Full Year 2022

North & Central New Jersey Market Insights

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FULL YEAR 2022

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Allendale

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$916K \$853K \$936K \$869K 89 79 Total Median Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$916,877	\$870,913	5.3%
	# OF CONTRACTS	89	124	-28.2%
	NEW LISTINGS	98	137	-28%
Houses	AVERAGE DOM	30	32	-6%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$989,411	\$940,714	5%
	# OF CONTRACTS	71	101	-30%
	NEW LISTINGS	82	112	-27%
Condo/Co-op/TH	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$631,274	\$577,167	9%
	# OF CONTRACTS	18	23	-22%
	NEW LISTINGS	16	25	-36%

Allendale

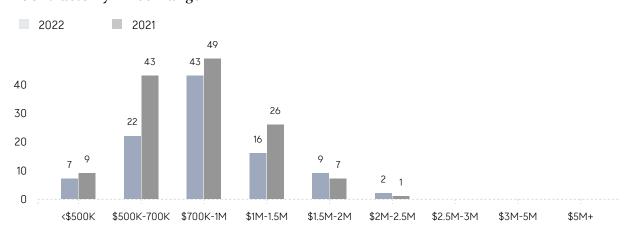
FULL YEAR 2022

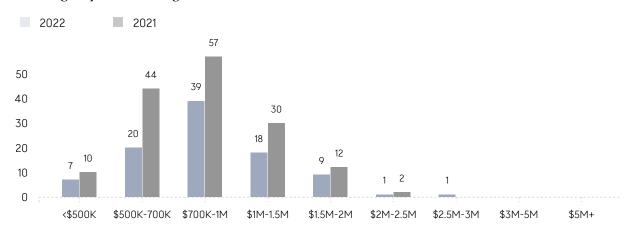
Monthly Inventory





Contracts By Price Range





Alpine

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$2.4M \$3.9M \$3.5M \$2.4M 33 26 Median Total Total Average Average Price Price **Properties** Price **Properties** Price 26% -24% Decrease From Decrease From Decrease From Decrease From Increase From Decrease From 2021 2021 2021 2021 2021 2021

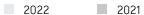
2022

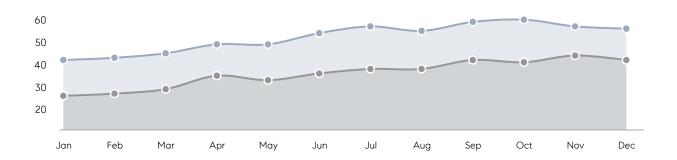
		2022	2021	% Change
Overall	AVERAGE DOM	173	130	33%
	% OF ASKING PRICE	91%	91%	
	AVERAGE SOLD PRICE	\$3,957,423	\$3,129,044	26.5%
	# OF CONTRACTS	33	40	-17.5%
	NEW LISTINGS	63	57	11%
Houses	AVERAGE DOM	173	130	33%
	% OF ASKING PRICE	91%	91%	
	AVERAGE SOLD PRICE	\$3,957,423	\$3,129,044	26%
	# OF CONTRACTS	33	40	-17%
	NEW LISTINGS	63	57	11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Alpine

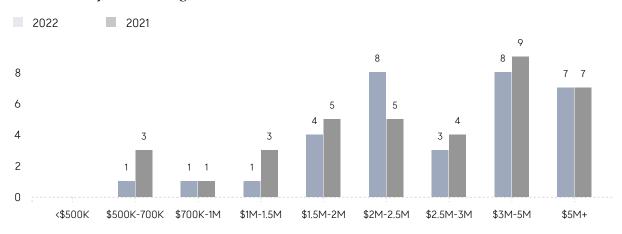
FULL YEAR 2022

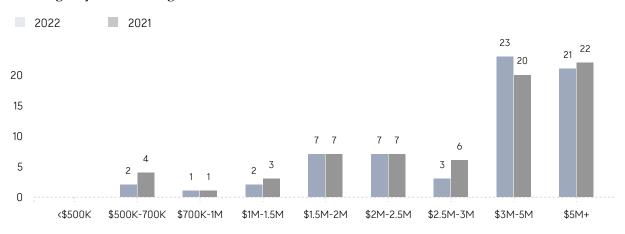
Monthly Inventory





Contracts By Price Range





Andover Borough

2021

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

2021

2021

\$350K \$317K \$360K \$350K 6 Median Median Total Average Total Average **Properties** Price **Properties** Price Price Price 100% 150% Increase From Increase From Increase From Increase From Decrease From Increase From

Property Statistics

2021

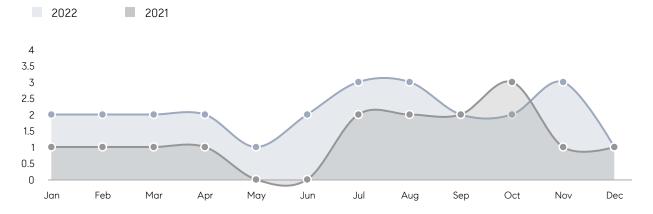
2021

2022 2021 % Change Overall AVERAGE DOM 38 121 -69% % OF ASKING PRICE 101% 108% AVERAGE SOLD PRICE \$317,000 \$339,500 -6.6% # OF CONTRACTS 100.0% **NEW LISTINGS** 9 6 50% Houses AVERAGE DOM 38 121 -69% % OF ASKING PRICE 101% 108% AVERAGE SOLD PRICE \$317,000 \$339,500 -7% 3 # OF CONTRACTS 6 100% 9 **NEW LISTINGS** 6 50% Condo/Co-op/TH AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS 0 0 0% **NEW LISTINGS** 0%

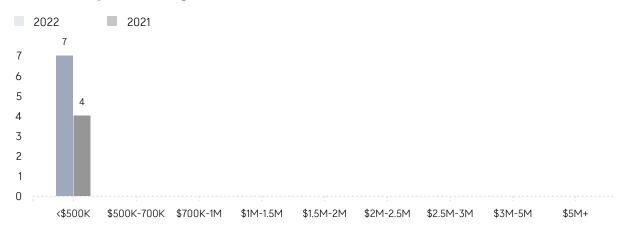
Andover Borough

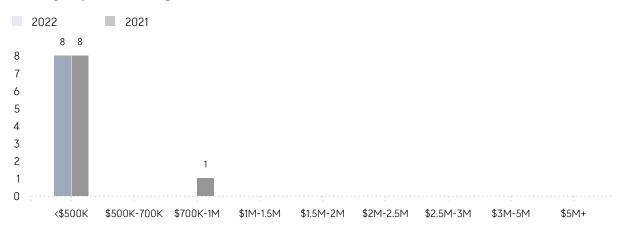
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Andover Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$379K \$412K \$432K \$389K 99 103 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 11% Increase From Increase From Increase From Increase From Change From Increase From 2021 2021 2021 2021 2021 2021

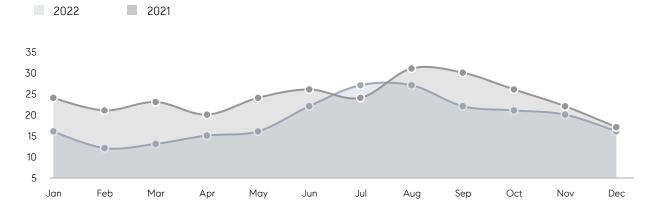
2022

		LOLL	2021	70 Change
Overall	AVERAGE DOM	43	50	-14%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$432,911	\$388,785	11.3%
	# OF CONTRACTS	99	92	7.6%
	NEW LISTINGS	114	114	0%
Houses	AVERAGE DOM	45	53	-15%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$462,983	\$406,234	14%
	# OF CONTRACTS	85	88	-3%
	NEW LISTINGS	97	110	-12%
Condo/Co-op/TH	AVERAGE DOM	31	18	72%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$224,719	\$174,414	29%
	# OF CONTRACTS	14	4	250%
	NEW LISTINGS	17	4	325%

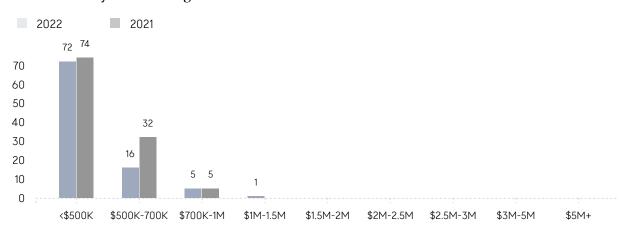
Andover Township

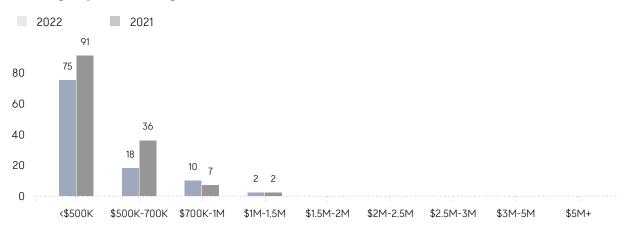
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Basking Ridge

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

399	\$762K	\$699K	408	\$779K	\$730K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-27%	6%	7%	-26%	8%	12%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

2022

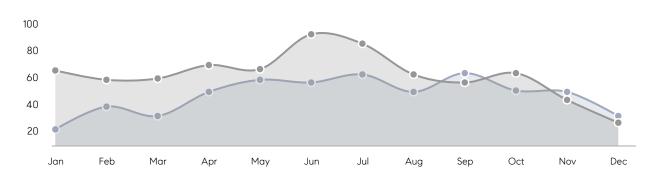
		2022	2021	% Change
Overall	AVERAGE DOM	25	29	-14%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$779,028	\$721,287	8.0%
	# OF CONTRACTS	399	546	-26.9%
	NEW LISTINGS	479	630	-24%
Houses	AVERAGE DOM	27	30	-10%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$1,070,654	\$959,087	12%
	# OF CONTRACTS	207	305	-32%
	NEW LISTINGS	268	372	-28%
Condo/Co-op/TH	AVERAGE DOM	22	28	-21%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$463,597	\$422,587	10%
	# OF CONTRACTS	192	241	-20%
	NEW LISTINGS	211	258	-18%

Basking Ridge

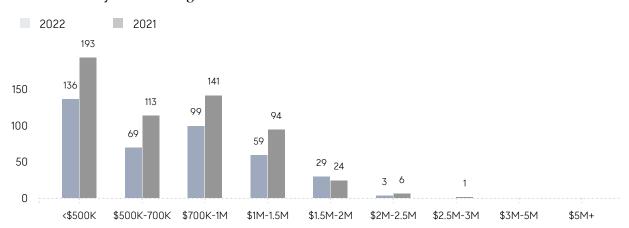
FULL YEAR 2022

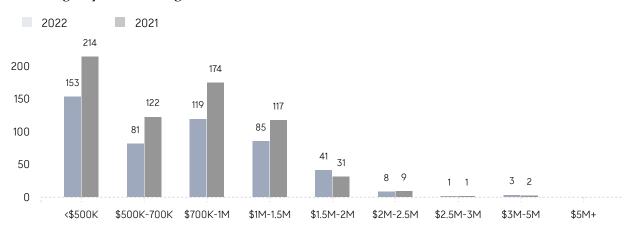
Monthly Inventory





Contracts By Price Range





Bay Head

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$2.1M \$1.9M \$1.7M 24 \$1.7M 28 Total Median Total Median Average Average **Properties** Price Price Price **Properties** Price 41% -14% Decrease From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

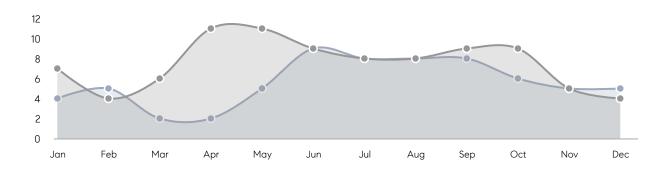
		LULL	2021	70 Change
Overall	AVERAGE DOM	44	53	-17%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$2,183,632	\$1,549,869	40.9%
	# OF CONTRACTS	24	28	-14.3%
	NEW LISTINGS	31	36	-14%
Houses	AVERAGE DOM	49	51	-4%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$2,379,168	\$1,682,561	41%
	# OF CONTRACTS	21	25	-16%
	NEW LISTINGS	28	34	-18%
Condo/Co-op/TH	AVERAGE DOM	5	73	-93%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$554,167	\$488,333	13%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	3	2	50%

Bay Head

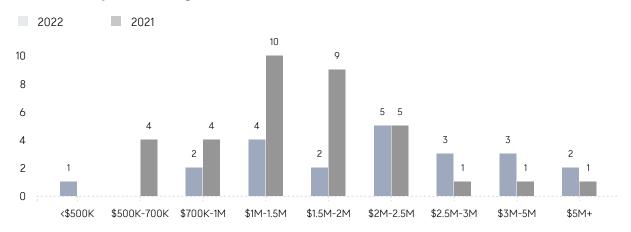
FULL YEAR 2022

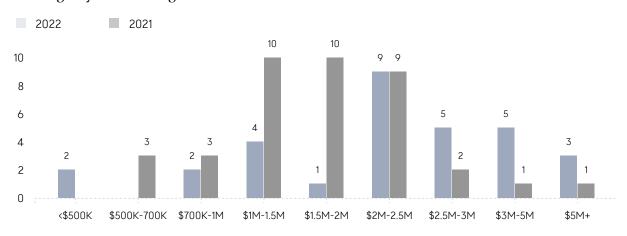
Monthly Inventory





Contracts By Price Range





Bayonne

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

234	\$388K	\$399K	246	\$390K	\$400K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-6%	0%	0%	-1%	2%	3%
Decrease From 2021	Change From 2021	Change From 2021	Change From 2021	Increase From 2021	Increase From 2021

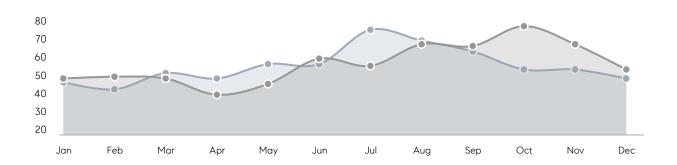
		2022	2021	% Change
Overall	AVERAGE DOM	32	31	3%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$390,594	\$382,463	2.1%
	# OF CONTRACTS	234	249	-6.0%
	NEW LISTINGS	370	384	-4%
Houses	AVERAGE DOM	37	30	23%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$460,860	\$447,140	3%
	# OF CONTRACTS	146	163	-10%
	NEW LISTINGS	226	251	-10%
Condo/Co-op/TH	AVERAGE DOM	24	35	-31%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$266,640	\$272,795	-2%
	# OF CONTRACTS	88	86	2%
	NEW LISTINGS	144	133	8%

Bayonne

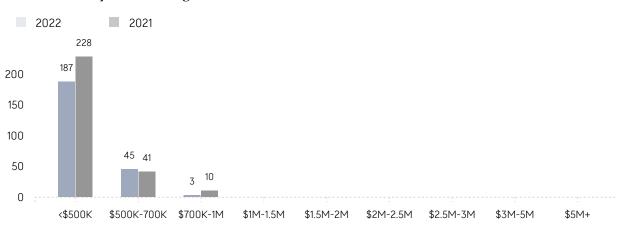
FULL YEAR 2022

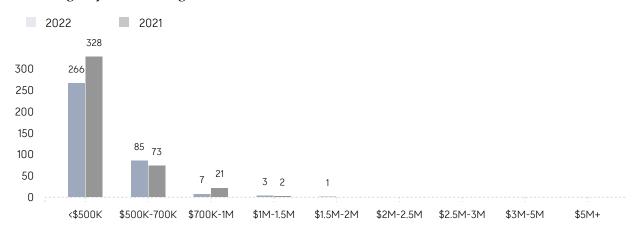
Monthly Inventory





Contracts By Price Range





Bedminster

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$399K \$723K \$420K 170 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -30% -29% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

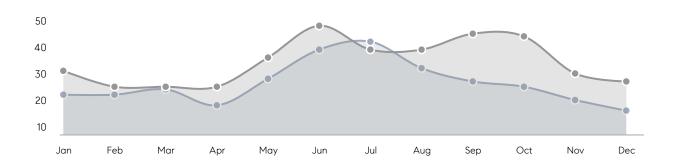
		LULL	2021	% Change
Overall	AVERAGE DOM	38	35	9%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$723,412	\$464,252	55.8%
	# OF CONTRACTS	170	243	-30.0%
	NEW LISTINGS	197	272	-28%
Houses	AVERAGE DOM	72	55	31%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$1,783,658	\$774,592	130%
	# OF CONTRACTS	38	64	-41%
	NEW LISTINGS	60	86	-30%
Condo/Co-op/TH	AVERAGE DOM	28	29	-3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$393,558	\$358,569	10%
	# OF CONTRACTS	132	179	-26%
	NEW LISTINGS	137	186	-26%

Bedminster

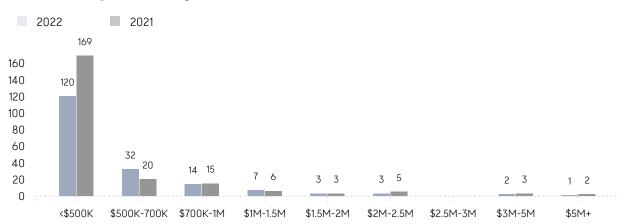
FULL YEAR 2022

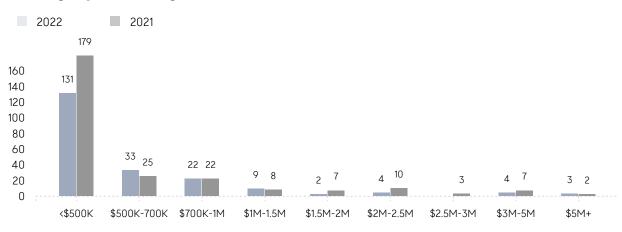
Monthly Inventory





Contracts By Price Range





Belleville

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

398	\$353K	\$375K	398	\$359K	\$381K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-19%	7%	7%	-13%	7%	7%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

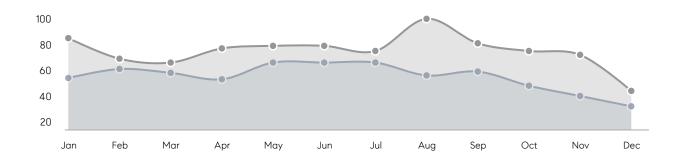
		2022	2021	% Change
Overall	AVERAGE DOM	42	40	5%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$359,549	\$335,309	7.2%
	# OF CONTRACTS	398	494	-19.4%
	NEW LISTINGS	403	530	-24%
Houses	AVERAGE DOM	44	37	19%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$421,659	\$391,642	8%
	# OF CONTRACTS	255	329	-22%
	NEW LISTINGS	259	359	-28%
Condo/Co-op/TH	AVERAGE DOM	38	47	-19%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$265,203	\$224,472	18%
	# OF CONTRACTS	143	165	-13%
	NEW LISTINGS	144	171	-16%

Belleville

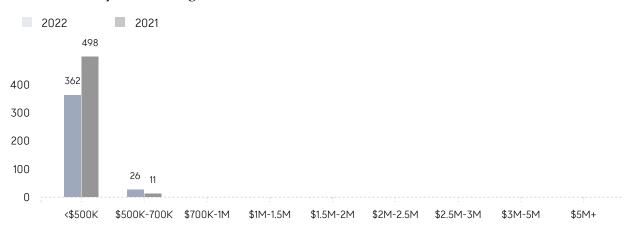
FULL YEAR 2022

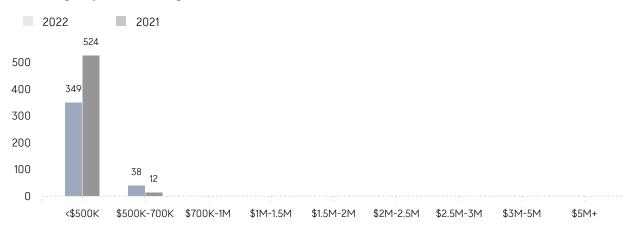
Monthly Inventory





Contracts By Price Range





Bergenfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$551K \$539K \$494K 249 234 \$510K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -10% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

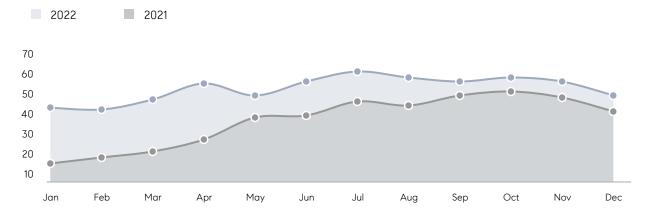
2022

		2022	2021	% Change
Overall	AVERAGE DOM	34	34	0%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$551,000	\$512,150	7.6%
	# OF CONTRACTS	249	278	-10.4%
	NEW LISTINGS	253	287	-12%
Houses	AVERAGE DOM	35	34	3%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$568,160	\$526,279	8%
	# OF CONTRACTS	237	266	-11%
	NEW LISTINGS	237	274	-14%
Condo/Co-op/TH	AVERAGE DOM	14	36	-61%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$233,542	\$230,742	1%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	16	13	23%

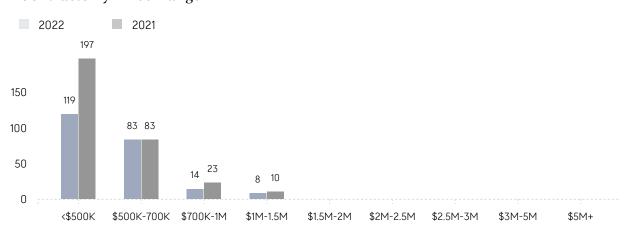
Bergenfield

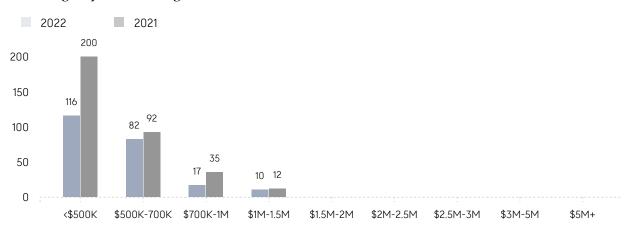
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Berkeley Heights

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

183 \$675K \$699K 183 \$709K Median Total Total Average Average **Properties** Price Price **Properties** Price Price -21% Increase From Decrease From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

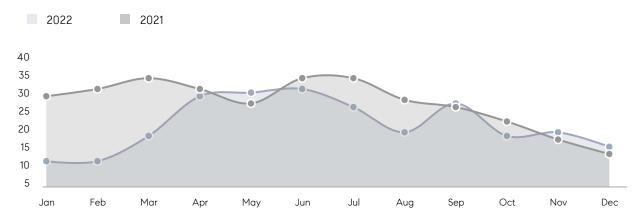
2022

		2022	2021	% Change
Overall	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$738,056	\$677,432	8.9%
	# OF CONTRACTS	183	231	-20.8%
	NEW LISTINGS	224	264	-15%
Houses	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$787,608	\$718,712	10%
	# OF CONTRACTS	157	198	-21%
	NEW LISTINGS	193	226	-15%
Condo/Co-op/TH	AVERAGE DOM	30	46	-35%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$463,750	\$407,113	14%
	# OF CONTRACTS	26	33	-21%
	NEW LISTINGS	31	38	-18%

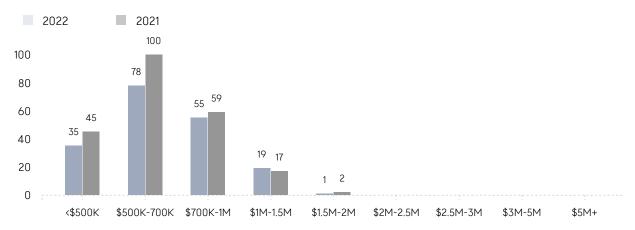
Berkeley Heights

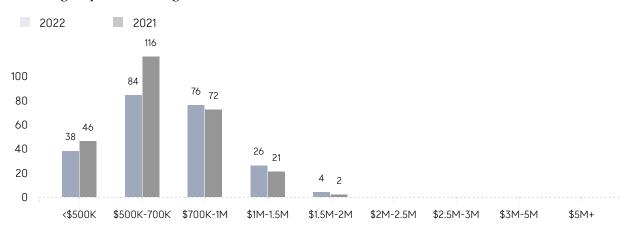
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Bernardsville

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$775K \$1.0M \$820K 117 \$1.1M 122 Total Median Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

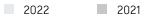
2022

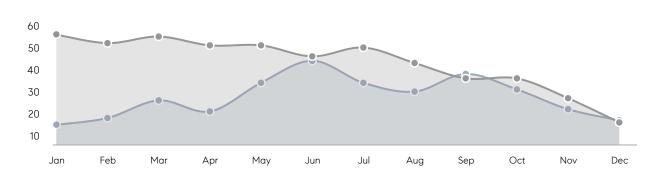
		LULL	LULI	70 Change
Overall	AVERAGE DOM	43	75	-43%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,084,781	\$936,860	15.8%
	# OF CONTRACTS	117	181	-35.4%
	NEW LISTINGS	161	201	-20%
Houses	AVERAGE DOM	39	58	-33%
	% OF ASKING PRICE 101% 99%			
	AVERAGE SOLD PRICE	\$1,143,085	\$953,745	20%
	# OF CONTRACTS	105	161	-35%
	NEW LISTINGS	147	188	-22%
Condo/Co-op/TH	AVERAGE DOM	76	240	-68%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$595,923	\$778,333	-23%
	# OF CONTRACTS	12	20	-40%
	NEW LISTINGS	14	13	8%

Bernardsville

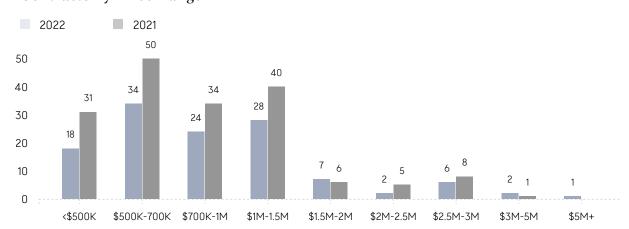
FULL YEAR 2022

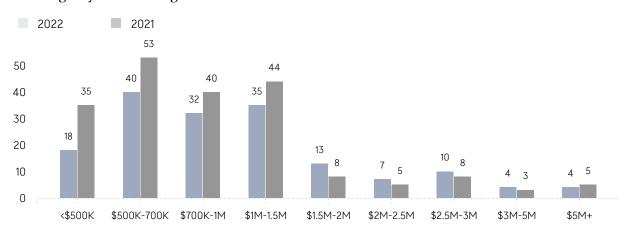
Monthly Inventory





Contracts By Price Range





Bloomfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

472	\$426K	\$425K	417	\$450K	\$450K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-36%	5%	6%	-33%	4%	5%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

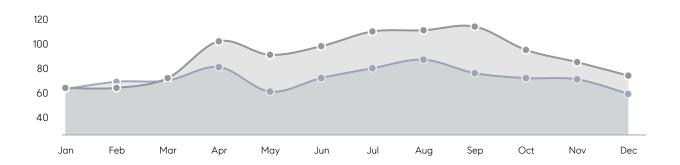
		2022	2021	% Change
Overall	AVERAGE DOM	34	32	6%
	% OF ASKING PRICE	107%	107%	
	AVERAGE SOLD PRICE	\$450,980	\$434,824	3.7%
	# OF CONTRACTS	472	733	-35.6%
	NEW LISTINGS	476	767	-38%
Houses	AVERAGE DOM	34	31	10%
	% OF ASKING PRICE	108%	108%	
	AVERAGE SOLD PRICE	\$494,720	\$463,320	7%
	# OF CONTRACTS	393	639	-38%
	NEW LISTINGS	402	670	-40%
Condo/Co-op/TH	AVERAGE DOM	34	39	-13%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$248,236	\$238,239	4%
	# OF CONTRACTS	79	94	-16%
	NEW LISTINGS	74	97	-24%

Bloomfield

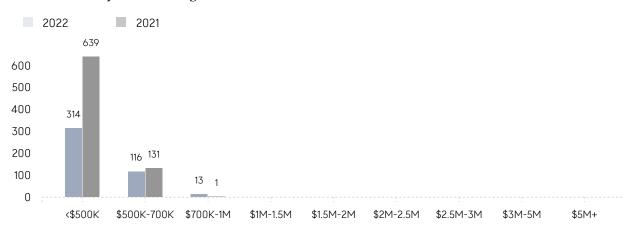
FULL YEAR 2022

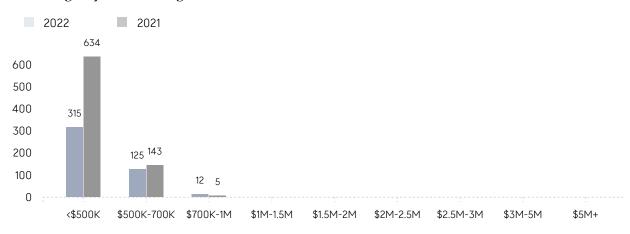
Monthly Inventory





Contracts By Price Range





Bogota

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$467K \$449K \$475K \$475K 58 57 Total Median Total Average Price Price **Properties** Price **Properties** Price -44% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	45	31	45%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$475,116	\$452,574	5.0%
	# OF CONTRACTS	58	104	-44.2%
	NEW LISTINGS	58	109	-47%
Houses	AVERAGE DOM	46	31	48%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$480,252	\$458,219	5%
	# OF CONTRACTS	57	101	-44%
	NEW LISTINGS	56	104	-46%
Condo/Co-op/TH	AVERAGE DOM	22	29	-24%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$187,500	\$201,389	-7%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	2	5	-60%

Bogota

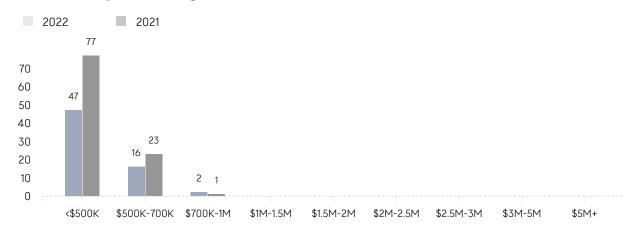
FULL YEAR 2022

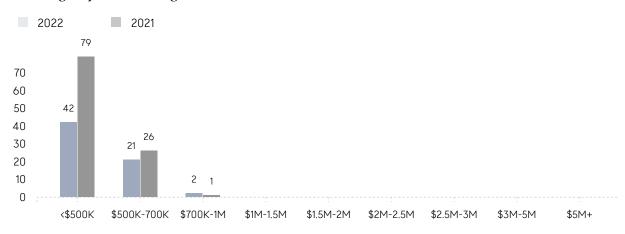
Monthly Inventory





Contracts By Price Range





Boonton

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$479K \$505K \$497K \$483K 73 71 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -34% -32% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

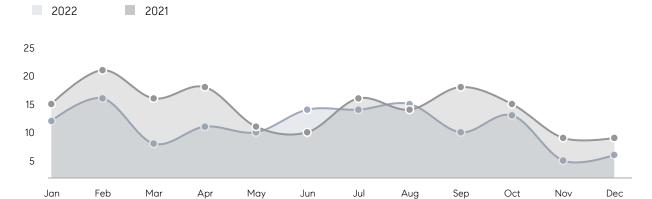
2022

		2022	2021	% Change
Overall	AVERAGE DOM	26	32	-19%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$505,606	\$480,044	5.3%
	# OF CONTRACTS	73	110	-33.6%
	NEW LISTINGS	90	123	-27%
Houses	AVERAGE DOM	23	32	-28%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$516,672	\$487,353	6%
	# OF CONTRACTS	64	104	-38%
	NEW LISTINGS	79	115	-31%
Condo/Co-op/TH	AVERAGE DOM	55	31	77%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$404,429	\$360,667	12%
	# OF CONTRACTS	9	6	50%
	NEW LISTINGS	11	8	38%

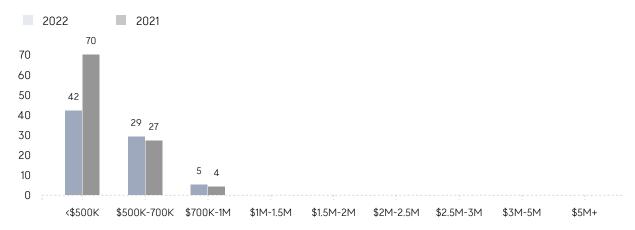
Boonton

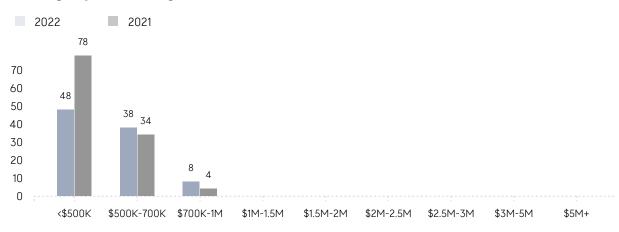
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Boonton Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$774K \$762K \$679K \$695K 67 67 Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Change From Decrease From Increase From Decrease From 2021 2021 2021 2021 2021

2022

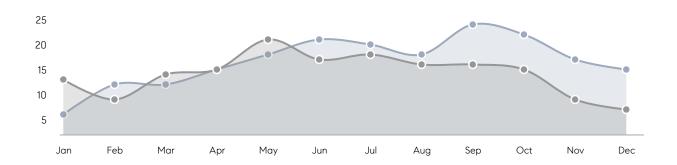
		2022	2021	% Change
Overall	AVERAGE DOM	33	46	-28%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$774,486	\$731,912	5.8%
	# OF CONTRACTS	67	74	-9.5%
	NEW LISTINGS	101	83	22%
Houses	AVERAGE DOM	38	46	-17%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$811,350	\$746,658	9%
	# OF CONTRACTS	54	68	-21%
	NEW LISTINGS	84	79	6%
Condo/Co-op/TH	AVERAGE DOM	12	39	-69%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$586,818	\$537,260	9%
	# OF CONTRACTS	13	6	117%
	NEW LISTINGS	17	4	325%

Boonton Township

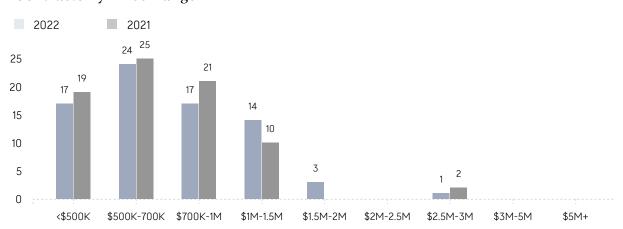
FULL YEAR 2022

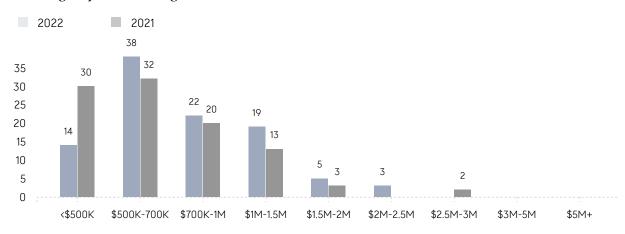
Monthly Inventory





Contracts By Price Range





Branchburg

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

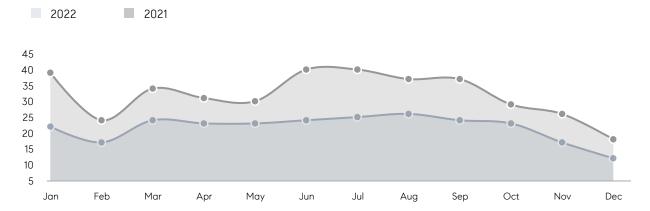
220	\$542K	\$515K	232	\$548K	\$537K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-12%	6%	0%	-8%	7%	5%
Decrease From 2021	Increase From	Change From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	36	50	-28%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$548,052	\$511,372	7.2%
	# OF CONTRACTS	220	250	-12.0%
	NEW LISTINGS	247	286	-14%
Houses	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$610,441	\$587,657	4%
	# OF CONTRACTS	142	176	-19%
	NEW LISTINGS	167	205	-19%
Condo/Co-op/TH	AVERAGE DOM	50	84	-40%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$444,069	\$355,125	25%
	# OF CONTRACTS	78	74	5%
	NEW LISTINGS	80	81	-1%

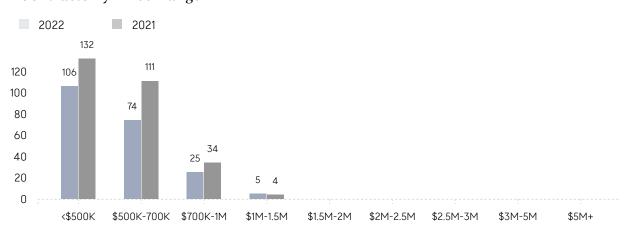
Branchburg

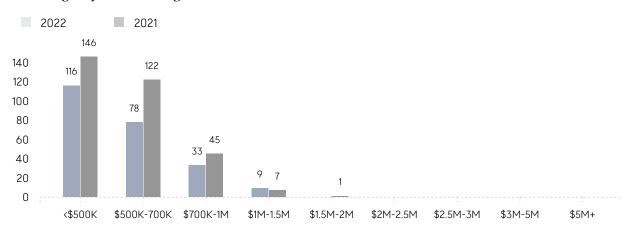
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Bridgewater

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

499	\$580K	\$539K	529	\$589K	\$550K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-26%	8%	6%	-22%	8%	4%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

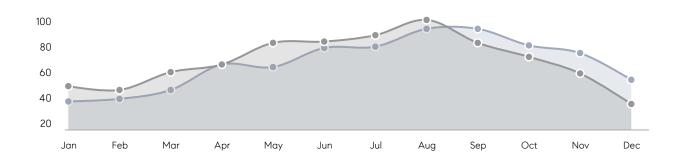
		2022	2021	% Change
Overall	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$589,299	\$546,339	7.9%
	# OF CONTRACTS	499	673	-25.9%
	NEW LISTINGS	621	759	-18%
Houses	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$661,033	\$629,035	5%
	# OF CONTRACTS	363	468	-22%
	NEW LISTINGS	462	537	-14%
Condo/Co-op/TH	AVERAGE DOM	22	29	-24%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$393,800	\$357,149	10%
	# OF CONTRACTS	136	205	-34%
	NEW LISTINGS	159	222	-28%

Bridgewater

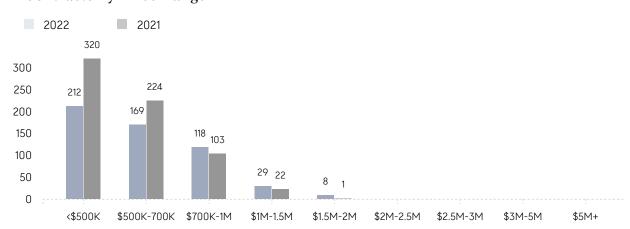
FULL YEAR 2022

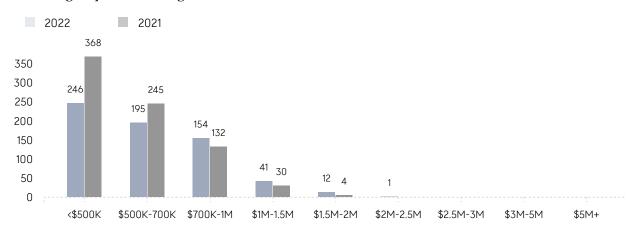
Monthly Inventory





Contracts By Price Range





Byram

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$409K \$399K \$417K \$410K 118 134 Median Total Average Median Total Average Properties Price **Properties** Price Price Price 9% -34% -24% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

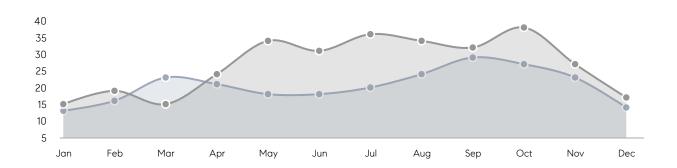
		2022	2021	% Change
Overall	AVERAGE DOM	36	38	-5%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,128	\$384,027	8.6%
	# OF CONTRACTS	118	178	-33.7%
	NEW LISTINGS	132	207	-36%
Houses	AVERAGE DOM	36	37	-3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,128	\$385,621	8%
	# OF CONTRACTS	118	177	-33%
	NEW LISTINGS	132	207	-36%
Condo/Co-op/TH	AVERAGE DOM	-	241	-
	% OF ASKING PRICE	-	84%	
	AVERAGE SOLD PRICE	-	\$105,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

Byram

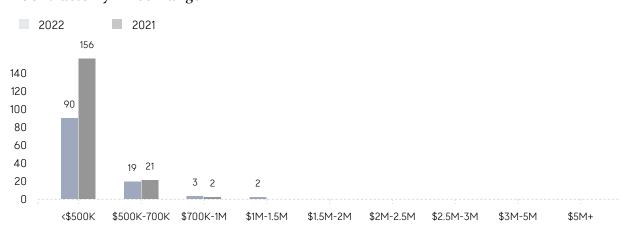
FULL YEAR 2022

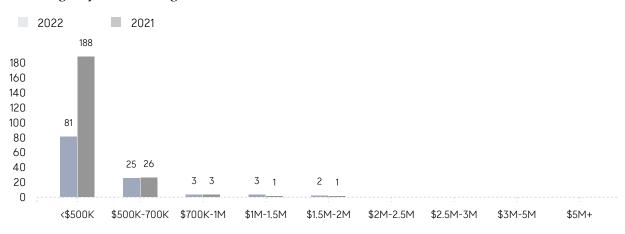
Monthly Inventory





Contracts By Price Range





Caldwell

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$462K \$538K \$490K 60 67 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -33% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

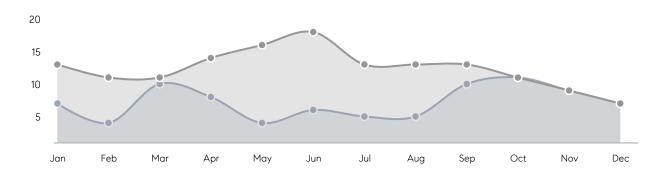
		2022	2021	% Change
Overall	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$538,961	\$458,861	17.5%
	# OF CONTRACTS	60	89	-32.6%
	NEW LISTINGS	73	109	-33%
Houses	AVERAGE DOM	32	33	-3%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$641,965	\$579,901	11%
	# OF CONTRACTS	39	50	-22%
	NEW LISTINGS	46	60	-23%
Condo/Co-op/TH	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$354,412	\$285,479	24%
	# OF CONTRACTS	21	39	-46%
	NEW LISTINGS	27	49	-45%

Caldwell

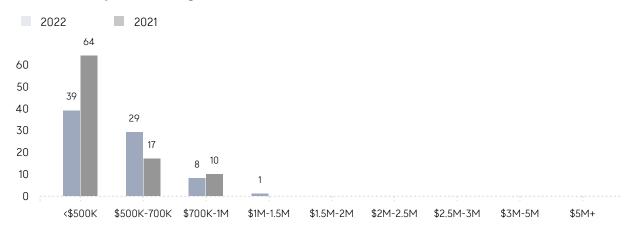
FULL YEAR 2022

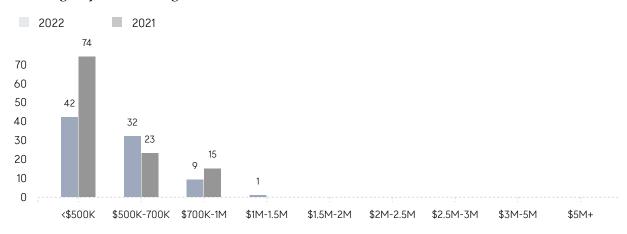
Monthly Inventory





Contracts By Price Range





Carlstadt

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$525K \$555K \$505K 23 \$558K 26 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -28% -50% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

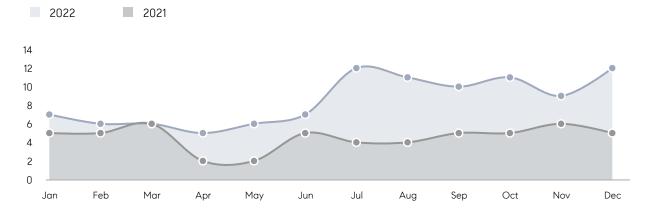
2022

		LOLL	2021	70 Change
Overall	AVERAGE DOM	37	29	28%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$555,938	\$513,794	8.2%
	# OF CONTRACTS	23	46	-50.0%
	NEW LISTINGS	34	48	-29%
Houses	AVERAGE DOM	38	29	31%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$558,816	\$513,794	9%
	# OF CONTRACTS	22	46	-52%
	NEW LISTINGS	33	48	-31%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	105%	-	
	AVERAGE SOLD PRICE	\$484,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

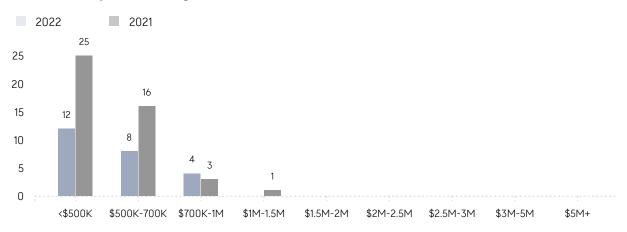
Carlstadt

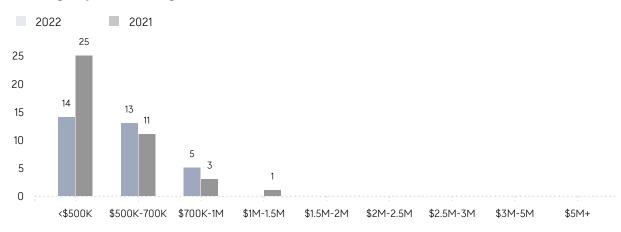
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Cedar Grove

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

151	\$625K	\$599K	150	\$664K	\$635K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-17%	1%	9%	-13%	10%	13%
Decrease From 2021	Change From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

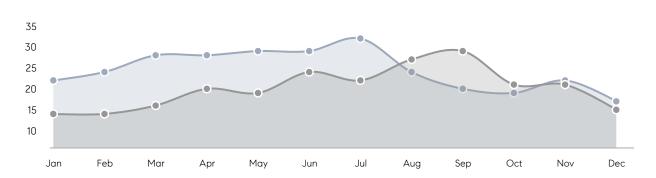
		2022	2021	% Change
Overall	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$664,265	\$602,048	10.3%
	# OF CONTRACTS	151	183	-17.5%
	NEW LISTINGS	173	193	-10%
Houses	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$693,641	\$615,759	13%
	# OF CONTRACTS	103	137	-25%
	NEW LISTINGS	122	155	-21%
Condo/Co-op/TH	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$599,888	\$556,801	8%
	# OF CONTRACTS	48	46	4%
	NEW LISTINGS	51	38	34%

