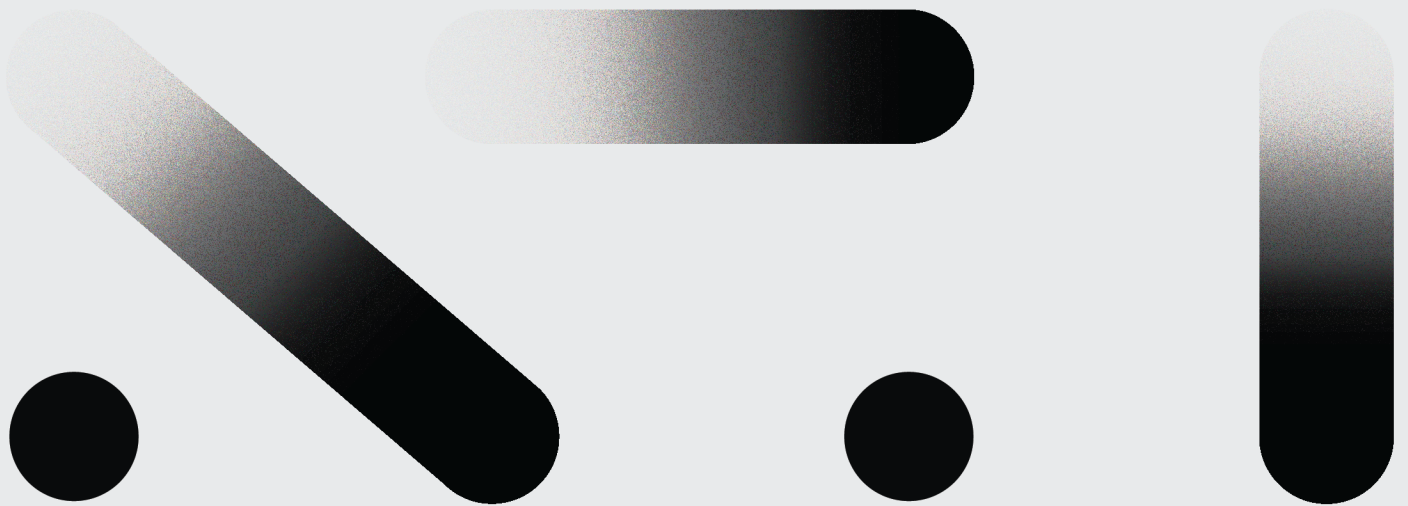


COMPASS



# MARKET INSIGHTS





COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

1409 Peachtree Street NE  
Atlanta, GA 30309

**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009

# Greater Atlanta Market Insights

JANUARY 2022



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- 29. VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK

# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on February 1st, 2022.

## **NEW**

is defined as any properties put on the market during January 2022.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of February 1st, 2022. The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by February 1st, 2022.

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

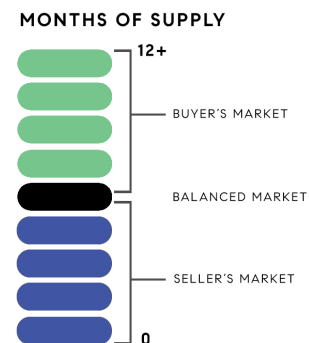
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

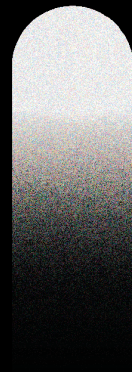
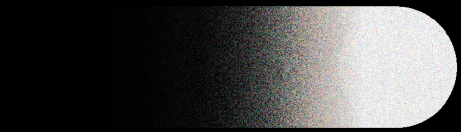
## **SALE-TO-LIST RATIO**

is the average sale price divided by the average list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

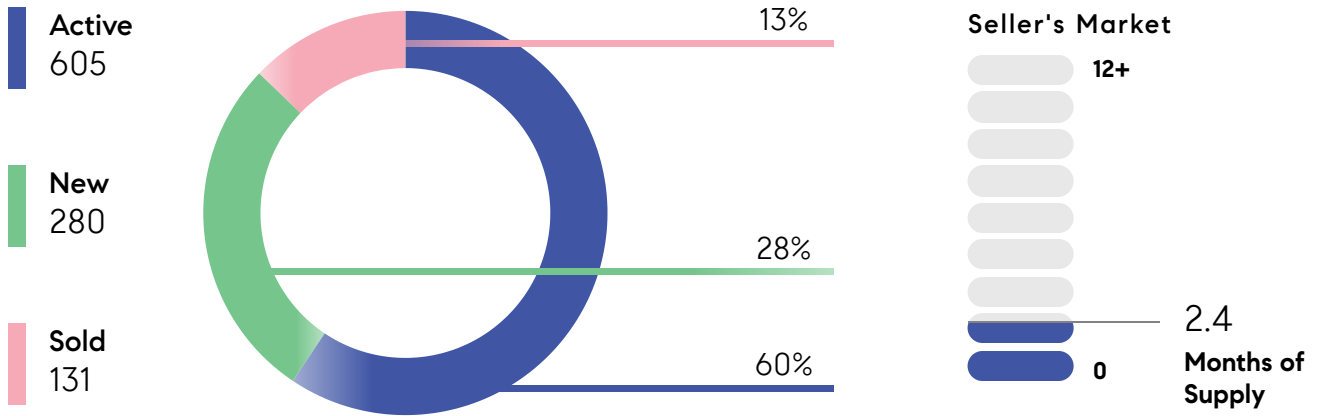
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





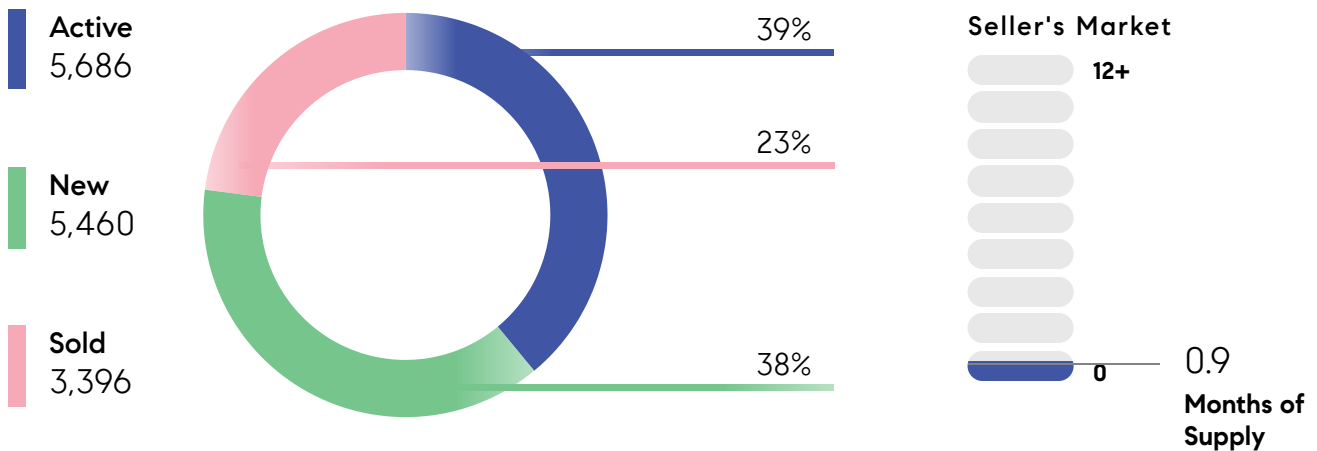
# Overall Atlanta JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,920,041	62	97.1%	\$1,556,693
YoY Change	8.7%	-38.6%	2.2%	-1.0%

## DETACHED UNDER 1M



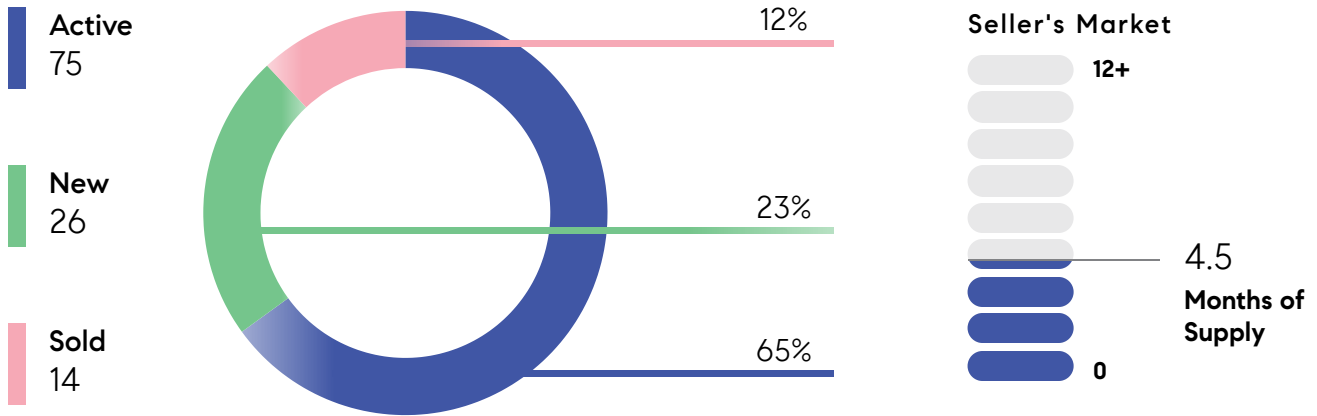
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$405,700	25	100.6%	\$401,897
YoY Change	12.2%	-24.2%	1.4%	18.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

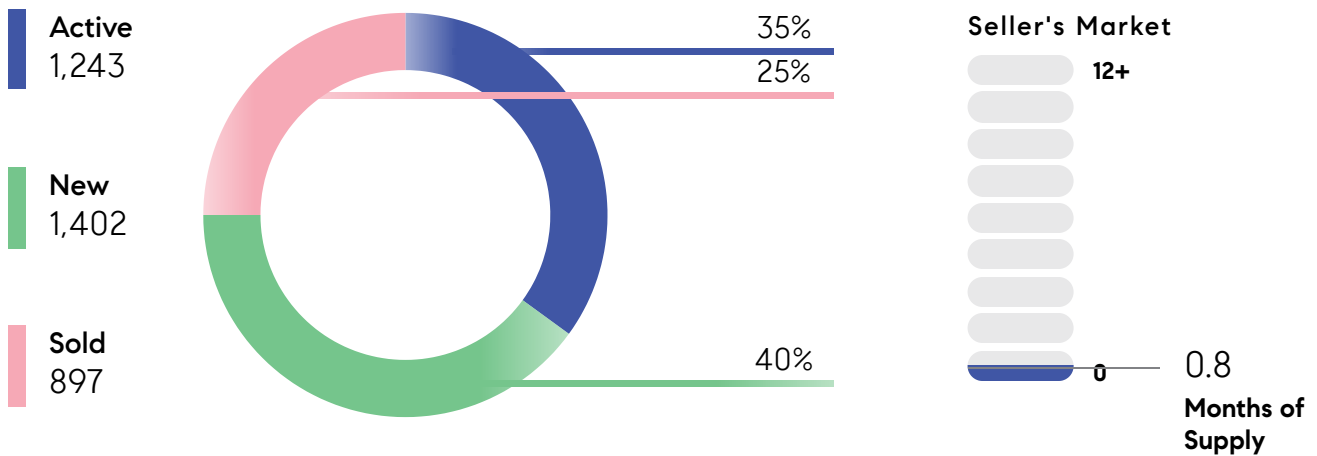
# Overall Atlanta JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,617,164	182	94.3%	\$1,821,783
YoY Change	-10.4%	80.2%	-0.4%	8.8%

## ATTACHED UNDER 1M



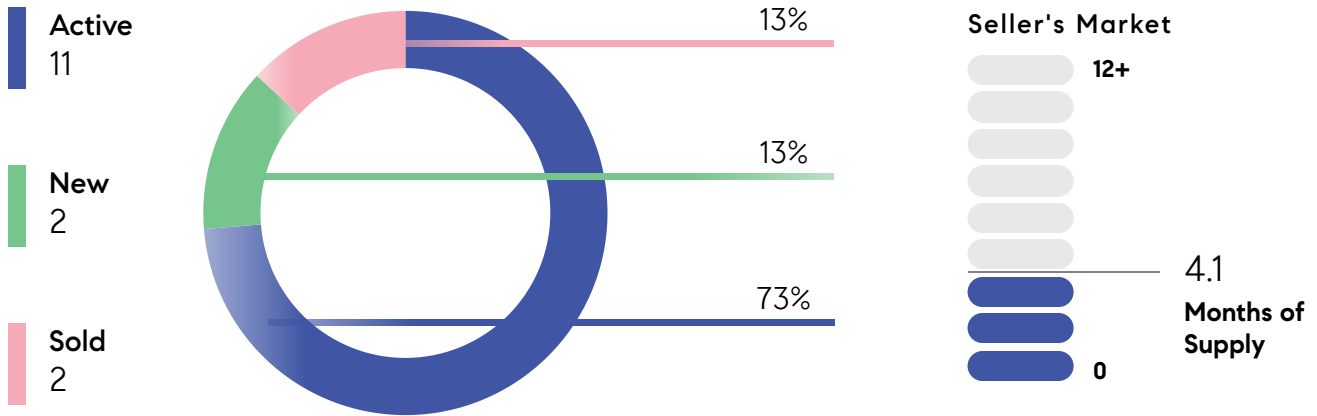
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$353,340	30	100.4%	\$327,661
YoY Change	5.9%	-45.5%	1.5%	14.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

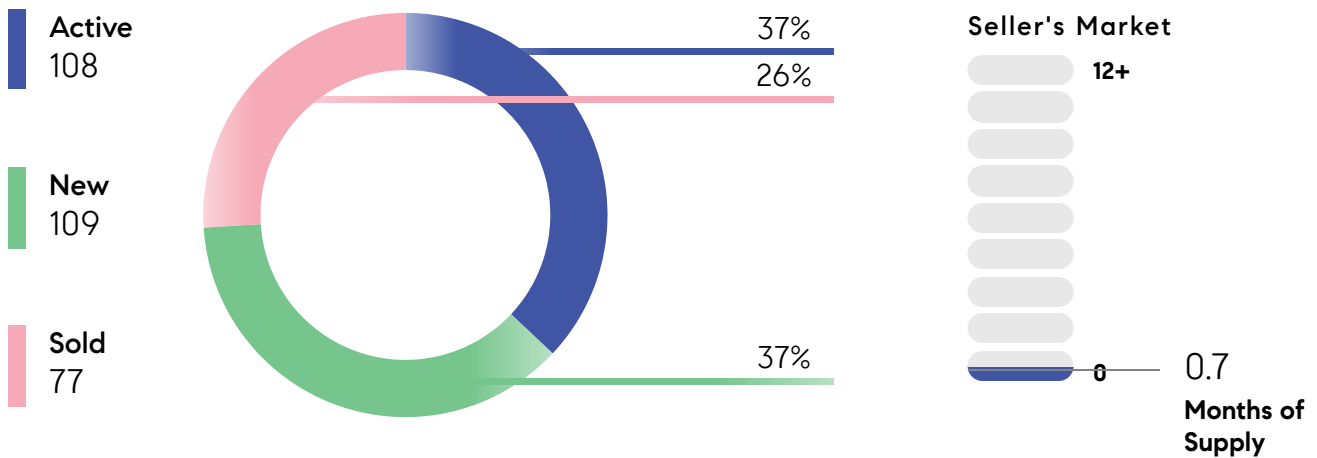
# Acworth JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,375,000	111	96.7%	\$1,330,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$397,301	18	101.9%	\$405,025
YoY Change	8.7%	0.0%	19.4%	29.8%

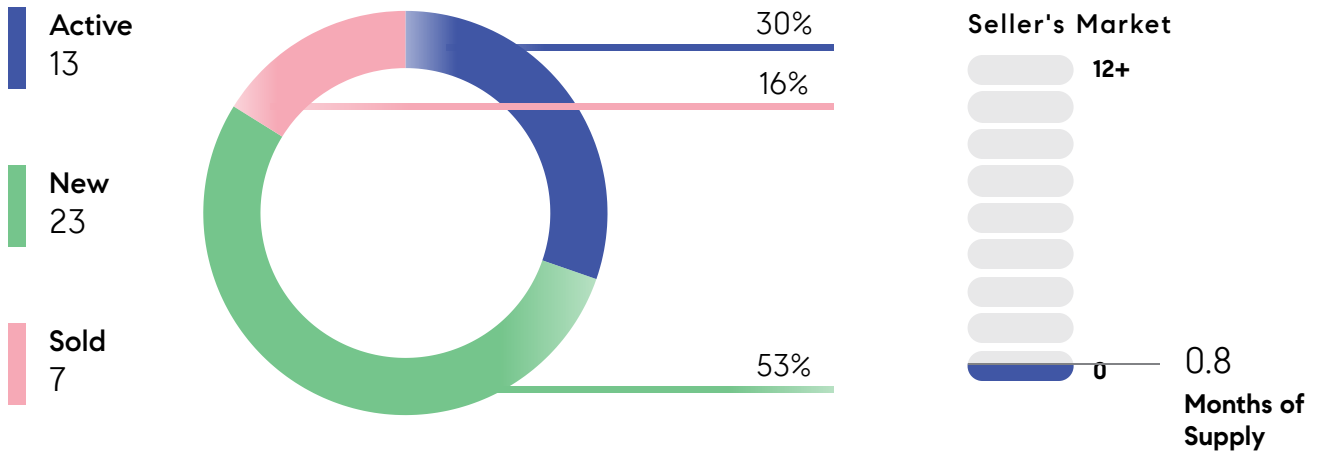
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Acworth JANUARY 2022

## ATTACHED UNDER 1M



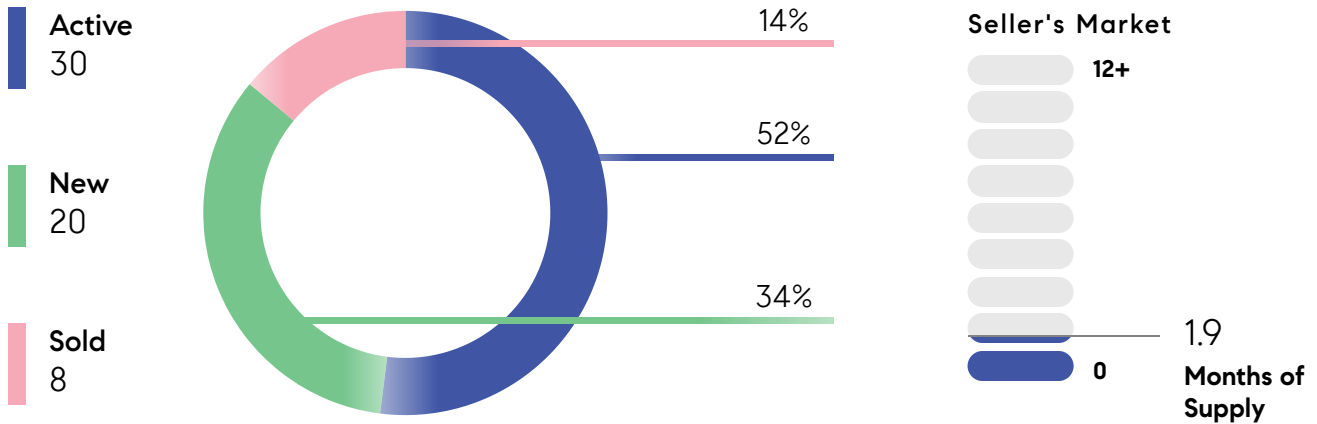
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$306,747	18	95.0%	\$291,392
YoY Change	7.7%	-18.2%	24.6%	34.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

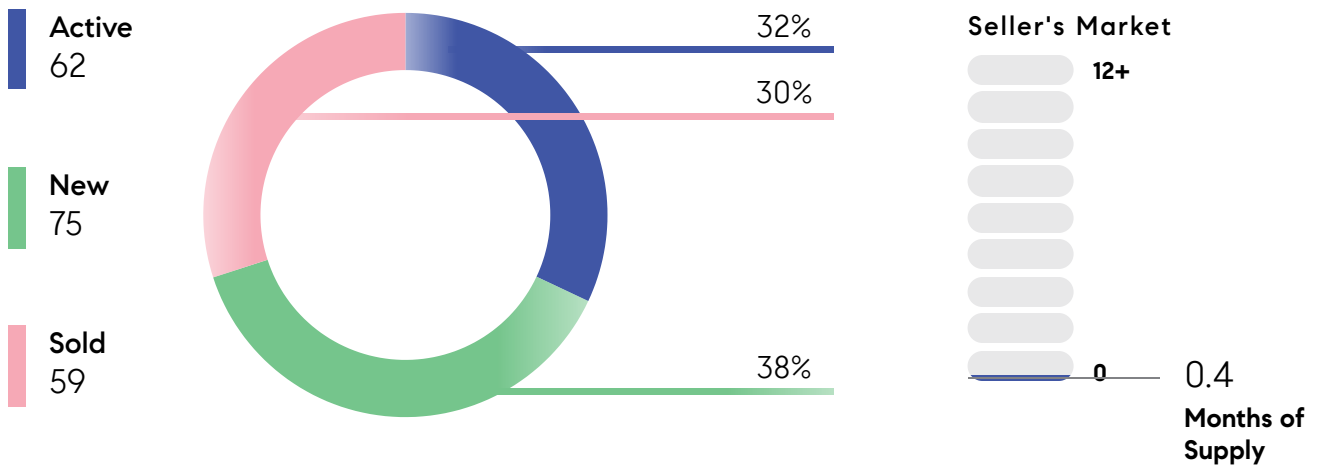
# Alpharetta JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,698,784	18	72.3%	\$1,227,813
YoY Change	6.1%	-88.3%	-26.5%	-22.0%

## DETACHED UNDER 1M



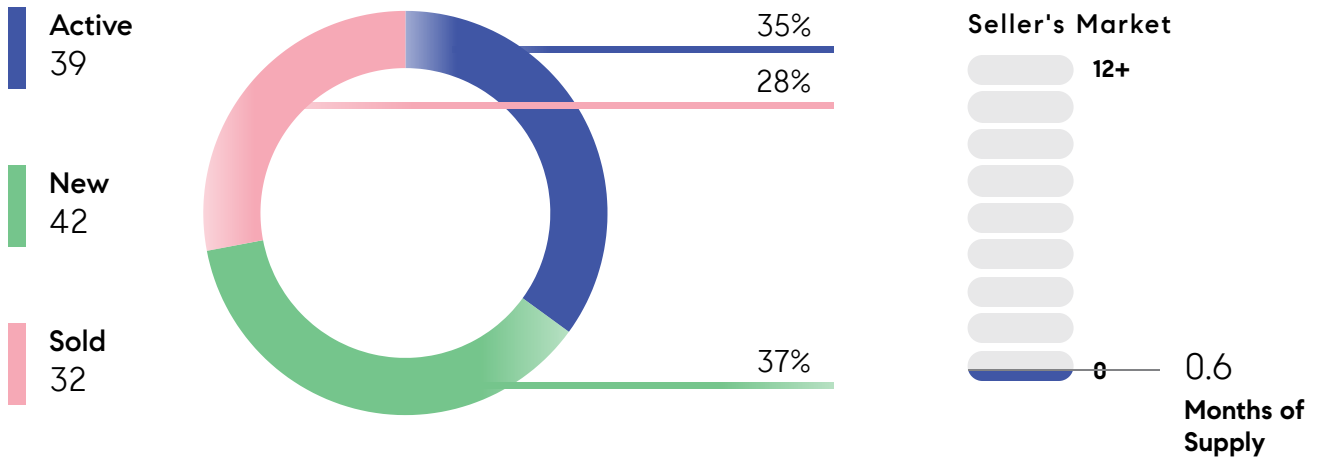
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$596,895	26	95.4%	\$569,535
YoY Change	11.2%	-3.7%	-3.8%	7.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Alpharetta JANUARY 2022

## ATTACHED UNDER 1M



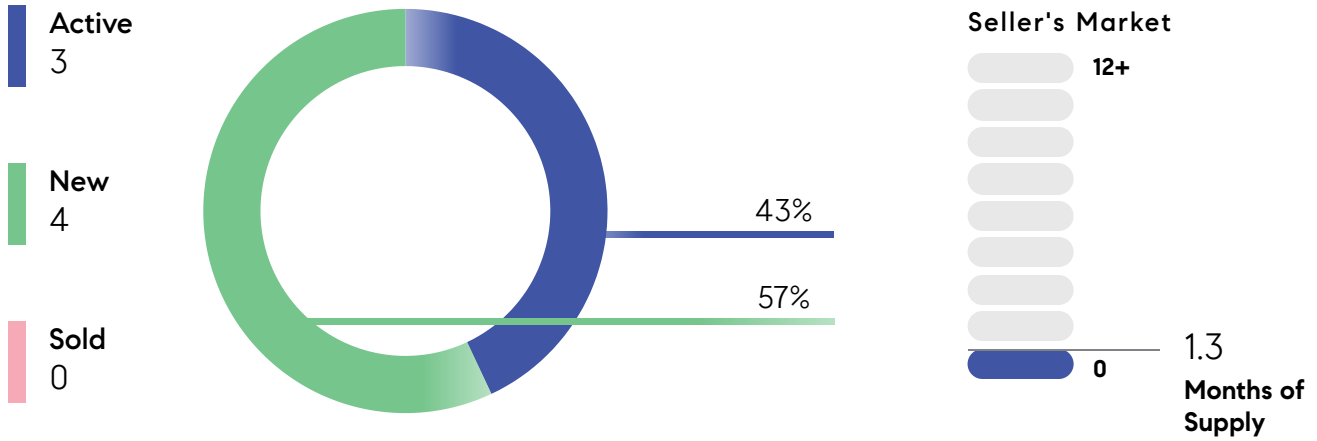
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$459,033	17	92.1%	\$422,813
YoY Change	3.3%	-50.0%	21.0%	25.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

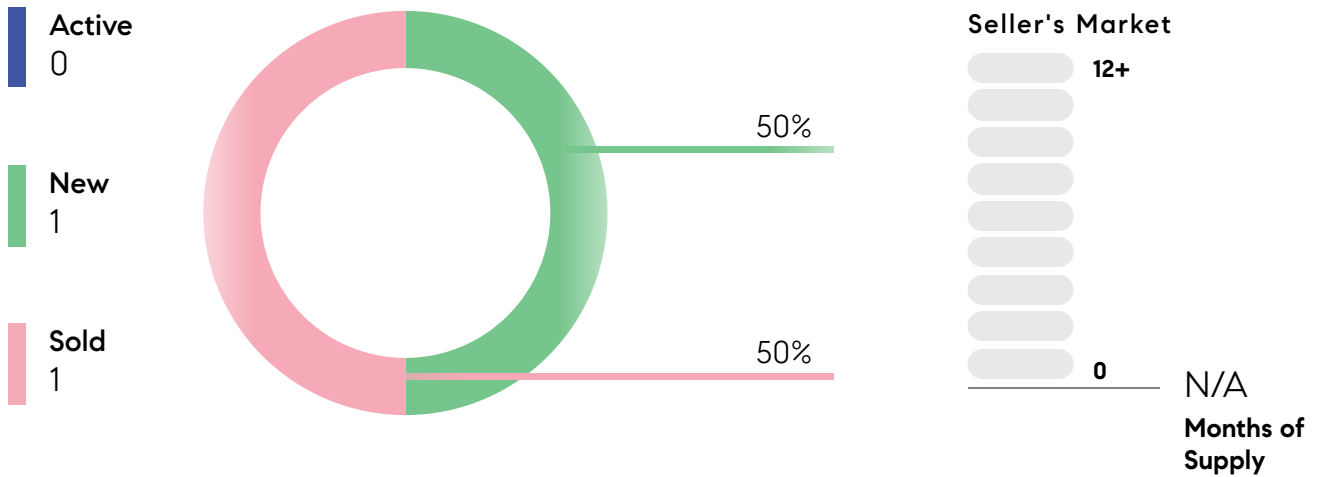
# Ansley Park JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,995,000	-	-	-
YoY Change	25.8%	-	-	-

