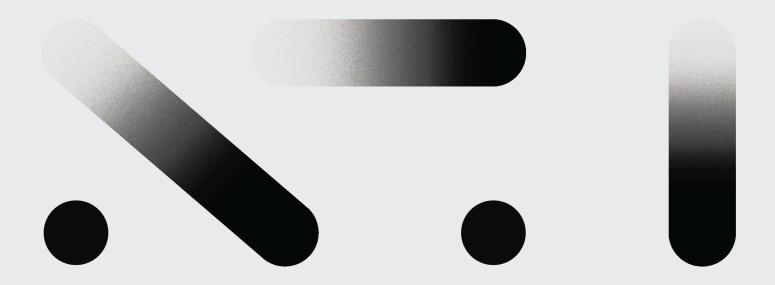
# **COMPASS**



# MARKET INSIGHTS







#### COMPASS OFFICES

#### Buckhead

3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

#### Intown

1409 Peachtree Street NE Atlanta, GA 30309

#### **North Atlanta**

8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- **9.** COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- **14.** DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN23. MILTON

- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS
- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- **30.** VININGS
- **31.** VIRGINIA-HIGHLAND
- **32.** WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

#### **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

#### ACTIVE

is current inventory, defined as all properties actively listed on January 1st, 2023.

#### NEW

is defined as any properties put on the market during December 2022.

#### **CONTRACT SIGNED**

figures are based on publicly reported transactions as of January 1st, 2023. The signed price reflects the latest available, or last known asking price.

#### SOLD

figures are based on publicly reported transactions which closed by January 1st, 2023.

#### **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

#### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

#### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

#### SALE-TO-LIST RATIO

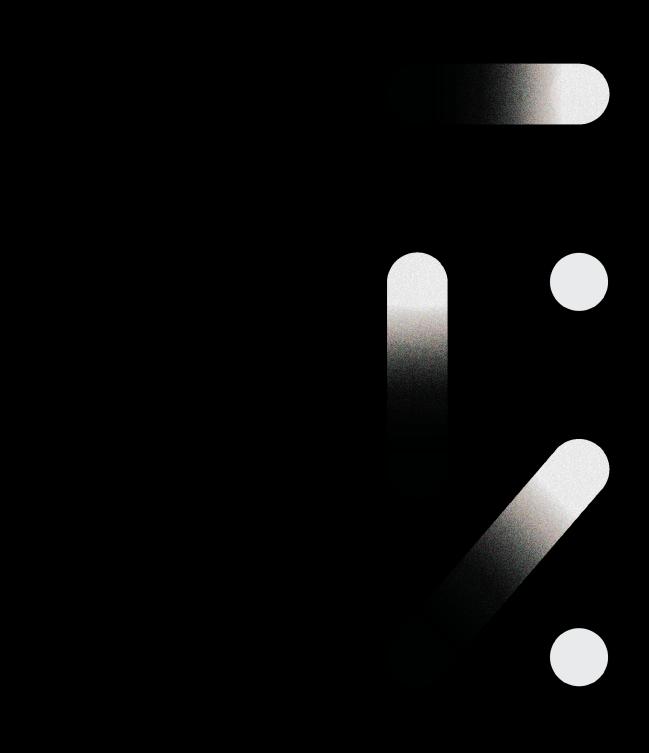
is the average sale price divided by the average list price.

#### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

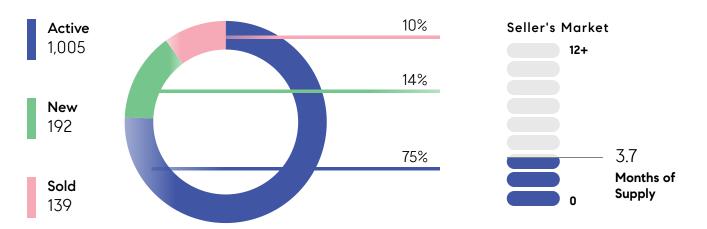
#### MONTHS OF SUPPLY



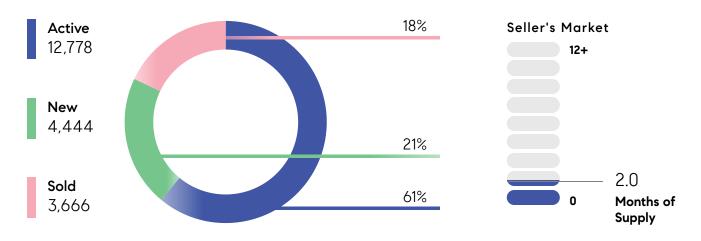


### Overall Atlanta DECEMBER 2022

#### DETACHED OVER 1M



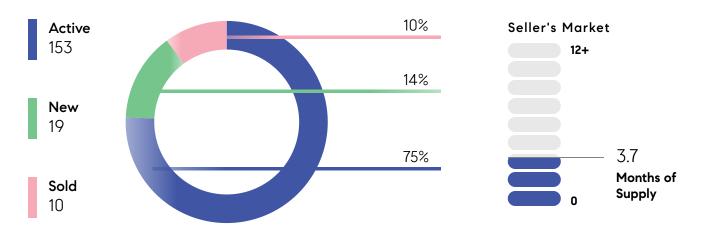
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,857,749	56	96.4%	\$1,614,887
YoY Change	6.8%	-12.5%	-1.9%	1.2%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$402,191	45	97.8%	\$396,035
YoY Change	6.1%	95.7%	-2.9%	1.1%

# Overall Atlanta DECEMBER 2022

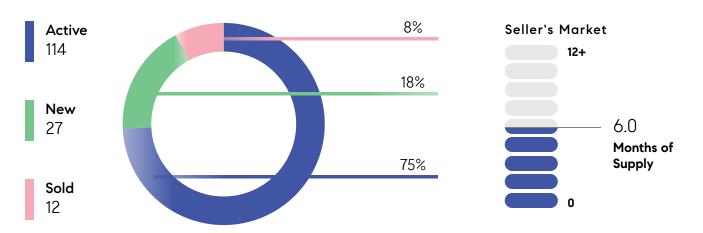
#### **DETACHED** OVER 3M



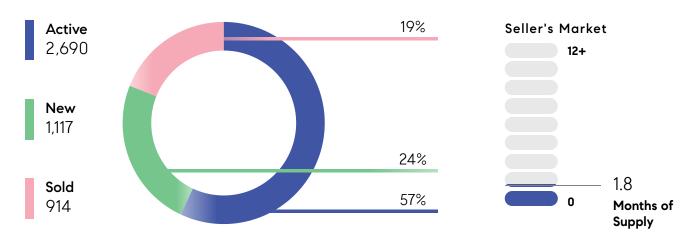
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$4,351,179	130	93.4%	\$3,808,250
YoY Change	-8.6%	-0.8%	-2.3%	2.6%

# Overall Atlanta DECEMBER 2022

#### ATTACHED OVER 1M



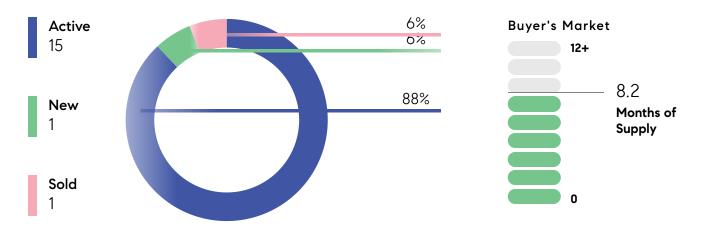
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,758,532	93	94.1%	\$1,377,292
YoY Change	-5.2%	69.1%	-3.0%	-12.3%



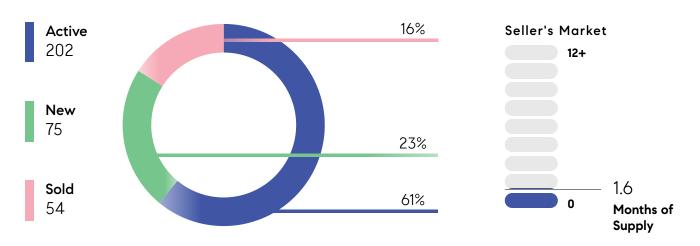
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$328,132	35	98.1%	\$318,629
YoY Change	3.6%	20.7%	-2.0%	0.1%

### Acworth December 2022

#### **DETACHED** OVER 1M

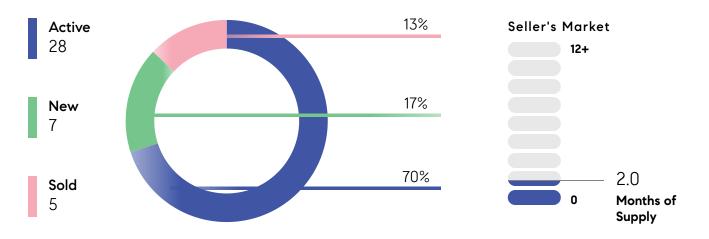


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,196,000	34	92.0%	\$1,100,000
YoY Change	-	-55.3%	-	-41.3%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$425,464	50	92.5%	\$393,664
YoY Change	4.7%	117.4%	-8.0%	-3.6%

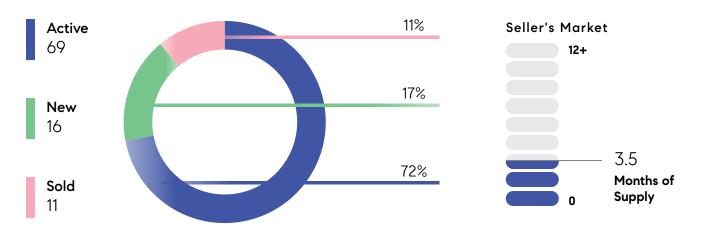
# Acworth December 2022



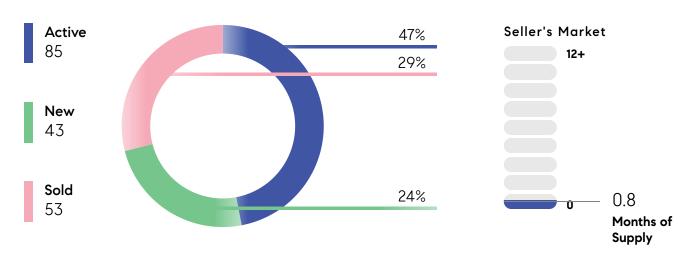
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$452,771	23	77.7%	\$351,740
YoY Change	44.0%	43.8%	-21.0%	13.8%

