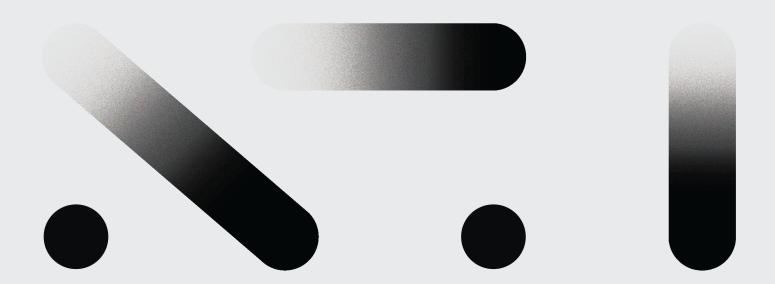
# **COMPASS**



# MARKET INSIGHTS





### COMPASS OFFICES

### **Buckhead**

3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

### Intown

1409 Peachtree Street NE Atlanta, GA 30309

### **North Atlanta**

8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- **9.** COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- **13.** DULUTH
- **14.** DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS
- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- **30.** VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

#### **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

#### ACTIVE

is current inventory, defined as all properties actively listed on June 1st, 2023.

#### NEW

is defined as any properties put on the market during May 2023.

#### **CONTRACT SIGNED**

figures are based on publicly reported transactions as of June 1st, 2023. The signed price reflects the latest available, or last known asking price.

#### SOLD

figures are based on publicly reported transactions which closed by June 1st, 2023

#### **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

#### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

#### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

#### SALE-TO-LIST RATIO

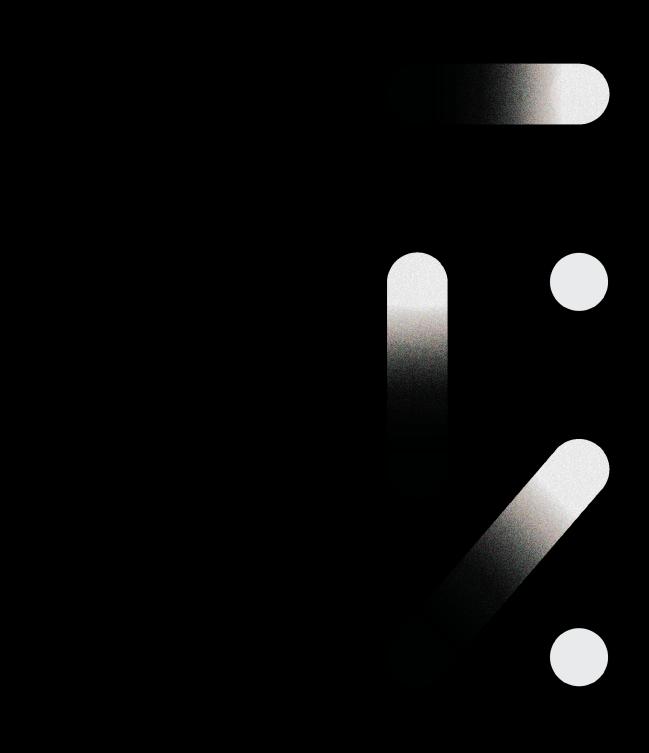
is the average sale price divided by the average list price.

#### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

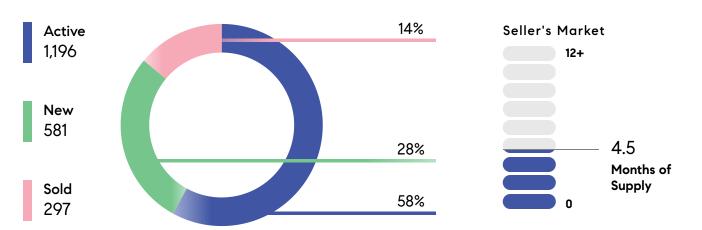
#### MONTHS OF SUPPLY



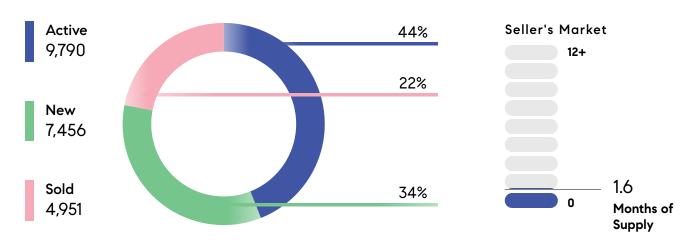


# Overall Atlanta MAY 2023

### **DETACHED** OVER 1M



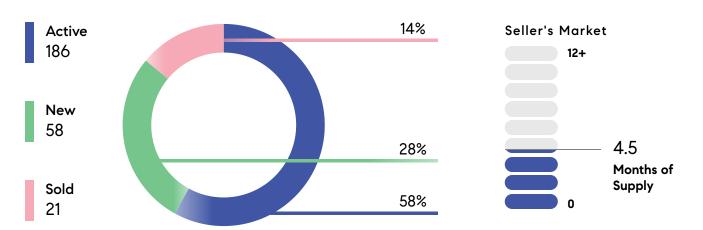
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,891,837	52	99.1%	\$1,652,449
YoY Change	4.1%	100.0%	-4.9%	5.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$448,610	42	99.4%	\$426,962
YoY Change	1.3%	162.5%	-3.2%	-2.8%

# Overall Atlanta MAY 2023

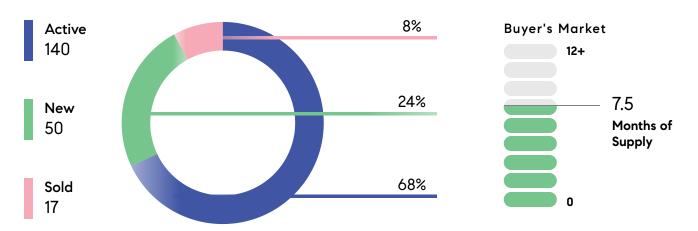
### **DETACHED** OVER 3M



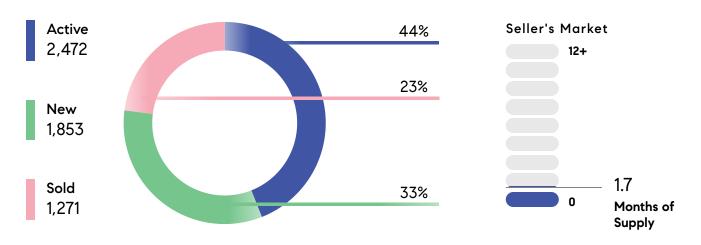
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$5,047,396	174	95.2%	\$4,450,180
YoY Change	13.2%	190.0%	-5.1%	9.0%

# Overall Atlanta MAY 2023

### ATTACHED OVER 1M



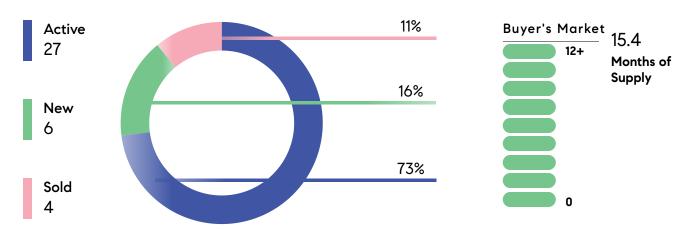
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,805,025	84	96.9%	\$1,535,905
YoY Change	0.5%	31.3%	-4.8%	-13.3%



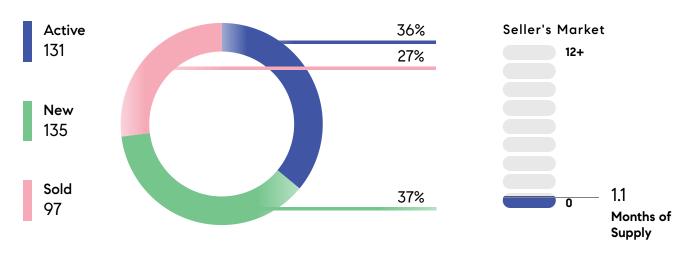
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$373,587	39	99.1%	\$339,209
YoY Change	5.8%	129.4%	-3.6%	-4.3%

### Acworth MAY 2023

### **DETACHED** OVER 1M

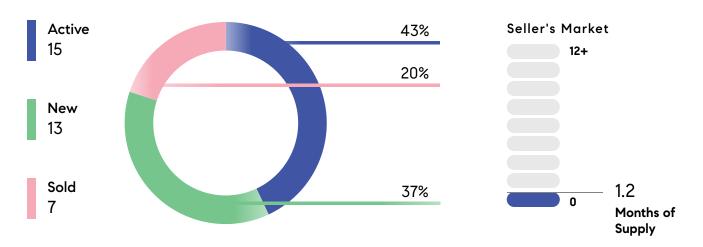


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,815,833	167	77.5%	\$1,407,500
YoY Change	3.6%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$470,950	27	97.1%	\$457,423
YoY Change	1.4%	107.7%	-0.4%	1.0%

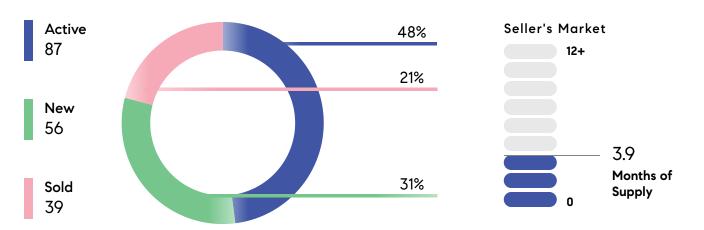
# Acworth MAY 2023



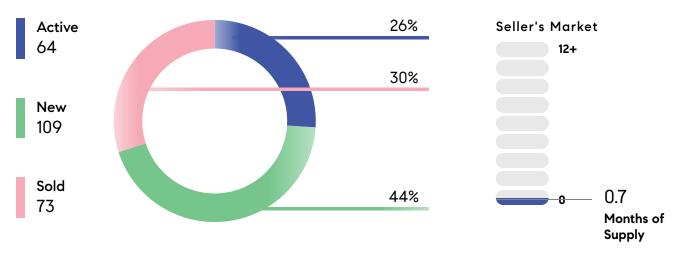
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$458,554	59	85.1%	\$390,290
YoY Change	21.3%	883.3%	1.6%	23.3%

# Alpharetta May 2023

### **DETACHED** OVER 1M



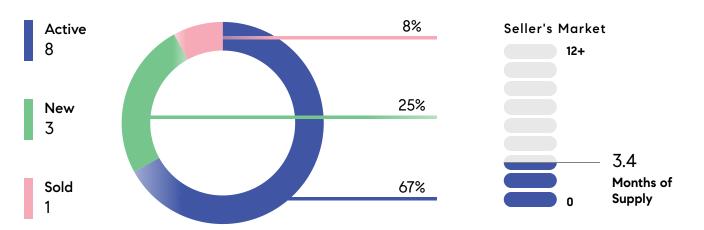
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,765,103	21	89.7%	\$1,583,513
YoY Change	4.5%	40.0%	10.6%	15.6%



