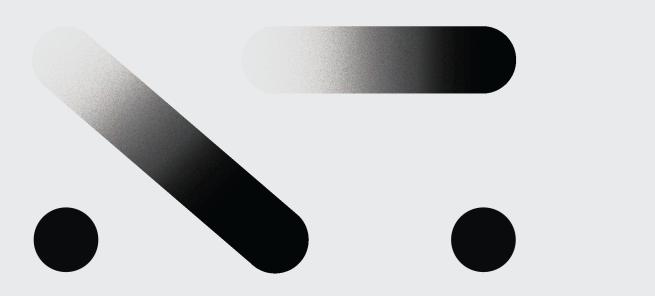
# COMPASS



# MARKET INSIGHTS



GREATER ATLANTA | MARCH 2022



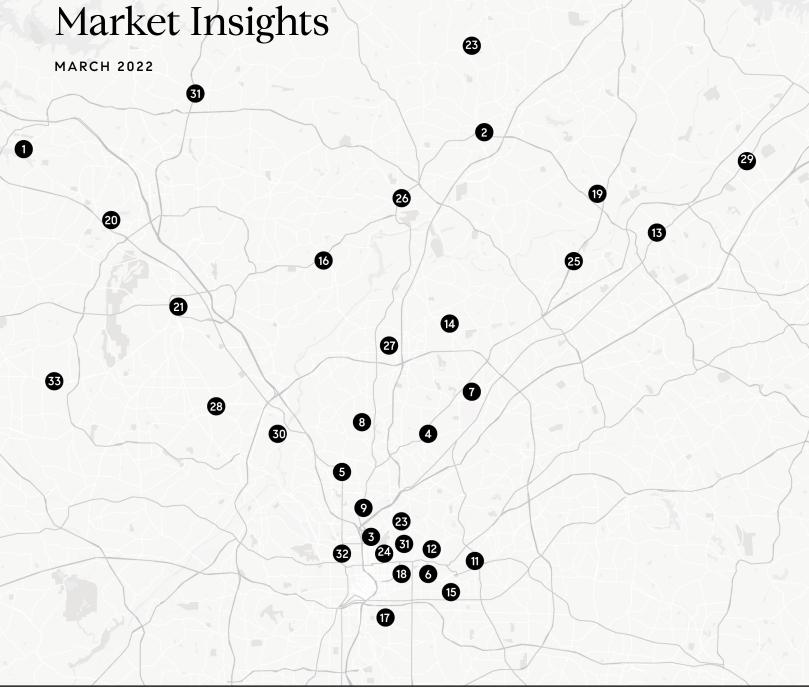
COMPASS OFFICES

**Buckhead** 3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

Intown 1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta 8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009

# Greater Atlanta Market Insights



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD,
- BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- **25.** PEACHTREE CORNERS

10

- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE & DULUTH
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

#### GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

#### ACTIVE

is current inventory, defined as all properties actively listed on April 1st, 2022.

#### NEW

is defined as any properties put on the market during March 2022.

#### CONTRACT SIGNED

figures are based on publicly reported transactions as of April 1st, 2022. The signed price reflects the latest available, or last known asking price.

#### SOLD

figures are based on publicly reported transactions which closed by April 1st, 2022.

#### AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

#### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

#### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

#### SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

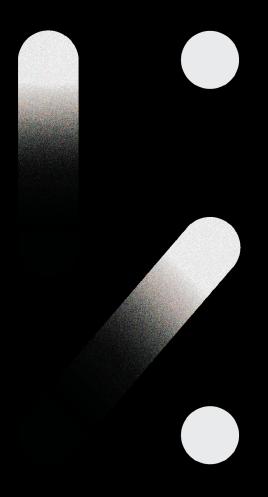
#### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

#### MONTHS OF SUPPLY

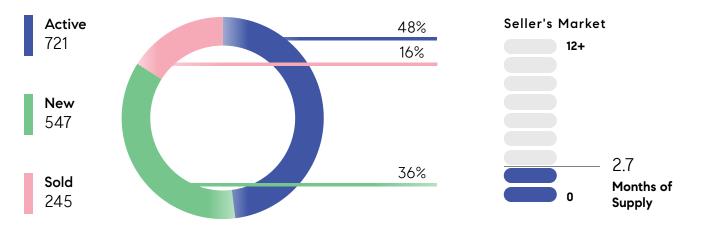






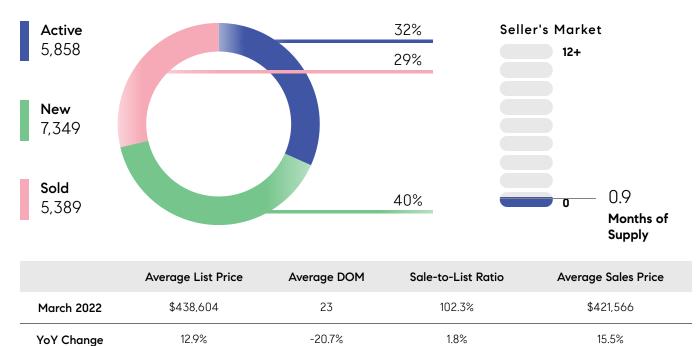
### Overall Atlanta MARCH 2022

DETACHED OVER 1M



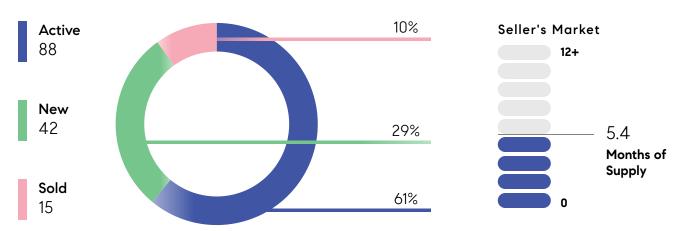
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,740,080	56	101.5%	\$1,619,156
YoY Change	-0.6%	-44.0%	3.8%	10.4%

### DETACHED UNDER 1M



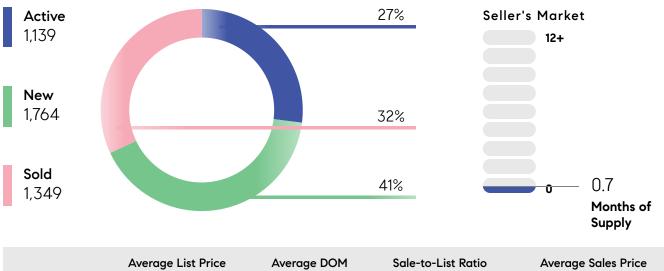
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Overall Atlanta MARCH 2022



ATTACHED OVER 1M

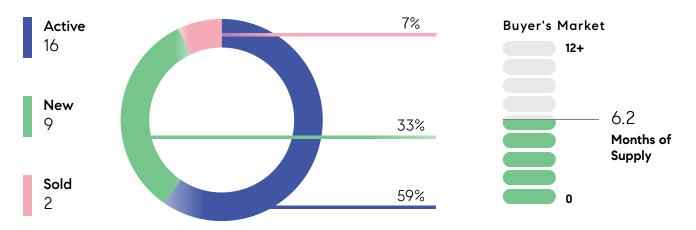
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,579,828	112	99.4%	\$1,926,341
YoY Change	-3.7%	-29.1%	3.6%	35.2%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$370,274	26	102.1%	\$346,751
YoY Change	16.5%	-43.5%	2.5%	13.4%

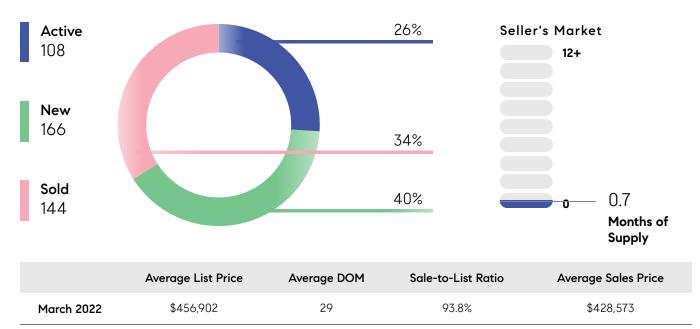
### Acworth MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,101,111	179	72.0%	\$1,512,500
YoY Change	11.5%	-63.2%	-21.2%	-12.1%

### DETACHED UNDER 1M



-9.4%

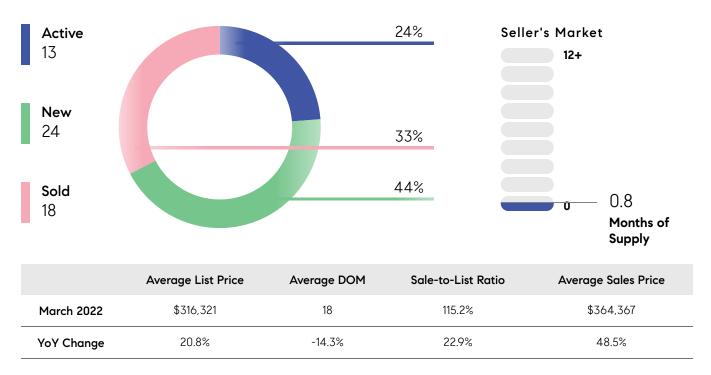
YoY Change

-6.7%

20.5%

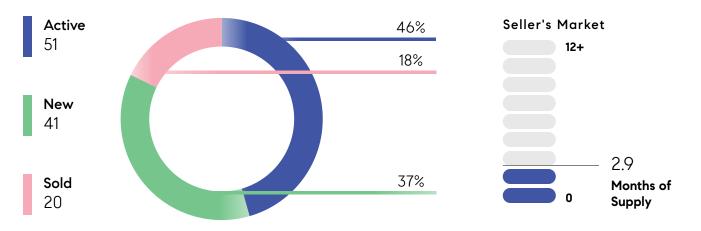
29.2%

## Acworth MARCH 2022



### Alpharetta MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,805,342	42	71.9%	\$1,297,181
YoY Change	13.2%	-72.0%	-20.7%	-10.2%

### 25% Seller's Market Active 81 12+ 28% New 153 Sold 47% 0.6 93 Months of Supply

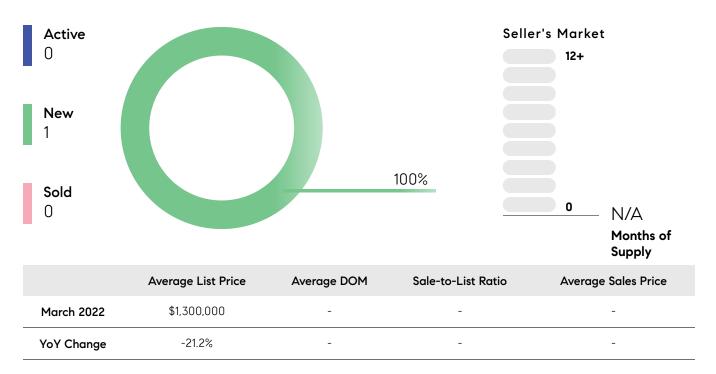
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$626,771	17	100.5%	\$629,981
YoY Change	14.1%	-43.3%	3.0%	17.5%