## DETACHED UNDER 1M



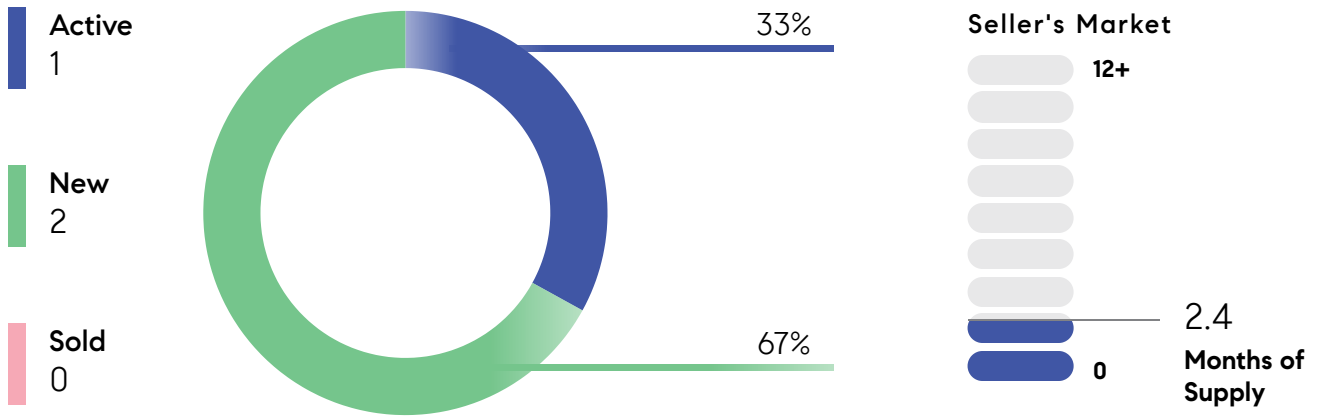
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$925,000	0	69.7%	\$645,000
YoY Change	11.8%	-	-1.5%	10.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Ansley Park JANUARY 2022

## ATTACHED UNDER 1M



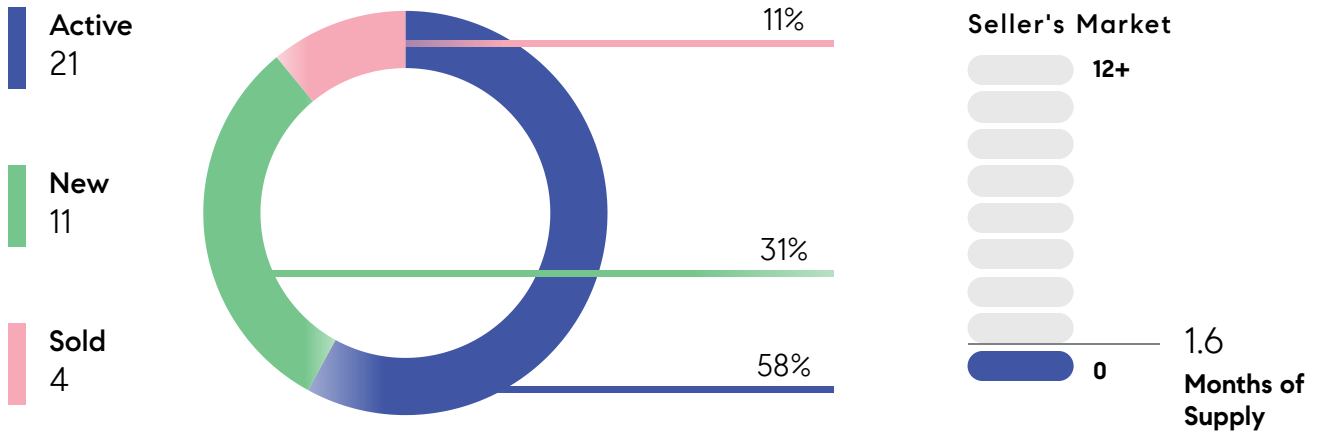
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$409,900	-	-	-
YoY Change	-38.1%	-	-	-

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

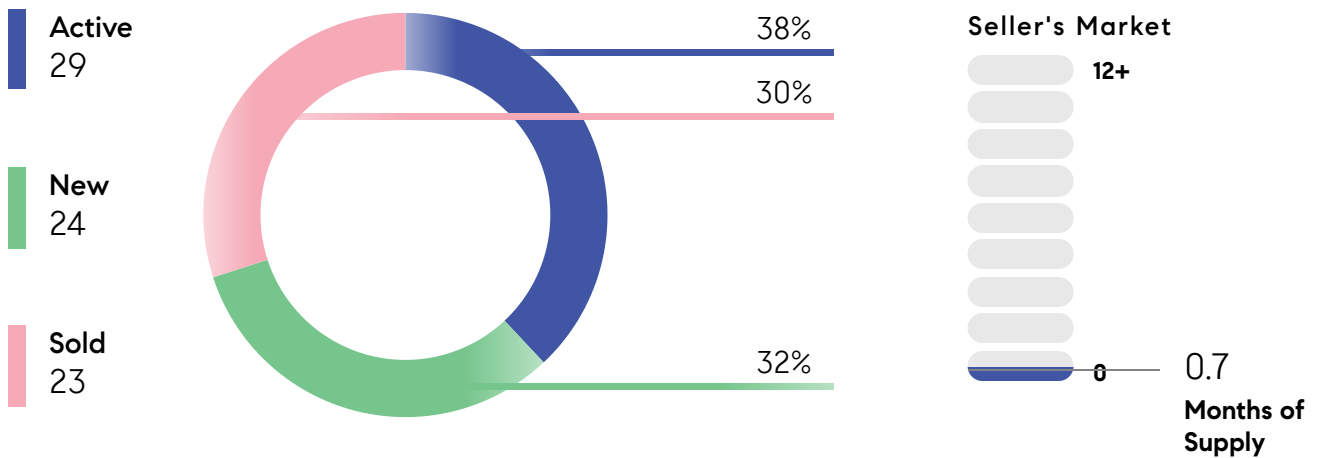
# Brookhaven JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,403,727	55	95.3%	\$1,337,500
YoY Change	16.2%	0.0%	-0.3%	15.8%

## DETACHED UNDER 1M



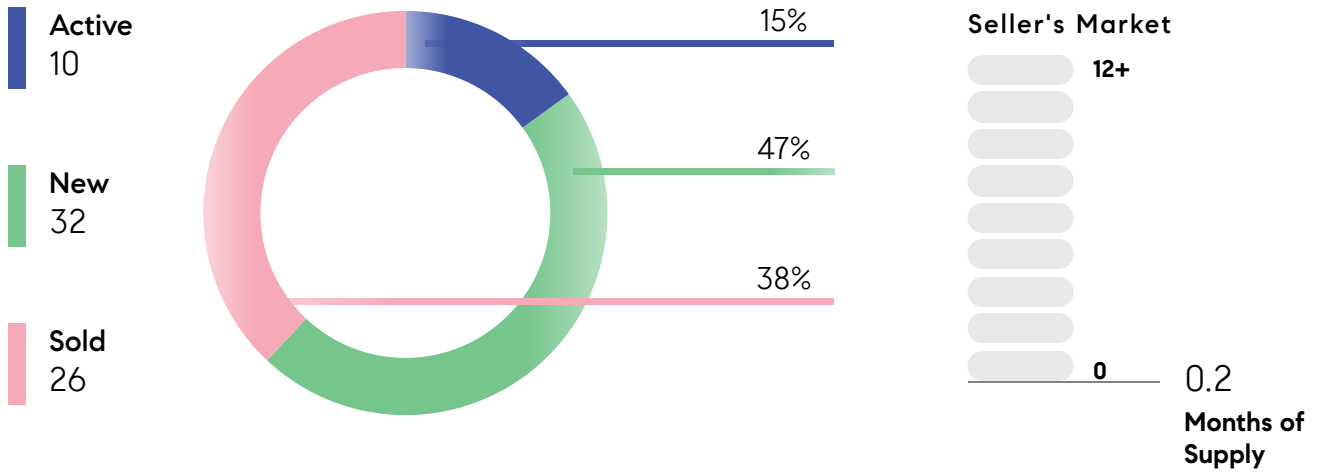
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$617,383	37	107.6%	\$664,252
YoY Change	-7.4%	-33.9%	8.5%	0.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Brookhaven JANUARY 2022

## ATTACHED UNDER 1M



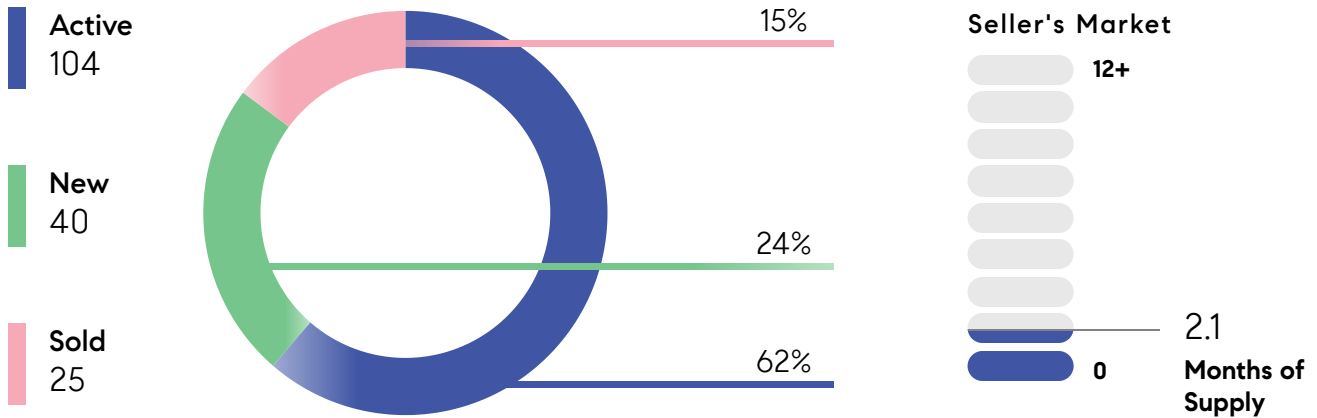
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$452,871	38	102.6%	\$464,527
YoY Change	11%	-46.5%	18.3%	19.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

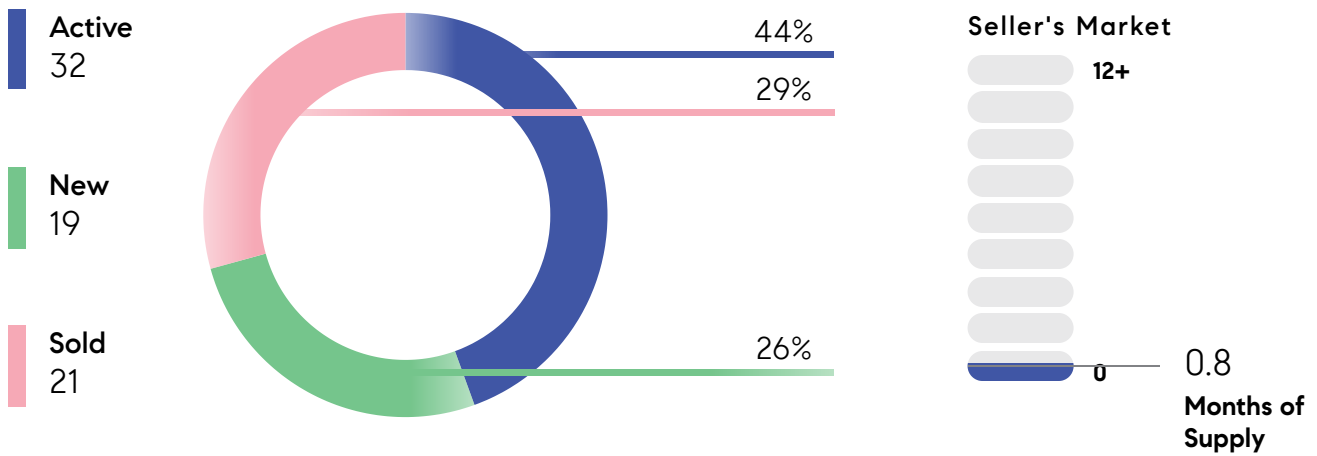
# Buckhead JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,708,537	66	71.8%	\$1,944,218
YoY Change	14.1%	-45.9%	-14.9%	-2.9%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$772,305	61	100.3%	\$774,571
YoY Change	2.1%	-14.1%	1.3%	3.4%

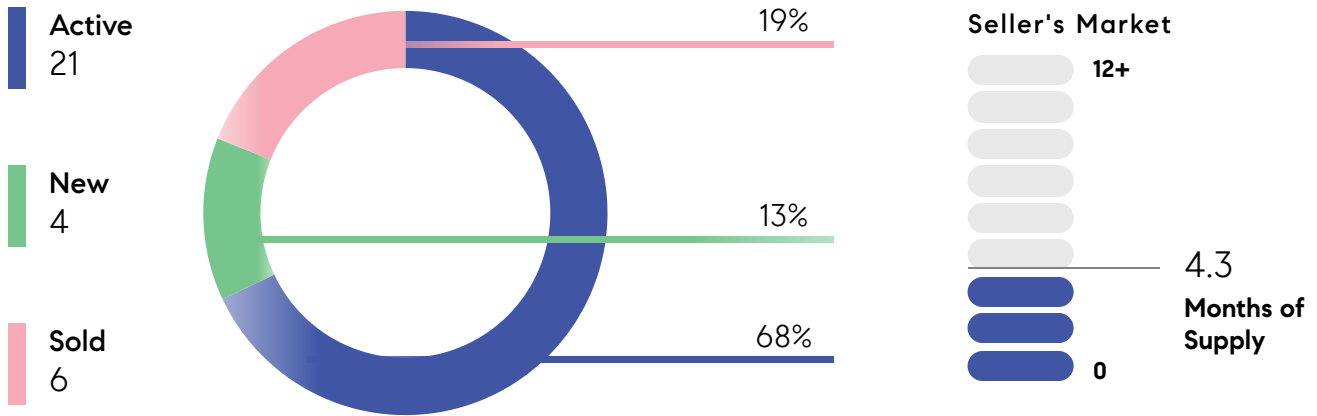
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



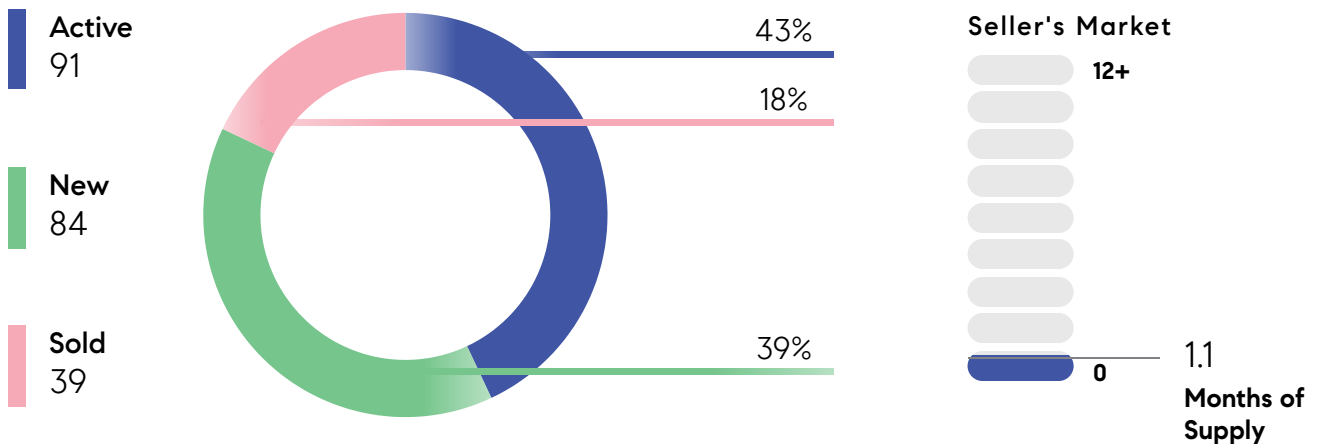
# Buckhead JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,473,500	140	70.6%	\$1,746,667
YoY Change	-23.7%	20.7%	-1.9%	-25.2%

## ATTACHED UNDER 1M



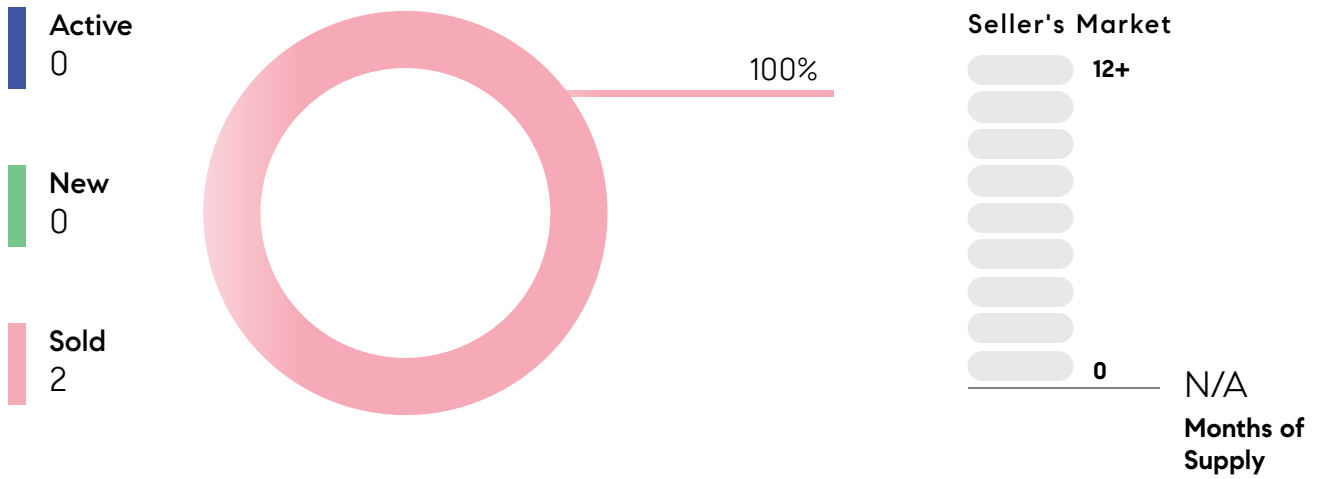
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$371,892	67	104.5%	\$388,507
YoY Change	-0.5%	-28.7%	19.0%	18.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

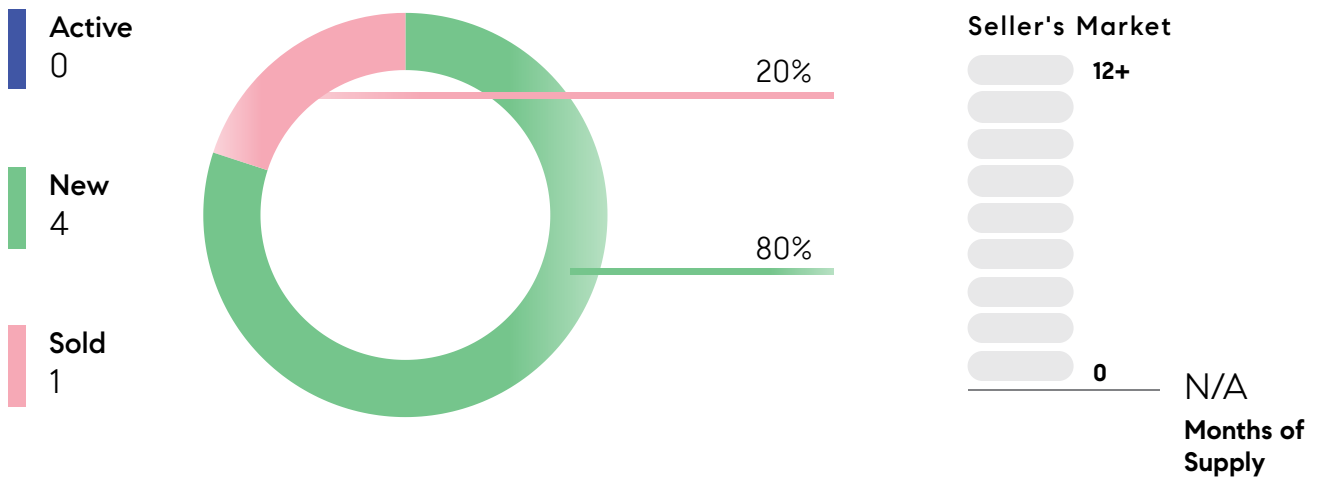
# Candler Park JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	35	-	\$1,166,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



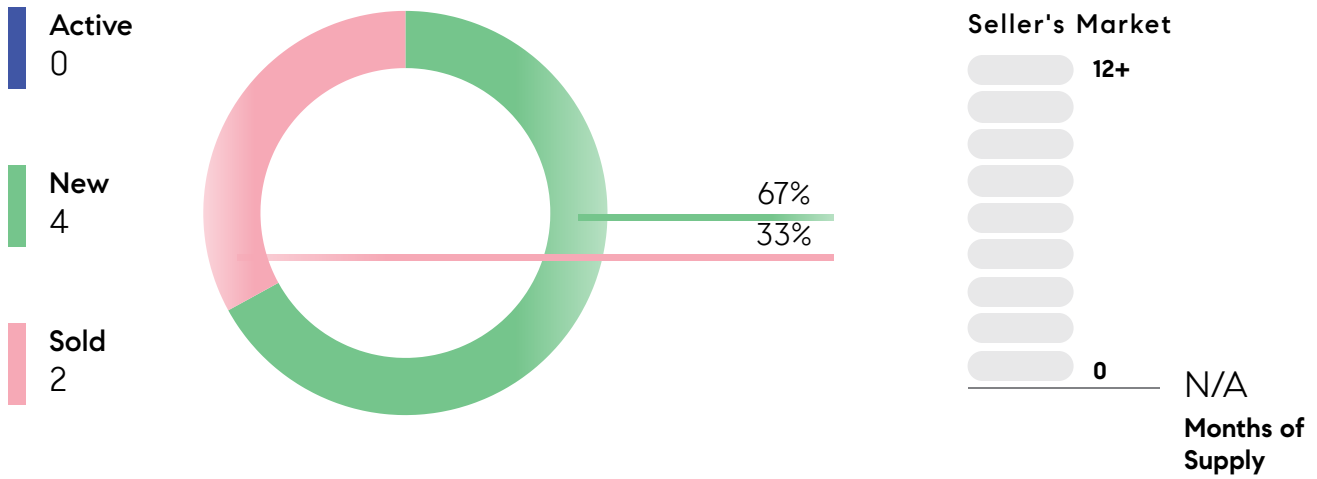
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$608,225	85	115.9%	\$705,000
YoY Change	5.9%	400.0%	-14.1%	-9.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Candler Park JANUARY 2022

## ATTACHED UNDER 1M



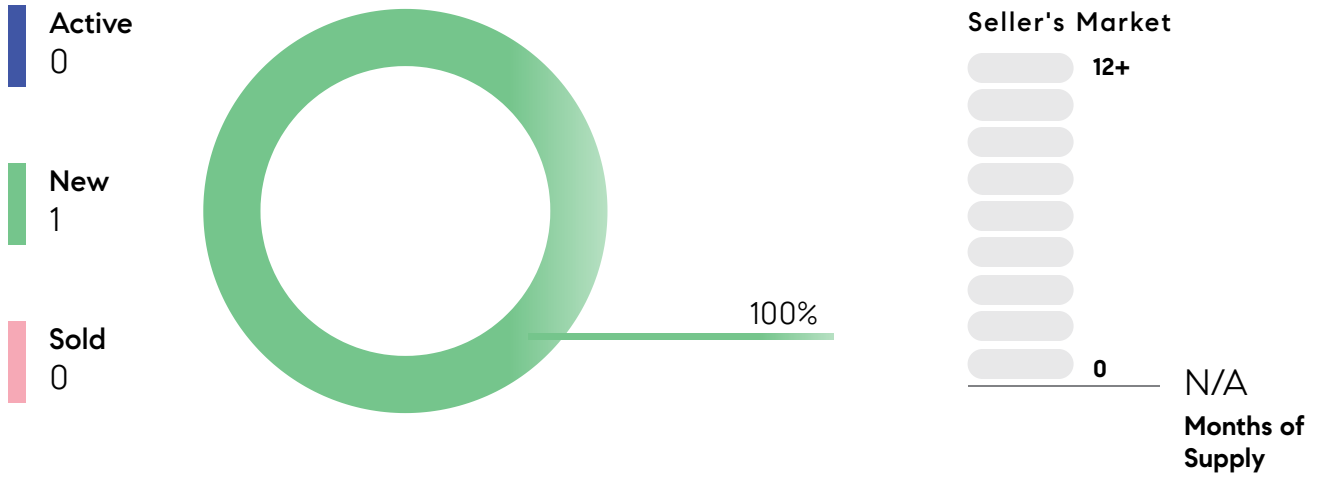
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$545,350	22	72.0%	\$392,500
YoY Change	85.0%	-61.4%	-37.0%	16.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

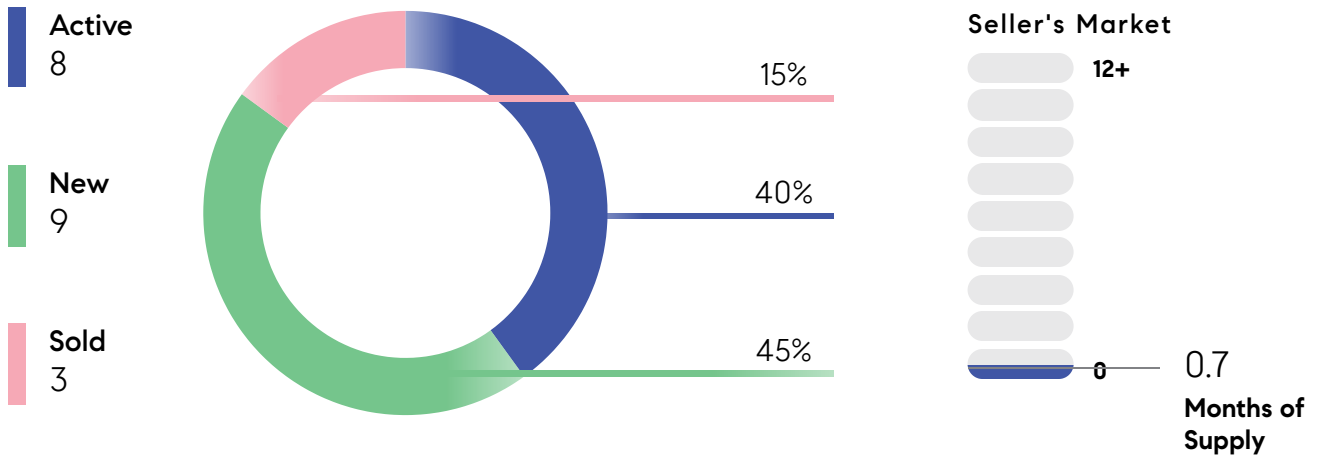
# Chamblee JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,225,000	-	-	-
YoY Change	-	-	-	-

