



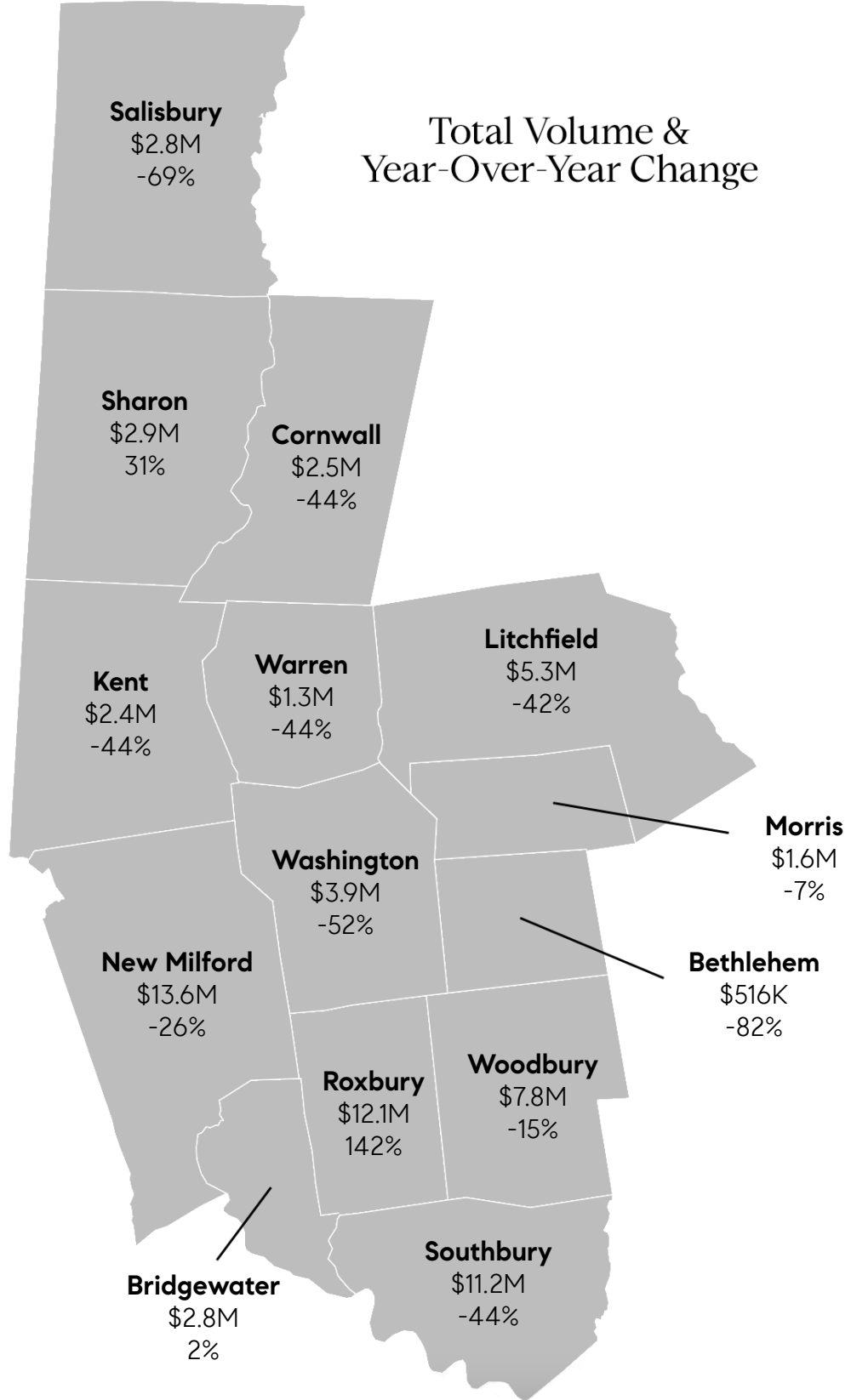
COMPASS

# Litchfield County Market Insights

NOVEMBER 2021

# Litchfield County Market Insights

NOVEMBER 2021



# Bethlehem

NOVEMBER 2021

## NEW LISTINGS

<b>2</b>	<b>-50%</b>	<b>\$487K</b>	<b>54%</b>	<b>\$487K</b>	<b>56%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>2</b>	<b>-67%</b>	<b>\$477K</b>	<b>-1%</b>	<b>\$477K</b>	<b>19%</b>
Total Properties	Decrease From Nov 2020	Average Price	Change From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

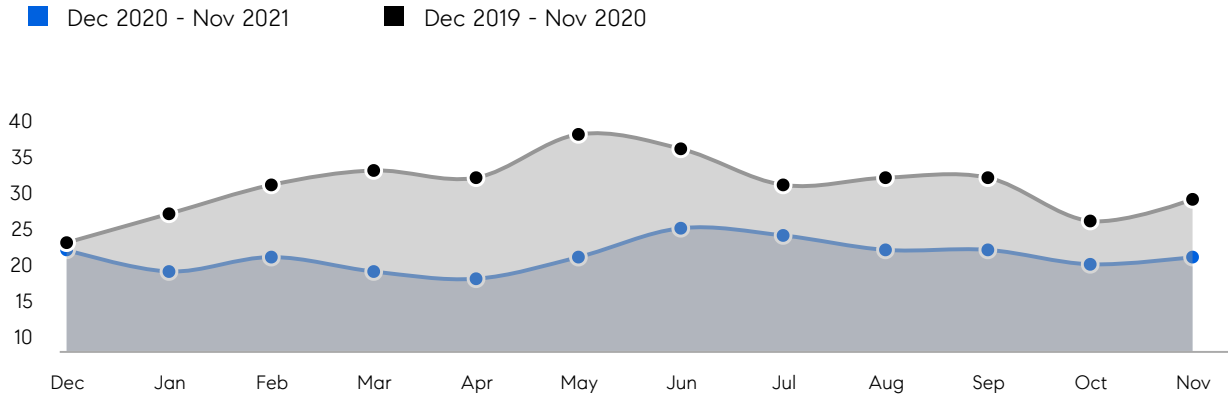
<b>2</b>	<b>-67%</b>	<b>\$258K</b>	<b>-47%</b>	<b>\$258K</b>	<b>-38%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	68	89	-24%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$258,425	\$485,675	-46.8%
	# OF CONTRACTS	2	6	-66.7%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	68	89	-24%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$258,425	\$485,675	1%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

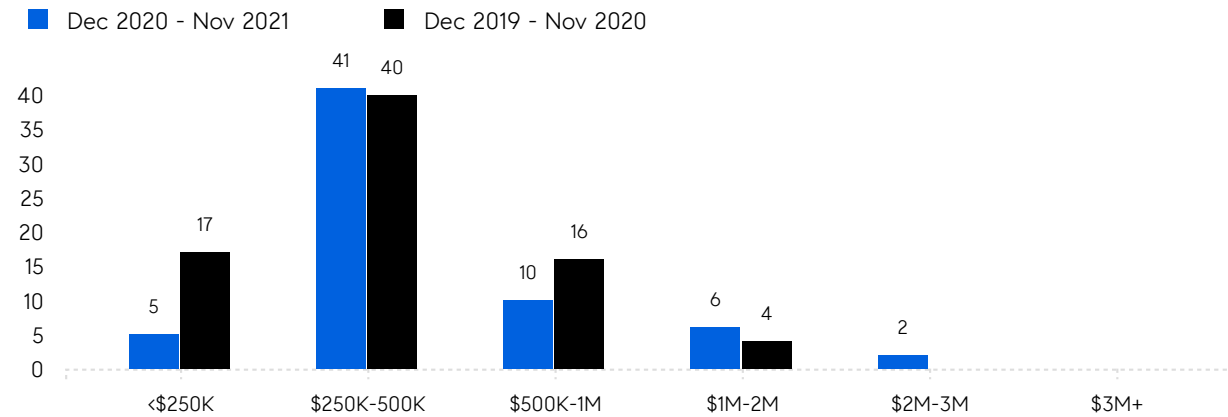
# Bethlehem

NOVEMBER 2021

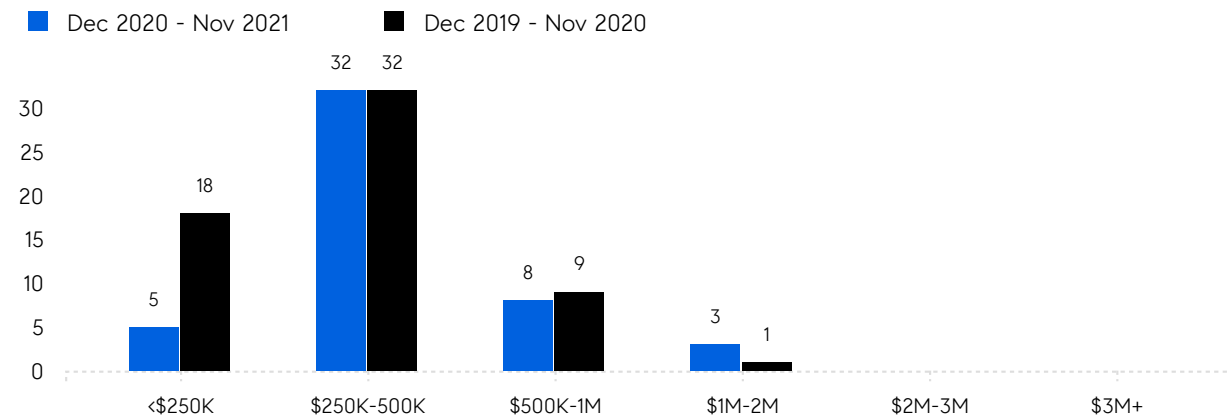
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Bethlehem

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$231,950	-	-
	AVERAGE PRICE	\$231,950	-	-
\$250K-500K	# OF SALES	1	4	-75.0%
	SOLD VOLUME	\$284,900	\$1,504,050	-81.1%
	AVERAGE PRICE	\$284,900	\$376,013	-24%
\$500K-1M	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$1,410,000	-
	AVERAGE PRICE	-	\$705,000	-
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Bridgewater

NOVEMBER 2021

## NEW LISTINGS

<b>2</b>	<b>0%</b>	<b>\$647K</b>	<b>-80%</b>	<b>\$647K</b>	<b>-80%</b>
Total Properties	Change From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNDER CONTRACT

<b>4</b>	<b>33%</b>	<b>\$531K</b>	<b>-6%</b>	<b>\$537K</b>	<b>8%</b>
Total Properties	Increase From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

<b>3</b>	<b>-40%</b>	<b>\$944K</b>	<b>71%</b>	<b>\$652K</b>	<b>31%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

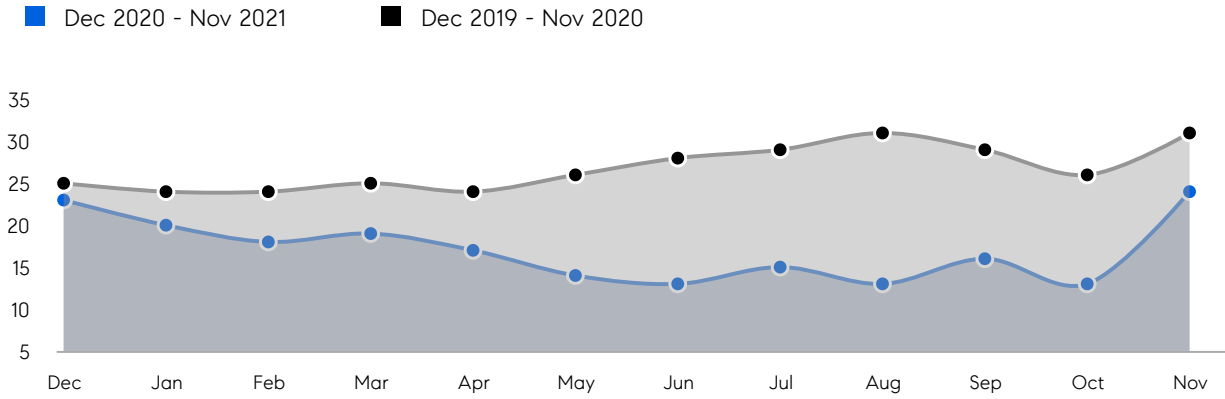
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	70	-54%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$944,167	\$553,100	70.7%
	# OF CONTRACTS	4	3	33.3%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	32	70	-54%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$944,167	\$553,100	1%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%



