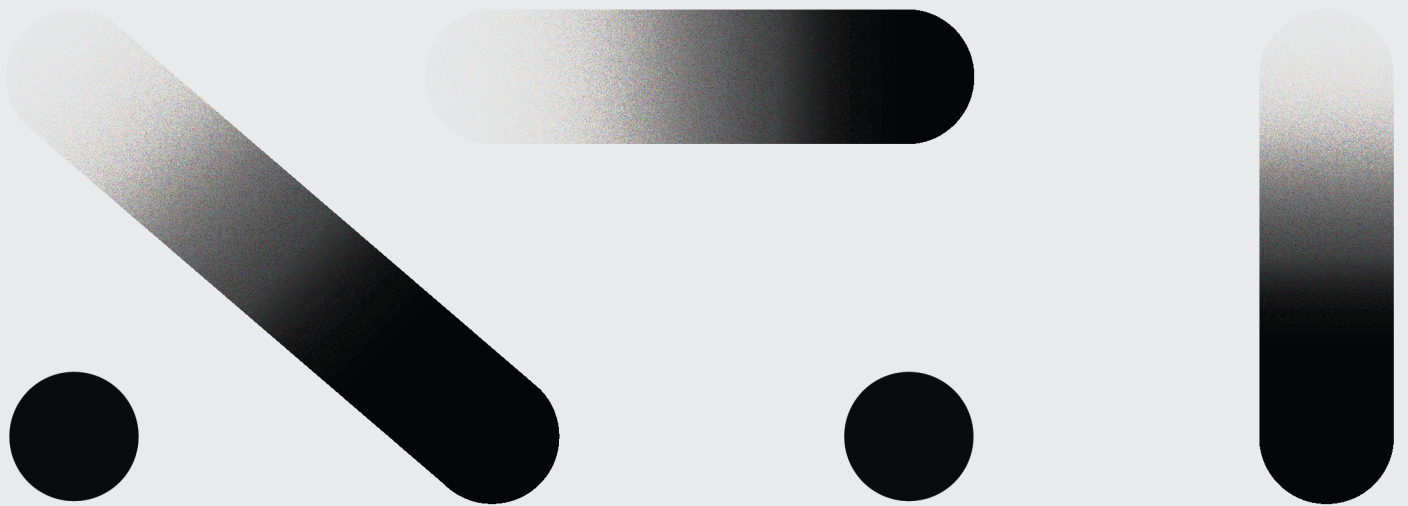


COMPASS



MARKET INSIGHTS





COMPASS OFFICES

Buckhead

3107 Peachtree Road NE, Suite A-1
Atlanta, GA 30305

Intown

1409 Peachtree Street NE
Atlanta, GA 30309

North Atlanta

8000 Avalon Boulevard, Suite 100
Alpharetta, GA 30009

Greater Atlanta Market Insights

SEPTEMBER 2021



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- 29. VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on October 1st, 2021.

NEW

is defined as any properties put on the market during September 2021.

CONTRACT SIGNED

figures are based on publicly reported transactions as of October 1st, 2021. The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by October 1st, 2021.

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

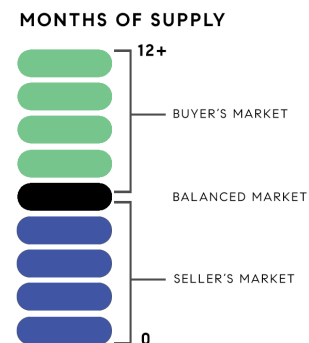
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

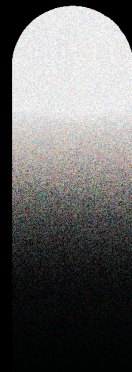
SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

YEAR-OVER-YEAR (YOY) CHANGE

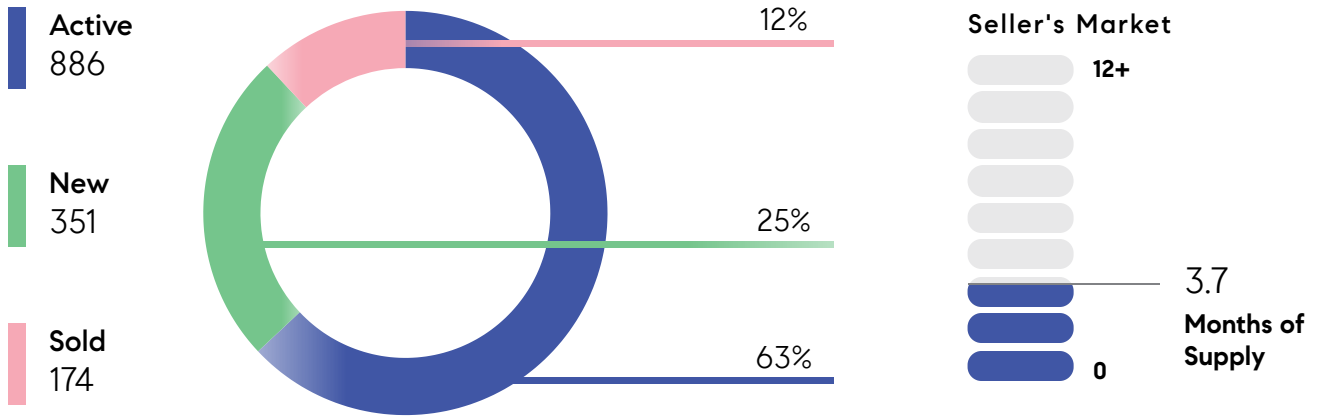
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





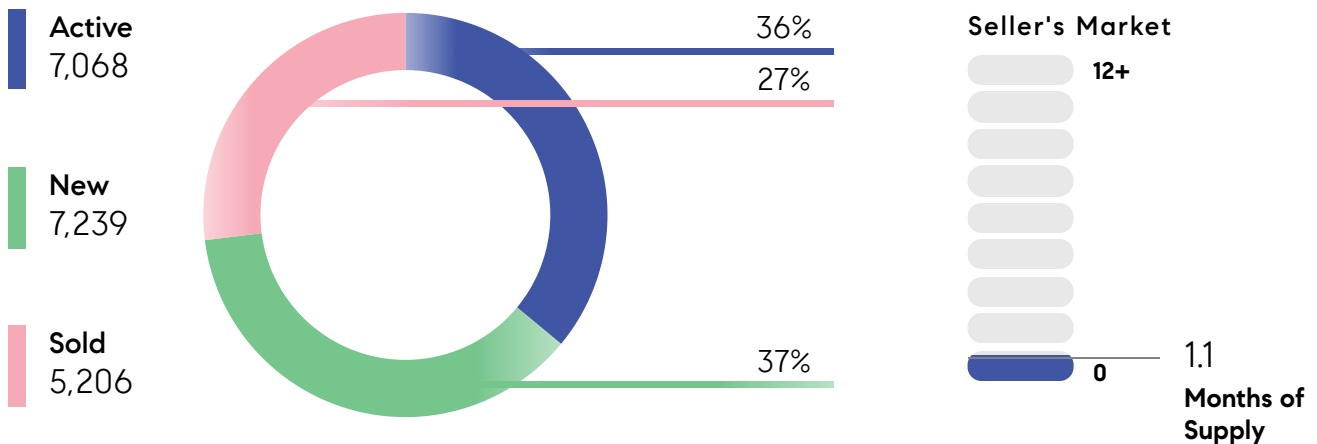
Overall Atlanta SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,695,405	46	97.9%	\$1,608,069
YoY Change	-4.6%	-54.0%	1.7%	3.3%

DETACHED UNDER 1M



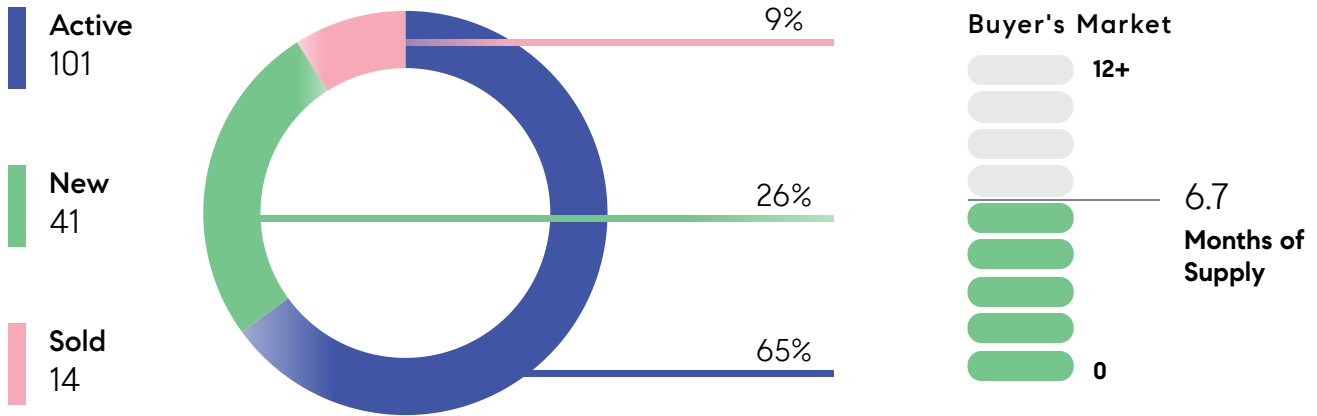
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$402,656	18	101.3%	\$390,089
YoY Change	13.1%	-59.1%	2.1%	14.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

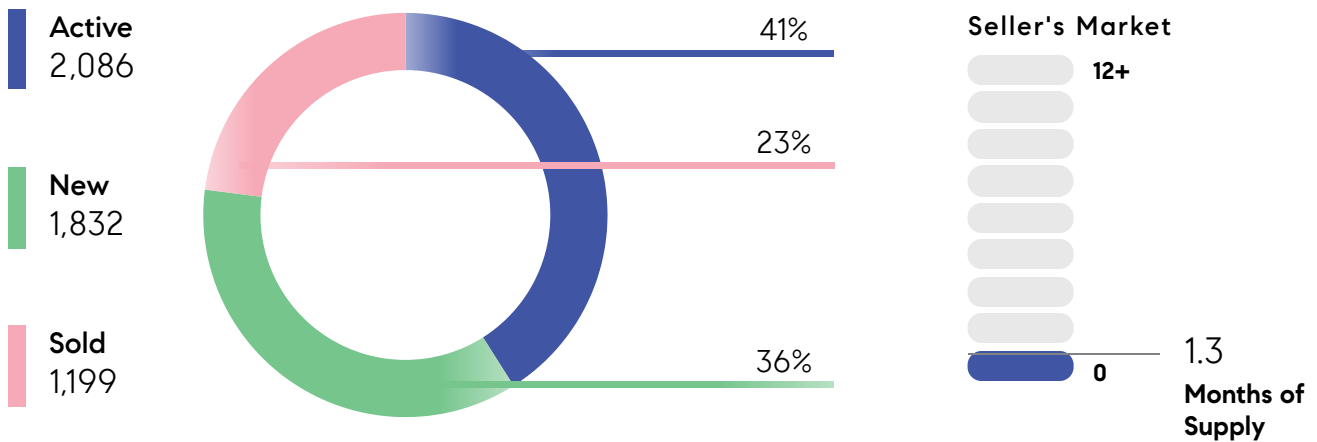
Overall Atlanta SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,592,202	85	96.3%	\$1,410,429
YoY Change	-7.8%	193.1%	1.9%	8.9%

ATTACHED UNDER 1M



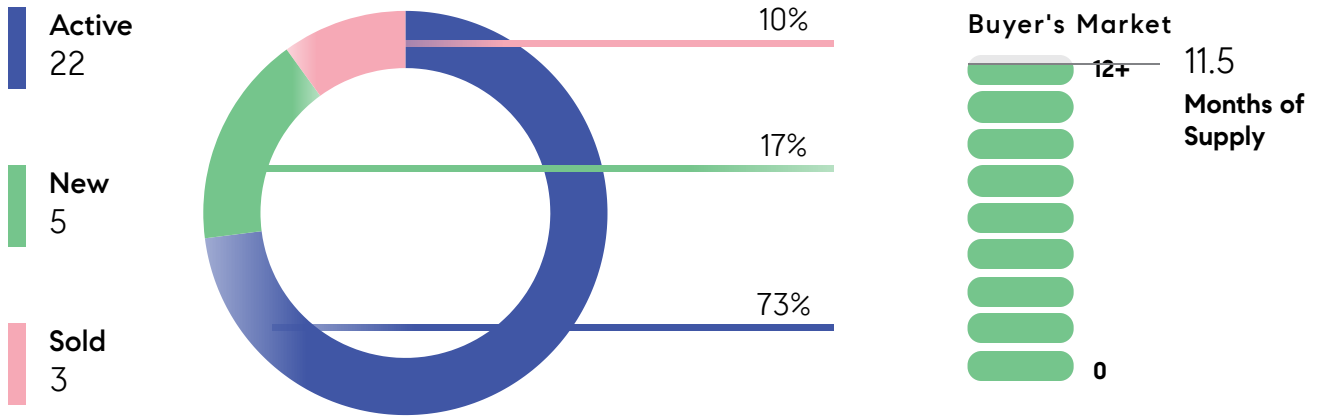
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$334,026	24	100.4%	\$315,831
YoY Change	6.7%	-52.0%	-58.8%	9.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS Compulsory Listing Areas | The information is believed to be accurate but is not warranted.

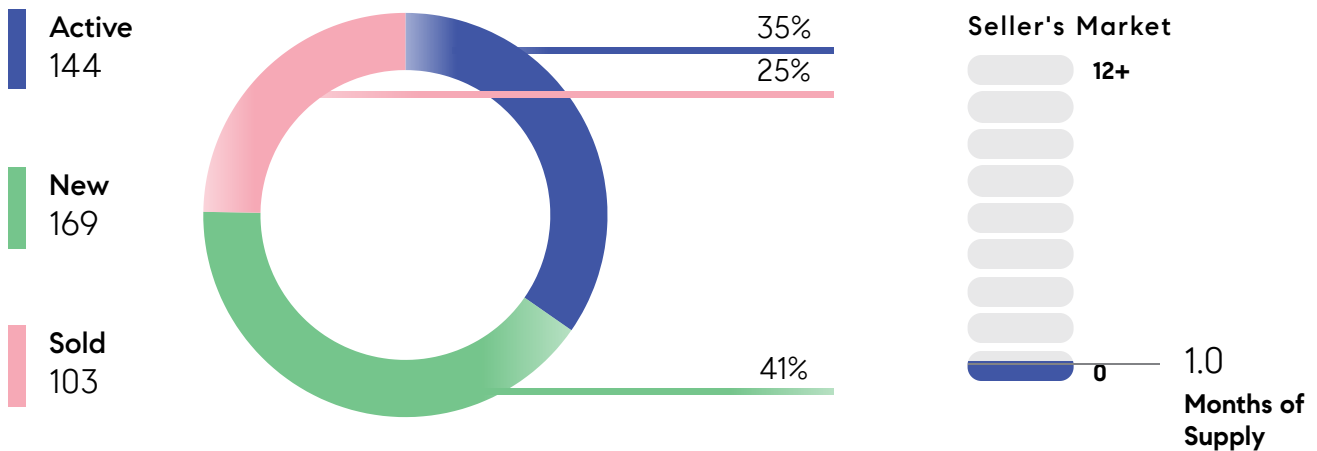
Acworth SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,389,800	131	48.3%	\$1,155,000
YoY Change	-	9.2%	-	-21.5%

DETACHED UNDER 1M



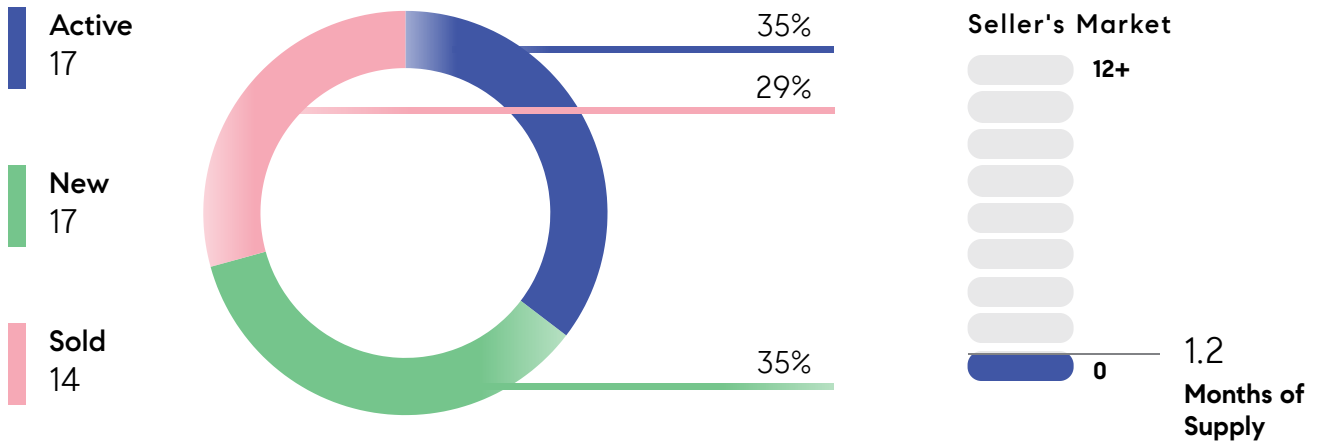
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$401,566	20	94.3%	\$378,746
YoY Change	11.6%	-44.4%	3.4%	15.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Acworth SEPTEMBER 2021

ATTACHED UNDER 1M



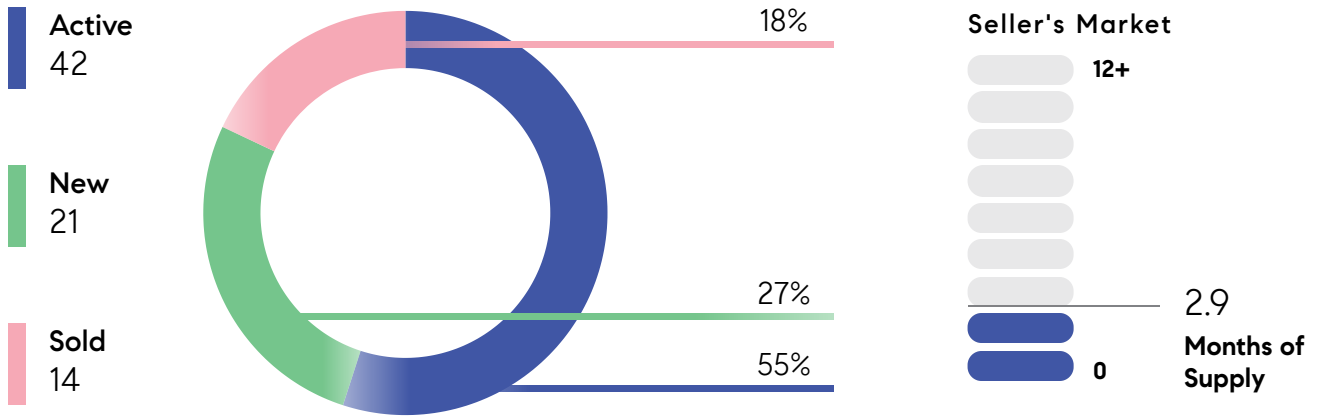
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$276,647	8	97.4%	\$269,500
YoY Change	20.7%	14.3%	-1.7%	18.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

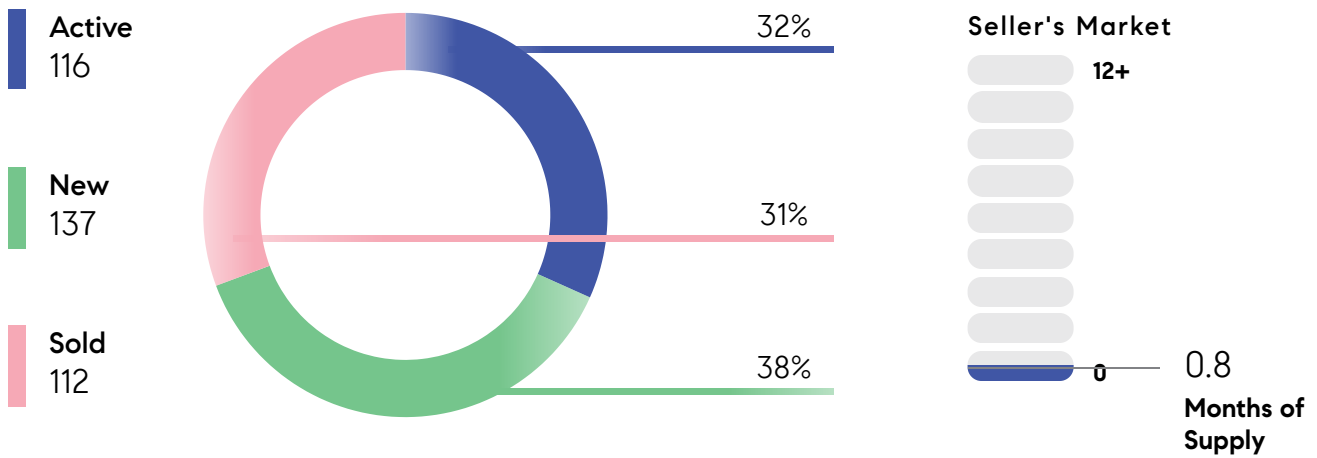
Alpharetta SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,619,214	24	104.2%	\$1,687,461
YoY Change	-10.0%	-82.1%	50.2%	35.2%

DETACHED UNDER 1M



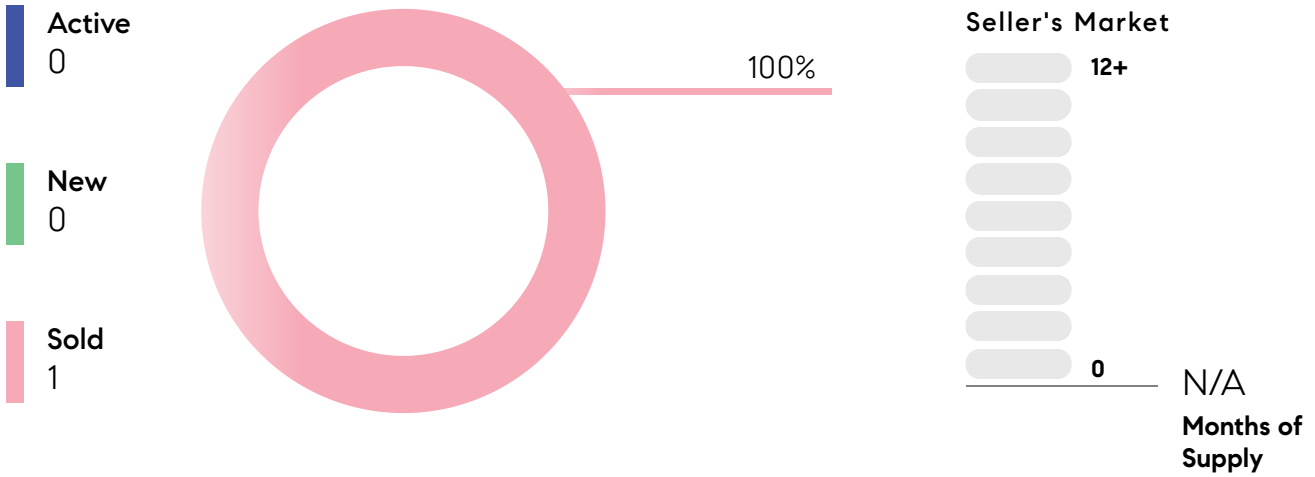
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$575,293	20	99.4%	\$572,049
YoY Change	7.1%	-52.4%	2.6%	9.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

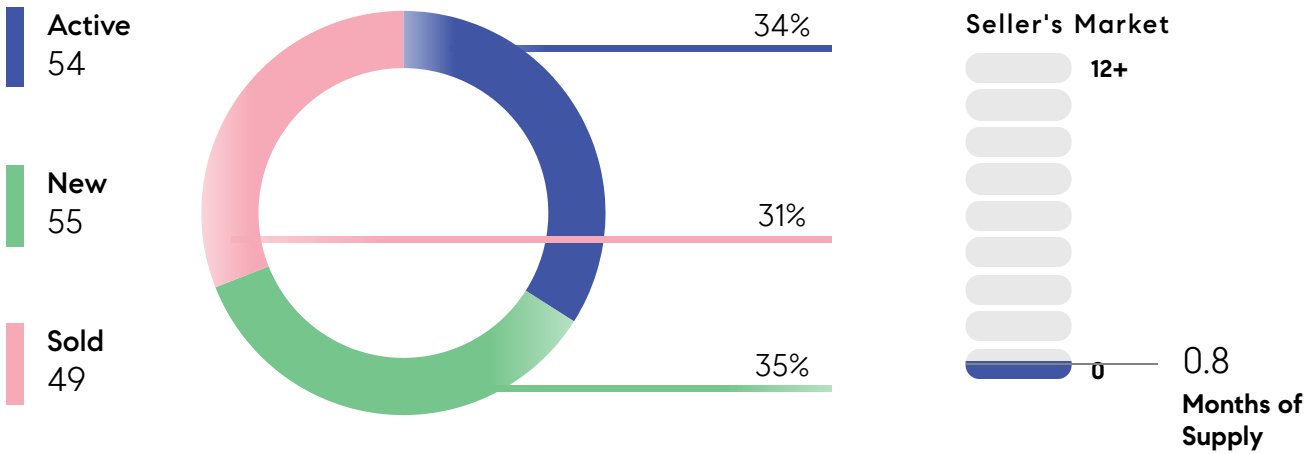
Alpharetta SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	-	35	-	\$1,075,000
YoY Change	-	20.7%	-	-6.3%

ATTACHED UNDER 1M



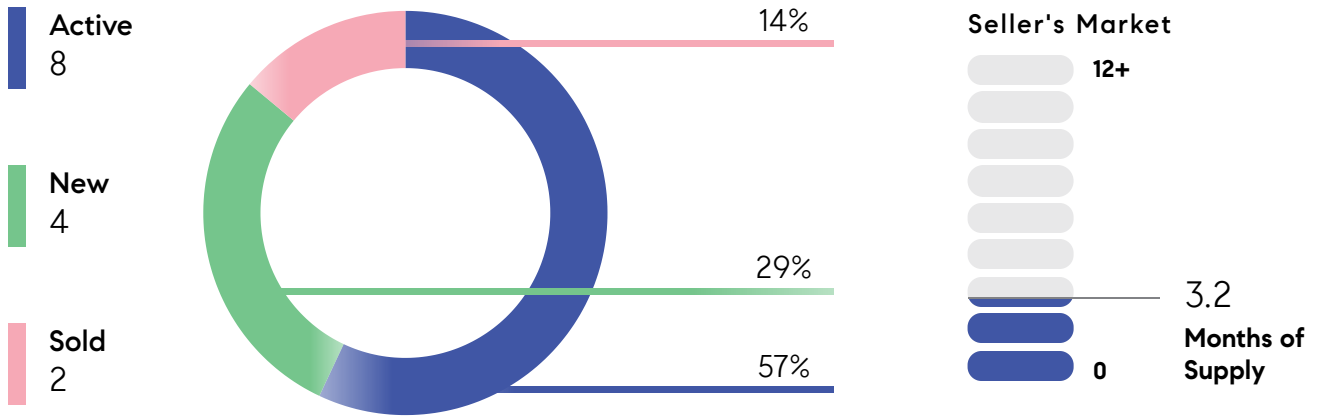
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$396,618	21	104.4%	\$414,121
YoY Change	2.3%	-41.7%	0.0%	2.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

