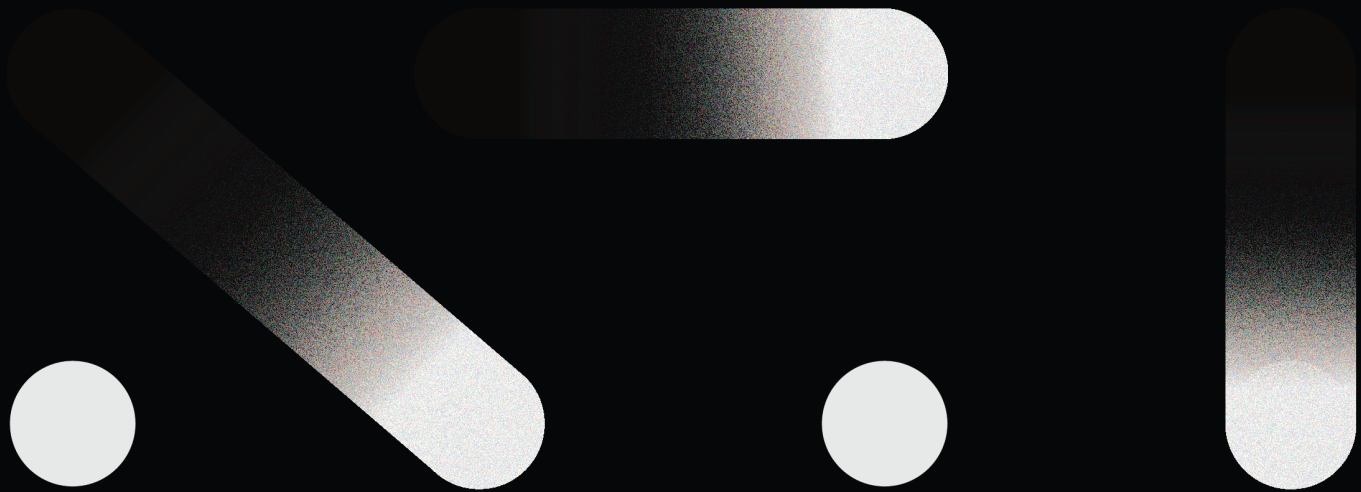
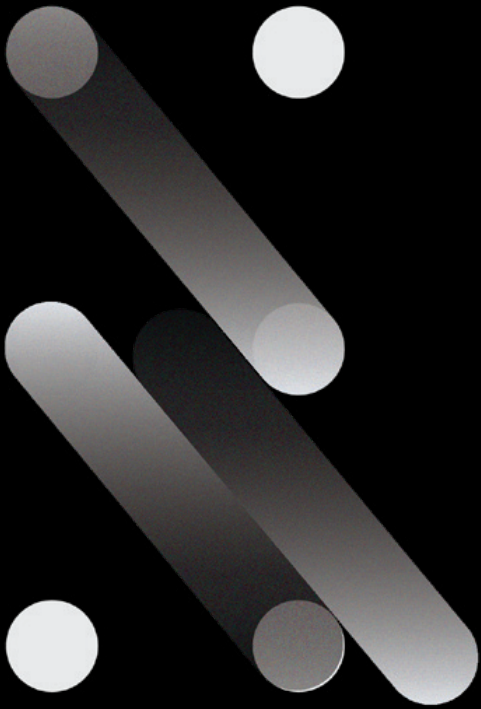


COMPASS



# MARKET INSIGHTS



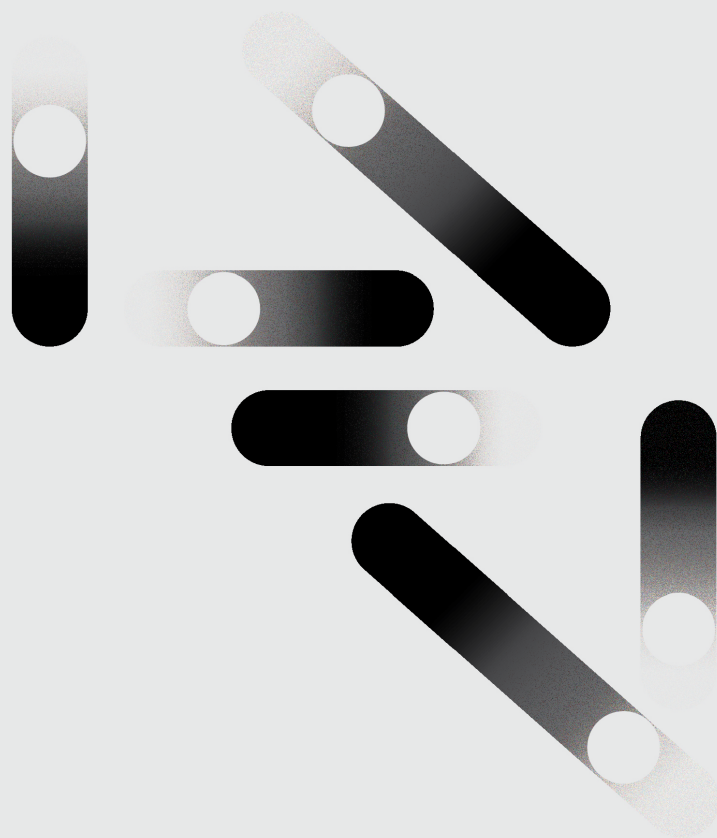


Martha Hayhurst

**SVP, Senior Managing Director  
Broker Of Record - Georgia**

Kim Kitchens

**Head of Operations, Atlanta**



COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

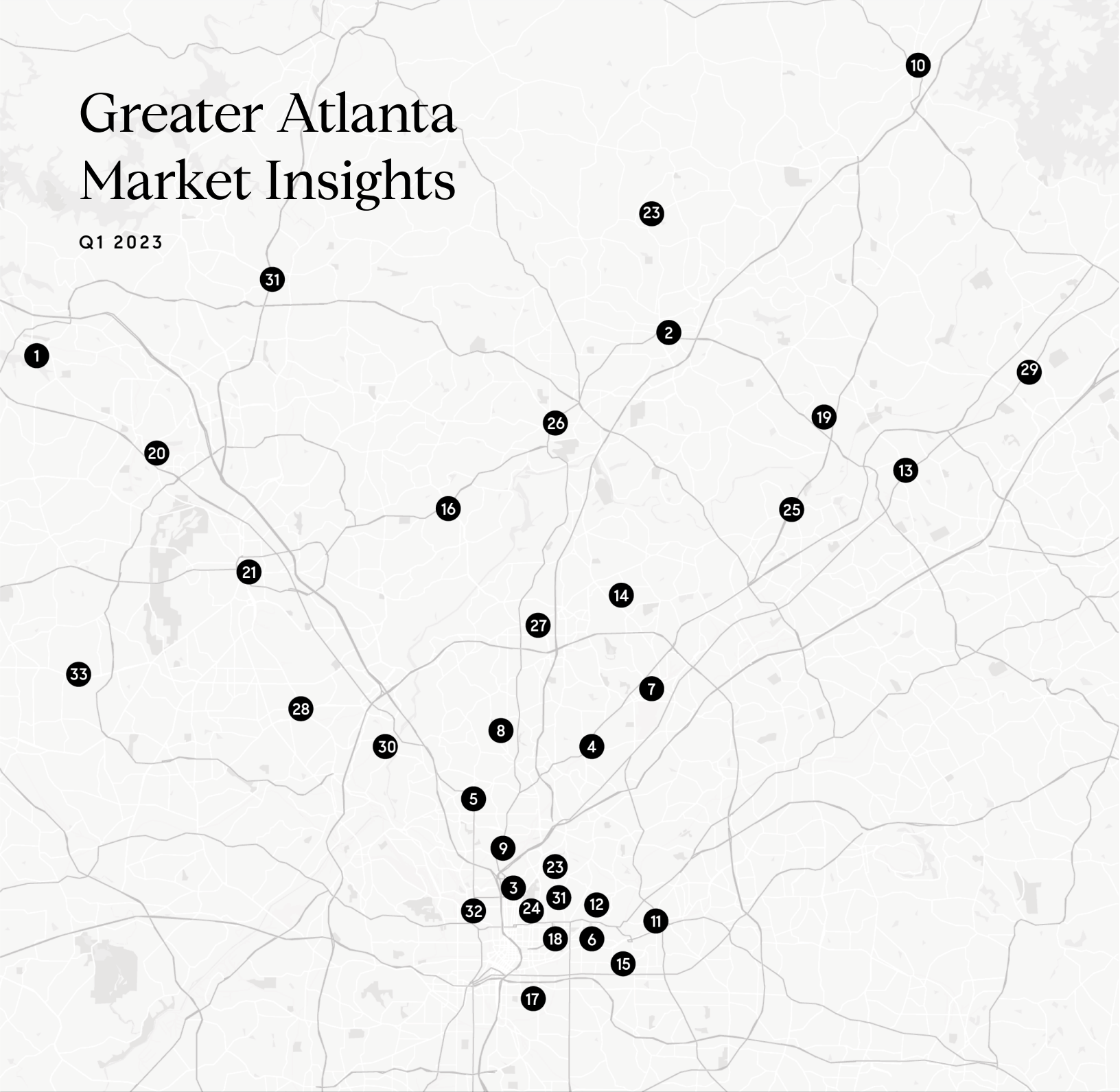
1409 Peachtree Street NE  
Atlanta, GA 30309

**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009

# Greater Atlanta Market Insights

Q1 2023



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR
- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- 21. MARIETTA
- 22. MIDTOWN
- 23. MILTON
- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS
- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on 1st, .

## **NEW**

is defined as any properties put on the market during Q1 2023.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of 1st, . The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by 1st, .

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

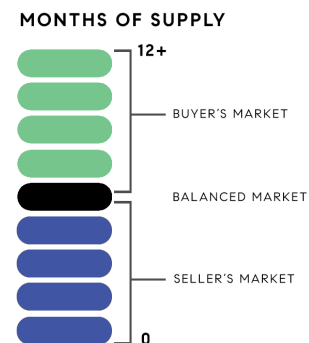
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

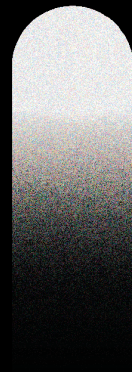
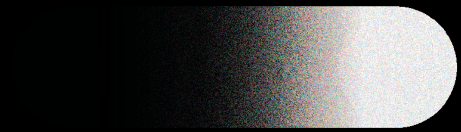
## **SALE-TO-LIST RATIO**

is the sale price divided by the list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

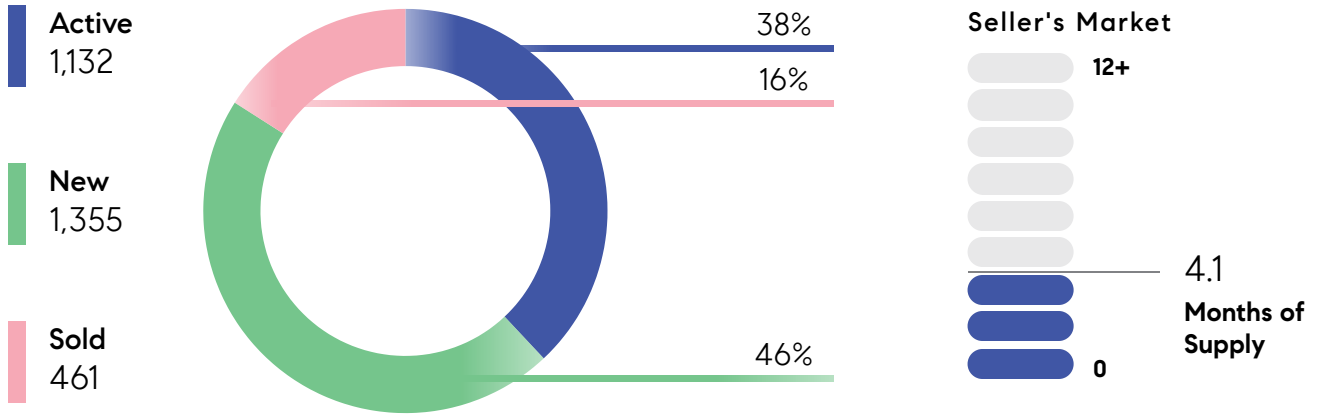
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





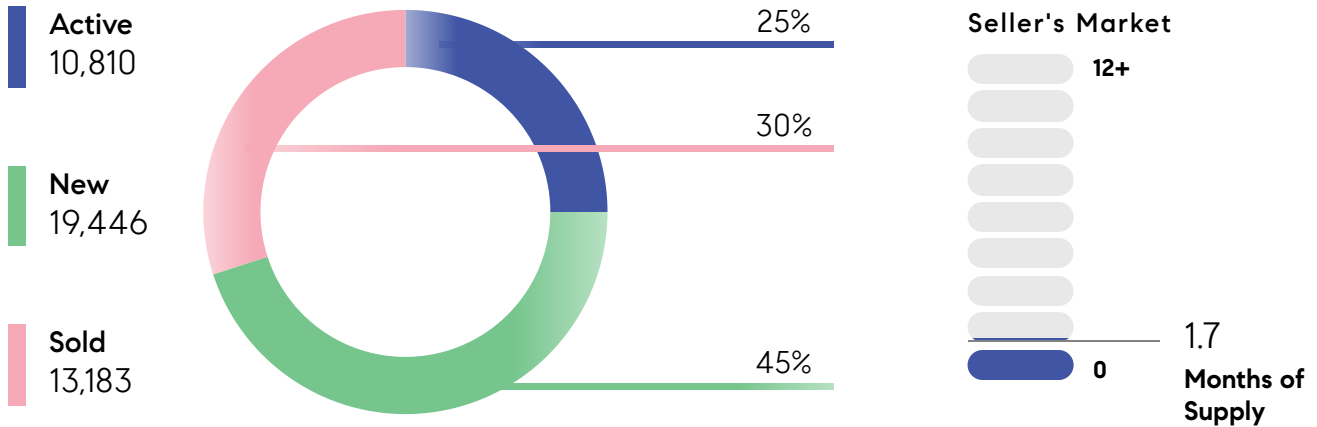
# Overall Atlanta Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,945,639	69	97.5%	\$1,591,194
YoY Change	6.7%	27.8%	-2.6%	1.0%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$424,952	56	98.3%	\$398,902
YoY Change	3.3%	133.3%	-5.9%	0.1%

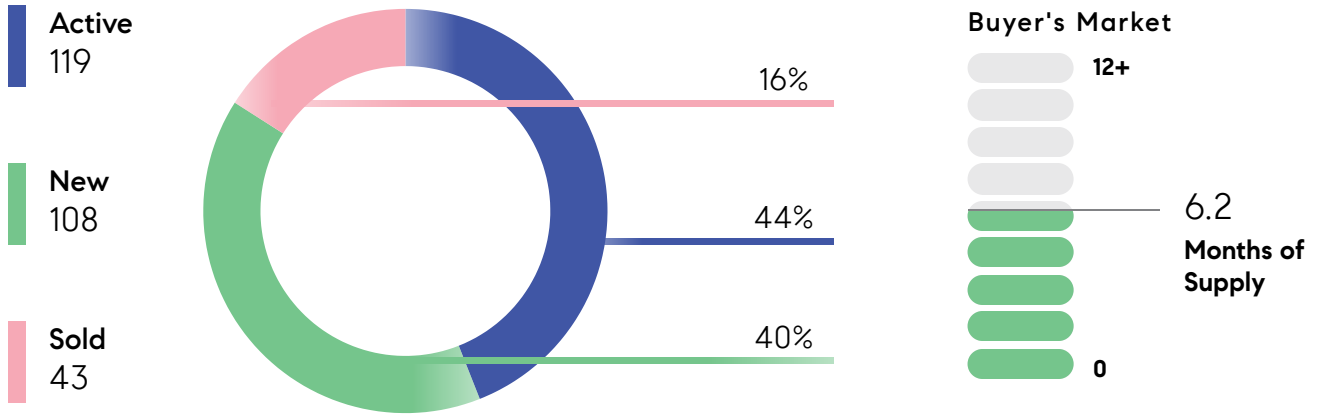
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



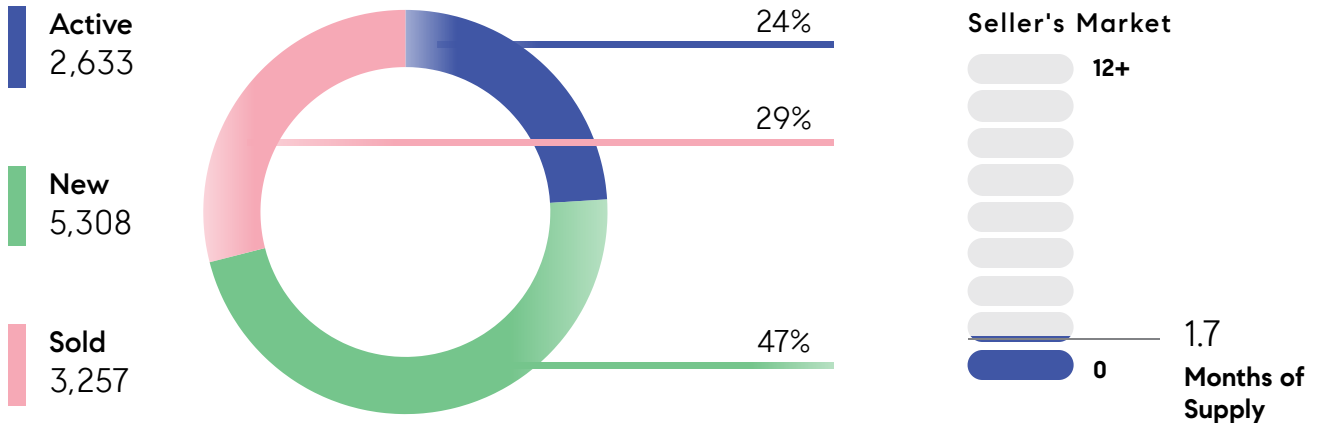
# Overall Atlanta Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,653,310	86	96.2%	\$1,600,016
YoY Change	2.6%	-33.3%	-0.5%	-14.3%

## ATTACHED UNDER 1M



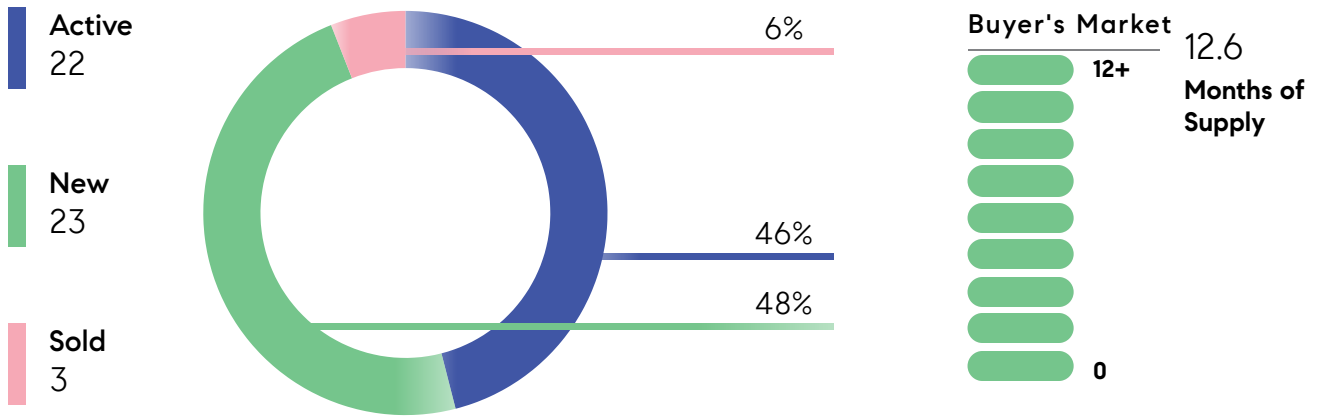
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$353,874	47	98.4%	\$328,671
YoY Change	2.0%	62.1%	-2.7%	0.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

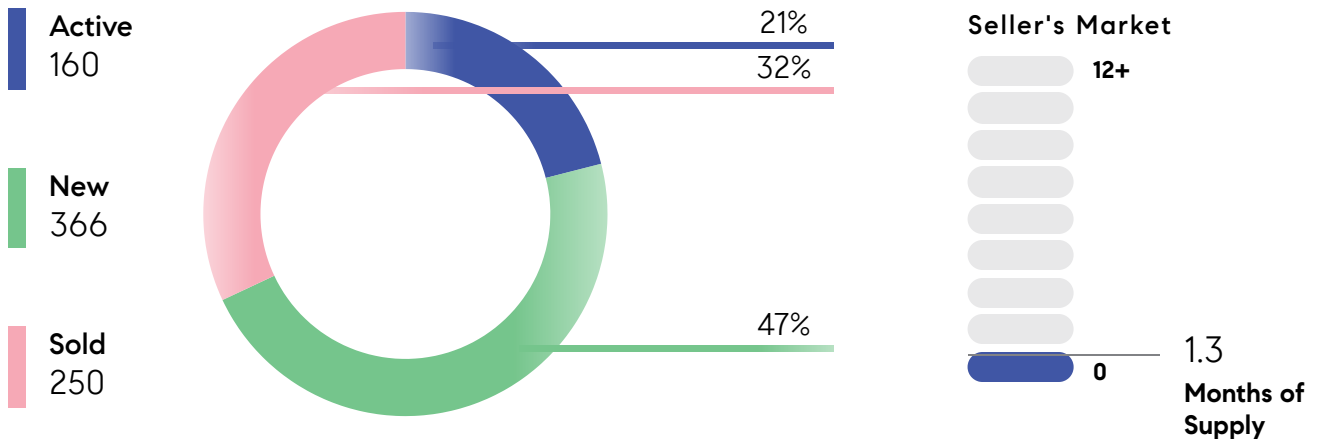
# Acworth Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,682,826	181	97.1%	\$1,633,333
YoY Change	-13.2%	53.4%	36.4%	18.4%

## DETACHED UNDER 1M



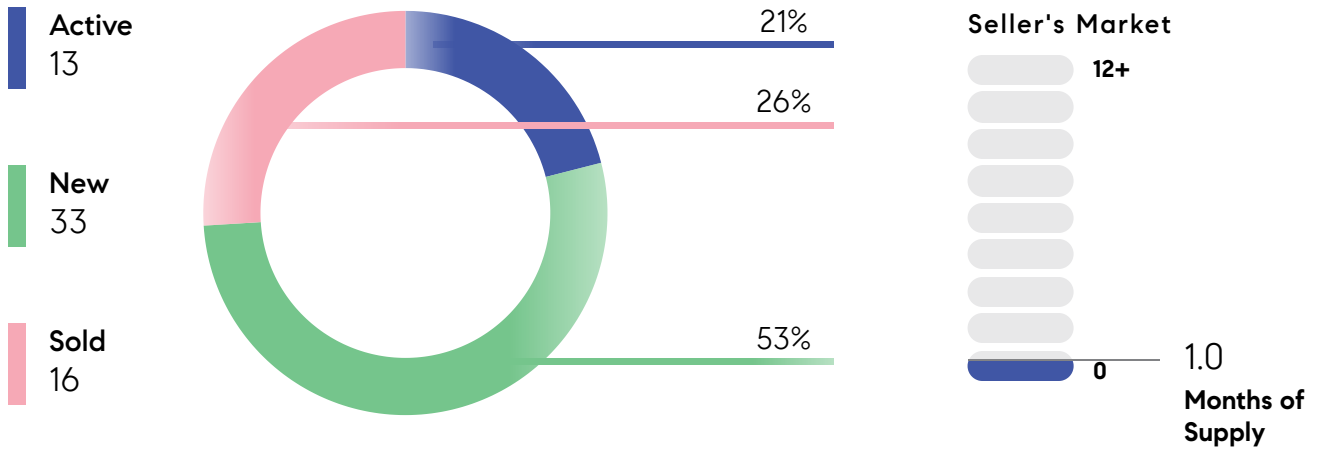
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$447,016	53	95.2%	\$425,551
YoY Change	4.2%	130.4%	-0.4%	3.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Acworth Q1 2023

## ATTACHED UNDER 1M



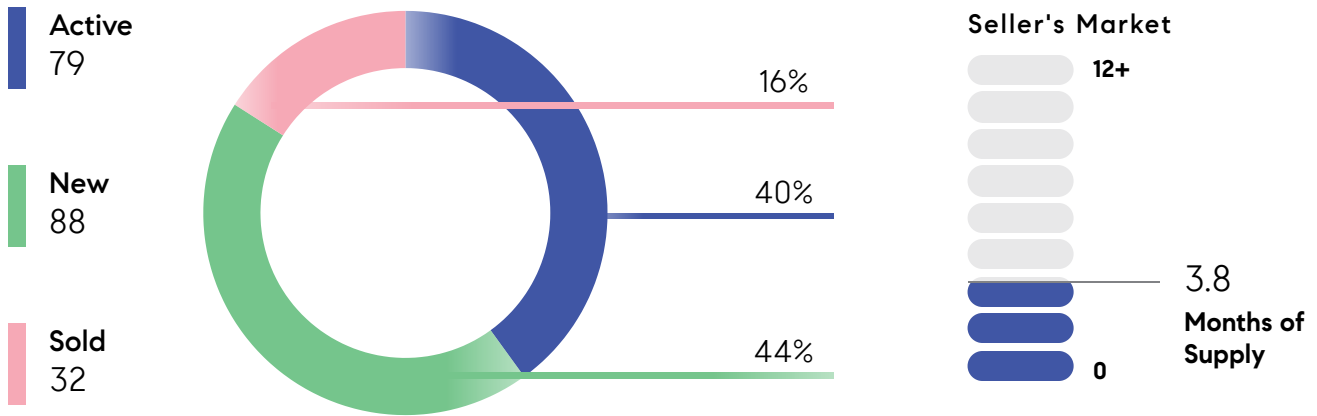
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$367,788	54	107.3%	\$394,791
YoY Change	13.3%	217.6%	6.8%	21.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

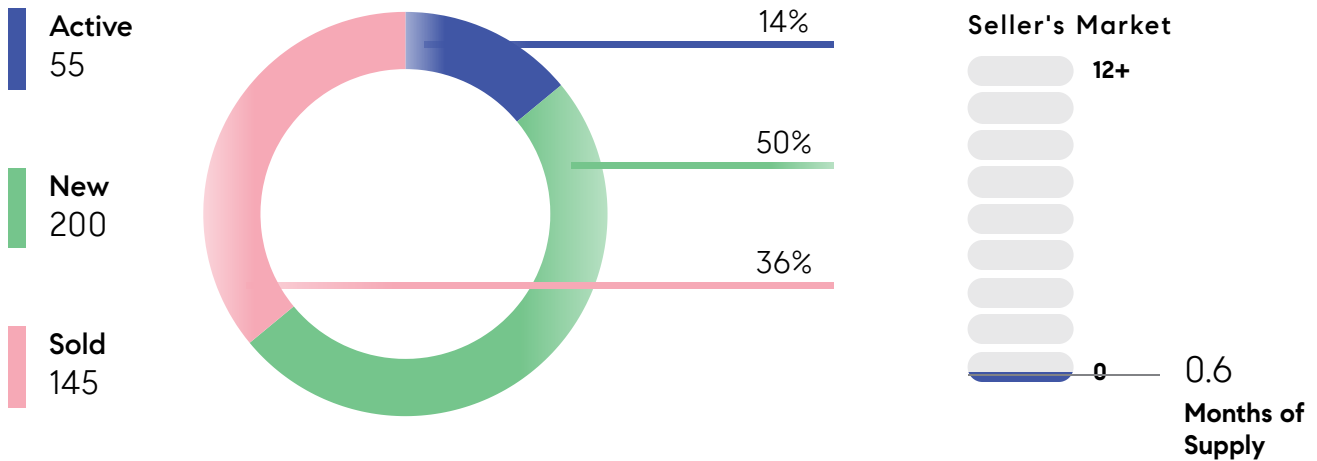
# Alpharetta Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,911,442	70	76.9%	\$1,469,819
YoY Change	9.1%	218.2%	-1.1%	7.9%

## DETACHED UNDER 1M



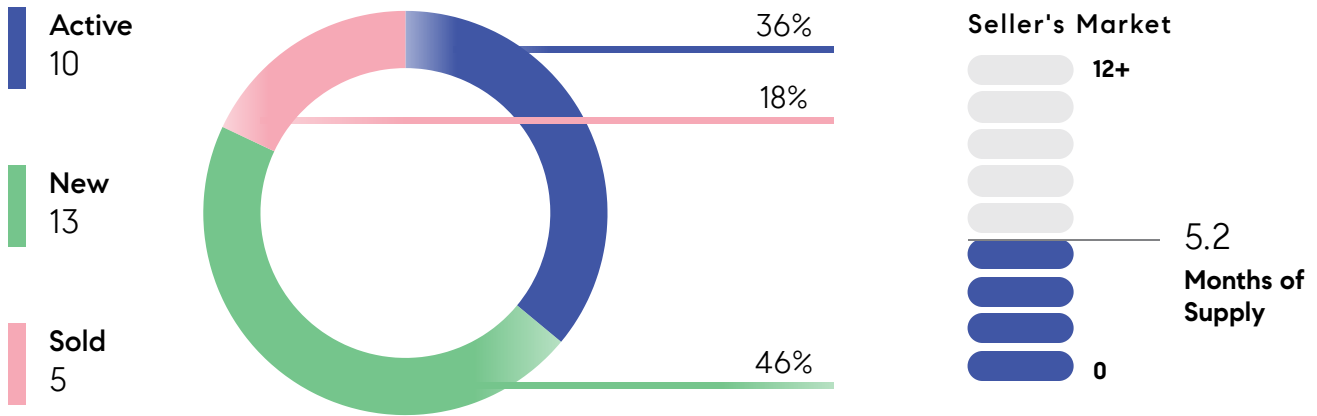
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$676,303	38	94.9%	\$641,899
YoY Change	10.4%	81.0%	-5.0%	4.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

