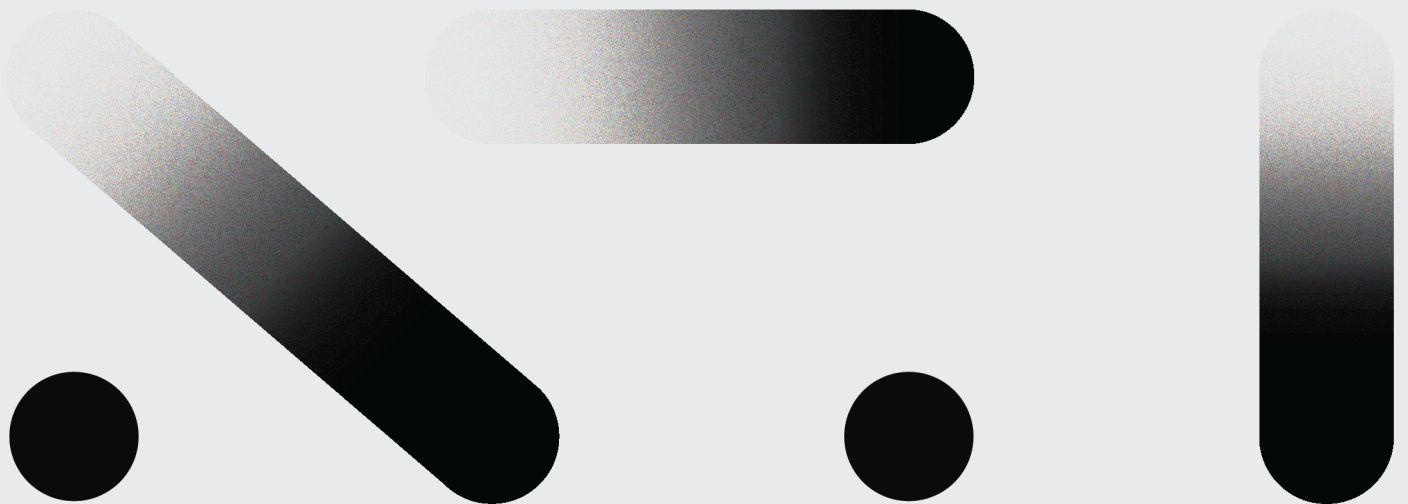


COMPASS



MARKET INSIGHTS





COMPASS OFFICES

Buckhead

3107 Peachtree Road NE, Suite A-1
Atlanta, GA 30305

Intown

1409 Peachtree Street NE
Atlanta, GA 30309

North Atlanta

8000 Avalon Boulevard, Suite 100
Alpharetta, GA 30009

Greater Atlanta Market Insights

NOVEMBER 2021



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- 29. VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on December 1st, 2021.

NEW

is defined as any properties put on the market during November 2021.

CONTRACT SIGNED

figures are based on publicly reported transactions as of December 1st, 2021. The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by December 1st, 2021.

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

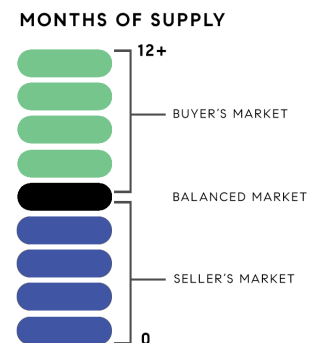
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

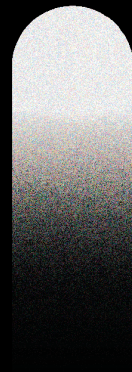
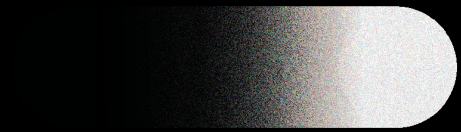
SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

YEAR-OVER-YEAR (YOY) CHANGE

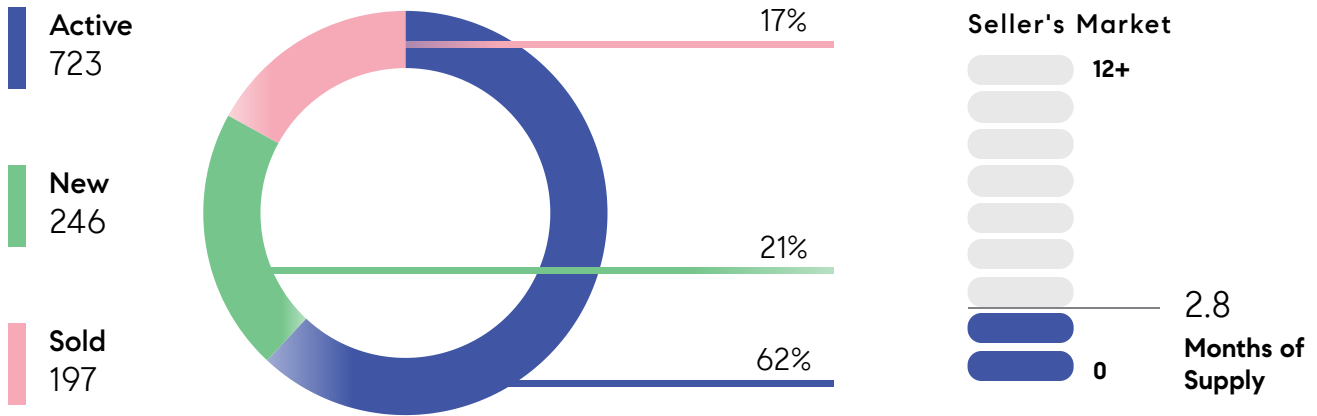
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





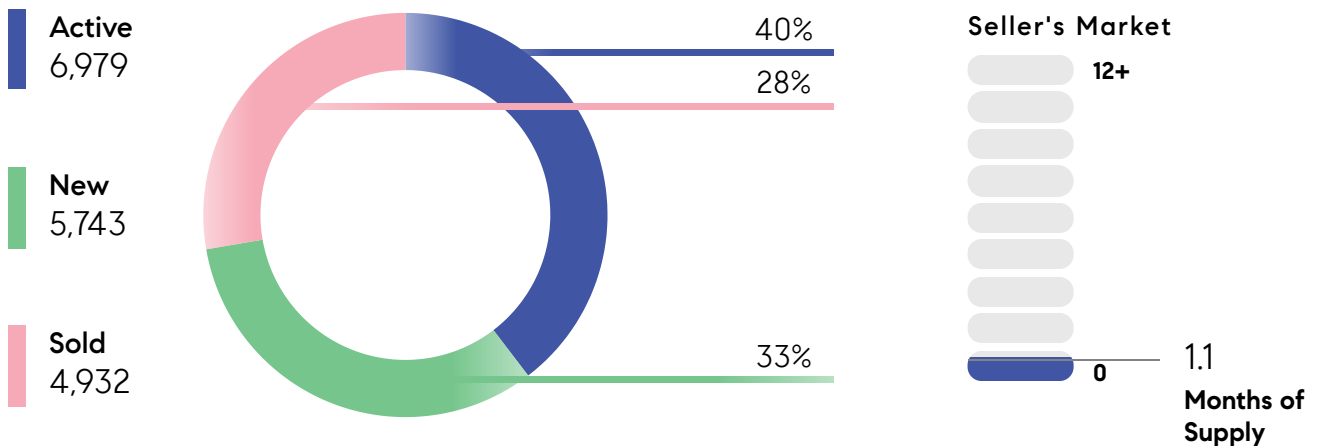
Overall Atlanta NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,746,647	37	98.6%	\$1,628,722
YoY Change	2.0%	-65.4%	2.5%	3.6%

DETACHED UNDER 1M



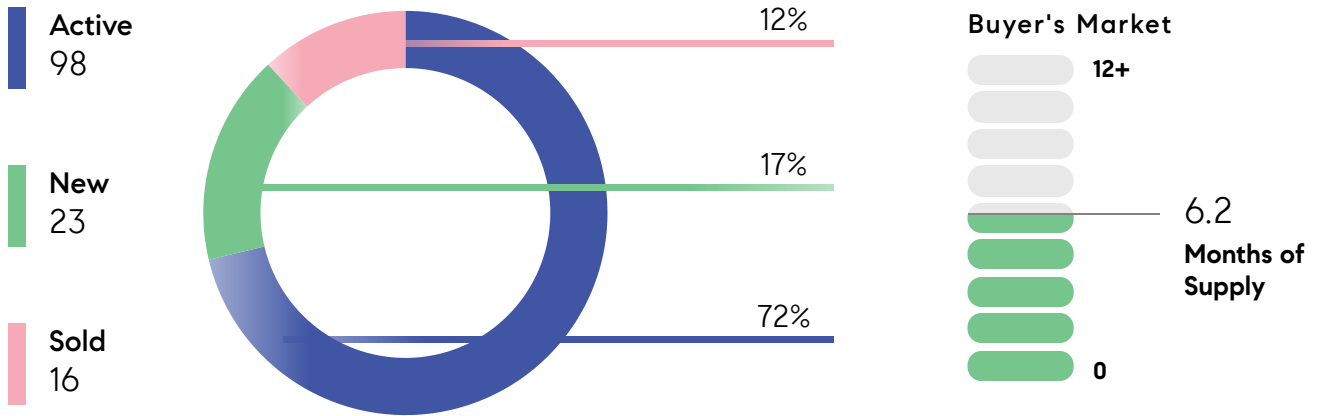
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$400,422	22	101.1%	\$398,421
YoY Change	17.4%	-38.9%	1.9%	16.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

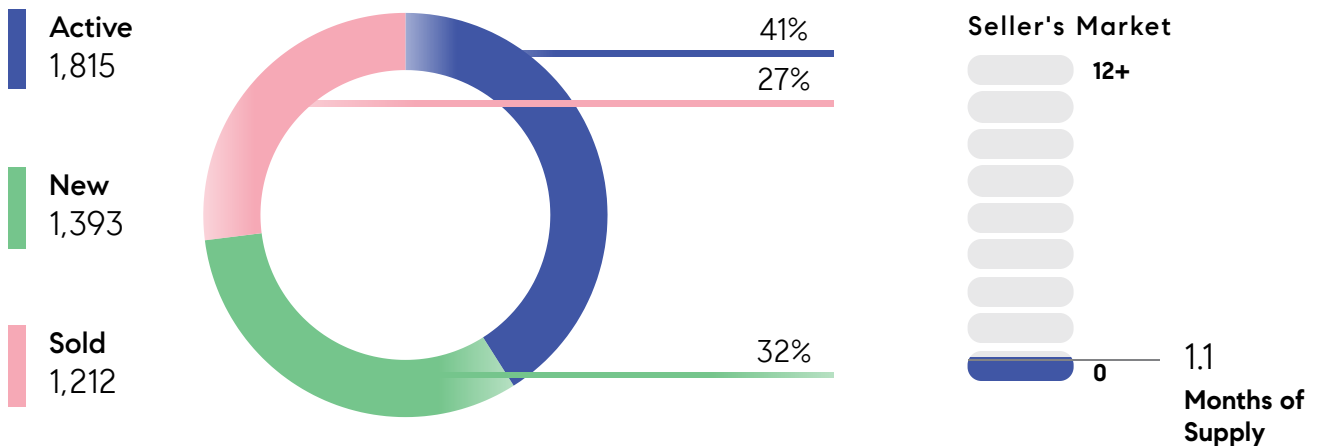
Overall Atlanta NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,214,746	124	98.0%	\$1,432,088
YoY Change	29.1%	57.0%	-0.5%	8.5%

ATTACHED UNDER 1M



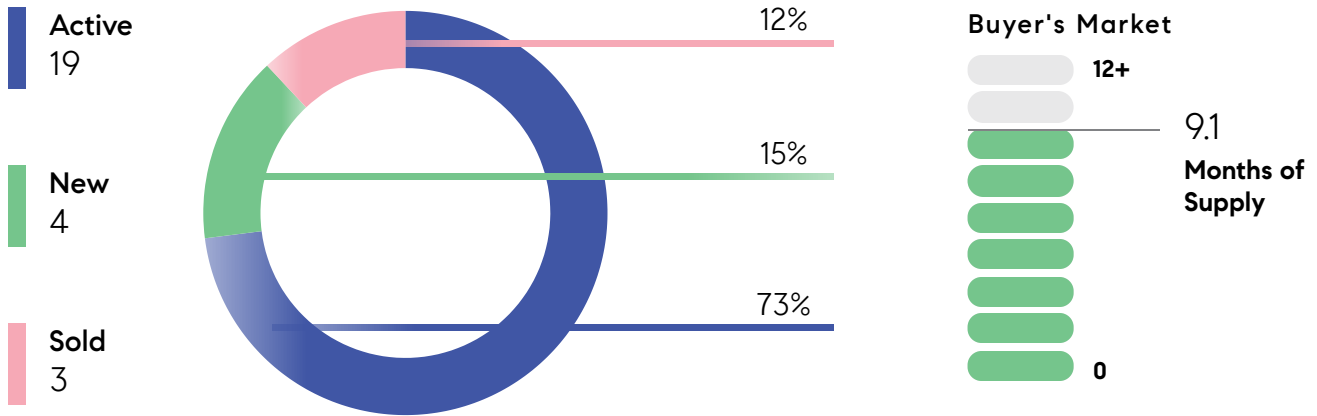
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$338,120	30	100.5%	\$335,204
YoY Change	12.2%	-38.8%	1.6%	16.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

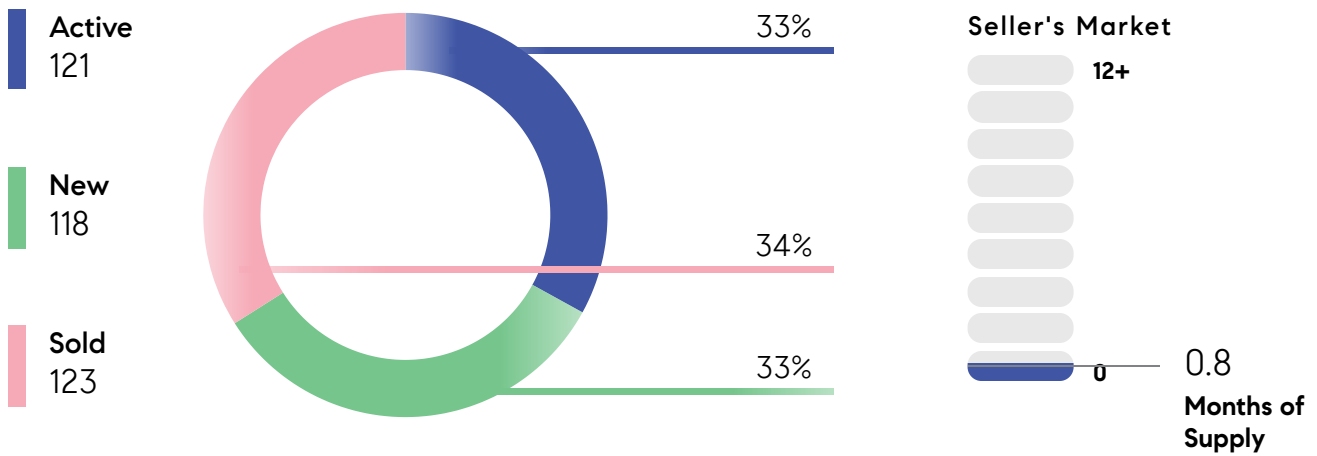
Acworth NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,500,500	46	91.0%	\$1,365,000
YoY Change	-	-86.0%	-	-10.2%

DETACHED UNDER 1M



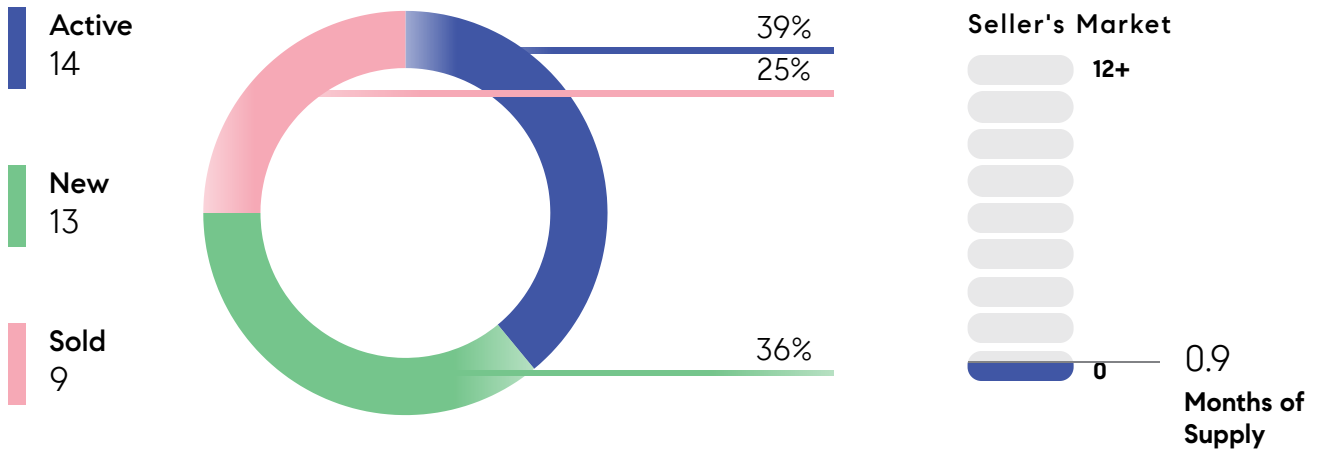
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$394,993	23	101.6%	\$401,337
YoY Change	19.8%	0.0%	-2.3%	17.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Acworth NOVEMBER 2021

ATTACHED UNDER 1M



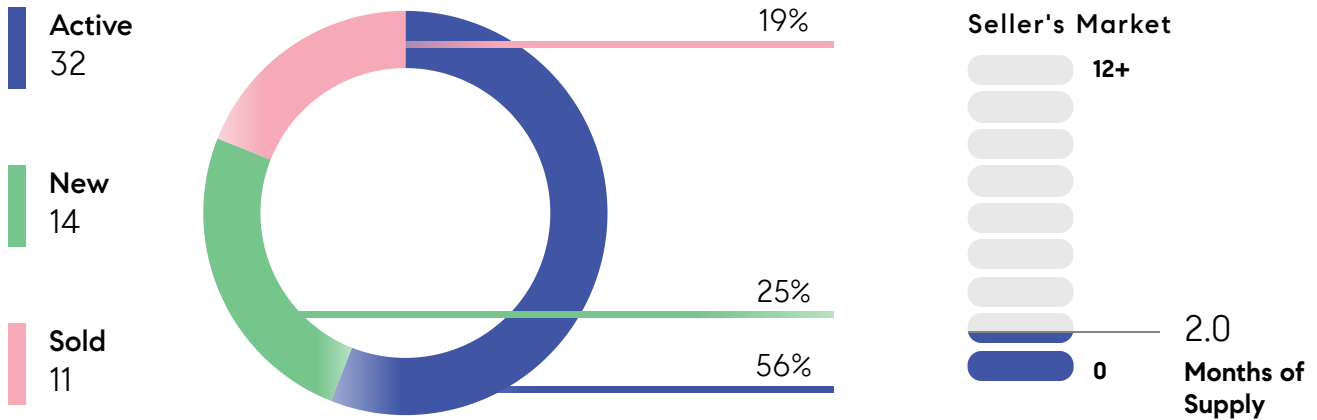
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$310,385	27	90.9%	\$282,250
YoY Change	41.0%	92.9%	-12.2%	23.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

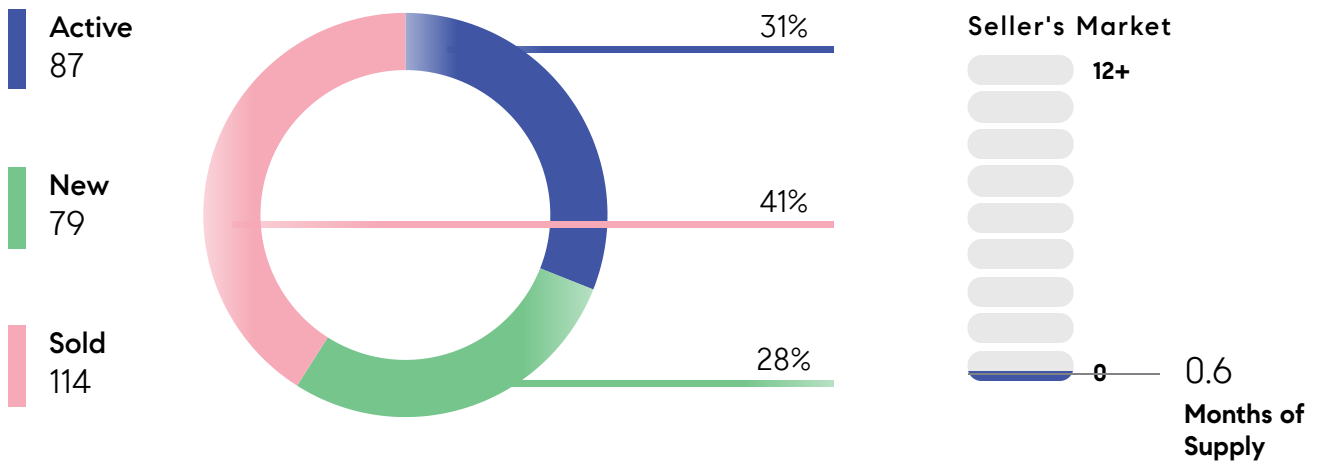
Alpharetta NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,889,564	22	69.5%	\$1,313,568
YoY Change	7.4%	-87.6%	-26.5%	-21.0%

DETACHED UNDER 1M



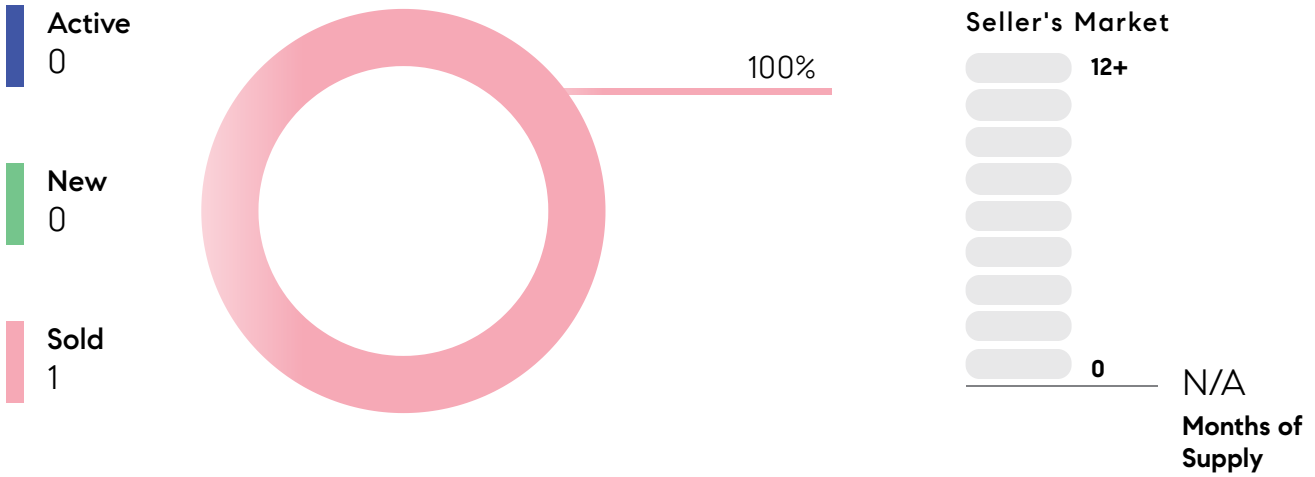
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$591,089	26	93.9%	\$555,007
YoY Change	12.9%	-25.7%	-3.7%	8.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

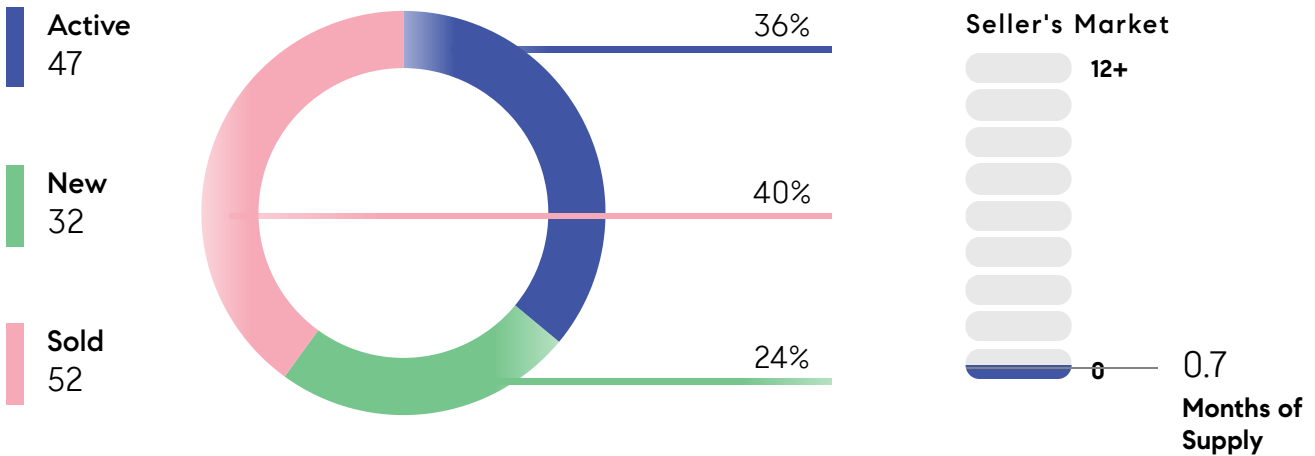
Alpharetta NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	5	-	\$1,005,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



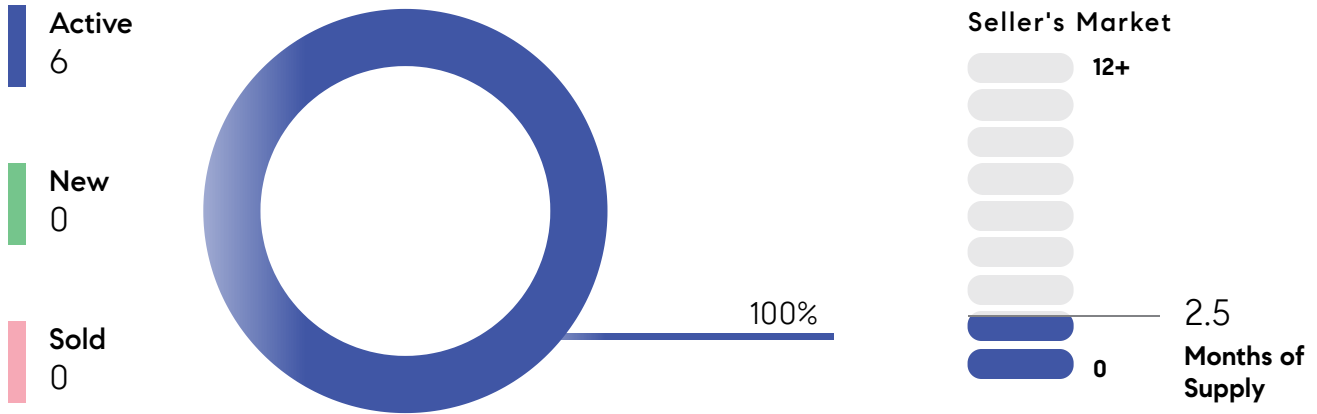
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$454,302	16	95.5%	\$433,877
YoY Change	14.6%	-70.4%	-1.4%	13.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

