

Q4 2022

# Allendale Market Report

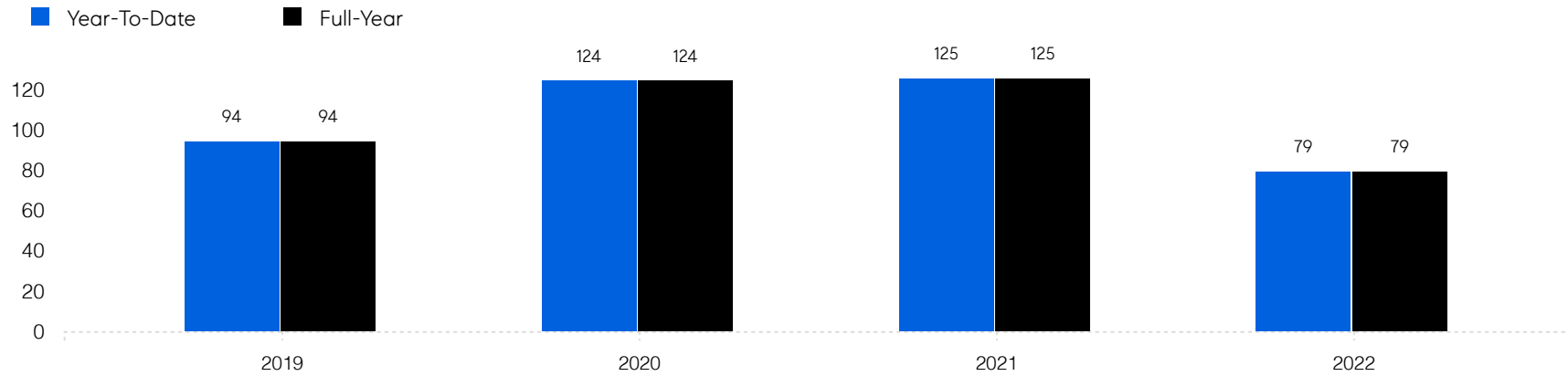
COMPASS

# Allendale

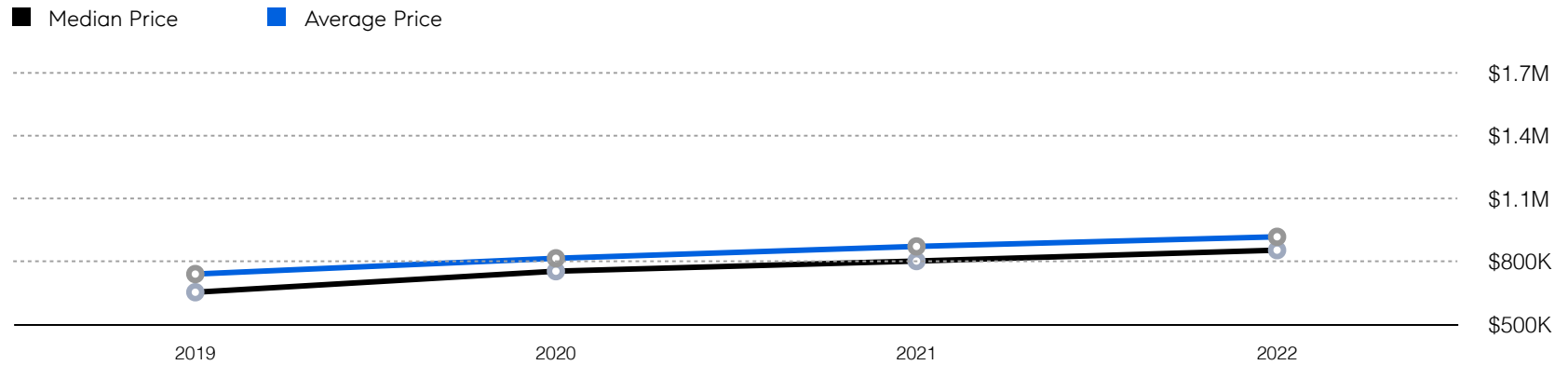
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	101	63	-37.6%
	SALES VOLUME	\$95,012,151	\$62,332,877	-34.4%
	MEDIAN PRICE	\$875,000	\$960,000	9.7%
	AVERAGE PRICE	\$940,714	\$989,411	5.2%
	AVERAGE DOM	32	30	-6.2%
	# OF CONTRACTS	101	71	-29.7%
	# NEW LISTINGS	112	80	-28.6%
Condo/Co-op/Townhouse	# OF SALES	24	16	-33.3%
	SALES VOLUME	\$13,852,000	\$10,100,389	-27.1%
	MEDIAN PRICE	\$567,500	\$623,000	9.8%
	AVERAGE PRICE	\$577,167	\$631,274	9.4%
	AVERAGE DOM	35	33	-5.7%
	# OF CONTRACTS	23	18	-21.7%
	# NEW LISTINGS	25	16	-36.0%

# Allendale

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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# Alpine Market Report

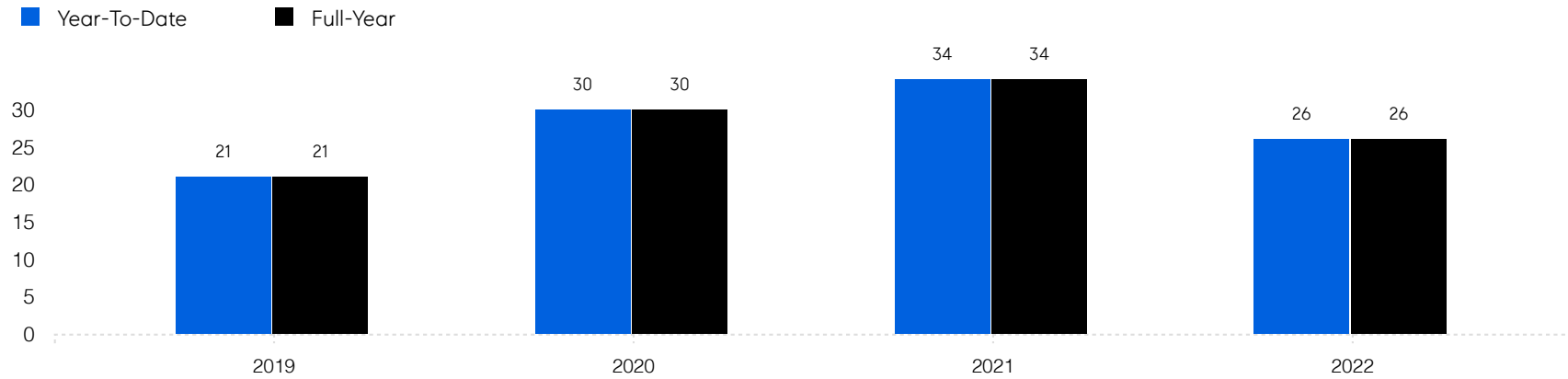
COMPASS

# Alpine

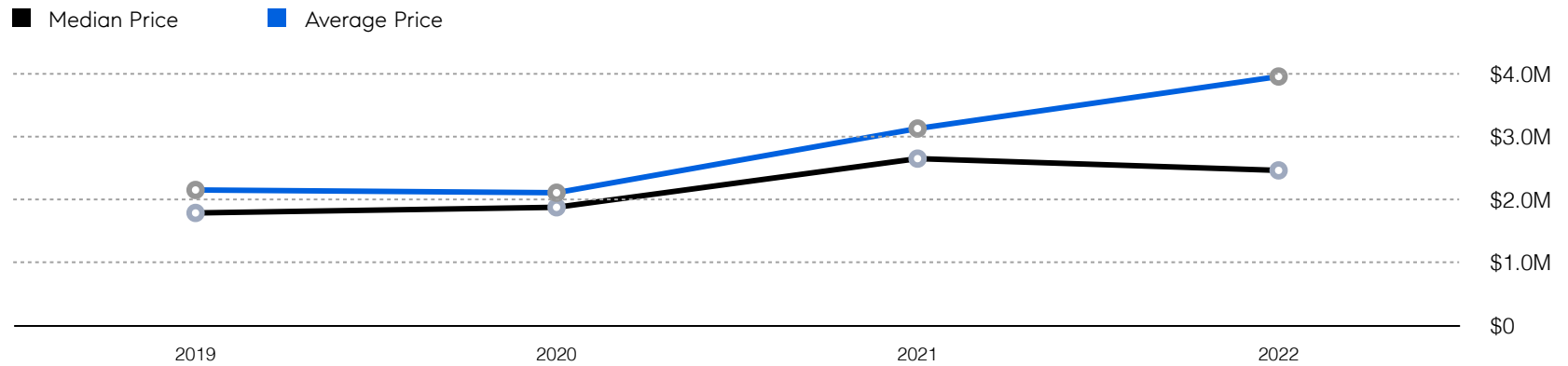
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	34	26	-23.5%
	SALES VOLUME	\$106,387,489	\$102,893,000	-3.3%
	MEDIAN PRICE	\$2,650,000	\$2,462,500	-7.1%
	AVERAGE PRICE	\$3,129,044	\$3,957,423	26.5%
	AVERAGE DOM	130	173	33.1%
	# OF CONTRACTS	40	33	-17.5%
	# NEW LISTINGS	57	63	10.5%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Alpine

## Historic Sales



## Historic Sales Prices



# COMPASS

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# Andover Borough Market Report

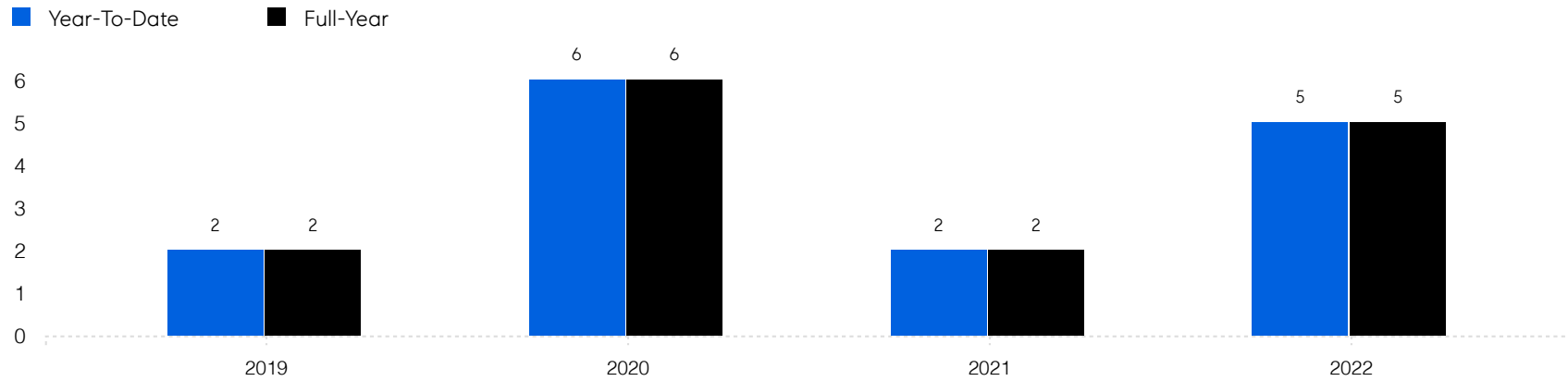
COMPASS

# Andover Borough

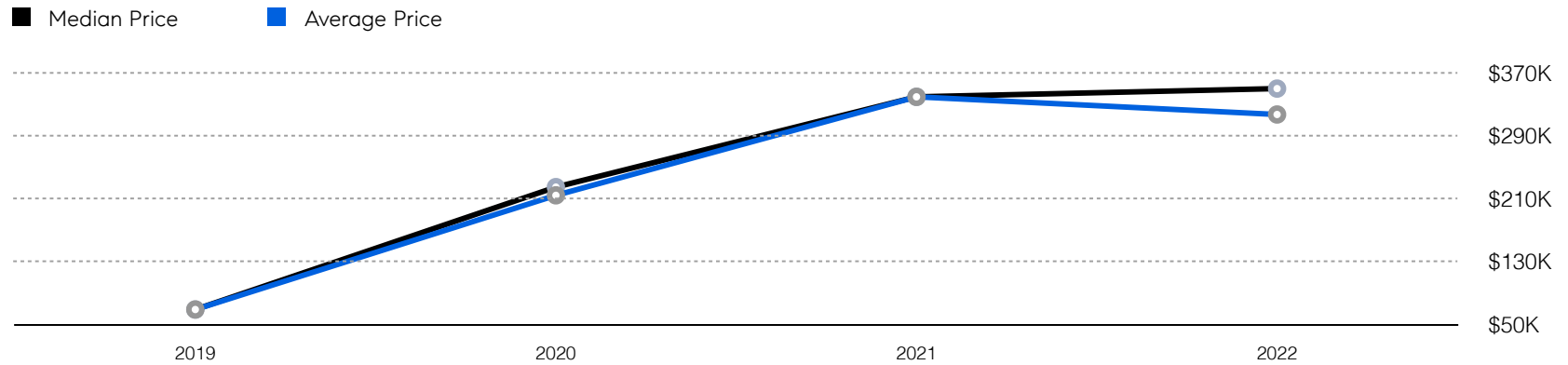
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	2	5	150.0%
	SALES VOLUME	\$679,000	\$1,585,000	133.4%
	MEDIAN PRICE	\$339,500	\$350,000	3.1%
	AVERAGE PRICE	\$339,500	\$317,000	-6.6%
	AVERAGE DOM	121	38	-68.6%
	# OF CONTRACTS	3	6	100.0%
	# NEW LISTINGS	6	9	50.0%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Andover Borough

## Historic Sales



## Historic Sales Prices



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# Andover Township Market Report

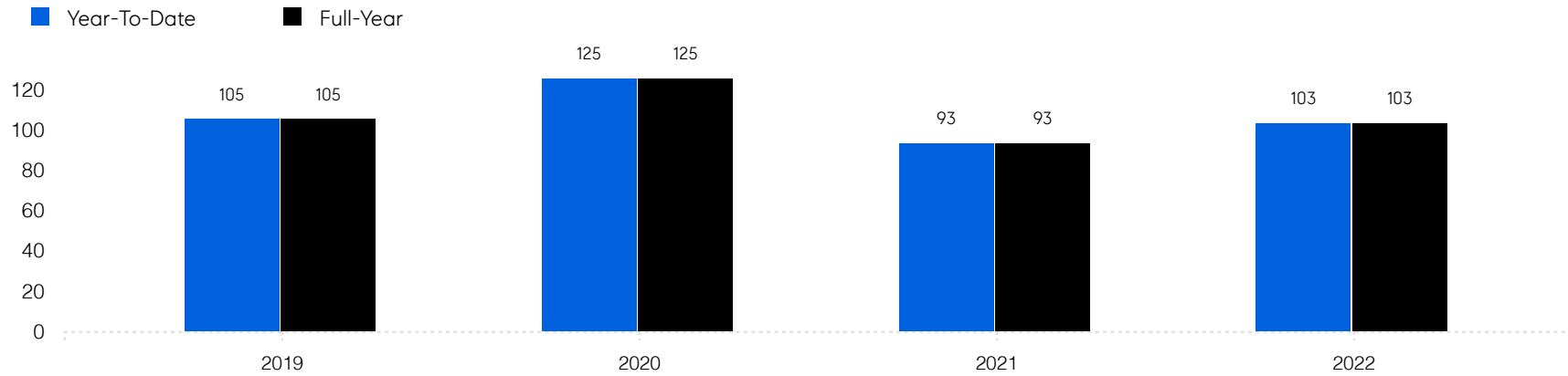
COMPASS

# Andover Township

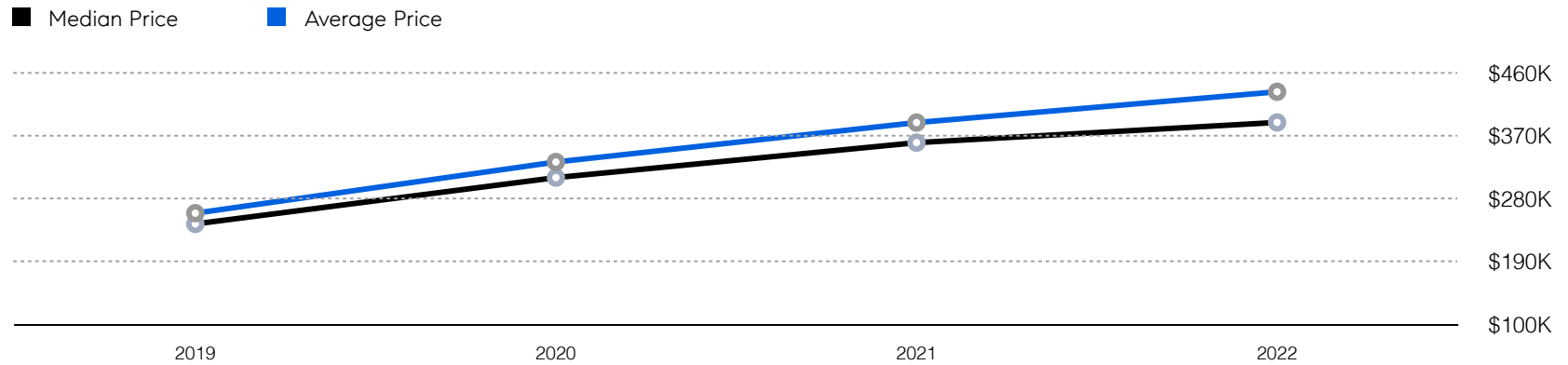
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	86	90	4.7%
	SALES VOLUME	\$34,936,145	\$41,668,505	19.3%
	MEDIAN PRICE	\$375,000	\$430,528	14.8%
	AVERAGE PRICE	\$406,234	\$462,983	14.0%
	AVERAGE DOM	53	45	-15.1%
	# OF CONTRACTS	88	84	-4.5%
	# NEW LISTINGS	110	98	-10.9%
Condo/Co-op/Townhouse	# OF SALES	7	13	85.7%
	SALES VOLUME	\$1,220,900	\$2,921,346	139.3%
	MEDIAN PRICE	\$180,000	\$220,000	22.2%
	AVERAGE PRICE	\$174,414	\$224,719	28.8%
	AVERAGE DOM	18	31	72.2%
	# OF CONTRACTS	4	14	250.0%
	# NEW LISTINGS	4	16	300.0%

# Andover Township

## Historic Sales



## Historic Sales Prices



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# Basking Ridge Market Report

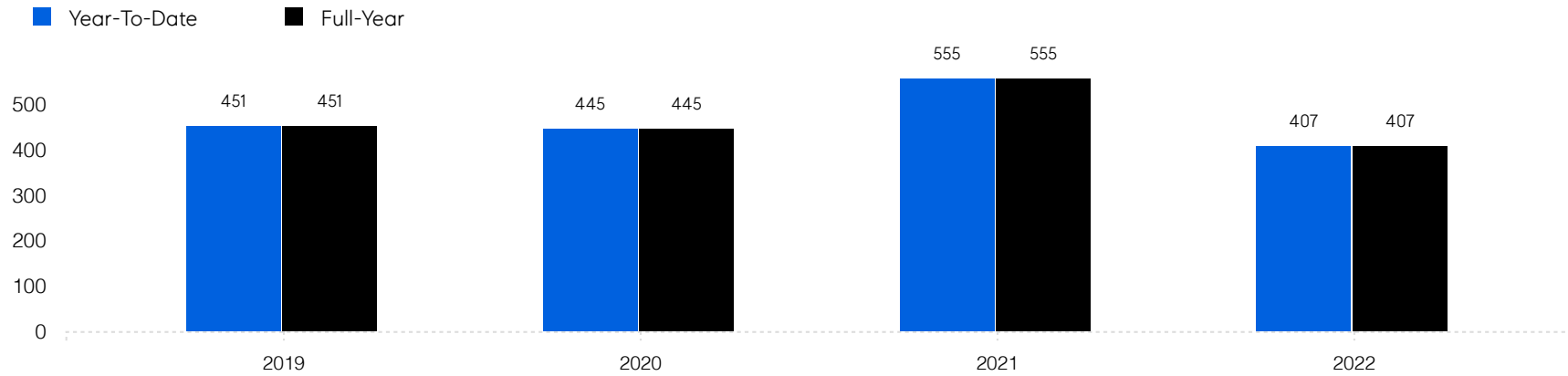
COMPASS

# Basking Ridge

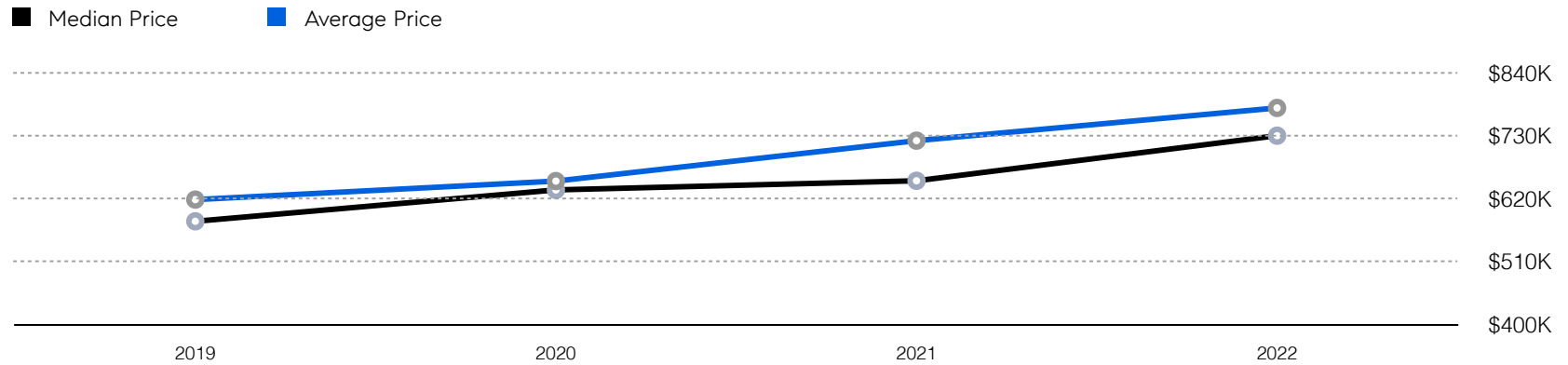
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	309	211	-31.7%
	SALES VOLUME	\$296,357,929	\$226,038,605	-23.7%
	MEDIAN PRICE	\$927,000	\$995,000	7.3%
	AVERAGE PRICE	\$959,087	\$1,071,273	11.7%
	AVERAGE DOM	30	27	-10.0%
	# OF CONTRACTS	305	209	-31.5%
	# NEW LISTINGS	371	227	-38.8%
Condo/Co-op/Townhouse	# OF SALES	246	196	-20.3%
	SALES VOLUME	\$103,956,524	\$90,865,015	-12.6%
	MEDIAN PRICE	\$385,000	\$375,550	-2.5%
	AVERAGE PRICE	\$422,587	\$463,597	9.7%
	AVERAGE DOM	28	22	-21.4%
	# OF CONTRACTS	241	192	-20.3%
	# NEW LISTINGS	258	198	-23.3%

# Basking Ridge

## Historic Sales



## Historic Sales Prices



# COMPASS

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Q4 2022

# Bay Head Market Report

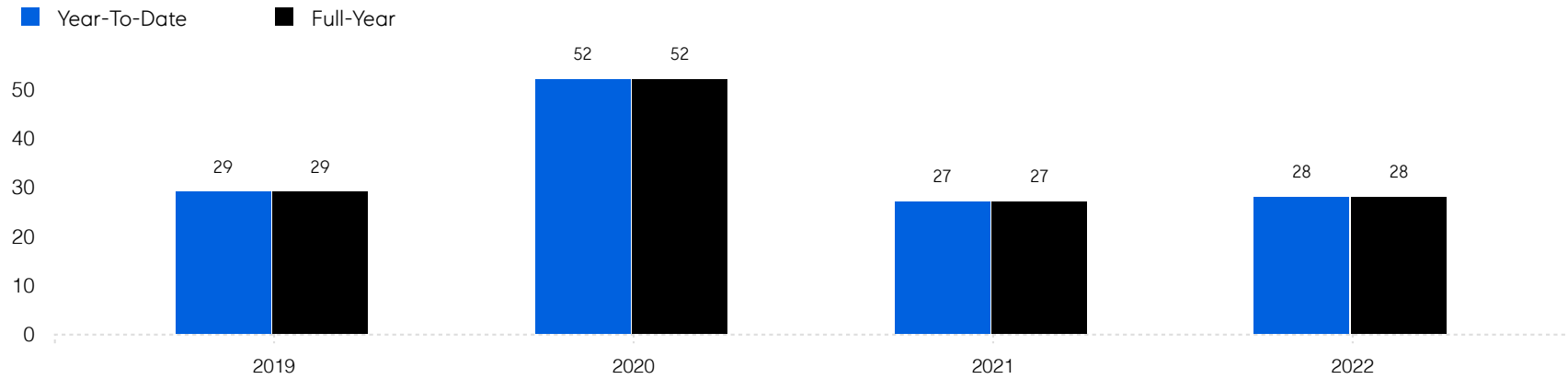
COMPASS

# Bay Head

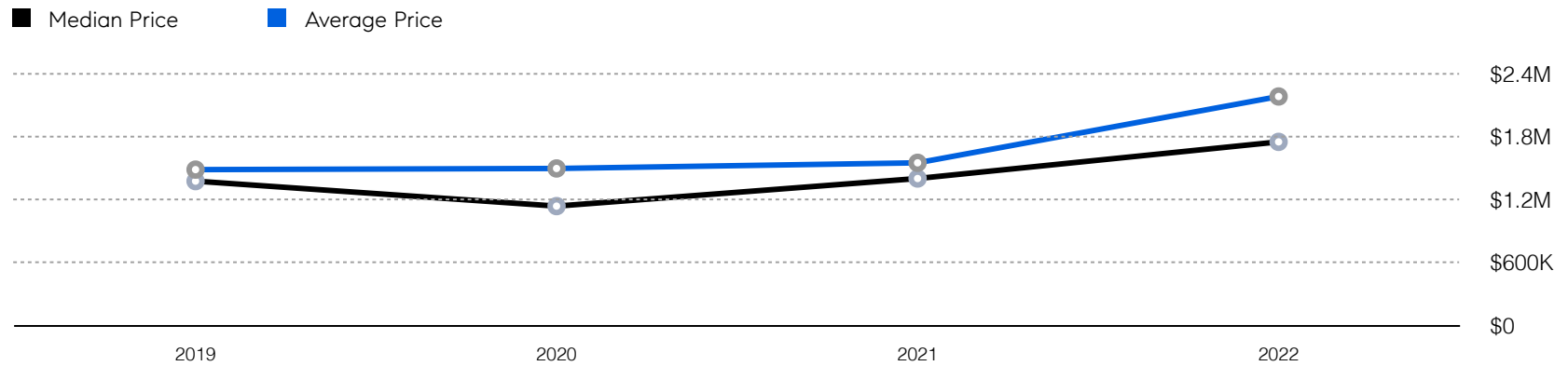
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	24	25	4.2%
	SALES VOLUME	\$40,381,466	\$59,479,195	47.3%
	MEDIAN PRICE	\$1,475,000	\$1,900,000	28.8%
	AVERAGE PRICE	\$1,682,561	\$2,379,168	41.4%
	AVERAGE DOM	51	49	-3.9%
	# OF CONTRACTS	25	21	-16.0%
	# NEW LISTINGS	34	28	-17.6%
Condo/Co-op/Townhouse	# OF SALES	3	3	0.0%
	SALES VOLUME	\$1,465,000	\$1,662,500	13.5%
	MEDIAN PRICE	\$550,000	\$659,000	19.8%
	AVERAGE PRICE	\$488,333	\$554,167	13.5%
	AVERAGE DOM	73	5	-93.2%
	# OF CONTRACTS	3	3	0.0%
	# NEW LISTINGS	2	3	50.0%

# Bay Head

## Historic Sales



## Historic Sales Prices



# COMPASS

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# Bayonne Market Report

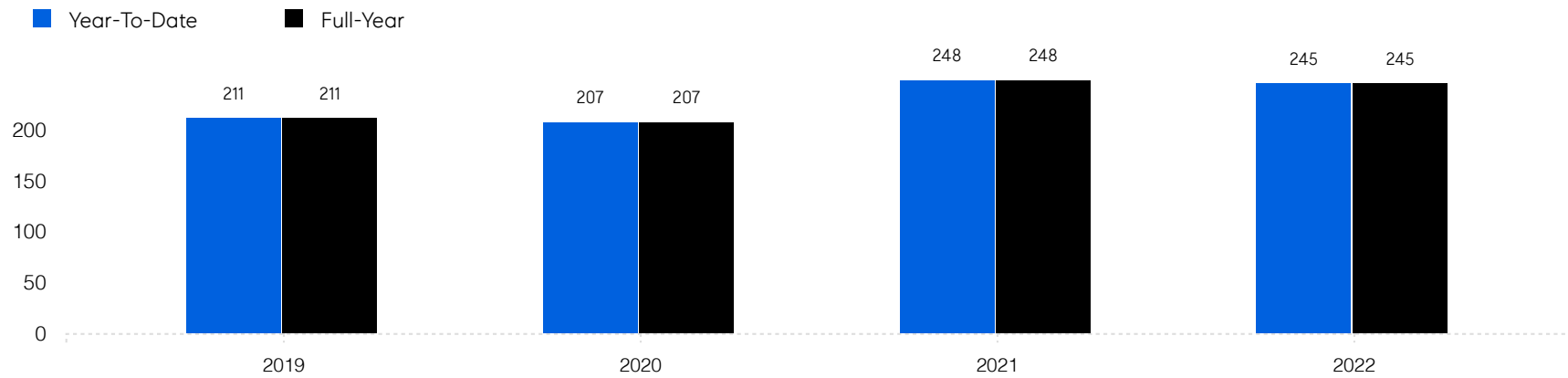
COMPASS

# Bayonne

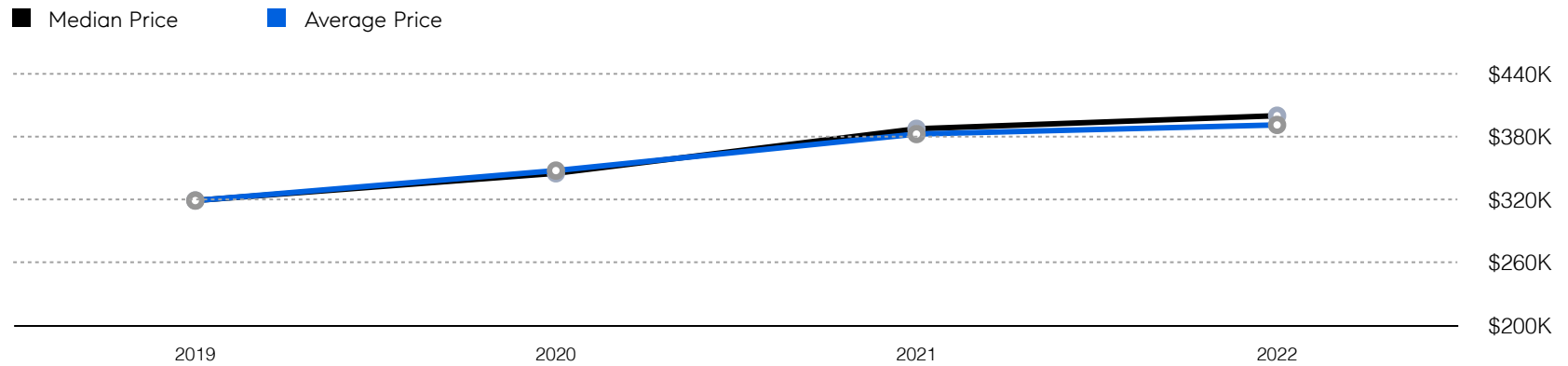
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	156	157	0.6%
	SALES VOLUME	\$69,753,790	\$72,355,092	3.7%
	MEDIAN PRICE	\$430,000	\$450,000	4.7%
	AVERAGE PRICE	\$447,140	\$460,860	3.1%
	AVERAGE DOM	30	37	23.3%
	# OF CONTRACTS	163	147	-9.8%
	# NEW LISTINGS	251	225	-10.4%
Condo/Co-op/Townhouse	# OF SALES	92	88	-4.3%
	SALES VOLUME	\$25,097,149	\$23,485,981	-6.4%
	MEDIAN PRICE	\$255,000	\$224,950	-11.8%
	AVERAGE PRICE	\$272,795	\$266,886	-2.2%
	AVERAGE DOM	35	24	-31.4%
	# OF CONTRACTS	87	88	1.1%
	# NEW LISTINGS	133	143	7.5%

# Bayonne

## Historic Sales



## Historic Sales Prices



# COMPASS

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# Bedminster Market Report

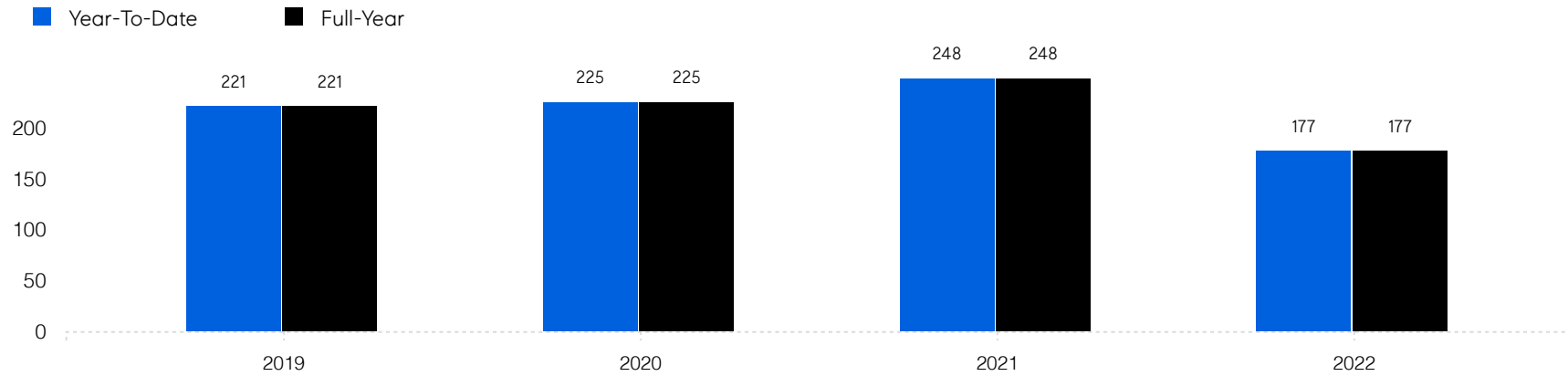
COMPASS

# Bedminster

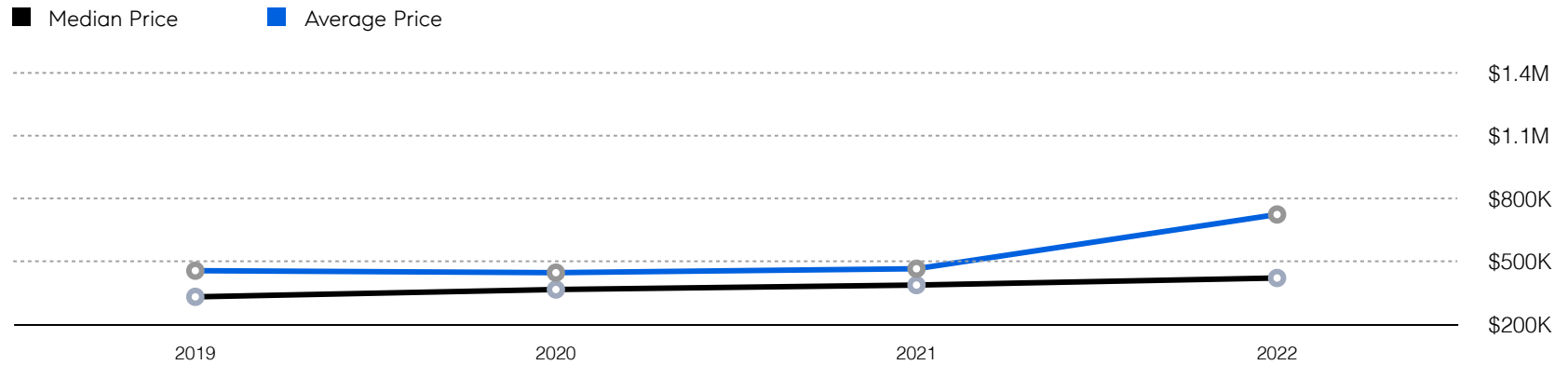
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	63	42	-33.3%
	SALES VOLUME	\$48,799,300	\$74,913,650	53.5%
	MEDIAN PRICE	\$729,000	\$865,000	18.7%
	AVERAGE PRICE	\$774,592	\$1,783,658	130.3%
	AVERAGE DOM	55	72	30.9%
	# OF CONTRACTS	64	38	-40.6%
	# NEW LISTINGS	85	53	-37.6%
Condo/Co-op/Townhouse	# OF SALES	185	135	-27.0%
	SALES VOLUME	\$66,335,187	\$53,130,268	-19.9%
	MEDIAN PRICE	\$335,000	\$385,000	14.9%
	AVERAGE PRICE	\$358,569	\$393,558	9.8%
	AVERAGE DOM	29	28	-3.4%
	# OF CONTRACTS	179	132	-26.3%
	# NEW LISTINGS	186	128	-31.2%

# Bedminster

## Historic Sales



## Historic Sales Prices



# COMPASS

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# Belleville Market Report

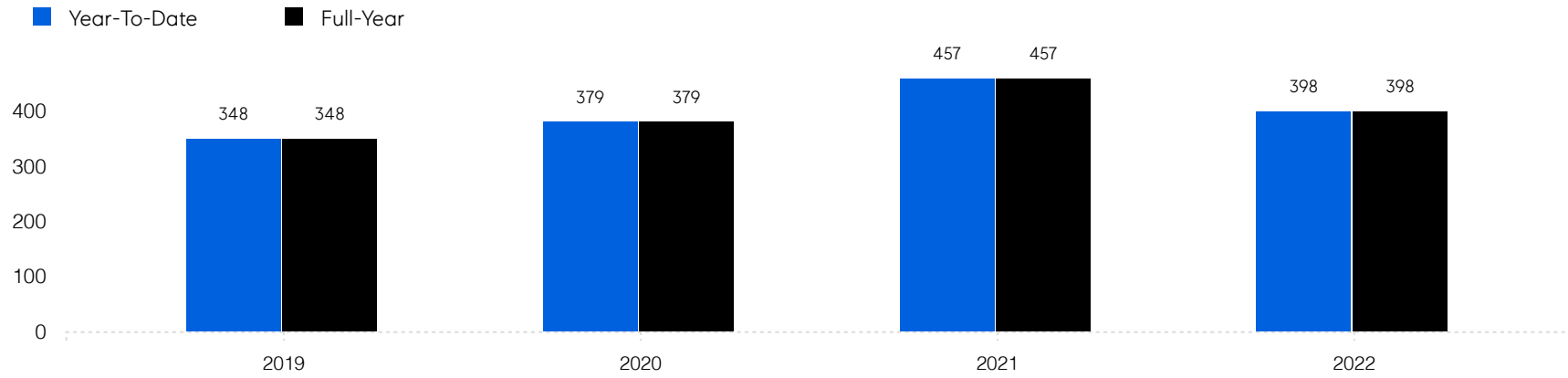
COMPASS

# Belleville

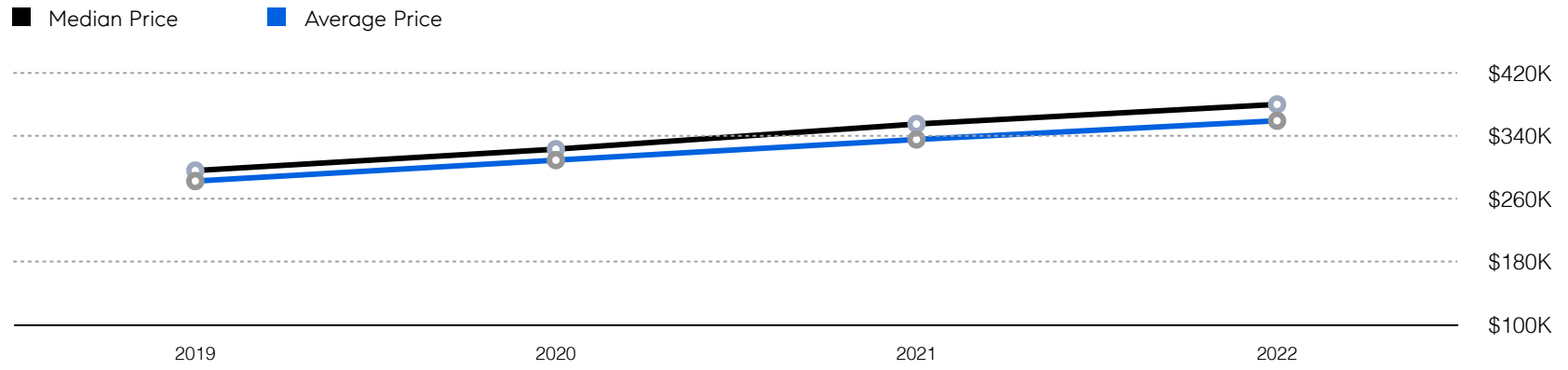
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	303	240	-20.8%
	SALES VOLUME	\$118,667,653	\$101,043,276	-14.9%
	MEDIAN PRICE	\$390,000	\$420,000	7.7%
	AVERAGE PRICE	\$391,642	\$421,014	7.5%
	AVERAGE DOM	37	43	16.2%
	# OF CONTRACTS	329	255	-22.5%
	# NEW LISTINGS	358	245	-31.6%
Condo/Co-op/Townhouse	# OF SALES	154	158	2.6%
	SALES VOLUME	\$34,568,700	\$41,902,066	21.2%
	MEDIAN PRICE	\$215,125	\$252,500	17.4%
	AVERAGE PRICE	\$224,472	\$265,203	18.1%
	AVERAGE DOM	47	38	-19.1%
	# OF CONTRACTS	165	143	-13.3%
	# NEW LISTINGS	170	139	-18.2%

# Belleville

## Historic Sales



## Historic Sales Prices



# COMPASS

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# Bergenfield Market Report

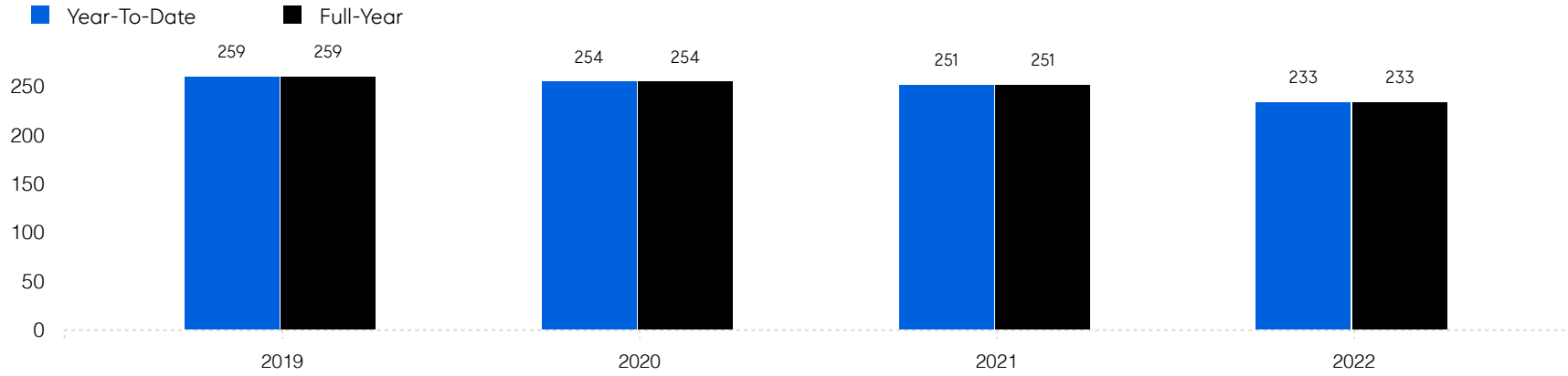
COMPASS

# Bergenfield

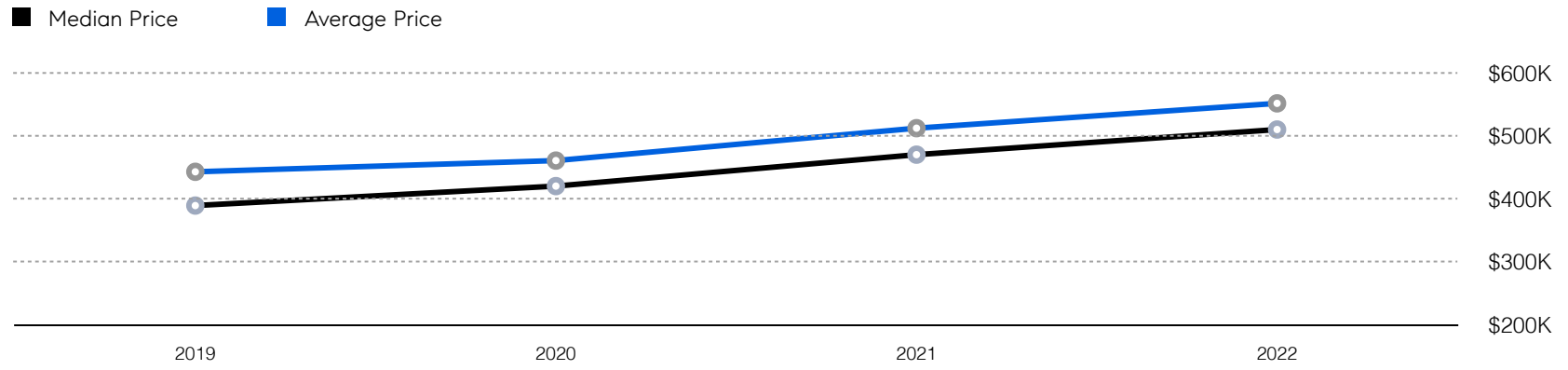
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	239	221	-7.5%
	SALES VOLUME	\$125,780,714	\$125,731,475	0.0%
	MEDIAN PRICE	\$475,000	\$520,000	9.5%
	AVERAGE PRICE	\$526,279	\$568,921	8.1%
	AVERAGE DOM	34	35	2.9%
	# OF CONTRACTS	266	235	-11.7%
	# NEW LISTINGS	274	230	-16.1%
Condo/Co-op/Townhouse	# OF SALES	12	12	0.0%
	SALES VOLUME	\$2,768,900	\$2,802,500	1.2%
	MEDIAN PRICE	\$220,000	\$225,000	2.3%
	AVERAGE PRICE	\$230,742	\$233,542	1.2%
	AVERAGE DOM	36	14	-61.1%
	# OF CONTRACTS	12	12	0.0%
	# NEW LISTINGS	13	15	15.4%

# Bergenfield

## Historic Sales



## Historic Sales Prices



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# Berkeley Heights Market Report

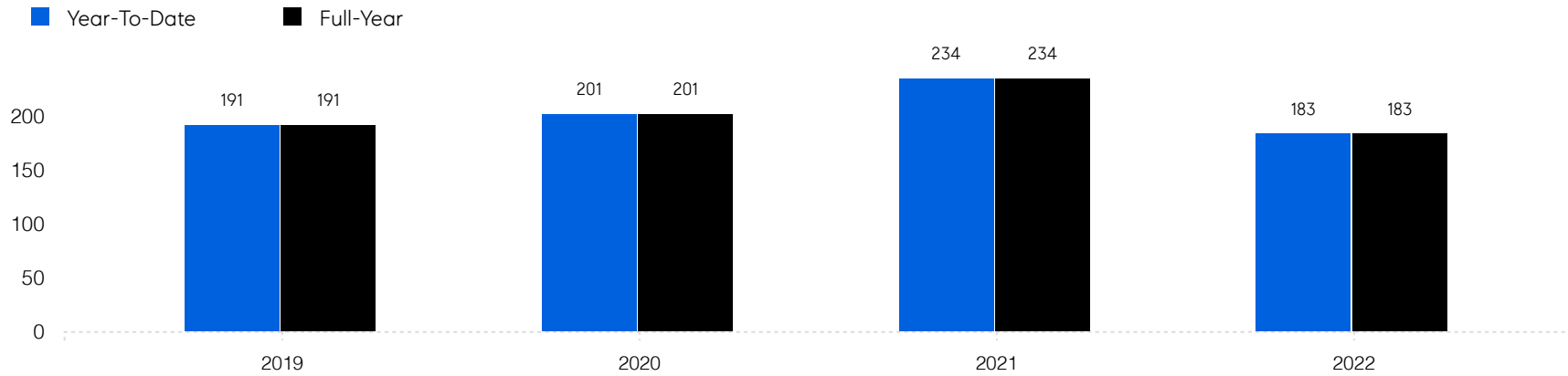
COMPASS

# Berkeley Heights

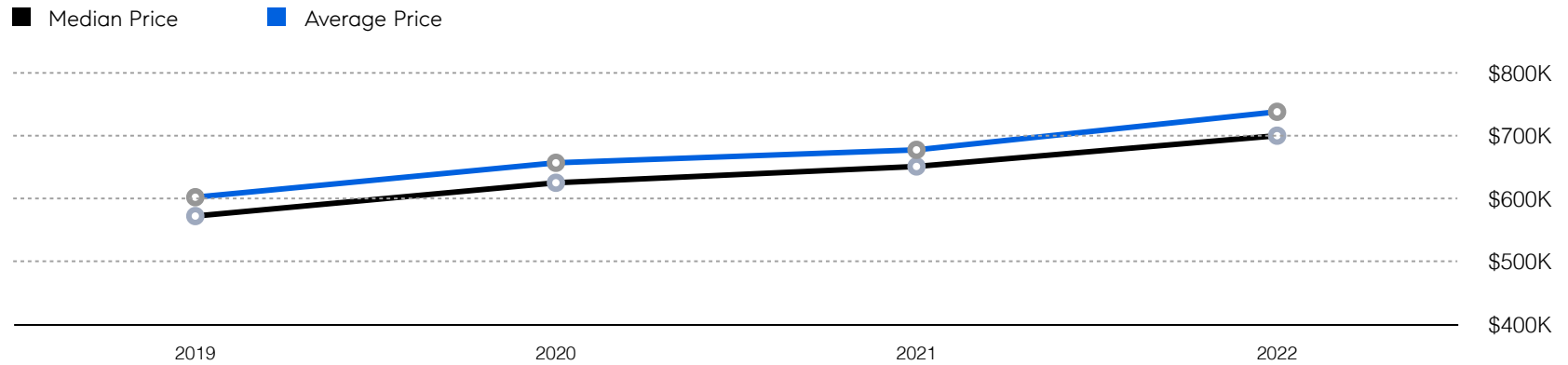
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	203	155	-23.6%
	SALES VOLUME	\$145,898,608	\$122,079,187	-16.3%
	MEDIAN PRICE	\$680,000	\$729,000	7.2%
	AVERAGE PRICE	\$718,712	\$787,608	9.6%
	AVERAGE DOM	31	27	-12.9%
	# OF CONTRACTS	198	158	-20.2%
	# NEW LISTINGS	225	163	-27.6%
Condo/Co-op/Townhouse	# OF SALES	31	28	-9.7%
	SALES VOLUME	\$12,620,500	\$12,985,000	2.9%
	MEDIAN PRICE	\$387,500	\$462,000	19.2%
	AVERAGE PRICE	\$407,113	\$463,750	13.9%
	AVERAGE DOM	46	30	-34.8%
	# OF CONTRACTS	33	26	-21.2%
	# NEW LISTINGS	38	27	-28.9%

# Berkeley Heights

## Historic Sales



## Historic Sales Prices



# COMPASS

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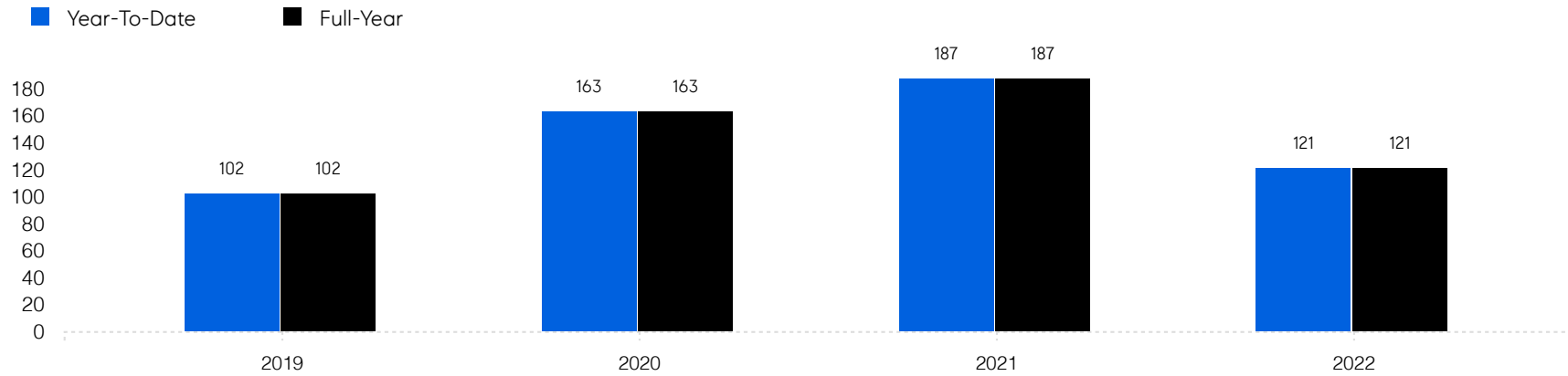
COMPASS

# Bernardsville

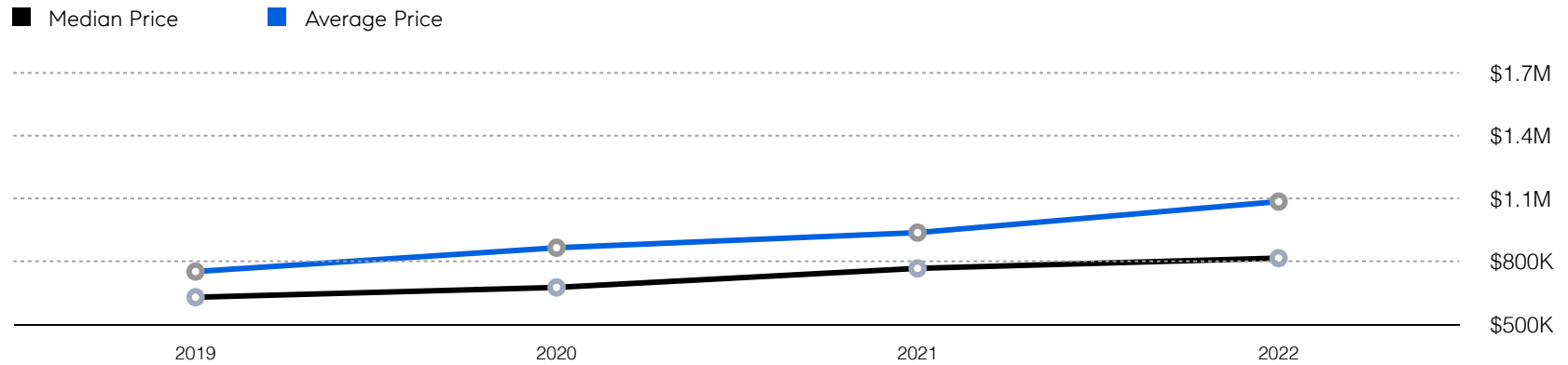
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	169	108	-36.1%
	SALES VOLUME	\$161,182,908	\$123,557,246	-23.3%
	MEDIAN PRICE	\$766,000	\$837,500	9.3%
	AVERAGE PRICE	\$953,745	\$1,144,049	20.0%
	AVERAGE DOM	58	39	-32.8%
	# OF CONTRACTS	161	105	-34.8%
	# NEW LISTINGS	188	124	-34.0%
Condo/Co-op/Townhouse	# OF SALES	18	13	-27.8%
	SALES VOLUME	\$14,009,998	\$7,747,000	-44.7%
	MEDIAN PRICE	\$762,500	\$420,000	-44.9%
	AVERAGE PRICE	\$778,333	\$595,923	-23.4%
	AVERAGE DOM	240	76	-68.3%
	# OF CONTRACTS	20	12	-40.0%
	# NEW LISTINGS	13	11	-15.4%

# Bernardsville

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Bloomfield Market Report

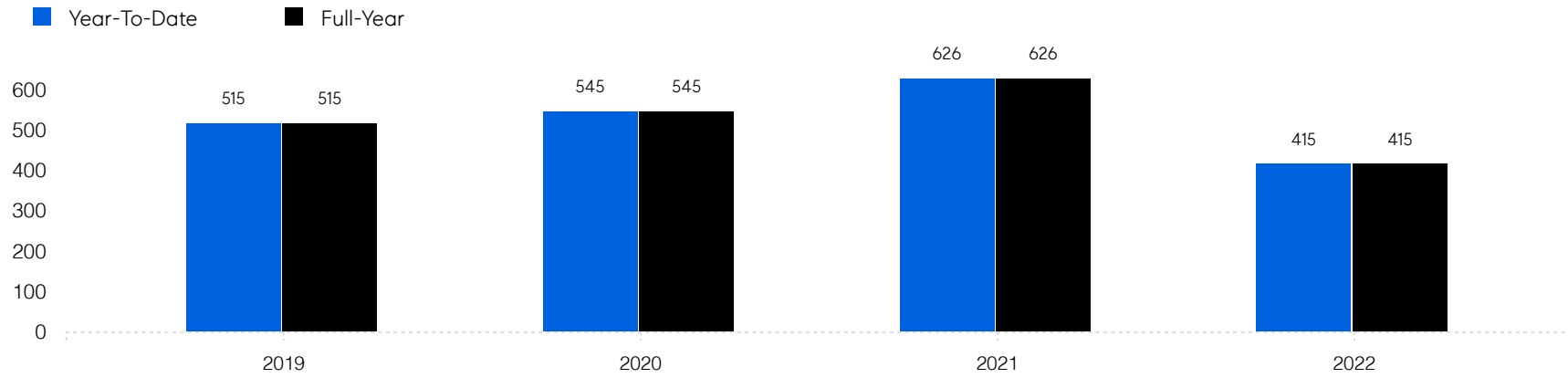
COMPASS

# Bloomfield

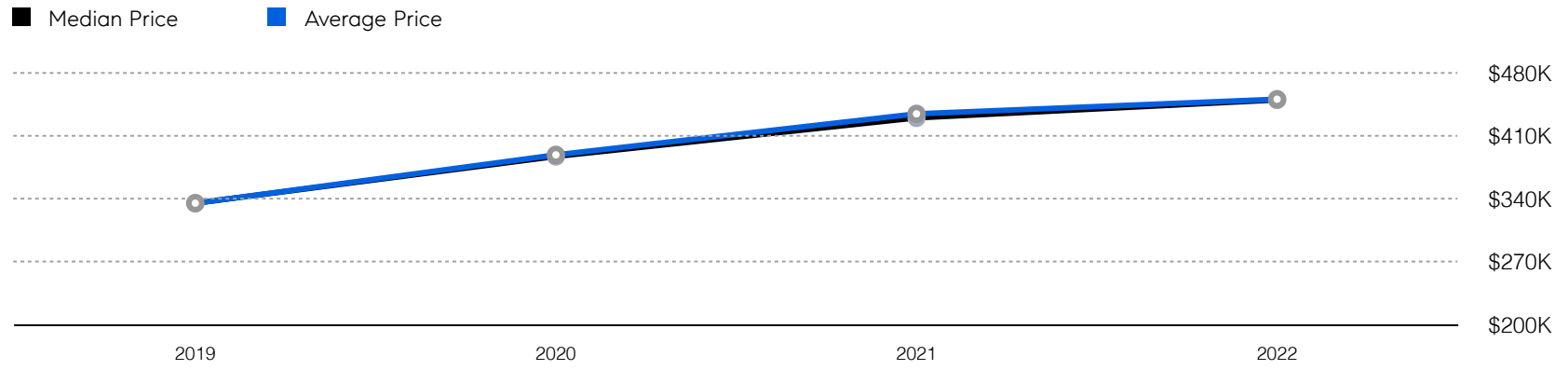
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	547	341	-37.7%
	SALES VOLUME	\$253,154,428	\$168,703,969	-33.4%
	MEDIAN PRICE	\$450,000	\$475,000	5.6%
	AVERAGE PRICE	\$462,805	\$494,733	6.9%
	AVERAGE DOM	31	34	9.7%
	# OF CONTRACTS	639	393	-38.5%
	# NEW LISTINGS	670	388	-42.1%
Condo/Co-op/Townhouse	# OF SALES	79	74	-6.3%
	SALES VOLUME	\$18,820,900	\$18,369,500	-2.4%
	MEDIAN PRICE	\$220,000	\$228,750	4.0%
	AVERAGE PRICE	\$238,239	\$248,236	4.2%
	AVERAGE DOM	39	34	-12.8%
	# OF CONTRACTS	94	79	-16.0%
	# NEW LISTINGS	97	72	-25.8%

# Bloomfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Bogota Market Report

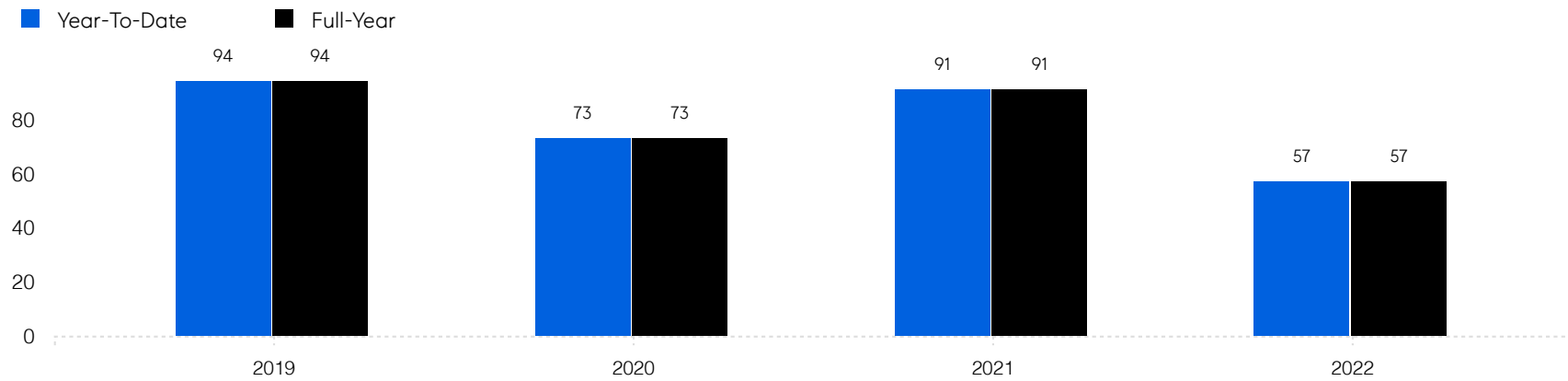
COMPASS

# Bogota

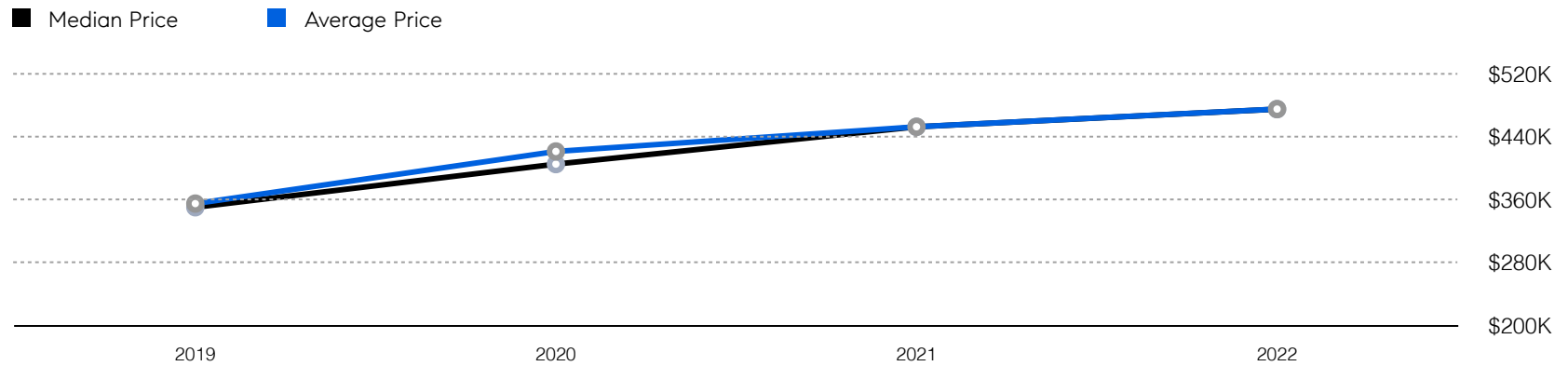
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	89	56	-37.1%
	SALES VOLUME	\$40,781,449	\$26,894,127	-34.1%
	MEDIAN PRICE	\$455,000	\$476,500	4.7%
	AVERAGE PRICE	\$458,219	\$480,252	4.8%
	AVERAGE DOM	31	46	48.4%
	# OF CONTRACTS	101	57	-43.6%
	# NEW LISTINGS	104	54	-48.1%
Condo/Co-op/Townhouse	# OF SALES	2	1	-50.0%
	SALES VOLUME	\$402,777	\$187,500	-53.4%
	MEDIAN PRICE	\$201,389	\$187,500	-6.9%
	AVERAGE PRICE	\$201,389	\$187,500	-6.9%
	AVERAGE DOM	29	22	-24.1%
	# OF CONTRACTS	3	1	-66.7%
	# NEW LISTINGS	5	2	-60.0%

# Bogota

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Boonton Market Report

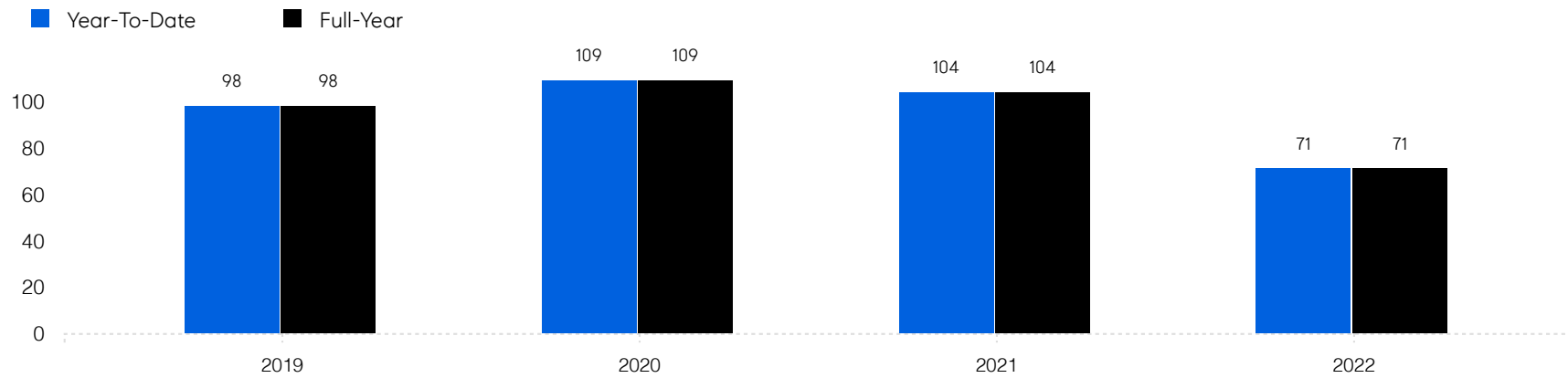
COMPASS

# Boonton

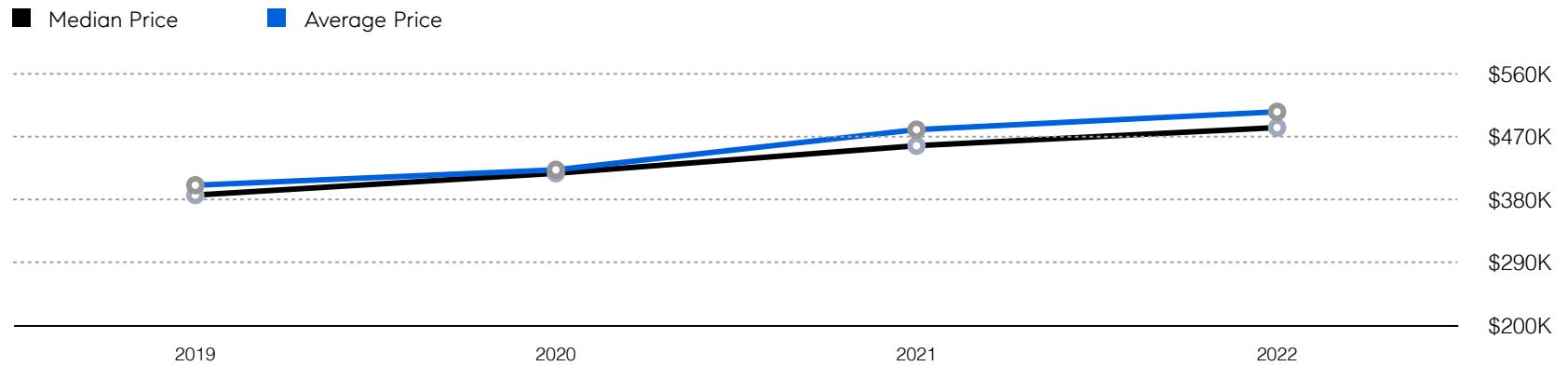
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	98	64	-34.7%
	SALES VOLUME	\$47,760,550	\$33,067,010	-30.8%
	MEDIAN PRICE	\$462,500	\$485,000	4.9%
	AVERAGE PRICE	\$487,353	\$516,672	6.0%
	AVERAGE DOM	32	23	-28.1%
	# OF CONTRACTS	104	64	-38.5%
	# NEW LISTINGS	115	71	-38.3%
Condo/Co-op/Townhouse	# OF SALES	6	7	16.7%
	SALES VOLUME	\$2,164,000	\$2,831,000	30.8%
	MEDIAN PRICE	\$397,500	\$465,000	17.0%
	AVERAGE PRICE	\$360,667	\$404,429	12.1%
	AVERAGE DOM	31	55	77.4%
	# OF CONTRACTS	6	9	50.0%
	# NEW LISTINGS	8	10	25.0%

# Boonton

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Boonton Township Market Report

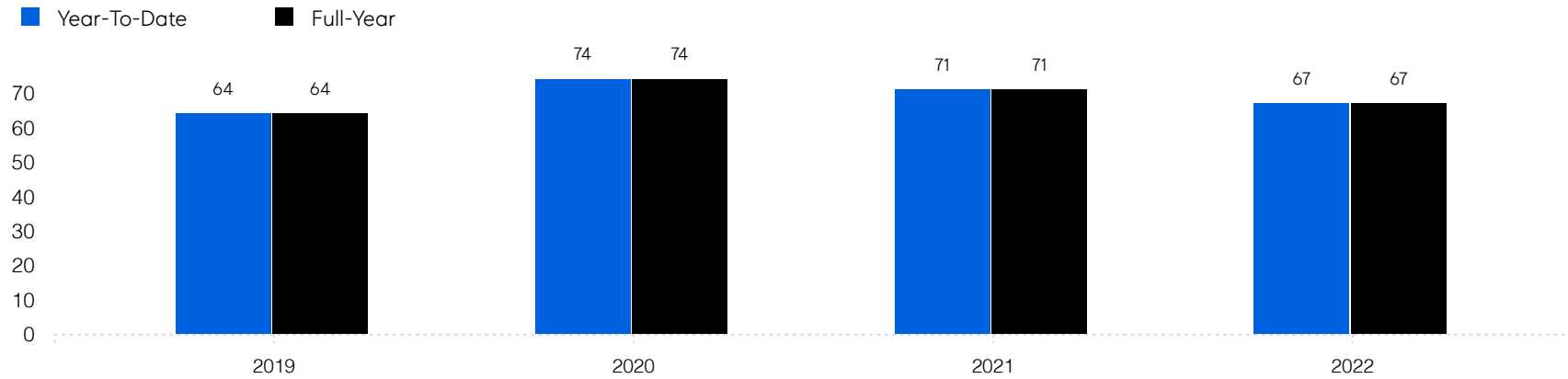
COMPASS

# Boonton Township

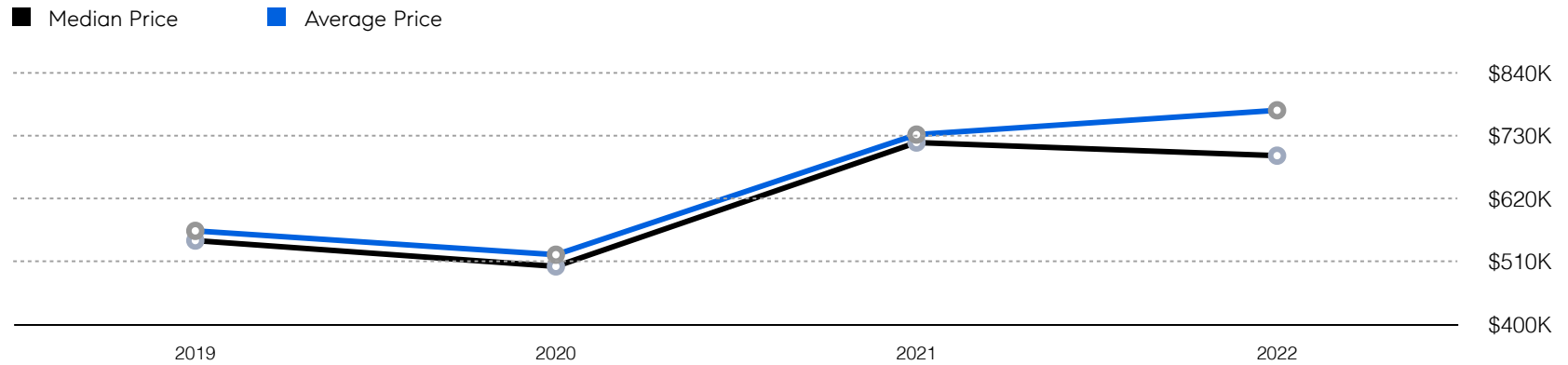
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	66	56	-15.2%
	SALES VOLUME	\$49,279,455	\$45,435,580	-7.8%
	MEDIAN PRICE	\$728,500	\$730,500	0.3%
	AVERAGE PRICE	\$746,658	\$811,350	8.7%
	AVERAGE DOM	46	38	-17.4%
	# OF CONTRACTS	68	54	-20.6%
	# NEW LISTINGS	78	68	-12.8%
Condo/Co-op/Townhouse	# OF SALES	5	11	120.0%
	SALES VOLUME	\$2,686,300	\$6,455,000	140.3%
	MEDIAN PRICE	\$530,000	\$595,000	12.3%
	AVERAGE PRICE	\$537,260	\$586,818	9.2%
	AVERAGE DOM	39	12	-69.2%
	# OF CONTRACTS	6	13	116.7%
	# NEW LISTINGS	4	15	275.0%

# Boonton Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Branchburg Market Report

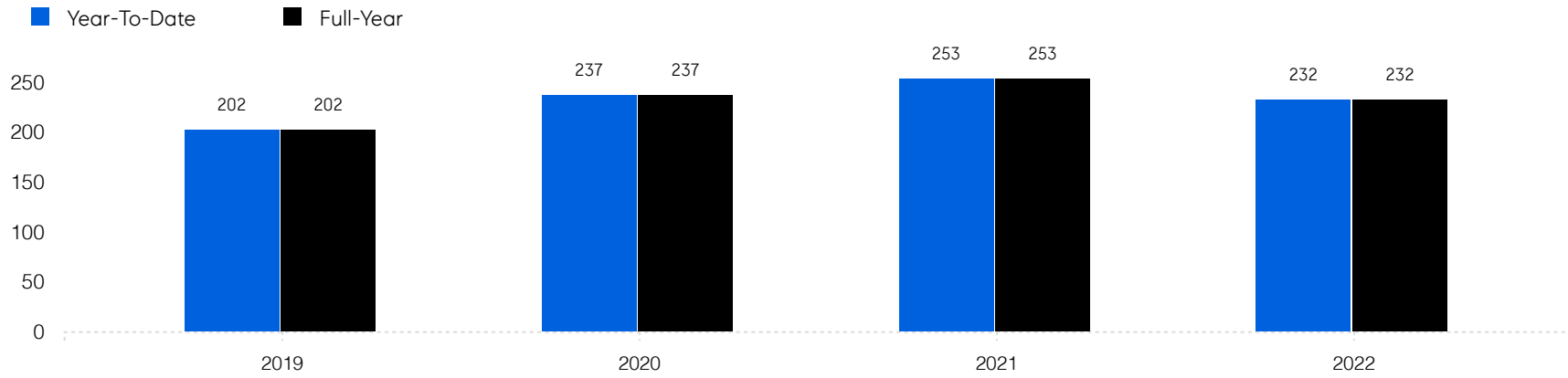
COMPASS

# Branchburg

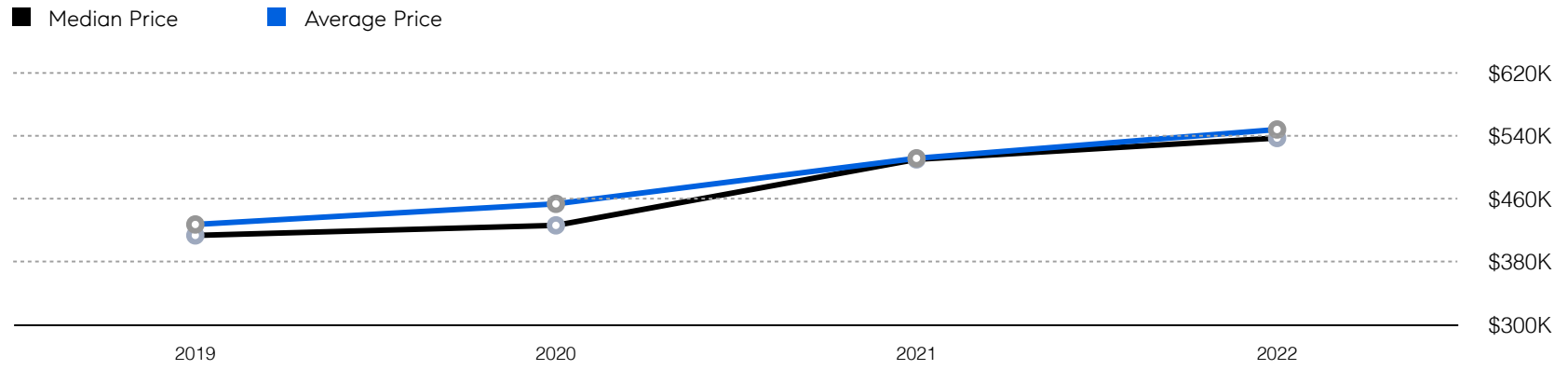
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	170	145	-14.7%
	SALES VOLUME	\$99,901,760	\$88,513,972	-11.4%
	MEDIAN PRICE	\$575,000	\$600,000	4.3%
	AVERAGE PRICE	\$587,657	\$610,441	3.9%
	AVERAGE DOM	33	27	-18.2%
	# OF CONTRACTS	176	143	-18.7%
	# NEW LISTINGS	203	152	-25.1%
Condo/Co-op/Townhouse	# OF SALES	83	87	4.8%
	SALES VOLUME	\$29,475,390	\$38,634,038	31.1%
	MEDIAN PRICE	\$360,000	\$420,000	16.7%
	AVERAGE PRICE	\$355,125	\$444,069	25.0%
	AVERAGE DOM	84	50	-40.5%
	# OF CONTRACTS	74	78	5.4%
	# NEW LISTINGS	81	77	-4.9%

# Branchburg

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Bridgewater Market Report

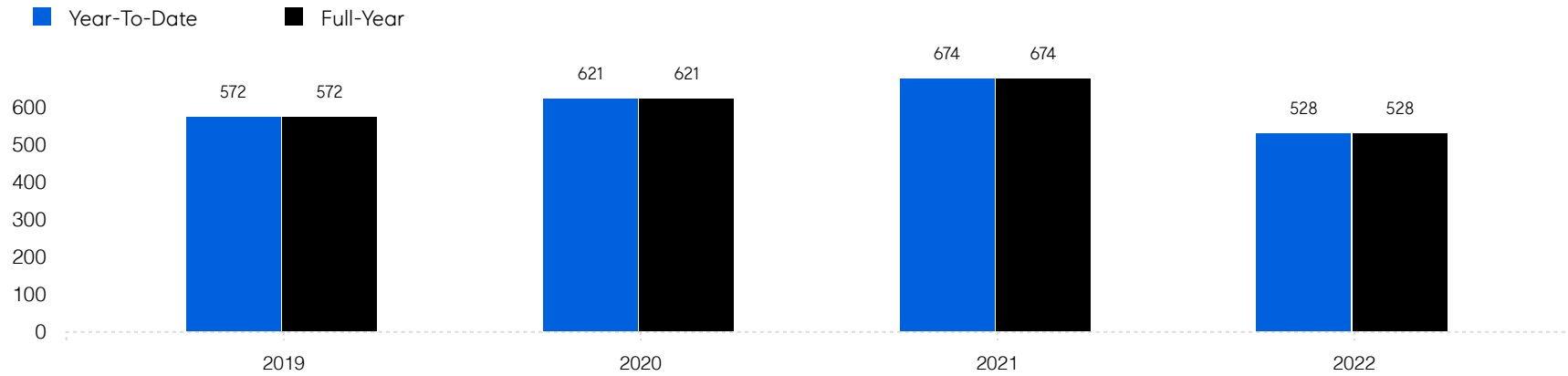
COMPASS

# Bridgewater

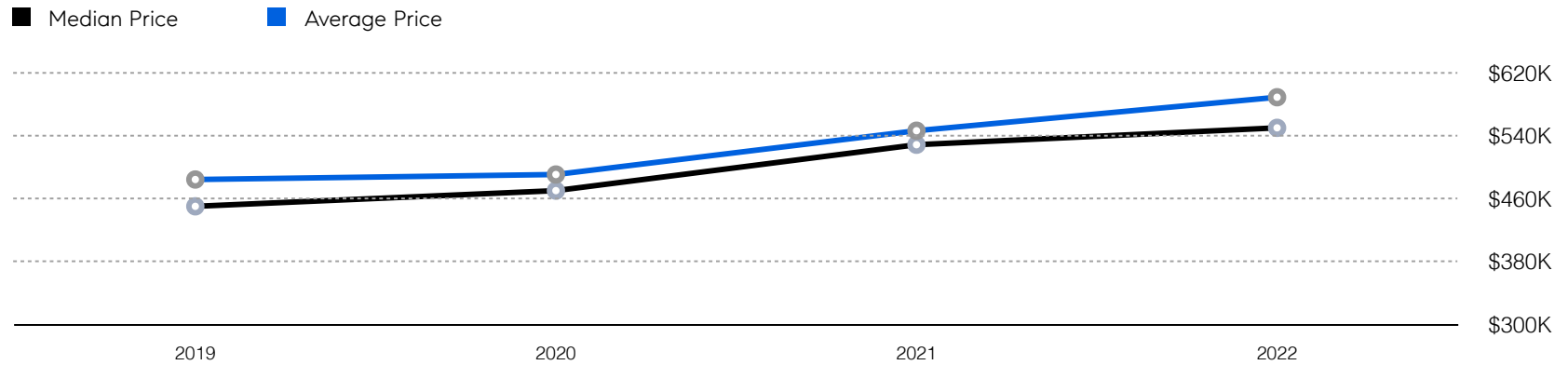
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	469	386	-17.7%
	SALES VOLUME	\$295,017,278	\$255,069,713	-13.5%
	MEDIAN PRICE	\$606,000	\$615,000	1.5%
	AVERAGE PRICE	\$629,035	\$660,802	5.1%
	AVERAGE DOM	32	29	-9.4%
	# OF CONTRACTS	468	369	-21.2%
	# NEW LISTINGS	537	411	-23.5%
Condo/Co-op/Townhouse	# OF SALES	205	142	-30.7%
	SALES VOLUME	\$73,215,536	\$55,919,627	-23.6%
	MEDIAN PRICE	\$350,000	\$382,000	9.1%
	AVERAGE PRICE	\$357,149	\$393,800	10.3%
	AVERAGE DOM	29	22	-24.1%
	# OF CONTRACTS	205	137	-33.2%
	# NEW LISTINGS	222	150	-32.4%

# Bridgewater

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Byram Market Report

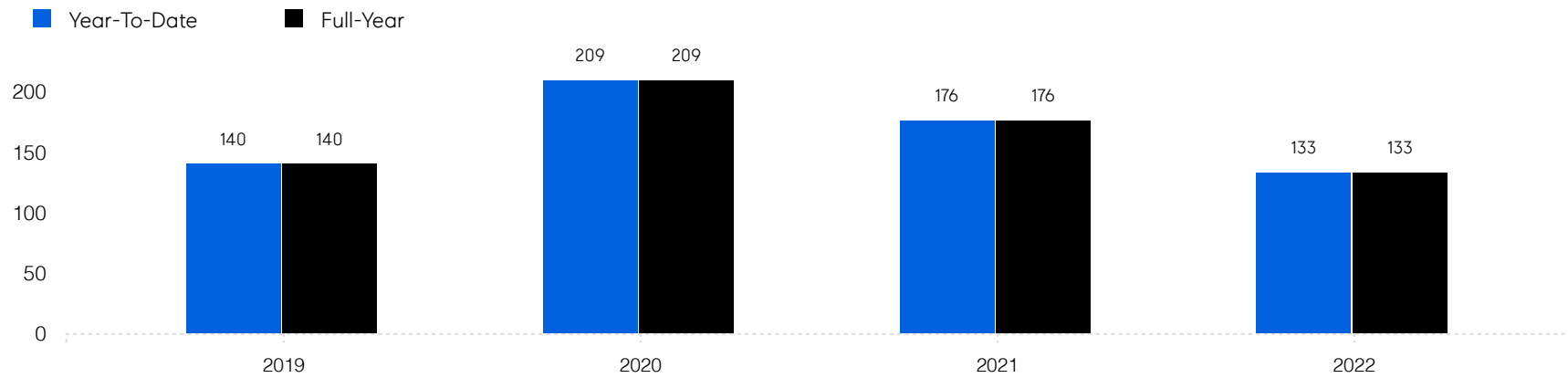
COMPASS

# Byram

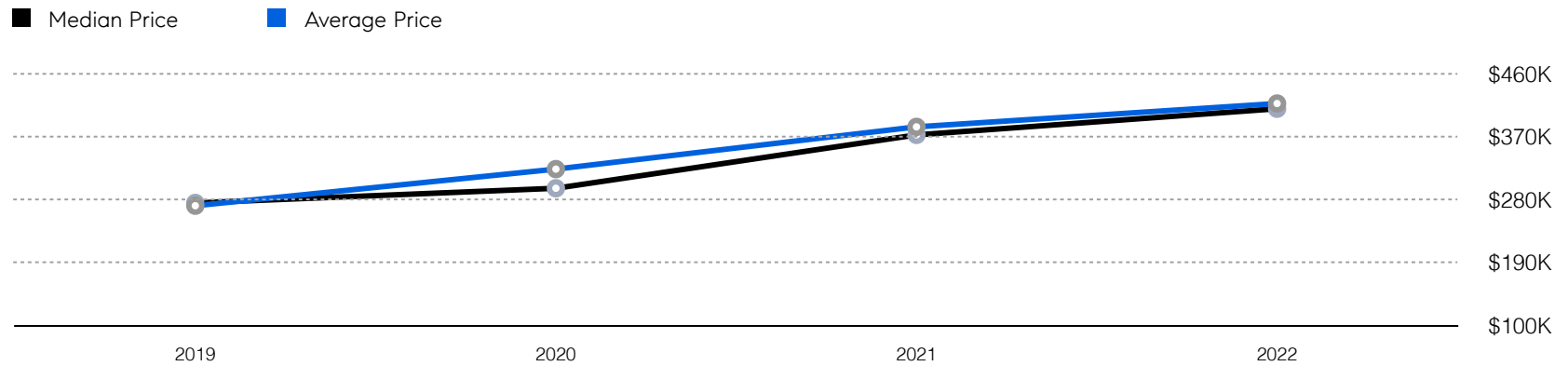
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	175	133	-24.0%
	SALES VOLUME	\$67,483,700	\$55,525,117	-17.7%
	MEDIAN PRICE	\$375,000	\$410,000	9.3%
	AVERAGE PRICE	\$385,621	\$417,482	8.3%
	AVERAGE DOM	37	36	-2.7%
	# OF CONTRACTS	177	118	-33.3%
	# NEW LISTINGS	207	134	-35.3%
Condo/Co-op/Townhouse	# OF SALES	1	0	0.0%
	SALES VOLUME	\$105,000	-	-
	MEDIAN PRICE	\$105,000	-	-
	AVERAGE PRICE	\$105,000	-	-
	AVERAGE DOM	241	-	-
	# OF CONTRACTS	1	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Byram

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Caldwell Market Report

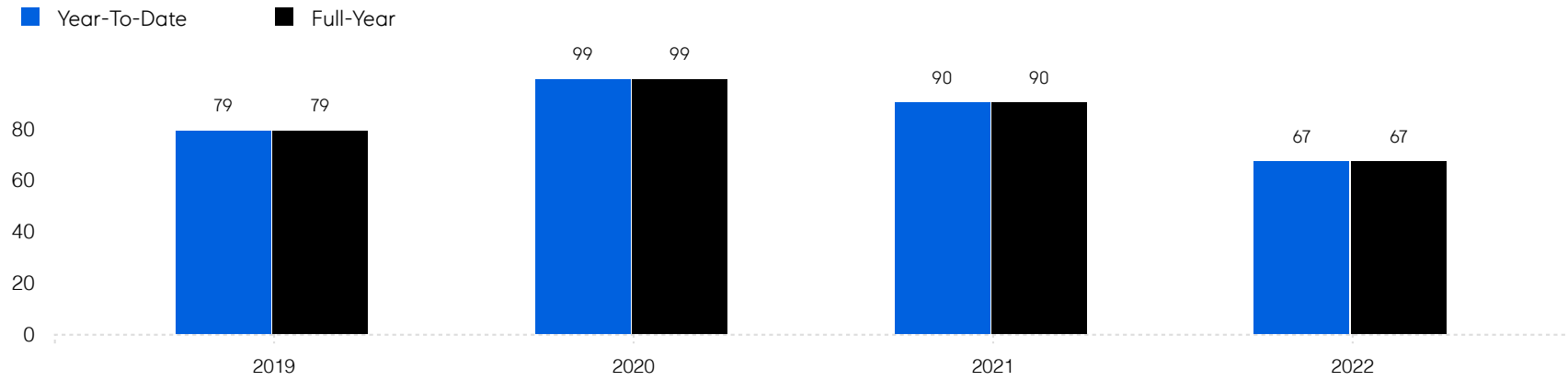
COMPASS

# Caldwell

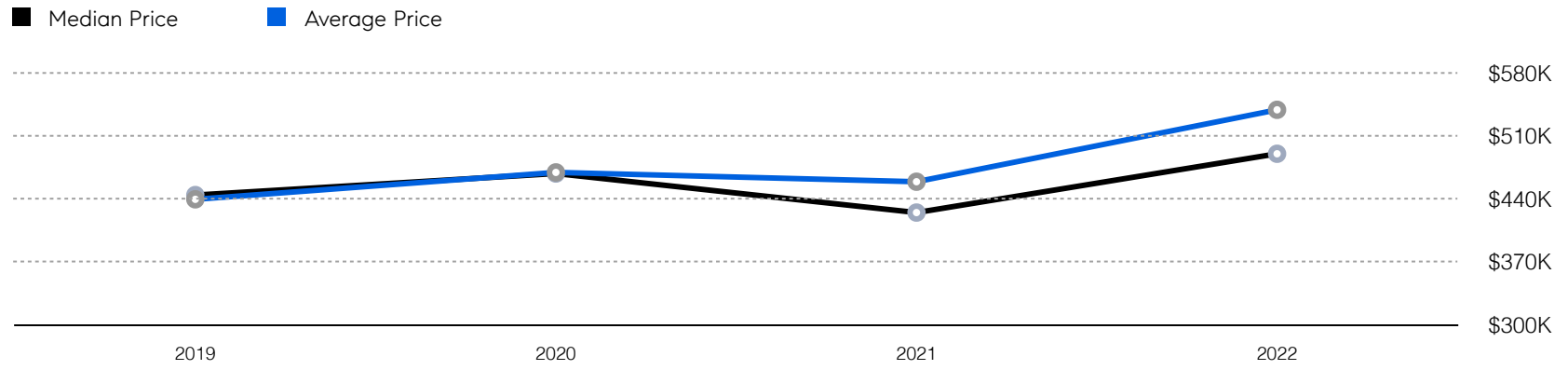
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	53	43	-18.9%
	SALES VOLUME	\$30,734,766	\$27,604,490	-10.2%
	MEDIAN PRICE	\$529,000	\$637,500	20.5%
	AVERAGE PRICE	\$579,901	\$641,965	10.7%
	AVERAGE DOM	33	32	-3.0%
	# OF CONTRACTS	50	40	-20.0%
	# NEW LISTINGS	60	43	-28.3%
Condo/Co-op/Townhouse	# OF SALES	37	24	-35.1%
	SALES VOLUME	\$10,562,718	\$8,505,887	-19.5%
	MEDIAN PRICE	\$245,000	\$356,500	45.5%
	AVERAGE PRICE	\$285,479	\$354,412	24.1%
	AVERAGE DOM	32	20	-37.5%
	# OF CONTRACTS	39	21	-46.2%
	# NEW LISTINGS	48	23	-52.1%

# Caldwell

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Carlstadt Market Report

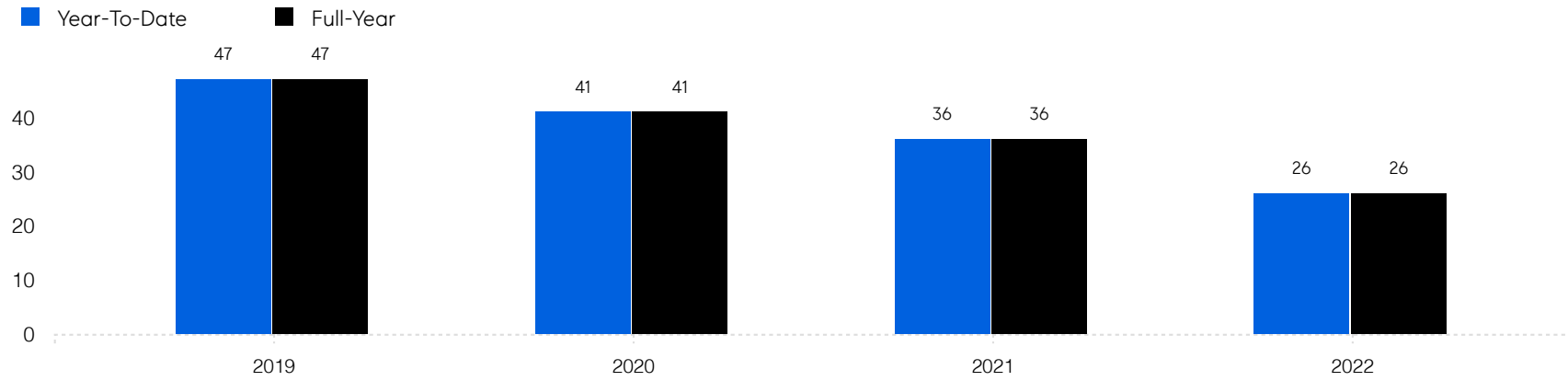
COMPASS

# Carlstadt

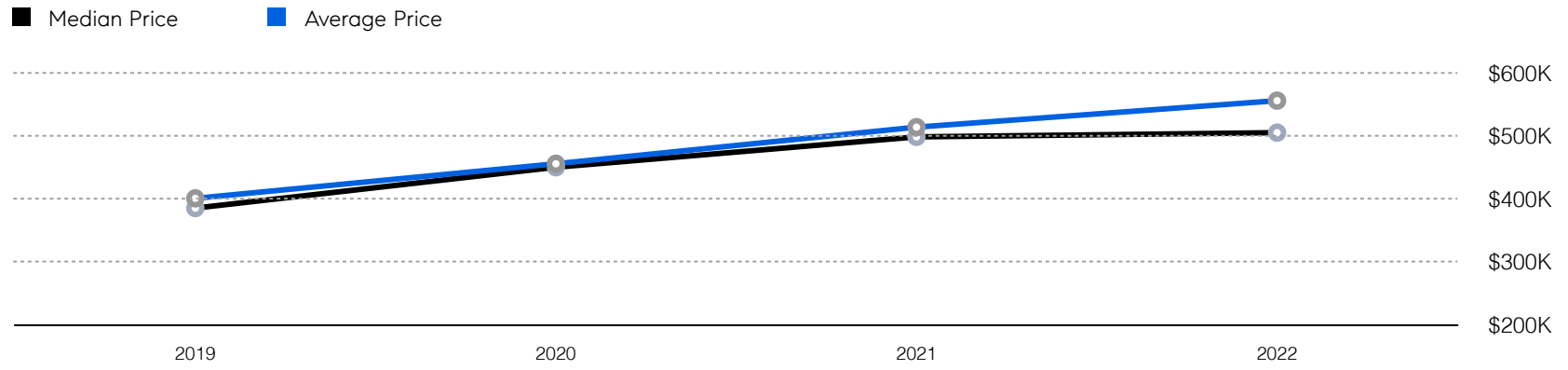
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	36	25	-30.6%
	SALES VOLUME	\$18,496,600	\$13,970,399	-24.5%
	MEDIAN PRICE	\$498,300	\$510,000	2.3%
	AVERAGE PRICE	\$513,794	\$558,816	8.8%
	AVERAGE DOM	29	38	31.0%
	# OF CONTRACTS	46	22	-52.2%
	# NEW LISTINGS	48	32	-33.3%
Condo/Co-op/Townhouse	# OF SALES	0	1	0.0%
	SALES VOLUME	-	\$484,000	-
	MEDIAN PRICE	-	\$484,000	-
	AVERAGE PRICE	-	\$484,000	-
	AVERAGE DOM	-	15	-
	# OF CONTRACTS	0	1	0.0%
	# NEW LISTINGS	0	1	0.0%

# Carlstadt

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cedar Grove Market Report

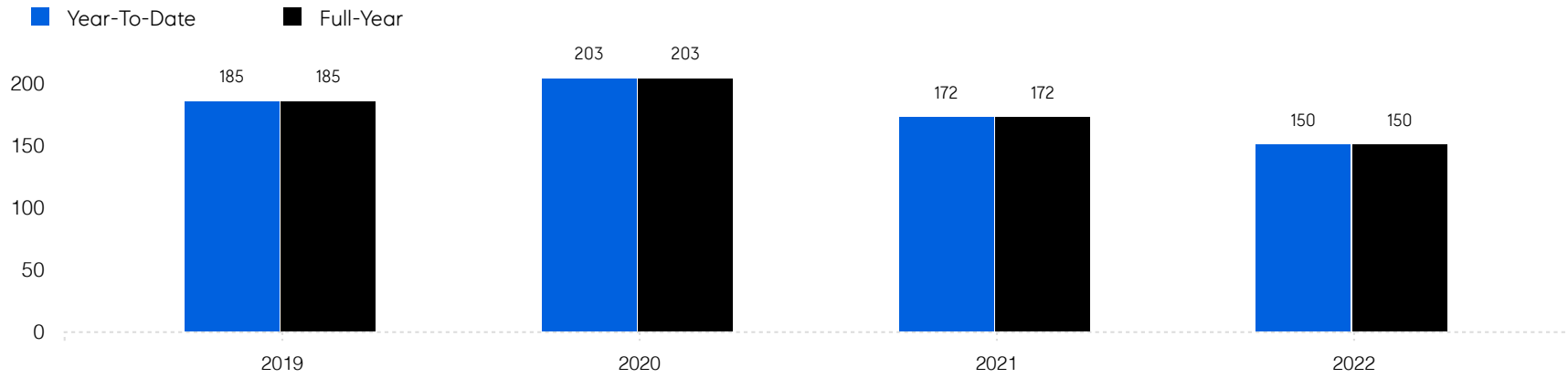
COMPASS

# Cedar Grove

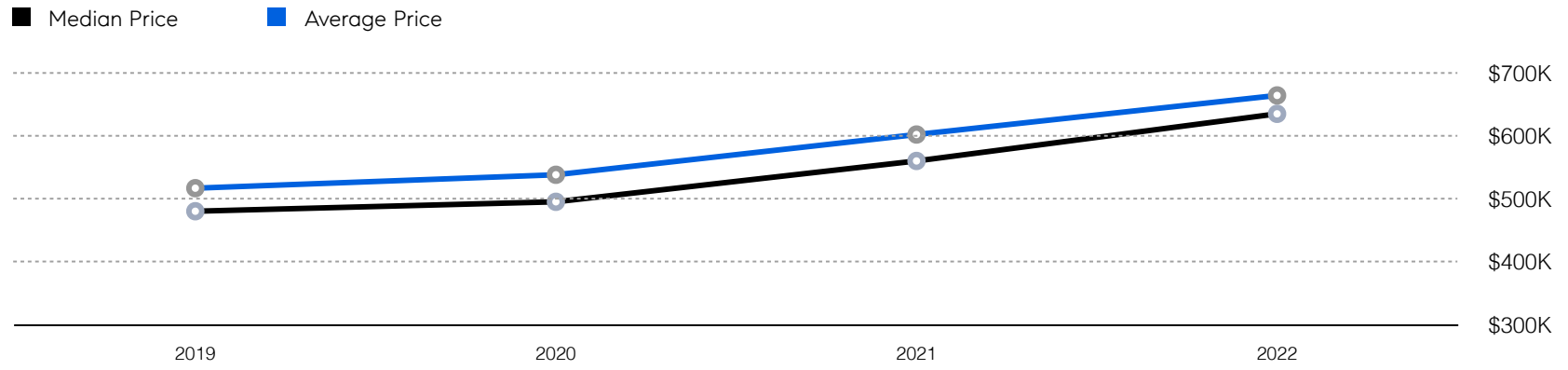
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	132	103	-22.0%
	SALES VOLUME	\$81,280,205	\$71,445,043	-12.1%
	MEDIAN PRICE	\$563,000	\$650,000	15.5%
	AVERAGE PRICE	\$615,759	\$693,641	12.6%
	AVERAGE DOM	27	25	-7.4%
	# OF CONTRACTS	137	103	-24.8%
	# NEW LISTINGS	155	117	-24.5%
Condo/Co-op/Townhouse	# OF SALES	40	47	17.5%
	SALES VOLUME	\$22,272,028	\$28,194,743	26.6%
	MEDIAN PRICE	\$548,000	\$610,000	11.3%
	AVERAGE PRICE	\$556,801	\$599,888	7.7%
	AVERAGE DOM	44	30	-31.8%
	# OF CONTRACTS	46	48	4.3%
	# NEW LISTINGS	38	49	28.9%