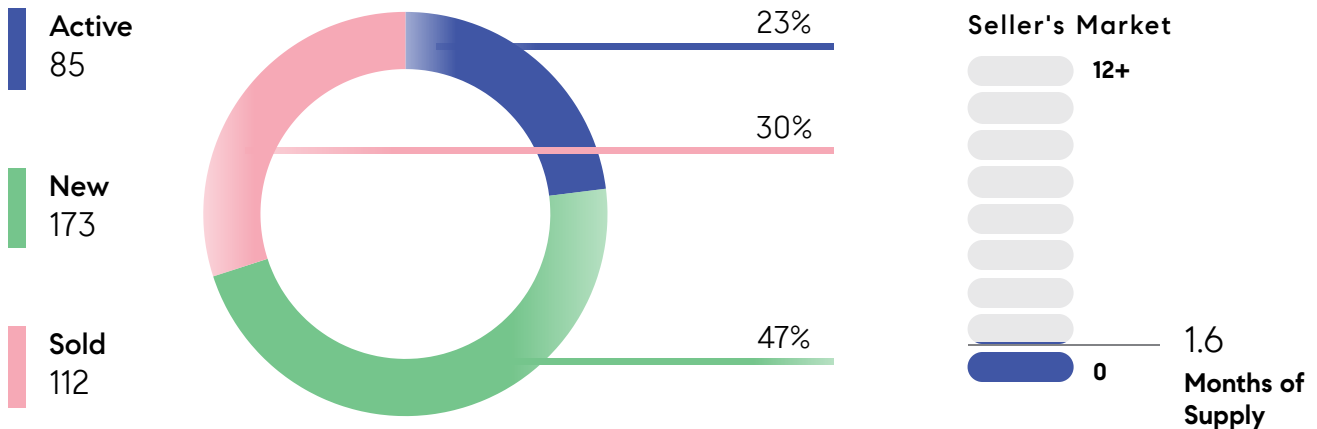
# Alpharetta Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,182,576	42	98.2%	\$1,160,989
YoY Change	-1.5%	4,100.0%	17.2%	15.5%

## ATTACHED UNDER 1M



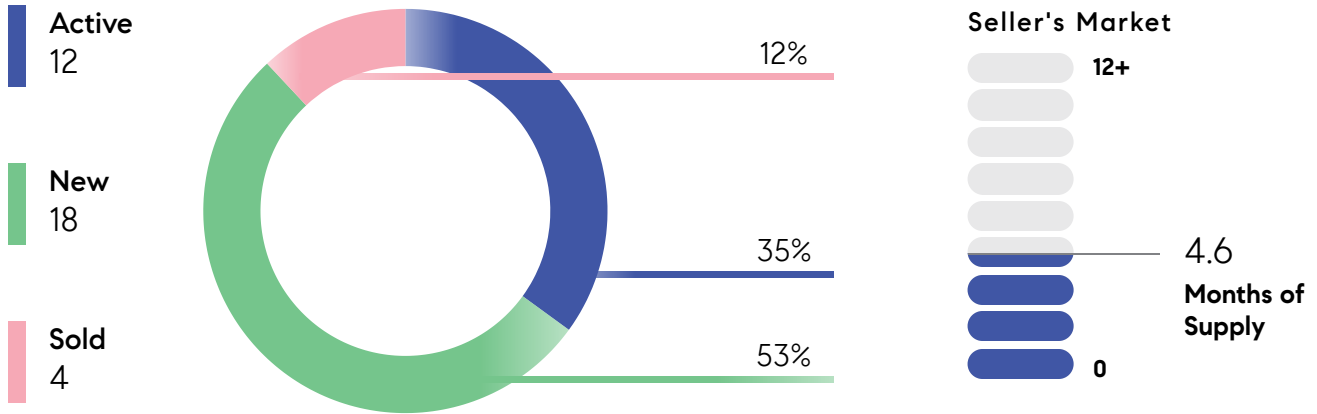
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$554,031	45	83.5%	\$462,459
YoY Change	18.3%	200.0%	-11.0%	5.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

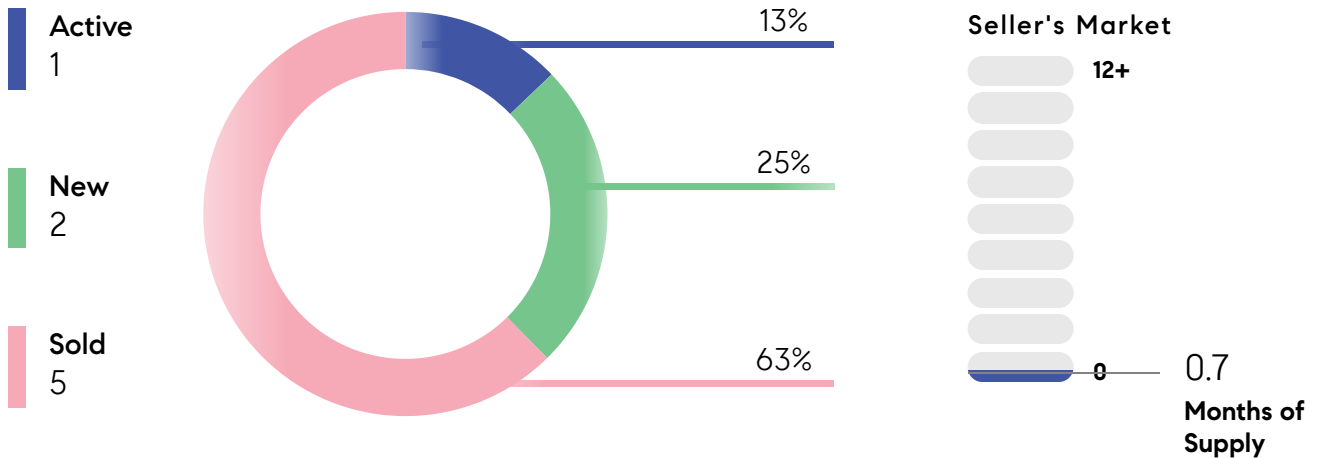
# Ansley Park Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,845,556	77	79.1%	\$2,250,000
YoY Change	16.2%	126.5%	-1.2%	14.8%

## DETACHED UNDER 1M



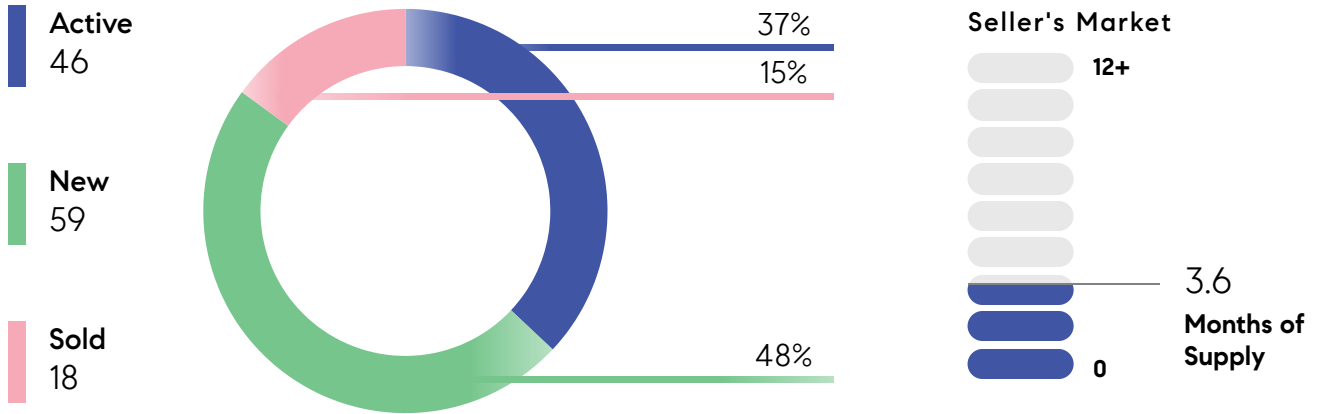
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$400,000	31	89.8%	\$359,220
YoY Change	-47.4%	34.8%	30.8%	-31.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

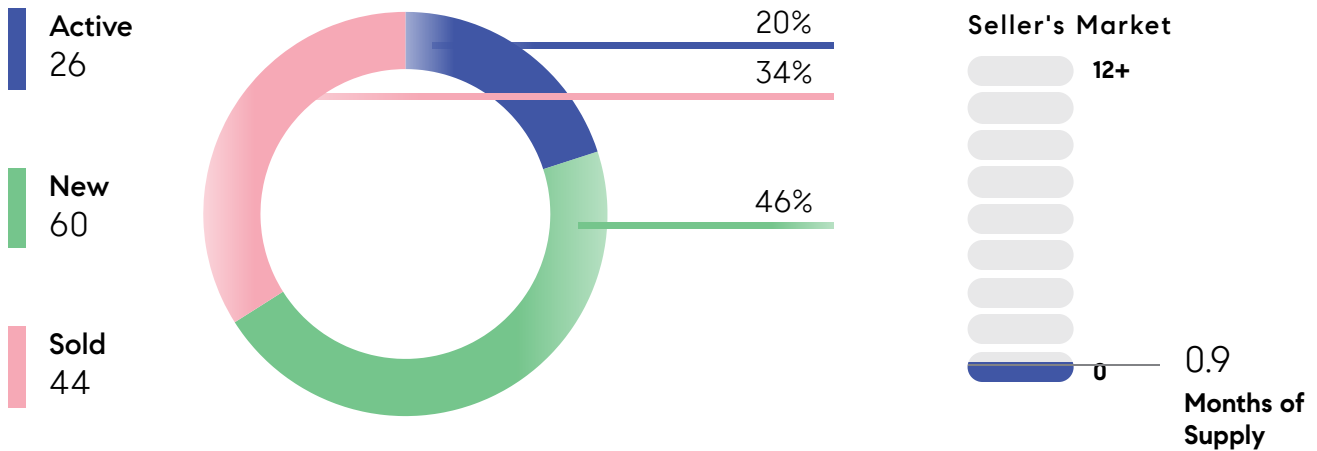
# Brookhaven Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,574,320	55	93.6%	\$1,473,361
YoY Change	6.2%	34.1%	3.7%	10.1%

## DETACHED UNDER 1M



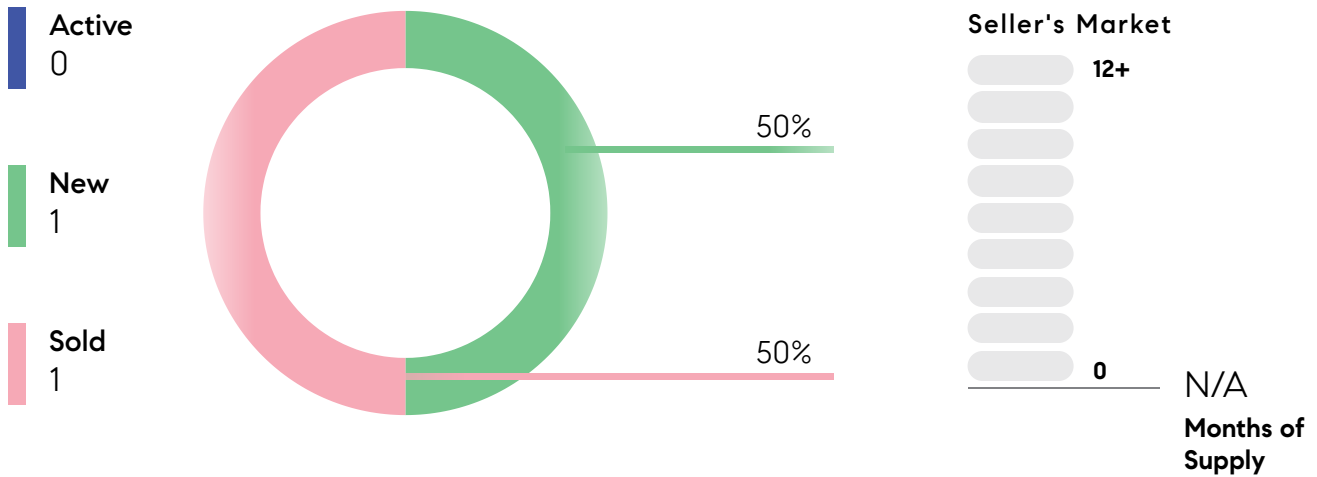
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$664,138	50	99.1%	\$658,222
YoY Change	0.0%	38.9%	-4.2%	-4.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

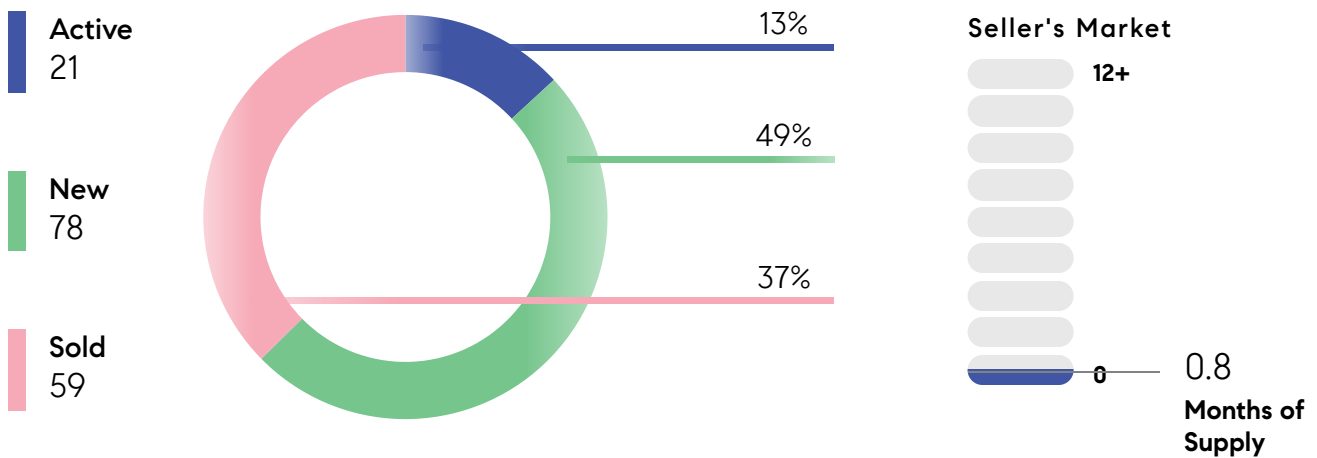
# Brookhaven Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,575,000	1	100.0%	\$1,575,000
YoY Change	-	-95.8%	-	-7.4%

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$416,948	35	108.9%	\$454,018
YoY Change	-11.7%	34.6%	13.4%	0.1%

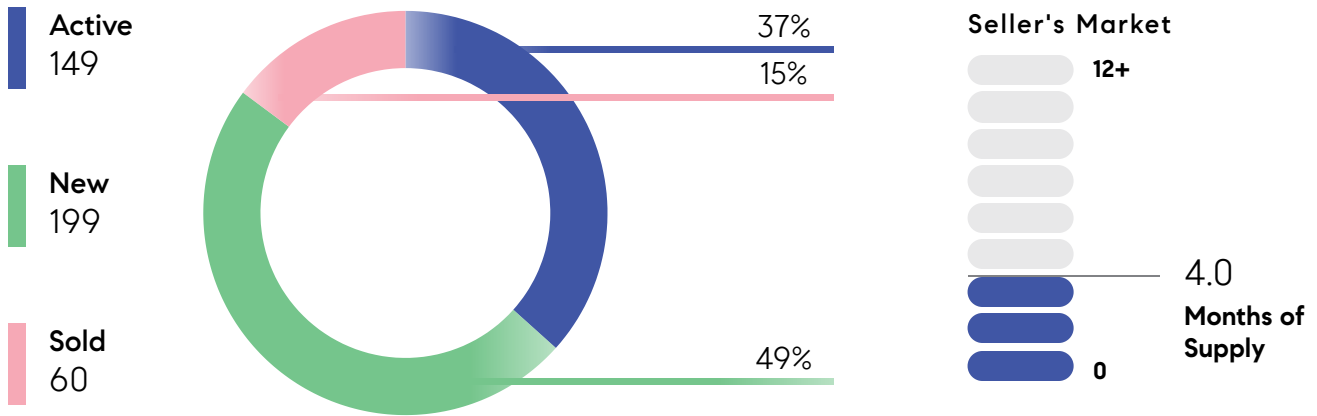
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



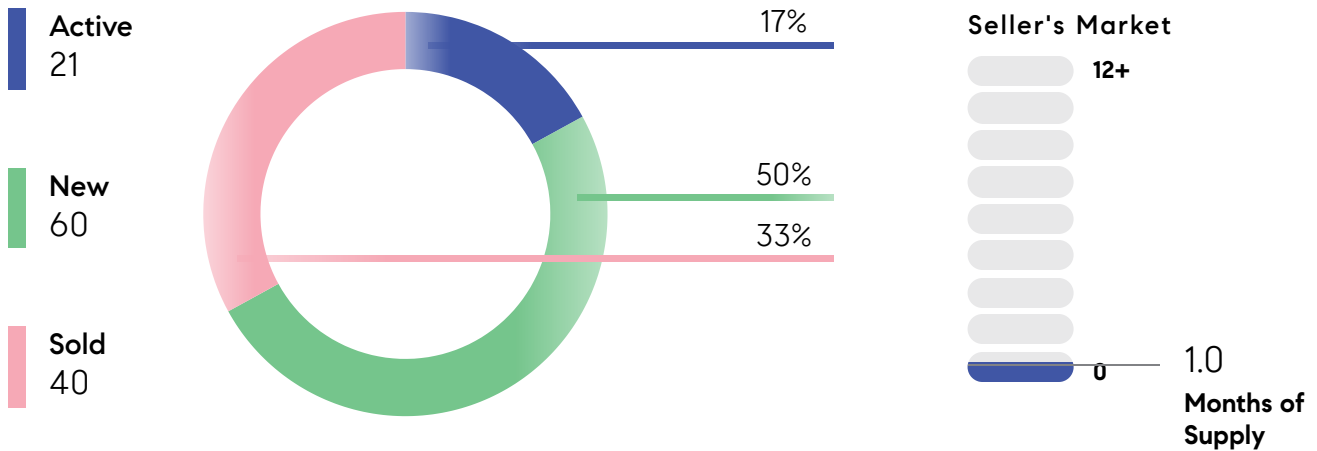
# Buckhead Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$3,041,618	56	72.0%	\$2,190,495
YoY Change	20.6%	-17.6%	-10.6%	7.8%

## DETACHED UNDER 1M



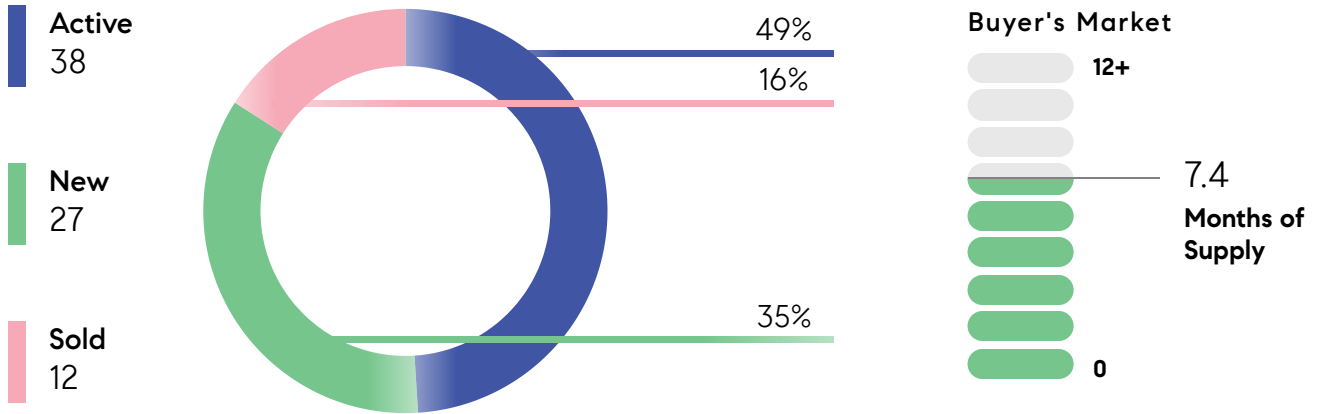
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$785,827	47	97.5%	\$766,200
YoY Change	-1.8%	-30.9%	-0.4%	-2.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

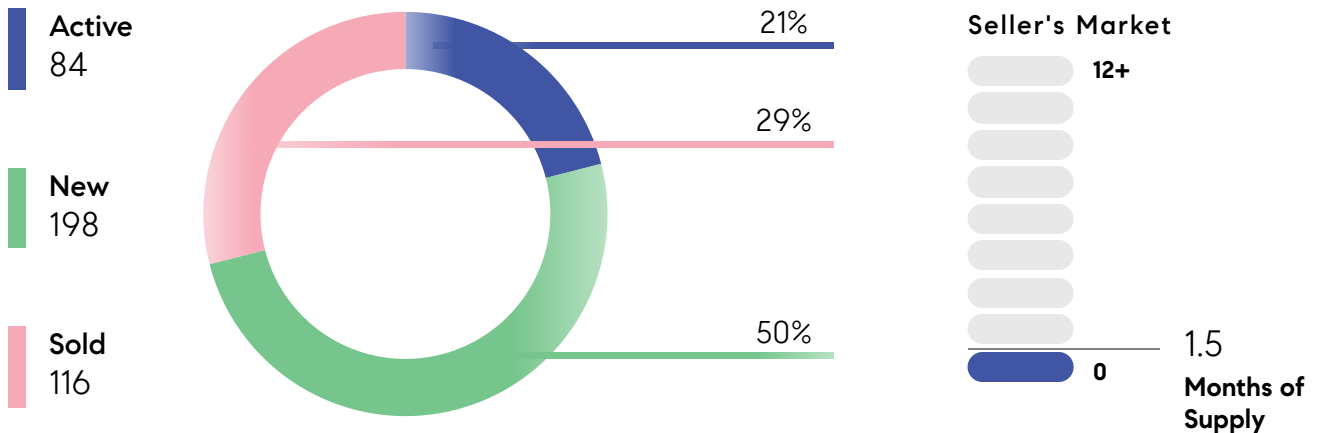
# Buckhead Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,365,112	98	96.1%	\$2,273,958
YoY Change	11.3%	-29.5%	-2.6%	8.4%

## ATTACHED UNDER 1M



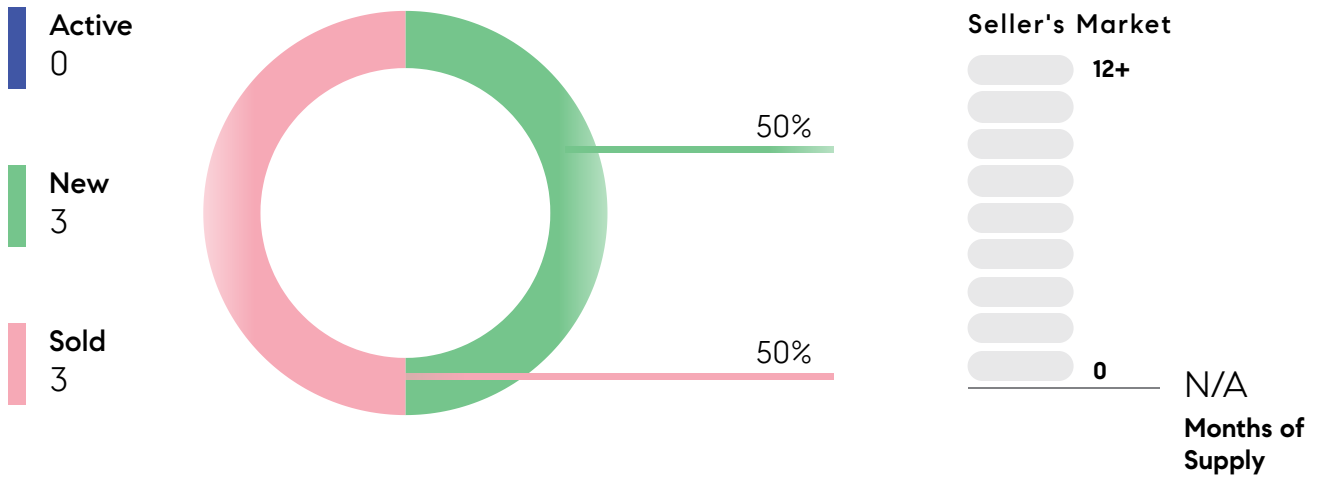
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$404,861	43	87.6%	\$354,802
YoY Change	6.2%	-17.3%	-9.5%	-3.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

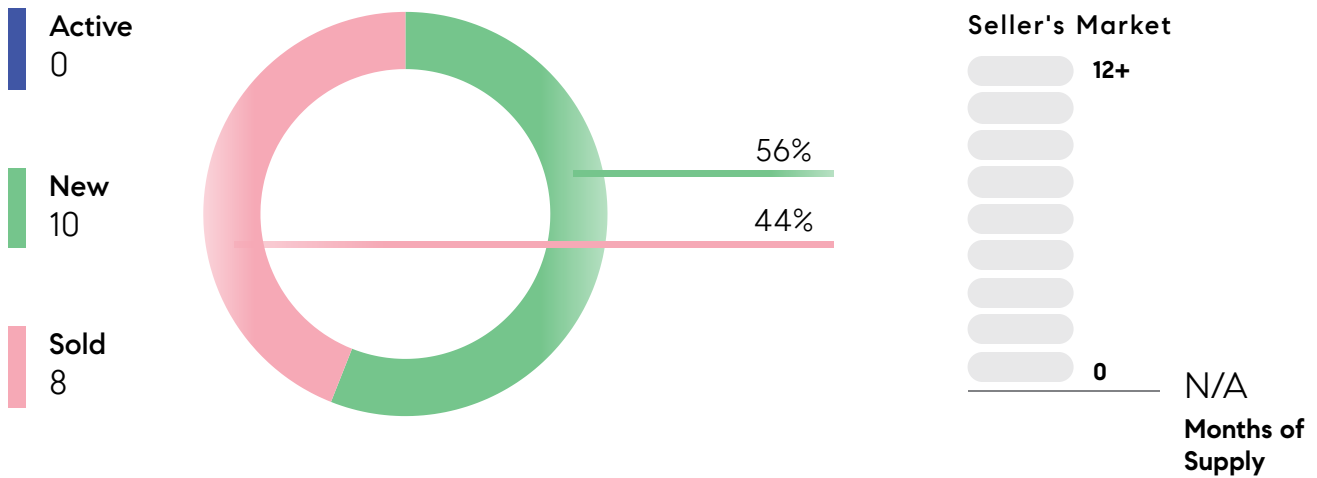
# Candler Park Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,117,345	37	100.0%	\$1,117,345
YoY Change	-21.9%	48.0%	16.5%	-9.0%

## DETACHED UNDER 1M

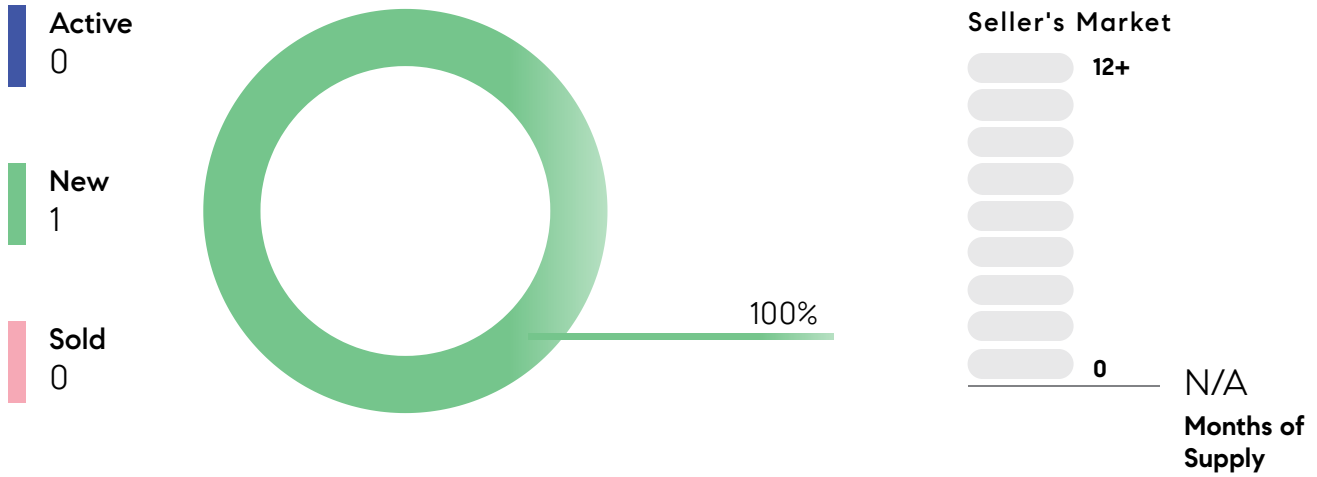


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$787,650	56	95.5%	\$752,188
YoY Change	11.1%	55.6%	-1.4%	9.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

