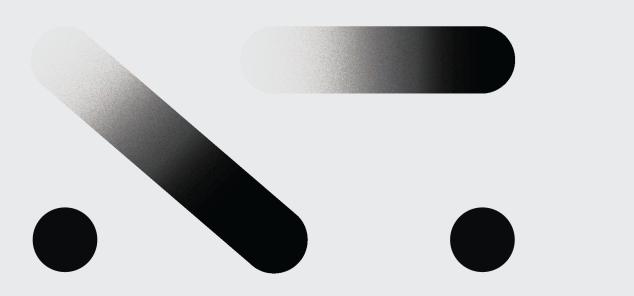
# COMPASS



# MARKET INSIGHTS



GREATER ATLANTA | NOVEMBER 2022



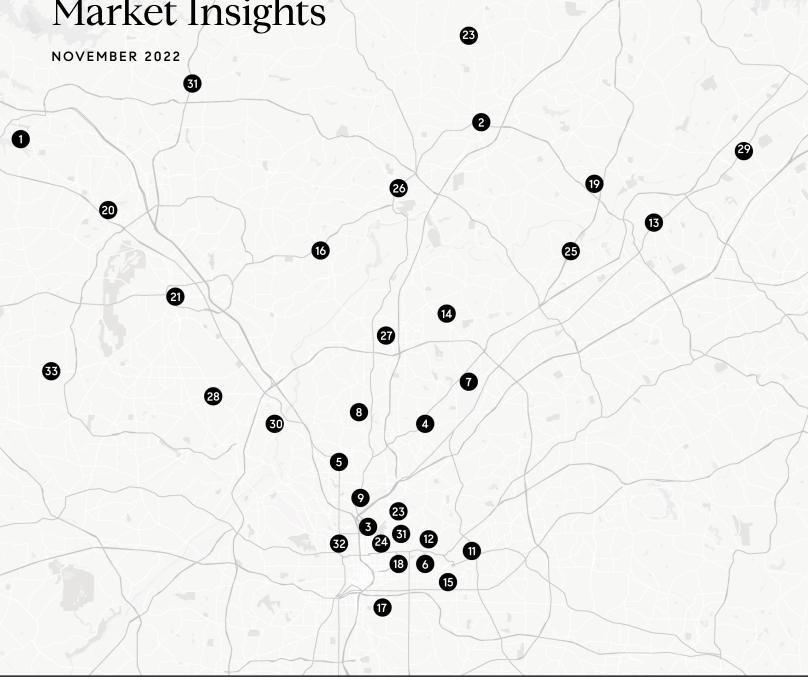
COMPASS OFFICES

**Buckhead** 3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

Intown 1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta 8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009

# Greater Atlanta Market Insights



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD,
- BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS

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- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

### GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

### ACTIVE

is current inventory, defined as all properties actively listed on December 1st, 2022.

### NEW

is defined as any properties put on the market during November 2022.

### CONTRACT SIGNED

figures are based on publicly reported transactions as of December 1st, 2022. The signed price reflects the latest available, or last known asking price.

### SOLD

figures are based on publicly reported transactions which closed by December 1st, 2022.

### AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

### SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

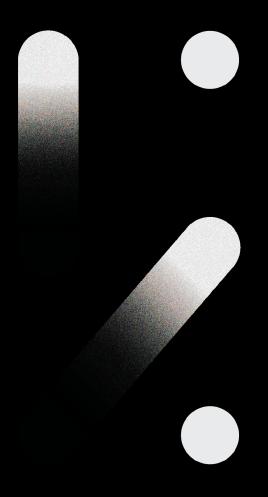
### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

### MONTHS OF SUPPLY

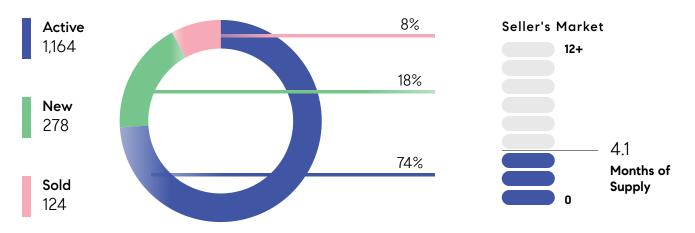




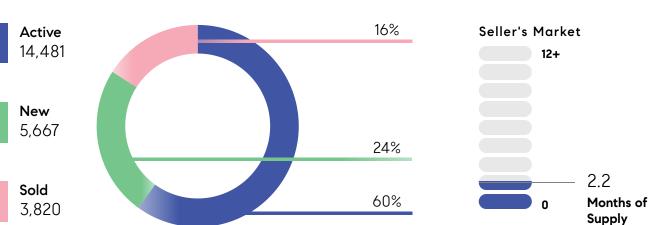


# Overall Atlanta NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,842,724	45	97.7%	\$1,600,131
YoY Change	3.5%	9.8%	-0.8%	-0.1%



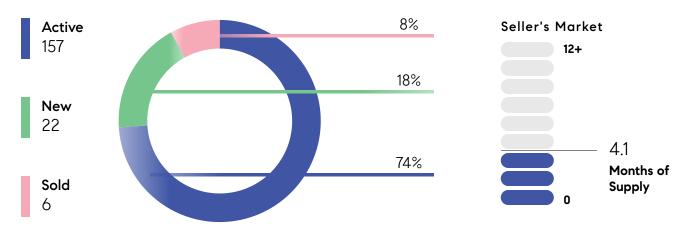
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$412,649	38	98.0%	\$399,835
YoY Change	6.3%	81.0%	-2.9%	4.5%

DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

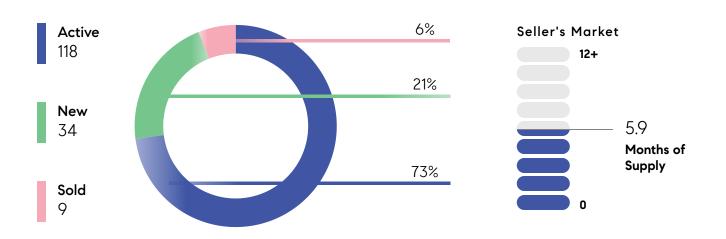
# Overall Atlanta NOVEMBER 2022

DETACHED OVER 3M

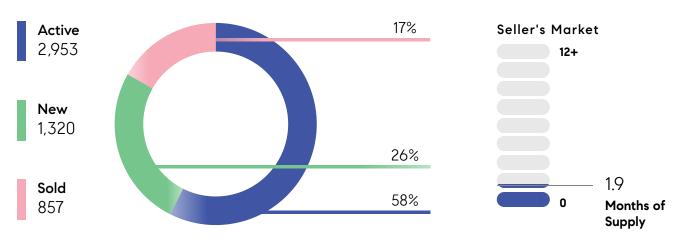


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$5,219,750	97	92.7%	\$3,673,667
YoY Change	3.8%	-34.0%	-0.3%	-23.2%

# Overall Atlanta NOVEMBER 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,711,200	41	97.8%	\$1,436,110
YoY Change	-27.9%	-61.3%	-0.2%	-10.6%



### ATTACHED UNDER 1M

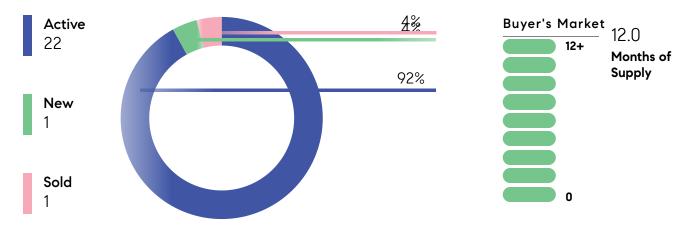
ATTACHED OVER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$333,041	32	98.4%	\$326,760
YoY Change	3.8%	10.3%	-2.0%	4.0%

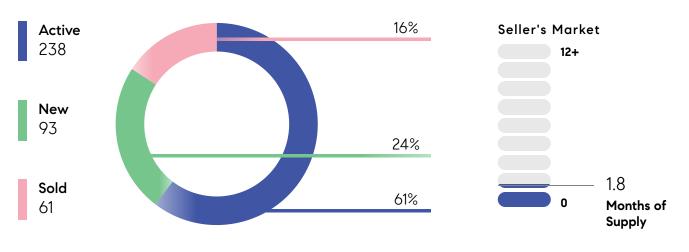
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Acworth NOVEMBER 2022





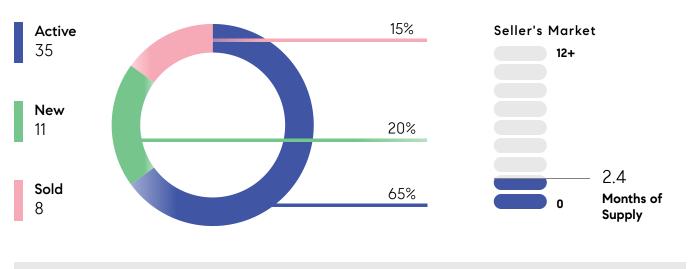
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,299,000	253	146.3%	\$1,900,000
YoY Change	-19.2%	237.3%	72.0%	39.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$434,858	44	95.9%	\$417,180
YoY Change	9.4%	69.2%	-4.9%	4.1%

### Acworth NOVEMBER 2022

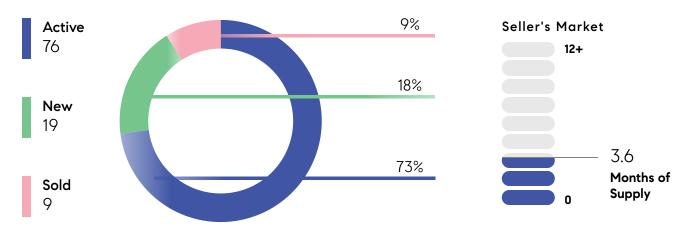
ATTACHED UNDER 1M



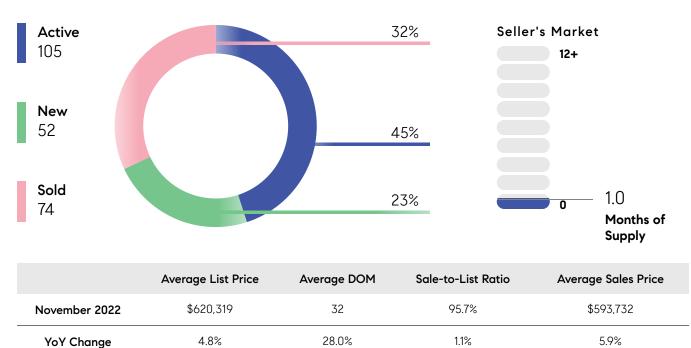
#### Sale-to-List Ratio Average Sales Price **Average List Price** Average DOM \$390,164 29 86.9% \$338,875 November 2022 22.9% 25.5% 45.0% -2.1% YoY Change