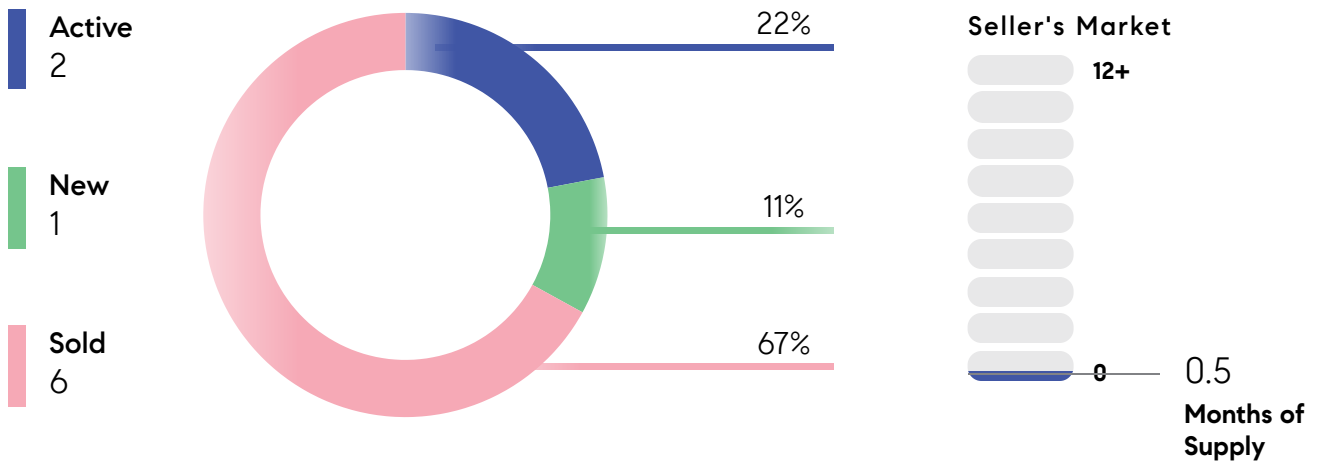
Ansley Park NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



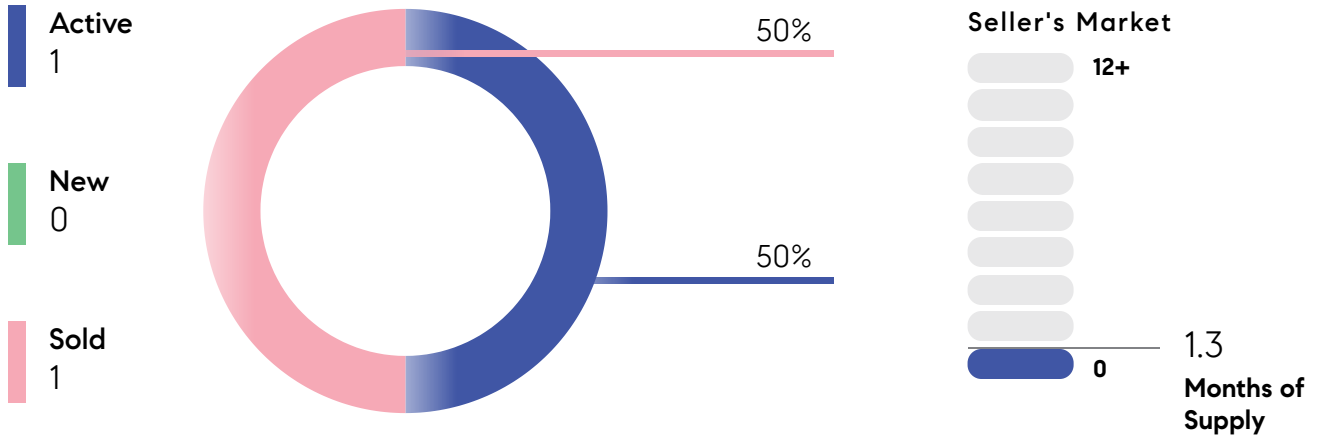
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$580,000	12	97.4%	\$565,148
YoY Change	38.5%	-78.2%	-28.9%	-1.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Ansley Park NOVEMBER 2021

ATTACHED UNDER 1M



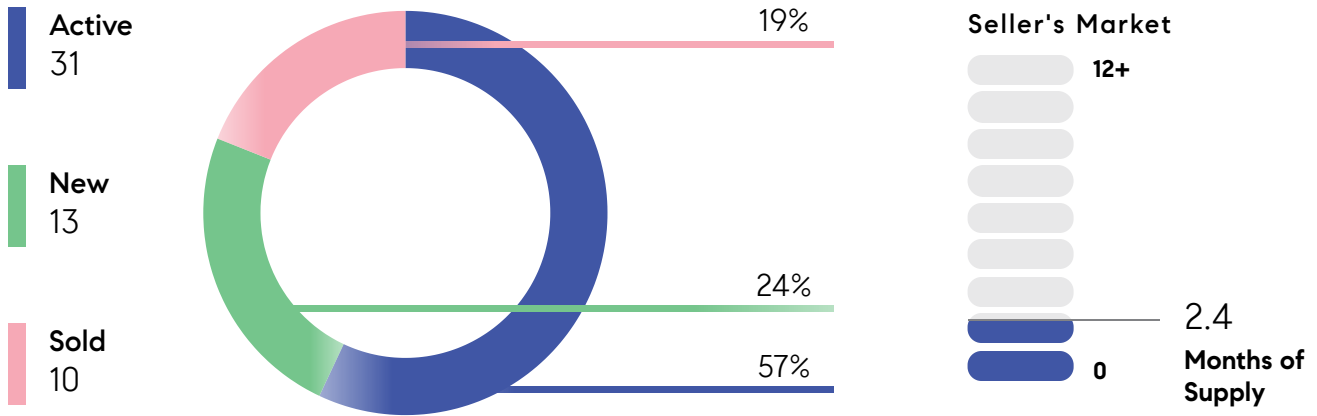
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	4	-	\$280,000
YoY Change	-	-20.0%	-	-52.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

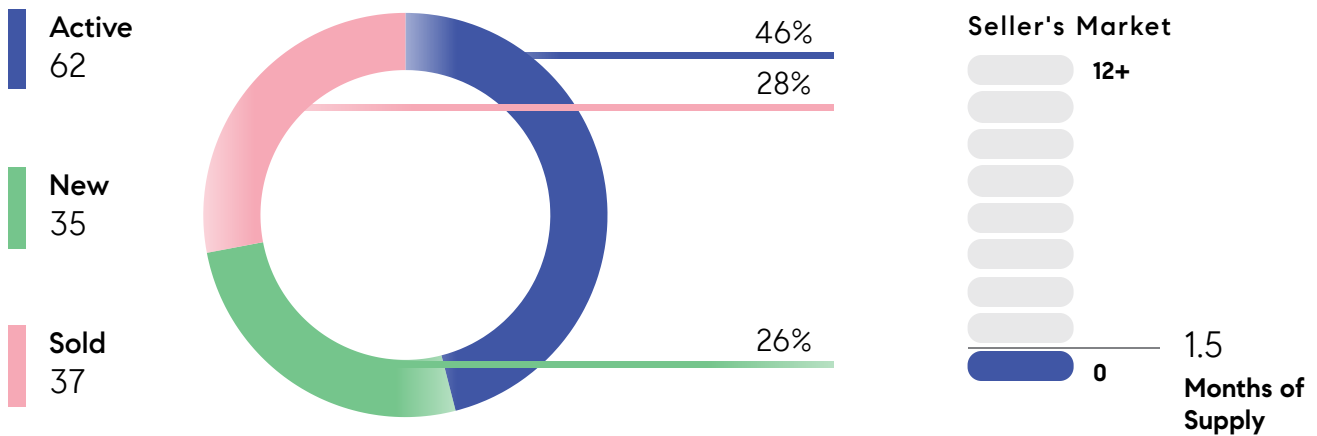
Brookhaven NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,441,846	26	86.1%	\$1,241,666
YoY Change	-5.6%	-29.7%	0.1%	-5.4%

DETACHED UNDER 1M



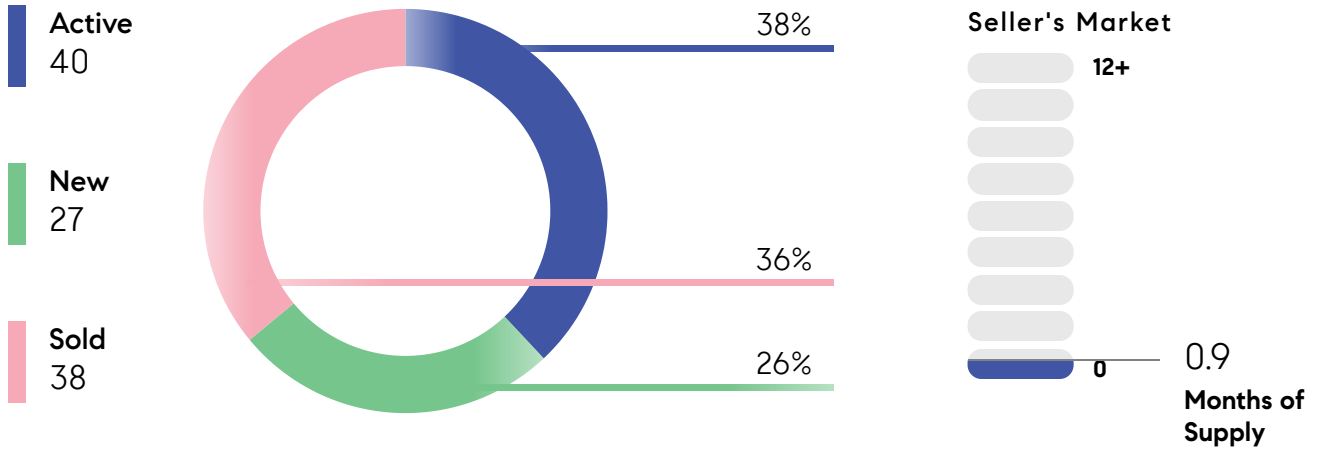
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$636,943	46	95.6%	\$608,676
YoY Change	0.8%	-8.0%	-14.5%	-13.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Brookhaven NOVEMBER 2021

ATTACHED UNDER 1M



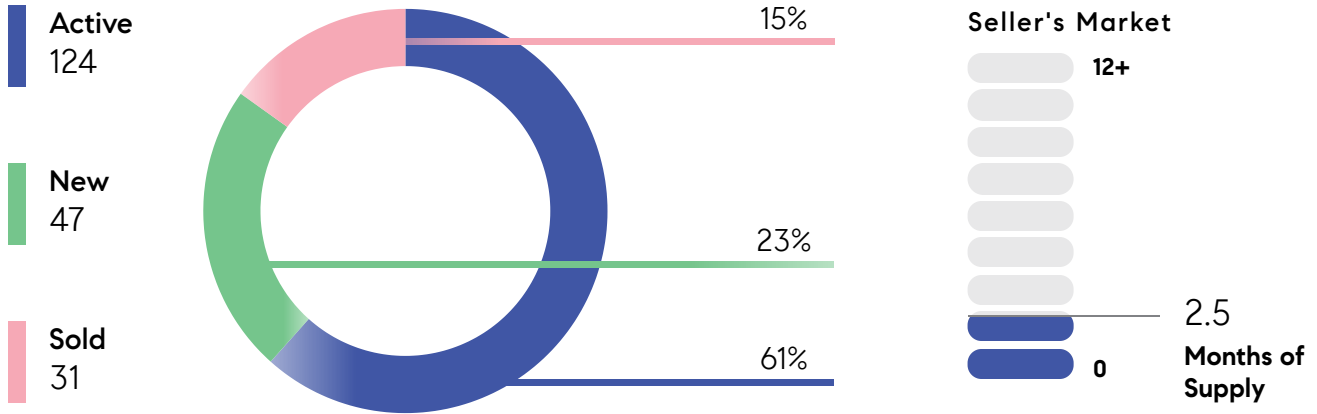
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$426,831	44	103.3%	\$440,909
YoY Change	11.6%	-38.9%	0.4%	12.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

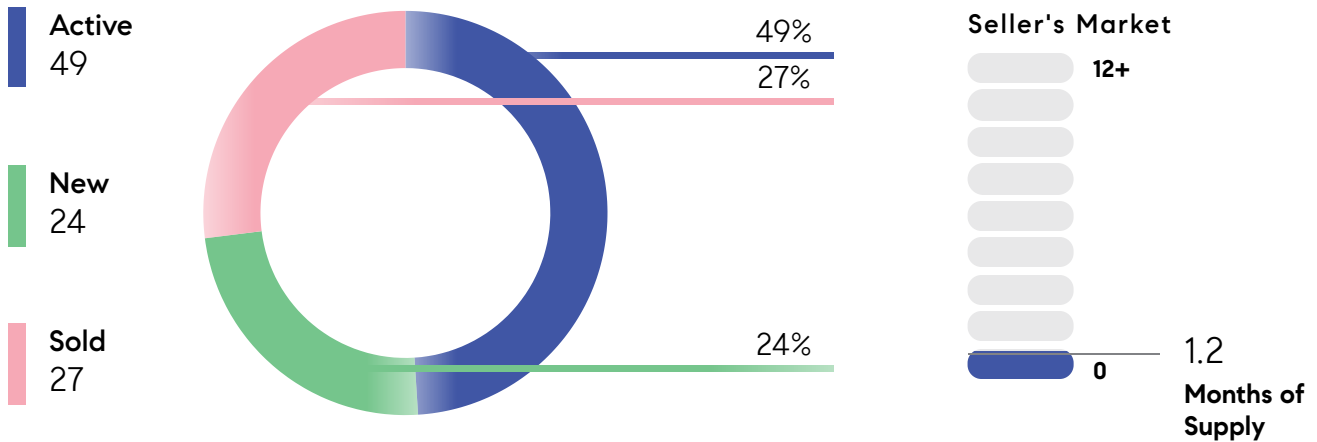
Buckhead NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,041,804	41	111.1%	\$2,268,577
YoY Change	4.7%	-60.2%	16.3%	21.8%

DETACHED UNDER 1M



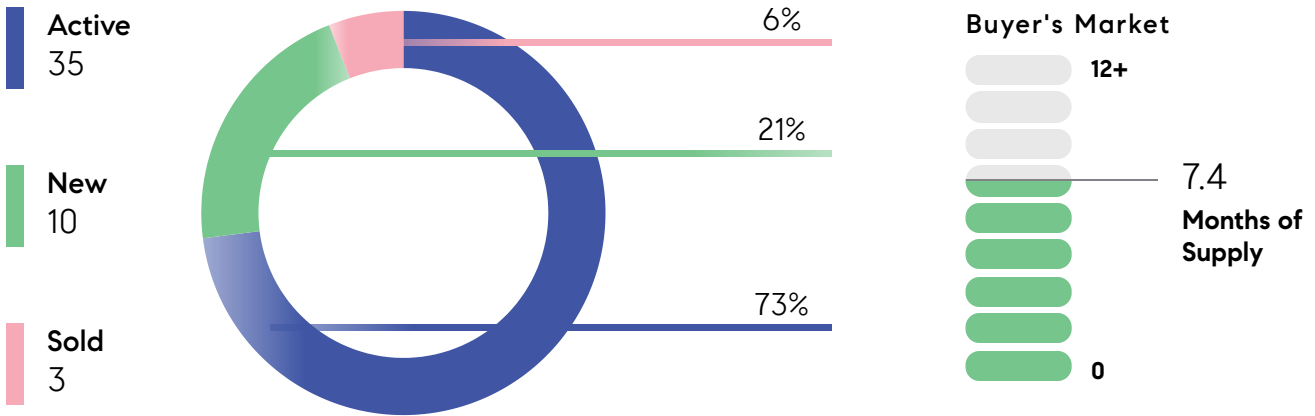
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$747,929	49	98.1%	\$733,665
YoY Change	1.0%	-5.8%	-0.3%	0.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

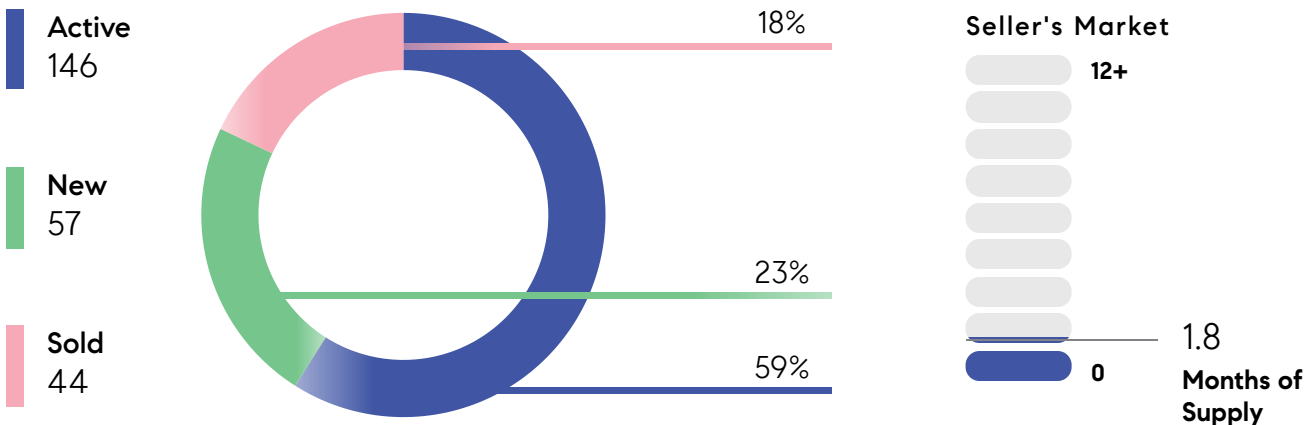
Buckhead NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,522,900	86	46.6%	\$1,175,000
YoY Change	-20.1%	-63.9%	-13.5%	-30.9%

ATTACHED UNDER 1M



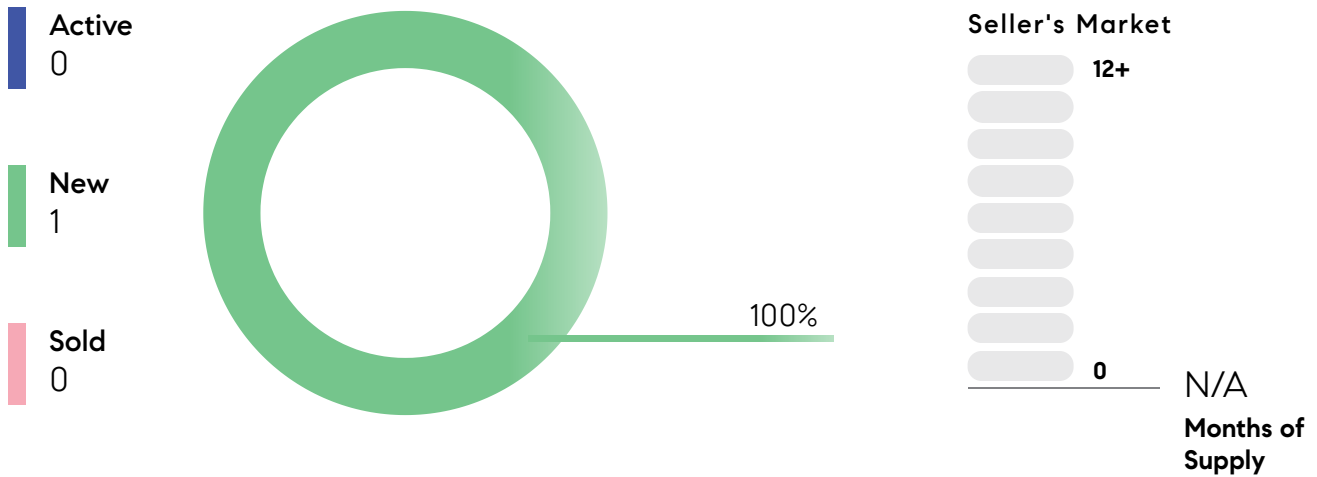
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$382,440	63	104.2%	\$398,541
YoY Change	20.0%	6.8%	-4.5%	14.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

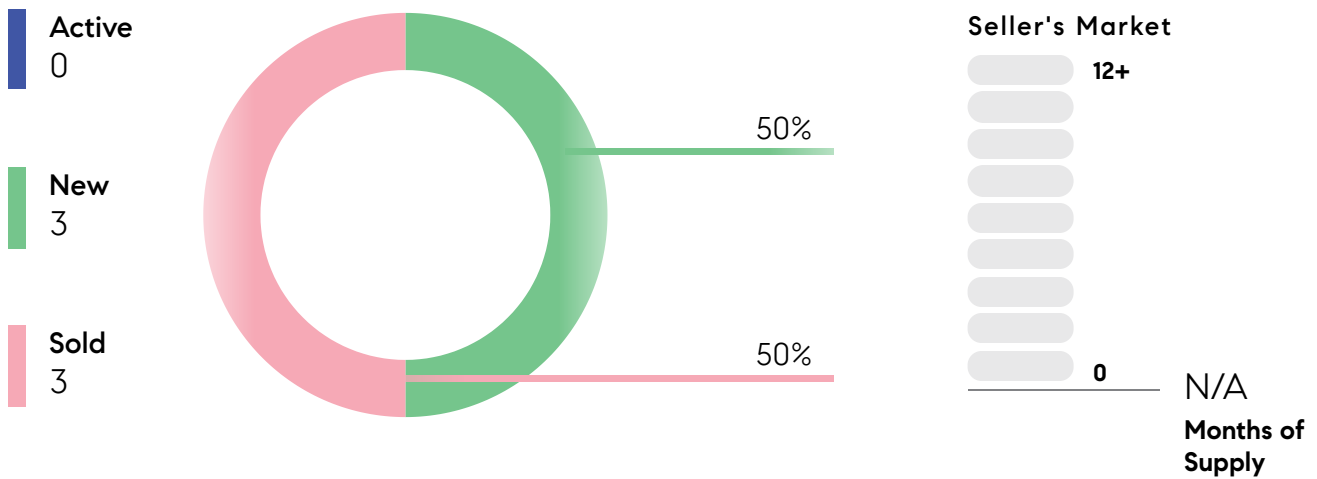
Candler Park NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,272,000	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



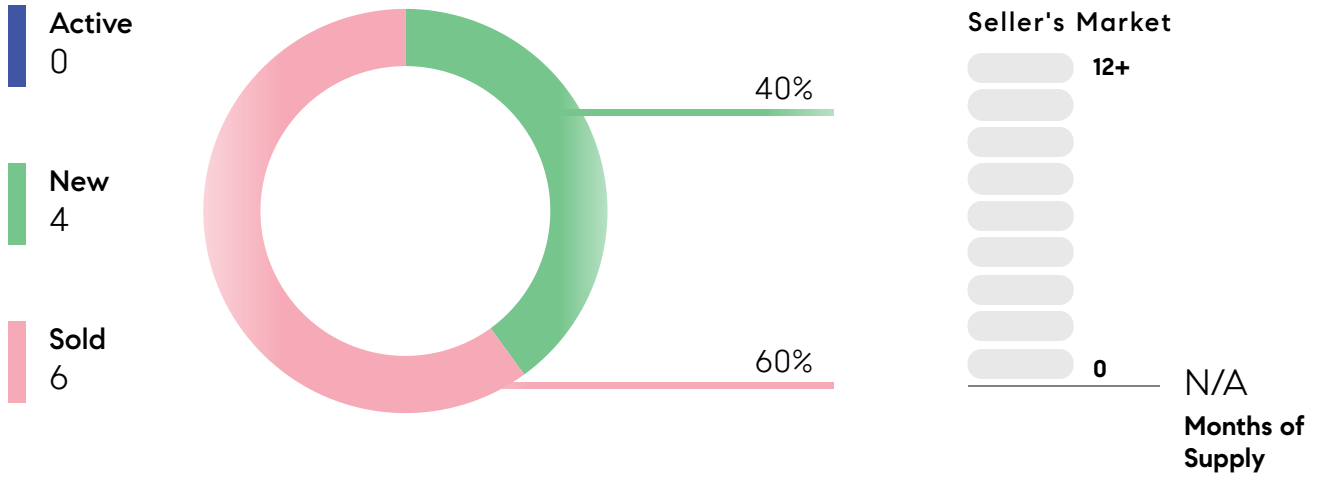
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$733,333	38	103.8%	\$761,497
YoY Change	78.9%	11.8%	-34.8%	16.7%

*Graph Legend: ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Candler Park NOVEMBER 2021

ATTACHED UNDER 1M



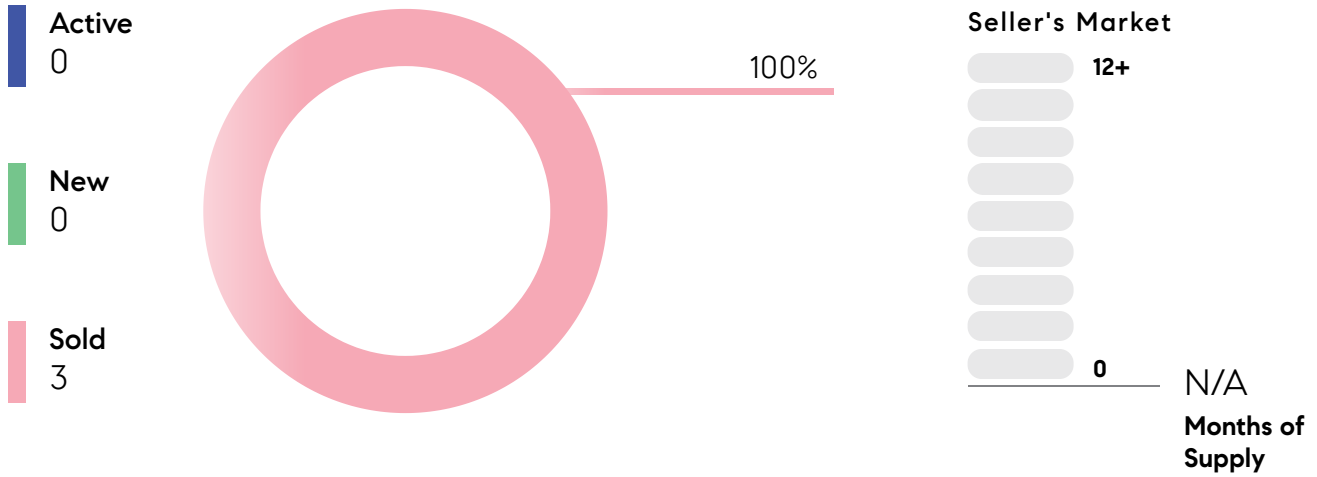
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$563,350	43	57.6%	\$324,617
YoY Change	62.1%	0.0%	-8.0%	49.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