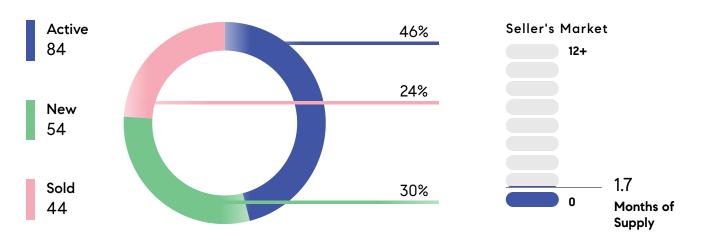
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$699,718	10	101.9%	\$712,957
YoY Change	7.2%	0.0%	-2.1%	4.9%

# Alpharetta MAY 2023

### ATTACHED OVER 1M



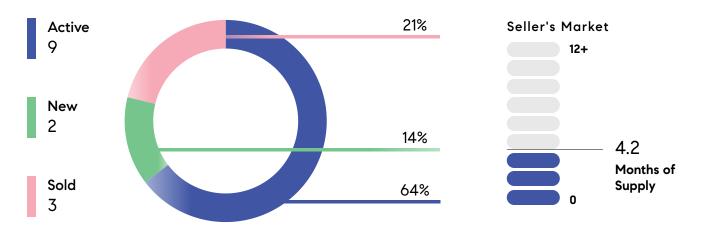
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,256,539	132	93.5%	\$1,175,000
YoY Change	-16.2%	-	-	-



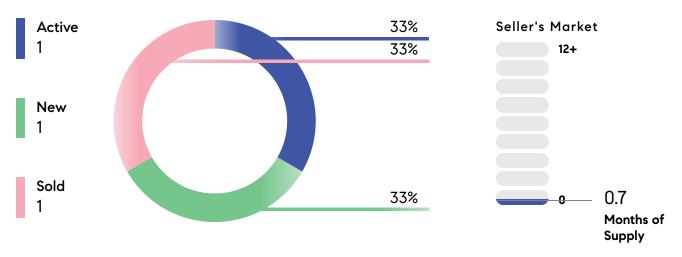
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$572,156	29	92.6%	\$529,829
YoY Change	18.6%	314.3%	-2.4%	15.8%

# Ansley Park MAY 2023

### **DETACHED** OVER 1M

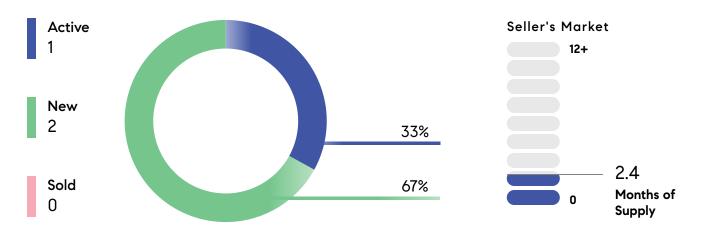


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$3,824,500	57	38.6%	\$1,475,000
YoY Change	31.9%	1,040.0%	-45.8%	-28.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$614,900	20	100.8%	\$620,000
YoY Change	-12.0%	300.0%	10.9%	-2.4%

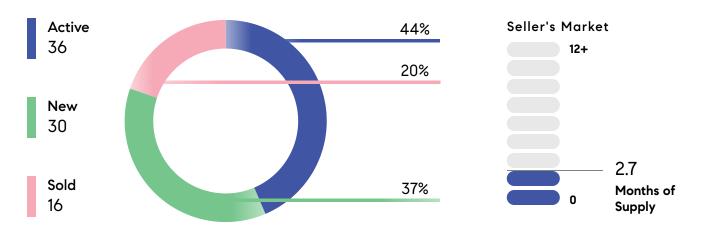
# Ansley Park MAY 2023



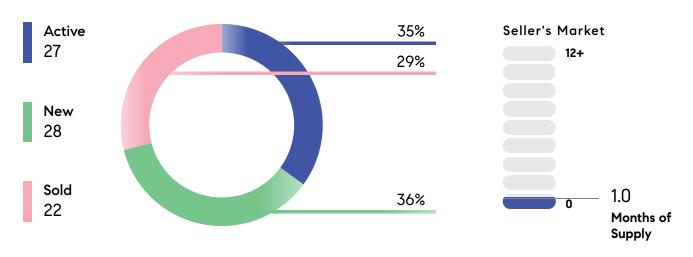
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$244,450	-	-	-
YoY Change	-	-	-	-

# Brookhaven MAY 2023

### **DETACHED** OVER 1M



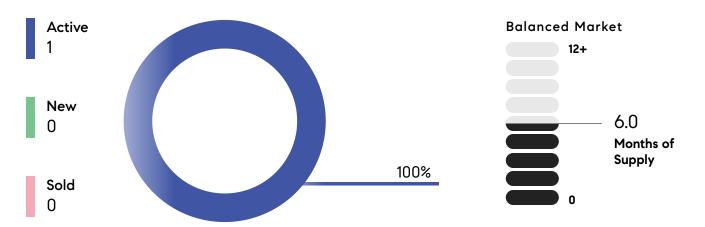
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,635,853	55	92.2%	\$1,508,990
YoY Change	5.8%	450.0%	-10.1%	-4.8%



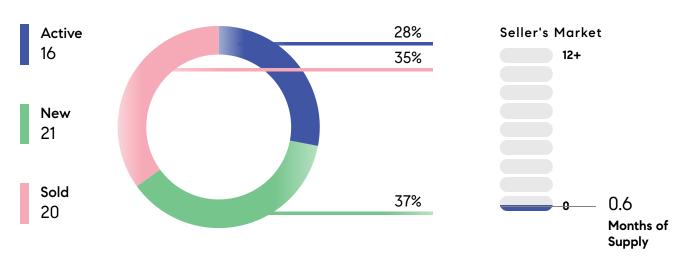
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$706,036	14	103.4%	\$730,066
YoY Change	0.5%	133.3%	0.0%	0.4%

### Brookhaven MAY 2023

### ATTACHED OVER 1M



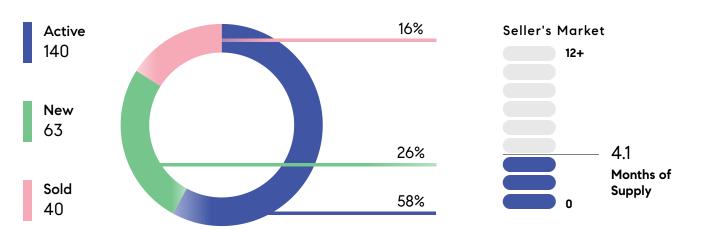
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	-	-	-
YoY Change	-	-	-	-



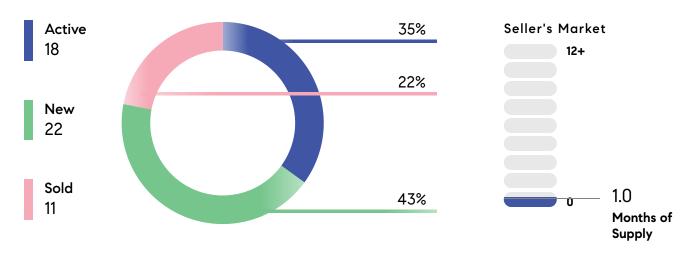
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$514,962	13	97.7%	\$503,330
YoY Change	25.9%	62.5%	-17.2%	4.2%

### Buckhead MAY 2023

### **DETACHED** OVER 1M



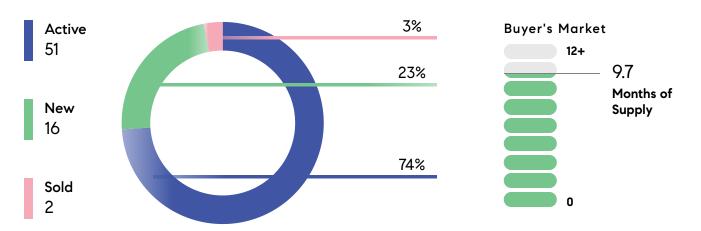
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$3,165,895	35	72.1%	\$2,283,566
YoY Change	17.6%	40.0%	-11.9%	3.6%



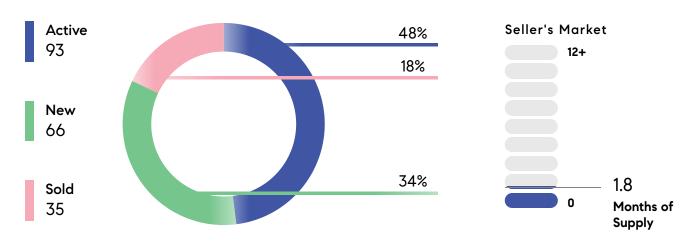
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$835,018	28	99.9%	\$833,898
YoY Change	4.4%	47.4%	-0.9%	3.5%

# Buckhead MAY 2023

### ATTACHED OVER 1M

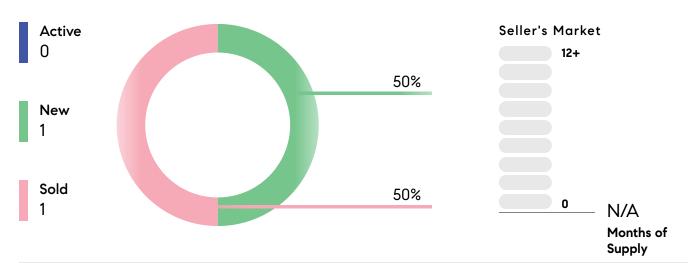


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,076,375	194	74.5%	\$1,547,575
YoY Change	-0.5%	11.5%	-49.9%	-50.1%



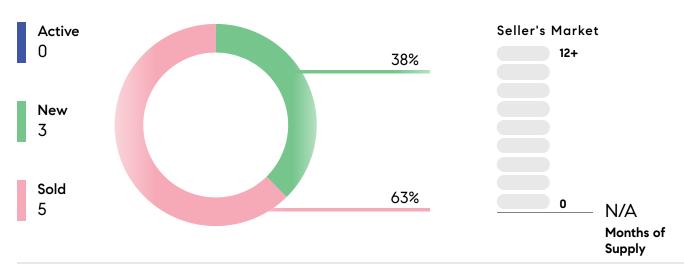
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$434,652	54	78.9%	\$343,078
YoY Change	9.8%	237.5%	-20.5%	-12.6%

# Candler Park MAY 2023



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$550,000	5	141.3%	\$777,000
YoY Change	-36.5%	-72.2%	47.0%	-6.6%