Cedar Grove

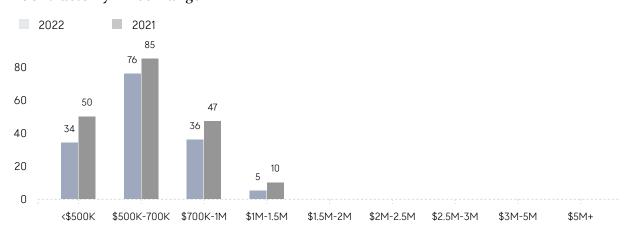
FULL YEAR 2022

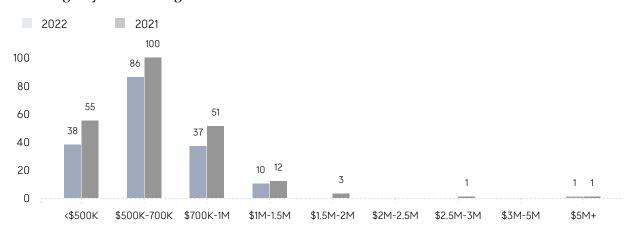
Monthly Inventory





Contracts By Price Range





Cedar Knolls

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

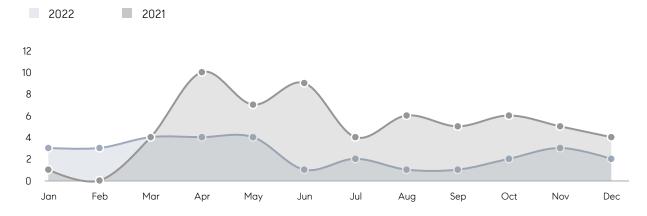
\$519K \$568K 48 \$595K 44 \$537K Total Median Total Median Average Average **Properties** Price Price Price **Properties** Price 19% Increase From Change From Decrease From Increase From Increase From Decrease From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	21	32	-34%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$595,052	\$570,983	4.2%
	# OF CONTRACTS	44	37	18.9%
	NEW LISTINGS	49	49	0%
Houses	AVERAGE DOM	24	32	-25%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$634,419	\$604,096	5%
	# OF CONTRACTS	28	26	8%
	NEW LISTINGS	31	40	-22%
Condo/Co-op/TH	AVERAGE DOM	15	31	-52%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$523,265	\$492,717	6%
	# OF CONTRACTS	16	11	45%
	NEW LISTINGS	18	9	100%

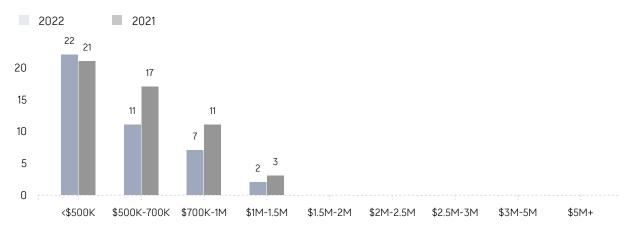
Cedar Knolls

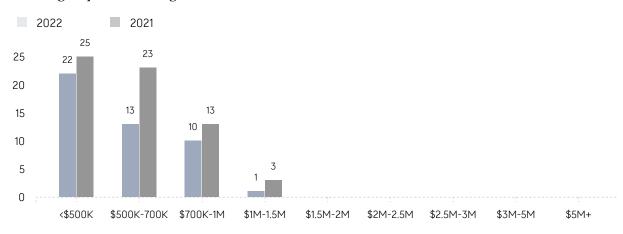
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Chatham Borough

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$968K \$1.0M 103 \$849K 107 \$900K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -40% Decrease From Decrease From Decrease From Decrease From Change From Decrease From 2021 2021 2021 2021 2021 2021

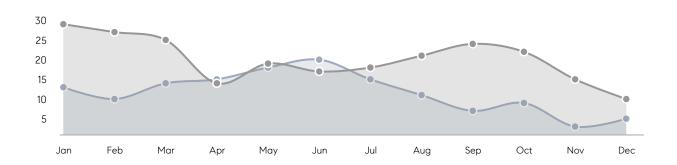
		2022	2021	% Change
Overall	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,044,660	\$1,049,903	-0.5%
	# OF CONTRACTS	103	161	-36.0%
	NEW LISTINGS	128	187	-32%
Houses	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,055,093	\$1,088,468	-3%
	# OF CONTRACTS	101	150	-33%
	NEW LISTINGS	125	177	-29%
Condo/Co-op/TH	AVERAGE DOM	12	31	-61%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$683,000	\$402,010	70%
	# OF CONTRACTS	2	11	-82%
	NEW LISTINGS	3	10	-70%

Chatham Borough

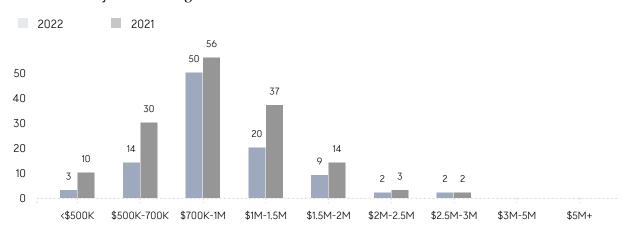
FULL YEAR 2022

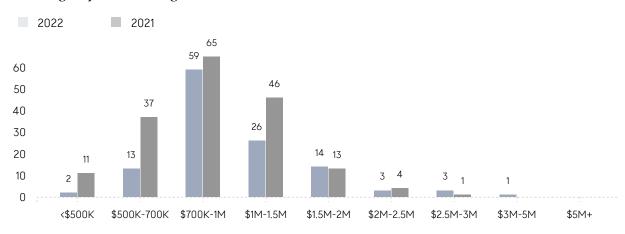
Monthly Inventory





Contracts By Price Range





Chatham Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$1.1M \$1.2M 182 \$1.2M 187 \$1.1M Total Average Median Total Average Median **Properties** Price Price **Properties** Price Price -21% -15% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

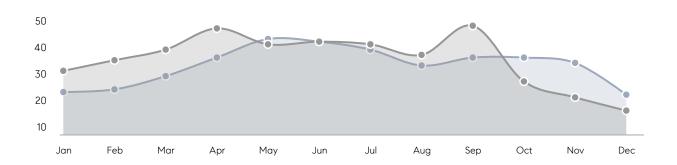
		2022	2021	% Change
Overall	AVERAGE DOM	33	32	3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$1,228,233	\$1,142,515	7.5%
	# OF CONTRACTS	182	229	-20.5%
	NEW LISTINGS	255	292	-13%
Houses	AVERAGE DOM	36	33	9%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$1,542,333	\$1,382,784	12%
	# OF CONTRACTS	114	172	-34%
	NEW LISTINGS	174	222	-22%
Condo/Co-op/TH	AVERAGE DOM	27	30	-10%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$594,966	\$505,800	18%
	# OF CONTRACTS	68	57	19%
	NEW LISTINGS	81	70	16%

Chatham Township

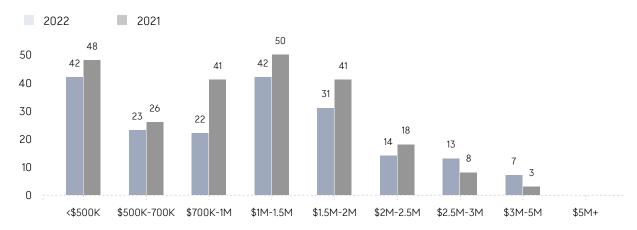
FULL YEAR 2022

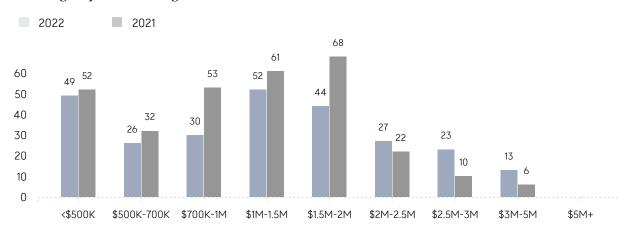
Monthly Inventory





Contracts By Price Range





Chester Borough

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$603K \$620K 28 \$609K 28 \$627K Total Median Total Median Average Average **Properties** Price Price **Properties** Price Price Increase From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

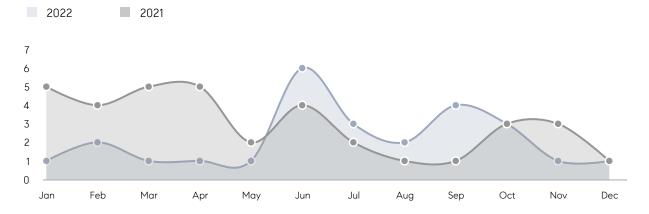
2022

		LULL	2021	% Change
Overall	AVERAGE DOM	23	39	-41%
	% OF ASKING PRICE	102%	94%	
	AVERAGE SOLD PRICE	\$620,607	\$474,847	30.7%
	# OF CONTRACTS	28	27	3.7%
	NEW LISTINGS	29	26	12%
Houses	AVERAGE DOM	23	38	-39%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$613,058	\$482,336	27%
	# OF CONTRACTS	26	25	4%
	NEW LISTINGS	27	24	13%
Condo/Co-op/TH	AVERAGE DOM	21	40	-47%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$718,750	\$370,000	94%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	2	0%

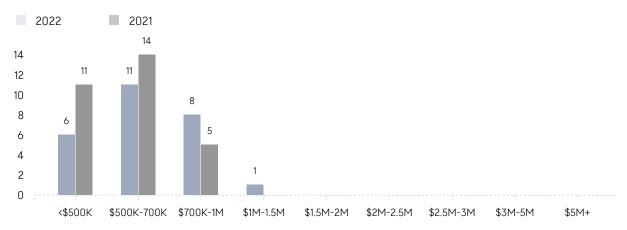
Chester Borough

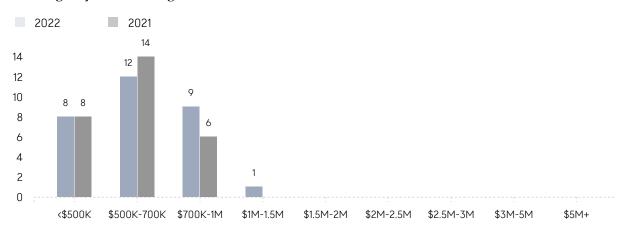
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Chester Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$904K \$852K 114 \$792K 114 Total Total Average Average Price **Properties** Price Price **Properties** Price -24% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021

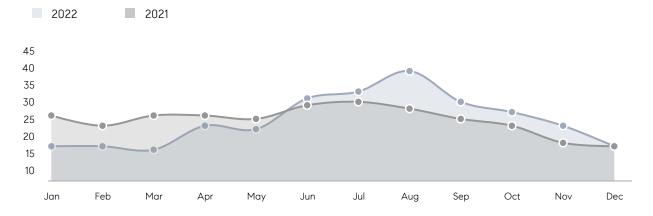
2022

		2022	2021	% Change
Overall	AVERAGE DOM	30	54	-44%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$904,173	\$811,939	11.4%
	# OF CONTRACTS	114	150	-24.0%
	NEW LISTINGS	149	175	-15%
Houses	AVERAGE DOM	30	53	-43%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$915,736	\$835,156	10%
	# OF CONTRACTS	108	142	-24%
	NEW LISTINGS	143	167	-14%
Condo/Co-op/TH	AVERAGE DOM	29	66	-56%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$652,100	\$558,207	17%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	6	8	-25%

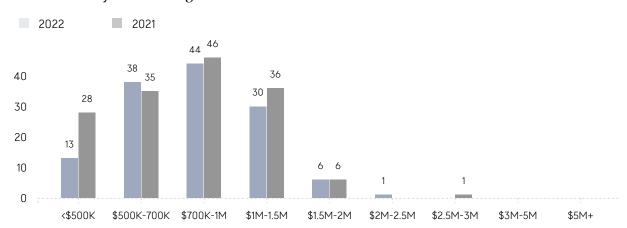
Chester Township

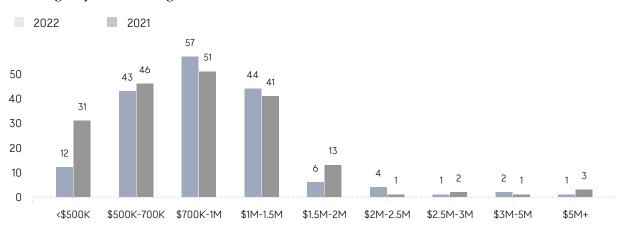
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Clark

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

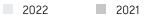
146	\$588K	\$575K	157	\$602K	\$590K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-32%	4%	5%	-30%	6%	7%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

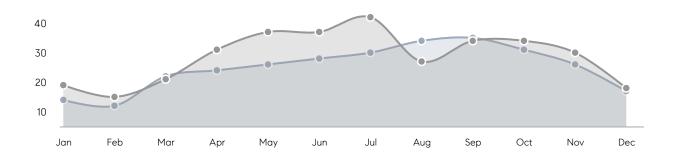
		2022	2021	% Change
Overall	AVERAGE DOM	28	33	-15%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$602,600	\$570,889	5.6%
	# OF CONTRACTS	146	215	-32.1%
	NEW LISTINGS	200	269	-26%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$642,248	\$593,366	8%
	# OF CONTRACTS	127	193	-34%
	NEW LISTINGS	181	247	-27%
Condo/Co-op/TH	AVERAGE DOM	28	42	-33%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$359,307	\$312,403	15%
	# OF CONTRACTS	19	22	-14%
	NEW LISTINGS	19	22	-14%

Clark

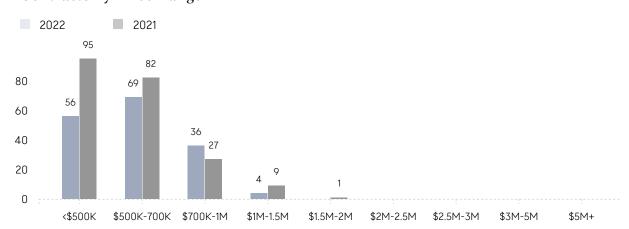
FULL YEAR 2022

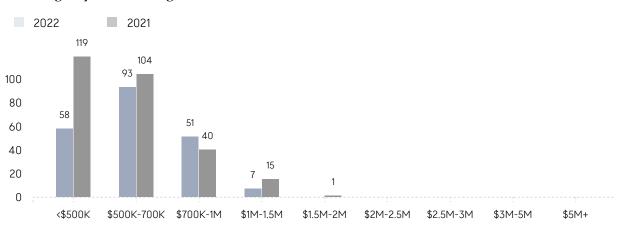
Monthly Inventory





Contracts By Price Range





Cliffside Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$526K \$628K \$601K \$500K 324 309 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -12% -24% 9% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

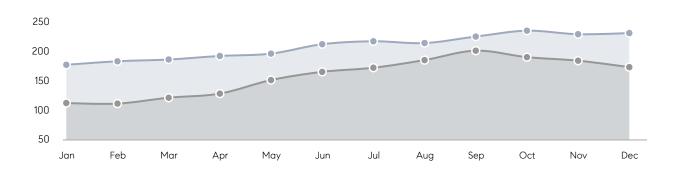
		2022	2021	% Change
Overall	AVERAGE DOM	59	65	-9%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$601,000	\$552,331	8.8%
	# OF CONTRACTS	324	426	-23.9%
	NEW LISTINGS	401	508	-21%
Houses	AVERAGE DOM	52	50	4%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$852,075	\$660,396	29%
	# OF CONTRACTS	53	75	-29%
	NEW LISTINGS	64	91	-30%
Condo/Co-op/TH	AVERAGE DOM	61	69	-12%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$549,019	\$526,747	4%
	# OF CONTRACTS	271	351	-23%
	NEW LISTINGS	337	417	-19%

Cliffside Park

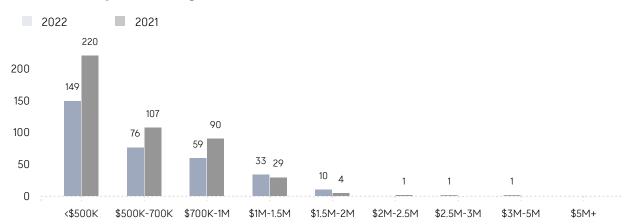
FULL YEAR 2022

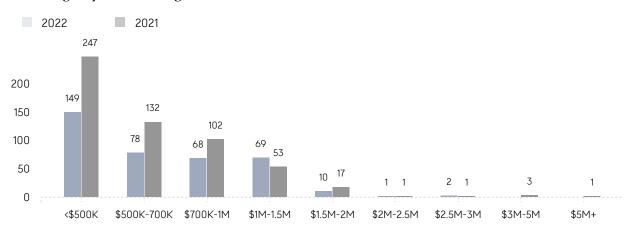
Monthly Inventory





Contracts By Price Range





Clifton

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

891	\$472K	\$449K	776	\$478K	\$456K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-16%	10%	8%	-23%	10%	7%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

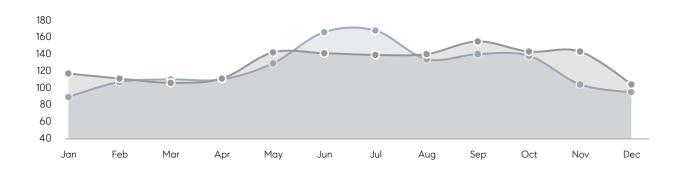
	2022	2021	% Change
AVERAGE DOM	35	33	6%
% OF ASKING PRICE	104%	103%	
AVERAGE SOLD PRICE	\$478,099	\$434,887	9.9%
# OF CONTRACTS	891	1,059	-15.9%
NEW LISTINGS	923	1,151	-20%
AVERAGE DOM	35	33	6%
% OF ASKING PRICE	104%	104%	
AVERAGE SOLD PRICE	\$520,028	\$470,153	11%
# OF CONTRACTS	667	793	-16%
NEW LISTINGS	684	876	-22%
AVERAGE DOM	35	34	3%
% OF ASKING PRICE	103%	101%	
AVERAGE SOLD PRICE	\$358,957	\$329,089	9%
# OF CONTRACTS	224	266	-16%
NEW LISTINGS	239	275	-13%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM 35 % OF ASKING PRICE 104% AVERAGE SOLD PRICE \$478,099 # OF CONTRACTS 891 NEW LISTINGS 923 AVERAGE DOM 35 % OF ASKING PRICE 104% AVERAGE SOLD PRICE \$520,028 # OF CONTRACTS 667 NEW LISTINGS 684 AVERAGE DOM 35 % OF ASKING PRICE 103% AVERAGE SOLD PRICE \$358,957 # OF CONTRACTS 224	AVERAGE DOM 35 33 % OF ASKING PRICE 104% 103% AVERAGE SOLD PRICE \$478,099 \$434,887 # OF CONTRACTS 891 1,059 NEW LISTINGS 923 1,151 AVERAGE DOM 35 33 % OF ASKING PRICE 104% 104% AVERAGE SOLD PRICE \$520,028 \$470,153 # OF CONTRACTS 667 793 NEW LISTINGS 684 876 AVERAGE DOM 35 34 % OF ASKING PRICE 103% 101% AVERAGE SOLD PRICE \$358,957 \$329,089 # OF CONTRACTS 224 266

Clifton

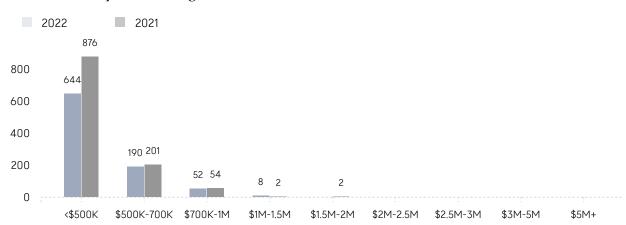
FULL YEAR 2022

Monthly Inventory





Contracts By Price Range





Closter

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$1.0M \$899K \$1.0M \$900K 106 107 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -33% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

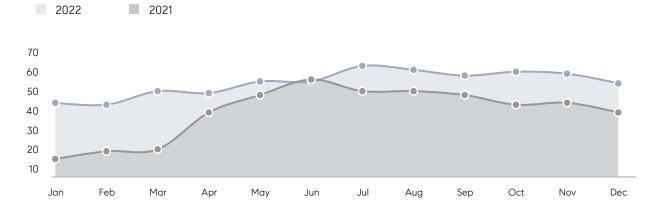
2022

		2022	2021	% Change
Overall	AVERAGE DOM	40	45	-11%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,066,322	\$987,945	7.9%
	# OF CONTRACTS	106	158	-32.9%
	NEW LISTINGS	124	184	-33%
Houses	AVERAGE DOM	40	45	-11%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,066,322	\$987,945	8%
	# OF CONTRACTS	106	158	-33%
	NEW LISTINGS	124	184	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

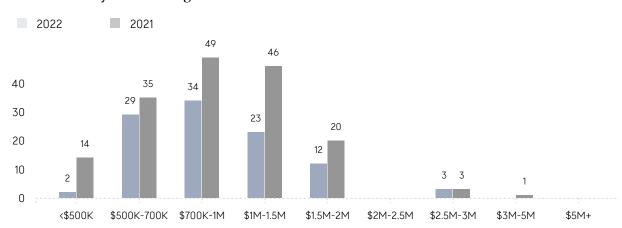
Closter

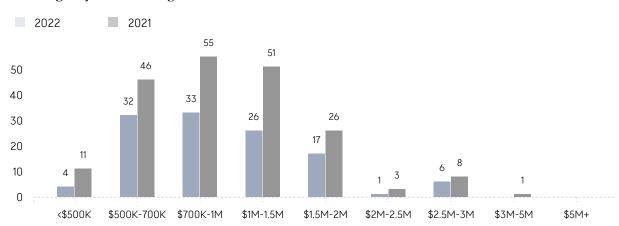
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Colonia

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$524K \$482K \$521K \$486K 68 75 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -33% 9% -21% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

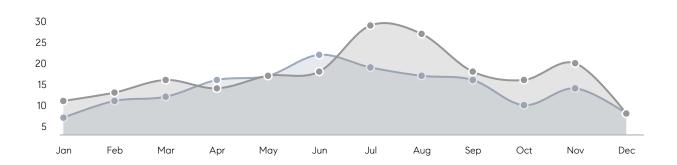
		2022	2021	% Change
Overall	AVERAGE DOM	39	36	8%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$524,923	\$498,627	5.3%
	# OF CONTRACTS	68	101	-32.7%
	NEW LISTINGS	94	125	-25%
Houses	AVERAGE DOM	39	36	8%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$524,923	\$498,112	5%
	# OF CONTRACTS	68	100	-32%
	NEW LISTINGS	94	124	-24%
Condo/Co-op/TH	AVERAGE DOM	-	9	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$547,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Colonia

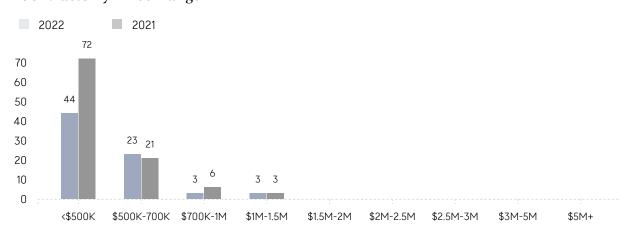
FULL YEAR 2022

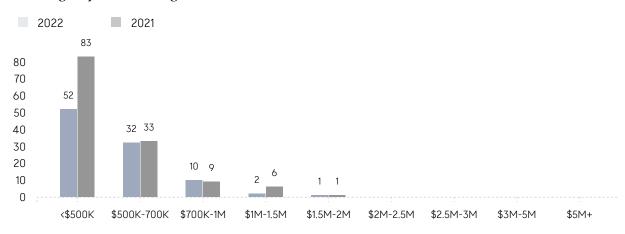
Monthly Inventory





Contracts By Price Range





Cranford

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

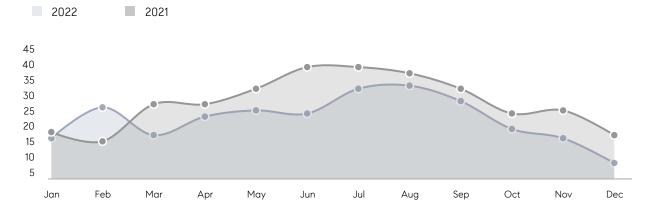
213	\$591K	\$599K	222	\$621K	\$602K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-17%	2%	6%	-21%	8%	5%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	26	27	-4%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$621,253	\$576,174	7.8%
	# OF CONTRACTS	213	257	-17.1%
	NEW LISTINGS	261	318	-18%
Houses	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$676,820	\$609,320	11%
	# OF CONTRACTS	181	221	-18%
	NEW LISTINGS	225	277	-19%
Condo/Co-op/TH	AVERAGE DOM	28	27	4%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$291,322	\$349,675	-17%
	# OF CONTRACTS	32	36	-11%
	NEW LISTINGS	36	41	-12%

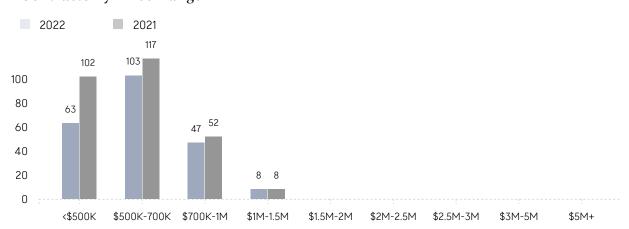
Cranford

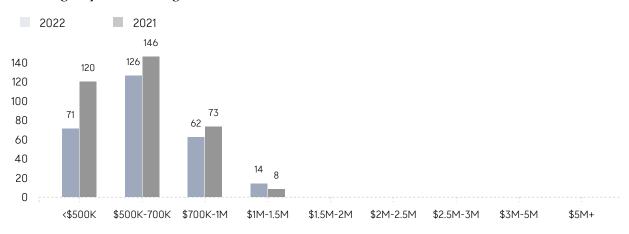
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Cresskill

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$860K \$1.0M \$812K 158 \$1.1M 151 Median Total Median Total Average Properties Price **Properties** Price Price Price -10% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

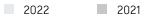
2022

		2022	2021	% Change
Overall	AVERAGE DOM	50	51	-2%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,034,222	\$1,000,772	3.3%
	# OF CONTRACTS	158	176	-10.2%
	NEW LISTINGS	177	205	-14%
Houses	AVERAGE DOM	48	52	-8%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,097,669	\$1,059,160	4%
	# OF CONTRACTS	130	154	-16%
	NEW LISTINGS	146	175	-17%
Condo/Co-op/TH	AVERAGE DOM	62	40	55%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$742,833	\$622,637	19%
	# OF CONTRACTS	28	22	27%
	NEW LISTINGS	31	30	3%

Cresskill

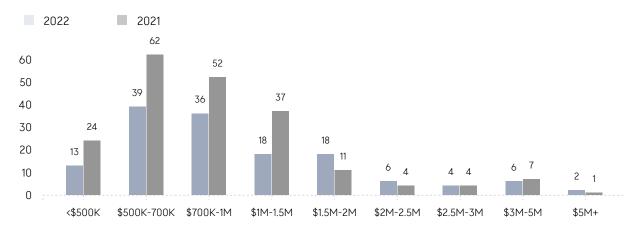
FULL YEAR 2022

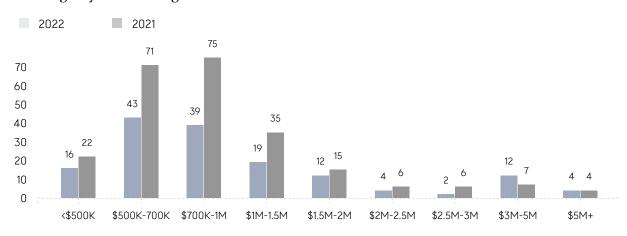
Monthly Inventory





Contracts By Price Range





Demarest

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$1.3M \$1.3M 77 \$1.5M \$1.3M 76 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -28% 21% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

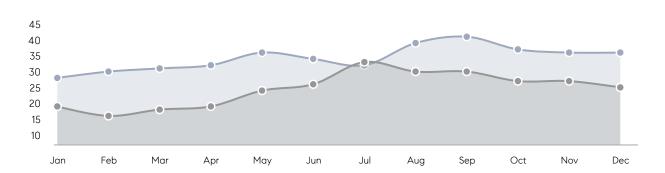
		2022	2021	∞ Change
Overall	AVERAGE DOM	52	42	24%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,387,311	\$1,143,473	21.3%
	# OF CONTRACTS	77	106	-27.4%
	NEW LISTINGS	84	118	-29%
Houses	AVERAGE DOM	40	39	3%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,354,522	\$1,132,569	20%
	# OF CONTRACTS	73	103	-29%
	NEW LISTINGS	82	114	-28%
Condo/Co-op/TH	AVERAGE DOM	272	228	19%
	% OF ASKING PRICE	89%	82%	
	AVERAGE SOLD PRICE	\$1,977,500	\$1,705,000	16%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	2	4	-50%

Demarest

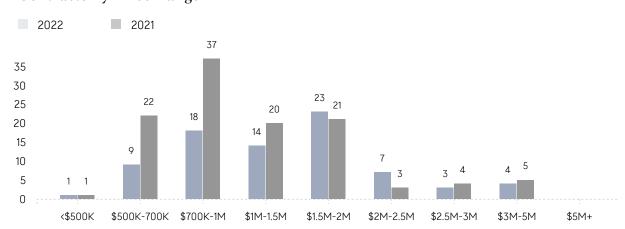
FULL YEAR 2022

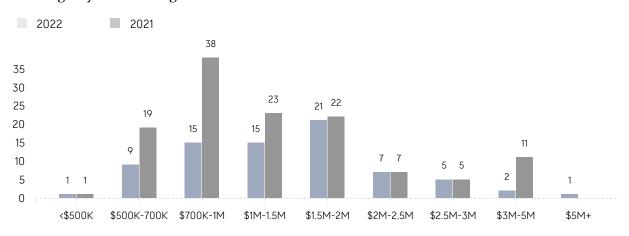
Monthly Inventory





Contracts By Price Range





Denville

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$550K \$489K \$574K \$500K 201 224 Total Median Total Median Average Average **Properties** Price Properties Price Price Price -36% -30% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

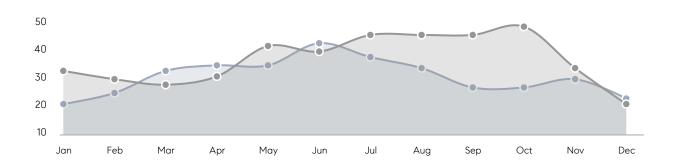
		2022	2021	% Change
Overall	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	103%	103% 101%	
	AVERAGE SOLD PRICE	\$574,491	\$514,718	11.6%
	# OF CONTRACTS	201	314	-36.0%
	NEW LISTINGS	264	354	-25%
Houses	AVERAGE DOM	30	33	-9%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$608,722	\$544,983	12%
	# OF CONTRACTS	168	233	-28%
	NEW LISTINGS	226	265	-15%
Condo/Co-op/TH	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$426,158	\$420,818	1%
	# OF CONTRACTS	33	81	-59%
	NEW LISTINGS	38	89	-57%

Denville

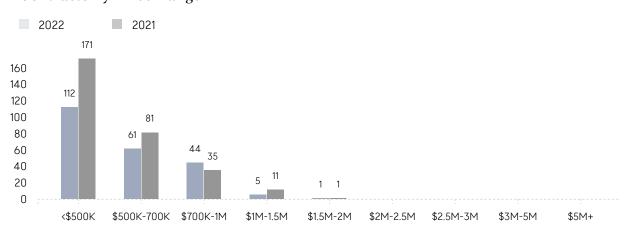
FULL YEAR 2022

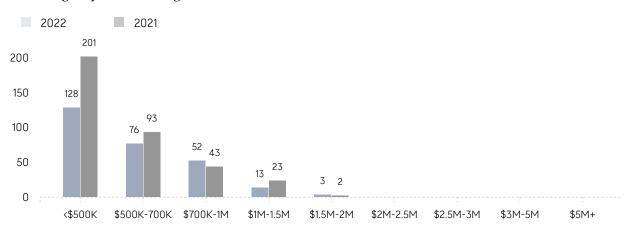
Monthly Inventory





Contracts By Price Range





Dumont

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$503K \$489K \$519K 166 \$505K 158 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -31% -30% Increase From Decrease From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

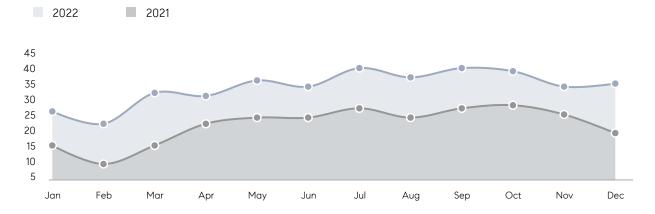
2022

		LOLL	2021	% Change
Overall	AVERAGE DOM	28	25	12%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$519,584	\$473,179	9.8%
	# OF CONTRACTS	166	239	-30.5%
	NEW LISTINGS	182	237	-23%
Houses	AVERAGE DOM	28	25	12%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$519,836	\$475,232	9%
	# OF CONTRACTS	165	233	-29%
	NEW LISTINGS	180	231	-22%
Condo/Co-op/TH	AVERAGE DOM	6	32	-81%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$480,000	\$358,750	34%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	2	6	-67%

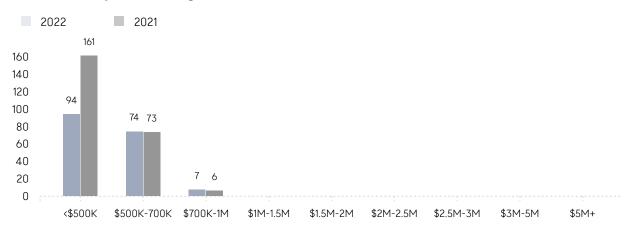
Dumont

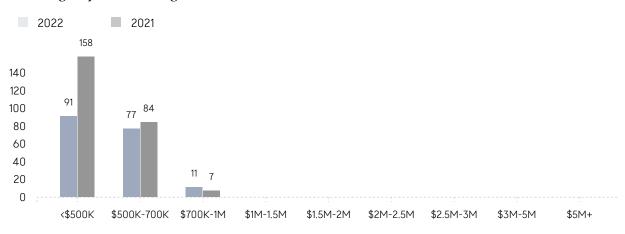
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





East Hanover

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

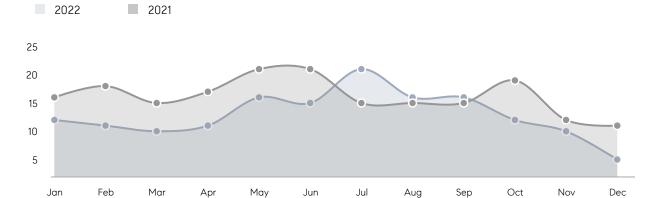
\$649K \$687K 107 115 \$655K Median Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	26	32	-19%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$687,220	\$635,973	8.1%
	# OF CONTRACTS	107	134	-20.1%
	NEW LISTINGS	126	158	-20%
Houses	AVERAGE DOM	26	31	-16%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$757,654	\$679,152	12%
	# OF CONTRACTS	83	108	-23%
	NEW LISTINGS	99	129	-23%
Condo/Co-op/TH	AVERAGE DOM	26	35	-26%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$468,372	\$456,857	3%
	# OF CONTRACTS	24	26	-8%
	NEW LISTINGS	27	29	-7%

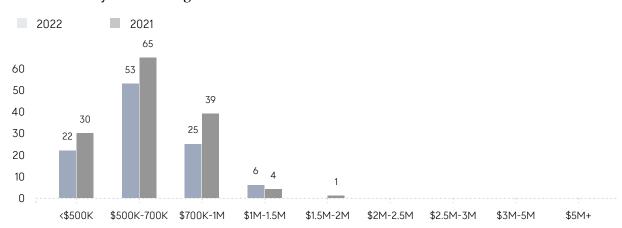
East Hanover

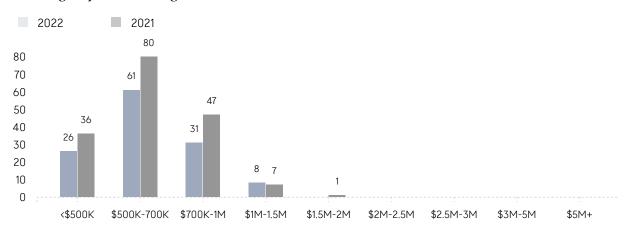
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





East Orange

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$325K \$345K \$325K \$340K 275 293 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 11% Increase From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	48	53	-9%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$325,520	\$303,089	7.4%
	# OF CONTRACTS	275	270	1.9%
	NEW LISTINGS	445	385	16%
Houses	AVERAGE DOM	45	50	-10%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$364,154	\$340,677	7%
	# OF CONTRACTS	216	213	1%
	NEW LISTINGS	362	301	20%
Condo/Co-op/TH	AVERAGE DOM	58	64	-9%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$178,582	\$166,586	7%
	# OF CONTRACTS	59	57	4%
	NEW LISTINGS	83	84	-1%

East Orange

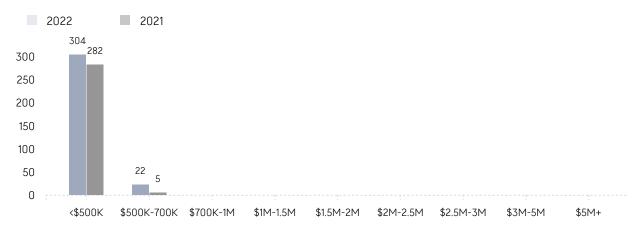
FULL YEAR 2022

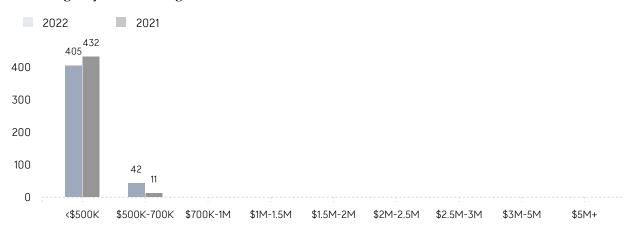
Monthly Inventory





Contracts By Price Range





Edgewater

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

286	\$824K	\$677K	262	\$770K	\$625K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	6%	13%	-20%	6%	9%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

2022

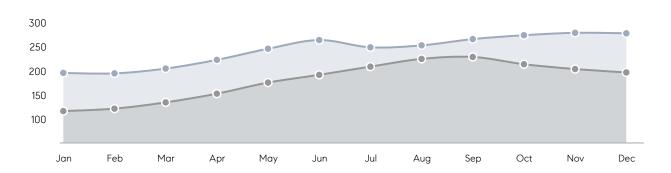
		LOLL	2021	% Change
Overall	AVERAGE DOM	70	67	4%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$770,557	\$724,369	6.4%
	# OF CONTRACTS	286	379	-24.5%
	NEW LISTINGS	394	517	-24%
Houses	AVERAGE DOM	83	64	30%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$1,051,200	\$1,211,332	-13%
	# OF CONTRACTS	16	20	-20%
	NEW LISTINGS	31	24	29%
Condo/Co-op/TH	AVERAGE DOM	69	68	1%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$753,514	\$699,235	8%
	# OF CONTRACTS	270	359	-25%
	NEW LISTINGS	363	493	-26%

Edgewater

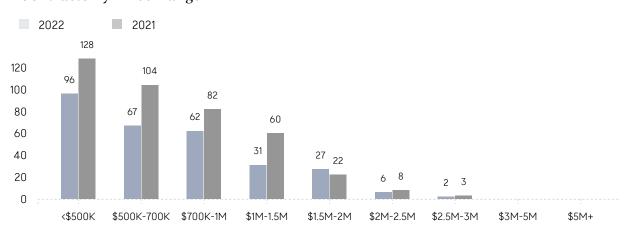
FULL YEAR 2022

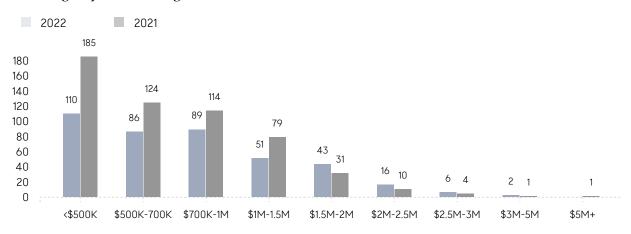
Monthly Inventory





Contracts By Price Range





Elizabeth

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

266	\$380K	\$389K	303	\$379K	\$385K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-27%	7%	11%	-13%	8%	8%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

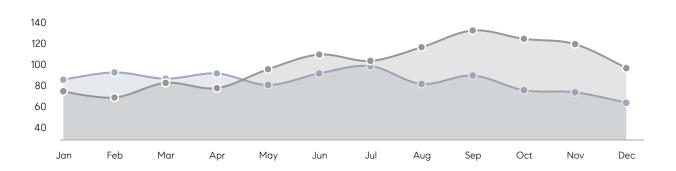
		2022	2021	% Change
Overall	AVERAGE DOM	45	45	0%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$379,029	\$351,328	7.9%
	# OF CONTRACTS	266	364	-26.9%
	NEW LISTINGS	399	531	-25%
Houses	AVERAGE DOM	44	46	-4%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$415,762	\$370,107	12%
	# OF CONTRACTS	209	309	-32%
	NEW LISTINGS	310	439	-29%
Condo/Co-op/TH	AVERAGE DOM	47	35	34%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$247,124	\$228,446	8%
	# OF CONTRACTS	57	55	4%
	NEW LISTINGS	89	92	-3%

Elizabeth

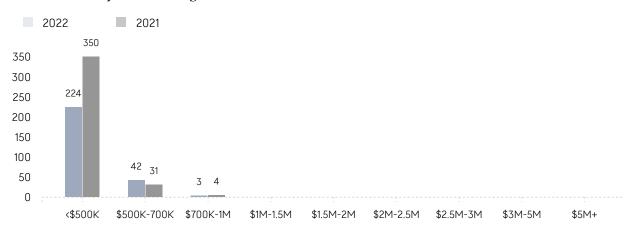
FULL YEAR 2022

Monthly Inventory





Contracts By Price Range





Elmwood Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

179	\$450K	\$449K	152	\$451K	\$452K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-10%	4%	5%	-13%	1%	2%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Change From 2021	Increase From 2021

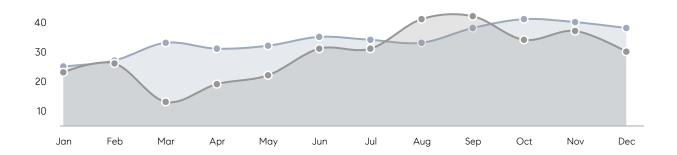
		2022	2021	% Change
Overall	AVERAGE DOM	38	35	9%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$451,177	\$448,011	0.7%
	# OF CONTRACTS	179	200	-10.5%
	NEW LISTINGS	182	218	-17%
Houses	AVERAGE DOM	37	31	19%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$469,916	\$476,486	-1%
	# OF CONTRACTS	158	167	-5%
	NEW LISTINGS	157	185	-15%
Condo/Co-op/TH	AVERAGE DOM	42	61	-31%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$334,276	\$292,981	14%
	# OF CONTRACTS	21	33	-36%
	NEW LISTINGS	25	33	-24%

Elmwood Park

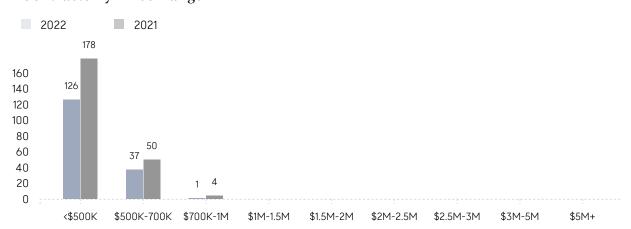
FULL YEAR 2022

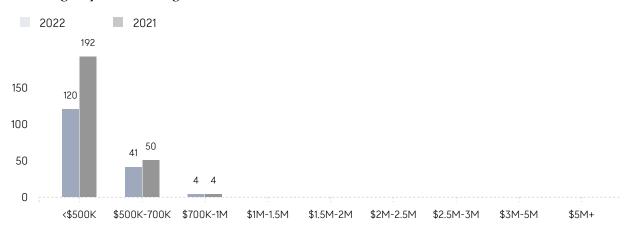
Monthly Inventory





Contracts By Price Range





Emerson

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$577K \$612K \$612K \$585K 84 75 Total Median Total Median Average Average **Properties** Price Price Price **Properties** Price -19% -29% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	28	23	22%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$612,705	\$558,744	9.7%
	# OF CONTRACTS	84	104	-19.2%
	NEW LISTINGS	91	104	-12%
Houses	AVERAGE DOM	27	24	13%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$628,712	\$564,626	11%
	# OF CONTRACTS	79	99	-20%
	NEW LISTINGS	86	98	-12%
Condo/Co-op/TH	AVERAGE DOM	38	13	192%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$388,600	\$408,750	-5%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	5	6	-17%

Emerson

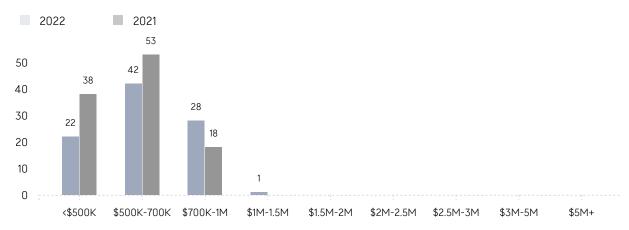
FULL YEAR 2022

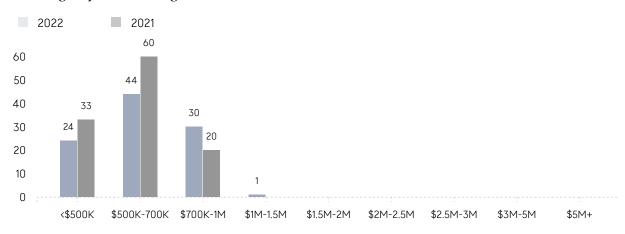
Monthly Inventory





Contracts By Price Range





Englewood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

306	\$800K	\$489K	272	\$777K	\$490K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-16%	14%	7%	-15%	15%	6%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	52	50	4%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$777,058	\$676,417	14.9%
	# OF CONTRACTS	306	365	-16.2%
	NEW LISTINGS	338	398	-15%
Houses	AVERAGE DOM	54	49	10%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,036,010	\$940,865	10%
	# OF CONTRACTS	175	194	-10%
	NEW LISTINGS	208	223	-7%
Condo/Co-op/TH	AVERAGE DOM	49	51	-4%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$418,159	\$401,863	4%
	# OF CONTRACTS	131	171	-23%
	NEW LISTINGS	130	175	-26%

Englewood

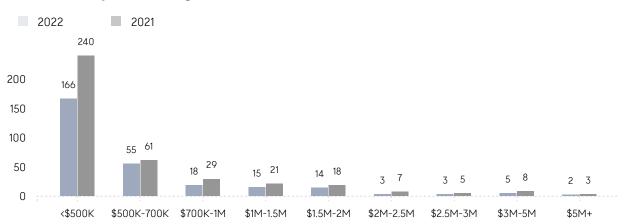
FULL YEAR 2022

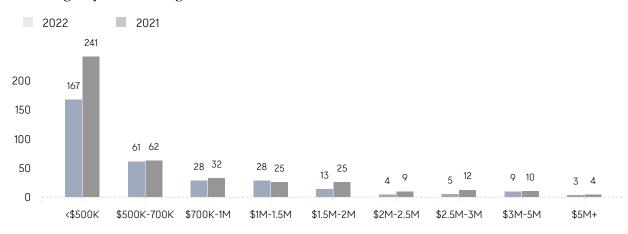
Monthly Inventory





Contracts By Price Range





Englewood Cliffs

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

2021

Decrease From

2021

Decrease From

2021

\$1.5M \$1.2M 75 \$1.5M \$1.3M 78 Median Median Total Total Average **Properties** Price Price **Properties** Price Price -42% -28%

