

COMPASS

# Litchfield County Market Insights

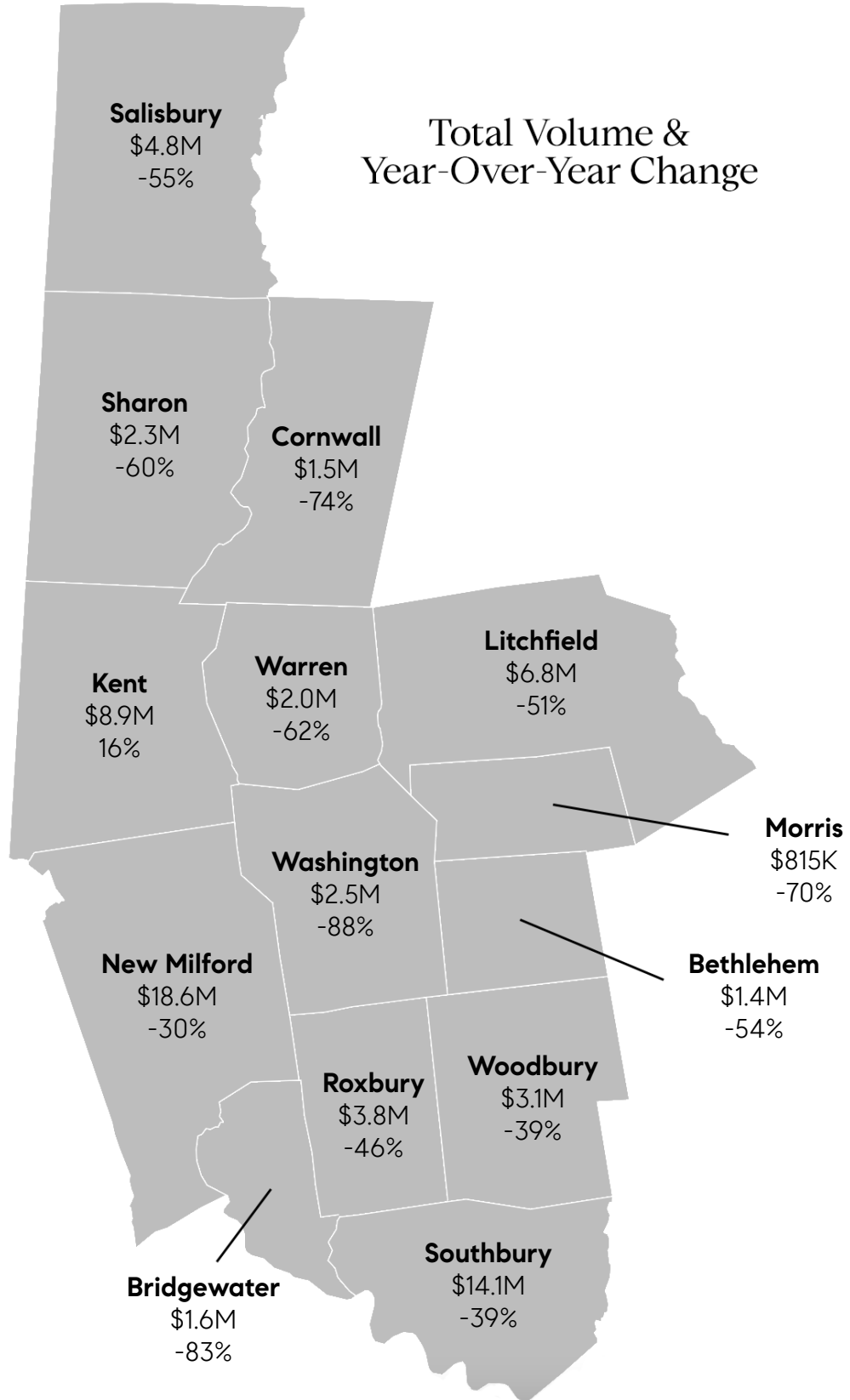
OCTOBER 2021





# Litchfield County Market Insights

OCTOBER 2021



# Bethlehem

OCTOBER 2021

## NEW LISTINGS

<b>4</b>	<b>100%</b>	<b>\$395K</b>	<b>5%</b>	<b>\$387K</b>	<b>3%</b>
Total Properties	Increase From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>3</b>	<b>-62%</b>	<b>\$443K</b>	<b>13%</b>	<b>\$455K</b>	<b>36%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNITS SOLD

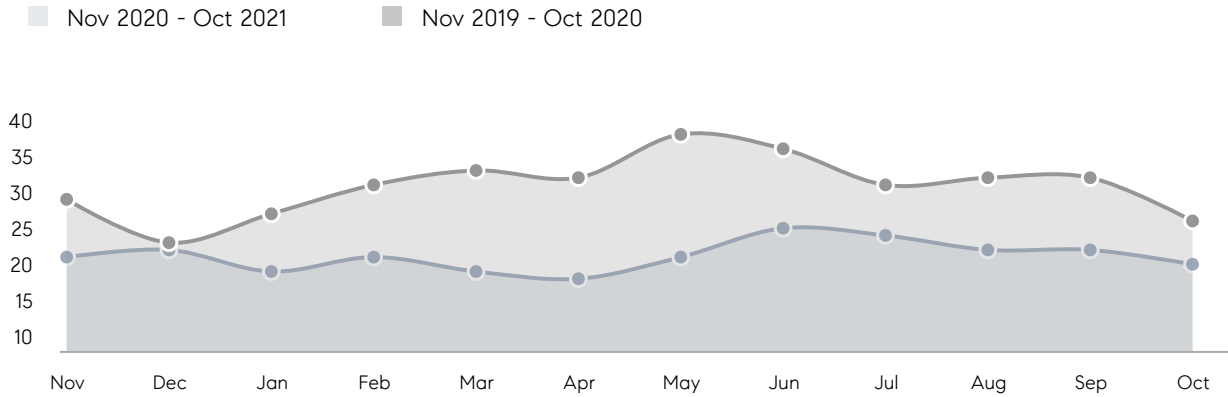
<b>3</b>	<b>-73%</b>	<b>\$455K</b>	<b>68%</b>	<b>\$465K</b>	<b>82%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	55	71	-23%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$454,667	\$270,591	68.0%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	55	71	-23%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$454,667	\$270,591	-6%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

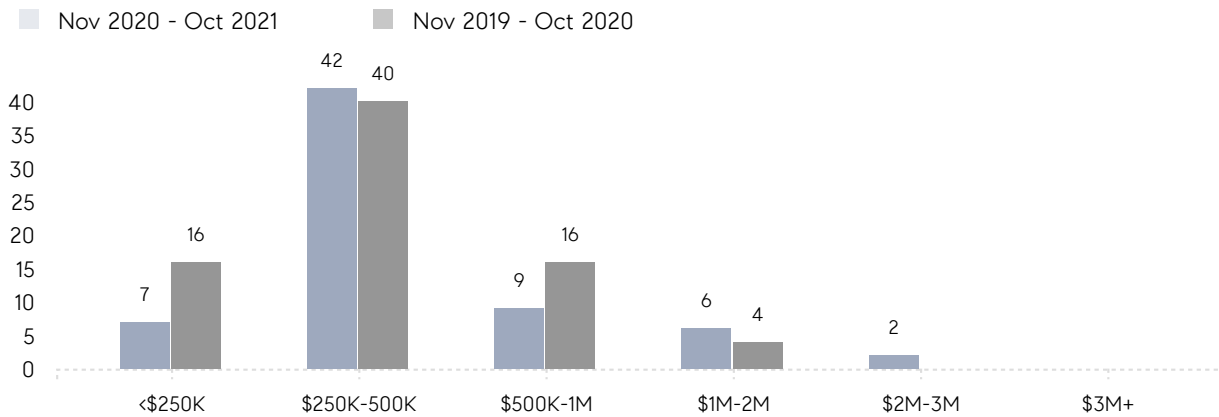
# Bethlehem

OCTOBER 2021

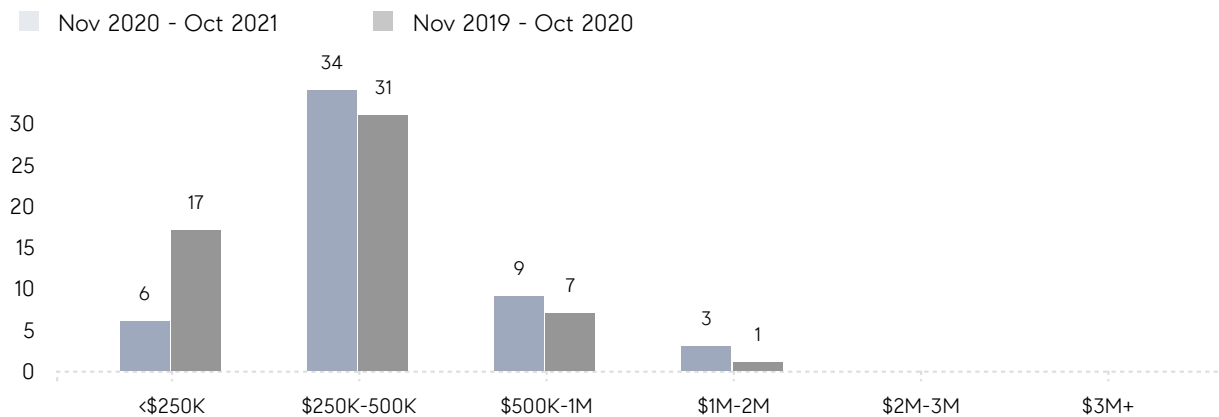
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Bethlehem

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	5	0.0%
	SOLD VOLUME	-	\$738,499	-
	AVERAGE PRICE	-	\$147,700	-
\$250K-500K	# OF SALES	2	5	-60.0%
	SOLD VOLUME	\$864,000	\$1,507,000	-42.7%
	AVERAGE PRICE	\$432,000	\$301,400	43%
\$500K-1M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$500,000	\$731,000	-31.6%
	AVERAGE PRICE	\$500,000	\$731,000	-32%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Bridgewater

OCTOBER 2021

## NEW LISTINGS

<b>2</b>	<b>-75%</b>	<b>\$525K</b>	<b>-38%</b>	<b>\$525K</b>	<b>-9%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>3</b>	<b>-62%</b>	<b>\$1.1M</b>	<b>6%</b>	<b>\$615K</b>	<b>-31%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

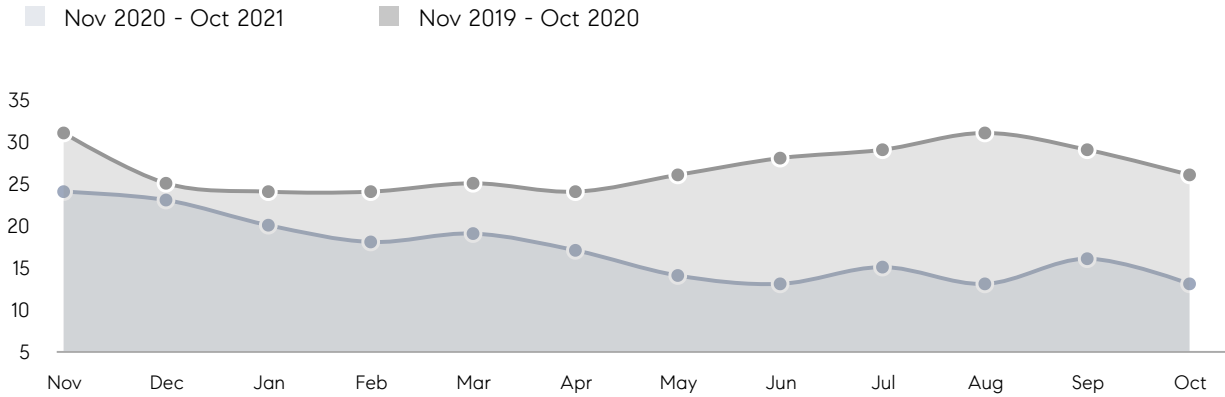
<b>2</b>	<b>-75%</b>	<b>\$805K</b>	<b>-33%</b>	<b>\$805K</b>	<b>-23%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	45	245	-82%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$805,000	\$1,204,159	-33.1%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	2	8	-75%
Houses	AVERAGE DOM	45	245	-82%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$805,000	\$1,204,159	-6%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

