COMPASS



MARKET INSIGHTS







COMPASS OFFICES

Buckhead

3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

Intown

1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta

8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- **29.** VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on November 1st, 2021.

NEW

is defined as any properties put on the market during October 2021.

CONTRACT SIGNED

figures are based on publicly reported transactions as of November 1st, 2021. The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by November 1st, 2021.

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

SALE-TO-LIST RATIO

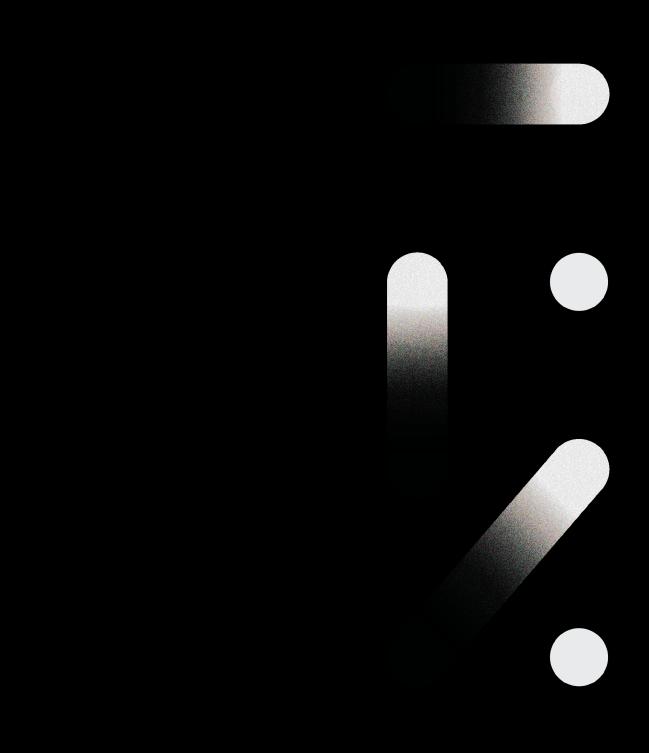
is the average sale price divided by the average list price.

YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

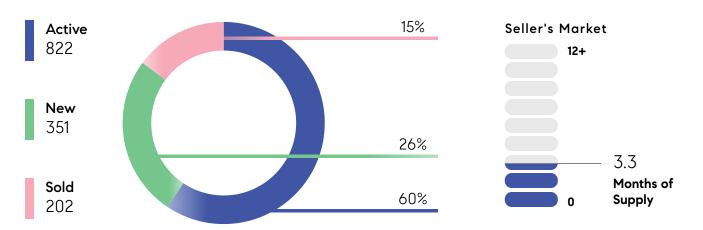
MONTHS OF SUPPLY



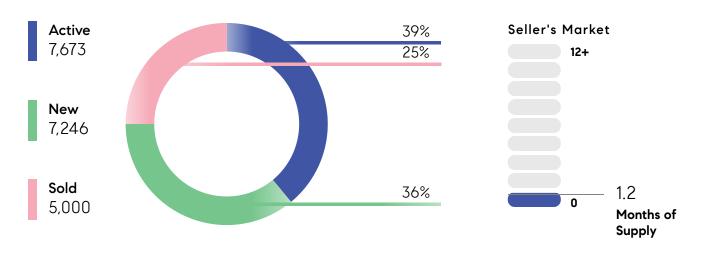


Overall Atlanta OCTOBER 2021

DETACHED OVER 1M



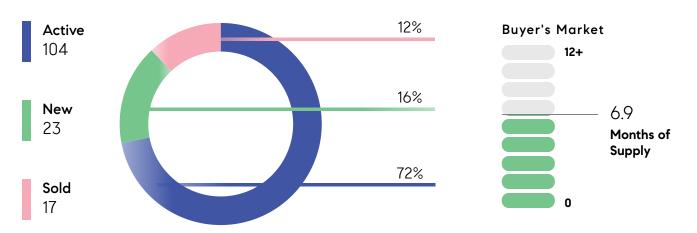
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,867,209	44	98.2%	\$1,575,821
YoY Change	2.9%	-49.4%	1.7%	5.9%



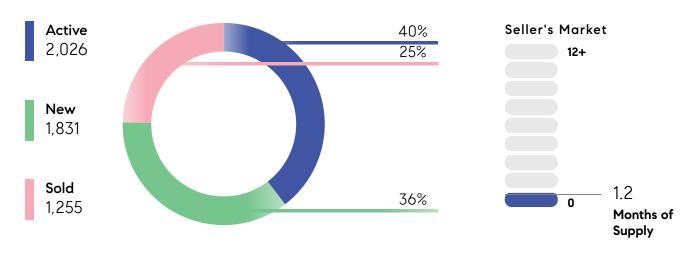
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$400,917	20	101.0%	\$402,191
YoY Change	13.4%	-48.7%	1.7%	16.9%

Overall Atlanta OCTOBER 2021

ATTACHED OVER 1M



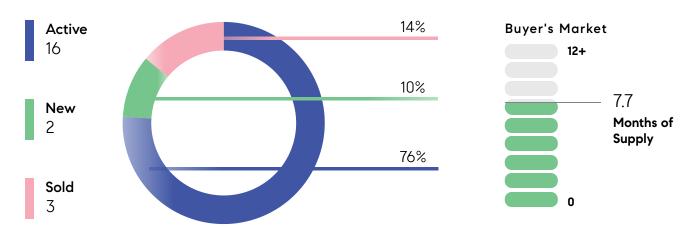
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,466,104	90	98.2%	\$1,475,763
YoY Change	-37.4%	-37.9%	2.0%	19.0%



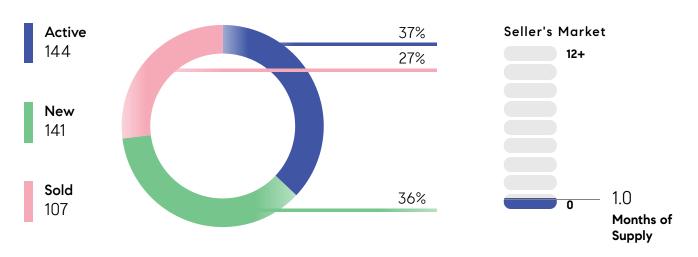
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$330,635	25	100.2%	\$321,068
YoY Change	5.6%	-46.8%	1.4%	9.0%

Acworth OCTOBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,097,500	59	126.8%	\$1,391,667
YoY Change	-25.2%	-47.8%	71.0%	28.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$398,933	15	97.8%	\$390,105
YoY Change	17.1%	-59.5%	-3.3%	13.2%

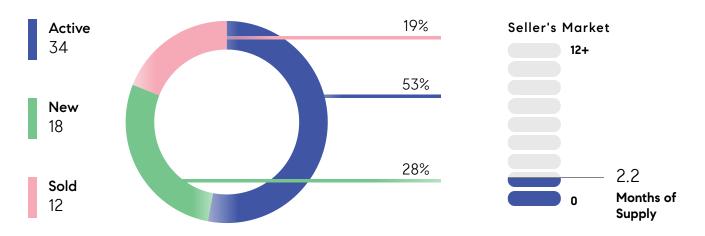
Acworth october 2021



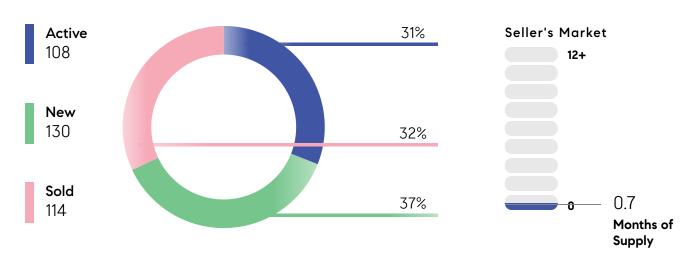
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$299,950	8	87.6%	\$262,755
YoY Change	23.9%	-65.2%	-6.6%	15.7%

Alpharetta october 2021

DETACHED OVER 1M



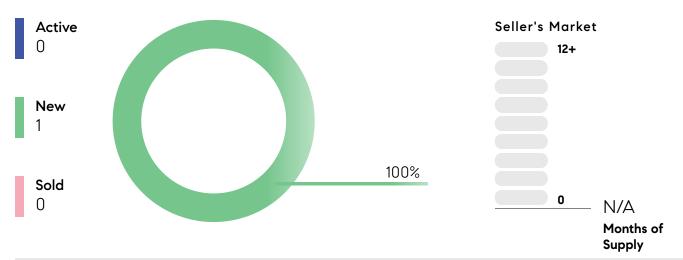
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,614,389	26	94.6%	\$1,527,292
YoY Change	10.4%	-55.9%	8.5%	19.8%



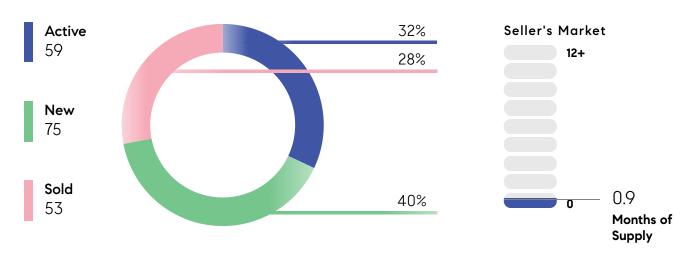
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$556,798	23	101.8%	\$567,047
YoY Change	4.8%	-50.0%	4.8%	9.8%

Alpharetta october 2021

ATTACHED OVER 1M



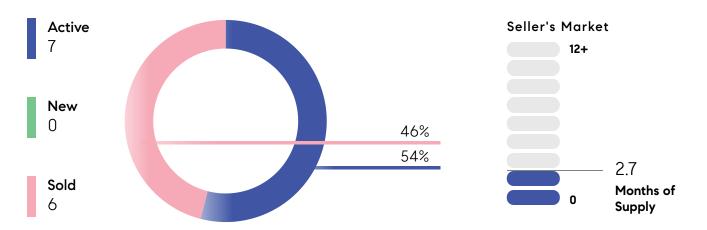
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,000,000	-	-	-
YoY Change	-	-	-	-