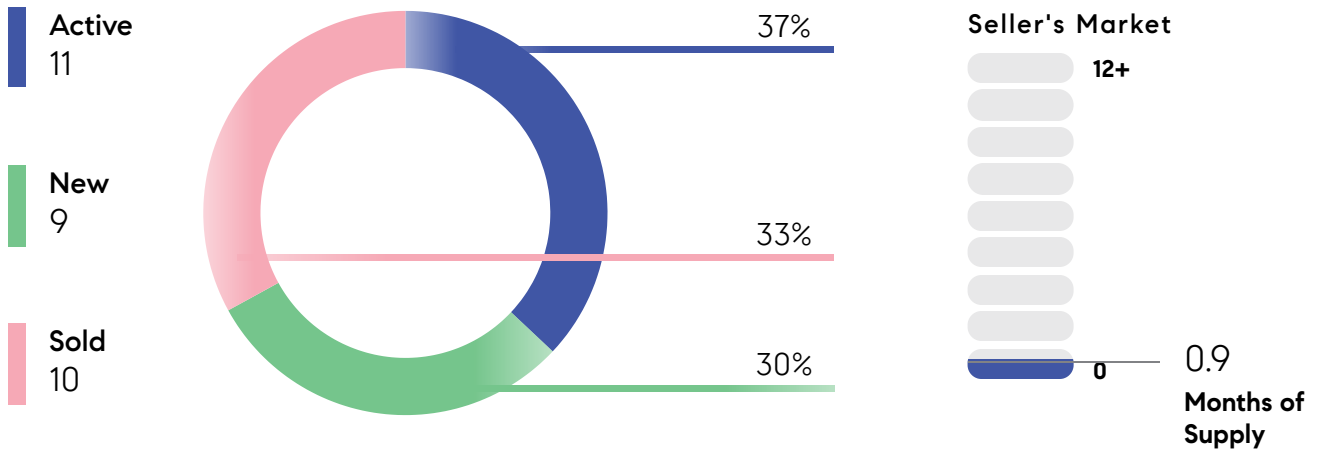
Chamblee NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	3	-	\$1,157,893
YoY Change	-	-	-	-

DETACHED UNDER 1M



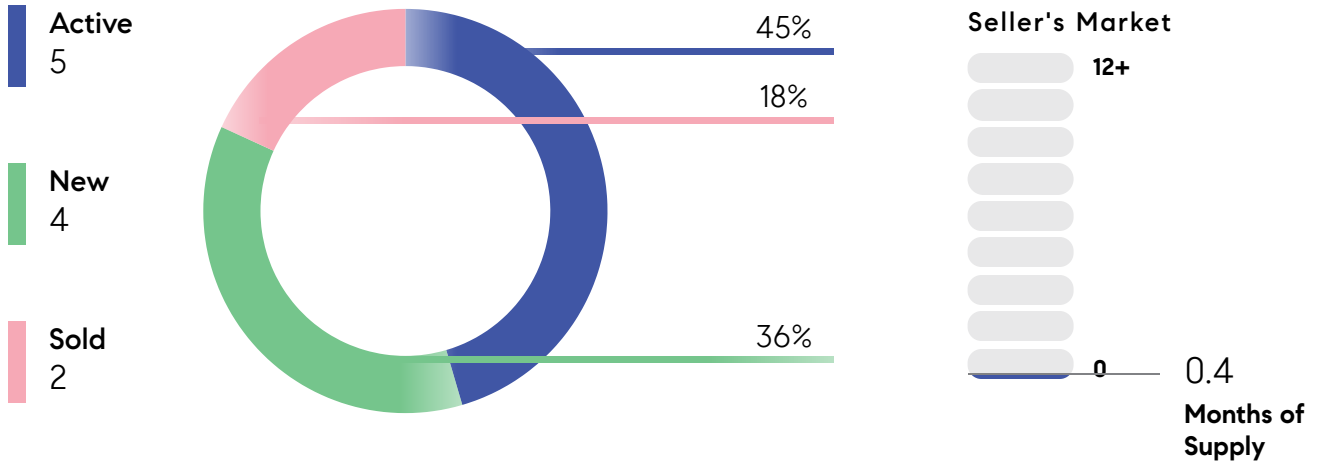
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$473,822	17	116.0%	\$549,410
YoY Change	2.1%	-41.4%	34.3%	37.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chamblee NOVEMBER 2021

ATTACHED UNDER 1M



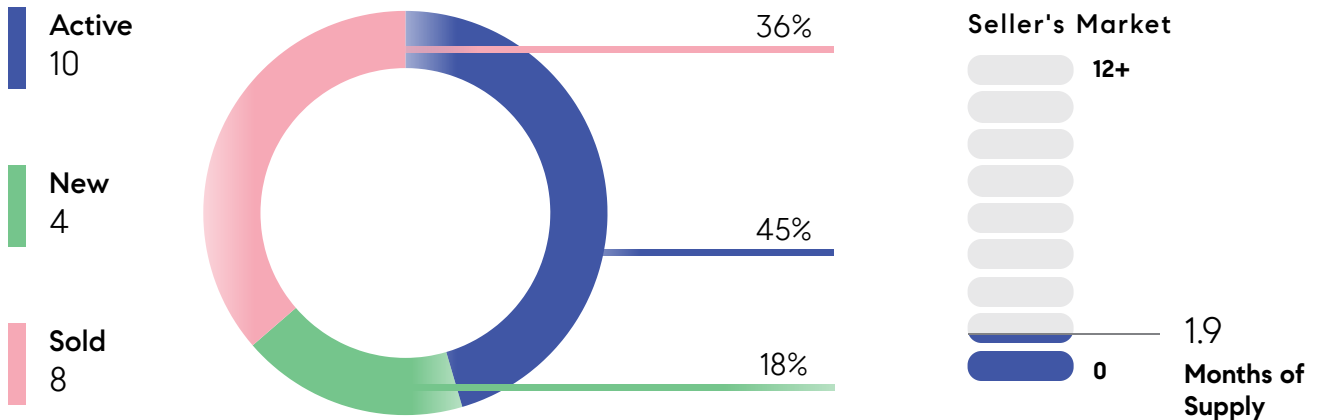
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$321,500	2	111.7%	\$359,000
YoY Change	3.7%	-97.9%	-9.5%	-6.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

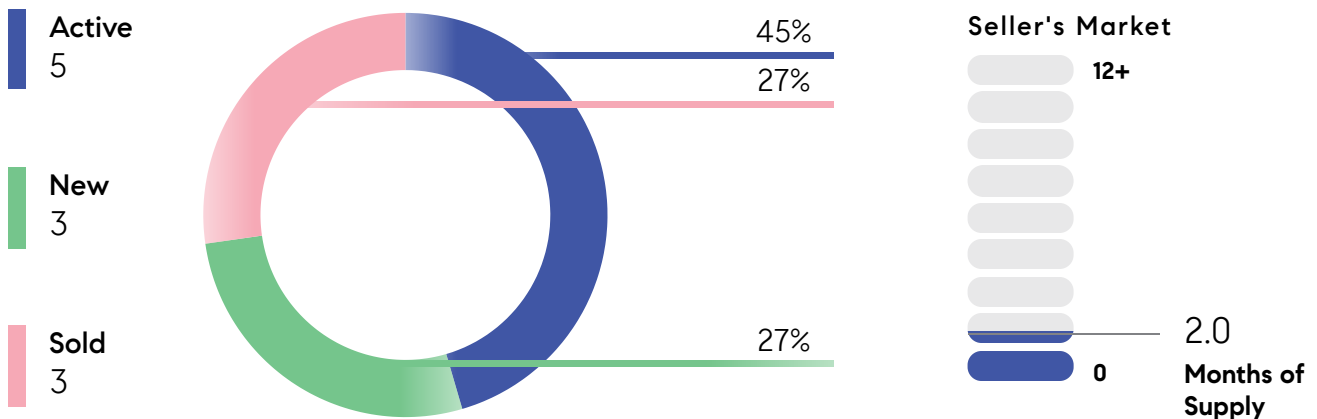
Chastain Park NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,883,500	45	155.7%	\$2,932,500
YoY Change	-4.6%	-8.2%	35.9%	29.6%

DETACHED UNDER 1M



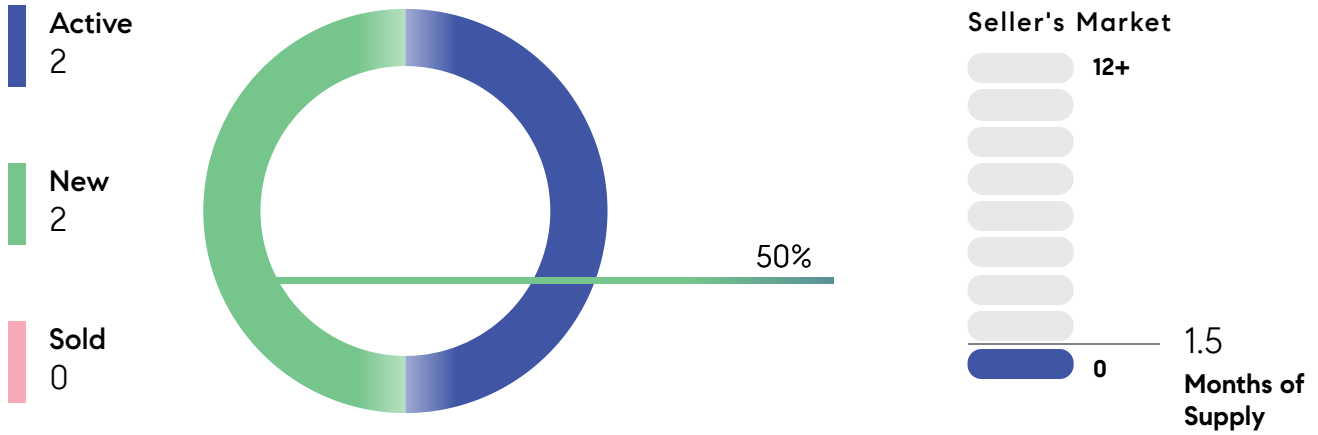
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$741,167	23	87.0%	\$645,000
YoY Change	-	-72.9%	-	-10.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chastain Park NOVEMBER 2021

ATTACHED UNDER 1M



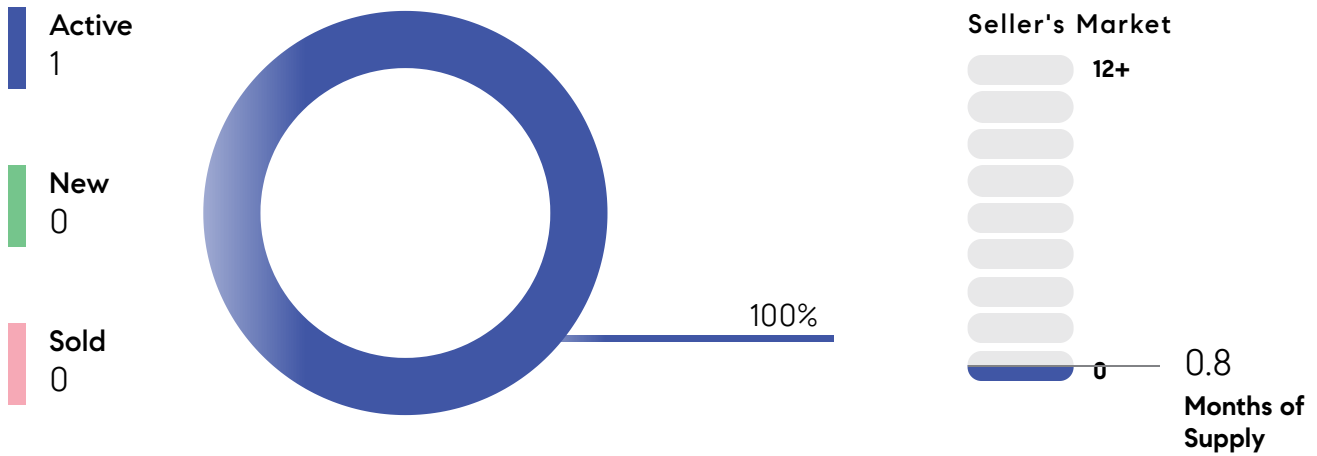
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$177,450	-	-	-
YoY Change	-4.5%	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

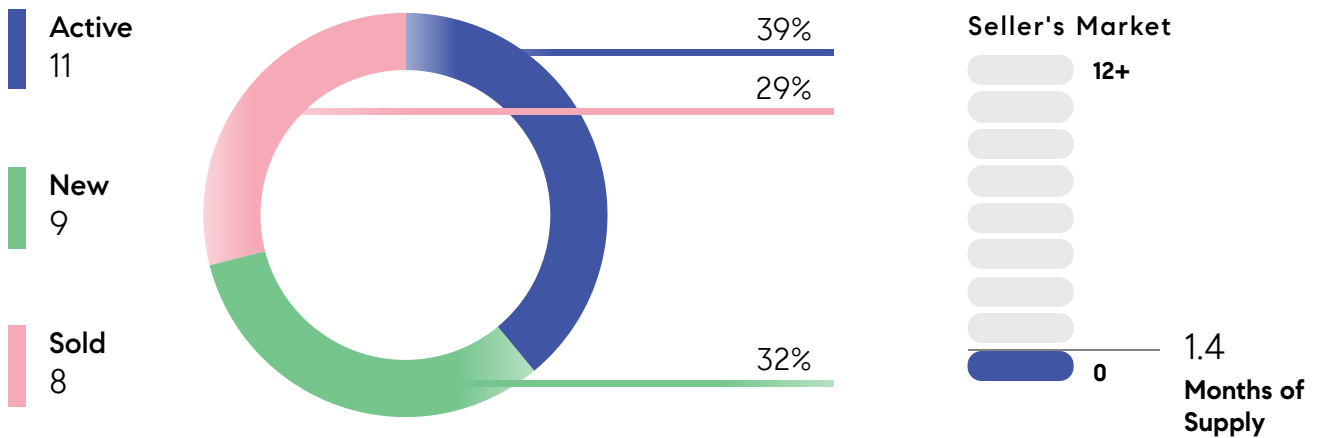
Collier Hills NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



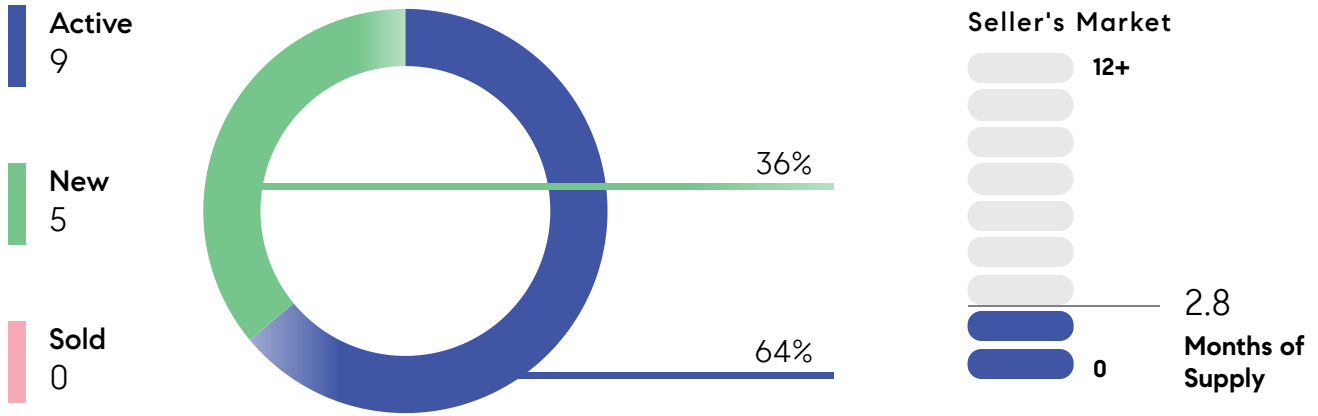
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$551,733	44	96.9%	\$534,619
YoY Change	54.5%	214.3%	-16.6%	28.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Collier Hills NOVEMBER 2021

ATTACHED UNDER 1M



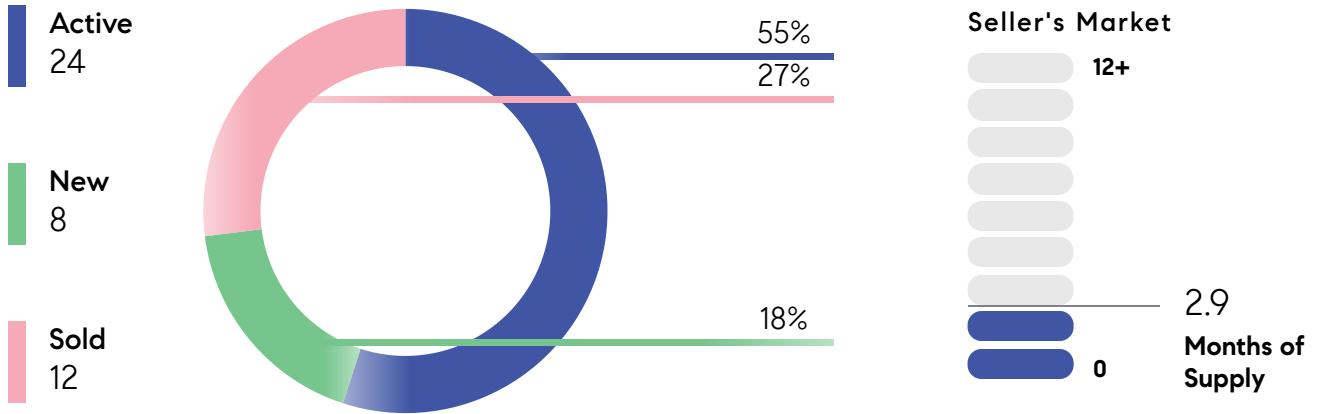
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$682,760	-	-	-
YoY Change	4.2%	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

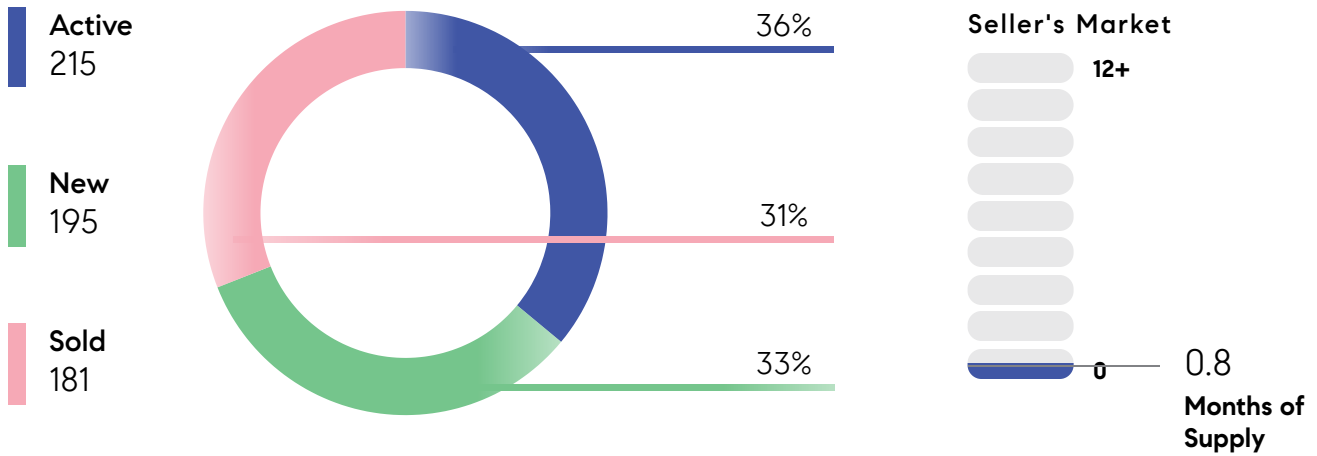
Cumming NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,703,613	30	75.1%	\$1,279,167
YoY Change	-0.5%	-6.2%	11.0%	10.4%

DETACHED UNDER 1M



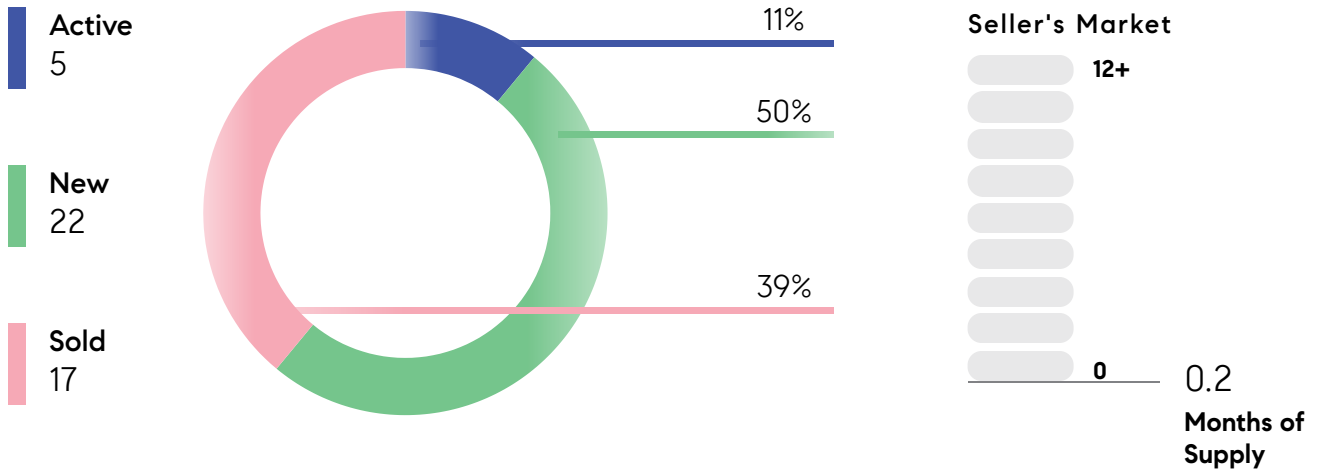
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$516,909	18	97.0%	\$501,178
YoY Change	21.2%	-50.0%	3.1%	24.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Cumming NOVEMBER 2021

ATTACHED UNDER 1M



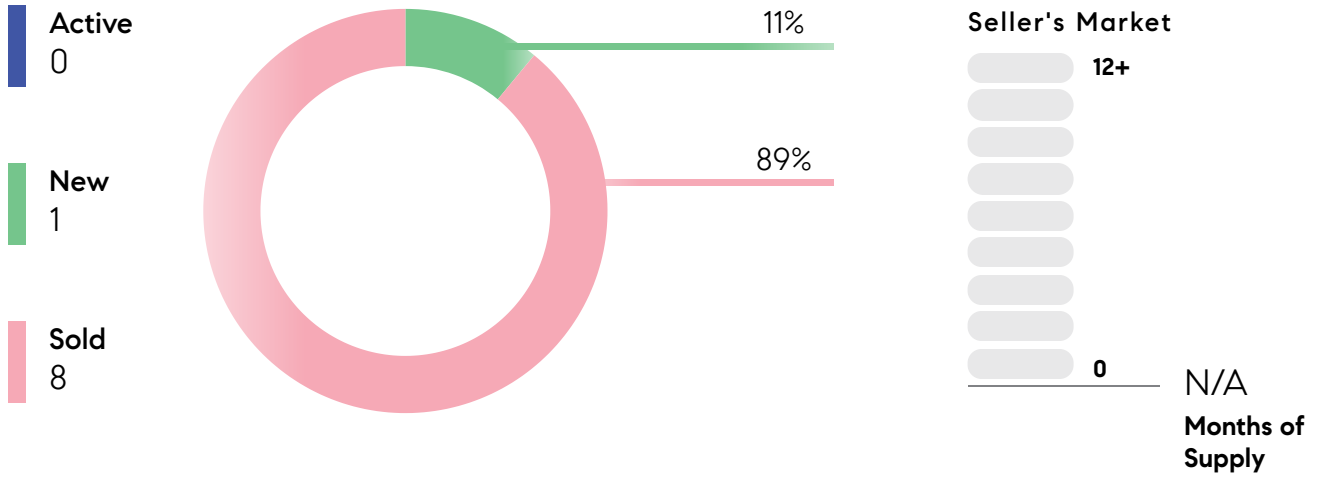
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$349,636	10	101.8%	\$356,082
YoY Change	17.9%	-78.3%	1.6%	19.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

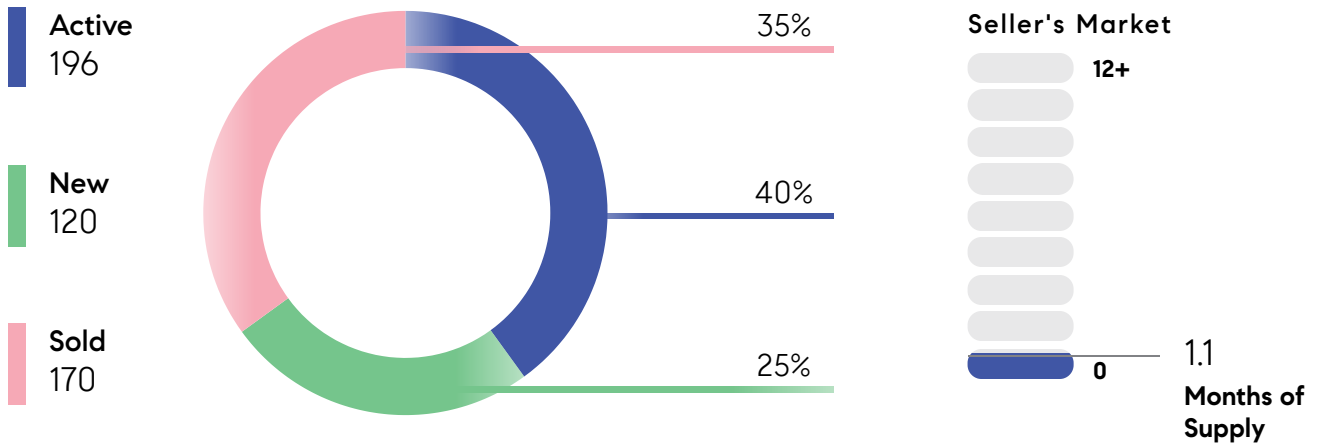
Decatur NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,995,000	31	42.5%	\$1,273,600
YoY Change	130.6%	-20.5%	-53.5%	7.3%

DETACHED UNDER 1M



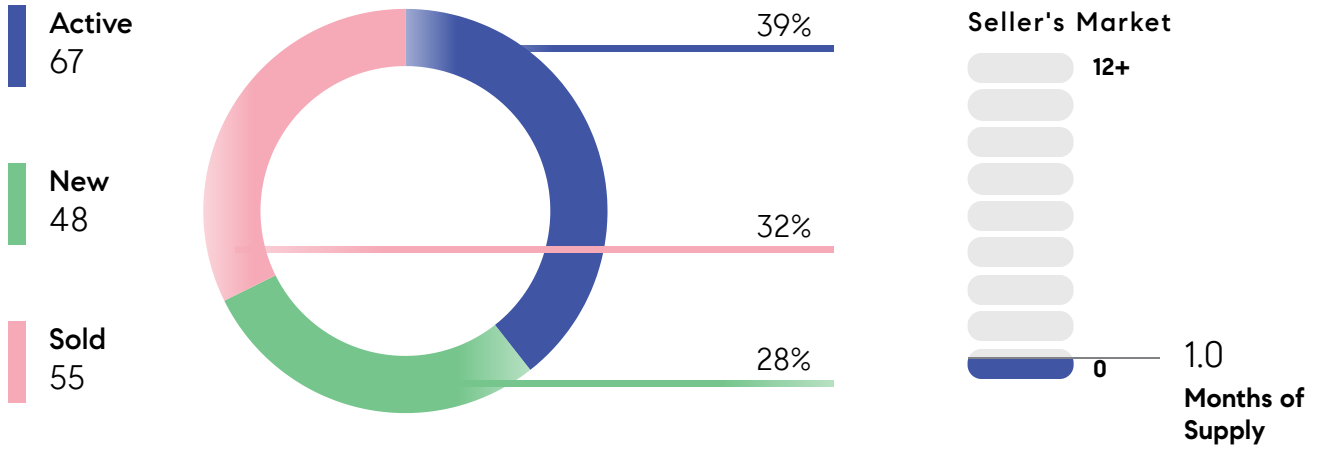
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$383,364	31	102.8%	\$394,143
YoY Change	9.9%	-11.4%	15.5%	26.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Decatur NOVEMBER 2021