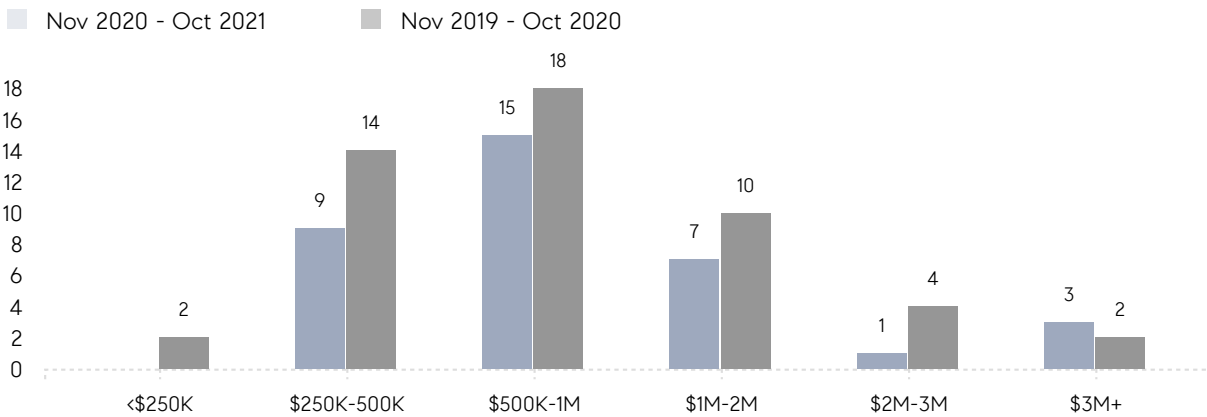
# Bridgewater

OCTOBER 2021

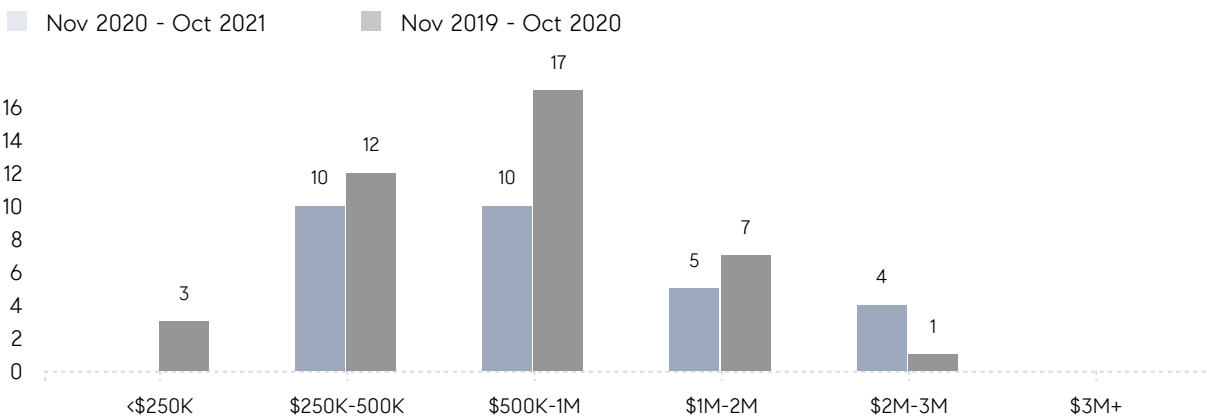
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Bridgewater

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$423,000	-
	AVERAGE PRICE	-	\$423,000	-
\$500K-1M	# OF SALES	2	3	-33.3%
	SOLD VOLUME	\$1,610,000	\$2,456,000	-34.4%
	AVERAGE PRICE	\$805,000	\$818,667	-2%
\$1M-2M	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$4,554,275	-
	AVERAGE PRICE	-	\$1,518,092	-
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,200,000	-
	AVERAGE PRICE	-	\$2,200,000	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Cornwall

OCTOBER 2021

## NEW LISTINGS

<b>1</b>	<b>-83%</b>	<b>\$1.2M</b>	<b>72%</b>	<b>\$1.2M</b>	<b>73%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>1</b>	<b>-86%</b>	<b>\$275K</b>	<b>-69%</b>	<b>\$275K</b>	<b>-58%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

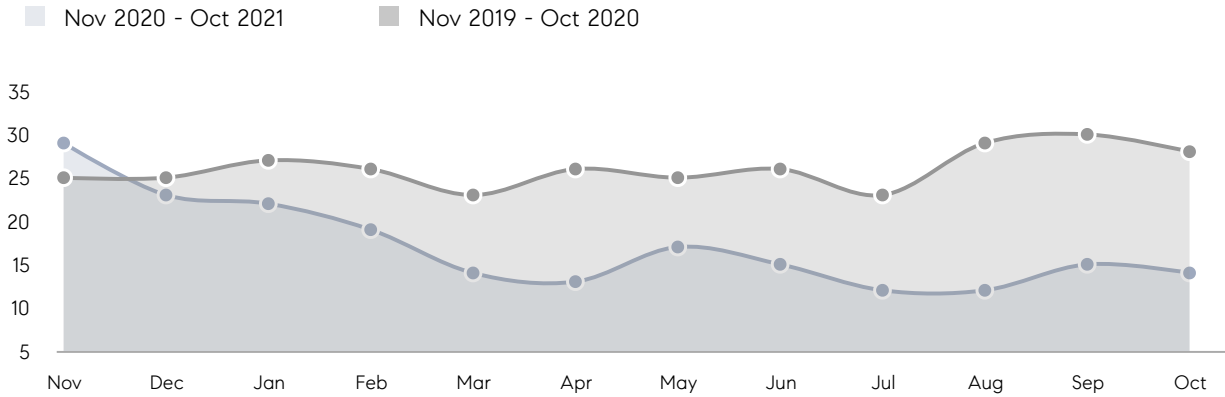
<b>2</b>	<b>-71%</b>	<b>\$749K</b>	<b>-8%</b>	<b>\$749K</b>	<b>0%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Change From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	61	212	-71%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$748,865	\$814,714	-8.1%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	1	6	-83%
Houses	AVERAGE DOM	61	212	-71%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$748,865	\$814,714	-6%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	1	6	-83%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

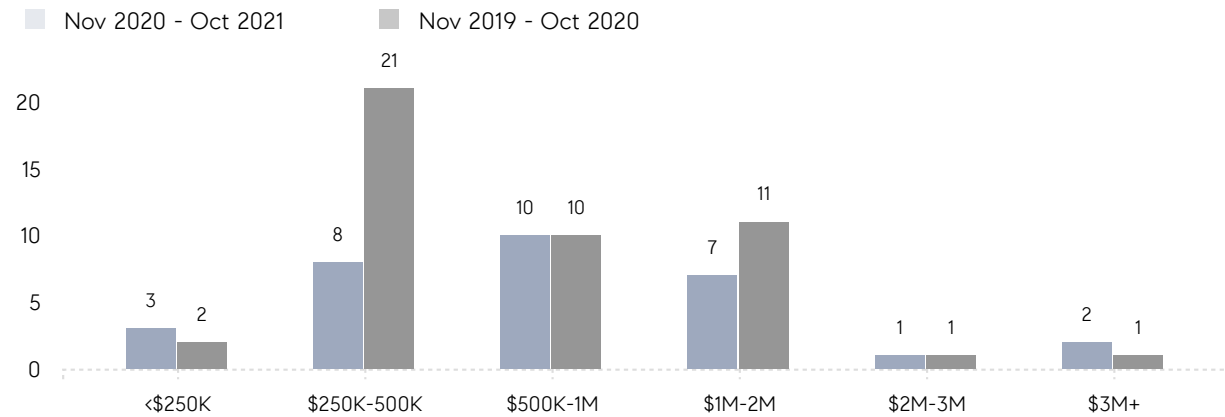
# Cornwall

OCTOBER 2021

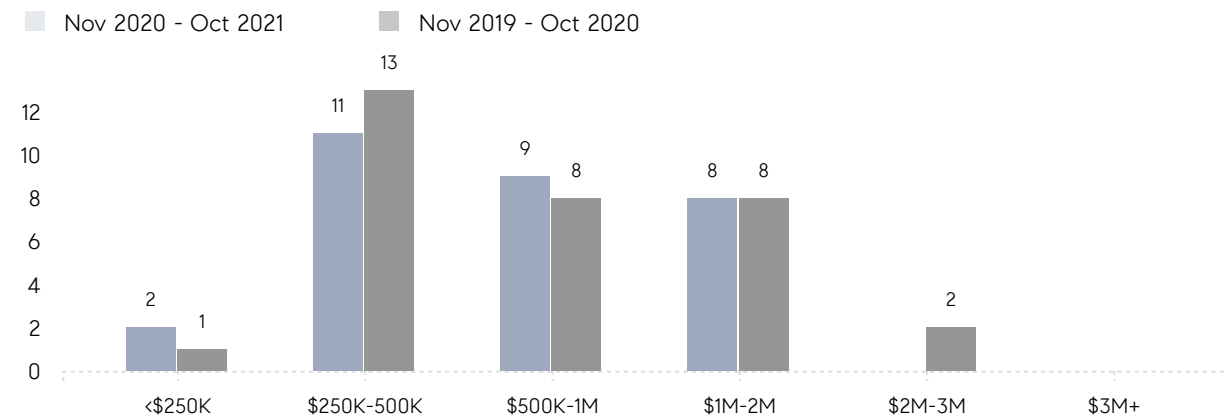
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Cornwall

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$247,730	\$239,000	3.7%
	AVERAGE PRICE	\$247,730	\$239,000	4%
\$250K-500K	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$605,000	-
	AVERAGE PRICE	-	\$302,500	-
\$500K-1M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$749,000	-
	AVERAGE PRICE	-	\$749,000	-
\$1M-2M	# OF SALES	1	3	-66.7%
	SOLD VOLUME	\$1,250,000	\$4,110,000	-69.6%
	AVERAGE PRICE	\$1,250,000	\$1,370,000	-9%
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Kent

OCTOBER 2021

## NEW LISTINGS

<b>4</b>	<b>-69%</b>	<b>\$1.7M</b>	<b>223%</b>	<b>\$1.3M</b>	<b>274%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>7</b>	<b>-12%</b>	<b>\$668K</b>	<b>-32%</b>	<b>\$697K</b>	<b>0%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Change From Oct 2020