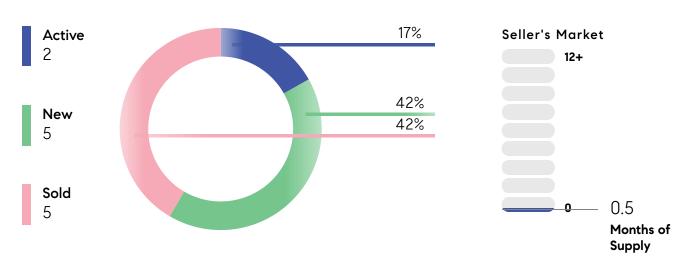
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$416,886	13	95.3%	\$397,303
YoY Change	4.0%	-61.8%	0.6%	4.7%

Ansley Park october 2021

DETACHED OVER 1M

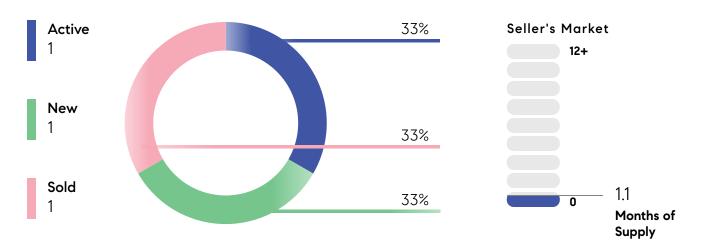


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	52	-	\$2,373,167
YoY Change	-	-58.7%	-	38.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$577,780	23	86.3%	\$498,399
YoY Change	-10.7%	-76.8%	54.5%	37.9%

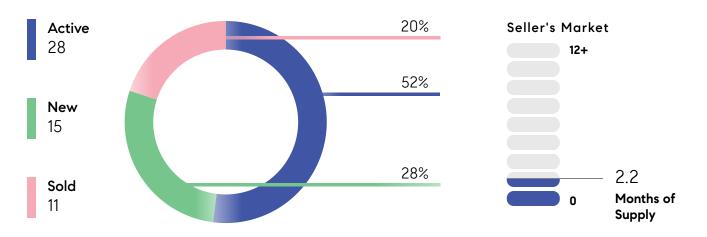
Ansley Park OCTOBER 2021



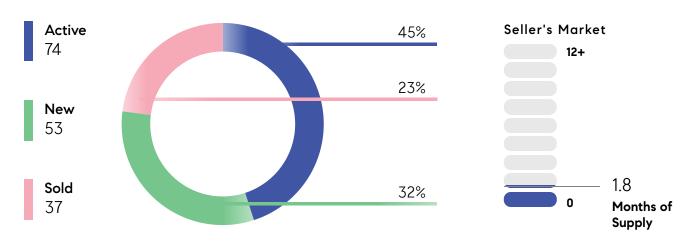
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$275,000	2	81.8%	\$225,000
YoY Change	-16.2%	-	-	-

Brookhaven october 2021

DETACHED OVER 1M

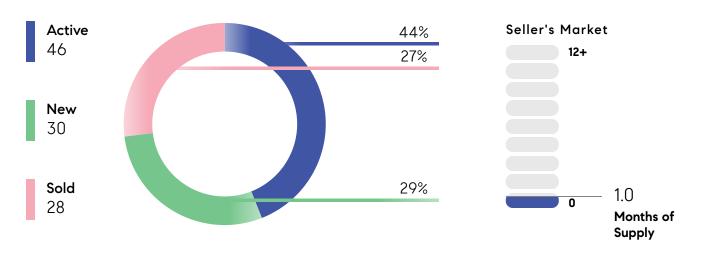


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,601,200	21	79.8%	\$1,277,564
YoY Change	-26.0%	-66.1%	35.7%	0.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$614,306	29	103.8%	\$637,516
YoY Change	-4.6%	-17.1%	5.9%	1.1%

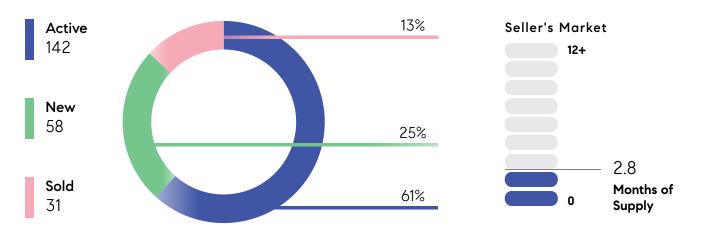
Brookhaven october 2021



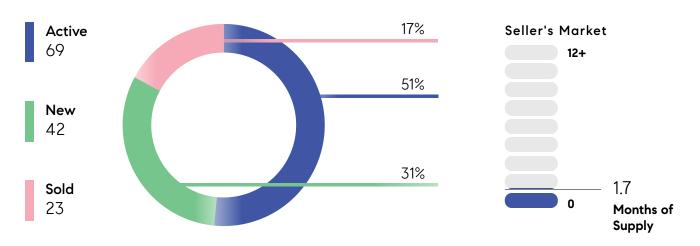
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$406,679	21	91.9%	\$373,818
YoY Change	5.3%	-60.4%	-10.2%	-5.4%

Buckhead OCTOBER 2021

DETACHED OVER 1M



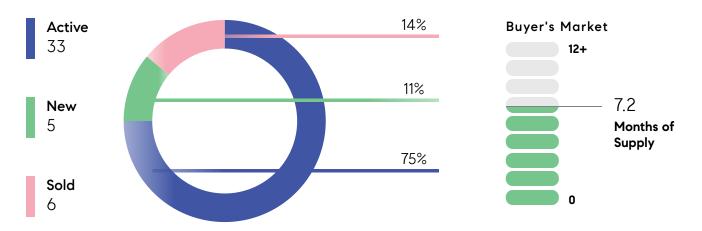
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$2,545,590	50	73.4%	\$1,869,290
YoY Change	9.2%	-43.2%	-23.2%	-16.2%



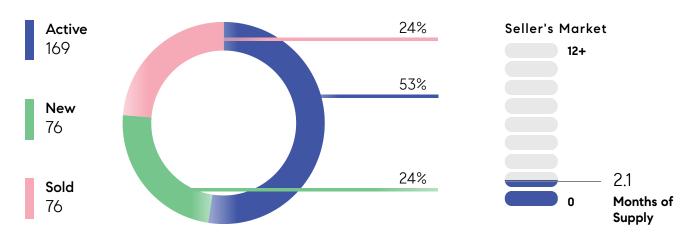
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$749,969	48	96.3%	\$722,563
YoY Change	2.0%	-14.3%	0.5%	2.6%

Buckhead OCTOBER 2021

ATTACHED OVER 1M



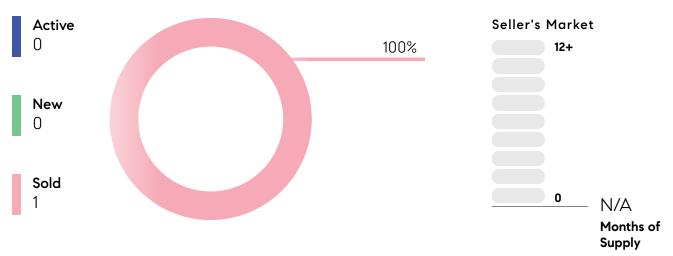
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,541,800	107	118.4%	\$1,824,833
YoY Change	-37.7%	0.9%	123.3%	39.0%



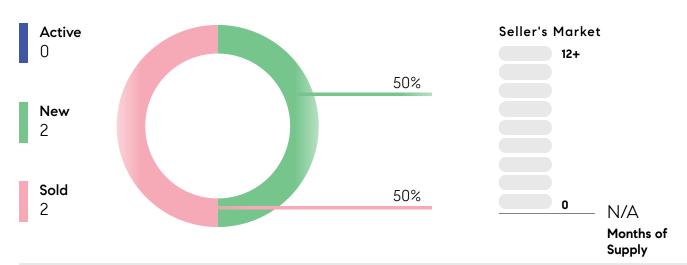
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$402,518	43	87.4%	\$351,675
YoY Change	11.4%	-46.9%	-7.9%	2.6%

Candler Park OCTOBER 2021

DETACHED OVER 1M

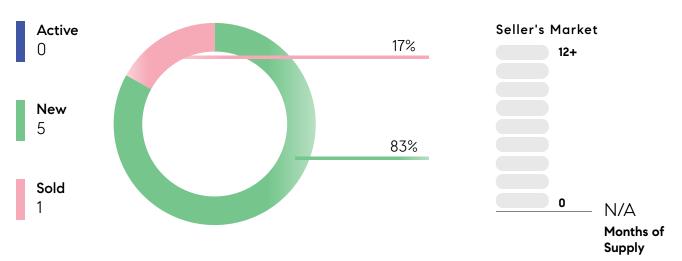


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	5	-	\$1,000,000
YoY Change	-	0.0%	-	-5.3%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$650,000	18	111.5%	\$725,000
YoY Change	-1.3%	-37.9%	4.0%	2.6%

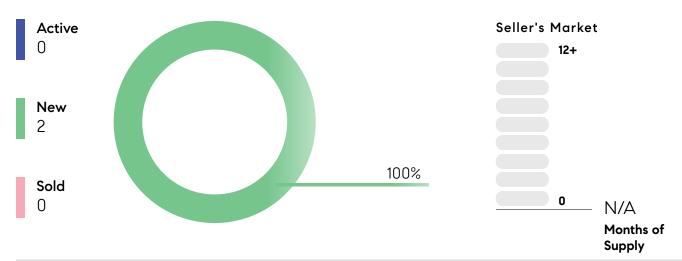
Candler Park october 2021



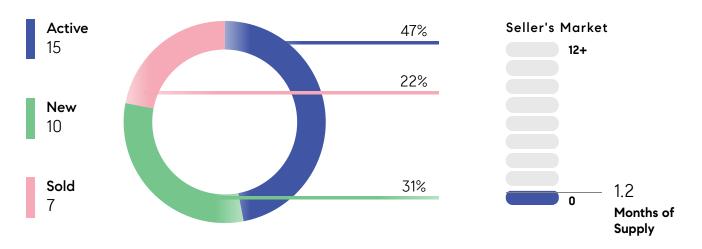
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$335,080	85	51.3%	\$172,000
YoY Change	127.9%	372.2%	-76.4%	-46.1%