ATTACHED UNDER 1M



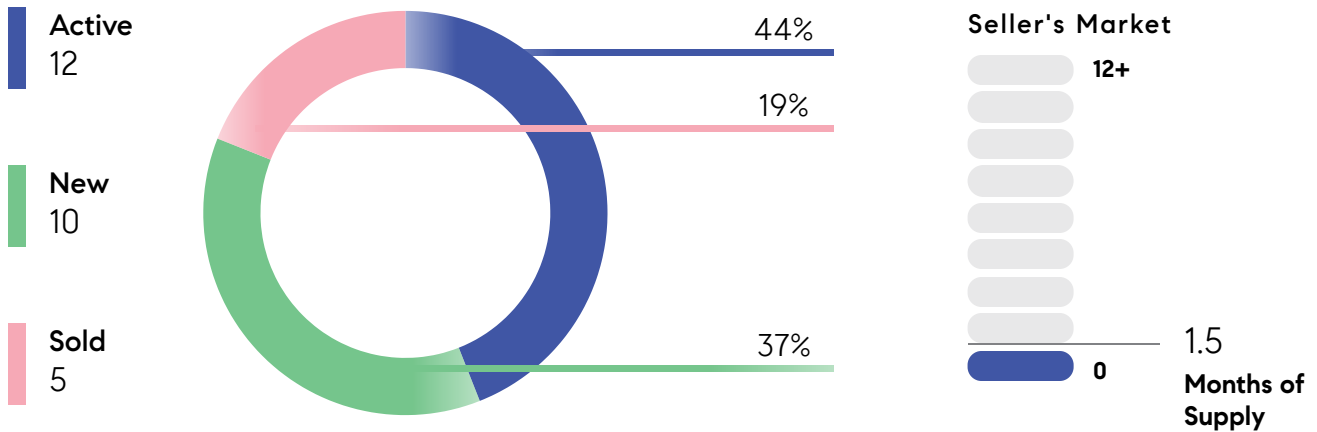
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$273,594	28	106.7%	\$292,030
YoY Change	16.6%	-63.2%	0.7%	17.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

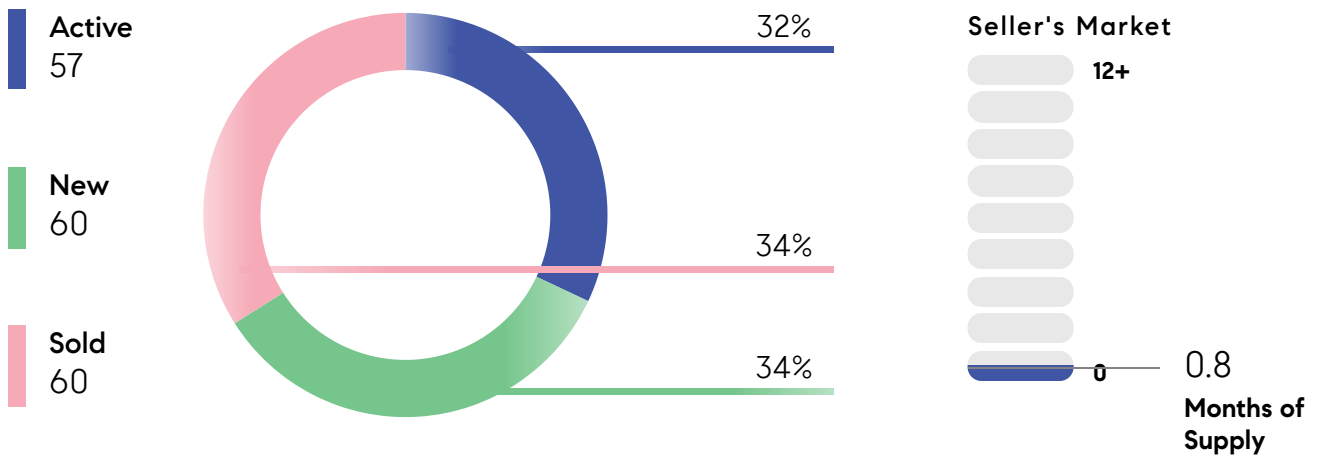
Duluth NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,878,840	37	91.0%	\$1,709,300
YoY Change	1.6%	-50.0%	27.2%	29.2%

DETACHED UNDER 1M



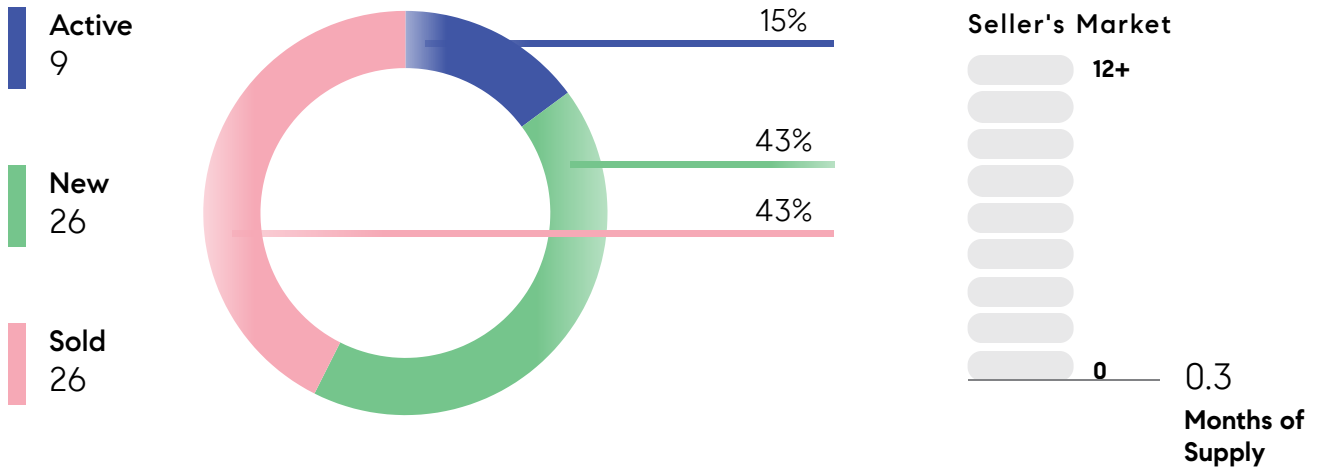
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$443,011	20	95.2%	\$421,802
YoY Change	18.4%	-54.5%	-13.5%	2.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Duluth NOVEMBER 2021

ATTACHED UNDER 1M



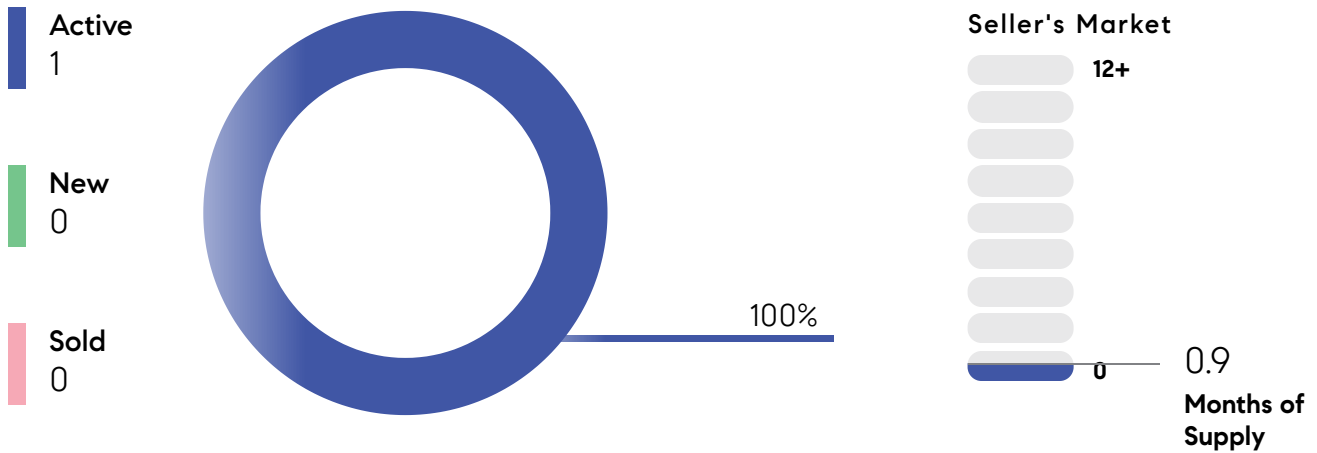
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$357,478	10	82.6%	\$295,123
YoY Change	32.6%	-54.5%	-20.9%	5.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

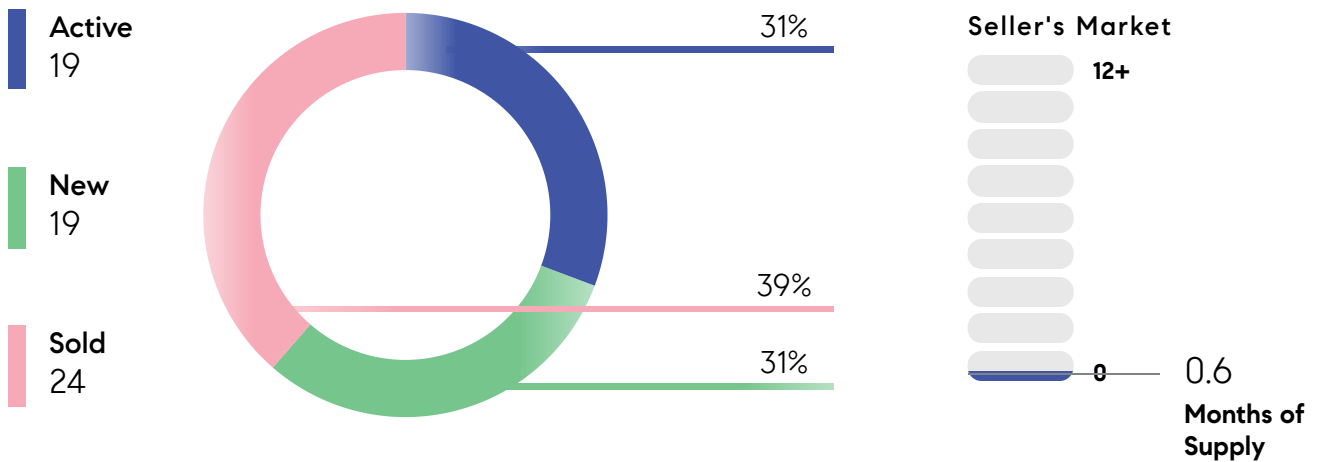
Dunwoody NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



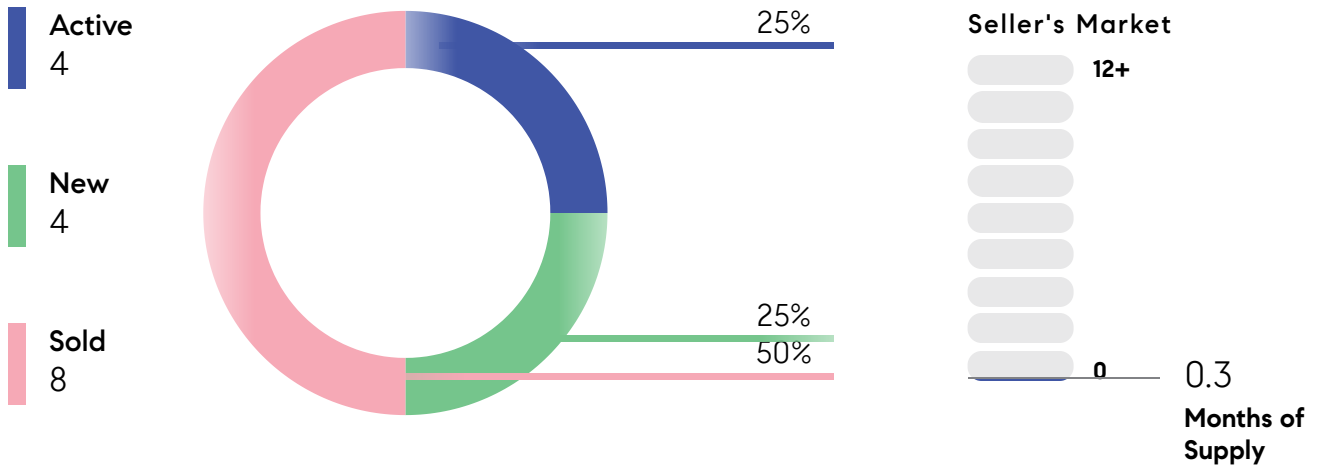
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$605,742	21	100.9%	\$611,435
YoY Change	3.3%	-4.5%	12.8%	16.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Dunwoody NOVEMBER 2021

ATTACHED UNDER 1M



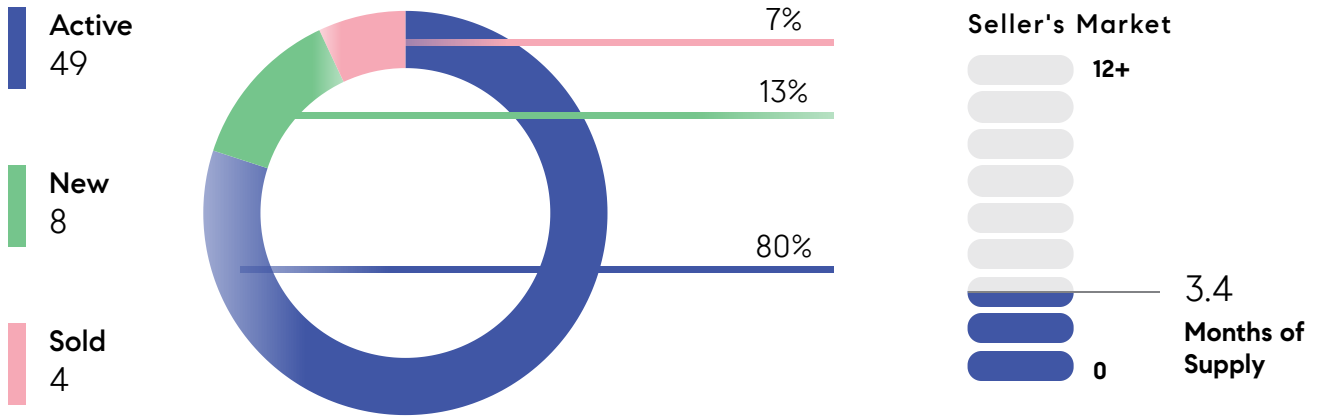
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$241,225	60	156.9%	\$378,496
YoY Change	-35.0%	160.9%	106.6%	34.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

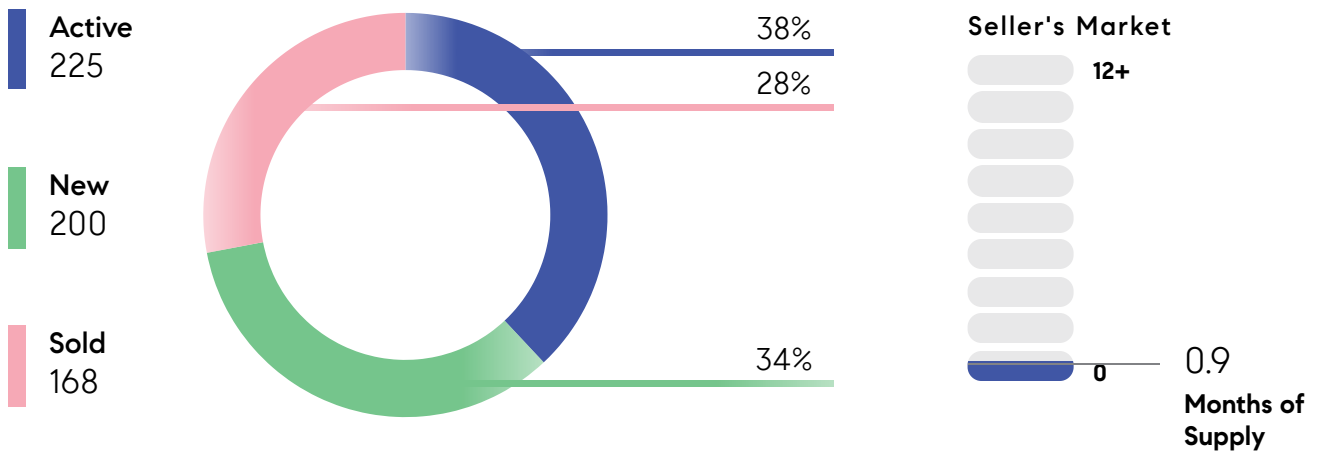
East Cobb NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,601,975	5	81.1%	\$1,299,711
YoY Change	6.1%	-94.8%	-12.3%	-7.0%

DETACHED UNDER 1M



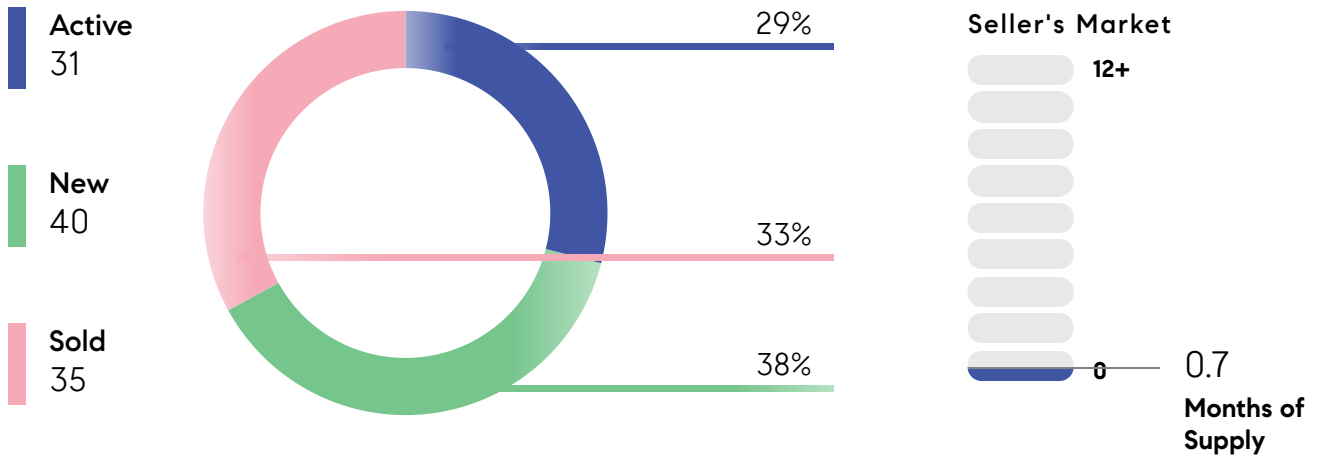
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$468,584	19	98.6%	\$461,947
YoY Change	8.0%	-57.8%	4.0%	12.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Cobb NOVEMBER 2021

ATTACHED UNDER 1M



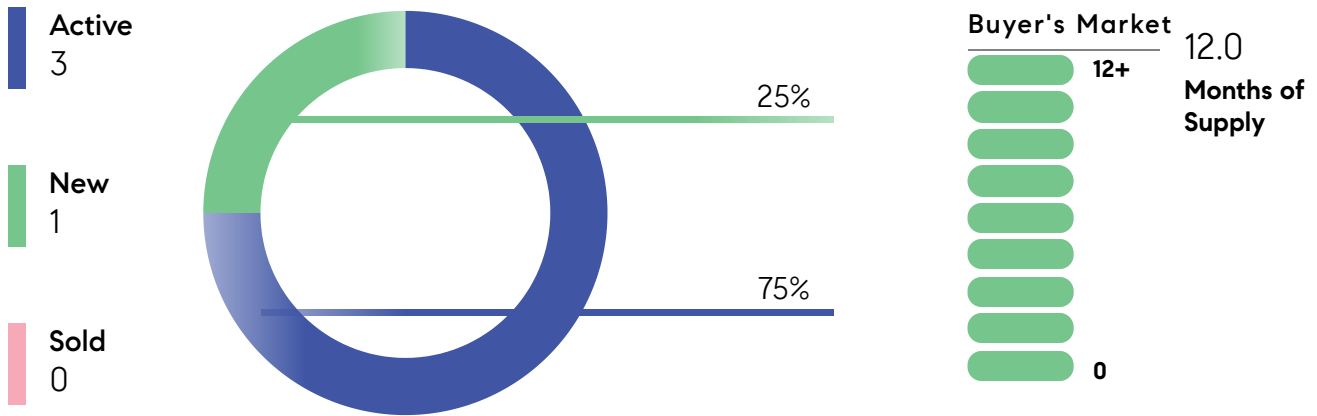
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$354,951	24	91.5%	\$324,823
YoY Change	24.4%	0.0%	15.5%	43.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

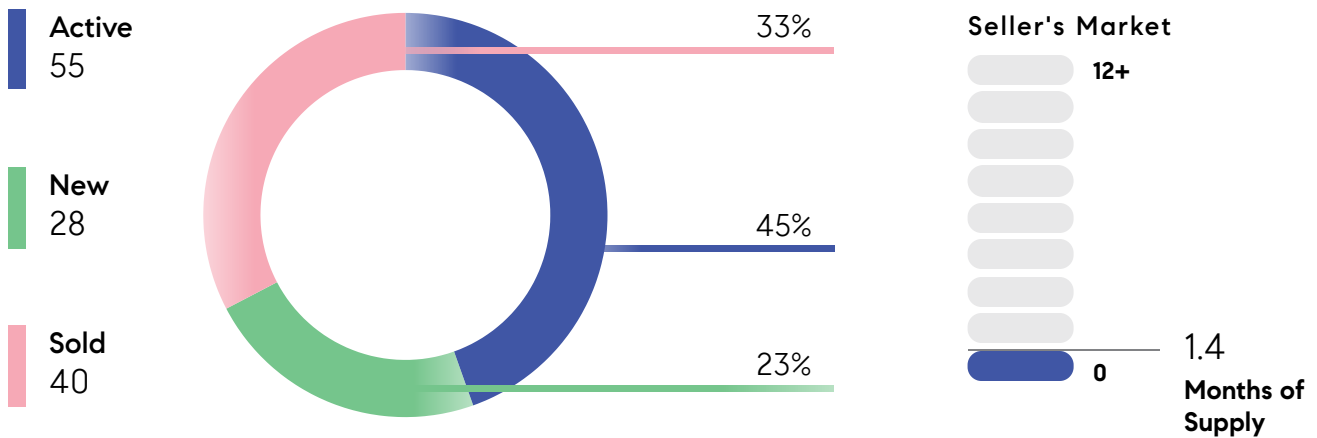
East Lake/Edgewood/Kirkwood NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,490,000	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



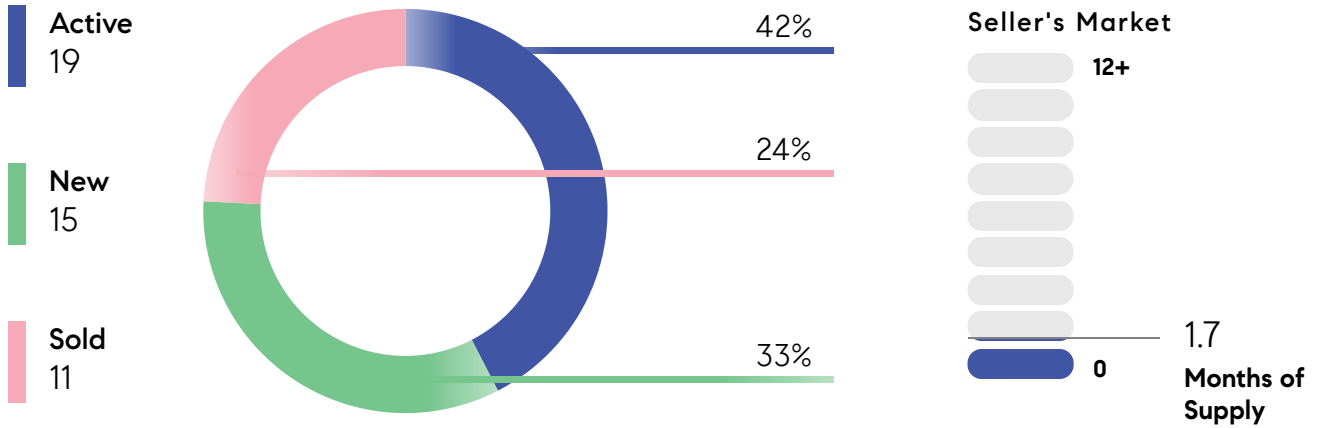
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$547,417	27	93.3%	\$510,657
YoY Change	25.2%	-40.0%	-16.0%	5.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Lake/Edgewood/Kirkwood NOVEMBER 2021

ATTACHED UNDER 1M



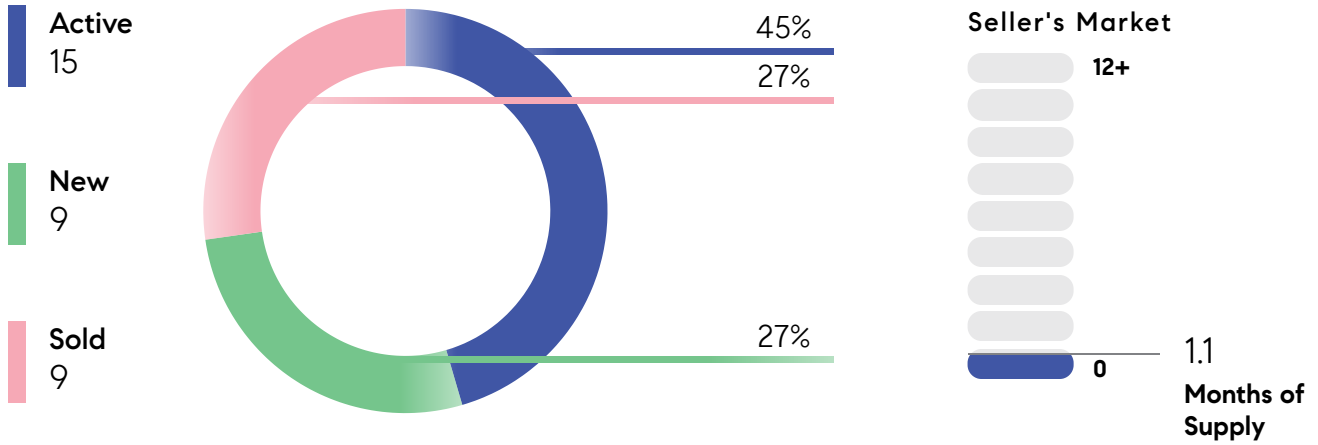
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$468,512	63	75.5%	\$353,595
YoY Change	6.3%	-58.3%	-20.8%	-15.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park NOVEMBER 2021