## DETACHED UNDER 1M



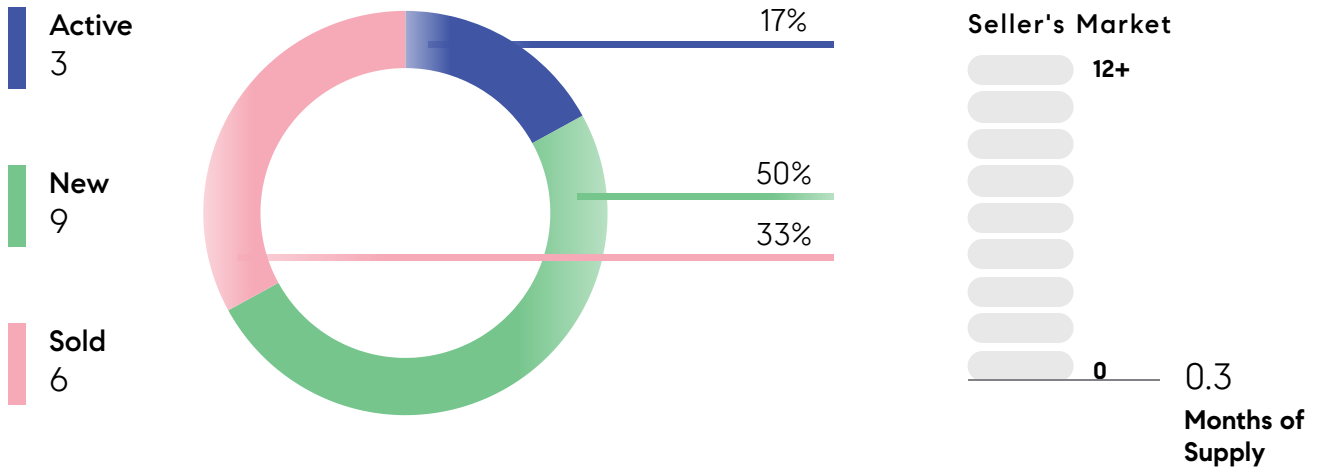
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$581,644	158	73.2%	\$425,500
YoY Change	41.5%	731.6%	-30.8%	-2.0%

\*Graph Legend: ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee JANUARY 2022

## ATTACHED UNDER 1M



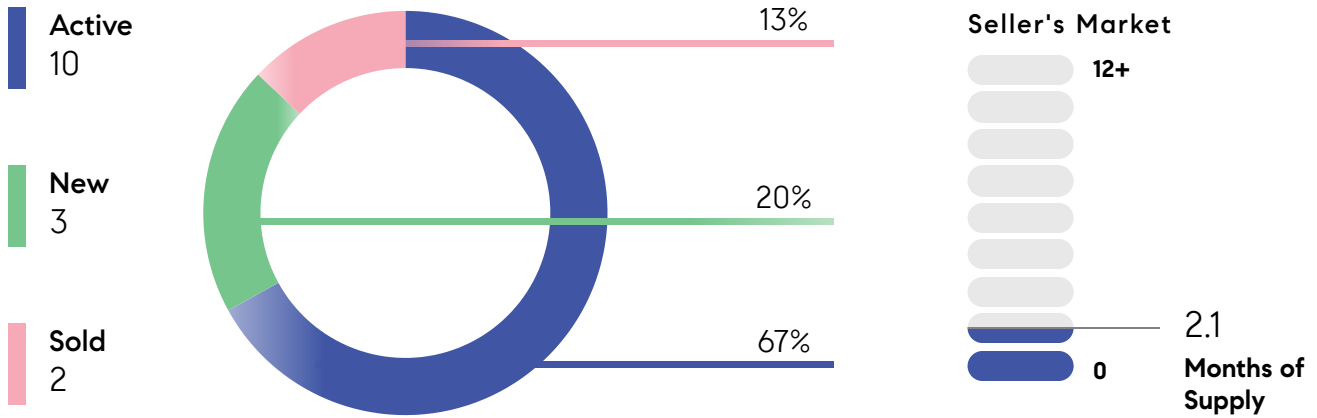
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$512,502	13	61.4%	\$314,483
YoY Change	36.7%	-90.4%	-42.5%	-21.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

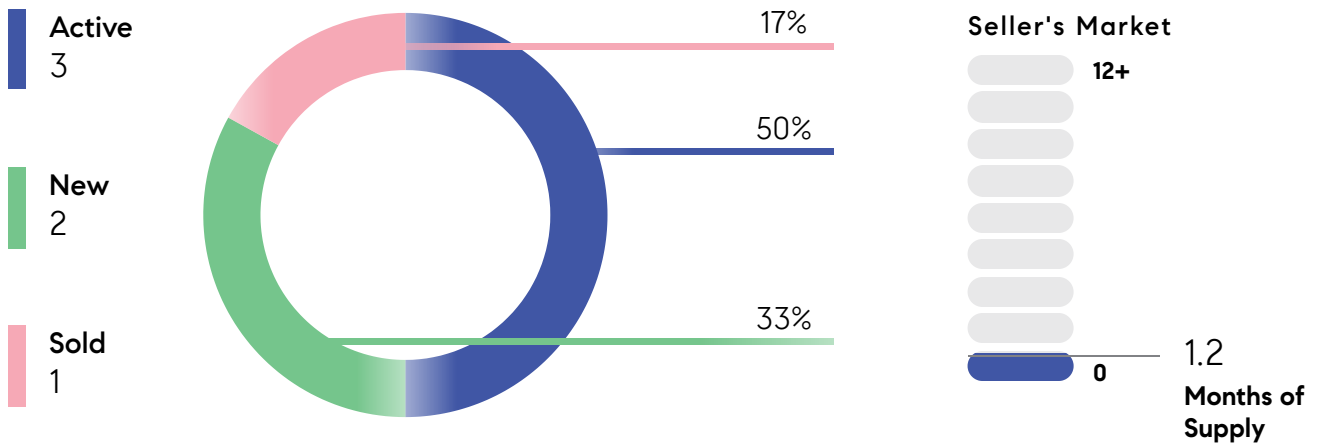
# Chastain Park JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,425,000	29	79.7%	\$1,932,500
YoY Change	18.1%	-76.2%	-7.1%	9.7%

## DETACHED UNDER 1M



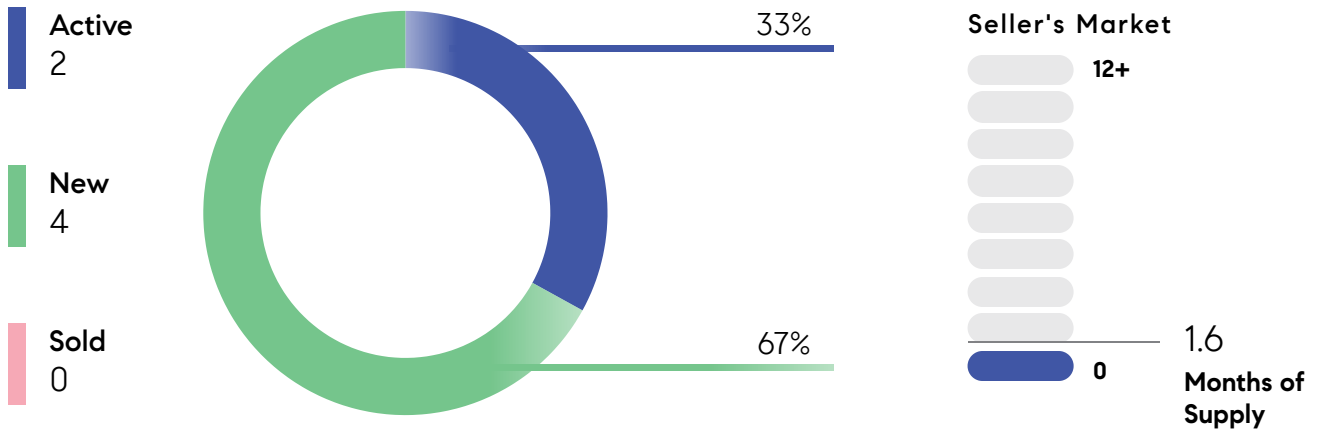
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$829,950	3	75.7%	\$628,000
YoY Change	9.6%	-97.7%	-30.5%	-23.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chastain Park JANUARY 2022

## ATTACHED UNDER 1M



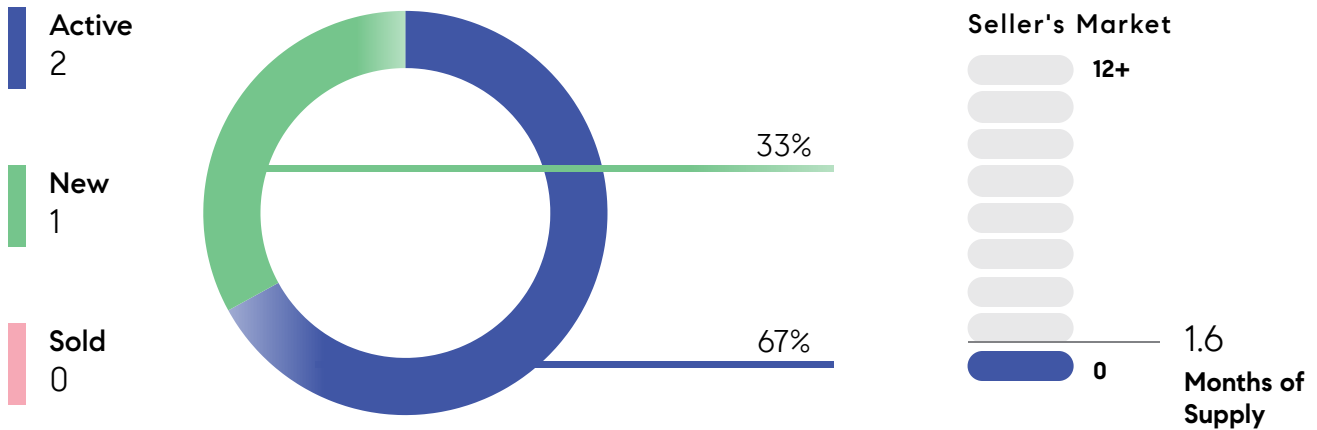
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$211,225	-	-	-
YoY Change	-53.1%	-	-	-

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

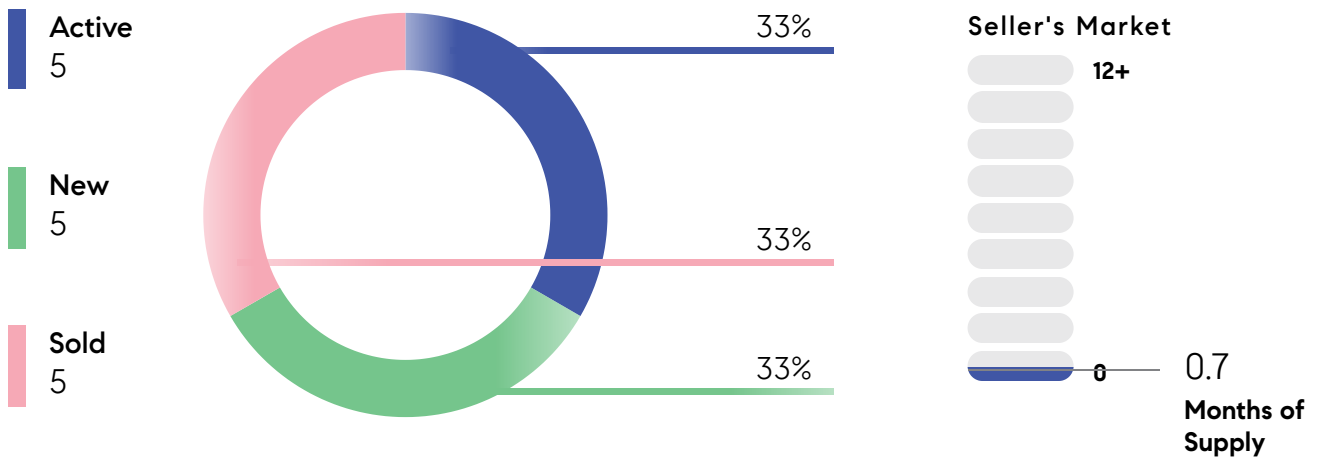
# Collier Hills JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,000,000	-	-	-
YoY Change	-	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$499,580	56	102.0%	\$509,820
YoY Change	36.2%	-15.2%	7.9%	47.0%

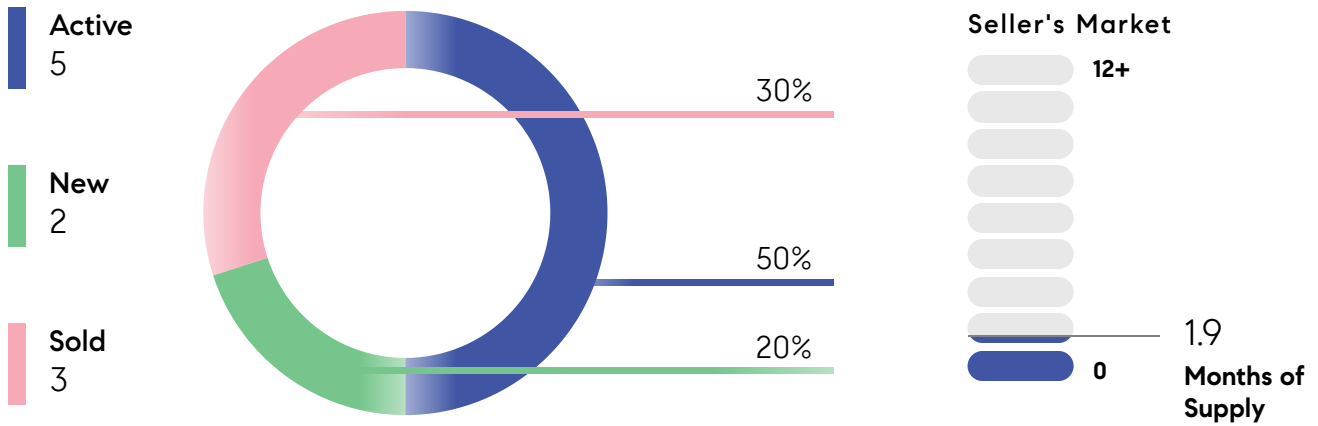
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Collier Hills JANUARY 2022

## ATTACHED UNDER 1M



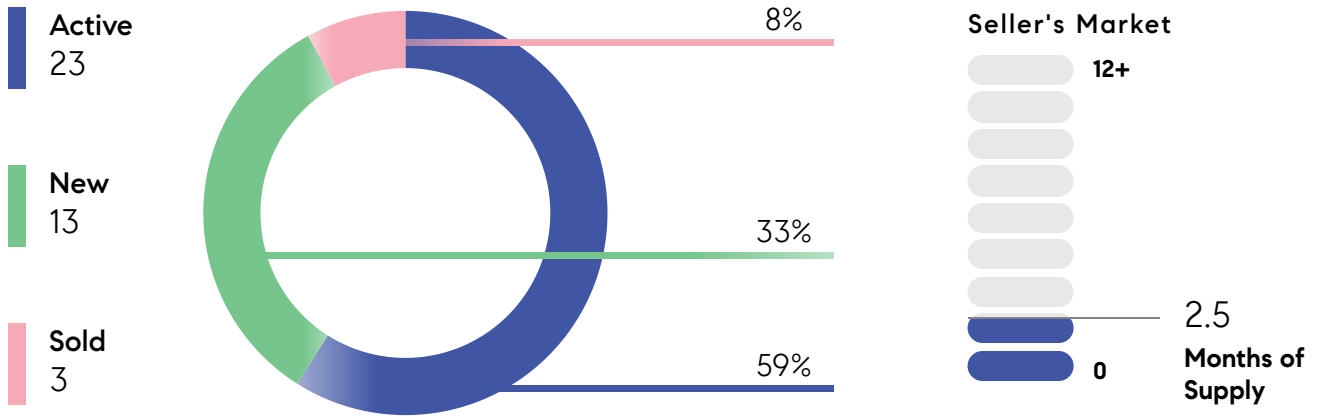
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$542,000	47	92.1%	\$499,333
YoY Change	-20.7%	-48.9%	13.4%	-10.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

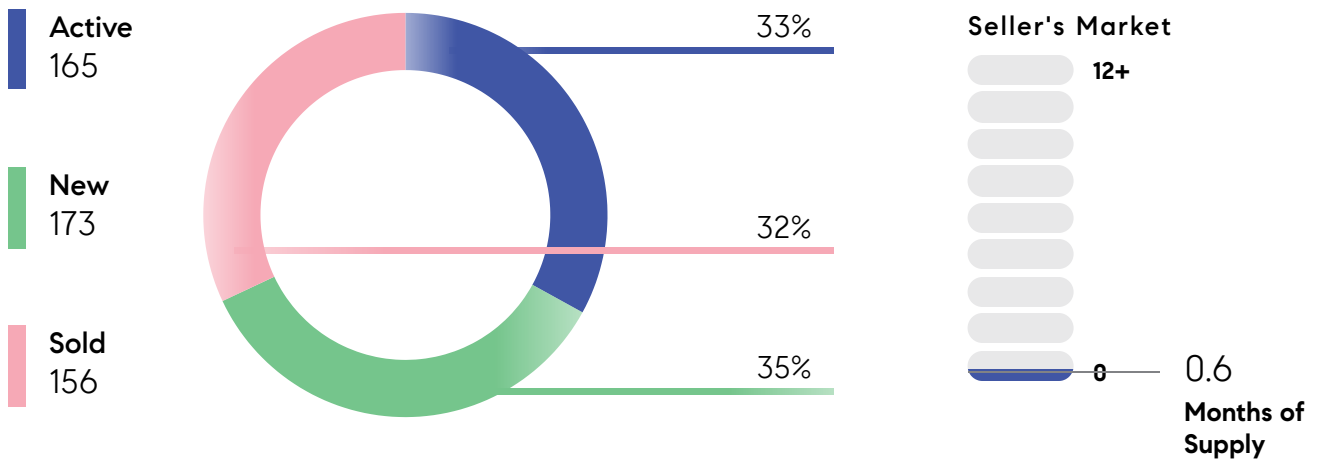
# Cumming JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,274,838	252	115.2%	\$1,468,333
YoY Change	-7.9%	358.2%	43.3%	31.9%

## DETACHED UNDER 1M



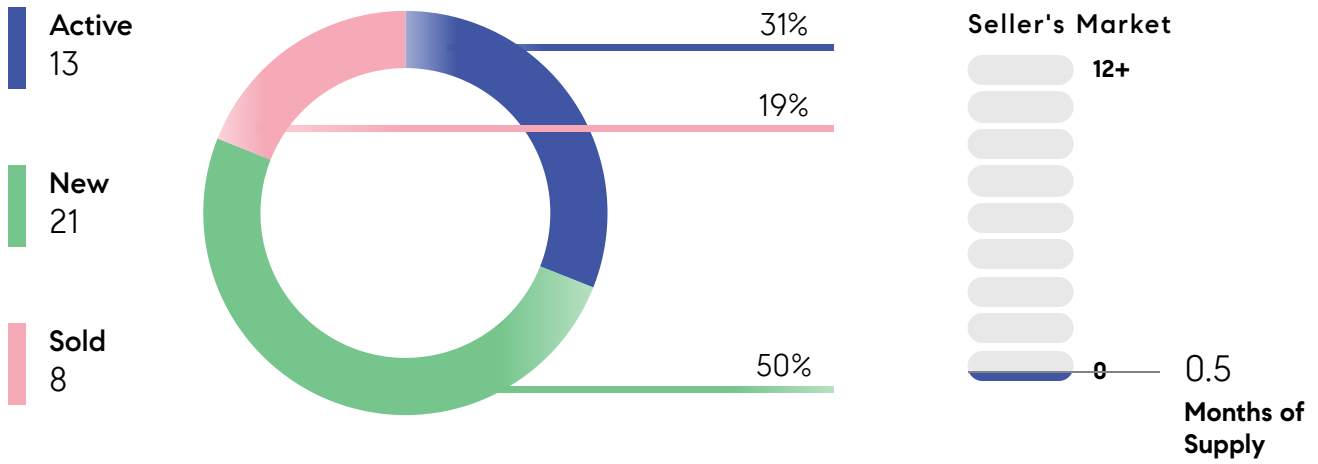
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$539,201	20	92.8%	\$500,195
YoY Change	20.7%	-45.9%	0.0%	20.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Cumming JANUARY 2022

## ATTACHED UNDER 1M



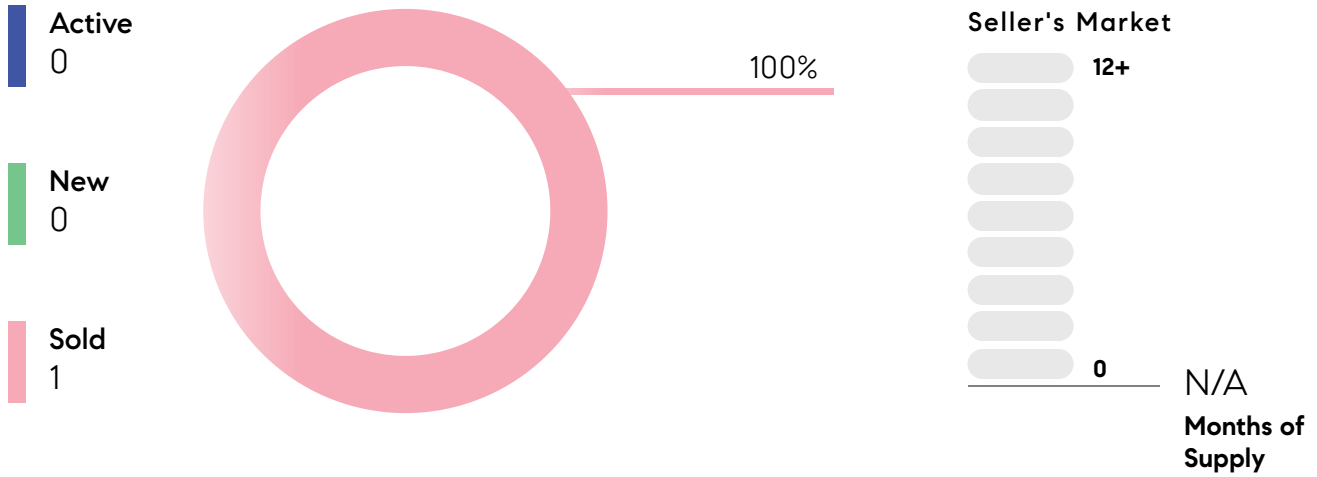
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$413,021	13	99.1%	\$409,275
YoY Change	22.9%	-86.9%	12.4%	38.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

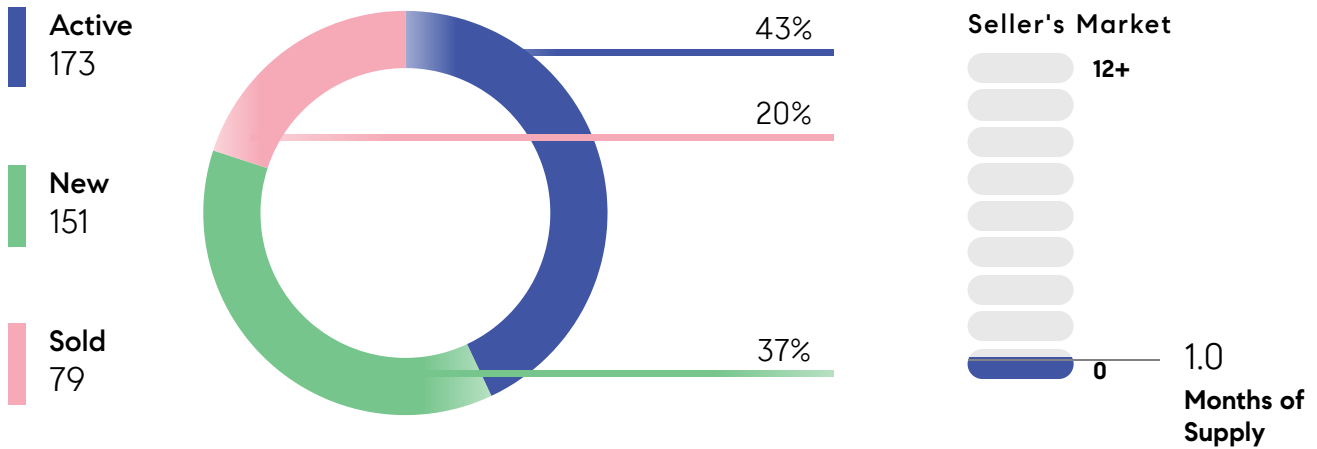
# Decatur JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	4	-	\$2,995,000
YoY Change	-	-85.2%	-	199.5%

## DETACHED UNDER 1M



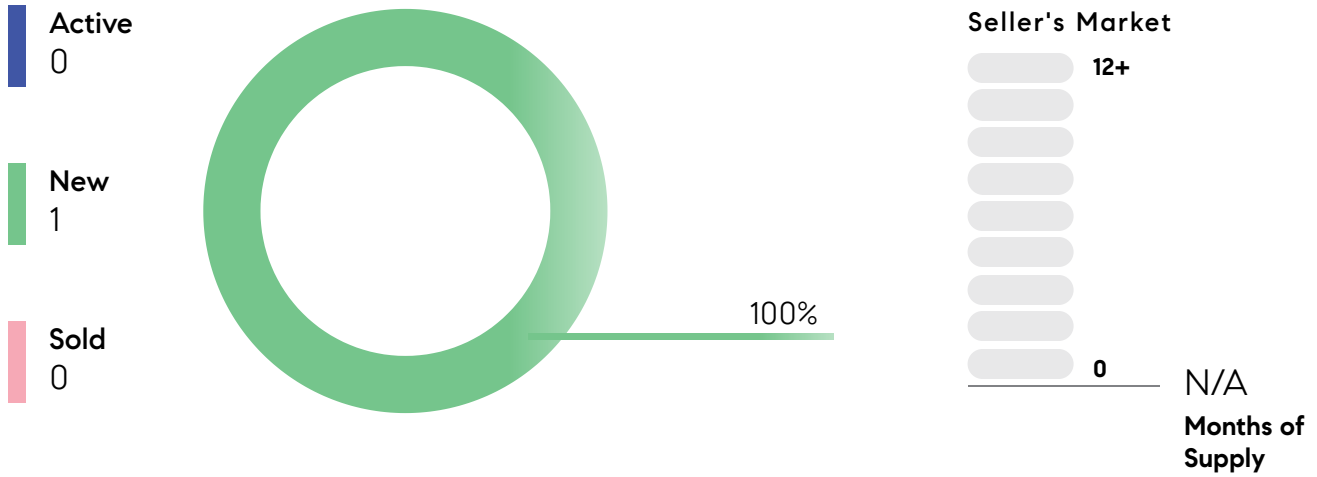
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$377,536	35	93.5%	\$353,179
YoY Change	16.6%	6.1%	-4.6%	11.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