# Alpharetta december 2022

#### DETACHED OVER 1M



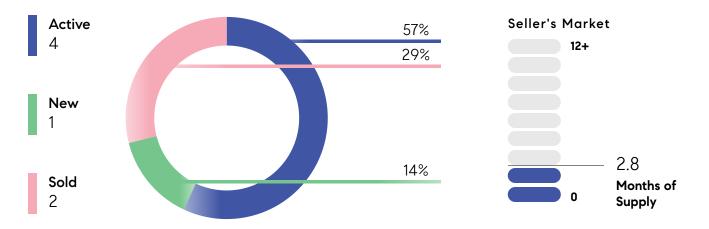
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$2,105,125	70	69.9%	\$1,471,959
YoY Change	39.5%	79.5%	-37.4%	-12.7%



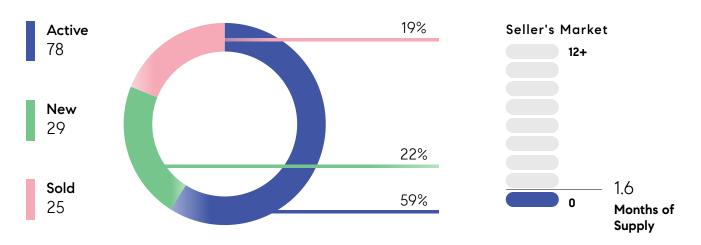
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$651,270	45	94.3%	\$614,062
YoY Change	10.6%	150.0%	-5.0%	5.1%

# Alpharetta december 2022

#### ATTACHED OVER 1M



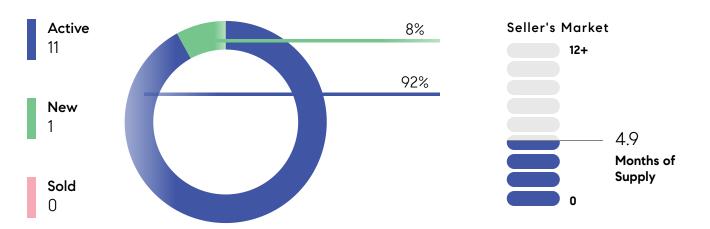
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,300,000	38	83.8%	\$1,090,000
YoY Change	-	-	-	-



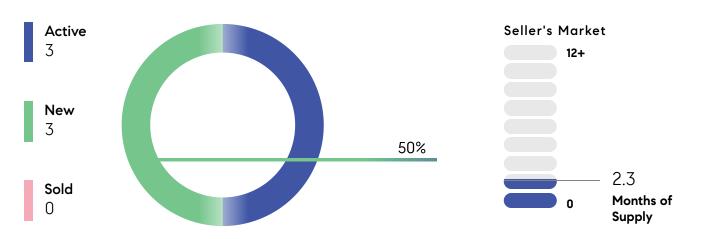
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$471,817	35	107.1%	\$505,188
YoY Change	14.9%	52.2%	-3.2%	11.2%

# Ansley Park December 2022

#### DETACHED OVER 1M

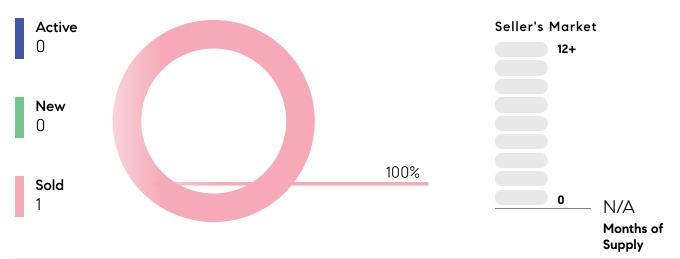


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$5,499,500	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$471,250	-	-	-
YoY Change	-25.1%	-	-	-

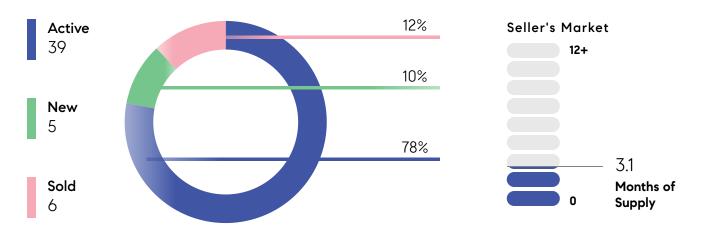
# Ansley Park December 2022



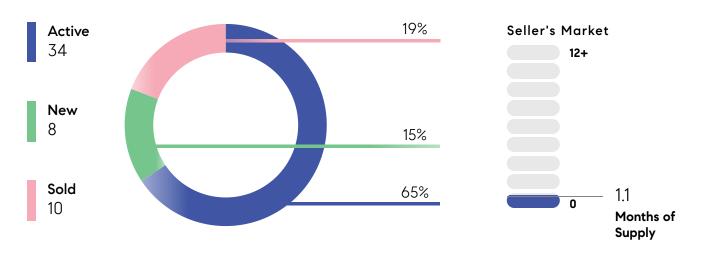
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	7	-	\$249,900
YoY Change	-	-	-	-

### Brookhaven December 2022

#### DETACHED OVER 1M

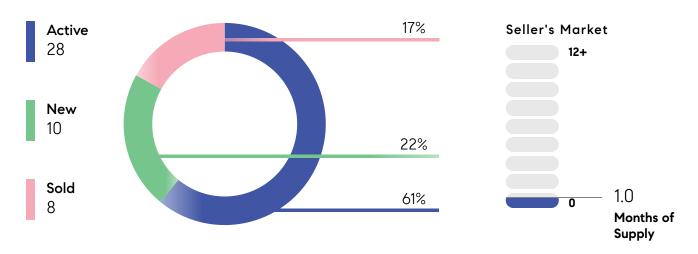


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,439,580	98	94.2%	\$1,356,667
YoY Change	-13.7%	292.0%	3.5%	-10.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$761,938	59	95.3%	\$726,300
YoY Change	10.4%	47.5%	2.3%	12.9%

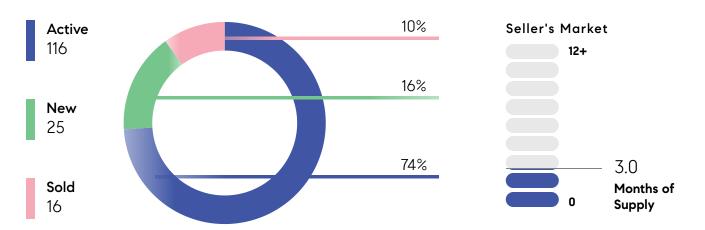
# Brookhaven DECEMBER 2022



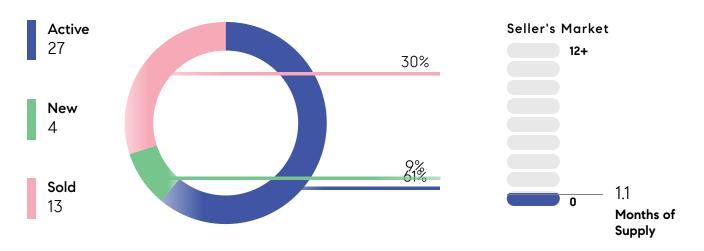
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$456,980	49	101.3%	\$462,859
YoY Change	7.7%	16.7%	-7.7%	-0.6%

### Buckhead December 2022

#### DETACHED OVER 1M



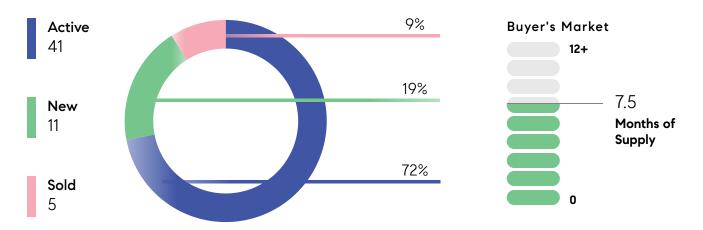
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$2,639,560	92	82.5%	\$2,178,781
YoY Change	16.9%	33.3%	2.6%	20.0%



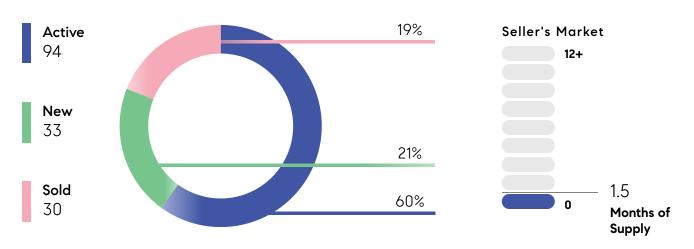
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$937,450	51	82.6%	\$774,269
YoY Change	14.1%	30.8%	-10.1%	2.6%

# Buckhead DECEMBER 2022

#### ATTACHED OVER 1M



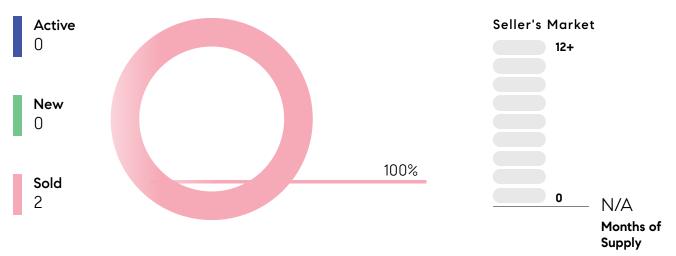
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$2,268,818	44	74.5%	\$1,690,500
YoY Change	-36.7%	-10.2%	44.2%	-8.8%



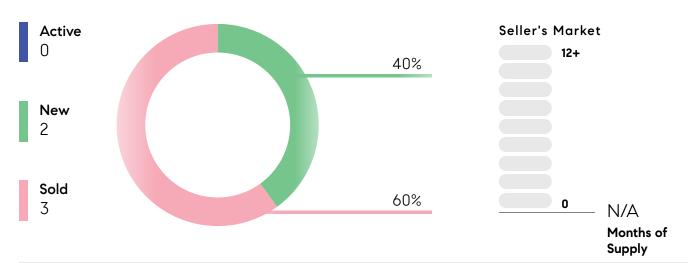
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$391,112	54	108.2%	\$423,263
YoY Change	-0.2%	-11.5%	30.1%	29.9%