DETACHED UNDER 1M



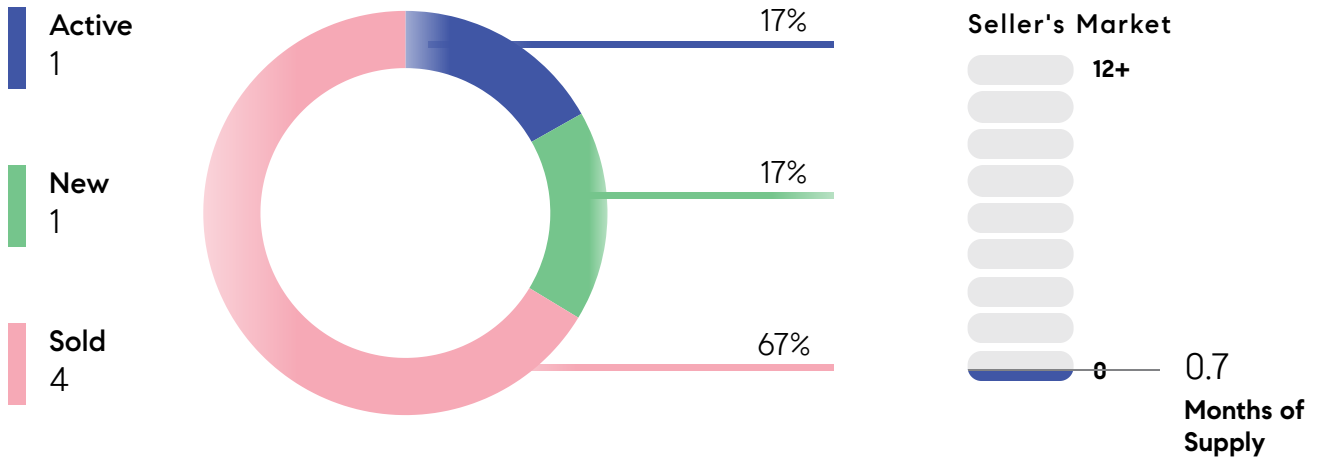
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$565,733	22	99.0%	\$560,278
YoY Change	-3.6%	-45.0%	20.7%	16.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park NOVEMBER 2021

ATTACHED UNDER 1M



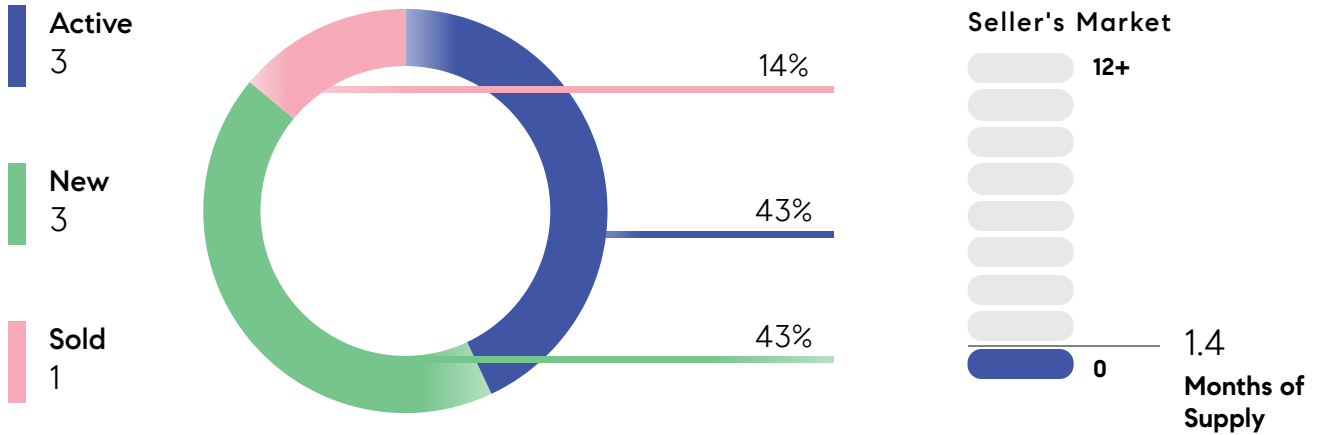
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$748,000	41	58.9%	\$440,225
YoY Change	-	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

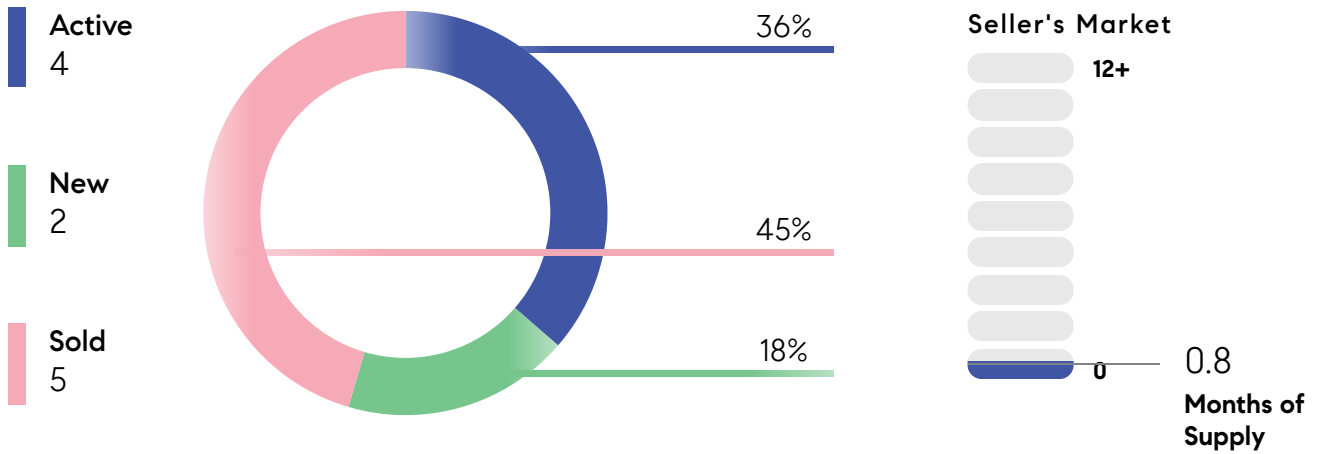
Inman Park & Old Fourth Ward NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,345,000	51	81.0%	\$1,089,000
YoY Change	-10.3%	-	-	-

DETACHED UNDER 1M



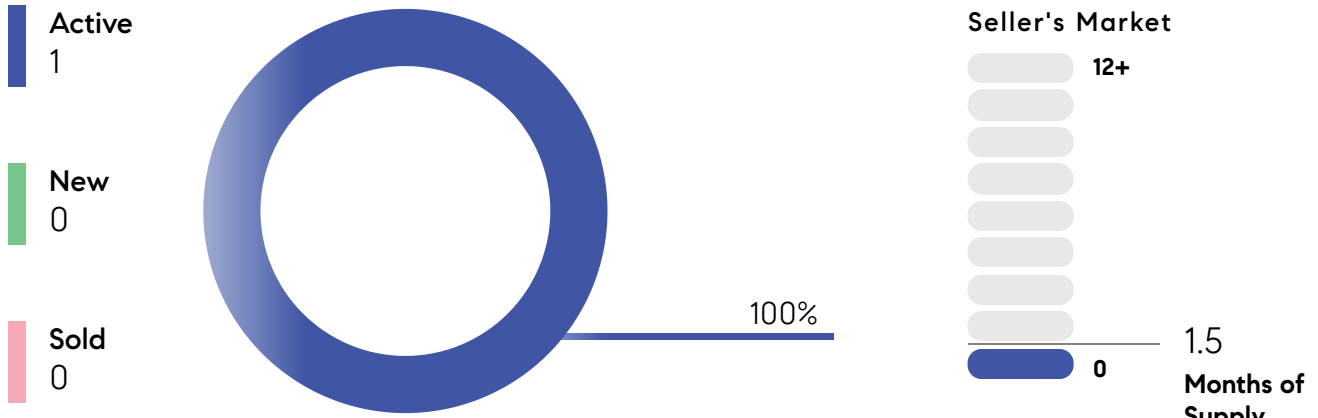
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$792,000	15	76.2%	\$603,189
YoY Change	15.8%	-50.0%	-14.5%	-0.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

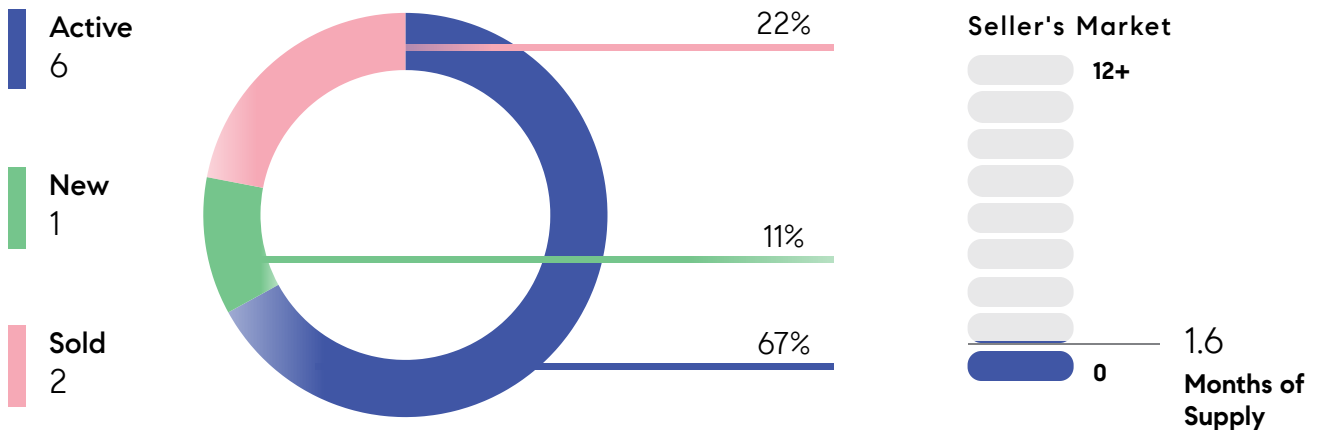
Inman Park & Old Fourth Ward NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



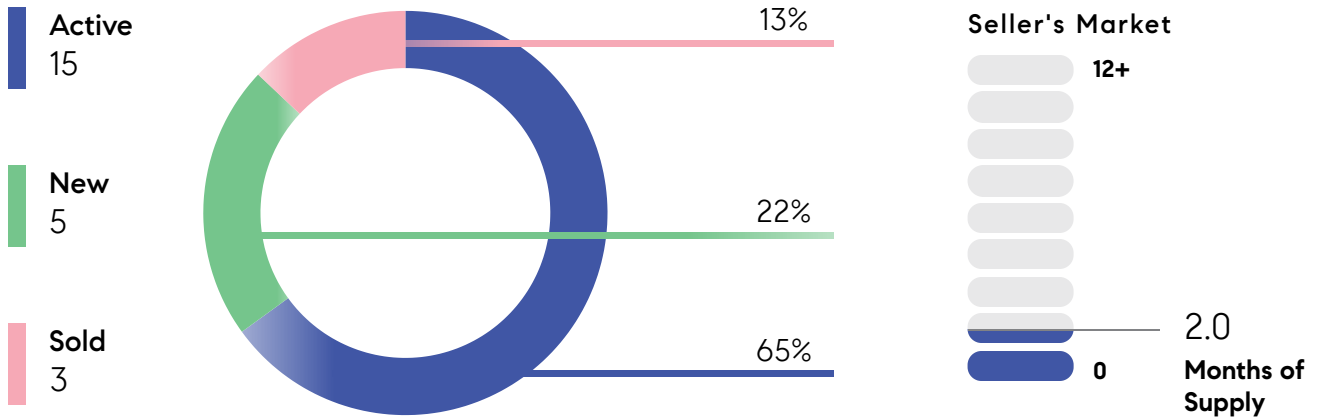
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$224,900	6	264.6%	\$595,000
YoY Change	-71.2%	-91.8%	264.1%	4.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

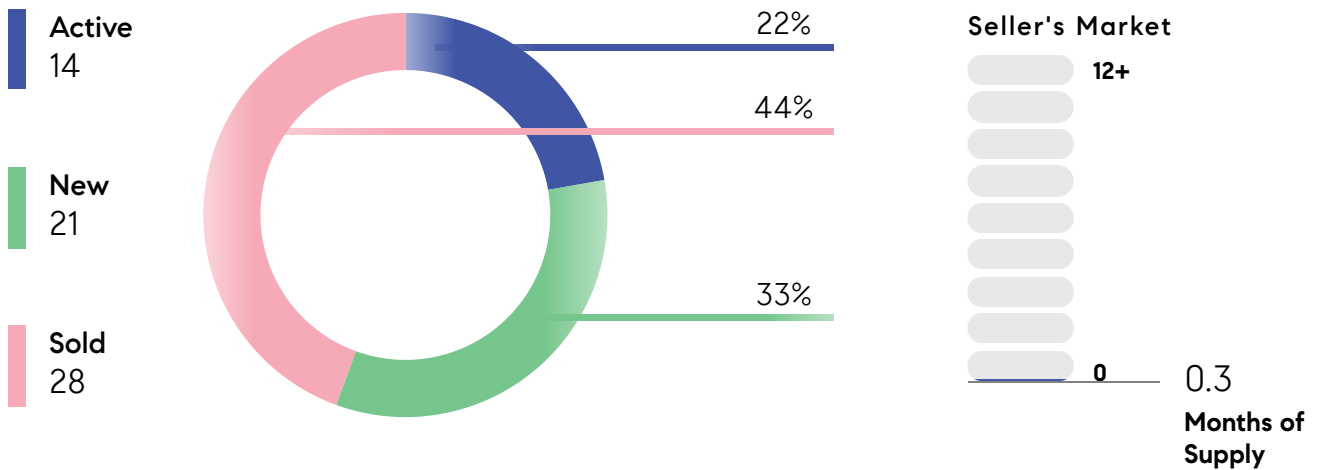
Johns Creek NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,539,800	71	72.5%	\$1,115,667
YoY Change	7.0%	-65.0%	-13.4%	-7.3%

DETACHED UNDER 1M



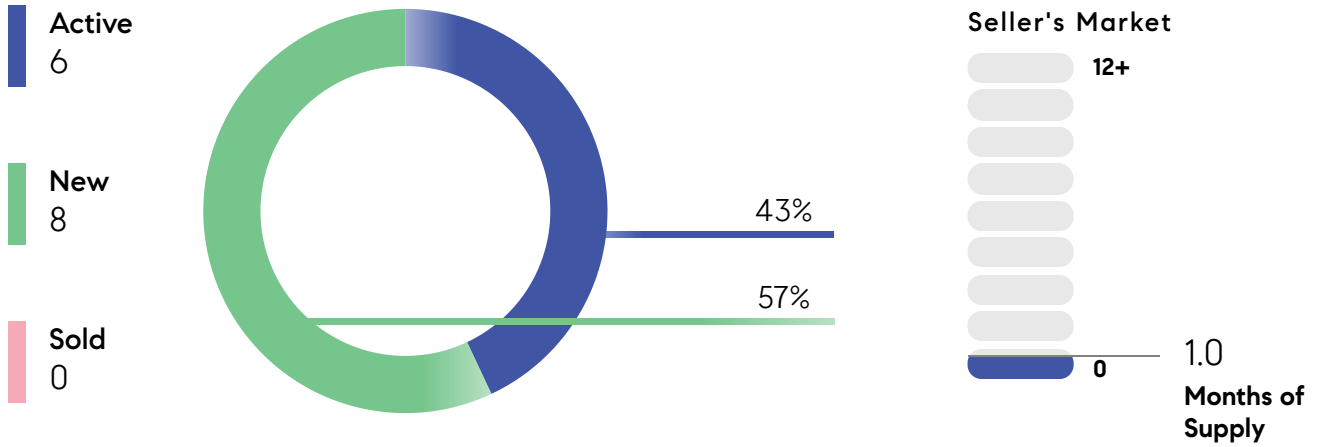
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$614,230	24	99.4%	\$610,517
YoY Change	11.8%	-56.4%	6.6%	19.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Johns Creek NOVEMBER 2021

ATTACHED UNDER 1M



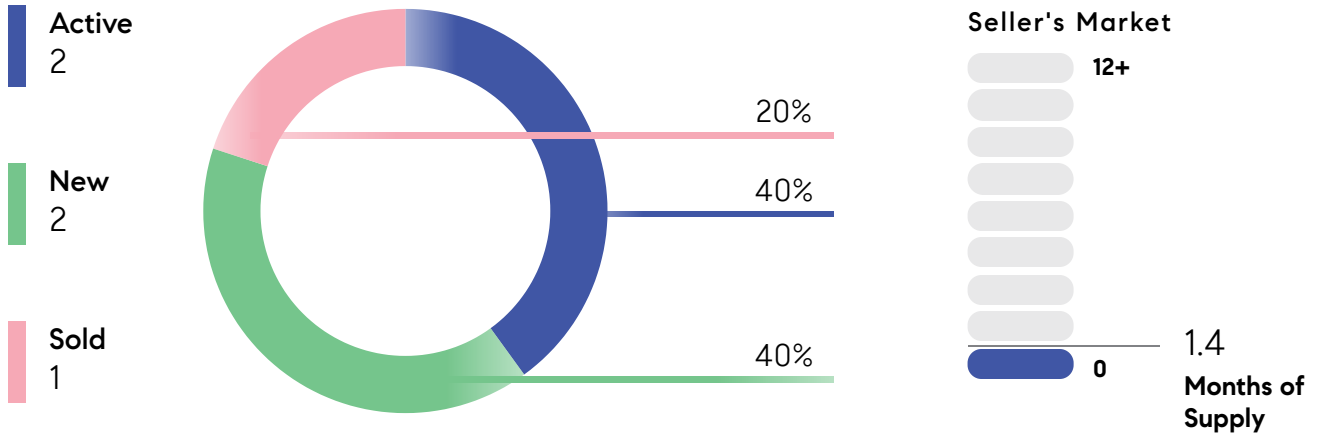
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$426,150	-	-	-
YoY Change	50.1%	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

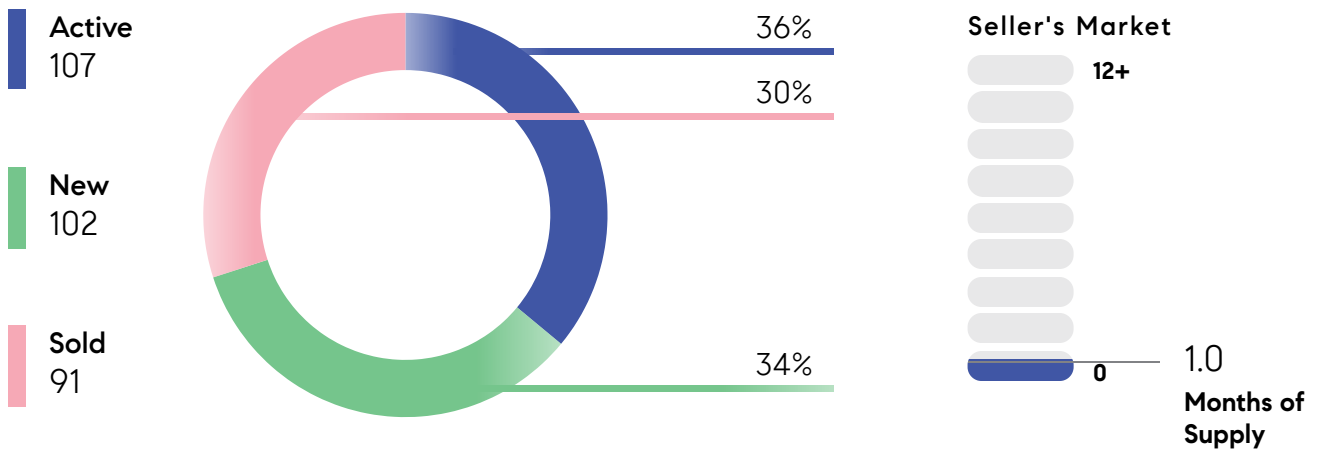
Kennesaw NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,075,000	30	122.0%	\$1,312,000
YoY Change	-6.5%	-	-	-

DETACHED UNDER 1M



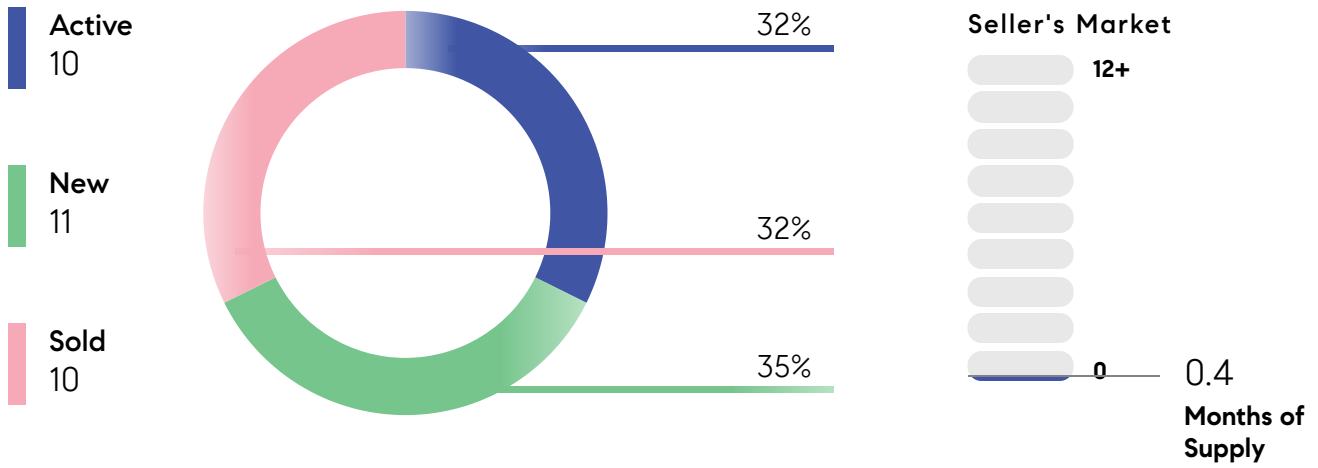
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$385,429	16	107.9%	\$415,697
YoY Change	18.7%	-56.8%	-1.2%	17.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Kennesaw NOVEMBER 2021

ATTACHED UNDER 1M



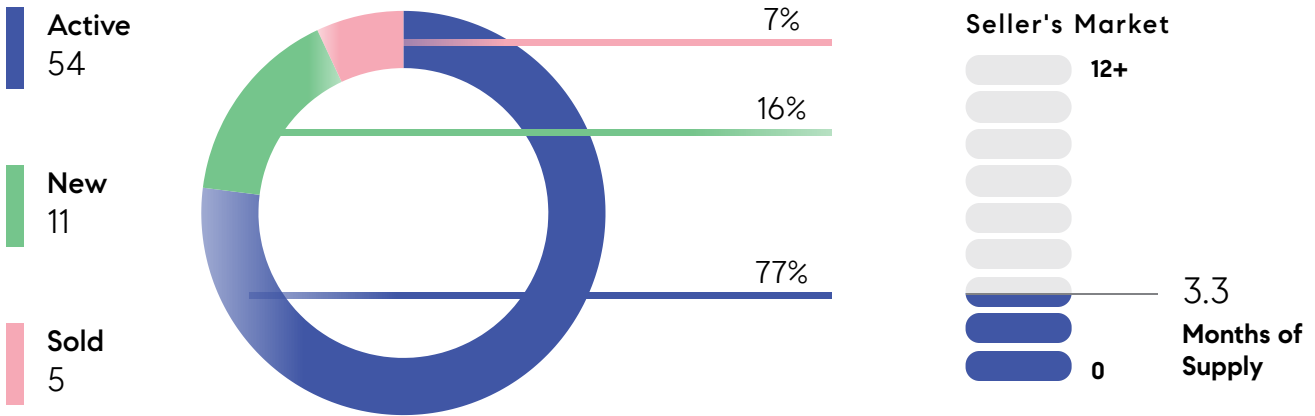
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$267,355	17	99.0%	\$264,550
YoY Change	2.1%	-58.5%	7.4%	9.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

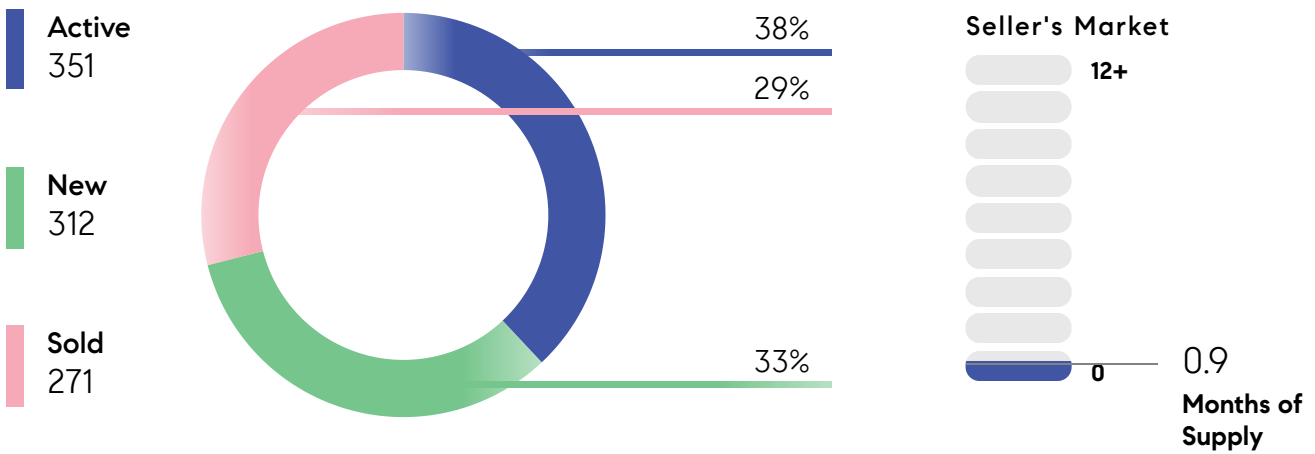
Marietta NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,528,618	9	82.1%	\$1,254,769
YoY Change	1.2%	-90.3%	-10.3%	-9.3%

