COMPASS

June 2023

Mountain Lakes Market Insights

Mountain Lakes

JUNE 2023

UNDER CONTRACT

UNITS SOLD

Jun 2022

Jun 2022 Jun 2022

| 6 Total Properties | \$899K Average Price | \$839K Median Price | | \$950K Average Price | \$968K Median Price |
|--------------------------|----------------------------|----------------------------------|---------------|----------------------------|---------------------------|
| -54% | -10% | -6% | -57% | -15% | -1% |
| Decrease From | Decrease From | Decrease From | Decrease From | Decrease From | Decrease From |

Property Statistics

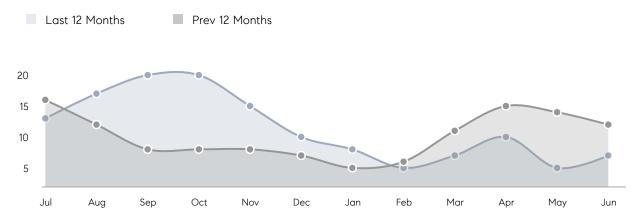
Jun 2022 Jun 2022 Jun 2022

| | | Jun 2023 | Jun 2022 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 15 | 28 | -46% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$950,833 | \$1,116,250 | -14.8% |
| | # OF CONTRACTS | 6 | 13 | -53.8% |
| | NEW LISTINGS | 9 | 10 | -10% |
| Houses | AVERAGE DOM | 11 | 27 | -59% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$1,092,500 | \$1,261,000 | -13% |
| | # OF CONTRACTS | 5 | 9 | -44% |
| | NEW LISTINGS | 8 | 8 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 24 | 30 | -20% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$667,500 | \$754,375 | -12% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 1 | 2 | -50% |

Mountain Lakes

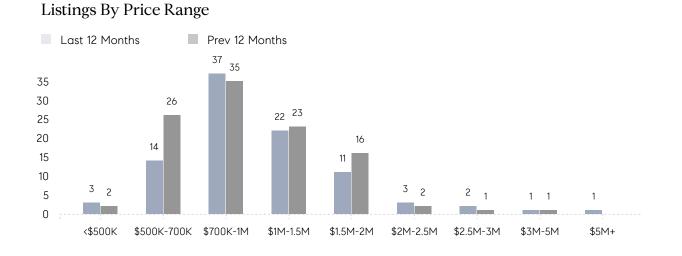
JUNE 2023

Monthly Inventory





Contracts By Price Range



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