Decrease From

2021

Property Statistics

Decrease From Decrease From

2021

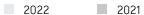
2021

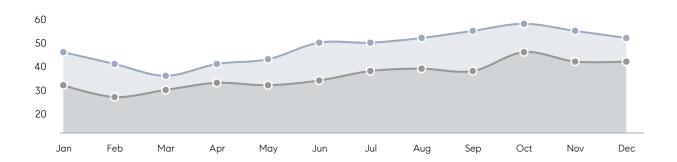
		2022	2021	% Change
Overall	AVERAGE DOM	58	71	-18%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$1,515,072	\$1,565,862	-3.2%
	# OF CONTRACTS	75	129	-41.9%
	NEW LISTINGS	99	143	-31%
Houses	AVERAGE DOM	58	71	-18%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$1,515,072	\$1,565,862	-3%
	# OF CONTRACTS	75	129	-42%
	NEW LISTINGS	99	143	-31%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Englewood Cliffs

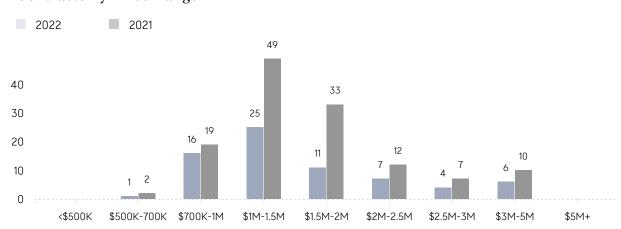
FULL YEAR 2022

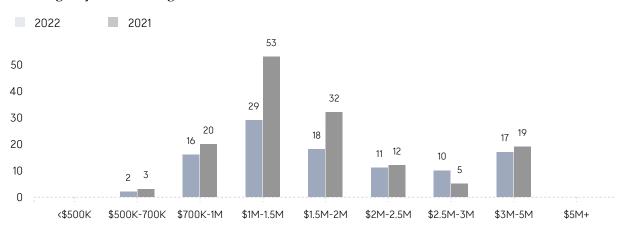
Monthly Inventory





Contracts By Price Range





Essex Fells

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

32 \$1.1M \$1.0M \$865K \$919K 29 Total Median Total Average Price **Properties** Price Price **Properties** Price -24% -19% Decrease From Increase From Decrease From Decrease From Decrease From Decrease From 2021 2021 2021 2021 2021 2021

2022

		LOLL	2021	% Change
Overall	AVERAGE DOM	35	54	-35%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$1,037,000	\$1,087,153	-4.6%
	# OF CONTRACTS	32	42	-23.8%
	NEW LISTINGS	43	44	-2%
Houses	AVERAGE DOM	35	57	-39%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$1,054,571	\$1,122,721	-6%
	# OF CONTRACTS	31	39	-21%
	NEW LISTINGS	42	39	8%
Condo/Co-op/TH	AVERAGE DOM	14	15	-7%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$545,000	\$482,500	13%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	5	-80%

Essex Fells

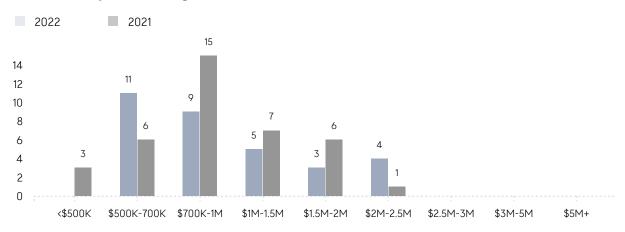
FULL YEAR 2022

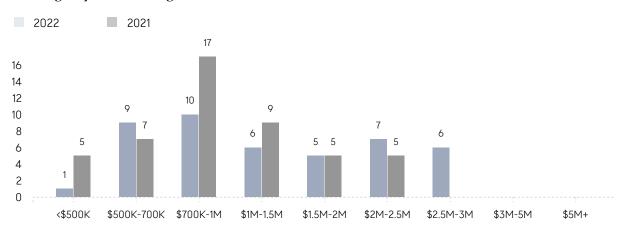
Monthly Inventory





Contracts By Price Range





Fair Lawn

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

426 \$559K 395 \$587K Median Median Total Average Total Average **Properties** Price Price Price **Properties** Price -11% -10% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	29	31	-6%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$590,293	\$529,604	11.5%
	# OF CONTRACTS	426	480	-11.2%
	NEW LISTINGS	463	459	1%
Houses	AVERAGE DOM	28	31	-10%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$600,049	\$542,408	11%
	# OF CONTRACTS	390	437	-11%
	NEW LISTINGS	425	414	3%
Condo/Co-op/TH	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$495,892	\$390,842	27%
	# OF CONTRACTS	36	43	-16%
	NEW LISTINGS	38	45	-16%

Fair Lawn

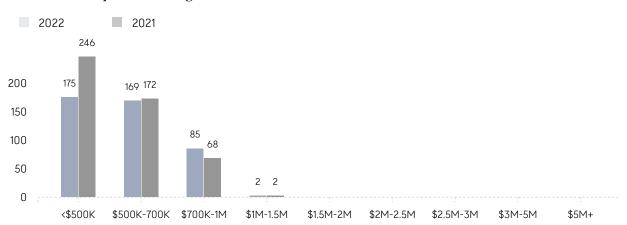
FULL YEAR 2022

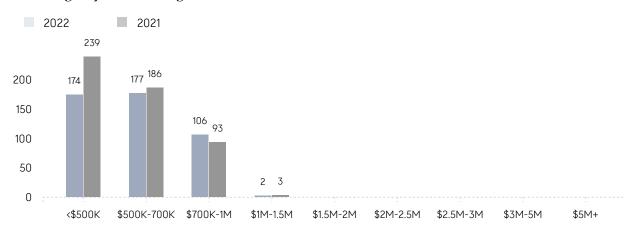
Monthly Inventory





Contracts By Price Range





Fairfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$575K \$644K \$629K \$622K 95 101 Median Total Median Total Average Average Price Properties Price **Properties** Price Price 16% Increase From Change From Decrease From Increase From Increase From Change From 2021 2021 2021 2021 2021 2021

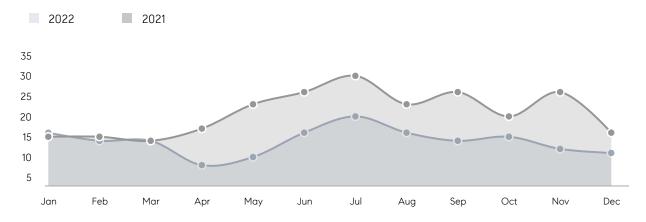
2022

		2022	2021	% Change
Overall	AVERAGE DOM	34	40	-15%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$644,893	\$633,854	1.7%
	# OF CONTRACTS	95	88	8.0%
	NEW LISTINGS	111	128	-13%
Houses	AVERAGE DOM	35	38	-8%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$650,769	\$643,101	1%
	# OF CONTRACTS	76	78	-3%
	NEW LISTINGS	91	115	-21%
Condo/Co-op/TH	AVERAGE DOM	27	56	-52%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$611,200	\$562,650	9%
	# OF CONTRACTS	19	10	90%
	NEW LISTINGS	20	13	54%

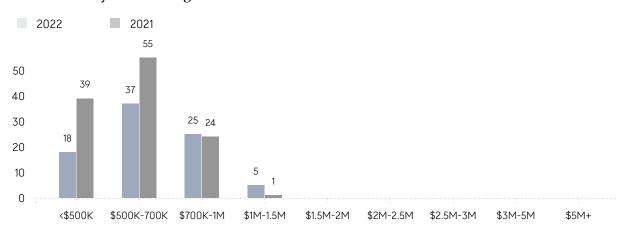
Fairfield

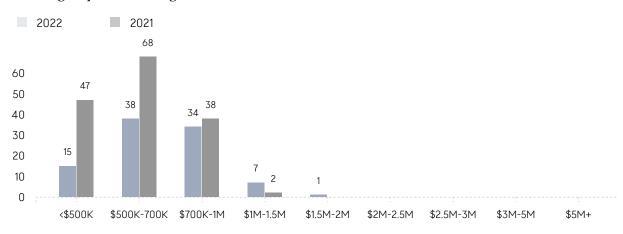
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Fairview

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

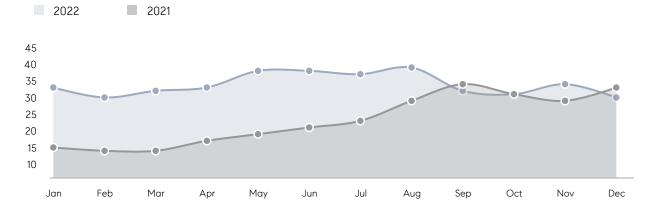
76	\$529K	\$489K	69	\$518K	\$515K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-4%	8%	-2%	11%	12%	7%
Decrease From 2021	Increase From	Decrease From	Increase From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	61	52	17%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$518,200	\$464,029	11.7%
	# OF CONTRACTS	76	79	-3.8%
	NEW LISTINGS	75	98	-23%
Houses	AVERAGE DOM	63	50	26%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$528,154	\$482,310	10%
	# OF CONTRACTS	43	42	2%
	NEW LISTINGS	38	49	-22%
Condo/Co-op/TH	AVERAGE DOM	58	53	9%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$505,260	\$447,963	13%
	# OF CONTRACTS	33	37	-11%
	NEW LISTINGS	37	49	-24%

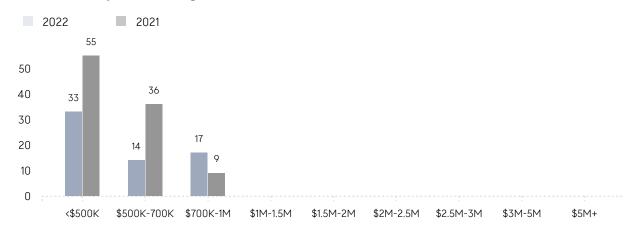
Fairview

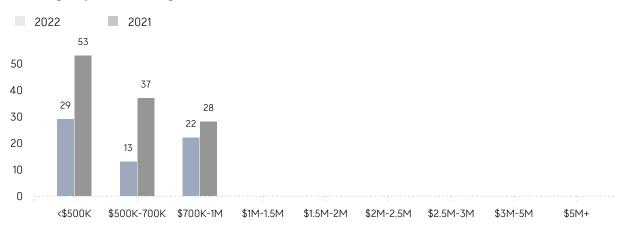
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Fanwood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$570K \$642K \$602K \$602K 87 97 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -34% -28% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

2022

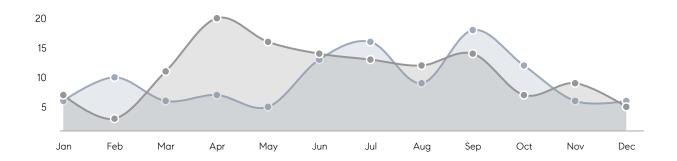
		2022	2021	% Change
Overall	AVERAGE DOM	21	29	-28%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$642,539	\$560,366	14.7%
	# OF CONTRACTS	87	131	-33.6%
	NEW LISTINGS	110	147	-25%
Houses	AVERAGE DOM	21	29	-28%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$644,376	\$562,966	14%
	# OF CONTRACTS	86	129	-33%
	NEW LISTINGS	109	145	-25%
Condo/Co-op/TH	AVERAGE DOM	6	19	-68%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$466,181	\$387,500	20%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	2	-50%

Fanwood

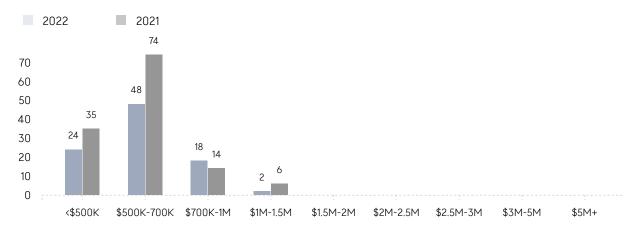
FULL YEAR 2022

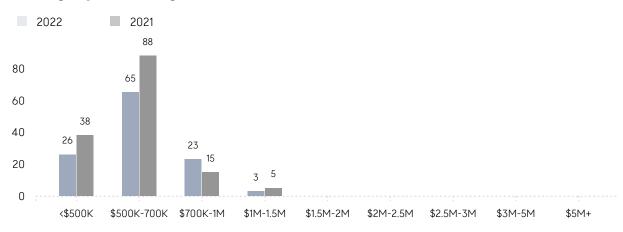
Monthly Inventory





Contracts By Price Range





Far Hills

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

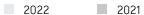
8	\$1.8M	\$972K	11	\$2.0M	\$875K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-68%	22%	22%	-52%	68%	16%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

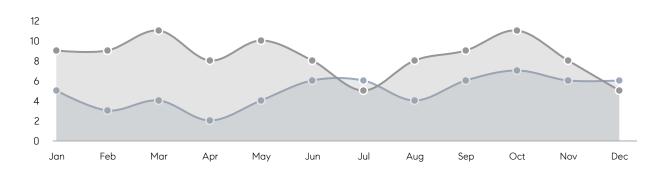
		2022	2021	% Change
Overall	AVERAGE DOM	78	84	-7%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$2,004,091	\$1,189,456	68.5%
	# OF CONTRACTS	8	25	-68.0%
	NEW LISTINGS	14	33	-58%
Houses	AVERAGE DOM	103	117	-12%
	% OF ASKING PRICE	94%	96%	
	AVERAGE SOLD PRICE	\$2,727,857	\$1,729,583	58%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	12	19	-37%
Condo/Co-op/TH	AVERAGE DOM	36	49	-27%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$737,500	\$600,227	23%
	# OF CONTRACTS	3	10	-70%
	NEW LISTINGS	2	14	-86%

Far Hills

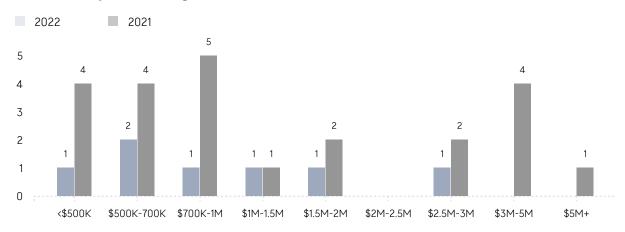
FULL YEAR 2022

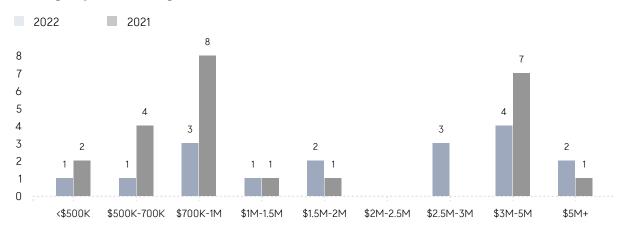
Monthly Inventory





Contracts By Price Range





Flemington

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$355K \$384K \$363K 31 35 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

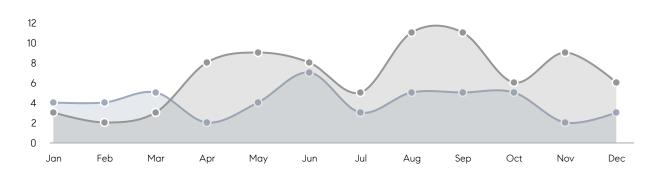
		2022	2021	% Change
Overall	AVERAGE DOM	42	34	24%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$384,469	\$322,556	19.2%
	# OF CONTRACTS	31	38	-18.4%
	NEW LISTINGS	33	52	-37%
Houses	AVERAGE DOM	43	32	34%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$399,568	\$345,979	15%
	# OF CONTRACTS	26	27	-4%
	NEW LISTINGS	29	39	-26%
Condo/Co-op/TH	AVERAGE DOM	39	38	3%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$324,071	\$266,340	22%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	4	13	-69%

Flemington

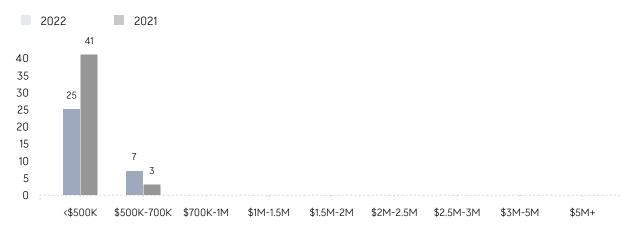
FULL YEAR 2022

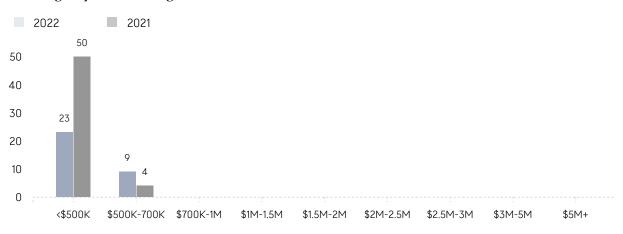
Monthly Inventory





Contracts By Price Range





Florham Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$901K \$909K \$800K 127 \$789K 131 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -14% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

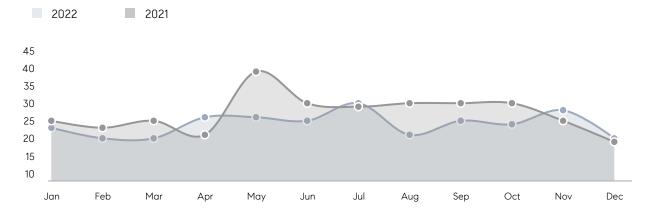
2022

		2022	2021	% Change
Overall	AVERAGE DOM	35	46	-24%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$909,190	\$768,988	18.2%
	# OF CONTRACTS	127	147	-13.6%
	NEW LISTINGS	164	181	-9%
Houses	AVERAGE DOM	33	46	-28%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,039,179	\$889,729	17%
	# OF CONTRACTS	80	96	-17%
	NEW LISTINGS	106	126	-16%
Condo/Co-op/TH	AVERAGE DOM	38	47	-19%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$684,418	\$551,181	24%
	# OF CONTRACTS	47	51	-8%
	NEW LISTINGS	58	55	5%

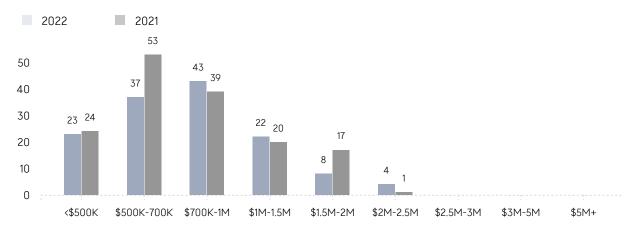
Florham Park

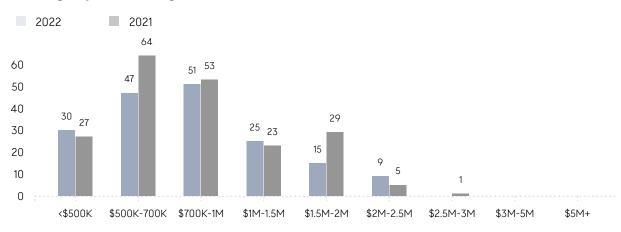
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Fort Lee

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$311K \$444K \$290K 728 673 Total Total Median Average **Properties** Price Price Price **Properties** Price -10% Decrease From Increase From Change From Decrease From Decrease From Change From 2021 2021 2021 2021 2021 2021

2022

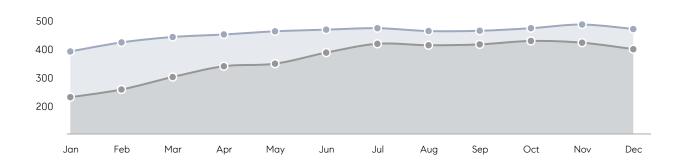
		LOLL	LOLI	70 Change
Overall	AVERAGE DOM	78	78 83 -6%	
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$444,903	\$447,324	-0.5%
	# OF CONTRACTS	728	808	-9.9%
	NEW LISTINGS	835	1,040	-20%
Houses	AVERAGE DOM	77	52	48%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$1,080,364	\$1,058,285	2%
	# OF CONTRACTS	78	90	-13%
	NEW LISTINGS	100	120	-17%
Condo/Co-op/TH	AVERAGE DOM	78	87	-10%
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$367,588	\$368,897	0%
	# OF CONTRACTS	650	718	-9%
	NEW LISTINGS	735	920	-20%

Fort Lee

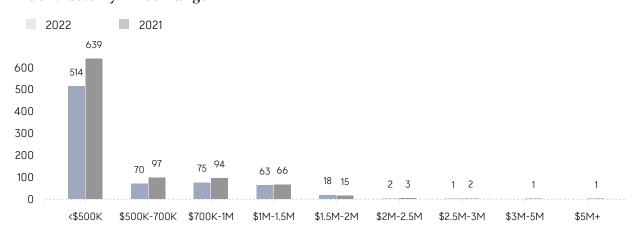
FULL YEAR 2022

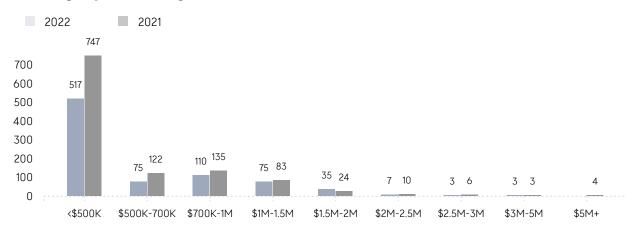
Monthly Inventory





Contracts By Price Range





Franklin Lakes

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$1.6M 183 \$1.6M \$1.3M 180 \$1.4M Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -16% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	56	68	-18%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$1,613,523	\$1,337,291	20.7%
	# OF CONTRACTS	183	251	-27.1%
	NEW LISTINGS	231	249	-7%
Houses	AVERAGE DOM	53	66	-20%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,637,070	\$1,336,050	23%
	# OF CONTRACTS	160	226	-29%
	NEW LISTINGS	210	218	-4%
Condo/Co-op/TH	AVERAGE DOM	79	83	-5%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$1,435,240	\$1,346,723	7%
	# OF CONTRACTS	23	25	-8%
	NEW LISTINGS	21	31	-32%

Franklin Lakes

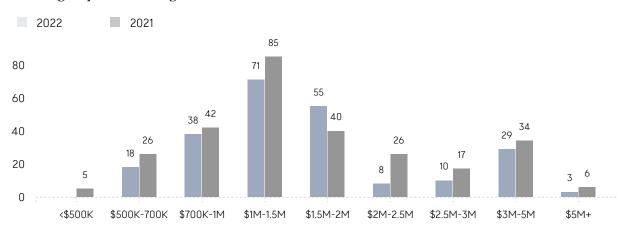
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Garfield City

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$399K \$411K \$410K 116 \$414K 106 Median Total Total Average Price **Properties** Price Price **Properties** -19% Decrease From Increase From Change From Decrease From Increase From Increase From 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	47	44 7%	
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$411,933	\$387,709	6.2%
	# OF CONTRACTS	116	144	-19.4%
	NEW LISTINGS	120	143	-16%
Houses	AVERAGE DOM	46	44	5%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$420,332	\$396,439	6%
	# OF CONTRACTS	87	87	0%
	NEW LISTINGS	88	95	-7%
Condo/Co-op/TH	AVERAGE DOM	50	45	11%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$388,536	\$376,412	3%
	# OF CONTRACTS	29	57	-49%
	NEW LISTINGS	32	48	-33%

Garfield City

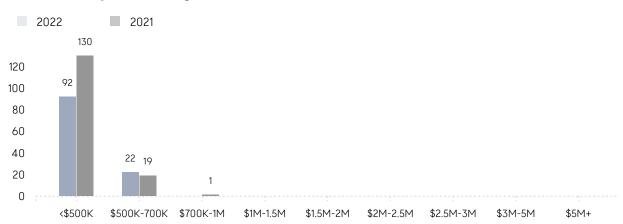
FULL YEAR 2022

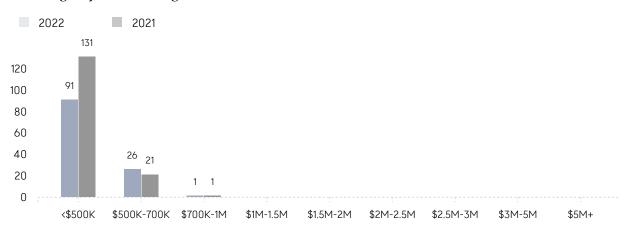
Monthly Inventory





Contracts By Price Range





Garwood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

0/ Cla aug aug

\$546K \$520K \$550K 31 33 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -35% Decrease From Increase From Decrease From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

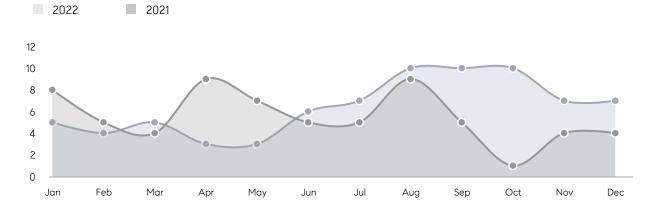
2022

		2022	2021	% Change
Overall	AVERAGE DOM	32	27	19%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$546,058	\$488,173	11.9%
	# OF CONTRACTS	31	48	-35.4%
	NEW LISTINGS	45	62	-27%
Houses	AVERAGE DOM	27	24	13%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$543,545	\$476,250	14%
	# OF CONTRACTS	29	45	-36%
	NEW LISTINGS	45	57	-21%
Condo/Co-op/TH	AVERAGE DOM	110	67	64%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$585,000	\$631,250	-7%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	5	0%

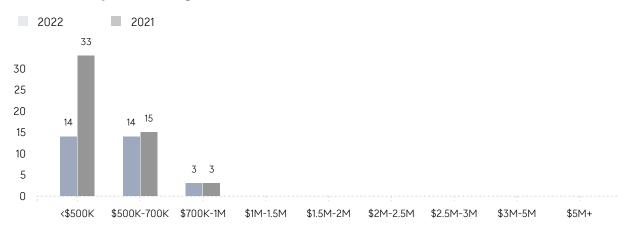
Garwood

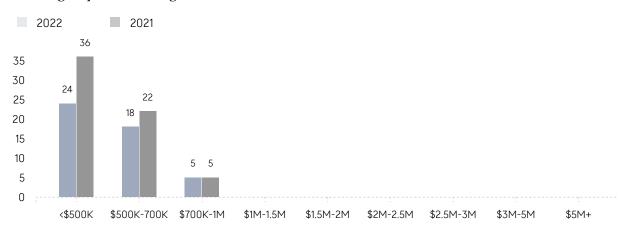
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Glen Ridge

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

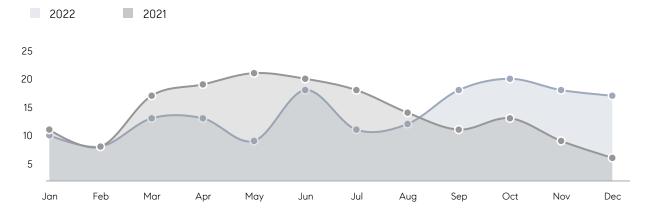
137	\$810K	\$739K	115	\$1.0M	\$930K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-24%	5%	9%	-29%	18%	22%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	19	29	-34%
	% OF ASKING PRICE	123%	114%	
	AVERAGE SOLD PRICE	\$1,012,987	\$855,574	18.4%
	# OF CONTRACTS	137	180	-23.9%
	NEW LISTINGS	146	172	-15%
Houses	AVERAGE DOM	15	22	-32%
	% OF ASKING PRICE	127%	118%	
	AVERAGE SOLD PRICE	\$1,153,388	\$992,807	16%
	# OF CONTRACTS	112	139	-19%
	NEW LISTINGS	118	131	-10%
Condo/Co-op/TH	AVERAGE DOM	36	49	-27%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$384,524	\$419,244	-8%
	# OF CONTRACTS	25	41	-39%
	NEW LISTINGS	28	41	-32%

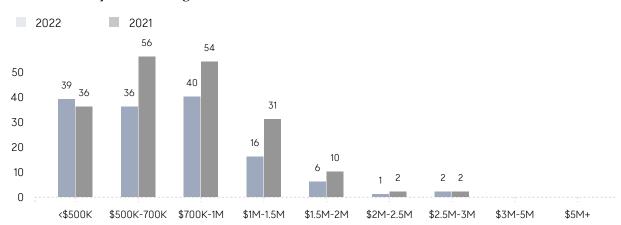
Glen Ridge

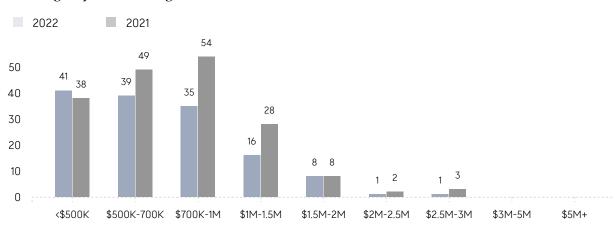
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Glen Rock

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$890K \$826K \$772K \$815K 180 173 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -18% -15% 11% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

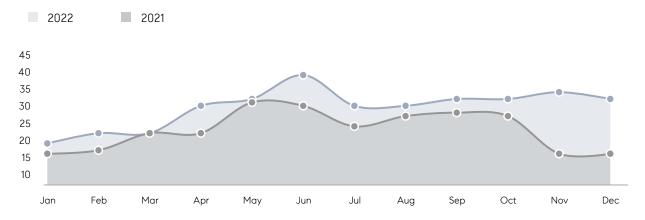
2022

		2022	2021	% Change
Overall	AVERAGE DOM	25	23	9%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$890,494	\$795,329	12.0%
	# OF CONTRACTS	180	220	-18.2%
	NEW LISTINGS	191	236	-19%
Houses	AVERAGE DOM	24	23	4%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$899,277	\$803,681	12%
	# OF CONTRACTS	170	213	-20%
	NEW LISTINGS	180	227	-21%
Condo/Co-op/TH	AVERAGE DOM	46	12	283%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$730,444	\$591,750	23%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	11	9	22%

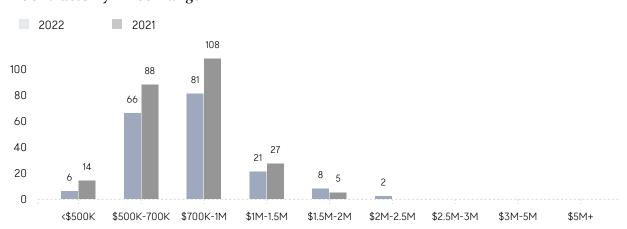
Glen Rock

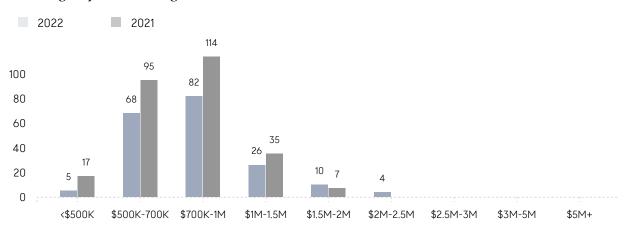
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Green Brook

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$681K \$599K \$668K 95 97 \$585K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

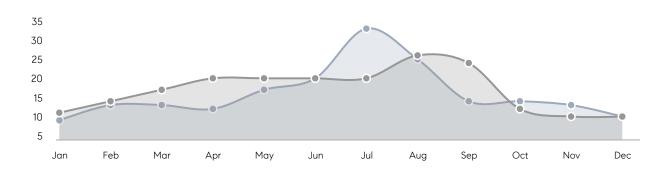
		2022	2021	% Change
Overall	AVERAGE DOM	31	44	-30%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$668,538	\$591,607	13.0%
	# OF CONTRACTS	95	112	-15.2%
	NEW LISTINGS	123	136	-10%
Houses	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$742,548	\$651,852	14%
	# OF CONTRACTS	75	88	-15%
	NEW LISTINGS	101	112	-10%
Condo/Co-op/TH	AVERAGE DOM	26	45	-42%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$400,690	\$372,314	8%
	# OF CONTRACTS	20	24	-17%
	NEW LISTINGS	22	24	-8%

Green Brook

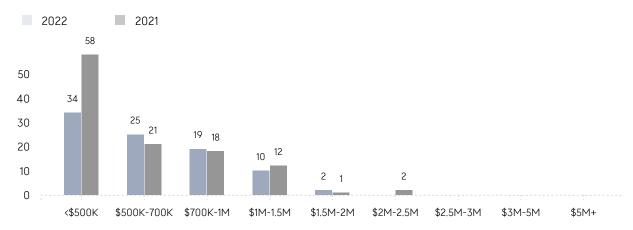
FULL YEAR 2022

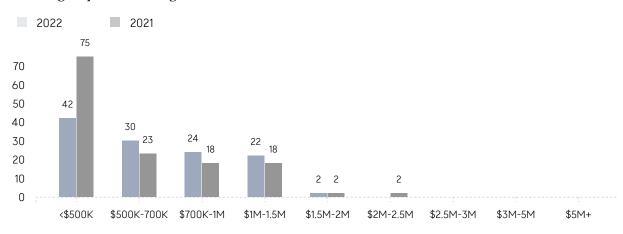
Monthly Inventory





Contracts By Price Range





Guttenberg

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$385K \$393K \$339K 87 \$442K 98 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -29% Increase From Decrease From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

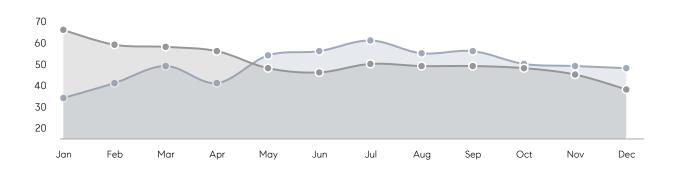
		LOLL	LOLI	70 Change
Overall	AVERAGE DOM	54	61	-11%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$393,860	\$365,584	7.7%
	# OF CONTRACTS	87	123	-29.3%
	NEW LISTINGS	195	203	-4%
Houses	AVERAGE DOM	44	44	0%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$435,000	\$426,143	2%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	54	62	-13%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$393,436	\$361,898	9%
	# OF CONTRACTS	82	118	-31%
	NEW LISTINGS	188	195	-4%

Guttenberg

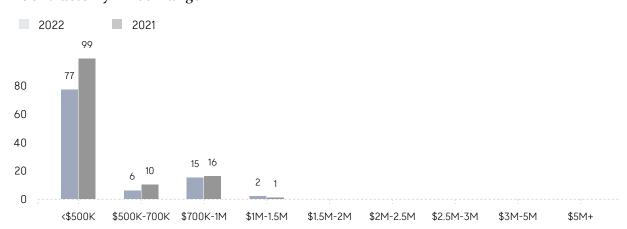
FULL YEAR 2022

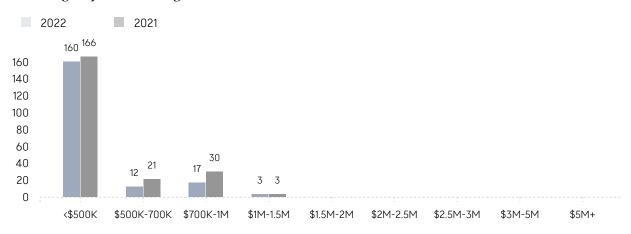
Monthly Inventory





Contracts By Price Range





Hackensack

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

403	\$349K	\$322K	363	\$360K	\$322K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-18%	9%	11%	-19%	16%	14%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	43	46	-7%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$360,658	\$311,547	15.8%
	# OF CONTRACTS	403	491	-17.9%
	NEW LISTINGS	404	493	-18%
Houses	AVERAGE DOM	51	43	19%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$517,853	\$460,589	12%
	# OF CONTRACTS	138	159	-13%
	NEW LISTINGS	145	163	-11%
Condo/Co-op/TH	AVERAGE DOM	38	47	-19%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$267,582	\$240,715	11%
	# OF CONTRACTS	265	332	-20%
	NEW LISTINGS	259	330	-22%

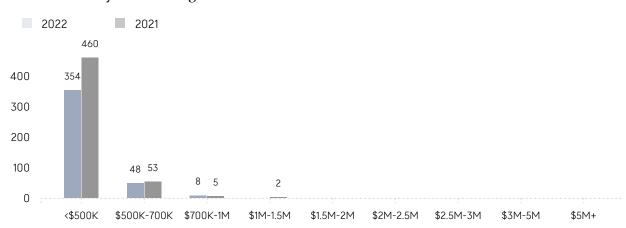
Hackensack

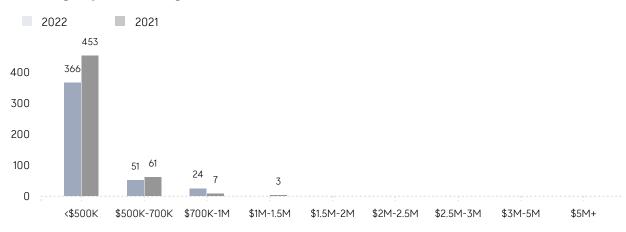
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Hanover

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$708K \$625K \$680K 11 11 Median Total Median Total Average Price **Properties** Price Price **Properties** Price -21% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

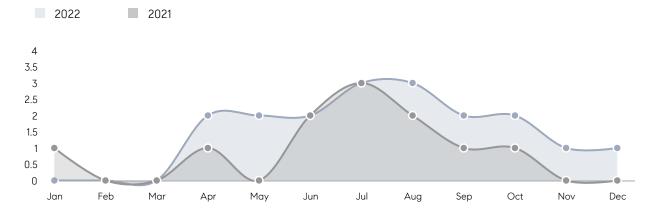
2022

		2022	2021	% Change
Overall	AVERAGE DOM	23	35	-34%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$708,091	\$631,362	12.2%
	# OF CONTRACTS	11	14	-21.4%
	NEW LISTINGS	15	14	7%
Houses	AVERAGE DOM	23	35	-34%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$708,091	\$631,362	12%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	15	14	7%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

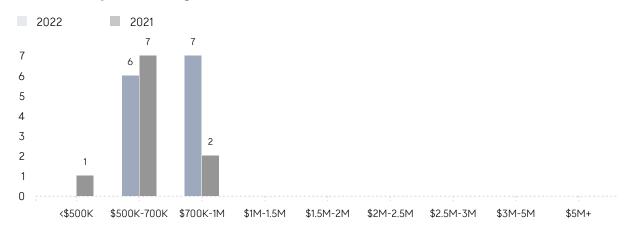
Hanover

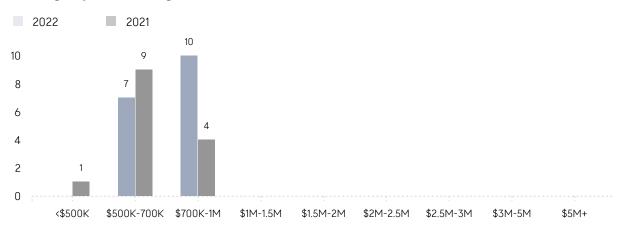
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Harding

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

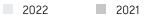
55	\$1.9M	\$1.7M	60	\$1.7M	\$1.5M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-33%	9%	14%	-20%	5%	1%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

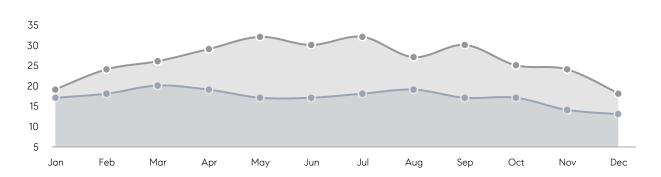
		2022	2021	% Change
Overall	AVERAGE DOM	76	59	29%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$1,790,439	\$1,697,980	5.4%
	# OF CONTRACTS	55	82	-32.9%
	NEW LISTINGS	67	114	-41%
Houses	AVERAGE DOM	81	60	35%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,903,134	\$1,832,813	4%
	# OF CONTRACTS	50	74	-32%
	NEW LISTINGS	61	107	-43%
Condo/Co-op/TH	AVERAGE DOM	31	53	-42%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$550,800	\$568,750	-3%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	6	7	-14%

Harding

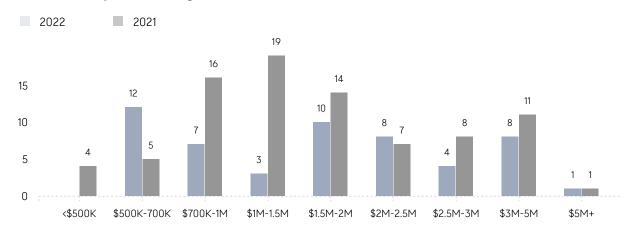
FULL YEAR 2022

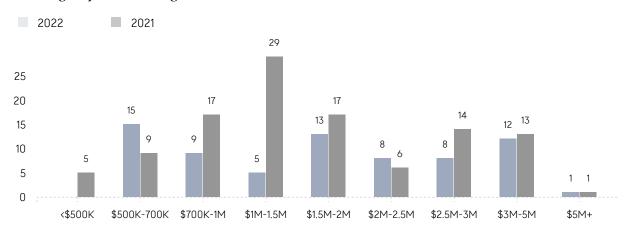
Monthly Inventory





Contracts By Price Range





Harrington Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

52

\$809K

\$763K Median

49

\$792K

\$750K

Total **Properties** Average Price

Total **Properties**

Average Price

Median Price

-40%

2021

Decrease From Increase From

2021

Increase From

2021

Price

-42% Decrease From 2021

Increase From

2021

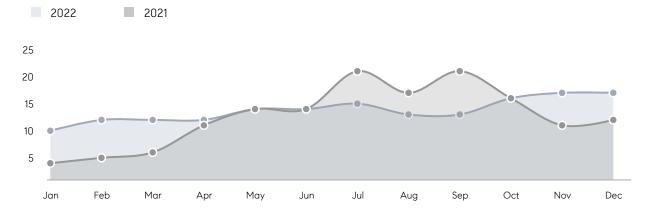
Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	37	32	16%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$792,077	\$759,759	4.3%
	# OF CONTRACTS	52	86	-39.5%
	NEW LISTINGS	55	92	-40%
Houses	AVERAGE DOM	34	32	6%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$793,654	\$759,759	4%
	# OF CONTRACTS	50	85	-41%
	NEW LISTINGS	53	91	-42%
Condo/Co-op/TH	AVERAGE DOM	115	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$755,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%

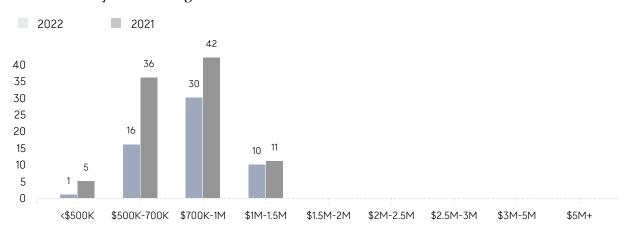
Harrington Park

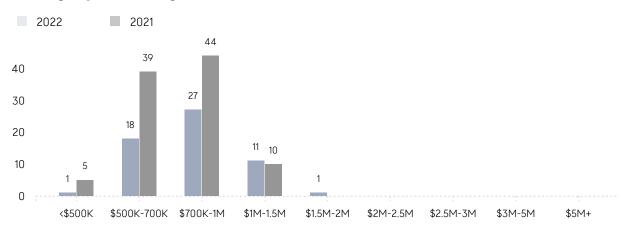
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Harrison

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$322K \$302K \$329K \$350K 11 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -13% Decrease From Decrease From Decrease From Change From Decrease From Decrease From 2021 2021 2021 2021 2021 2021

2022

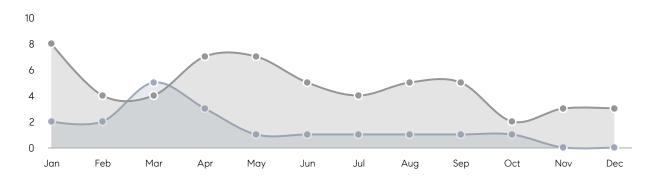
				5 3dg5
Overall	AVERAGE DOM	33	38	-13%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$329,091	\$378,091	-13.0%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	12	24	-50%
Houses	AVERAGE DOM	30	22	36%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$375,000	\$444,500	-16%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	2	10	-80%
Condo/Co-op/TH	AVERAGE DOM	35	48	-27%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$302,857	\$340,143	-11%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	10	14	-29%

Harrison

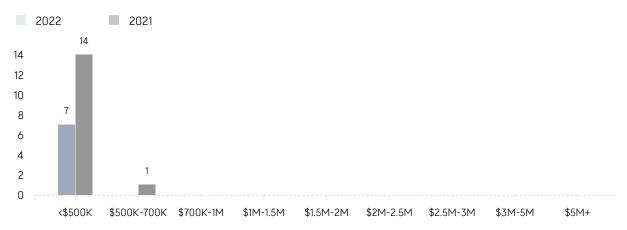
FULL YEAR 2022

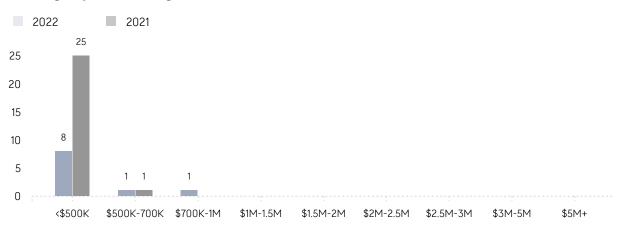
Monthly Inventory





Contracts By Price Range





Hasbrouck Heights

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

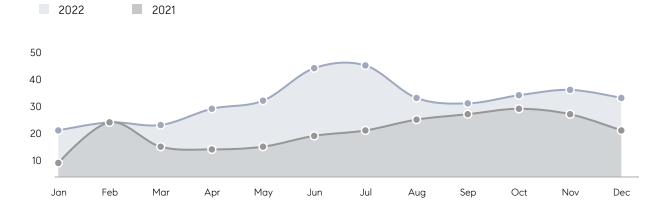
\$609K 121 \$612K \$589K 124 \$576K Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price -18% 9% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	29	37	-22%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$609,305	\$543,502	12.1%
	# OF CONTRACTS	121	147	-17.7%
	NEW LISTINGS	138	155	-11%
Houses	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$613,089	\$544,160	13%
	# OF CONTRACTS	119	134	-11%
	NEW LISTINGS	135	143	-6%
Condo/Co-op/TH	AVERAGE DOM	24	64	-62%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$456,667	\$534,944	-15%
	# OF CONTRACTS	2	13	-85%
	NEW LISTINGS	3	12	-75%

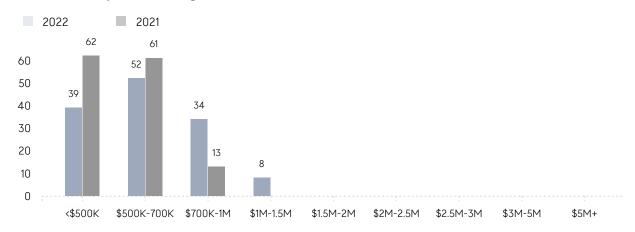
Hasbrouck Heights

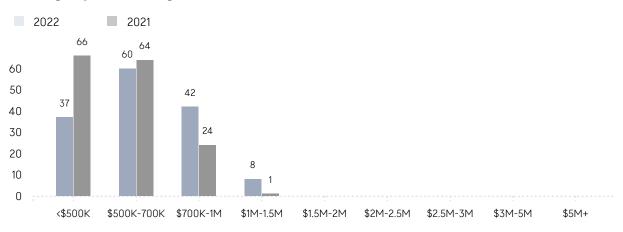
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Haworth

