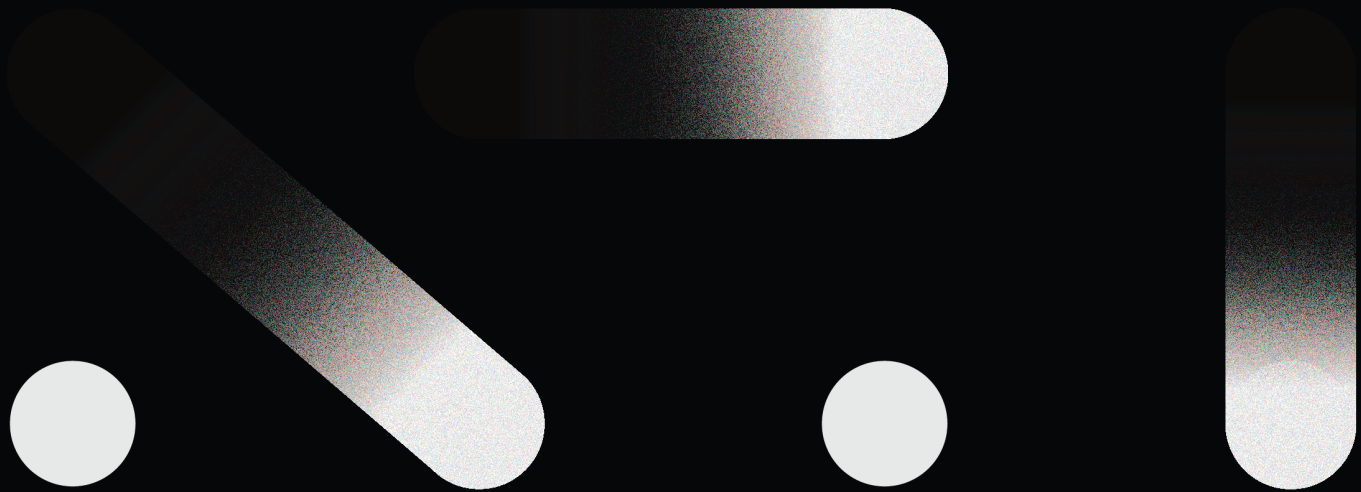
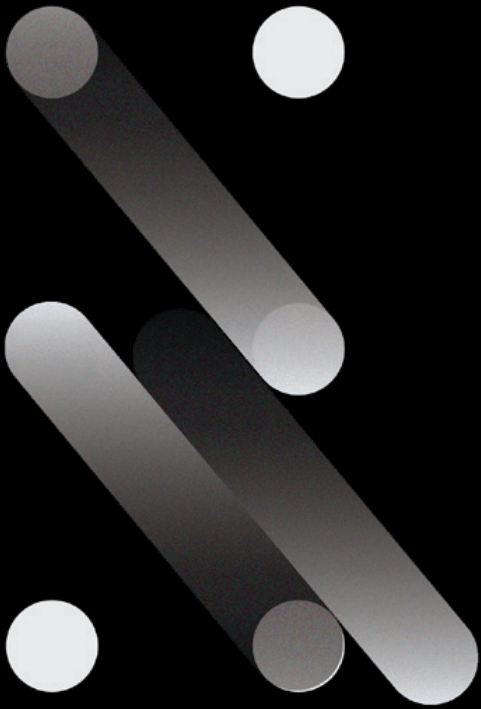