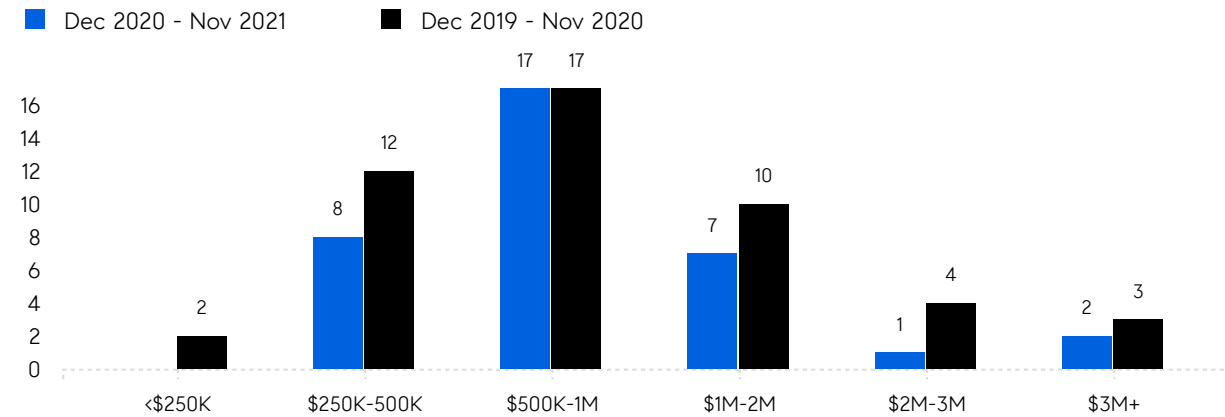
# Bridgewater

NOVEMBER 2021

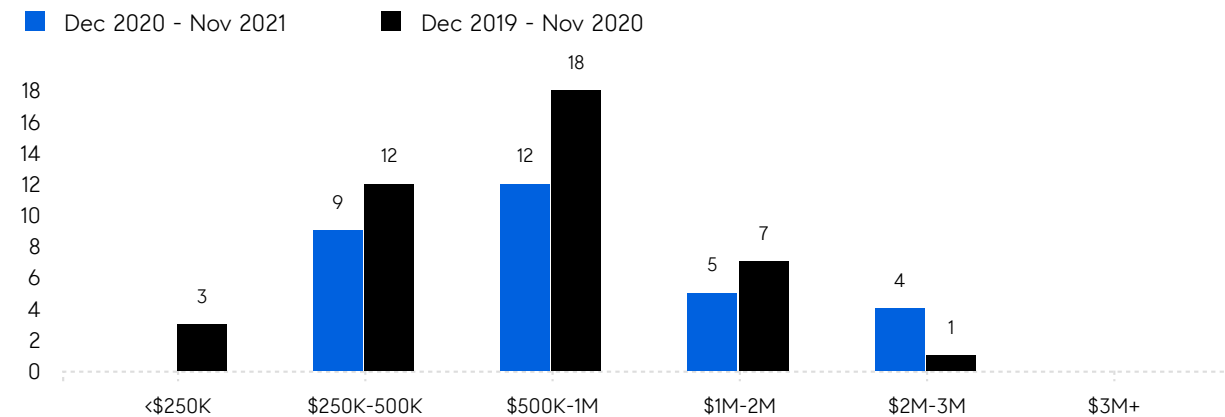
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Bridgewater

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$330,000	\$945,000	-65.1%
	AVERAGE PRICE	\$330,000	\$472,500	-30%
\$500K-1M	# OF SALES	1	3	-66.7%
	SOLD VOLUME	\$652,501	\$1,820,500	-64.2%
	AVERAGE PRICE	\$652,501	\$606,833	8%
\$1M-2M	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$1,850,000	-	-
	AVERAGE PRICE	\$1,850,000	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



# Cornwall

NOVEMBER 2021

## NEW LISTINGS

<b>0</b>	<b>0%</b>	–	–	–	–
Total Properties	Change From Nov 2020	Average Price	Change From Nov 2020	Median Price	Change From Nov 2020

## UNDER CONTRACT

<b>4</b>	<b>0%</b>	<b>\$2.0M</b>	–	<b>\$1.3M</b>	–
Total Properties	Change From Nov 2020	Average Price	Change From Nov 2020	Median Price	Change From Nov 2020

## UNITS SOLD

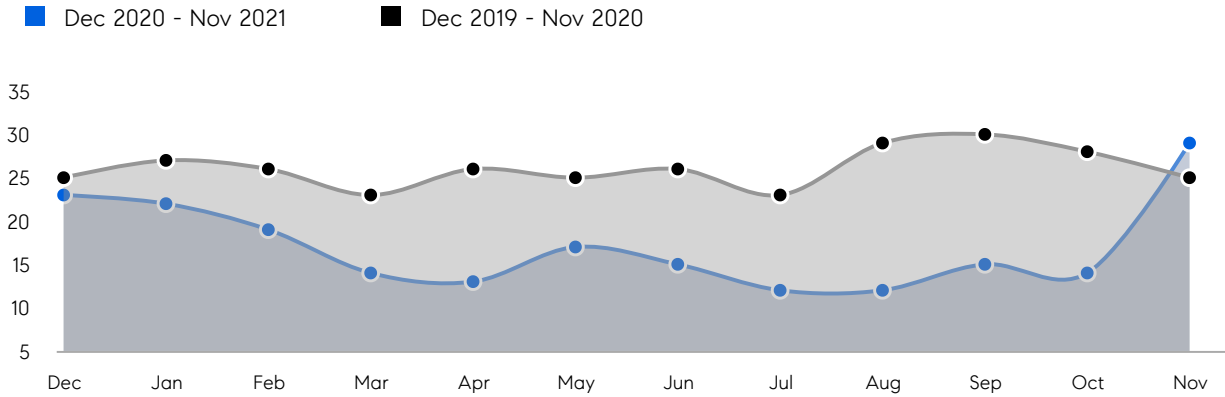
<b>2</b>	<b>-67%</b>	<b>\$1.2M</b>	<b>67%</b>	<b>\$1.2M</b>	<b>112%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	86	184	-53%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$1,280,000	\$765,833	67.1%
	# OF CONTRACTS	4	0	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	86	184	-53%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$1,280,000	\$765,833	1%
	# OF CONTRACTS	4	0	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

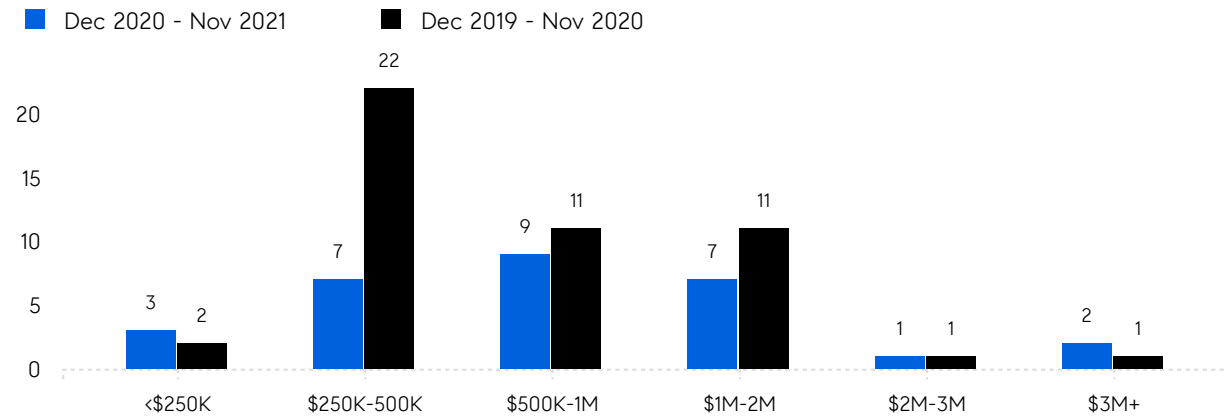
# Cornwall

NOVEMBER 2021

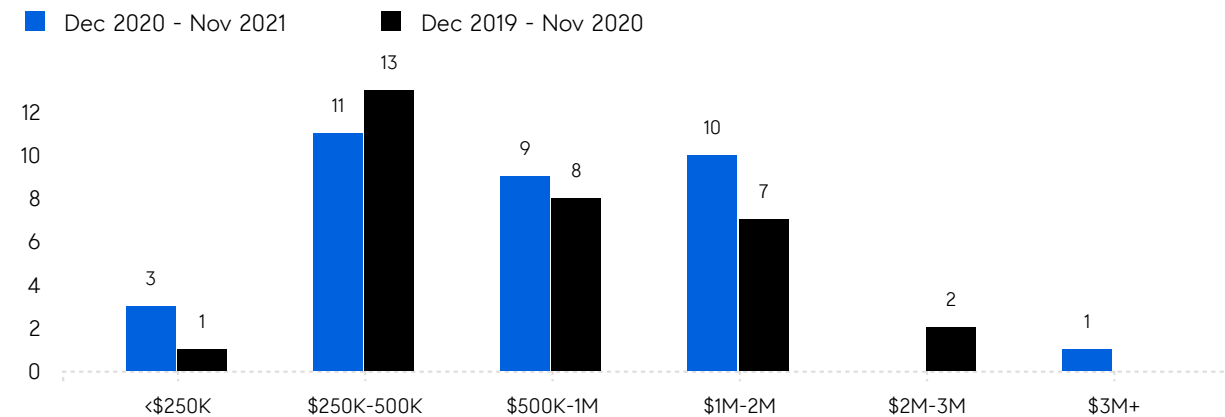
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Cornwall

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$210,000	-
	AVERAGE PRICE	-	\$210,000	-
\$250K-500K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$500K-1M	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$1,740,000	-
	AVERAGE PRICE	-	\$580,000	-
\$1M-2M	# OF SALES	2	2	0.0%
	SOLD VOLUME	\$2,560,000	\$2,645,000	-3.2%
	AVERAGE PRICE	\$1,280,000	\$1,322,500	-3%
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Kent

NOVEMBER 2021

## NEW LISTINGS

<b>1</b>	<b>-75%</b>	<b>\$309K</b>	<b>-87%</b>	<b>\$309K</b>	<b>-68%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNDER CONTRACT

<b>2</b>	<b>-80%</b>	<b>\$1.1M</b>	<b>78%</b>	<b>\$1.1M</b>	<b>139%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