# Candler Park DECEMBER 2022

#### DETACHED OVER 1M



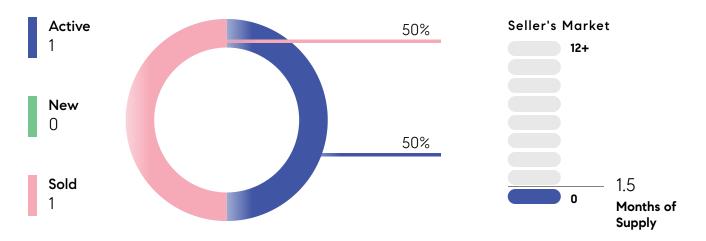
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	30	-	\$1,492,500
YoY Change	-	-	-	-



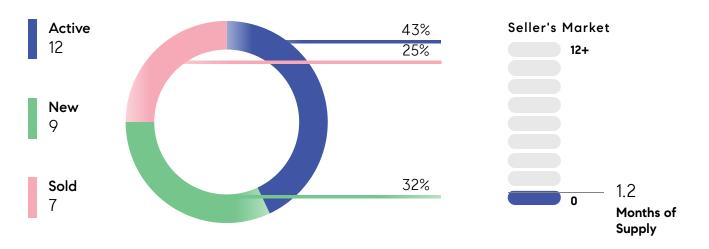
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$779,500	3	100.9%	\$786,667
YoY Change	11.6%	-40.0%	-5.7%	5.3%

### Chamblee DECEMBER 2022

#### DETACHED OVER 1M

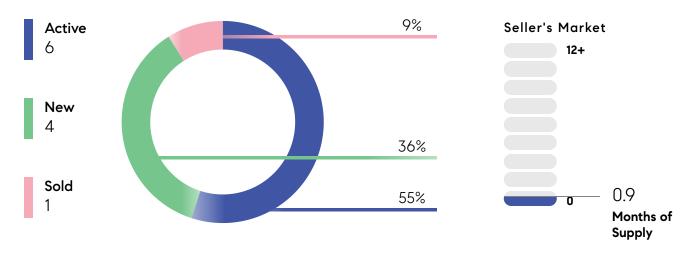


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	12	-	\$1,025,000
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$481,722	52	111.2%	\$535,786
YoY Change	3.4%	92.6%	4.8%	8.4%

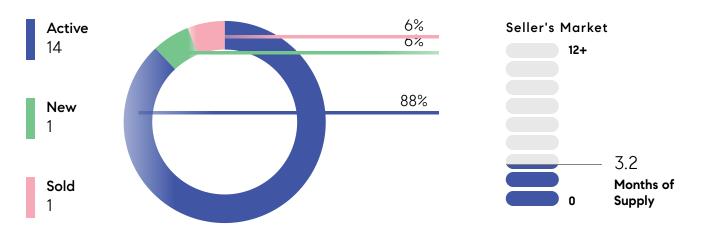
# Chamblee DECEMBER 2022



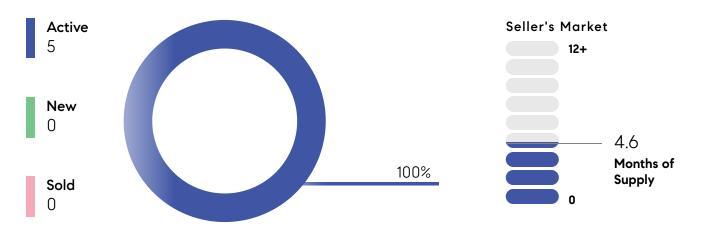
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$491,885	32	71.2%	\$350,000
YoY Change	14.6%	-11.1%	-38.3%	-29.3%

### Chastain Park DECEMBER 2022

#### DETACHED OVER 1M

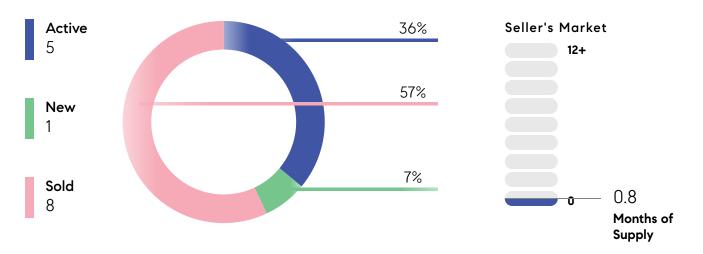


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,499,000	6	68.4%	\$1,025,000
YoY Change	-26.0%	-75.0%	-29.3%	-47.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-

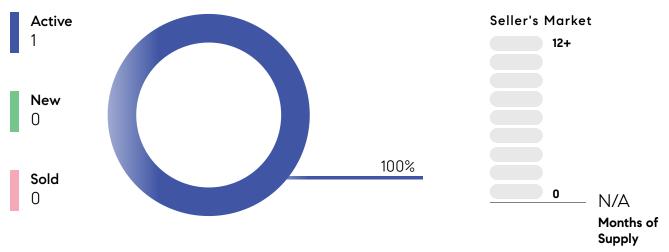
# Collier Hills DECEMBER 2022



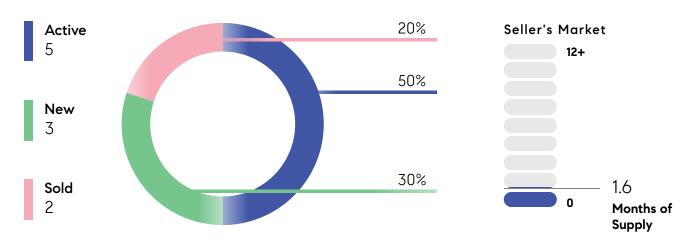
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$525,000	33	96.7%	\$507,750
YoY Change	-6.6%	135.7%	23.4%	15.3%

# Collier Hills DECEMBER 2022

#### ATTACHED OVER 1M



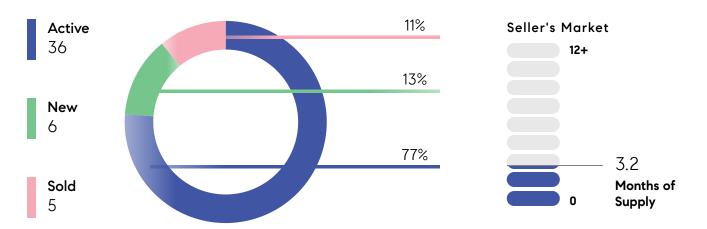
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



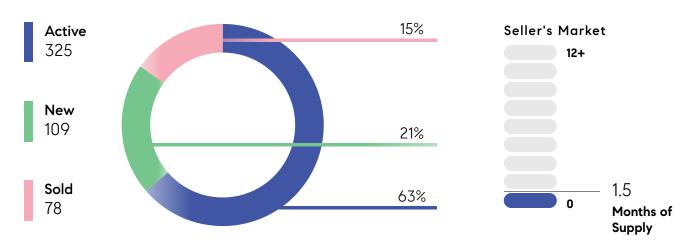
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$611,133	15	134.4%	\$821,500
YoY Change	31.6%	-78.6%	2.0%	34.2%

# Cumming DECEMBER 2022

#### DETACHED OVER 1M

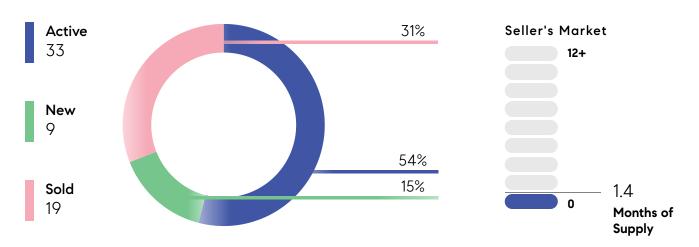


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,259,167	29	92.5%	\$1,164,380
YoY Change	-29.1%	-47.3%	21.8%	-13.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$570,580	40	95.0%	\$541,824
YoY Change	18.3%	100.0%	-9.8%	6.7%

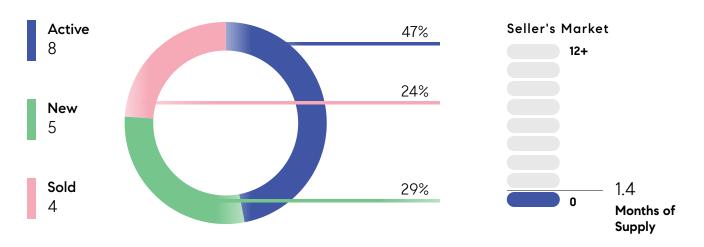
# Cumming DECEMBER 2022



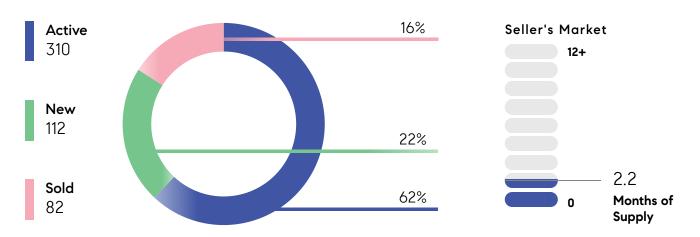
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$450,433	38	89.4%	\$402,648
YoY Change	23.6%	171.4%	-6.5%	15.5%

### Decatur December 2022

#### DETACHED OVER 1M

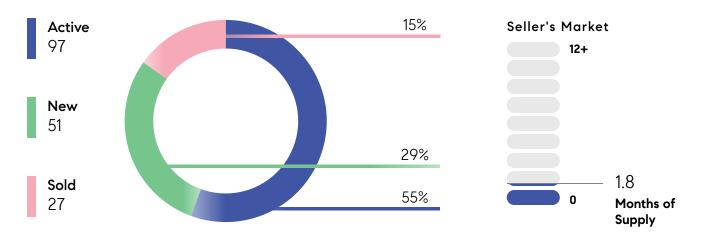


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,509,800	31	93.0%	\$1,403,500
YoY Change	16.1%	-66.3%	-0.4%	15.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$362,312	43	111.6%	\$404,167
YoY Change	4.0%	48.3%	-0.5%	3.4%