# Alpharetta NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,914,053	40	101.9%	\$1,950,435
YoY Change	-0.1%	21.2%	43.8%	43.6%



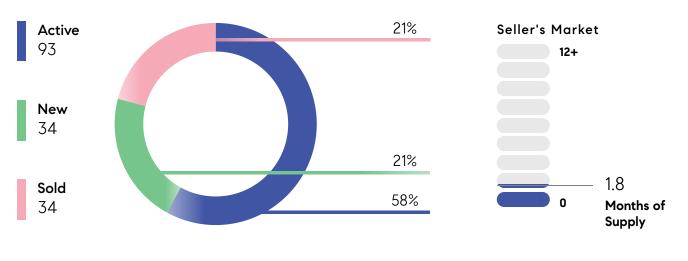
### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Alpharetta NOVEMBER 2022

### Seller's Market Active 57% 4 12+ 29% New 1 2.8 14% Sold Months of 0 2 Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,360,000	30	106.4%	\$1,447,000
YoY Change	-	500.0%	-	44.0%



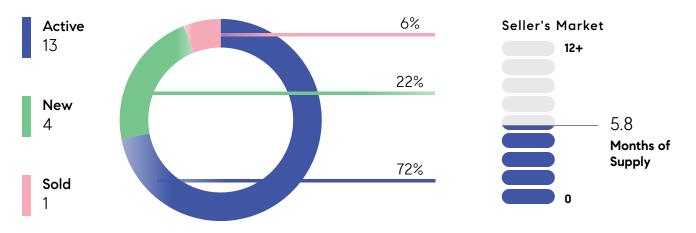
### ATTACHED UNDER 1M

ATTACHED OVER 1M

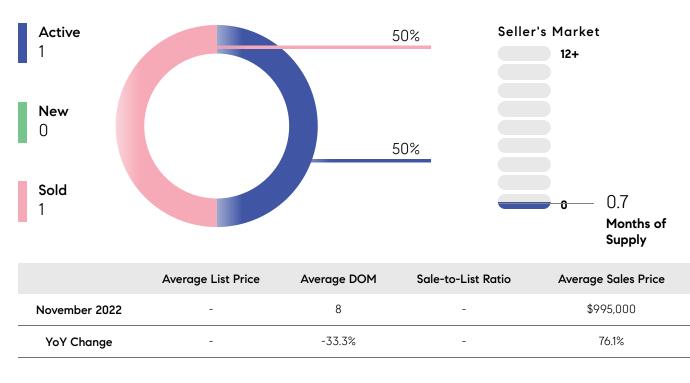
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$471,547	34	100.9%	\$475,815
YoY Change	4.5%	126.7%	7.6%	12.4%

# Ansley Park NOVEMBER 2022

DETACHED OVER 1M



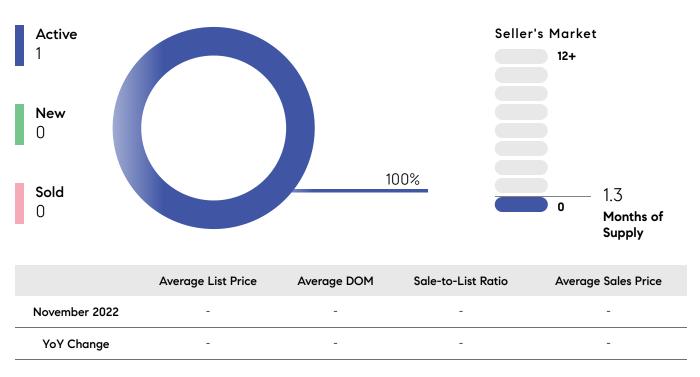
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$3,222,375	43	33.1%	\$1,065,000
YoY Change	-	-75.0%	-	-37.4%



### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Ansley Park NOVEMBER 2022

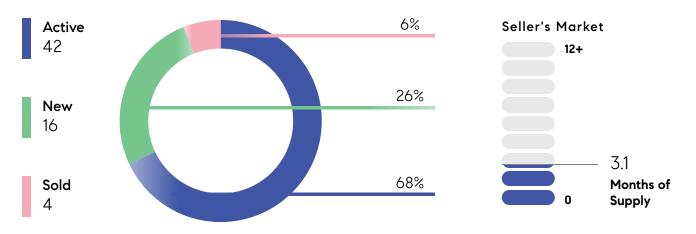


### ATTACHED UNDER 1M

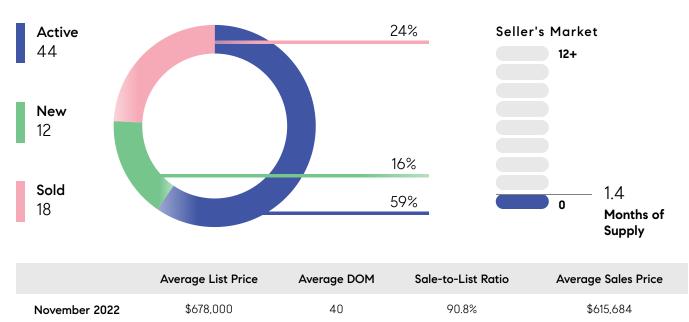
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Brookhaven NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,538,813	22	93.6%	\$1,440,575
YoY Change	6.7%	-54.2%	8.2%	15.5%



-14.9%

### DETACHED UNDER 1M

YoY Change

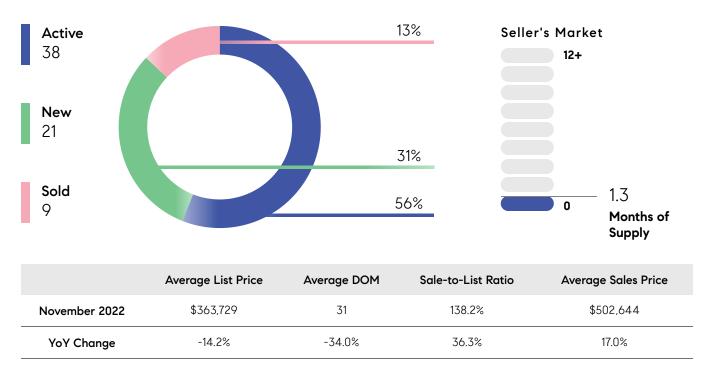
-4.1%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

2.9%

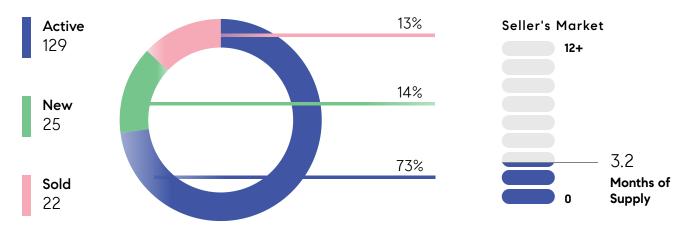
7.3%

# Brookhaven NOVEMBER 2022

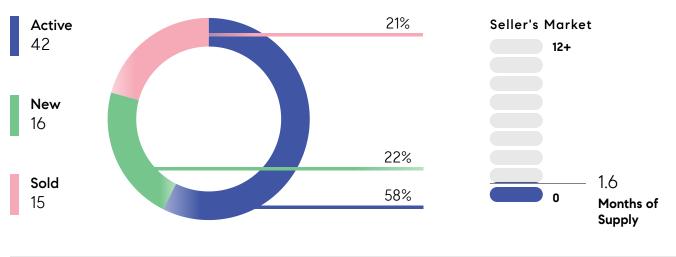


# Buckhead NOVEMBER 2022

DETACHED OVER 1M

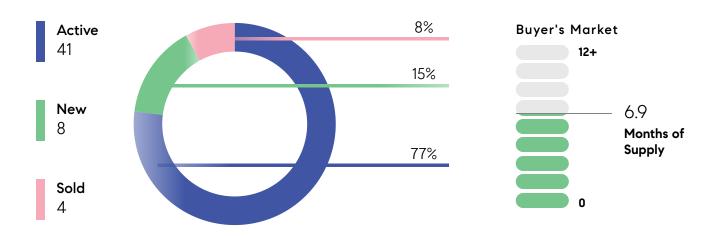


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$2,728,952	22	62.8%	\$1,712,682
YoY Change	22.8%	-45.0%	-36.1%	-21.6%

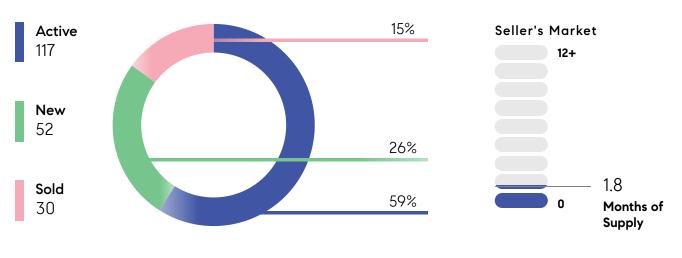


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$844,875	17	87.1%	\$735,876
YoY Change	12.2%	-61.4%	-11.2%	-0.4%

# Buckhead NOVEMBER 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$2,748,764	37	55.6%	\$1,528,813
YoY Change	1.3%	-46.4%	27.1%	28.7%

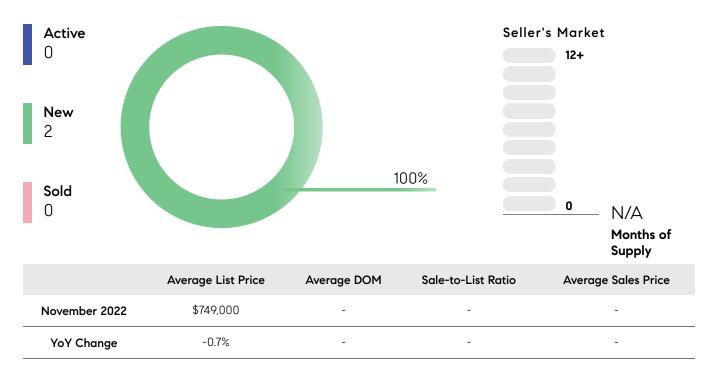


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$424,972	33	96.9%	\$411,854
YoY Change	12.2%	-47.6%	-1.9%	10.1%