## UNITS SOLD

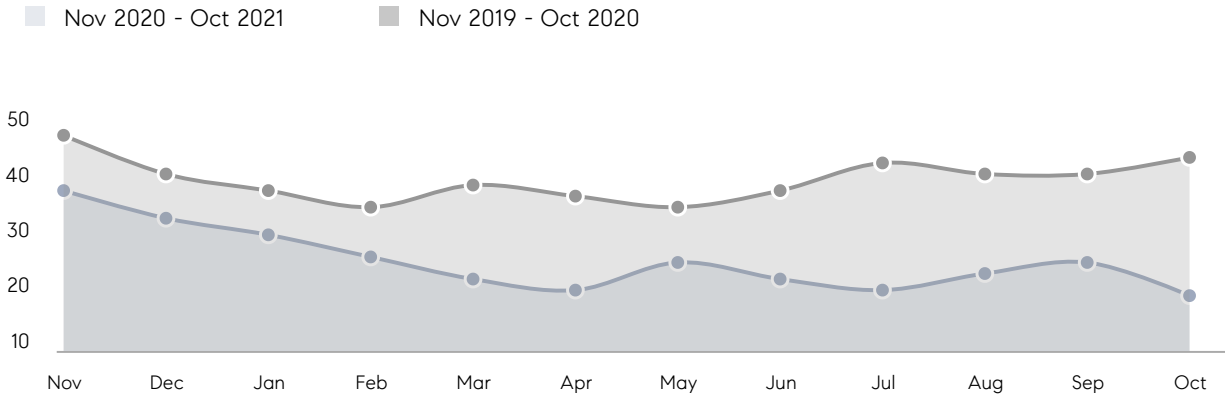
<b>8</b>	<b>-20%</b>	<b>\$1.1M</b>	<b>46%</b>	<b>\$799K</b>	<b>58%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	119	125	-5%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$1,118,475	\$768,240	45.6%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	4	13	-69%
Houses	AVERAGE DOM	119	125	-5%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$1,118,475	\$768,240	-6%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

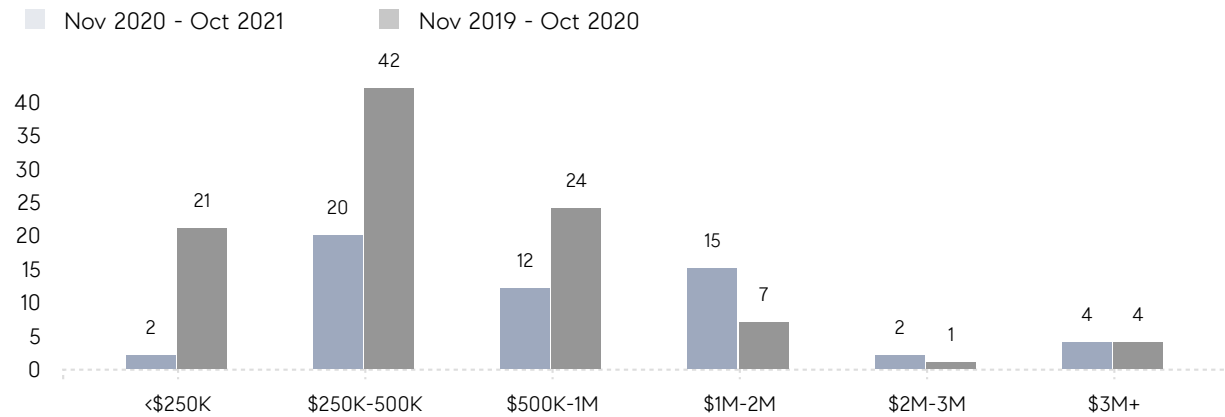
# Kent

OCTOBER 2021

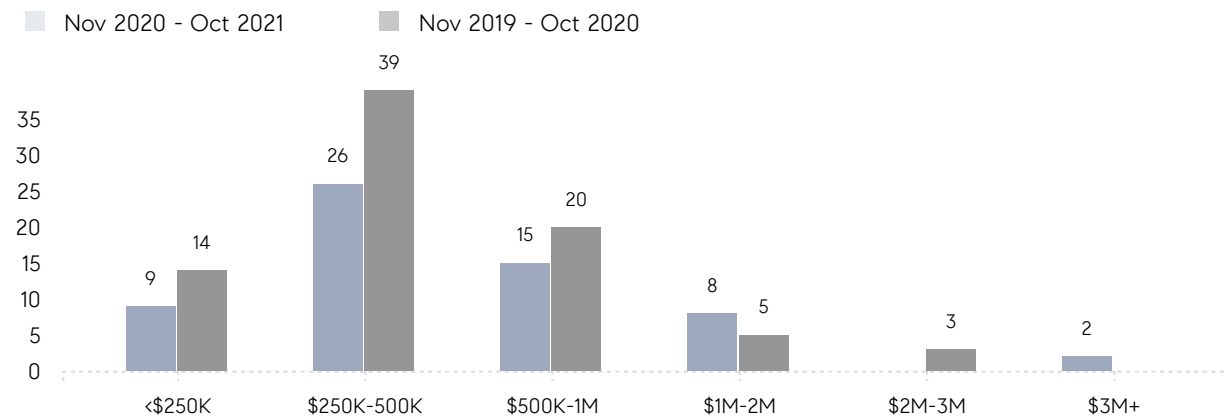
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Kent

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$205,000	-
	AVERAGE PRICE	-	\$205,000	-
\$250K-500K	# OF SALES	2	4	-50.0%
	SOLD VOLUME	\$734,000	\$1,512,400	-51.5%
	AVERAGE PRICE	\$367,000	\$378,100	-3%
\$500K-1M	# OF SALES	3	3	0.0%
	SOLD VOLUME	\$2,228,800	\$2,205,000	1.1%
	AVERAGE PRICE	\$742,933	\$735,000	1%
\$1M-2M	# OF SALES	2	1	100.0%
	SOLD VOLUME	\$2,460,000	\$1,760,000	39.8%
	AVERAGE PRICE	\$1,230,000	\$1,760,000	-30%
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,000,000	-
	AVERAGE PRICE	-	\$2,000,000	-
\$3M+	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$3,525,000	-	-
	AVERAGE PRICE	\$3,525,000	-	-

# Litchfield

OCTOBER 2021

## NEW LISTINGS

<b>16</b>	<b>-33%</b>	<b>\$448K</b>	<b>-15%</b>	<b>\$449K</b>	<b>18%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>8</b>	<b>-56%</b>	<b>\$427K</b>	<b>-39%</b>	<b>\$431K</b>	<b>-6%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

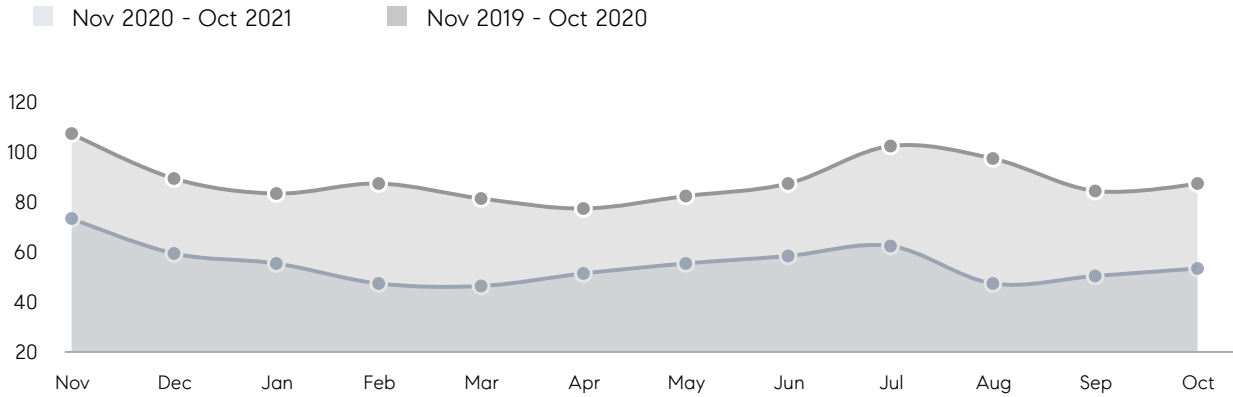
<b>13</b>	<b>-50%</b>	<b>\$525K</b>	<b>-1%</b>	<b>\$375K</b>	<b>-13%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	74	70	6%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$524,858	\$531,173	-1.2%
	# OF CONTRACTS	8	18	-55.6%
	NEW LISTINGS	16	24	-33%
Houses	AVERAGE DOM	93	73	27%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$542,315	\$542,019	-6%
	# OF CONTRACTS	6	18	-67%
	NEW LISTINGS	12	23	-48%
Condo/Co-op/TH	AVERAGE DOM	12	5	140%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$466,667	\$260,000	79%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	4	1	300%

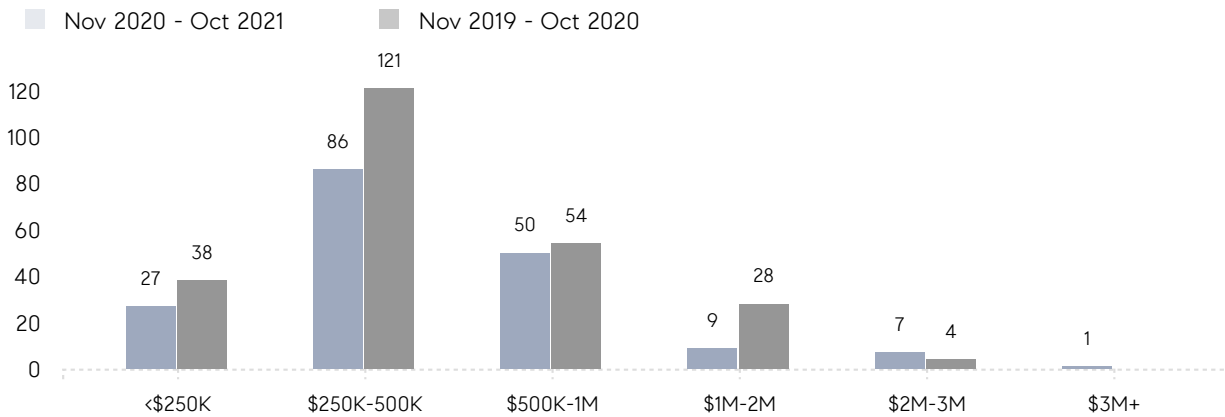
# Litchfield

OCTOBER 2021

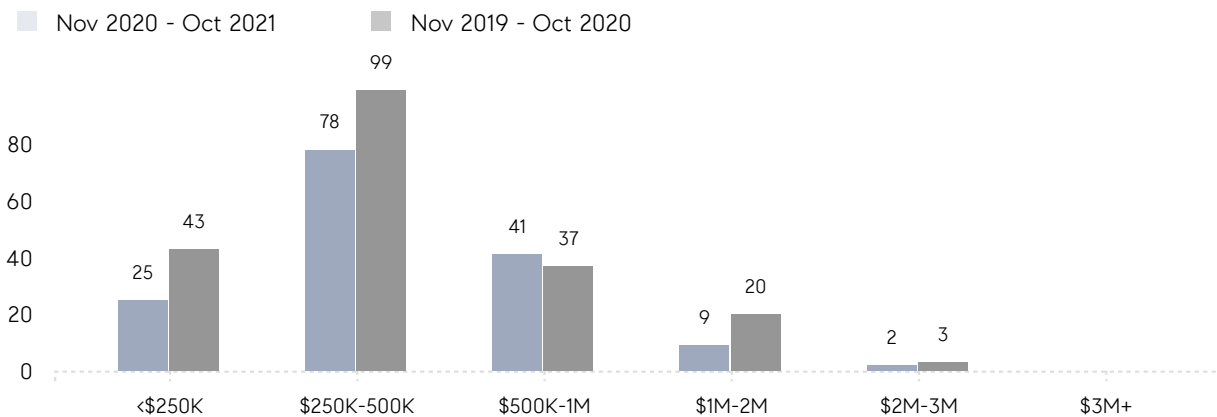
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Litchfield

