



COMPASS

# Hoboken Market Insights

SEPTEMBER 2021

**+12%**

INCREASE IN SALES  
COMPARED TO  
SEPTEMBER 2020

**0.0%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
SEPTEMBER 2020

**+11.2%**

INCREASE IN  
AVERAGE PRICE  
COMPARED TO  
SEPTEMBER 2020

**+10.8%**

INCREASE IN  
MEDIAN PRICE  
COMPARED TO  
SEPTEMBER 2020

|                |                    | SEP 2021    | SEP 2020    | %Δ    |
|----------------|--------------------|-------------|-------------|-------|
| Overall        | AVERAGE DOM        | 32          | 32          | 0%    |
|                | % OF ASKING PRICE  | 99%         | 98%         |       |
|                | AVERAGE SOLD PRICE | \$927,824   | \$834,613   | 11.2% |
|                | # OF SALES         | 83          | 74          | 12.2% |
|                | # OF CONTRACTS     | 76          | 84          | -9.5% |
|                | NEW LISTINGS       | 157         | 239         | -34%  |
| Houses         | AVERAGE DOM        | 31          | 7           | 343%  |
|                | % OF ASKING PRICE  | 99%         | 98%         |       |
|                | AVERAGE SOLD PRICE | \$1,488,333 | \$1,529,800 | -3%   |
|                | # OF SALES         | 5           | 5           | 0.0%  |
|                | # OF CONTRACTS     | 5           | 3           | 67%   |
|                | NEW LISTINGS       | 7           | 10          | -30%  |
| Condo/Co-op/TH | AVERAGE DOM        | 32          | 33          | -3%   |
|                | % OF ASKING PRICE  | 99%         | 98%         |       |
|                | AVERAGE SOLD PRICE | \$904,140   | \$784,238   | 15%   |
|                | # OF SALES         | 78          | 69          | 13.0% |
|                | # OF CONTRACTS     | 71          | 81          | -12%  |
|                | NEW LISTINGS       | 150         | 229         | -34%  |

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Sep. 2020 - Sep. 2021