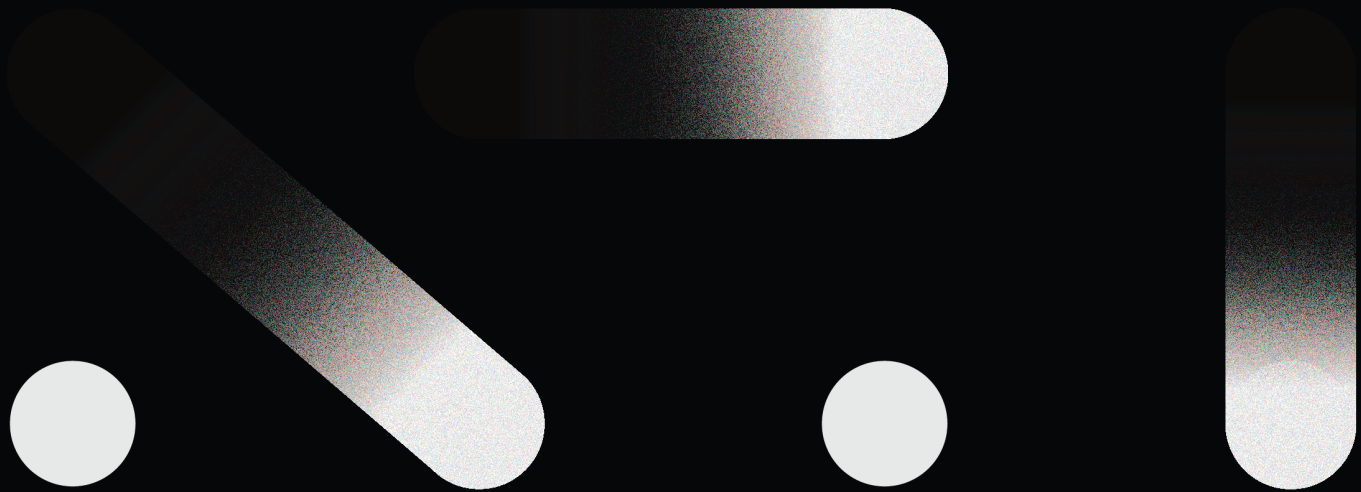
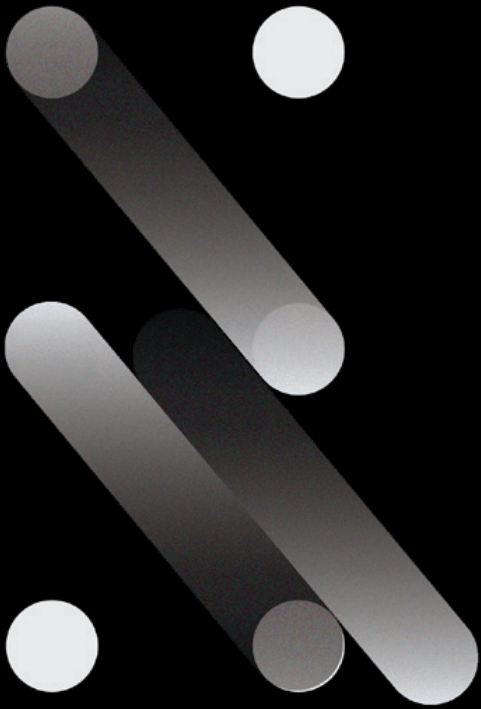


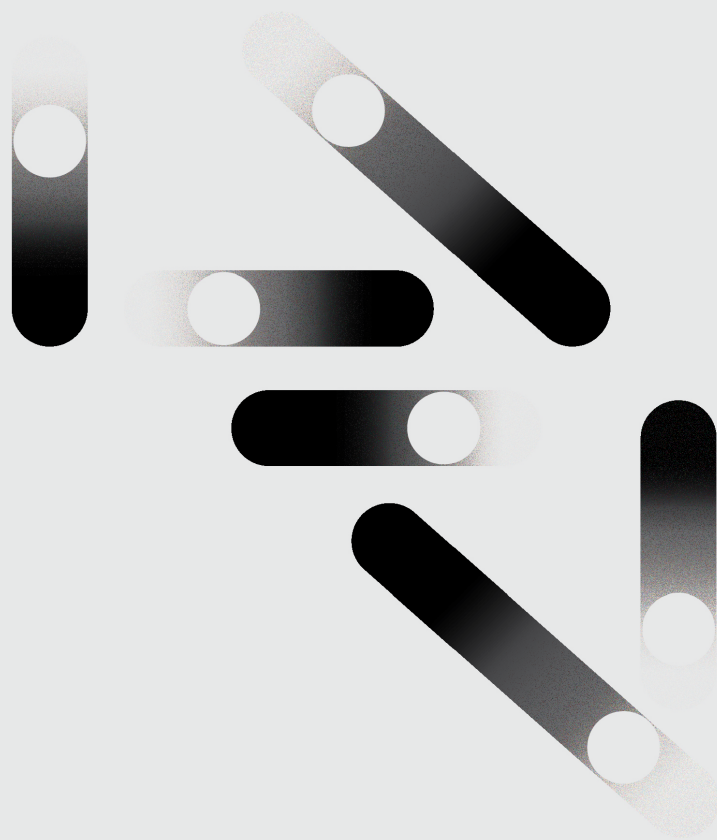
COMPASS



# MARKET INSIGHTS







COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

1409 Peachtree Street NE  
Atlanta, GA 30309

**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009

# Greater Atlanta Market Insights

Q3 2021



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- 29. VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK

# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on September 1st, 2021.

## **NEW**

is defined as any properties put on the market during Q3 2021.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of September 1st, 2021. The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by September 1st, 2021.

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

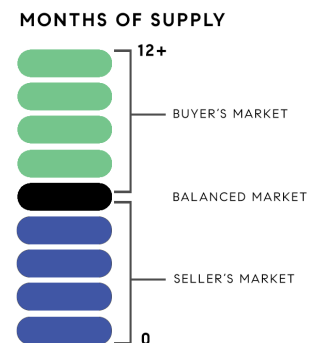
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

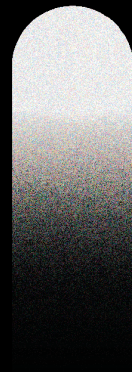
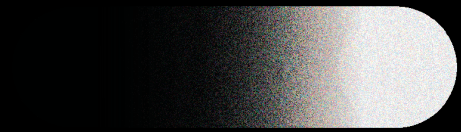
## **SALE-TO-LIST RATIO**

is the sale price divided by the list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

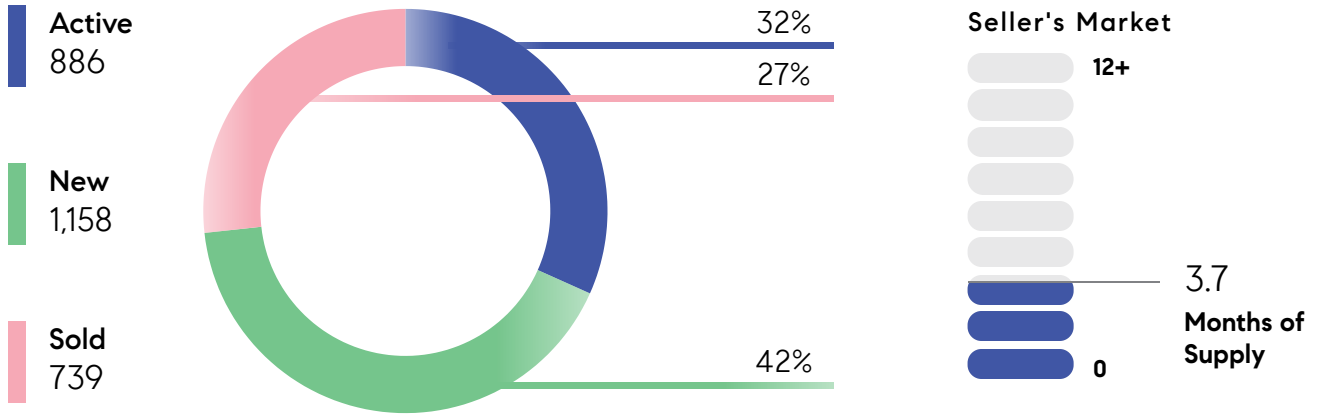
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





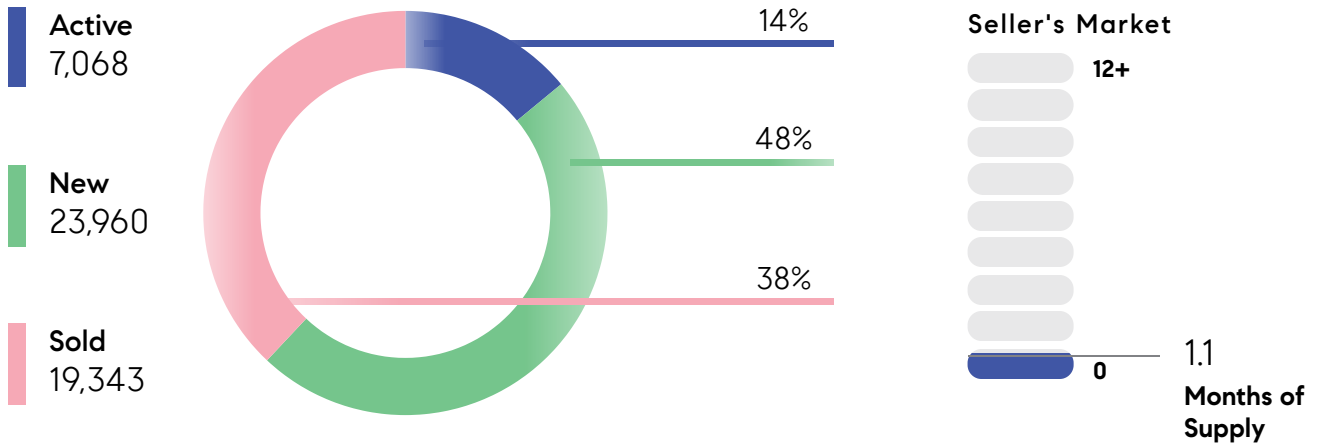
# Overall Atlanta Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,780,758	46	98.6%	\$1,544,875
YoY Change	2.3%	-55.3%	2.5%	-0.2%

## DETACHED UNDER 1M



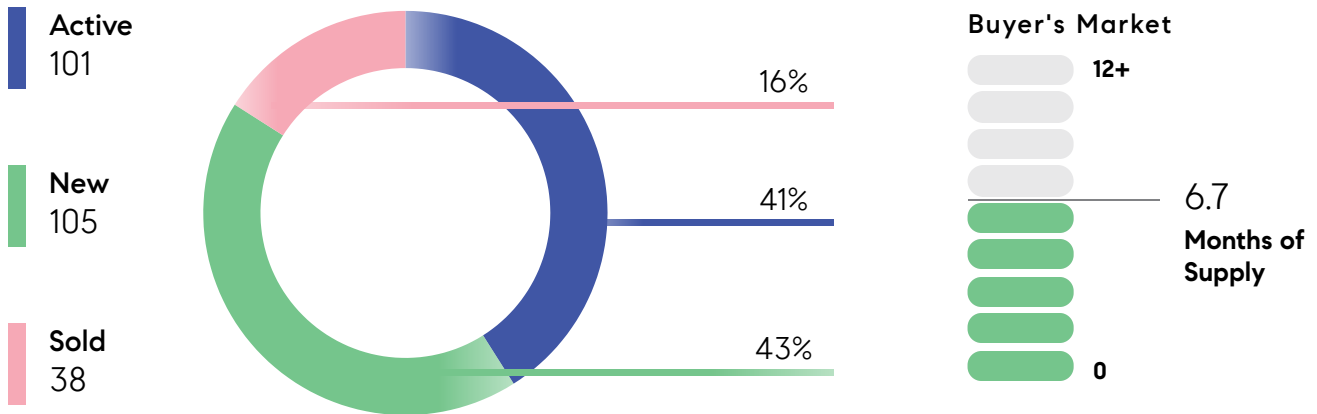
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$399,758	16	101.7%	\$392,753
YoY Change	12.3%	-66.7%	2.7%	15.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

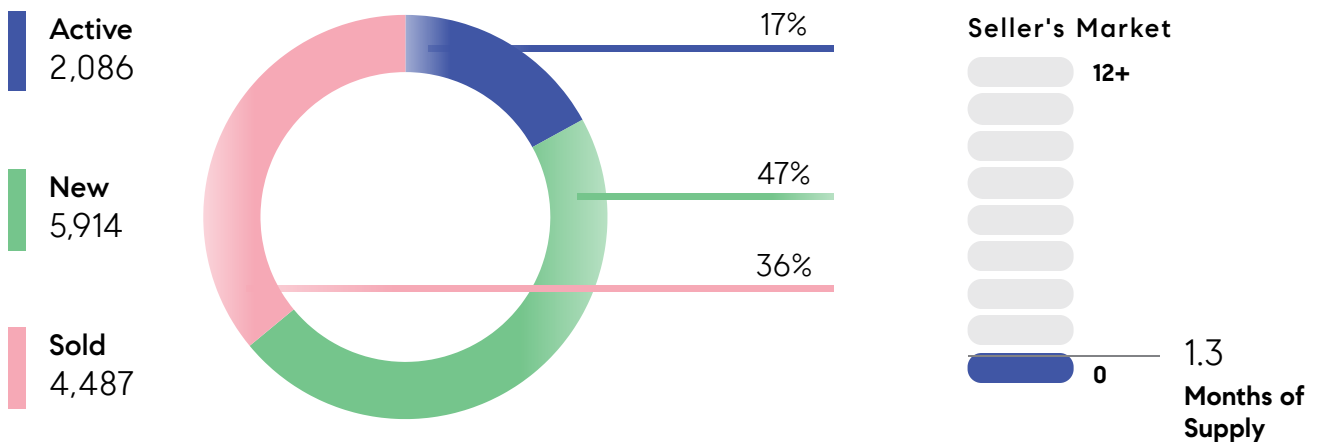
# Overall Atlanta Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,821,691	80	95.9%	\$1,621,343
YoY Change	11.0%	-8.0%	0.4%	12.8%

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$330,358	26	100.7%	\$316,294
YoY Change	5.4%	-50.0%	-17.8%	13.0%

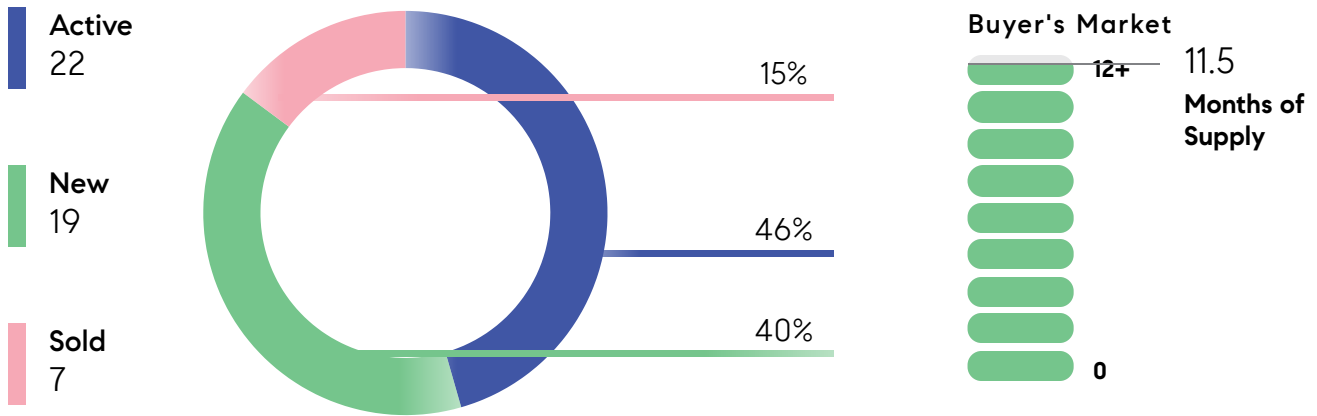
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



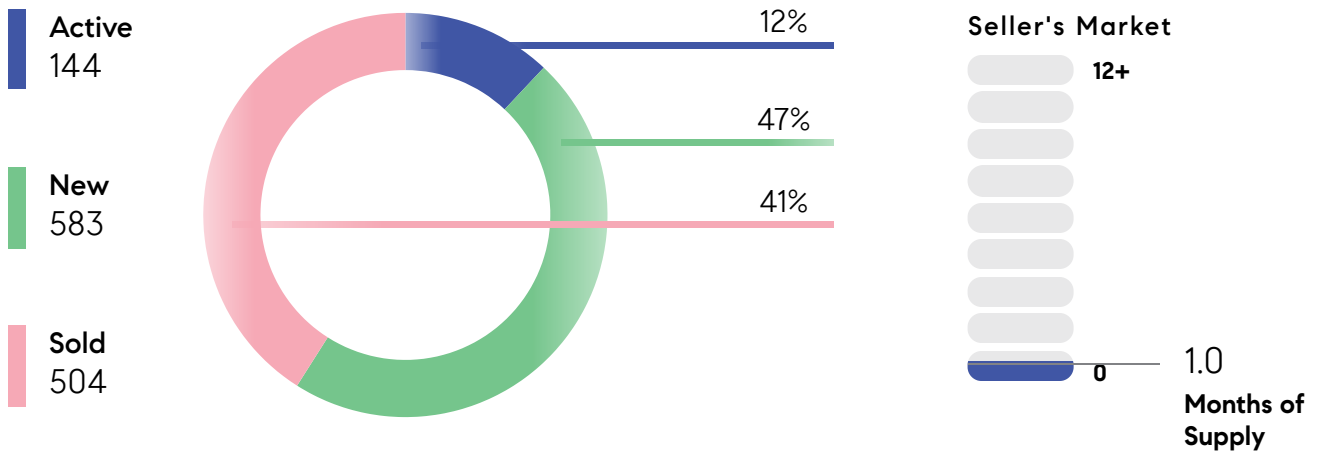
# Acworth Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,721,511	182	79.6%	\$1,370,000
YoY Change	27.5%	106.8%	-15.7%	7.5%

## DETACHED UNDER 1M



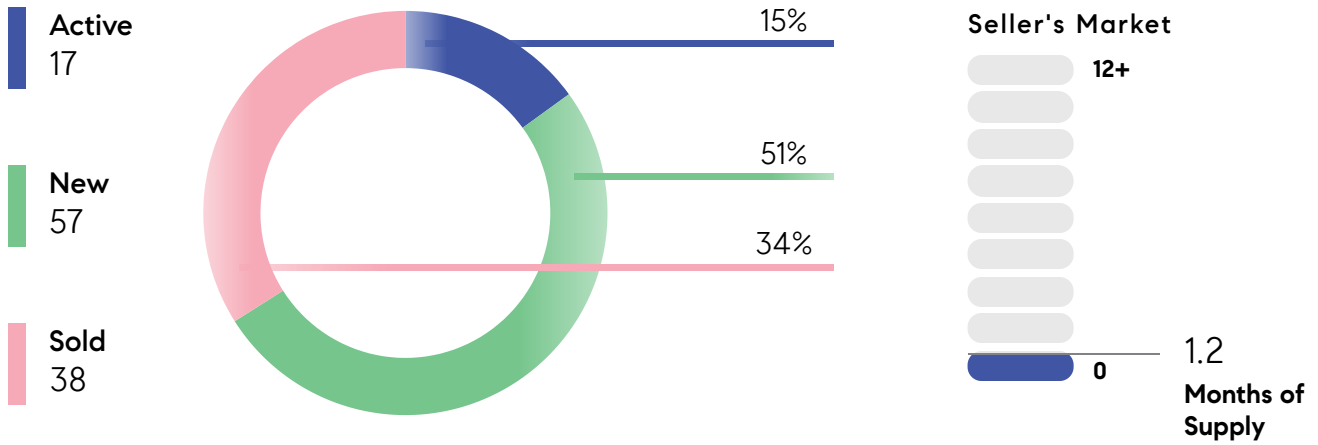
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$395,506	16	96.5%	\$381,616
YoY Change	13.1%	-55.6%	2.5%	15.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Acworth Q3 2021

## ATTACHED UNDER 1M



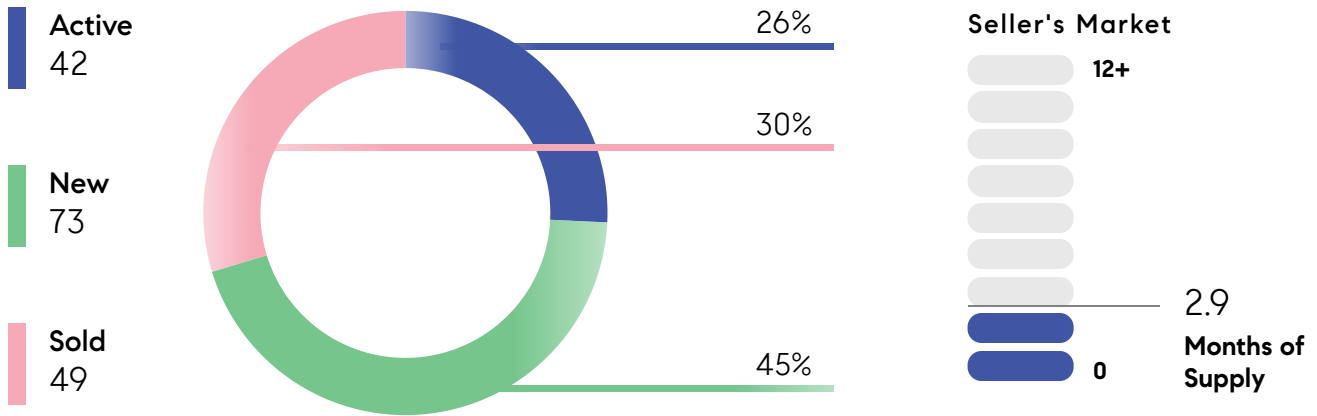
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$281,026	10	94.2%	\$264,586
YoY Change	14.1%	-65.5%	2.7%	17.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

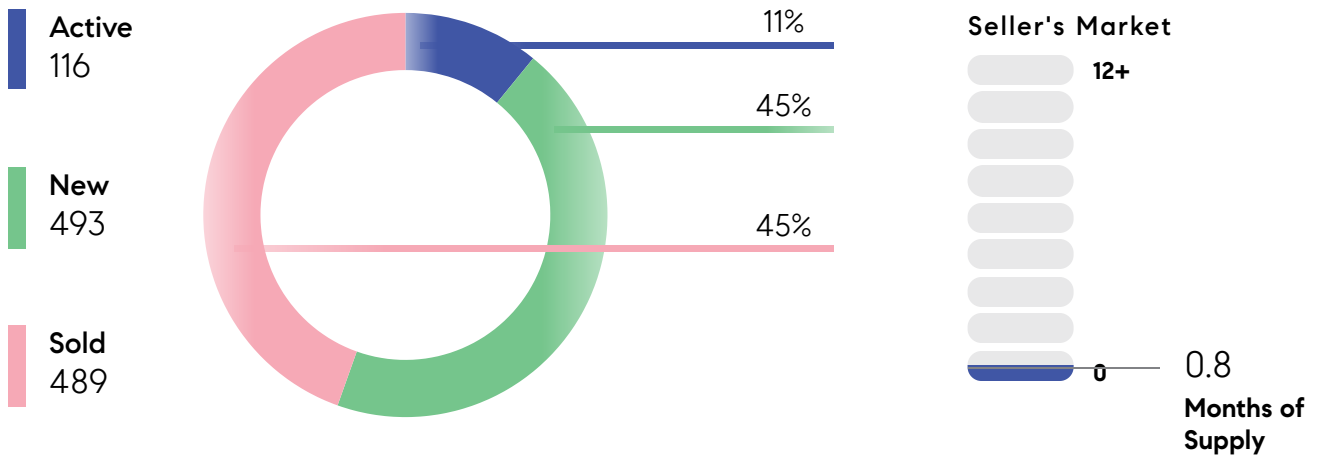
# Alpharetta Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,683,383	27	90.6%	\$1,524,435
YoY Change	0.0%	-72.7%	5.8%	5.8%

## DETACHED UNDER 1M



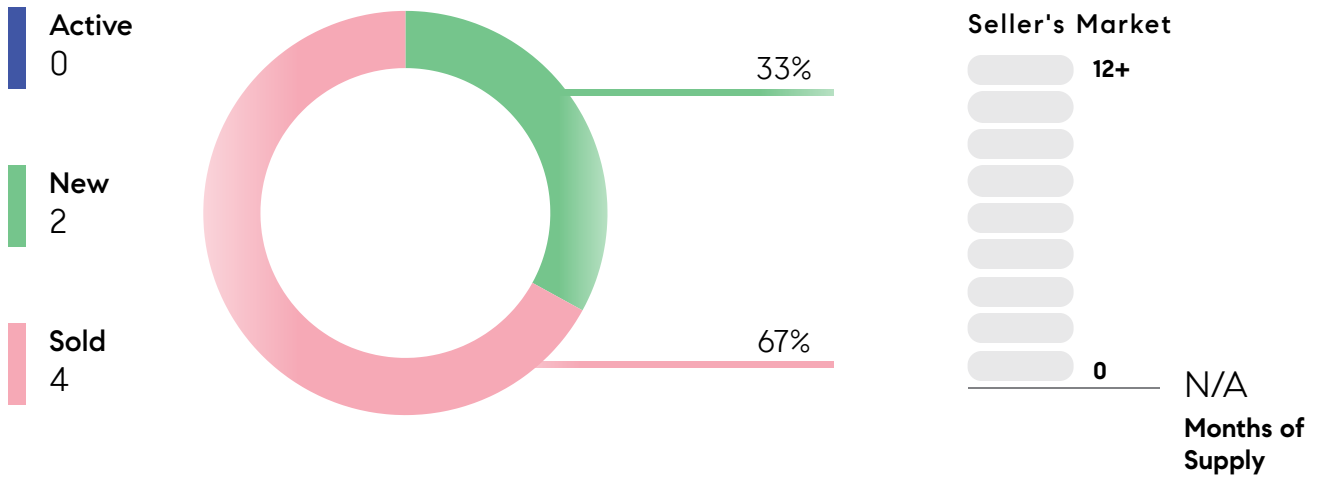
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$572,571	15	102.0%	\$584,148
YoY Change	6.9%	-66.7%	9.3%	16.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

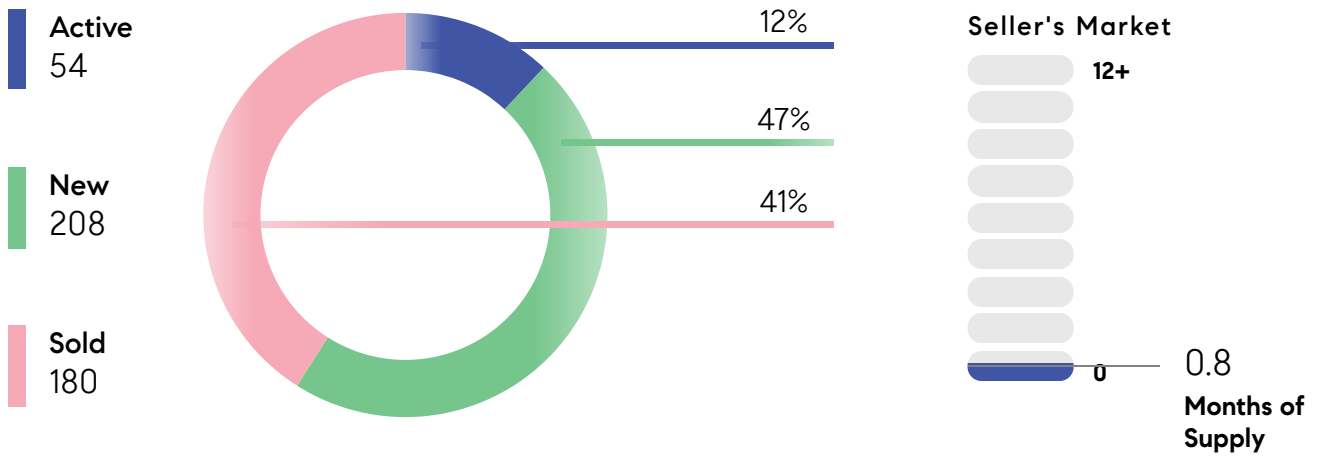
# Alpharetta Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,445,000	17	84.5%	\$1,221,250
YoY Change	19.1%	-64.6%	-11.5%	5.4%