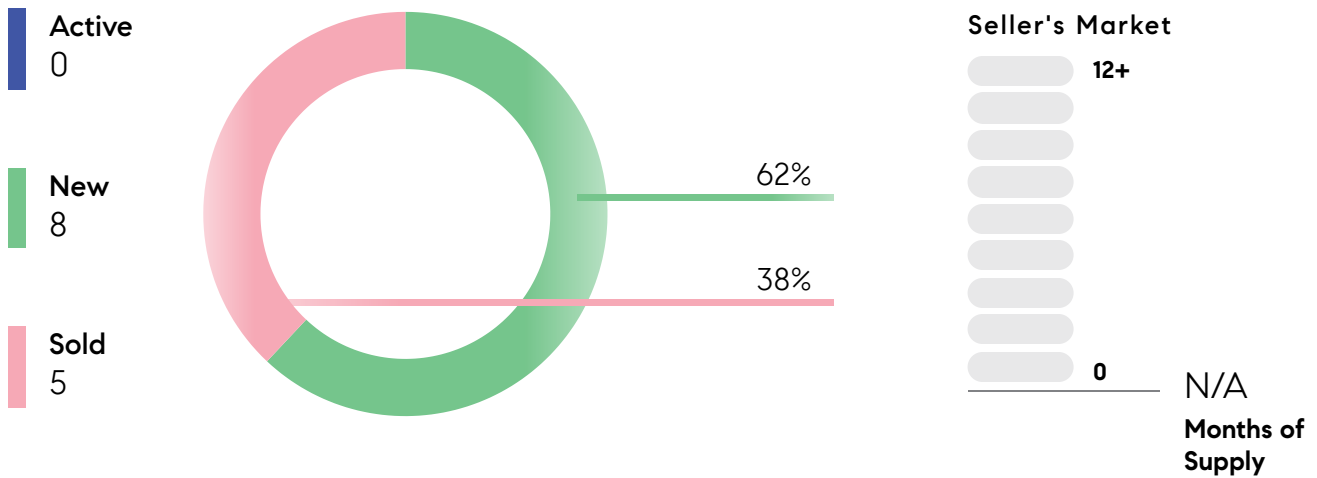
# Candler Park Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,124,900	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



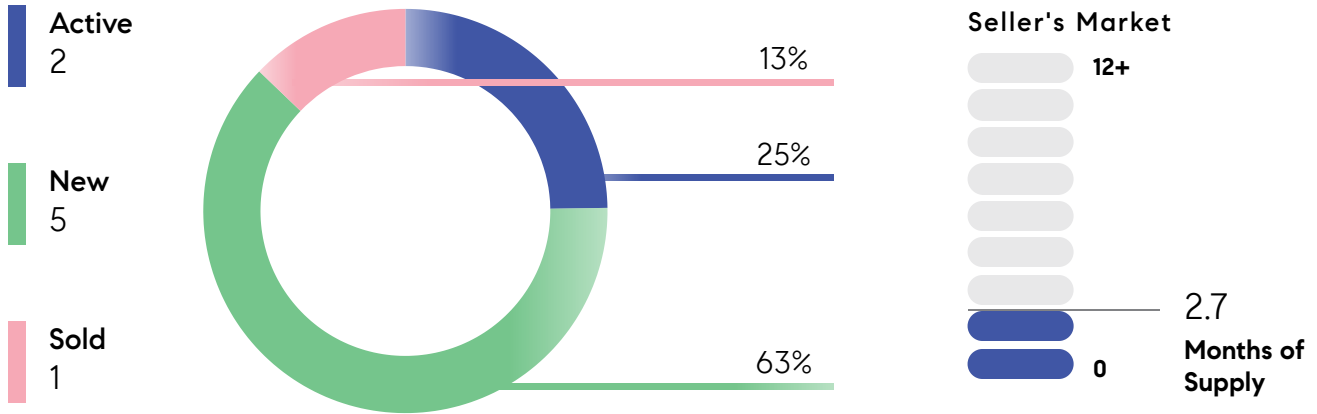
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$350,238	26	89.8%	\$314,380
YoY Change	-31.9%	-61.8%	16.2%	-20.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

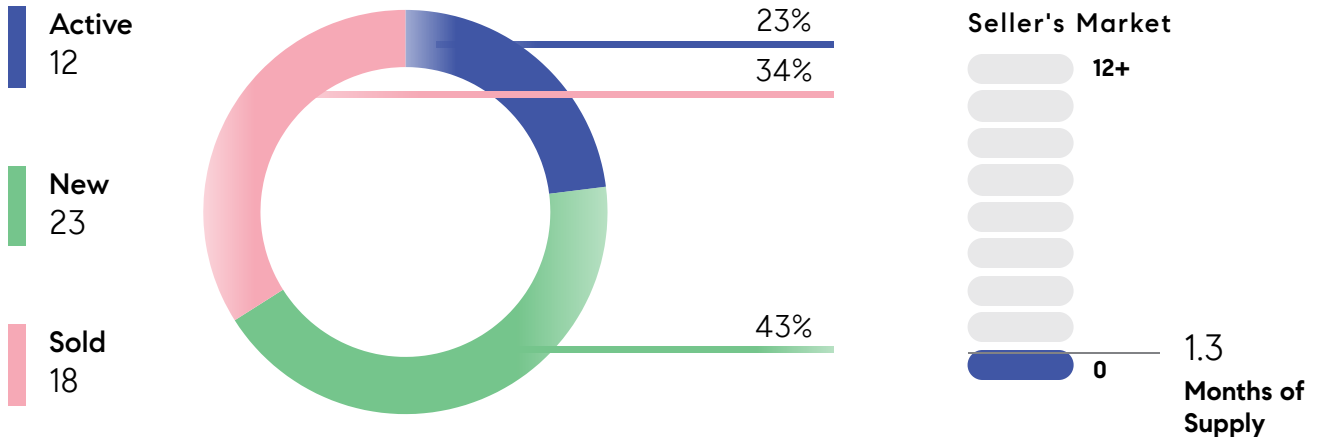
# Chamblee Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,427,600	167	97.4%	\$1,390,000
YoY Change	12.0%	2,683.3%	-1.9%	9.9%

## DETACHED UNDER 1M



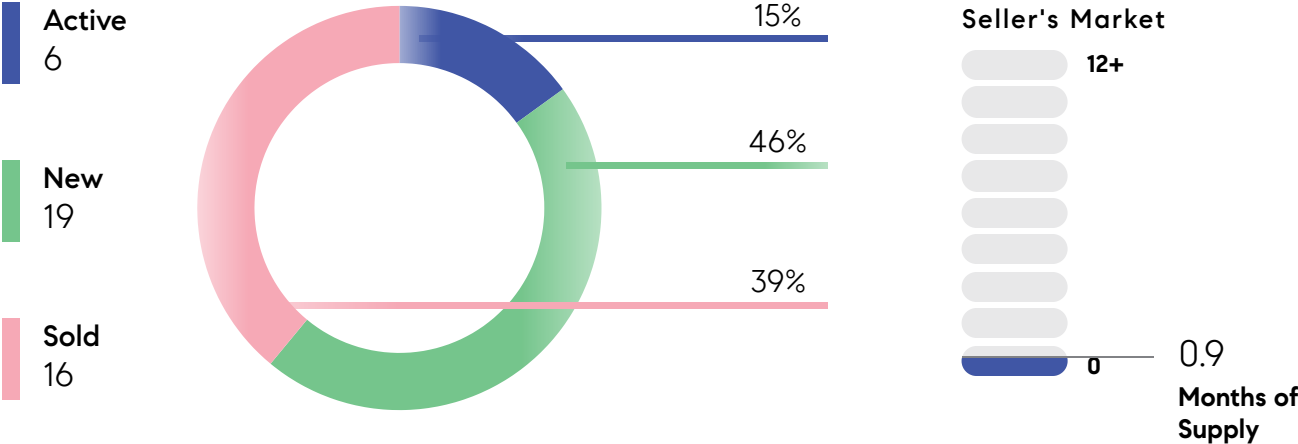
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$522,370	49	93.7%	\$489,439
YoY Change	-2.7%	48.5%	-9.4%	-11.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee Q1 2023

## ATTACHED UNDER 1M



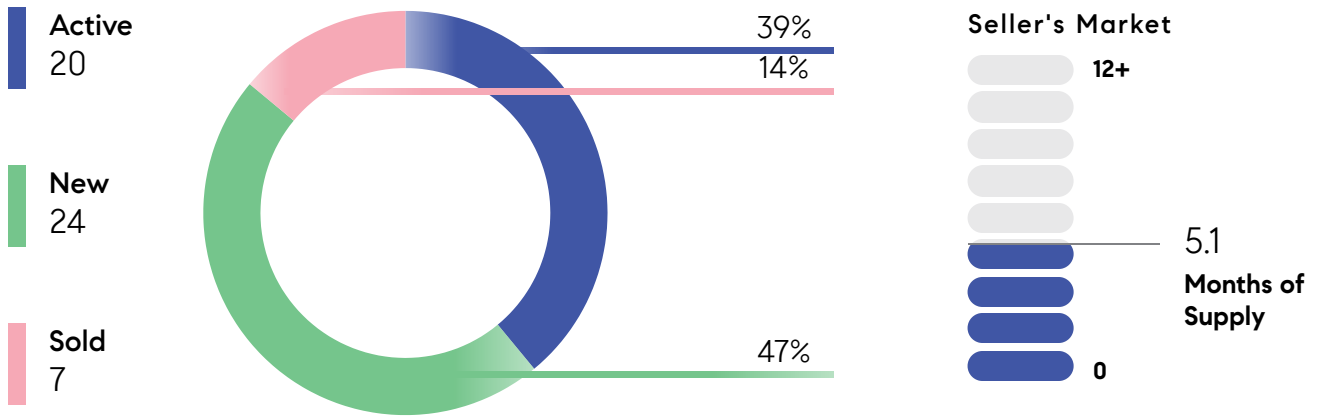
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$411,559	42	119.8%	\$492,914
YoY Change	-8.3%	44.8%	32.6%	21.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

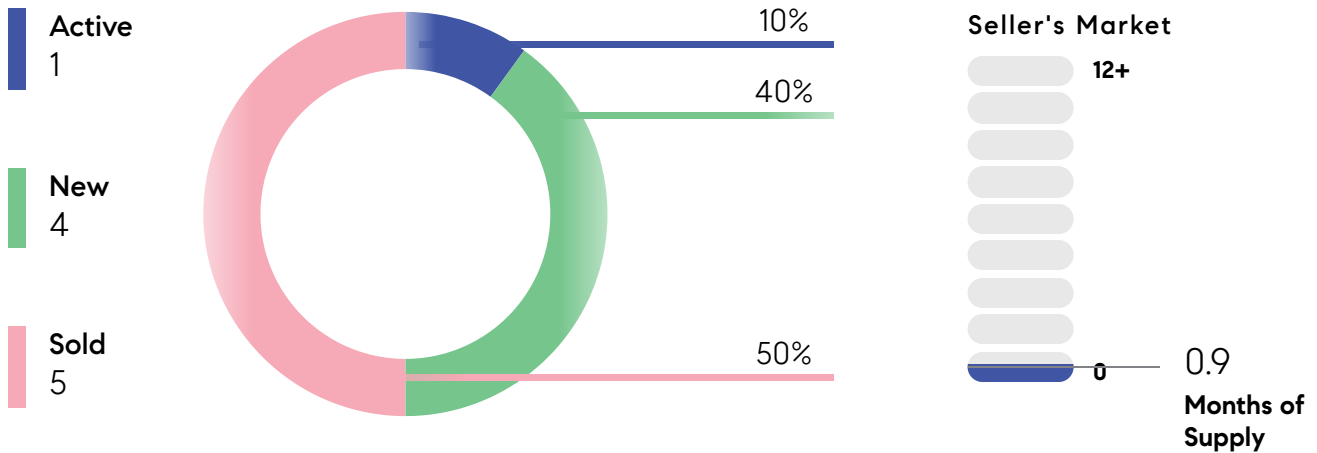
# Chastain Park Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$3,038,187	75	58.8%	\$1,787,929
YoY Change	35.3%	74.4%	-16.0%	13.7%

## DETACHED UNDER 1M



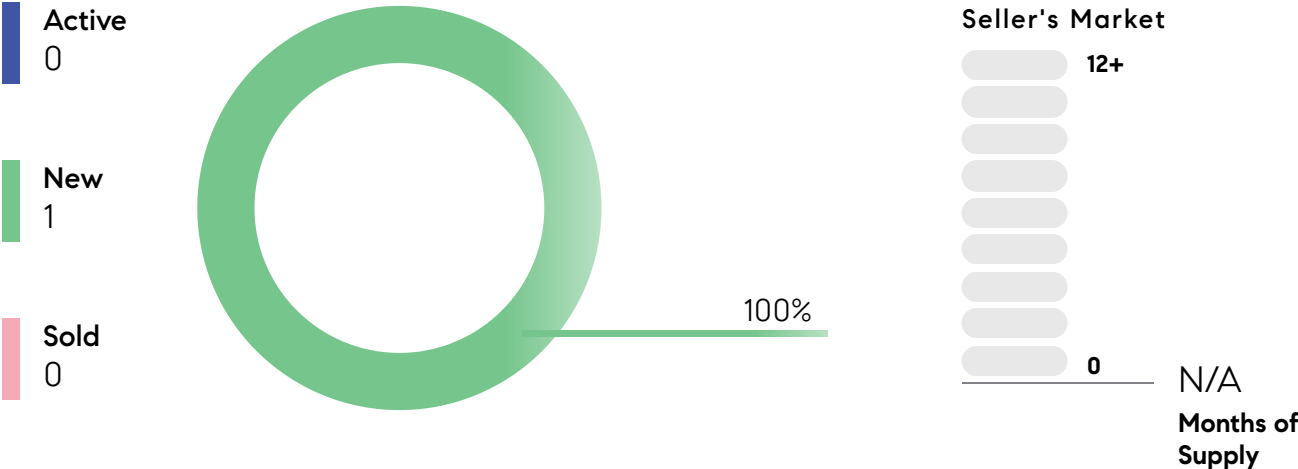
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$793,750	88	87.1%	\$691,200
YoY Change	-5.3%	-60.0%	-6.8%	-11.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chastain Park Q1 2023

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$325,000	-	-	-
YoY Change	57.0%	-	-	-

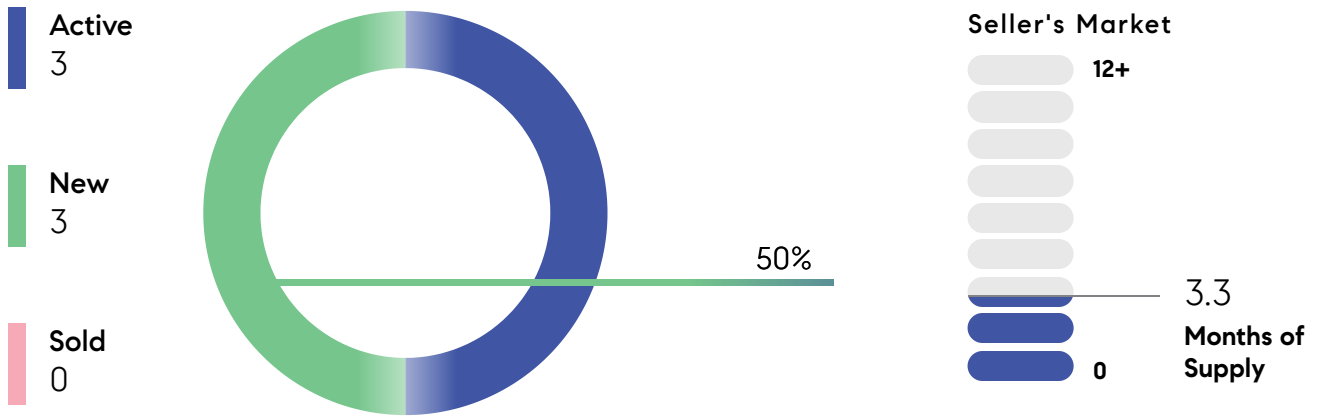
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



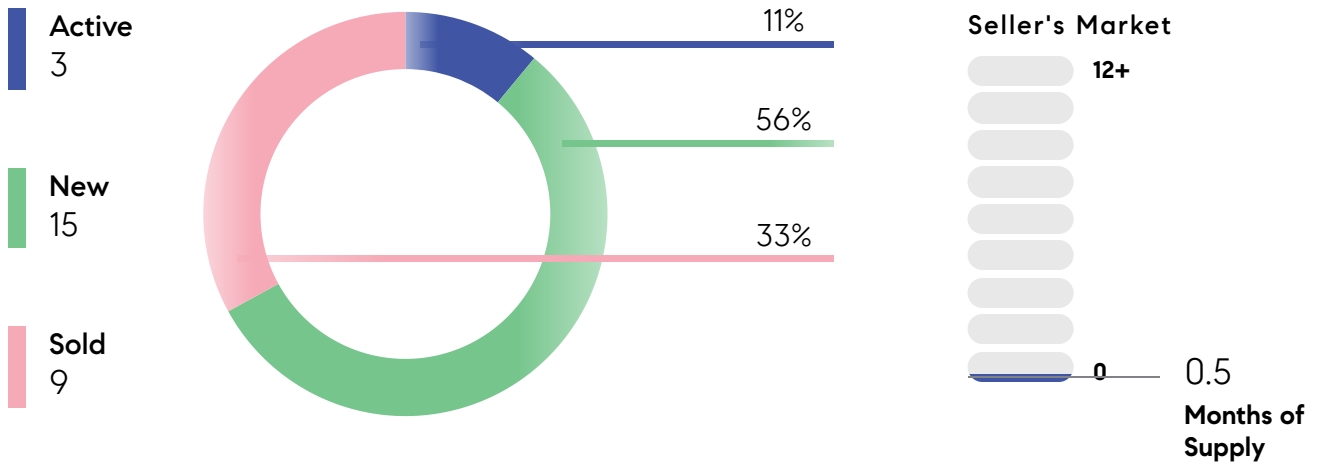
# Collier Hills Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,154,667	-	-	-
YoY Change	18.1%	-	-	-

## DETACHED UNDER 1M



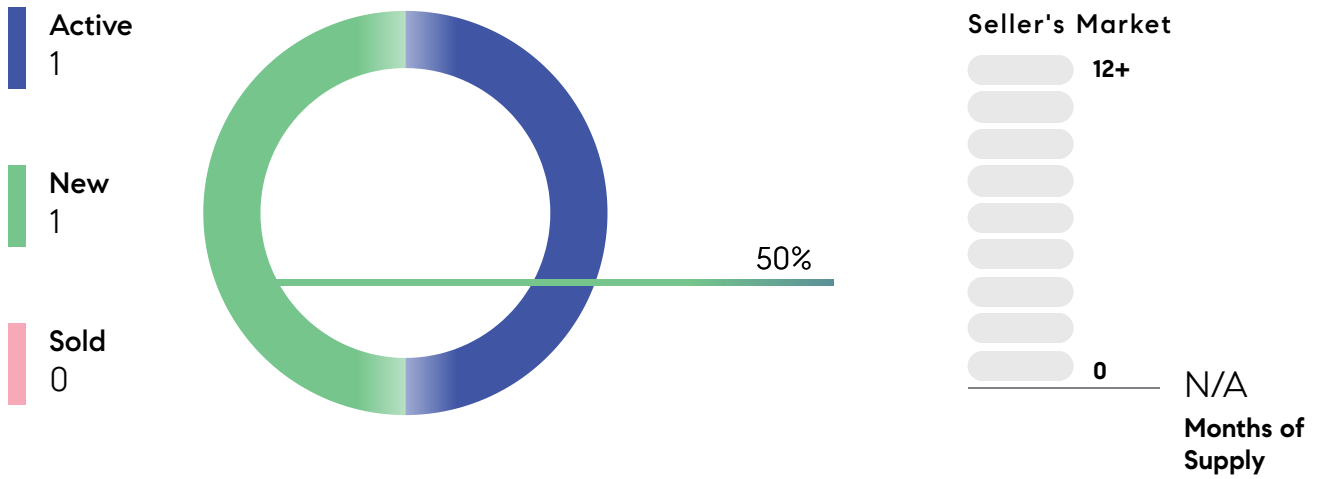
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$577,847	23	91.5%	\$529,000
YoY Change	22.8%	-39.5%	-13.1%	6.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

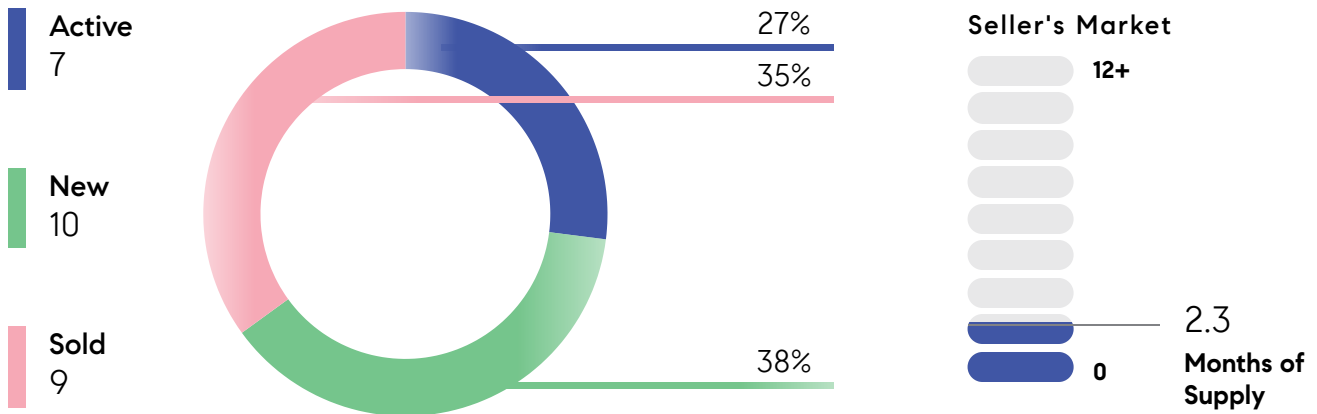
# Collier Hills Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,150,000	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



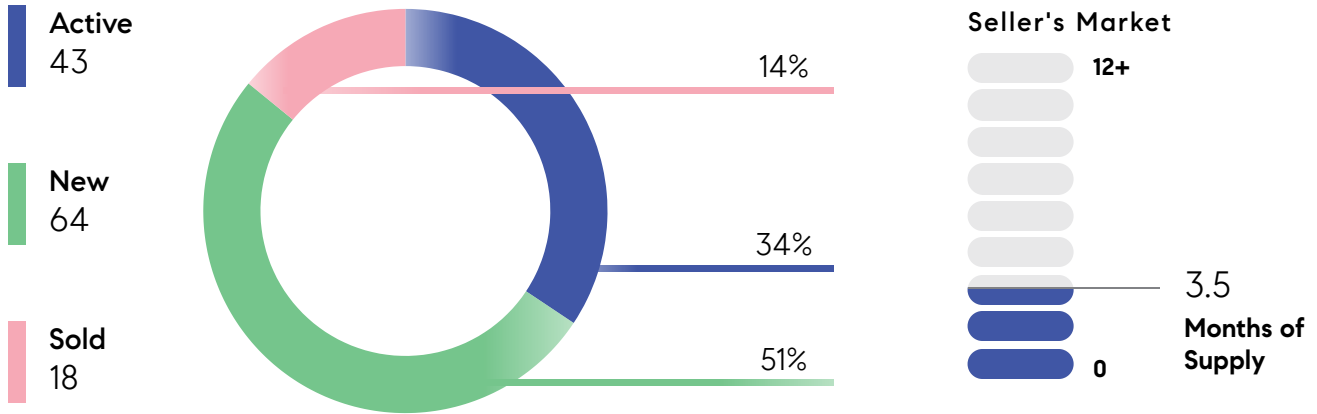
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$599,470	60	100.6%	\$602,778
YoY Change	-2.4%	87.5%	23.5%	20.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

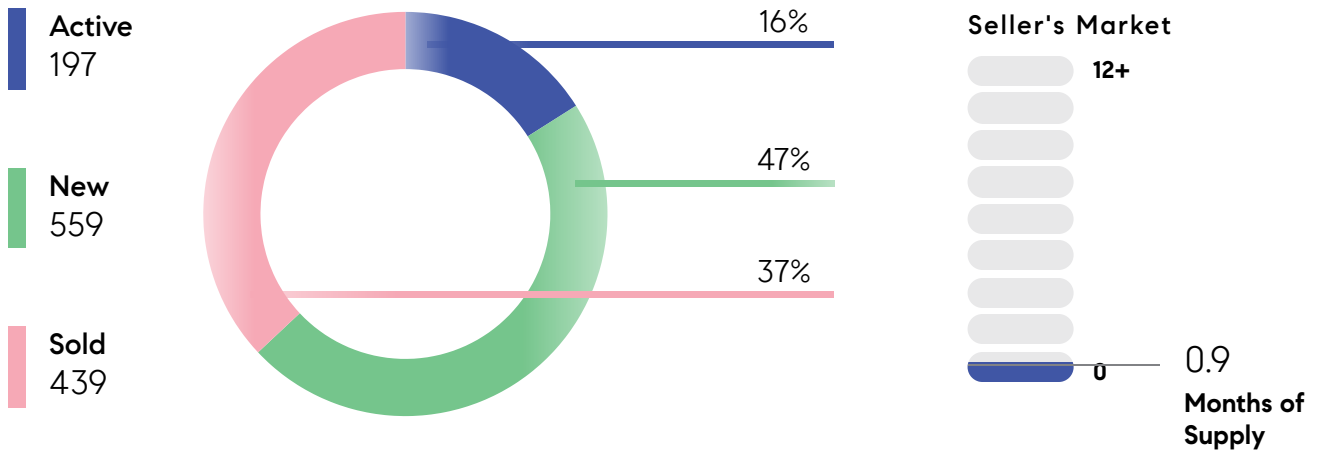
# Cumming Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,596,364	76	100.0%	\$1,596,033
YoY Change	9.5%	38.2%	2.4%	12.1%

## DETACHED UNDER 1M



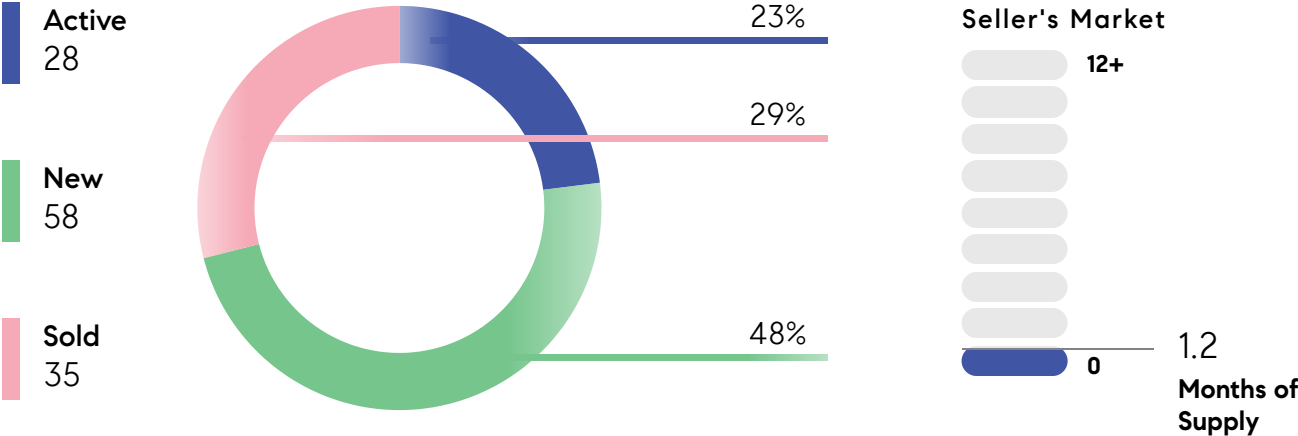
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$582,272	55	92.8%	\$540,355
YoY Change	6.0%	205.6%	-5.1%	0.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Cumming Q1 2023

## ATTACHED UNDER 1M



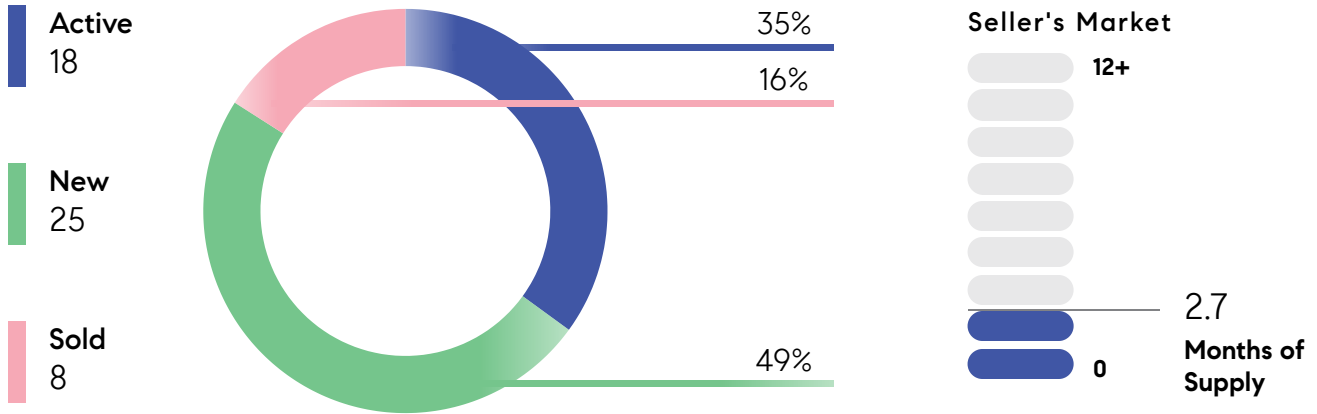
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$434,470	51	98.3%	\$426,922
YoY Change	12.4%	410.0%	-4.1%	7.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