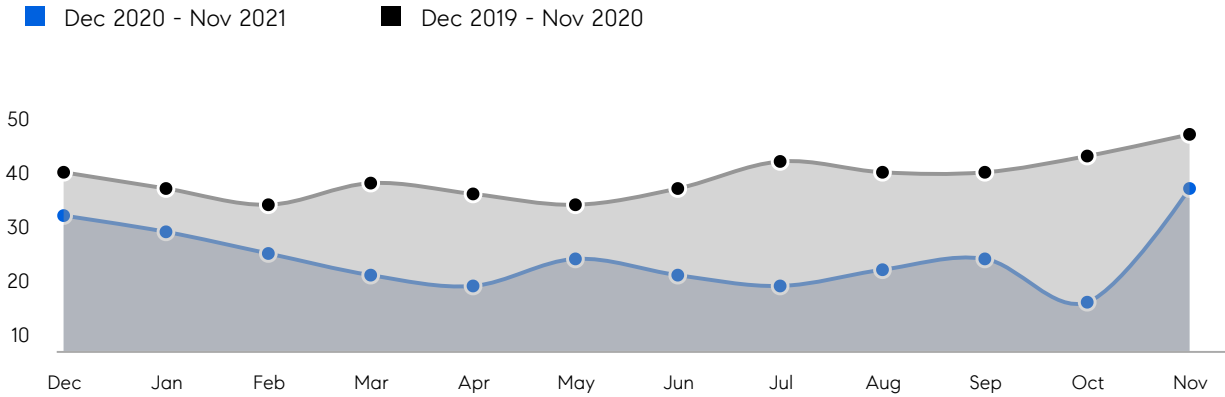
<b>3</b>	<b>-62%</b>	<b>\$825K</b>	<b>50%</b>	<b>\$400K</b>	<b>-22%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	75	86	-13%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$825,667	\$549,625	50.2%
	# OF CONTRACTS	2	10	-80.0%
	NEW LISTINGS	1	4	-75%
Houses	AVERAGE DOM	75	97	-23%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$825,667	\$592,429	1%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$250,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

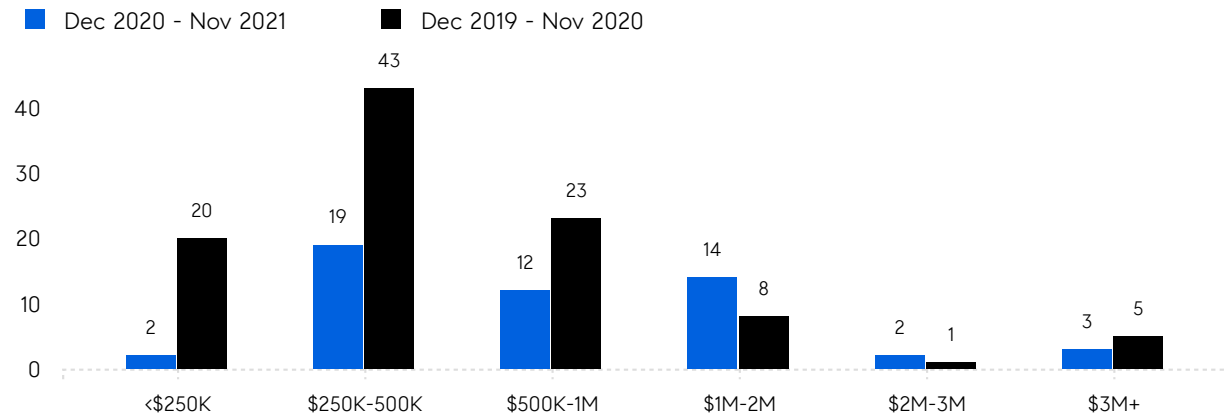
# Kent

NOVEMBER 2021

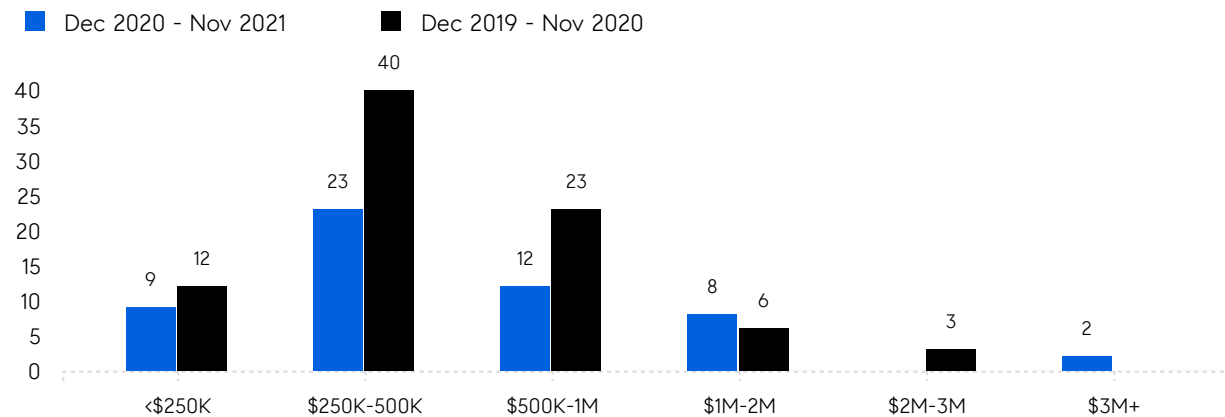
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Kent

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	2	4	-50.0%
	SOLD VOLUME	\$752,000	\$1,237,000	-39.2%
	AVERAGE PRICE	\$376,000	\$309,250	22%
\$500K-1M	# OF SALES	0	4	0.0%
	SOLD VOLUME	-	\$3,160,000	-
	AVERAGE PRICE	-	\$790,000	-
\$1M-2M	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$1,725,000	-	-
	AVERAGE PRICE	\$1,725,000	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Litchfield

NOVEMBER 2021

## NEW LISTINGS

<b>12</b>	<b>100%</b>	<b>\$634K</b>	<b>22%</b>	<b>\$429K</b>	<b>15%</b>
Total Properties	Increase From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>7</b>	<b>-56%</b>	<b>\$813K</b>	<b>72%</b>	<b>\$449K</b>	<b>31%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

<b>11</b>	<b>-35%</b>	<b>\$485K</b>	<b>-11%</b>	<b>\$525K</b>	<b>65%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

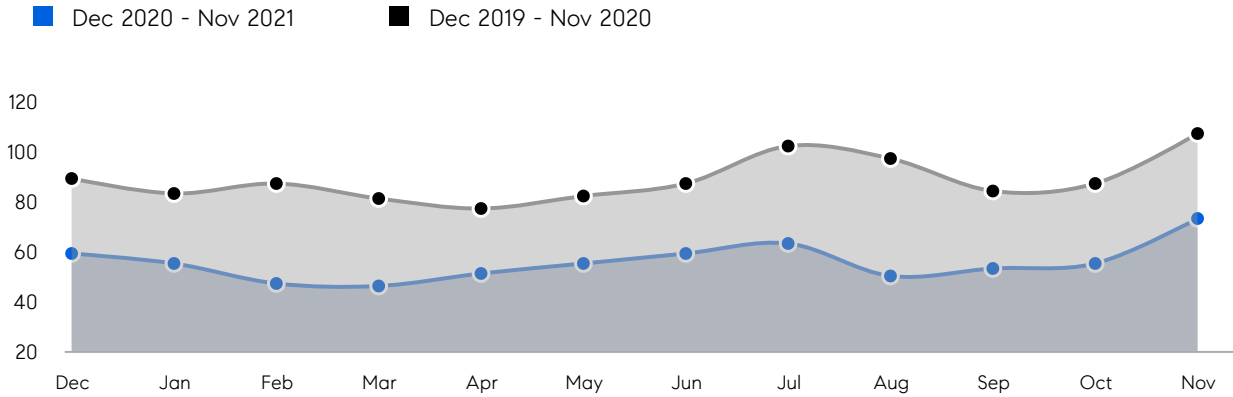
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	49	52	-6%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$485,364	\$545,935	-11.1%
	# OF CONTRACTS	7	16	-56.2%
	NEW LISTINGS	12	6	100%
Houses	AVERAGE DOM	66	52	27%
	% OF ASKING PRICE	92%	98%	
	AVERAGE SOLD PRICE	\$453,167	\$545,935	1%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	10	6	67%
Condo/Co-op/TH	AVERAGE DOM	30	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$524,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	0	0%



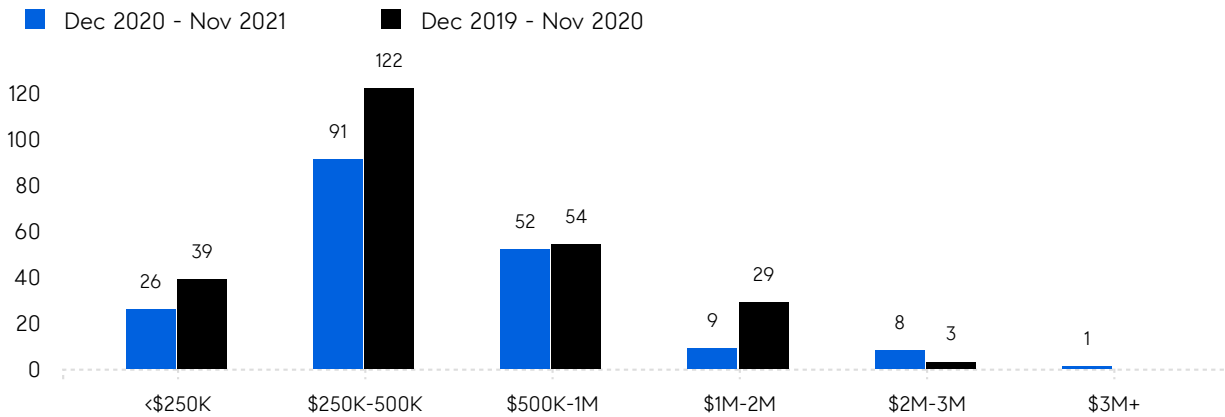
# Litchfield

NOVEMBER 2021

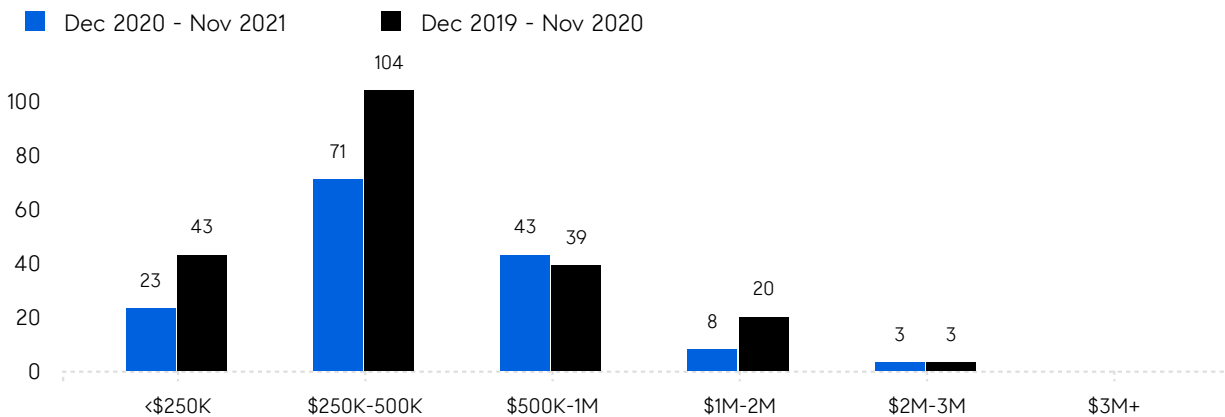
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Litchfield

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	1	4	-75.0%
	SOLD VOLUME	\$115,000	\$638,400	-82.0%
	AVERAGE PRICE	\$115,000	\$159,600	-28%
\$250K-500K	# OF SALES	4	6	-33.3%
	SOLD VOLUME	\$1,639,000	\$1,794,500	-8.7%
	AVERAGE PRICE	\$409,750	\$299,083	37%
\$500K-1M	# OF SALES	6	4	50.0%
	SOLD VOLUME	\$3,585,000	\$2,973,000	20.6%
	AVERAGE PRICE	\$597,500	\$743,250	-20%
\$1M-2M	# OF SALES	0	3	0.0%
	SOLD VOLUME	-	\$3,875,000	-
	AVERAGE PRICE	-	\$1,291,667	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Morris