DETACHED UNDER 1M



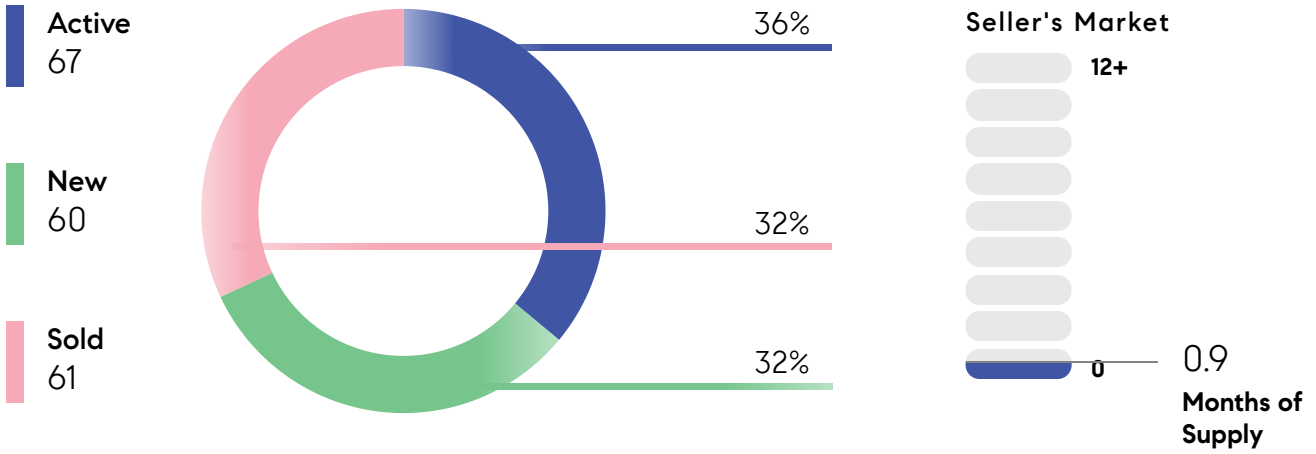
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$447,100	22	99.3%	\$444,004
YoY Change	10.4%	-45.0%	2.8%	13.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Marietta NOVEMBER 2021

ATTACHED UNDER 1M



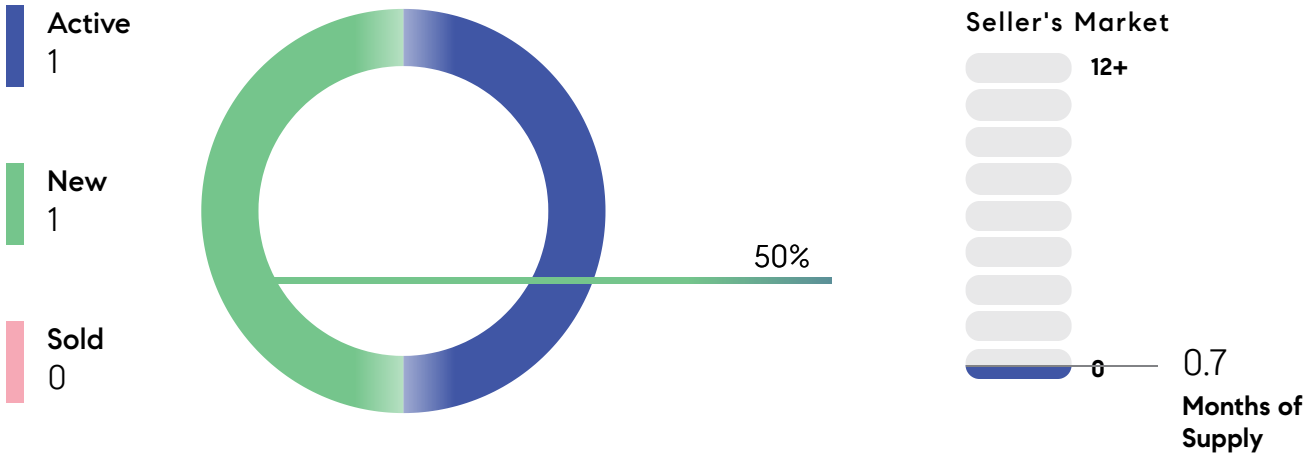
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$355,807	20	87.7%	\$312,073
YoY Change	29.3%	-28.6%	-1.1%	28.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

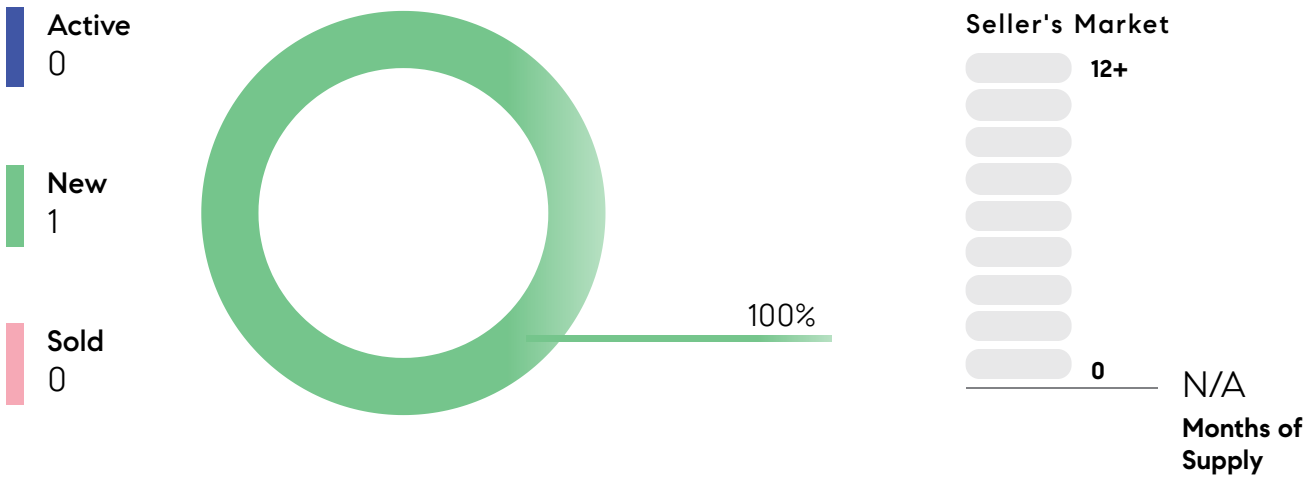
Midtown NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,695,000	-	-	-
YoY Change	-4.5%	-	-	-

DETACHED UNDER 1M



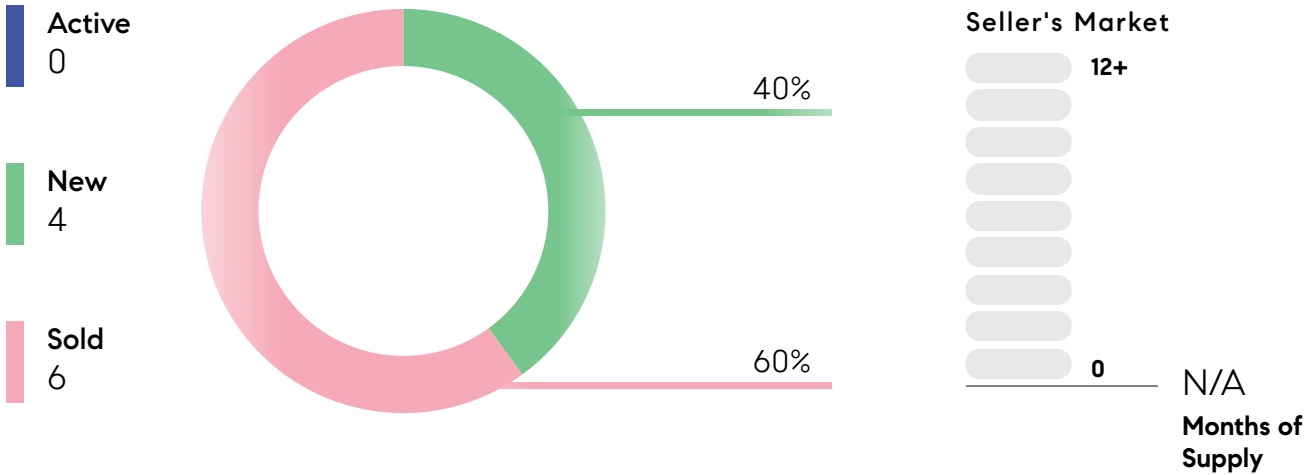
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$247,000	-	-	-
YoY Change	-63.3%	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

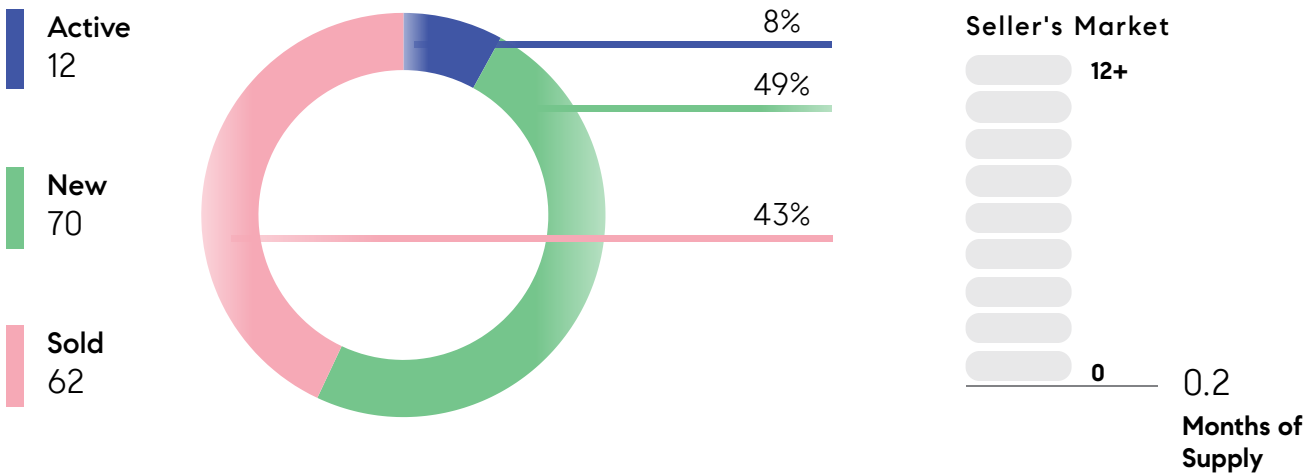
Midtown NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,290,675	86	68.5%	\$1,569,646
YoY Change	61.9%	-3.4%	-29.0%	14.9%

ATTACHED UNDER 1M



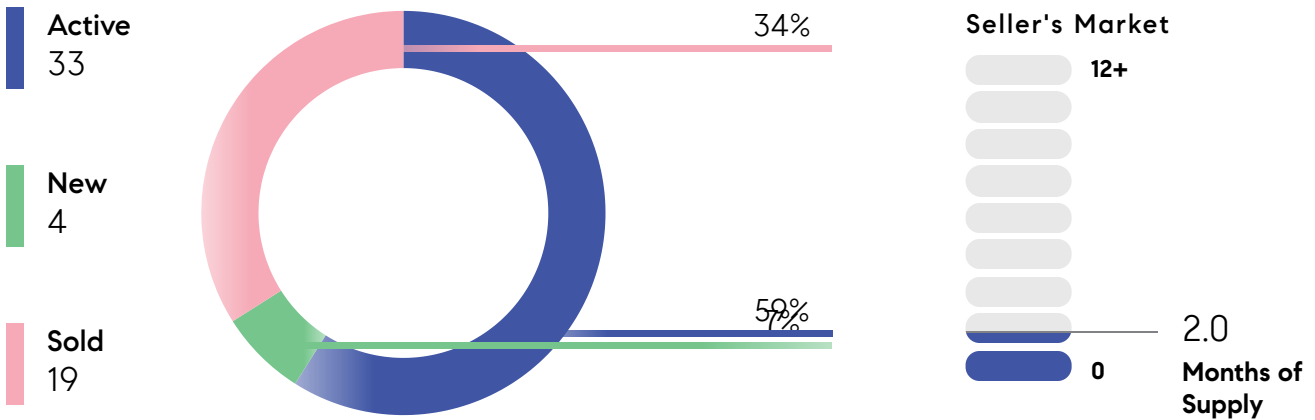
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$374,377	50	96.7%	\$362,123
YoY Change	7.2%	0.0%	-4.6%	2.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

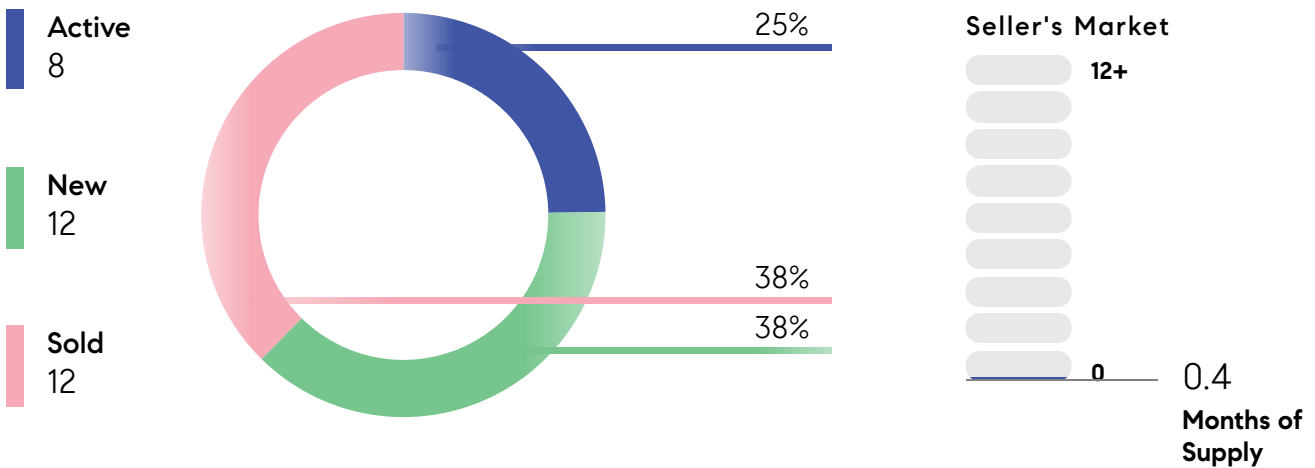
Milton NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,614,750	19	100.7%	\$1,626,049
YoY Change	-15.3%	-85.7%	25.2%	6.0%

DETACHED UNDER 1M



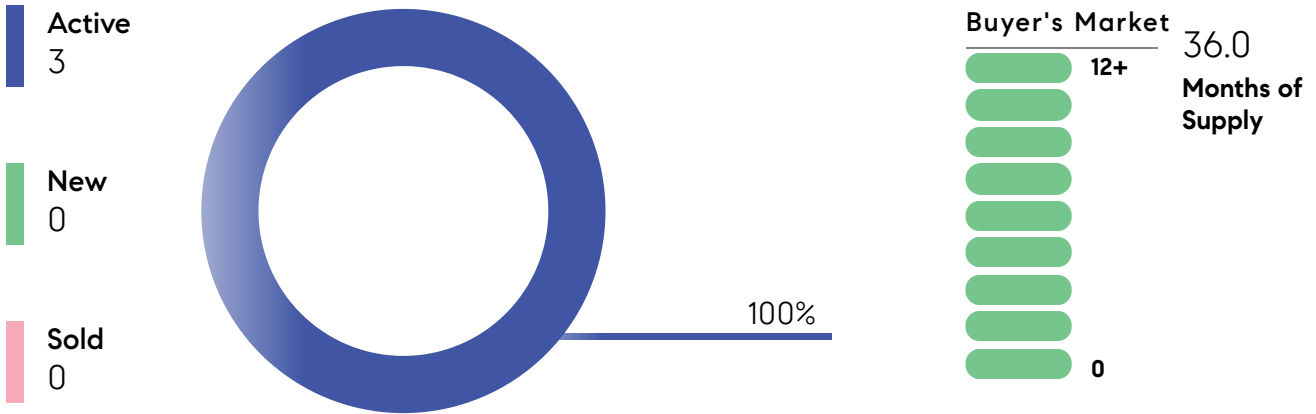
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$778,950	75	92.7%	\$721,787
YoY Change	14.0%	2.7%	1.3%	15.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

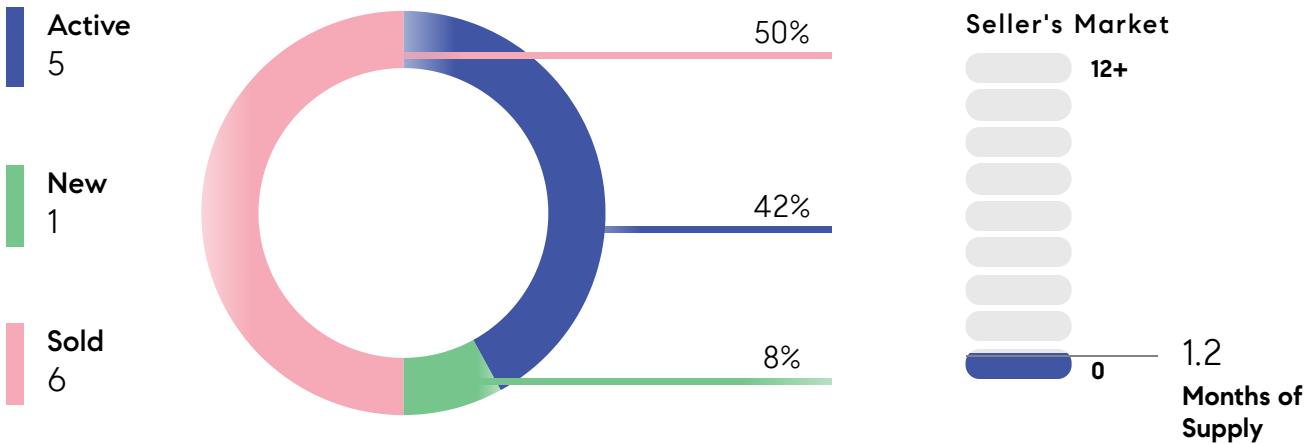
Milton NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



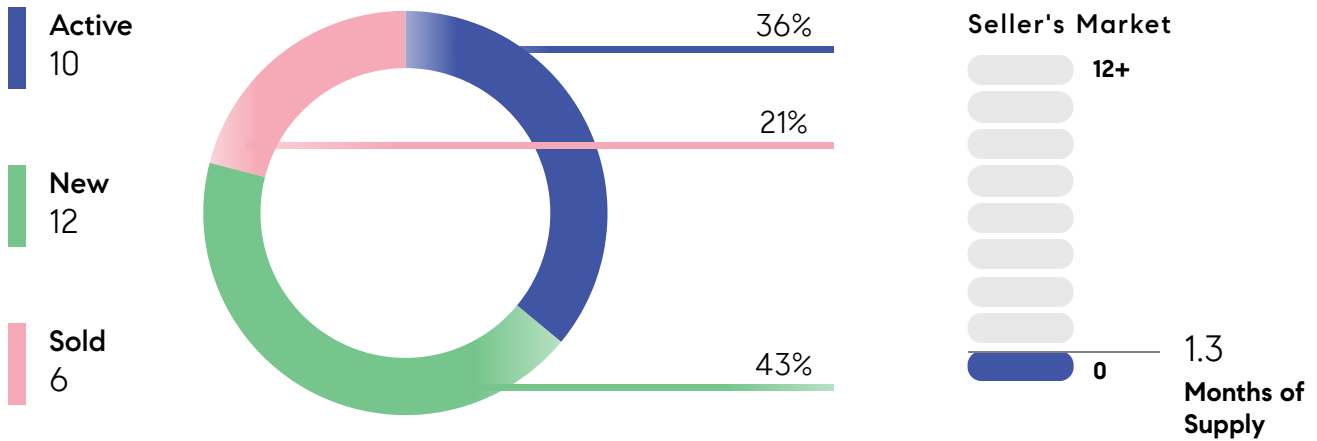
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$357,900	50	100.3%	\$359,109
YoY Change	-34.9%	100.0%	123.9%	45.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

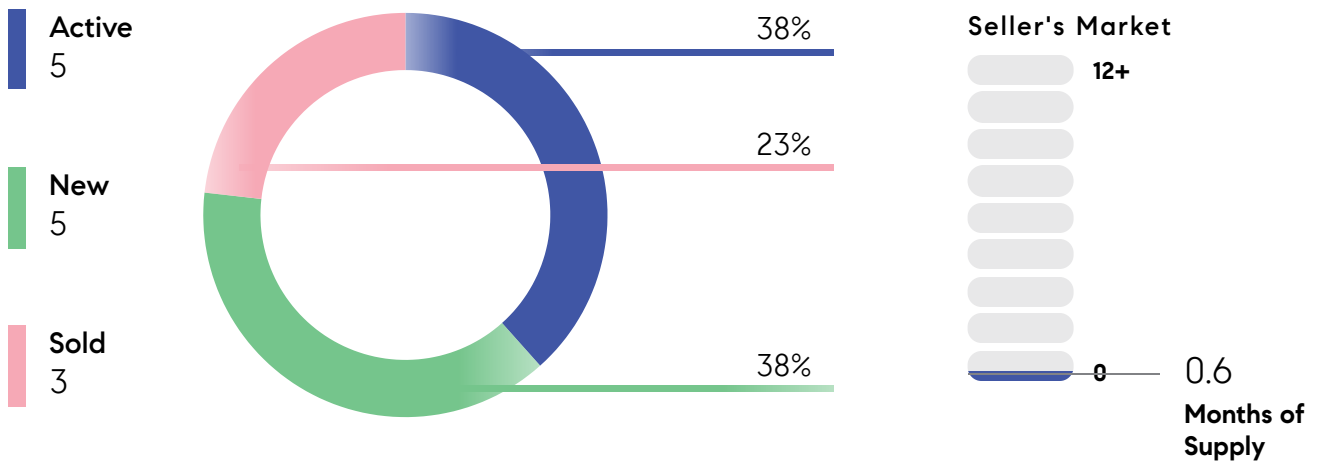
Morningside NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,509,083	20	117.4%	\$1,772,333
YoY Change	2.0%	-45.9%	6.5%	8.7%

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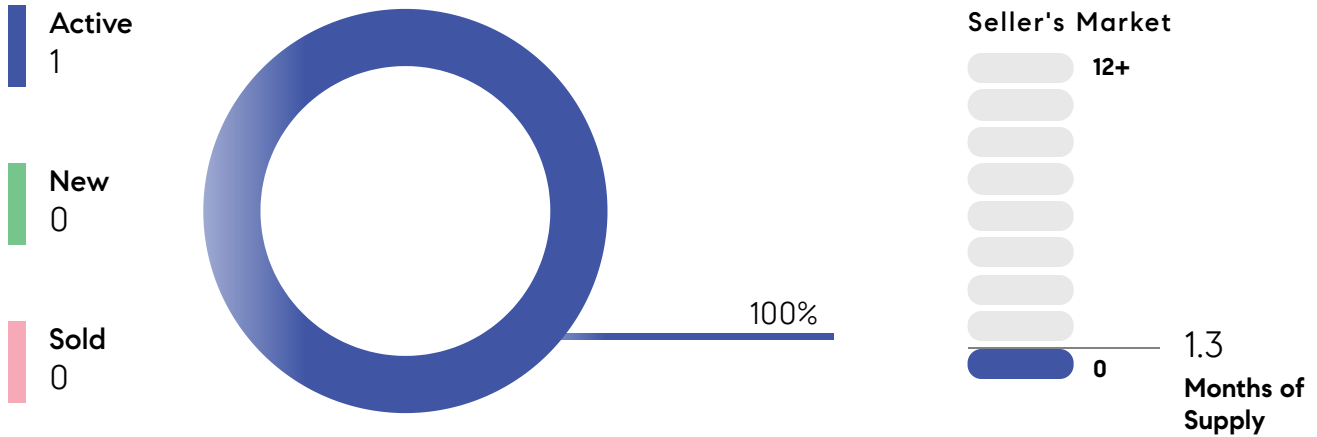
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$824,780	91	101.2%	\$835,000
YoY Change	20.0%	106.8%	-1.9%	17.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

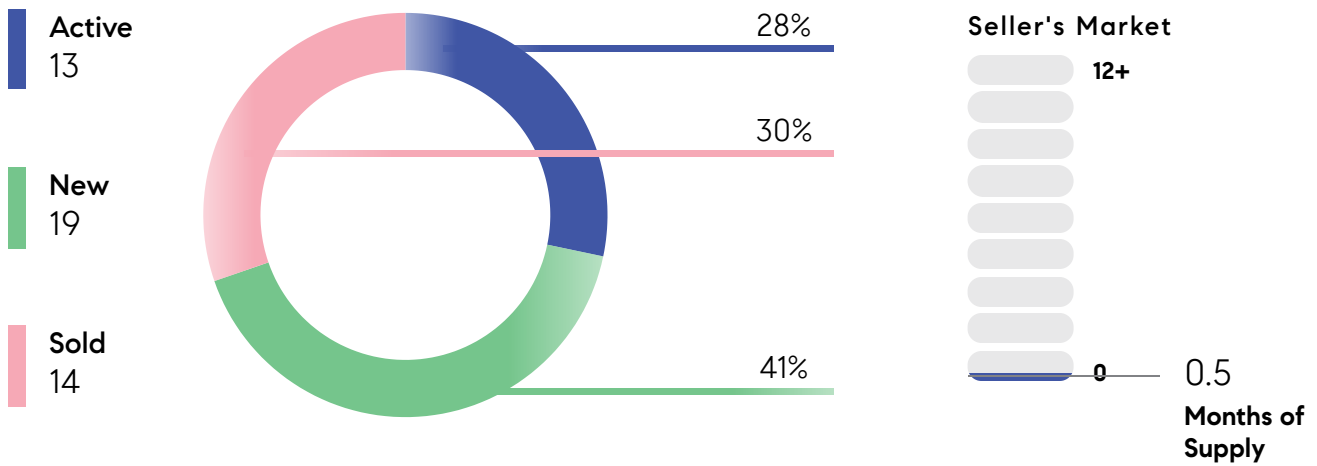
Peachtree Corners NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



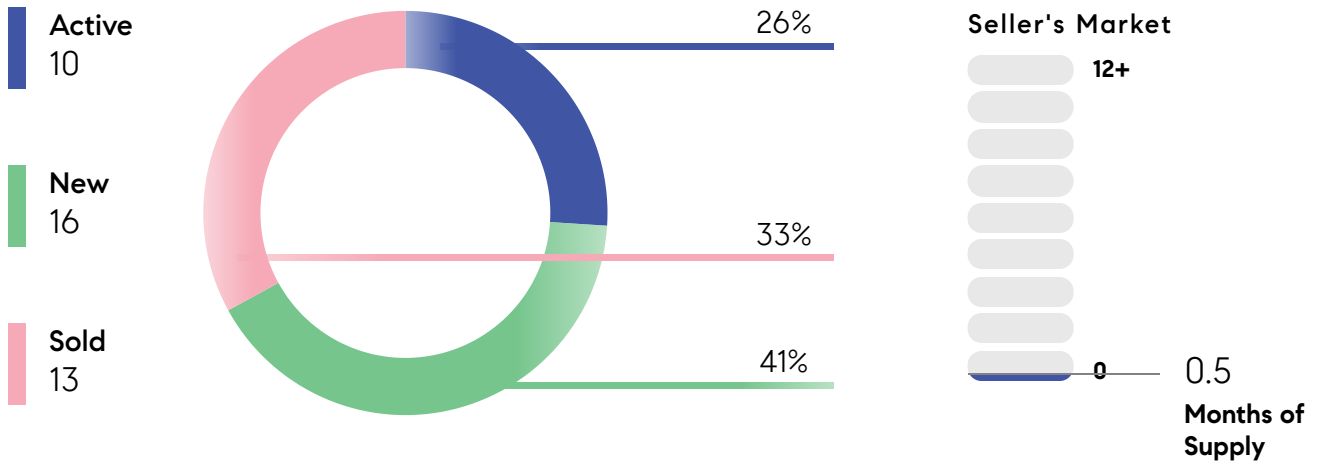
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$556,143	33	92.6%	\$514,721
YoY Change	6.3%	3.1%	7.6%	14.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Peachtree Corners NOVEMBER 2021