# Cedar Grove

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cedar Knolls Market Report

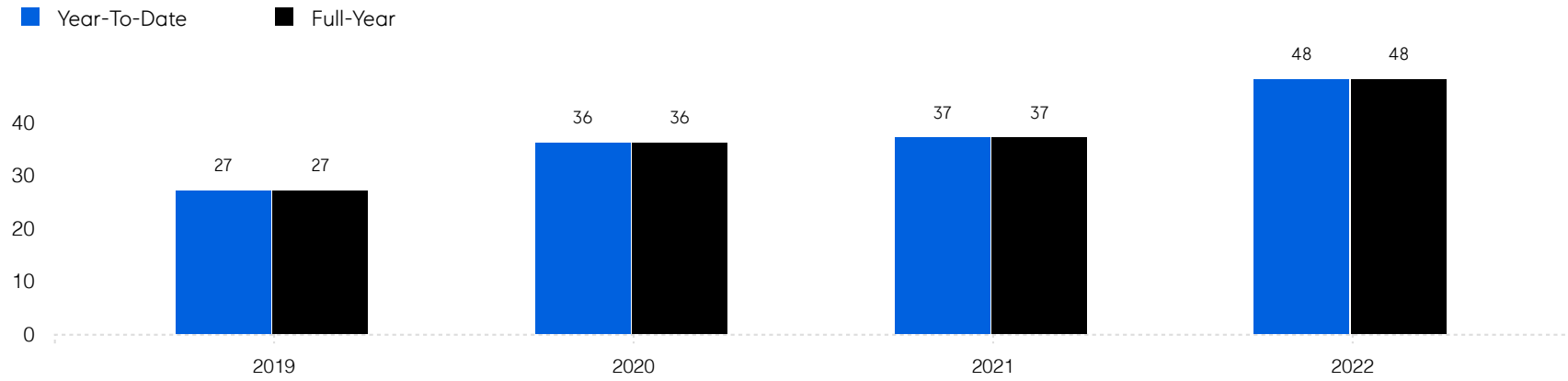
COMPASS

# Cedar Knolls

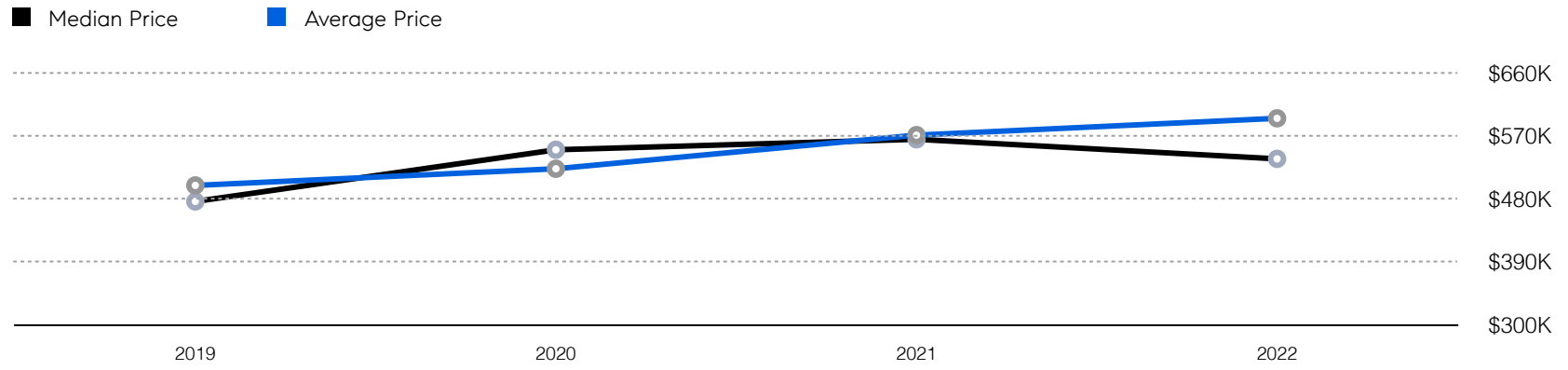
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	26	31	19.2%
	SALES VOLUME	\$15,706,500	\$19,667,000	25.2%
	MEDIAN PRICE	\$587,500	\$580,000	-1.3%
	AVERAGE PRICE	\$604,096	\$634,419	5.0%
	AVERAGE DOM	32	24	-25.0%
	# OF CONTRACTS	26	29	11.5%
	# NEW LISTINGS	40	27	-32.5%
Condo/Co-op/Townhouse	# OF SALES	11	17	54.5%
	SALES VOLUME	\$5,419,888	\$8,895,500	64.1%
	MEDIAN PRICE	\$350,000	\$453,000	29.4%
	AVERAGE PRICE	\$492,717	\$523,265	6.2%
	AVERAGE DOM	31	15	-51.6%
	# OF CONTRACTS	11	16	45.5%
	# NEW LISTINGS	9	17	88.9%

# Cedar Knolls

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Chatham Borough Market Report

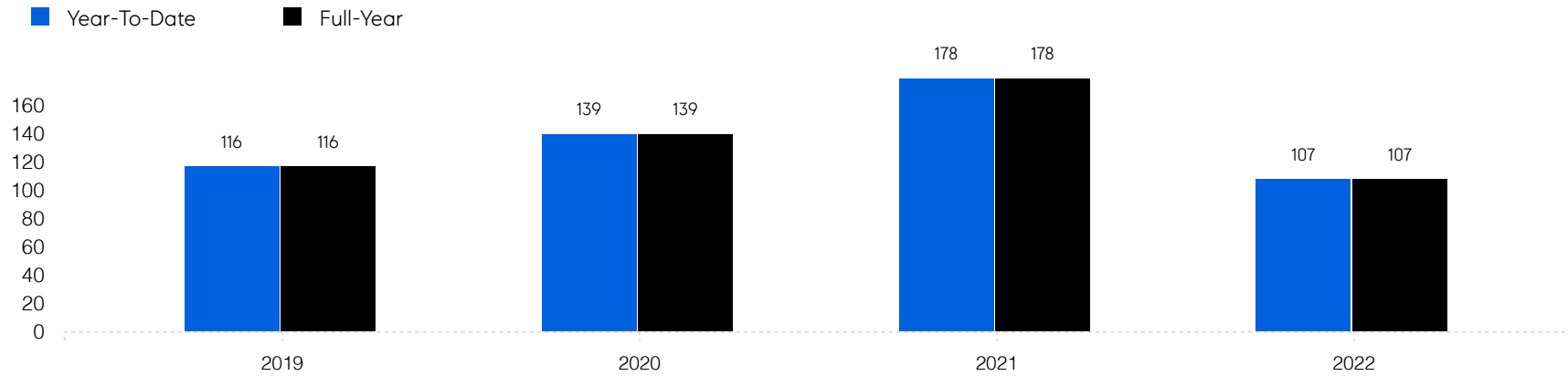
COMPASS

# Chatham Borough

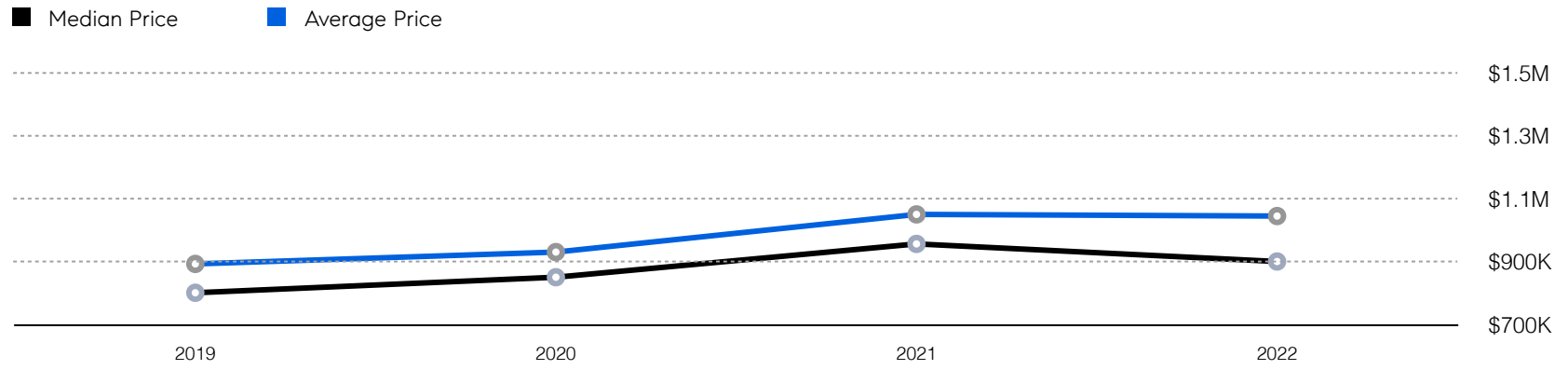
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	168	104	-38.1%
	SALES VOLUME	\$182,862,618	\$109,729,622	-40.0%
	MEDIAN PRICE	\$970,000	\$900,000	-7.2%
	AVERAGE PRICE	\$1,088,468	\$1,055,093	-3.1%
	AVERAGE DOM	35	30	-14.3%
	# OF CONTRACTS	150	101	-32.7%
	# NEW LISTINGS	177	105	-40.7%
Condo/Co-op/Townhouse	# OF SALES	10	3	-70.0%
	SALES VOLUME	\$4,020,100	\$2,049,000	-49.0%
	MEDIAN PRICE	\$330,000	\$811,000	145.8%
	AVERAGE PRICE	\$402,010	\$683,000	69.9%
	AVERAGE DOM	31	12	-61.3%
	# OF CONTRACTS	11	2	-81.8%
	# NEW LISTINGS	10	2	-80.0%

# Chatham Borough

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Chatham Township Market Report

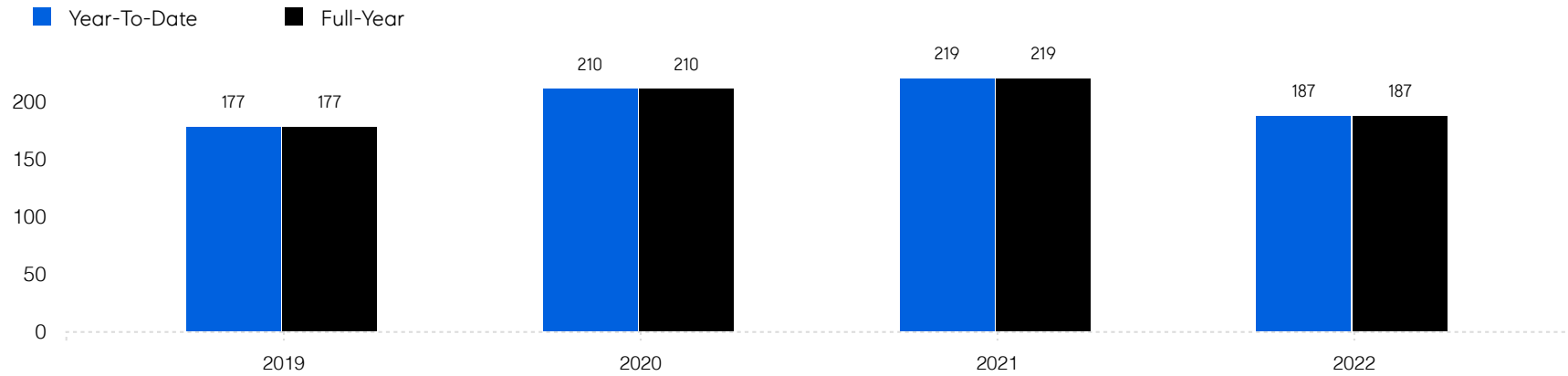
COMPASS

# Chatham Township

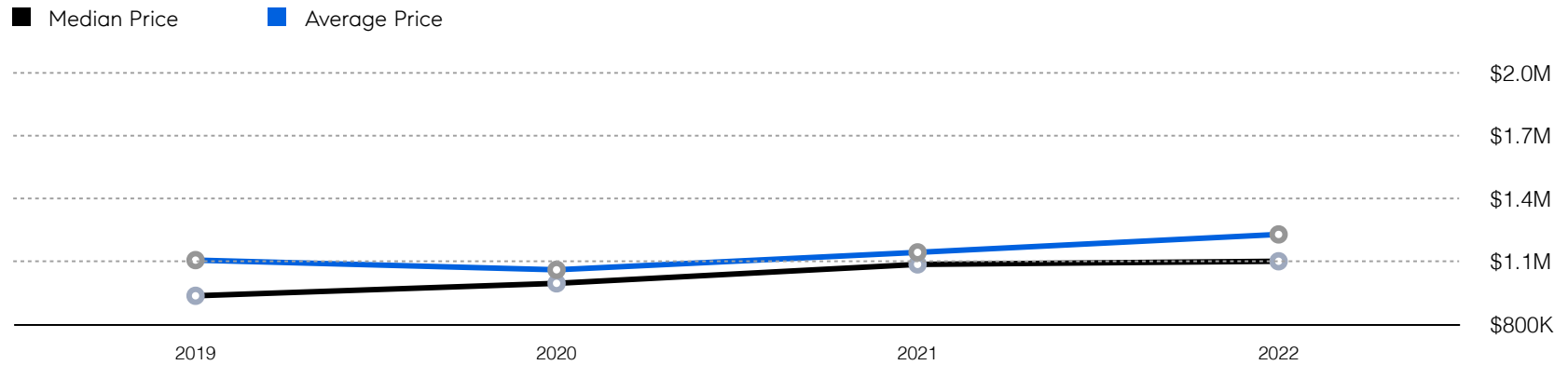
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	159	125	-21.4%
	SALES VOLUME	\$219,862,683	\$192,791,648	-12.3%
	MEDIAN PRICE	\$1,280,000	\$1,475,000	15.2%
	AVERAGE PRICE	\$1,382,784	\$1,542,333	11.5%
	AVERAGE DOM	33	36	9.1%
	# OF CONTRACTS	172	113	-34.3%
	# NEW LISTINGS	222	142	-36.0%
Condo/Co-op/Townhouse	# OF SALES	60	62	3.3%
	SALES VOLUME	\$30,348,000	\$36,887,888	21.5%
	MEDIAN PRICE	\$429,000	\$432,500	0.8%
	AVERAGE PRICE	\$505,800	\$594,966	17.6%
	AVERAGE DOM	30	27	-10.0%
	# OF CONTRACTS	57	68	19.3%
	# NEW LISTINGS	68	69	1.5%

# Chatham Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Chester Borough Market Report

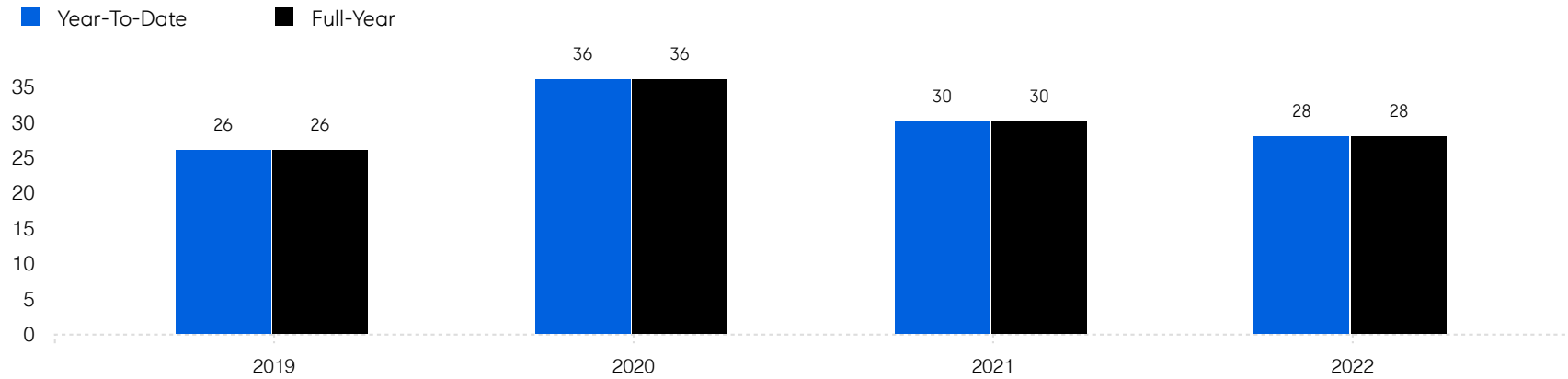
COMPASS

# Chester Borough

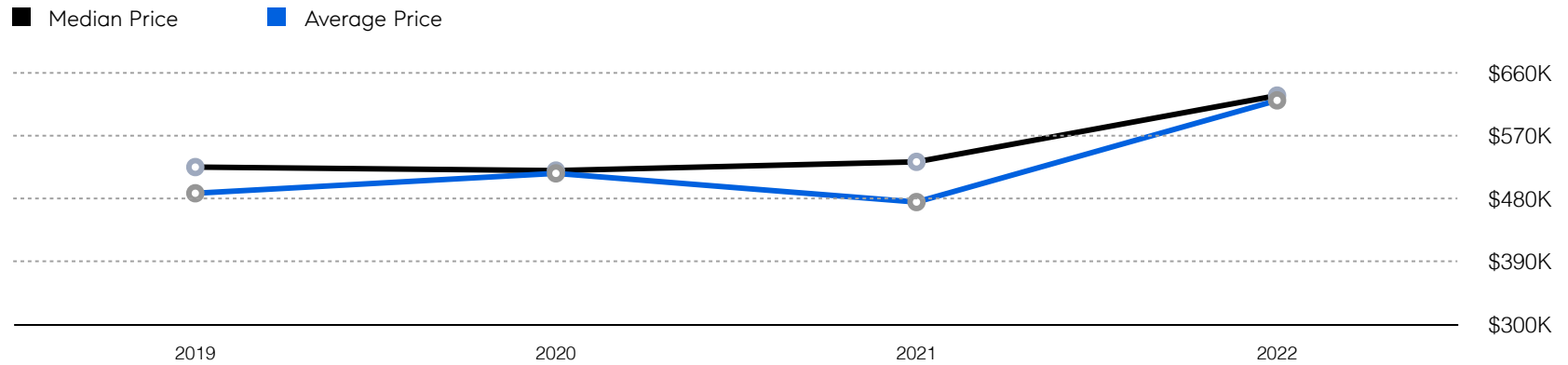
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	28	26	-7.1%
	SALES VOLUME	\$13,505,399	\$15,939,499	18.0%
	MEDIAN PRICE	\$532,500	\$622,750	16.9%
	AVERAGE PRICE	\$482,336	\$613,058	27.1%
	AVERAGE DOM	38	23	-39.5%
	# OF CONTRACTS	25	27	8.0%
	# NEW LISTINGS	24	26	8.3%
Condo/Co-op/Townhouse	# OF SALES	2	2	0.0%
	SALES VOLUME	\$740,000	\$1,437,500	94.3%
	MEDIAN PRICE	\$370,000	\$718,750	94.3%
	AVERAGE PRICE	\$370,000	\$718,750	94.3%
	AVERAGE DOM	40	21	-47.5%
	# OF CONTRACTS	2	2	0.0%
	# NEW LISTINGS	2	2	0.0%

# Chester Borough

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Chester Township Market Report

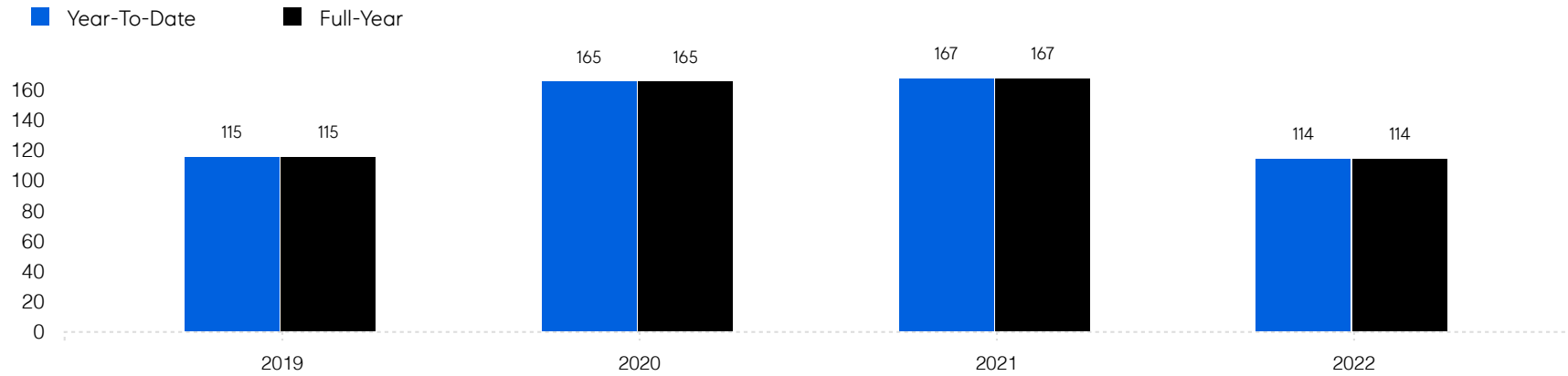
COMPASS

# Chester Township

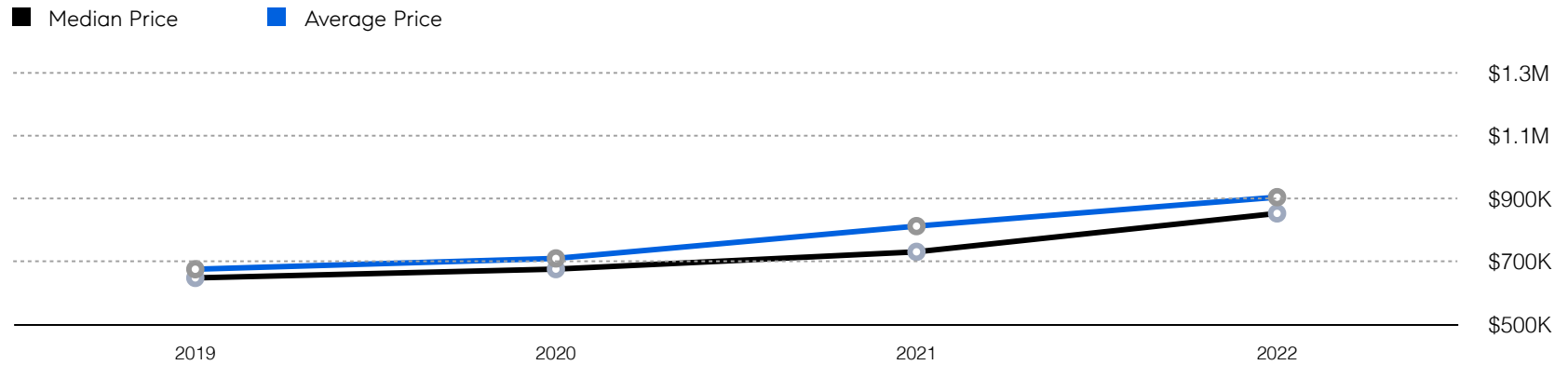
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	153	109	-28.8%
	SALES VOLUME	\$127,778,858	\$99,815,234	-21.9%
	MEDIAN PRICE	\$765,000	\$865,000	13.1%
	AVERAGE PRICE	\$835,156	\$915,736	9.6%
	AVERAGE DOM	53	30	-43.4%
	# OF CONTRACTS	142	108	-23.9%
	# NEW LISTINGS	165	131	-20.6%
Condo/Co-op/Townhouse	# OF SALES	14	5	-64.3%
	SALES VOLUME	\$7,814,900	\$3,260,500	-58.3%
	MEDIAN PRICE	\$535,000	\$669,000	25.0%
	AVERAGE PRICE	\$558,207	\$652,100	16.8%
	AVERAGE DOM	66	29	-56.1%
	# OF CONTRACTS	8	6	-25.0%
	# NEW LISTINGS	8	6	-25.0%

# Chester Township

## Historic Sales



## Historic Sales Prices



# COMPASS

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Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Clark Market Report

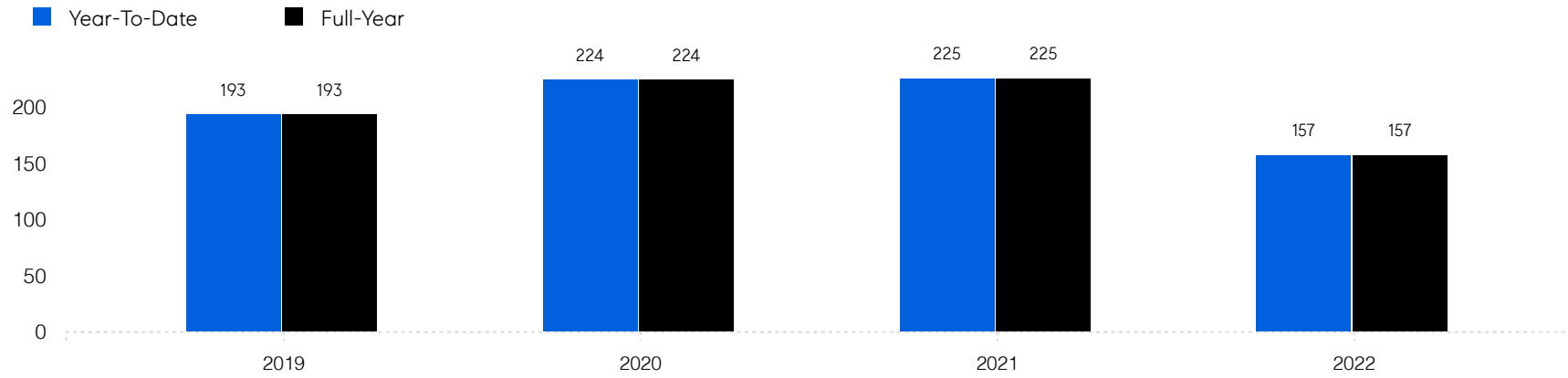
COMPASS

# Clark

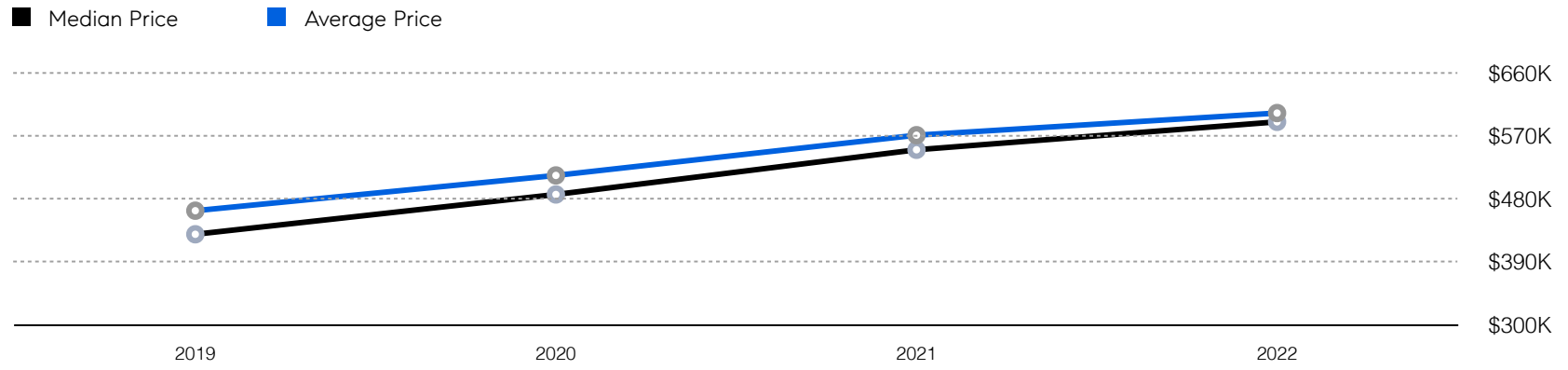
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	207	135	-34.8%
	SALES VOLUME	\$122,826,686	\$86,703,491	-29.4%
	MEDIAN PRICE	\$565,000	\$607,000	7.4%
	AVERAGE PRICE	\$593,366	\$642,248	8.2%
	AVERAGE DOM	32	28	-12.5%
	# OF CONTRACTS	193	127	-34.2%
	# NEW LISTINGS	246	146	-40.7%
Condo/Co-op/Townhouse	# OF SALES	18	22	22.2%
	SALES VOLUME	\$5,623,250	\$7,904,750	40.6%
	MEDIAN PRICE	\$301,250	\$335,000	11.2%
	AVERAGE PRICE	\$312,403	\$359,307	15.0%
	AVERAGE DOM	42	28	-33.3%
	# OF CONTRACTS	22	19	-13.6%
	# NEW LISTINGS	22	18	-18.2%

# Clark

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cliffside Park Market Report

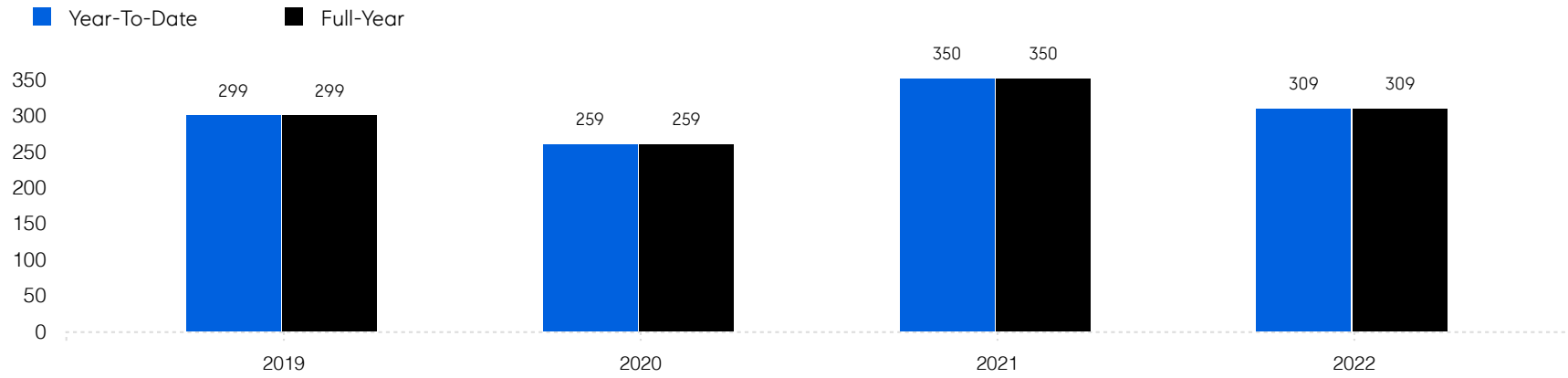
COMPASS

# Cliffside Park

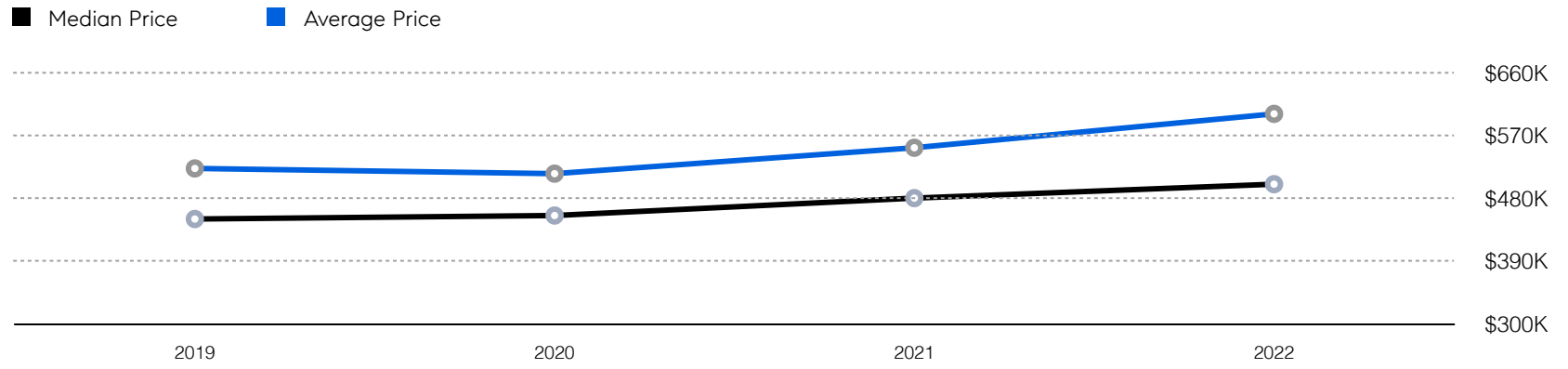
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	67	53	-20.9%
	SALES VOLUME	\$44,246,500	\$45,159,999	2.1%
	MEDIAN PRICE	\$620,000	\$665,000	7.3%
	AVERAGE PRICE	\$660,396	\$852,075	29.0%
	AVERAGE DOM	50	52	4.0%
	# OF CONTRACTS	75	52	-30.7%
	# NEW LISTINGS	90	62	-31.1%
Condo/Co-op/Townhouse	# OF SALES	283	256	-9.5%
	SALES VOLUME	\$149,069,477	\$140,548,884	-5.7%
	MEDIAN PRICE	\$455,000	\$462,500	1.6%
	AVERAGE PRICE	\$526,747	\$549,019	4.2%
	AVERAGE DOM	69	61	-11.6%
	# OF CONTRACTS	351	272	-22.5%
	# NEW LISTINGS	418	330	-21.1%

# Cliffside Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Clifton Market Report

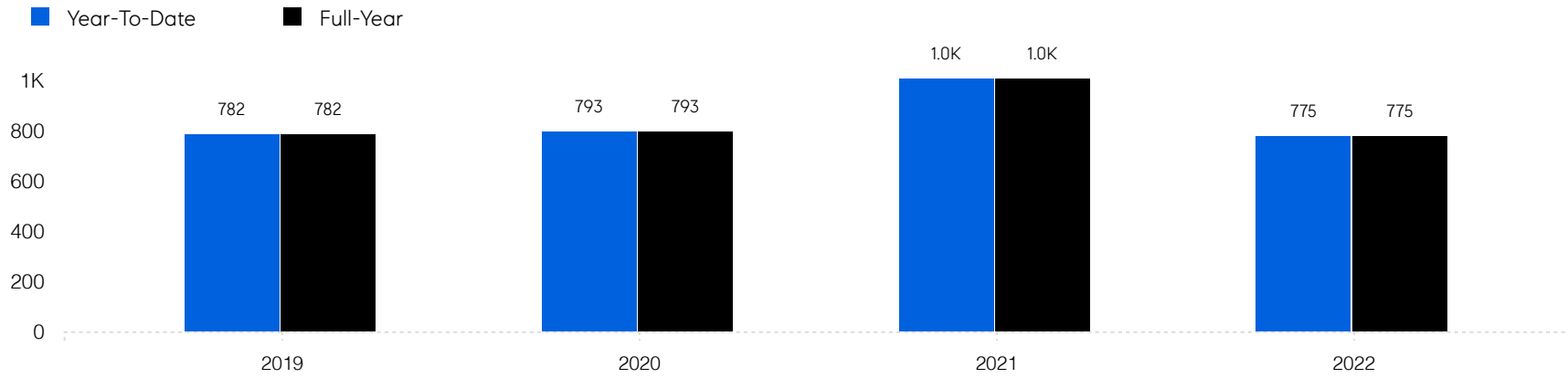
COMPASS

# Clifton

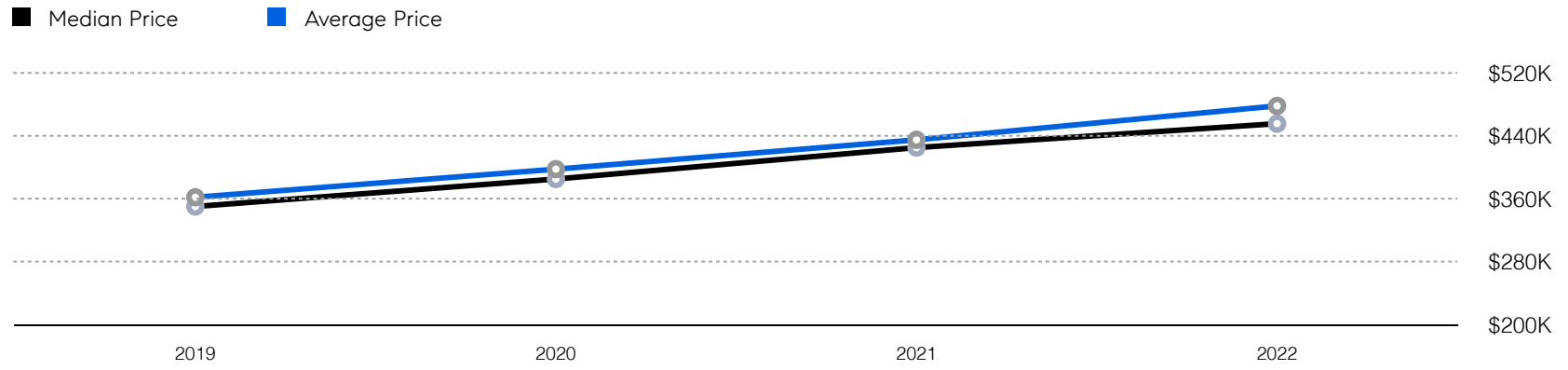
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	753	573	-23.9%
	SALES VOLUME	\$354,025,036	\$298,025,815	-15.8%
	MEDIAN PRICE	\$450,000	\$485,000	7.8%
	AVERAGE PRICE	\$470,153	\$520,115	10.6%
	AVERAGE DOM	33	35	6.1%
	# OF CONTRACTS	793	665	-16.1%
	# NEW LISTINGS	874	639	-26.9%
Condo/Co-op/Townhouse	# OF SALES	251	202	-19.5%
	SALES VOLUME	\$82,601,425	\$72,509,302	-12.2%
	MEDIAN PRICE	\$345,000	\$376,250	9.1%
	AVERAGE PRICE	\$329,089	\$358,957	9.1%
	AVERAGE DOM	34	35	2.9%
	# OF CONTRACTS	266	224	-15.8%
	# NEW LISTINGS	275	231	-16.0%

# Clifton

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cluster Market Report

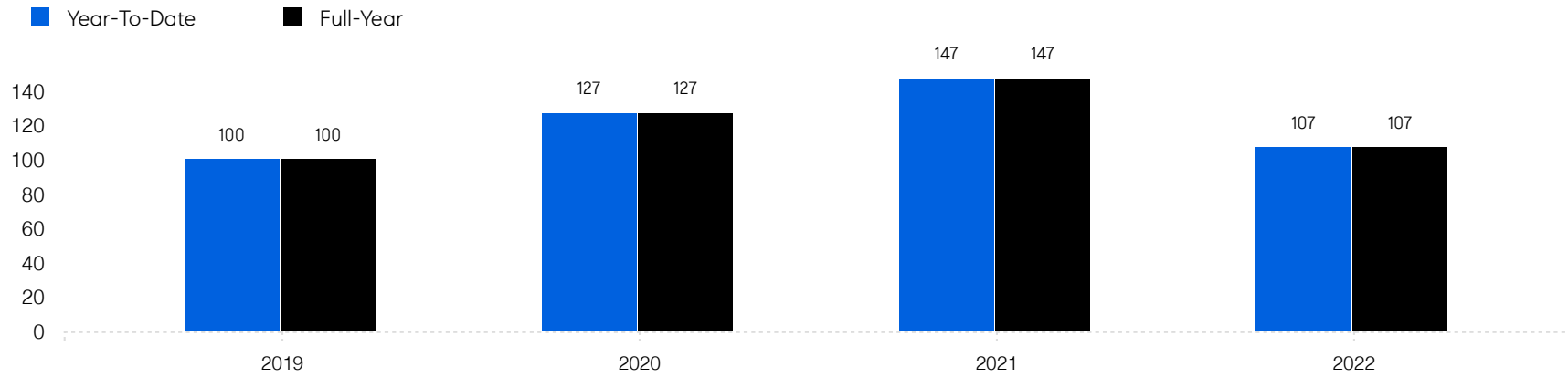
COMPASS

# Cluster

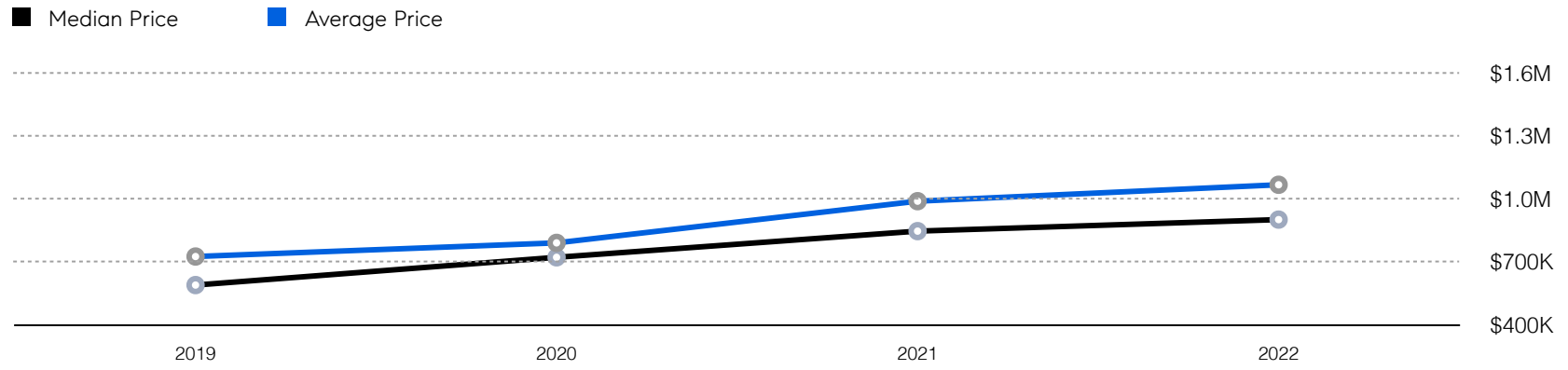
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	147	107	-27.2%
	SALES VOLUME	\$145,227,902	\$114,096,437	-21.4%
	MEDIAN PRICE	\$845,000	\$900,000	6.5%
	AVERAGE PRICE	\$987,945	\$1,066,322	7.9%
	AVERAGE DOM	45	40	-11.1%
	# OF CONTRACTS	157	106	-32.5%
	# NEW LISTINGS	183	123	-32.8%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Cluster

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Colonia Market Report

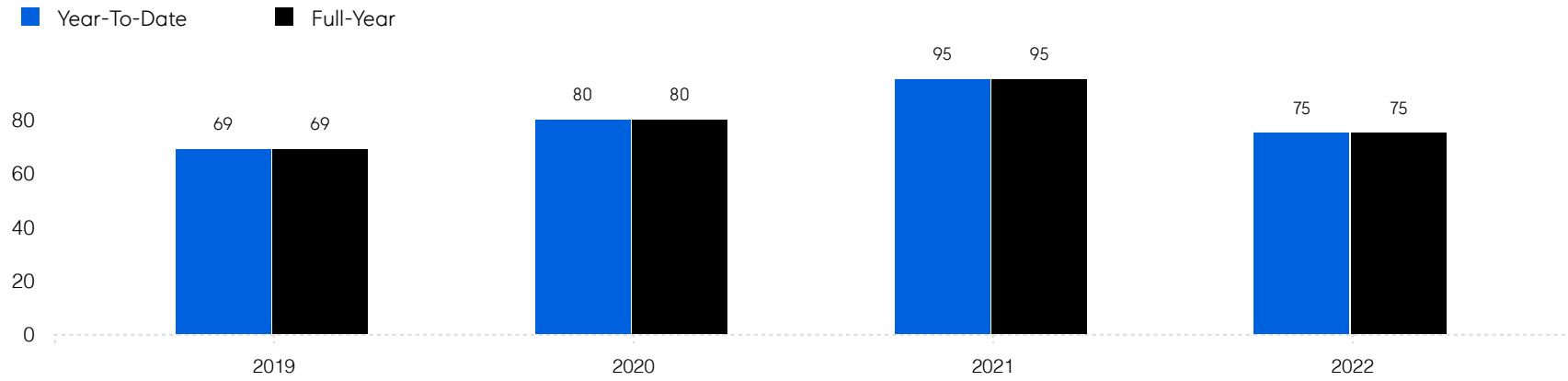
COMPASS

# Colonia

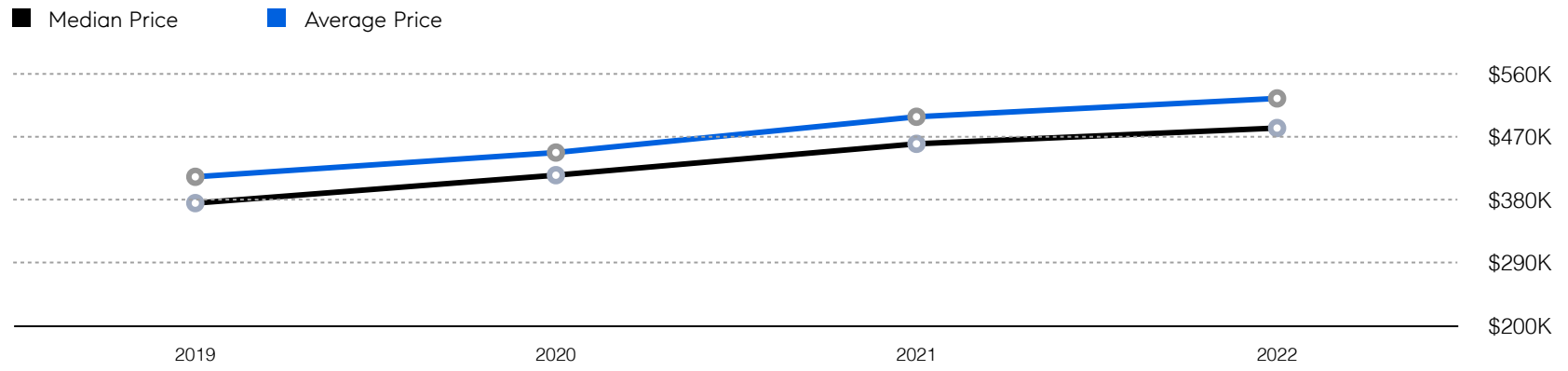
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	94	75	-20.2%
	SALES VOLUME	\$46,822,548	\$39,369,216	-15.9%
	MEDIAN PRICE	\$458,450	\$482,500	5.2%
	AVERAGE PRICE	\$498,112	\$524,923	5.4%
	AVERAGE DOM	36	39	8.3%
	# OF CONTRACTS	100	68	-32.0%
	# NEW LISTINGS	124	79	-36.3%
Condo/Co-op/Townhouse	# OF SALES	1	0	0.0%
	SALES VOLUME	\$547,000	-	-
	MEDIAN PRICE	\$547,000	-	-
	AVERAGE PRICE	\$547,000	-	-
	AVERAGE DOM	9	-	-
	# OF CONTRACTS	1	0	0.0%
	# NEW LISTINGS	1	0	0.0%

# Colonia

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cranford Market Report

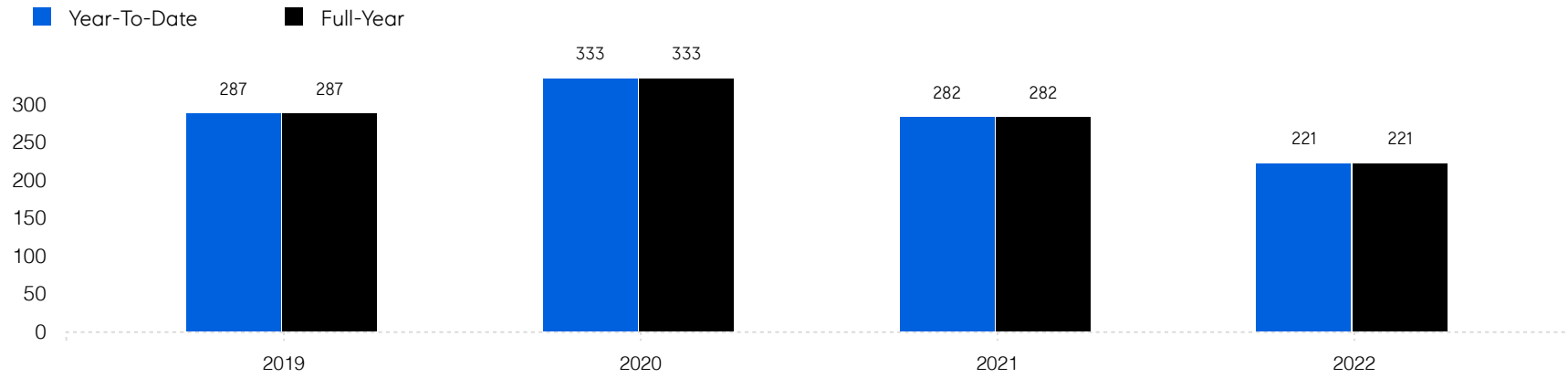
COMPASS

# Cranford

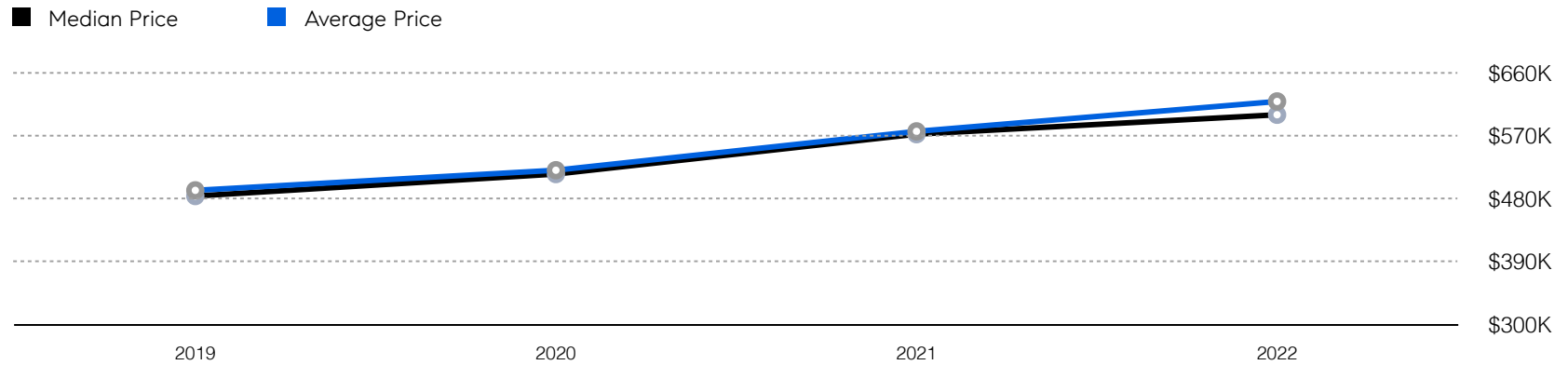
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	246	189	-23.2%
	SALES VOLUME	\$149,892,705	\$127,495,865	-14.9%
	MEDIAN PRICE	\$597,000	\$632,700	6.0%
	AVERAGE PRICE	\$609,320	\$674,581	10.7%
	AVERAGE DOM	26	26	0.0%
	# OF CONTRACTS	221	182	-17.6%
	# NEW LISTINGS	276	195	-29.3%
Condo/Co-op/Townhouse	# OF SALES	36	32	-11.1%
	SALES VOLUME	\$12,588,300	\$9,322,300	-25.9%
	MEDIAN PRICE	\$303,000	\$280,000	-7.6%
	AVERAGE PRICE	\$349,675	\$291,322	-16.7%
	AVERAGE DOM	27	28	3.7%
	# OF CONTRACTS	36	32	-11.1%
	# NEW LISTINGS	41	32	-22.0%

# Cranford

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Cresskill Market Report

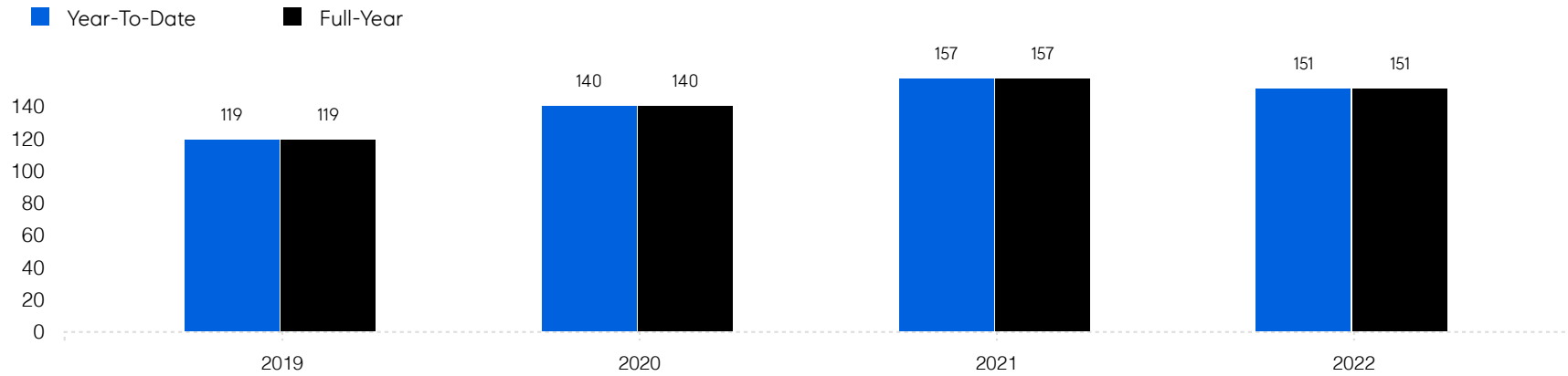
COMPASS

# Cresskill

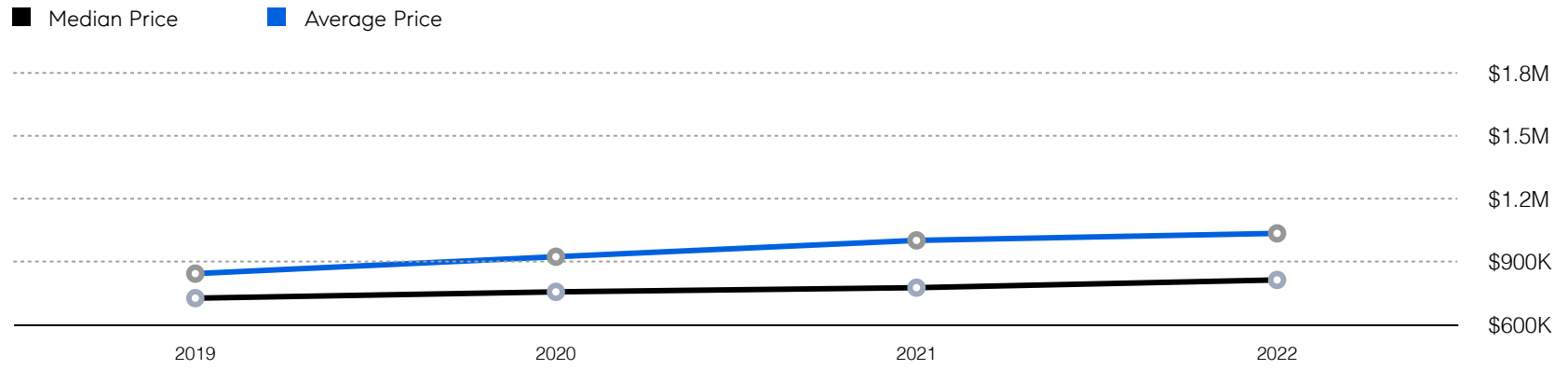
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	136	124	-8.8%
	SALES VOLUME	\$144,045,811	\$136,111,011	-5.5%
	MEDIAN PRICE	\$810,000	\$808,500	-0.2%
	AVERAGE PRICE	\$1,059,160	\$1,097,669	3.6%
	AVERAGE DOM	52	48	-7.7%
	# OF CONTRACTS	154	130	-15.6%
	# NEW LISTINGS	175	144	-17.7%
Condo/Co-op/Townhouse	# OF SALES	21	27	28.6%
	SALES VOLUME	\$13,075,380	\$20,056,496	53.4%
	MEDIAN PRICE	\$599,000	\$837,500	39.8%
	AVERAGE PRICE	\$622,637	\$742,833	19.3%
	AVERAGE DOM	40	62	55.0%
	# OF CONTRACTS	22	28	27.3%
	# NEW LISTINGS	30	30	0.0%

# Cresskill

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Demarest Market Report

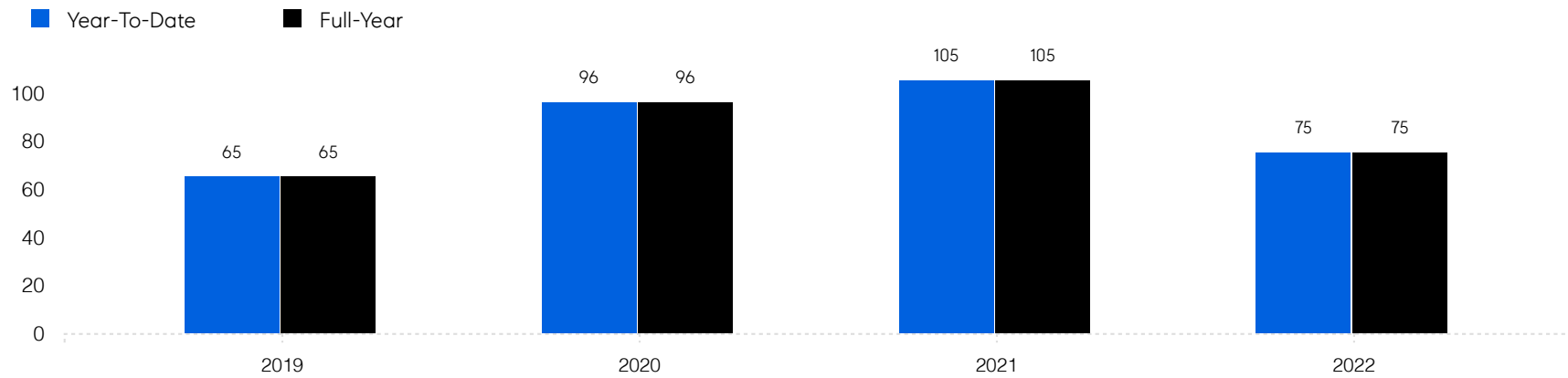
COMPASS

# Demarest

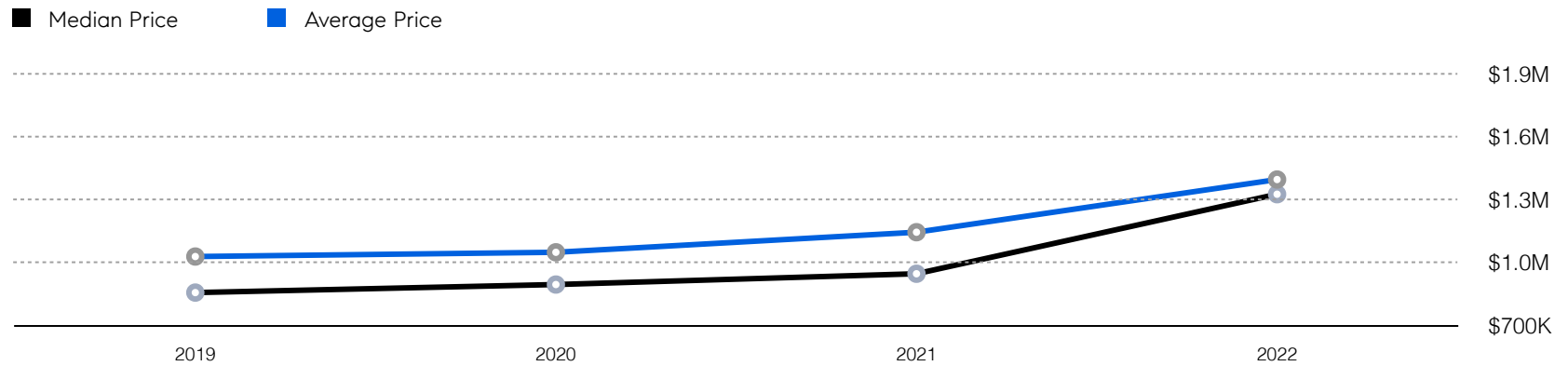
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	103	71	-31.1%
	SALES VOLUME	\$116,654,650	\$96,725,600	-17.1%
	MEDIAN PRICE	\$940,000	\$1,275,000	35.6%
	AVERAGE PRICE	\$1,132,569	\$1,362,332	20.3%
	AVERAGE DOM	39	40	2.6%
	# OF CONTRACTS	103	71	-31.1%
	# NEW LISTINGS	114	79	-30.7%
Condo/Co-op/Townhouse	# OF SALES	2	4	100.0%
	SALES VOLUME	\$3,410,000	\$7,910,000	132.0%
	MEDIAN PRICE	\$1,705,000	\$2,012,500	18.0%
	AVERAGE PRICE	\$1,705,000	\$1,977,500	16.0%
	AVERAGE DOM	228	272	19.3%
	# OF CONTRACTS	3	4	33.3%
	# NEW LISTINGS	4	2	-50.0%

# Demarest

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Denville Market Report

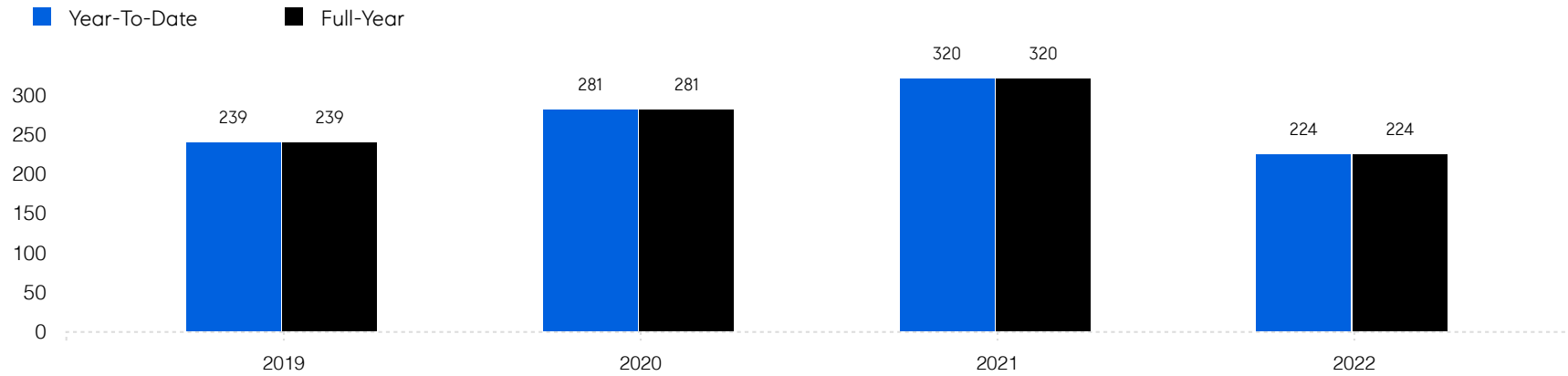
COMPASS

# Denville

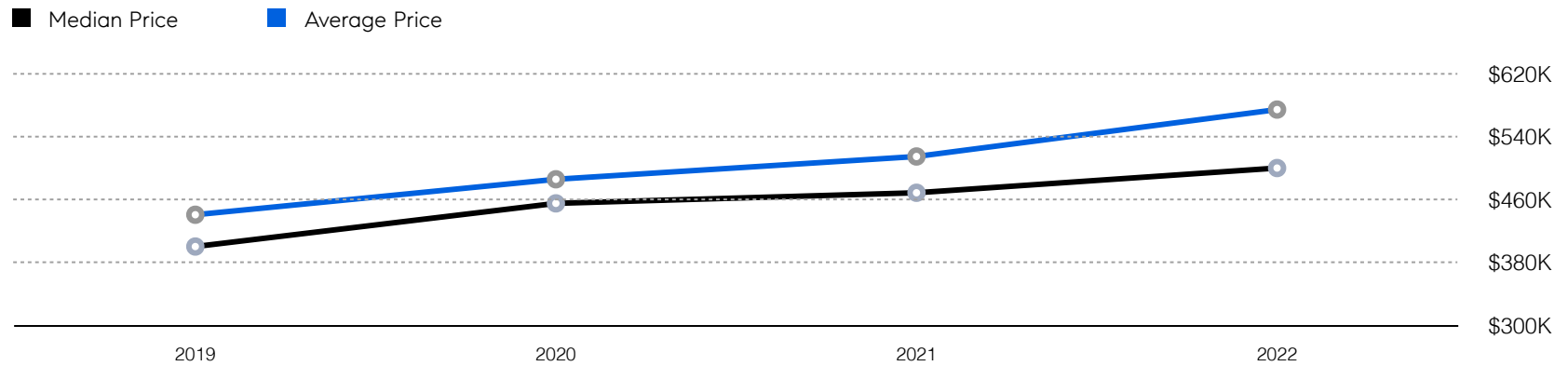
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	242	182	-24.8%
	SALES VOLUME	\$131,885,834	\$110,787,338	-16.0%
	MEDIAN PRICE	\$485,000	\$542,500	11.9%
	AVERAGE PRICE	\$544,983	\$608,722	11.7%
	AVERAGE DOM	33	30	-9.1%
	# OF CONTRACTS	233	170	-27.0%
	# NEW LISTINGS	264	194	-26.5%
Condo/Co-op/Townhouse	# OF SALES	78	42	-46.2%
	SALES VOLUME	\$32,823,800	\$17,898,652	-45.5%
	MEDIAN PRICE	\$392,500	\$408,000	3.9%
	AVERAGE PRICE	\$420,818	\$426,158	1.3%
	AVERAGE DOM	27	25	-7.4%
	# OF CONTRACTS	81	33	-59.3%
	# NEW LISTINGS	88	37	-58.0%

# Denville

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Dumont Market Report

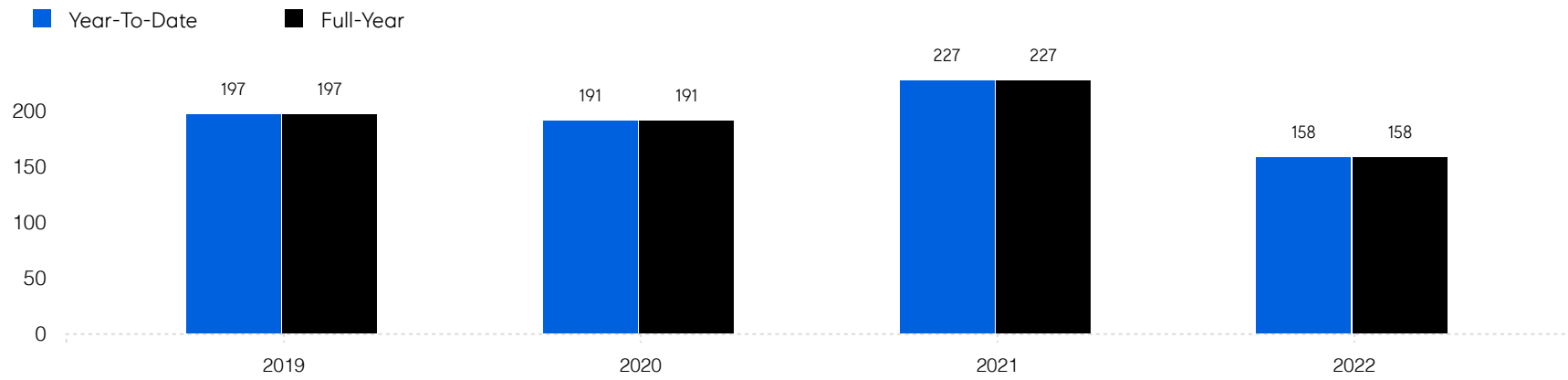
COMPASS

# Dumont

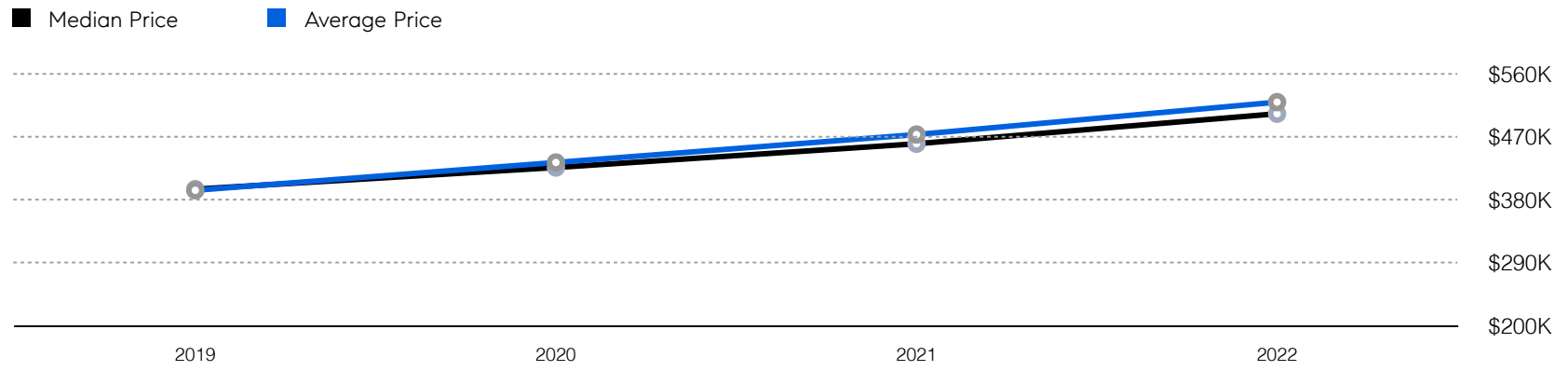
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	223	157	-29.6%
	SALES VOLUME	\$105,976,650	\$81,614,234	-23.0%
	MEDIAN PRICE	\$462,450	\$505,000	9.2%
	AVERAGE PRICE	\$475,232	\$519,836	9.4%
	AVERAGE DOM	25	28	12.0%
	# OF CONTRACTS	233	163	-30.0%
	# NEW LISTINGS	231	177	-23.4%
Condo/Co-op/Townhouse	# OF SALES	4	1	-75.0%
	SALES VOLUME	\$1,435,000	\$480,000	-66.6%
	MEDIAN PRICE	\$352,500	\$480,000	36.2%
	AVERAGE PRICE	\$358,750	\$480,000	33.8%
	AVERAGE DOM	32	6	-81.2%
	# OF CONTRACTS	6	1	-83.3%
	# NEW LISTINGS	6	2	-66.7%

# Dumont

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# East Hanover Market Report

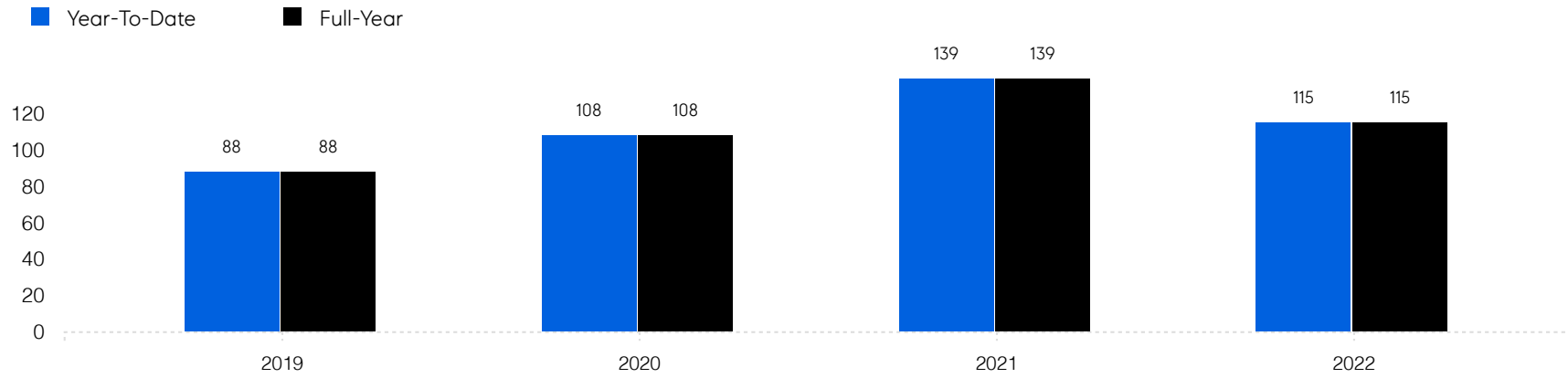
COMPASS

# East Hanover

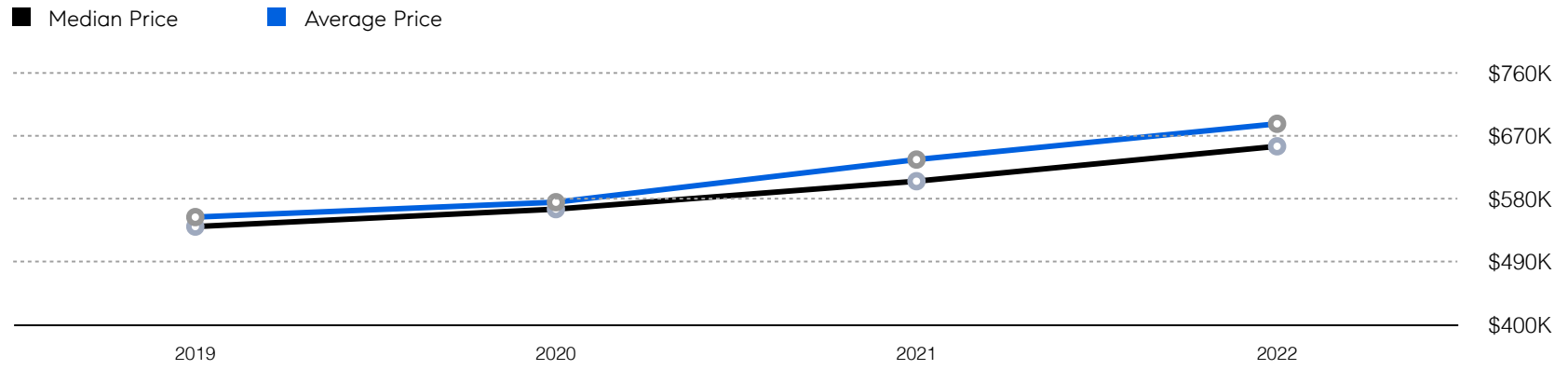
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	112	87	-22.3%
	SALES VOLUME	\$76,065,038	\$65,915,915	-13.3%
	MEDIAN PRICE	\$650,500	\$700,000	7.6%
	AVERAGE PRICE	\$679,152	\$757,654	11.6%
	AVERAGE DOM	31	26	-16.1%
	# OF CONTRACTS	108	84	-22.2%
	# NEW LISTINGS	129	89	-31.0%
Condo/Co-op/Townhouse	# OF SALES	27	28	3.7%
	SALES VOLUME	\$12,335,150	\$13,114,411	6.3%
	MEDIAN PRICE	\$465,000	\$517,500	11.3%
	AVERAGE PRICE	\$456,857	\$468,372	2.5%
	AVERAGE DOM	35	26	-25.7%
	# OF CONTRACTS	26	24	-7.7%
	# NEW LISTINGS	29	26	-10.3%

# East Hanover

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# East Orange Market Report

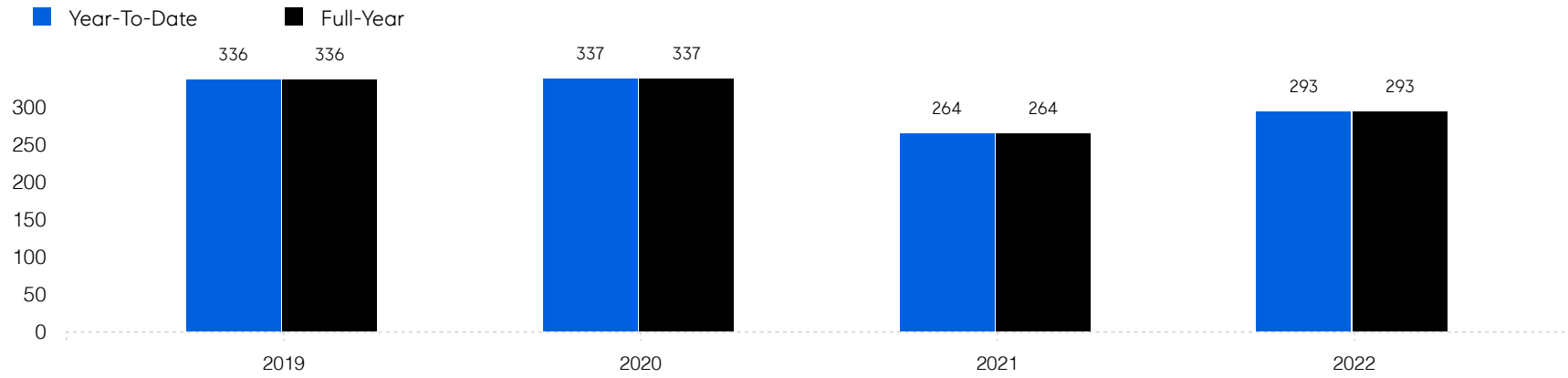
COMPASS

# East Orange

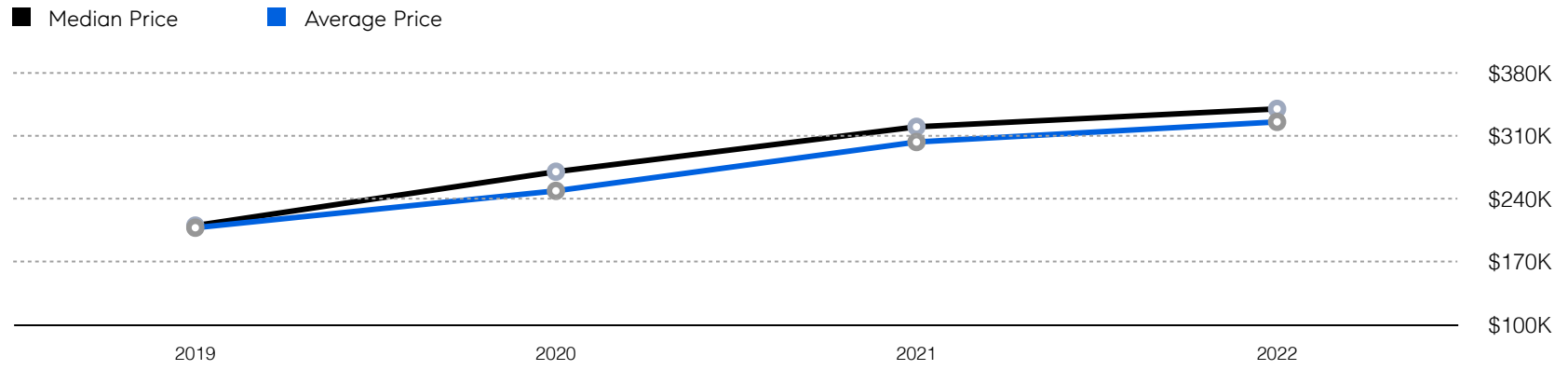
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	207	232	12.1%
	SALES VOLUME	\$70,520,057	\$84,483,788	19.8%
	MEDIAN PRICE	\$350,000	\$372,500	6.4%
	AVERAGE PRICE	\$340,677	\$364,154	6.9%
	AVERAGE DOM	50	45	-10.0%
	# OF CONTRACTS	213	222	4.2%
	# NEW LISTINGS	299	295	-1.3%
Condo/Co-op/Townhouse	# OF SALES	57	61	7.0%
	SALES VOLUME	\$9,495,400	\$10,893,500	14.7%
	MEDIAN PRICE	\$145,000	\$169,000	16.6%
	AVERAGE PRICE	\$166,586	\$178,582	7.2%
	AVERAGE DOM	64	58	-9.4%
	# OF CONTRACTS	57	61	7.0%
	# NEW LISTINGS	84	73	-13.1%

# East Orange

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Edgewater Market Report

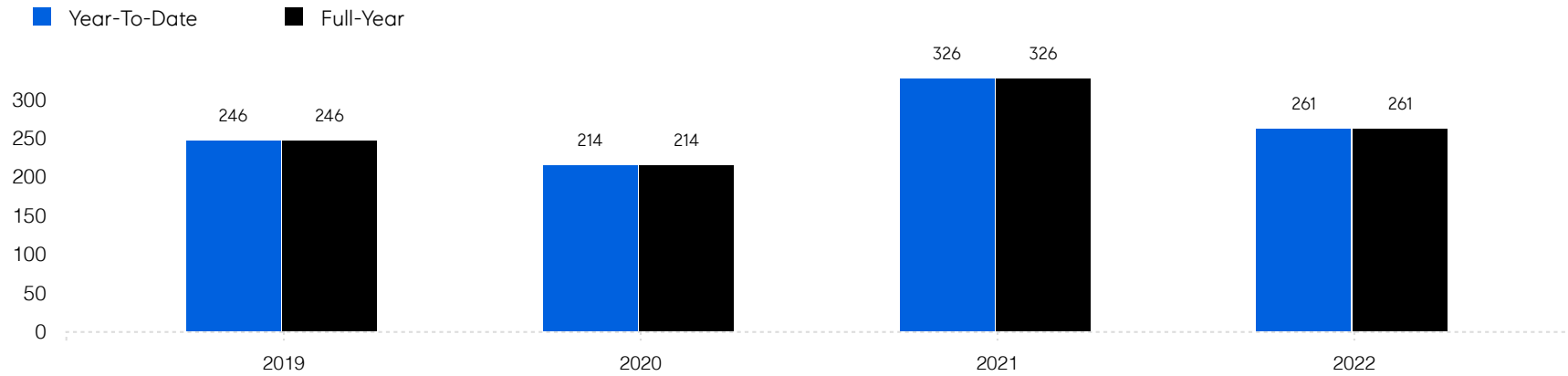
COMPASS

# Edgewater

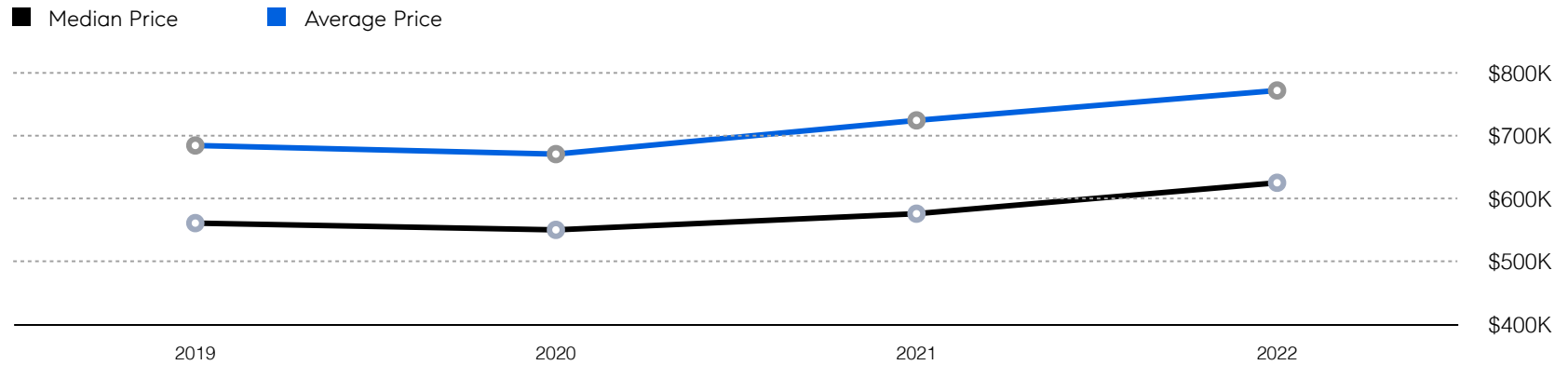
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	16	16	0.0%
	SALES VOLUME	\$19,381,318	\$16,933,000	-12.6%
	MEDIAN PRICE	\$1,190,000	\$912,500	-23.3%
	AVERAGE PRICE	\$1,211,332	\$1,058,313	-12.6%
	AVERAGE DOM	64	80	25.0%
	# OF CONTRACTS	20	16	-20.0%
	# NEW LISTINGS	24	31	29.2%
Condo/Co-op/Townhouse	# OF SALES	310	245	-21.0%
	SALES VOLUME	\$216,762,903	\$184,561,050	-14.9%
	MEDIAN PRICE	\$560,000	\$605,000	8.0%
	AVERAGE PRICE	\$699,235	\$753,310	7.7%
	AVERAGE DOM	68	69	1.5%
	# OF CONTRACTS	359	271	-24.5%
	# NEW LISTINGS	493	355	-28.0%

# Edgewater

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Elizabeth Market Report

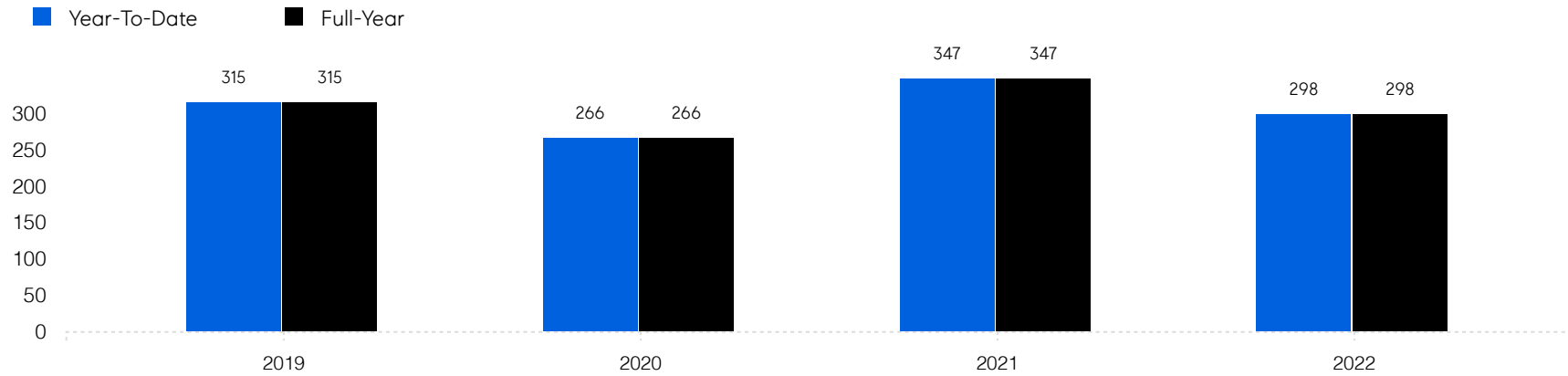
COMPASS

# Elizabeth

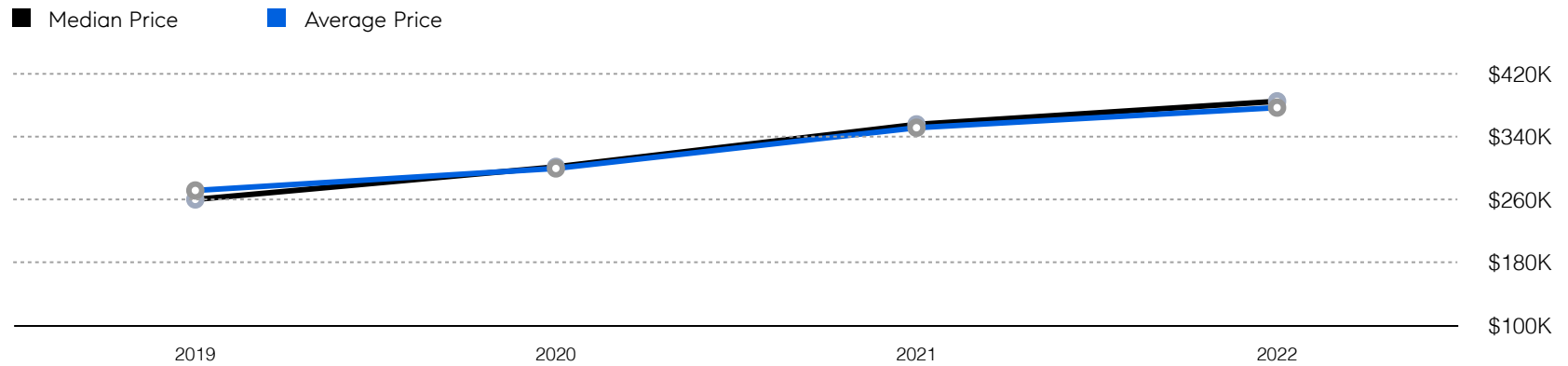
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	301	234	-22.3%
	SALES VOLUME	\$111,402,213	\$97,206,604	-12.7%
	MEDIAN PRICE	\$370,000	\$410,000	10.8%
	AVERAGE PRICE	\$370,107	\$415,413	12.2%
	AVERAGE DOM	46	44	-4.3%
	# OF CONTRACTS	309	209	-32.4%
	# NEW LISTINGS	434	271	-37.6%
Condo/Co-op/Townhouse	# OF SALES	46	64	39.1%
	SALES VOLUME	\$10,508,500	\$15,130,196	44.0%
	MEDIAN PRICE	\$241,000	\$232,667	-3.5%
	AVERAGE PRICE	\$228,446	\$236,409	3.5%
	AVERAGE DOM	35	49	40.0%
	# OF CONTRACTS	59	60	1.7%
	# NEW LISTINGS	92	78	-15.2%

# Elizabeth

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Elmwood Park Market Report

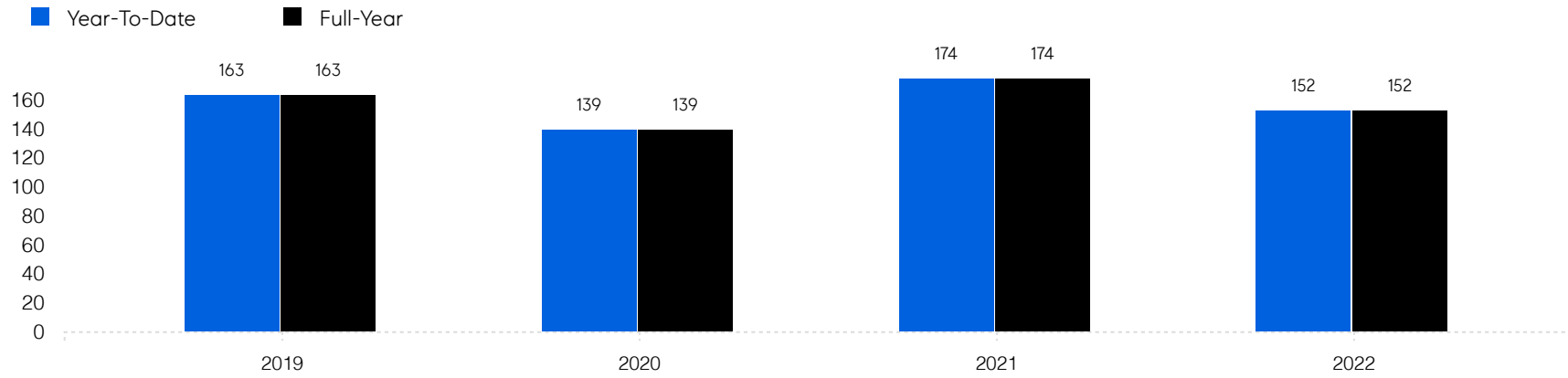
COMPASS

# Elmwood Park

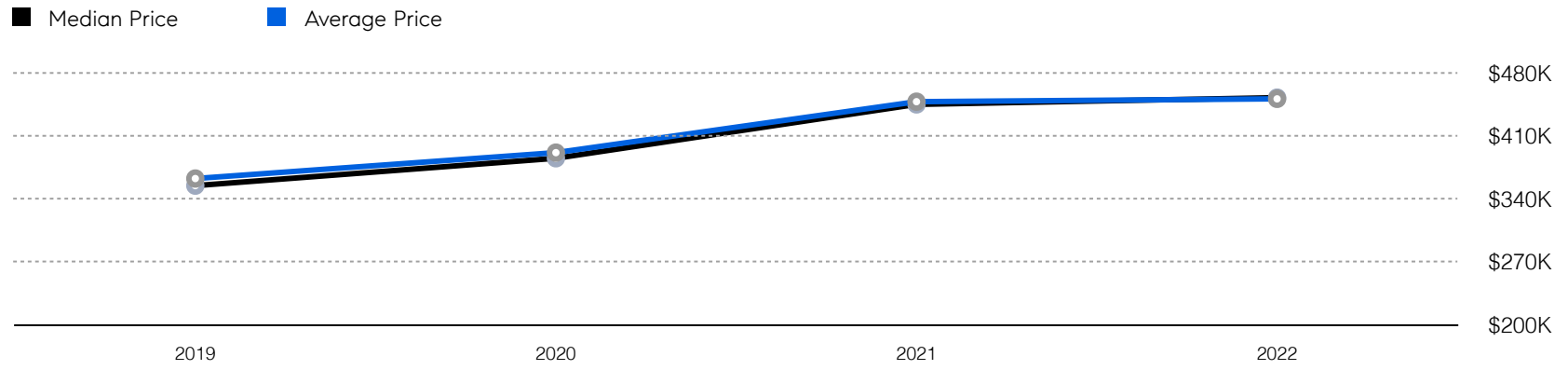
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	147	131	-10.9%
	SALES VOLUME	\$70,043,450	\$61,559,046	-12.1%
	MEDIAN PRICE	\$460,000	\$469,000	2.0%
	AVERAGE PRICE	\$476,486	\$469,916	-1.4%
	AVERAGE DOM	31	37	19.4%
	# OF CONTRACTS	167	158	-5.4%
	# NEW LISTINGS	185	152	-17.8%
Condo/Co-op/Townhouse	# OF SALES	27	21	-22.2%
	SALES VOLUME	\$7,910,500	\$7,019,800	-11.3%
	MEDIAN PRICE	\$320,000	\$360,000	12.5%
	AVERAGE PRICE	\$292,981	\$334,276	14.1%
	AVERAGE DOM	61	42	-31.1%
	# OF CONTRACTS	33	20	-39.4%
	# NEW LISTINGS	33	24	-27.3%

# Elmwood Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Emerson Market Report

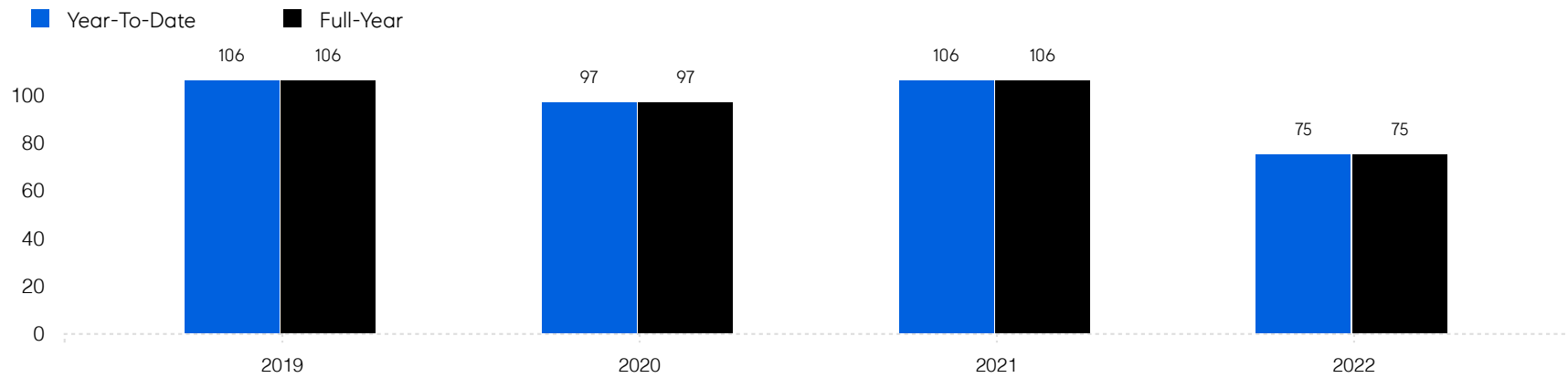
COMPASS

# Emerson

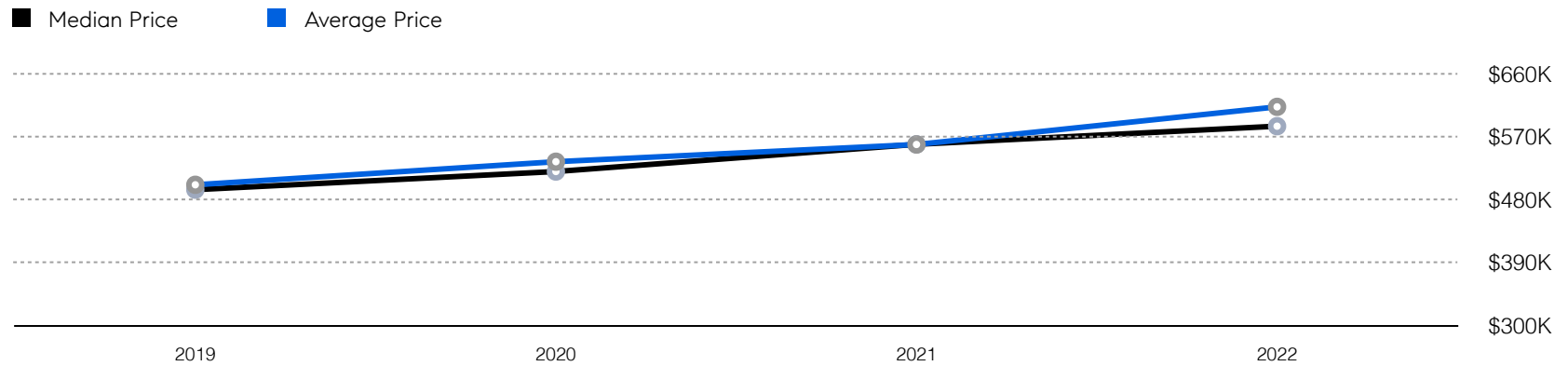
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	102	70	-31.4%
	SALES VOLUME	\$57,591,878	\$44,009,861	-23.6%
	MEDIAN PRICE	\$560,215	\$597,500	6.7%
	AVERAGE PRICE	\$564,626	\$628,712	11.4%
	AVERAGE DOM	24	27	12.5%
	# OF CONTRACTS	99	79	-20.2%
	# NEW LISTINGS	98	84	-14.3%
Condo/Co-op/Townhouse	# OF SALES	4	5	25.0%
	SALES VOLUME	\$1,635,000	\$1,943,000	18.8%
	MEDIAN PRICE	\$392,500	\$400,000	1.9%
	AVERAGE PRICE	\$408,750	\$388,600	-4.9%
	AVERAGE DOM	13	38	192.3%
	# OF CONTRACTS	5	5	0.0%
	# NEW LISTINGS	6	5	-16.7%

# Emerson

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Englewood Market Report

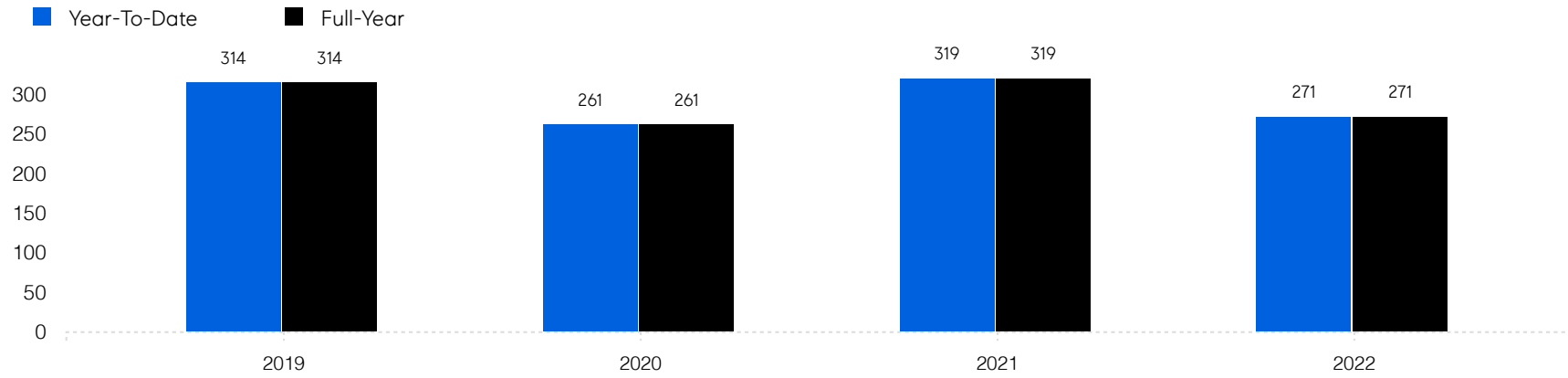
COMPASS

# Englewood

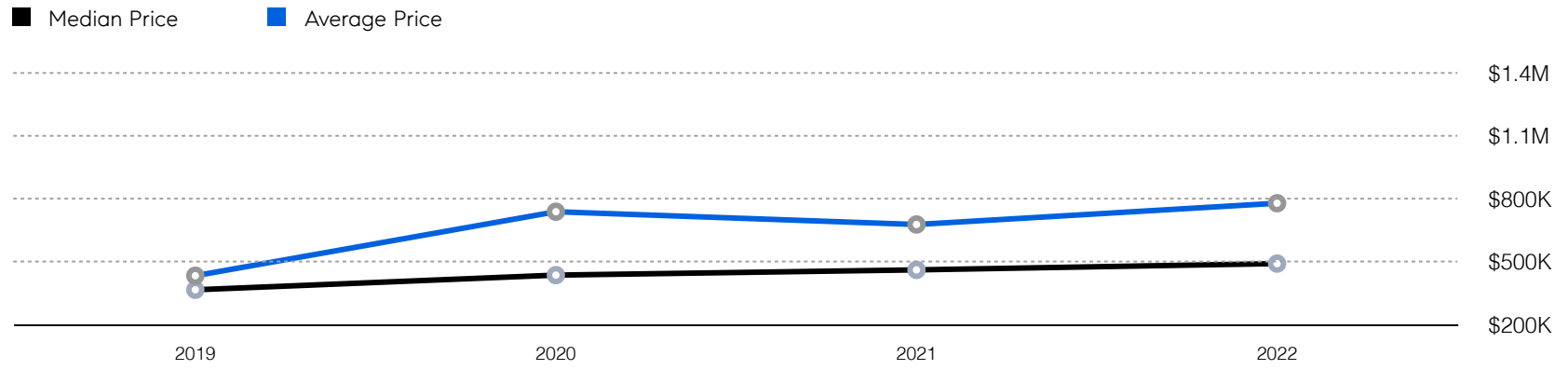
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	163	157	-3.7%
	SALES VOLUME	\$153,361,057	\$163,204,518	6.4%
	MEDIAN PRICE	\$550,000	\$640,000	16.4%
	AVERAGE PRICE	\$940,865	\$1,039,519	10.5%
	AVERAGE DOM	49	54	10.2%
	# OF CONTRACTS	194	175	-9.8%
	# NEW LISTINGS	223	206	-7.6%
Condo/Co-op/Townhouse	# OF SALES	156	114	-26.9%
	SALES VOLUME	\$62,487,450	\$47,670,125	-23.7%
	MEDIAN PRICE	\$360,000	\$358,500	-0.4%
	AVERAGE PRICE	\$400,561	\$418,159	4.4%
	AVERAGE DOM	51	49	-3.9%
	# OF CONTRACTS	171	131	-23.4%
	# NEW LISTINGS	175	127	-27.4%

