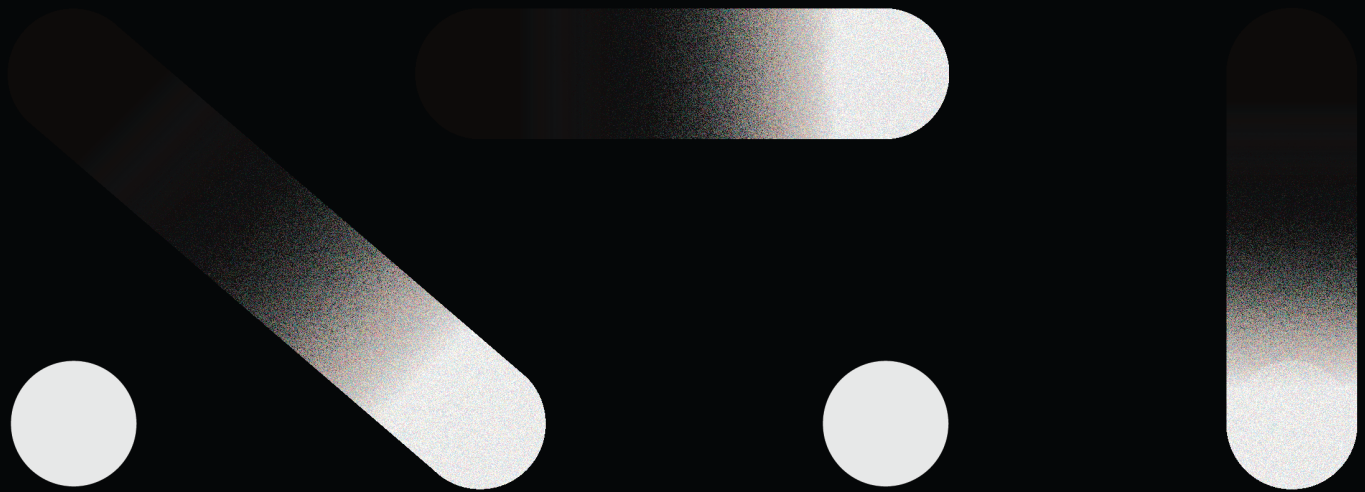
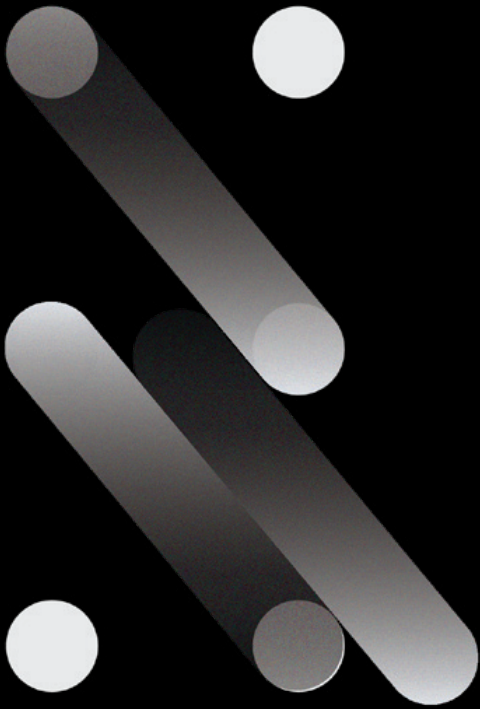


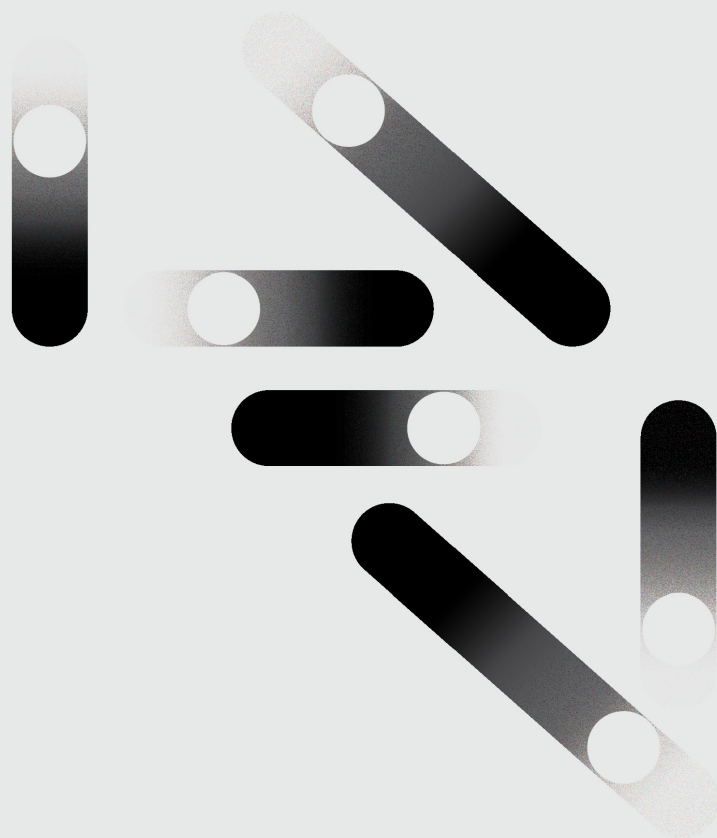
COMPASS



# MARKET INSIGHTS







COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

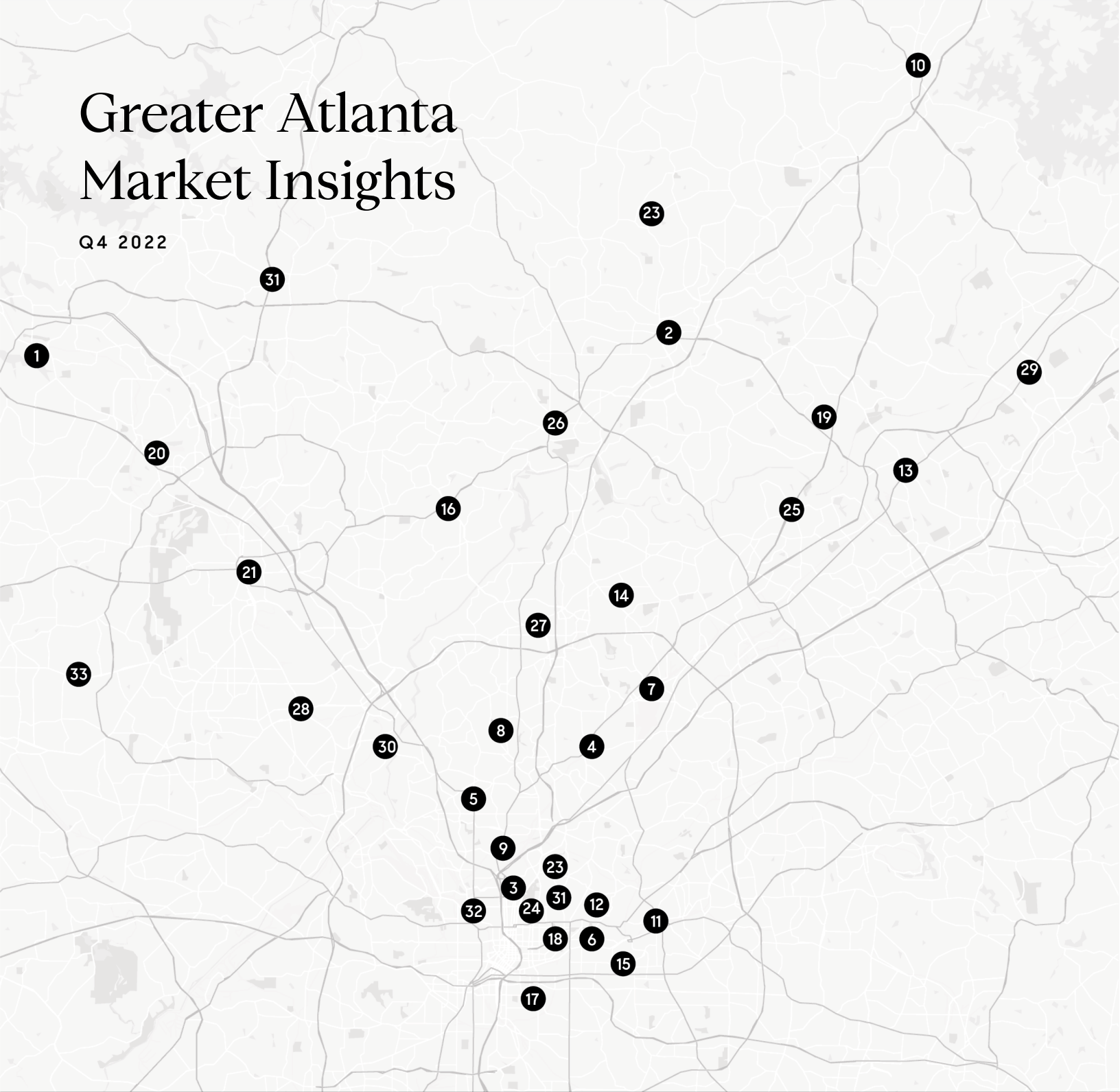
1409 Peachtree Street NE  
Atlanta, GA 30309

**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009

# Greater Atlanta Market Insights

Q4 2022



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR
- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- 21. MARIETTA
- 22. MIDTOWN
- 23. MILTON
- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS
- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on 1st, .

## **NEW**

is defined as any properties put on the market during Q4 2022.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of 1st, . The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by 1st, .

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

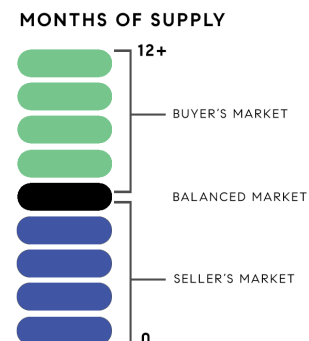
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

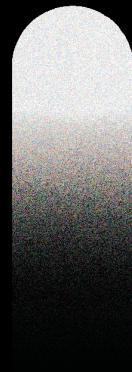
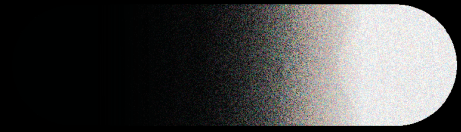
## **SALE-TO-LIST RATIO**

is the sale price divided by the list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

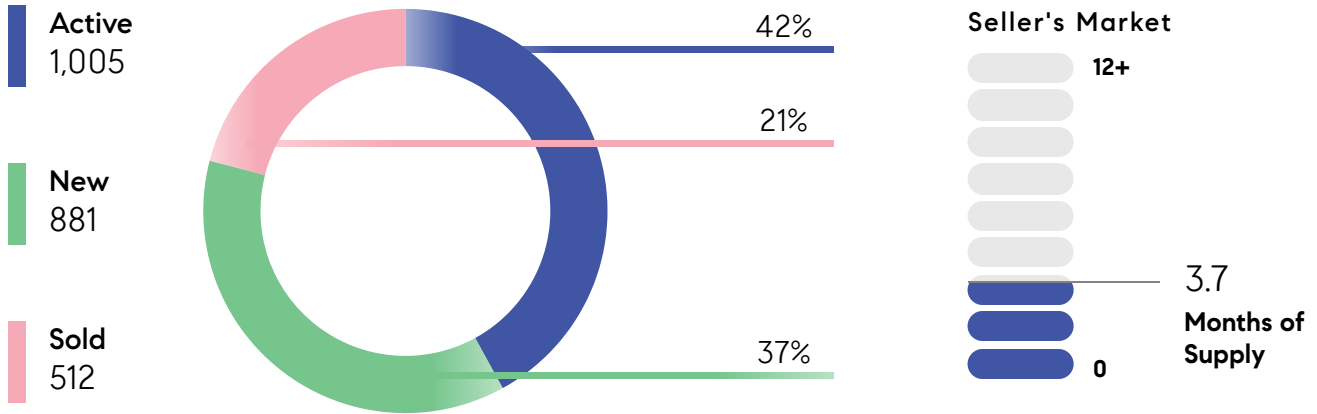
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





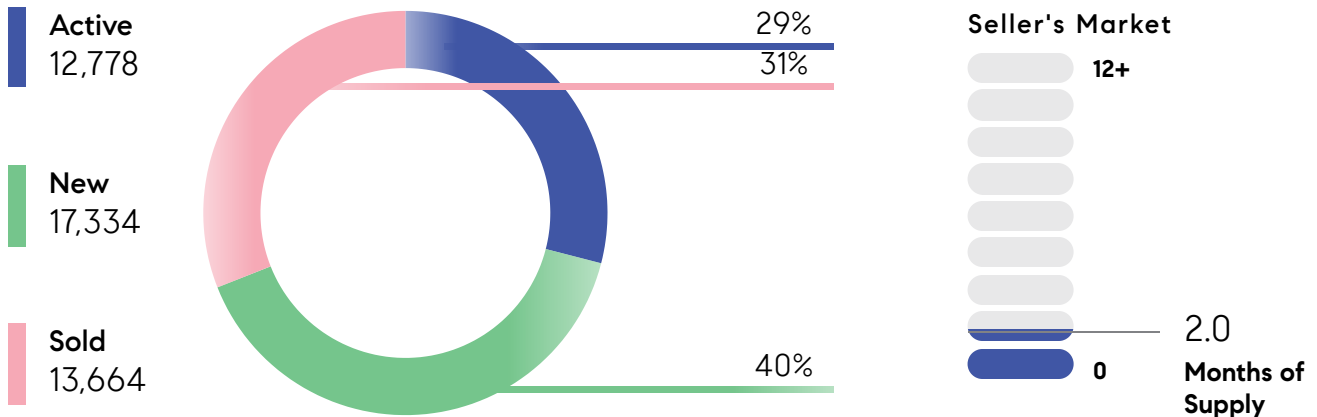
# Overall Atlanta Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,887,921	50	97.3%	\$1,586,495
YoY Change	5.5%	-2.0%	-1.0%	-0.2%

## DETACHED UNDER 1M



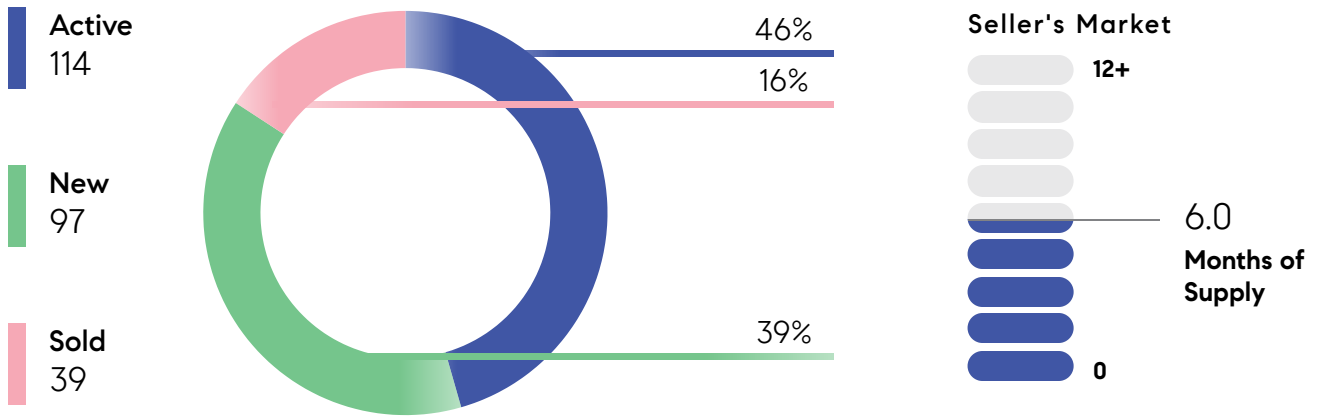
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$411,260	37	98.1%	\$403,538
YoY Change	6.6%	76.2%	-2.7%	4.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

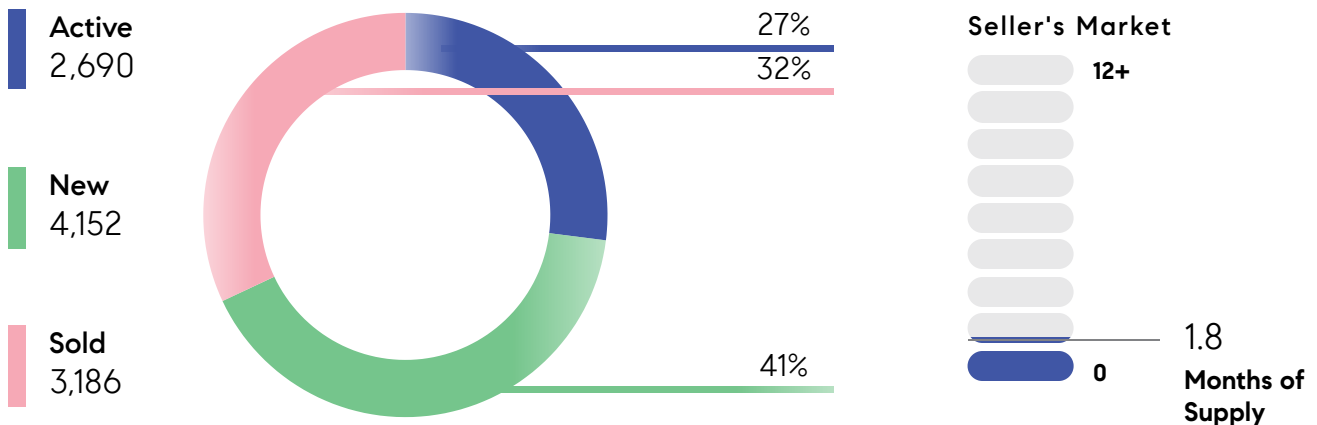
# Overall Atlanta Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,730,969	81	96.4%	\$1,448,106
YoY Change	-10.6%	-2.4%	-1.3%	-10.8%

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$339,053	31	98.4%	\$328,617
YoY Change	6.7%	10.7%	-1.7%	5.9%

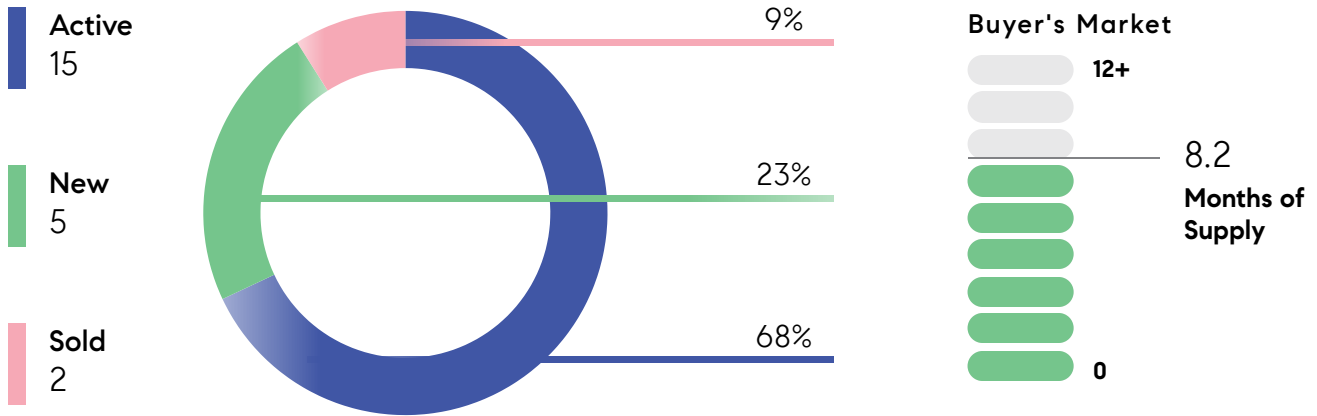
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



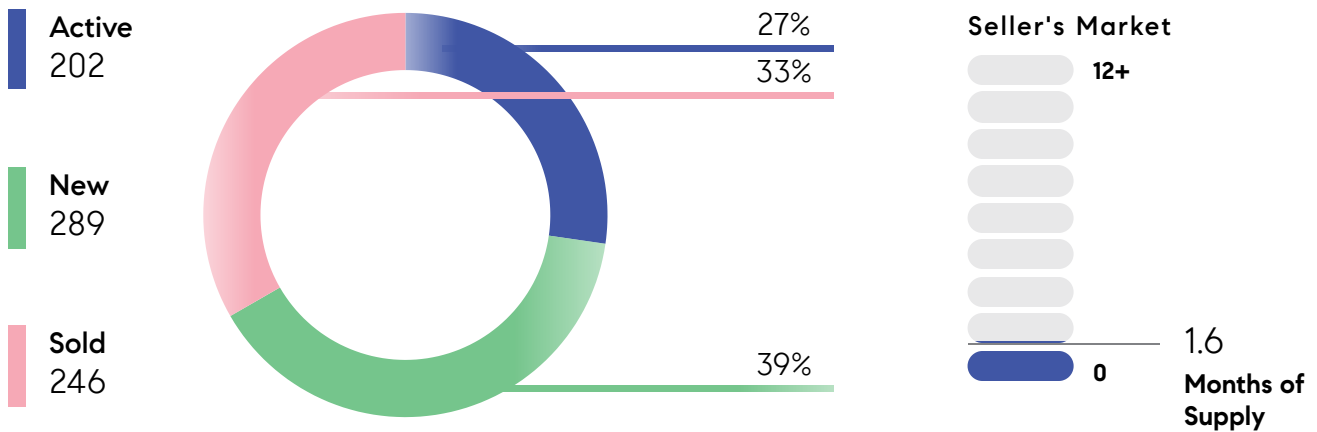
# Acworth Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,157,980	144	69.5%	\$1,500,000
YoY Change	53.7%	108.7%	-32.2%	4.2%

## DETACHED UNDER 1M



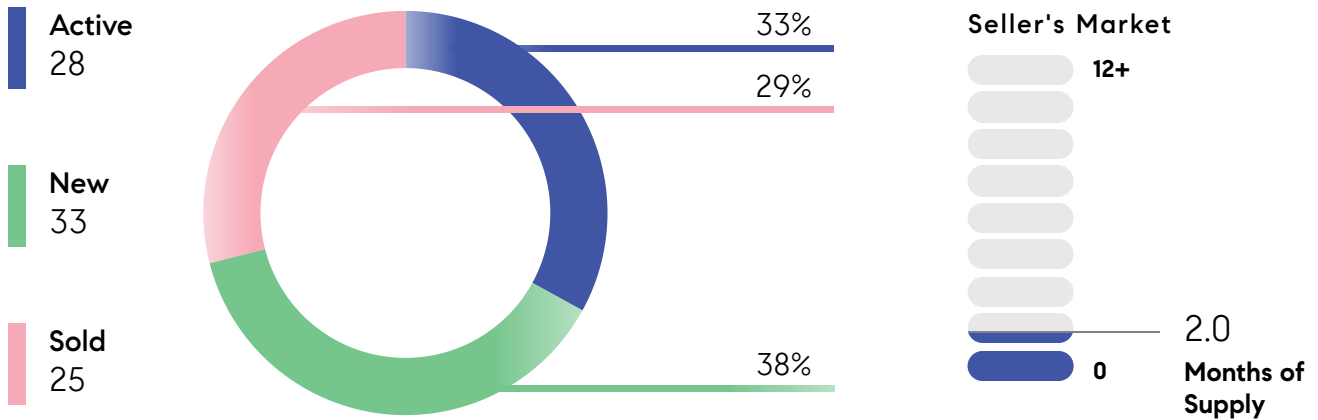
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$428,920	37	93.2%	\$399,638
YoY Change	7.3%	76.2%	-6.9%	-0.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Acworth Q4 2022

## ATTACHED UNDER 1M



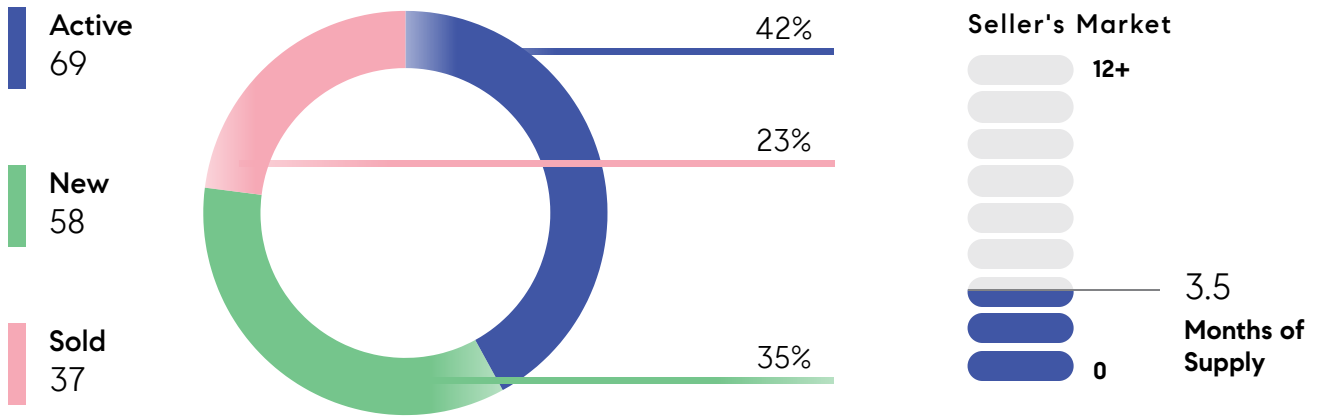
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$399,379	33	84.3%	\$336,504
YoY Change	30.1%	106.3%	-9.8%	17.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

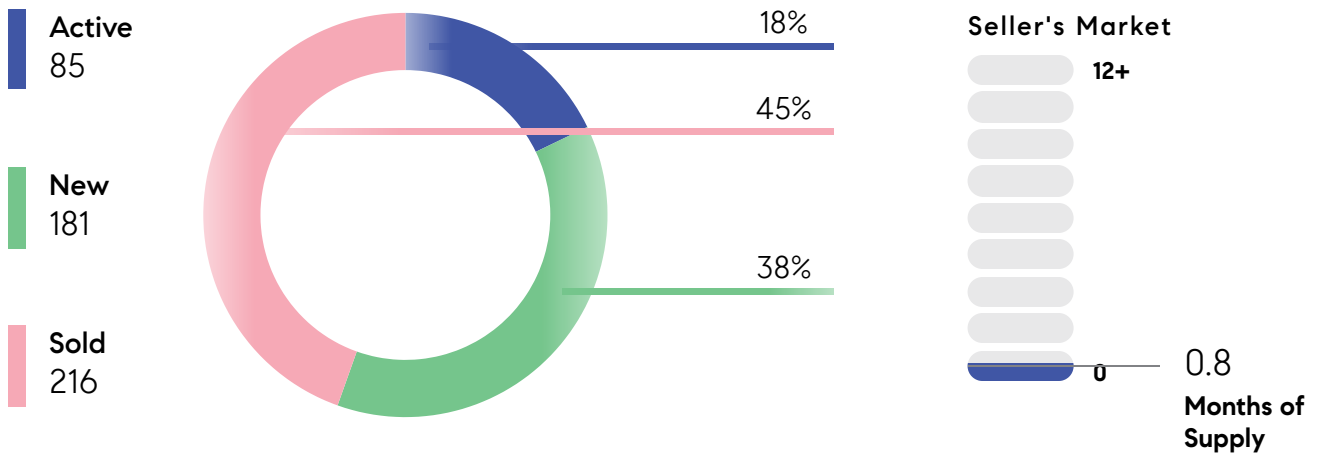
# Alpharetta Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,116,602	47	79.4%	\$1,680,463
YoY Change	26.5%	42.4%	-13.0%	10.0%

## DETACHED UNDER 1M



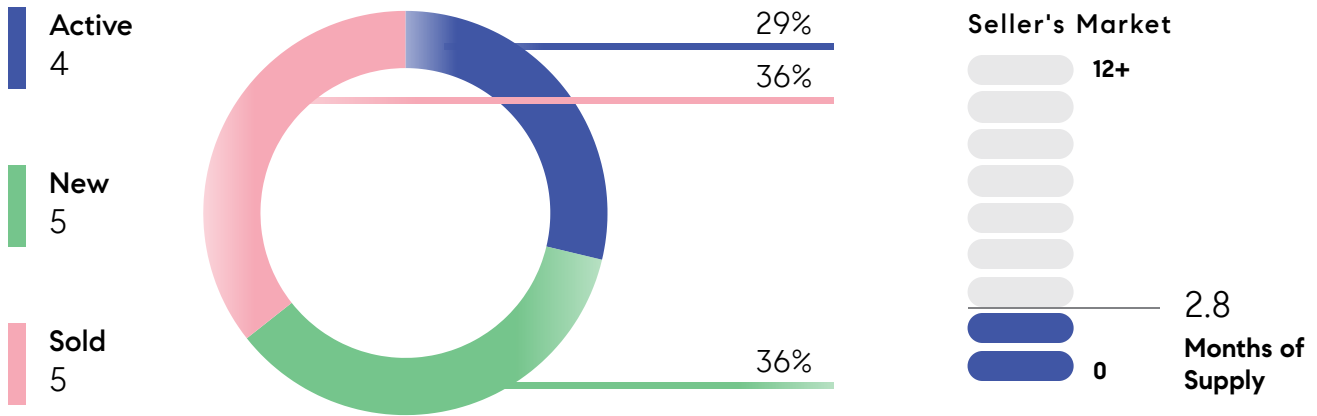
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$616,276	31	99.8%	\$615,182
YoY Change	7.3%	40.9%	0.4%	7.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