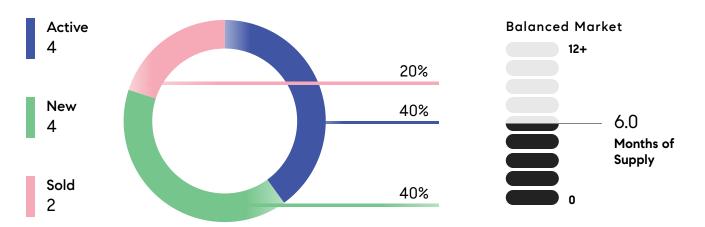
# Candler Park MAY 2023



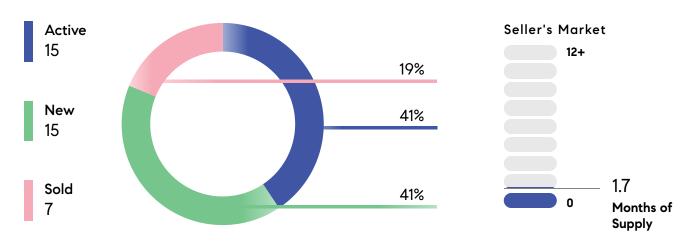
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$439,000	17	88.9%	\$390,400
YoY Change	68.8%	183.3%	-21.6%	32.3%

# Chamblee MAY 2023

### **DETACHED** OVER 1M

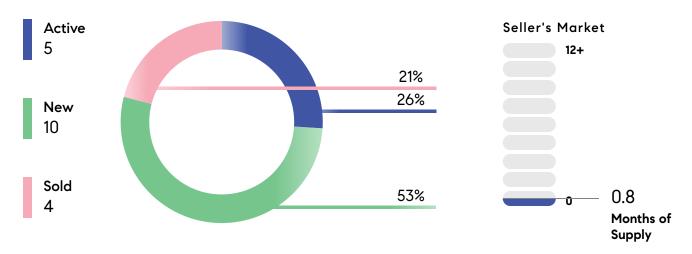


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,268,500	7	125.7%	\$1,595,000
YoY Change	-	-53.3%	-	8.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$565,133	7	96.6%	\$545,886
YoY Change	13.9%	40.0%	-14.1%	-2.2%

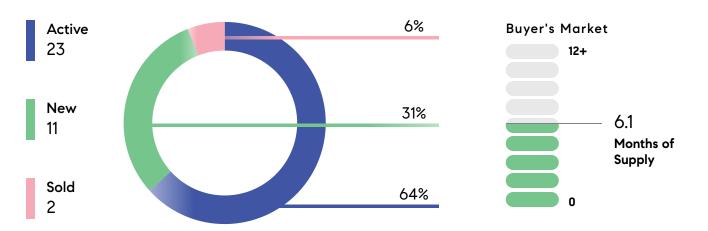
# Chamblee MAY 2023



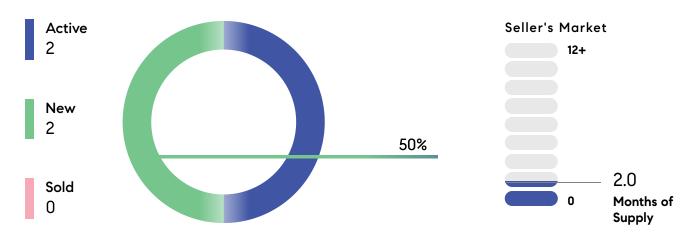
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$406,690	26	88.9%	\$361,622
YoY Change	-13.0%	73.3%	-8.8%	-20.6%

# Chastain Park MAY 2023

### **DETACHED** OVER 1M

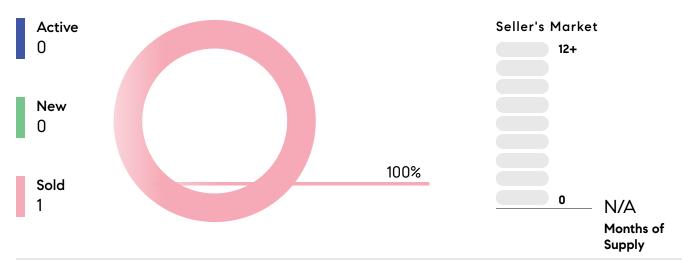


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,091,818	9	123.1%	\$2,575,000
YoY Change	-24.6%	-30.8%	45.7%	9.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$822,500	-	-	-
YoY Change	-1.5%	-	-	-

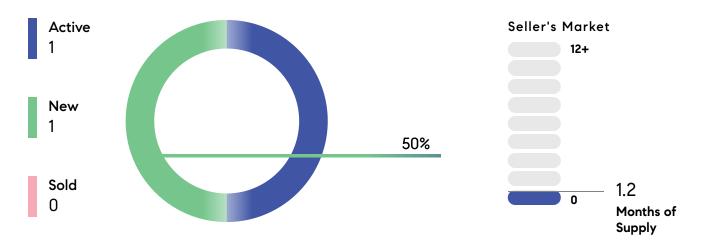
# Chastain Park MAY 2023



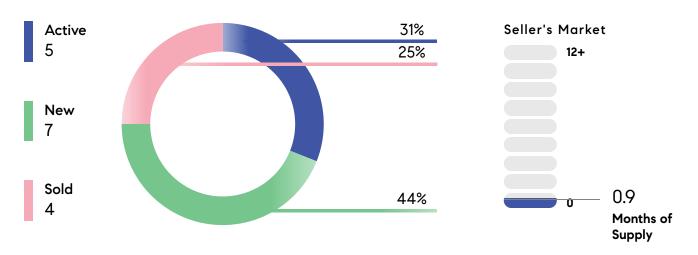
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	3	-	\$180,000
YoY Change	-	-	-	-

# Collier Hills MAY 2023

### **DETACHED** OVER 1M



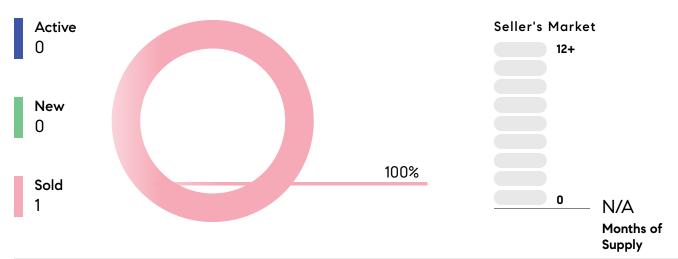
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$4,000,000	-	-	-
YoY Change	93.3%	-	-	-



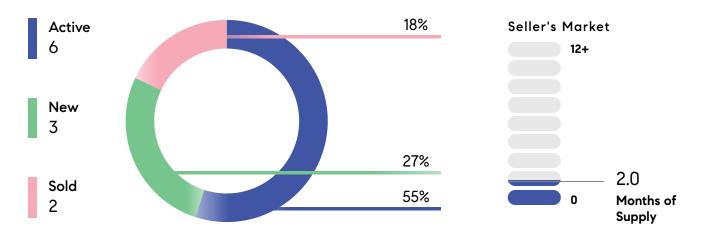
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$527,971	24	103.2%	\$545,000
YoY Change	-9.8%	-57.9%	2.5%	-7.6%

# Collier Hills MAY 2023

### ATTACHED OVER 1M



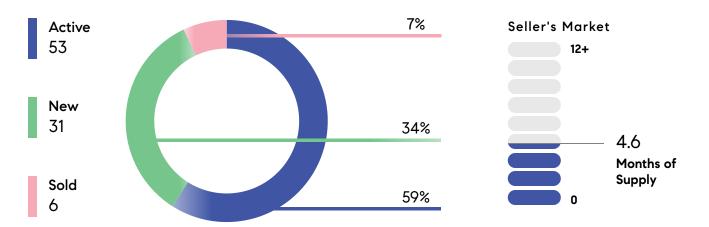
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	140	-	\$1,100,000
YoY Change	-	-	-	-



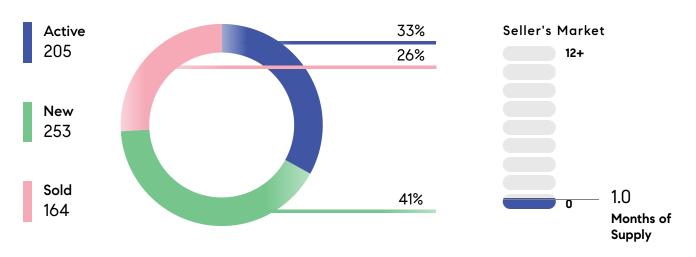
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$763,333	242	56.2%	\$428,920
YoY Change	51.0%	572.2%	-57.1%	-35.2%

# Cumming MAY 2023

### **DETACHED** OVER 1M

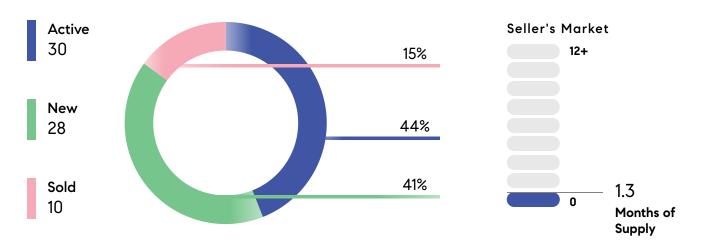


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,695,585	17	75.8%	\$1,285,817
YoY Change	-0.2%	183.3%	6.3%	6.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$601,842	29	96.8%	\$582,349
YoY Change	2.7%	190.0%	-4.9%	-2.3%

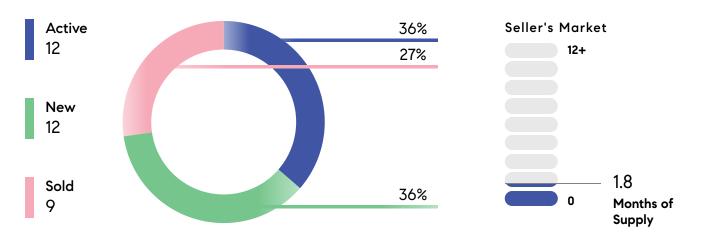
# Cumming MAY 2023



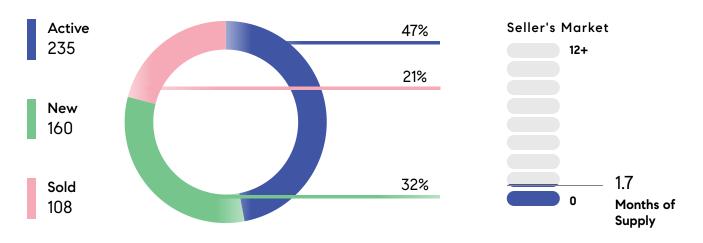
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$454,724	11	95.6%	\$434,782
YoY Change	4.0%	175.0%	-5.4%	-1.6%

### Decatur MAY 2023

### **DETACHED** OVER 1M

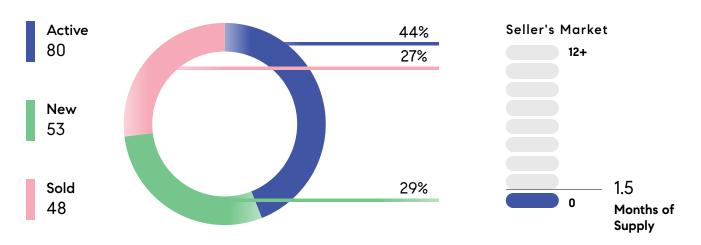


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,392,417	32	93.5%	\$1,302,103
YoY Change	-4.4%	220.0%	12.3%	7.5%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$432,573	49	101.8%	\$440,438
YoY Change	2.7%	188.2%	-3.9%	-1.3%

