

Q3 2022

# Berkeley Heights Market Report

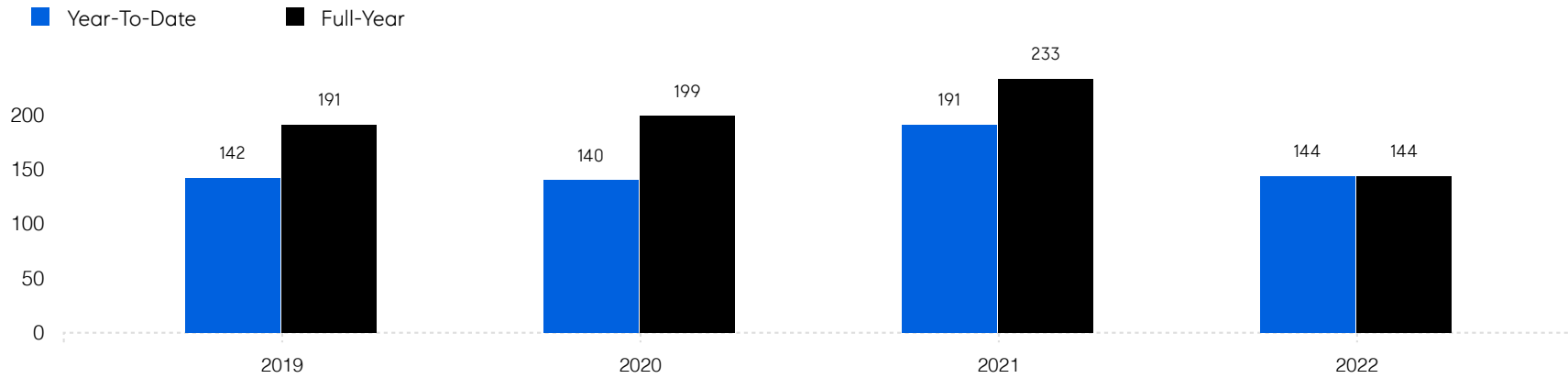
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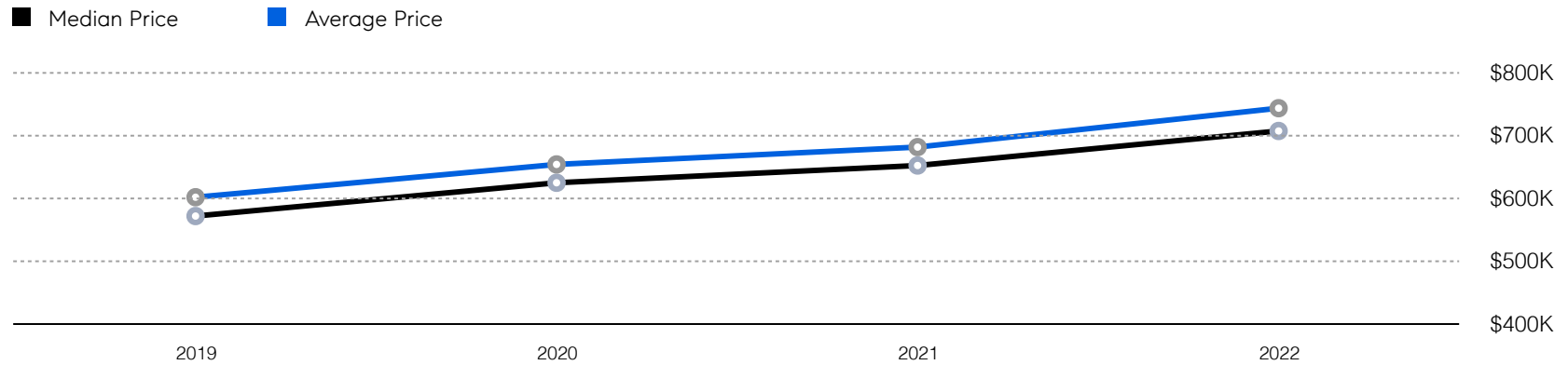
|                       |                | YTD 2021      | YTD 2022     | % Change |
|-----------------------|----------------|---------------|--------------|----------|
| Single-Family         | # OF SALES     | 172           | 120          | -30.2%   |
|                       | SALES VOLUME   | \$126,618,109 | \$96,007,301 | -24.2%   |
|                       | MEDIAN PRICE   | \$697,500     | \$740,000    | 6.1%     |
|                       | AVERAGE PRICE  | \$736,152     | \$800,061    | 8.7%     |
|                       | AVERAGE DOM    | 29            | 26           | -10.3%   |
|                       | # OF CONTRACTS | 175           | 129          | -26.3%   |
|                       | # NEW LISTINGS | 202           | 142          | -29.7%   |
| Condo/Co-op/Townhouse | # OF SALES     | 19            | 24           | 26.3%    |
|                       | SALES VOLUME   | \$7,282,500   | \$11,100,000 | 52.4%    |
|                       | MEDIAN PRICE   | \$375,000     | \$462,000    | 23.2%    |
|                       | AVERAGE PRICE  | \$383,289     | \$462,500    | 20.7%    |
|                       | AVERAGE DOM    | 52            | 31           | -40.4%   |
|                       | # OF CONTRACTS | 21            | 23           | 9.5%     |
|                       | # NEW LISTINGS | 32            | 25           | -21.9%   |

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## Historic Sales



## Historic Sales Prices



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Source: Garden State MLS, 01/01/2020 to 09/30/2022  
Source: NJMLS, 01/01/2020 to 09/30/2022  
Source: Hudson MLS, 01/01/2020 to 09/30/2022

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