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$1.0M \$1.0M \$867K 71 \$959K 66 Median Total Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

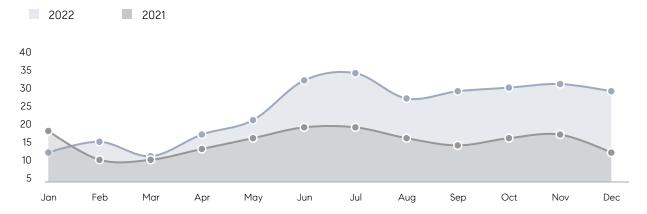
2022

		LOLL	2021	% Change
Overall	AVERAGE DOM	31	55	-44%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,046,878	\$896,738	16.7%
	# OF CONTRACTS	71	91	-22.0%
	NEW LISTINGS	92	86	7%
Houses	AVERAGE DOM	31	55	-44%
	% OF ASKING PRICE 101%		99%	
	AVERAGE SOLD PRICE	\$1,046,878	\$896,738	17%
	# OF CONTRACTS	64	91	-30%
	NEW LISTINGS	66	86	-23%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	7	0	0%
	NEW LISTINGS	26	0	0%

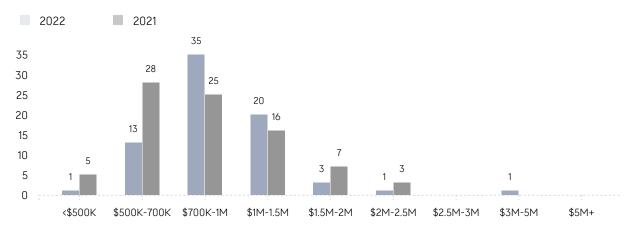
Haworth

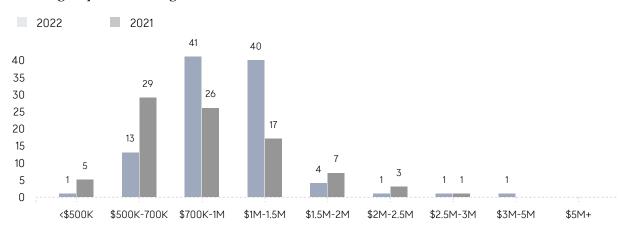
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Hillsborough

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$504K \$470K 494 \$449K 514 Total Total Average **Properties** Properties Price Price Price Price -16% -15% Decrease From Increase From Decrease From Increase From Increase From Increase From 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	25	25	0%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$504,841	\$475,700	6.1%
	# OF CONTRACTS	494	588	-16.0%
	NEW LISTINGS	549	675	-19%
Houses	AVERAGE DOM	26	27	-4%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$645,174	\$623,889	3%
	# OF CONTRACTS	278	326	-15%
	NEW LISTINGS	322	398	-19%
Condo/Co-op/TH	AVERAGE DOM	24	21	14%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$320,260	\$291,153	10%
	# OF CONTRACTS	216	262	-18%
	NEW LISTINGS	227	277	-18%

Hillsborough

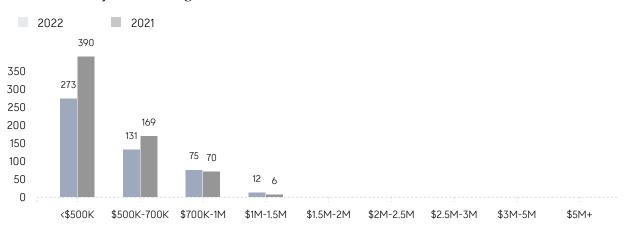
FULL YEAR 2022

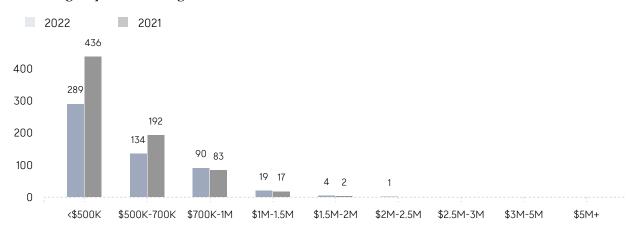
Monthly Inventory





Contracts By Price Range





Hillsdale

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

0/ Cla aug aug

\$647K \$651K \$630K \$670K 121 116 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price 11% -22% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

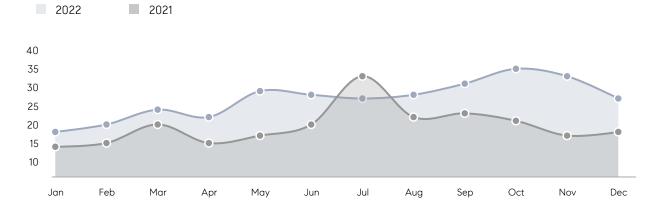
2022

		2022	2021	% Change
Overall	AVERAGE DOM	25	36	-31%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$670,923	\$603,078	11.2%
	# OF CONTRACTS	121	156	-22.4%
	NEW LISTINGS	128	157	-18%
Houses	AVERAGE DOM	24	35	-31%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$677,035	\$612,893	10%
	# OF CONTRACTS	117	147	-20%
	NEW LISTINGS	125	147	-15%
Condo/Co-op/TH	AVERAGE DOM	31	43	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$535,235	\$417,806	28%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	3	10	-70%

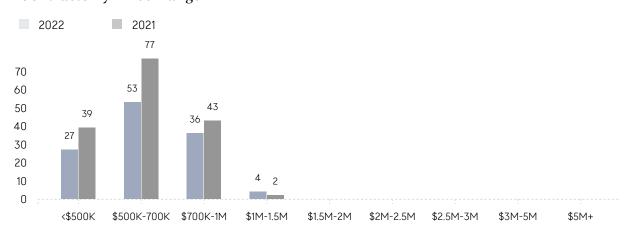
Hillsdale

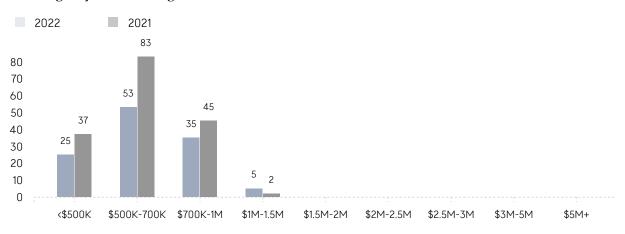
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Hillside

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

165	\$390K	\$389K	162	\$399K	\$397K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-16%	8%	7%	-21%	5%	7%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

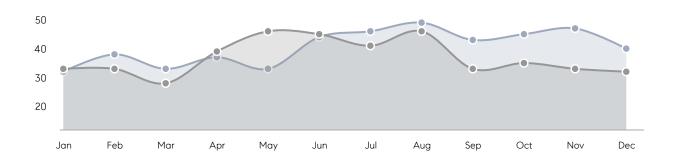
		2022	2021	% Change
Overall	AVERAGE DOM	43	41	5%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$399,968	\$381,737	4.8%
	# OF CONTRACTS	165	197	-16.2%
	NEW LISTINGS	252	247	2%
Houses	AVERAGE DOM	43	41	5%
	% OF ASKING PRICE	104%	109%	
	AVERAGE SOLD PRICE	\$401,187	\$385,047	4%
	# OF CONTRACTS	162	194	-16%
	NEW LISTINGS	248	244	2%
Condo/Co-op/TH	AVERAGE DOM	55	25	120%
	% OF ASKING PRICE	109%	92%	
	AVERAGE SOLD PRICE	\$302,450	\$216,250	40%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	4	3	33%

Hillside

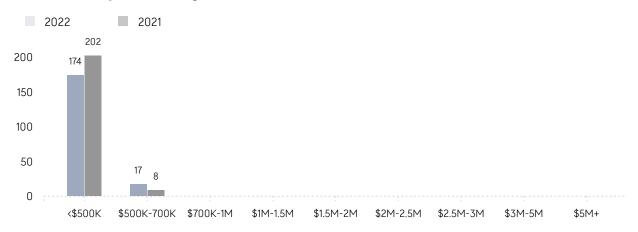
FULL YEAR 2022

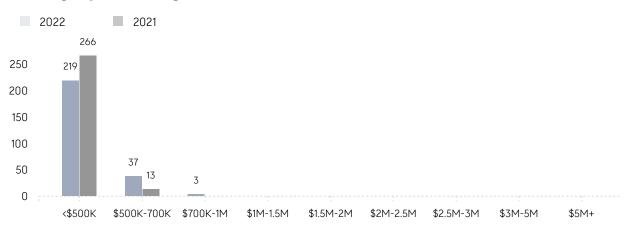
Monthly Inventory





Contracts By Price Range





Ho-Ho-Kus

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$1.2M \$1.1M 84 \$999K 73 \$1.1M Total Median Total Median Average Average **Properties** Price Price Price **Properties** Price -26% -9% Decrease From Decrease From Change From Decrease From Increase From Change From 2021 2021 2021 2021 2021 2021

Property Statistics

		2022	2021	% Change
Overall	AVERAGE DOM	20	44	-55%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,238,875	\$1,182,295	4.8%
	# OF CONTRACTS	84	92	-8.7%
	NEW LISTINGS	99	110	-10%
Houses	AVERAGE DOM	20	43	-53%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,238,875	\$1,202,429	3%
	# OF CONTRACTS	84	87	-3%
	NEW LISTINGS	98	107	-8%
Condo/Co-op/TH	AVERAGE DOM	-	52	-
	% OF ASKING PRICE	-	93%	
	AVERAGE SOLD PRICE	-	\$807,800	-
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	1	3	-67%

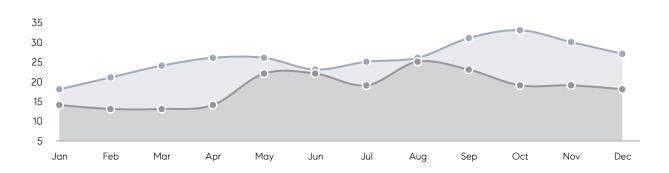
2022

Ho-Ho-Kus

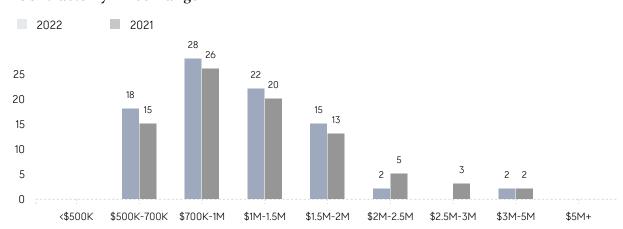
FULL YEAR 2022

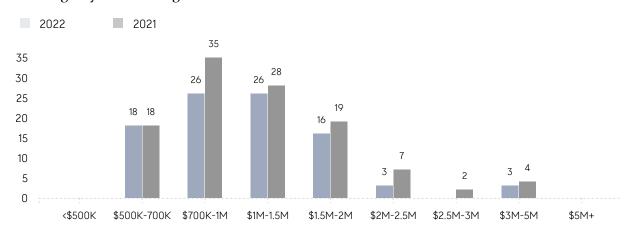
Monthly Inventory





Contracts By Price Range





Hoboken

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$785K \$969K \$963K \$780K 989 954 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -23% 11% -28% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

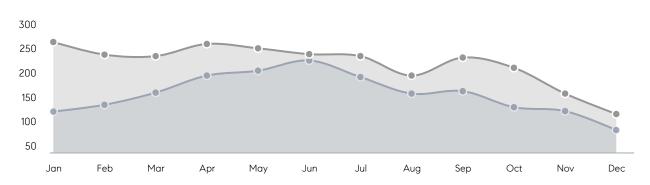
		LOLL	2021	% Change
Overall	AVERAGE DOM	29	38	-24%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$963,049	\$864,433	11.4%
	# OF CONTRACTS	989	1,375	-28.1%
	NEW LISTINGS	1,311	1,700	-23%
Houses	AVERAGE DOM	31	40	-22%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$2,395,353	\$1,850,600	29%
	# OF CONTRACTS	58	61	-5%
	NEW LISTINGS	84	94	-11%
Condo/Co-op/TH	AVERAGE DOM	29	37	-22%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$895,443	\$818,662	9%
	# OF CONTRACTS	931	1,314	-29%
	NEW LISTINGS	1,227	1,606	-24%

Hoboken

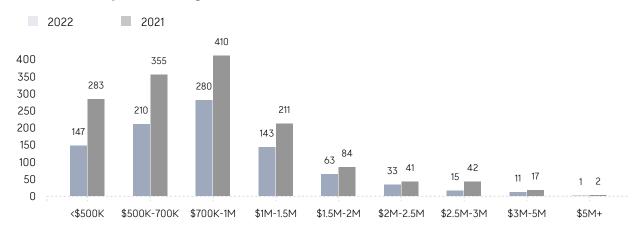
FULL YEAR 2022

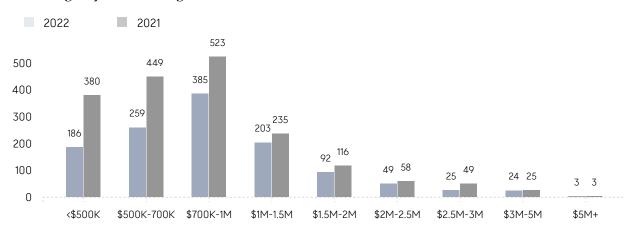
Monthly Inventory





Contracts By Price Range





Hopatcong

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

344	\$360K	\$325K	360	\$363K	\$334K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-16%	3%	8%	-11%	2%	8%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

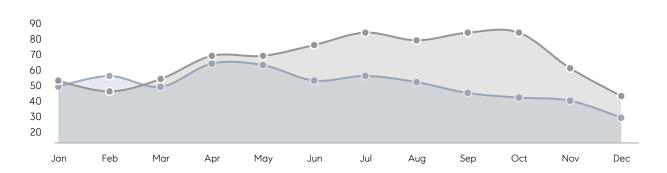
		2022	2021	% Change
Overall	AVERAGE DOM	36	36	0%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$363,566	\$355,830	2.2%
	# OF CONTRACTS	344	409	-15.9%
	NEW LISTINGS	379	494	-23%
Houses	AVERAGE DOM	36	36	0%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$362,545	\$352,248	3%
	# OF CONTRACTS	339	397	-15%
	NEW LISTINGS	373	473	-21%
Condo/Co-op/TH	AVERAGE DOM	50	33	52%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$485,000	\$455,607	6%
	# OF CONTRACTS	5	12	-58%
	NEW LISTINGS	6	21	-71%

Hopatcong

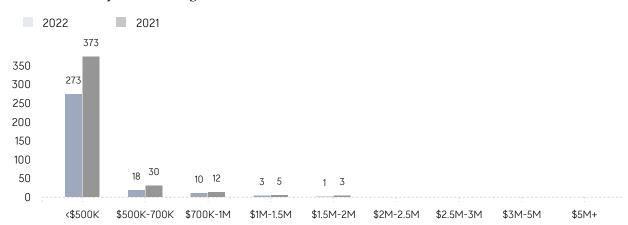
FULL YEAR 2022

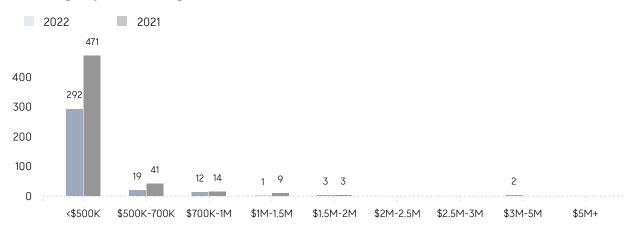
Monthly Inventory





Contracts By Price Range





Irvington

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

245	\$294K	\$299K	216	\$298K	\$308K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-12%	13%	11%	-15%	13%	14%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

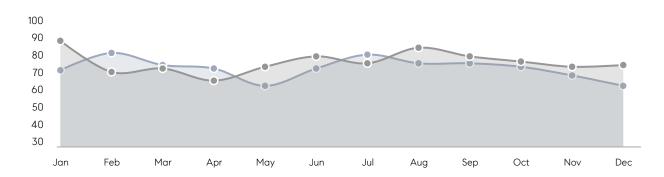
		2022	2021	% Change
Overall	AVERAGE DOM	51	62	-18%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$298,710	\$264,526	12.9%
	# OF CONTRACTS	245	279	-12.2%
	NEW LISTINGS	343	344	0%
Houses	AVERAGE DOM	52	61	-15%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$304,415	\$269,978	13%
	# OF CONTRACTS	232	264	-12%
	NEW LISTINGS	331	326	2%
Condo/Co-op/TH	AVERAGE DOM	42	70	-40%
	% OF ASKING PRICE	108%	98%	
	AVERAGE SOLD PRICE	\$181,200	\$183,425	-1%
	# OF CONTRACTS	13	15	-13%
	NEW LISTINGS	12	18	-33%

Irvington

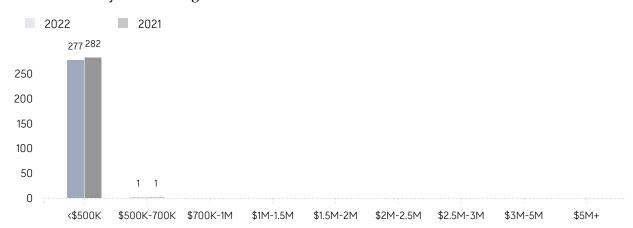
FULL YEAR 2022

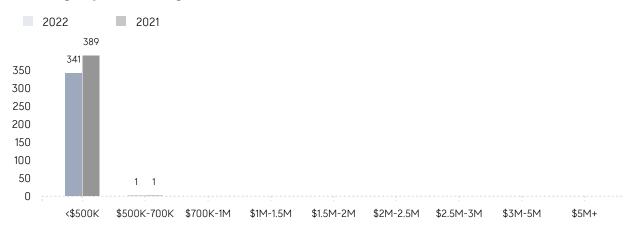
Monthly Inventory





Contracts By Price Range





Jersey City

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

1,925	\$674K	\$599K	1,852	\$673K	\$600K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-11%	5%	5%	-9%	9%	9%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

2022

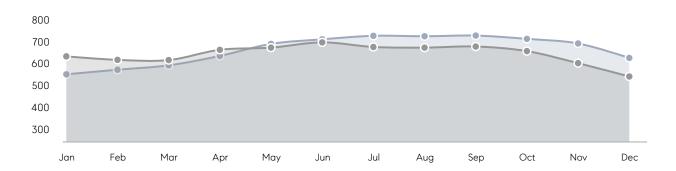
		LOLL	2021	% Change
Overall	AVERAGE DOM	35	45	-22%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$673,316	\$620,516	8.5%
	# OF CONTRACTS	1,925	2,173	-11.4%
	NEW LISTINGS	3,477	3,644	-5%
Houses	AVERAGE DOM	35	36	-3%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$751,494	\$647,692	16%
	# OF CONTRACTS	282	342	-18%
	NEW LISTINGS	492	555	-11%
Condo/Co-op/TH	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$658,743	\$615,751	7%
	# OF CONTRACTS	1,643	1,831	-10%
	NEW LISTINGS	2,985	3,089	-3%

Jersey City

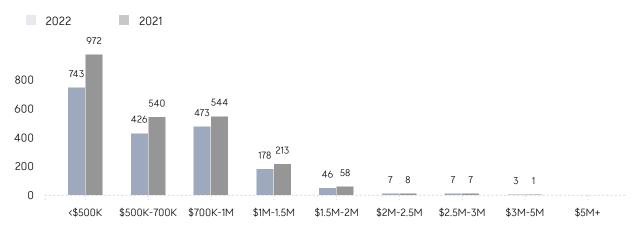
FULL YEAR 2022

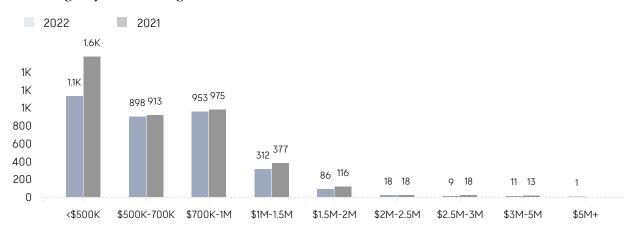
Monthly Inventory





Contracts By Price Range





Kearny

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

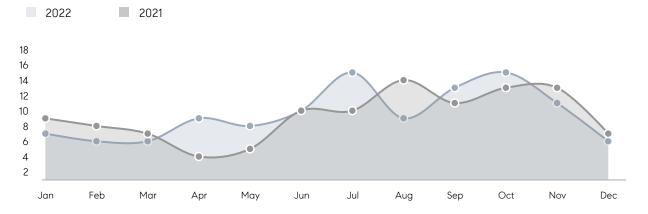
\$465K \$457K \$455K \$425K 40 41 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -13% 11% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	31	38	-18%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$455,223	\$385,293	18.1%
	# OF CONTRACTS	40	46	-13.0%
	NEW LISTINGS	58	57	2%
Houses	AVERAGE DOM	30	39	-23%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$480,393	\$398,208	21%
	# OF CONTRACTS	36	40	-10%
	NEW LISTINGS	55	50	10%
Condo/Co-op/TH	AVERAGE DOM	36	31	16%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$274,000	\$303,500	-10%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	3	7	-57%

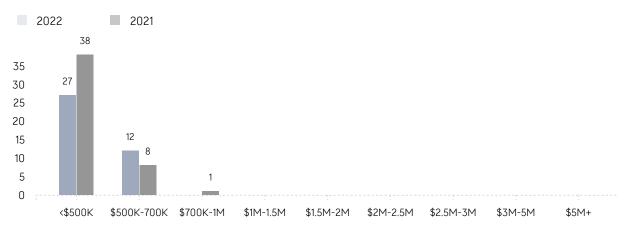
Kearny

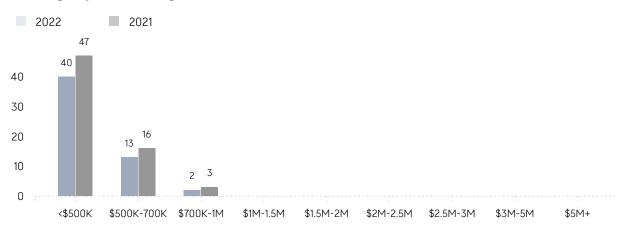
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Kenilworth

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$500K \$481K \$462K \$507K 98 102 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -10% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

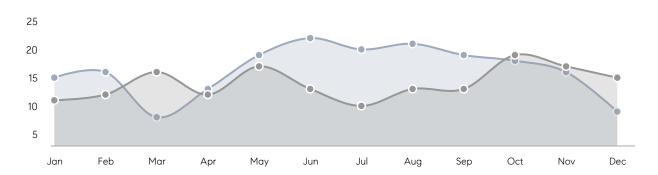
		2022	2021	% Change
Overall	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$507,504	\$462,555	9.7%
	# OF CONTRACTS	98	109	-10.1%
	NEW LISTINGS	126	131	-4%
Houses	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$507,974	\$462,555	10%
	# OF CONTRACTS	97	109	-11%
	NEW LISTINGS	125	131	-5%
Condo/Co-op/TH	AVERAGE DOM	0	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$460,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

Kenilworth

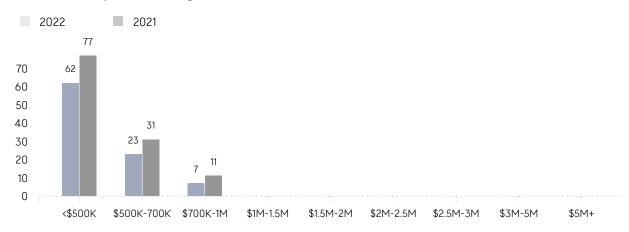
FULL YEAR 2022

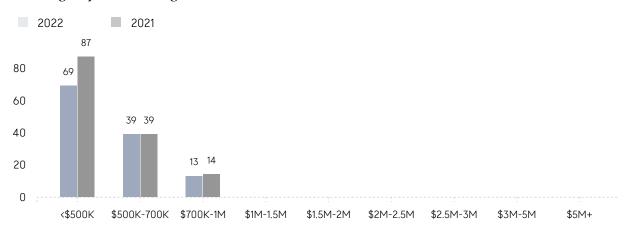
Monthly Inventory





Contracts By Price Range





Kinnelon

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

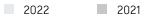
154	\$778K	\$736K	139	\$789K	\$725K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-23%	-3%	5%	-32%	4%	5%
Decrease From	Decrease From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

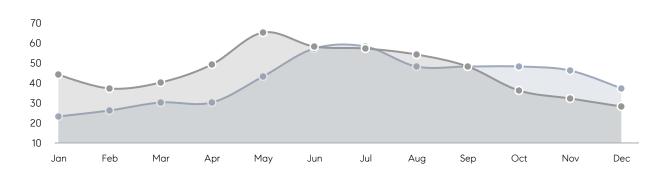
		2022	2021	% Change
Overall	AVERAGE DOM	42	63	-33%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$789,541	\$759,490	4.0%
	# OF CONTRACTS	154	199	-22.6%
	NEW LISTINGS	213	238	-11%
Houses	AVERAGE DOM	42	64	-34%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$793,450	\$767,447	3%
	# OF CONTRACTS	153	196	-22%
	NEW LISTINGS	212	235	-10%
Condo/Co-op/TH	AVERAGE DOM	69	34	103%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$250,000	\$229,000	9%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%

Kinnelon

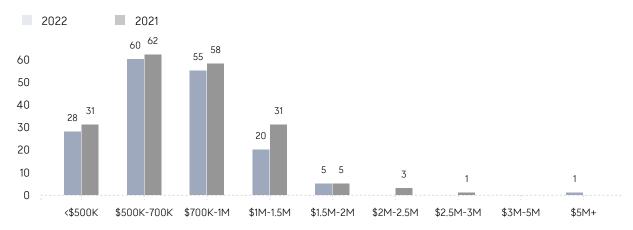
FULL YEAR 2022

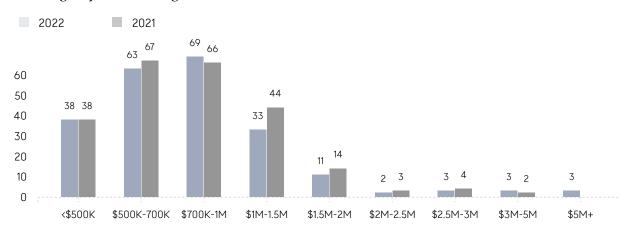
Monthly Inventory





Contracts By Price Range





Leonia

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$649K \$666K \$649K 97 107 Median Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

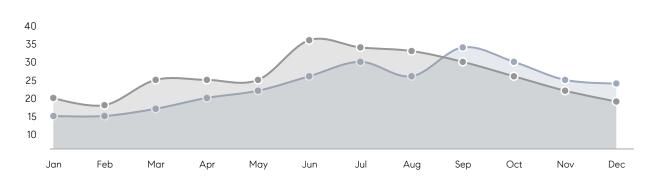
		LOLL	2021	% Change
Overall	AVERAGE DOM	45	44	2%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$666,367	\$591,211	12.7%
	# OF CONTRACTS	97	125	-22.4%
	NEW LISTINGS	104	131	-21%
Houses	AVERAGE DOM	46	40	15%
	% OF ASKING PRICE	% OF ASKING PRICE 98% 98%		
	AVERAGE SOLD PRICE	\$729,942	\$653,320	12%
	# OF CONTRACTS	79	104	-24%
	NEW LISTINGS	85	112	-24%
Condo/Co-op/TH	AVERAGE DOM	38	64	-41%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$352,025	\$331,484	6%
	# OF CONTRACTS	18	21	-14%
	NEW LISTINGS	19	19	0%

Leonia

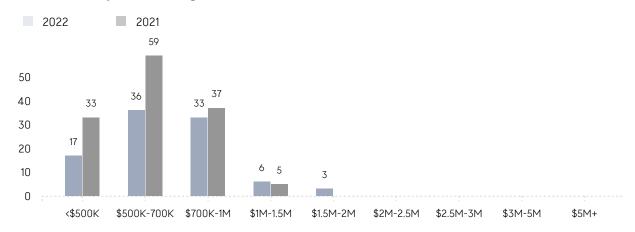
FULL YEAR 2022

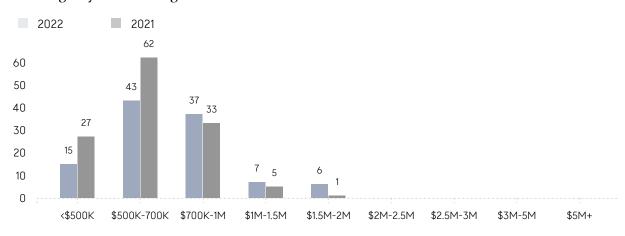
Monthly Inventory





Contracts By Price Range





Linden

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

315 Total Average **Properties** Price

\$415K Median Price

327 Total Properties

Average Price

\$433K \$430K Median

Price

-21%

2021

Decrease From

Increase From 2021

Increase From 2021

-18% Decrease From 2021

Increase From 2021

Increase From 2021

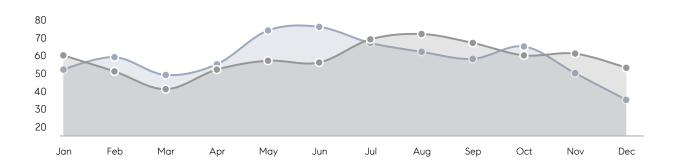
		2022	2021	% Change
Overall	AVERAGE DOM	39	32	22%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$433,831	\$390,914	11.0%
	# OF CONTRACTS	315	397	-20.7%
	NEW LISTINGS	406	465	-13%
Houses	AVERAGE DOM	37	32	16%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$460,304	\$408,933	13%
	# OF CONTRACTS	283	352	-20%
	NEW LISTINGS	363	414	-12%
Condo/Co-op/TH	AVERAGE DOM	54	35	54%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$226,338	\$241,314	-6%
	# OF CONTRACTS	32	45	-29%
	NEW LISTINGS	43	51	-16%

Linden

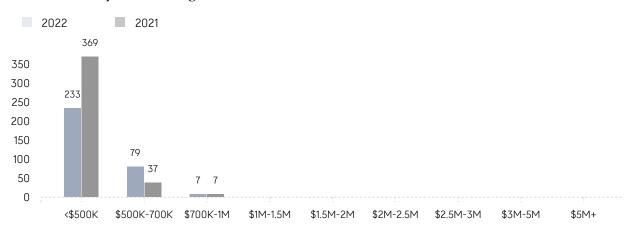
FULL YEAR 2022

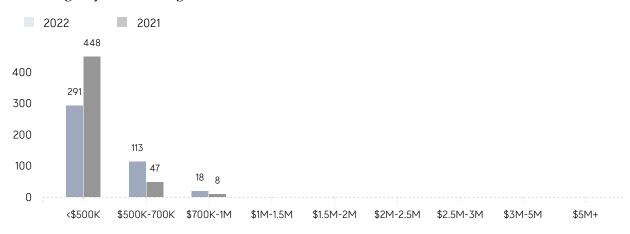
Monthly Inventory





Contracts By Price Range





Little Ferry

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$442K \$435K \$414K \$410K 88 81 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -23% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

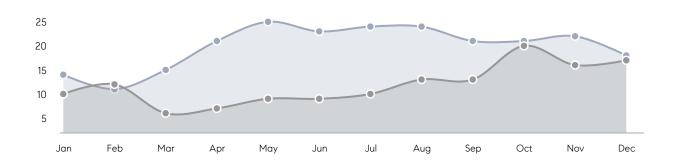
		2022	2021	% Change
Overall	AVERAGE DOM	43	35	23%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$414,632	\$407,345	1.8%
	# OF CONTRACTS	88	114	-22.8%
	NEW LISTINGS	79	114	-31%
Houses	AVERAGE DOM	49	42	17%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$490,506	\$465,470	5%
	# OF CONTRACTS	63	77	-18%
	NEW LISTINGS	53	78	-32%
Condo/Co-op/TH	AVERAGE DOM	33	20	65%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$271,012	\$275,597	-2%
	# OF CONTRACTS	25	37	-32%
	NEW LISTINGS	26	36	-28%

Little Ferry

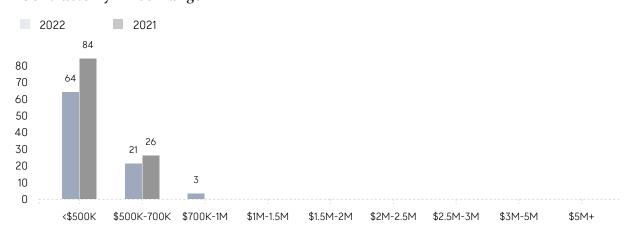
FULL YEAR 2022

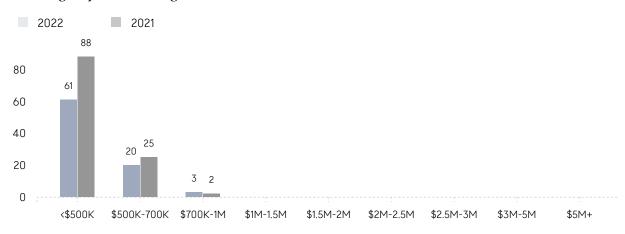
Monthly Inventory





Contracts By Price Range





Livingston

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$944K \$799K \$973K \$815K 513 456 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -12% -11% Increase From Decrease From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

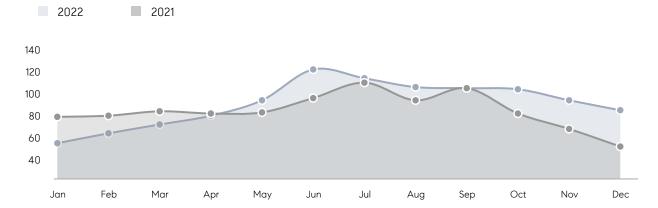
2022

		LULL	2021	70 Change
Overall	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$973,153	\$845,166	15.1%
	# OF CONTRACTS	513	578	-11.2%
	NEW LISTINGS	609	669	-9%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$1,019,467	\$875,852	16%
	# OF CONTRACTS	445	509	-13%
	NEW LISTINGS	529	593	-11%
Condo/Co-op/TH	AVERAGE DOM	41	51	-20%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$673,256	\$630,838	7%
	# OF CONTRACTS	68	69	-1%
	NEW LISTINGS	80	76	5%

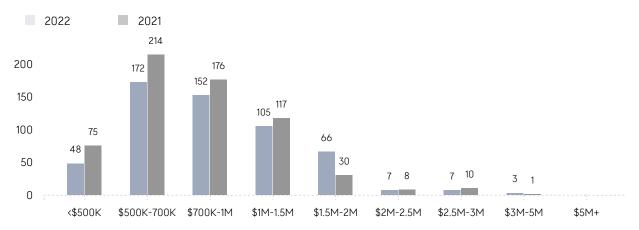
Livingston

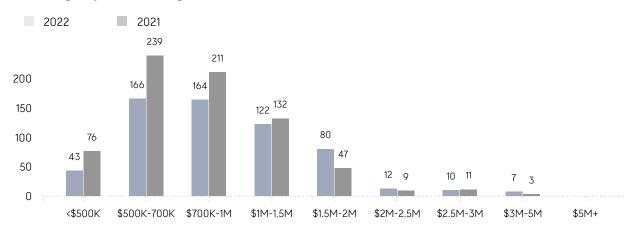
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Lodi

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

89	\$424K	\$425K	90	\$416K	\$450K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-33%	8%	4%	-32%	5%	11%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

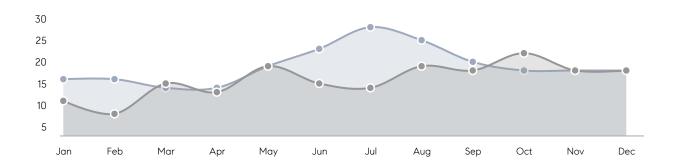
		2022	2021	% Change
Overall	AVERAGE DOM	31	31	0%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$416,345	\$394,969	5.4%
	# OF CONTRACTS	89	133	-33.1%
	NEW LISTINGS	94	130	-28%
Houses	AVERAGE DOM	33	29	14%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$479,281	\$458,706	4%
	# OF CONTRACTS	66	93	-29%
	NEW LISTINGS	70	93	-25%
Condo/Co-op/TH	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$252,710	\$279,700	-10%
	# OF CONTRACTS	23	40	-42%
	NEW LISTINGS	24	37	-35%

Lodi

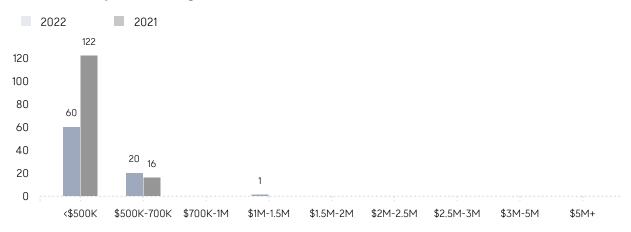
FULL YEAR 2022

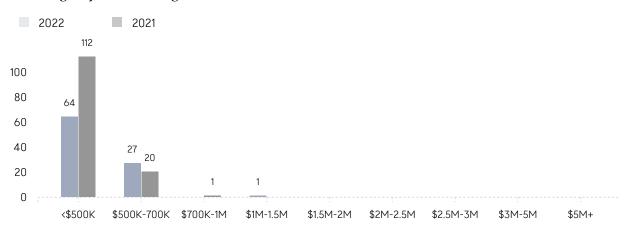
Monthly Inventory





Contracts By Price Range





Long Hill

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

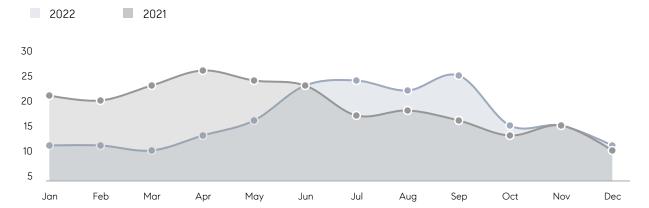
106	\$649K	\$599K	111	\$652K	\$615K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-30%	2%	0%	-26%	0%	0%
Decrease From 2021	Increase From	Change From	Decrease From	Change From	Change From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	31	31	0%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$652,922	\$653,001	0.0%
	# OF CONTRACTS	106	152	-30.3%
	NEW LISTINGS	128	176	-27%
Houses	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$679,262	\$680,009	0%
	# OF CONTRACTS	92	134	-31%
	NEW LISTINGS	114	153	-25%
Condo/Co-op/TH	AVERAGE DOM	32	15	113%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$484,341	\$441,706	10%
	# OF CONTRACTS	14	18	-22%
	NEW LISTINGS	14	23	-39%

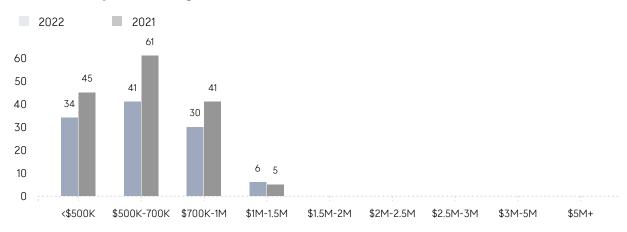
Long Hill

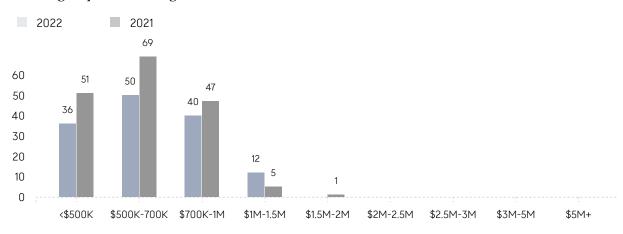
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Lyndhurst

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$472K \$493K \$471K \$462K 126 114 Total Total Median Average Average Price **Properties** Price Price **Properties** Price -25% -21% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

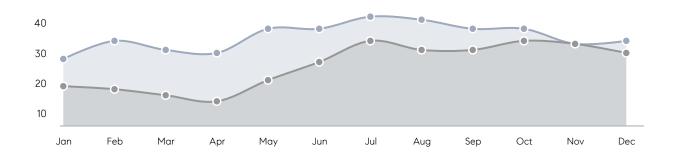
		2022	2021	% Change
Overall	AVERAGE DOM	36	32	13%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$471,785	\$449,167	5.0%
	# OF CONTRACTS	126	168	-25.0%
	NEW LISTINGS	142	180	-21%
Houses	AVERAGE DOM	33	33	0%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$502,308	\$478,896	5%
	# OF CONTRACTS	105	135	-22%
	NEW LISTINGS	125	138	-9%
Condo/Co-op/TH	AVERAGE DOM	52	31	68%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$308,994	\$339,840	-9%
	# OF CONTRACTS	21	33	-36%
	NEW LISTINGS	17	42	-60%

Lyndhurst

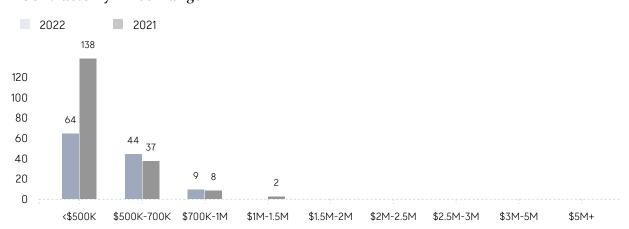
FULL YEAR 2022

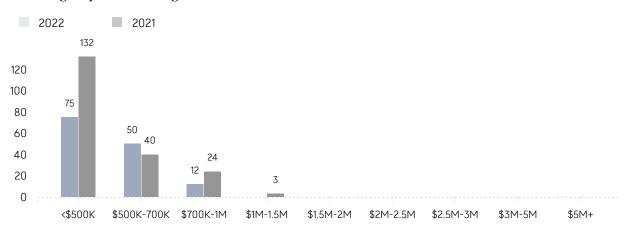
Monthly Inventory





Contracts By Price Range





Madison

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

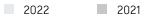
159	\$1.0M	\$895K	166	\$1.1M	\$886K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-21%	13%	12%	-17%	17%	11%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	22	32	-31%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,118,436	\$952,286	17.4%
	# OF CONTRACTS	159	201	-20.9%
	NEW LISTINGS	206	236	-13%
Houses	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,201,908	\$1,010,646	19%
	# OF CONTRACTS	132	174	-24%
	NEW LISTINGS	156	202	-23%
Condo/Co-op/TH	AVERAGE DOM	29	28	4%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$688,711	\$563,969	22%
	# OF CONTRACTS	27	27	0%
	NEW LISTINGS	50	34	47%

Madison

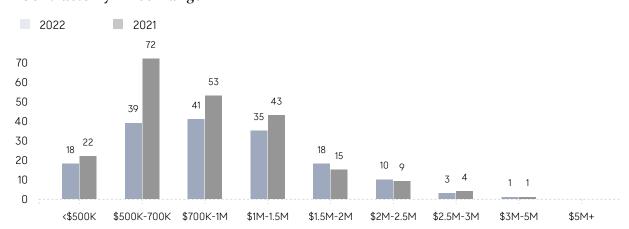
FULL YEAR 2022

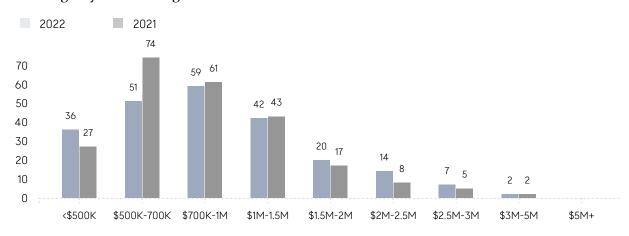
Monthly Inventory





Contracts By Price Range





Mahwah

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

454	\$656K	\$499K	439	\$666K	\$515K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-24%	-4%	-	-20%	5%	13%
Decrease From 2021	Decrease From 2021	Change From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

2022

		LULL	2021	% Change
Overall	AVERAGE DOM	32	38	-16%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$666,617	\$636,550	4.7%
	# OF CONTRACTS	454	599	-24.2%
	NEW LISTINGS	473	610	-22%
Houses	AVERAGE DOM	43	47	-9%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,010,992	\$979,101	3%
	# OF CONTRACTS	175	250	-30%
	NEW LISTINGS	201	256	-21%
Condo/Co-op/TH	AVERAGE DOM	25	32	-22%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$455,180	\$403,656	13%
	# OF CONTRACTS	279	349	-20%
	NEW LISTINGS	272	354	-23%

Mahwah

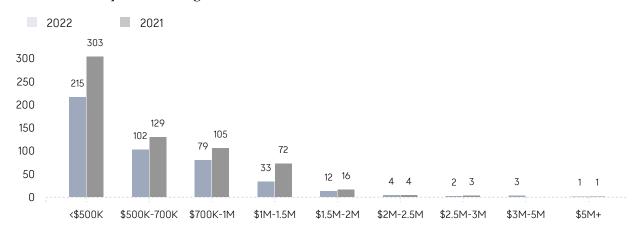
FULL YEAR 2022

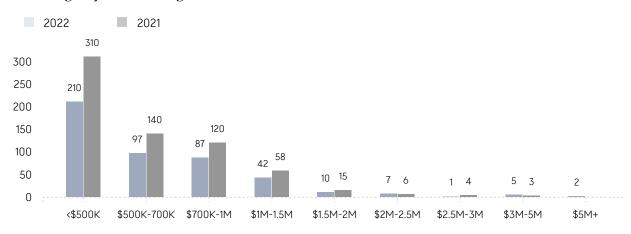
Monthly Inventory





Contracts By Price Range





Mantoloking

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$3.5M \$4.9M \$3.5M 12 \$5.7M 11 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	28	115	-76%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$4,969,091	\$3,981,010	24.8%
	# OF CONTRACTS	12	18	-33.3%
	NEW LISTINGS	25	23	9%
Houses	AVERAGE DOM	28	115	-76%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$4,969,091	\$3,981,010	25%
	# OF CONTRACTS	12	18	-33%
	NEW LISTINGS	25	23	9%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

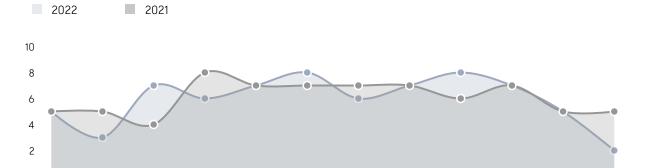
Mantoloking

FULL YEAR 2022

0

Jan

Monthly Inventory



Jun

Sep

Oct

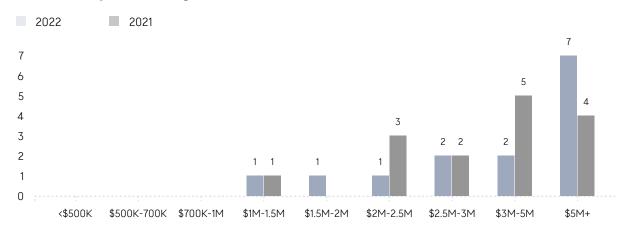
Nov

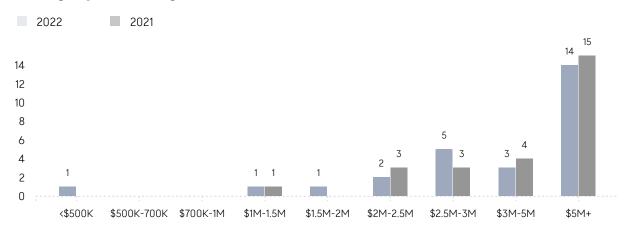
Dec

Contracts By Price Range

Mar

Feb





Maplewood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

0/ Cla aug aug

\$746K \$759K \$845K \$800K 300 290 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -23% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