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$394,400	-
	AVERAGE PRICE	-	\$197,200	-
\$250K-500K	# OF SALES	7	14	-50.0%
	SOLD VOLUME	\$2,241,000	\$4,933,685	-54.6%
	AVERAGE PRICE	\$320,143	\$352,406	-9%
\$500K-1M	# OF SALES	5	8	-37.5%
	SOLD VOLUME	\$2,832,150	\$5,132,400	-44.8%
	AVERAGE PRICE	\$566,430	\$641,550	-12%
\$1M-2M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$1,750,000	\$1,125,000	55.6%
	AVERAGE PRICE	\$1,750,000	\$1,125,000	56%
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,225,000	-
	AVERAGE PRICE	-	\$2,225,000	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Morris

OCTOBER 2021

## NEW LISTINGS

<b>2</b>	<b>-67%</b>	<b>\$1.6M</b>	<b>297%</b>	<b>\$1.6M</b>	<b>303%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>1</b>	<b>-75%</b>	<b>\$399K</b>	<b>-2%</b>	<b>\$399K</b>	<b>1%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Change From Oct 2020

## UNITS SOLD

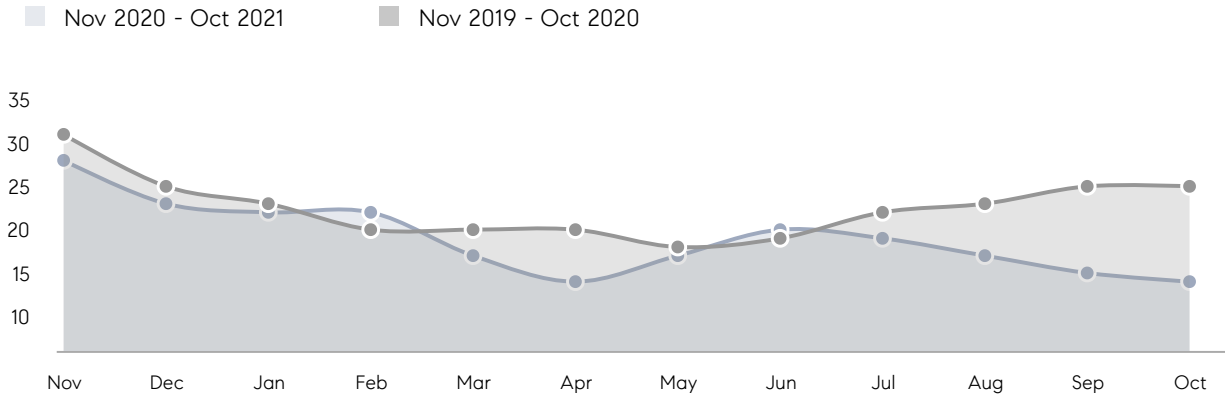
<b>2</b>	<b>-60%</b>	<b>\$408K</b>	<b>-24%</b>	<b>\$408K</b>	<b>-36%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	215	56	284%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$407,500	\$536,500	-24.0%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	2	6	-67%
Houses	AVERAGE DOM	215	56	284%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$407,500	\$536,500	-6%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

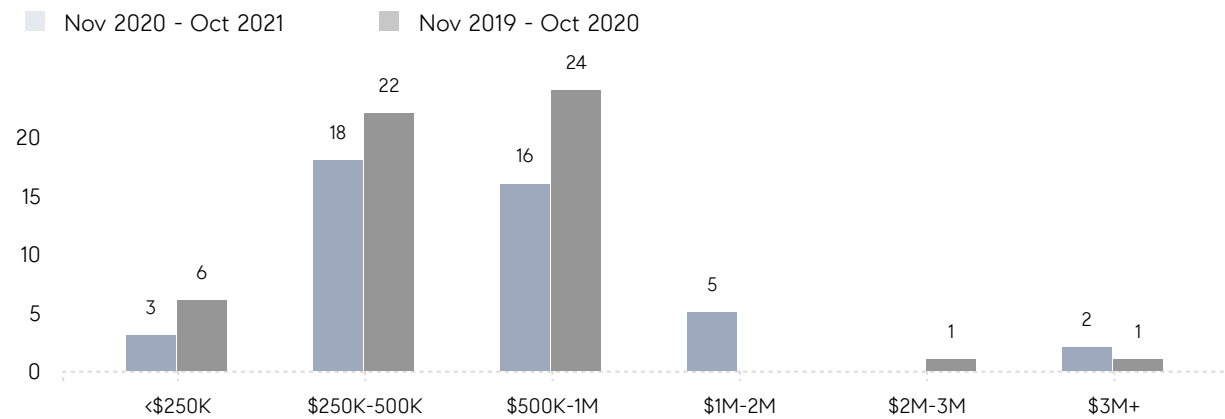
# Morris

OCTOBER 2021

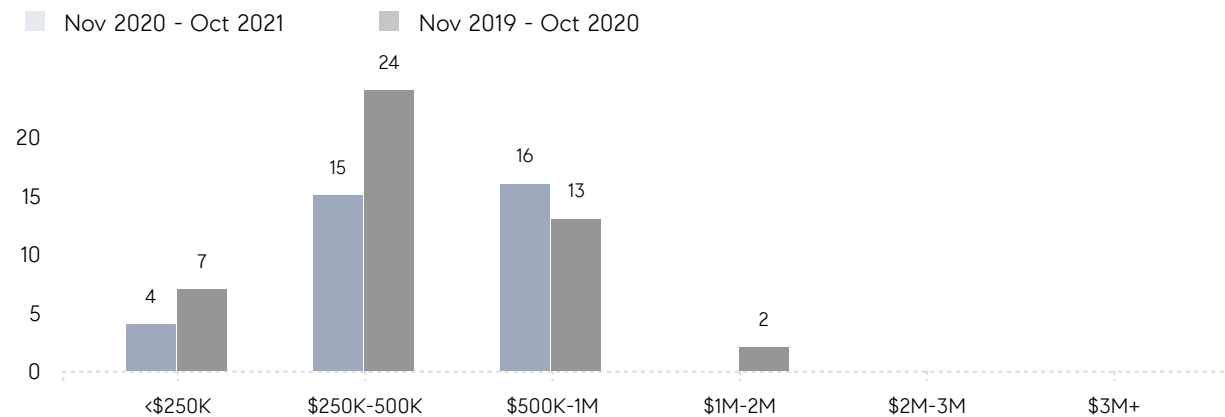
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Morris

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	2	2	0.0%
	SOLD VOLUME	\$815,000	\$715,000	14.0%
	AVERAGE PRICE	\$407,500	\$357,500	14%
\$500K-1M	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$1,967,500	-
	AVERAGE PRICE	-	\$655,833	-
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# New Milford

OCTOBER 2021

## NEW LISTINGS

<b>49</b>	<b>-27%</b>	<b>\$384K</b>	<b>-8%</b>	<b>\$369K</b>	<b>3%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>42</b>	<b>-21%</b>	<b>\$314K</b>	<b>-17%</b>	<b>\$264K</b>	<b>-19%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

<b>56</b>	<b>-11%</b>	<b>\$333K</b>	<b>-21%</b>	<b>\$314K</b>	<b>-10%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

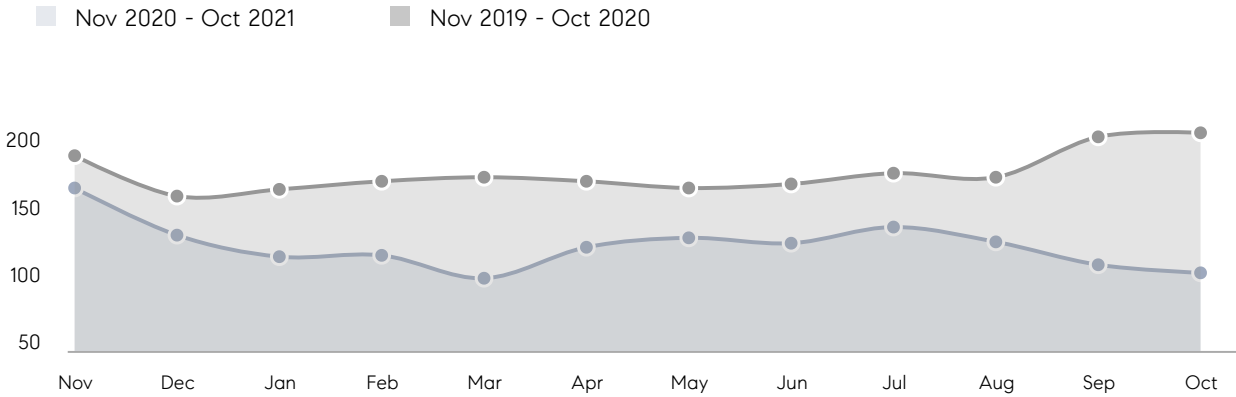
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	53	72	-26%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$332,937	\$422,546	-21.2%
	# OF CONTRACTS	42	53	-20.8%
	NEW LISTINGS	49	67	-27%
Houses	AVERAGE DOM	54	75	-28%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$404,565	\$456,043	-6%
	# OF CONTRACTS	25	40	-37%
	NEW LISTINGS	38	56	-32%
Condo/Co-op/TH	AVERAGE DOM	52	50	4%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$181,722	\$192,250	-5%
	# OF CONTRACTS	17	13	31%
	NEW LISTINGS	11	11	0%



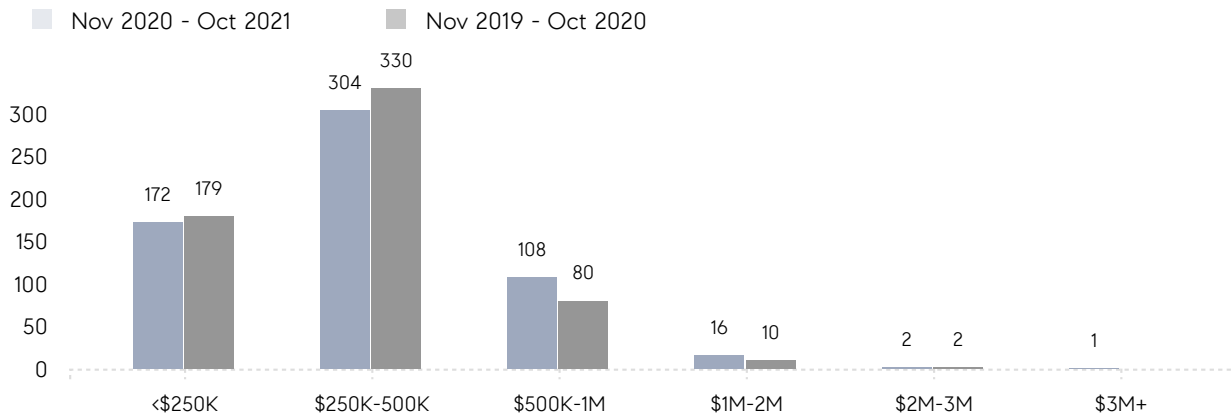
# New Milford

OCTOBER 2021

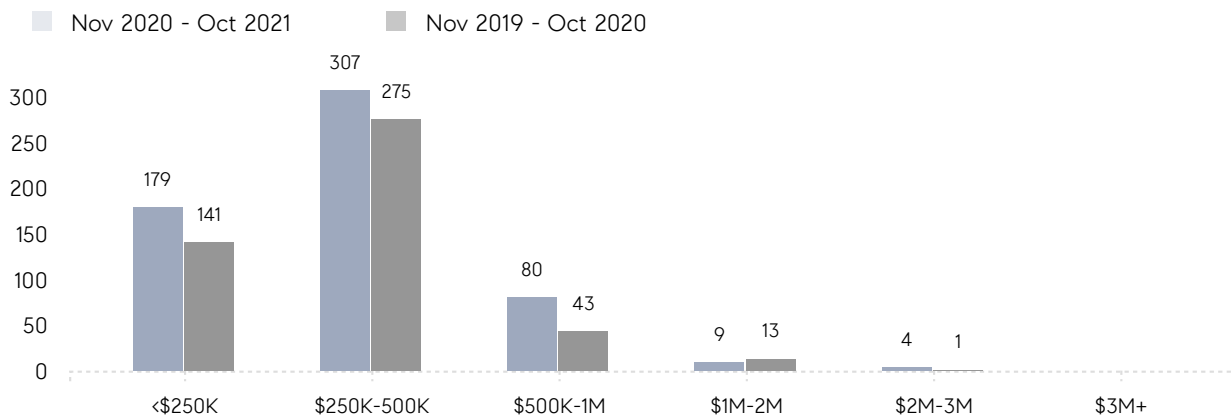
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# New Milford

