Q4 2022

Demarest Market Report

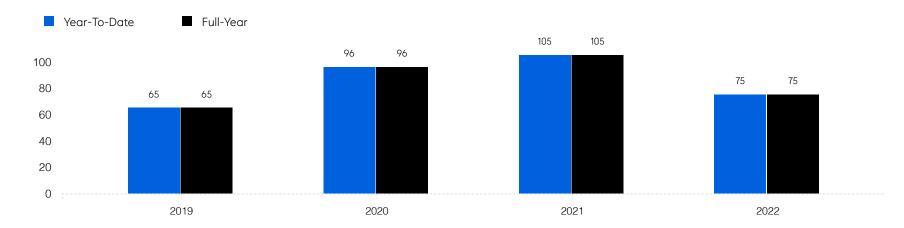
COMPASS

Demarest

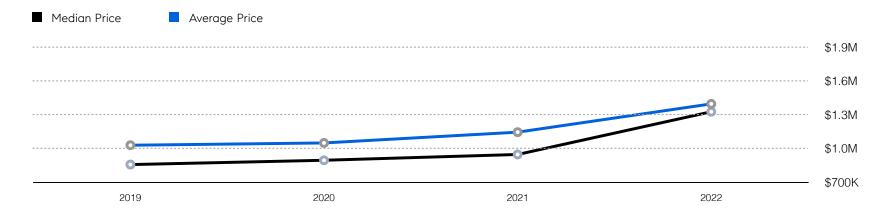
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	103	71	-31.1%
	SALES VOLUME	\$116,654,650	\$96,725,600	-17.1%
	MEDIAN PRICE	\$940,000	\$1,275,000	35.6%
	AVERAGE PRICE	\$1,132,569	\$1,362,332	20.3%
	AVERAGE DOM	39	40	2.6%
	# OF CONTRACTS	103	71	-31.1%
	# NEW LISTINGS	114	79	-30.7%
Condo/Co-op/Townhouse	# OF SALES	2	4	100.0%
	SALES VOLUME	\$3,410,000	\$7,910,000	132.0%
	MEDIAN PRICE	\$1,705,000	\$2,012,500	18.0%
	AVERAGE PRICE	\$1,705,000	\$1,977,500	16.0%
	AVERAGE DOM	228	272	19.3%
	# OF CONTRACTS	3	4	33.3%
	# NEW LISTINGS	4	2	-50.0%

Demarest

Historic Sales



Historic Sales Prices



COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022 Source: NJMLS, 01/01/2020 to 12/31/2022 Source: Hudson MLS, 01/01/2020 to 12/31/2022