

COMPASS



MARKET INSIGHTS





COMPASS OFFICES

Buckhead

3107 Peachtree Road NE, Suite A-1
Atlanta, GA 30305

Intown

1409 Peachtree Street NE
Atlanta, GA 30309

North Atlanta

8000 Avalon Boulevard, Suite 100
Alpharetta, GA 30009

Greater Atlanta Market Insights

DECEMBER 2021



1. ACWORTH
2. ALPHARETTA
3. ANSLEY PARK
4. BROOKHAVEN
5. BUCKHEAD
6. CANDLER PARK
7. CHAMBLEE
8. CHASTAIN PARK
9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
10. CUMMING

11. DECATUR
12. DULUTH
13. DUNWOODY
14. EAST LAKE, EDGEWOOD, & KIRKWOOD
15. EAST COBB
16. GRANT PARK
17. INMAN PARK & OLD FOURTH WARD
18. JOHNS CREEK
19. KENNESAW
20. MARIETTA
21. MIDTOWN

22. MILTON
23. MORNINGSIDE
24. PEACHTREE CORNERS
25. ROSWELL
26. SANDY SPRINGS
27. SMYRNA
28. SUWANEE & DULUTH
29. VININGS
30. VIRGINIA-HIGHLAND
31. WEST MIDTOWN
32. WOODSTOCK

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on January 1st, 2022.

NEW

is defined as any properties put on the market during December 2021.

CONTRACT SIGNED

figures are based on publicly reported transactions as of January 1st, 2022. The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by January 1st, 2022.

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

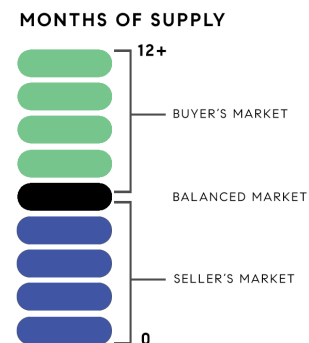
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

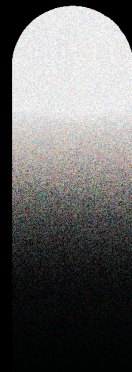
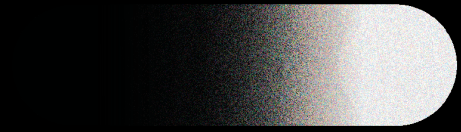
SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

YEAR-OVER-YEAR (YOY) CHANGE

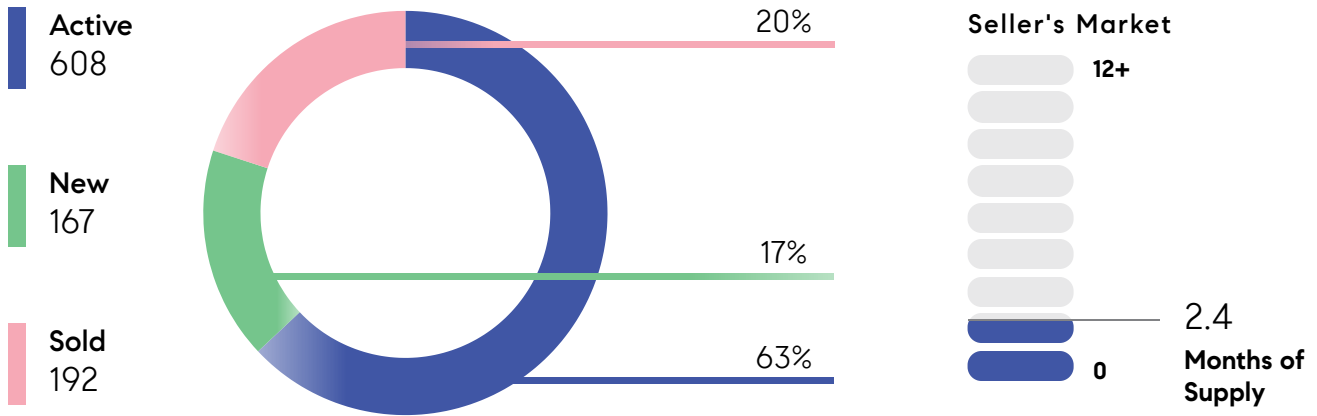
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





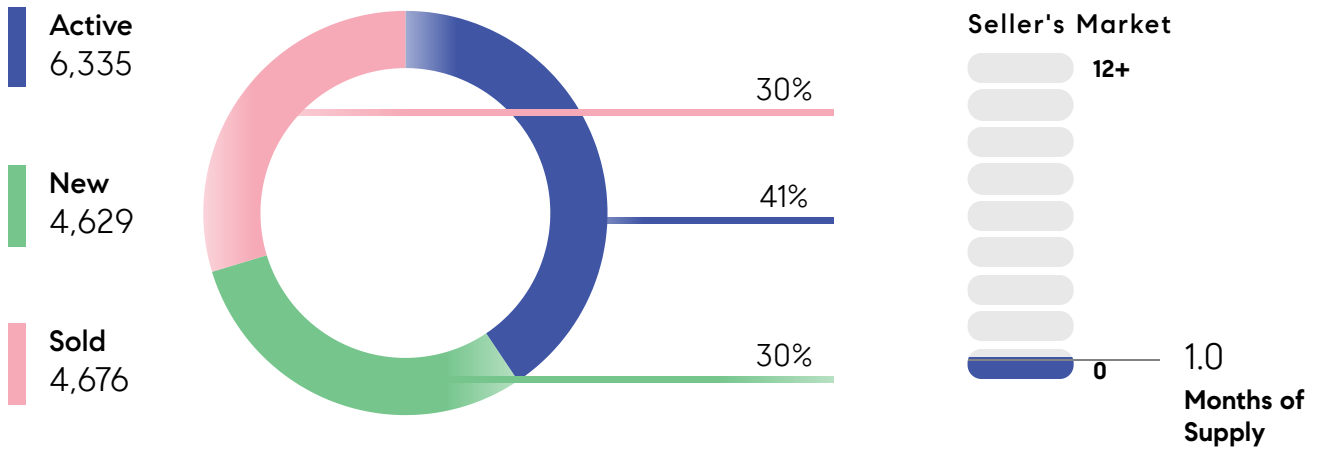
Overall Atlanta DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,695,035	63	98.5%	\$1,593,464
YoY Change	-4.6%	-35.1%	2.1%	4.4%

DETACHED UNDER 1M



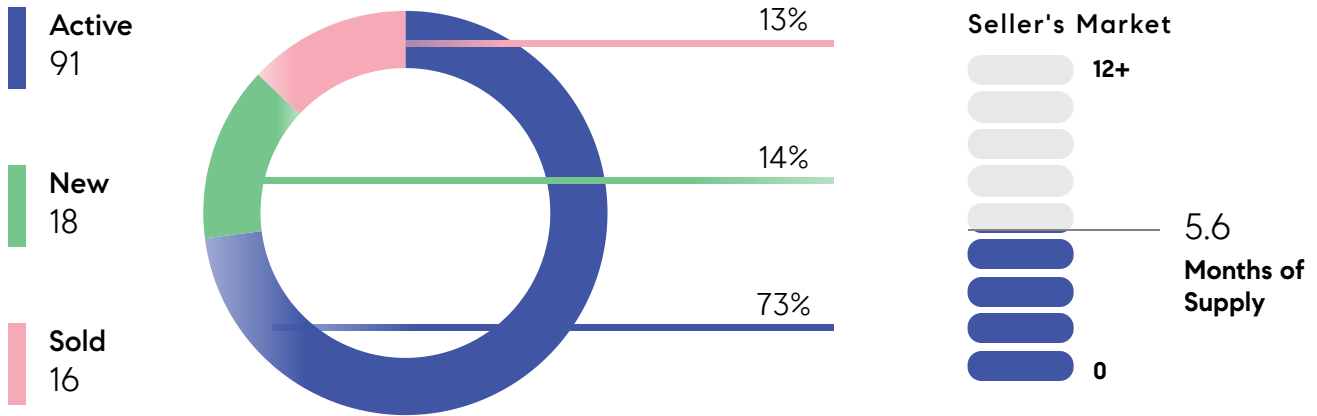
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$388,664	22	100.9%	\$405,583
YoY Change	13.8%	-37.1%	1.6%	18.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

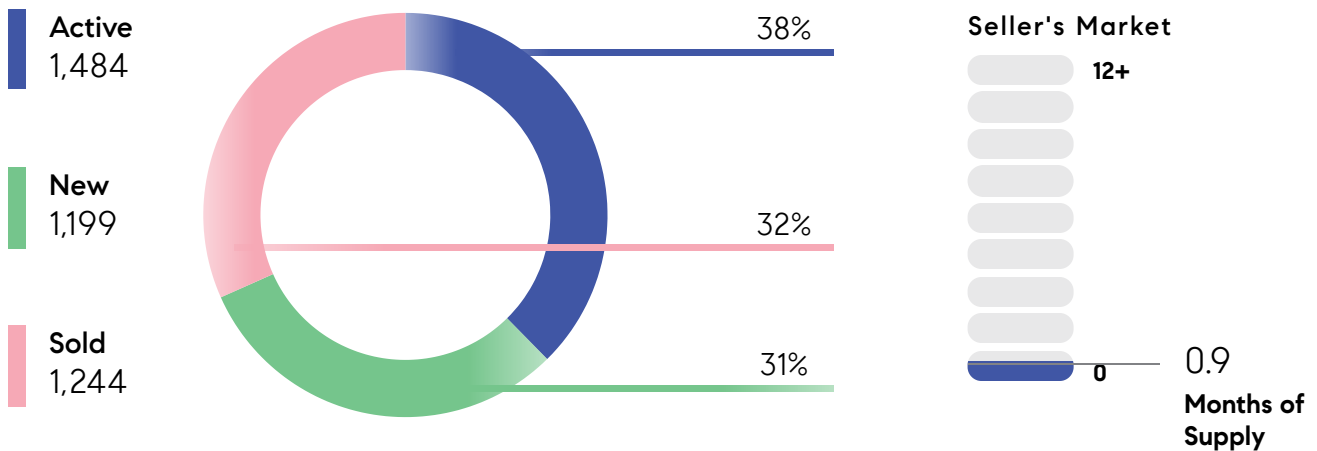
Overall Atlanta DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,870,711	62	96.7%	\$1,590,900
YoY Change	11.2%	-43.6%	0.1%	-1.3%

ATTACHED UNDER 1M



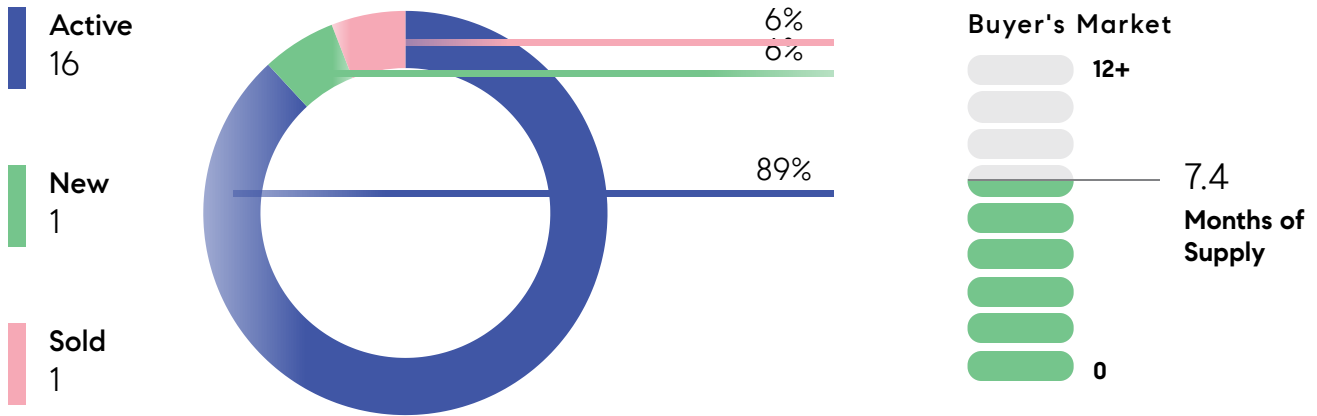
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$328,660	29	100.2%	\$333,530
YoY Change	5.2%	-42.0%	1.3%	14.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

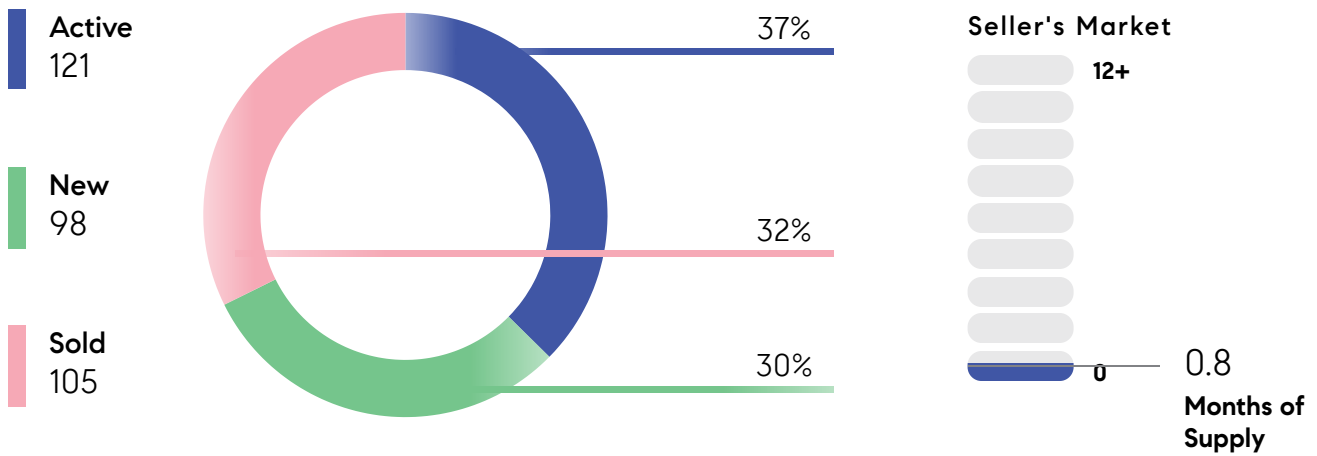
Acworth DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,050,000	76	178.6%	\$1,875,000
YoY Change	-	-36.7%	-	54.7%

DETACHED UNDER 1M



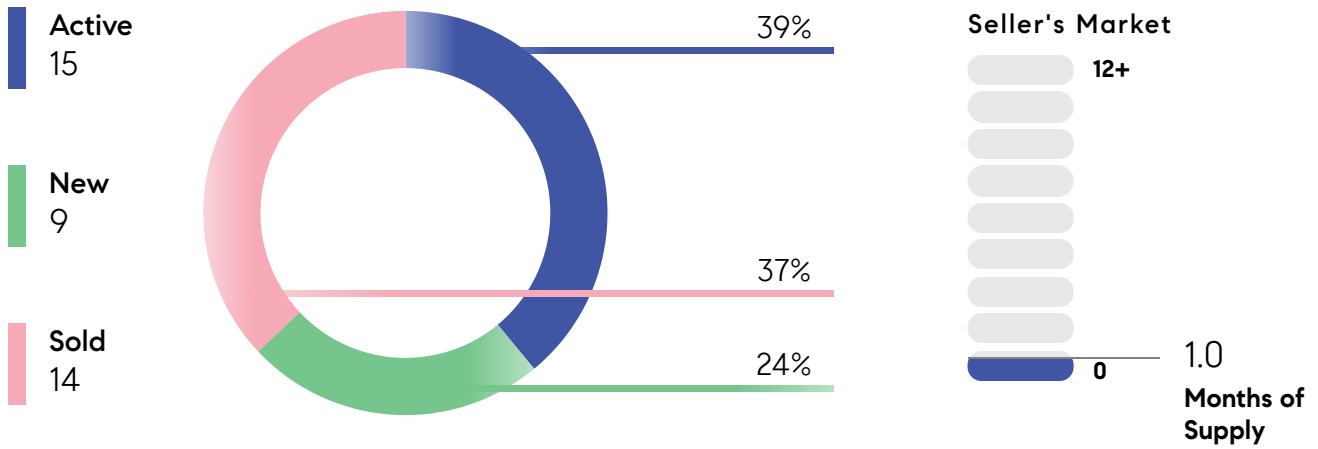
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$402,448	20	101.0%	\$406,485
YoY Change	22.8%	-20.0%	-2.1%	20.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Acworth DECEMBER 2021

ATTACHED UNDER 1M



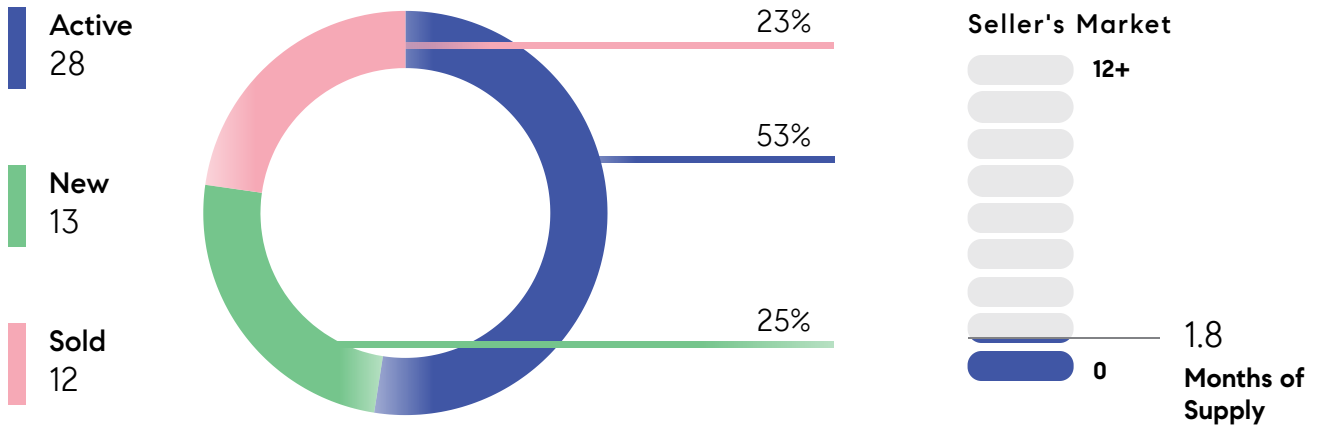
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$305,589	15	101.1%	\$309,070
YoY Change	15.1%	-40.0%	22.8%	41.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

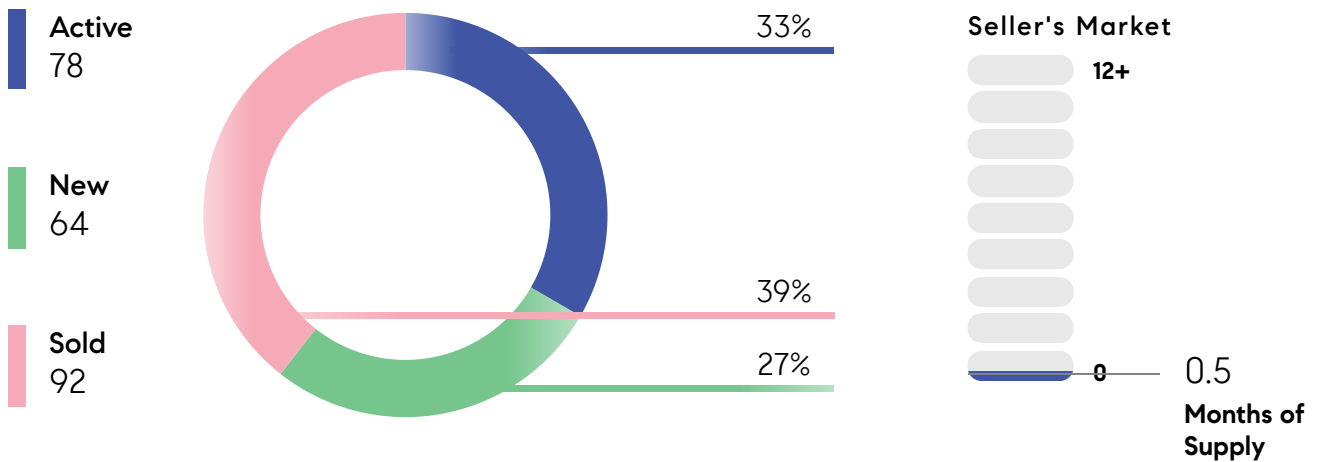
Alpharetta DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,625,704	47	98.5%	\$1,601,842
YoY Change	-3.6%	-68.0%	24.4%	19.9%

DETACHED UNDER 1M



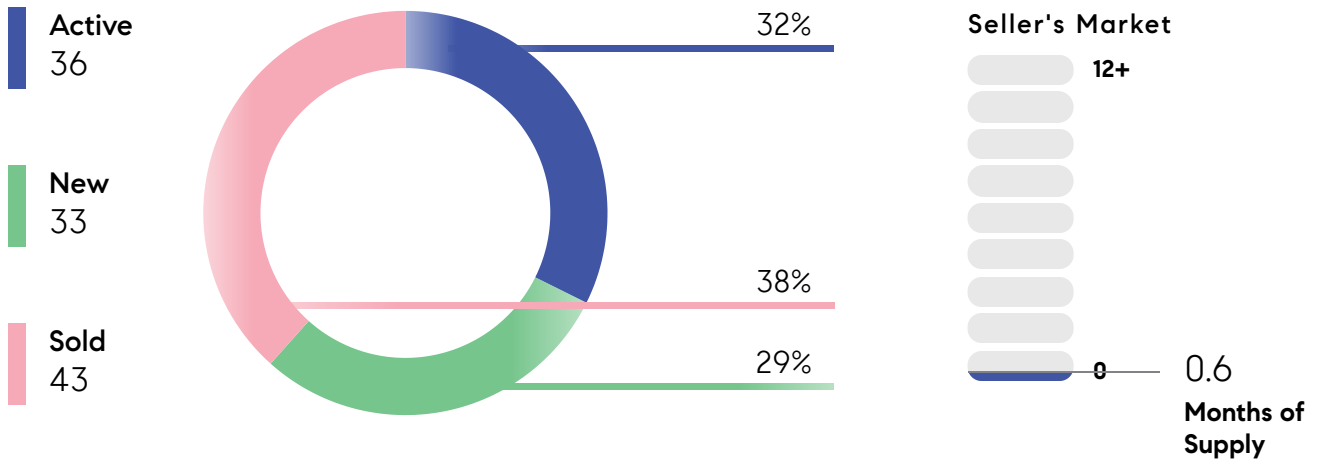
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$586,359	18	99.7%	\$584,847
YoY Change	9.6%	-50.0%	2.4%	12.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Alpharetta DECEMBER 2021

ATTACHED UNDER 1M



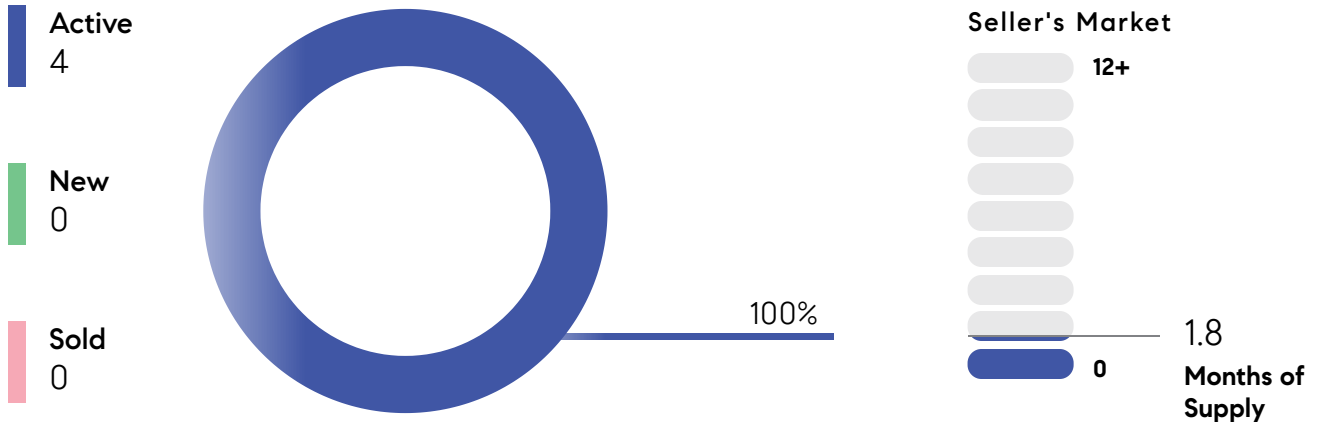
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$411,527	15	103.6%	\$426,337
YoY Change	15.0%	-54.5%	10.0%	26.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

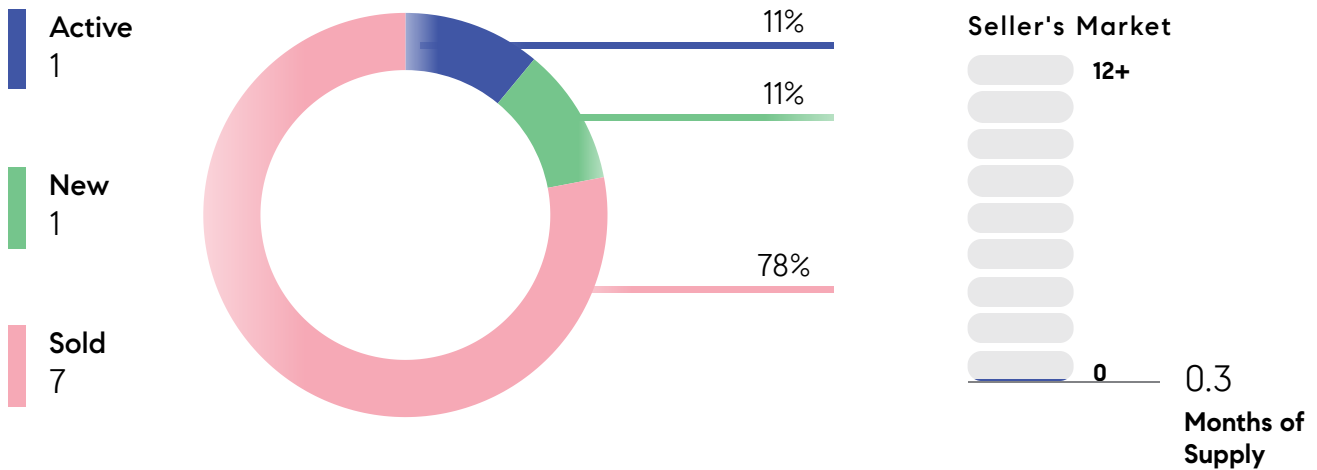
Ansley Park DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