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	20	8	150.0%
	SOLD VOLUME	\$3,011,400	\$1,411,000	113.4%
	AVERAGE PRICE	\$150,570	\$176,375	-15%
\$250K-500K	# OF SALES	27	44	-38.6%
	SOLD VOLUME	\$9,691,575	\$15,232,390	-36.4%
	AVERAGE PRICE	\$358,947	\$346,191	4%
\$500K-1M	# OF SALES	8	8	0.0%
	SOLD VOLUME	\$4,941,500	\$5,777,000	-14.5%
	AVERAGE PRICE	\$617,688	\$722,125	-14%
\$1M-2M	# OF SALES	1	3	-66.7%
	SOLD VOLUME	\$1,000,000	\$4,200,000	-76.2%
	AVERAGE PRICE	\$1,000,000	\$1,400,000	-29%
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Roxbury

OCTOBER 2021

## NEW LISTINGS

<b>5</b>	<b>-44%</b>	<b>\$1.0M</b>	<b>-58%</b>	<b>\$899K</b>	<b>-61%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>3</b>	<b>-40%</b>	<b>\$1.7M</b>	<b>110%</b>	<b>\$1.8M</b>	<b>132%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNITS SOLD

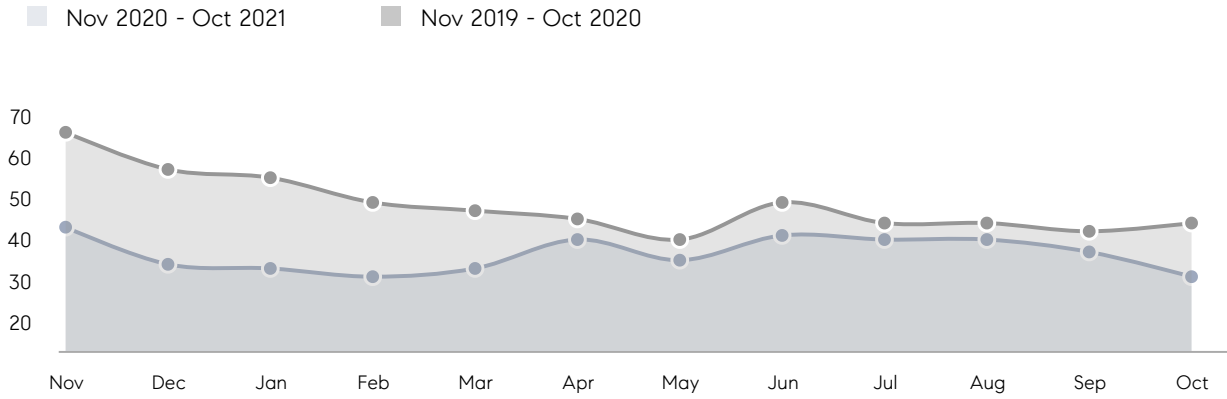
<b>4</b>	<b>-50%</b>	<b>\$943K</b>	<b>7%</b>	<b>\$860K</b>	<b>26%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	158	182	-13%
	% OF ASKING PRICE	90%	96%	
	AVERAGE SOLD PRICE	\$942,500	\$879,675	7.1%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	5	9	-44%
Houses	AVERAGE DOM	158	182	-13%
	% OF ASKING PRICE	90%	96%	
	AVERAGE SOLD PRICE	\$942,500	\$879,675	-6%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

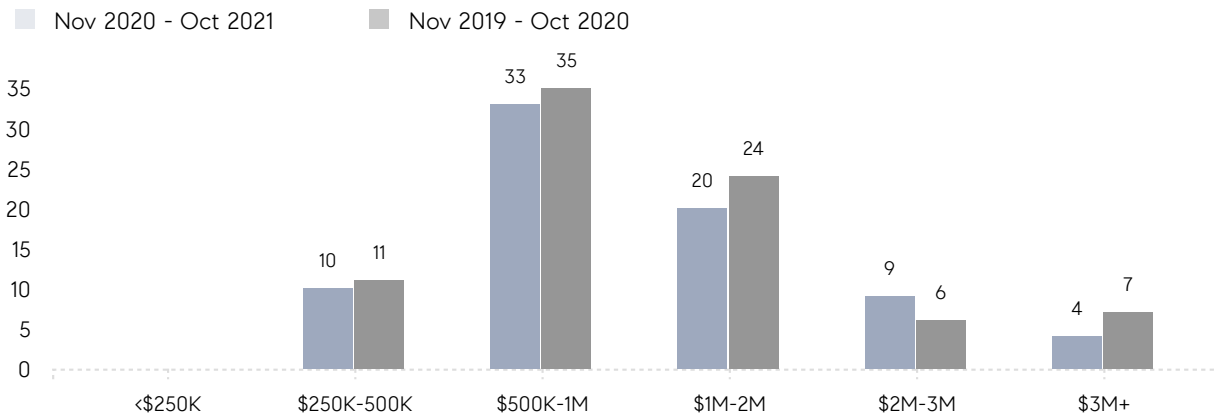
# Roxbury

OCTOBER 2021

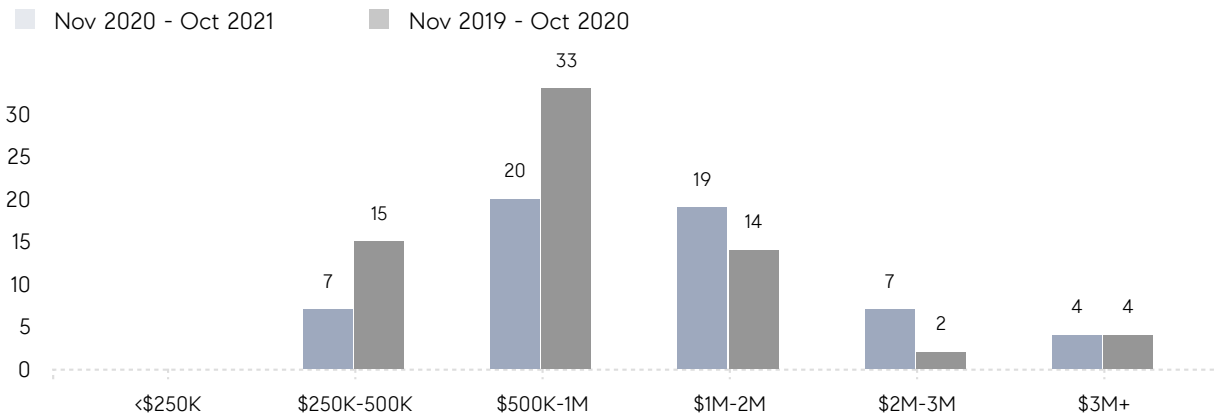
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Roxbury

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$200,000	-	-
	AVERAGE PRICE	\$200,000	-	-
\$250K-500K	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$480,000	\$440,000	9.1%
	AVERAGE PRICE	\$480,000	\$440,000	9%
\$500K-1M	# OF SALES	0	5	0.0%
	SOLD VOLUME	-	\$3,219,900	-
	AVERAGE PRICE	-	\$643,980	-
\$1M-2M	# OF SALES	2	1	100.0%
	SOLD VOLUME	\$3,090,000	\$1,010,000	205.9%
	AVERAGE PRICE	\$1,545,000	\$1,010,000	53%
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,367,500	-
	AVERAGE PRICE	-	\$2,367,500	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Salisbury

OCTOBER 2021

## NEW LISTINGS

<b>10</b>	<b>0%</b>	<b>\$575K</b>	<b>-70%</b>	<b>\$590K</b>	<b>-42%</b>
Total Properties	Change From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>5</b>	<b>-37%</b>	<b>\$443K</b>	<b>-71%</b>	<b>\$315K</b>	<b>-56%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

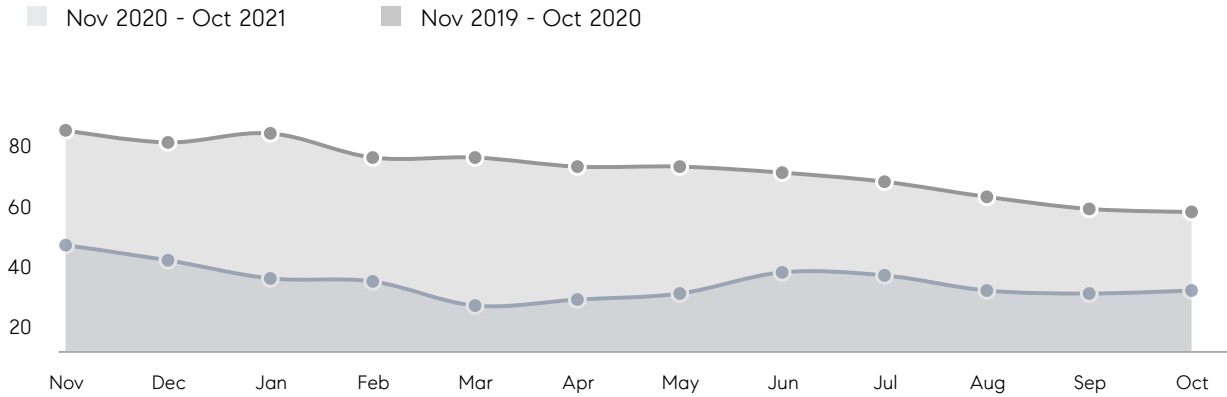
<b>5</b>	<b>-50%</b>	<b>\$961K</b>	<b>-10%</b>	<b>\$660K</b>	<b>-19%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	89	92	-3%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$961,000	\$1,064,900	-9.8%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	10	10	0%
Houses	AVERAGE DOM	89	92	-3%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$961,000	\$1,064,900	-6%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