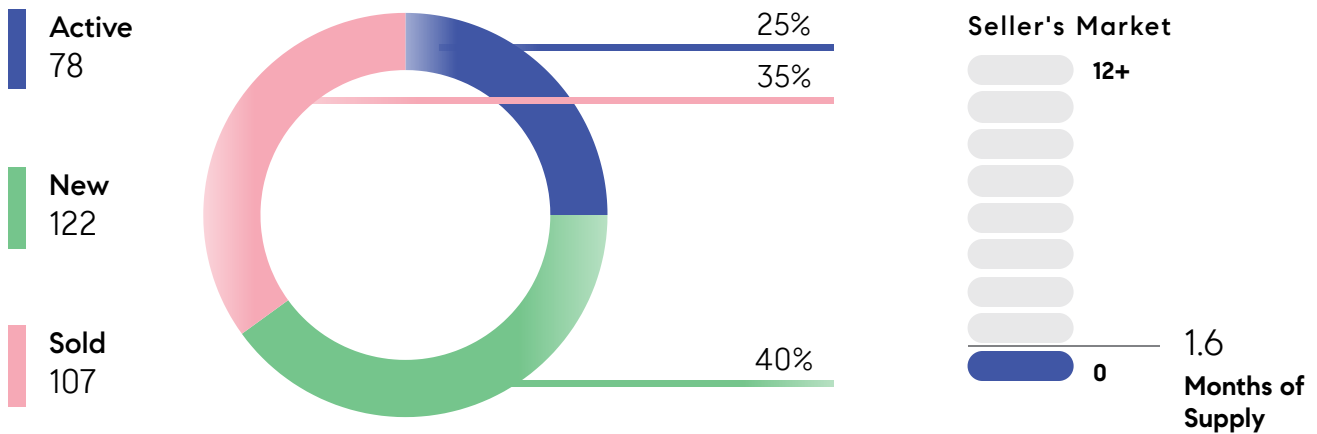
# Alpharetta Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,249,708	31	101.2%	\$1,264,800
YoY Change	25.0%	520.0%	0.7%	25.9%

## ATTACHED UNDER 1M



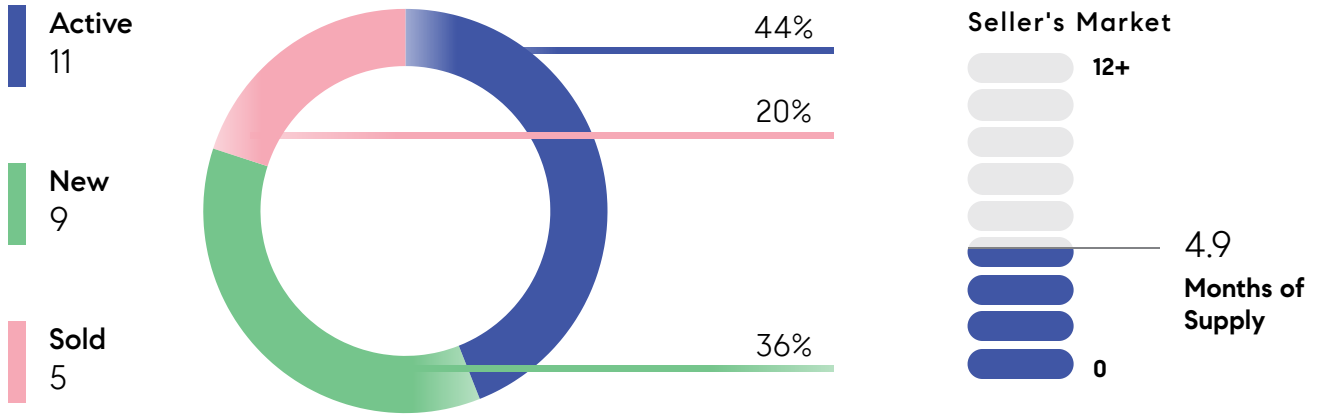
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$504,995	29	89.7%	\$452,976
YoY Change	18.0%	52.6%	-10.5%	5.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

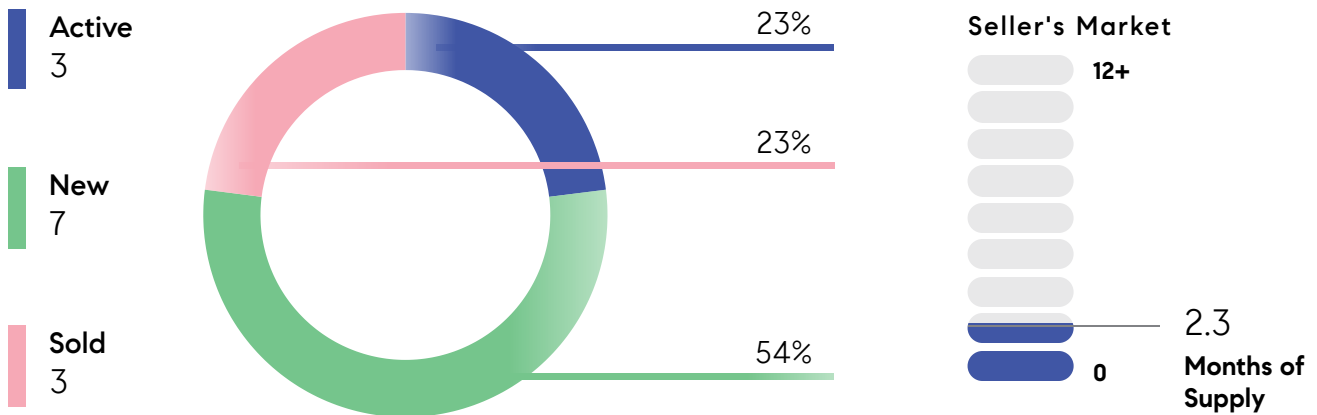
# Ansley Park Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$3,286,000	50	38.0%	\$1,249,200
YoY Change	-	-27.5%	-	-45.1%

## DETACHED UNDER 1M



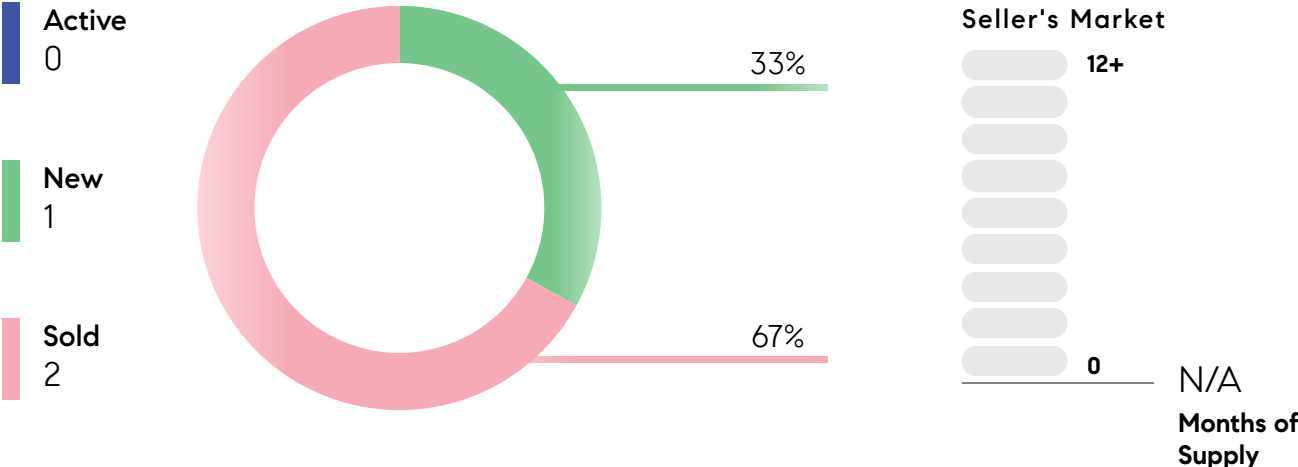
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$582,679	18	140.6%	\$819,333
YoY Change	0.3%	-30.8%	49.1%	49.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Ansley Park Q4 2022

## ATTACHED UNDER 1M



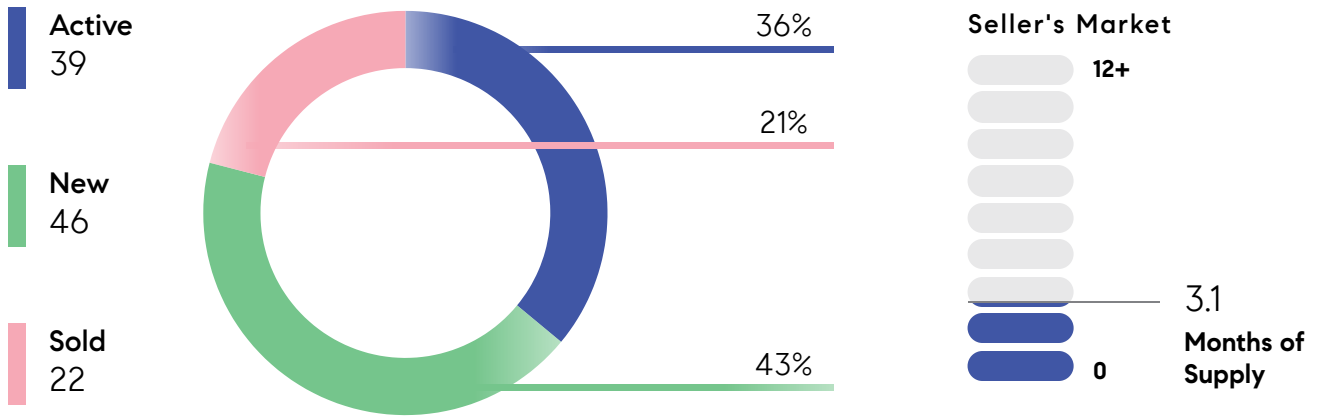
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$249,900	8	106.0%	\$264,950
YoY Change	-9.1%	166.7%	15.5%	4.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

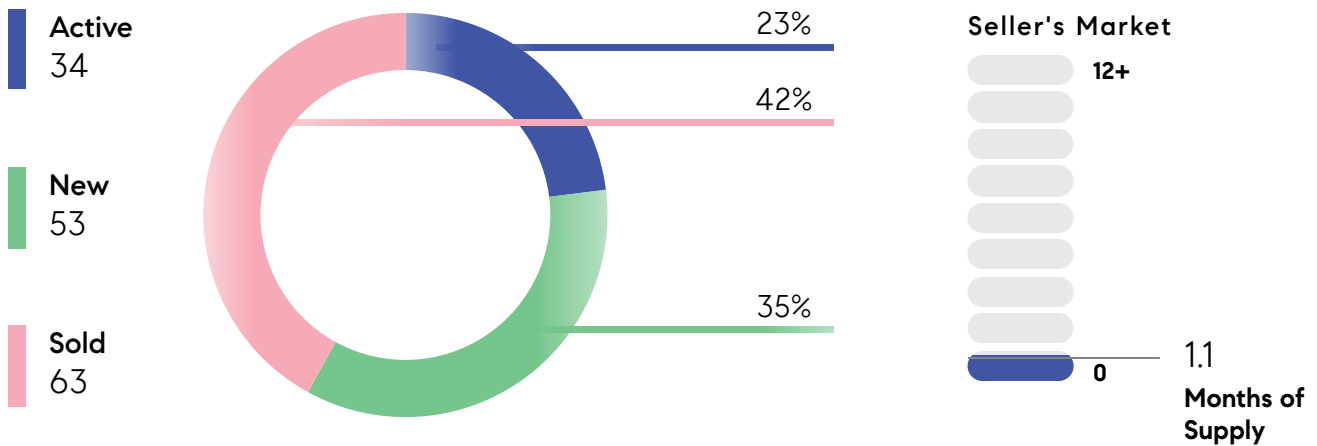
# Brookhaven Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,652,333	51	88.2%	\$1,457,131
YoY Change	5.9%	64.5%	0.3%	6.2%

## DETACHED UNDER 1M



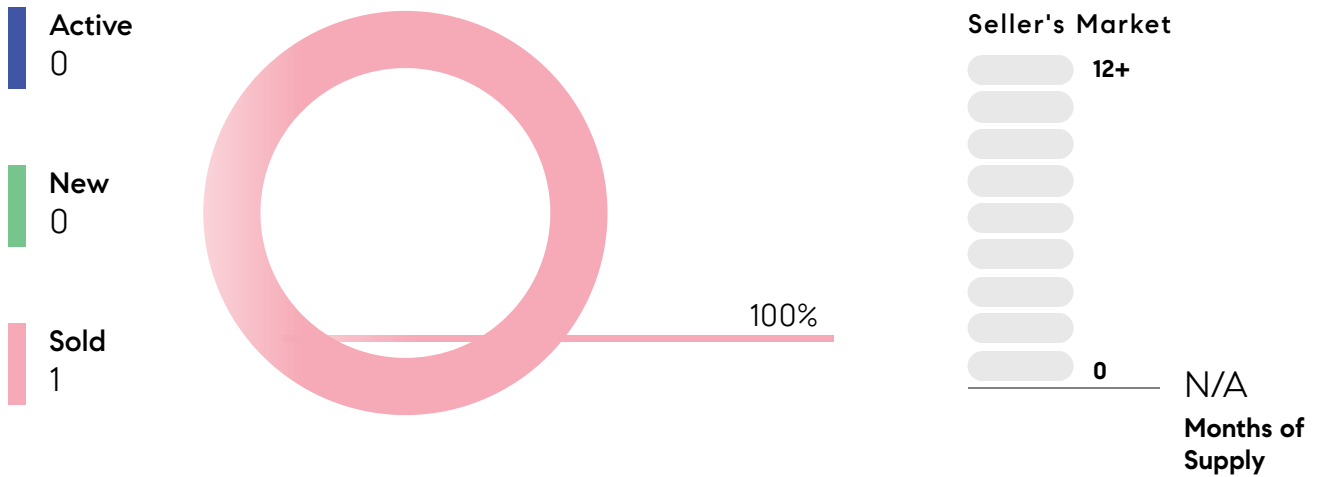
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$682,574	36	98.7%	\$673,866
YoY Change	8.7%	-5.3%	-0.6%	8.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

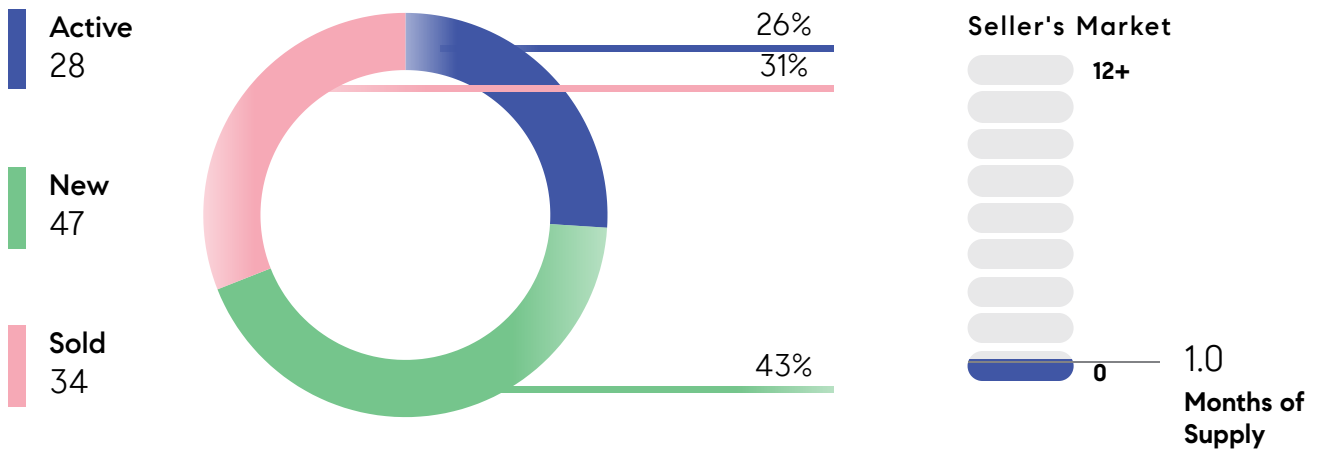
# Brookhaven Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	5	-	\$1,850,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$424,234	35	106.9%	\$453,646
YoY Change	2.1%	-5.4%	3.0%	5.1%

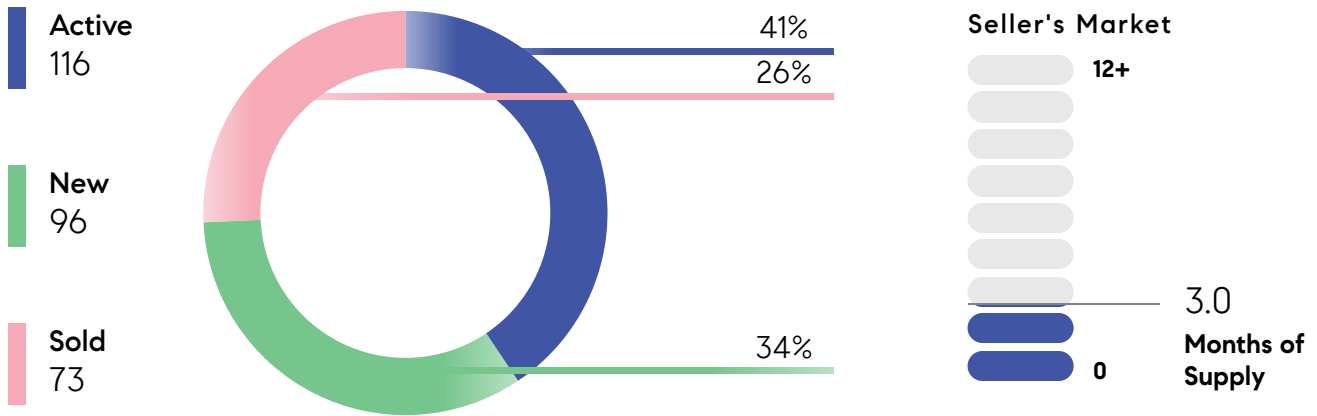
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



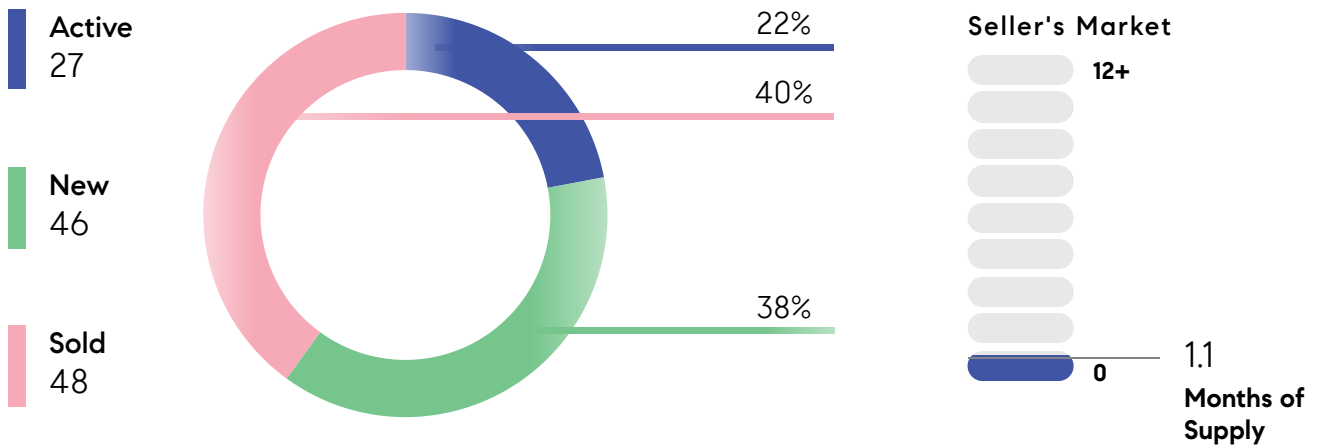
# Buckhead Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,783,124	60	70.1%	\$1,951,678
YoY Change	15.5%	9.1%	-13.2%	0.2%

## DETACHED UNDER 1M



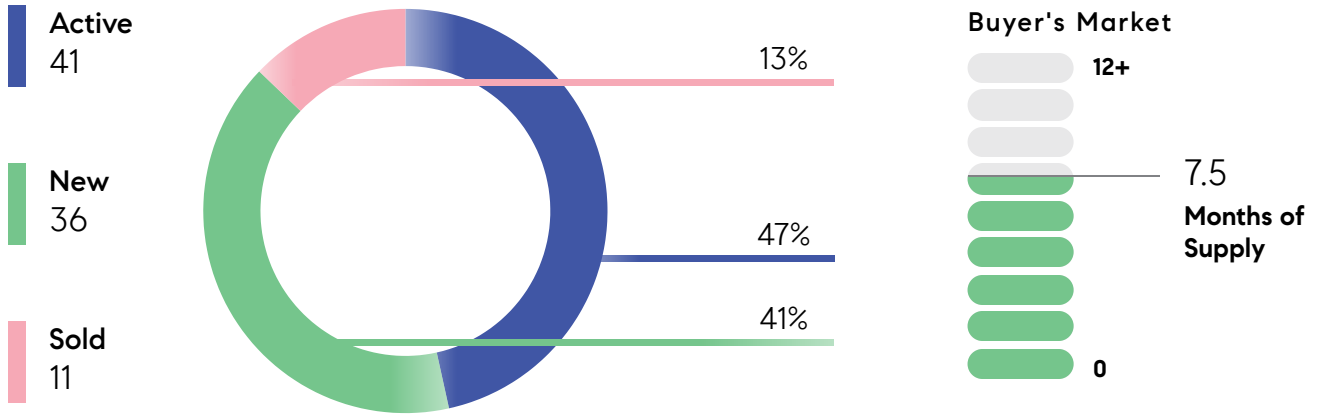
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$790,813	27	95.9%	\$758,518
YoY Change	2.4%	-37.2%	-0.5%	1.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

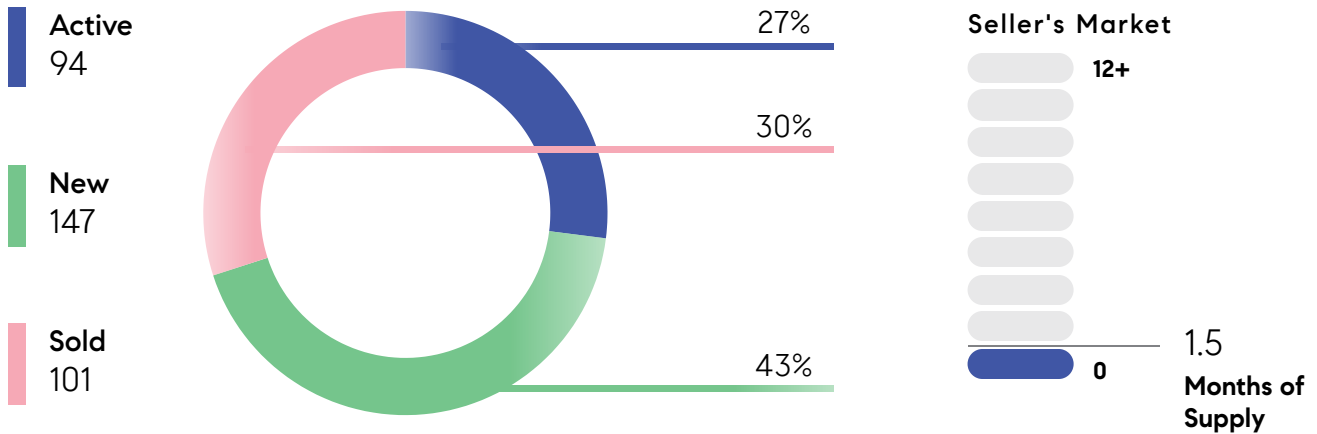
# Buckhead Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,241,500	62	74.6%	\$1,672,068
YoY Change	-13.6%	-20.5%	0.2%	-13.5%

## ATTACHED UNDER 1M



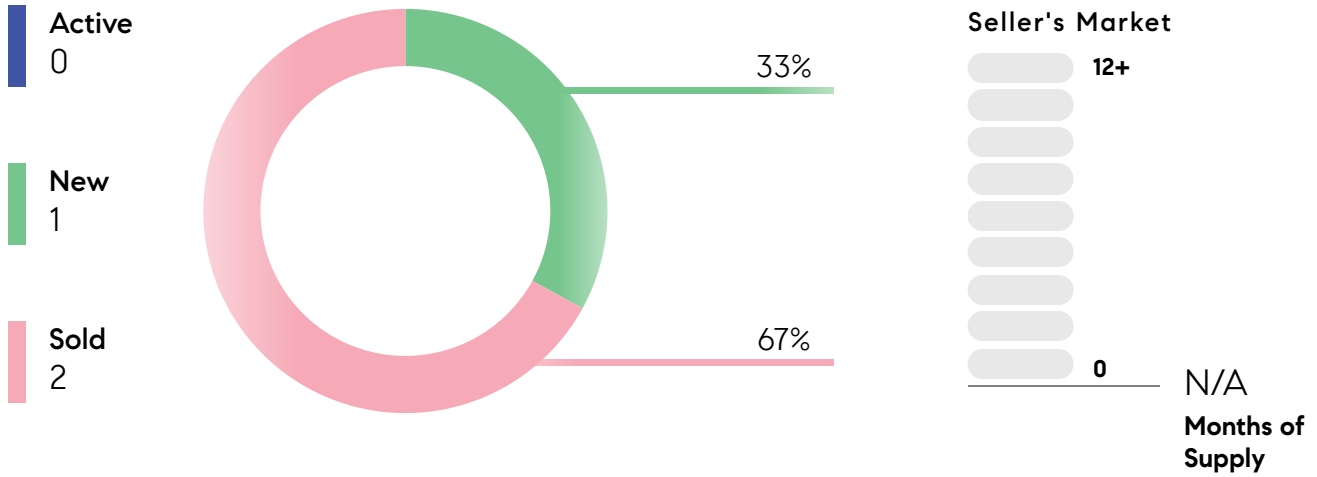
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$420,410	40	99.1%	\$416,568
YoY Change	7.5%	-27.3%	11.5%	19.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

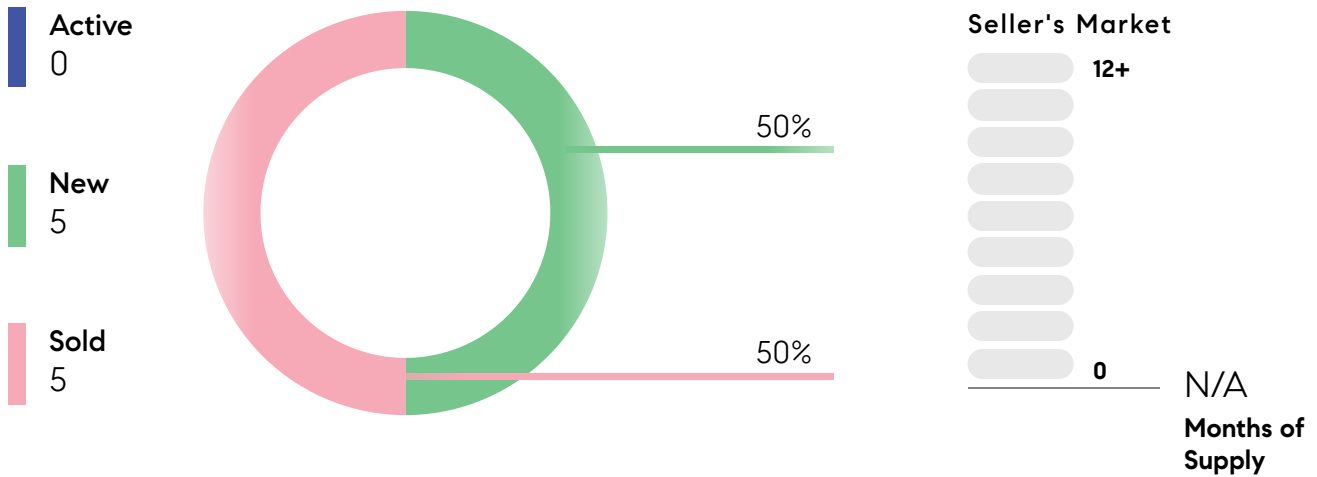
# Candler Park Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,160,000	30	128.7%	\$1,492,500
YoY Change	-0.5%	500.0%	50.0%	49.3%