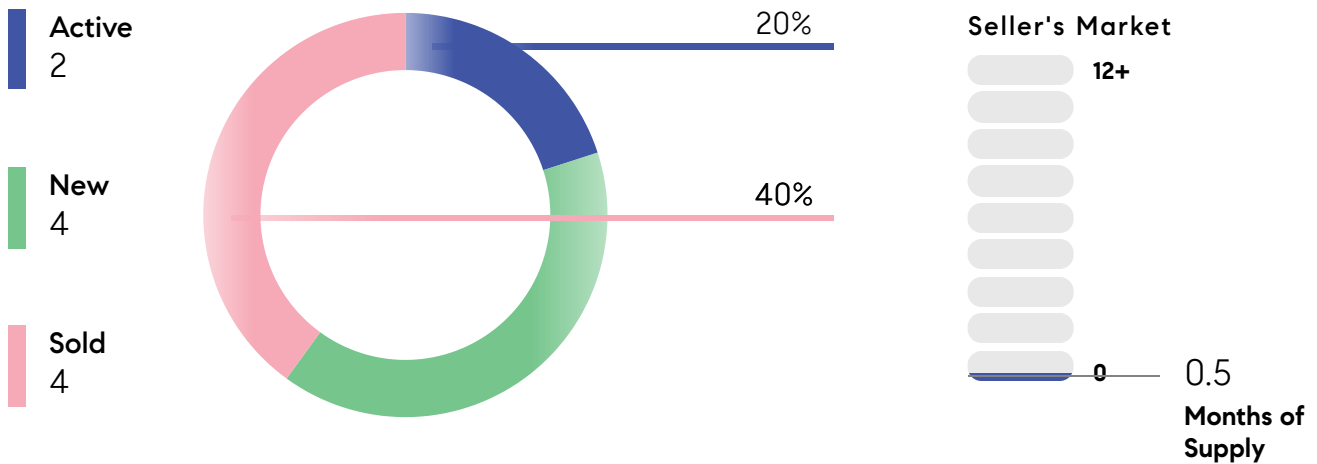
Ansley Park SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,621,000	7	50.1%	\$1,312,500
YoY Change	39.0%	-95.2%	-50.5%	-31.2%

DETACHED UNDER 1M



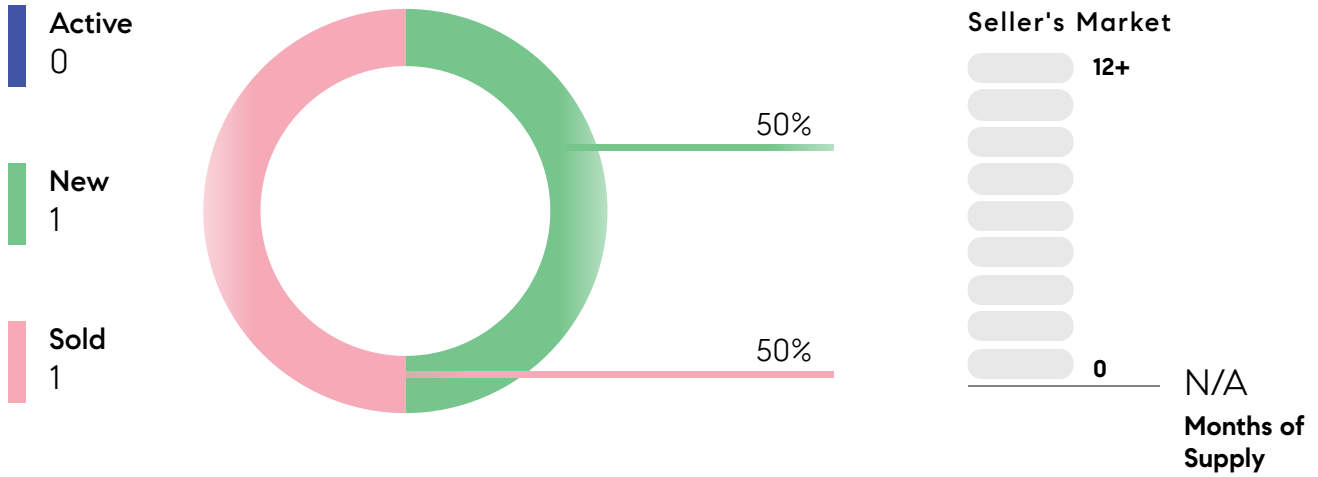
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$559,974	12	115.0%	\$644,213
YoY Change	39.6%	-95.5%	-25.6%	3.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Ansley Park SEPTEMBER 2021

ATTACHED UNDER 1M



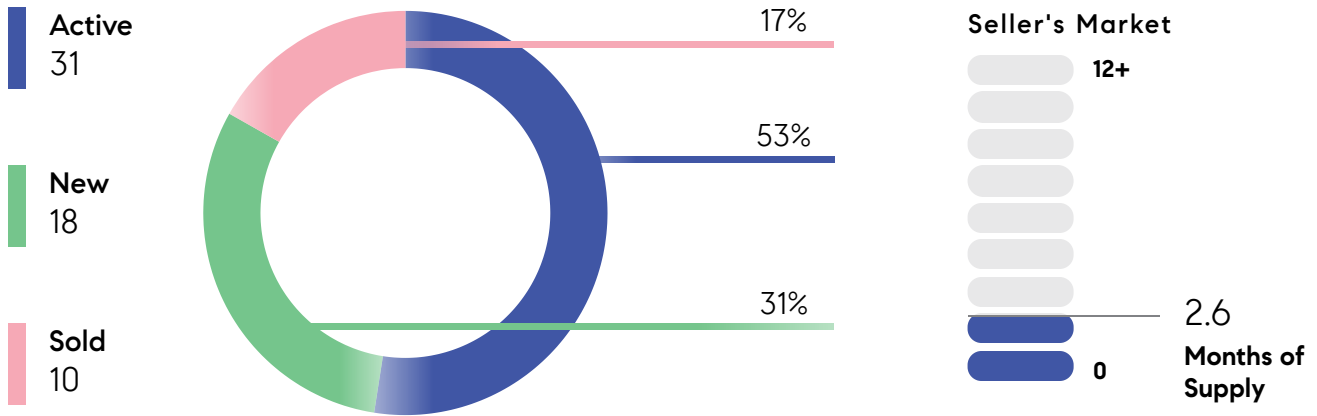
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$210,000	25	295.2%	\$620,000
YoY Change	-2.3%	-56.1%	64.4%	60.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

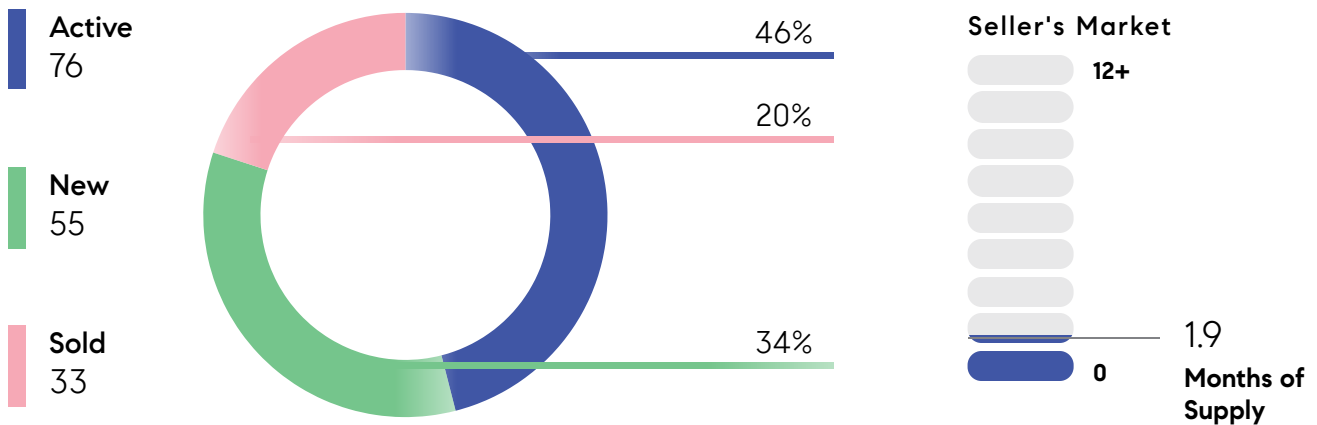
Brookhaven SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,377,100	31	99.4%	\$1,369,072
YoY Change	15.0%	-46.6%	0.9%	16.0%

DETACHED UNDER 1M



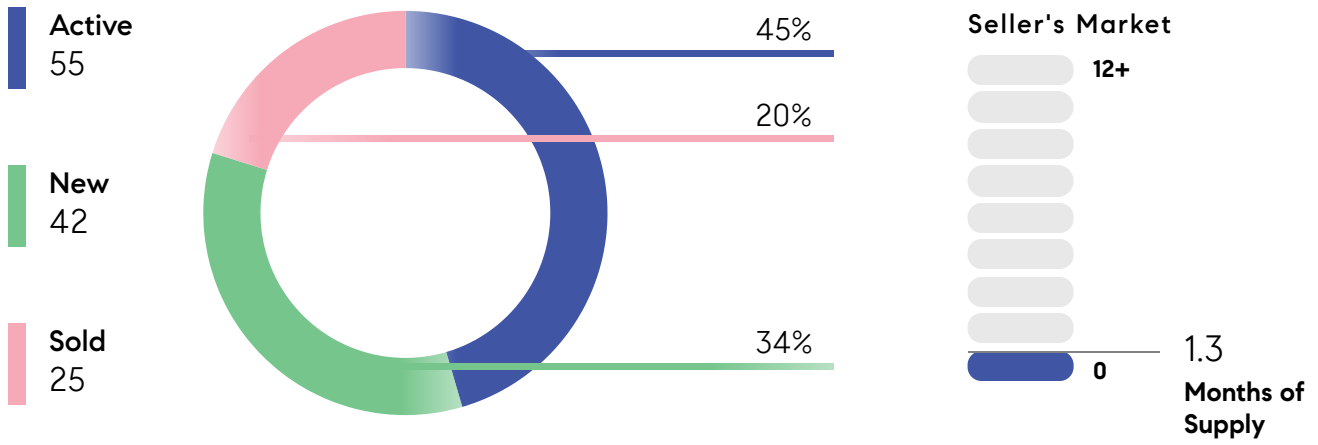
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$654,704	23	96.2%	\$629,685
YoY Change	2.7%	-51.1%	-4.0%	-1.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Brookhaven SEPTEMBER 2021

ATTACHED UNDER 1M



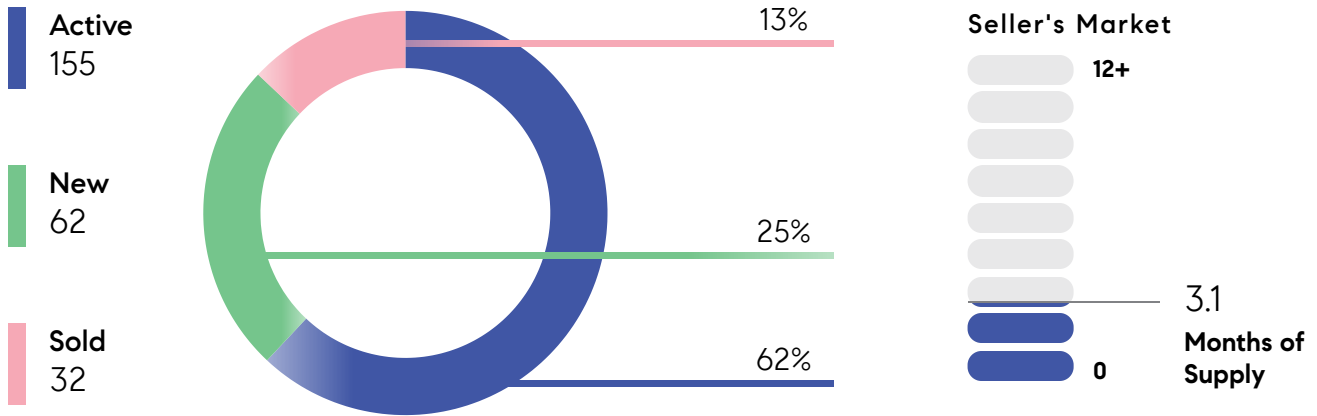
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$425,033	53	95.7%	\$406,875
YoY Change	9.0%	1.9%	3.6%	12.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

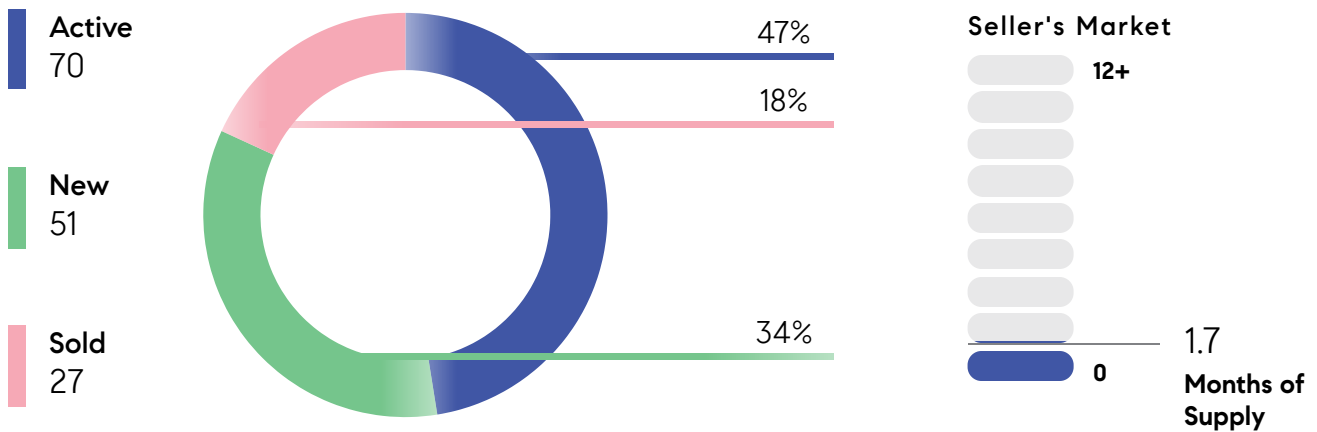
Buckhead SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,006,539	82	111.5%	\$2,236,904
YoY Change	-19.1%	-28.1%	36.4%	10.4%

DETACHED UNDER 1M



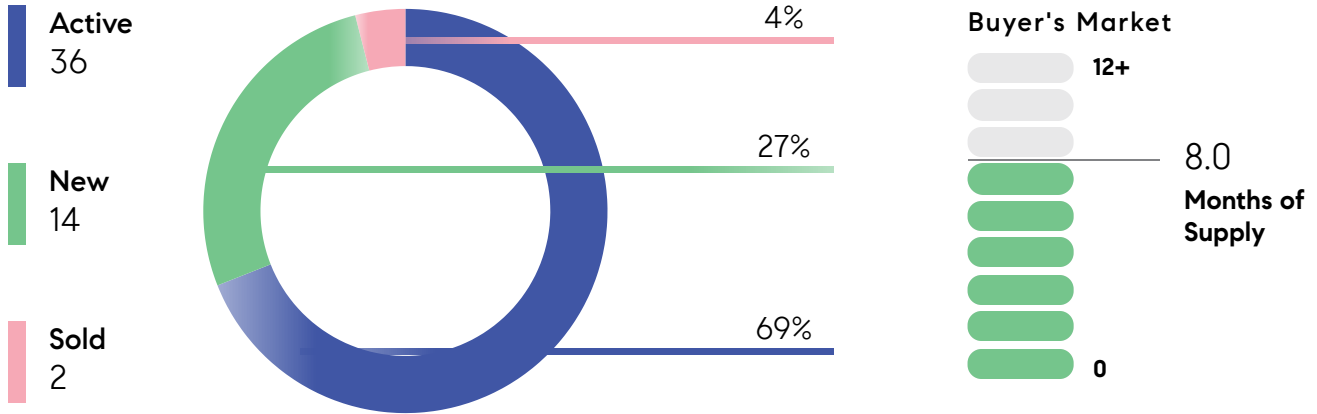
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$810,280	31	93.3%	\$755,878
YoY Change	9.0%	-61.3%	-3.2%	5.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

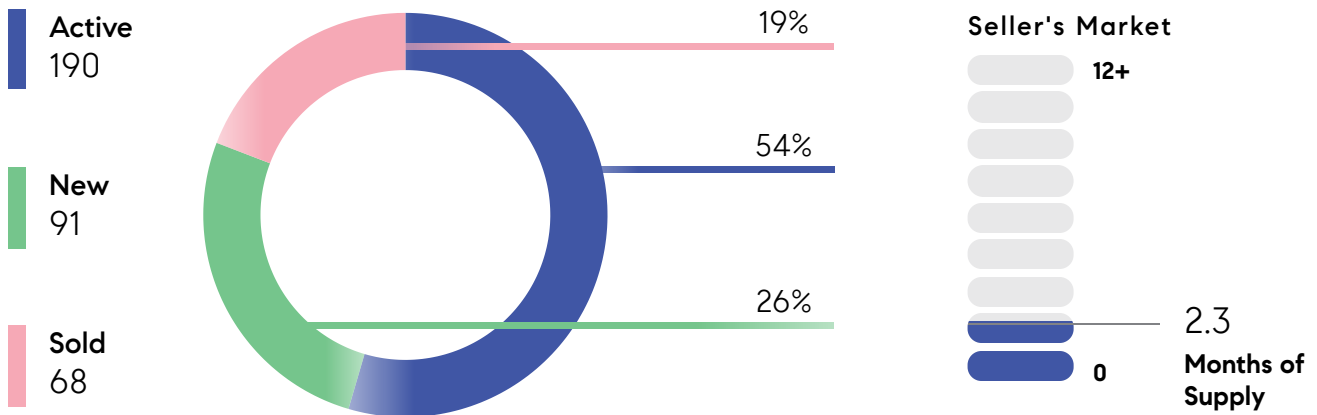
Buckhead SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,756,000	98	72.6%	\$1,275,500
YoY Change	21.4%	117.8%	-1.1%	20.1%

ATTACHED UNDER 1M



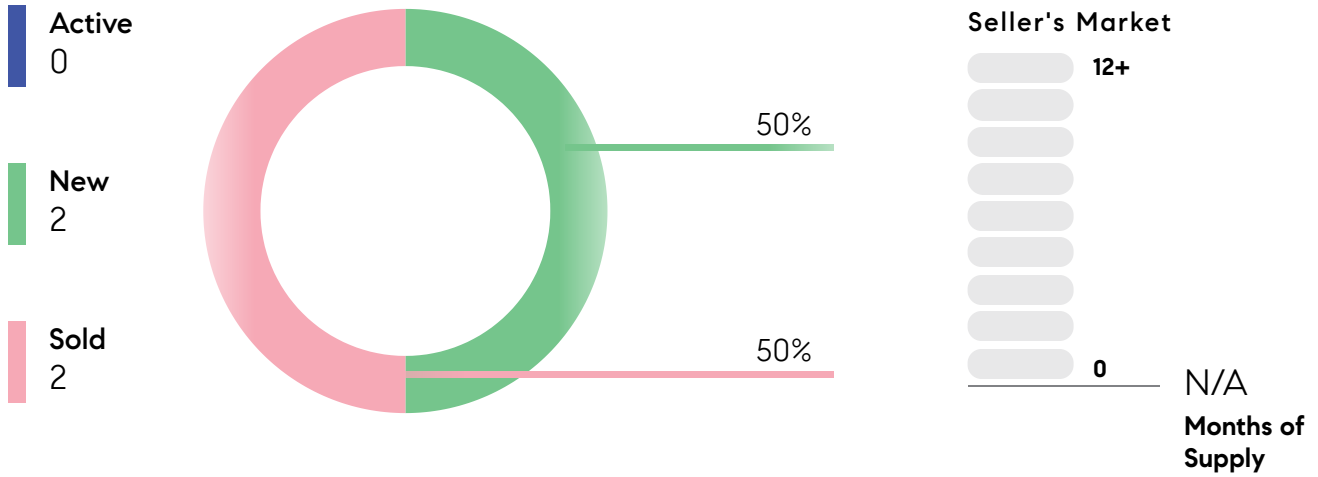
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$398,759	36	87.4%	\$348,520
YoY Change	6.2%	-60.4%	-5.4%	0.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Candler Park SEPTEMBER 2021

DETACHED UNDER 1M



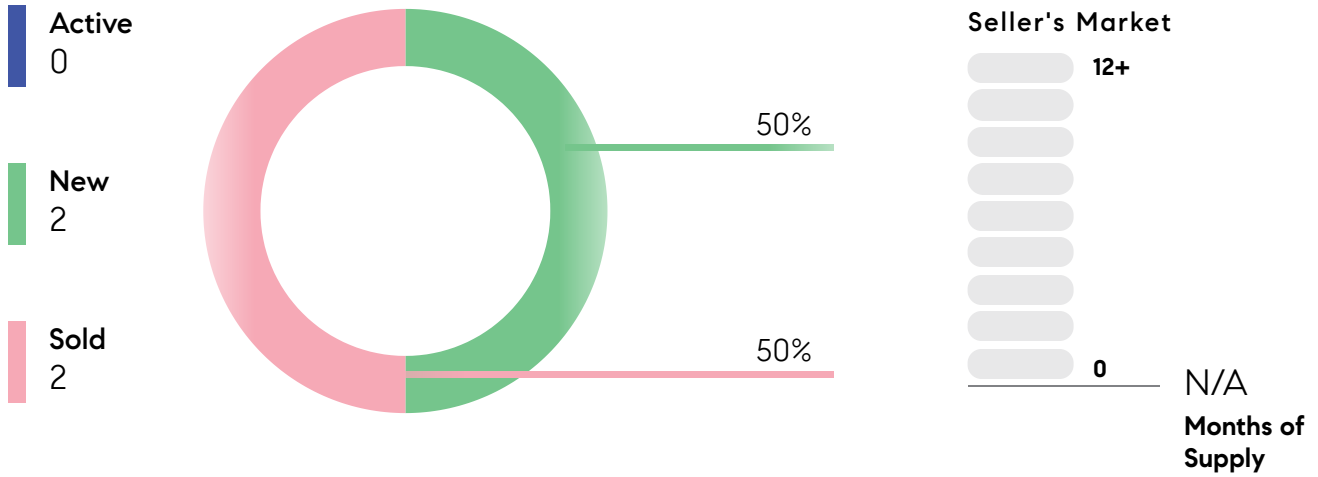
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$712,500	13	59.8%	\$426,000
YoY Change	-0.7%	-27.8%	-27.3%	-27.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Candler Park SEPTEMBER 2021

ATTACHED UNDER 1M



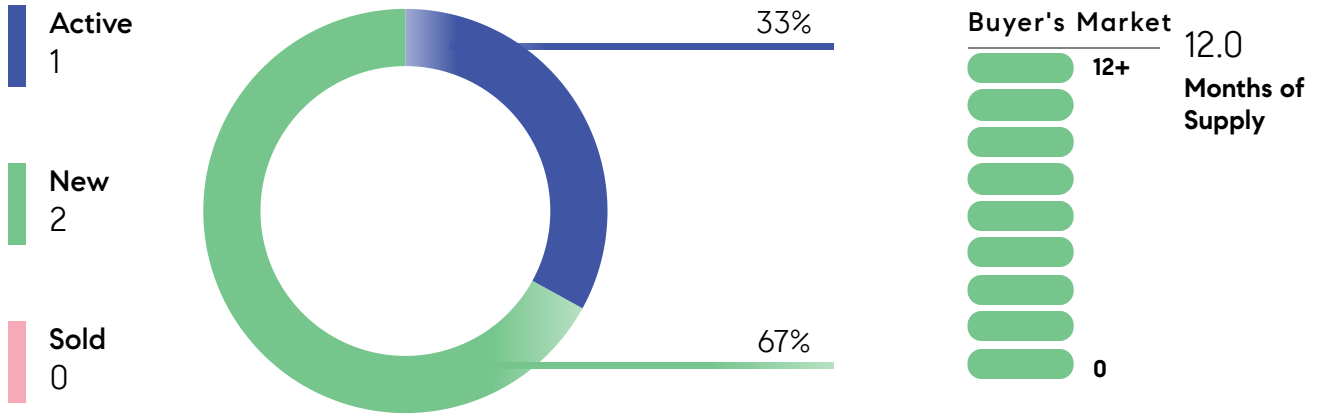
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$267,000	95	186.7%	\$498,610
YoY Change	8.3%	-28.0%	17.8%	27.6%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

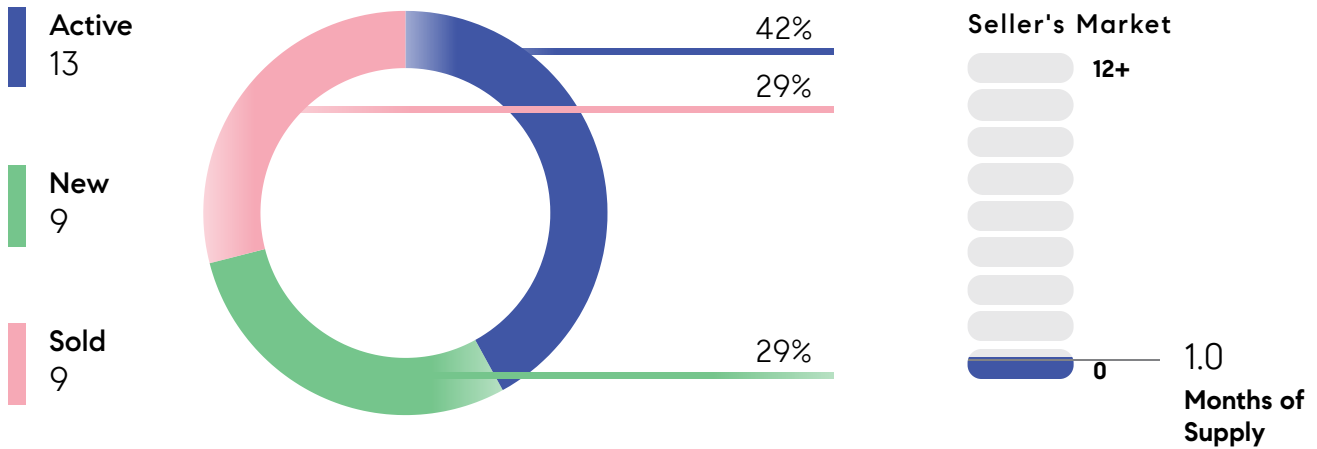
Chamblee SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,096,500	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