# Englewood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Englewood Cliffs Market Report

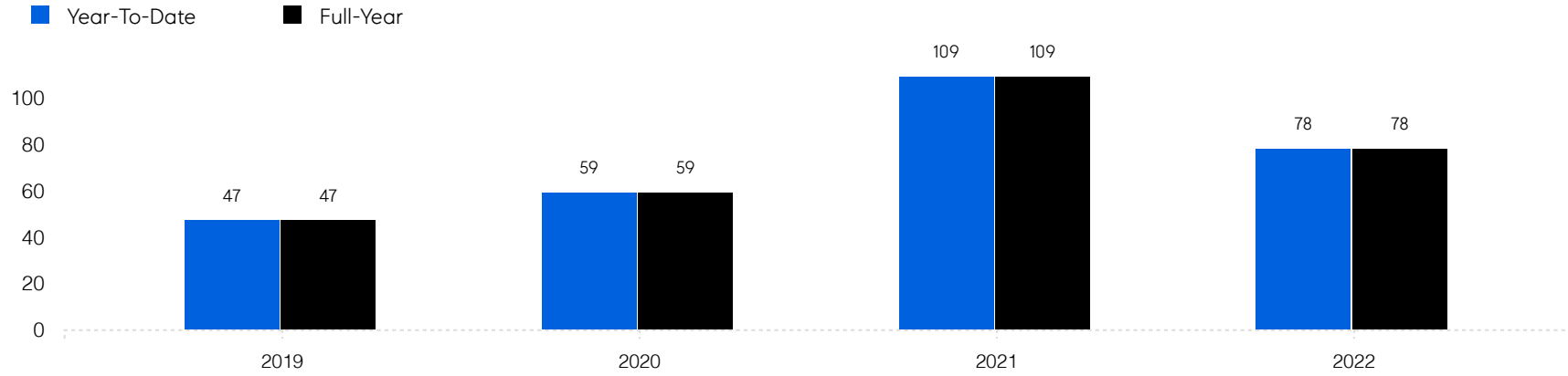
COMPASS

# Englewood Cliffs

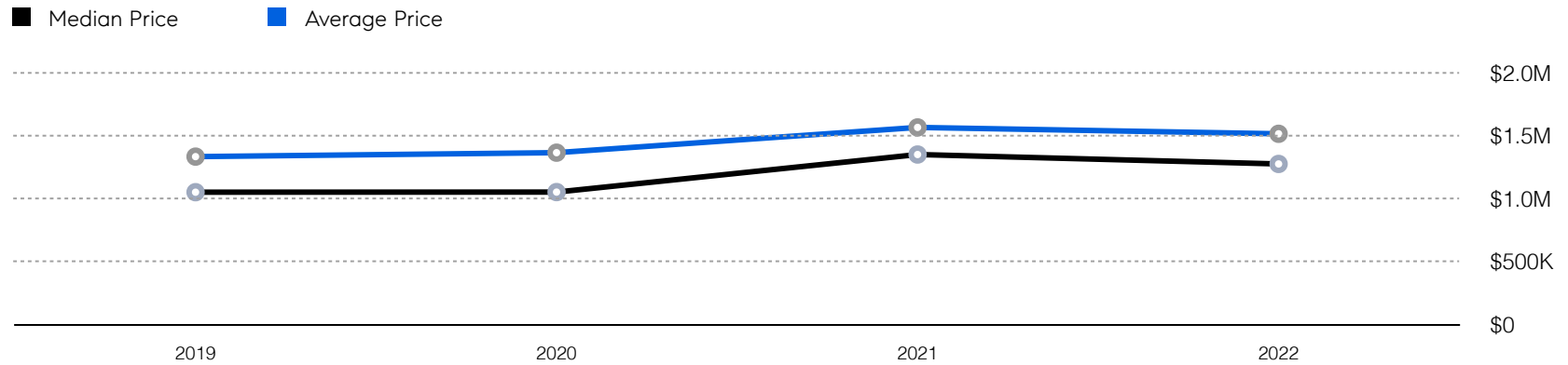
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	109	78	-28.4%
	SALES VOLUME	\$170,679,000	\$118,175,626	-30.8%
	MEDIAN PRICE	\$1,350,000	\$1,275,000	-5.6%
	AVERAGE PRICE	\$1,565,862	\$1,515,072	-3.2%
	AVERAGE DOM	71	58	-18.3%
	# OF CONTRACTS	129	75	-41.9%
	# NEW LISTINGS	143	93	-35.0%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Englewood Cliffs

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Essex Fells Market Report

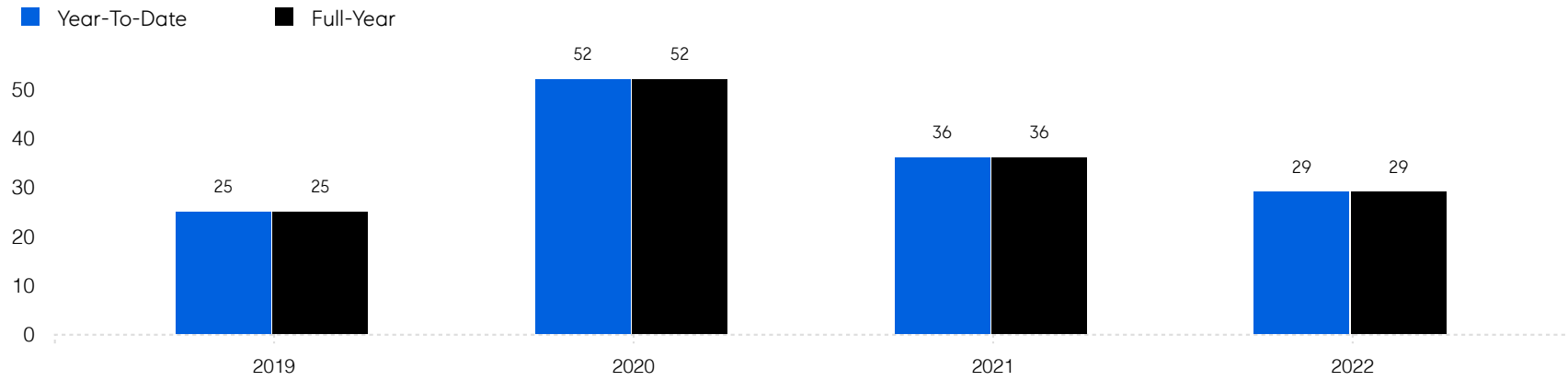
COMPASS

# Essex Fells

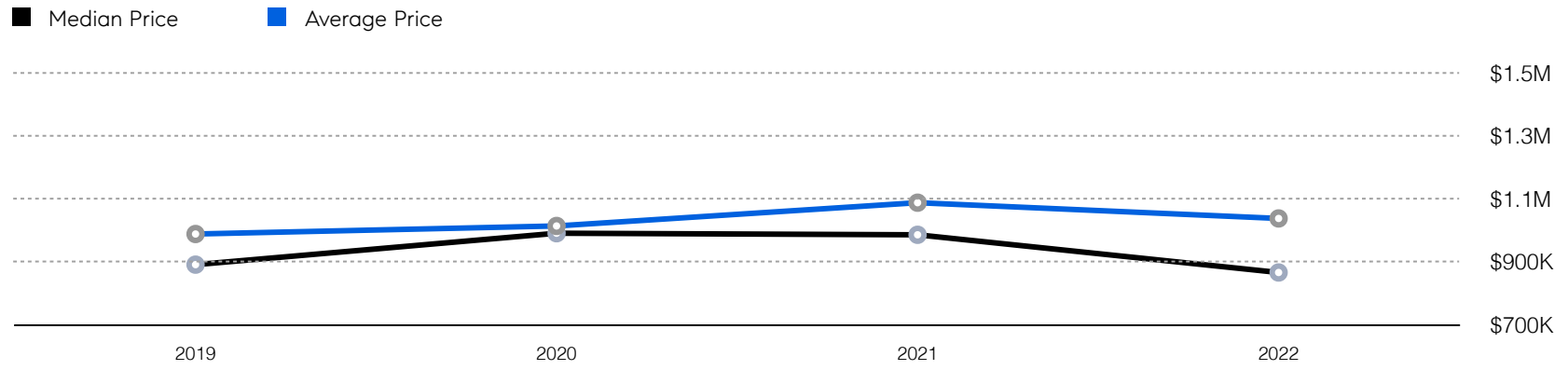
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	34	28	-17.6%
	SALES VOLUME	\$38,172,521	\$29,527,998	-22.6%
	MEDIAN PRICE	\$987,500	\$930,000	-5.8%
	AVERAGE PRICE	\$1,122,721	\$1,054,571	-6.1%
	AVERAGE DOM	57	35	-38.6%
	# OF CONTRACTS	39	30	-23.1%
	# NEW LISTINGS	39	39	0.0%
Condo/Co-op/Townhouse	# OF SALES	2	1	-50.0%
	SALES VOLUME	\$965,000	\$545,000	-43.5%
	MEDIAN PRICE	\$482,500	\$545,000	13.0%
	AVERAGE PRICE	\$482,500	\$545,000	13.0%
	AVERAGE DOM	15	14	-6.7%
	# OF CONTRACTS	3	1	-66.7%
	# NEW LISTINGS	5	1	-80.0%

# Essex Fells

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Fair Lawn Market Report

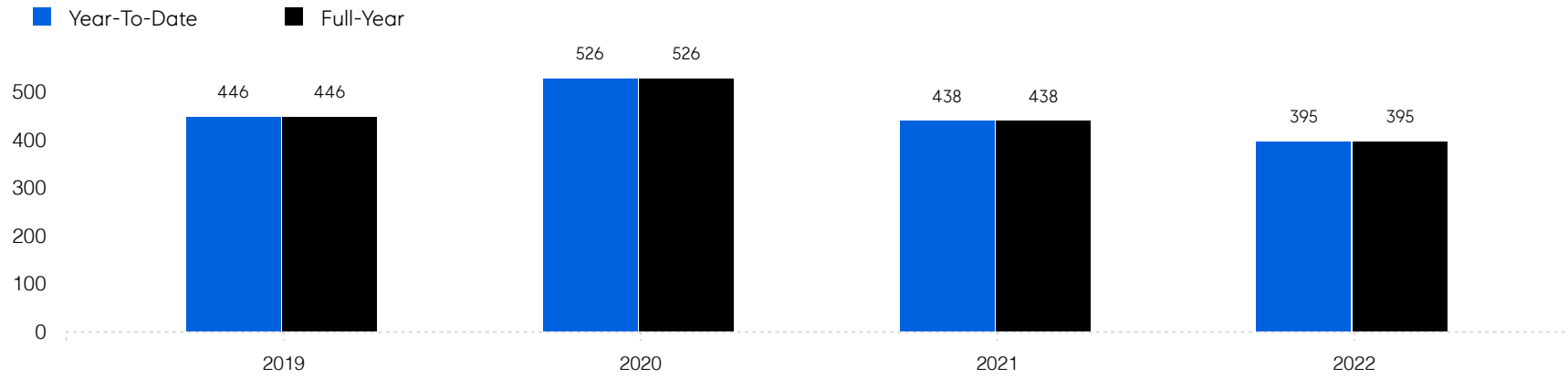
COMPASS

# Fair Lawn

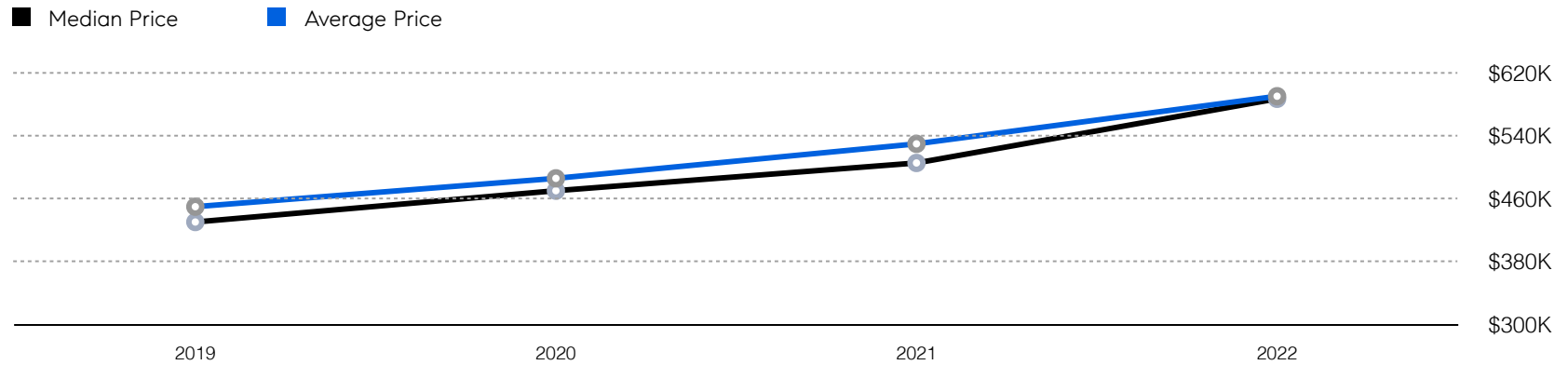
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	401	358	-10.7%
	SALES VOLUME	\$217,505,575	\$214,817,634	-1.2%
	MEDIAN PRICE	\$510,000	\$589,000	15.5%
	AVERAGE PRICE	\$542,408	\$600,049	10.6%
	AVERAGE DOM	31	28	-9.7%
	# OF CONTRACTS	437	390	-10.8%
	# NEW LISTINGS	414	413	-0.2%
Condo/Co-op/Townhouse	# OF SALES	37	37	0.0%
	SALES VOLUME	\$14,461,149	\$18,347,991	26.9%
	MEDIAN PRICE	\$325,000	\$415,000	27.7%
	AVERAGE PRICE	\$390,842	\$495,892	26.9%
	AVERAGE DOM	35	29	-17.1%
	# OF CONTRACTS	43	36	-16.3%
	# NEW LISTINGS	45	36	-20.0%

# Fair Lawn

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Fairfield Market Report

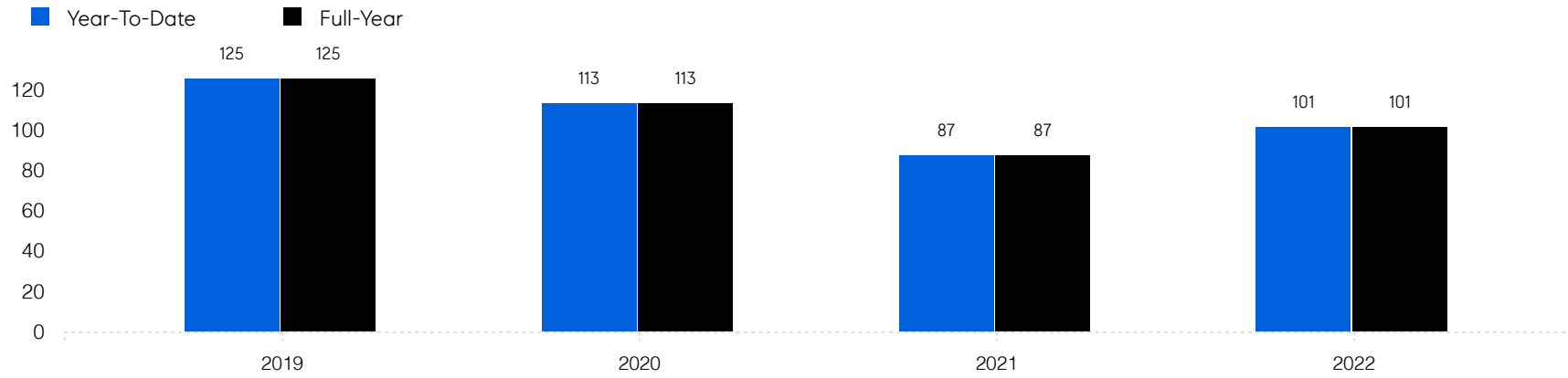
COMPASS

# Fairfield

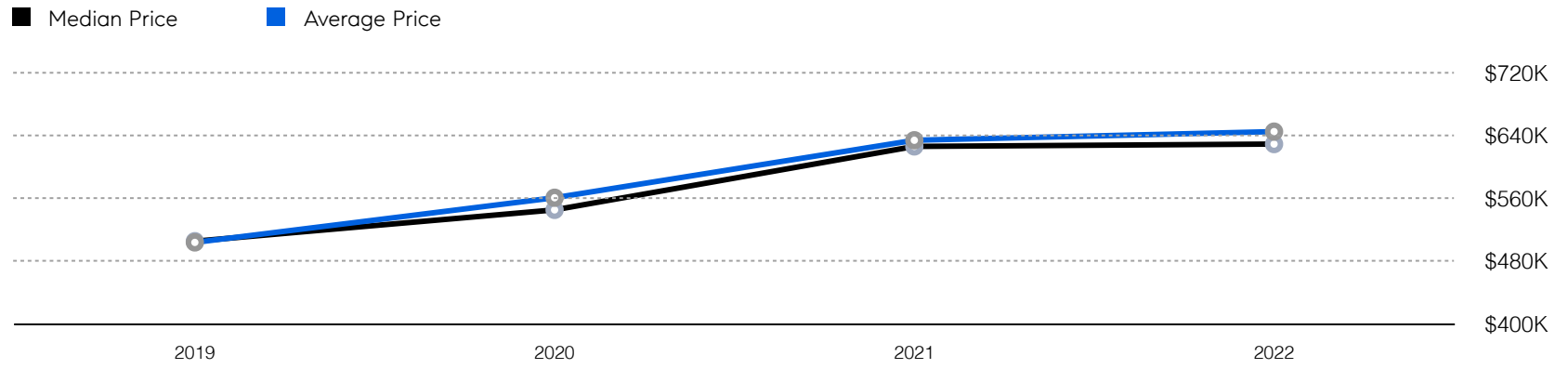
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	77	86	11.7%
	SALES VOLUME	\$49,518,798	\$55,966,159	13.0%
	MEDIAN PRICE	\$630,000	\$637,500	1.2%
	AVERAGE PRICE	\$643,101	\$650,769	1.2%
	AVERAGE DOM	38	35	-7.9%
	# OF CONTRACTS	78	76	-2.6%
	# NEW LISTINGS	114	81	-28.9%
Condo/Co-op/Townhouse	# OF SALES	10	15	50.0%
	SALES VOLUME	\$5,626,500	\$9,168,000	62.9%
	MEDIAN PRICE	\$565,000	\$575,000	1.8%
	AVERAGE PRICE	\$562,650	\$611,200	8.6%
	AVERAGE DOM	56	27	-51.8%
	# OF CONTRACTS	10	19	90.0%
	# NEW LISTINGS	13	20	53.8%

# Fairfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Fairview Market Report

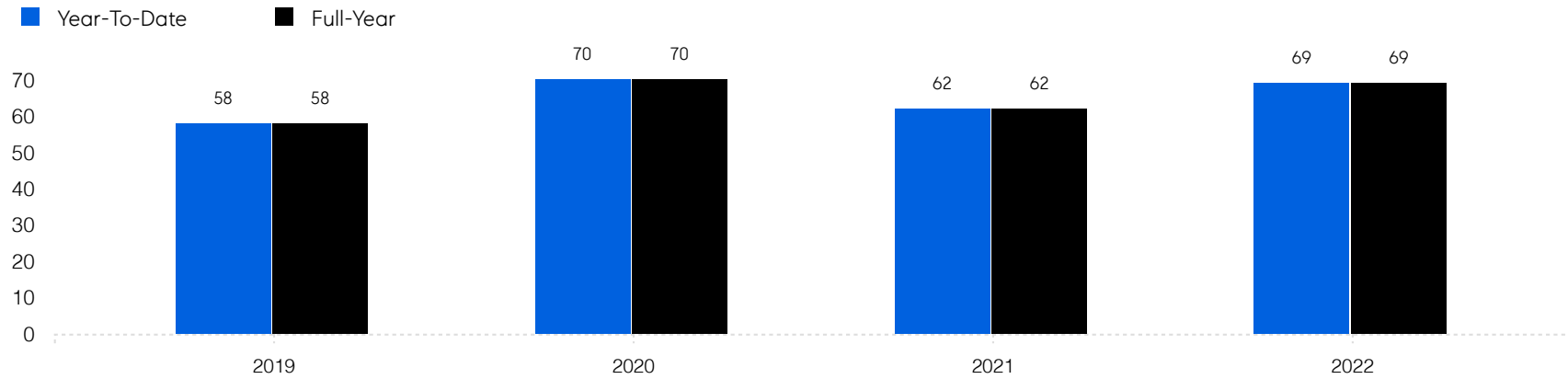
COMPASS

# Fairview

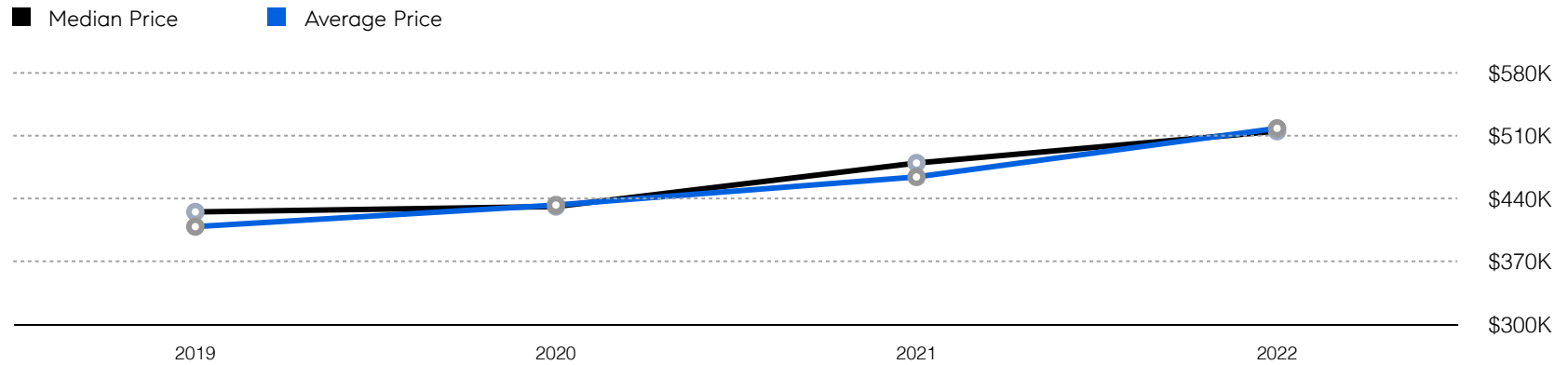
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	29	39	34.5%
	SALES VOLUME	\$13,987,000	\$20,598,000	47.3%
	MEDIAN PRICE	\$479,000	\$525,000	9.6%
	AVERAGE PRICE	\$482,310	\$528,154	9.5%
	AVERAGE DOM	50	63	26.0%
	# OF CONTRACTS	42	43	2.4%
	# NEW LISTINGS	48	37	-22.9%
Condo/Co-op/Townhouse	# OF SALES	33	30	-9.1%
	SALES VOLUME	\$14,782,775	\$15,157,800	2.5%
	MEDIAN PRICE	\$485,000	\$490,000	1.0%
	AVERAGE PRICE	\$447,963	\$505,260	12.8%
	AVERAGE DOM	53	58	9.4%
	# OF CONTRACTS	37	33	-10.8%
	# NEW LISTINGS	49	37	-24.5%

# Fairview

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Fanwood Market Report

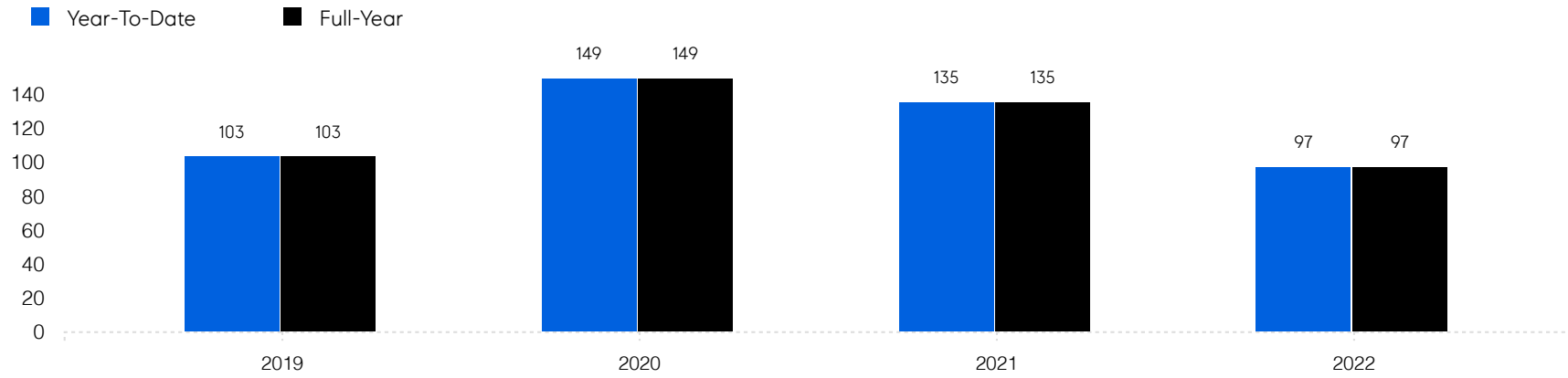
COMPASS

# Fanwood

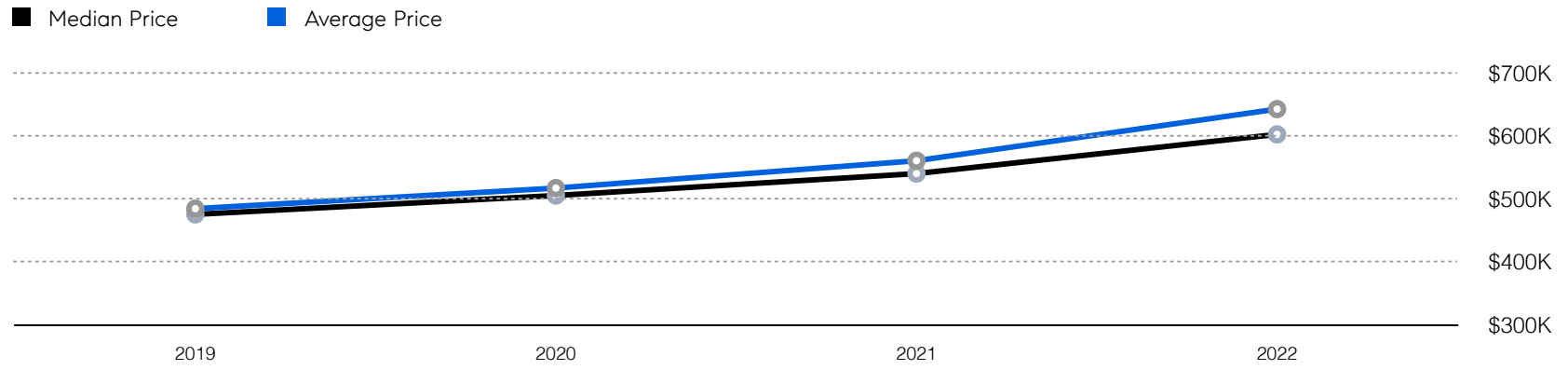
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	133	96	-27.8%
	SALES VOLUME	\$74,874,465	\$61,860,109	-17.4%
	MEDIAN PRICE	\$550,000	\$604,126	9.8%
	AVERAGE PRICE	\$562,966	\$644,376	14.5%
	AVERAGE DOM	29	21	-27.6%
	# OF CONTRACTS	129	87	-32.6%
	# NEW LISTINGS	145	96	-33.8%
Condo/Co-op/Townhouse	# OF SALES	2	1	-50.0%
	SALES VOLUME	\$775,000	\$466,181	-39.8%
	MEDIAN PRICE	\$387,500	\$466,181	20.3%
	AVERAGE PRICE	\$387,500	\$466,181	20.3%
	AVERAGE DOM	19	6	-68.4%
	# OF CONTRACTS	2	1	-50.0%
	# NEW LISTINGS	2	1	-50.0%

# Fanwood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Far Hills Market Report

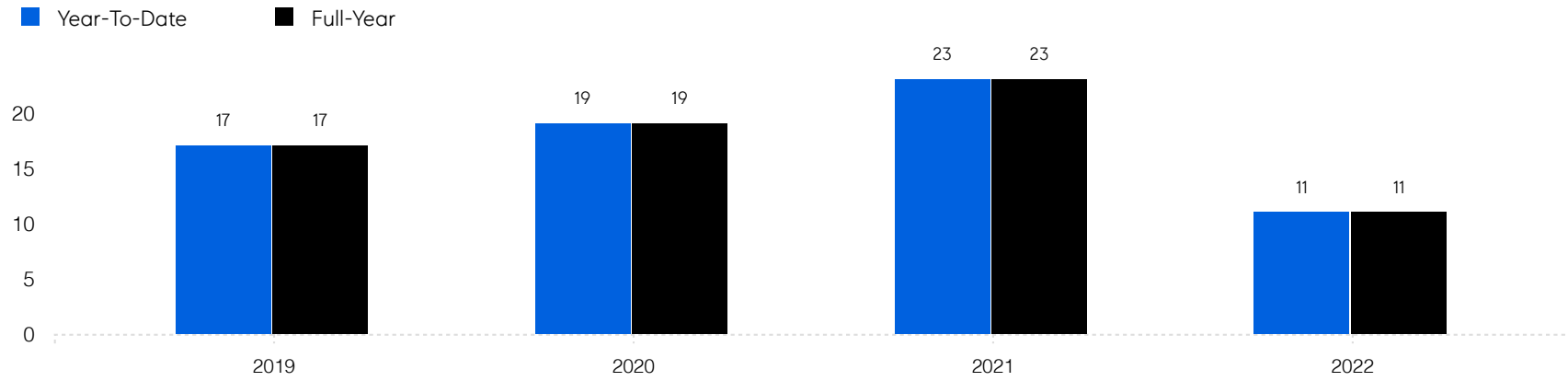
COMPASS

# Far Hills

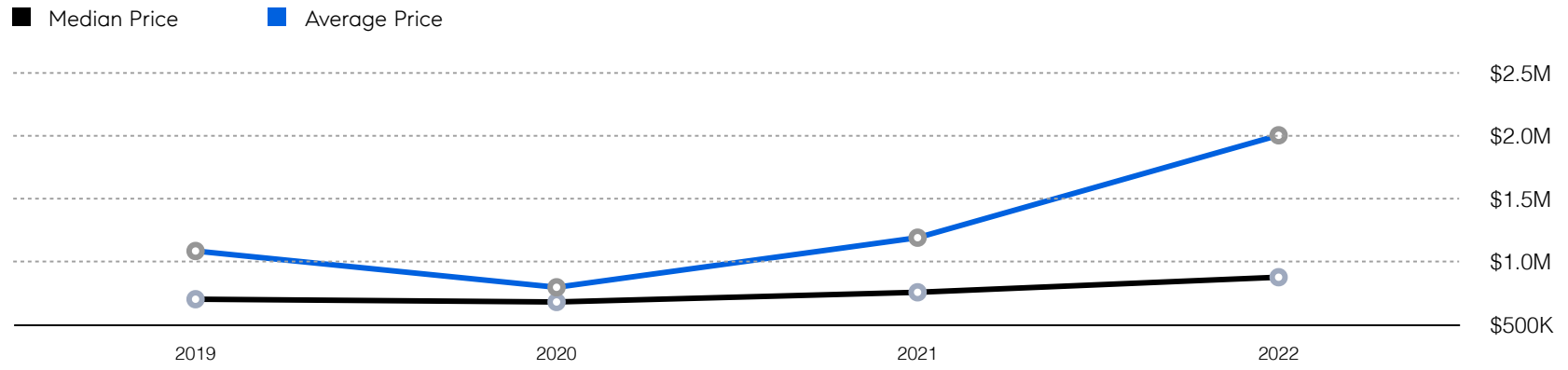
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	12	7	-41.7%
	SALES VOLUME	\$20,755,000	\$19,095,000	-8.0%
	MEDIAN PRICE	\$1,722,500	\$2,850,000	65.5%
	AVERAGE PRICE	\$1,729,583	\$2,727,857	57.7%
	AVERAGE DOM	117	103	-12.0%
	# OF CONTRACTS	15	6	-60.0%
	# NEW LISTINGS	18	11	-38.9%
Condo/Co-op/Townhouse	# OF SALES	11	4	-63.6%
	SALES VOLUME	\$6,602,497	\$2,950,000	-55.3%
	MEDIAN PRICE	\$729,000	\$727,500	-0.2%
	AVERAGE PRICE	\$600,227	\$737,500	22.9%
	AVERAGE DOM	49	36	-26.5%
	# OF CONTRACTS	10	3	-70.0%
	# NEW LISTINGS	14	2	-85.7%

# Far Hills

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Flemington Market Report

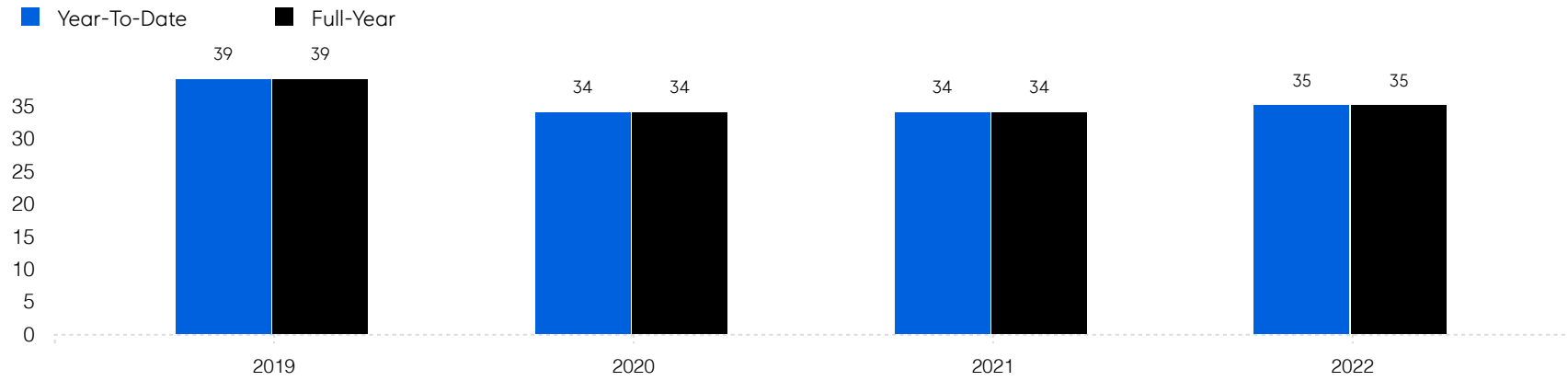
COMPASS

# Flemington

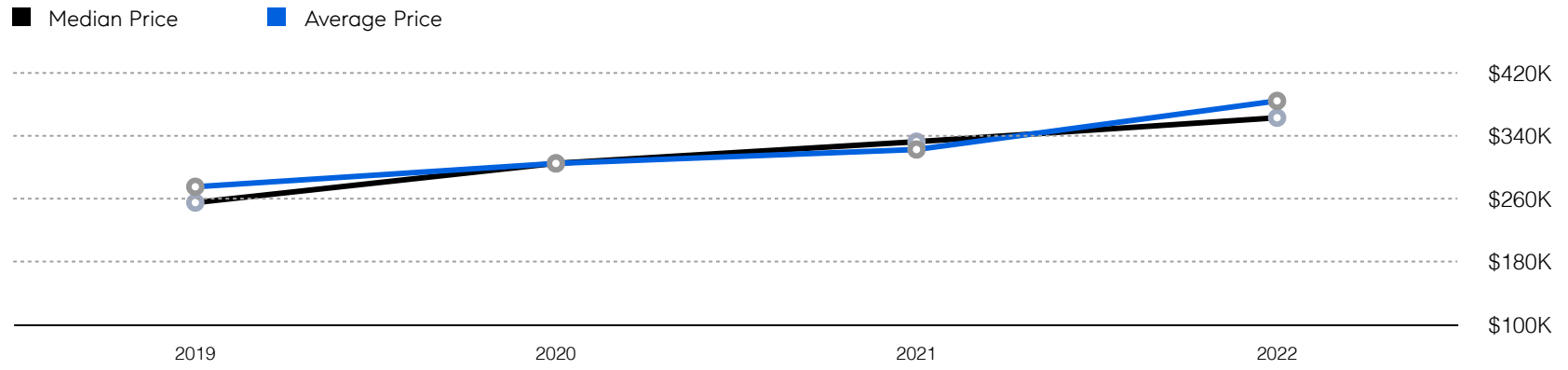
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	24	28	16.7%
	SALES VOLUME	\$8,303,500	\$11,187,900	34.7%
	MEDIAN PRICE	\$352,500	\$365,000	3.5%
	AVERAGE PRICE	\$345,979	\$399,568	15.5%
	AVERAGE DOM	32	43	34.4%
	# OF CONTRACTS	27	26	-3.7%
	# NEW LISTINGS	39	27	-30.8%
Condo/Co-op/Townhouse	# OF SALES	10	7	-30.0%
	SALES VOLUME	\$2,663,400	\$2,268,500	-14.8%
	MEDIAN PRICE	\$279,950	\$320,000	14.3%
	AVERAGE PRICE	\$266,340	\$324,071	21.7%
	AVERAGE DOM	38	39	2.6%
	# OF CONTRACTS	11	5	-54.5%
	# NEW LISTINGS	13	4	-69.2%

# Flemington

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Florham Park Market Report

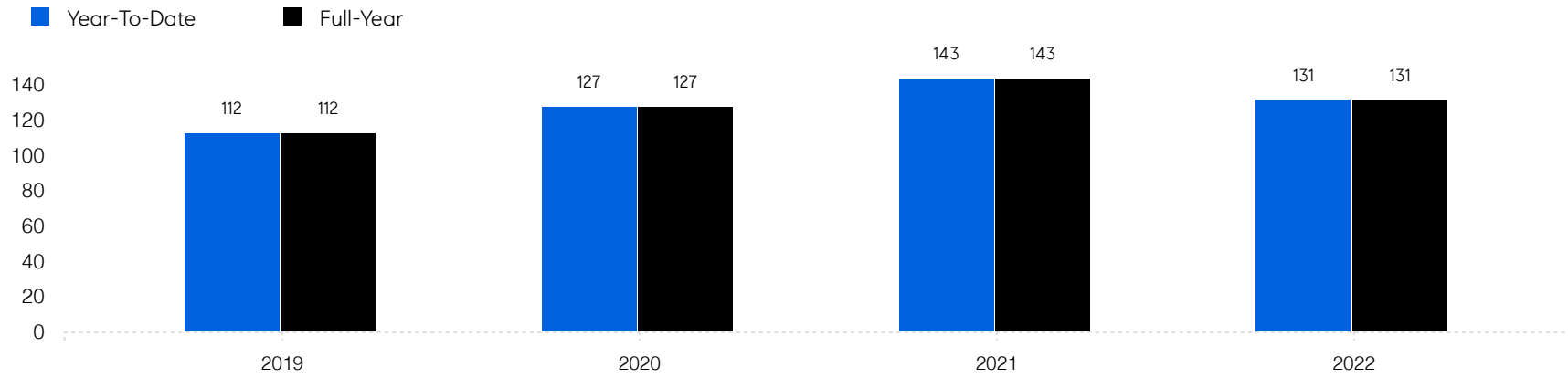
COMPASS

# Florham Park

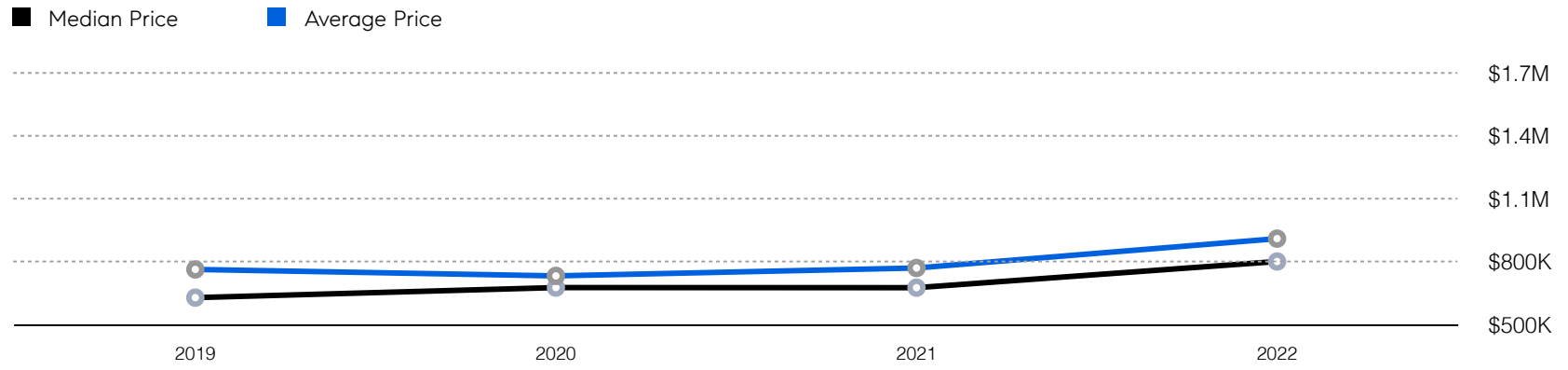
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	92	83	-9.8%
	SALES VOLUME	\$81,855,099	\$86,251,893	5.4%
	MEDIAN PRICE	\$762,500	\$915,000	20.0%
	AVERAGE PRICE	\$889,729	\$1,039,179	16.8%
	AVERAGE DOM	46	33	-28.3%
	# OF CONTRACTS	96	81	-15.6%
	# NEW LISTINGS	122	90	-26.2%
Condo/Co-op/Townhouse	# OF SALES	51	48	-5.9%
	SALES VOLUME	\$28,110,212	\$32,852,057	16.9%
	MEDIAN PRICE	\$520,382	\$647,500	24.4%
	AVERAGE PRICE	\$551,181	\$684,418	24.2%
	AVERAGE DOM	47	38	-19.1%
	# OF CONTRACTS	51	45	-11.8%
	# NEW LISTINGS	54	53	-1.9%

# Florham Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Fort Lee Market Report

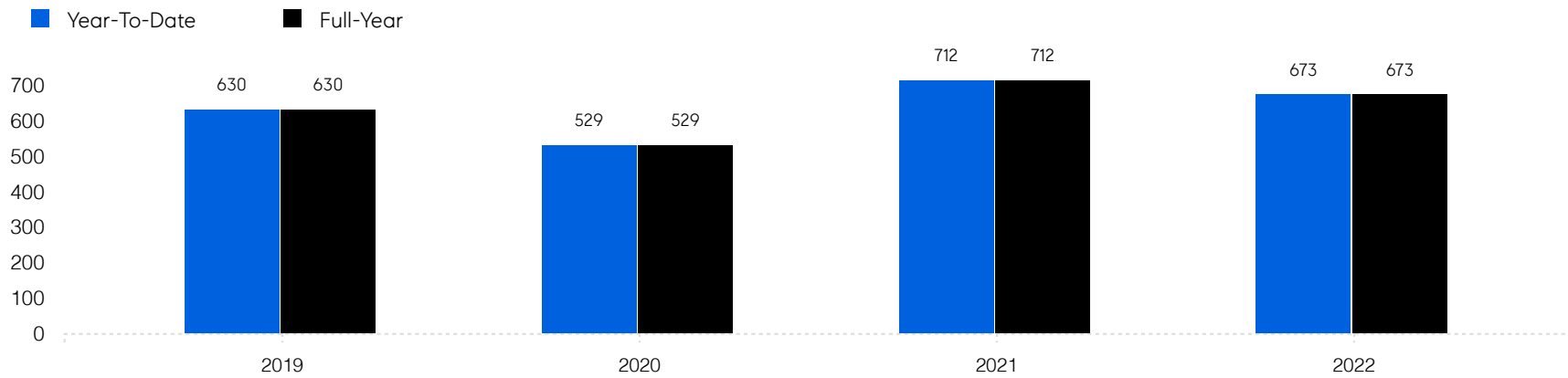
COMPASS

# Fort Lee

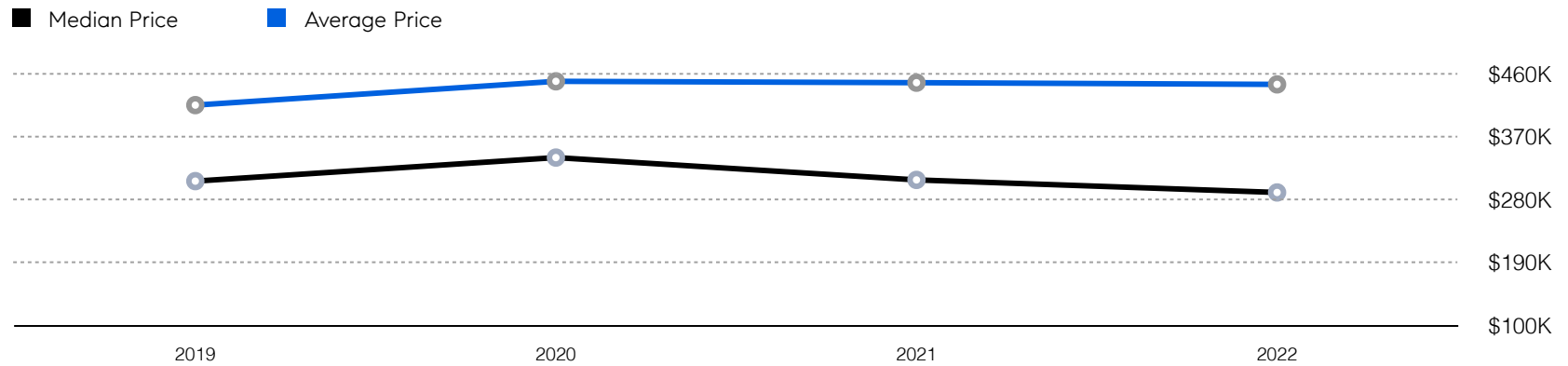
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	81	73	-9.9%
	SALES VOLUME	\$85,721,050	\$78,866,577	-8.0%
	MEDIAN PRICE	\$860,000	\$925,000	7.6%
	AVERAGE PRICE	\$1,058,285	\$1,080,364	2.1%
	AVERAGE DOM	52	77	48.1%
	# OF CONTRACTS	90	78	-13.3%
	# NEW LISTINGS	120	96	-20.0%
Condo/Co-op/Townhouse	# OF SALES	631	600	-4.9%
	SALES VOLUME	\$232,773,966	\$220,553,026	-5.3%
	MEDIAN PRICE	\$280,000	\$265,000	-5.4%
	AVERAGE PRICE	\$368,897	\$367,588	-0.4%
	AVERAGE DOM	87	78	-10.3%
	# OF CONTRACTS	718	648	-9.7%
	# NEW LISTINGS	920	716	-22.2%

# Fort Lee

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Franklin Lakes Market Report

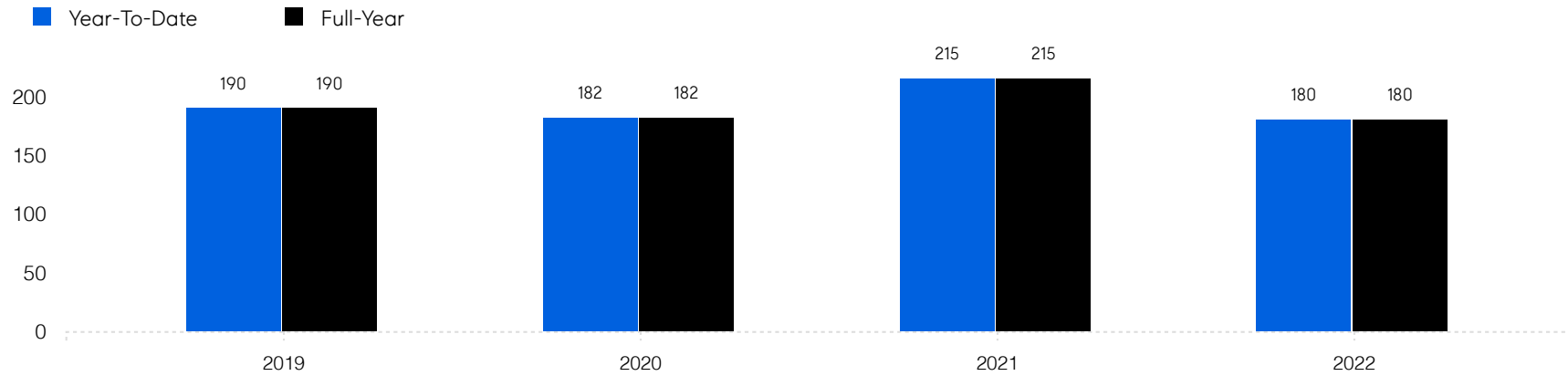
COMPASS

# Franklin Lakes

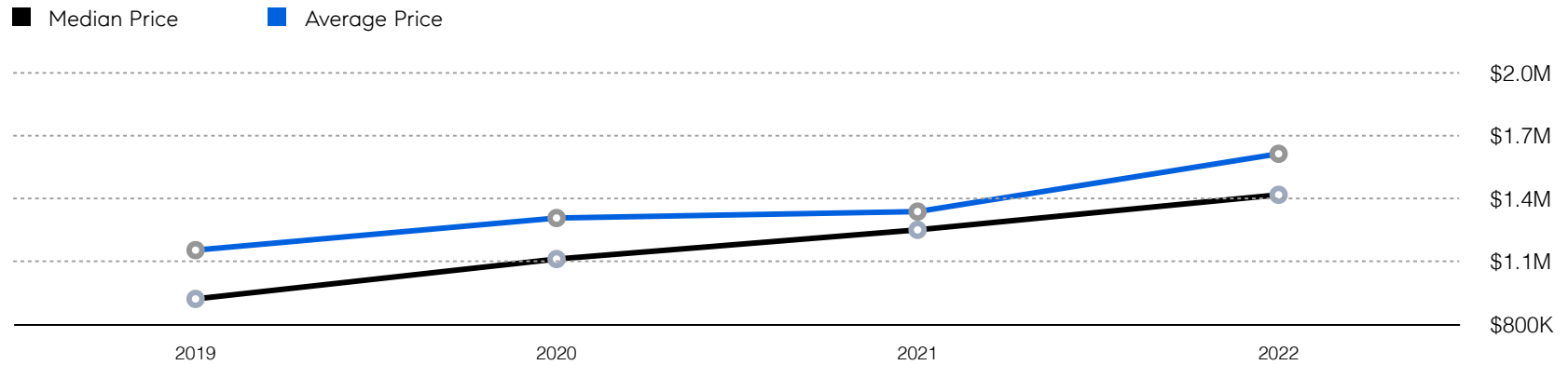
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	190	159	-16.3%
	SALES VOLUME	\$253,849,535	\$260,294,130	2.5%
	MEDIAN PRICE	\$1,197,500	\$1,365,000	14.0%
	AVERAGE PRICE	\$1,336,050	\$1,637,070	22.5%
	AVERAGE DOM	66	53	-19.7%
	# OF CONTRACTS	226	159	-29.6%
	# NEW LISTINGS	218	198	-9.2%
Condo/Co-op/Townhouse	# OF SALES	25	21	-16.0%
	SALES VOLUME	\$33,668,080	\$30,140,040	-10.5%
	MEDIAN PRICE	\$1,426,238	\$1,561,000	9.4%
	AVERAGE PRICE	\$1,346,723	\$1,435,240	6.6%
	AVERAGE DOM	83	79	-4.8%
	# OF CONTRACTS	25	23	-8.0%
	# NEW LISTINGS	31	21	-32.3%

# Franklin Lakes

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Garfield City Market Report

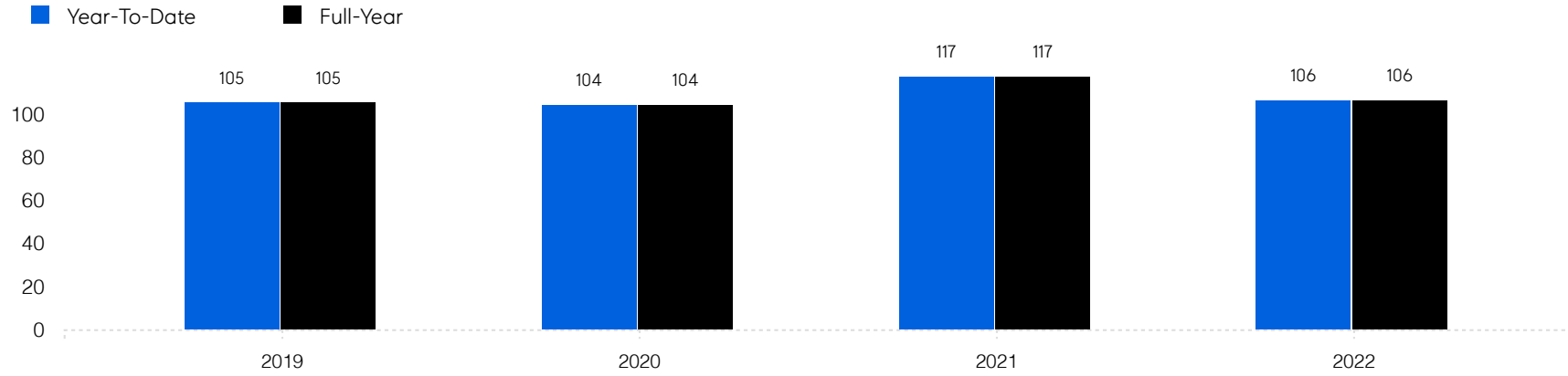
COMPASS

# Garfield City

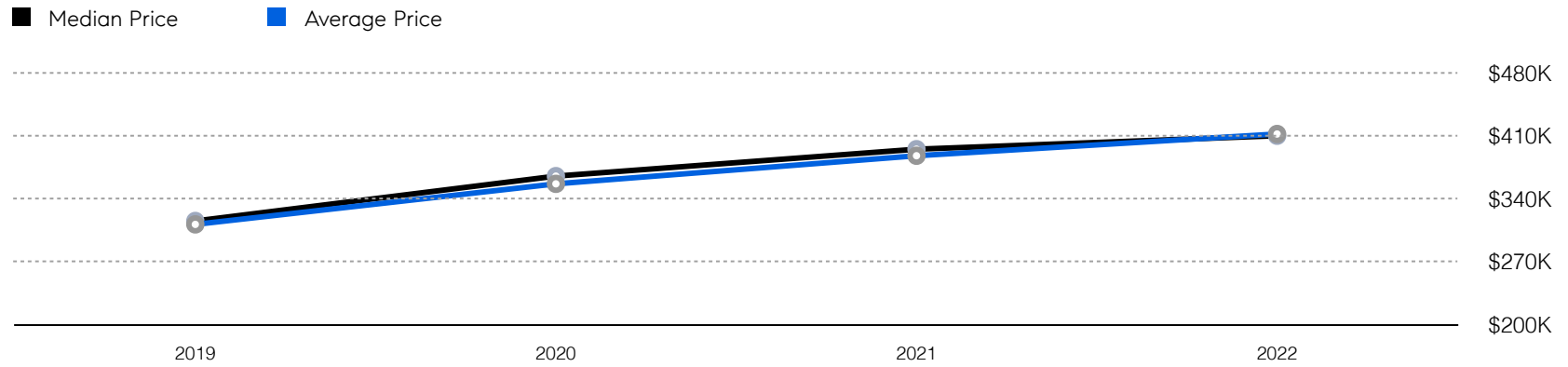
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	66	78	18.2%
	SALES VOLUME	\$26,165,000	\$32,785,900	25.3%
	MEDIAN PRICE	\$400,000	\$422,500	5.6%
	AVERAGE PRICE	\$396,439	\$420,332	6.0%
	AVERAGE DOM	44	46	4.5%
	# OF CONTRACTS	87	87	0.0%
	# NEW LISTINGS	95	85	-10.5%
Condo/Co-op/Townhouse	# OF SALES	51	28	-45.1%
	SALES VOLUME	\$19,197,000	\$10,879,000	-43.3%
	MEDIAN PRICE	\$395,000	\$402,500	1.9%
	AVERAGE PRICE	\$376,412	\$388,536	3.2%
	AVERAGE DOM	45	50	11.1%
	# OF CONTRACTS	57	29	-49.1%
	# NEW LISTINGS	48	32	-33.3%

# Garfield City

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Garwood Market Report

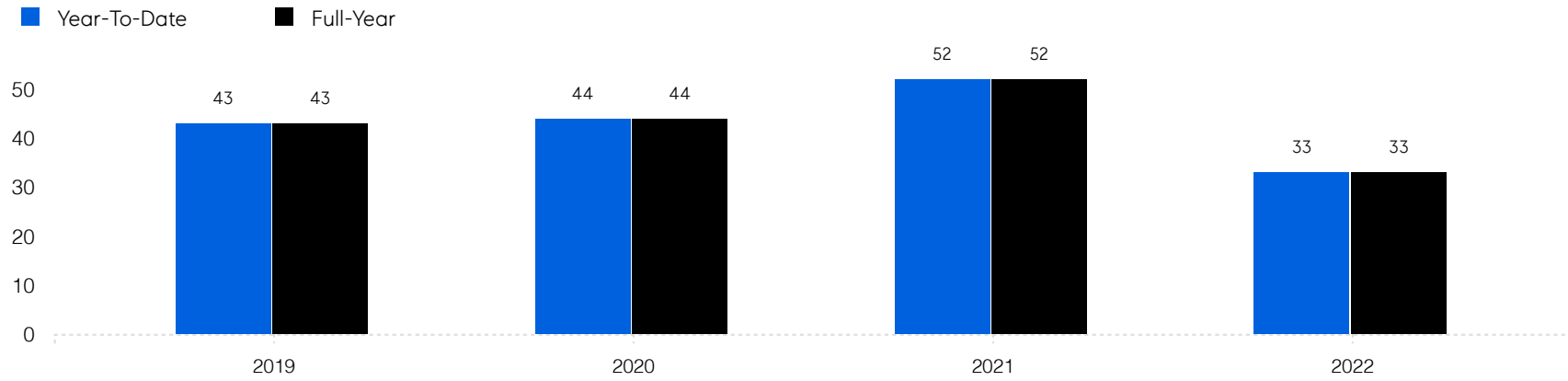
COMPASS

# Garwood

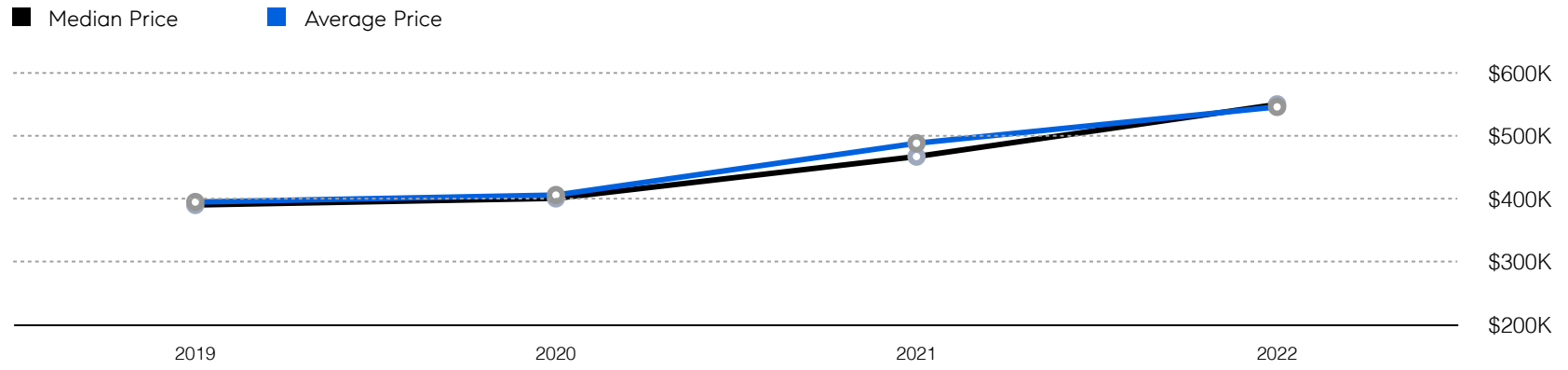
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	48	31	-35.4%
	SALES VOLUME	\$22,860,000	\$16,849,900	-26.3%
	MEDIAN PRICE	\$461,500	\$545,000	18.1%
	AVERAGE PRICE	\$476,250	\$543,545	14.1%
	AVERAGE DOM	24	27	12.5%
	# OF CONTRACTS	45	29	-35.6%
	# NEW LISTINGS	57	36	-36.8%
Condo/Co-op/Townhouse	# OF SALES	4	2	-50.0%
	SALES VOLUME	\$2,525,000	\$1,170,000	-53.7%
	MEDIAN PRICE	\$630,000	\$585,000	-7.1%
	AVERAGE PRICE	\$631,250	\$585,000	-7.3%
	AVERAGE DOM	67	110	64.2%
	# OF CONTRACTS	3	2	-33.3%
	# NEW LISTINGS	5	0	0.0%

# Garwood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Glen Ridge Market Report

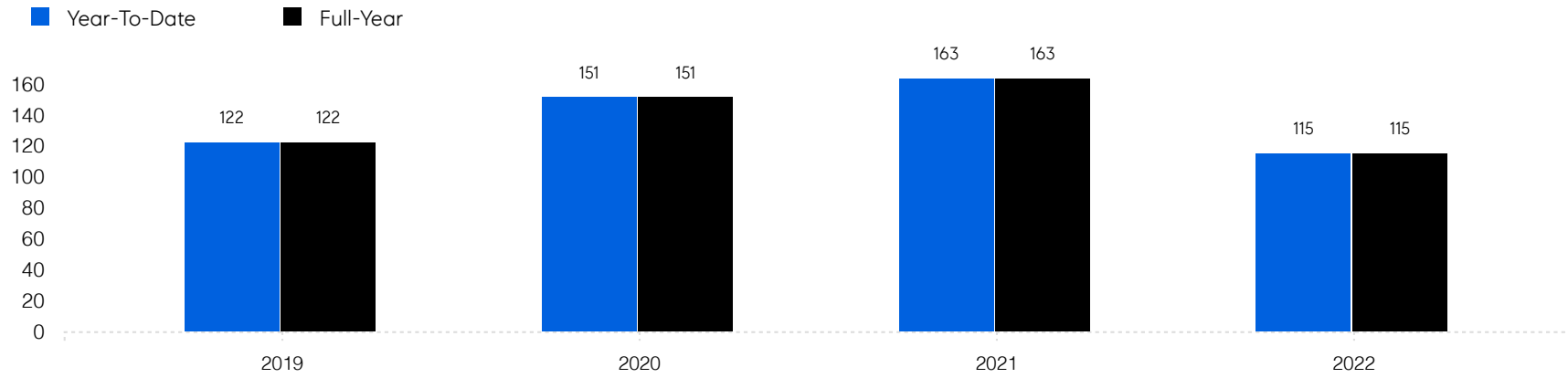
COMPASS

# Glen Ridge

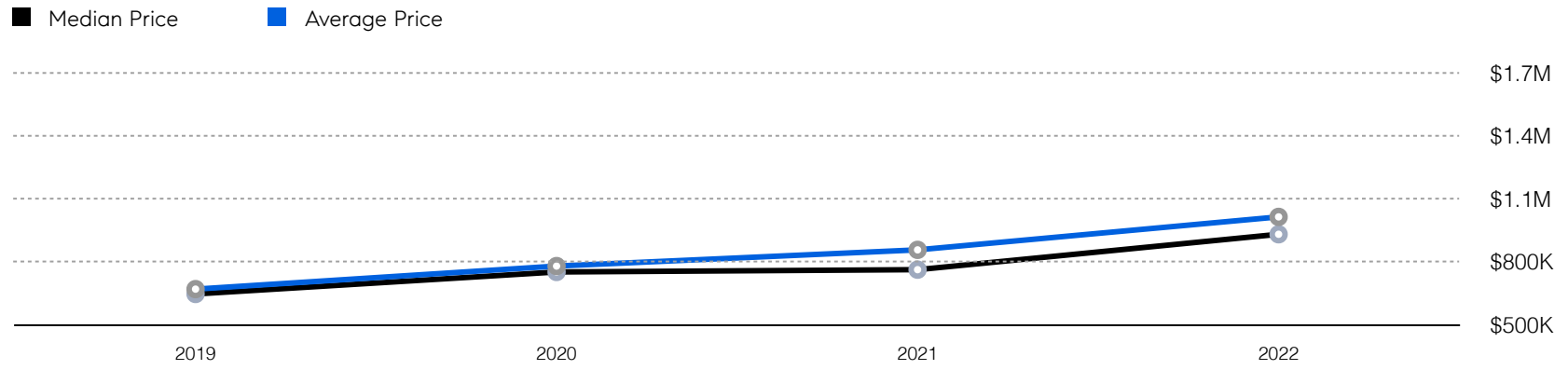
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	124	94	-24.2%
	SALES VOLUME	\$123,108,083	\$108,418,514	-11.9%
	MEDIAN PRICE	\$870,000	\$1,059,000	21.7%
	AVERAGE PRICE	\$992,807	\$1,153,388	16.2%
	AVERAGE DOM	22	15	-31.8%
	# OF CONTRACTS	139	112	-19.4%
	# NEW LISTINGS	131	112	-14.5%
Condo/Co-op/Townhouse	# OF SALES	39	21	-46.2%
	SALES VOLUME	\$16,350,500	\$8,075,000	-50.6%
	MEDIAN PRICE	\$468,000	\$350,000	-25.2%
	AVERAGE PRICE	\$419,244	\$384,524	-8.3%
	AVERAGE DOM	49	36	-26.5%
	# OF CONTRACTS	41	25	-39.0%
	# NEW LISTINGS	41	28	-31.7%

# Glen Ridge

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Glen Rock Market Report

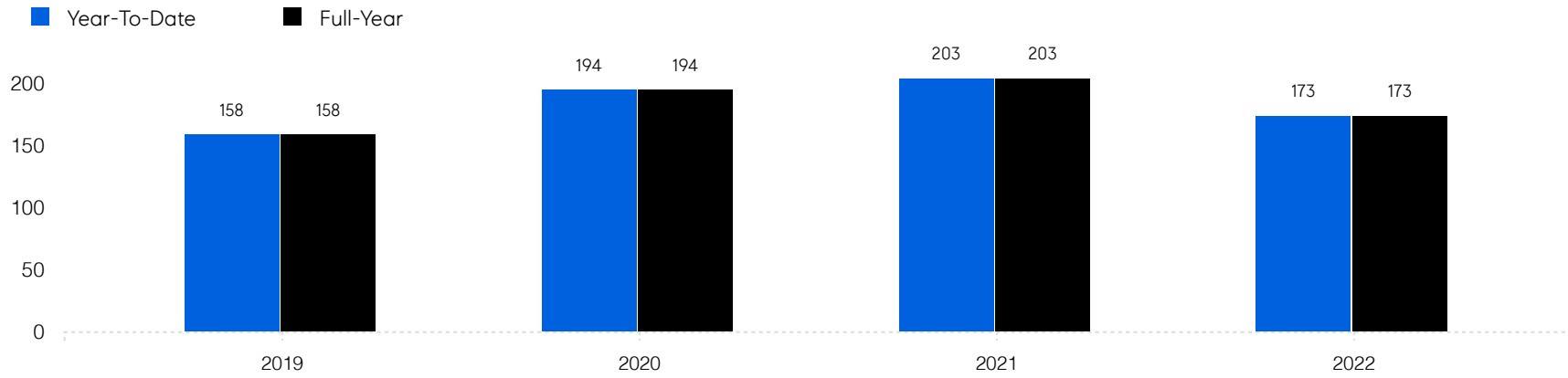
COMPASS

# Glen Rock

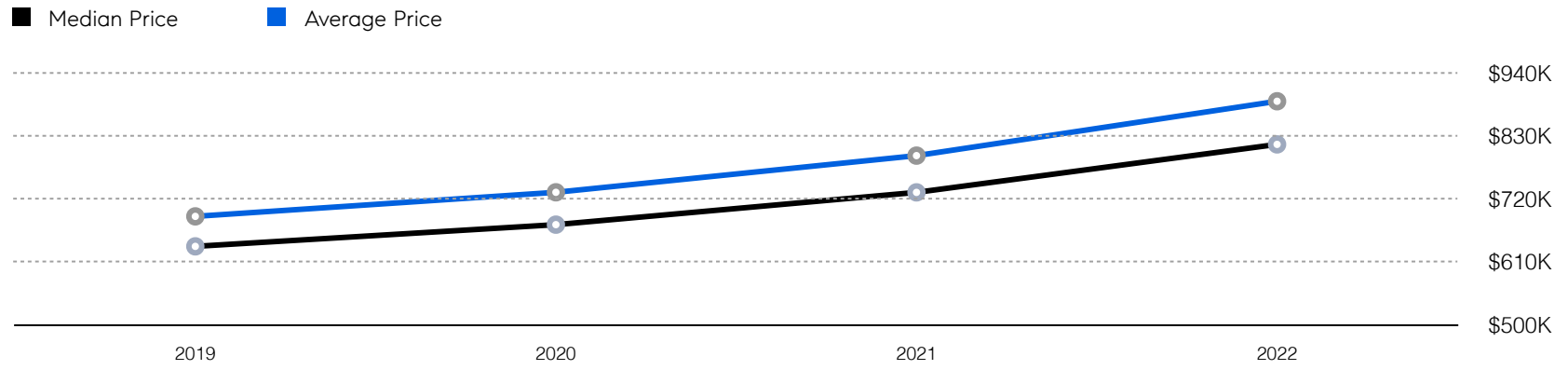
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	195	164	-15.9%
	SALES VOLUME	\$156,717,855	\$147,481,439	-5.9%
	MEDIAN PRICE	\$740,000	\$825,000	11.5%
	AVERAGE PRICE	\$803,681	\$899,277	11.9%
	AVERAGE DOM	23	24	4.3%
	# OF CONTRACTS	213	170	-20.2%
	# NEW LISTINGS	227	175	-22.9%
Condo/Co-op/Townhouse	# OF SALES	8	9	12.5%
	SALES VOLUME	\$4,734,000	\$6,574,000	38.9%
	MEDIAN PRICE	\$569,500	\$740,000	29.9%
	AVERAGE PRICE	\$591,750	\$730,444	23.4%
	AVERAGE DOM	12	46	283.3%
	# OF CONTRACTS	7	10	42.9%
	# NEW LISTINGS	9	11	22.2%

# Glen Rock

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Green Brook Market Report

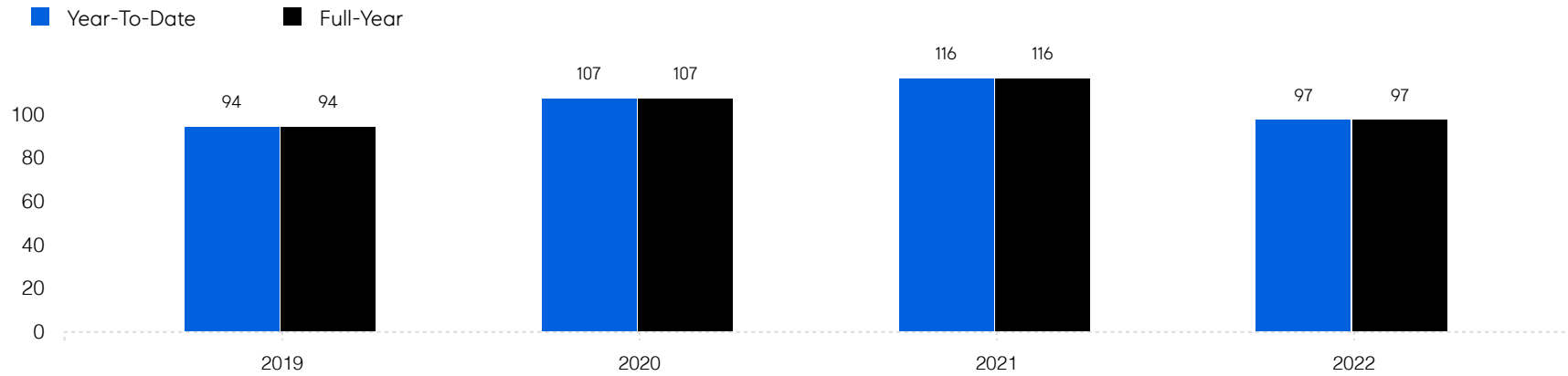
COMPASS

# Green Brook

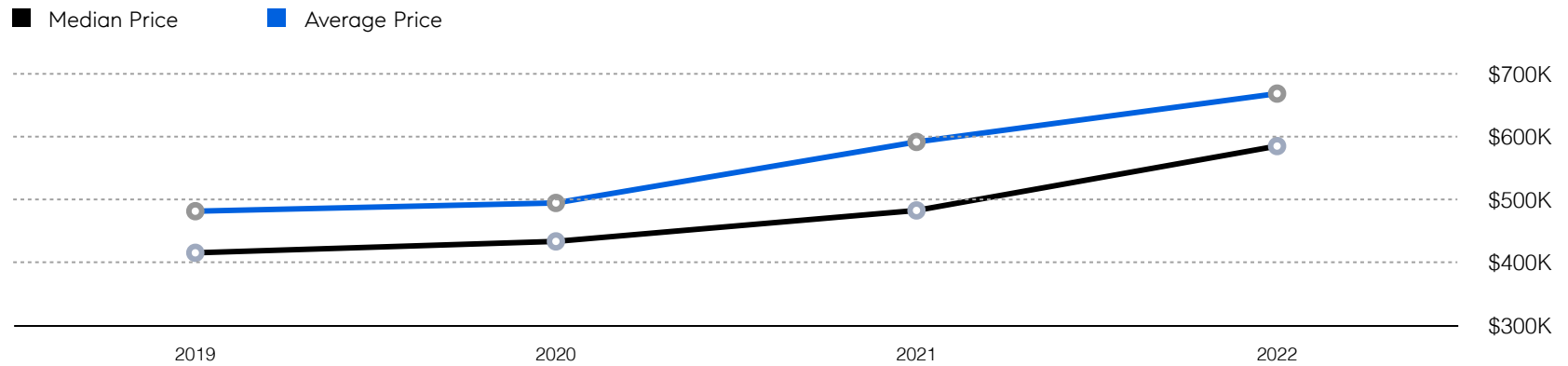
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	91	76	-16.5%
	SALES VOLUME	\$59,318,548	\$56,433,640	-4.9%
	MEDIAN PRICE	\$539,000	\$653,245	21.2%
	AVERAGE PRICE	\$651,852	\$742,548	13.9%
	AVERAGE DOM	43	32	-25.6%
	# OF CONTRACTS	88	76	-13.6%
	# NEW LISTINGS	112	86	-23.2%
Condo/Co-op/Townhouse	# OF SALES	25	21	-16.0%
	SALES VOLUME	\$9,307,855	\$8,414,500	-9.6%
	MEDIAN PRICE	\$361,000	\$399,000	10.5%
	AVERAGE PRICE	\$372,314	\$400,690	7.6%
	AVERAGE DOM	45	26	-42.2%
	# OF CONTRACTS	24	20	-16.7%
	# NEW LISTINGS	24	22	-8.3%

# Green Brook

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Guttenberg Market Report

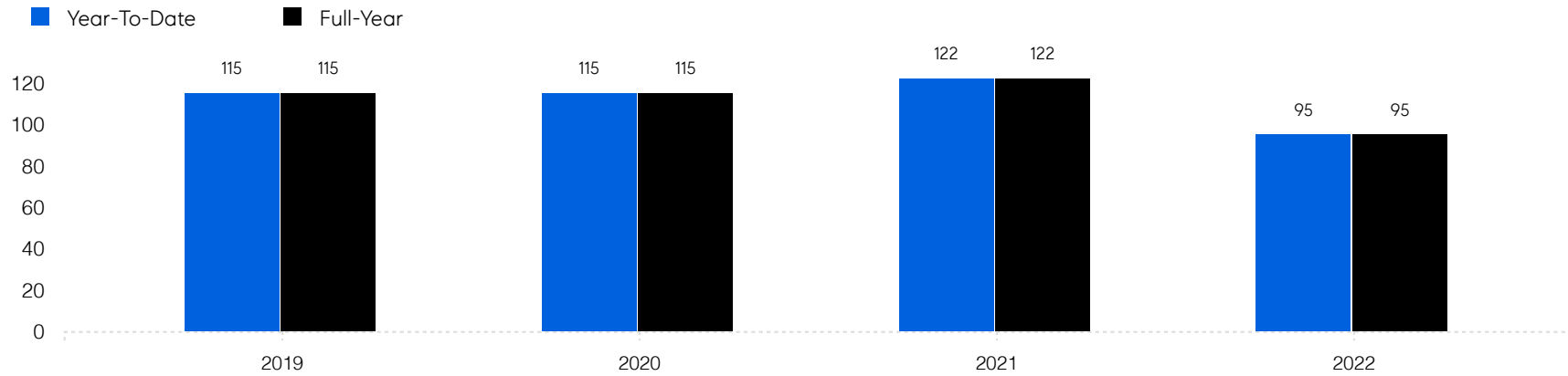
COMPASS

# Guttenberg

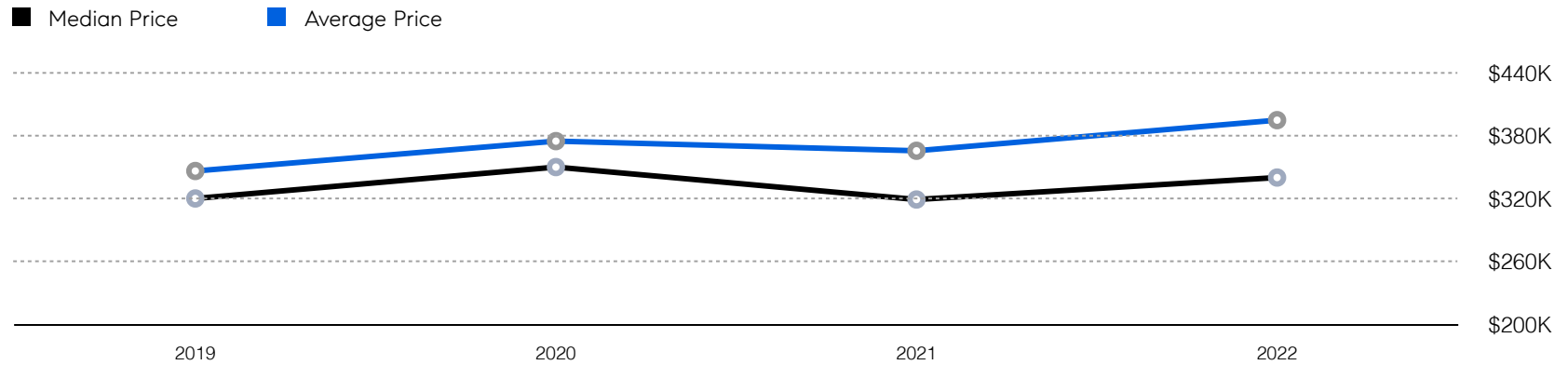
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	7	1	-85.7%
	SALES VOLUME	\$2,983,000	\$435,000	-85.4%
	MEDIAN PRICE	\$450,000	\$435,000	-3.3%
	AVERAGE PRICE	\$426,143	\$435,000	2.1%
	AVERAGE DOM	44	44	0.0%
	# OF CONTRACTS	5	5	0.0%
	# NEW LISTINGS	8	7	-12.5%
Condo/Co-op/Townhouse	# OF SALES	115	94	-18.3%
	SALES VOLUME	\$41,618,274	\$37,075,317	-10.9%
	MEDIAN PRICE	\$315,000	\$339,000	7.6%
	AVERAGE PRICE	\$361,898	\$394,418	9.0%
	AVERAGE DOM	62	55	-11.3%
	# OF CONTRACTS	118	85	-28.0%
	# NEW LISTINGS	195	187	-4.1%

# Guttenberg

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hackensack Market Report

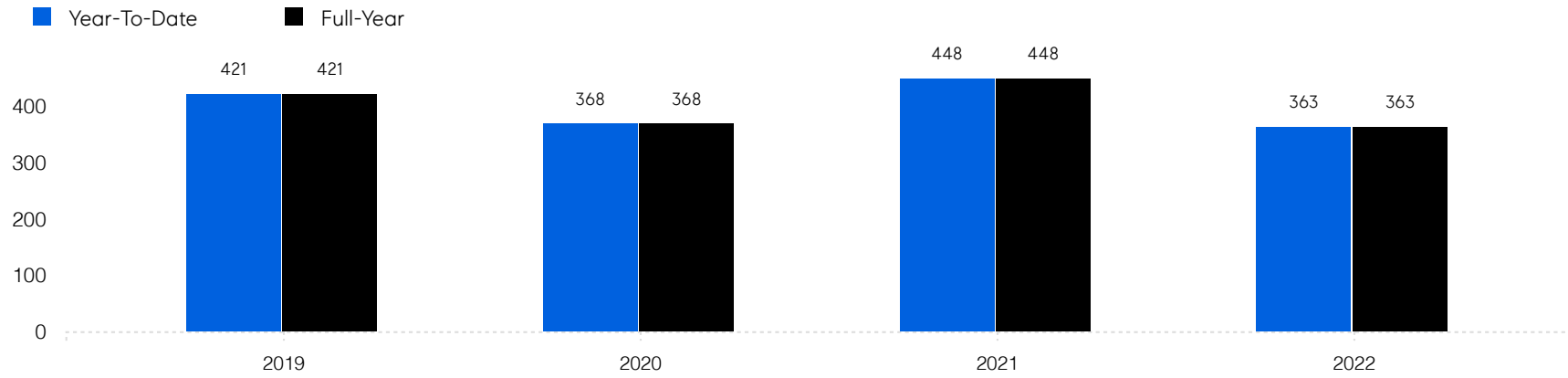
COMPASS

# Hackensack

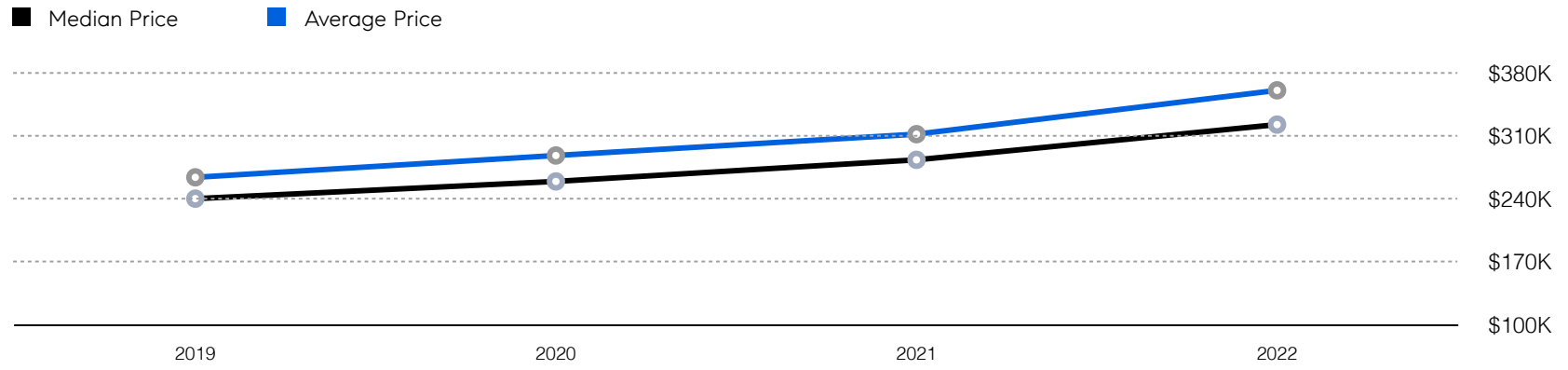
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	145	135	-6.9%
	SALES VOLUME	\$66,759,800	\$69,910,125	4.7%
	MEDIAN PRICE	\$453,000	\$499,325	10.2%
	AVERAGE PRICE	\$460,412	\$517,853	12.5%
	AVERAGE DOM	43	51	18.6%
	# OF CONTRACTS	160	138	-13.8%
	# NEW LISTINGS	164	140	-14.6%
Condo/Co-op/Townhouse	# OF SALES	303	228	-24.8%
	SALES VOLUME	\$72,936,766	\$61,008,788	-16.4%
	MEDIAN PRICE	\$235,000	\$263,350	12.1%
	AVERAGE PRICE	\$240,715	\$267,582	11.2%
	AVERAGE DOM	47	38	-19.1%
	# OF CONTRACTS	332	263	-20.8%
	# NEW LISTINGS	330	256	-22.4%

# Hackensack

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hanover Market Report

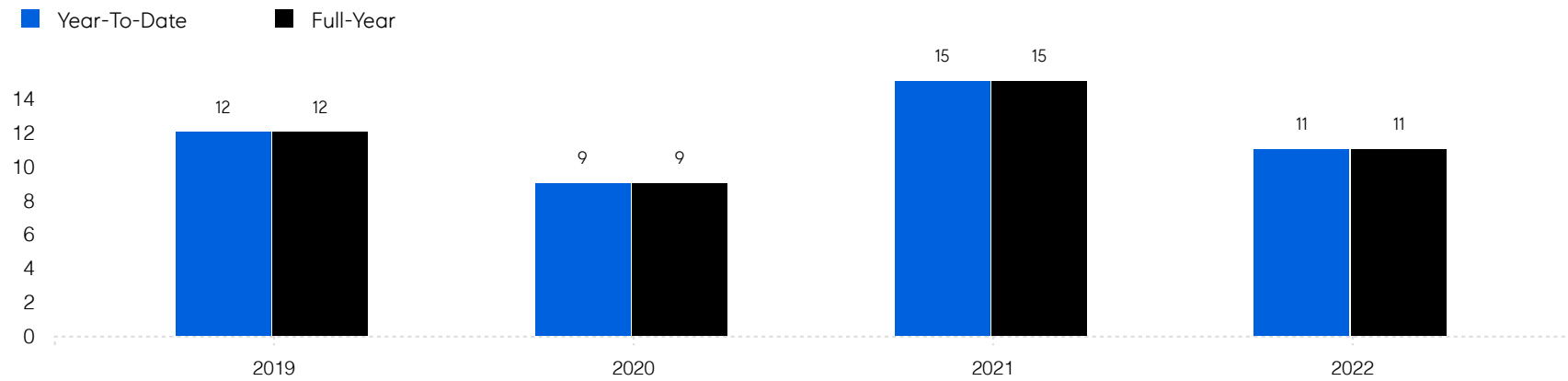
COMPASS

# Hanover

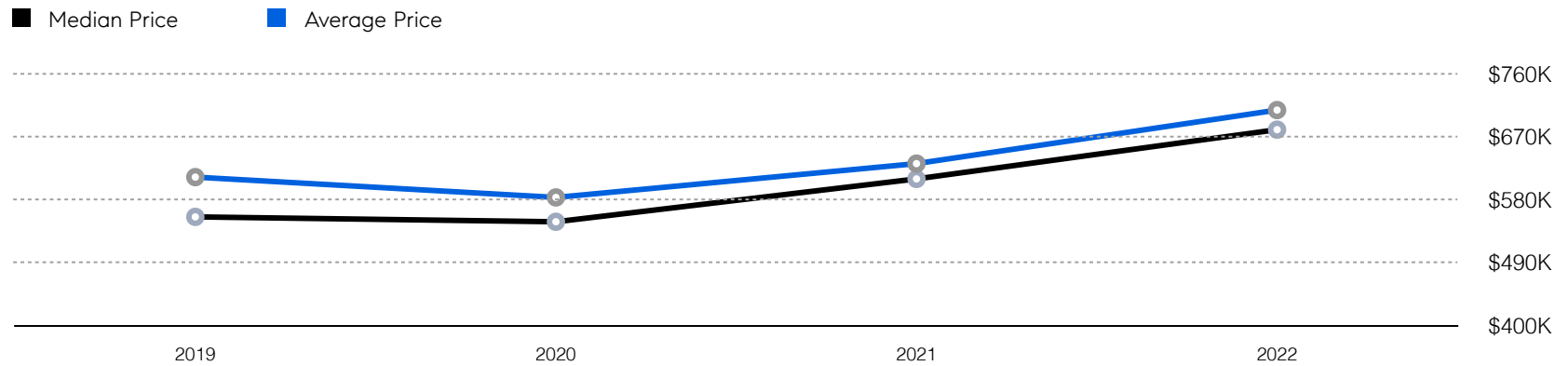
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	15	11	-26.7%
	SALES VOLUME	\$9,470,435	\$7,789,000	-17.8%
	MEDIAN PRICE	\$609,435	\$680,000	11.6%
	AVERAGE PRICE	\$631,362	\$708,091	12.2%
	AVERAGE DOM	35	23	-34.3%
	# OF CONTRACTS	14	11	-21.4%
	# NEW LISTINGS	14	12	-14.3%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Hanover

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Harding Market Report

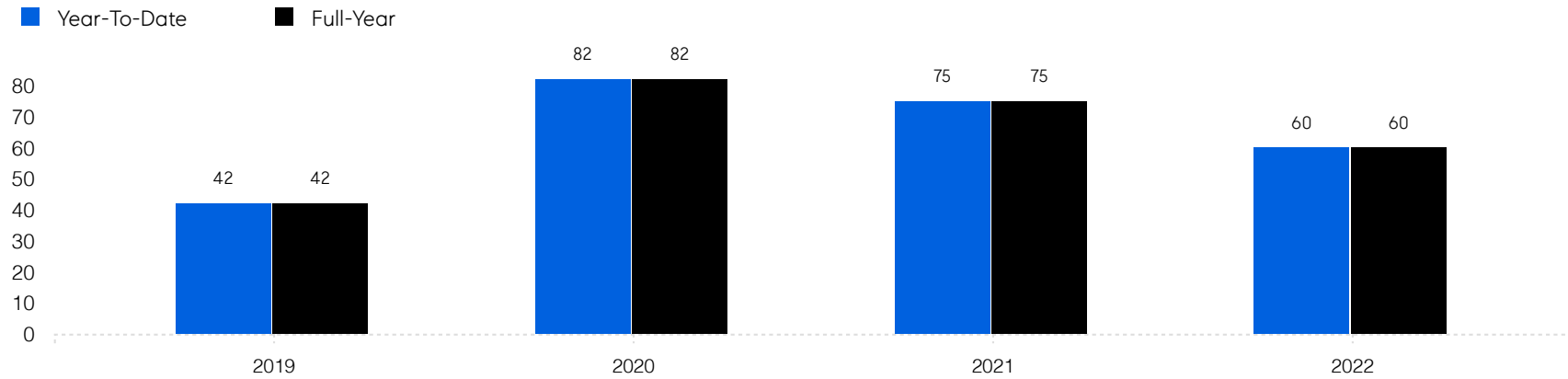
COMPASS

# Harding

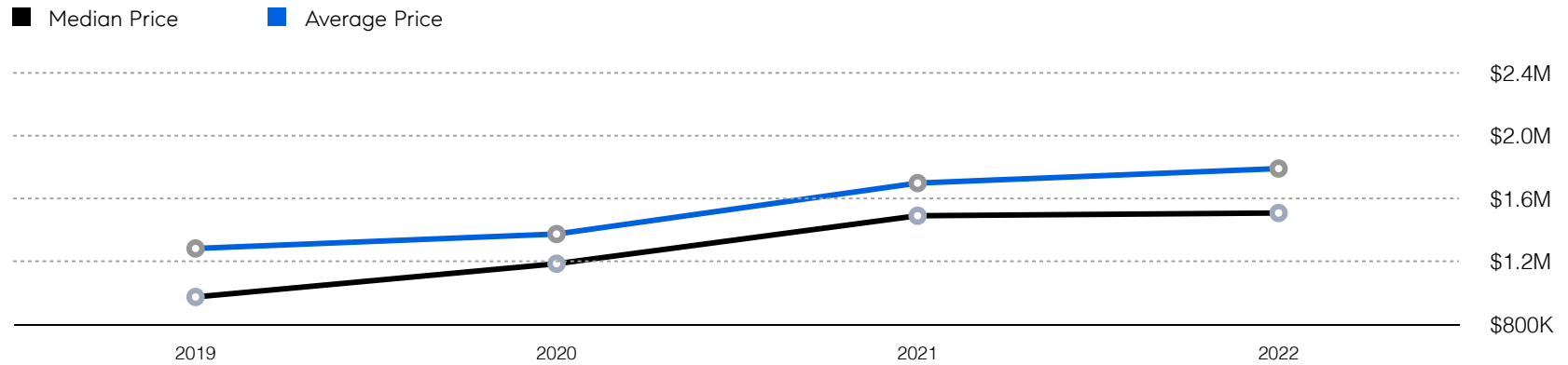
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	67	55	-17.9%
	SALES VOLUME	\$122,798,488	\$104,672,354	-14.8%
	MEDIAN PRICE	\$1,625,000	\$1,637,500	0.8%
	AVERAGE PRICE	\$1,832,813	\$1,903,134	3.8%
	AVERAGE DOM	60	81	35.0%
	# OF CONTRACTS	74	50	-32.4%
	# NEW LISTINGS	106	51	-51.9%
Condo/Co-op/Townhouse	# OF SALES	8	5	-37.5%
	SALES VOLUME	\$4,550,000	\$2,754,000	-39.5%
	MEDIAN PRICE	\$545,375	\$540,000	-1.0%
	AVERAGE PRICE	\$568,750	\$550,800	-3.2%
	AVERAGE DOM	53	31	-41.5%
	# OF CONTRACTS	8	5	-37.5%
	# NEW LISTINGS	7	5	-28.6%

# Harding

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Harrington Park Market Report

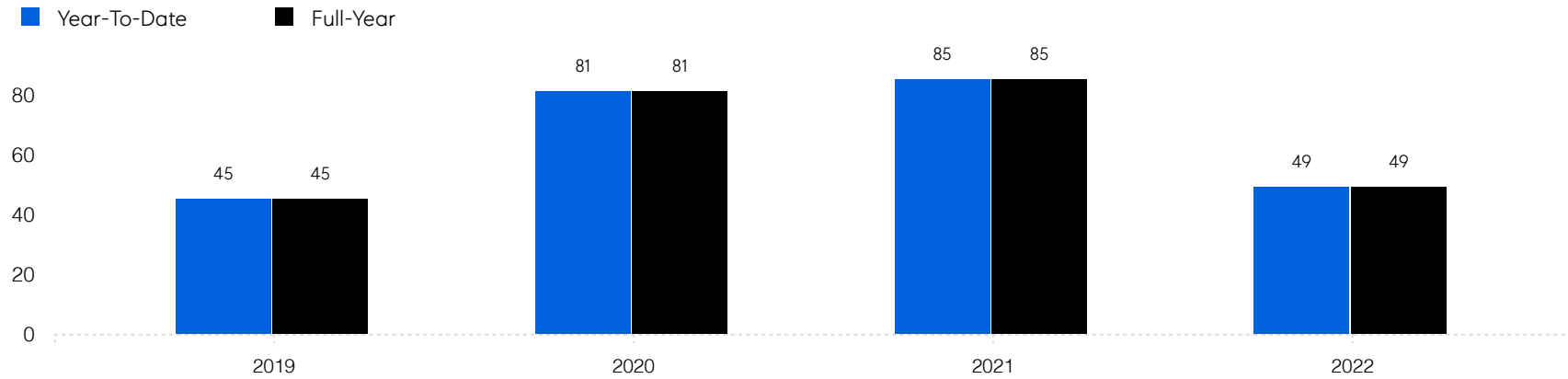
COMPASS

# Harrington Park

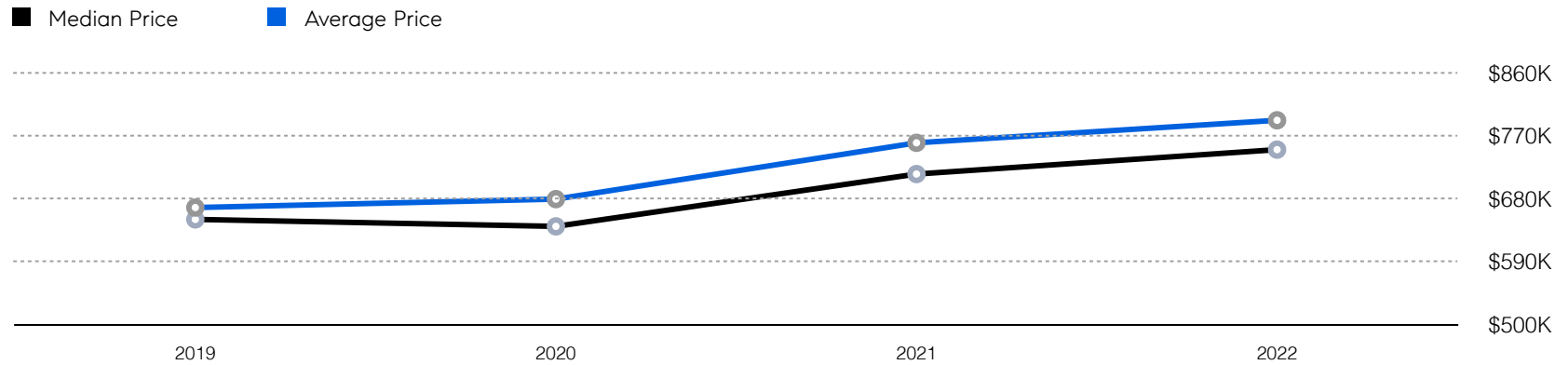
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	85	47	-44.7%
	SALES VOLUME	\$64,579,488	\$37,301,750	-42.2%
	MEDIAN PRICE	\$715,000	\$750,000	4.9%
	AVERAGE PRICE	\$759,759	\$793,654	4.5%
	AVERAGE DOM	32	34	6.3%
	# OF CONTRACTS	86	50	-41.9%
	# NEW LISTINGS	91	51	-44.0%
Condo/Co-op/Townhouse	# OF SALES	0	2	0.0%
	SALES VOLUME	-	\$1,510,000	-
	MEDIAN PRICE	-	\$755,000	-
	AVERAGE PRICE	-	\$755,000	-
	AVERAGE DOM	-	115	-
	# OF CONTRACTS	1	2	100.0%
	# NEW LISTINGS	1	2	100.0%

# Harrington Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Harrison Market Report

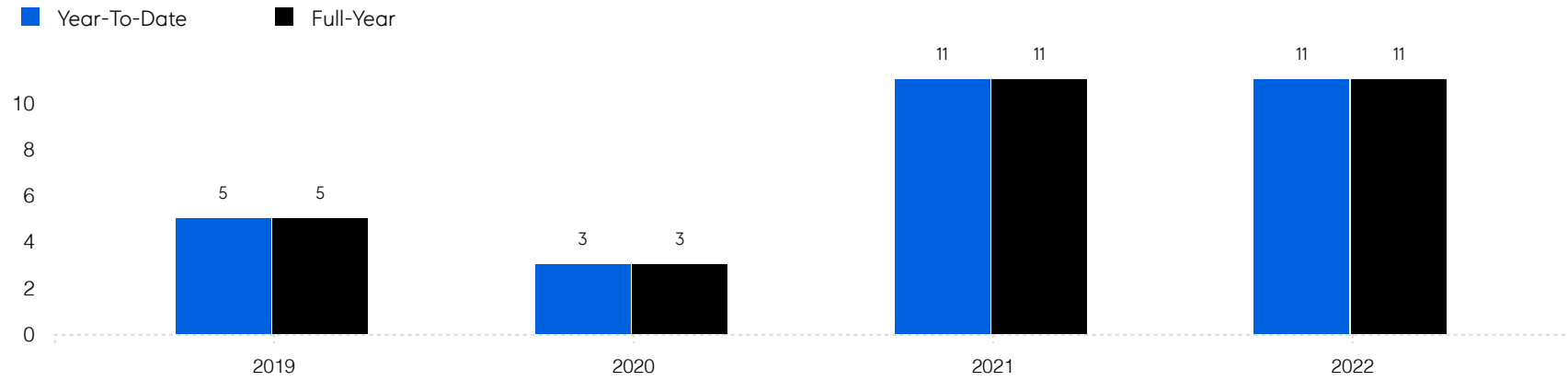
COMPASS

# Harrison

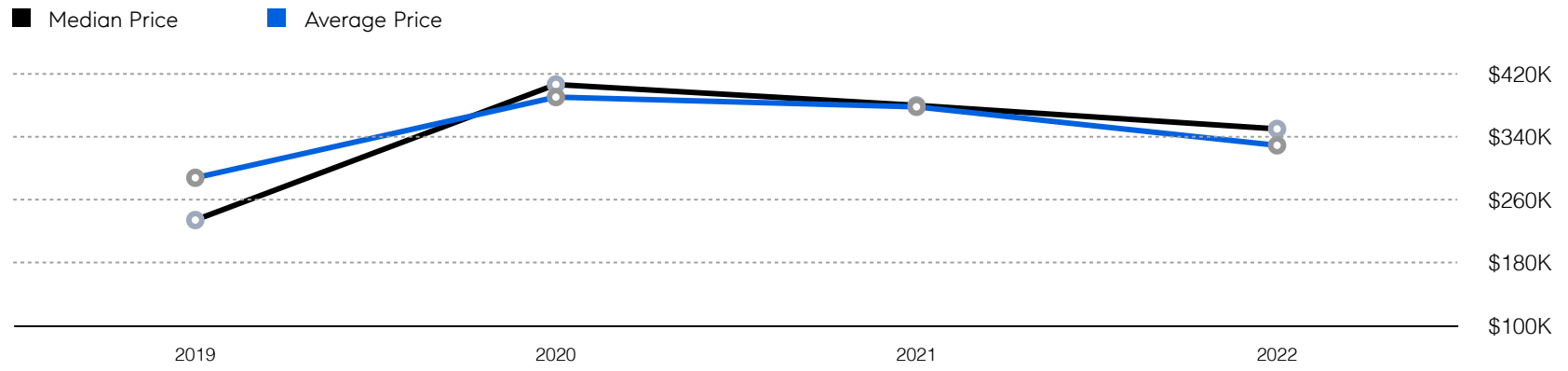
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	4	4	0.0%
	SALES VOLUME	\$1,777,999	\$1,500,000	-15.6%
	MEDIAN PRICE	\$450,000	\$362,500	-19.4%
	AVERAGE PRICE	\$444,500	\$375,000	-15.6%
	AVERAGE DOM	22	30	36.4%
	# OF CONTRACTS	7	1	-85.7%
	# NEW LISTINGS	10	2	-80.0%
Condo/Co-op/Townhouse	# OF SALES	7	7	0.0%
	SALES VOLUME	\$2,381,000	\$2,119,999	-11.0%
	MEDIAN PRICE	\$365,000	\$280,000	-23.3%
	AVERAGE PRICE	\$340,143	\$302,857	-11.0%
	AVERAGE DOM	48	35	-27.1%
	# OF CONTRACTS	7	7	0.0%
	# NEW LISTINGS	14	10	-28.6%

# Harrison

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hasbrouck Heights Market Report