## ATTACHED UNDER 1M



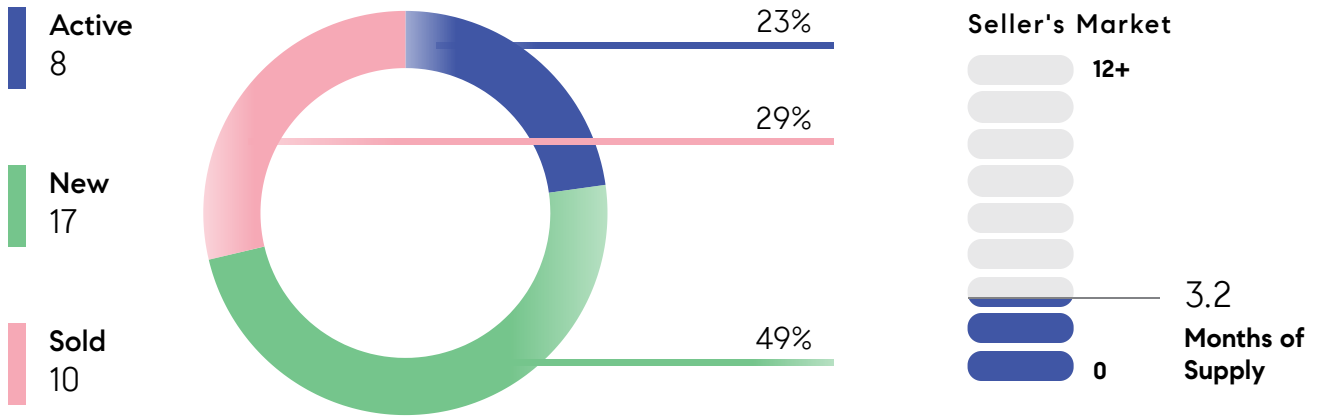
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$400,599	18	100.1%	\$401,186
YoY Change	4.1%	-61.7%	9.4%	13.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

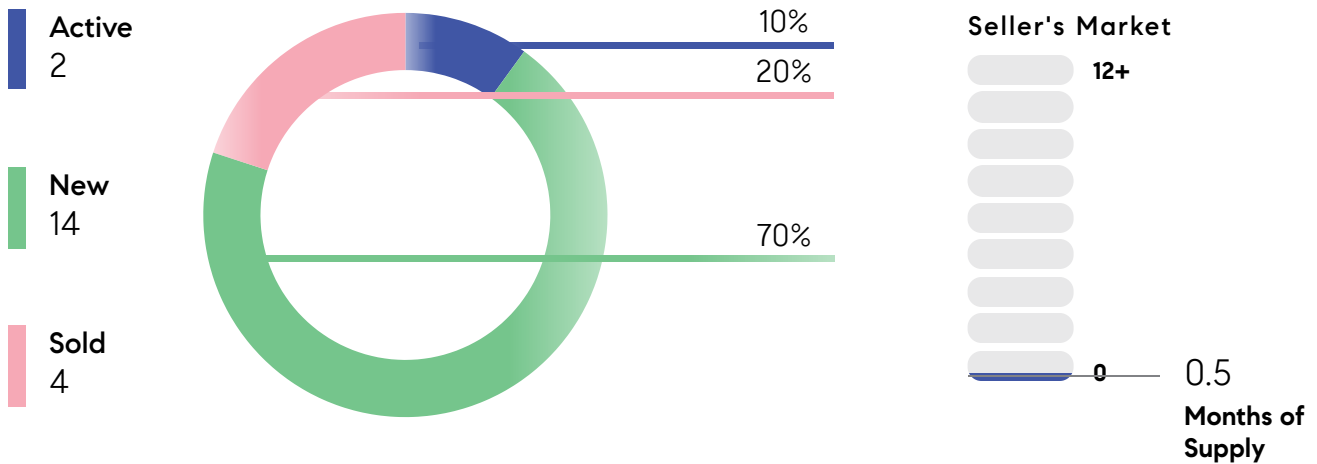
# Ansley Park Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,304,824	44	82.0%	\$1,890,900
YoY Change	27.0%	-65.1%	-24.3%	-3.9%

## DETACHED UNDER 1M



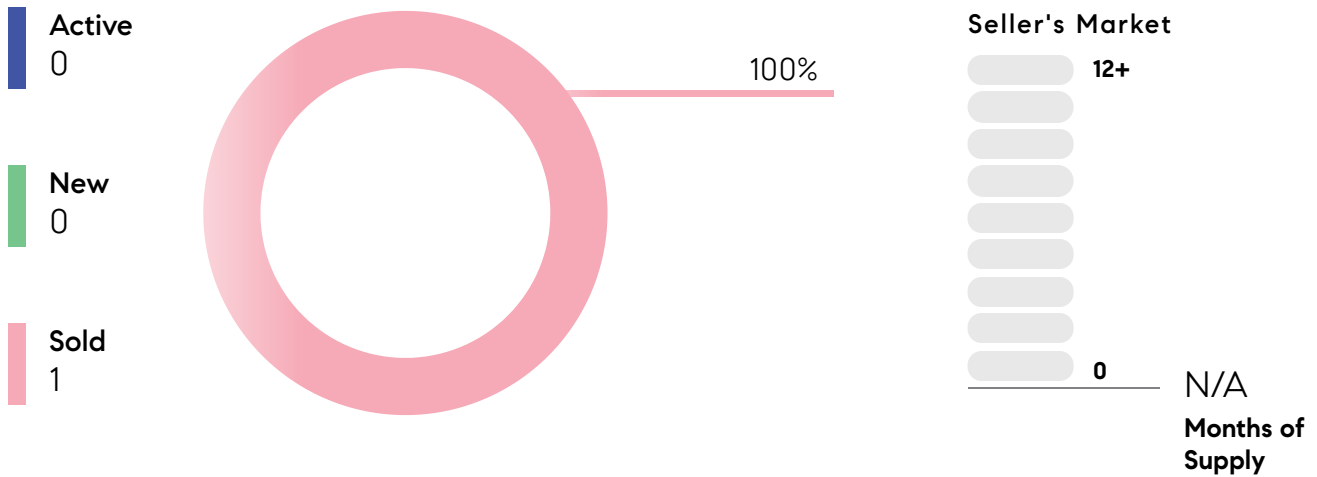
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$540,014	12	119.3%	\$644,213
YoY Change	14.3%	-89.4%	-11.6%	1.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

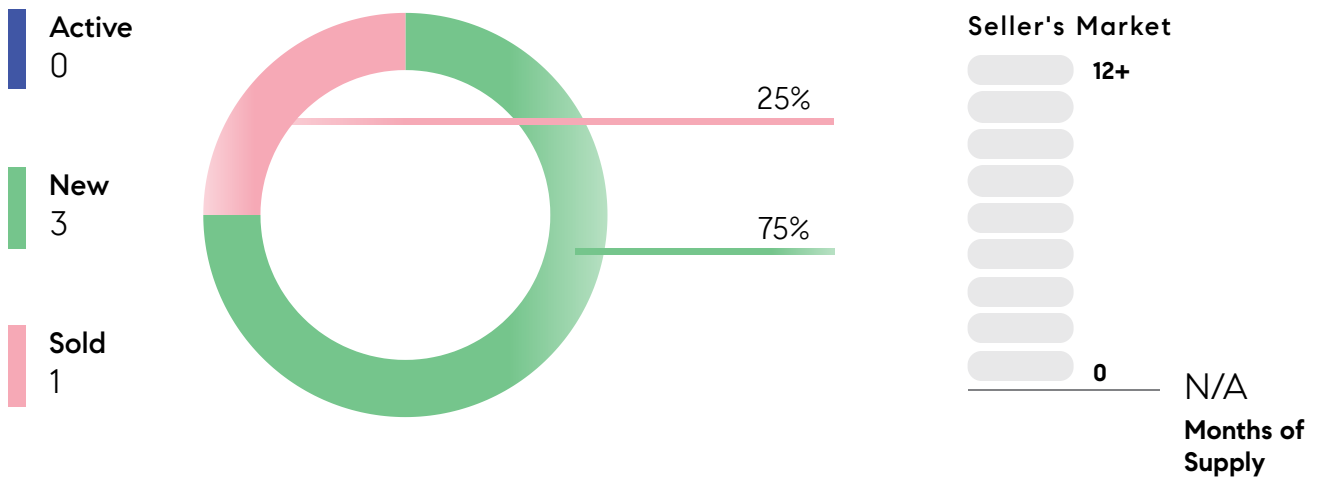
# Ansley Park Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	-	67	-	\$1,740,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



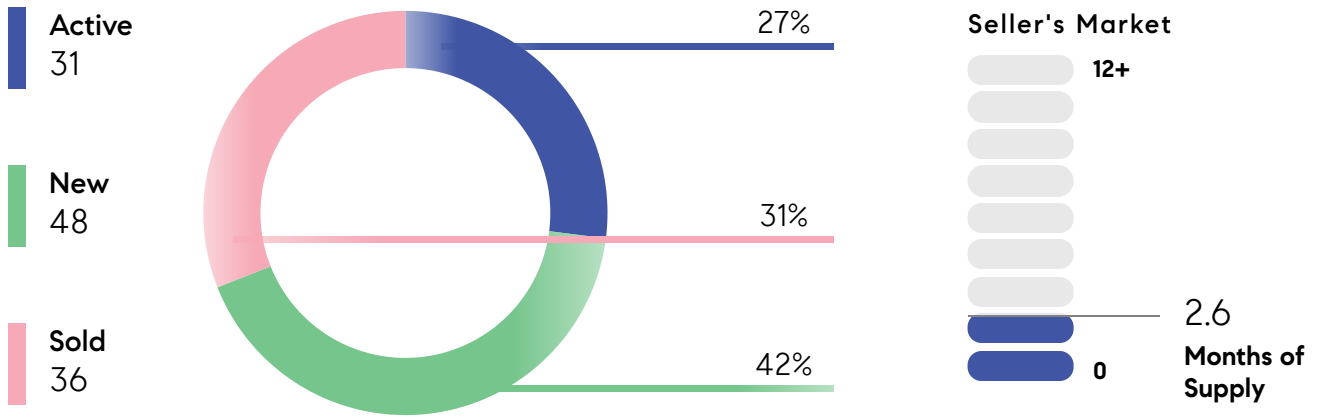
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$359,633	25	172.4%	\$620,000
YoY Change	-25.3%	-57.6%	91.4%	42.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

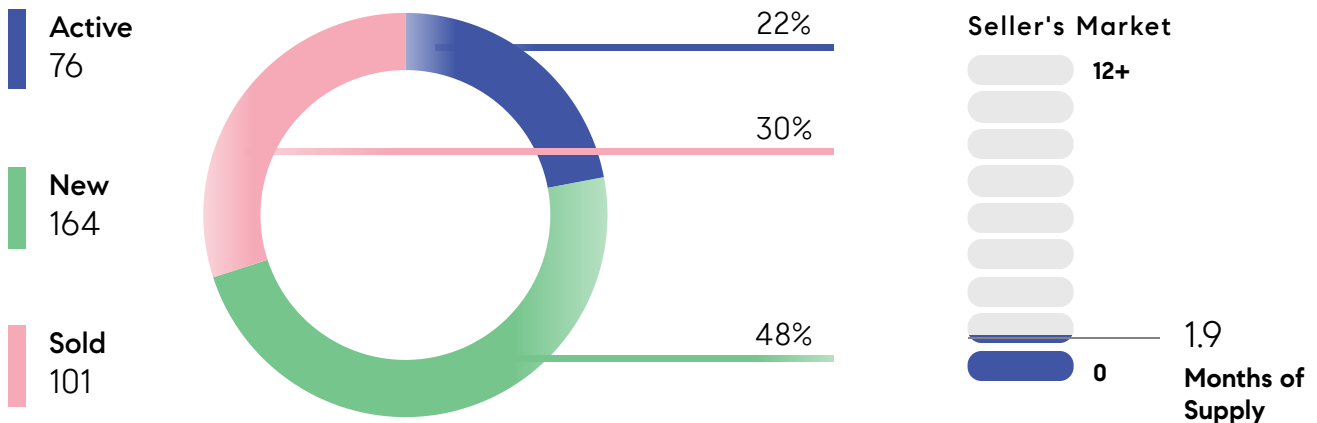
# Brookhaven Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,350,888	35	102.2%	\$1,380,006
YoY Change	3.2%	-58.3%	3.2%	6.5%

## DETACHED UNDER 1M



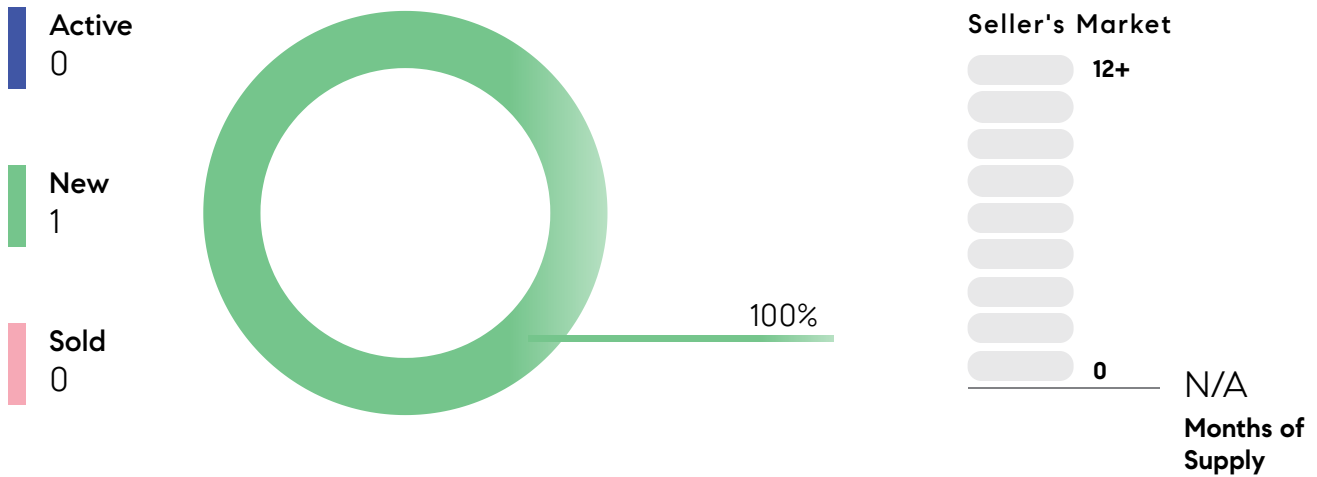
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$650,002	22	102.0%	\$663,309
YoY Change	0.2%	-48.8%	8.2%	8.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

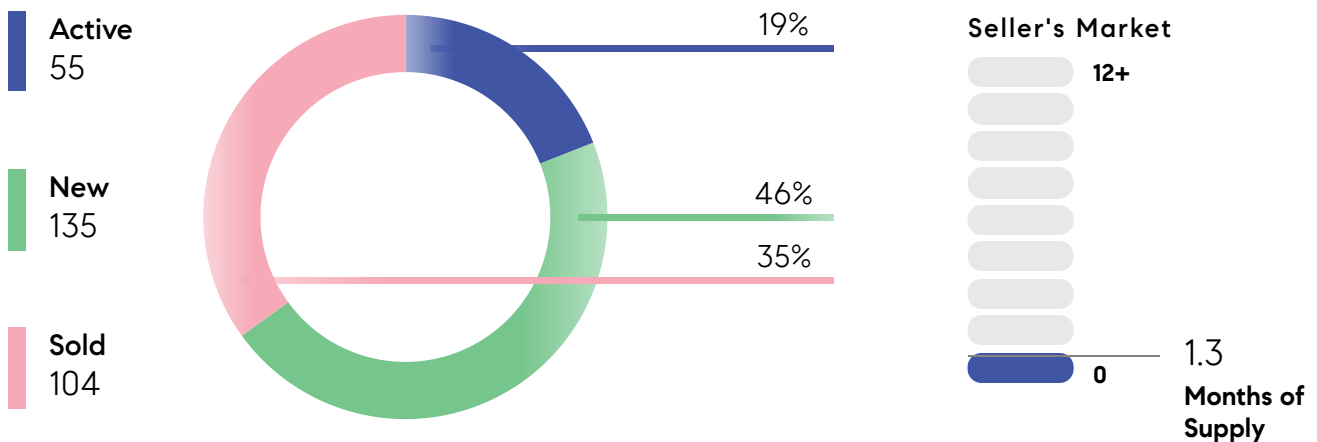
# Brookhaven Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,375,000	-	-	-
YoY Change	1.0%	-	-	-

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$423,192	40	94.4%	\$399,375
YoY Change	5.3%	-21.6%	-2.0%	3.2%

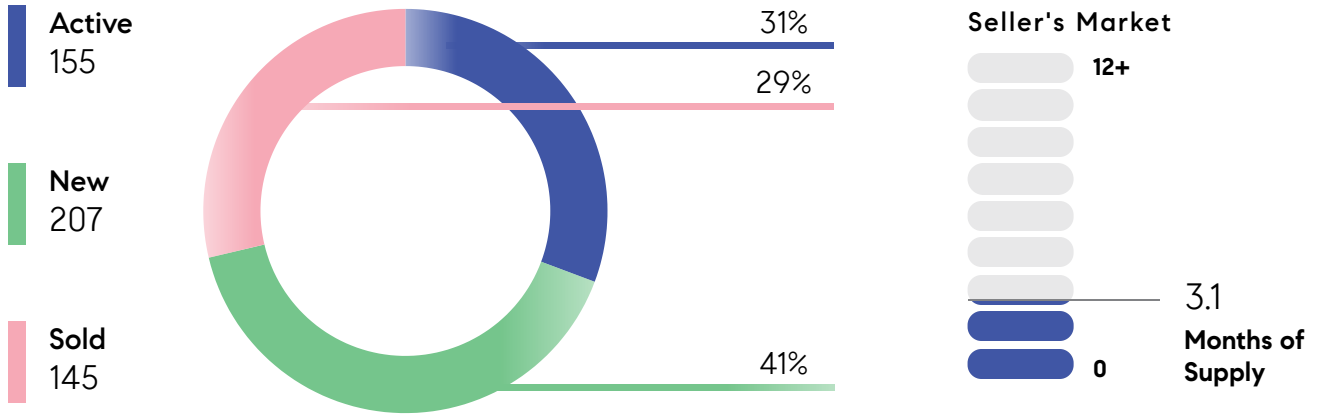
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



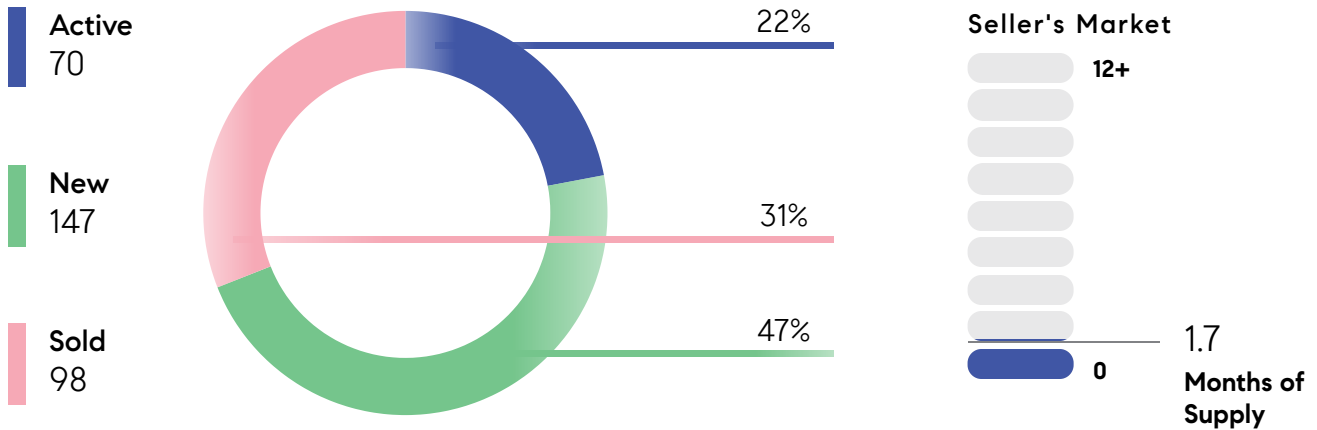
# Buckhead Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,430,665	66	80.9%	\$1,965,695
YoY Change	5.8%	-34.0%	-3.9%	1.6%

## DETACHED UNDER 1M



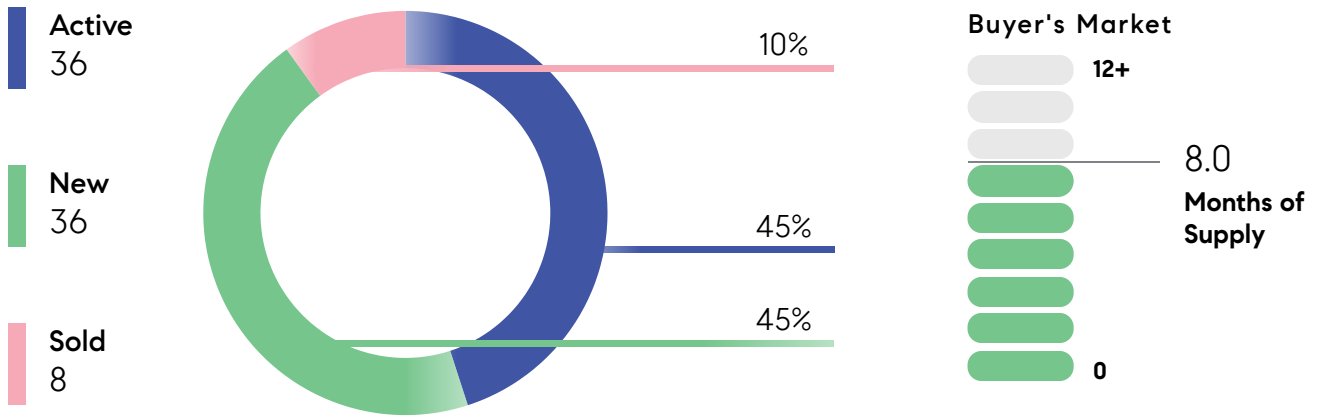
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$782,881	24	95.5%	\$747,345
YoY Change	4.3%	-63.1%	0.6%	5.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

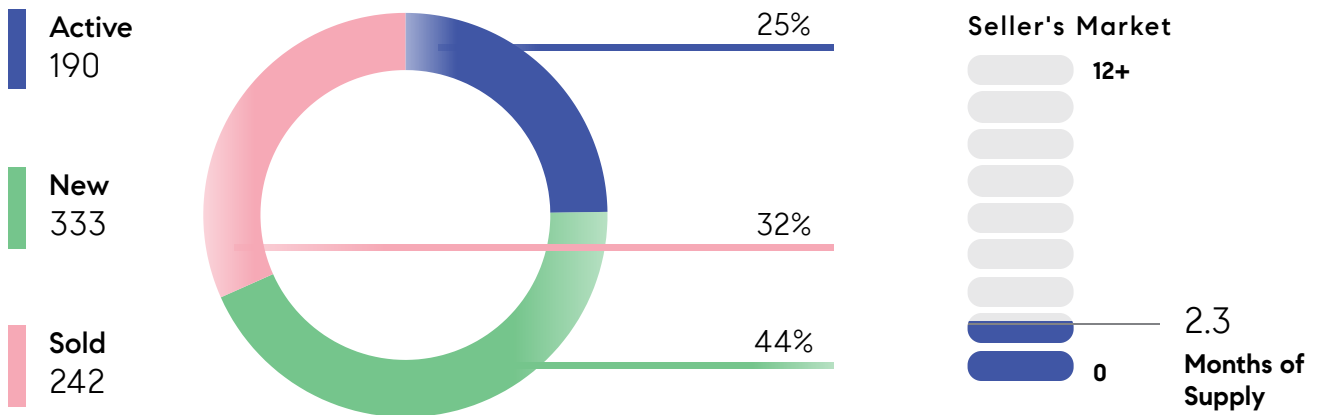
# Buckhead Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,016,694	111	101.2%	\$2,040,750
YoY Change	9.9%	-2.6%	4.2%	14.5%

## ATTACHED UNDER 1M



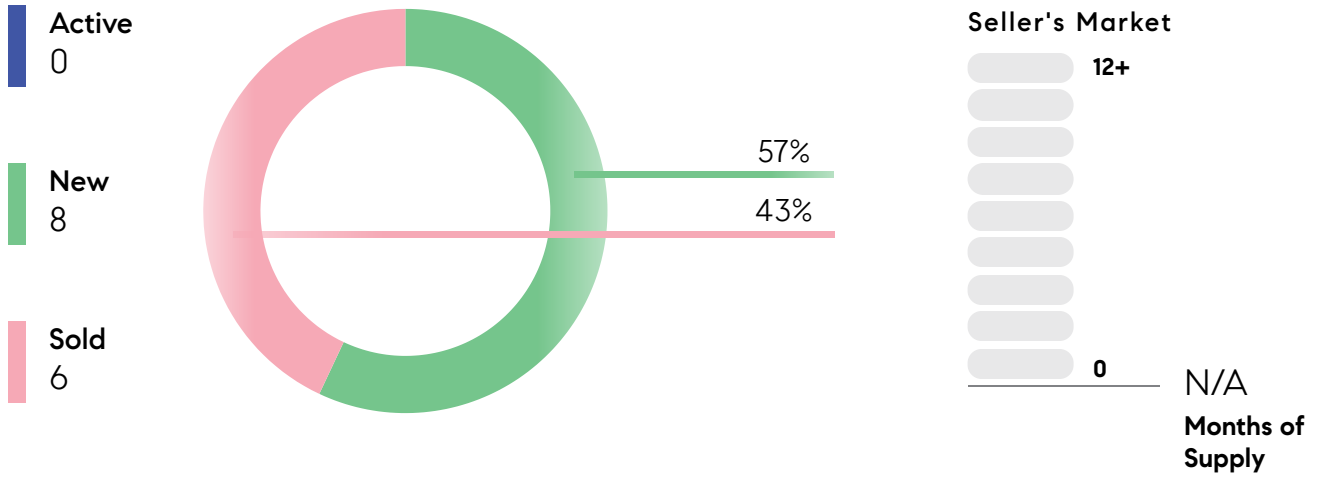
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$364,964	41	90.5%	\$330,325
YoY Change	0.7%	-37.9%	5.5%	6.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Candler Park Q3 2021

## DETACHED UNDER 1M



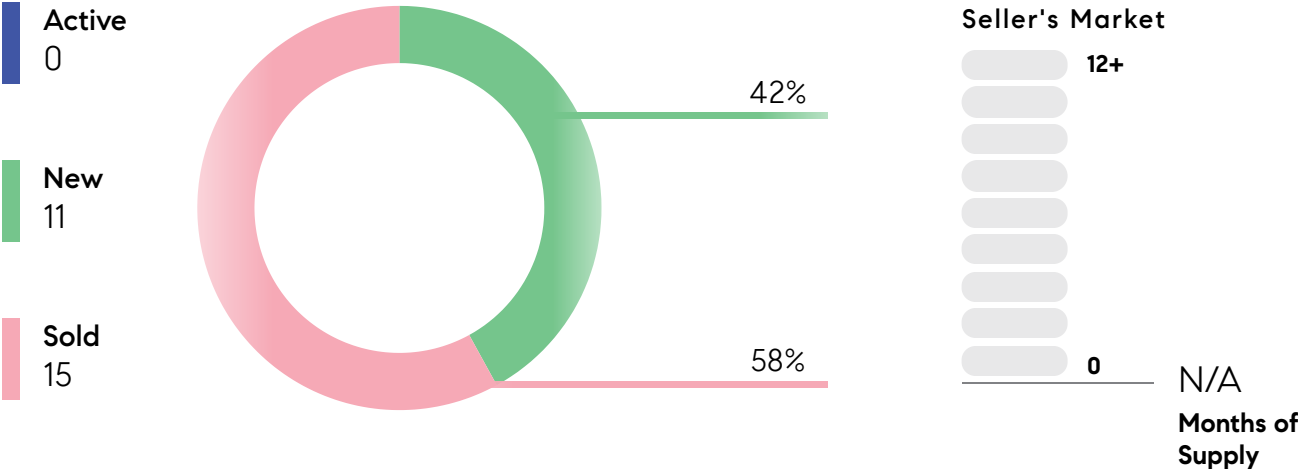
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
<b>Q3 2021</b>	\$730,750	14	87.7%	\$641,167
<b>YoY Change</b>	16.7%	-50.0%	-19.6%	-6.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Candler Park Q3 2021