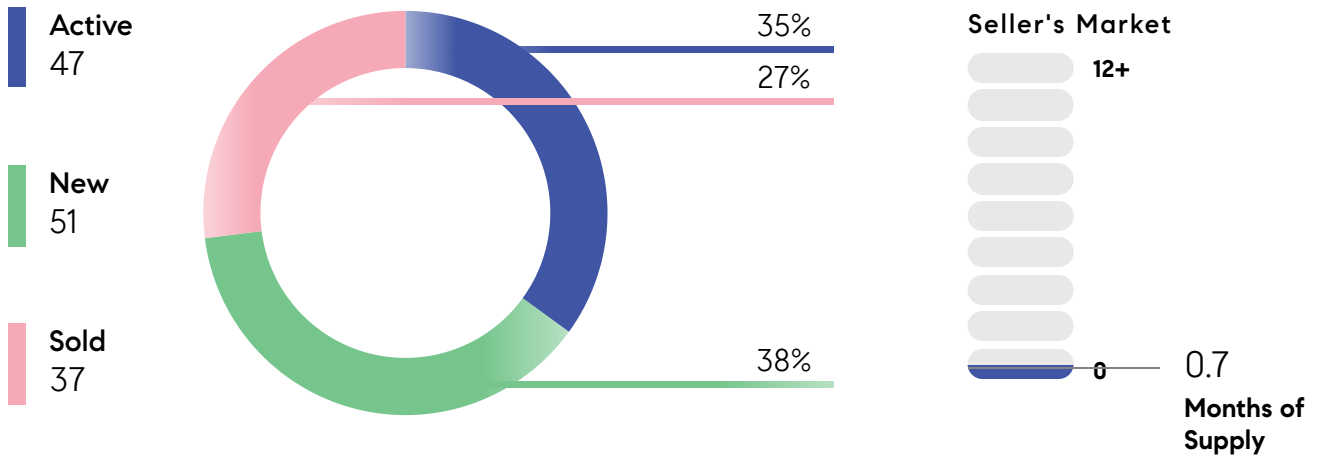
# Decatur JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,250,000	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



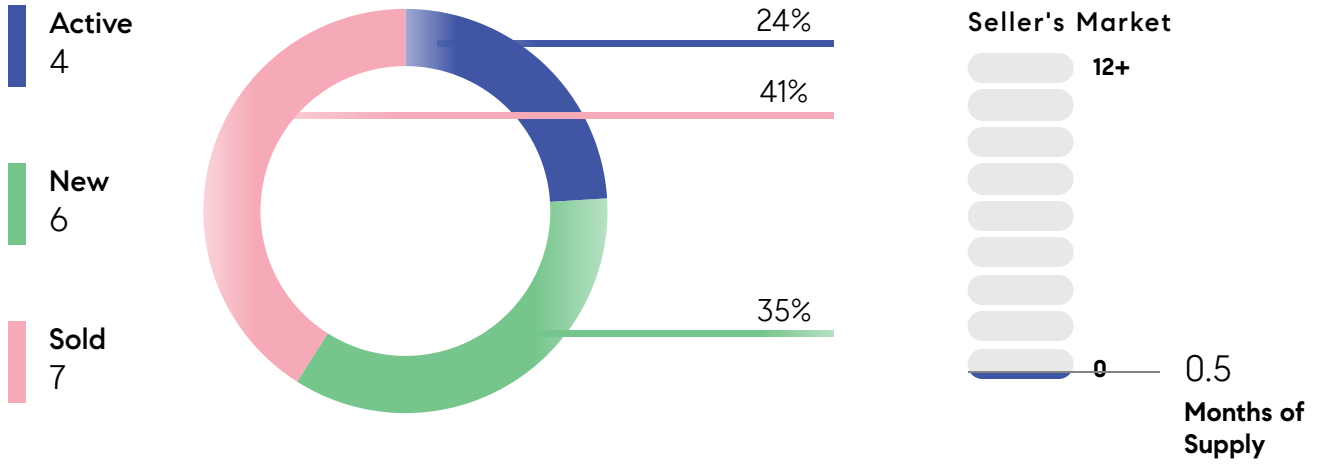
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$264,484	36	95.9%	\$253,749
YoY Change	4.4%	-26.5%	3.9%	8.5%

\*Graph Legend: Buyer's Market (Supply > Demand) | Seller's Market (Supply < Demand) | Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

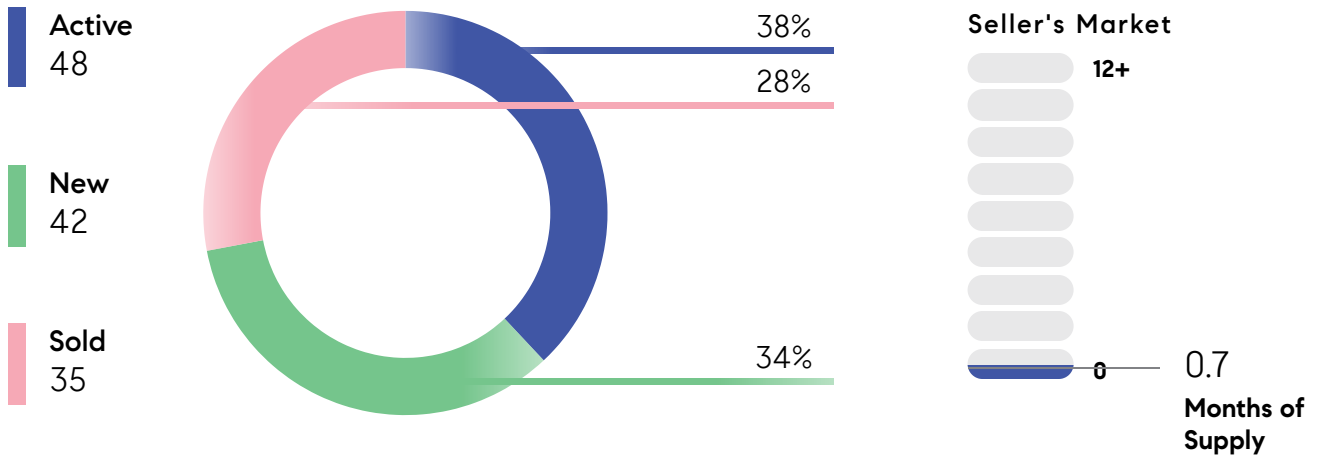
# Duluth JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,614,666	25	104.1%	\$1,681,206
YoY Change	18.6%	-74.7%	-12.0%	4.3%

## DETACHED UNDER 1M



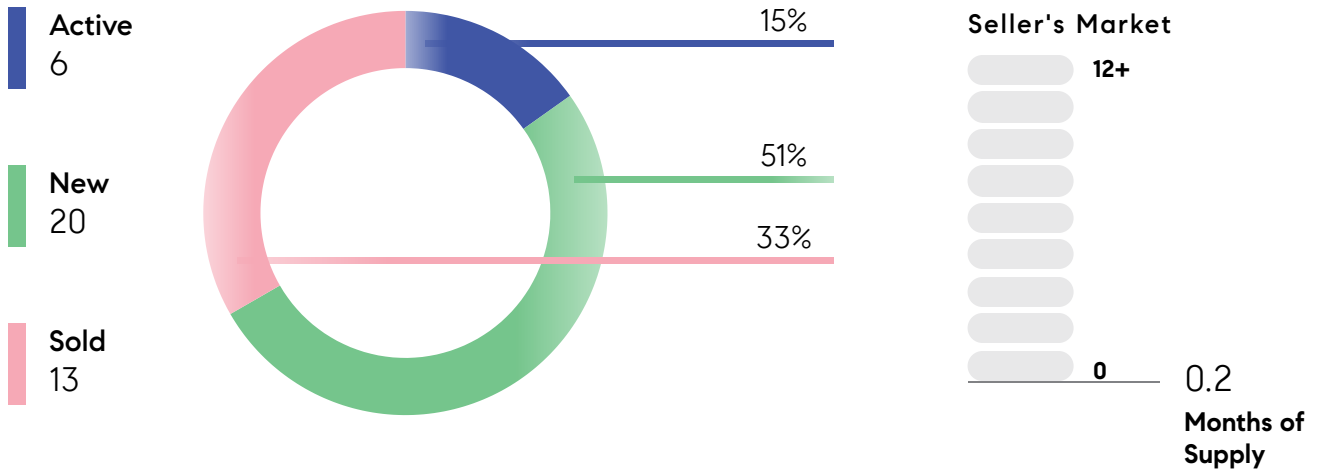
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$439,281	15	98.9%	\$434,262
YoY Change	2.4%	-50.0%	11.8%	14.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Duluth JANUARY 2022

## ATTACHED UNDER 1M



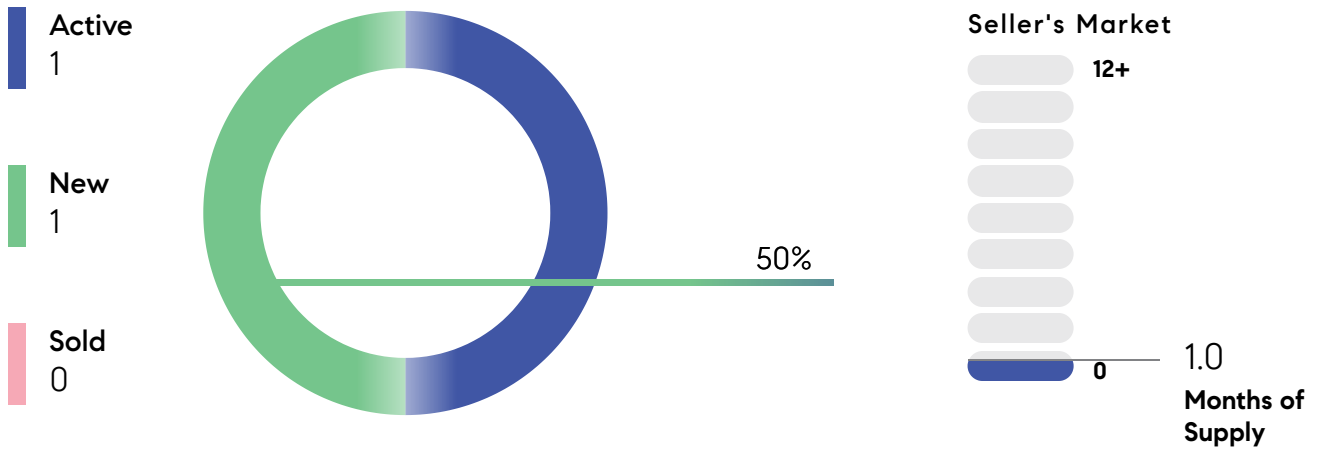
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$320,960	13	114.9%	\$368,824
YoY Change	19.4%	-66.7%	8.1%	29.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

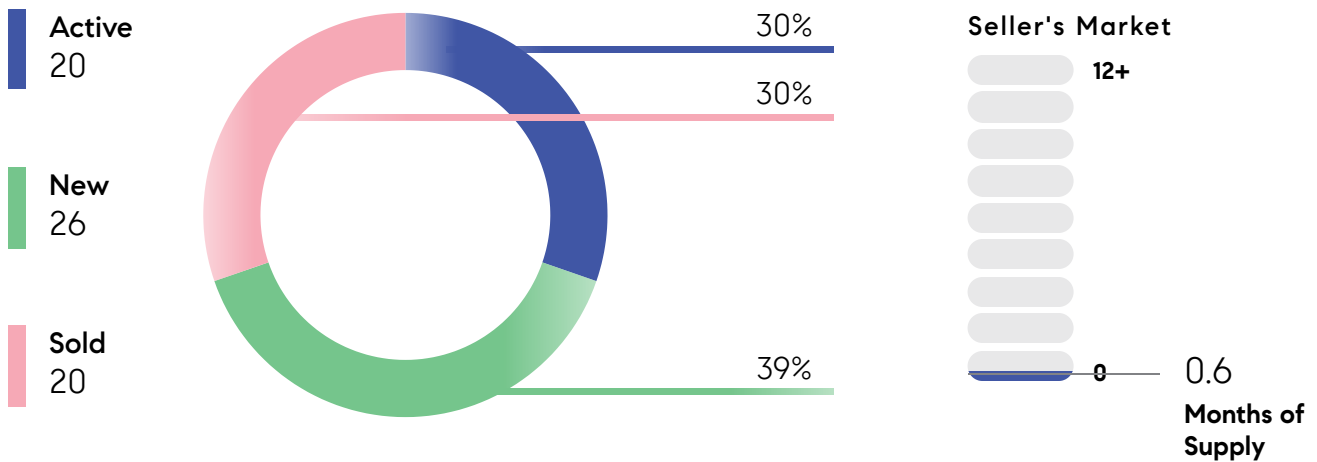
# Dunwoody JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,575,000	-	-	-
YoY Change	31.5%	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$670,131	21	89.4%	\$598,942
YoY Change	10.9%	23.5%	-2.6%	8.0%

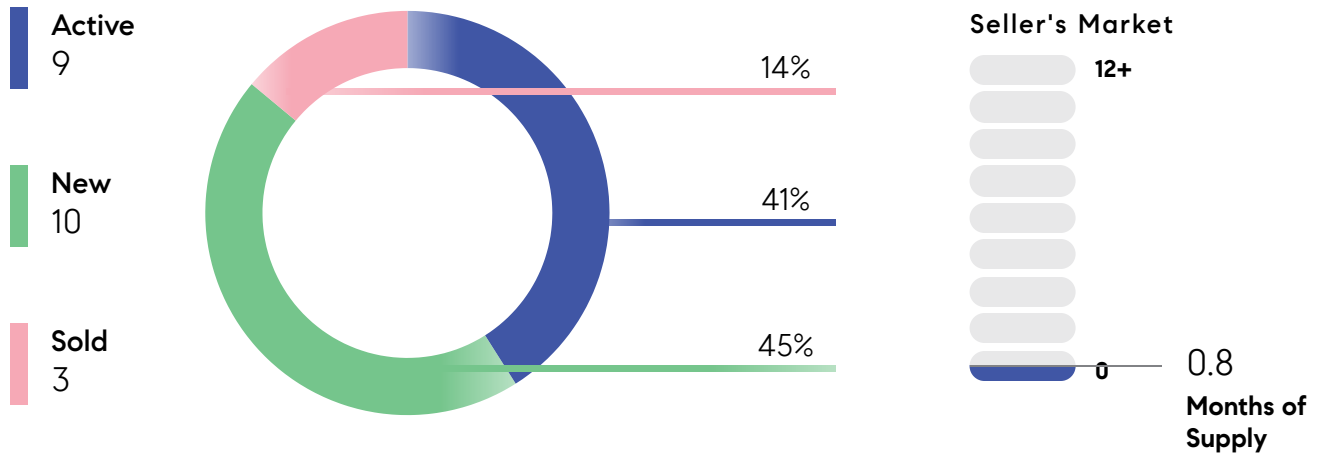
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Dunwoody JANUARY 2022

## ATTACHED UNDER 1M



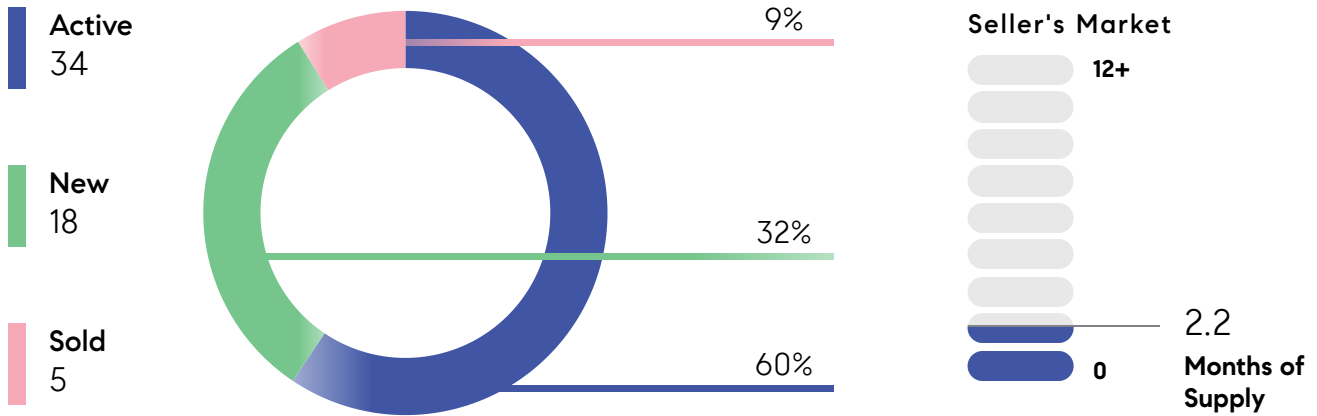
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$393,370	5	84.4%	\$332,000
YoY Change	13.7%	-95.9%	-24.1%	-13.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

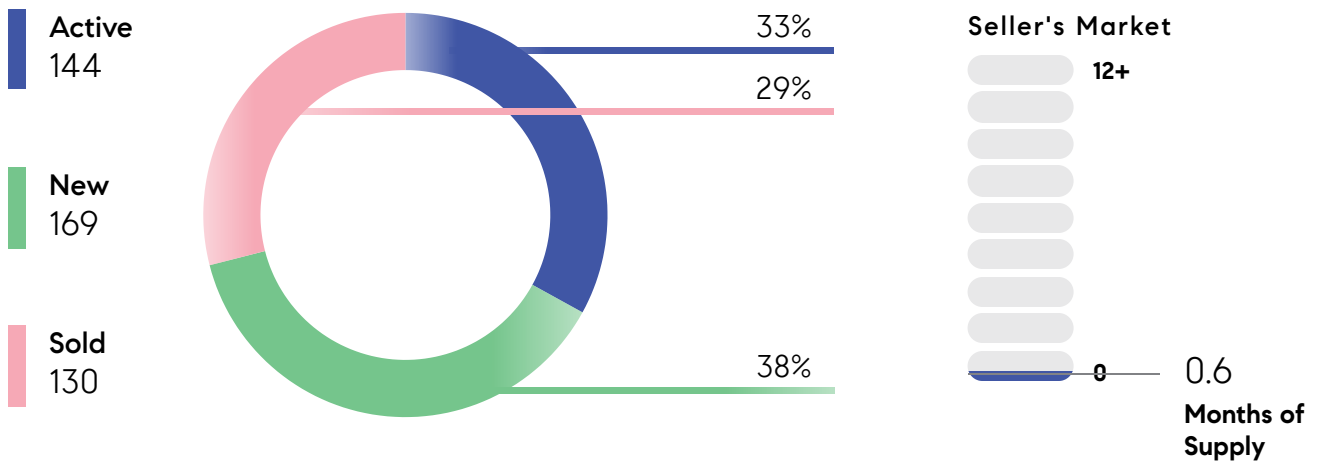
# East Cobb JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,836,044	22	65.8%	\$1,207,200
YoY Change	1.8%	-84.4%	-31.5%	-30.3%

## DETACHED UNDER 1M



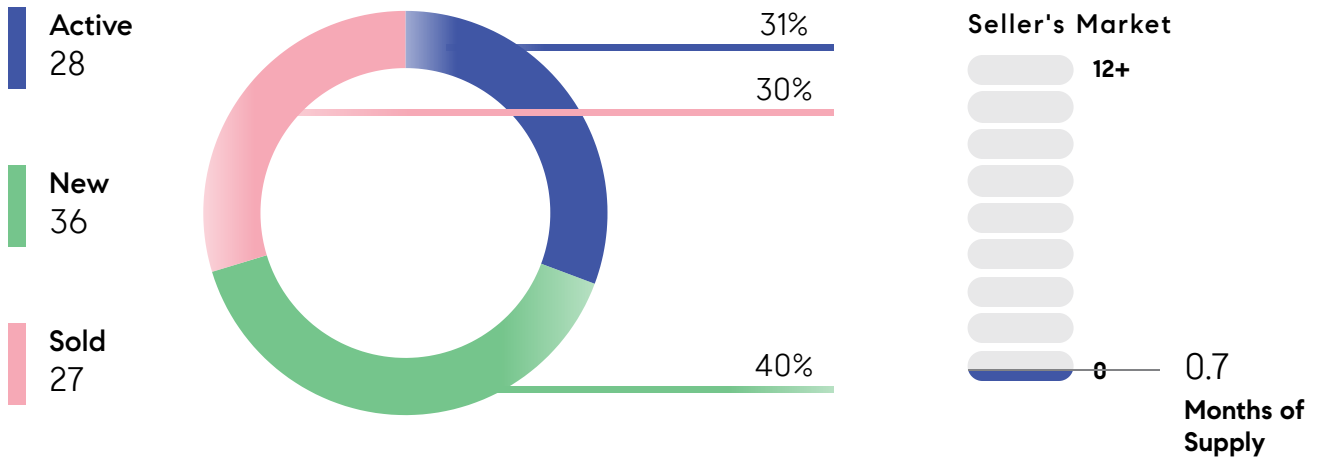
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$488,526	27	94.7%	\$462,873
YoY Change	13.1%	-20.6%	1.8%	15.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb JANUARY 2022

## ATTACHED UNDER 1M



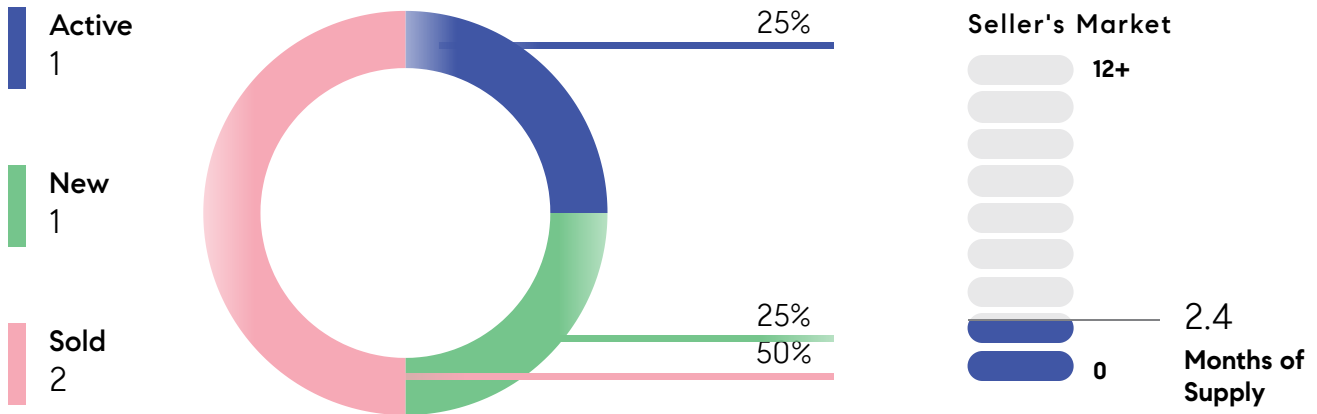
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$305,939	16	84.8%	\$259,572
YoY Change	7.9%	-73.8%	0.0%	7.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

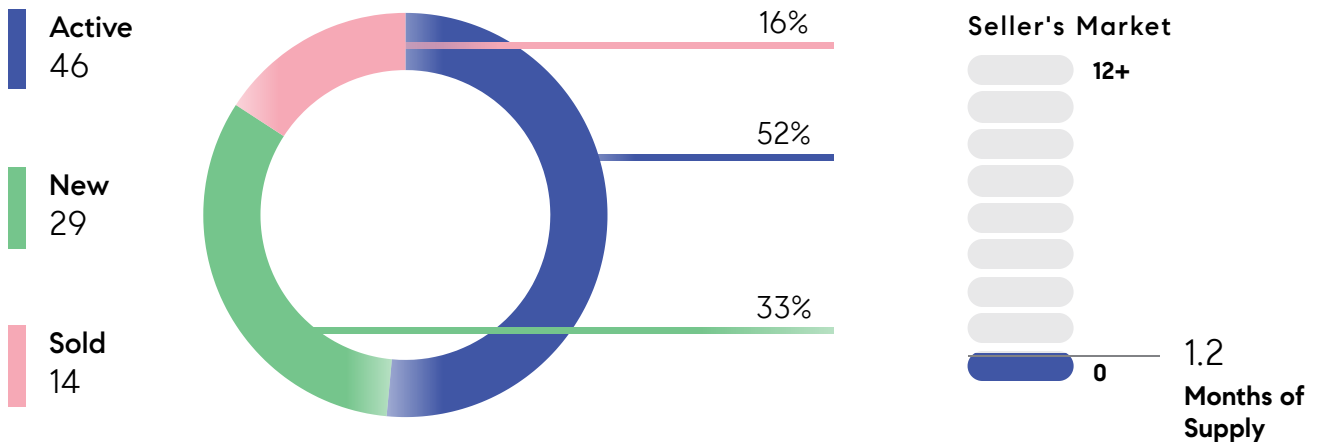
# East Lake/Edgewood/Kirkwood JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,049,000	29	116.8%	\$1,225,000
YoY Change	-4.6%	-	-	-

## DETACHED UNDER 1M



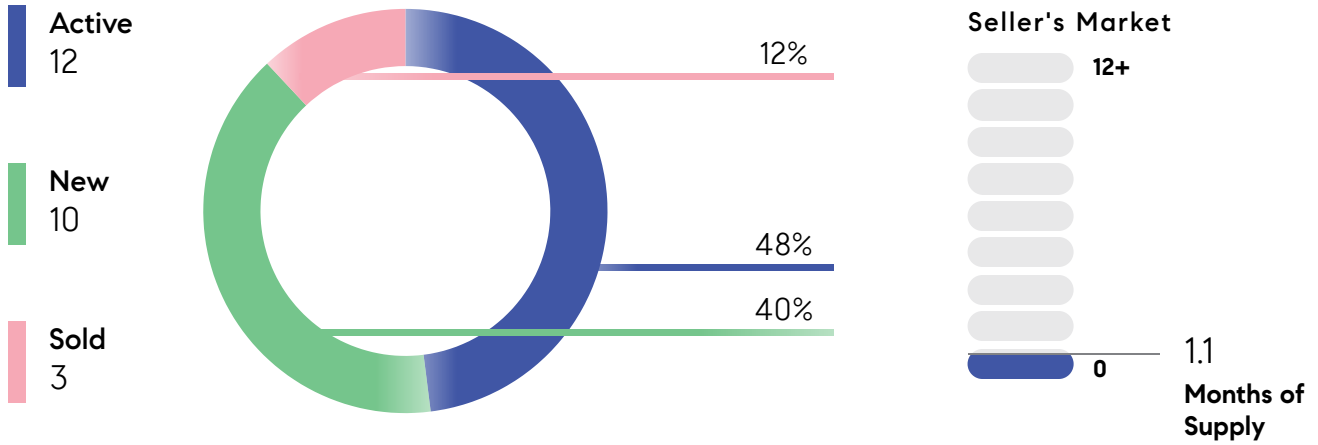
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$586,803	35	83.9%	\$492,471
YoY Change	21.7%	6.1%	-13.8%	5.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood JANUARY 2022