Chamblee OCTOBER 2021

DETACHED OVER 1M

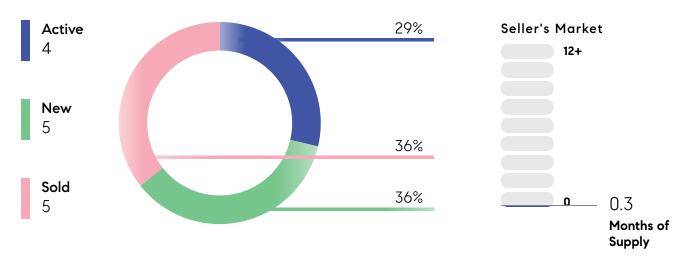


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,149,340	-	-	-
YoY Change	-8.0%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$578,580	46	87.8%	\$508,157
YoY Change	31.2%	170.6%	-11.6%	16.0%

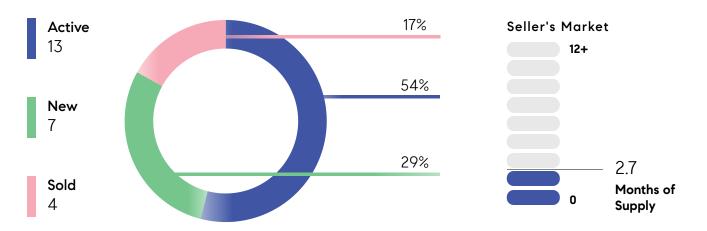
Chamblee october 2021



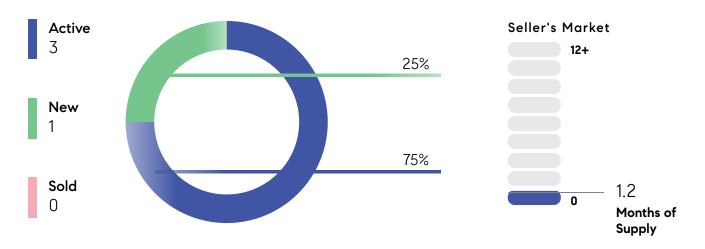
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$338,540	19	102.3%	\$346,363
YoY Change	-6.5%	-82.1%	8.9%	1.8%

Chastain Park OCTOBER 2021

DETACHED OVER 1M

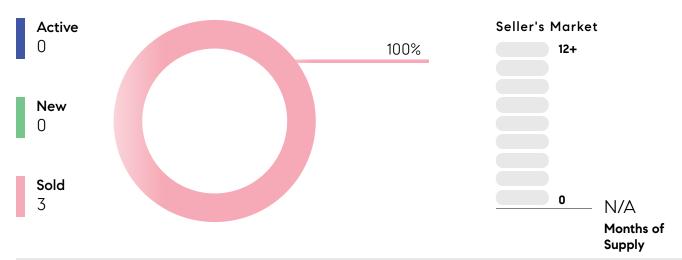


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$2,498,429	35	107.4%	\$2,682,258
YoY Change	49.3%	-30.0%	20.2%	79.5%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$679,000	-	-	-
YoY Change	-12.0%	-	-	-

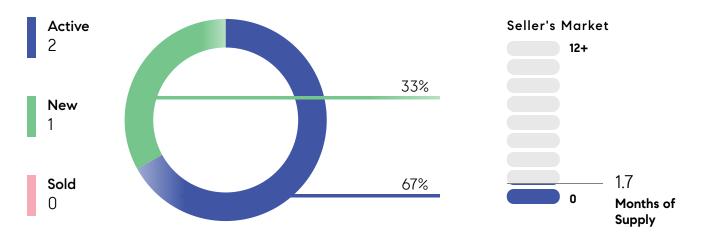
Chastain Park OCTOBER 2021



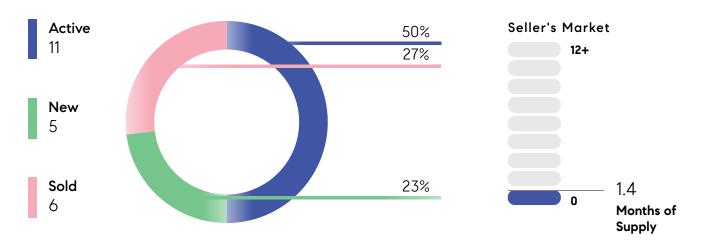
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	15	-	\$163,000
YoY Change	-	-	-	-

Collier Hills OCTOBER 2021

DETACHED OVER 1M

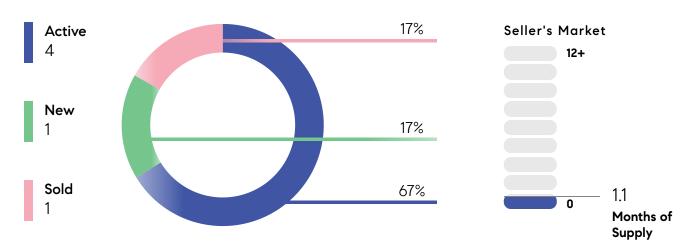


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,145,000	-	-	-
YoY Change	-21.3%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$358,880	29	116.8%	\$419,317
YoY Change	-11.7%	123.1%	-17.4%	-27.1%

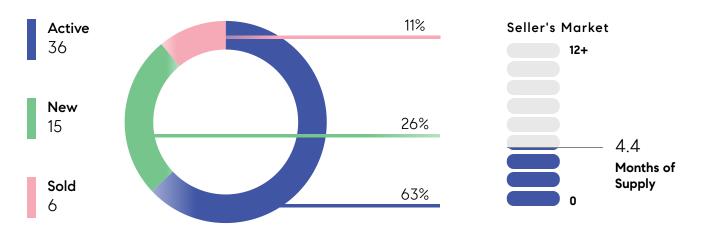
Collier Hills OCTOBER 2021



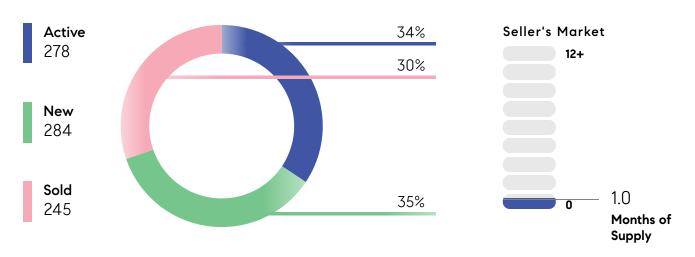
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$735,000	14	27.2%	\$200,000
YoY Change	23.7%	-82.9%	-77.2%	-71.7%

Cumming OCTOBER 2021

DETACHED OVER 1M

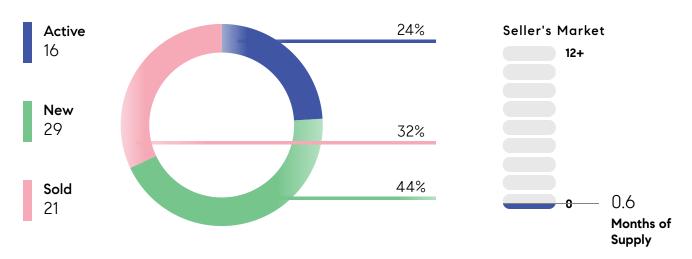


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,640,187	38	82.6%	\$1,355,000
YoY Change	3.1%	-5.0%	3.6%	6.8%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$497,537	20	100.2%	\$498,388
YoY Change	16.9%	-39.4%	1.0%	18.0%

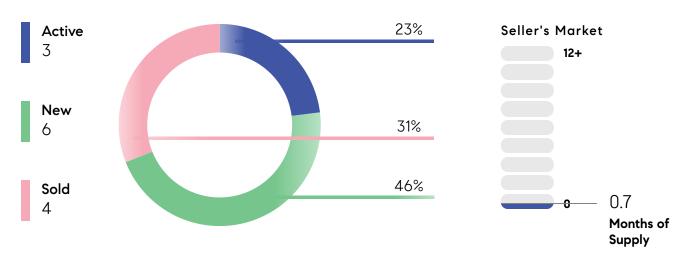
Cumming October 2021



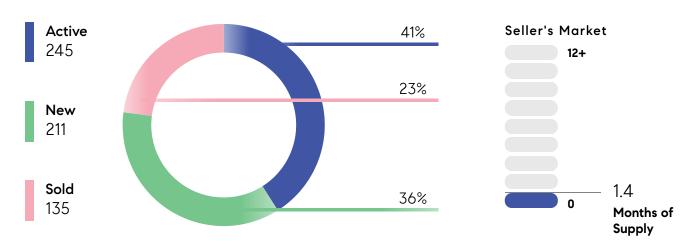
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$348,562	18	118.2%	\$412,075
YoY Change	13.1%	-30.8%	10.5%	24.9%

Decatur october 2021

DETACHED OVER 1M



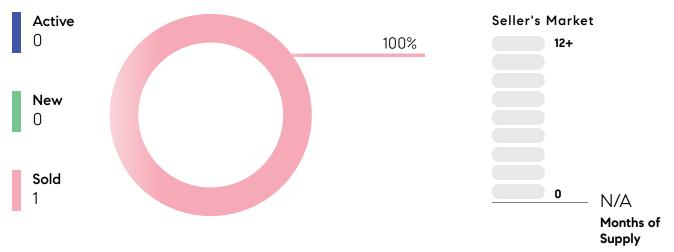
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,279,000	81	98.7%	\$1,262,500
YoY Change	-5.2%	28.6%	16.5%	10.4%



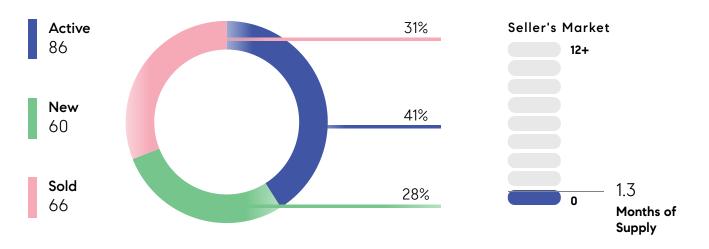
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$381,870	23	100.7%	\$384,709
YoY Change	9.8%	-37.8%	7.6%	18.1%

