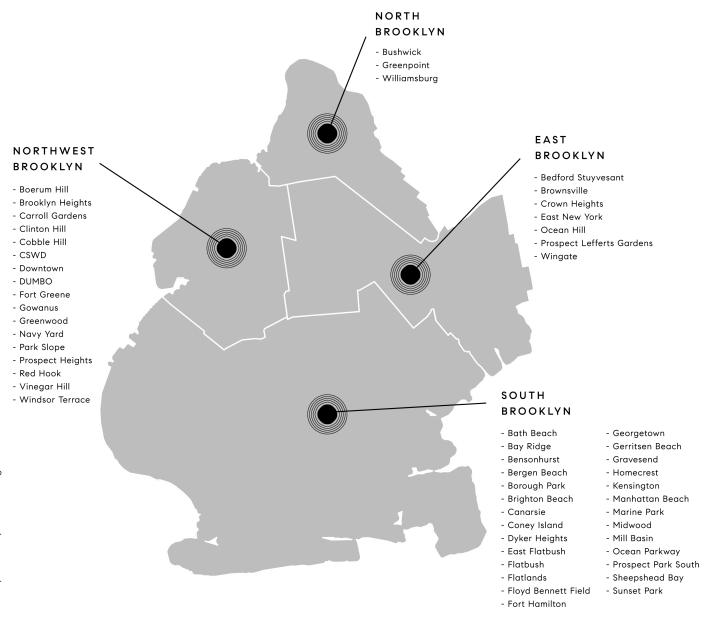
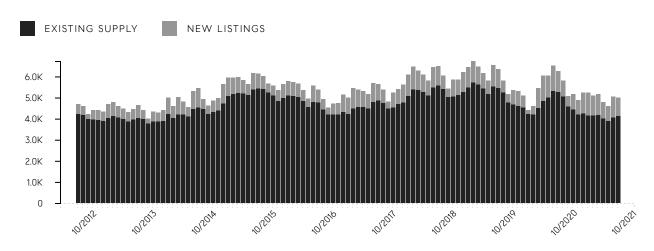


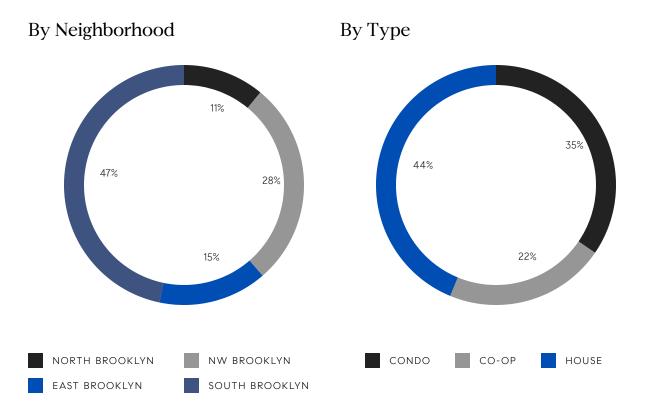
NEIGHBORHOOD MAP



INVENTORY

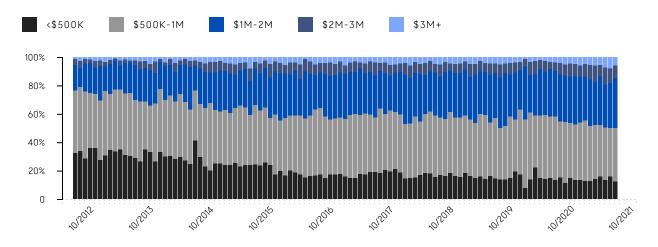
Total Inventory

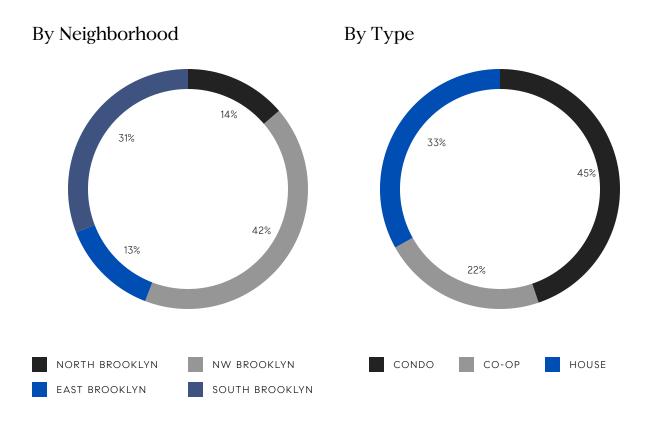




CONTRACTS SIGNED

Market Share By Price (Last Ask)