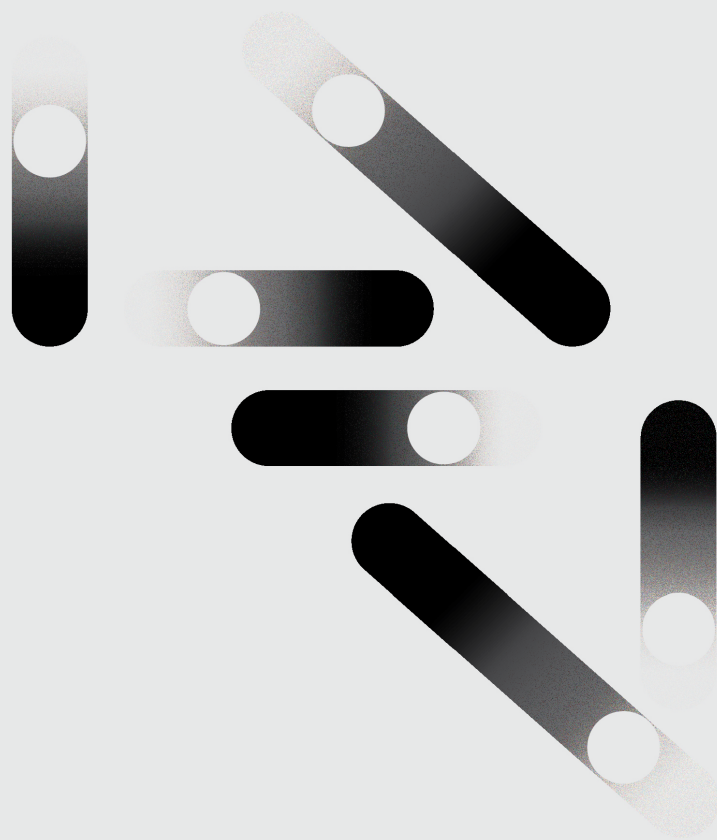
COMPASS



# MARKET INSIGHTS







COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

1409 Peachtree Street NE  
Atlanta, GA 30309

**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009

# Greater Atlanta Market Insights

Q4 2021



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING

- 11. DECATUR
- 12. DULUTH
- 13. DUNWOODY
- 14. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 15. EAST COBB
- 16. GRANT PARK
- 17. INMAN PARK & OLD FOURTH WARD
- 18. JOHNS CREEK
- 19. KENNESAW
- 20. MARIETTA
- 21. MIDTOWN

- 22. MILTON
- 23. MORNINGSIDE
- 24. PEACHTREE CORNERS
- 25. ROSWELL
- 26. SANDY SPRINGS
- 27. SMYRNA
- 28. SUWANEE & DULUTH
- 29. VININGS
- 30. VIRGINIA-HIGHLAND
- 31. WEST MIDTOWN
- 32. WOODSTOCK



# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on January 1st, 2022.

## **NEW**

is defined as any properties put on the market during Q4 2021.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of January 1st, 2022. The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by January 1st, 2022.

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

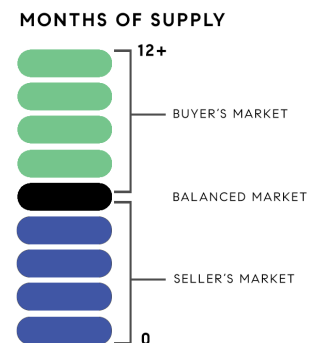
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

## **SALE-TO-LIST RATIO**

is the sale price divided by the list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

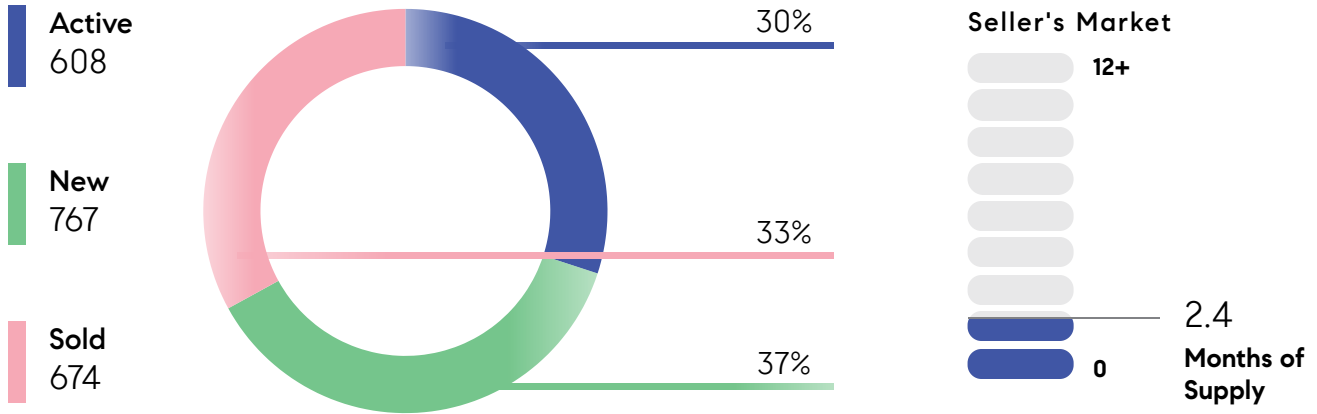
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