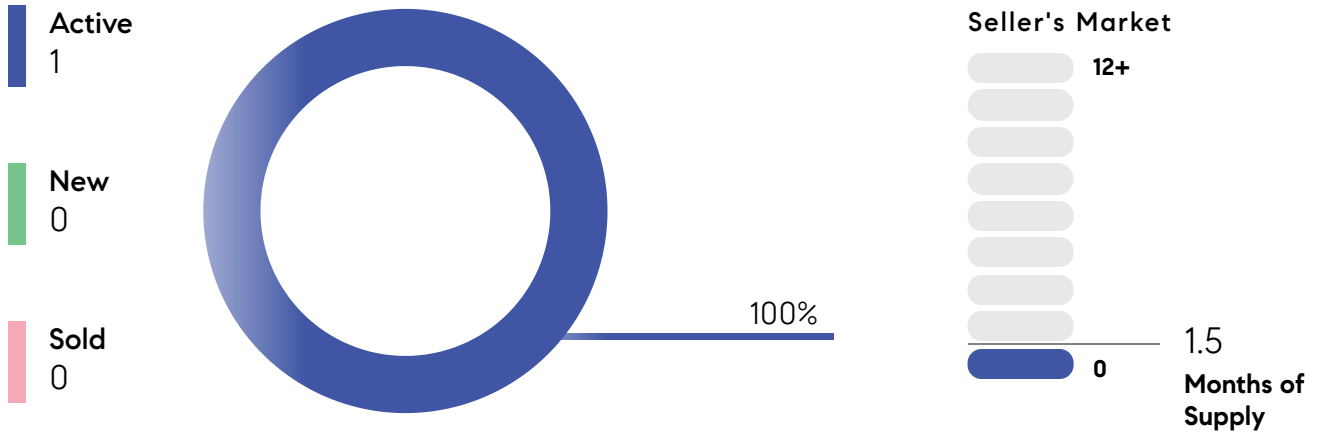
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$629,000	46	88.7%	\$558,057
YoY Change	-23.8%	-82.5%	40.2%	6.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Ansley Park DECEMBER 2021

ATTACHED UNDER 1M



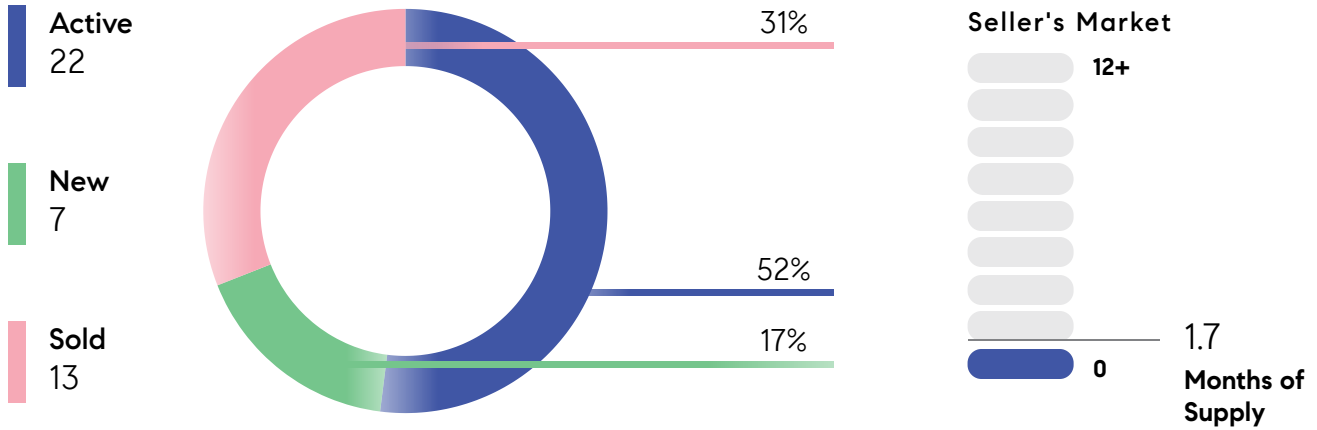
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

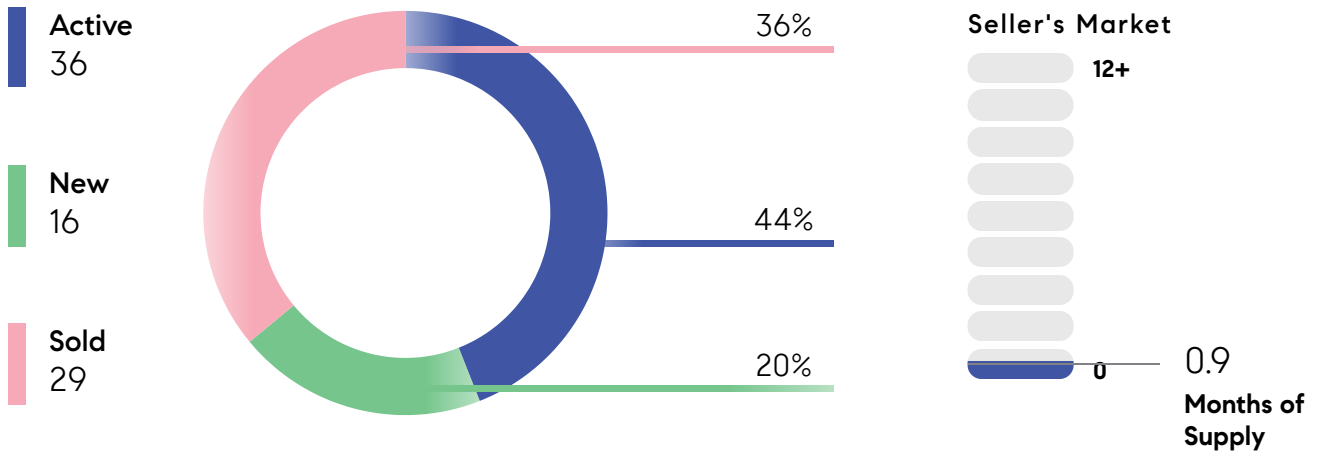
Brookhaven DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,670,564	19	91.1%	\$1,521,885
YoY Change	32.4%	-13.6%	-12.7%	15.5%

DETACHED UNDER 1M



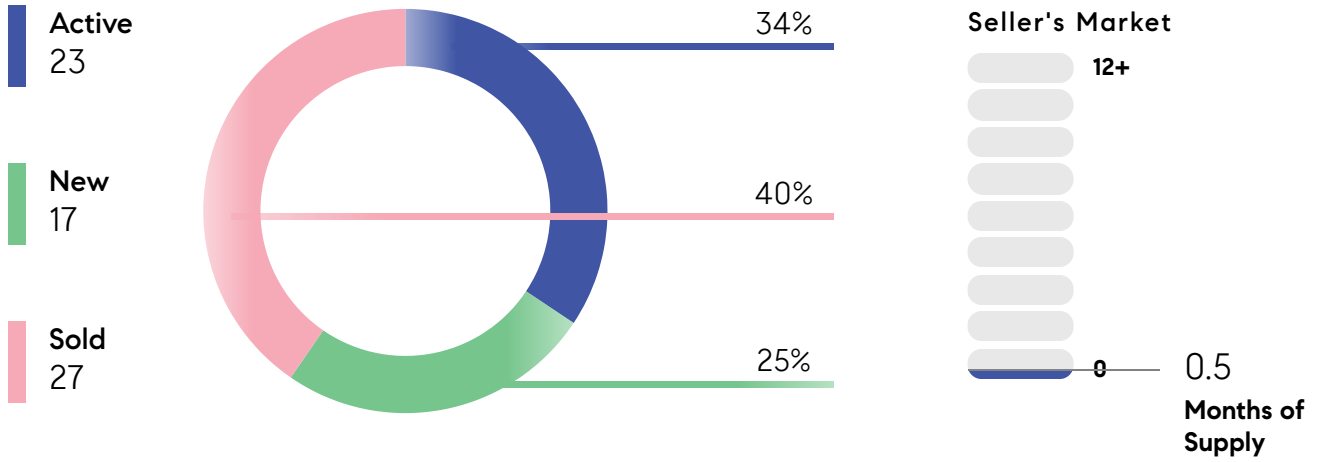
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$678,794	41	93.7%	\$635,959
YoY Change	5.4%	-25.5%	-3.1%	2.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Brookhaven DECEMBER 2021

ATTACHED UNDER 1M



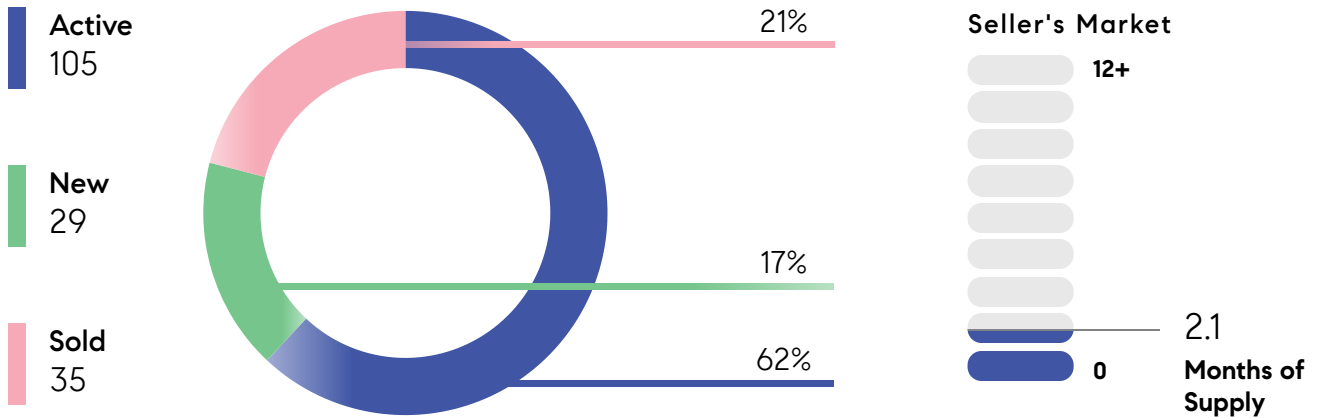
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$424,423	45	114.3%	\$485,261
YoY Change	9.5%	2.3%	13.8%	24.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

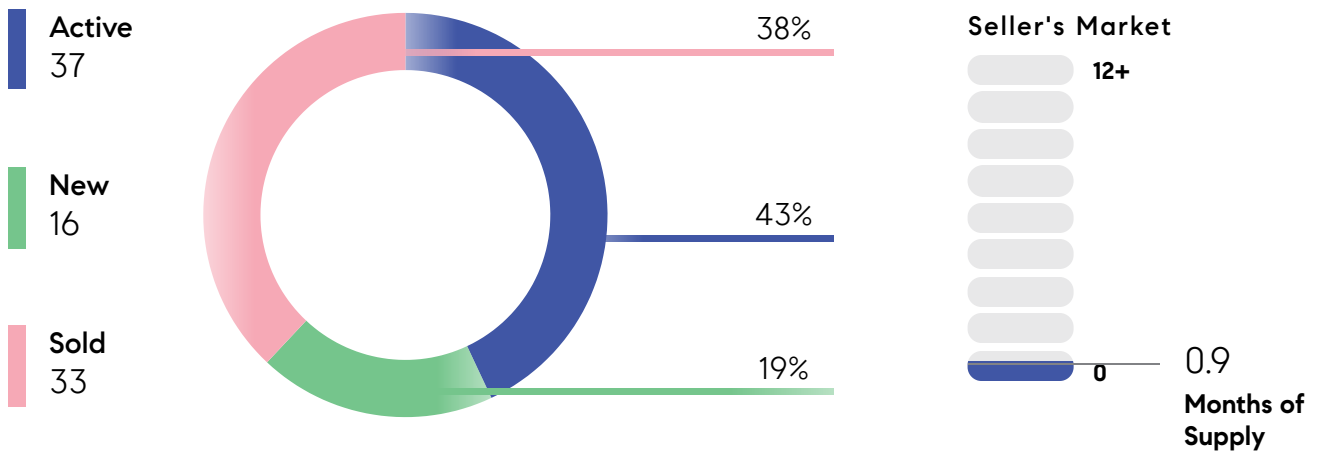
Buckhead DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$2,221,440	64	81.9%	\$1,820,461
YoY Change	-9.7%	-1.5%	10.1%	-0.6%

DETACHED UNDER 1M



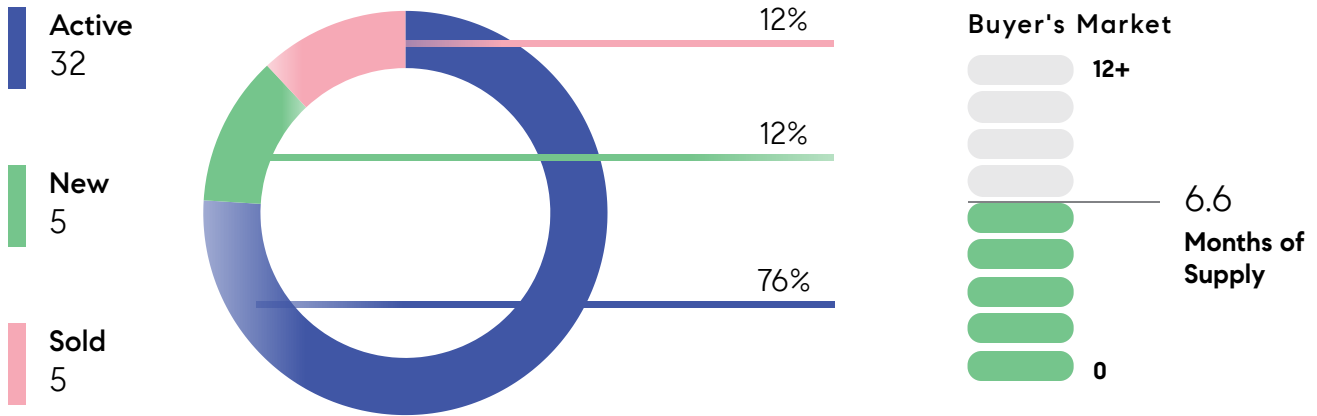
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$815,063	39	91.7%	\$747,139
YoY Change	9.4%	-45.8%	-7.1%	1.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

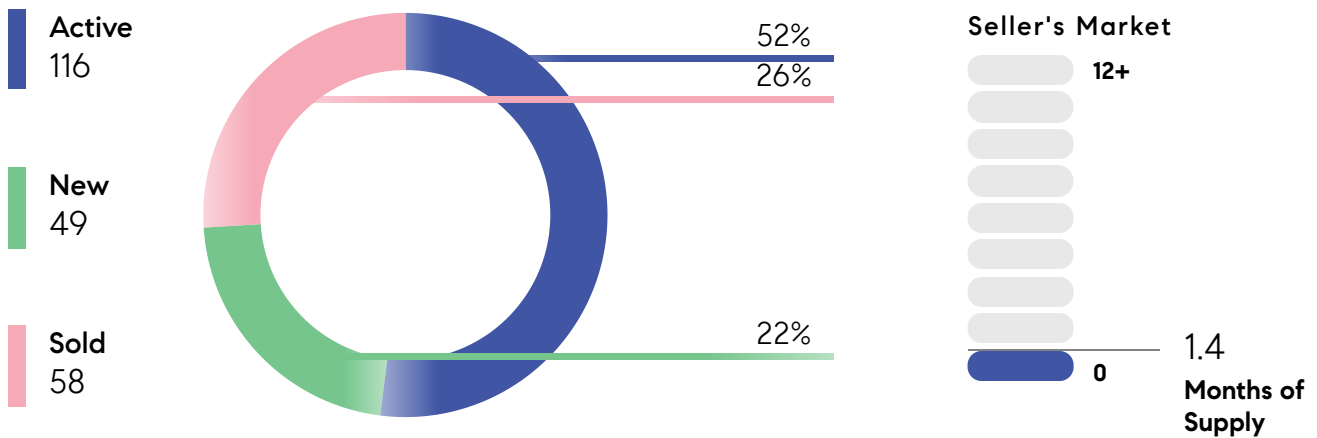
Buckhead DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$2,989,600	49	62.0%	\$1,853,320
YoY Change	103.9%	-52.4%	-44.2%	13.8%

ATTACHED UNDER 1M



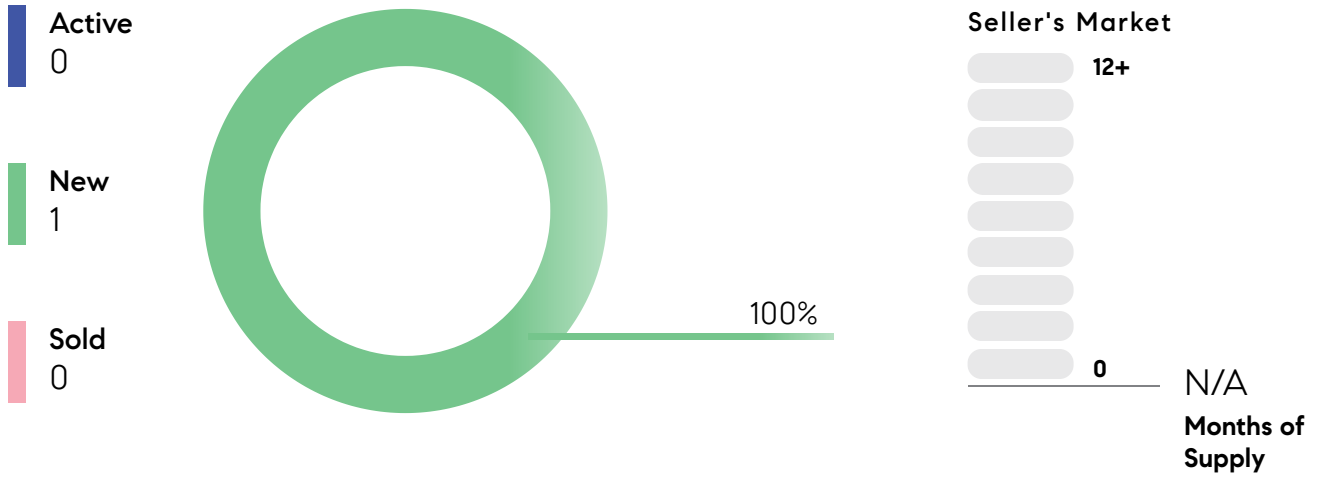
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$381,699	55	89.3%	\$340,934
YoY Change	24.5%	-23.6%	-19.0%	0.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

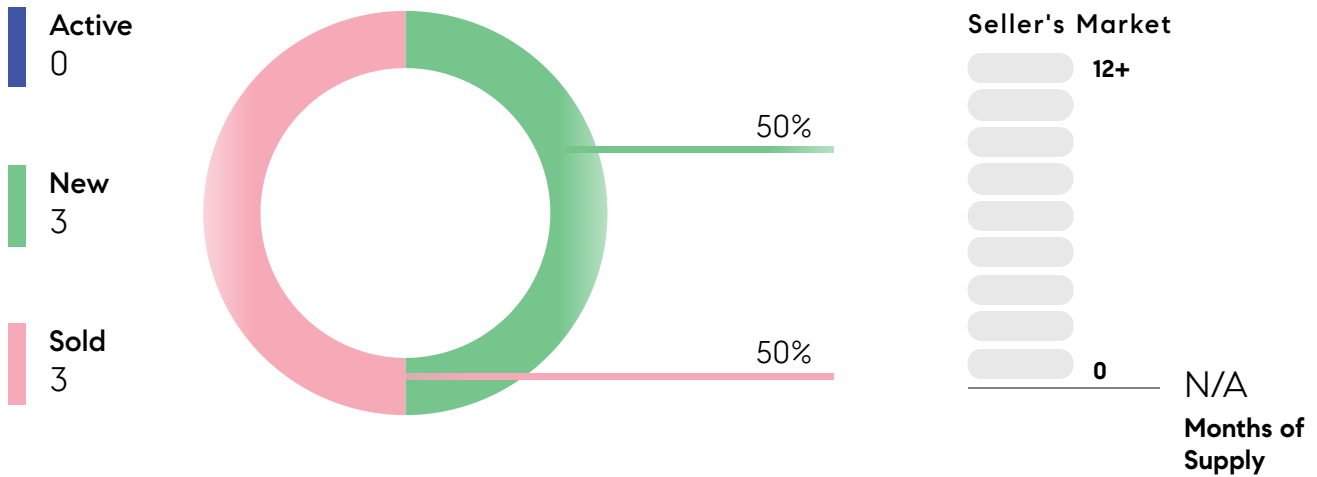
Candler Park DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,050,000	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



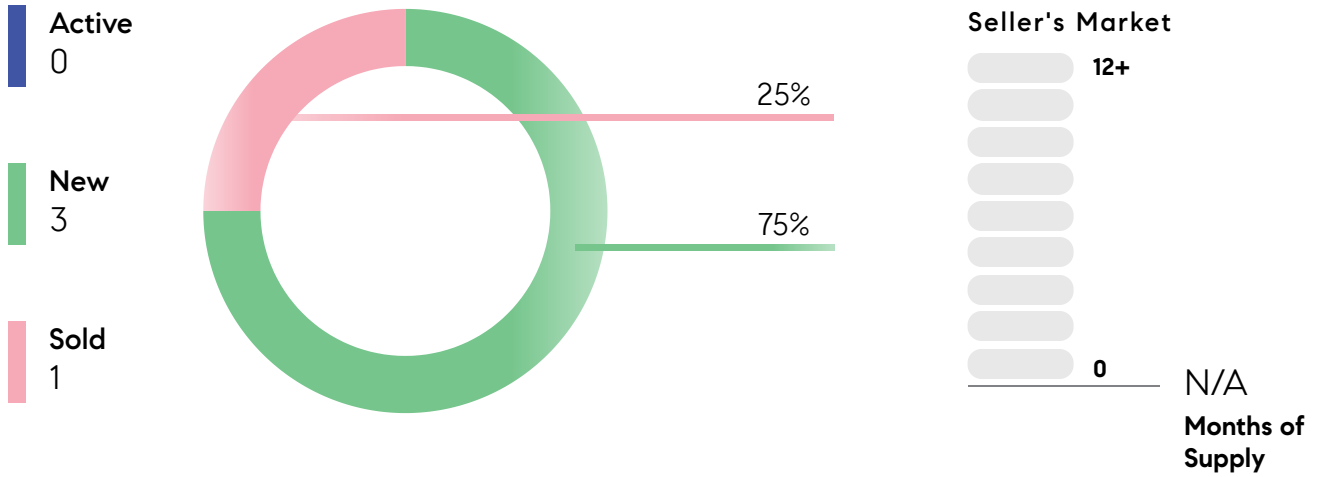
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$716,100	5	104.4%	\$747,333
YoY Change	-7.6%	-66.7%	16.8%	7.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Candler Park DECEMBER 2021

ATTACHED UNDER 1M



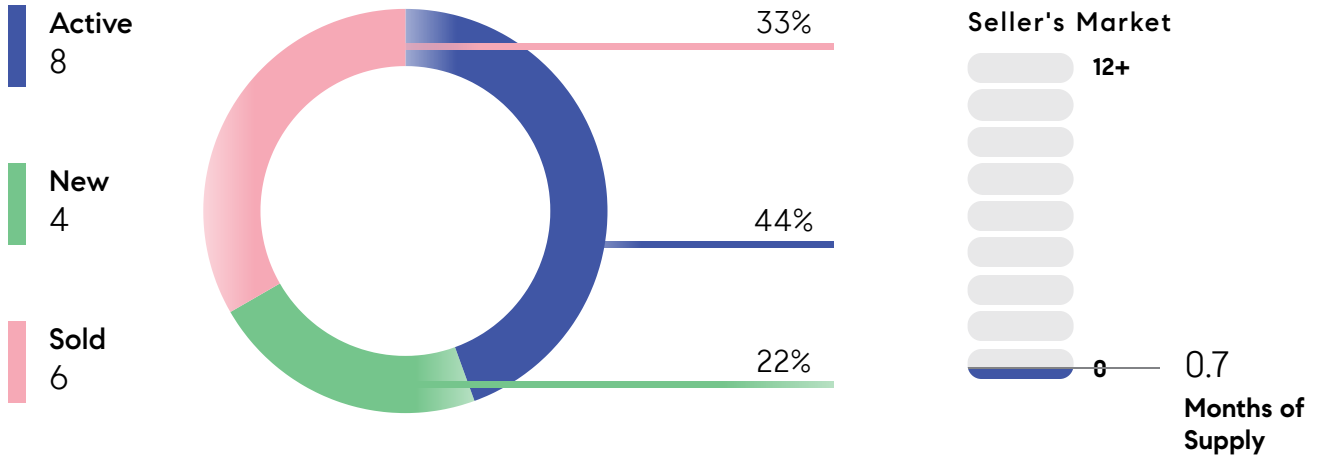
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$307,998	38	89.3%	\$275,000
YoY Change	-24.7%	-2.6%	5.2%	-20.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chamblee DECEMBER 2021

DETACHED UNDER 1M



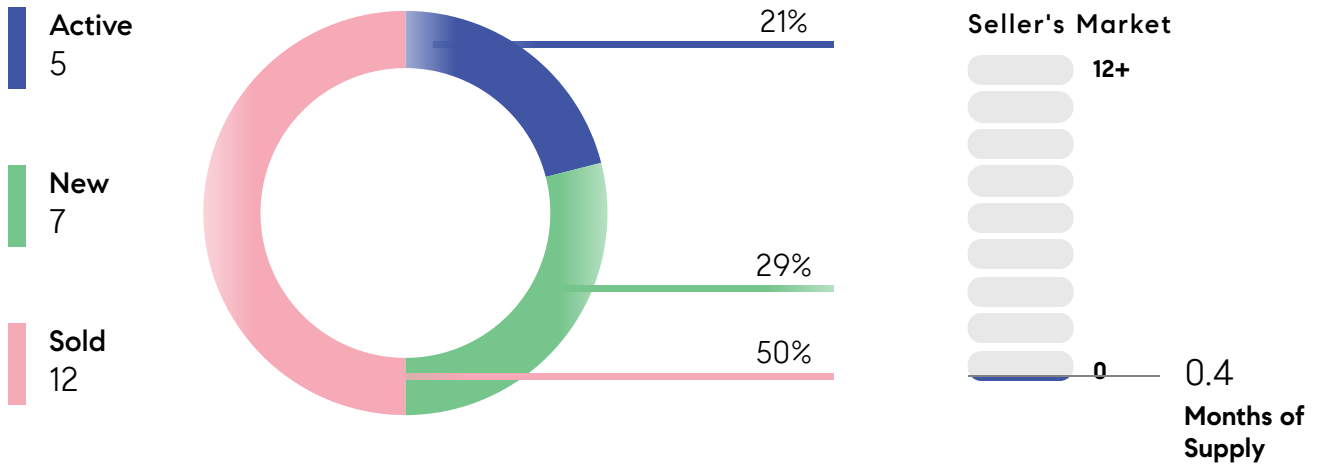
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$466,000	29	111.5%	\$519,812
YoY Change	8.2%	11.5%	10.0%	19.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chamblee DECEMBER 2021

ATTACHED UNDER 1M



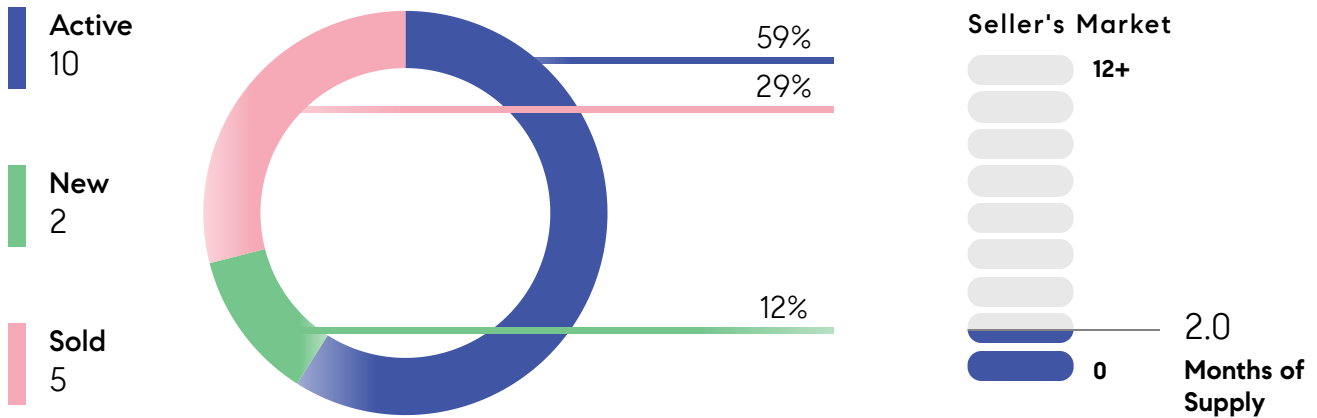
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$429,075	36	115.3%	\$494,653
YoY Change	5.8%	-61.7%	21.4%	28.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