Decatur october 2021

ATTACHED OVER 1M



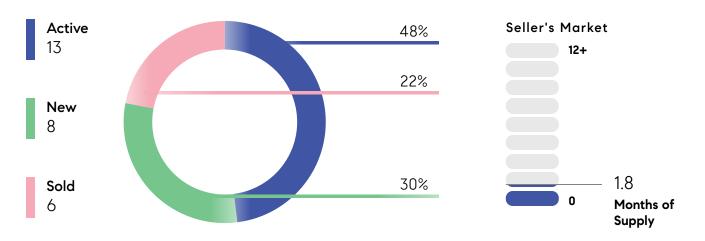
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	25	-	\$1,250,000
YoY Change	-	-	-	-



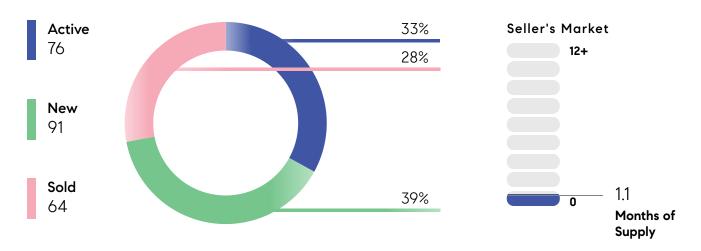
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$256,925	24	118.1%	\$303,497
YoY Change	-5.4%	-59.3%	3.2%	-2.4%

Duluth october 2021

DETACHED OVER 1M

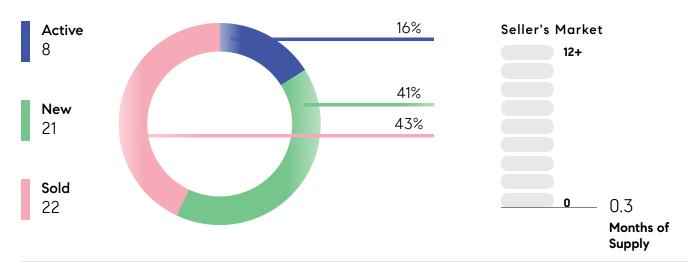


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,478,375	8	89.0%	\$1,315,833
YoY Change	4.6%	-91.4%	-1.0%	3.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$436,705	18	100.9%	\$440,517
YoY Change	14.6%	-41.9%	3.7%	18.9%

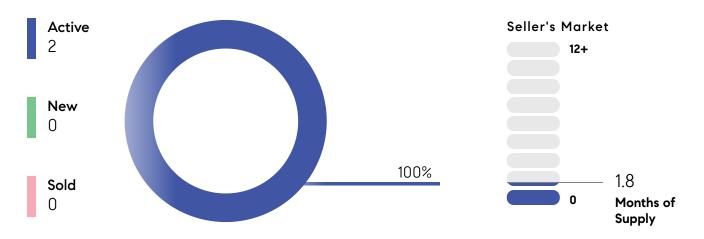
Duluth october 2021



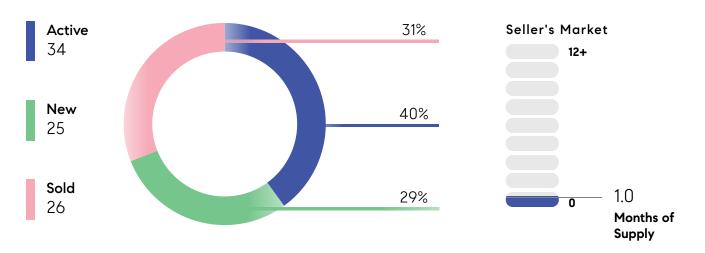
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$306,150	18	108.4%	\$331,958
YoY Change	4.0%	-53.8%	29.6%	34.8%

Dunwoody october 2021

DETACHED OVER 1M

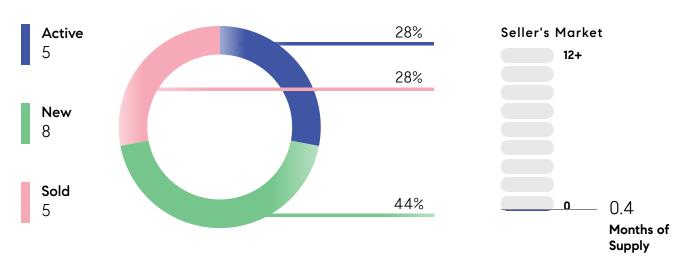


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$669,876	34	92.8%	\$621,469
YoY Change	21.3%	-2.9%	-3.9%	16.6%

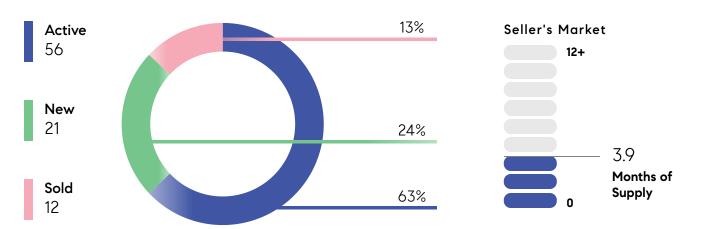
Dunwoody october 2021



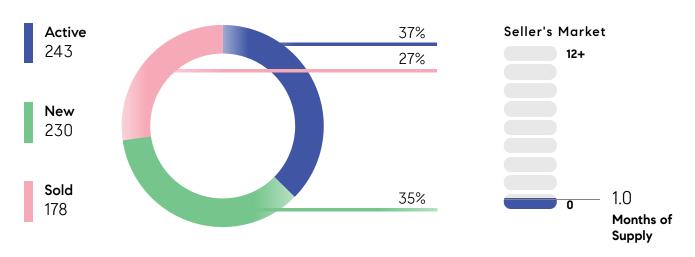
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$327,425	22	114.9%	\$376,200
YoY Change	0.5%	-35.3%	23.2%	23.8%

East Cobb OCTOBER 2021

DETACHED OVER 1M

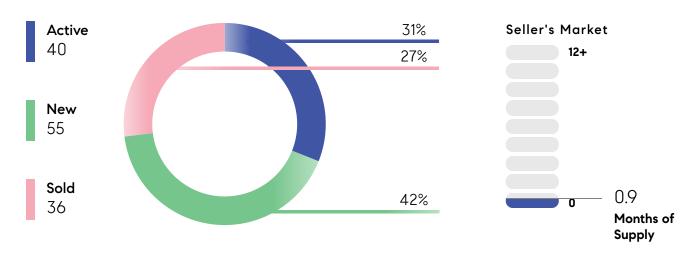


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,599,468	42	87.2%	\$1,395,040
YoY Change	-22.3%	-60.7%	33.9%	4.1%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$472,868	20	101.6%	\$480,578
YoY Change	12.1%	-45.9%	4.7%	17.3%

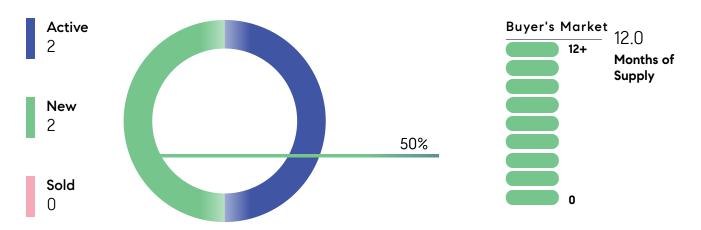
East Cobb OCTOBER 2021



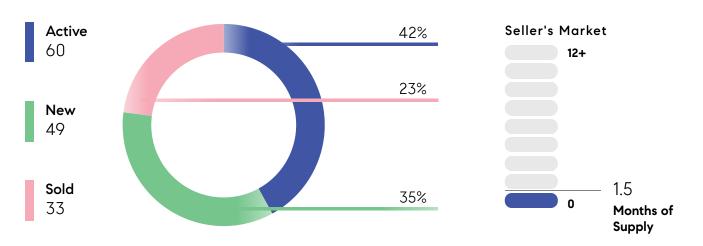
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$326,793	12	88.3%	\$288,579
YoY Change	15.3%	-65.7%	-2.7%	12.2%

East Lake/Edgewood/Kirkwood october 2021

DETACHED OVER 1M

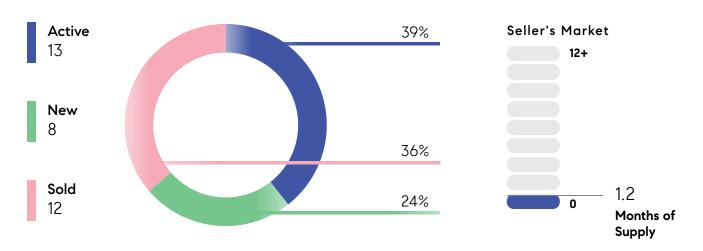


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,224,950	-	-	-
YoY Change	-	-	-	-



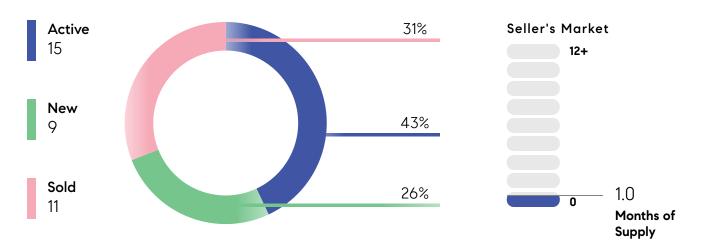
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$495,681	26	101.7%	\$504,118
YoY Change	3.9%	-54.4%	8.4%	12.6%