ATTACHED UNDER 1M

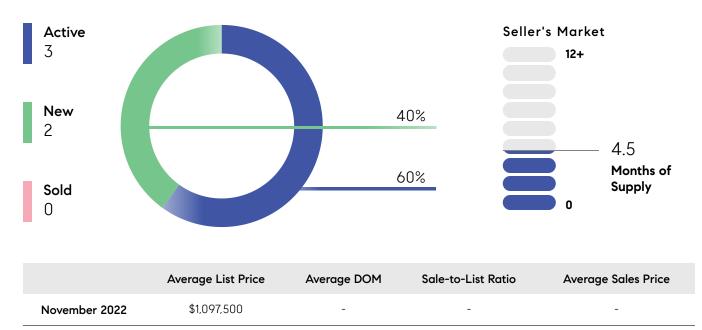
ATTACHED OVER 1M

# Candler Park NOVEMBER 2022



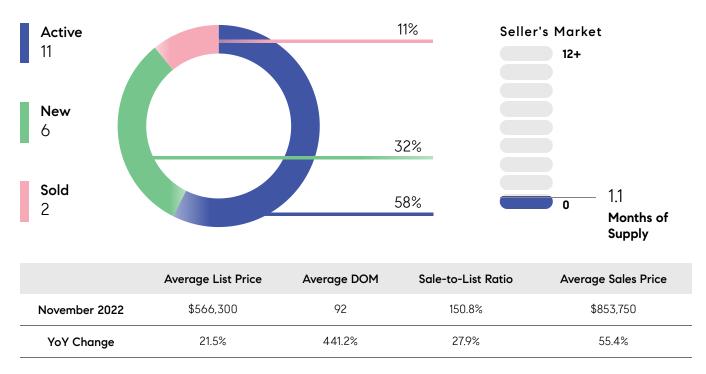
# Chamblee NOVEMBER 2022

DETACHED OVER 1M



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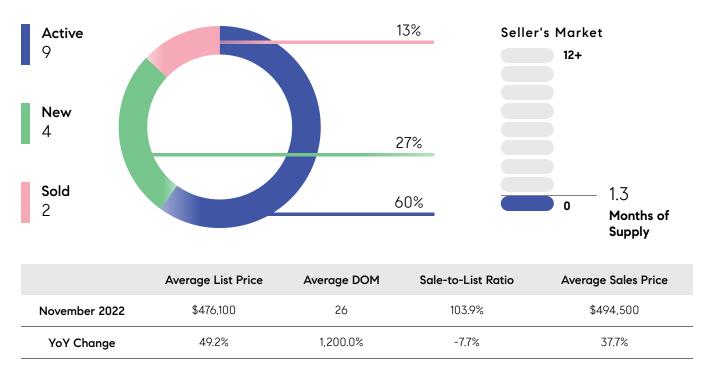
### DETACHED UNDER 1M

YoY Change

\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

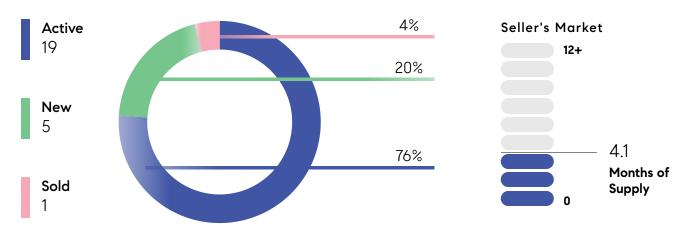
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# Chamblee NOVEMBER 2022

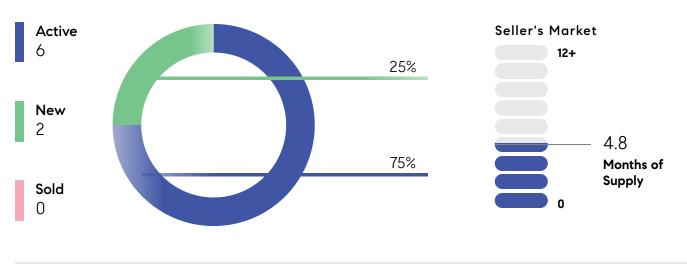


# Chastain Park NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,935,000	31	56.1%	\$1,085,000
YoY Change	3.4%	-36.7%	-62.2%	-60.9%

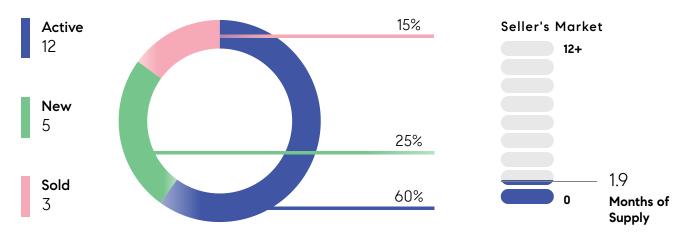


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$644,450	-	-	-
YoY Change	-12.1%	-	-	-

# Collier Hills NOVEMBER 2022

DETACHED OVER 1M





DETACHED UNDER 1M

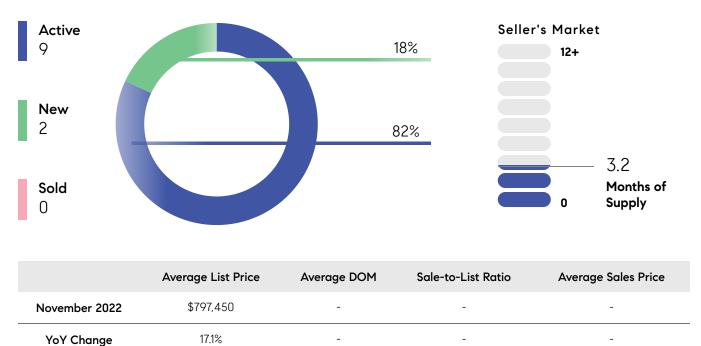
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$507,000	51	83.8%	\$425,000
YoY Change	-9.0%	13.3%	-10.9%	-18.9%

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Collier Hills NOVEMBER 2022

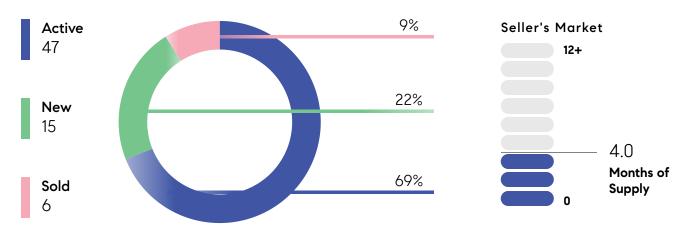


### ATTACHED OVER 1M

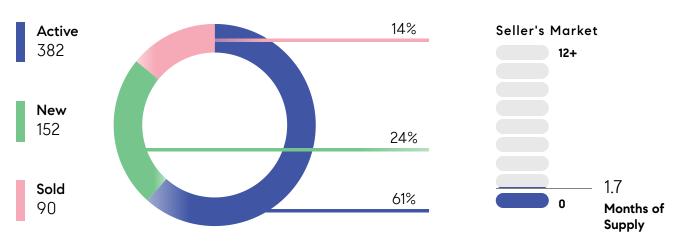


# Cumming NOVEMBER 2022

DETACHED OVER 1M

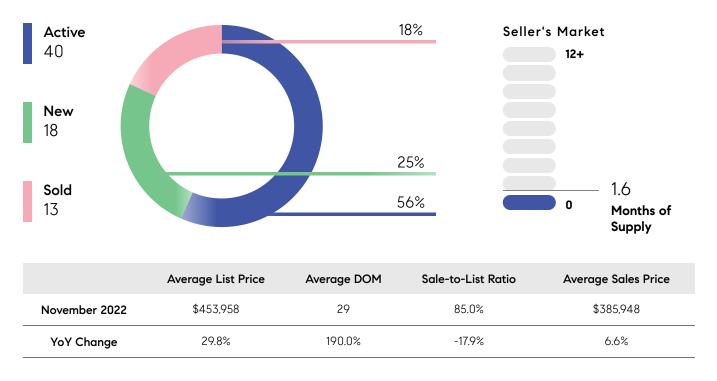


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$2,010,846	38	74.6%	\$1,500,000
YoY Change	18.0%	26.7%	-0.7%	17.3%



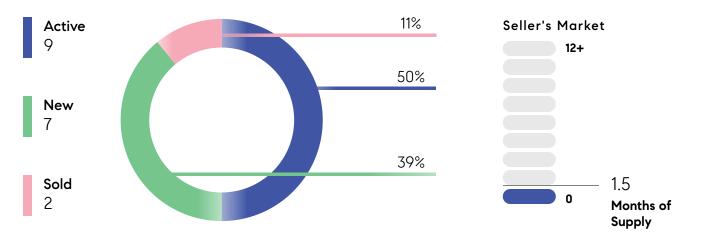
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$560,416	34	93.5%	\$524,199
YoY Change	8.9%	100.0%	-4.3%	4.2%

# Cumming NOVEMBER 2022

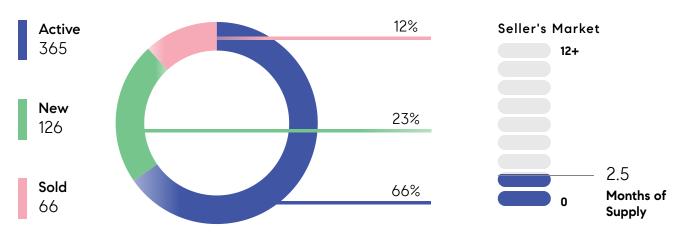


### Decatur NOVEMBER 2022

DETACHED OVER 1M

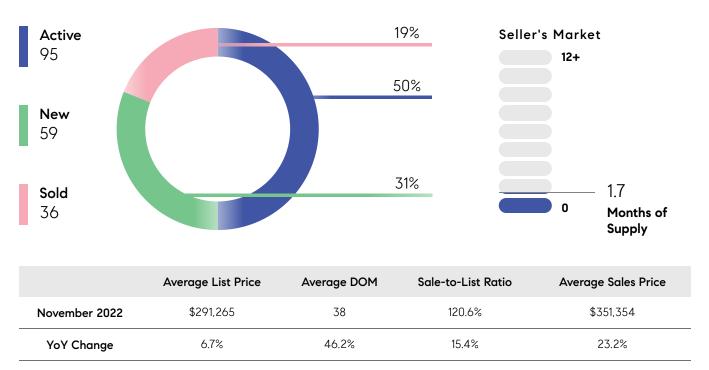


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,281,571	68	121.3%	\$1,555,000
YoY Change	-57.2%	119.4%	185.3%	22.1%



