



COMPASS

Heights Market Insights

APRIL 2022

+6%

INCREASE IN SALES
COMPARED TO
APRIL 2021

0.0%

DECREASE IN
AVERAGE DOM
COMPARED TO
APRIL 2021

-3.7%

DECREASE IN
AVERAGE PRICE
COMPARED TO
APRIL 2021

-2.2%

DECREASE IN
MEDIAN PRICE
COMPARED TO
APRIL 2021

| | | APR 2022 | APR 2021 | %Δ |
|----------------|--------------------|-----------|-----------|--------|
| Overall | AVERAGE DOM | 38 | 38 | 0% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$612,186 | \$636,000 | -3.7% |
| | # OF SALES | 35 | 33 | 6.1% |
| | # OF CONTRACTS | 43 | 38 | 13.2% |
| | NEW LISTINGS | 67 | 82 | -18% |
| Houses | AVERAGE DOM | 38 | 24 | 58% |
| | % OF ASKING PRICE | 112% | 101% | |
| | AVERAGE SOLD PRICE | \$757,700 | \$683,335 | 11% |
| | # OF SALES | 5 | 7 | -28.6% |
| | # OF CONTRACTS | 8 | 4 | 100% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 38 | 42 | -10% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$581,870 | \$625,077 | -7% |
| | # OF SALES | 30 | 26 | 15.4% |
| | # OF CONTRACTS | 35 | 34 | 3% |
| | NEW LISTINGS | 57 | 70 | -19% |

* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Apr. 2021 - Apr. 2022