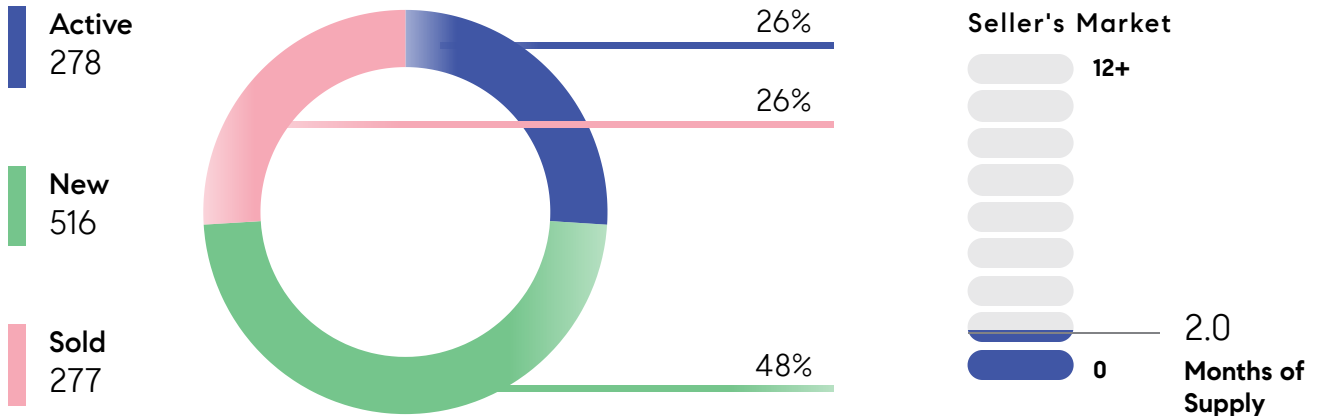
# Decatur Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,420,240	59	90.4%	\$1,283,500
YoY Change	-3.4%	391.7%	-28.8%	-31.2%

## DETACHED UNDER 1M



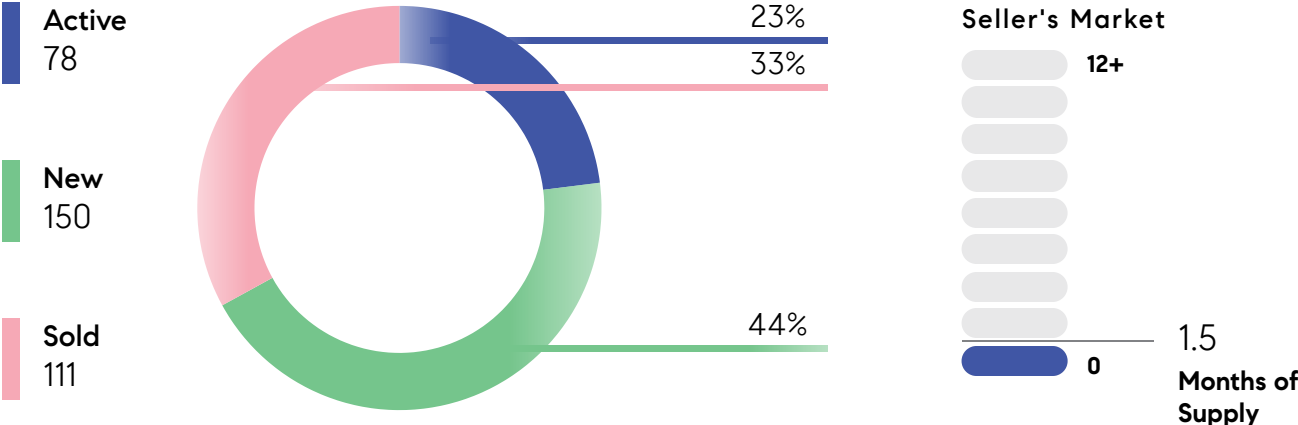
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$389,698	65	92.6%	\$361,053
YoY Change	-1.3%	150.0%	-3.5%	-4.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Decatur Q1 2023

## ATTACHED UNDER 1M



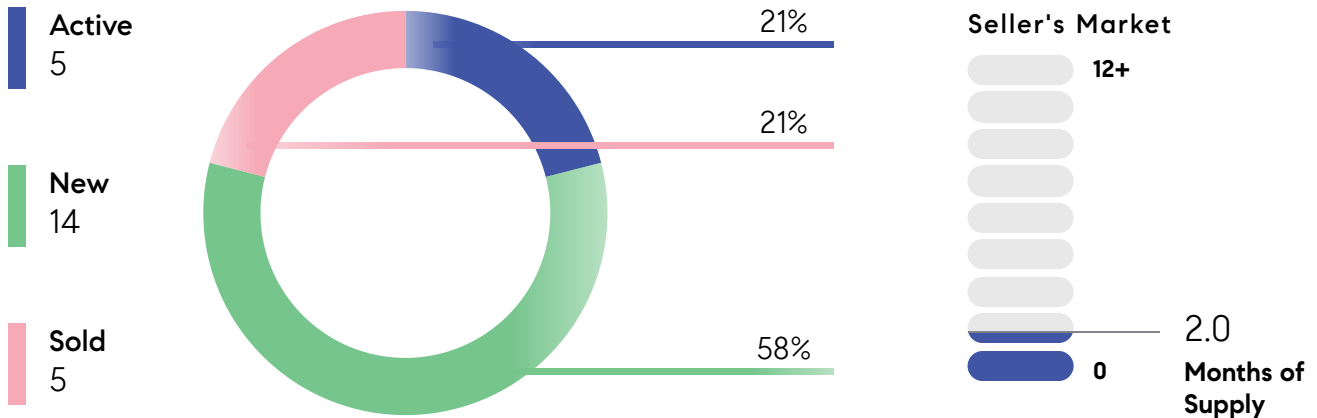
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$324,674	39	96.6%	\$313,654
YoY Change	16.4%	25.8%	5.1%	22.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

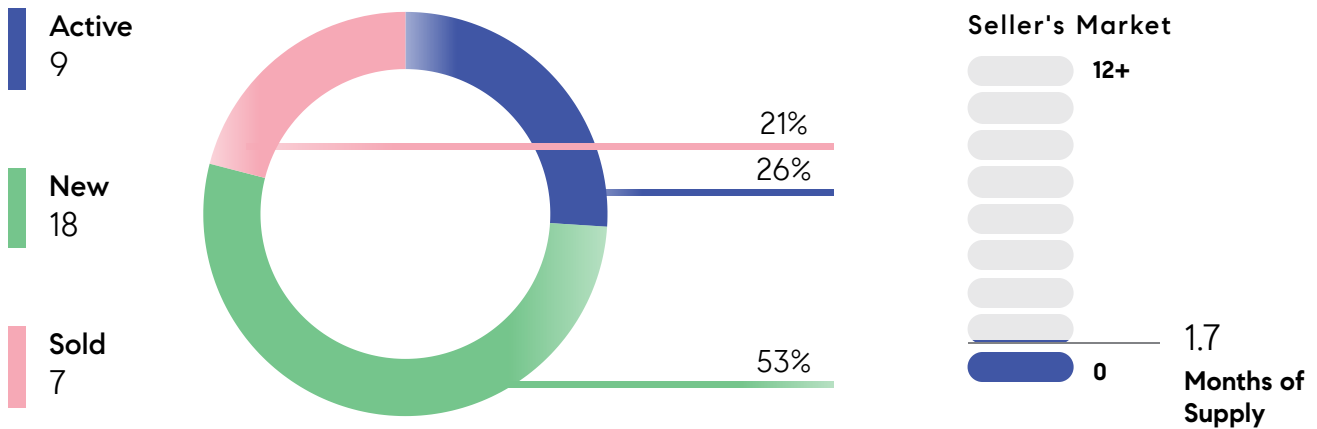
# Druid Hills Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,600,571	6	105.5%	\$1,688,000
YoY Change	-19.6%	-81.2%	7.2%	-13.8%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$650,028	34	97.3%	\$632,557
YoY Change	-9.5%	-15.0%	9.9%	-0.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

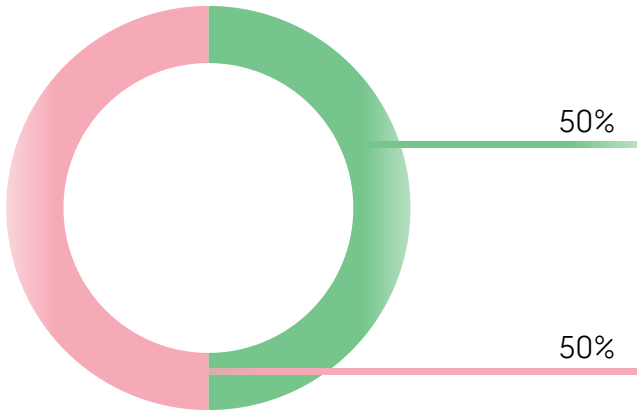
# Druid Hills Q1 2023

## ATTACHED UNDER 1M

Active  
0

New  
1

Sold  
1



### Seller's Market

12+

0

N/A  
Months of  
Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$598,500	12	95.2%	\$570,000
YoY Change	7.8%	-	-	-

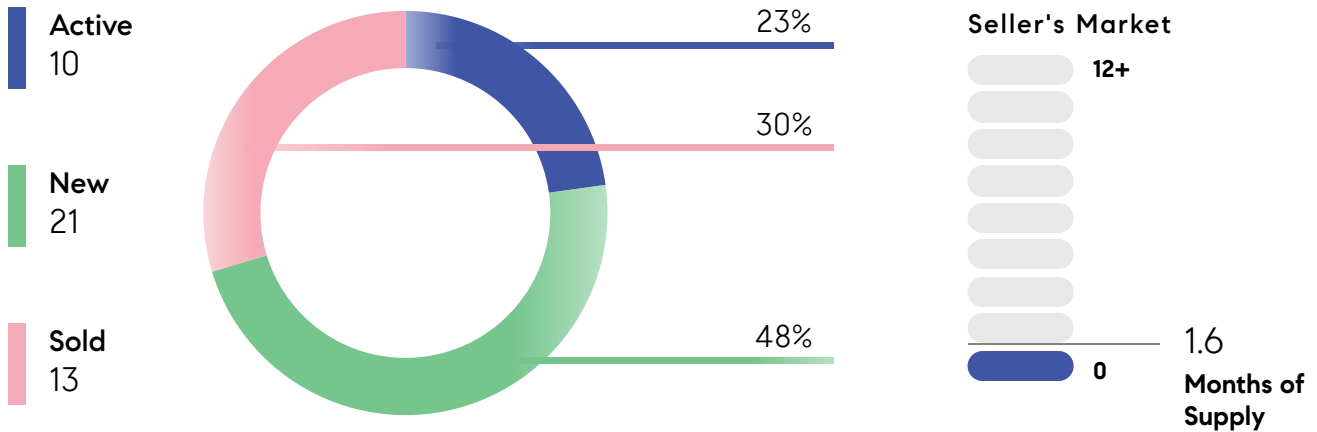
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



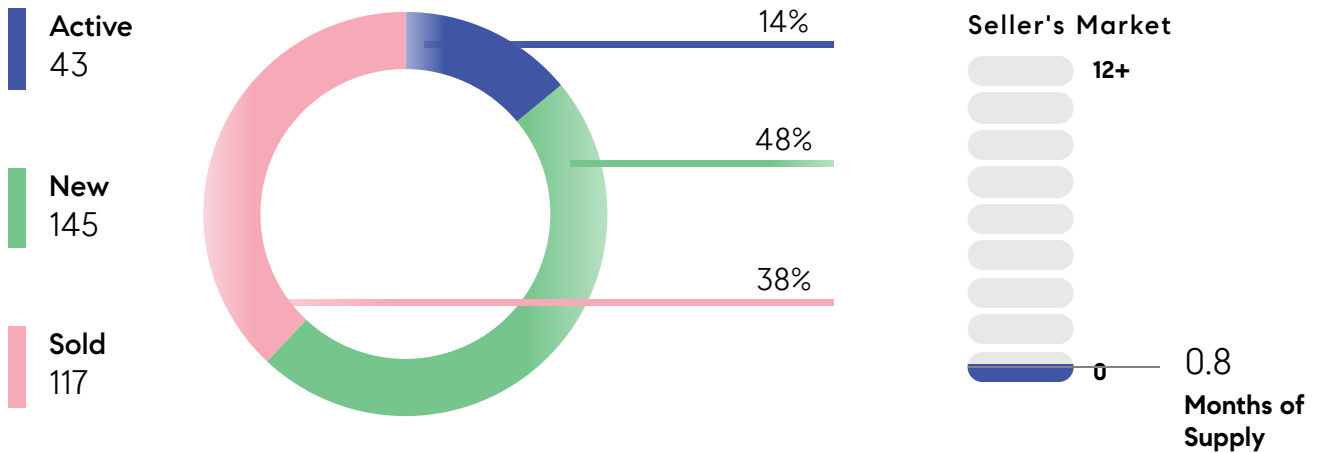
# Duluth Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,657,687	74	94.5%	\$1,566,274
YoY Change	5.1%	252.4%	4.6%	9.9%

## DETACHED UNDER 1M



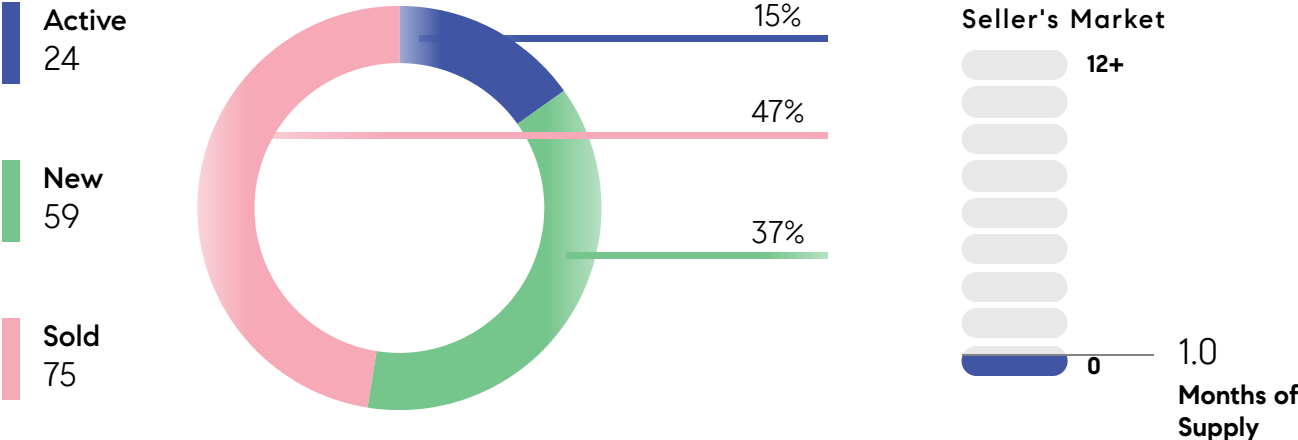
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$494,397	45	94.2%	\$465,911
YoY Change	0.3%	150.0%	3.2%	3.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Duluth Q1 2023

## ATTACHED UNDER 1M



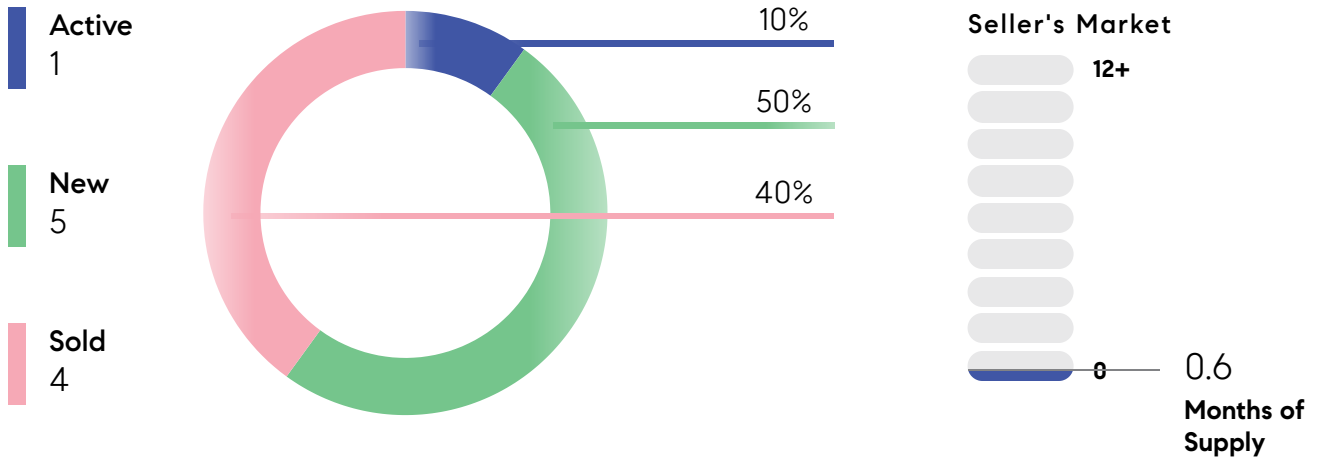
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$355,826	75	103.8%	\$369,456
YoY Change	11.8%	400.0%	-6.3%	4.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

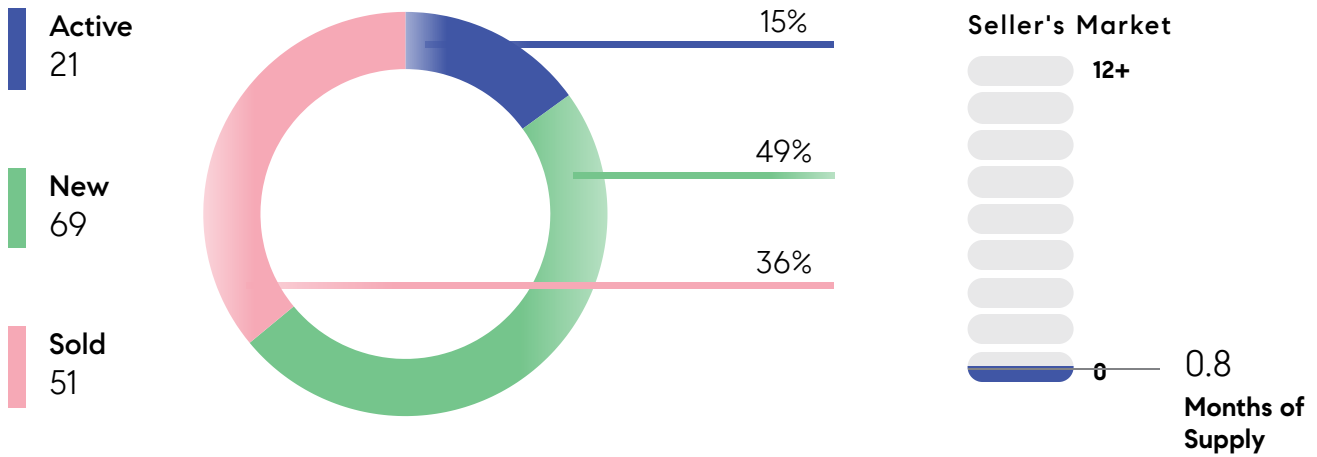
# Dunwoody Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,256,000	86	108.0%	\$1,356,250
YoY Change	-9.9%	26.5%	29.6%	16.8%

## DETACHED UNDER 1M



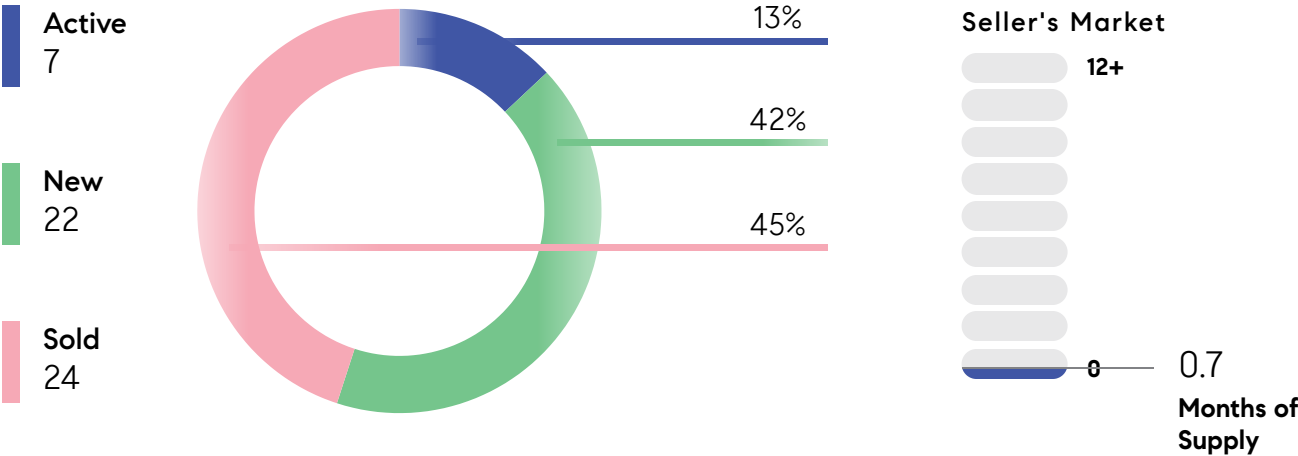
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$664,908	47	97.2%	\$646,134
YoY Change	1.3%	193.8%	-1.0%	0.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Dunwoody Q1 2023

## ATTACHED UNDER 1M



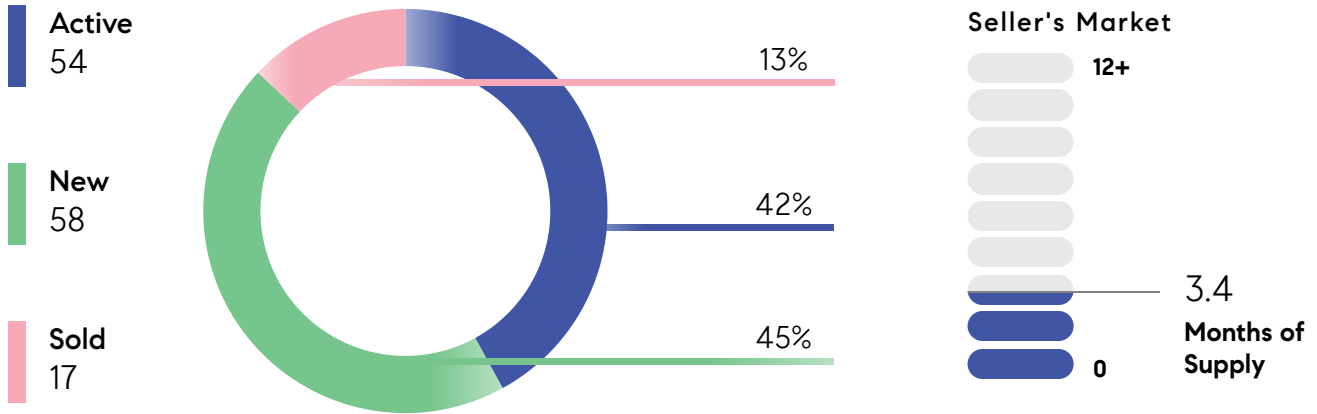
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$461,709	58	89.9%	\$415,096
YoY Change	13.0%	625.0%	-4.8%	7.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

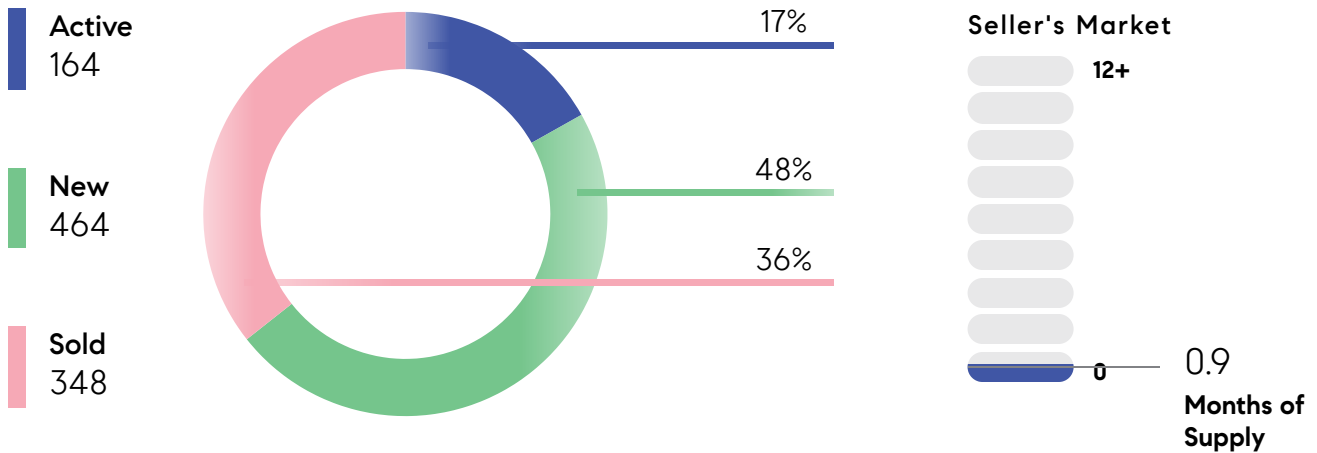
# East Cobb Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,679,971	69	77.4%	\$1,299,838
YoY Change	-3.1%	0.0%	-1.8%	-4.8%

## DETACHED UNDER 1M



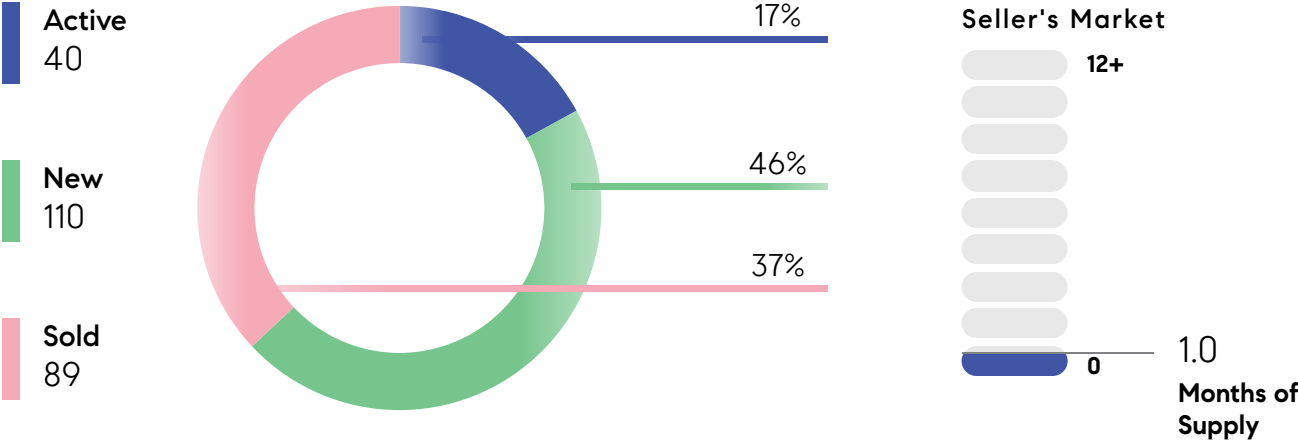
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$531,224	51	92.1%	\$489,509
YoY Change	7.4%	104.0%	-6.6%	0.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb Q1 2023

## ATTACHED UNDER 1M



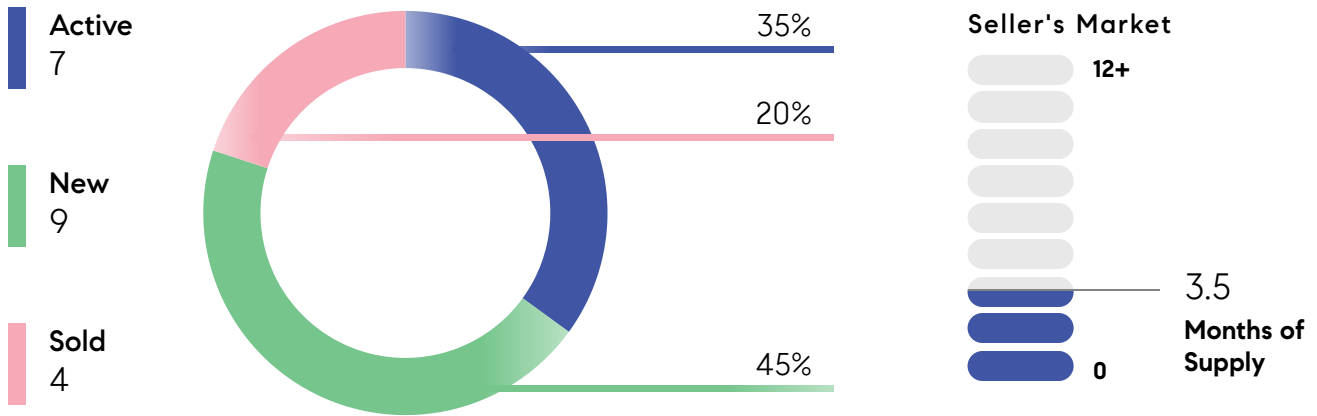
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$337,179	49	97.7%	\$329,274
YoY Change	4.9%	250.0%	12.6%	18.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