NOVEMBER 2021

## NEW LISTINGS

<b>3</b>	<b>-57%</b>	<b>\$489K</b>	<b>-22%</b>	<b>\$469K</b>	<b>18%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>2</b>	<b>-33%</b>	<b>\$419K</b>	<b>19%</b>	<b>\$419K</b>	<b>33%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

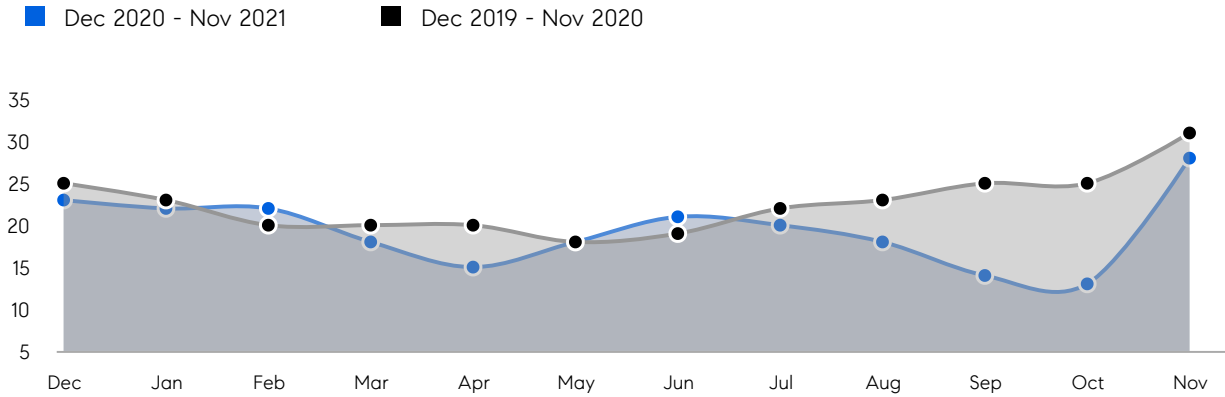
<b>4</b>	<b>0%</b>	<b>\$401K</b>	<b>-7%</b>	<b>\$338K</b>	<b>-14%</b>
Total Properties	Change From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	88	19	363%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$401,500	\$430,025	-6.6%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	3	7	-57%
Houses	AVERAGE DOM	88	19	363%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$401,500	\$430,025	1%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

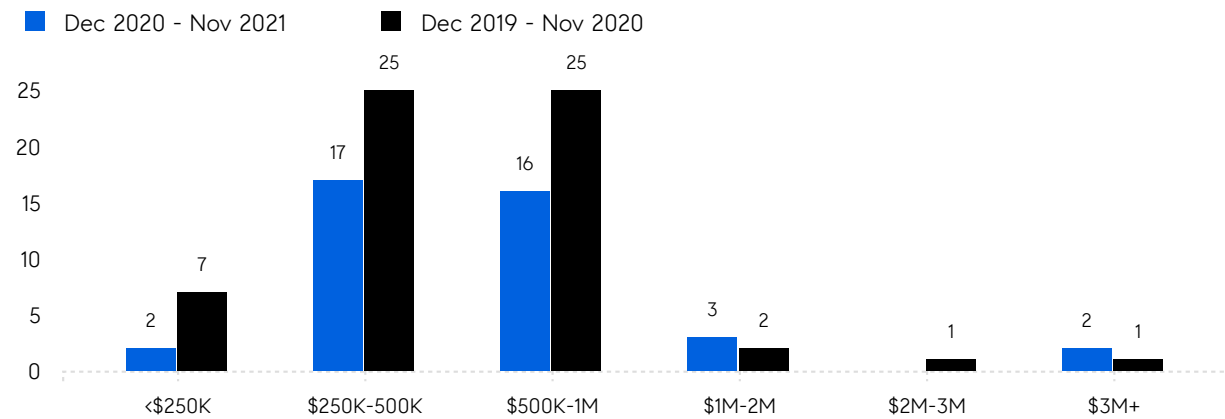
# Morris

NOVEMBER 2021

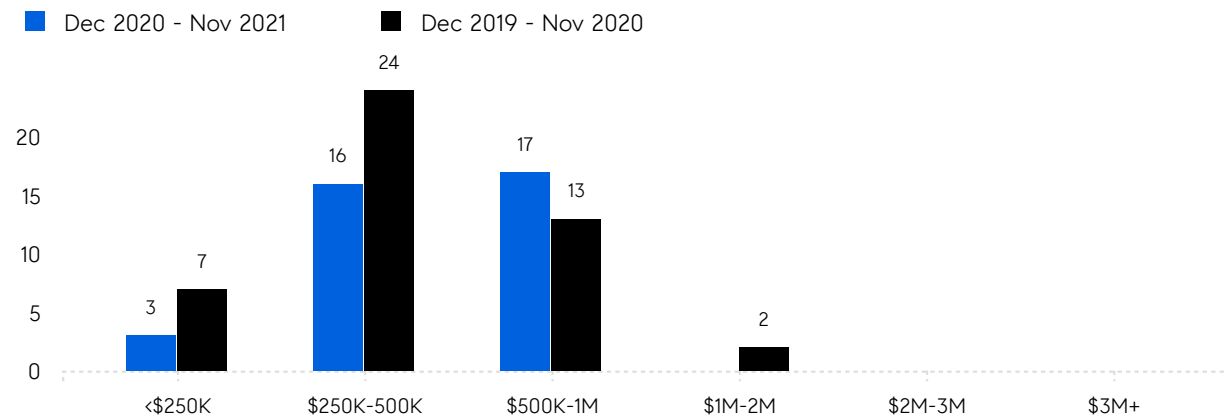
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Morris

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	3	3	0.0%
	SOLD VOLUME	\$962,000	\$1,095,100	-12.2%
	AVERAGE PRICE	\$320,667	\$365,033	-12%
\$500K-1M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$644,000	\$625,000	3.0%
	AVERAGE PRICE	\$644,000	\$625,000	3%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# New Milford

NOVEMBER 2021

## NEW LISTINGS

<b>31</b>	<b>-26%</b>	<b>\$409K</b>	<b>18%</b>	<b>\$375K</b>	<b>10%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>27</b>	<b>-62%</b>	<b>\$380K</b>	<b>2%</b>	<b>\$350K</b>	<b>5%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

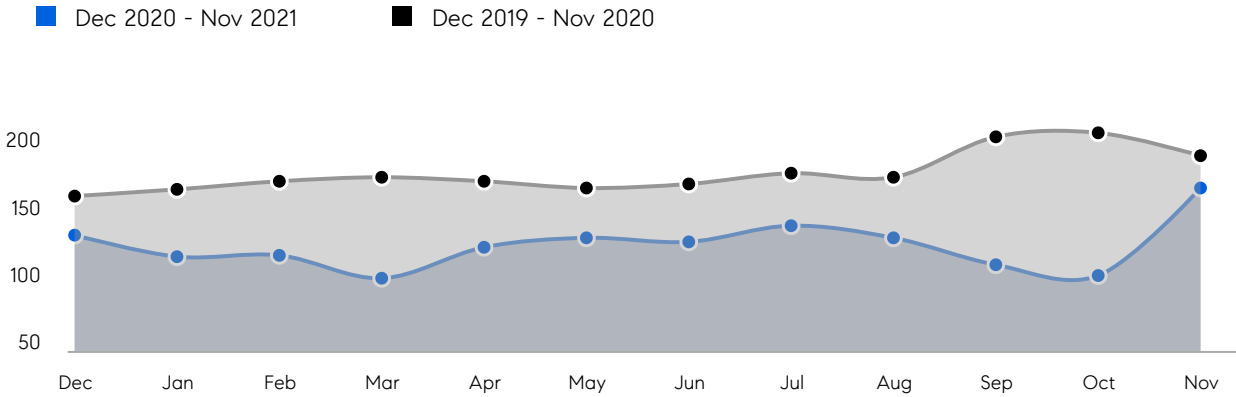
<b>41</b>	<b>-24%</b>	<b>\$333K</b>	<b>-2%</b>	<b>\$320K</b>	<b>6%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	50	53	-6%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$333,995	\$340,393	-1.9%
	# OF CONTRACTS	27	71	-62.0%
	NEW LISTINGS	31	42	-26%
Houses	AVERAGE DOM	51	57	-11%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$415,573	\$407,416	1%
	# OF CONTRACTS	22	51	-57%
	NEW LISTINGS	25	31	-19%
Condo/Co-op/TH	AVERAGE DOM	48	46	4%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$192,593	\$194,518	-1%
	# OF CONTRACTS	5	20	-75%
	NEW LISTINGS	6	11	-45%

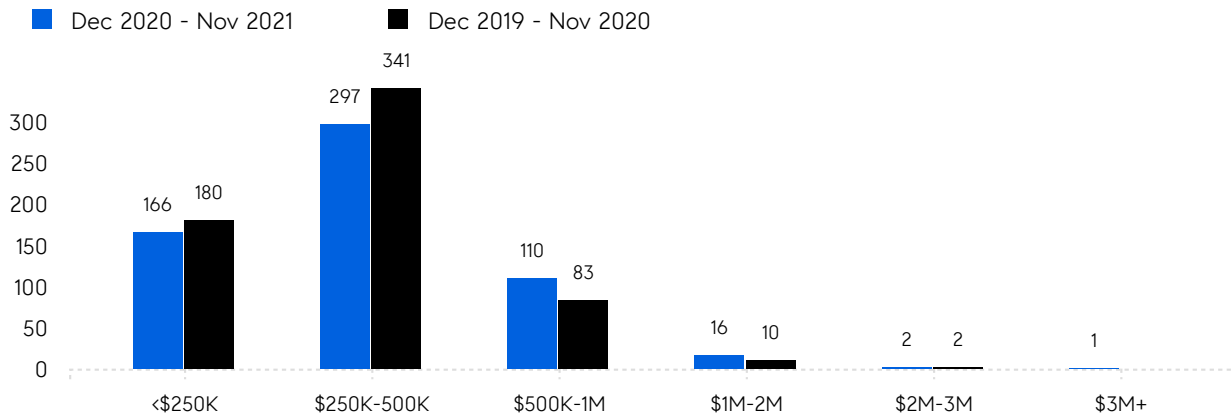
# New Milford

NOVEMBER 2021

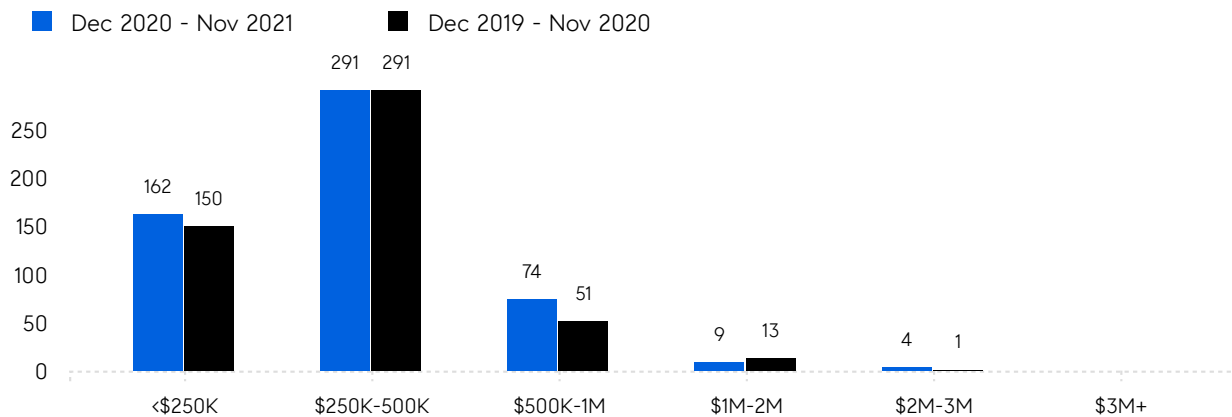
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# New Milford