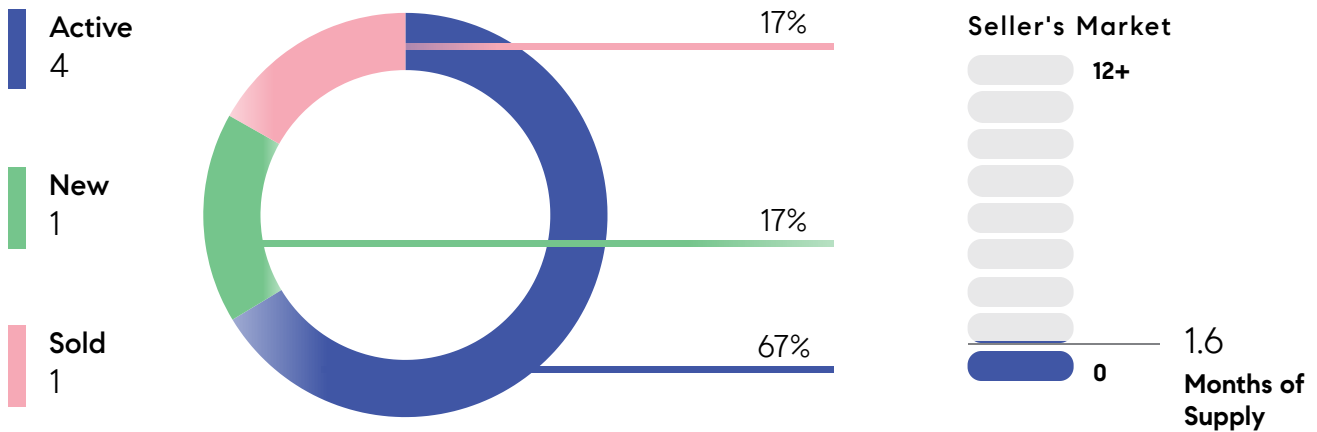
Chastain Park DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,900,000	27	106.6%	\$2,025,885
YoY Change	59.3%	-73.8%	-38.8%	-2.5%

DETACHED UNDER 1M



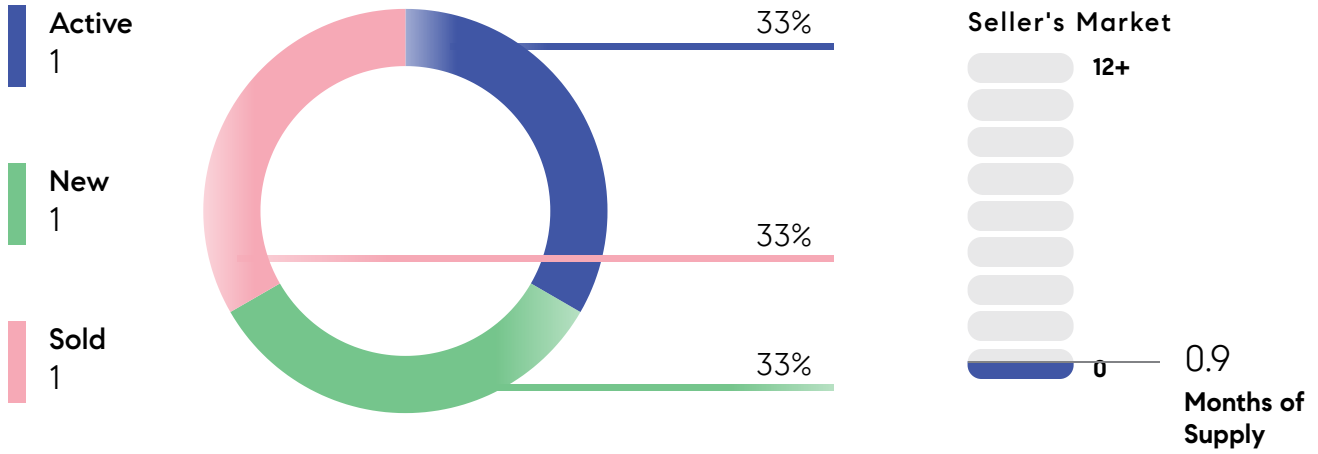
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$650,000	8	94.2%	\$612,000
YoY Change	-	33.3%	-	-26.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chastain Park DECEMBER 2021

ATTACHED UNDER 1M



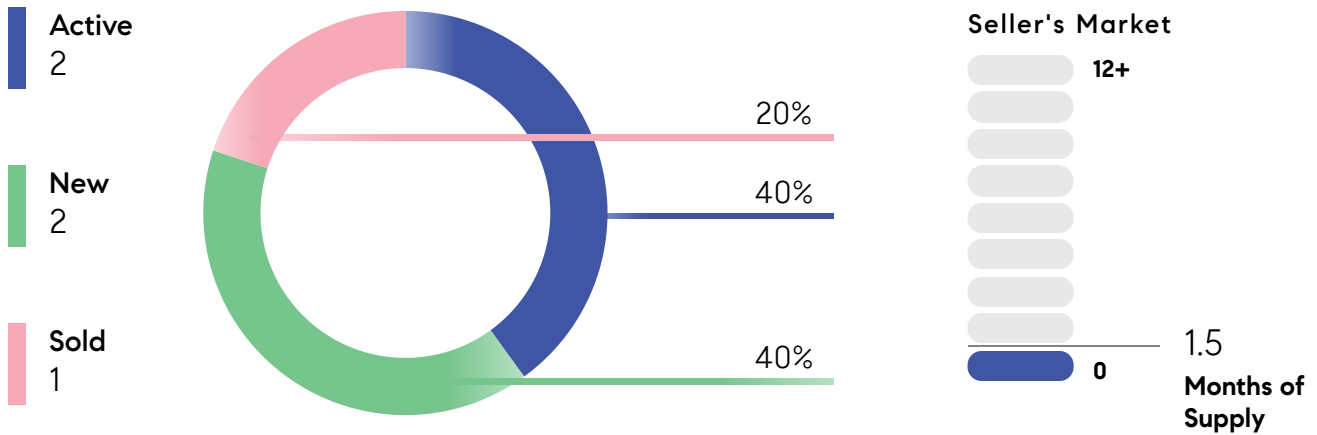
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$356,900	19	50.0%	\$178,300
YoY Change	70.2%	35.7%	-42.8%	-2.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

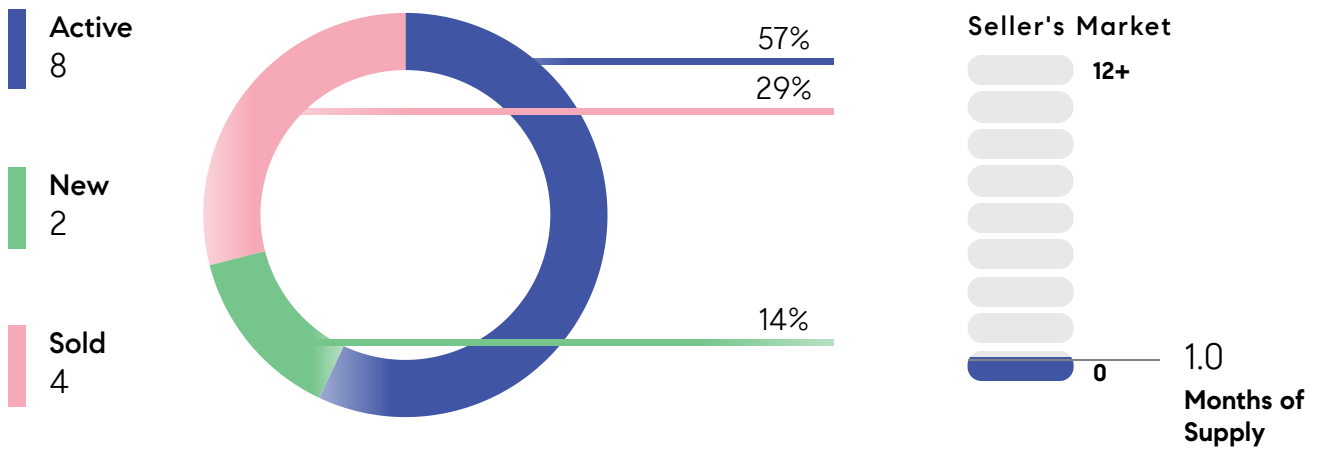
Collier Hills DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,294,500	8	88.5%	\$1,145,000
YoY Change	-	-98.5%	-	-28.4%

DETACHED UNDER 1M



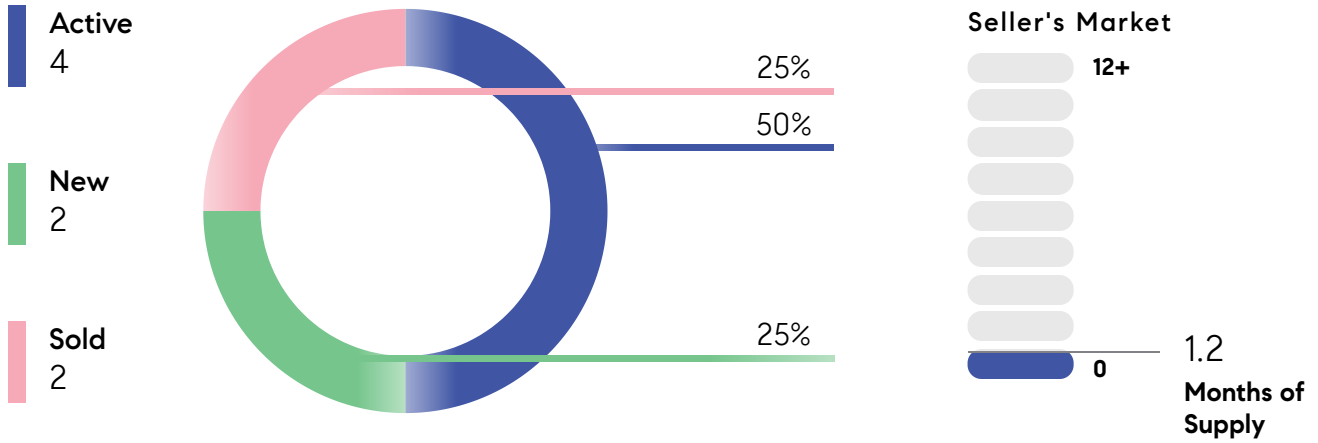
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$582,050	15	74.3%	\$432,500
YoY Change	29.9%	-65.1%	-25.4%	-3.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Collier Hills DECEMBER 2021

ATTACHED UNDER 1M



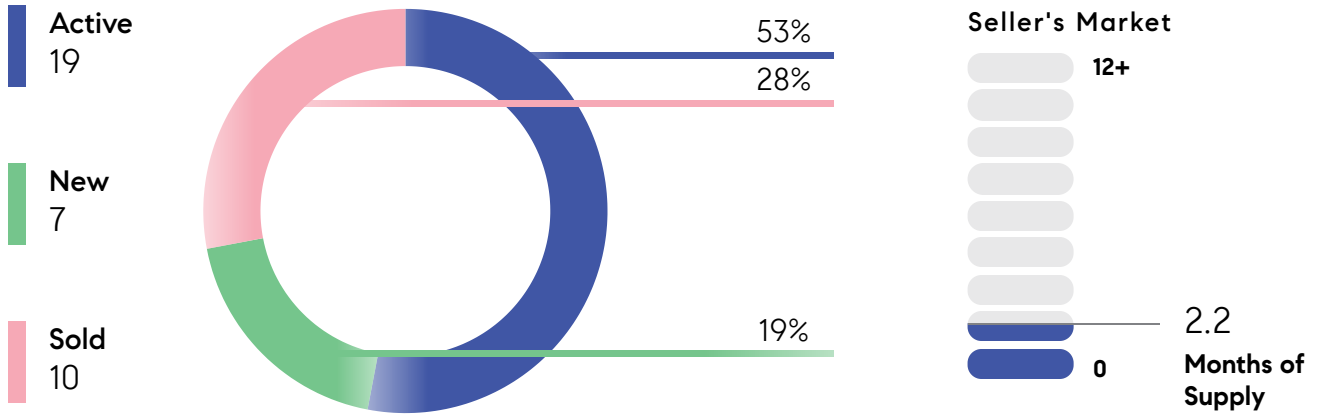
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$482,000	94	130.7%	\$629,750
YoY Change	-1.9%	-29.9%	39.4%	36.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

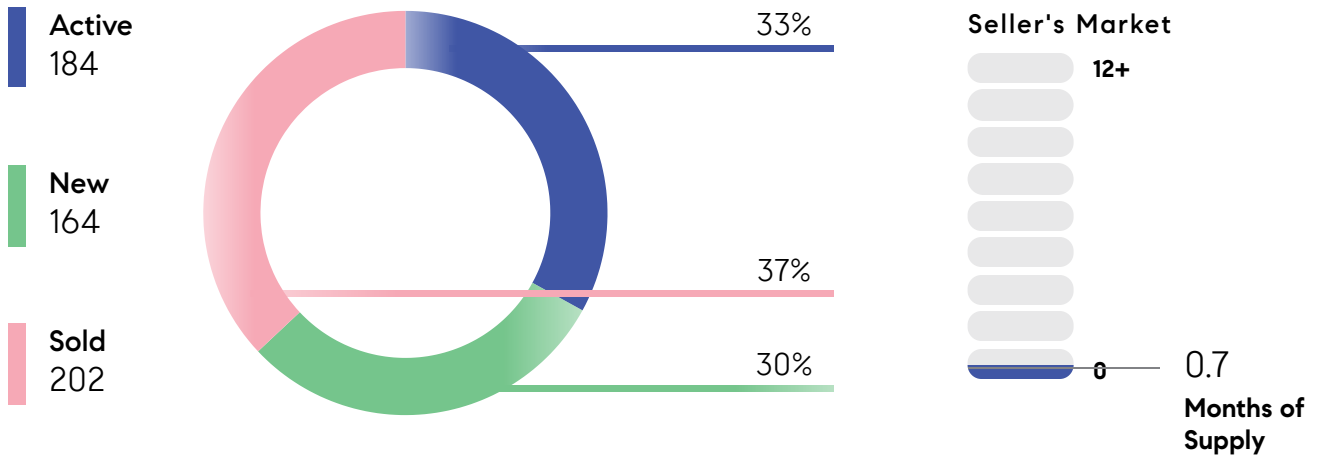
Cumming DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,699,843	55	79.3%	\$1,348,000
YoY Change	7.0%	-65.4%	-9.2%	-2.8%

DETACHED UNDER 1M



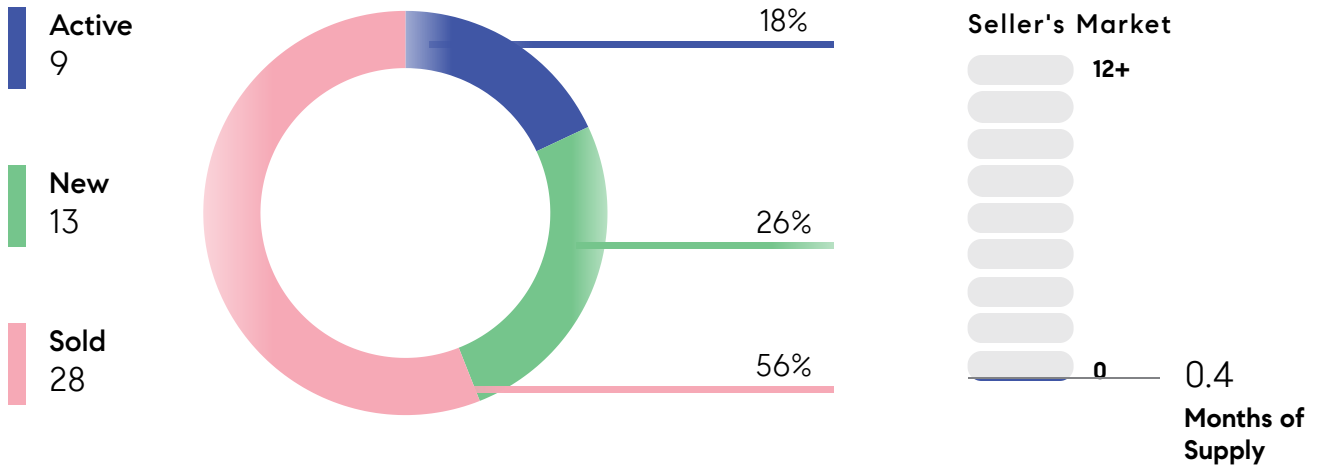
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$480,786	20	105.6%	\$507,878
YoY Change	16.5%	-53.5%	2.5%	19.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Cumming DECEMBER 2021

ATTACHED UNDER 1M



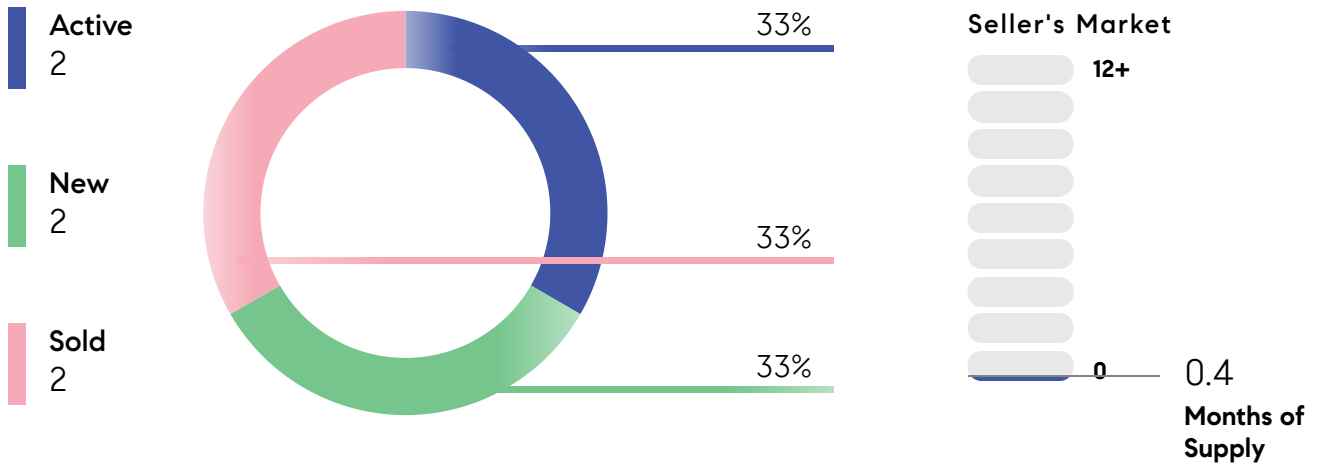
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$369,085	15	94.7%	\$349,551
YoY Change	24.9%	-77.3%	-14.5%	6.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

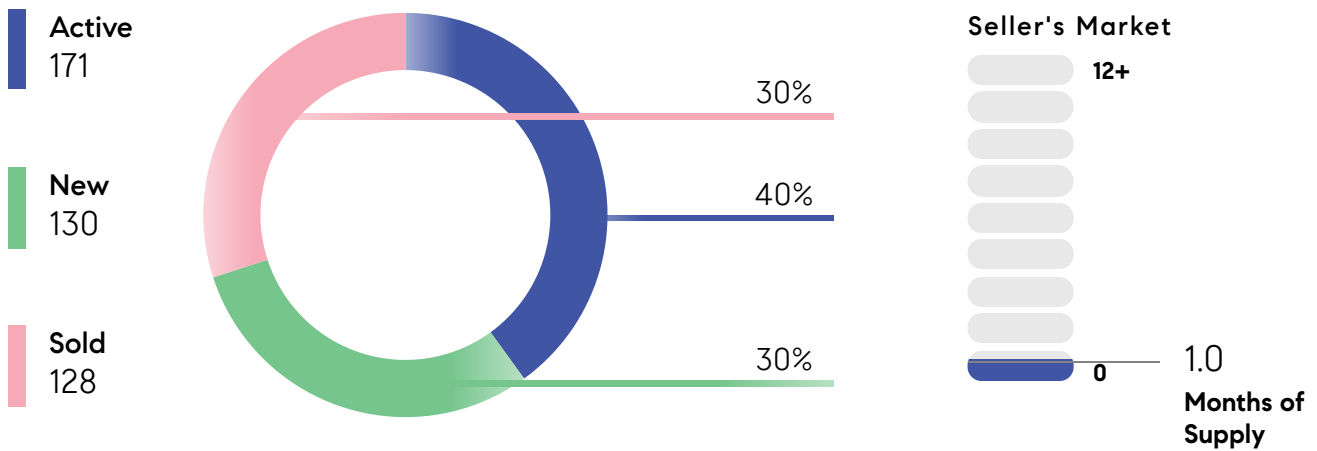
Decatur DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,150,000	92	105.5%	\$1,213,000
YoY Change	10.8%	-	-	-

DETACHED UNDER 1M



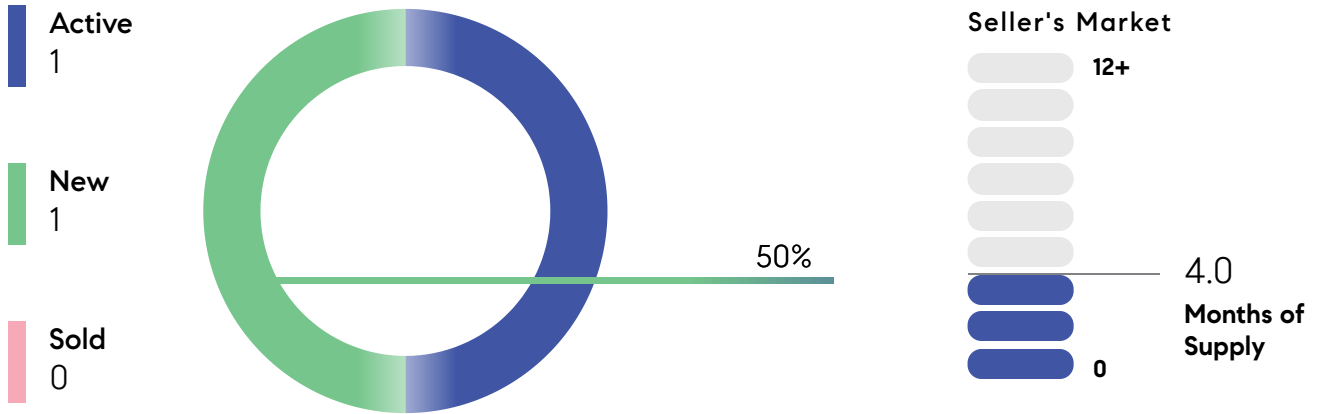
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$346,882	27	116.1%	\$402,626
YoY Change	9.2%	-27.0%	1.9%	11.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

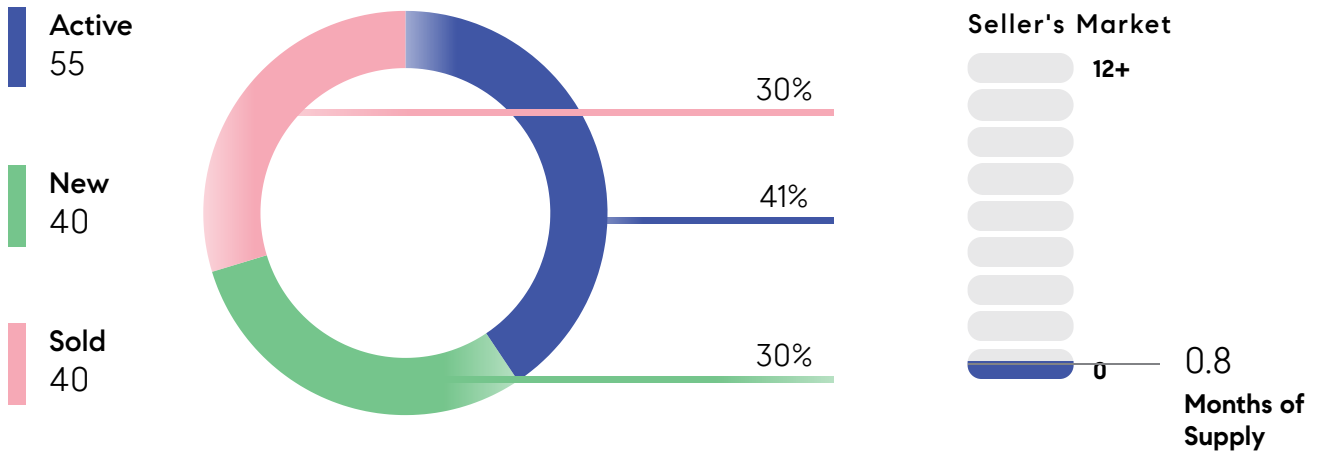
Decatur DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,195,000	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



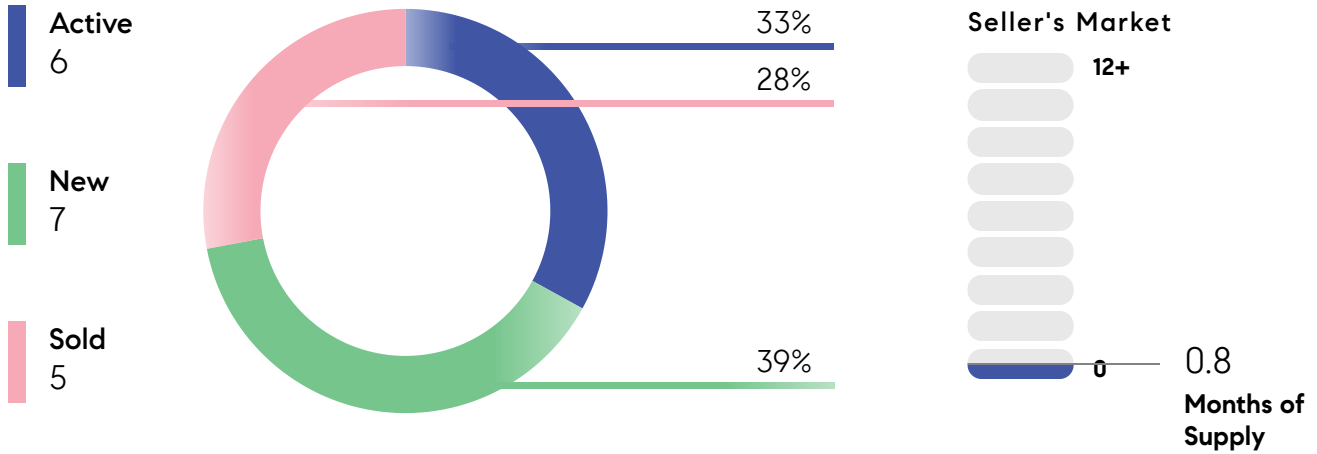
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$215,010	30	124.9%	\$268,559
YoY Change	-22.7%	-34.8%	49.3%	15.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