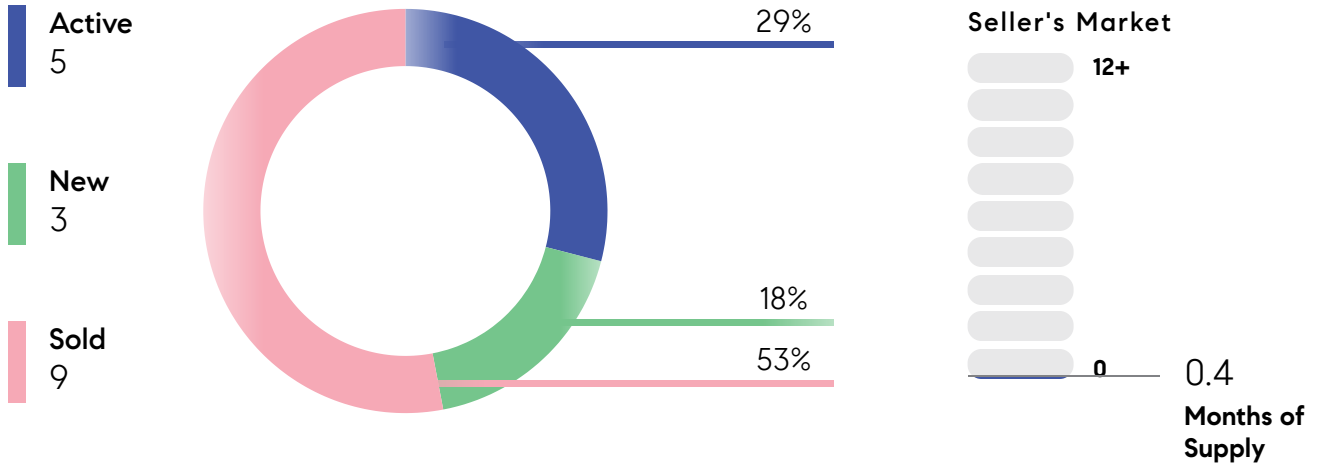
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$463,544	17	113.9%	\$527,933
YoY Change	7.6%	21.4%	1.6%	9.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chamblee SEPTEMBER 2021

ATTACHED UNDER 1M



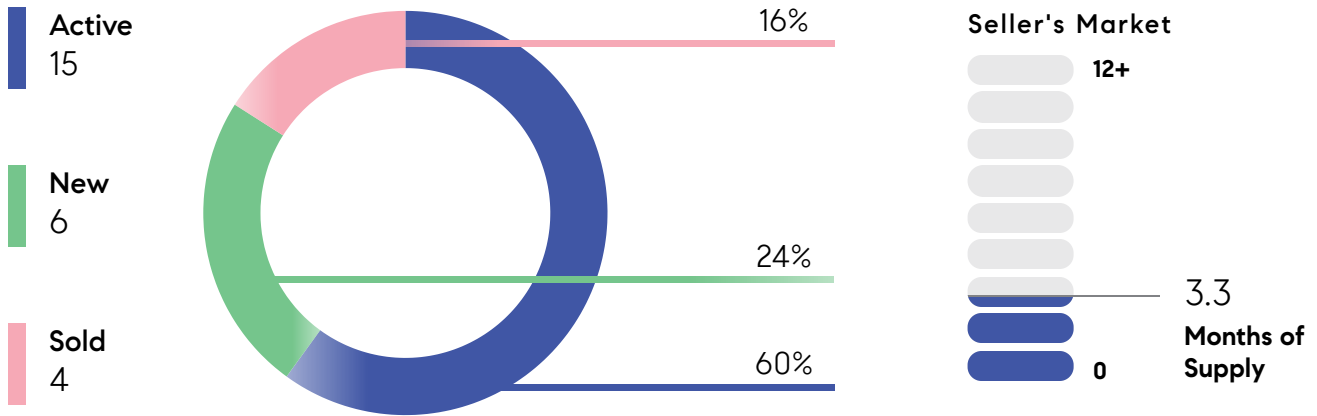
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$373,232	20	84.0%	\$313,556
YoY Change	1.9%	-83.1%	-26.8%	-25.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

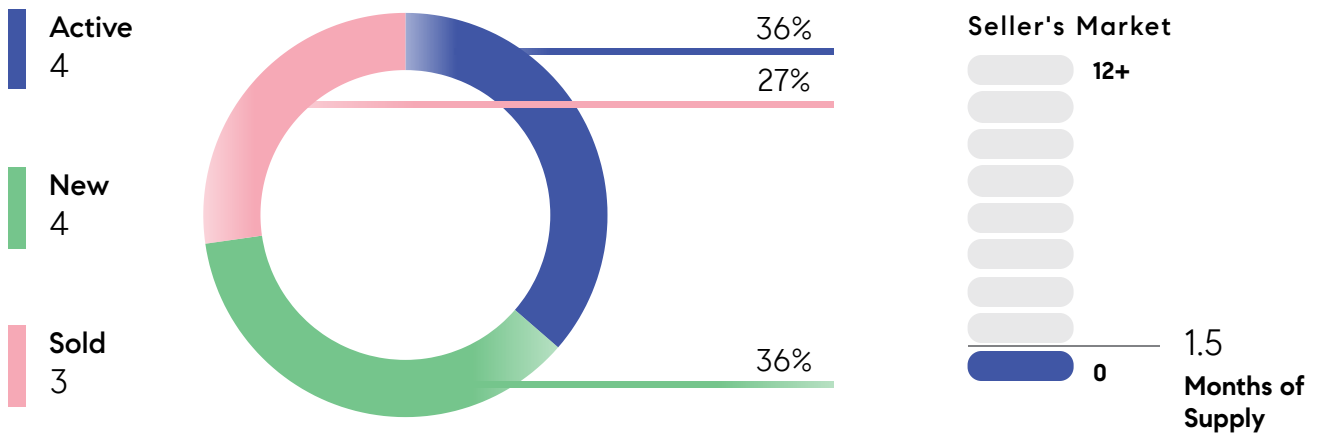
Chastain Park SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,057,333	111	86.6%	\$1,781,870
YoY Change	-15.2%	-49.8%	13.2%	-4.1%

DETACHED UNDER 1M



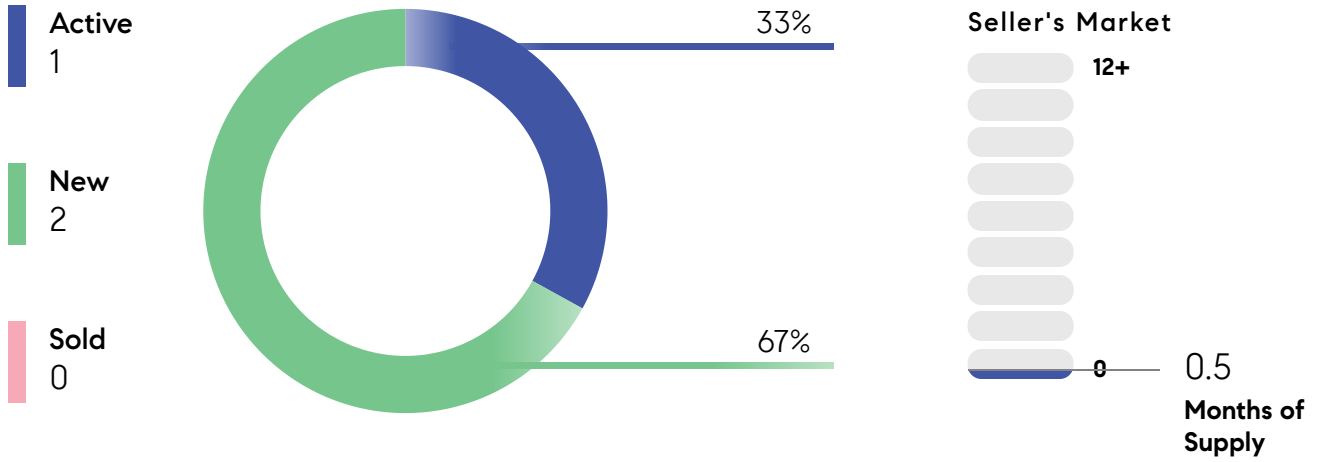
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$824,750	14	103.5%	\$853,667
YoY Change	-4.9%	-41.7%	130.2%	118.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chastain Park SEPTEMBER 2021

ATTACHED UNDER 1M



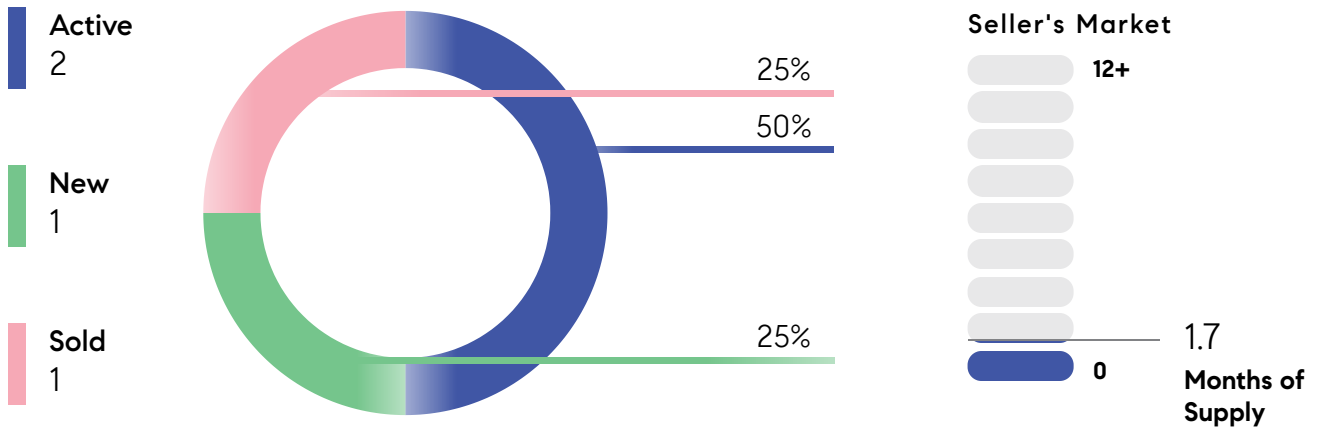
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$164,500	-	-	-
YoY Change	-44.1%	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

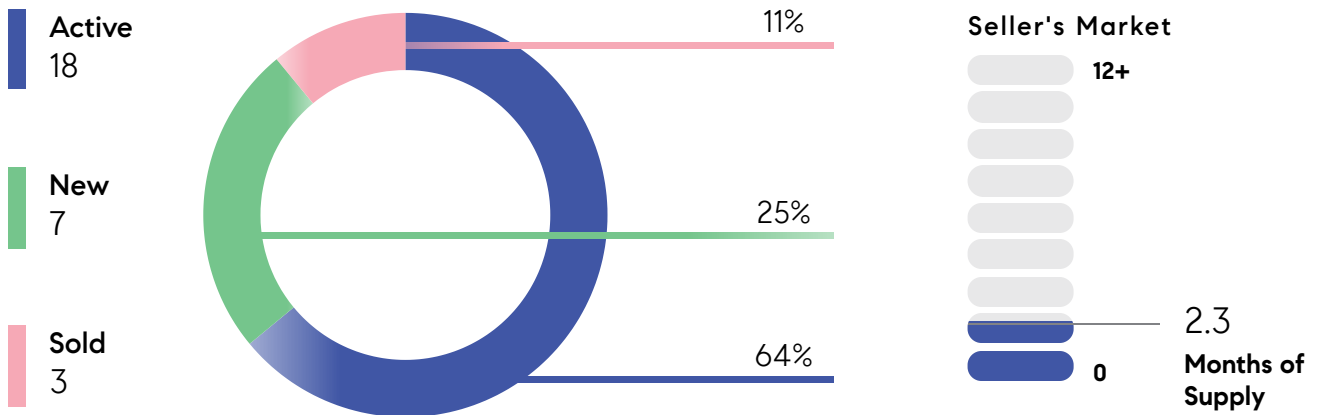
Collier Hills SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,500,000	37	61.6%	\$1,540,000
YoY Change	66.7%	-	-	-

DETACHED UNDER 1M



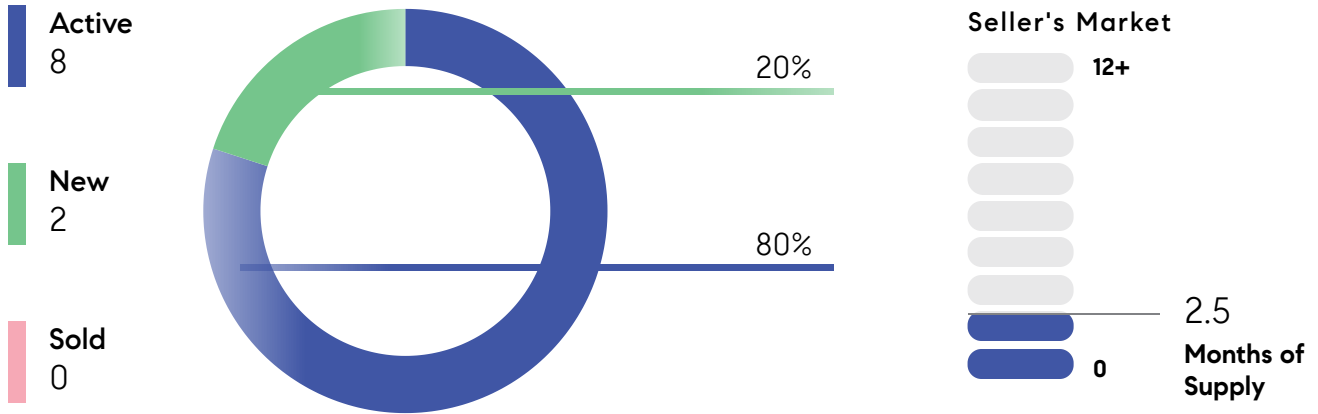
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$441,257	32	118.4%	\$522,333
YoY Change	-27.8%	300.0%	15.1%	-16.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Collier Hills SEPTEMBER 2021

ATTACHED UNDER 1M



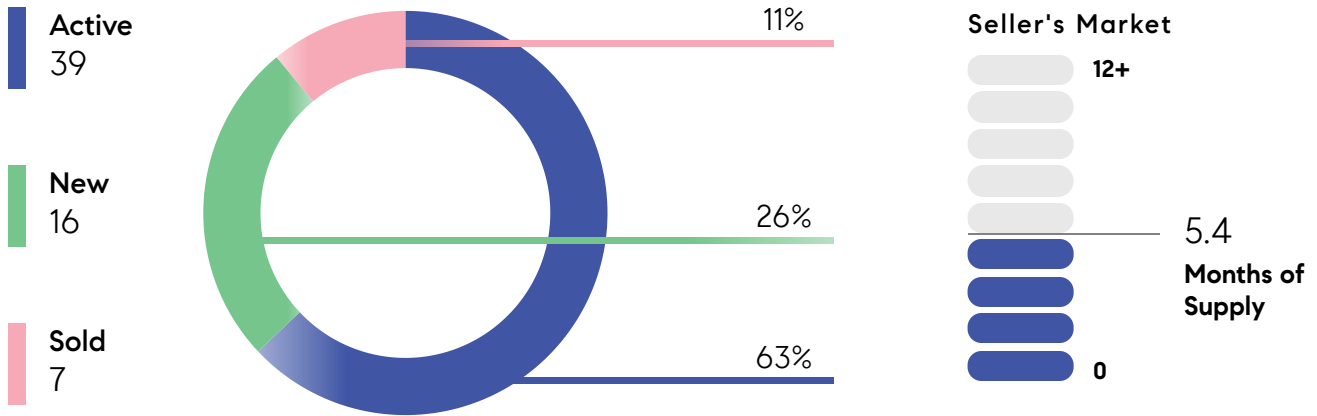
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$722,450	-	-	-
YoY Change	1.0%	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

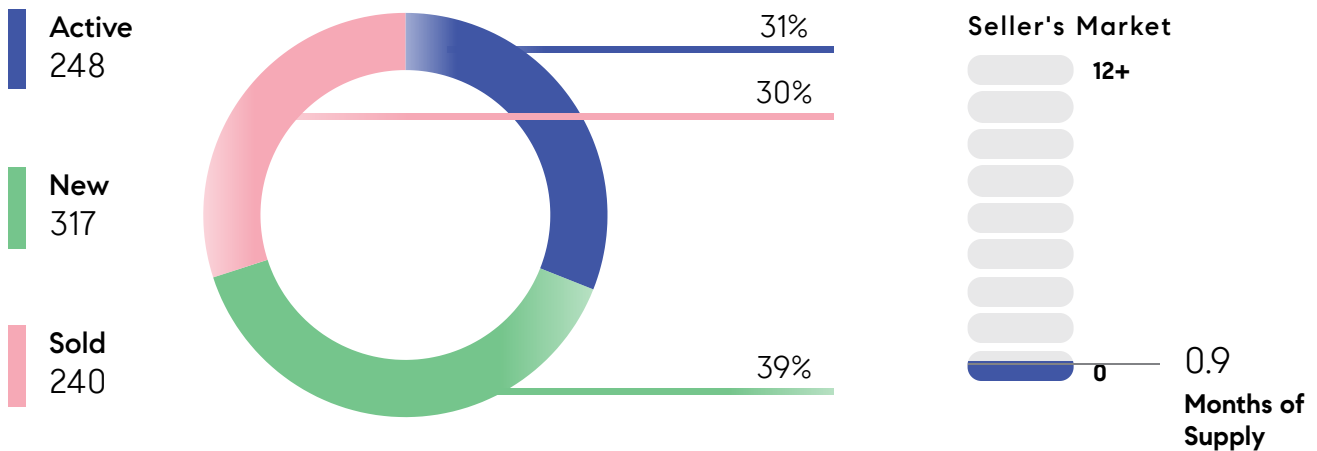
Cumming SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,387,087	38	124.9%	\$1,732,271
YoY Change	7.8%	-61.2%	1.1%	9.0%

DETACHED UNDER 1M



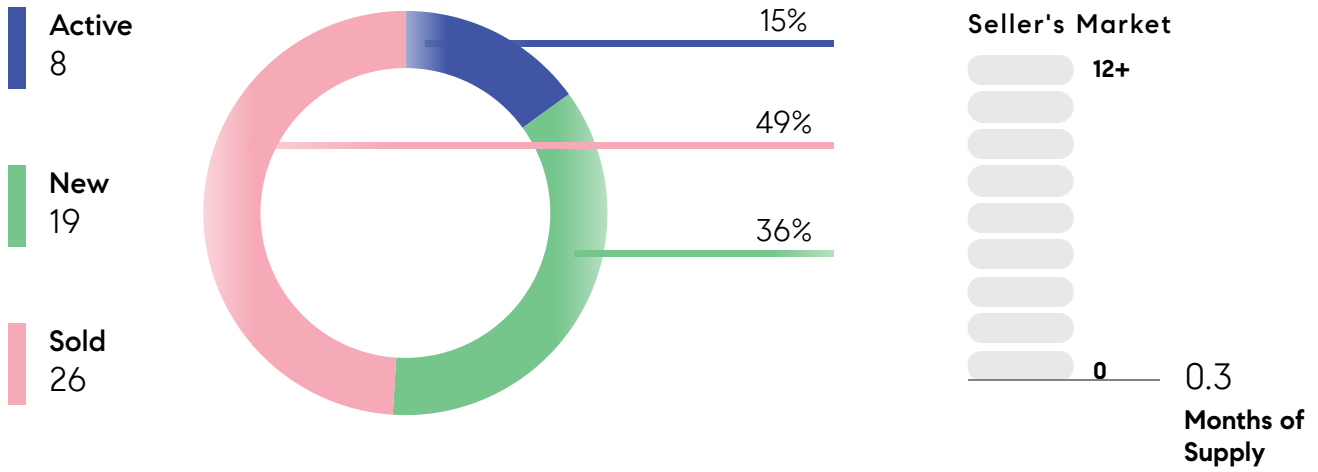
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$497,765	13	97.2%	\$483,795
YoY Change	18.0%	-69.8%	1.3%	19.5%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Cumming SEPTEMBER 2021

ATTACHED UNDER 1M



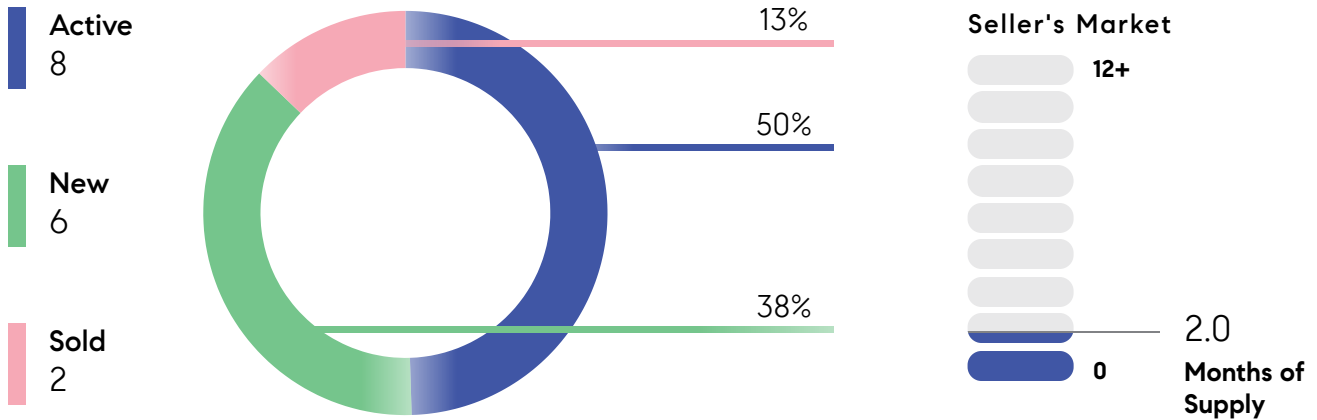
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$415,945	7	86.1%	\$358,019
YoY Change	28.1%	-76.7%	-12.7%	11.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

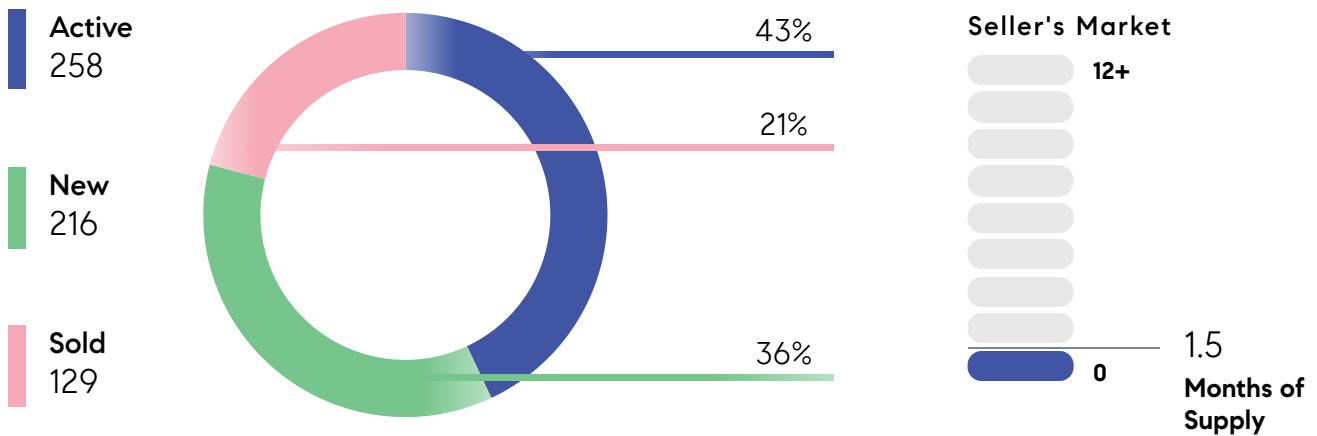
Decatur SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,223,333	11	96.3%	\$1,177,500
YoY Change	-10.4%	-	-	-

DETACHED UNDER 1M



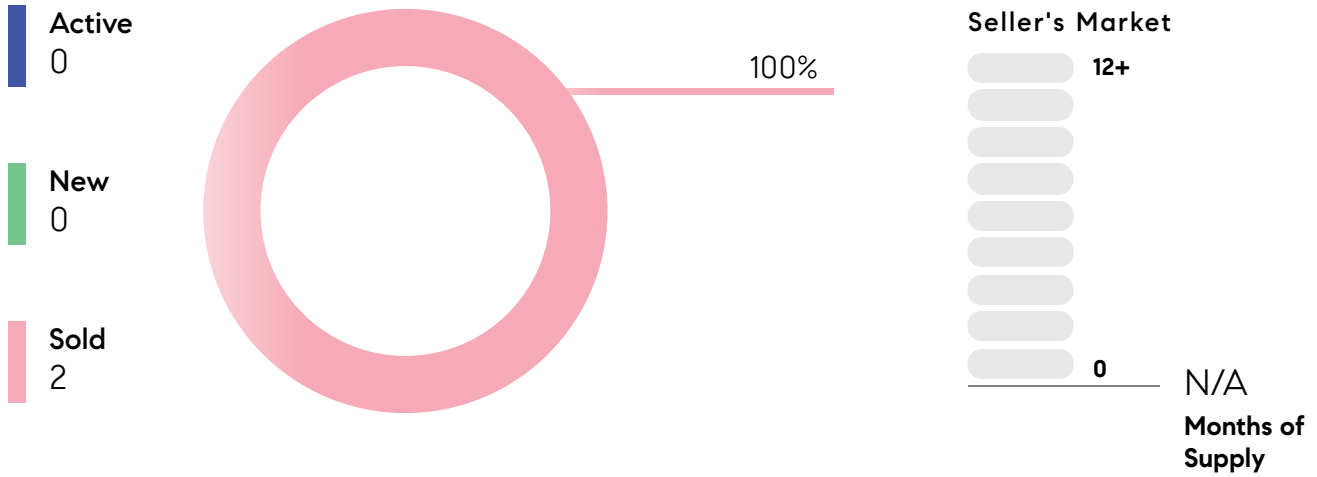
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$391,519	20	95.8%	\$375,195
YoY Change	13.8%	-45.9%	-1.0%	12.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