## ATTACHED UNDER 1M



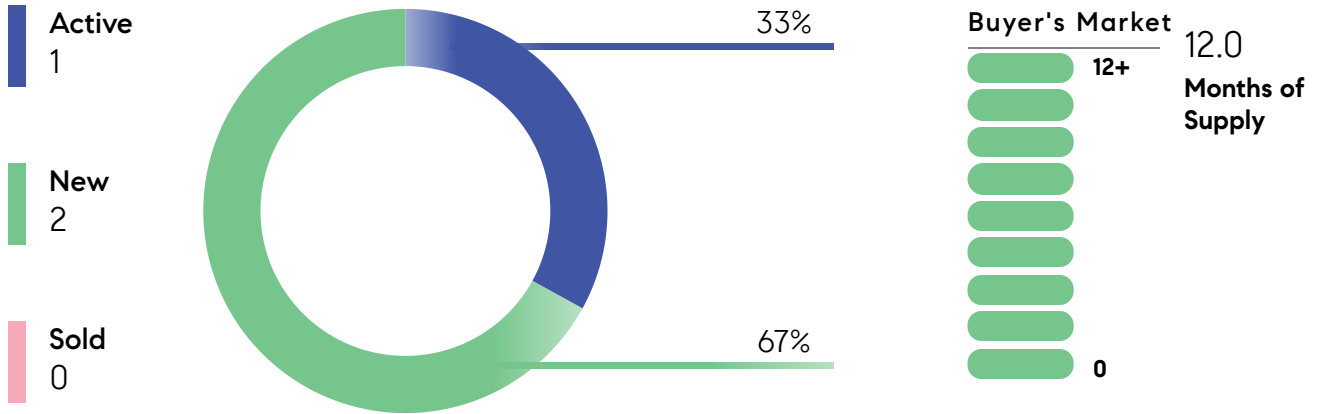
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$295,991	25	131.0%	\$387,641
YoY Change	-0.9%	-45.7%	30.0%	28.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

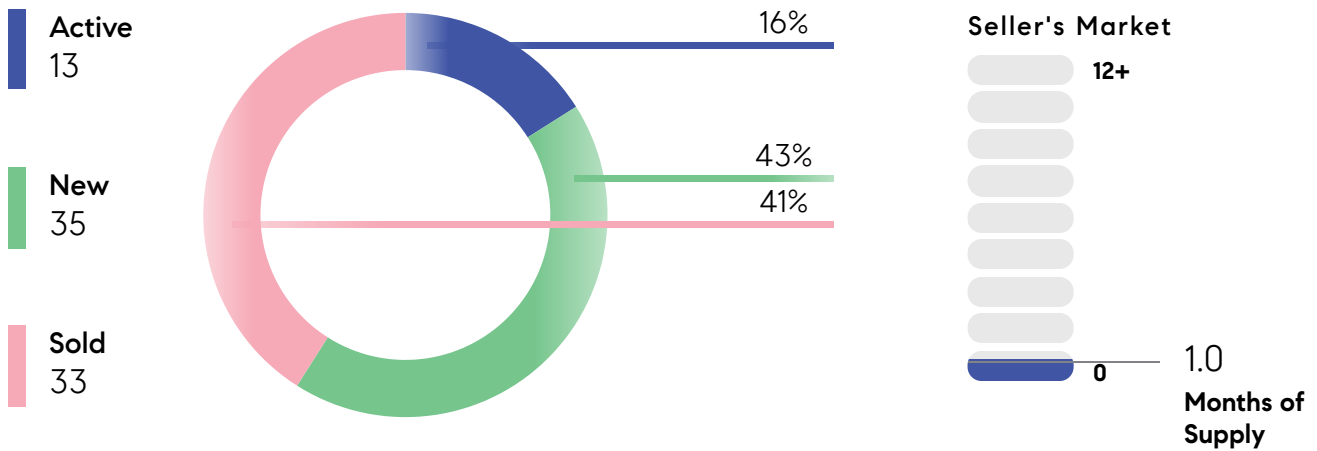
# Chamblee Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,096,500	-	-	-
YoY Change	4.4%	-	-	-

## DETACHED UNDER 1M



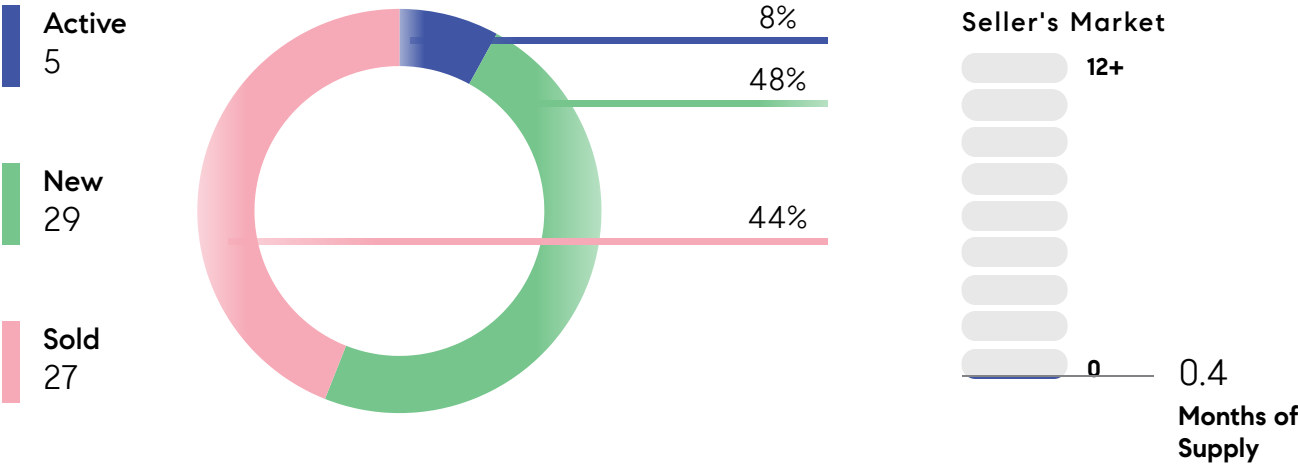
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$529,154	18	95.6%	\$505,815
YoY Change	23.2%	-57.1%	-9.3%	11.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee Q3 2021

## ATTACHED UNDER 1M



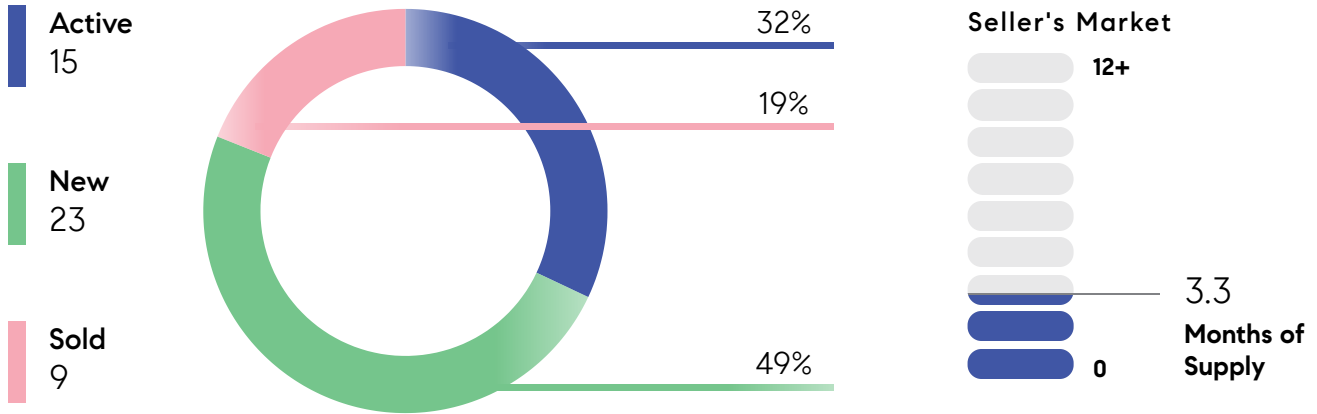
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$393,324	17	82.6%	\$324,867
YoY Change	5.8%	-84.3%	-18.9%	-14.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

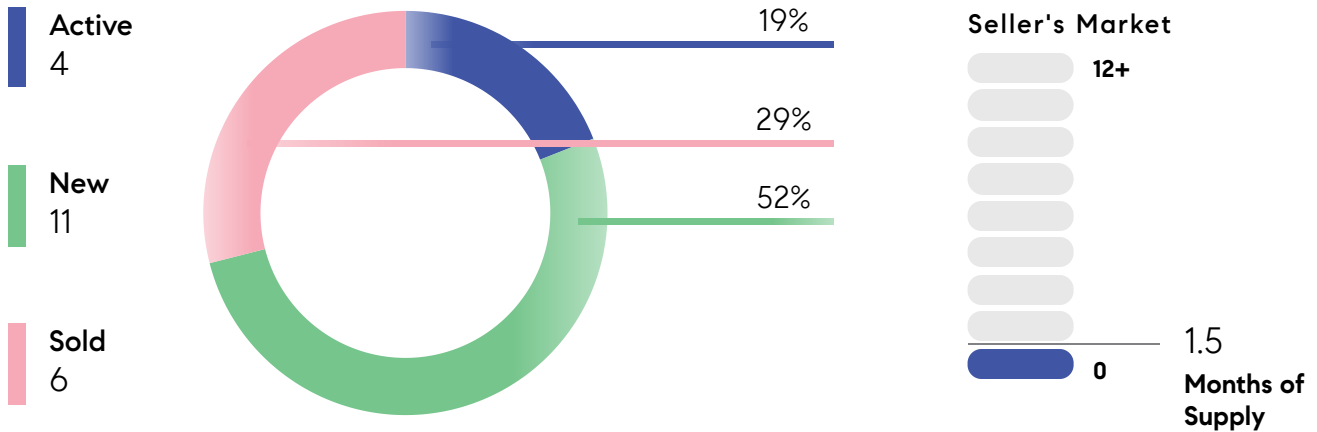
# Chastain Park Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,609,759	65	68.1%	\$1,777,053
YoY Change	25.8%	-41.4%	-25.9%	-6.8%

## DETACHED UNDER 1M



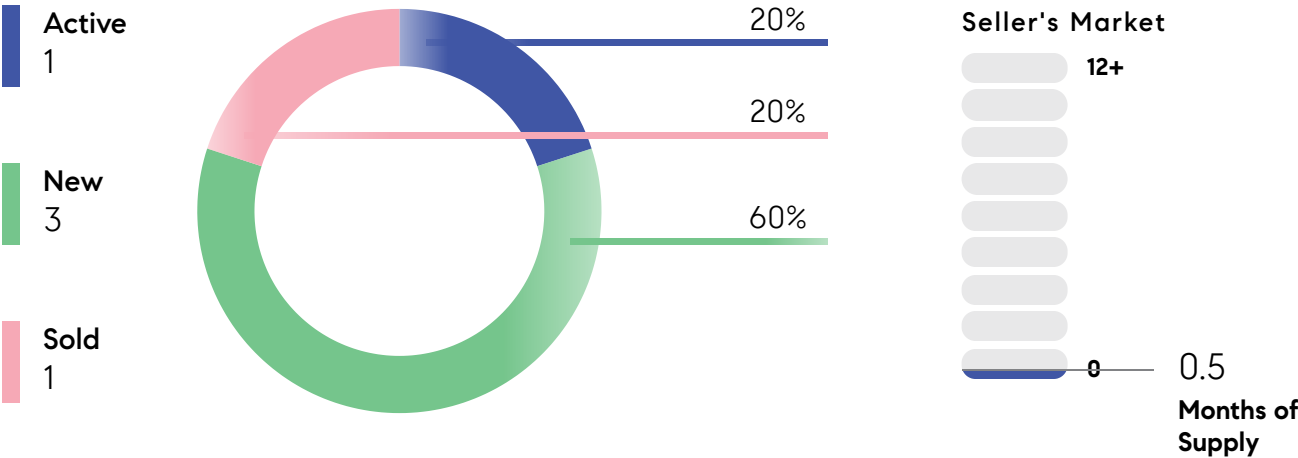
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$838,000	23	101.8%	\$852,667
YoY Change	10.5%	-42.5%	7.5%	18.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chastain Park Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$162,667	9	90.4%	\$147,000
YoY Change	-28.0%	12.5%	12.4%	-19.1%

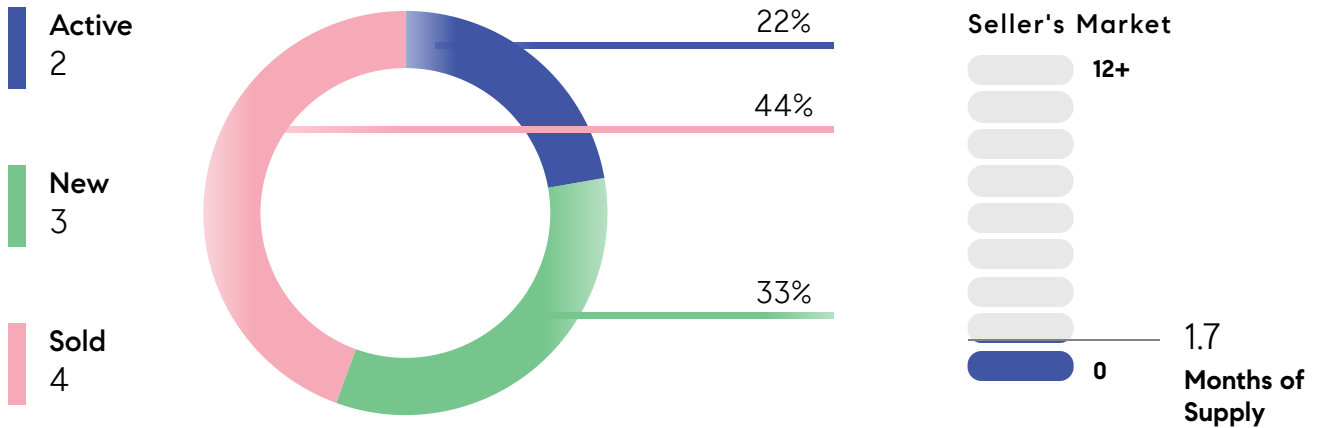
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



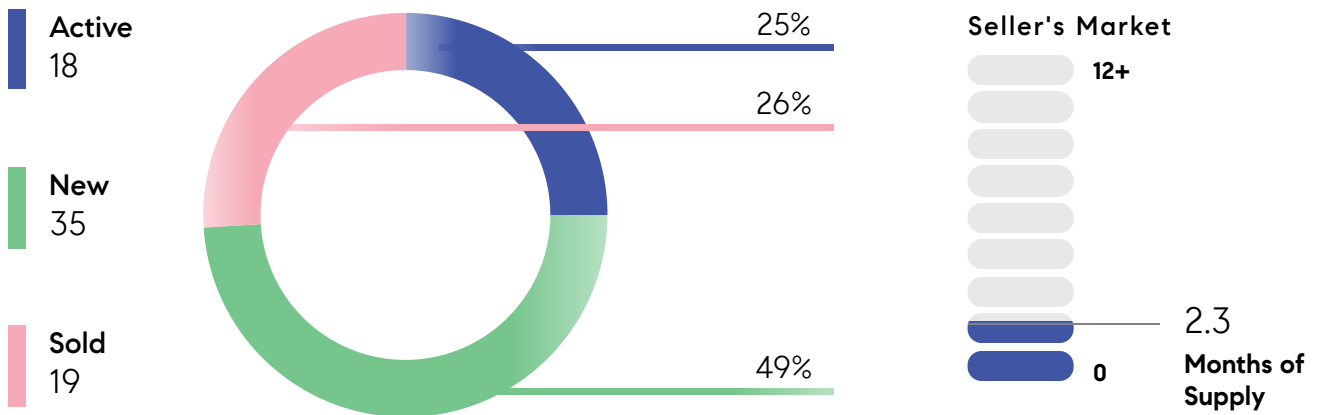
# Collier Hills Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,923,333	55	69.8%	\$1,342,275
YoY Change	20.4%	31.0%	-37.2%	-24.3%

## DETACHED UNDER 1M



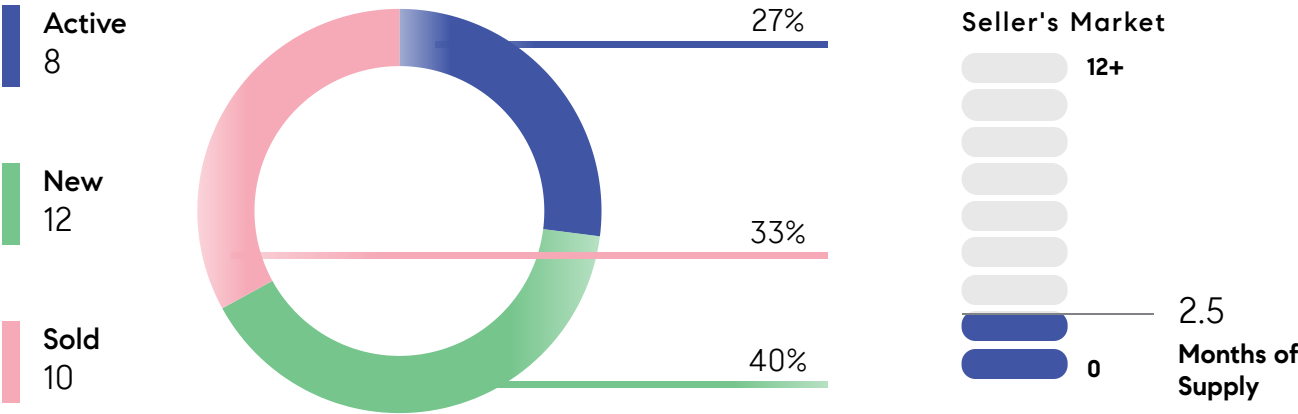
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$496,743	9	95.7%	\$475,410
YoY Change	-8.5%	-71.9%	14.6%	4.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Collier Hills Q3 2021

## ATTACHED UNDER 1M



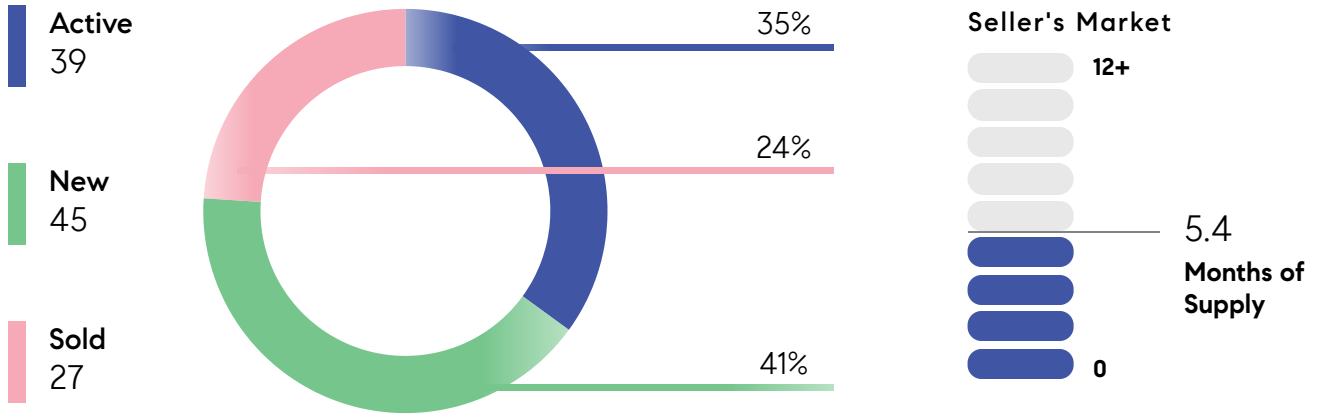
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$556,425	38	88.8%	\$494,325
YoY Change	-15.4%	-51.9%	11.0%	-6.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

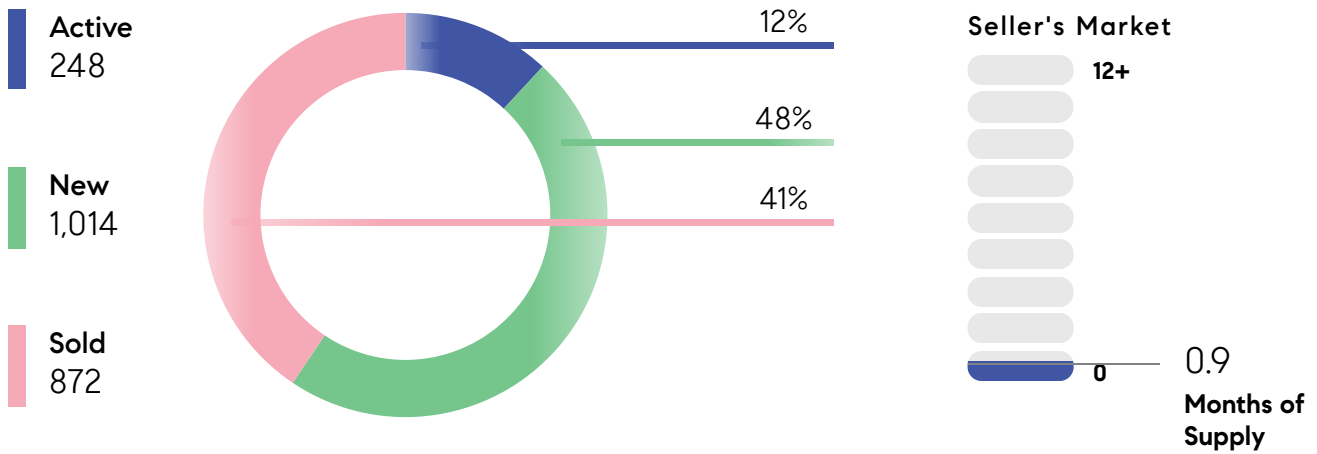
# Cumming Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,525,795	24	87.8%	\$1,339,038
YoY Change	19.6%	-73.0%	-19.6%	-3.9%

## DETACHED UNDER 1M



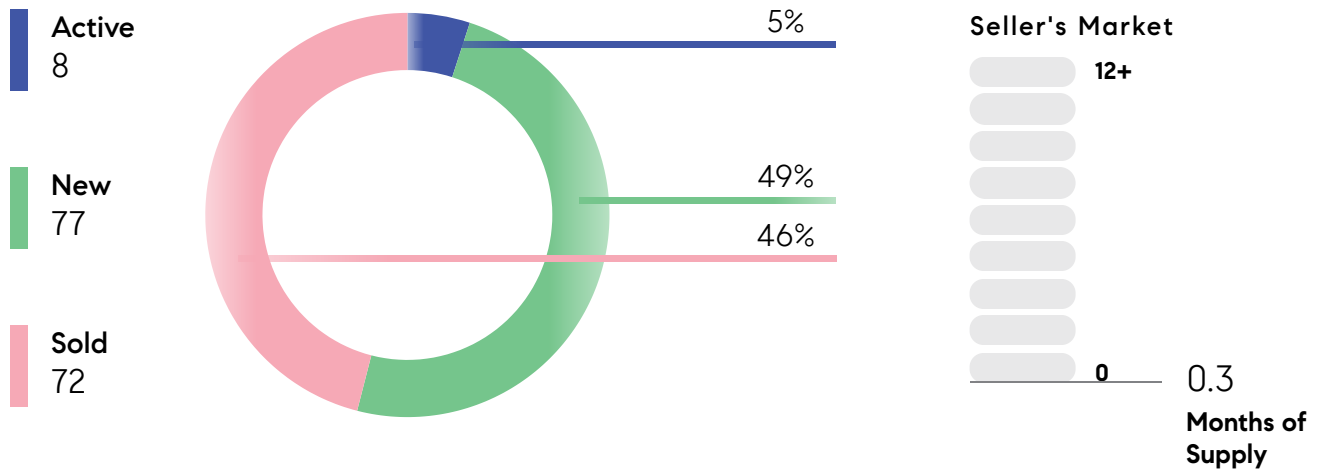
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$495,211	13	99.5%	\$492,932
YoY Change	16.1%	-74.5%	2.0%	18.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Cumming Q3 2021

## ATTACHED UNDER 1M



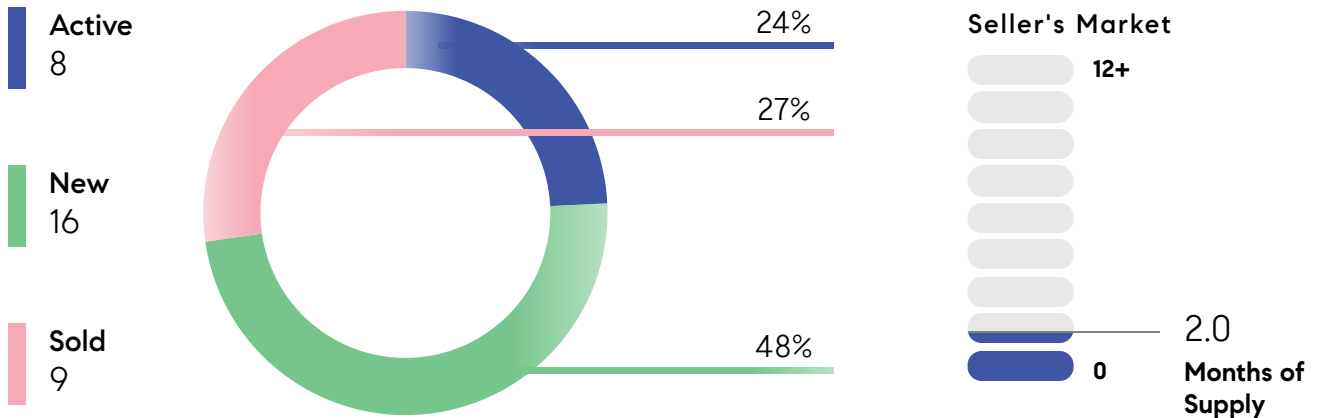
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$370,206	10	94.8%	\$350,872
YoY Change	16.4%	-69.7%	1.1%	17.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

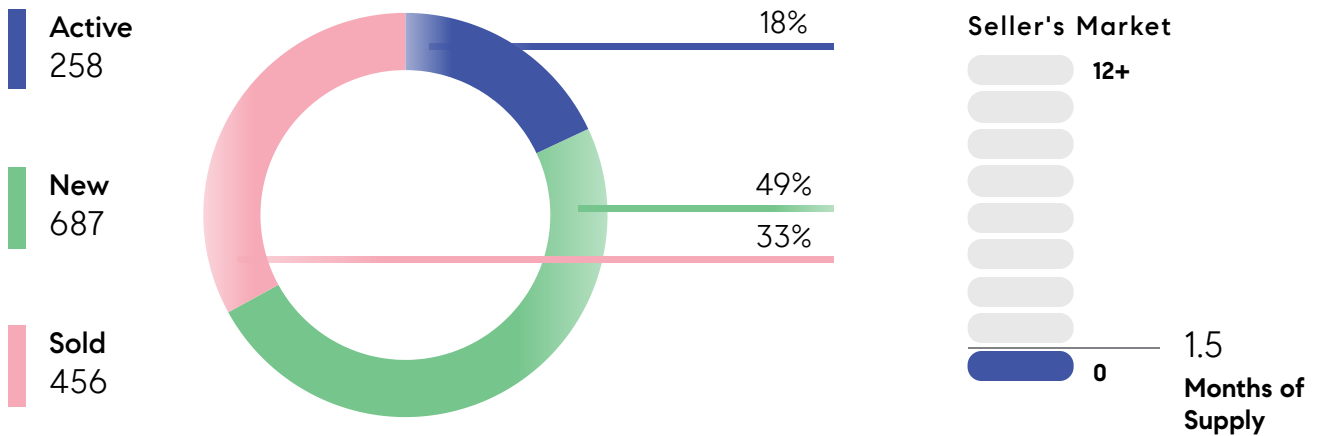
# Decatur Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,275,250	10	91.3%	\$1,163,901
YoY Change	-5.3%	-85.5%	10.4%	4.6%