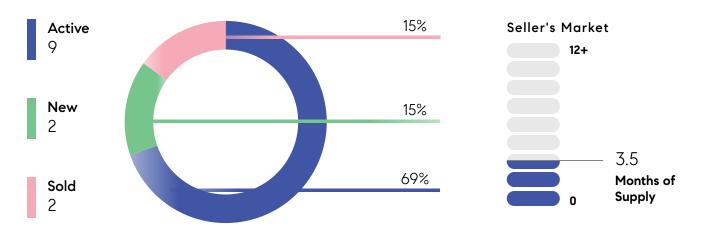
### Decatur DECEMBER 2022



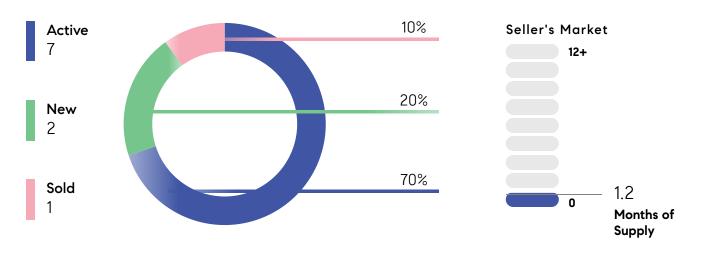
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$294,209	18	100.9%	\$296,918
YoY Change	37.0%	-37.9%	-20.2%	9.3%

### Druid Hills DECEMBER 2022

#### DETACHED OVER 1M



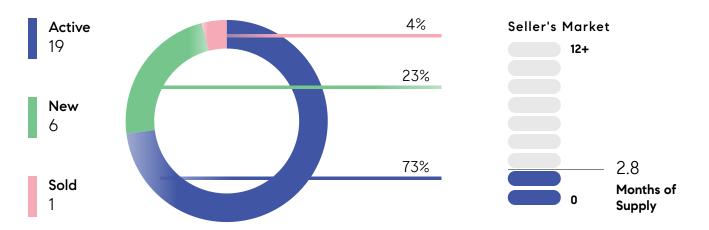
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,487,500	53	89.1%	\$1,325,500
YoY Change	-52.0%	-32.1%	-13.7%	-58.6%



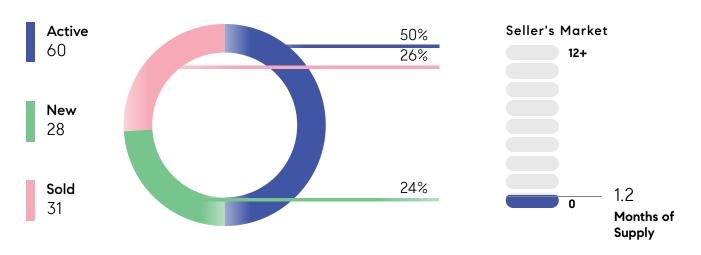
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$474,950	6	128.4%	\$610,000
YoY Change	-21.1%	-91.7%	15.7%	-8.8%

### Duluth DECEMBER 2022

#### DETACHED OVER 1M

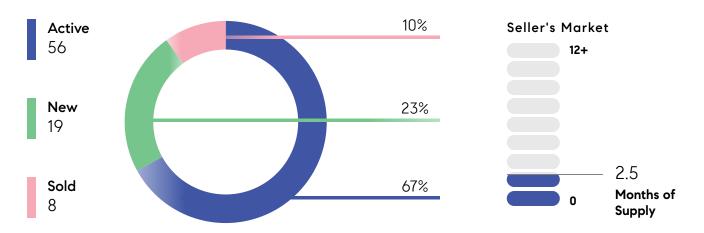


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,686,417	16	88.9%	\$1,499,000
YoY Change	4.2%	300.0%	-30.9%	-27.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$470,401	35	94.4%	\$443,841
YoY Change	5.7%	75.0%	-7.6%	-2.3%

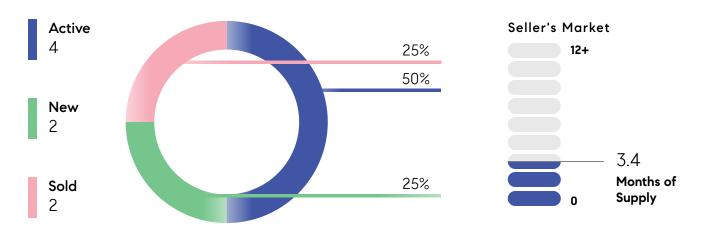
# Duluth DECEMBER 2022



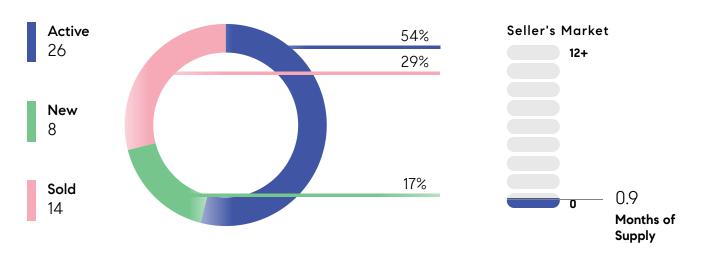
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$420,025	33	87.6%	\$368,123
YoY Change	21.6%	94.1%	-17.9%	-0.2%

# Dunwoody December 2022

#### DETACHED OVER 1M

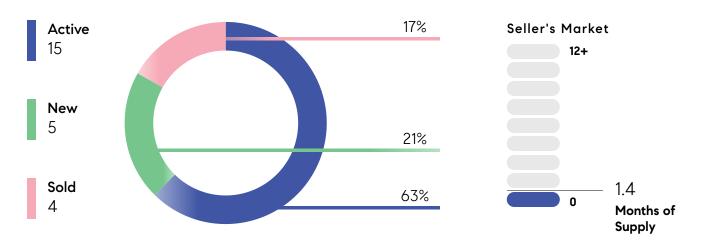


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,393,500	15	81.8%	\$1,140,000
YoY Change	-	-85.6%	-	-16.8%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$684,663	30	89.8%	\$614,907
YoY Change	14.2%	0.0%	-12.7%	-0.4%

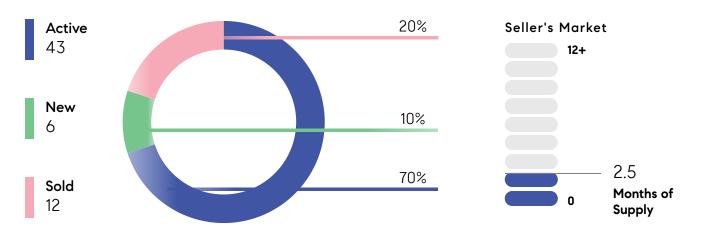
# Dunwoody december 2022



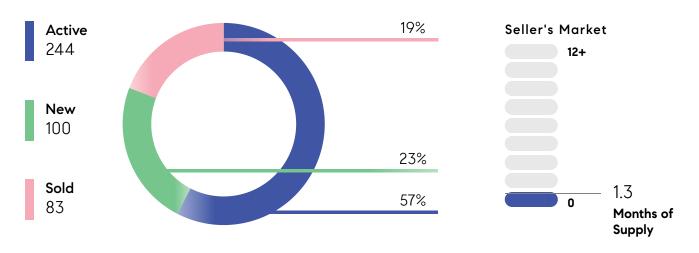
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$478,960	21	92.0%	\$440,500
YoY Change	13.9%	600.0%	2.9%	17.2%

### East Cobb DECEMBER 2022

#### DETACHED OVER 1M

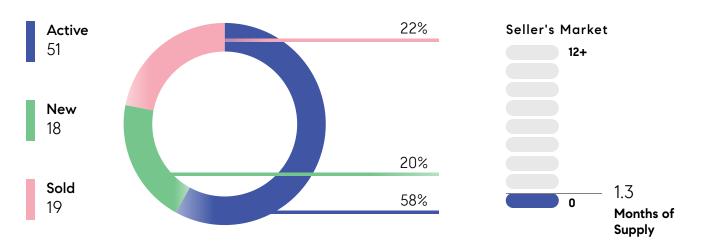


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,264,633	27	111.3%	\$1,406,905
YoY Change	-25.2%	-84.7%	27.9%	-4.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$503,461	49	100.2%	\$504,577
YoY Change	9.1%	75.0%	-2.4%	6.5%

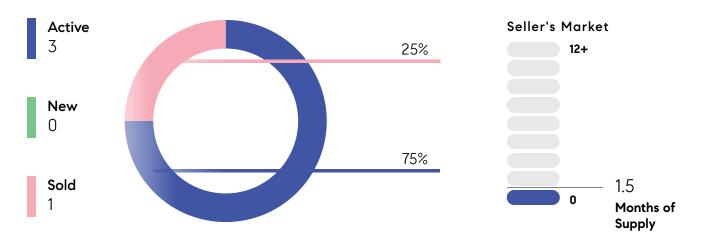
# East Cobb DECEMBER 2022



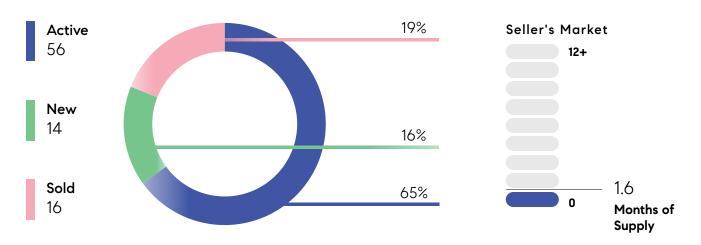
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$315,138	27	94.2%	\$296,921
YoY Change	1.2%	22.7%	-0.7%	0.5%

# East Lake/Edgewood/Kirkwood DECEMBER 2022

#### **DETACHED** OVER 1M

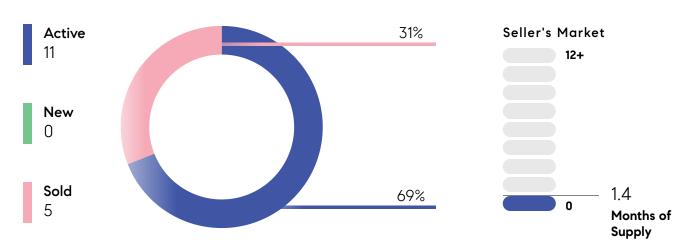


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	1	-	\$1,300,000
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$590,571	36	81.0%	\$478,234
YoY Change	20.3%	24.1%	-21.4%	-5.5%