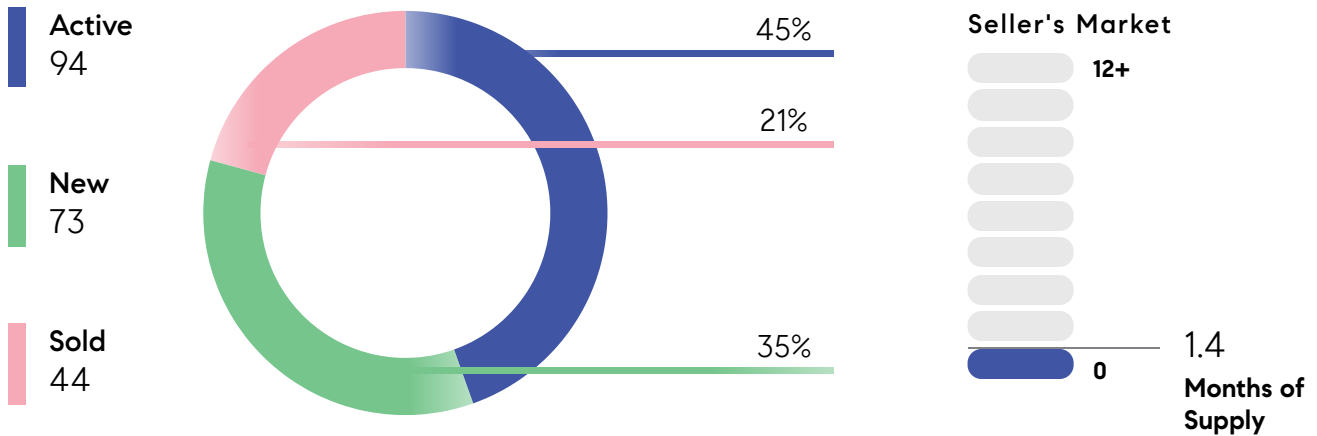
Decatur SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	-	11	-	\$1,135,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



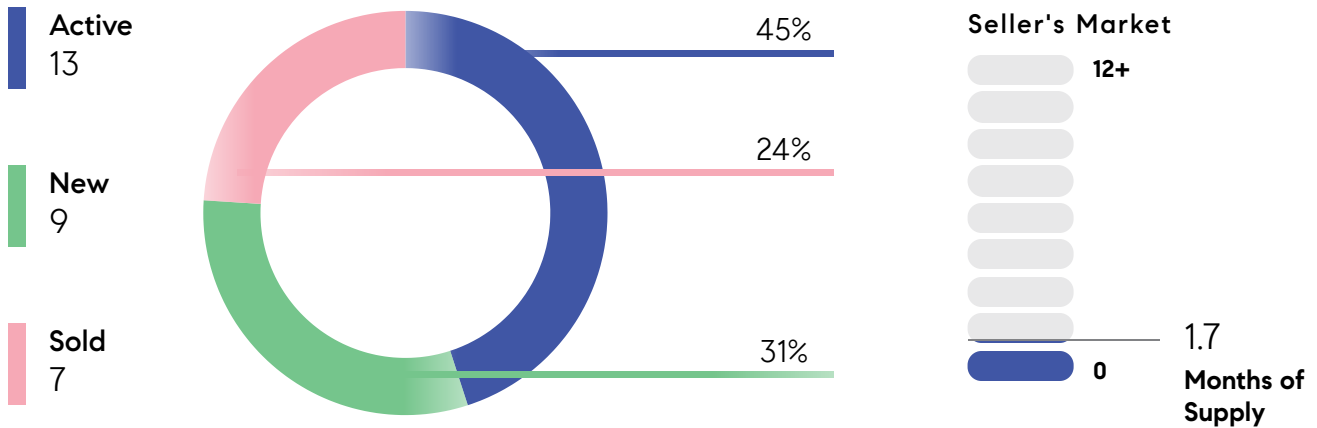
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$277,413	19	100.9%	\$280,012
YoY Change	-0.3%	-71.6%	0.4%	0.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

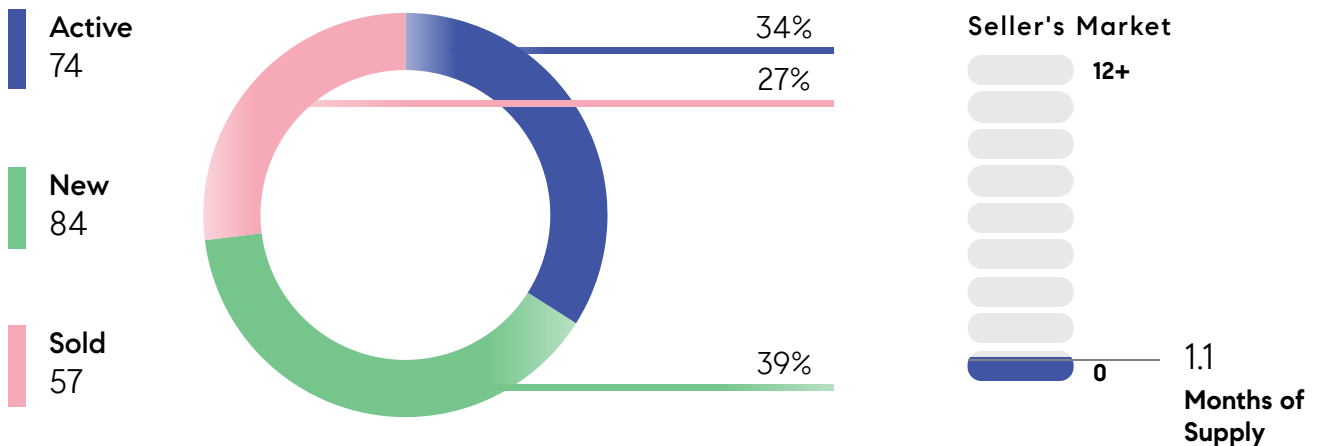
Duluth SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,814,100	29	71.7%	\$1,300,714
YoY Change	19.5%	-58.0%	-34.5%	-21.7%

DETACHED UNDER 1M



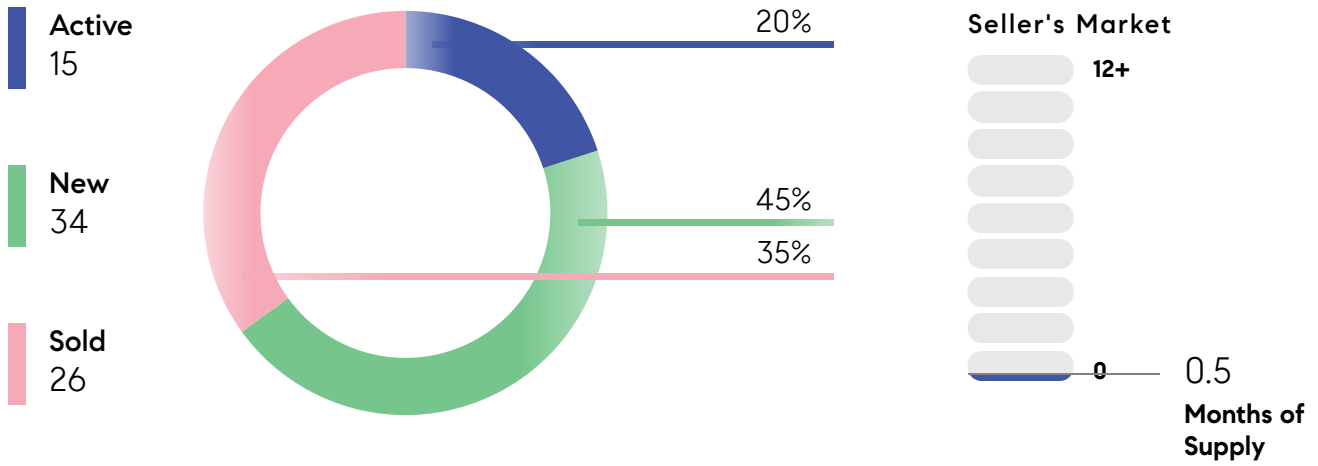
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$448,699	18	96.1%	\$431,333
YoY Change	10.9%	-50.0%	5.4%	16.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Duluth SEPTEMBER 2021

ATTACHED UNDER 1M



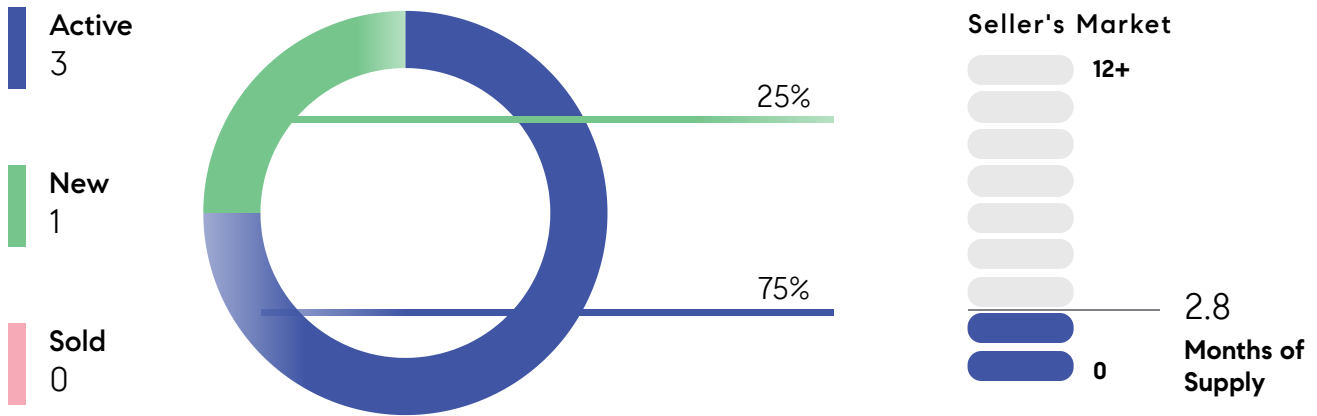
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$314,988	15	87.6%	\$276,064
YoY Change	13.7%	-67.4%	-4.0%	9.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

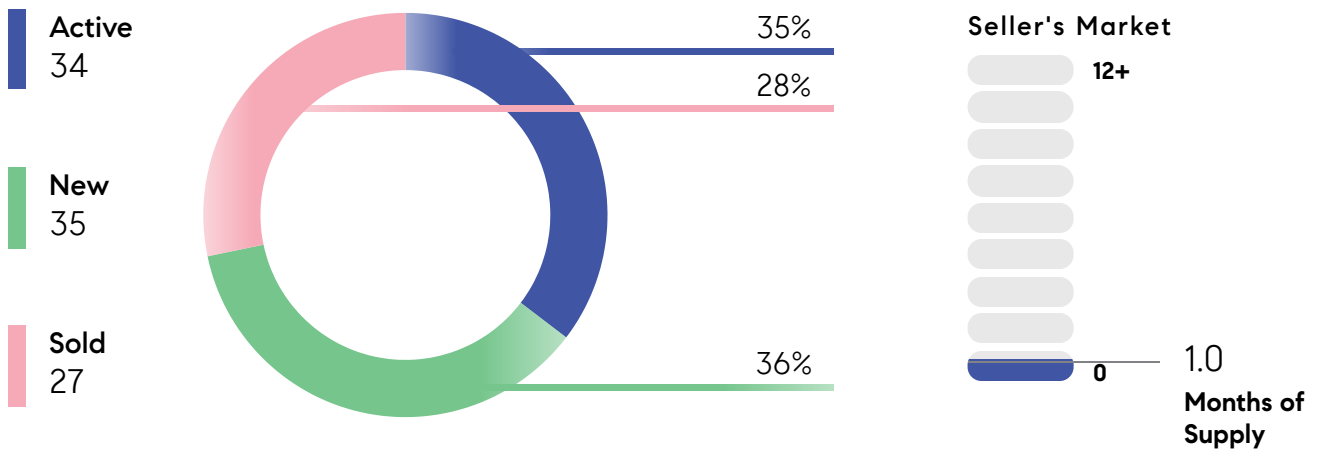
Dunwoody SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,375,000	-	-	-
YoY Change	25.6%	-	-	-

DETACHED UNDER 1M



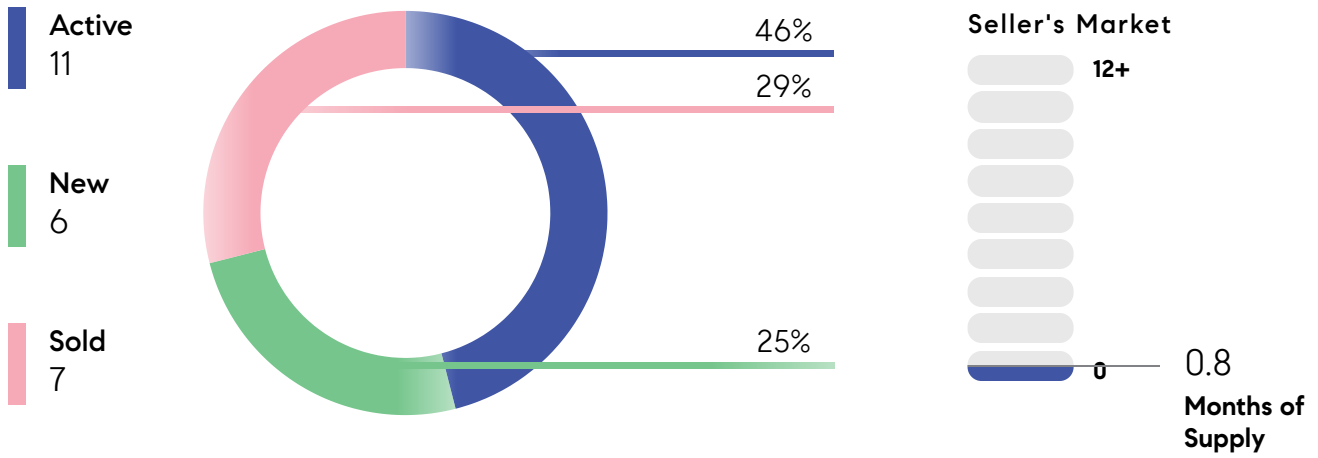
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$609,507	39	99.4%	\$605,653
YoY Change	15.6%	-39.1%	-2.1%	13.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Dunwoody SEPTEMBER 2021

ATTACHED UNDER 1M



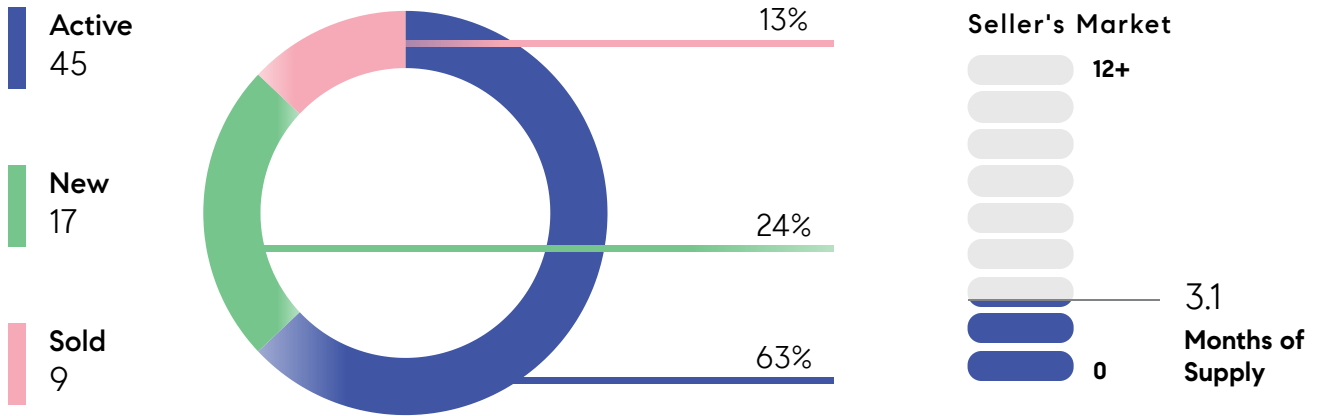
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$411,300	15	78.5%	\$322,679
YoY Change	47.9%	-66.7%	-25.3%	10.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

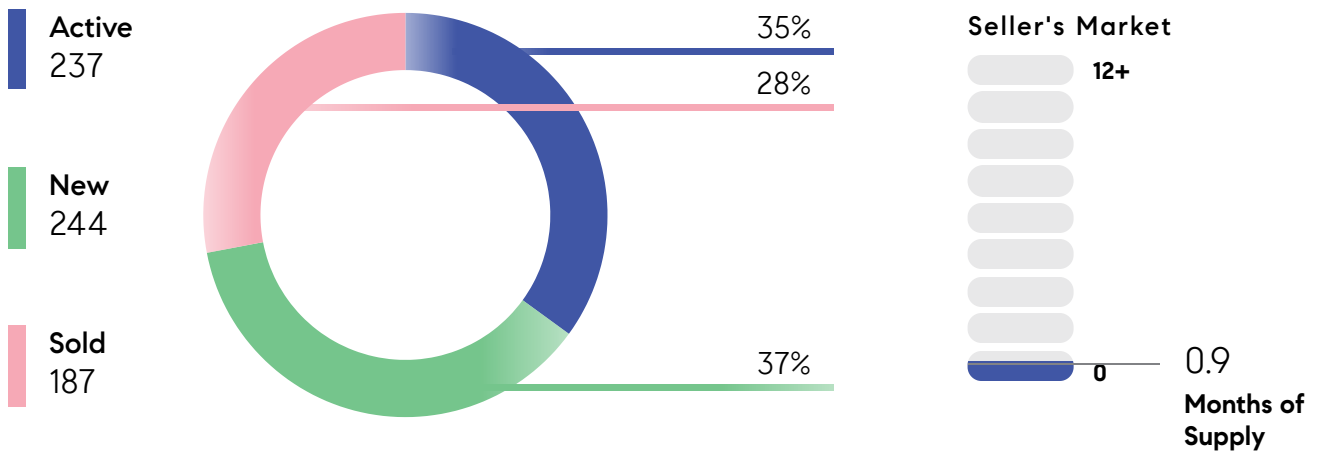
East Cobb SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,575,984	30	84.5%	\$1,332,489
YoY Change	17.4%	-78.1%	-7.4%	8.7%

DETACHED UNDER 1M



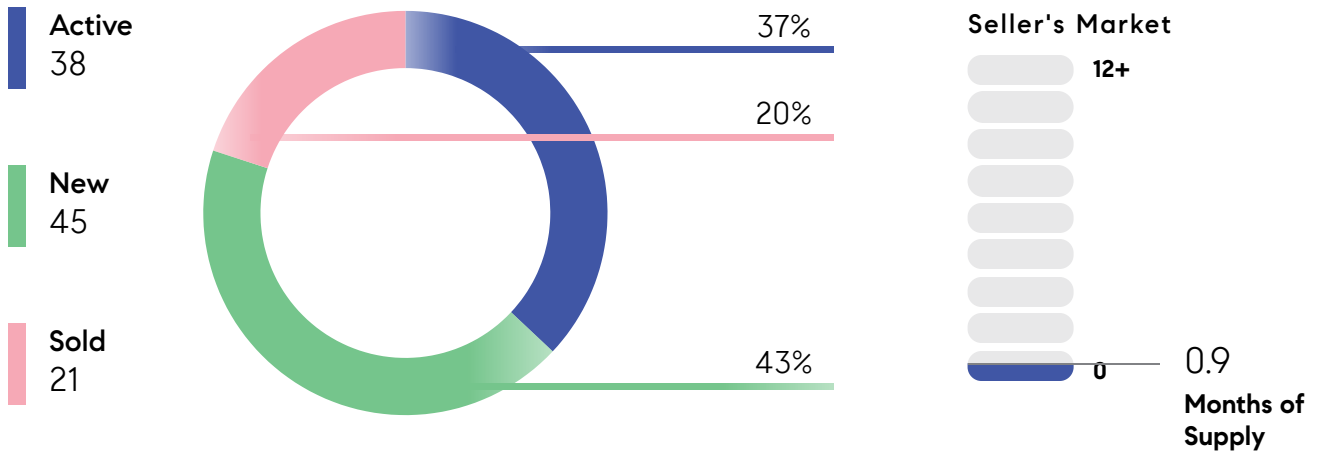
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$476,930	17	98.5%	\$469,804
YoY Change	14.3%	-65.3%	-3.2%	10.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Cobb SEPTEMBER 2021

ATTACHED UNDER 1M



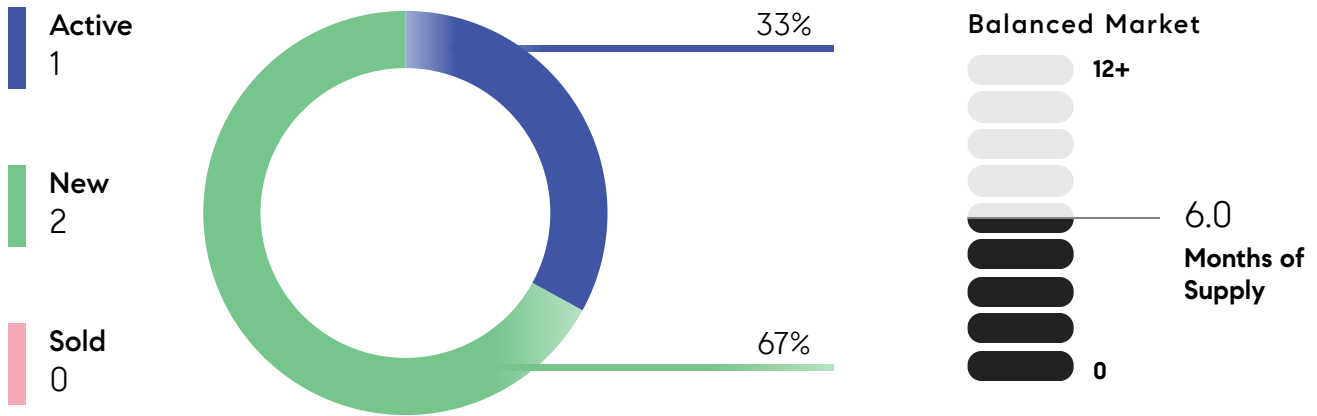
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$279,095	17	96.4%	\$269,039
YoY Change	8.9%	-66.7%	8.7%	18.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

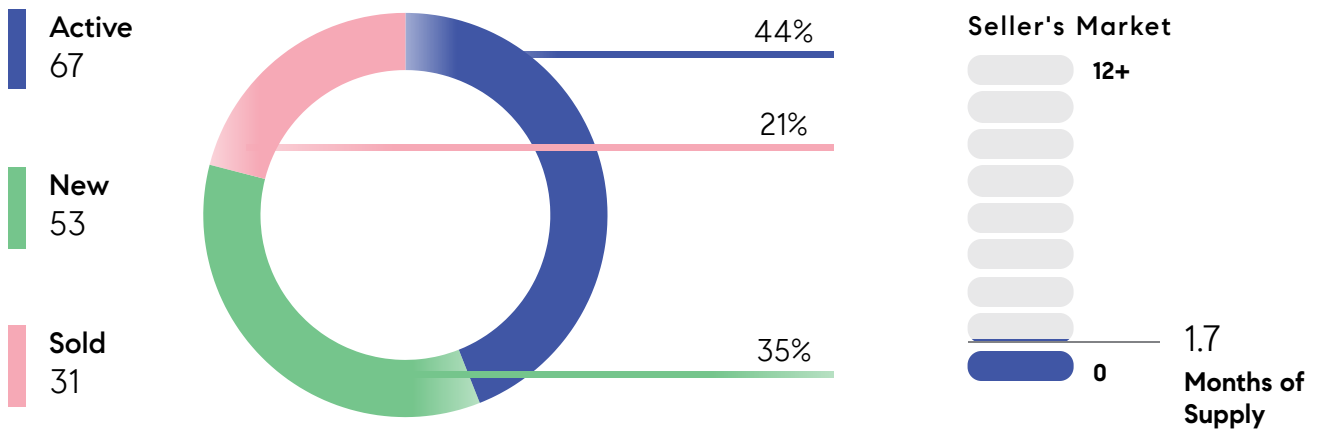
East Lake/Edgewood/Kirkwood SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,053,895	-	-	-
YoY Change	-32.0%	-	-	-

DETACHED UNDER 1M



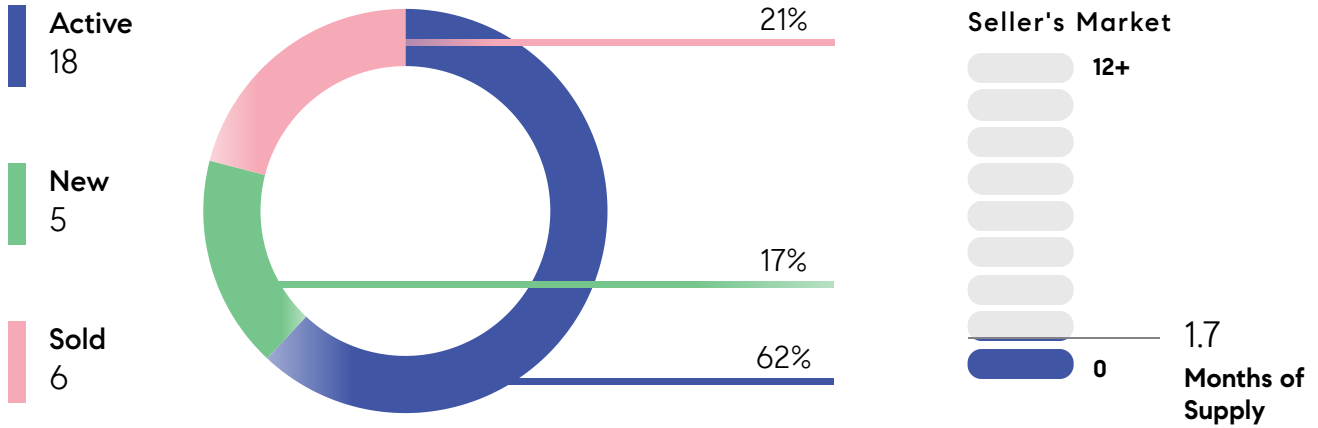
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$511,713	14	104.6%	\$535,470
YoY Change	7.8%	-65.0%	17.2%	26.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Lake/Edgewood/Kirkwood SEPTEMBER 2021

ATTACHED UNDER 1M



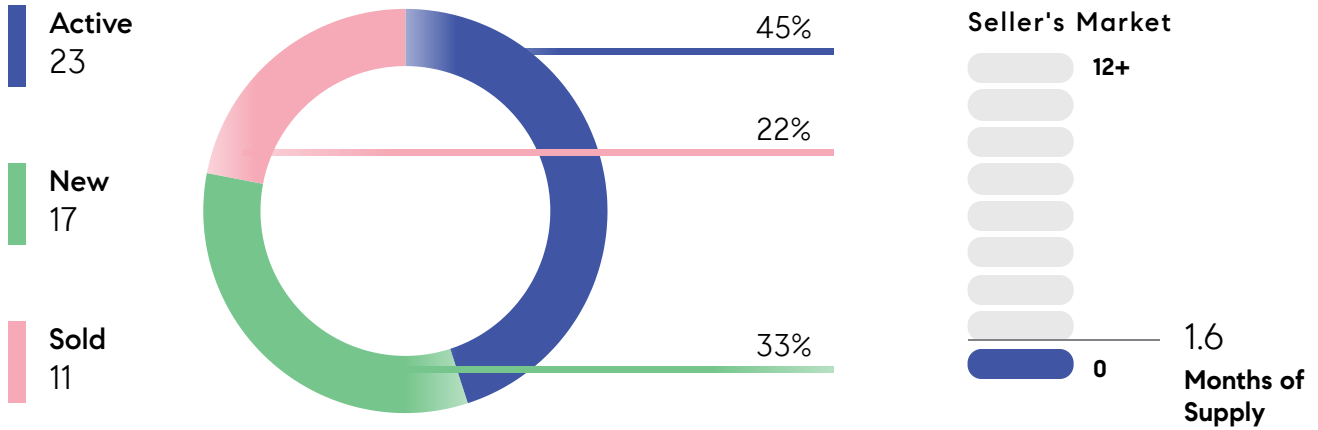
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$355,333	44	73.6%	\$261,399
YoY Change	-6.0%	-39.7%	-8.2%	-13.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park SEPTEMBER 2021