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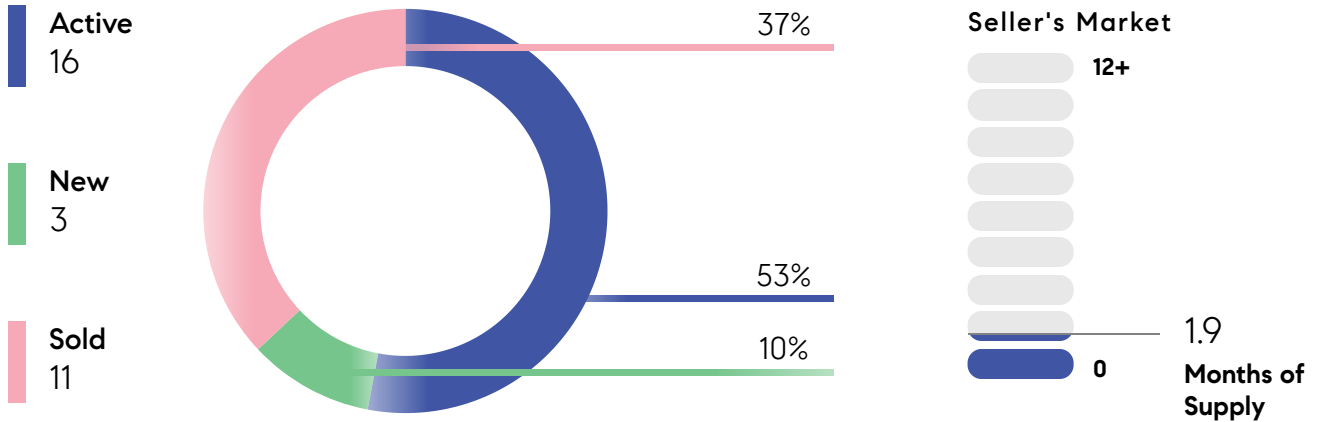
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$328,486	10	96.1%	\$315,531
YoY Change	33.1%	-73.0%	5.7%	40.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

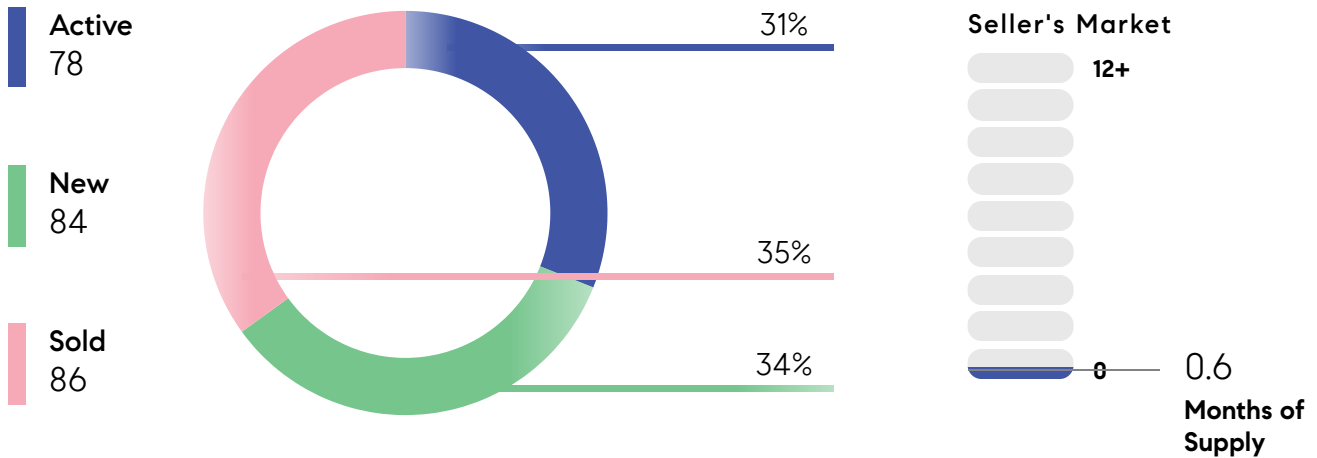
Roswell NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$2,700,000	52	56.5%	\$1,526,111
YoY Change	81.3%	-66.2%	-47.5%	-4.8%

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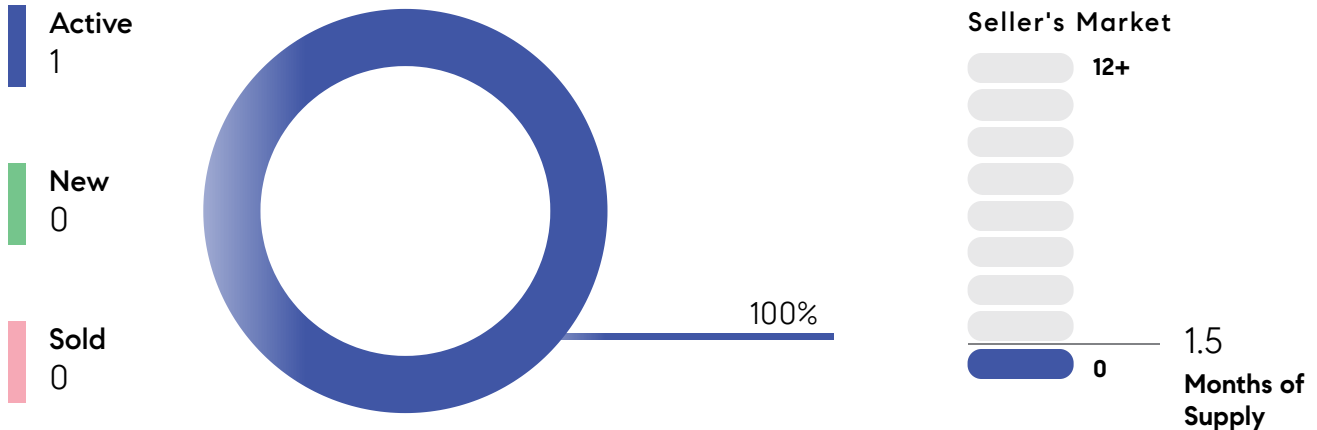
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$563,783	24	98.2%	\$553,588
YoY Change	18.1%	-20.0%	-0.9%	17.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

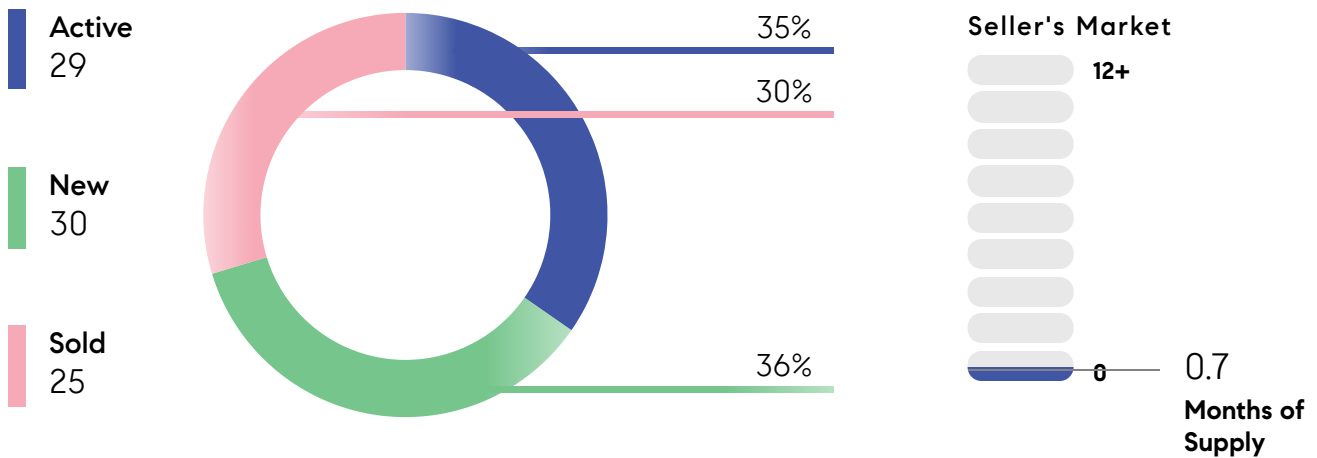
Roswell NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



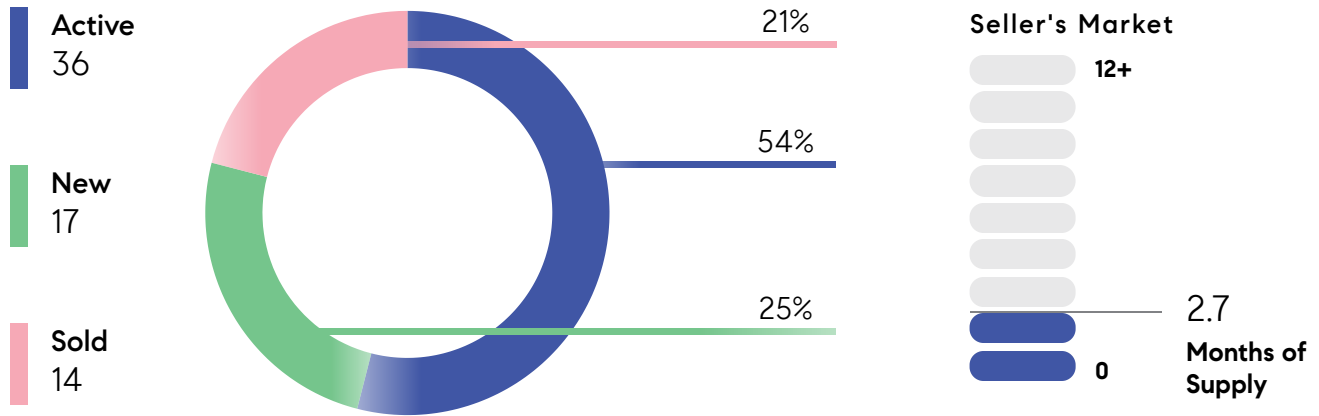
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$418,733	21	91.8%	\$384,196
YoY Change	12.9%	-66.1%	-9.2%	2.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

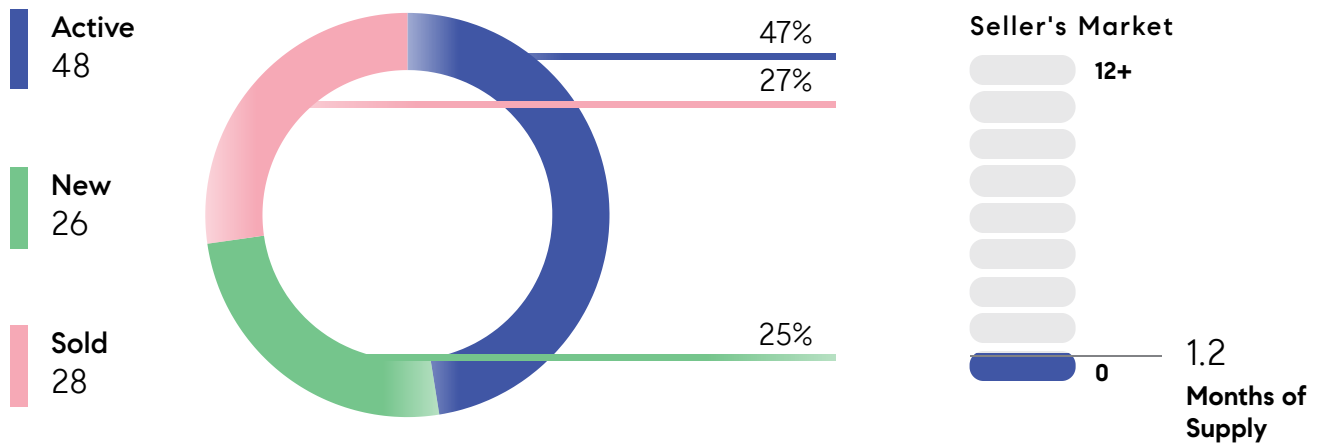
Sandy Springs NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,819,588	84	119.0%	\$2,165,714
YoY Change	-0.8%	20.0%	33.4%	32.3%

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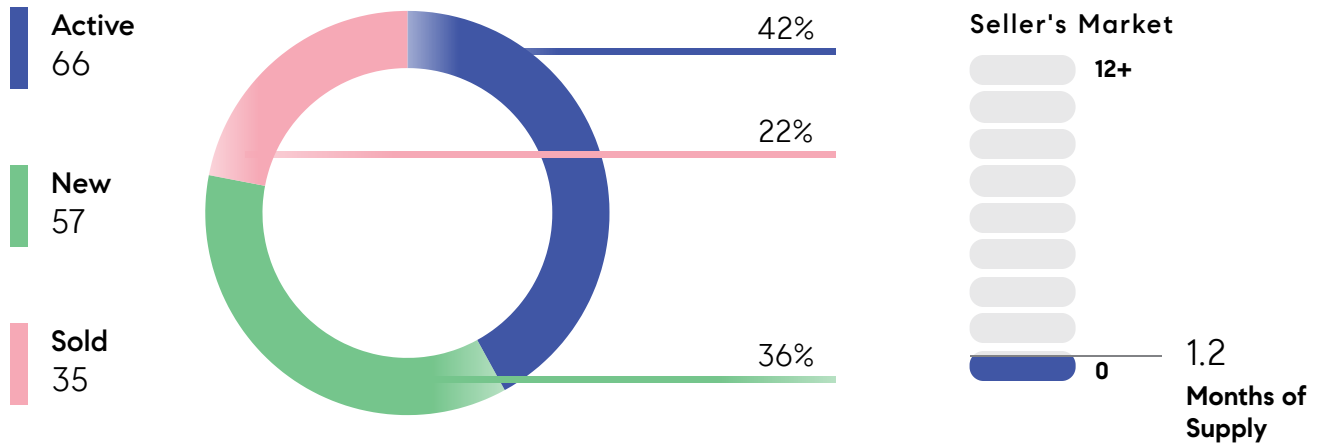
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$678,085	27	103.9%	\$704,625
YoY Change	0.3%	-50.9%	7.9%	8.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Sandy Springs NOVEMBER 2021

ATTACHED UNDER 1M



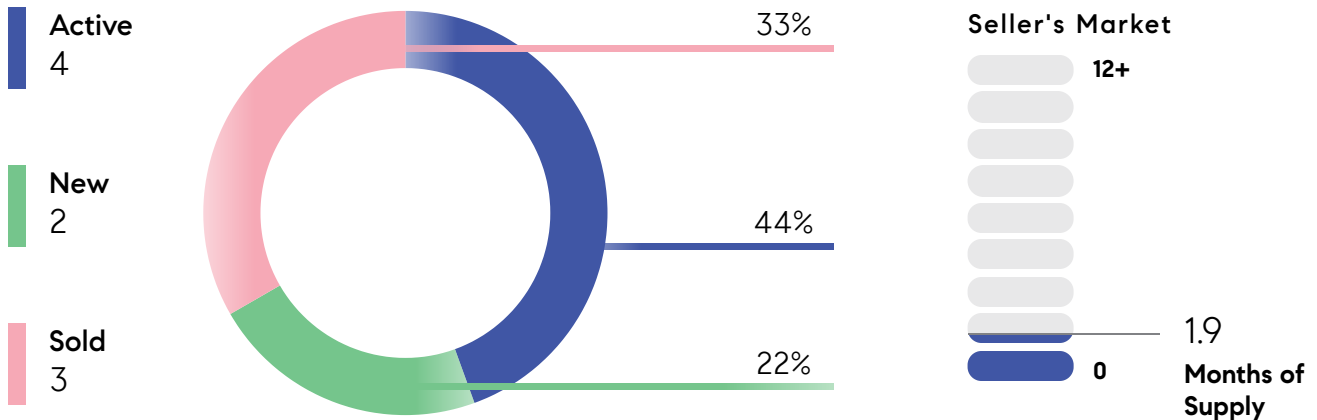
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$286,105	24	100.0%	\$286,057
YoY Change	-2.3%	-48.9%	-0.7%	-3.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

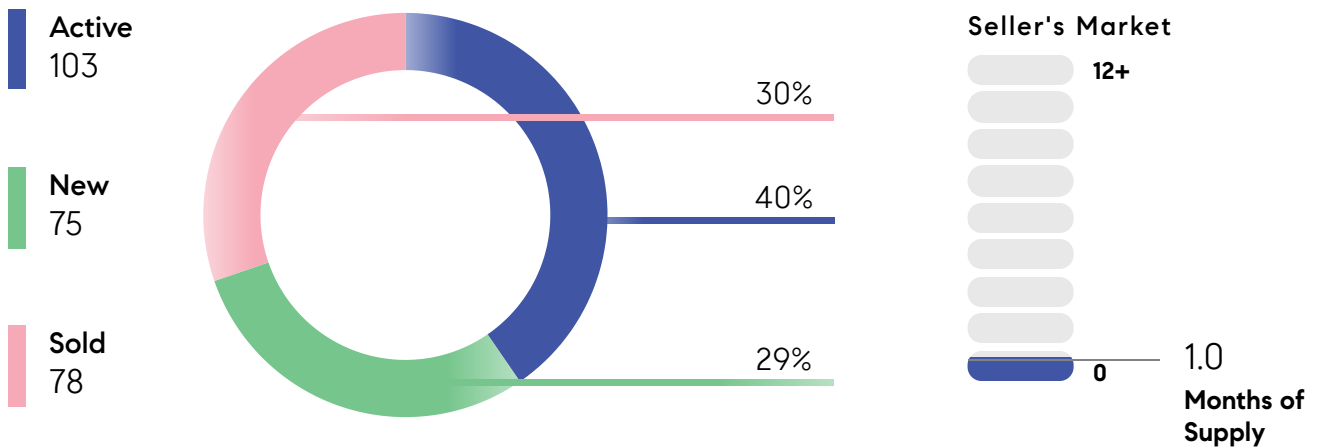
Smyrna NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,149,750	38	138.5%	\$1,592,944
YoY Change	3.9%	-35.6%	17.5%	22.0%

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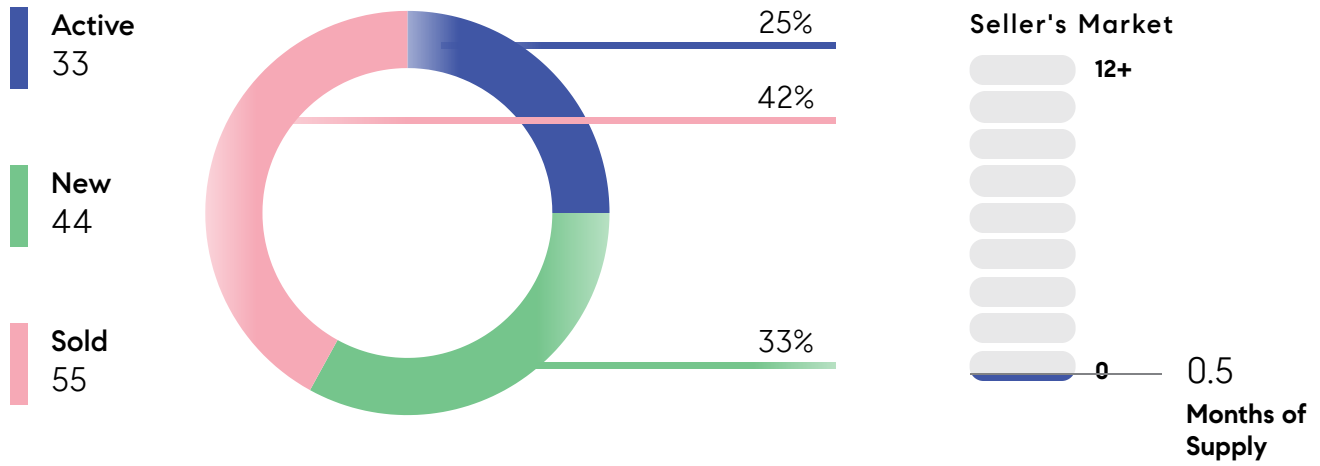
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$466,871	20	101.6%	\$474,443
YoY Change	9.5%	-35.5%	7.5%	17.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Smyrna NOVEMBER 2021

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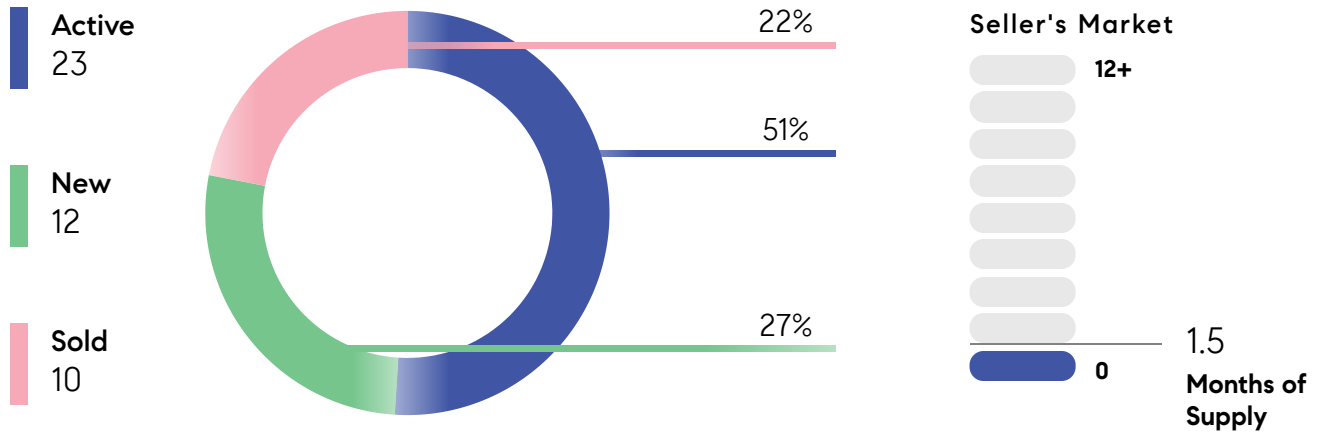
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$330,766	15	100.3%	\$331,881
YoY Change	7.4%	-57.1%	2.7%	10.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

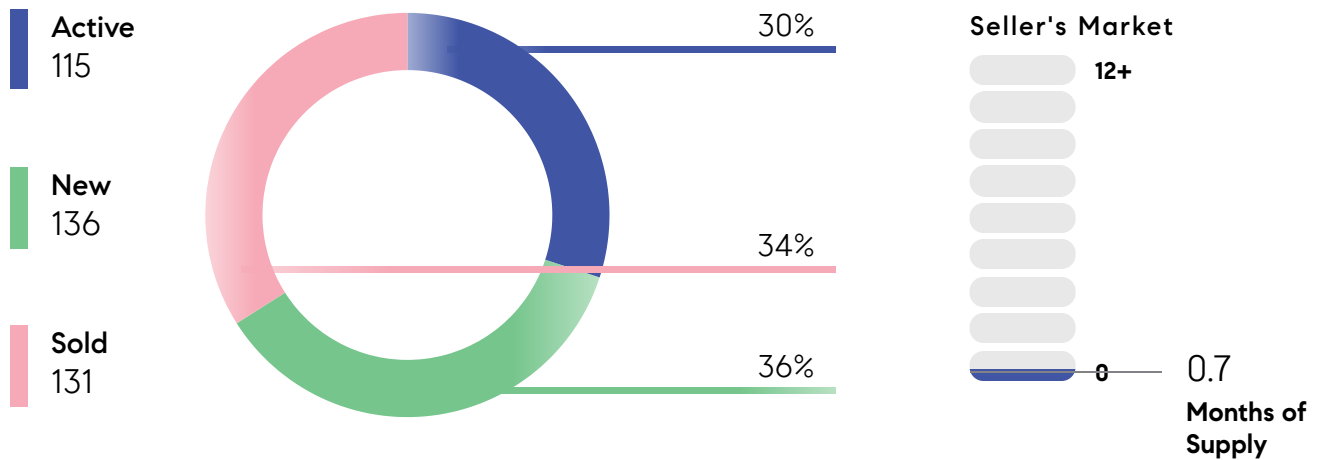
Suwanee & Duluth NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,782,367	56	103.2%	\$1,839,140
YoY Change	-0.6%	-47.7%	22.4%	21.6%

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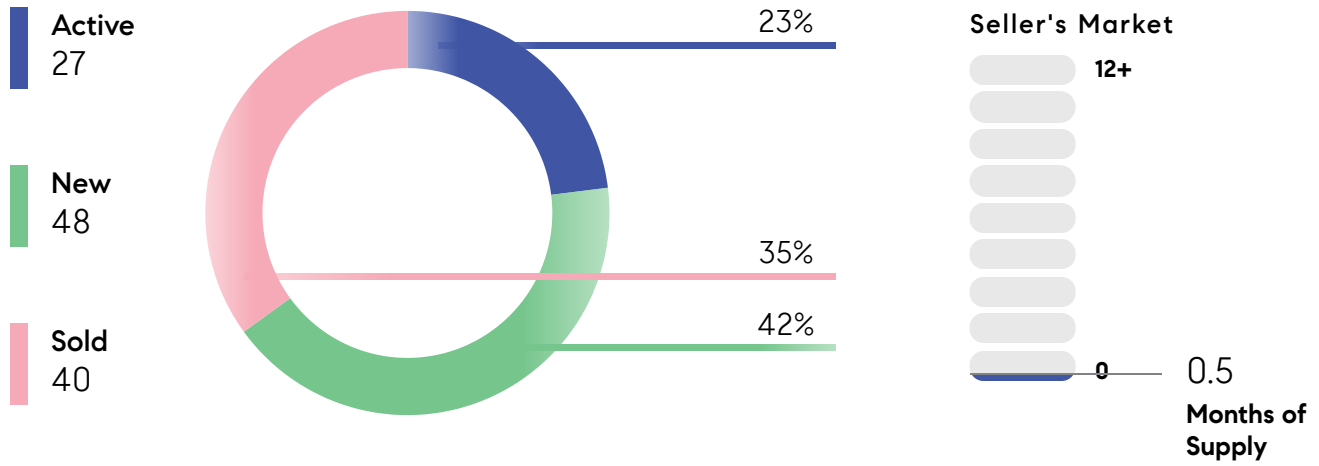
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$486,256	18	100.6%	\$489,246
YoY Change	16.0%	-51.4%	-2.9%	12.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Suwanee & Duluth NOVEMBER 2021

ATTACHED UNDER 1M



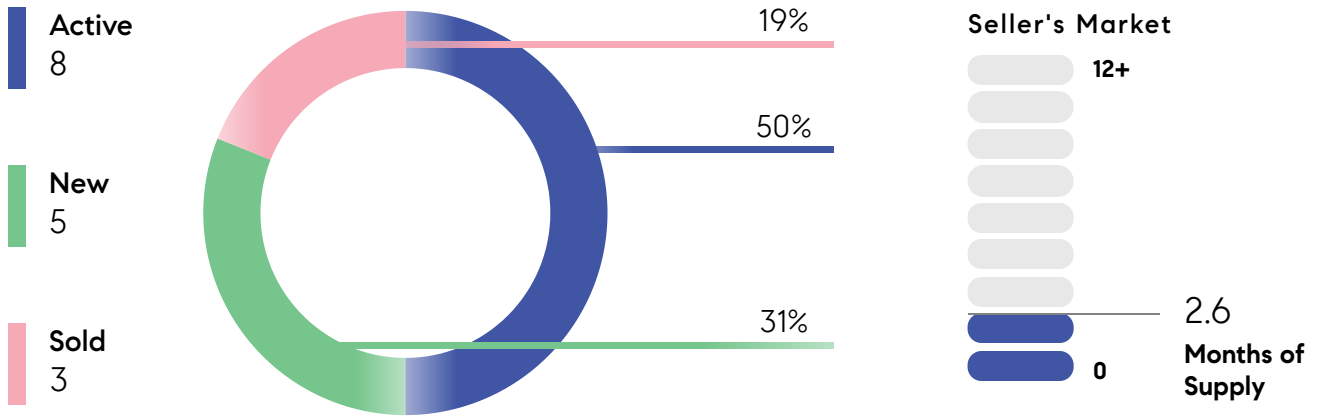
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$392,421	14	86.3%	\$338,580
YoY Change	23.3%	-57.6%	-7.3%	14.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