## DETACHED UNDER 1M



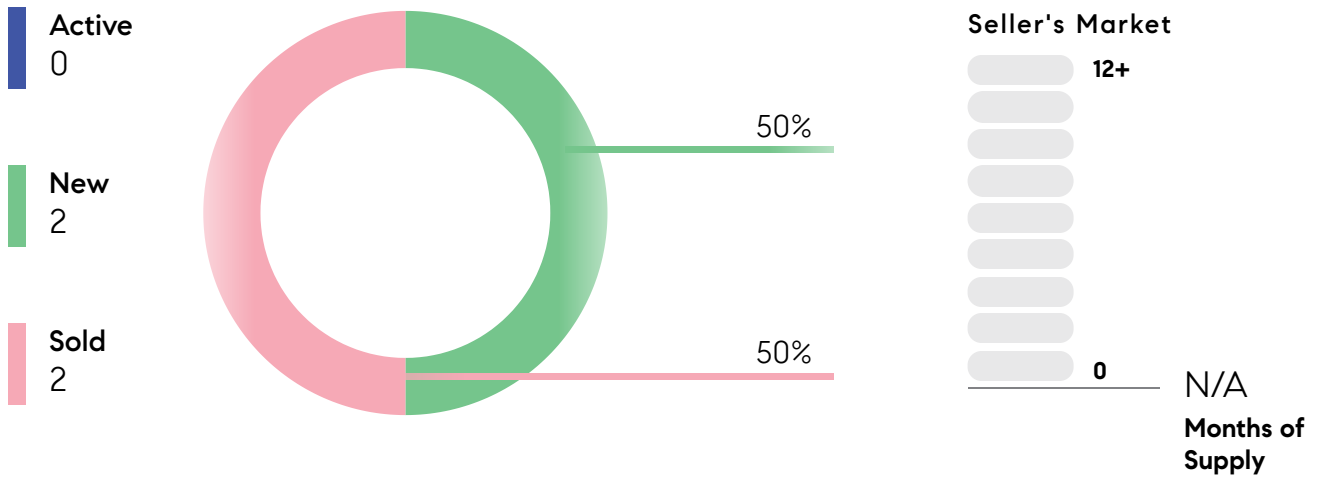
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$392,189	18	101.2%	\$397,015
YoY Change	16.1%	-55.0%	3.0%	19.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

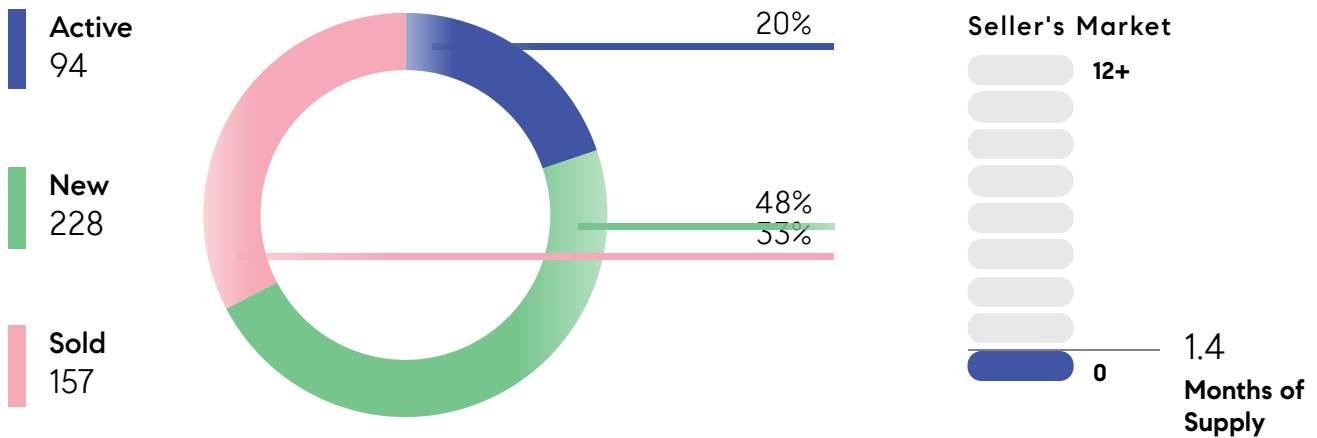
# Decatur Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,172,500	11	96.8%	\$1,135,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



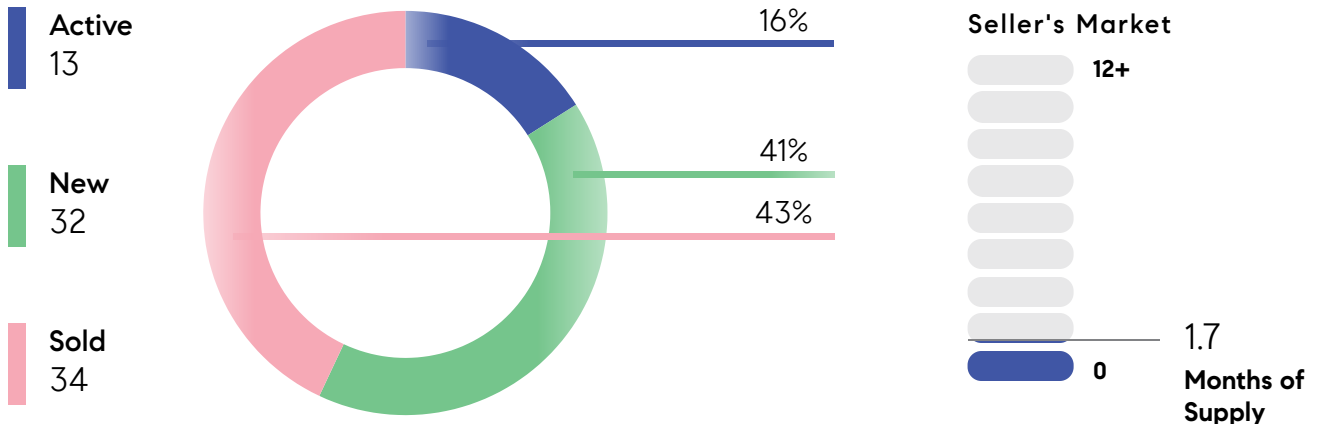
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$289,935	22	104.4%	\$302,780
YoY Change	4.8%	-64.5%	7.7%	12.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

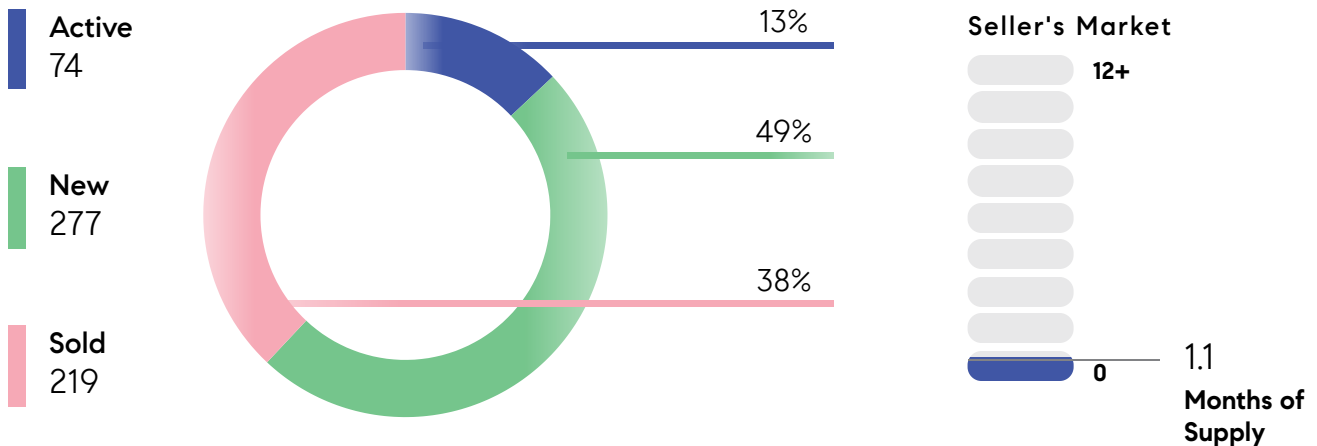
# Duluth Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,637,762	22	92.8%	\$1,519,406
YoY Change	0.0%	-85.7%	8.4%	8.4%

## DETACHED UNDER 1M



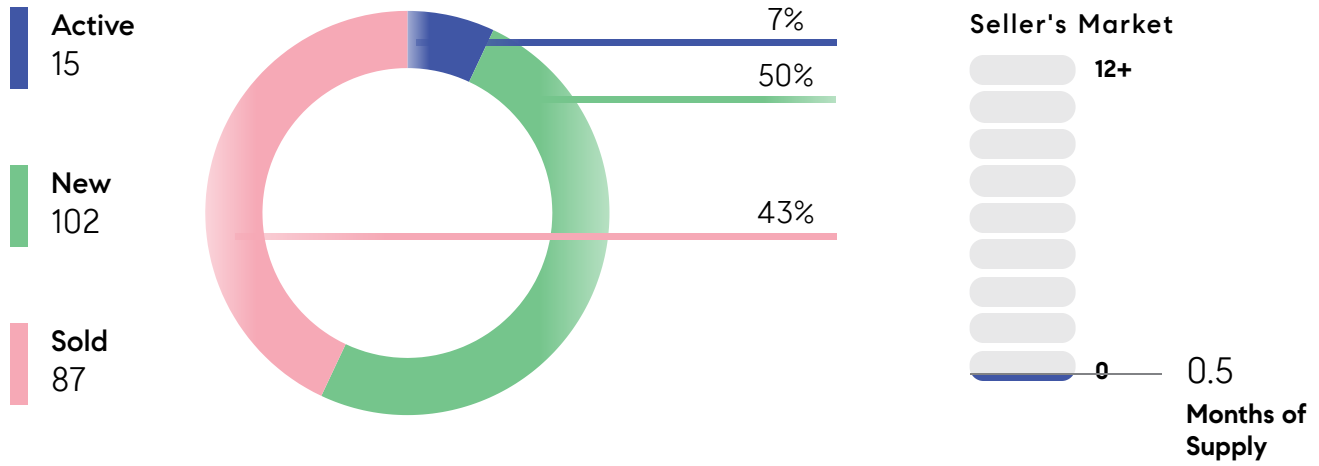
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$446,235	14	101.0%	\$450,600
YoY Change	9.5%	-70.2%	9.6%	20.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Duluth Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$312,793	15	90.9%	\$284,406
YoY Change	17.6%	-60.5%	-2.2%	15.1%

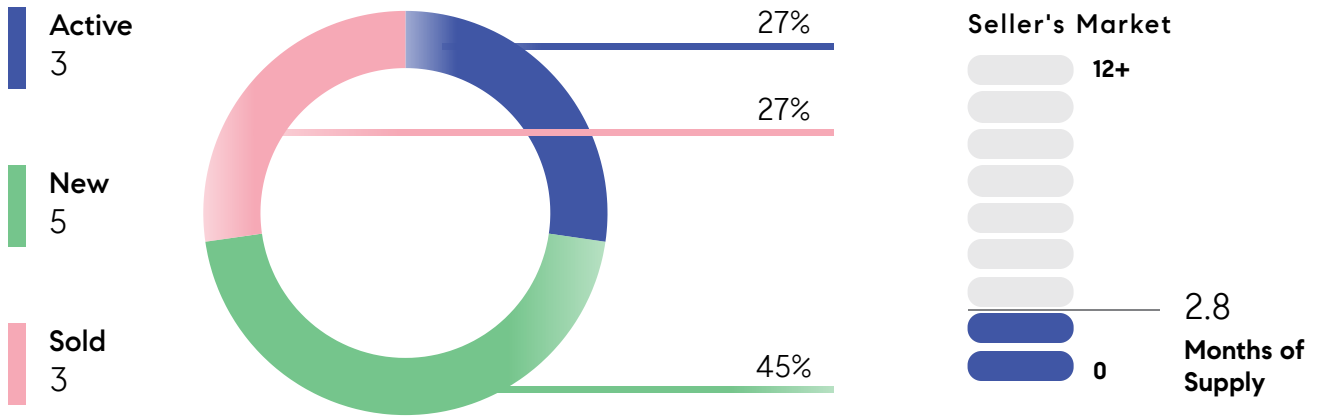
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



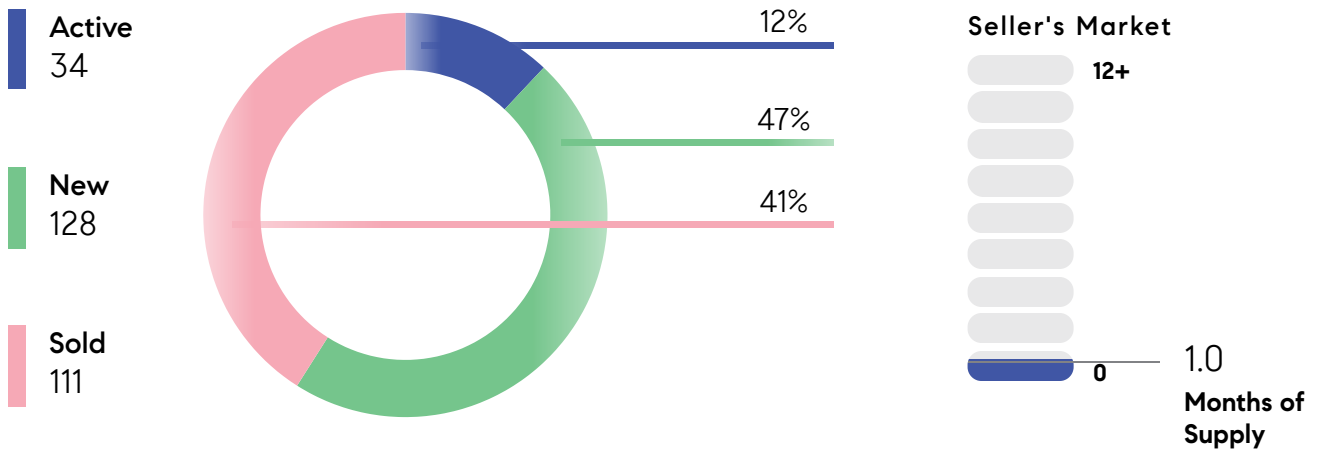
# Dunwoody Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,284,800	17	98.8%	\$1,269,440
YoY Change	13.8%	-	-4.2%	9.0%

## DETACHED UNDER 1M



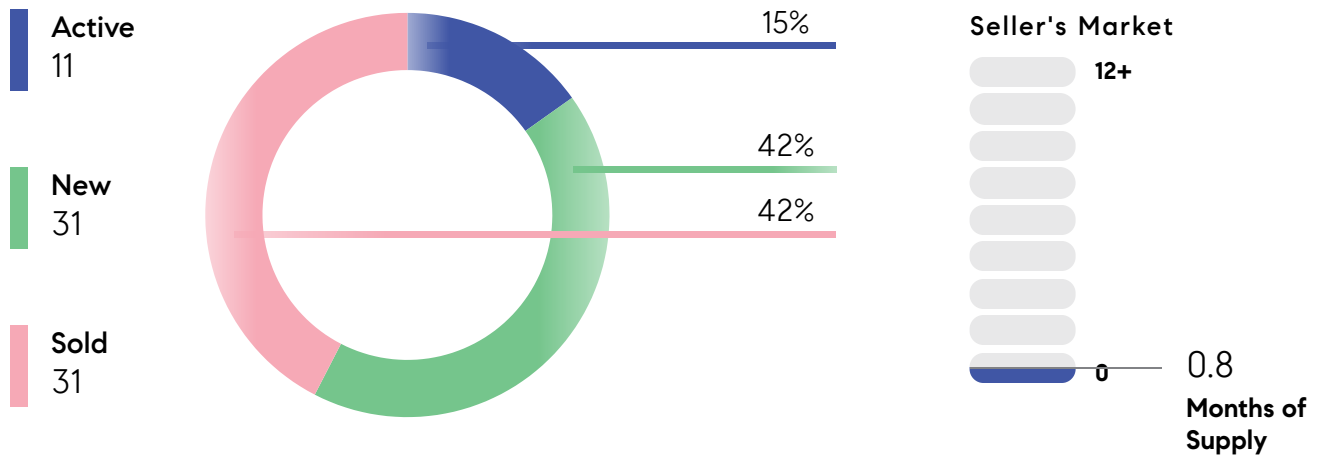
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$598,902	26	99.2%	\$594,074
YoY Change	12.0%	-45.8%	3.9%	16.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Dunwoody Q3 2021

## ATTACHED UNDER 1M



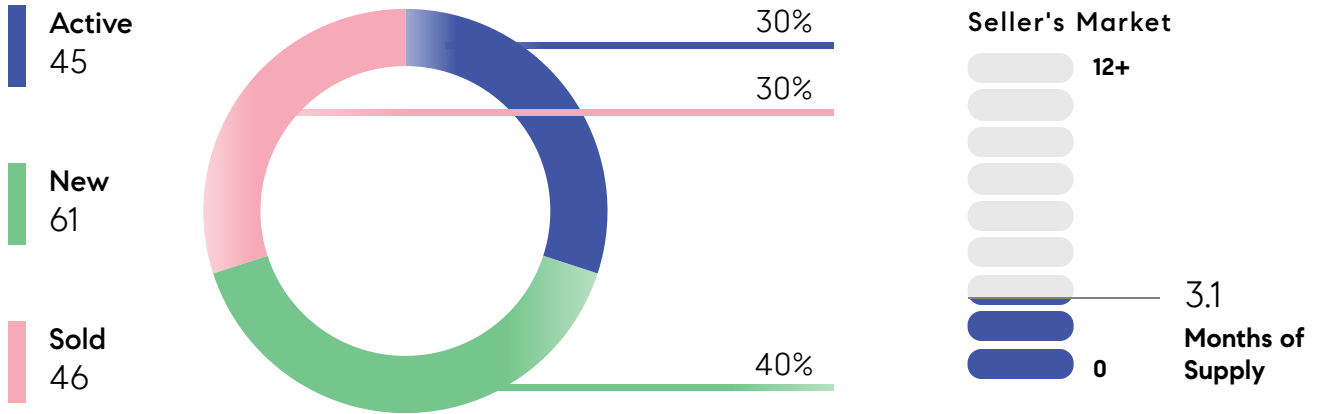
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$354,223	14	97.7%	\$346,040
YoY Change	17.1%	-73.1%	-16.9%	-2.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

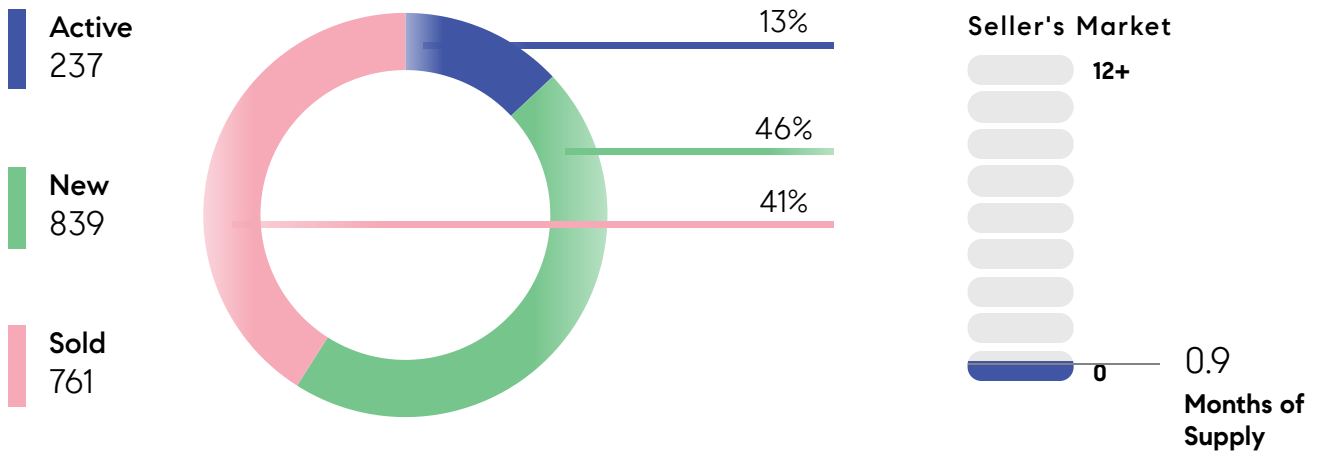
# East Cobb Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,653,397	31	75.6%	\$1,250,185
YoY Change	19.0%	-74.8%	-17.9%	-2.3%

## DETACHED UNDER 1M



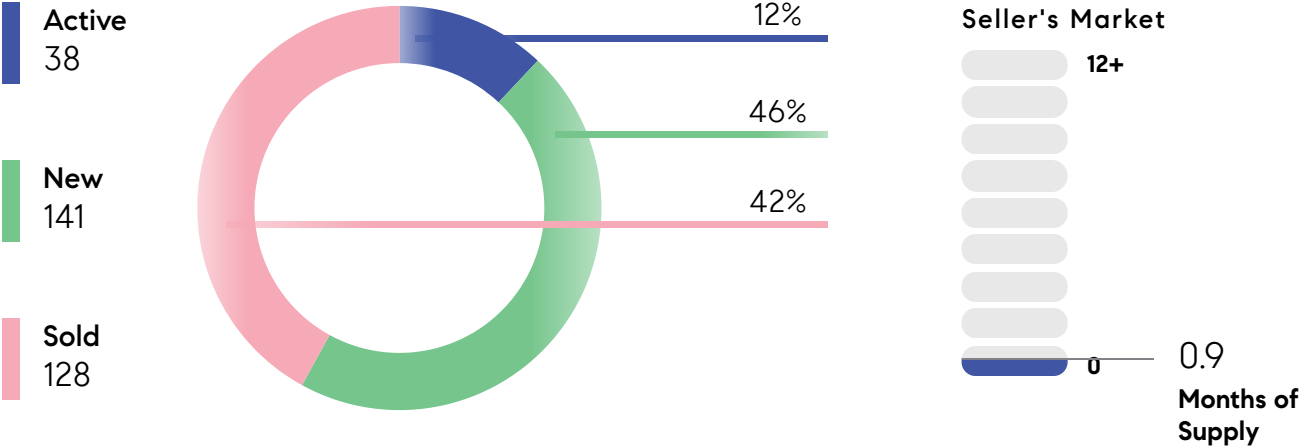
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$472,596	16	98.7%	\$466,452
YoY Change	8.7%	-66.0%	1.5%	10.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb Q3 2021

## ATTACHED UNDER 1M



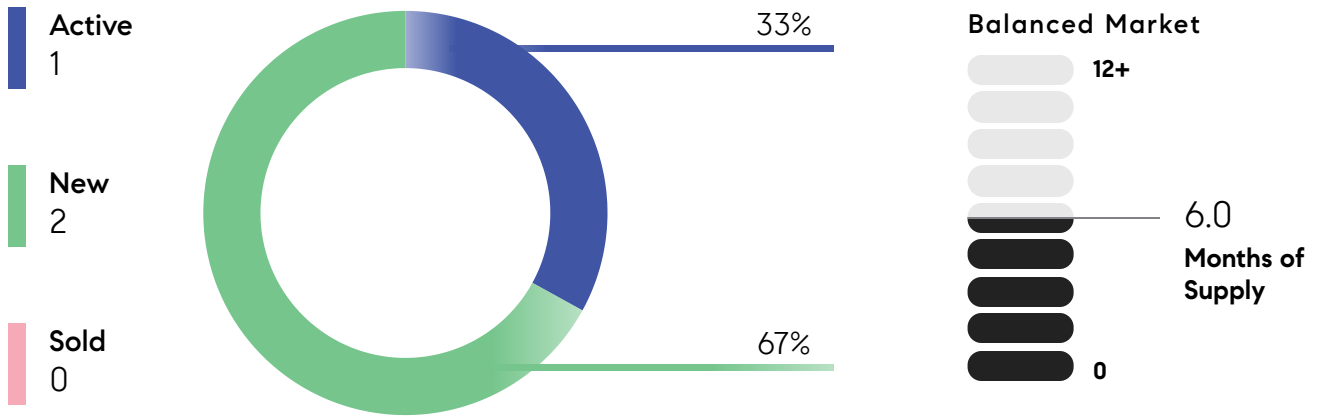
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$282,735	19	97.9%	\$276,734
YoY Change	11.2%	-54.8%	7.9%	20.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

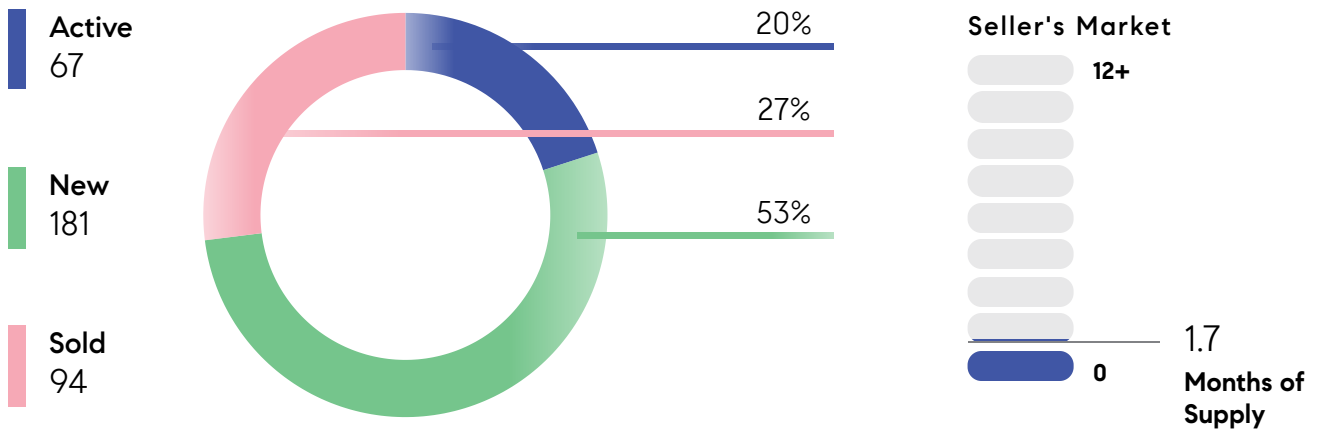
# East Lake/Edgewood/Kirkwood Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,053,895	-	-	-
YoY Change	-32.0%	-	-	-

## DETACHED UNDER 1M



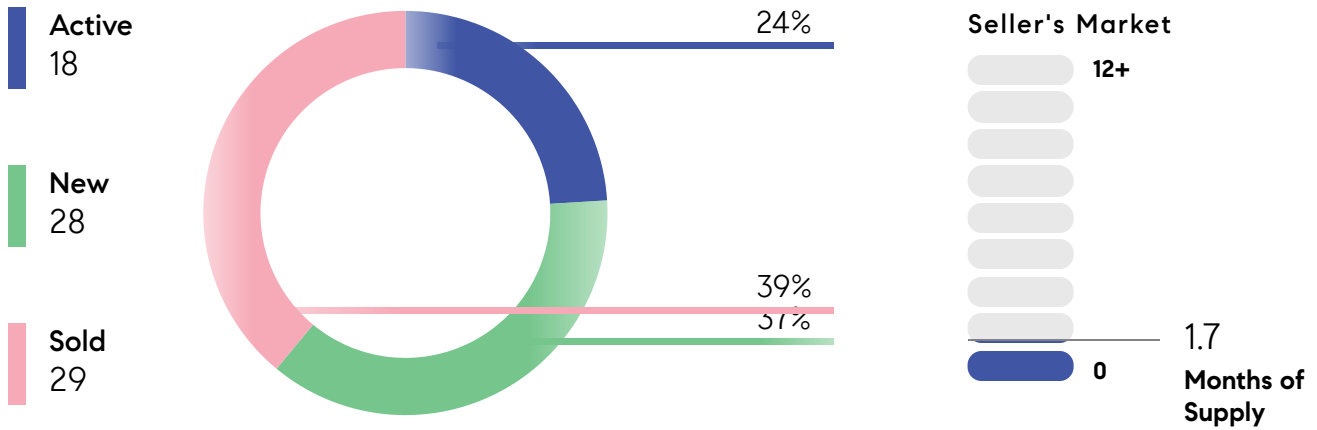
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$523,270	13	97.7%	\$511,474
YoY Change	13.4%	-68.3%	-1.3%	12.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood Q3 2021

## ATTACHED UNDER 1M



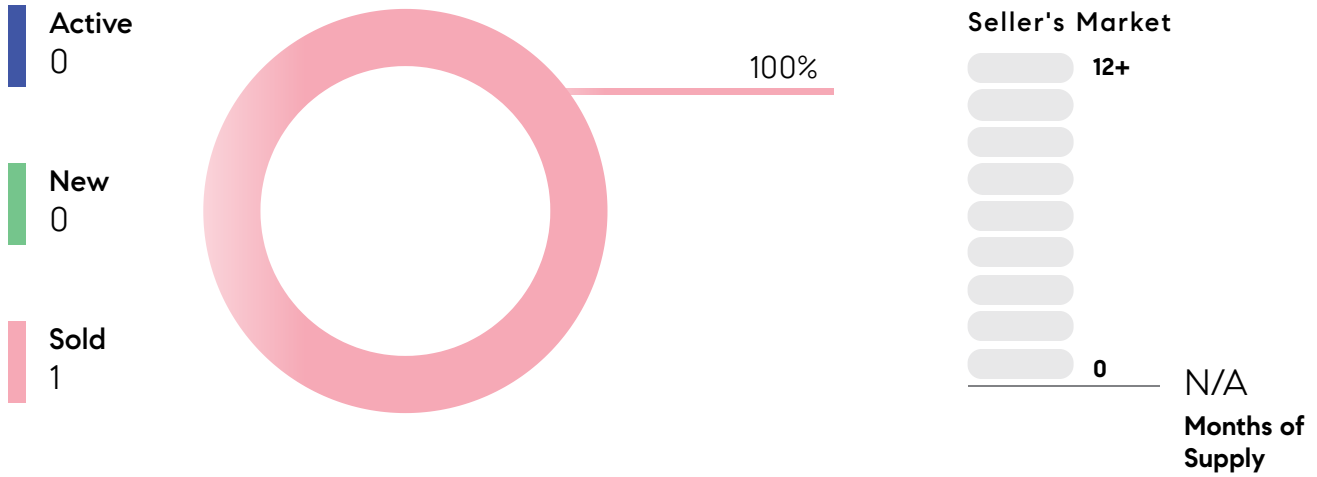
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$405,985	38	94.6%	\$384,089
YoY Change	9.9%	-60.4%	0.5%	10.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