DETACHED UNDER 1M



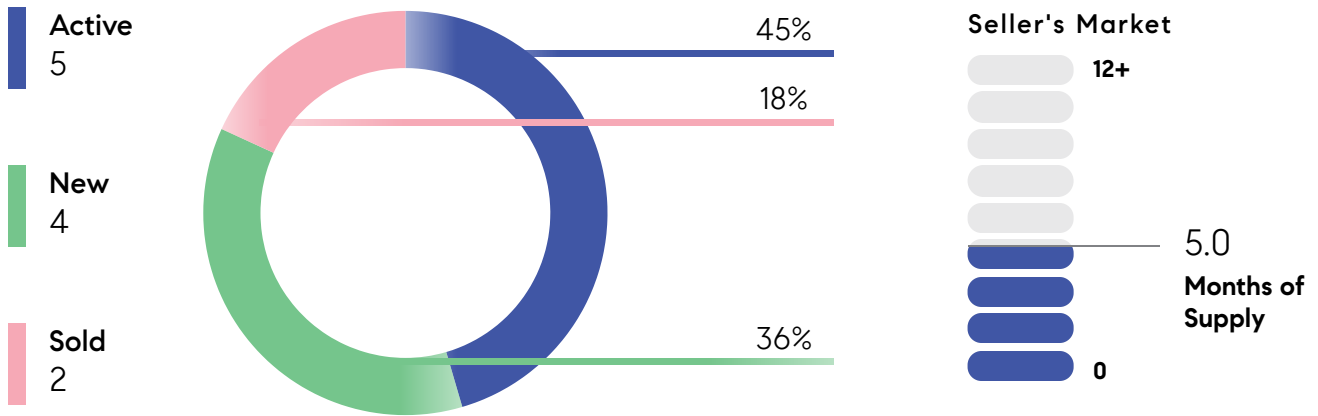
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$577,924	31	95.2%	\$550,027
YoY Change	7.7%	63.2%	-5.7%	1.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park SEPTEMBER 2021

ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$488,675	16	63.6%	\$311,000
YoY Change	31.2%	300.0%	-37.8%	-18.4%

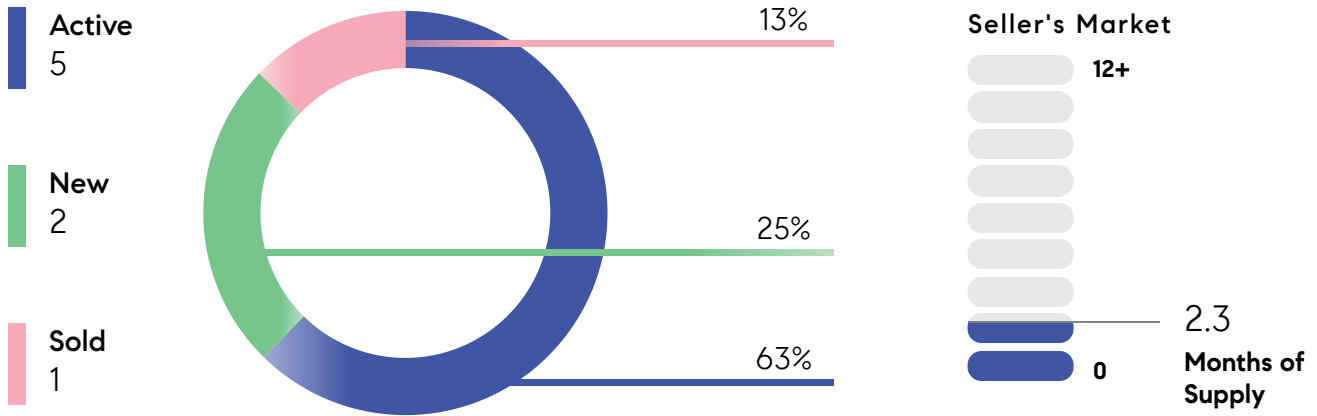
*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Inman Park & Old Fourth Ward

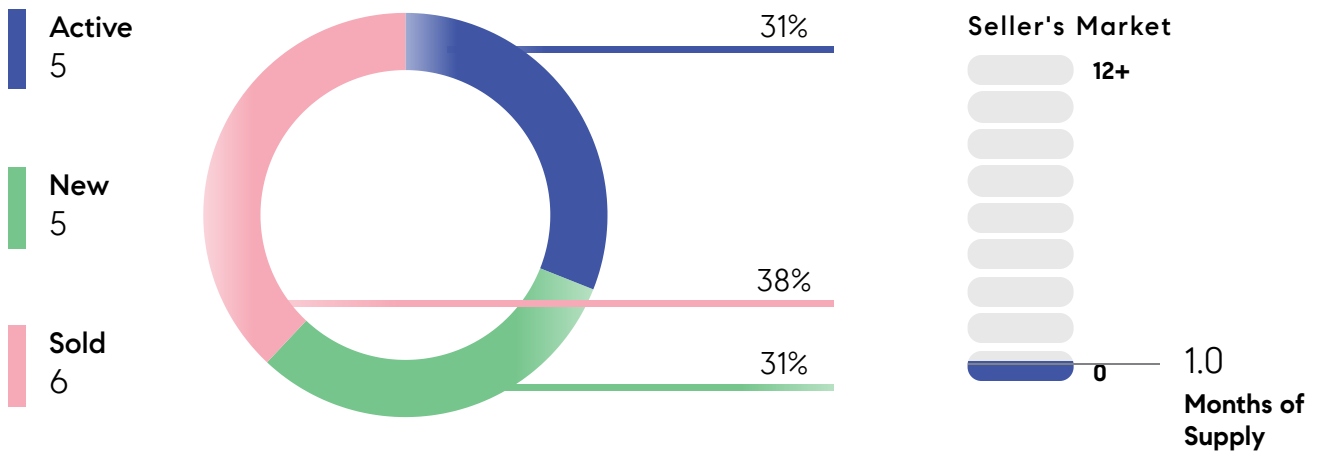
SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,549,000	32	90.4%	\$1,400,000
YoY Change	-8.1%	-15.8%	19.4%	9.8%

DETACHED UNDER 1M



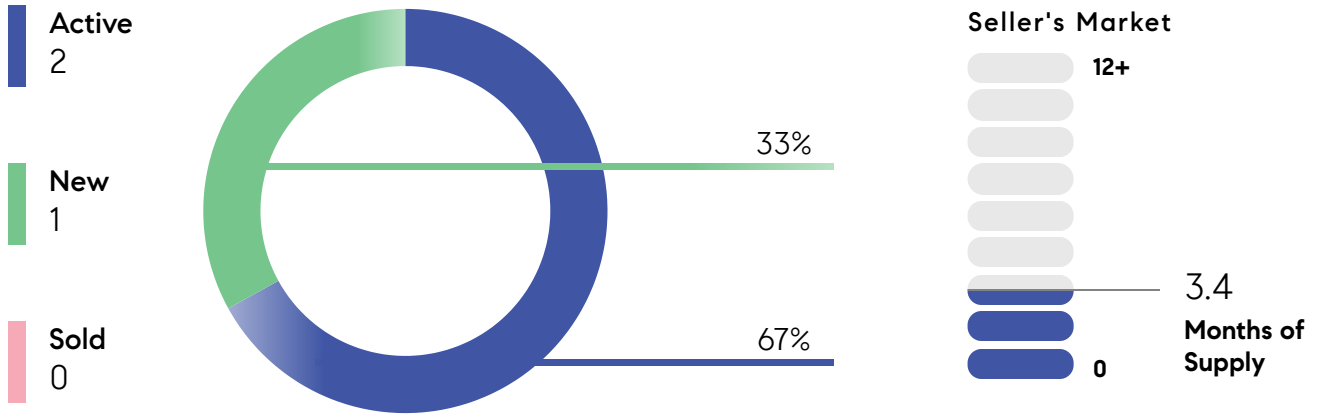
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$537,641	54	108.8%	\$584,733
YoY Change	-17.2%	35.0%	14.3%	-5.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

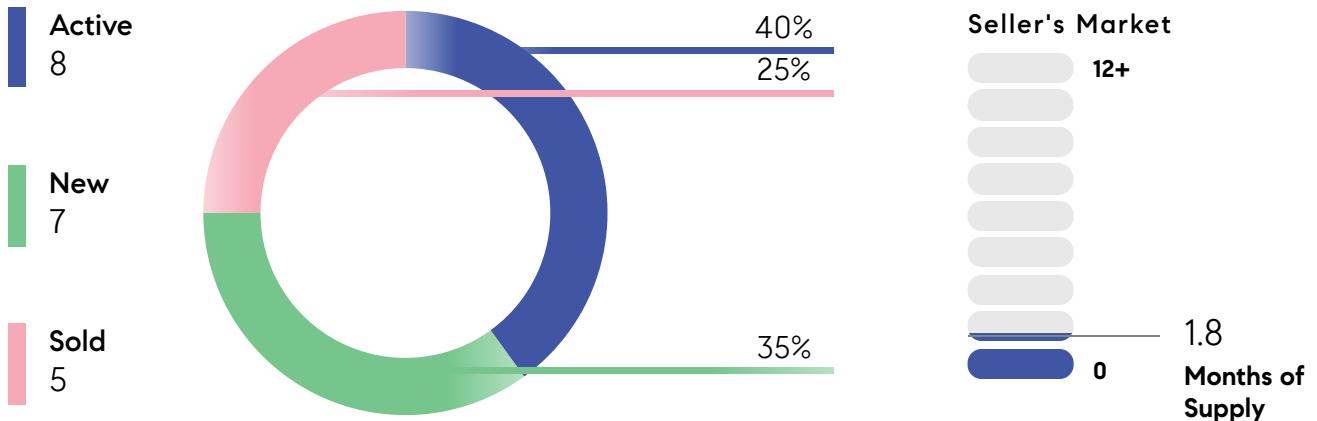
Inman Park & Old Fourth Ward SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,099,999	-	-	-
YoY Change	-2.2%	-	-	-

ATTACHED UNDER 1M



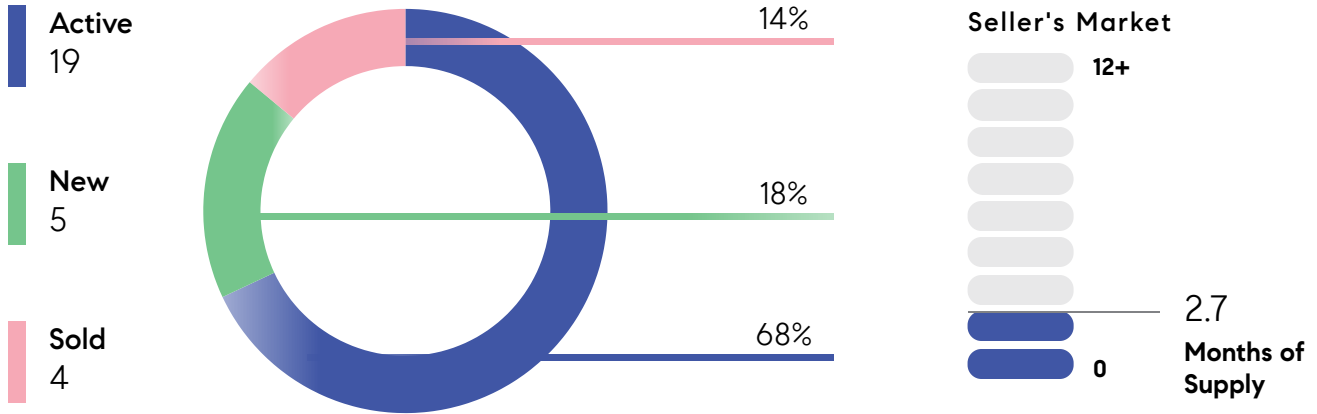
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$601,015	51	96.3%	\$578,645
YoY Change	7.8%	200.0%	-5.5%	1.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

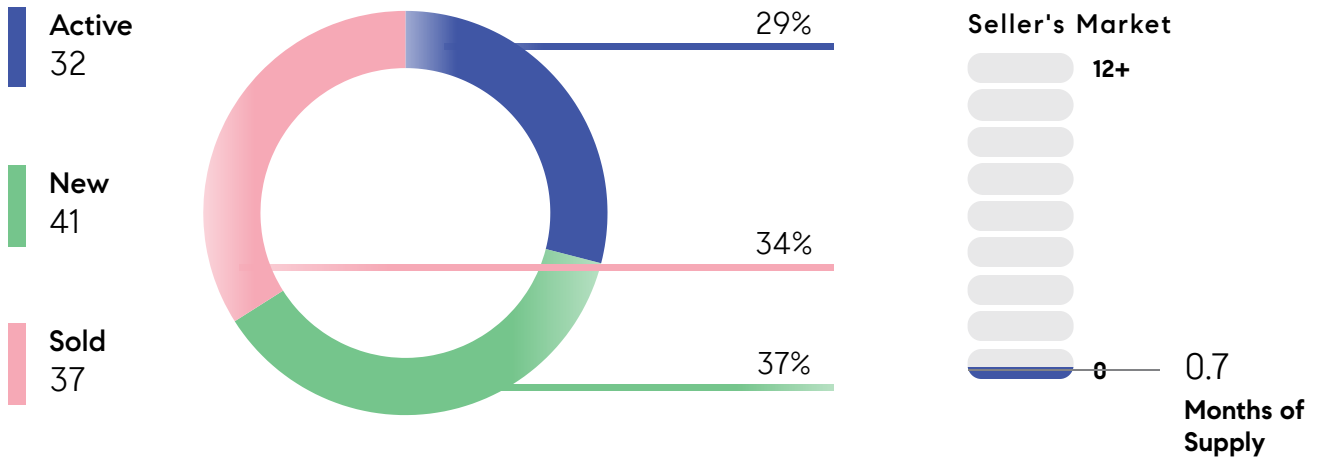
Johns Creek SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,845,800	28	78.8%	\$1,453,750
YoY Change	27.8%	-79.9%	-20.8%	1.2%

DETACHED UNDER 1M



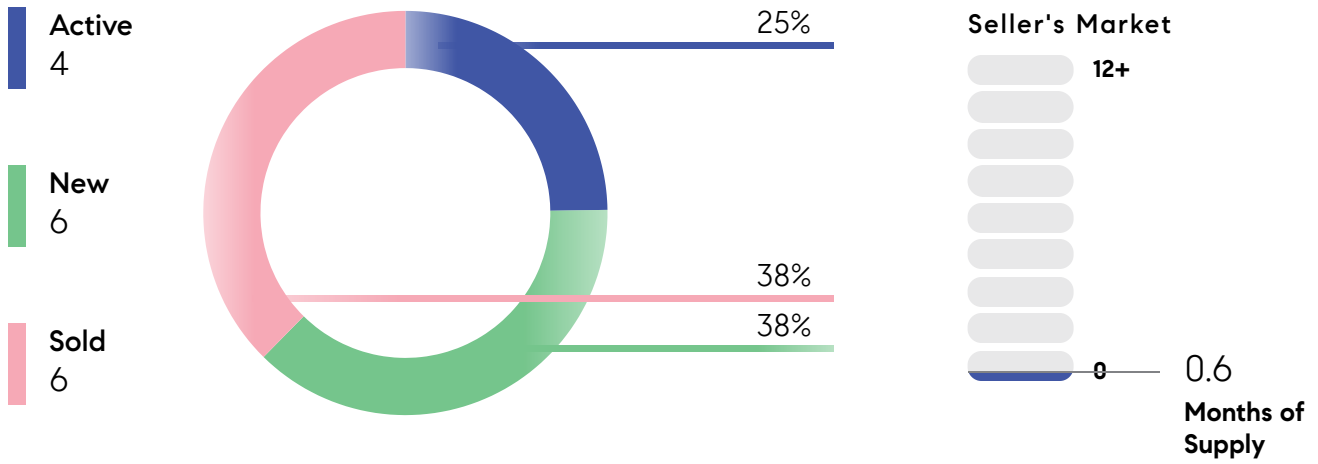
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$607,619	14	100.3%	\$609,735
YoY Change	11.0%	-78.5%	1.7%	13.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Johns Creek SEPTEMBER 2021

ATTACHED UNDER 1M



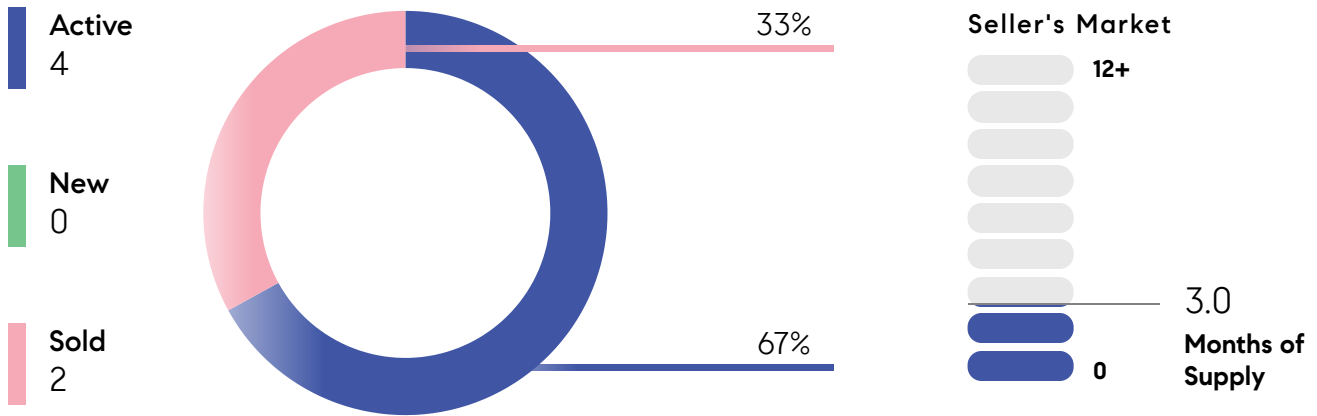
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$325,667	15	94.2%	\$306,833
YoY Change	-11.8%	-72.7%	3.0%	-9.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

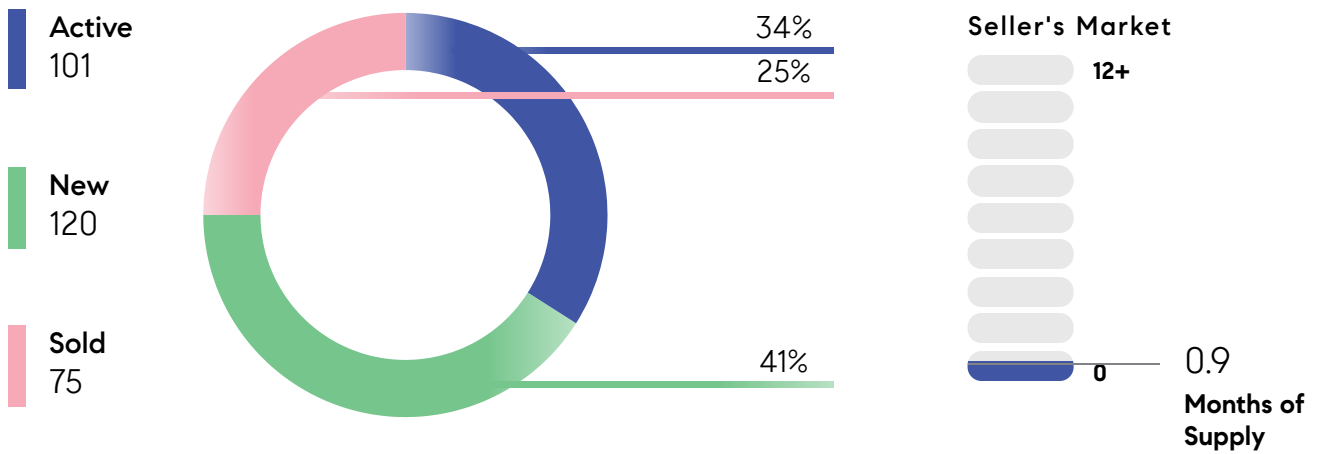
Kennesaw SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	-	33	-	\$1,152,500
YoY Change	-	-58.7%	-	-28.0%

DETACHED UNDER 1M



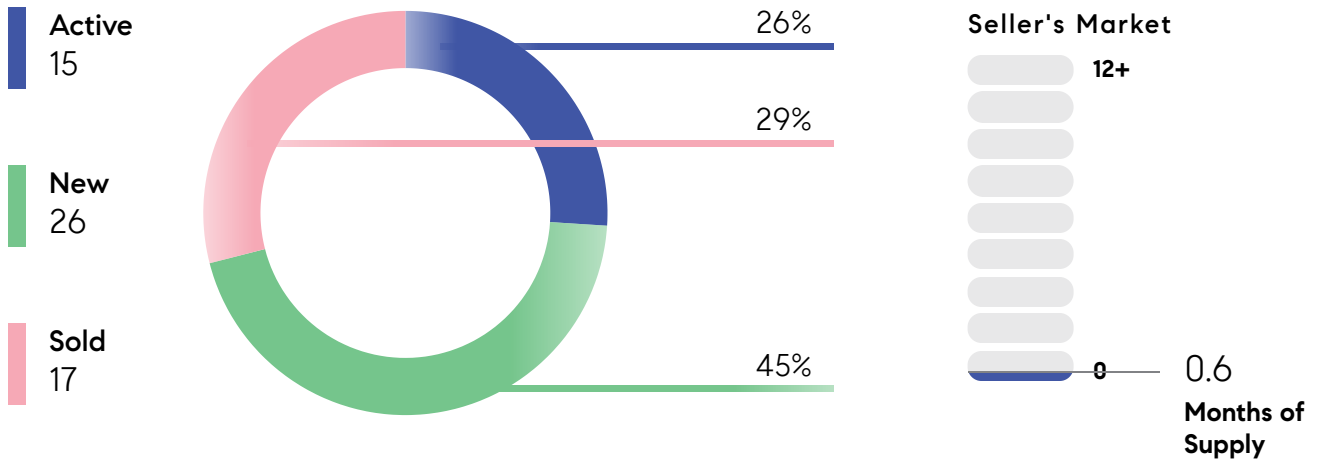
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$437,983	11	94.8%	\$415,355
YoY Change	29.5%	-56.0%	-5.8%	21.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Kennesaw SEPTEMBER 2021

ATTACHED UNDER 1M



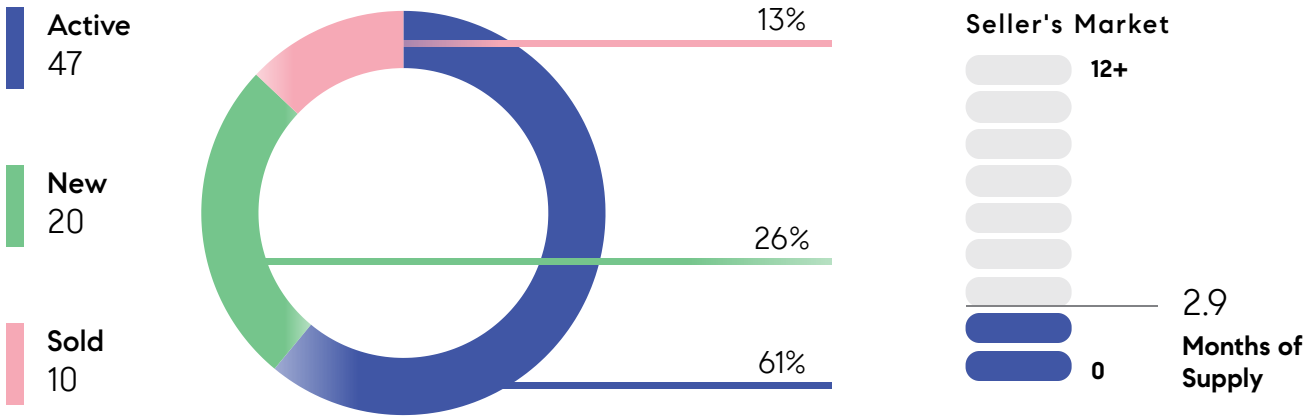
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$285,728	11	96.9%	\$276,919
YoY Change	12.0%	-68.6%	2.9%	15.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

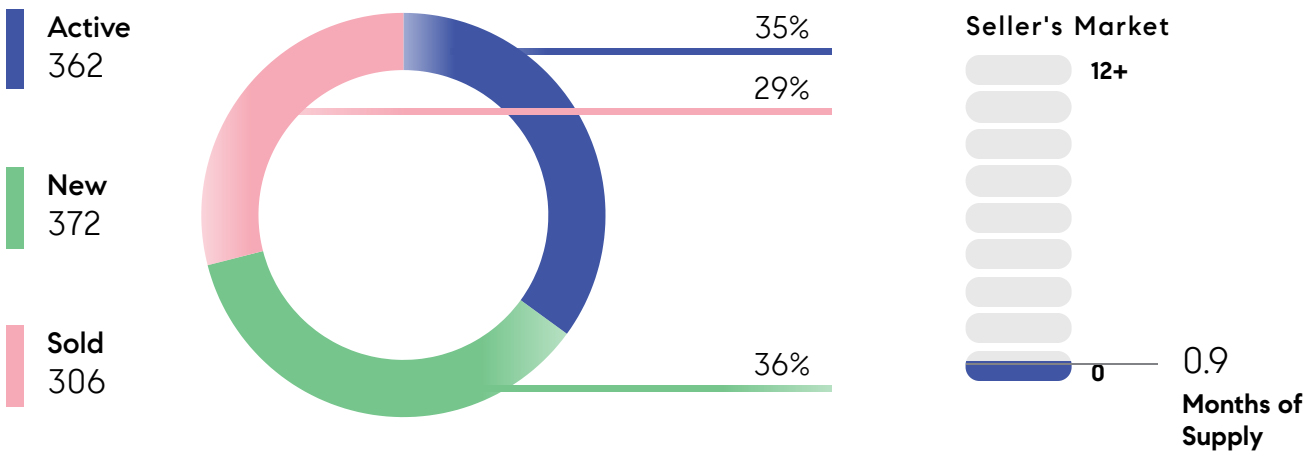
Marietta SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,516,086	27	86.5%	\$1,311,740
YoY Change	12.9%	-76.7%	-3.3%	9.3%