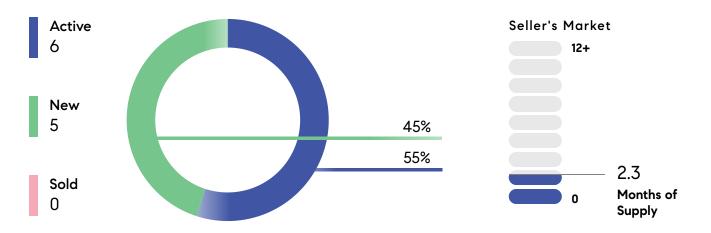
### Decatur MAY 2023



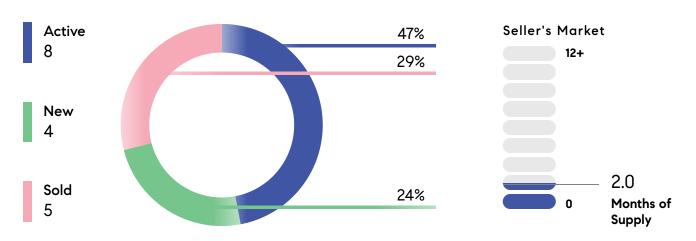
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$429,327	34	77.6%	\$333,320
YoY Change	25.0%	142.9%	0.1%	25.1%

# Druid Hills MAY 2023

### **DETACHED** OVER 1M

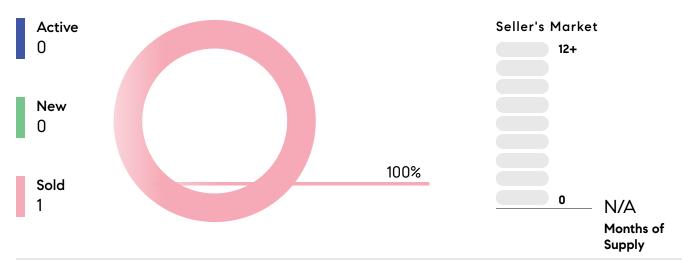


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,038,800	-	-	-
YoY Change	0.5%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$741,200	15	79.1%	\$586,000
YoY Change	11.6%	36.4%	-24.3%	-15.5%

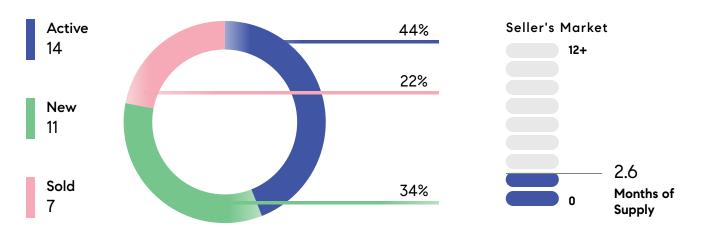
# Druid Hills MAY 2023



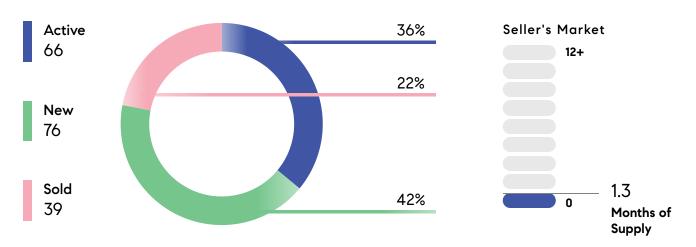
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	3	-	\$599,000
YoY Change	-	-	-	-

# Duluth MAY 2023

### **DETACHED** OVER 1M

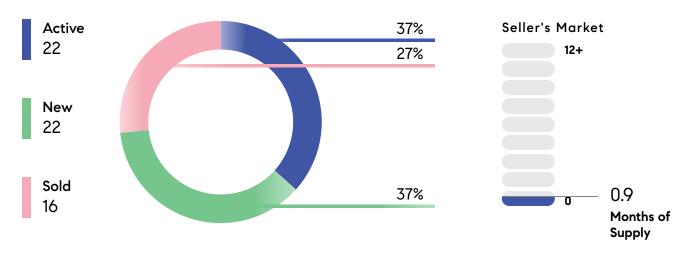


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,635,818	101	92.6%	\$1,514,429
YoY Change	-10.4%	1,920.0%	9.5%	-1.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$539,878	21	97.9%	\$528,385
YoY Change	12.9%	16.7%	-5.5%	6.7%

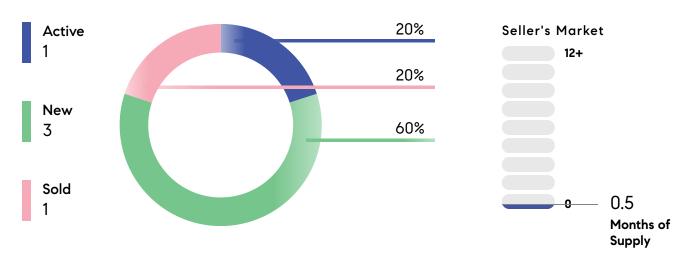
# Duluth MAY 2023



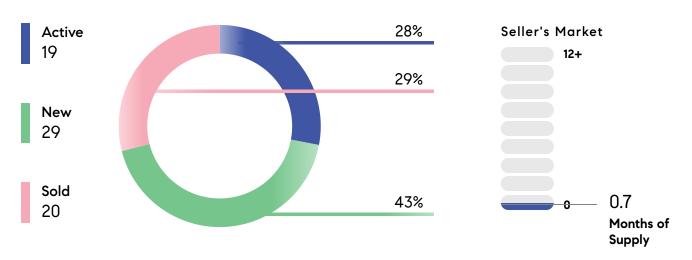
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$402,123	33	93.4%	\$375,577
YoY Change	6.3%	73.7%	3.7%	10.3%

# Dunwoody MAY 2023

### **DETACHED** OVER 1M

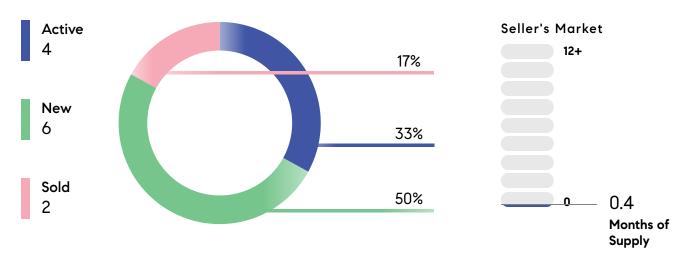


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,960,000	0	56.0%	\$1,098,355
YoY Change	49.0%	-	-33.3%	-0.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$697,445	18	92.7%	\$646,850
YoY Change	3.3%	100.0%	-12.6%	-9.7%

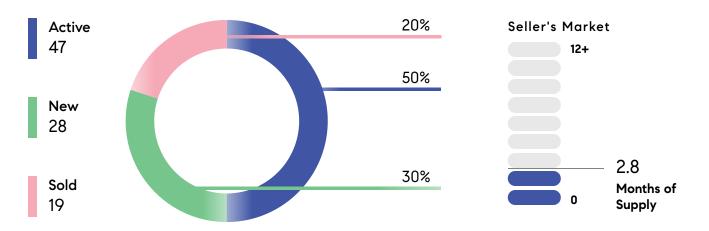
# Dunwoody MAY 2023



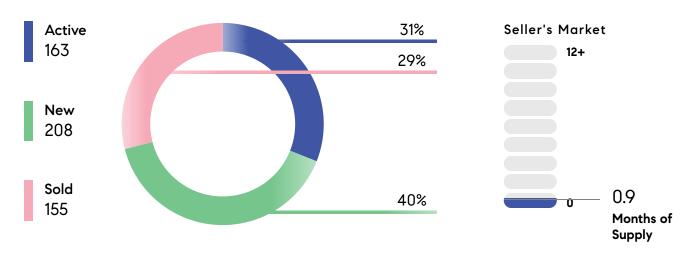
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$532,983	3	90.7%	\$483,250
YoY Change	33.8%	-62.5%	-19.5%	7.7%

### East Cobb MAY 2023

#### **DETACHED** OVER 1M



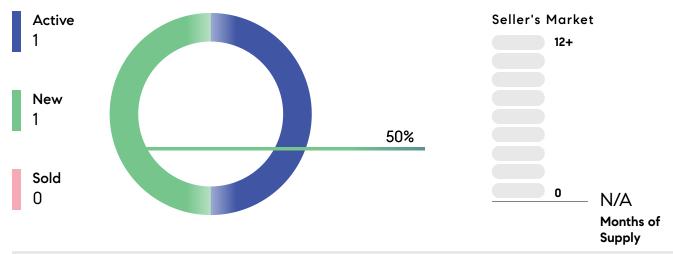
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,423,739	25	109.0%	\$1,551,995
YoY Change	-8.6%	-32.4%	19.6%	9.3%



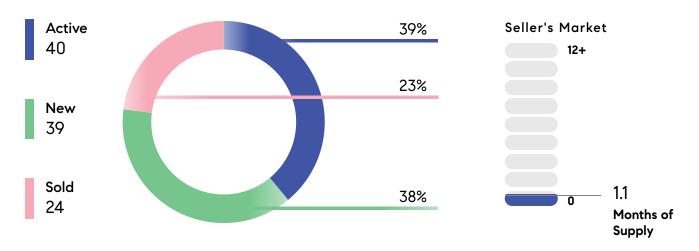
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$589,688	26	91.5%	\$539,640
YoY Change	12.8%	73.3%	-10.6%	0.8%

### East Cobb MAY 2023

#### ATTACHED OVER 1M



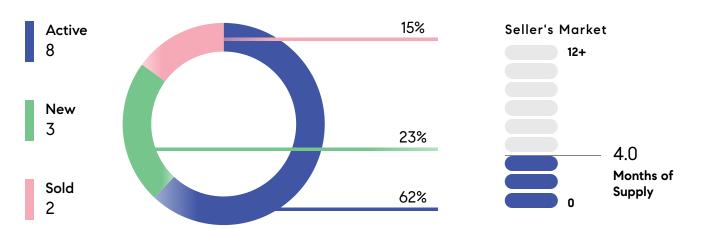
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,150,000	-	-	-
YoY Change	-	-	-	-



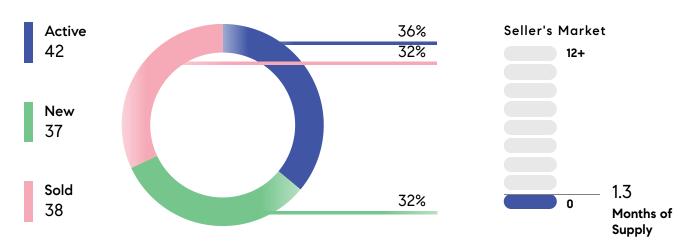
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$351,535	34	93.0%	\$326,981
YoY Change	-2.5%	209.1%	2.8%	0.2%

