



COMPASS

# Heights Market Insights

FULL-YEAR REPORT 2021

**+28%**

INCREASE IN SALES  
COMPARED TO  
2020

**-12.2%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
2020

**+5.9%**

INCREASE IN  
AVERAGE PRICE  
COMPARED TO  
2020

**+7.0%**

INCREASE IN  
MEDIAN PRICE  
COMPARED TO  
2020

		2021	2020	%Δ
Overall	AVERAGE DOM	36	41	-12%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$585,362	\$552,983	5.9%
	# OF SALES	387	302	28.1%
	# OF CONTRACTS	377	329	14.6%
	NEW LISTINGS	712	722	-1%
Houses	AVERAGE DOM	27	37	-27%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$646,327	\$631,742	2%
	# OF SALES	57	48	18.8%
	# OF CONTRACTS	54	50	8%
	NEW LISTINGS	92	96	-4%
Condo/Co-op/TH	AVERAGE DOM	38	41	-7%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$575,296	\$538,100	7%
	# OF SALES	330	254	29.9%
	# OF CONTRACTS	323	279	16%
	NEW LISTINGS	620	626	-1%

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, 2020 - 2021