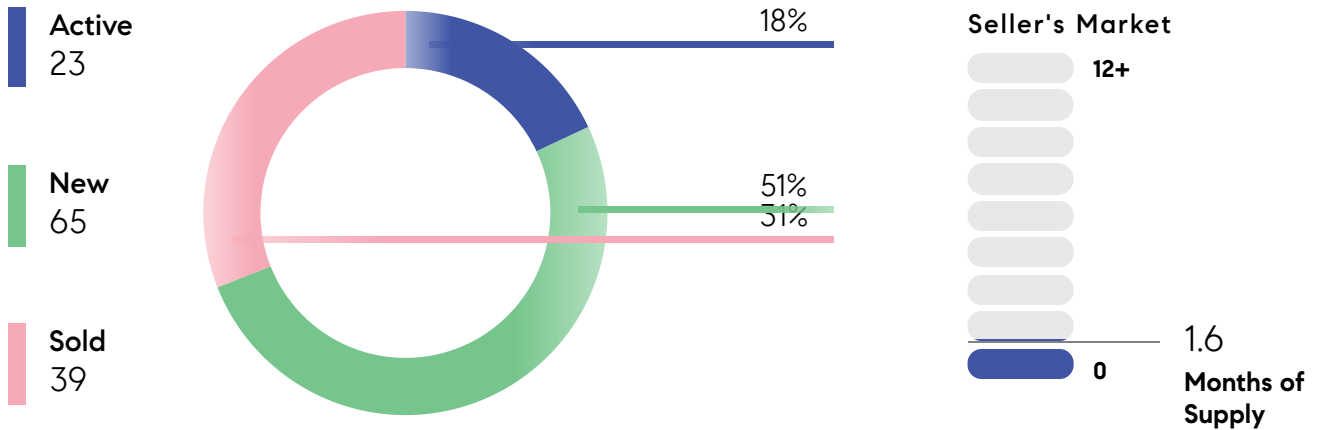
# Grant Park Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	-	15	-	\$1,229,900
YoY Change	-	-82.1%	-	-9.7%

## DETACHED UNDER 1M



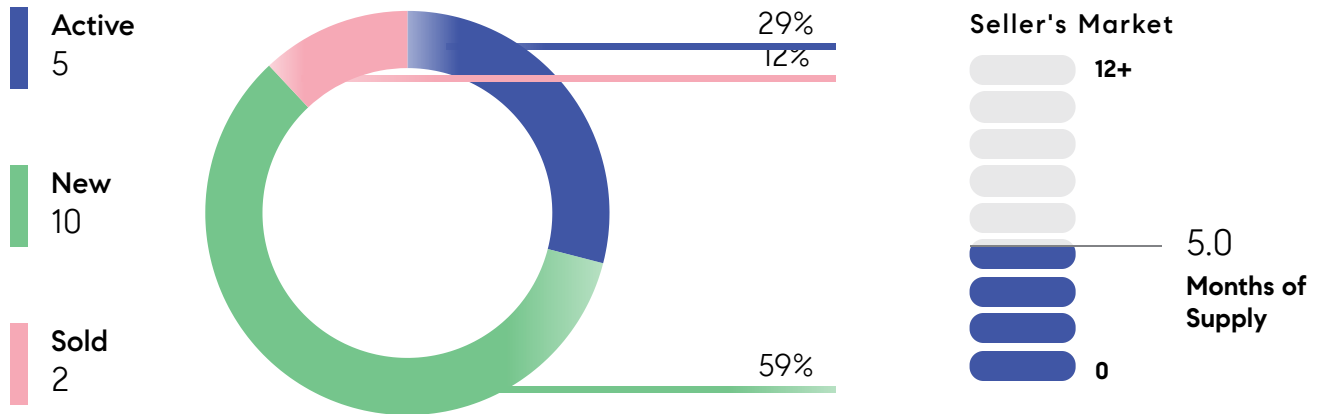
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$550,991	20	101.1%	\$556,864
YoY Change	-4.2%	-50.0%	6.9%	2.4%

\*Graph Legend: Buyer's Market (Supply > Demand) | Seller's Market (Supply < Demand) | Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$491,970	16	63.2%	\$311,000
YoY Change	25.4%	60.0%	-33.3%	-16.4%

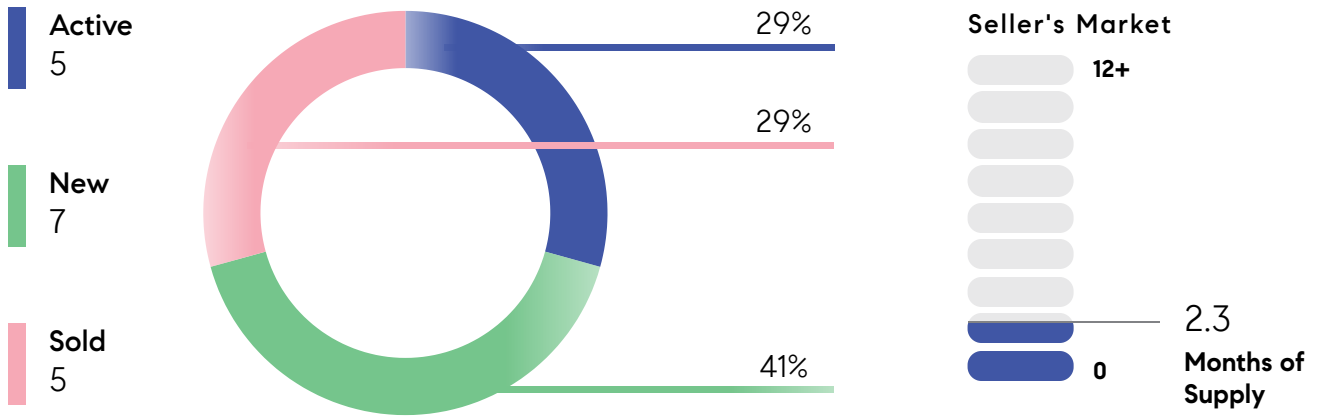
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



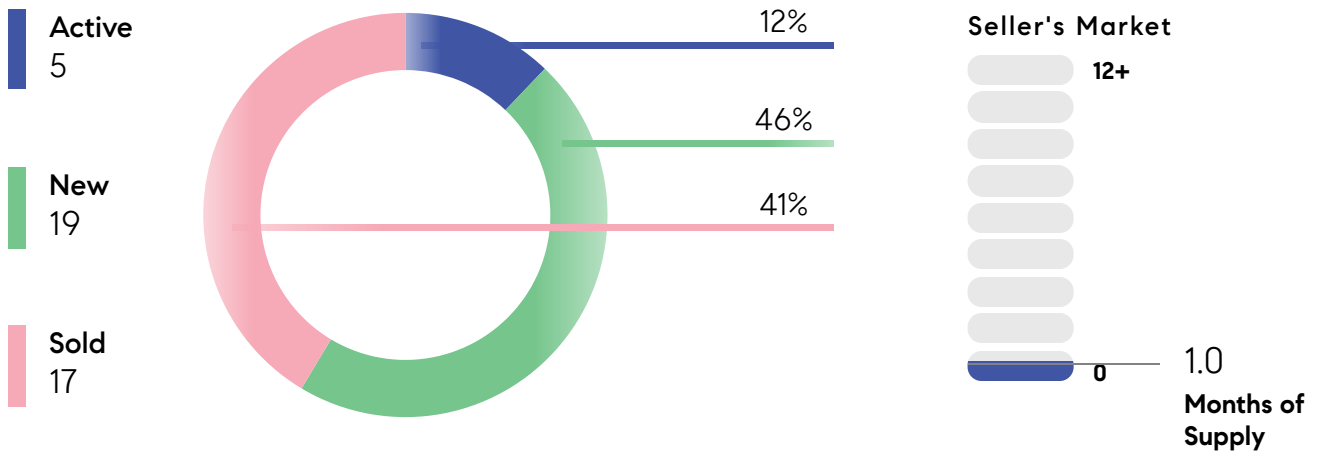
# Inman Park & Old Fourth Ward Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,364,686	28	83.8%	\$1,143,800
YoY Change	-14.0%	-34.9%	4.2%	-10.4%

## DETACHED UNDER 1M



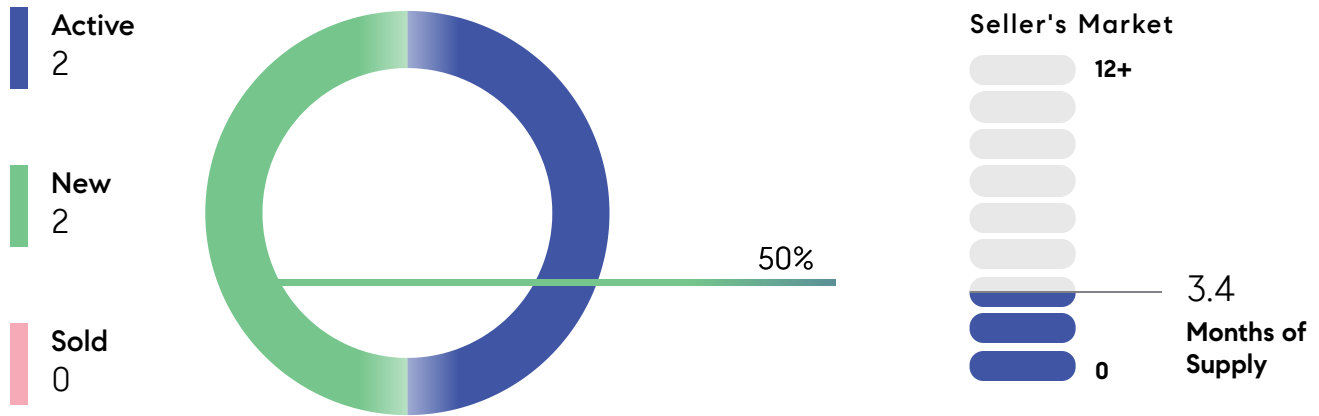
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$625,264	30	104.7%	\$654,847
YoY Change	-6.6%	7.1%	16.0%	8.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

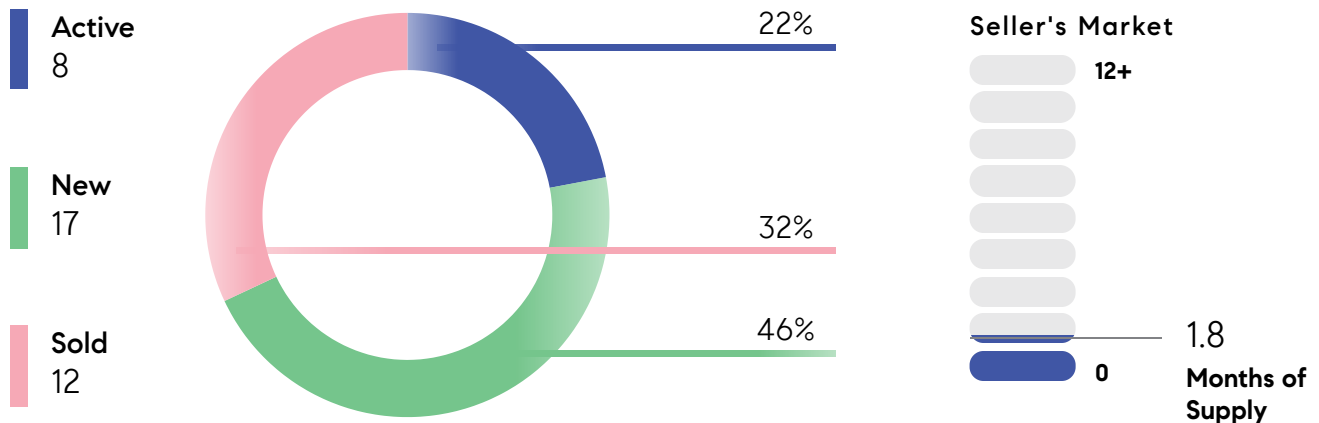
# Inman Park & Old Fourth Ward Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,099,999	-	-	-
YoY Change	2.3%	-	-	-

## ATTACHED UNDER 1M



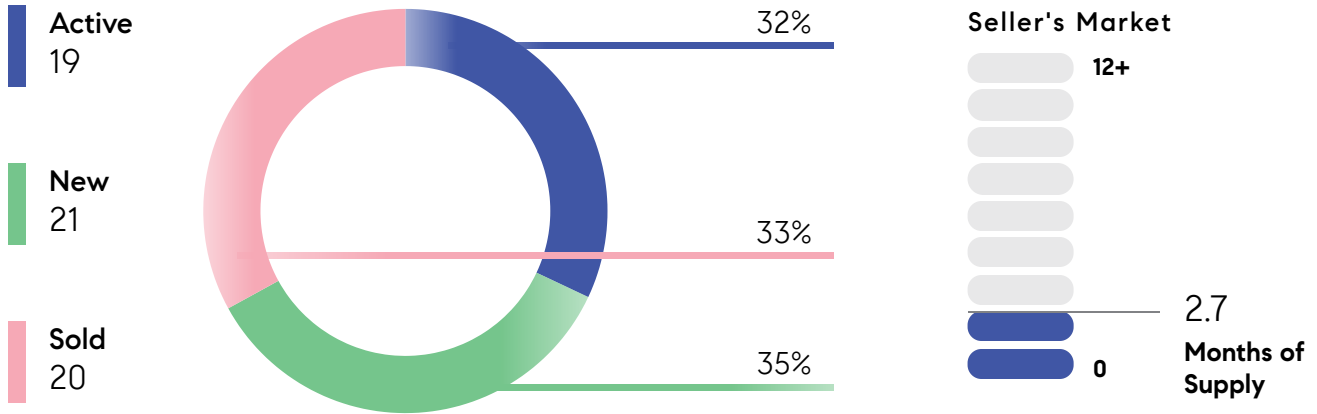
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$547,736	31	104.7%	\$573,502
YoY Change	-2.3%	3.3%	3.2%	0.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

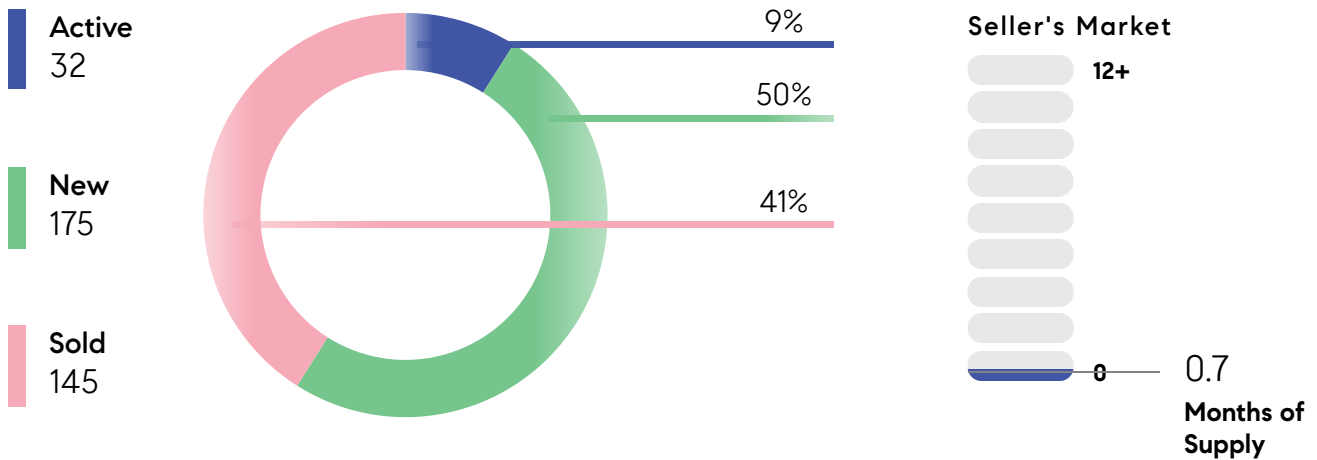
# Johns Creek Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,847,329	30	82.4%	\$1,521,959
YoY Change	12.9%	-77.9%	-3.2%	9.3%

## DETACHED UNDER 1M



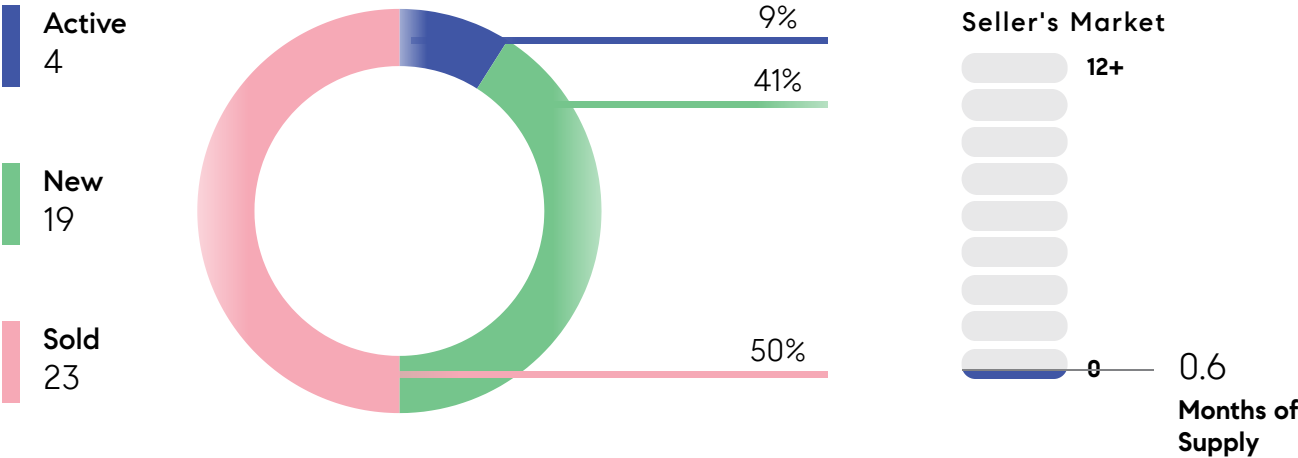
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$602,155	11	98.9%	\$595,812
YoY Change	9.3%	-83.1%	3.1%	12.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek Q3 2021

## ATTACHED UNDER 1M



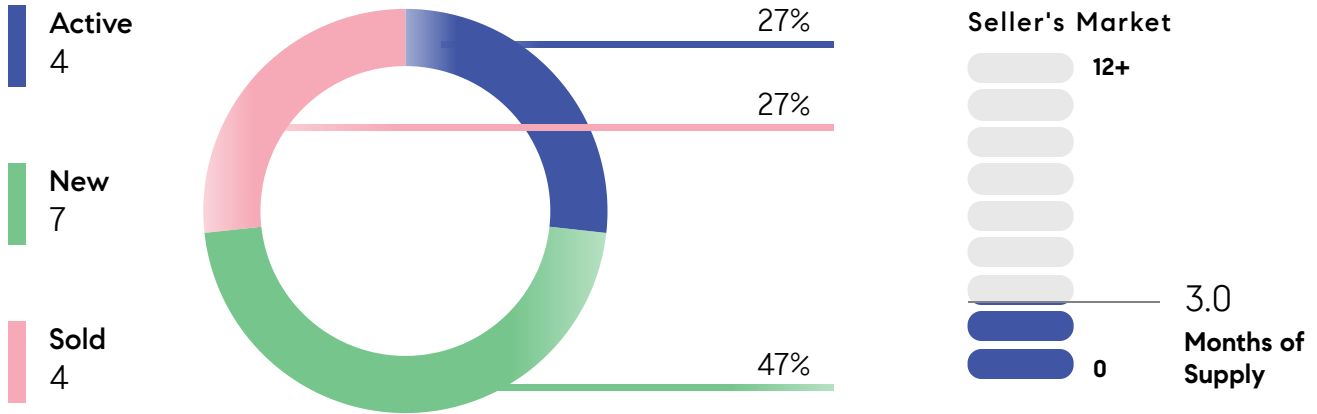
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$347,100	14	112.0%	\$388,652
YoY Change	3.3%	-72.0%	27.2%	31.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

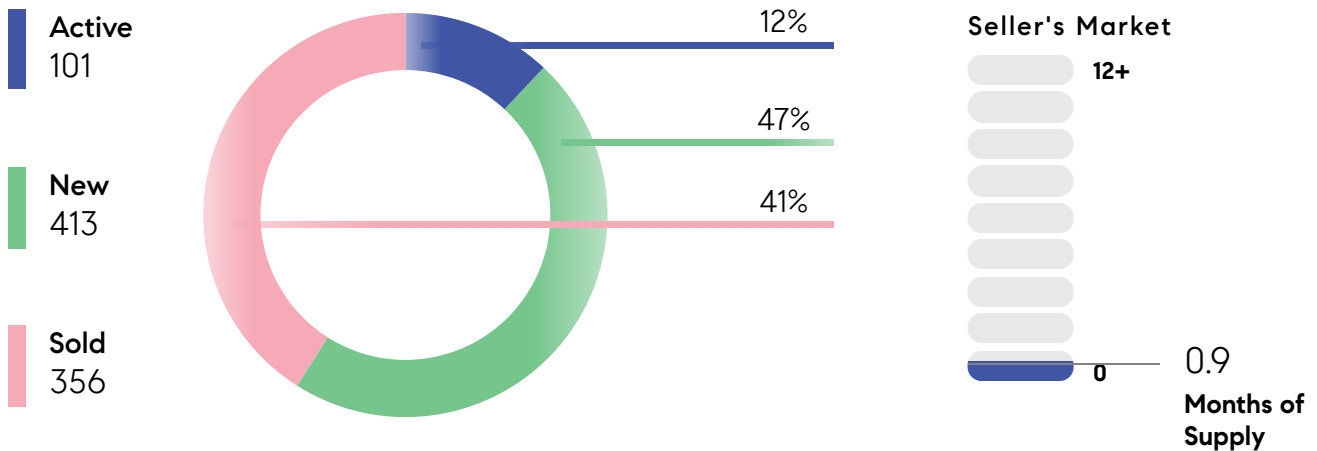
# Kennesaw Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,464,000	21	79.2%	\$1,159,138
YoY Change	-3.0%	-71.2%	-15.4%	-18.0%

## DETACHED UNDER 1M



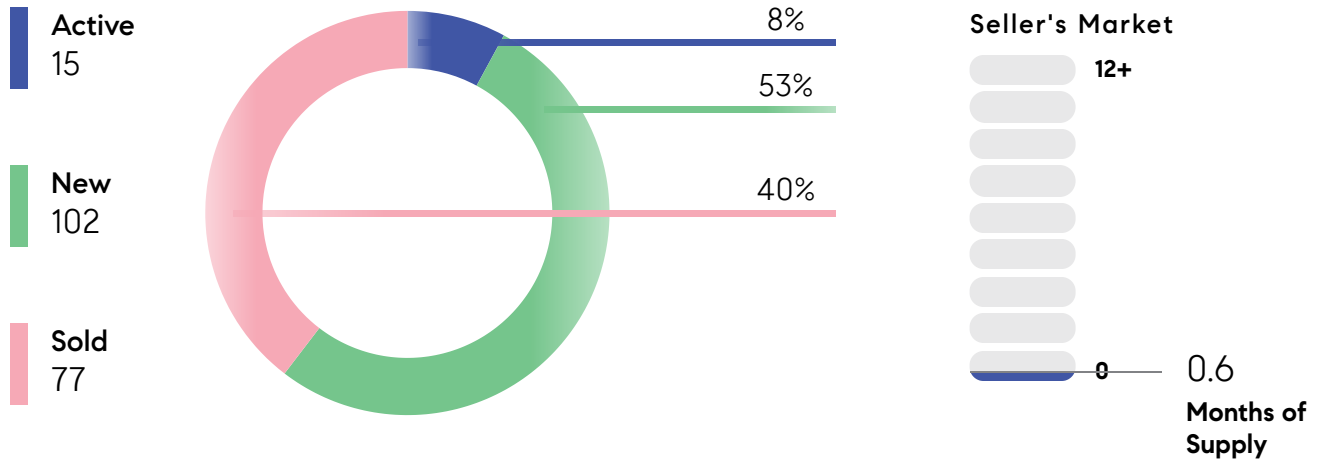
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$412,829	10	96.6%	\$398,834
YoY Change	17.6%	-66.7%	-1.0%	16.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw Q3 2021

## ATTACHED UNDER 1M



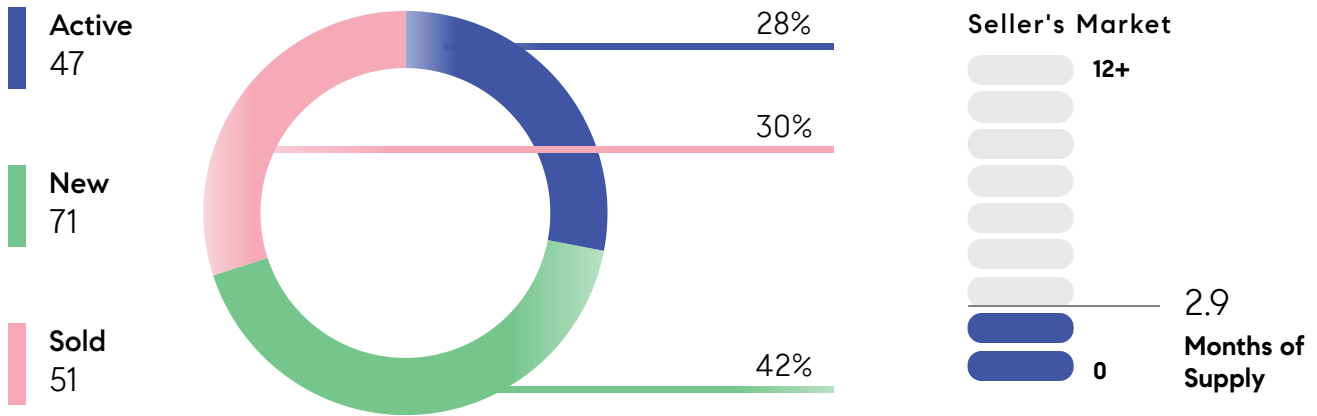
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$290,708	12	95.9%	\$278,780
YoY Change	16.9%	-68.4%	-4.0%	12.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

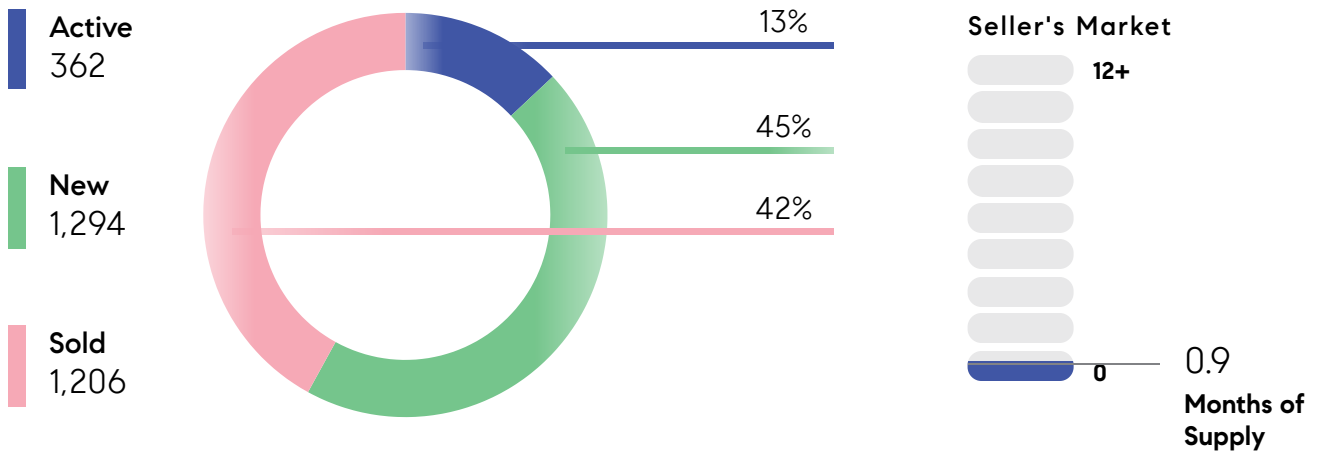
# Marietta Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,592,693	29	78.4%	\$1,248,893
YoY Change	13.7%	-74.6%	-14.1%	-2.4%