DETACHED UNDER 1M

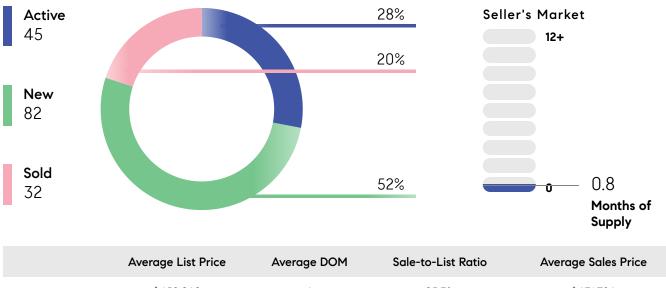
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Alpharetta MARCH 2022

ATTACHED OVER 1M



### ATTACHED UNDER 1M

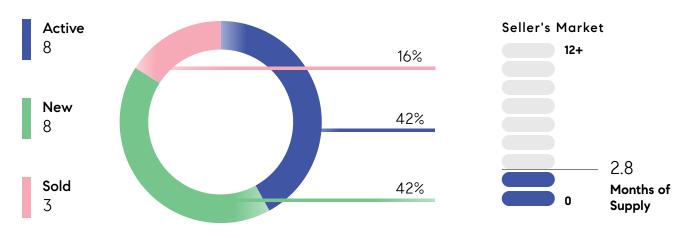


March 2022	\$452,969	6	95.3%	\$431,786
YoY Change	14.5%	-78.6%	-2.5%	11.6%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Ansley Park MARCH 2022

DETACHED OVER 1M



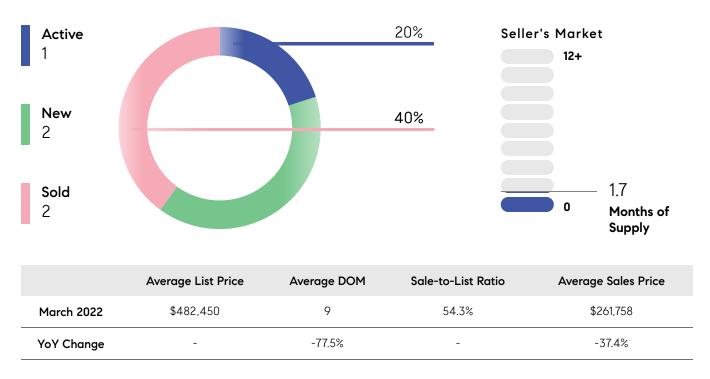
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,238,125	65	107.2%	\$2,400,000
YoY Change	15.2%	1,525.0%	13.8%	31.1%

#### Seller's Market Active 0 100% 12+ New 0 Sold 0 3 N/A Months of Supply **Average Sales Price Average List Price** Average DOM Sale-to-List Ratio March 2022 16 \$574,342 43.0% -56.8% YoY Change \_ \_

DETACHED UNDER 1M

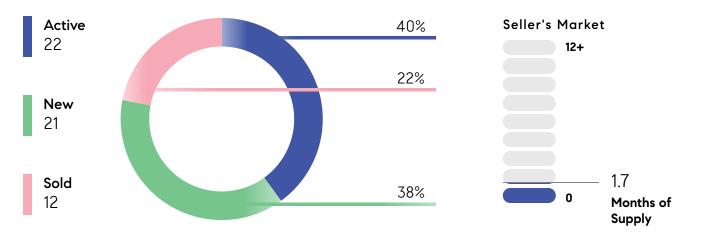
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Ansley Park MARCH 2022



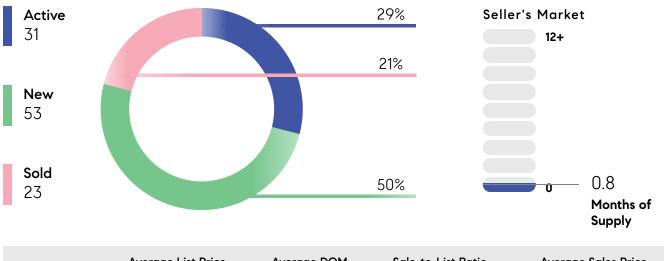
### Brookhaven MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,484,524	46	88.7%	\$1,316,825
YoY Change	-2.0%	76.9%	12.2%	10.0%

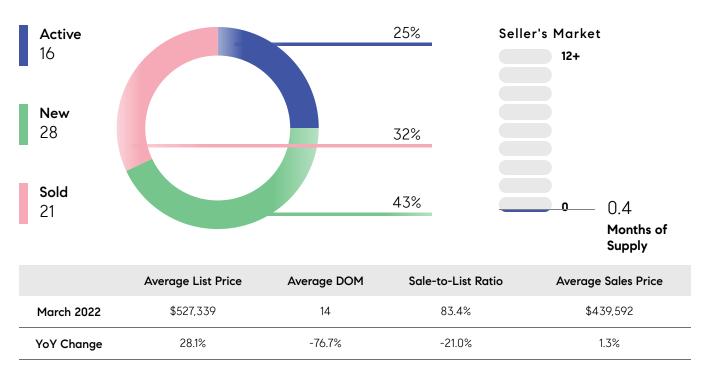
### DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$651,664	30	106.3%	\$692,922
YoY Change	2.2%	-37.5%	-1.0%	1.1%

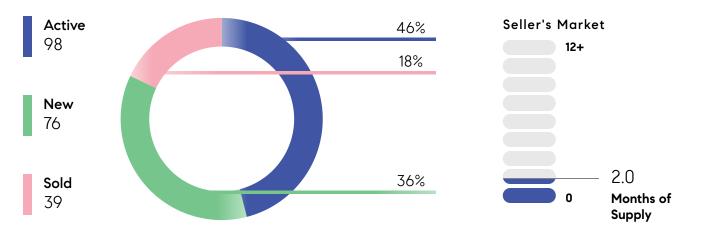
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Brookhaven MARCH 2022



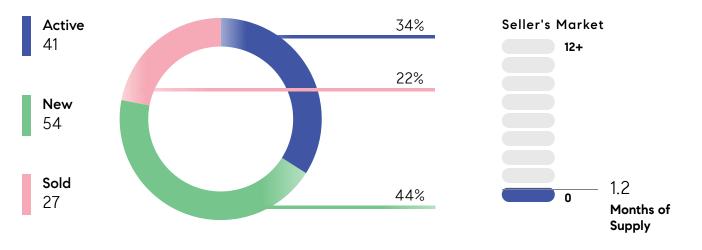
### Buckhead MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,096,433	94	101.1%	\$2,119,577
YoY Change	-6.3%	-6.0%	33.1%	24.7%

### DETACHED UNDER 1M



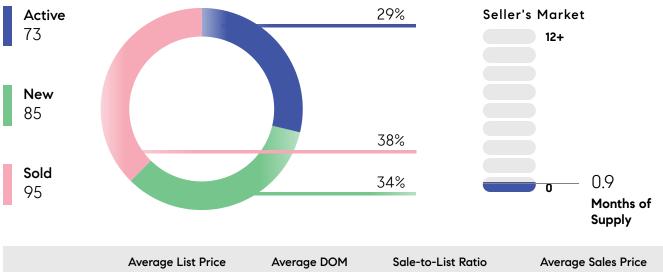
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$818,930	79	94.4%	\$773,352
YoY Change	1.6%	43.6%	0.7%	2.3%

# Buckhead MARCH 2022

ATTACHED OVER 1M

#### 17% Seller's Market Active 28 12+ 54% New 5.7 15 Months of 29% Supply Sold 0 9

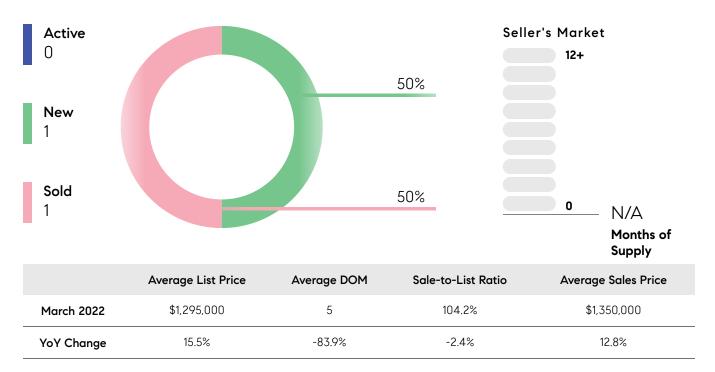
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,810,460	125	123.9%	\$2,243,680
YoY Change	-1.7%	-33.2%	57.7%	55.1%

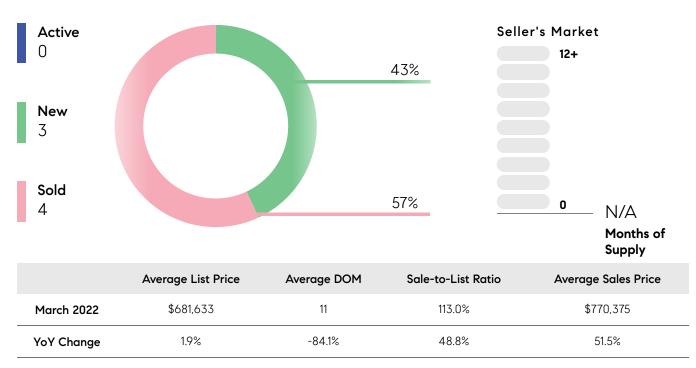


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$378,073	37	98.9%	\$373,935
YoY Change	5.7%	-27.5%	20.5%	27.3%

# Candler Park MARCH 2022

DETACHED OVER 1M

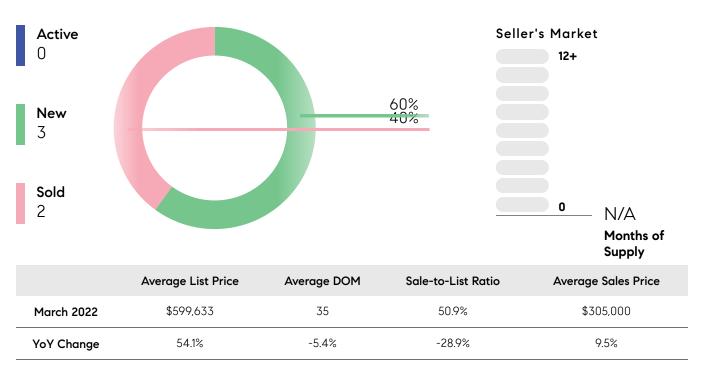




DETACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Candler Park MARCH 2022