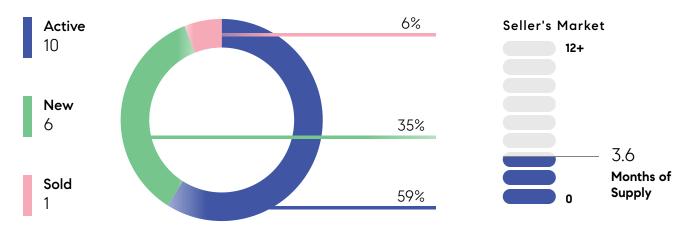
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$373,255	35	97.2%	\$362,895
YoY Change	-1.8%	12.9%	-4.3%	-6.0%

# Decatur NOVEMBER 2022

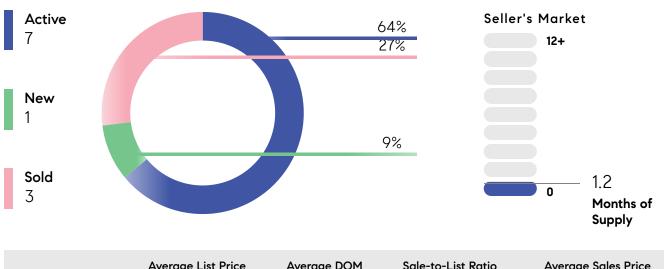


# Druid Hills NOVEMBER 2022

DETACHED OVER 1M



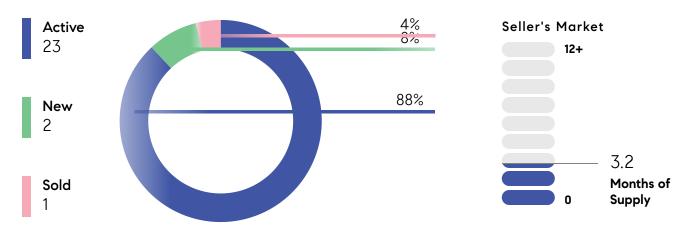
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,649,750	50	112.4%	\$1,855,000
YoY Change	-41.6%	100.0%	137.5%	38.8%



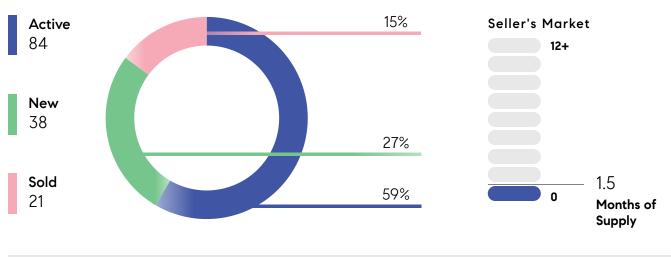
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$614,900	149	100.6%	\$618,333
YoY Change	-23.5%	365.6%	16.0%	-11.2%

### Duluth NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,414,950	6	100.4%	\$1,420,000
YoY Change	-24.8%	-79.3%	13.0%	-15.0%



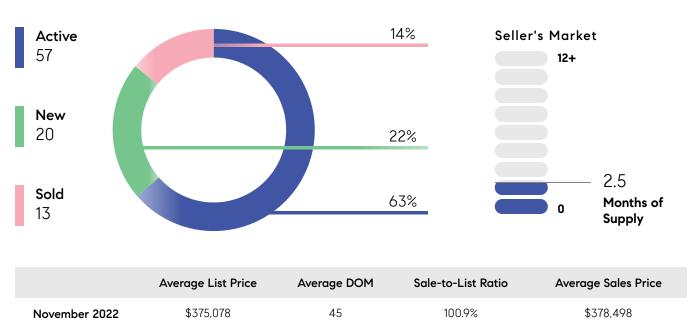
DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$476,095	46	90.0%	\$428,590
YoY Change	8.3%	100.0%	-8.5%	-0.9%

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

25.2%

### Duluth NOVEMBER 2022



350.0%

20.0%

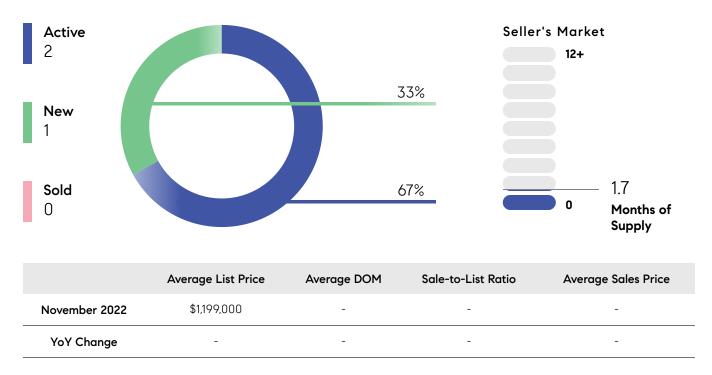
### ATTACHED UNDER 1M

YoY Change

4.4%

# Dunwoody NOVEMBER 2022

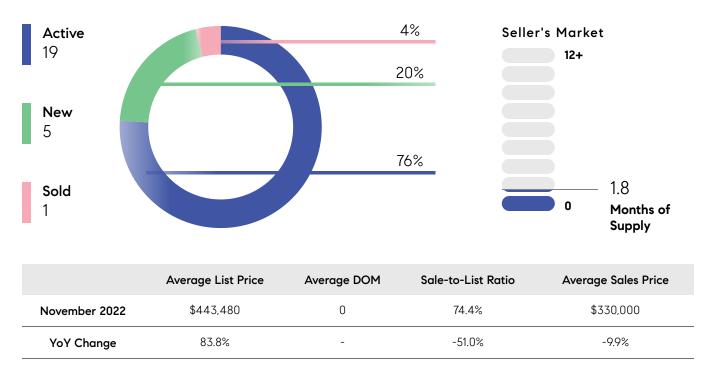
DETACHED OVER 1M



### 23% Seller's Market Active 39 12+ 53% New 18 24% Sold 1.4 0 17 Months of Supply

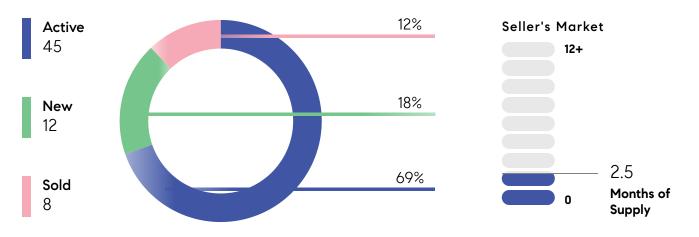
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$647,256	20	92.4%	\$597,924
YoY Change	7.5%	-4.8%	-9.6%	-2.8%

# Dunwoody NOVEMBER 2022

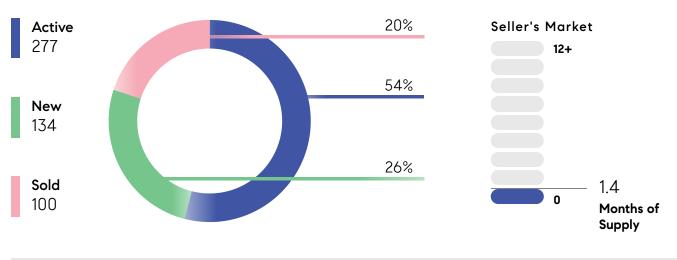


# East Cobb NOVEMBER 2022

DETACHED OVER 1M

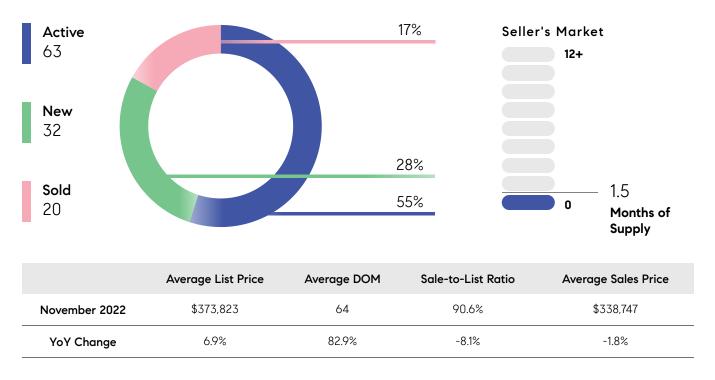


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,449,333	56	102.0%	\$1,478,030
YoY Change	-7.7%	1,020.0%	23.3%	13.7%



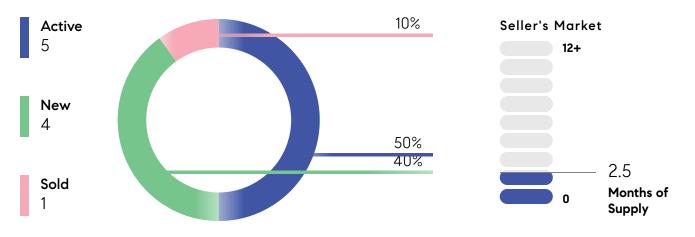
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$478,886	35	102.2%	\$489,567
YoY Change	2.2%	84.2%	3.3%	5.5%

# East Cobb NOVEMBER 2022

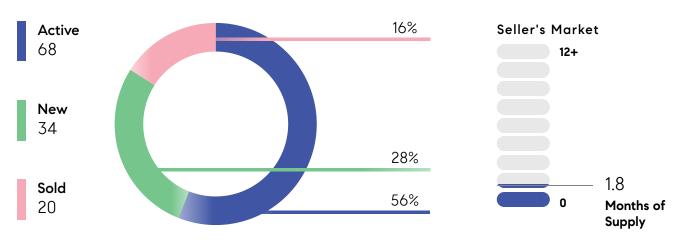


# East Lake/Edgewood/Kirkwood NOVEMBER 2022



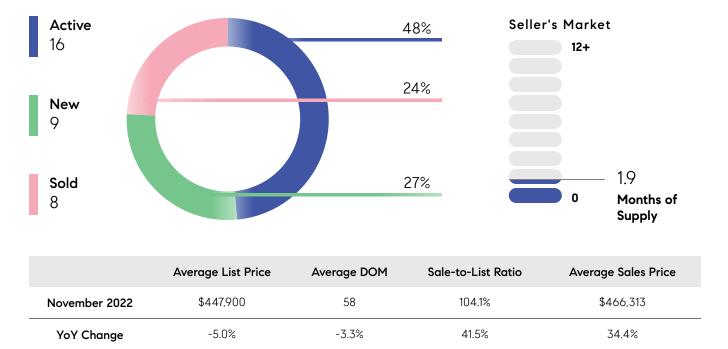


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,199,475	24	88.0%	\$1,055,060
YoY Change	-7.0%	-	-	-