## DETACHED UNDER 1M



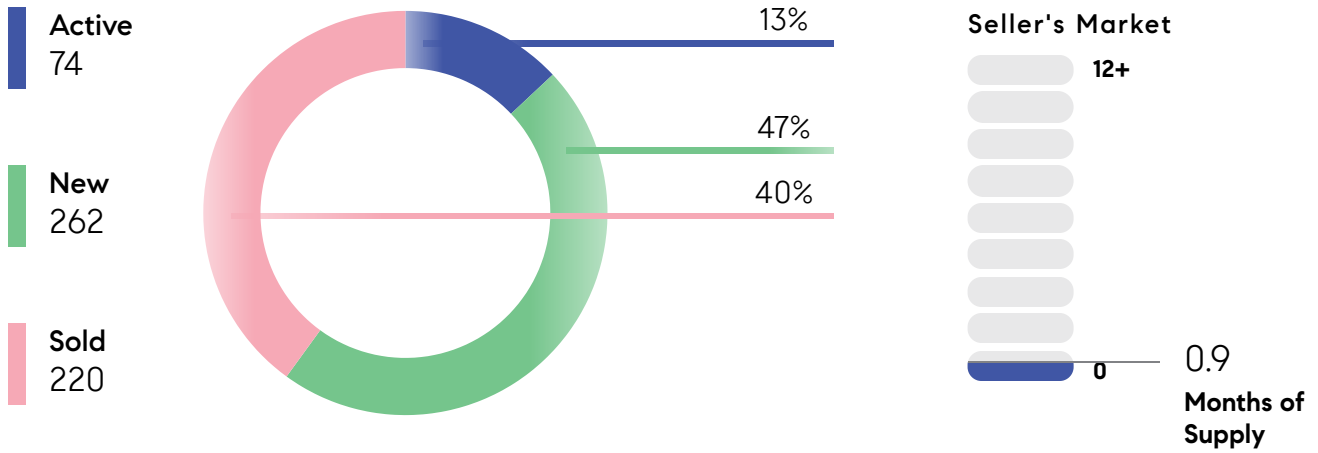
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$443,867	17	98.2%	\$435,902
YoY Change	8.5%	-62.2%	0.6%	9.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Marietta Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$299,370	19	94.5%	\$283,021
YoY Change	10.5%	-53.7%	3.4%	14.2%

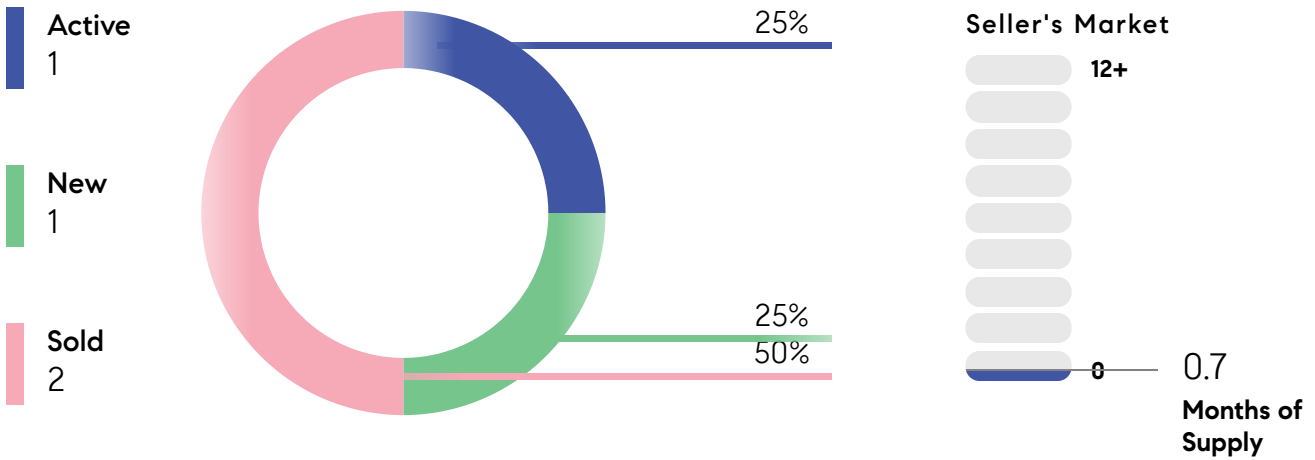
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



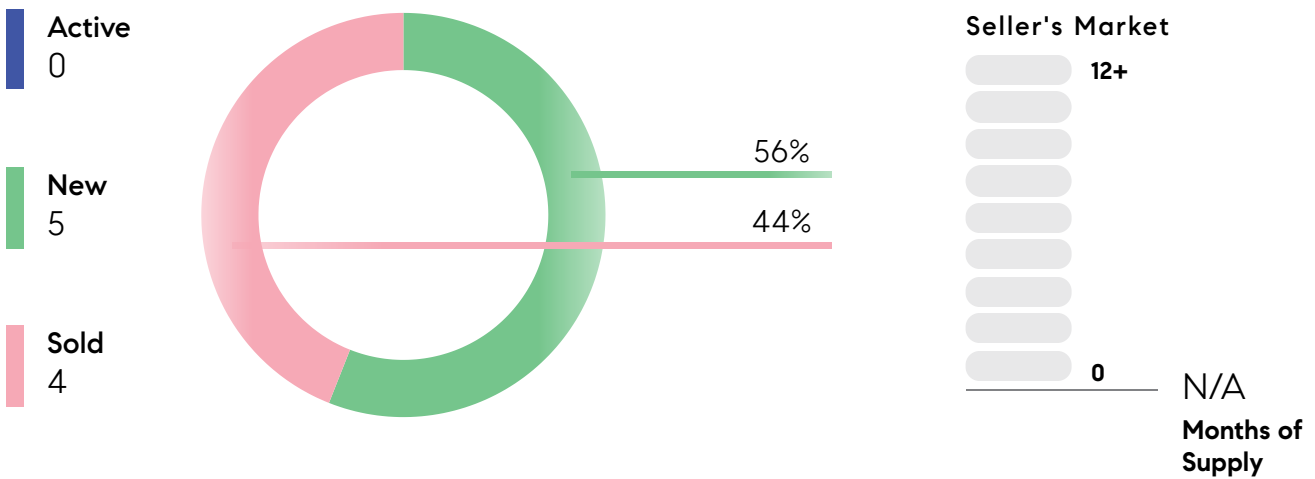
# Midtown Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,300,000	49	117.3%	\$1,525,000
YoY Change	-1.8%	-64.7%	36.1%	33.6%

## DETACHED UNDER 1M



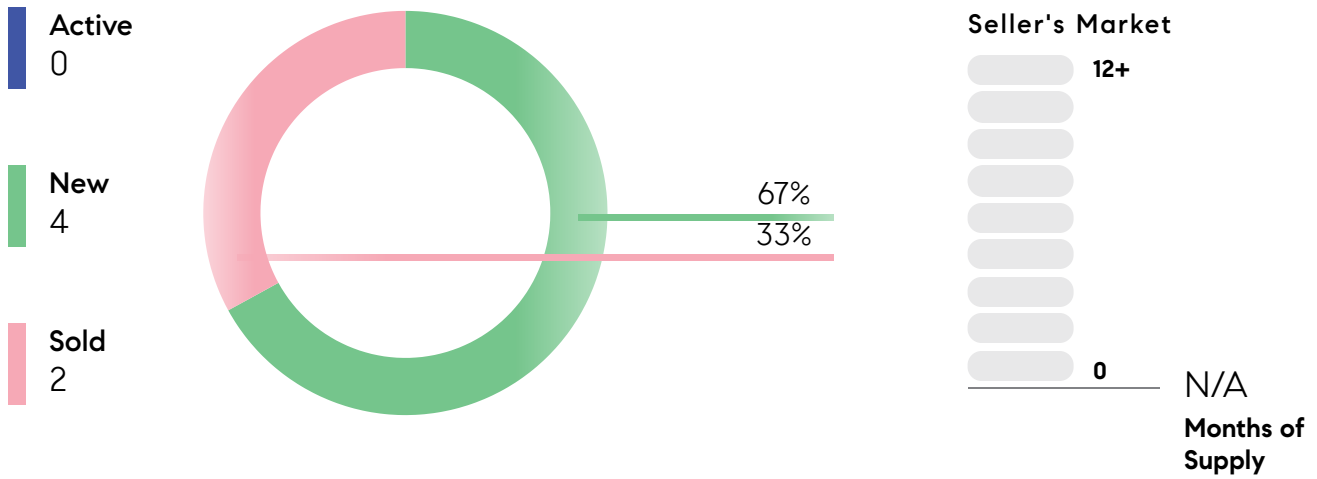
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$778,000	28	100.1%	\$778,750
YoY Change	8.1%	300.0%	2.0%	10.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

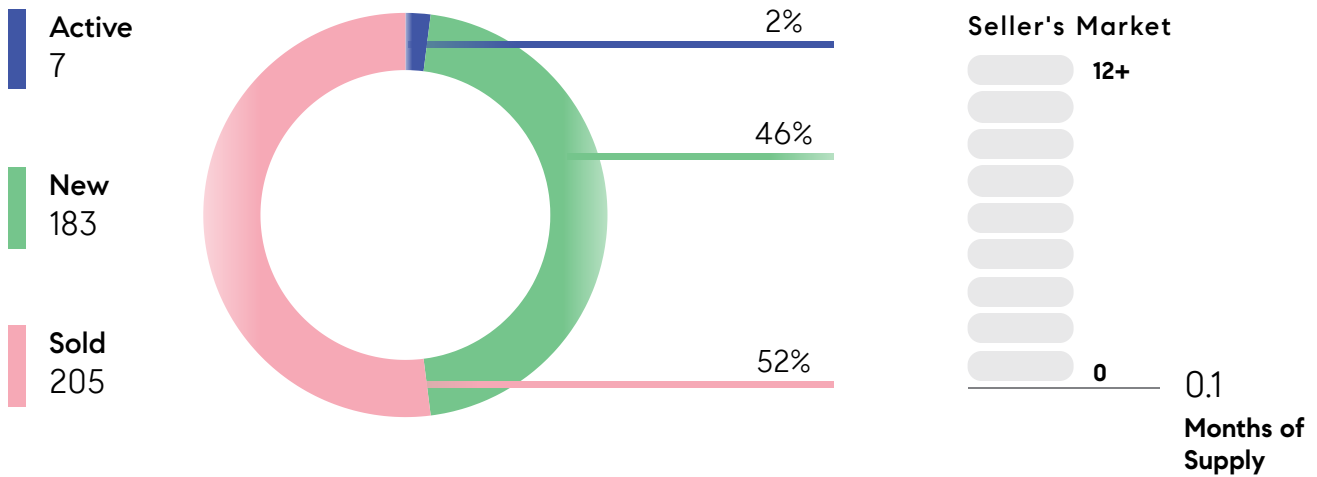
# Midtown Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,307,063	100	100.7%	\$1,316,250
YoY Change	-21.2%	26.6%	8.2%	-14.7%

## ATTACHED UNDER 1M



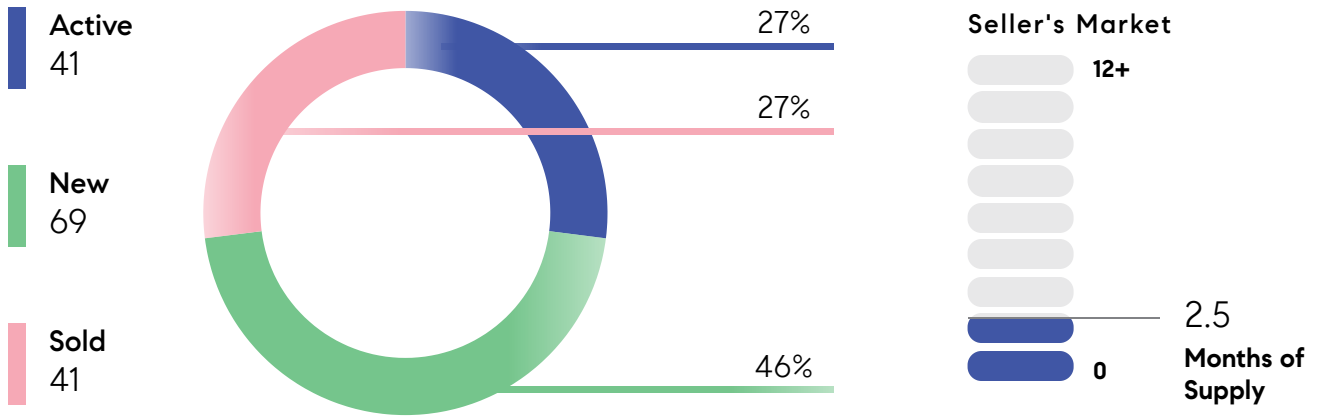
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$365,599	42	96.3%	\$352,035
YoY Change	3.2%	-4.5%	-4.8%	-1.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

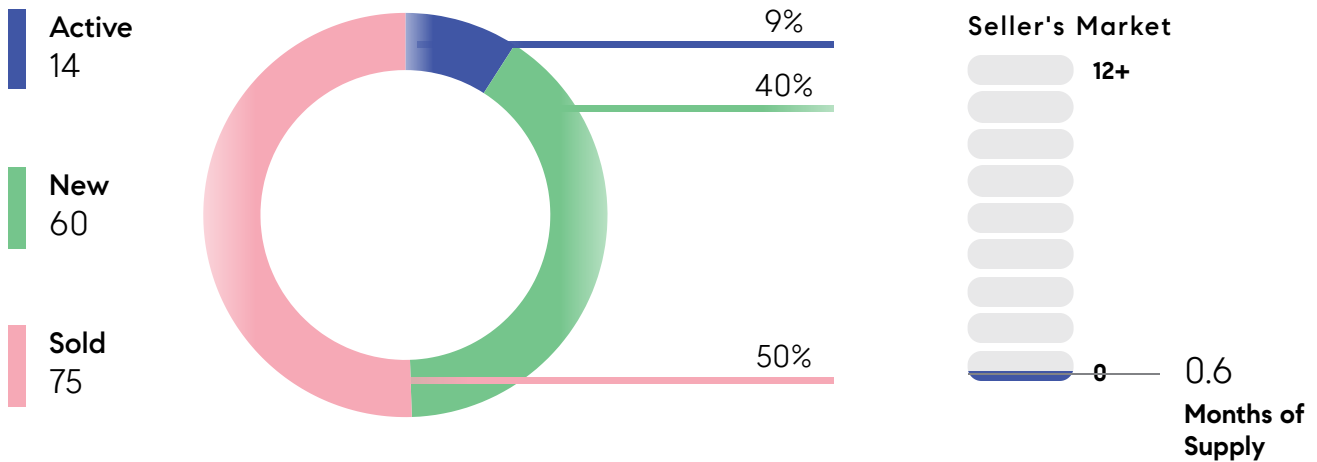
# Milton Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,607,642	40	89.6%	\$1,440,858
YoY Change	-1.6%	-62.6%	2.0%	0.4%

## DETACHED UNDER 1M



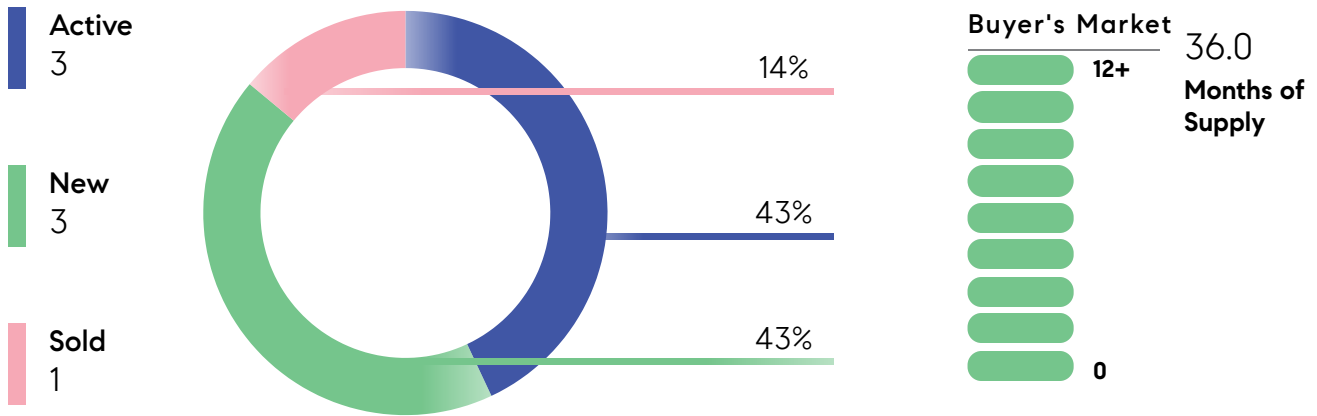
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$751,687	19	98.7%	\$742,154
YoY Change	14.1%	-77.4%	-3.9%	9.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

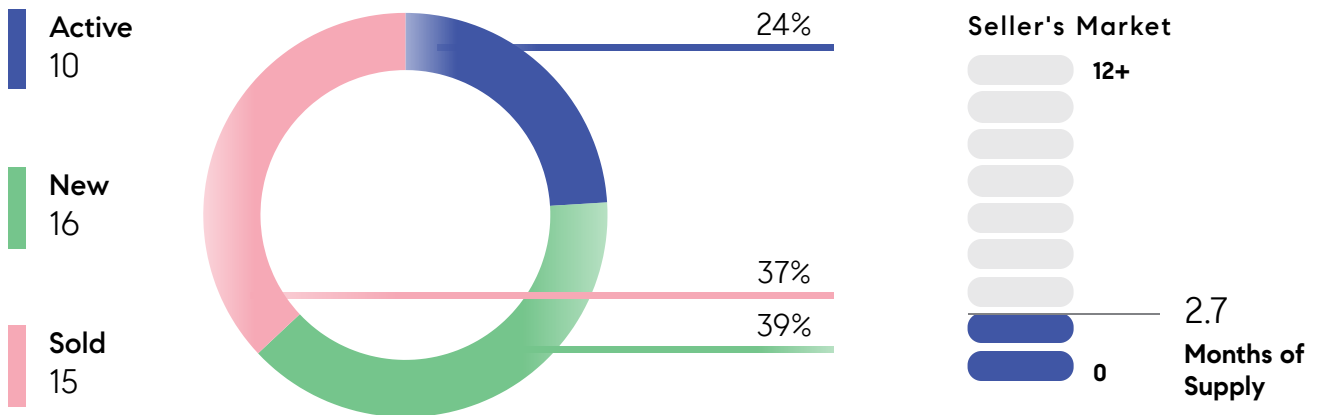
# Milton Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,151,667	47	88.0%	\$1,013,934
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



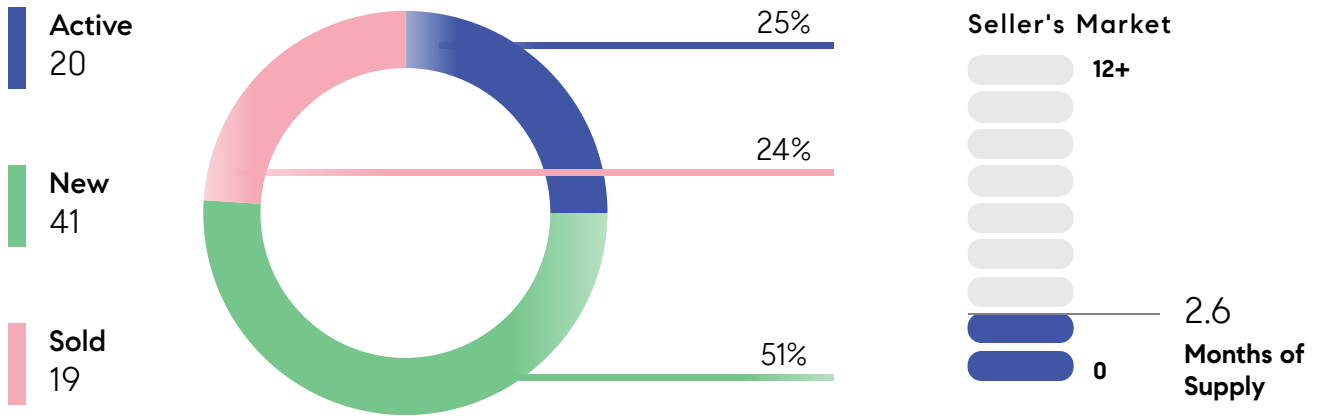
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$462,617	15	108.8%	\$503,520
YoY Change	70.2%	-86.1%	-15.6%	43.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

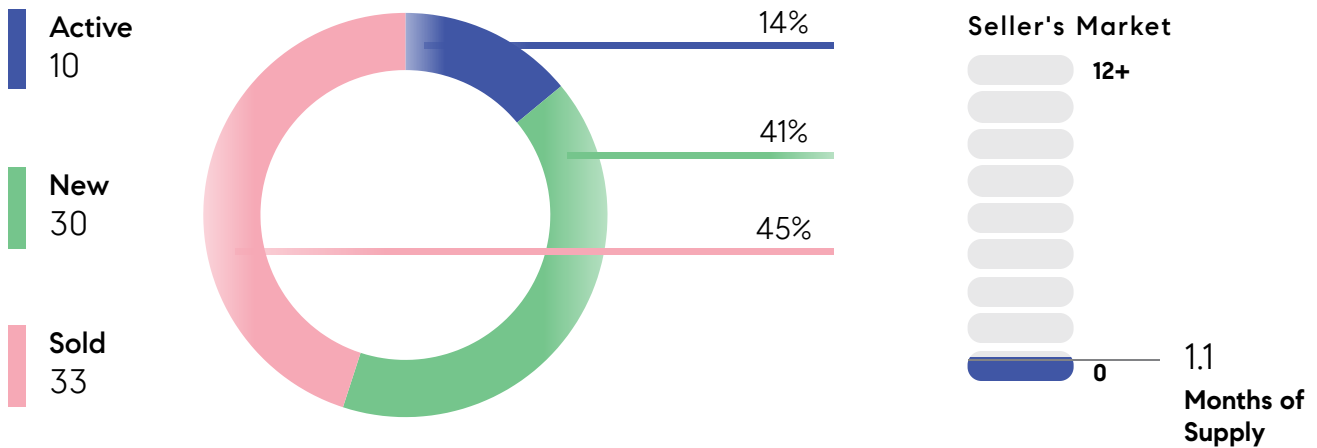
# Morningside Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,737,915	29	88.1%	\$1,530,578
YoY Change	15.5%	-56.7%	-16.2%	-3.3%

## DETACHED UNDER 1M



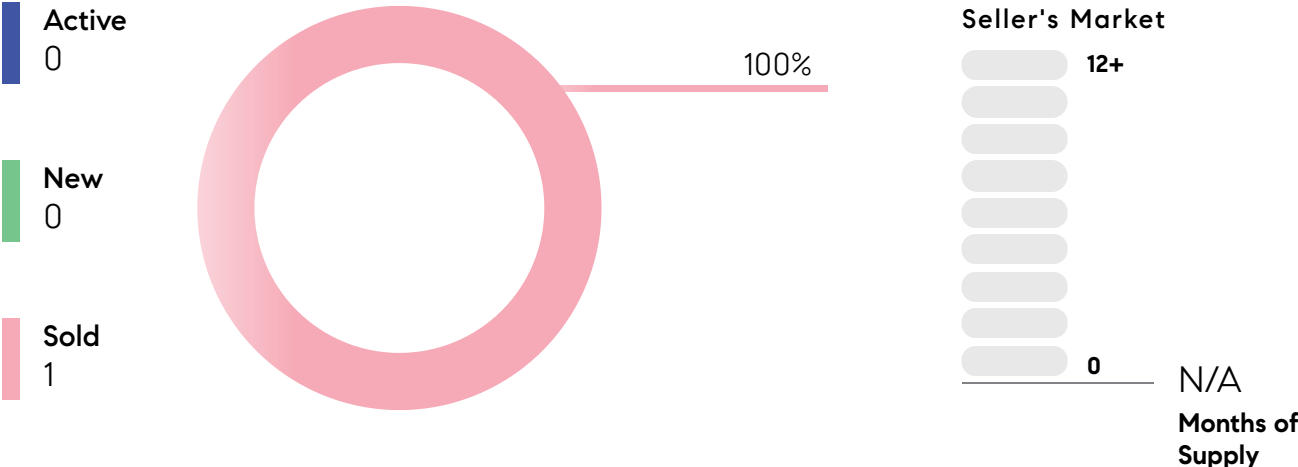
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$774,407	30	105.6%	\$818,013
YoY Change	3.1%	-40.0%	11.2%	14.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Morningside Q3 2021

## ATTACHED UNDER 1M



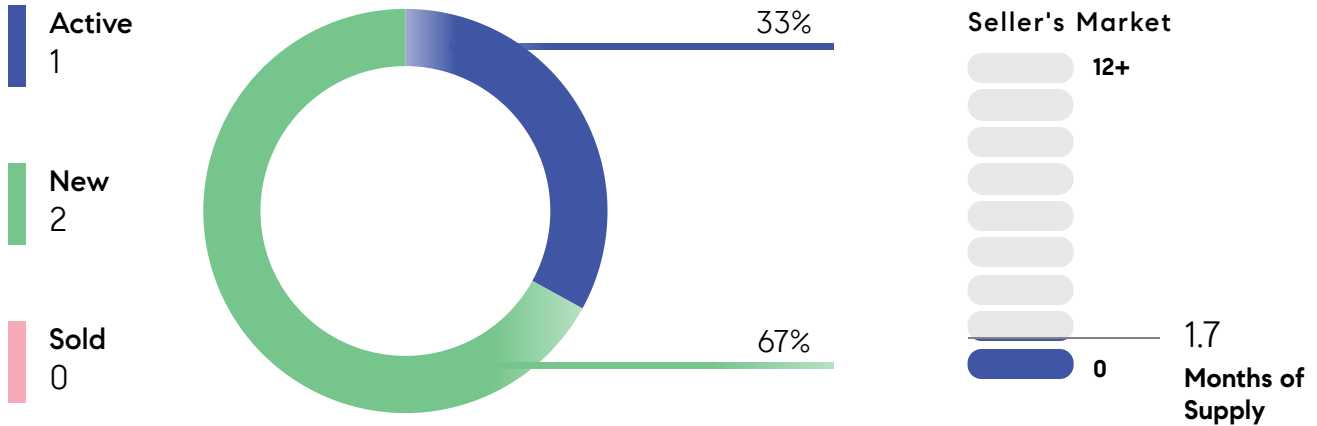
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	-	126	-	\$540,000
YoY Change	-	-	-	-

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

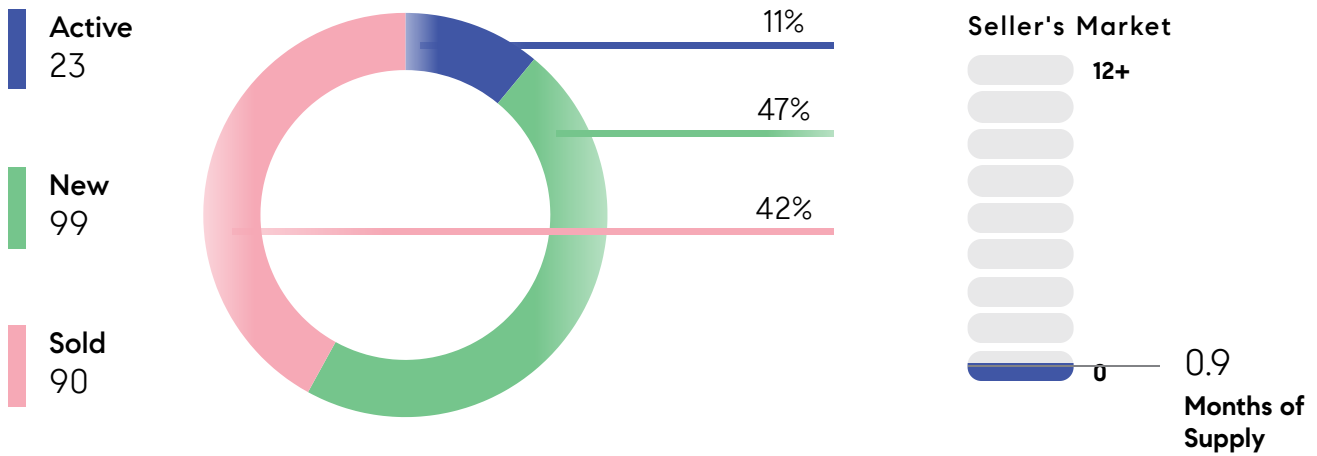
# Peachtree Corners Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,697,000	-	-	-
YoY Change	0.0%	-	-	-