DETACHED UNDER 1M



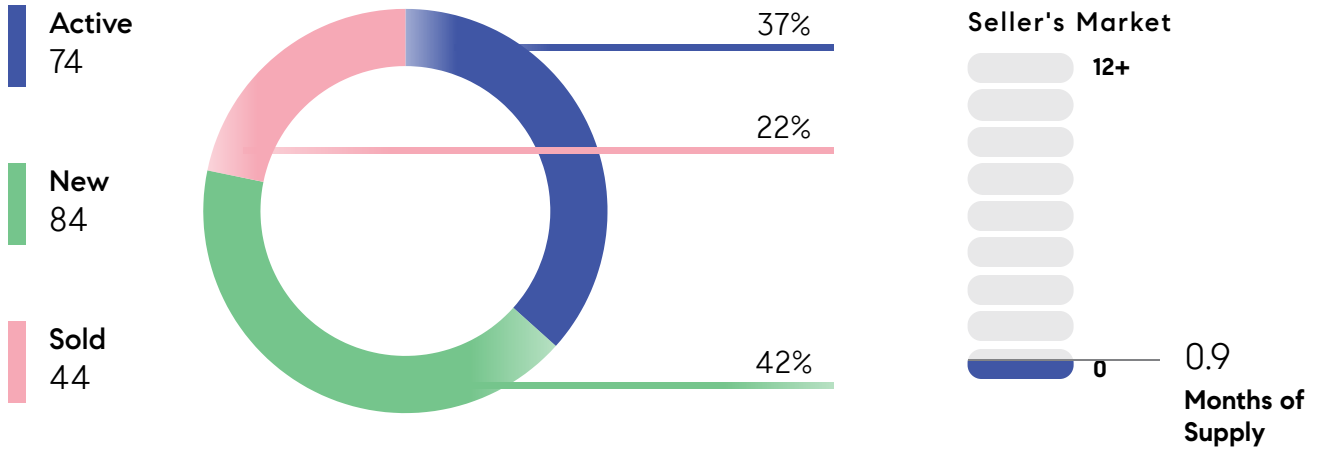
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$453,044	17	95.3%	\$431,555
YoY Change	14.2%	-63.0%	-5.3%	8.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Marietta SEPTEMBER 2021

ATTACHED UNDER 1M



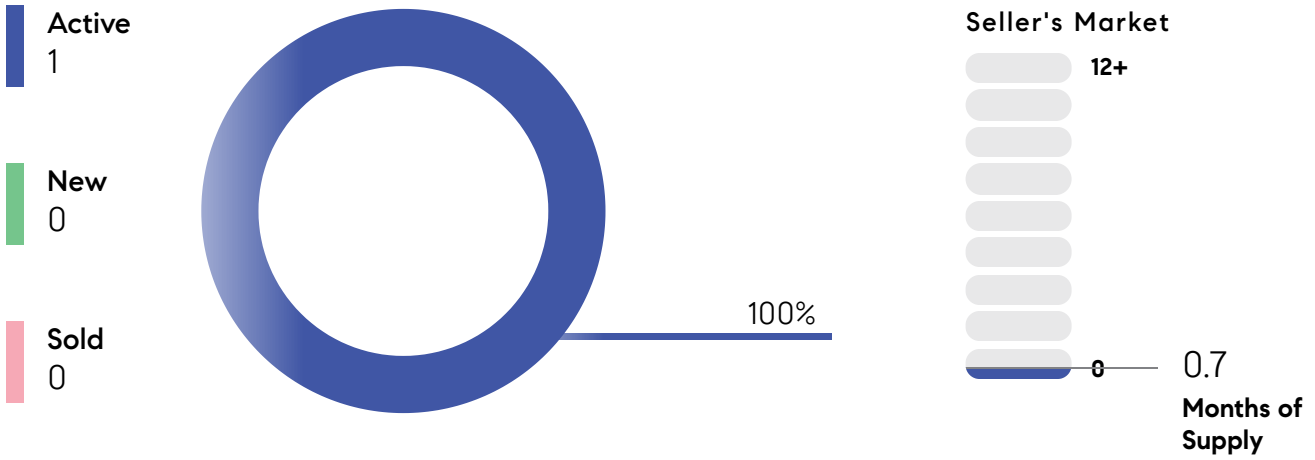
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$281,125	13	102.2%	\$287,266
YoY Change	0.9%	-74.0%	10.1%	11.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

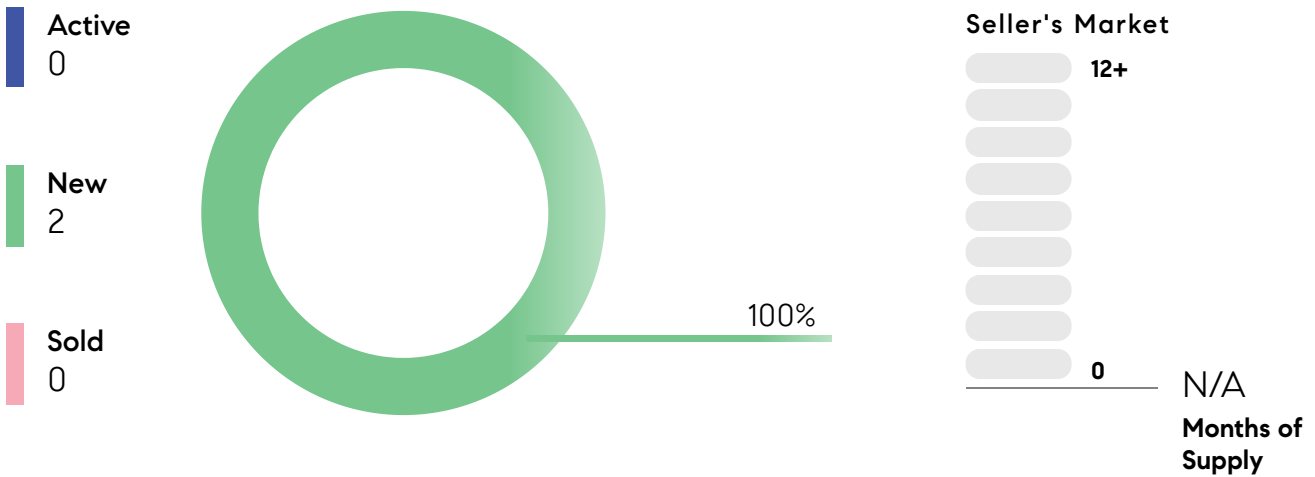
Midtown SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	-	-	-	-
YoY Change	-	-	-	-

DETACHED UNDER 1M



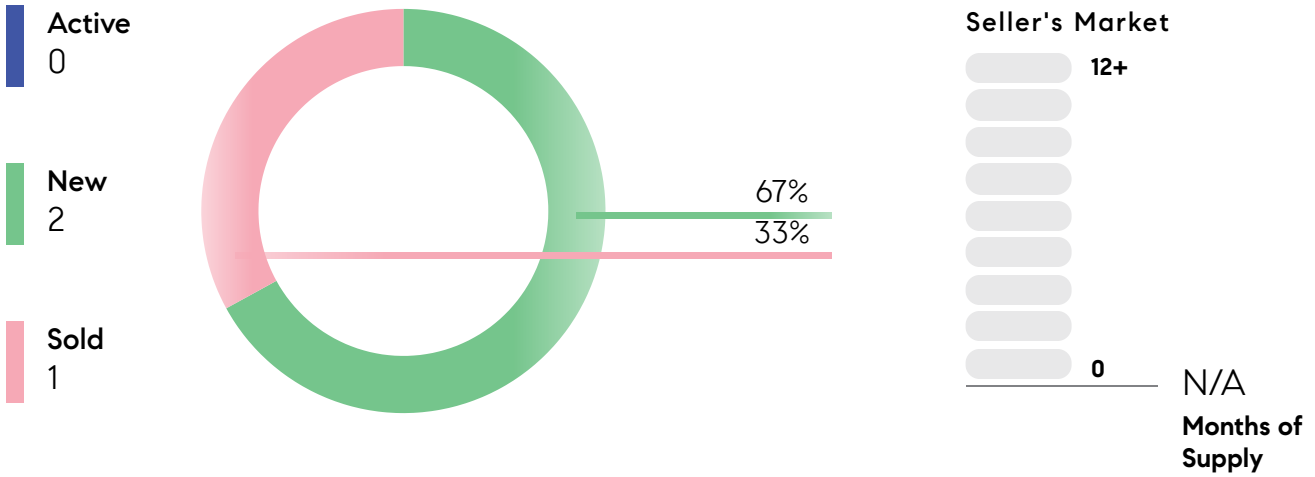
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$862,500	-	-	-
YoY Change	19.8%	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

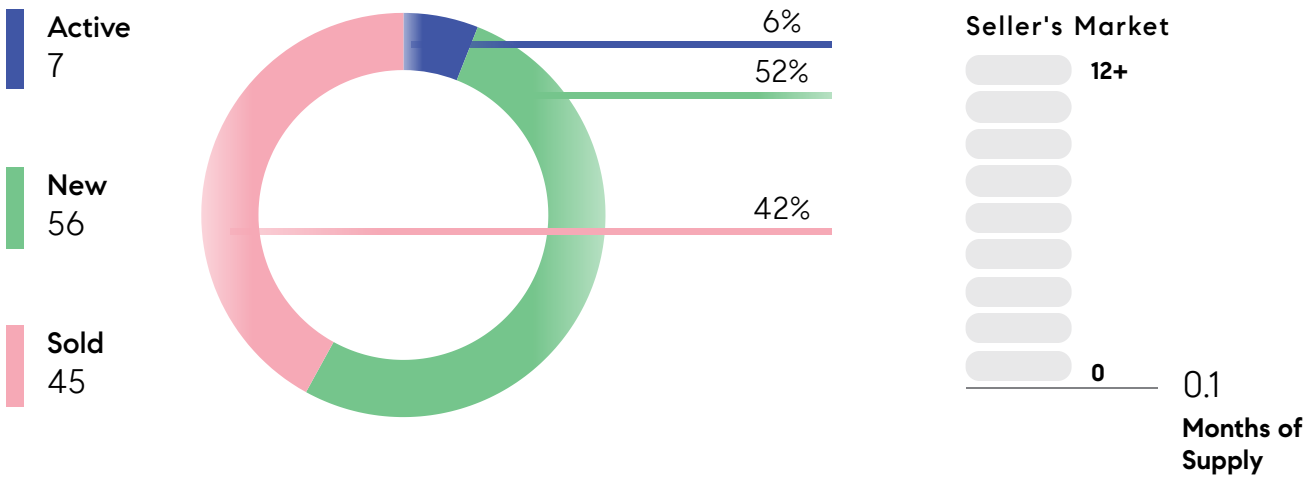
Midtown SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,285,375	133	106.6%	\$1,370,000
YoY Change	-	224.4%	-	-40.4%

ATTACHED UNDER 1M



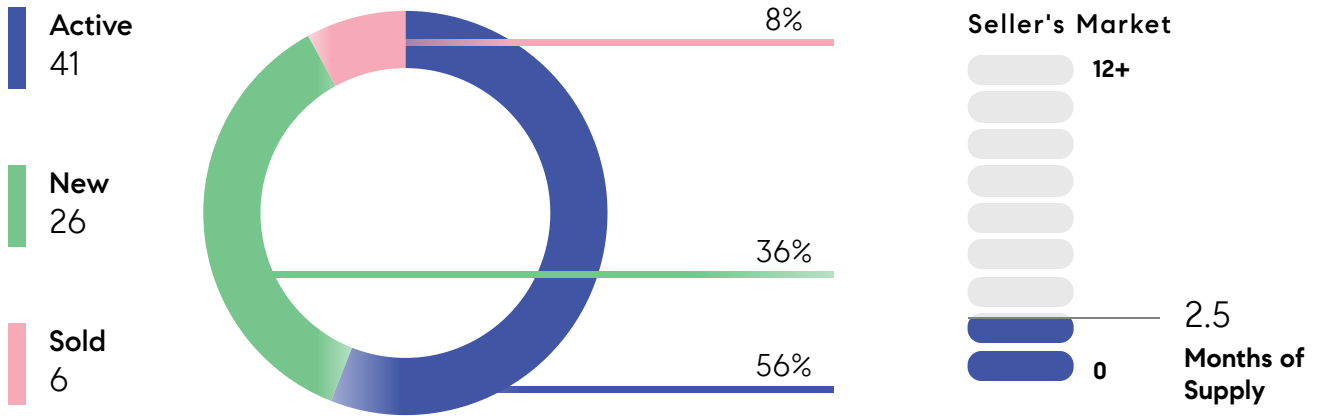
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$410,180	45	82.8%	\$339,796
YoY Change	13.0%	4.7%	-16.0%	-5.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

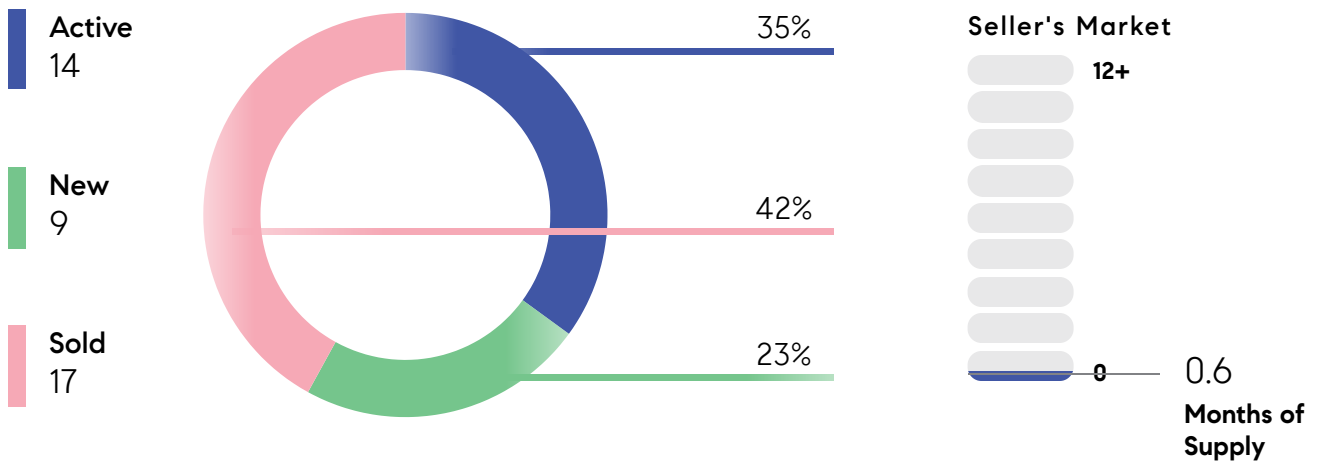
Milton SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,529,355	43	99.1%	\$1,515,667
YoY Change	0.1%	-42.7%	13.8%	13.8%

DETACHED UNDER 1M



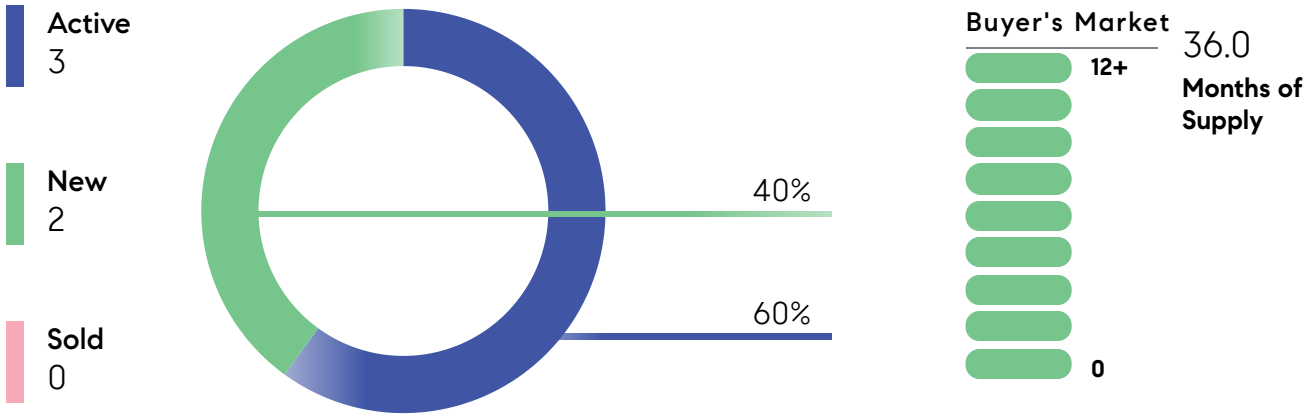
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$666,433	16	115.6%	\$770,565
YoY Change	2.5%	-84.6%	13.6%	16.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

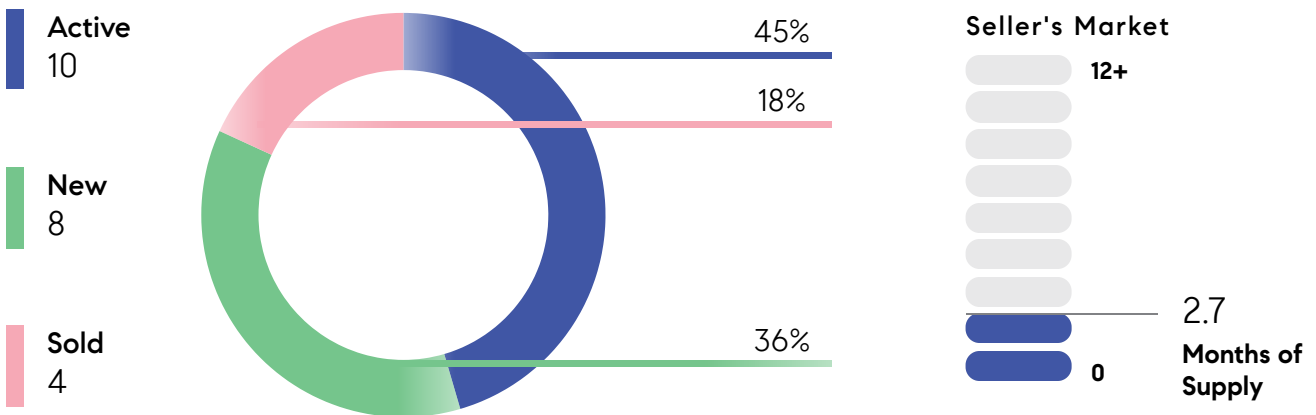
Milton SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,178,500	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



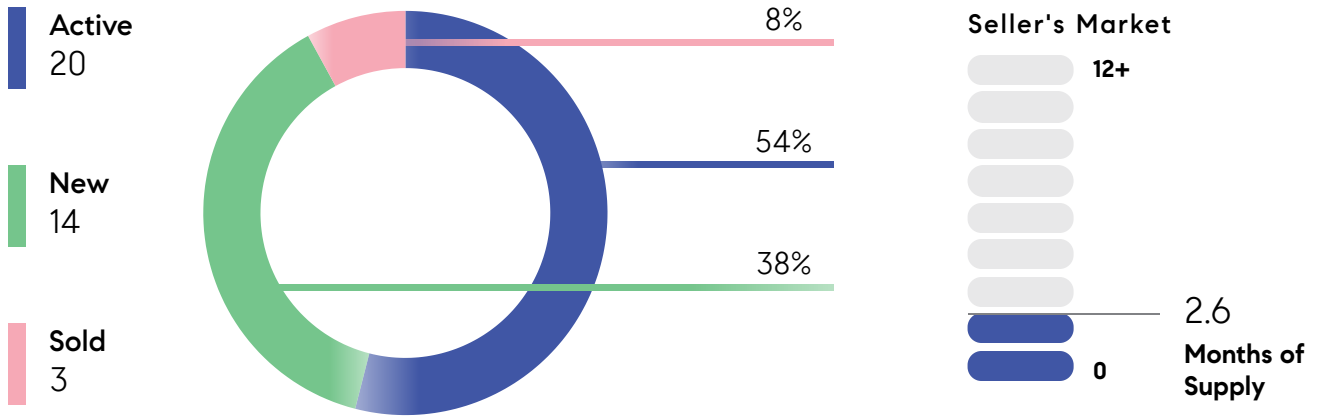
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$500,021	31	97.8%	\$488,821
YoY Change	105.2%	-65.2%	-30.1%	43.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

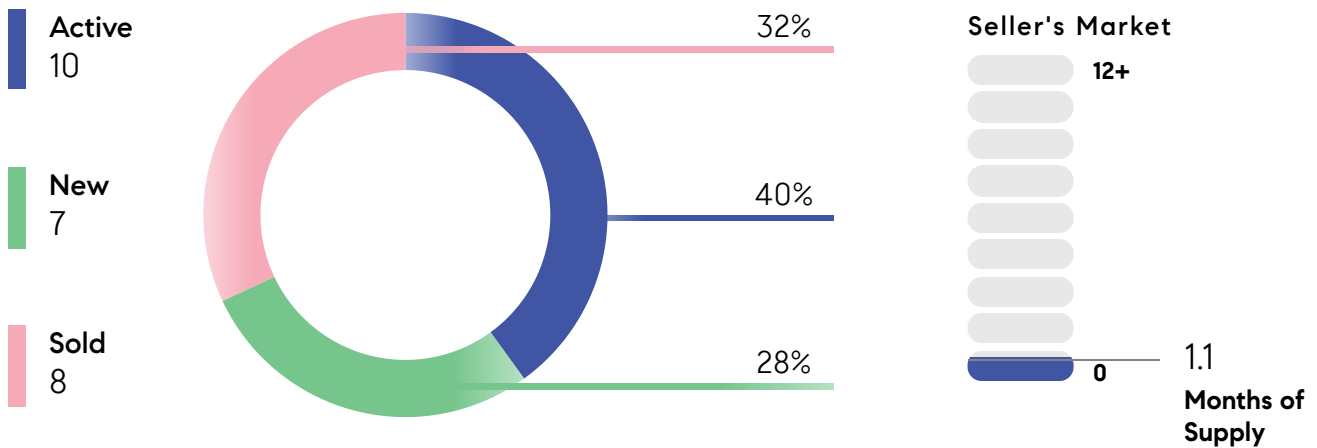
Morningside SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,423,429	15	109.8%	\$1,563,000
YoY Change	10.9%	-67.4%	-13.3%	-3.9%

DETACHED UNDER 1M



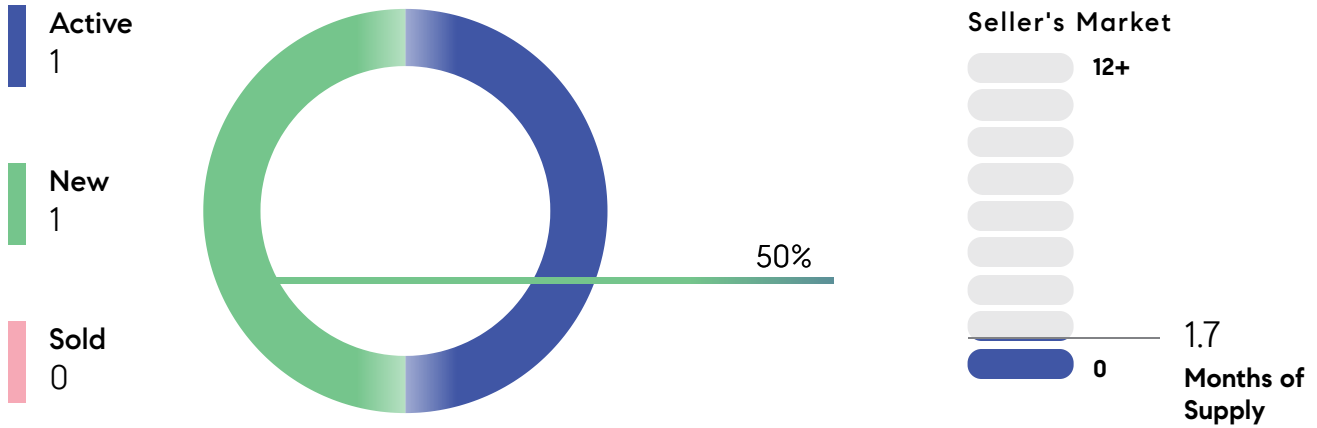
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$808,343	37	101.9%	\$823,863
YoY Change	15.5%	-5.1%	4.0%	20.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

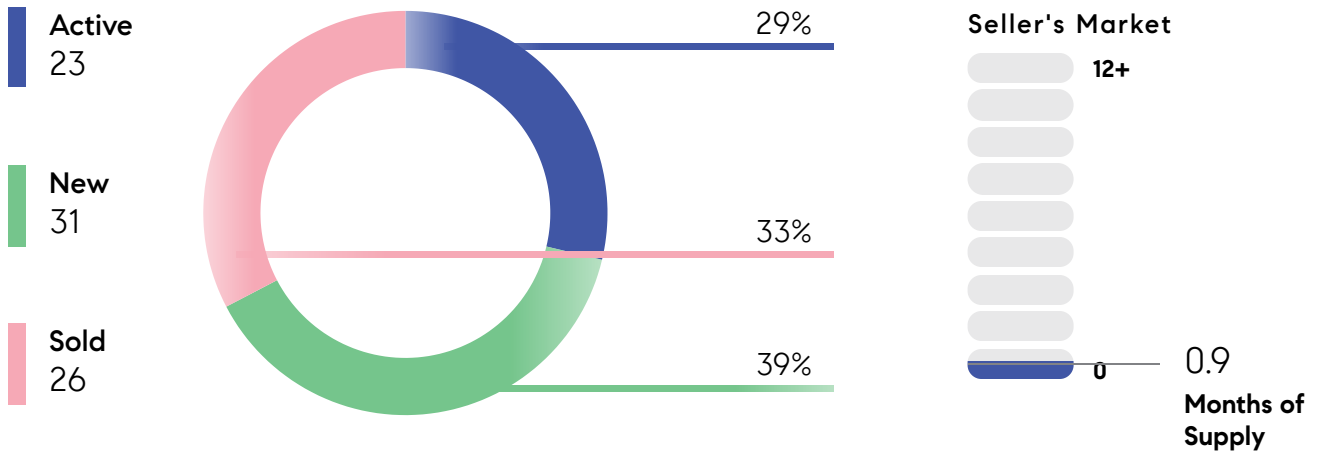
Peachtree Corners SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,195,000	-	-	-
YoY Change	-57.2%	-	-	-

DETACHED UNDER 1M



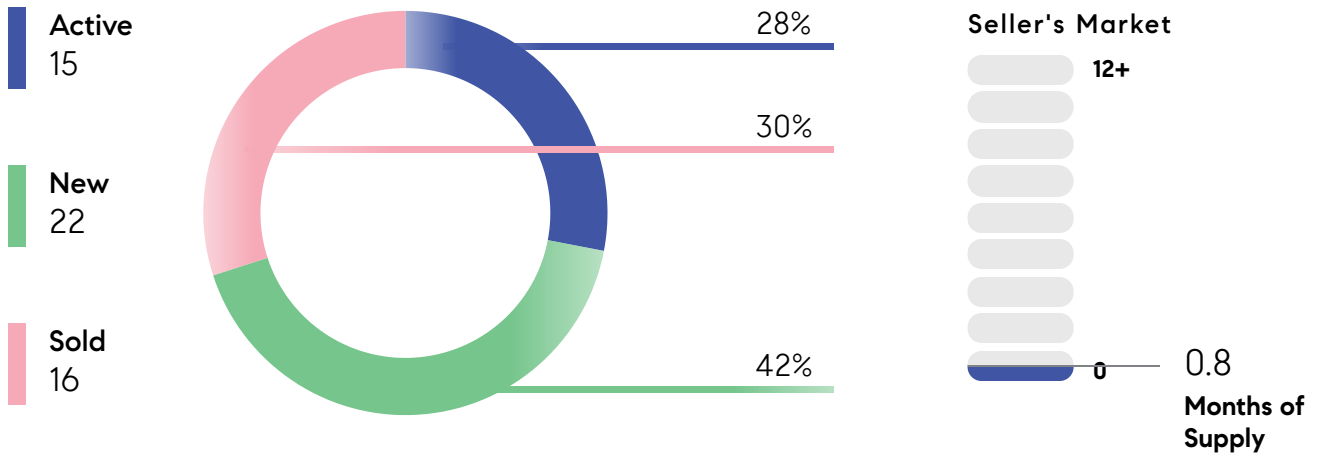
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$567,658	16	98.3%	\$557,750
YoY Change	33.8%	-55.6%	-8.2%	22.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Peachtree Corners SEPTEMBER 2021