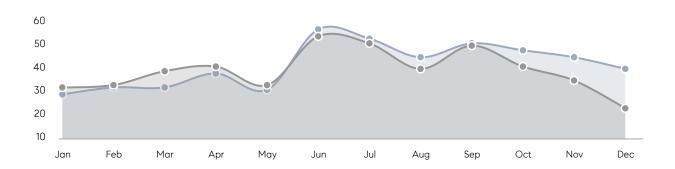
		2022	2021	% Change
Overall	AVERAGE DOM	22	24	-8%
	% OF ASKING PRICE	111%	108%	
	AVERAGE SOLD PRICE	\$845,887	\$746,814	13.3%
	# OF CONTRACTS	300	391	-23.3%
	NEW LISTINGS	365	443	-18%
Houses	AVERAGE DOM	18	22	-18%
	% OF ASKING PRICE	112%	109%	
	AVERAGE SOLD PRICE	\$917,649	\$784,943	17%
	# OF CONTRACTS	266	357	-25%
	NEW LISTINGS	325	401	-19%
Condo/Co-op/TH	AVERAGE DOM	54	50	8%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$339,565	\$265,605	28%
	# OF CONTRACTS	34	34	0%
	NEW LISTINGS	40	42	-5%

Maplewood

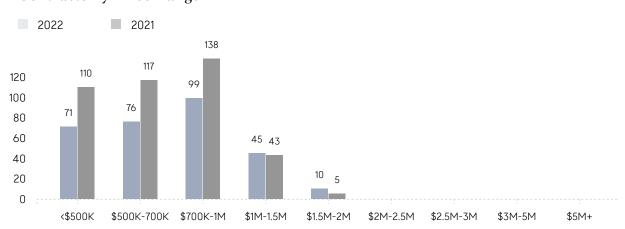
FULL YEAR 2022

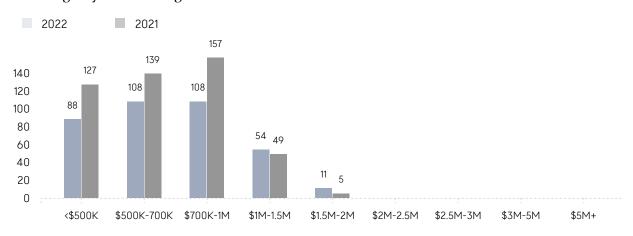
Monthly Inventory





Contracts By Price Range





Maywood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$529K \$554K \$562K \$555K 97 92 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -23% -30% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

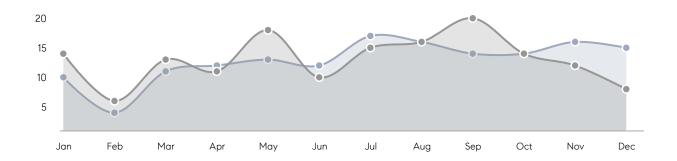
		LULL	2021	% Change
Overall	AVERAGE DOM	24	29	-17%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$562,331	\$499,118	12.7%
	# OF CONTRACTS	97	138	-29.7%
	NEW LISTINGS	103	131	-21%
Houses	AVERAGE DOM	24	29	-17%
	% OF ASKING PRICE	OF ASKING PRICE 103% 102%		
	AVERAGE SOLD PRICE	\$562,331	\$499,118	13%
	# OF CONTRACTS	97	138	-30%
	NEW LISTINGS	103	131	-21%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Maywood

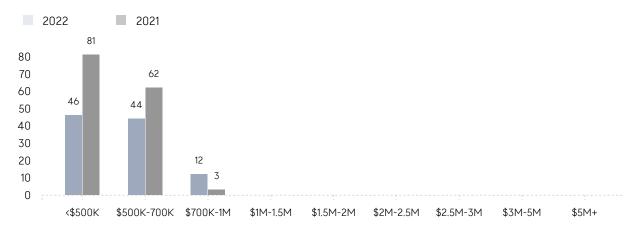
FULL YEAR 2022

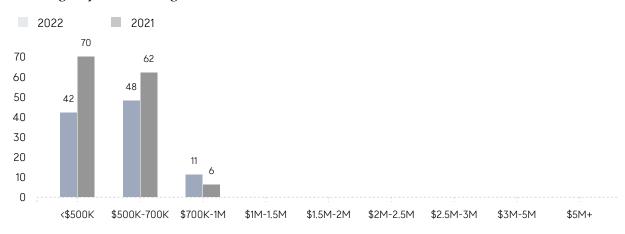
Monthly Inventory





Contracts By Price Range





Mendham Borough

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$928K \$893K \$780K 72 \$774K Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price -26% -21% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021

2022

2021

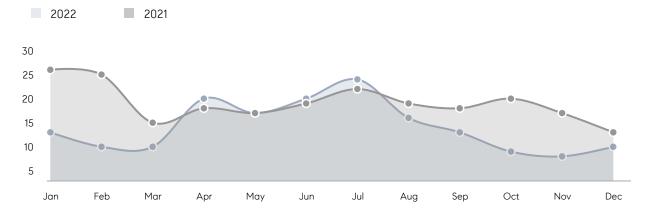
% Change

		2022	2021	% Change
Overall	AVERAGE DOM	38	54	-30%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$893,500	\$844,630	5.8%
	# OF CONTRACTS	72	97	-25.8%
	NEW LISTINGS	90	106	-15%
Houses	AVERAGE DOM	41	58	-29%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$983,339	\$924,433	6%
	# OF CONTRACTS	57	81	-30%
	NEW LISTINGS	71	90	-21%
Condo/Co-op/TH	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$522,167	\$464,388	12%
	# OF CONTRACTS	15	16	-6%
	NEW LISTINGS	19	16	19%

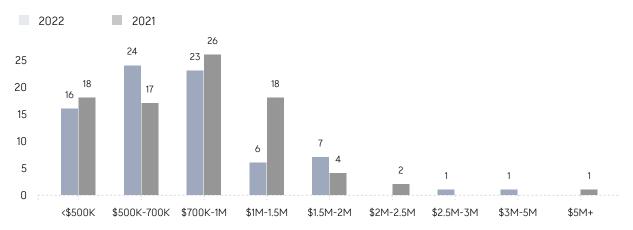
Mendham Borough

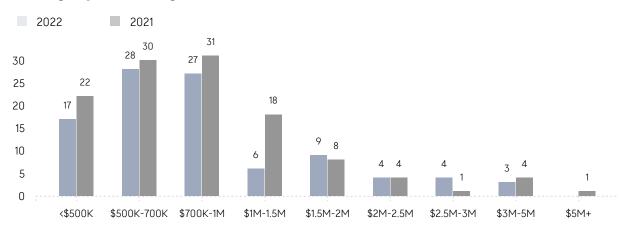
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Mendham Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

82

\$1.1M

\$1.0M

84 Total

\$1.1M

\$1.1M

Total **Properties** Price

Median **Properties**

Average Price

Median Price

Price

-42%

2021

Decrease From Decrease From 2021

Increase From 2021

Decrease From 2021

Increase From 2021

Increase From 2021

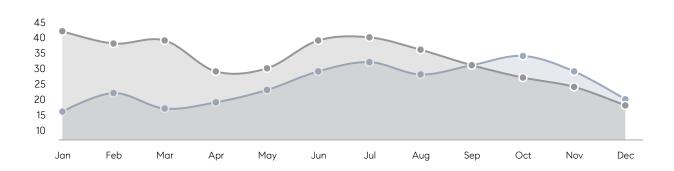
		2022	2021	% Change
Overall	AVERAGE DOM	35	61	-43%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,178,201	\$1,125,846	4.7%
	# OF CONTRACTS	82	149	-45.0%
	NEW LISTINGS	129	172	-25%
Houses	AVERAGE DOM	35	61	-43%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,178,201	\$1,125,846	5%
	# OF CONTRACTS	82	149	-45%
	NEW LISTINGS	129	172	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Mendham Township

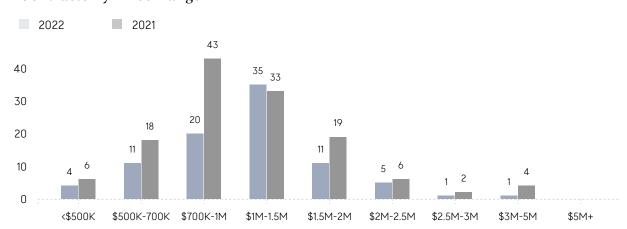
FULL YEAR 2022

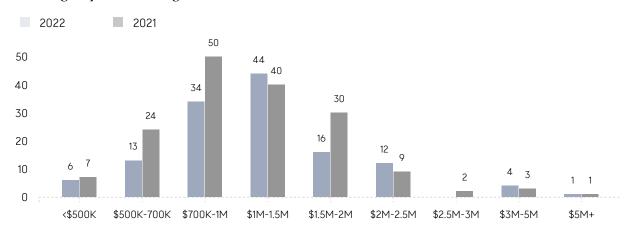
Monthly Inventory





Contracts By Price Range





Metuchen Borough

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$567K \$616K 40 \$584K 45 \$606K Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price -29% -3% -18% Increase From Decrease From Decrease From Decrease From Decrease From Increase From 2021 2021 2021 2021 2021

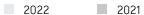
2022

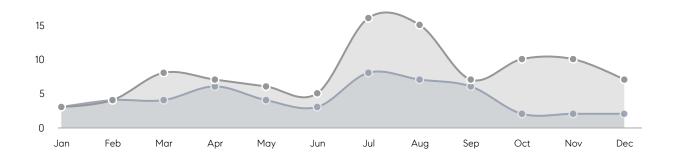
		2022	2021	% Change
Overall	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$616,649	\$595,250	3.6%
	# OF CONTRACTS	40	56	-28.6%
	NEW LISTINGS	48	76	-37%
Houses	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$641,441	\$655,362	-2%
	# OF CONTRACTS	34	44	-23%
	NEW LISTINGS	42	61	-31%
Condo/Co-op/TH	AVERAGE DOM	13	28	-54%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$455,500	\$419,207	9%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	6	15	-60%

Metuchen Borough

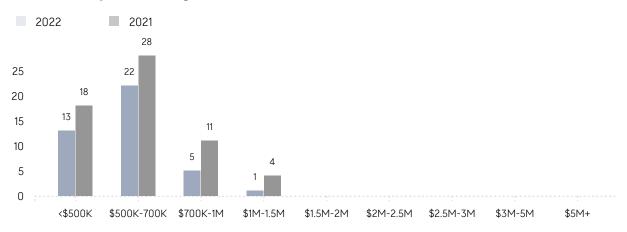
FULL YEAR 2022

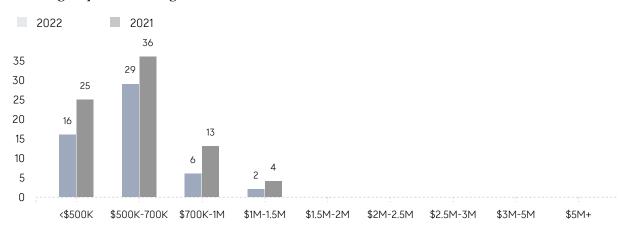
Monthly Inventory





Contracts By Price Range





Midland Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$579K \$616K \$625K 79 79 \$576K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

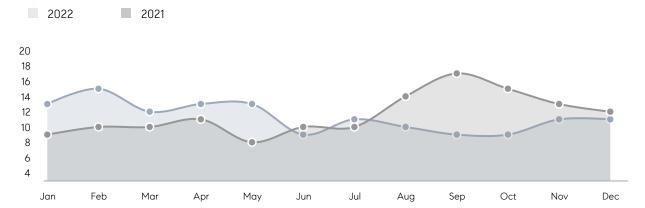
2022

		2022	2021	% Change
Overall	AVERAGE DOM	31	39	-21%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$616,642	\$549,307	12.3%
	# OF CONTRACTS	79	86	-8.1%
	NEW LISTINGS	81	88	-8%
Houses	AVERAGE DOM	31	39	-21%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$626,165	\$560,863	12%
	# OF CONTRACTS	77	83	-7%
	NEW LISTINGS	79	85	-7%
Condo/Co-op/TH	AVERAGE DOM	28	34	-18%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$250,000	\$245,000	2%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	3	-33%

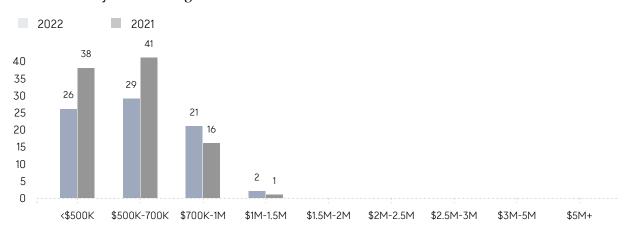
Midland Park

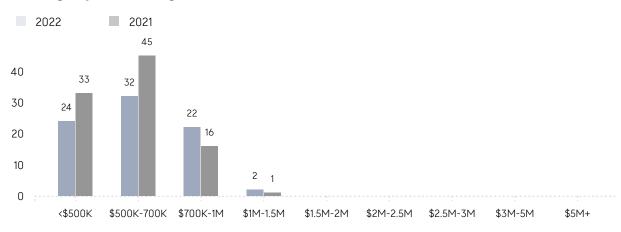
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Millburn

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

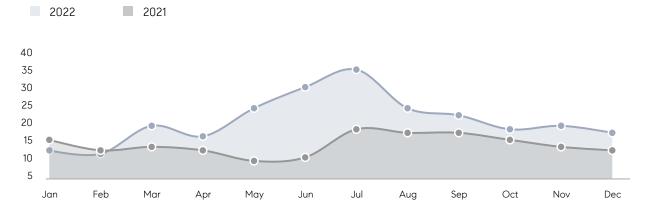
135	\$1.1M	\$995K	122	\$1.0M	\$999K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-4%	33%	21%	-2%	28%	20%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	21	25	-16%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$1,094,569	\$854,552	28.1%
	# OF CONTRACTS	135	141	-4.3%
	NEW LISTINGS	152	158	-4%
Houses	AVERAGE DOM	19	27	-30%
	% OF ASKING PRICE	108%	105%	
	AVERAGE SOLD PRICE	\$1,146,531	\$962,199	19%
	# OF CONTRACTS	123	119	3%
	NEW LISTINGS	131	124	6%
Condo/Co-op/TH	AVERAGE DOM	38	18	111%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$570,227	\$381,843	49%
	# OF CONTRACTS	12	22	-45%
	NEW LISTINGS	21	34	-38%

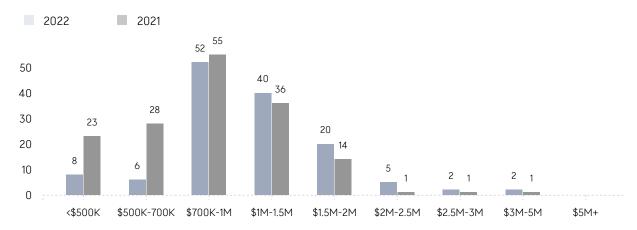
Millburn

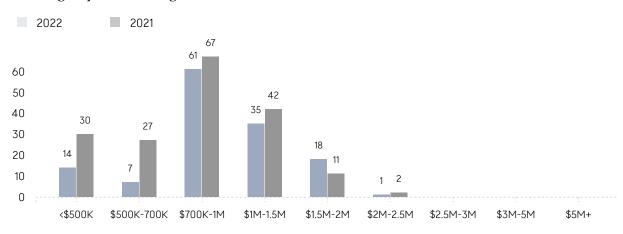
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Montclair

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

512	\$871K	\$749K	429	\$1.0M	\$970K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-18%	7%	3%	-23%	13%	13%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From 2021
2021	2021	2021	2021	2021	

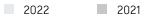
2022

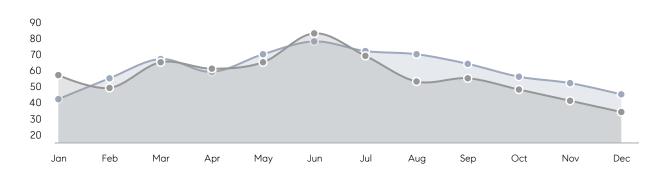
		LULL	2021	% Change
Overall	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	121%	116%	
	AVERAGE SOLD PRICE	\$1,049,532	\$925,594	13.4%
	# OF CONTRACTS	512	625	-18.1%
	NEW LISTINGS	517	625	-17%
Houses	AVERAGE DOM	24	22	9%
	% OF ASKING PRICE	126%	120%	
	AVERAGE SOLD PRICE	\$1,263,947	\$1,102,880	15%
	# OF CONTRACTS	394	486	-19%
	NEW LISTINGS	399	473	-16%
Condo/Co-op/TH	AVERAGE DOM	36	39	-8%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$396,172	\$372,725	6%
	# OF CONTRACTS	118	139	-15%
	NEW LISTINGS	118	152	-22%

Montclair

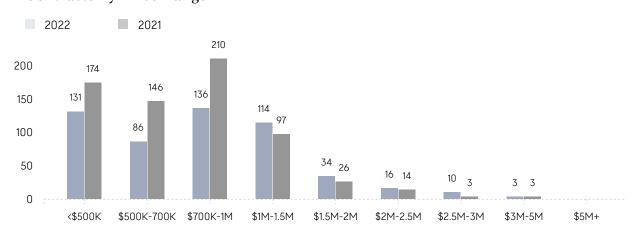
FULL YEAR 2022

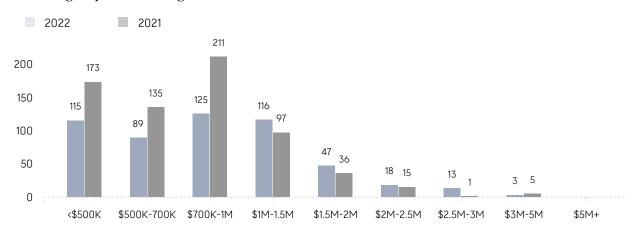
Monthly Inventory





Contracts By Price Range





Montvale

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

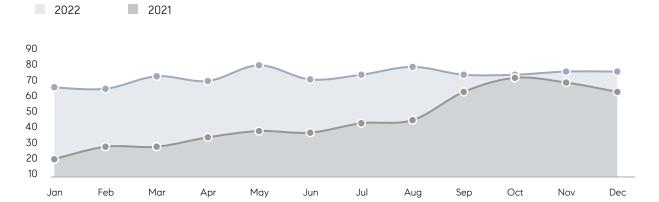
158	\$806K	\$777K	146	\$802K	\$797K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-9%	13%	13%	-12%	14%	20%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	55	39	41%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$802,078	\$703,130	14.1%
	# OF CONTRACTS	158	173	-8.7%
	NEW LISTINGS	182	211	-14%
Houses	AVERAGE DOM	33	40	-17%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$790,896	\$747,068	6%
	# OF CONTRACTS	90	96	-6%
	NEW LISTINGS	95	99	-4%
Condo/Co-op/TH	AVERAGE DOM	82	38	116%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$816,013	\$634,857	29%
	# OF CONTRACTS	68	77	-12%
	NEW LISTINGS	87	112	-22%

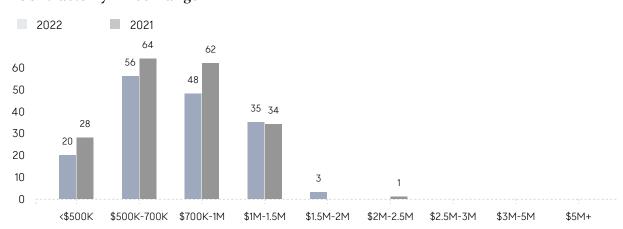
Montvale

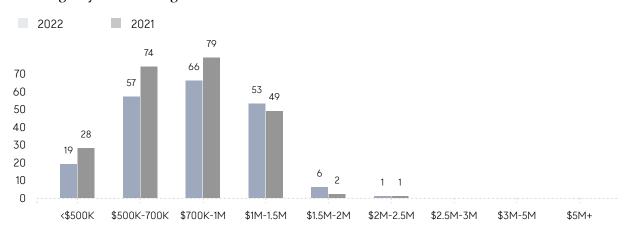
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Montville

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$669K \$772K \$690K 225 \$747K 233 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -32% -31% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

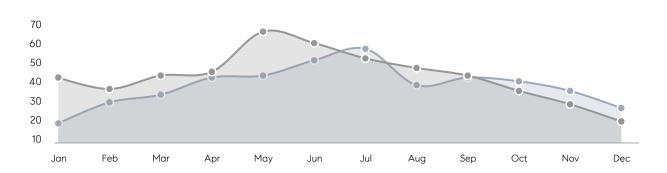
		LULL	LULI	70 Change
Overall	AVERAGE DOM	27	32	-16%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$772,447	\$729,213	5.9%
	# OF CONTRACTS	225	330	-31.8%
	NEW LISTINGS	307	387	-21%
Houses	AVERAGE DOM	28	34	-18%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$863,630	\$821,649	5%
	# OF CONTRACTS	154	238	-35%
	NEW LISTINGS	230	282	-18%
Condo/Co-op/TH	AVERAGE DOM	23	27	-15%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$560,120	\$494,716	13%
	# OF CONTRACTS	71	92	-23%
	NEW LISTINGS	77	105	-27%

Montville

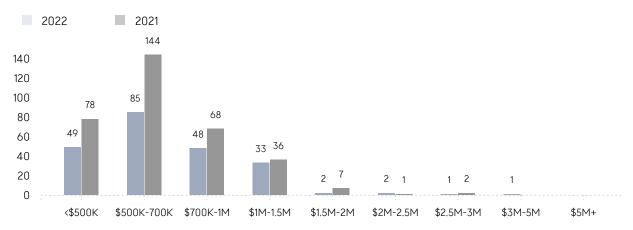
FULL YEAR 2022

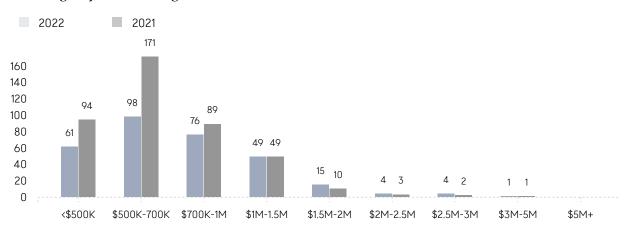
Monthly Inventory





Contracts By Price Range





Moonachie

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$269K \$430K \$100K 18 11 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -22% Decrease From Increase From Increase From Decrease From Decrease From 2021 2021 2021 2021 2021 2021

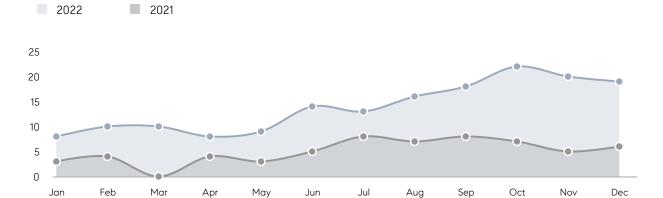
2022

		2022	2021	% Change
Overall	AVERAGE DOM	56	38	47%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$269,355	\$342,273	-21.3%
	# OF CONTRACTS	18	23	-21.7%
	NEW LISTINGS	28	30	-7%
Houses	AVERAGE DOM	56	38	47%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$269,355	\$342,273	-21%
	# OF CONTRACTS	18	23	-22%
	NEW LISTINGS	28	30	-7%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

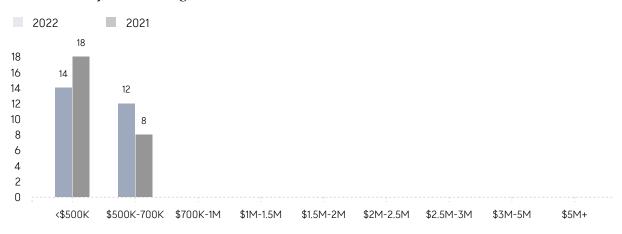
Moonachie

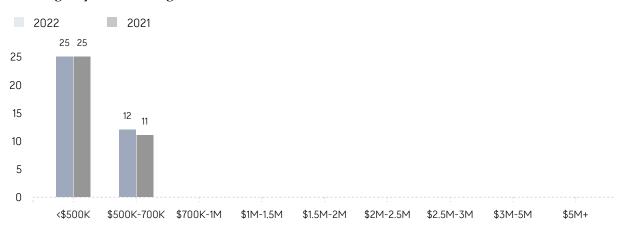
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Morris Plains

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$644K \$641K \$654K 118 \$650K 107 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	22	26	-15%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$641,730	\$538,021	19.3%
	# OF CONTRACTS	118	101	16.8%
	NEW LISTINGS	200	146	37%
Houses	AVERAGE DOM	24	25	-4%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$661,970	\$584,911	13%
	# OF CONTRACTS	60	75	-20%
	NEW LISTINGS	67	90	-26%
Condo/Co-op/TH	AVERAGE DOM	19	32	-41%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$615,891	\$363,250	70%
	# OF CONTRACTS	58	26	123%
	NEW LISTINGS	133	56	138%

Morris Plains

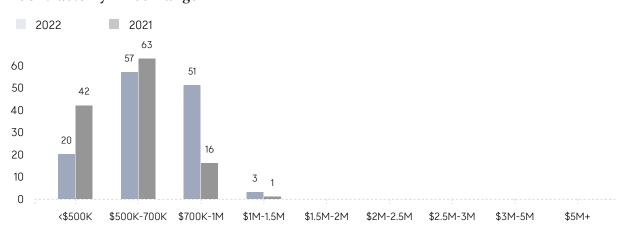
FULL YEAR 2022

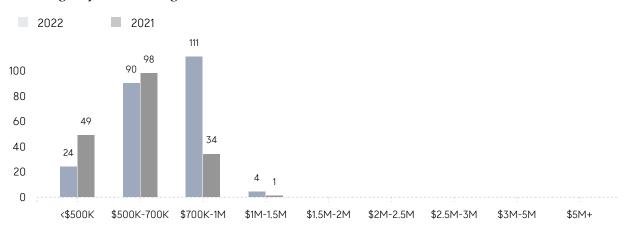
Monthly Inventory





Contracts By Price Range





Morris Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$735K 344 \$715K 357 Median Total Total Average Average **Properties** Price Price **Properties** Price Price -18% -16% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

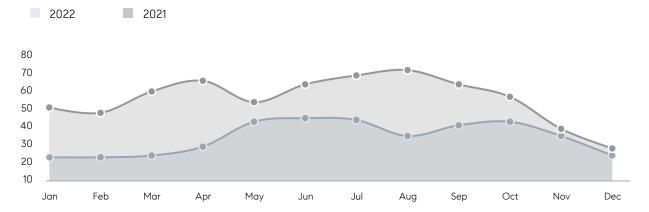
2022

		2022	2021	% Change
Overall	AVERAGE DOM	26	31	-16%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$785,212	\$704,212	11.5%
	# OF CONTRACTS	344	422	-18.5%
	NEW LISTINGS	387	498	-22%
Houses	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$843,920	\$759,817	11%
	# OF CONTRACTS	253	286	-12%
	NEW LISTINGS	283	345	-18%
Condo/Co-op/TH	AVERAGE DOM	23	29	-21%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$642,394	\$583,874	10%
	# OF CONTRACTS	91	136	-33%
	NEW LISTINGS	104	153	-32%

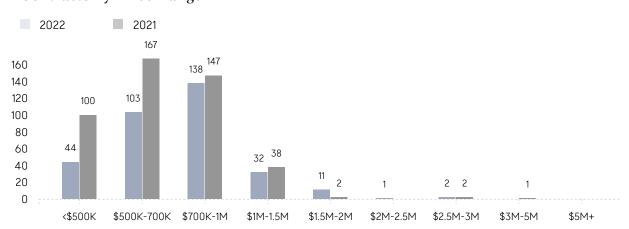
Morris Township

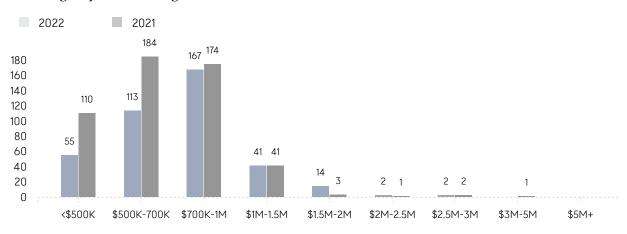
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Morristown

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

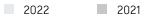
159	\$584K	\$525K	168	\$595K	\$525K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-23%	-1%	2%	-21%	4%	4%
Decrease From 2021	Decrease From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

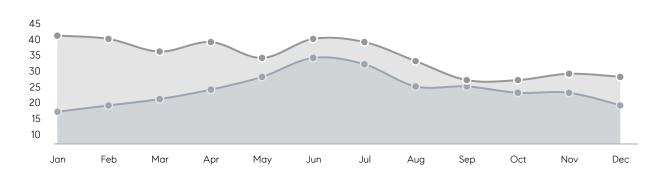
		2022	2021	% Change
Overall	AVERAGE DOM	31	39	-21%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$595,069	\$572,702	3.9%
	# OF CONTRACTS	159	206	-22.8%
	NEW LISTINGS	188	258	-27%
Houses	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$686,300	\$637,117	8%
	# OF CONTRACTS	70	92	-24%
	NEW LISTINGS	99	119	-17%
Condo/Co-op/TH	AVERAGE DOM	31	48	-35%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$528,292	\$520,297	2%
	# OF CONTRACTS	89	114	-22%
	NEW LISTINGS	89	139	-36%

Morristown

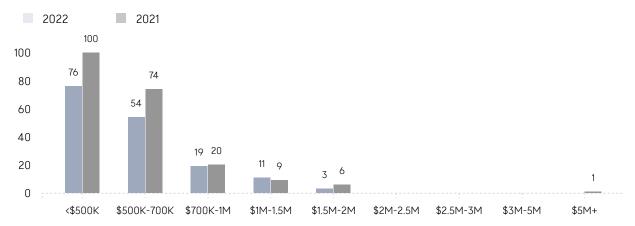
FULL YEAR 2022

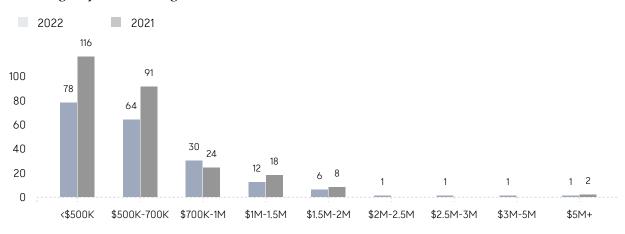
Monthly Inventory





Contracts By Price Range





Mount Arlington

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

0/ Cla aug aug

\$406K \$362K \$404K \$375K 92 95 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -24% -26% Decrease From Change From Decrease From Decrease From Change From Change From 2021 2021 2021 2021 2021

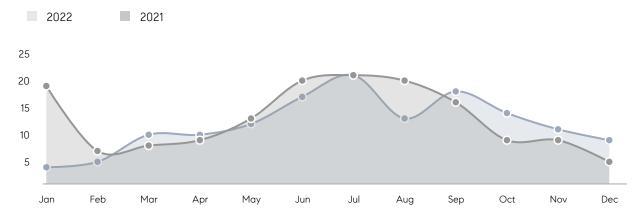
2022

		2022	2021	% Change
Overall	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$404,515	\$402,614	0.5%
	# OF CONTRACTS	92	121	-24.0%
	NEW LISTINGS	109	125	-13%
Houses	AVERAGE DOM	32	38	-16%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$438,292	\$452,804	-3%
	# OF CONTRACTS	48	60	-20%
	NEW LISTINGS	60	64	-6%
Condo/Co-op/TH	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$372,806	\$345,731	8%
	# OF CONTRACTS	44	61	-28%
	NEW LISTINGS	49	61	-20%

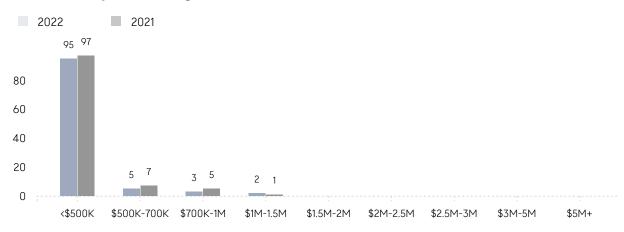
Mount Arlington

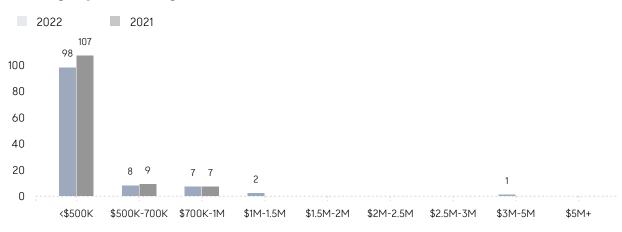
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Mountain Lakes

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$1.0M 87 \$889K 78 \$894K Total Total Average Price **Properties** Price Price **Properties** Price -29% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

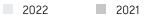
2022

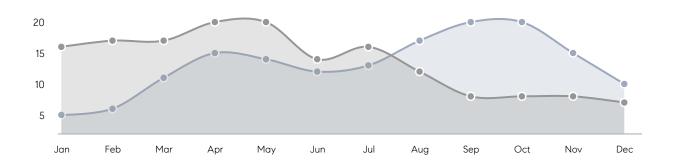
		2022	2021	% Change
Overall	AVERAGE DOM	29	41	-29%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$1,029,846	\$966,502	6.6%
	# OF CONTRACTS	87	101	-13.9%
	NEW LISTINGS	111	107	4%
Houses	AVERAGE DOM	31	42	-26%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,126,317	\$1,019,081	11%
	# OF CONTRACTS	69	84	-18%
	NEW LISTINGS	89	88	1%
Condo/Co-op/TH	AVERAGE DOM	20	35	-43%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$708,279	\$678,864	4%
	# OF CONTRACTS	18	17	6%
	NEW LISTINGS	22	19	16%

Mountain Lakes

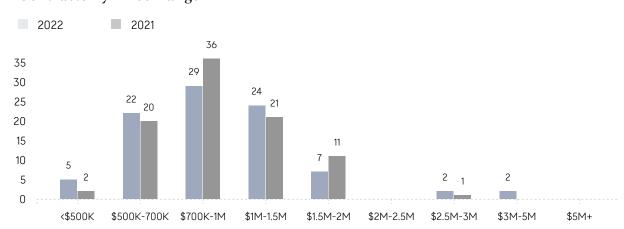
FULL YEAR 2022

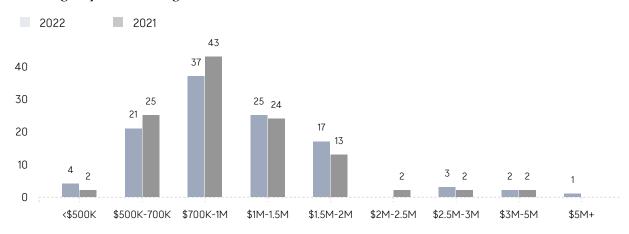
Monthly Inventory





Contracts By Price Range





Mountainside

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$799K \$825K \$800K 72 81 Total Total Median Average Average Price **Properties** Price Price **Properties** Price -35% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

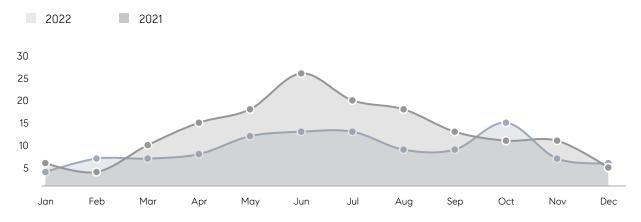
2022

		LOLL	2021	% Change
Overall	AVERAGE DOM	41	34	21%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$825,773	\$749,882	10.1%
	# OF CONTRACTS	72	110	-34.5%
	NEW LISTINGS	92	134	-31%
Houses	AVERAGE DOM	41	34	21%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$825,033	\$749,563	10%
	# OF CONTRACTS	68	109	-38%
	NEW LISTINGS	85	133	-36%
Condo/Co-op/TH	AVERAGE DOM	20	8	150%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$855,000	\$785,000	9%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	7	1	600%

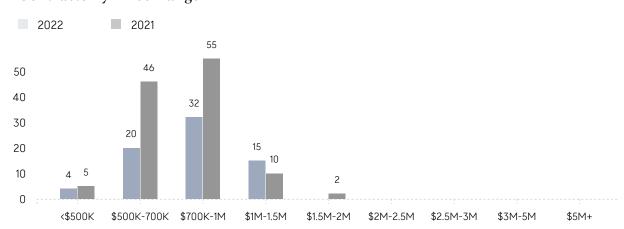
Mountainside

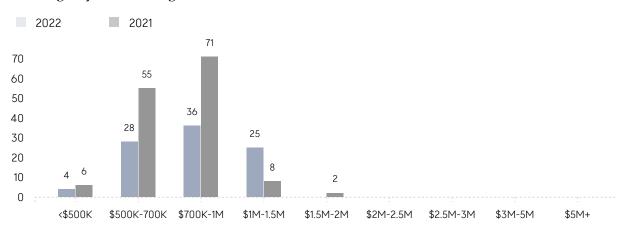
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





New Milford

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$530K \$550K 147 126 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -18% Decrease From Increase From Decrease From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

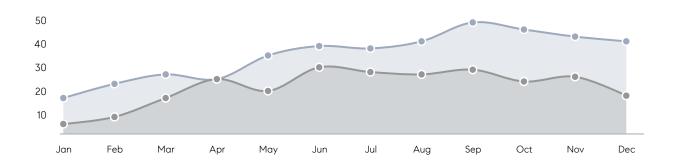
		2022	2021	% Change
Overall	AVERAGE DOM	34	32	6%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$578,791	\$525,955	10.0%
	# OF CONTRACTS	147	179	-17.9%
	NEW LISTINGS	162	173	-6%
Houses	AVERAGE DOM	33	32	3%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$589,839	\$532,930	11%
	# OF CONTRACTS	135	170	-21%
	NEW LISTINGS	152	162	-6%
Condo/Co-op/TH	AVERAGE DOM	54	32	69%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$450,634	\$416,450	8%
	# OF CONTRACTS	12	9	33%
	NEW LISTINGS	10	11	-9%

New Milford

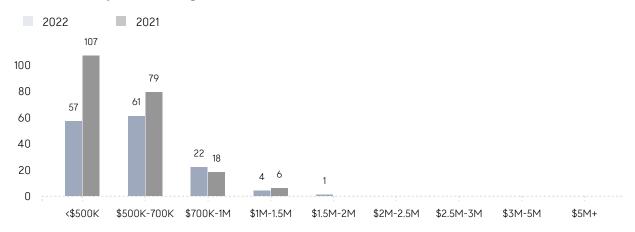
FULL YEAR 2022

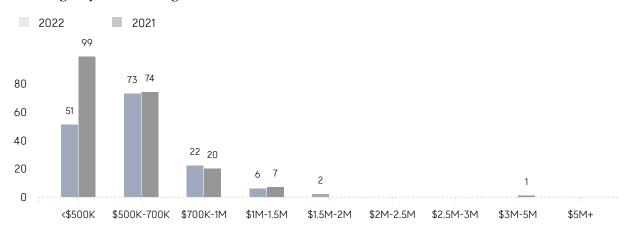
Monthly Inventory





Contracts By Price Range





New Providence

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$750K \$839K \$805K \$792K 164 170 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -20% -16% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	23	26	-12%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$839,216	\$726,321	15.5%
	# OF CONTRACTS	164	206	-20.4%
	NEW LISTINGS	190	237	-20%
Houses	AVERAGE DOM	21	24	-12%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$850,328	\$747,162	14%
	# OF CONTRACTS	149	174	-14%
	NEW LISTINGS	172	199	-14%
Condo/Co-op/TH	AVERAGE DOM	46	36	28%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$715,393	\$614,950	16%
	# OF CONTRACTS	15	32	-53%
	NEW LISTINGS	18	38	-53%

New Providence

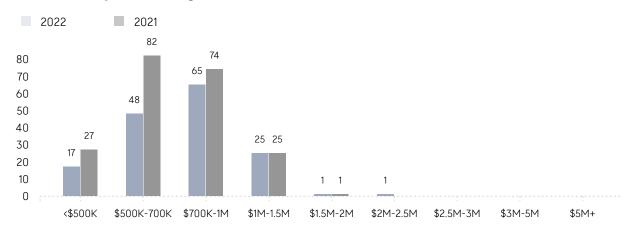
FULL YEAR 2022

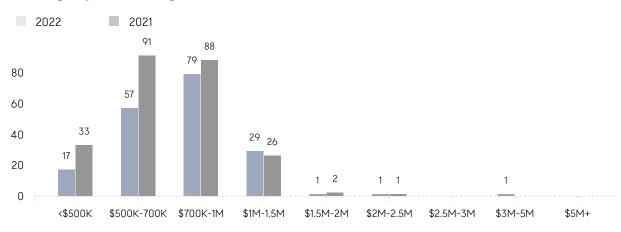
Monthly Inventory





Contracts By Price Range





Newark

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

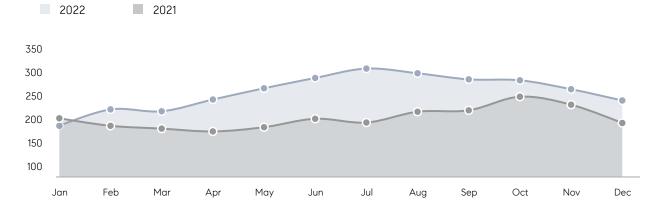
748	\$346K	\$335K	656	\$336K	\$325K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-2%	12%	12%	-5%	9%	8%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

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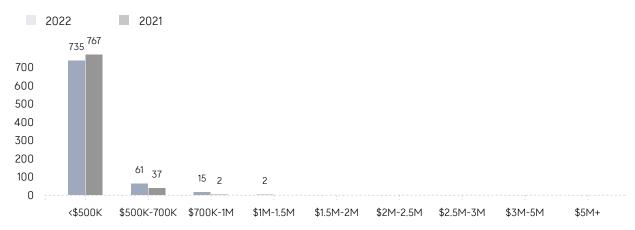
Newark

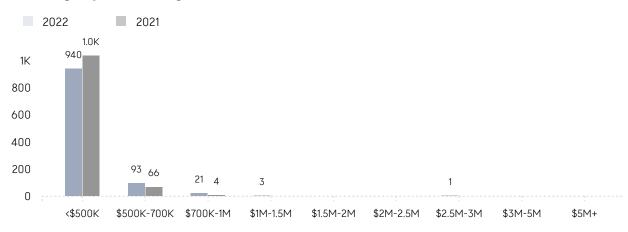
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





North Arlington

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$455K 97 \$440K 97 \$440K Median Total Total Price **Properties** Price Price **Properties** -24% -13% Decrease From Increase From Increase From Decrease From Increase From Change From 2021 2021 2021 2021

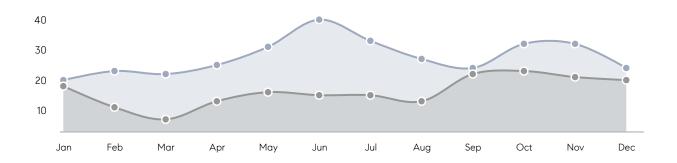
		2022	2021	% Change
Overall	AVERAGE DOM	40	33	21%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$455,708	\$448,892	1.5%
	# OF CONTRACTS	97	127	-23.6%
	NEW LISTINGS	118	137	-14%
Houses	AVERAGE DOM	40	34	18%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$471,319	\$451,155	4%
	# OF CONTRACTS	91	124	-27%
	NEW LISTINGS	111	134	-17%
Condo/Co-op/TH	AVERAGE DOM	49	8	513%
	% OF ASKING PRICE	99%	108%	
	AVERAGE SOLD PRICE	\$255,000	\$200,000	28%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	7	3	133%

North Arlington

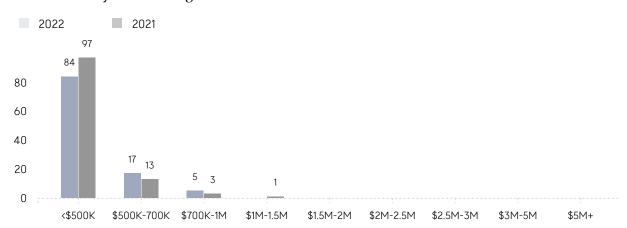
FULL YEAR 2022

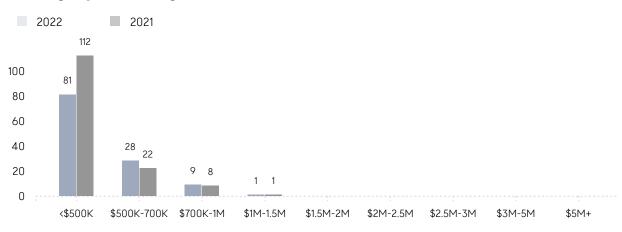
Monthly Inventory





Contracts By Price Range





North Bergen

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

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\$378K \$450K \$399K \$430K 285 318 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -14% Decrease From Increase From Increase From Change From Increase From Increase From 2021 2021 2021 2021

2022

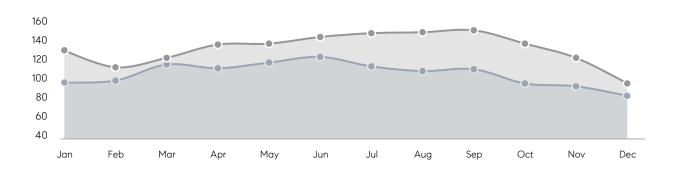
		2022	2021	% Change
Overall	AVERAGE DOM	46	49	-6%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$430,182	\$403,639	6.6%
	# OF CONTRACTS	285	333	-14.4%
	NEW LISTINGS	491	599	-18%
Houses	AVERAGE DOM	42	40	5%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$547,032	\$487,904	12%
	# OF CONTRACTS	70	106	-34%
	NEW LISTINGS	132	182	-27%
Condo/Co-op/TH	AVERAGE DOM	48	53	-9%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$388,236	\$365,931	6%
	# OF CONTRACTS	215	227	-5%
	NEW LISTINGS	359	417	-14%

North Bergen

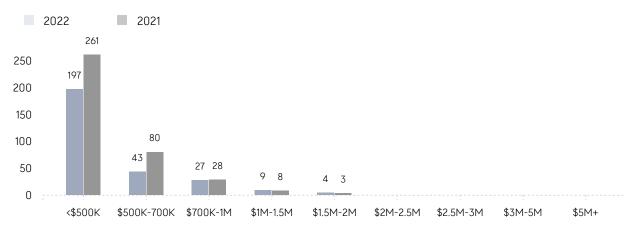
FULL YEAR 2022

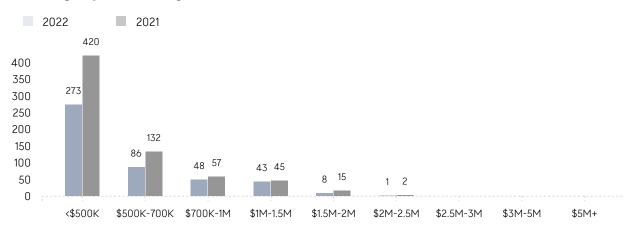
Monthly Inventory





Contracts By Price Range





North Caldwell

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$1.0M \$850K \$1.0M 84 88 \$893K Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -12% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