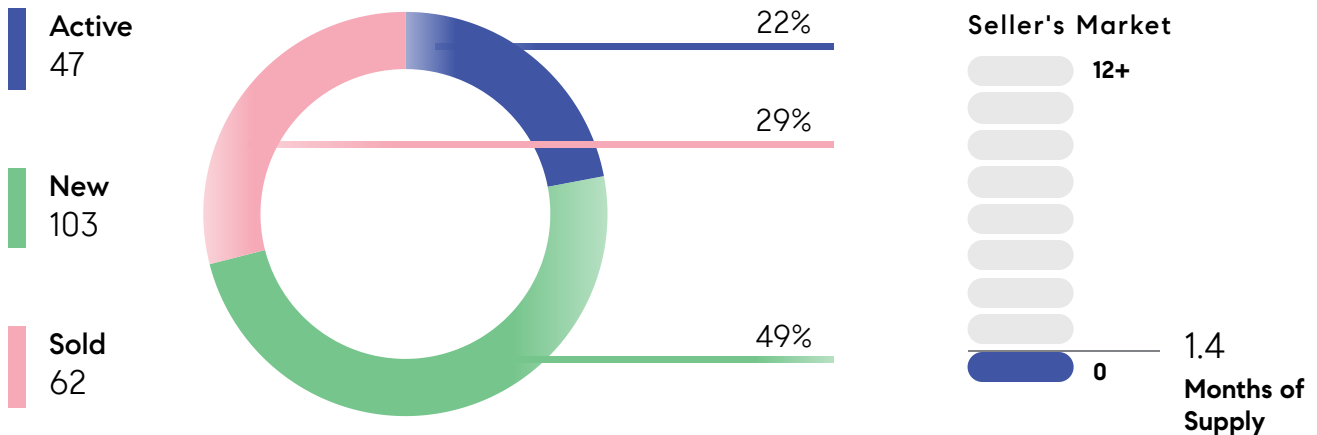
# East Lake/Edgewood/Kirkwood Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,264,544	96	89.7%	\$1,134,756
YoY Change	8.2%	585.7%	-12.3%	-5.1%

## DETACHED UNDER 1M



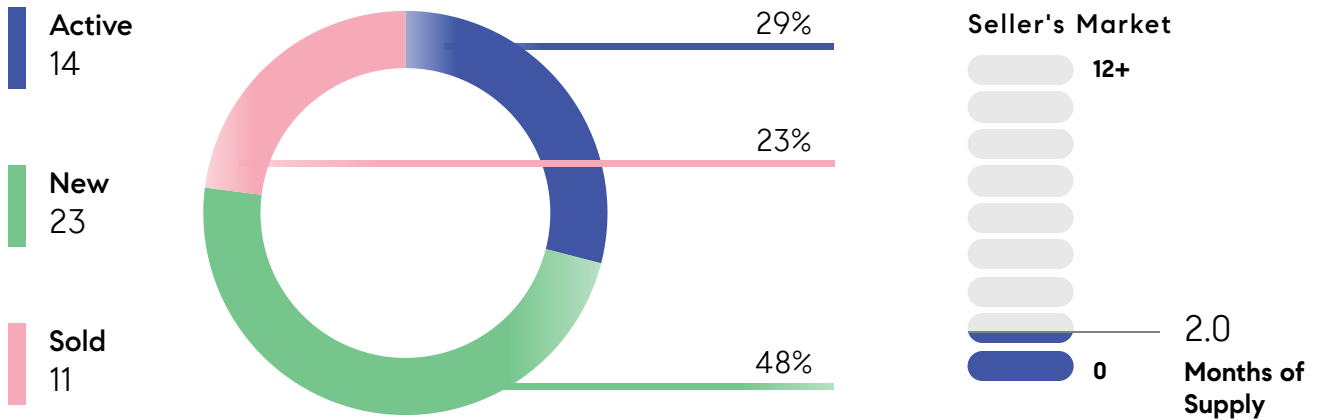
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$548,820	51	93.2%	\$511,347
YoY Change	8.0%	70.0%	-2.0%	5.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood Q1 2023

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$444,676	87	117.8%	\$523,789
YoY Change	-2.3%	135.1%	22.5%	19.7%

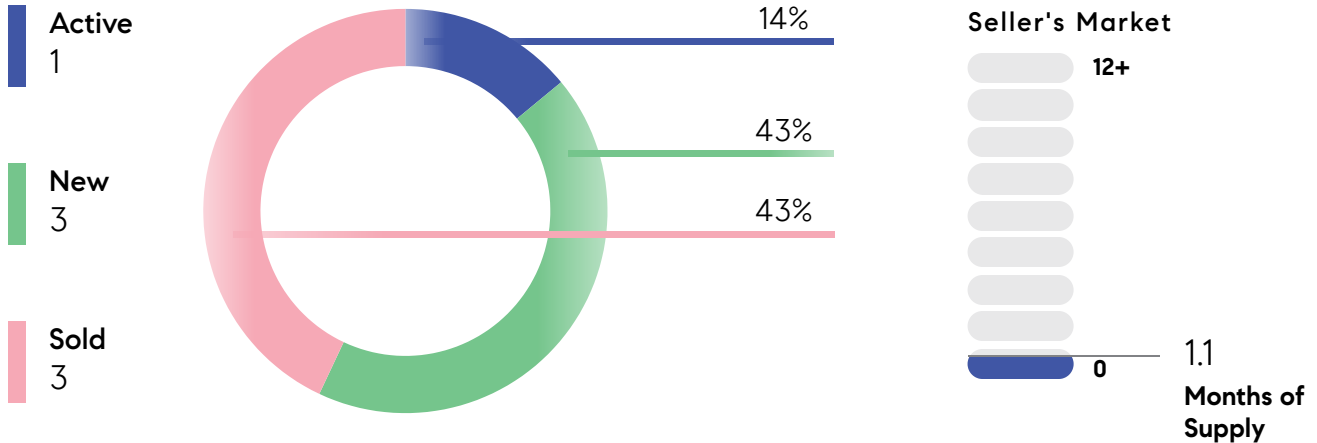
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



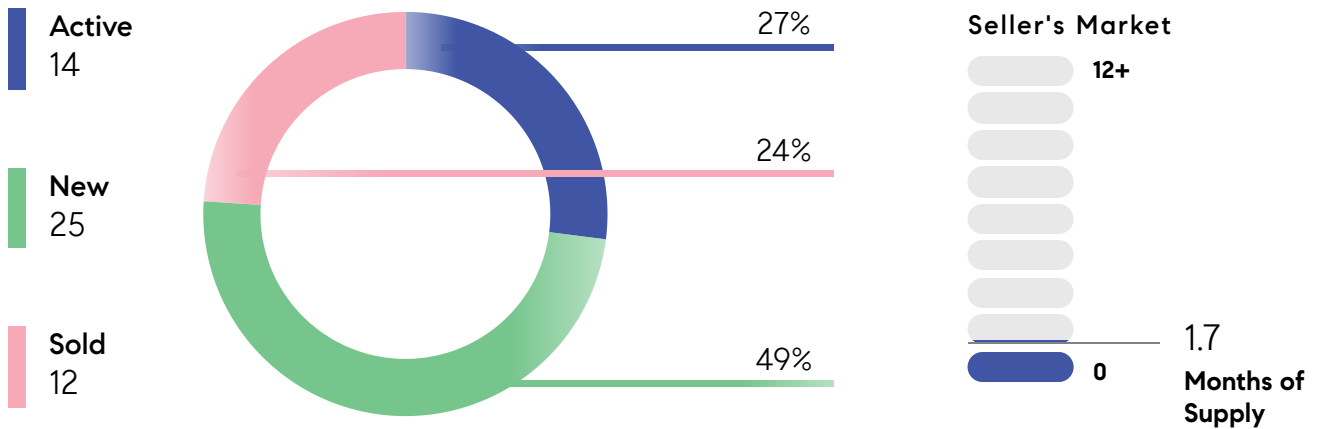
# Grant Park Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,158,333	3	100.7%	\$1,166,667
YoY Change	15.8%	-	-	-

## DETACHED UNDER 1M



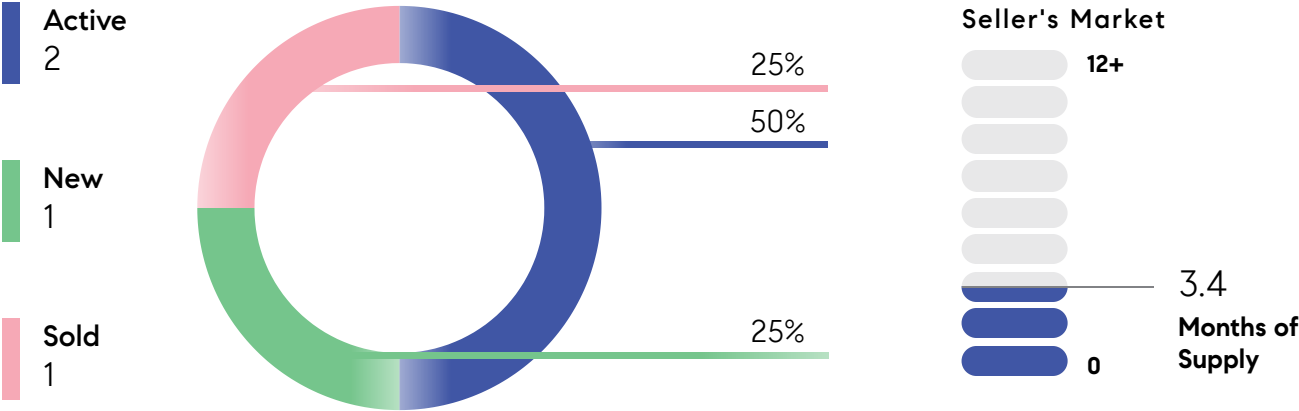
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$681,736	45	90.5%	\$617,083
YoY Change	10.4%	95.7%	-10.7%	-1.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park Q1 2023

## ATTACHED UNDER 1M



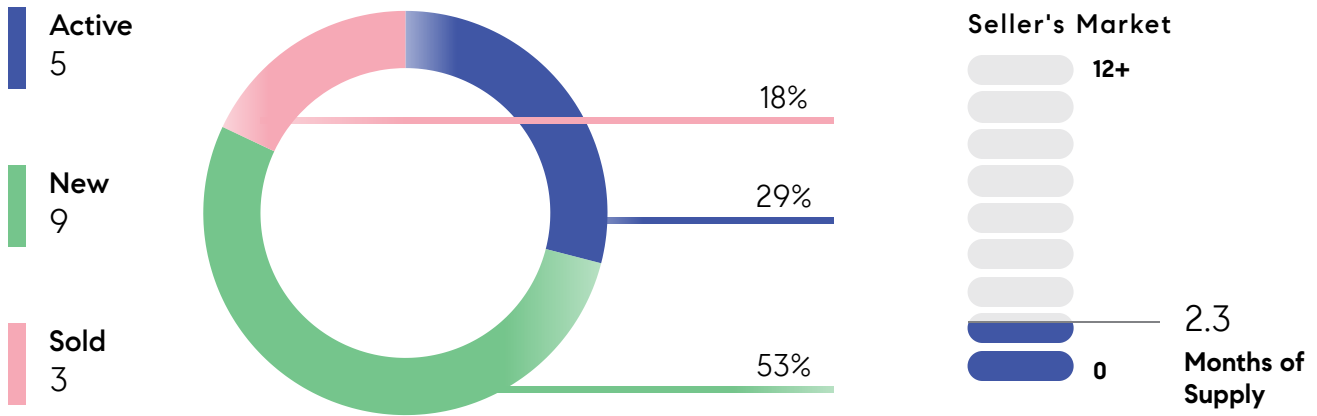
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$210,000	63	107.1%	\$225,000
YoY Change	-68.9%	1,475.0%	5.2%	-67.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

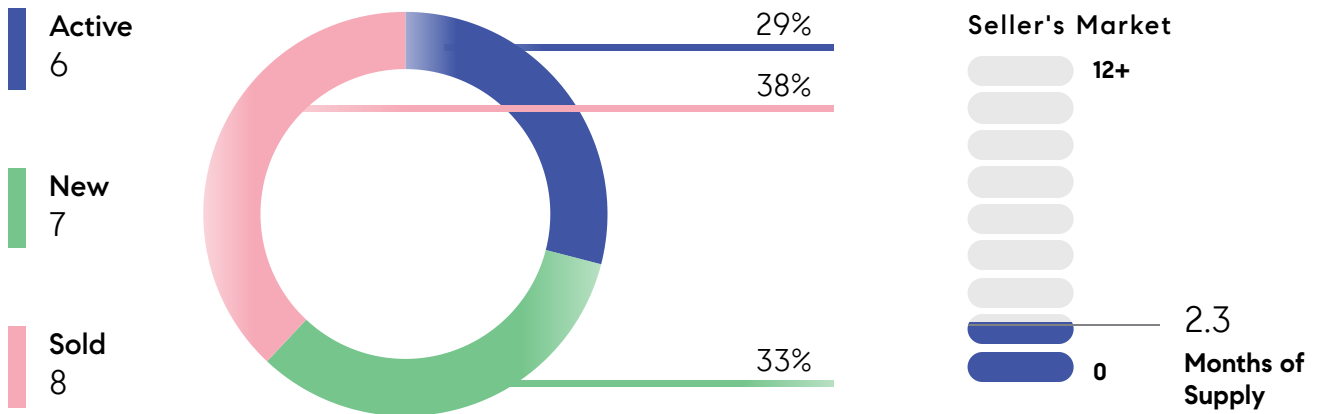
# Inman Park & Old Fourth Ward Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,682,111	37	67.8%	\$1,140,717
YoY Change	25.4%	-60.2%	-30.6%	-12.9%

## DETACHED UNDER 1M



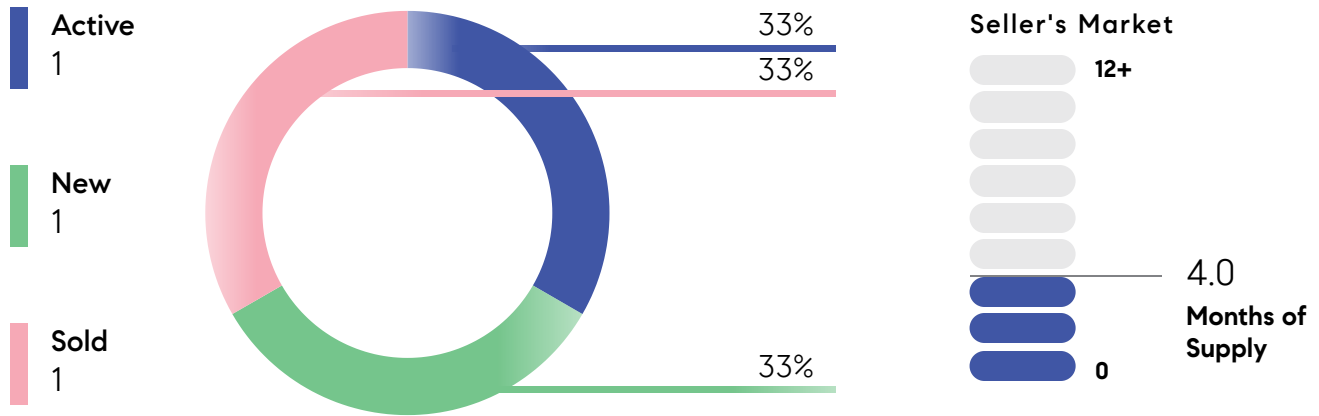
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$713,700	88	95.9%	\$684,750
YoY Change	2.6%	151.4%	-3.9%	-1.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

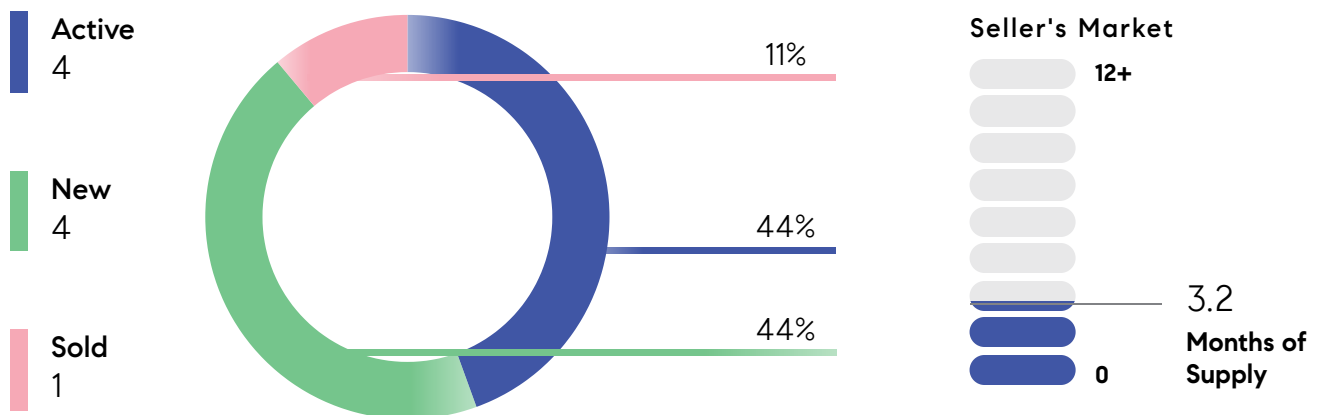
# Inman Park & Old Fourth Ward Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,185,000	0	91.1%	\$1,080,000
YoY Change	3.0%	-	-8.5%	-5.7%

## ATTACHED UNDER 1M



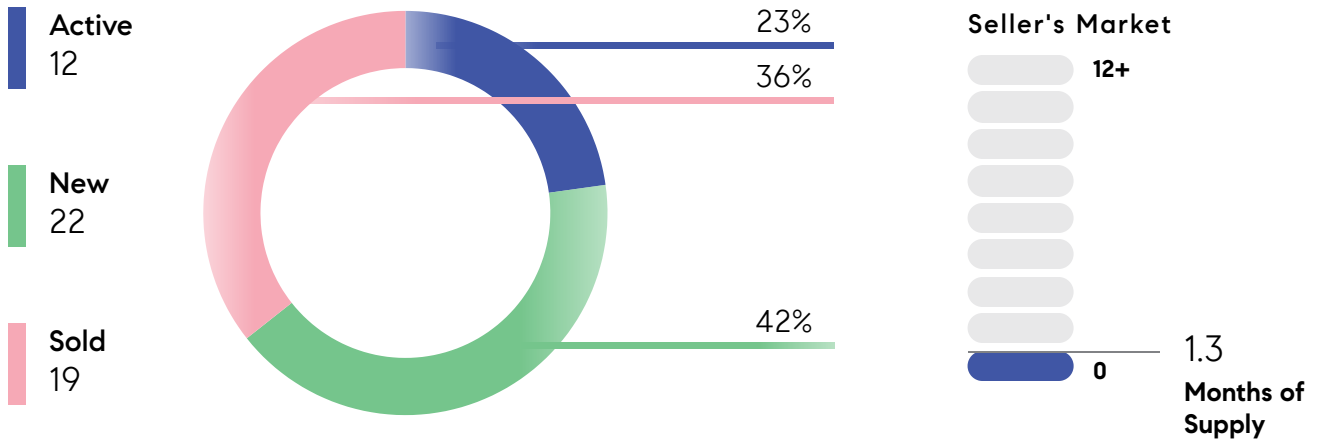
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$634,500	30	90.1%	\$572,000
YoY Change	16.7%	-58.9%	-5.5%	10.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

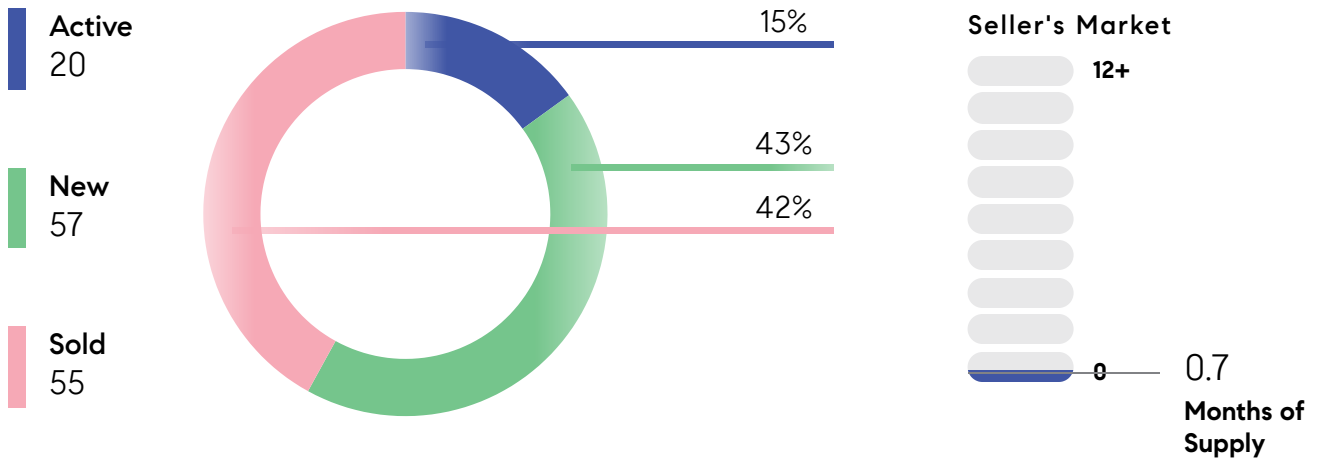
# Johns Creek Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,610,050	65	87.8%	\$1,413,538
YoY Change	-3.2%	124.1%	0.3%	-2.9%

## DETACHED UNDER 1M



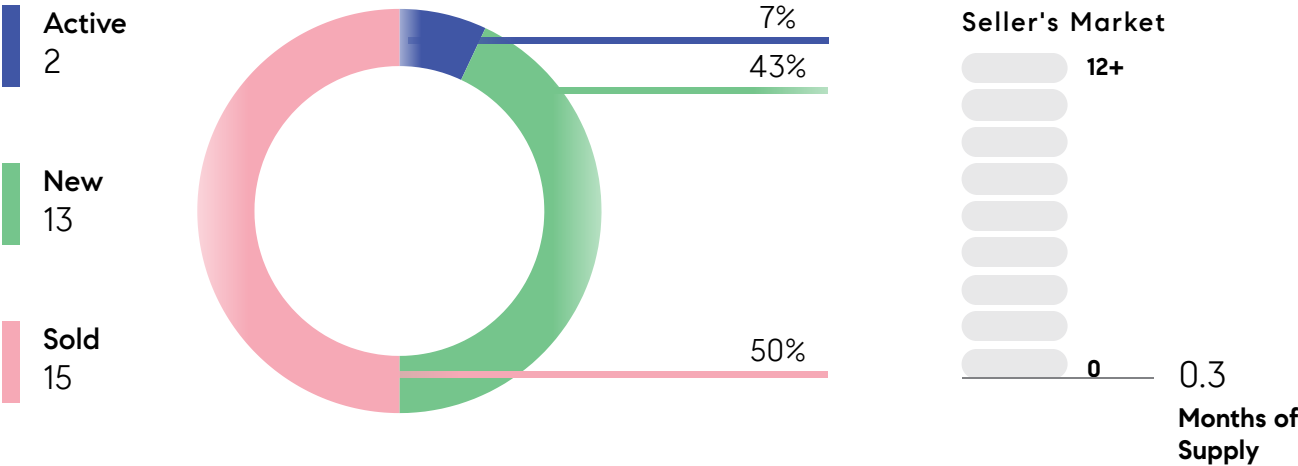
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$714,987	67	94.2%	\$673,671
YoY Change	6.4%	415.4%	-6.5%	-0.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek Q1 2023

## ATTACHED UNDER 1M



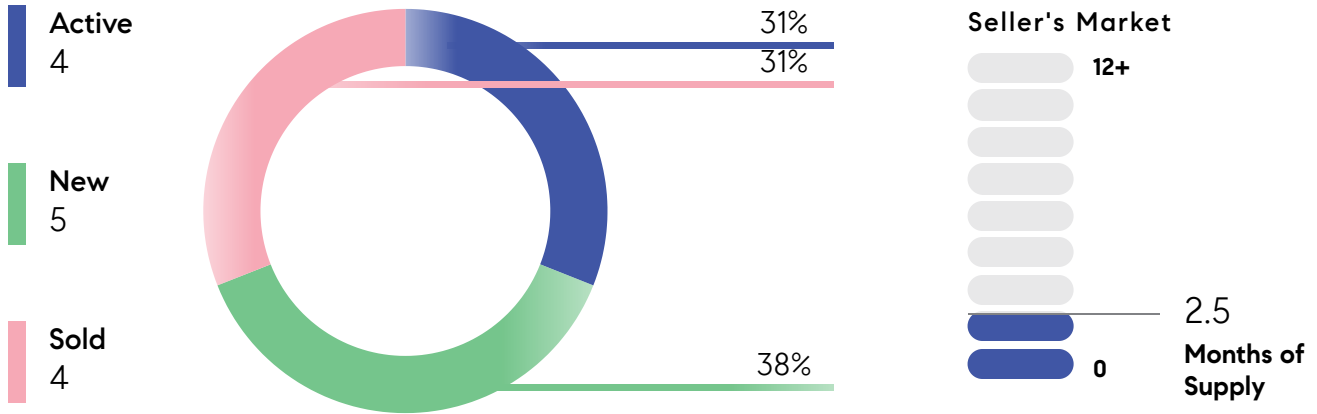
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$448,384	43	98.6%	\$442,327
YoY Change	2.4%	207.1%	1.9%	4.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

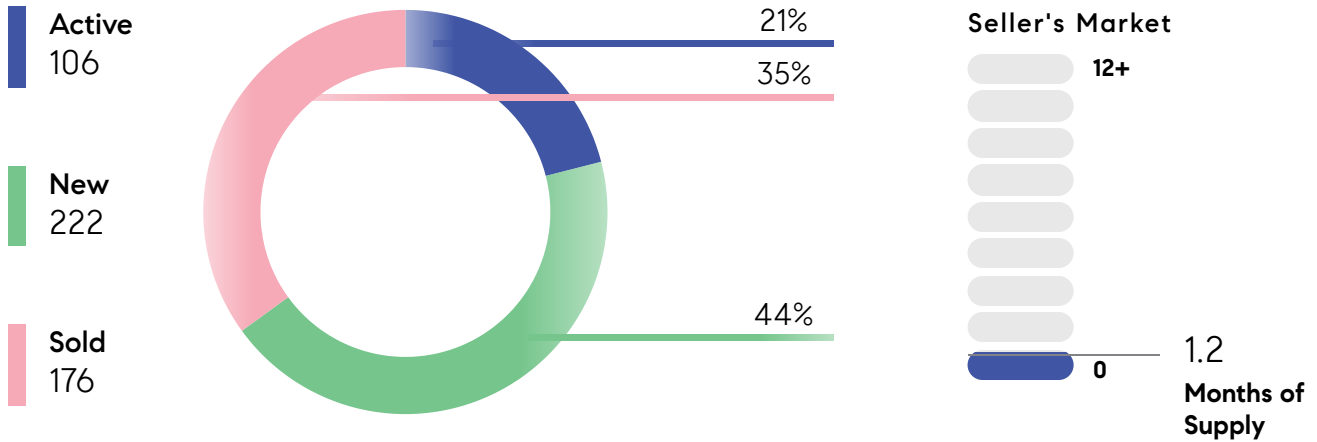
# Kennesaw Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,814,700	78	70.7%	\$1,282,500
YoY Change	10.5%	85.7%	-7.9%	1.8%

## DETACHED UNDER 1M



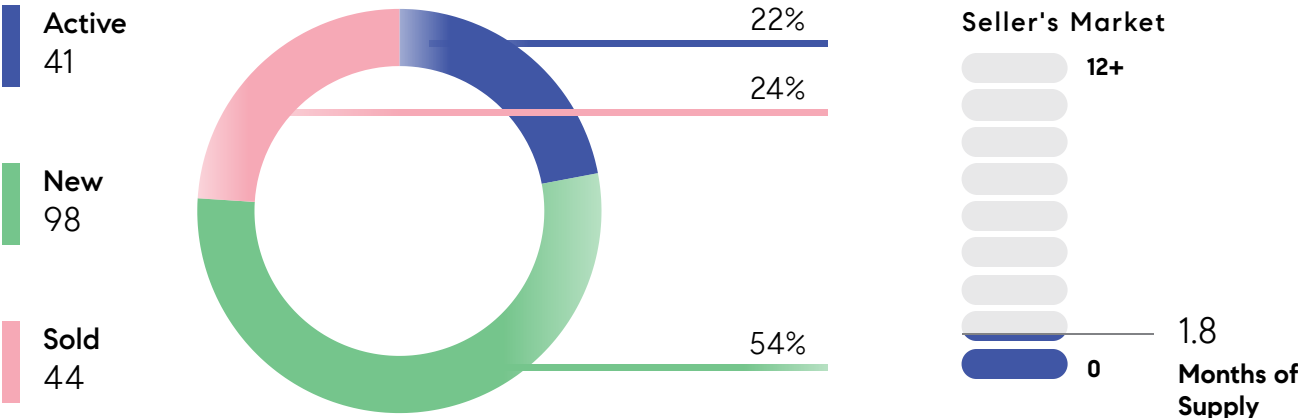
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$469,320	44	94.1%	\$441,540
YoY Change	5.7%	109.5%	-2.1%	3.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw Q1 2023