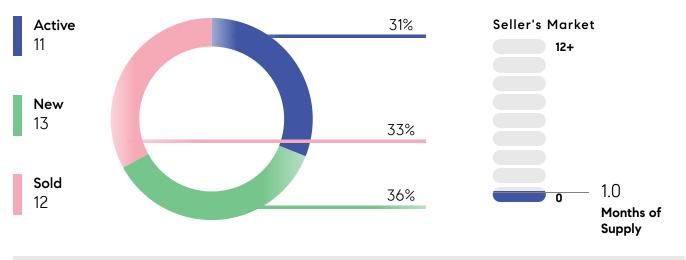


### Chamblee MARCH 2022

DETACHED OVER 1M



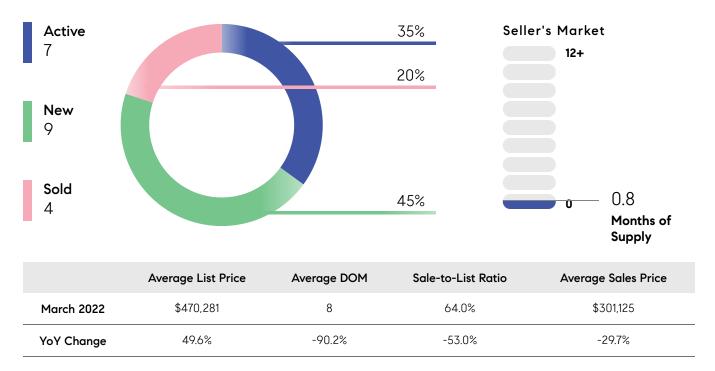
### DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$541,523	11	105.8%	\$573,033
YoY Change	22.2%	-65.6%	13.8%	39.0%

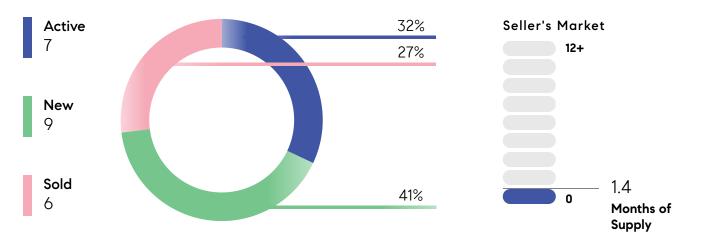
\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Chamblee MARCH 2022

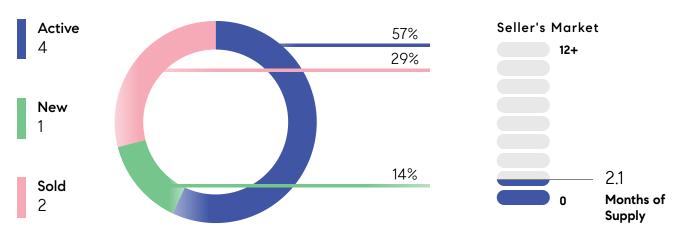


# Chastain Park MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,651,056	23	51.3%	\$1,360,333
YoY Change	49.7%	2,200.0%	-55.6%	-33.5%

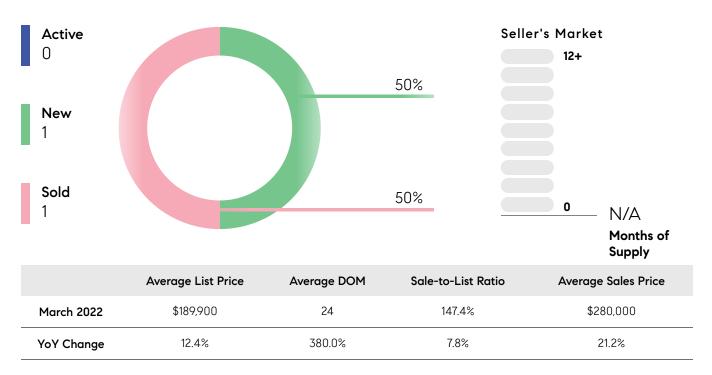


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$899,000	519	81.2%	\$730,000
YoY Change	11.3%	3,892.3%	-24.2%	-15.6%

DETACHED UNDER 1M

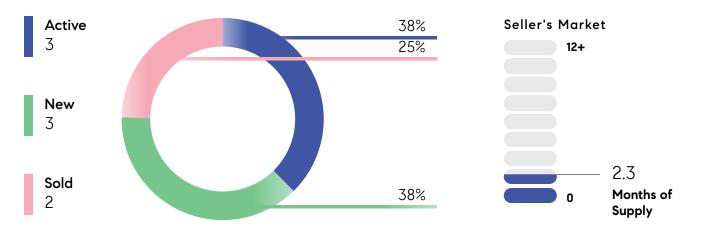
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Chastain Park MARCH 2022

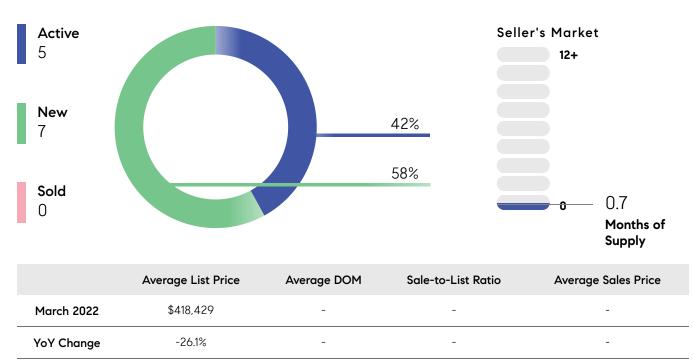


### Collier Hills MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,848,333	6	92.7%	\$1,713,000
YoY Change	-14.7%	-	-	-

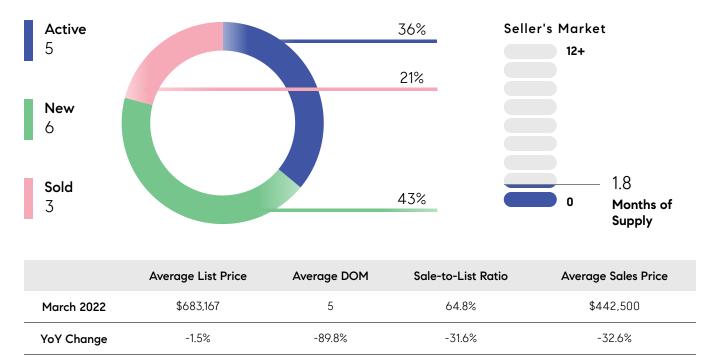


### DETACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

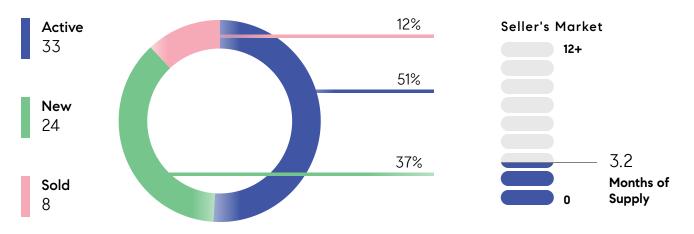
Source: FMLS | The information is believed to be accurate but is not warranted.

## Collier Hills MARCH 2022



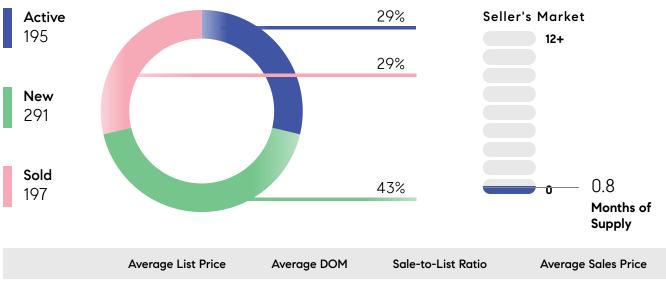
### Cumming MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,531,377	29	77.2%	\$1,182,275
YoY Change	-8.3%	0.0%	16.1%	6.5%

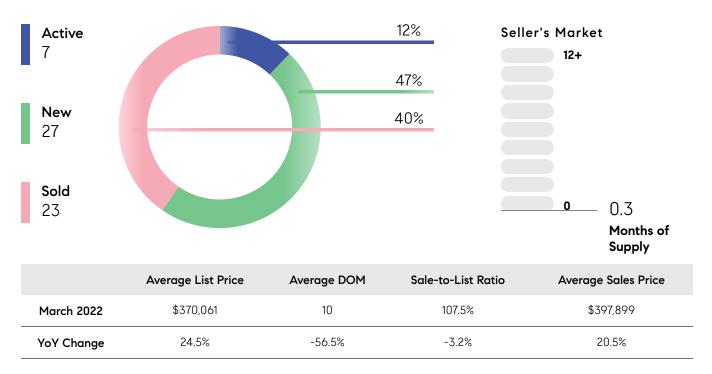
DETACHED UNDER 1M



March 2022	\$553,877	15	102.7%	\$568,836
YoY Change	16.3%	-54.5%	7.6%	25.1%

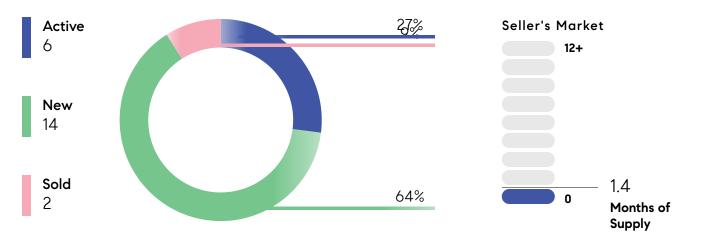
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Cumming MARCH 2022

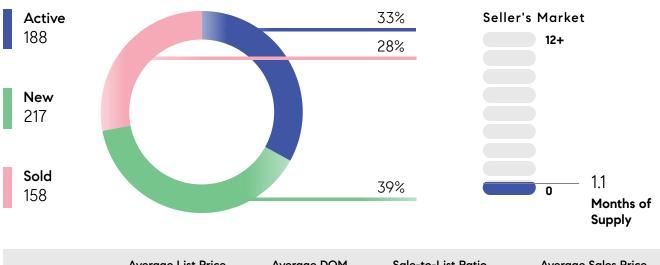


### Decatur MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,579,207	16	82.3%	\$1,300,000
YoY Change	37.6%	433.3%	-26.4%	1.3%