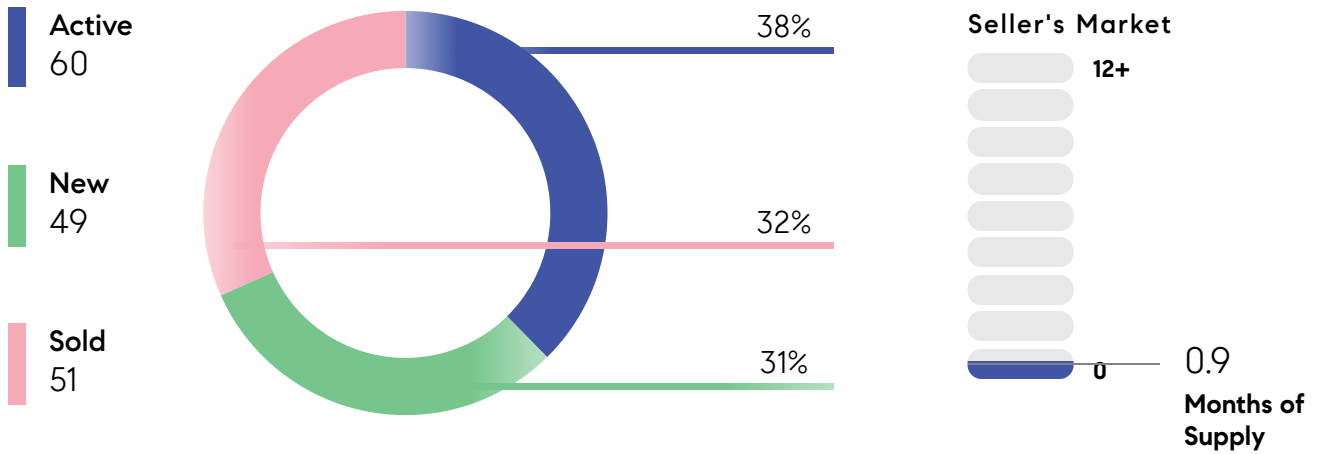
Duluth DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,618,143	4	128.5%	\$2,080,000
YoY Change	-7.7%	-97.2%	51.1%	39.5%

DETACHED UNDER 1M



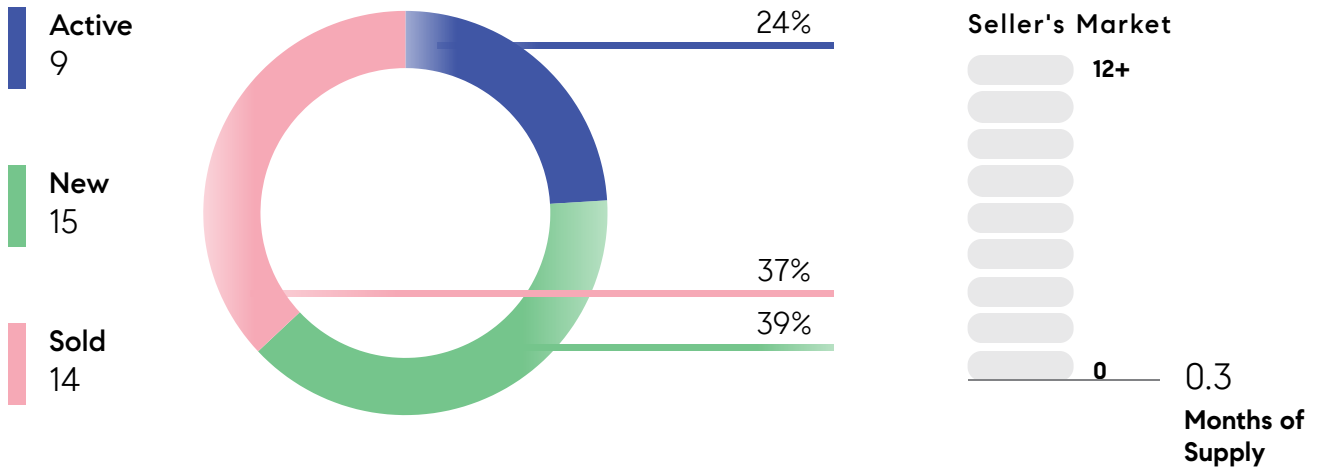
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$446,424	19	98.2%	\$438,357
YoY Change	20.1%	-40.6%	-6.1%	12.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Duluth DECEMBER 2021

ATTACHED UNDER 1M



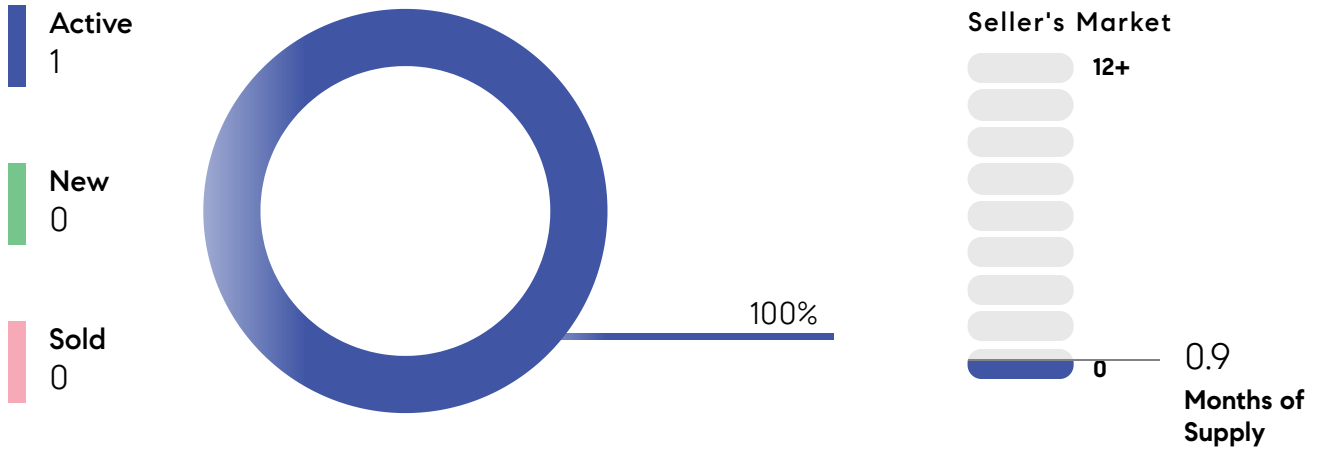
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$348,840	13	95.2%	\$332,163
YoY Change	20.5%	-38.1%	0.5%	21.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

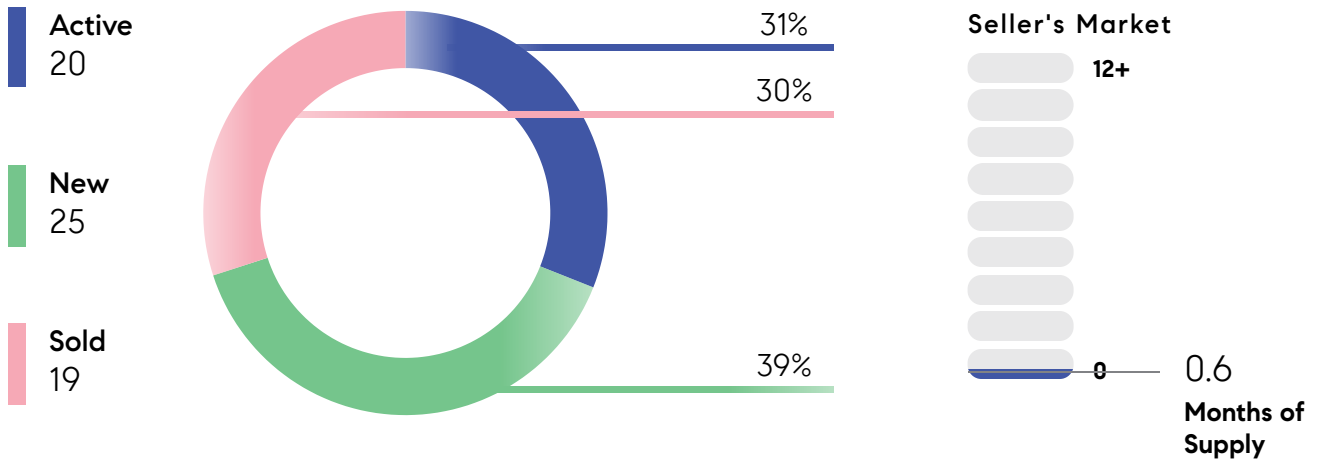
Dunwoody DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



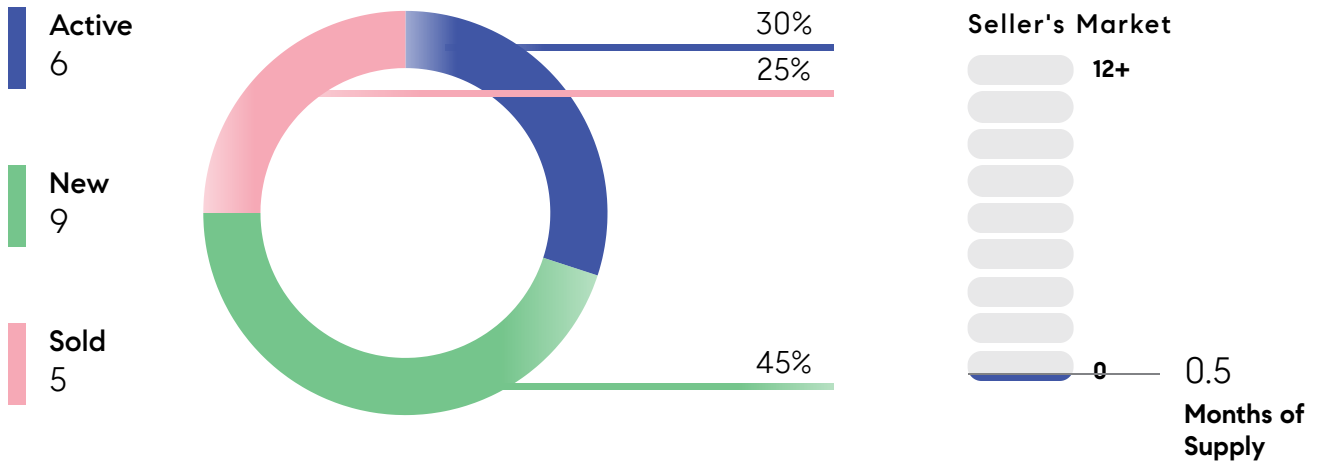
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$602,896	26	104.1%	\$627,337
YoY Change	6.6%	-25.7%	10.4%	17.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Dunwoody DECEMBER 2021

ATTACHED UNDER 1M



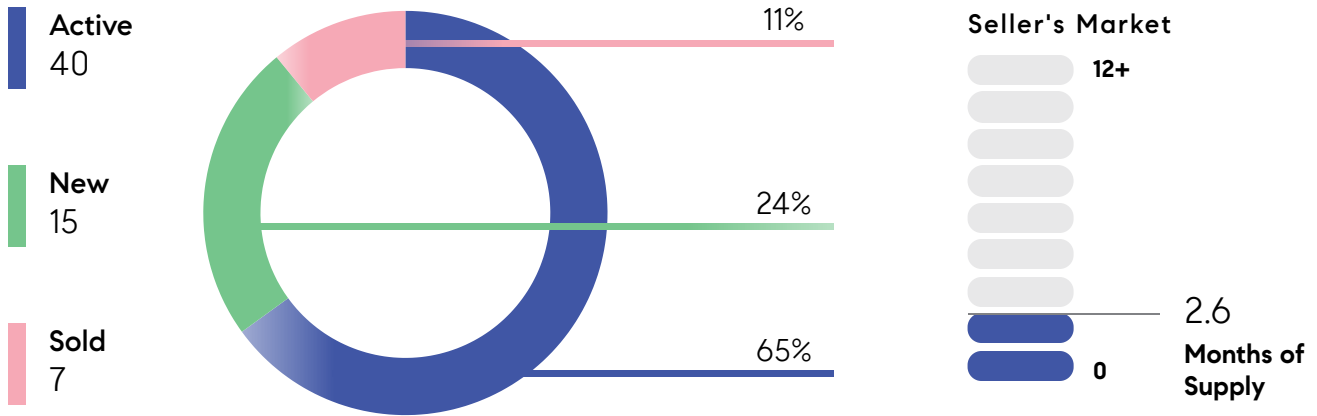
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$425,533	2	99.9%	\$425,240
YoY Change	20.3%	-94.3%	24.7%	50.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

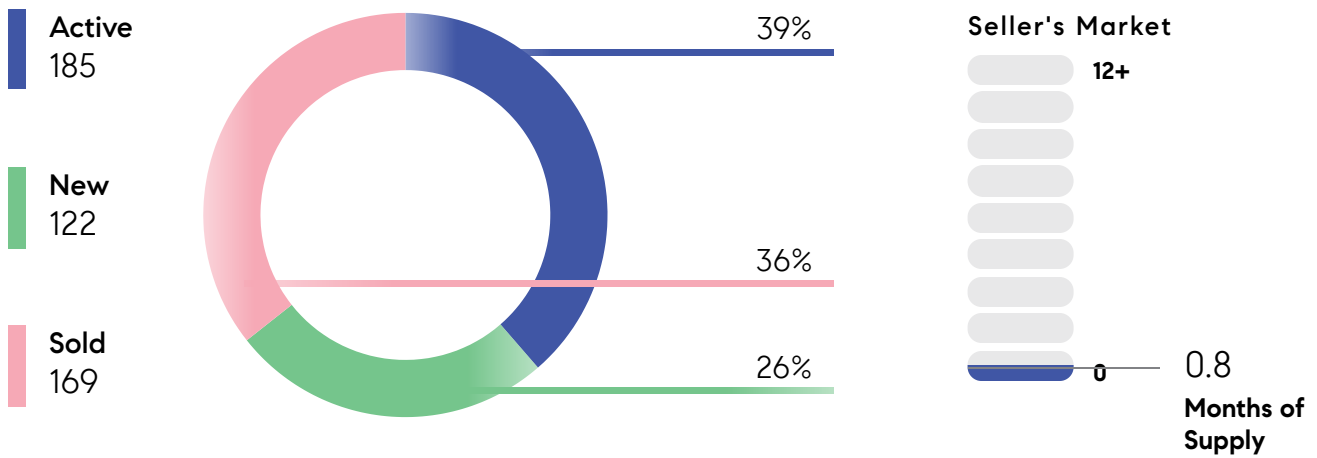
East Cobb DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,674,247	190	84.9%	\$1,421,786
YoY Change	15.1%	128.9%	5.3%	21.3%

DETACHED UNDER 1M



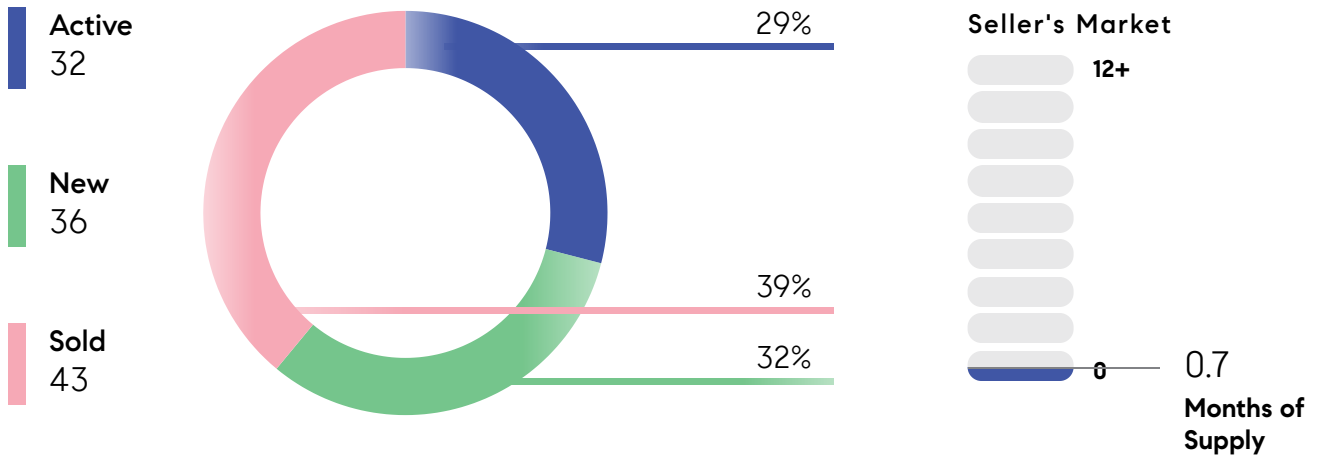
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$464,575	25	102.6%	\$476,508
YoY Change	10.0%	-44.4%	5.5%	16.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Cobb DECEMBER 2021

ATTACHED UNDER 1M



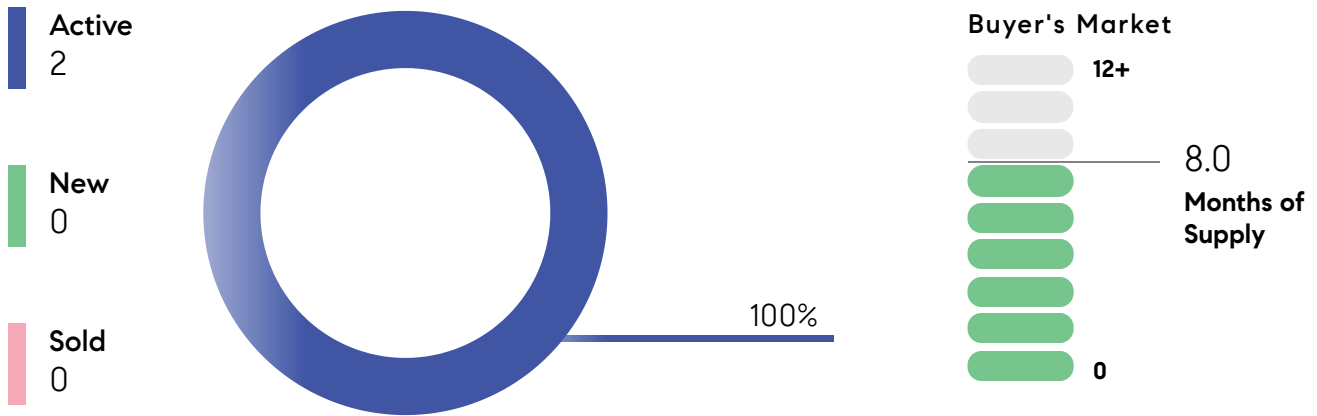
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$308,834	23	91.4%	\$282,269
YoY Change	16.6%	-47.7%	2.5%	19.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

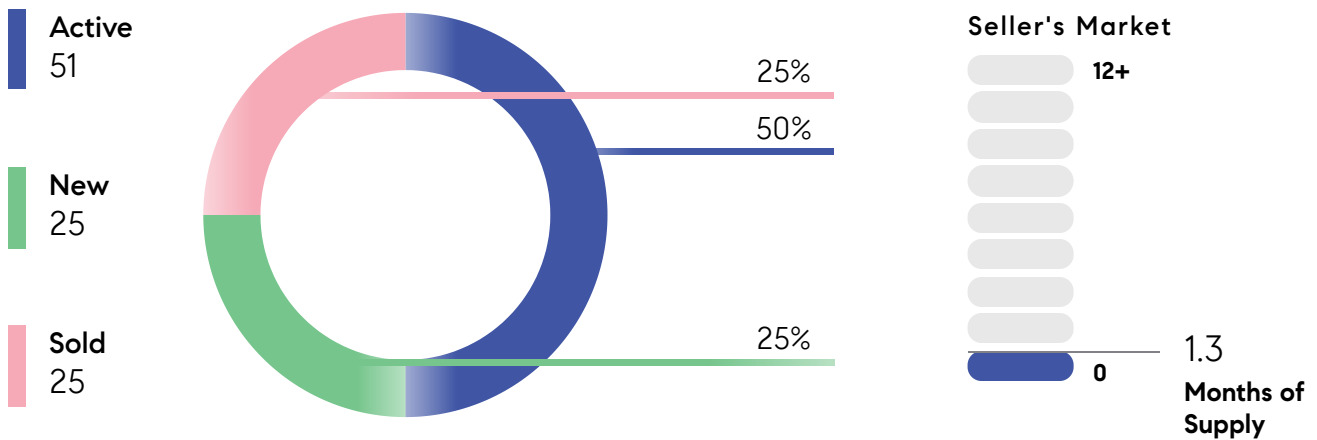
East Lake/Edgewood/Kirkwood DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



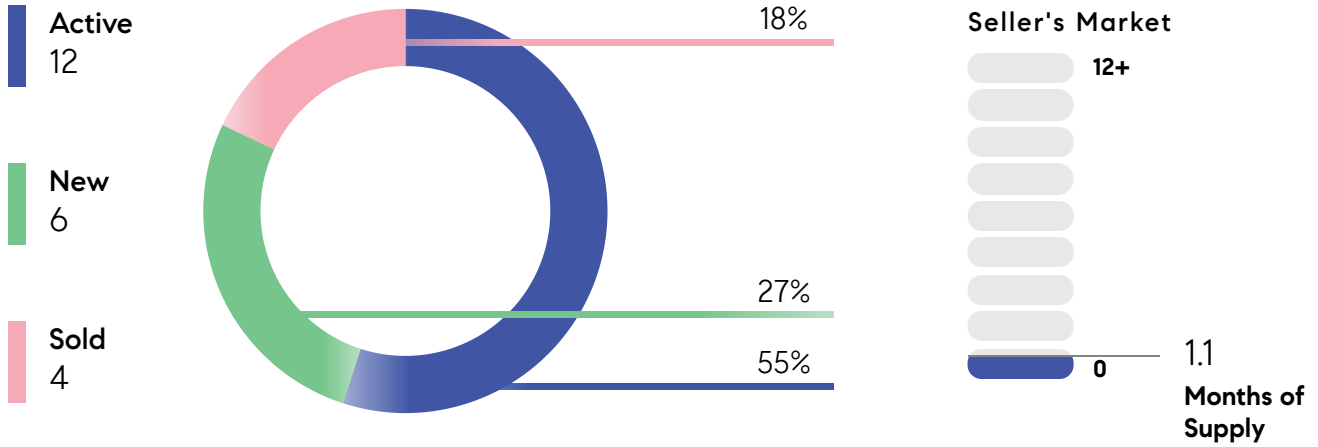
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$527,310	25	102.7%	\$541,804
YoY Change	17.4%	-10.7%	-3.0%	13.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Lake/Edgewood/Kirkwood DECEMBER 2021

ATTACHED UNDER 1M



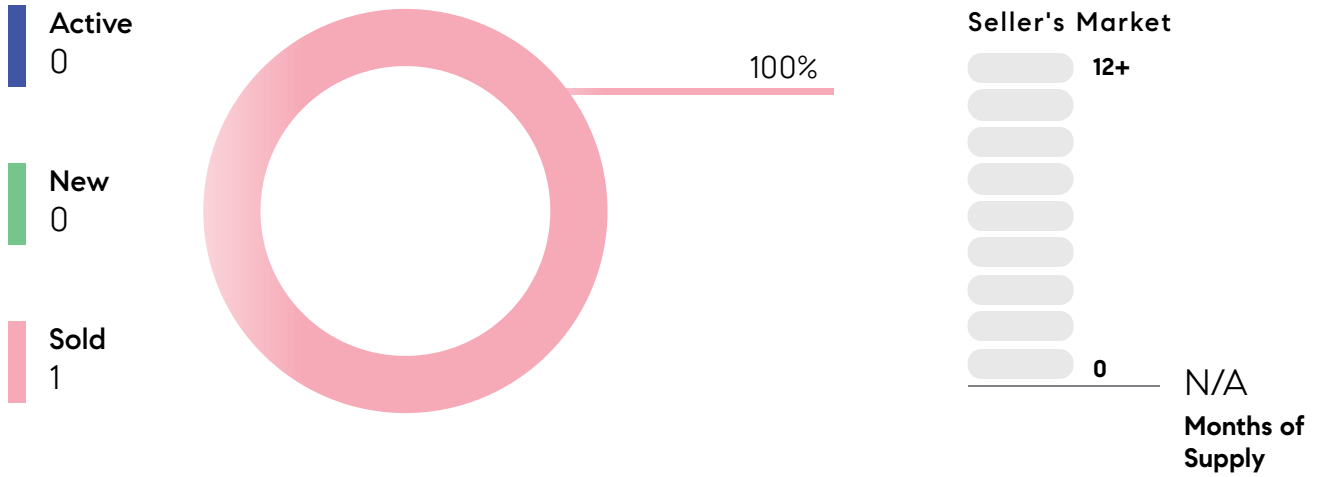
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$397,017	45	108.7%	\$431,517
YoY Change	9.9%	25.0%	18.3%	30.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

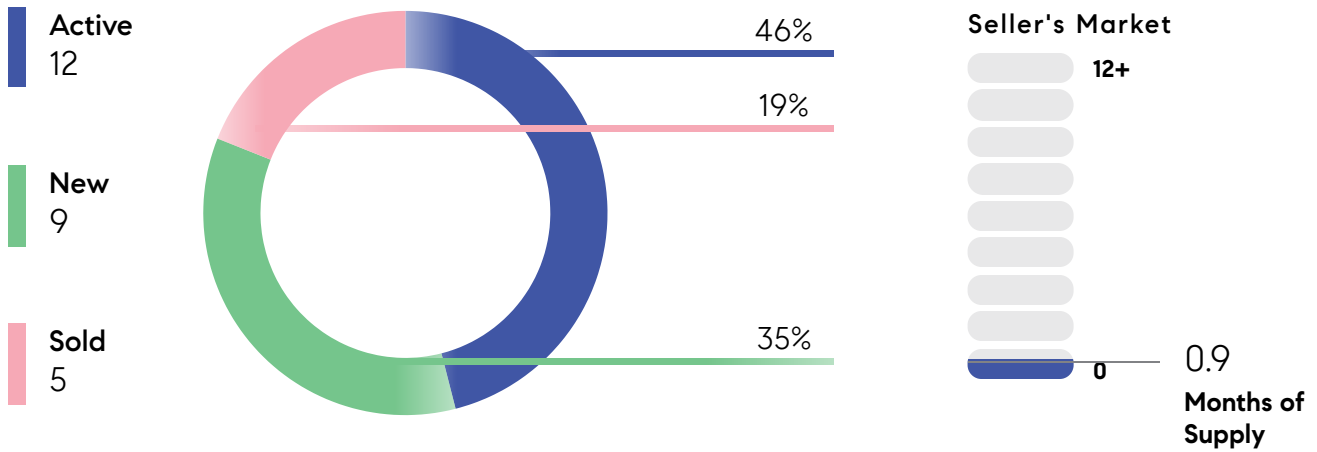
Grant Park DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	9	-	\$1,635,000
YoY Change	-	-	-	-

DETACHED UNDER 1M



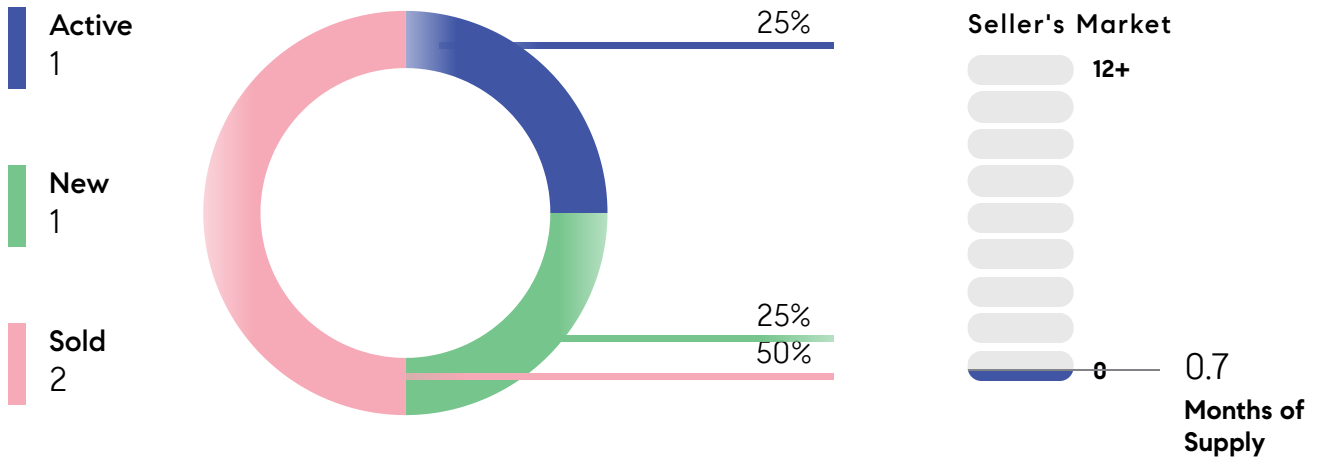
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$478,833	16	110.6%	\$529,600
YoY Change	-10.0%	-67.3%	12.1%	0.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park DECEMBER 2021

ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$624,900	28	43.0%	\$268,690
YoY Change	204.8%	-	-	-

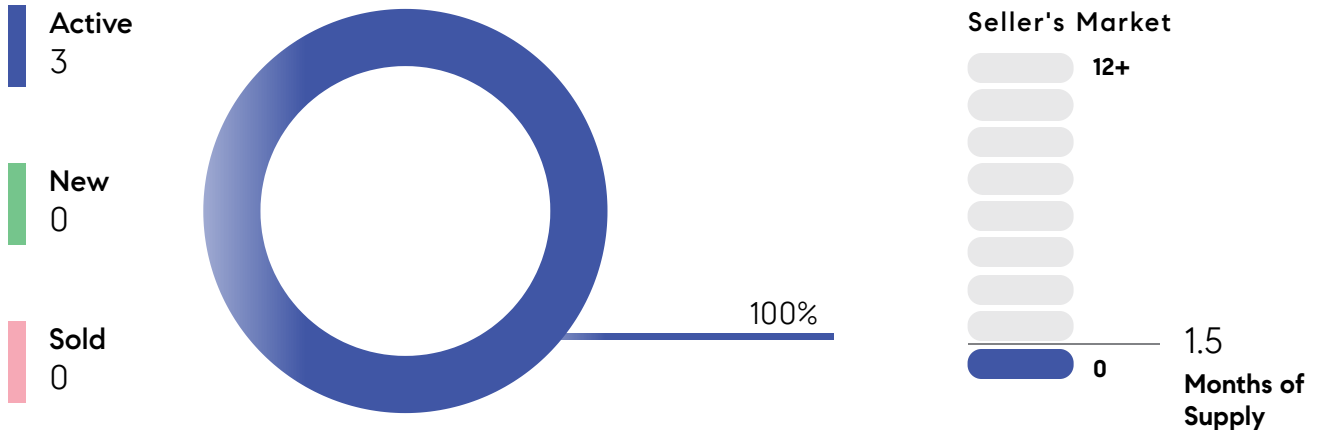
*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Inman Park & Old Fourth Ward

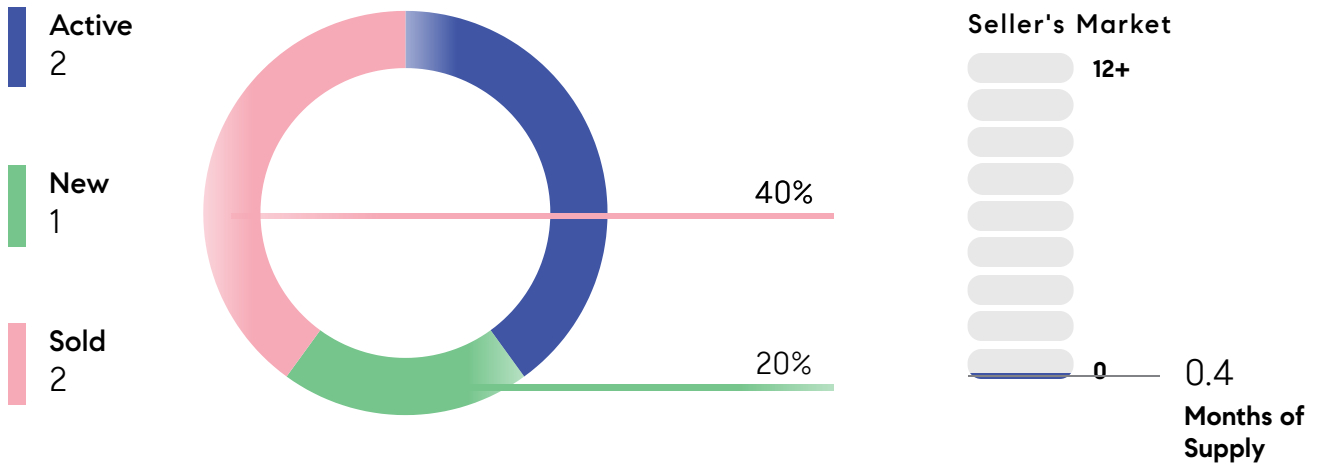
DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



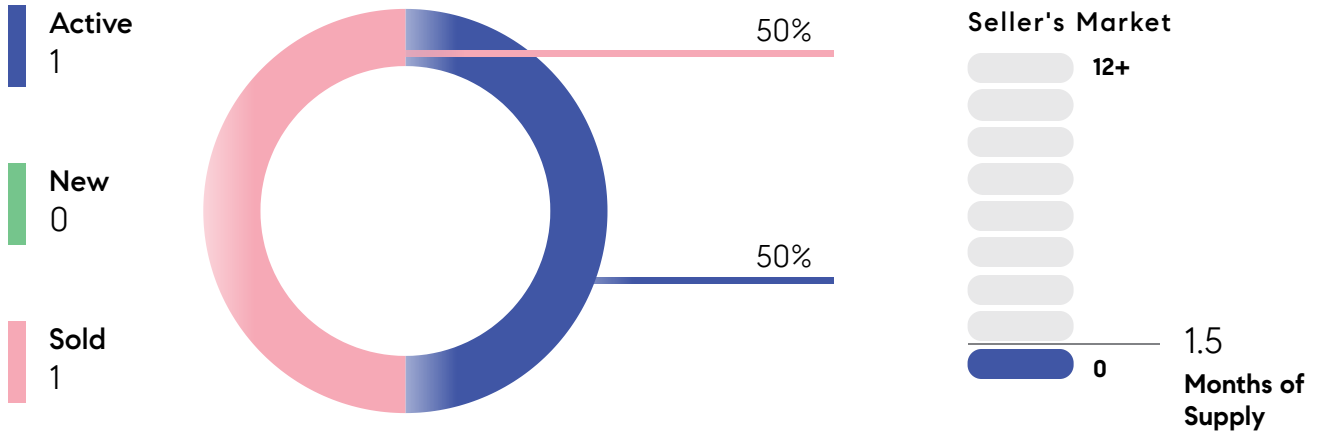
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$415,000	71	130.1%	\$539,950
YoY Change	-39.6%	208.7%	29.0%	-22.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

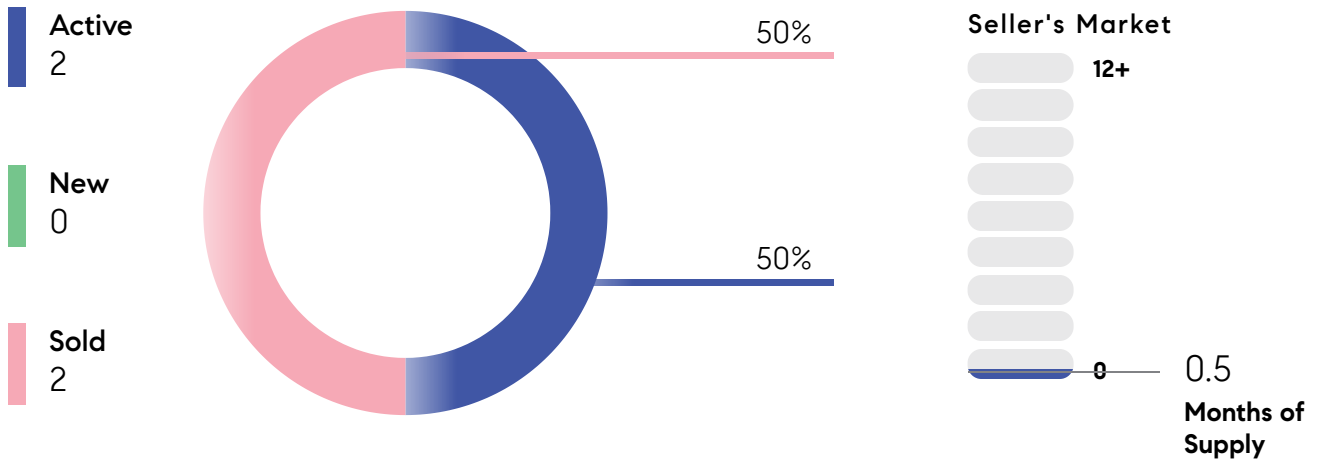
Inman Park & Old Fourth Ward DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	93	-	\$1,010,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



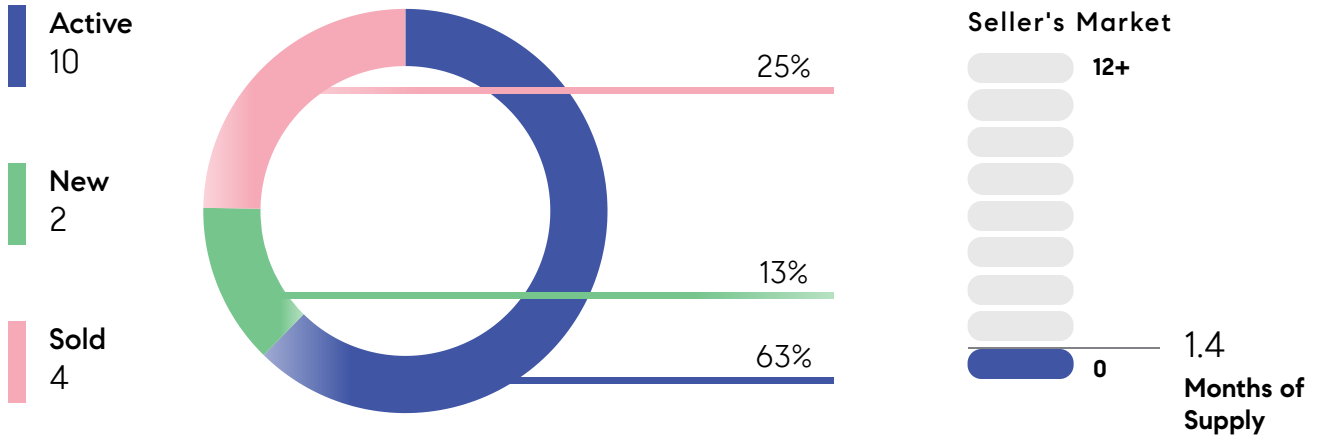
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	43	-	\$585,250
YoY Change	-	-37.7%	-	27.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

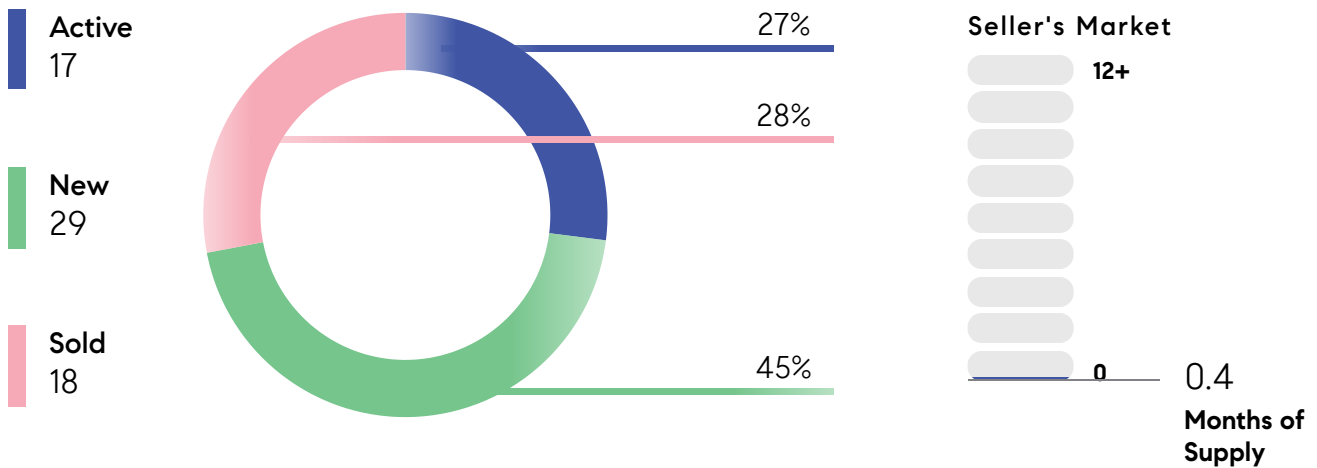
Johns Creek DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,449,500	37	116.4%	\$1,687,250
YoY Change	7.5%	27.6%	26.5%	36.0%

DETACHED UNDER 1M



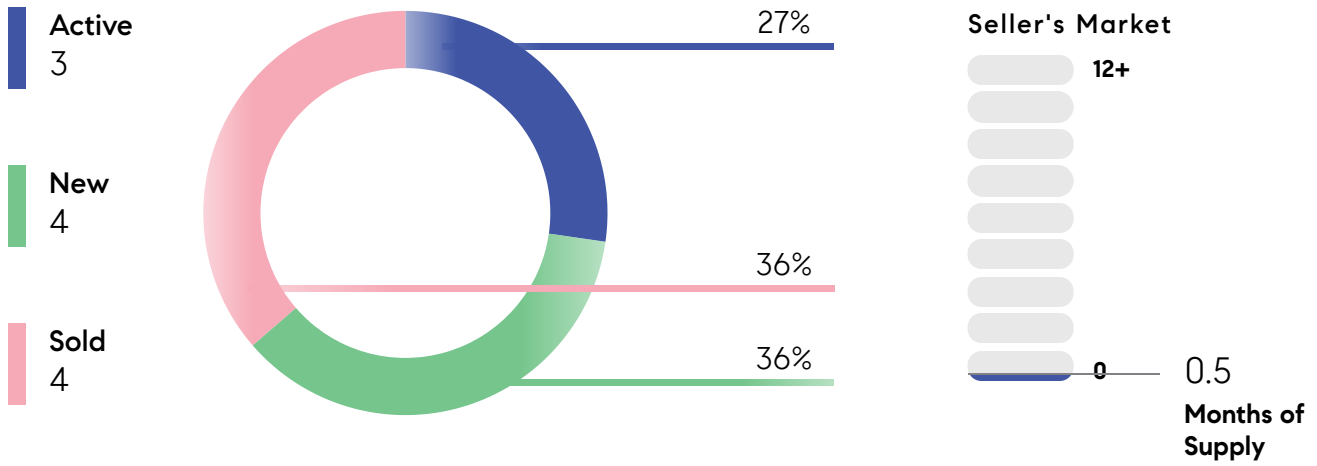
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$585,010	13	106.7%	\$624,023
YoY Change	6.5%	-84.1%	18.1%	25.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Johns Creek DECEMBER 2021

ATTACHED UNDER 1M



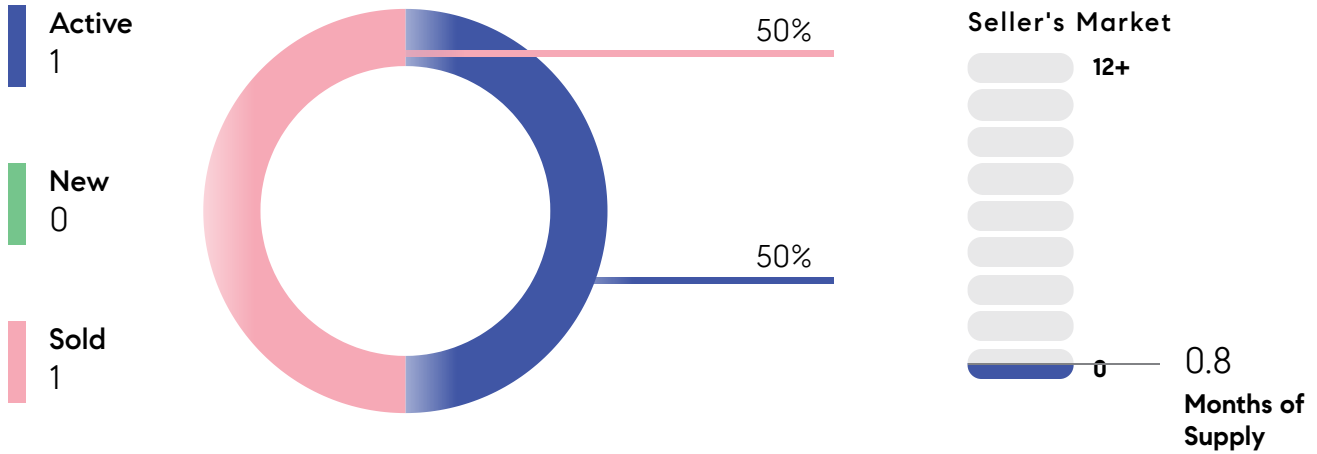
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$417,625	9	104.5%	\$436,475
YoY Change	39.3%	-82.4%	5.6%	47.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

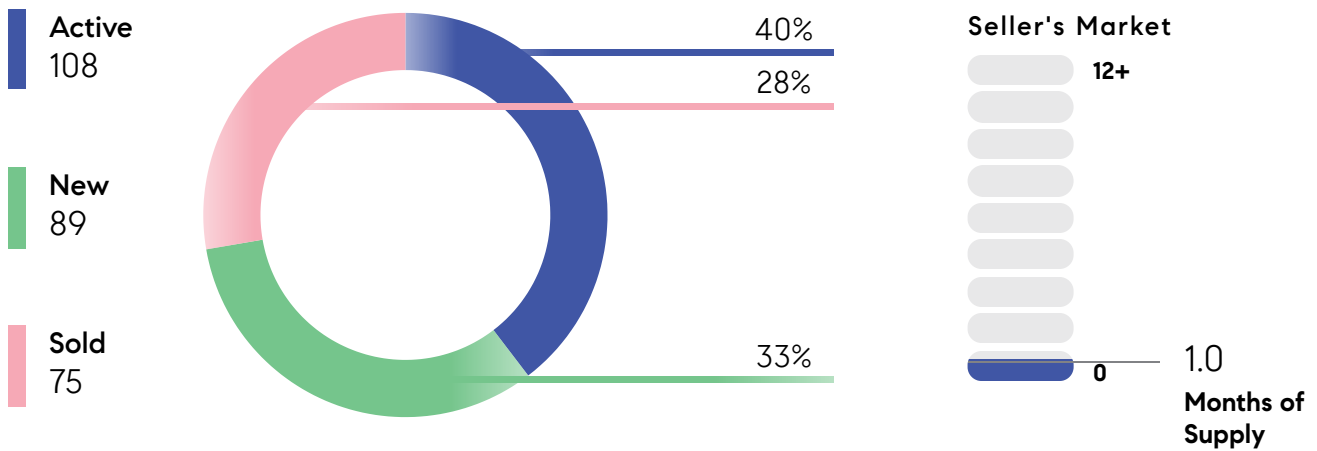
Kennesaw DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	0	-	\$1,138,500
YoY Change	-	-	-	-11.1%

DETACHED UNDER 1M



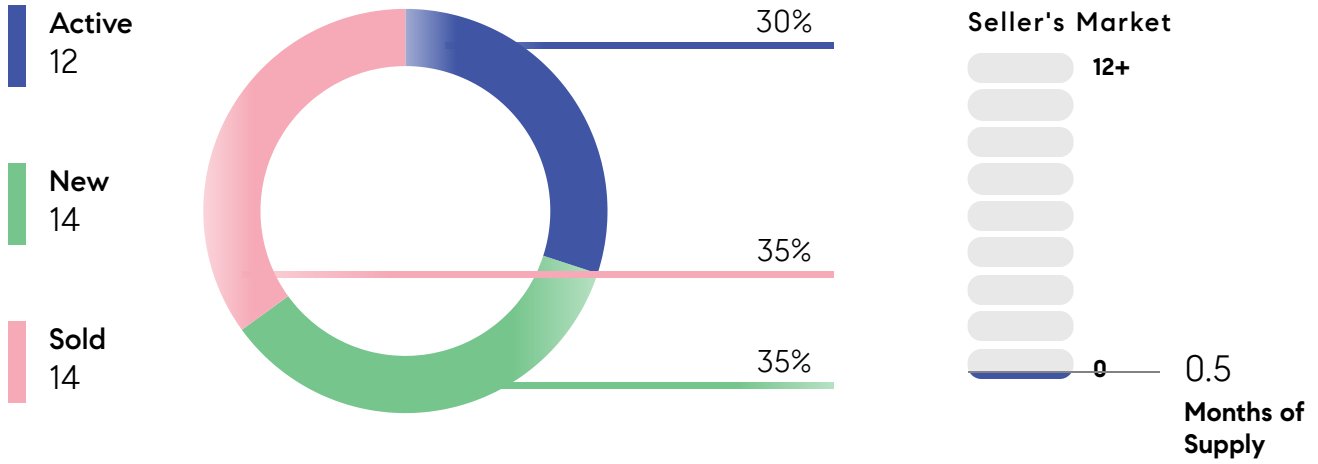
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$404,168	15	99.0%	\$400,291
YoY Change	20.5%	-34.8%	-0.7%	19.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Kennesaw DECEMBER 2021

ATTACHED UNDER 1M



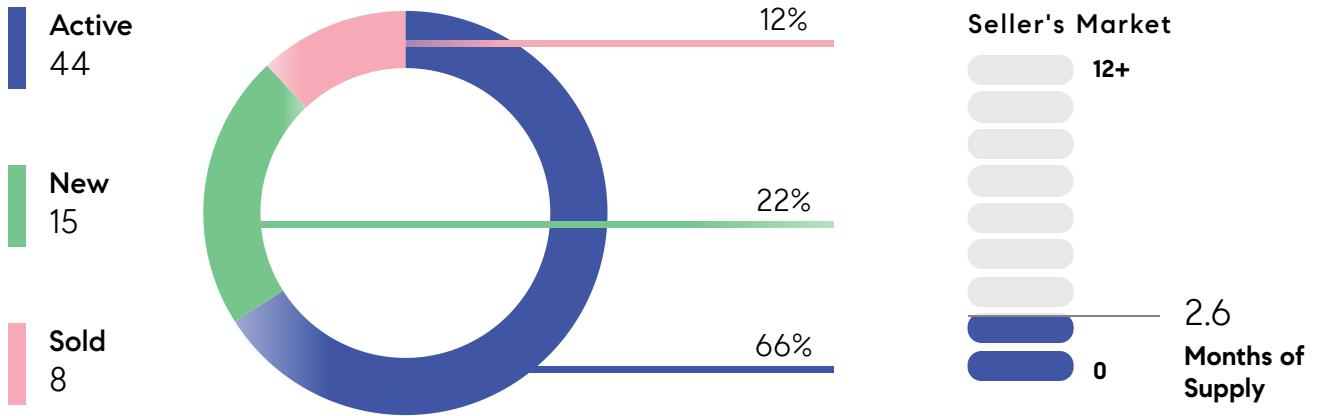
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$290,277	17	102.5%	\$297,578
YoY Change	11.1%	-43.3%	9.6%	21.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

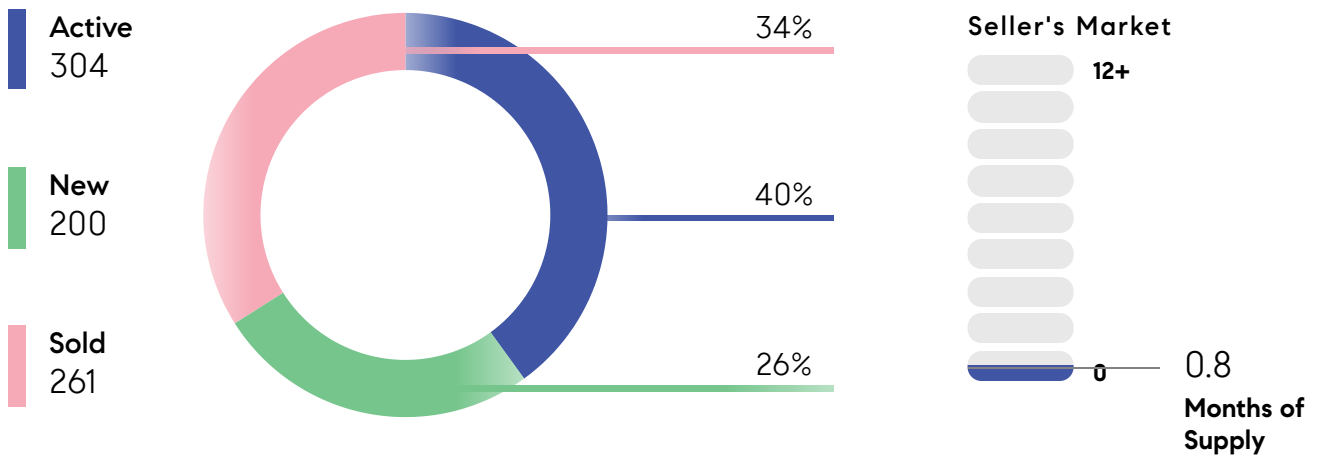
Marietta DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,674,247	170	82.1%	\$1,375,313
YoY Change	16.2%	102.4%	0.5%	16.8%

DETACHED UNDER 1M



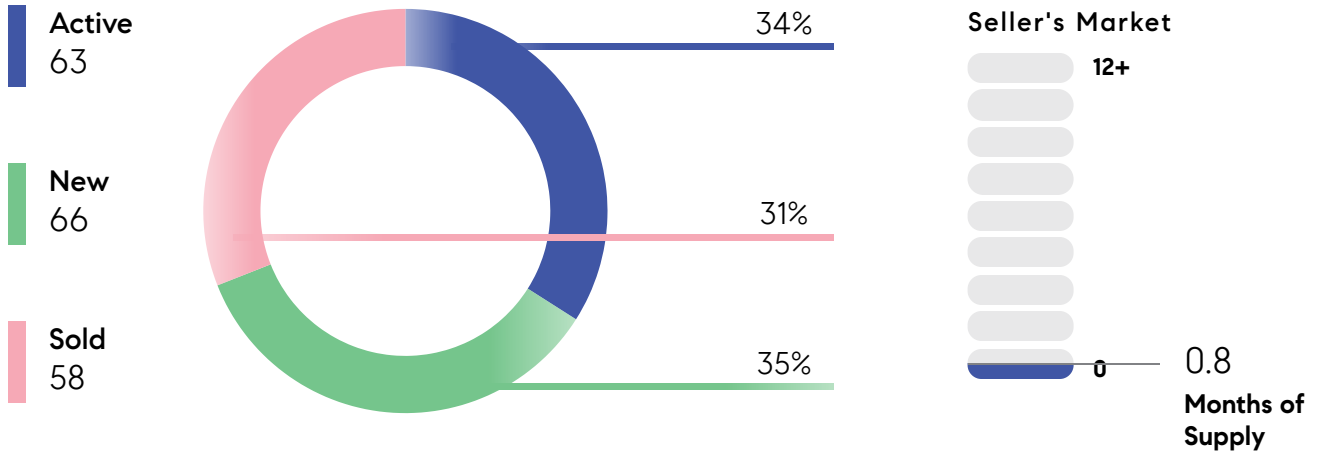
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$441,699	22	102.3%	\$451,942
YoY Change	13.0%	-48.8%	3.1%	16.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Marietta DECEMBER 2021