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	15	19	-21.1%
	SOLD VOLUME	\$2,380,900	\$3,129,900	-23.9%
	AVERAGE PRICE	\$158,727	\$164,732	-4%
\$250K-500K	# OF SALES	19	28	-32.1%
	SOLD VOLUME	\$7,024,565	\$10,355,300	-32.2%
	AVERAGE PRICE	\$369,714	\$369,832	0%
\$500K-1M	# OF SALES	6	6	0.0%
	SOLD VOLUME	\$3,213,324	\$3,886,000	-17.3%
	AVERAGE PRICE	\$535,554	\$647,667	-17%
\$1M-2M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$1,075,000	\$1,010,000	6.4%
	AVERAGE PRICE	\$1,075,000	\$1,010,000	6%
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Roxbury

NOVEMBER 2021

## NEW LISTINGS

<b>2</b>	<b>-50%</b>	<b>\$947K</b>	<b>-16%</b>	<b>\$947K</b>	<b>3%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>4</b>	<b>33%</b>	<b>\$641K</b>	<b>-48%</b>	<b>\$622K</b>	<b>-48%</b>
Total Properties	Increase From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNITS SOLD

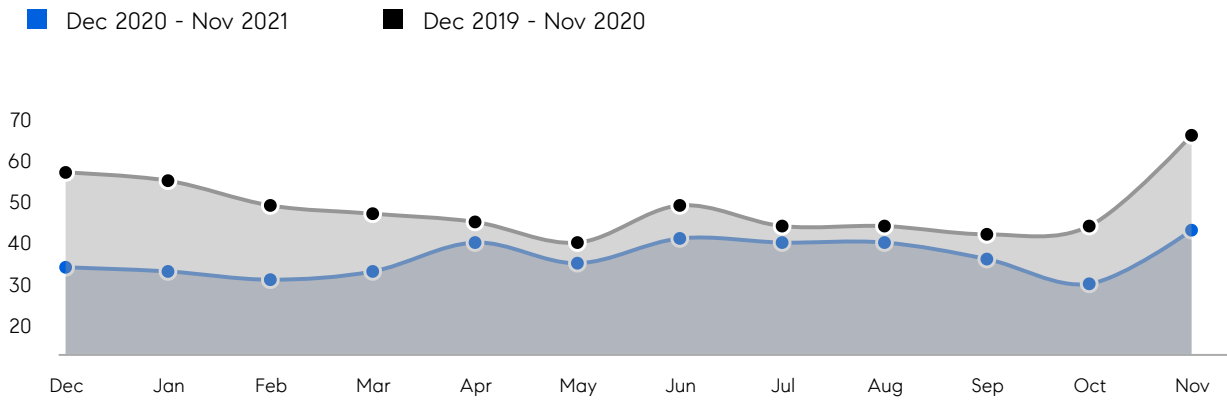
<b>5</b>	<b>25%</b>	<b>\$2.4M</b>	<b>94%</b>	<b>\$2.5M</b>	<b>156%</b>
Total Properties	Increase From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	170	129	32%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$2,433,400	\$1,255,000	93.9%
	# OF CONTRACTS	4	3	33.3%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	170	129	32%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$2,433,400	\$1,255,000	1%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

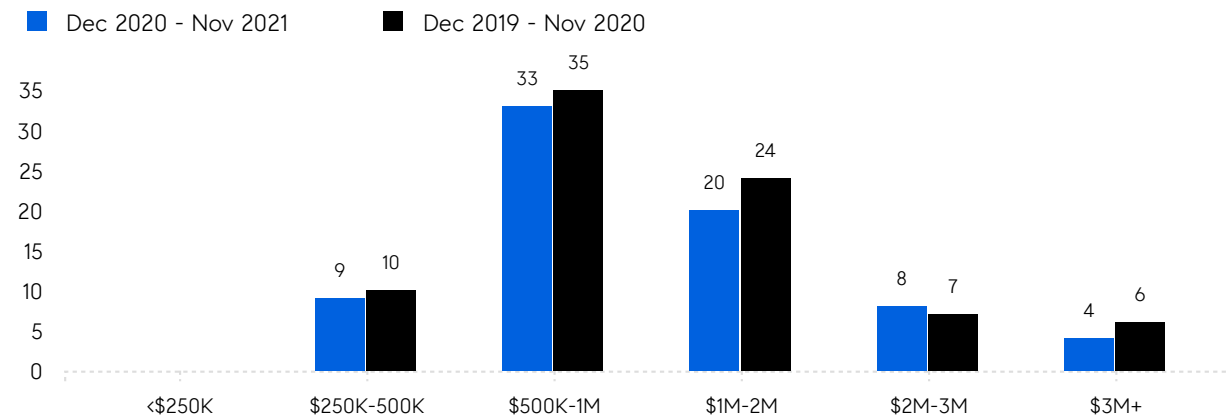
# Roxbury

NOVEMBER 2021

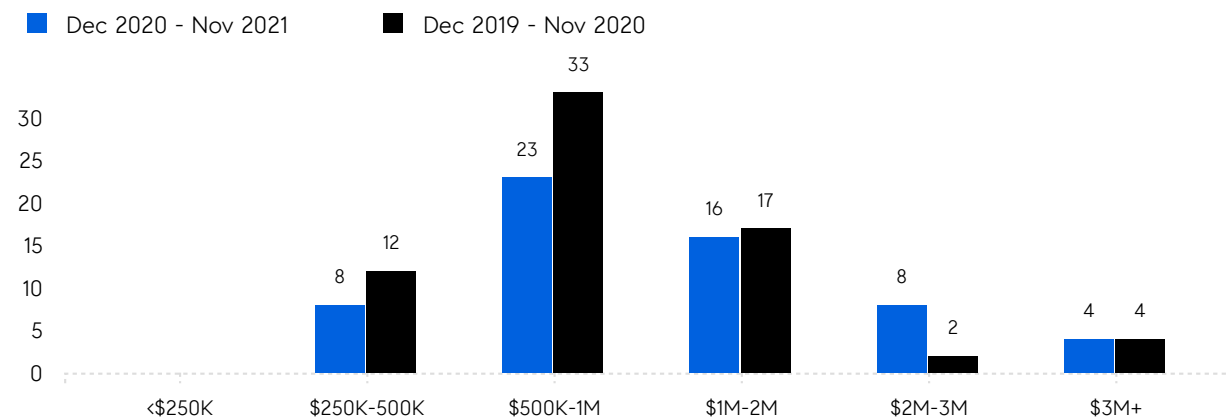
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Roxbury

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$500K-1M	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$680,000	\$1,595,000	-57.4%
	AVERAGE PRICE	\$680,000	\$797,500	-15%
\$1M-2M	# OF SALES	1	1	0.0%
	SOLD VOLUME	\$1,900,000	\$1,025,000	85.4%
	AVERAGE PRICE	\$1,900,000	\$1,025,000	85%
\$2M-3M	# OF SALES	2	1	100.0%
	SOLD VOLUME	\$5,087,000	\$2,400,000	112.0%
	AVERAGE PRICE	\$2,543,500	\$2,400,000	6%
\$3M+	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$4,500,000	-	-
	AVERAGE PRICE	\$4,500,000	-	-

# Salisbury

NOVEMBER 2021

## NEW LISTINGS

<b>3</b>	<b>-67%</b>	<b>\$873K</b>	<b>-64%</b>	<b>\$795K</b>	<b>18%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>2</b>	<b>-87%</b>	<b>\$1.3M</b>	<b>93%</b>	<b>\$1.3M</b>	<b>124%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

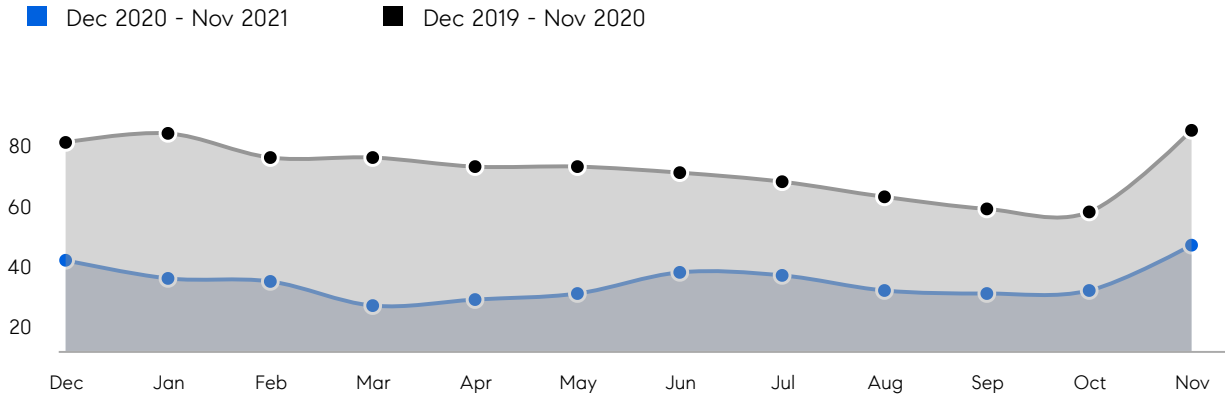
<b>4</b>	<b>-71%</b>	<b>\$723K</b>	<b>7%</b>	<b>\$725K</b>	<b>37%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	253	110	130%
	% OF ASKING PRICE	93%	95%	
	AVERAGE SOLD PRICE	\$723,250	\$674,071	7.3%
	# OF CONTRACTS	2	16	-87.5%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	253	113	124%
	% OF ASKING PRICE	93%	95%	
	AVERAGE SOLD PRICE	\$723,250	\$711,692	1%
	# OF CONTRACTS	2	15	-87%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	-	67	-
	% OF ASKING PRICE	-	93%	
	AVERAGE SOLD PRICE	-	\$185,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