East Lake/Edgewood/Kirkwood october 2021



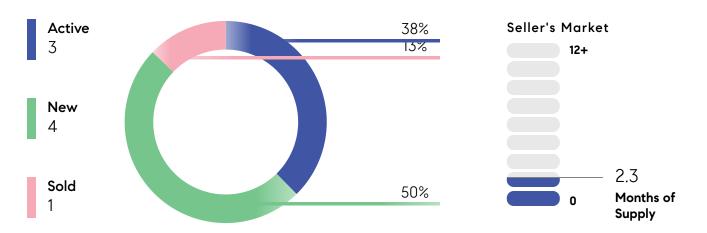
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$347,825	64	109.0%	\$379,052
YoY Change	-10.4%	128.6%	33.8%	20.0%

Grant Park OCTOBER 2021



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$618,144	35	104.2%	\$644,145
YoY Change	28.7%	-2.8%	-15.6%	8.7%

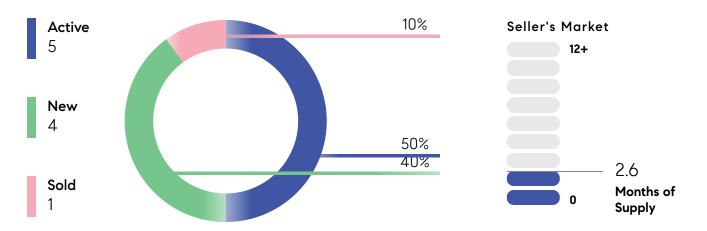
Grant Park OCTOBER 2021



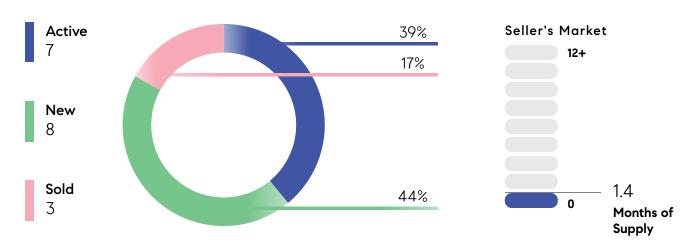
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$258,400	23	145.1%	\$375,000
YoY Change	-	-	-	-

Inman Park & Old Fourth Ward OCTOBER 2021

DETACHED OVER 1M



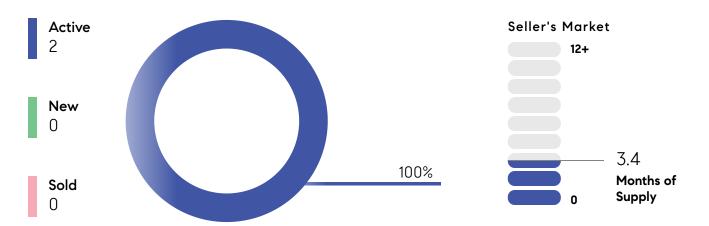
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,318,700	29	95.2%	\$1,255,000
YoY Change	-14.9%	-	-	-



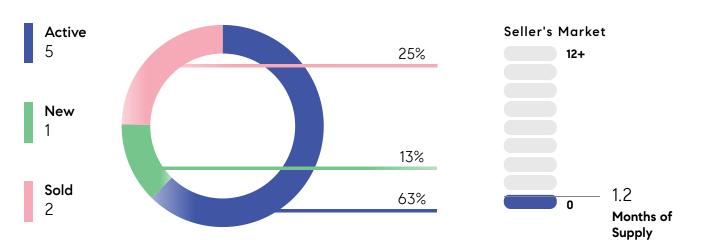
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$636,200	61	111.2%	\$707,333
YoY Change	-1.6%	74.3%	36.6%	34.4%

Inman Park & Old Fourth Ward OCTOBER 2021

ATTACHED OVER 1M



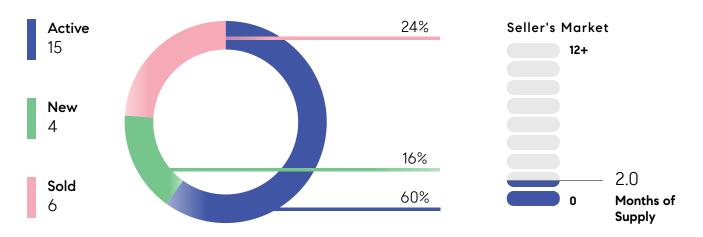
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	-	-	-
YoY Change	-	-	-	-



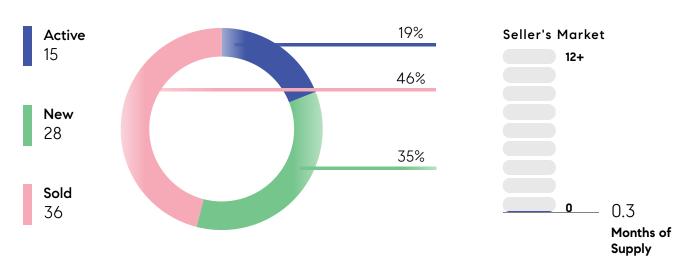
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$630,000	97	88.9%	\$559,950
YoY Change	14.3%	94.0%	-17.8%	-6.1%

Johns Creek OCTOBER 2021

DETACHED OVER 1M

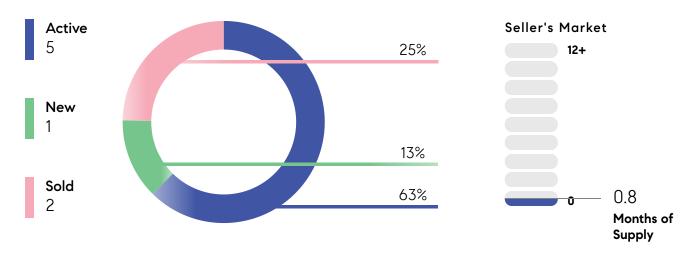


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,862,225	61	85.8%	\$1,598,333
YoY Change	10.9%	74.3%	29.2%	43.3%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$627,989	11	97.5%	\$612,592
YoY Change	18.0%	-66.7%	1.1%	19.3%

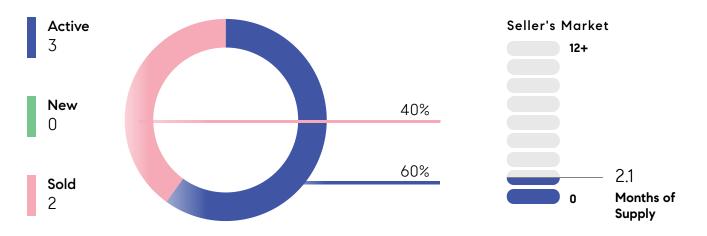
Johns Creek OCTOBER 2021



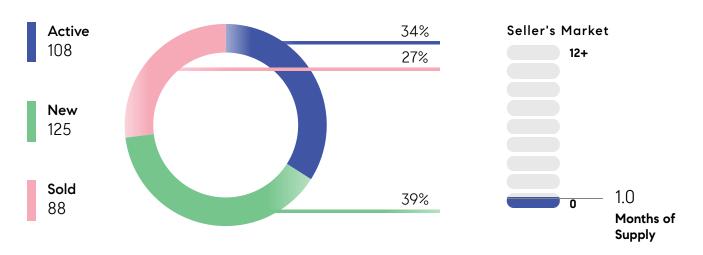
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$374,900	5	109.8%	\$411,500
YoY Change	50.7%	-93.8%	-19.9%	20.7%

Kennesaw october 2021

DETACHED OVER 1M

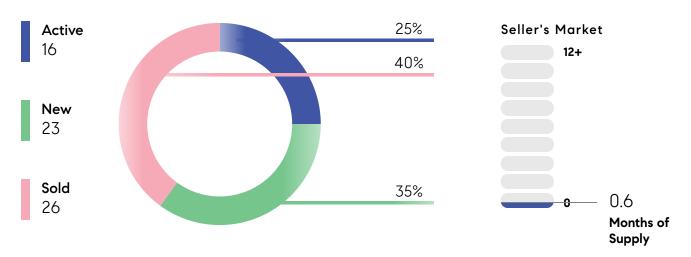


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	15	-	\$1,309,500
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$412,031	13	96.4%	\$397,141
YoY Change	18.6%	-43.5%	-2.5%	15.7%

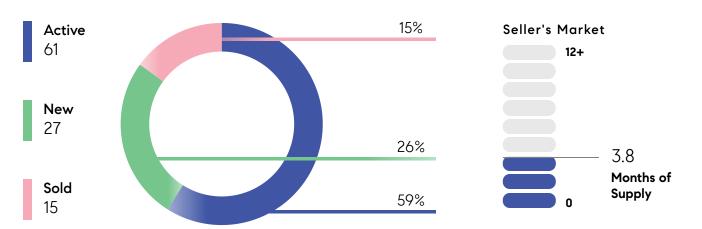
Kennesaw october 2021



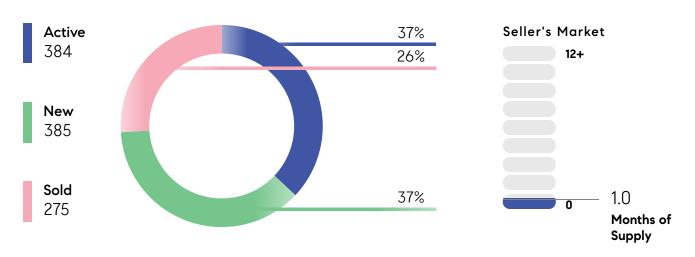
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$271,608	14	112.6%	\$305,793
YoY Change	18.5%	-36.4%	1.0%	19.6%

Marietta october 2021

DETACHED OVER 1M

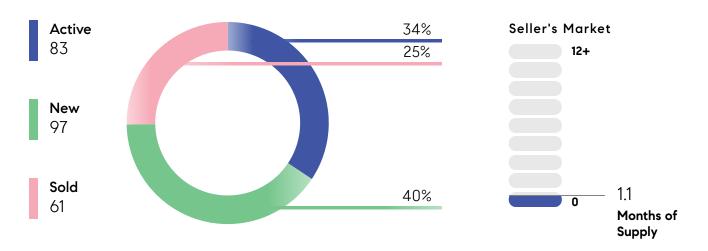


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,544,031	35	88.9%	\$1,373,001
YoY Change	9.4%	-66.0%	-7.8%	0.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$447,314	20	102.6%	\$458,895
YoY Change	10.7%	-45.9%	7.6%	19.1%