ATTACHED UNDER 1M



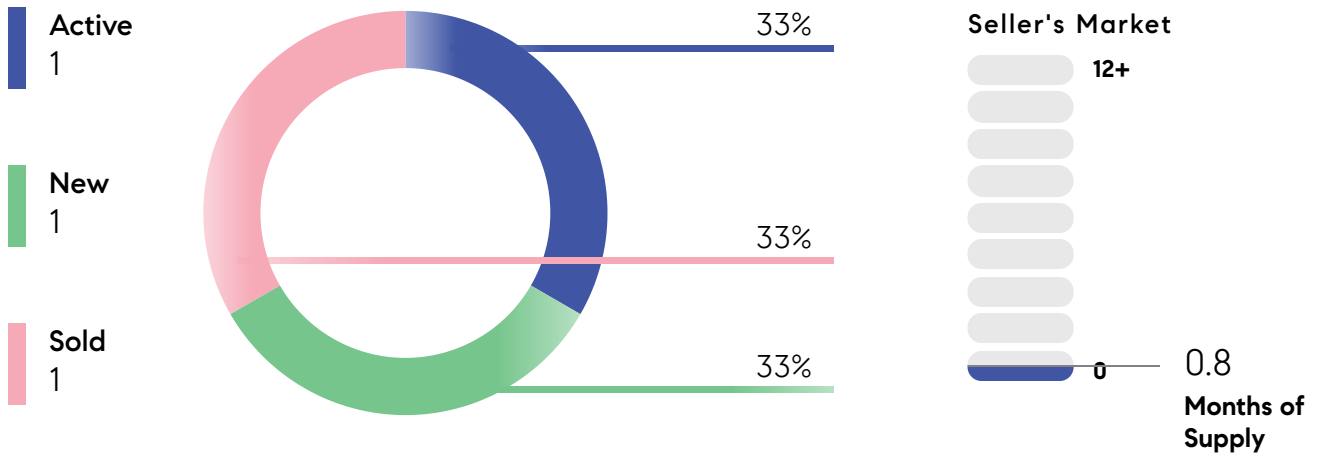
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$323,037	22	86.7%	\$280,196
YoY Change	13.0%	-50.0%	-2.6%	10.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

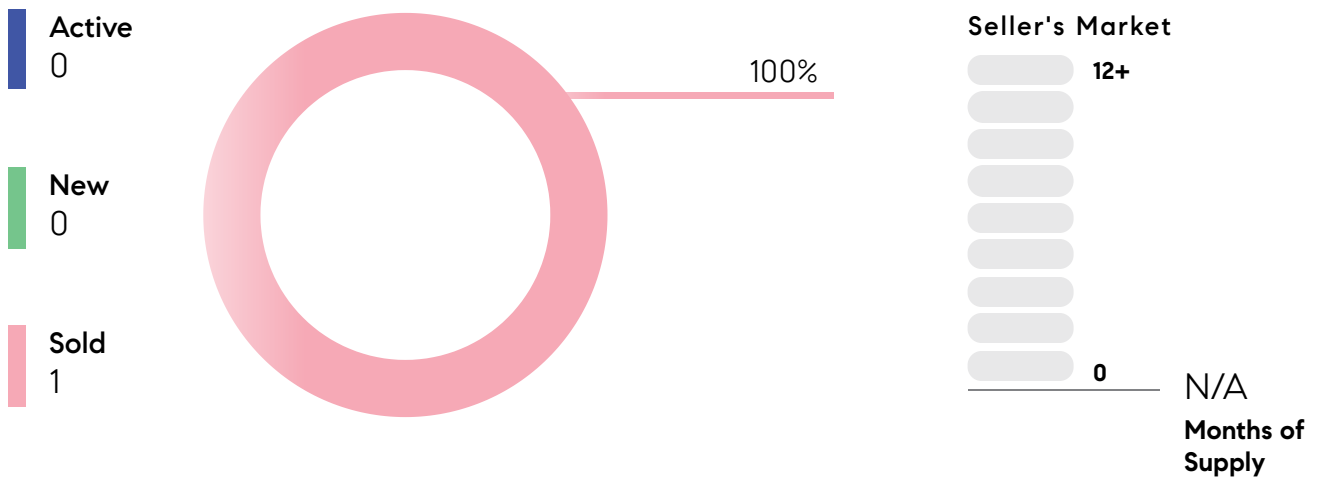
Midtown DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,399,000	44	89.3%	\$1,250,000
YoY Change	11.7%	-30.2%	-26.4%	-17.8%

DETACHED UNDER 1M



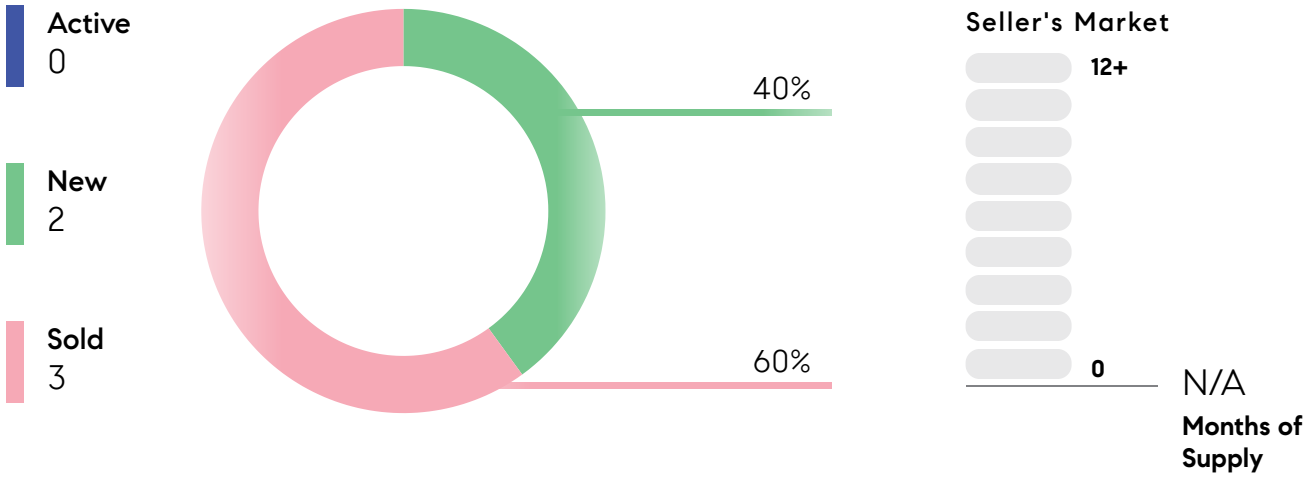
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	9	-	\$245,000
YoY Change	-	-94.9%	-	-67.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

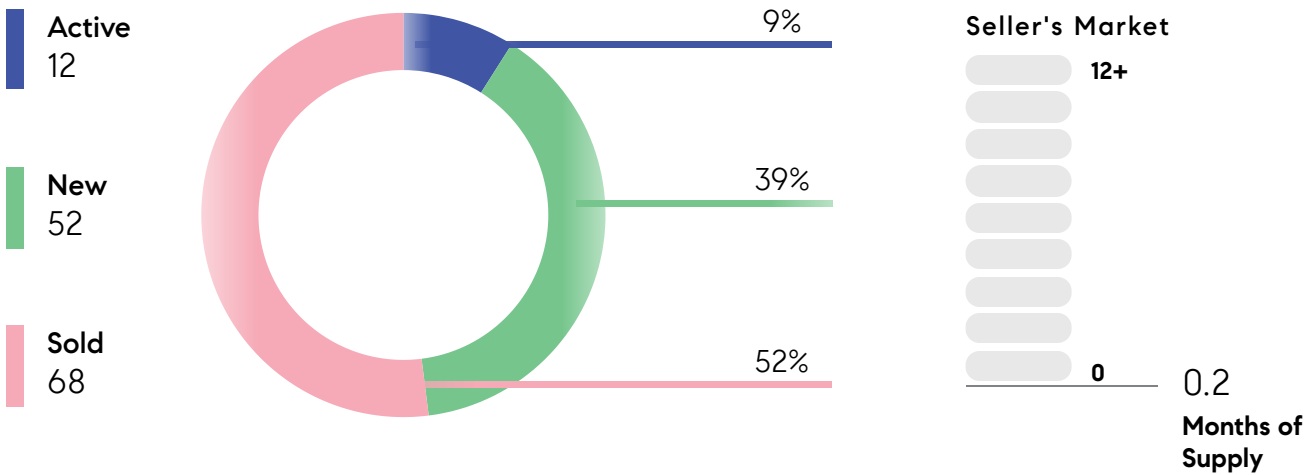
Midtown DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,343,152	26	105.3%	\$1,413,768
YoY Change	6.0%	-	-	-

ATTACHED UNDER 1M



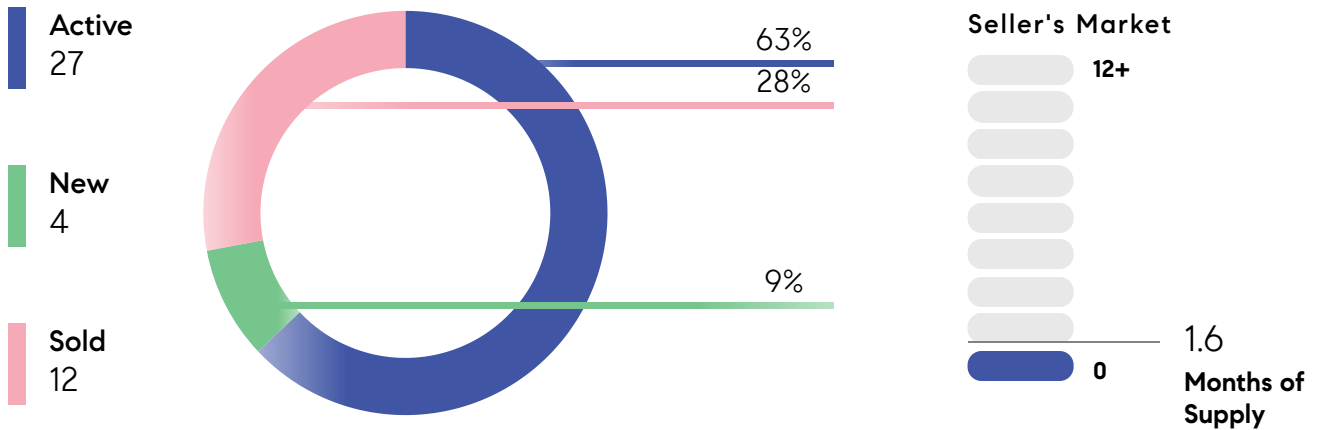
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$380,925	42	99.4%	\$378,741
YoY Change	8.8%	-44.7%	-1.3%	7.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

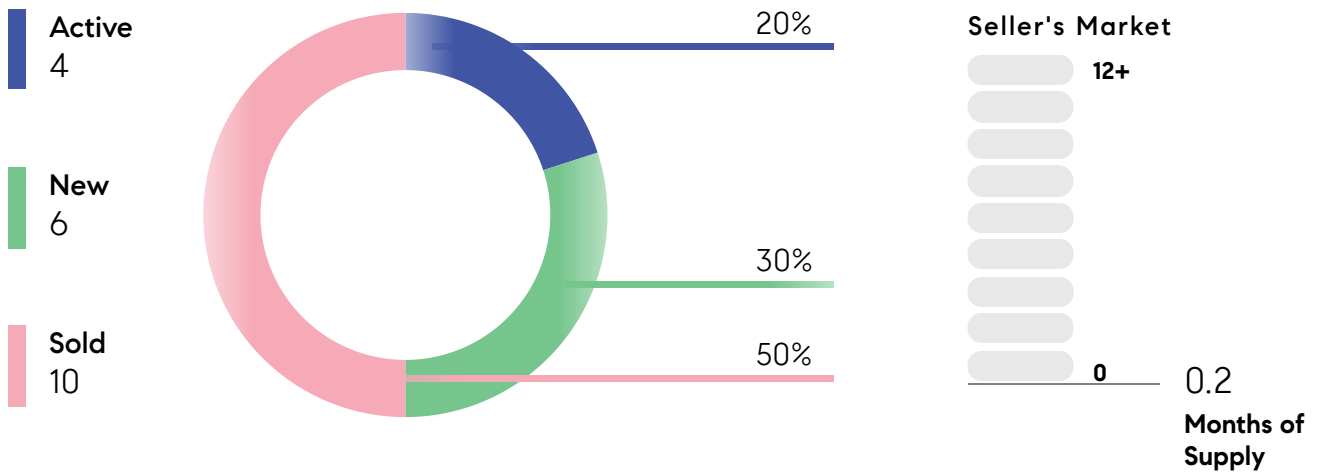
Milton DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,218,750	98	119.8%	\$1,460,333
YoY Change	-45.8%	30.7%	70.9%	-7.4%

DETACHED UNDER 1M



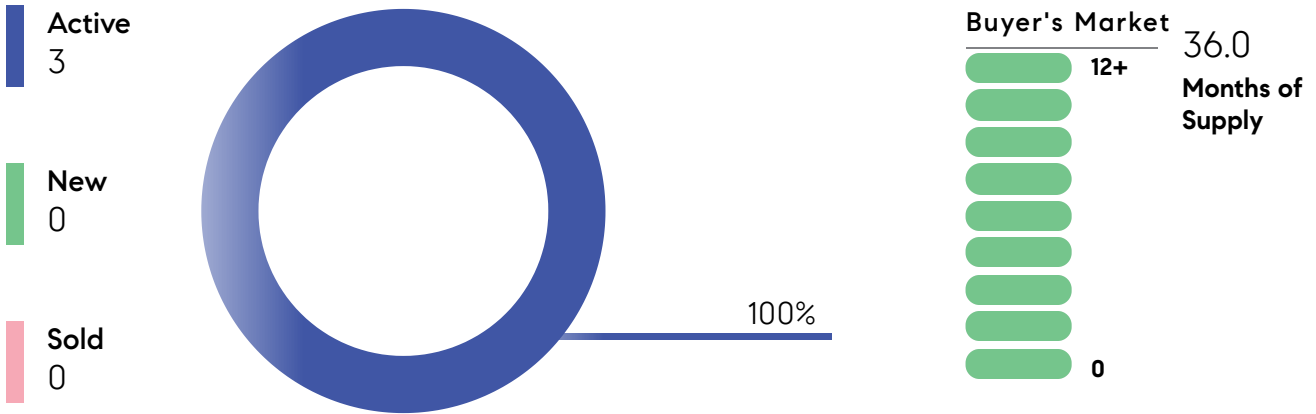
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$642,333	11	116.2%	\$746,410
YoY Change	-8.6%	-89.0%	29.4%	18.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

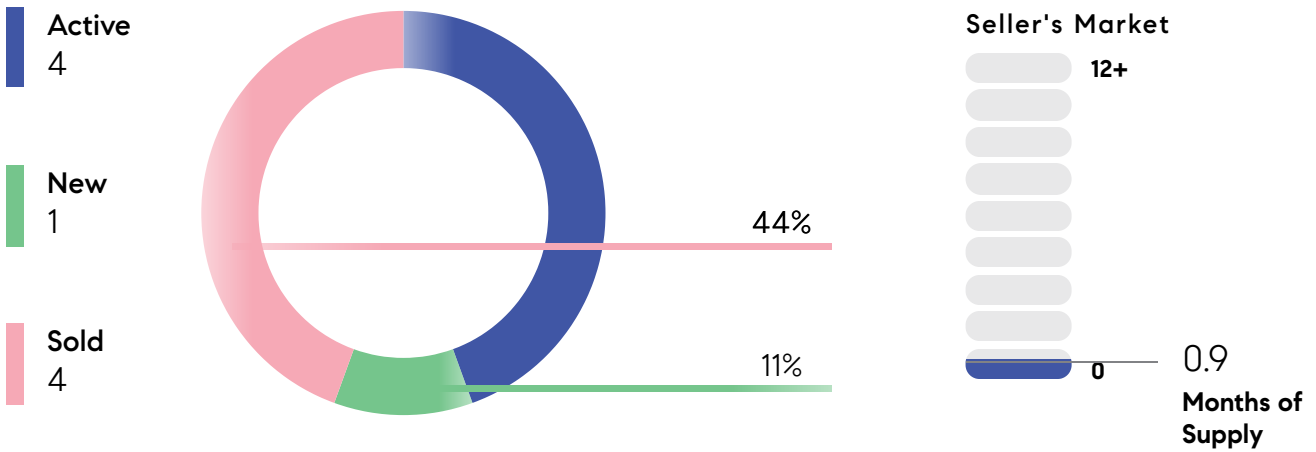
Milton DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



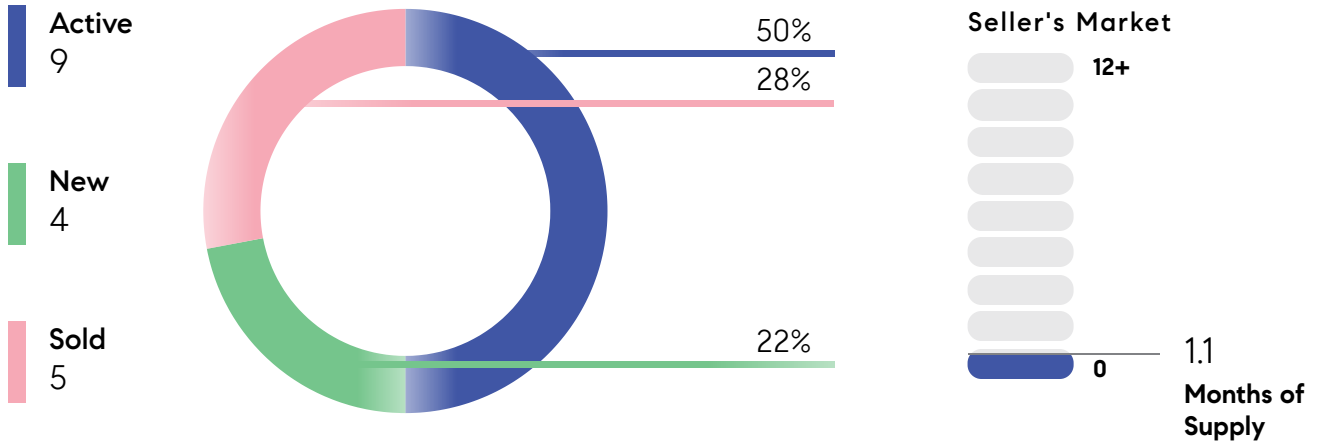
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$386,900	62	180.0%	\$696,362
YoY Change	-37.6%	-40.4%	189.2%	80.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

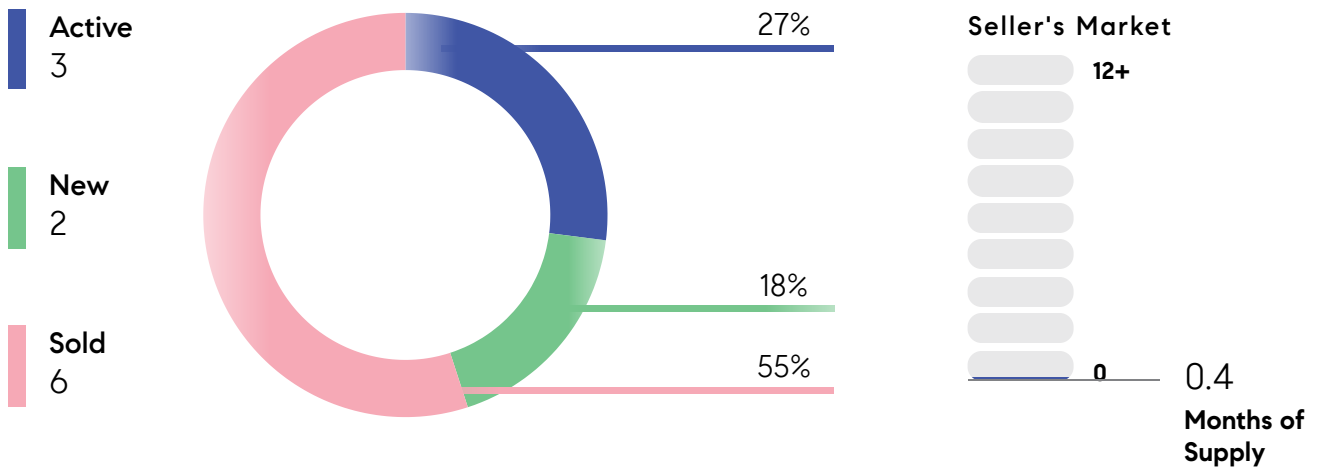
Morningside DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,691,000	21	96.7%	\$1,635,779
YoY Change	34.2%	-84.8%	-26.5%	-1.4%

DETACHED UNDER 1M



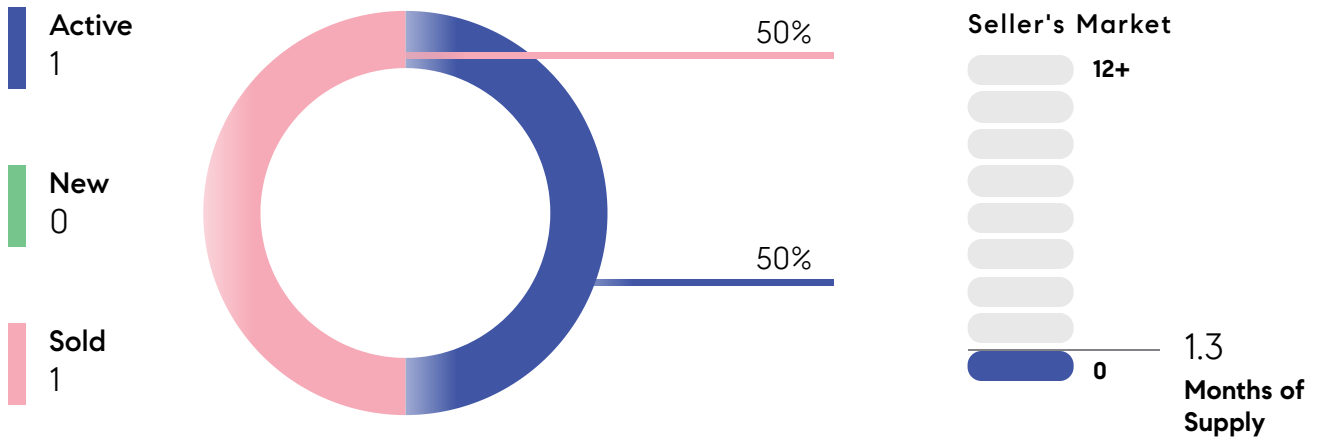
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$824,500	28	95.5%	\$787,000
YoY Change	41.7%	0.0%	-23.1%	8.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

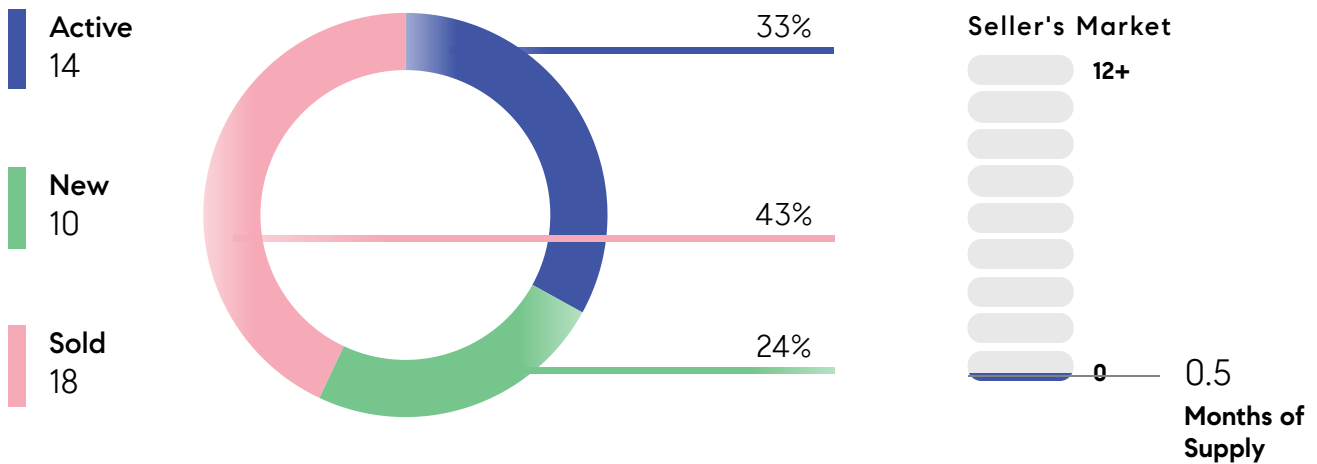
Peachtree Corners DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	8	-	\$1,450,000
YoY Change	-	-	-	-

DETACHED UNDER 1M



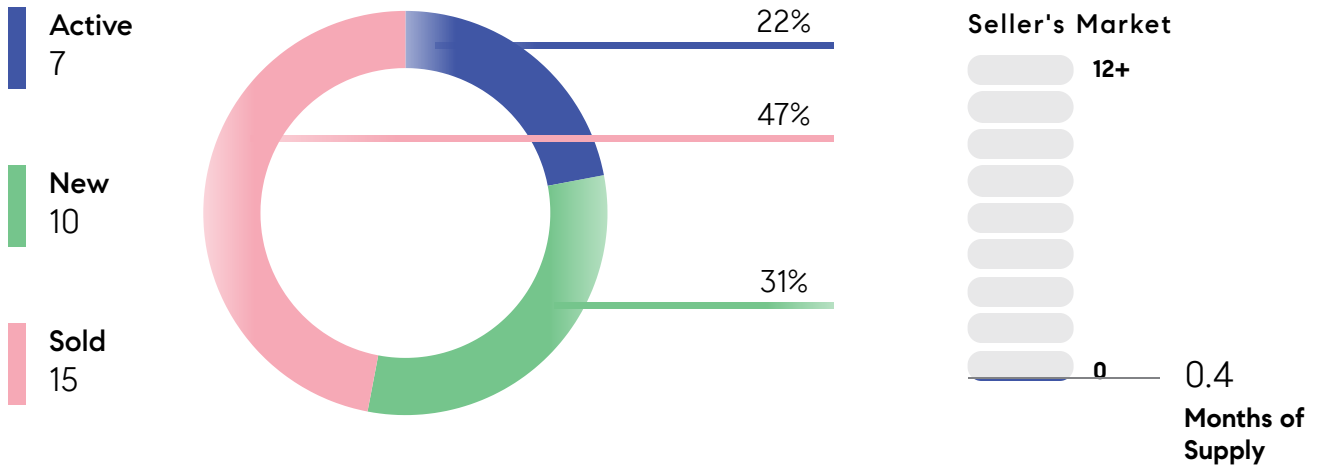
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$616,780	21	89.0%	\$549,036
YoY Change	31.3%	-52.3%	-8.1%	20.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Peachtree Corners DECEMBER 2021

