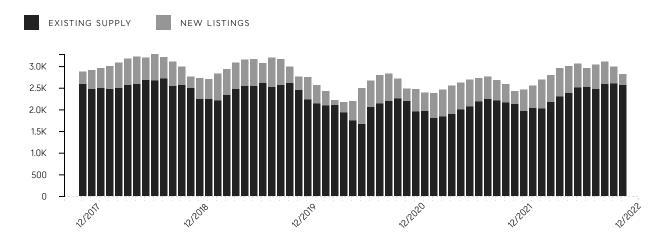
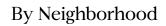


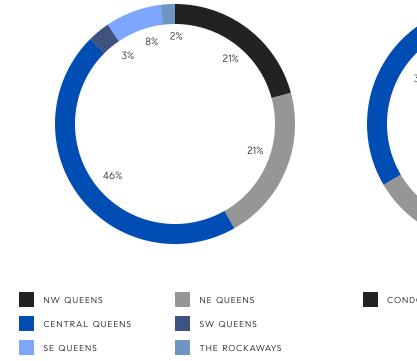
INVENTORY

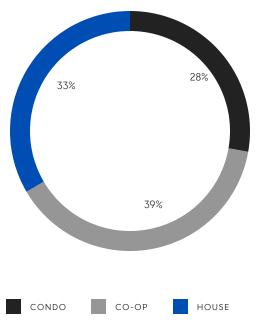
Total Inventory







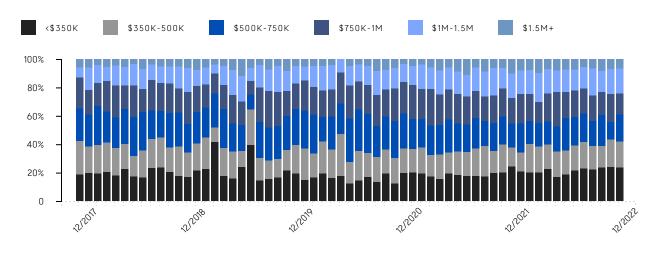




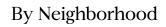
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Queens Monthly Market Insights

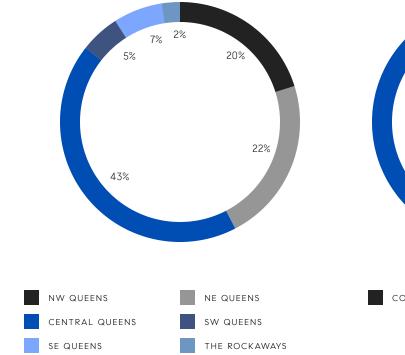
CONTRACTS SIGNED

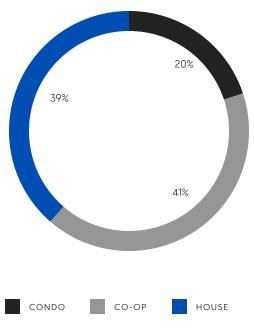


Market Share By Price (Last Ask)







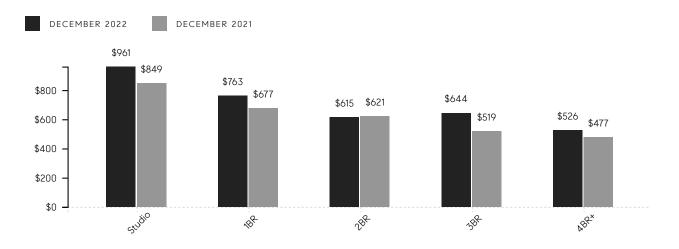


04

OVERALL

	DEC 2022	NOV 2022	% CHANGE	DEC 2021	% CHANGE
AVERAGE SALE PRICE	\$762,418	\$726,384	5.0%	\$733,057	4.0%
MEDIAN SALE PRICE	\$702,000	\$680,000	3.2%	\$671,500	4.5%
AVERAGE PRICE PER SQUARE FOOT	\$647	\$594	8.9%	\$592	9.3%
AVERAGE DAYS ON MARKET	120	112	7.1%	127	-5.5%
AVERAGE DISCOUNT	3%	6%		5%	
INVENTORY	2,818	2,983	-5.5%	2,420	16.4%
CONTRACTS SIGNED	246	293	-16.0%	345	-28.7%

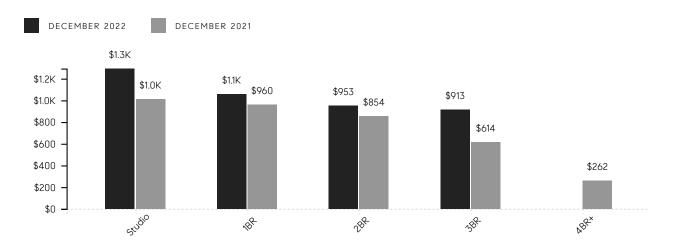
Average Price Per Square Foot



CONDOS

	DEC 2022	NOV 2022	% CHANGE	DEC 2021	% CHANGE
AVERAGE SALE PRICE	\$841,270	\$714,175	17.8%	\$672,022	25.2%
MEDIAN SALE PRICE	\$742,500	\$634,369	17.0%	\$600,000	23.8%
AVERAGE PRICE PER SQUARE FOOT	\$1,014	\$928	9.3%	\$902	12.4%
AVERAGE DAYS ON MARKET	127	107	18.7%	148	-14.2%
AVERAGE DISCOUNT	3%	4%		5%	
INVENTORY	680	709	-4.1%	605	12.4%
CONTRACTS SIGNED	49	52	-5.8%	97	-49.5%

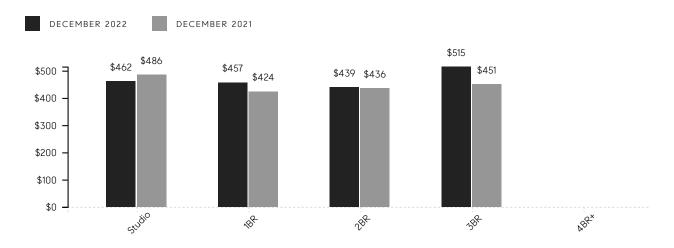
Average Price Per Square Foot



CO-OPS

	DEC 2022	NOV 2022	% CHANGE	DEC 2021	% CHANGE
AVERAGE SALE PRICE	\$389,288	\$347,662	12.0%	\$360,784	7.9%
MEDIAN SALE PRICE	\$339,000	\$320,000	5.9%	\$331,500	2.3%
AVERAGE PRICE PER SQUARE FOOT	\$452	\$416	8.7%	\$433	4.4%
AVERAGE DAYS ON MARKET	143	138	3.6%	127	12.6%
AVERAGE DISCOUNT	3%	6%		5%	
INVENTORY	1,005	1,085	-7.4%	1,019	-1.4%
CONTRACTS SIGNED	102	126	-19.0%	131	-22.1%

Average Price Per Square Foot



HOUSES

	DEC 2022	NOV 2022	% CHANGE	DEC 2021	% CHANGE
AVERAGE SALE PRICE	\$1,024,699	\$928,053	10.4%	\$909,394	12.7%
MEDIAN SALE PRICE	\$960,000	\$871,500	10.2%	\$850,000	12.9%
AVERAGE PRICE PER SQUARE FOOT	\$564	\$540	4.4%	\$494	14.2%
AVERAGE DAYS ON MARKET	93	82	13.4%	115	-19.1%
AVERAGE DISCOUNT	4%	7%		5%	
INVENTORY	1,133	1,189	-4.7%	796	42.3%
CONTRACTS SIGNED	95	115	-17.4%	117	-18.8%

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