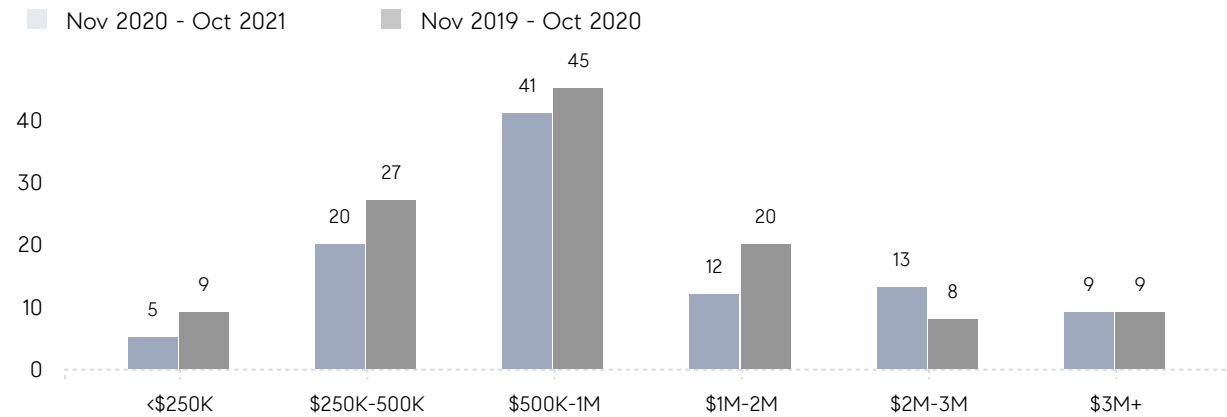
# Salisbury

OCTOBER 2021

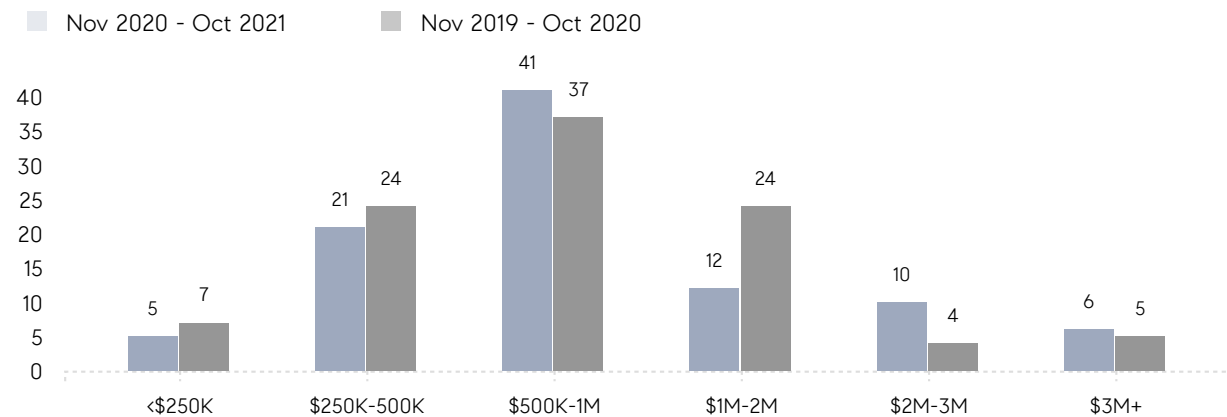
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Salisbury

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$350,000	\$345,000	1.4%
	AVERAGE PRICE	\$350,000	\$345,000	1%
\$500K-1M	# OF SALES	3	6	-50.0%
	SOLD VOLUME	\$2,055,000	\$4,529,000	-54.6%
	AVERAGE PRICE	\$685,000	\$754,833	-9%
\$1M-2M	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$2,825,000	-
	AVERAGE PRICE	-	\$1,412,500	-
\$2M-3M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$2,400,000	\$2,950,000	-18.6%
	AVERAGE PRICE	\$2,400,000	\$2,950,000	-19%
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



# Sharon

OCTOBER 2021

## NEW LISTINGS

<b>2</b>	<b>-71%</b>	<b>\$363K</b>	<b>-18%</b>	<b>\$363K</b>	<b>23%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>3</b>	<b>-50%</b>	<b>\$758K</b>	<b>-73%</b>	<b>\$775K</b>	<b>25%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Increase From Oct 2020

## UNITS SOLD

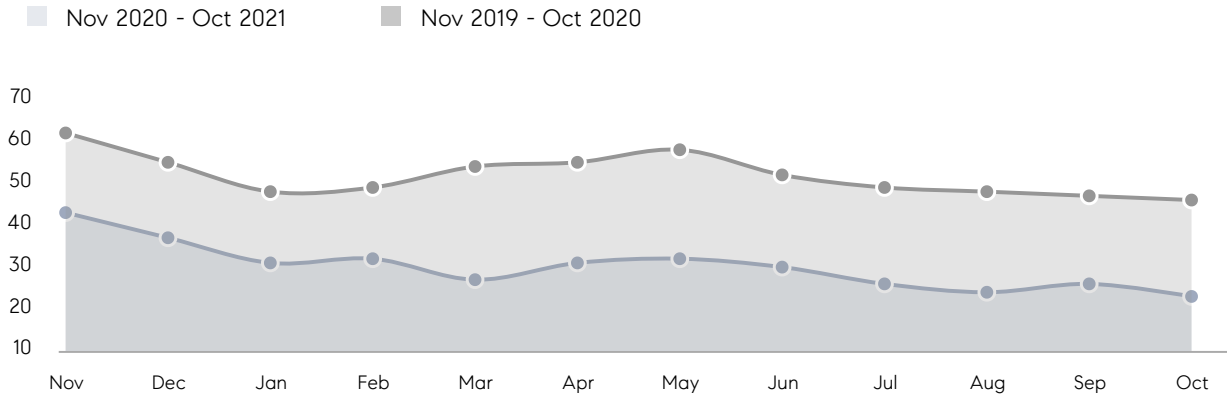
<b>3</b>	<b>-62%</b>	<b>\$773K</b>	<b>7%</b>	<b>\$789K</b>	<b>52%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	167	88	90%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$773,000	\$724,688	6.7%
	# OF CONTRACTS	3	6	-50.0%
	NEW LISTINGS	2	7	-71%
Houses	AVERAGE DOM	167	106	58%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$773,000	\$894,583	-6%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	1	6	-83%
Condo/Co-op/TH	AVERAGE DOM	-	36	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$215,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	1	0%

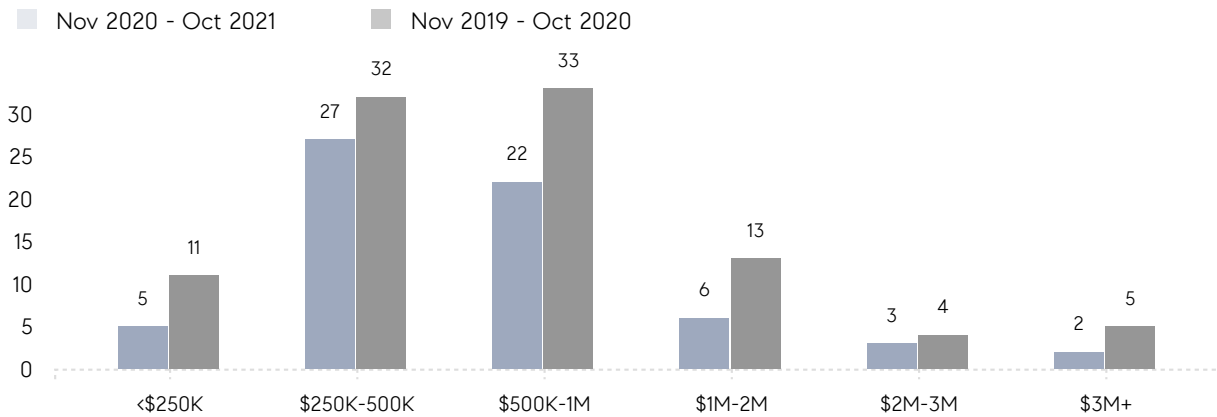
# Sharon

OCTOBER 2021

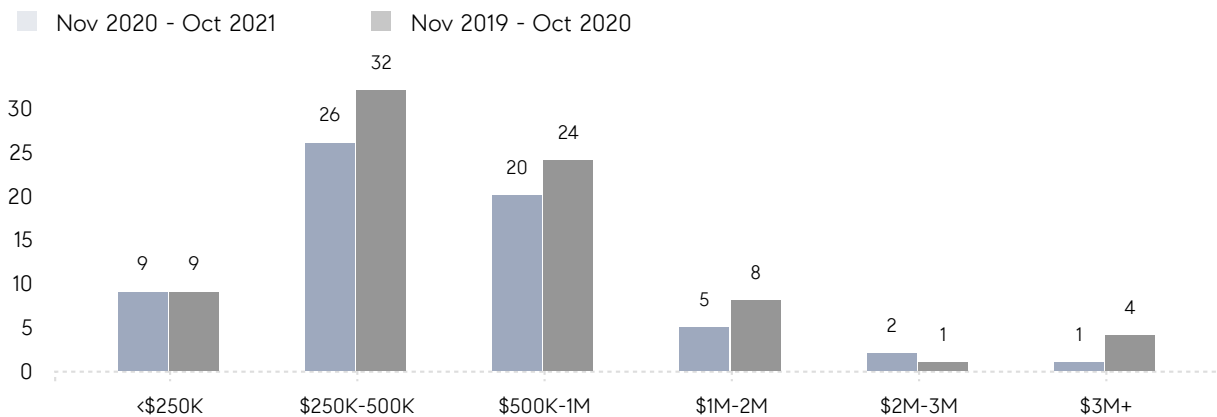
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Sharon

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$672,500	-
	AVERAGE PRICE	-	\$224,167	-
\$250K-500K	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$330,000	\$402,500	-18.0%
	AVERAGE PRICE	\$330,000	\$402,500	-18%
\$500K-1M	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$789,000	\$1,510,000	-47.7%
	AVERAGE PRICE	\$789,000	\$755,000	5%
\$1M-2M	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$1,200,000	\$3,212,500	-62.6%
	AVERAGE PRICE	\$1,200,000	\$1,606,250	-25%
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Southbury

OCTOBER 2021

## NEW LISTINGS

<b>38</b>	<b>-14%</b>	<b>\$371K</b>	<b>1%</b>	<b>\$290K</b>	<b>-5%</b>
Total Properties	Decrease From Oct 2020	Average Price	Change From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>28</b>	<b>-54%</b>	<b>\$375K</b>	<b>14%</b>	<b>\$344K</b>	<b>21%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNITS SOLD

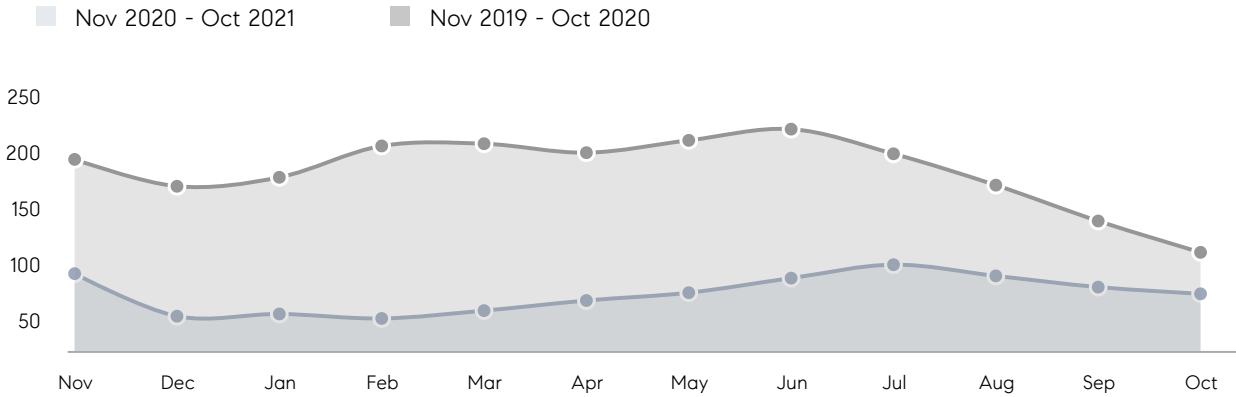
<b>40</b>	<b>-49%</b>	<b>\$352K</b>	<b>20%</b>	<b>\$303K</b>	<b>10%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	31	91	-66%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$351,600	\$293,884	19.6%
	# OF CONTRACTS	28	61	-54.1%
	NEW LISTINGS	38	44	-14%
Houses	AVERAGE DOM	40	91	-56%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$506,828	\$407,634	-6%
	# OF CONTRACTS	19	27	-30%
	NEW LISTINGS	19	24	-21%
Condo/Co-op/TH	AVERAGE DOM	24	91	-74%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$224,595	\$182,978	23%
	# OF CONTRACTS	9	34	-74%
	NEW LISTINGS	19	20	-5%

