



COMPASS

## West Bergen Market Insights

NOVEMBER 2021

**+27%**

INCREASE IN SALES  
COMPARED TO  
NOVEMBER 2020

**+46.4%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
NOVEMBER 2020

**+2.0%**

INCREASE IN  
AVERAGE PRICE  
COMPARED TO  
NOVEMBER 2020

**-0.6%**

CHANGE IN  
MEDIAN PRICE  
COMPARED TO  
NOVEMBER 2020

		NOV 2021	NOV 2020	%Δ
Overall	AVERAGE DOM	41	28	46%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$414,833	\$406,682	2.0%
	# OF SALES	14	11	27.3%
	# OF CONTRACTS	10	15	-33.3%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	39	16	144%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$428,800	\$416,417	3%
	# OF SALES	6	6	0.0%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	43	43	0%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$404,857	\$395,000	2%
	# OF SALES	8	5	60.0%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	7	8	-12%

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Nov. 2020 - Nov. 2021