# East Lake/Edgewood/Kirkwood MAY 2023

#### **DETACHED** OVER 1M

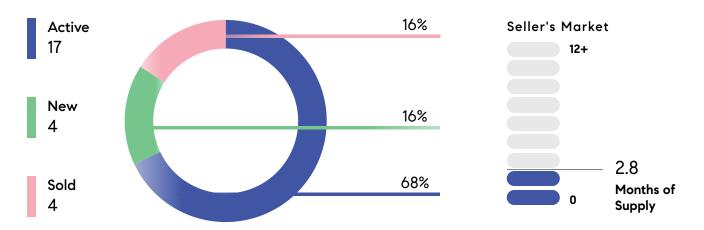


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,232,267	3	87.2%	\$1,075,000
YoY Change	5.5%	-25.0%	-18.4%	-13.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$550,346	28	95.3%	\$524,754
YoY Change	-0.2%	86.7%	-8.0%	-8.1%

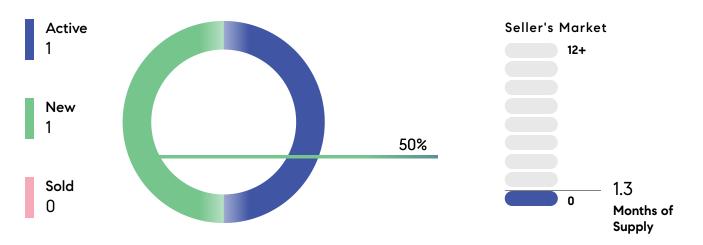
# East Lake/Edgewood/Kirkwood MAY 2023



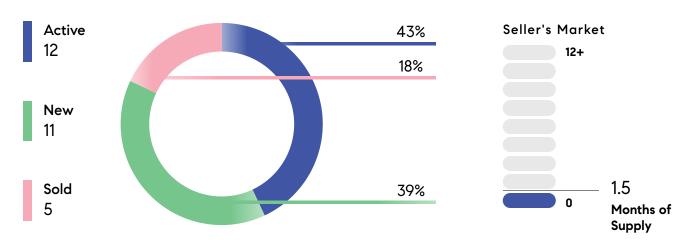
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$414,725	54	104.7%	\$434,207
YoY Change	32.3%	8.0%	-30.4%	-7.9%

### Grant Park MAY 2023

#### **DETACHED** OVER 1M

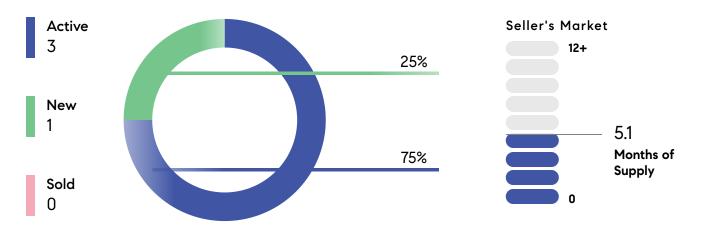


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,125,000	-	-	-
YoY Change	7.1%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$759,791	6	85.3%	\$647,850
YoY Change	10.7%	-14.3%	-6.4%	3.5%

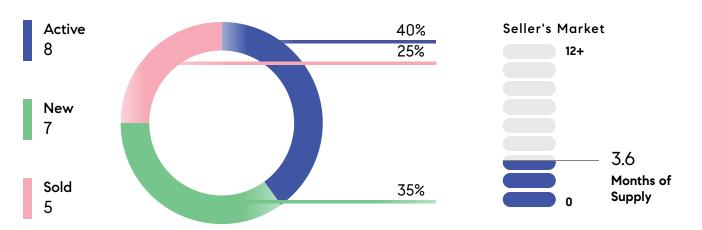
### Grant Park MAY 2023



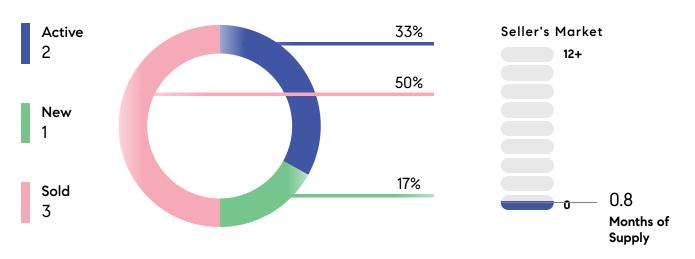
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$240,000	-	-	-
YoY Change	-46.9%	-	-	-

## Inman Park & Old Fourth Ward MAY 2023

#### **DETACHED** OVER 1M



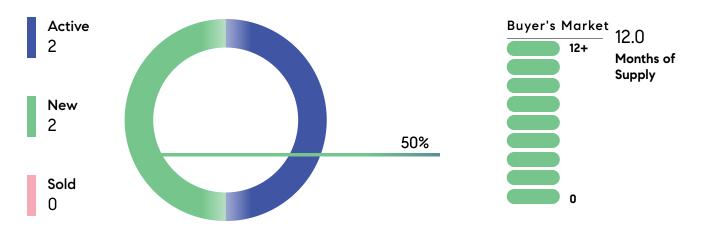
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,558,571	24	103.4%	\$1,612,200
YoY Change	36.7%	380.0%	-12.6%	19.5%



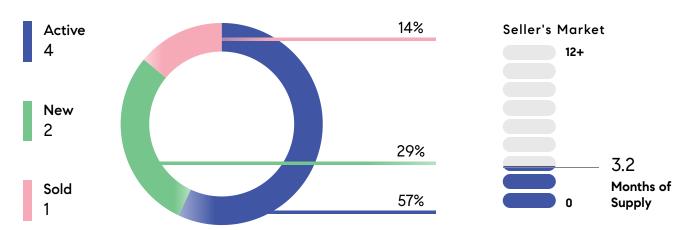
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$685,000	18	104.6%	\$716,667
YoY Change	-2.8%	350.0%	0.5%	-2.3%

## Inman Park & Old Fourth Ward MAY 2023

#### ATTACHED OVER 1M



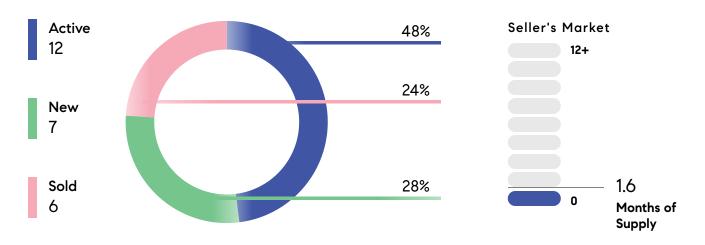
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,125,000	-	-	-
YoY Change	-21.1%	-	-	-



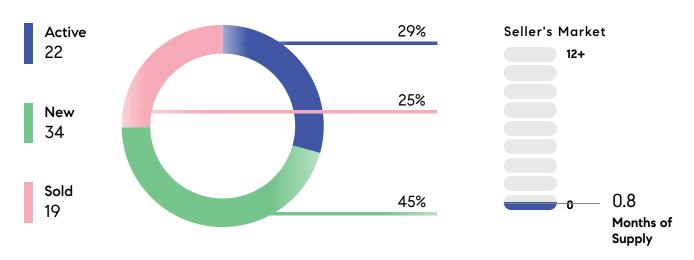
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$669,450	36	124.7%	\$835,000
YoY Change	-16.2%	500.0%	174.2%	129.7%

### Johns Creek MAY 2023

#### **DETACHED** OVER 1M

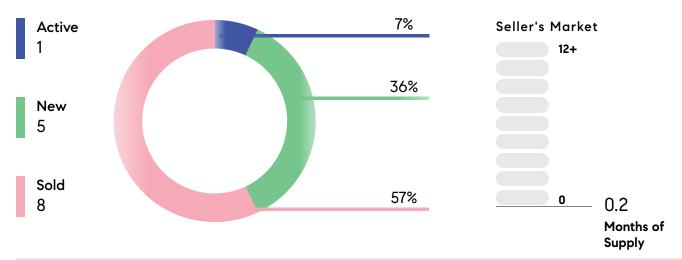


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,492,143	60	87.4%	\$1,304,467
YoY Change	-6.7%	900.0%	2.7%	-4.2%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$700,898	35	102.6%	\$718,949
YoY Change	-5.3%	250.0%	5.5%	-0.1%

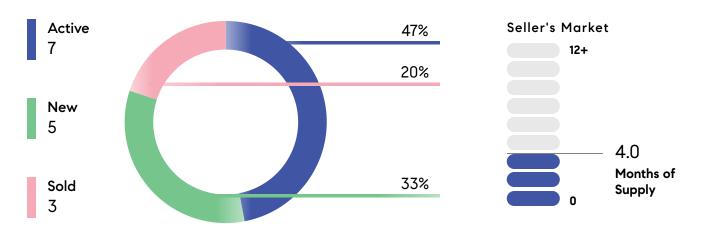
## Johns Creek MAY 2023



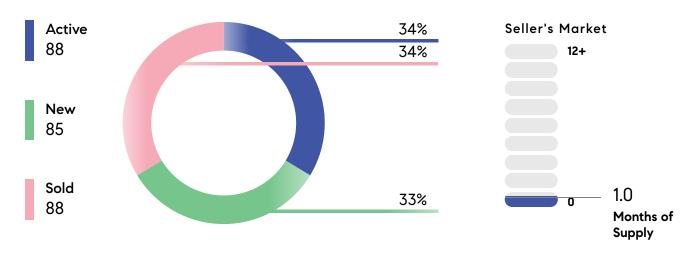
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$562,960	5	96.4%	\$542,625
YoY Change	0.2%	25.0%	4.5%	4.7%

### Kennesaw May 2023

#### **DETACHED** OVER 1M

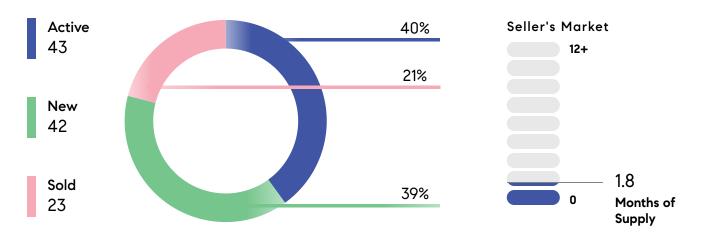


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,227,000	20	151.5%	\$1,858,333
YoY Change	-17.4%	81.8%	97.0%	62.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$486,913	38	98.6%	\$479,921
YoY Change	-0.3%	153.3%	-1.3%	-1.5%