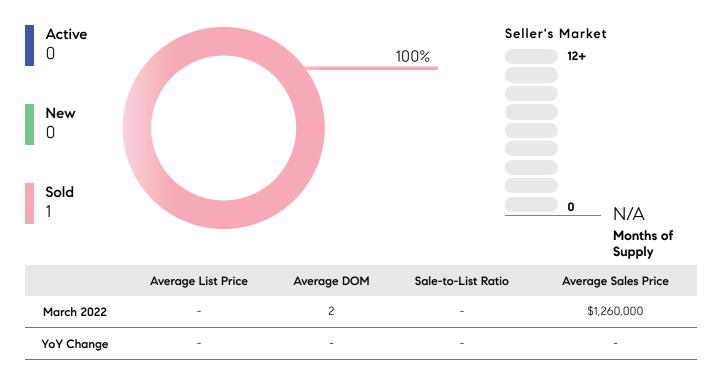
DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$429,849	22	94.8%	\$407,690
YoY Change	14.5%	-37.1%	10.5%	26.5%

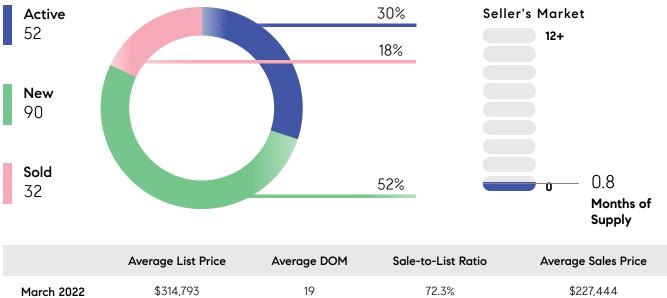
\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Decatur MARCH 2022

ATTACHED OVER 1M



### ATTACHED UNDER 1M

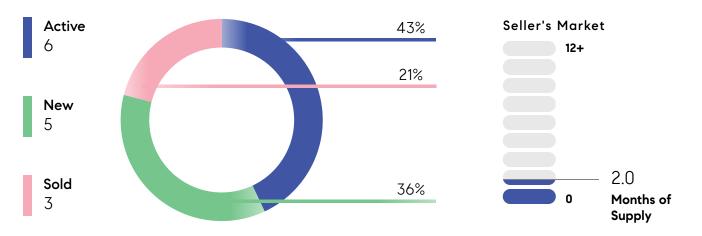


12.7% -69.4% -18.4% YoY Change

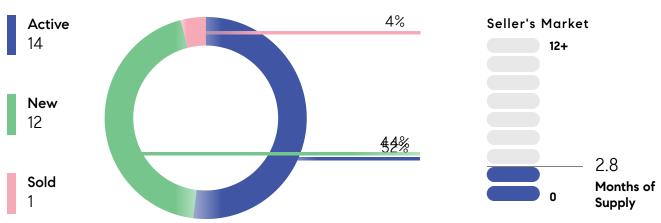
-8.1%

# Druid Hills MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,455,000	21	100.1%	\$2,457,500
YoY Change	43.2%	-77.9%	-11.4%	26.9%

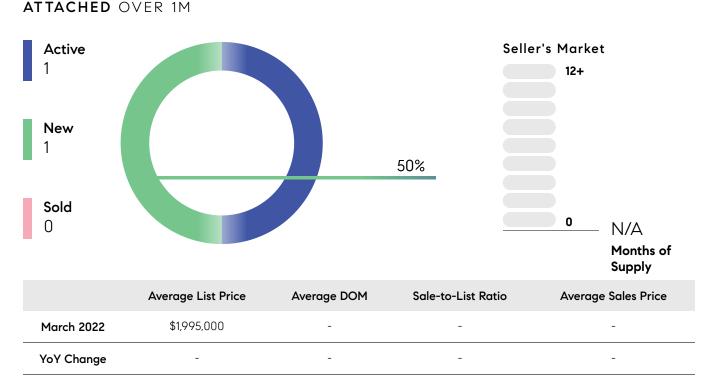


DETACHED	UNDER	1M	

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$784,317	41	78.4%	\$615,000
YoY Change	14.7%	78.3%	-6.5%	7.2%

\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

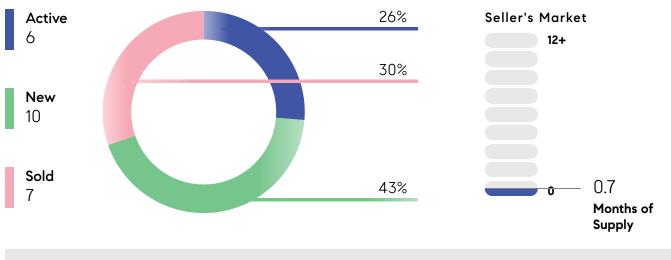
## Druid Hills MARCH 2022





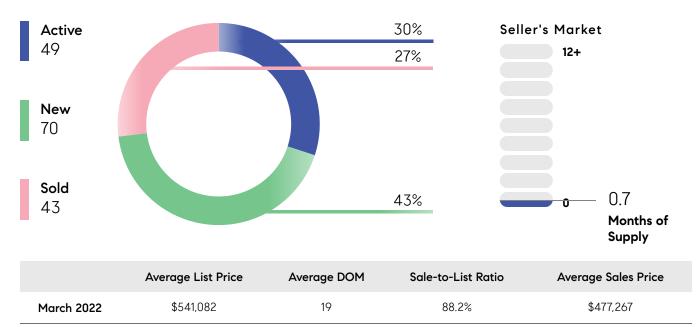
### Duluth MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,654,790	16	79.0%	\$1,306,571
YoY Change	22.3%	-79.7%	-18.6%	-0.4%

### DETACHED UNDER 1M



-20.8%

YoY Change

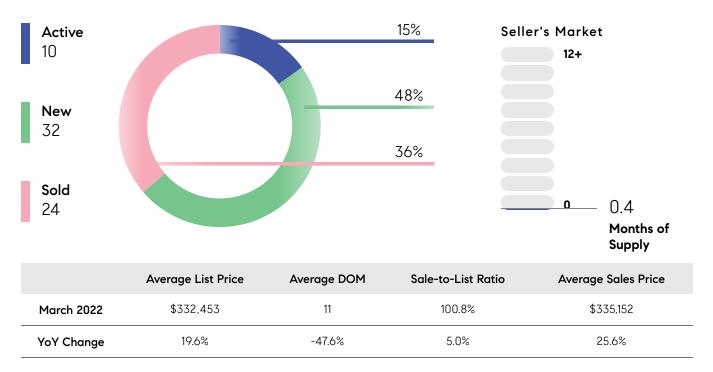
-3.9%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

15.1%

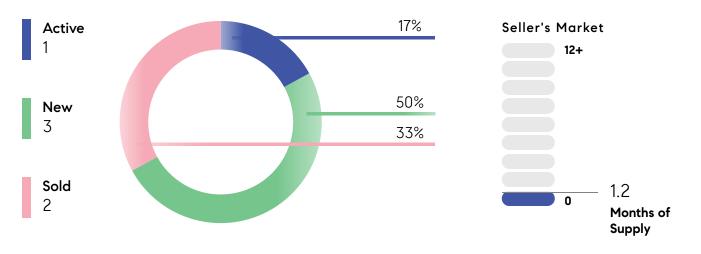
19.9%

# Duluth MARCH 2022



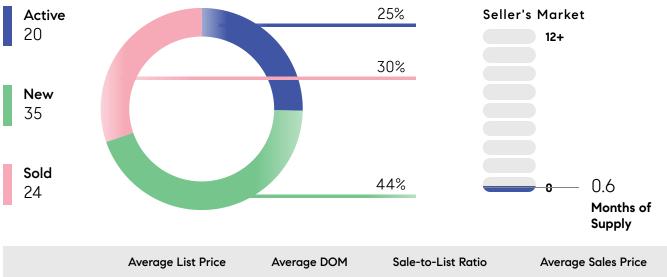
# Dunwoody MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,456,333	68	79.8%	\$1,161,500
YoY Change	43.5%	-61.8%	-34.8%	-6.4%

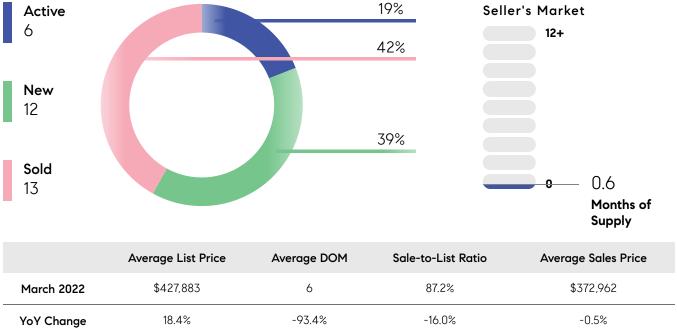
### DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$663,714	13	97.8%	\$648,850
YoY Change	2.7%	-53.6%	5.4%	8.2%

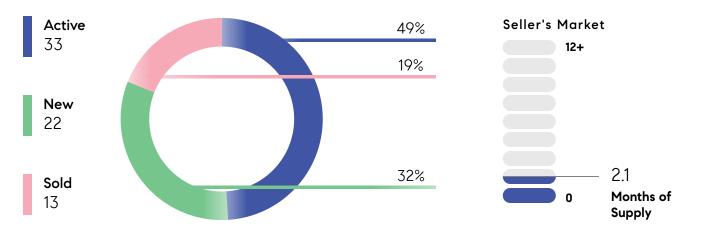
# Dunwoody MARCH 2022





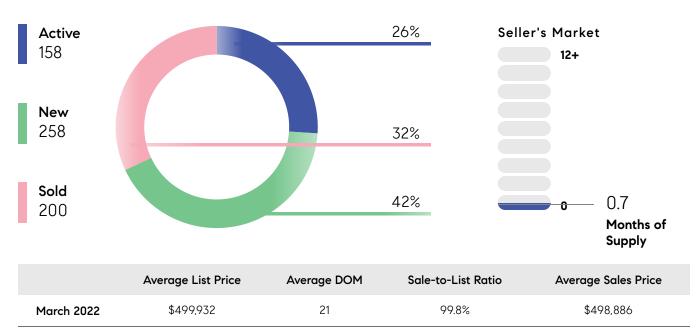
### East Cobb MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,659,281	73	79.9%	\$1,325,251
YoY Change	8.6%	-53.5%	-1.1%	7.4%