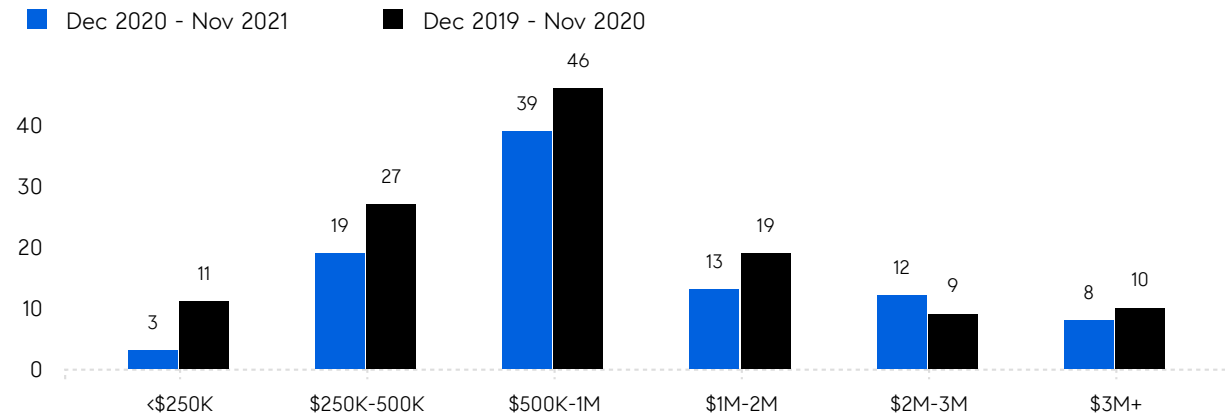
# Salisbury

NOVEMBER 2021

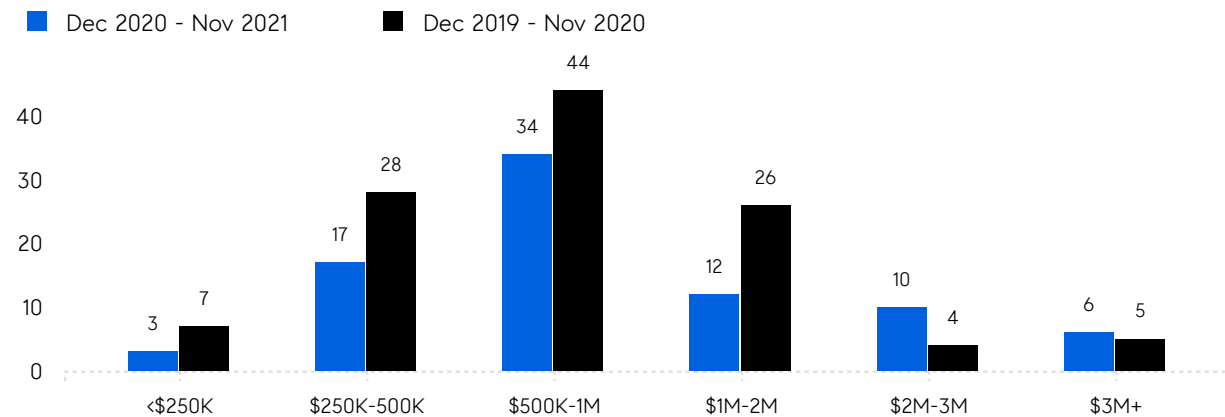
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Salisbury

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$380,000	-
	AVERAGE PRICE	-	\$190,000	-
\$250K-500K	# OF SALES	1	3	-66.7%
	SOLD VOLUME	\$468,000	\$1,294,000	-63.8%
	AVERAGE PRICE	\$468,000	\$431,333	9%
\$500K-1M	# OF SALES	3	7	-57.1%
	SOLD VOLUME	\$2,425,000	\$4,918,000	-50.7%
	AVERAGE PRICE	\$808,333	\$702,571	15%
\$1M-2M	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$2,845,000	-
	AVERAGE PRICE	-	\$1,422,500	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



# Sharon

NOVEMBER 2021

## NEW LISTINGS

<b>3</b>	<b>-67%</b>	<b>\$941K</b>	<b>-21%</b>	<b>\$350K</b>	<b>-15%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNDER CONTRACT

<b>6</b>	<b>-50%</b>	<b>\$407K</b>	<b>-35%</b>	<b>\$386K</b>	<b>-16%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNITS SOLD

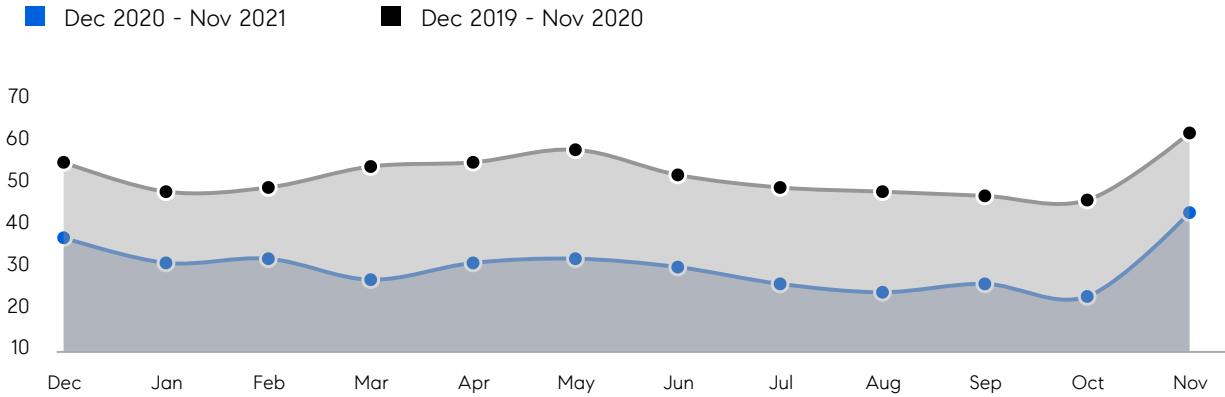
<b>6</b>	<b>100%</b>	<b>\$491K</b>	<b>-34%</b>	<b>\$535K</b>	<b>-32%</b>
Total Properties	Increase From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	143	88	63%
	% OF ASKING PRICE	92%	96%	
	AVERAGE SOLD PRICE	\$491,500	\$749,167	-34.4%
	# OF CONTRACTS	6	12	-50.0%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	143	88	63%
	% OF ASKING PRICE	92%	96%	
	AVERAGE SOLD PRICE	\$491,500	\$749,167	1%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

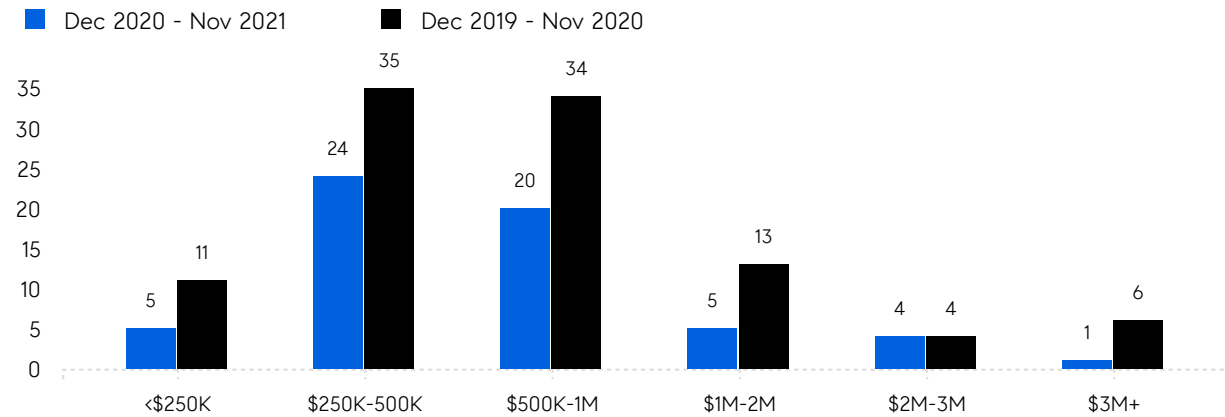
# Sharon

NOVEMBER 2021

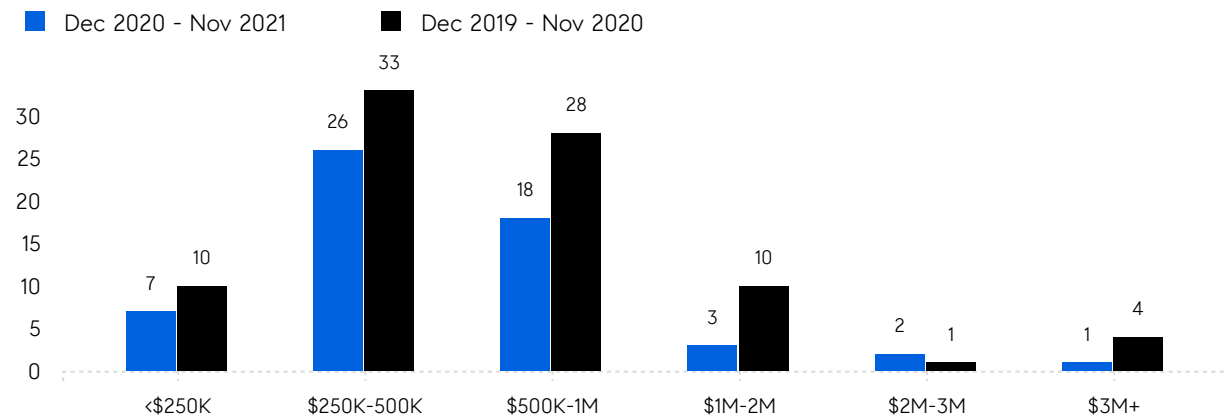
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Sharon

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$160,000	-	-
	AVERAGE PRICE	\$160,000	-	-
\$250K-500K	# OF SALES	2	0	0.0%
	SOLD VOLUME	\$759,000	-	-
	AVERAGE PRICE	\$379,500	-	-
\$500K-1M	# OF SALES	3	3	0.0%
	SOLD VOLUME	\$2,030,000	\$2,247,500	-9.7%
	AVERAGE PRICE	\$676,667	\$749,167	-10%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Southbury

NOVEMBER 2021

## NEW LISTINGS

<b>24</b>	<b>-27%</b>	<b>\$404K</b>	<b>21%</b>	<b>\$429K</b>	<b>23%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>26</b>	<b>-41%</b>	<b>\$291K</b>	<b>-11%</b>	<b>\$247K</b>	<b>-21%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNITS SOLD

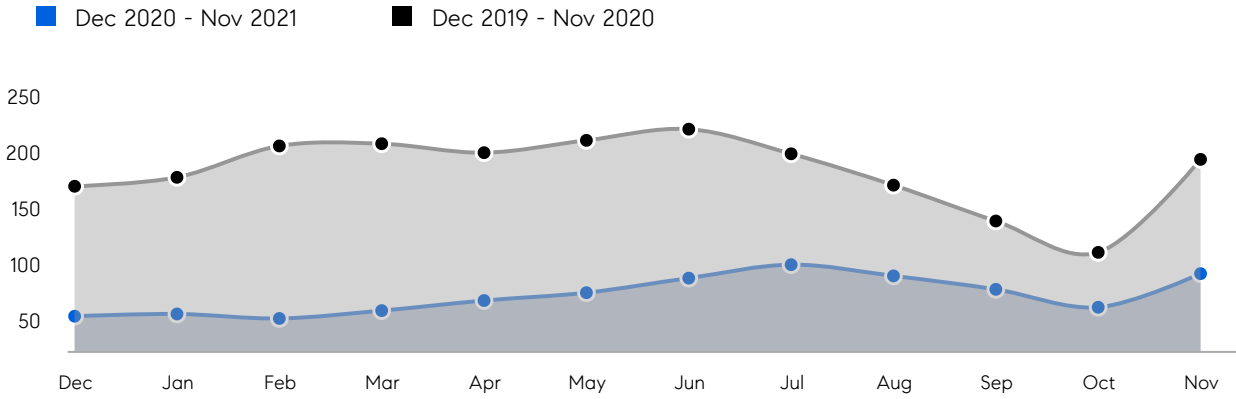
<b>33</b>	<b>-44%</b>	<b>\$339K</b>	<b>0%</b>	<b>\$289K</b>	<b>-8%</b>
Total Properties	Decrease From Nov 2020	Average Price	Change From Nov 2020	Median Price	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	44	61	-28%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$339,839	\$341,417	-0.5%
	# OF CONTRACTS	26	44	-40.9%
	NEW LISTINGS	24	33	-27%
Houses	AVERAGE DOM	67	60	12%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$445,569	\$473,426	1%
	# OF CONTRACTS	11	23	-52%
	NEW LISTINGS	13	18	-28%
Condo/Co-op/TH	AVERAGE DOM	24	62	-61%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$240,329	\$195,264	23%
	# OF CONTRACTS	15	21	-29%
	NEW LISTINGS	11	15	-27%