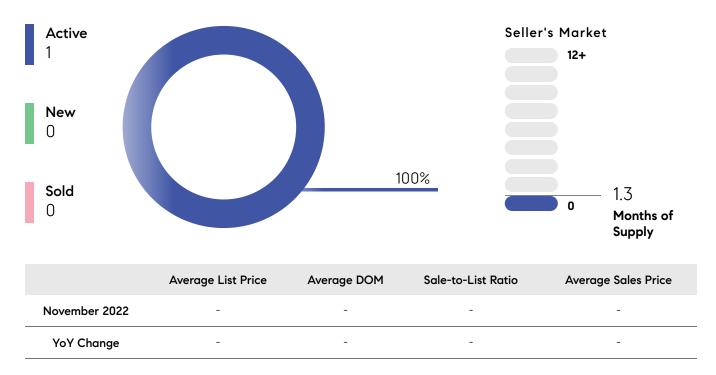
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$538,411	30	100.5%	\$540,865
YoY Change	1.1%	15.4%	12.5%	13.7%

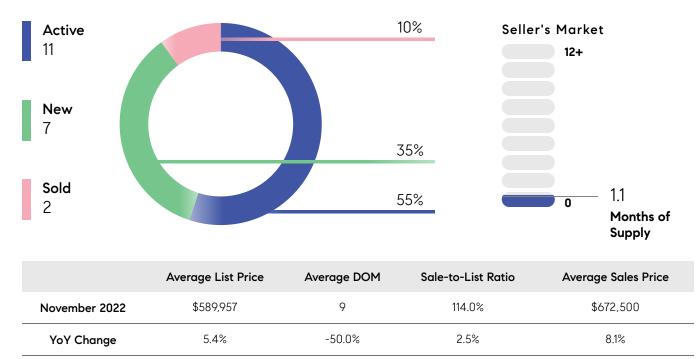
# East Lake/Edgewood/Kirkwood NOVEMBER 2022



### Grant Park NOVEMBER 2022

DETACHED OVER 1M



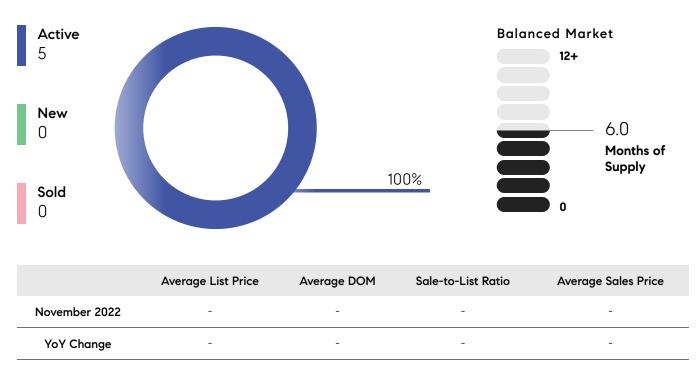


#### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

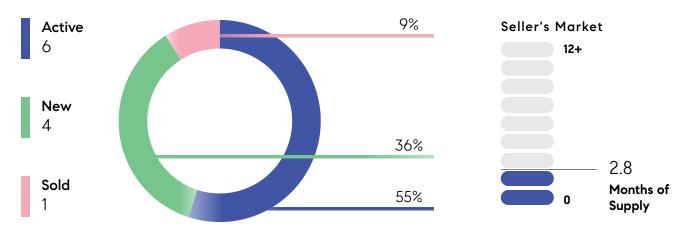
Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park NOVEMBER 2022

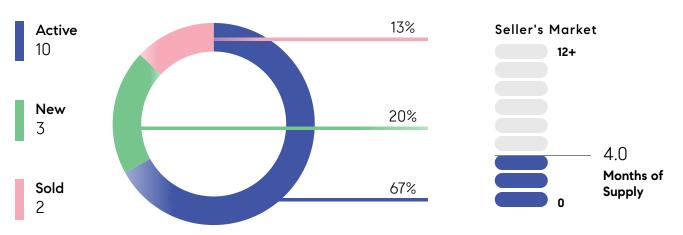


# Inman Park & Old Fourth Ward NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,349,750	3	110.8%	\$1,495,000
YoY Change	0.4%	-90.0%	33.4%	33.8%

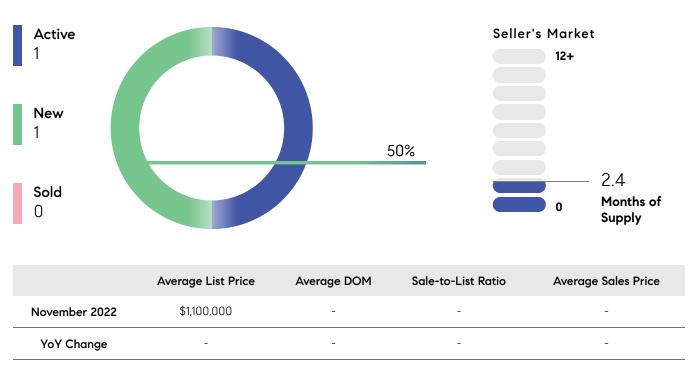


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$773,333	8	81.5%	\$630,000
YoY Change	-4.2%	-38.5%	2.8%	-1.6%

DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Inman Park & Old Fourth Ward NOVEMBER 2022

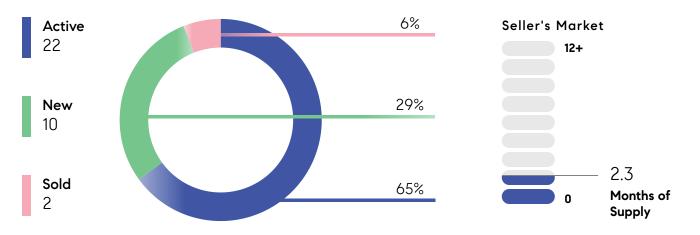


ATTACHED OVER 1M

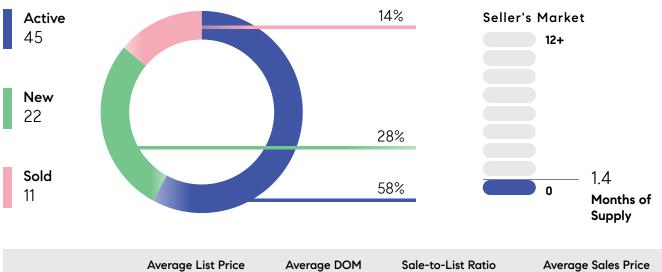
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Johns Creek NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,324,090	14	84.0%	\$1,112,500
YoY Change	-15.5%	-73.6%	-15.1%	-28.2%

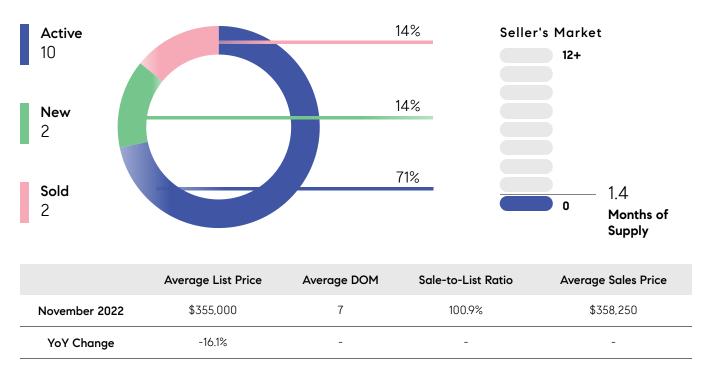


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$672,045	26	106.5%	\$715,909
YoY Change	10.1%	13.0%	7.8%	18.7%

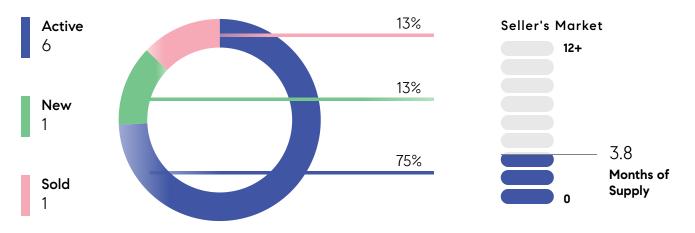
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Johns Creek NOVEMBER 2022

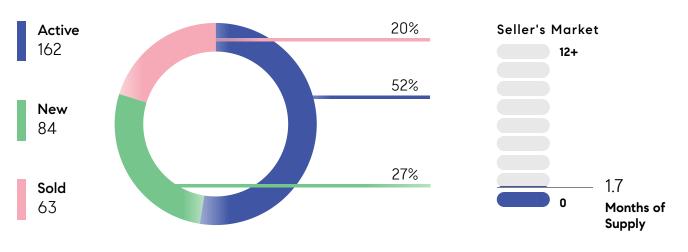


### Kennesaw NOVEMBER 2022



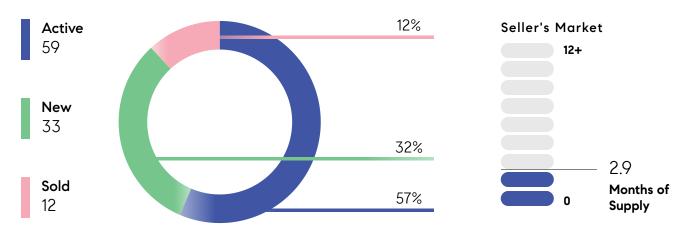


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,000,000	84	135.0%	\$1,350,000
YoY Change	-7.0%	180.0%	10.6%	2.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$448,683	38	99.2%	\$444,938
YoY Change	15.0%	153.3%	-7.9%	5.9%

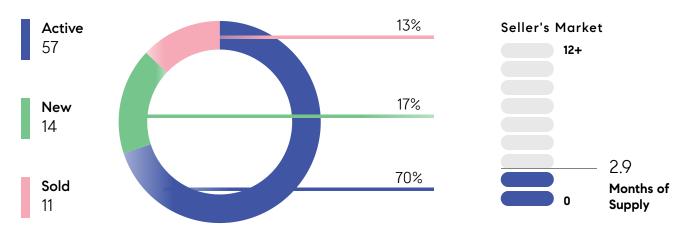
# Kennesaw NOVEMBER 2022



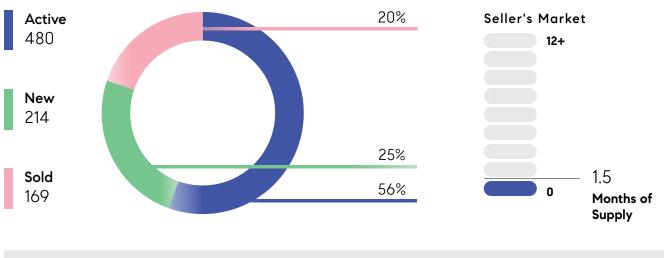
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$375,524	45	92.2%	\$346,313
YoY Change	40.5%	136.8%	-11.4%	24.5%