## DETACHED UNDER 1M



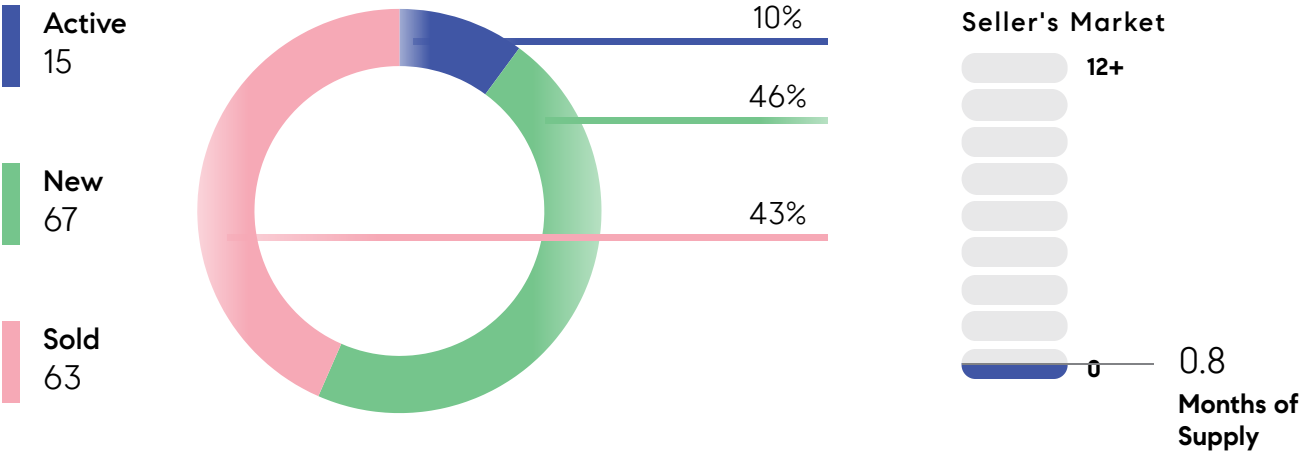
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$543,715	18	96.6%	\$525,327
YoY Change	20.6%	-50.0%	-4.6%	15.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Peachtree Corners Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$312,223	9	91.3%	\$285,114
YoY Change	3.9%	-80.4%	2.7%	6.7%

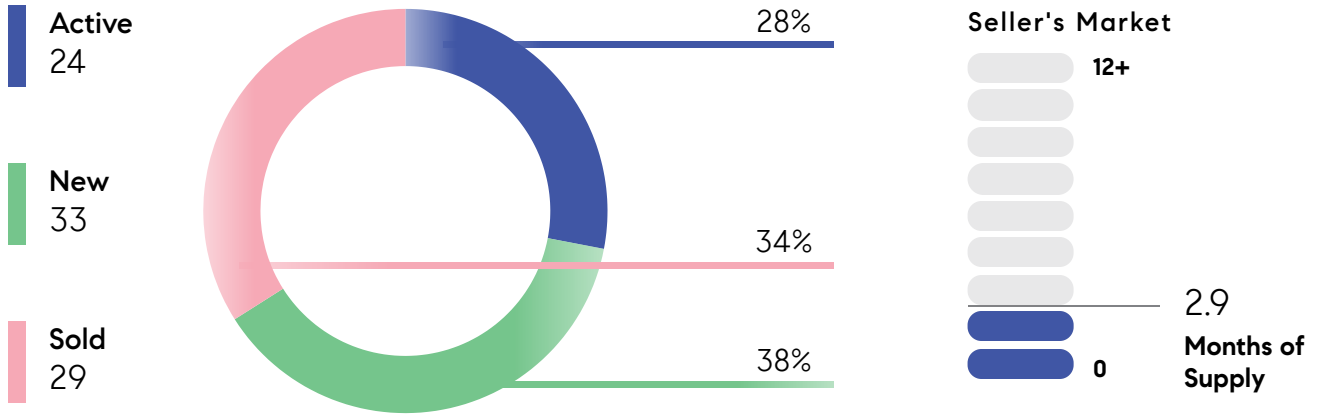
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



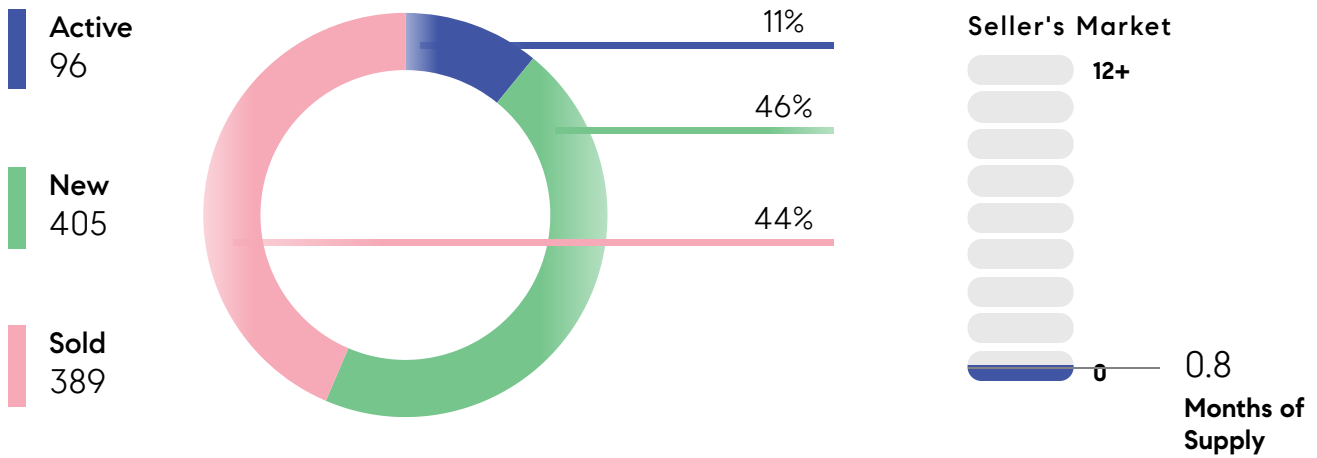
# Roswell Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,590,365	48	97.1%	\$1,543,785
YoY Change	-6.2%	-66.4%	27.1%	19.2%

## DETACHED UNDER 1M



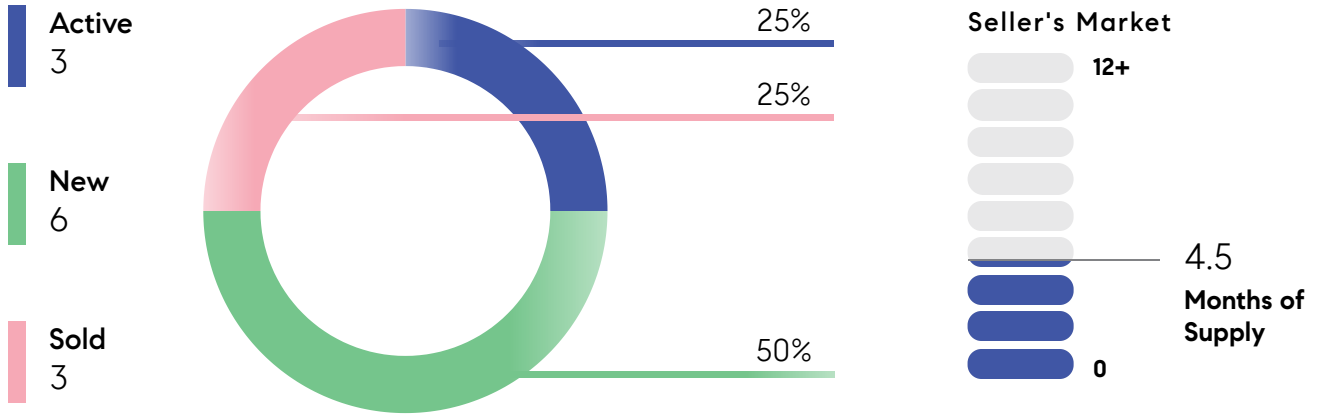
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$531,819	16	103.5%	\$550,307
YoY Change	5.7%	-66.0%	6.5%	12.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

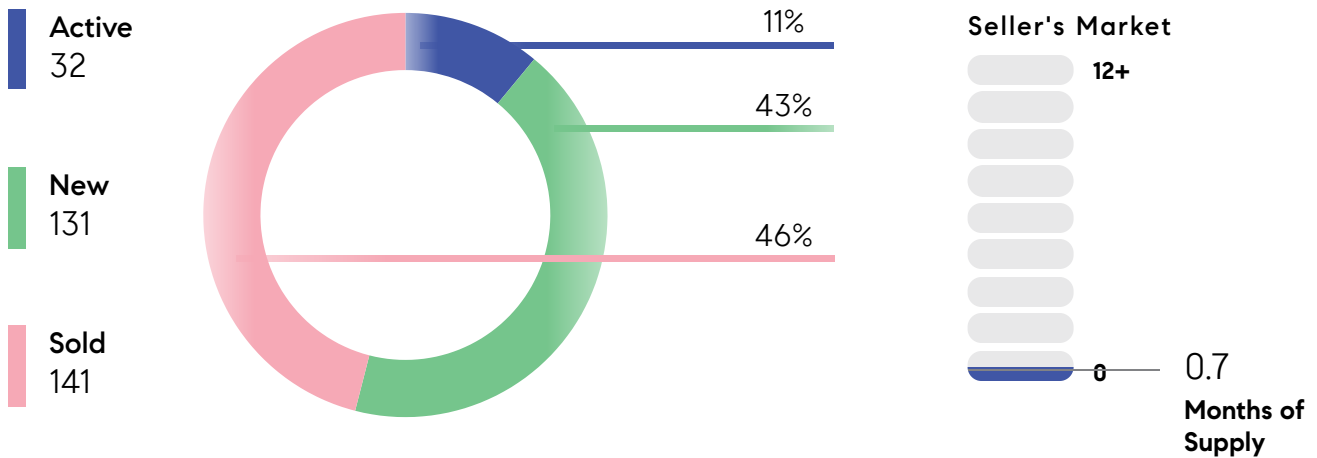
# Roswell Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,178,167	3	92.1%	\$1,085,000
YoY Change	4.7%	-	-	-

## ATTACHED UNDER 1M



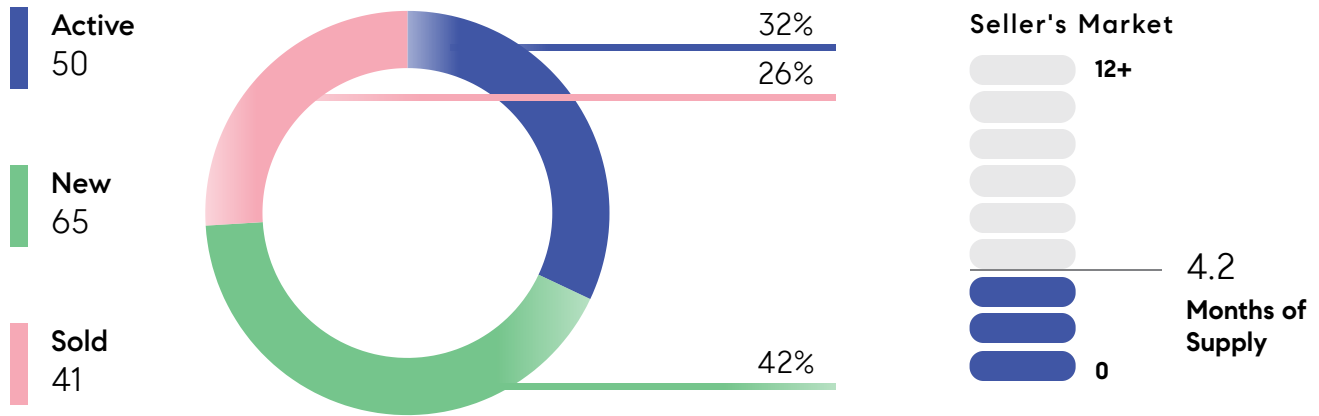
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$411,928	20	99.4%	\$409,358
YoY Change	-1.0%	-61.5%	12.4%	11.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

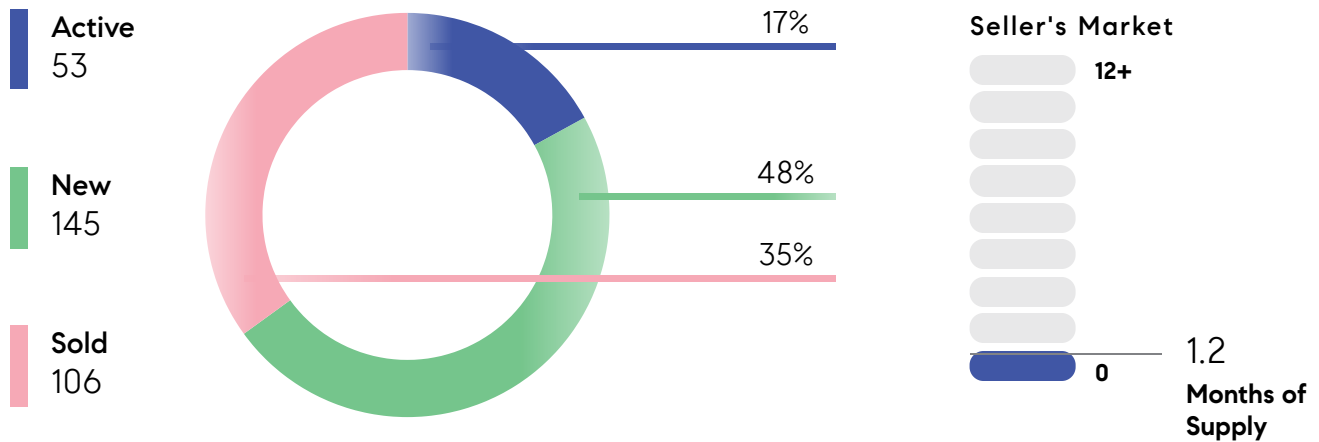
# Sandy Springs Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,044,778	40	76.5%	\$1,564,493
YoY Change	25.1%	-71.2%	-25.4%	-6.7%

## DETACHED UNDER 1M



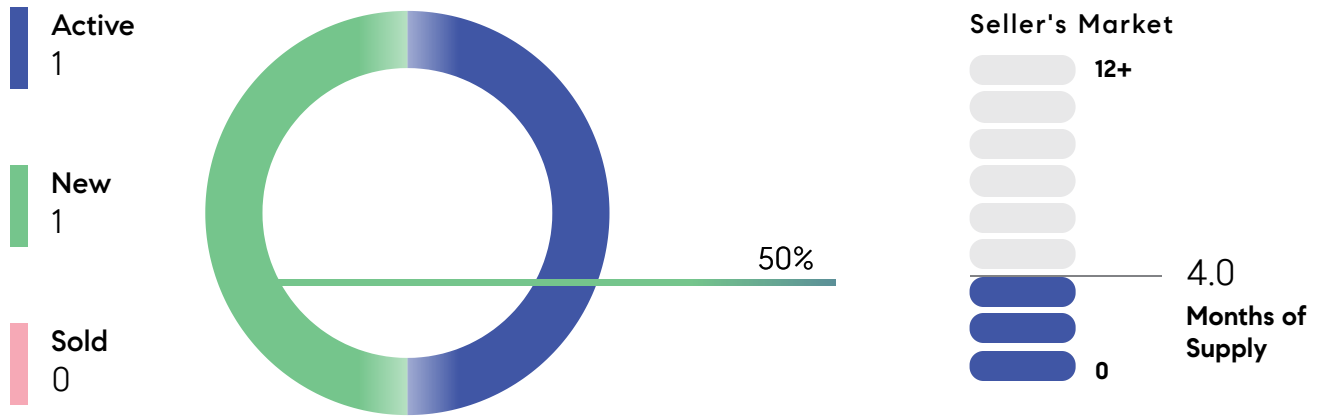
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$697,892	37	95.3%	\$664,950
YoY Change	5.8%	-46.4%	1.4%	7.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

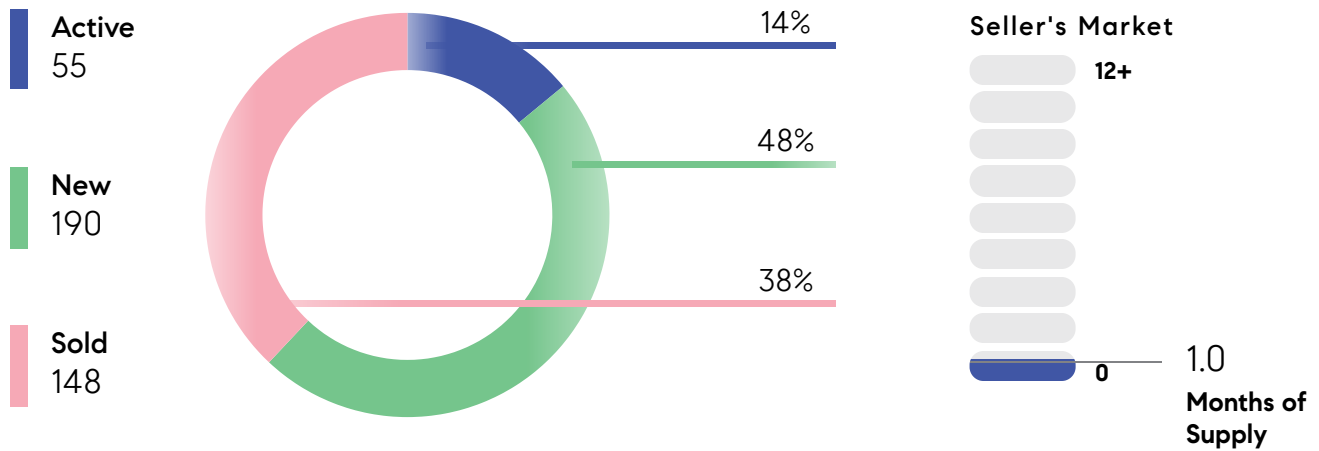
# Sandy Springs Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,250,000	-	-	-
YoY Change	23.2%	-	-	-

## ATTACHED UNDER 1M



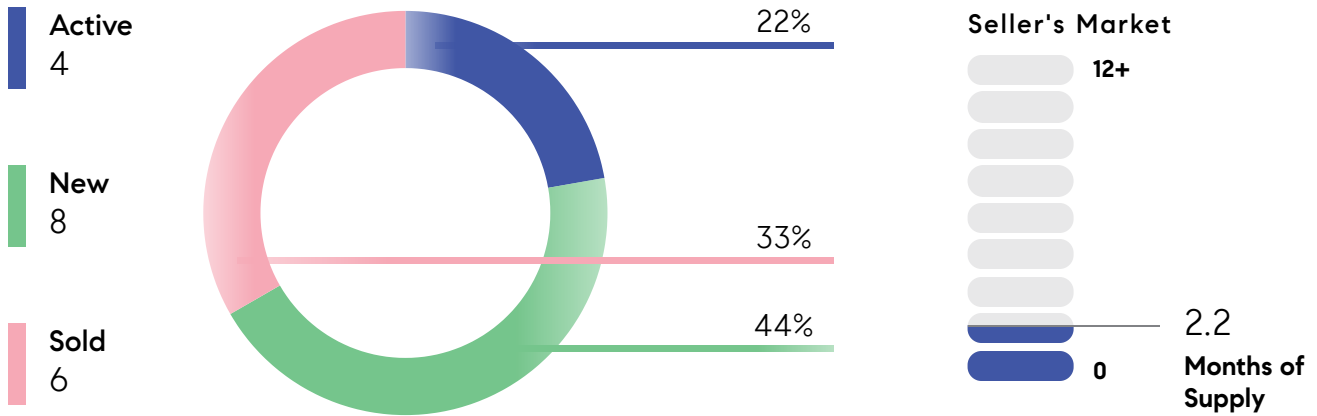
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$300,821	23	102.7%	\$309,034
YoY Change	-1.0%	-58.2%	13.8%	12.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

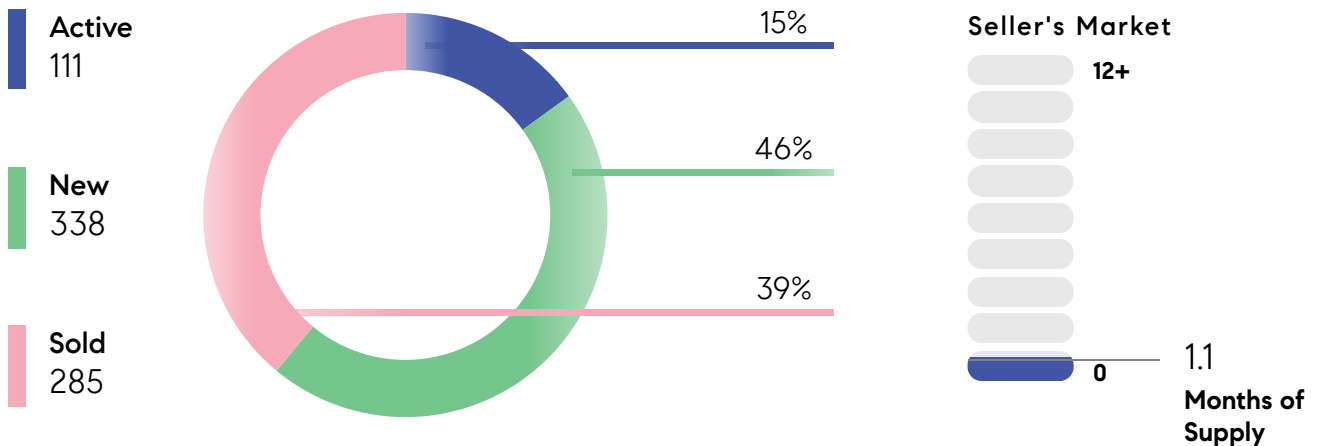
# Smyrna Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,393,125	106	84.2%	\$1,173,134
YoY Change	29.4%	863.6%	-23.8%	-1.4%

## DETACHED UNDER 1M



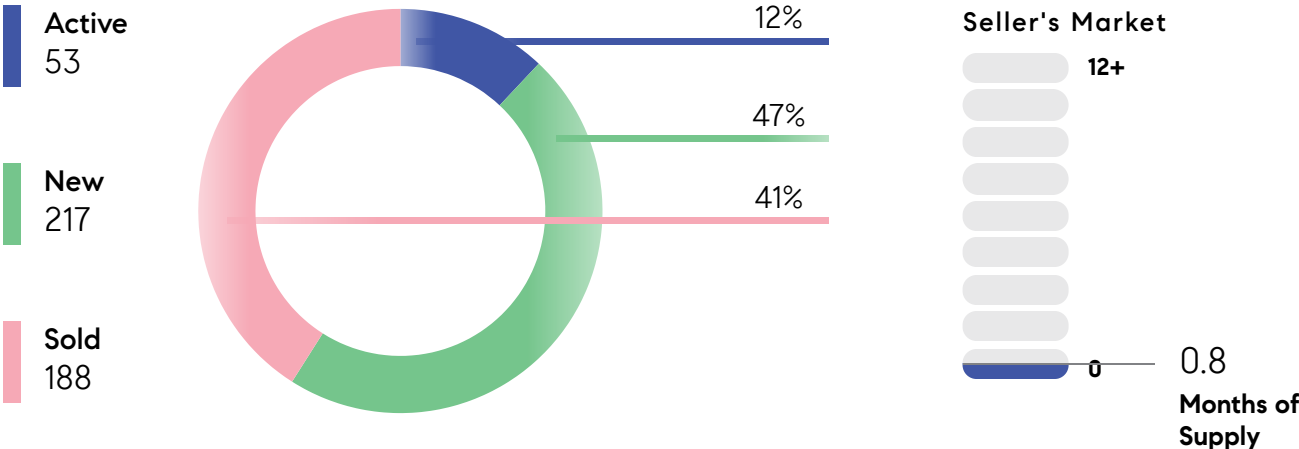
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$472,804	17	99.3%	\$469,514
YoY Change	9.3%	-62.2%	4.9%	14.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Smyrna Q3 2021

## ATTACHED UNDER 1M



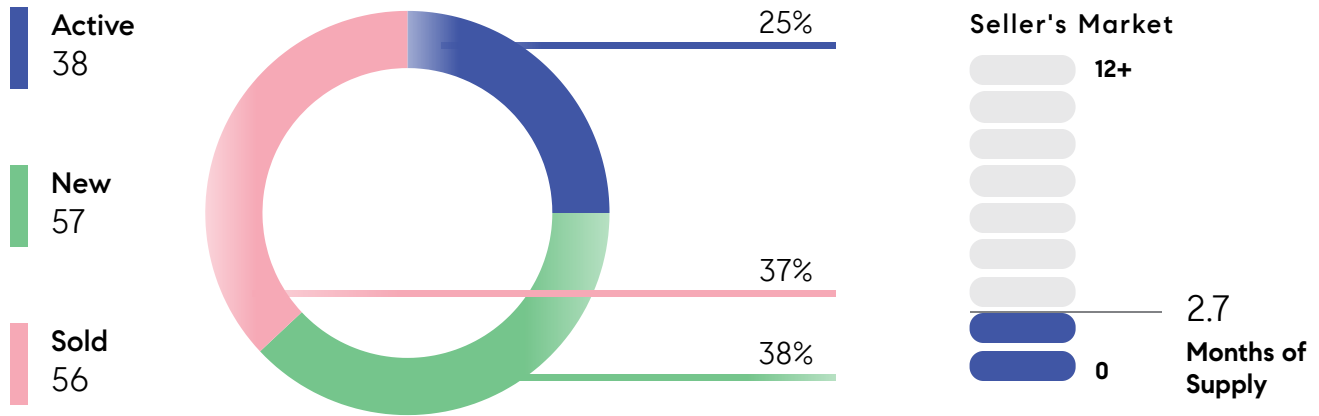
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$339,244	12	98.3%	\$333,359
YoY Change	7.0%	-67.6%	8.1%	15.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

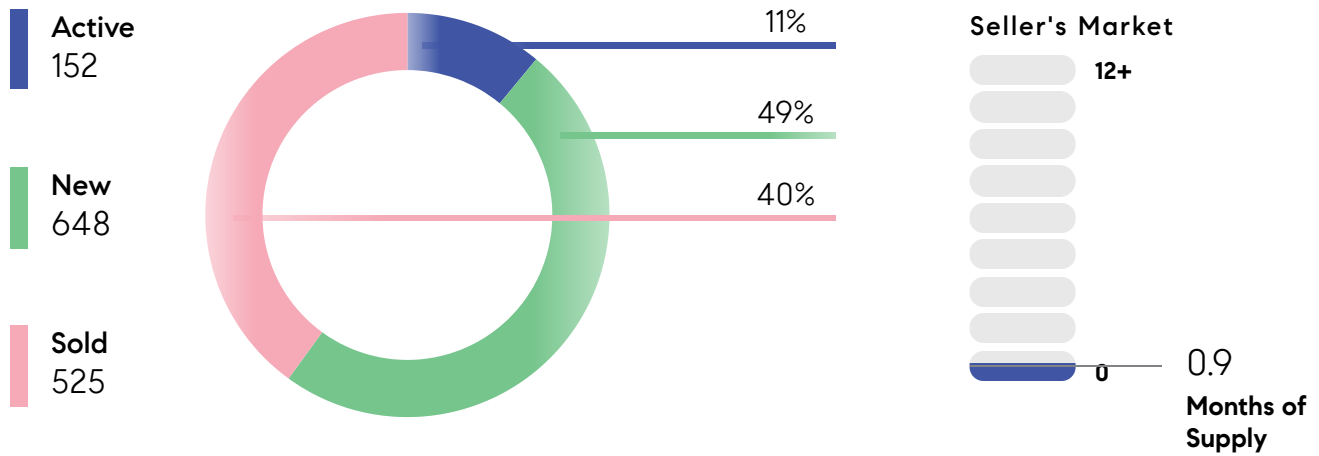
# Suwanee & Duluth Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,710,598	39	83.3%	\$1,425,600
YoY Change	-14.6%	-65.8%	22.1%	4.3%