ATTACHED UNDER 1M



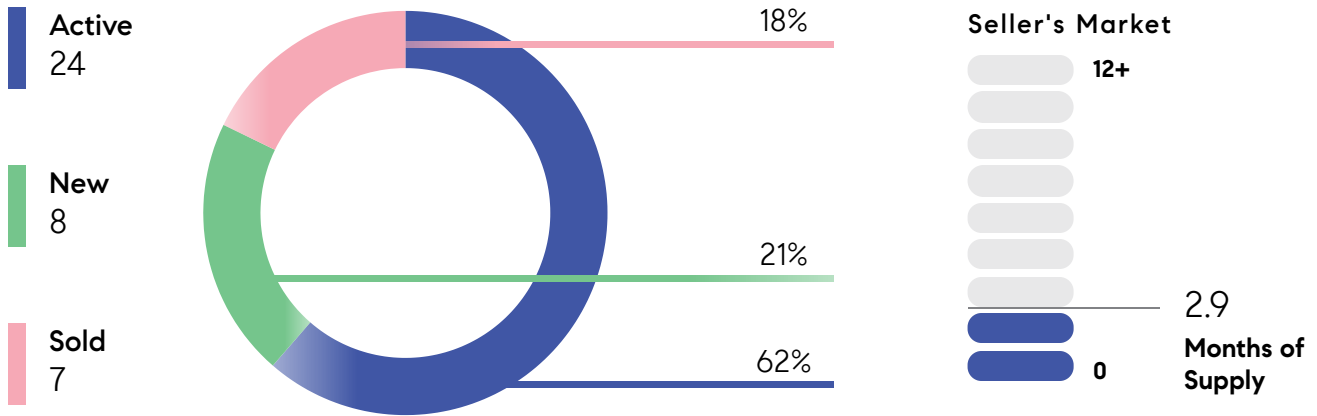
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$300,048	13	99.5%	\$298,570
YoY Change	7.2%	-61.8%	-1.1%	6.0%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

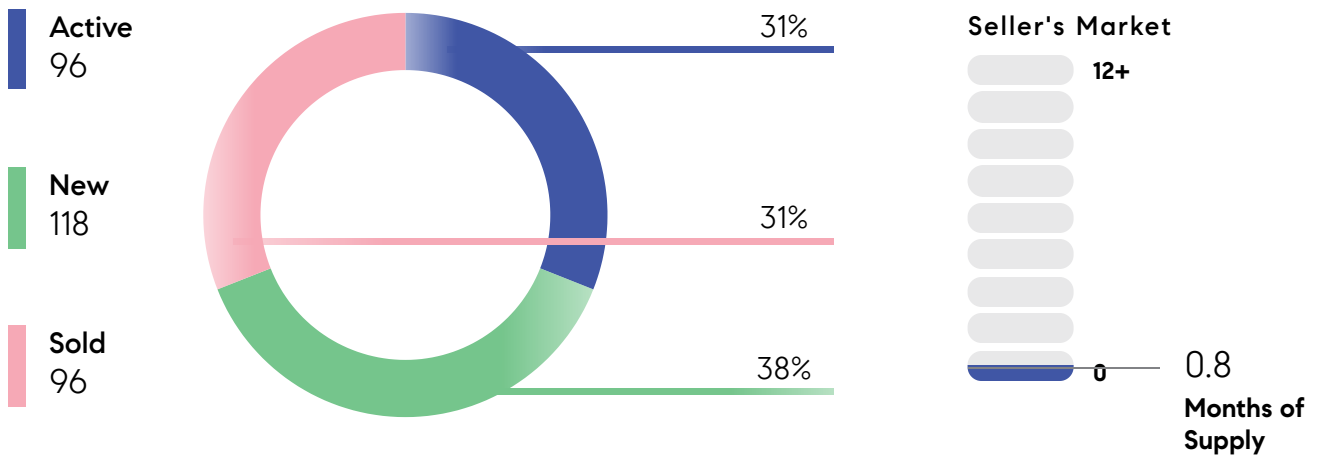
Roswell SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,888,488	138	87.3%	\$1,648,813
YoY Change	30.9%	112.3%	14.3%	49.7%

DETACHED UNDER 1M



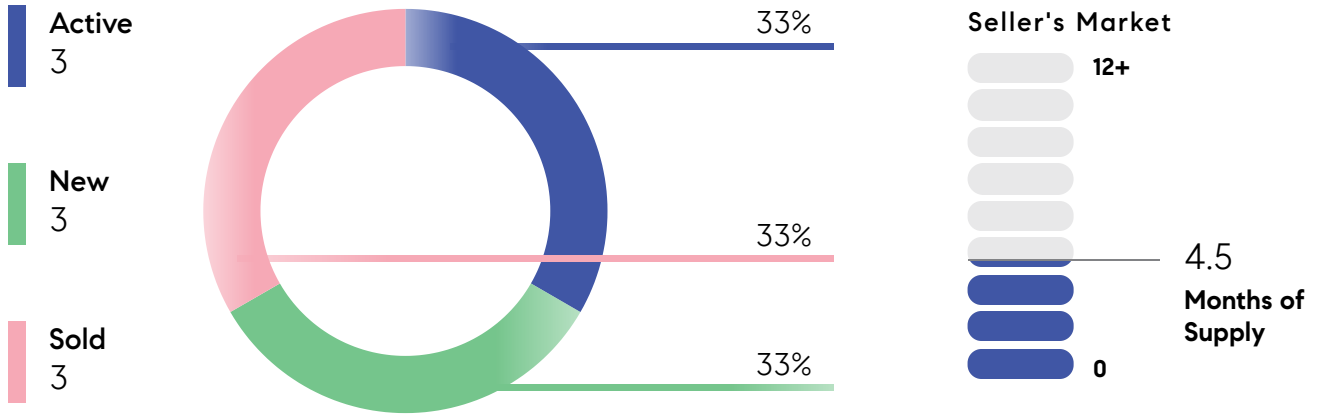
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$521,990	19	103.7%	\$541,056
YoY Change	2.5%	-59.6%	7.1%	9.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

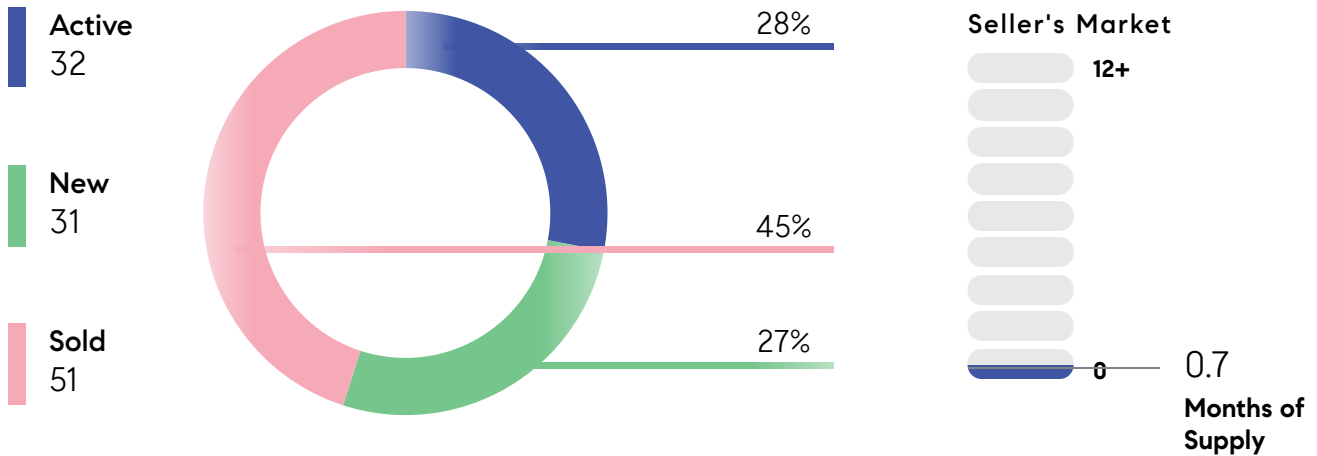
Roswell SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,198,333	3	90.5%	\$1,085,000
YoY Change	6.5%	-	-	-

ATTACHED UNDER 1M



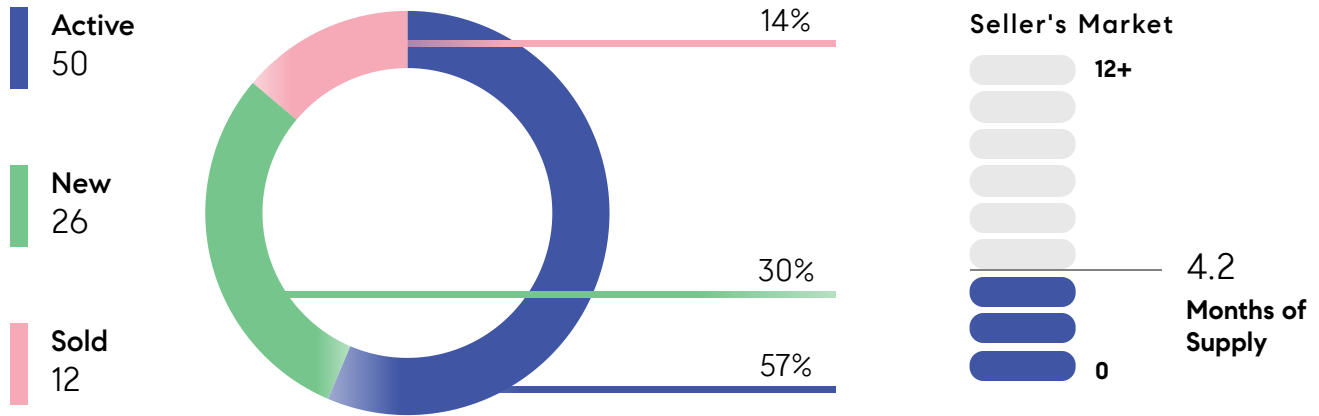
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$391,791	16	100.3%	\$392,874
YoY Change	-2.5%	-68.0%	3.9%	1.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

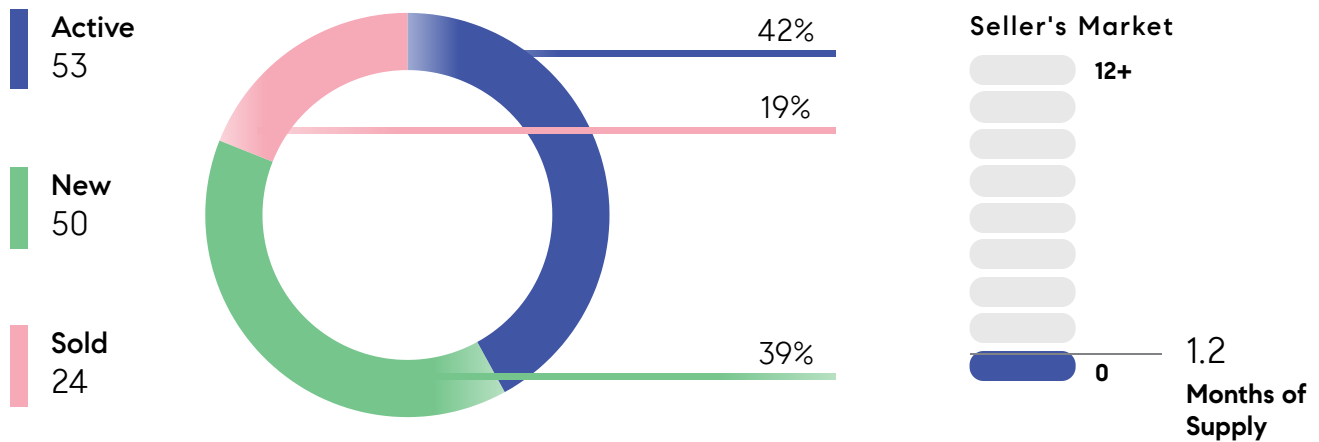
Sandy Springs SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,016,838	36	76.7%	\$1,547,542
YoY Change	15.4%	-70.5%	-20.1%	-7.9%

DETACHED UNDER 1M



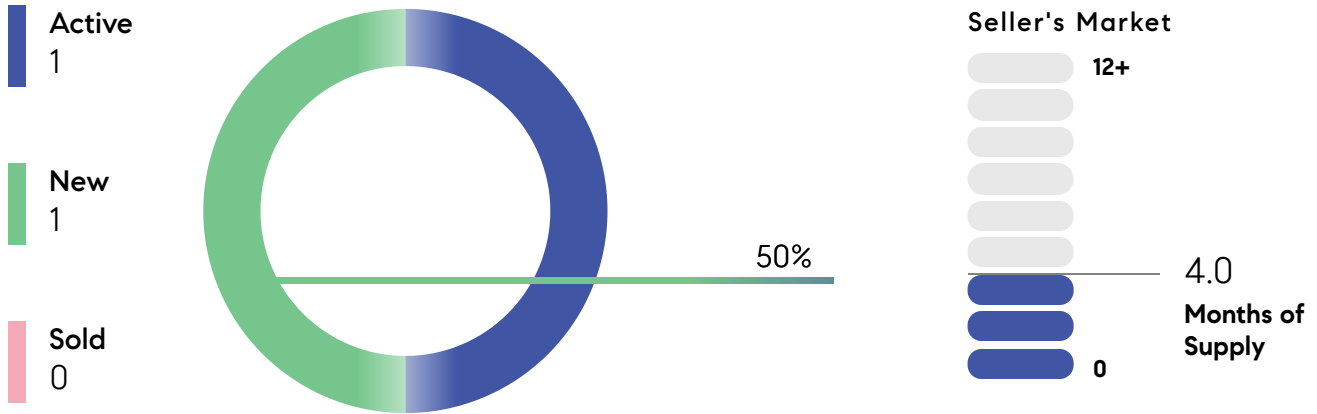
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$699,088	24	97.9%	\$684,079
YoY Change	6.6%	-64.7%	2.9%	9.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

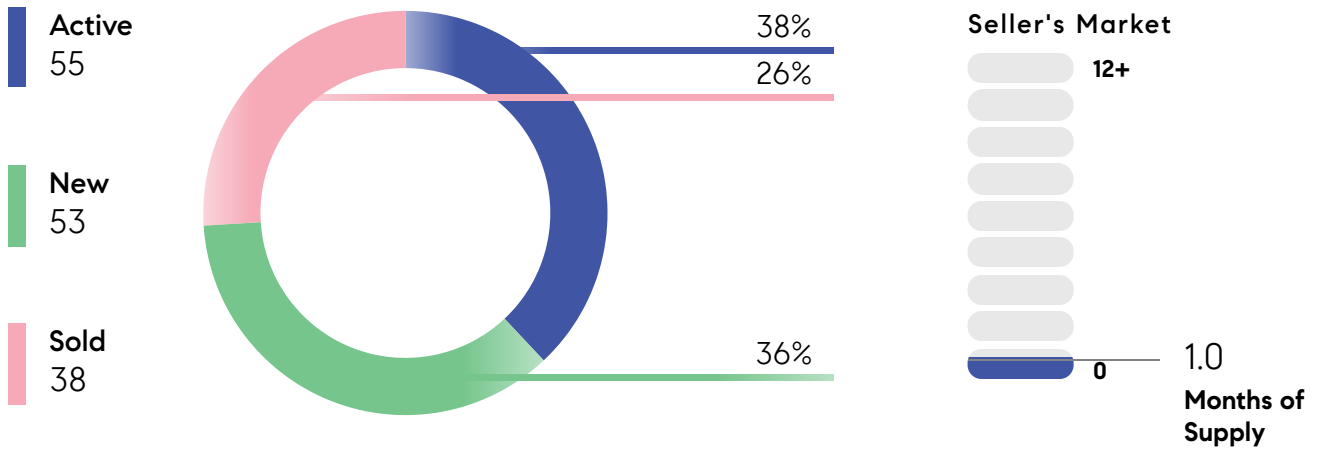
Sandy Springs SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,250,000	-	-	-
YoY Change	23.2%	-	-	-

ATTACHED UNDER 1M



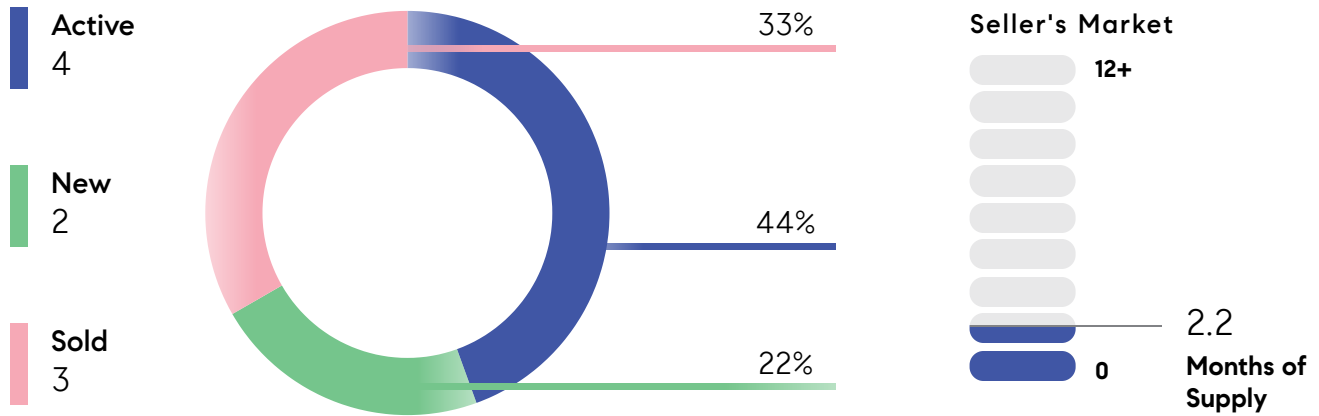
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$325,426	21	89.8%	\$292,098
YoY Change	-6.0%	-51.2%	27.1%	19.6%

*Graph Legend: ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

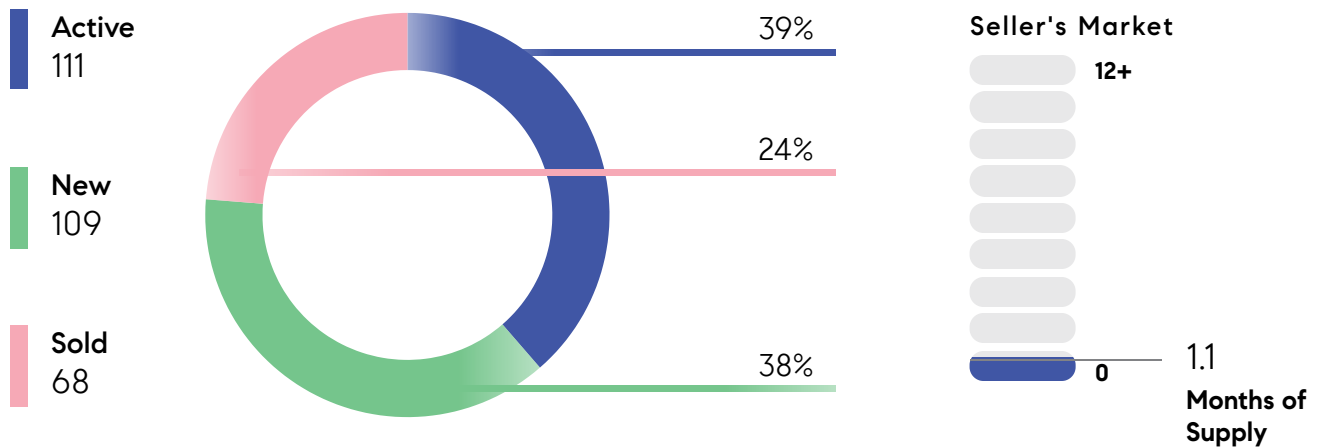
Smyrna SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,635,000	19	65.4%	\$1,069,950
YoY Change	55.0%	-	-	-

DETACHED UNDER 1M



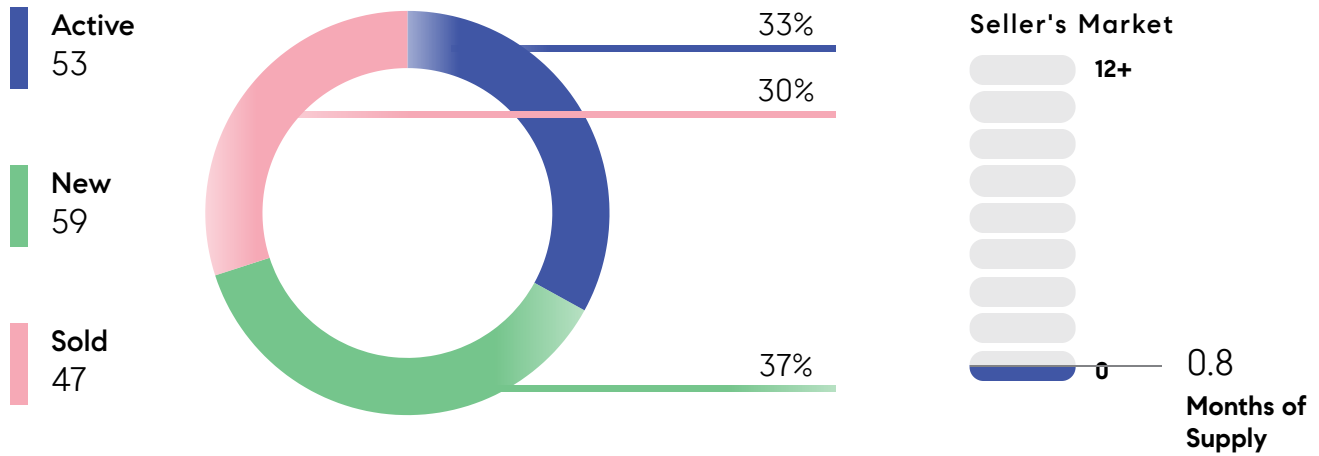
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$461,102	20	107.8%	\$497,178
YoY Change	12.5%	-47.4%	4.5%	17.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Smyrna SEPTEMBER 2021

ATTACHED UNDER 1M



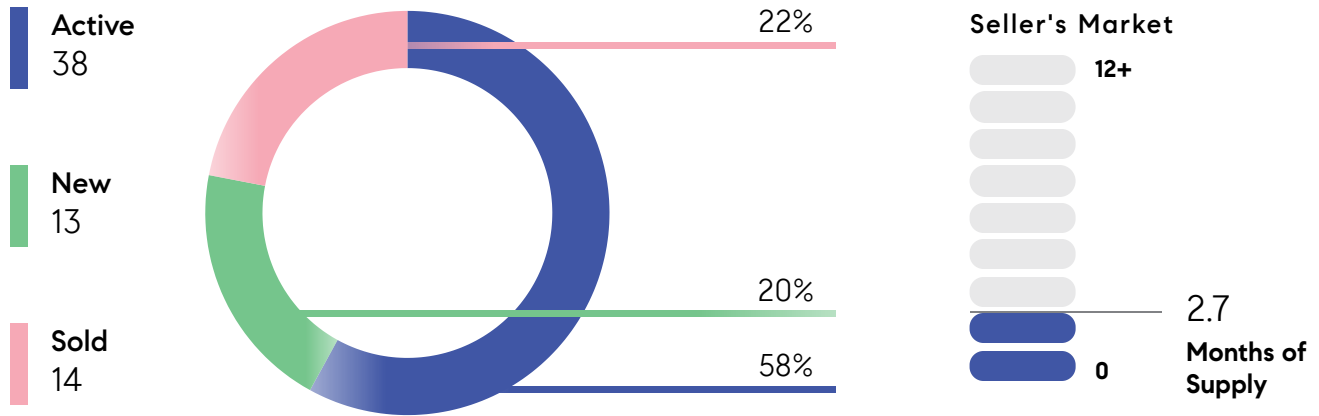
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$325,928	13	108.8%	\$354,766
YoY Change	1.1%	-61.8%	14.1%	15.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

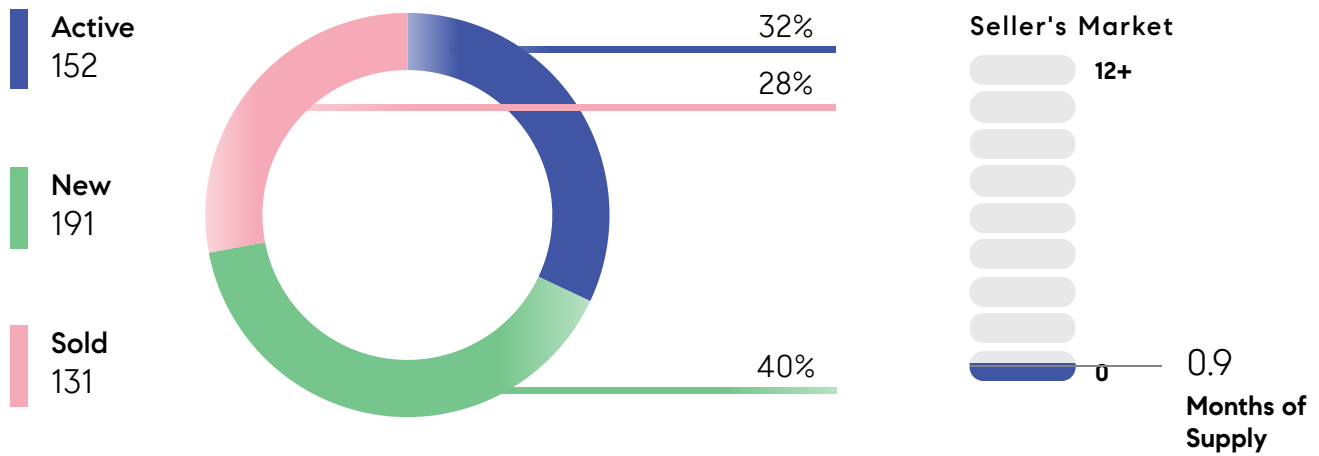
Suwanee & Duluth SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$2,042,446	32	59.2%	\$1,209,343
YoY Change	-11.8%	-42.9%	-4.7%	-16.0%

