Q1 2023

Union Market Report

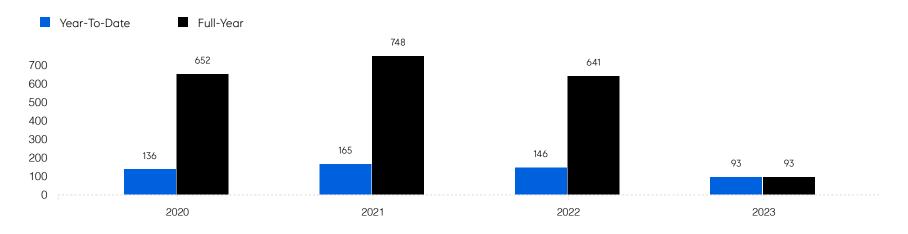


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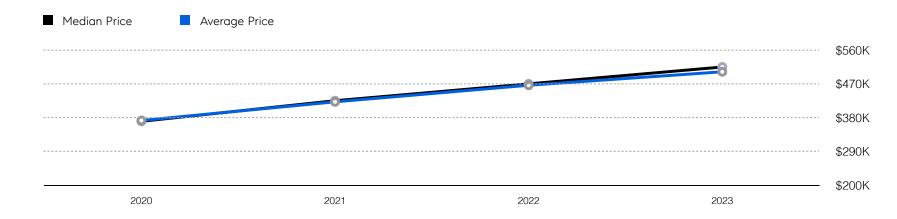
| | | YTD 2022 | YTD 2023 | % Change |
|-----------------------|----------------|--------------|--------------|----------|
| Single-Family | # OF SALES | 128 | 84 | -34.4% |
| | SALES VOLUME | \$60,677,849 | \$42,255,379 | -30.4% |
| | MEDIAN PRICE | \$473,450 | \$518,500 | 9.5% |
| | AVERAGE PRICE | \$474,046 | \$503,040 | 6.1% |
| | AVERAGE DOM | 40 | 56 | 40.0% |
| | # OF CONTRACTS | 128 | 106 | -17.2% |
| | # NEW LISTINGS | 154 | 119 | -22.7% |
| Condo/Co-op/Townhouse | # OF SALES | 18 | 9 | -50.0% |
| | SALES VOLUME | \$5,169,900 | \$4,450,704 | -13.9% |
| | MEDIAN PRICE | \$279,950 | \$485,000 | 73.2% |
| | AVERAGE PRICE | \$287,217 | \$494,523 | 72.2% |
| | AVERAGE DOM | 31 | 10 | -67.7% |
| | # OF CONTRACTS | 16 | 15 | -6.2% |
| | # NEW LISTINGS | 19 | 22 | 15.8% |

Union

Historic Sales



Historic Sales Prices



COMPASS

Source: Garden State MLS, 01/01/2021 to 03/31/2023 Source: NJMLS, 01/01/2021 to 03/31/2023 Source: Hudson MLS, 01/01/2021 to 03/31/2023

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