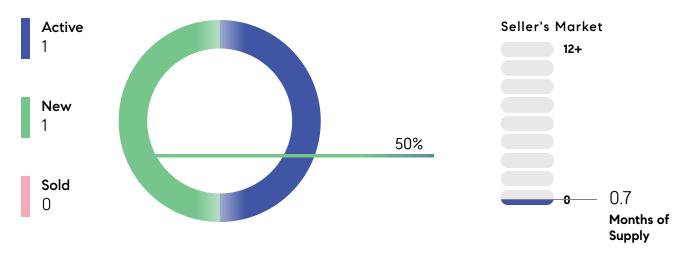
Marietta october 2021



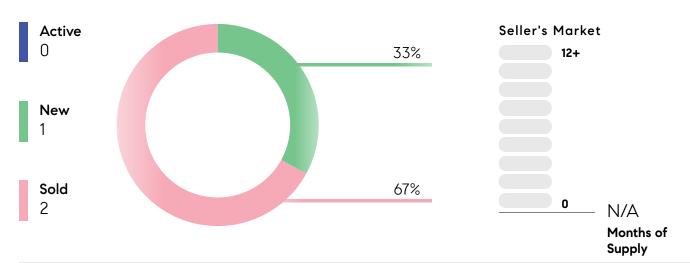
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$321,280	14	91.1%	\$292,761
YoY Change	10.8%	-68.2%	-0.9%	9.9%

Midtown OCTOBER 2021

DETACHED OVER 1M



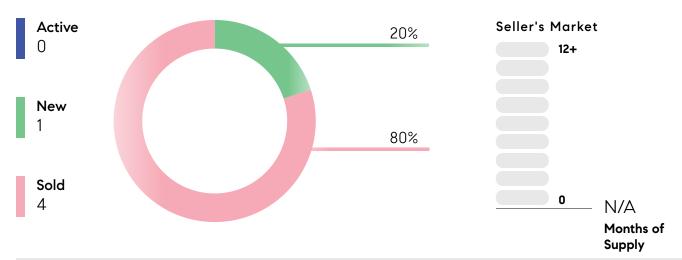
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,199,000	-	-	-
YoY Change	18.1%	-	-	-



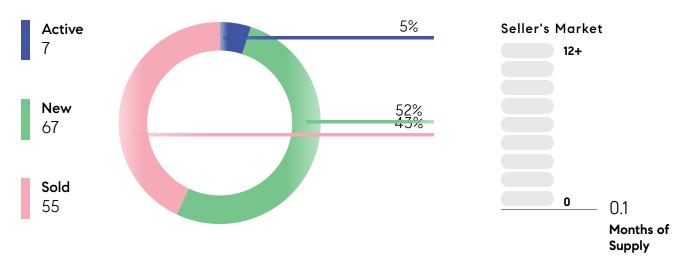
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$815,000	7	103.3%	\$841,900
YoY Change	12.7%	-68.2%	3.8%	16.9%

Midtown OCTOBER 2021

ATTACHED OVER 1M



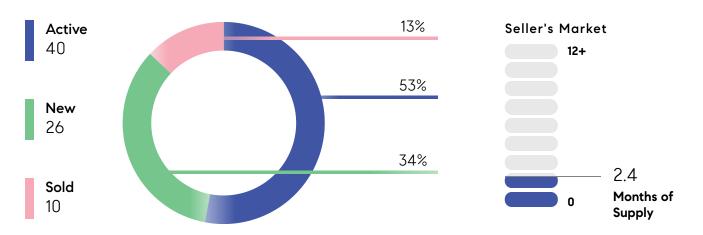
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,095,000	98	138.7%	\$1,518,605
YoY Change	-30.3%	-	-	-



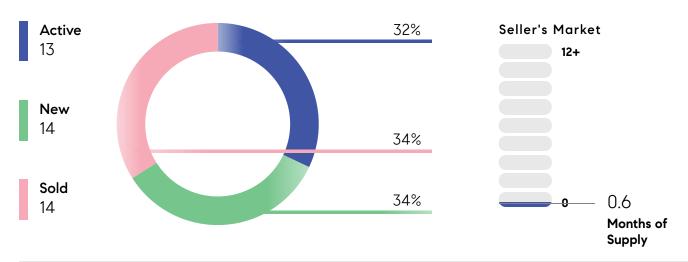
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$341,490	61	130.8%	\$446,644
YoY Change	0.3%	45.2%	29.0%	29.4%

Milton OCTOBER 2021

DETACHED OVER 1M



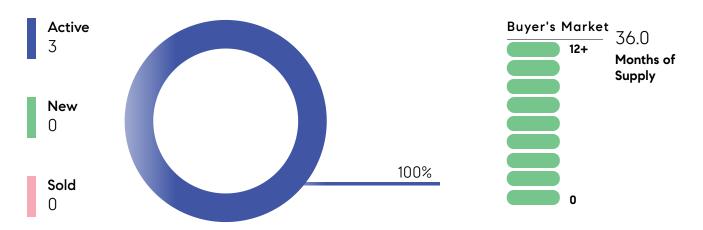
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$2,262,258	39	67.8%	\$1,534,153
YoY Change	43.2%	34.5%	-17.3%	18.4%



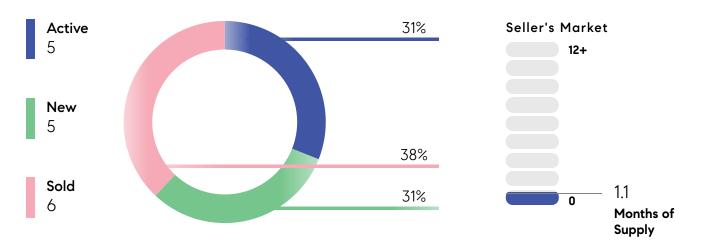
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$685,432	49	100.2%	\$686,639
YoY Change	0.3%	-48.4%	4.5%	4.8%

Milton OCTOBER 2021

ATTACHED OVER 1M



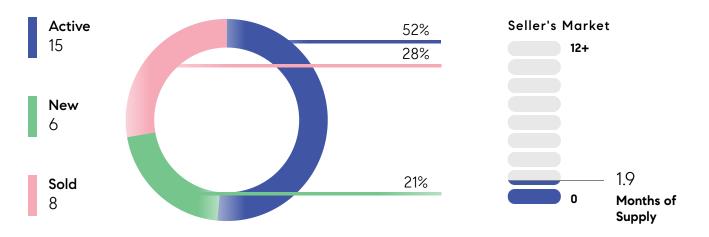
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	-	-	-
YoY Change	-	-	-	-



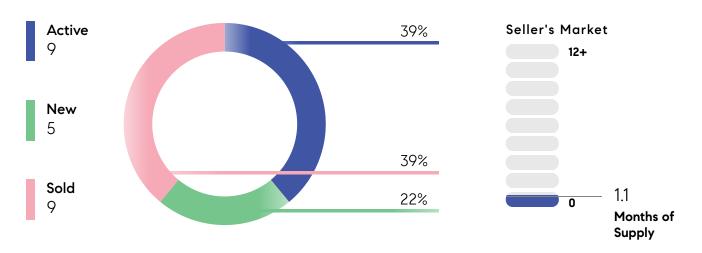
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$576,492	44	95.4%	\$549,962
YoY Change	41.0%	83.3%	26.7%	78.6%

Morningside october 2021

DETACHED OVER 1M



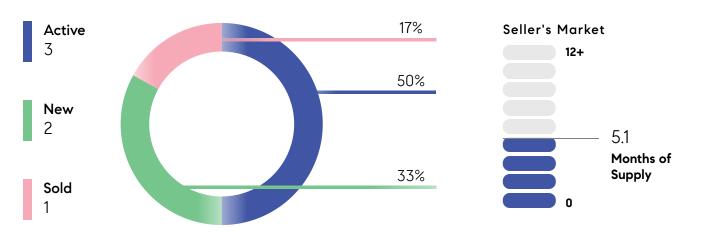
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,544,000	16	121.7%	\$1,878,588
YoY Change	-1.2%	-83.3%	40.7%	38.9%



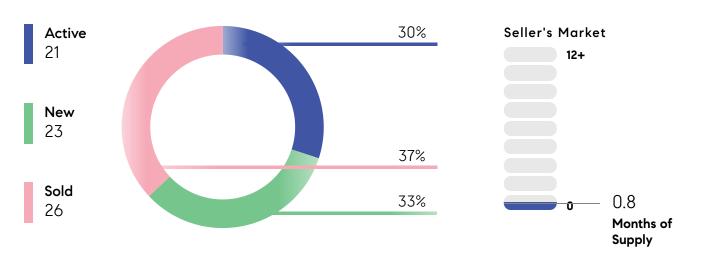
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$762,000	42	88.1%	\$671,444
YoY Change	-0.5%	23.5%	5.4%	4.9%

Peachtree Corners OCTOBER 2021

DETACHED OVER 1M

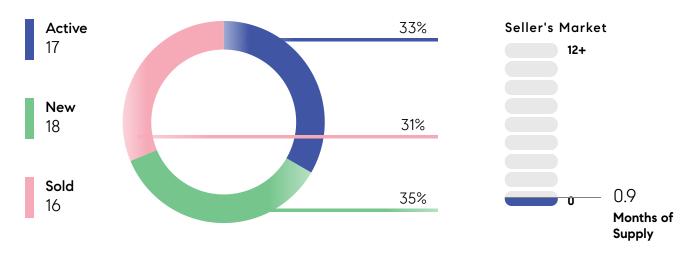


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,376,500	6	83.2%	\$1,145,000
YoY Change	1.5%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$524,743	20	107.1%	\$561,858
YoY Change	8.2%	-44.4%	14.6%	24.1%