## DETACHED UNDER 1M



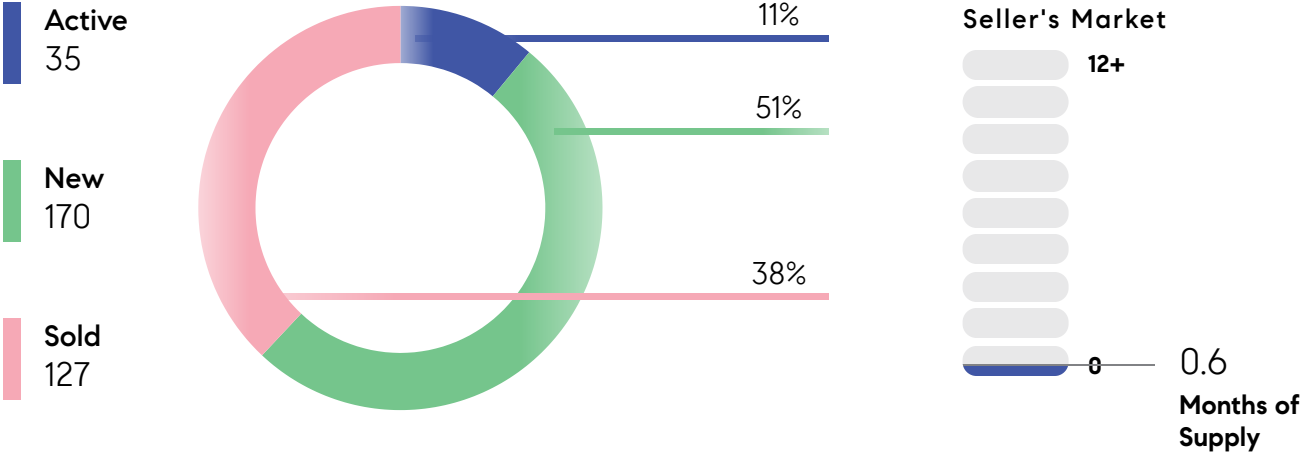
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$492,325	14	99.9%	\$491,813
YoY Change	11.3%	-72.0%	7.1%	19.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Suwanee & Duluth Q3 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$346,973	15	91.6%	\$317,824
YoY Change	19.1%	-66.7%	-4.6%	13.6%

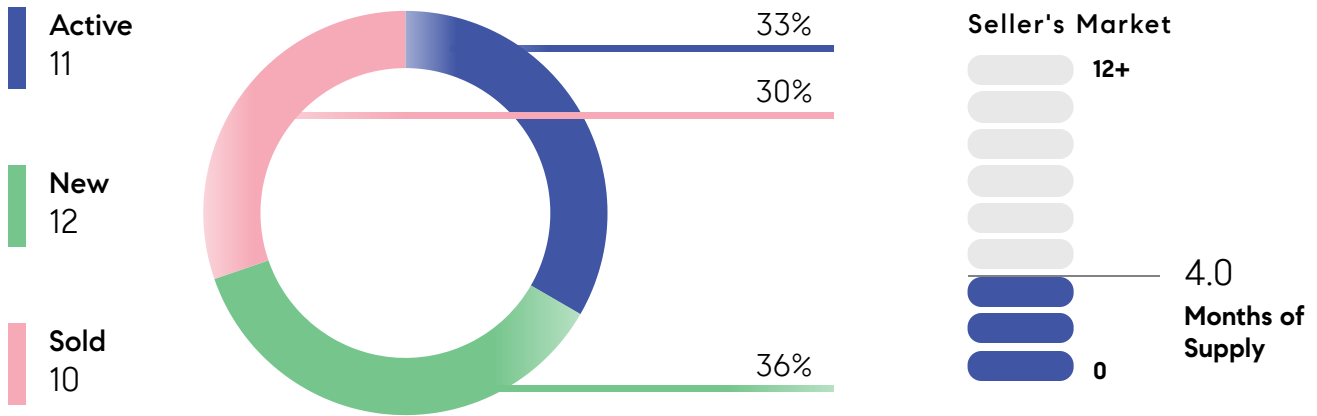
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



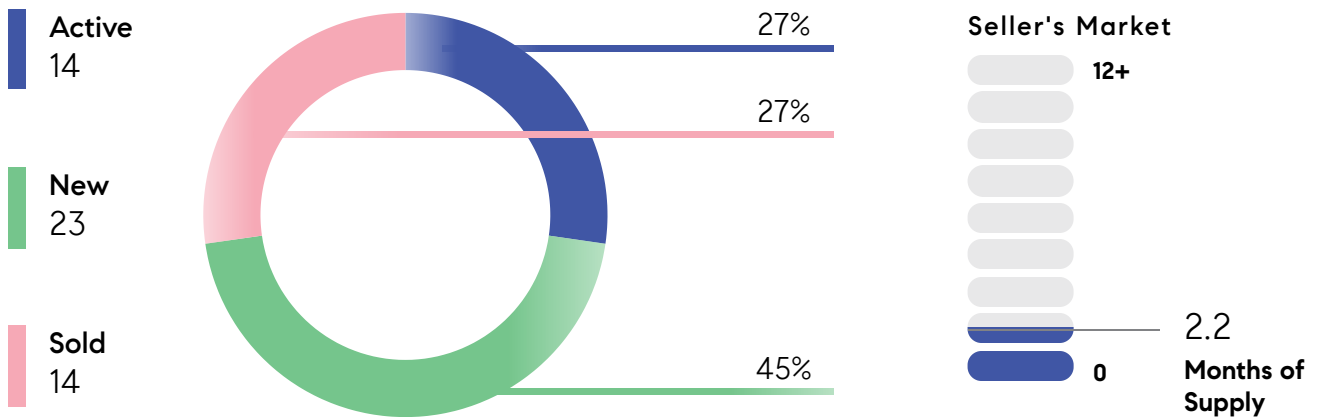
# Vinings Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$2,049,917	65	67.1%	\$1,375,500
YoY Change	45.3%	-52.6%	-39.9%	-12.7%

## DETACHED UNDER 1M



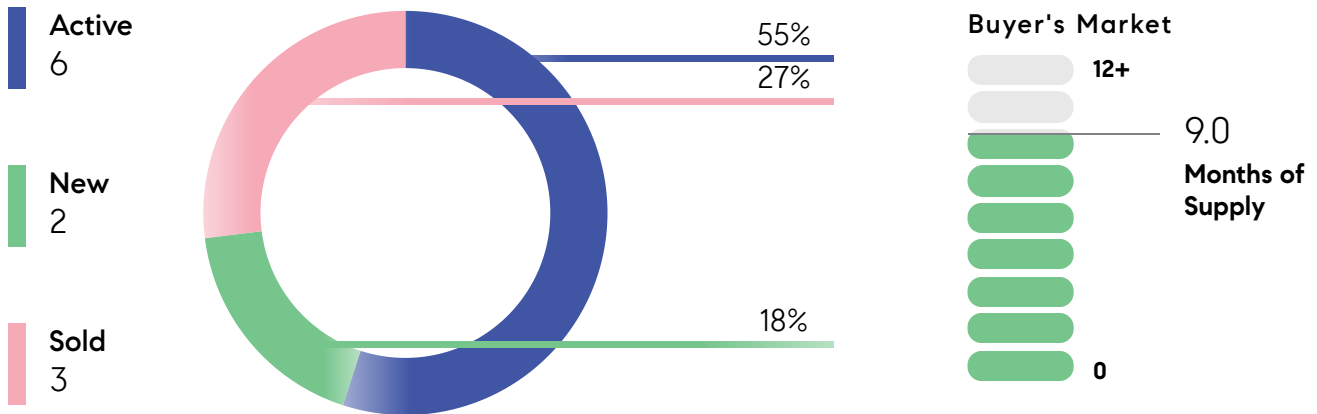
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$627,978	54	103.4%	\$649,493
YoY Change	1.8%	-34.1%	3.1%	4.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

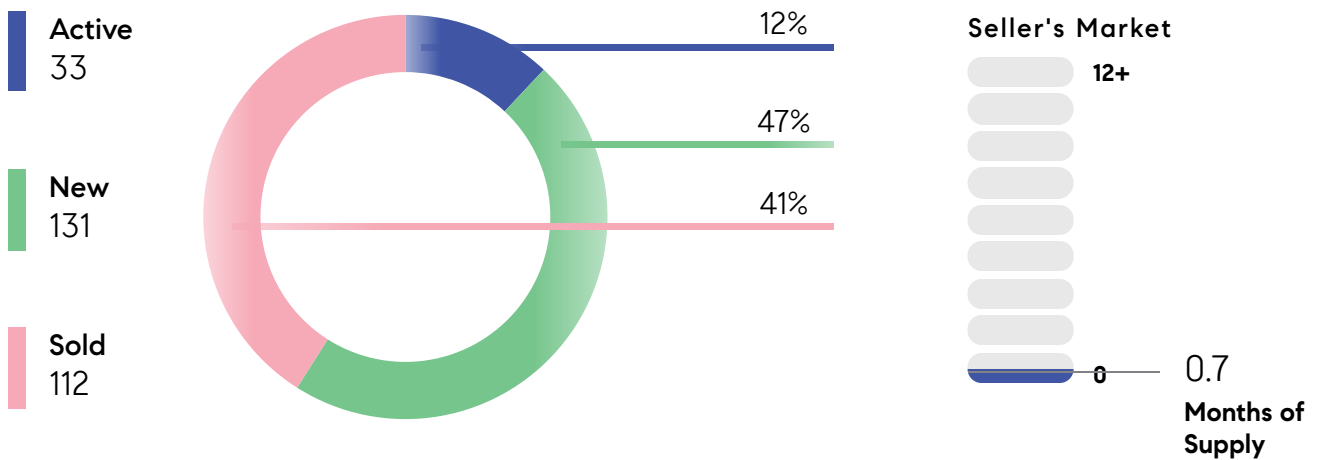
# Vinings Q3 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,245,000	108	98.7%	\$1,228,333
YoY Change	0.3%	1,442.9%	6.5%	6.8%

## ATTACHED UNDER 1M



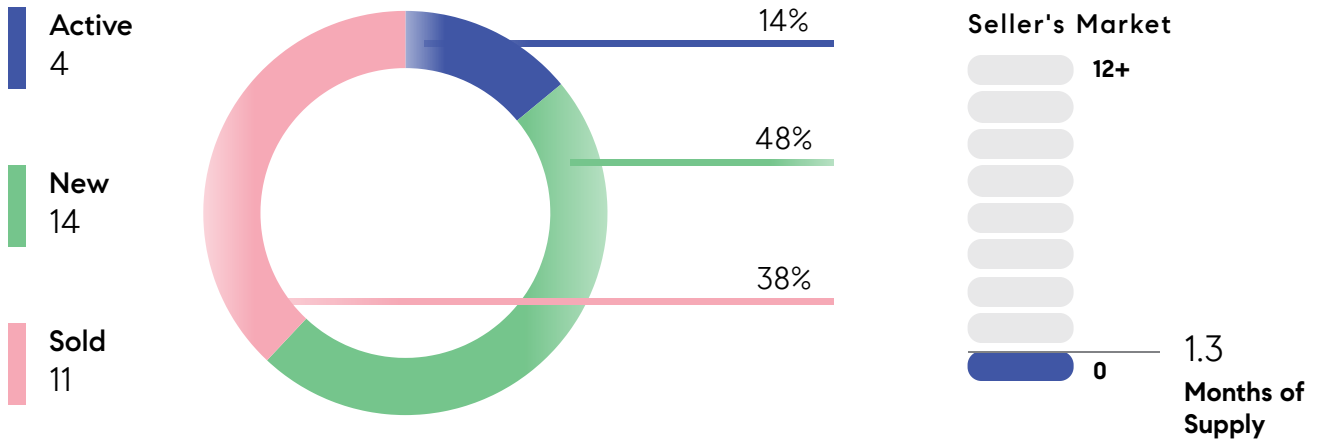
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$392,369	26	96.4%	\$378,191
YoY Change	-0.9%	-56.7%	9.9%	8.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

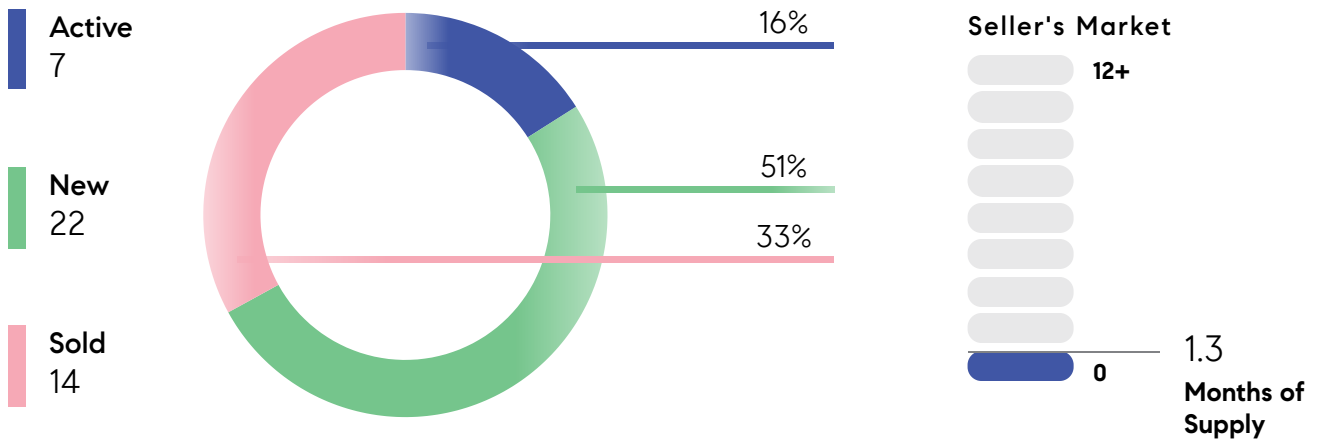
# Virginia Highland Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,635,857	21	88.3%	\$1,444,000
YoY Change	24.0%	-79.2%	-12.6%	8.3%

## DETACHED UNDER 1M



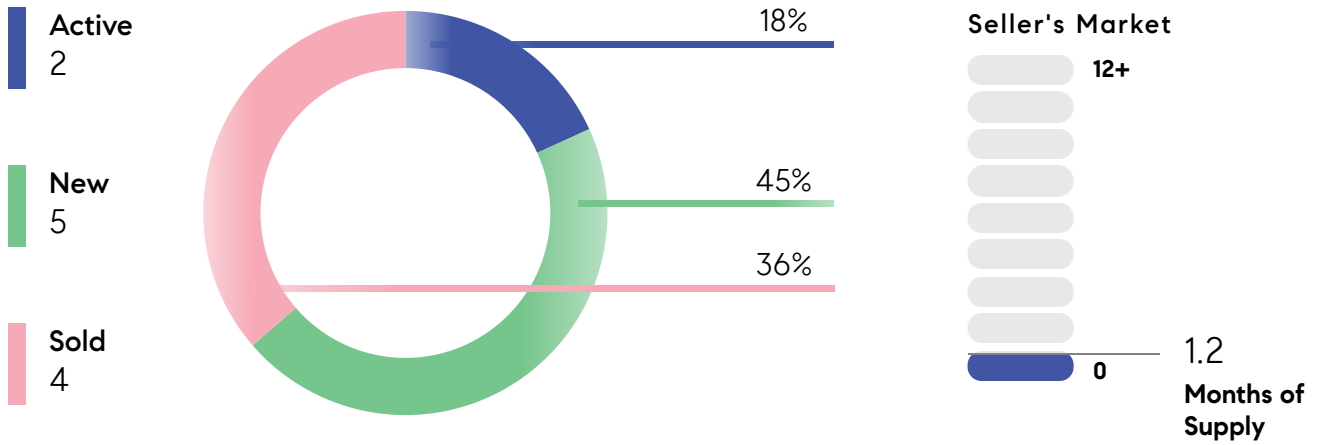
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$815,264	11	96.5%	\$787,048
YoY Change	9.4%	-79.2%	-4.4%	4.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland Q3 2021

## ATTACHED UNDER 1M



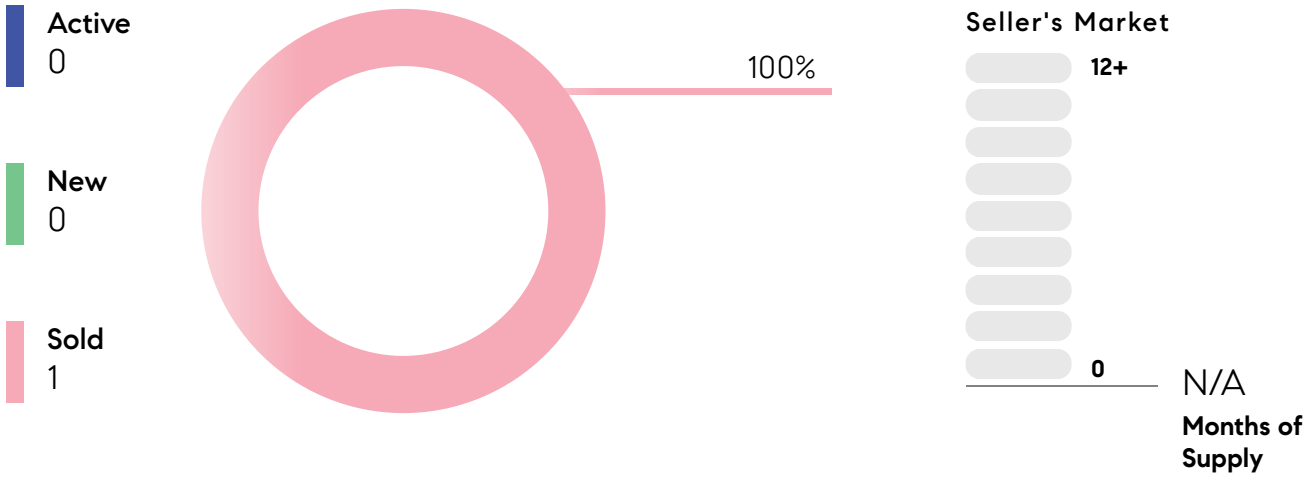
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$438,760	6	77.4%	\$339,625
YoY Change	13.0%	-92.3%	-30.9%	-21.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

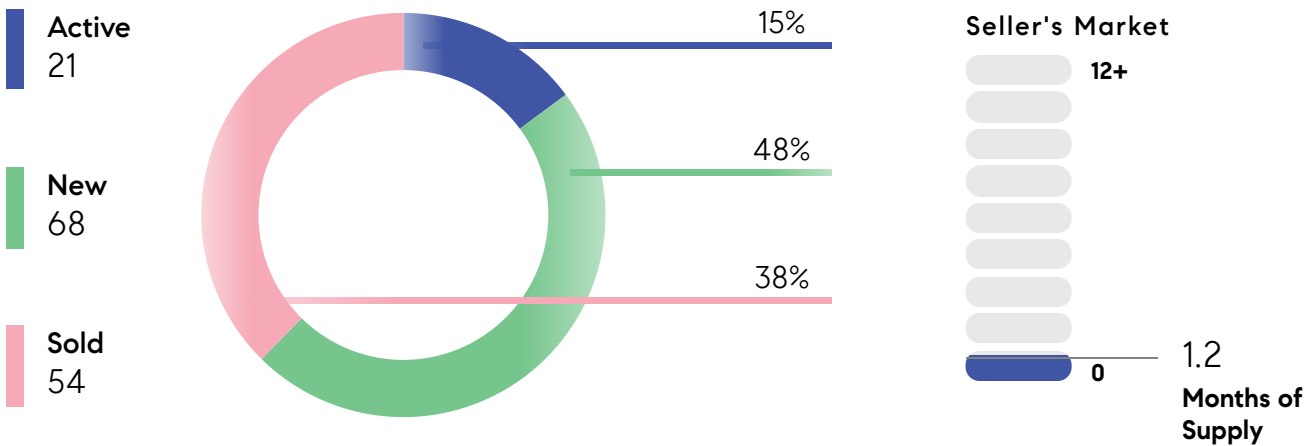
# West Midtown Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	-	9	-	\$1,000,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



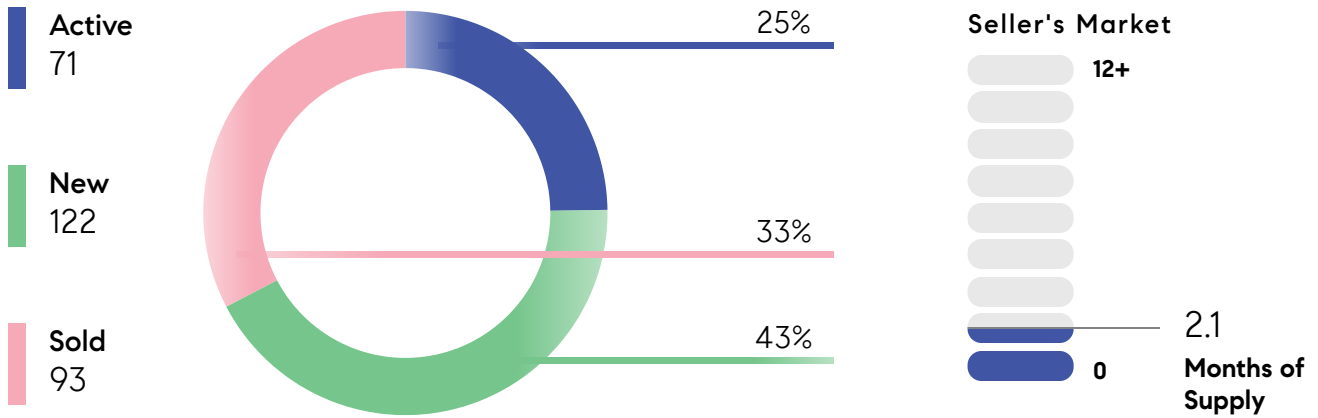
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$551,327	19	95.7%	\$527,591
YoY Change	11.0%	-64.2%	-0.6%	10.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# West Midtown Q3 2021

## ATTACHED UNDER 1M



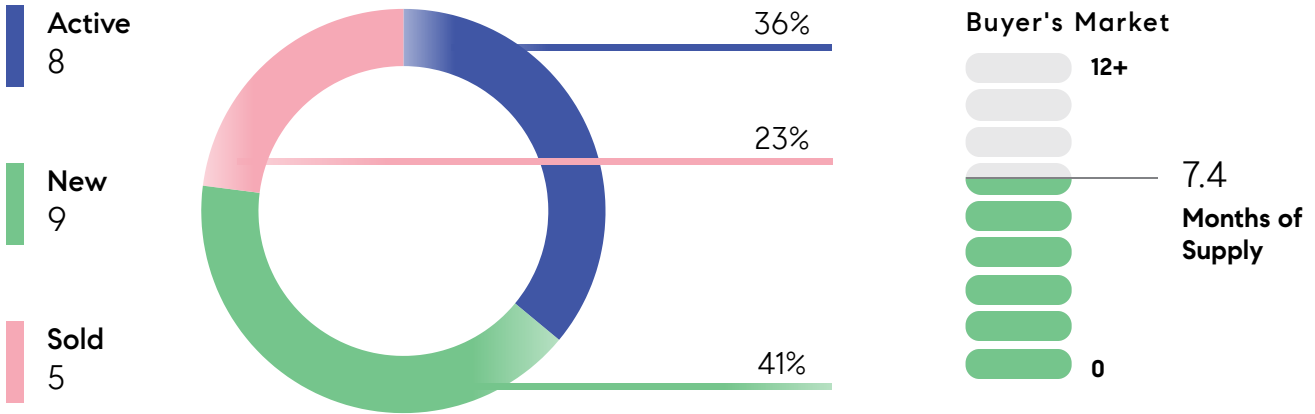
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$465,481	70	86.2%	\$401,248
YoY Change	19.4%	6.1%	-6.3%	11.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

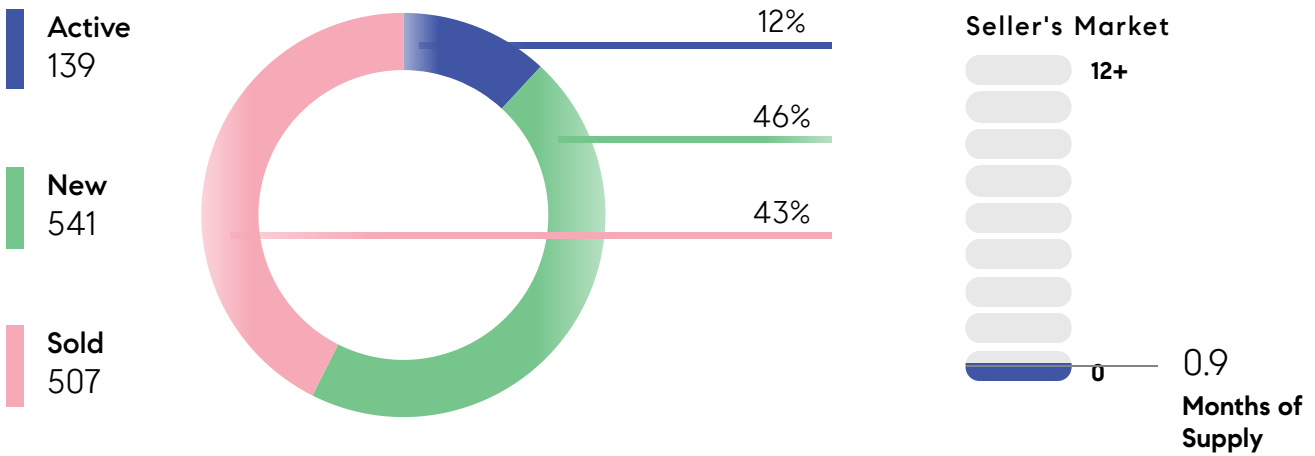
# Woodstock Q3 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$1,554,778	15	85.3%	\$1,325,800
YoY Change	-8.2%	-78.9%	-11.6%	-18.9%

## DETACHED UNDER 1M



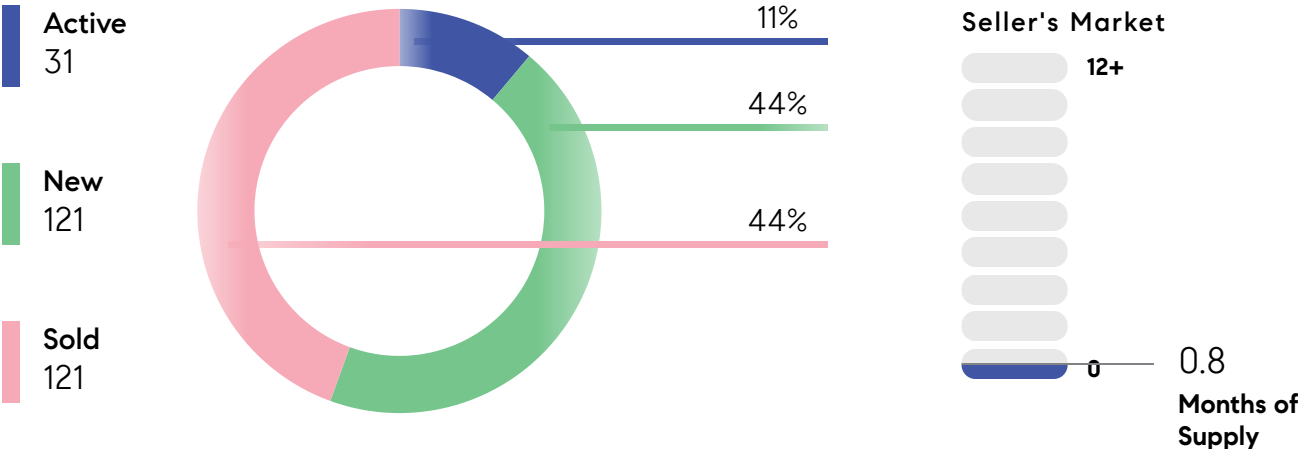
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$418,265	17	98.1%	\$410,250
YoY Change	14.8%	-54.1%	0.1%	14.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Woodstock Q3 2021

## ATTACHED UNDER 1M

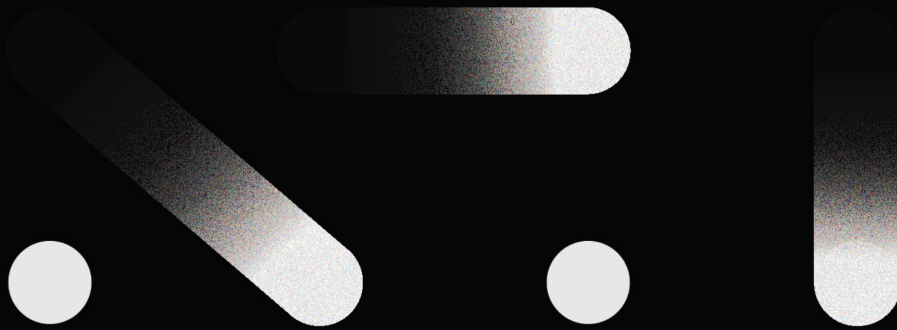


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2021	\$383,156	25	89.5%	\$342,935
YoY Change	13.8%	-51.0%	4.7%	19.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.





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