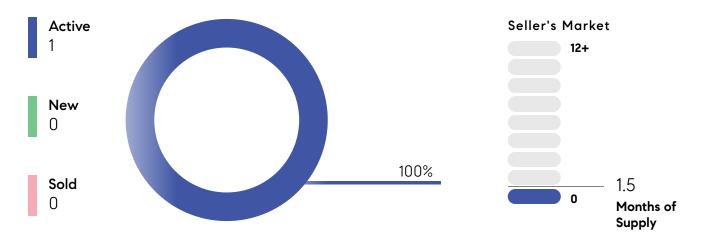
# East Lake/Edgewood/Kirkwood DECEMBER 2022



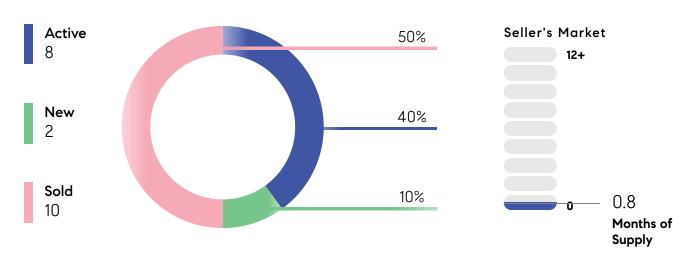
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	18	-	\$208,200
YoY Change	-	-51.4%	-	-55.6%

# Grant Park DECEMBER 2022

### DETACHED OVER 1M

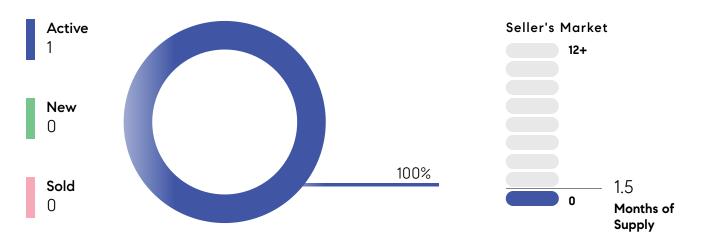


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$569,500	38	99.3%	\$565,275
YoY Change	19.9%	192.3%	-4.9%	14.0%

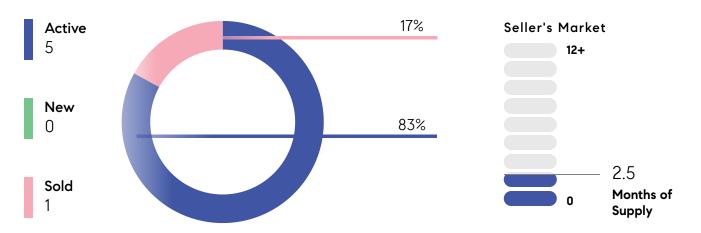
# Grant Park DECEMBER 2022



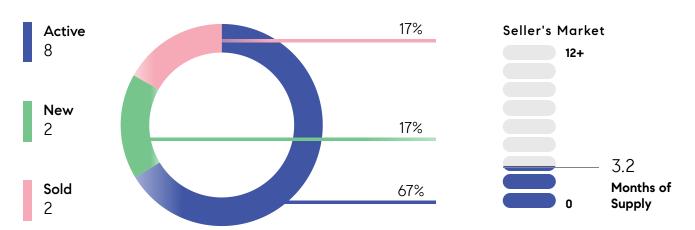
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-

# Inman Park & Old Fourth Ward DECEMBER 2022

### DETACHED OVER 1M



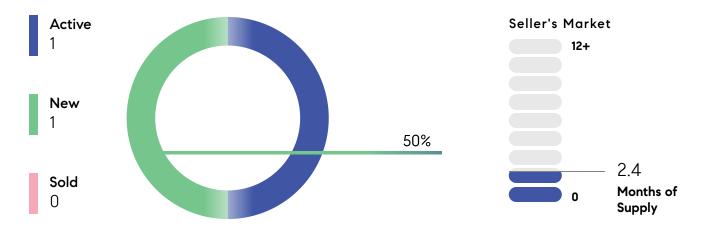
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	23	-	\$1,900,000
YoY Change	-	283.3%	-	2.2%



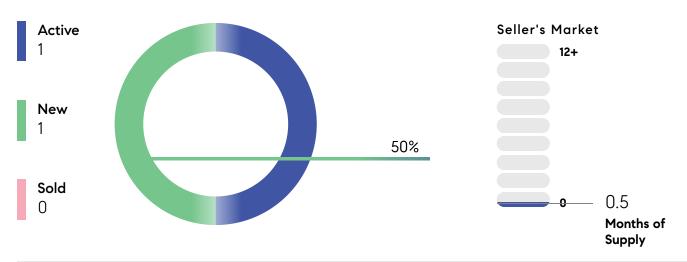
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$686,500	8	124.2%	\$852,500
YoY Change	65.4%	-88.7%	-4.6%	57.9%

# Inman Park & Old Fourth Ward DECEMBER 2022

### ATTACHED OVER 1M



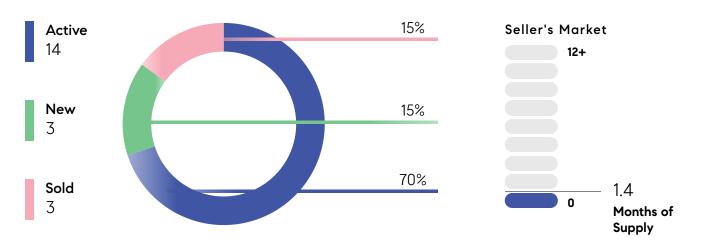
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,125,000	-	-	-
YoY Change	-	-	-	-



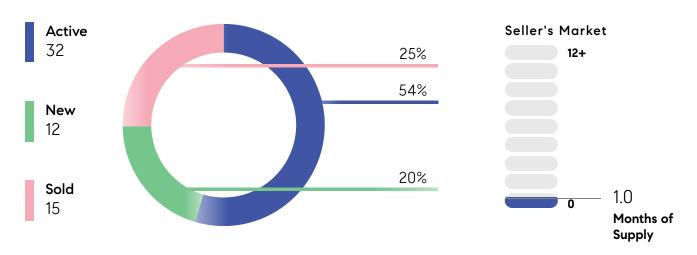
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$580,000	-	-	-
YoY Change	-	-	-	-

# Johns Creek DECEMBER 2022

### DETACHED OVER 1M

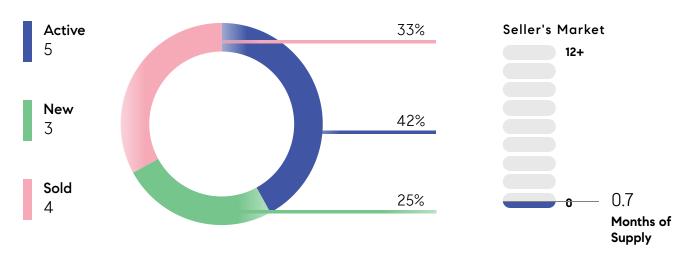


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,648,967	51	85.0%	\$1,402,253
YoY Change	-9.2%	6.3%	-17.4%	-25.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$662,642	34	101.4%	\$671,853
YoY Change	13.6%	161.5%	-6.8%	5.9%

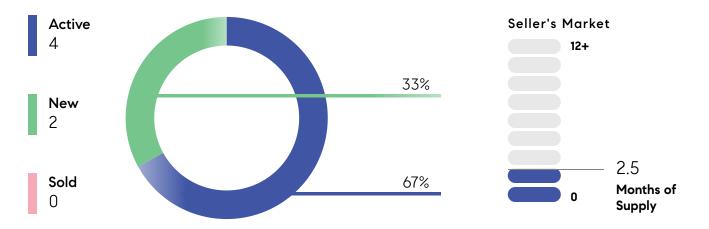
# Johns Creek DECEMBER 2022



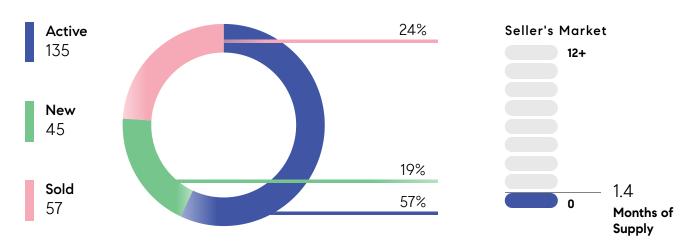
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$504,333	47	95.4%	\$481,000
YoY Change	20.8%	261.5%	-6.9%	12.5%

## Kennesaw December 2022

### DETACHED OVER 1M

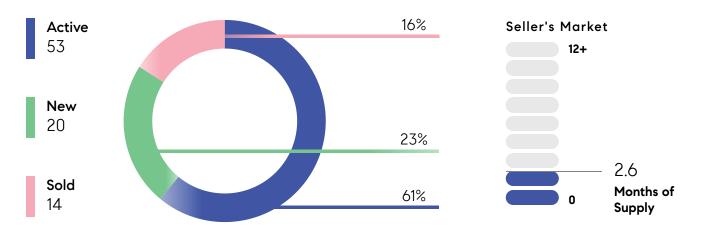


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,412,000	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$467,604	37	92.8%	\$433,871
YoY Change	15.8%	146.7%	-8.1%	6.3%

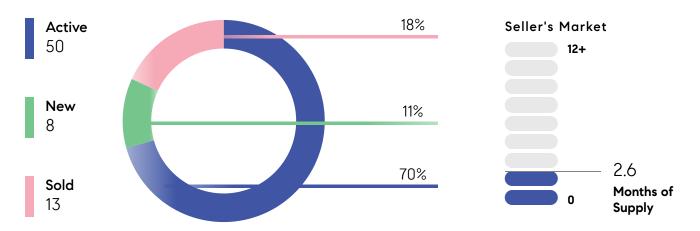
# Kennesaw December 2022



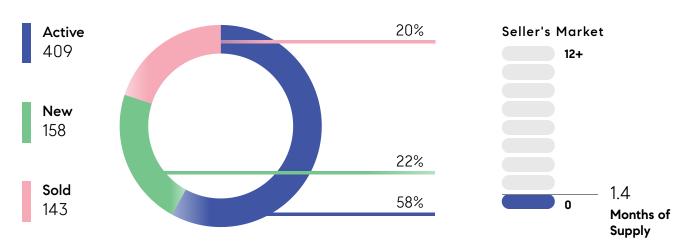
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$370,895	54	95.1%	\$352,745
YoY Change	29.1%	217.6%	-10.8%	15.2%