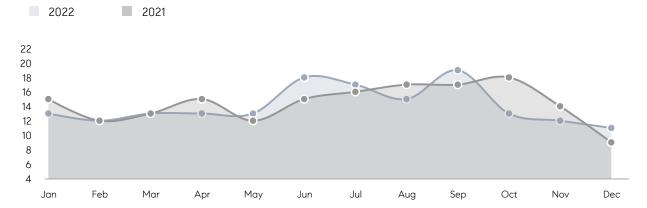
2022

		2022	2021	% Change
Overall	AVERAGE DOM	26	45	-42%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,039,600	\$859,365	21.0%
	# OF CONTRACTS	84	95	-11.6%
	NEW LISTINGS	101	105	-4%
Houses	AVERAGE DOM	24	44	-45%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,105,650	\$898,811	23%
	# OF CONTRACTS	69	82	-16%
	NEW LISTINGS	86	90	-4%
Condo/Co-op/TH	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$742,375	\$607,515	22%
	# OF CONTRACTS	15	13	15%
	NEW LISTINGS	15	15	0%

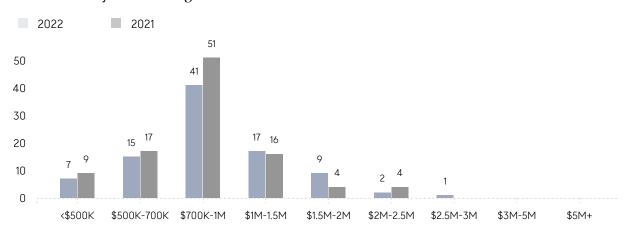
North Caldwell

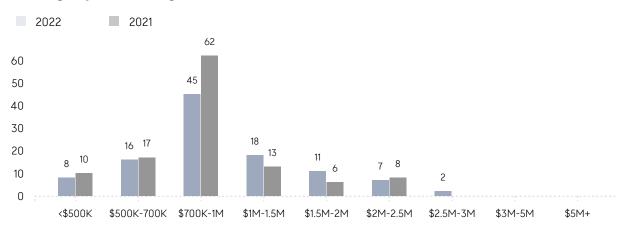
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





North Plainfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$362K \$366K \$381K 180 \$359K 178 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -21% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

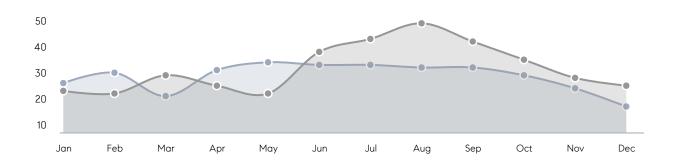
		2022	2021	% Change
Overall	AVERAGE DOM	40	37	8%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$366,619	\$338,398	8.3%
	# OF CONTRACTS	180	211	-14.7%
	NEW LISTINGS	215	251	-14%
Houses	AVERAGE DOM	42	38	11%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$407,600	\$375,612	9%
	# OF CONTRACTS	150	178	-16%
	NEW LISTINGS	183	216	-15%
Condo/Co-op/TH	AVERAGE DOM	32	28	14%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$172,290	\$143,022	20%
	# OF CONTRACTS	30	33	-9%
	NEW LISTINGS	32	35	-9%

North Plainfield

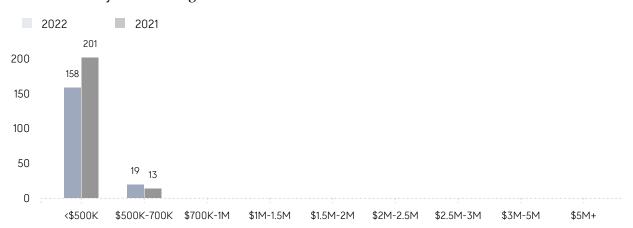
FULL YEAR 2022

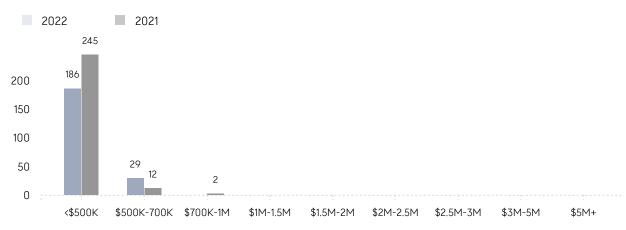
Monthly Inventory





Contracts By Price Range





Northvale

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$622K \$556K \$611K \$560K 74 59 Total Median Total Median Average **Properties** Price Price Price **Properties** Price -14% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From 2021 2021 2021 2021

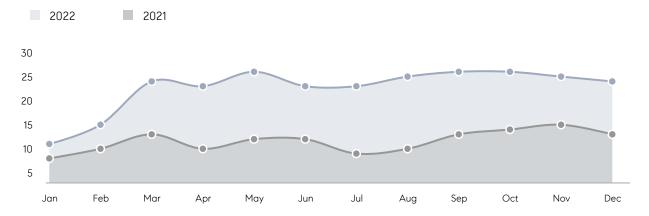
2022

		2022	2021	% Change
Overall	AVERAGE DOM	45	43	5%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$611,966	\$639,875	-4.4%
	# OF CONTRACTS	74	86	-14.0%
	NEW LISTINGS	83	84	-1%
Houses	AVERAGE DOM	47	38	24%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$644,689	\$673,395	-4%
	# OF CONTRACTS	47	79	-41%
	NEW LISTINGS	53	81	-35%
Condo/Co-op/TH	AVERAGE DOM	39	65	-40%
	% OF ASKING PRICE	100%	94%	
	AVERAGE SOLD PRICE	\$506,786	\$470,039	8%
	# OF CONTRACTS	27	7	286%
	NEW LISTINGS	30	3	900%

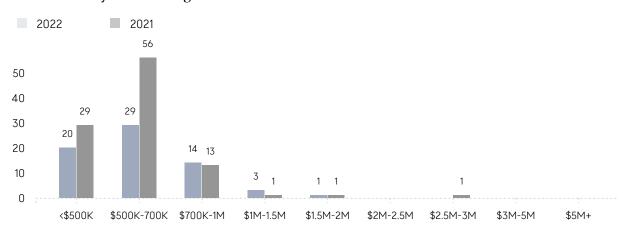
Northvale

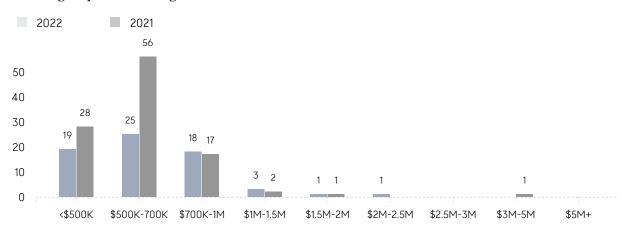
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Norwood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

74	\$840K	\$725K	83	\$801K	\$705K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-13%	7%	-1%	0%	3%	-3%
Decrease From 2021	Increase From 2021	Decrease From 2021	Change From 2021	Increase From 2021	Decrease From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	33	42	-21%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$801,774	\$778,848	2.9%
	# OF CONTRACTS	74	85	-12.9%
	NEW LISTINGS	91	97	-6%
Houses	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$834,310	\$814,191	2%
	# OF CONTRACTS	53	75	-29%
	NEW LISTINGS	69	82	-16%
Condo/Co-op/TH	AVERAGE DOM	41	24	71%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$699,283	\$520,843	34%
	# OF CONTRACTS	21	10	110%
	NEW LISTINGS	22	15	47%

Norwood

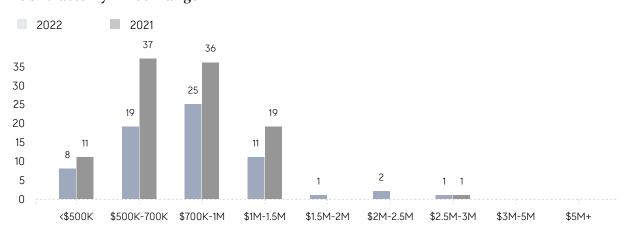
FULL YEAR 2022

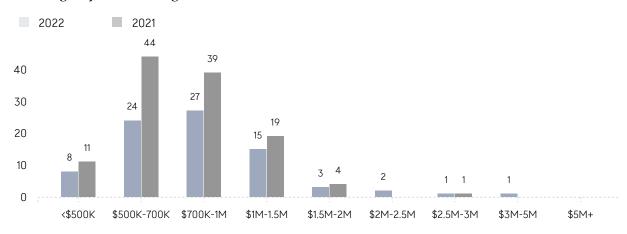
Monthly Inventory





Contracts By Price Range





Nutley

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

429	\$482K	\$478K	397	\$489K	\$500K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-28%	10%	6%	-21%	10%	9%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

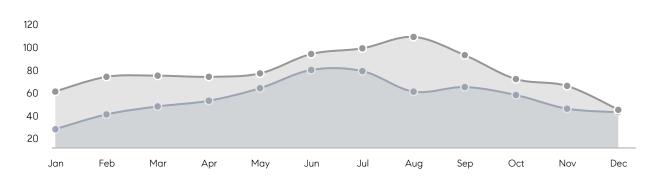
		2022	2021	% Change
Overall	AVERAGE DOM	34	34	0%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$489,855	\$445,935	9.8%
	# OF CONTRACTS	429	600	-28.5%
	NEW LISTINGS	460	647	-29%
Houses	AVERAGE DOM	34	33	3%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$557,108	\$520,125	7%
	# OF CONTRACTS	296	418	-29%
	NEW LISTINGS	328	448	-27%
Condo/Co-op/TH	AVERAGE DOM	34	37	-8%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$346,876	\$283,000	23%
	# OF CONTRACTS	133	182	-27%
	NEW LISTINGS	132	199	-34%
Condo/Co-op/TH	AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	\$557,108 296 328 34 103% \$346,876	103% \$520,125 418 448 37 100% \$283,000 182	7% -29% -27% -8% 23% -27%

Nutley

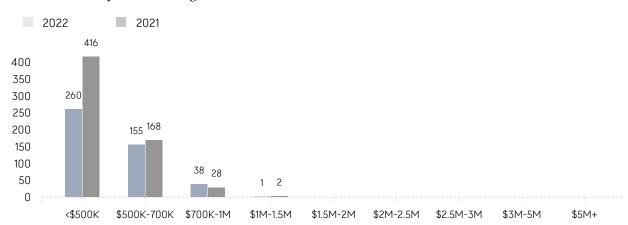
FULL YEAR 2022

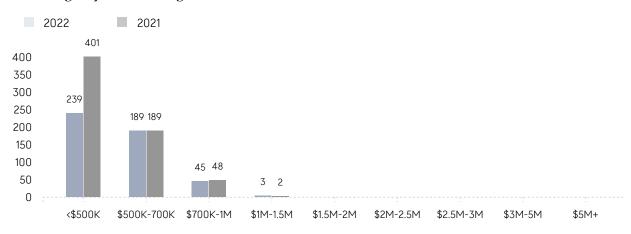
Monthly Inventory





Contracts By Price Range





Oakland

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$569K \$604K \$600K 200 \$590K 194 Median Total Median Total Average Average Properties Price **Properties** Price Price Price -19% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$604,412	\$570,779	5.9%
	# OF CONTRACTS	200	274	-27.0%
	NEW LISTINGS	227	297	-24%
Houses	AVERAGE DOM	30	36	-17%
	% OF ASKING PRICE	% OF ASKING PRICE 102% 101%		
	AVERAGE SOLD PRICE	\$608,766	\$572,110	6%
	# OF CONTRACTS	188	257	-27%
	NEW LISTINGS	214	281	-24%
Condo/Co-op/TH	AVERAGE DOM	21	46	-54%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$552,445	\$547,538	1%
	# OF CONTRACTS	12	17	-29%
	NEW LISTINGS	13	16	-19%

Oakland

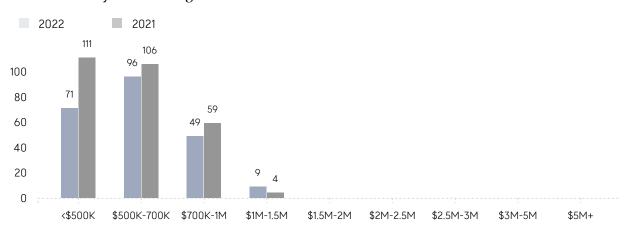
FULL YEAR 2022

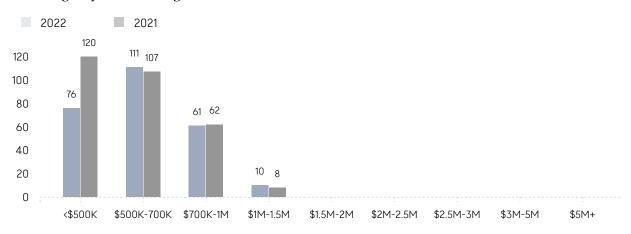
Monthly Inventory





Contracts By Price Range





Old Tappan

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$1.0M \$1.0M 135 \$955K 110 \$975K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 19% 10% Increase From Decrease From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

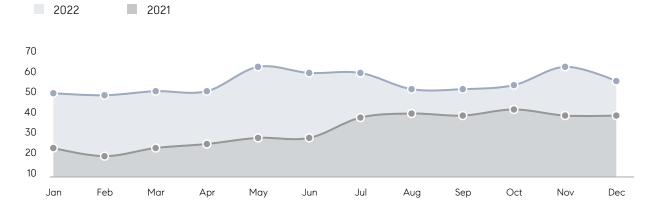
2022

		2022	2021	% Change
Overall	AVERAGE DOM	53	52	2%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,084,360	\$1,003,709	8.0%
	# OF CONTRACTS	135	113	19.5%
	NEW LISTINGS	156	130	20%
Houses	AVERAGE DOM	48	49	-2%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,254,872	\$1,139,887	10%
	# OF CONTRACTS	64	85	-25%
	NEW LISTINGS	75	98	-23%
Condo/Co-op/TH	AVERAGE DOM	61	57	7%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$797,401	\$685,959	16%
	# OF CONTRACTS	71	28	154%
	NEW LISTINGS	81	32	153%

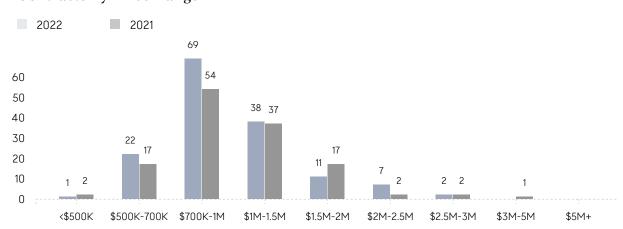
Old Tappan

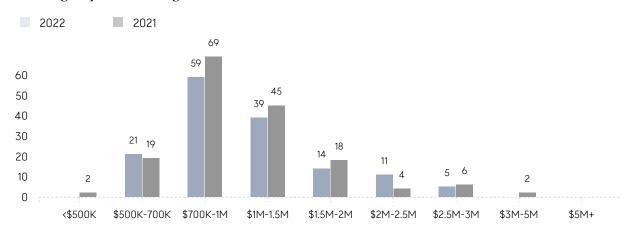
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Oradell

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

83	\$745K	\$699K	79	\$767K	\$720K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-36%	7%	8%	-39%	9%	4%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	28	27	4%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$767,657	\$703,229	9.2%
	# OF CONTRACTS	83	129	-35.7%
	NEW LISTINGS	98	135	-27%
Houses	AVERAGE DOM	28	27	4%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$767,657	\$703,229	9%
	# OF CONTRACTS	83	128	-35%
	NEW LISTINGS	98	134	-27%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

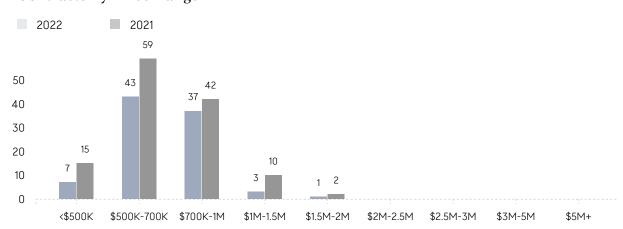
Oradell

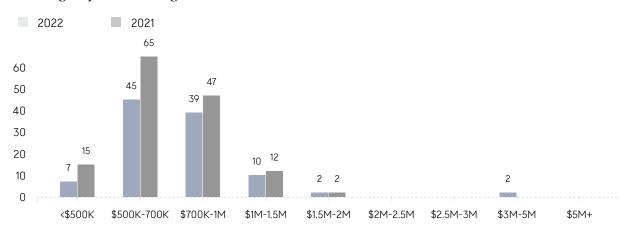
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Orange

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$353K \$319K \$355K \$330K 161 136 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -14% -18% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

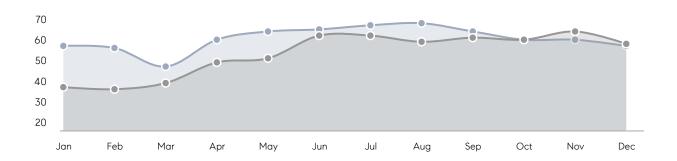
		LULL	2021	% Change
Overall	AVERAGE DOM	54	52	4%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$355,494	\$308,710	15.2%
	# OF CONTRACTS	161	196	-17.9%
	NEW LISTINGS	208	234	-11%
Houses	AVERAGE DOM	48	53	-9%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$382,390	\$338,289	13%
	# OF CONTRACTS	123	155	-21%
	NEW LISTINGS	171	174	-2%
Condo/Co-op/TH	AVERAGE DOM	75	51	47%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$260,463	\$214,524	21%
	# OF CONTRACTS	38	41	-7%
	NEW LISTINGS	37	60	-38%

Orange

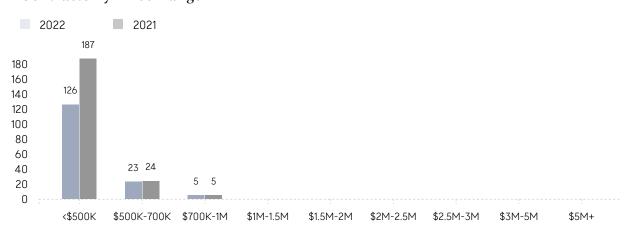
FULL YEAR 2022

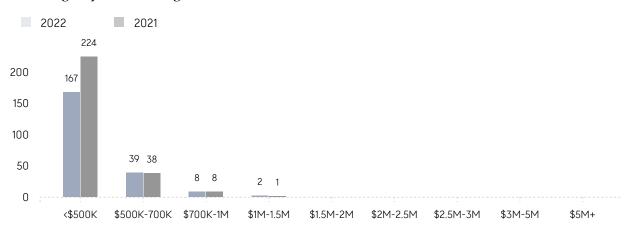
Monthly Inventory





Contracts By Price Range





Palisades Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$749K \$691K \$660K 109 105 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -45% -44% Decrease From Increase From Increase From Decrease From Increase From Decrease From 2021 2021 2021 2021 2021 2021

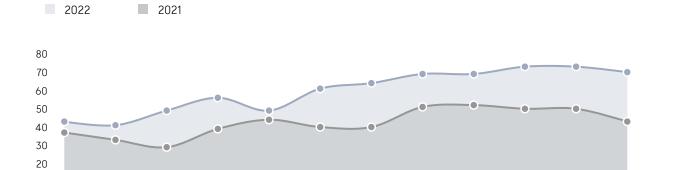
2022

		LULL	2021	70 Change
Overall	AVERAGE DOM	50	62	-19%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$691,650	\$672,056	2.9%
	# OF CONTRACTS	109	199	-45.2%
	NEW LISTINGS	134	201	-33%
Houses	AVERAGE DOM	59	72	-18%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$723,879	\$667,781	8%
	# OF CONTRACTS	16	18	-11%
	NEW LISTINGS	20	22	-9%
Condo/Co-op/TH	AVERAGE DOM	48	61	-21%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$686,691	\$672,453	2%
	# OF CONTRACTS	93	181	-49%
	NEW LISTINGS	114	179	-36%

Palisades Park

FULL YEAR 2022

Monthly Inventory



Jun

Jul

Sep

Oct

Nov

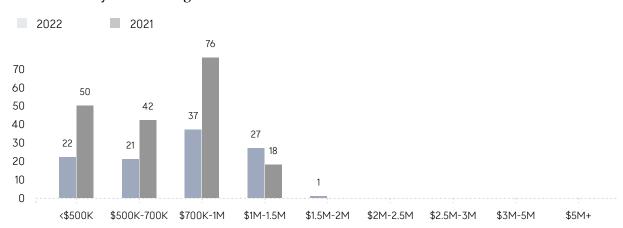
Dec

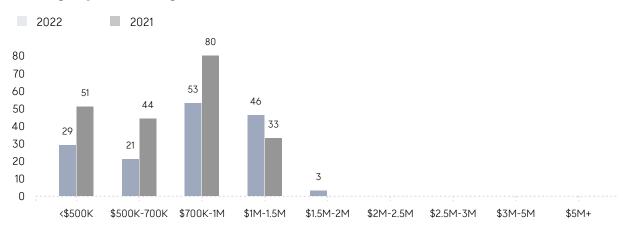
Contracts By Price Range

Mar

Feb

Jan





Paramus

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

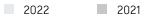
294	\$938K	\$819K	270	\$944K	\$825K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-9%	8%	5%	-7%	11%	7%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	37	40	-7%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$944,463	\$848,048	11.4%
	# OF CONTRACTS	294	324	-9.3%
	NEW LISTINGS	314	334	-6%
Houses	AVERAGE DOM	36	40	-10%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$966,975	\$858,380	13%
	# OF CONTRACTS	275	303	-9%
	NEW LISTINGS	301	310	-3%
Condo/Co-op/TH	AVERAGE DOM	60	30	100%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$663,065	\$700,684	-5%
	# OF CONTRACTS	19	21	-10%
	NEW LISTINGS	13	24	-46%

Paramus

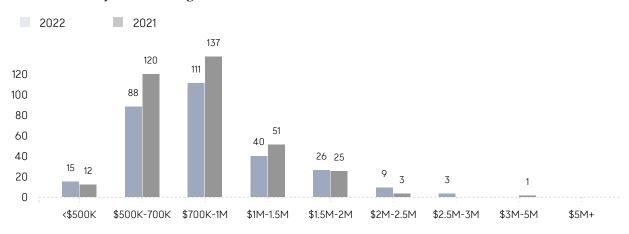
FULL YEAR 2022

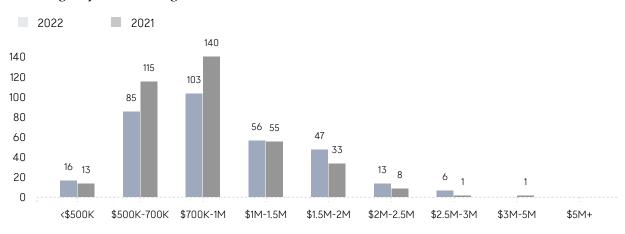
Monthly Inventory





Contracts By Price Range





Park Ridge

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

98	\$745K	\$692K	103	\$711K	\$683K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-42%	19%	15%	-38%	11%	10%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$711,894	\$640,063	11.2%
	# OF CONTRACTS	98	168	-41.7%
	NEW LISTINGS	118	163	-28%
Houses	AVERAGE DOM	27	32	-16%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$715,162	\$659,135	9%
	# OF CONTRACTS	76	129	-41%
	NEW LISTINGS	91	132	-31%
Condo/Co-op/TH	AVERAGE DOM	29	46	-37%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$701,700	\$576,321	22%
	# OF CONTRACTS	22	39	-44%
	NEW LISTINGS	27	31	-13%

Park Ridge

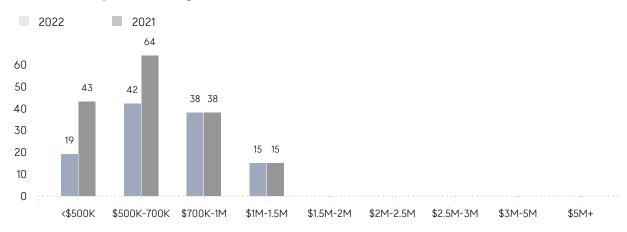
FULL YEAR 2022

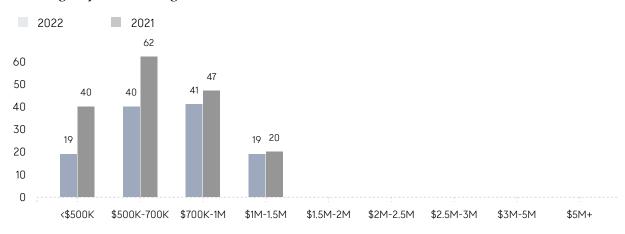
Monthly Inventory





Contracts By Price Range





Parsippany

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

478	\$482K	\$494K	493	\$495K	\$506K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-19%	5%	8%	-19%	6%	6%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	29	30	-3%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$495,824	\$466,288	6.3%
	# OF CONTRACTS	478	592	-19.3%
	NEW LISTINGS	558	724	-23%
Houses	AVERAGE DOM	30	27	11%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$574,147	\$527,764	9%
	# OF CONTRACTS	330	446	-26%
	NEW LISTINGS	389	546	-29%
Condo/Co-op/TH	AVERAGE DOM	26	36	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$318,430	\$292,299	9%
	# OF CONTRACTS	148	146	1%
	NEW LISTINGS	169	178	-5%

Parsippany

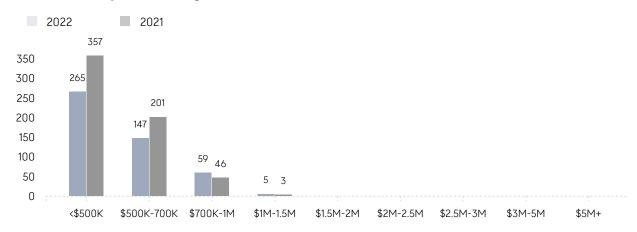
FULL YEAR 2022

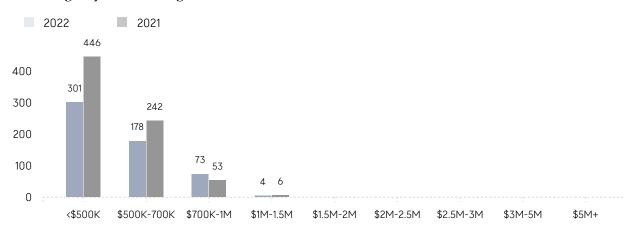
Monthly Inventory





Contracts By Price Range





Passaic

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$356K \$341K \$299K \$310K 154 Median Total Median Total Average Average Price Price Properties Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

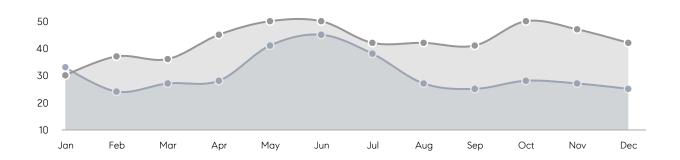
		2022	2021	% Change
Overall	AVERAGE DOM	52	47	11%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$356,021	\$296,228	20.2%
	# OF CONTRACTS	170	173	-1.7%
	NEW LISTINGS	186	233	-20%
Houses	AVERAGE DOM	47	46	2%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$489,939	\$423,446	16%
	# OF CONTRACTS	81	81	0%
	NEW LISTINGS	99	122	-19%
Condo/Co-op/TH	AVERAGE DOM	57	49	16%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$232,146	\$204,198	14%
	# OF CONTRACTS	89	92	-3%
	NEW LISTINGS	87	111	-22%

Passaic

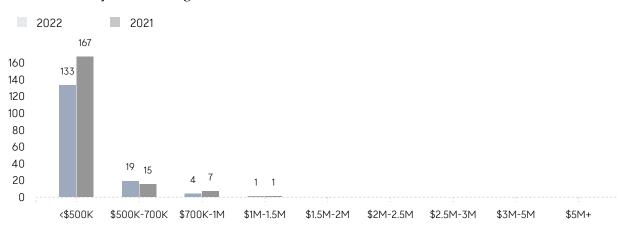
FULL YEAR 2022

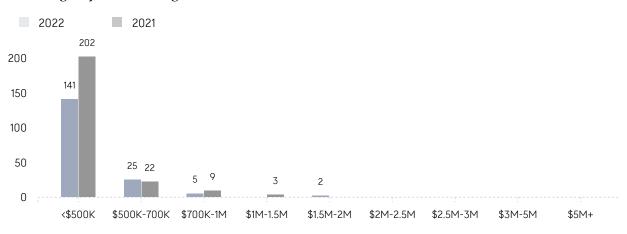
Monthly Inventory





Contracts By Price Range





Paterson

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$349K \$347K \$347K \$360K 491 433 Total Median Total Median Average Average **Properties** Price Price Properties Price Price 14% Increase From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

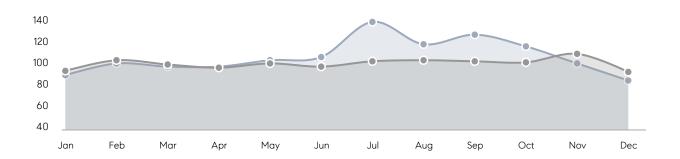
		2022	2021	% Change
Overall	AVERAGE DOM	49	55	-11%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$347,644	\$321,834	8.0%
	# OF CONTRACTS	491	430	14.2%
	NEW LISTINGS	558	539	4%
Houses	AVERAGE DOM	47	52	-10%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$373,662	\$340,527	10%
	# OF CONTRACTS	407	362	12%
	NEW LISTINGS	462	453	2%
Condo/Co-op/TH	AVERAGE DOM	60	70	-14%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$221,424	\$233,373	-5%
	# OF CONTRACTS	84	68	24%
	NEW LISTINGS	96	86	12%

Paterson

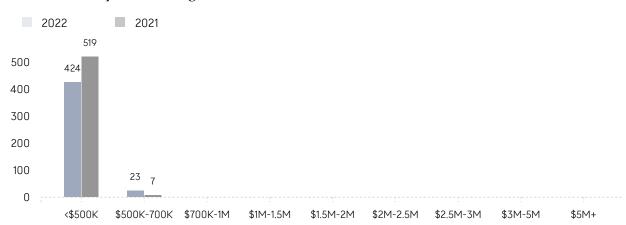
FULL YEAR 2022

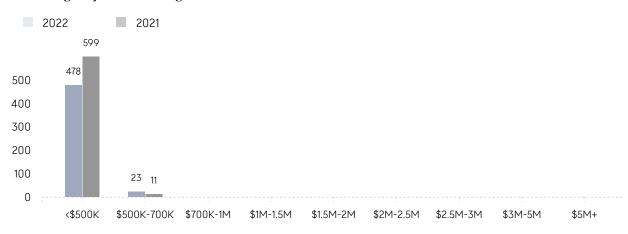
Monthly Inventory





Contracts By Price Range





Peapack Gladstone

2021

FULL YEAR 2022

UNDER CONTRACT

2021

UNITS SOLD

2021

2021

2021

\$849K \$986K \$875K 27 \$1.0M 29 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -40% Decrease From Decrease From Increase From Decrease From Change From Increase From

Property Statistics

2021

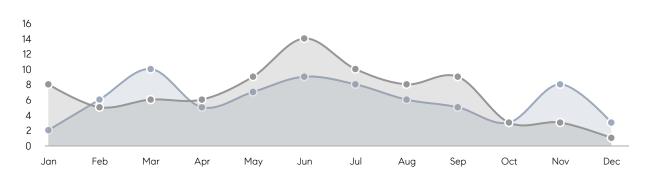
		2022	2021	% Change
Overall	AVERAGE DOM	30	54	-44%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$986,833	\$982,641	0.4%
	# OF CONTRACTS	27	43	-37.2%
	NEW LISTINGS	43	52	-17%
Houses	AVERAGE DOM	30	55	-45%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$986,833	\$997,485	-1%
	# OF CONTRACTS	27	42	-36%
	NEW LISTINGS	43	51	-16%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$285,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Peapack Gladstone

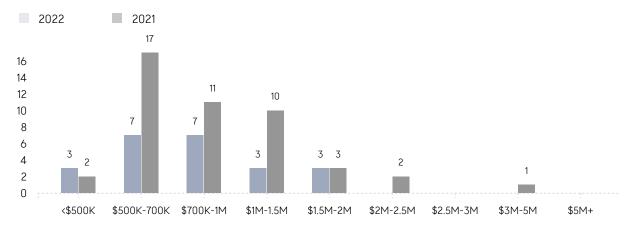
FULL YEAR 2022

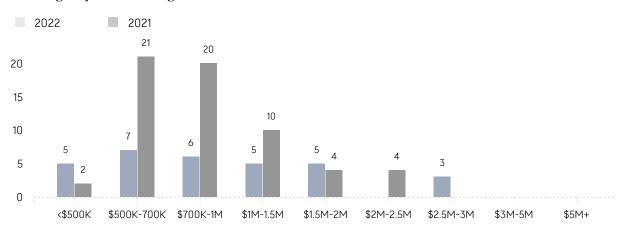
Monthly Inventory





Contracts By Price Range





Plainfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

284	\$392K	\$389K	287	\$397K	\$390K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-17%	4%	8%	-21%	6%	8%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

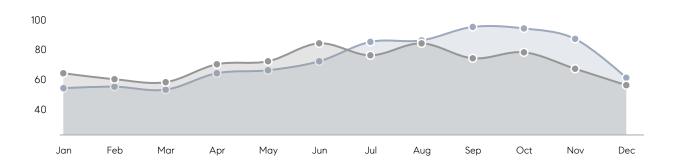
		2022	2021	% Change
Overall	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$397,939	\$376,721	5.6%
	# OF CONTRACTS	284	344	-17.4%
	NEW LISTINGS	420	463	-9%
Houses	AVERAGE DOM	36	43	-16%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$406,862	\$383,526	6%
	# OF CONTRACTS	271	330	-18%
	NEW LISTINGS	402	442	-9%
Condo/Co-op/TH	AVERAGE DOM	34	57	-40%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$236,133	\$207,564	14%
	# OF CONTRACTS	13	14	-7%
	NEW LISTINGS	18	21	-14%

Plainfield

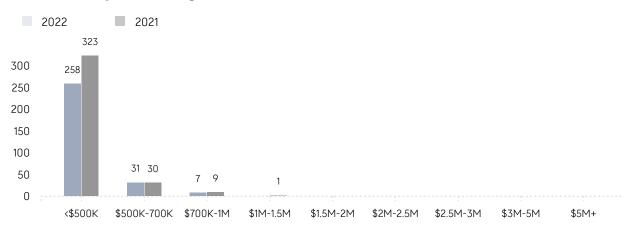
FULL YEAR 2022

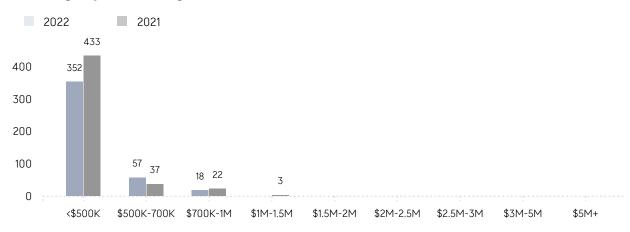
Monthly Inventory





Contracts By Price Range





Rahway

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

316	\$399K	\$399K	327	\$409K	\$405K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-3%	8%	8%	-3%	10%	7%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

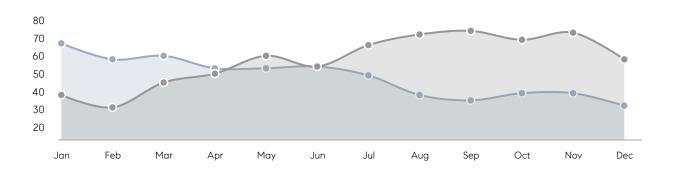
		2022	2021	% Change
Overall	AVERAGE DOM	35	32	9%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$409,022	\$371,218	10.2%
	# OF CONTRACTS	316	326	-3.1%
	NEW LISTINGS	386	429	-10%
Houses	AVERAGE DOM	35	31	13%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$419,728	\$378,492	11%
	# OF CONTRACTS	275	292	-6%
	NEW LISTINGS	322	377	-15%
Condo/Co-op/TH	AVERAGE DOM	31	41	-24%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$340,164	\$308,659	10%
	# OF CONTRACTS	41	34	21%
	NEW LISTINGS	64	52	23%

Rahway

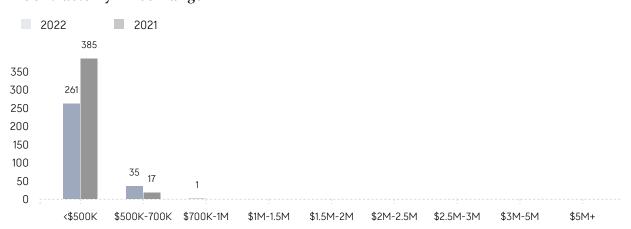
FULL YEAR 2022

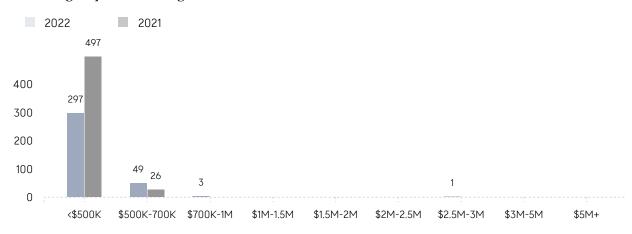
Monthly Inventory





Contracts By Price Range





Ramsey

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

256	\$640K	\$620K	240	\$646K	\$627K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-14%	5%	5%	-15%	7%	10%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	26	34	-24%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$646,733	\$606,667	6.6%
	# OF CONTRACTS	256	299	-14.4%
	NEW LISTINGS	286	310	-8%
Houses	AVERAGE DOM	27	32	-16%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$790,963	\$708,265	12%
	# OF CONTRACTS	158	201	-21%
	NEW LISTINGS	185	216	-14%
Condo/Co-op/TH	AVERAGE DOM	25	38	-34%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$418,758	\$401,310	4%
	# OF CONTRACTS	98	98	0%
	NEW LISTINGS	101	94	7%

Ramsey

FULL YEAR 2022

20 10

Jan

Monthly Inventory



Jun

Sep

Oct

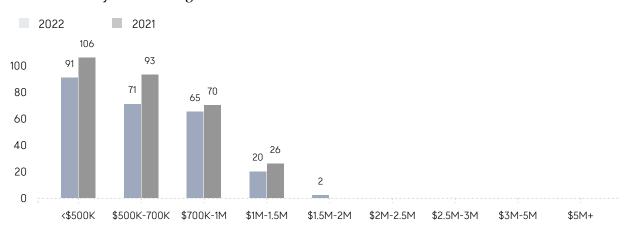
Nov

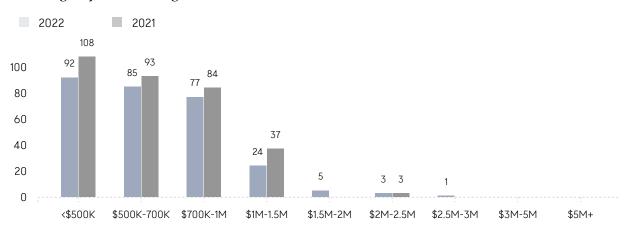
Dec

Contracts By Price Range

Mar

Feb





Randolph

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

315	\$680K	\$650K	328	\$690K	\$675K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-7%	12%	9%	-2%	12%	13%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

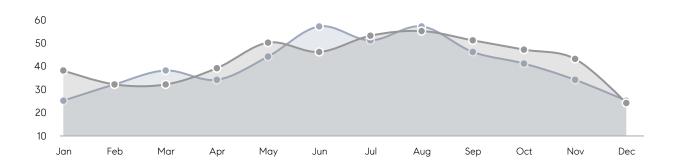
		2022	2021	% Change
Overall	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$690,983	\$617,531	11.9%
	# OF CONTRACTS	315	338	-6.8%
	NEW LISTINGS	377	390	-3%
Houses	AVERAGE DOM	26	32	-19%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$714,029	\$641,448	11%
	# OF CONTRACTS	278	303	-8%
	NEW LISTINGS	338	348	-3%
Condo/Co-op/TH	AVERAGE DOM	26	40	-35%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$504,059	\$431,863	17%
	# OF CONTRACTS	37	35	6%
	NEW LISTINGS	39	42	-7%

Randolph

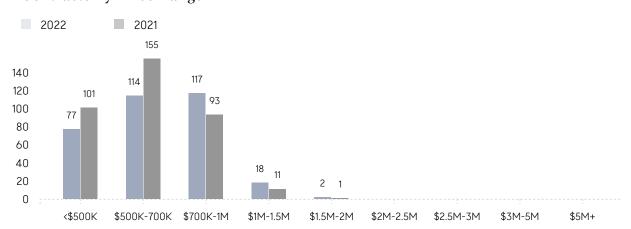
FULL YEAR 2022

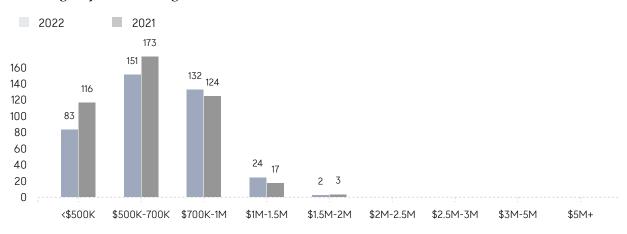
Monthly Inventory





Contracts By Price Range





Raritan Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

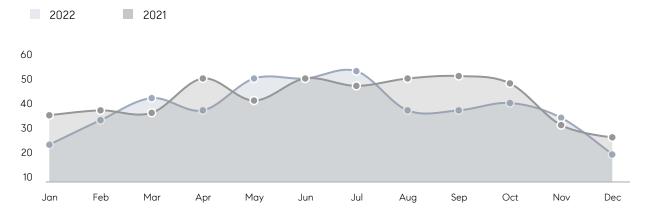
\$530K \$543K 358 \$489K 367 \$510K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Increase From Change From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	30	30	0%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$543,994	\$521,775	4.3%
	# OF CONTRACTS	358	379	-5.5%
	NEW LISTINGS	393	423	-7%
Houses	AVERAGE DOM	35	33	6%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$664,401	\$602,390	10%
	# OF CONTRACTS	226	273	-17%
	NEW LISTINGS	255	302	-16%
Condo/Co-op/TH	AVERAGE DOM	21	22	-5%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$332,151	\$303,875	9%
	# OF CONTRACTS	132	106	25%
	NEW LISTINGS	138	121	14%

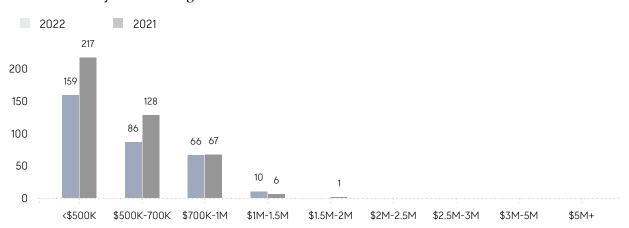
Raritan Township

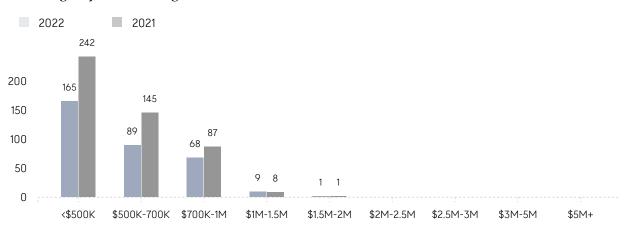
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Ridgefield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$597K \$594K \$565K \$580K 80 70 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	45	56	-20%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$597,568	\$577,059	3.6%
	# OF CONTRACTS	80	78	2.6%
	NEW LISTINGS	85	95	-11%
Houses	AVERAGE DOM	46	48	-4%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$616,227	\$582,327	6%
	# OF CONTRACTS	74	73	1%
	NEW LISTINGS	76	85	-11%
Condo/Co-op/TH	AVERAGE DOM	43	103	-58%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$355,000	\$546,409	-35%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	9	10	-10%

Ridgefield

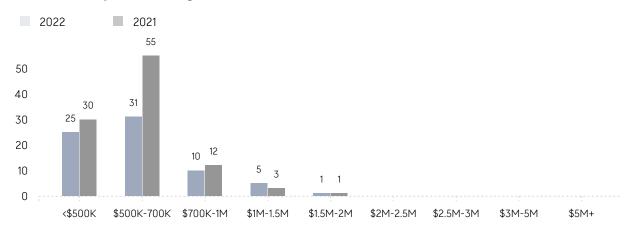
FULL YEAR 2022

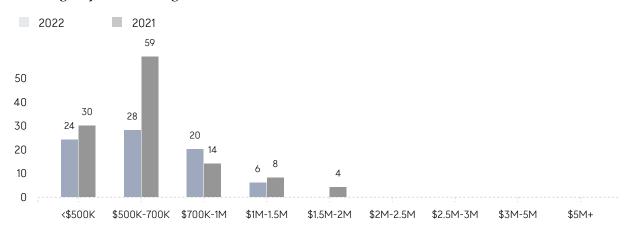
Monthly Inventory





Contracts By Price Range





Ridgefield Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$408K \$449K \$407K \$460K 110 91 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -22% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

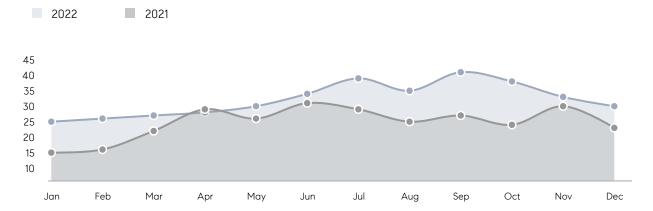
2022

		2022	2021	% Change
Overall	AVERAGE DOM	35	53	-34%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$407,357	\$384,746	5.9%
	# OF CONTRACTS	110	132	-16.7%
	NEW LISTINGS	99	126	-21%
Houses	AVERAGE DOM	32	45	-29%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$488,015	\$457,535	7%
	# OF CONTRACTS	84	100	-16%
	NEW LISTINGS	70	93	-25%
Condo/Co-op/TH	AVERAGE DOM	43	74	-42%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$194,420	\$199,467	-3%
	# OF CONTRACTS	26	32	-19%
	NEW LISTINGS	29	33	-12%

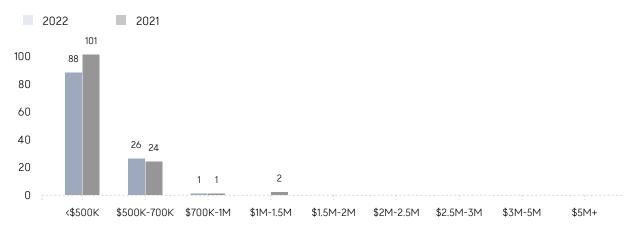
Ridgefield Park

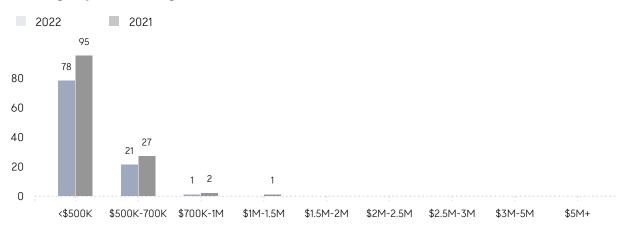
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Ridgewood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