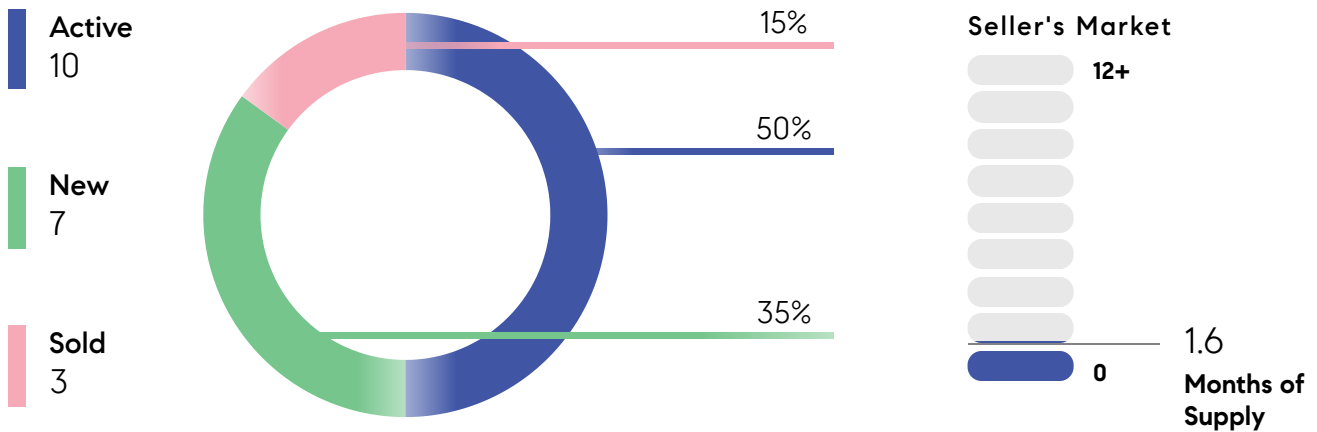
Vinings NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,332,980	7	115.3%	\$1,537,333
YoY Change	-13.7%	-	-	-

DETACHED UNDER 1M



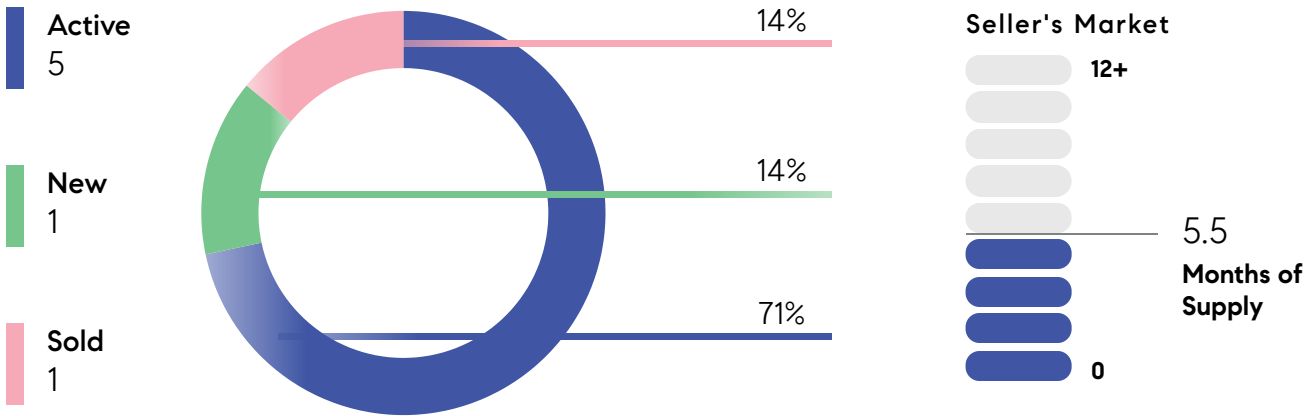
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$716,403	36	87.1%	\$624,160
YoY Change	65.6%	-10.0%	-36.2%	5.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

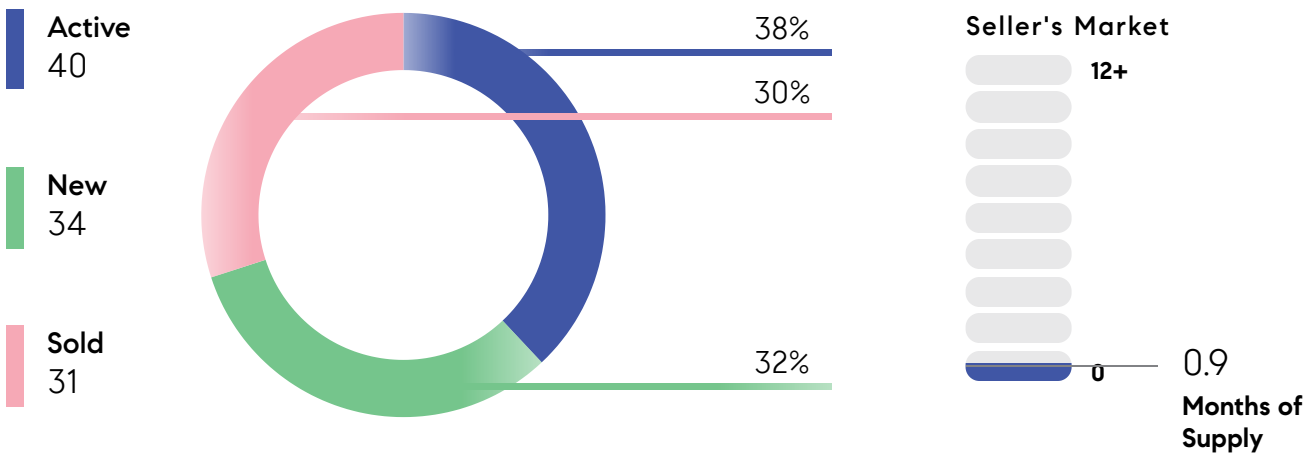
Vinings NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,595,000	60	77.4%	\$1,235,000
YoY Change	39.0%	-	-	-

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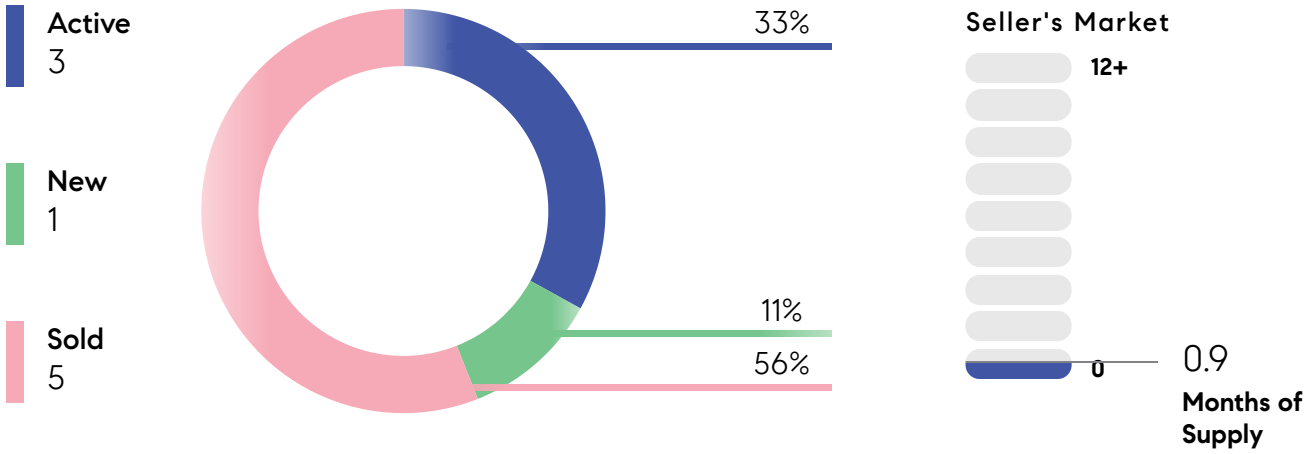
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$418,747	15	94.6%	\$396,135
YoY Change	17.2%	-70.0%	0.1%	17.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

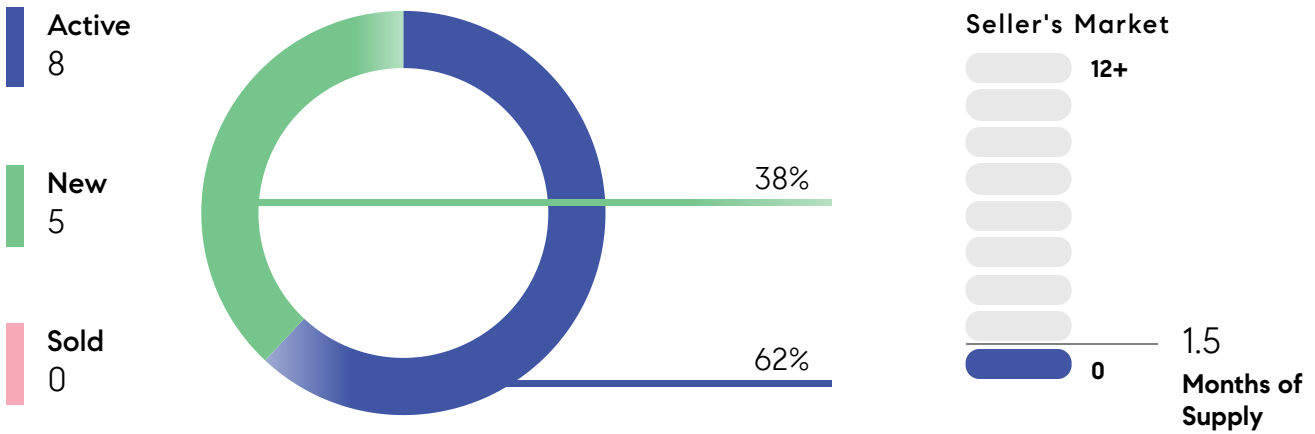
Virginia Highland NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,750,000	20	87.2%	\$1,526,500
YoY Change	39.3%	33.3%	-22.4%	8.0%

DETACHED UNDER 1M



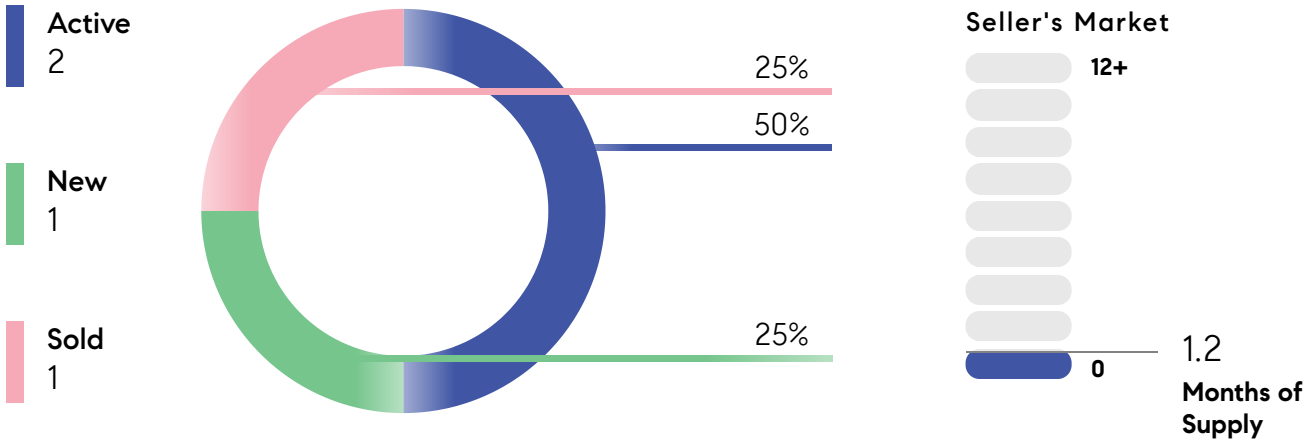
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$735,780	-	-	-
YoY Change	-10.7%	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Virginia Highland NOVEMBER 2021

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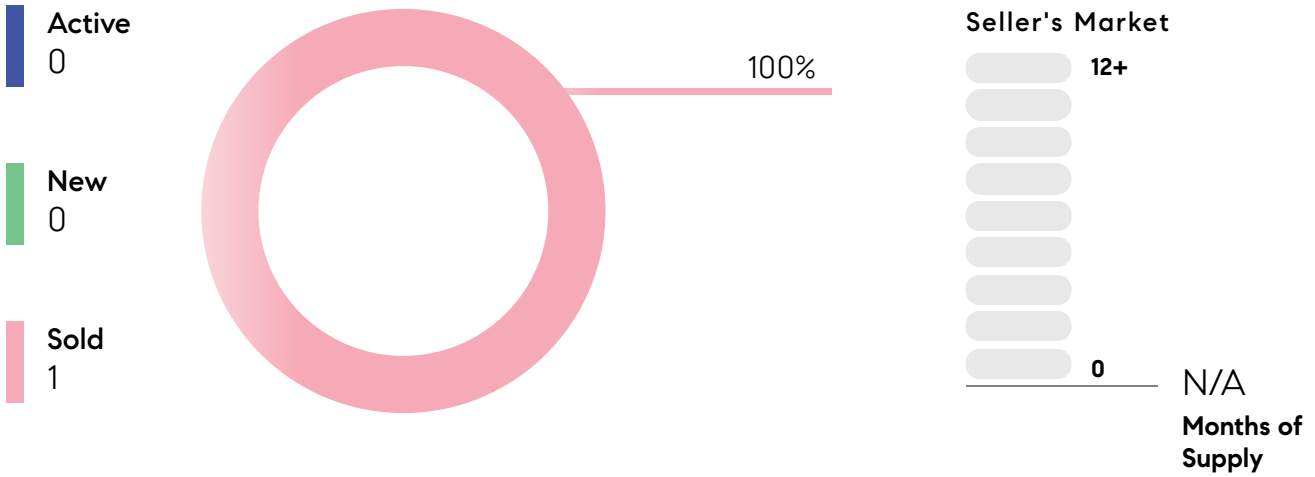
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$870,000	8	89.1%	\$775,000
YoY Change	150.1%	-27.3%	39.9%	249.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

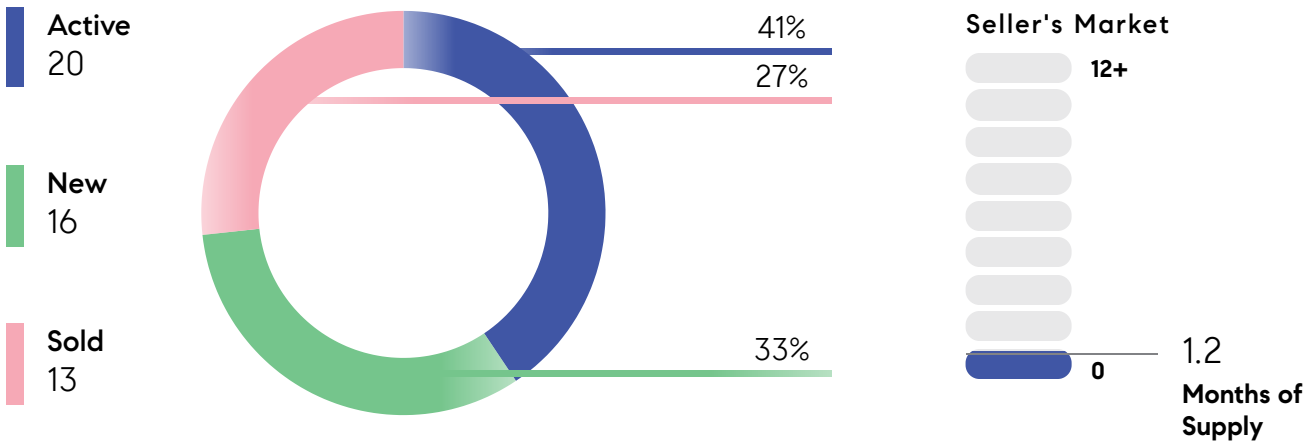
West Midtown NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	-	10	-	\$1,150,000
YoY Change	-	-	-	-

DETACHED UNDER 1M



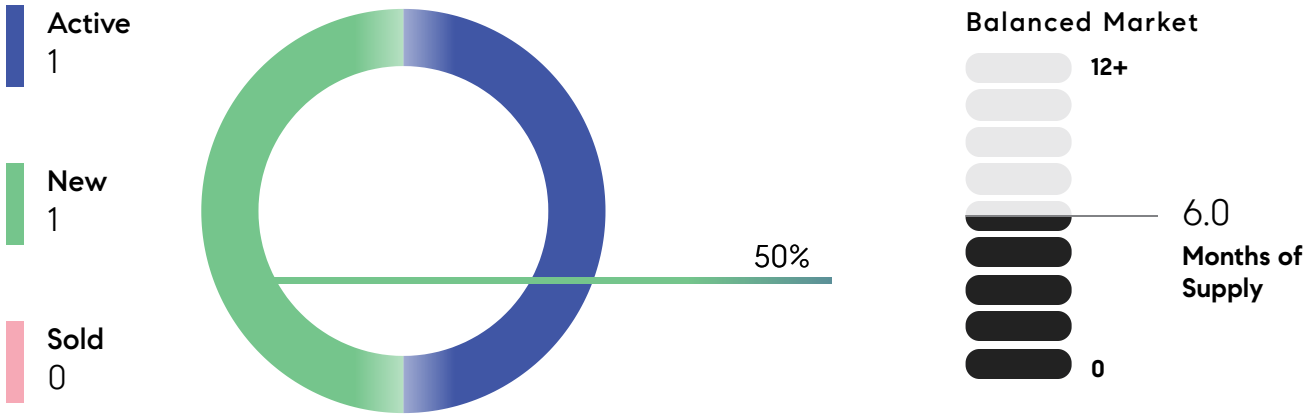
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$556,806	38	115.4%	\$642,331
YoY Change	17.4%	280.0%	13.9%	33.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

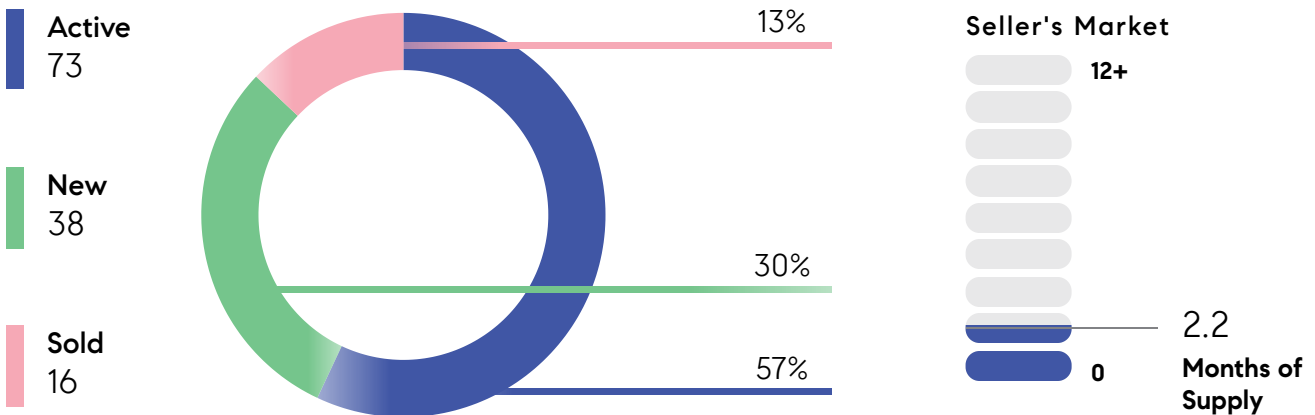
West Midtown NOVEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,007,467	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



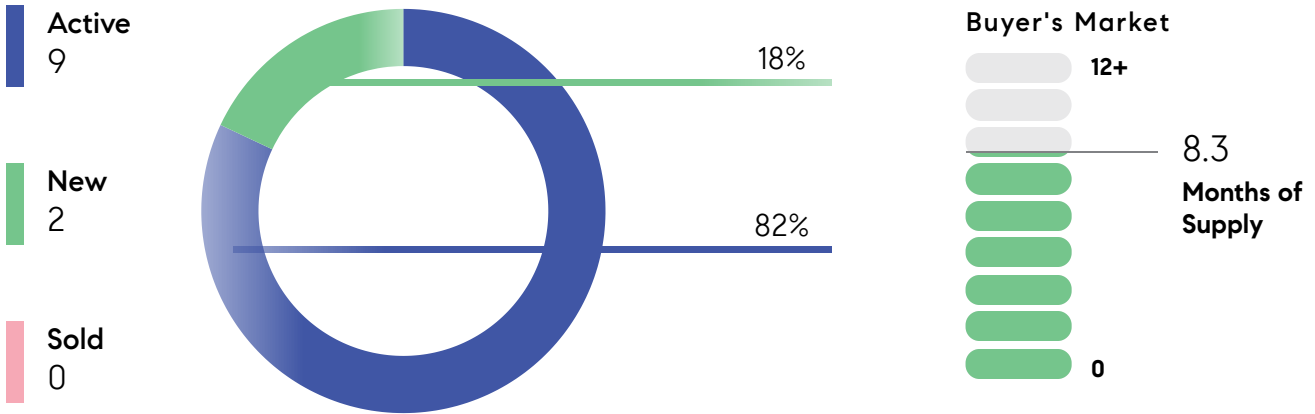
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$550,233	32	74.4%	\$409,112
YoY Change	41.7%	-65.2%	-26.1%	4.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

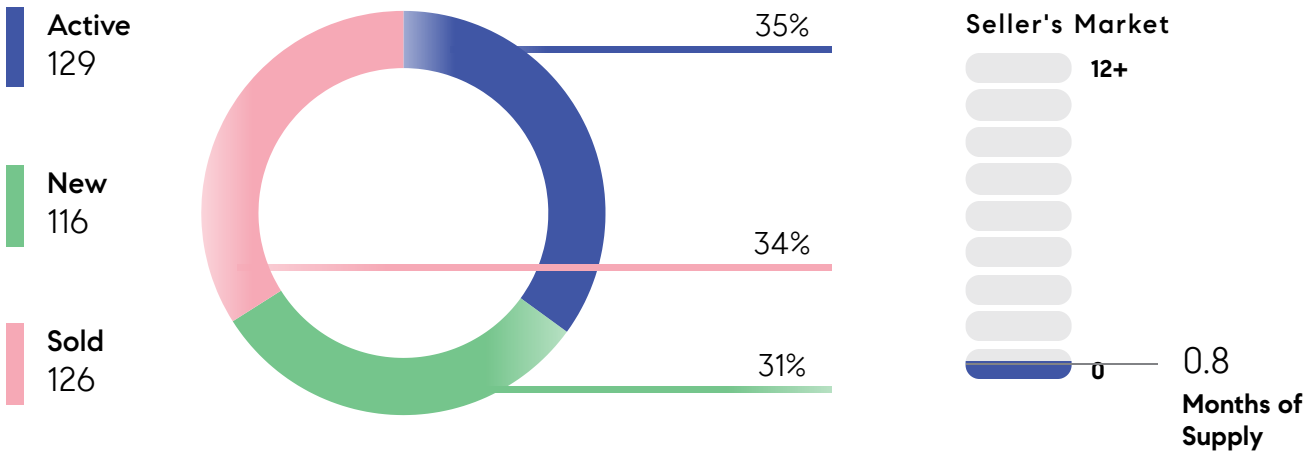
Woodstock NOVEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$1,697,000	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



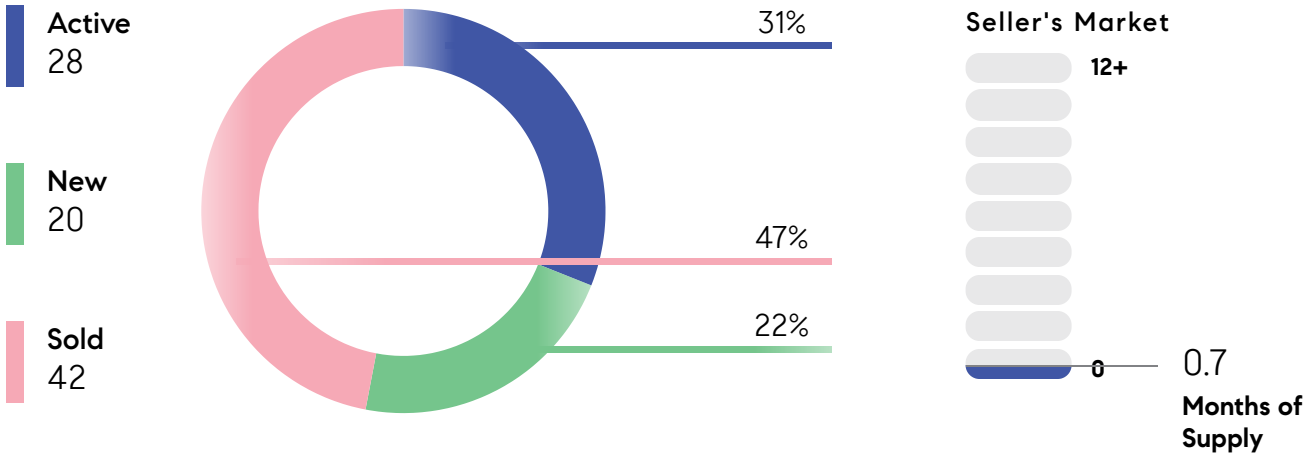
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$432,221	17	95.8%	\$414,174
YoY Change	20.7%	-54.1%	-4.1%	15.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Woodstock NOVEMBER 2021

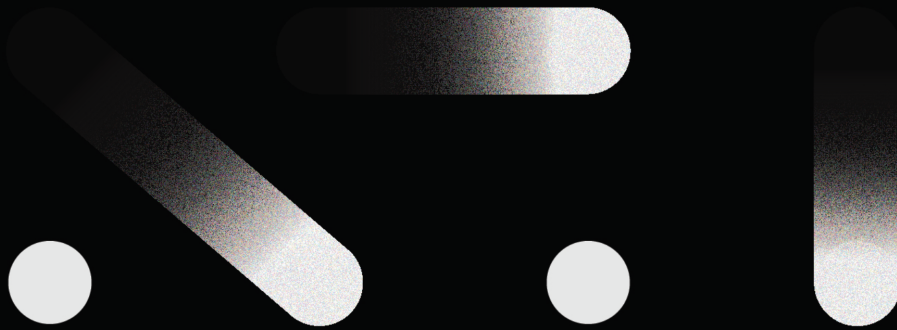
ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
November 2021	\$395,061	10	85.1%	\$336,200
YoY Change	17.2%	-74.4%	6.2%	24.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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