# Marietta December 2022

### DETACHED OVER 1M

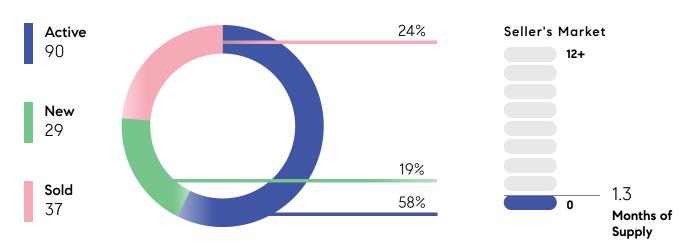


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,698,350	31	91.9%	\$1,560,220
YoY Change	0.4%	-81.0%	8.4%	8.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$470,436	47	102.2%	\$480,770
YoY Change	7.2%	95.8%	-1.4%	5.8%

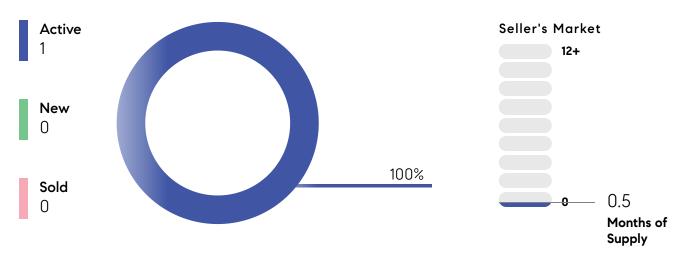
# Marietta DECEMBER 2022



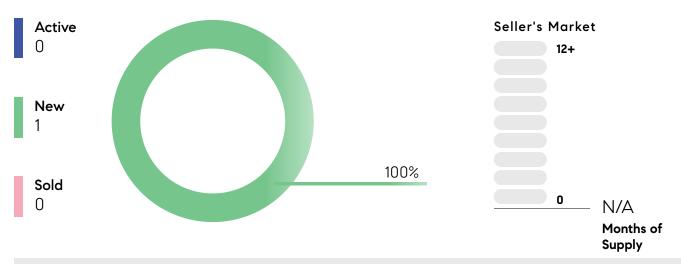
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$317,255	34	94.5%	\$299,905
YoY Change	-2.6%	61.9%	5.7%	2.9%

# Midtown DECEMBER 2022

### DETACHED OVER 1M



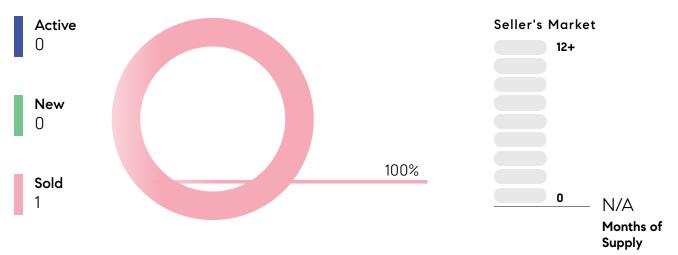
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



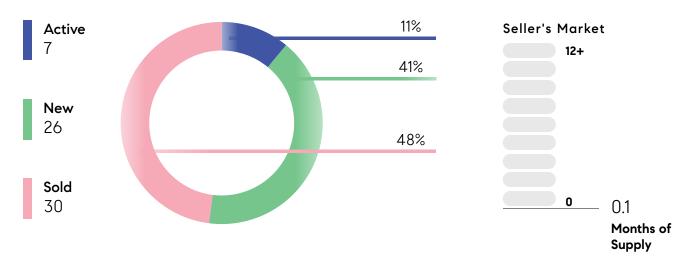
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$799,900	-	-	-
YoY Change	-	-	-	-

# Midtown DECEMBER 2022

### ATTACHED OVER 1M



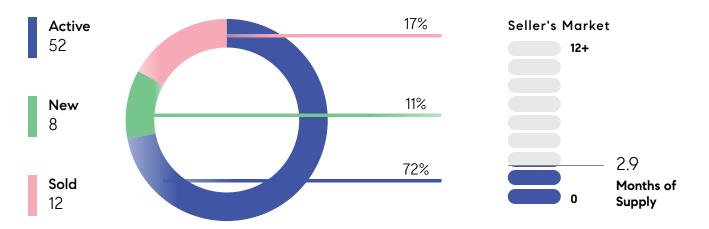
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	12	-	\$1,200,000
YoY Change	-	-25.0%	-	-15.0%



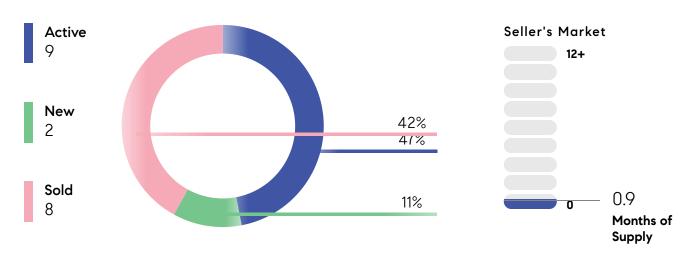
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$402,935	36	92.5%	\$372,583
YoY Change	5.7%	-16.3%	-7.8%	-2.6%

# Milton DECEMBER 2022

### DETACHED OVER 1M



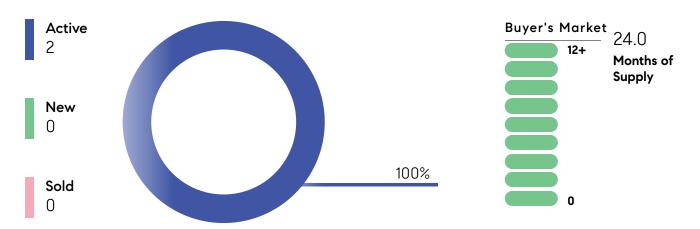
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$2,171,770	74	88.5%	\$1,920,963
YoY Change	75.8%	-18.7%	-23.5%	34.4%



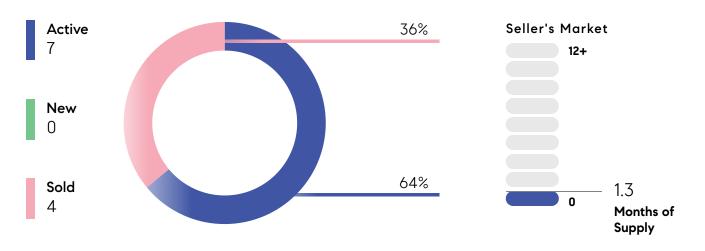
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$787,500	54	107.6%	\$847,500
YoY Change	22.6%	440.0%	-2.7%	19.3%

# Milton DECEMBER 2022

### ATTACHED OVER 1M



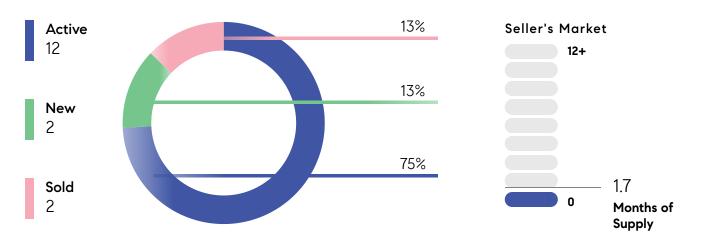
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



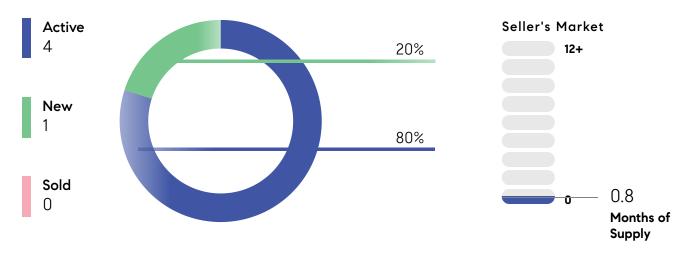
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	114	-	\$647,573
YoY Change	-	83.9%	-	-7.0%

# Morningside december 2022

### DETACHED OVER 1M



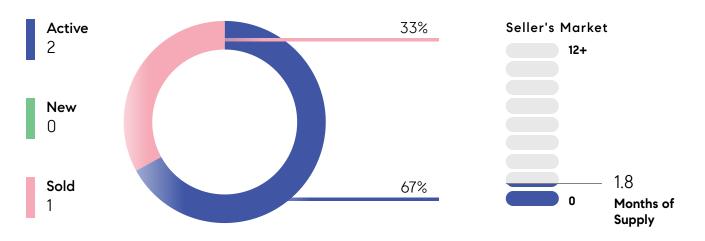
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,572,000	34	99.6%	\$1,565,750
YoY Change	-7.0%	-8.1%	6.9%	-0.7%



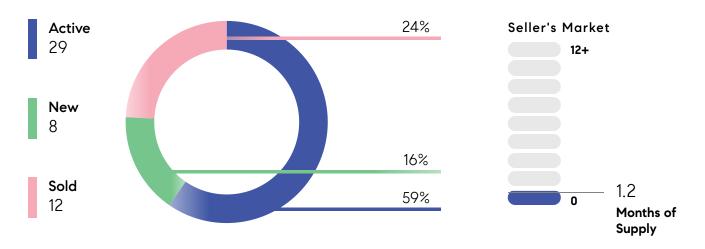
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$964,900	-	-	-
YoY Change	17.0%	-	-	-

# Peachtree Corners DECEMBER 2022

### DETACHED OVER 1M

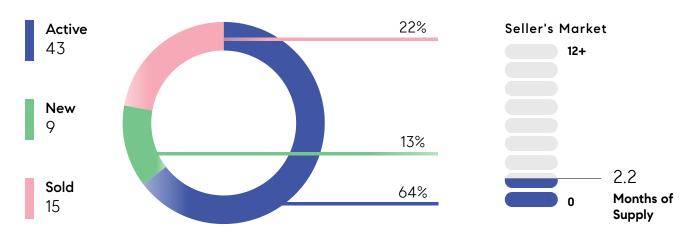


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	64	-	\$1,080,000
YoY Change	-	700.0%	-	-25.5%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$570,488	32	107.9%	\$615,513
YoY Change	-3.4%	60.0%	18.6%	14.6%