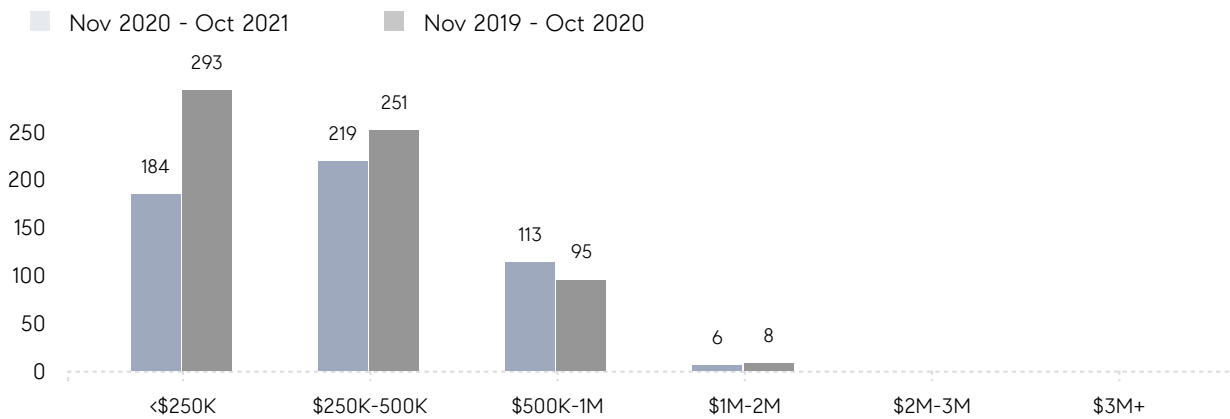
# Southbury

OCTOBER 2021

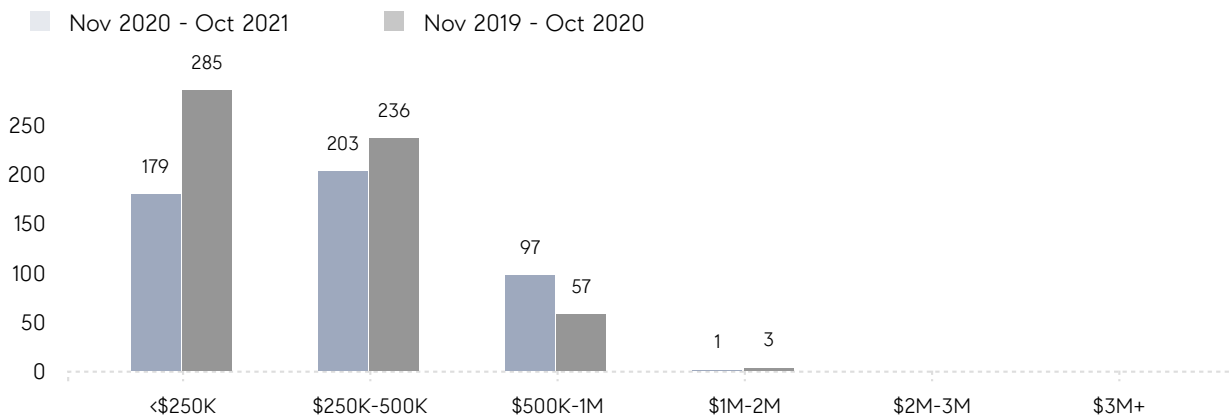
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Southbury

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	12	36	-66.7%
	SOLD VOLUME	\$2,053,400	\$5,813,900	-64.7%
	AVERAGE PRICE	\$171,117	\$161,497	6%
\$250K-500K	# OF SALES	19	32	-40.6%
	SOLD VOLUME	\$6,120,700	\$11,166,008	-45.2%
	AVERAGE PRICE	\$322,142	\$348,938	-8%
\$500K-1M	# OF SALES	9	11	-18.2%
	SOLD VOLUME	\$5,889,900	\$6,236,900	-5.6%
	AVERAGE PRICE	\$654,433	\$566,991	15%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Warren

OCTOBER 2021

## NEW LISTINGS

<b>4</b>	<b>-50%</b>	<b>\$502K</b>	<b>-45%</b>	<b>\$415K</b>	<b>-45%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>5</b>	<b>-17%</b>	<b>\$619K</b>	<b>30%</b>	<b>\$549K</b>	<b>36%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Increase From Oct 2020

## UNITS SOLD

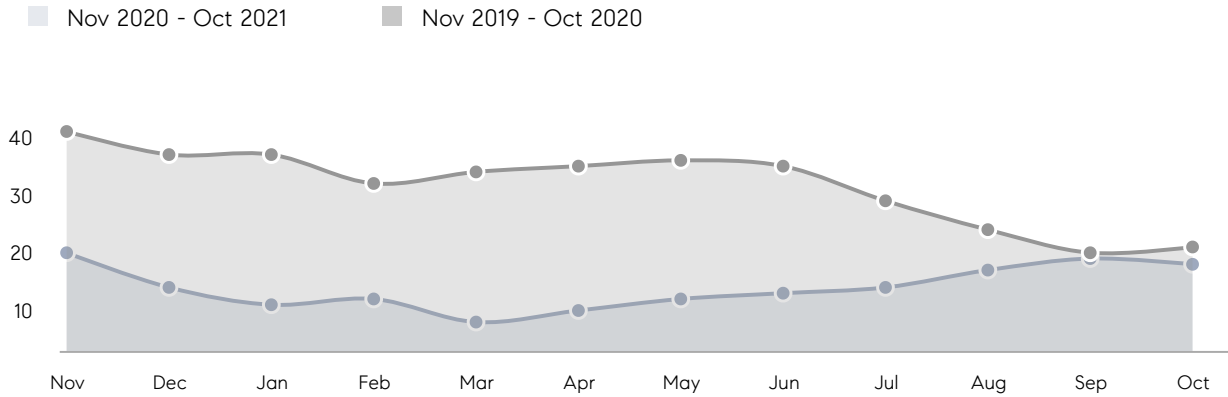
<b>4</b>	<b>-20%</b>	<b>\$499K</b>	<b>-52%</b>	<b>\$485K</b>	<b>-46%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	97	256	-62%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$498,500	\$1,041,400	-52.1%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	97	256	-62%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$498,500	\$1,041,400	-6%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

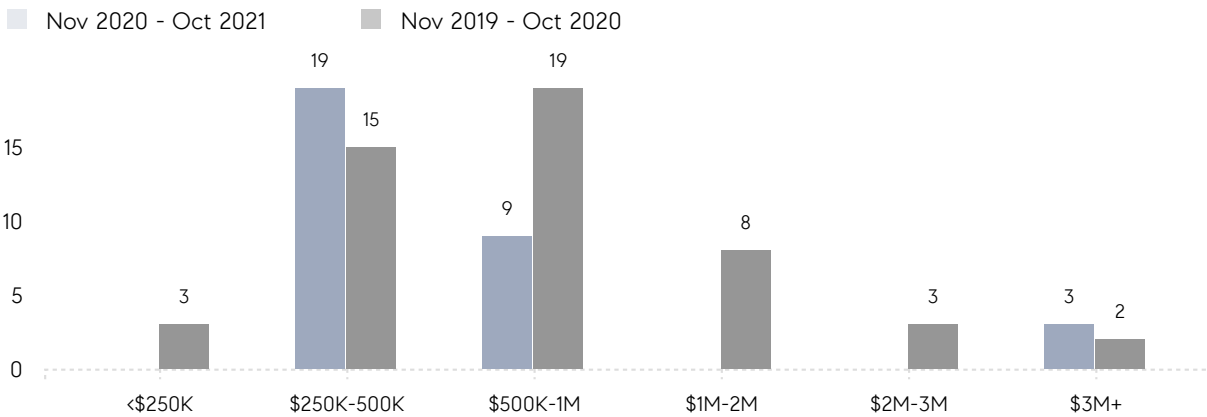
# Warren

OCTOBER 2021

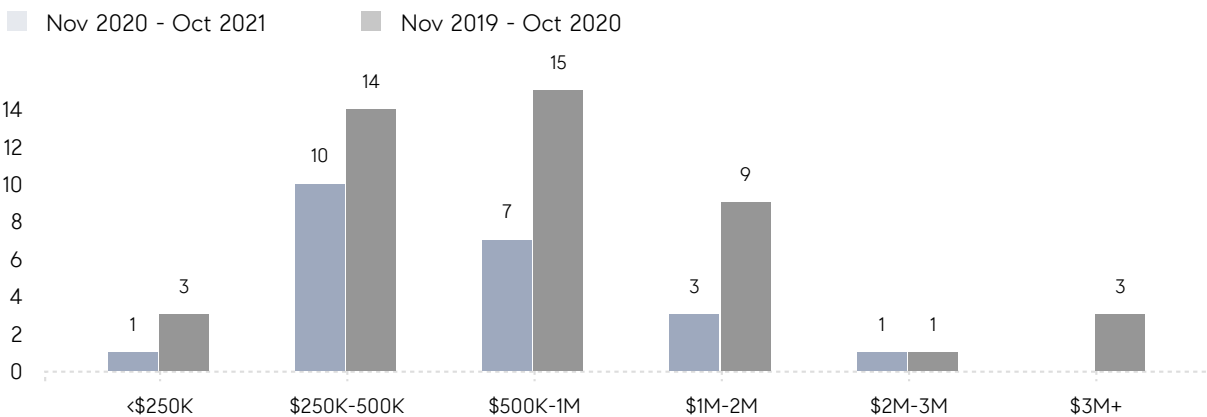
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Warren

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$230,000	-
	AVERAGE PRICE	-	\$230,000	-
\$250K-500K	# OF SALES	2	0	0.0%
	SOLD VOLUME	\$695,000	-	-
	AVERAGE PRICE	\$347,500	-	-
\$500K-1M	# OF SALES	2	2	0.0%
	SOLD VOLUME	\$1,299,000	\$1,416,000	-8.3%
	AVERAGE PRICE	\$649,500	\$708,000	-8%
\$1M-2M	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$3,561,000	-
	AVERAGE PRICE	-	\$1,780,500	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Washington

OCTOBER 2021

## NEW LISTINGS

<b>8</b>	<b>-20%</b>	<b>\$1.1M</b>	<b>-12%</b>	<b>\$675K</b>	<b>10%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Increase From Oct 2020

## UNDER CONTRACT

<b>1</b>	<b>-90%</b>	<b>\$599K</b>	<b>-56%</b>	<b>\$599K</b>	<b>-36%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

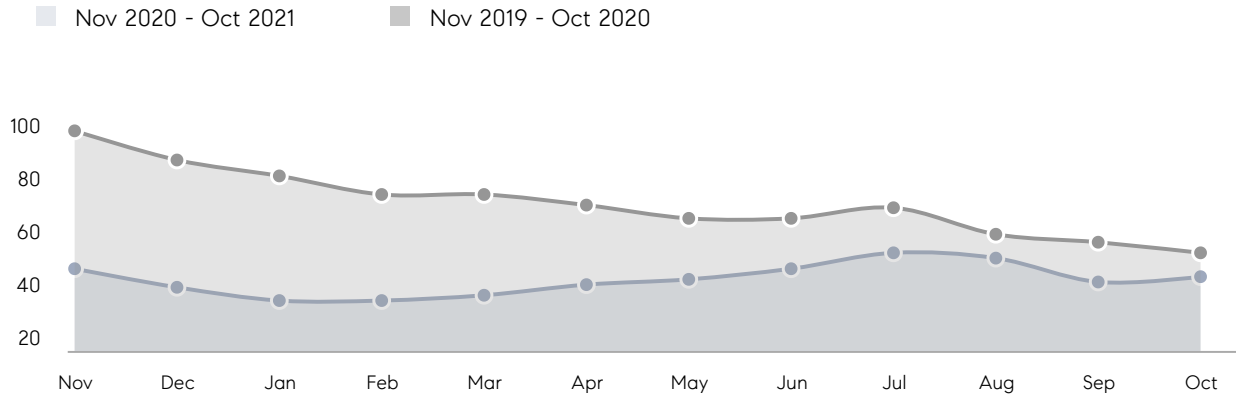
<b>3</b>	<b>-82%</b>	<b>\$817K</b>	<b>-33%</b>	<b>\$572K</b>	<b>-25%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	76	151	-50%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$817,333	\$1,228,891	-33.5%
	# OF CONTRACTS	1	10	-90.0%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	76	158	-52%
	% OF ASKING PRICE	102%	95%	
	AVERAGE SOLD PRICE	\$817,333	\$1,267,009	-6%
	# OF CONTRACTS	1	9	-89%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	-	47	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$619,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