### Marietta NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,394,071	56	121.1%	\$1,688,567
YoY Change	-10.0%	600.0%	49.7%	34.7%

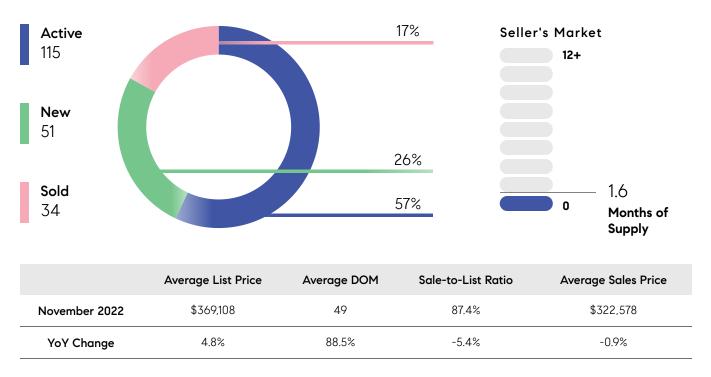


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$455,242	35	101.7%	\$462,964
YoY Change	1.8%	66.7%	3.0%	4.9%

DETACHED UNDER 1M

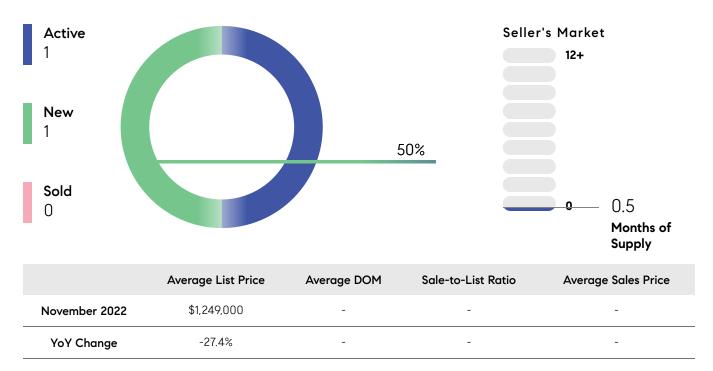
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Marietta NOVEMBER 2022



### Midtown NOVEMBER 2022

DETACHED OVER 1M

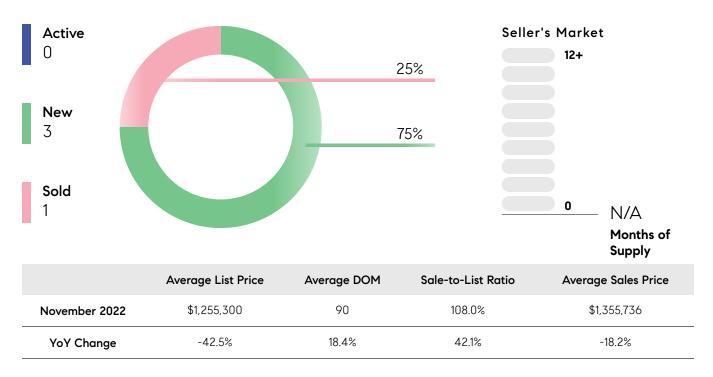




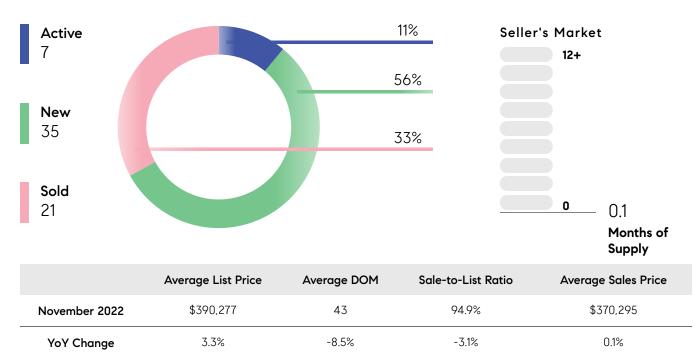
#### DETACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Midtown NOVEMBER 2022



#### ATTACHED OVER 1M



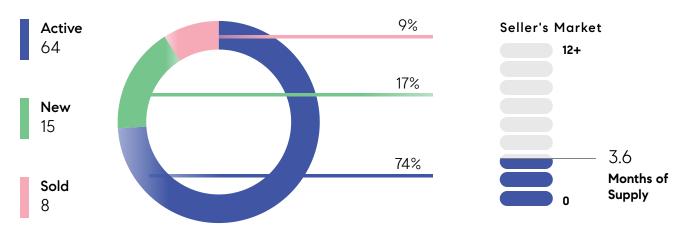
#### ATTACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

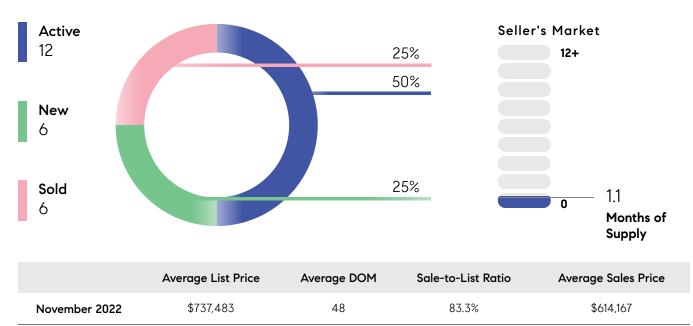
Source: FMLS | The information is believed to be accurate but is not warranted.

#### Milton NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$2,771,667	32	59.7%	\$1,653,754
YoY Change	73.0%	45.5%	-37.4%	8.3%



-30.4%

### DETACHED UNDER 1M

YoY Change

-5.1%

-11.3%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

-15.9%

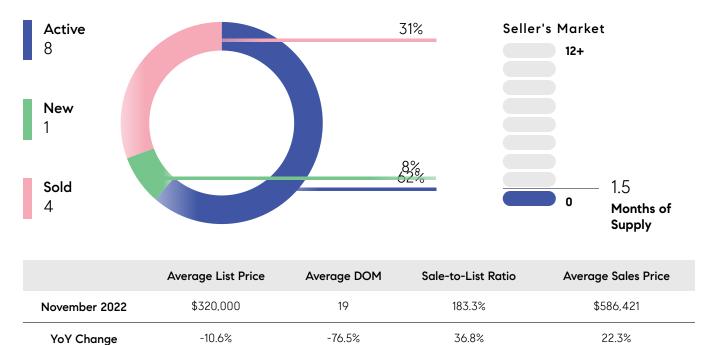
Source: FMLS | The information is believed to be accurate but is not warranted.

# Milton NOVEMBER 2022

ATTACHED OVER 1M

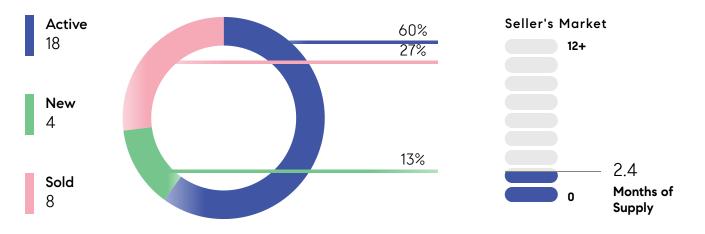


November 2022 \_ \_ YoY Change \_ \_

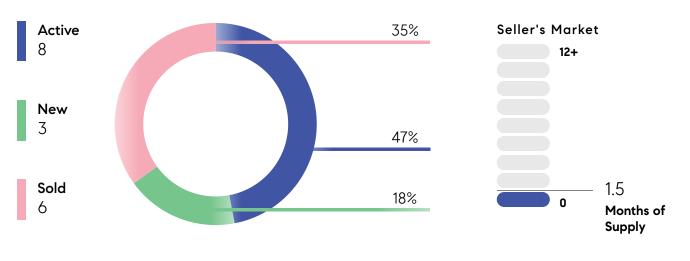


# Morningside NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,856,000	48	76.5%	\$1,419,000
YoY Change	23.1%	84.6%	-28.4%	-11.9%



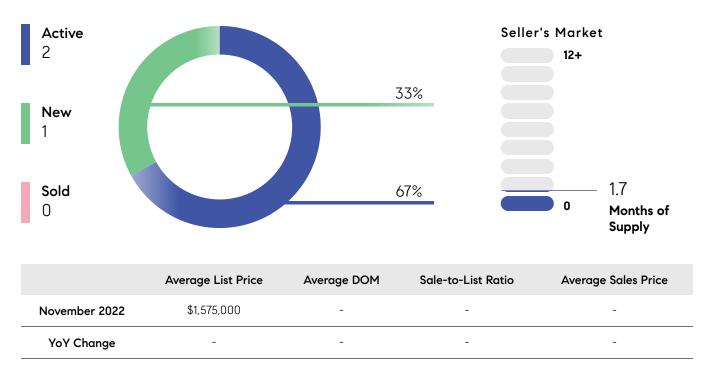
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$573,300	39	119.2%	\$683,333
YoY Change	-30.1%	-57.6%	24.0%	-13.3%

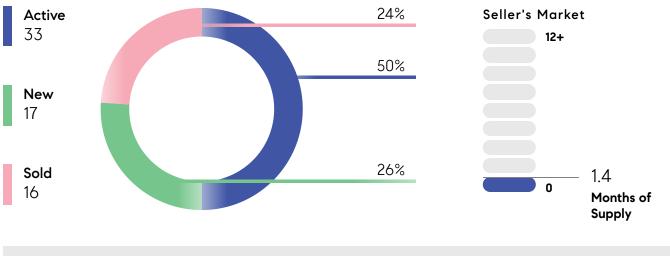
DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

DETACHED OVER 1M

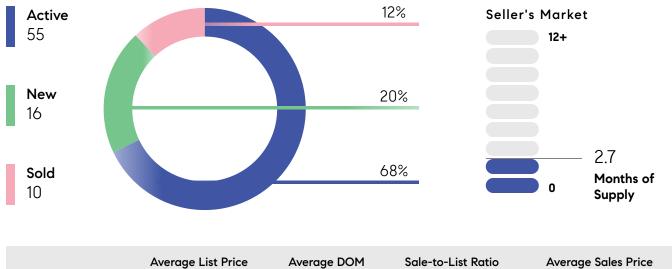
### Peachtree Corners NOVEMBER 2022





	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$562,323	15	98.5%	\$553,641
YoY Change	-2.7%	-44.4%	14.5%	11.4%