ATTACHED UNDER 1M



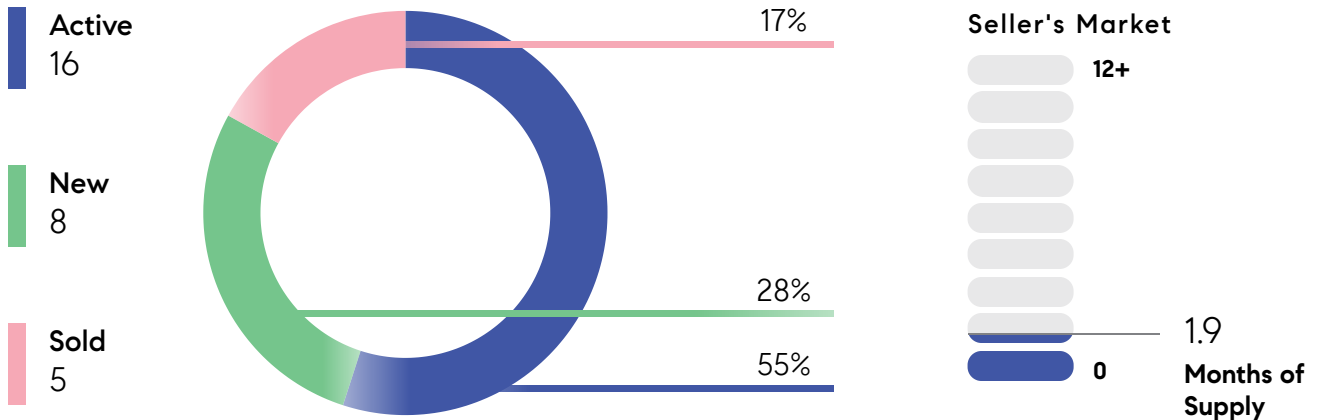
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$282,360	14	117.3%	\$331,300
YoY Change	33.8%	-73.1%	-21.1%	5.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

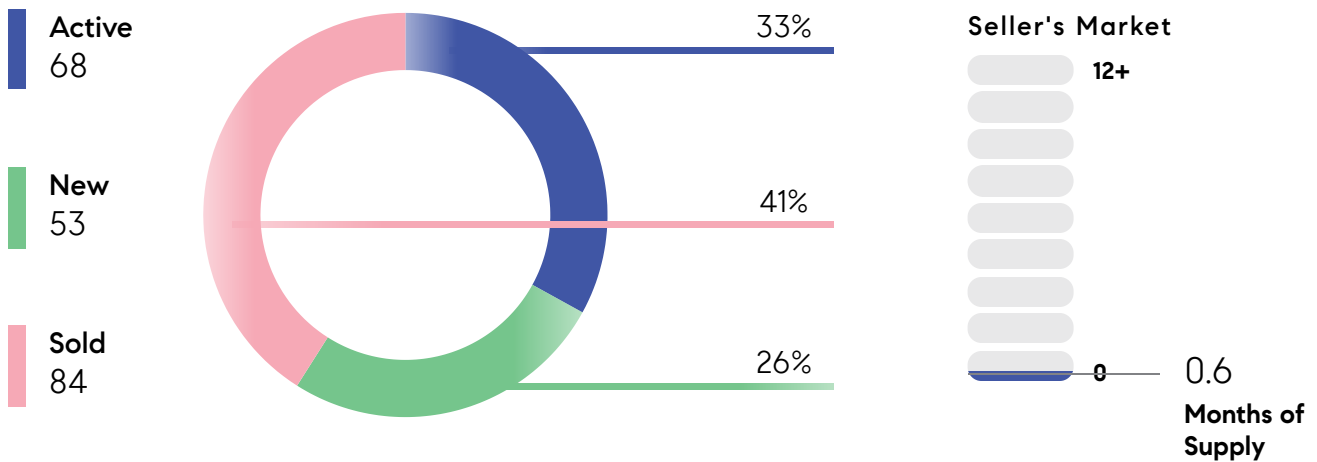
Roswell DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,137,413	18	123.5%	\$1,404,268
YoY Change	-29.0%	-86.2%	12.3%	-20.3%

DETACHED UNDER 1M



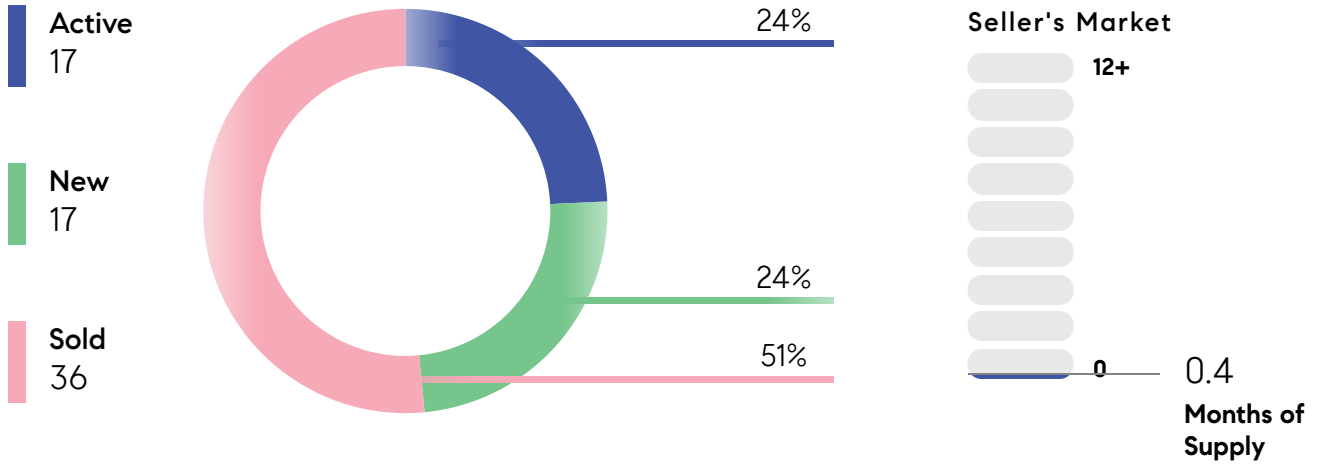
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$486,277	22	115.9%	\$563,833
YoY Change	-7.6%	-8.3%	29.9%	20.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Roswell DECEMBER 2021

ATTACHED UNDER 1M



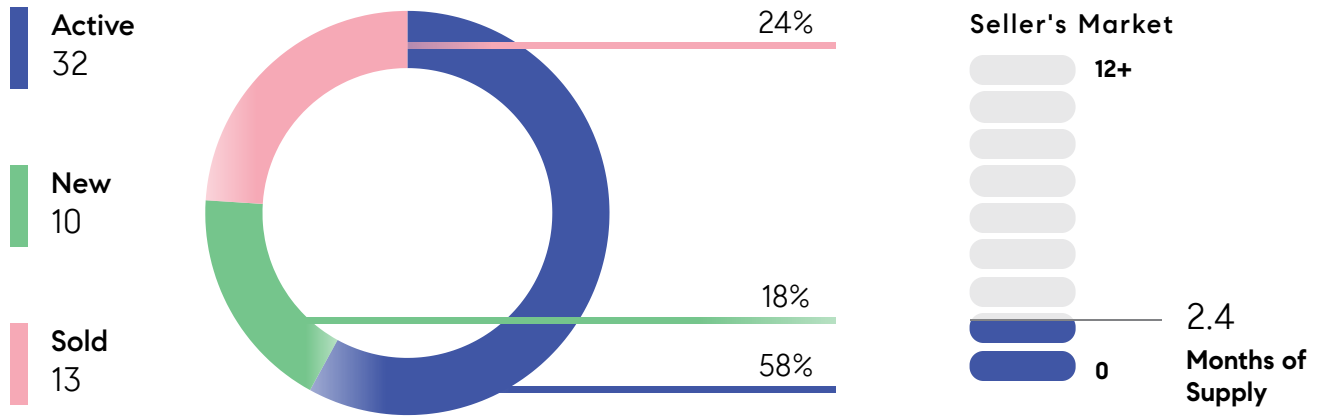
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$372,912	35	112.4%	\$419,127
YoY Change	-6.2%	-37.5%	13.2%	6.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

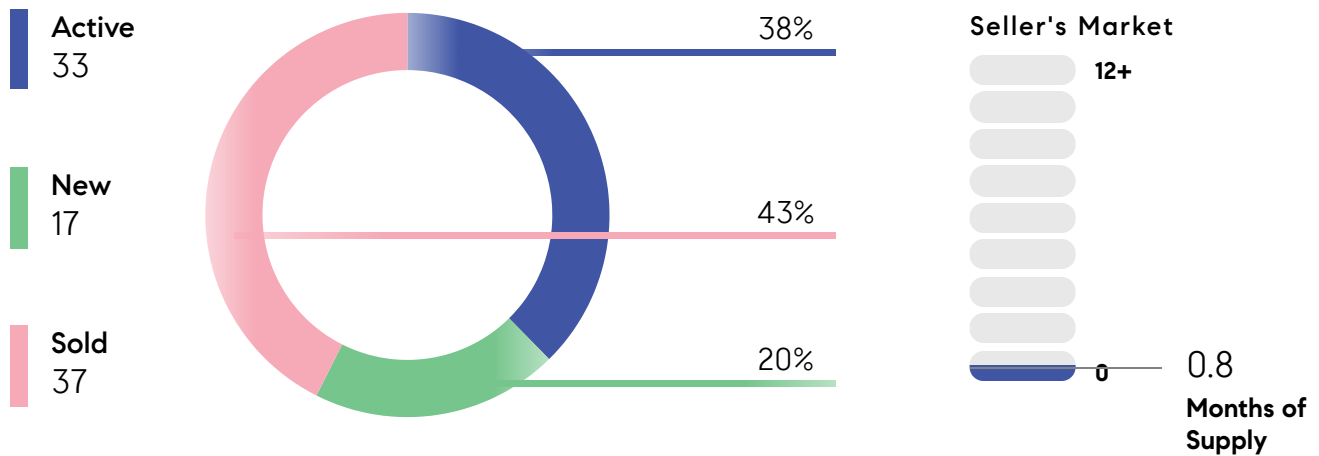
Sandy Springs DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$2,077,300	50	104.9%	\$2,178,077
YoY Change	26.9%	-25.4%	12.5%	42.7%

DETACHED UNDER 1M



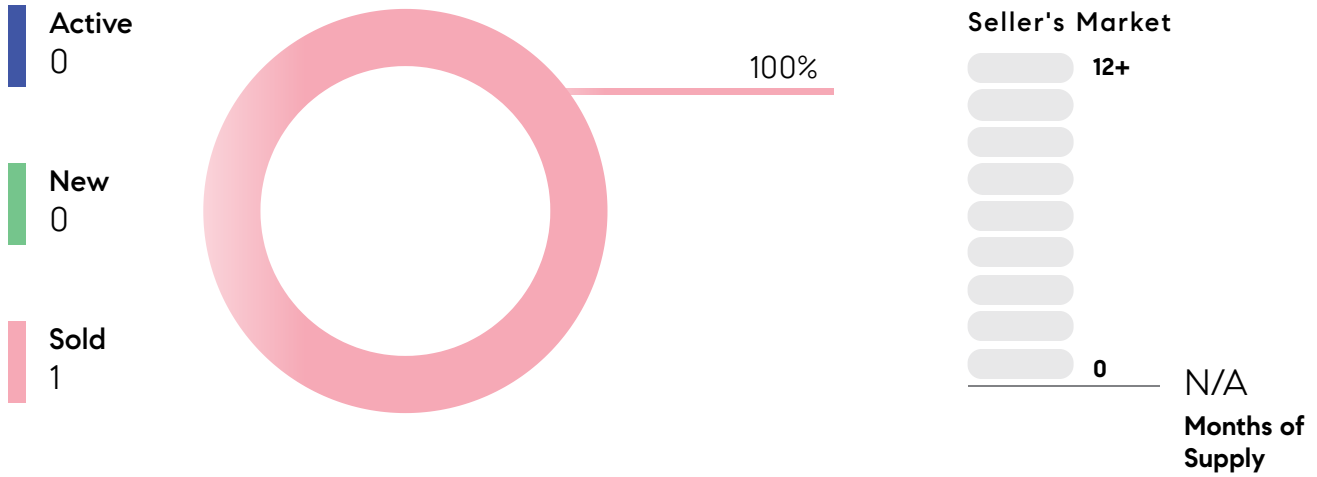
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$676,694	25	106.1%	\$717,716
YoY Change	-0.4%	-51.0%	14.4%	13.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

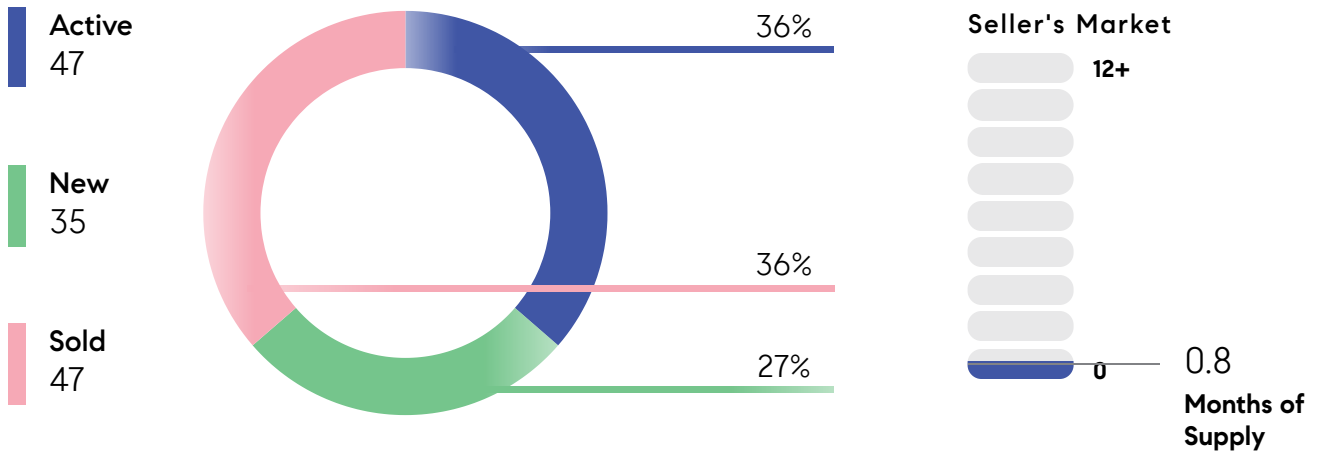
Sandy Springs DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	42	-	\$1,100,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



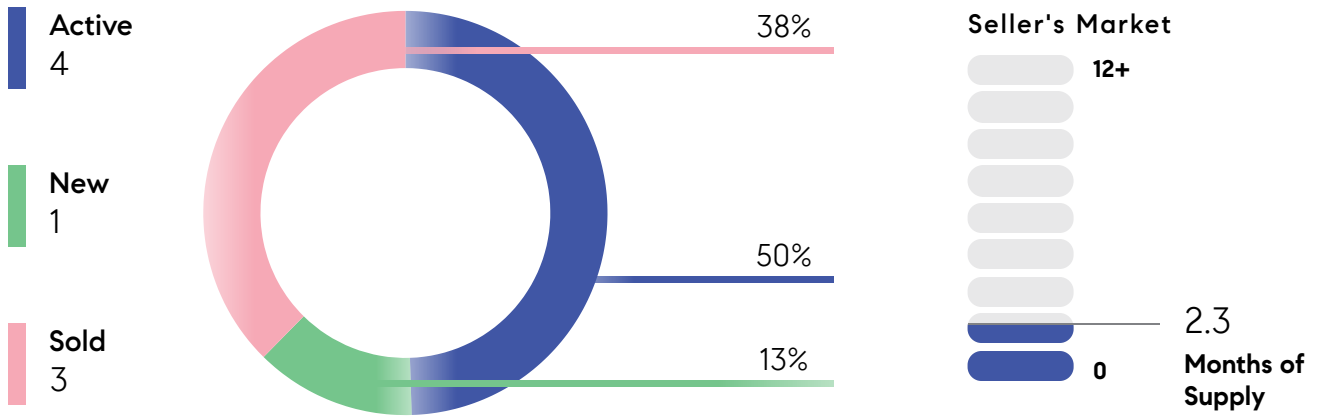
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$292,307	34	91.1%	\$266,194
YoY Change	-5.1%	-42.4%	-10.9%	-15.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

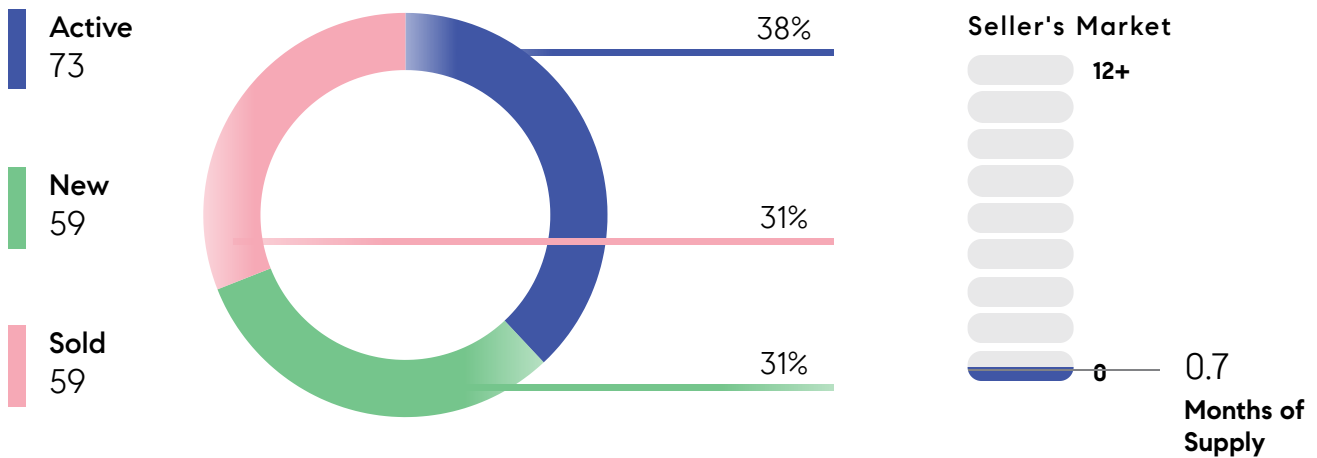
Smyrna DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,050,000	120	108.3%	\$1,136,667
YoY Change	-22.9%	22.4%	32.9%	2.4%

DETACHED UNDER 1M



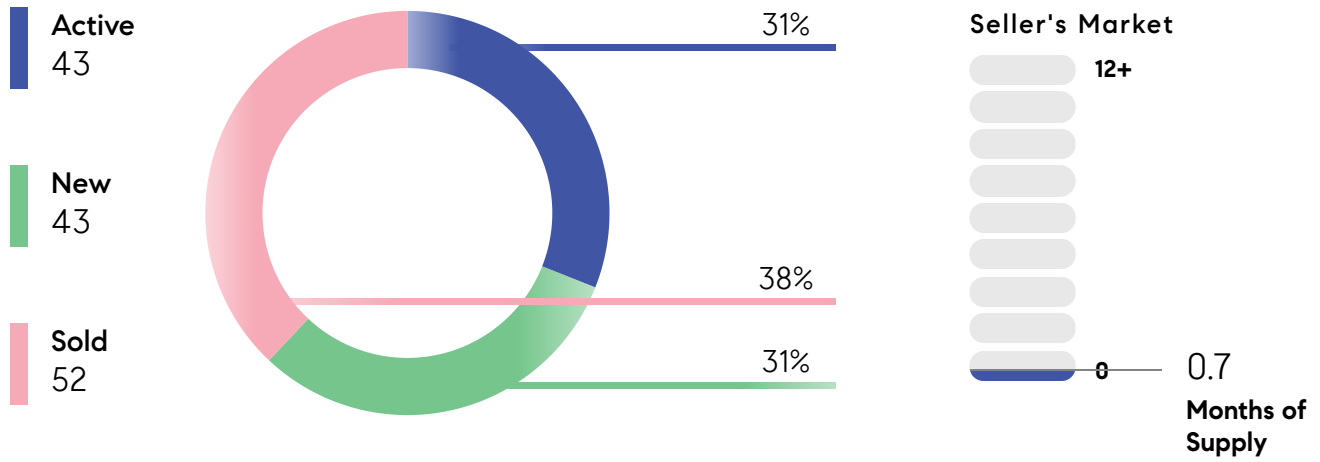
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$454,656	32	103.6%	\$471,072
YoY Change	3.9%	-33.3%	3.7%	7.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Smyrna DECEMBER 2021

ATTACHED UNDER 1M



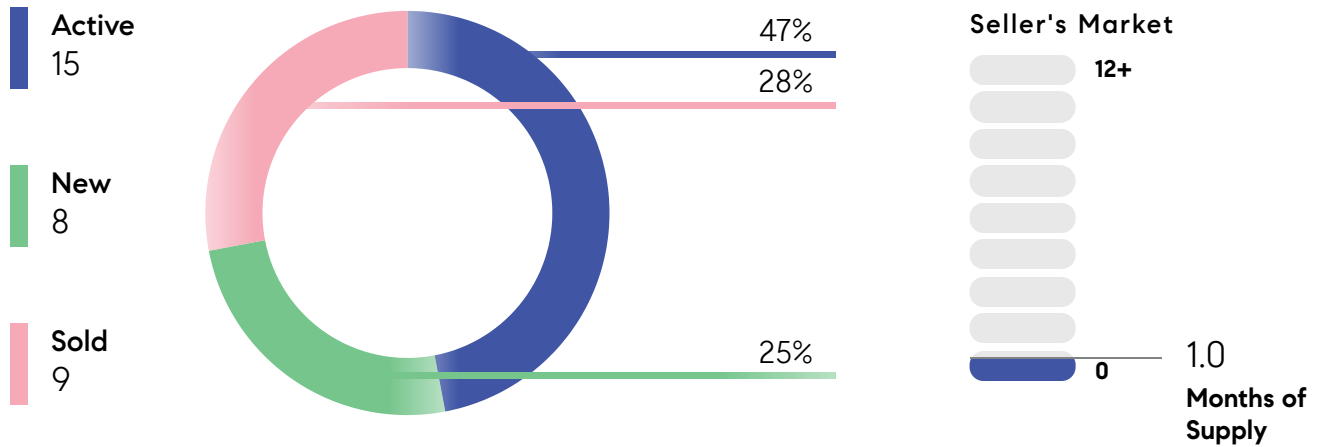
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$369,630	26	96.0%	\$354,988
YoY Change	25.7%	-31.6%	-6.8%	17.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

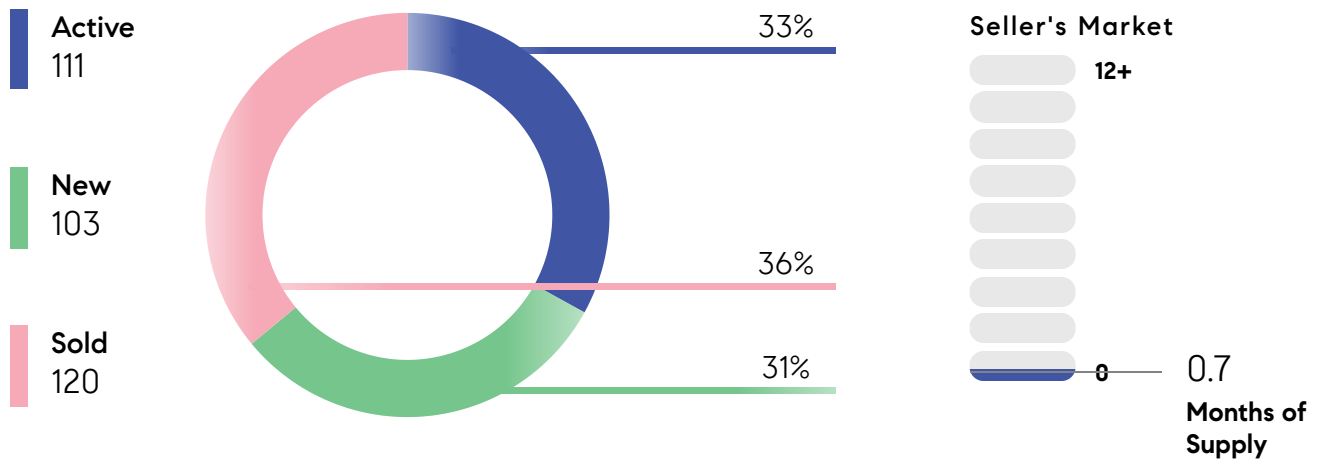
Suwanee & Duluth DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,590,875	72	116.4%	\$1,851,667
YoY Change	-10.0%	-47.1%	38.0%	24.3%

DETACHED UNDER 1M



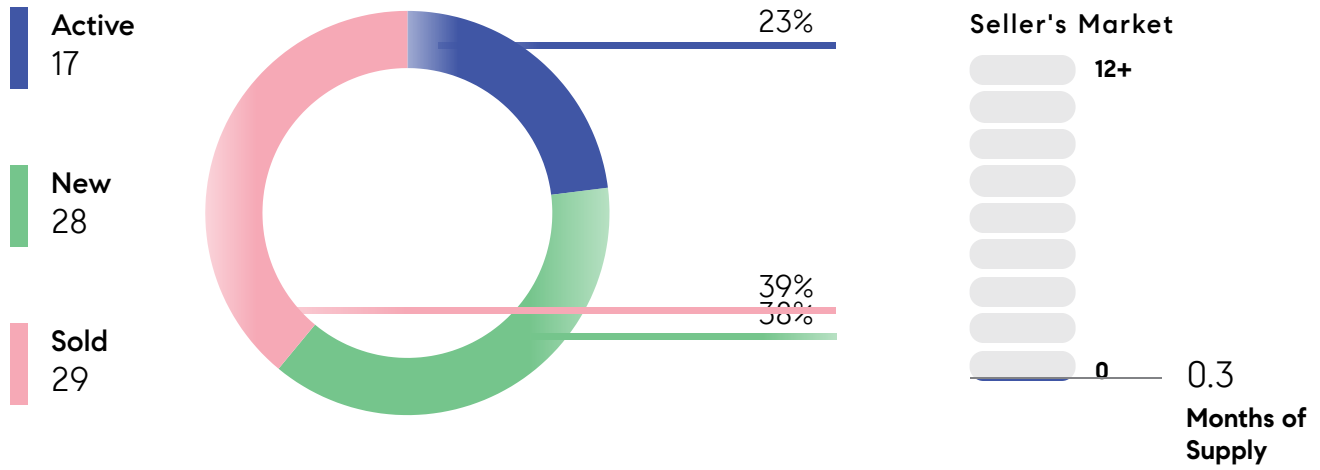
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$468,221	15	107.6%	\$503,607
YoY Change	14.8%	-61.5%	-2.5%	12.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Suwanee & Duluth DECEMBER 2021

ATTACHED UNDER 1M



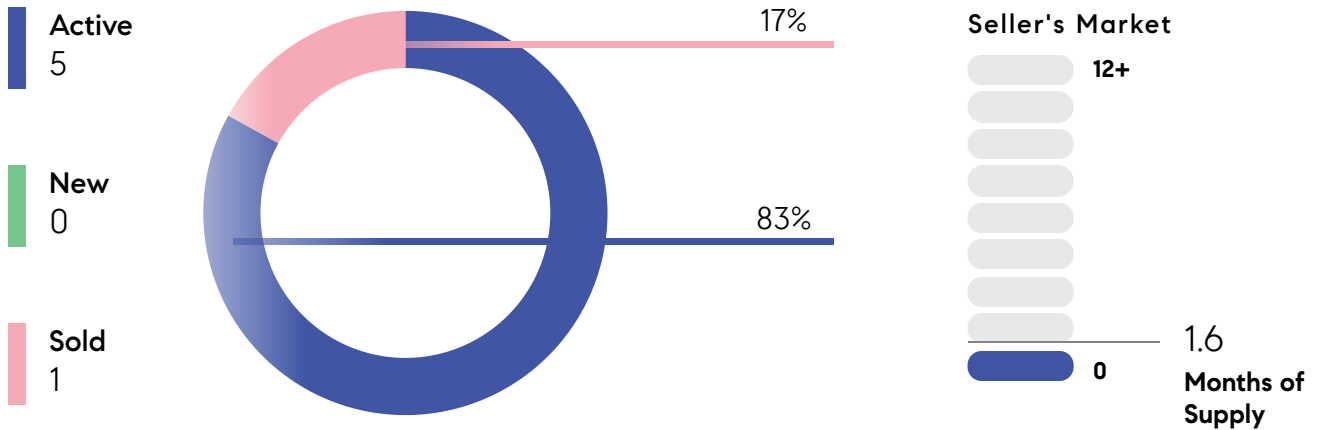
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$396,605	16	97.4%	\$386,267
YoY Change	23.8%	-57.9%	4.4%	29.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