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$401,845	64	86.5%	\$347,397
YoY Change	20.2%	300.0%	-4.5%	14.8%

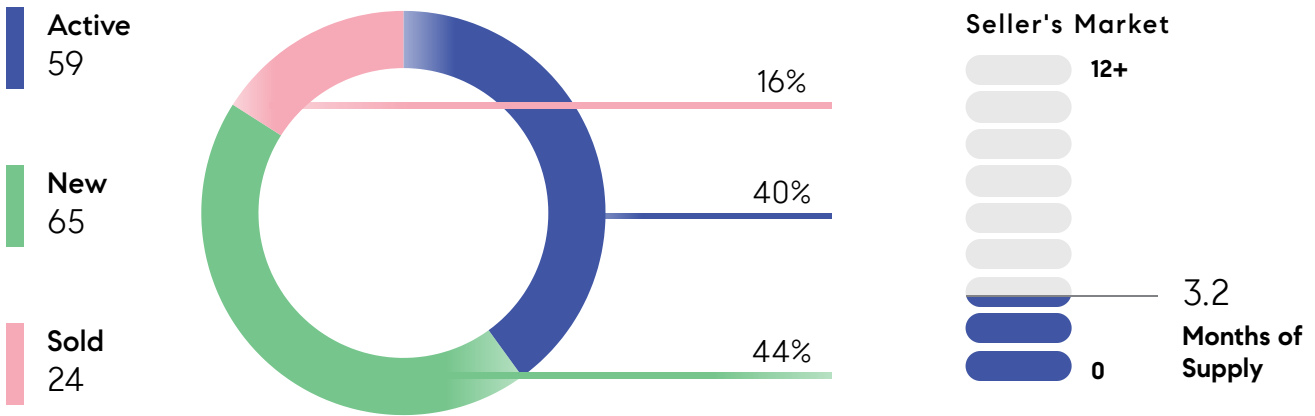
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



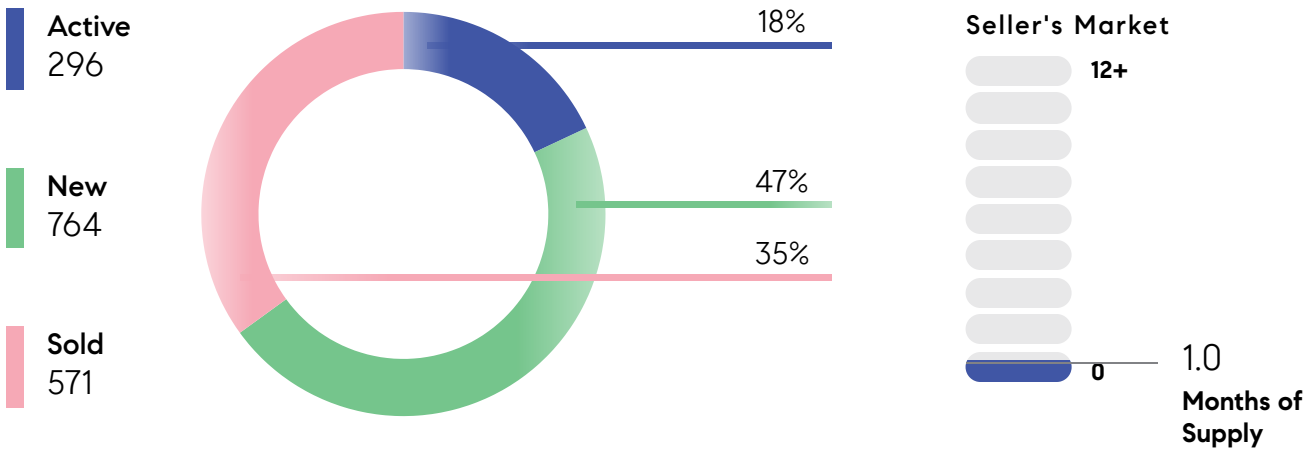
# Marietta Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,673,112	67	77.7%	\$1,300,094
YoY Change	-1.7%	-2.9%	-3.2%	-4.8%

## DETACHED UNDER 1M



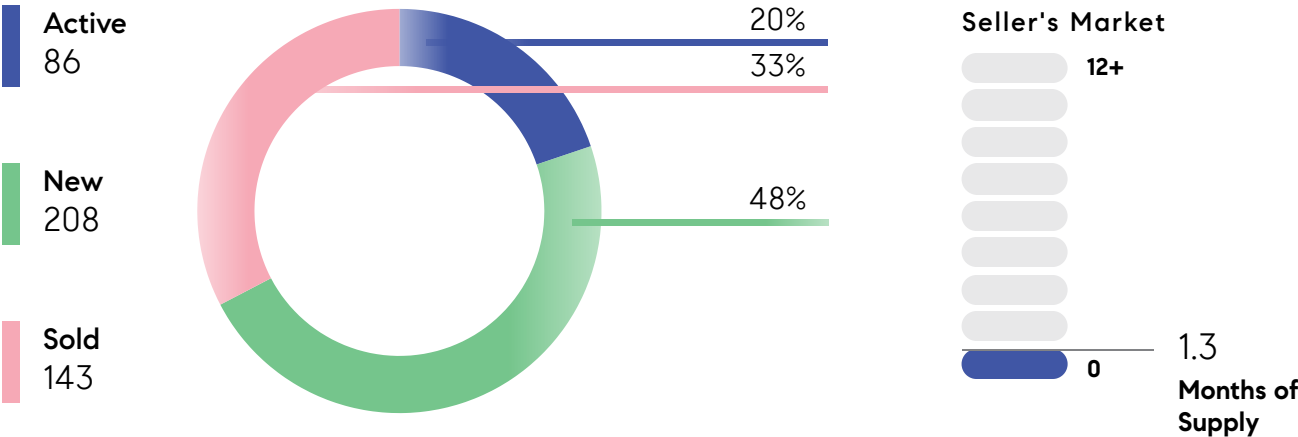
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$501,104	50	92.4%	\$462,812
YoY Change	8.0%	108.3%	-7.8%	-0.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Marietta Q1 2023

## ATTACHED UNDER 1M



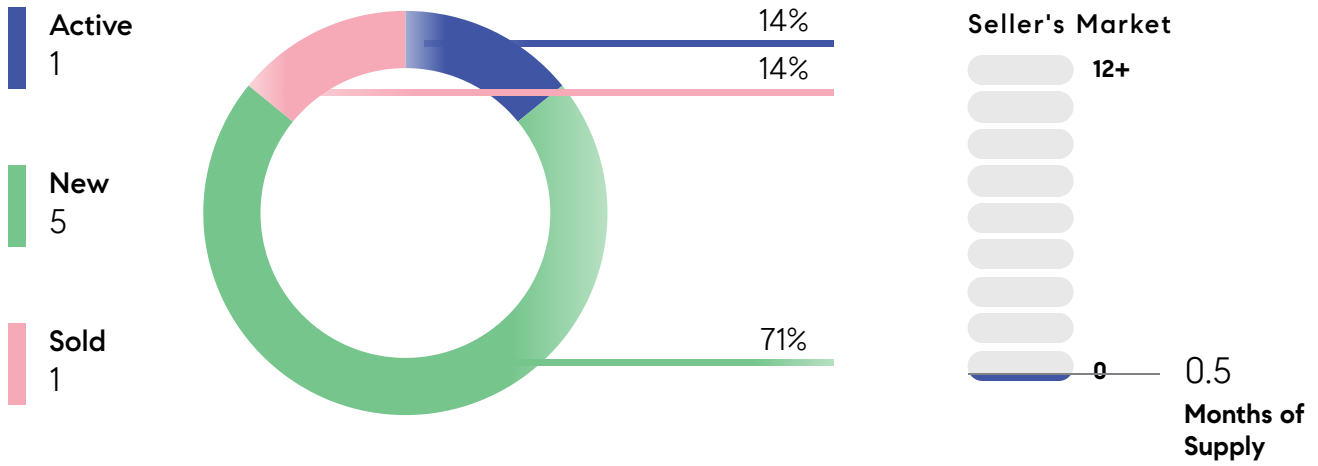
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$355,999	47	94.9%	\$337,700
YoY Change	7.3%	161.1%	6.2%	14.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Midtown Q1 2023

## DETACHED OVER 1M



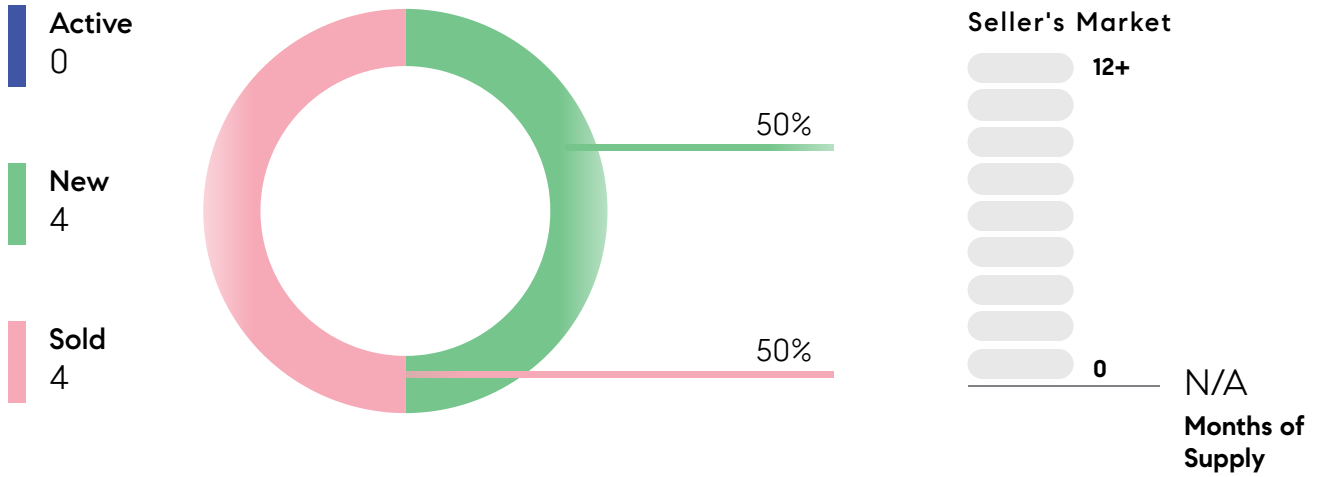
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
<b>Q1 2023</b>	\$1,577,800	104	99.8%	\$1,575,000
<b>YoY Change</b>	-0.6%	197.1%	-14.8%	-15.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

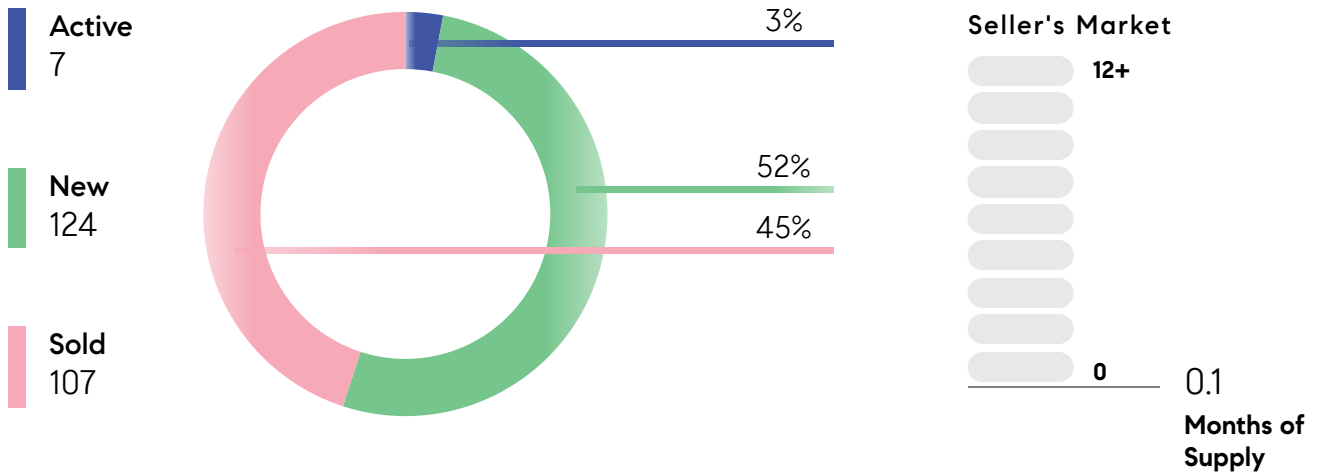
# Midtown Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,457,250	42	86.1%	\$1,254,559
YoY Change	-14.7%	-4.5%	-26.2%	-37.1%

## ATTACHED UNDER 1M



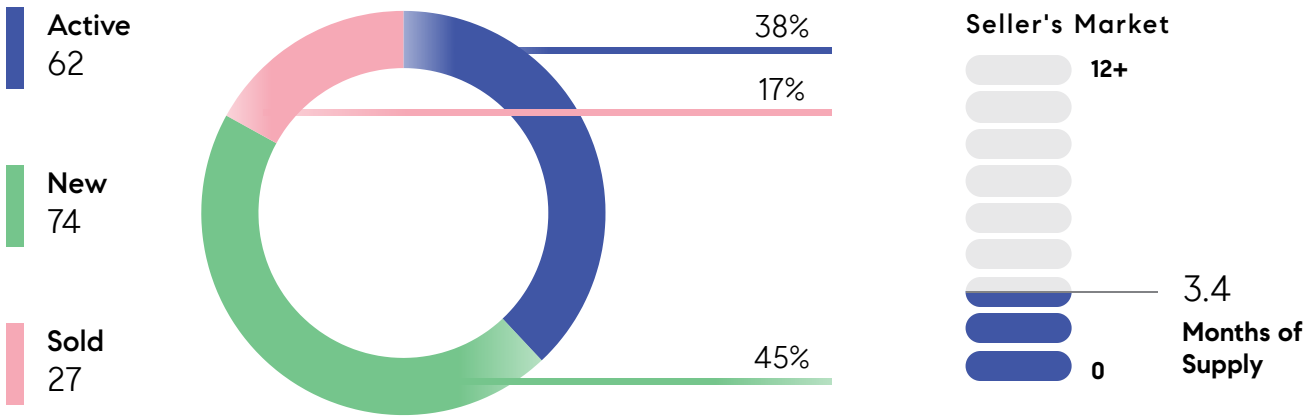
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$414,455	51	100.6%	\$416,783
YoY Change	-3.5%	30.8%	6.0%	2.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

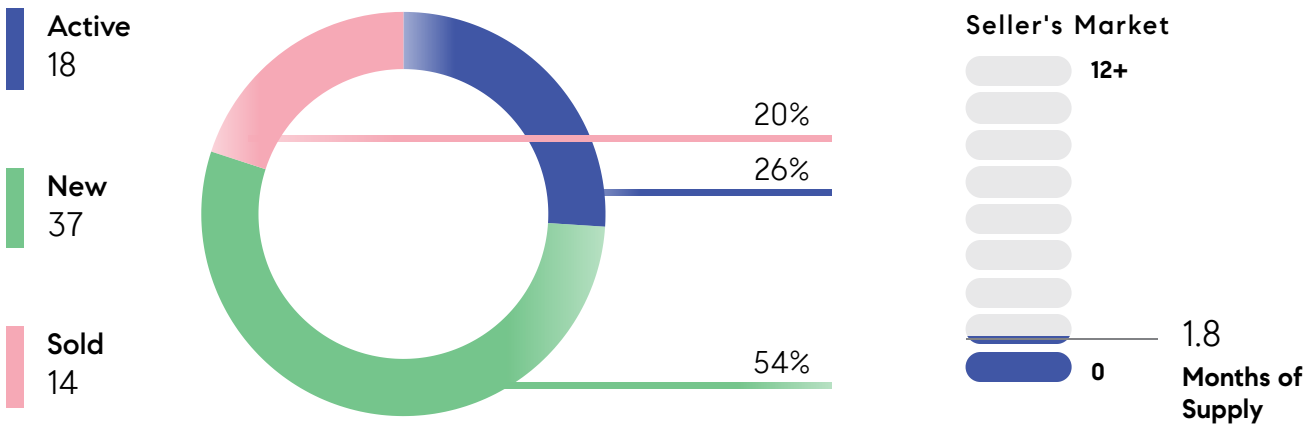
# Milton Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,367,642	53	69.5%	\$1,644,801
YoY Change	9.4%	35.9%	-13.6%	-5.5%

## DETACHED UNDER 1M



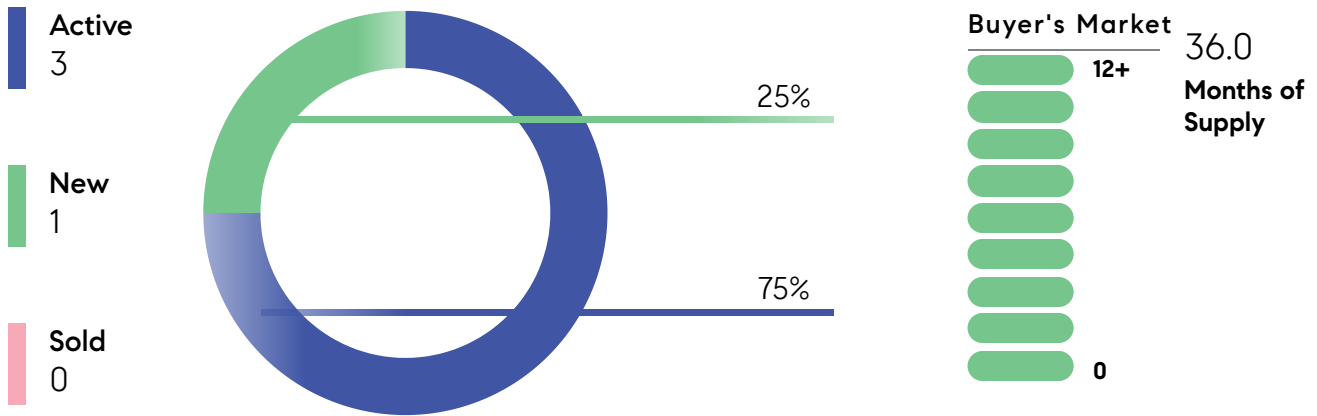
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$730,076	45	101.7%	\$742,250
YoY Change	2.6%	181.3%	-1.7%	0.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

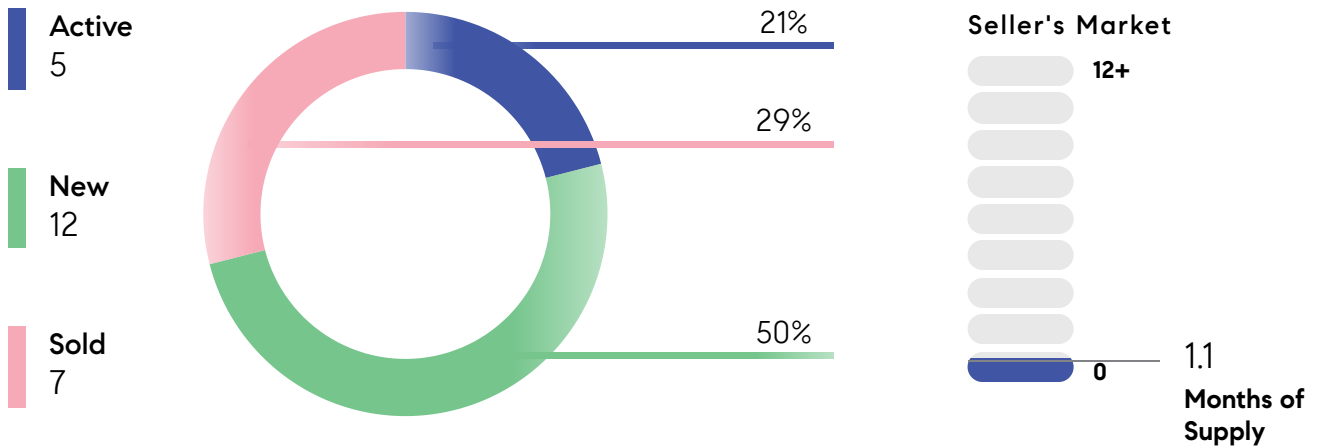
# Milton Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,279,900	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



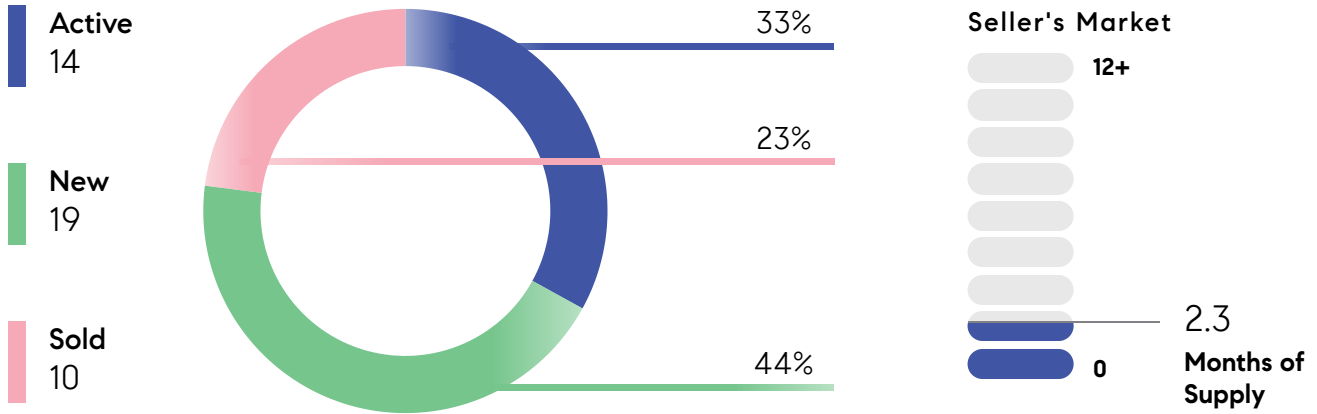
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$506,280	44	114.1%	\$577,486
YoY Change	-10.9%	100.0%	30.5%	16.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

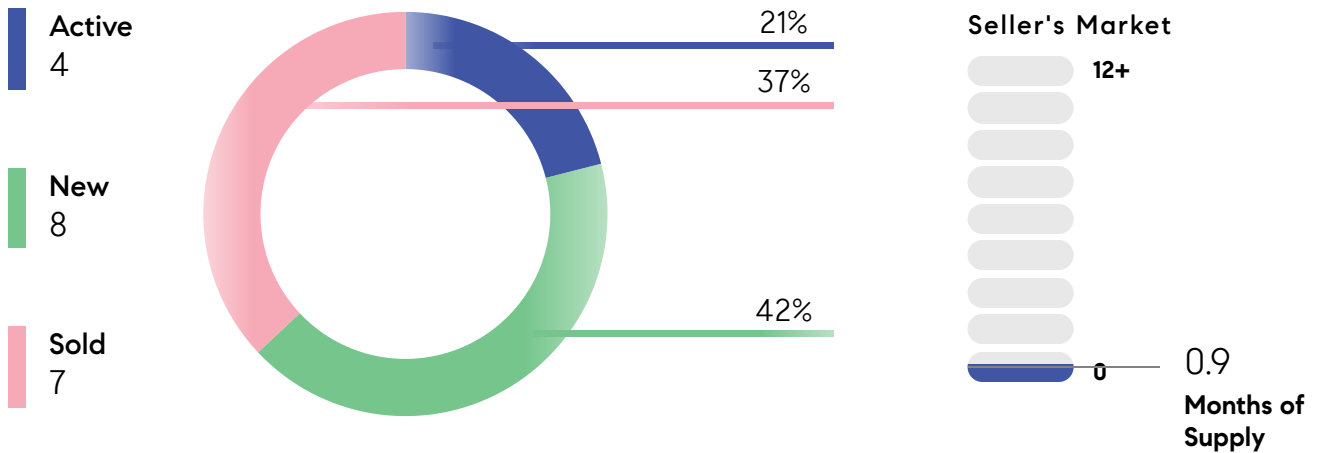
# Morningside Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,938,395	64	97.5%	\$1,889,300
YoY Change	15.4%	128.6%	-2.4%	12.6%

## DETACHED UNDER 1M



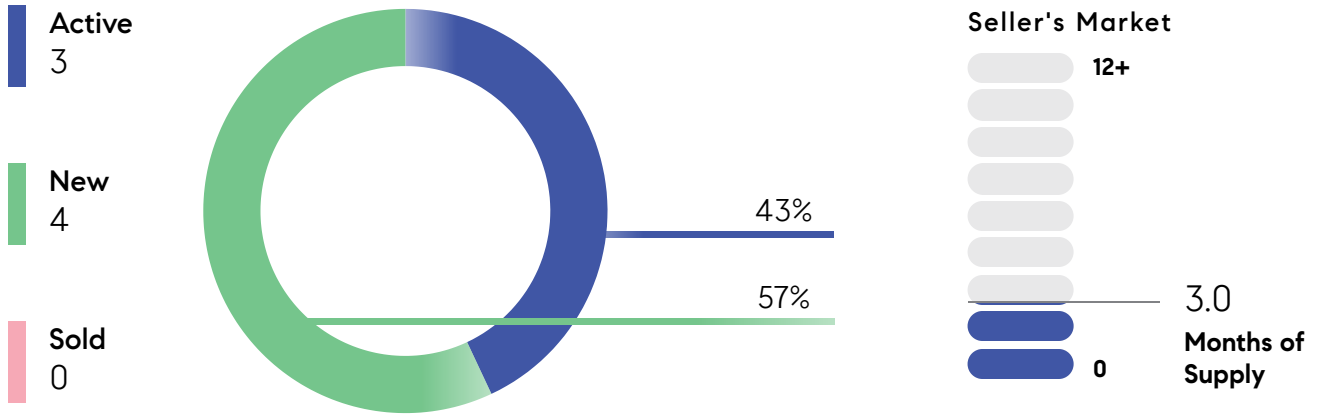
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$706,625	37	100.4%	\$709,429
YoY Change	2.3%	23.3%	-11.2%	-9.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

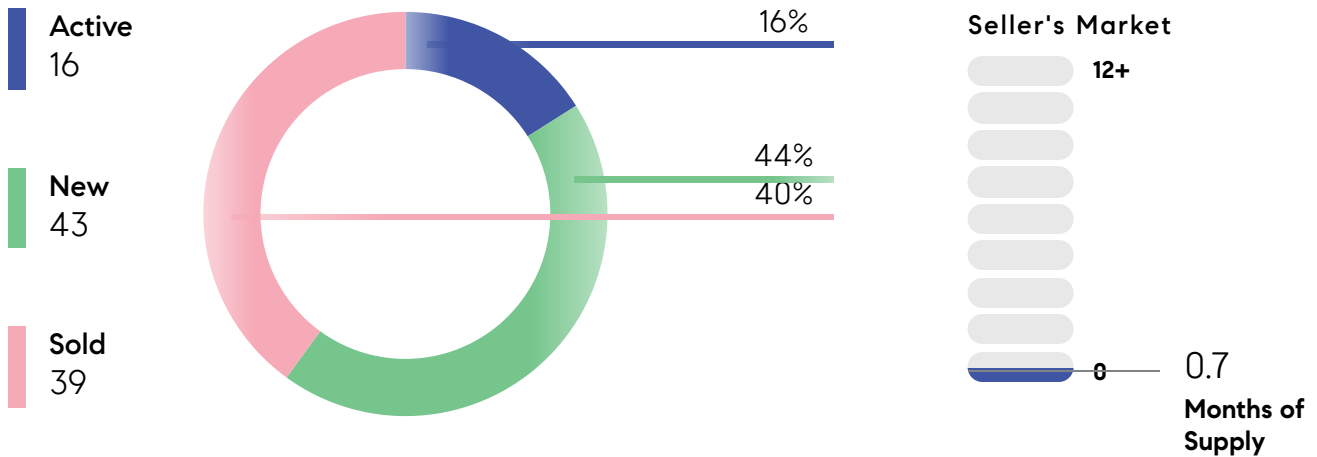
# Peachtree Corners Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,530,000	-	-	-
YoY Change	32.1%	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$619,689	50	96.6%	\$598,315
YoY Change	4.7%	163.2%	-0.7%	4.0%

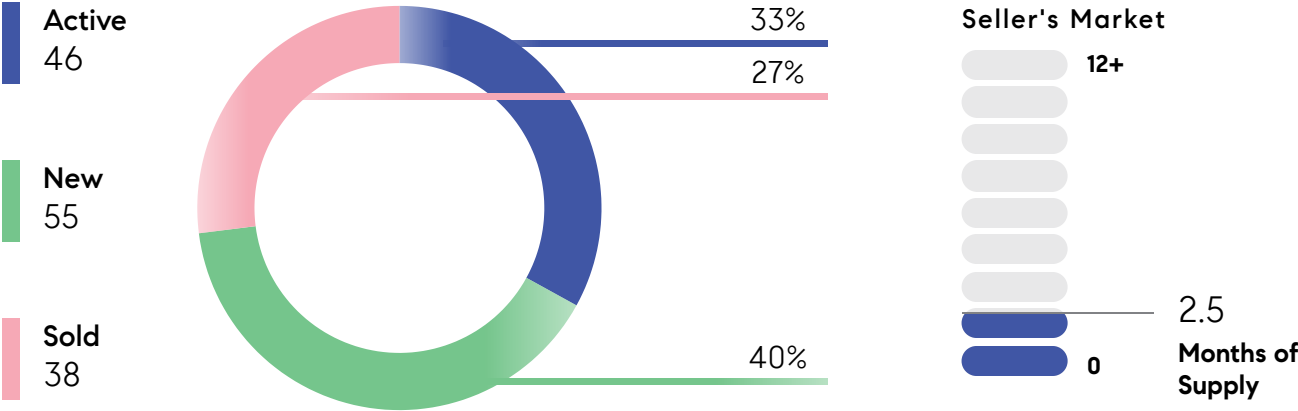
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Peachtree Corners Q1 2023