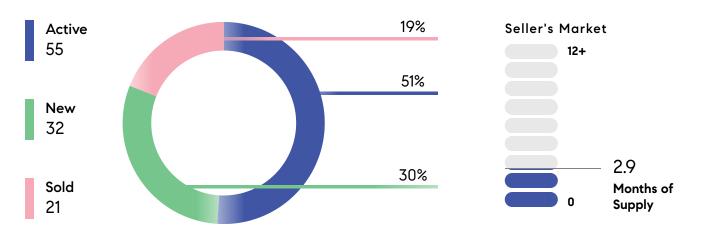
### Kennesaw May 2023



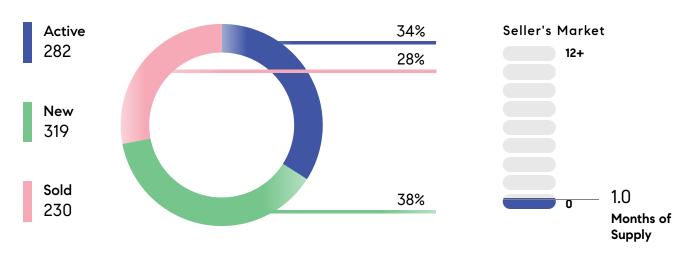
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$401,114	36	95.2%	\$382,041
YoY Change	22.0%	300.0%	-6.8%	13.7%

### Marietta MAY 2023

#### **DETACHED** OVER 1M



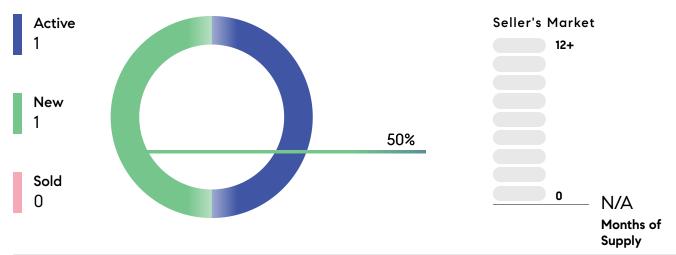
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,474,522	23	104.9%	\$1,546,329
YoY Change	4.1%	-30.3%	5.0%	9.4%



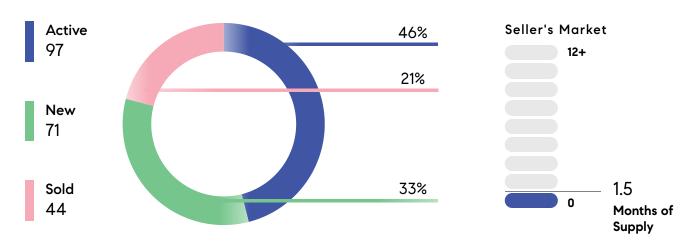
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$555,442	28	93.2%	\$517,650
YoY Change	11.7%	75.0%	-7.4%	3.4%

### Marietta MAY 2023

#### ATTACHED OVER 1M



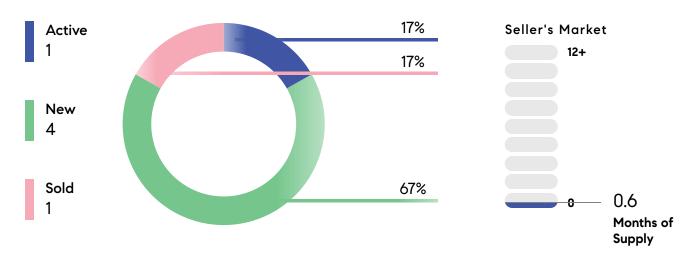
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,150,000	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$350,020	37	94.8%	\$331,776
YoY Change	-3.9%	164.3%	4.6%	0.4%

### Midtown May 2023

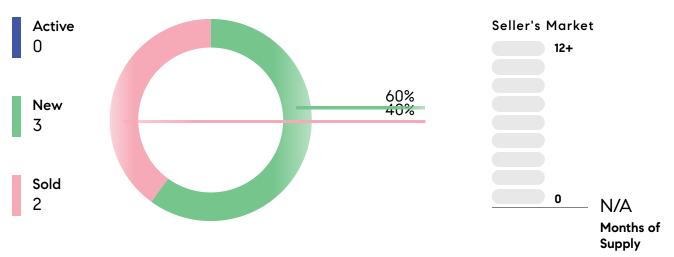
#### **DETACHED** OVER 1M



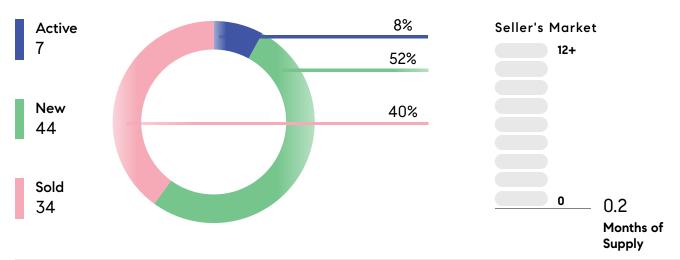
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,833,500	3	77.7%	\$1,425,000
YoY Change	-	-80.0%	-	8.2%

### Midtown MAY 2023

#### ATTACHED OVER 1M



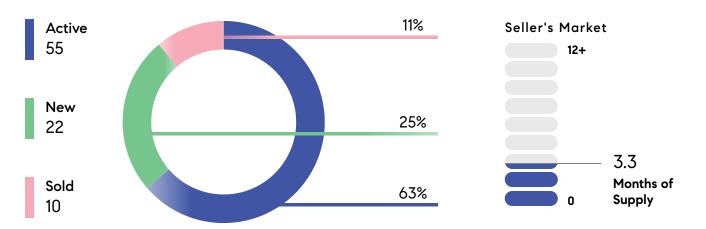
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,442,069	32	146.9%	\$2,118,014
YoY Change	-4.4%	-28.9%	24.0%	18.5%



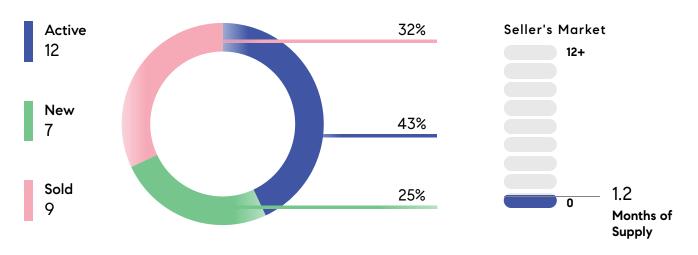
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$384,485	55	118.7%	\$456,562
YoY Change	-9.9%	83.3%	14.8%	3.5%

### Milton MAY 2023

#### **DETACHED** OVER 1M



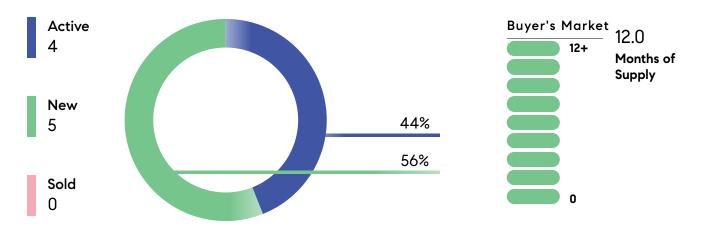
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,421,268	135	68.0%	\$1,645,275
YoY Change	13.7%	321.9%	-1.8%	11.6%



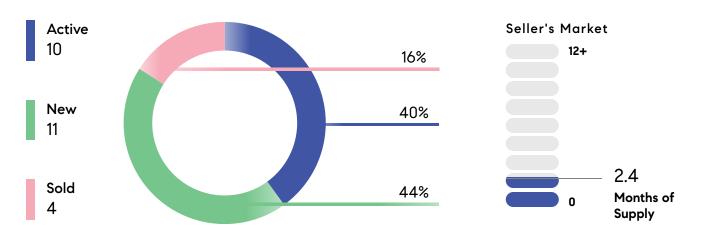
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$767,114	18	100.1%	\$767,569
YoY Change	3.8%	-52.6%	2.9%	6.8%

## Milton MAY 2023

#### ATTACHED OVER 1M



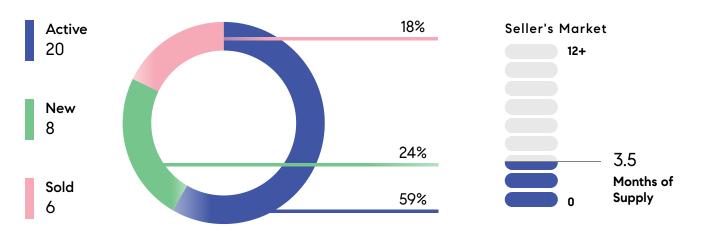
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,182,980	-	-	-
YoY Change	-	-	-	-



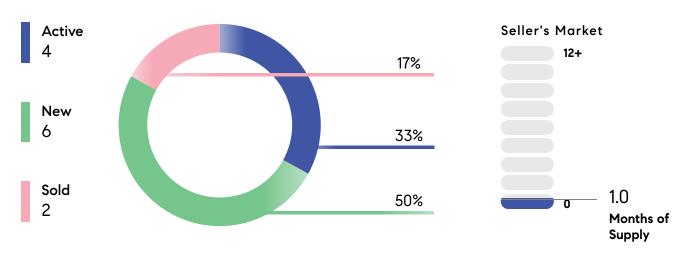
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$674,544	122	82.7%	\$557,803
YoY Change	-0.4%	1,642.9%	15.7%	15.2%

# Morningside MAY 2023

#### **DETACHED** OVER 1M



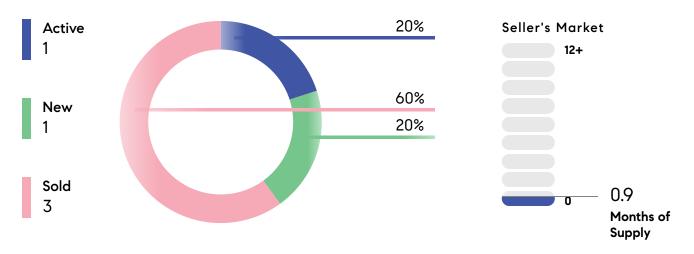
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,483,750	53	109.4%	\$1,622,583
YoY Change	-20.3%	488.9%	32.1%	5.2%



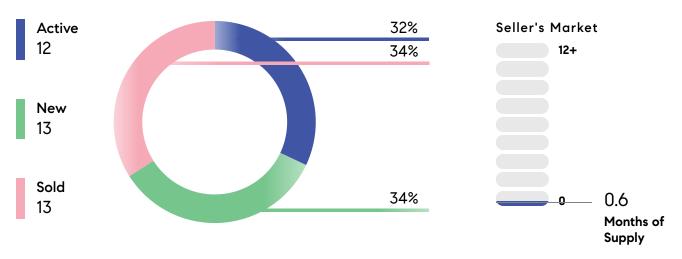
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$860,667	118	85.8%	\$738,750
YoY Change	3.7%	1,080.0%	3.5%	7.4%