## DETACHED UNDER 1M



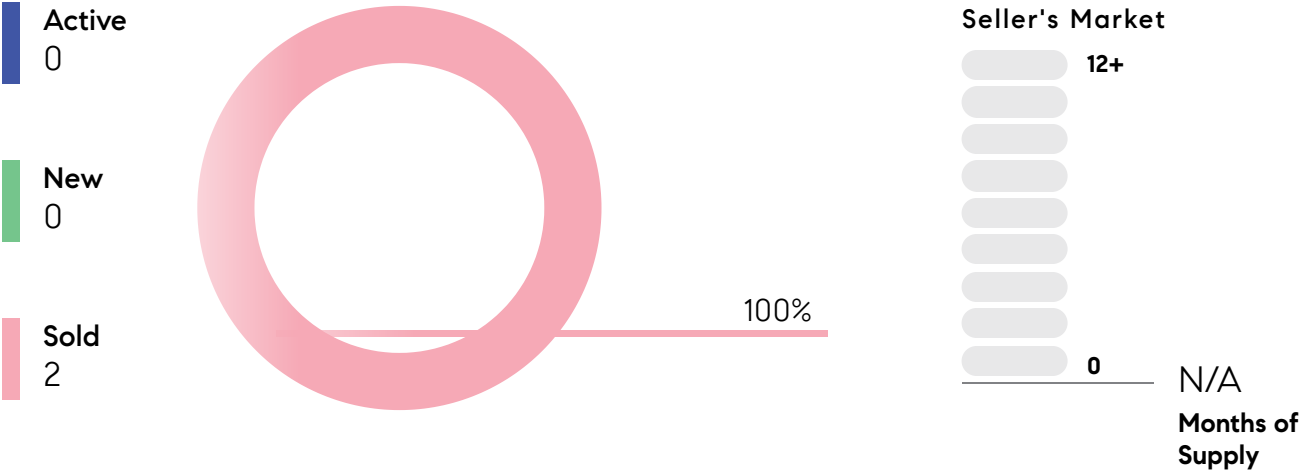
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$807,800	14	98.2%	\$793,000
YoY Change	14.2%	-26.3%	-6.0%	7.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Candler Park Q4 2022

## ATTACHED UNDER 1M



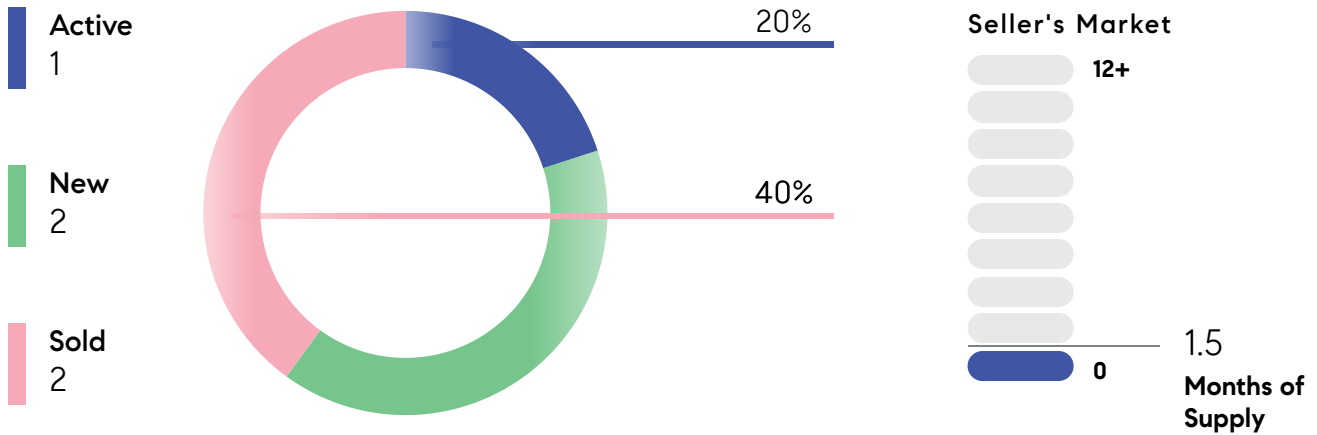
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	45	-	\$332,275
YoY Change	-	4.7%	-	-7.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

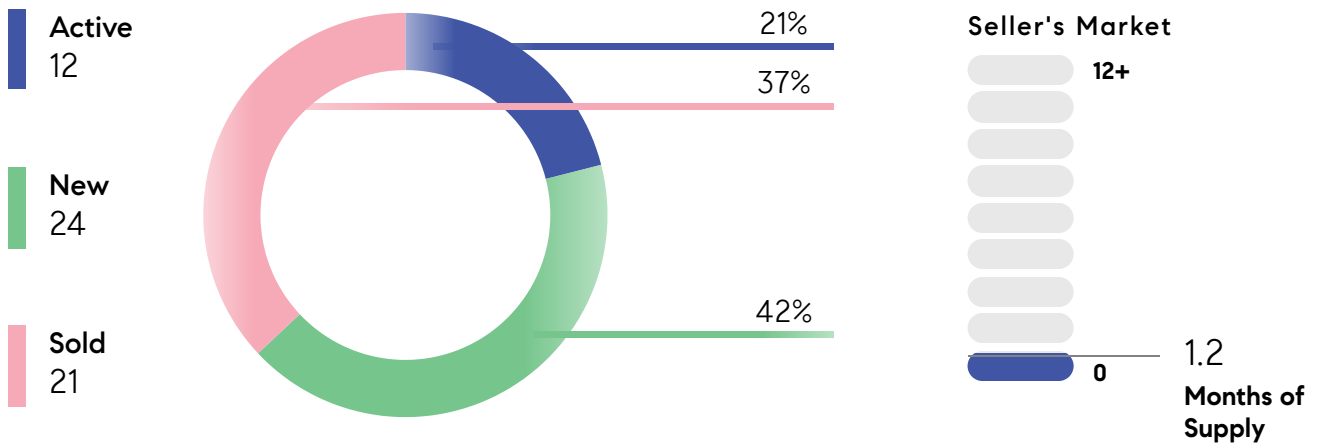
# Chamblee Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,097,500	7	96.8%	\$1,062,500
YoY Change	-4.5%	133.3%	-1.8%	-6.3%

## DETACHED UNDER 1M



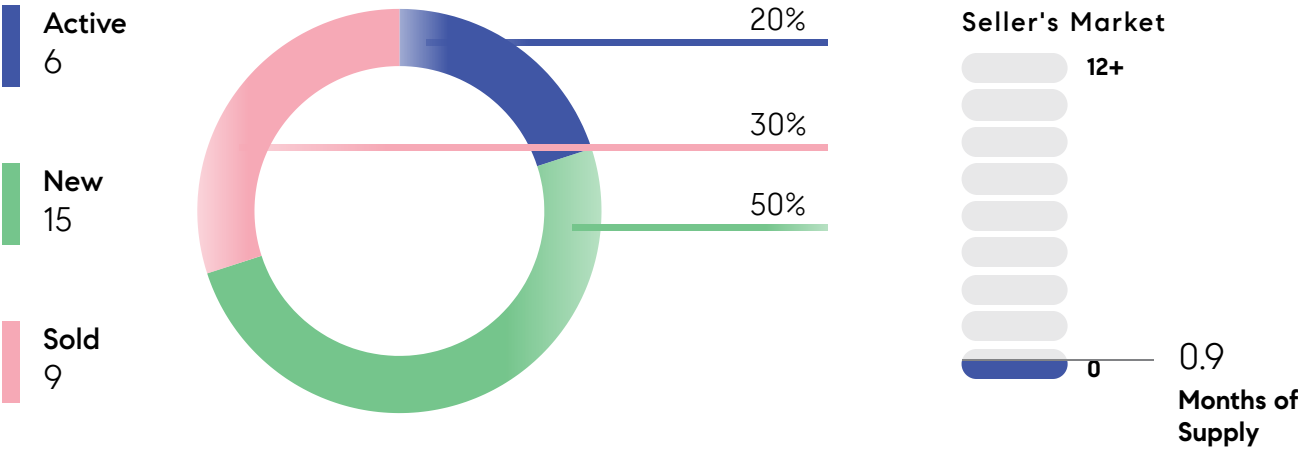
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$536,263	46	101.9%	\$546,376
YoY Change	4.2%	48.4%	2.4%	6.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee Q4 2022

## ATTACHED UNDER 1M



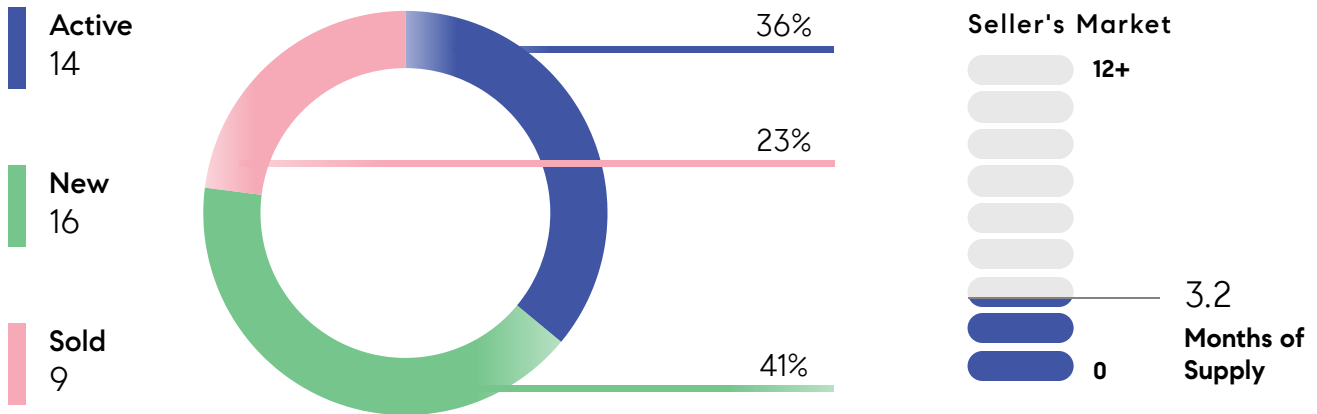
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$454,389	26	99.5%	\$451,897
YoY Change	21.7%	-16.1%	-16.7%	1.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

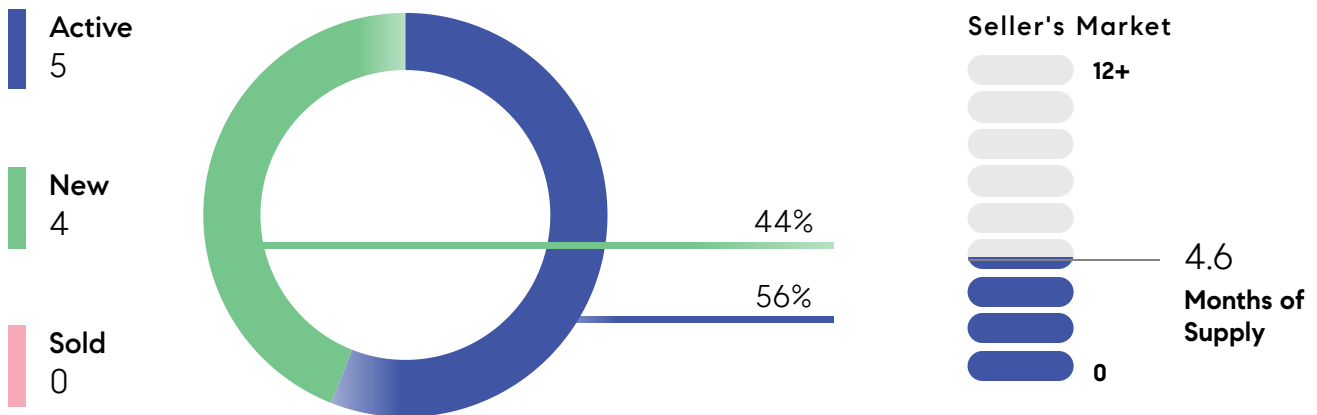
# Chastain Park Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,748,750	29	76.9%	\$2,113,778
YoY Change	24.3%	-21.6%	-30.3%	-13.3%

## DETACHED UNDER 1M



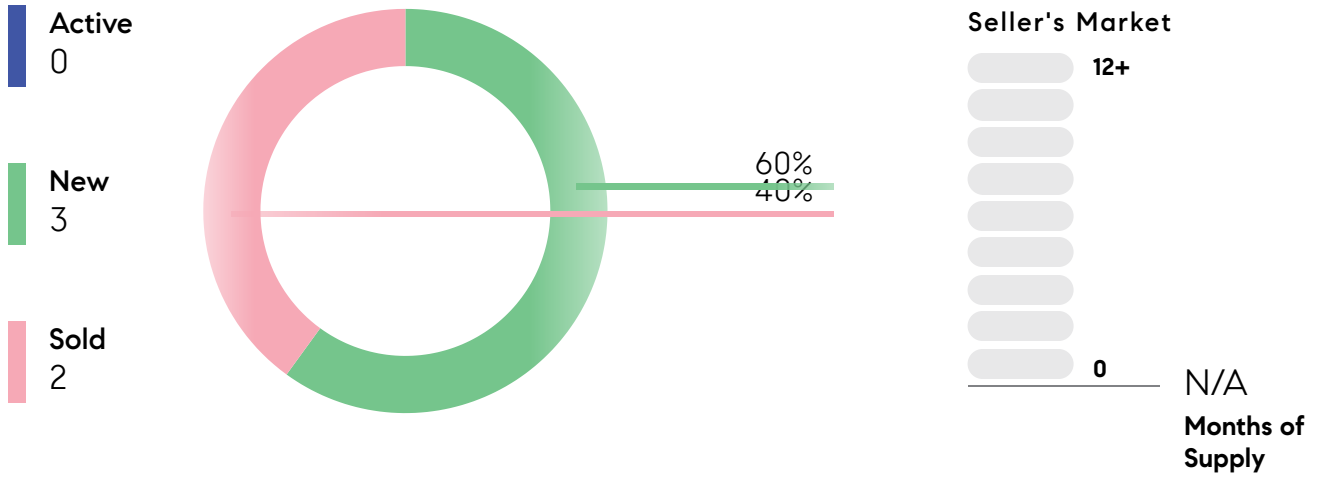
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$686,225	-	-	-
YoY Change	-2.8%	-	-	-

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

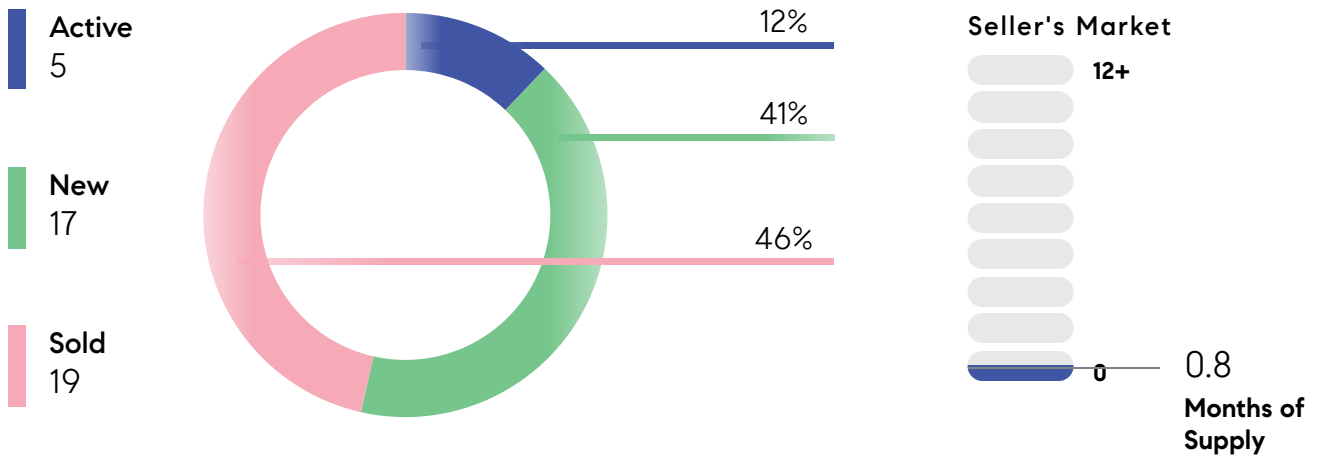
# Collier Hills Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,811,667	5	66.8%	\$1,211,000
YoY Change	45.6%	-88.6%	-47.9%	-24.2%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$477,265	32	106.3%	\$507,526
YoY Change	-3.2%	-3.0%	11.2%	7.6%

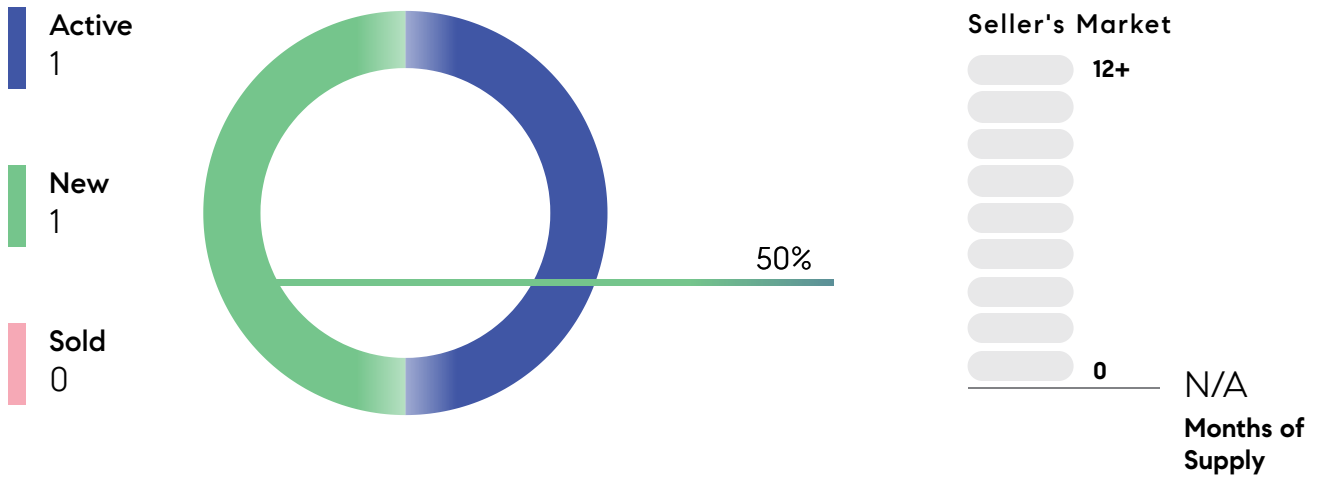
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



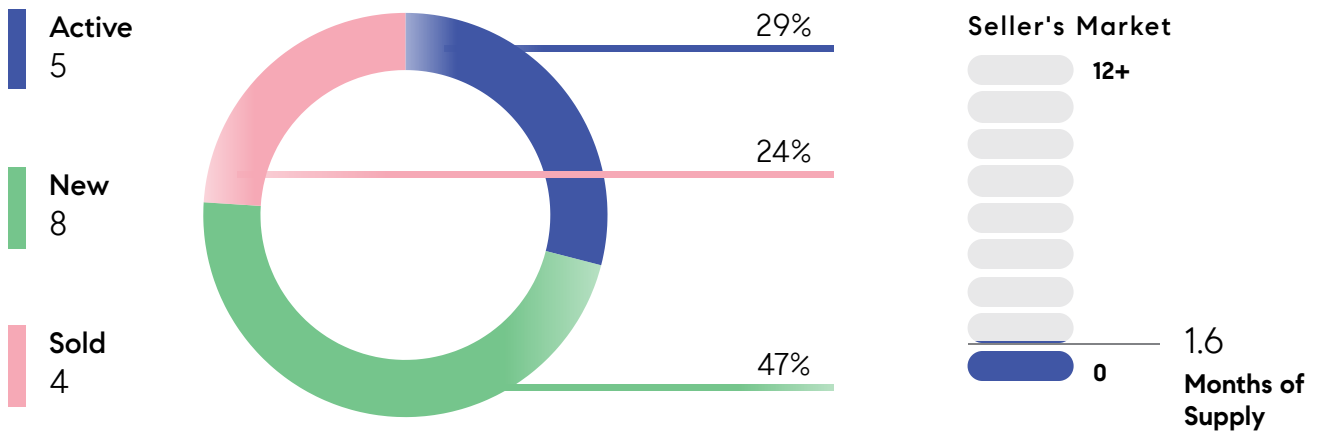
# Collier Hills Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,250,000	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



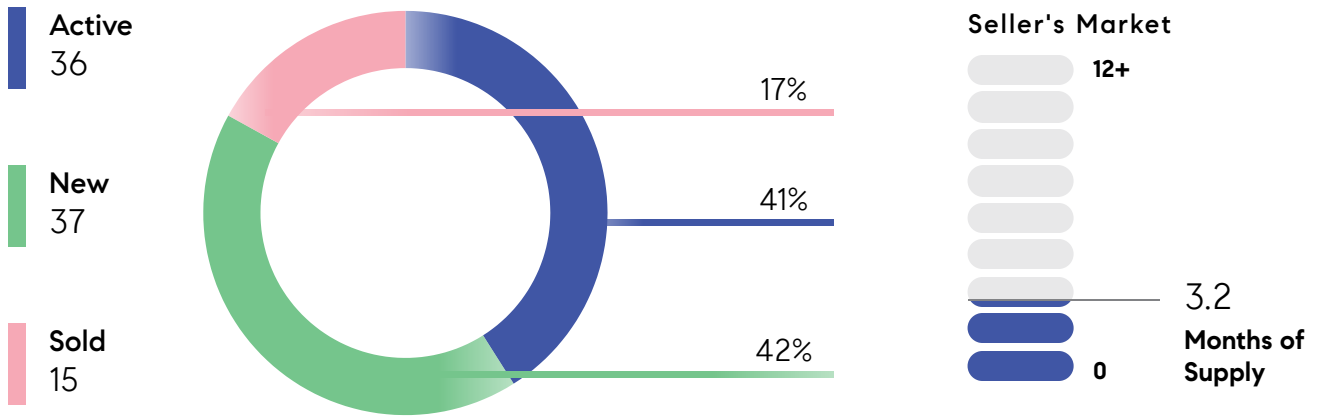
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$638,513	20	110.1%	\$703,000
YoY Change	0.8%	-61.5%	24.8%	25.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

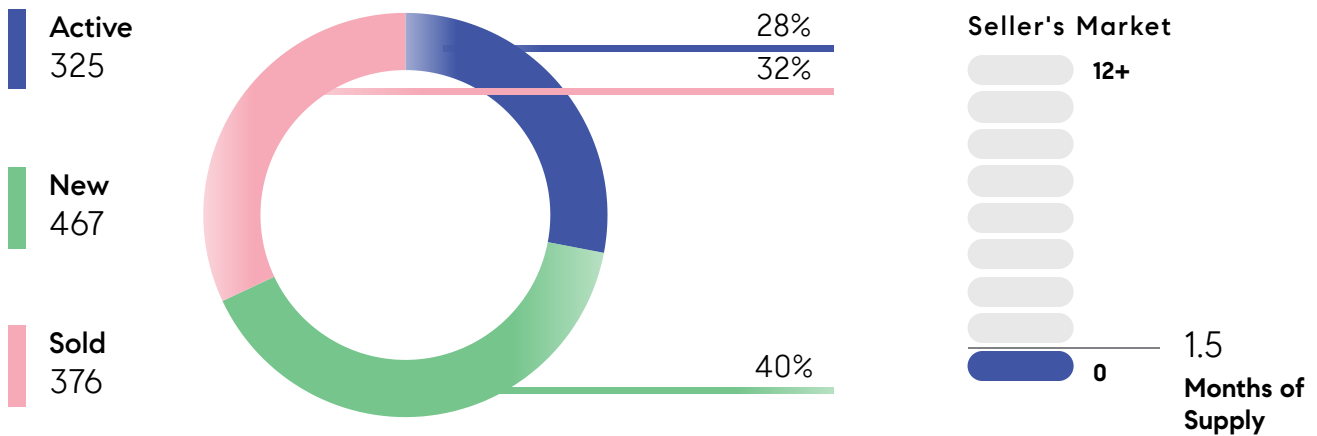
# Cumming Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,660,716	41	82.5%	\$1,370,461
YoY Change	-2.1%	-6.8%	6.2%	4.0%

## DETACHED UNDER 1M



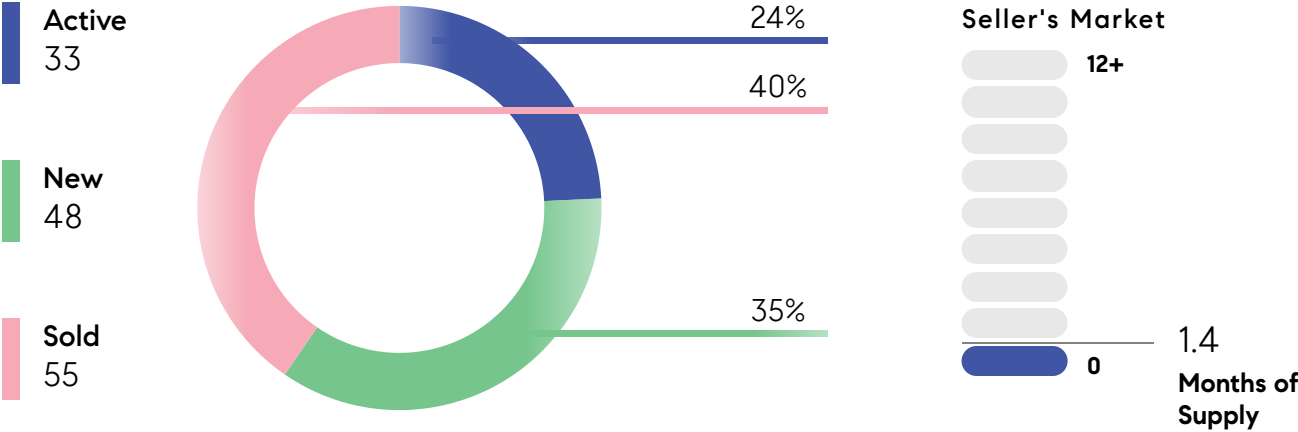
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$570,202	34	95.9%	\$547,014
YoY Change	14.4%	78.9%	-4.6%	9.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Cumming Q4 2022

## ATTACHED UNDER 1M



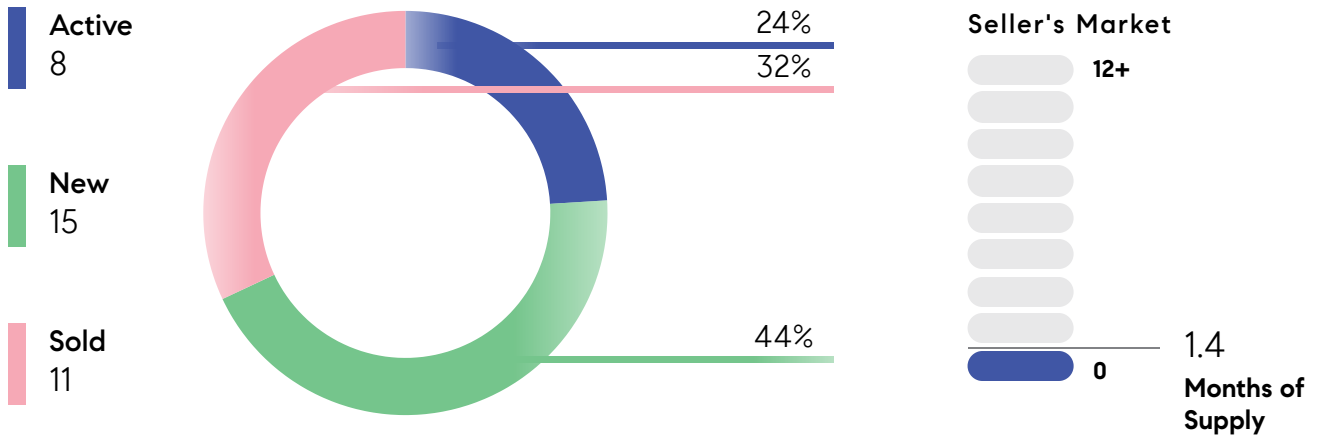
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$415,954	27	92.5%	\$384,791
YoY Change	17.9%	80.0%	-11.5%	4.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

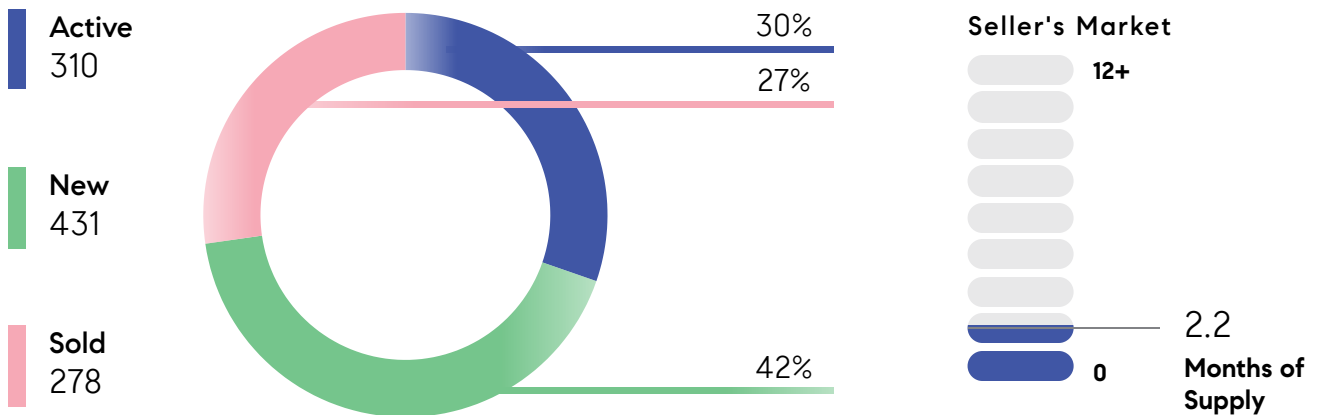
# Decatur Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,454,200	48	101.9%	\$1,482,182
YoY Change	0.9%	-5.9%	18.1%	19.2%