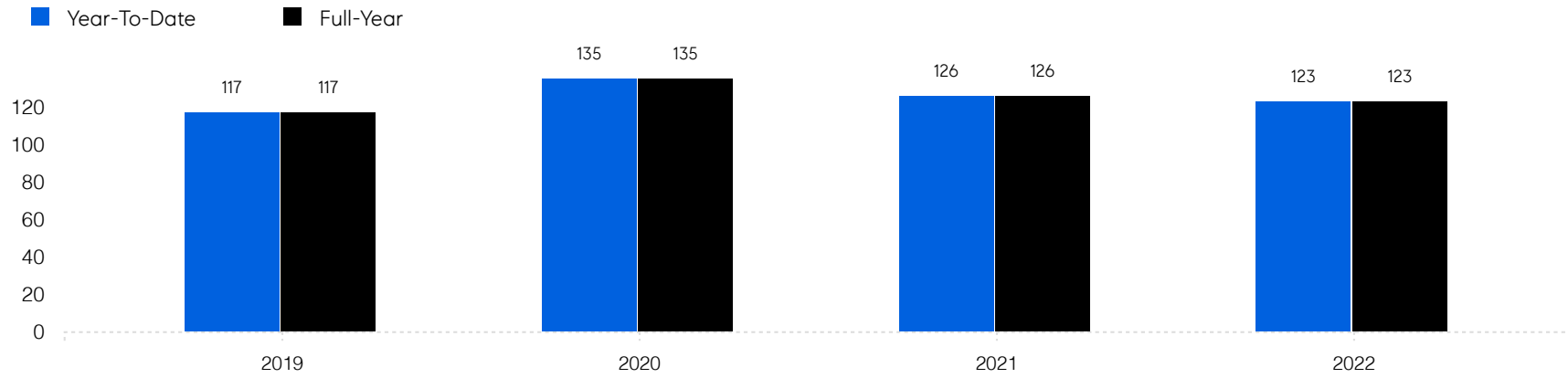
COMPASS

# Hasbrouck Heights

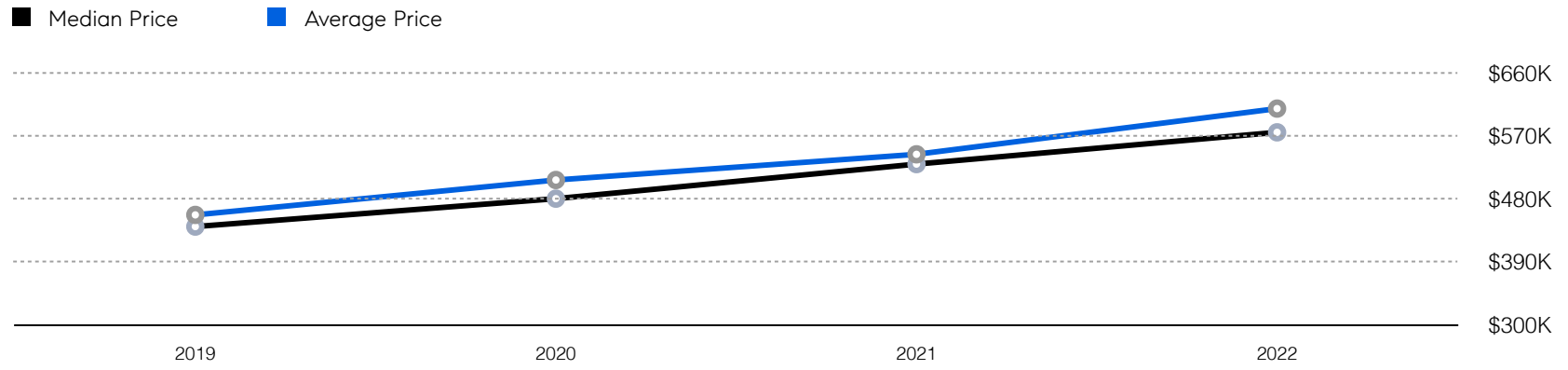
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	117	120	2.6%
	SALES VOLUME	\$63,666,722	\$73,534,888	15.5%
	MEDIAN PRICE	\$529,000	\$578,750	9.4%
	AVERAGE PRICE	\$544,160	\$612,791	12.6%
	AVERAGE DOM	35	29	-17.1%
	# OF CONTRACTS	134	119	-11.2%
	# NEW LISTINGS	143	132	-7.7%
Condo/Co-op/Townhouse	# OF SALES	9	3	-66.7%
	SALES VOLUME	\$4,814,500	\$1,370,000	-71.5%
	MEDIAN PRICE	\$530,000	\$440,000	-17.0%
	AVERAGE PRICE	\$534,944	\$456,667	-14.6%
	AVERAGE DOM	64	24	-62.5%
	# OF CONTRACTS	13	2	-84.6%
	# NEW LISTINGS	12	3	-75.0%

# Hasbrouck Heights

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Haworth Market Report

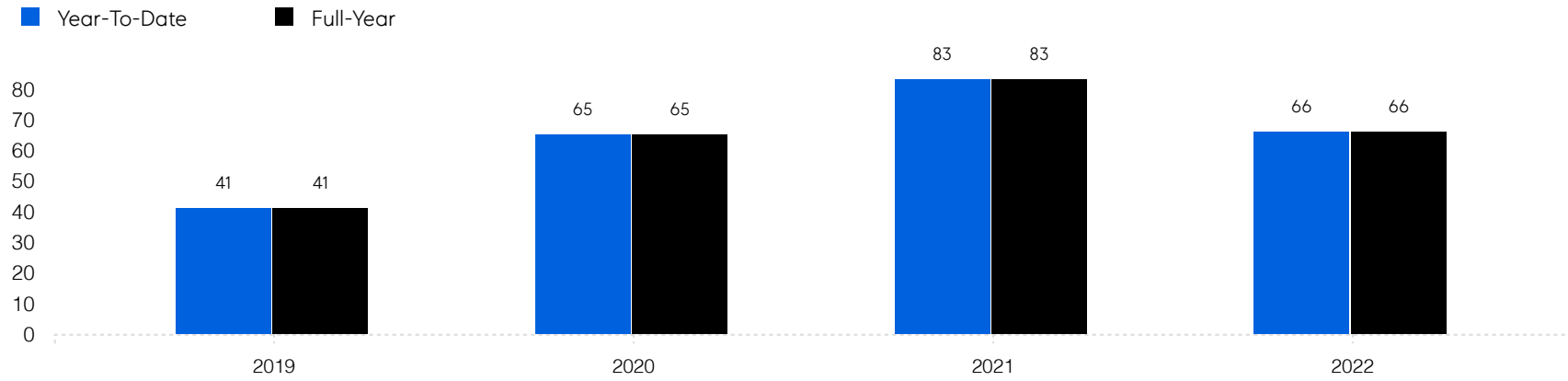
COMPASS

# Haworth

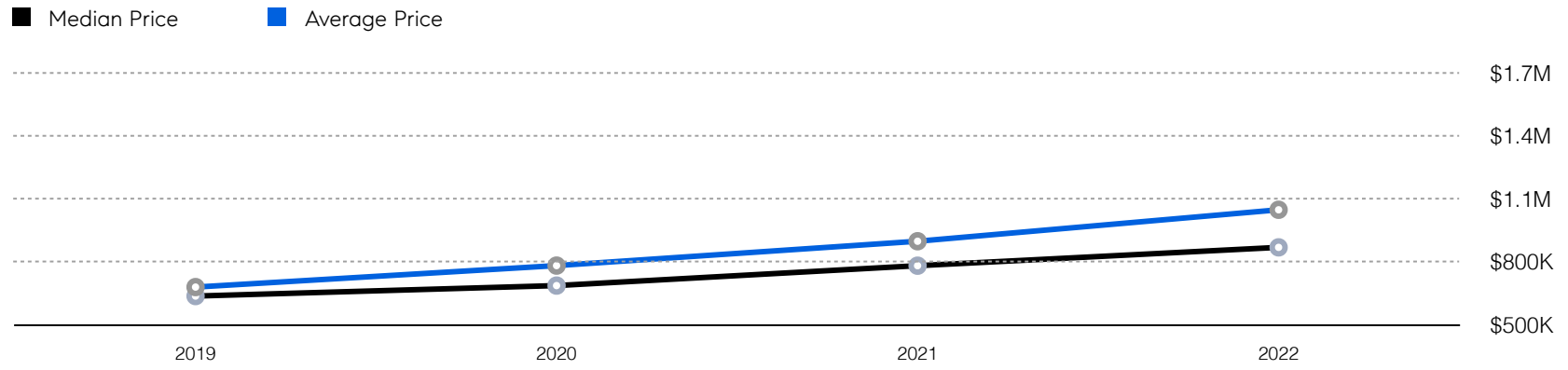
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	83	66	-20.5%
	SALES VOLUME	\$74,429,265	\$69,093,975	-7.2%
	MEDIAN PRICE	\$780,000	\$867,500	11.2%
	AVERAGE PRICE	\$896,738	\$1,046,878	16.7%
	AVERAGE DOM	55	31	-43.6%
	# OF CONTRACTS	91	64	-29.7%
	# NEW LISTINGS	86	66	-23.3%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	8	0.0%
	# NEW LISTINGS	0	20	0.0%

# Haworth

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hillsborough Market Report

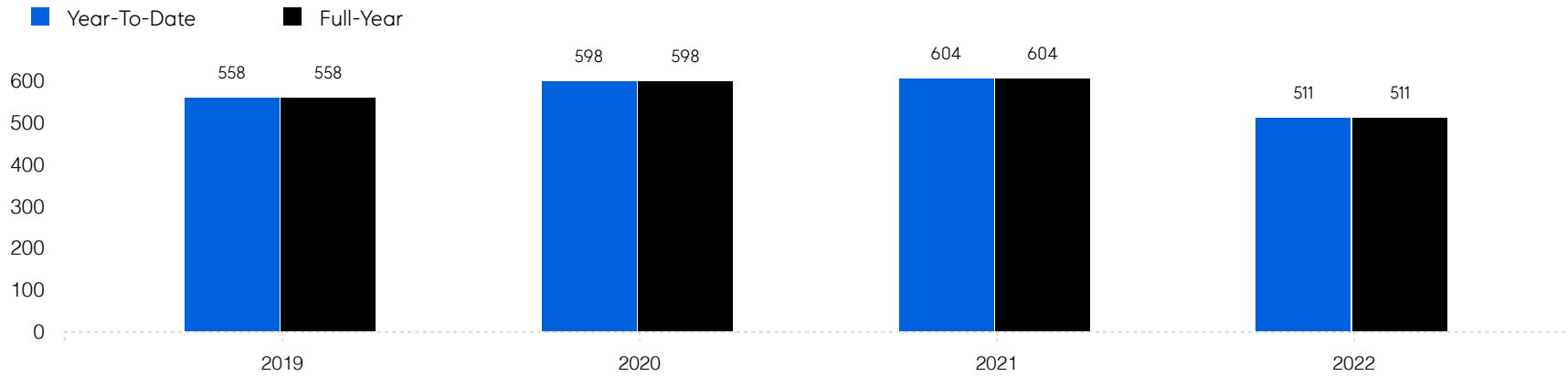
COMPASS

# Hillsborough

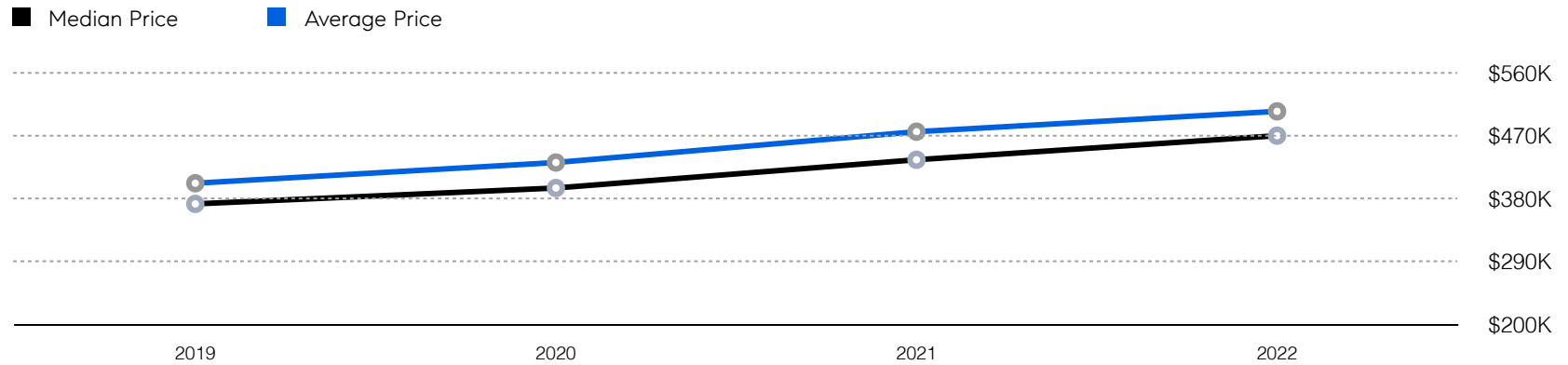
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	335	290	-13.4%
	SALES VOLUME	\$209,002,799	\$187,071,892	-10.5%
	MEDIAN PRICE	\$600,000	\$622,556	3.8%
	AVERAGE PRICE	\$623,889	\$645,075	3.4%
	AVERAGE DOM	27	25	-7.4%
	# OF CONTRACTS	326	281	-13.8%
	# NEW LISTINGS	394	306	-22.3%
Condo/Co-op/Townhouse	# OF SALES	269	221	-17.8%
	SALES VOLUME	\$78,320,204	\$70,923,612	-9.4%
	MEDIAN PRICE	\$305,000	\$336,200	10.2%
	AVERAGE PRICE	\$291,153	\$320,921	10.2%
	AVERAGE DOM	21	24	14.3%
	# OF CONTRACTS	262	217	-17.2%
	# NEW LISTINGS	277	218	-21.3%

# Hillsborough

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hillsdale Market Report

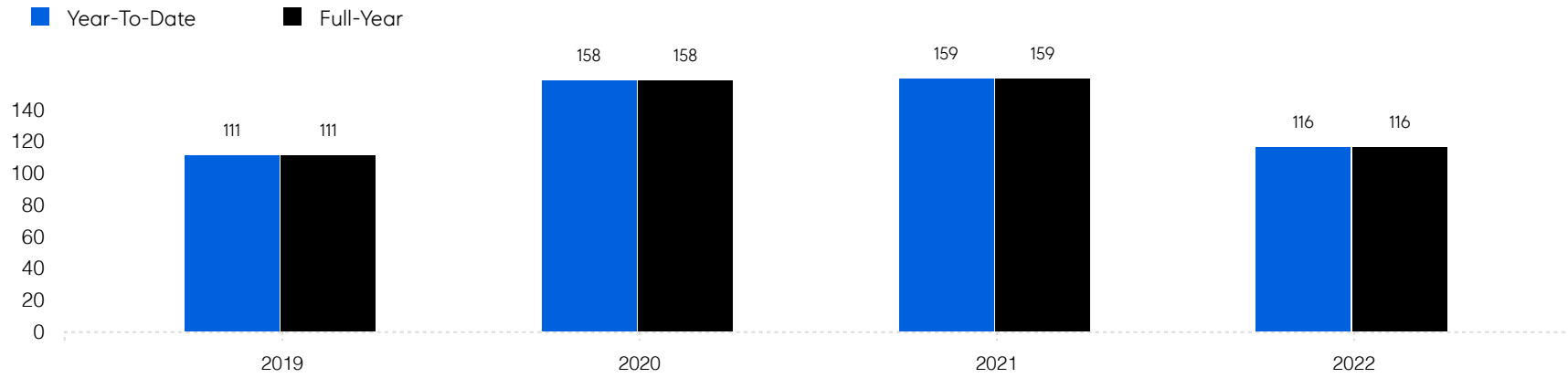
COMPASS

# Hillsdale

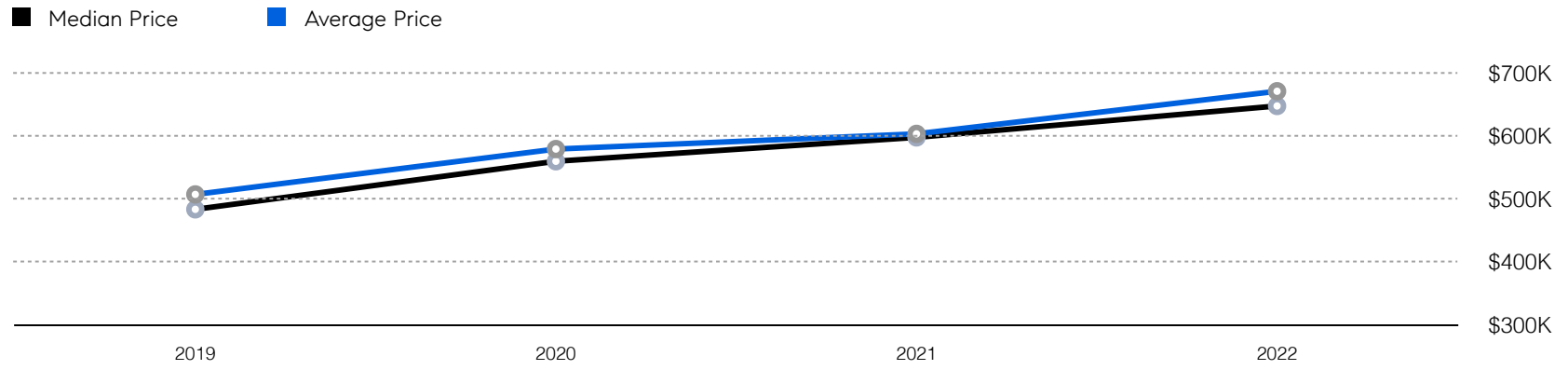
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	151	111	-26.5%
	SALES VOLUME	\$92,546,890	\$75,150,899	-18.8%
	MEDIAN PRICE	\$599,900	\$650,000	8.4%
	AVERAGE PRICE	\$612,893	\$677,035	10.5%
	AVERAGE DOM	35	24	-31.4%
	# OF CONTRACTS	147	117	-20.4%
	# NEW LISTINGS	147	122	-17.0%
Condo/Co-op/Townhouse	# OF SALES	8	5	-37.5%
	SALES VOLUME	\$3,342,450	\$2,676,175	-19.9%
	MEDIAN PRICE	\$340,000	\$625,000	83.8%
	AVERAGE PRICE	\$417,806	\$535,235	28.1%
	AVERAGE DOM	43	31	-27.9%
	# OF CONTRACTS	9	4	-55.6%
	# NEW LISTINGS	10	3	-70.0%

# Hillsdale

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hillside Market Report

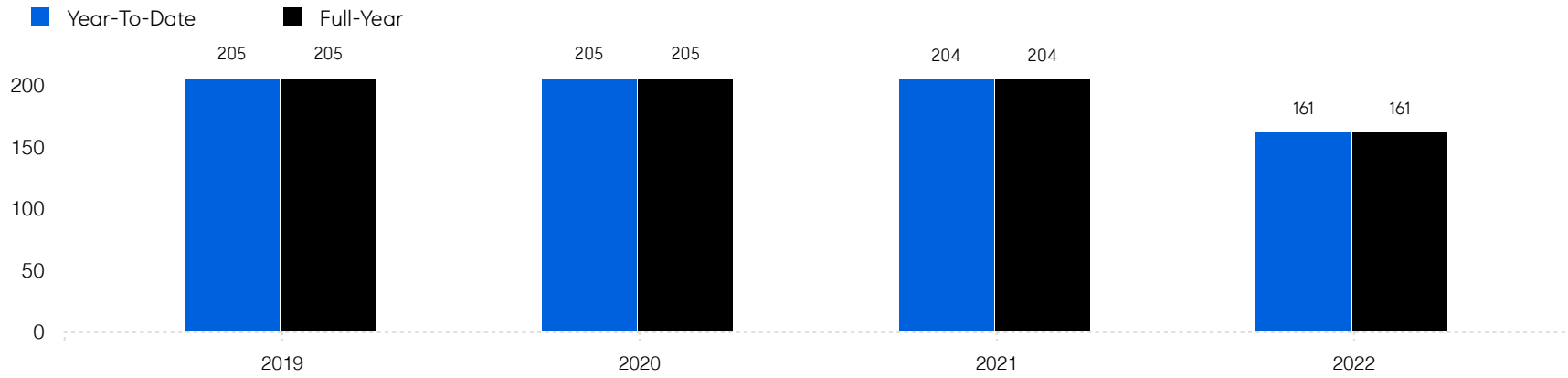
COMPASS

# Hillside

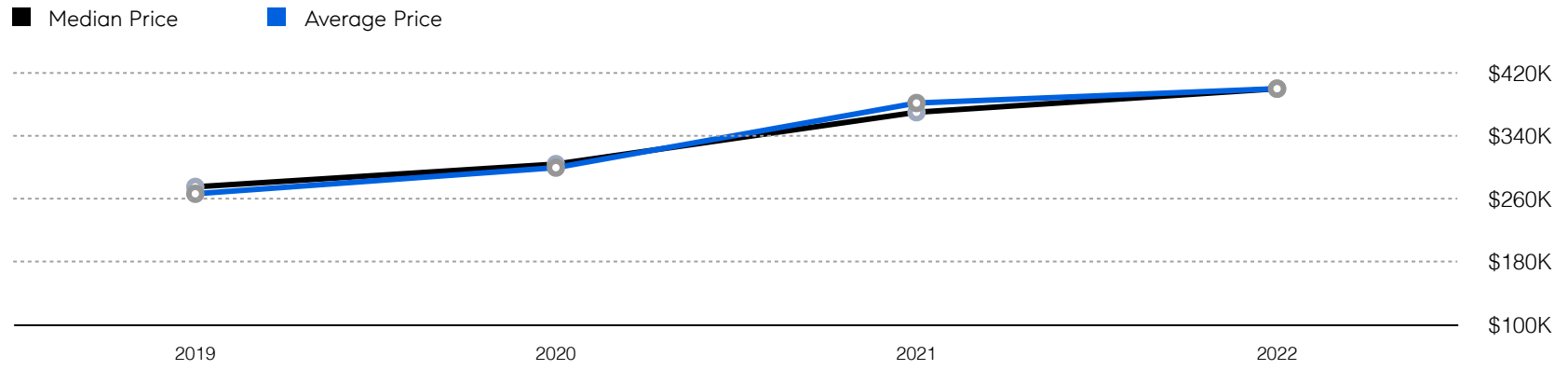
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	200	159	-20.5%
	SALES VOLUME	\$77,009,423	\$63,794,871	-17.2%
	MEDIAN PRICE	\$370,000	\$400,000	8.1%
	AVERAGE PRICE	\$385,047	\$401,226	4.2%
	AVERAGE DOM	41	43	4.9%
	# OF CONTRACTS	194	166	-14.4%
	# NEW LISTINGS	243	214	-11.9%
Condo/Co-op/Townhouse	# OF SALES	4	2	-50.0%
	SALES VOLUME	\$865,000	\$604,900	-30.1%
	MEDIAN PRICE	\$230,000	\$302,450	31.5%
	AVERAGE PRICE	\$216,250	\$302,450	39.9%
	AVERAGE DOM	25	55	120.0%
	# OF CONTRACTS	3	3	0.0%
	# NEW LISTINGS	3	4	33.3%

# Hillside

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Ho-Ho-Kus Market Report

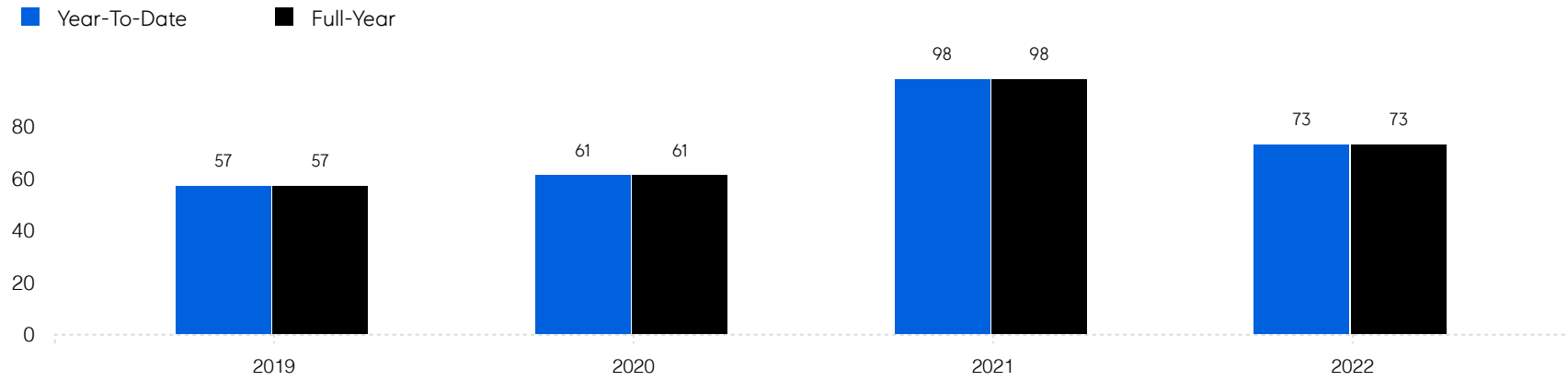
COMPASS

# Ho-Ho-Kus

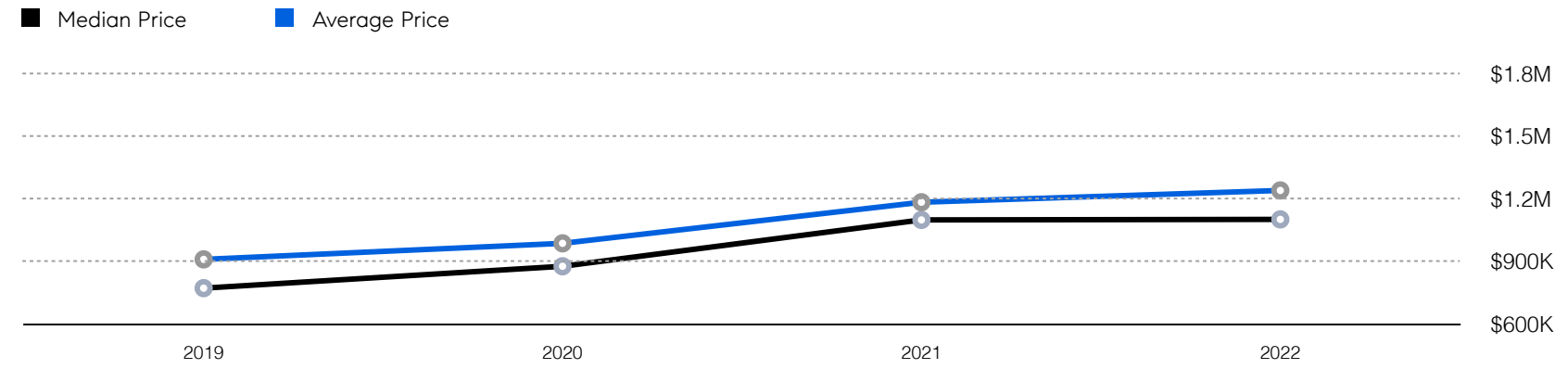
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	93	73	-21.5%
	SALES VOLUME	\$111,825,908	\$90,437,878	-19.1%
	MEDIAN PRICE	\$1,165,000	\$1,100,000	-5.6%
	AVERAGE PRICE	\$1,202,429	\$1,238,875	3.0%
	AVERAGE DOM	43	20	-53.5%
	# OF CONTRACTS	87	84	-3.4%
	# NEW LISTINGS	107	93	-13.1%
Condo/Co-op/Townhouse	# OF SALES	5	0	0.0%
	SALES VOLUME	\$4,039,000	-	-
	MEDIAN PRICE	\$775,000	-	-
	AVERAGE PRICE	\$807,800	-	-
	AVERAGE DOM	52	-	-
	# OF CONTRACTS	5	0	0.0%
	# NEW LISTINGS	3	1	-66.7%

# Ho-Ho-Kus

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hoboken Market Report

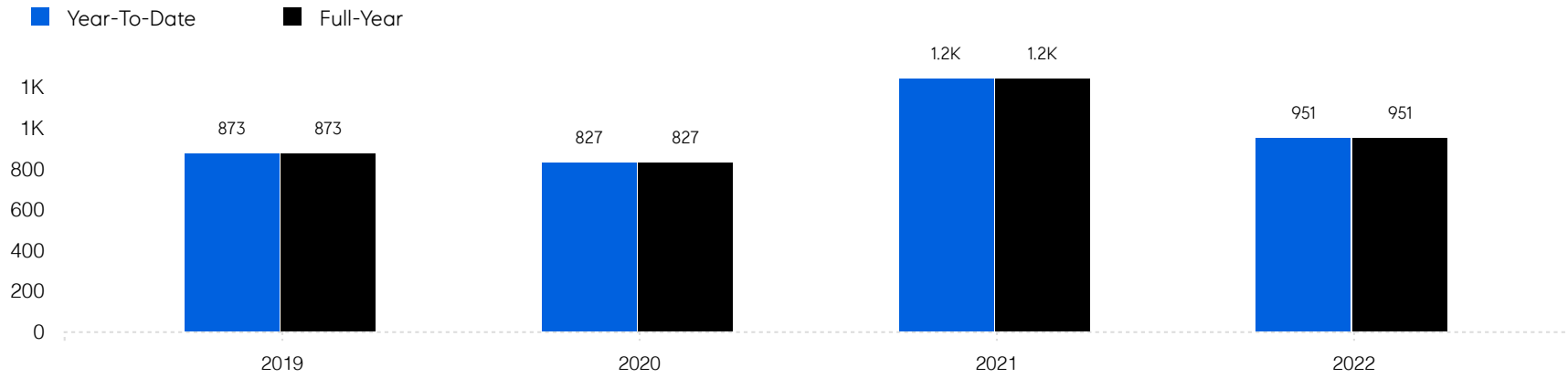
COMPASS

# Hoboken

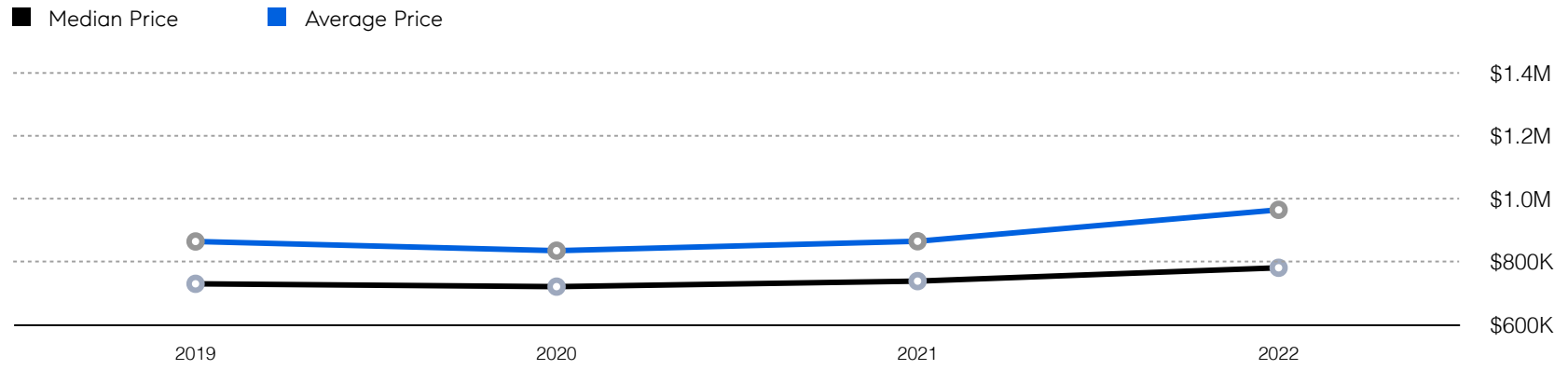
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	55	43	-21.8%
	SALES VOLUME	\$101,783,000	\$103,000,199	1.2%
	MEDIAN PRICE	\$1,825,000	\$2,250,000	23.3%
	AVERAGE PRICE	\$1,850,600	\$2,395,353	29.4%
	AVERAGE DOM	40	31	-22.5%
	# OF CONTRACTS	61	58	-4.9%
	# NEW LISTINGS	93	84	-9.7%
Condo/Co-op/Townhouse	# OF SALES	1,185	908	-23.4%
	SALES VOLUME	\$970,114,152	\$814,178,452	-16.1%
	MEDIAN PRICE	\$717,000	\$752,500	5.0%
	AVERAGE PRICE	\$818,662	\$896,672	9.5%
	AVERAGE DOM	37	29	-21.6%
	# OF CONTRACTS	1,315	929	-29.4%
	# NEW LISTINGS	1,607	1,218	-24.2%

# Hoboken

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Hopaccong Market Report

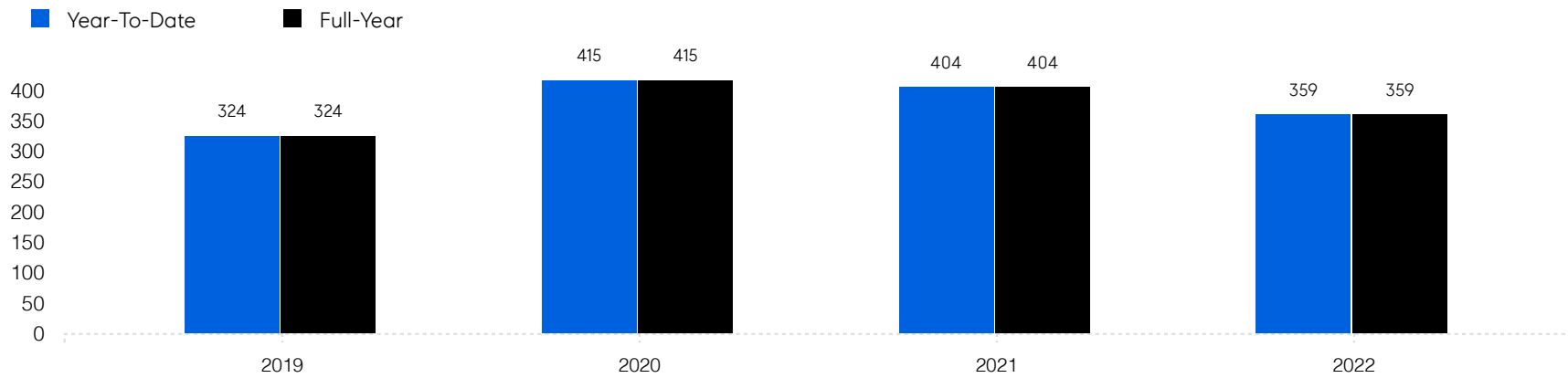
COMPASS

# Hopatcong

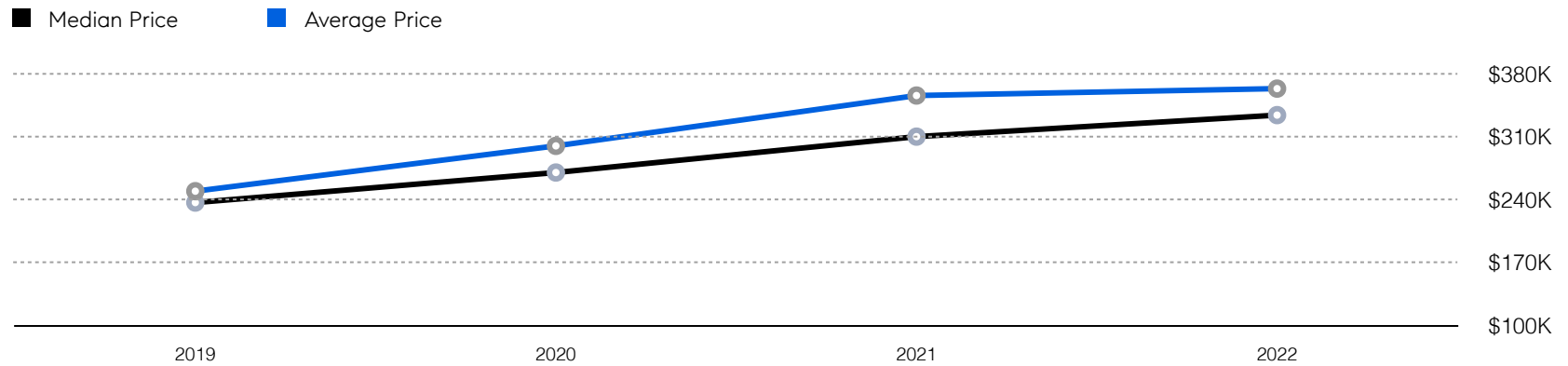
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	390	356	-8.7%
	SALES VOLUME	\$137,376,652	\$129,053,626	-6.1%
	MEDIAN PRICE	\$306,050	\$333,250	8.9%
	AVERAGE PRICE	\$352,248	\$362,510	2.9%
	AVERAGE DOM	36	36	0.0%
	# OF CONTRACTS	397	343	-13.6%
	# NEW LISTINGS	473	380	-19.7%
Condo/Co-op/Townhouse	# OF SALES	14	3	-78.6%
	SALES VOLUME	\$6,378,500	\$1,455,000	-77.2%
	MEDIAN PRICE	\$527,500	\$590,000	11.8%
	AVERAGE PRICE	\$455,607	\$485,000	6.5%
	AVERAGE DOM	33	50	51.5%
	# OF CONTRACTS	12	4	-66.7%
	# NEW LISTINGS	21	6	-71.4%

# Hopatcong

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Irvington Market Report

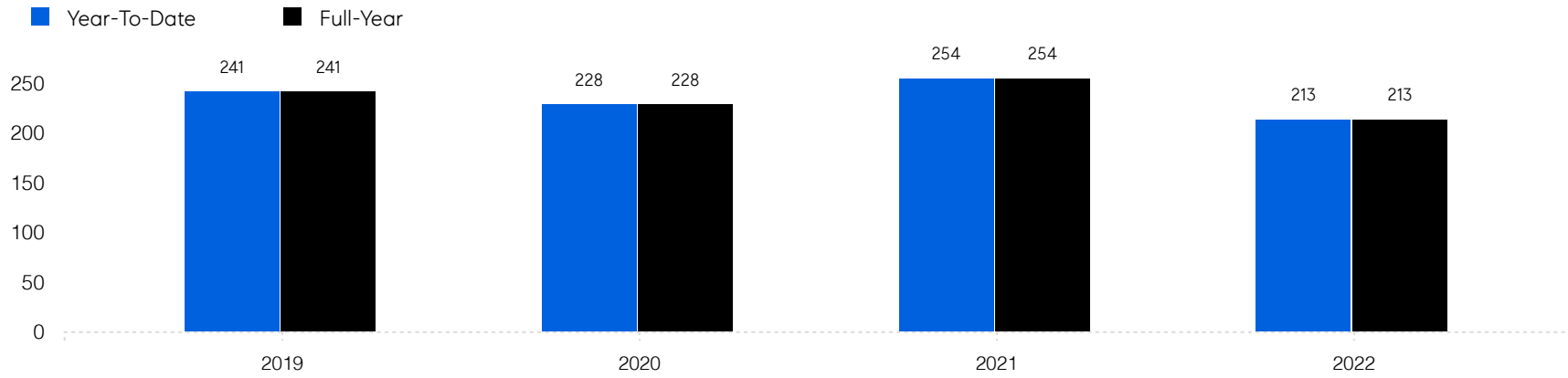
COMPASS

# Irvington

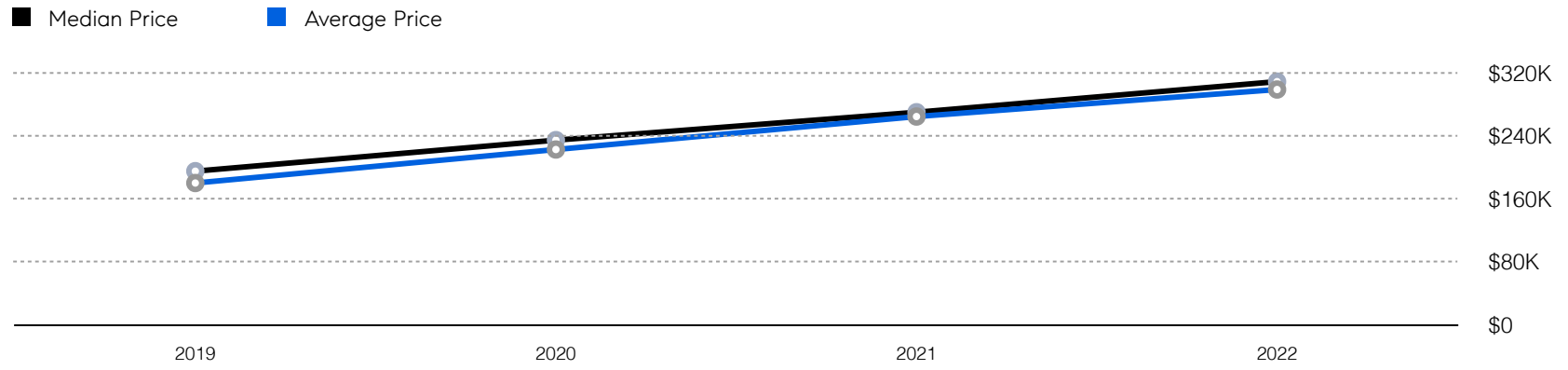
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	238	203	-14.7%
	SALES VOLUME	\$64,254,720	\$61,860,214	-3.7%
	MEDIAN PRICE	\$272,000	\$310,000	14.0%
	AVERAGE PRICE	\$269,978	\$304,730	12.9%
	AVERAGE DOM	61	52	-14.8%
	# OF CONTRACTS	264	233	-11.7%
	# NEW LISTINGS	322	290	-9.9%
Condo/Co-op/Townhouse	# OF SALES	16	10	-37.5%
	SALES VOLUME	\$2,934,800	\$1,812,000	-38.3%
	MEDIAN PRICE	\$197,500	\$192,000	-2.8%
	AVERAGE PRICE	\$183,425	\$181,200	-1.2%
	AVERAGE DOM	70	42	-40.0%
	# OF CONTRACTS	15	13	-13.3%
	# NEW LISTINGS	18	12	-33.3%

# Irvington

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Jersey City Market Report

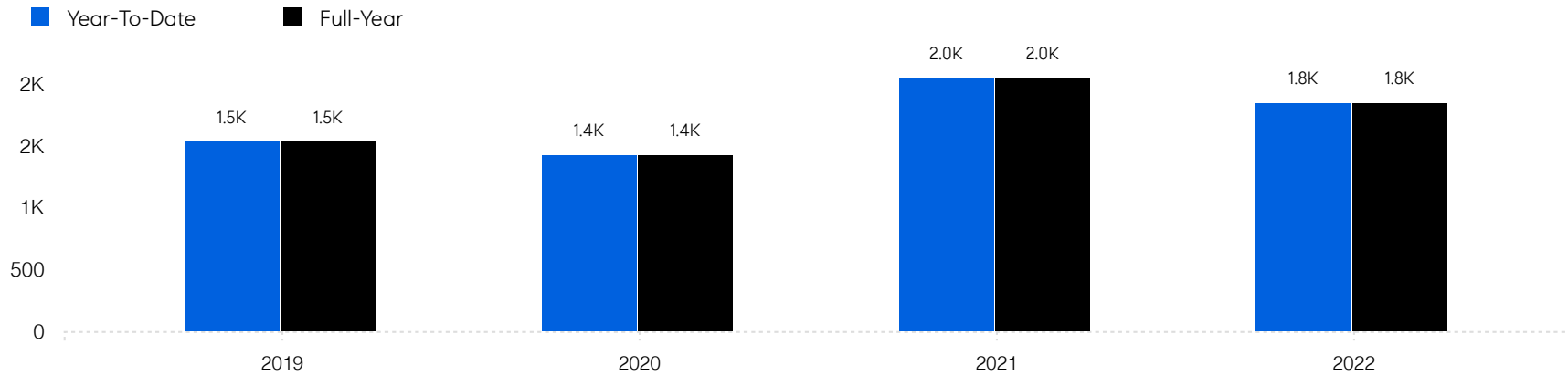
COMPASS

# Jersey City

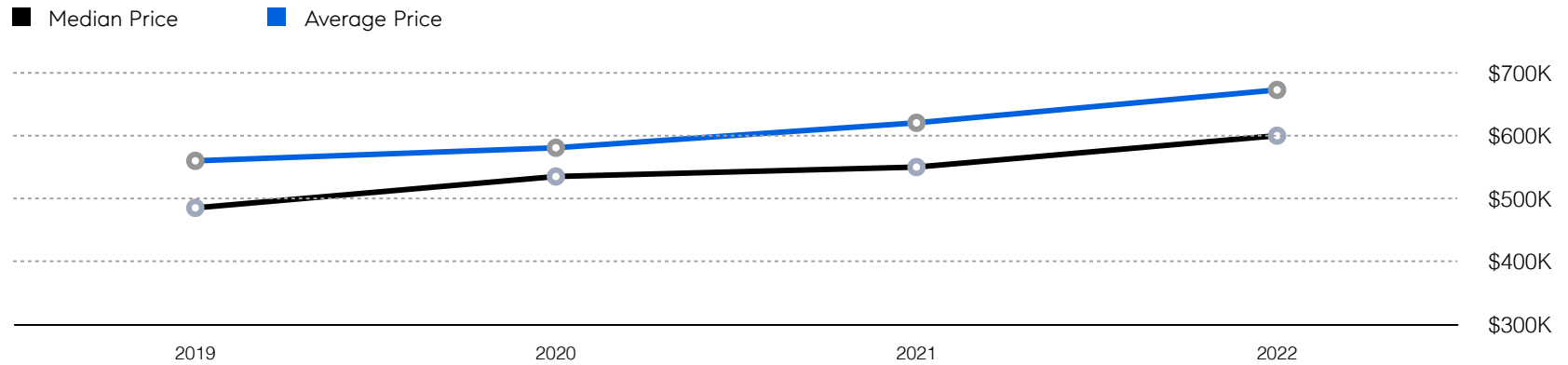
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	304	291	-4.3%
	SALES VOLUME	\$196,898,305	\$218,684,895	11.1%
	MEDIAN PRICE	\$517,500	\$600,000	15.9%
	AVERAGE PRICE	\$647,692	\$751,494	16.0%
	AVERAGE DOM	36	35	-2.8%
	# OF CONTRACTS	343	288	-16.0%
	# NEW LISTINGS	555	486	-12.4%
Condo/Co-op/Townhouse	# OF SALES	1,734	1,551	-10.6%
	SALES VOLUME	\$1,067,712,999	\$1,020,843,097	-4.4%
	MEDIAN PRICE	\$564,000	\$600,000	6.4%
	AVERAGE PRICE	\$615,751	\$658,184	6.9%
	AVERAGE DOM	47	35	-25.5%
	# OF CONTRACTS	1,832	1,661	-9.3%
	# NEW LISTINGS	3,089	2,965	-4.0%

# Jersey City

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Kearny Market Report

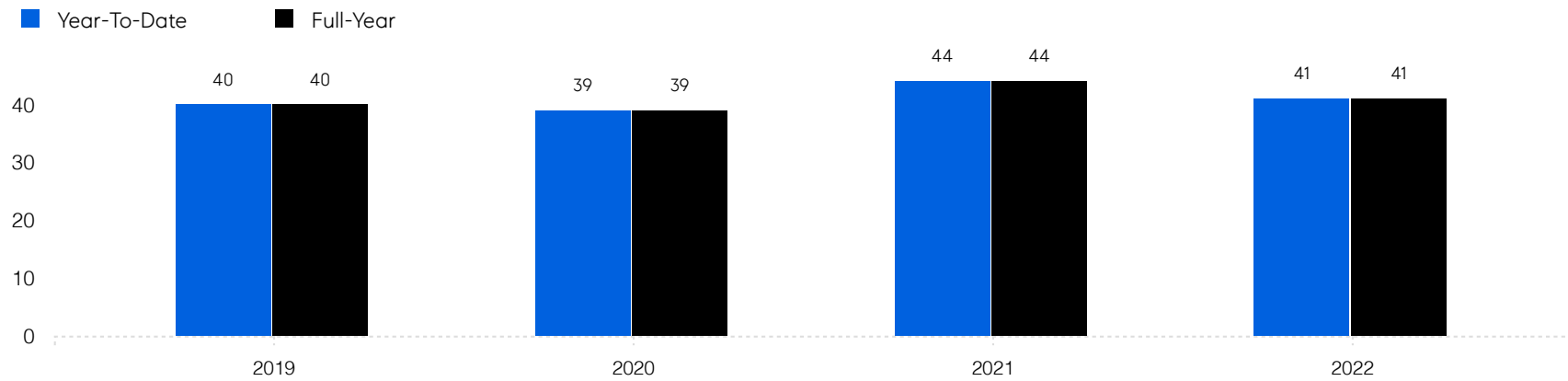
**COMPASS**

# Kearny

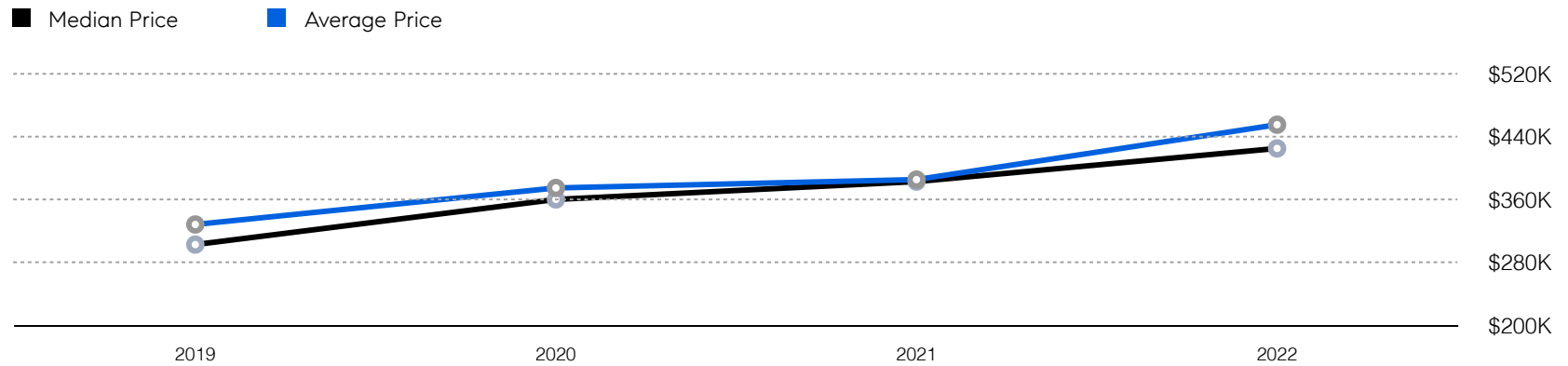
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	38	36	-5.3%
	SALES VOLUME	\$15,131,900	\$17,294,150	14.3%
	MEDIAN PRICE	\$400,000	\$472,500	18.1%
	AVERAGE PRICE	\$398,208	\$480,393	20.6%
	AVERAGE DOM	39	30	-23.1%
	# OF CONTRACTS	40	37	-7.5%
	# NEW LISTINGS	50	55	10.0%
Condo/Co-op/Townhouse	# OF SALES	6	5	-16.7%
	SALES VOLUME	\$1,821,000	\$1,370,000	-24.8%
	MEDIAN PRICE	\$307,500	\$240,000	-22.0%
	AVERAGE PRICE	\$303,500	\$274,000	-9.7%
	AVERAGE DOM	31	36	16.1%
	# OF CONTRACTS	6	4	-33.3%
	# NEW LISTINGS	7	3	-57.1%

# Kearny

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Kenilworth Market Report

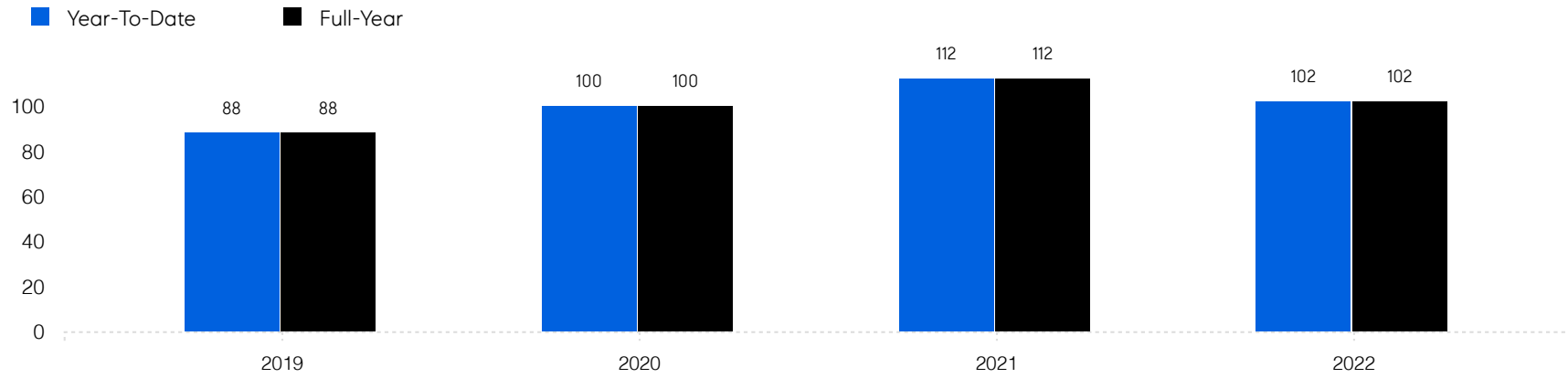
COMPASS

# Kenilworth

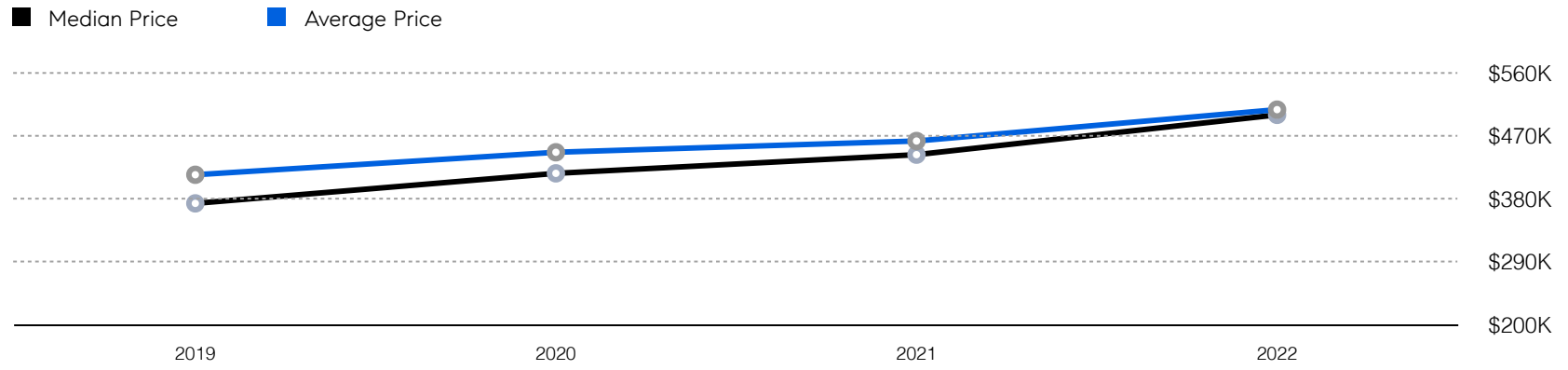
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	112	101	-9.8%
	SALES VOLUME	\$51,806,158	\$51,305,400	-1.0%
	MEDIAN PRICE	\$443,000	\$500,000	12.9%
	AVERAGE PRICE	\$462,555	\$507,974	9.8%
	AVERAGE DOM	33	31	-6.1%
	# OF CONTRACTS	109	98	-10.1%
	# NEW LISTINGS	131	106	-19.1%
Condo/Co-op/Townhouse	# OF SALES	0	1	0.0%
	SALES VOLUME	-	\$460,000	-
	MEDIAN PRICE	-	\$460,000	-
	AVERAGE PRICE	-	\$460,000	-
	AVERAGE DOM	-	0	-
	# OF CONTRACTS	0	1	0.0%
	# NEW LISTINGS	0	1	0.0%

# Kenilworth

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Kinneton Market Report

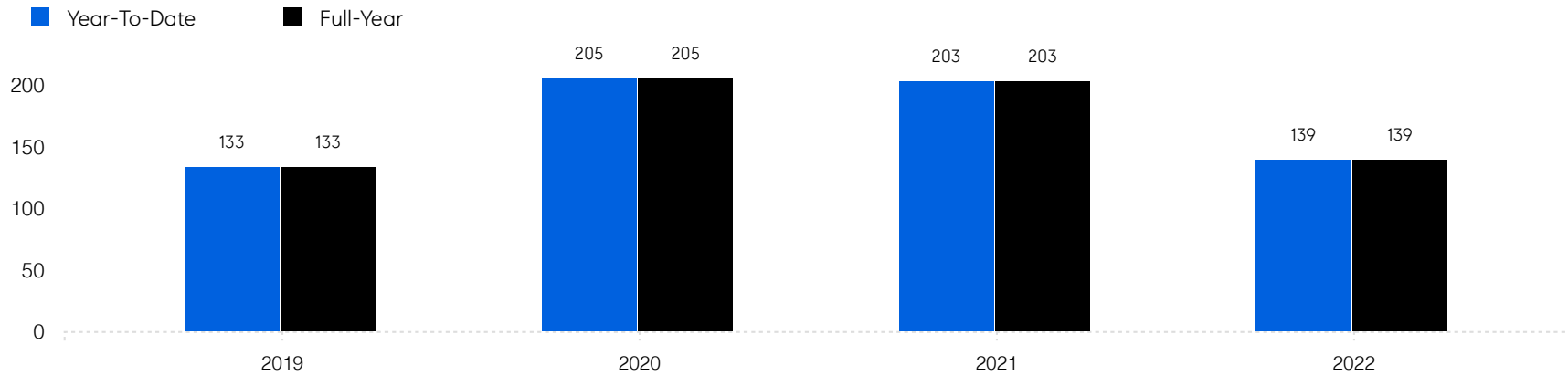
COMPASS

# Kinnelon

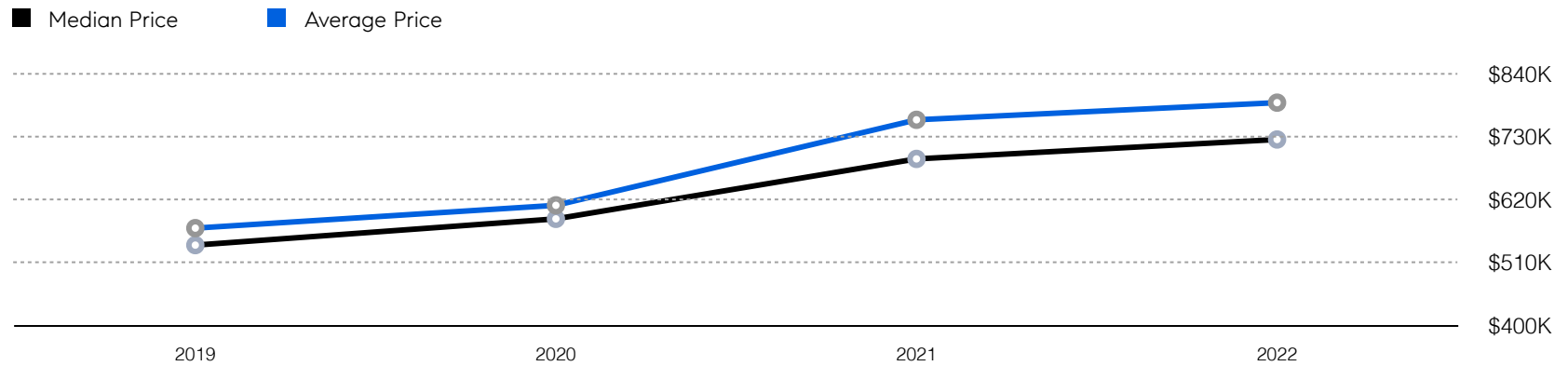
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	200	138	-31.0%
	SALES VOLUME	\$153,489,476	\$109,496,154	-28.7%
	MEDIAN PRICE	\$697,500	\$725,000	3.9%
	AVERAGE PRICE	\$767,447	\$793,450	3.4%
	AVERAGE DOM	64	42	-34.4%
	# OF CONTRACTS	196	153	-21.9%
	# NEW LISTINGS	233	186	-20.2%
Condo/Co-op/Townhouse	# OF SALES	3	1	-66.7%
	SALES VOLUME	\$687,000	\$250,000	-63.6%
	MEDIAN PRICE	\$224,000	\$250,000	11.6%
	AVERAGE PRICE	\$229,000	\$250,000	9.2%
	AVERAGE DOM	34	69	102.9%
	# OF CONTRACTS	3	1	-66.7%
	# NEW LISTINGS	3	1	-66.7%

# Kinnelon

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Leonia Market Report

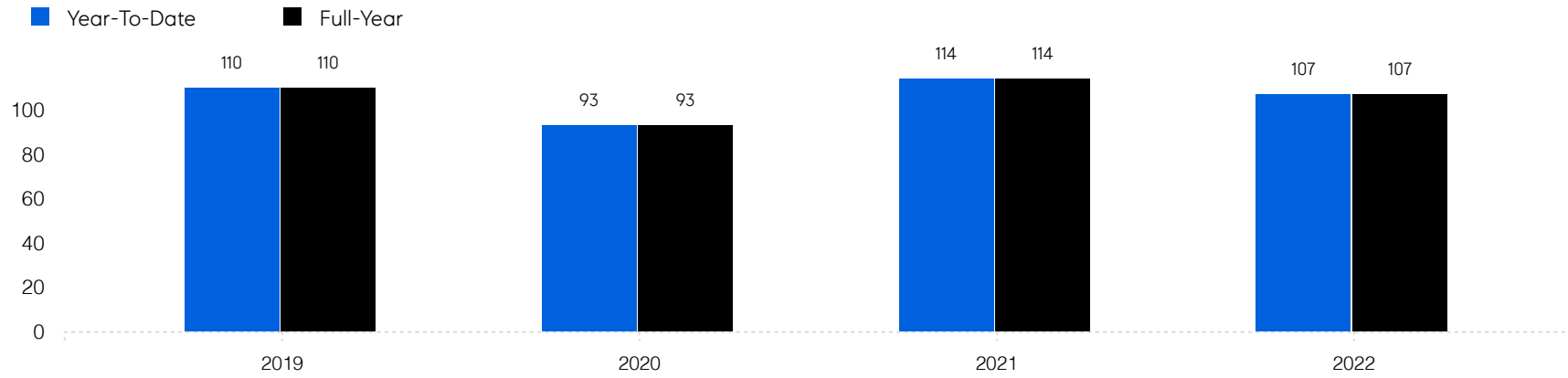
COMPASS

# Leonia

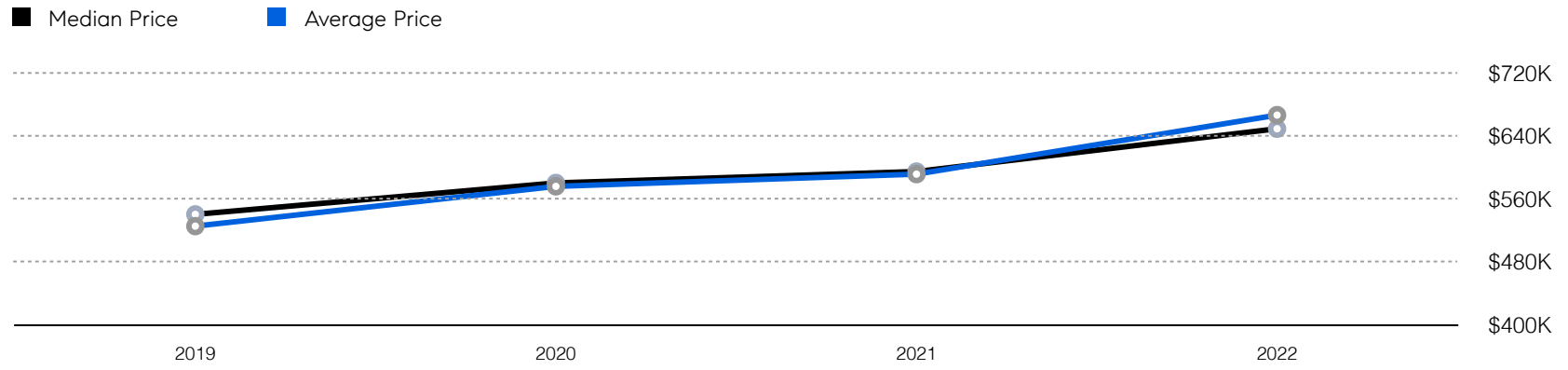
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	92	89	-3.3%
	SALES VOLUME	\$60,105,432	\$64,964,801	8.1%
	MEDIAN PRICE	\$647,500	\$680,000	5.0%
	AVERAGE PRICE	\$653,320	\$729,942	11.7%
	AVERAGE DOM	40	46	15.0%
	# OF CONTRACTS	104	79	-24.0%
	# NEW LISTINGS	112	83	-25.9%
Condo/Co-op/Townhouse	# OF SALES	22	18	-18.2%
	SALES VOLUME	\$7,292,638	\$6,336,450	-13.1%
	MEDIAN PRICE	\$299,000	\$322,500	7.9%
	AVERAGE PRICE	\$331,484	\$352,025	6.2%
	AVERAGE DOM	64	38	-40.6%
	# OF CONTRACTS	21	18	-14.3%
	# NEW LISTINGS	19	18	-5.3%

# Leonia

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Linden Market Report

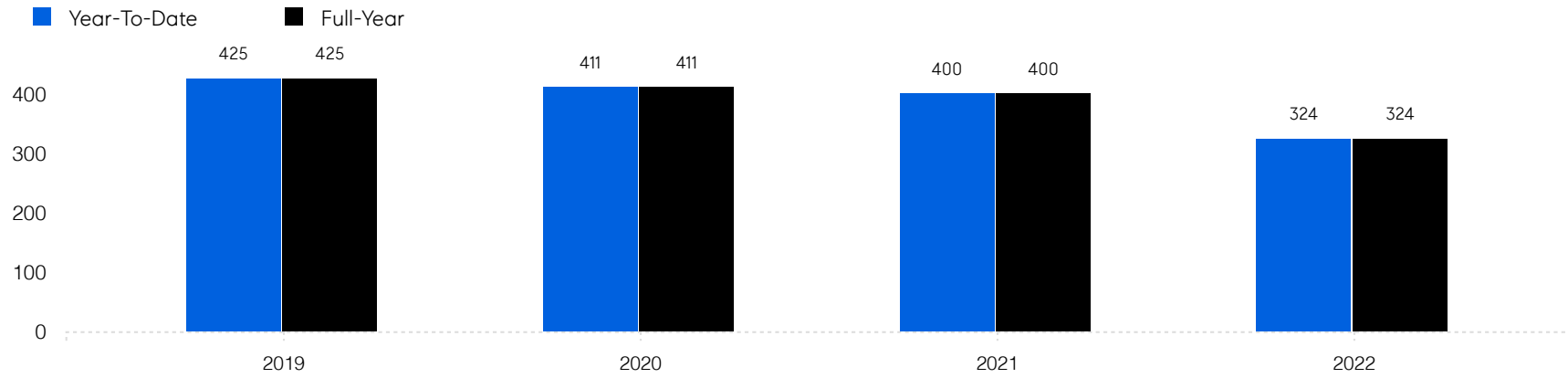
COMPASS

# Linden

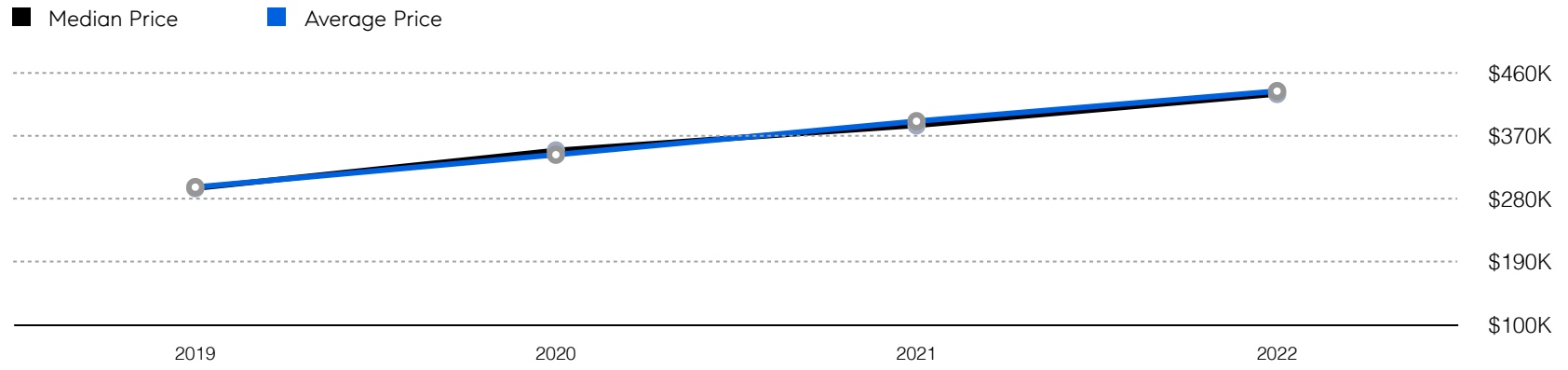
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	357	288	-19.3%
	SALES VOLUME	\$145,988,921	\$132,598,289	-9.2%
	MEDIAN PRICE	\$400,000	\$448,750	12.2%
	AVERAGE PRICE	\$408,933	\$460,411	12.6%
	AVERAGE DOM	32	37	15.6%
	# OF CONTRACTS	352	288	-18.2%
	# NEW LISTINGS	412	314	-23.8%
Condo/Co-op/Townhouse	# OF SALES	43	36	-16.3%
	SALES VOLUME	\$10,376,500	\$8,024,500	-22.7%
	MEDIAN PRICE	\$239,000	\$205,000	-14.2%
	AVERAGE PRICE	\$241,314	\$222,903	-7.6%
	AVERAGE DOM	35	53	51.4%
	# OF CONTRACTS	45	33	-26.7%
	# NEW LISTINGS	51	38	-25.5%

# Linden

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Little Ferry Market Report

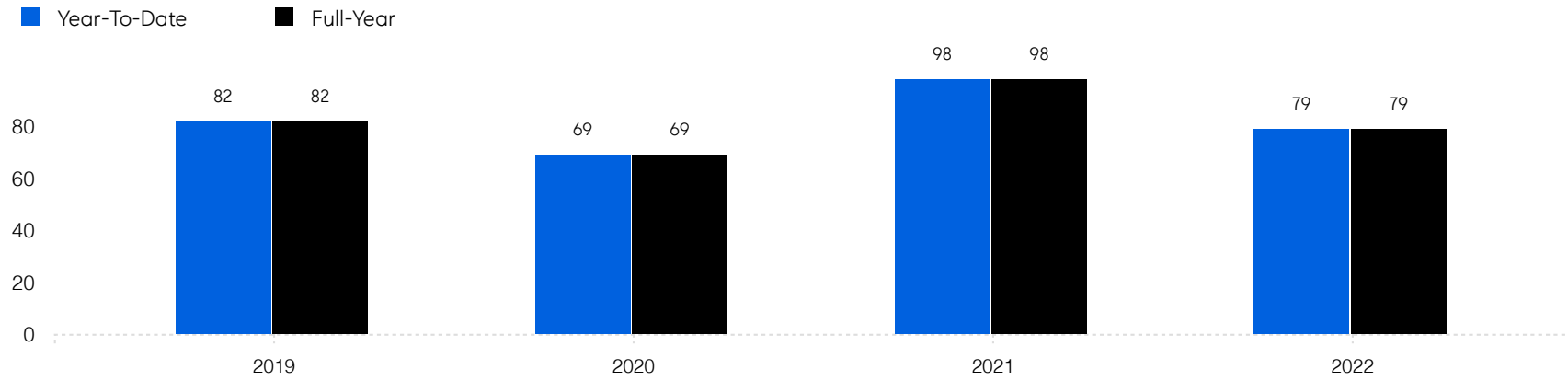
COMPASS

# Little Ferry

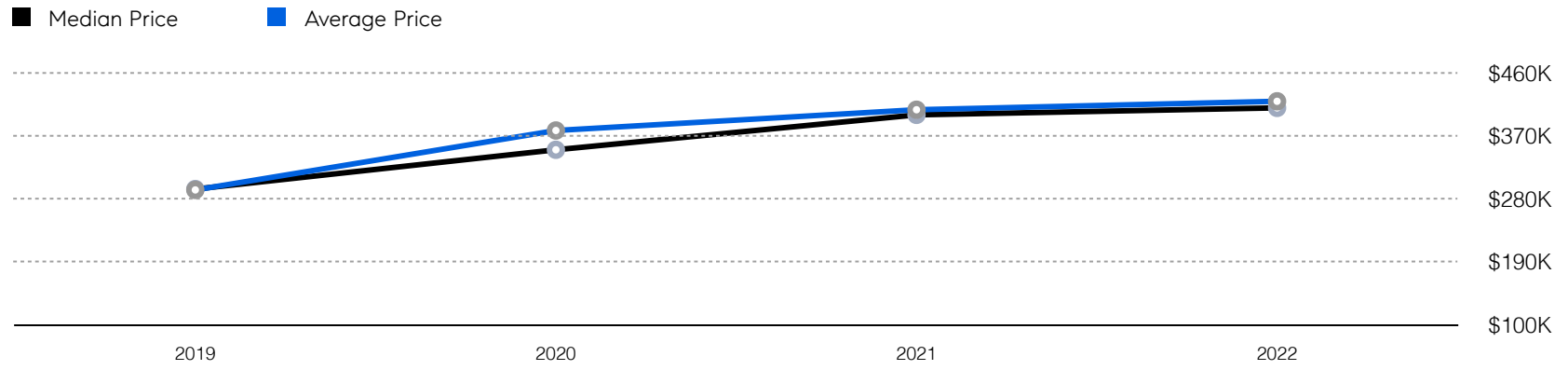
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	68	53	-22.1%
	SALES VOLUME	\$31,651,948	\$25,996,823	-17.9%
	MEDIAN PRICE	\$439,500	\$495,000	12.6%
	AVERAGE PRICE	\$465,470	\$490,506	5.4%
	AVERAGE DOM	42	49	16.7%
	# OF CONTRACTS	77	63	-18.2%
	# NEW LISTINGS	78	52	-33.3%
Condo/Co-op/Townhouse	# OF SALES	30	26	-13.3%
	SALES VOLUME	\$8,267,900	\$7,138,349	-13.7%
	MEDIAN PRICE	\$238,000	\$270,000	13.4%
	AVERAGE PRICE	\$275,597	\$274,552	-0.4%
	AVERAGE DOM	20	31	55.0%
	# OF CONTRACTS	37	25	-32.4%
	# NEW LISTINGS	36	26	-27.8%

# Little Ferry

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Livingston Market Report

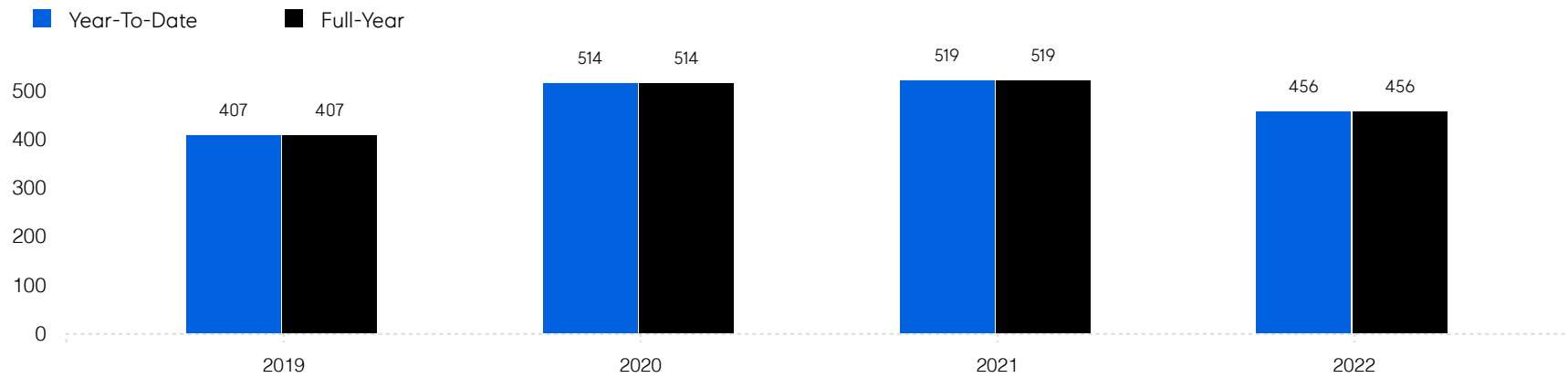
COMPASS

# Livingston

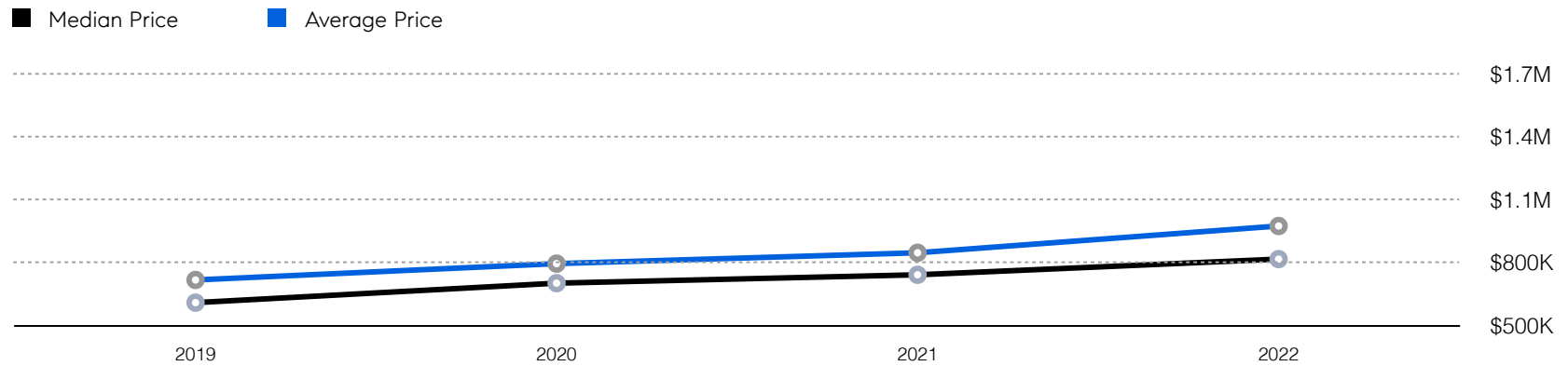
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	454	395	-13.0%
	SALES VOLUME	\$397,636,700	\$402,689,353	1.3%
	MEDIAN PRICE	\$755,000	\$863,000	14.3%
	AVERAGE PRICE	\$875,852	\$1,019,467	16.4%
	AVERAGE DOM	32	28	-12.5%
	# OF CONTRACTS	509	449	-11.8%
	# NEW LISTINGS	593	493	-16.9%
Condo/Co-op/Townhouse	# OF SALES	65	61	-6.2%
	SALES VOLUME	\$41,004,485	\$41,068,635	0.2%
	MEDIAN PRICE	\$635,000	\$690,000	8.7%
	AVERAGE PRICE	\$630,838	\$673,256	6.7%
	AVERAGE DOM	51	41	-19.6%
	# OF CONTRACTS	69	68	-1.4%
	# NEW LISTINGS	76	69	-9.2%

# Livingston

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Lodi Market Report

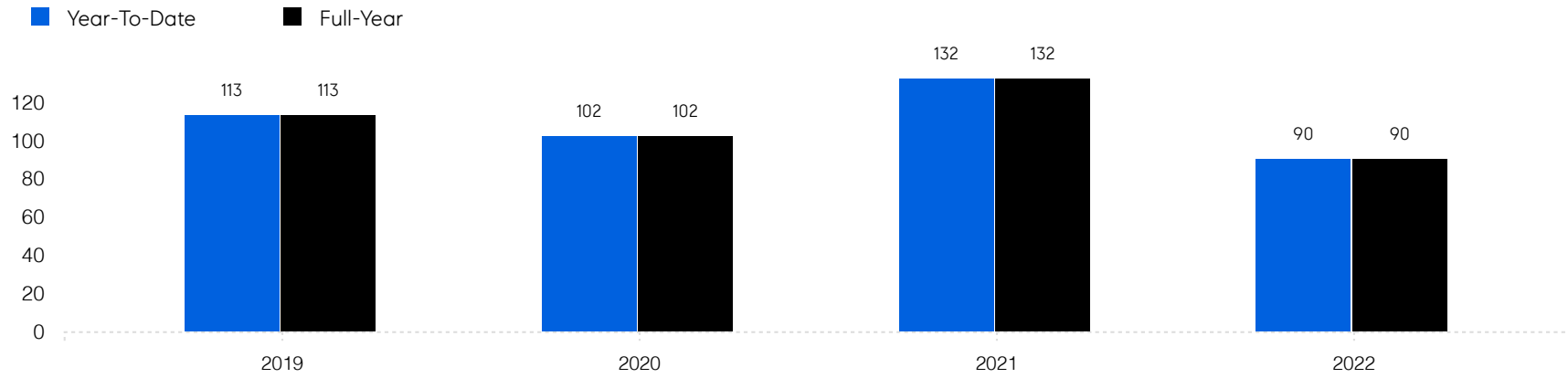
COMPASS

# Lodi

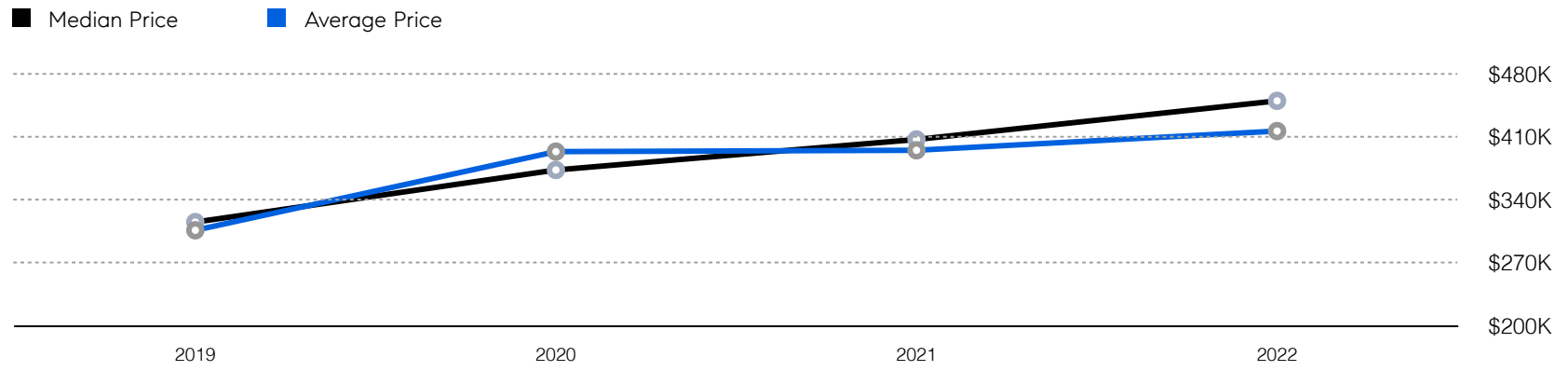
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	85	65	-23.5%
	SALES VOLUME	\$38,990,000	\$31,153,291	-20.1%
	MEDIAN PRICE	\$449,000	\$475,000	5.8%
	AVERAGE PRICE	\$458,706	\$479,281	4.5%
	AVERAGE DOM	29	33	13.8%
	# OF CONTRACTS	93	66	-29.0%
	# NEW LISTINGS	93	68	-26.9%
Condo/Co-op/Townhouse	# OF SALES	47	25	-46.8%
	SALES VOLUME	\$13,145,900	\$6,317,750	-51.9%
	MEDIAN PRICE	\$249,900	\$260,000	4.0%
	AVERAGE PRICE	\$279,700	\$252,710	-9.6%
	AVERAGE DOM	35	27	-22.9%
	# OF CONTRACTS	40	23	-42.5%
	# NEW LISTINGS	37	24	-35.1%

# Lodi

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Long Hill Market Report

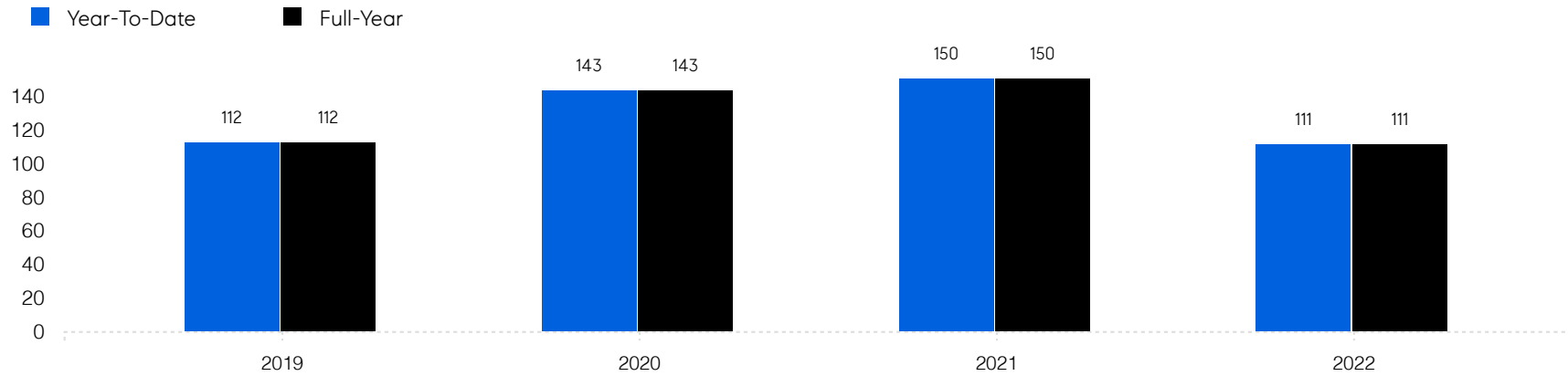
COMPASS

# Long Hill

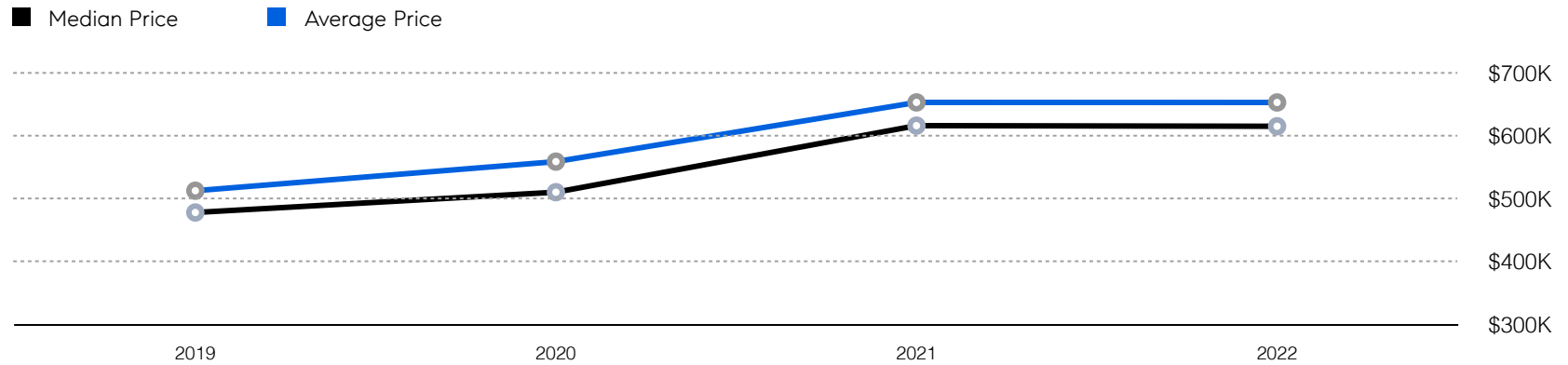
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	133	96	-27.8%
	SALES VOLUME	\$90,441,219	\$65,209,193	-27.9%
	MEDIAN PRICE	\$650,000	\$635,000	-2.3%
	AVERAGE PRICE	\$680,009	\$679,262	-0.1%
	AVERAGE DOM	33	31	-6.1%
	# OF CONTRACTS	134	94	-29.9%
	# NEW LISTINGS	153	98	-35.9%
Condo/Co-op/Townhouse	# OF SALES	17	15	-11.8%
	SALES VOLUME	\$7,509,000	\$7,265,122	-3.2%
	MEDIAN PRICE	\$445,000	\$545,000	22.5%
	AVERAGE PRICE	\$441,706	\$484,341	9.7%
	AVERAGE DOM	15	32	113.3%
	# OF CONTRACTS	18	14	-22.2%
	# NEW LISTINGS	23	14	-39.1%

# Long Hill

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Lyndhurst Market Report

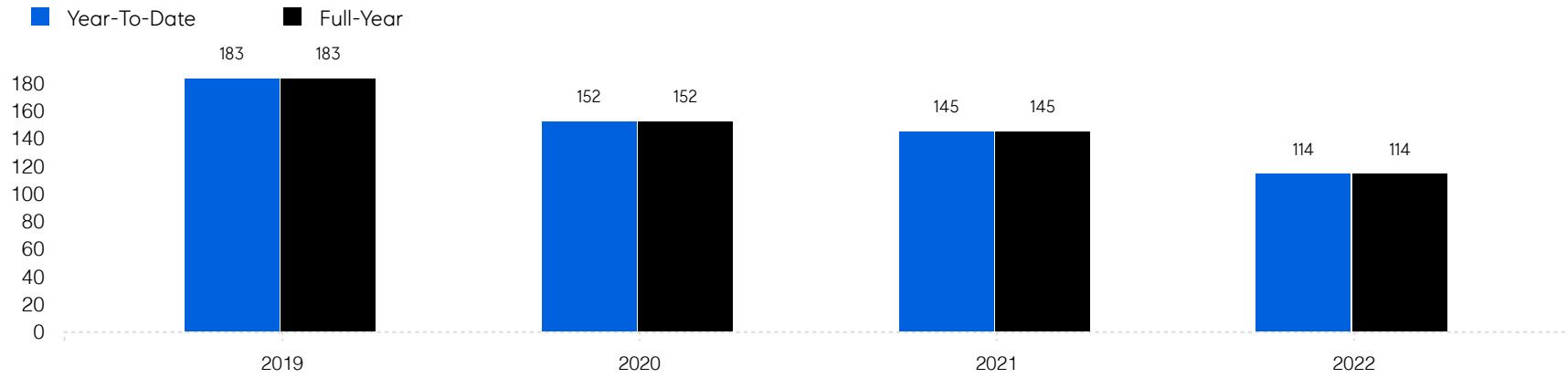
COMPASS

# Lyndhurst

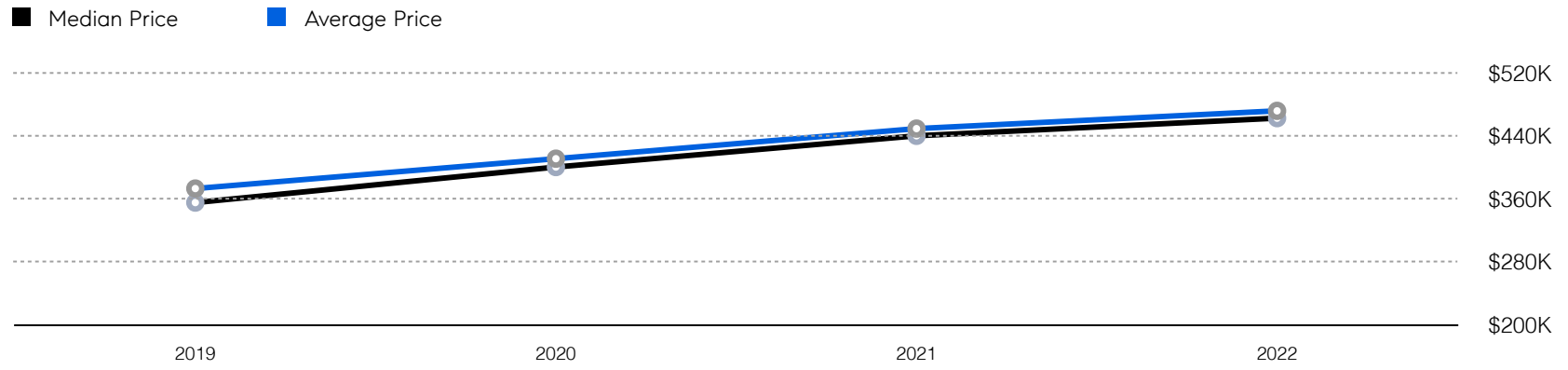
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	114	96	-15.8%
	SALES VOLUME	\$54,594,198	\$48,221,565	-11.7%
	MEDIAN PRICE	\$464,000	\$479,900	3.4%
	AVERAGE PRICE	\$478,896	\$502,308	4.9%
	AVERAGE DOM	33	34	3.0%
	# OF CONTRACTS	135	108	-20.0%
	# NEW LISTINGS	138	112	-18.8%
Condo/Co-op/Townhouse	# OF SALES	31	18	-41.9%
	SALES VOLUME	\$10,535,050	\$5,561,900	-47.2%
	MEDIAN PRICE	\$317,000	\$296,000	-6.6%
	AVERAGE PRICE	\$339,840	\$308,994	-9.1%
	AVERAGE DOM	31	52	67.7%
	# OF CONTRACTS	33	18	-45.5%
	# NEW LISTINGS	42	15	-64.3%

# Lyndhurst

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Madison Market Report

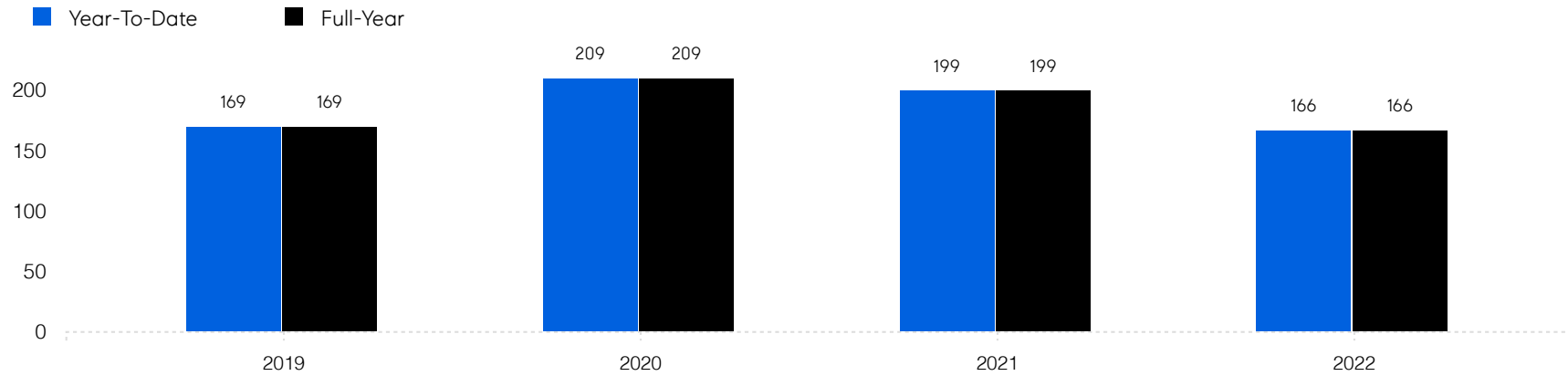
COMPASS

# Madison

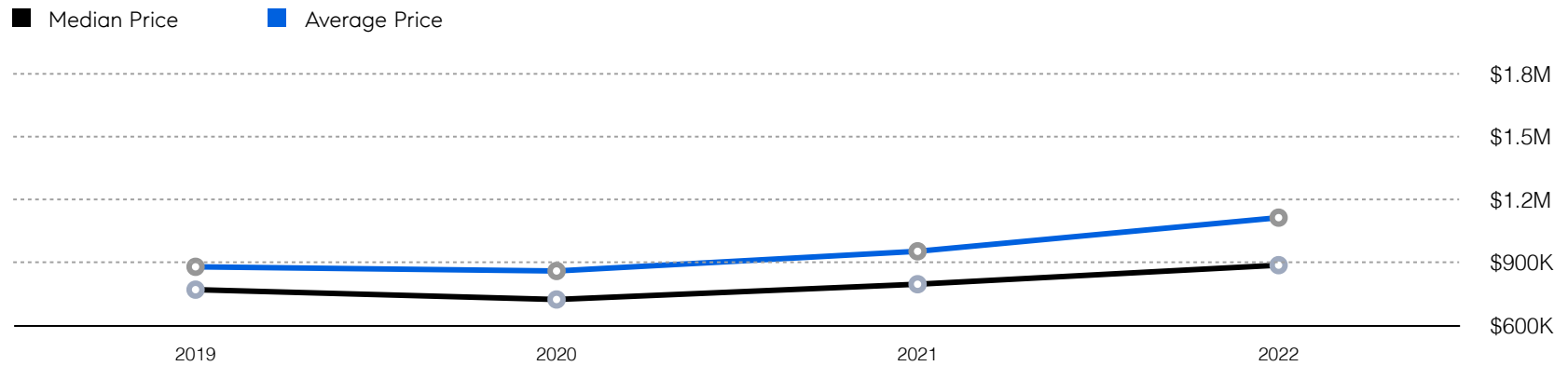
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	173	139	-19.7%
	SALES VOLUME	\$174,841,727	\$167,030,213	-4.5%
	MEDIAN PRICE	\$880,000	\$995,000	13.1%
	AVERAGE PRICE	\$1,010,646	\$1,201,656	18.9%
	AVERAGE DOM	32	20	-37.5%
	# OF CONTRACTS	174	132	-24.1%
	# NEW LISTINGS	202	141	-30.2%
Condo/Co-op/Townhouse	# OF SALES	26	27	3.8%
	SALES VOLUME	\$14,663,200	\$17,721,073	20.9%
	MEDIAN PRICE	\$533,500	\$610,000	14.3%
	AVERAGE PRICE	\$563,969	\$656,336	16.4%
	AVERAGE DOM	28	29	3.6%
	# OF CONTRACTS	27	27	0.0%
	# NEW LISTINGS	34	34	0.0%

# Madison

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mahwah Market Report

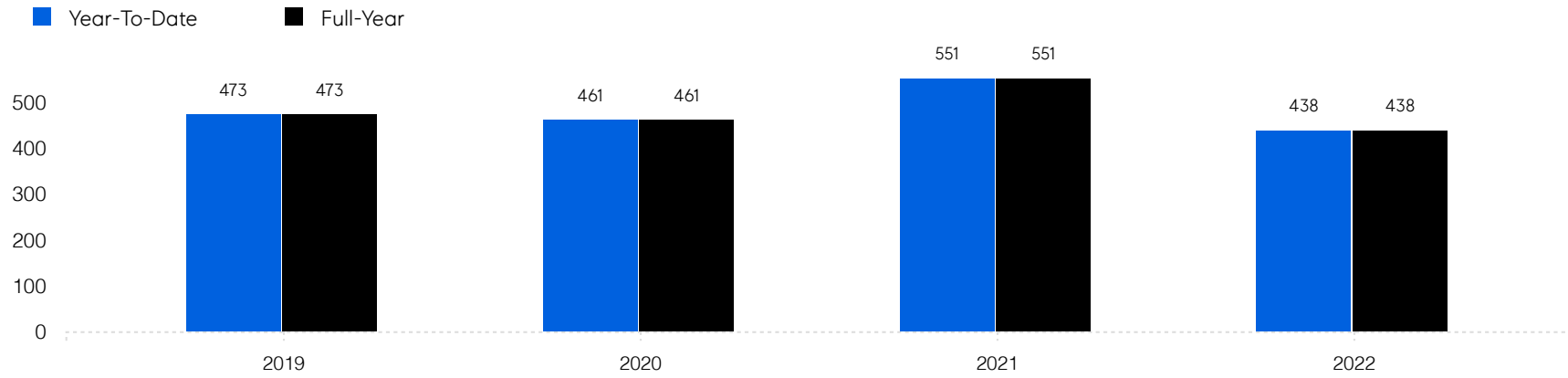
COMPASS

# Mahwah

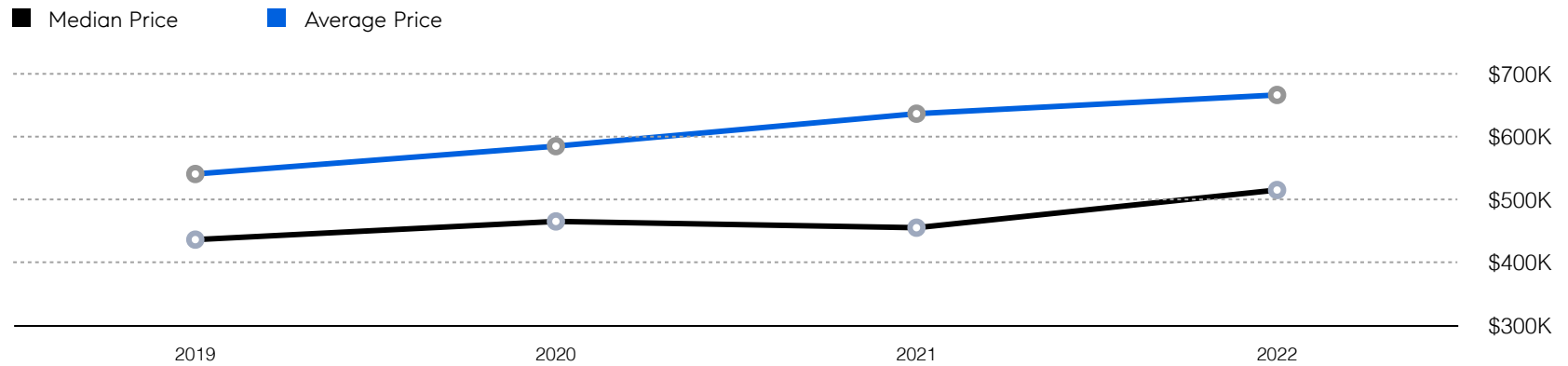
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	223	167	-25.1%
	SALES VOLUME	\$218,339,531	\$168,835,747	-22.7%
	MEDIAN PRICE	\$840,000	\$916,000	9.0%
	AVERAGE PRICE	\$979,101	\$1,010,992	3.3%
	AVERAGE DOM	47	43	-8.5%
	# OF CONTRACTS	250	175	-30.0%
	# NEW LISTINGS	256	192	-25.0%
Condo/Co-op/Townhouse	# OF SALES	328	271	-17.4%
	SALES VOLUME	\$132,399,312	\$123,043,054	-7.1%
	MEDIAN PRICE	\$370,000	\$415,000	12.2%
	AVERAGE PRICE	\$403,656	\$454,033	12.5%
	AVERAGE DOM	32	25	-21.9%
	# OF CONTRACTS	349	279	-20.1%
	# NEW LISTINGS	354	269	-24.0%

# Mahwah

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mantoloking Market Report

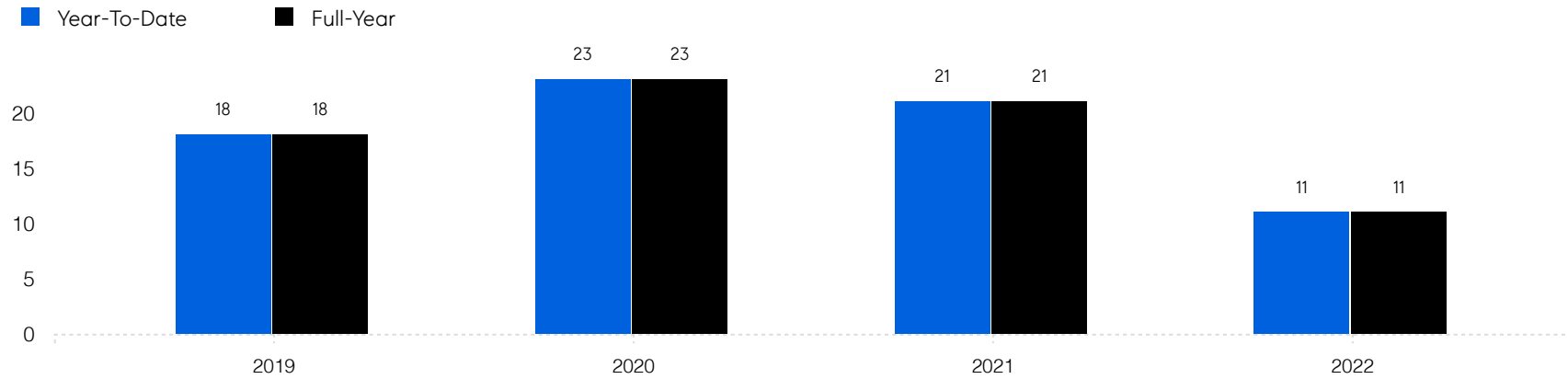
COMPASS

# Mantoloking

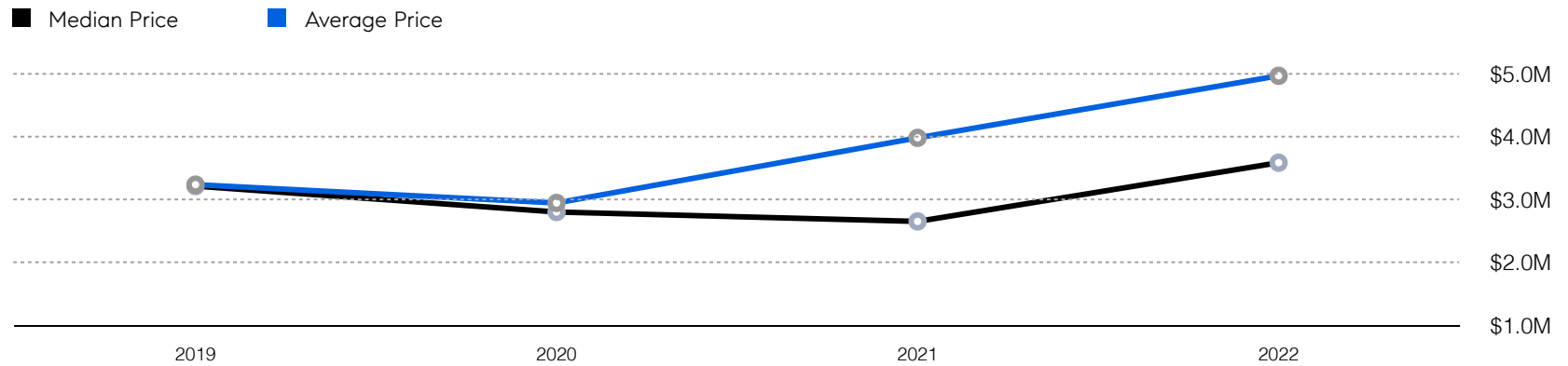
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	21	11	-47.6%
	SALES VOLUME	\$83,601,218	\$54,660,000	-34.6%
	MEDIAN PRICE	\$2,650,000	\$3,585,000	35.3%
	AVERAGE PRICE	\$3,981,010	\$4,969,091	24.8%
	AVERAGE DOM	115	28	-75.7%
	# OF CONTRACTS	18	12	-33.3%
	# NEW LISTINGS	23	25	8.7%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Mantoloking