## ATTACHED UNDER 1M



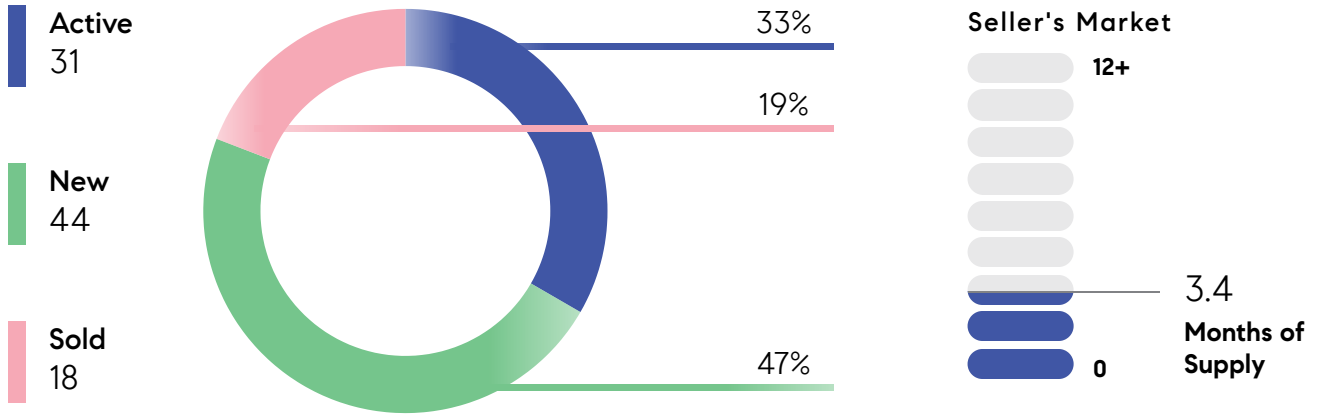
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$405,518	59	92.8%	\$376,321
YoY Change	3.5%	353.8%	6.9%	10.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

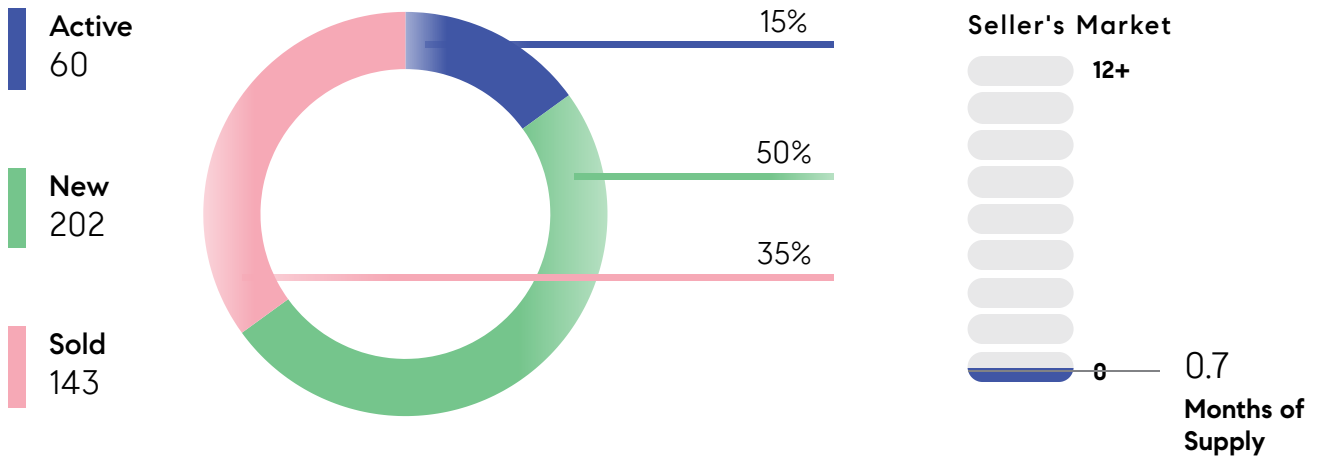
# Roswell Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
<b>Q1 2023</b>	\$1,573,358	80	94.3%	\$1,483,583
<b>YoY Change</b>	16.2%	50.9%	-4.6%	10.8%

## DETACHED UNDER 1M



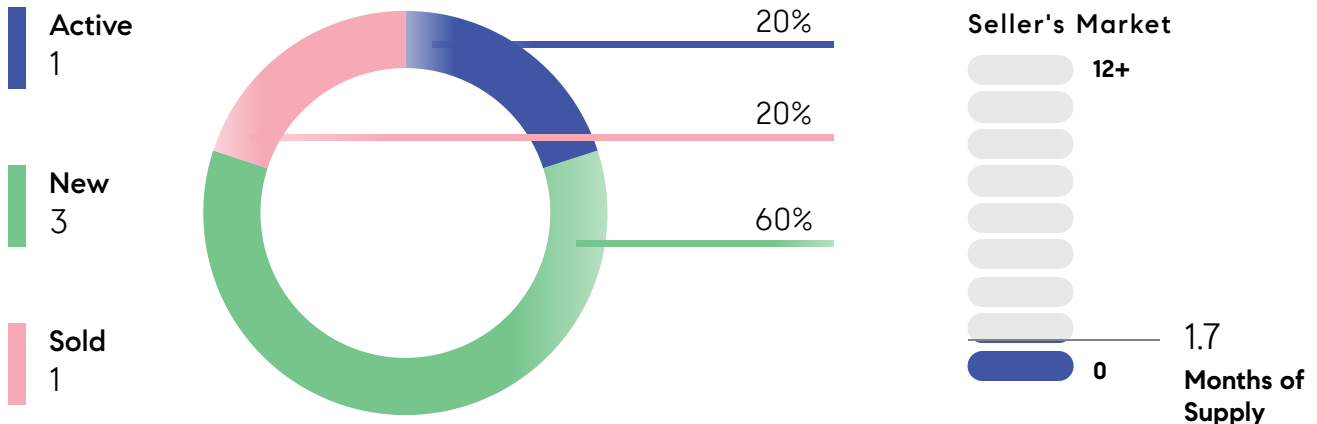
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
<b>Q1 2023</b>	\$635,233	39	95.2%	\$604,827
<b>YoY Change</b>	12.8%	77.3%	-3.7%	8.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

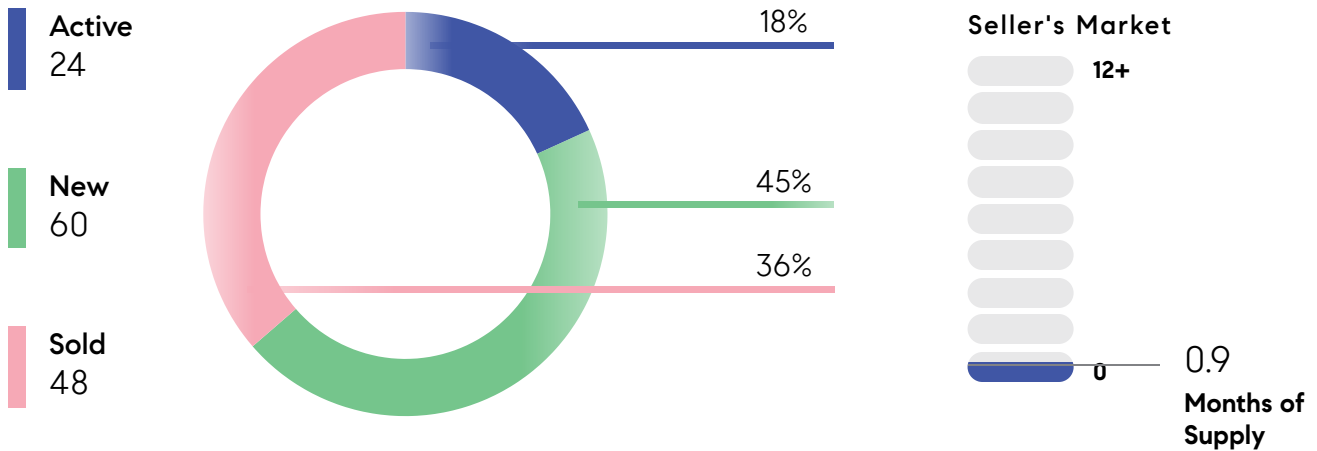
# Roswell Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,254,967	4	102.8%	\$1,290,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



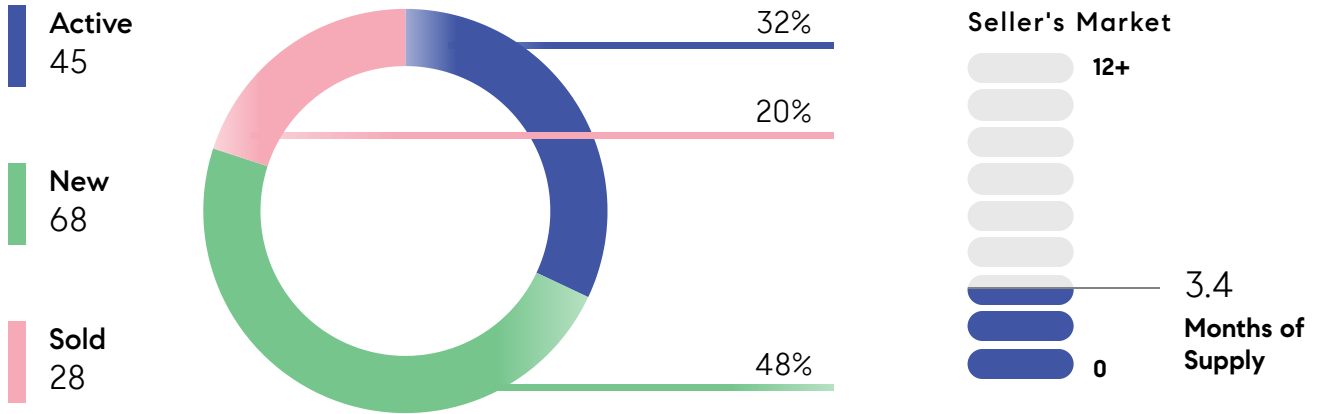
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$503,697	32	83.9%	\$422,734
YoY Change	13.5%	128.6%	-13.2%	-1.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

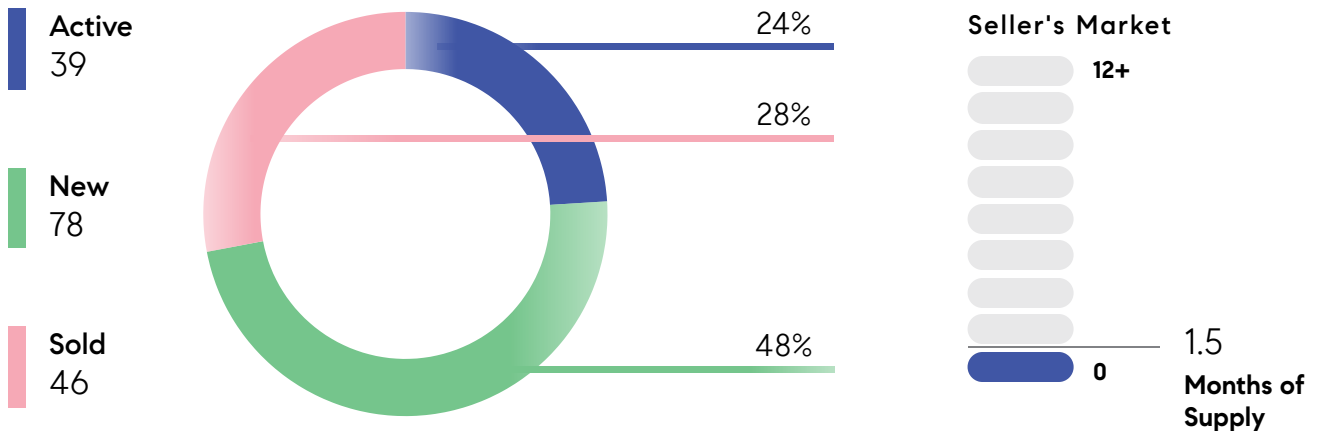
# Sandy Springs Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,170,099	75	93.6%	\$2,032,052
YoY Change	12.0%	108.3%	3.1%	15.5%

## DETACHED UNDER 1M



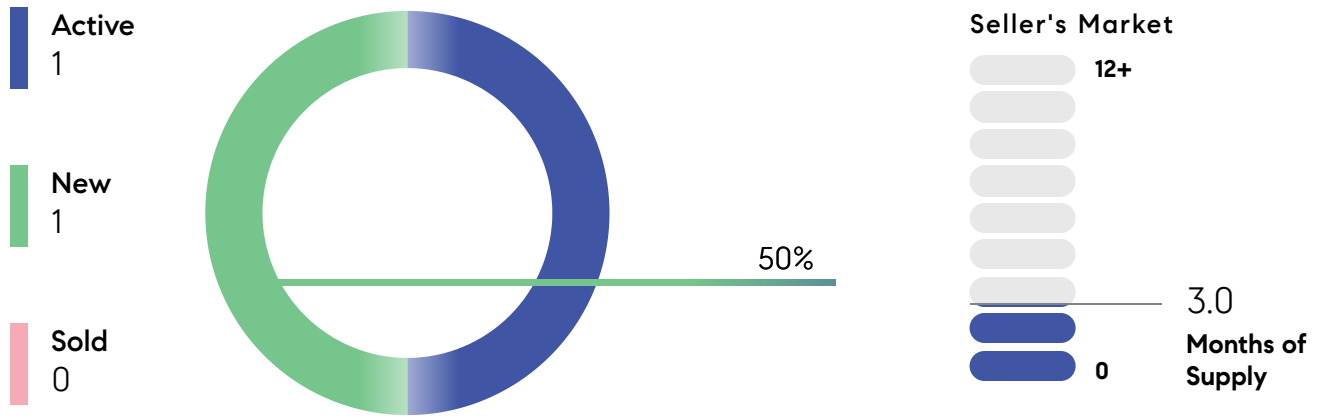
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$739,805	52	94.3%	\$697,474
YoY Change	2.6%	126.1%	-2.2%	0.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

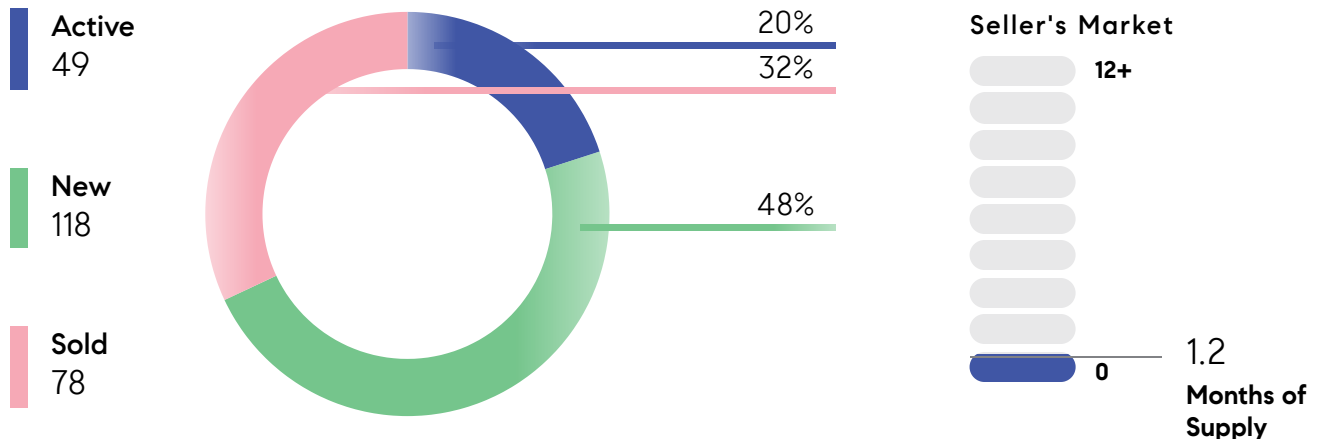
# Sandy Springs Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,850,000	-	-	-
YoY Change	48.0%	-	-	-

## ATTACHED UNDER 1M



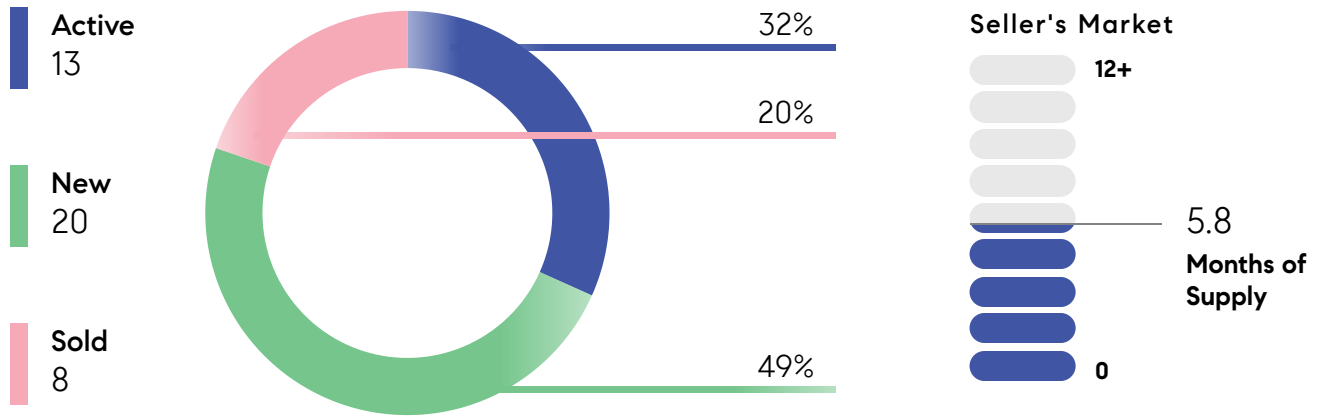
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$332,365	38	108.7%	\$361,304
YoY Change	-3.7%	58.3%	20.9%	16.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

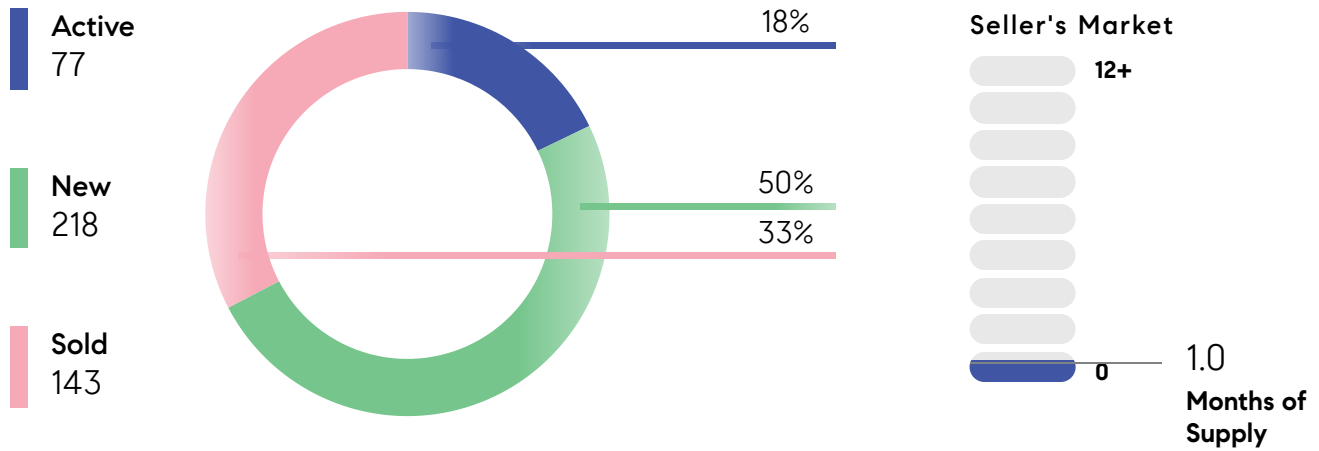
# Smyrna Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,437,723	86	88.5%	\$1,271,863
YoY Change	12.7%	152.9%	-14.3%	-3.4%

## DETACHED UNDER 1M



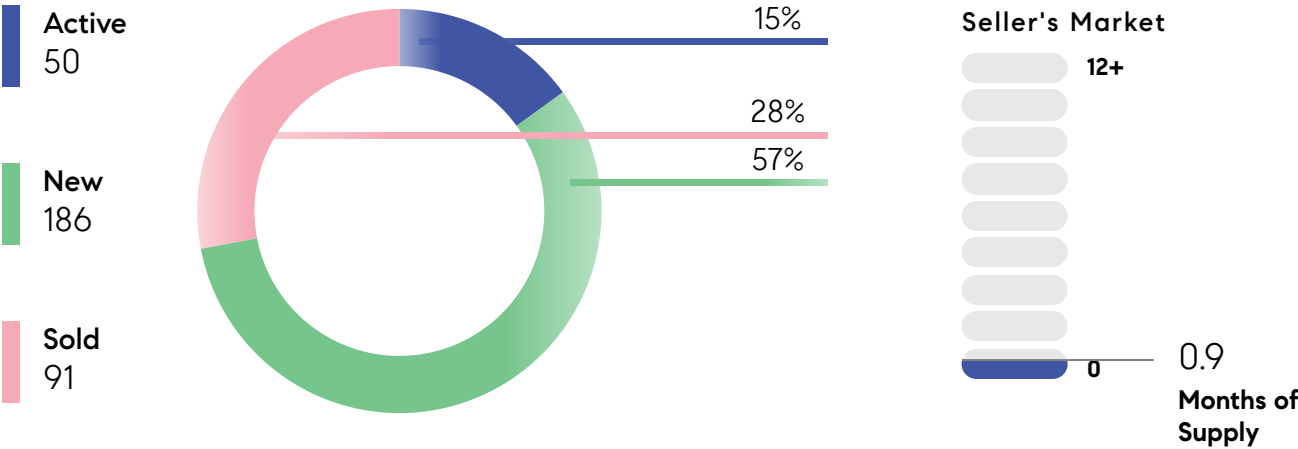
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$508,359	51	93.0%	\$472,743
YoY Change	0.5%	112.5%	-3.5%	-2.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Smyrna Q1 2023

## ATTACHED UNDER 1M



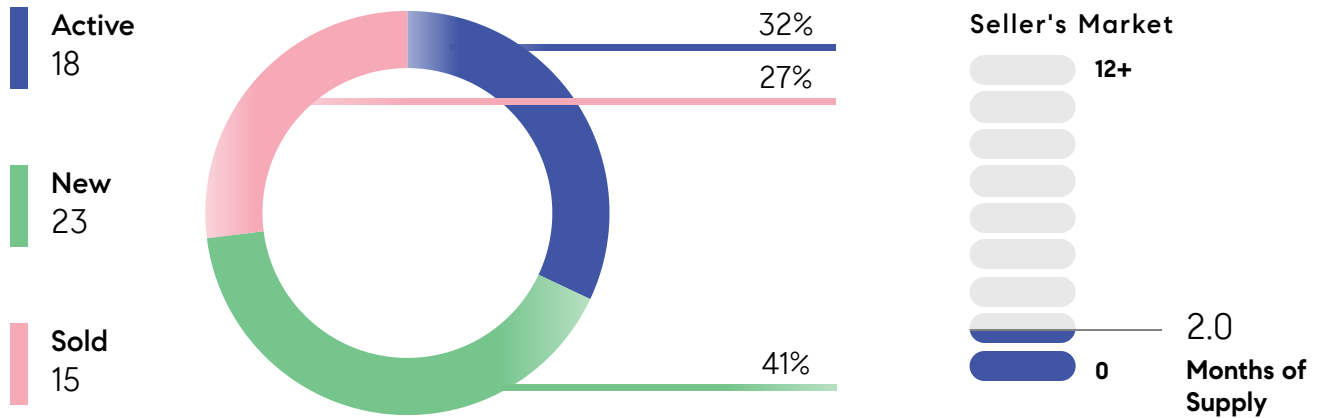
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$407,152	38	85.2%	\$346,836
YoY Change	14.0%	171.4%	-18.3%	-6.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

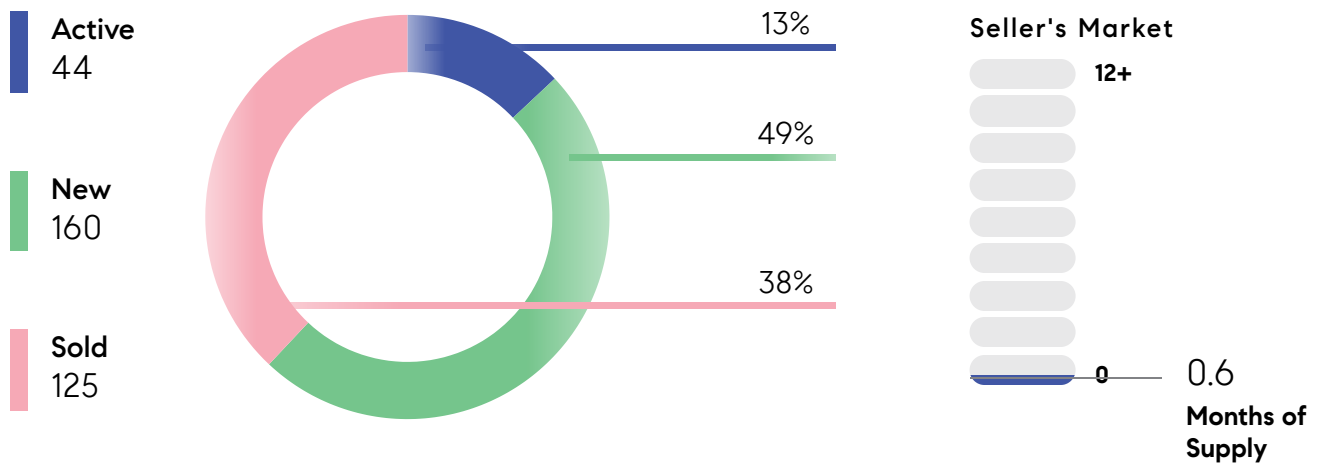
# Suwanee Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,862,304	90	79.0%	\$1,471,846
YoY Change	-1.2%	328.6%	5.2%	4.0%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$618,354	52	93.4%	\$577,472
YoY Change	6.5%	160.0%	-1.0%	5.4%

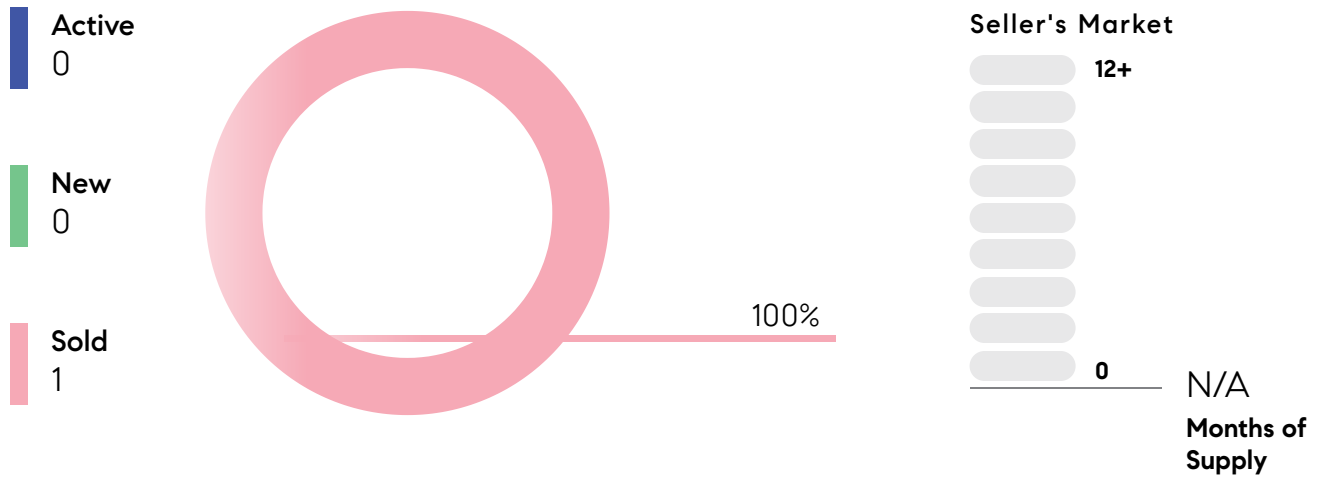
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