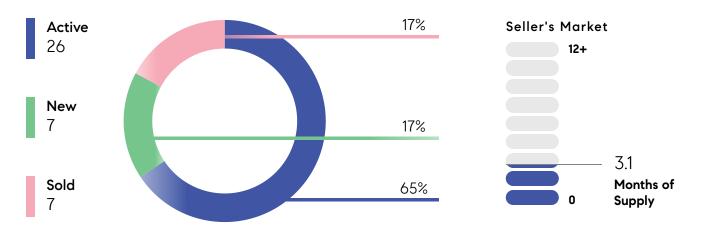
# Peachtree Corners DECEMBER 2022



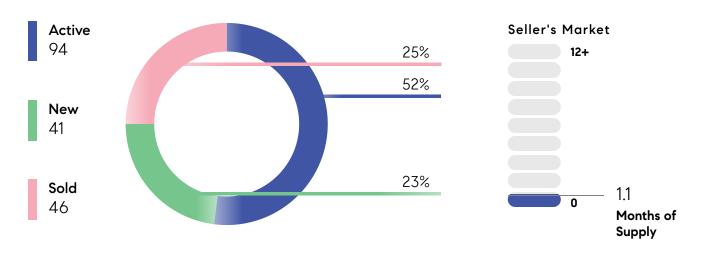
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$388,311	49	138.5%	\$537,815
YoY Change	37.5%	250.0%	19.3%	64.1%

# Roswell December 2022

### DETACHED OVER 1M



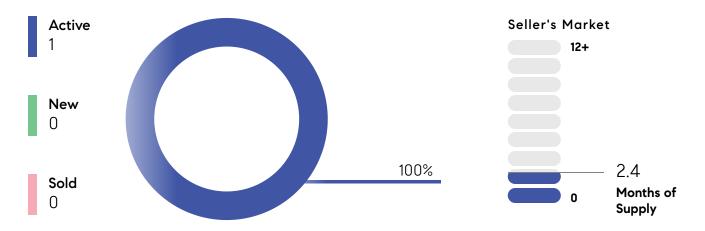
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,946,286	50	76.4%	\$1,487,648
YoY Change	71.7%	233.3%	-38.3%	5.9%



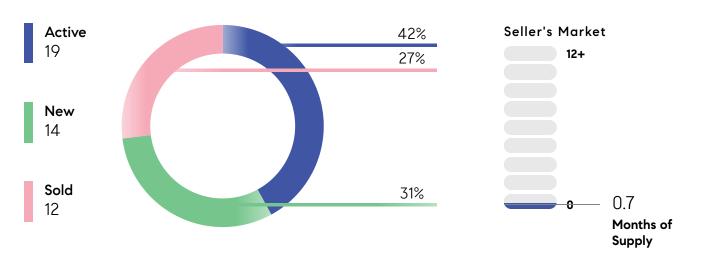
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$622,932	33	88.4%	\$550,388
YoY Change	29.6%	37.5%	-23.1%	-0.3%

# Roswell December 2022

### ATTACHED OVER 1M



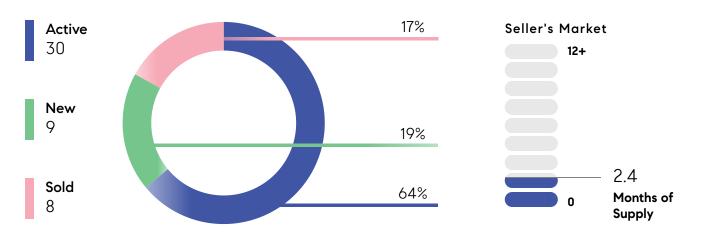
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



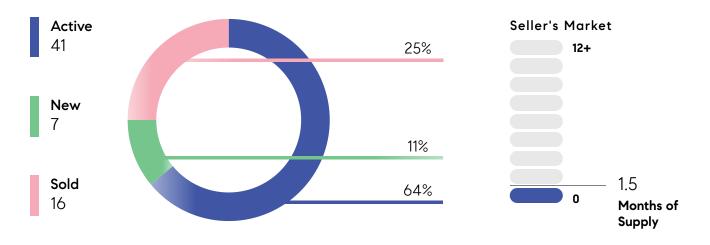
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$441,286	24	91.7%	\$404,875
YoY Change	18.7%	-29.4%	-18.7%	-3.5%

# Sandy Springs December 2022

### DETACHED OVER 1M



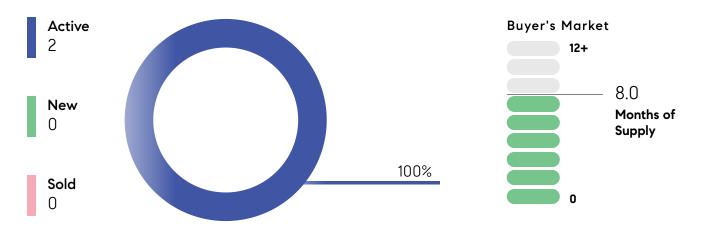
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,586,172	52	116.4%	\$1,846,875
YoY Change	-23.9%	-1.9%	14.1%	-13.2%



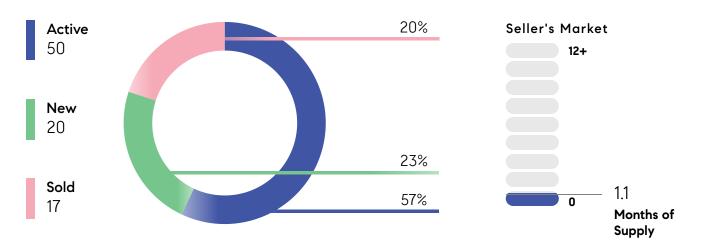
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$745,000	42	90.4%	\$673,288
YoY Change	10.6%	55.6%	-13.3%	-4.1%

# Sandy Springs December 2022

### ATTACHED OVER 1M



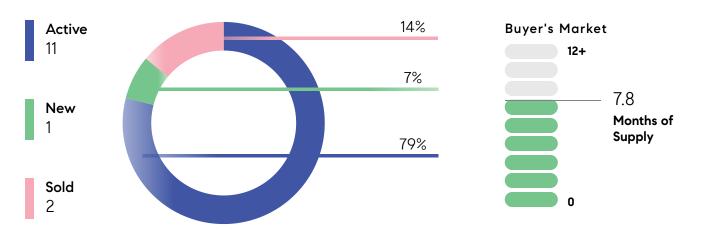
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



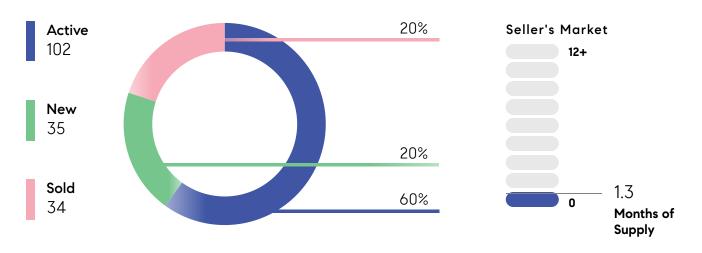
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$341,470	31	83.2%	\$284,224
YoY Change	14.4%	-3.1%	-8.7%	4.4%

# Smyrna DECEMBER 2022

### **DETACHED** OVER 1M

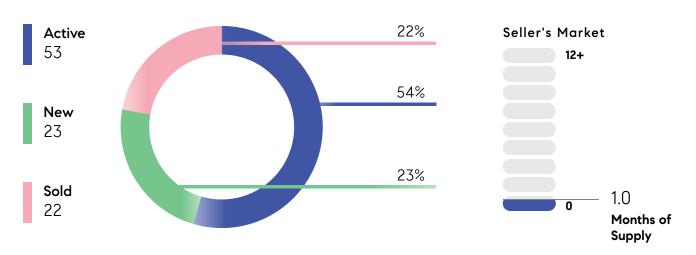


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,189,000	37	112.9%	\$1,342,500
YoY Change	-	-69.2%	-	18.1%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$478,954	37	103.2%	\$494,238
YoY Change	2.9%	-7.5%	1.9%	4.9%

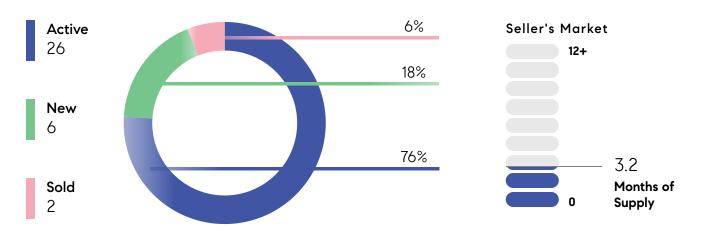
# Smyrna December 2022



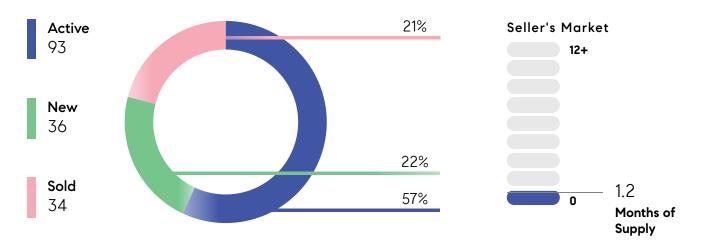
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$375,335	39	97.3%	\$365,340
YoY Change	2.7%	69.6%	1.4%	4.1%

## Suwanee December 2022

### DETACHED OVER 1M

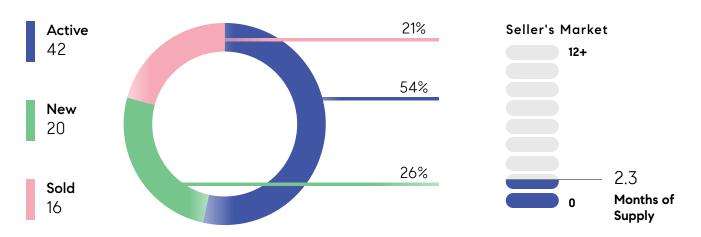


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,557,167	22	73.9%	\$1,150,000
YoY Change	11.2%	-84.8%	-29.8%	-21.9%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$613,964	48	84.2%	\$517,083
YoY Change	26.2%	300.0%	-25.3%	-5.8%