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Maplewood Market Report

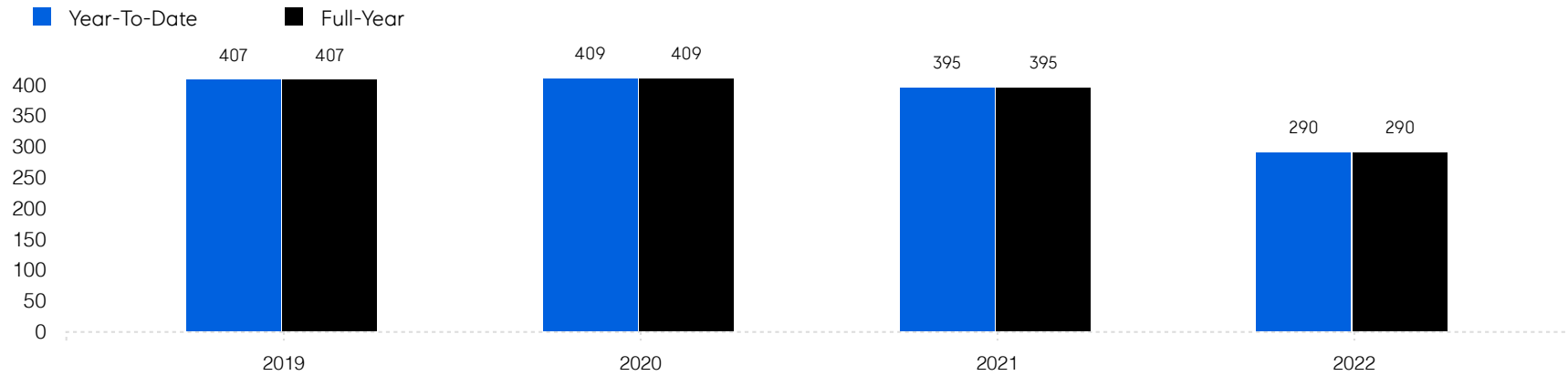
COMPASS

# Maplewood

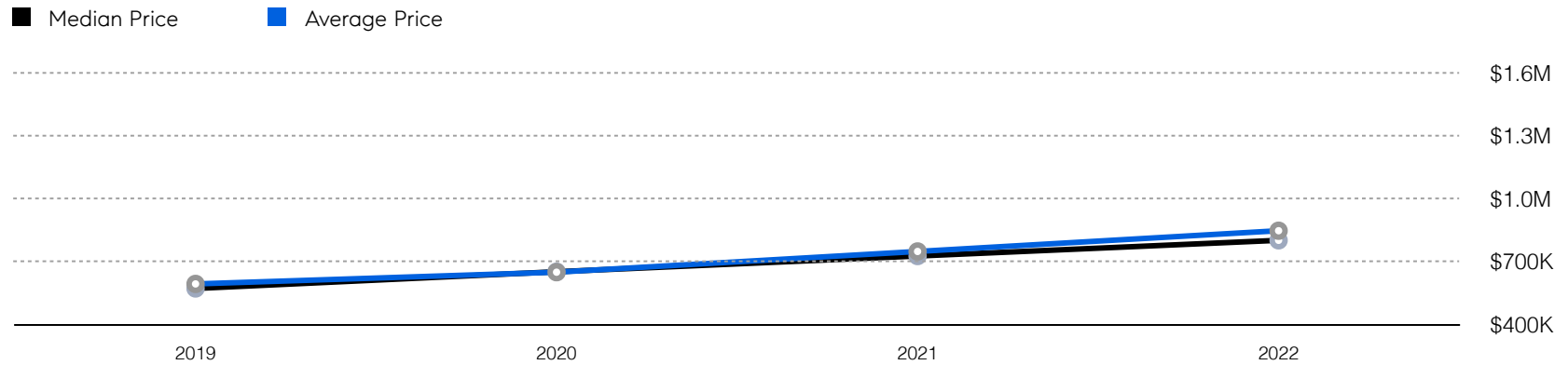
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	366	254	-30.6%
	SALES VOLUME	\$287,289,111	\$233,082,779	-18.9%
	MEDIAN PRICE	\$753,000	\$864,000	14.7%
	AVERAGE PRICE	\$784,943	\$917,649	16.9%
	AVERAGE DOM	22	18	-18.2%
	# OF CONTRACTS	358	270	-24.6%
	# NEW LISTINGS	401	290	-27.7%
Condo/Co-op/Townhouse	# OF SALES	29	36	24.1%
	SALES VOLUME	\$7,702,556	\$12,224,354	58.7%
	MEDIAN PRICE	\$235,000	\$315,000	34.0%
	AVERAGE PRICE	\$265,605	\$339,565	27.8%
	AVERAGE DOM	50	54	8.0%
	# OF CONTRACTS	34	33	-2.9%
	# NEW LISTINGS	42	38	-9.5%

# Maplewood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Maywood Market Report

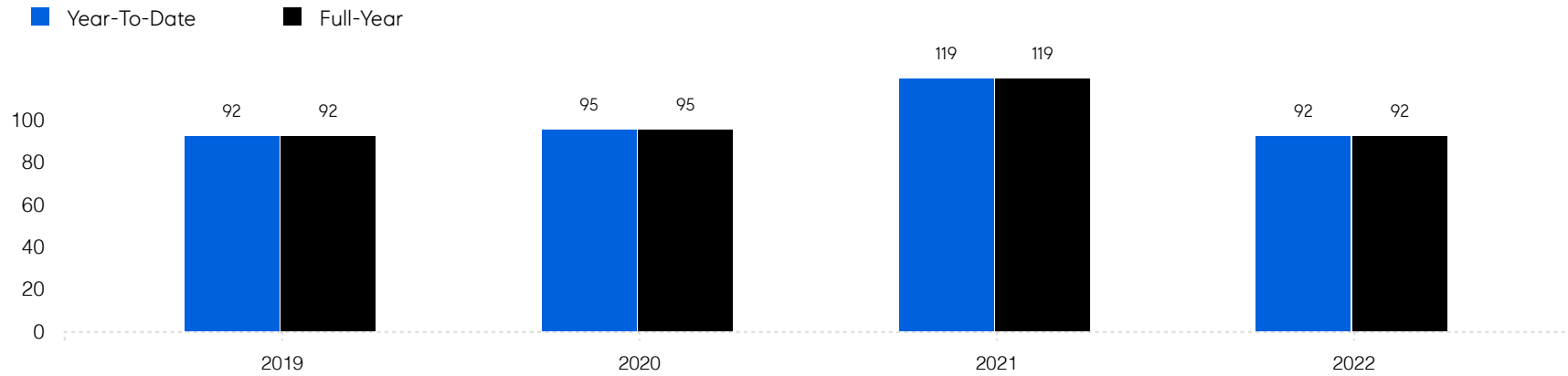
COMPASS

# Maywood

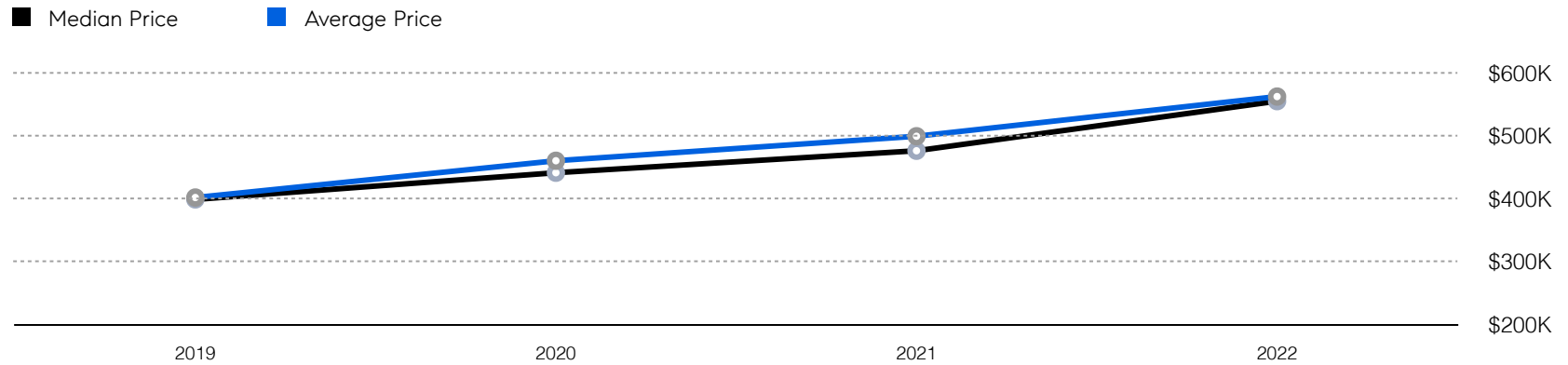
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	119	92	-22.7%
	SALES VOLUME	\$59,395,090	\$51,734,433	-12.9%
	MEDIAN PRICE	\$476,000	\$555,000	16.6%
	AVERAGE PRICE	\$499,118	\$562,331	12.7%
	AVERAGE DOM	29	24	-17.2%
	# OF CONTRACTS	138	97	-29.7%
	# NEW LISTINGS	131	100	-23.7%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Maywood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mendham Borough Market Report

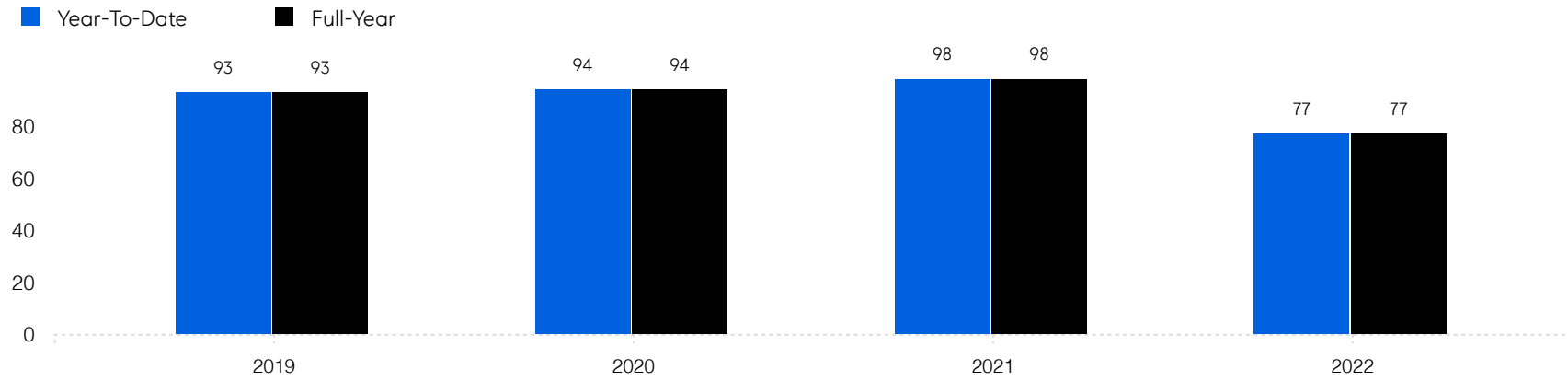
COMPASS

# Mendham Borough

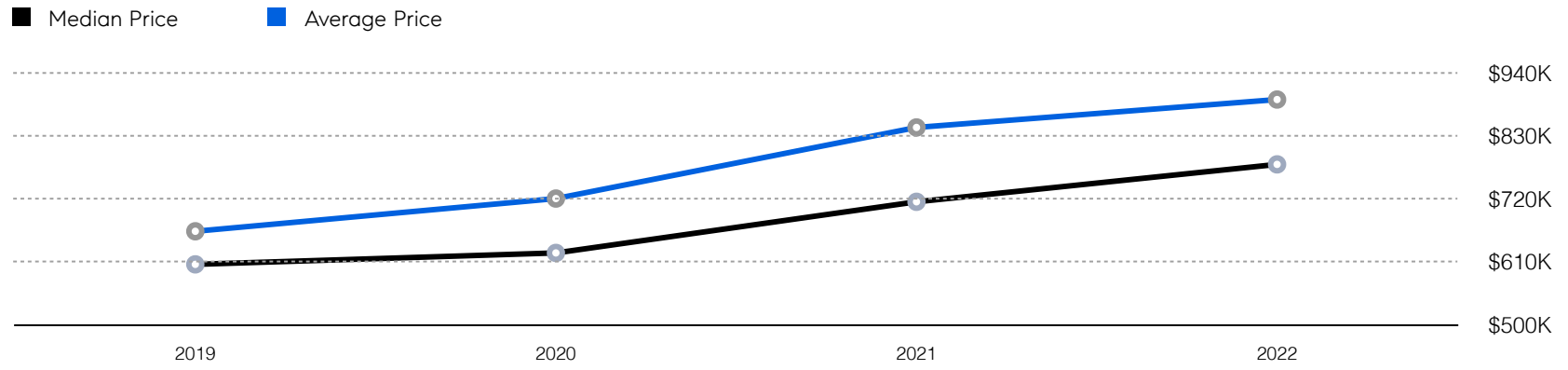
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	81	62	-23.5%
	SALES VOLUME	\$74,879,099	\$60,966,999	-18.6%
	MEDIAN PRICE	\$760,000	\$873,500	14.9%
	AVERAGE PRICE	\$924,433	\$983,339	6.4%
	AVERAGE DOM	58	41	-29.3%
	# OF CONTRACTS	81	57	-29.6%
	# NEW LISTINGS	89	62	-30.3%
Condo/Co-op/Townhouse	# OF SALES	17	15	-11.8%
	SALES VOLUME	\$7,894,600	\$7,832,500	-0.8%
	MEDIAN PRICE	\$460,000	\$475,000	3.3%
	AVERAGE PRICE	\$464,388	\$522,167	12.4%
	AVERAGE DOM	35	28	-20.0%
	# OF CONTRACTS	16	15	-6.2%
	# NEW LISTINGS	16	18	12.5%

# Mendham Borough

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mendham Township Market Report

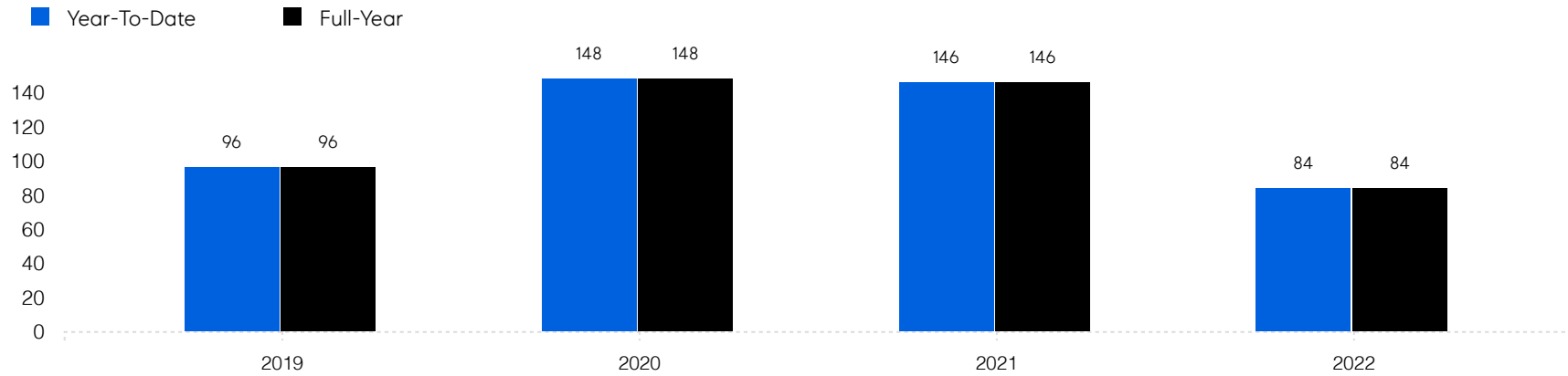
COMPASS

# Mendham Township

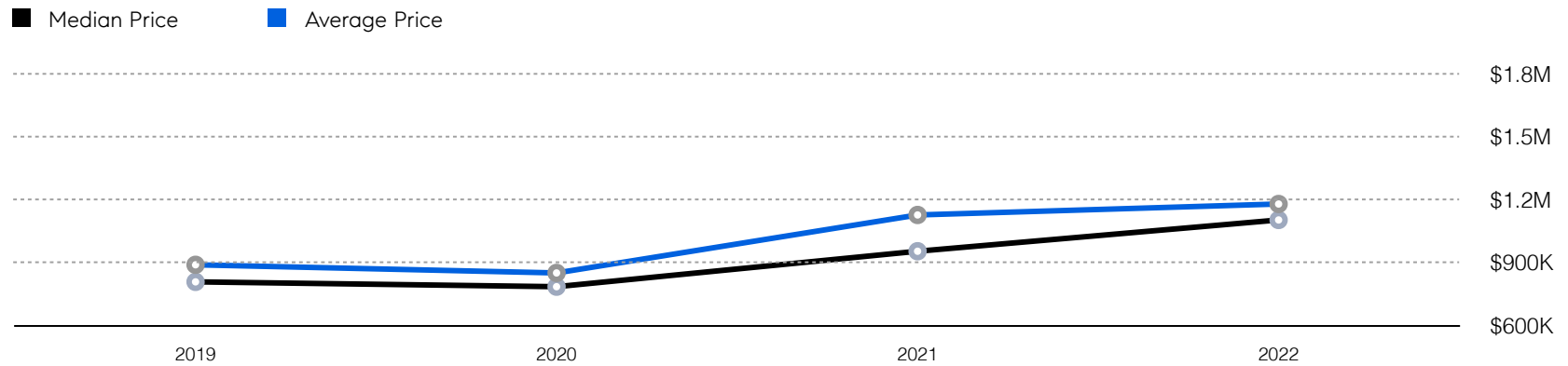
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	146	84	-42.5%
	SALES VOLUME	\$164,373,505	\$98,968,897	-39.8%
	MEDIAN PRICE	\$952,550	\$1,102,000	15.7%
	AVERAGE PRICE	\$1,125,846	\$1,178,201	4.7%
	AVERAGE DOM	61	35	-42.6%
	# OF CONTRACTS	149	81	-45.6%
	# NEW LISTINGS	170	103	-39.4%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Mendham Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Metuchen Borough Market Report

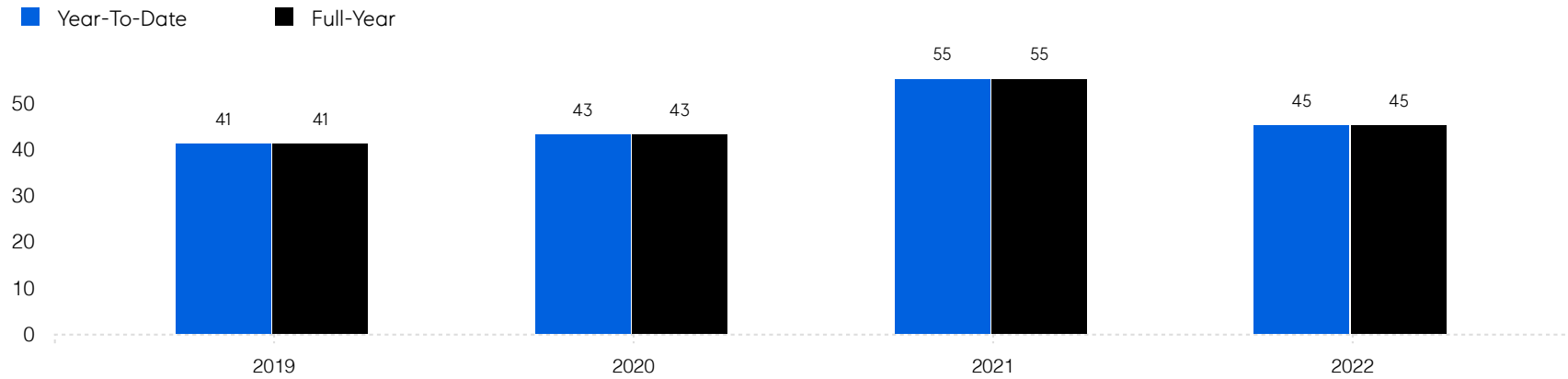
COMPASS

# Metuchen Borough

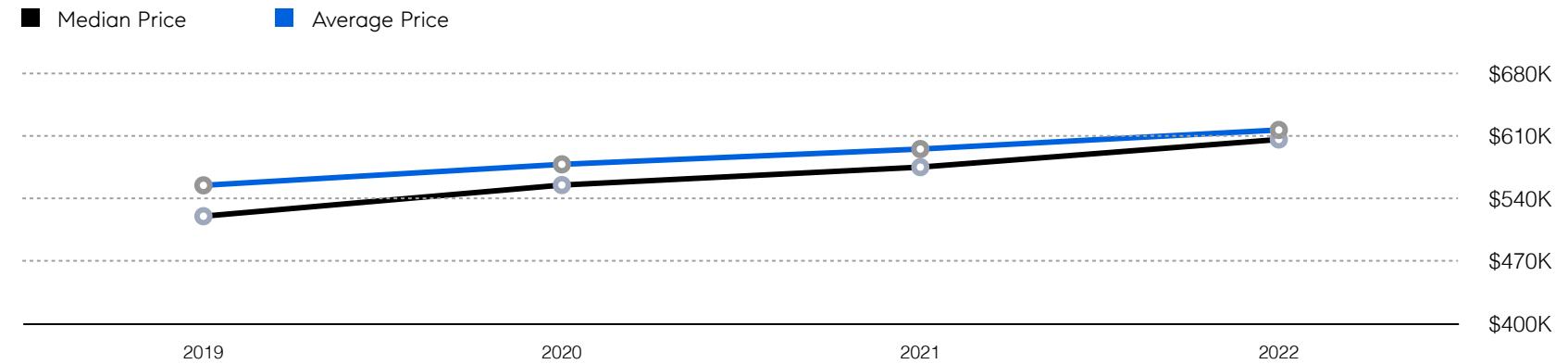
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	41	39	-4.9%
	SALES VOLUME	\$26,869,855	\$25,016,200	-6.9%
	MEDIAN PRICE	\$620,000	\$630,000	1.6%
	AVERAGE PRICE	\$655,362	\$641,441	-2.1%
	AVERAGE DOM	33	31	-6.1%
	# OF CONTRACTS	44	34	-22.7%
	# NEW LISTINGS	61	34	-44.3%
Condo/Co-op/Townhouse	# OF SALES	14	6	-57.1%
	SALES VOLUME	\$5,868,900	\$2,733,000	-53.4%
	MEDIAN PRICE	\$448,950	\$433,500	-3.4%
	AVERAGE PRICE	\$419,207	\$455,500	8.7%
	AVERAGE DOM	28	13	-53.6%
	# OF CONTRACTS	12	6	-50.0%
	# NEW LISTINGS	15	6	-60.0%

# Metuchen Borough

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Midland Park Market Report

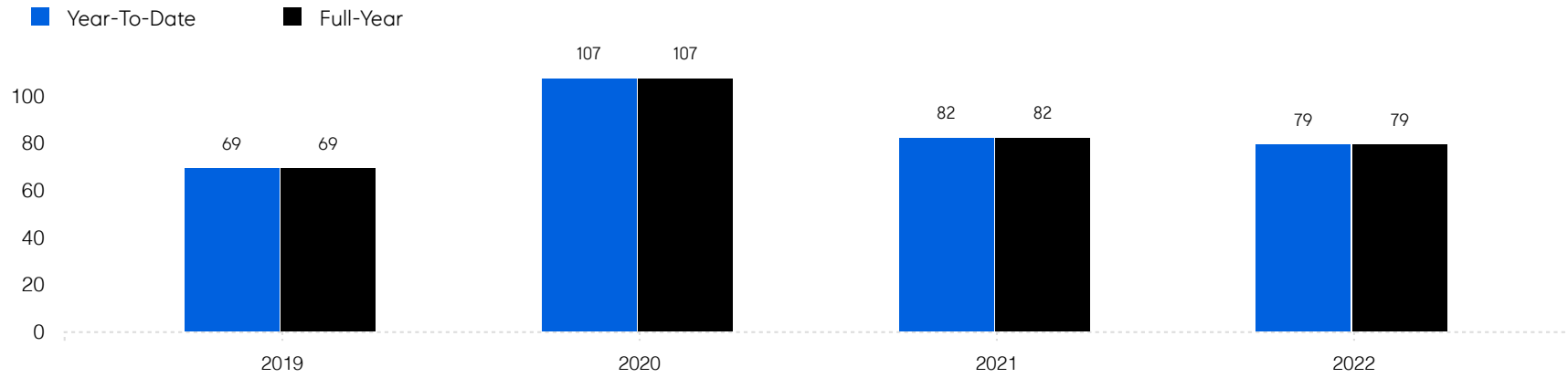
COMPASS

# Midland Park

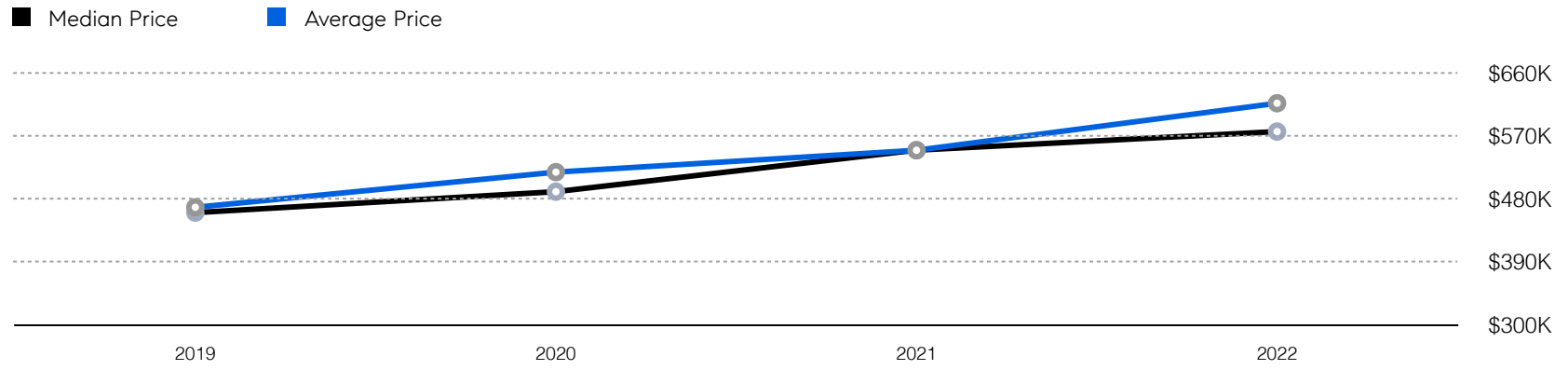
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	79	77	-2.5%
	SALES VOLUME	\$44,308,193	\$48,214,706	8.8%
	MEDIAN PRICE	\$560,000	\$580,000	3.6%
	AVERAGE PRICE	\$560,863	\$626,165	11.6%
	AVERAGE DOM	39	31	-20.5%
	# OF CONTRACTS	83	77	-7.2%
	# NEW LISTINGS	85	77	-9.4%
Condo/Co-op/Townhouse	# OF SALES	3	2	-33.3%
	SALES VOLUME	\$735,000	\$500,000	-32.0%
	MEDIAN PRICE	\$245,000	\$250,000	2.0%
	AVERAGE PRICE	\$245,000	\$250,000	2.0%
	AVERAGE DOM	34	28	-17.6%
	# OF CONTRACTS	3	2	-33.3%
	# NEW LISTINGS	3	2	-33.3%

# Midland Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Millburn Market Report

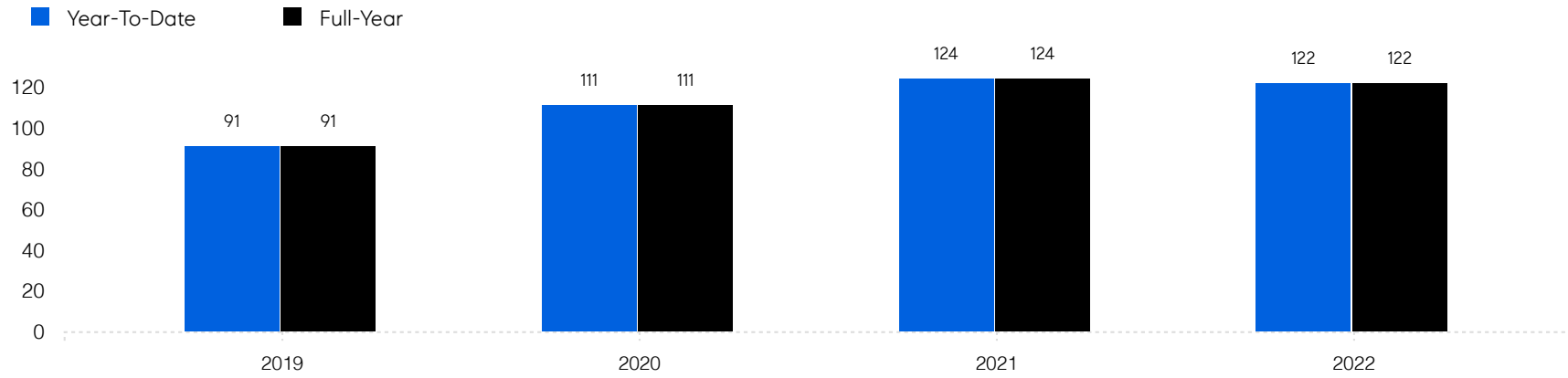
COMPASS

# Millburn

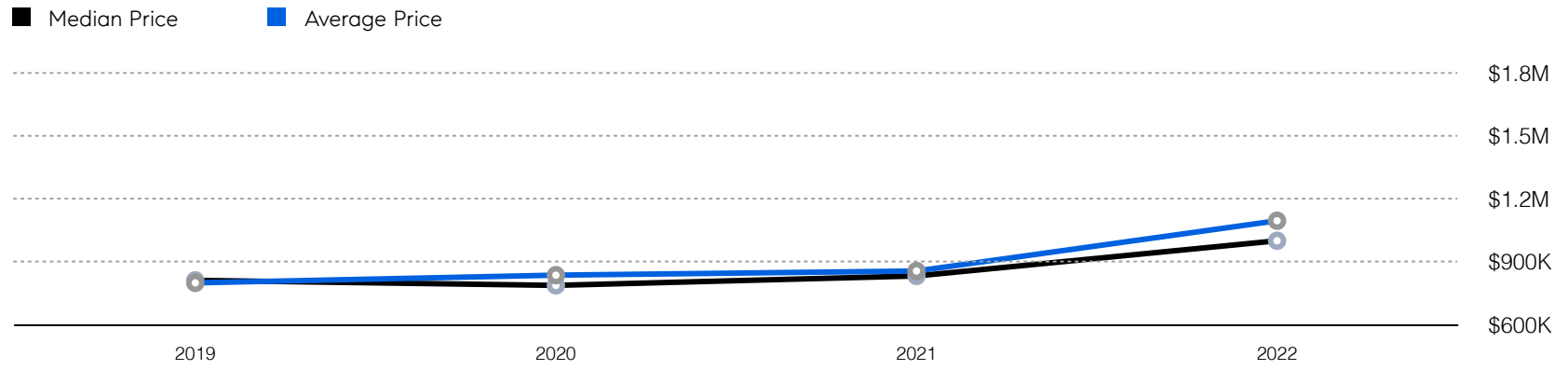
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	101	111	9.9%
	SALES VOLUME	\$97,182,094	\$127,264,921	31.0%
	MEDIAN PRICE	\$877,000	\$1,025,000	16.9%
	AVERAGE PRICE	\$962,199	\$1,146,531	19.2%
	AVERAGE DOM	27	19	-29.6%
	# OF CONTRACTS	119	123	3.4%
	# NEW LISTINGS	124	127	2.4%
Condo/Co-op/Townhouse	# OF SALES	23	11	-52.2%
	SALES VOLUME	\$8,782,388	\$6,272,500	-28.6%
	MEDIAN PRICE	\$280,000	\$440,000	57.1%
	AVERAGE PRICE	\$381,843	\$570,227	49.3%
	AVERAGE DOM	18	38	111.1%
	# OF CONTRACTS	22	12	-45.5%
	# NEW LISTINGS	33	16	-51.5%

# Millburn

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Montclair Market Report

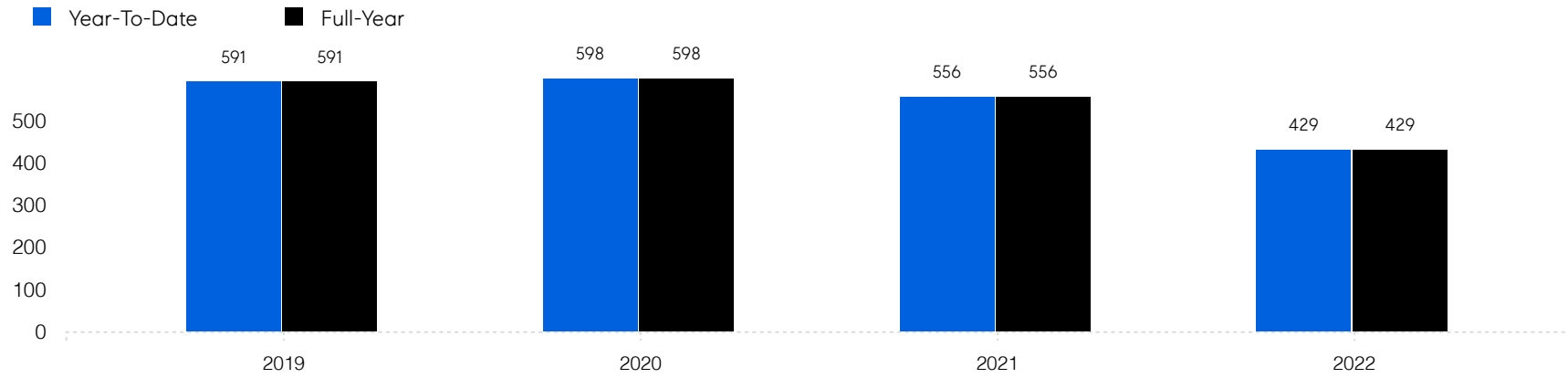
COMPASS

# Montclair

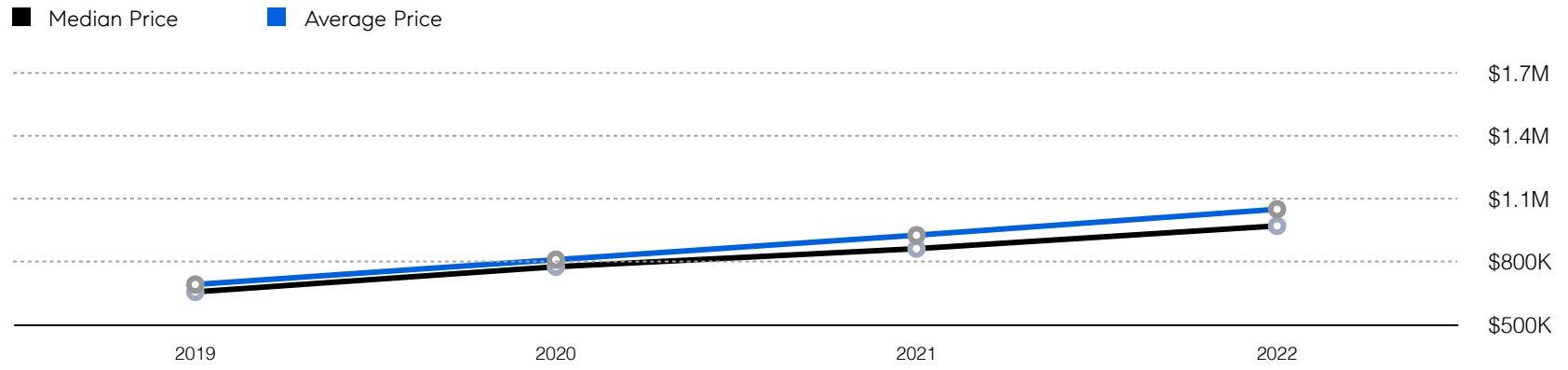
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	421	323	-23.3%
	SALES VOLUME	\$464,312,556	\$408,254,822	-12.1%
	MEDIAN PRICE	\$995,000	\$1,180,000	18.6%
	AVERAGE PRICE	\$1,102,880	\$1,263,947	14.6%
	AVERAGE DOM	22	24	9.1%
	# OF CONTRACTS	486	394	-18.9%
	# NEW LISTINGS	472	381	-19.3%
Condo/Co-op/Townhouse	# OF SALES	135	106	-21.5%
	SALES VOLUME	\$50,317,820	\$41,958,200	-16.6%
	MEDIAN PRICE	\$340,000	\$349,500	2.8%
	AVERAGE PRICE	\$372,725	\$395,832	6.2%
	AVERAGE DOM	39	36	-7.7%
	# OF CONTRACTS	139	117	-15.8%
	# NEW LISTINGS	152	115	-24.3%

# Montclair

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Montvale Market Report

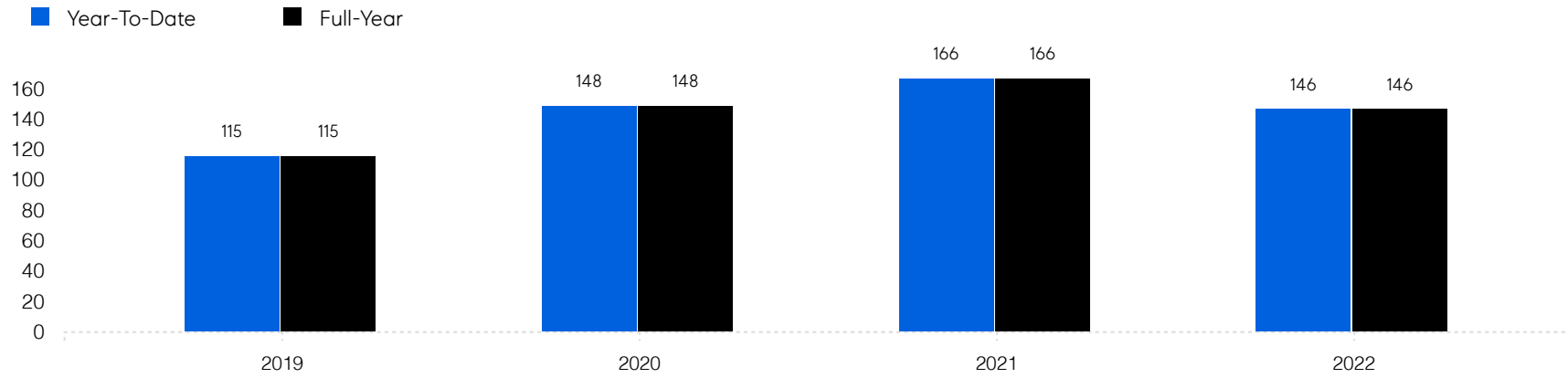
COMPASS

# Montvale

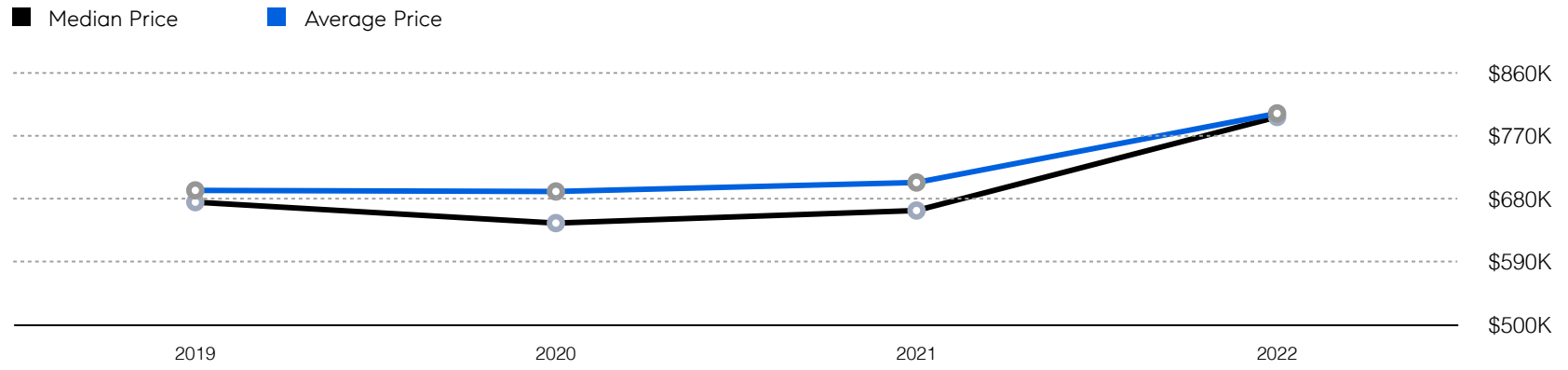
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	101	81	-19.8%
	SALES VOLUME	\$75,453,850	\$64,062,614	-15.1%
	MEDIAN PRICE	\$712,000	\$700,000	-1.7%
	AVERAGE PRICE	\$747,068	\$790,896	5.9%
	AVERAGE DOM	40	33	-17.5%
	# OF CONTRACTS	96	89	-7.3%
	# NEW LISTINGS	99	92	-7.1%
Condo/Co-op/Townhouse	# OF SALES	65	65	0.0%
	SALES VOLUME	\$41,265,704	\$53,040,819	28.5%
	MEDIAN PRICE	\$619,000	\$896,660	44.9%
	AVERAGE PRICE	\$634,857	\$816,013	28.5%
	AVERAGE DOM	38	82	115.8%
	# OF CONTRACTS	77	68	-11.7%
	# NEW LISTINGS	112	80	-28.6%

# Montvale

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Montville Market Report

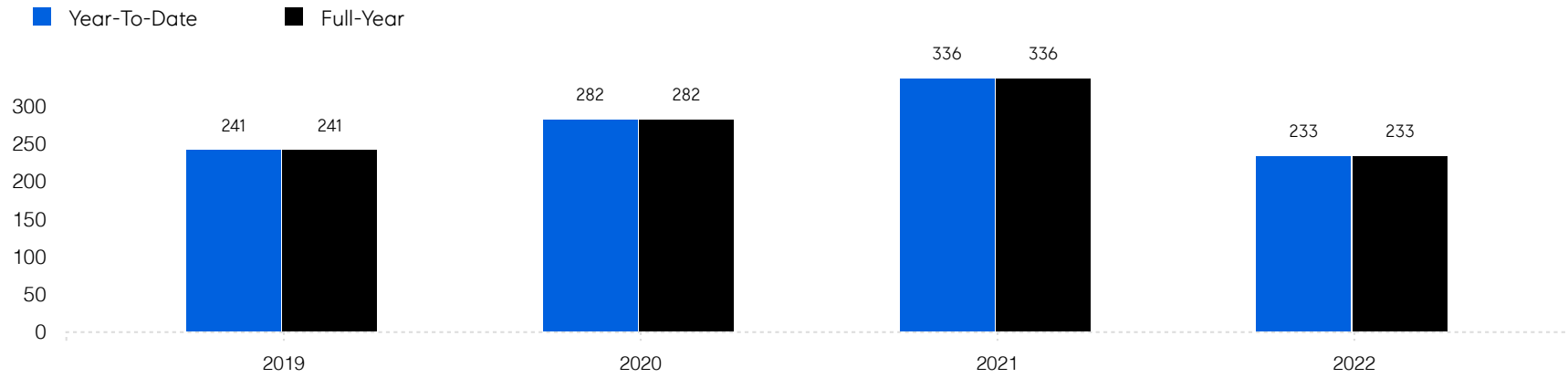
COMPASS

# Montville

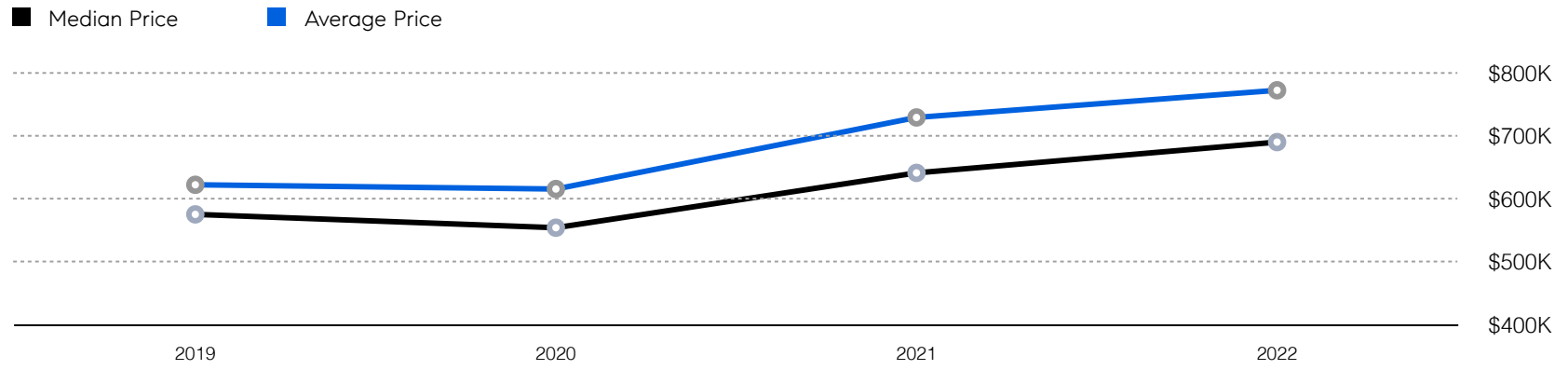
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	241	163	-32.4%
	SALES VOLUME	\$198,017,447	\$140,771,763	-28.9%
	MEDIAN PRICE	\$720,000	\$737,000	2.4%
	AVERAGE PRICE	\$821,649	\$863,630	5.1%
	AVERAGE DOM	34	28	-17.6%
	# OF CONTRACTS	238	154	-35.3%
	# NEW LISTINGS	282	184	-34.8%
Condo/Co-op/Townhouse	# OF SALES	95	70	-26.3%
	SALES VOLUME	\$46,998,019	\$39,208,410	-16.6%
	MEDIAN PRICE	\$513,000	\$592,500	15.5%
	AVERAGE PRICE	\$494,716	\$560,120	13.2%
	AVERAGE DOM	27	23	-14.8%
	# OF CONTRACTS	92	71	-22.8%
	# NEW LISTINGS	104	71	-31.7%

# Montville

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Moonachie Market Report

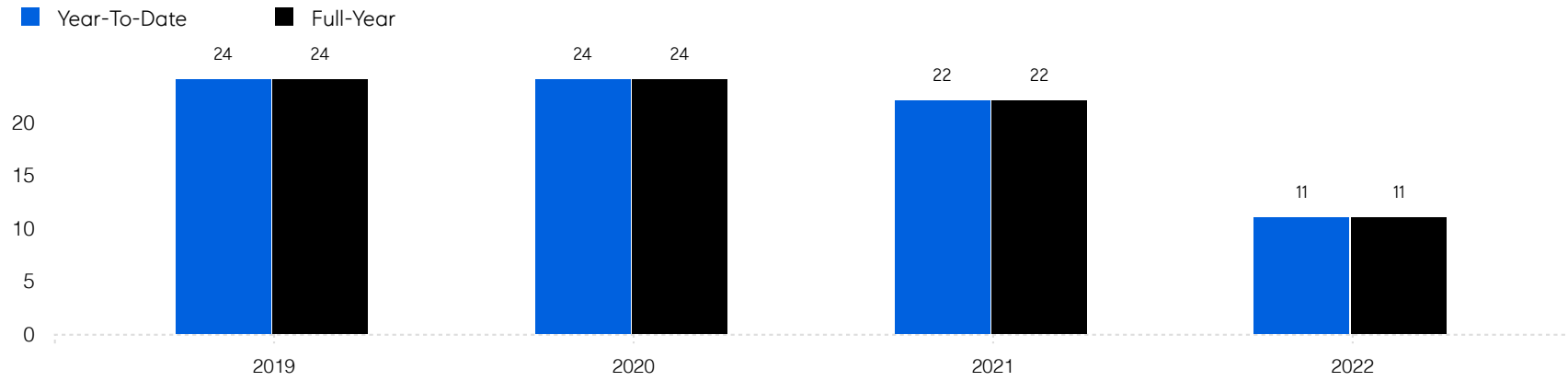
COMPASS

# Moonachie

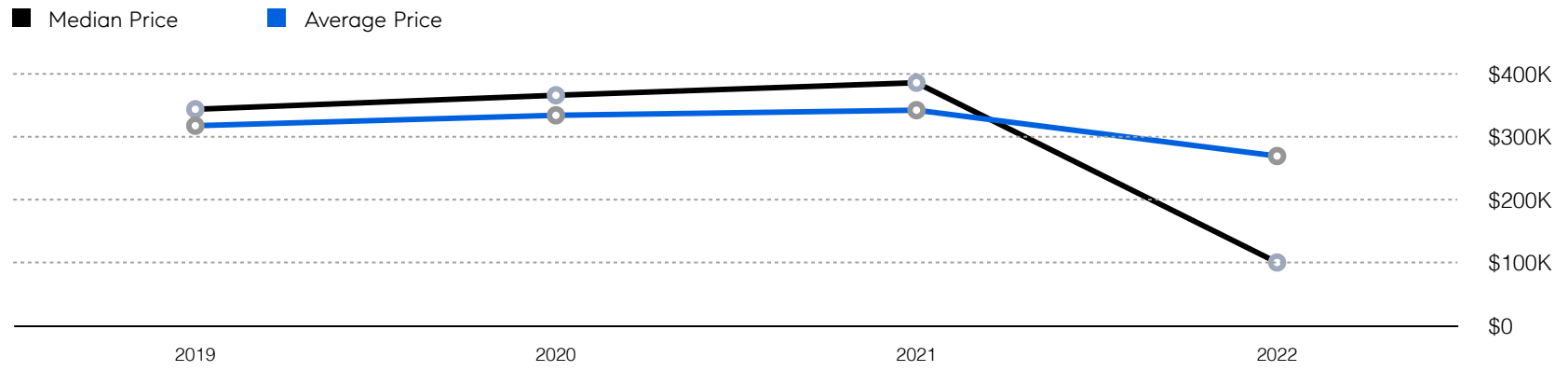
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	22	11	-50.0%
	SALES VOLUME	\$7,530,000	\$2,962,900	-60.7%
	MEDIAN PRICE	\$386,000	\$100,000	-74.1%
	AVERAGE PRICE	\$342,273	\$269,355	-21.3%
	AVERAGE DOM	38	56	47.4%
	# OF CONTRACTS	23	18	-21.7%
	# NEW LISTINGS	30	27	-10.0%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	0	0	0.0%
	# NEW LISTINGS	0	0	0.0%

# Moonachie

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Morris Plains Market Report

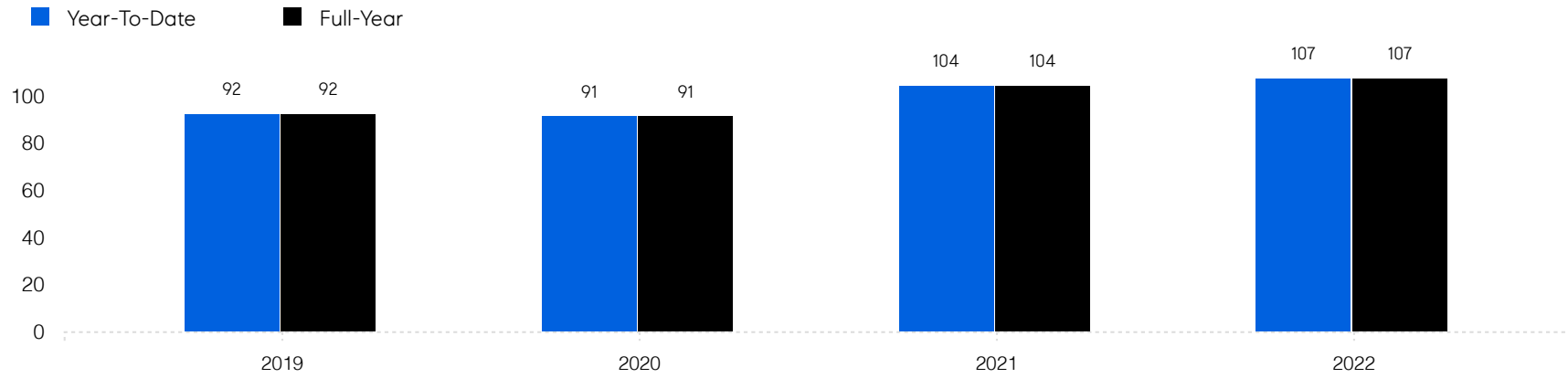
COMPASS

# Morris Plains

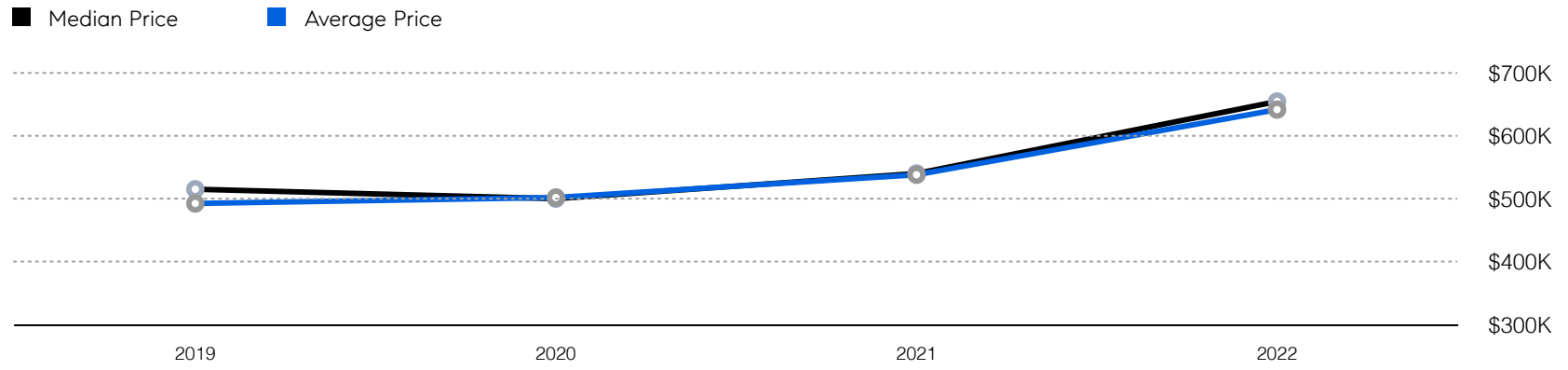
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	82	60	-26.8%
	SALES VOLUME	\$47,962,681	\$39,718,173	-17.2%
	MEDIAN PRICE	\$563,750	\$651,500	15.6%
	AVERAGE PRICE	\$584,911	\$661,970	13.2%
	AVERAGE DOM	25	24	-4.0%
	# OF CONTRACTS	75	61	-18.7%
	# NEW LISTINGS	90	62	-31.1%
Condo/Co-op/Townhouse	# OF SALES	22	47	113.6%
	SALES VOLUME	\$7,991,500	\$28,946,900	262.2%
	MEDIAN PRICE	\$338,250	\$654,990	93.6%
	AVERAGE PRICE	\$363,250	\$615,891	69.6%
	AVERAGE DOM	32	19	-40.6%
	# OF CONTRACTS	26	58	123.1%
	# NEW LISTINGS	56	129	130.4%

# Morris Plains

## Historic Sales



## Historic Sales Prices



# COMPASS

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Q4 2022

# Morris Township Market Report

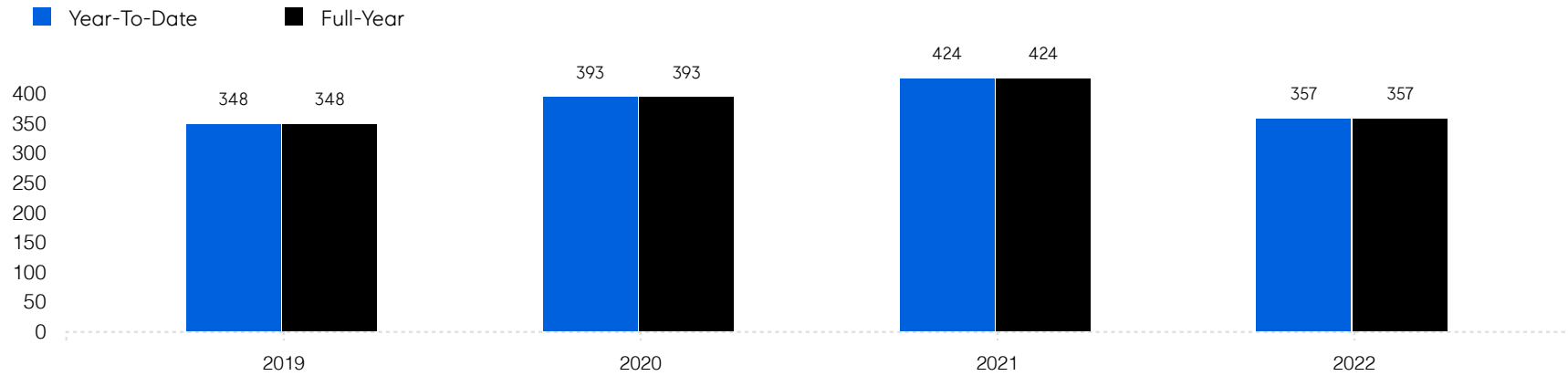
COMPASS

# Morris Township

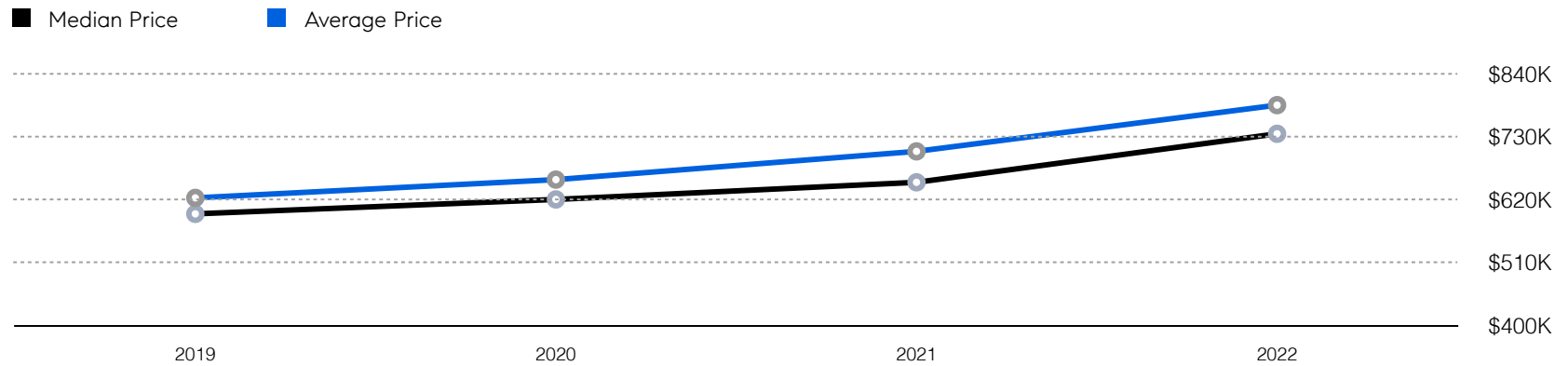
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	290	253	-12.8%
	SALES VOLUME	\$220,346,813	\$213,511,679	-3.1%
	MEDIAN PRICE	\$700,000	\$755,000	7.9%
	AVERAGE PRICE	\$759,817	\$843,920	11.1%
	AVERAGE DOM	31	27	-12.9%
	# OF CONTRACTS	286	254	-11.2%
	# NEW LISTINGS	345	255	-26.1%
Condo/Co-op/Townhouse	# OF SALES	134	104	-22.4%
	SALES VOLUME	\$78,239,125	\$66,809,016	-14.6%
	MEDIAN PRICE	\$550,500	\$612,500	11.3%
	AVERAGE PRICE	\$583,874	\$642,394	10.0%
	AVERAGE DOM	29	23	-20.7%
	# OF CONTRACTS	136	91	-33.1%
	# NEW LISTINGS	153	99	-35.3%

# Morris Township

## Historic Sales



## Historic Sales Prices



# COMPASS

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Q4 2022

# Morristown Market Report

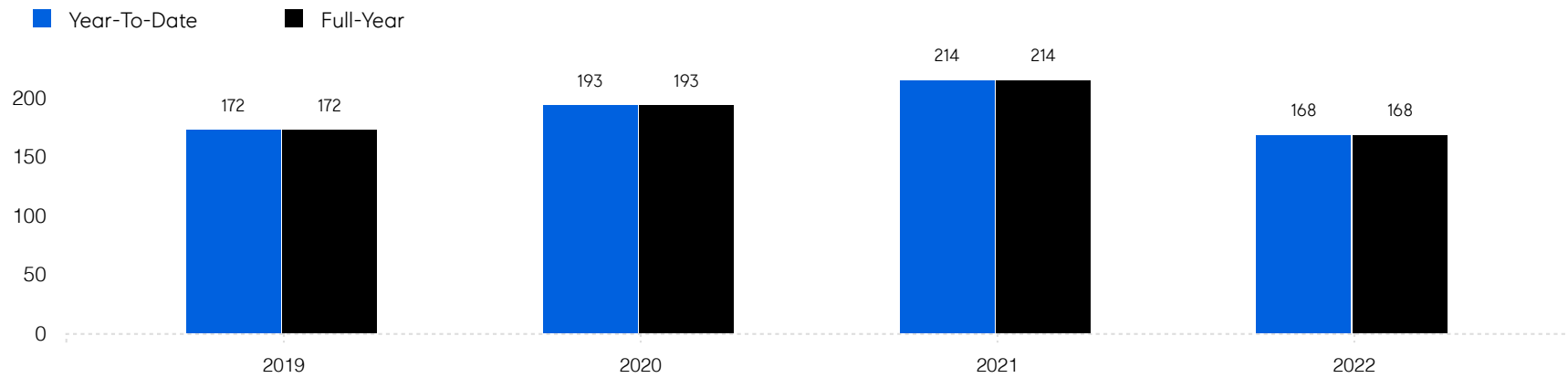
COMPASS

# Morristown

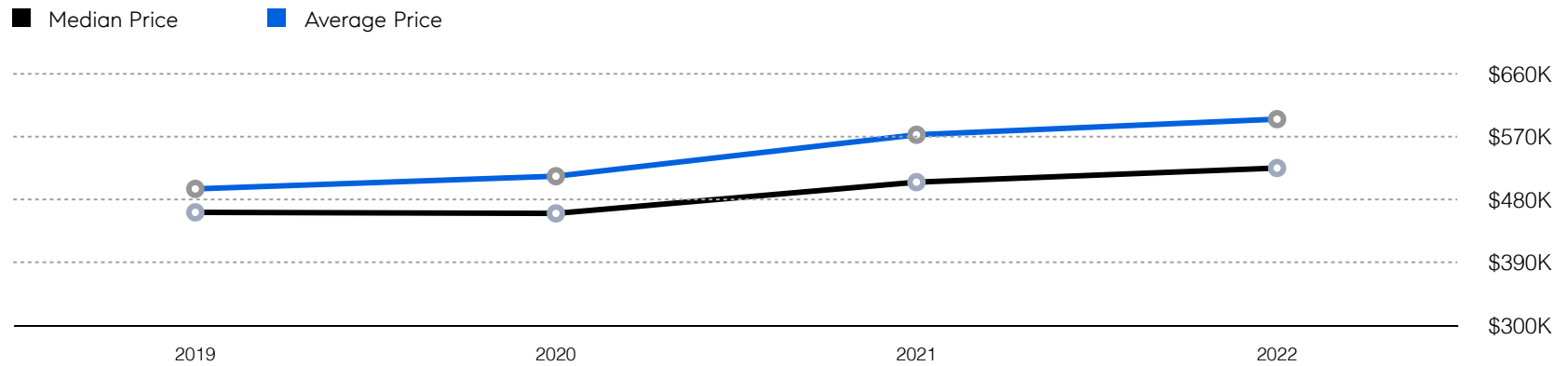
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	96	71	-26.0%
	SALES VOLUME	\$61,163,200	\$48,727,329	-20.3%
	MEDIAN PRICE	\$546,500	\$610,000	11.6%
	AVERAGE PRICE	\$637,117	\$686,300	7.7%
	AVERAGE DOM	29	31	6.9%
	# OF CONTRACTS	92	71	-22.8%
	# NEW LISTINGS	118	80	-32.2%
Condo/Co-op/Townhouse	# OF SALES	118	97	-17.8%
	SALES VOLUME	\$61,395,100	\$51,244,324	-16.5%
	MEDIAN PRICE	\$410,000	\$450,000	9.8%
	AVERAGE PRICE	\$520,297	\$528,292	1.5%
	AVERAGE DOM	48	31	-35.4%
	# OF CONTRACTS	114	90	-21.1%
	# NEW LISTINGS	139	87	-37.4%

# Morristown

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mount Arlington Market Report

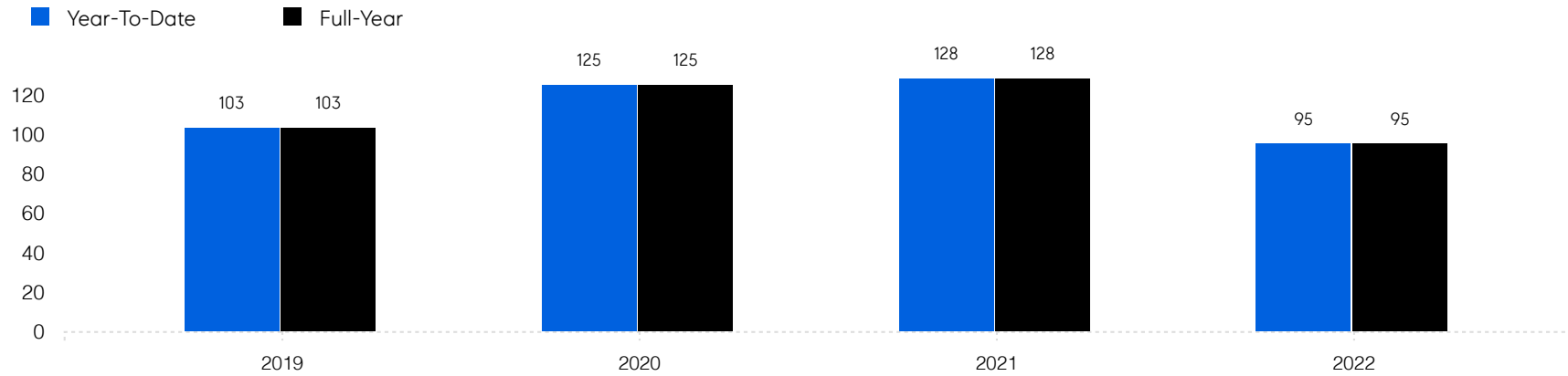
COMPASS

# Mount Arlington

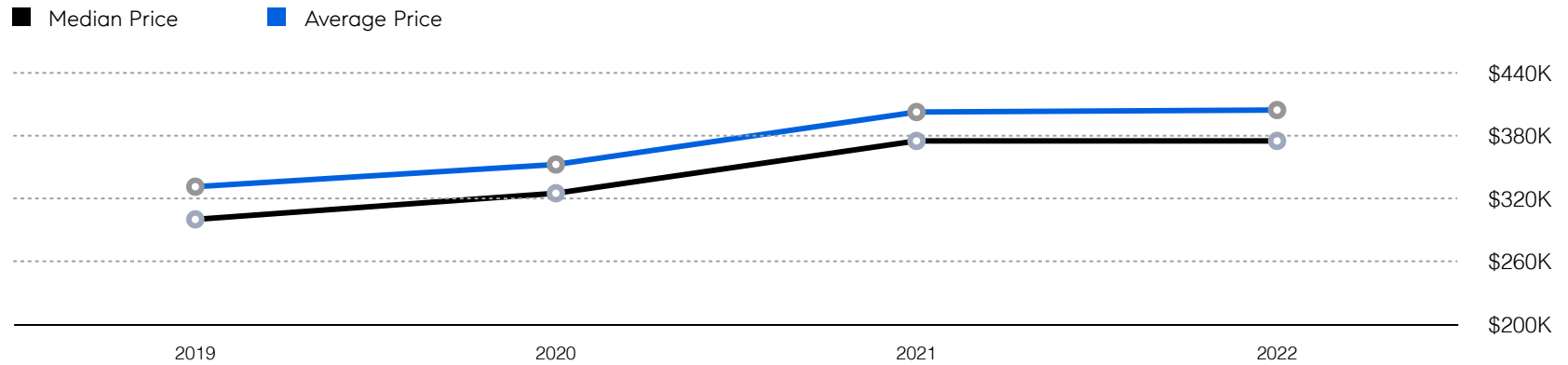
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	68	46	-32.4%
	SALES VOLUME	\$30,790,699	\$20,161,451	-34.5%
	MEDIAN PRICE	\$410,000	\$410,500	0.1%
	AVERAGE PRICE	\$452,804	\$438,292	-3.2%
	AVERAGE DOM	38	32	-15.8%
	# OF CONTRACTS	60	48	-20.0%
	# NEW LISTINGS	64	56	-12.5%
Condo/Co-op/Townhouse	# OF SALES	60	49	-18.3%
	SALES VOLUME	\$20,743,860	\$18,267,500	-11.9%
	MEDIAN PRICE	\$349,000	\$360,000	3.2%
	AVERAGE PRICE	\$345,731	\$372,806	7.8%
	AVERAGE DOM	31	27	-12.9%
	# OF CONTRACTS	61	45	-26.2%
	# NEW LISTINGS	61	48	-21.3%

# Mount Arlington

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mountain Lakes Market Report

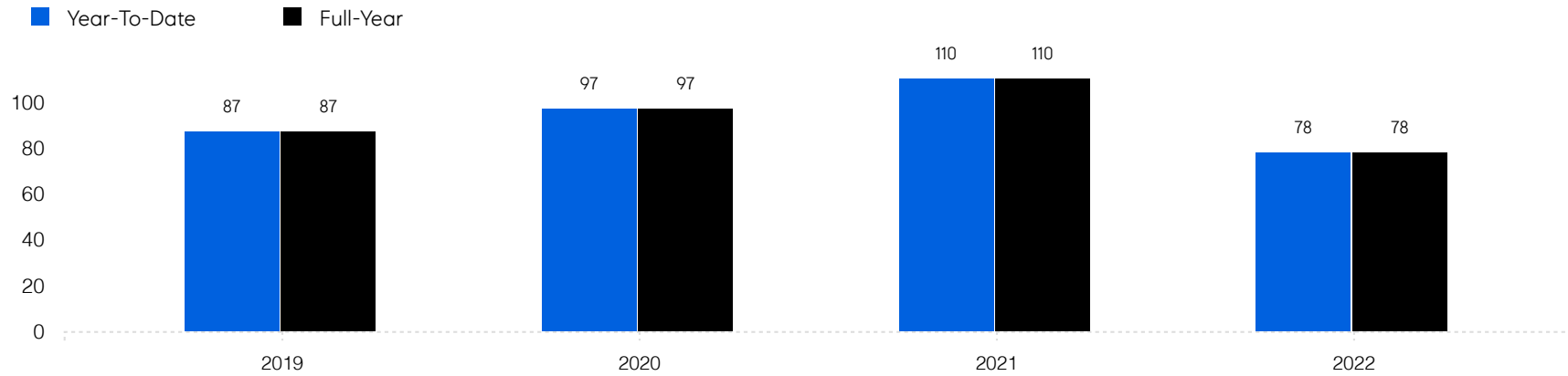
COMPASS

# Mountain Lakes

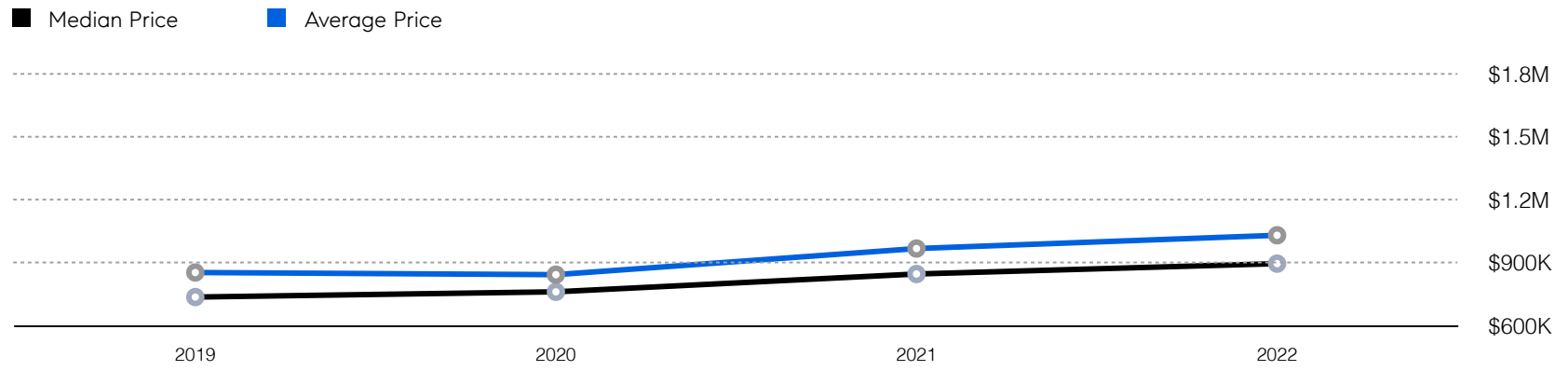
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	93	60	-35.5%
	SALES VOLUME	\$94,774,520	\$67,579,000	-28.7%
	MEDIAN PRICE	\$915,000	\$1,055,000	15.3%
	AVERAGE PRICE	\$1,019,081	\$1,126,317	10.5%
	AVERAGE DOM	42	31	-26.2%
	# OF CONTRACTS	84	69	-17.9%
	# NEW LISTINGS	88	81	-8.0%
Condo/Co-op/Townhouse	# OF SALES	17	18	5.9%
	SALES VOLUME	\$11,540,691	\$12,749,025	10.5%
	MEDIAN PRICE	\$729,390	\$687,500	-5.7%
	AVERAGE PRICE	\$678,864	\$708,279	4.3%
	AVERAGE DOM	35	20	-42.9%
	# OF CONTRACTS	17	18	5.9%
	# NEW LISTINGS	19	21	10.5%

# Mountain Lakes

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Mountainside Market Report

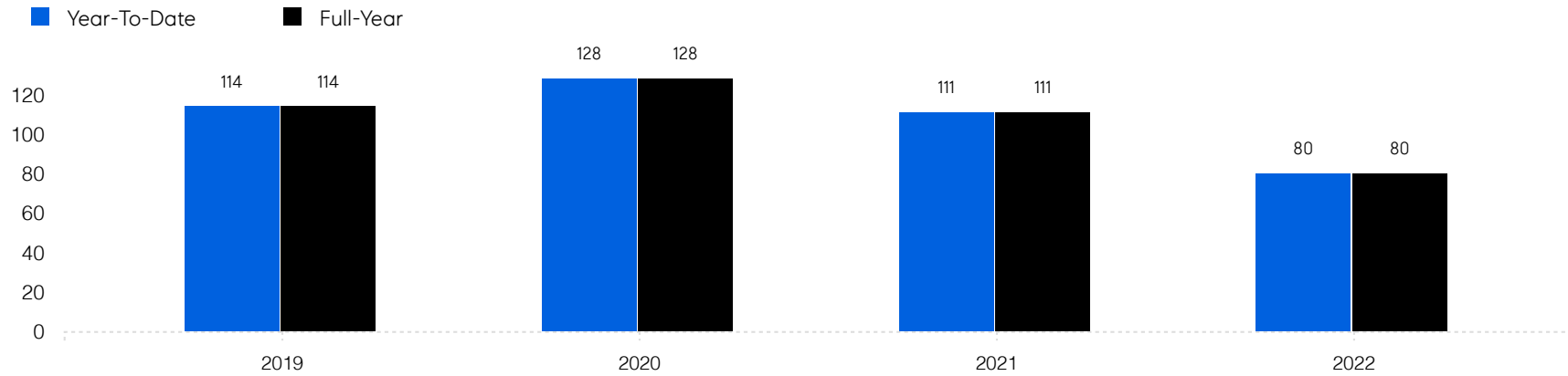
COMPASS

# Mountainside

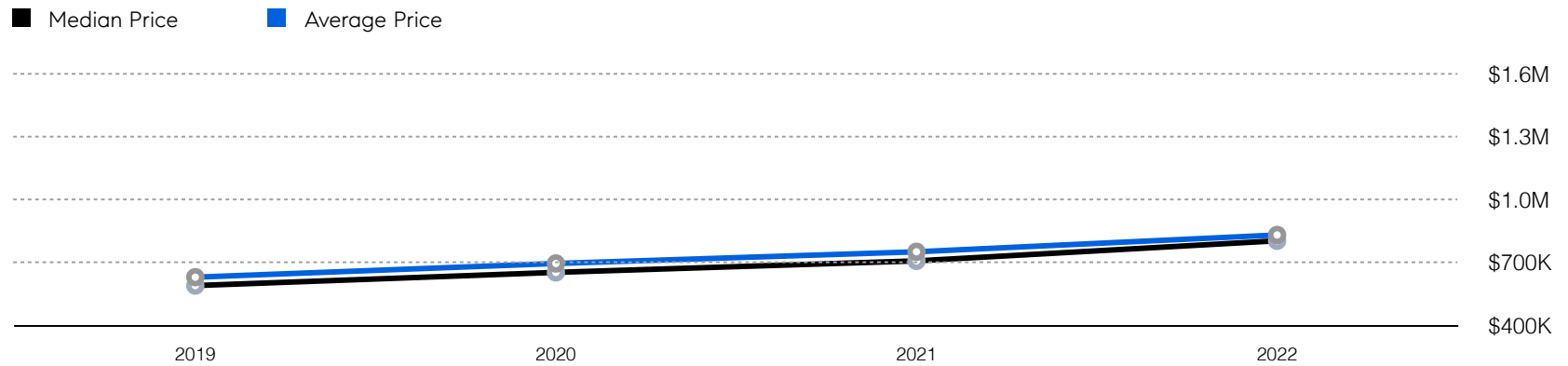
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	110	78	-29.1%
	SALES VOLUME	\$82,451,895	\$64,708,631	-21.5%
	MEDIAN PRICE	\$703,750	\$795,000	13.0%
	AVERAGE PRICE	\$749,563	\$829,598	10.7%
	AVERAGE DOM	34	41	20.6%
	# OF CONTRACTS	109	68	-37.6%
	# NEW LISTINGS	133	67	-49.6%
Condo/Co-op/Townhouse	# OF SALES	1	2	100.0%
	SALES VOLUME	\$785,000	\$1,710,000	117.8%
	MEDIAN PRICE	\$785,000	\$855,000	8.9%
	AVERAGE PRICE	\$785,000	\$855,000	8.9%
	AVERAGE DOM	8	20	150.0%
	# OF CONTRACTS	1	4	300.0%
	# NEW LISTINGS	1	7	600.0%

# Mountainside

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# New Milford Market Report

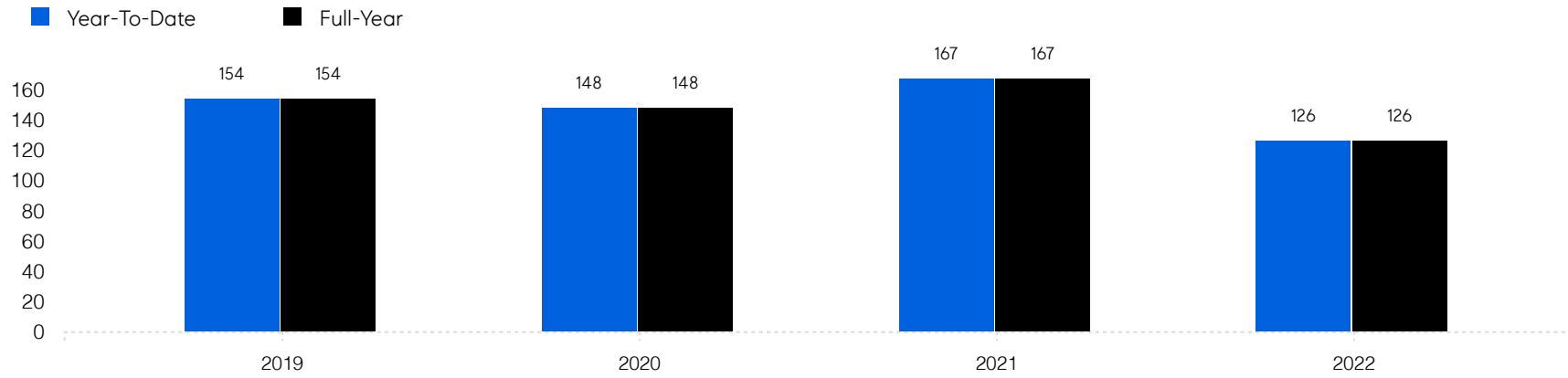
COMPASS

# New Milford

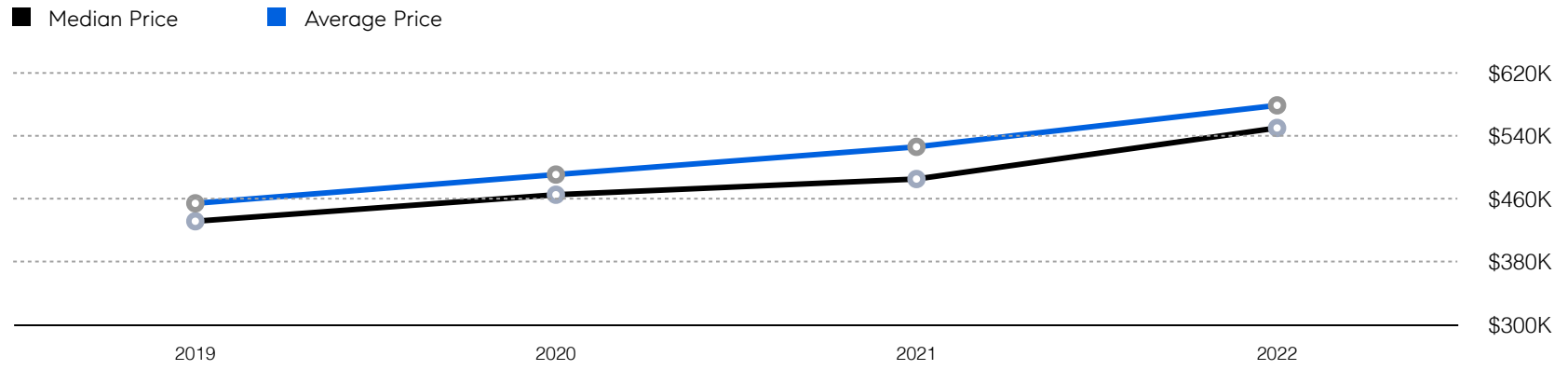
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	157	116	-26.1%
	SALES VOLUME	\$83,670,036	\$68,421,291	-18.2%
	MEDIAN PRICE	\$500,000	\$557,500	11.5%
	AVERAGE PRICE	\$532,930	\$589,839	10.7%
	AVERAGE DOM	32	33	3.1%
	# OF CONTRACTS	170	135	-20.6%
	# NEW LISTINGS	162	149	-8.0%
Condo/Co-op/Townhouse	# OF SALES	10	10	0.0%
	SALES VOLUME	\$4,164,500	\$4,506,338	8.2%
	MEDIAN PRICE	\$446,000	\$495,009	11.0%
	AVERAGE PRICE	\$416,450	\$450,634	8.2%
	AVERAGE DOM	32	54	68.8%
	# OF CONTRACTS	9	12	33.3%
	# NEW LISTINGS	11	10	-9.1%

# New Milford

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# New Providence Market Report

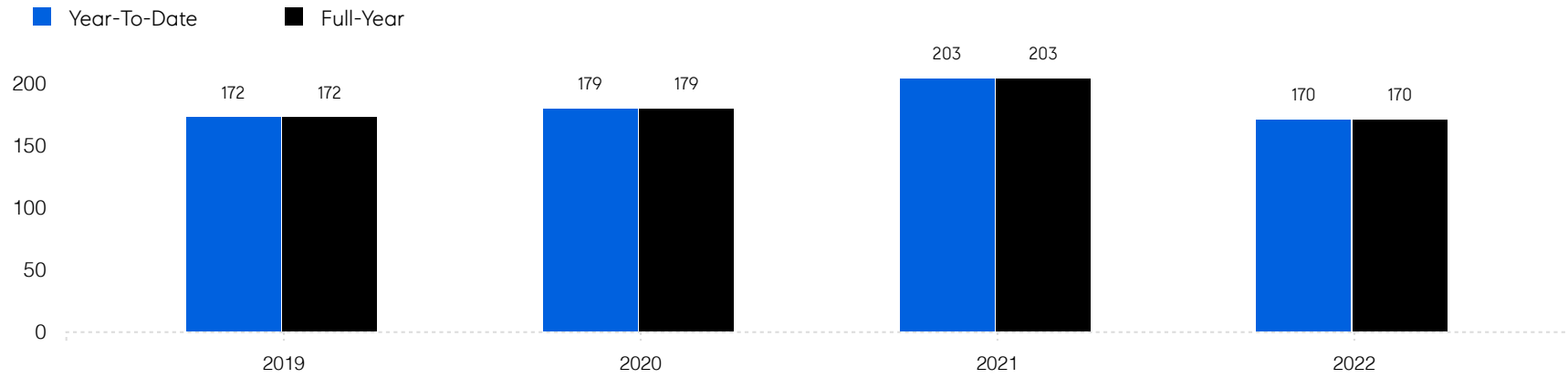
COMPASS

# New Providence

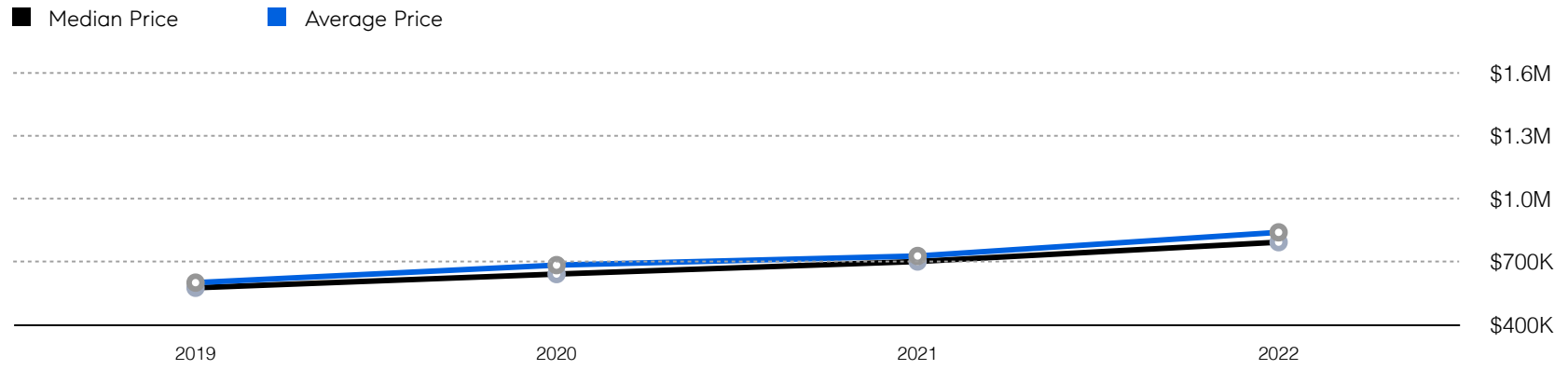
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	171	156	-8.8%
	SALES VOLUME	\$127,764,721	\$132,651,163	3.8%
	MEDIAN PRICE	\$739,900	\$802,500	8.5%
	AVERAGE PRICE	\$747,162	\$850,328	13.8%
	AVERAGE DOM	24	21	-12.5%
	# OF CONTRACTS	174	149	-14.4%
	# NEW LISTINGS	199	155	-22.1%
Condo/Co-op/Townhouse	# OF SALES	32	14	-56.2%
	SALES VOLUME	\$19,678,390	\$10,015,500	-49.1%
	MEDIAN PRICE	\$573,500	\$627,500	9.4%
	AVERAGE PRICE	\$614,950	\$715,393	16.3%
	AVERAGE DOM	36	46	27.8%
	# OF CONTRACTS	32	15	-53.1%
	# NEW LISTINGS	38	18	-52.6%

# New Providence

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Newark Market Report

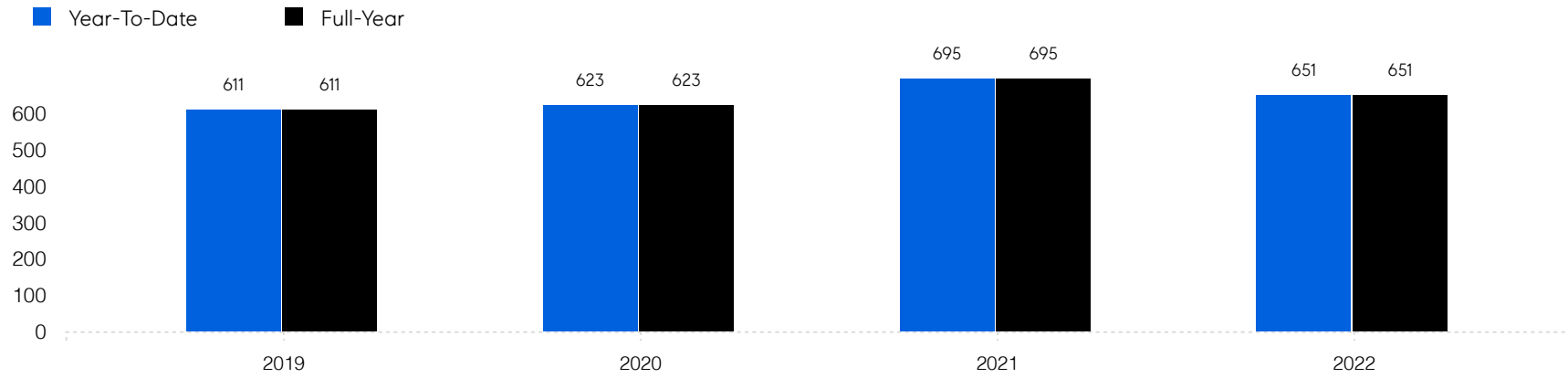
COMPASS

# Newark

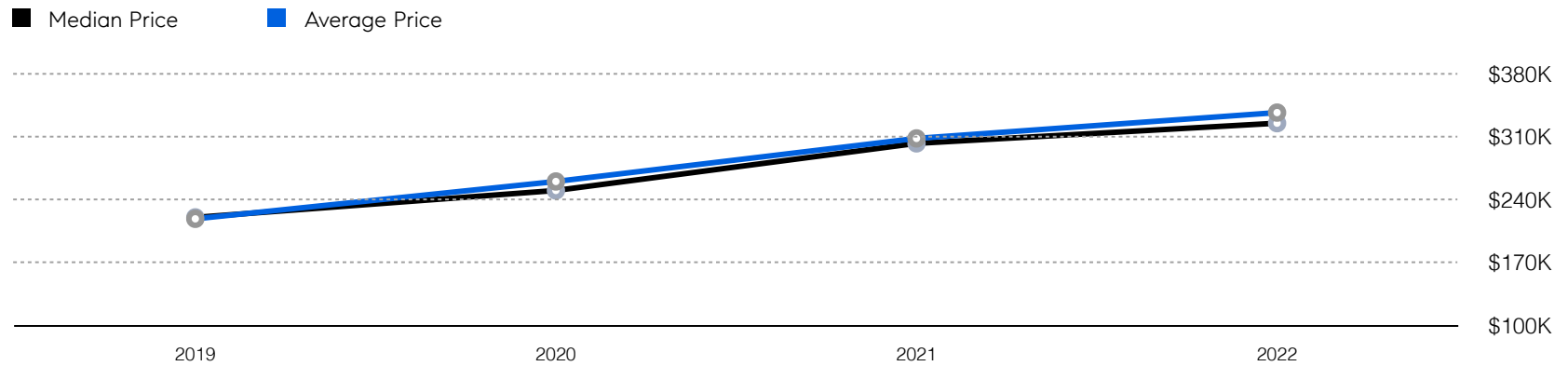
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	492	489	-0.6%
	SALES VOLUME	\$161,743,416	\$172,938,727	6.9%
	MEDIAN PRICE	\$320,000	\$350,000	9.4%
	AVERAGE PRICE	\$328,747	\$353,658	7.6%
	AVERAGE DOM	51	59	15.7%
	# OF CONTRACTS	539	601	11.5%
	# NEW LISTINGS	729	761	4.4%
Condo/Co-op/Townhouse	# OF SALES	203	162	-20.2%
	SALES VOLUME	\$52,338,399	\$46,321,950	-11.5%
	MEDIAN PRICE	\$270,000	\$290,000	7.4%
	AVERAGE PRICE	\$257,825	\$285,938	10.9%
	AVERAGE DOM	51	52	2.0%
	# OF CONTRACTS	228	161	-29.4%
	# NEW LISTINGS	297	171	-42.4%

# Newark

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# North Arlington Market Report

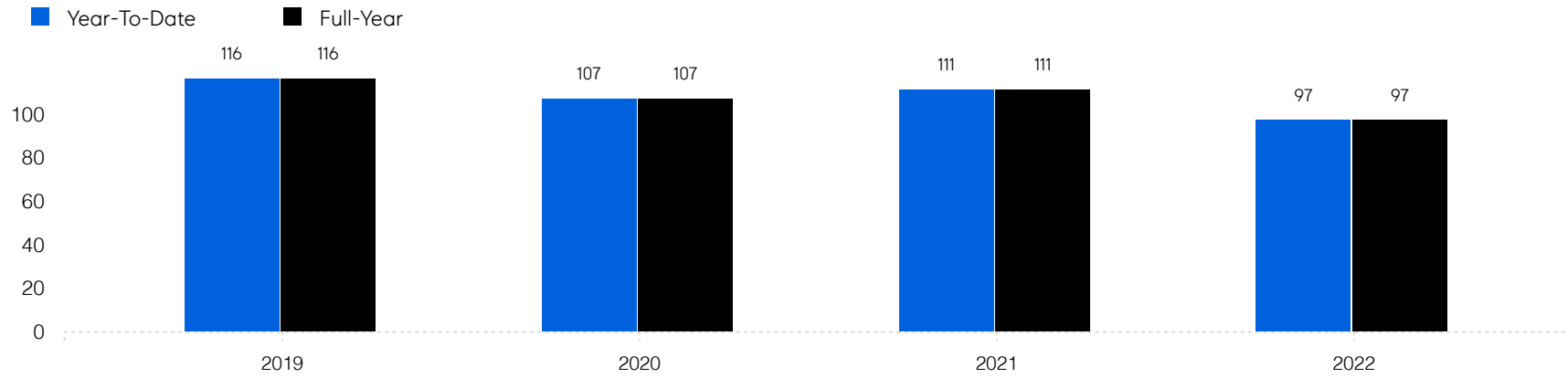
COMPASS

# North Arlington

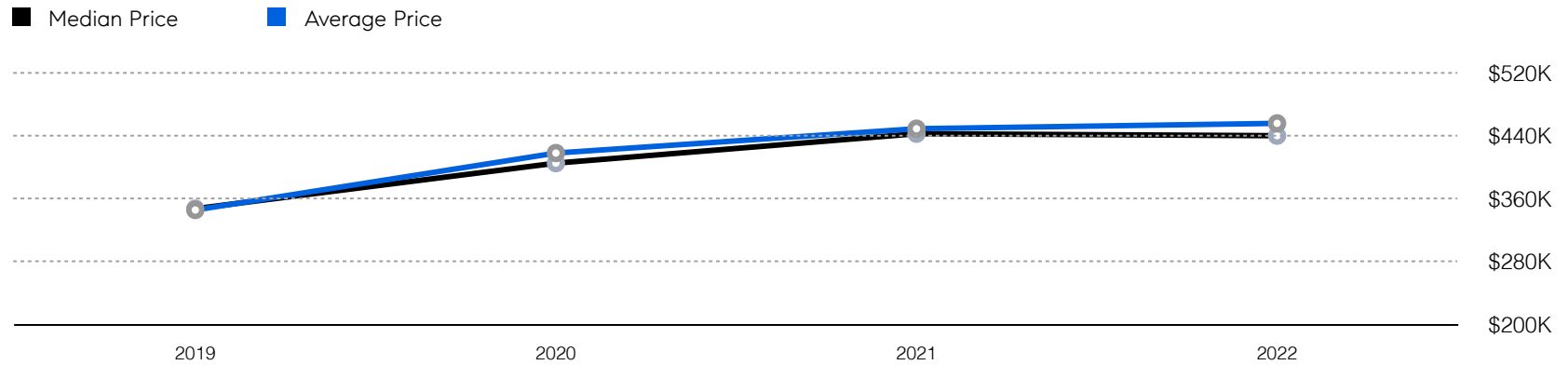
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	110	90	-18.2%
	SALES VOLUME	\$49,627,023	\$42,418,700	-14.5%
	MEDIAN PRICE	\$443,750	\$445,000	0.3%
	AVERAGE PRICE	\$451,155	\$471,319	4.5%
	AVERAGE DOM	34	40	17.6%
	# OF CONTRACTS	124	91	-26.6%
	# NEW LISTINGS	133	106	-20.3%
Condo/Co-op/Townhouse	# OF SALES	1	7	600.0%
	SALES VOLUME	\$200,000	\$1,785,000	792.5%
	MEDIAN PRICE	\$200,000	\$245,000	22.5%
	AVERAGE PRICE	\$200,000	\$255,000	27.5%
	AVERAGE DOM	8	49	512.5%
	# OF CONTRACTS	3	6	100.0%
	# NEW LISTINGS	3	7	133.3%

# North Arlington

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# North Bergen Market Report

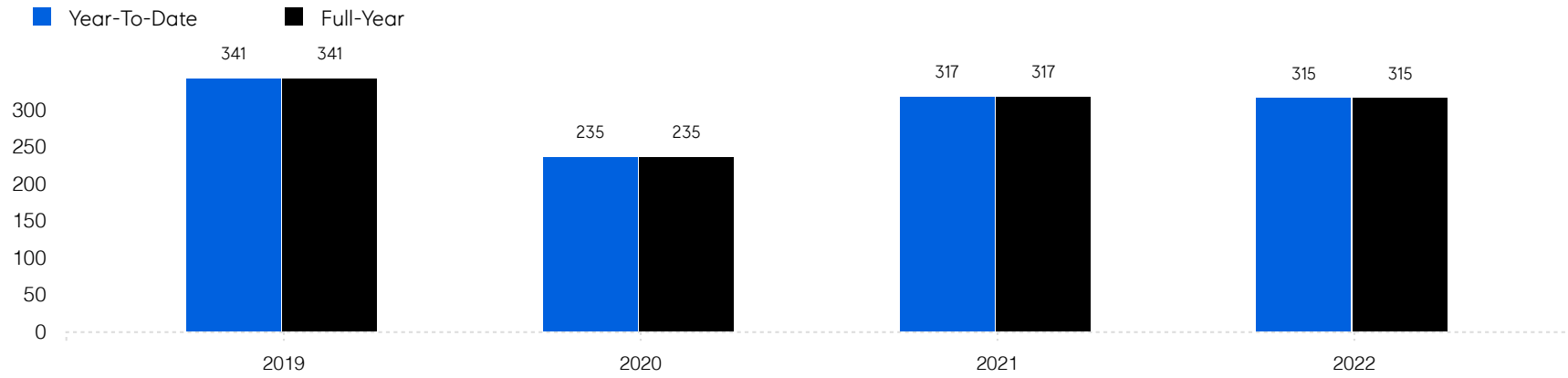
COMPASS

# North Bergen

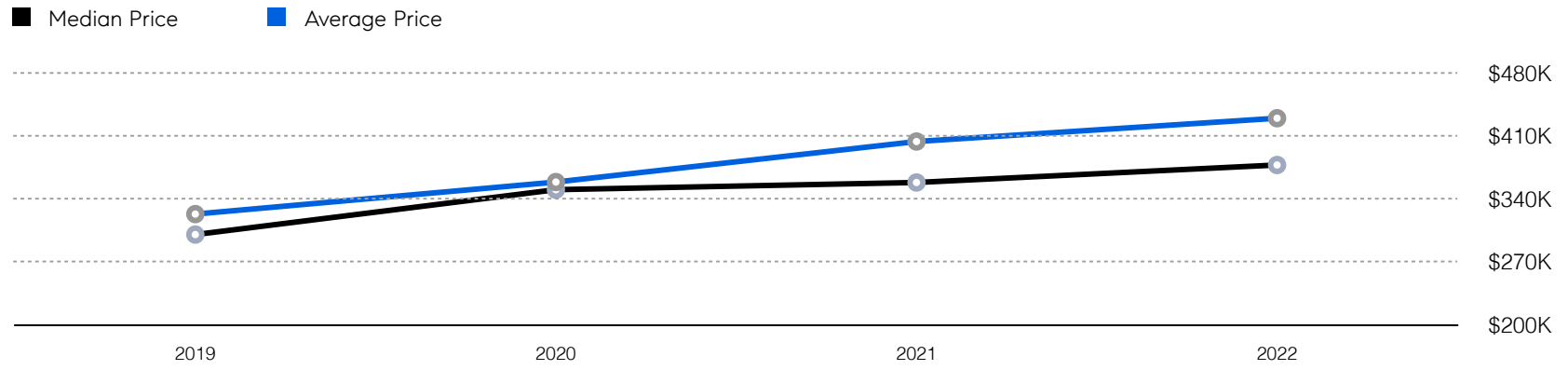
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	98	81	-17.3%
	SALES VOLUME	\$47,814,587	\$44,473,661	-7.0%
	MEDIAN PRICE	\$471,250	\$529,000	12.3%
	AVERAGE PRICE	\$487,904	\$549,058	12.5%
	AVERAGE DOM	40	43	7.5%
	# OF CONTRACTS	106	72	-32.1%
	# NEW LISTINGS	181	132	-27.1%
Condo/Co-op/Townhouse	# OF SALES	219	234	6.8%
	SALES VOLUME	\$80,138,938	\$90,847,187	13.4%
	MEDIAN PRICE	\$300,000	\$320,000	6.7%
	AVERAGE PRICE	\$365,931	\$388,236	6.1%
	AVERAGE DOM	53	48	-9.4%
	# OF CONTRACTS	227	220	-3.1%
	# NEW LISTINGS	418	359	-14.1%