238	\$1.0M	\$899K	223	\$1.0M	\$968K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-20%	1%	0%	-23%	7%	10%
Decrease From 2021	Increase From	Change From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

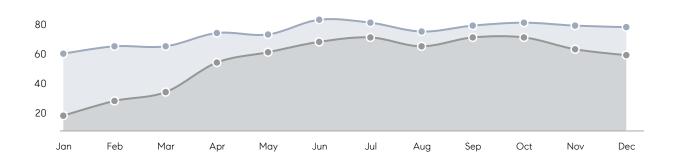
		2022	2021	% Change
Overall	AVERAGE DOM	27	27	0%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$1,086,795	\$1,018,953	6.7%
	# OF CONTRACTS	238	299	-20.4%
	NEW LISTINGS	243	345	-30%
Houses	AVERAGE DOM	27	27	0%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$1,107,008	\$1,034,636	7%
	# OF CONTRACTS	233	290	-20%
	NEW LISTINGS	238	332	-28%
Condo/Co-op/TH	AVERAGE DOM	15	42	-64%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$463,071	\$466,150	-1%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	5	13	-62%

Ridgewood

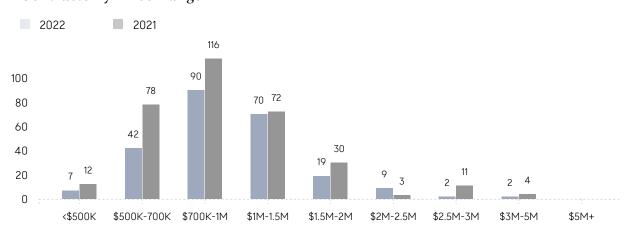
FULL YEAR 2022

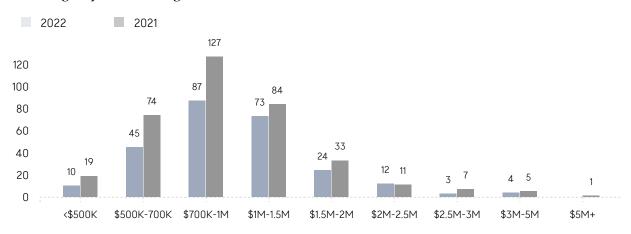
Monthly Inventory





Contracts By Price Range





River Edge

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

126	\$699K	\$599K	125	\$711K	\$634K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-14%	9%	0%	-9%	11%	7%
Decrease From 2021	Increase From 2021	Change From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	28	25	12%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$711,626	\$640,663	11.1%
	# OF CONTRACTS	126	146	-13.7%
	NEW LISTINGS	136	161	-16%
Houses	AVERAGE DOM	27	25	8%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$731,792	\$651,541	12%
	# OF CONTRACTS	115	137	-16%
	NEW LISTINGS	126	149	-15%
Condo/Co-op/TH	AVERAGE DOM	34	29	17%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$416,700	\$485,944	-14%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	10	12	-17%

River Edge

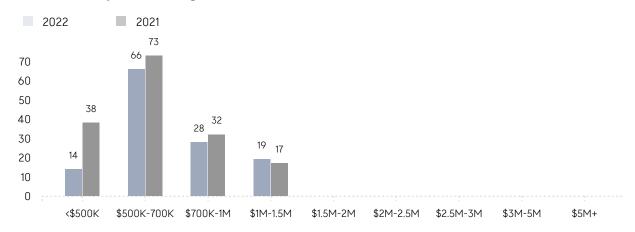
FULL YEAR 2022

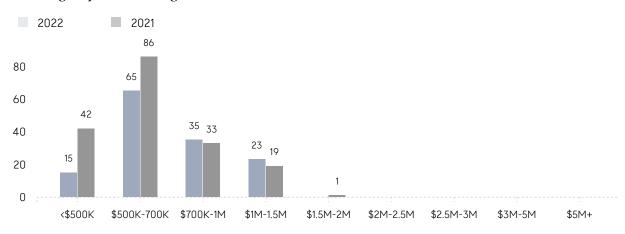
Monthly Inventory





Contracts By Price Range





River Vale

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$749K 163 143 \$750K Median Median Total Average Total Average Price Price **Properties** Price **Properties** Price -19% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

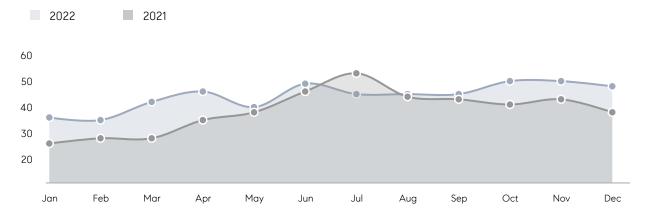
2022

		2022	2021	% Change
Overall	AVERAGE DOM	39	42	-7%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$785,458	\$684,165	14.8%
	# OF CONTRACTS	163	201	-18.9%
	NEW LISTINGS	161	215	-25%
Houses	AVERAGE DOM	32	40	-20%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$801,500	\$717,806	12%
	# OF CONTRACTS	137	165	-17%
	NEW LISTINGS	133	179	-26%
Condo/Co-op/TH	AVERAGE DOM	70	59	19%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$713,267	\$476,937	50%
	# OF CONTRACTS	26	36	-28%
	NEW LISTINGS	28	36	-22%

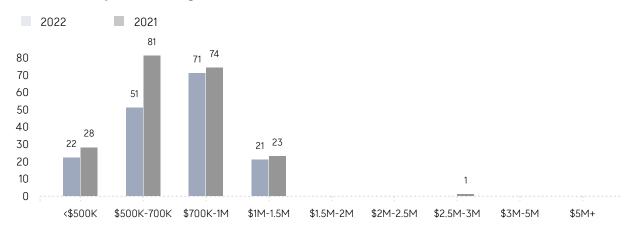
River Vale

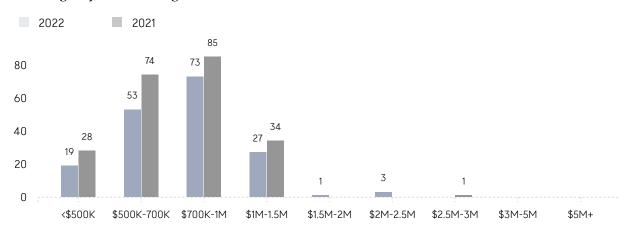
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Rochelle Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$479K \$494K \$506K \$495K 86 68 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price 23% -3% Increase From Increase From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	23	25	-8%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$506,845	\$475,690	6.5%
	# OF CONTRACTS	86	70	22.9%
	NEW LISTINGS	102	75	36%
Houses	AVERAGE DOM	22	27	-19%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$511,300	\$483,042	6%
	# OF CONTRACTS	83	67	24%
	NEW LISTINGS	97	70	39%
Condo/Co-op/TH	AVERAGE DOM	37	11	236%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$410,333	\$380,120	8%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	5	5	0%

Rochelle Park

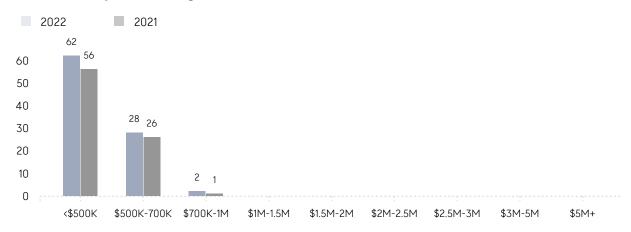
FULL YEAR 2022

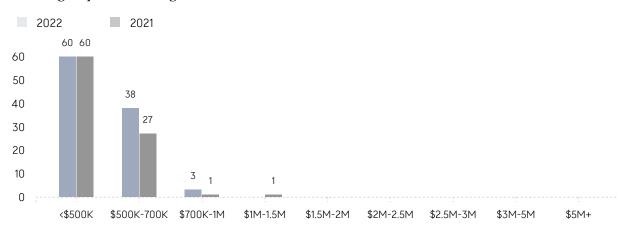
Monthly Inventory





Contracts By Price Range





Rockaway

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$489K \$440K 384 \$422K 409 Total Median Total Average Price **Properties** Price Price **Properties** Price -21% -18% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

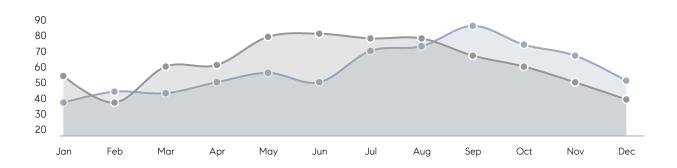
		2022	2021	% Change
Overall	AVERAGE DOM	30	34	-12%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$489,311	\$425,552	15.0%
	# OF CONTRACTS	384	485	-20.8%
	NEW LISTINGS	457	560	-18%
Houses	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$522,342	\$468,754	11%
	# OF CONTRACTS	269	350	-23%
	NEW LISTINGS	315	419	-25%
Condo/Co-op/TH	AVERAGE DOM	28	36	-22%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$404,867	\$314,595	29%
	# OF CONTRACTS	115	135	-15%
	NEW LISTINGS	142	141	1%

Rockaway

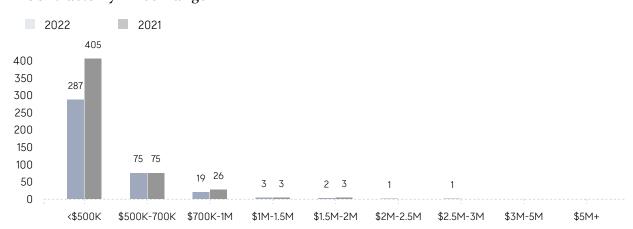
FULL YEAR 2022

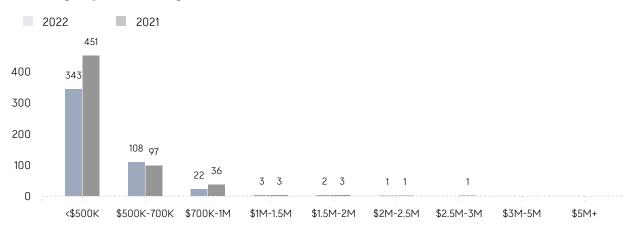
Monthly Inventory





Contracts By Price Range





Roseland

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

78	\$663K	\$614K	75	\$680K	\$650K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-1%	5%	4%	-15%	6%	8%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

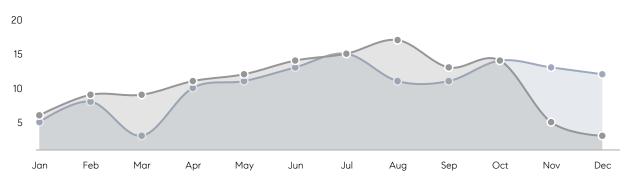
		2022	2021	% Change
Overall	AVERAGE DOM	24	36	-33%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$680,208	\$642,778	5.8%
	# OF CONTRACTS	78	79	-1.3%
	NEW LISTINGS	97	92	5%
Houses	AVERAGE DOM	23	37	-38%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$729,160	\$683,076	7%
	# OF CONTRACTS	52	51	2%
	NEW LISTINGS	69	62	11%
Condo/Co-op/TH	AVERAGE DOM	27	34	-21%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$587,952	\$560,792	5%
	# OF CONTRACTS	26	28	-7%
	NEW LISTINGS	28	30	-7%

Roseland

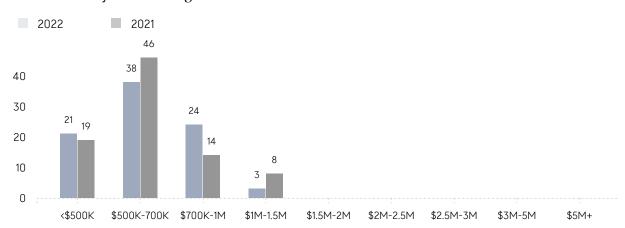
FULL YEAR 2022

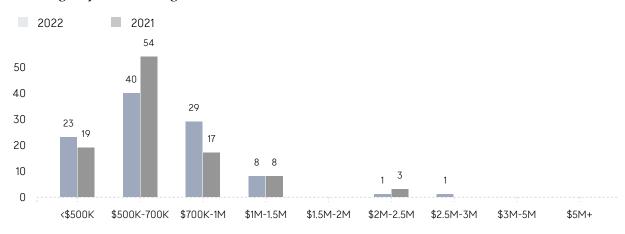
Monthly Inventory





Contracts By Price Range





Roselle

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

220	\$373K	\$387K	234	\$377K	\$400K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-23%	12%	11%	-14%	10%	13%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

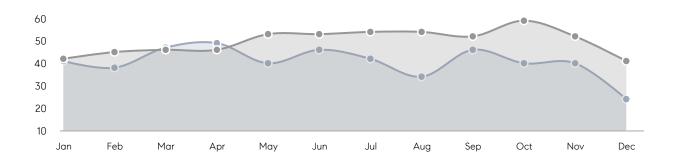
		2022	2021	% Change
Overall	AVERAGE DOM	37	36	3%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$377,474	\$344,255	9.6%
	# OF CONTRACTS	220	284	-22.5%
	NEW LISTINGS	271	339	-20%
Houses	AVERAGE DOM	38	36	6%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$406,342	\$361,503	12%
	# OF CONTRACTS	194	253	-23%
	NEW LISTINGS	241	299	-19%
Condo/Co-op/TH	AVERAGE DOM	34	39	-13%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$195,247	\$180,398	8%
	# OF CONTRACTS	26	31	-16%
	NEW LISTINGS	30	40	-25%

Roselle

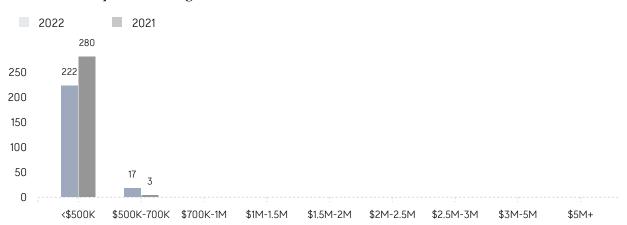
FULL YEAR 2022

Monthly Inventory





Contracts By Price Range





Roselle Park

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$413K \$424K \$430K \$440K 115 129 Median Total Average Total Average Price **Properties** Price Price **Properties** Price -34% -23% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

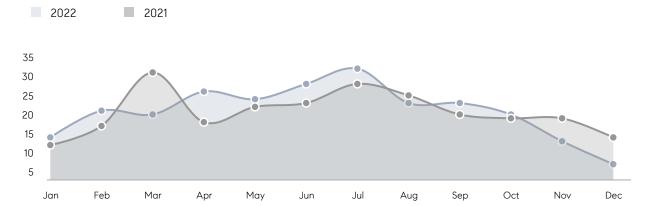
2022

		2022	2021	% Change
Overall	AVERAGE DOM	28	36	-22%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$430,391	\$388,222	10.9%
	# OF CONTRACTS	115	173	-33.5%
	NEW LISTINGS	142	208	-32%
Houses	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$450,728	\$405,040	11%
	# OF CONTRACTS	105	156	-33%
	NEW LISTINGS	133	191	-30%
Condo/Co-op/TH	AVERAGE DOM	32	24	33%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$212,227	\$217,800	-3%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	9	17	-47%

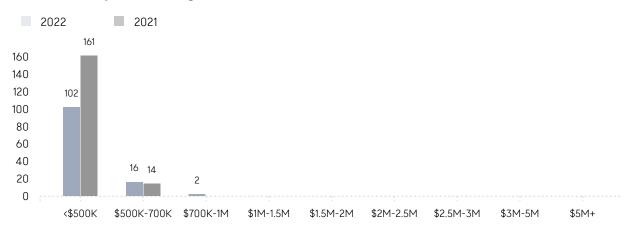
Roselle Park

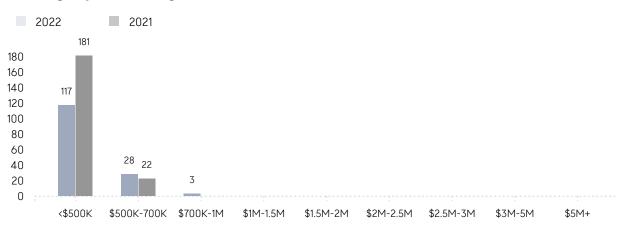
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Rutherford

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

0/ Cla aug aug

\$543K \$549K \$523K 279 264 \$527K Median Total Median Total Average Average Price Price **Properties** Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

2022

		2022	2021	% Change
Overall	AVERAGE DOM	44	36	22%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$523,984	\$484,508	8.1%
	# OF CONTRACTS	279	383	-27.2%
	NEW LISTINGS	287	416	-31%
Houses	AVERAGE DOM	43	33	30%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$641,822	\$585,771	10%
	# OF CONTRACTS	195	264	-26%
	NEW LISTINGS	204	292	-30%
Condo/Co-op/TH	AVERAGE DOM	46	42	10%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$292,281	\$285,768	2%
	# OF CONTRACTS	84	119	-29%
	NEW LISTINGS	83	124	-33%

Rutherford

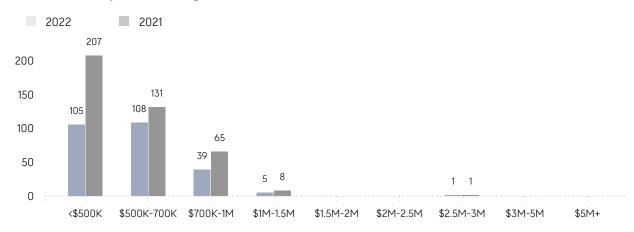
FULL YEAR 2022

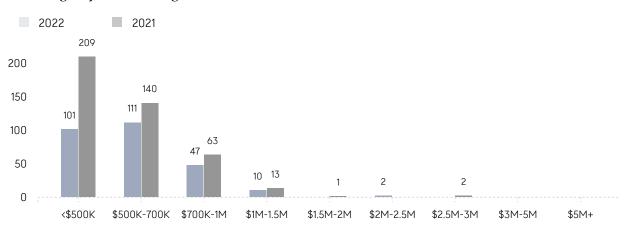
Monthly Inventory





Contracts By Price Range





Saddle Brook

FULL YEAR 2022

UNDER CONTRACT

2021

UNITS SOLD

2021

2021

2021

\$499K \$556K \$520K 123 \$537K 113 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -19% -20% Decrease From Increase From Increase From Decrease From Increase From Increase From

Property Statistics

2021

2021

		2022	2021	% Change
Overall	AVERAGE DOM	32	35	-9%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$556,470	\$493,097	12.9%
	# OF CONTRACTS	123	152	-19.1%
	NEW LISTINGS	143	158	-9%
Houses	AVERAGE DOM	31	34	-9%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$575,749	\$513,743	12%
	# OF CONTRACTS	109	140	-22%
	NEW LISTINGS	129	149	-13%
Condo/Co-op/TH	AVERAGE DOM	37	38	-3%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$357,900	\$289,812	23%
	# OF CONTRACTS	14	12	17%
	NEW LISTINGS	14	9	56%

Saddle Brook

FULL YEAR 2022

Monthly Inventory



Jun

Sep

Oct

Nov

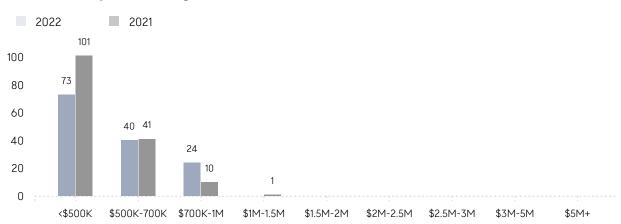
Dec

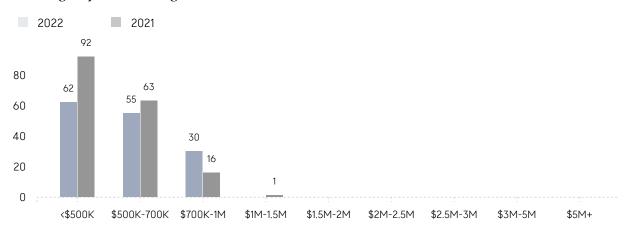
Contracts By Price Range

Mar

Feb

Jan





Saddle River

FULL YEAR 2022

UNDER CONTRACT

2021

UNITS SOLD

2021

2022

2021

2021

2021

% Chanae

\$2.6M \$2.8M \$2.1M \$2.0M 61 47 Total Median Total Median Average Average **Properties** Price Price **Properties** Price Price 29% -41% Decrease From Increase From Increase From Decrease From Increase From Increase From

Property Statistics

2021

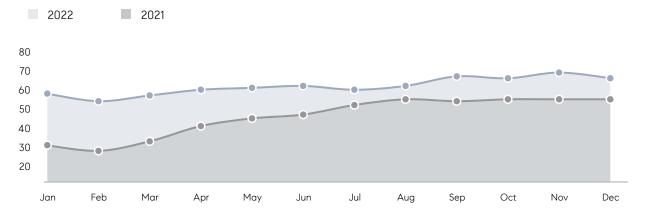
2021

		2022	2021	% Change
Overall	AVERAGE DOM	80	116	-31%
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$2,614,140	\$2,020,062	29.4%
	# OF CONTRACTS	61	83	-26.5%
	NEW LISTINGS	94	121	-22%
Houses	AVERAGE DOM	83	117	-29%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$2,711,907	\$2,039,179	33%
	# OF CONTRACTS	57	81	-30%
	NEW LISTINGS	87	119	-27%
Condo/Co-op/TH	AVERAGE DOM	58	61	-5%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$1,563,148	\$1,274,500	23%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	7	2	250%

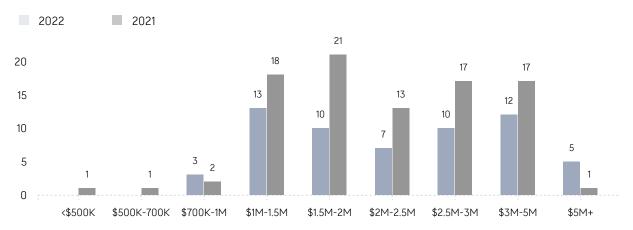
Saddle River

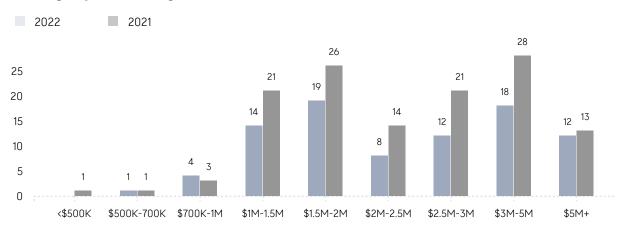
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Scotch Plains

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$735K \$718K \$651K 281 \$635K 275 Total Median Median Total Average Average Price **Properties** Price Price **Properties** Price 9% -20% -26% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

		2022	2021	% Change
Overall	AVERAGE DOM	29	31	-6%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$735,051	\$673,875	9.1%
	# OF CONTRACTS	281	351	-19.9%
	NEW LISTINGS	358	414	-14%
Houses	AVERAGE DOM	30	31	-3%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$773,837	\$712,027	9%
	# OF CONTRACTS	250	306	-18%
	NEW LISTINGS	322	363	-11%
Condo/Co-op/TH	AVERAGE DOM	27	32	-16%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$429,766	\$390,334	10%
	# OF CONTRACTS	31	45	-31%
	NEW LISTINGS	36	51	-29%

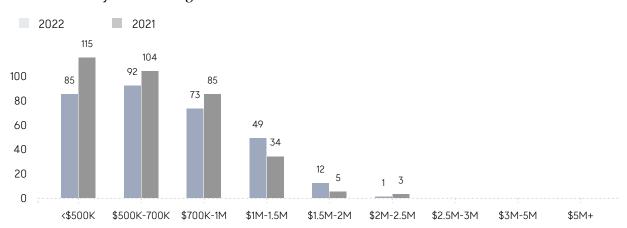
Scotch Plains

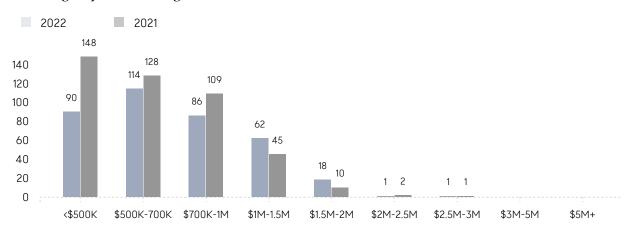
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Secaucus

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$485K \$450K \$482K \$449K 161 165 Total Total Average Average **Properties** Price Price Price **Properties** Price -13% Increase From Decrease From Increase From Change From Increase From 2021 2021 2021 2021 2021 2021

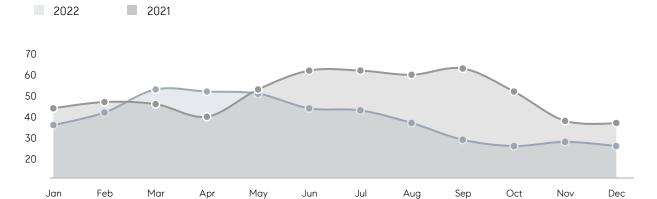
2022

		2022	2021	% Change
Overall	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$485,459	\$463,368	4.8%
	# OF CONTRACTS	161	186	-13.4%
	NEW LISTINGS	268	305	-12%
Houses	AVERAGE DOM	36	43	-16%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$678,157	\$612,922	11%
	# OF CONTRACTS	40	54	-26%
	NEW LISTINGS	63	78	-19%
Condo/Co-op/TH	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$421,745	\$403,342	5%
	# OF CONTRACTS	121	132	-8%
	NEW LISTINGS	205	227	-10%

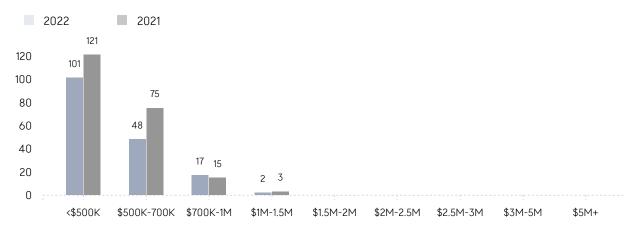
Secaucus

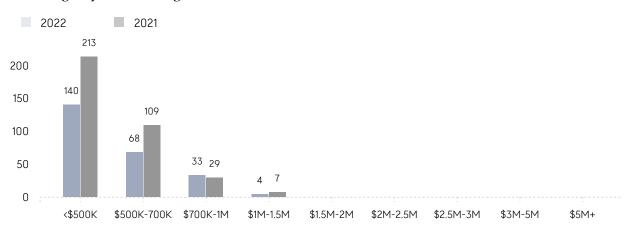
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Short Hills

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

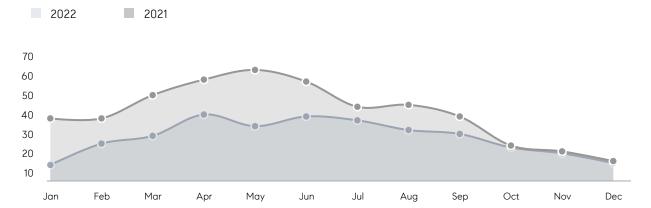
195	\$1.9M	\$1.7M	209	\$2.0M	\$1.8M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-27%	8%	10%	-26%	14%	15%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

	2022	2021	% Change
VERAGE DOM	28	37	-24%
OF ASKING PRICE	104%	101%	
VERAGE SOLD PRICE	\$2,022,599	\$1,777,281	13.8%
OF CONTRACTS	195	266	-26.7%
IEW LISTINGS	251	320	-22%
VERAGE DOM	27	37	-27%
5 OF ASKING PRICE	104%	101%	
VERAGE SOLD PRICE	\$2,025,231	\$1,780,298	14%
OF CONTRACTS	194	264	-27%
IEW LISTINGS	249	316	-21%
VERAGE DOM	142	14	914%
OF ASKING PRICE	99%	96%	
VERAGE SOLD PRICE	\$1,475,000	\$1,355,000	9%
OF CONTRACTS	1	2	-50%
IEW LISTINGS	2	4	-50%
OF CONTRACTS	1	2	-50%
5 1 5 1 5	OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS	VERAGE DOM 28 OF ASKING PRICE 104% VERAGE SOLD PRICE \$2,022,599 OF CONTRACTS 195 EW LISTINGS 251 VERAGE DOM 27 OF ASKING PRICE 104% VERAGE SOLD PRICE \$2,025,231 OF CONTRACTS 194 EW LISTINGS 249 VERAGE DOM 142 OF ASKING PRICE 99% VERAGE SOLD PRICE \$1,475,000 OF CONTRACTS 1	VERAGE DOM 28 37 OF ASKING PRICE 104% 101% VERAGE SOLD PRICE \$2,022,599 \$1,777,281 OF CONTRACTS 195 266 EW LISTINGS 251 320 VERAGE DOM 27 37 OF ASKING PRICE 104% 101% VERAGE SOLD PRICE \$2,025,231 \$1,780,298 OF CONTRACTS 194 264 EW LISTINGS 249 316 VERAGE DOM 142 14 OF ASKING PRICE 99% 96% VERAGE SOLD PRICE \$1,475,000 \$1,355,000 OF CONTRACTS 1 2

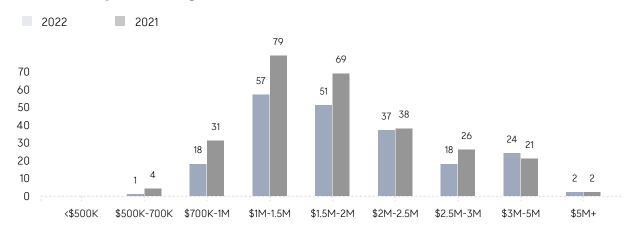
Short Hills

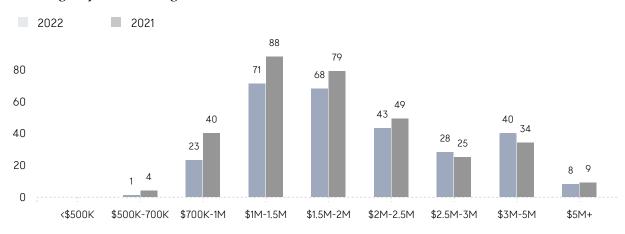
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Somerville

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$432K \$421K \$439K \$436K 118 119 Median Total Average Total Average Price **Properties** Price Price **Properties** Price 12% Increase From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

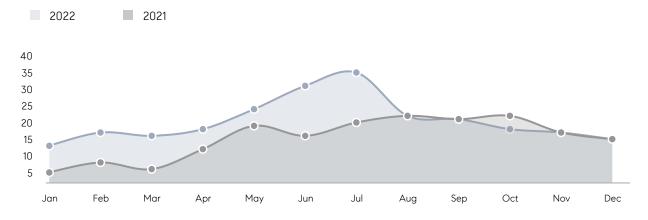
2022

		2022	2021	% Change
Overall	AVERAGE DOM	34	33	3%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$439,646	\$404,521	8.7%
	# OF CONTRACTS	118	105	12.4%
	NEW LISTINGS	154	133	16%
Houses	AVERAGE DOM	35	33	6%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$438,679	\$407,033	8%
	# OF CONTRACTS	102	100	2%
	NEW LISTINGS	126	126	0%
Condo/Co-op/TH	AVERAGE DOM	30	25	20%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$447,527	\$352,254	27%
	# OF CONTRACTS	16	5	220%
	NEW LISTINGS	28	7	300%

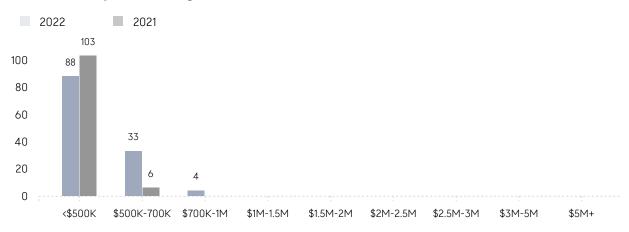
Somerville

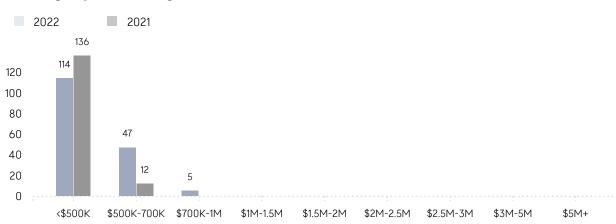
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





South Orange

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

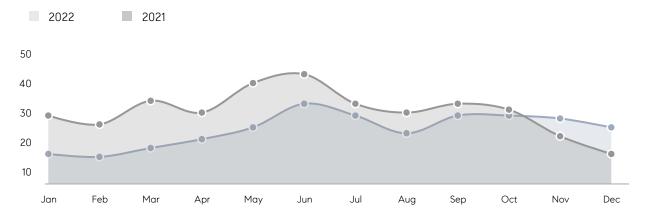
203	\$791K	\$769K	195	\$866K	\$838K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-30%	5%	5%	-35%	7%	9%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	22	26	-15%
	% OF ASKING PRICE	110%	107%	
	AVERAGE SOLD PRICE	\$866,323	\$810,740	6.9%
	# OF CONTRACTS	203	290	-30.0%
	NEW LISTINGS	231	318	-27%
Houses	AVERAGE DOM	19	23	-17%
	% OF ASKING PRICE	112%	108%	
	AVERAGE SOLD PRICE	\$943,228	\$862,500	9%
	# OF CONTRACTS	175	250	-30%
	NEW LISTINGS	201	274	-27%
Condo/Co-op/TH	AVERAGE DOM	39	42	-7%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$459,471	\$476,893	-4%
	# OF CONTRACTS	28	40	-30%
	NEW LISTINGS	30	44	-32%

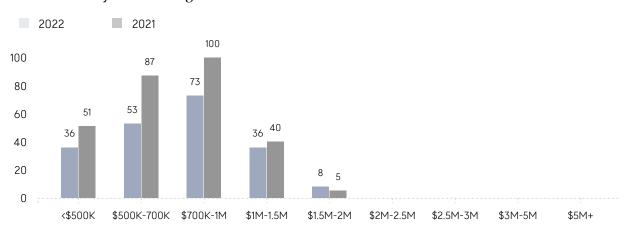
South Orange

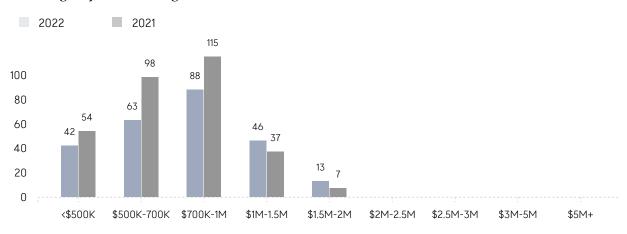
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Springfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

196	\$556K	\$529K	198	\$565K	\$550K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-16%	10%	5%	-19%	11%	7%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

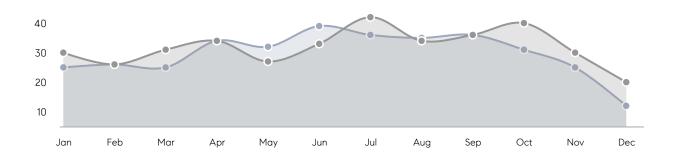
		2022	2021	% Change
Overall	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$565,486	\$508,898	11.1%
	# OF CONTRACTS	196	232	-15.5%
	NEW LISTINGS	244	282	-13%
Houses	AVERAGE DOM	28	33	-15%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$636,356	\$586,550	8%
	# OF CONTRACTS	158	171	-8%
	NEW LISTINGS	205	213	-4%
Condo/Co-op/TH	AVERAGE DOM	28	39	-28%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$302,255	\$293,860	3%
	# OF CONTRACTS	38	61	-38%
	NEW LISTINGS	39	69	-43%

Springfield

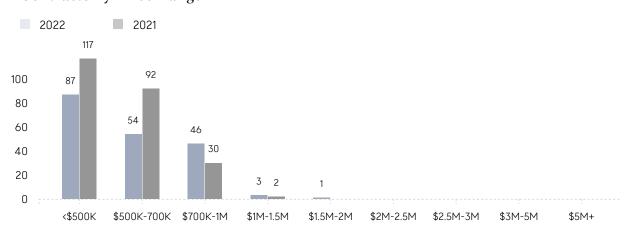
FULL YEAR 2022

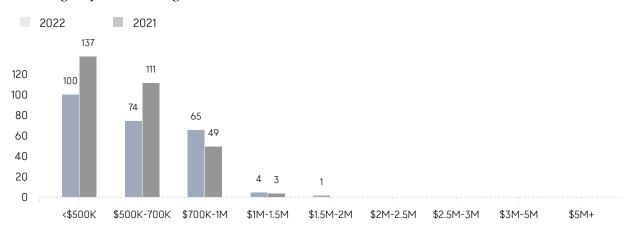
Monthly Inventory





Contracts By Price Range





Summit

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Chanae

\$1.2M \$1.0M \$1.3M \$1.2M 307 310 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -20% -24% Decrease From Increase From Change From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

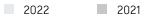
2022

		2022	2021	% Change
Overall	AVERAGE DOM	23	35	-34%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$1,358,730	\$1,229,664	10.5%
	# OF CONTRACTS	307	386	-20.5%
	NEW LISTINGS	377	455	-17%
Houses	AVERAGE DOM	21	30	-30%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$1,507,760	\$1,343,619	12%
	# OF CONTRACTS	253	319	-21%
	NEW LISTINGS	303	370	-18%
Condo/Co-op/TH	AVERAGE DOM	33	61	-46%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$601,892	\$681,051	-12%
	# OF CONTRACTS	54	67	-19%
	NEW LISTINGS	74	85	-13%

Summit

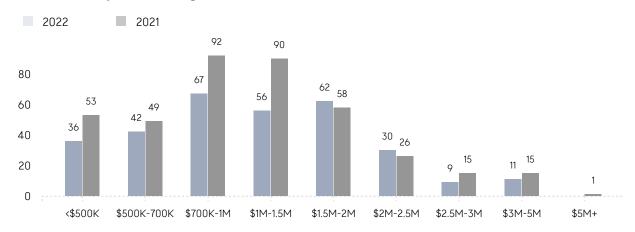
FULL YEAR 2022

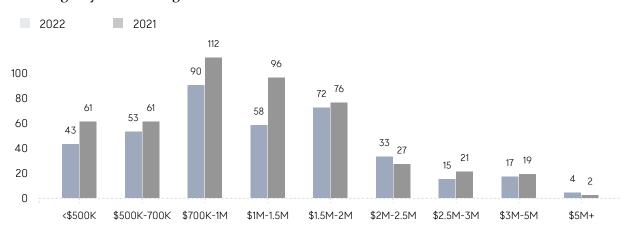
Monthly Inventory





Contracts By Price Range





Teaneck

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

390	\$561K	\$499K	361	\$561K	\$520K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-28%	5%	2%	-26%	4%	4%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

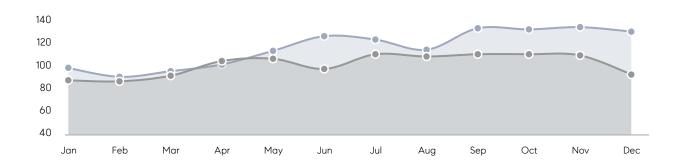
		2022	2021	% Change
Overall	AVERAGE DOM	40	44	-9%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$561,219	\$538,822	4.2%
	# OF CONTRACTS	390	544	-28.3%
	NEW LISTINGS	414	546	-24%
Houses	AVERAGE DOM	37	41	-10%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$606,921	\$575,079	6%
	# OF CONTRACTS	325	474	-31%
	NEW LISTINGS	347	488	-29%
Condo/Co-op/TH	AVERAGE DOM	52	68	-24%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$317,479	\$293,084	8%
	# OF CONTRACTS	65	70	-7%
	NEW LISTINGS	67	58	16%

Teaneck

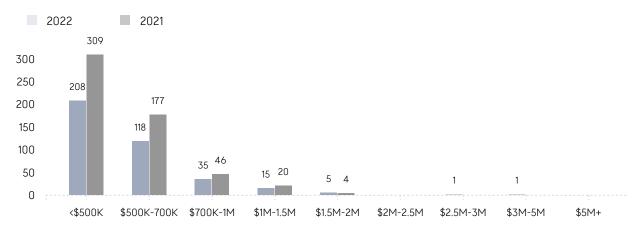
FULL YEAR 2022

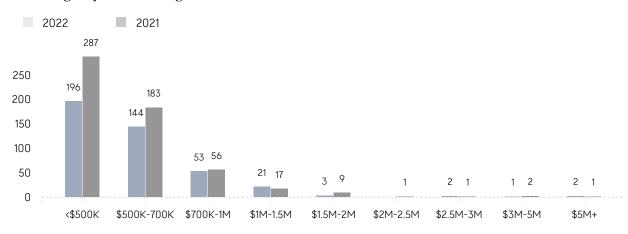
Monthly Inventory





Contracts By Price Range





Tenafly

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

192	\$1.2M	\$1.1M	193	\$1.3M	\$1.2M
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-34%	2%	10%	-27%	14%	26%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

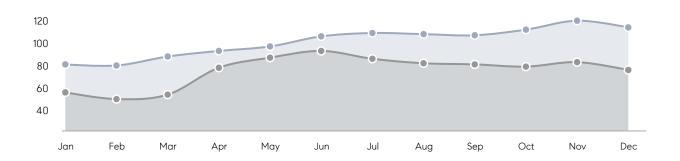
		2022	2021	% Change
Overall	AVERAGE DOM	46	57	-19%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,327,076	\$1,160,572	14.3%
	# OF CONTRACTS	192	293	-34.5%
	NEW LISTINGS	236	329	-28%
Houses	AVERAGE DOM	46	55	-16%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,466,885	\$1,240,354	18%
	# OF CONTRACTS	164	257	-36%
	NEW LISTINGS	197	284	-31%
Condo/Co-op/TH	AVERAGE DOM	43	75	-43%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$536,431	\$634,014	-15%
	# OF CONTRACTS	28	36	-22%
	NEW LISTINGS	39	45	-13%

Tenafly

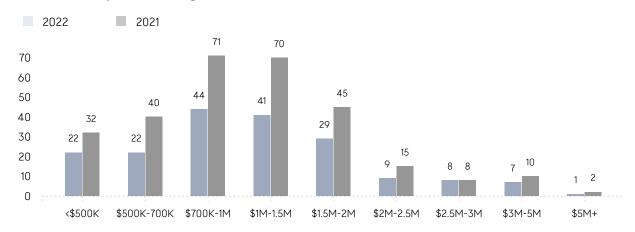
FULL YEAR 2022

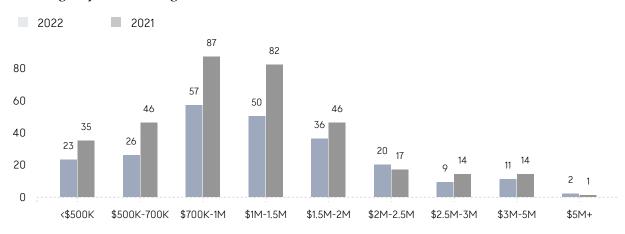
Monthly Inventory





Contracts By Price Range





Tewksbury Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$966K \$809K 97 \$980K \$829K 102 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -24% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

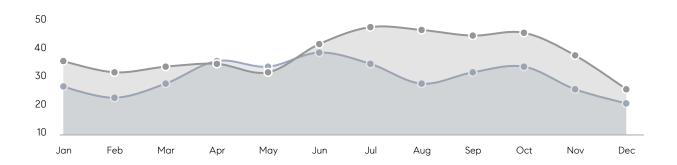
		2022	2021	% Change
Overall	AVERAGE DOM	63	62	2%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$966,743	\$831,153	16.3%
	# OF CONTRACTS	97	131	-26.0%
	NEW LISTINGS	139	166	-16%
Houses	AVERAGE DOM	67	66	2%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$994,202	\$855,396	16%
	# OF CONTRACTS	88	115	-23%
	NEW LISTINGS	125	147	-15%
Condo/Co-op/TH	AVERAGE DOM	27	29	-7%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$683,000	\$662,882	3%
	# OF CONTRACTS	9	16	-44%
	NEW LISTINGS	14	19	-26%

Tewksbury Township

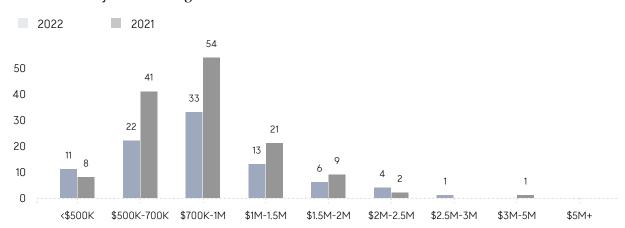
FULL YEAR 2022

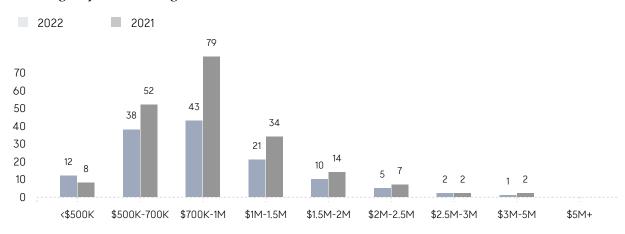
Monthly Inventory





Contracts By Price Range





Union

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$466K \$470K \$454K \$449K 625 641 Total Median Total Median Average Average **Properties** Price Properties Price Price Price -16% -14% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021

2022

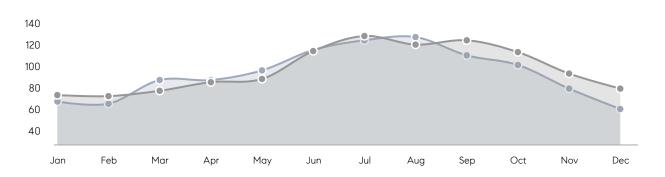
		2022	2021	% Change
Overall	AVERAGE DOM	34	32	6%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$466,257	\$421,991	10.5%
	# OF CONTRACTS	625	743	-15.9%
	NEW LISTINGS	758	873	-13%
Houses	AVERAGE DOM	34	31	10%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$487,456	\$445,793	9%
	# OF CONTRACTS	558	644	-13%
	NEW LISTINGS	669	771	-13%
Condo/Co-op/TH	AVERAGE DOM	31	35	-11%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$290,522	\$277,832	5%
	# OF CONTRACTS	67	99	-32%
	NEW LISTINGS	89	102	-13%

Union

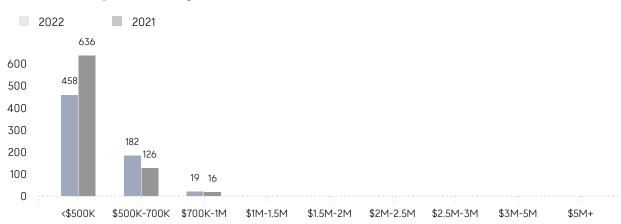
FULL YEAR 2022

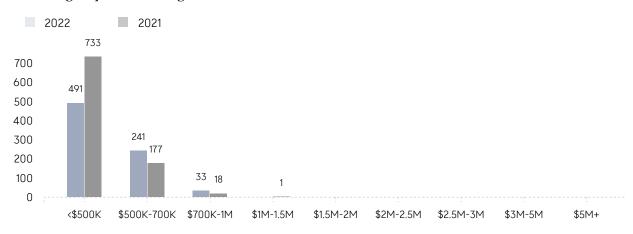
Monthly Inventory





Contracts By Price Range





Union City

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$377K \$394K \$340K 286 \$415K 263 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -21% -16% Decrease From Increase From Increase From Decrease From Increase From Decrease From 2021 2021 2021 2021 2021 2021