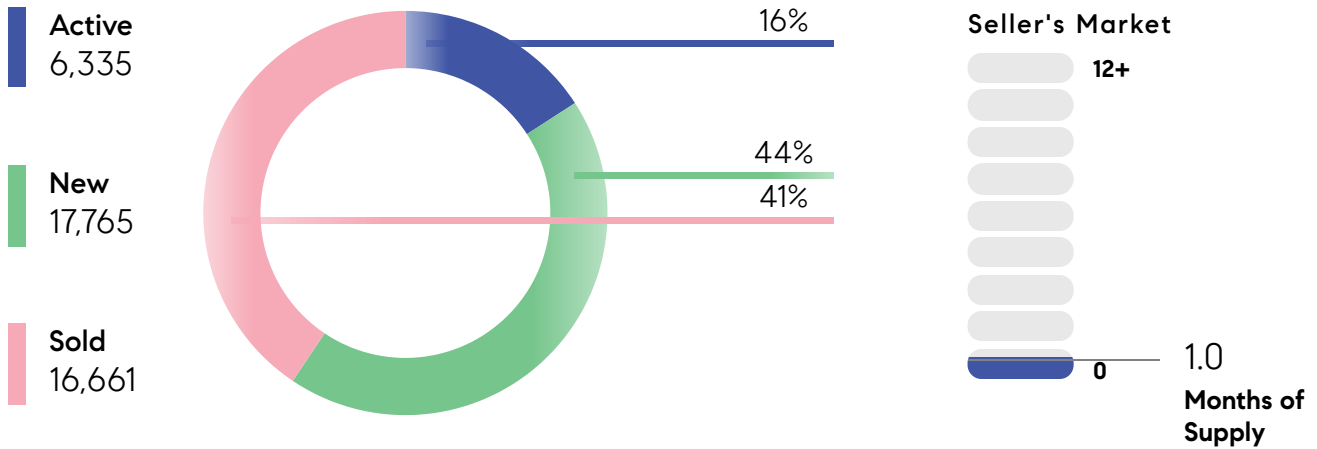
# Overall Atlanta Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,808,091	50	98.3%	\$1,595,671
YoY Change	19%	-48.5%	2.0%	4.4%

## DETACHED UNDER 1M



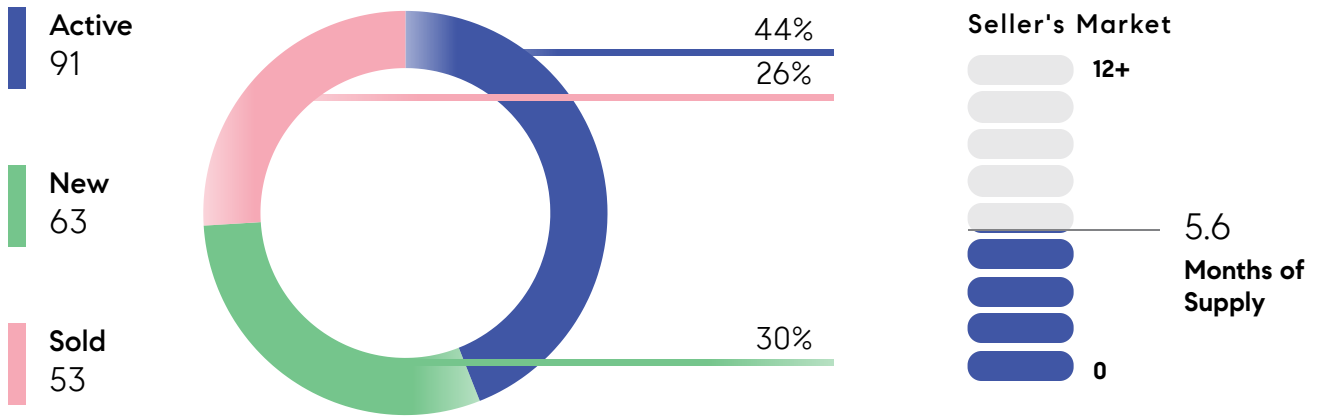
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$396,746	21	101.0%	\$400,475
YoY Change	14.5%	-43.2%	1.8%	17.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