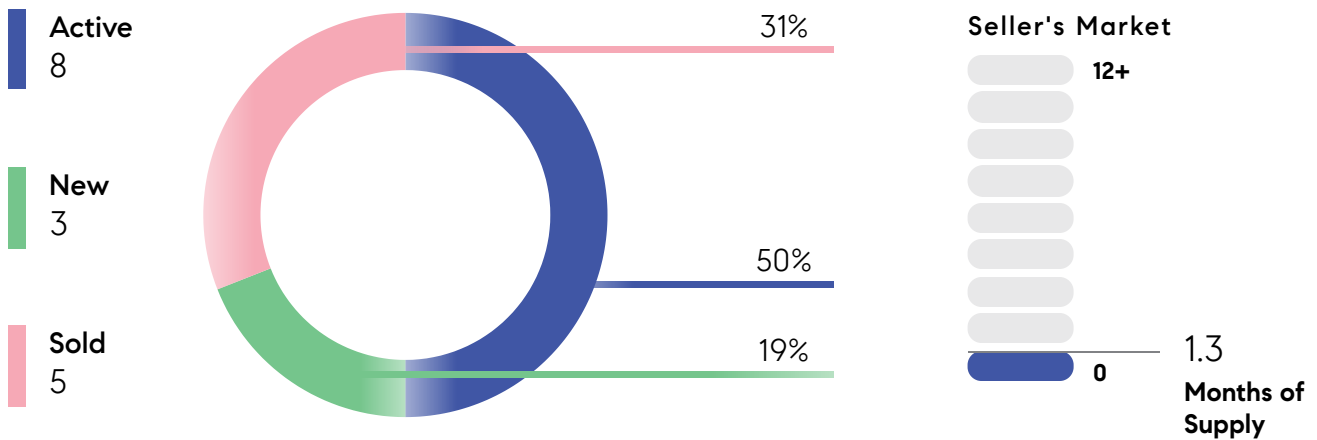
Vinings DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	2	-	\$1,295,000
YoY Change	-	-99.3%	-	-2.3%

DETACHED UNDER 1M



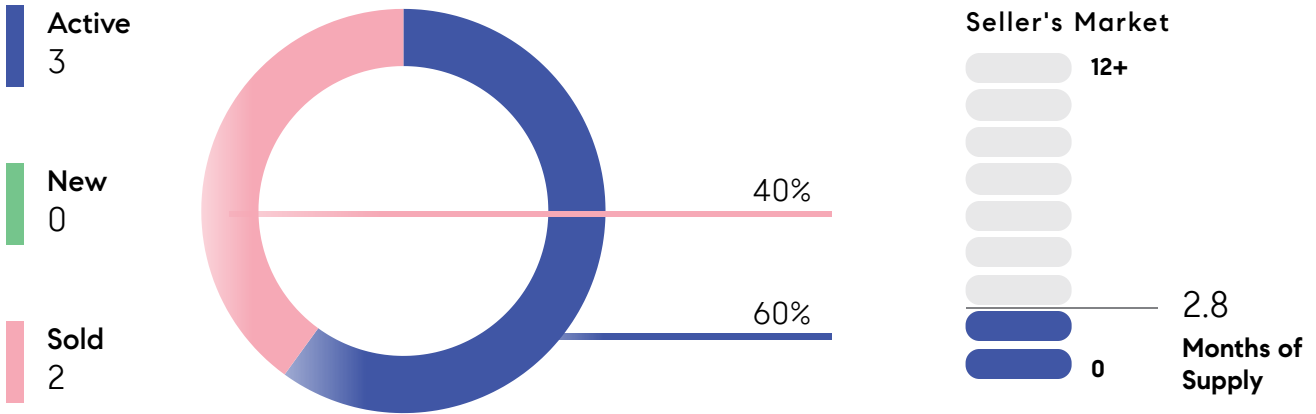
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$744,667	108	80.0%	\$595,980
YoY Change	54.7%	-27.0%	-34.5%	1.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

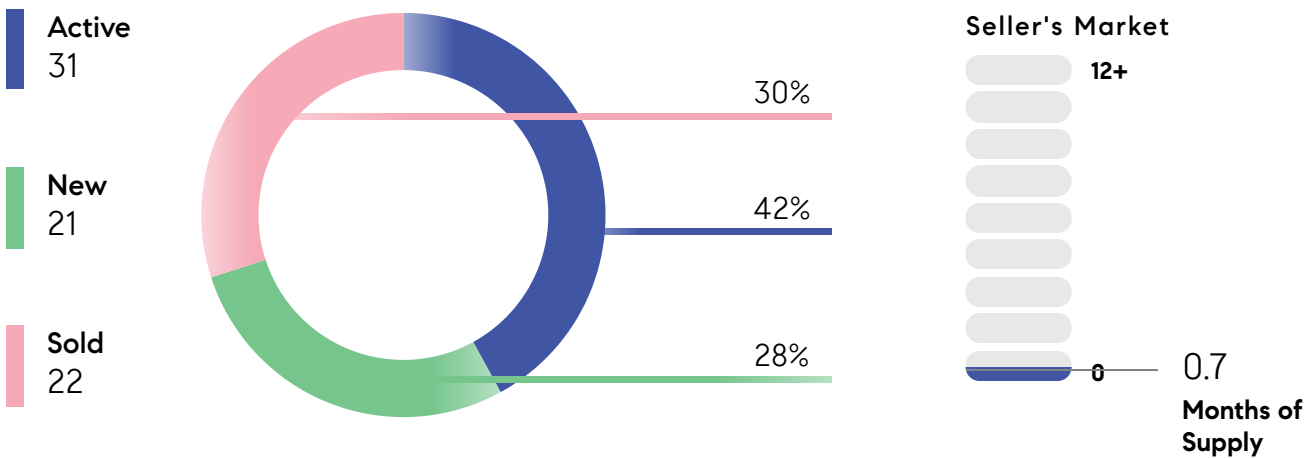
Vinings DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	136	-	\$1,327,250
YoY Change	-	-68.1%	-	-29.2%

ATTACHED UNDER 1M



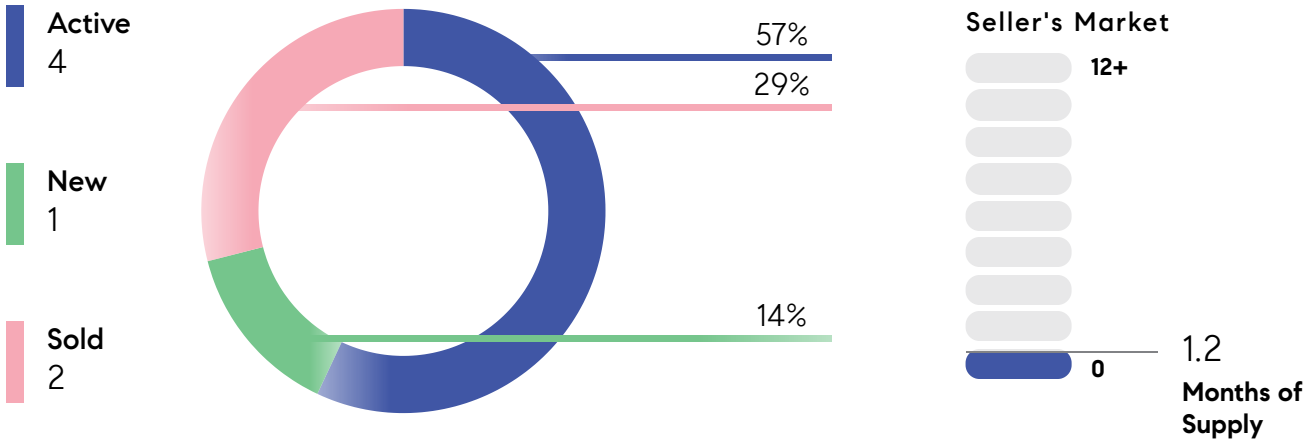
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$400,589	29	95.7%	\$383,318
YoY Change	-3.6%	-40.8%	8.0%	4.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

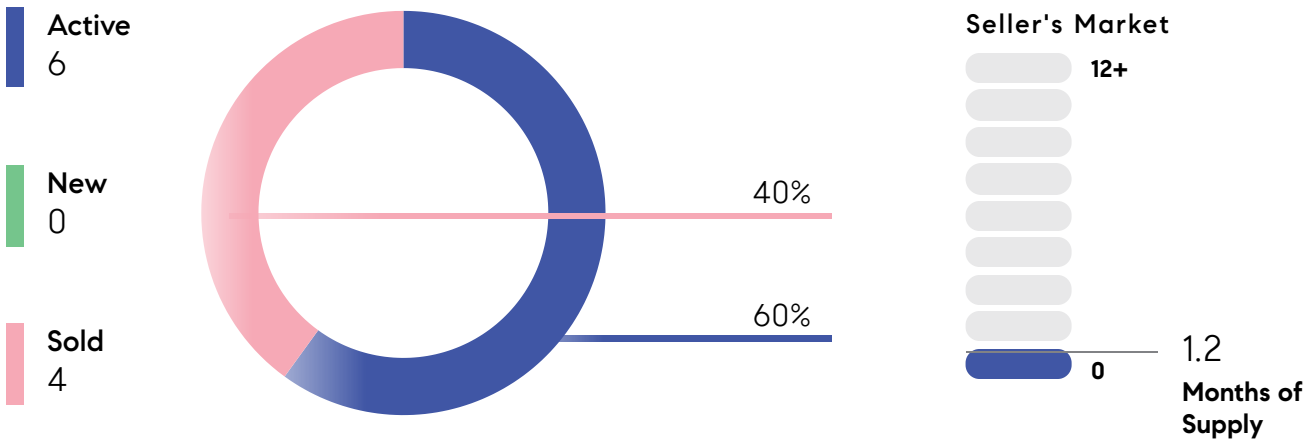
Virginia Highland DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,195,000	13	184.1%	\$2,200,000
YoY Change	-19.5%	-	-	-

DETACHED UNDER 1M



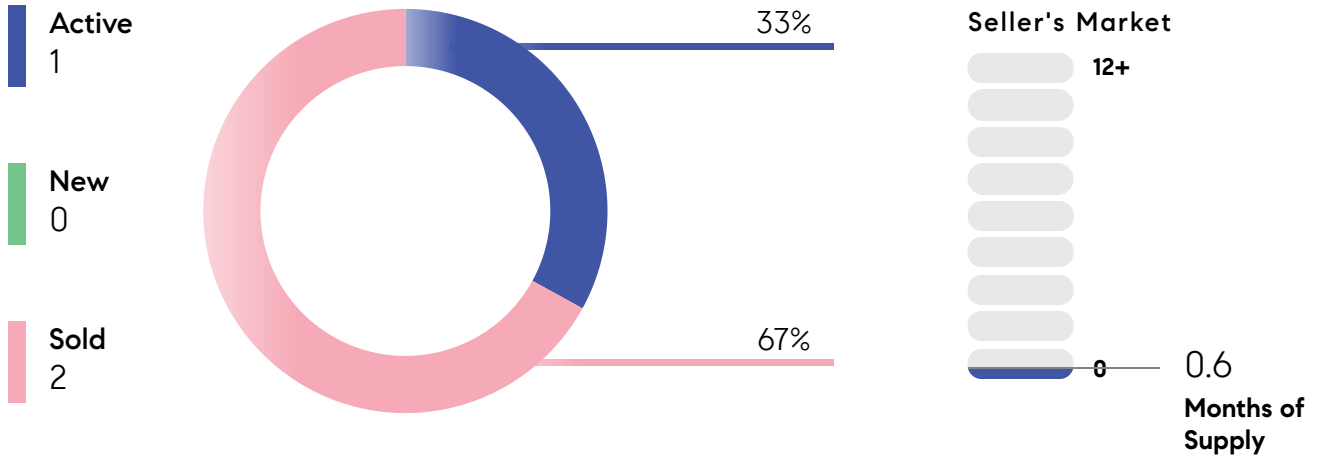
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	13	-	\$870,250
YoY Change	-	-79.4%	-	24.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Virginia Highland DECEMBER 2021

ATTACHED UNDER 1M



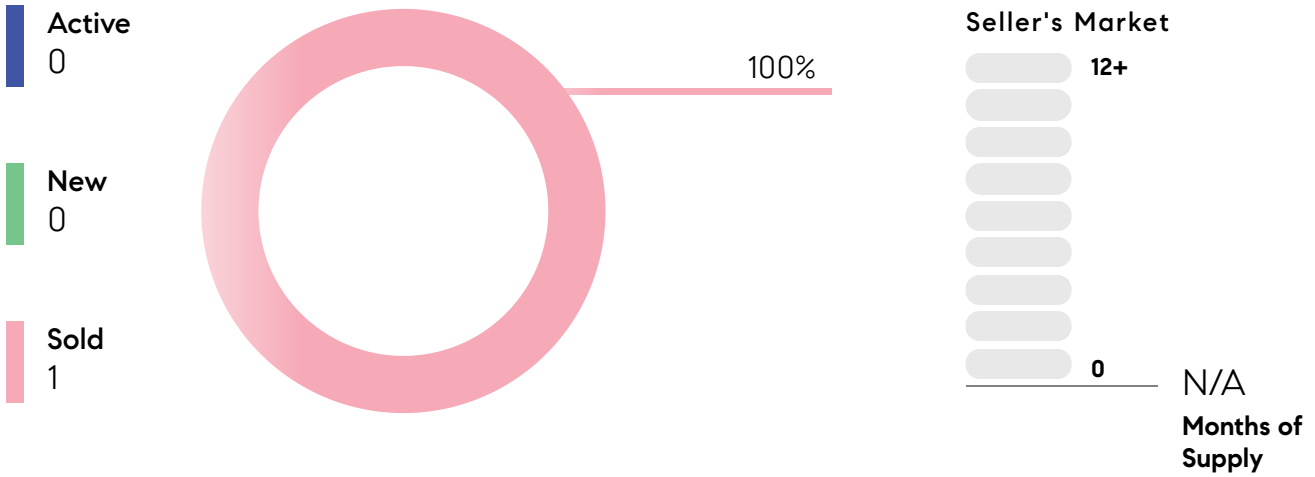
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	47	-	\$251,500
YoY Change	-	-20.3%	-	20.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

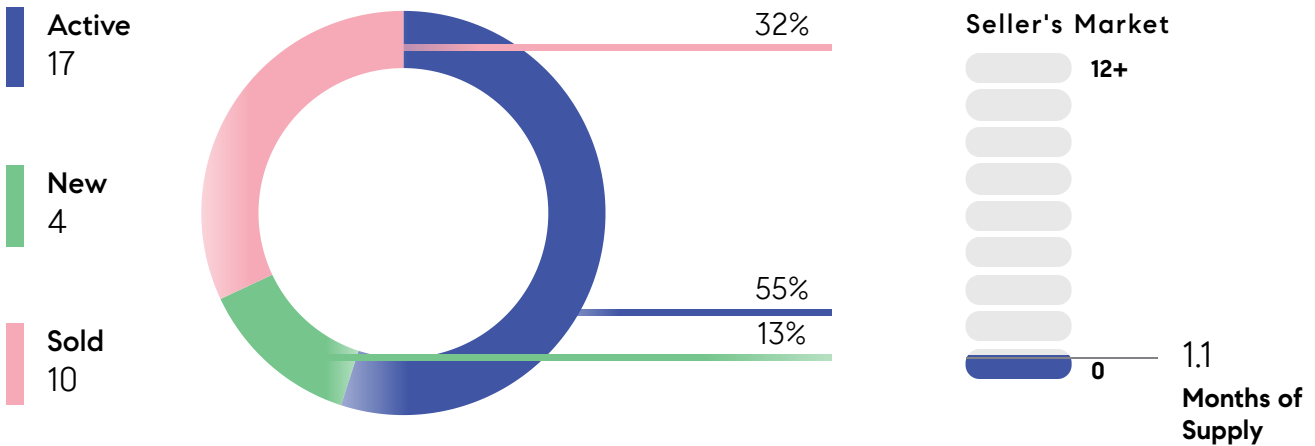
West Midtown DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	8	-	\$1,145,000
YoY Change	-	-	-	-

DETACHED UNDER 1M



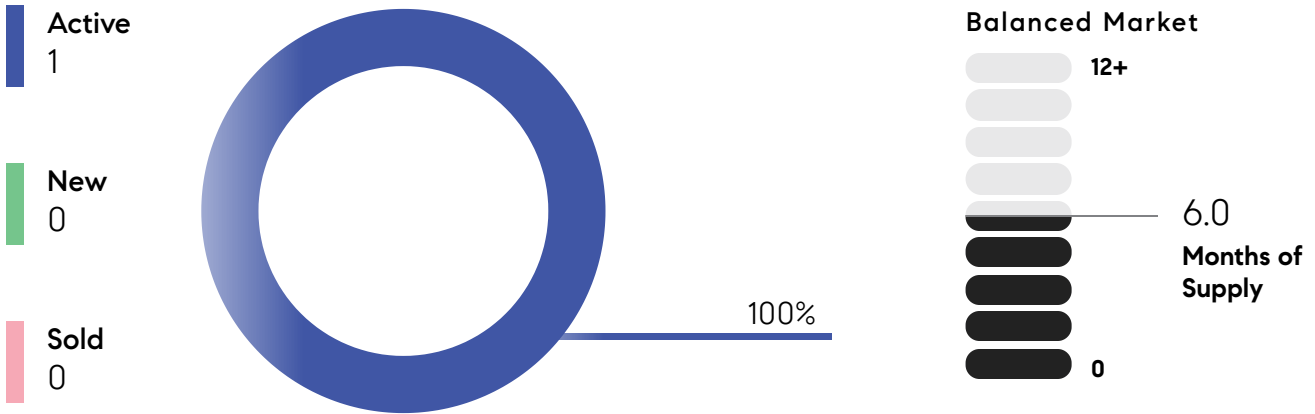
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$638,700	15	80.1%	\$511,800
YoY Change	33.9%	-70.6%	-16.9%	11.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

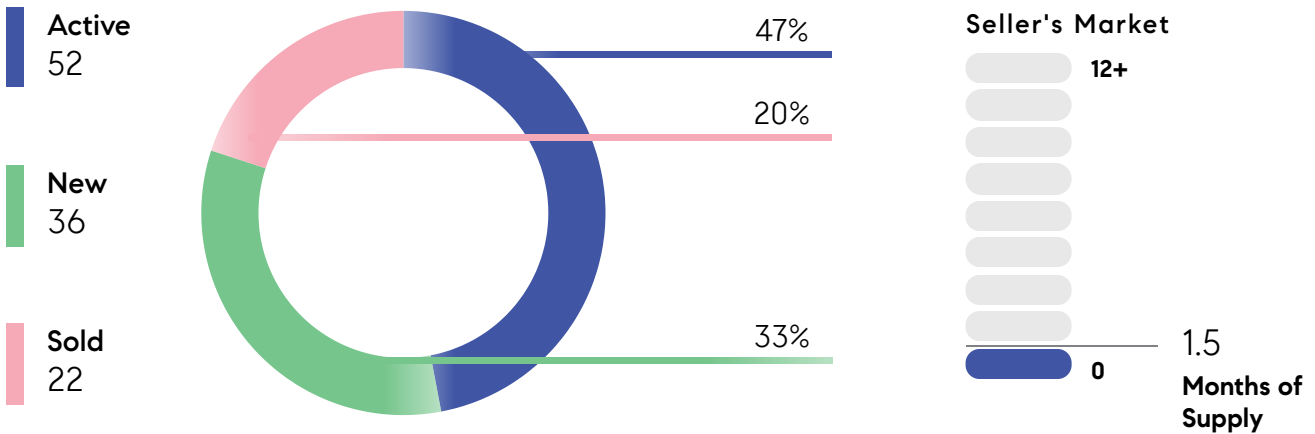
West Midtown DECEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



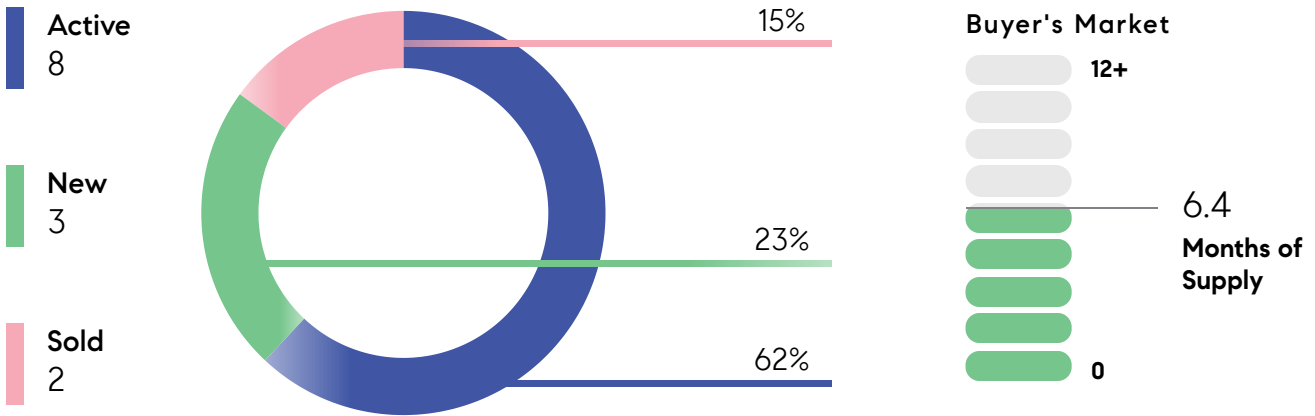
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$535,775	35	83.1%	\$445,179
YoY Change	14.0%	-47.8%	-9.0%	3.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

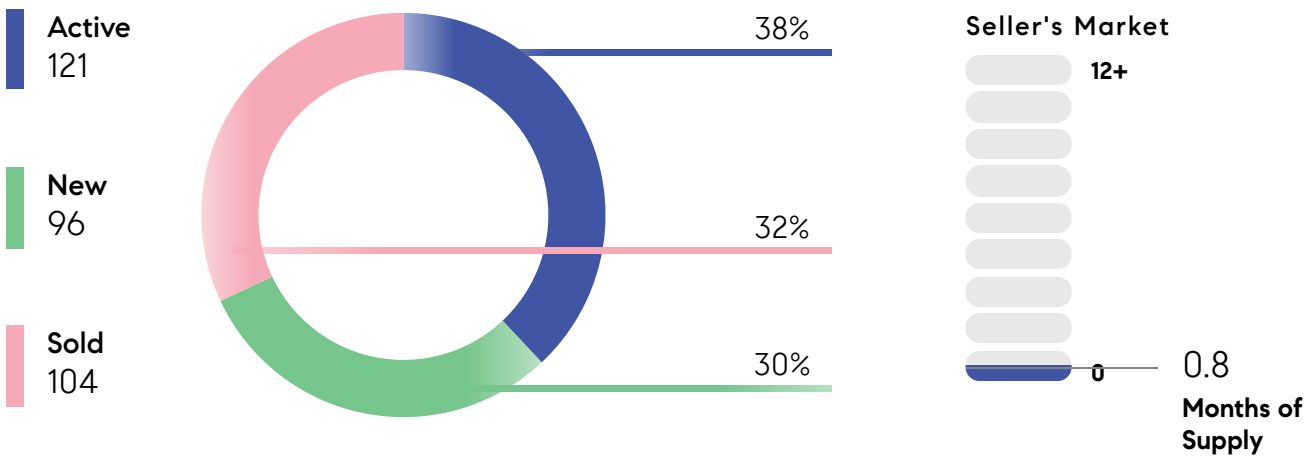
Woodstock DECEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$1,203,333	17	91.2%	\$1,097,500
YoY Change	15.7%	-96.7%	-59.9%	-53.6%

DETACHED UNDER 1M



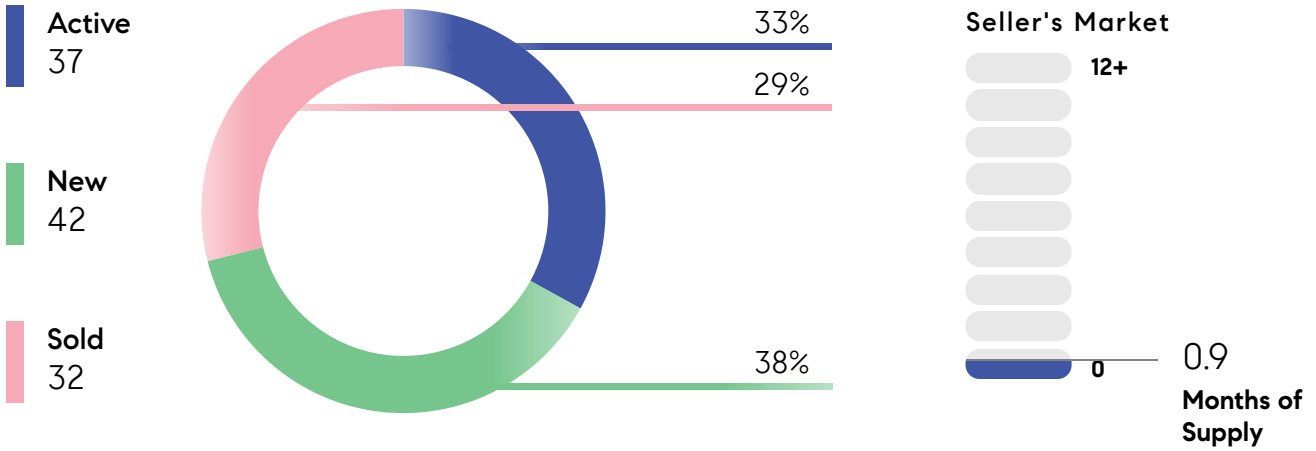
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$394,959	22	109.1%	\$431,065
YoY Change	12.5%	-43.6%	7.0%	20.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Woodstock DECEMBER 2021

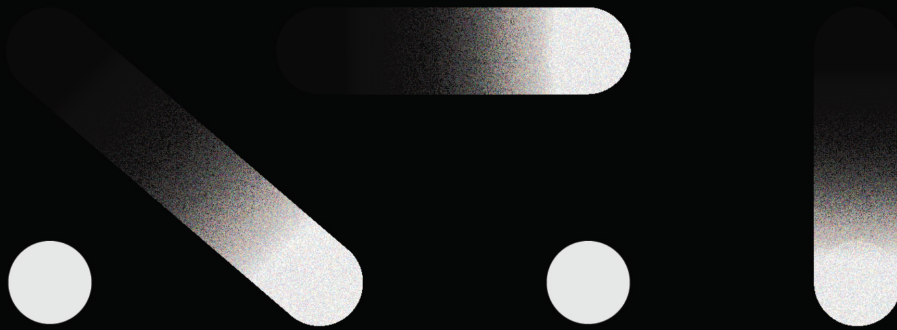
ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2021	\$441,550	29	91.7%	\$404,686
YoY Change	38.5%	-52.5%	-12.0%	21.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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