# North Bergen

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# North Caldwell Market Report

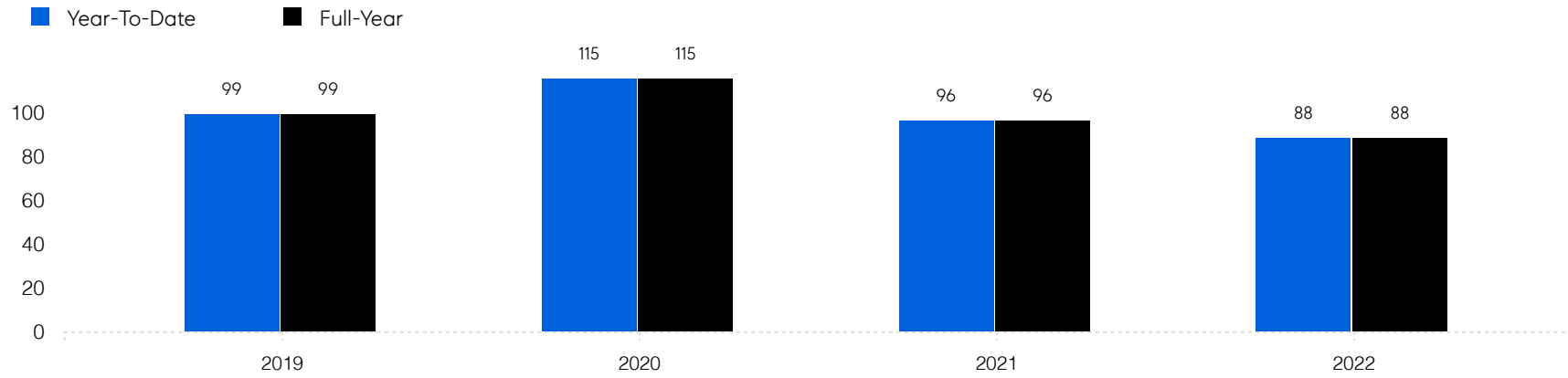
COMPASS

# North Caldwell

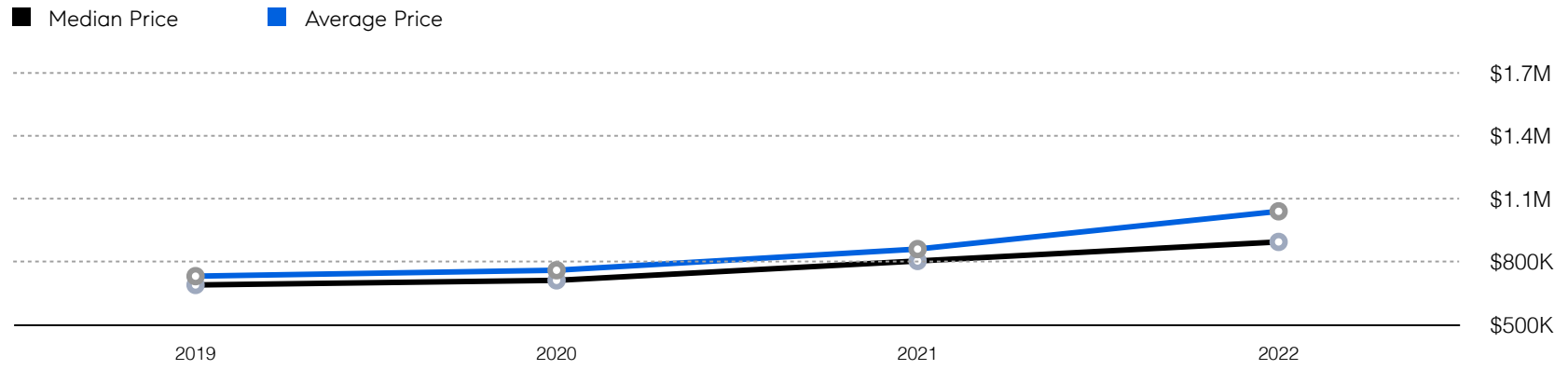
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	83	72	-13.3%
	SALES VOLUME	\$74,601,312	\$79,606,810	6.7%
	MEDIAN PRICE	\$825,000	\$912,558	10.6%
	AVERAGE PRICE	\$898,811	\$1,105,650	23.0%
	AVERAGE DOM	44	24	-45.5%
	# OF CONTRACTS	82	70	-14.6%
	# NEW LISTINGS	90	78	-13.3%
Condo/Co-op/Townhouse	# OF SALES	13	16	23.1%
	SALES VOLUME	\$7,897,700	\$11,878,000	50.4%
	MEDIAN PRICE	\$650,000	\$756,000	16.3%
	AVERAGE PRICE	\$607,515	\$742,375	22.2%
	AVERAGE DOM	47	35	-25.5%
	# OF CONTRACTS	13	15	15.4%
	# NEW LISTINGS	15	13	-13.3%

# North Caldwell

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# North Plainfield Market Report

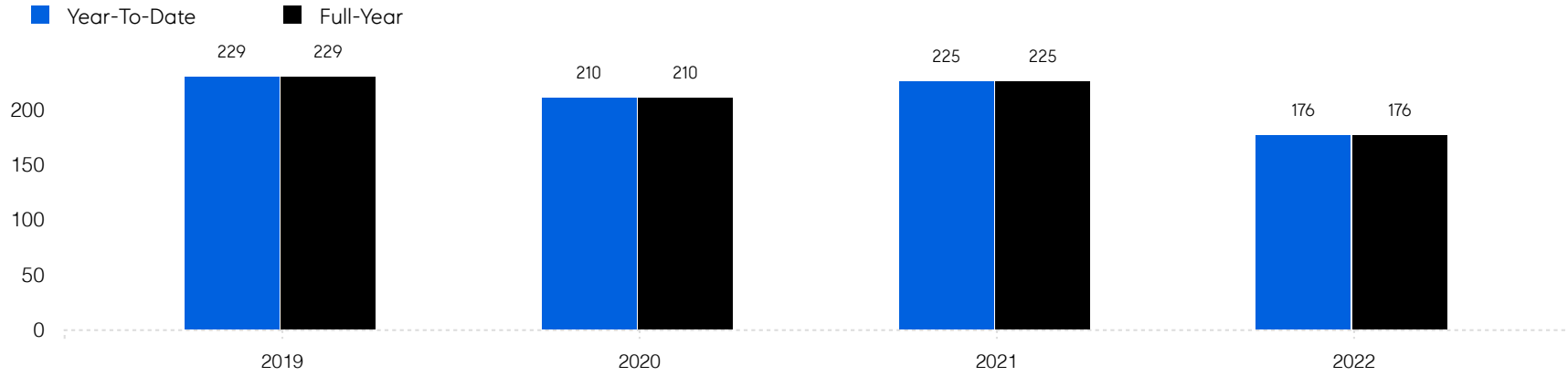
COMPASS

# North Plainfield

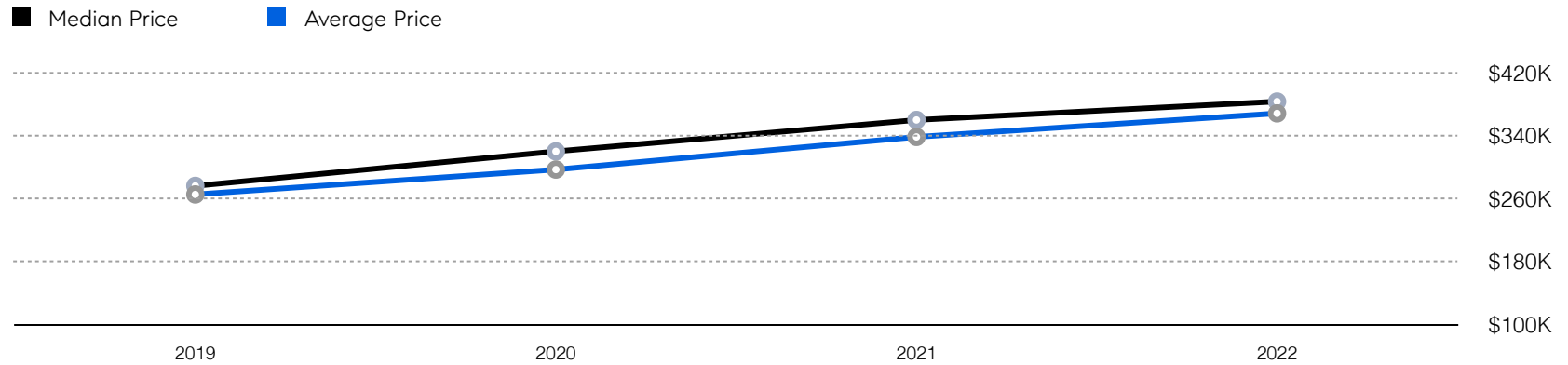
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	189	146	-22.8%
	SALES VOLUME	\$70,990,756	\$59,700,150	-15.9%
	MEDIAN PRICE	\$373,000	\$400,000	7.2%
	AVERAGE PRICE	\$375,612	\$408,905	8.9%
	AVERAGE DOM	38	42	10.5%
	# OF CONTRACTS	178	152	-14.6%
	# NEW LISTINGS	216	161	-25.5%
Condo/Co-op/Townhouse	# OF SALES	36	30	-16.7%
	SALES VOLUME	\$5,148,800	\$5,141,000	-0.2%
	MEDIAN PRICE	\$138,250	\$157,000	13.6%
	AVERAGE PRICE	\$143,022	\$171,367	19.8%
	AVERAGE DOM	28	32	14.3%
	# OF CONTRACTS	33	30	-9.1%
	# NEW LISTINGS	35	30	-14.3%

# North Plainfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Northvale Market Report

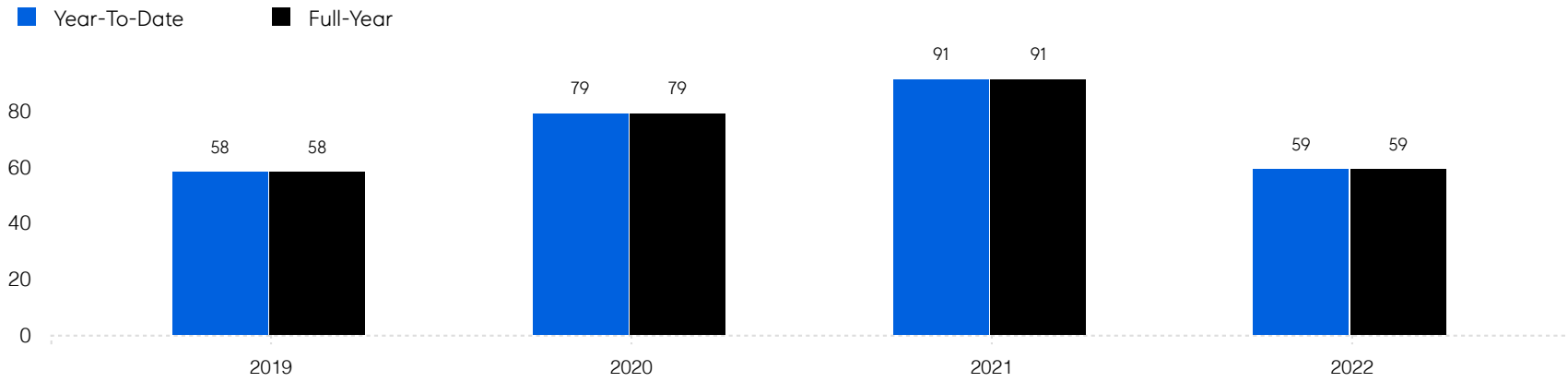
COMPASS

# Northvale

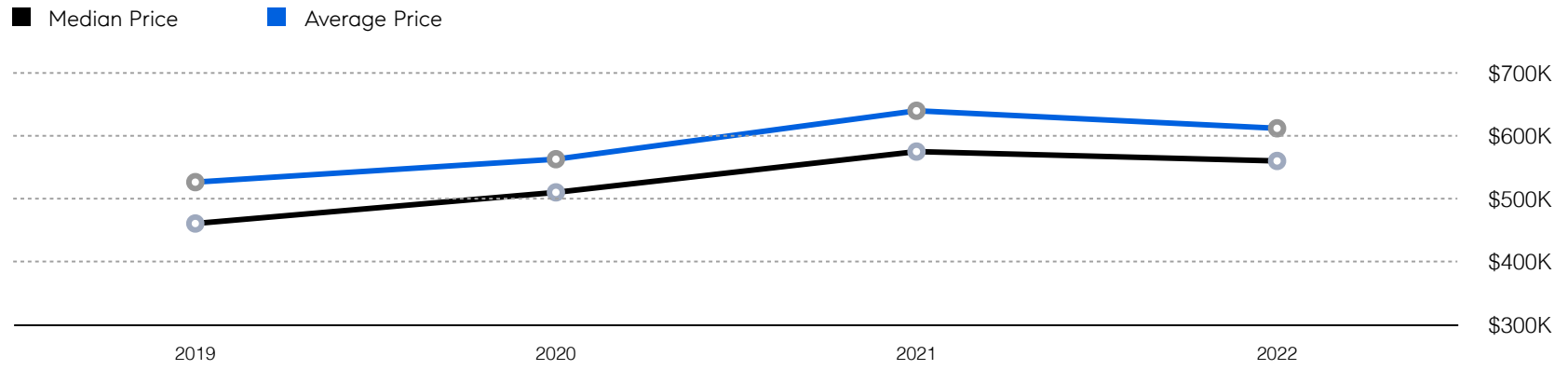
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	76	45	-40.8%
	SALES VOLUME	\$51,177,999	\$29,011,000	-43.3%
	MEDIAN PRICE	\$587,500	\$590,000	0.4%
	AVERAGE PRICE	\$673,395	\$644,689	-4.3%
	AVERAGE DOM	38	47	23.7%
	# OF CONTRACTS	79	47	-40.5%
	# NEW LISTINGS	81	50	-38.3%
Condo/Co-op/Townhouse	# OF SALES	15	14	-6.7%
	SALES VOLUME	\$7,050,588	\$7,095,000	0.6%
	MEDIAN PRICE	\$515,000	\$510,000	-1.0%
	AVERAGE PRICE	\$470,039	\$506,786	7.8%
	AVERAGE DOM	65	39	-40.0%
	# OF CONTRACTS	7	27	285.7%
	# NEW LISTINGS	3	30	900.0%

# Northvale

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Norwood Market Report

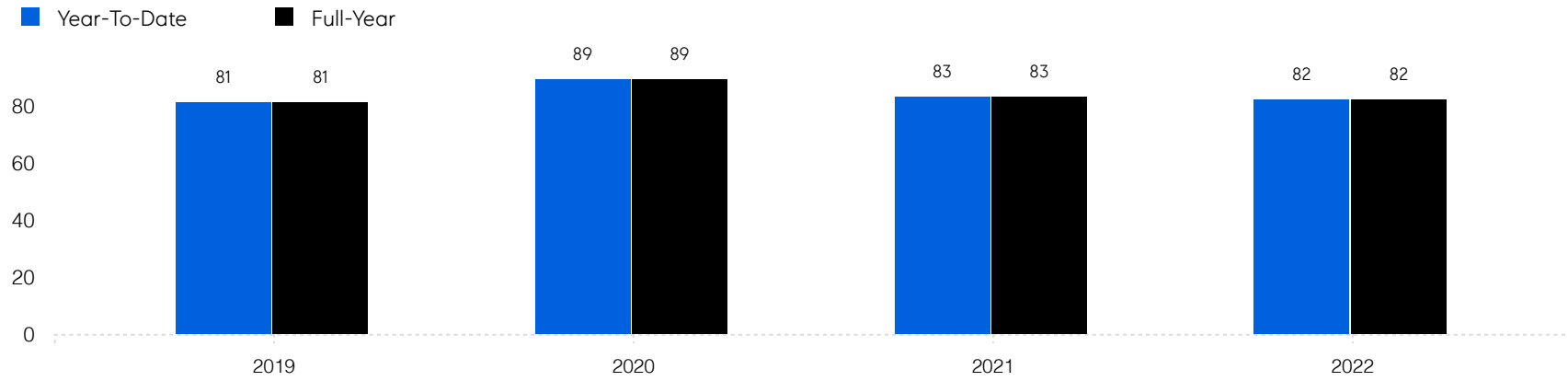
COMPASS

# Norwood

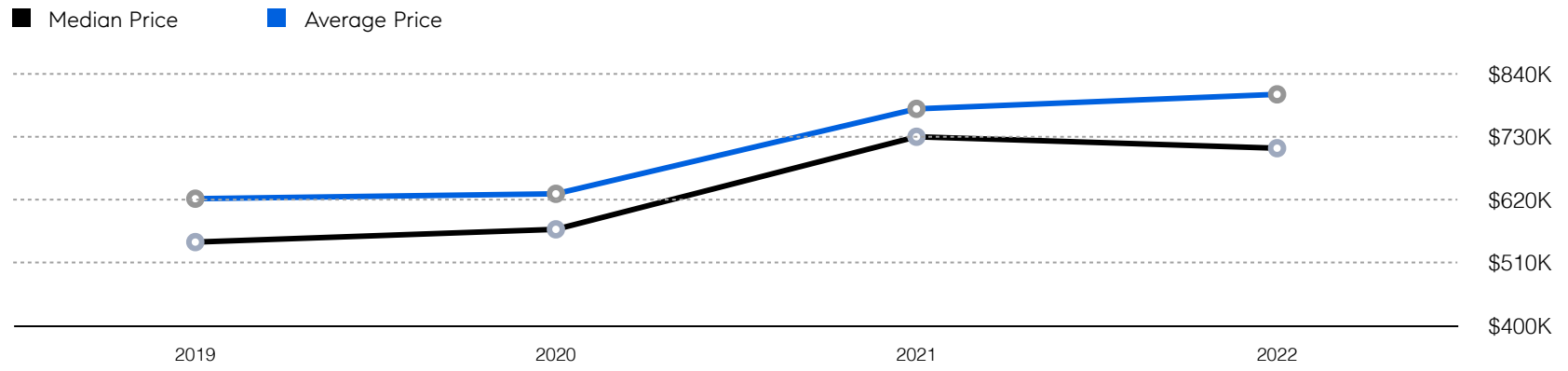
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	73	62	-15.1%
	SALES VOLUME	\$59,435,963	\$51,961,554	-12.6%
	MEDIAN PRICE	\$760,000	\$732,500	-3.6%
	AVERAGE PRICE	\$814,191	\$838,090	2.9%
	AVERAGE DOM	44	31	-29.5%
	# OF CONTRACTS	75	53	-29.3%
	# NEW LISTINGS	82	66	-19.5%
Condo/Co-op/Townhouse	# OF SALES	10	20	100.0%
	SALES VOLUME	\$5,208,432	\$13,985,656	168.5%
	MEDIAN PRICE	\$572,500	\$700,000	22.3%
	AVERAGE PRICE	\$520,843	\$699,283	34.3%
	AVERAGE DOM	24	41	70.8%
	# OF CONTRACTS	10	21	110.0%
	# NEW LISTINGS	15	22	46.7%

# Norwood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Nutley Market Report

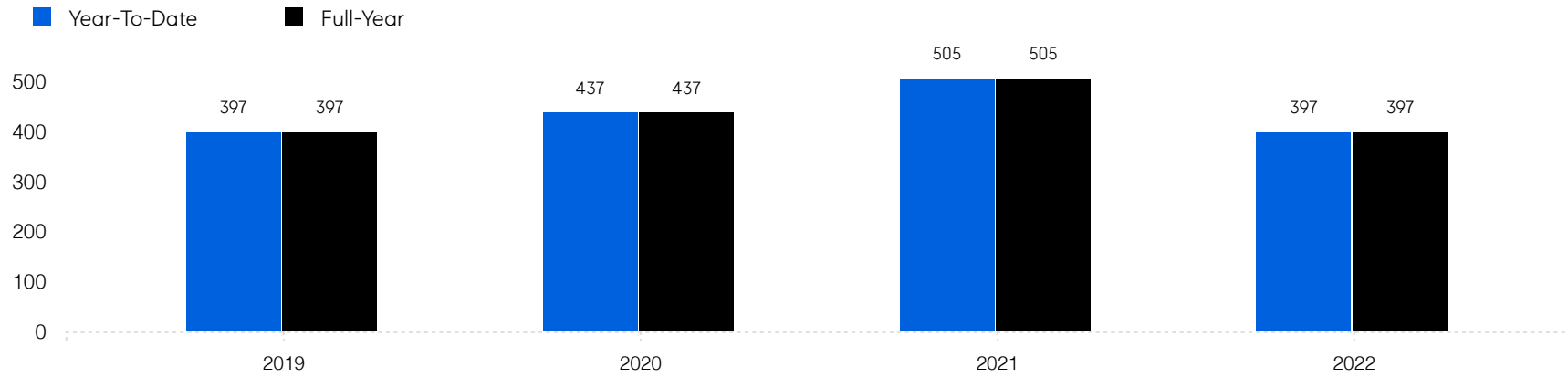
COMPASS

# Nutley

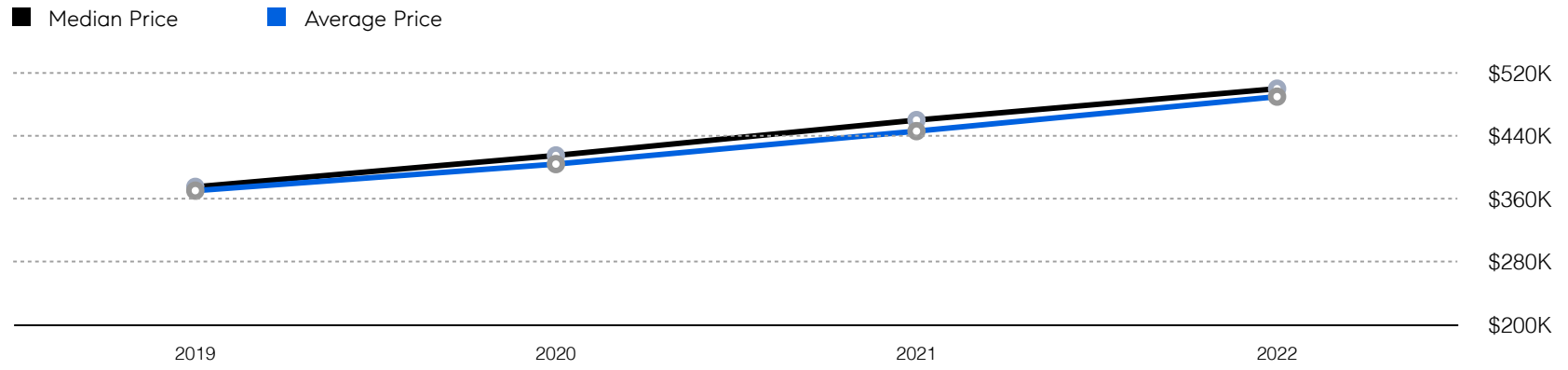
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	347	270	-22.2%
	SALES VOLUME	\$180,483,207	\$150,419,146	-16.7%
	MEDIAN PRICE	\$510,000	\$535,000	4.9%
	AVERAGE PRICE	\$520,125	\$557,108	7.1%
	AVERAGE DOM	33	34	3.0%
	# OF CONTRACTS	418	296	-29.2%
	# NEW LISTINGS	447	304	-32.0%
Condo/Co-op/Townhouse	# OF SALES	158	127	-19.6%
	SALES VOLUME	\$44,714,048	\$44,053,300	-1.5%
	MEDIAN PRICE	\$265,000	\$325,000	22.6%
	AVERAGE PRICE	\$283,000	\$346,876	22.6%
	AVERAGE DOM	37	34	-8.1%
	# OF CONTRACTS	182	134	-26.4%
	# NEW LISTINGS	199	123	-38.2%

# Nutley

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Oakland Market Report

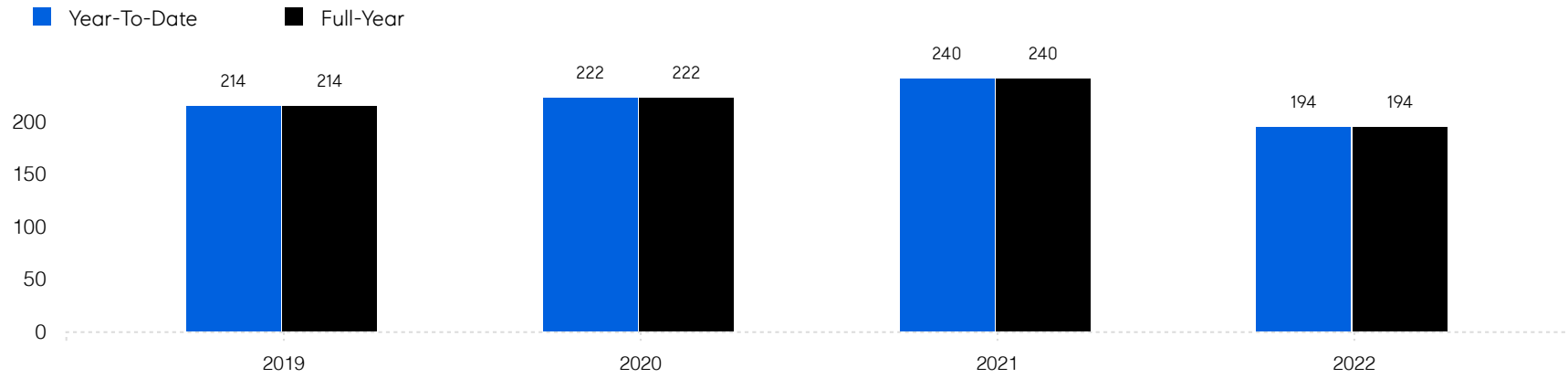
COMPASS

# Oakland

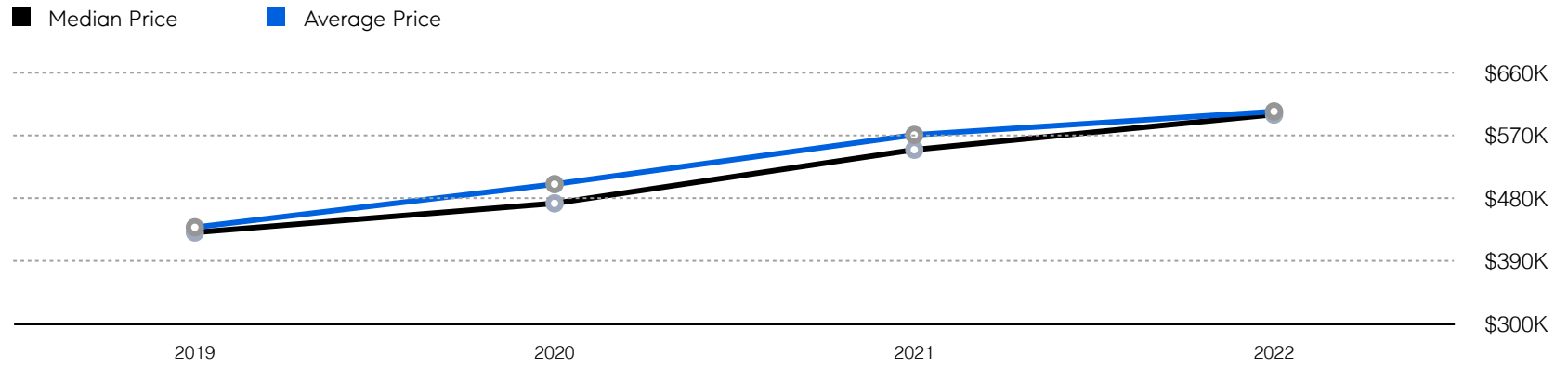
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	227	179	-21.1%
	SALES VOLUME	\$129,868,888	\$108,969,168	-16.1%
	MEDIAN PRICE	\$539,900	\$600,000	11.1%
	AVERAGE PRICE	\$572,110	\$608,766	6.4%
	AVERAGE DOM	36	30	-16.7%
	# OF CONTRACTS	257	188	-26.8%
	# NEW LISTINGS	281	208	-26.0%
Condo/Co-op/Townhouse	# OF SALES	13	15	15.4%
	SALES VOLUME	\$7,118,000	\$8,286,668	16.4%
	MEDIAN PRICE	\$625,000	\$460,000	-26.4%
	AVERAGE PRICE	\$547,538	\$552,445	0.9%
	AVERAGE DOM	46	21	-54.3%
	# OF CONTRACTS	17	12	-29.4%
	# NEW LISTINGS	16	13	-18.7%

# Oakland

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Old Tappan Market Report

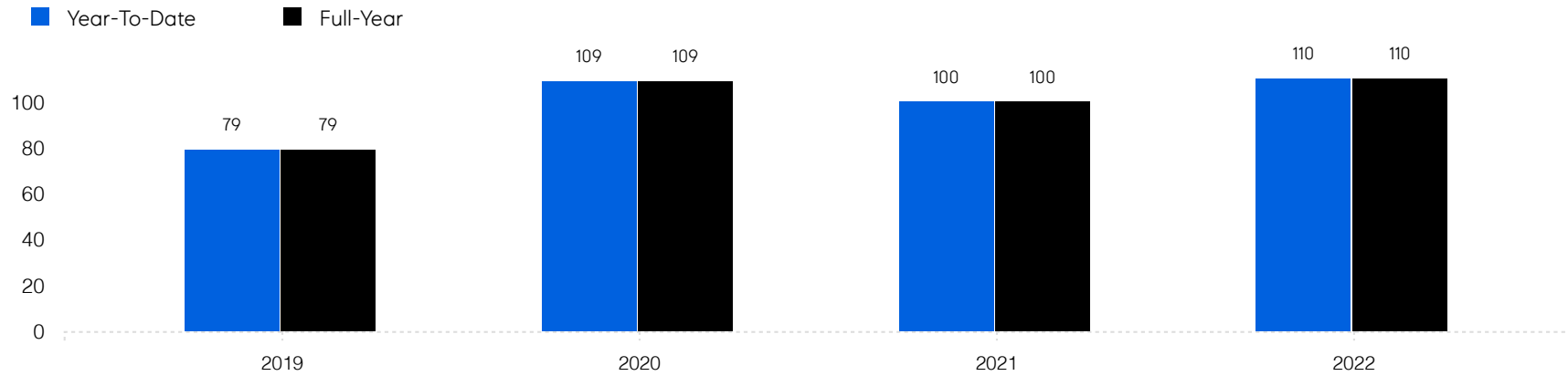
COMPASS

# Old Tappan

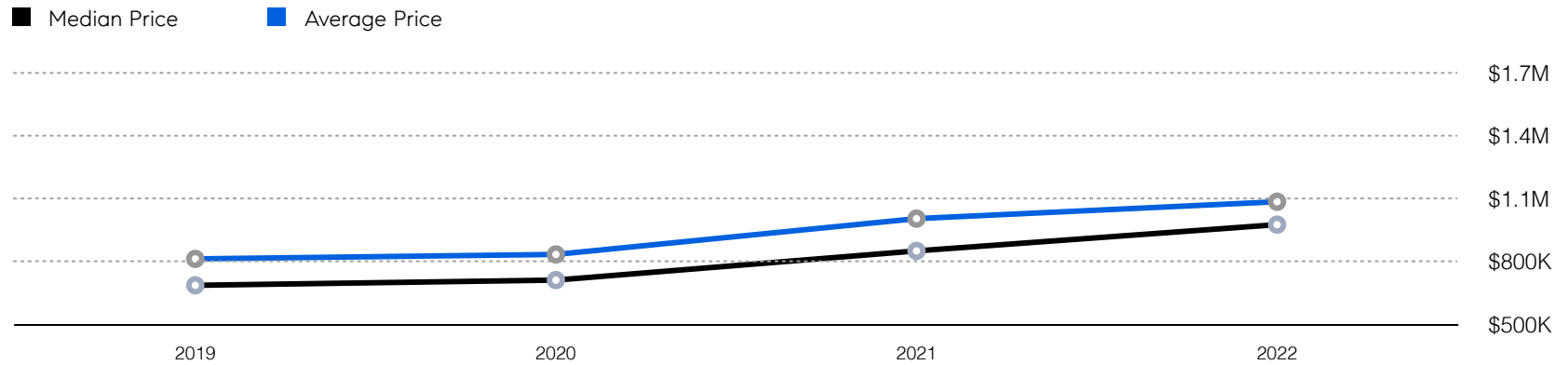
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	70	69	-1.4%
	SALES VOLUME	\$79,792,074	\$86,586,194	8.5%
	MEDIAN PRICE	\$957,000	\$1,167,000	21.9%
	AVERAGE PRICE	\$1,139,887	\$1,254,872	10.1%
	AVERAGE DOM	49	48	-2.0%
	# OF CONTRACTS	85	64	-24.7%
	# NEW LISTINGS	98	74	-24.5%
Condo/Co-op/Townhouse	# OF SALES	30	41	36.7%
	SALES VOLUME	\$20,578,777	\$32,693,458	58.9%
	MEDIAN PRICE	\$682,500	\$777,500	13.9%
	AVERAGE PRICE	\$685,959	\$797,401	16.2%
	AVERAGE DOM	57	61	7.0%
	# OF CONTRACTS	28	71	153.6%
	# NEW LISTINGS	32	77	140.6%

# Old Tappan

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Oradell Market Report

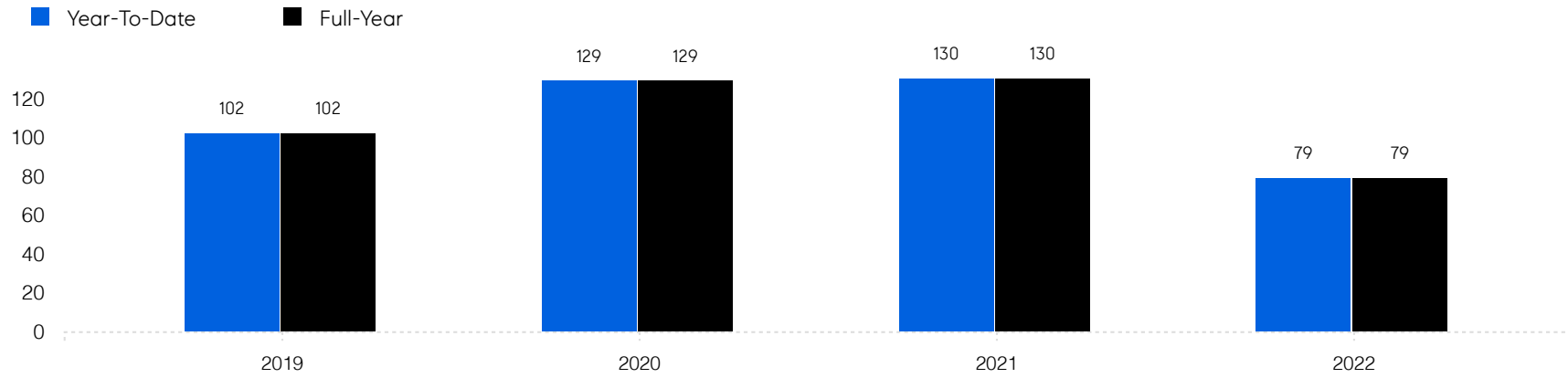
COMPASS

# Oradell

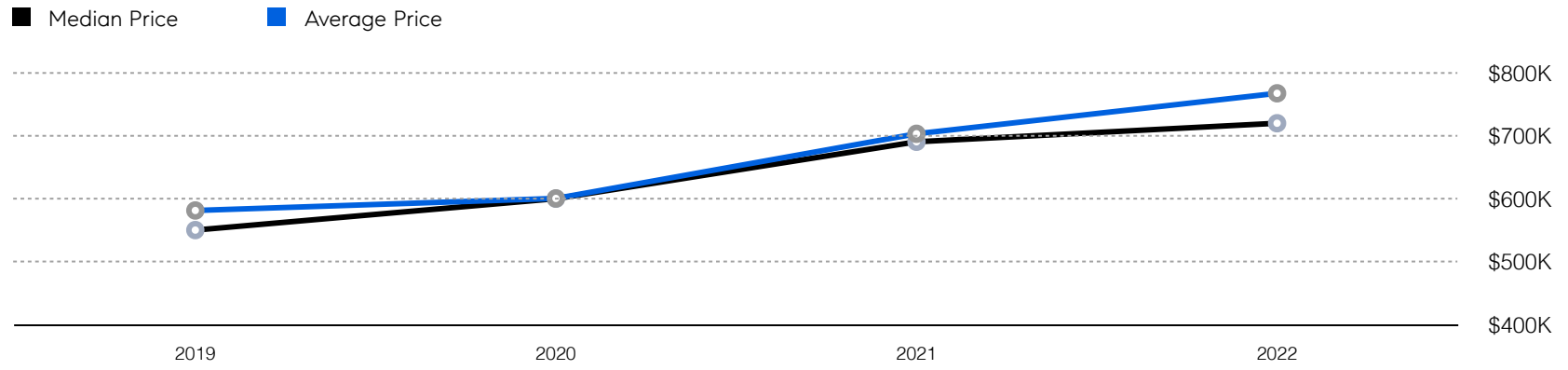
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	130	79	-39.2%
	SALES VOLUME	\$91,419,823	\$60,644,888	-33.7%
	MEDIAN PRICE	\$690,500	\$720,000	4.3%
	AVERAGE PRICE	\$703,229	\$767,657	9.2%
	AVERAGE DOM	27	28	3.7%
	# OF CONTRACTS	128	83	-35.2%
	# NEW LISTINGS	134	95	-29.1%
Condo/Co-op/Townhouse	# OF SALES	0	0	0.0%
	SALES VOLUME	-	-	-
	MEDIAN PRICE	-	-	-
	AVERAGE PRICE	-	-	-
	AVERAGE DOM	-	-	-
	# OF CONTRACTS	1	0	0.0%
	# NEW LISTINGS	1	0	0.0%

# Oradell

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Orange Market Report

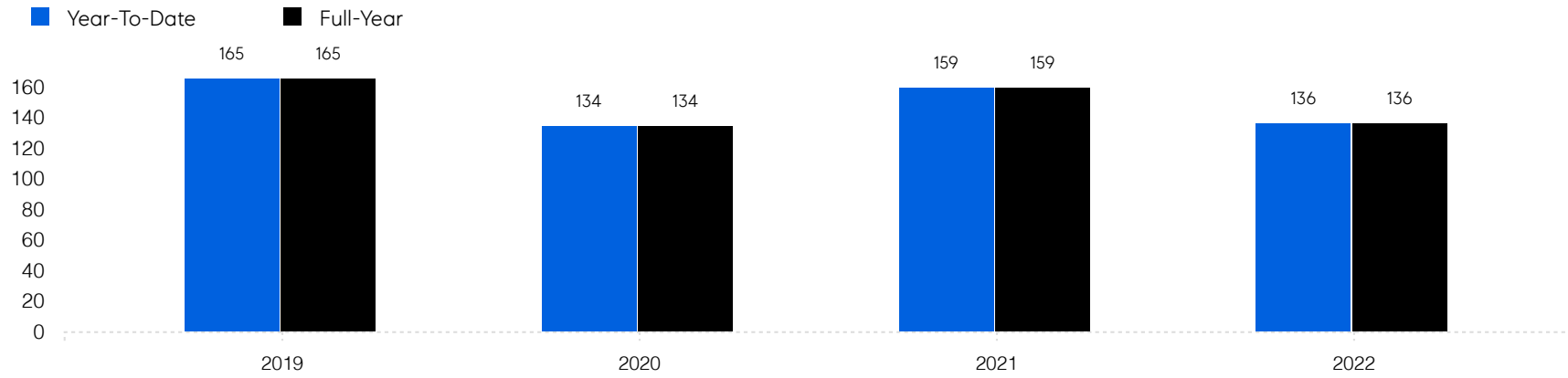
COMPASS

# Orange

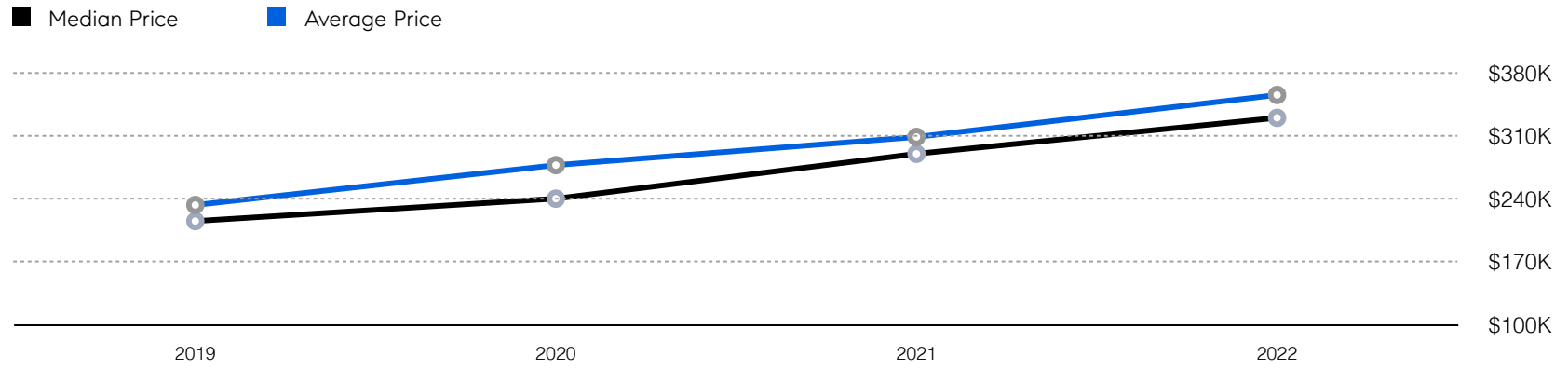
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	121	106	-12.4%
	SALES VOLUME	\$40,932,969	\$40,533,326	-1.0%
	MEDIAN PRICE	\$320,000	\$346,000	8.1%
	AVERAGE PRICE	\$338,289	\$382,390	13.0%
	AVERAGE DOM	53	48	-9.4%
	# OF CONTRACTS	155	124	-20.0%
	# NEW LISTINGS	172	151	-12.2%
Condo/Co-op/Townhouse	# OF SALES	38	30	-21.1%
	SALES VOLUME	\$8,151,900	\$7,813,900	-4.1%
	MEDIAN PRICE	\$220,000	\$265,000	20.5%
	AVERAGE PRICE	\$214,524	\$260,463	21.4%
	AVERAGE DOM	51	75	47.1%
	# OF CONTRACTS	41	39	-4.9%
	# NEW LISTINGS	60	34	-43.3%

# Orange

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Palisades Park Market Report

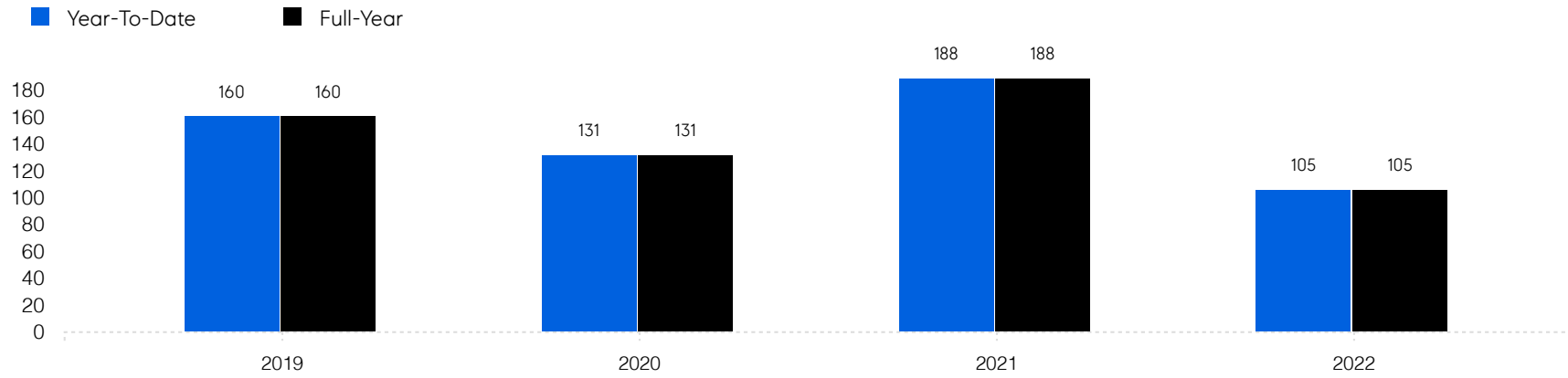
COMPASS

# Palisades Park

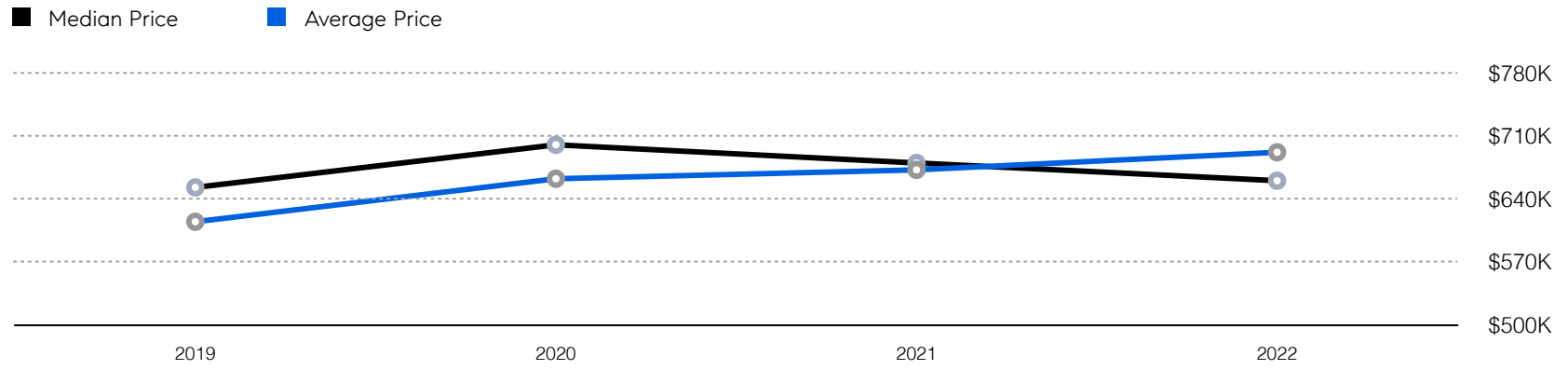
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	16	14	-12.5%
	SALES VOLUME	\$10,684,500	\$10,134,300	-5.1%
	MEDIAN PRICE	\$635,000	\$642,500	1.2%
	AVERAGE PRICE	\$667,781	\$723,879	8.4%
	AVERAGE DOM	72	59	-18.1%
	# OF CONTRACTS	18	16	-11.1%
	# NEW LISTINGS	22	19	-13.6%
Condo/Co-op/Townhouse	# OF SALES	172	91	-47.1%
	SALES VOLUME	\$115,662,000	\$62,488,901	-46.0%
	MEDIAN PRICE	\$690,000	\$670,000	-2.9%
	AVERAGE PRICE	\$672,453	\$686,691	2.1%
	AVERAGE DOM	61	48	-21.3%
	# OF CONTRACTS	181	93	-48.6%
	# NEW LISTINGS	179	114	-36.3%

# Palisades Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Paramus Market Report

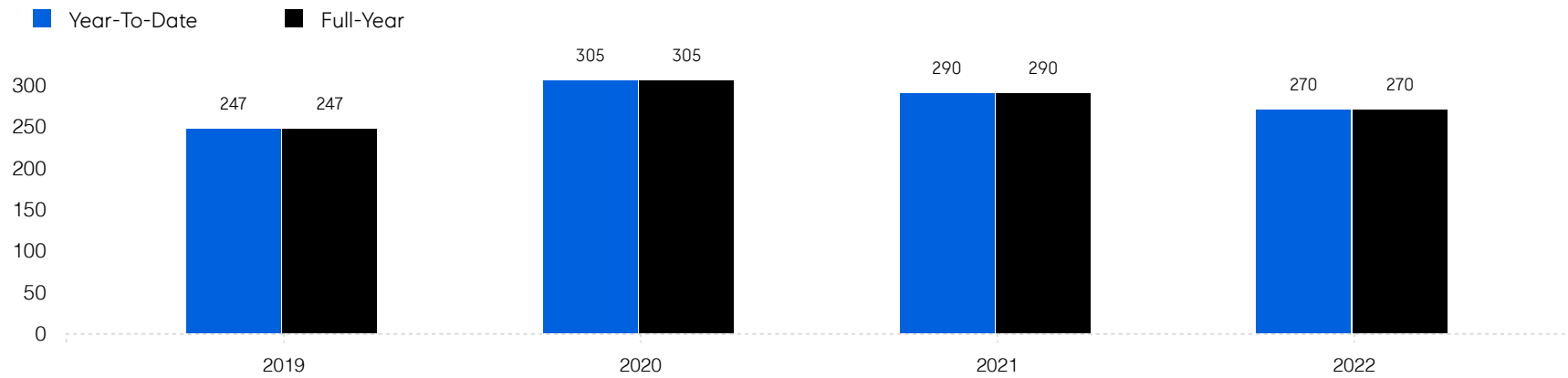
COMPASS

# Paramus

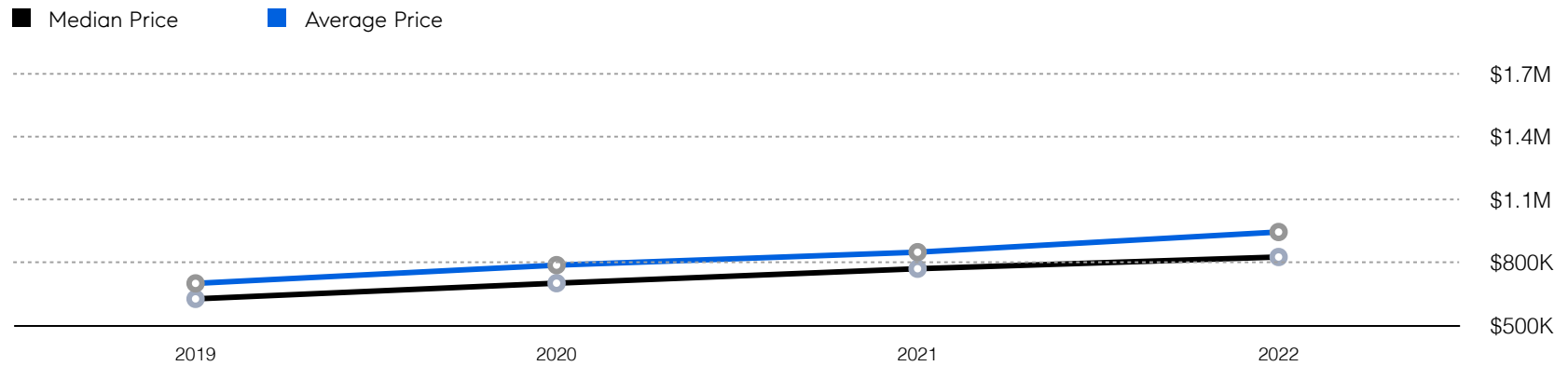
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	271	250	-7.7%
	SALES VOLUME	\$232,620,932	\$241,743,686	3.9%
	MEDIAN PRICE	\$766,000	\$815,000	6.4%
	AVERAGE PRICE	\$858,380	\$966,975	12.7%
	AVERAGE DOM	40	36	-10.0%
	# OF CONTRACTS	303	272	-10.2%
	# NEW LISTINGS	310	297	-4.2%
Condo/Co-op/Townhouse	# OF SALES	19	20	5.3%
	SALES VOLUME	\$13,313,000	\$13,261,295	-0.4%
	MEDIAN PRICE	\$775,000	\$885,898	14.3%
	AVERAGE PRICE	\$700,684	\$663,065	-5.4%
	AVERAGE DOM	30	60	100.0%
	# OF CONTRACTS	21	19	-9.5%
	# NEW LISTINGS	24	13	-45.8%

# Paramus

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Park Ridge Market Report

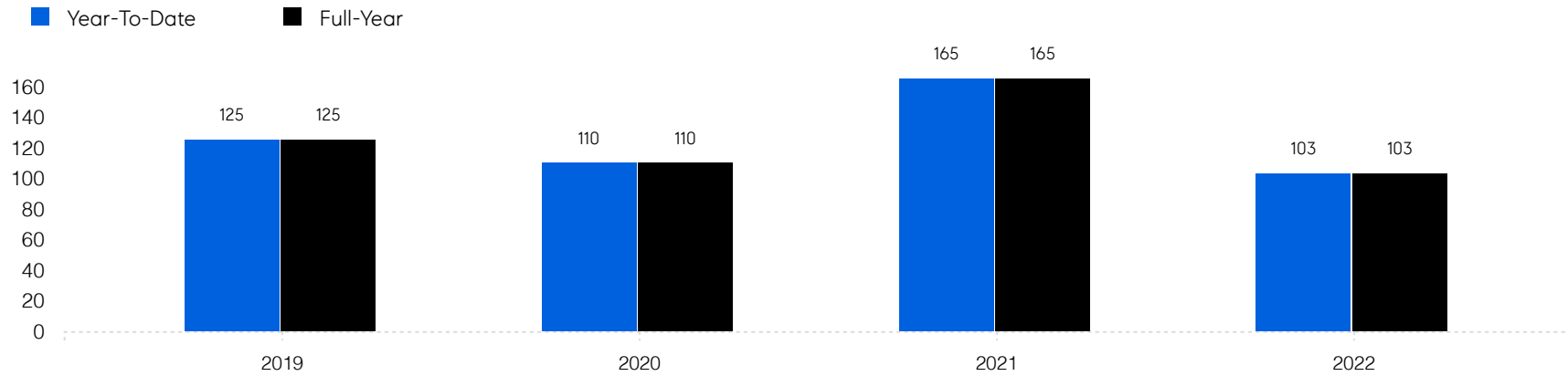
COMPASS

# Park Ridge

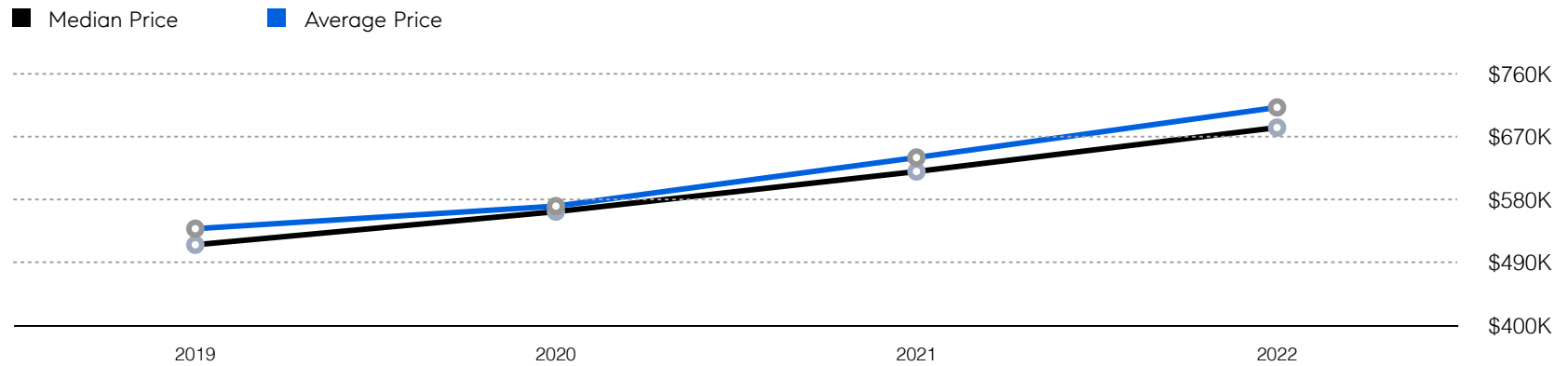
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	127	78	-38.6%
	SALES VOLUME	\$83,710,179	\$55,782,598	-33.4%
	MEDIAN PRICE	\$620,000	\$684,000	10.3%
	AVERAGE PRICE	\$659,135	\$715,162	8.5%
	AVERAGE DOM	32	27	-15.6%
	# OF CONTRACTS	129	75	-41.9%
	# NEW LISTINGS	132	89	-32.6%
Condo/Co-op/Townhouse	# OF SALES	38	25	-34.2%
	SALES VOLUME	\$21,900,188	\$17,542,500	-19.9%
	MEDIAN PRICE	\$555,000	\$605,000	9.0%
	AVERAGE PRICE	\$576,321	\$701,700	21.8%
	AVERAGE DOM	46	29	-37.0%
	# OF CONTRACTS	39	22	-43.6%
	# NEW LISTINGS	31	26	-16.1%

# Park Ridge

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Parsippany Market Report

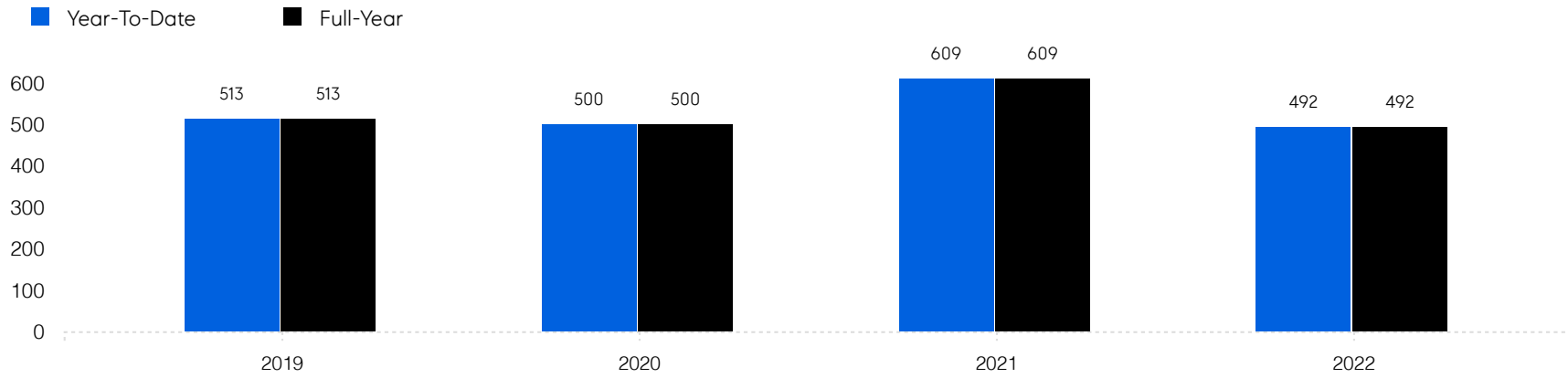
COMPASS

# Parsippany

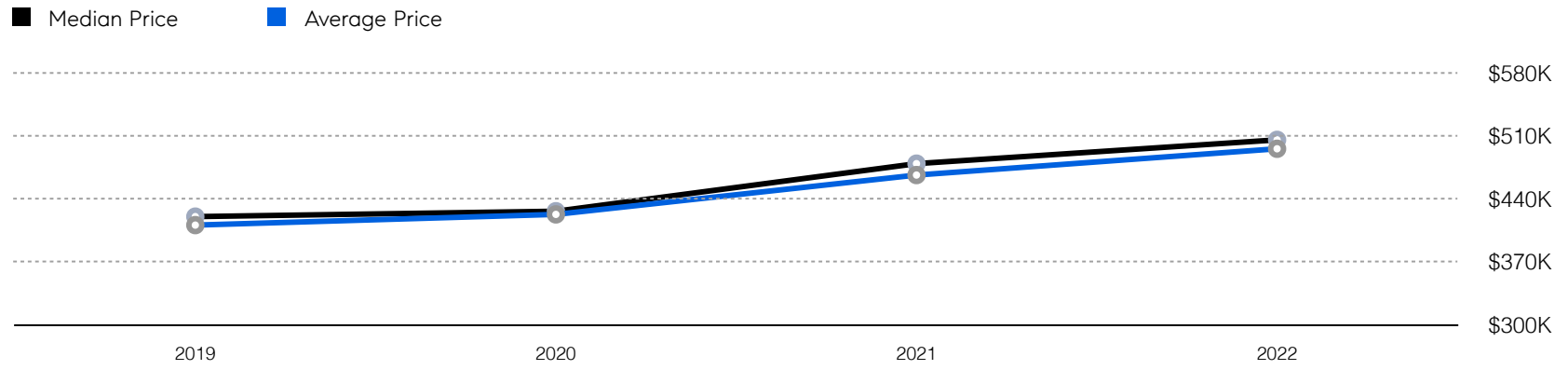
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	450	341	-24.2%
	SALES VOLUME	\$237,493,735	\$195,733,257	-17.6%
	MEDIAN PRICE	\$517,500	\$550,000	6.3%
	AVERAGE PRICE	\$527,764	\$573,998	8.8%
	AVERAGE DOM	27	30	11.1%
	# OF CONTRACTS	446	333	-25.3%
	# NEW LISTINGS	545	353	-35.2%
Condo/Co-op/Townhouse	# OF SALES	159	151	-5.0%
	SALES VOLUME	\$46,475,554	\$48,082,914	3.5%
	MEDIAN PRICE	\$215,000	\$225,000	4.7%
	AVERAGE PRICE	\$292,299	\$318,430	8.9%
	AVERAGE DOM	36	26	-27.8%
	# OF CONTRACTS	146	149	2.1%
	# NEW LISTINGS	178	155	-12.9%

# Parsippany

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Passaic Market Report

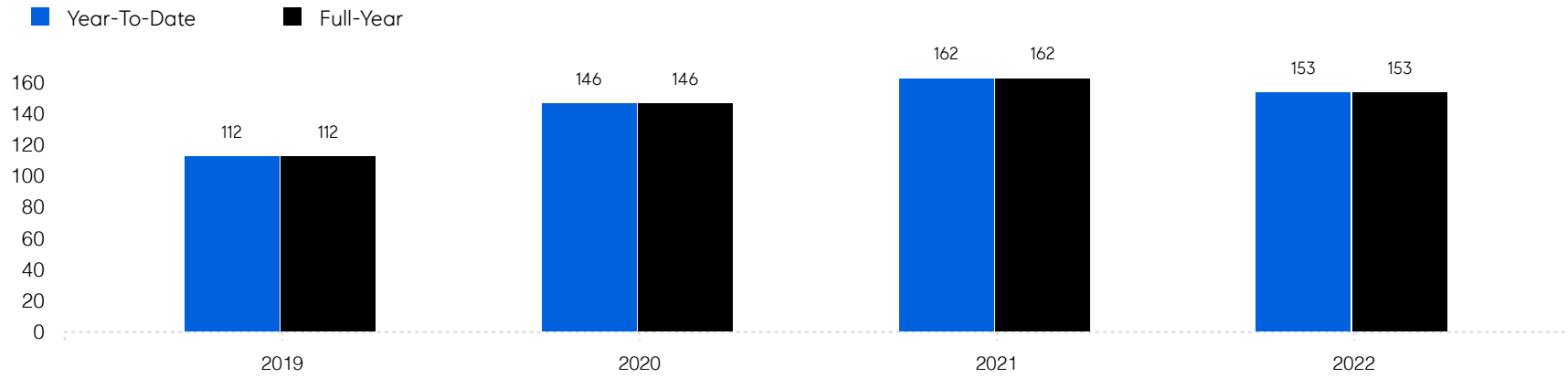
COMPASS

# Passaic

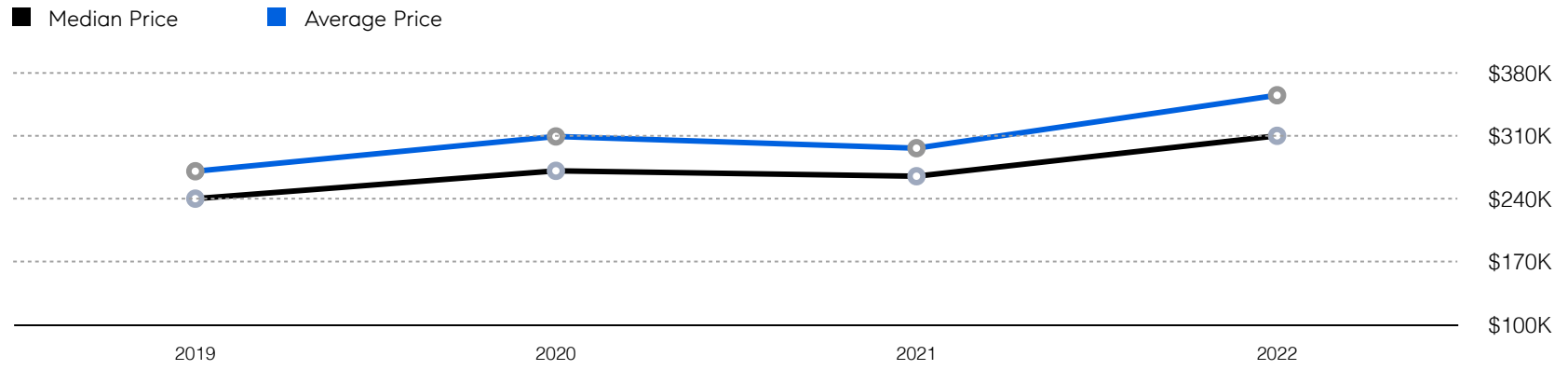
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	68	74	8.8%
	SALES VOLUME	\$28,794,300	\$36,138,000	25.5%
	MEDIAN PRICE	\$409,250	\$454,500	11.1%
	AVERAGE PRICE	\$423,446	\$488,351	15.3%
	AVERAGE DOM	46	47	2.2%
	# OF CONTRACTS	81	81	0.0%
	# NEW LISTINGS	120	85	-29.2%
Condo/Co-op/Townhouse	# OF SALES	94	79	-16.0%
	SALES VOLUME	\$19,194,575	\$18,206,700	-5.1%
	MEDIAN PRICE	\$200,000	\$227,000	13.5%
	AVERAGE PRICE	\$204,198	\$230,465	12.9%
	AVERAGE DOM	49	58	18.4%
	# OF CONTRACTS	93	89	-4.3%
	# NEW LISTINGS	111	83	-25.2%

# Passaic

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Paterson Market Report

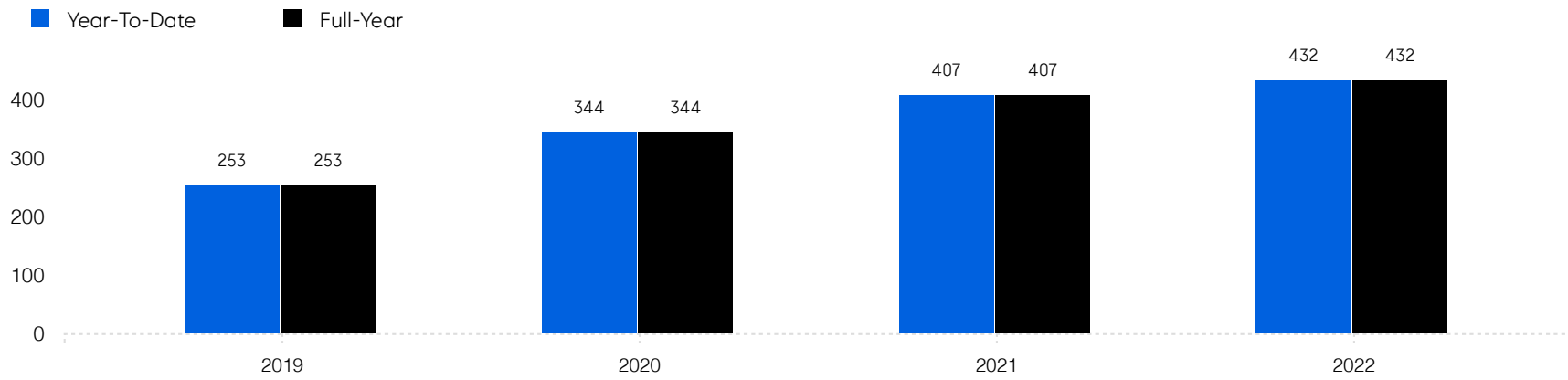
COMPASS

# Paterson

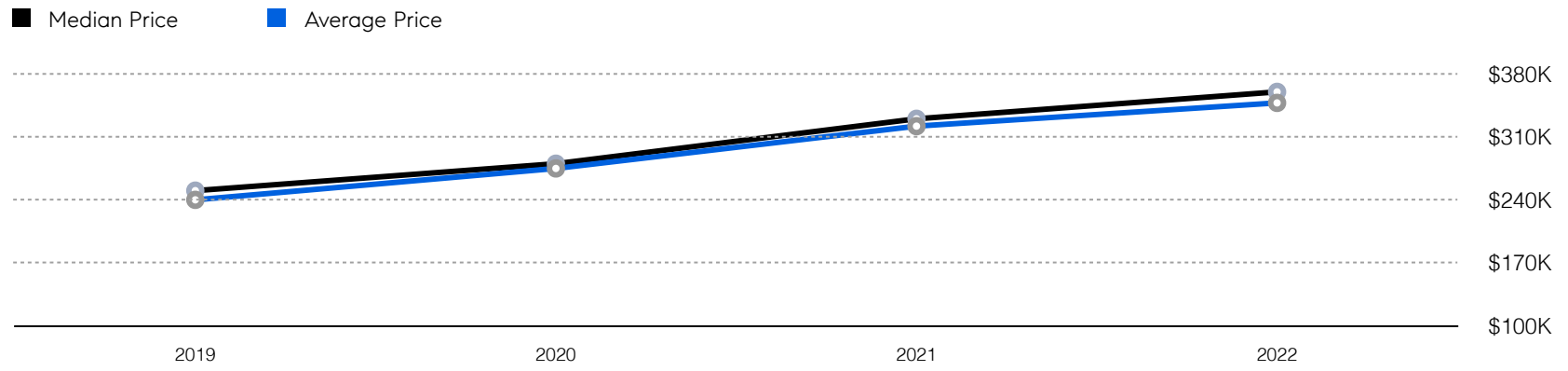
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	336	358	6.5%
	SALES VOLUME	\$114,416,924	\$133,834,600	17.0%
	MEDIAN PRICE	\$345,140	\$390,000	13.0%
	AVERAGE PRICE	\$340,527	\$373,840	9.8%
	AVERAGE DOM	52	47	-9.6%
	# OF CONTRACTS	362	411	13.5%
	# NEW LISTINGS	452	432	-4.4%
Condo/Co-op/Townhouse	# OF SALES	71	74	4.2%
	SALES VOLUME	\$16,569,469	\$16,385,400	-1.1%
	MEDIAN PRICE	\$250,000	\$230,000	-8.0%
	AVERAGE PRICE	\$233,373	\$221,424	-5.1%
	AVERAGE DOM	70	60	-14.3%
	# OF CONTRACTS	68	87	27.9%
	# NEW LISTINGS	86	84	-2.3%

# Paterson

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Peapack Gladstone Market Report

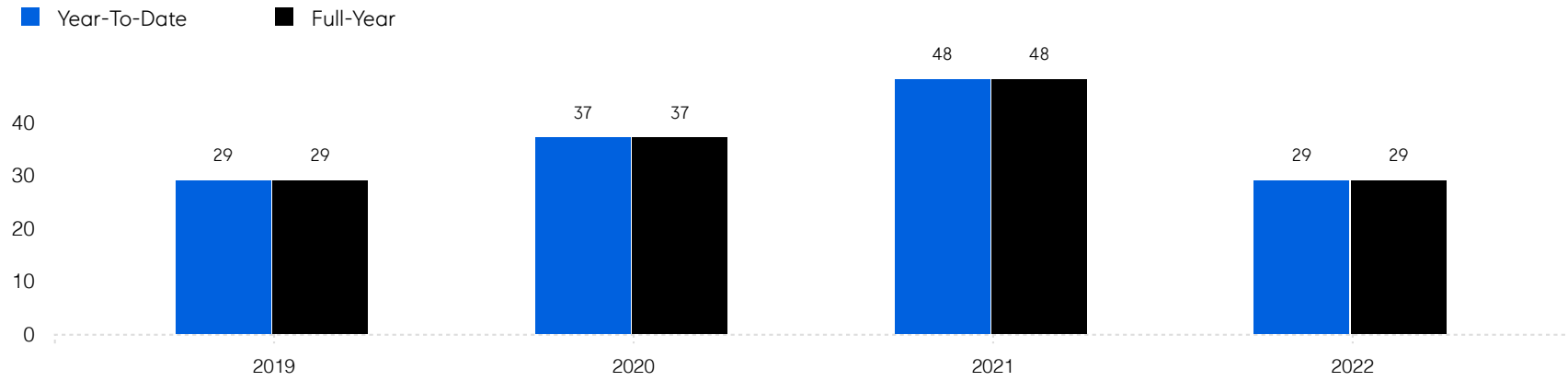
COMPASS

# Peapack Gladstone

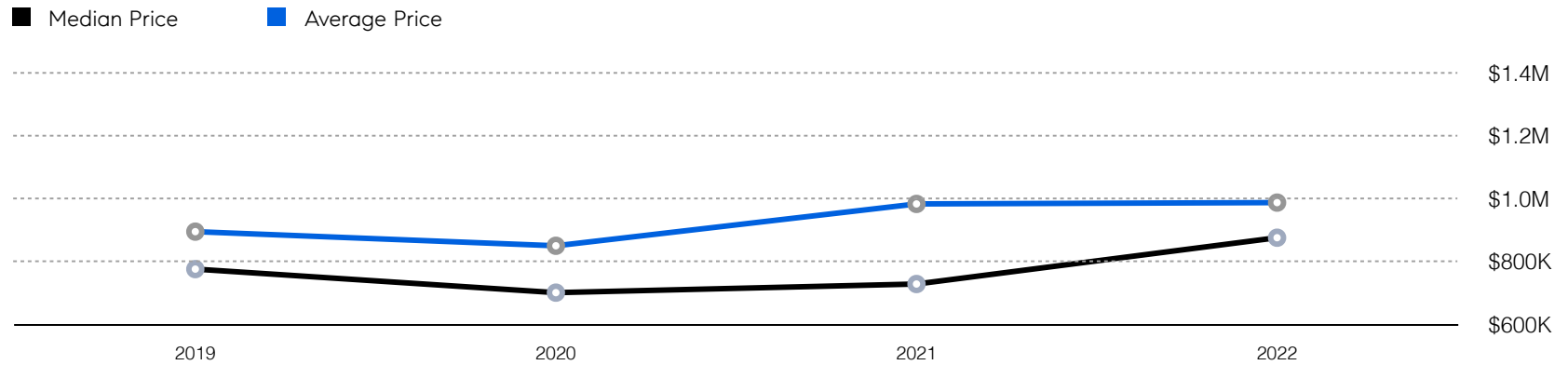
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	47	29	-38.3%
	SALES VOLUME	\$46,881,775	\$28,618,159	-39.0%
	MEDIAN PRICE	\$730,000	\$875,000	19.9%
	AVERAGE PRICE	\$997,485	\$986,833	-1.1%
	AVERAGE DOM	55	30	-45.5%
	# OF CONTRACTS	42	27	-35.7%
	# NEW LISTINGS	51	36	-29.4%
Condo/Co-op/Townhouse	# OF SALES	1	0	0.0%
	SALES VOLUME	\$285,000	-	-
	MEDIAN PRICE	\$285,000	-	-
	AVERAGE PRICE	\$285,000	-	-
	AVERAGE DOM	15	-	-
	# OF CONTRACTS	1	0	0.0%
	# NEW LISTINGS	1	0	0.0%

# Peapack Gladstone

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Plainfield Market Report

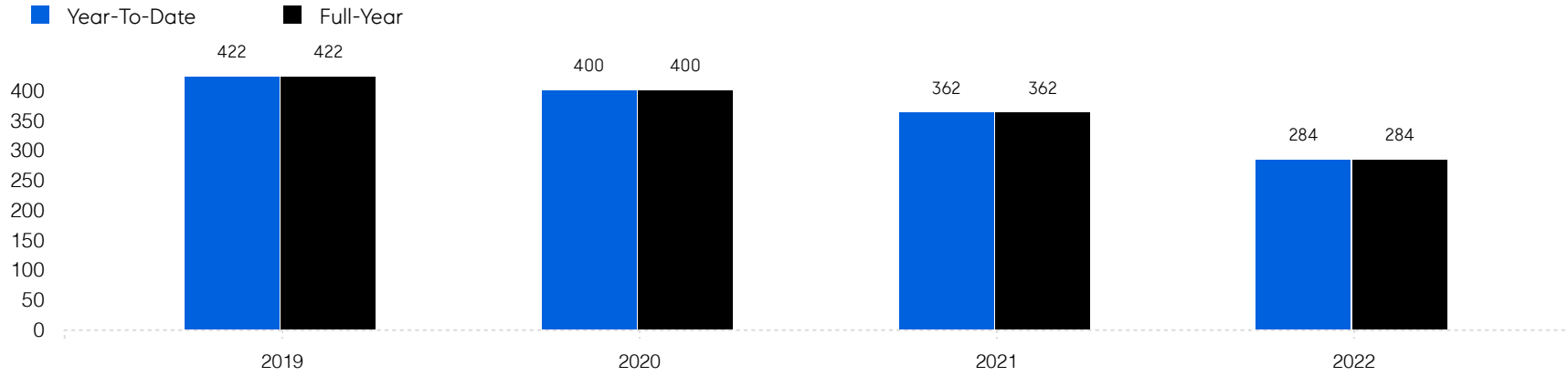
COMPASS

# Plainfield

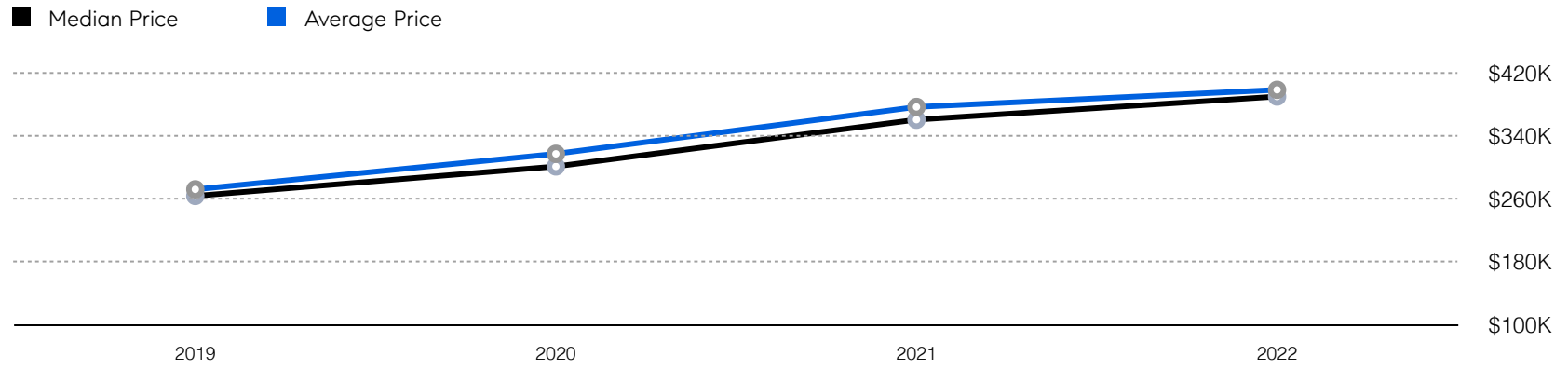
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	348	269	-22.7%
	SALES VOLUME	\$133,467,035	\$109,641,536	-17.9%
	MEDIAN PRICE	\$365,000	\$400,000	9.6%
	AVERAGE PRICE	\$383,526	\$407,589	6.3%
	AVERAGE DOM	43	37	-14.0%
	# OF CONTRACTS	330	278	-15.8%
	# NEW LISTINGS	436	333	-23.6%
Condo/Co-op/Townhouse	# OF SALES	14	15	7.1%
	SALES VOLUME	\$2,905,900	\$3,542,000	21.9%
	MEDIAN PRICE	\$202,000	\$235,000	16.3%
	AVERAGE PRICE	\$207,564	\$236,133	13.8%
	AVERAGE DOM	57	34	-40.4%
	# OF CONTRACTS	14	13	-7.1%
	# NEW LISTINGS	20	16	-20.0%

# Plainfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Rahway Market Report

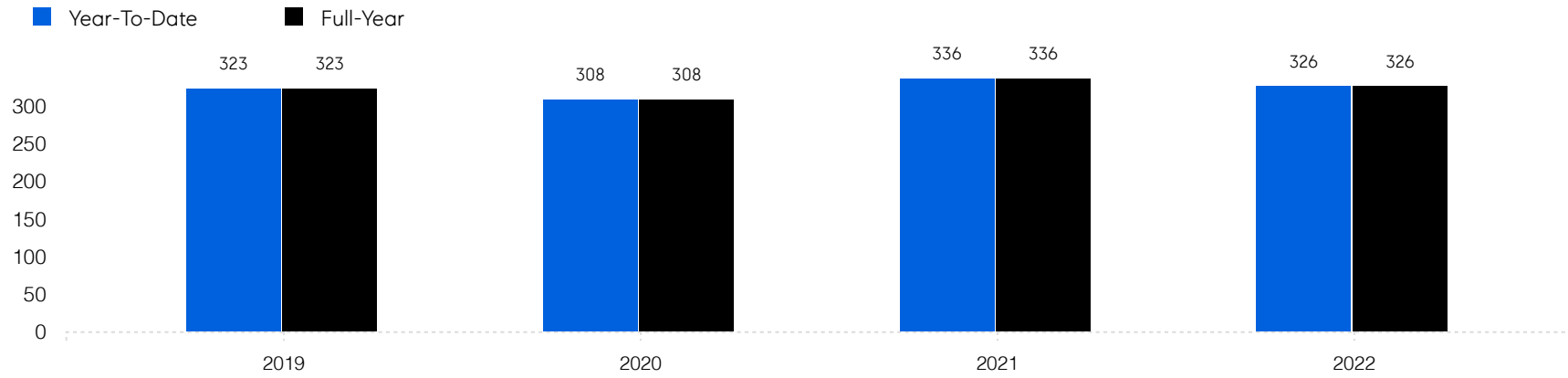
COMPASS

# Rahway

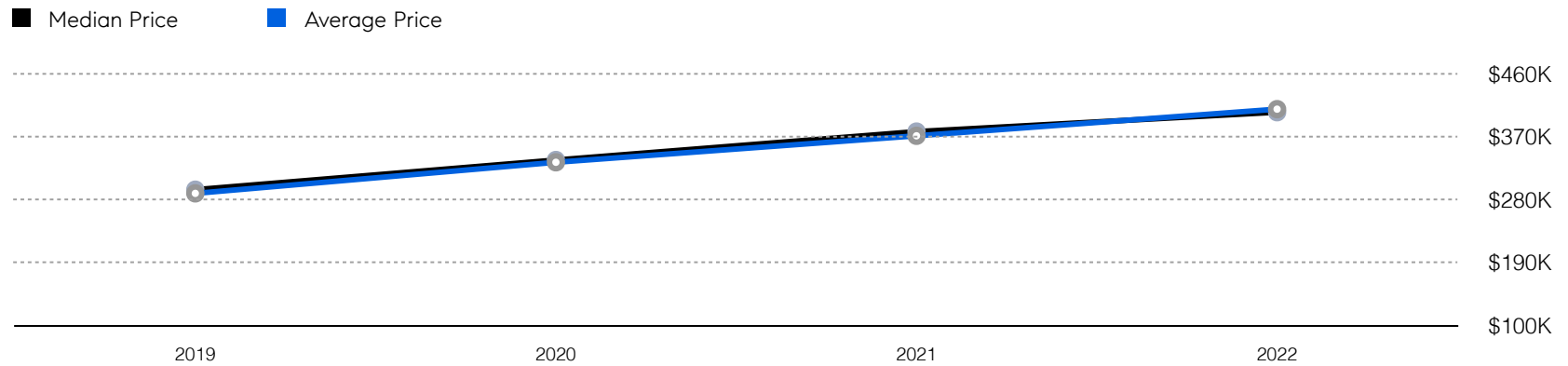
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	301	282	-6.3%
	SALES VOLUME	\$113,926,199	\$118,498,099	4.0%
	MEDIAN PRICE	\$383,500	\$415,000	8.2%
	AVERAGE PRICE	\$378,492	\$420,206	11.0%
	AVERAGE DOM	31	35	12.9%
	# OF CONTRACTS	292	273	-6.5%
	# NEW LISTINGS	374	299	-20.1%
Condo/Co-op/Townhouse	# OF SALES	35	44	25.7%
	SALES VOLUME	\$10,803,077	\$14,967,227	38.5%
	MEDIAN PRICE	\$300,000	\$360,500	20.2%
	AVERAGE PRICE	\$308,659	\$340,164	10.2%
	AVERAGE DOM	41	31	-24.4%
	# OF CONTRACTS	34	41	20.6%
	# NEW LISTINGS	51	52	2.0%

# Rahway

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Ramsey Market Report

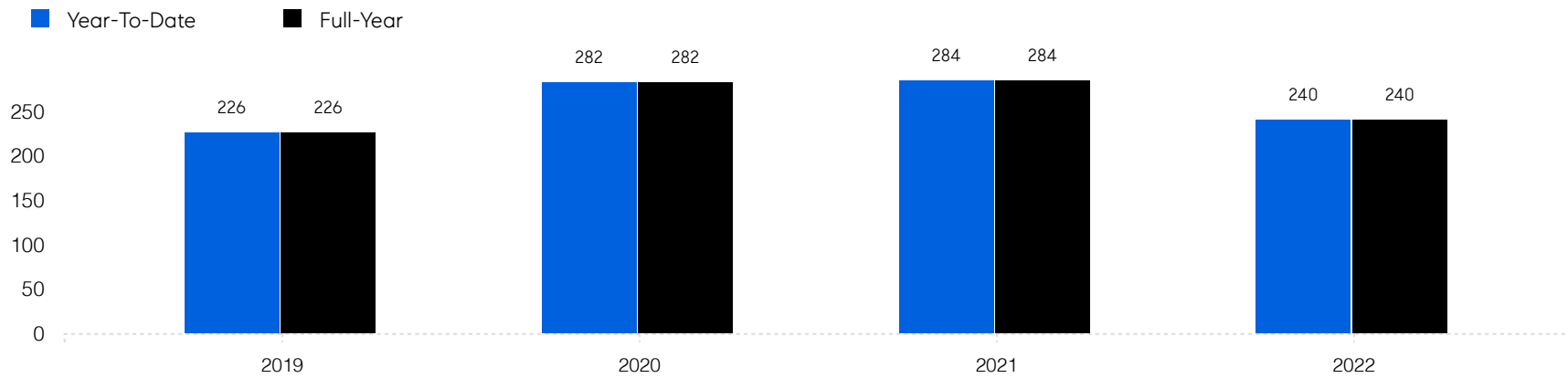
COMPASS

# Ramsey

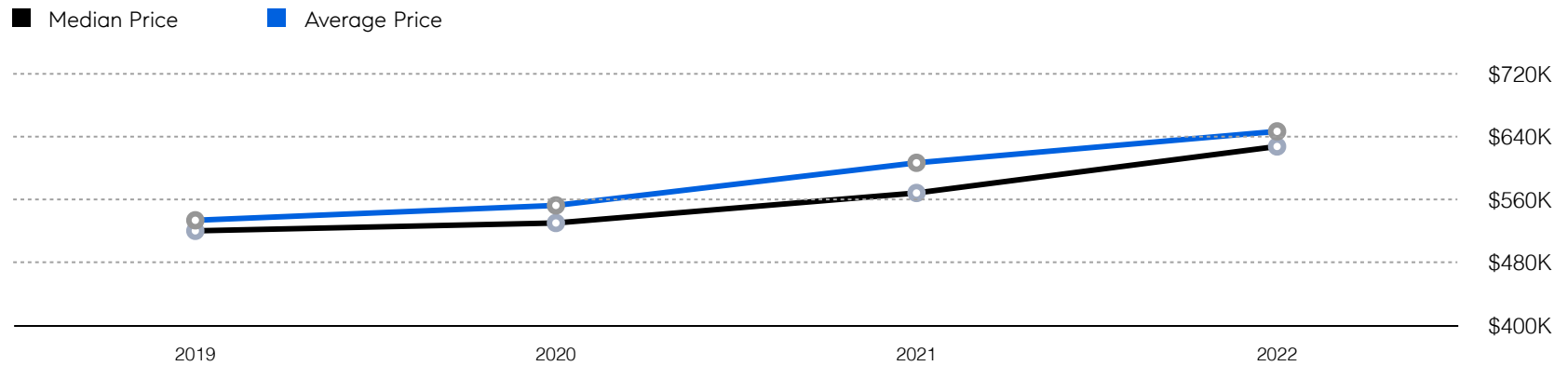
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	190	147	-22.6%
	SALES VOLUME	\$134,570,392	\$116,271,550	-13.6%
	MEDIAN PRICE	\$642,500	\$725,000	12.8%
	AVERAGE PRICE	\$708,265	\$790,963	11.7%
	AVERAGE DOM	32	27	-15.6%
	# OF CONTRACTS	201	158	-21.4%
	# NEW LISTINGS	216	183	-15.3%
Condo/Co-op/Townhouse	# OF SALES	94	93	-1.1%
	SALES VOLUME	\$37,723,100	\$38,944,466	3.2%
	MEDIAN PRICE	\$370,000	\$410,000	10.8%
	AVERAGE PRICE	\$401,310	\$418,758	4.3%
	AVERAGE DOM	38	25	-34.2%
	# OF CONTRACTS	98	98	0.0%
	# NEW LISTINGS	94	101	7.4%

# Ramsey

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Randolph Market Report

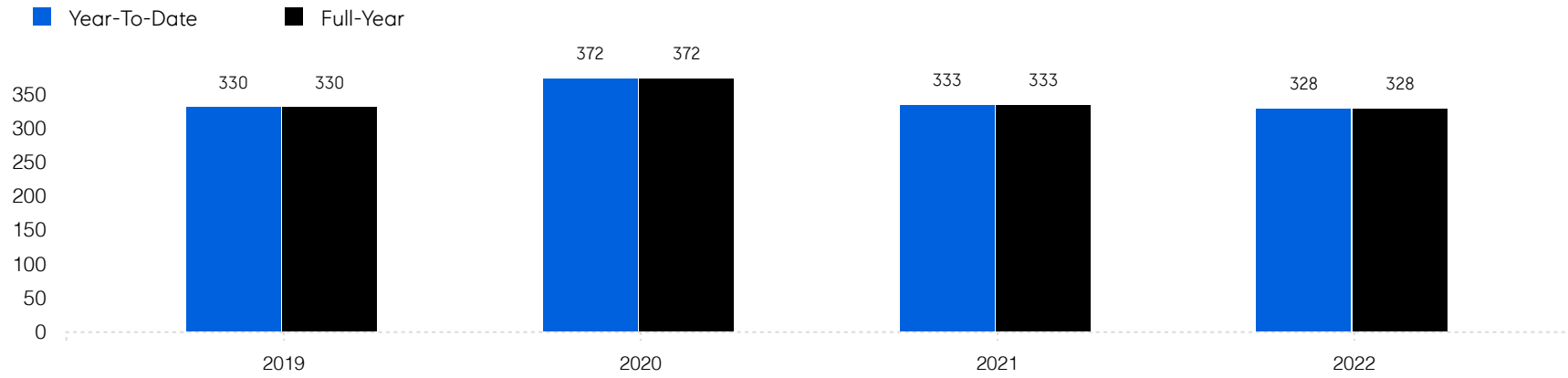
COMPASS

# Randolph

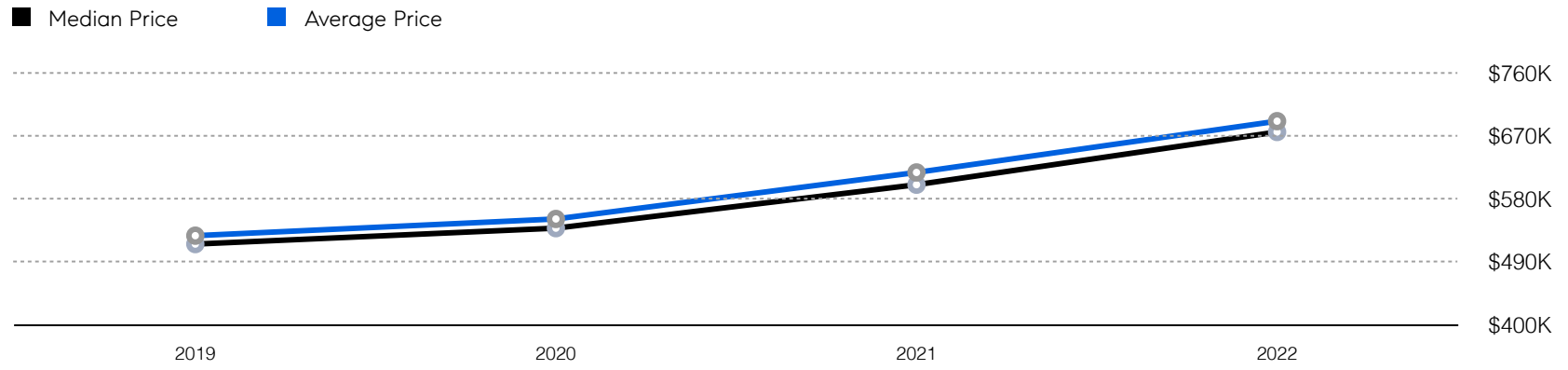
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	295	292	-1.0%
	SALES VOLUME	\$189,227,065	\$208,496,454	10.2%
	MEDIAN PRICE	\$629,950	\$700,250	11.2%
	AVERAGE PRICE	\$641,448	\$714,029	11.3%
	AVERAGE DOM	32	26	-18.7%
	# OF CONTRACTS	304	278	-8.6%
	# NEW LISTINGS	347	305	-12.1%
Condo/Co-op/Townhouse	# OF SALES	38	36	-5.3%
	SALES VOLUME	\$16,410,799	\$18,146,116	10.6%
	MEDIAN PRICE	\$422,500	\$495,500	17.3%
	AVERAGE PRICE	\$431,863	\$504,059	16.7%
	AVERAGE DOM	40	26	-35.0%
	# OF CONTRACTS	35	38	8.6%
	# NEW LISTINGS	42	38	-9.5%

# Randolph

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Raritan Township Market Report

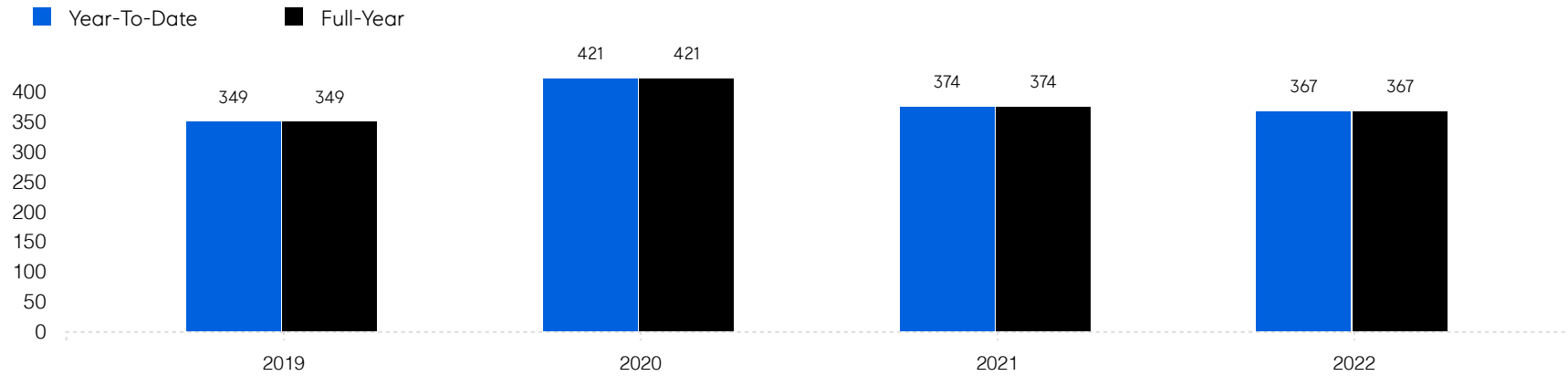
COMPASS

# Raritan Township

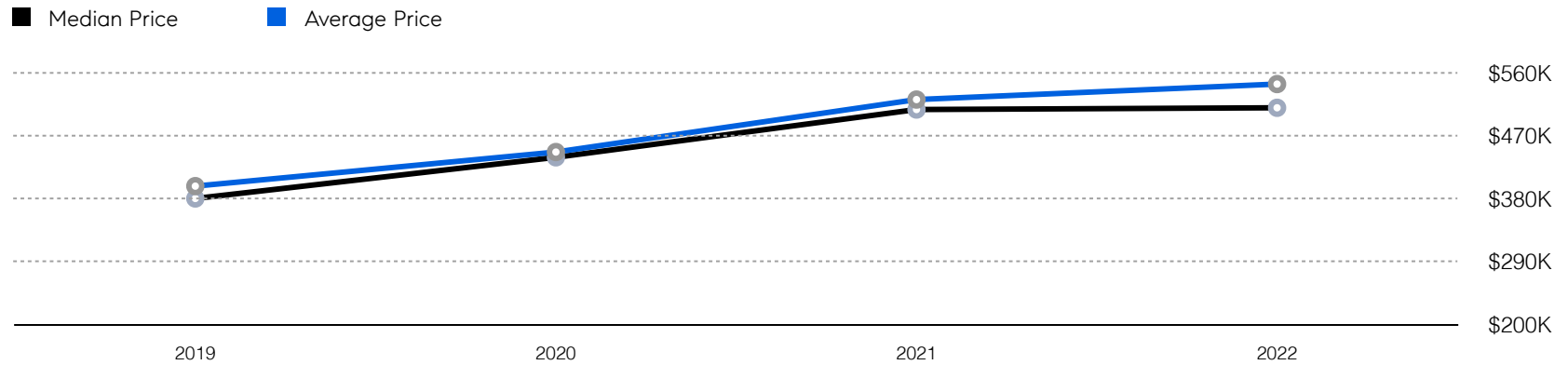
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	273	234	-14.3%
	SALES VOLUME	\$164,452,356	\$155,469,824	-5.5%
	MEDIAN PRICE	\$575,000	\$640,000	11.3%
	AVERAGE PRICE	\$602,390	\$664,401	10.3%
	AVERAGE DOM	33	35	6.1%
	# OF CONTRACTS	273	227	-16.8%
	# NEW LISTINGS	300	242	-19.3%
Condo/Co-op/Townhouse	# OF SALES	101	133	31.7%
	SALES VOLUME	\$30,691,422	\$44,176,055	43.9%
	MEDIAN PRICE	\$310,000	\$330,000	6.5%
	AVERAGE PRICE	\$303,875	\$332,151	9.3%
	AVERAGE DOM	22	21	-4.5%
	# OF CONTRACTS	106	132	24.5%
	# NEW LISTINGS	121	133	9.9%

# Raritan Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Ridgefield Market Report

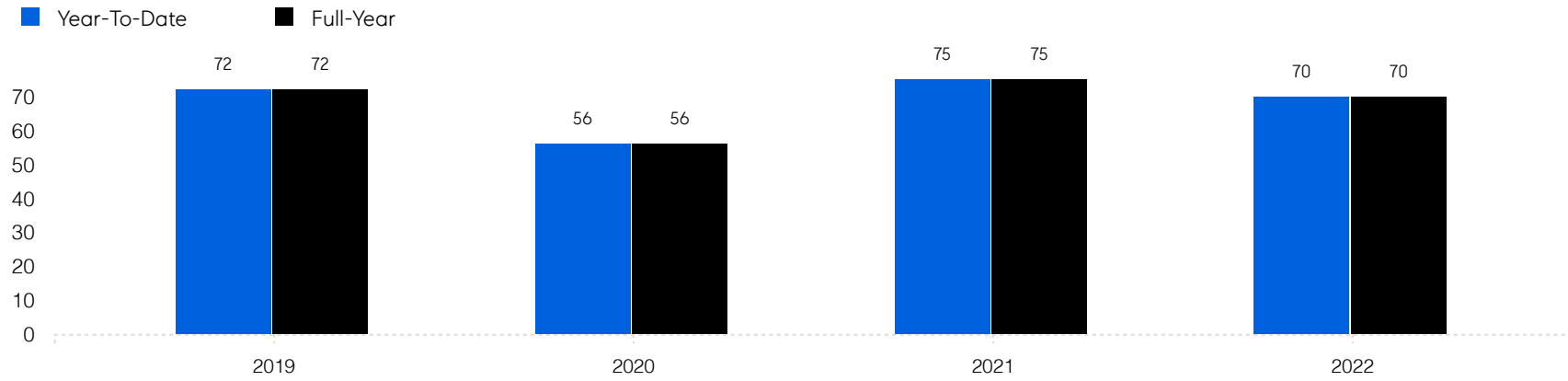
COMPASS

# Ridgefield

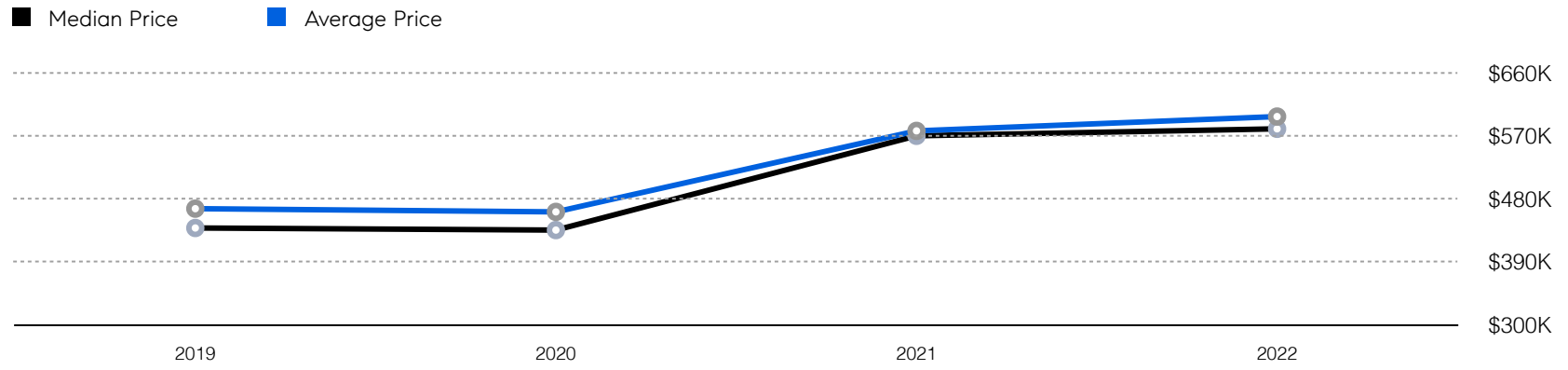
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	64	65	1.6%
	SALES VOLUME	\$37,268,932	\$40,054,750	7.5%
	MEDIAN PRICE	\$565,000	\$590,800	4.6%
	AVERAGE PRICE	\$582,327	\$616,227	5.8%
	AVERAGE DOM	48	46	-4.2%
	# OF CONTRACTS	73	74	1.4%
	# NEW LISTINGS	85	75	-11.8%
Condo/Co-op/Townhouse	# OF SALES	11	5	-54.5%
	SALES VOLUME	\$6,010,500	\$1,775,000	-70.5%
	MEDIAN PRICE	\$660,500	\$260,000	-60.6%
	AVERAGE PRICE	\$546,409	\$355,000	-35.0%
	AVERAGE DOM	103	43	-58.3%
	# OF CONTRACTS	5	6	20.0%
	# NEW LISTINGS	10	9	-10.0%