DETACHED UNDER 1M



-36.4%

YoY Change

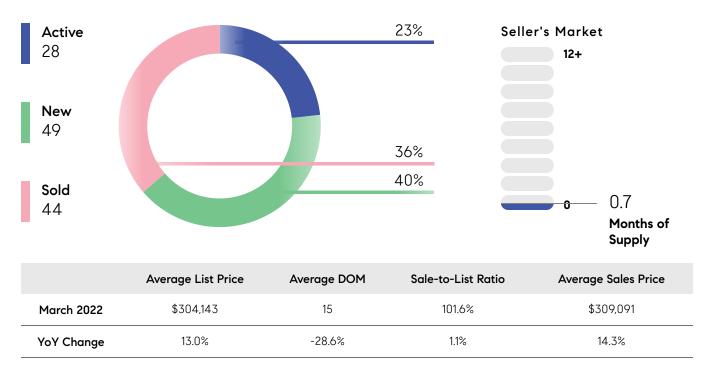
4.7%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

9.3%

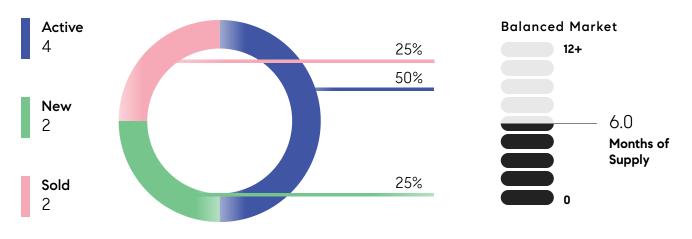
4.4%

# East Cobb MARCH 2022

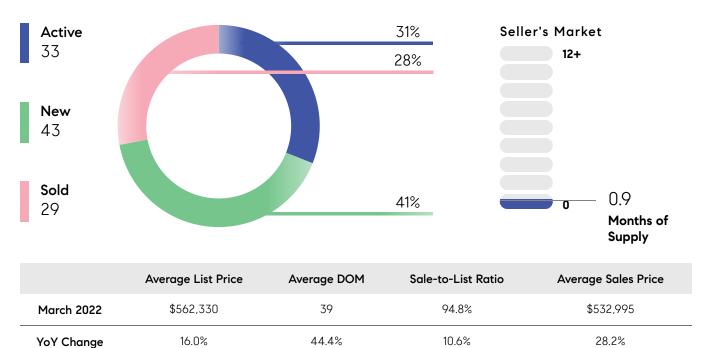


# East Lake/Edgewood/Kirkwood MARCH 2022

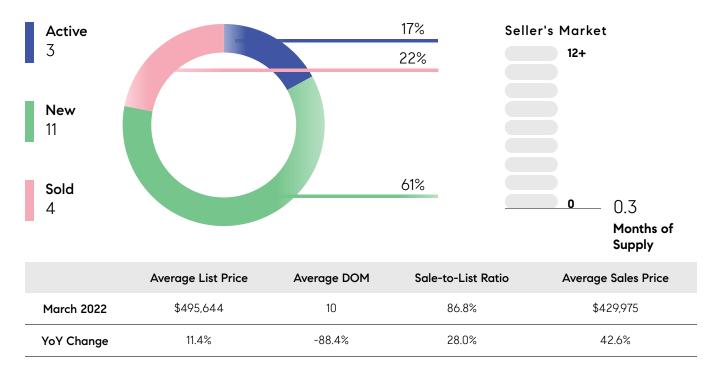
### DETACHED OVER 1M



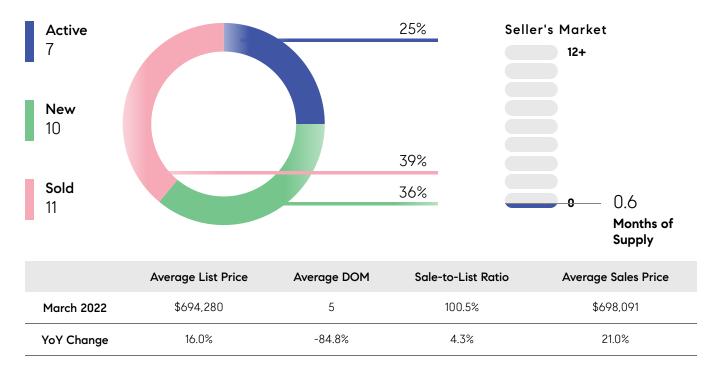
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,208,089	5	99.5%	\$1,202,500
YoY Change	-	-	-	-



# East Lake/Edgewood/Kirkwood MARCH 2022



## Grant Park MARCH 2022

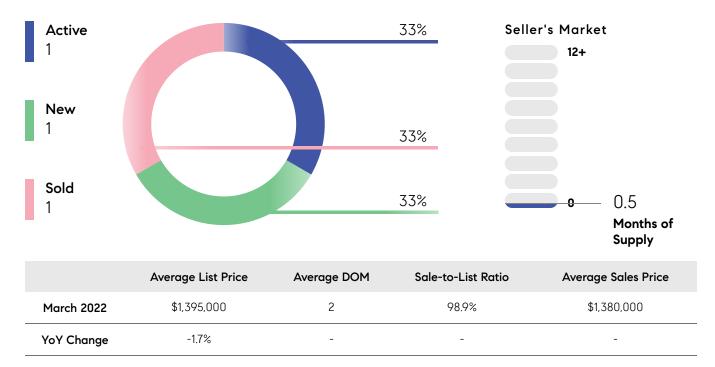


# Grant Park MARCH 2022

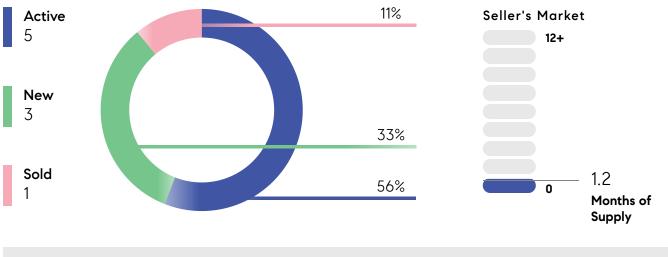
#### Seller's Market Active 2 12+ New 2 50% Sold 1.4 0 0 Months of Supply Sale-to-List Ratio **Average List Price** Average DOM **Average Sales Price** \$694,000 March 2022 -\_ \_ 113.6% \_ \_ \_ YoY Change

# Inman Park & Old Fourth Ward MARCH 2022

DETACHED OVER 1M



## DETACHED UNDER 1M

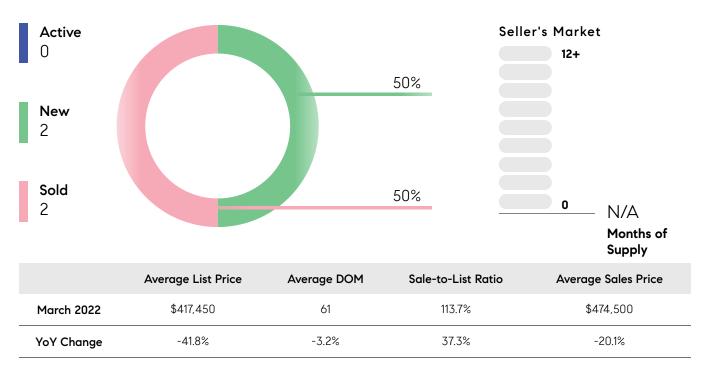


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$749,667	3	74.0%	\$555,000
YoY Change	9.0%	-95.6%	-7.9%	0.4%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

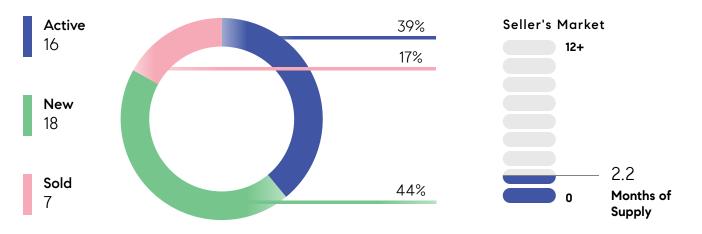
# Inman Park & Old Fourth Ward MARCH 2022



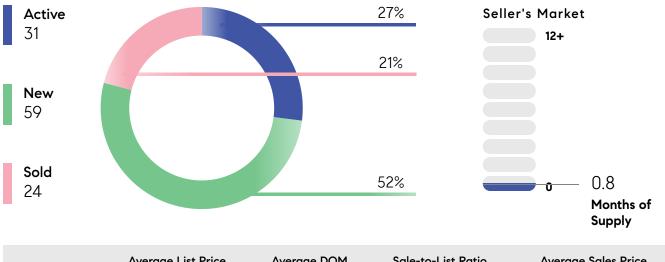


## Johns Creek MARCH 2022

DETACHED OVER 1M

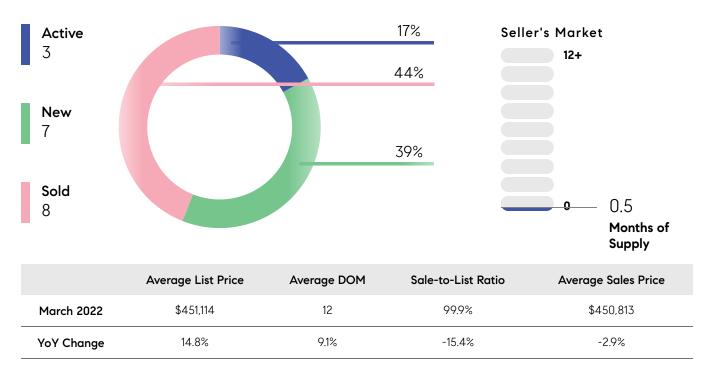


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,547,044	9	109.5%	\$1,694,786
YoY Change	10.8%	-89.8%	20.4%	33.4%



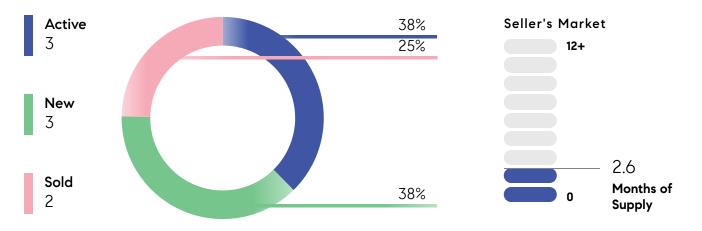
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$678,765	7	105.1%	\$713,263
YoY Change	23.3%	-79.4%	-1.1%	22.0%

## Johns Creek MARCH 2022



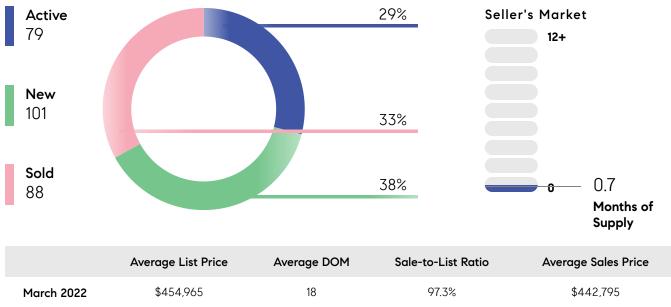
## Kennesaw MARCH 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$2,150,000	10	50.7%	\$1,089,500
YoY Change	37.8%	-	-	-

