Q1 2023

### Livingston Market Report

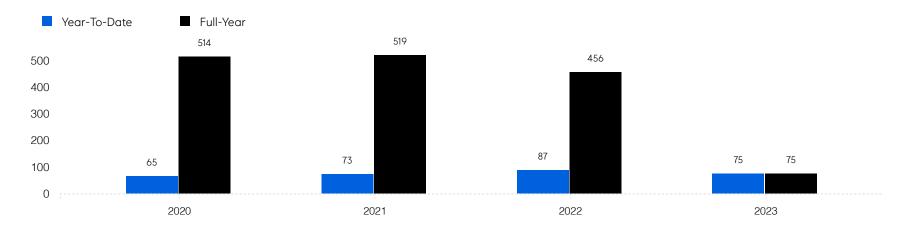


# Livingston

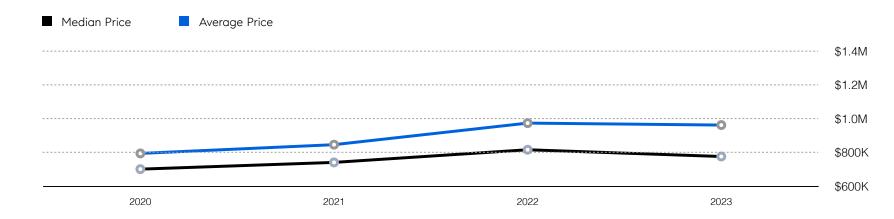
|                       |                | YTD 2022     | YTD 2023     | % Change |
|-----------------------|----------------|--------------|--------------|----------|
| Single-Family         | # OF SALES     | 81           | 66           | -18.5%   |
|                       | SALES VOLUME   | \$86,556,083 | \$66,034,990 | -23.7%   |
|                       | MEDIAN PRICE   | \$830,000    | \$842,500    | 1.5%     |
|                       | AVERAGE PRICE  | \$1,068,594  | \$1,000,530  | -6.4%    |
|                       | AVERAGE DOM    | 35           | 35           | 0.0%     |
|                       | # OF CONTRACTS | 98           | 115          | 17.3%    |
|                       | # NEW LISTINGS | 120          | 92           | -23.3%   |
| Condo/Co-op/Townhouse | # OF SALES     | 6            | 9            | 50.0%    |
|                       | SALES VOLUME   | \$3,818,000  | \$6,081,000  | 59.3%    |
|                       | MEDIAN PRICE   | \$660,000    | \$705,000    | 6.8%     |
|                       | AVERAGE PRICE  | \$636,333    | \$675,667    | 6.2%     |
|                       | AVERAGE DOM    | 16           | 21           | 31.3%    |
|                       | # OF CONTRACTS | 14           | 15           | 7.1%     |
|                       | # NEW LISTINGS | 21           | 12           | -42.9%   |

# Livingston

#### Historic Sales



#### Historic Sales Prices



### COMPASS

Source: Garden State MLS, 01/01/2021 to 03/31/2023 Source: NJMLS, 01/01/2021 to 03/31/2023 Source: Hudson MLS, 01/01/2021 to 03/31/2023

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