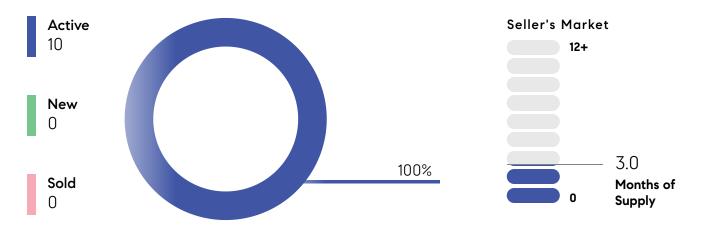
# Suwanee December 2022



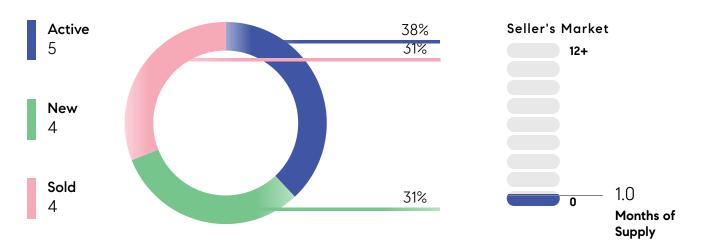
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$516,384	39	92.4%	\$477,316
YoY Change	14.3%	95.0%	-4.8%	8.8%

# Vinings december 2022

## DETACHED OVER 1M



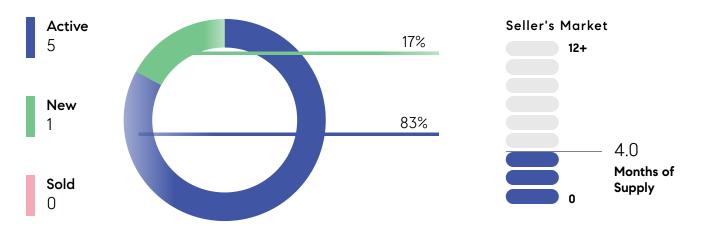
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	-	-	-
YoY Change	-	-	-	-



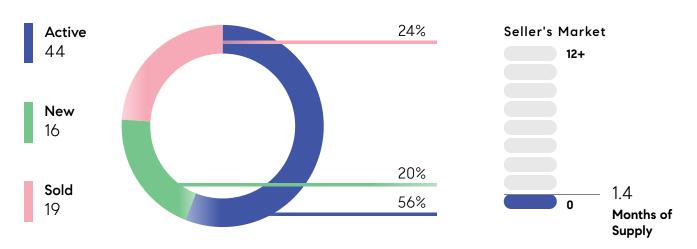
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$626,000	71	113.7%	\$711,500
YoY Change	-13.8%	-22.0%	41.2%	21.7%

# Vinings december 2022

### ATTACHED OVER 1M



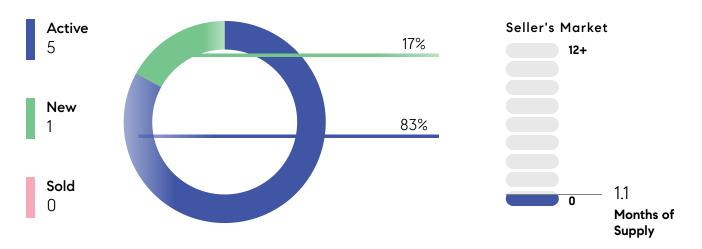
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,795,000	-	-	-
YoY Change	-	-	-	-



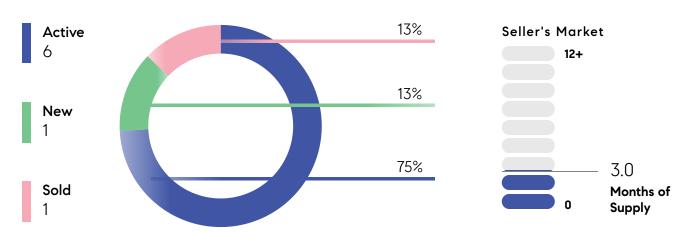
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$405,219	41	98.8%	\$400,447
YoY Change	1.9%	78.3%	6.1%	8.1%

# Virginia Highland December 2022

## DETACHED OVER 1M

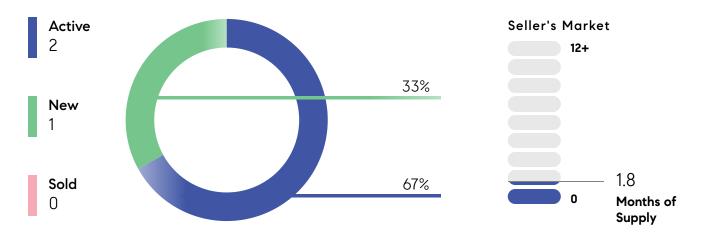


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,380,000	-	-	-
YoY Change	15.5%	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$879,000	4	108.1%	\$950,000
YoY Change	-	-60.0%	-	14.2%

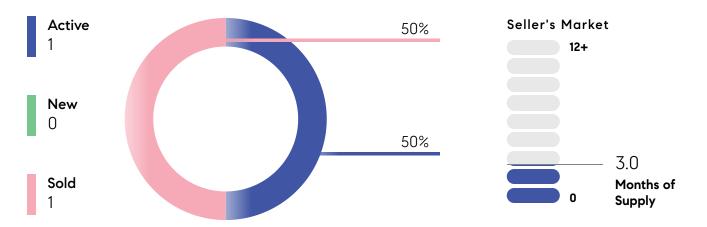
# Virginia Highland December 2022



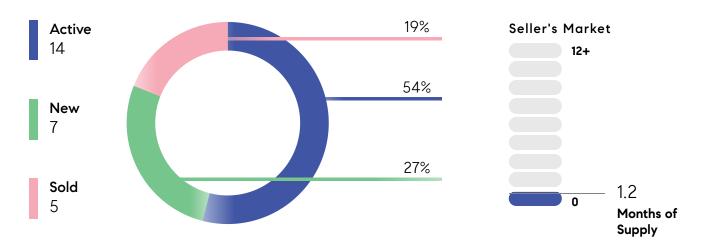
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$240,000	-	-	-
YoY Change	-	-	-	-

# West Midtown DECEMBER 2022

### DETACHED OVER 1M



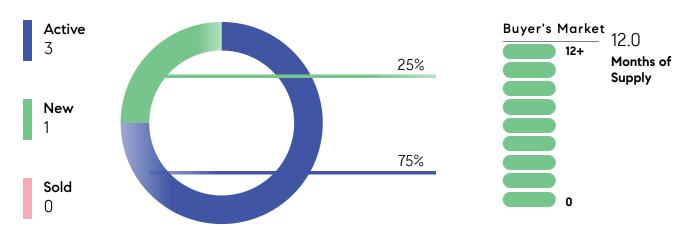
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	-	20	-	\$1,020,000
YoY Change	-	150.0%	-	-10.9%



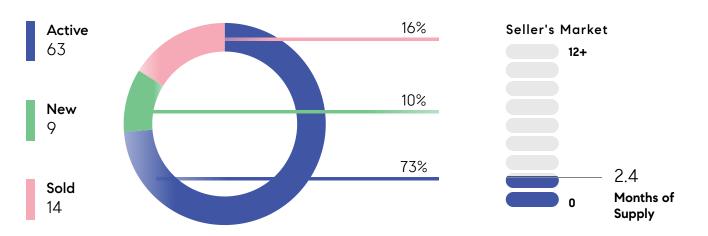
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$575,557	38	93.5%	\$538,000
YoY Change	-0.8%	81.0%	6.4%	5.5%

# West Midtown DECEMBER 2022

### ATTACHED OVER 1M



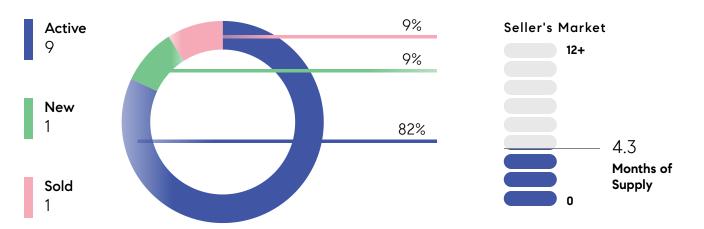
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,125,000	-	-	-
YoY Change	-	-	-	-



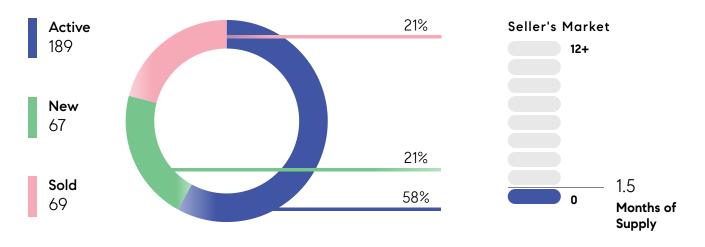
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$427,217	35	129.0%	\$551,025
YoY Change	-19.5%	6.1%	49.1%	19.9%

# Woodstock December 2022

### DETACHED OVER 1M

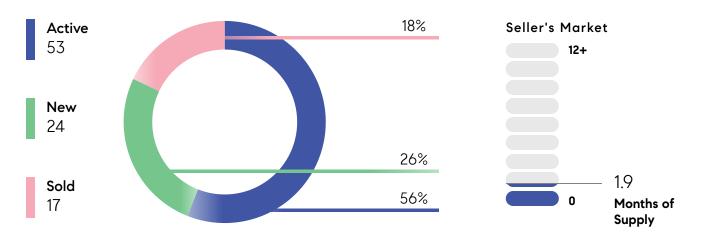


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$1,050,000	16	146.7%	\$1,540,000
YoY Change	-11.5%	-5.9%	58.6%	40.3%

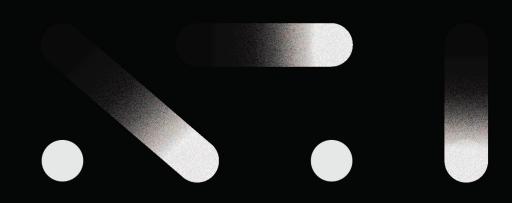


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$502,699	47	90.6%	\$455,606
YoY Change	27.6%	135.0%	-18.7%	3.7%

# Woodstock December 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
December 2022	\$483,129	41	91.8%	\$443,517
YoY Change	9.0%	10.8%	1.4%	10.5%



# **COMPASS**

## For questions or more information visit compass.com

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