# DETACHED UNDER 1M



-53.8%

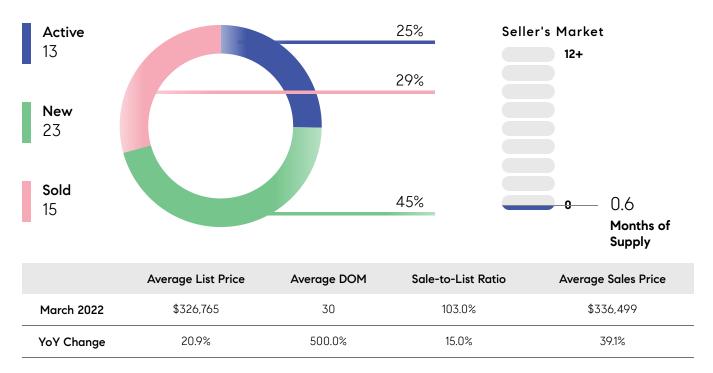
YoY Change

5.7%

20.1%

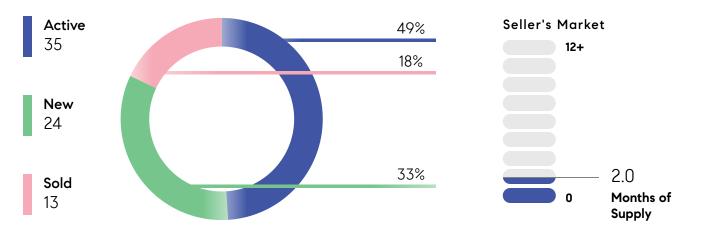
13.6%

## Kennesaw MARCH 2022

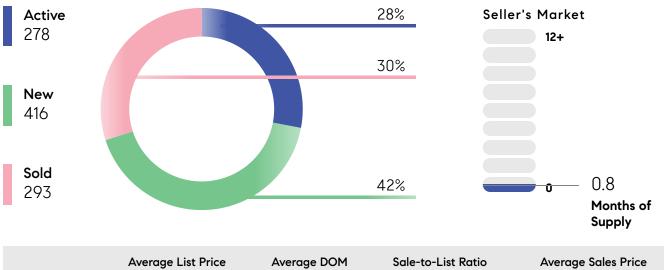


## Marietta MARCH 2022

#### DETACHED OVER 1M

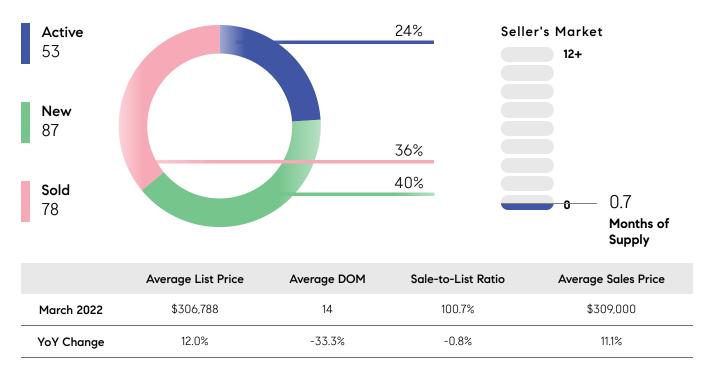


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,624,966	73	81.6%	\$1,325,251
YoY Change	9.1%	-52.3%	1.1%	10.3%



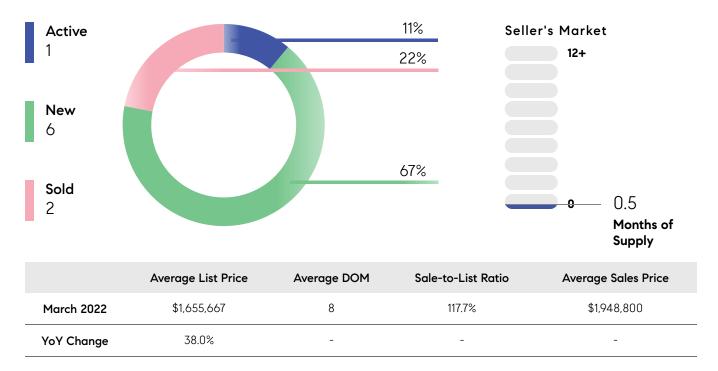
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$471,752	22	101.7%	\$479,557
YoY Change	4.4%	-33.3%	7.1%	11.9%

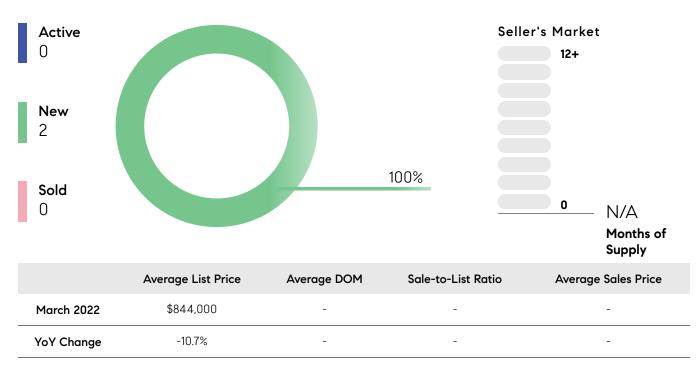
# Marietta MARCH 2022



## Midtown MARCH 2022

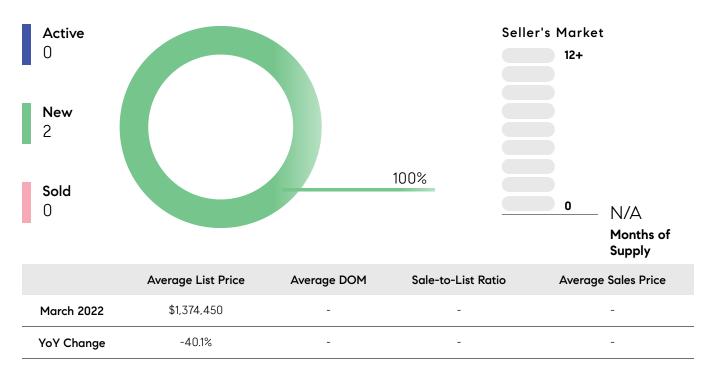
DETACHED OVER 1M

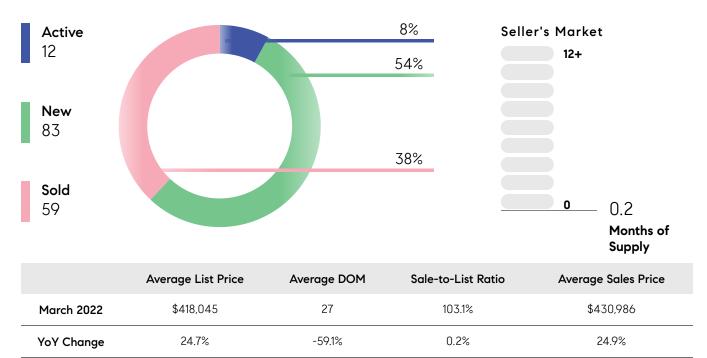




## Midtown MARCH 2022

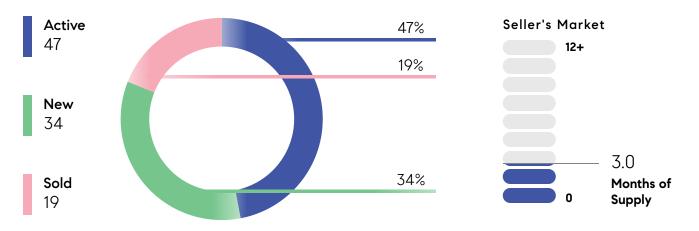
#### ATTACHED OVER 1M





## Milton MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,872,382	40	98.3%	\$1,840,059
YoY Change	8.5%	0.0%	21.0%	31.2%

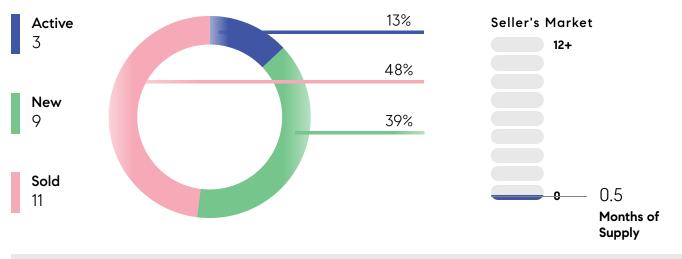
### 26% Seller's Market Active 7 12+ 26% New 13 Sold 48% 0.4 0 7 Months of Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$765,800	14	106.0%	\$811,680
YoY Change	4.7%	-30.0%	11.8%	17.1%

# Milton MARCH 2022

#### ATTACHED OVER 1M

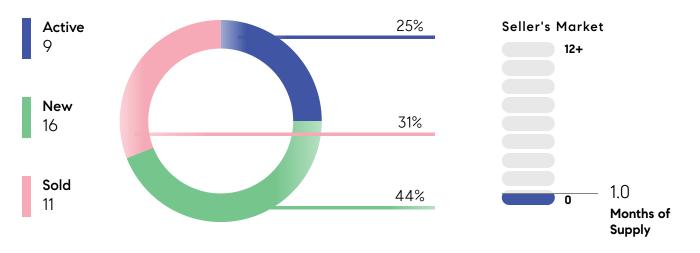




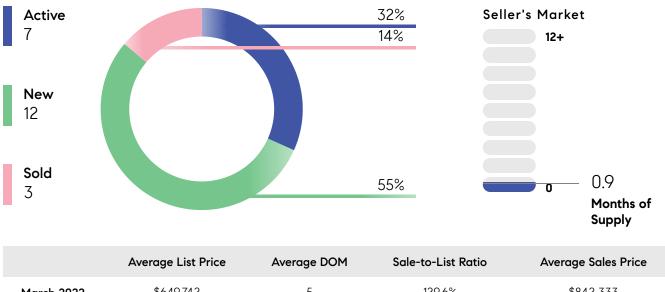
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$734,174	29	72.1%	\$529,696
YoY Change	143.4%	93.3%	-61.2%	-5.6%

