



COMPASS

# Heights Market Insights

APRIL 2023

**-24%**

DECREASE IN SALES  
COMPARED TO  
APRIL 2022

**+18.2%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
APRIL 2022

**+5.2%**

INCREASE IN  
AVERAGE PRICE  
COMPARED TO  
APRIL 2022

**+7.9%**

INCREASE IN  
MEDIAN PRICE  
COMPARED TO  
APRIL 2022

		APR 2023	APR 2022	%Δ
Overall	AVERAGE DOM	39	33	18%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$694,066	\$659,523	5.2%
	# OF SALES	29	38	-23.7%
	# OF CONTRACTS	32	44	-27.3%
	NEW LISTINGS	65	66	-2%
Houses	AVERAGE DOM	13	38	-66%
	% OF ASKING PRICE	100%	111%	
	AVERAGE SOLD PRICE	\$1,150,000	\$751,700	53%
	# OF SALES	1	5	-80.0%
	# OF CONTRACTS	4	10	-60%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	40	32	25%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$677,782	\$645,557	5%
	# OF SALES	28	33	-15.2%
	# OF CONTRACTS	28	34	-18%
	NEW LISTINGS	59	56	5%

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Apr. 2022 - Apr. 2023