## DETACHED UNDER 1M



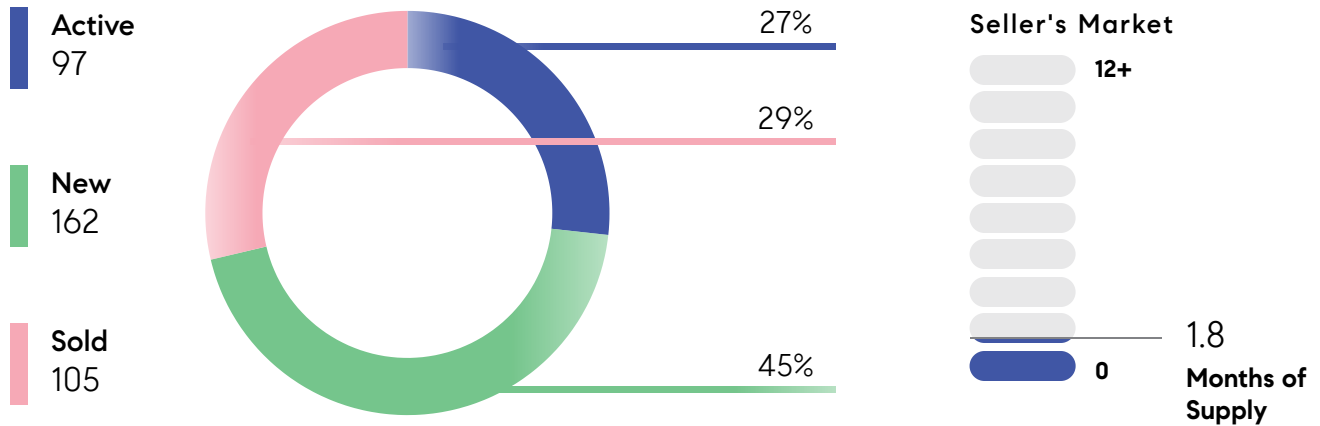
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$378,349	33	104.8%	\$396,383
YoY Change	2.2%	17.9%	0.8%	3.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Decatur Q4 2022

## ATTACHED UNDER 1M



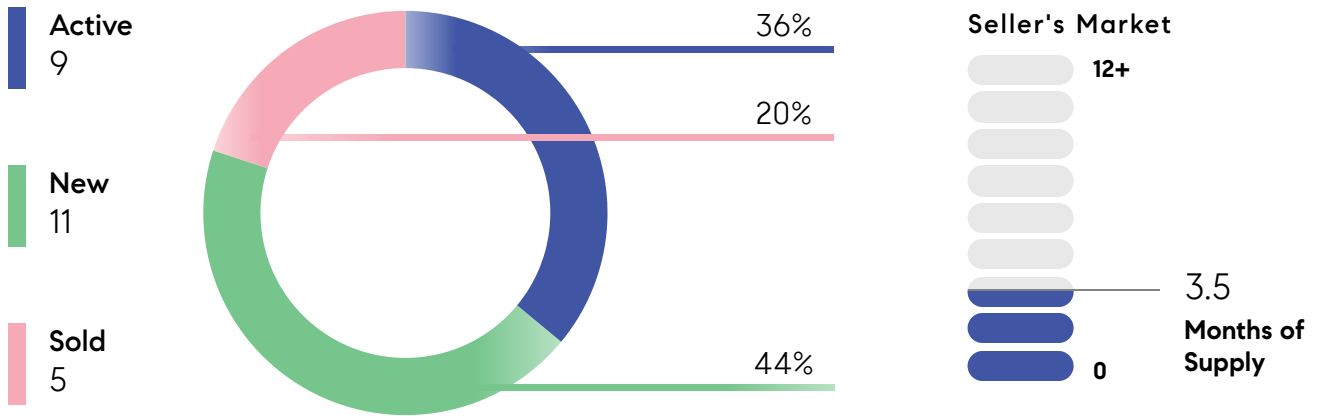
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$303,627	26	106.2%	\$322,391
YoY Change	20.0%	-10.3%	-4.8%	14.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

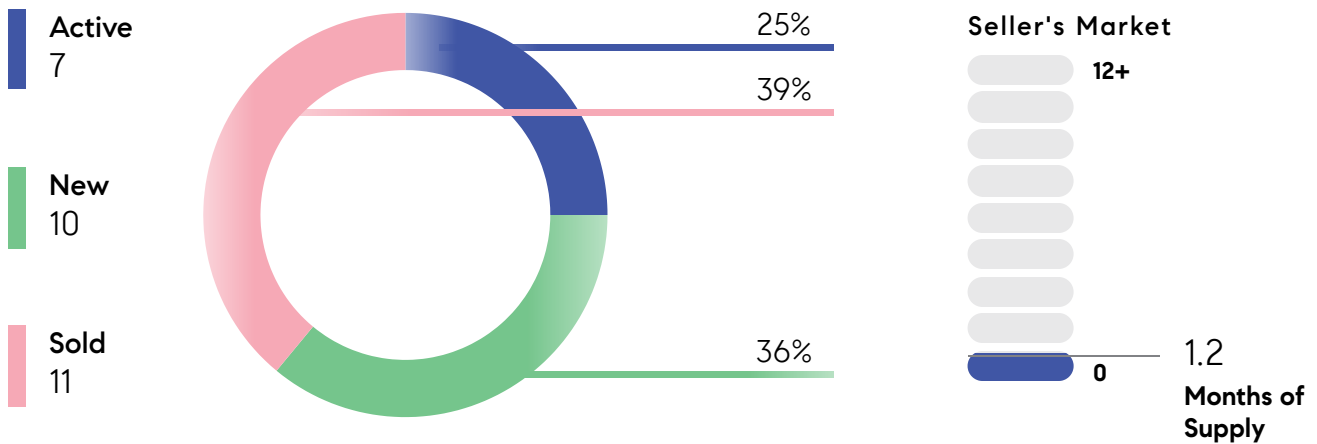
# Druid Hills Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,615,318	58	121.1%	\$1,956,200
YoY Change	-18.3%	-24.7%	24.8%	2.0%

## DETACHED UNDER 1M



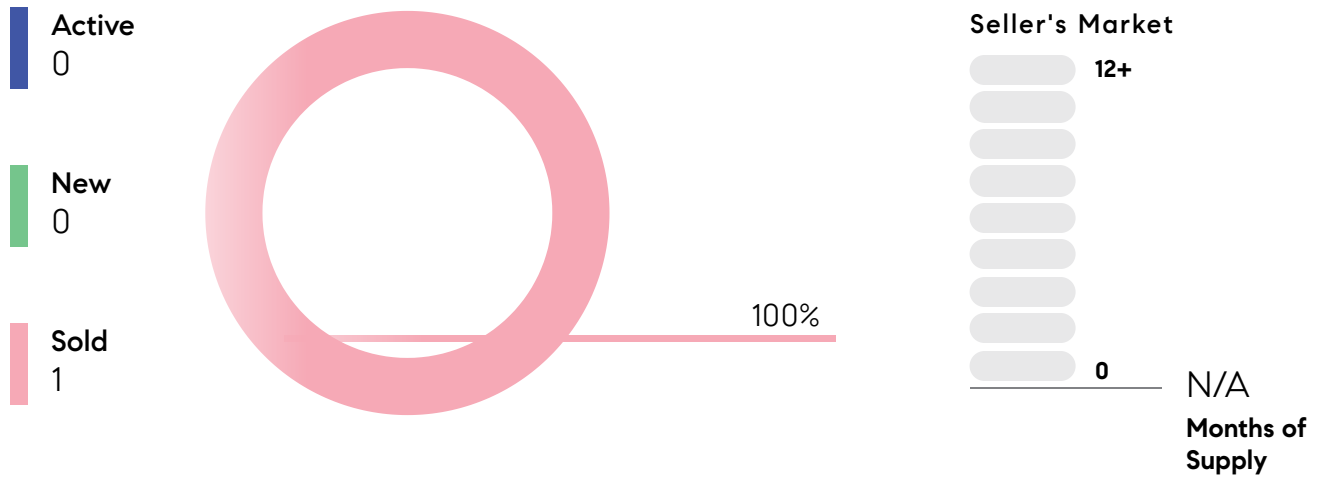
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$567,470	102	123.7%	\$702,091
YoY Change	-13.3%	85.5%	44.0%	24.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

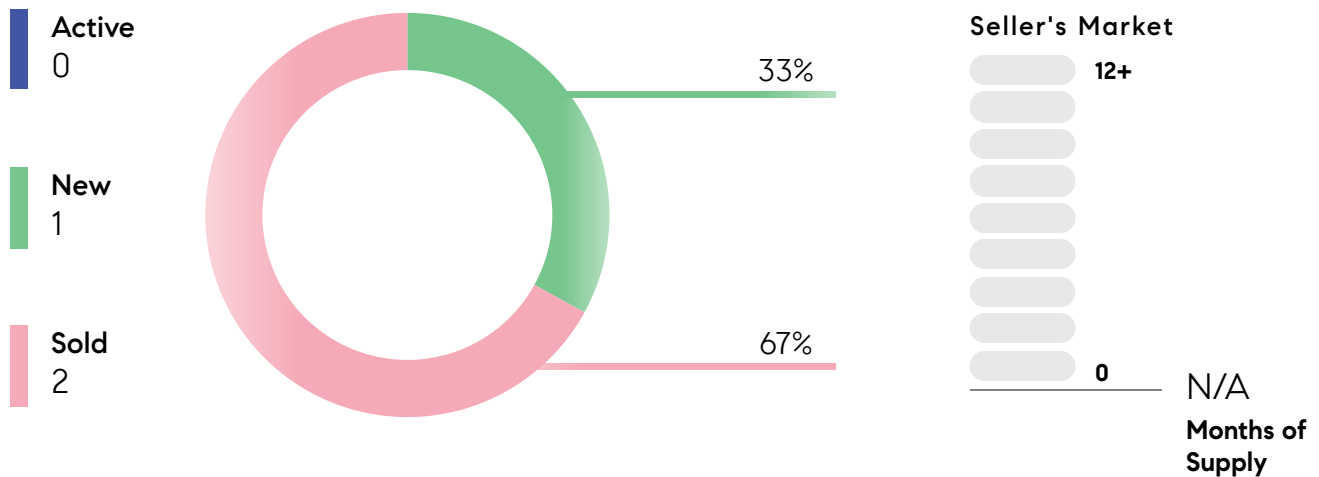
# Druid Hills Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	155	-	\$1,960,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



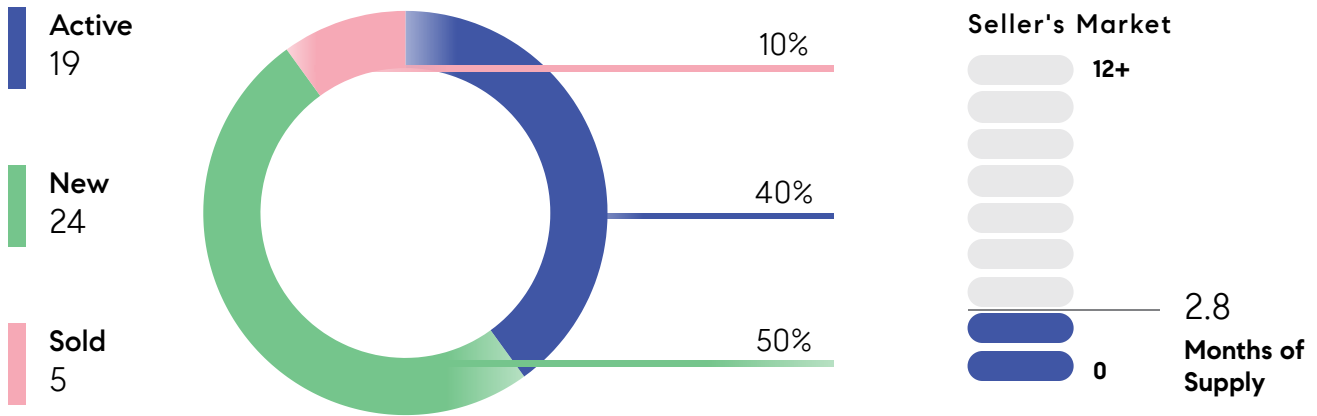
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$749,000	69	86.9%	\$651,000
YoY Change	-	-11.5%	-	7.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

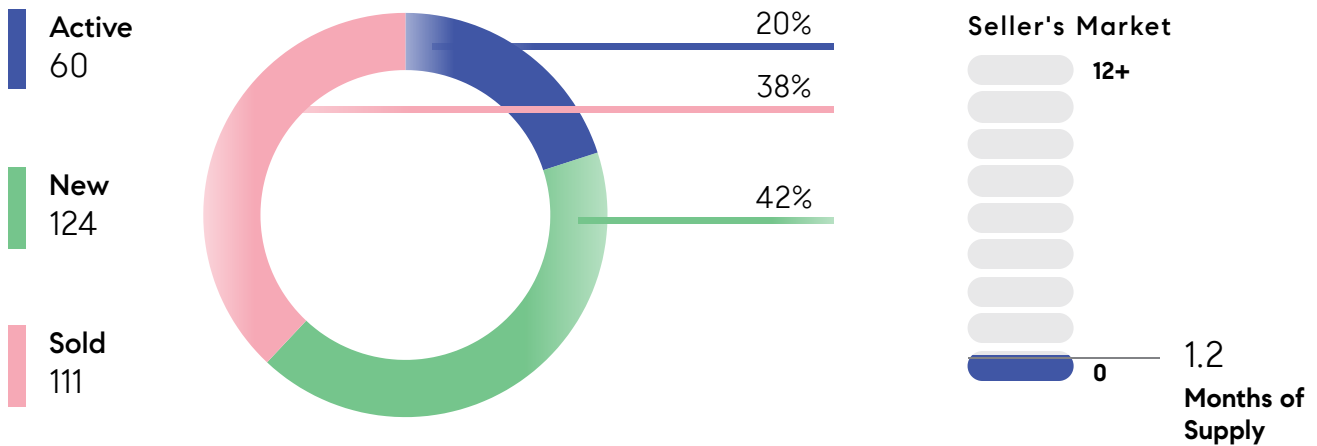
# Duluth Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,694,113	31	82.4%	\$1,395,800
YoY Change	2.9%	106.7%	-18.6%	-16.2%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$475,181	37	97.8%	\$464,663
YoY Change	8.5%	76.2%	-3.6%	4.6%

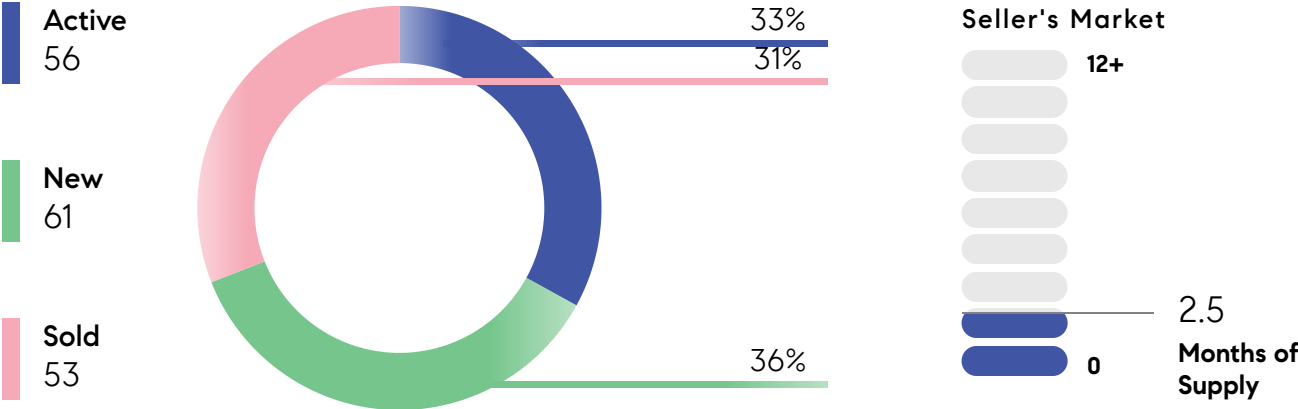
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Duluth Q4 2022

## ATTACHED UNDER 1M



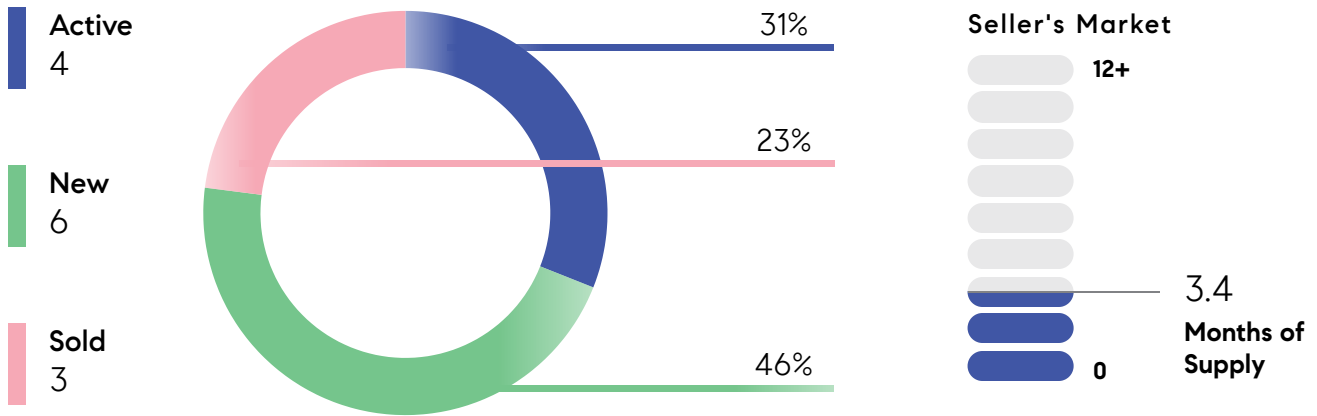
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$387,549	33	95.2%	\$369,071
YoY Change	14.7%	135.7%	-2.3%	12.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

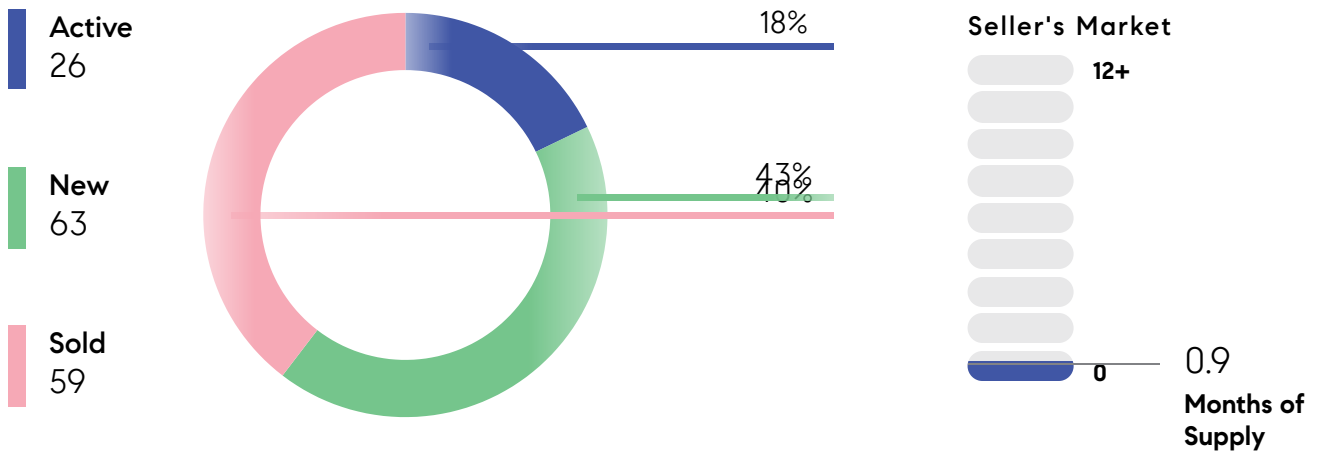
# Dunwoody Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,401,000	11	79.2%	\$1,110,000
YoY Change	-	-89.4%	-	-19.0%

## DETACHED UNDER 1M



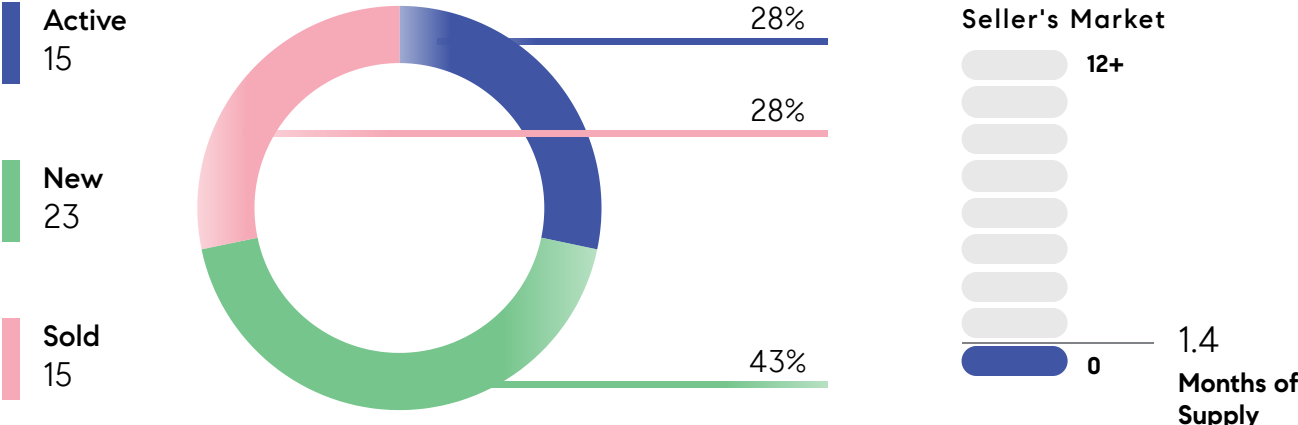
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$665,433	26	89.2%	\$593,891
YoY Change	6.5%	-7.1%	-10.2%	-4.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Dunwoody Q4 2022

## ATTACHED UNDER 1M



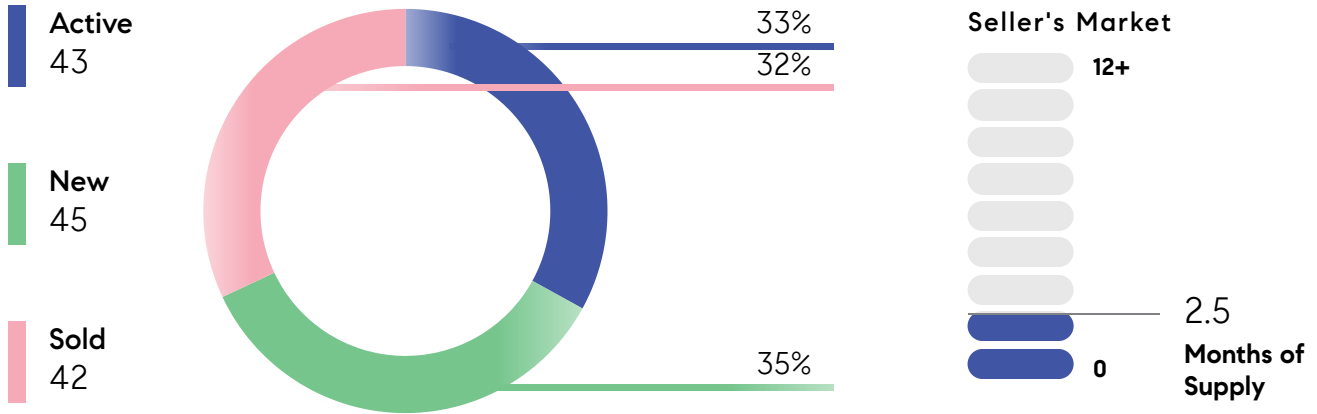
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$392,196	29	95.9%	\$376,233
YoY Change	11.8%	-6.5%	-12.6%	-2.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

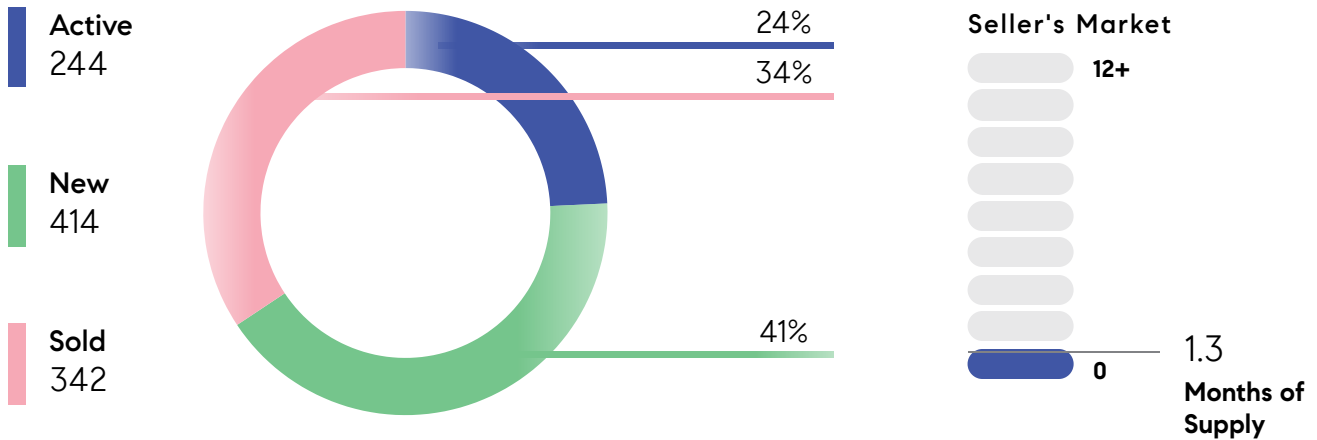
# East Cobb Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,502,656	55	95.9%	\$1,441,452
YoY Change	-8.1%	-43.3%	12.5%	3.4%

## DETACHED UNDER 1M



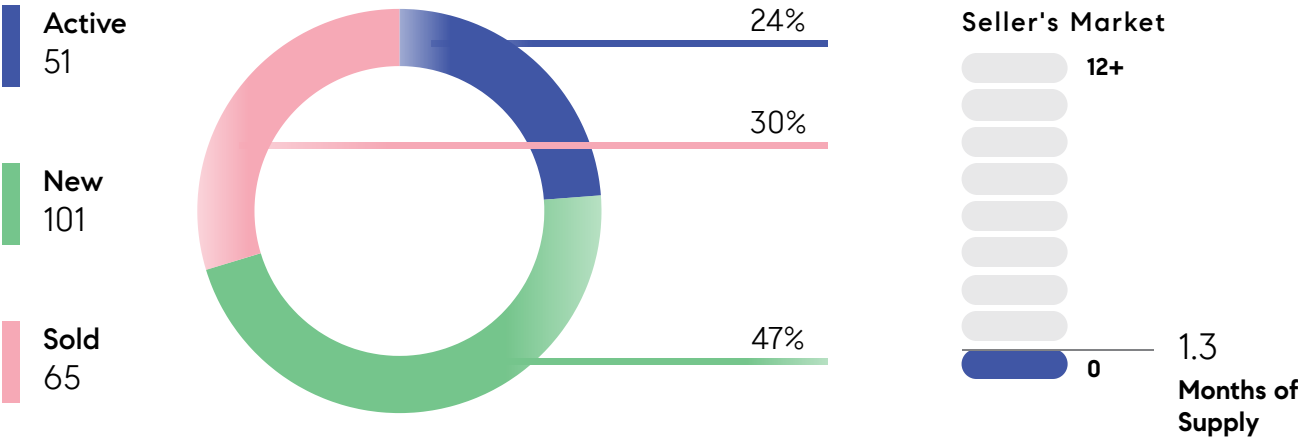
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$497,344	34	101.7%	\$505,808
YoY Change	6.3%	54.5%	0.8%	7.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb Q4 2022

## ATTACHED UNDER 1M



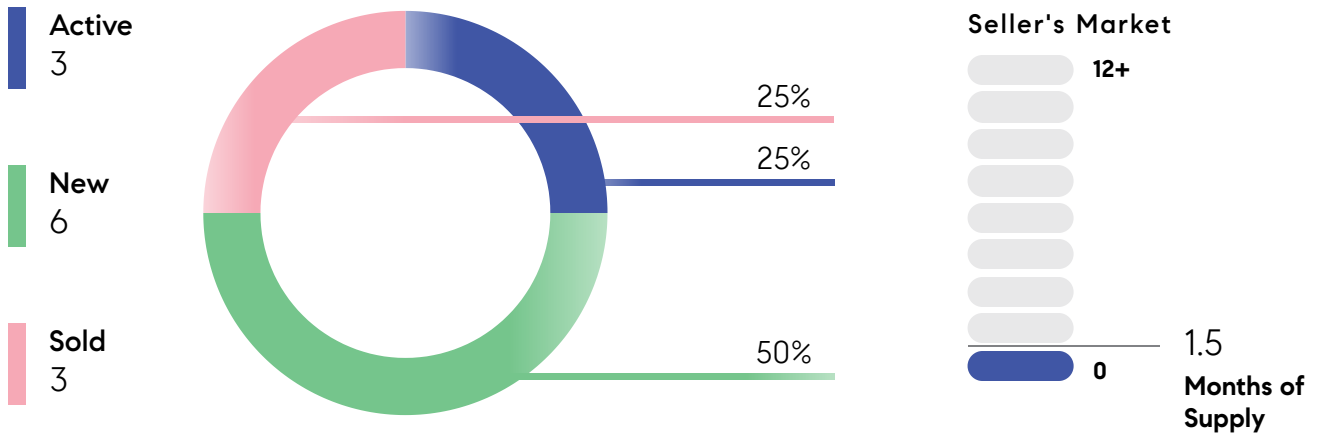
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$342,415	39	92.3%	\$315,991
YoY Change	4.0%	77.3%	-0.7%	3.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