## ATTACHED UNDER 1M



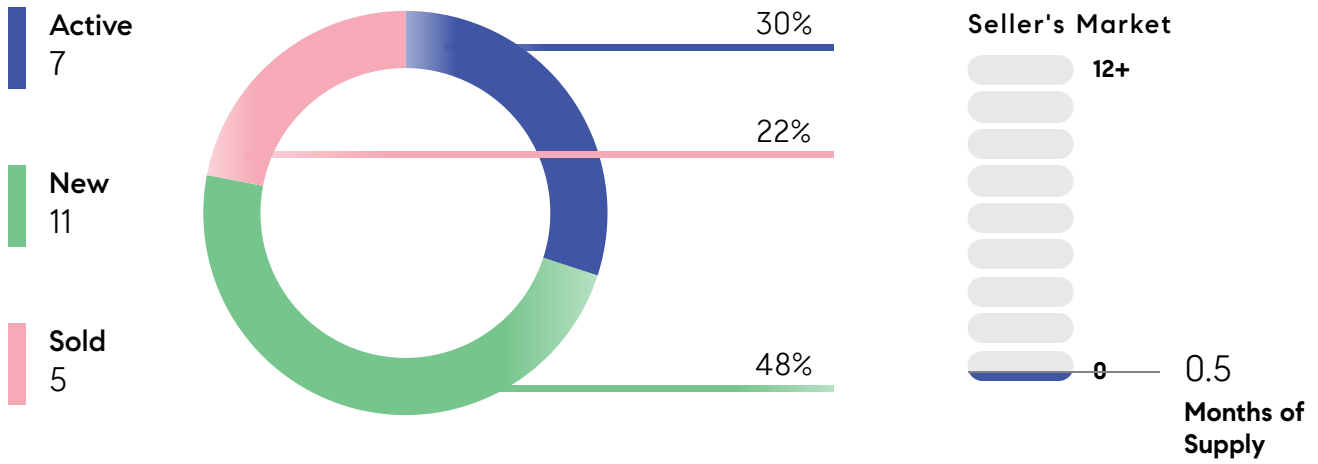
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$447,498	50	90.0%	\$402,647
YoY Change	12.5%	-3.8%	-5.4%	6.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park JANUARY 2022

## DETACHED UNDER 1M



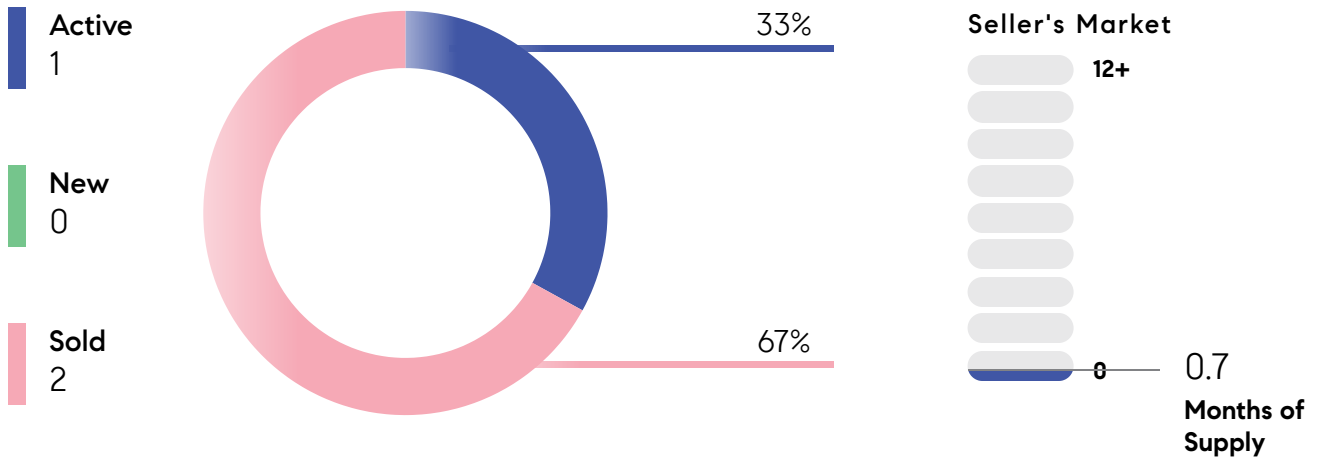
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$558,100	44	108.6%	\$606,000
YoY Change	2.1%	633.3%	8.5%	10.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park JANUARY 2022

## ATTACHED UNDER 1M



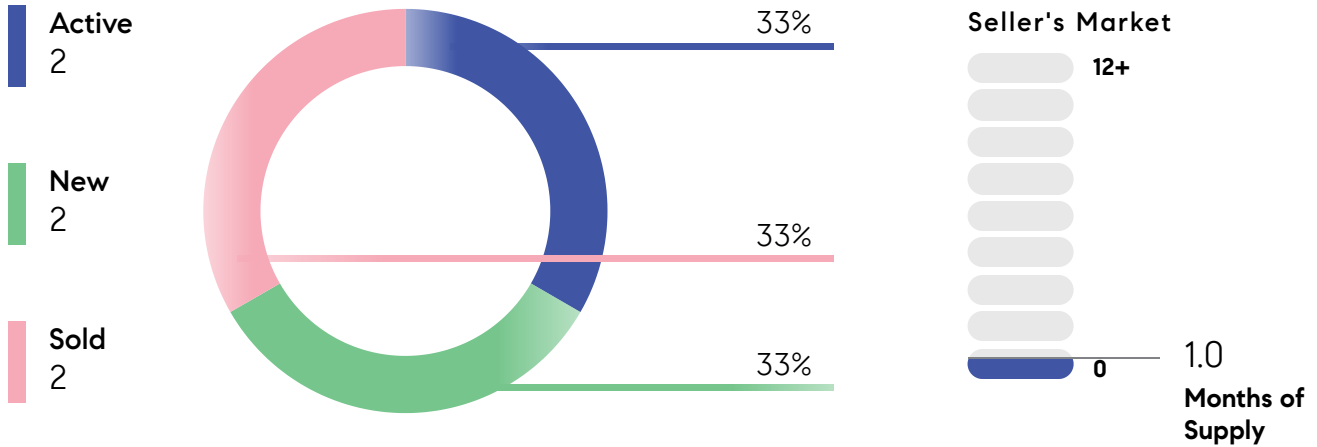
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	4	-	\$686,900
YoY Change	-	-93.7%	-	186.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

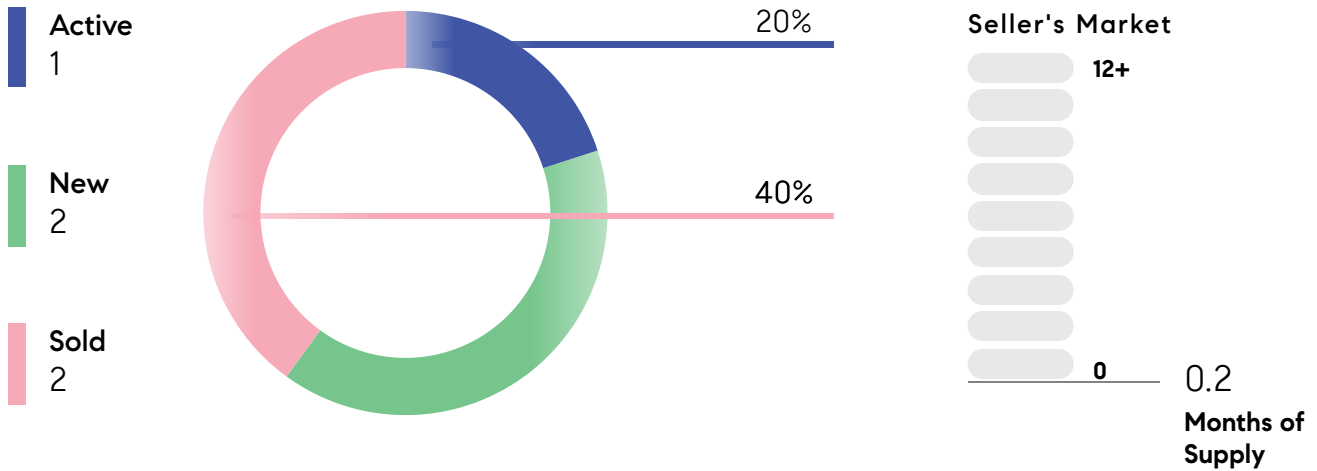
# Inman Park & Old Fourth Ward JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,287,000	144	86.6%	\$1,114,250
YoY Change	3.0%	2,780.0%	-30.4%	-28.3%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$905,000	4	77.6%	\$702,500
YoY Change	32.9%	-85.2%	-15.4%	12.4%

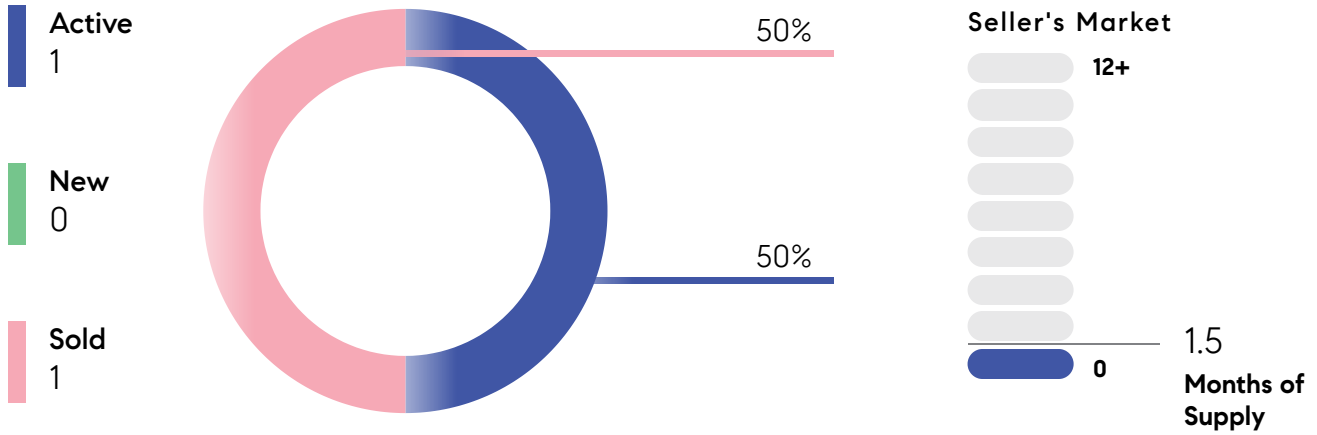
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



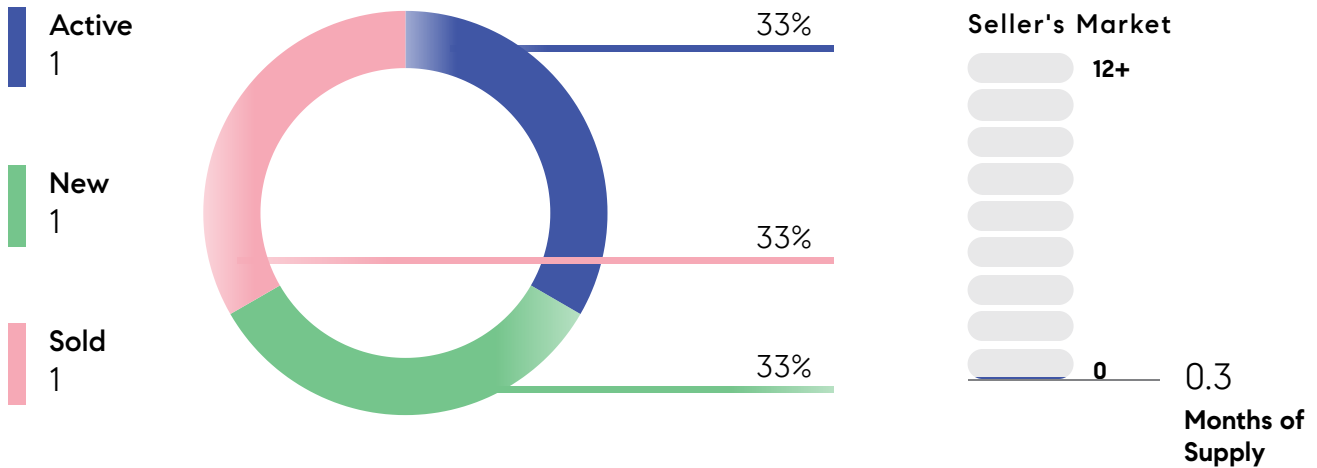
# Inman Park & Old Fourth Ward JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	74	-	\$1,115,500
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



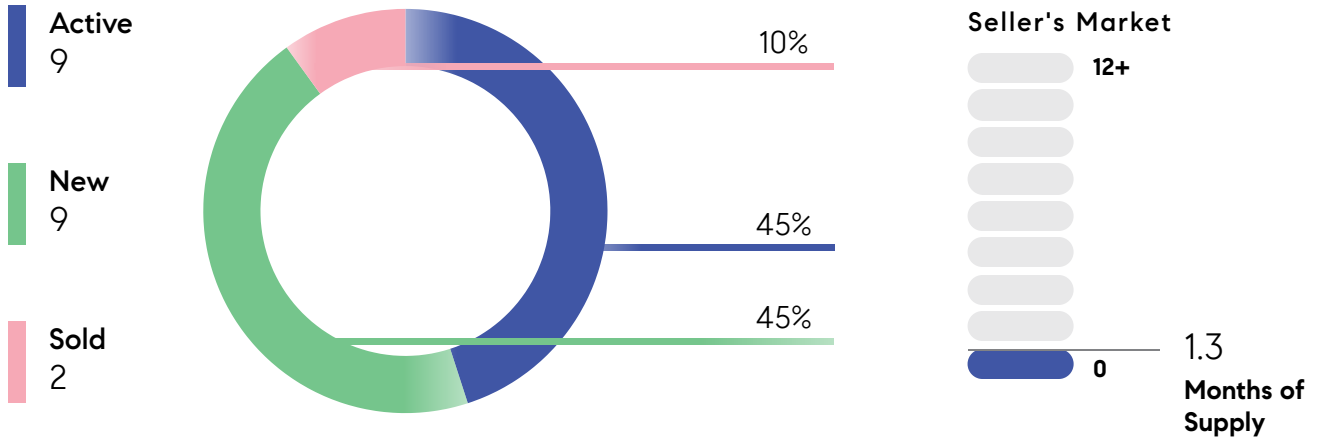
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$589,000	183	140.9%	\$830,000
YoY Change	-4.6%	916.7%	8.8%	3.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

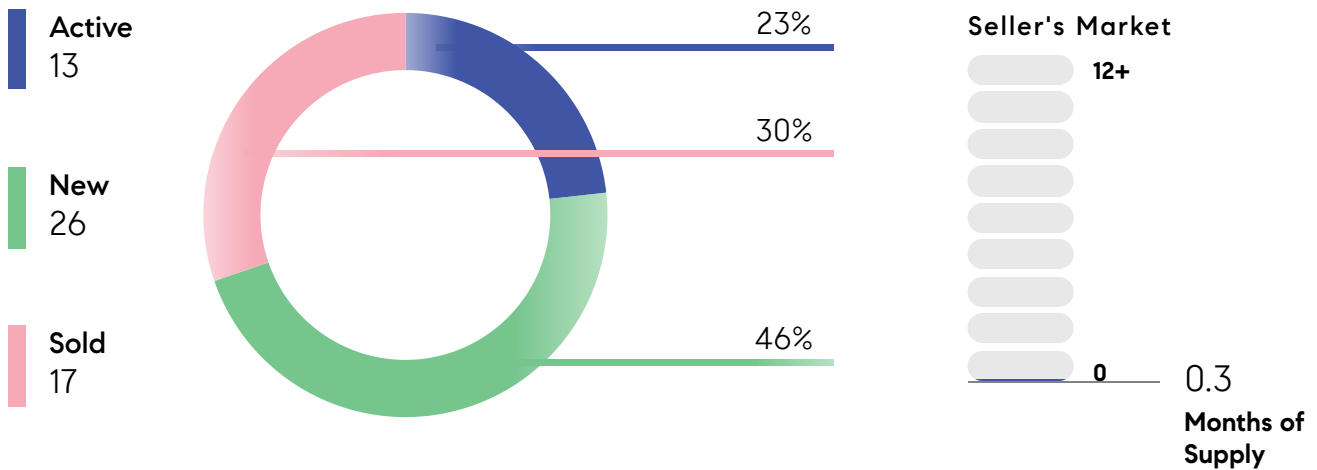
# Johns Creek JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,662,817	50	71.3%	\$1,185,000
YoY Change	-9.0%	-24.2%	2.7%	-6.6%

## DETACHED UNDER 1M



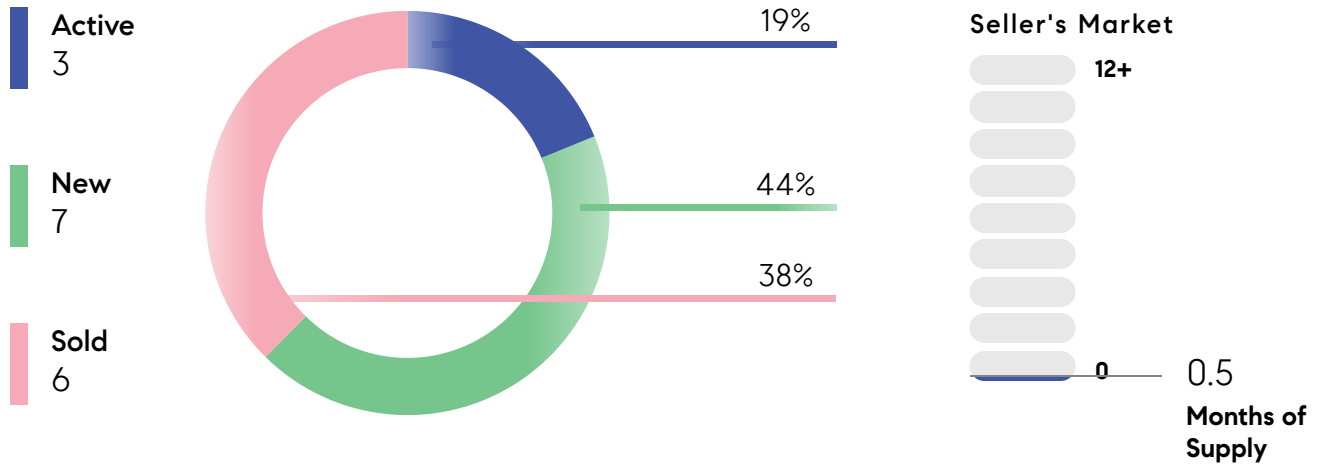
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$579,769	22	108.1%	\$626,600
YoY Change	-2.0%	-60.7%	17.5%	15.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek JANUARY 2022

## ATTACHED UNDER 1M



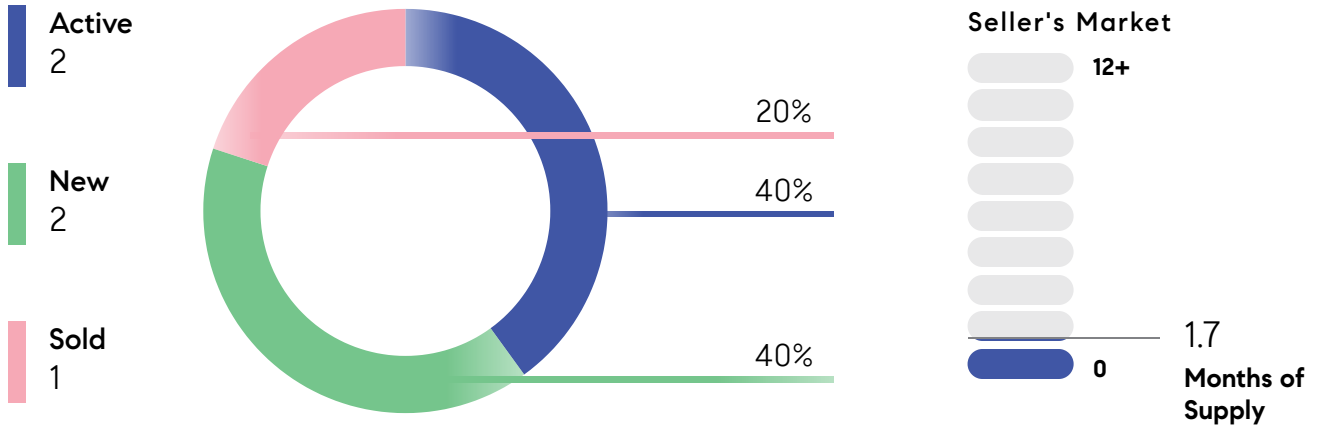
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$449,400	18	86.2%	\$387,333
YoY Change	14.7%	-83.5%	-2.7%	11.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

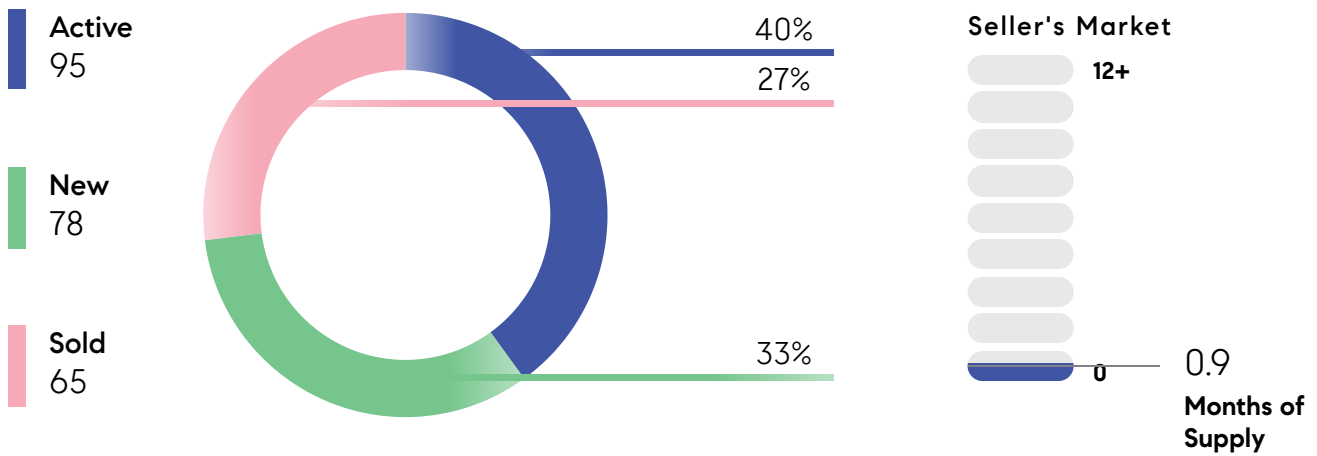
# Kennesaw JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,087,500	105	147.1%	\$1,600,000
YoY Change	-0.7%	-25.0%	28.4%	27.5%

## DETACHED UNDER 1M



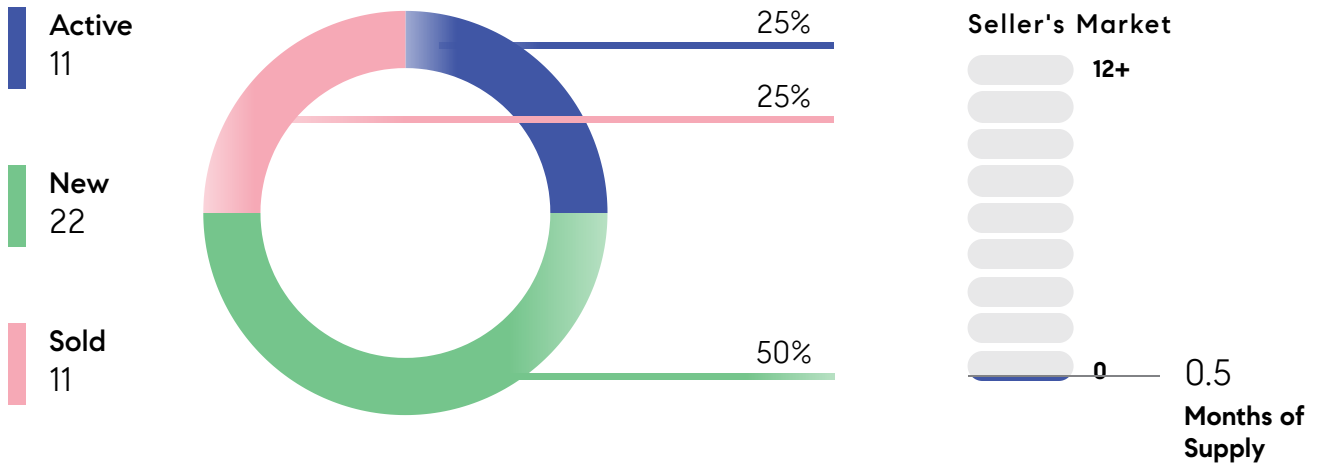
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$411,228	18	95.1%	\$391,172
YoY Change	15.4%	-25.0%	-6.0%	8.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw JANUARY 2022

## ATTACHED UNDER 1M



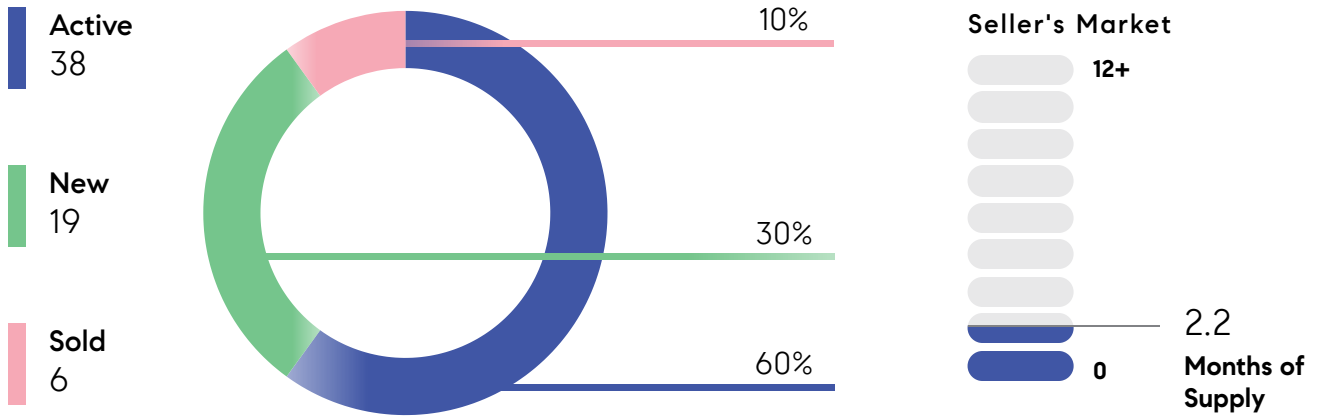
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$317,850	10	89.2%	\$283,636
YoY Change	16.7%	-75.6%	-13.6%	0.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

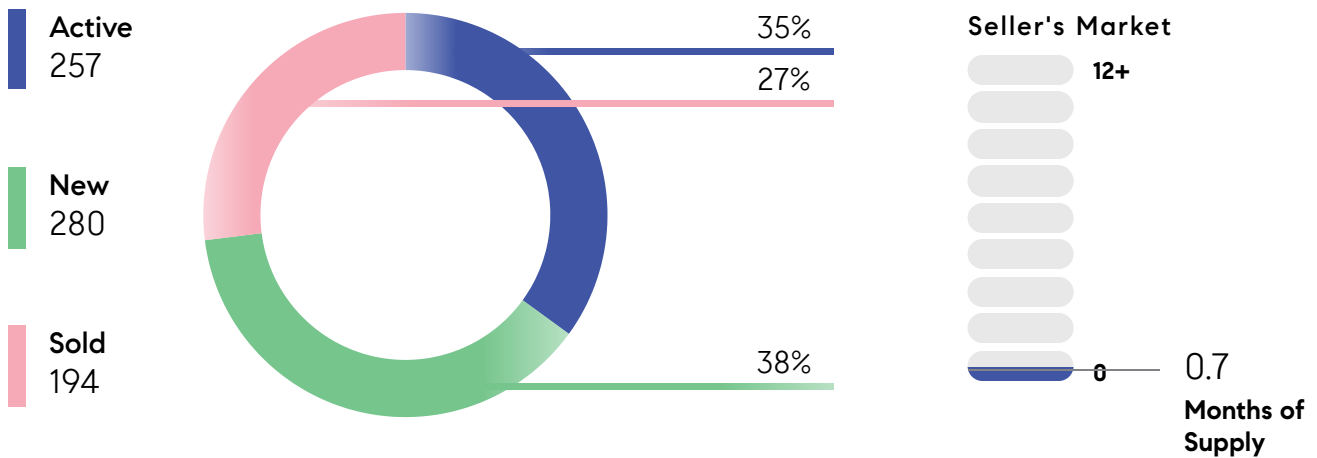
# Marietta JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,802,568	29	68.8%	\$1,239,333
YoY Change	27.6%	-79.4%	-43.9%	-28.4%

