



COMPASS

March 2023

# Fair Lawn Market Insights

# Fair Lawn

MARCH 2023

## UNDER CONTRACT

<b>31</b>	<b>\$608K</b>	<b>\$599K</b>
Total Properties	Average Price	Median Price
<b>-26%</b>	<b>-1%</b>	<b>-2%</b>
Decrease From Mar 2022	Change From Mar 2022	Decrease From Mar 2022

## UNITS SOLD

<b>18</b>	<b>\$640K</b>	<b>\$635K</b>
Total Properties	Average Price	Median Price
<b>-25%</b>	<b>18%</b>	<b>17%</b>
Decrease From Mar 2022	Increase From Mar 2022	Increase From Mar 2022

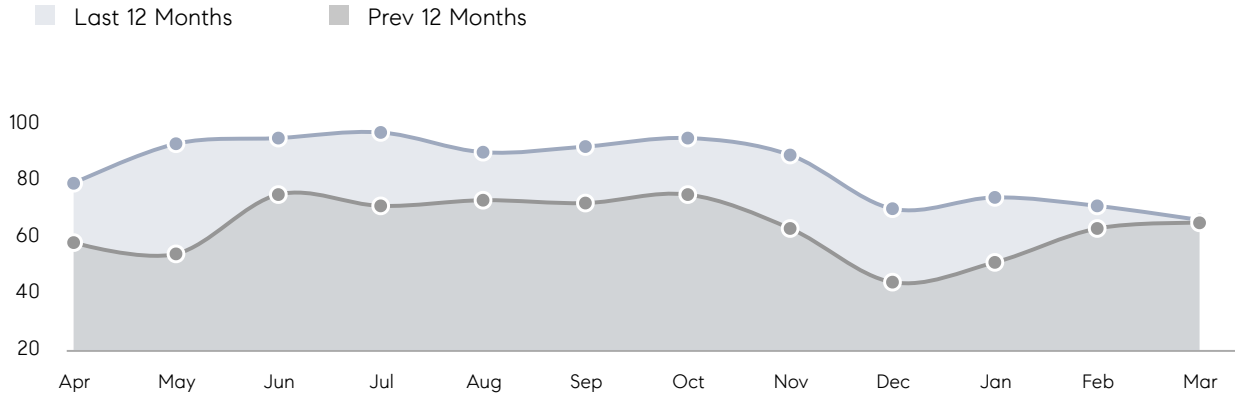
## Property Statistics

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$640,076	\$540,944	18.3%
	# OF CONTRACTS	31	42	-26.2%
	NEW LISTINGS	31	45	-31%
Houses	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$640,076	\$520,262	23%
	# OF CONTRACTS	30	39	-23%
	NEW LISTINGS	30	39	-23%
Condo/Co-op/TH	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$685,716	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	6	-83%

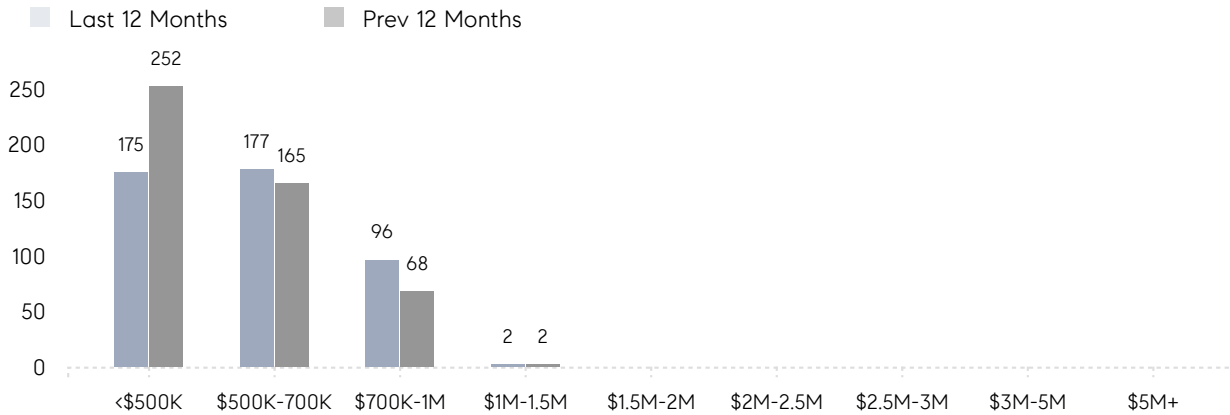
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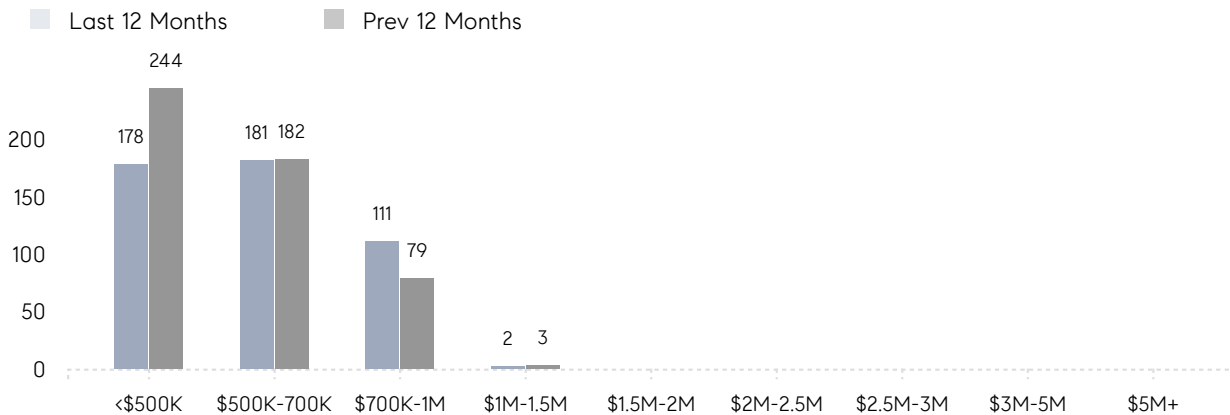
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range





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