# Peachtree Corners NOVEMBER 2022

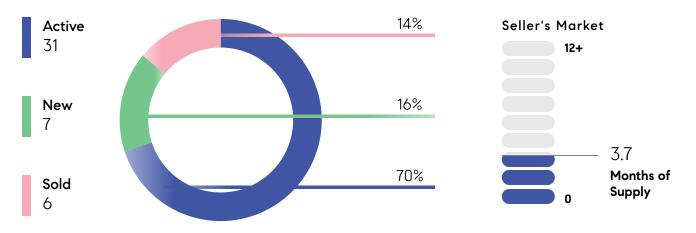


#### ATTACHED UNDER 1M

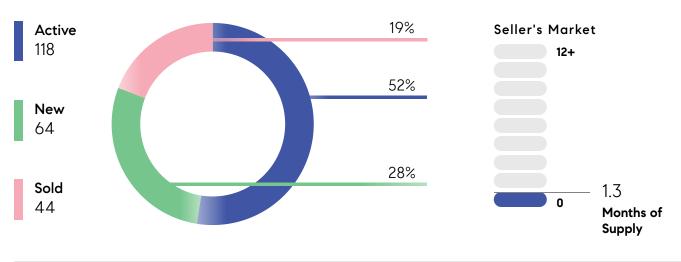
Average List Price Average DOM \$385,201 83.0% \$319,600 November 2022 17 17.5% 6.3% -18.9% -4.7% YoY Change

### Roswell NOVEMBER 2022

DETACHED OVER 1M



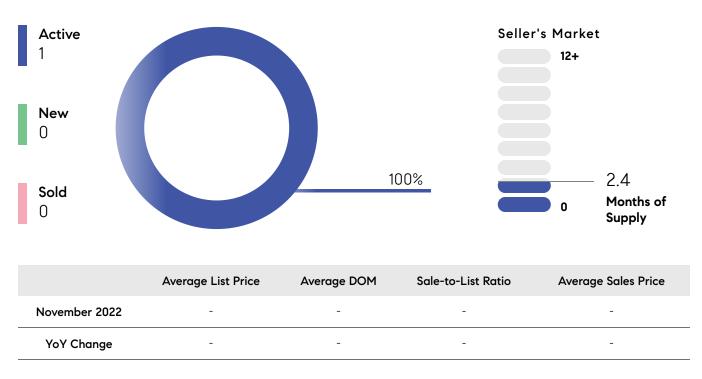
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,648,171	29	96.1%	\$1,583,750
YoY Change	-37.8%	-39.6%	70.6%	6.1%

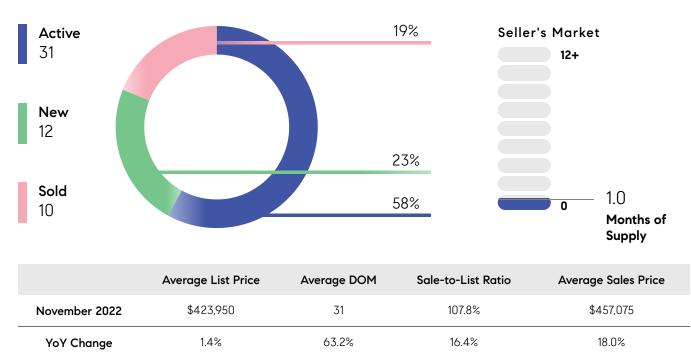


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$610,928	32	105.1%	\$642,165
YoY Change	8.9%	18.5%	5.4%	14.7%

### Roswell NOVEMBER 2022

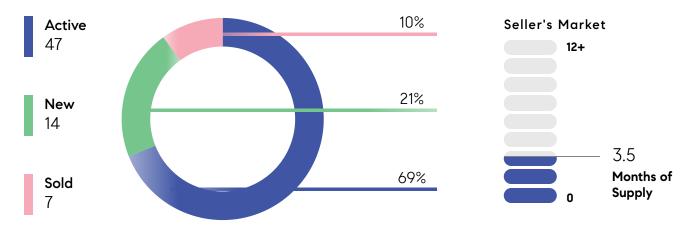
ATTACHED OVER 1M



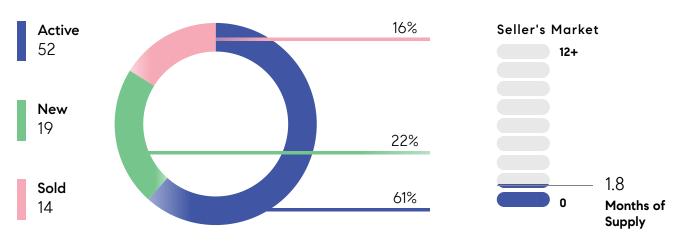


# Sandy Springs NOVEMBER 2022

DETACHED OVER 1M

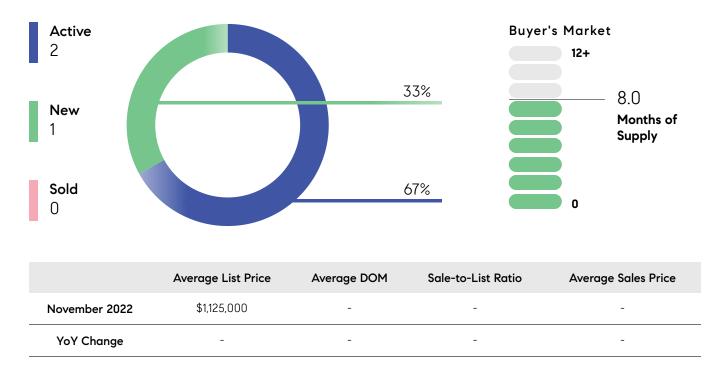


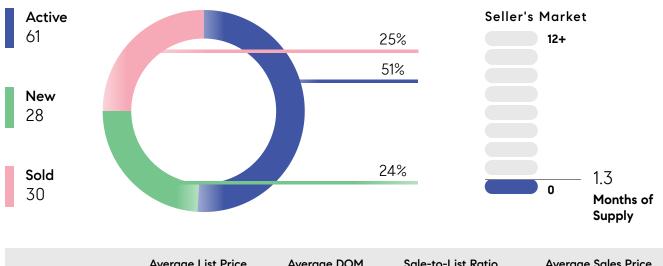
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$2,645,643	97	85.4%	\$2,258,700
YoY Change	45.4%	22.8%	-24.6%	9.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$639,753	40	115.1%	\$736,500
YoY Change	-4.1%	29.0%	11.9%	7.3%

### Sandy Springs NOVEMBER 2022





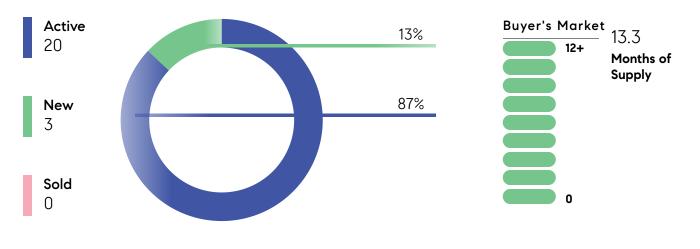
#### ATTACHED UNDER 1M

ATTACHED OVER 1M

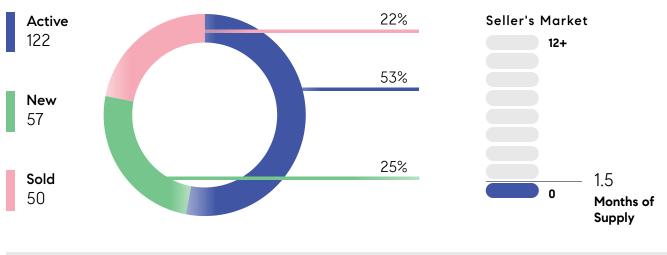
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$323,863	18	93.2%	\$301,834
YoY Change	12.6%	-30.8%	-2.1%	10.2%

#### Smyrna NOVEMBER 2022



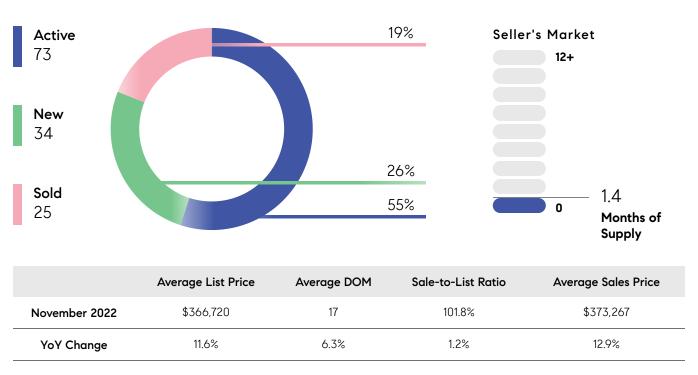


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,231,822	-	-	-
YoY Change	8.6%	-	-	-



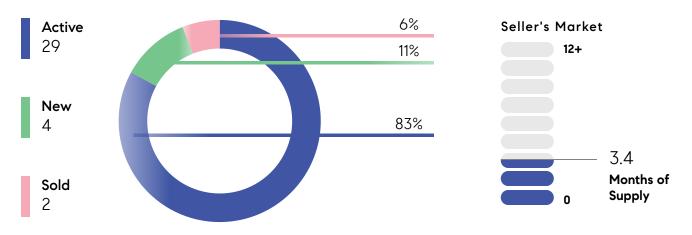
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$512,682	38	95.9%	\$491,909
YoY Change	9.7%	81.0%	-7.7%	1.3%

### Smyrna NOVEMBER 2022

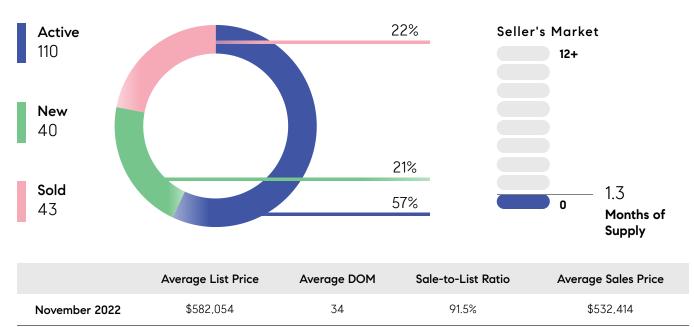


### Suwanee NOVEMBER 2022





	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,632,500	4	70.0%	\$1,142,500
YoY Change	25.6%	-95.8%	-51.5%	-39.0%