# Ridgefield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Ridgefield Park Market Report

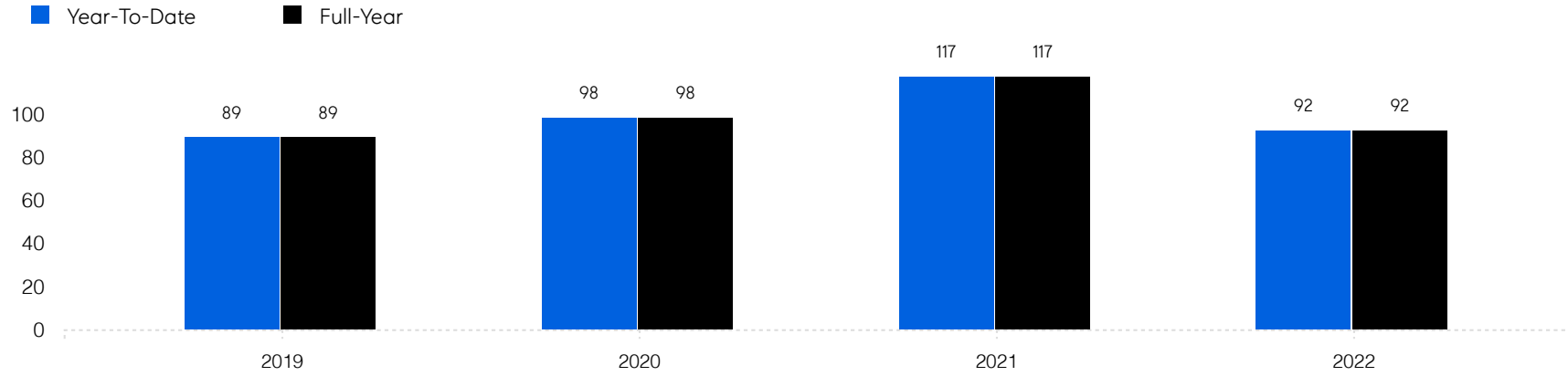
COMPASS

# Ridgefield Park

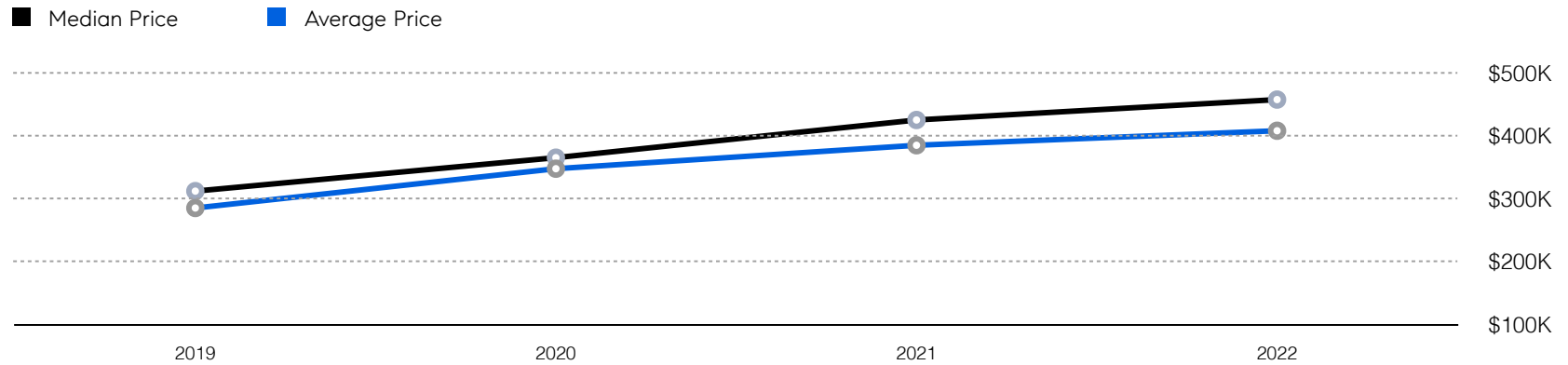
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	84	67	-20.2%
	SALES VOLUME	\$38,432,900	\$32,664,000	-15.0%
	MEDIAN PRICE	\$435,000	\$488,000	12.2%
	AVERAGE PRICE	\$457,535	\$487,522	6.6%
	AVERAGE DOM	45	32	-28.9%
	# OF CONTRACTS	100	84	-16.0%
	# NEW LISTINGS	93	71	-23.7%
Condo/Co-op/Townhouse	# OF SALES	33	25	-24.2%
	SALES VOLUME	\$6,582,400	\$4,860,500	-26.2%
	MEDIAN PRICE	\$180,000	\$199,000	10.6%
	AVERAGE PRICE	\$199,467	\$194,420	-2.5%
	AVERAGE DOM	74	43	-41.9%
	# OF CONTRACTS	32	26	-18.7%
	# NEW LISTINGS	33	27	-18.2%

# Ridgefield Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Ridgewood Market Report

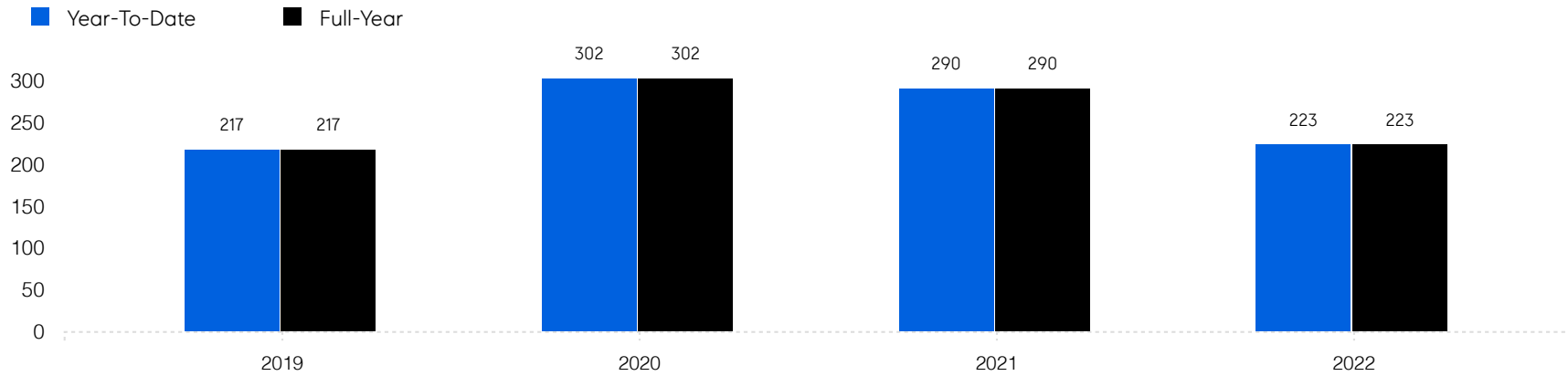
COMPASS

# Ridgewood

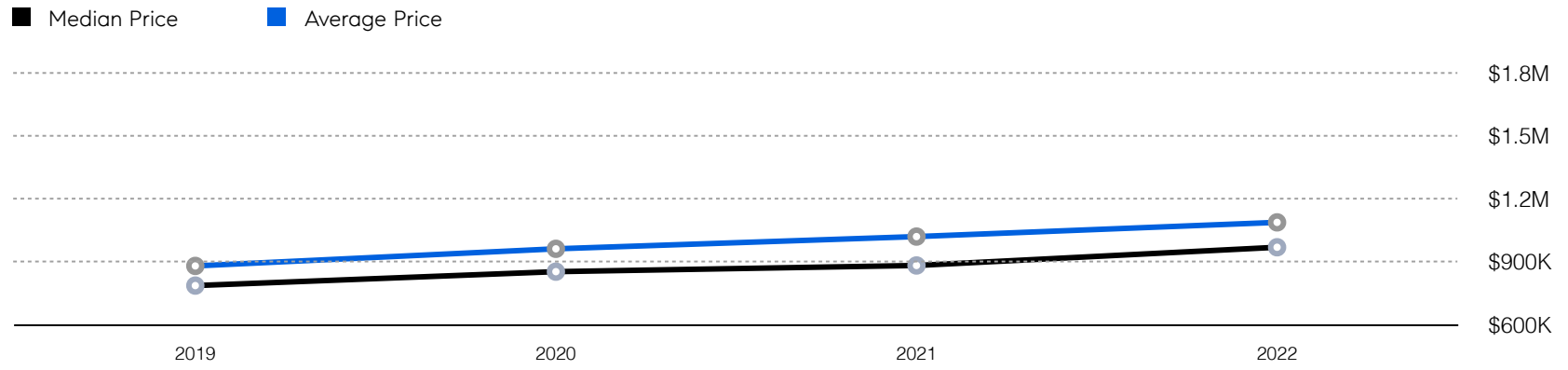
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	282	216	-23.4%
	SALES VOLUME	\$291,767,219	\$239,113,795	-18.0%
	MEDIAN PRICE	\$890,000	\$975,000	9.6%
	AVERAGE PRICE	\$1,034,636	\$1,107,008	7.0%
	AVERAGE DOM	27	27	0.0%
	# OF CONTRACTS	290	230	-20.7%
	# NEW LISTINGS	332	243	-26.8%
Condo/Co-op/Townhouse	# OF SALES	8	7	-12.5%
	SALES VOLUME	\$3,729,200	\$3,241,500	-13.1%
	MEDIAN PRICE	\$405,000	\$430,000	6.2%
	AVERAGE PRICE	\$466,150	\$463,071	-0.7%
	AVERAGE DOM	42	15	-64.3%
	# OF CONTRACTS	9	5	-44.4%
	# NEW LISTINGS	13	5	-61.5%

# Ridgewood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# River Edge Market Report

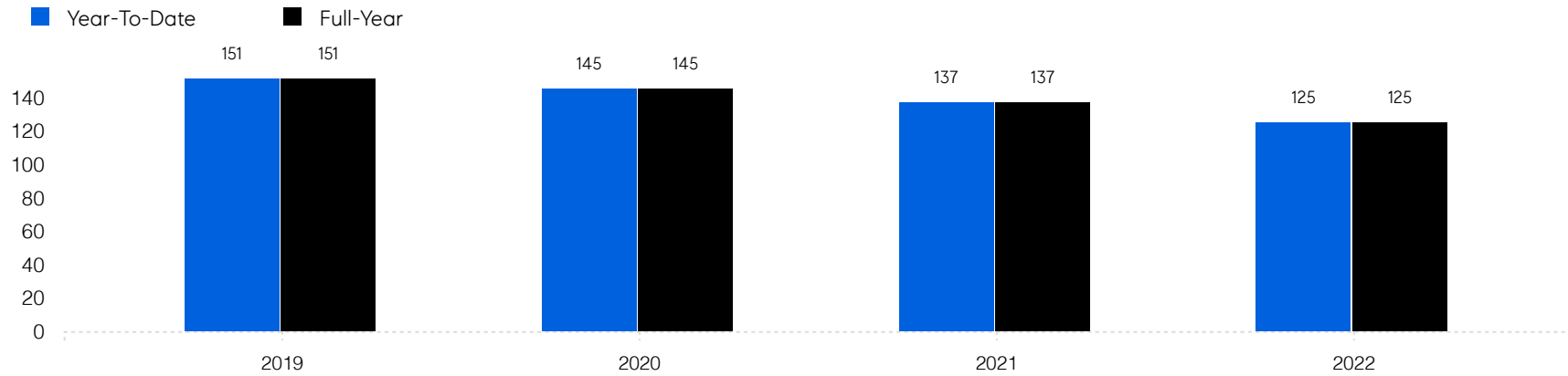
COMPASS

# River Edge

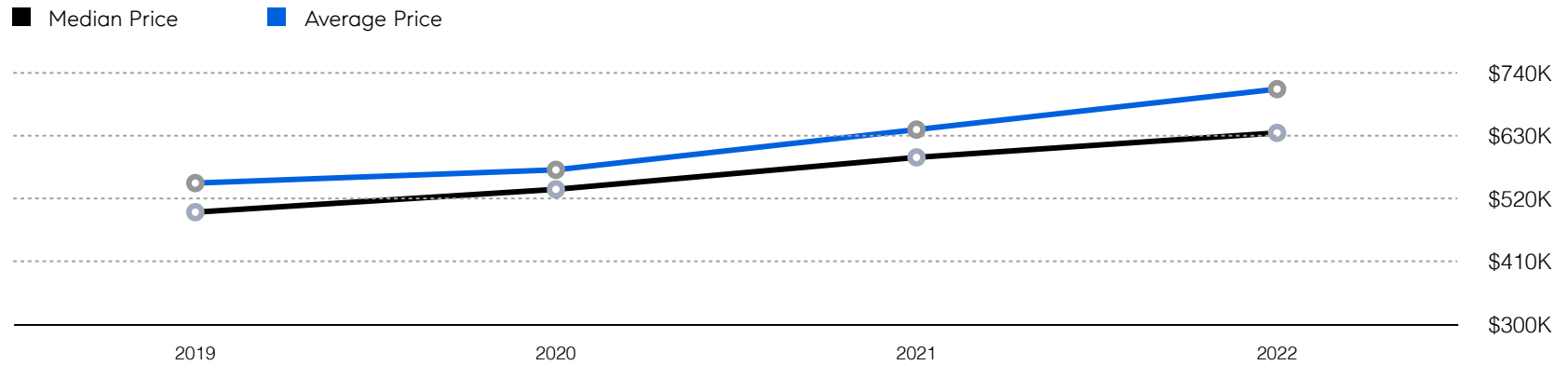
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	128	117	-8.6%
	SALES VOLUME	\$83,397,282	\$85,619,642	2.7%
	MEDIAN PRICE	\$600,000	\$650,000	8.3%
	AVERAGE PRICE	\$651,541	\$731,792	12.3%
	AVERAGE DOM	25	27	8.0%
	# OF CONTRACTS	137	115	-16.1%
	# NEW LISTINGS	149	122	-18.1%
Condo/Co-op/Townhouse	# OF SALES	9	8	-11.1%
	SALES VOLUME	\$4,373,500	\$3,333,599	-23.8%
	MEDIAN PRICE	\$510,000	\$478,500	-6.2%
	AVERAGE PRICE	\$485,944	\$416,700	-14.2%
	AVERAGE DOM	29	34	17.2%
	# OF CONTRACTS	9	11	22.2%
	# NEW LISTINGS	12	9	-25.0%

# River Edge

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# River Vale Market Report

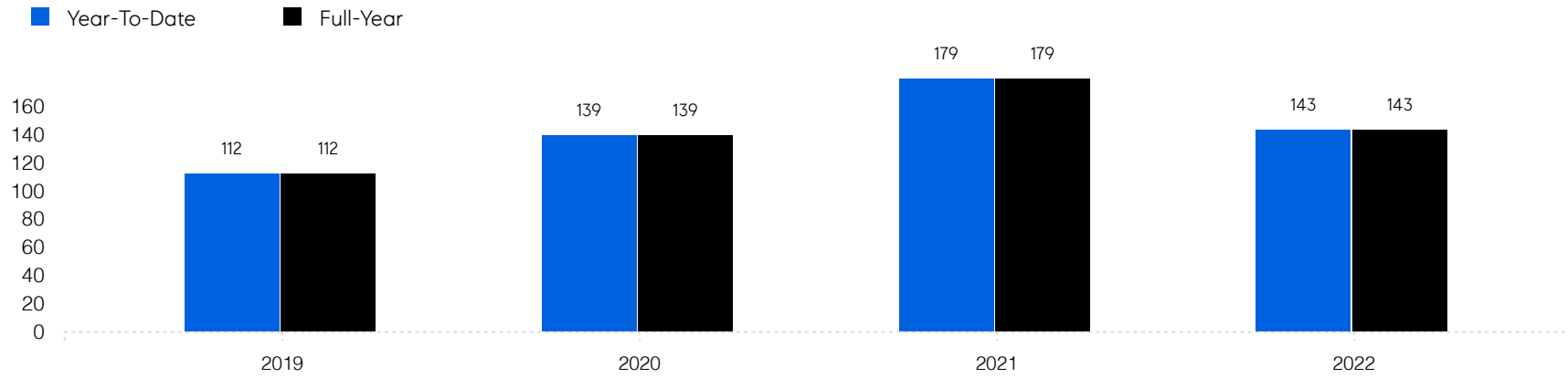
COMPASS

# River Vale

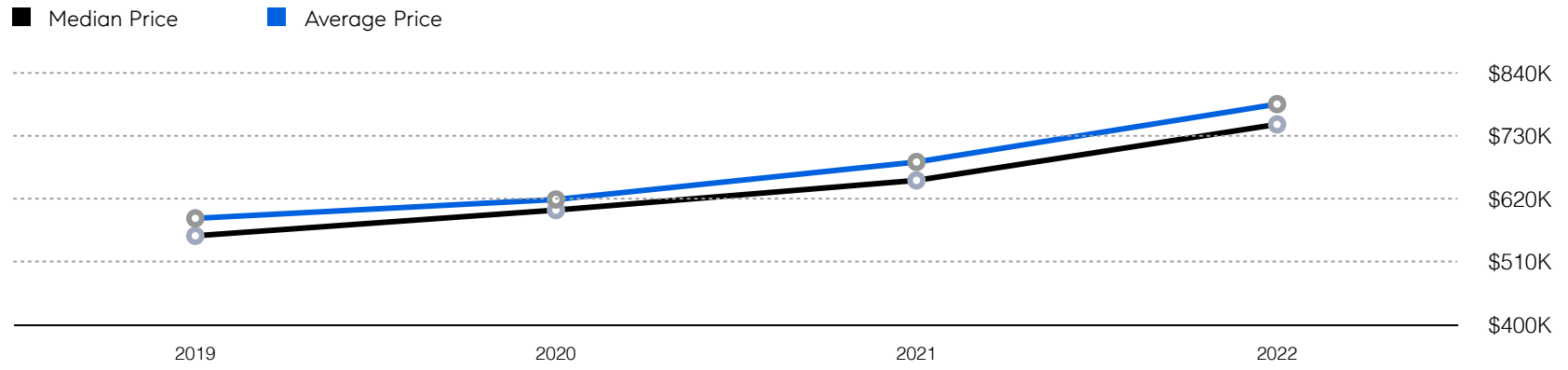
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	154	117	-24.0%
	SALES VOLUME	\$110,542,188	\$93,775,489	-15.2%
	MEDIAN PRICE	\$677,500	\$760,000	12.2%
	AVERAGE PRICE	\$717,806	\$801,500	11.7%
	AVERAGE DOM	40	32	-20.0%
	# OF CONTRACTS	165	136	-17.6%
	# NEW LISTINGS	179	132	-26.3%
Condo/Co-op/Townhouse	# OF SALES	25	26	4.0%
	SALES VOLUME	\$11,923,421	\$18,544,934	55.5%
	MEDIAN PRICE	\$500,000	\$550,000	10.0%
	AVERAGE PRICE	\$476,937	\$713,267	49.6%
	AVERAGE DOM	59	70	18.6%
	# OF CONTRACTS	36	26	-27.8%
	# NEW LISTINGS	36	26	-27.8%

# River Vale

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Rochelle Park Market Report

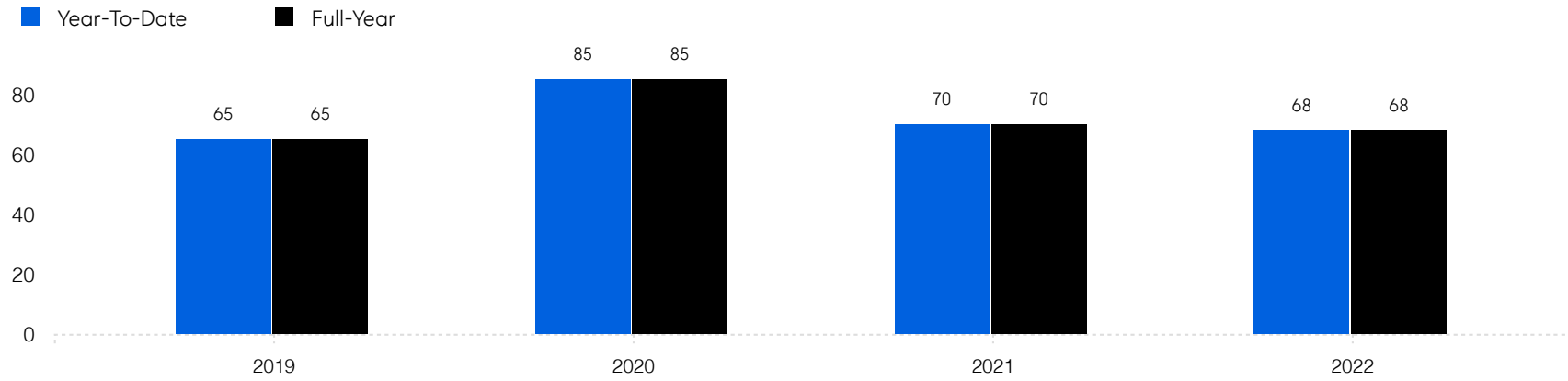
COMPASS

# Rochelle Park

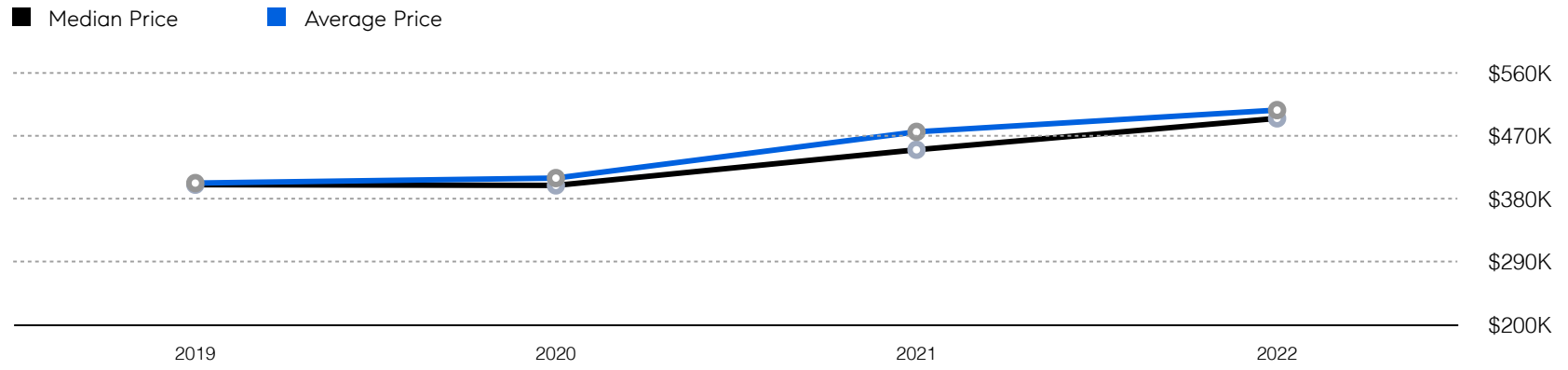
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	65	65	0.0%
	SALES VOLUME	\$31,397,710	\$33,234,471	5.8%
	MEDIAN PRICE	\$450,000	\$500,000	11.1%
	AVERAGE PRICE	\$483,042	\$511,300	5.9%
	AVERAGE DOM	27	22	-18.5%
	# OF CONTRACTS	67	83	23.9%
	# NEW LISTINGS	70	92	31.4%
Condo/Co-op/Townhouse	# OF SALES	5	3	-40.0%
	SALES VOLUME	\$1,900,600	\$1,231,000	-35.2%
	MEDIAN PRICE	\$415,800	\$390,000	-6.2%
	AVERAGE PRICE	\$380,120	\$410,333	7.9%
	AVERAGE DOM	11	37	236.4%
	# OF CONTRACTS	3	3	0.0%
	# NEW LISTINGS	5	5	0.0%

# Rochelle Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Rockaway Market Report

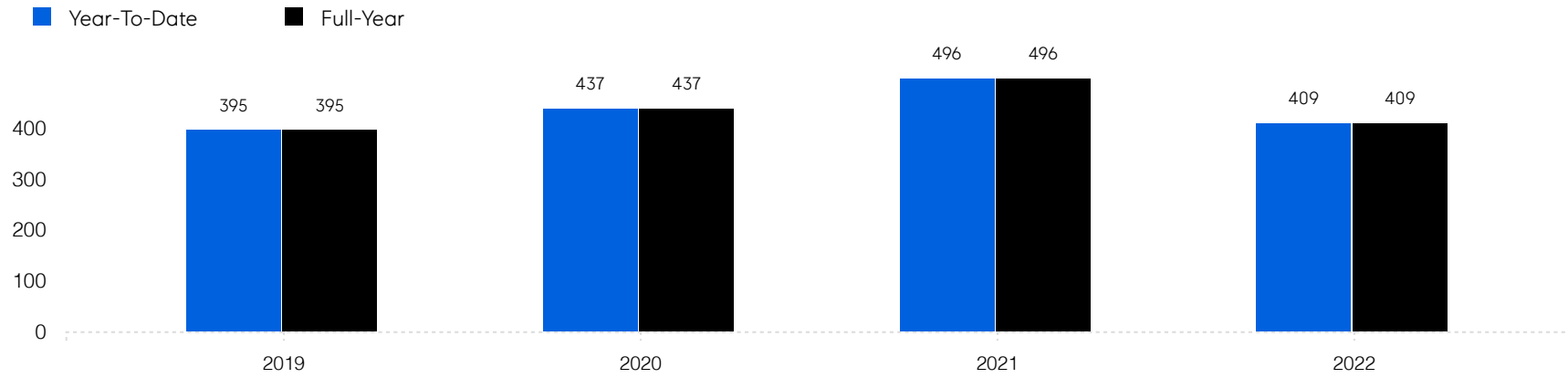
COMPASS

# Rockaway

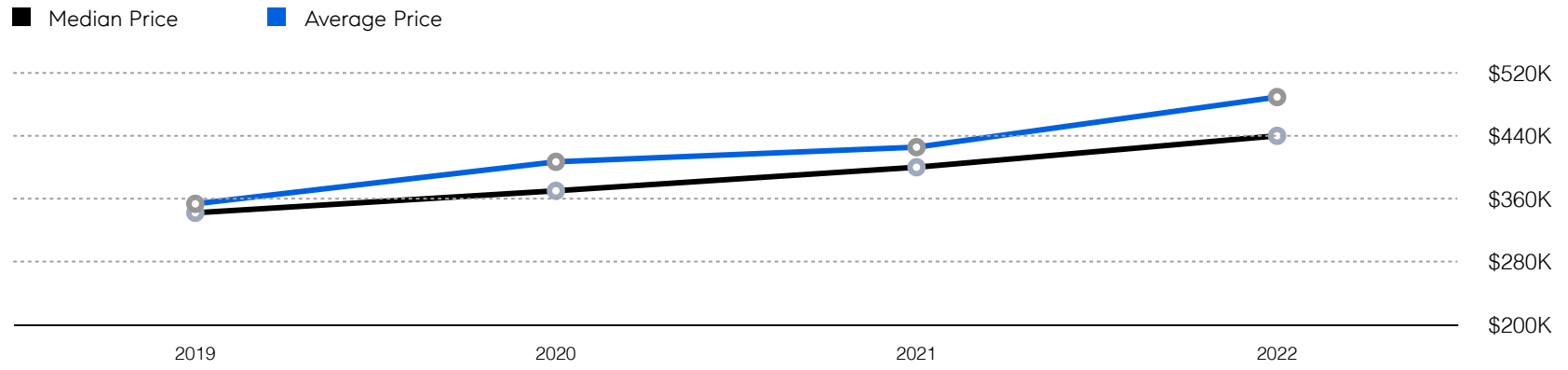
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	357	294	-17.6%
	SALES VOLUME	\$167,345,255	\$153,568,539	-8.2%
	MEDIAN PRICE	\$425,160	\$455,500	7.1%
	AVERAGE PRICE	\$468,754	\$522,342	11.4%
	AVERAGE DOM	33	31	-6.1%
	# OF CONTRACTS	350	272	-22.3%
	# NEW LISTINGS	417	283	-32.1%
Condo/Co-op/Townhouse	# OF SALES	139	115	-17.3%
	SALES VOLUME	\$43,728,761	\$46,559,744	6.5%
	MEDIAN PRICE	\$325,000	\$415,000	27.7%
	AVERAGE PRICE	\$314,595	\$404,867	28.7%
	AVERAGE DOM	36	28	-22.2%
	# OF CONTRACTS	135	116	-14.1%
	# NEW LISTINGS	141	140	-0.7%

# Rockaway

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Roseland Market Report

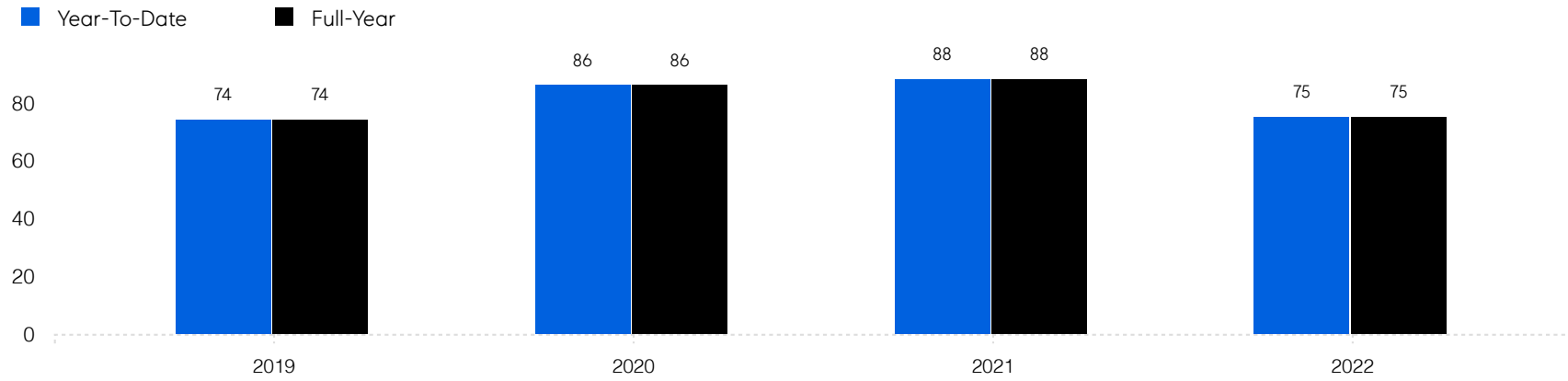
COMPASS

# Roseland

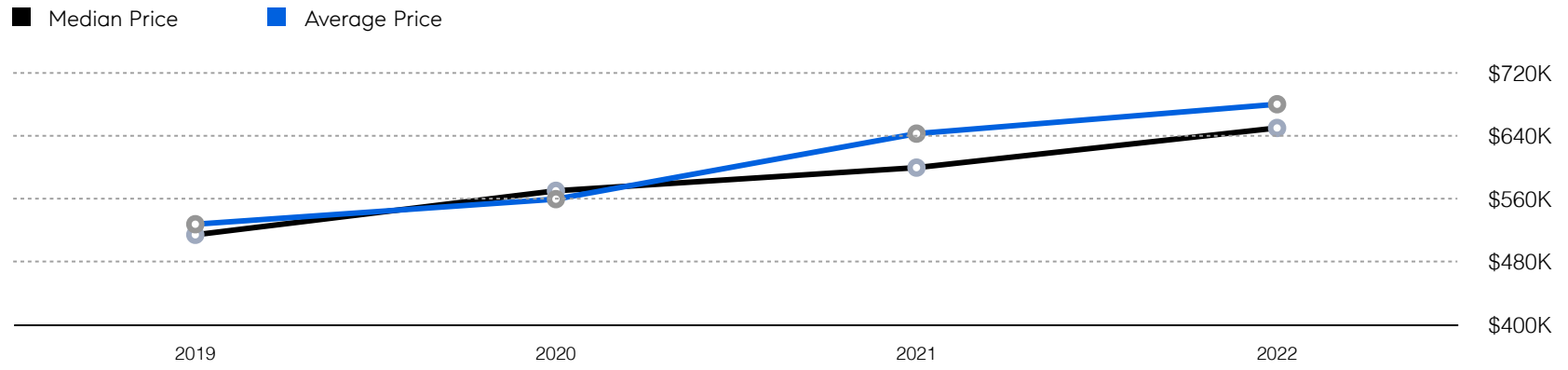
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	59	49	-16.9%
	SALES VOLUME	\$40,301,500	\$35,728,826	-11.3%
	MEDIAN PRICE	\$630,000	\$670,000	6.3%
	AVERAGE PRICE	\$683,076	\$729,160	6.7%
	AVERAGE DOM	37	23	-37.8%
	# OF CONTRACTS	51	53	3.9%
	# NEW LISTINGS	61	63	3.3%
Condo/Co-op/Townhouse	# OF SALES	29	26	-10.3%
	SALES VOLUME	\$16,262,981	\$15,286,750	-6.0%
	MEDIAN PRICE	\$540,000	\$621,250	15.0%
	AVERAGE PRICE	\$560,792	\$587,952	4.8%
	AVERAGE DOM	34	27	-20.6%
	# OF CONTRACTS	28	26	-7.1%
	# NEW LISTINGS	30	27	-10.0%

# Roseland

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Roselle Market Report

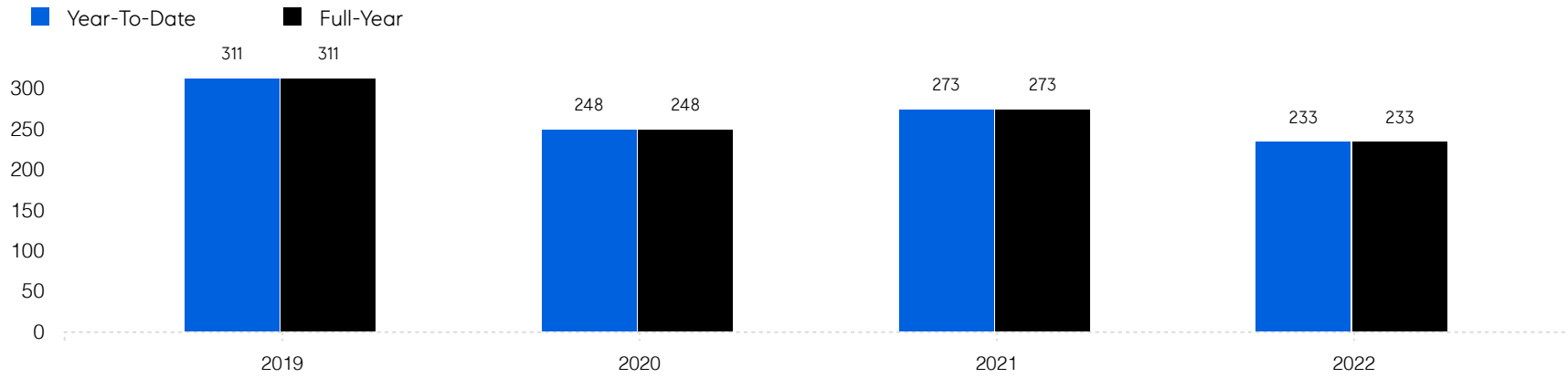
COMPASS

# Roselle

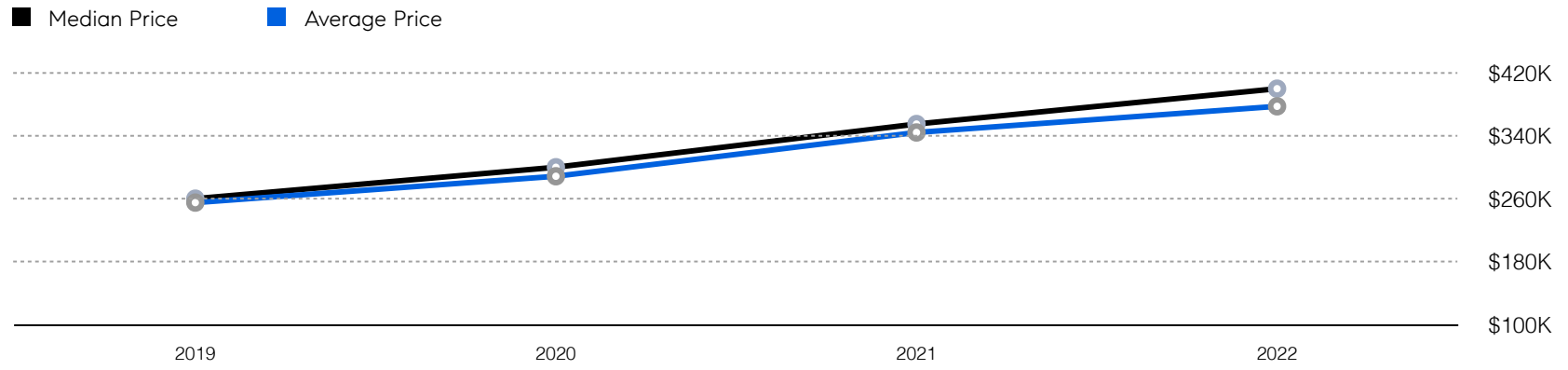
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	247	201	-18.6%
	SALES VOLUME	\$89,291,294	\$81,719,410	-8.5%
	MEDIAN PRICE	\$360,000	\$410,000	13.9%
	AVERAGE PRICE	\$361,503	\$406,564	12.5%
	AVERAGE DOM	36	38	5.6%
	# OF CONTRACTS	253	200	-20.9%
	# NEW LISTINGS	297	209	-29.6%
Condo/Co-op/Townhouse	# OF SALES	26	32	23.1%
	SALES VOLUME	\$4,690,350	\$6,247,900	33.2%
	MEDIAN PRICE	\$142,000	\$164,500	15.8%
	AVERAGE PRICE	\$180,398	\$195,247	8.2%
	AVERAGE DOM	39	34	-12.8%
	# OF CONTRACTS	31	28	-9.7%
	# NEW LISTINGS	40	29	-27.5%

# Roselle

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Roselle Park Market Report

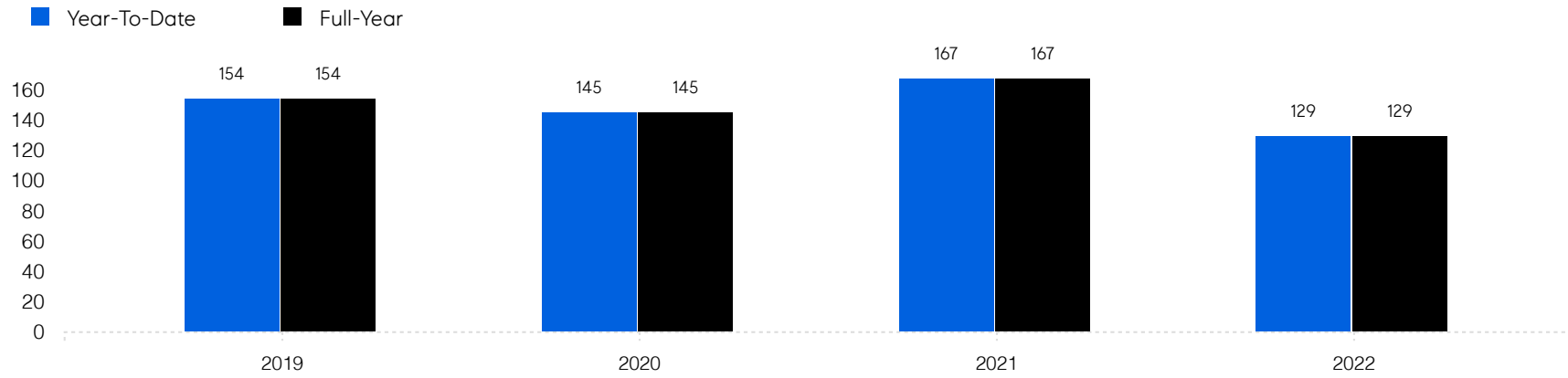
COMPASS

# Roselle Park

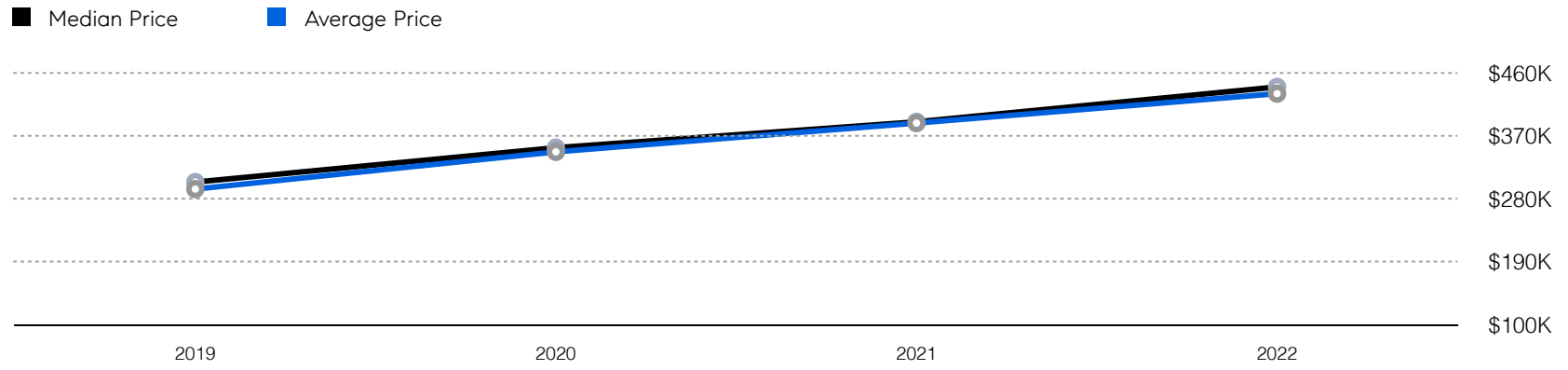
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	152	118	-22.4%
	SALES VOLUME	\$61,566,016	\$53,185,899	-13.6%
	MEDIAN PRICE	\$400,000	\$450,000	12.5%
	AVERAGE PRICE	\$405,040	\$450,728	11.3%
	AVERAGE DOM	37	28	-24.3%
	# OF CONTRACTS	156	104	-33.3%
	# NEW LISTINGS	189	114	-39.7%
Condo/Co-op/Townhouse	# OF SALES	15	11	-26.7%
	SALES VOLUME	\$3,267,000	\$2,334,500	-28.5%
	MEDIAN PRICE	\$233,000	\$188,500	-19.1%
	AVERAGE PRICE	\$217,800	\$212,227	-2.6%
	AVERAGE DOM	24	32	33.3%
	# OF CONTRACTS	17	10	-41.2%
	# NEW LISTINGS	17	9	-47.1%

# Roselle Park

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Rutherford Market Report

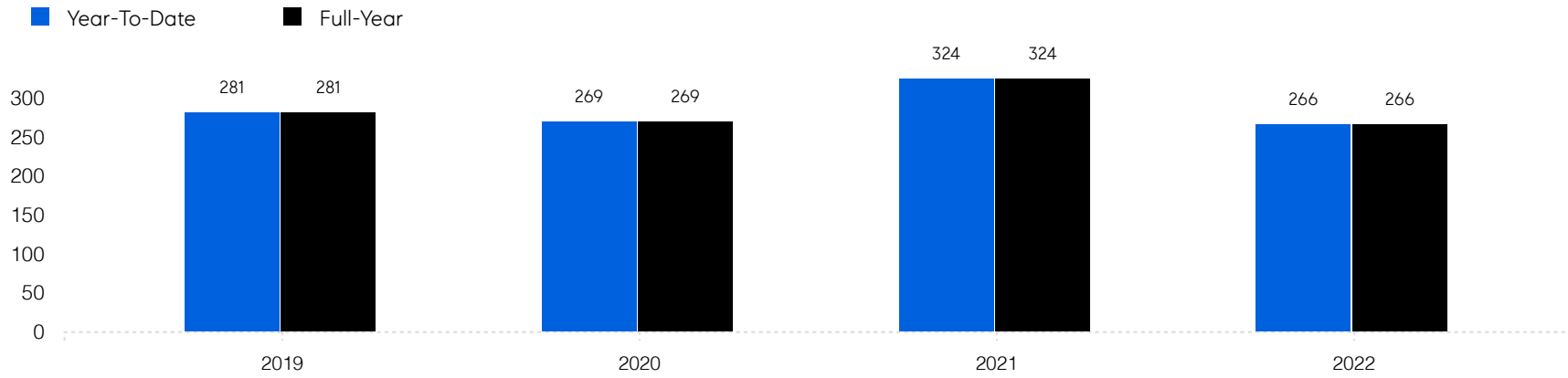
COMPASS

# Rutherford

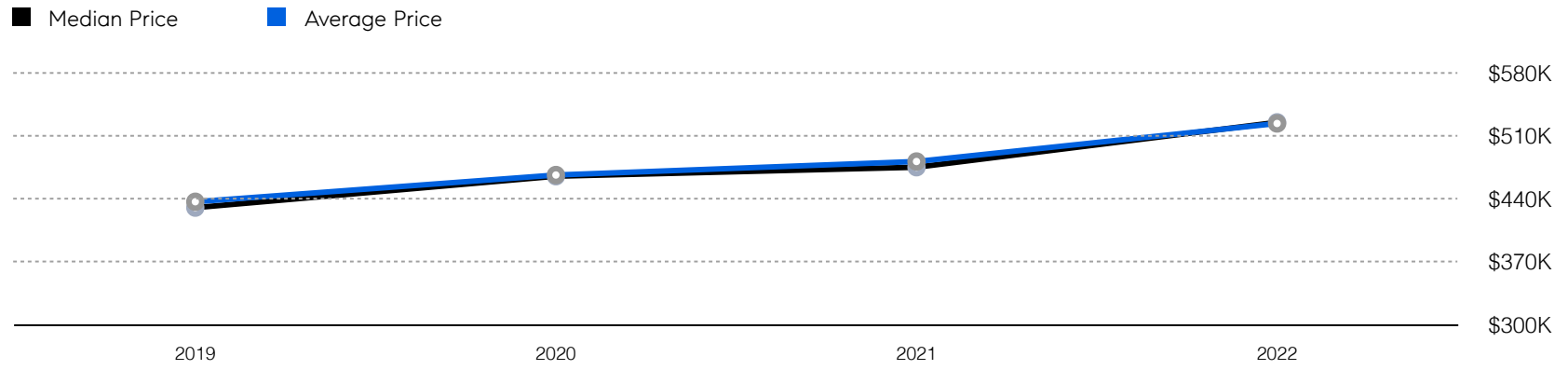
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	211	176	-16.6%
	SALES VOLUME	\$123,391,811	\$112,823,791	-8.6%
	MEDIAN PRICE	\$560,000	\$614,000	9.6%
	AVERAGE PRICE	\$584,795	\$641,044	9.6%
	AVERAGE DOM	33	43	30.3%
	# OF CONTRACTS	266	200	-24.8%
	# NEW LISTINGS	300	201	-33.0%
Condo/Co-op/Townhouse	# OF SALES	113	90	-20.4%
	SALES VOLUME	\$32,577,169	\$26,492,965	-18.7%
	MEDIAN PRICE	\$285,000	\$270,000	-5.3%
	AVERAGE PRICE	\$288,294	\$294,366	2.1%
	AVERAGE DOM	41	46	12.2%
	# OF CONTRACTS	124	86	-30.6%
	# NEW LISTINGS	129	83	-35.7%

# Rutherford

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Saddle Brook Market Report

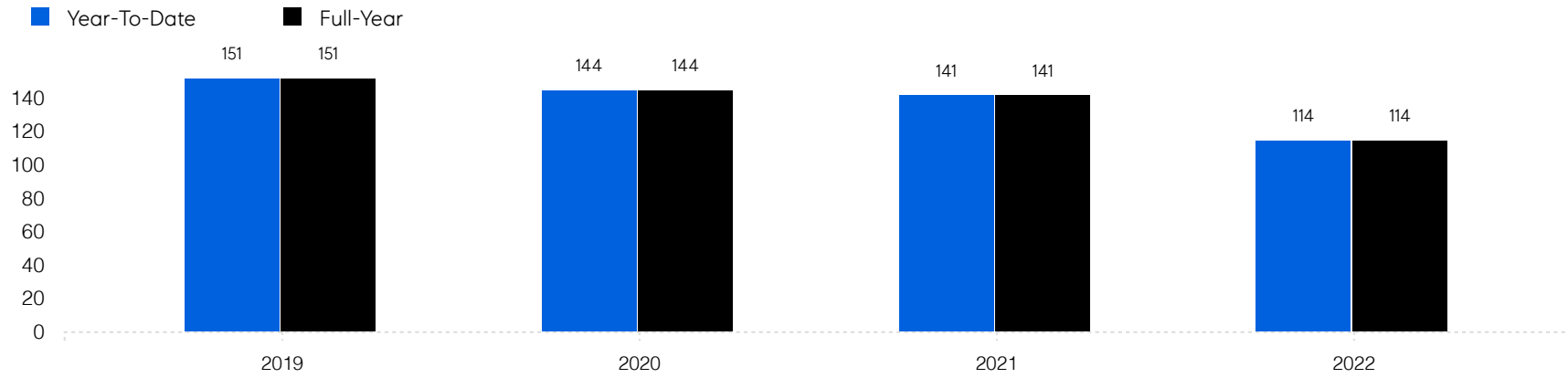
COMPASS

# Saddle Brook

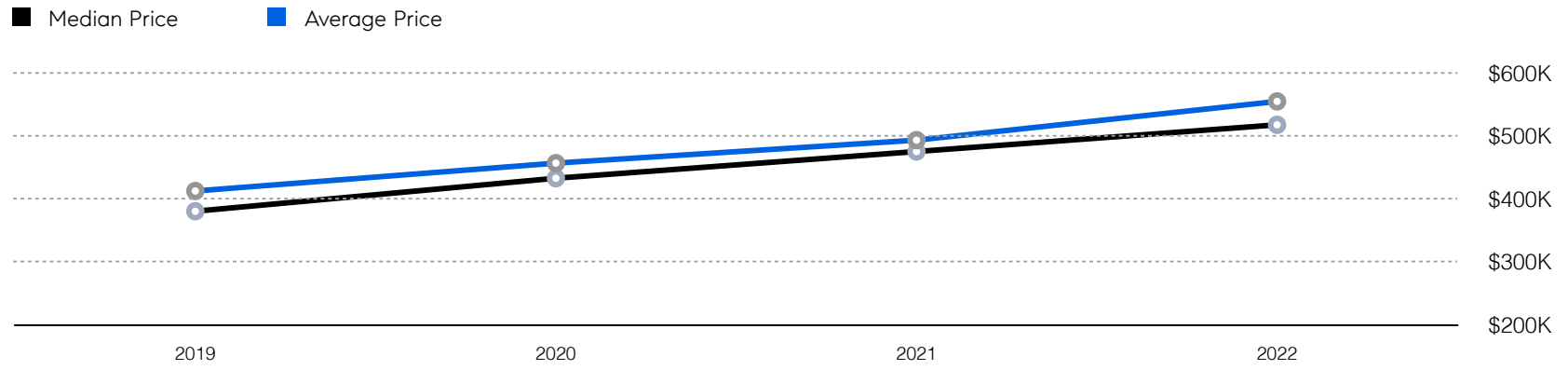
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	128	104	-18.7%
	SALES VOLUME	\$65,759,072	\$59,660,100	-9.3%
	MEDIAN PRICE	\$485,000	\$532,500	9.8%
	AVERAGE PRICE	\$513,743	\$573,655	11.7%
	AVERAGE DOM	34	33	-2.9%
	# OF CONTRACTS	140	110	-21.4%
	# NEW LISTINGS	149	123	-17.4%
Condo/Co-op/Townhouse	# OF SALES	13	10	-23.1%
	SALES VOLUME	\$3,767,550	\$3,579,000	-5.0%
	MEDIAN PRICE	\$285,000	\$327,500	14.9%
	AVERAGE PRICE	\$289,812	\$357,900	23.5%
	AVERAGE DOM	38	37	-2.6%
	# OF CONTRACTS	12	14	16.7%
	# NEW LISTINGS	9	14	55.6%

# Saddle Brook

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Saddle River Market Report

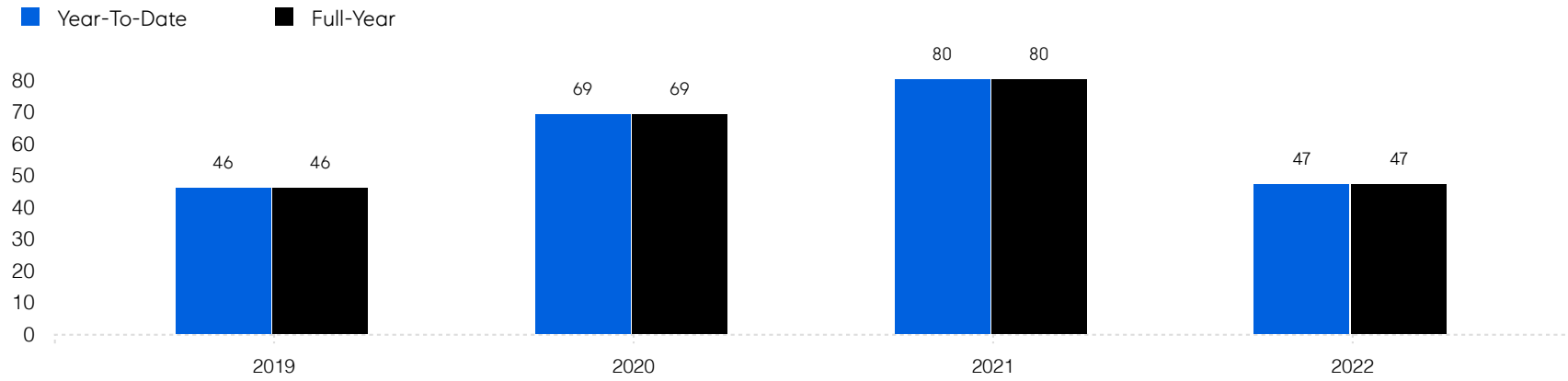
COMPASS

# Saddle River

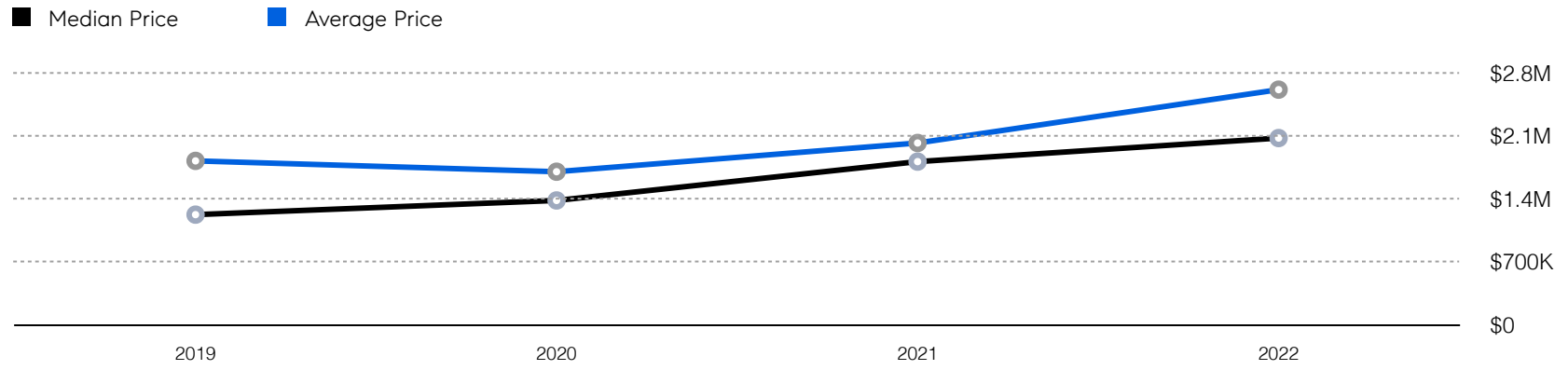
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	78	43	-44.9%
	SALES VOLUME	\$159,055,999	\$116,612,000	-26.7%
	MEDIAN PRICE	\$1,812,500	\$2,150,000	18.6%
	AVERAGE PRICE	\$2,039,179	\$2,711,907	33.0%
	AVERAGE DOM	117	83	-29.1%
	# OF CONTRACTS	81	56	-30.9%
	# NEW LISTINGS	118	83	-29.7%
Condo/Co-op/Townhouse	# OF SALES	2	4	100.0%
	SALES VOLUME	\$2,549,000	\$6,252,590	145.3%
	MEDIAN PRICE	\$1,274,500	\$1,917,500	50.5%
	AVERAGE PRICE	\$1,274,500	\$1,563,148	22.6%
	AVERAGE DOM	61	58	-4.9%
	# OF CONTRACTS	2	4	100.0%
	# NEW LISTINGS	2	6	200.0%

# Saddle River

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Scotch Plains Market Report

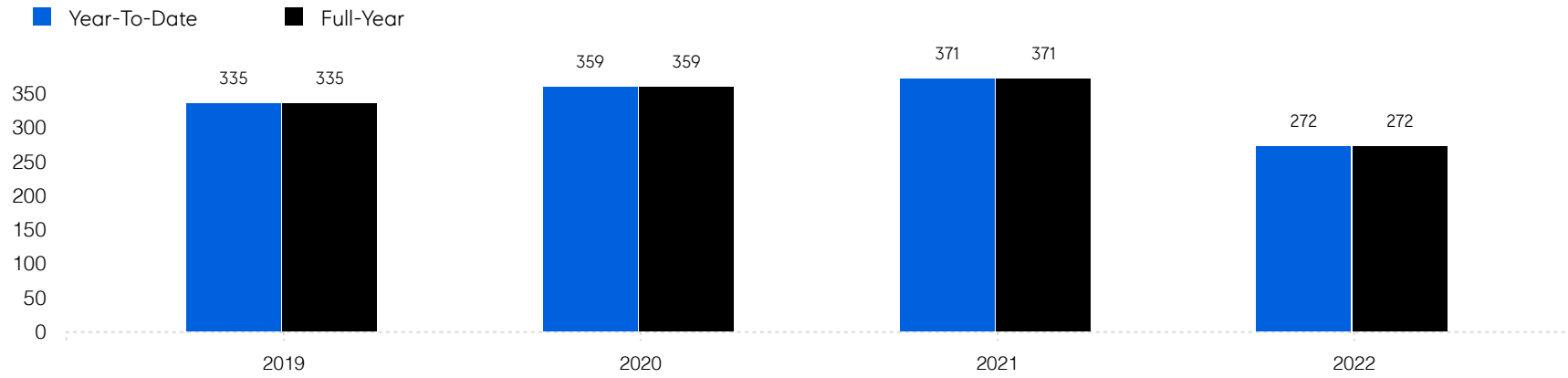
COMPASS

# Scotch Plains

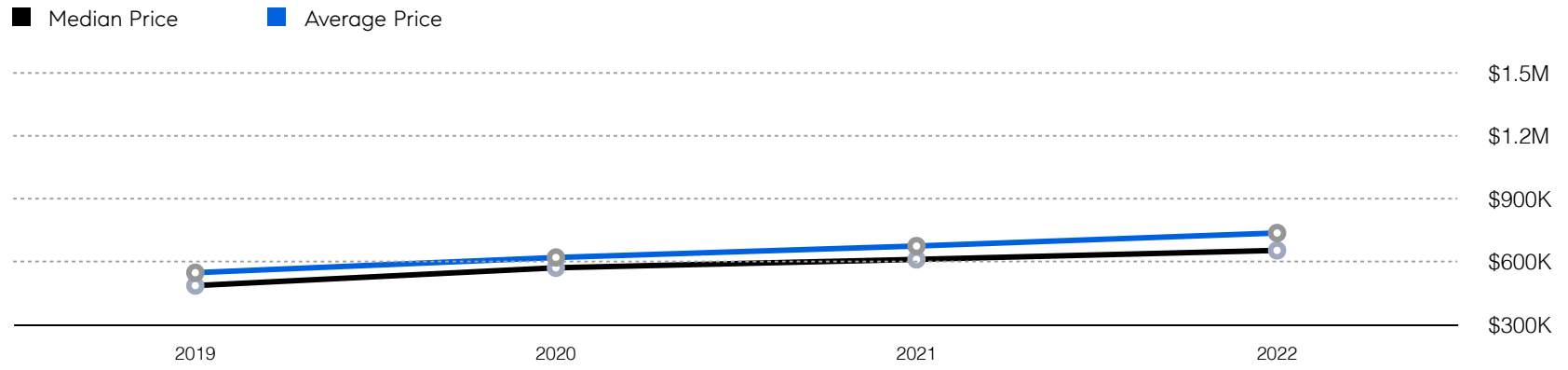
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	327	241	-26.3%
	SALES VOLUME	\$232,832,840	\$186,896,297	-19.7%
	MEDIAN PRICE	\$650,000	\$689,000	6.0%
	AVERAGE PRICE	\$712,027	\$775,503	8.9%
	AVERAGE DOM	31	30	-3.2%
	# OF CONTRACTS	306	250	-18.3%
	# NEW LISTINGS	362	280	-22.7%
Condo/Co-op/Townhouse	# OF SALES	44	31	-29.5%
	SALES VOLUME	\$17,174,700	\$13,322,749	-22.4%
	MEDIAN PRICE	\$386,250	\$420,000	8.7%
	AVERAGE PRICE	\$390,334	\$429,766	10.1%
	AVERAGE DOM	32	27	-15.6%
	# OF CONTRACTS	45	32	-28.9%
	# NEW LISTINGS	50	33	-34.0%

# Scotch Plains

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Secaucus Market Report

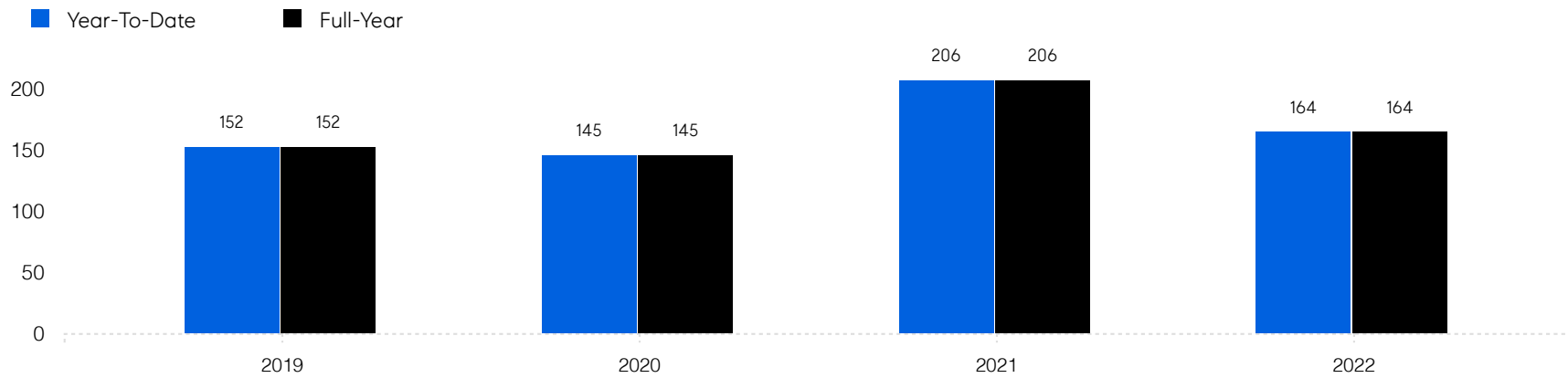
COMPASS

# Secaucus

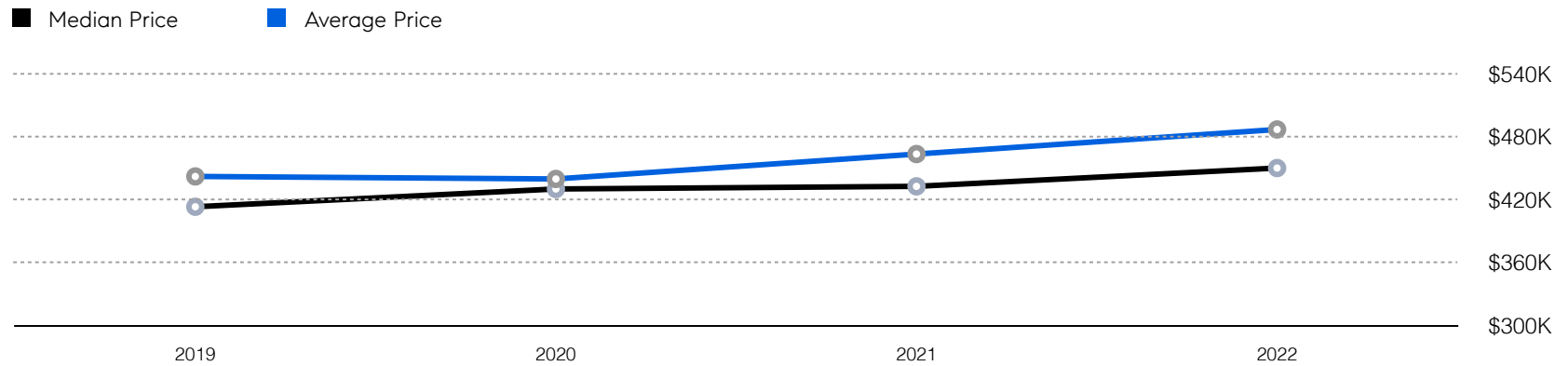
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	59	41	-30.5%
	SALES VOLUME	\$36,162,421	\$27,804,425	-23.1%
	MEDIAN PRICE	\$589,000	\$670,000	13.8%
	AVERAGE PRICE	\$612,922	\$678,157	10.6%
	AVERAGE DOM	43	36	-16.3%
	# OF CONTRACTS	54	40	-25.9%
	# NEW LISTINGS	78	62	-20.5%
Condo/Co-op/Townhouse	# OF SALES	147	123	-16.3%
	SALES VOLUME	\$59,291,318	\$52,039,349	-12.2%
	MEDIAN PRICE	\$380,000	\$415,000	9.2%
	AVERAGE PRICE	\$403,342	\$423,084	4.9%
	AVERAGE DOM	44	36	-18.2%
	# OF CONTRACTS	132	123	-6.8%
	# NEW LISTINGS	227	205	-9.7%

# Secaucus

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Short Hills Market Report

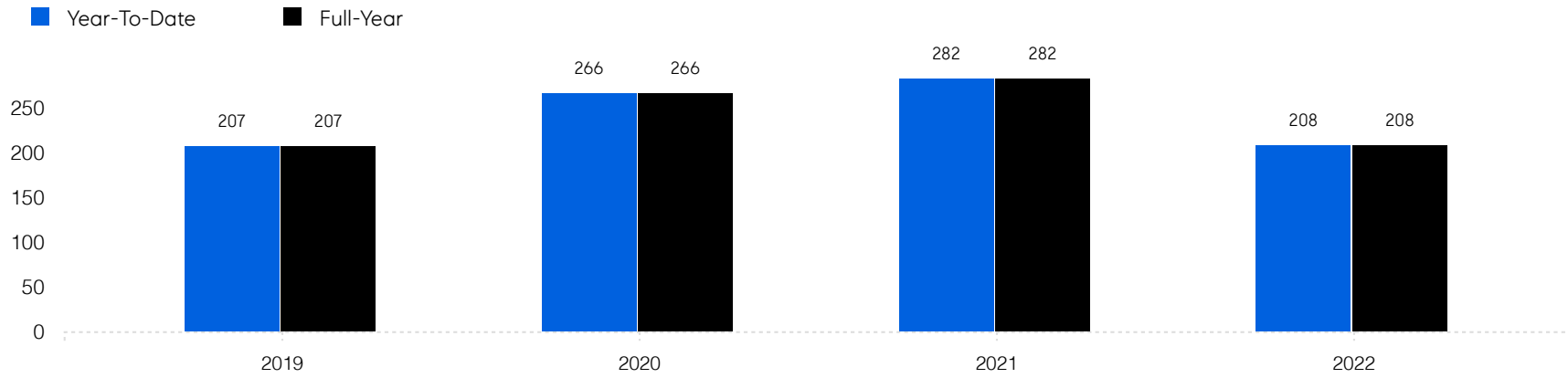
COMPASS

# Short Hills

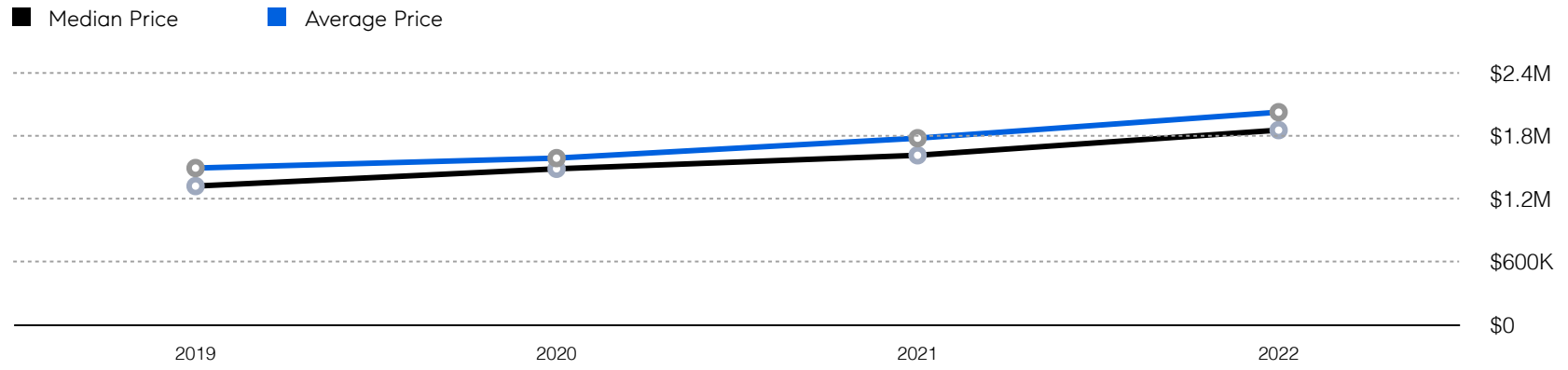
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	280	207	-26.1%
	SALES VOLUME	\$498,483,341	\$419,862,115	-15.8%
	MEDIAN PRICE	\$1,624,000	\$1,855,000	14.2%
	AVERAGE PRICE	\$1,780,298	\$2,028,319	13.9%
	AVERAGE DOM	37	27	-27.0%
	# OF CONTRACTS	264	195	-26.1%
	# NEW LISTINGS	315	215	-31.7%
Condo/Co-op/Townhouse	# OF SALES	2	1	-50.0%
	SALES VOLUME	\$2,710,000	\$1,475,000	-45.6%
	MEDIAN PRICE	\$1,355,000	\$1,475,000	8.9%
	AVERAGE PRICE	\$1,355,000	\$1,475,000	8.9%
	AVERAGE DOM	14	142	914.3%
	# OF CONTRACTS	2	1	-50.0%
	# NEW LISTINGS	4	2	-50.0%

# Short Hills

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Somerville Market Report

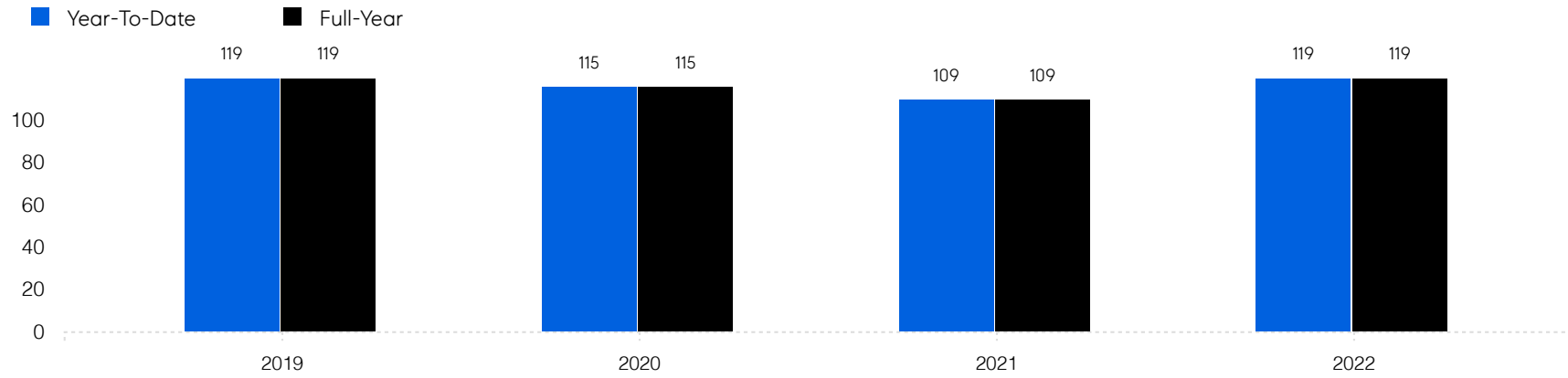
COMPASS

# Somerville

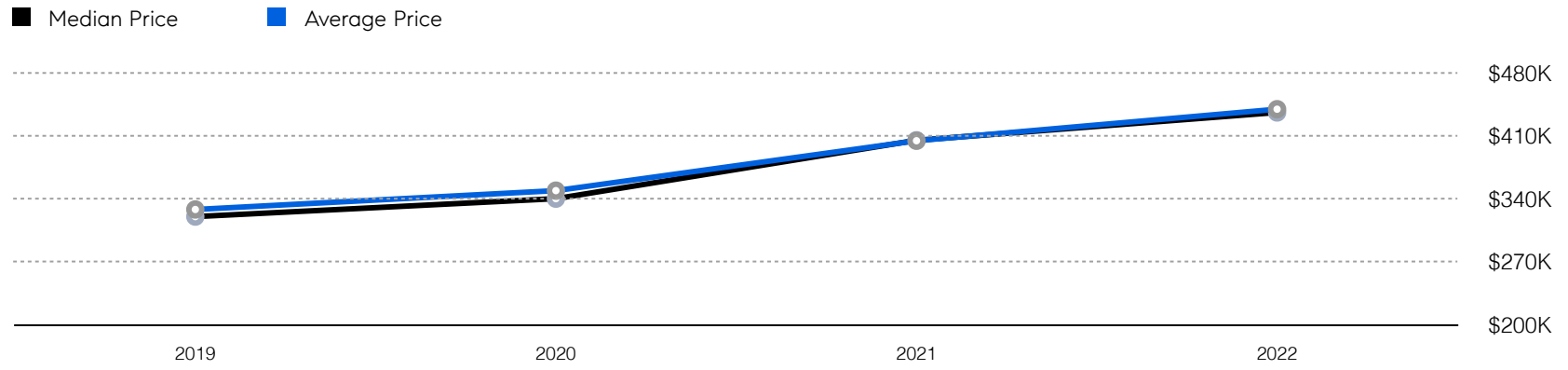
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	104	106	1.9%
	SALES VOLUME	\$42,331,467	\$46,500,013	9.8%
	MEDIAN PRICE	\$405,000	\$430,000	6.2%
	AVERAGE PRICE	\$407,033	\$438,679	7.8%
	AVERAGE DOM	33	35	6.1%
	# OF CONTRACTS	100	104	4.0%
	# NEW LISTINGS	125	114	-8.8%
Condo/Co-op/Townhouse	# OF SALES	5	13	160.0%
	SALES VOLUME	\$1,761,270	\$5,817,850	230.3%
	MEDIAN PRICE	\$310,100	\$442,405	42.7%
	AVERAGE PRICE	\$352,254	\$447,527	27.0%
	AVERAGE DOM	25	30	20.0%
	# OF CONTRACTS	5	16	220.0%
	# NEW LISTINGS	7	19	171.4%

# Somerville

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# South Orange Market Report

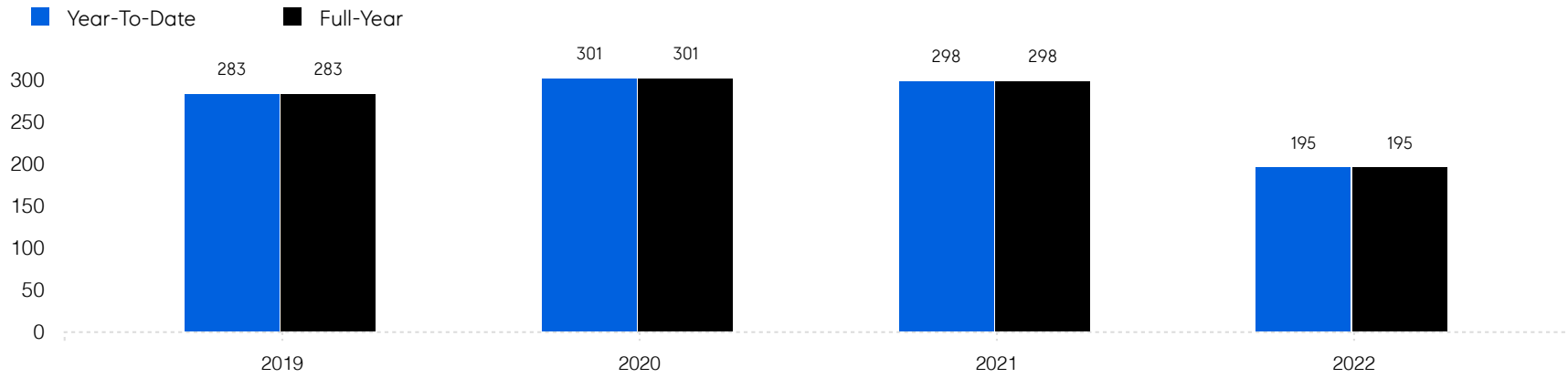
COMPASS

# South Orange

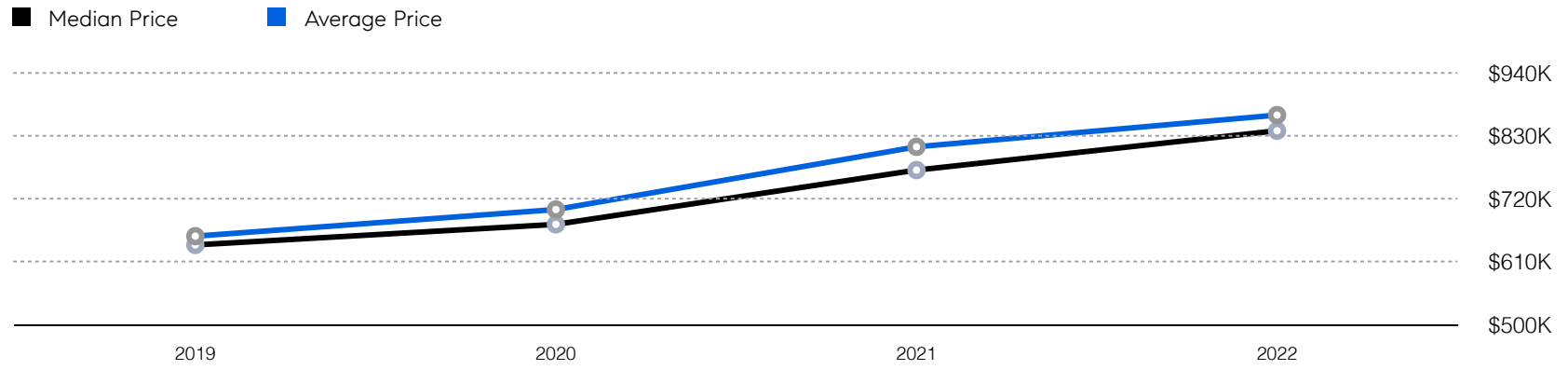
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	258	164	-36.4%
	SALES VOLUME	\$222,524,926	\$154,689,382	-30.5%
	MEDIAN PRICE	\$825,500	\$906,000	9.8%
	AVERAGE PRICE	\$862,500	\$943,228	9.4%
	AVERAGE DOM	23	19	-17.4%
	# OF CONTRACTS	250	177	-29.2%
	# NEW LISTINGS	274	186	-32.1%
Condo/Co-op/Townhouse	# OF SALES	40	31	-22.5%
	SALES VOLUME	\$19,075,700	\$14,243,600	-25.3%
	MEDIAN PRICE	\$378,750	\$350,000	-7.6%
	AVERAGE PRICE	\$476,893	\$459,471	-3.7%
	AVERAGE DOM	42	39	-7.1%
	# OF CONTRACTS	40	28	-30.0%
	# NEW LISTINGS	44	27	-38.6%

# South Orange

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Springfield Market Report

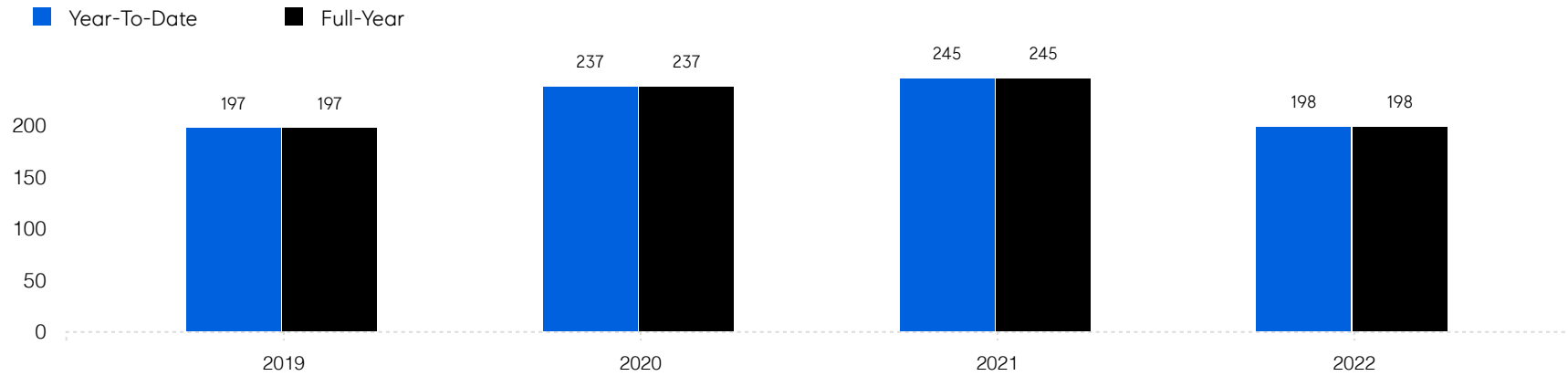
COMPASS

# Springfield

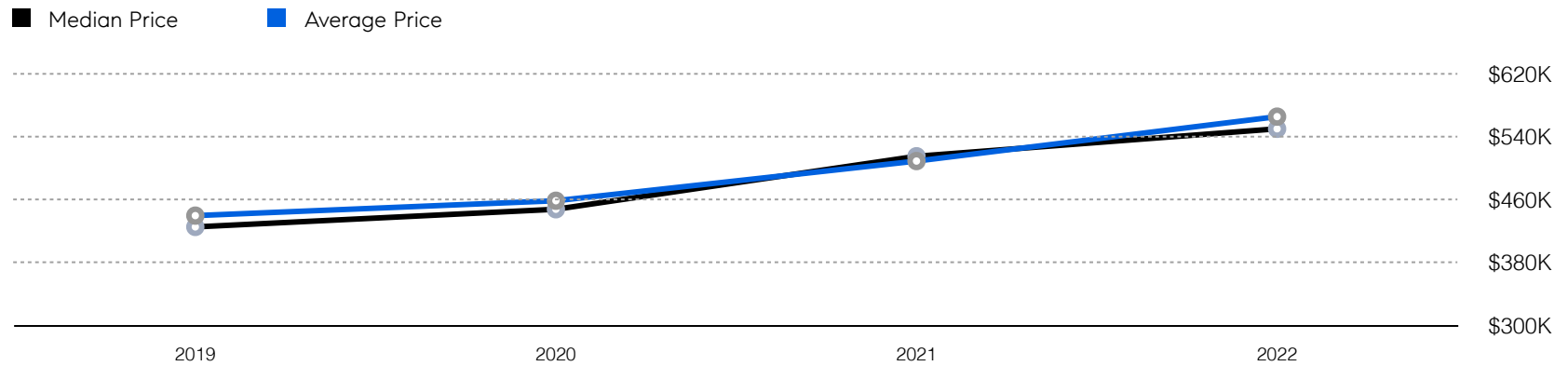
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	180	156	-13.3%
	SALES VOLUME	\$105,579,080	\$99,271,491	-6.0%
	MEDIAN PRICE	\$565,000	\$600,000	6.2%
	AVERAGE PRICE	\$586,550	\$636,356	8.5%
	AVERAGE DOM	33	28	-15.2%
	# OF CONTRACTS	171	158	-7.6%
	# NEW LISTINGS	212	173	-18.4%
Condo/Co-op/Townhouse	# OF SALES	65	42	-35.4%
	SALES VOLUME	\$19,100,875	\$12,694,700	-33.5%
	MEDIAN PRICE	\$245,000	\$256,000	4.5%
	AVERAGE PRICE	\$293,860	\$302,255	2.9%
	AVERAGE DOM	39	28	-28.2%
	# OF CONTRACTS	61	38	-37.7%
	# NEW LISTINGS	68	36	-47.1%

# Springfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Summit Market Report

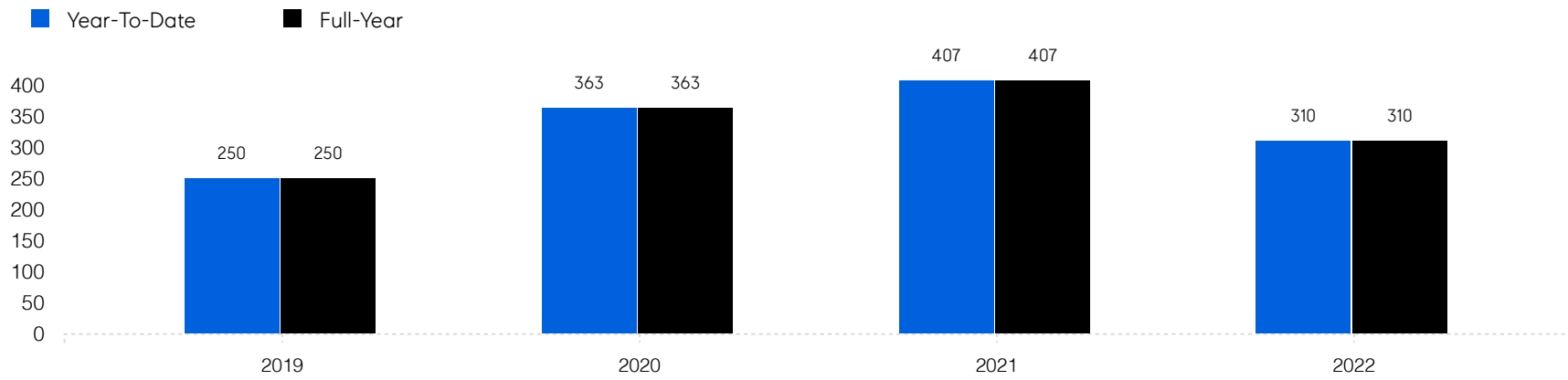
COMPASS

# Summit

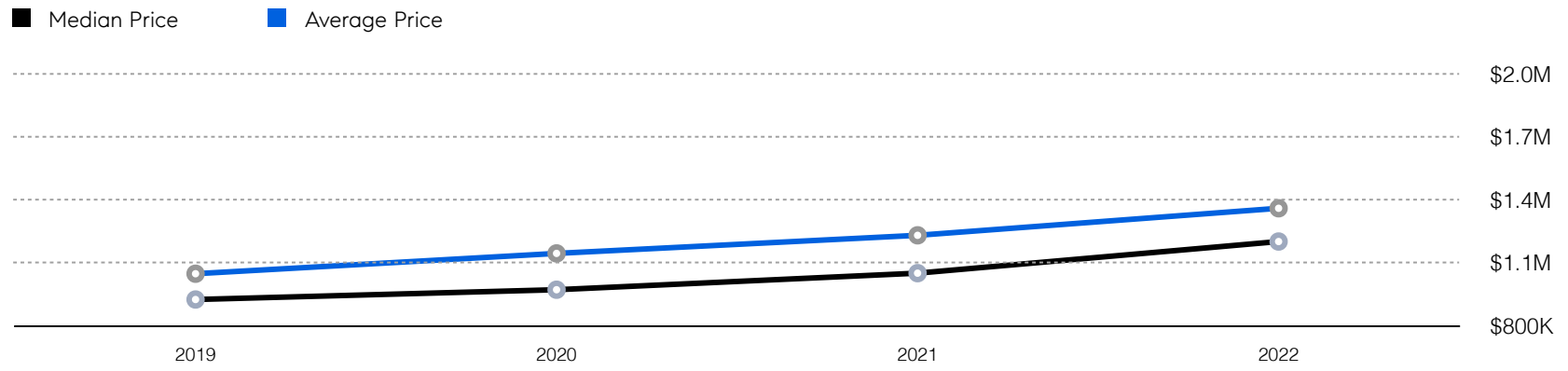
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	337	259	-23.1%
	SALES VOLUME	\$452,799,649	\$390,509,848	-13.8%
	MEDIAN PRICE	\$1,175,000	\$1,310,000	11.5%
	AVERAGE PRICE	\$1,343,619	\$1,507,760	12.2%
	AVERAGE DOM	30	21	-30.0%
	# OF CONTRACTS	319	254	-20.4%
	# NEW LISTINGS	369	271	-26.6%
Condo/Co-op/Townhouse	# OF SALES	70	51	-27.1%
	SALES VOLUME	\$47,673,600	\$30,696,498	-35.6%
	MEDIAN PRICE	\$462,500	\$465,000	0.5%
	AVERAGE PRICE	\$681,051	\$601,892	-11.6%
	AVERAGE DOM	61	33	-45.9%
	# OF CONTRACTS	68	54	-20.6%
	# NEW LISTINGS	85	63	-25.9%

# Summit

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Teaneck Market Report

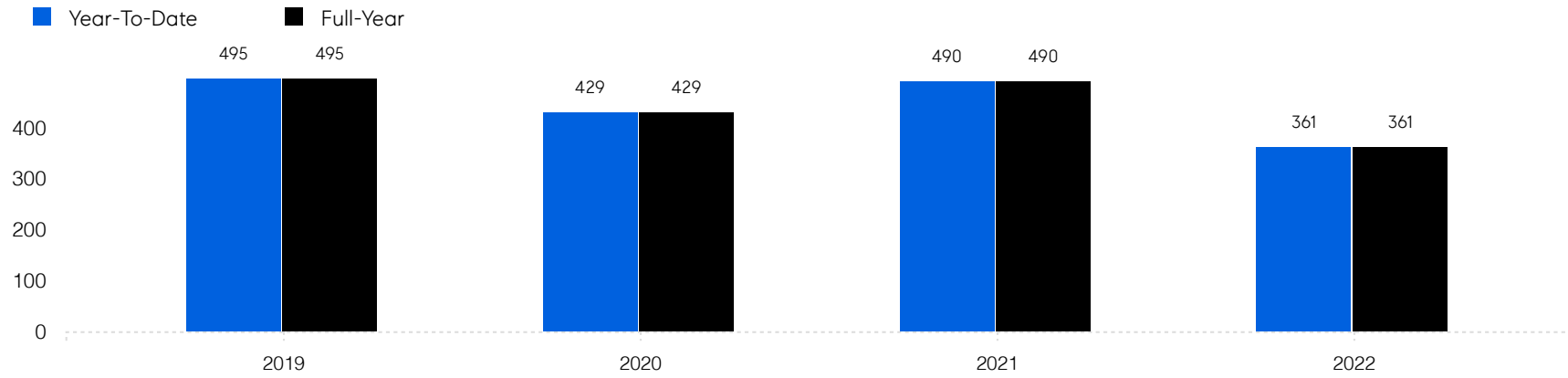
COMPASS

# Teaneck

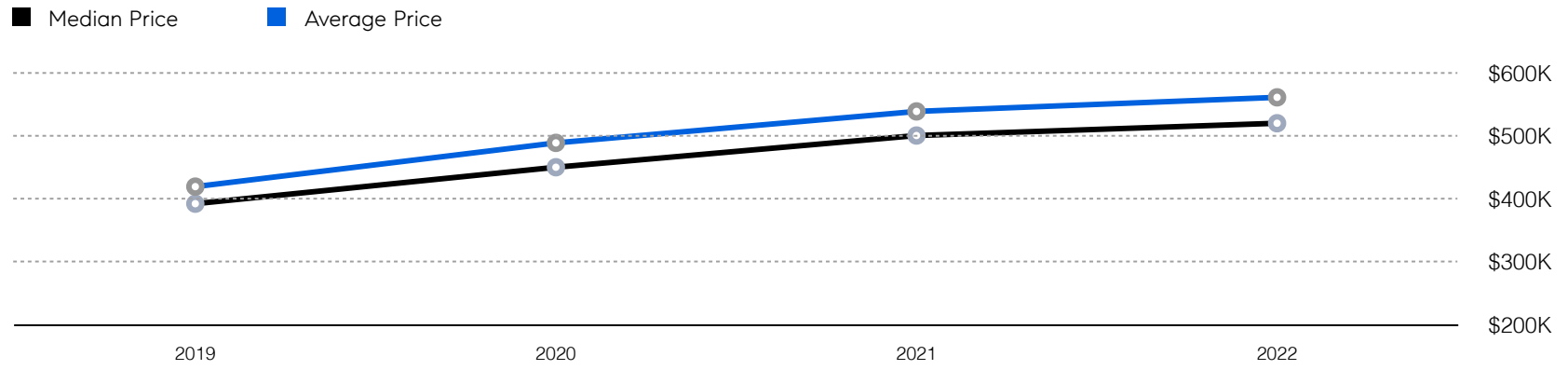
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	427	304	-28.8%
	SALES VOLUME	\$245,558,715	\$184,503,839	-24.9%
	MEDIAN PRICE	\$521,000	\$540,000	3.6%
	AVERAGE PRICE	\$575,079	\$606,921	5.5%
	AVERAGE DOM	41	37	-9.8%
	# OF CONTRACTS	474	321	-32.3%
	# NEW LISTINGS	488	335	-31.4%
Condo/Co-op/Townhouse	# OF SALES	63	57	-9.5%
	SALES VOLUME	\$18,464,265	\$18,096,275	-2.0%
	MEDIAN PRICE	\$289,000	\$333,000	15.2%
	AVERAGE PRICE	\$293,084	\$317,479	8.3%
	AVERAGE DOM	68	52	-23.5%
	# OF CONTRACTS	70	65	-7.1%
	# NEW LISTINGS	58	66	13.8%

# Teaneck

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Tenaflly Market Report

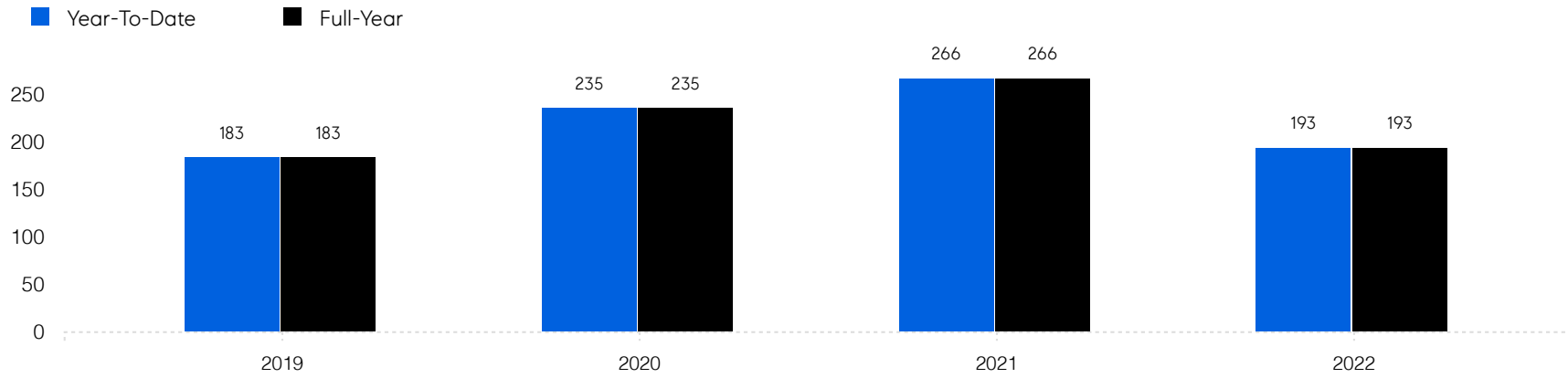
COMPASS

# Tenafly

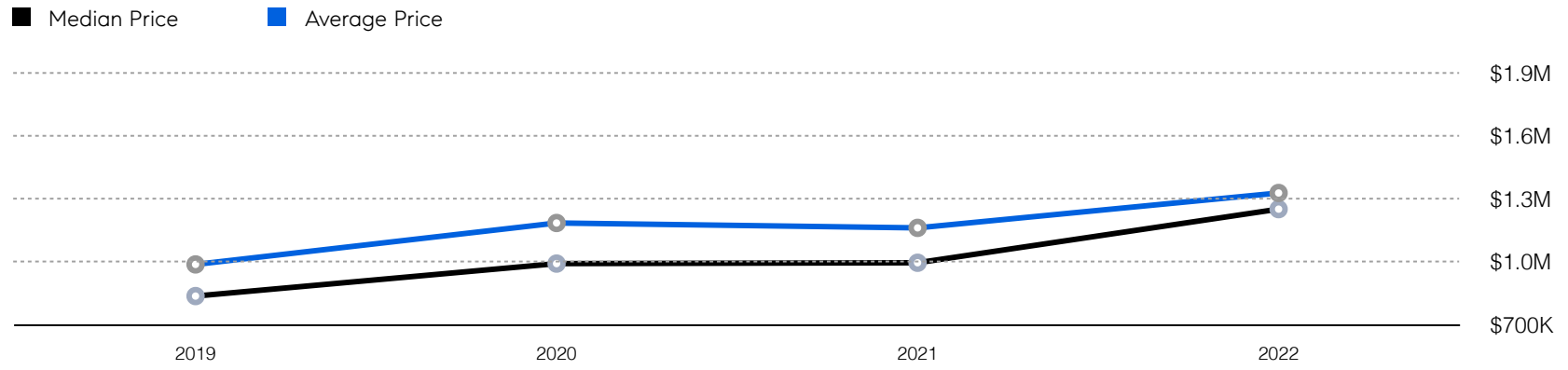
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	231	164	-29.0%
	SALES VOLUME	\$286,521,738	\$240,569,216	-16.0%
	MEDIAN PRICE	\$1,050,000	\$1,333,500	27.0%
	AVERAGE PRICE	\$1,240,354	\$1,466,885	18.3%
	AVERAGE DOM	55	46	-16.4%
	# OF CONTRACTS	257	160	-37.7%
	# NEW LISTINGS	284	191	-32.7%
Condo/Co-op/Townhouse	# OF SALES	35	29	-17.1%
	SALES VOLUME	\$22,190,500	\$15,556,500	-29.9%
	MEDIAN PRICE	\$516,500	\$459,000	-11.1%
	AVERAGE PRICE	\$634,014	\$536,431	-15.4%
	AVERAGE DOM	75	43	-42.7%
	# OF CONTRACTS	36	28	-22.2%
	# NEW LISTINGS	45	39	-13.3%

# Tenaflly

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Tewksbury Township Market Report

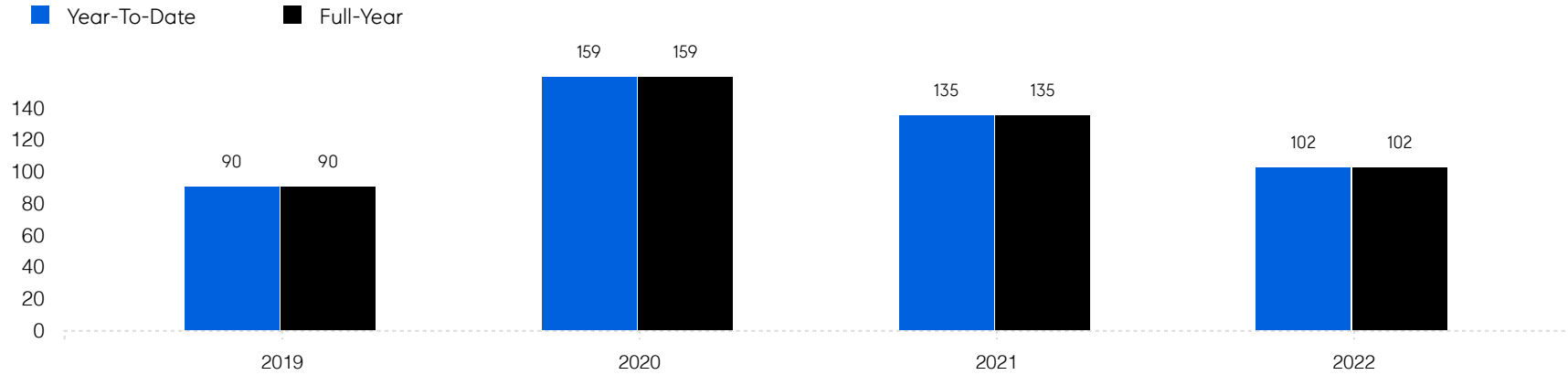
COMPASS

# Tewksbury Township

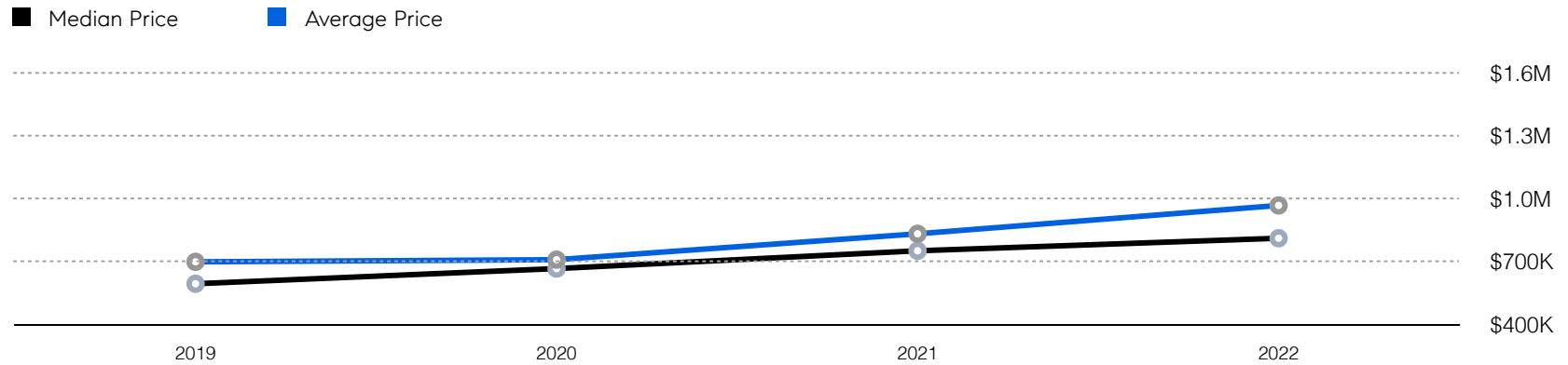
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	118	93	-21.2%
	SALES VOLUME	\$100,936,686	\$92,460,749	-8.4%
	MEDIAN PRICE	\$770,000	\$875,000	13.6%
	AVERAGE PRICE	\$855,396	\$994,202	16.2%
	AVERAGE DOM	66	67	1.5%
	# OF CONTRACTS	115	89	-22.6%
	# NEW LISTINGS	146	104	-28.8%
Condo/Co-op/Townhouse	# OF SALES	17	9	-47.1%
	SALES VOLUME	\$11,269,000	\$6,147,000	-45.5%
	MEDIAN PRICE	\$691,000	\$725,000	4.9%
	AVERAGE PRICE	\$662,882	\$683,000	3.0%
	AVERAGE DOM	29	27	-6.9%
	# OF CONTRACTS	16	9	-43.7%
	# NEW LISTINGS	19	12	-36.8%