# Morningside MARCH 2022

DETACHED OVER 1M



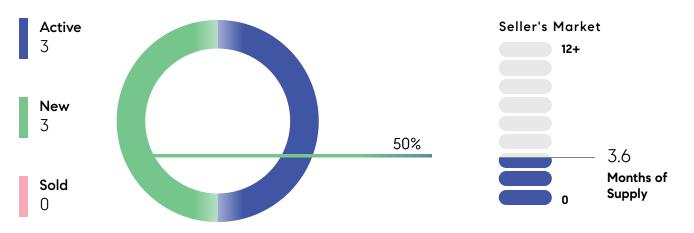
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,603,500	27	123.1%	\$1,973,409
YoY Change	21.5%	-73.8%	6.0%	28.8%



March 2022	\$649,742	5	129.6%	\$842,333
YoY Change	-24.0%	-77.3%	36.3%	3.5%

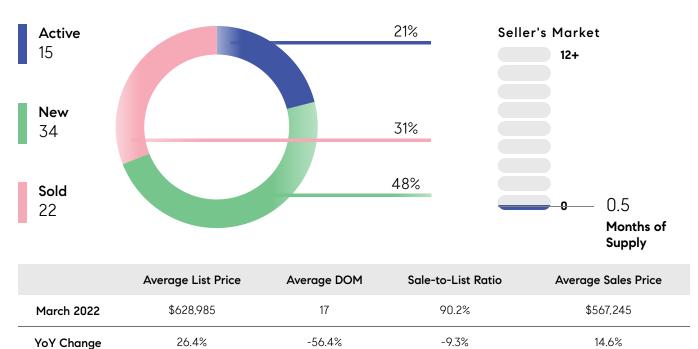
## Peachtree Corners MARCH 2022





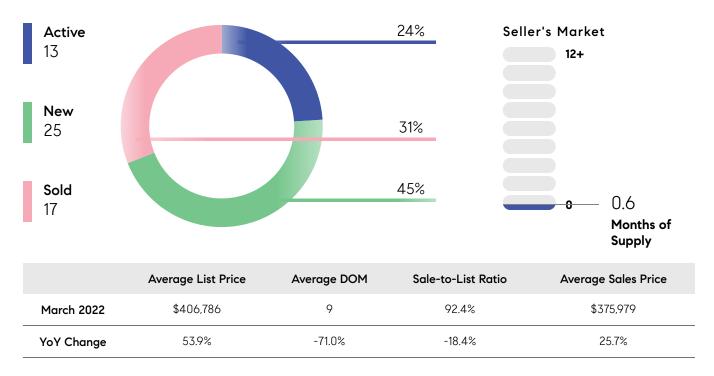
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,176,333	-	-	-
YoY Change	-27.9%	-	-	-

### DETACHED UNDER 1M



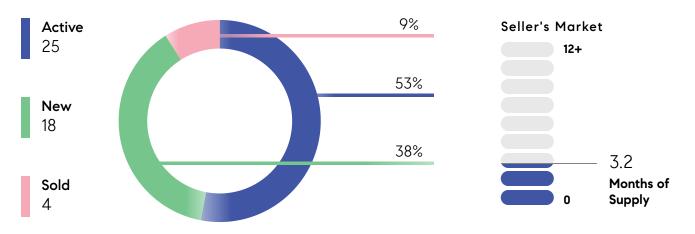
\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Peachtree Corners MARCH 2022

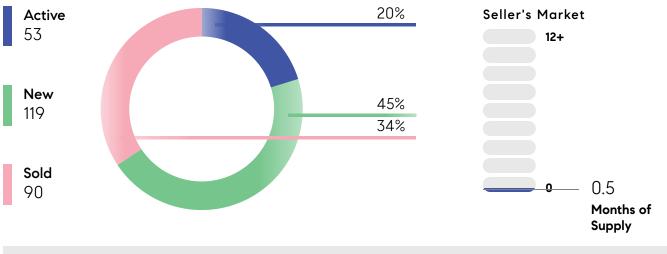


## Roswell MARCH 2022

DETACHED OVER 1M

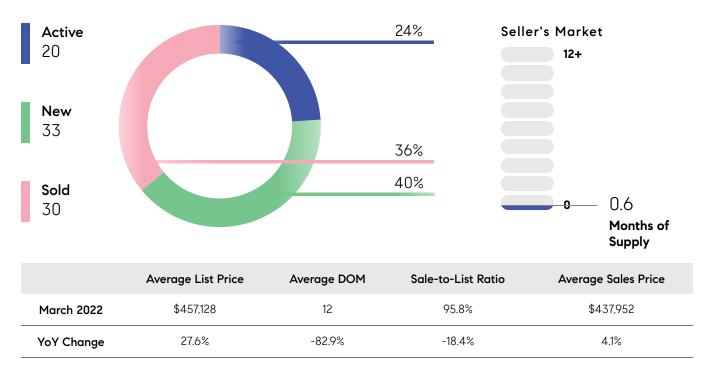


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,428,853	3	102.5%	\$1,464,803
YoY Change	-3.7%	-96.6%	17.2%	12.9%



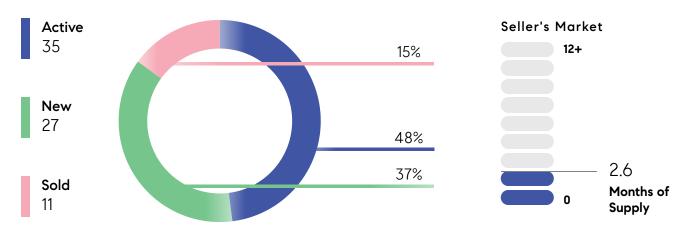
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$567,304	17	104.7%	\$594,098
YoY Change	11.3%	-32.0%	3.9%	15.6%

# Roswell MARCH 2022



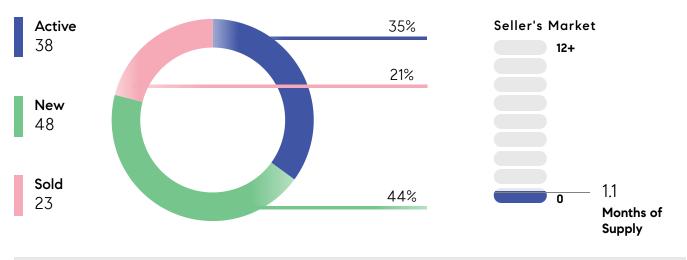
# Sandy Springs MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,925,596	47	99.0%	\$1,905,536
YoY Change	2.0%	-69.9%	13.6%	15.9%

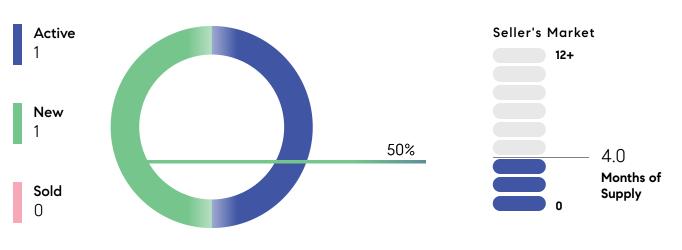
### DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$728,392	17	100.6%	\$733,085
YoY Change	11.2%	-62.2%	3.8%	15.5%

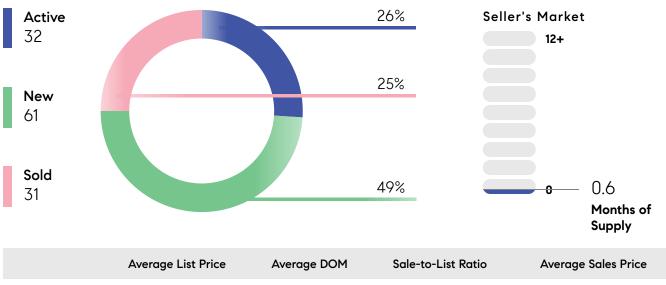
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Sandy Springs MARCH 2022



#### ATTACHED OVER 1M

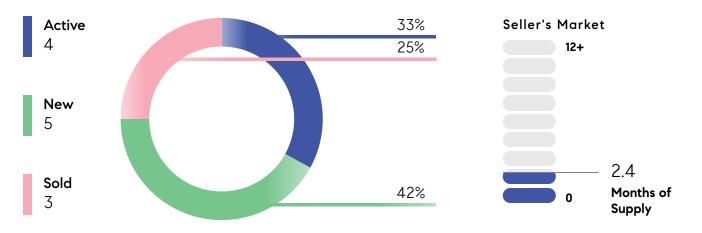
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,250,000	-	-	-
YoY Change	-17.2%	-	-	-



March 2022	\$314,589	29	100.2%	\$315,360
YoY Change	17.7%	-53.2%	-6.4%	10.2%

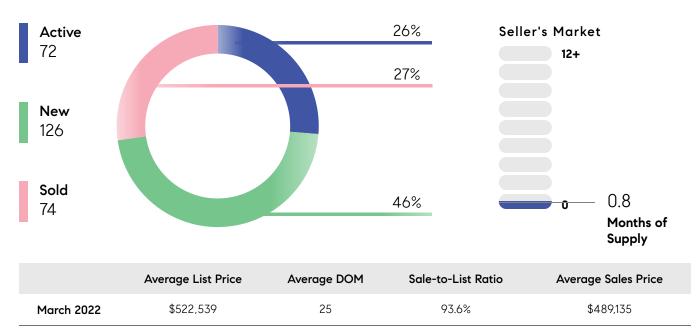
## Smyrna MARCH 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,202,800	34	109.5%	\$1,316,667
YoY Change	-2.6%	-	-	-

### DETACHED UNDER 1M



4.2%

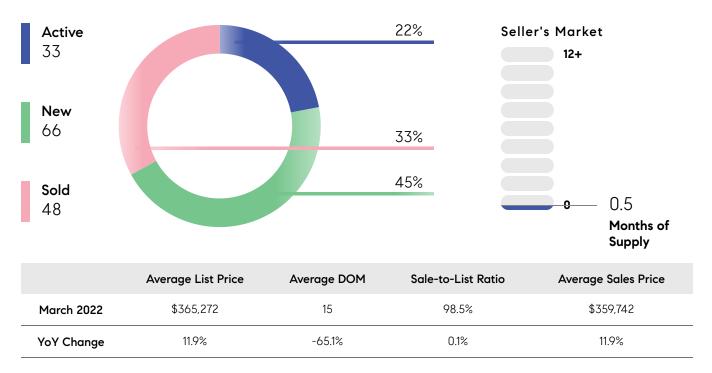
YoY Change

-11.0%

8.2%

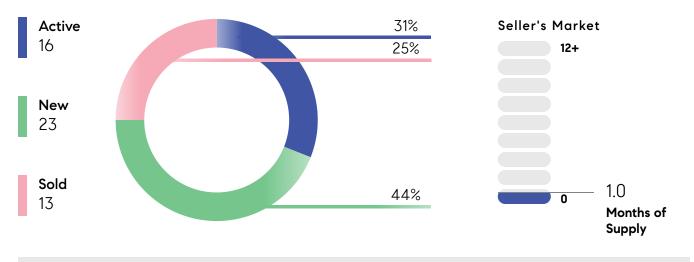
21.6%

## Smyrna March 2022



# Suwanee & Duluth MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,598,078	21	89.7%	\$1,434,192
YoY Change	8.9%	-83.8%	-13.2%	-5.5%