126.7%

#### DETACHED UNDER 1M

YoY Change

11.4%

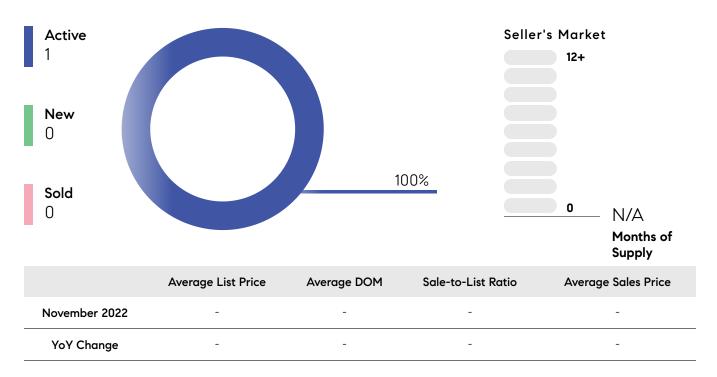
-11.0%

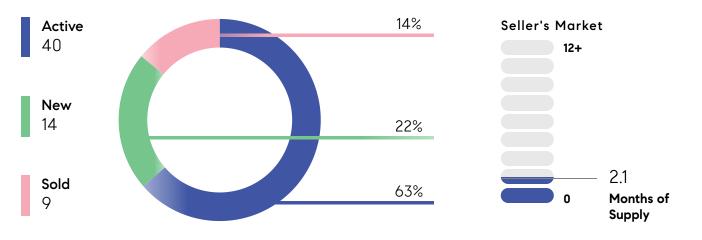
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

-0.9%

### Suwanee NOVEMBER 2022

ATTACHED OVER 1M

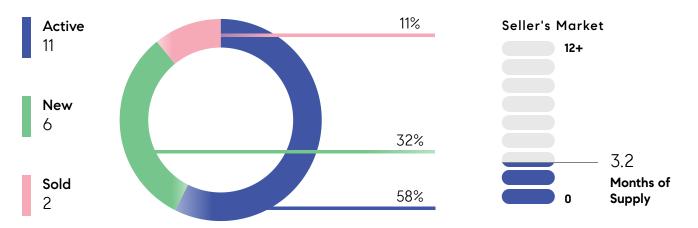




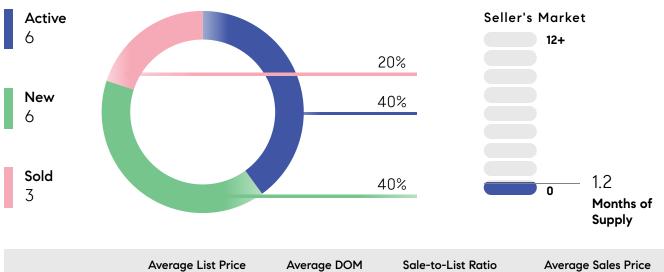
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$472,345	31	96.6%	\$456,316
YoY Change	8.8%	47.6%	1.2%	10.2%

# Vinings November 2022

DETACHED OVER 1M

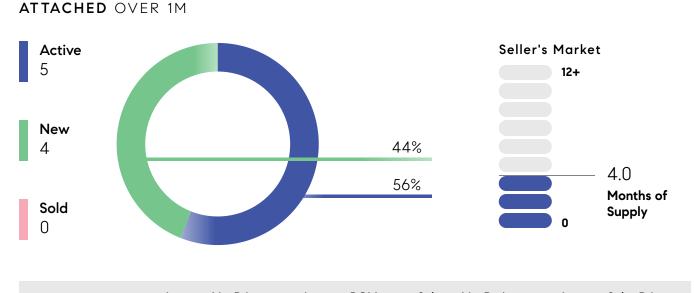


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,723,333	61	81.2%	\$1,400,000
YoY Change	32.4%	281.3%	-36.8%	-16.3%

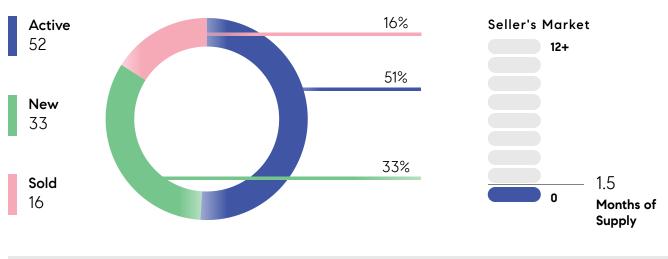


Average DOM **Average Sales Price** November 2022 \$733,000 250 86.2% \$632,000 2.6% 594.4% -1.3% 1.3% YoY Change

# Vinings NOVEMBER 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,425,000	-	-	-
YoY Change	-10.7%	-	-	-



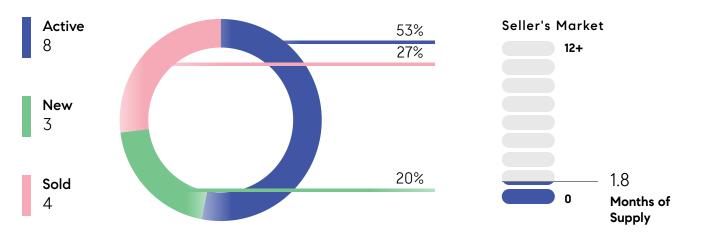
#### ATTACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$458,039	38	94.0%	\$430,588
YoY Change	9.8%	171.4%	1.3%	11.2%

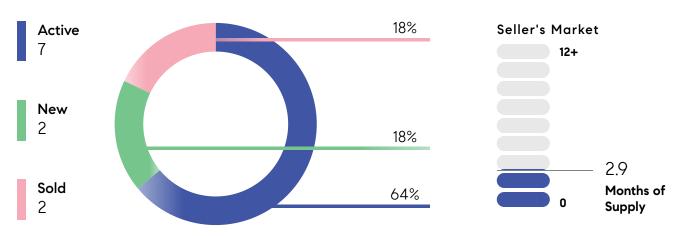
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Virginia Highland NOVEMBER 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,388,333	5	100.3%	\$1,392,750
YoY Change	-10.1%	-75.0%	1.5%	-8.8%



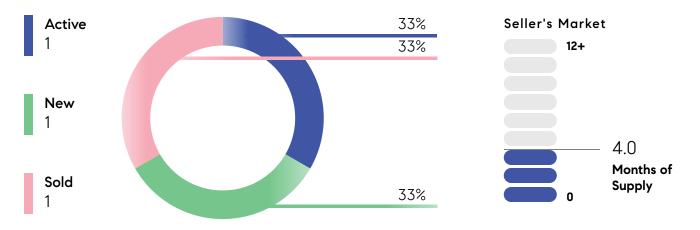
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$829,475	54	108.8%	\$902,500
YoY Change	13.4%	-	-	-

# Virginia Highland NOVEMBER 2022

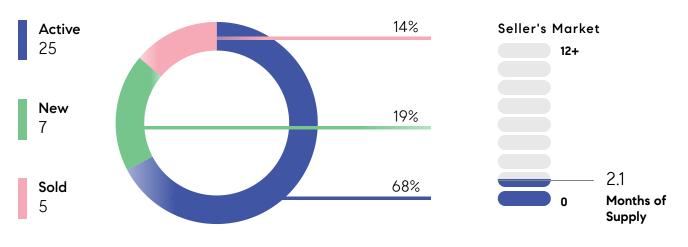
#### Seller's Market Active 50% 1 12+ New 0 50% Sold 0.9 ñ 1 Months of Supply Average List Price Average DOM Sale-to-List Ratio **Average Sales Price** 2 \$275,000 November 2022 \_ \_ -75.0% \_ -64.5% YoY Change \_

### West Midtown NOVEMBER 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,200,000	13	87.9%	\$1,054,942
YoY Change	-	30.0%	-	-8.3%

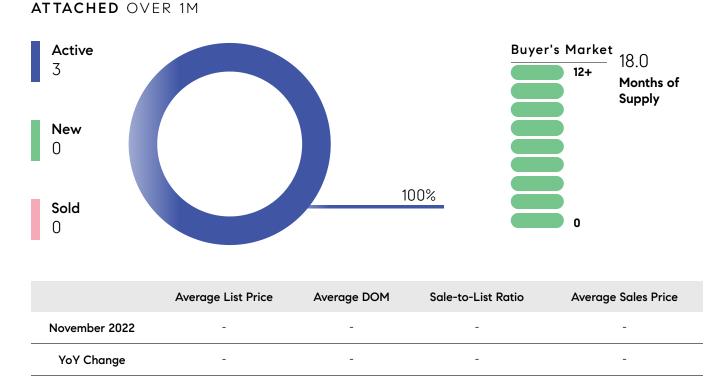


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$588,557	38	118.8%	\$699,000
YoY Change	4.6%	0.0%	4.1%	8.8%

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### West Midtown NOVEMBER 2022

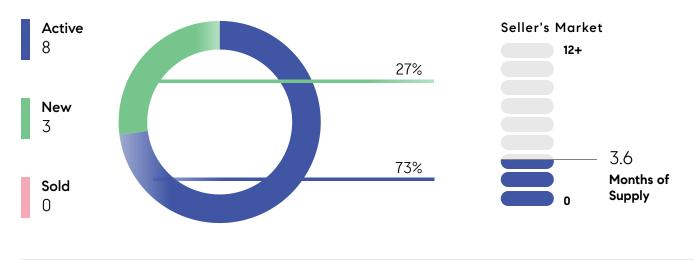


#### 10% Seller's Market Active 75 12+ 12% New 12 77% 2.8 Sold Months of 0 10 Supply

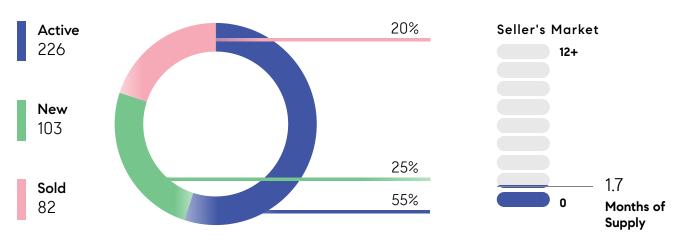
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$512,415	35	123.2%	\$631,335
YoY Change	-6.9%	-5.4%	58.4%	47.5%

### Woodstock NOVEMBER 2022





	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$1,314,848	-	-	-
YoY Change	-20.3%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2022	\$493,207	51	92.7%	\$457,015
YoY Change	14.2%	183.3%	-2.5%	11.3%

# Woodstock NOVEMBER 2022