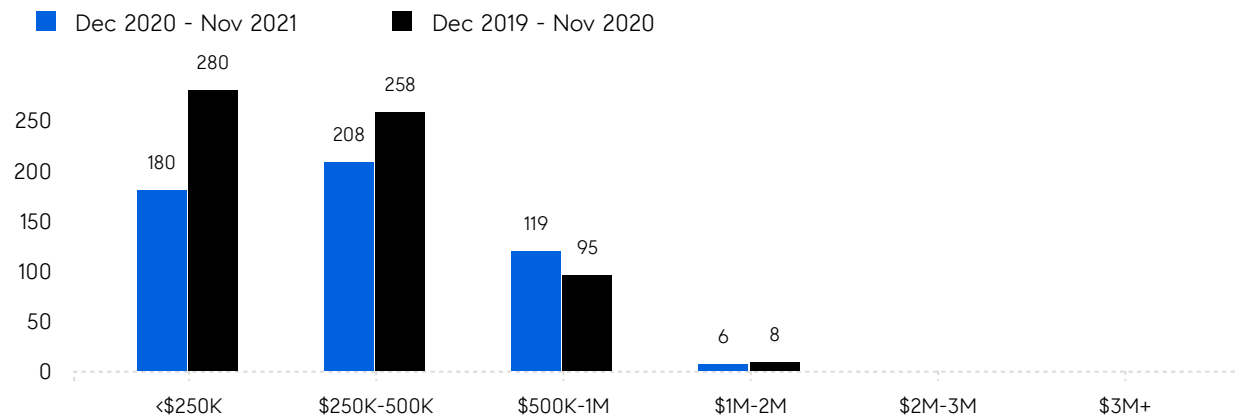
# Southbury

NOVEMBER 2021

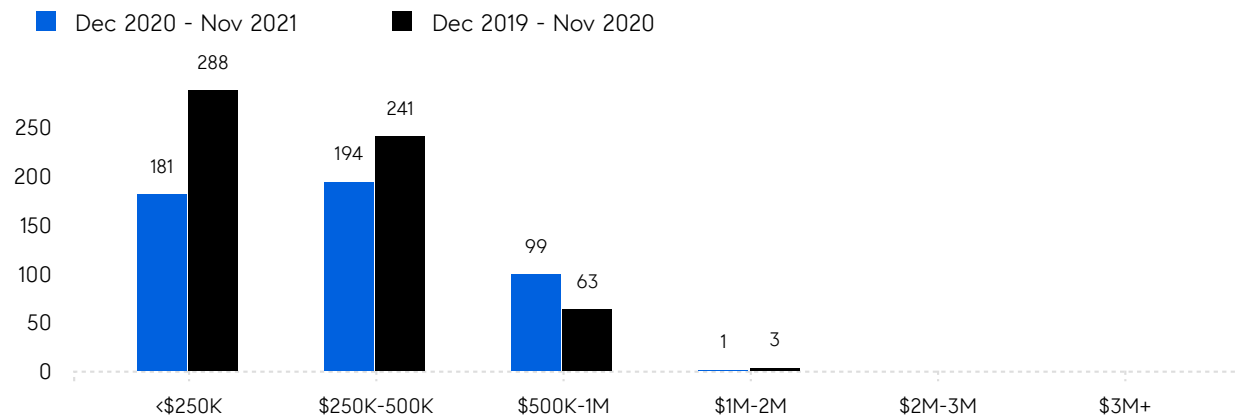
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Southbury

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	12	24	-50.0%
	SOLD VOLUME	\$2,295,500	\$3,883,400	-40.9%
	AVERAGE PRICE	\$191,292	\$161,808	18%
\$250K-500K	# OF SALES	16	23	-30.4%
	SOLD VOLUME	\$5,338,600	\$8,636,200	-38.2%
	AVERAGE PRICE	\$333,663	\$375,487	-11%
\$500K-1M	# OF SALES	5	12	-58.3%
	SOLD VOLUME	\$3,580,600	\$7,624,000	-53.0%
	AVERAGE PRICE	\$716,120	\$635,333	13%
\$1M-2M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Warren

NOVEMBER 2021

## NEW LISTINGS

<b>0</b>	<b>0%</b>	–	–	–	–
Total Properties	Change From Nov 2020	Average Price	Change From Nov 2020	Median Price	Change From Nov 2020

## UNDER CONTRACT

<b>3</b>	<b>50%</b>	<b>\$415K</b>	<b>-72%</b>	<b>\$299K</b>	<b>-80%</b>
Total Properties	Increase From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNITS SOLD

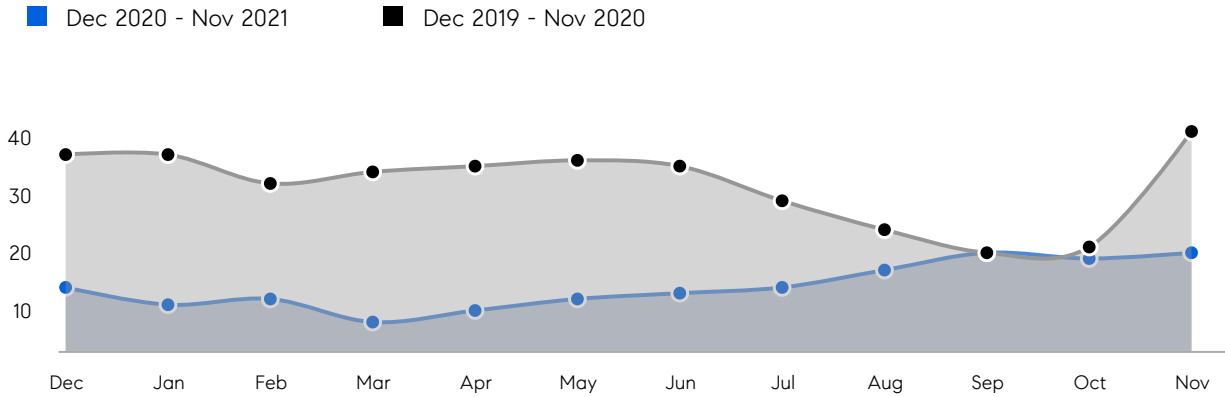
<b>2</b>	<b>-33%</b>	<b>\$687K</b>	<b>-16%</b>	<b>\$687K</b>	<b>70%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	71	19	274%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$687,500	\$818,000	-16.0%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	71	19	274%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$687,500	\$818,000	1%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

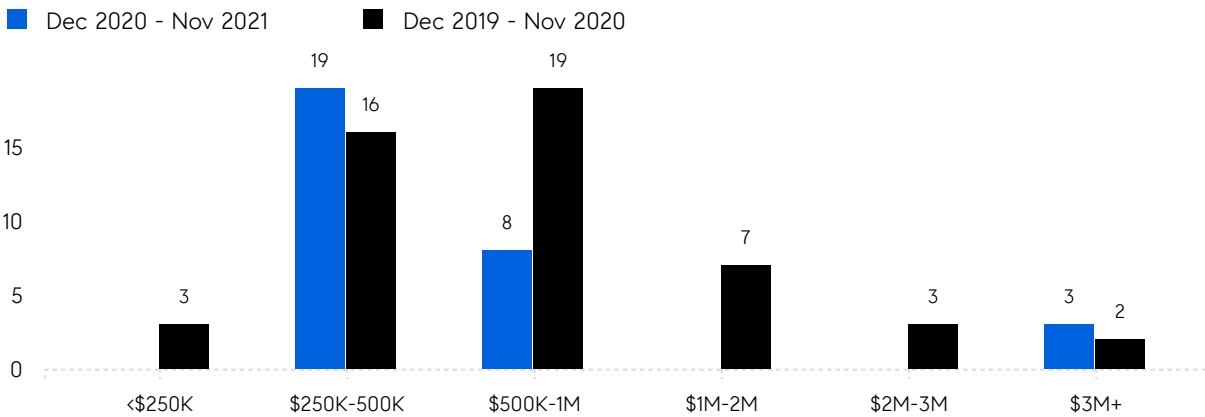
# Warren

NOVEMBER 2021

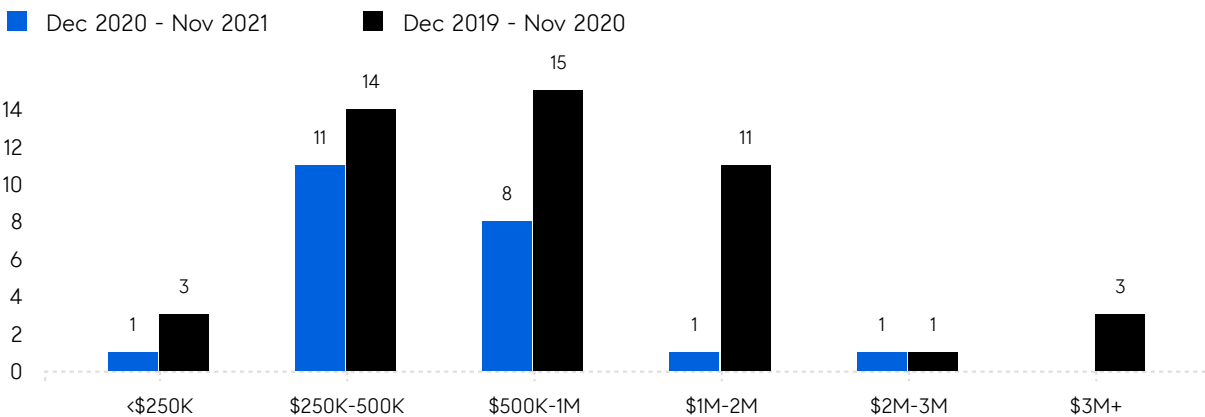
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range





# Warren

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	1	2	-50.0%
	SOLD VOLUME	\$390,000	\$703,000	-44.5%
	AVERAGE PRICE	\$390,000	\$351,500	11%
\$500K-1M	# OF SALES	1	0	0.0%
	SOLD VOLUME	\$985,000	-	-
	AVERAGE PRICE	\$985,000	-	-
\$1M-2M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$1,751,000	-
	AVERAGE PRICE	-	\$1,751,000	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Washington

NOVEMBER 2021

## NEW LISTINGS

<b>5</b>	<b>-37%</b>	<b>\$992K</b>	<b>8%</b>	<b>\$709K</b>	<b>-17%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Decrease From Nov 2020

## UNDER CONTRACT

<b>4</b>	<b>-64%</b>	<b>\$1.0M</b>	<b>-46%</b>	<b>\$1.1M</b>	<b>-33%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Decrease From Nov 2020

## UNITS SOLD

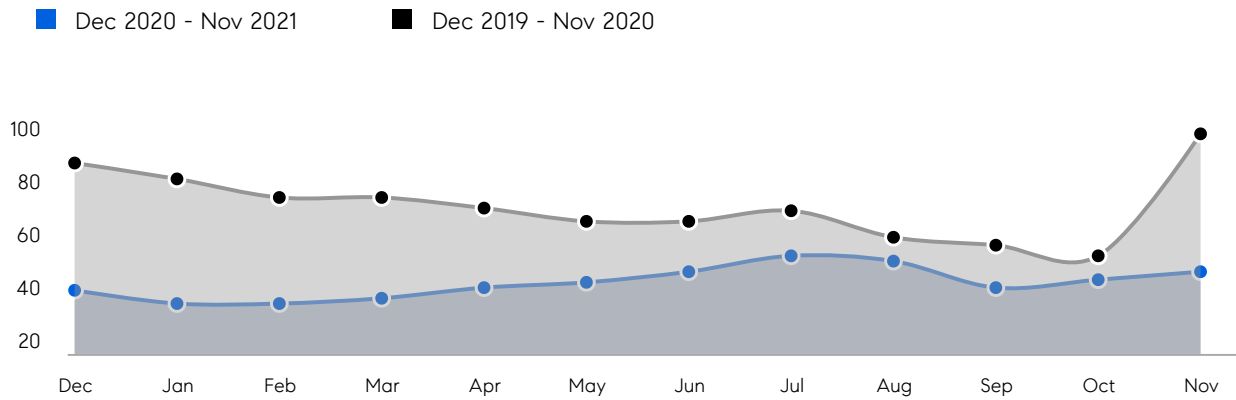
<b>4</b>	<b>-50%</b>	<b>\$980K</b>	<b>-5%</b>	<b>\$955K</b>	<b>55%</b>
Total Properties	Decrease From Nov 2020	Average Price	Decrease From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	60	231	-74%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$980,500	\$1,029,125	-4.7%
	# OF CONTRACTS	4	11	-63.6%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	60	231	-74%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$980,500	\$1,029,125	1%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