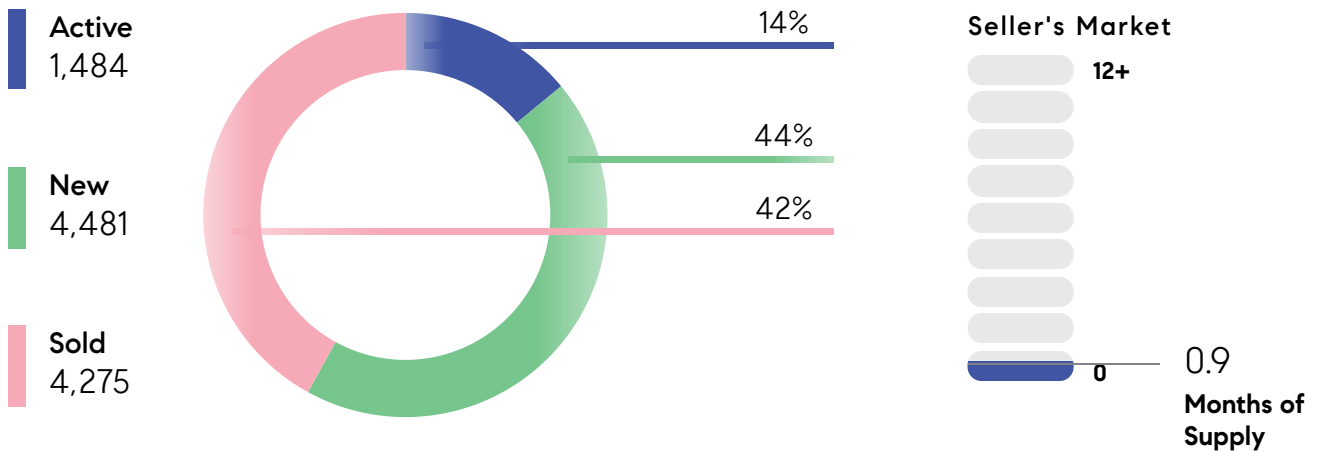
# Overall Atlanta Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,915,162	88	97.6%	\$1,582,659
YoY Change	-4.0%	-25.4%	0.7%	16.3%

## ATTACHED UNDER 1M



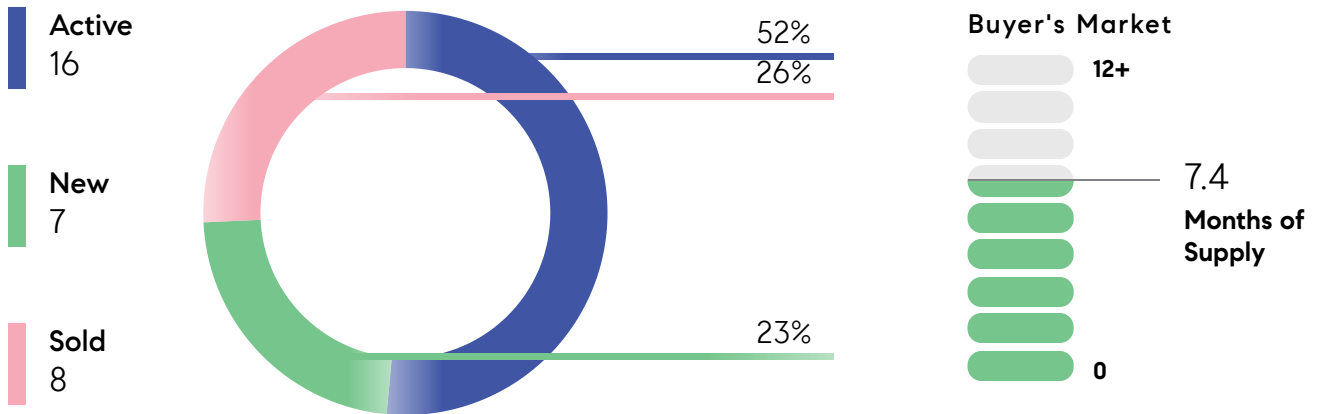
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$331,934	28	100.4%	\$328,541
YoY Change	7.3%	-42.9%	1.5%	12.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