### Peachtree Corners MAY 2023

#### **DETACHED** OVER 1M



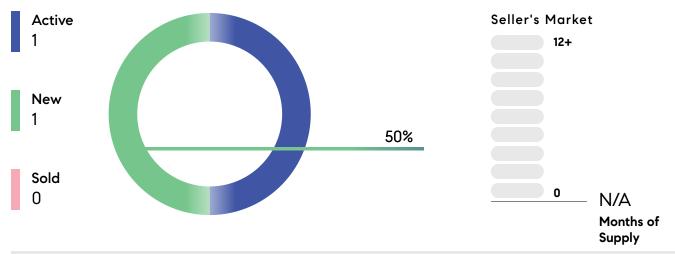
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,069,900	3	125.1%	\$1,338,333
YoY Change	-32.9%	-25.0%	67.0%	12.0%



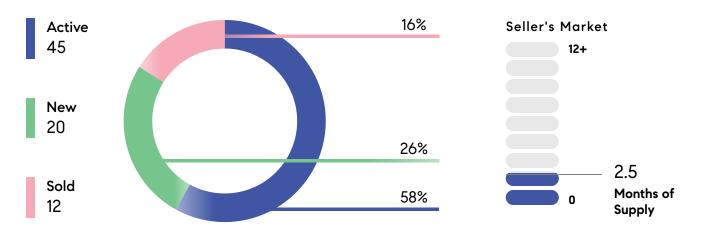
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$625,908	8	104.4%	\$653,538
YoY Change	5.8%	14.3%	2.9%	8.9%

### Peachtree Corners MAY 2023

#### ATTACHED OVER 1M



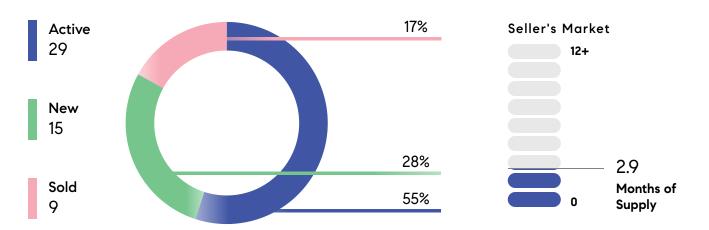
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,050,000	-	-	-
YoY Change	-	-	-	-



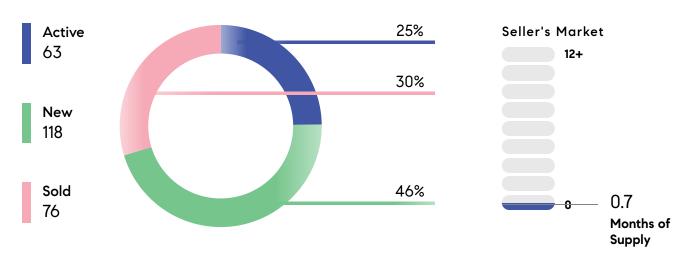
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$386,898	68	94.7%	\$366,568
YoY Change	-5.2%	161.5%	6.5%	0.9%

### Roswell MAY 2023

#### **DETACHED** OVER 1M



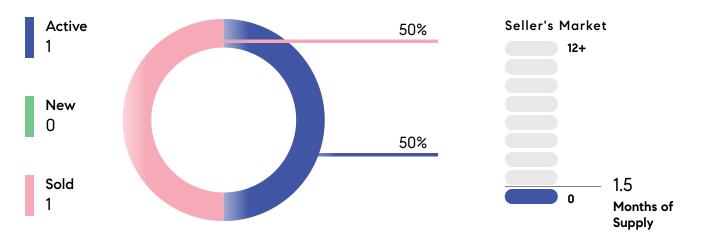
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,568,637	36	83.1%	\$1,302,778
YoY Change	-19.1%	620.0%	-10.9%	-28.0%



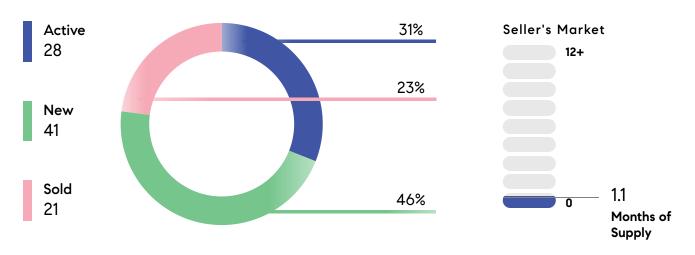
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$665,013	18	92.0%	\$612,077
YoY Change	7.5%	80.0%	-8.9%	-2.0%

### Roswell MAY 2023

#### ATTACHED OVER 1M



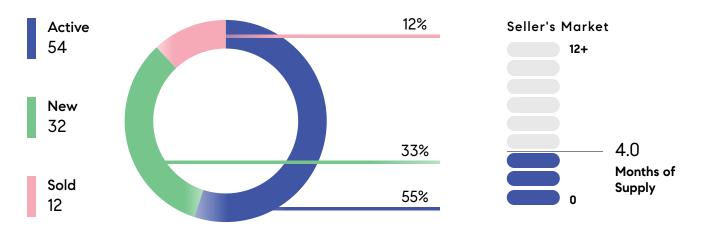
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	194	-	\$1,075,000
YoY Change	-	6,366.7%	-	-17.3%



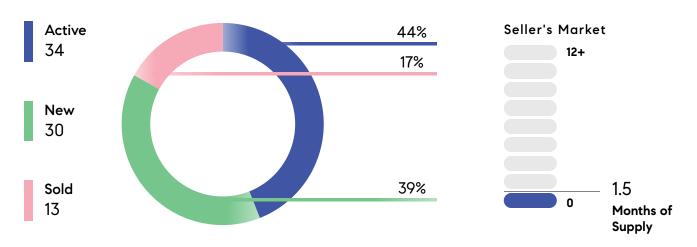
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$489,488	9	85.6%	\$419,179
YoY Change	17.2%	-60.9%	-21.7%	-8.3%

# Sandy Springs MAY 2023

#### **DETACHED** OVER 1M



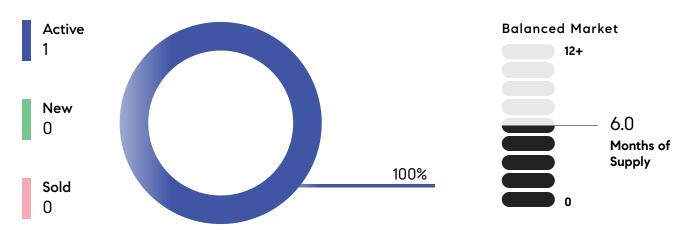
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,149,341	25	63.5%	\$1,365,719
YoY Change	-0.7%	-69.9%	-21.8%	-22.3%



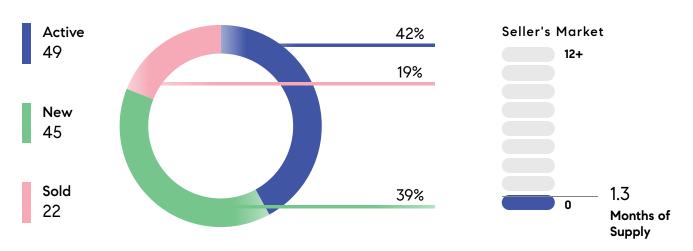
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$762,550	28	99.7%	\$760,454
YoY Change	4.0%	75.0%	-6.4%	-2.6%

## Sandy Springs MAY 2023

#### ATTACHED OVER 1M



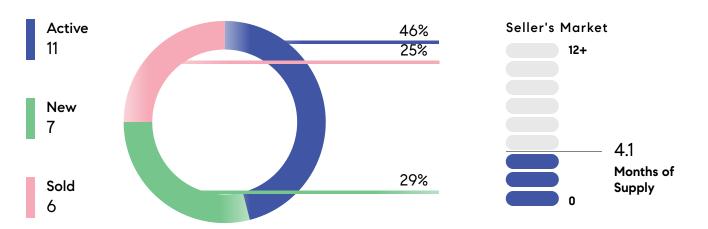
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	-	-	-
YoY Change	-	-	-	-



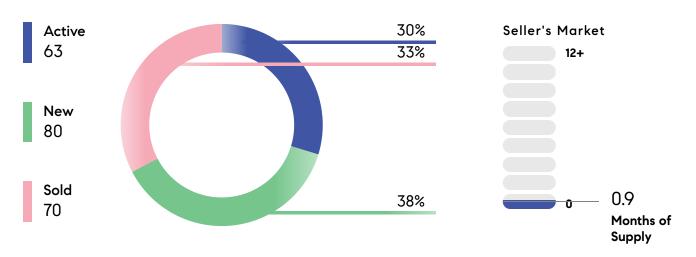
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$347,736	18	79.1%	\$274,947
YoY Change	-2.7%	5.9%	-28.8%	-30.7%

### Smyrna May 2023

#### **DETACHED** OVER 1M

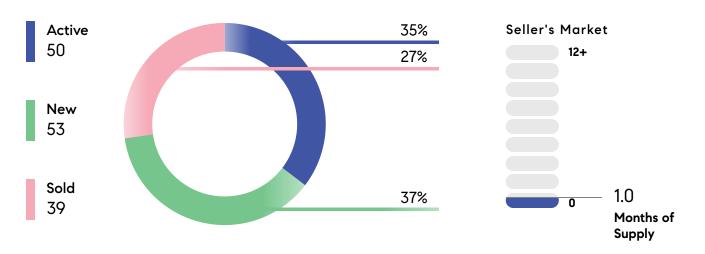


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,270,700	52	94.3%	\$1,198,000
YoY Change	-9.4%	-35.8%	-5.5%	-14.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$516,435	26	98.0%	\$506,141
YoY Change	-5.5%	73.3%	-0.3%	-5.7%

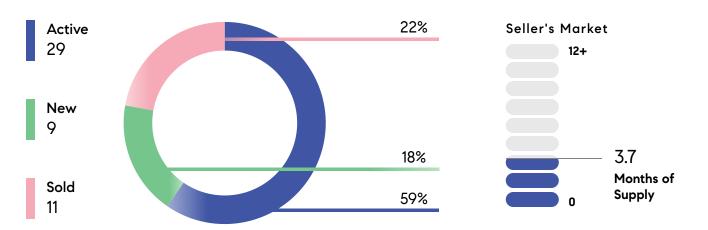
## Smyrna May 2023



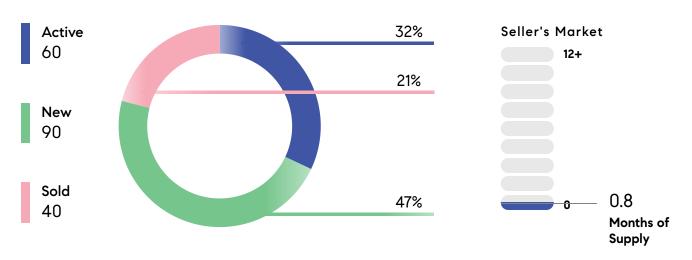
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$389,858	23	116.2%	\$453,076
YoY Change	11.4%	130.0%	12.2%	25.1%