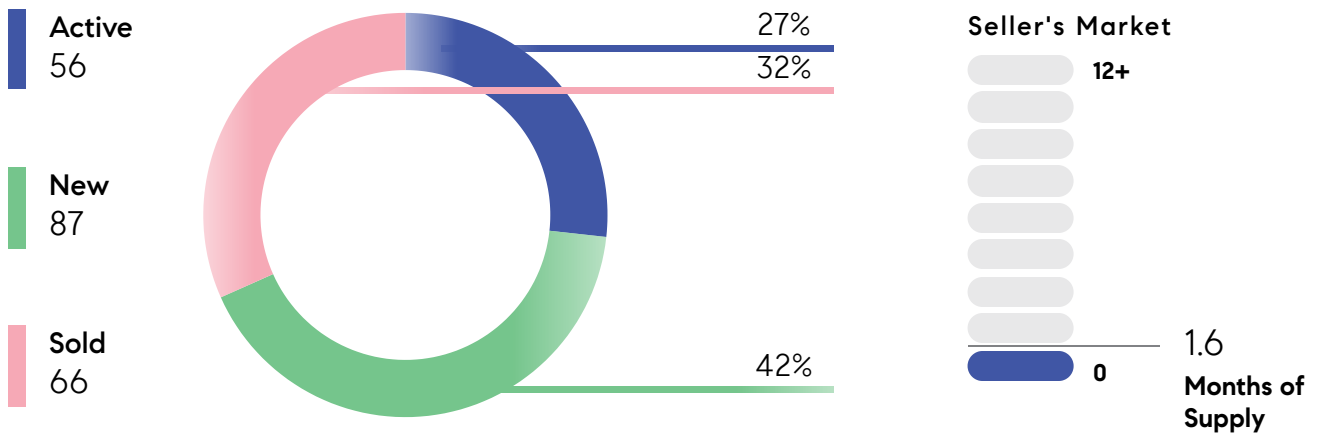
# East Lake/Edgewood/Kirkwood Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,272,983	10	90.0%	\$1,145,687
YoY Change	2.1%	-	-	-

## DETACHED UNDER 1M



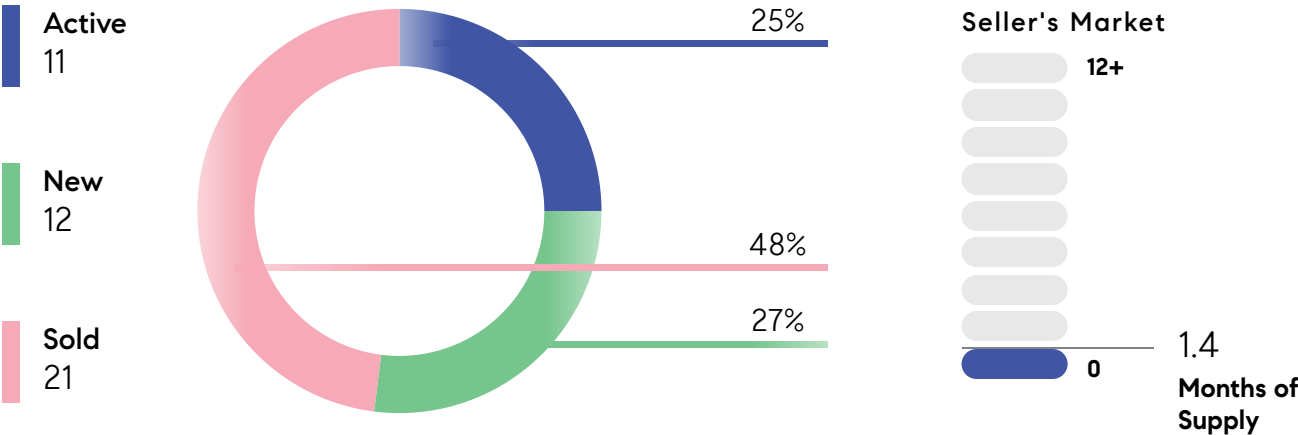
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$544,878	32	93.7%	\$510,636
YoY Change	11.8%	18.5%	-4.5%	6.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood Q4 2022

## ATTACHED UNDER 1M



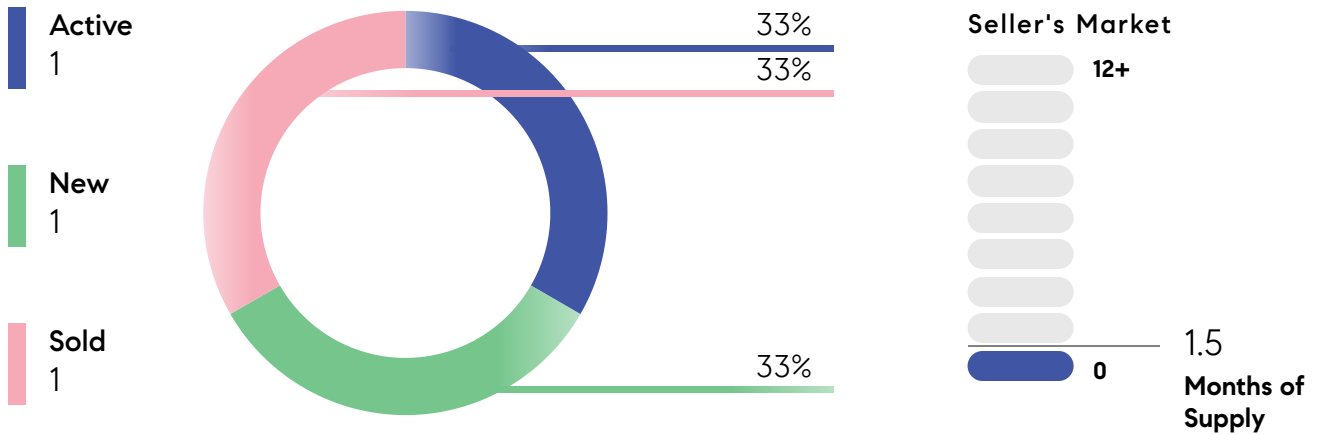
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$416,292	36	87.3%	\$363,402
YoY Change	-1.1%	-43.7%	-7.1%	-8.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

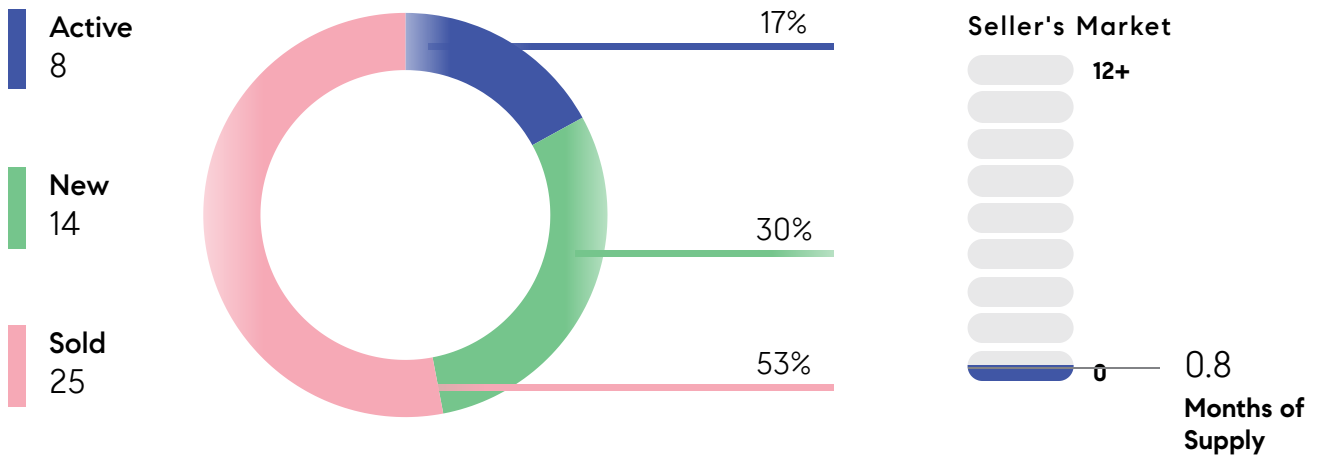
# Grant Park Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,125,000	35	96.4%	\$1,085,000
YoY Change	-33.8%	288.9%	0.3%	-33.6%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$572,311	32	101.5%	\$580,870
YoY Change	4.0%	45.5%	-5.5%	-1.7%

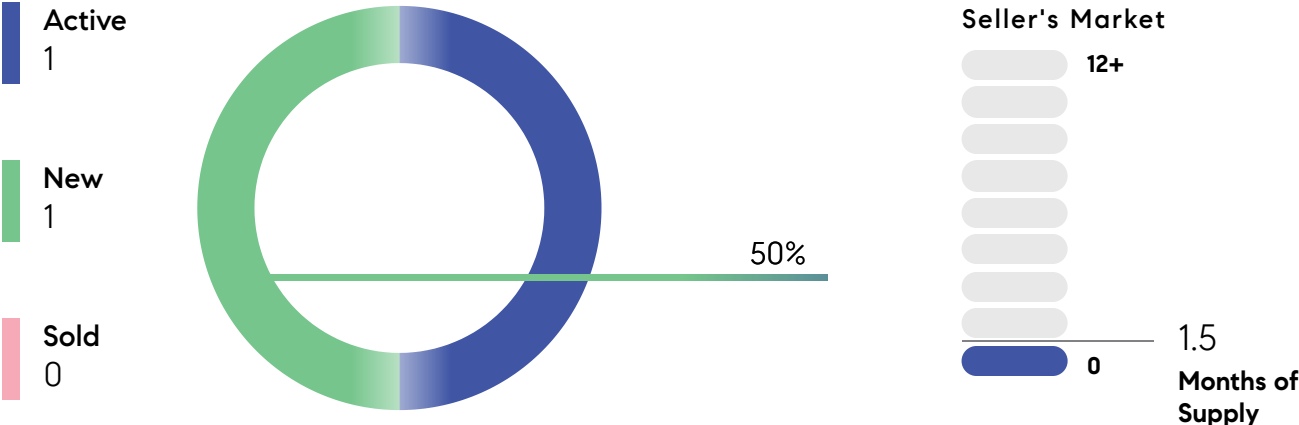
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Grant Park Q4 2022

## ATTACHED UNDER 1M



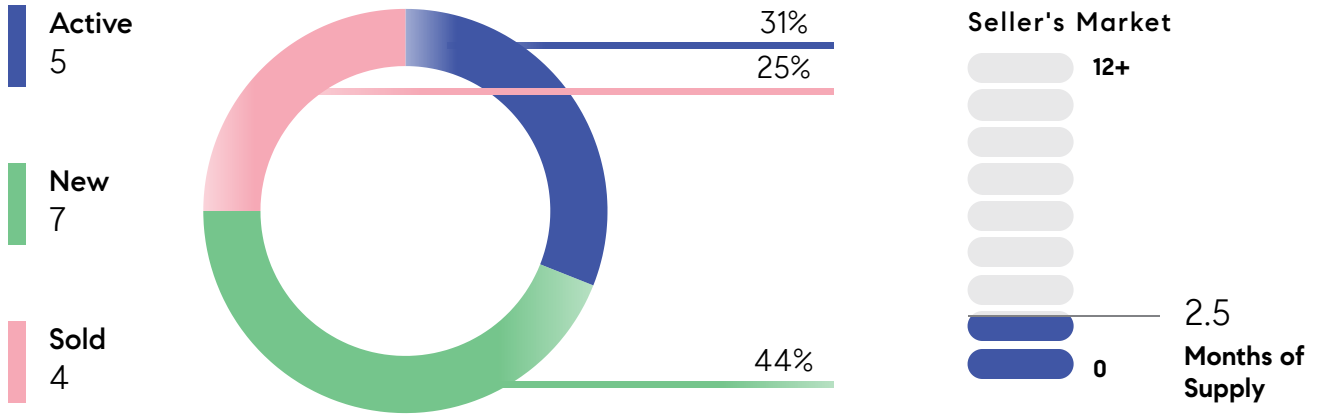
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$225,000	-	-	-
YoY Change	-43.9%	-	-	-

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

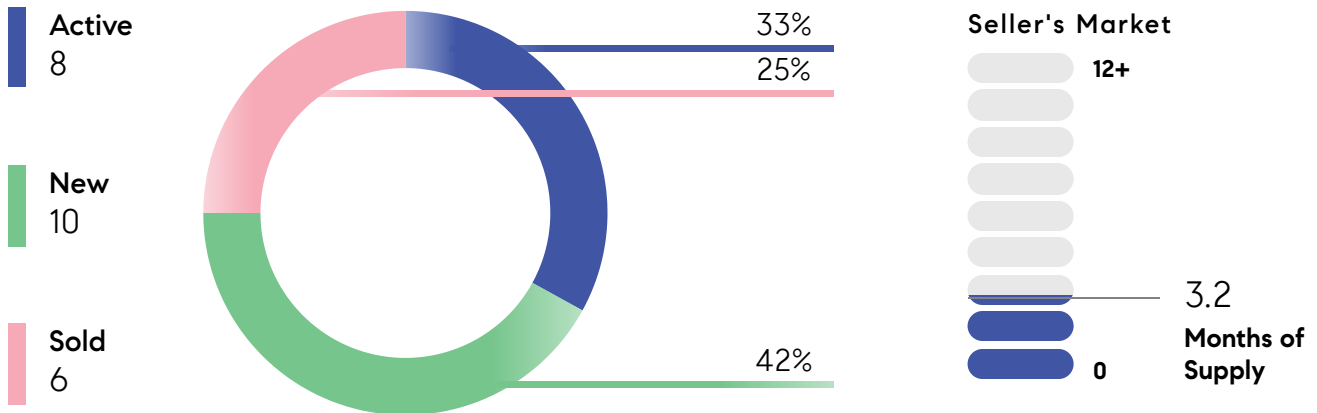
# Inman Park & Old Fourth Ward Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,414,700	28	99.8%	\$1,412,225
YoY Change	7.0%	47.4%	-4.2%	2.5%

## DETACHED UNDER 1M



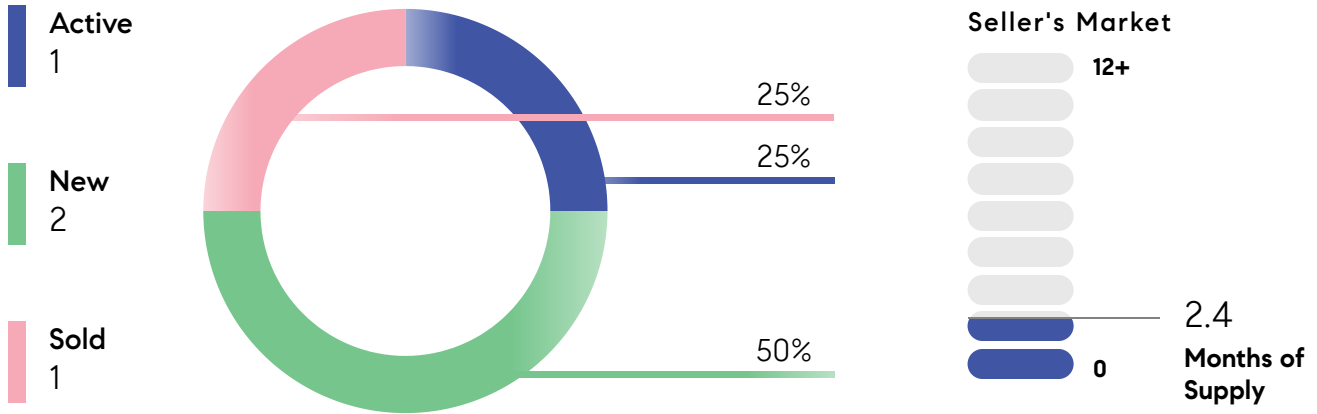
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$731,100	45	90.1%	\$658,892
YoY Change	13.8%	21.6%	-9.6%	2.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

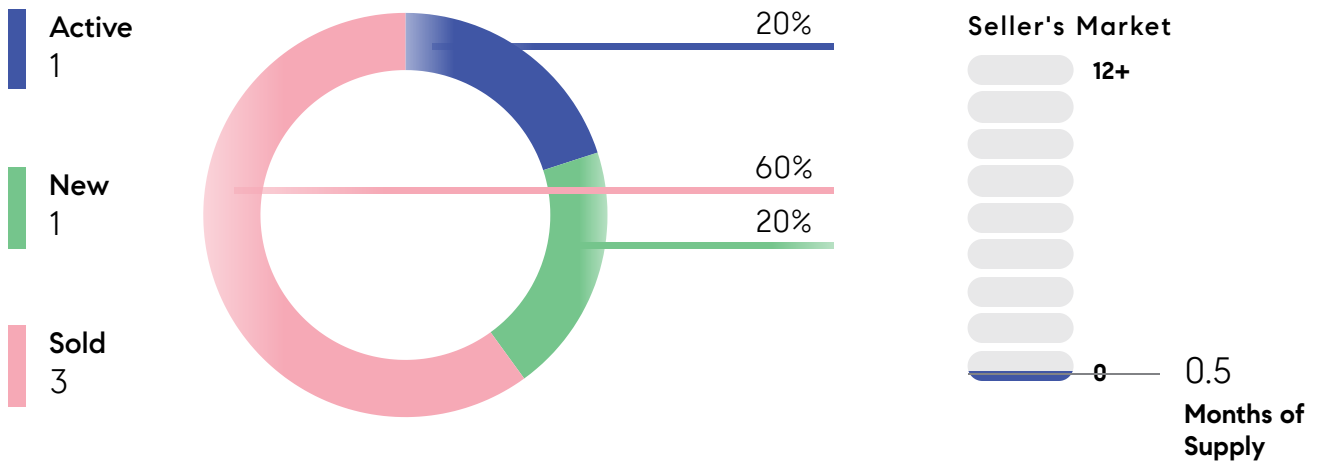
# Inman Park & Old Fourth Ward Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,112,500	105	117.3%	\$1,304,860
YoY Change	-	12.9%	-	29.2%

## ATTACHED UNDER 1M



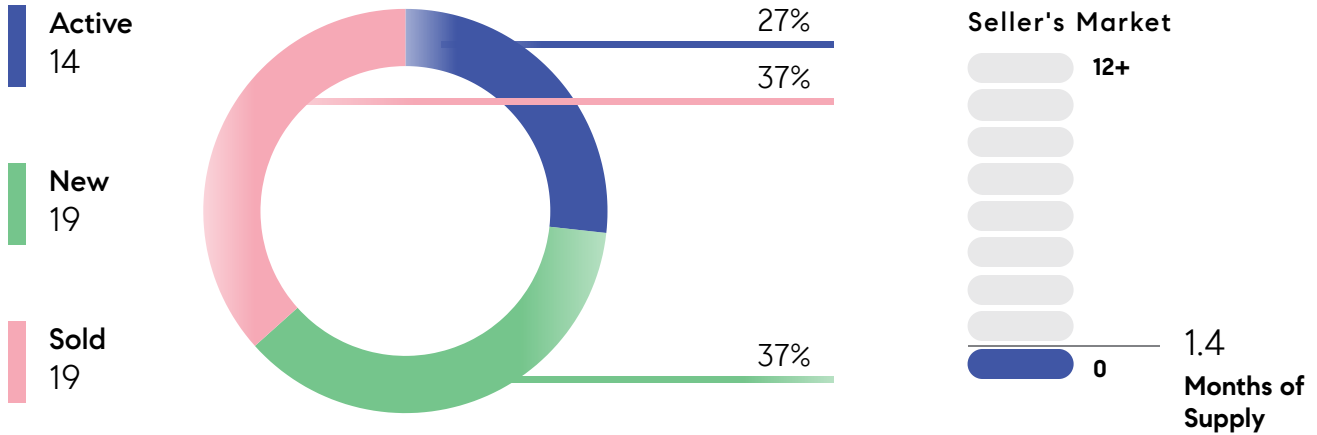
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$580,000	7	109.3%	\$633,667
YoY Change	35.7%	-91.2%	-22.0%	5.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

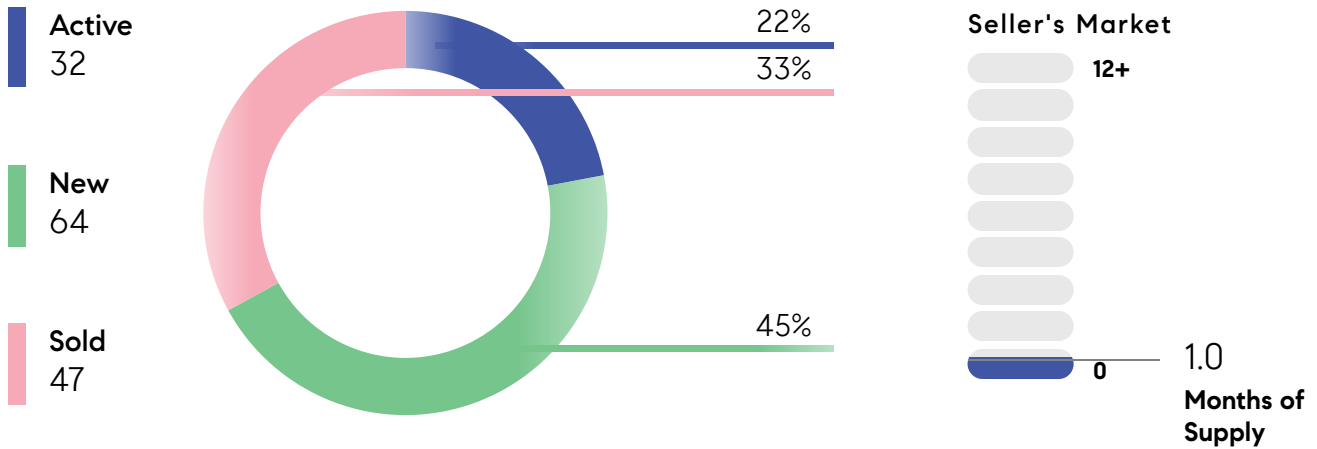
# Johns Creek Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,534,779	60	82.7%	\$1,269,368
YoY Change	-8.2%	11.1%	-17.8%	-24.5%

## DETACHED UNDER 1M



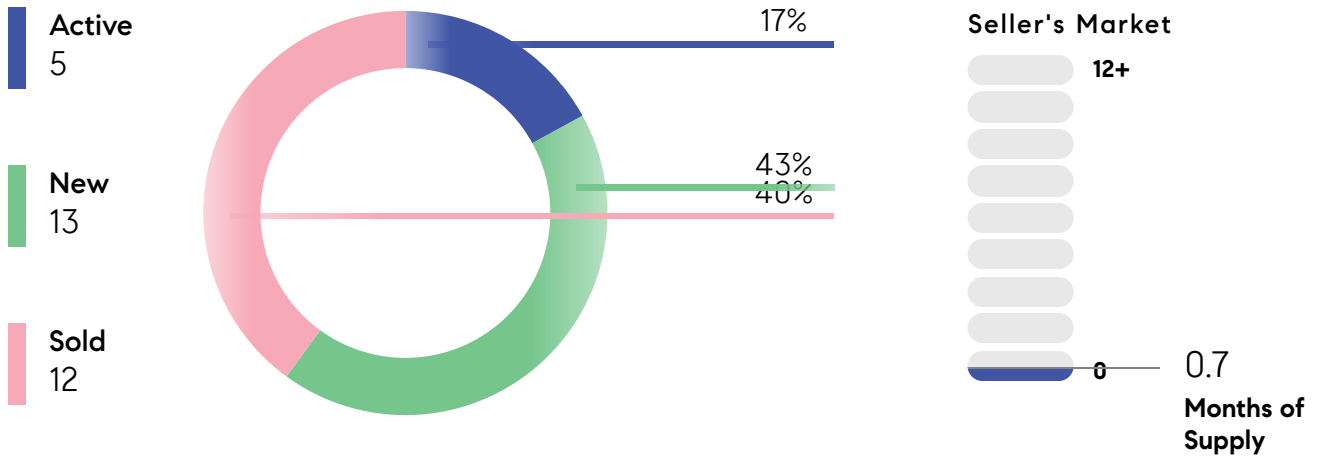
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$670,150	37	100.4%	\$672,766
YoY Change	9.9%	117.6%	-0.3%	9.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek Q4 2022

## ATTACHED UNDER 1M



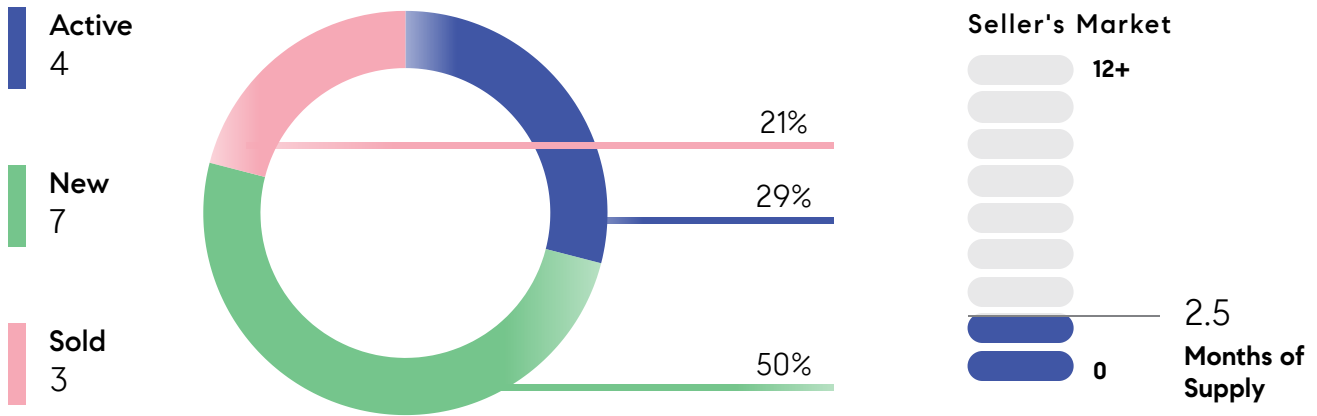
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$474,077	40	89.2%	\$422,708
YoY Change	13.5%	263.6%	-12.0%	-0.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

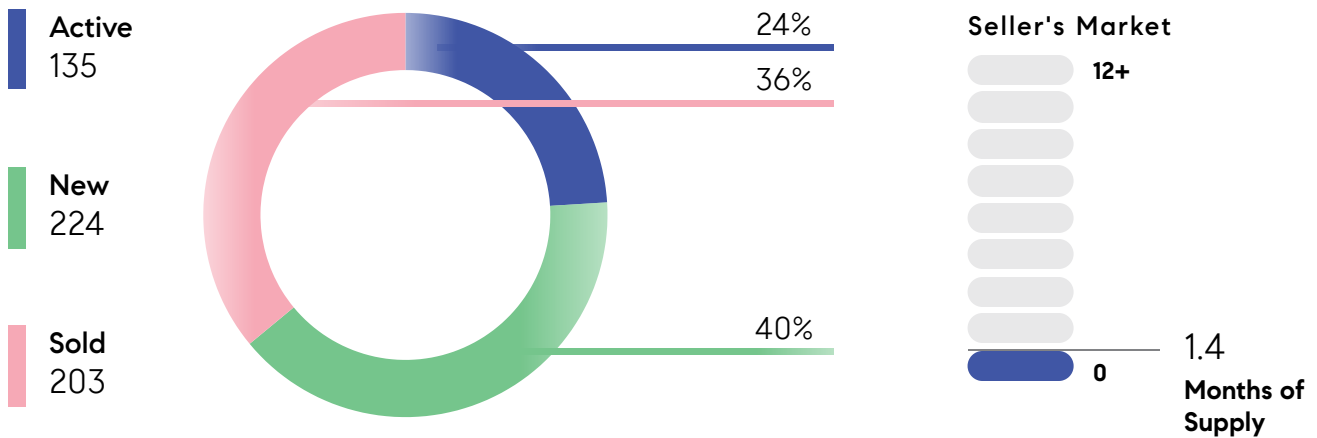
# Kennesaw Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,348,286	47	98.4%	\$1,326,667
YoY Change	25.4%	6.8%	-12.9%	9.2%