#### 26% Seller's Market Active 102 12+ 28% New 182 Sold 46% 0.6 109 Months of Supply Sale-to-List Ratio **Average List Price** Average DOM **Average Sales Price** March 2022 \$578,989 15 95.1% \$550,565

-50.0%

DETACHED UNDER 1M

YoY Change

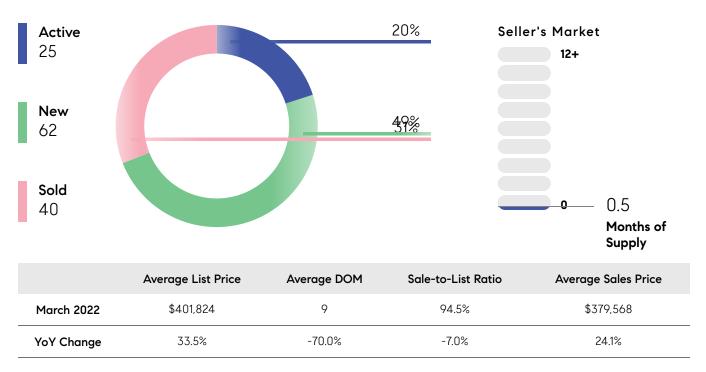
-3.3%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

18.1%

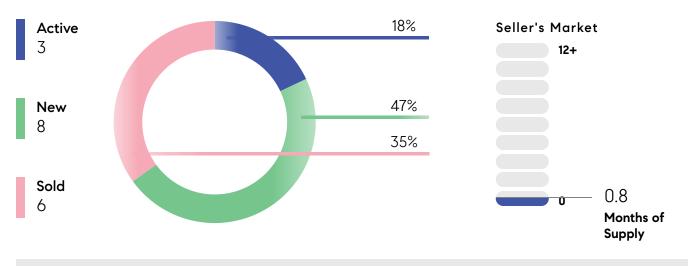
22.1%

# Suwanee & Duluth MARCH 2022



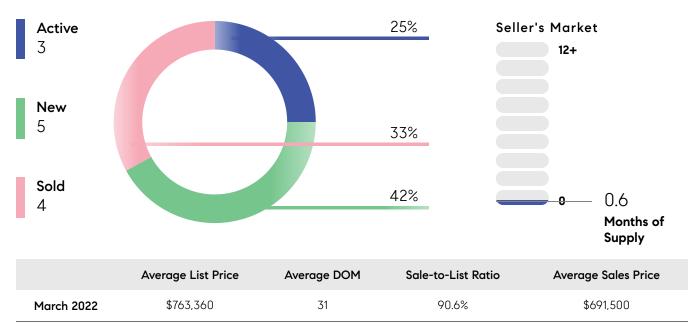
## Vinings MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$3,140,500	18	48.9%	\$1,536,817
YoY Change	78.9%	-53.8%	-49.6%	-9.9%

## DETACHED UNDER 1M



-65.2%

YoY Change

9.1%

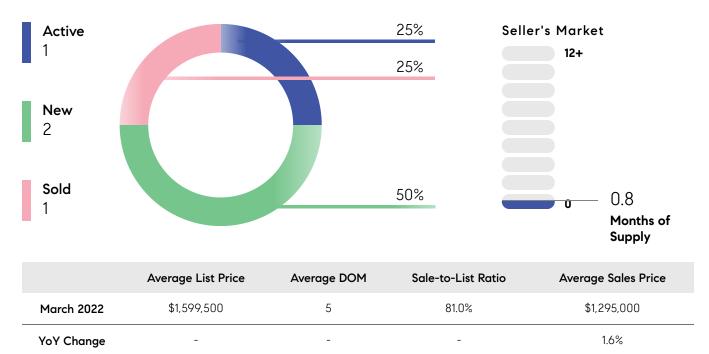
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

-0.4%

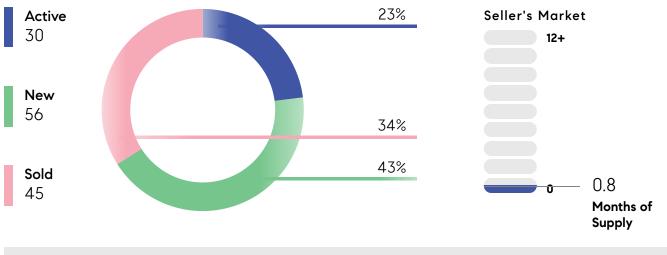
-8.8%

# Vinings MARCH 2022

### ATTACHED OVER 1M



### ATTACHED UNDER 1M

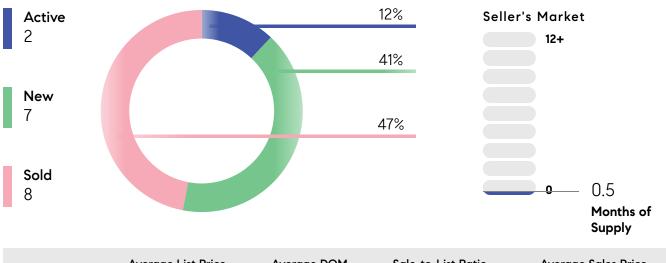


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$445,674	21	98.5%	\$438,954
YoY Change	11.9%	-52.3%	17.0%	30.9%

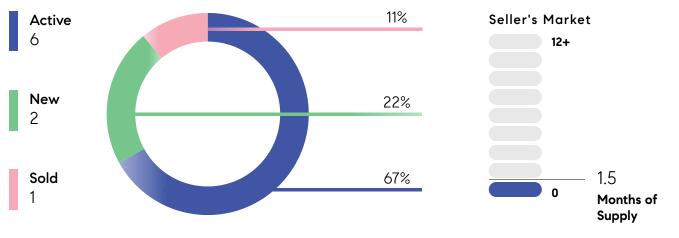
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Virginia Highland MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,537,000	17	87.5%	\$1,345,000
YoY Change	-15.0%	-78.2%	6.7%	-9.3%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$722,500	122	85.3%	\$616,500
YoY Change	-7.4%	6,000.0%	-8.8%	-15.5%

## Virginia Highland MARCH 2022

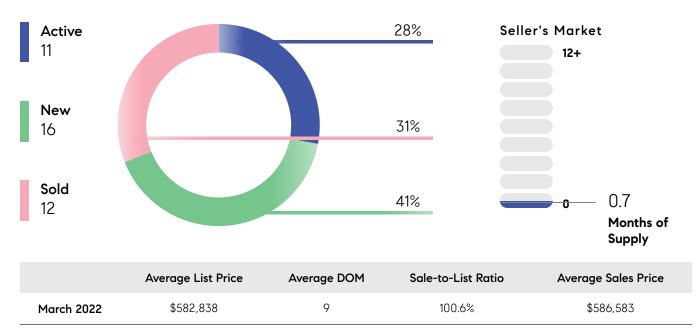
#### 33% Seller's Market Active 1 12+ New 1 33% Sold 0.8 33% Ĥ 1 Months of Supply Sale-to-List Ratio **Average List Price** Average DOM **Average Sales Price** \$485,000 18 85.6% \$415,000 March 2022 3.7% -57.1% 70.2% 76.6% YoY Change

# West Midtown MARCH 2022

DETACHED OVER 1M



### DETACHED UNDER 1M



-73.5%

YoY Change

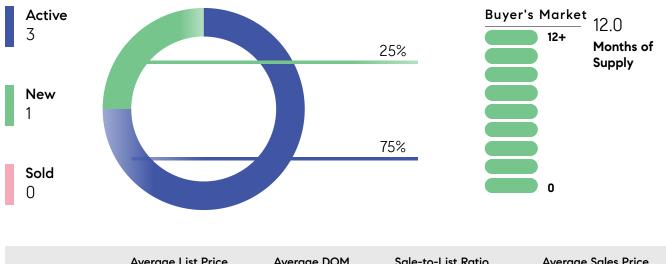
19.2%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

13.1%

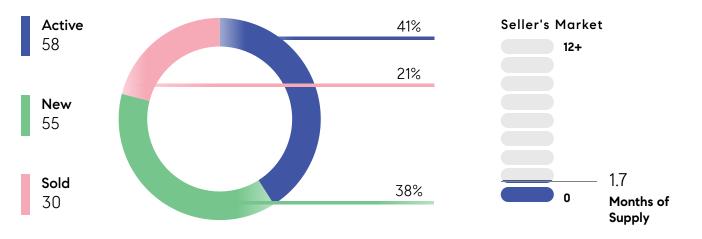
-5.1%

# West Midtown MARCH 2022



## ATTACHED OVER 1M

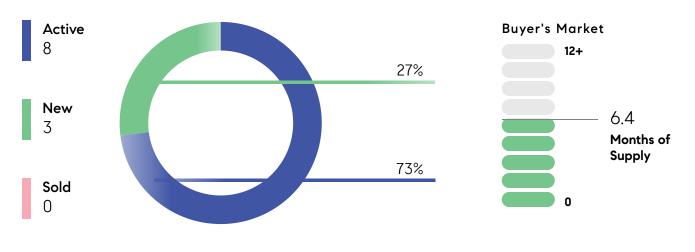
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,051,972	-	-	-
YoY Change	-	-	-	-



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$544,187	30	75.1%	\$408,785
YoY Change	21.1%	-65.5%	-9.7%	9.3%

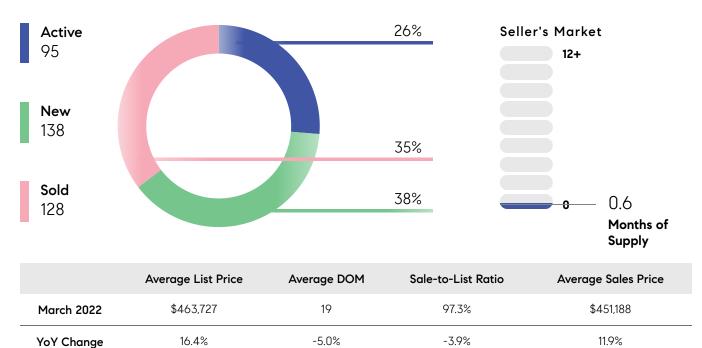
## Woodstock MARCH 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
March 2022	\$1,858,333	-	-	-
YoY Change	-	-	-	-

### DETACHED UNDER 1M



\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Woodstock MARCH 2022