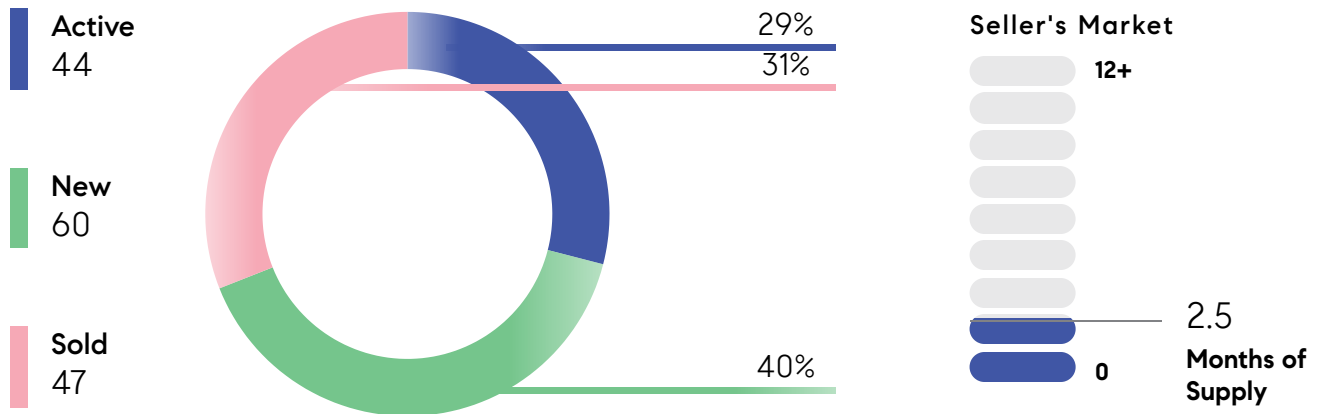
# Suwanee Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	-	136	-	\$1,050,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



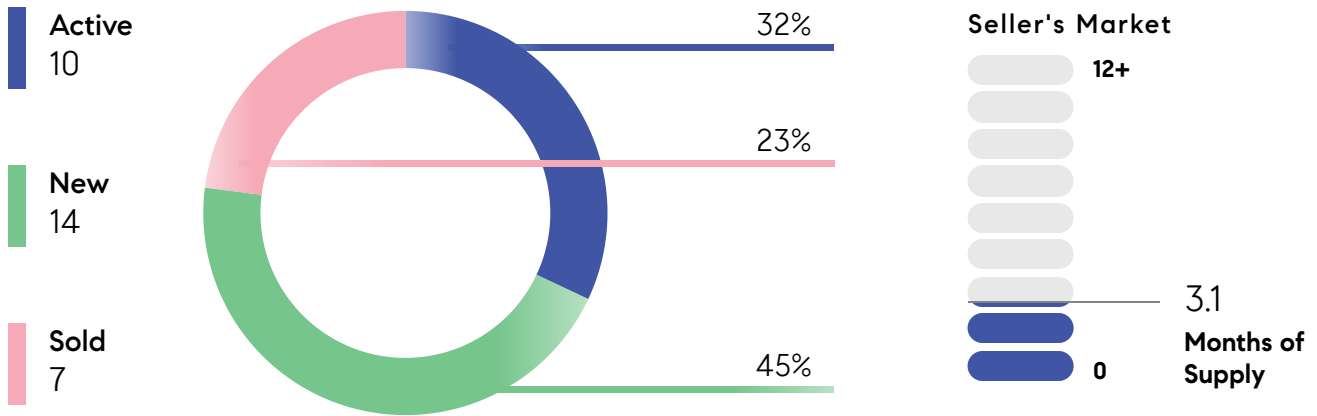
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$486,759	80	99.4%	\$483,636
YoY Change	6.4%	344.4%	3.2%	9.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

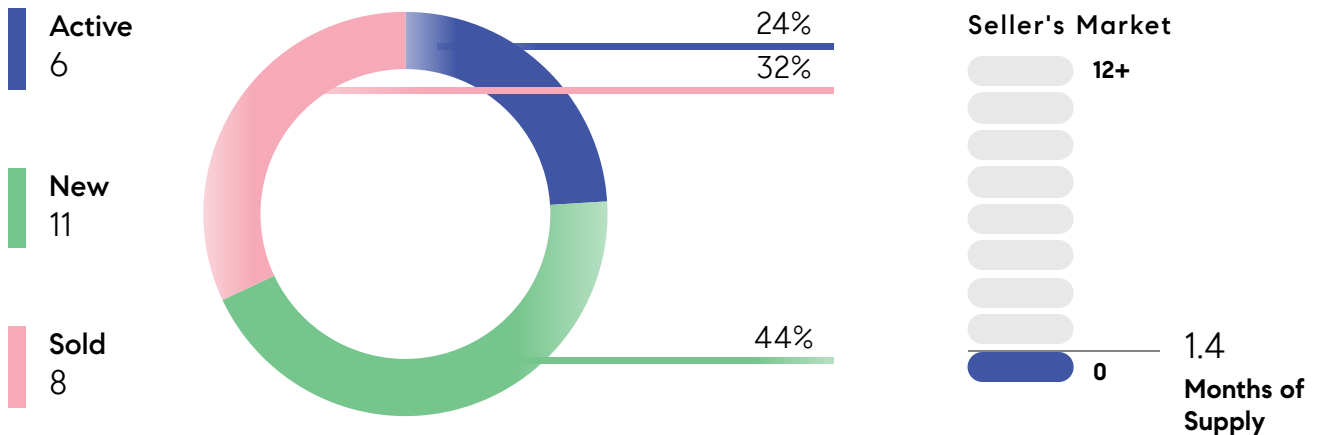
# Vinings Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,865,636	33	88.4%	\$1,649,986
YoY Change	-21.1%	94.1%	24.5%	-1.8%

## DETACHED UNDER 1M



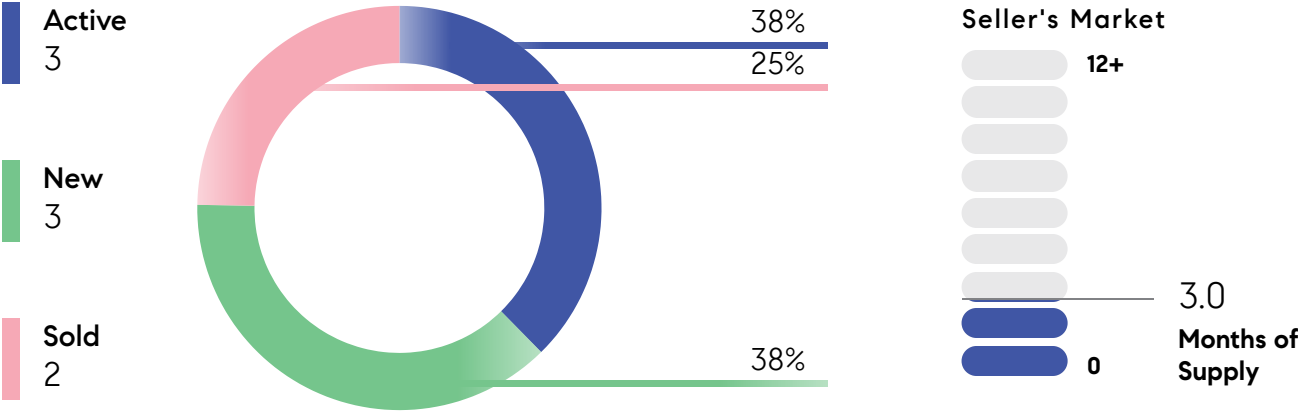
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$793,982	40	82.3%	\$653,431
YoY Change	20.3%	-2.4%	-11.7%	6.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

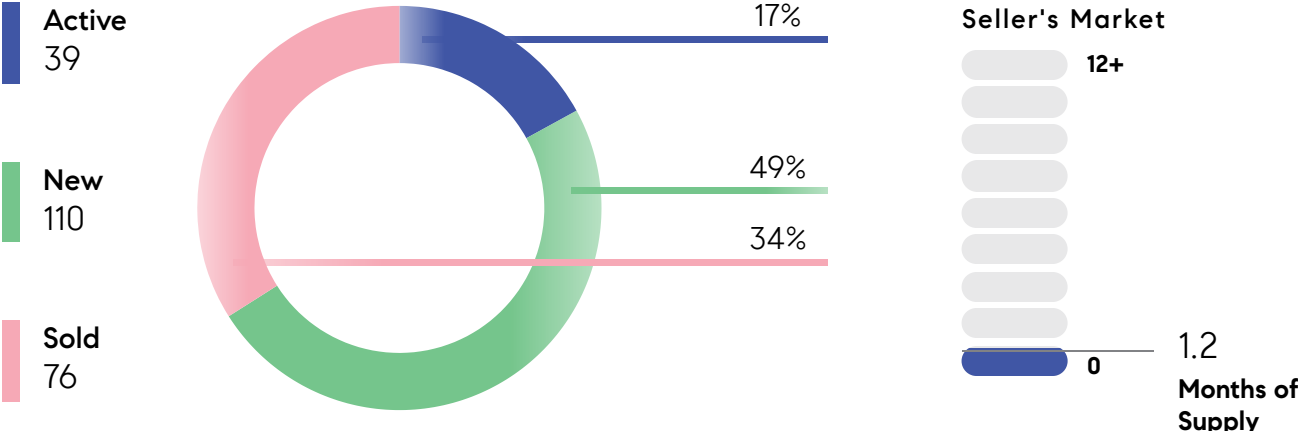
# Vinings Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,375,000	17	99.8%	\$1,372,500
YoY Change	-3.1%	-88.5%	-1.8%	-4.8%

## ATTACHED UNDER 1M



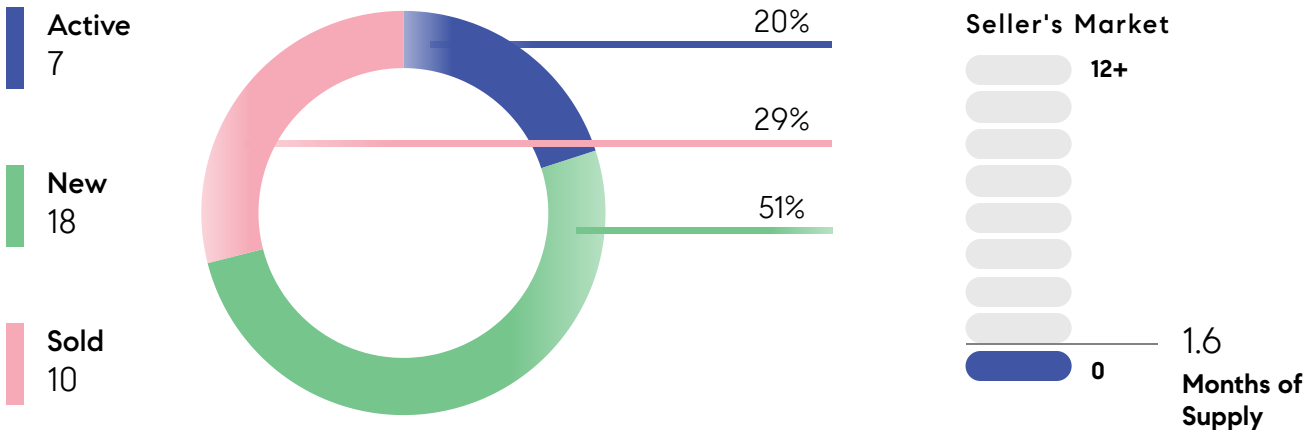
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$447,232	39	103.1%	\$461,194
YoY Change	1.2%	34.5%	2.5%	3.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

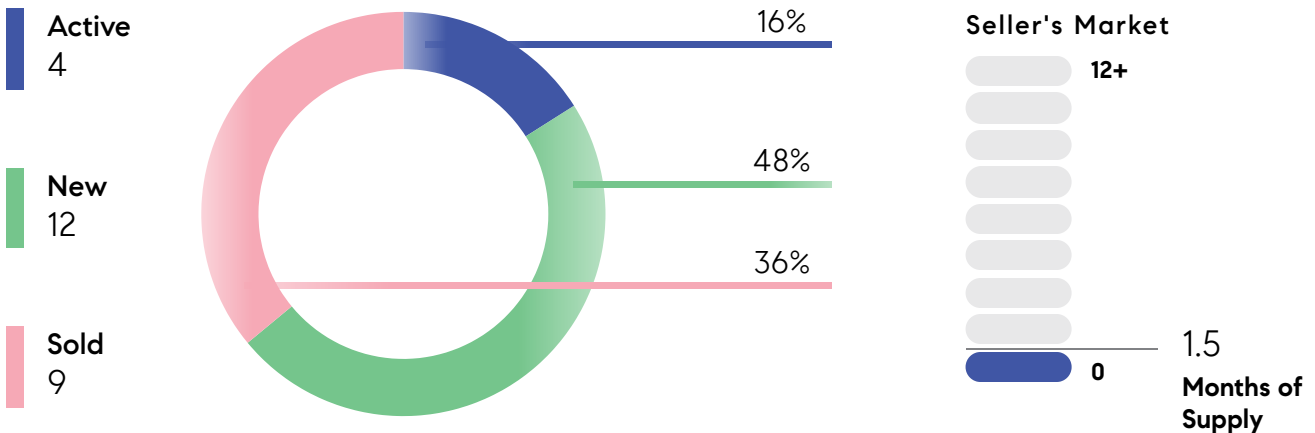
# Virginia Highland Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,964,378	55	76.6%	\$1,504,575
YoY Change	21.8%	292.9%	-6.7%	13.7%

## DETACHED UNDER 1M



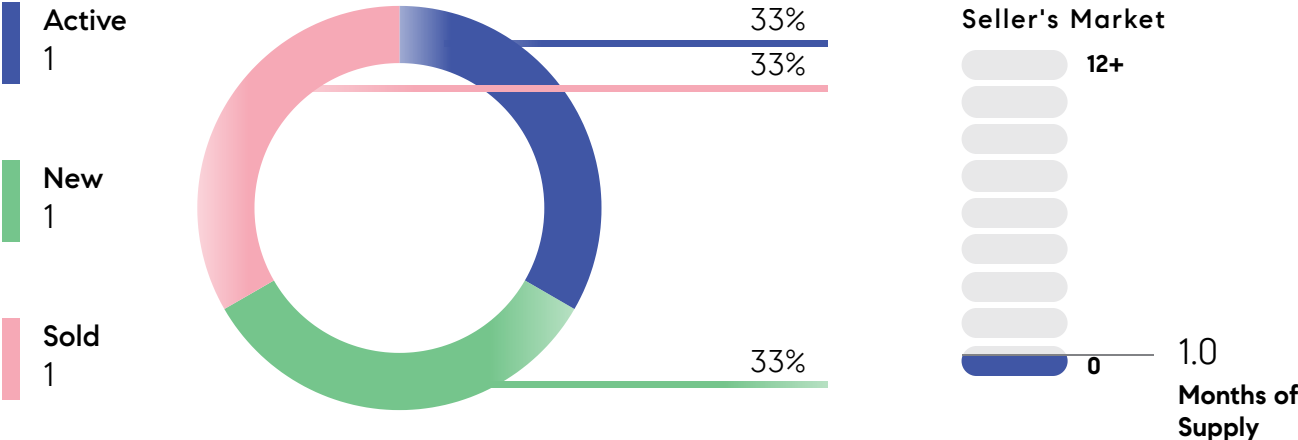
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$801,550	36	96.1%	\$770,222
YoY Change	-7.3%	-18.2%	9.2%	1.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland Q1 2023

## ATTACHED UNDER 1M



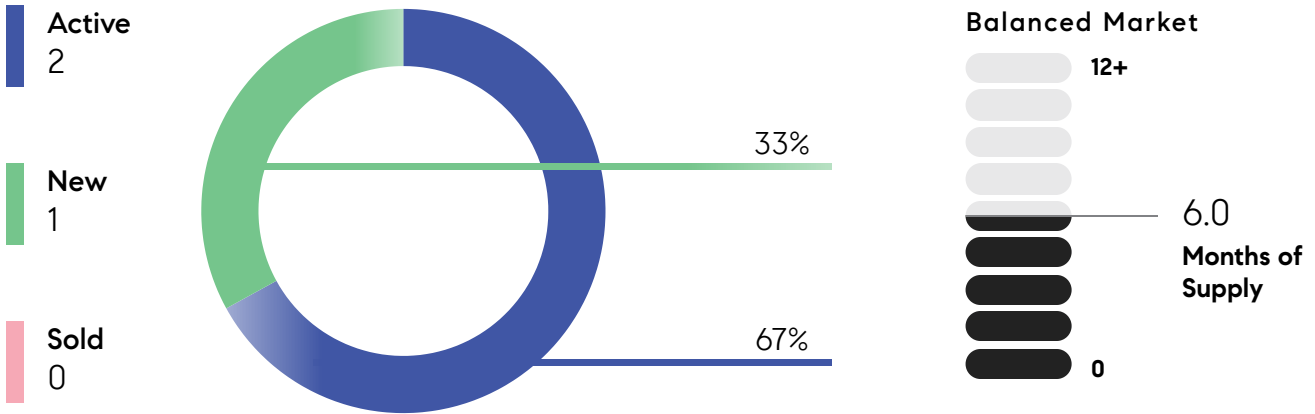
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$279,000	3	100.0%	\$279,000
YoY Change	-49.6%	-86.4%	-13.5%	-56.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

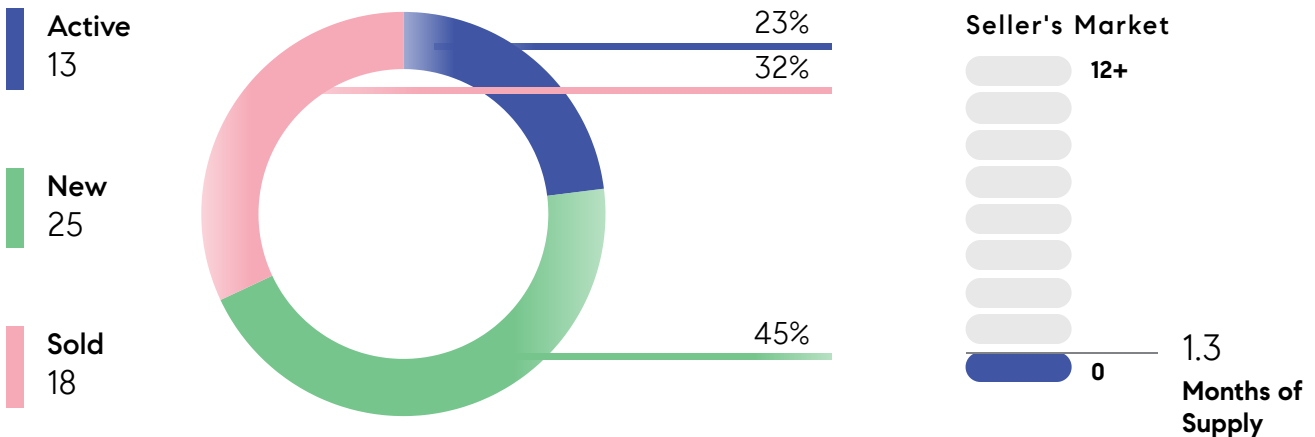
# West Midtown Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$2,100,000	-	-	-
YoY Change	100.0%	-	-	-

## DETACHED UNDER 1M



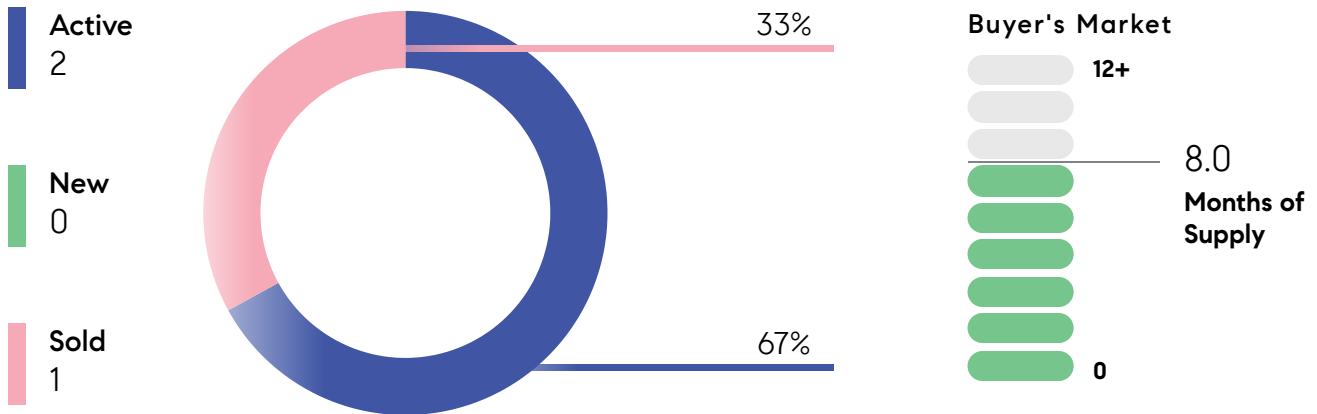
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$548,340	37	96.3%	\$528,194
YoY Change	-1.5%	42.3%	-7.9%	-9.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

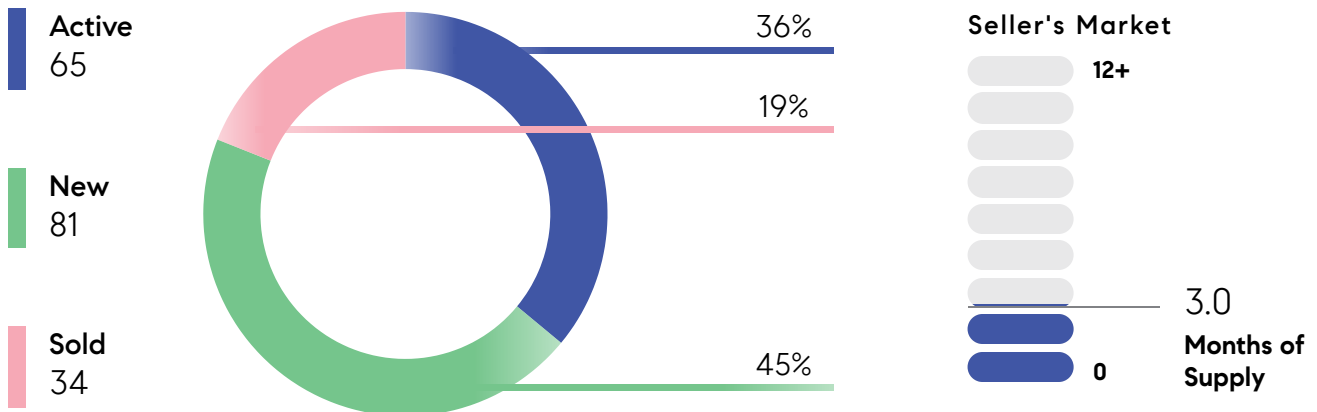
# West Midtown Q1 2023

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	-	257	-	\$1,050,000
YoY Change	-	192.0%	-	1.4%

## ATTACHED UNDER 1M



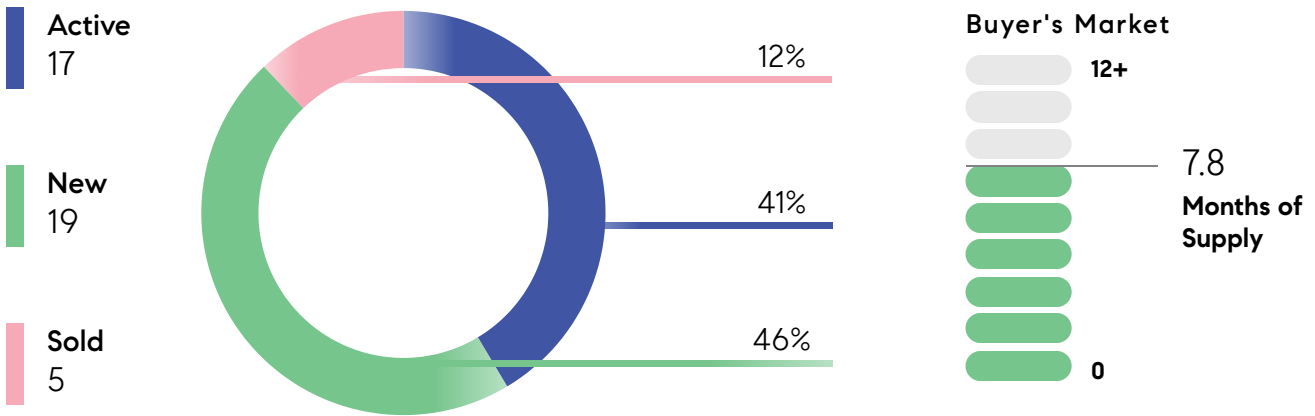
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$529,013	78	90.9%	\$480,653
YoY Change	2.7%	69.6%	8.2%	11%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

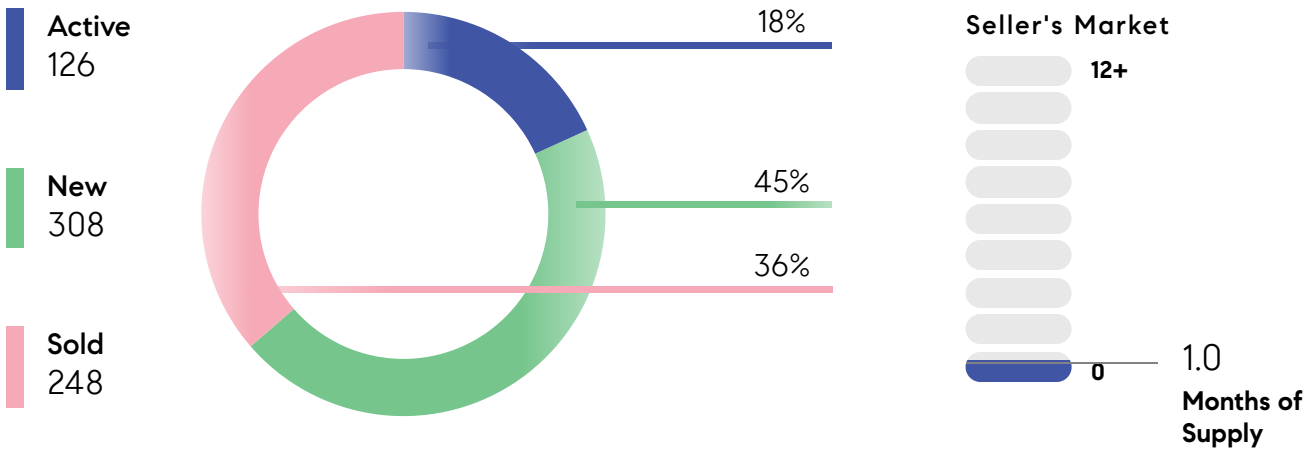
# Woodstock Q1 2023

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$1,292,267	12	100.6%	\$1,300,322
YoY Change	-13.5%	-86.2%	10.0%	-4.9%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$483,143	51	92.6%	\$447,247
YoY Change	8.3%	104.0%	-6.1%	1.8%

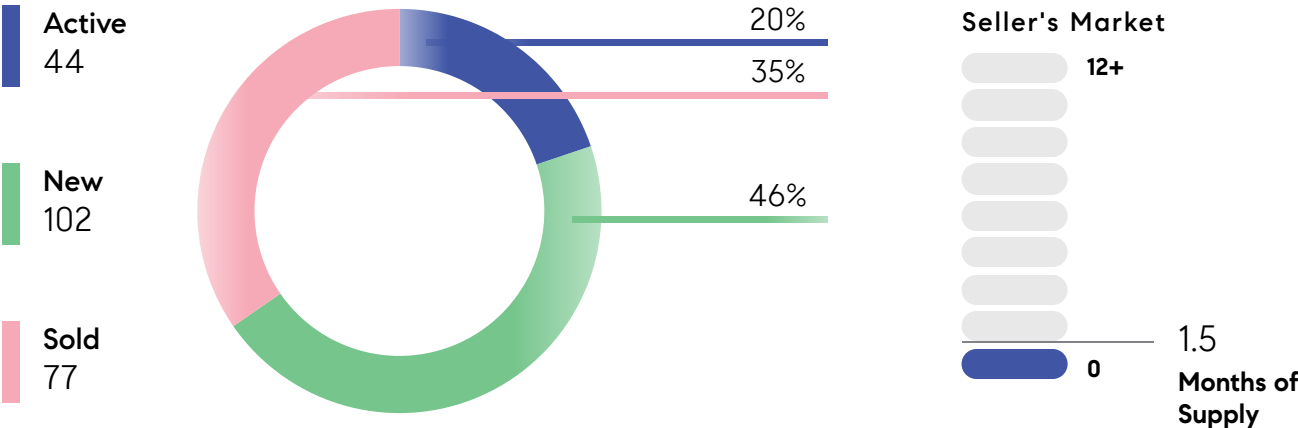
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Woodstock Q1 2023

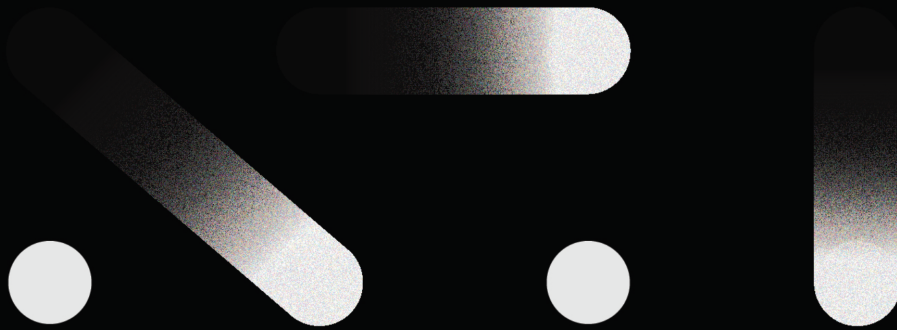
## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2023	\$455,841	53	89.2%	\$406,744
YoY Change	14.0%	71.0%	-13.1%	-0.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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