### Suwanee May 2023

#### **DETACHED** OVER 1M

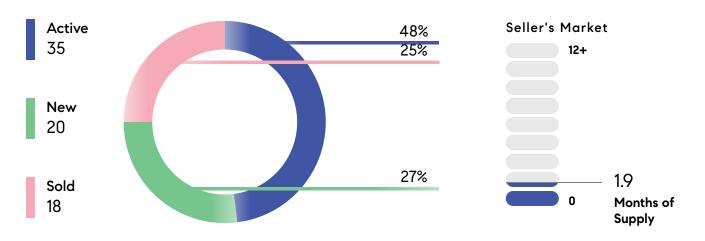


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,883,775	7	66.3%	\$1,248,182
YoY Change	33.5%	-36.4%	-38.1%	-17.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$643,243	23	96.4%	\$620,019
YoY Change	2.4%	187.5%	-0.8%	1.5%

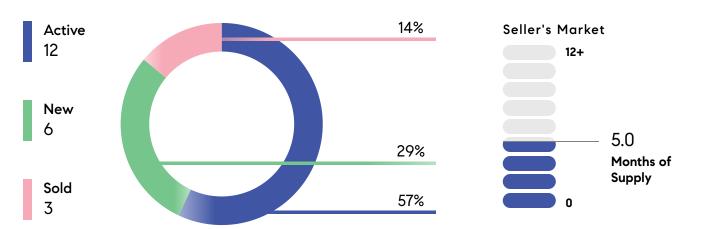
### Suwanee May 2023



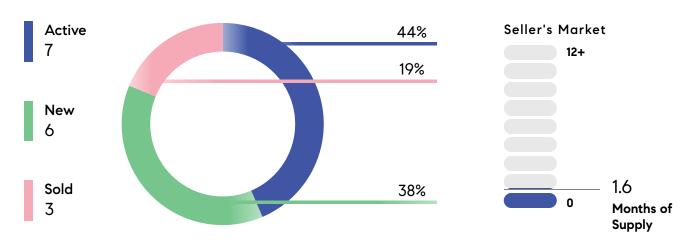
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$480,230	20	96.9%	\$465,154
YoY Change	-3.7%	33.3%	2.2%	-1.6%

## Vinings May 2023

#### **DETACHED** OVER 1M



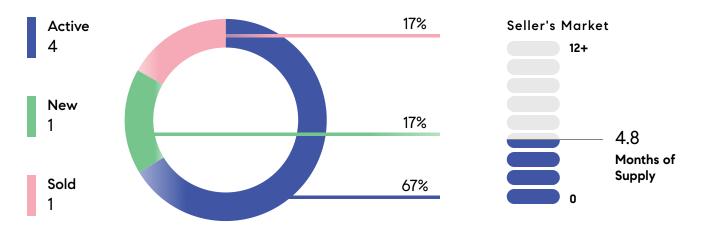
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,556,500	134	94.2%	\$2,408,333
YoY Change	48.9%	3,250.0%	-9.0%	35.4%



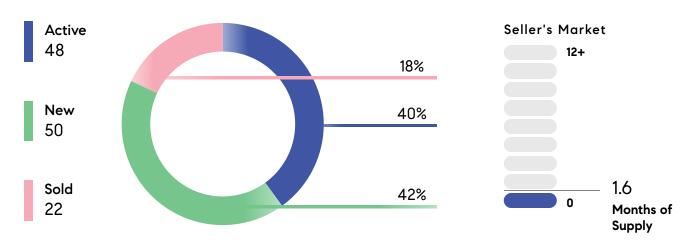
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$763,050	26	113.2%	\$863,500
YoY Change	29.9%	333.3%	-5.7%	22.5%

## Vinings MAY 2023

#### ATTACHED OVER 1M



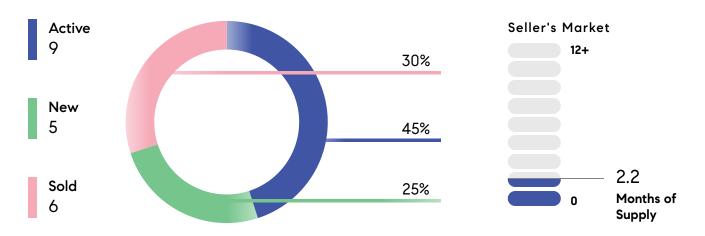
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,300,000	3	113.5%	\$1,475,000
YoY Change	4.0%	-25.0%	12.2%	16.6%



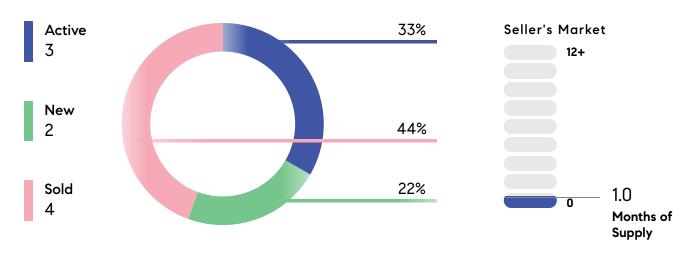
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$464,011	44	91.1%	\$422,905
YoY Change	8.4%	388.9%	-13.2%	-5.9%

# Virginia Highland MAY 2023

#### **DETACHED** OVER 1M

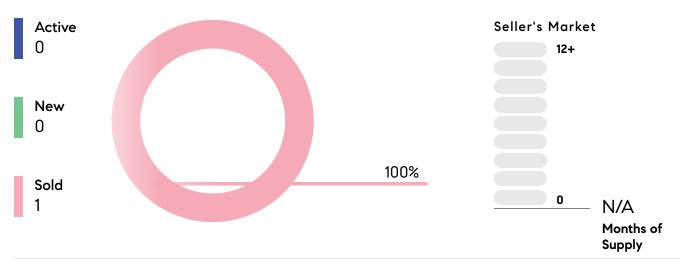


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$2,264,000	21	89.5%	\$2,027,333
YoY Change	58.2%	320.0%	-22.2%	23.2%



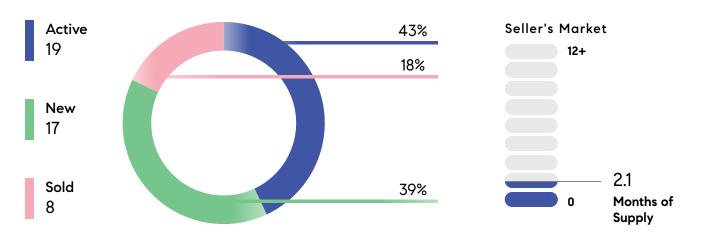
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$995,000	11	83.9%	\$835,000
YoY Change	19.5%	120.0%	-1.5%	17.6%

# Virginia Highland MAY 2023



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	-	6	-	\$293,500
YoY Change	-	-70.0%	-	-39.8%

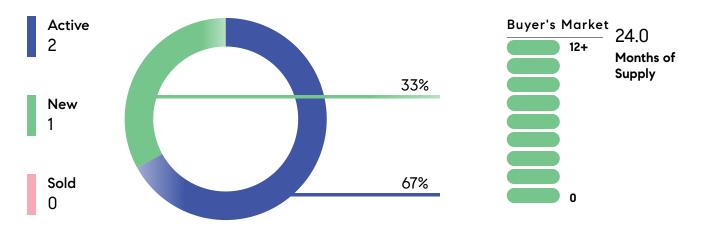
## West Midtown MAY 2023



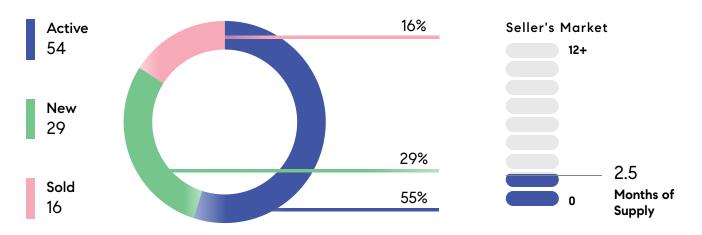
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$548,800	47	104.5%	\$573,375
YoY Change	-1.8%	67.9%	10.0%	8.1%

### West Midtown MAY 2023

#### ATTACHED OVER 1M



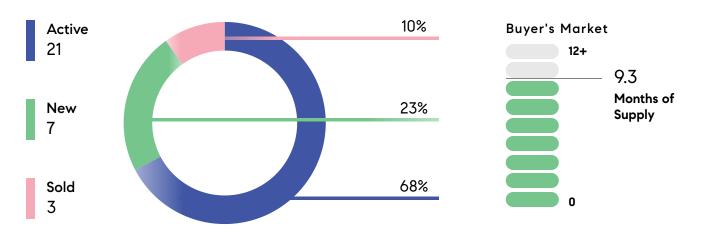
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,300,000	-	-	-
YoY Change	-	-	-	-



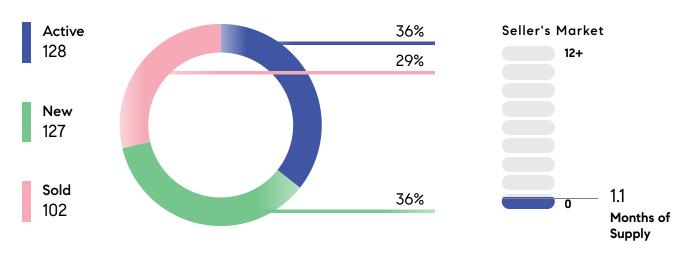
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$502,266	41	87.8%	\$441,147
YoY Change	13.5%	28.1%	-32.3%	-23.2%

### Woodstock MAY 2023

#### **DETACHED** OVER 1M

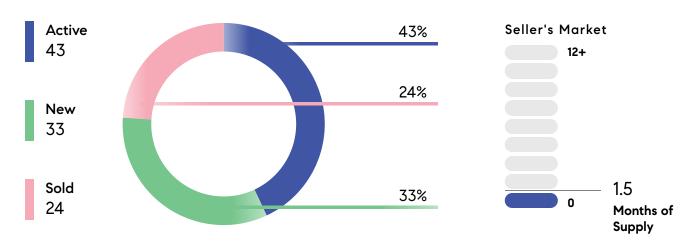


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$1,426,195	85	81.1%	\$1,156,848
YoY Change	10.2%	6.3%	0.4%	10.7%

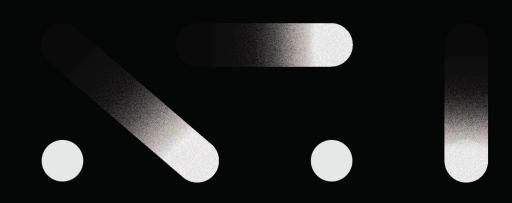


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$514,358	25	95.0%	\$488,870
YoY Change	0.7%	92.3%	0.4%	1.1%

## Woodstock MAY 2023



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
May 2023	\$453,532	39	99.6%	\$451,675
YoY Change	3.5%	160.0%	3.8%	7.4%



# **COMPASS**

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