

Q1 2023

# Westwood Market Report

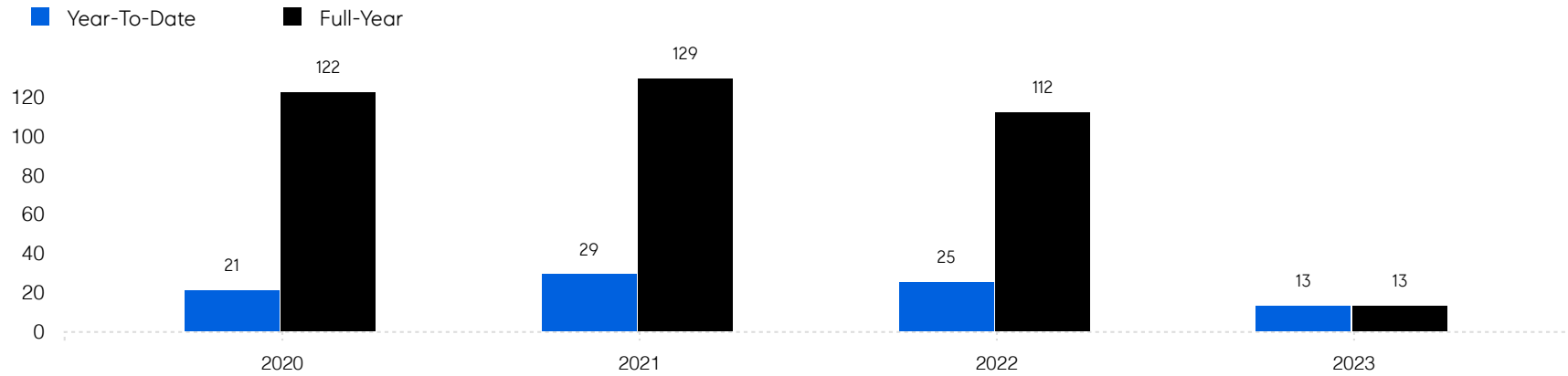
COMPASS

# Westwood

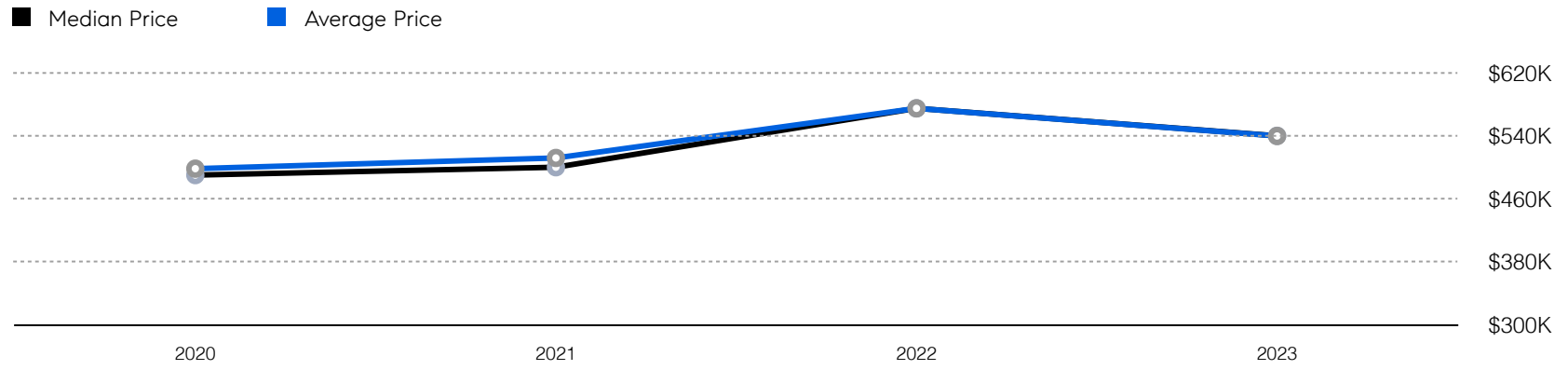
|                       |                | YTD 2022     | YTD 2023    | % Change |
|-----------------------|----------------|--------------|-------------|----------|
| Single-Family         | # OF SALES     | 21           | 13          | -38.1%   |
|                       | SALES VOLUME   | \$11,450,700 | \$7,017,000 | -38.7%   |
|                       | MEDIAN PRICE   | \$520,000    | \$540,000   | 3.8%     |
|                       | AVERAGE PRICE  | \$545,271    | \$539,769   | -1.0%    |
|                       | AVERAGE DOM    | 51           | 38          | -25.5%   |
|                       | # OF CONTRACTS | 24           | 16          | -33.3%   |
|                       | # NEW LISTINGS | 29           | 18          | -37.9%   |
| Condo/Co-op/Townhouse | # OF SALES     | 4            | 0           | 0.0%     |
|                       | SALES VOLUME   | \$905,000    | -           | -        |
|                       | MEDIAN PRICE   | \$225,000    | -           | -        |
|                       | AVERAGE PRICE  | \$226,250    | -           | -        |
|                       | AVERAGE DOM    | 16           | -           | -        |
|                       | # OF CONTRACTS | 6            | 2           | -66.7%   |
|                       | # NEW LISTINGS | 4            | 1           | -75.0%   |

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## Historic Sales



## Historic Sales Prices



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Source: Garden State MLS, 01/01/2021 to 03/31/2023  
Source: NJMLS, 01/01/2021 to 03/31/2023  
Source: Hudson MLS, 01/01/2021 to 03/31/2023

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