



COMPASS

November 2021

Scotch Plains Market Insights

Scotch Plains

NOVEMBER 2021

UNDER CONTRACT

22
Total
Properties

\$549K
Average
Price

\$494K
Median
Price

16%
Increase From
Nov 2020

-15%
Decrease From
Nov 2020

-10%
Decrease From
Nov 2020

UNITS SOLD

29
Total
Properties

\$714K
Average
Price

\$600K
Median
Price

4%
Increase From
Nov 2020

17%
Increase From
Nov 2020

9%
Increase From
Nov 2020

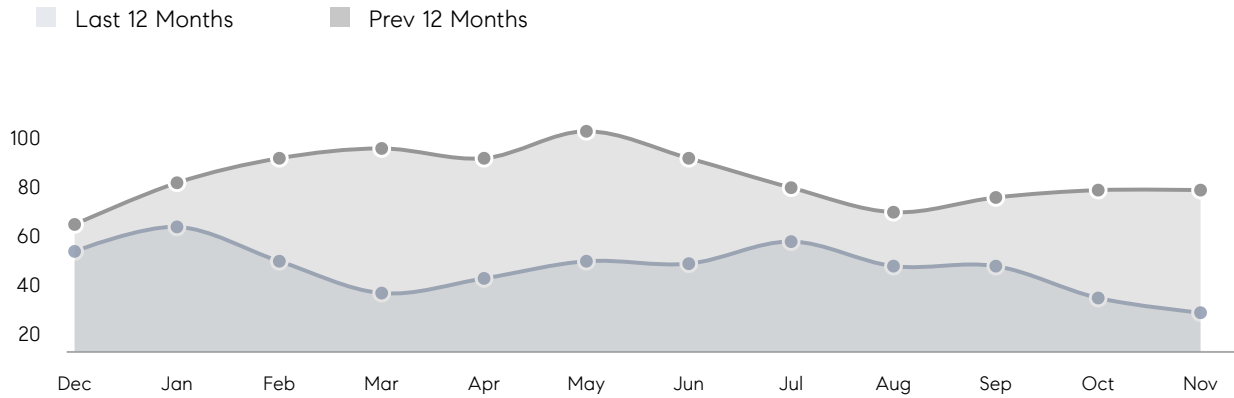
Property Statistics

| | | Nov 2021 | Nov 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 31 | 47 | -34% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$714,500 | \$608,089 | 17.5% |
| | # OF CONTRACTS | 22 | 19 | 15.8% |
| | NEW LISTINGS | 23 | 33 | -30% |
| Houses | AVERAGE DOM | 32 | 50 | -36% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$748,750 | \$635,700 | 18% |
| | # OF CONTRACTS | 17 | 19 | -11% |
| | NEW LISTINGS | 19 | 30 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | 21 | 28 | -25% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$417,667 | \$378,000 | 10% |
| | # OF CONTRACTS | 5 | 0 | 0% |
| | NEW LISTINGS | 4 | 3 | 33% |

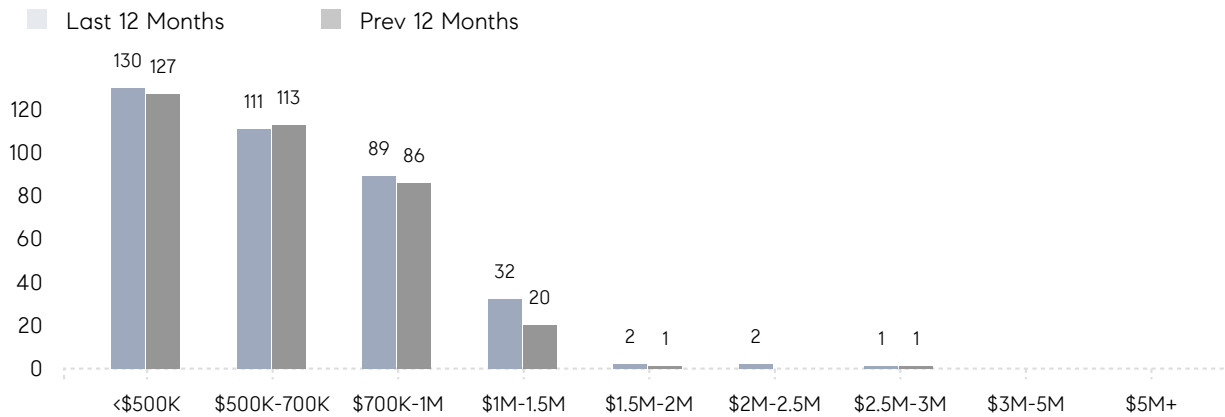
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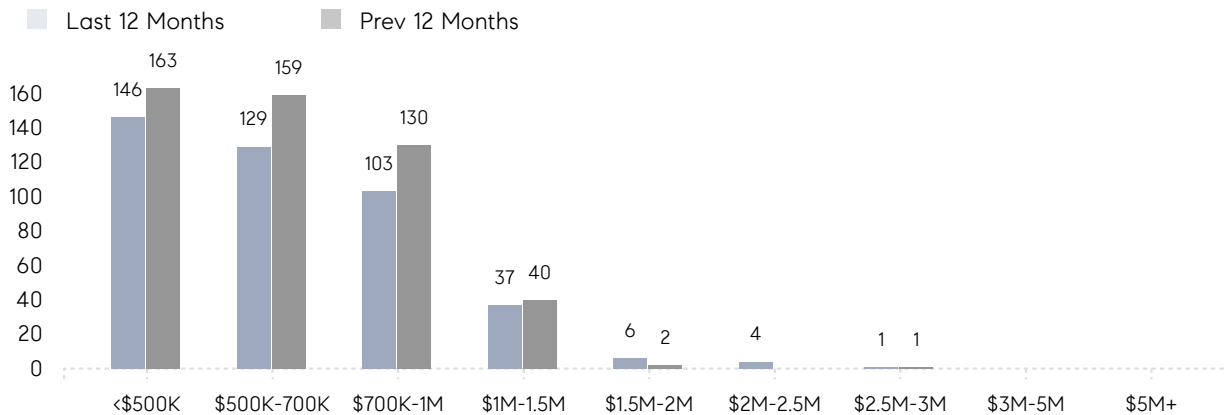
Monthly Inventory



Contracts By Price Range



Listings By Price Range





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