## DETACHED UNDER 1M



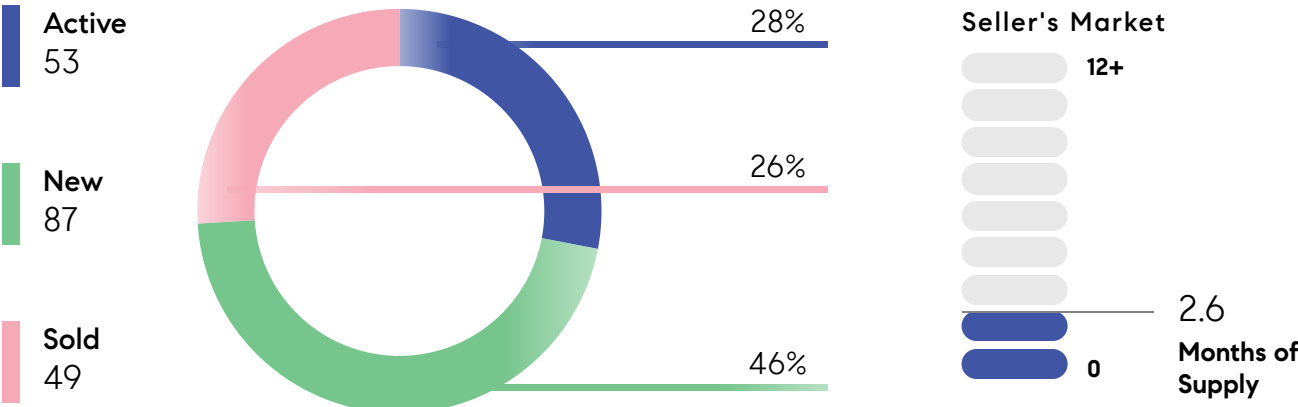
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$455,477	36	94.7%	\$431,290
YoY Change	13.2%	157.1%	-7.6%	4.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw Q4 2022

## ATTACHED UNDER 1M



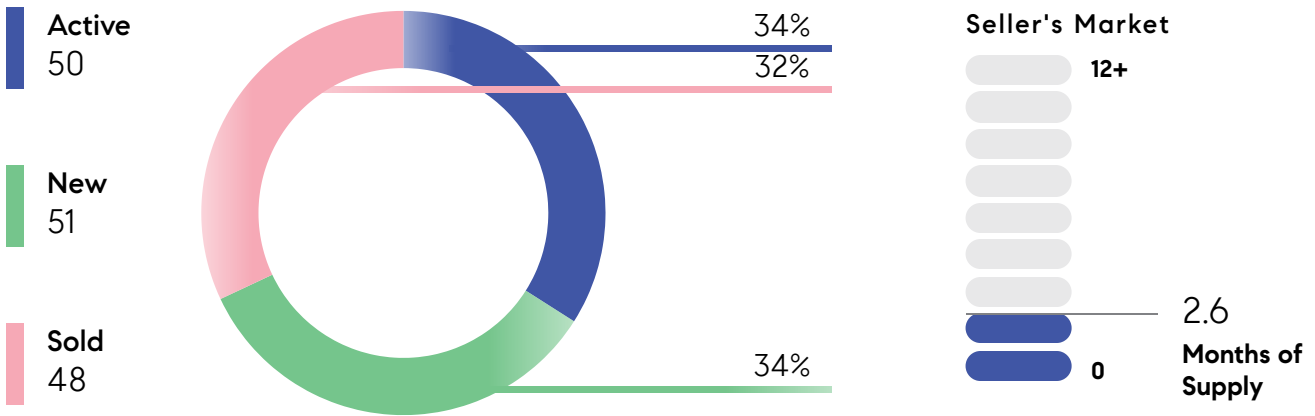
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$365,080	38	90.3%	\$329,758
YoY Change	32.7%	137.5%	-16.0%	11.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

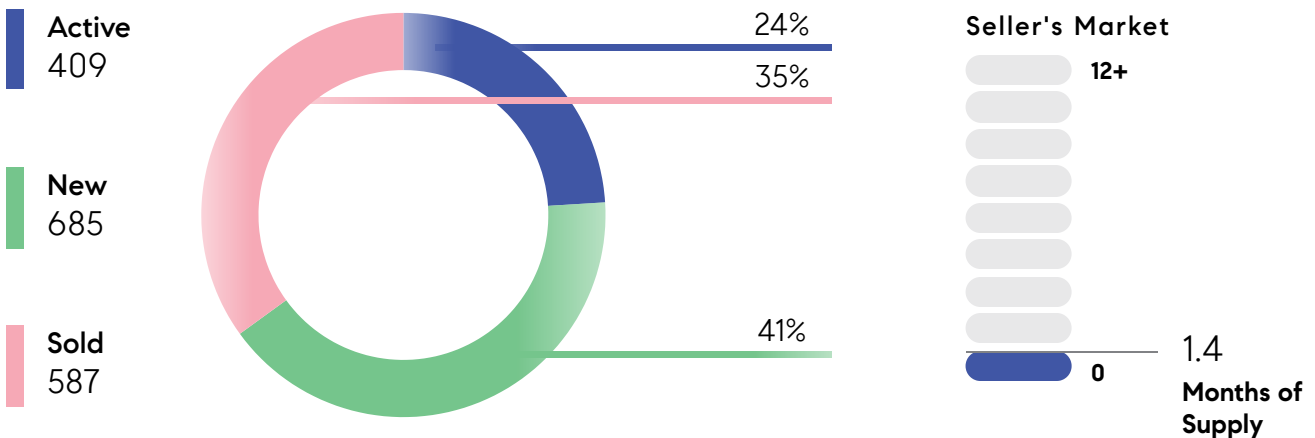
# Marietta Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,561,147	58	97.9%	\$1,528,542
YoY Change	-1.6%	-27.5%	14.3%	12.5%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$477,619	34	98.7%	\$471,422
YoY Change	7.5%	54.5%	-2.7%	4.6%

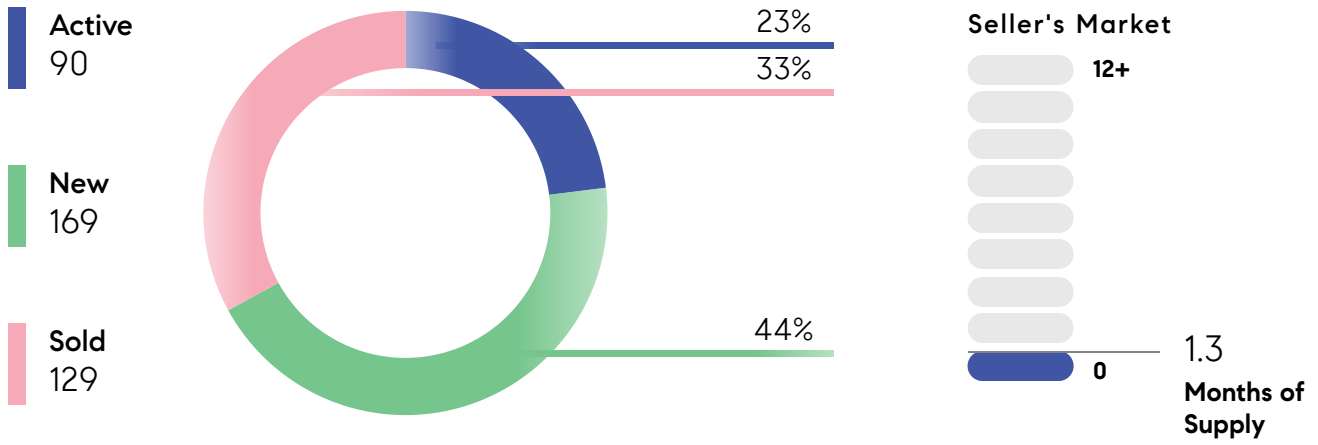
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Marietta Q4 2022

## ATTACHED UNDER 1M



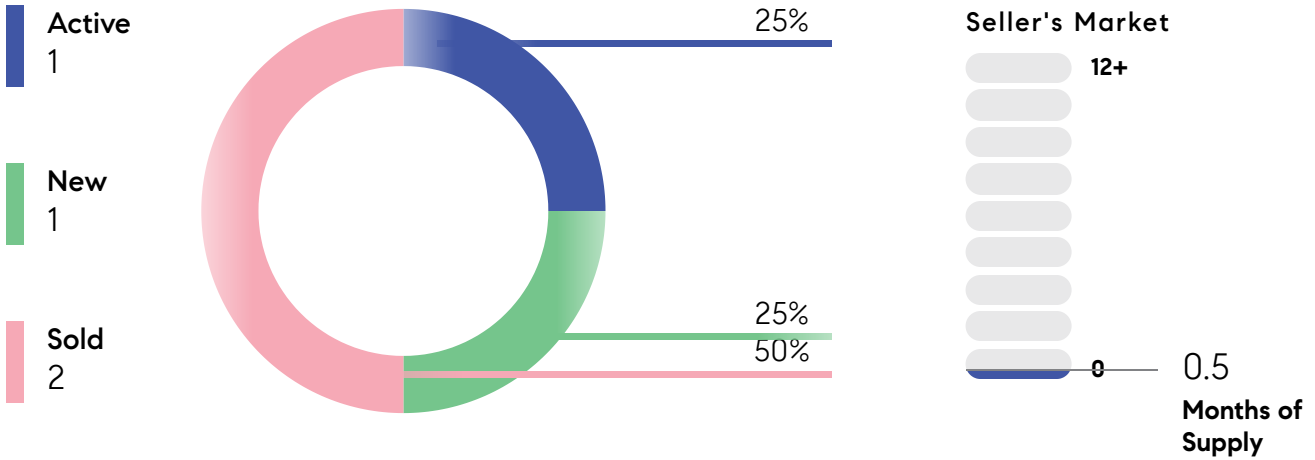
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$350,427	33	87.6%	\$306,956
YoY Change	6.3%	65.0%	-4.1%	1.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

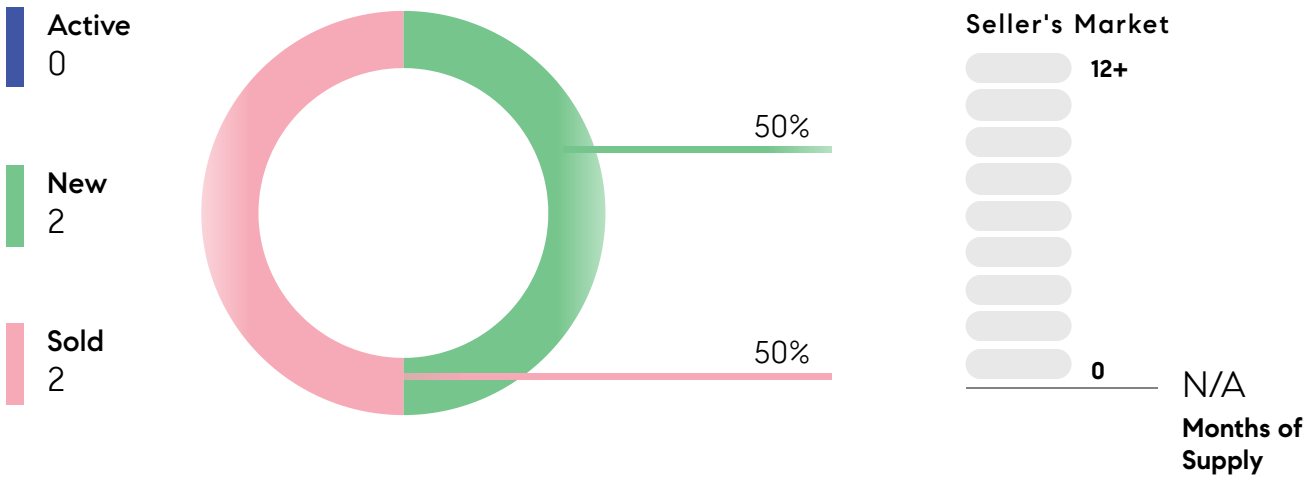
# Midtown Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,670,000	23	100.9%	\$1,684,950
YoY Change	15.6%	-17.9%	11.5%	29.0%

## DETACHED UNDER 1M



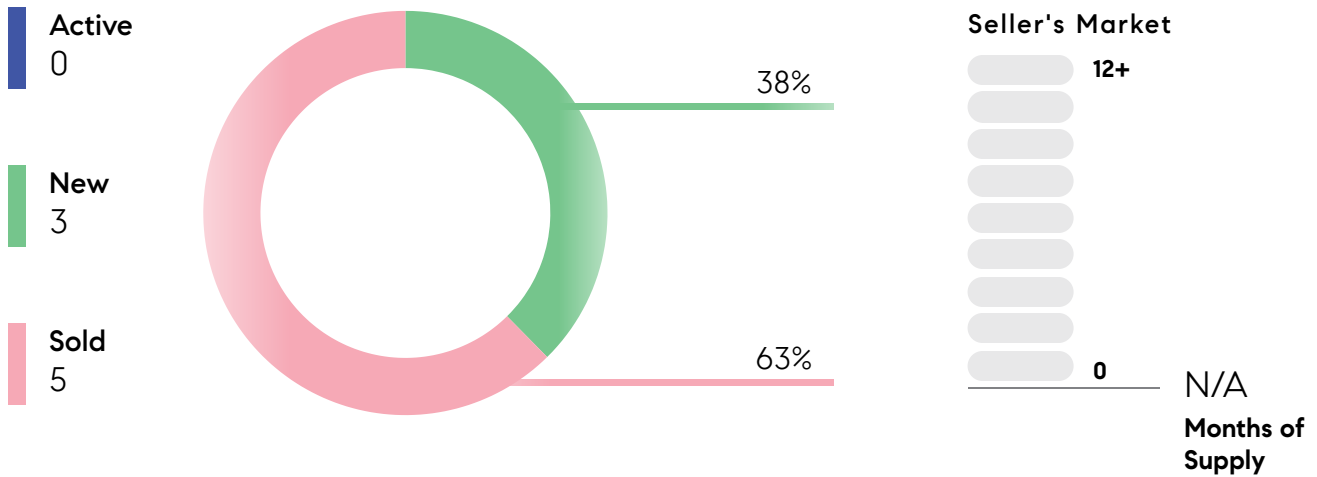
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$714,150	12	108.8%	\$777,200
YoY Change	34.7%	71.4%	-17.3%	11.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

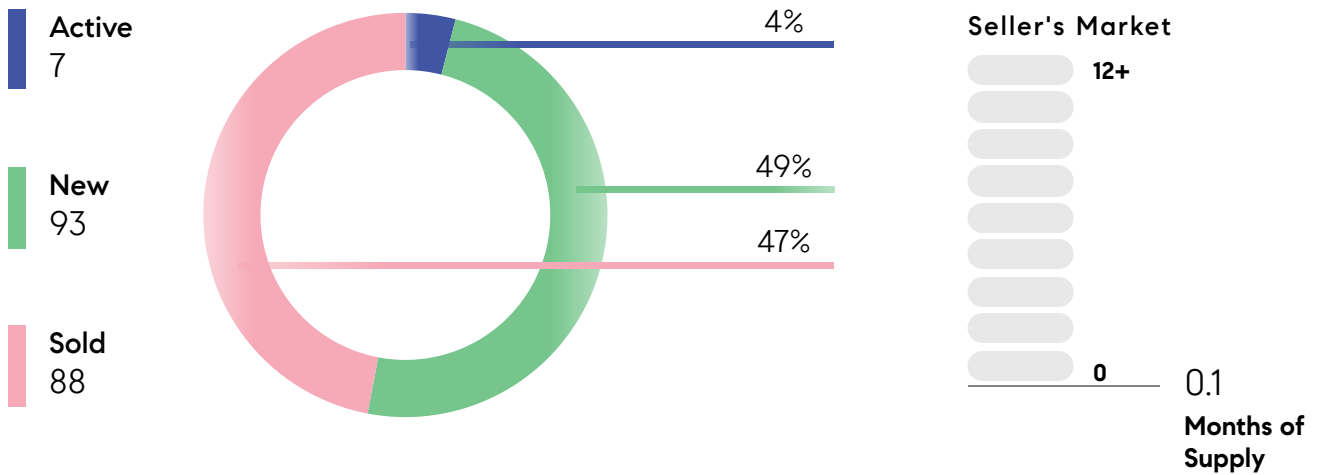
# Midtown Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,246,967	71	101.3%	\$1,263,147
YoY Change	-28.9%	12.7%	14.8%	-18.3%

## ATTACHED UNDER 1M



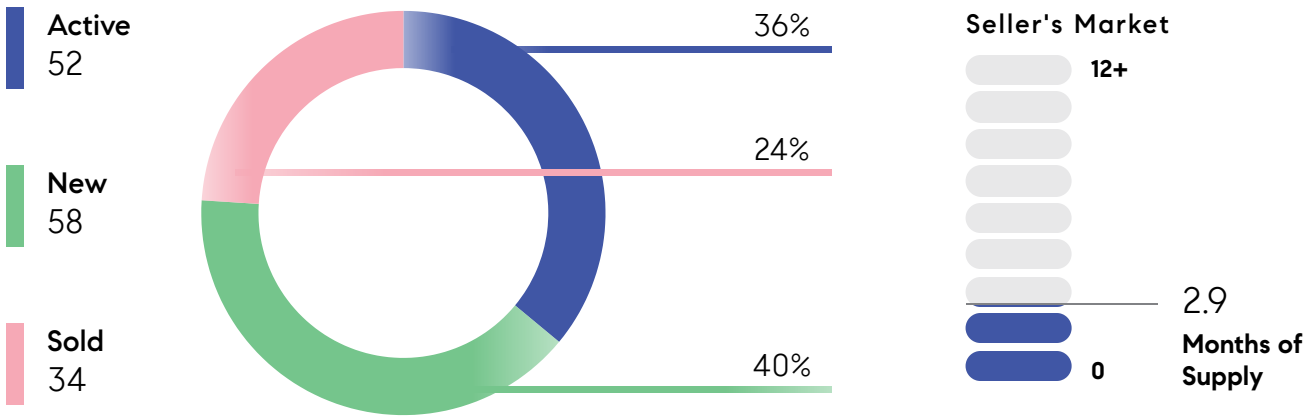
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$394,696	35	97.2%	\$383,539
YoY Change	7.5%	-28.6%	-8.7%	-1.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

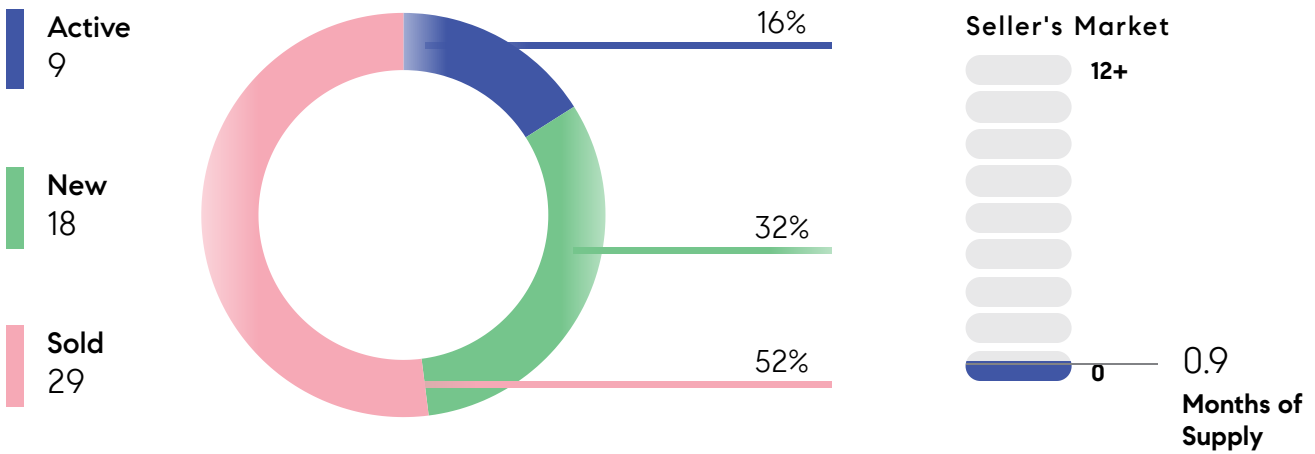
# Milton Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,154,042	49	84.4%	\$1,818,221
YoY Change	3.6%	14.0%	16.9%	21.1%

## DETACHED UNDER 1M



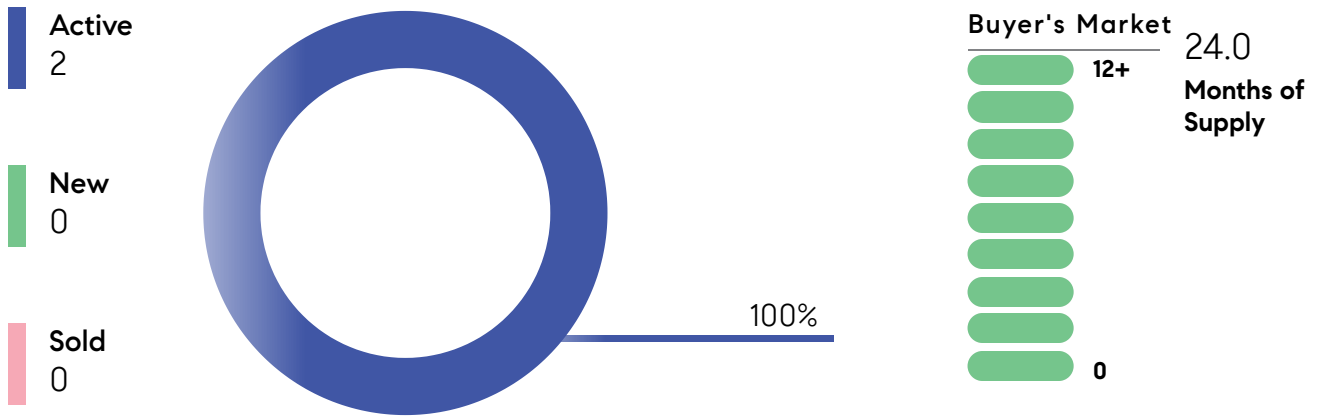
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$763,328	43	96.1%	\$733,621
YoY Change	7.2%	0.0%	-3.0%	4.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

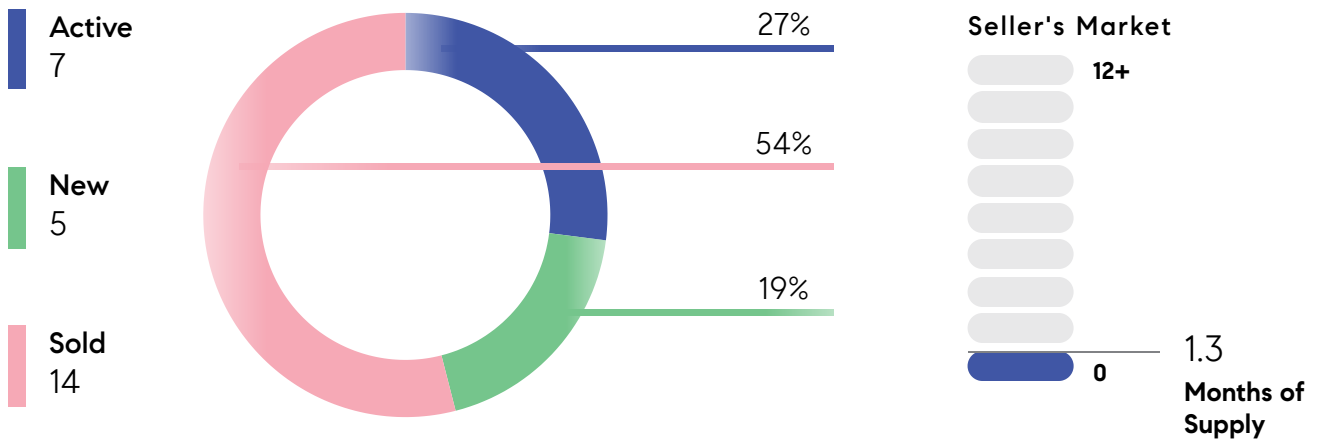
# Milton Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



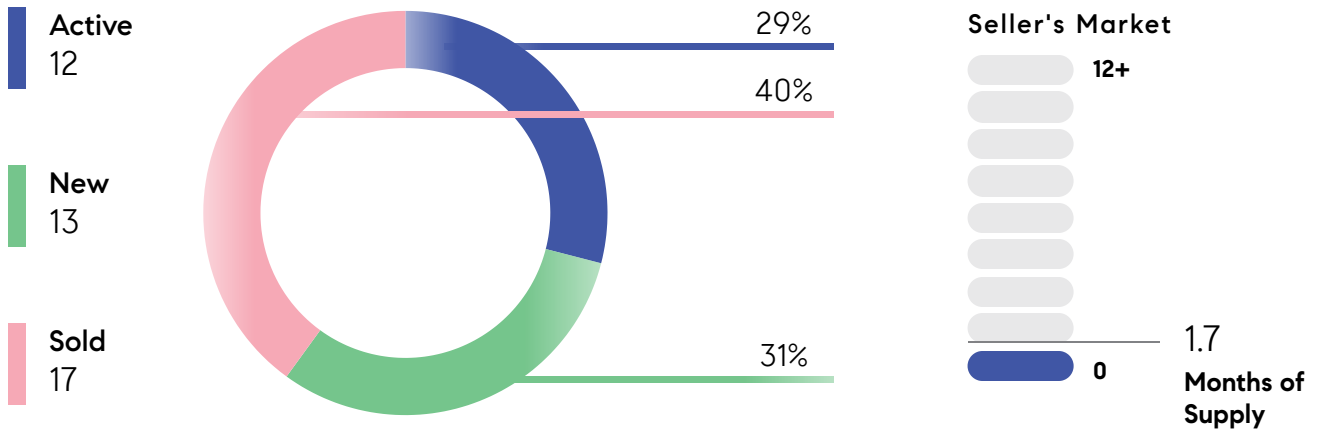
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$635,380	52	102.5%	\$651,516
YoY Change	21.7%	-14.8%	-1.6%	19.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

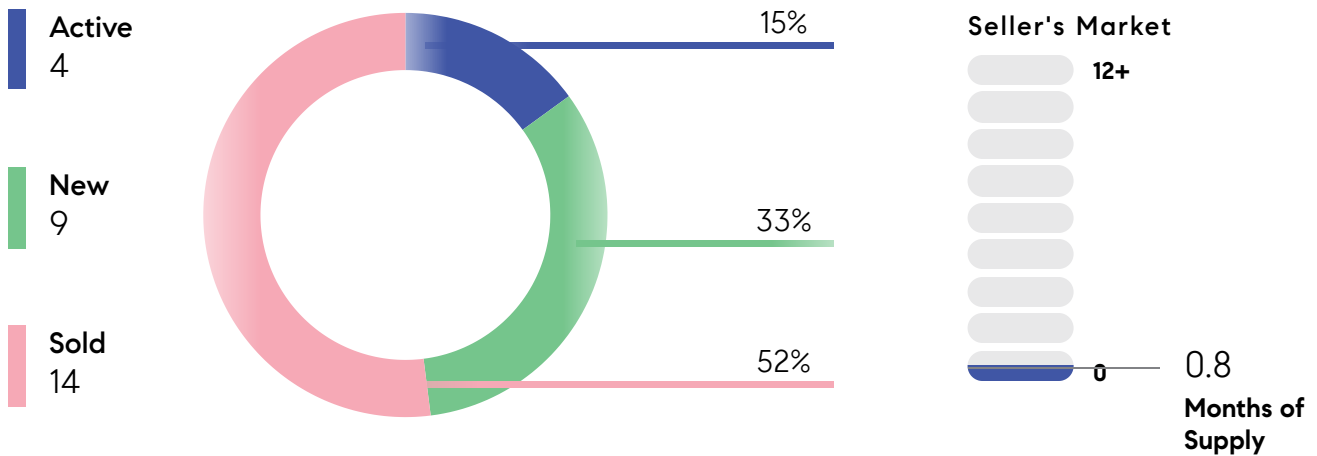
# Morningside Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,735,923	44	84.8%	\$1,471,794
YoY Change	12.3%	46.7%	-22.2%	-12.6%

## DETACHED UNDER 1M



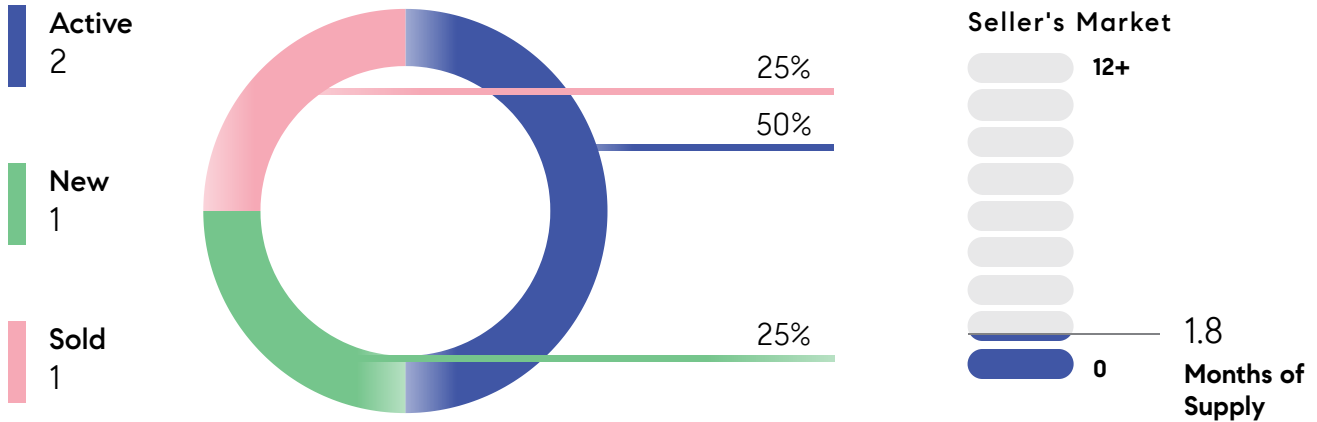
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$705,522	33	93.0%	\$656,129
YoY Change	-11.3%	-34.0%	0.3%	-11.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