DETACHED UNDER 1M



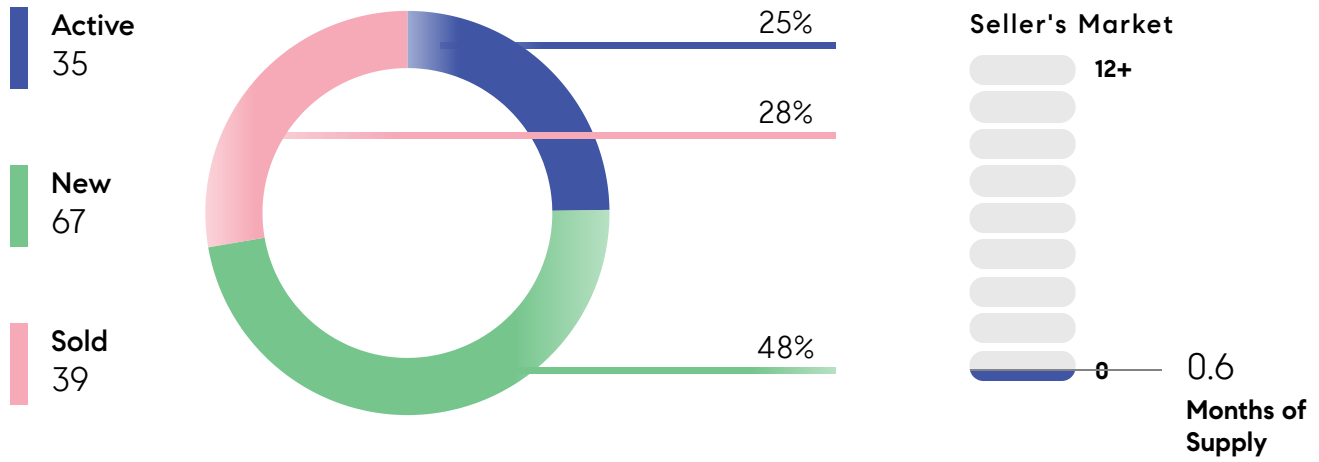
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$492,280	17	95.7%	\$471,149
YoY Change	12.1%	-62.2%	2.7%	15.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Suwanee & Duluth SEPTEMBER 2021

ATTACHED UNDER 1M



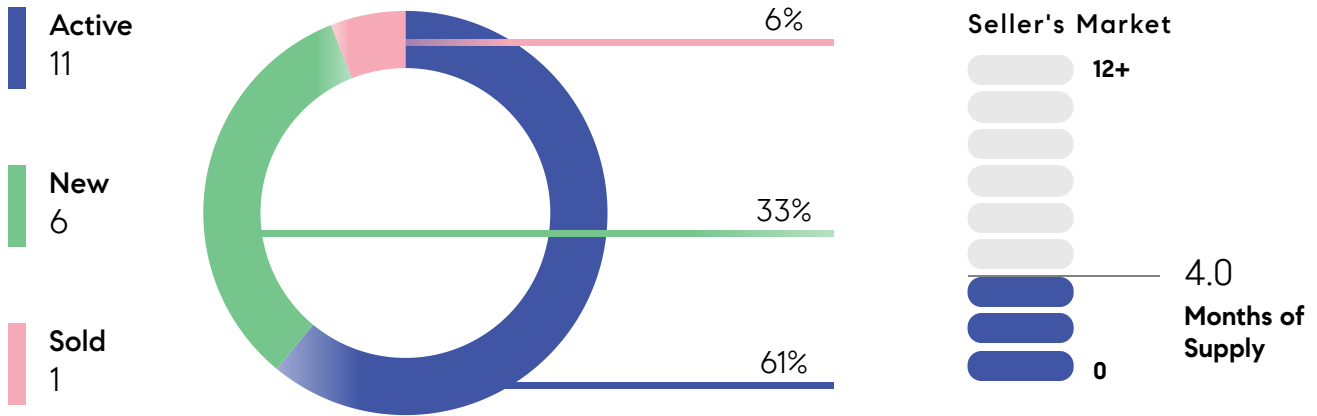
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$366,455	14	84.2%	\$308,728
YoY Change	23.1%	-72.0%	-10.8%	9.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

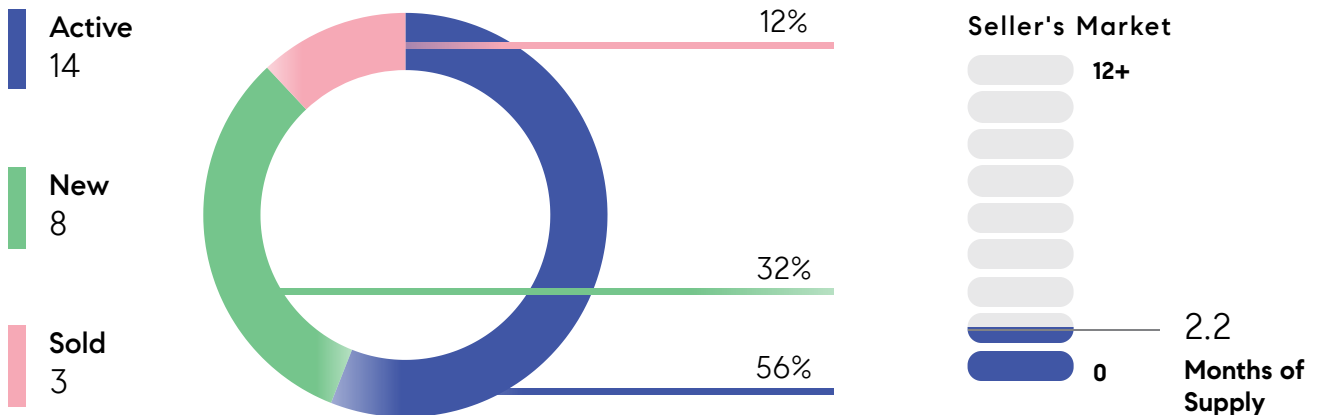
Vinings SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,906,500	0	70.5%	\$1,345,000
YoY Change	47.0%	-	-40.8%	-13.0%

DETACHED UNDER 1M



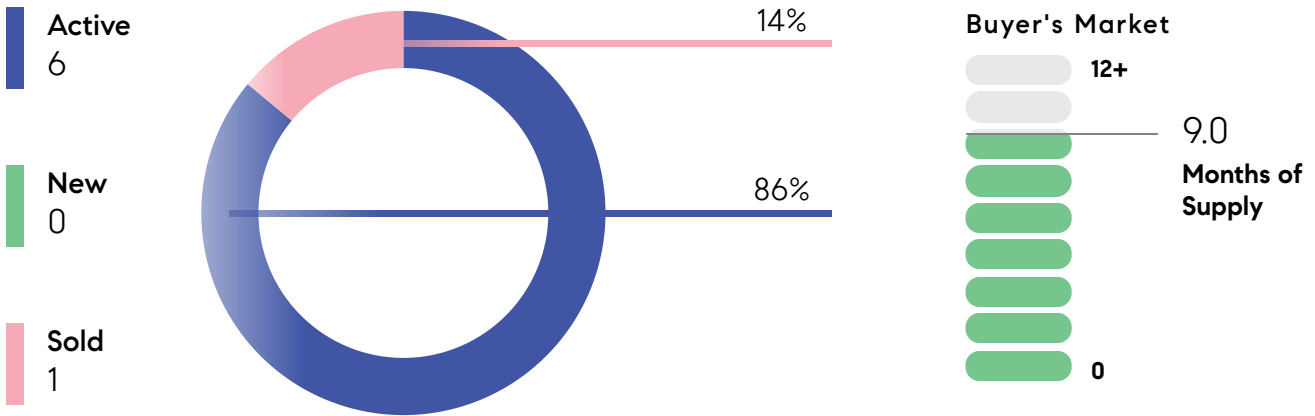
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$672,350	85	98.4%	\$661,333
YoY Change	6.0%	25.0%	5.5%	11.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

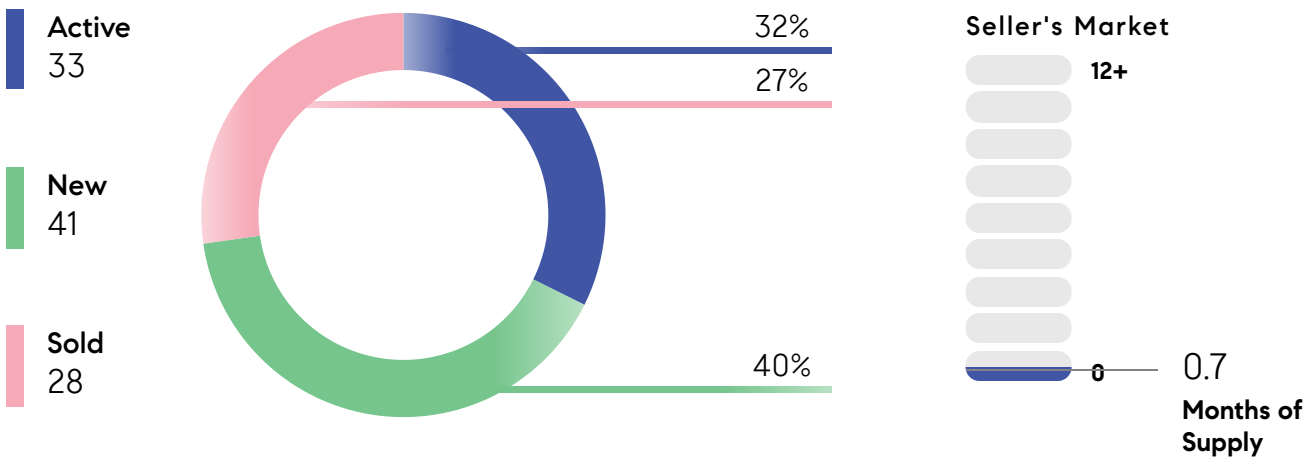
Vinings SEPTEMBER 2021

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	-	87	-	\$1,075,000
YoY Change	-	1,142.9%	-	-6.5%

ATTACHED UNDER 1M



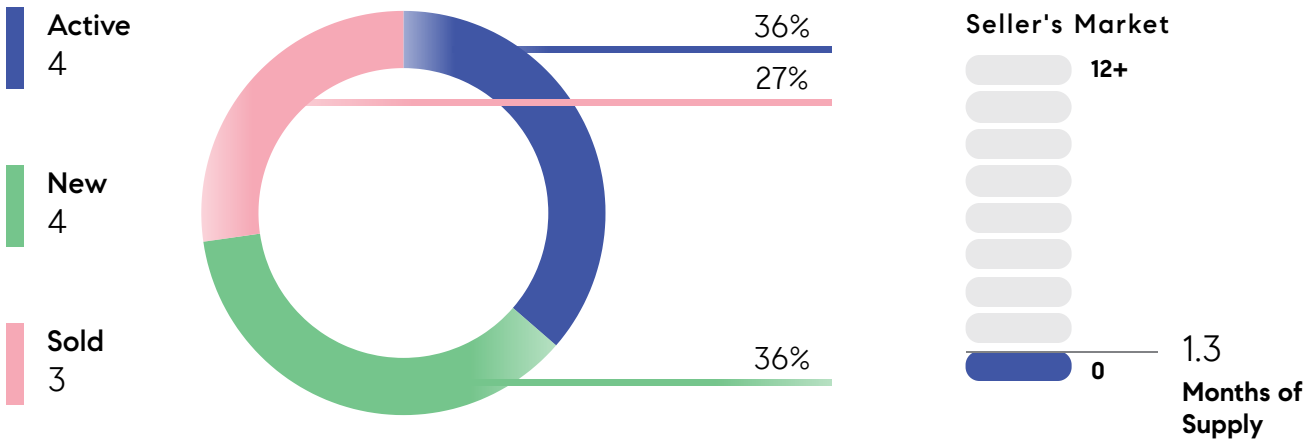
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$397,013	16	87.6%	\$347,934
YoY Change	-1.1%	-67.3%	0.4%	-0.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

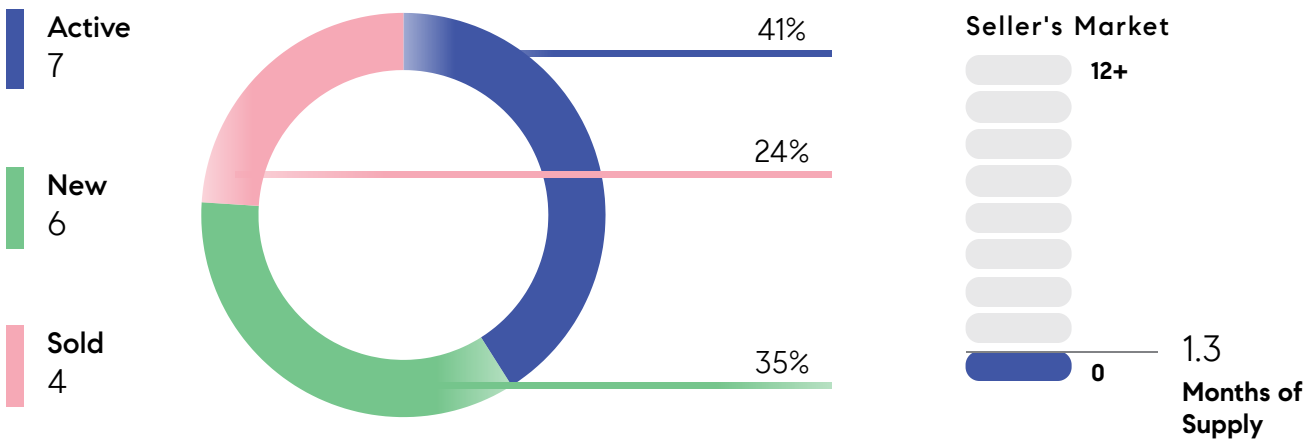
Virginia Highland SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,737,500	14	78.0%	\$1,356,000
YoY Change	33.0%	-85.3%	-27.6%	-3.7%

DETACHED UNDER 1M



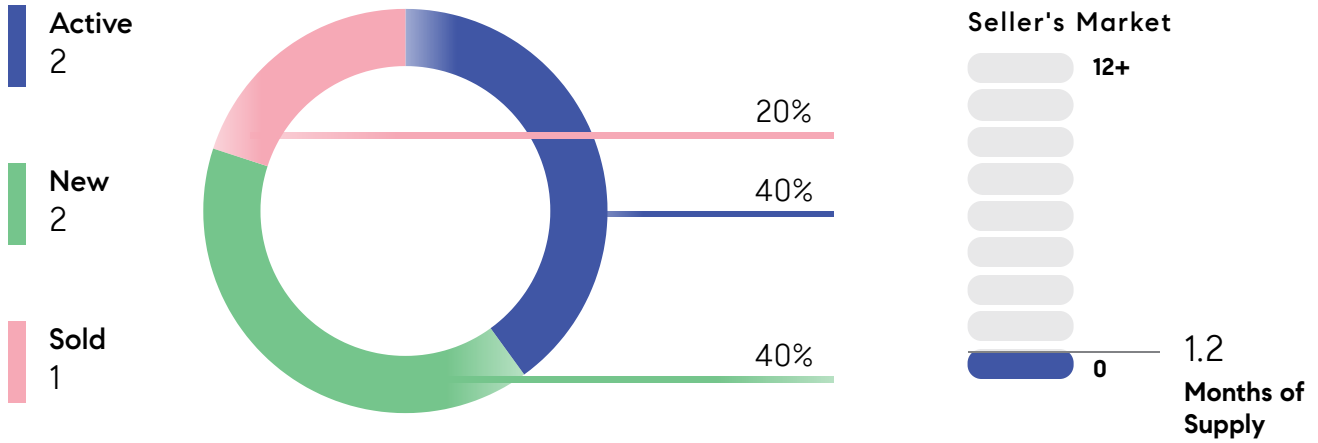
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$781,150	7	97.7%	\$763,359
YoY Change	13.0%	-63.2%	-11.3%	0.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Virginia Highland SEPTEMBER 2021

ATTACHED UNDER 1M



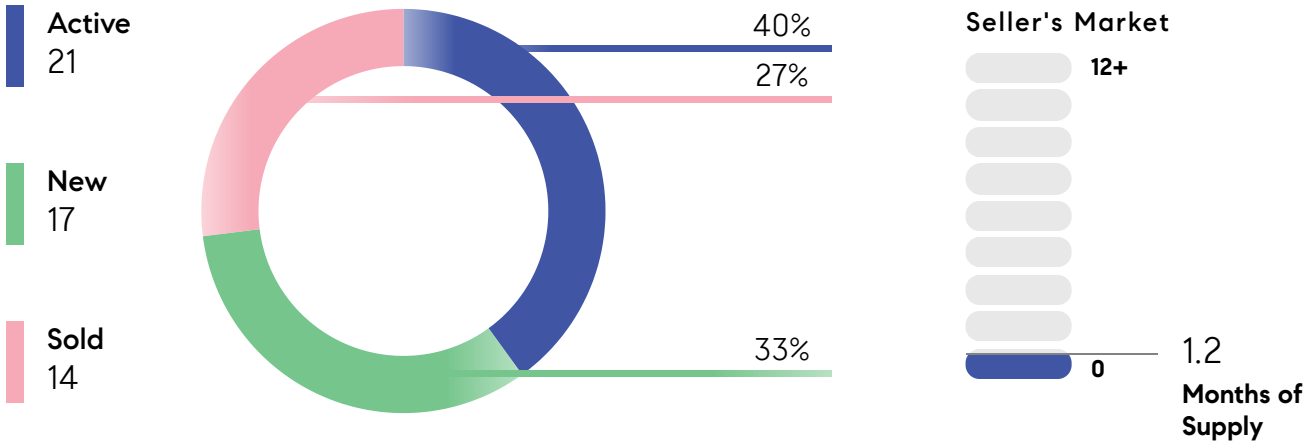
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$537,000	4	124.8%	\$670,000
YoY Change	144.1%	-96.8%	-42.3%	40.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

West Midtown SEPTEMBER 2021

DETACHED UNDER 1M



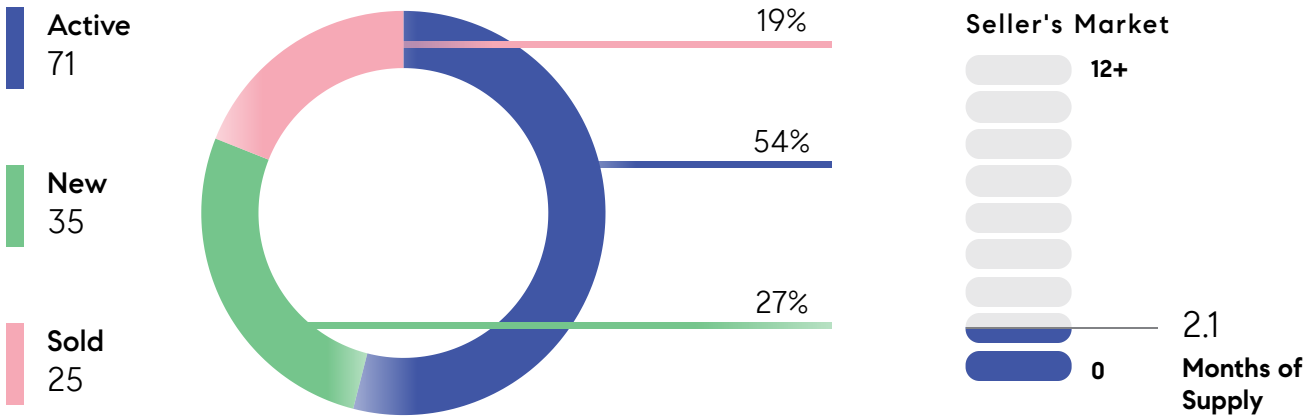
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$571,583	30	81.1%	\$463,464
YoY Change	10.3%	-57.1%	-20.3%	-12.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

West Midtown SEPTEMBER 2021

ATTACHED UNDER 1M



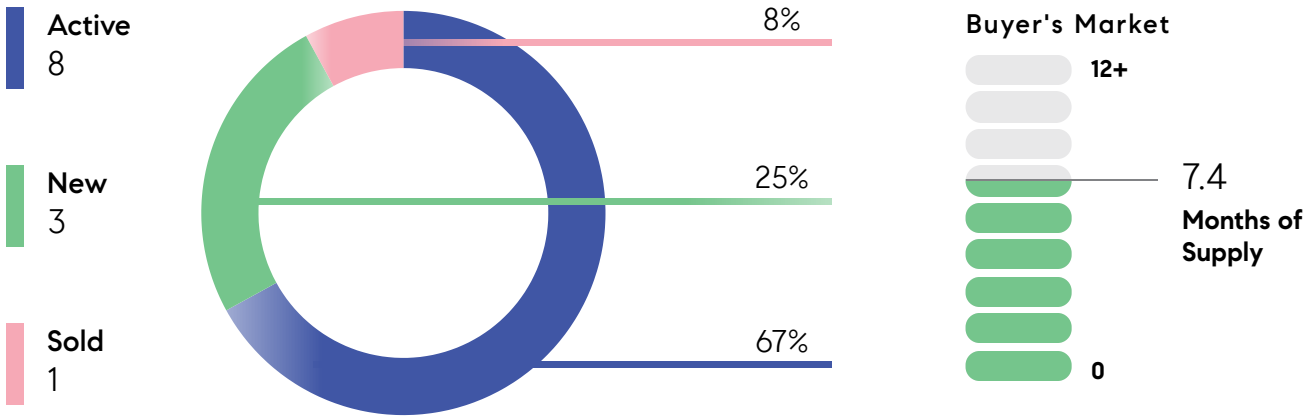
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$527,885	62	74.4%	\$392,733
YoY Change	44.1%	8.8%	-11.3%	27.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

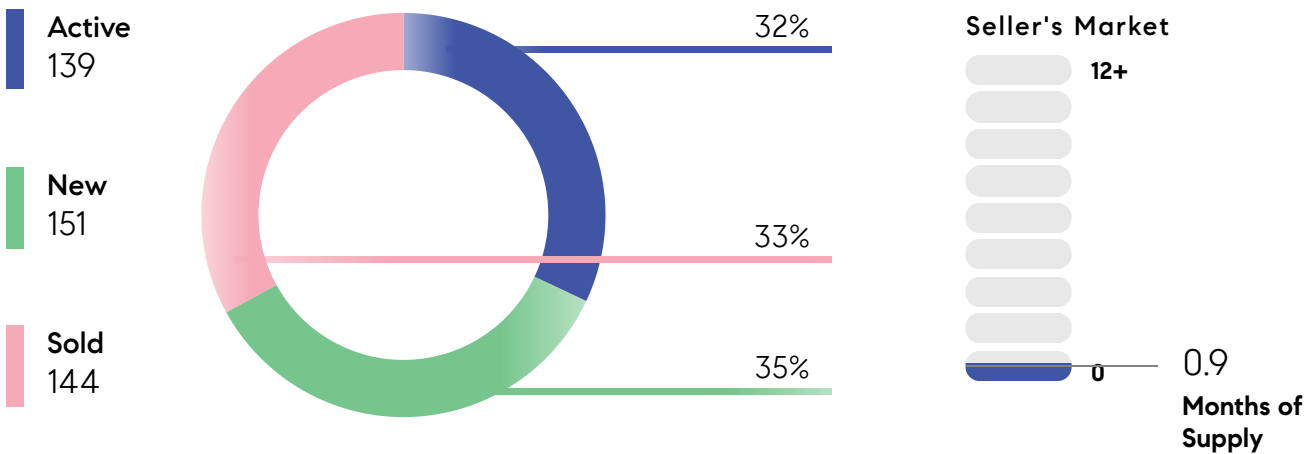
Woodstock SEPTEMBER 2021

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$1,516,667	5	131.5%	\$1,994,000
YoY Change	16.7%	-95.5%	-9.1%	6.0%

DETACHED UNDER 1M



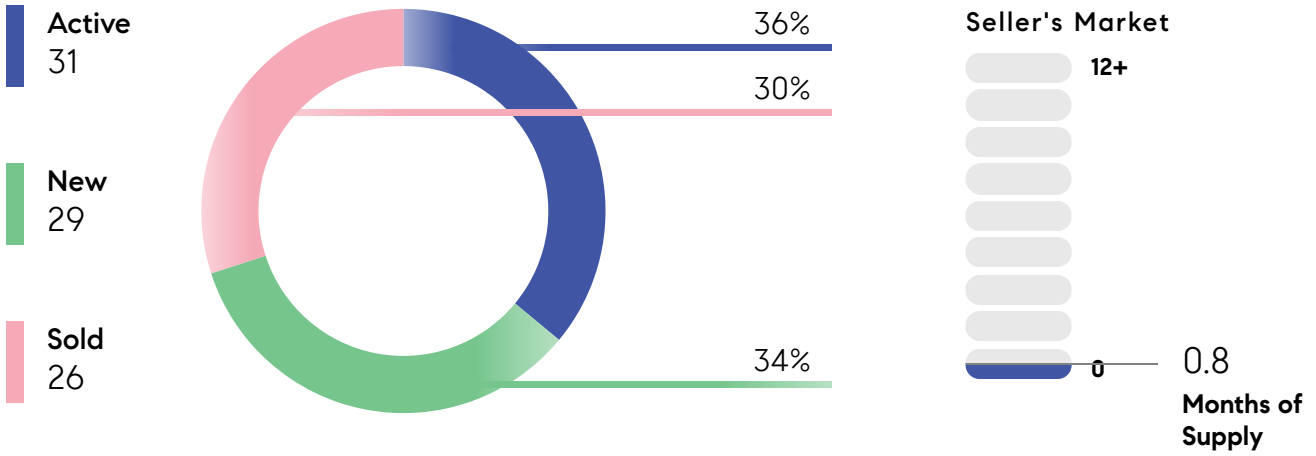
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$415,041	14	102.1%	\$423,955
YoY Change	11.3%	-50.0%	4.5%	16.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Woodstock SEPTEMBER 2021

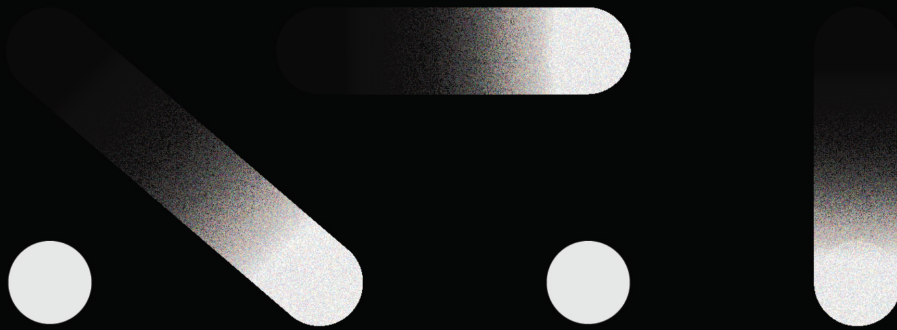
ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
September 2021	\$426,034	24	79.1%	\$336,814
YoY Change	27.1%	-41.5%	-7.9%	17.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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