## DETACHED UNDER 1M



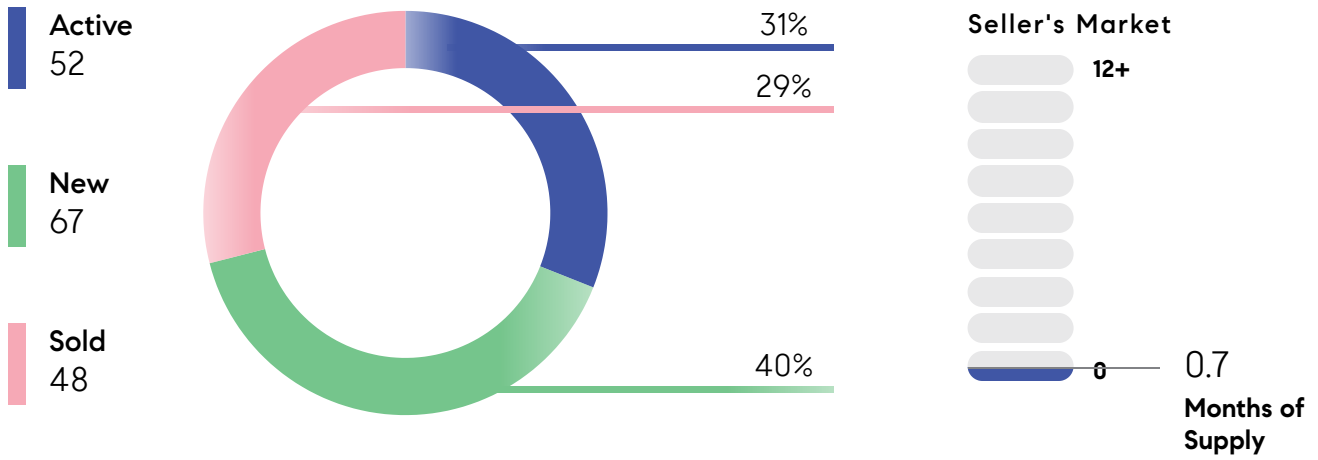
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$462,542	24	96.6%	\$446,603
YoY Change	13.6%	-35.1%	3.0%	17.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Marietta JANUARY 2022

## ATTACHED UNDER 1M



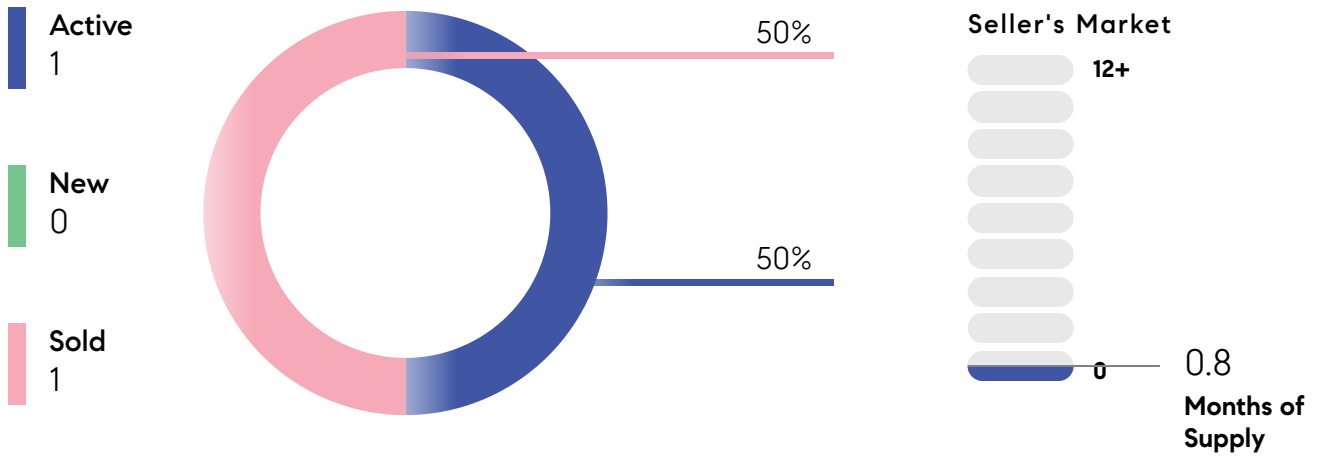
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$336,315	16	83.1%	\$279,580
YoY Change	16.2%	-70.9%	-6.7%	8.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

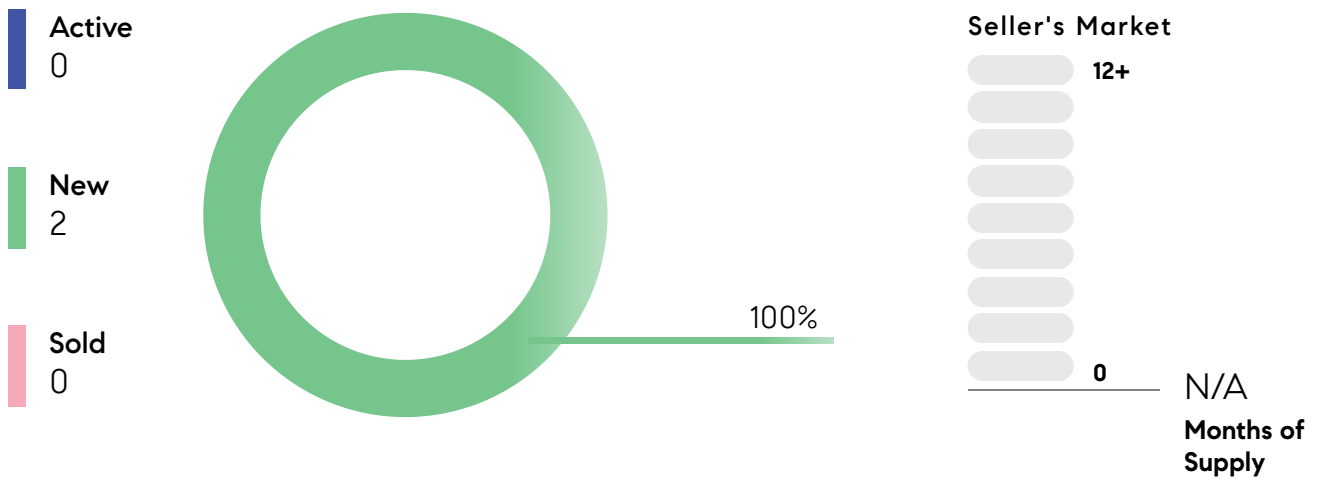
# Midtown JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	4	-	\$1,720,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$807,500	-	-	-
YoY Change	49.4%	-	-	-

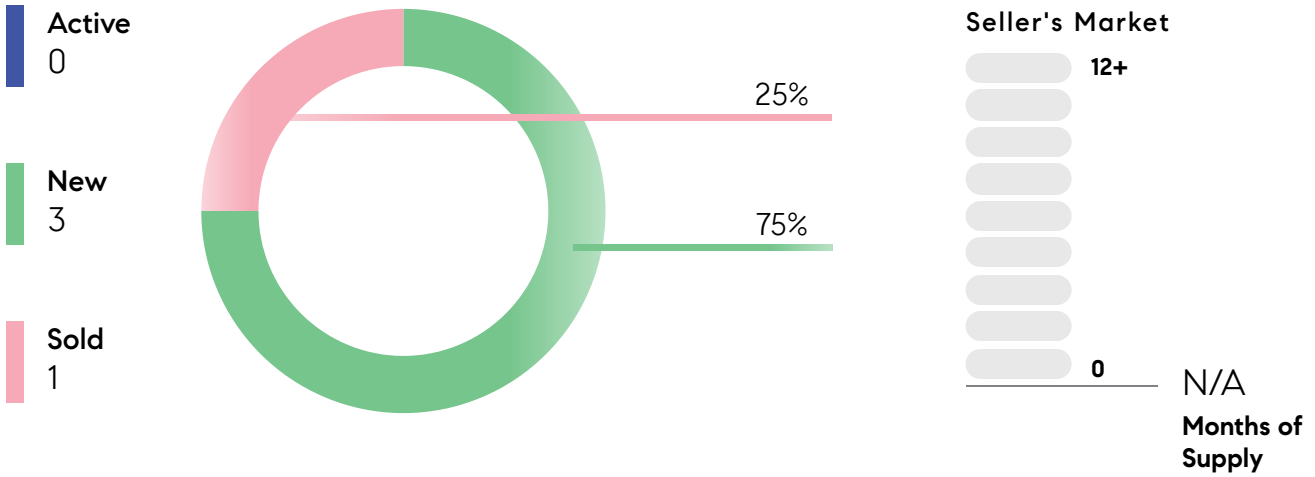
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



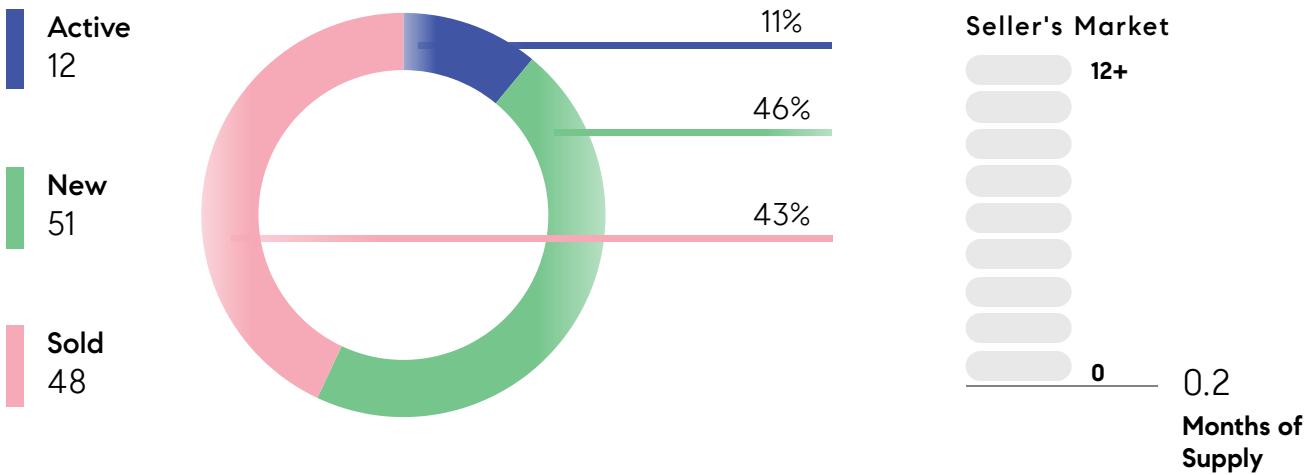
# Midtown JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,927,394	29	115.3%	\$2,223,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



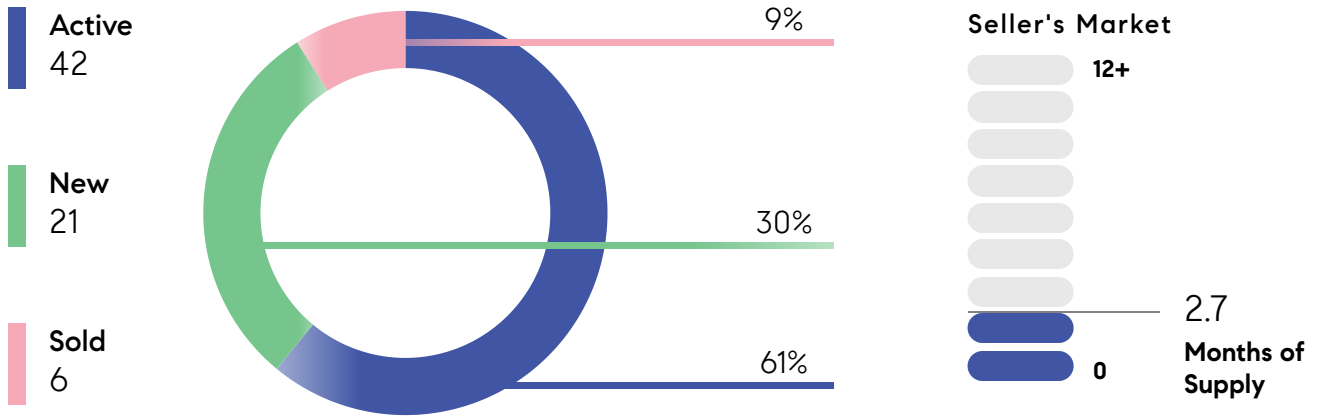
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$419,670	57	91.5%	\$383,866
YoY Change	18.5%	-25.0%	-6.9%	10.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

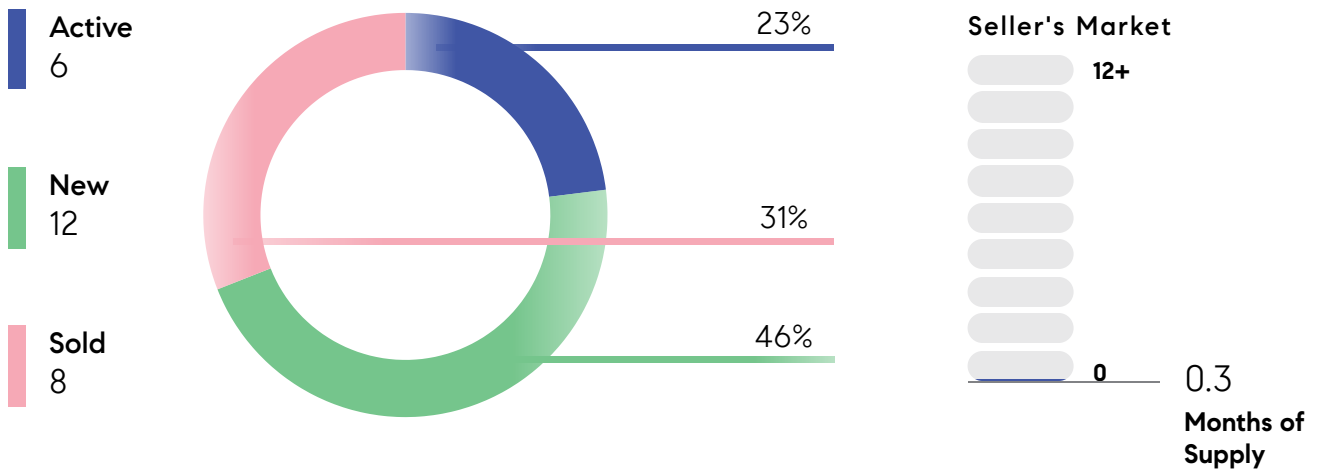
# Milton JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,737,129	55	67.9%	\$1,859,725
YoY Change	75.1%	-19.1%	-31.1%	20.7%

## DETACHED UNDER 1M



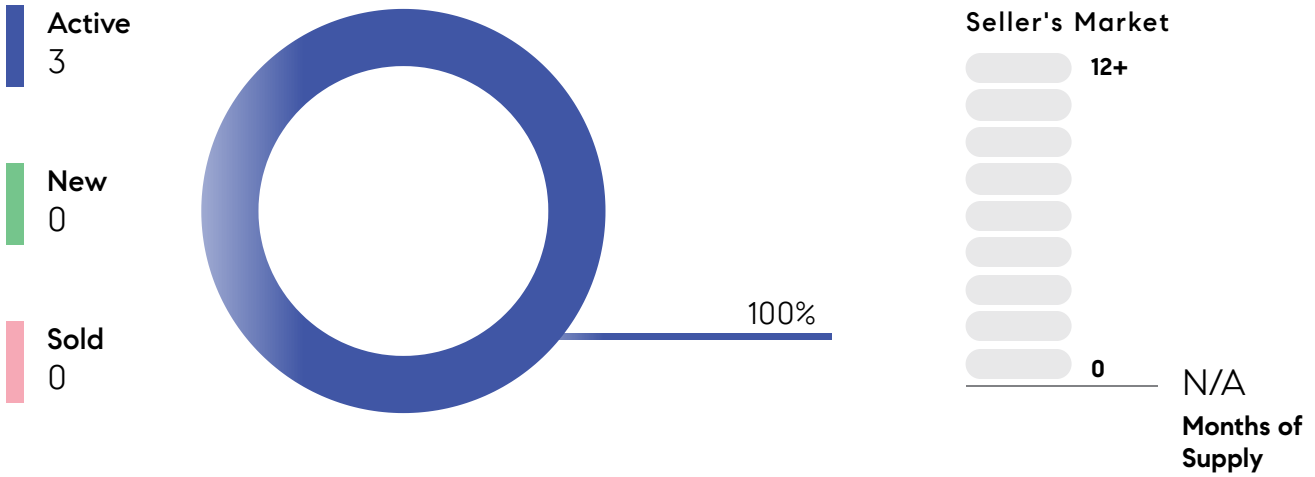
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$697,638	9	107.3%	\$748,343
YoY Change	2.8%	-90.5%	3.5%	6.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

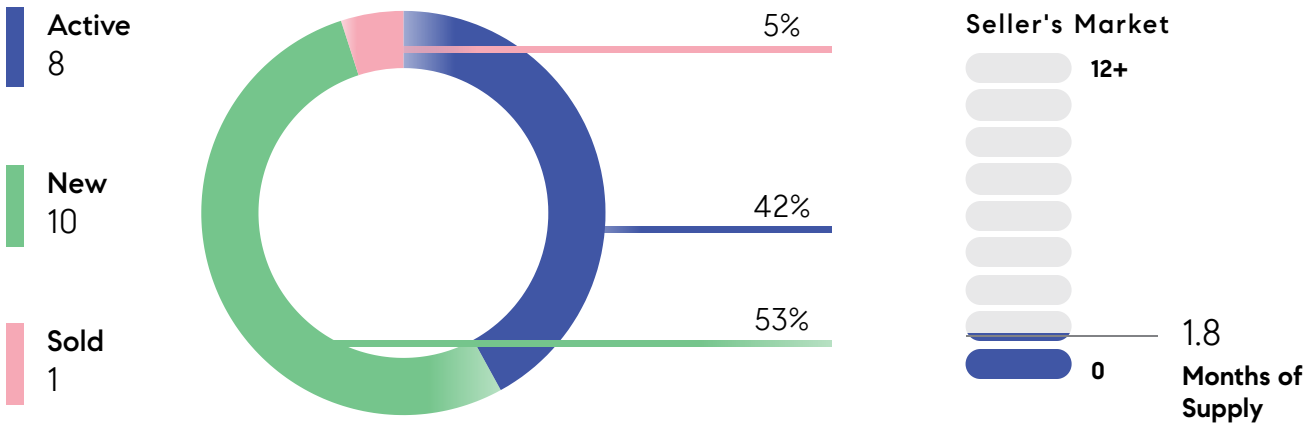
# Milton JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



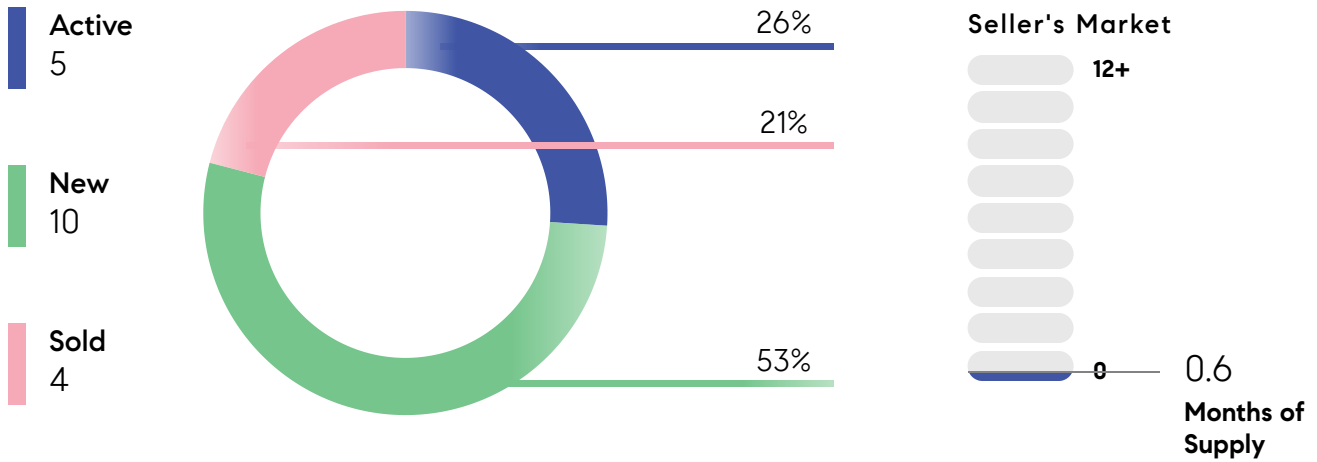
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$507,408	11	66.4%	\$336,809
YoY Change	10.3%	175.0%	5.6%	16.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

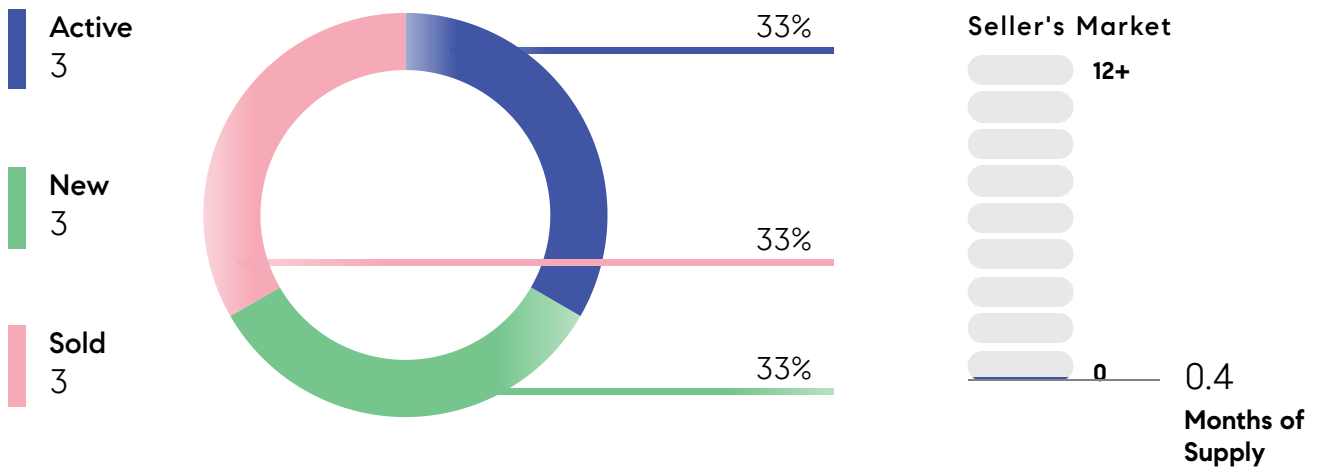
# Morningside JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,563,400	45	83.2%	\$1,301,000
YoY Change	7.4%	-65.4%	-10.5%	-3.9%

## DETACHED UNDER 1M



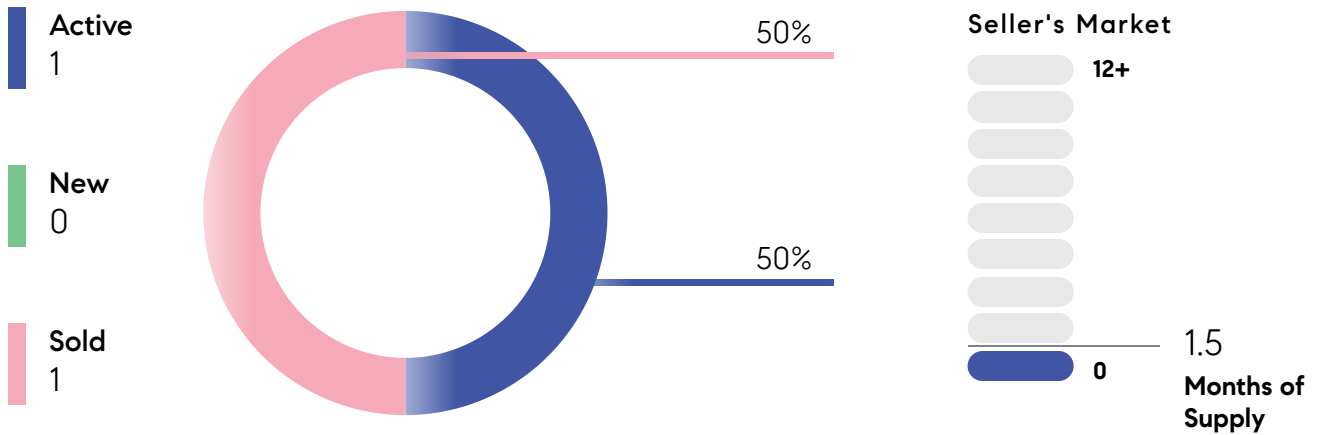
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$604,000	84	135.5%	\$818,333
YoY Change	-24.7%	47.4%	42.8%	7.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

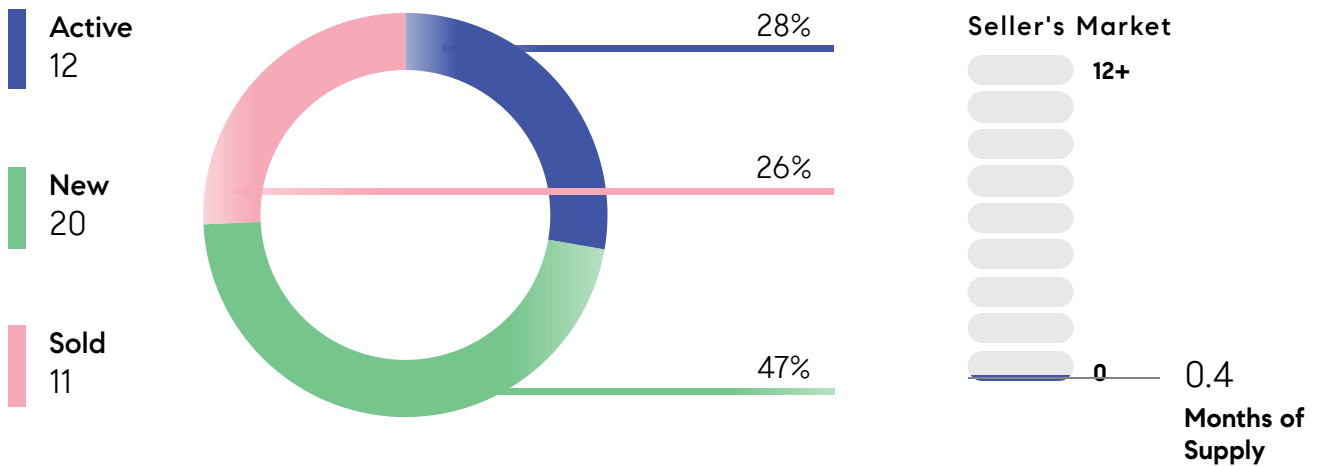
# Peachtree Corners JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	75	-	\$2,100,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