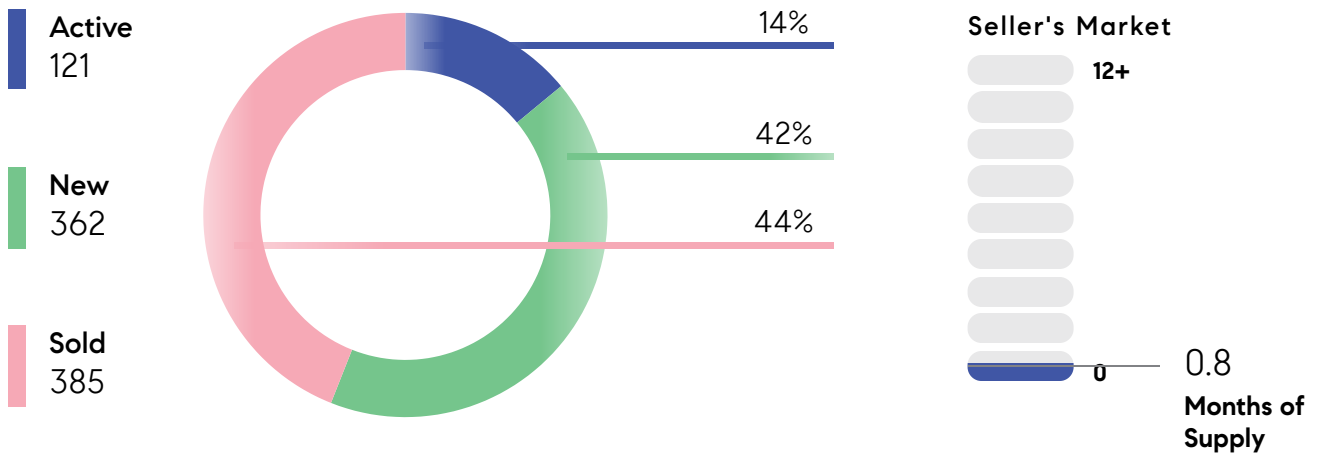
# Acworth Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,321,000	69	109.0%	\$1,439,829
YoY Change	-9.9%	-56.6%	30.6%	17.7%

## DETACHED UNDER 1M



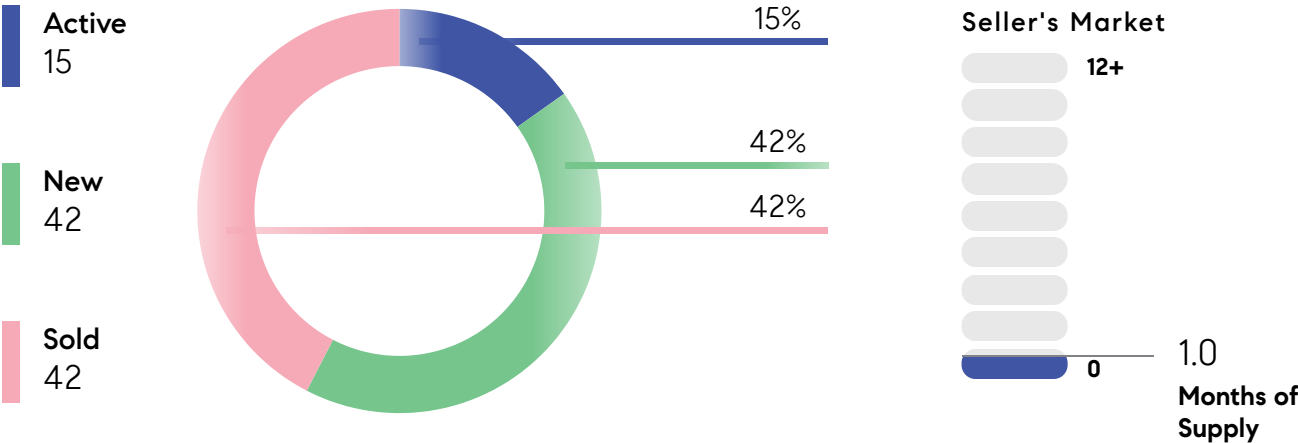
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$399,188	19	100.0%	\$399,139
YoY Change	19.7%	-32.1%	-2.4%	16.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Acworth Q4 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$304,460	16	93.6%	\$285,084
YoY Change	24.9%	-23.8%	1.1%	26.3%