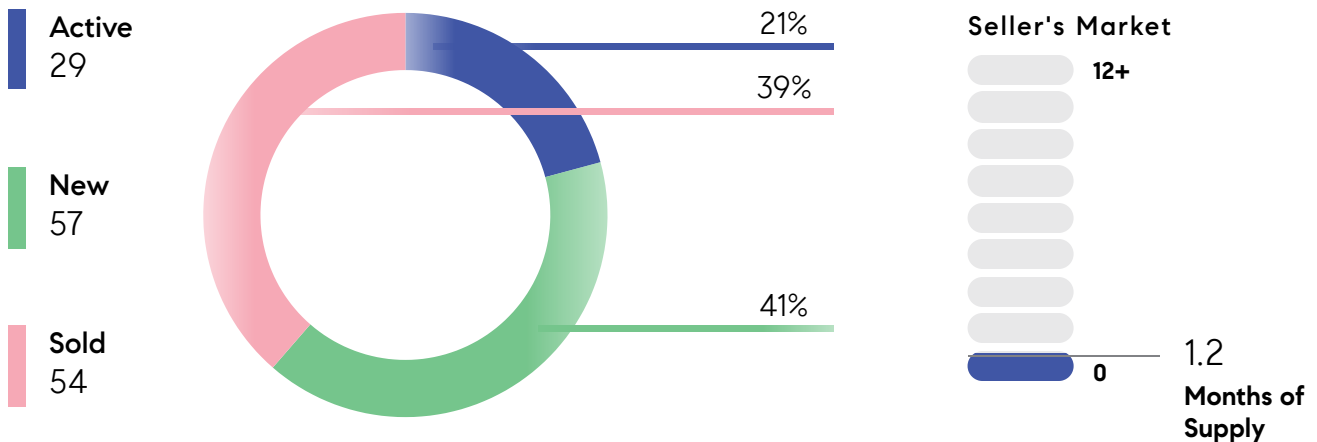
# Peachtree Corners Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,575,000	64	68.6%	\$1,080,000
YoY Change	18.5%	814.3%	-29.7%	-16.8%

## DETACHED UNDER 1M



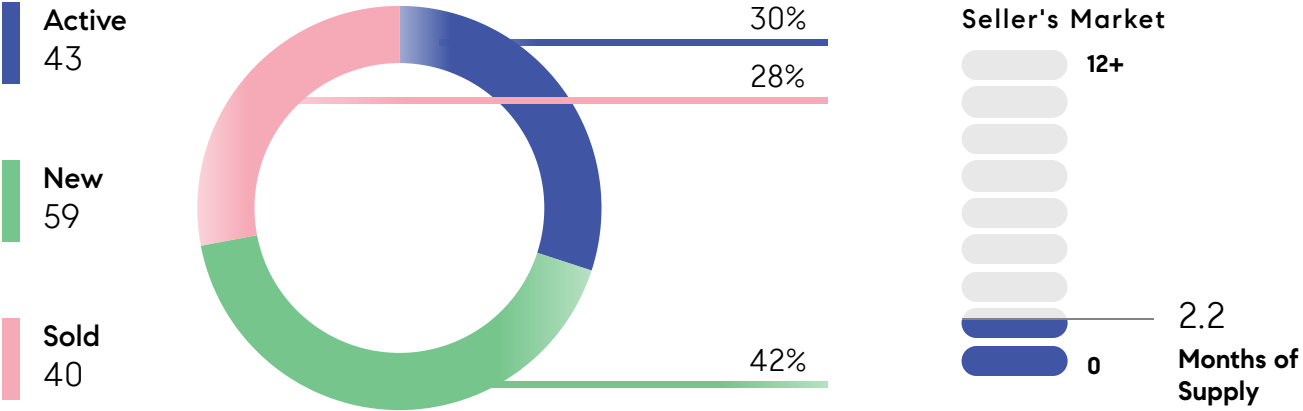
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$601,253	24	100.9%	\$606,486
YoY Change	8.3%	9.1%	5.2%	13.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Peachtree Corners Q4 2022

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$458,559	33	93.1%	\$426,732
YoY Change	51.1%	135.7%	-14.2%	29.6%

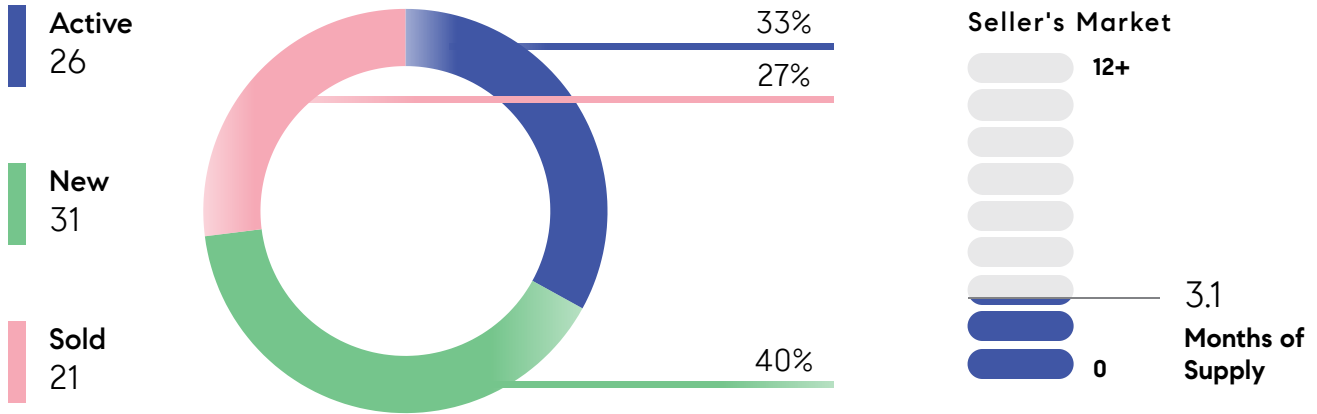
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



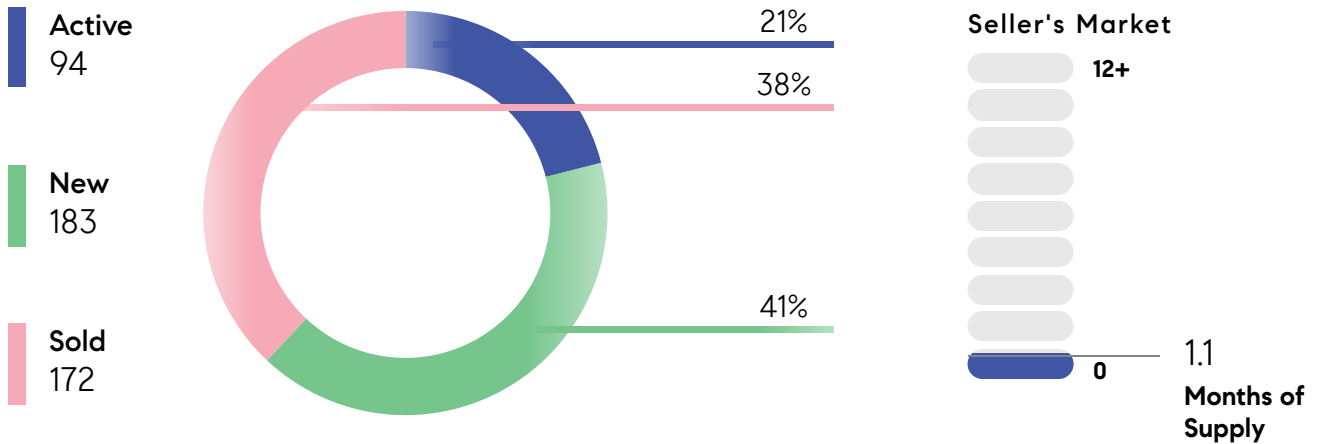
# Roswell Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,724,178	41	86.1%	\$1,485,372
YoY Change	17.8%	-12.8%	-22.5%	-8.7%

## DETACHED UNDER 1M



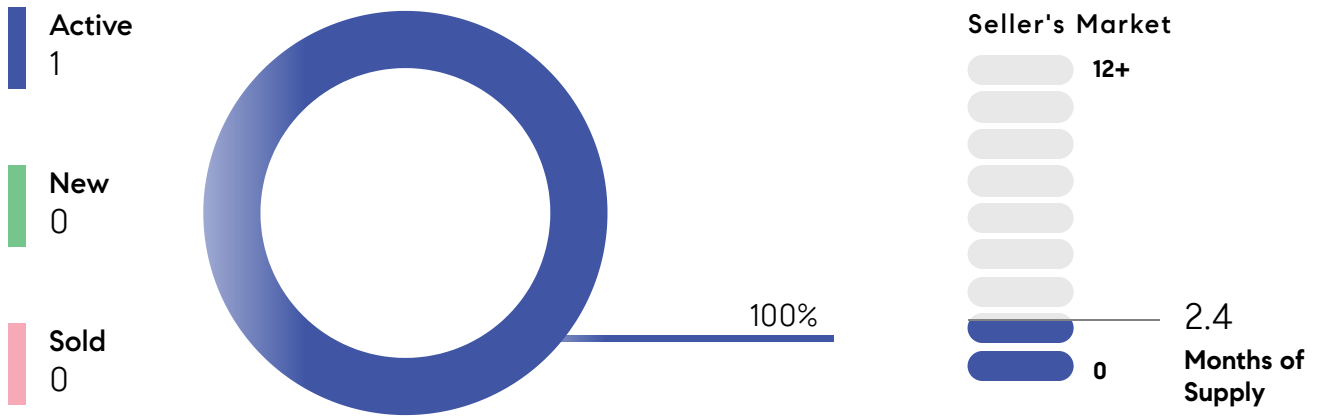
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$602,844	30	96.6%	\$582,193
YoY Change	12.3%	30.4%	-5.8%	5.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

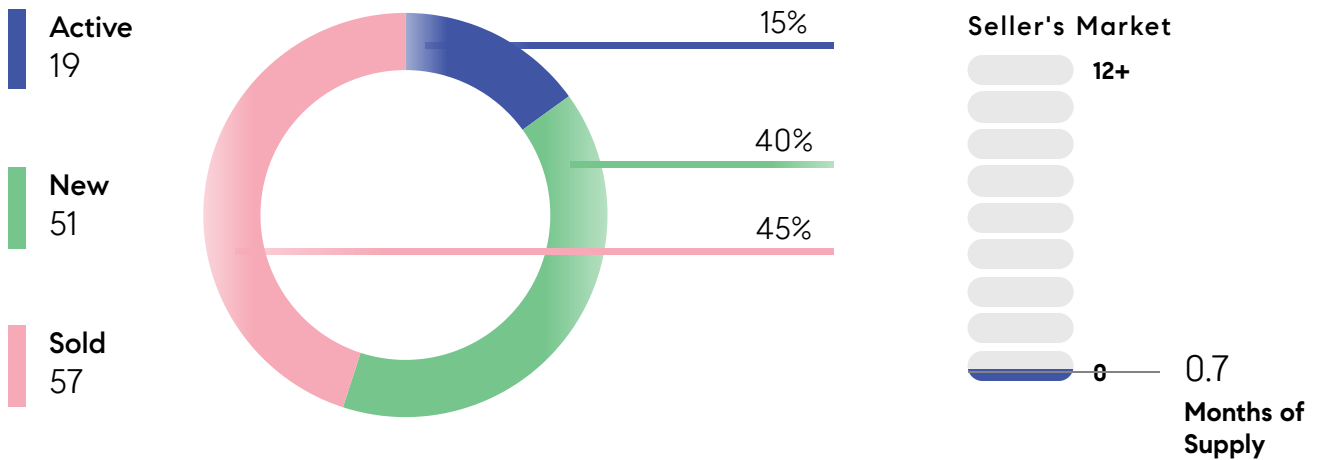
# Roswell Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



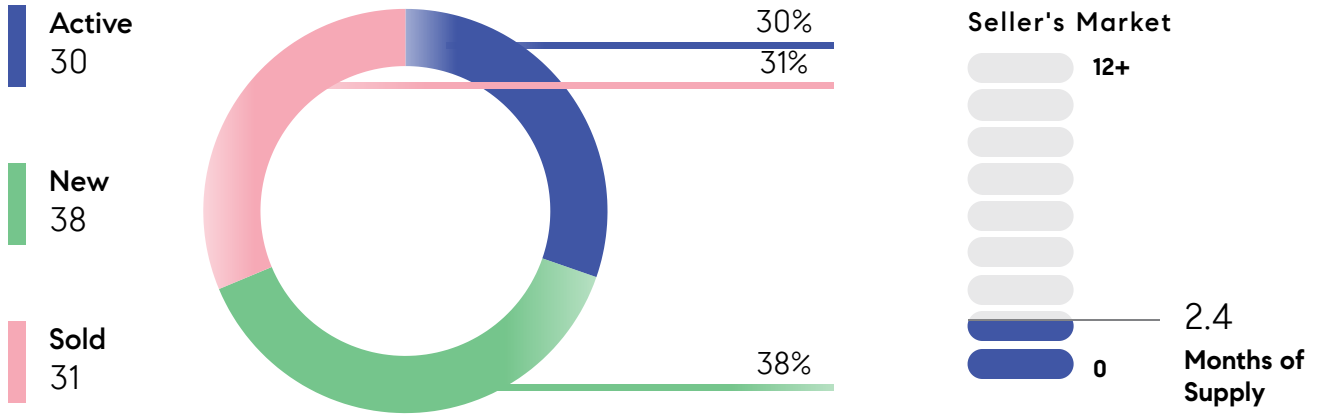
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$447,827	21	101.3%	\$453,523
YoY Change	20.8%	-8.7%	-4.6%	15.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

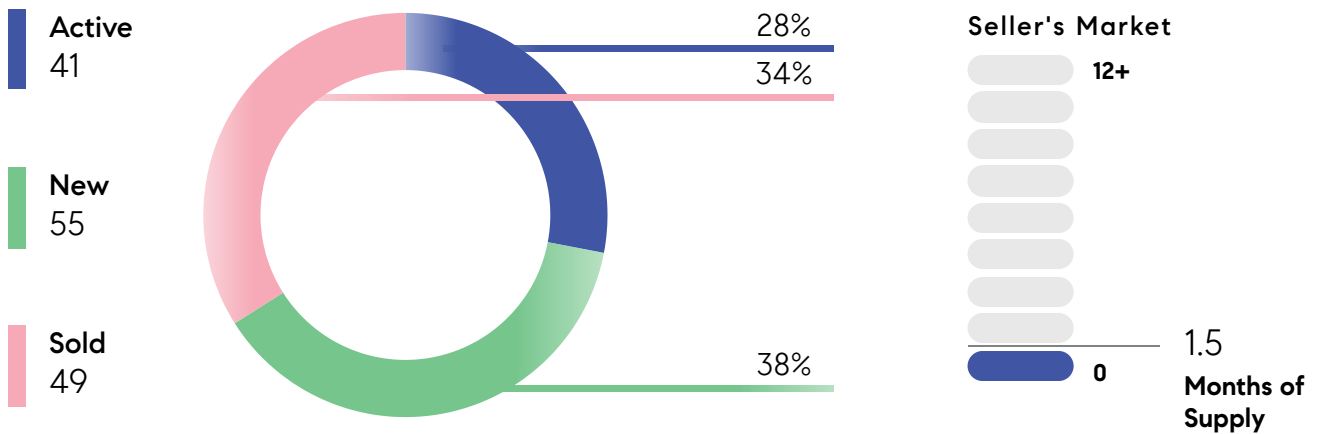
# Sandy Springs Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,353,356	49	83.0%	\$1,953,154
YoY Change	10.8%	-21.0%	-11.3%	-1.8%

## DETACHED UNDER 1M



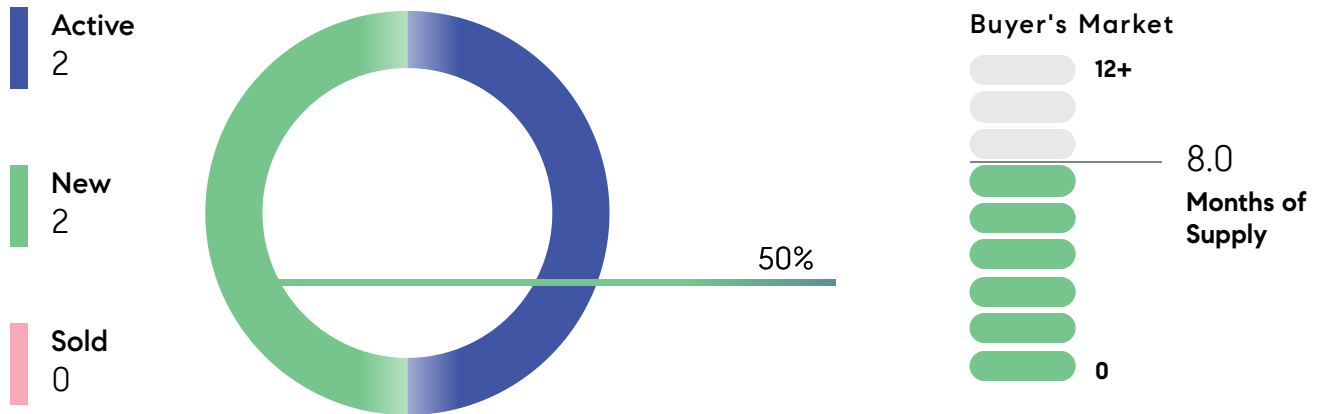
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$694,907	47	103.8%	\$721,488
YoY Change	-0.6%	74.1%	4.7%	4.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

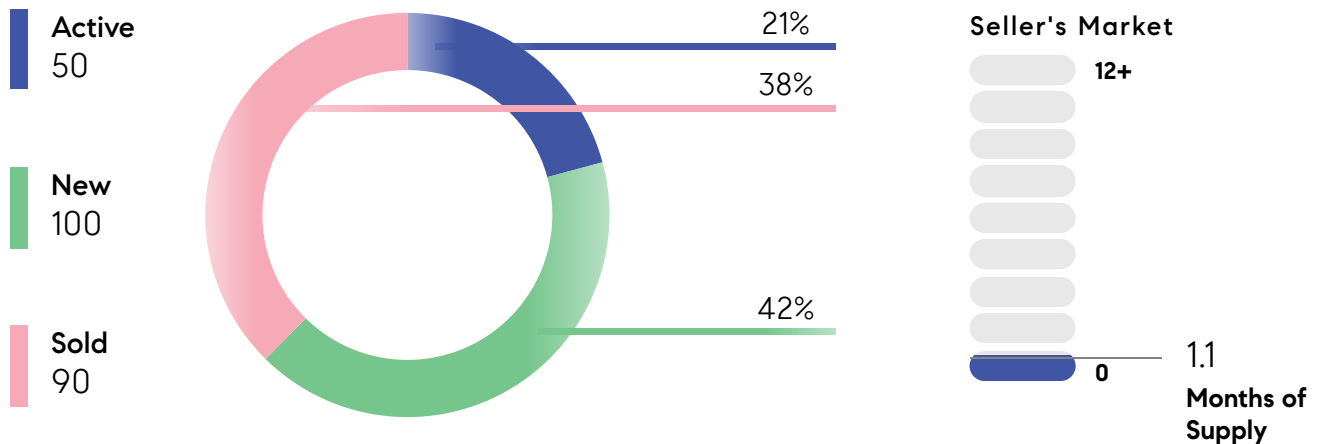
# Sandy Springs Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,162,500	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



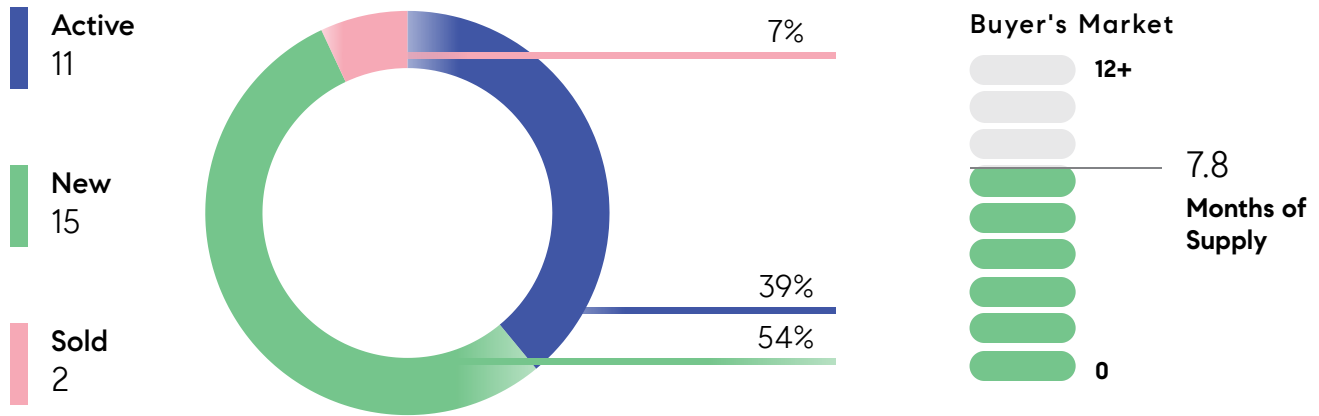
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$338,169	21	98.2%	\$331,991
YoY Change	8.0%	-27.6%	6.6%	15.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

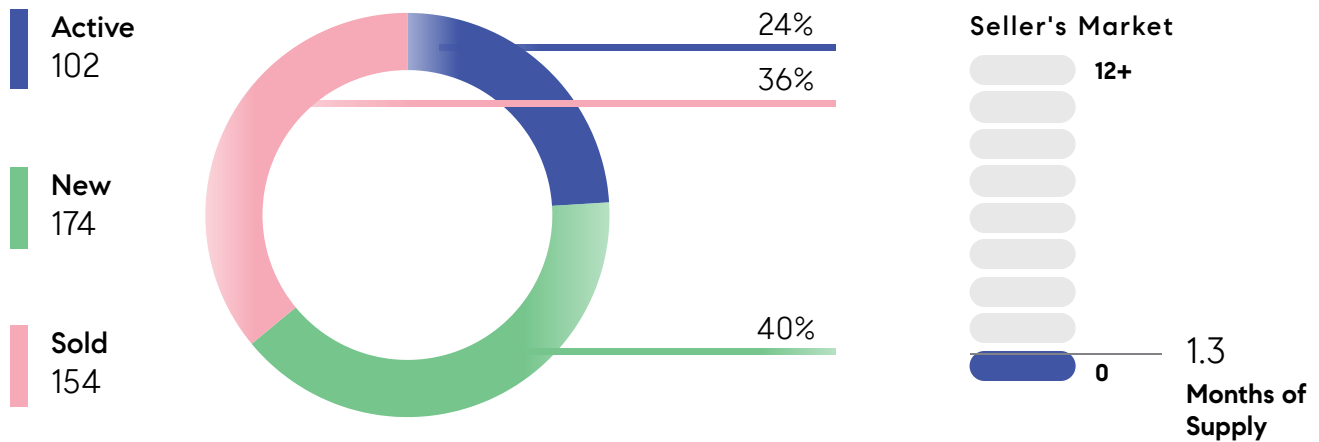
# Smyrna Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,381,298	37	97.2%	\$1,342,500
YoY Change	21.3%	-50.0%	-15.8%	2.2%

## DETACHED UNDER 1M



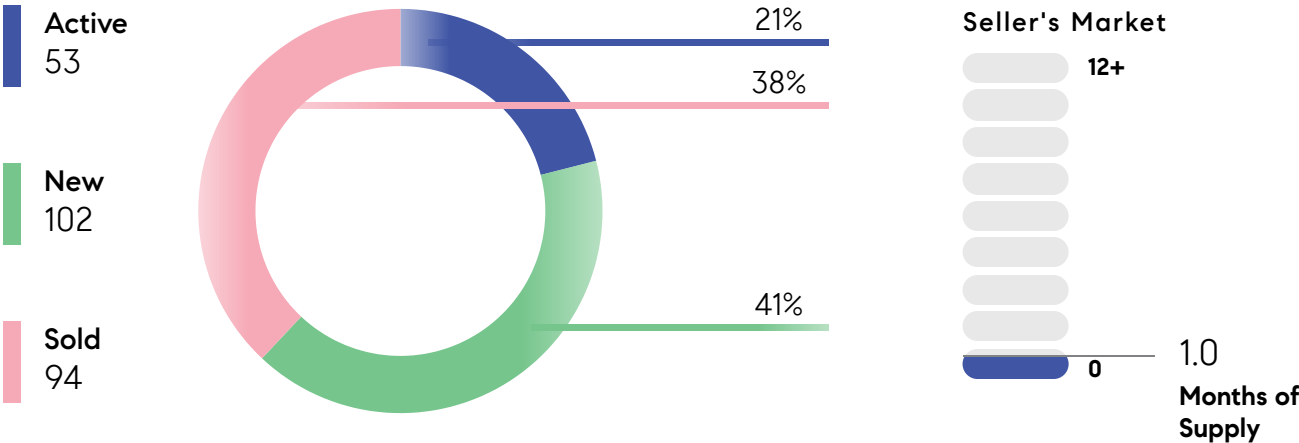
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$481,949	37	102.5%	\$494,200
YoY Change	2.9%	42.3%	-1.1%	1.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Smyrna Q4 2022

## ATTACHED UNDER 1M



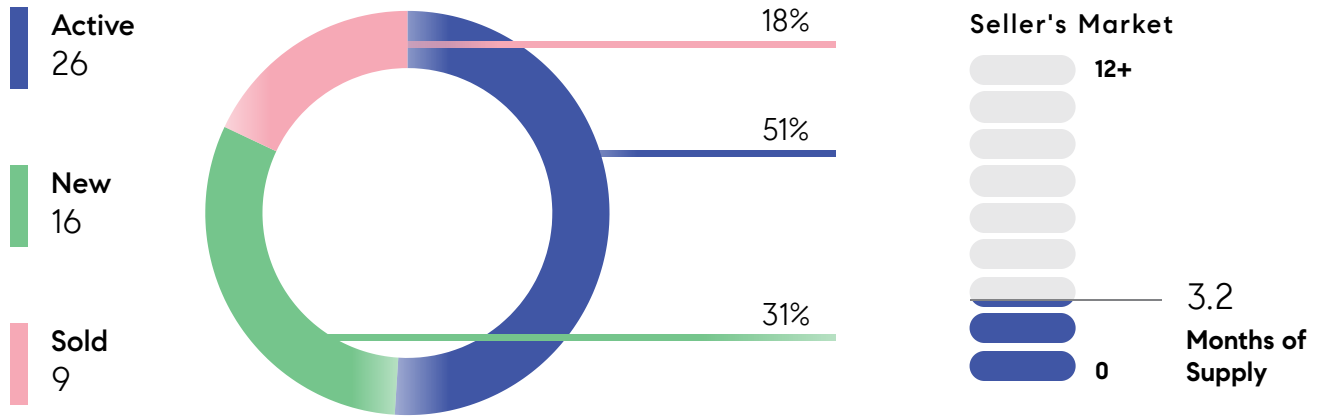
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$382,000	23	101.3%	\$387,035
YoY Change	13.4%	35.3%	-0.1%	13.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

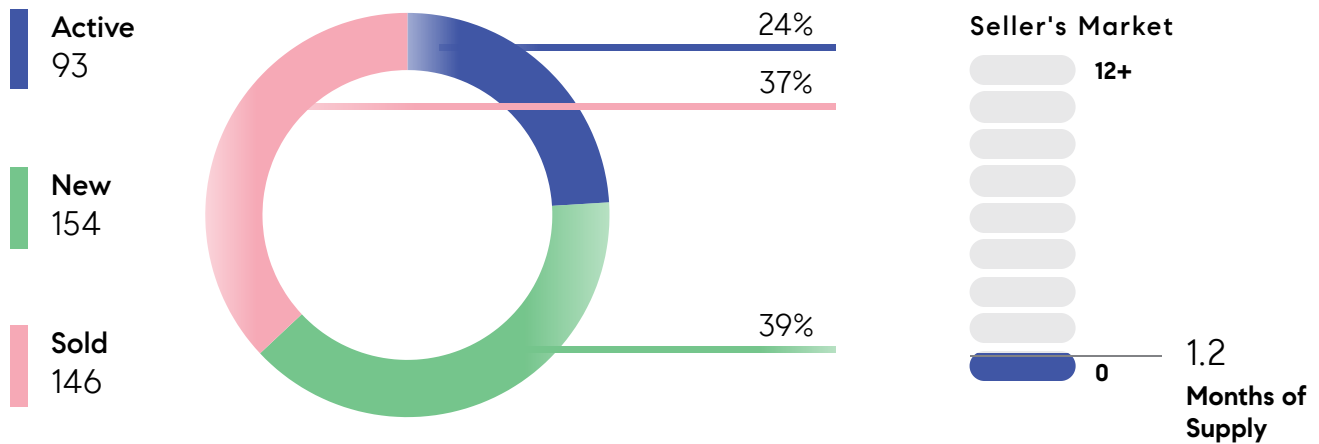
# Suwanee Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,776,555	27	79.7%	\$1,416,111
YoY Change	4.4%	-73.8%	-19.6%	-16.1%