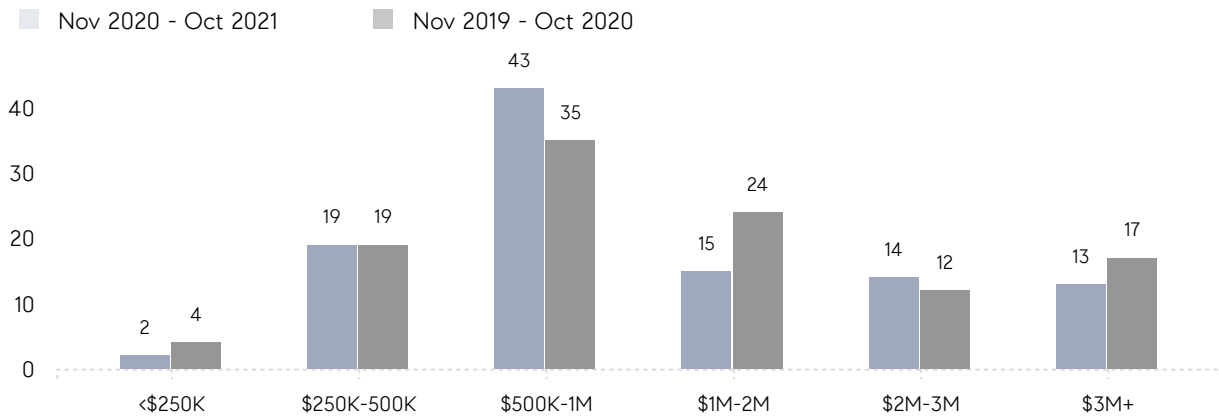
# Washington

OCTOBER 2021

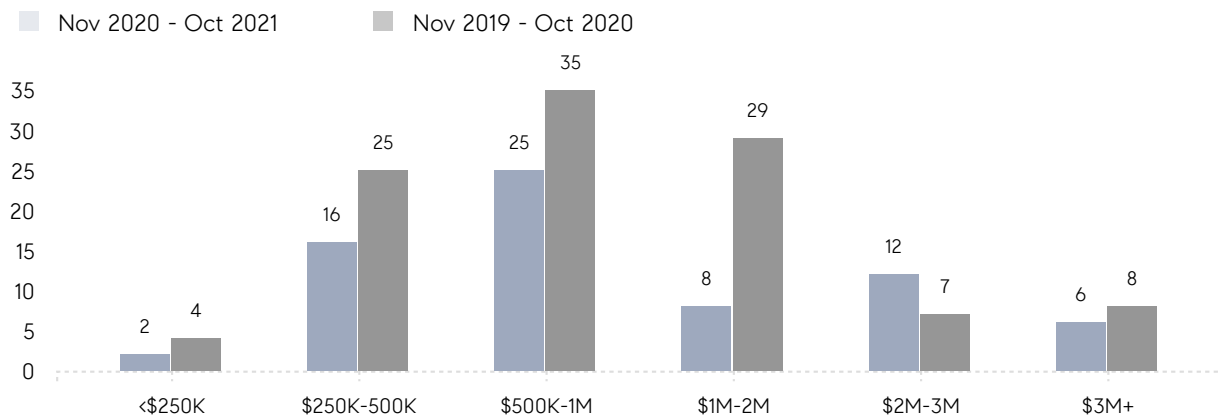
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Washington

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	1	3	-66.7%
	SOLD VOLUME	\$430,000	\$1,113,000	-61.4%
	AVERAGE PRICE	\$430,000	\$371,000	16%
\$500K-1M	# OF SALES	1	7	-85.7%
	SOLD VOLUME	\$572,000	\$4,815,750	-88.1%
	AVERAGE PRICE	\$572,000	\$687,964	-17%
\$1M-2M	# OF SALES	1	4	-75.0%
	SOLD VOLUME	\$1,450,000	\$6,062,400	-76.1%
	AVERAGE PRICE	\$1,450,000	\$1,515,600	-4%
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,000,000	-
	AVERAGE PRICE	-	\$2,000,000	-
\$3M+	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$6,900,000	-
	AVERAGE PRICE	-	\$3,450,000	-

# Woodbury

OCTOBER 2021

## NEW LISTINGS

<b>19</b>	<b>36%</b>	<b>\$378K</b>	<b>-30%</b>	<b>\$380K</b>	<b>-8%</b>
Total Properties	Increase From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

## UNDER CONTRACT

<b>14</b>	<b>-30%</b>	<b>\$342K</b>	<b>7%</b>	<b>\$262K</b>	<b>-21%</b>
Total Properties	Decrease From Oct 2020	Average Price	Increase From Oct 2020	Median Price	Decrease From Oct 2020

## UNITS SOLD

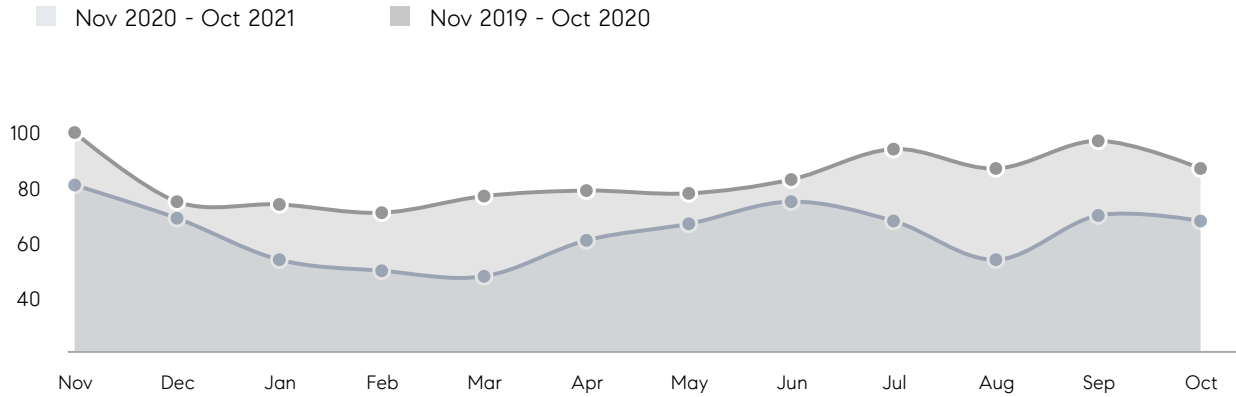
<b>10</b>	<b>-33%</b>	<b>\$314K</b>	<b>-8%</b>	<b>\$258K</b>	<b>-22%</b>
Total Properties	Decrease From Oct 2020	Average Price	Decrease From Oct 2020	Median Price	Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	74	75	-1%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$313,915	\$341,147	-8.0%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	19	14	36%
Houses	AVERAGE DOM	97	62	56%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$446,300	\$463,613	-6%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	12	11	9%
Condo/Co-op/TH	AVERAGE DOM	51	90	-43%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$181,530	\$201,186	-10%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	7	3	133%

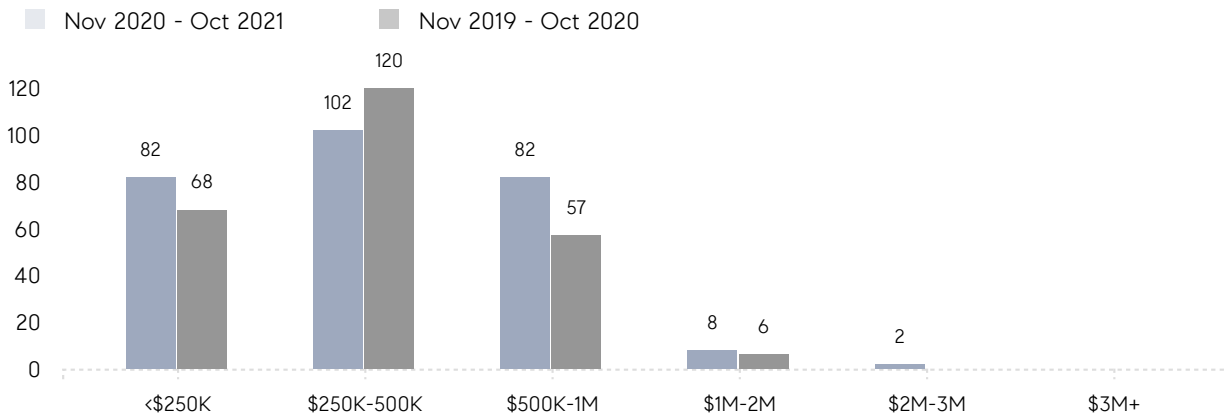
# Woodbury

OCTOBER 2021

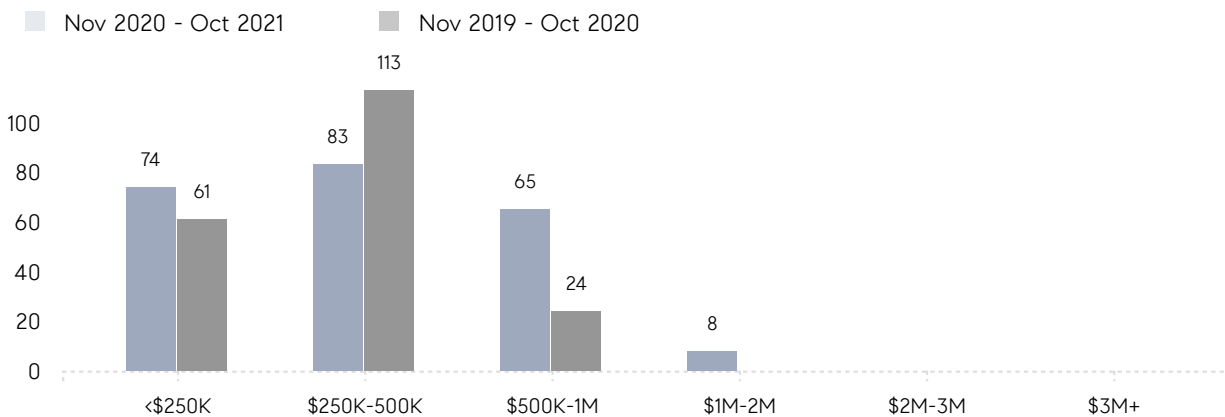
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Woodbury

OCTOBER 2021

		Oct 2021	Oct 2020	% Change
Under \$250K	# OF SALES	5	7	-28.6%
	SOLD VOLUME	\$907,650	\$1,216,800	-25.4%
	AVERAGE PRICE	\$181,530	\$173,829	4%
\$250K-500K	# OF SALES	4	6	-33.3%
	SOLD VOLUME	\$1,696,500	\$2,360,400	-28.1%
	AVERAGE PRICE	\$424,125	\$393,400	8%
\$500K-1M	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$535,000	\$1,540,000	-65.3%
	AVERAGE PRICE	\$535,000	\$770,000	-31%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



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