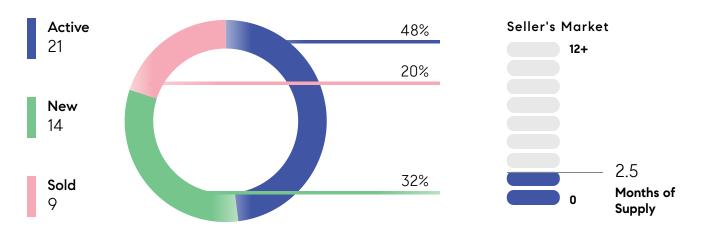
Peachtree Corners OCTOBER 2021



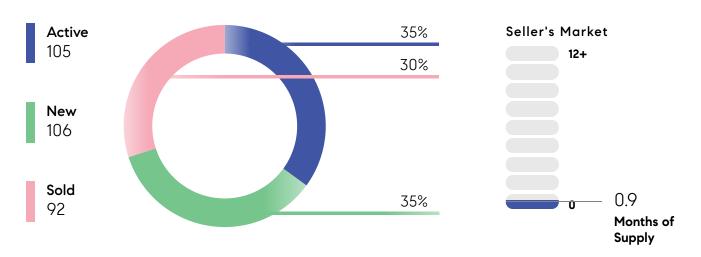
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$293,653	11	108.2%	\$317,797
YoY Change	38.8%	-54.2%	-26.9%	1.5%

Roswell october 2021

DETACHED OVER 1M



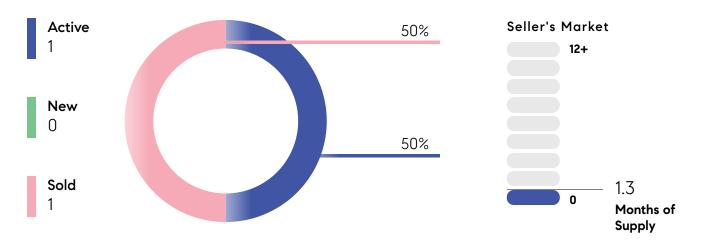
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,429,745	62	141.4%	\$2,021,389
YoY Change	-7.7%	-61.3%	76.3%	62.8%



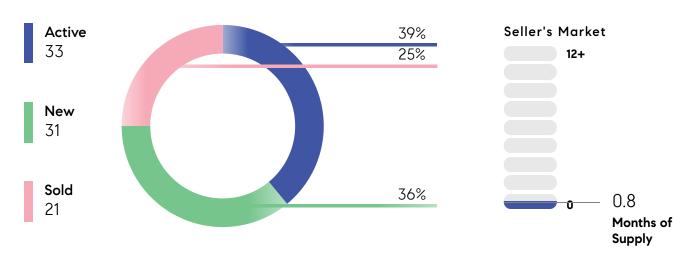
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$555,333	18	98.8%	\$548,749
YoY Change	4.7%	-57.1%	8.8%	13.9%

Roswell october 2021

ATTACHED OVER 1M



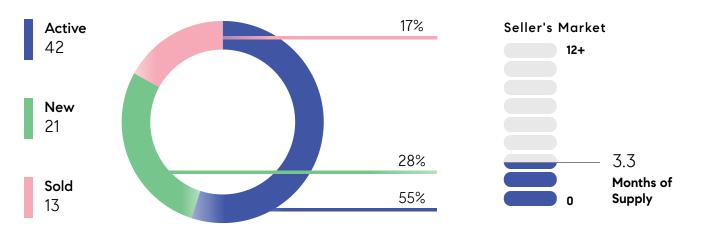
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	3	-	\$1,150,000
YoY Change	-	-70.0%	-	3.1%



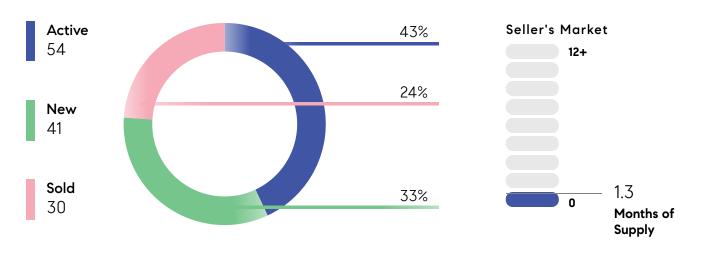
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$330,545	11	107.9%	\$356,649
YoY Change	-21.2%	-73.8%	24.5%	-1.9%

Sandy Springs October 2021

DETACHED OVER 1M



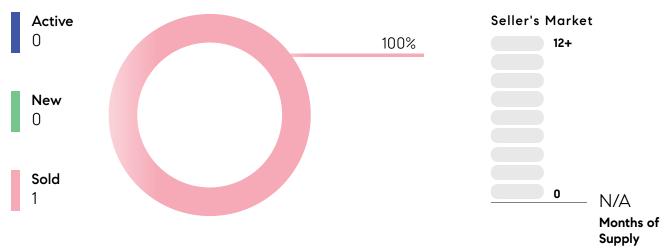
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$2,342,518	45	73.3%	\$1,718,077
YoY Change	43.0%	-40.0%	-10.5%	28.0%



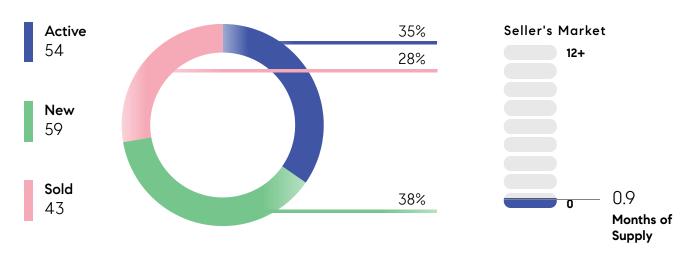
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$733,580	21	96.7%	\$709,076
YoY Change	17.4%	-77.7%	-8.0%	7.9%

Sandy Springs October 2021

ATTACHED OVER 1M



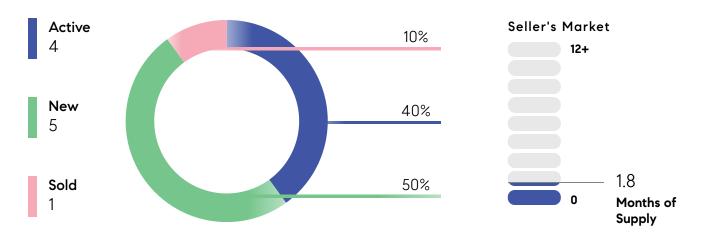
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	-	39	-	\$1,100,000
YoY Change	-	-	-	-



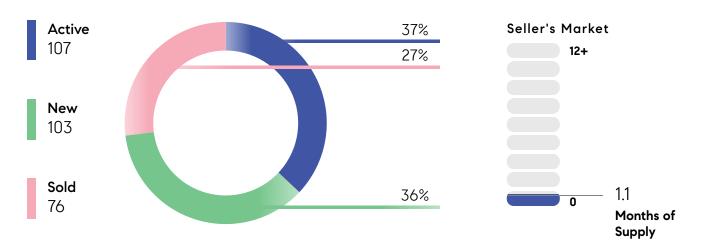
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$348,494	29	86.4%	\$301,247
YoY Change	21.9%	-35.6%	-12.8%	6.3%

Smyrna october 2021

DETACHED OVER 1M

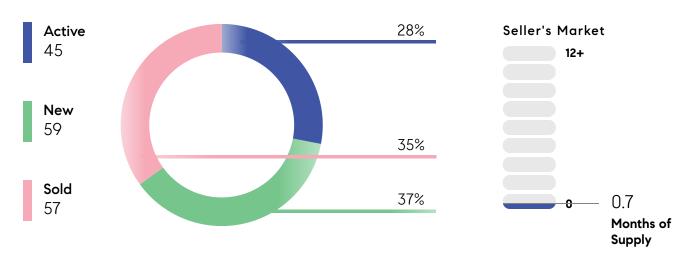


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,195,000	10	104.6%	\$1,250,000
YoY Change	-5.3%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$474,588	18	106.0%	\$502,827
YoY Change	8.1%	-60.0%	19.5%	29.2%

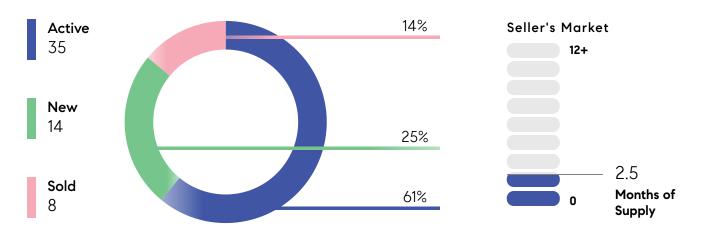
Smyrna october 2021



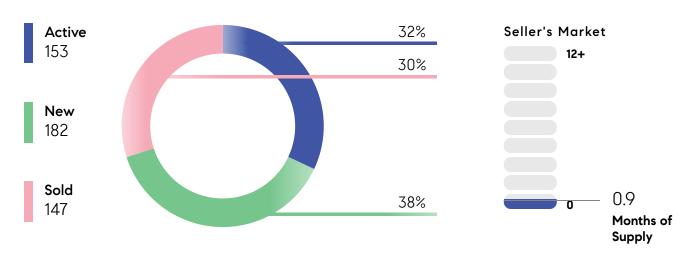
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$322,366	13	102.9%	\$331,616
YoY Change	6.3%	-74.0%	0.1%	6.4%

Suwanee & Duluth october 2021

DETACHED OVER 1M

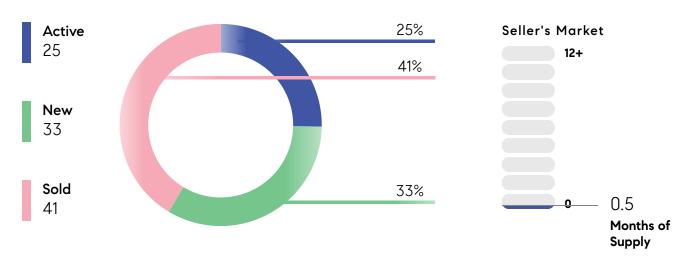


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,617,636	18	86.7%	\$1,403,125
YoY Change	14.5%	-84.9%	-15.9%	-3.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$480,815	15	103.0%	\$495,450
YoY Change	16.0%	-60.5%	5.2%	22.0%