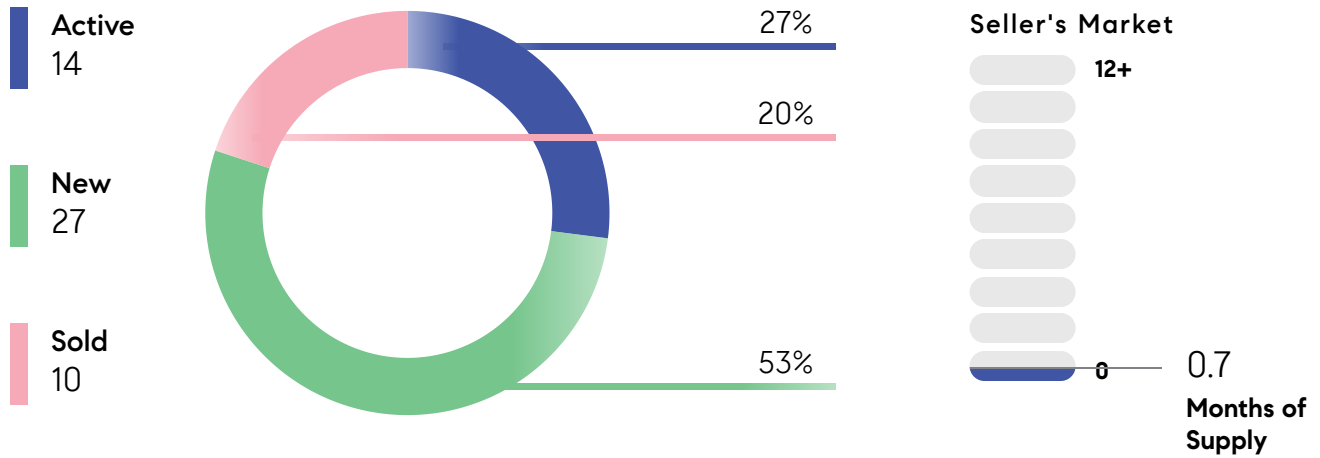
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$581,899	34	95.9%	\$558,142
YoY Change	10.0%	-33.3%	4.5%	15.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Peachtree Corners JANUARY 2022

## ATTACHED UNDER 1M



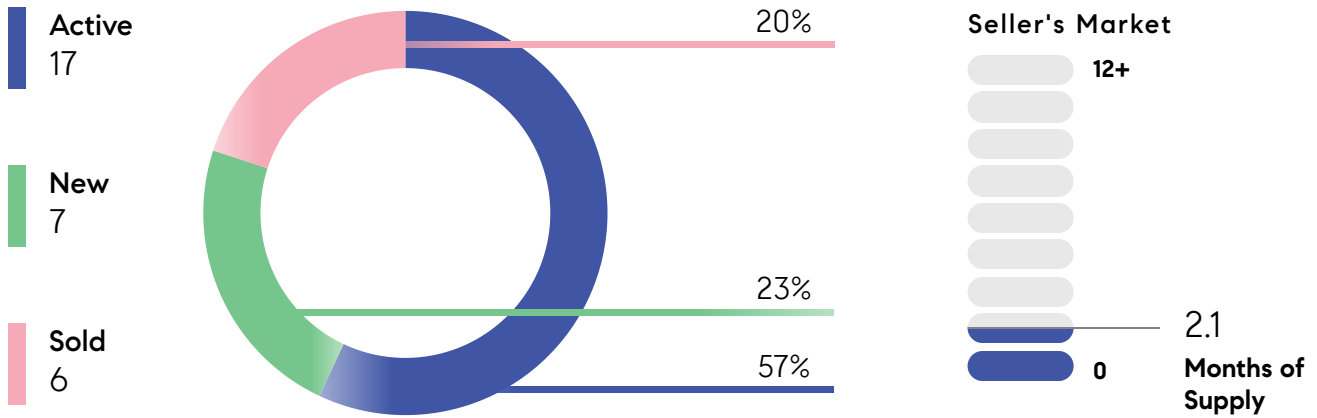
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$360,124	15	67.9%	\$244,670
YoY Change	44.3%	-76.6%	-44.9%	-20.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

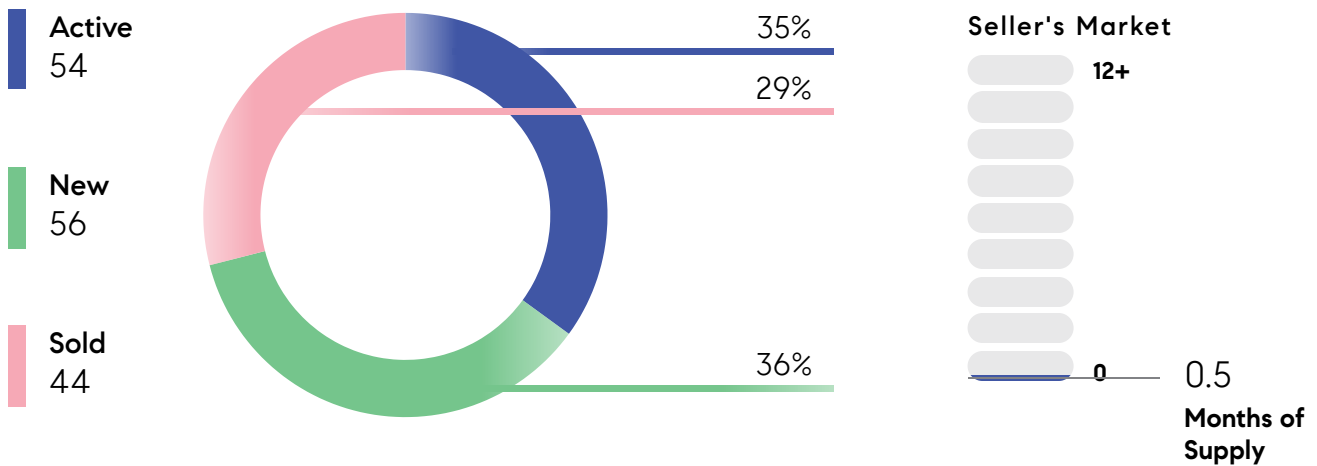
# Roswell JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,672,136	82	76.5%	\$1,278,667
YoY Change	33.5%	-45.0%	-38.6%	-18.0%

## DETACHED UNDER 1M



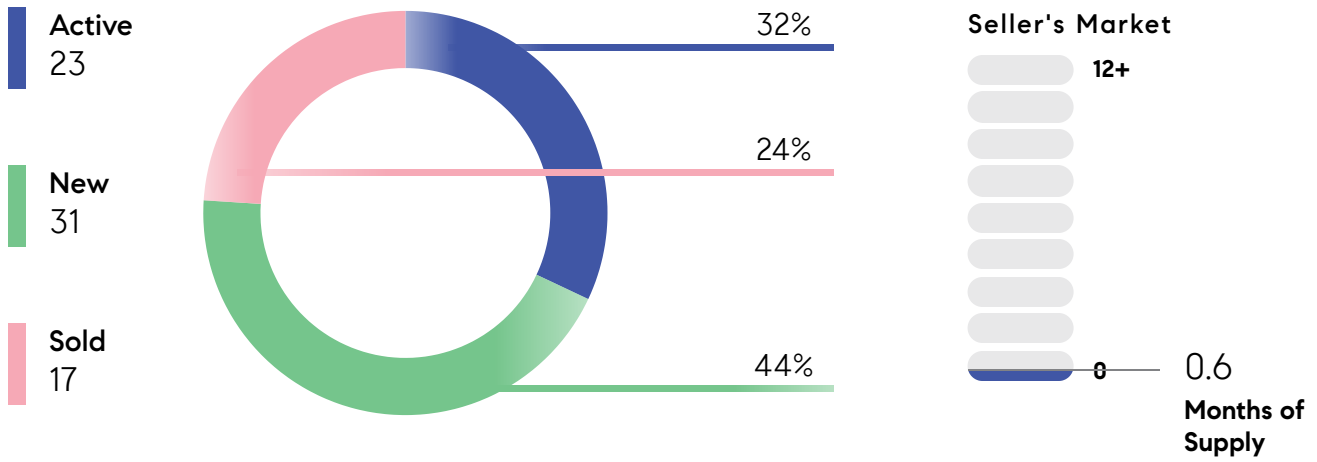
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$546,200	30	96.4%	\$526,500
YoY Change	2.0%	-33.3%	0.7%	2.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Roswell JANUARY 2022

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$425,614	8	89.9%	\$382,835
YoY Change	-2.0%	-89.6%	-4.3%	-6.2%

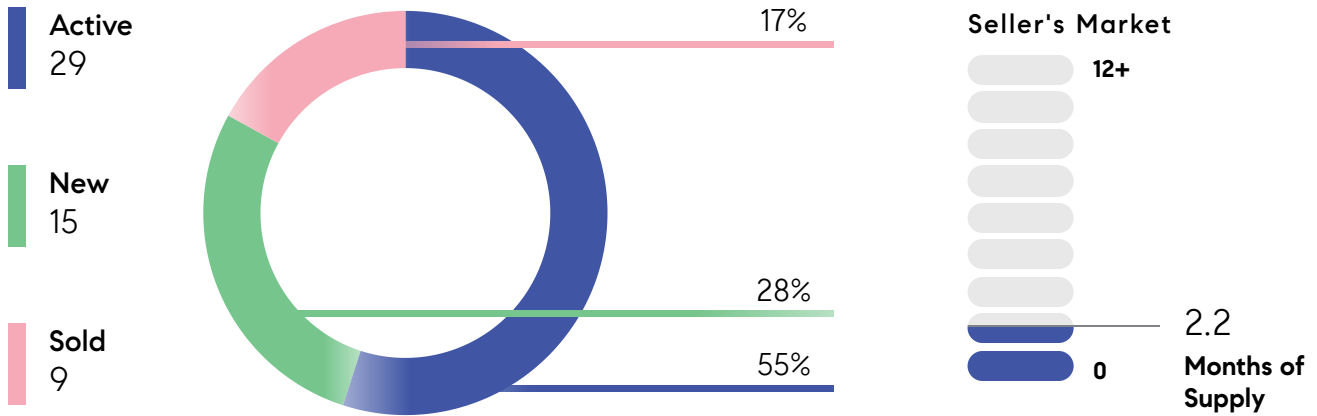
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



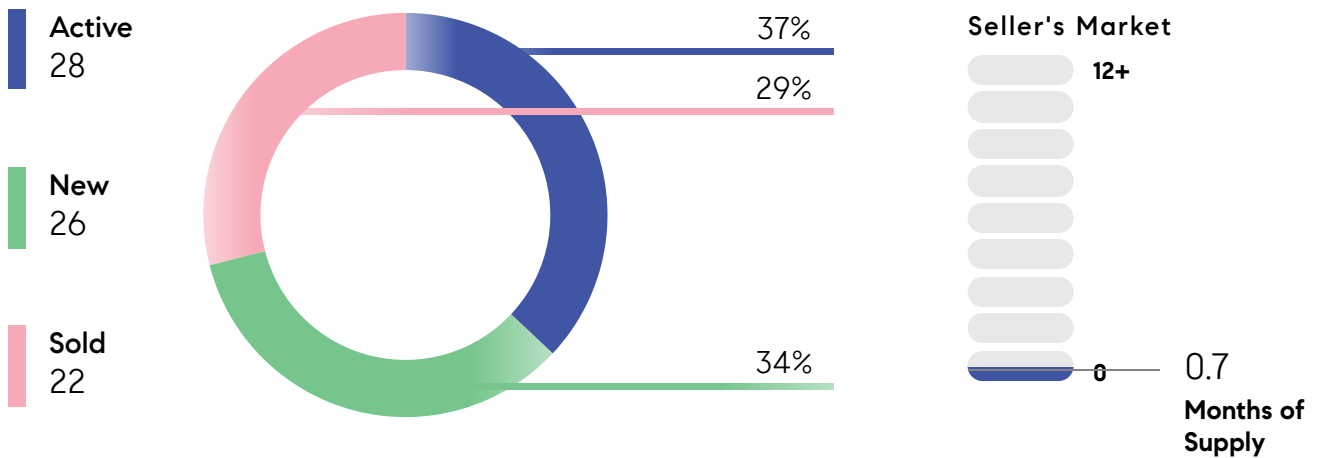
# Sandy Springs JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,734,000	47	104.4%	\$1,810,000
YoY Change	7.3%	-4.1%	5.1%	12.7%

## DETACHED UNDER 1M



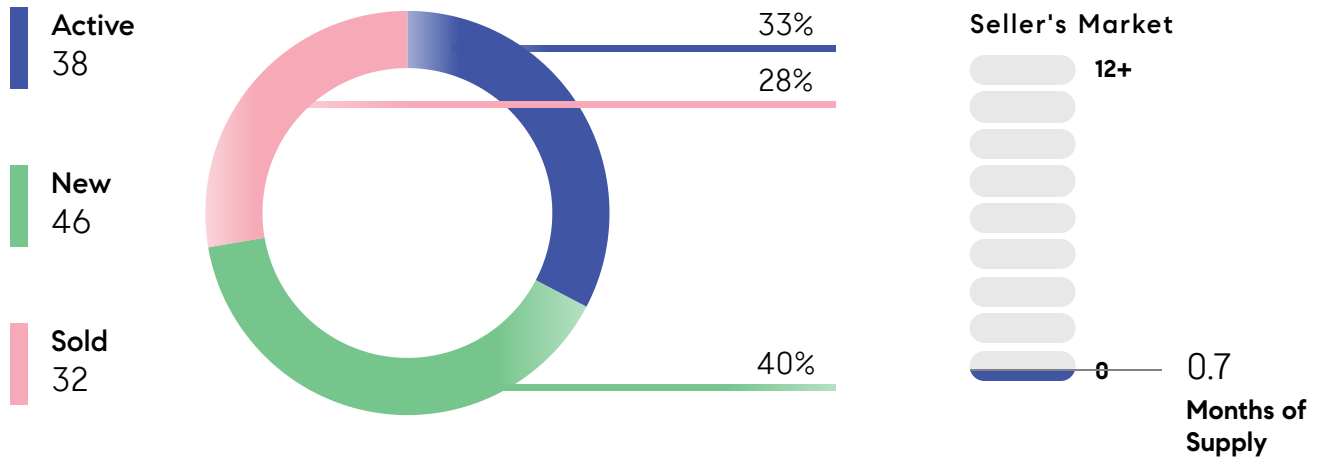
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$662,754	27	96.3%	\$638,314
YoY Change	-3.0%	-61.4%	1.6%	-1.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Sandy Springs JANUARY 2022

## ATTACHED UNDER 1M



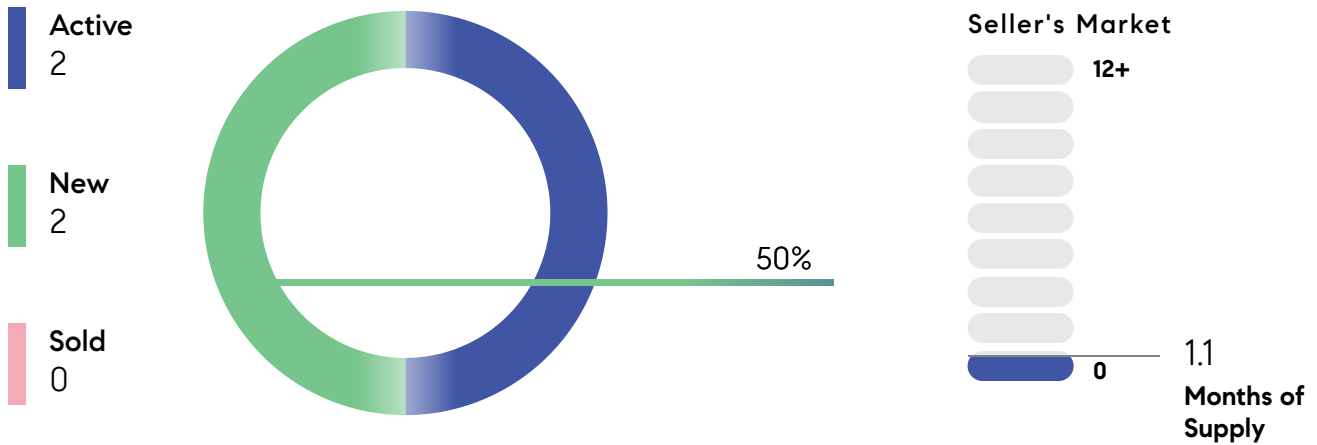
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$360,397	25	89.7%	\$323,363
YoY Change	14.4%	-70.6%	19.9%	37.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

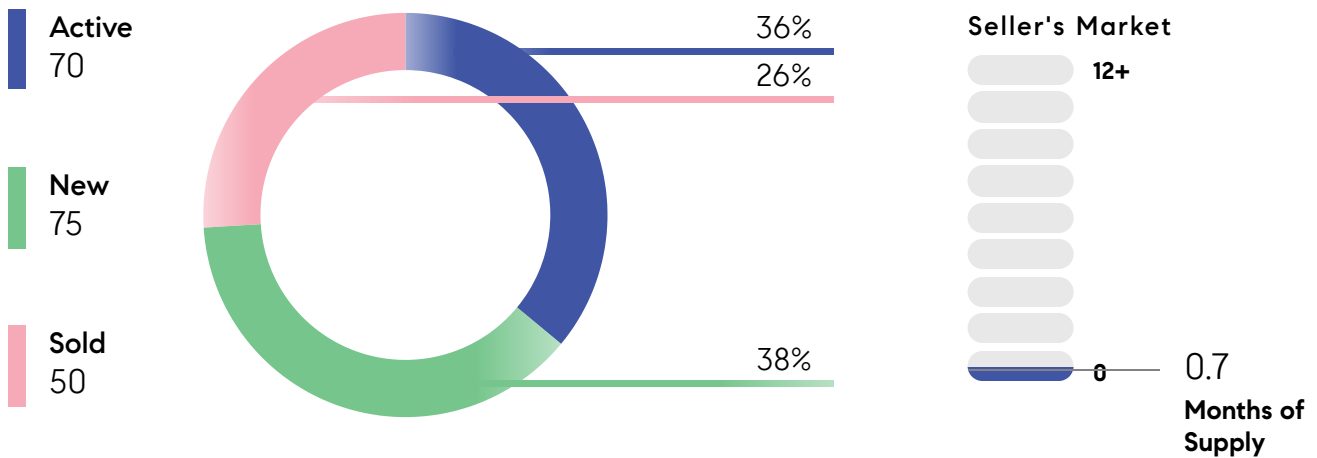
# Smyrna JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,514,750	-	-	-
YoY Change	3.5%	-	-	-

## DETACHED UNDER 1M



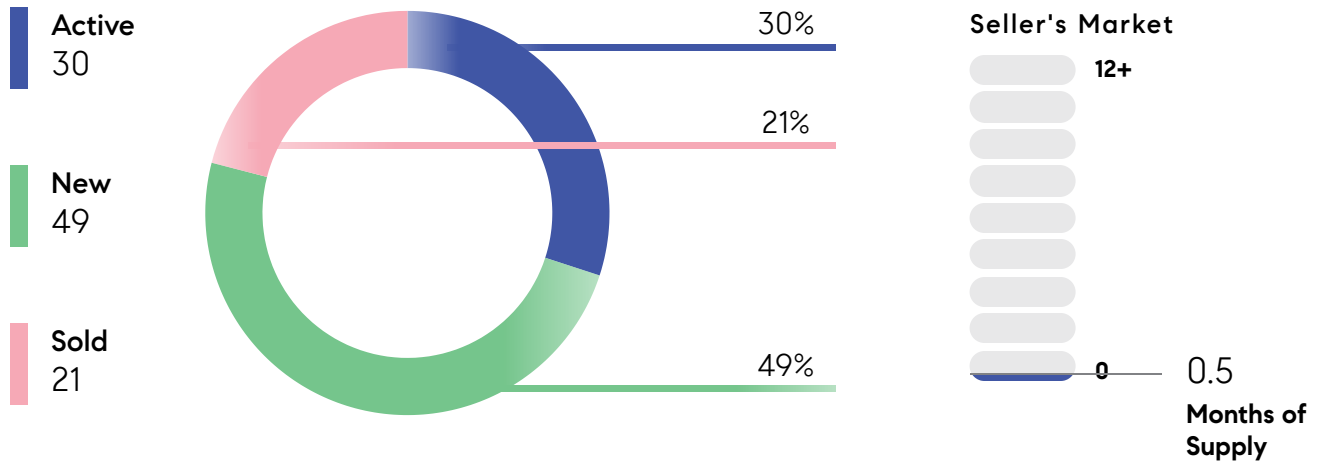
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$501,985	27	92.0%	\$461,957
YoY Change	23.3%	-43.7%	-18.0%	1.2%

\*Graph Legend: ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Smyrna JANUARY 2022

## ATTACHED UNDER 1M



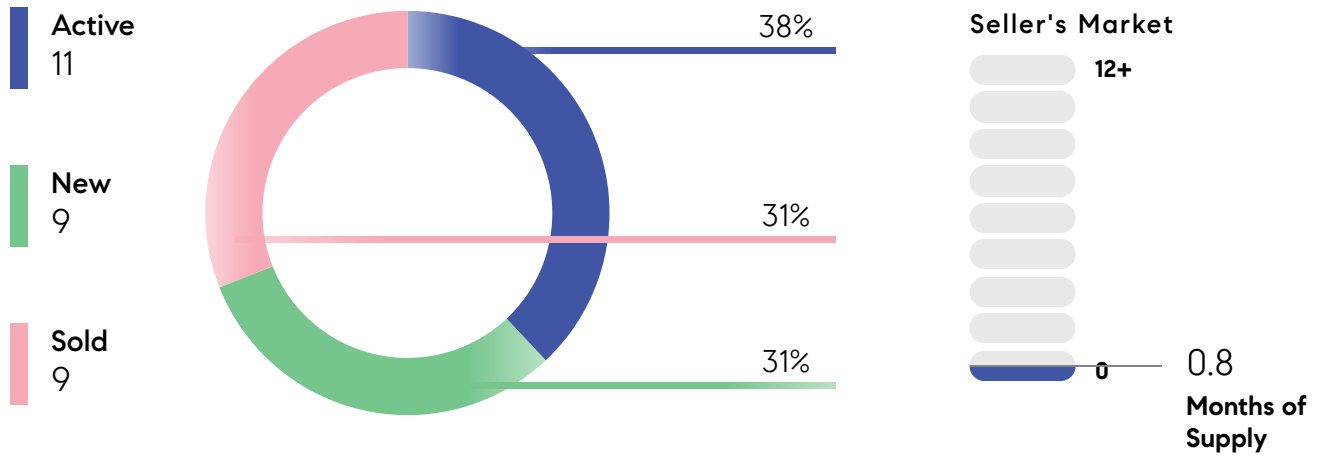
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$361,902	17	94.1%	\$340,488
YoY Change	12.0%	-55.3%	-1.9%	9.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

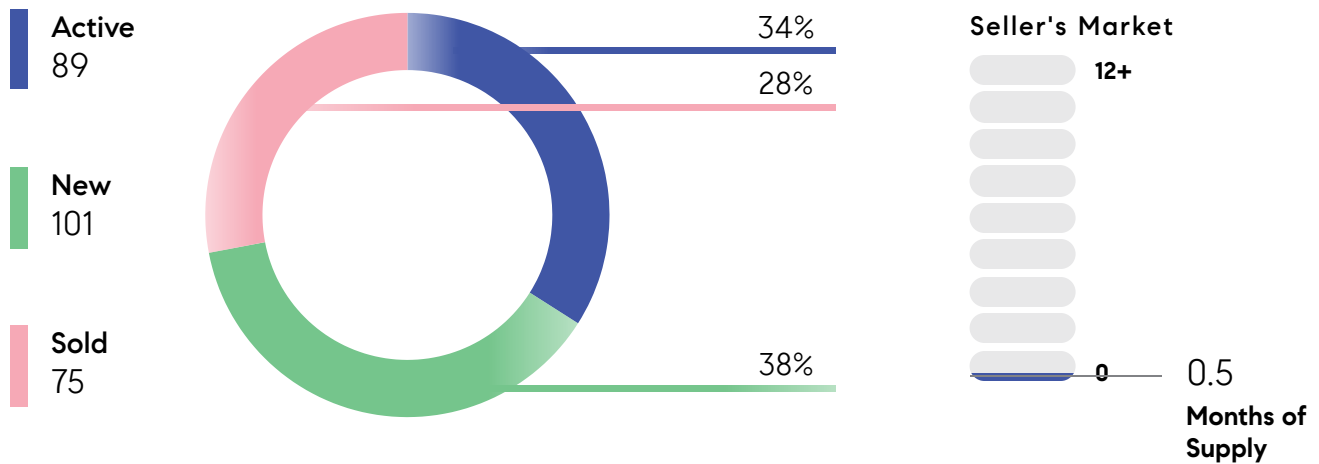
# Suwanee & Duluth JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$2,018,111	20	79.7%	\$1,608,883
YoY Change	17.7%	-83.7%	-16.6%	-1.8%

## DETACHED UNDER 1M



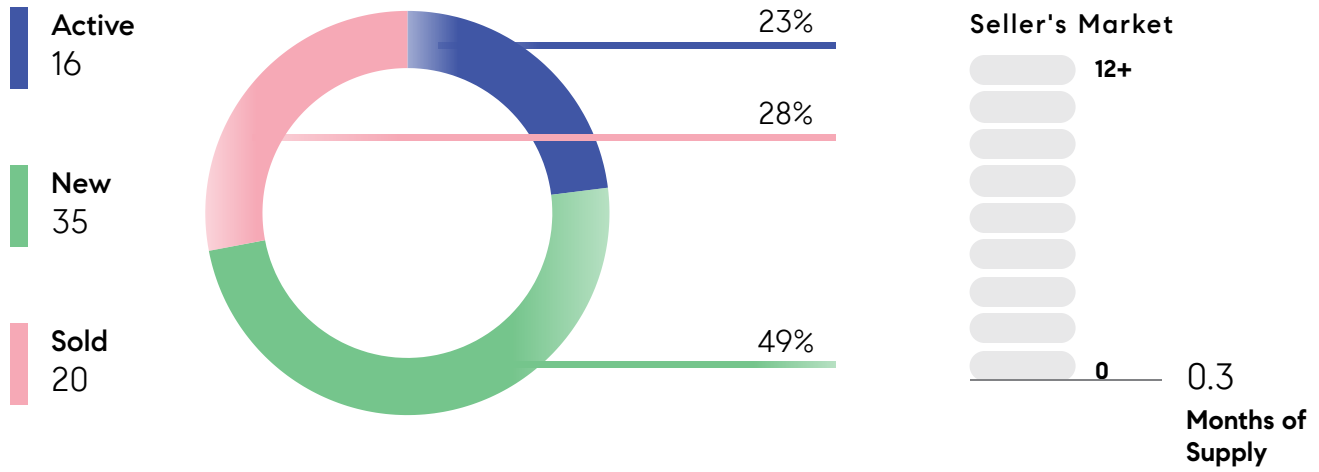
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$496,809	24	93.6%	\$464,780
YoY Change	10.4%	-33.3%	1.9%	12.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Suwanee & Duluth JANUARY 2022