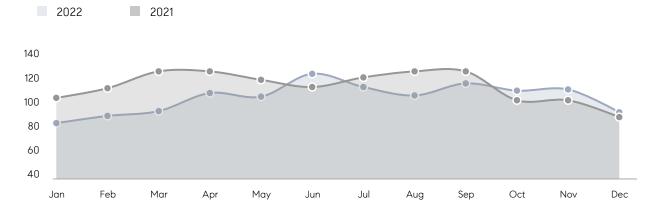
2022

		2022	2021	% Change
Overall	AVERAGE DOM	53	49	8%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$394,809	\$383,248	3.0%
	# OF CONTRACTS	286	361	-20.8%
	NEW LISTINGS	425	535	-21%
Houses	AVERAGE DOM	42	35	20%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$578,096	\$484,468	19%
	# OF CONTRACTS	35	38	-8%
	NEW LISTINGS	45	66	-32%
Condo/Co-op/TH	AVERAGE DOM	54	51	6%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$374,701	\$372,082	1%
	# OF CONTRACTS	251	323	-22%
	NEW LISTINGS	380	469	-19%

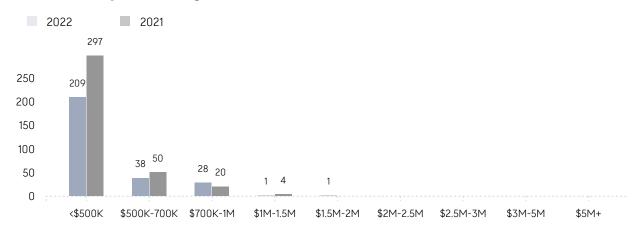
Union City

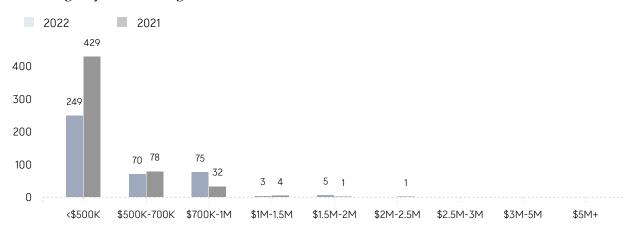
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Upper Saddle River

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$1.2M 164 \$1.3M \$1.1M 168 \$1.0M Total Median Average Median Total Average **Properties** Price Price **Properties** Price Price -11% Increase From Increase From Decrease From Increase From Decrease From Increase From 2021 2021 2021 2021 2021 2021

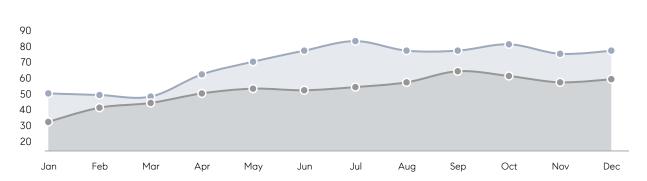
		2022	2021	% Change
Overall	AVERAGE DOM	38	41	-7%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$1,275,176	\$1,206,909	5.7%
	# OF CONTRACTS	164	245	-33.1%
	NEW LISTINGS	197	284	-31%
Houses	AVERAGE DOM	39	41	-5%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,382,175	\$1,218,501	13%
	# OF CONTRACTS	127	189	-33%
	NEW LISTINGS	158	214	-26%
Condo/Co-op/TH	AVERAGE DOM	35	39	-10%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$982,711	\$944,644	4%
	# OF CONTRACTS	37	56	-34%
	NEW LISTINGS	39	70	-44%

Upper Saddle River

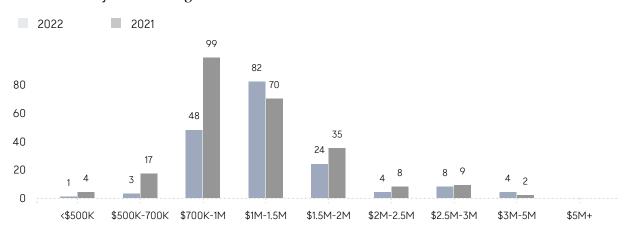
FULL YEAR 2022

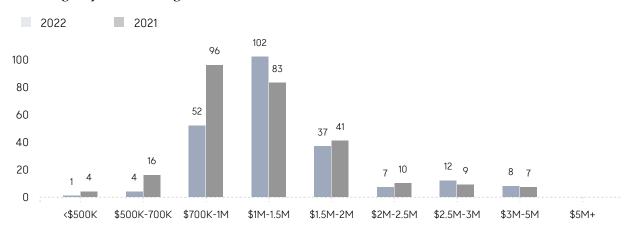
Monthly Inventory





Contracts By Price Range





Verona

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$549K \$605K \$603K 203 \$547K 216 Total Median Median Average Total Average Price Price Price **Properties Properties** Price -21% -19% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

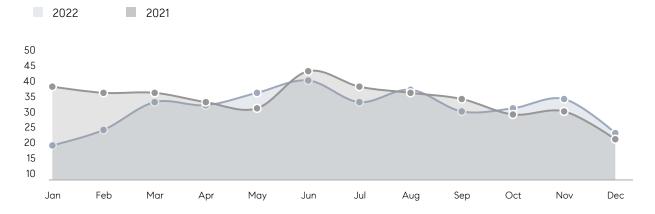
2022

		LULL	2021	70 Change
Overall	AVERAGE DOM	36	37	-3%
	% OF ASKING PRICE	108%	104%	
	AVERAGE SOLD PRICE	\$605,563	\$517,097	17.1%
	# OF CONTRACTS	203	257	-21.0%
	NEW LISTINGS	251	286	-12%
Houses	AVERAGE DOM	25	28	-11%
	% OF ASKING PRICE	111%	108%	
	AVERAGE SOLD PRICE	\$708,272	\$644,148	10%
	# OF CONTRACTS	140	164	-15%
	NEW LISTINGS	165	175	-6%
Condo/Co-op/TH	AVERAGE DOM	60	53	13%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$372,132	\$297,998	25%
	# OF CONTRACTS	63	93	-32%
	NEW LISTINGS	86	111	-23%

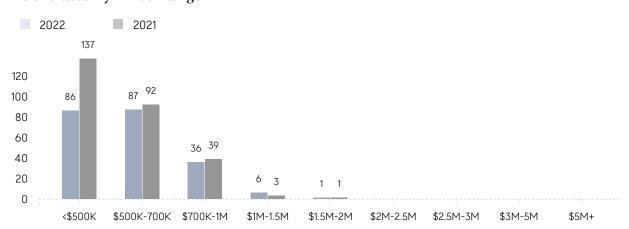
Verona

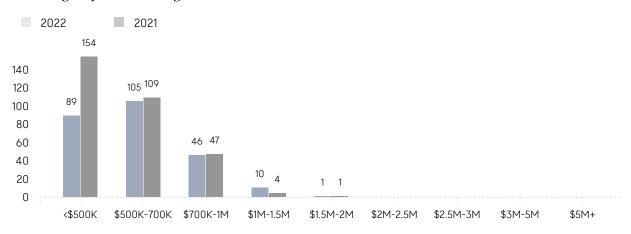
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Waldwick

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$535K \$555K \$540K 111 \$537K 121 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -39% -19% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021

2022

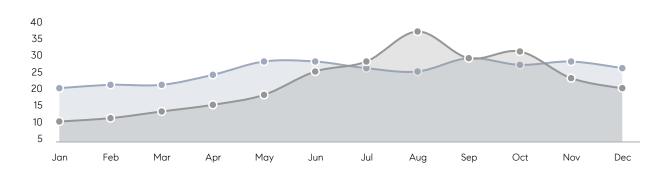
		2022	2021	% Change
Overall	AVERAGE DOM	21	22	-5%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$555,420	\$520,958	6.6%
	# OF CONTRACTS	111	182	-39.0%
	NEW LISTINGS	125	192	-35%
Houses	AVERAGE DOM	22	22	0%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$571,568	\$527,855	8%
	# OF CONTRACTS	103	161	-36%
	NEW LISTINGS	116	170	-32%
Condo/Co-op/TH	AVERAGE DOM	13	23	-43%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$408,742	\$466,994	-12%
	# OF CONTRACTS	8	21	-62%
	NEW LISTINGS	9	22	-59%

Waldwick

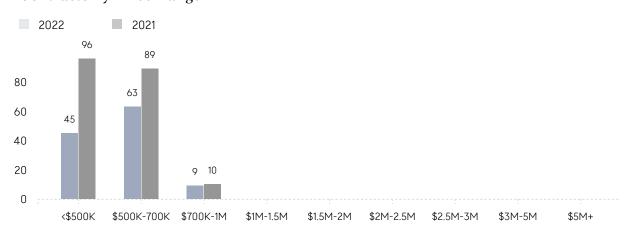
FULL YEAR 2022

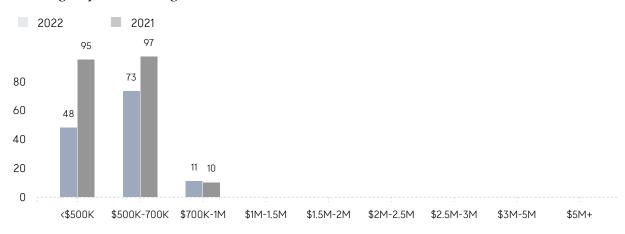
Monthly Inventory





Contracts By Price Range





Wallington

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

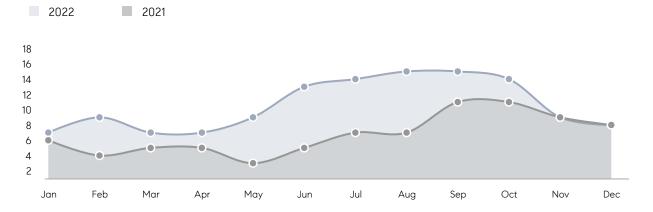
33	\$531K	\$429K	30	\$574K	\$504K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-13%	8%	1%	-9%	31%	23%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	31	45	-31%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$574,743	\$439,285	30.8%
	# OF CONTRACTS	33	38	-13.2%
	NEW LISTINGS	39	45	-13%
Houses	AVERAGE DOM	33	43	-23%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$594,344	\$444,252	34%
	# OF CONTRACTS	27	37	-27%
	NEW LISTINGS	33	44	-25%
Condo/Co-op/TH	AVERAGE DOM	15	79	-81%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$398,333	\$362,303	10%
	# OF CONTRACTS	6	1	500%
	NEW LISTINGS	6	1	500%

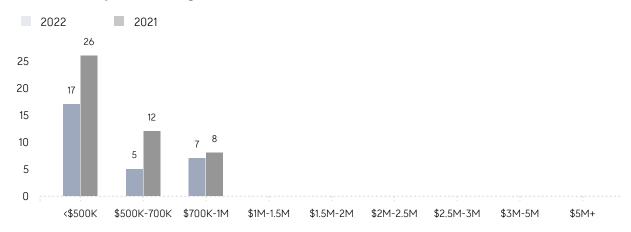
Wallington

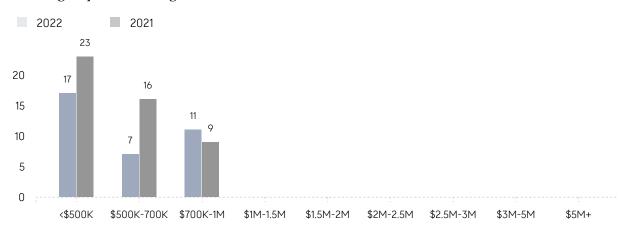
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Warren

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

212	\$1.0M	\$949K	227	\$1.0M	\$955K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-22%	9%	9%	-12%	13%	14%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

		2022	2021	% Change
Overall	AVERAGE DOM	43	46	-7%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,029,510	\$913,892	12.7%
	# OF CONTRACTS	212	273	-22.3%
	NEW LISTINGS	302	334	-10%
Houses	AVERAGE DOM	43	42	2%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,030,927	\$909,883	13%
	# OF CONTRACTS	193	263	-27%
	NEW LISTINGS	269	319	-16%
Condo/Co-op/TH	AVERAGE DOM	53	137	-61%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,010,835	\$1,003,925	1%
	# OF CONTRACTS	19	10	90%
	NEW LISTINGS	33	15	120%

Warren

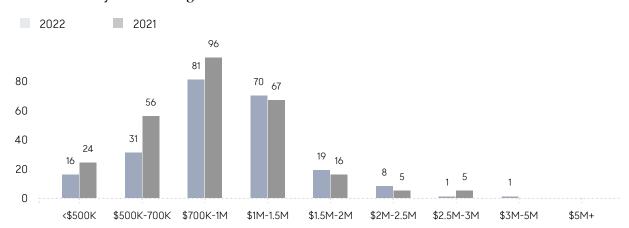
FULL YEAR 2022

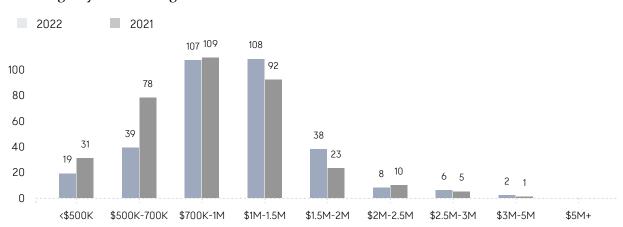
Monthly Inventory





Contracts By Price Range





Washington Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

\$685K \$661K \$599K 134 \$599K 127 Total Median Median Average Total Average **Properties** Price Price **Properties** Price Price -26% 9% Increase From Decrease From Increase From Increase From Decrease From Increase From 2021 2021 2021 2021 2021

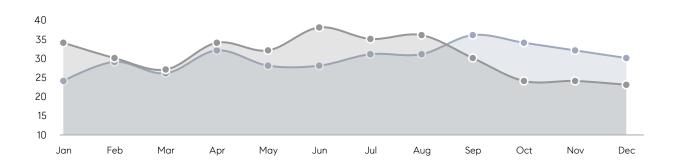
		2022	2021	% Change
Overall	AVERAGE DOM	33	39	-15%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$661,653	\$607,459	8.9%
	# OF CONTRACTS	134	181	-26.0%
	NEW LISTINGS	135	177	-24%
Houses	AVERAGE DOM	35	40	-12%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$693,520	\$626,418	11%
	# OF CONTRACTS	106	154	-31%
	NEW LISTINGS	106	149	-29%
Condo/Co-op/TH	AVERAGE DOM	23	38	-39%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$548,981	\$492,397	11%
	# OF CONTRACTS	28	27	4%
	NEW LISTINGS	29	28	4%

Washington Township

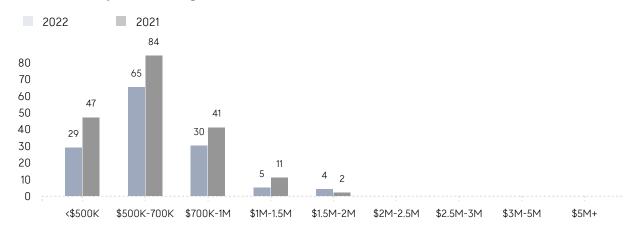
FULL YEAR 2022

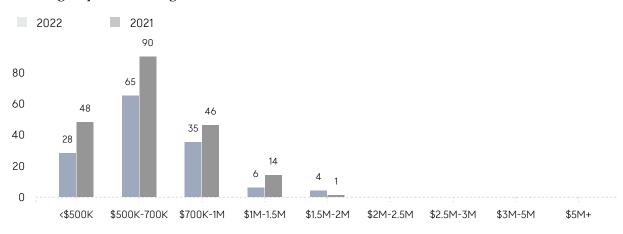
Monthly Inventory





Contracts By Price Range





Watchung

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$895K \$938K \$916K \$875K 95 104 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -15% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

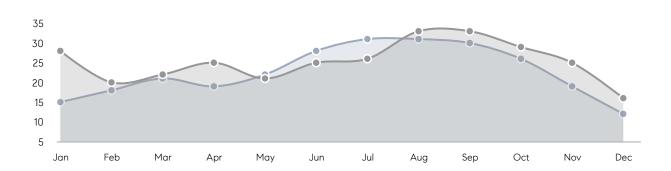
		2022	2021	% Change
Overall	AVERAGE DOM	50	49	2%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$916,823	\$874,391	4.9%
	# OF CONTRACTS	95	112	-15.2%
	NEW LISTINGS	130	136	-4%
Houses	AVERAGE DOM	47	45	4%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$949,697	\$904,968	5%
	# OF CONTRACTS	87	102	-15%
	NEW LISTINGS	116	125	-7%
Condo/Co-op/TH	AVERAGE DOM	81	93	-13%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$607,800	\$562,500	8%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	14	11	27%

Watchung

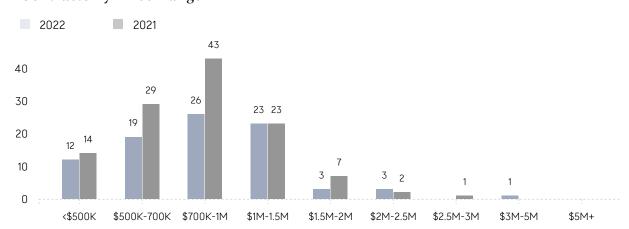
FULL YEAR 2022

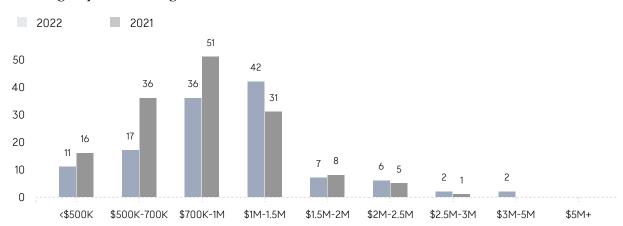
Monthly Inventory





Contracts By Price Range





Wayne

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

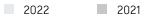
736	\$590K	\$574K	696	\$603K	\$600K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-26%	9%	15%	-27%	9%	13%
Decrease From 2021	Increase From 2021	Increase From 2021	Decrease From 2021	Increase From 2021	Increase From 2021

		2022	2021	% Change
Overall	AVERAGE DOM	31	36	-14%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$603,984	\$551,861	9.4%
	# OF CONTRACTS	736	1,000	-26.4%
	NEW LISTINGS	795	1,111	-28%
Houses	AVERAGE DOM	31	37	-16%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$671,240	\$613,217	9%
	# OF CONTRACTS	563	753	-25%
	NEW LISTINGS	634	855	-26%
Condo/Co-op/TH	AVERAGE DOM	33	32	3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$397,494	\$367,279	8%
	# OF CONTRACTS	173	247	-30%
	NEW LISTINGS	161	256	-37%

Wayne

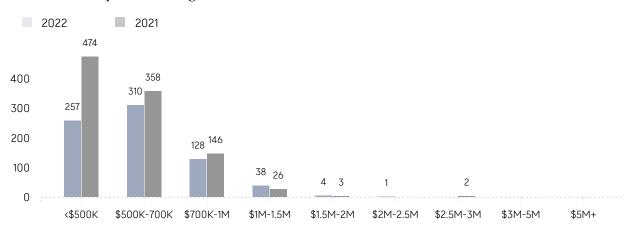
FULL YEAR 2022

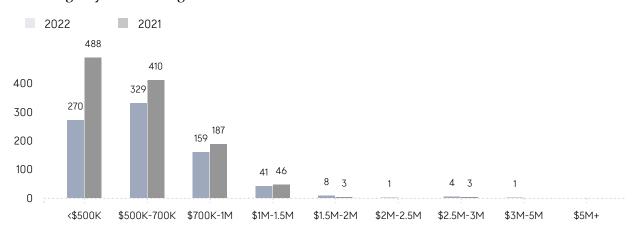
Monthly Inventory





Contracts By Price Range





Weehawken

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

240	\$945K	\$799K	191	\$843K	\$715K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
-13%	-4%	-6%	-6%	-5%	-10%
Decrease From 2021	Decrease From 2021	Decrease From 2021	Decrease From 2021	Decrease From 2021	Decrease From 2021

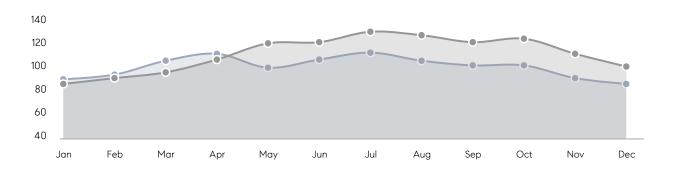
		2022	2021	% Change
Overall	AVERAGE DOM	53	58	-9%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$843,136	\$884,485	-4.7%
	# OF CONTRACTS	240	276	-13.0%
	NEW LISTINGS	339	432	-22%
Houses	AVERAGE DOM	55	50	10%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,150,310	\$1,067,706	8%
	# OF CONTRACTS	39	39	0%
	NEW LISTINGS	64	58	10%
Condo/Co-op/TH	AVERAGE DOM	52	59	-12%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$788,149	\$847,841	-7%
	# OF CONTRACTS	201	237	-15%
	NEW LISTINGS	275	374	-26%

Weehawken

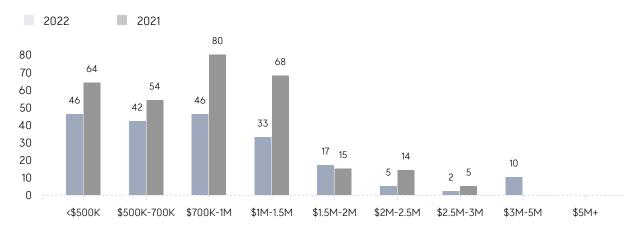
FULL YEAR 2022

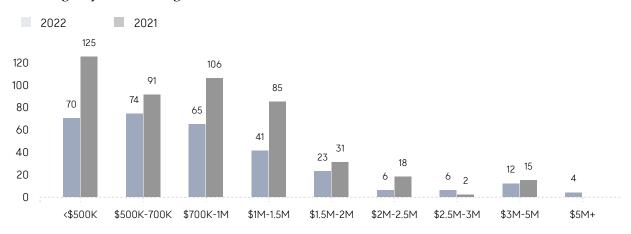
Monthly Inventory





Contracts By Price Range





West Caldwell

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$565K \$605K \$608K 112 \$579K 117 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -24% -19% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

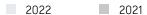
2022

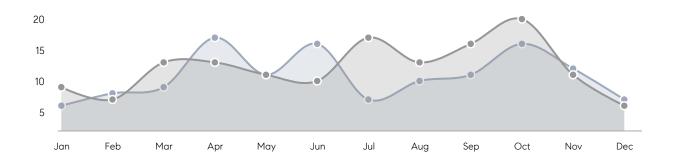
		LOLL	2021	% Change
Overall	AVERAGE DOM	27	24	13%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$608,891	\$585,596	4.0%
	# OF CONTRACTS	112	147	-23.8%
	NEW LISTINGS	133	159	-16%
Houses	AVERAGE DOM	26	22	18%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$628,249	\$603,465	4%
	# OF CONTRACTS	103	137	-25%
	NEW LISTINGS	124	147	-16%
Condo/Co-op/TH	AVERAGE DOM	36	50	-28%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$401,765	\$315,567	27%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	9	12	-25%

West Caldwell

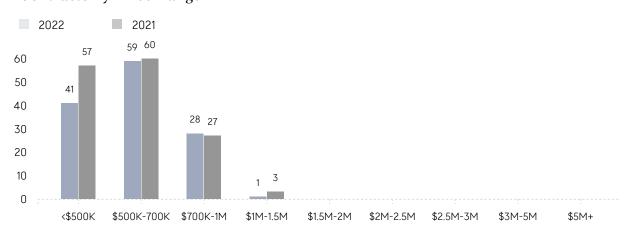
FULL YEAR 2022

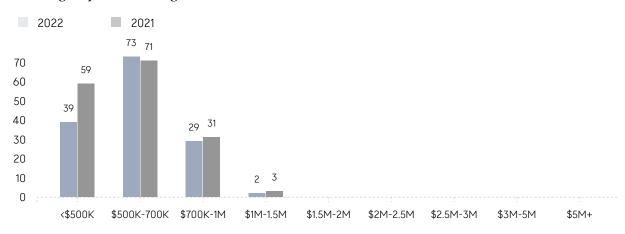
Monthly Inventory





Contracts By Price Range





West Milford

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

462	\$375K	\$350K	475	\$383K	\$363K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-10%	3%	0%	-8%	5%	4%
Decrease From 2021	Increase From	Change From 2021	Decrease From 2021	Increase From	Increase From

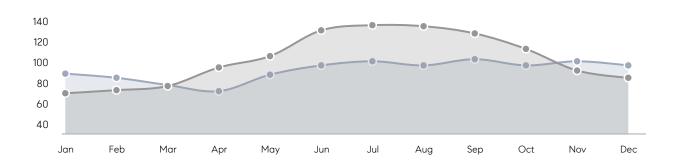
		2022	2021	% Change
Overall	AVERAGE DOM	45	48	-6%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$383,860	\$364,945	5.2%
	# OF CONTRACTS	462	512	-9.8%
	NEW LISTINGS	560	600	-7%
Houses	AVERAGE DOM	47	51	-8%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$409,083	\$385,583	6%
	# OF CONTRACTS	380	440	-14%
	NEW LISTINGS	466	515	-10%
Condo/Co-op/TH	AVERAGE DOM	35	33	6%
	% OF ASKING PRICE	102%	115%	
	AVERAGE SOLD PRICE	\$262,976	\$235,309	12%
	# OF CONTRACTS	82	72	14%
	NEW LISTINGS	94	85	11%

West Milford

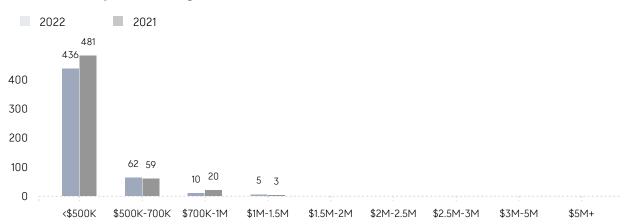
FULL YEAR 2022

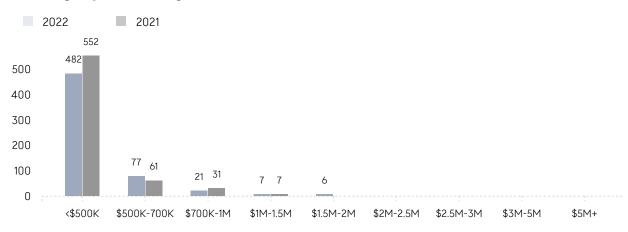
Monthly Inventory





Contracts By Price Range





West New York

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$496K \$370K \$500K \$405K 209 223 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -4% -21% Decrease From Decrease From Decrease From Decrease From Decrease From Change From 2021 2021 2021 2021 2021 2021

2022

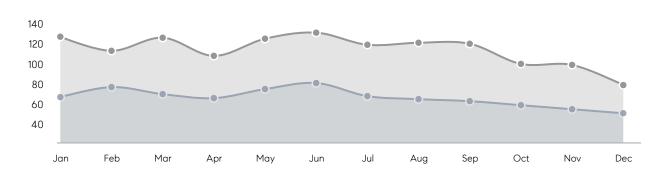
		2022	2021	% Change
Overall	AVERAGE DOM	49	59	-17%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$500,311	\$503,065	-0.5%
	# OF CONTRACTS	209	285	-26.7%
	NEW LISTINGS	334	494	-32%
Houses	AVERAGE DOM	40	32	25%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$541,167	\$615,800	-12%
	# OF CONTRACTS	15	11	36%
	NEW LISTINGS	23	21	10%
Condo/Co-op/TH	AVERAGE DOM	50	60	-17%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$496,723	\$498,921	0%
	# OF CONTRACTS	194	274	-29%
	NEW LISTINGS	311	473	-34%

West New York

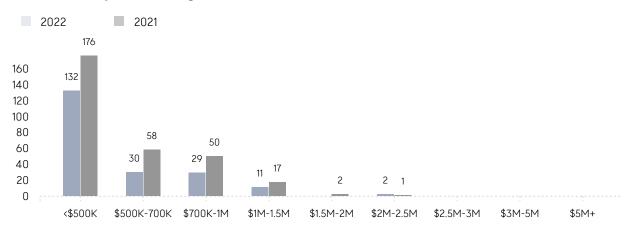
FULL YEAR 2022

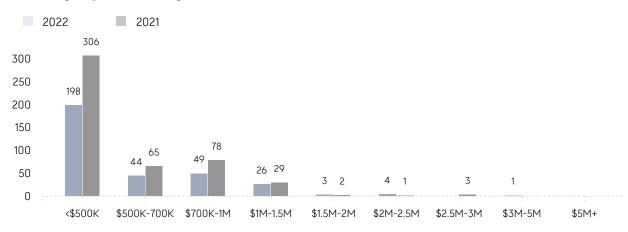
Monthly Inventory





Contracts By Price Range





West Orange

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$500K \$550K 758 \$539K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -19% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

2022

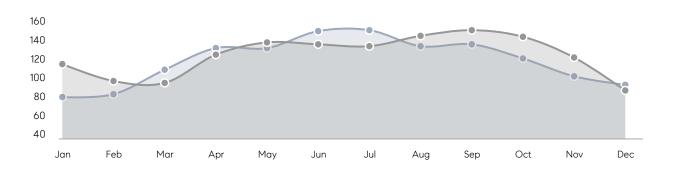
		2022	2021	% Change
Overall	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	108%	105%	
	AVERAGE SOLD PRICE	\$575,280	\$511,497	12.5%
	# OF CONTRACTS	758	914	-17.1%
	NEW LISTINGS	831	999	-17%
Houses	AVERAGE DOM	33	28	18%
	% OF ASKING PRICE	108%	107%	
	AVERAGE SOLD PRICE	\$617,556	\$562,373	10%
	# OF CONTRACTS	567	624	-9%
	NEW LISTINGS	638	689	-7%
Condo/Co-op/TH	AVERAGE DOM	27	33	-18%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$457,712	\$402,667	14%
	# OF CONTRACTS	191	290	-34%
	NEW LISTINGS	193	310	-38%

West Orange

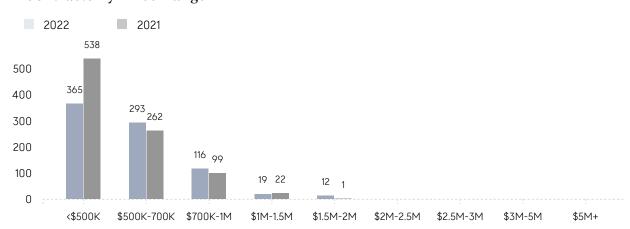
FULL YEAR 2022

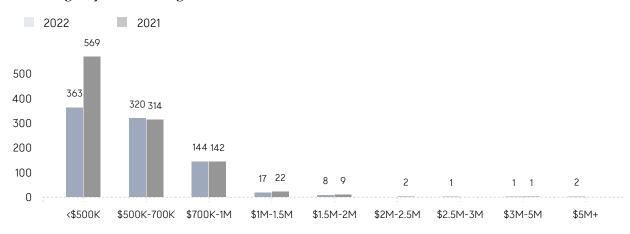
Monthly Inventory





Contracts By Price Range





Westfield

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

365	\$1.0M	\$899K	379	\$1.0M	\$945K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-24%	6%	6%	-26%	9%	7%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
2021	2021	2021	2021	2021	2021

2022

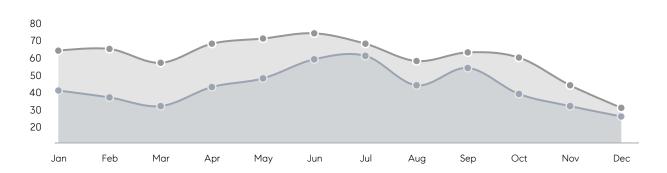
		2022	2021	% Change
Overall	AVERAGE DOM	25	32	-22%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$1,053,369	\$963,665	9.3%
	# OF CONTRACTS	365	483	-24.4%
	NEW LISTINGS	448	595	-25%
Houses	AVERAGE DOM	25	30	-17%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$1,102,547	\$993,911	11%
	# OF CONTRACTS	336	452	-26%
	NEW LISTINGS	416	558	-25%
Condo/Co-op/TH	AVERAGE DOM	31	57	-46%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$459,853	\$563,744	-18%
	# OF CONTRACTS	29	31	-6%
	NEW LISTINGS	32	37	-14%

Westfield

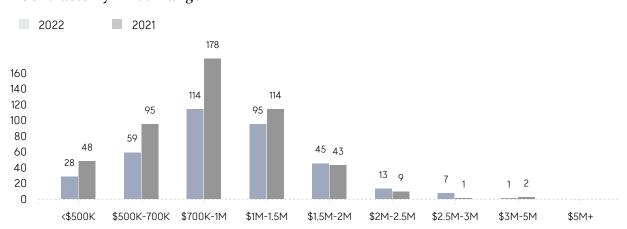
FULL YEAR 2022

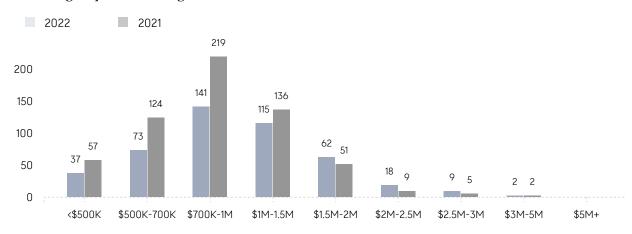
Monthly Inventory





Contracts By Price Range





Westwood

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$574K 120 \$561K \$557K 112 \$575K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -13% -13% Decrease From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

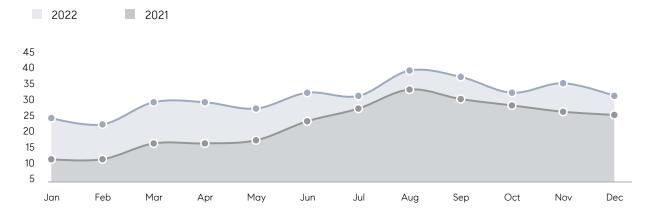
2022

		2022	2021	% Change
Overall	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$574,954	\$511,806	12.3%
	# OF CONTRACTS	120	138	-13.0%
	NEW LISTINGS	130	152	-14%
Houses	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$604,074	\$553,424	9%
	# OF CONTRACTS	111	124	-10%
	NEW LISTINGS	123	137	-10%
Condo/Co-op/TH	AVERAGE DOM	36	30	20%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$241,694	\$237,618	2%
	# OF CONTRACTS	9	14	-36%
	NEW LISTINGS	7	15	-53%

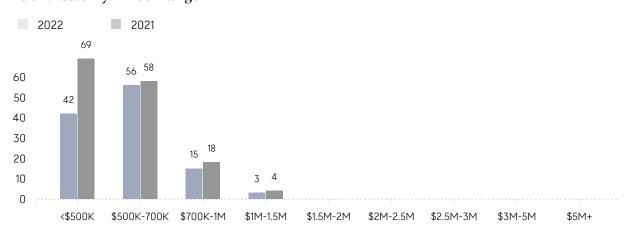
Westwood

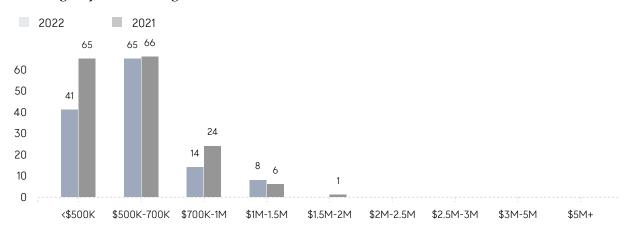
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Whippany

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

85	\$558K	\$540K	94	\$570K	\$549K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-29%	1%	8%	-17%	1%	5%
Decrease From 2021	Increase From	Increase From	Decrease From	Change From	Increase From
	2021	2021	2021	2021	2021

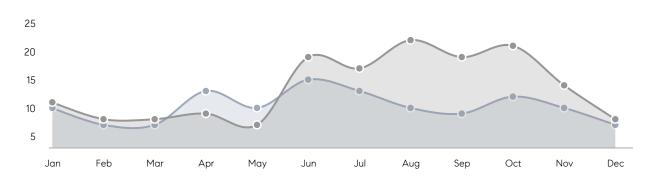
		2022	2021	% Change
Overall	AVERAGE DOM	24	27	-11%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$570,046	\$564,740	0.9%
	# OF CONTRACTS	85	120	-29.2%
	NEW LISTINGS	106	154	-31%
Houses	AVERAGE DOM	24	26	-8%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$650,888	\$641,627	1%
	# OF CONTRACTS	50	73	-32%
	NEW LISTINGS	66	100	-34%
Condo/Co-op/TH	AVERAGE DOM	25	28	-11%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$456,038	\$434,763	5%
	# OF CONTRACTS	35	47	-26%
	NEW LISTINGS	40	54	-26%

Whippany

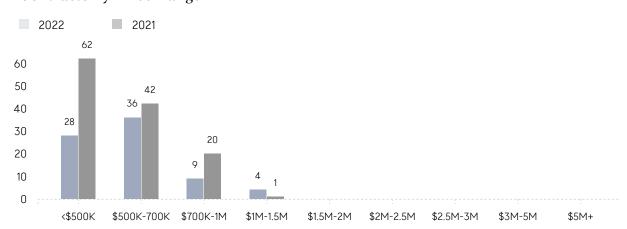
FULL YEAR 2022

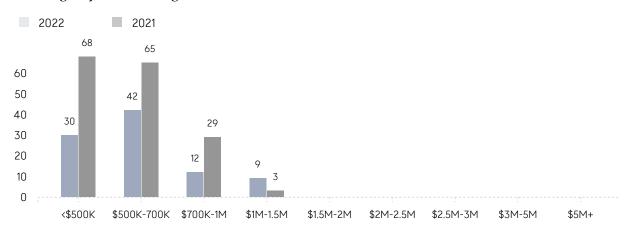
Monthly Inventory





Contracts By Price Range





Wood-Ridge

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$572K 156 \$563K \$552K 152 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -23% -12% Decrease From Increase From Change From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

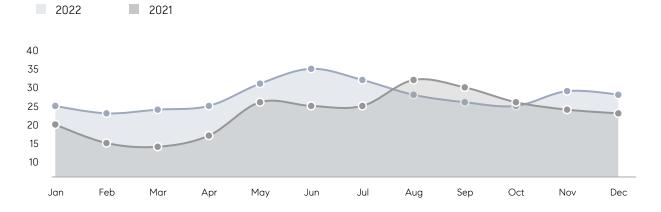
2022

		2022	2021	% Change
Overall	AVERAGE DOM	32	28	14%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$578,360	\$537,832	7.5%
	# OF CONTRACTS	156	203	-23.2%
	NEW LISTINGS	158	217	-27%
Houses	AVERAGE DOM	29	28	4%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$549,193	\$546,532	0%
	# OF CONTRACTS	92	88	5%
	NEW LISTINGS	92	108	-15%
Condo/Co-op/TH	AVERAGE DOM	36	29	24%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$610,767	\$530,853	15%
	# OF CONTRACTS	64	115	-44%
	NEW LISTINGS	66	109	-39%

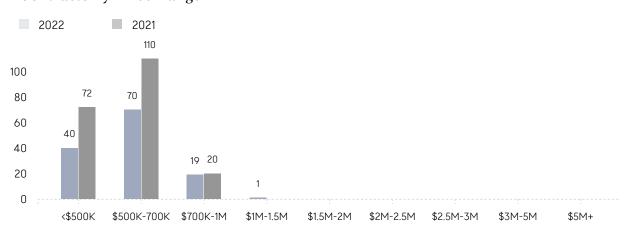
Wood-Ridge

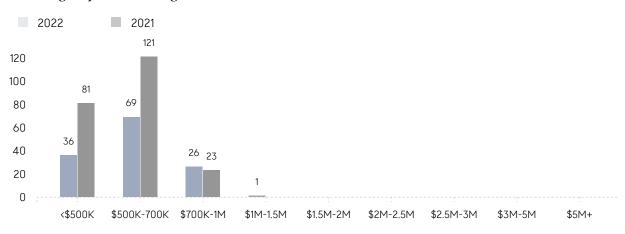
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Woodbridge Township

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$411K 208 \$403K \$399K 209 \$410K Median Total Total Average Median Average **Properties** Price Price **Properties** Price Price 11% 11% Increase From Increase From Increase From Increase From Increase From Increase From 2021 2021 2021 2021 2021 2021

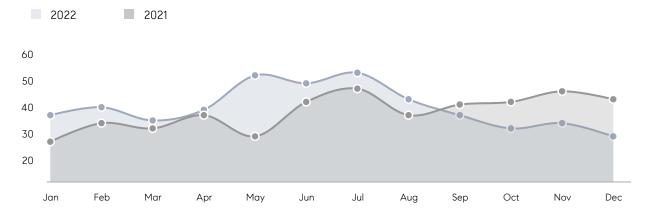
2022

		LULL	2021	% Change
Overall	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$411,991	\$369,795	11.4%
	# OF CONTRACTS	208	198	5.1%
	NEW LISTINGS	258	267	-3%
Houses	AVERAGE DOM	37	38	-3%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$435,545	\$401,064	9%
	# OF CONTRACTS	179	149	20%
	NEW LISTINGS	220	210	5%
Condo/Co-op/TH	AVERAGE DOM	36	34	6%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$294,897	\$266,871	11%
	# OF CONTRACTS	29	49	-41%
	NEW LISTINGS	38	57	-33%

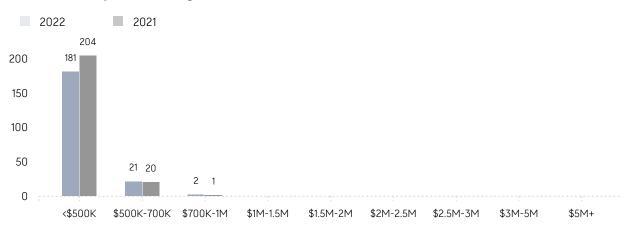
Woodbridge Township

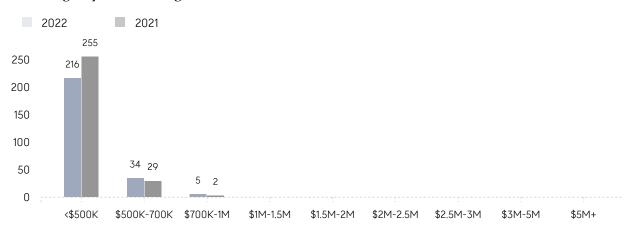
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Woodcliff Lake

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

2021

% Change

\$1.0M \$949K \$1.1M \$999K 95 85 Median Total Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Decrease From Increase From Increase From 2021 2021 2021 2021 2021 2021

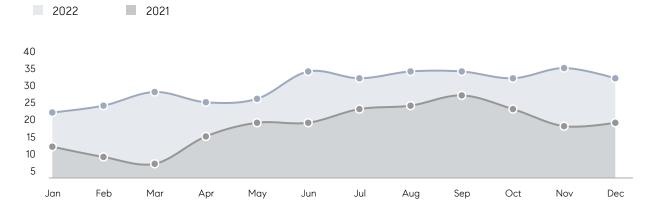
2022

		2022	2021	% Change
Overall	AVERAGE DOM	29	44	-34%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$1,106,575	\$904,835	22.3%
	# OF CONTRACTS	95	91	4.4%
	NEW LISTINGS	115	104	11%
Houses	AVERAGE DOM	30	45	-33%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$1,129,538	\$911,879	24%
	# OF CONTRACTS	86	82	5%
	NEW LISTINGS	106	95	12%
Condo/Co-op/TH	AVERAGE DOM	11	37	-70%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$850,700	\$841,444	1%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	9	9	0%

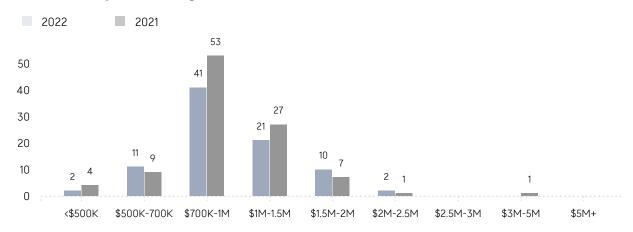
Woodcliff Lake

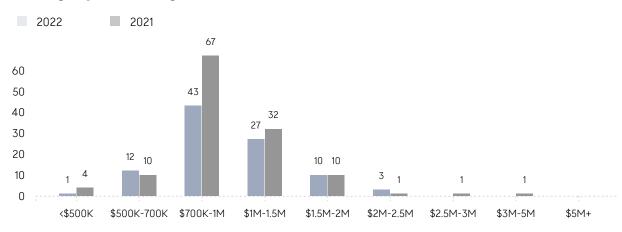
FULL YEAR 2022

Monthly Inventory



Contracts By Price Range





Wyckoff

FULL YEAR 2022

UNDER CONTRACT

UNITS SOLD

199	\$993K	\$859K	200	\$995K	\$879K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-40%	10%	7%	-31%	12%	12%
Decrease From 2021	Increase From	Increase From	Decrease From	Increase From	Increase From
	2021	2021	2021	2021	2021

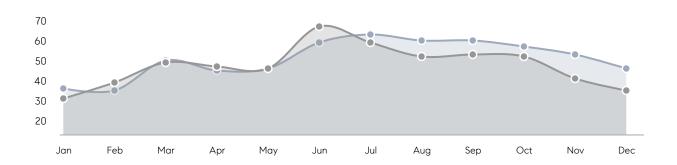
		2022	2021	% Change
Overall	AVERAGE DOM	30	45	-33%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$995,683	\$890,383	11.8%
	# OF CONTRACTS	199	331	-39.9%
	NEW LISTINGS	219	346	-37%
Houses	AVERAGE DOM	30	41	-27%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$1,020,126	\$916,975	11%
	# OF CONTRACTS	180	297	-39%
	NEW LISTINGS	201	313	-36%
Condo/Co-op/TH	AVERAGE DOM	30	73	-59%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$748,544	\$676,819	11%
	# OF CONTRACTS	19	34	-44%
	NEW LISTINGS	18	33	-45%

Wyckoff

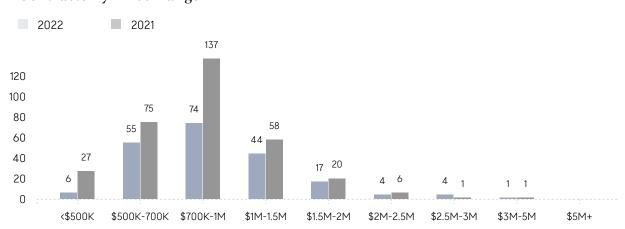
FULL YEAR 2022

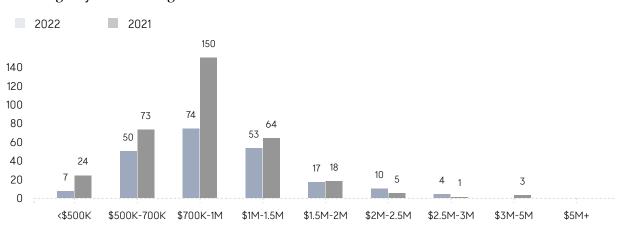
Monthly Inventory





Contracts By Price Range





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