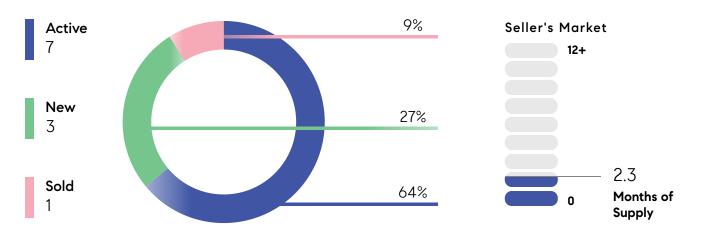
Suwanee & Duluth october 2021



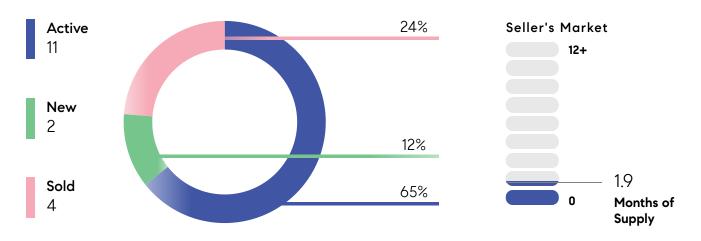
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$333,320	18	107.9%	\$359,552
YoY Change	9.7%	-59.1%	18.9%	30.4%

Vinings october 2021

DETACHED OVER 1M



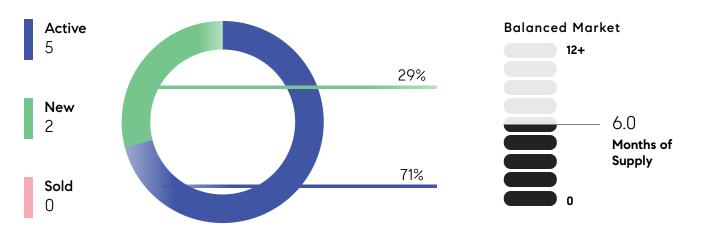
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,948,333	65	53.9%	\$1,050,000
YoY Change	18.3%	-52.2%	-25.8%	-12.2%



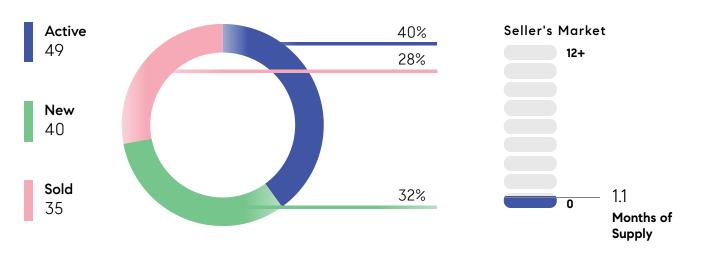
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$712,450	13	83.2%	\$592,500
YoY Change	12.8%	-86.3%	-14.3%	-3.4%

Vinings october 2021

ATTACHED OVER 1M



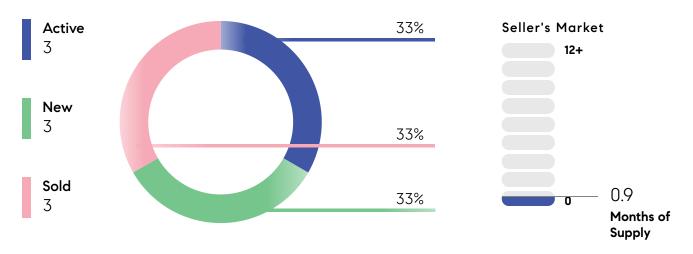
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,765,000	-	-	-
YoY Change	35.8%	-	-	-



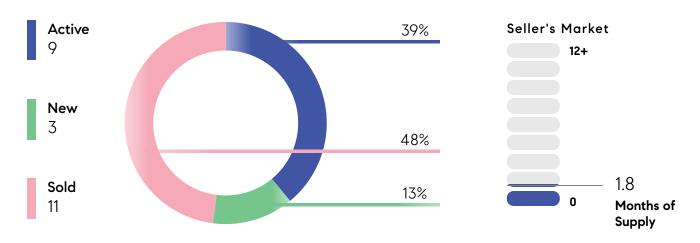
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$389,398	19	88.4%	\$344,066
YoY Change	9.9%	-59.6%	-20.6%	-12.8%

Virginia Highland October 2021

DETACHED OVER 1M

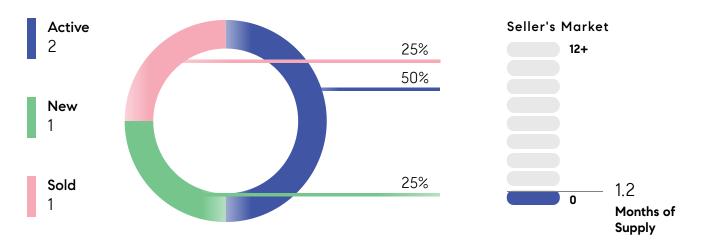


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$2,098,333	31	74.3%	\$1,559,167
YoY Change	35.5%	-29.5%	-20.3%	8.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$758,300	22	109.1%	\$827,059
YoY Change	-9.0%	-56.0%	25.5%	14.2%

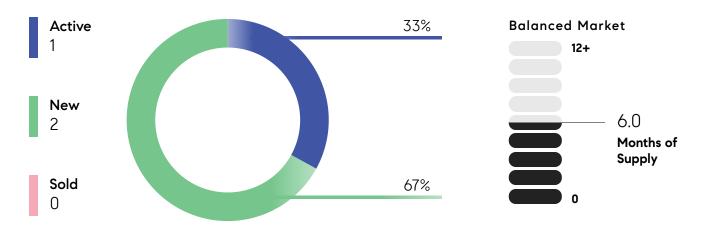
Virginia Highland October 2021



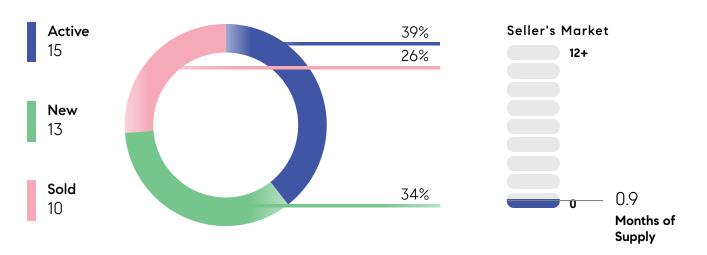
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$305,000	0	101.6%	\$310,000
YoY Change	17.9%	-	-24.6%	-11.1%

West Midtown OCTOBER 2021

DETACHED OVER 1M

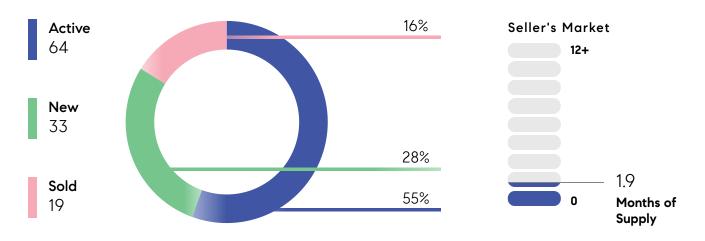


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,170,000	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$534,885	8	99.6%	\$532,750
YoY Change	8.2%	-91.4%	-2.0%	6.1%

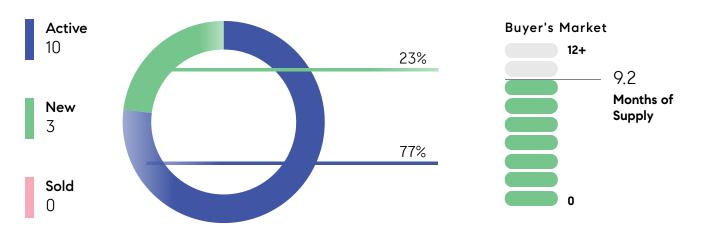
West Midtown OCTOBER 2021



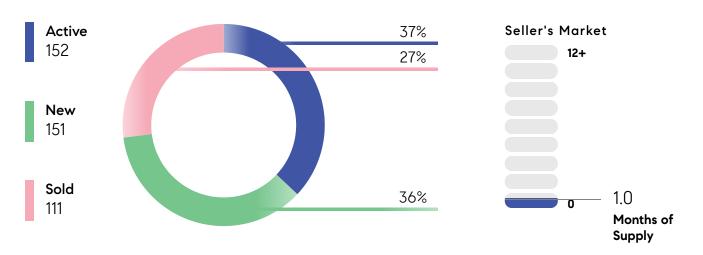
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$432,988	23	93.8%	\$406,279
YoY Change	5.3%	-65.7%	1.5%	6.9%

Woodstock october 2021

DETACHED OVER 1M

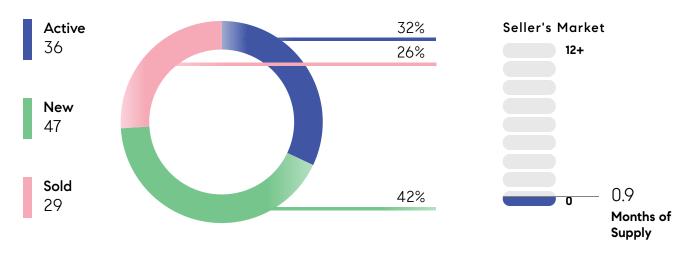


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$1,199,667	-	-	-
YoY Change	-11.1%	-	-	-

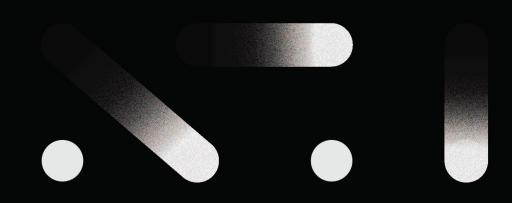


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$418,022	24	100.1%	\$418,474
YoY Change	16.9%	-29.4%	-0.1%	16.8%

Woodstock october 2021



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
October 2021	\$373,922	73	97.4%	\$364,193
YoY Change	11.9%	37.7%	8.0%	20.9%



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