## ATTACHED UNDER 1M



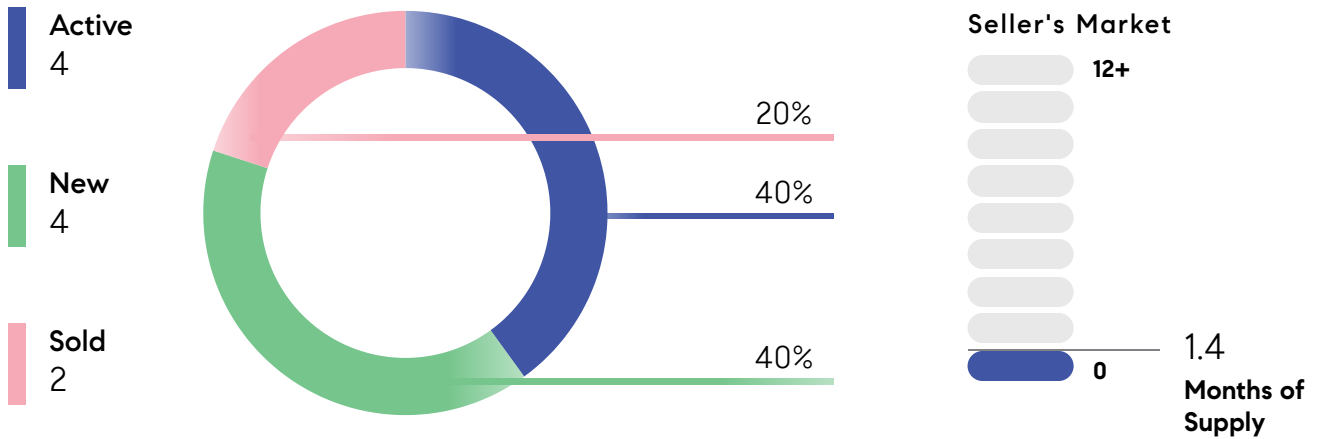
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$377,001	15	105.6%	\$397,961
YoY Change	14.3%	-60.5%	11.9%	27.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

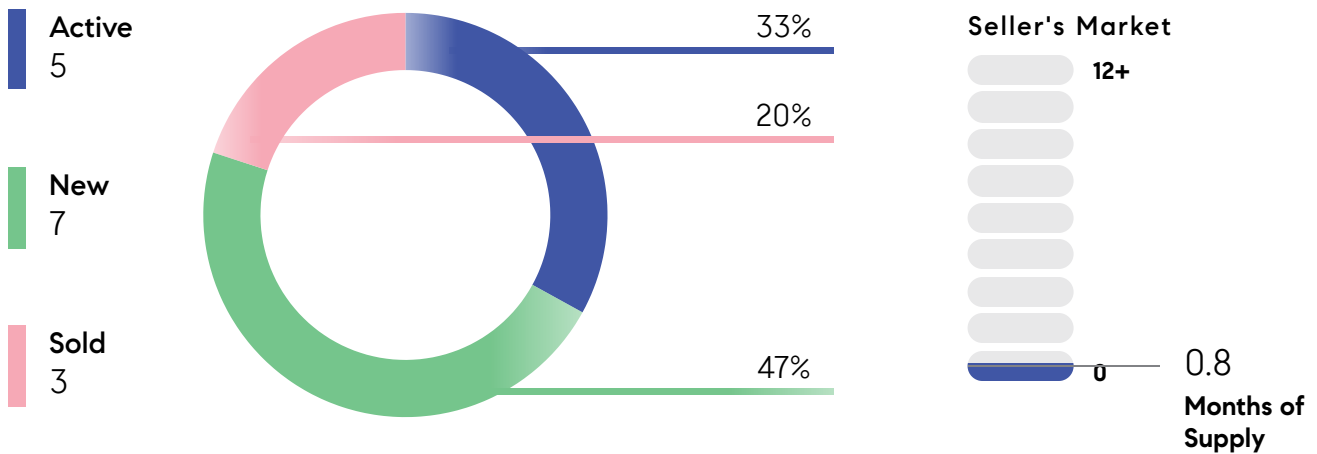
# Vinings JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,672,500	11	108.4%	\$1,812,500
YoY Change	17.6%	-93.5%	1.8%	19.7%

## DETACHED UNDER 1M



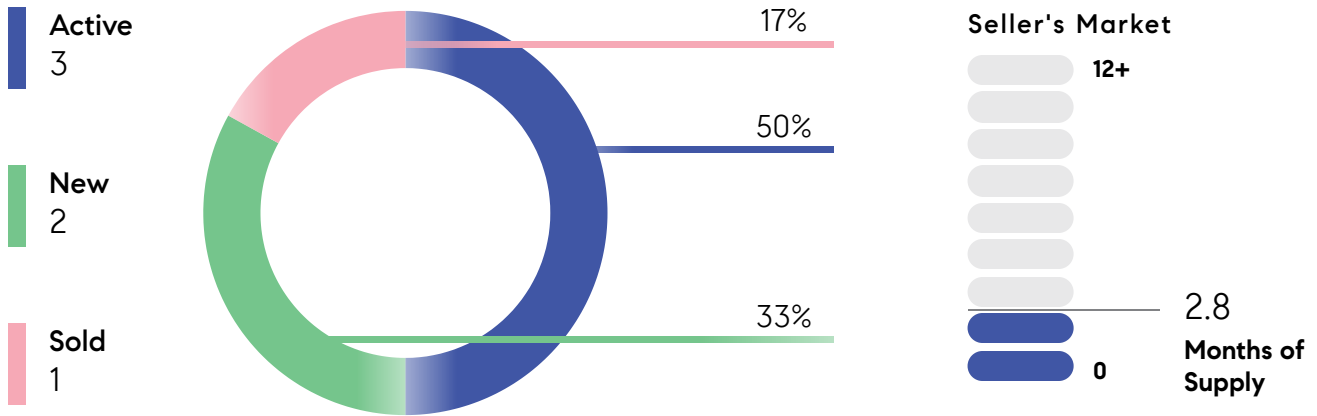
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$552,386	52	105.3%	\$581,867
YoY Change	-15.4%	-28.8%	50.1%	27.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

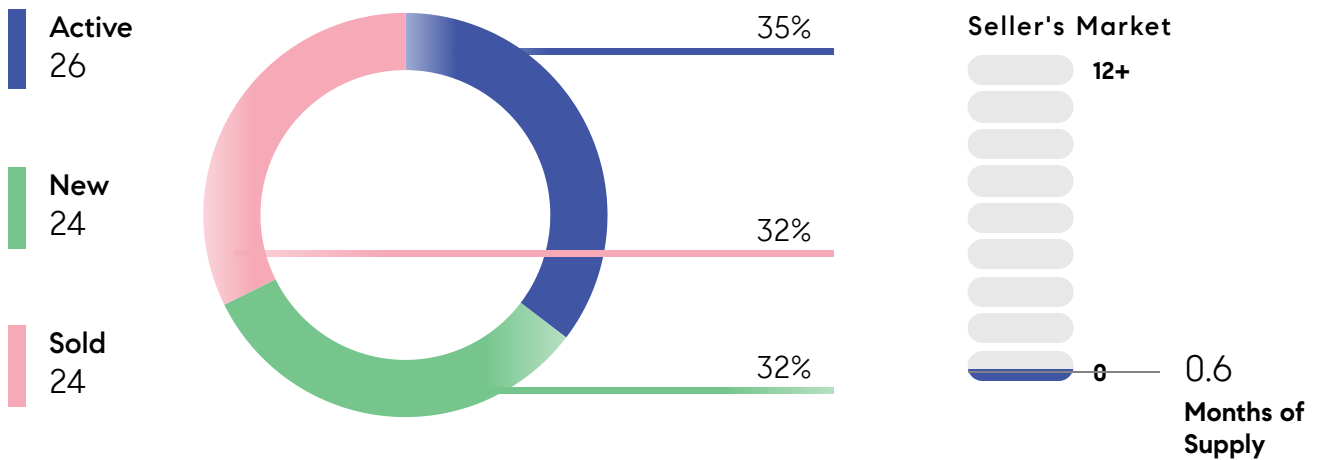
# Vinings JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,397,000	114	87.0%	\$1,215,000
YoY Change	39.7%	-	-	-

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$449,043	37	106.8%	\$479,574
YoY Change	12.7%	-40.3%	25.7%	41.7%

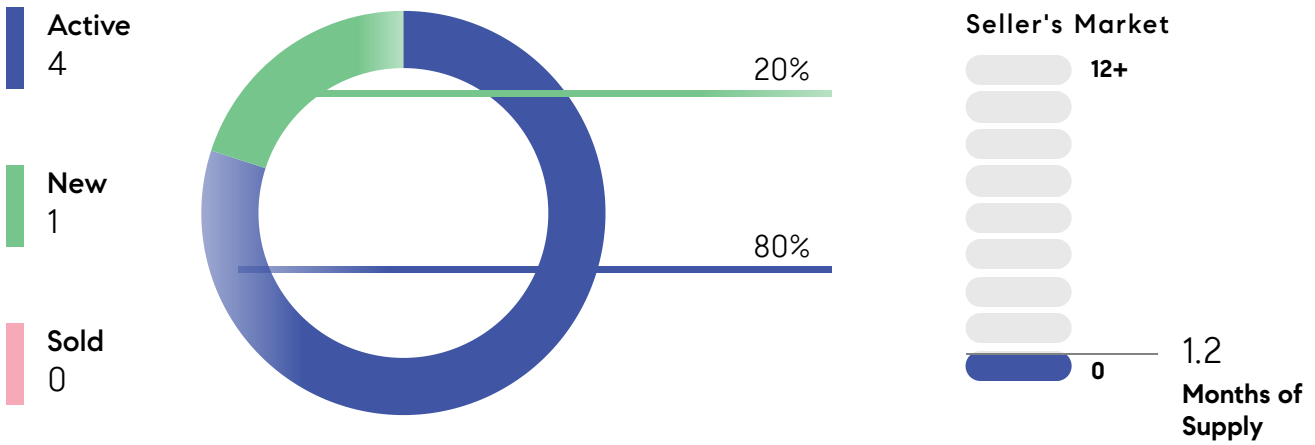
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



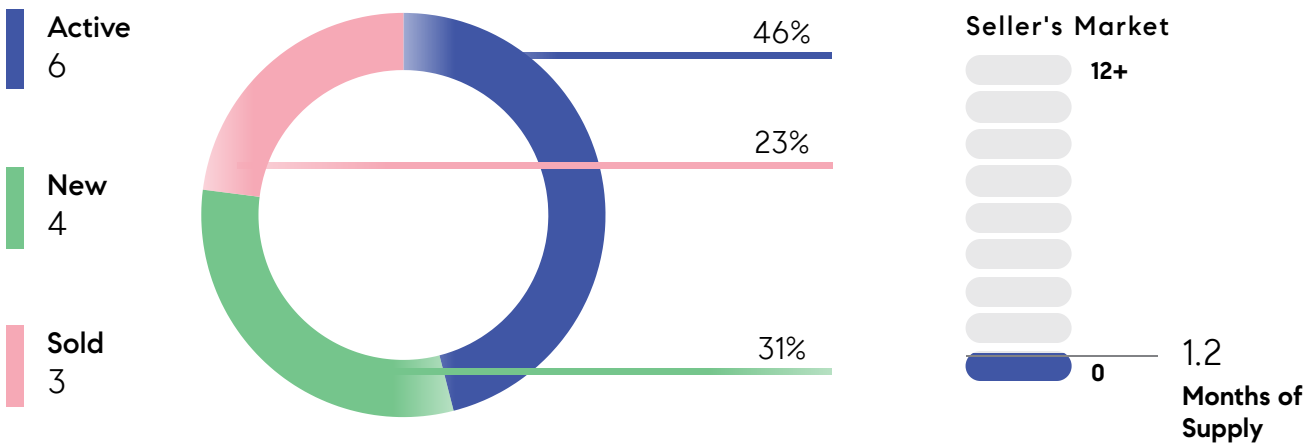
# Virginia Highland JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,725,000	-	-	-
YoY Change	26.4%	-	-	-

## DETACHED UNDER 1M



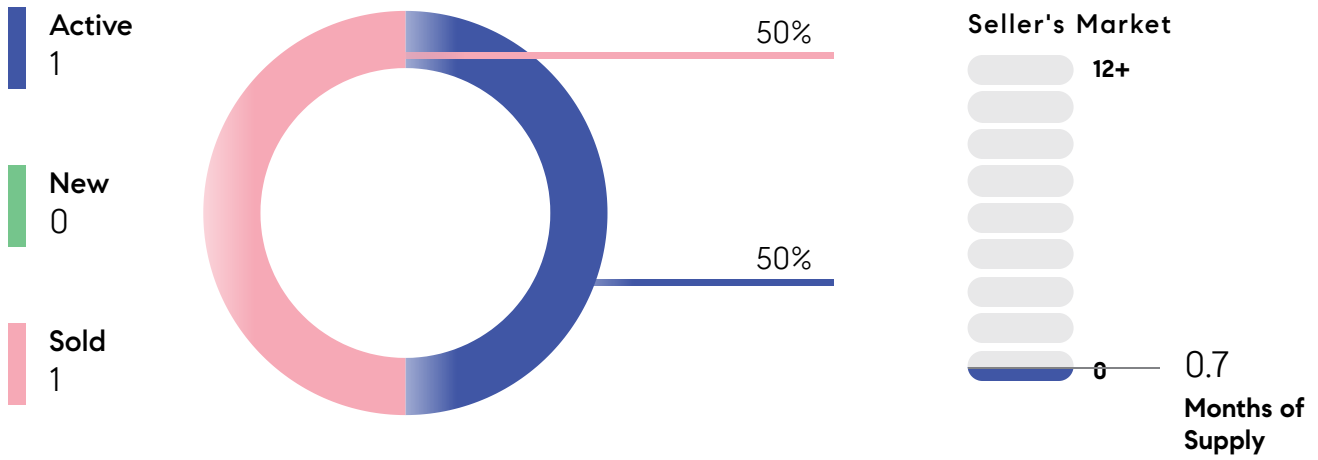
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$909,500	45	75.7%	\$688,333
YoY Change	28.4%	-27.4%	-36.2%	-18.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland JANUARY 2022

## ATTACHED UNDER 1M



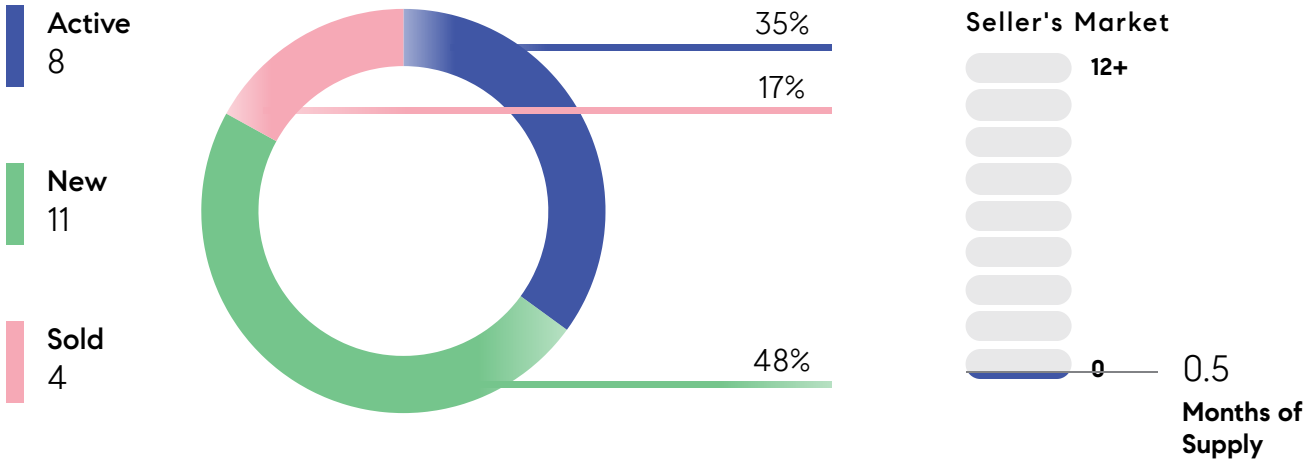
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	25	-	\$865,000
YoY Change	-	733.3%	-	136.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# West Midtown JANUARY 2022

## DETACHED UNDER 1M



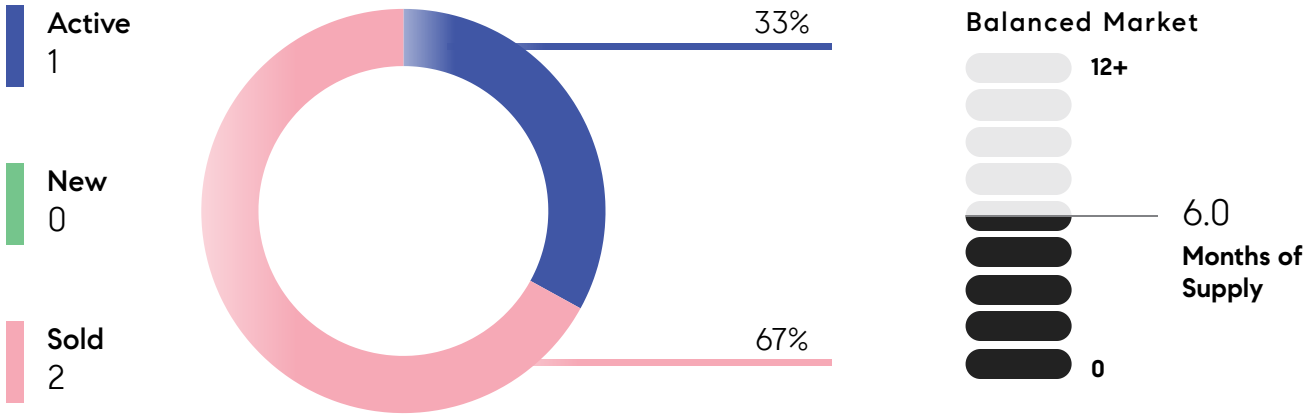
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$521,536	45	108.8%	\$567,500
YoY Change	5.5%	-45.8%	21.2%	27.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

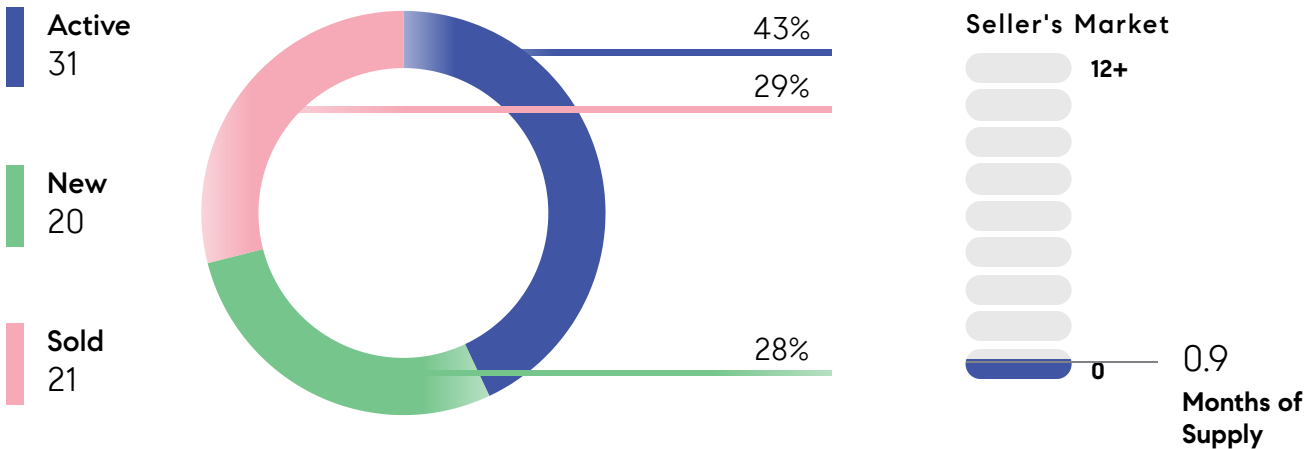
# West Midtown JANUARY 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	-	88	-	\$1,035,731
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



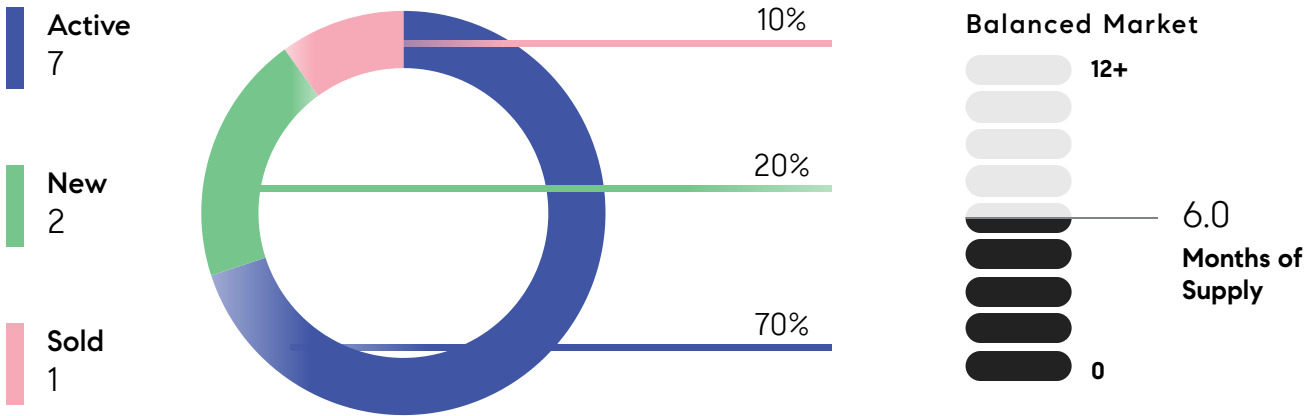
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$474,944	50	107.1%	\$508,831
YoY Change	11.6%	16.3%	5.4%	17.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

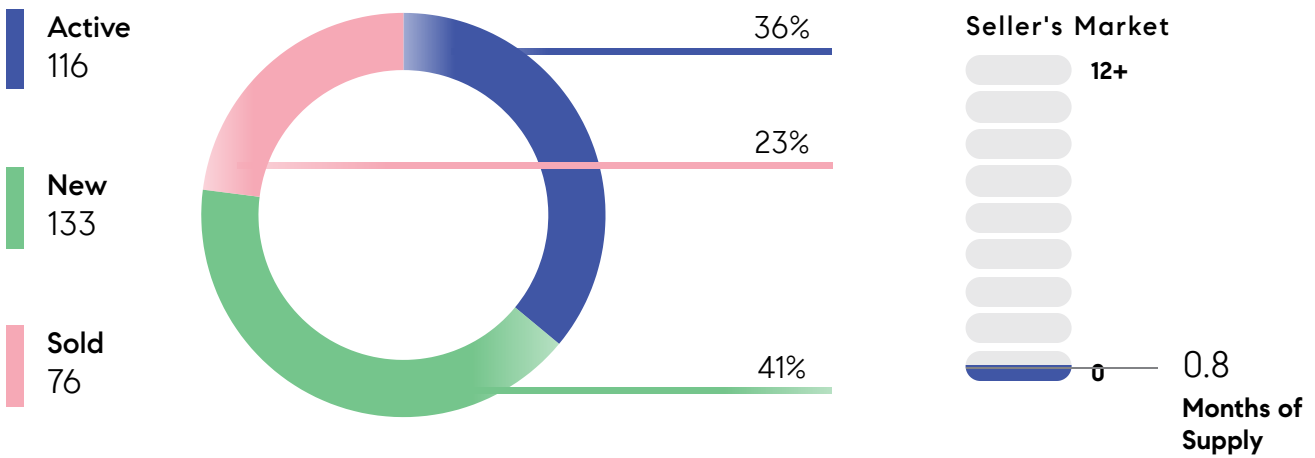
# Woodstock JANUARY 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$1,768,950	57	64.2%	\$1,135,000
YoY Change	61.5%	-1.7%	-62.0%	-38.6%

## DETACHED UNDER 1M



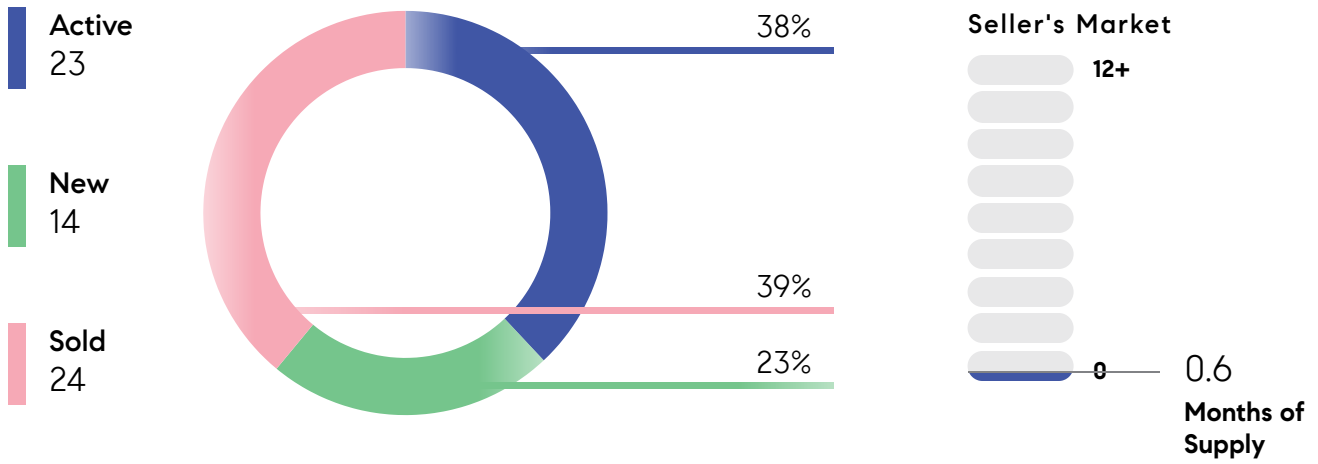
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$428,654	23	102.3%	\$438,707
YoY Change	14.8%	35.3%	11.9%	28.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Woodstock JANUARY 2022

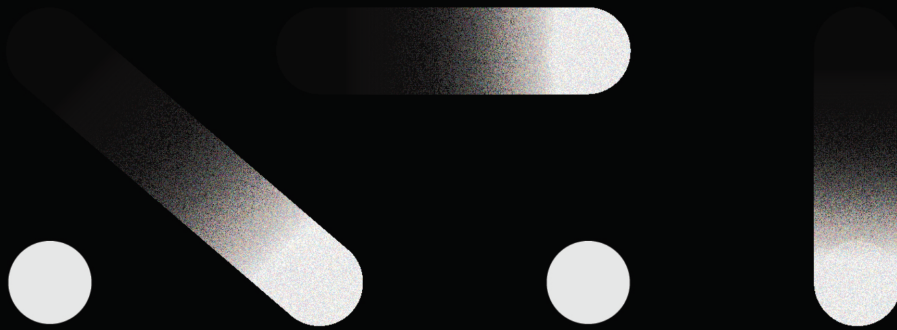
## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
January 2022	\$305,657	24	130.2%	\$398,040
YoY Change	-14.9%	-75.3%	68.8%	43.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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