# Tewksbury Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Union Market Report

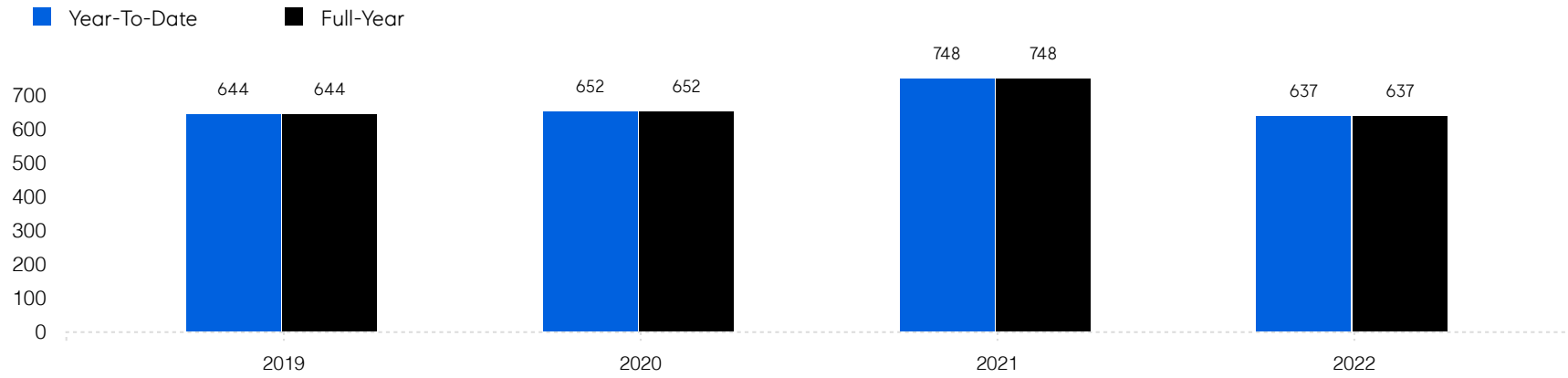
COMPASS

# Union

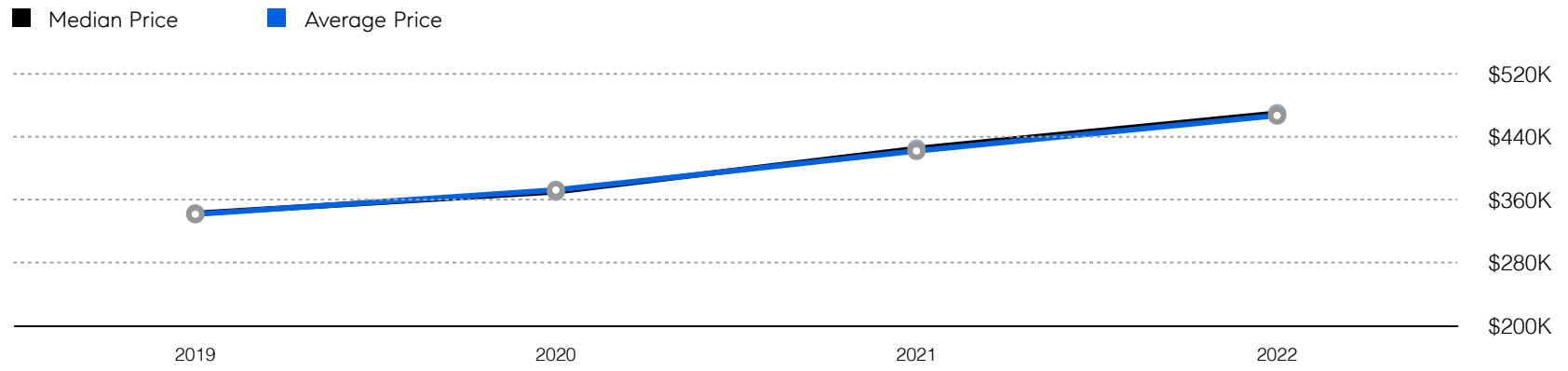
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	642	571	-11.1%
	SALES VOLUME	\$286,198,981	\$278,244,614	-2.8%
	MEDIAN PRICE	\$440,000	\$479,000	8.9%
	AVERAGE PRICE	\$445,793	\$487,294	9.3%
	AVERAGE DOM	31	35	12.9%
	# OF CONTRACTS	644	563	-12.6%
	# NEW LISTINGS	770	585	-24.0%
Condo/Co-op/Townhouse	# OF SALES	106	66	-37.7%
	SALES VOLUME	\$29,450,200	\$19,296,500	-34.5%
	MEDIAN PRICE	\$275,000	\$282,000	2.5%
	AVERAGE PRICE	\$277,832	\$292,371	5.2%
	AVERAGE DOM	35	28	-20.0%
	# OF CONTRACTS	99	66	-33.3%
	# NEW LISTINGS	102	74	-27.5%

# Union

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Union City Market Report

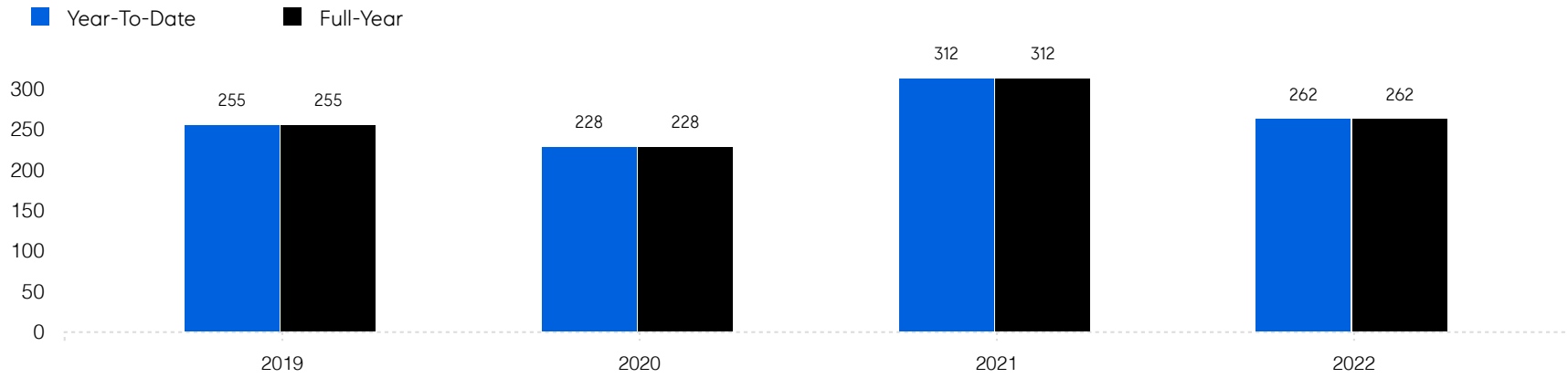
COMPASS

# Union City

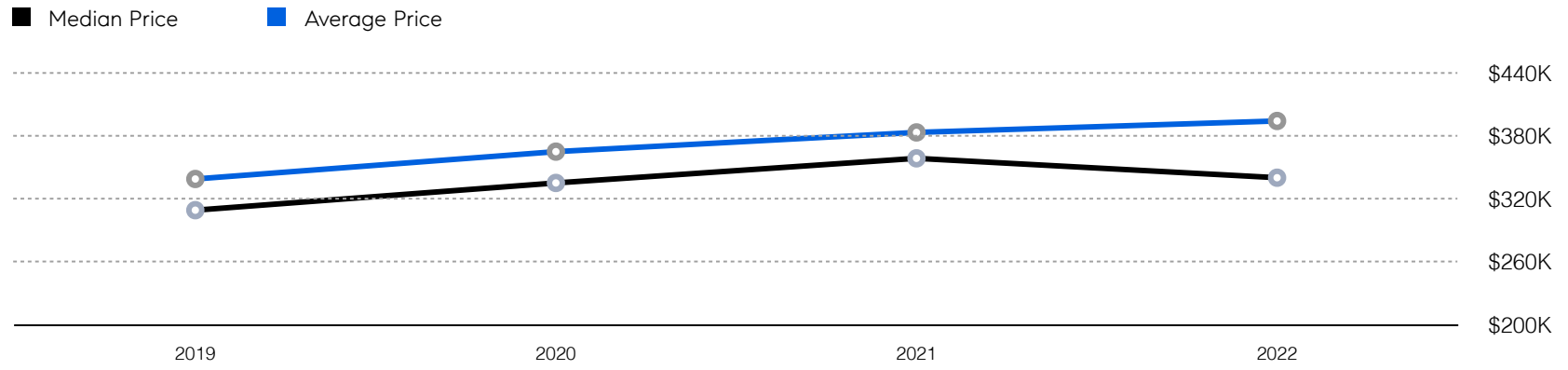
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	31	25	-19.4%
	SALES VOLUME	\$15,018,500	\$14,460,500	-3.7%
	MEDIAN PRICE	\$440,000	\$515,000	17.0%
	AVERAGE PRICE	\$484,468	\$578,420	19.4%
	AVERAGE DOM	35	43	22.9%
	# OF CONTRACTS	38	35	-7.9%
	# NEW LISTINGS	66	44	-33.3%
Condo/Co-op/Townhouse	# OF SALES	281	237	-15.7%
	SALES VOLUME	\$104,555,026	\$88,813,151	-15.1%
	MEDIAN PRICE	\$345,000	\$322,000	-6.7%
	AVERAGE PRICE	\$372,082	\$374,739	0.7%
	AVERAGE DOM	51	54	5.9%
	# OF CONTRACTS	323	260	-19.5%
	# NEW LISTINGS	468	376	-19.7%

# Union City

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Upper Saddle River Market Report

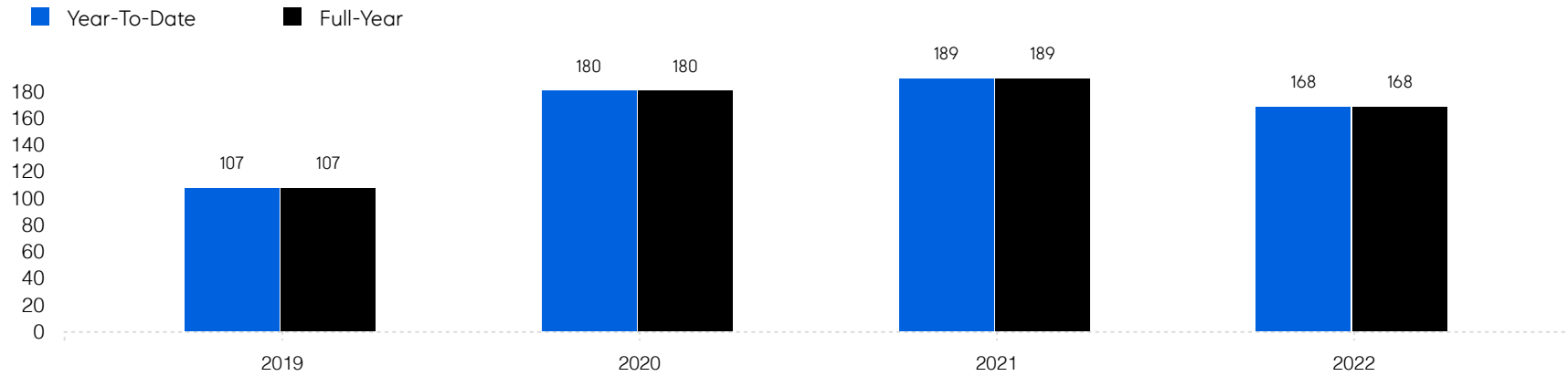
COMPASS

# Upper Saddle River

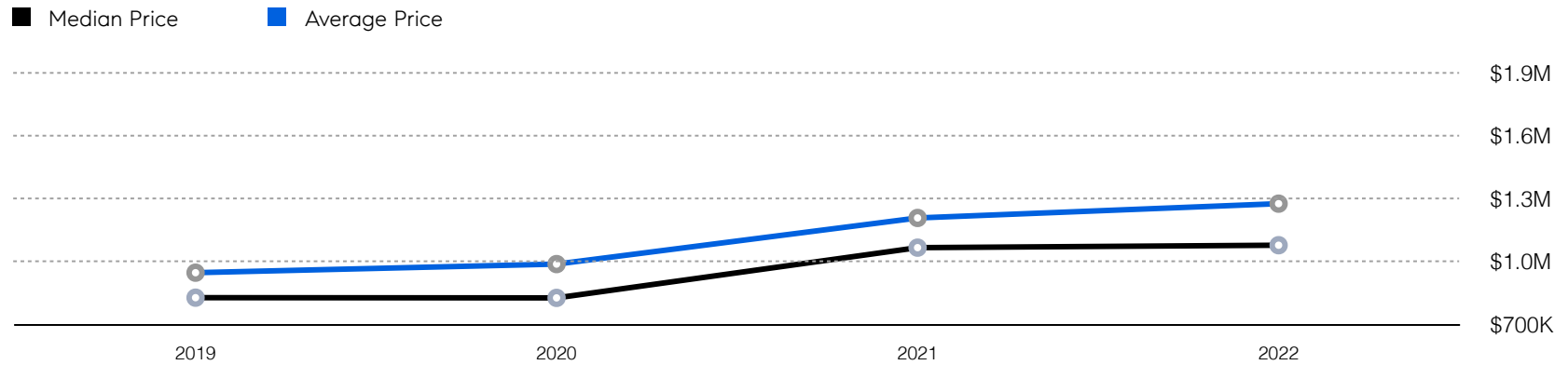
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	181	123	-32.0%
	SALES VOLUME	\$220,548,643	\$170,007,520	-22.9%
	MEDIAN PRICE	\$1,099,000	\$1,250,000	13.7%
	AVERAGE PRICE	\$1,218,501	\$1,382,175	13.4%
	AVERAGE DOM	41	39	-4.9%
	# OF CONTRACTS	189	126	-33.3%
	# NEW LISTINGS	214	154	-28.0%
Condo/Co-op/Townhouse	# OF SALES	8	45	462.5%
	SALES VOLUME	\$7,557,148	\$44,221,991	485.2%
	MEDIAN PRICE	\$930,689	\$994,291	6.8%
	AVERAGE PRICE	\$944,644	\$982,711	4.0%
	AVERAGE DOM	39	35	-10.3%
	# OF CONTRACTS	56	37	-33.9%
	# NEW LISTINGS	70	38	-45.7%

# Upper Saddle River

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Verona Market Report

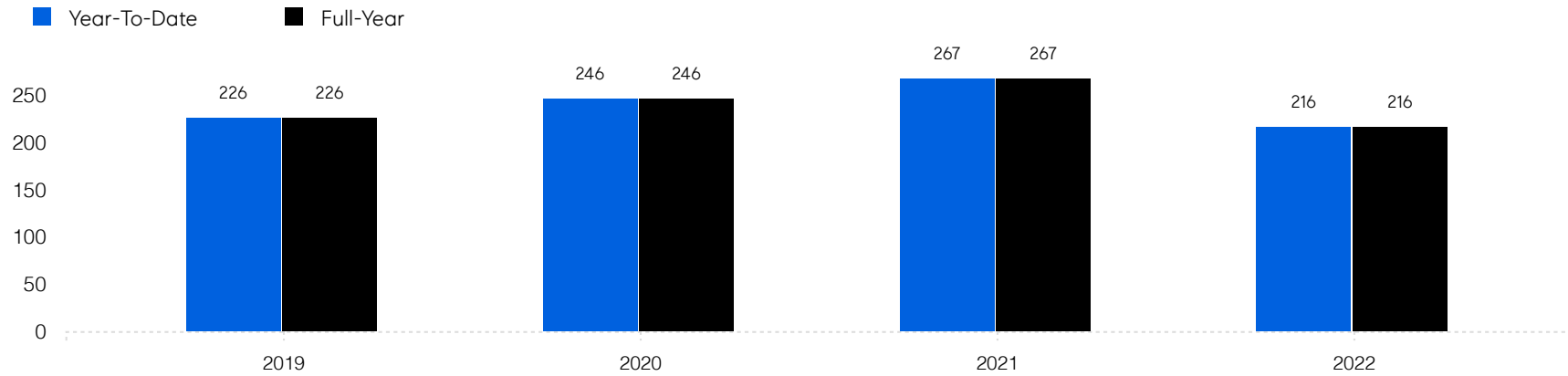
COMPASS

# Verona

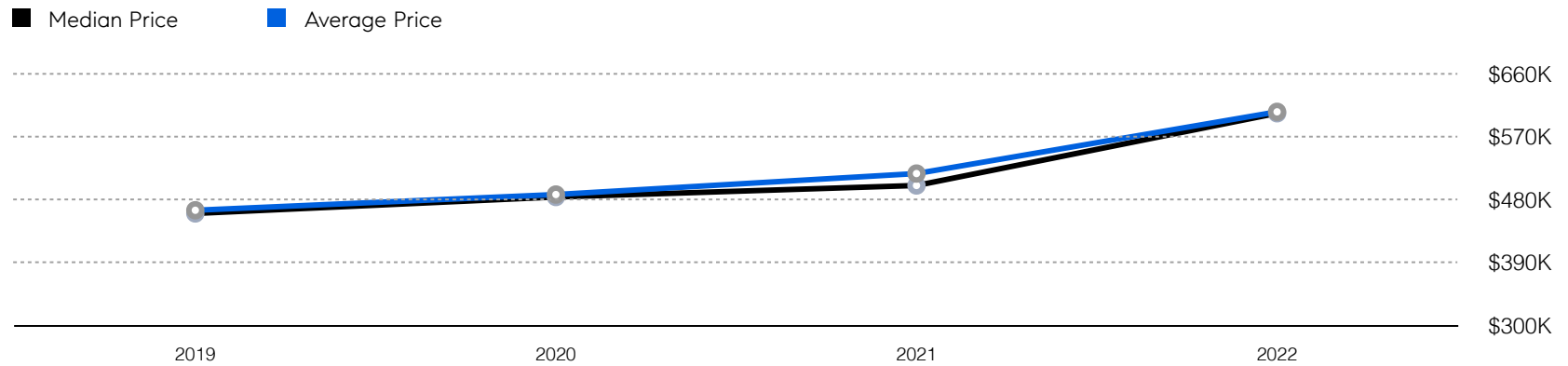
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	169	150	-11.2%
	SALES VOLUME	\$108,861,063	\$106,240,865	-2.4%
	MEDIAN PRICE	\$592,500	\$671,944	13.4%
	AVERAGE PRICE	\$644,148	\$708,272	10.0%
	AVERAGE DOM	28	25	-10.7%
	# OF CONTRACTS	164	141	-14.0%
	# NEW LISTINGS	174	150	-13.8%
Condo/Co-op/Townhouse	# OF SALES	98	66	-32.7%
	SALES VOLUME	\$29,203,800	\$24,560,709	-15.9%
	MEDIAN PRICE	\$255,000	\$299,000	17.3%
	AVERAGE PRICE	\$297,998	\$372,132	24.9%
	AVERAGE DOM	53	60	13.2%
	# OF CONTRACTS	93	63	-32.3%
	# NEW LISTINGS	111	77	-30.6%

# Verona

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Waldwick Market Report

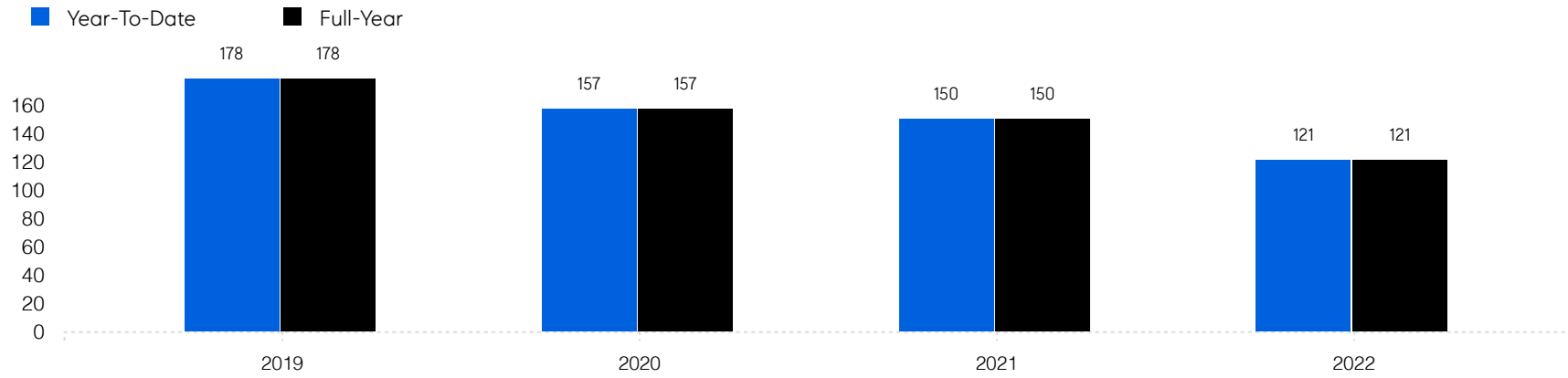
COMPASS

# Waldwick

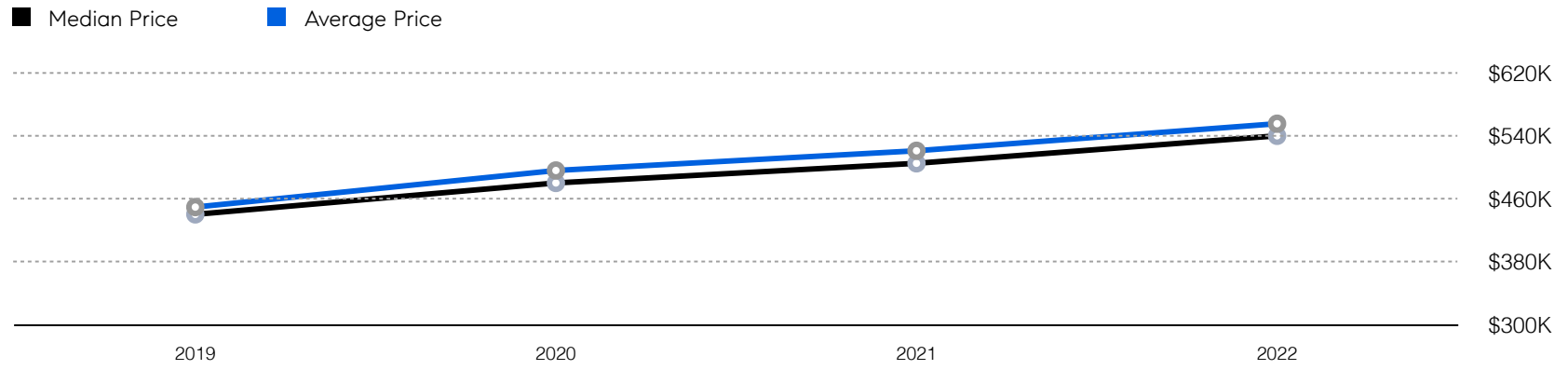
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	133	109	-18.0%
	SALES VOLUME	\$70,204,775	\$62,300,870	-11.3%
	MEDIAN PRICE	\$505,000	\$551,000	9.1%
	AVERAGE PRICE	\$527,855	\$571,568	8.3%
	AVERAGE DOM	22	22	0.0%
	# OF CONTRACTS	161	103	-36.0%
	# NEW LISTINGS	170	112	-34.1%
Condo/Co-op/Townhouse	# OF SALES	17	12	-29.4%
	SALES VOLUME	\$7,938,900	\$4,904,900	-38.2%
	MEDIAN PRICE	\$355,500	\$383,000	7.7%
	AVERAGE PRICE	\$466,994	\$408,742	-12.5%
	AVERAGE DOM	23	13	-43.5%
	# OF CONTRACTS	21	8	-61.9%
	# NEW LISTINGS	22	9	-59.1%

# Waldwick

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Wallington Market Report

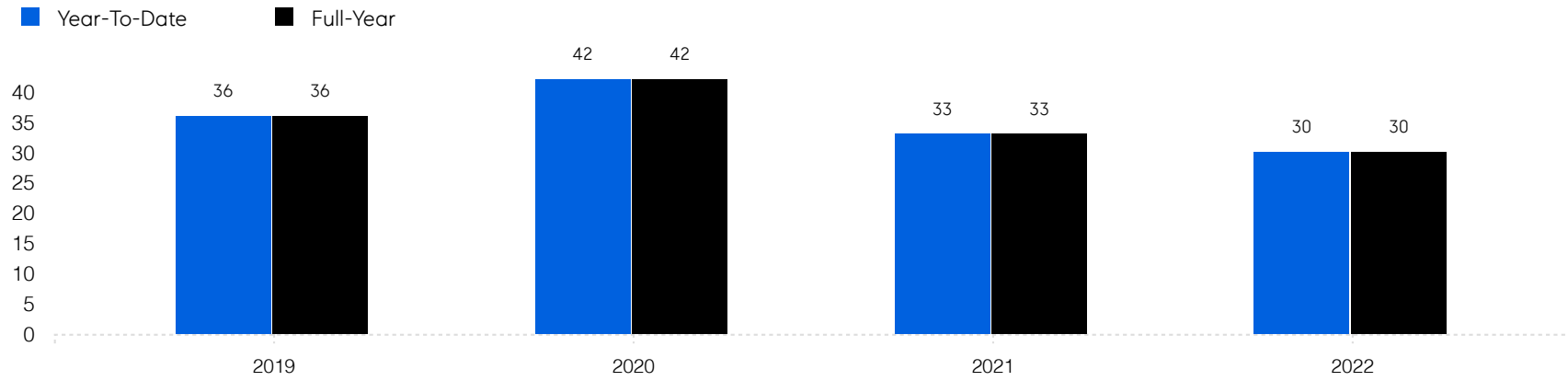
COMPASS

# Wallington

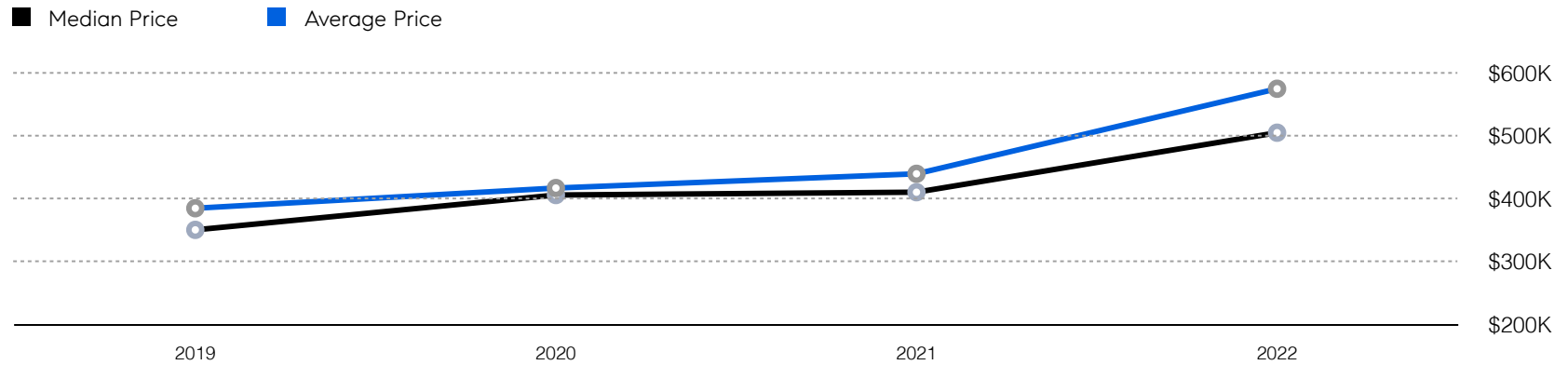
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	31	27	-12.9%
	SALES VOLUME	\$13,771,800	\$16,047,300	16.5%
	MEDIAN PRICE	\$414,000	\$560,000	35.3%
	AVERAGE PRICE	\$444,252	\$594,344	33.8%
	AVERAGE DOM	43	33	-23.3%
	# OF CONTRACTS	37	27	-27.0%
	# NEW LISTINGS	44	31	-29.5%
Condo/Co-op/Townhouse	# OF SALES	2	3	50.0%
	SALES VOLUME	\$724,605	\$1,195,000	64.9%
	MEDIAN PRICE	\$362,303	\$385,000	6.3%
	AVERAGE PRICE	\$362,303	\$398,333	9.9%
	AVERAGE DOM	79	15	-81.0%
	# OF CONTRACTS	1	6	500.0%
	# NEW LISTINGS	1	6	500.0%

# Wallington

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Warren Market Report

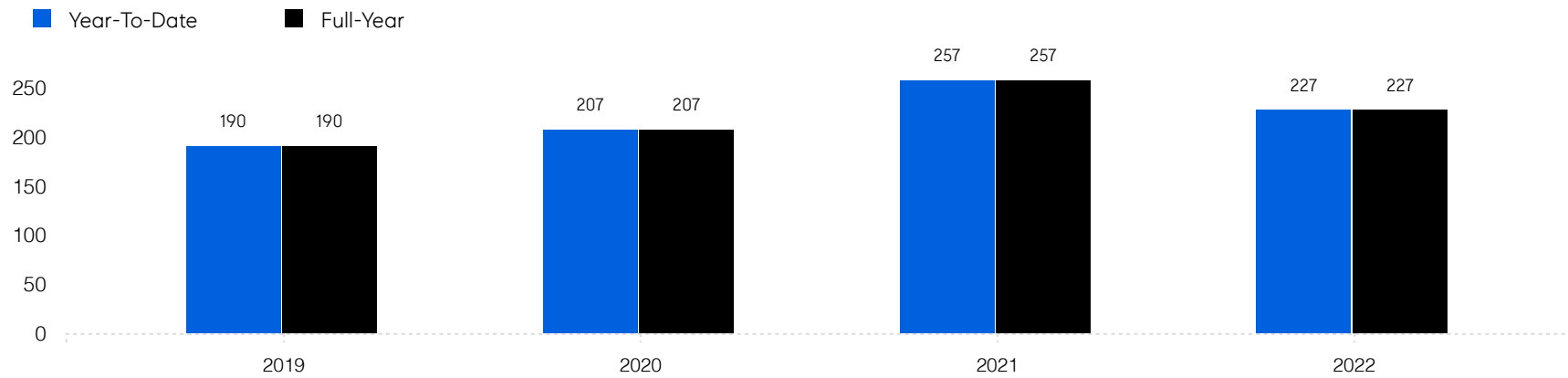
COMPASS

# Warren

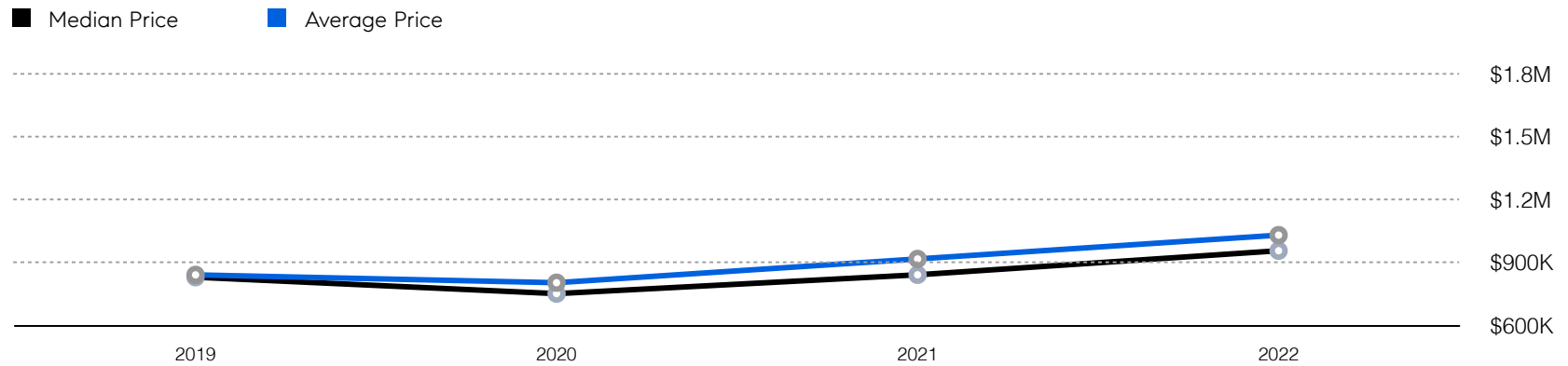
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	246	211	-14.2%
	SALES VOLUME	\$224,306,049	\$217,525,493	-3.0%
	MEDIAN PRICE	\$832,500	\$950,000	14.1%
	AVERAGE PRICE	\$911,813	\$1,030,927	13.1%
	AVERAGE DOM	42	43	2.4%
	# OF CONTRACTS	263	194	-26.2%
	# NEW LISTINGS	315	234	-25.7%
Condo/Co-op/Townhouse	# OF SALES	11	16	45.5%
	SALES VOLUME	\$11,043,175	\$16,173,359	46.5%
	MEDIAN PRICE	\$1,060,000	\$1,065,649	0.5%
	AVERAGE PRICE	\$1,003,925	\$1,010,835	0.7%
	AVERAGE DOM	137	53	-61.3%
	# OF CONTRACTS	10	21	110.0%
	# NEW LISTINGS	15	29	93.3%

# Warren

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Washington Township Market Report

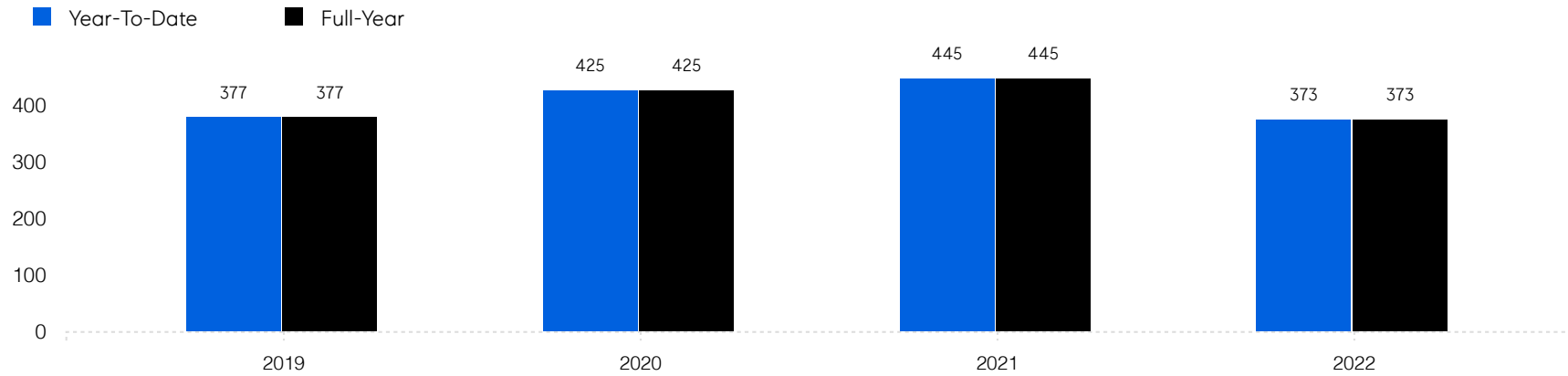
COMPASS

# Washington Township

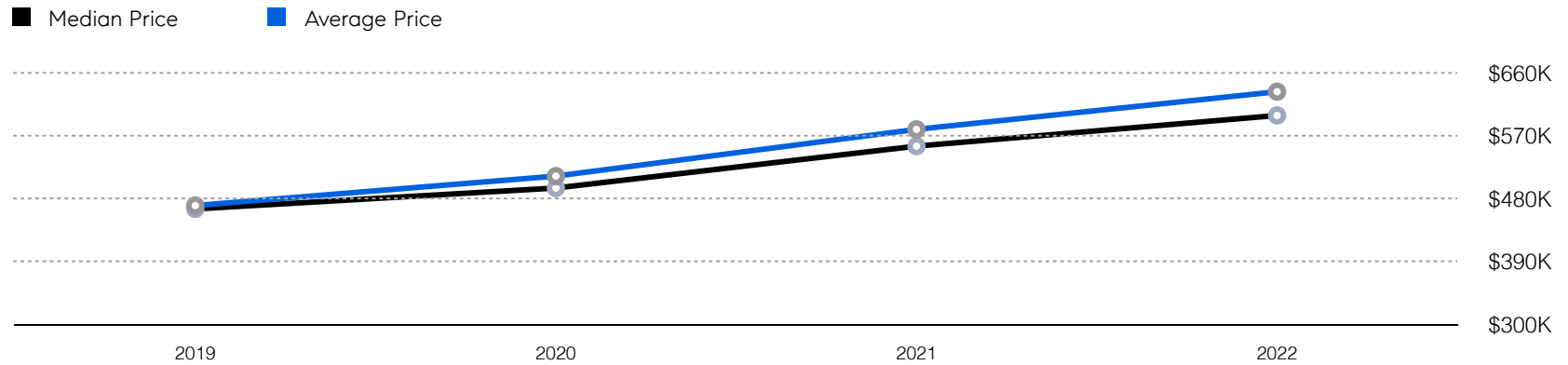
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	392	318	-18.9%
	SALES VOLUME	\$235,140,618	\$211,596,528	-10.0%
	MEDIAN PRICE	\$573,000	\$628,000	9.6%
	AVERAGE PRICE	\$599,849	\$665,398	10.9%
	AVERAGE DOM	29	29	0.0%
	# OF CONTRACTS	385	323	-16.1%
	# NEW LISTINGS	426	345	-19.0%
Condo/Co-op/Townhouse	# OF SALES	53	55	3.8%
	SALES VOLUME	\$22,539,115	\$24,525,475	8.8%
	MEDIAN PRICE	\$430,000	\$440,000	2.3%
	AVERAGE PRICE	\$425,266	\$445,918	4.9%
	AVERAGE DOM	29	20	-31.0%
	# OF CONTRACTS	55	54	-1.8%
	# NEW LISTINGS	58	57	-1.7%

# Washington Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Watchung Market Report

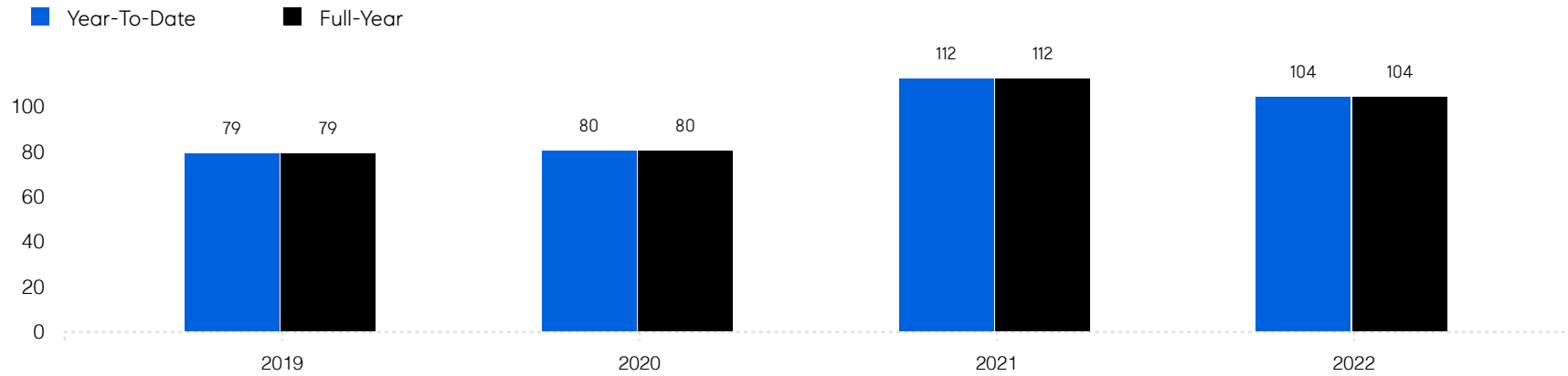
COMPASS

# Watchung

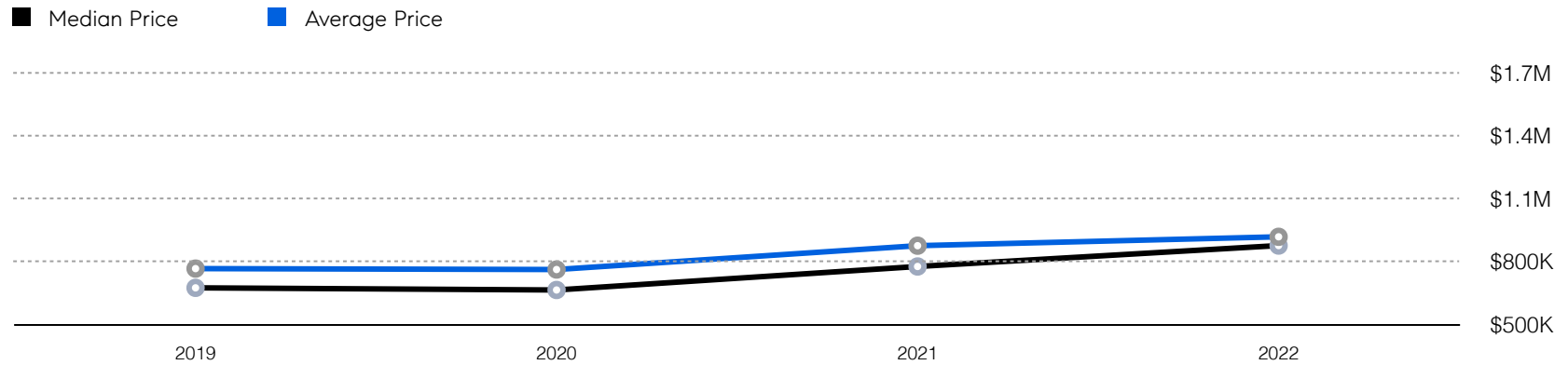
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	102	94	-7.8%
	SALES VOLUME	\$92,306,749	\$89,271,552	-3.3%
	MEDIAN PRICE	\$797,500	\$897,450	12.5%
	AVERAGE PRICE	\$904,968	\$949,697	4.9%
	AVERAGE DOM	45	47	4.4%
	# OF CONTRACTS	102	87	-14.7%
	# NEW LISTINGS	123	92	-25.2%
Condo/Co-op/Townhouse	# OF SALES	10	10	0.0%
	SALES VOLUME	\$5,625,000	\$6,078,000	8.1%
	MEDIAN PRICE	\$505,000	\$557,500	10.4%
	AVERAGE PRICE	\$562,500	\$607,800	8.1%
	AVERAGE DOM	93	81	-12.9%
	# OF CONTRACTS	10	9	-10.0%
	# NEW LISTINGS	11	14	27.3%

# Watchung

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Wayne Market Report

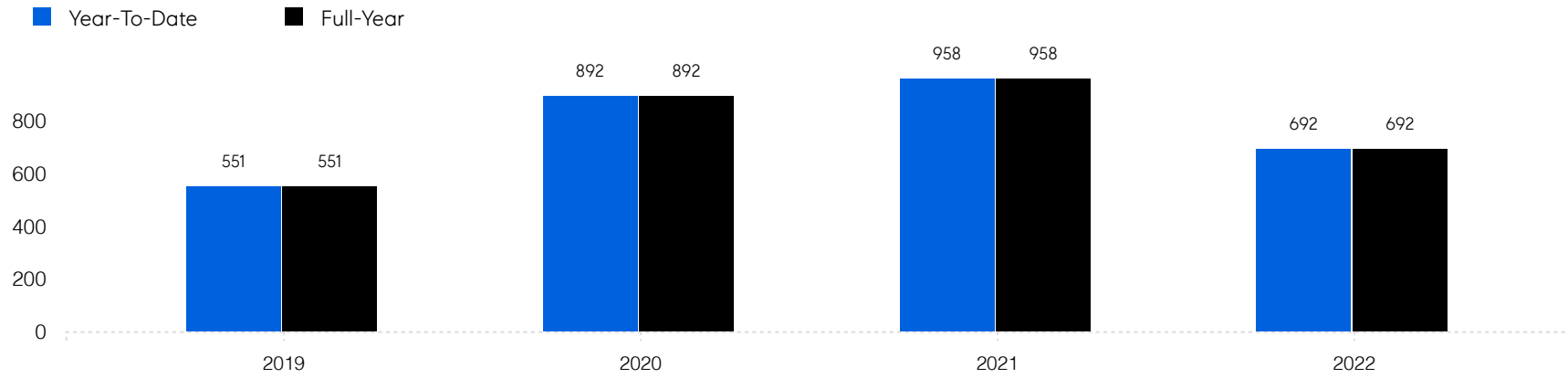
COMPASS

# Wayne

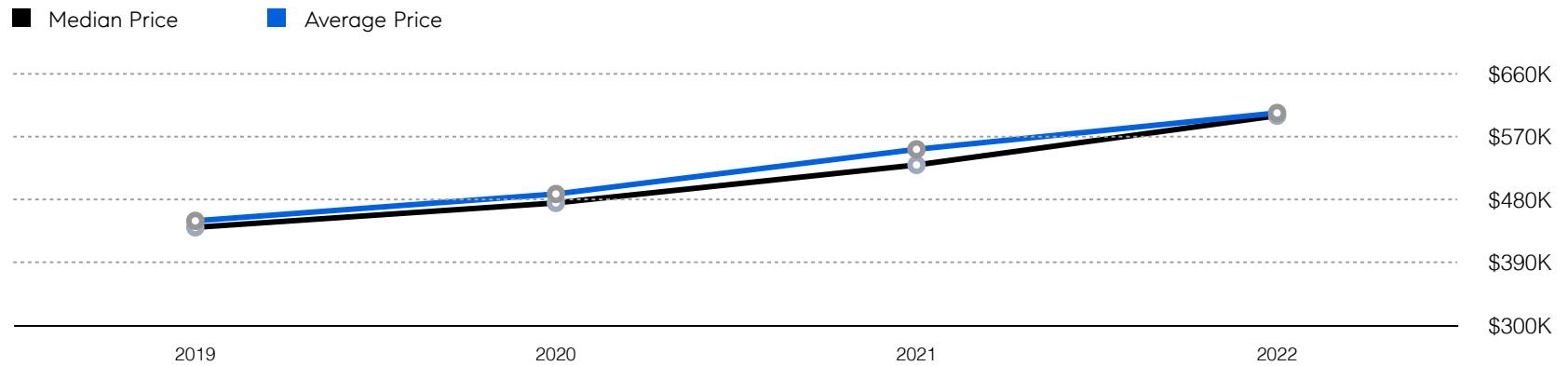
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	719	522	-27.4%
	SALES VOLUME	\$440,902,842	\$350,386,169	-20.5%
	MEDIAN PRICE	\$585,000	\$650,000	11.1%
	AVERAGE PRICE	\$613,217	\$671,238	9.5%
	AVERAGE DOM	37	30	-18.9%
	# OF CONTRACTS	753	562	-25.4%
	# NEW LISTINGS	853	582	-31.8%
Condo/Co-op/Townhouse	# OF SALES	239	170	-28.9%
	SALES VOLUME	\$87,779,600	\$67,546,400	-23.1%
	MEDIAN PRICE	\$380,000	\$366,000	-3.7%
	AVERAGE PRICE	\$367,279	\$397,332	8.2%
	AVERAGE DOM	32	33	3.1%
	# OF CONTRACTS	247	172	-30.4%
	# NEW LISTINGS	256	155	-39.5%

# Wayne

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Weehawken Market Report

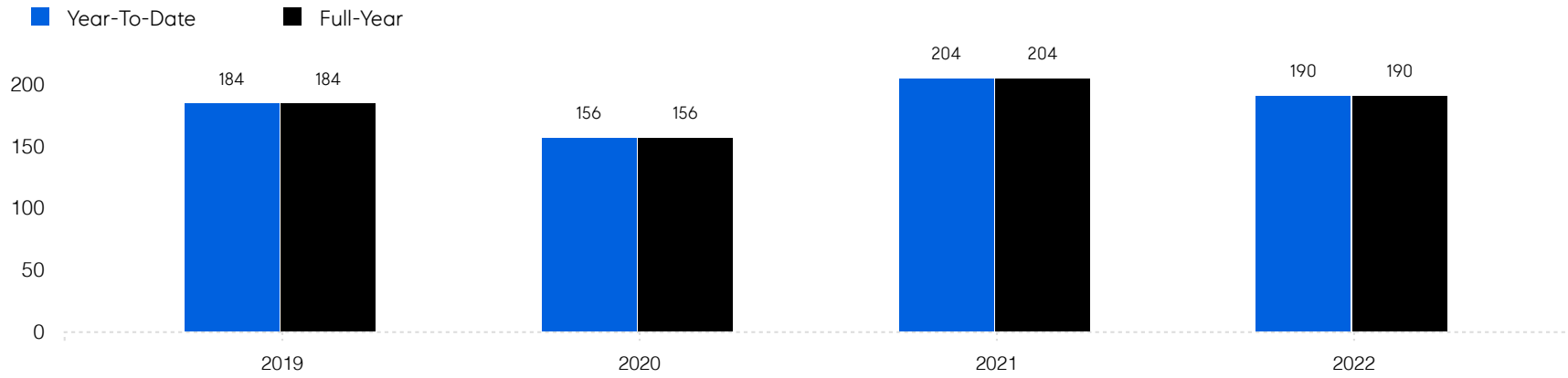
COMPASS

# Weehawken

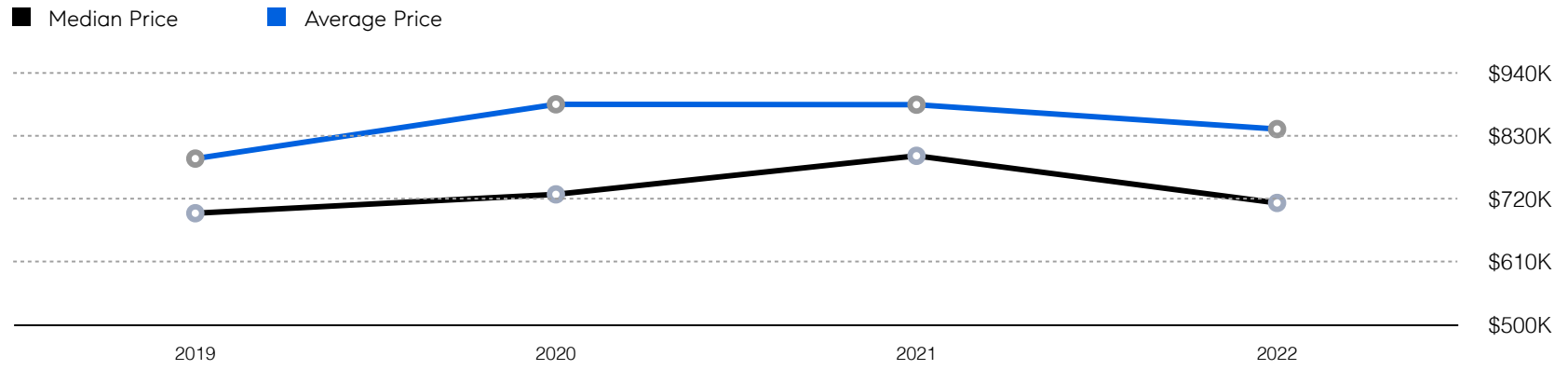
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	34	29	-14.7%
	SALES VOLUME	\$36,301,999	\$33,358,997	-8.1%
	MEDIAN PRICE	\$1,062,500	\$1,050,000	-1.2%
	AVERAGE PRICE	\$1,067,706	\$1,150,310	7.7%
	AVERAGE DOM	50	55	10.0%
	# OF CONTRACTS	39	42	7.7%
	# NEW LISTINGS	57	63	10.5%
Condo/Co-op/Townhouse	# OF SALES	170	161	-5.3%
	SALES VOLUME	\$144,132,998	\$126,581,069	-12.2%
	MEDIAN PRICE	\$692,500	\$646,000	-6.7%
	AVERAGE PRICE	\$847,841	\$786,218	-7.3%
	AVERAGE DOM	59	53	-10.2%
	# OF CONTRACTS	236	204	-13.6%
	# NEW LISTINGS	375	271	-27.7%

# Weehawken

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# West Caldwell Market Report

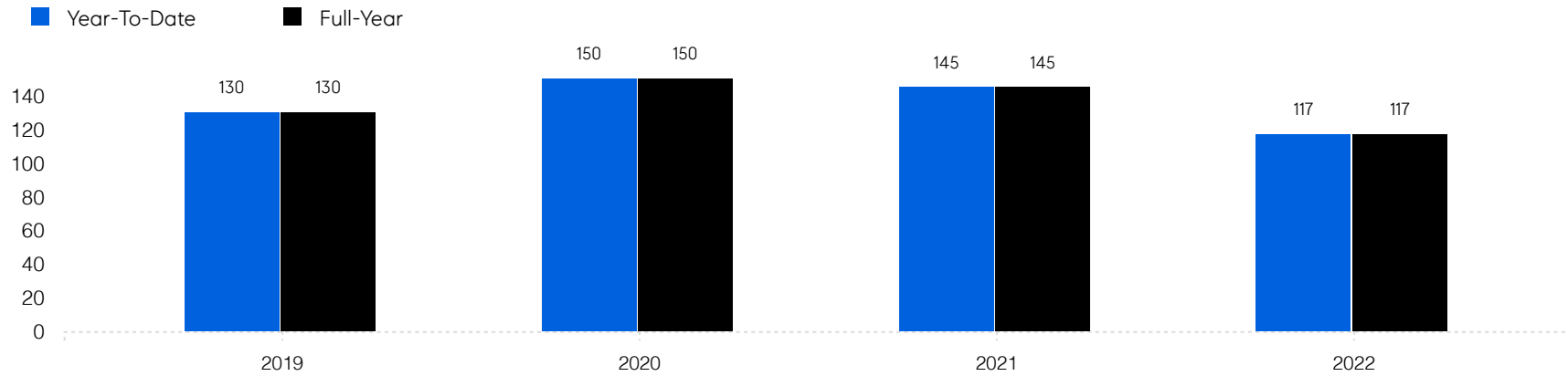
COMPASS

# West Caldwell

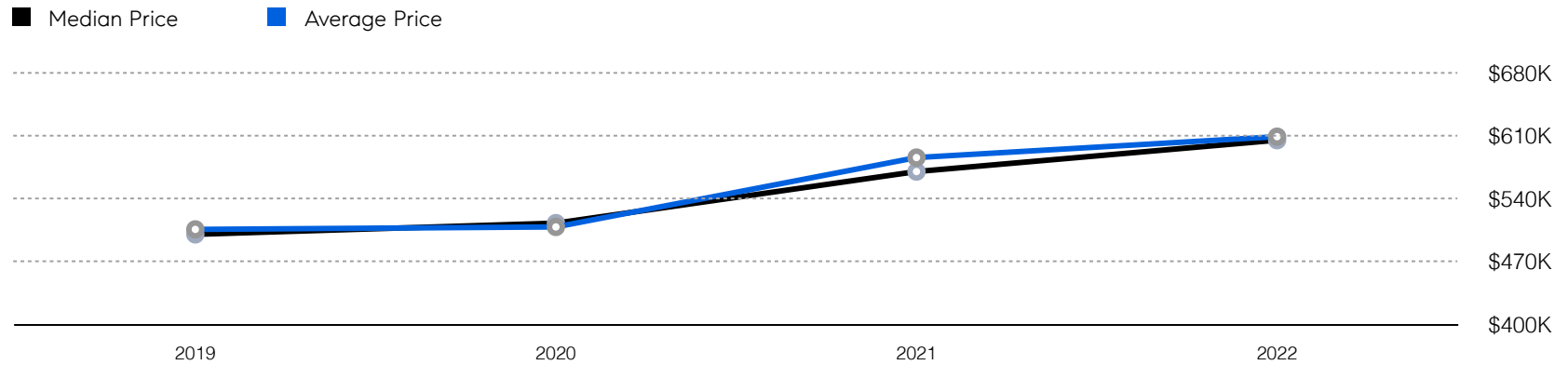
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	136	107	-21.3%
	SALES VOLUME	\$82,071,280	\$67,222,623	-18.1%
	MEDIAN PRICE	\$573,000	\$610,000	6.5%
	AVERAGE PRICE	\$603,465	\$628,249	4.1%
	AVERAGE DOM	22	26	18.2%
	# OF CONTRACTS	137	104	-24.1%
	# NEW LISTINGS	147	108	-26.5%
Condo/Co-op/Townhouse	# OF SALES	9	10	11.1%
	SALES VOLUME	\$2,840,100	\$4,017,650	41.5%
	MEDIAN PRICE	\$270,000	\$332,000	23.0%
	AVERAGE PRICE	\$315,567	\$401,765	27.3%
	AVERAGE DOM	50	36	-28.0%
	# OF CONTRACTS	10	9	-10.0%
	# NEW LISTINGS	12	9	-25.0%

# West Caldwell

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# West Milford Market Report

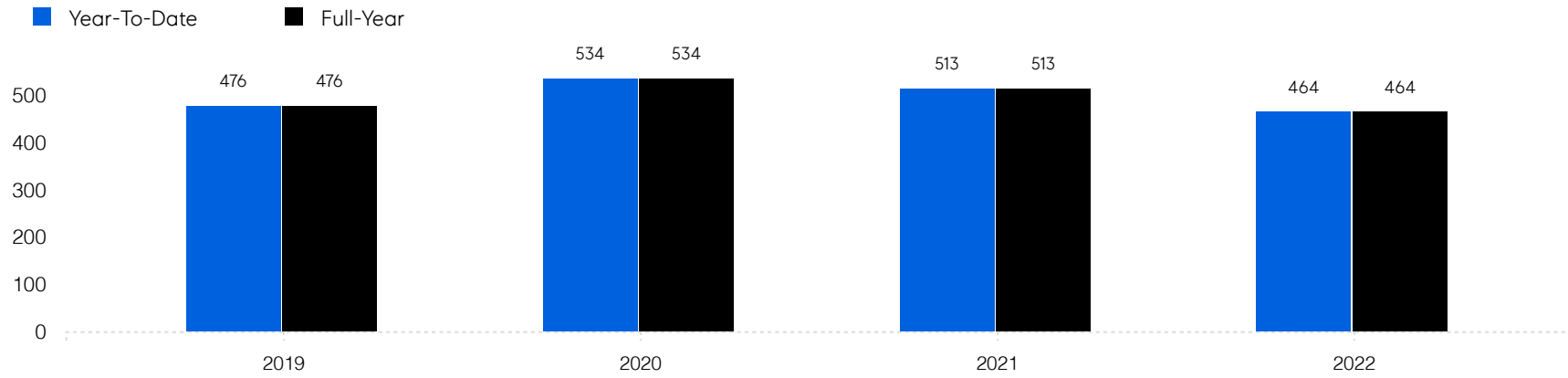
COMPASS

# West Milford

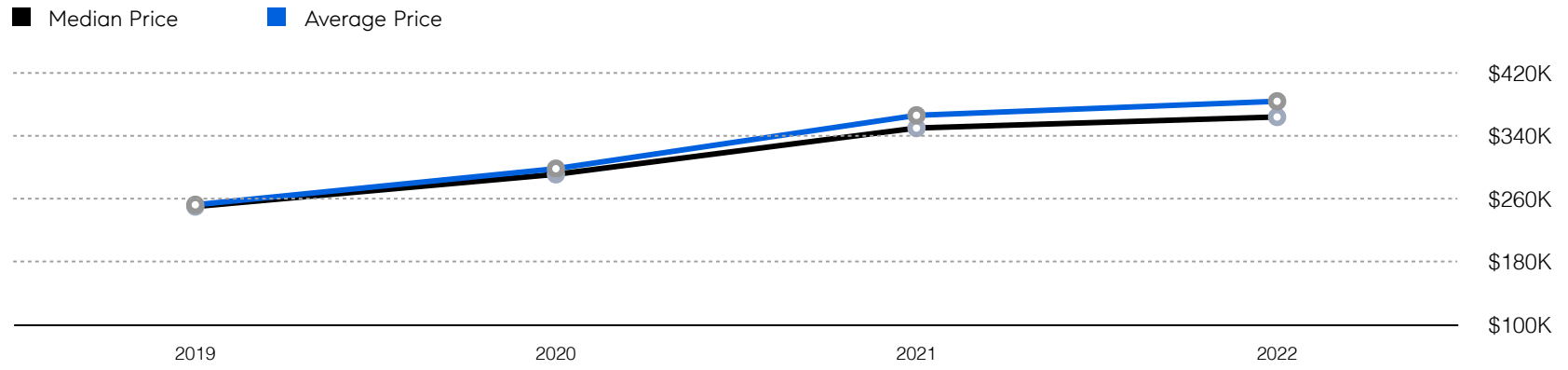
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	444	388	-12.6%
	SALES VOLUME	\$171,495,912	\$158,305,605	-7.7%
	MEDIAN PRICE	\$360,000	\$387,500	7.6%
	AVERAGE PRICE	\$386,252	\$408,004	5.6%
	AVERAGE DOM	51	47	-7.8%
	# OF CONTRACTS	431	374	-13.2%
	# NEW LISTINGS	510	410	-19.6%
Condo/Co-op/Townhouse	# OF SALES	69	76	10.1%
	SALES VOLUME	\$16,301,910	\$19,851,992	21.8%
	MEDIAN PRICE	\$249,900	\$252,500	1.0%
	AVERAGE PRICE	\$236,260	\$261,210	10.6%
	AVERAGE DOM	34	33	-2.9%
	# OF CONTRACTS	71	78	9.9%
	# NEW LISTINGS	83	81	-2.4%

# West Milford

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# West New York Market Report

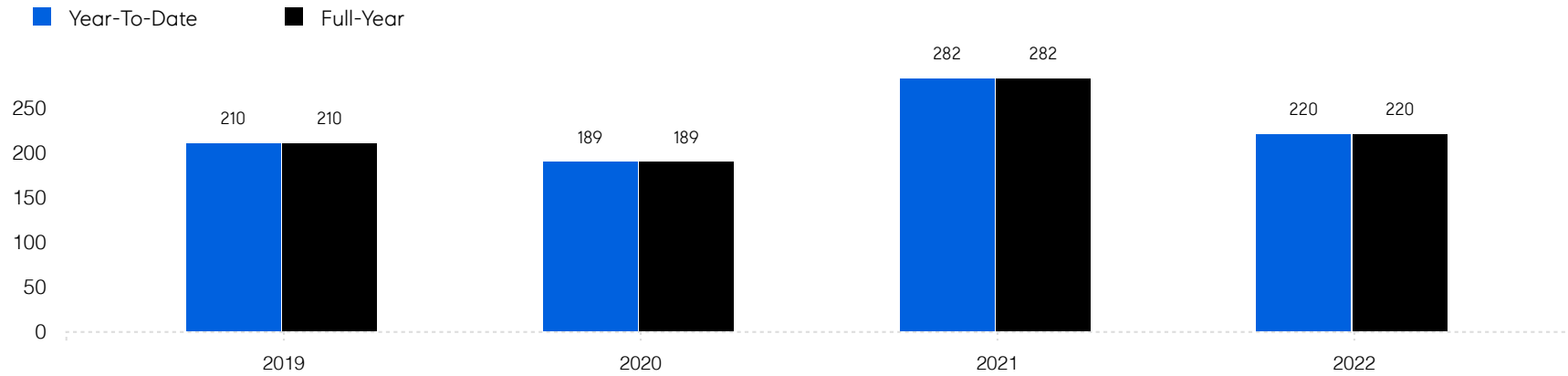
COMPASS

# West New York

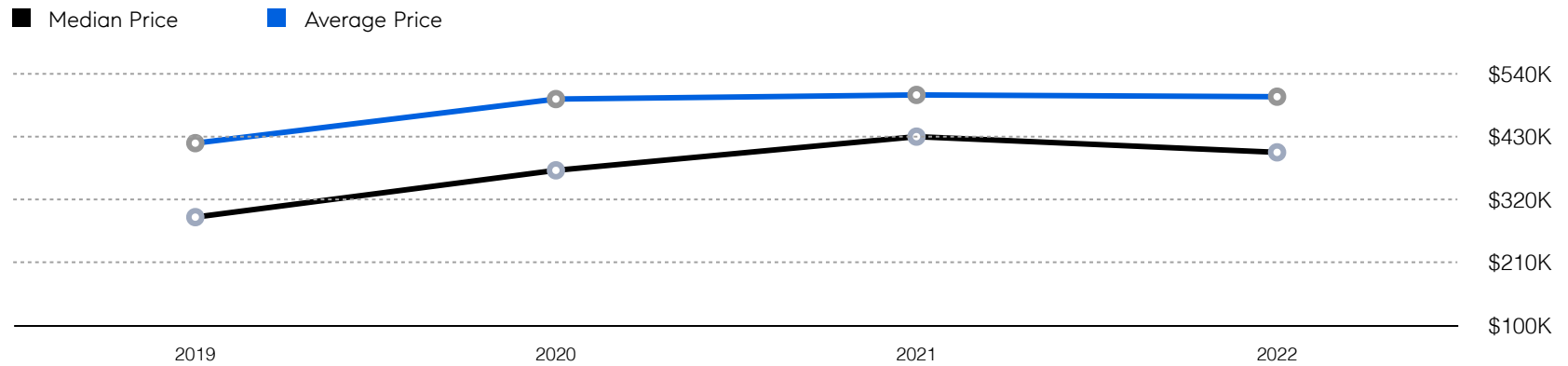
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	10	18	80.0%
	SALES VOLUME	\$6,158,000	\$9,741,000	58.2%
	MEDIAN PRICE	\$514,000	\$495,000	-3.7%
	AVERAGE PRICE	\$615,800	\$541,167	-12.1%
	AVERAGE DOM	32	40	25.0%
	# OF CONTRACTS	11	16	45.5%
	# NEW LISTINGS	21	23	9.5%
Condo/Co-op/Townhouse	# OF SALES	272	202	-25.7%
	SALES VOLUME	\$135,706,391	\$100,251,747	-26.1%
	MEDIAN PRICE	\$429,000	\$367,500	-14.3%
	AVERAGE PRICE	\$498,921	\$496,296	-0.5%
	AVERAGE DOM	60	50	-16.7%
	# OF CONTRACTS	274	197	-28.1%
	# NEW LISTINGS	473	311	-34.2%

# West New York

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
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Q4 2022

# West Orange Market Report

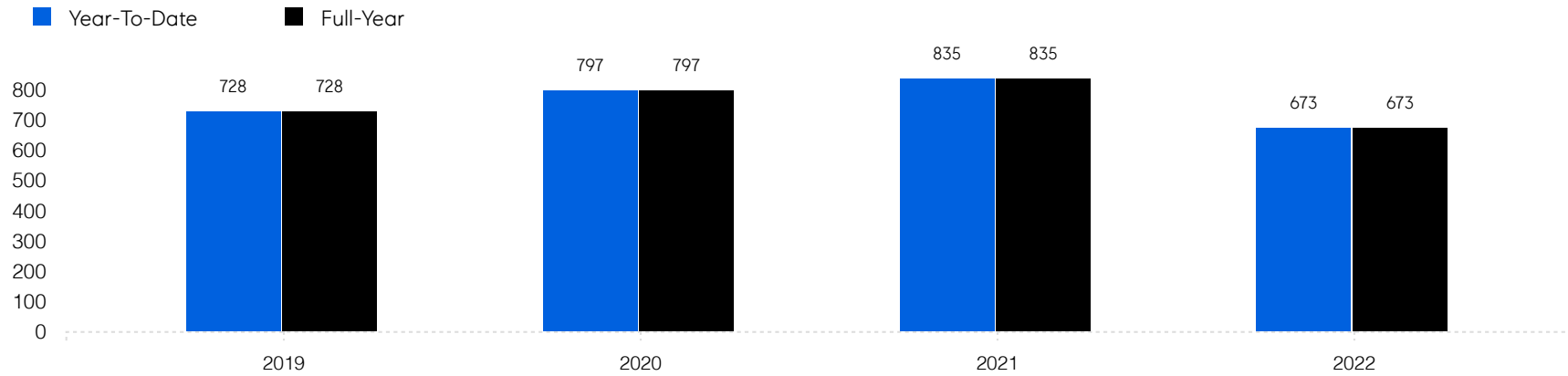
COMPASS

# West Orange

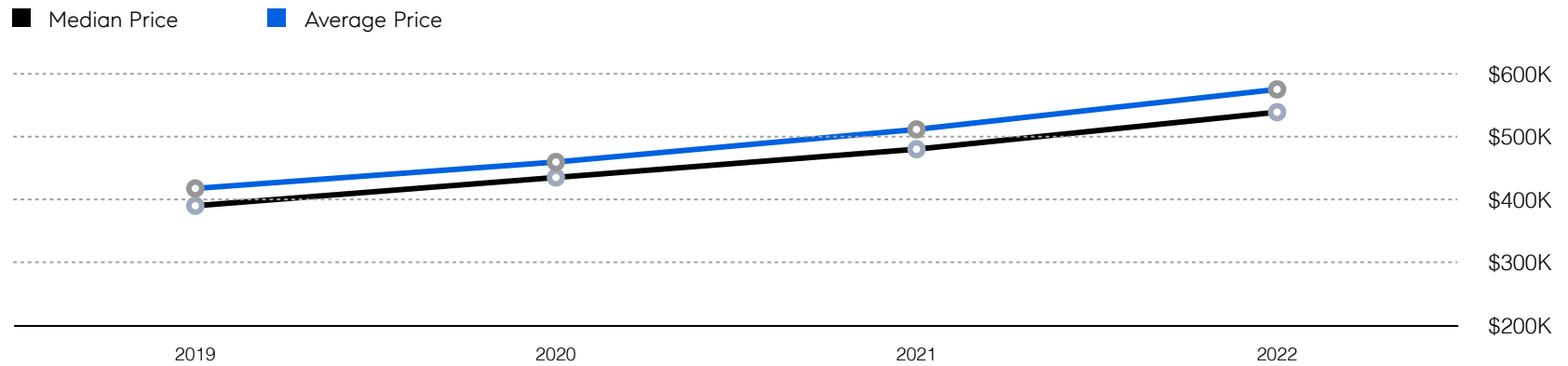
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	569	495	-13.0%
	SALES VOLUME	\$319,990,232	\$305,690,382	-4.5%
	MEDIAN PRICE	\$528,000	\$575,000	8.9%
	AVERAGE PRICE	\$562,373	\$617,556	9.8%
	AVERAGE DOM	28	33	17.9%
	# OF CONTRACTS	624	565	-9.5%
	# NEW LISTINGS	689	583	-15.4%
Condo/Co-op/Townhouse	# OF SALES	266	178	-33.1%
	SALES VOLUME	\$107,109,389	\$81,472,803	-23.9%
	MEDIAN PRICE	\$380,000	\$451,000	18.7%
	AVERAGE PRICE	\$402,667	\$457,712	13.7%
	AVERAGE DOM	33	27	-18.2%
	# OF CONTRACTS	290	191	-34.1%
	# NEW LISTINGS	310	179	-42.3%

# West Orange

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Westfield Market Report

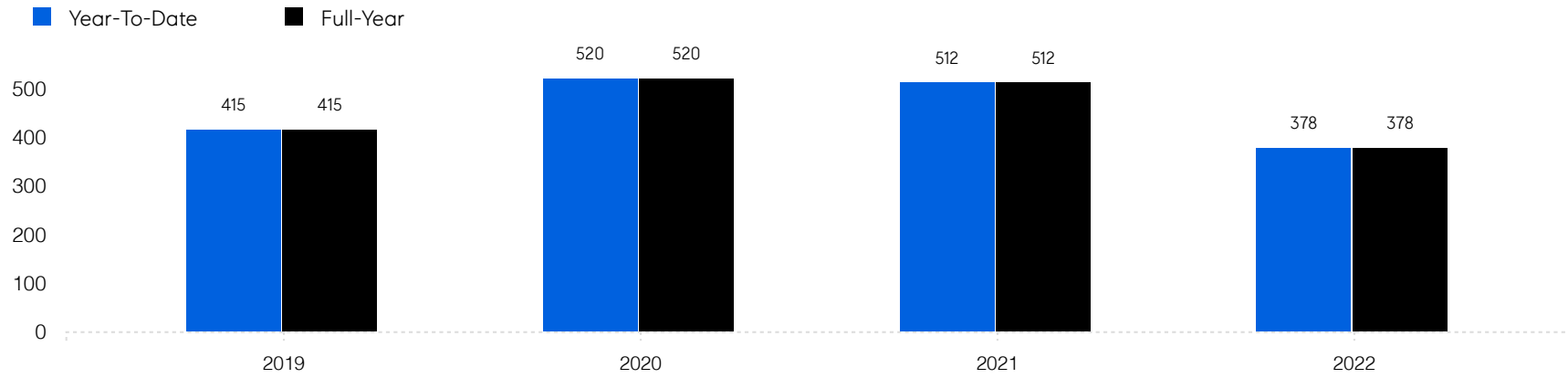
COMPASS

# Westfield

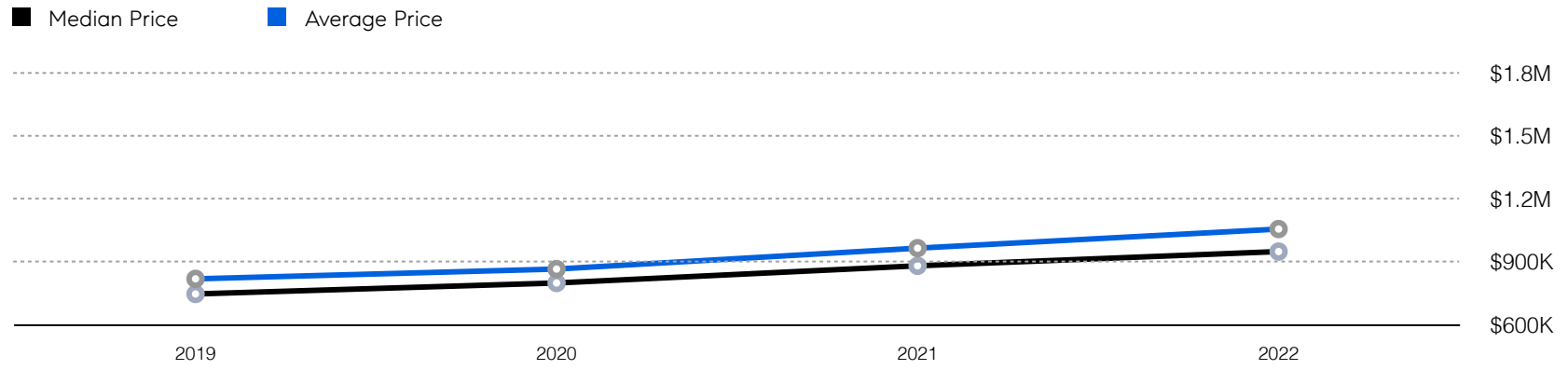
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	476	349	-26.7%
	SALES VOLUME	\$473,101,479	\$385,410,287	-18.5%
	MEDIAN PRICE	\$900,000	\$975,000	8.3%
	AVERAGE PRICE	\$993,911	\$1,104,327	11.1%
	AVERAGE DOM	30	25	-16.7%
	# OF CONTRACTS	452	336	-25.7%
	# NEW LISTINGS	556	361	-35.1%
Condo/Co-op/Townhouse	# OF SALES	36	29	-19.4%
	SALES VOLUME	\$20,294,790	\$13,335,725	-34.3%
	MEDIAN PRICE	\$520,000	\$365,000	-29.8%
	AVERAGE PRICE	\$563,744	\$459,853	-18.4%
	AVERAGE DOM	57	31	-45.6%
	# OF CONTRACTS	31	29	-6.5%
	# NEW LISTINGS	37	30	-18.9%

# Westfield

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Westwood Market Report

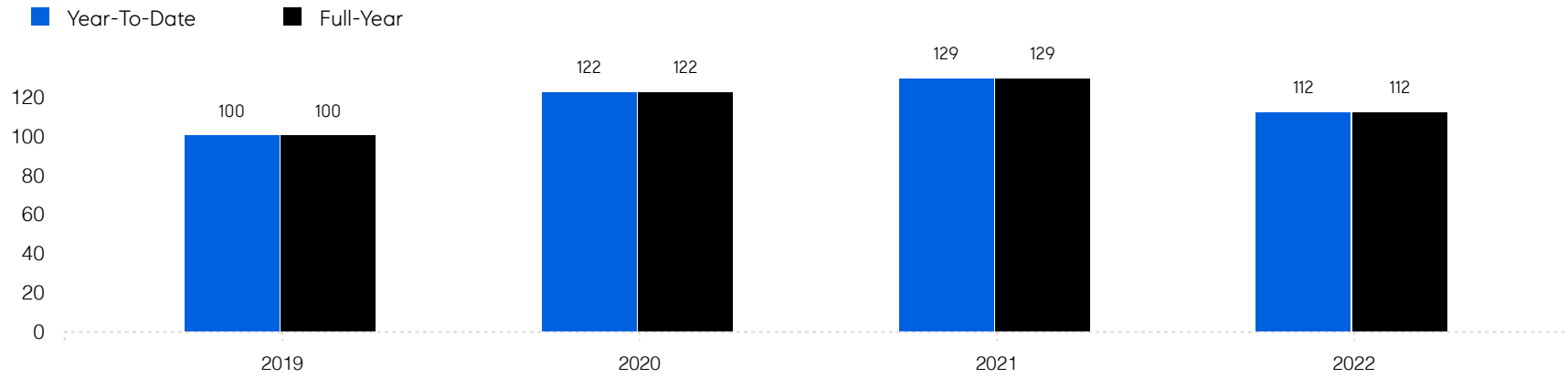
COMPASS

# Westwood

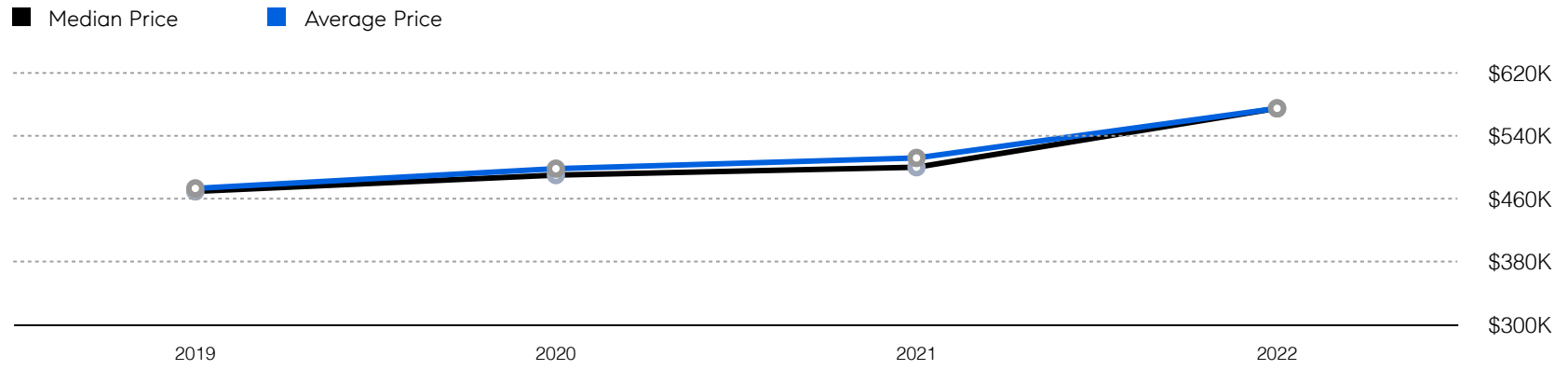
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	112	103	-8.0%
	SALES VOLUME	\$61,983,457	\$62,219,619	0.4%
	MEDIAN PRICE	\$518,750	\$585,000	12.8%
	AVERAGE PRICE	\$553,424	\$604,074	9.2%
	AVERAGE DOM	30	31	3.3%
	# OF CONTRACTS	124	109	-12.1%
	# NEW LISTINGS	137	121	-11.7%
Condo/Co-op/Townhouse	# OF SALES	17	9	-47.1%
	SALES VOLUME	\$4,039,500	\$2,175,250	-46.2%
	MEDIAN PRICE	\$233,000	\$230,000	-1.3%
	AVERAGE PRICE	\$237,618	\$241,694	1.7%
	AVERAGE DOM	30	36	20.0%
	# OF CONTRACTS	14	9	-35.7%
	# NEW LISTINGS	15	7	-53.3%

# Westwood

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Whippany Market Report

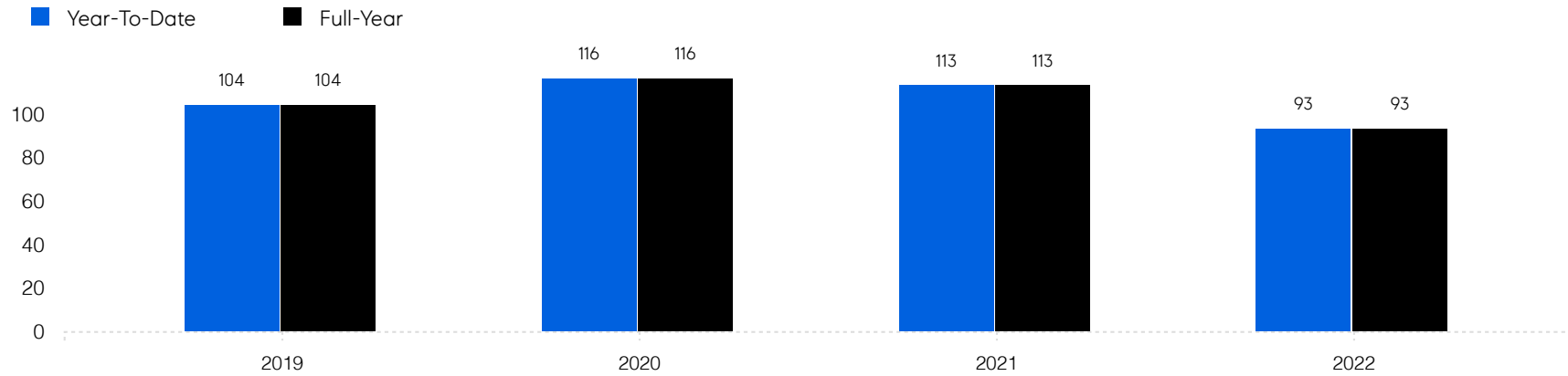
COMPASS

# Whippany

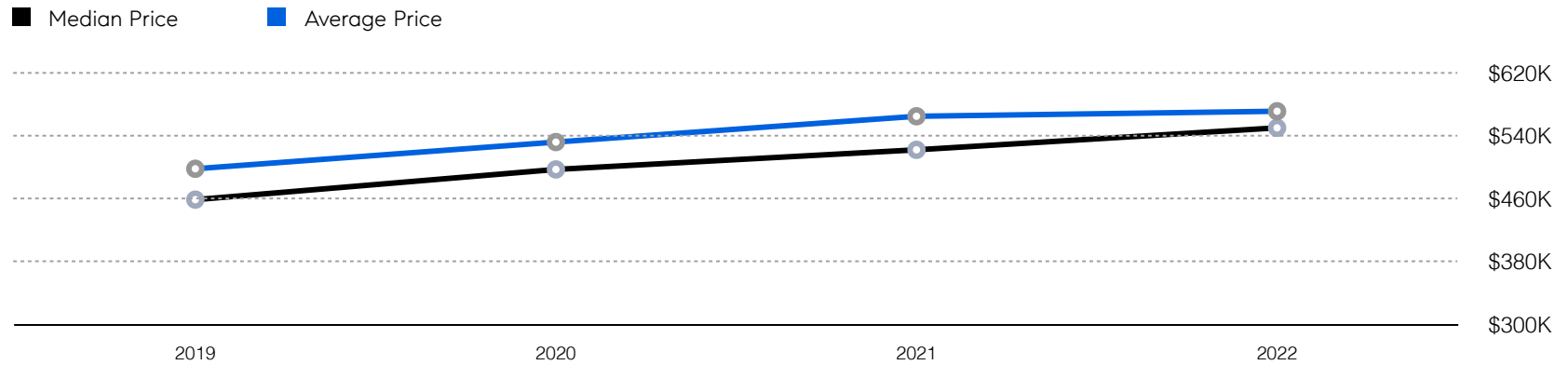
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	71	55	-22.5%
	SALES VOLUME	\$45,555,521	\$35,798,849	-21.4%
	MEDIAN PRICE	\$625,000	\$635,000	1.6%
	AVERAGE PRICE	\$641,627	\$650,888	1.4%
	AVERAGE DOM	26	24	-7.7%
	# OF CONTRACTS	73	51	-30.1%
	# NEW LISTINGS	100	58	-42.0%
Condo/Co-op/Townhouse	# OF SALES	42	38	-9.5%
	SALES VOLUME	\$18,260,050	\$17,316,499	-5.2%
	MEDIAN PRICE	\$435,000	\$453,000	4.1%
	AVERAGE PRICE	\$434,763	\$455,697	4.8%
	AVERAGE DOM	28	24	-14.3%
	# OF CONTRACTS	47	35	-25.5%
	# NEW LISTINGS	54	34	-37.0%

# Whippany

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Wood-Ridge Market Report

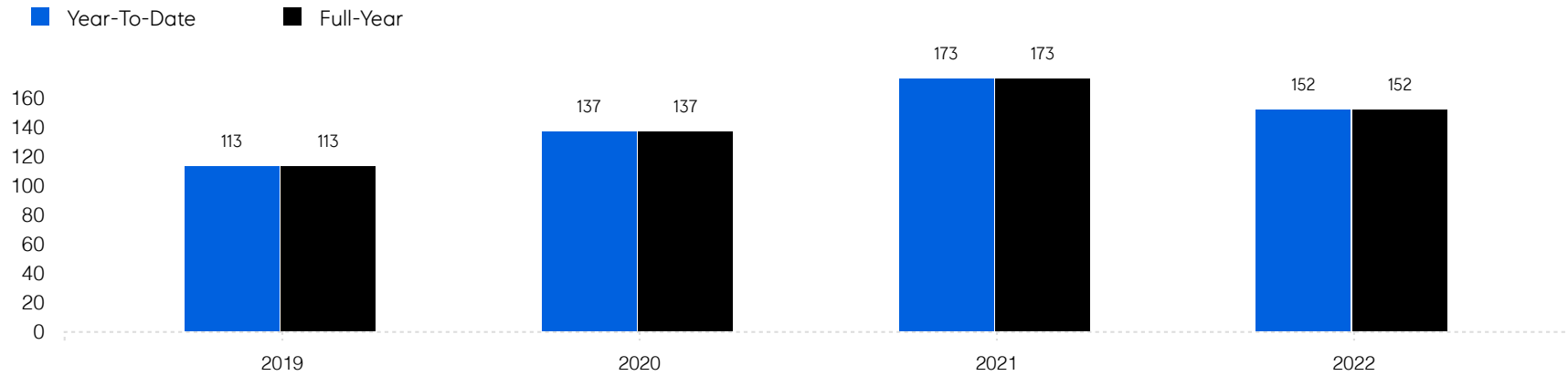
COMPASS

# Wood-Ridge

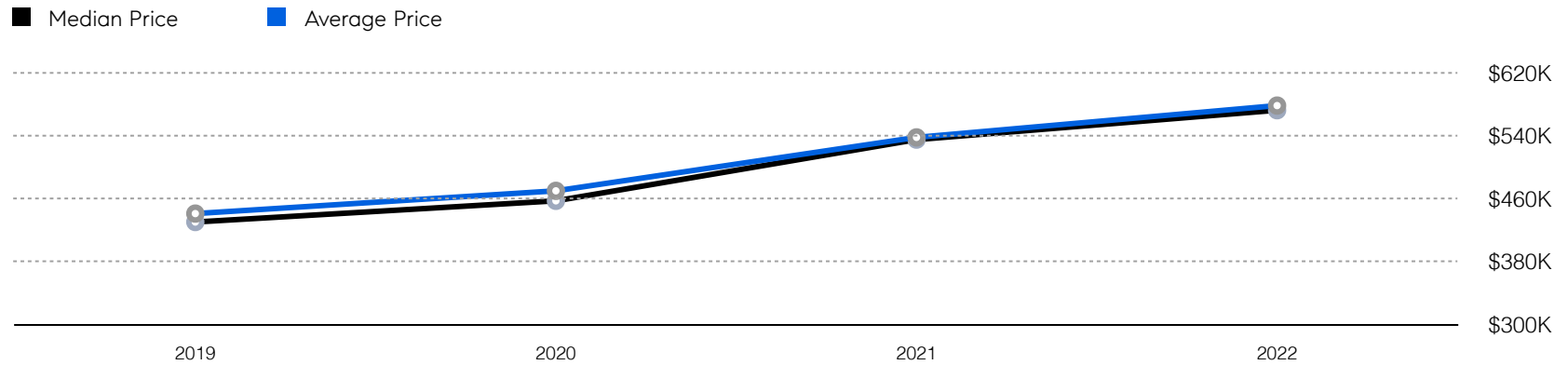
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	77	80	3.9%
	SALES VOLUME	\$42,082,999	\$43,935,467	4.4%
	MEDIAN PRICE	\$500,000	\$541,500	8.3%
	AVERAGE PRICE	\$546,532	\$549,193	0.5%
	AVERAGE DOM	28	29	3.6%
	# OF CONTRACTS	88	92	4.5%
	# NEW LISTINGS	108	91	-15.7%
Condo/Co-op/Townhouse	# OF SALES	96	72	-25.0%
	SALES VOLUME	\$50,961,931	\$43,975,195	-13.7%
	MEDIAN PRICE	\$549,500	\$661,240	20.3%
	AVERAGE PRICE	\$530,853	\$610,767	15.1%
	AVERAGE DOM	29	36	24.1%
	# OF CONTRACTS	115	63	-45.2%
	# NEW LISTINGS	109	65	-40.4%

# Wood-Ridge

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Woodbridge Township Market Report

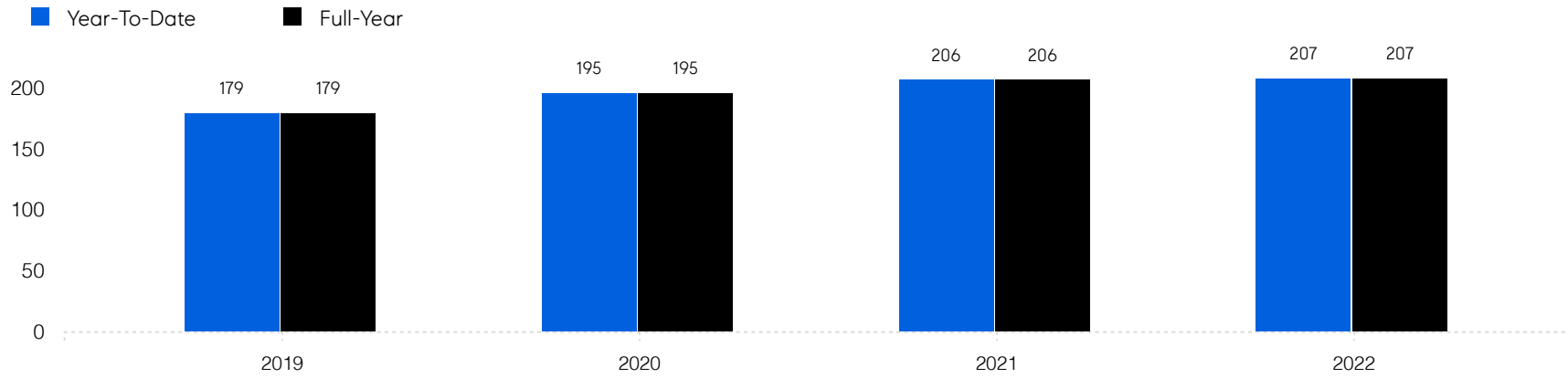
COMPASS

# Woodbridge Township

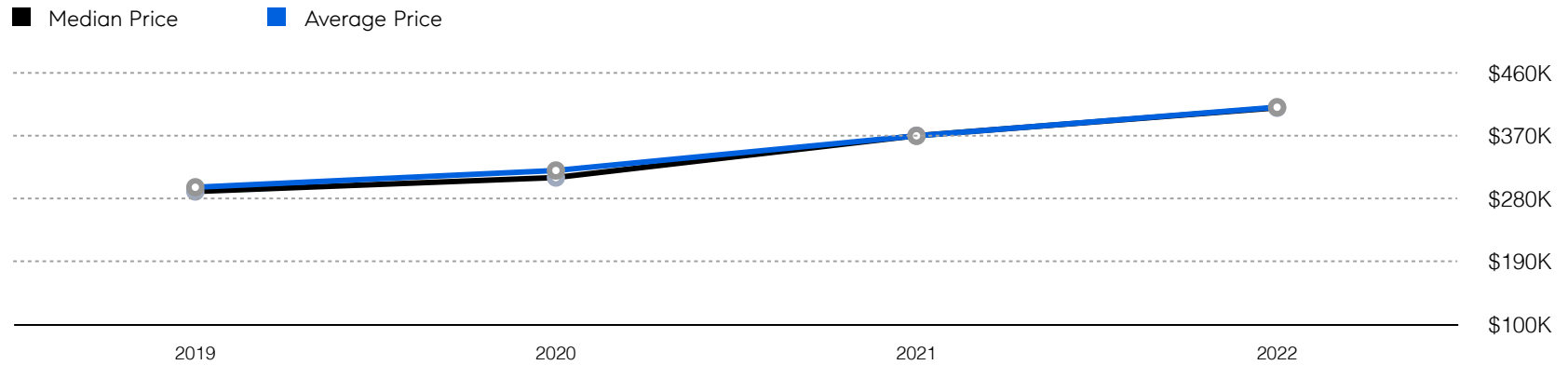
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	158	172	8.9%
	SALES VOLUME	\$63,368,040	\$74,724,800	17.9%
	MEDIAN PRICE	\$400,000	\$425,000	6.3%
	AVERAGE PRICE	\$401,064	\$434,447	8.3%
	AVERAGE DOM	38	37	-2.6%
	# OF CONTRACTS	149	184	23.5%
	# NEW LISTINGS	209	203	-2.9%
Condo/Co-op/Townhouse	# OF SALES	48	35	-27.1%
	SALES VOLUME	\$12,809,808	\$10,321,400	-19.4%
	MEDIAN PRICE	\$255,000	\$312,000	22.4%
	AVERAGE PRICE	\$266,871	\$294,897	10.5%
	AVERAGE DOM	34	36	5.9%
	# OF CONTRACTS	49	29	-40.8%
	# NEW LISTINGS	56	32	-42.9%

# Woodbridge Township

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Woodcliff Lake Market Report

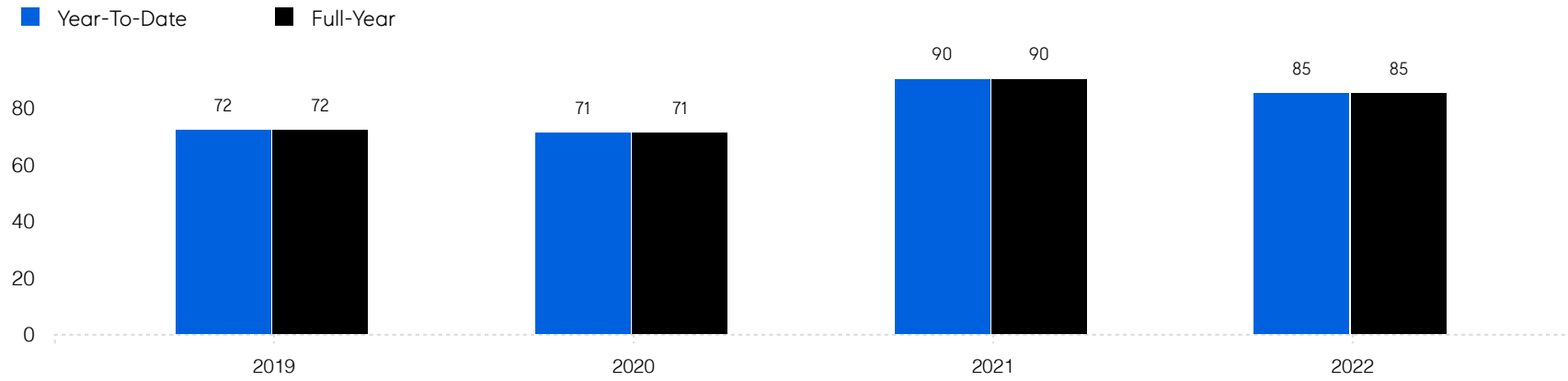
COMPASS

# Woodcliff Lake

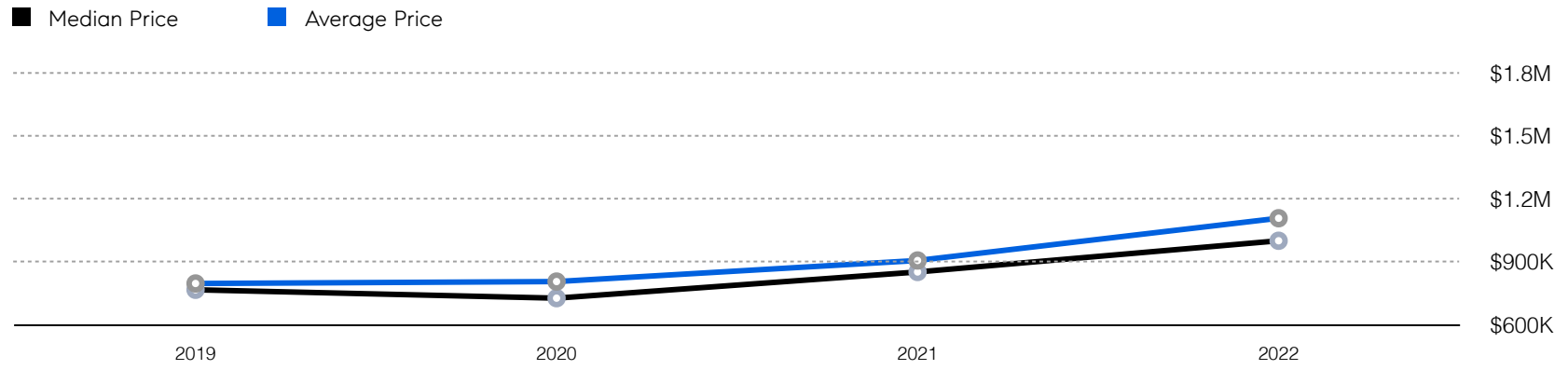
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	81	78	-3.7%
	SALES VOLUME	\$73,862,189	\$88,103,975	19.3%
	MEDIAN PRICE	\$868,000	\$1,038,500	19.6%
	AVERAGE PRICE	\$911,879	\$1,129,538	23.9%
	AVERAGE DOM	45	30	-33.3%
	# OF CONTRACTS	82	86	4.9%
	# NEW LISTINGS	95	104	9.5%
Condo/Co-op/Townhouse	# OF SALES	9	7	-22.2%
	SALES VOLUME	\$7,573,000	\$5,954,900	-21.4%
	MEDIAN PRICE	\$829,000	\$869,900	4.9%
	AVERAGE PRICE	\$841,444	\$850,700	1.1%
	AVERAGE DOM	37	11	-70.3%
	# OF CONTRACTS	9	9	0.0%
	# NEW LISTINGS	9	9	0.0%

# Woodcliff Lake

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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Q4 2022

# Wyckoff Market Report

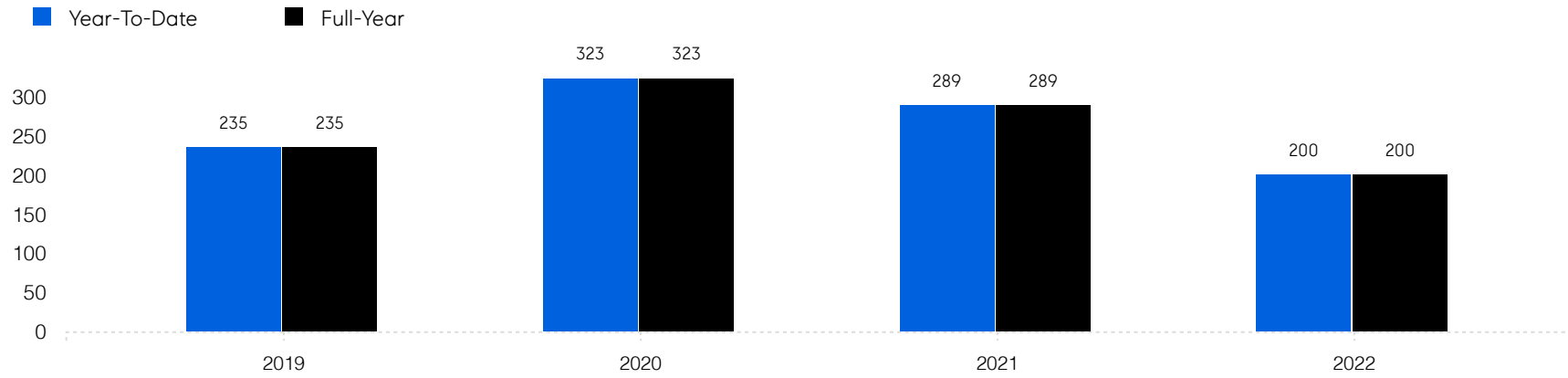
COMPASS

# Wyckoff

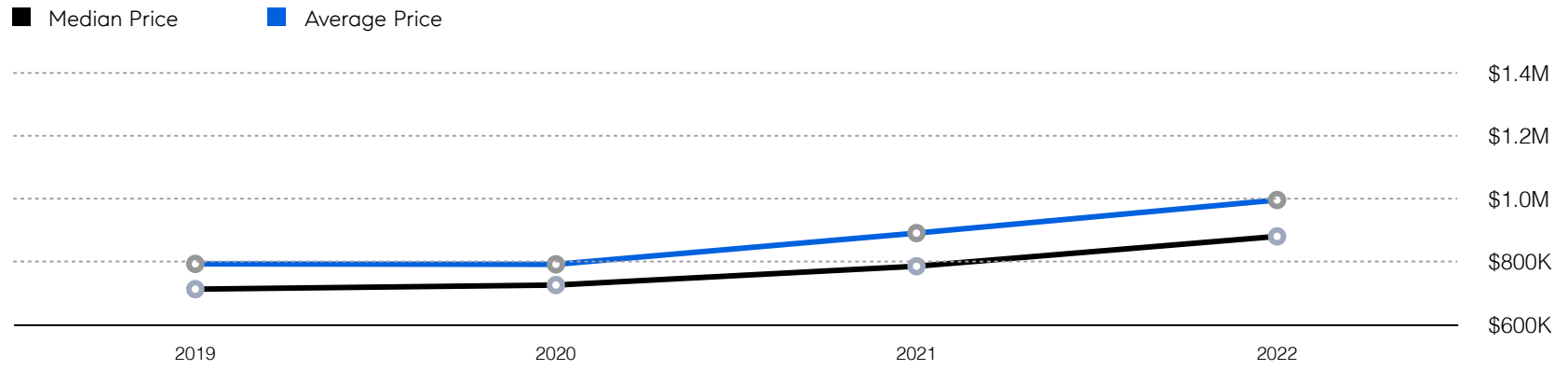
		YTD 2021	YTD 2022	% Change
Single-Family	# OF SALES	257	182	-29.2%
	SALES VOLUME	\$235,662,546	\$185,662,888	-21.2%
	MEDIAN PRICE	\$810,000	\$925,000	14.2%
	AVERAGE PRICE	\$916,975	\$1,020,126	11.2%
	AVERAGE DOM	41	30	-26.8%
	# OF CONTRACTS	297	180	-39.4%
	# NEW LISTINGS	313	193	-38.3%
Condo/Co-op/Townhouse	# OF SALES	32	18	-43.7%
	SALES VOLUME	\$21,658,200	\$13,473,800	-37.8%
	MEDIAN PRICE	\$689,500	\$745,000	8.0%
	AVERAGE PRICE	\$676,819	\$748,544	10.6%
	AVERAGE DOM	73	30	-58.9%
	# OF CONTRACTS	34	19	-44.1%
	# NEW LISTINGS	33	18	-45.5%

# Wyckoff

## Historic Sales



## Historic Sales Prices



# COMPASS

Source: Garden State MLS, 01/01/2020 to 12/31/2022  
Source: NJMLS, 01/01/2020 to 12/31/2022  
Source: Hudson MLS, 01/01/2020 to 12/31/2022

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