## DETACHED UNDER 1M



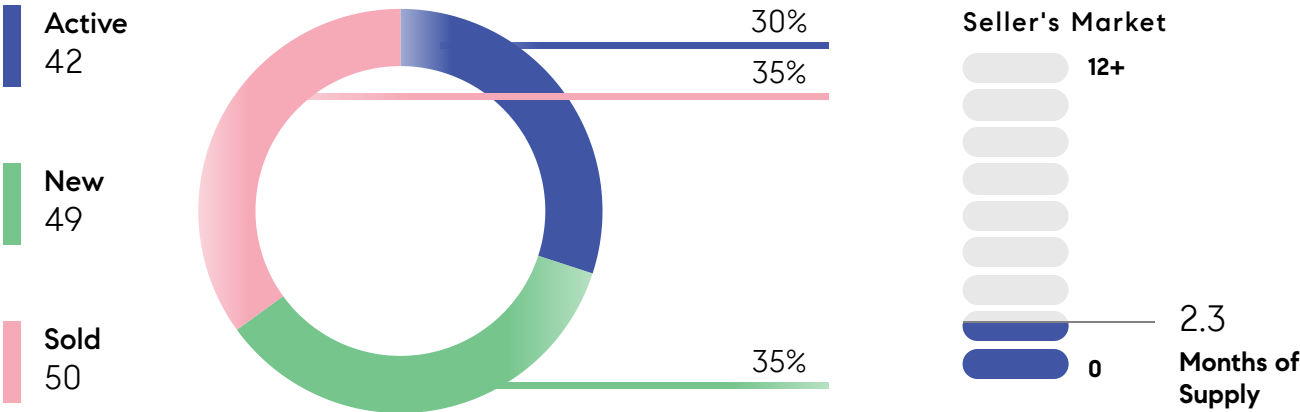
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$586,368	35	96.2%	\$564,268
YoY Change	13.7%	169.2%	-8.2%	4.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Suwanee Q4 2022

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$484,512	30	97.5%	\$472,247
YoY Change	13.9%	42.9%	0.1%	14.0%

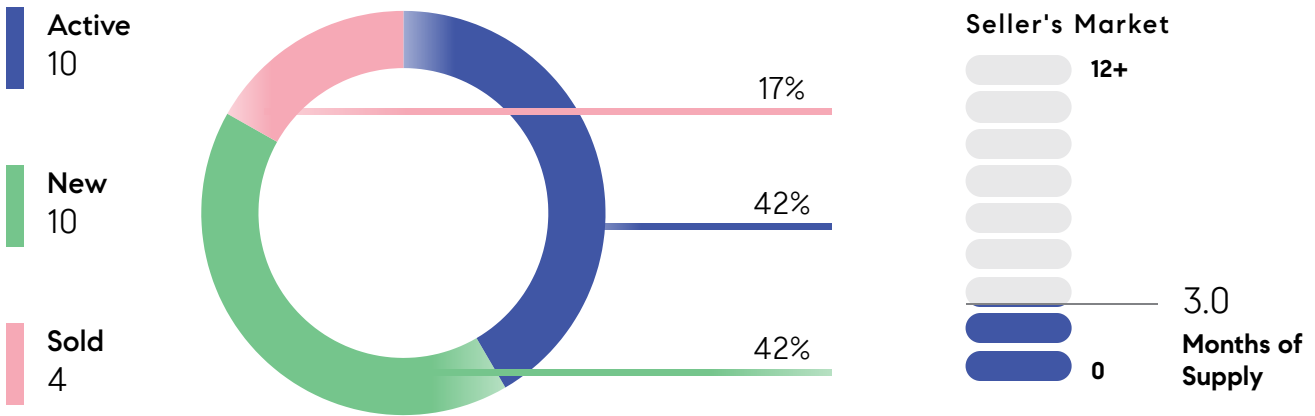
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



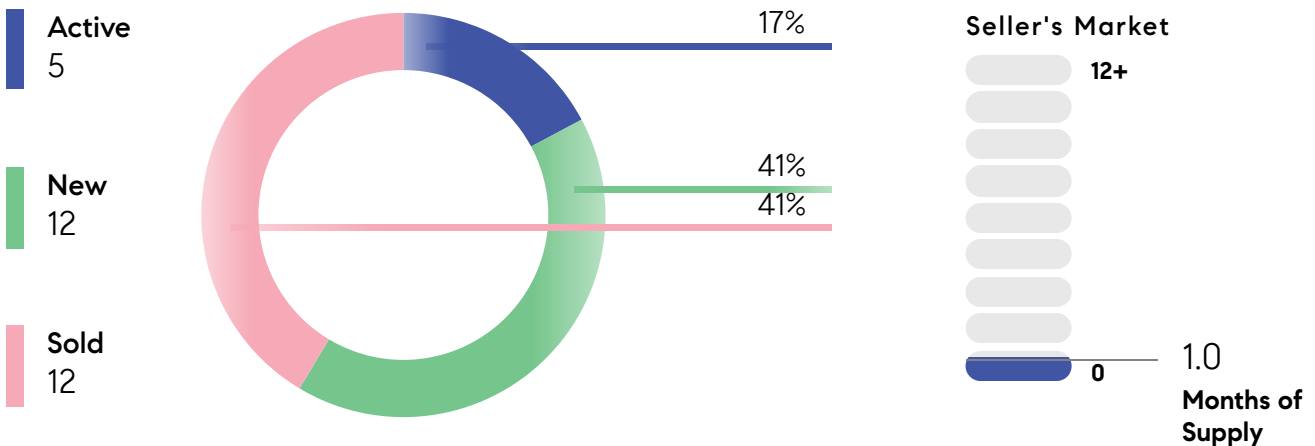
# Vinings Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,100,890	39	66.7%	\$1,401,250
YoY Change	36.0%	69.6%	-33.0%	-8.9%

## DETACHED UNDER 1M



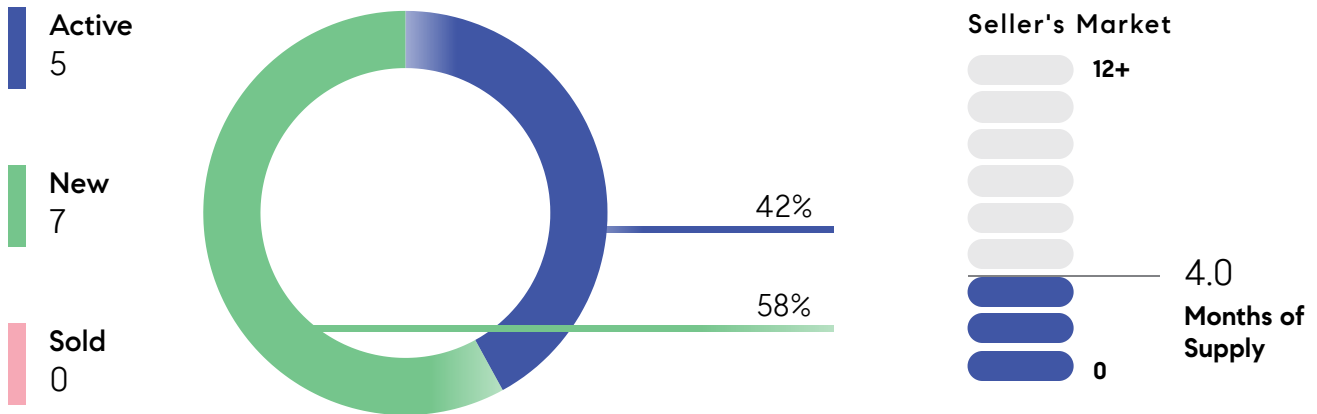
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$699,667	106	98.4%	\$688,383
YoY Change	-2.2%	92.7%	18.1%	15.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

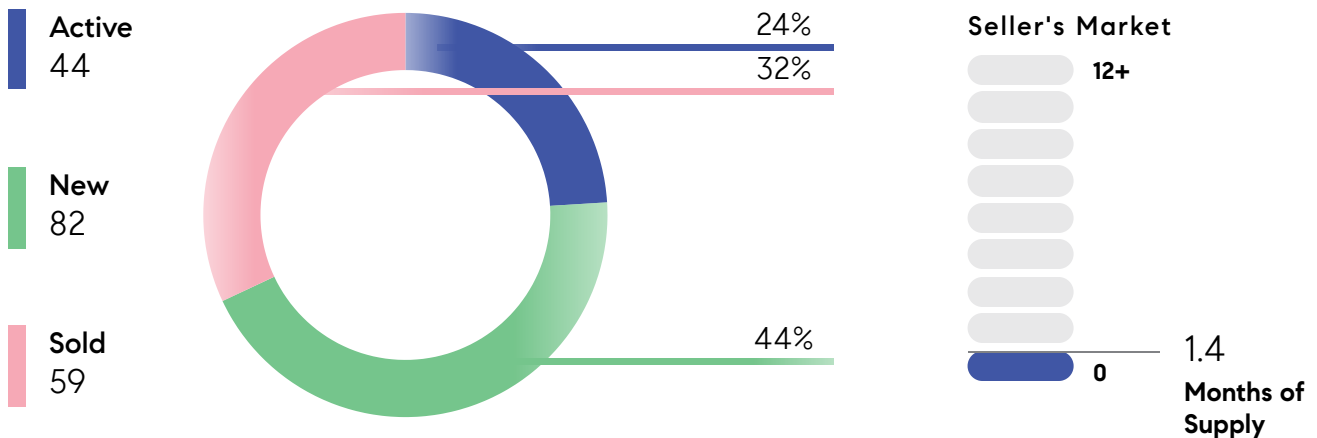
# Vinings Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,456,429	-	-	-
YoY Change	-14.7%	-	-	-

## ATTACHED UNDER 1M



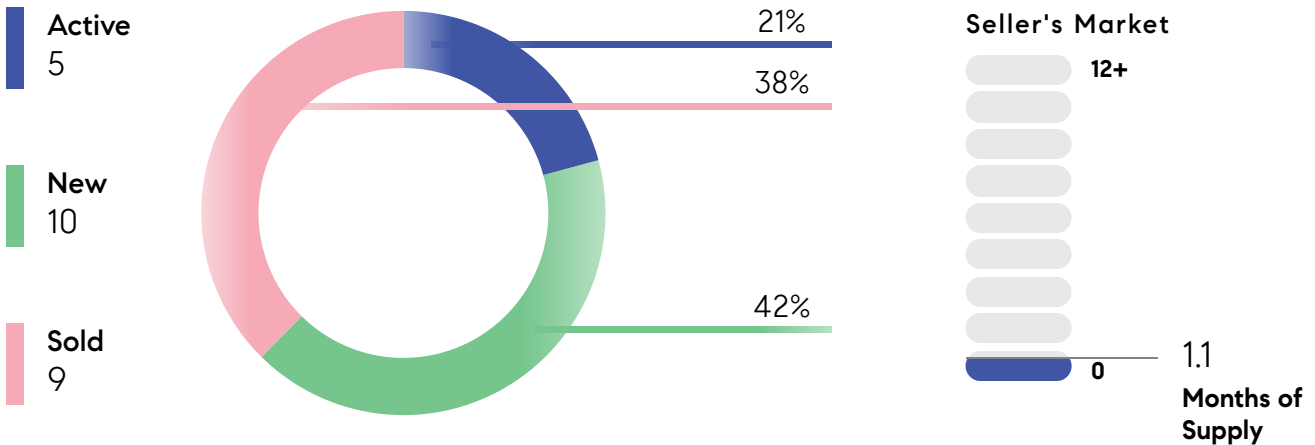
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$450,828	32	91.0%	\$410,476
YoY Change	12.8%	68.4%	-1.0%	11.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

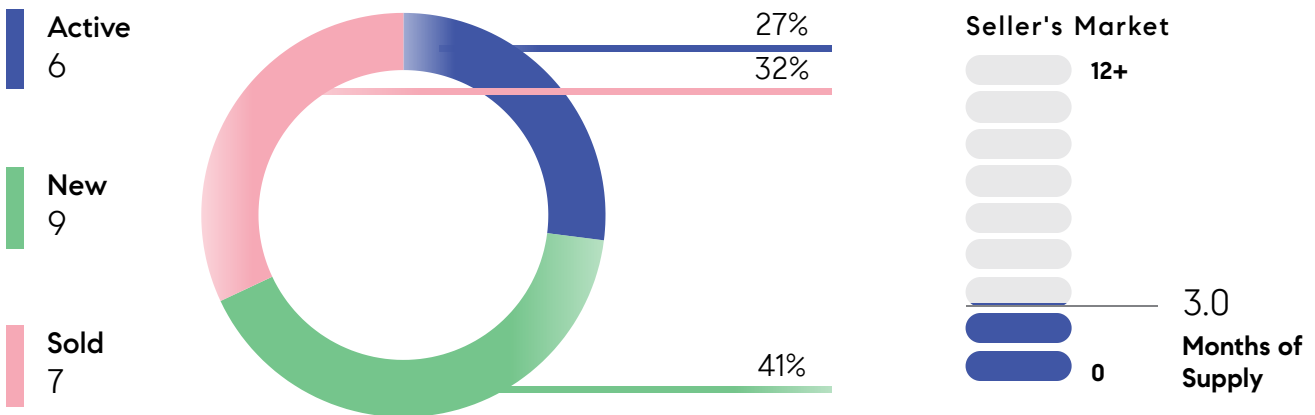
# Virginia Highland Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,415,900	20	98.4%	\$1,393,162
YoY Change	-22.0%	-4.8%	5.0%	-18.1%

## DETACHED UNDER 1M



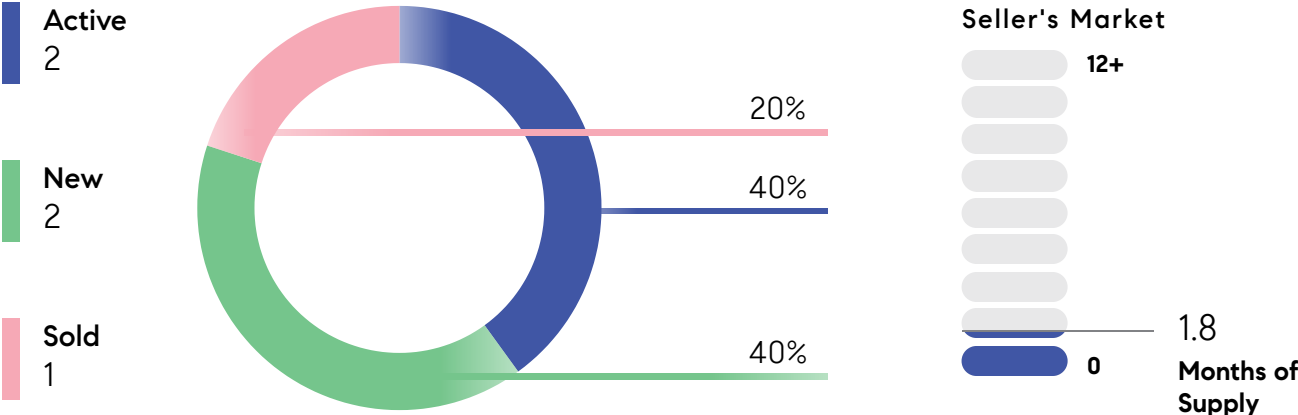
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$856,867	46	91.5%	\$784,286
YoY Change	16.1%	155.6%	-18.5%	-5.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland Q4 2022

## ATTACHED UNDER 1M



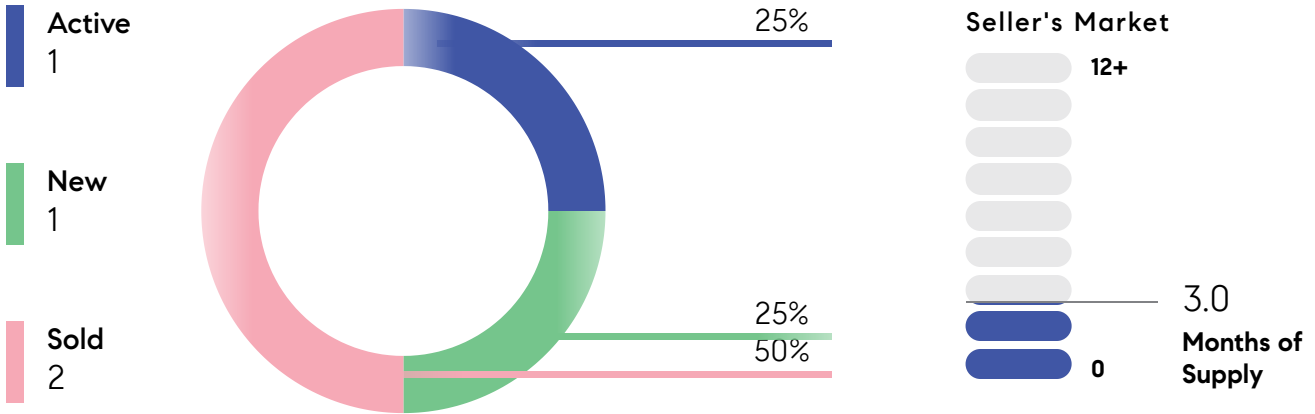
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$257,500	2	106.8%	\$275,000
YoY Change	-55.4%	-92.3%	55.3%	-30.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

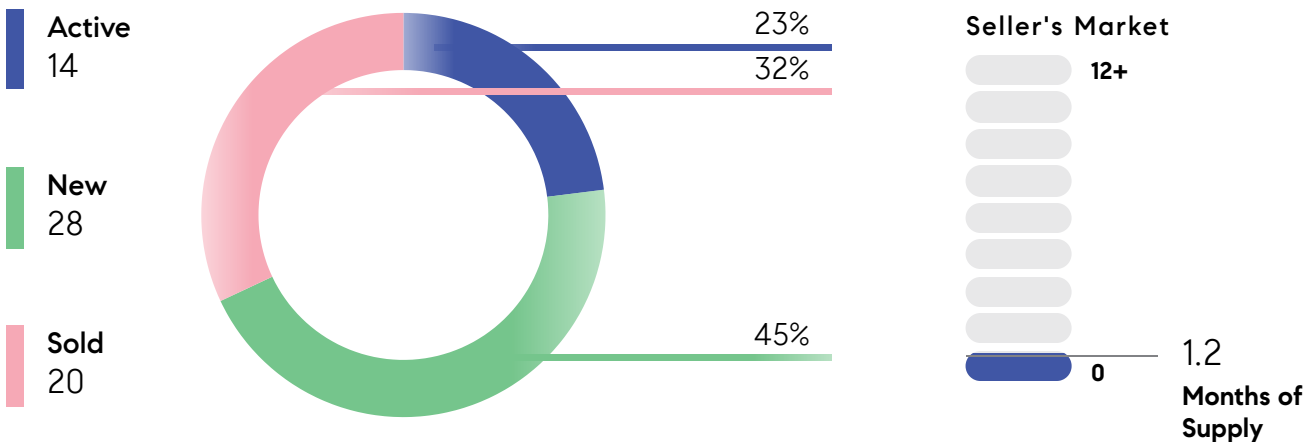
# West Midtown Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,200,000	17	86.5%	\$1,037,471
YoY Change	2.6%	88.9%	-11.8%	-9.6%

## DETACHED UNDER 1M



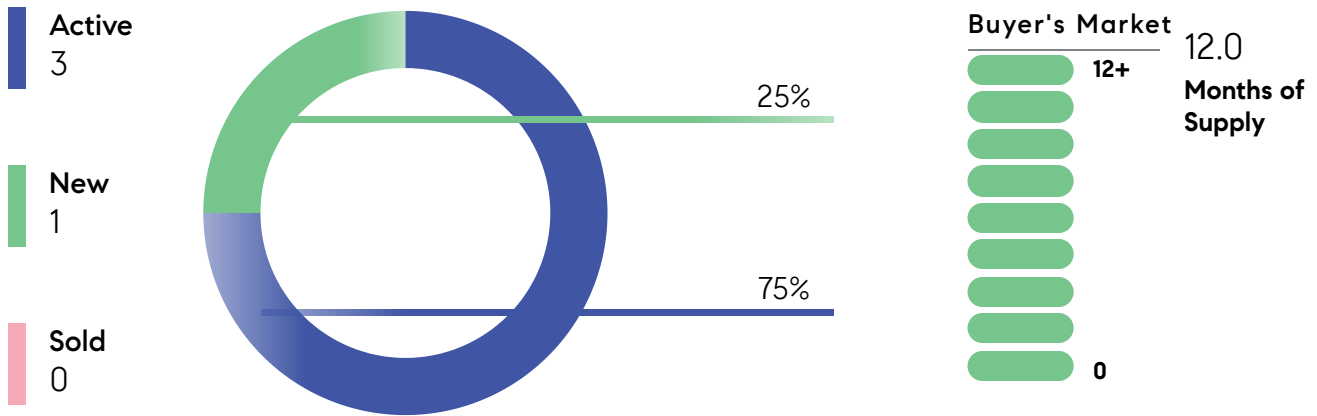
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$573,993	35	106.6%	\$611,981
YoY Change	4.1%	29.6%	3.5%	7.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

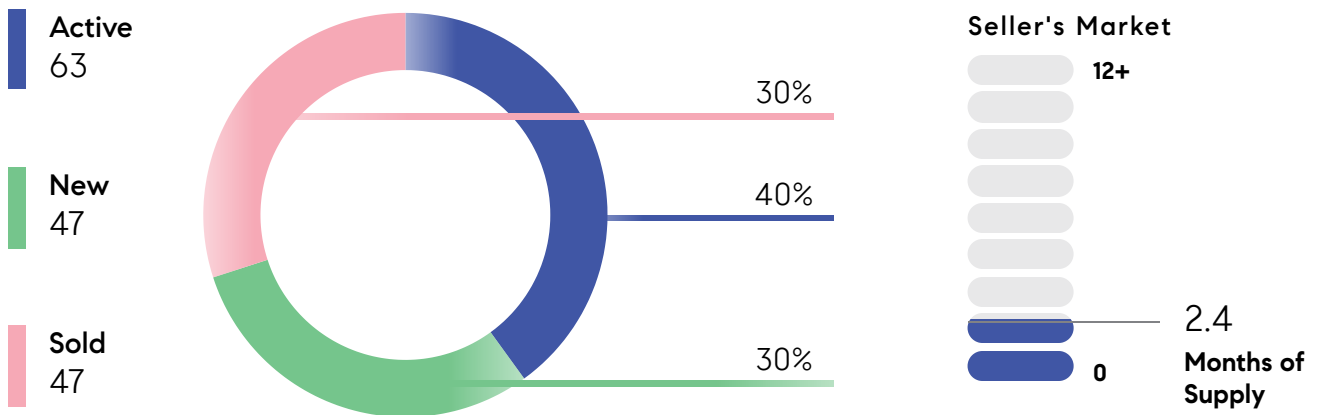
# West Midtown Q4 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,125,000	-	-	-
YoY Change	-2.2%	-	-	-

## ATTACHED UNDER 1M



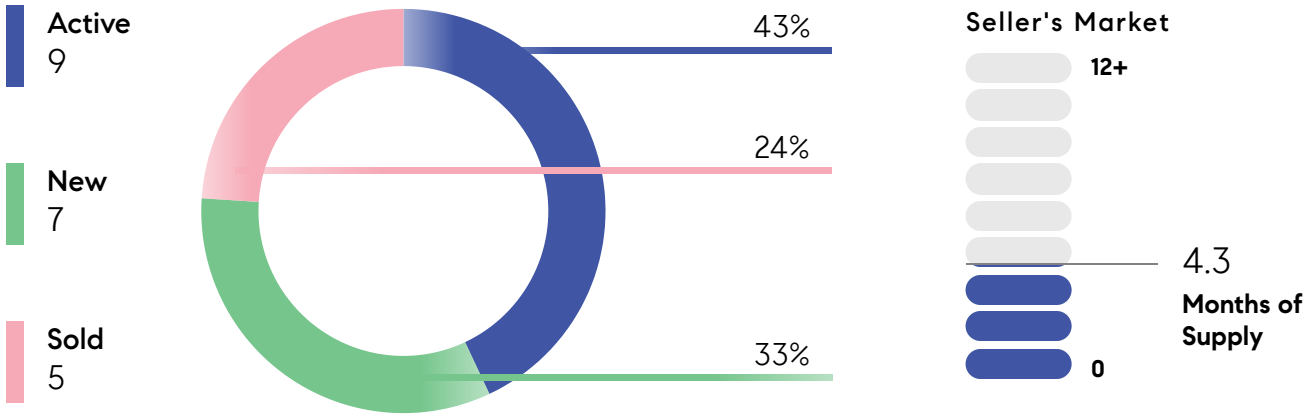
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$526,471	30	110.9%	\$583,660
YoY Change	3.9%	-16.7%	30.6%	35.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

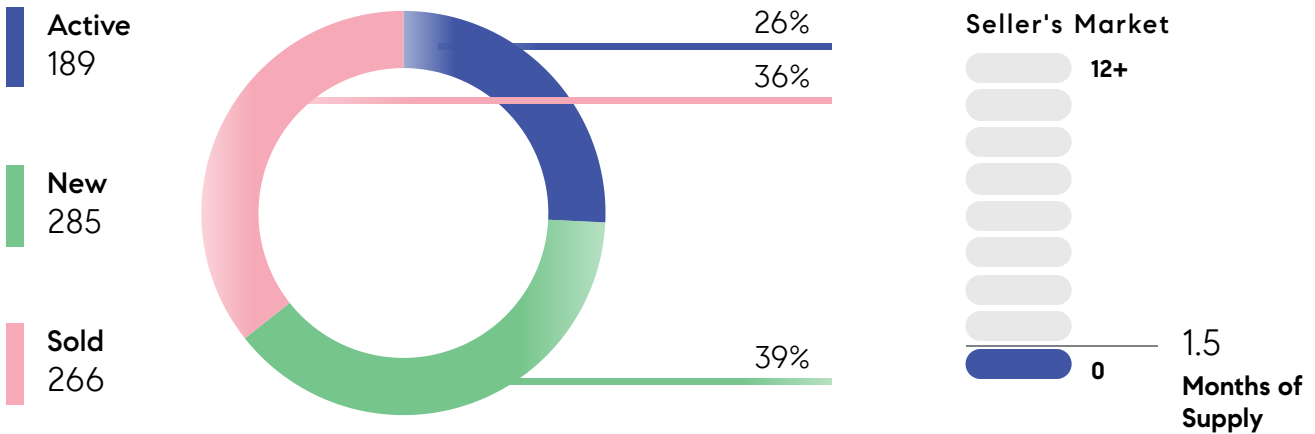
# Woodstock Q4 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,283,364	23	98.6%	\$1,265,000
YoY Change	-1.8%	35.3%	17.4%	15.3%

## DETACHED UNDER 1M



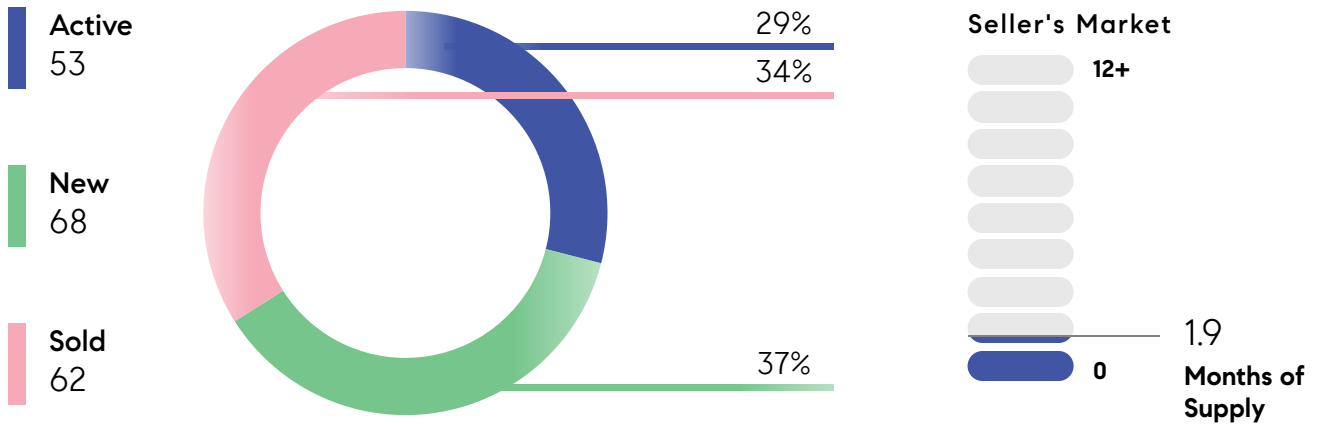
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$488,289	40	91.3%	\$445,577
YoY Change	17.5%	100.0%	-9.7%	6.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Woodstock Q4 2022

## ATTACHED UNDER 1M

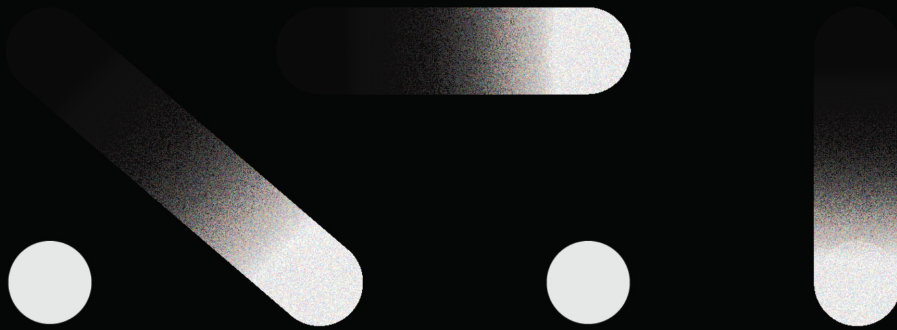


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$468,739	44	91.0%	\$426,497
YoY Change	15.6%	4.8%	0.7%	16.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.





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