Brooklyn Monthly Market Insights

2000

Brooklyn Market Insights October 2021

OVERALL

| | OCT 2021 | SEP 2021 | % CHANGE | OCT 2020 | % CHANGE |
|-------------------------------|-------------|-------------|----------|-----------|----------|
| AVERAGE SALE PRICE | \$1,205,488 | \$1,250,868 | -3.6% | \$976,611 | 23.4% |
| MEDIAN SALE PRICE | \$903,000 | \$980,000 | -7.9% | \$830,000 | 8.8% |
| AVERAGE PRICE PER SQUARE FOOT | \$863 | \$902 | -4.3% | \$738 | 16.9% |
| AVERAGE DAYS ON MARKET | 132 | 138 | -4.3% | 138 | -4.3% |
| AVERAGE DISCOUNT | 3% | 5% | - | 6% | - |
| INVENTORY | 4,136 | 4,055 | 2.0% | 5,263 | -21.4% |
| CONTRACTS SIGNED | 864 | 645 | 34.0% | 823 | 5.0% |

Average Price Per Square Foot



Brooklyn Monthly Market Insights

2000

Brooklyn Market Insights October 2021

CONDOS

| | OCT 2021 | SEP 2021 | % CHANGE | OCT 2020 | % CHANGE |
|-------------------------------|-------------|-------------|----------|-----------|----------|
| AVERAGE SALE PRICE | \$1,198,110 | \$1,176,007 | 1.9% | \$939,680 | 27.5% |
| MEDIAN SALE PRICE | \$935,000 | \$967,500 | -3.4% | \$830,000 | 12.7% |
| AVERAGE PRICE PER SQUARE FOOT | \$1,113 | \$1,135 | -1.9% | \$971 | 14.6% |
| AVERAGE DAYS ON MARKET | 152 | 174 | -12.6% | 149 | 2.0% |
| AVERAGE DISCOUNT | 2% | 3% | - | 5% | - |
| INVENTORY | 1,429 | 1,407 | 1.6% | 1,840 | -22.3% |
| CONTRACTS SIGNED | 387 | 271 | 42.8% | 305 | 26.9% |

Average Price Per Square Foot



Brooklyn Monthly Market Insights

2000

Brooklyn Market Insights October 2021

CO-OPS

| | OCT 2021 | SEP 2021 | % CHANGE | OCT 2020 | % CHANGE |
|-------------------------------|-----------|-----------|----------|-----------|----------|
| AVERAGE SALE PRICE | \$620,093 | \$758,641 | -18.3% | \$677,966 | -8.5% |
| MEDIAN SALE PRICE | \$498,000 | \$565,000 | -11.9% | \$541,000 | -7.9% |
| AVERAGE PRICE PER SQUARE FOOT | \$622 | \$810 | -23.2% | \$744 | -16.4% |
| AVERAGE DAYS ON MARKET | 129 | 93 | 38.7% | 117 | 10.3% |
| AVERAGE DISCOUNT | 3% | 3% | - | 3% | - |
| INVENTORY | 897 | 896 | 0.1% | 1,186 | -24.4% |
| CONTRACTS SIGNED | 191 | 135 | 41.5% | 206 | -7.3% |

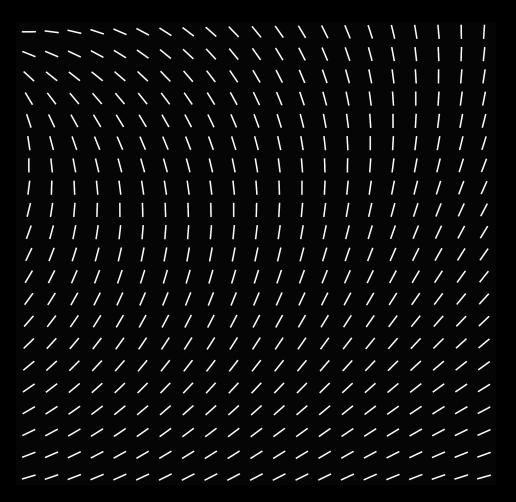
Average Price Per Square Foot



HOUSES

| | OCT 2021 | SEP 2021 | % CHANGE | OCT 2020 | % CHANGE |
|-------------------------------|-------------|-------------|----------|-------------|----------|
| AVERAGE SALE PRICE | \$1,512,867 | \$1,427,615 | 6.0% | \$1,166,676 | 29.7% |
| MEDIAN SALE PRICE | \$1,225,000 | \$1,107,500 | 10.6% | \$927,000 | 32.1% |
| AVERAGE PRICE PER SQUARE FOOT | \$655 | \$657 | -0.3% | \$544 | 20.4% |
| AVERAGE DAYS ON MARKET | 110 | 116 | -5.2% | 147 | -25.2% |
| AVERAGE DISCOUNT | 4% | 7% | - | 9% | - |
| INVENTORY | 1,810 | 1,752 | 3.3% | 2,237 | -19.1% |
| CONTRACTS SIGNED | 286 | 239 | 19.7% | 312 | -8.3% |

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