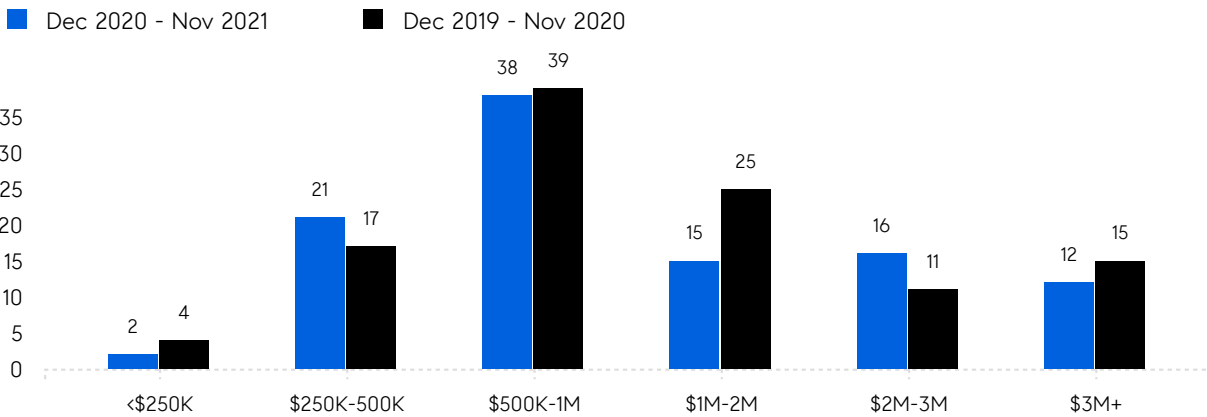
# Washington

NOVEMBER 2021

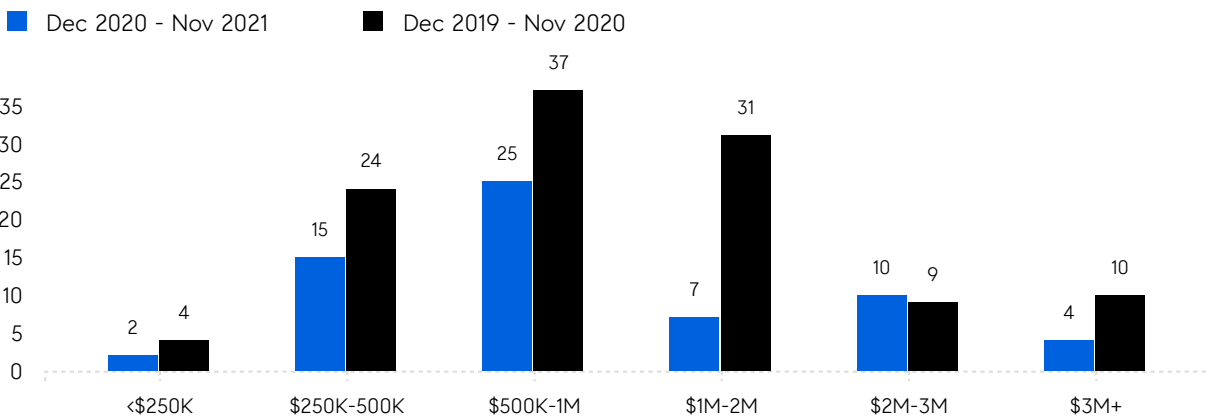
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Washington

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$250K-500K	# OF SALES	0	2	0.0%
	SOLD VOLUME	-	\$662,000	-
	AVERAGE PRICE	-	\$331,000	-
\$500K-1M	# OF SALES	2	4	-50.0%
	SOLD VOLUME	\$1,397,000	\$2,671,000	-47.7%
	AVERAGE PRICE	\$698,500	\$667,750	5%
\$1M-2M	# OF SALES	2	1	100.0%
	SOLD VOLUME	\$2,525,000	\$1,950,000	29.5%
	AVERAGE PRICE	\$1,262,500	\$1,950,000	-35%
\$2M-3M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$2,950,000	-
	AVERAGE PRICE	-	\$2,950,000	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-

# Woodbury

NOVEMBER 2021

## NEW LISTINGS

<b>14</b>	<b>-12%</b>	<b>\$359K</b>	<b>5%</b>	<b>\$282K</b>	<b>8%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNDER CONTRACT

<b>9</b>	<b>-36%</b>	<b>\$572K</b>	<b>48%</b>	<b>\$375K</b>	<b>13%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

## UNITS SOLD

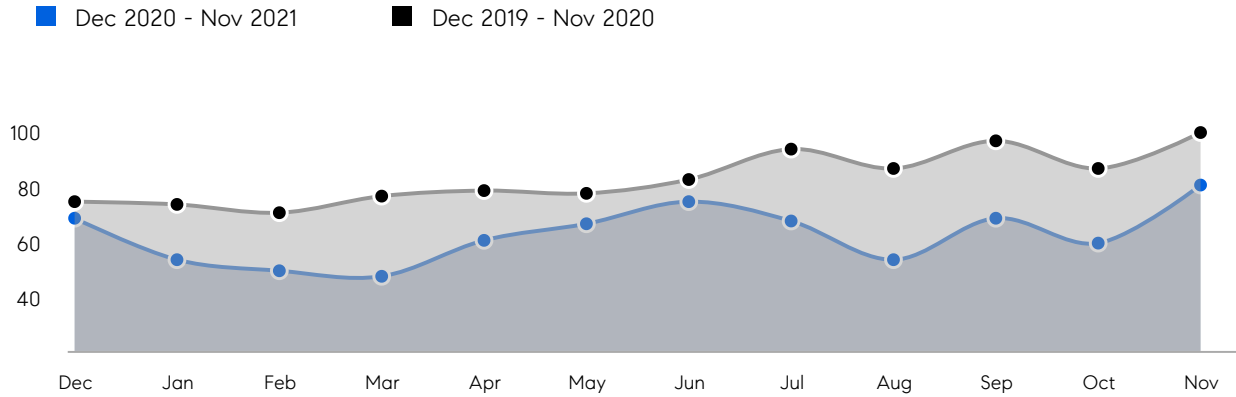
<b>19</b>	<b>-24%</b>	<b>\$412K</b>	<b>12%</b>	<b>\$439K</b>	<b>31%</b>
Total Properties	Decrease From Nov 2020	Average Price	Increase From Nov 2020	Median Price	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	44	85	-48%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$412,695	\$369,348	11.7%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	14	16	-12%
Houses	AVERAGE DOM	51	97	-47%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$473,013	\$458,288	1%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	17	57	-70%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$186,500	\$180,350	3%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	7	6	17%

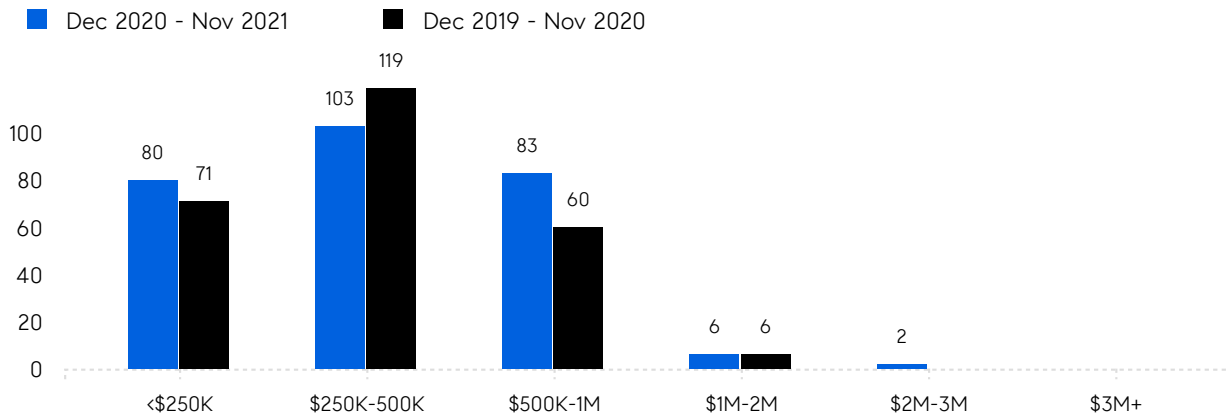
# Woodbury

NOVEMBER 2021

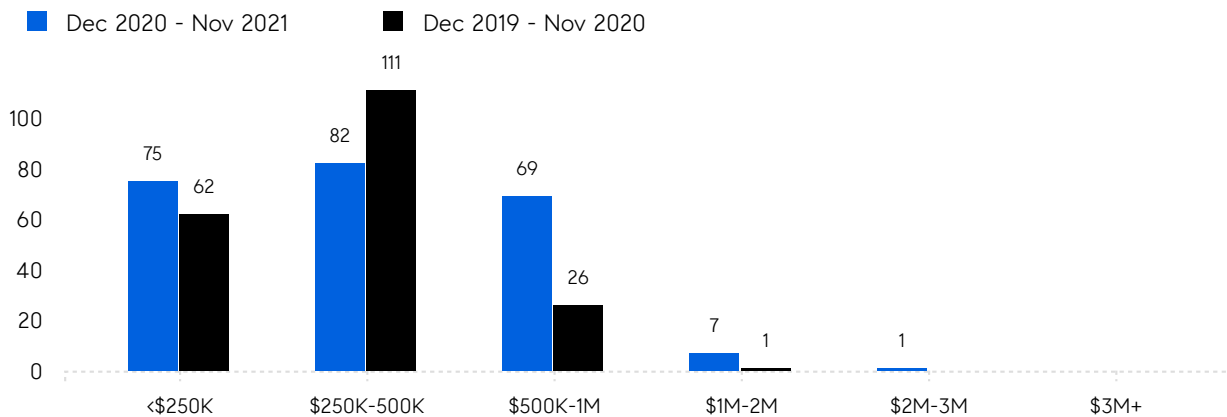
## Monthly Inventory



## Listings By Price Range



## Contracts By Price Range



# Woodbury

NOVEMBER 2021

		Nov 2021	Nov 2020	% Change
Under \$250K	# OF SALES	6	8	-25.0%
	SOLD VOLUME	\$1,076,000	\$1,103,800	-2.5%
	AVERAGE PRICE	\$179,333	\$137,975	30%
\$250K-500K	# OF SALES	5	13	-61.5%
	SOLD VOLUME	\$1,954,200	\$4,784,900	-59.2%
	AVERAGE PRICE	\$390,840	\$368,069	6%
\$500K-1M	# OF SALES	8	3	166.7%
	SOLD VOLUME	\$4,811,000	\$2,245,000	114.3%
	AVERAGE PRICE	\$601,375	\$748,333	-20%
\$1M-2M	# OF SALES	0	1	0.0%
	SOLD VOLUME	-	\$1,100,000	-
	AVERAGE PRICE	-	\$1,100,000	-
\$2M-3M	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-
\$3M+	# OF SALES	0	0	0.0%
	SOLD VOLUME	-	-	-
	AVERAGE PRICE	-	-	-



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