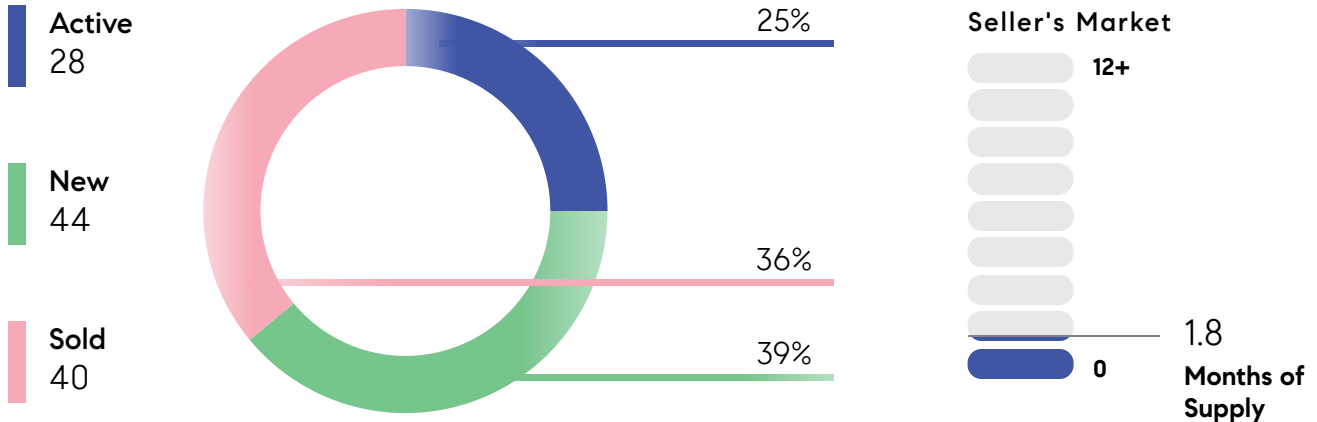
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



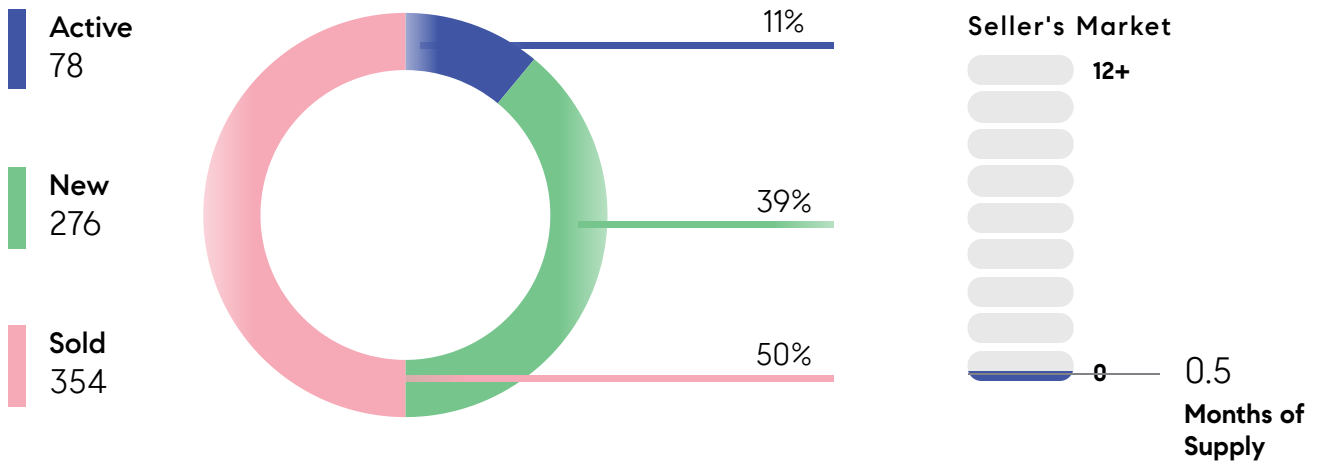
# Alpharetta Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,704,137	35	88.4%	\$1,506,334
YoY Change	8.3%	-70.1%	0.4%	8.7%

## DETACHED UNDER 1M



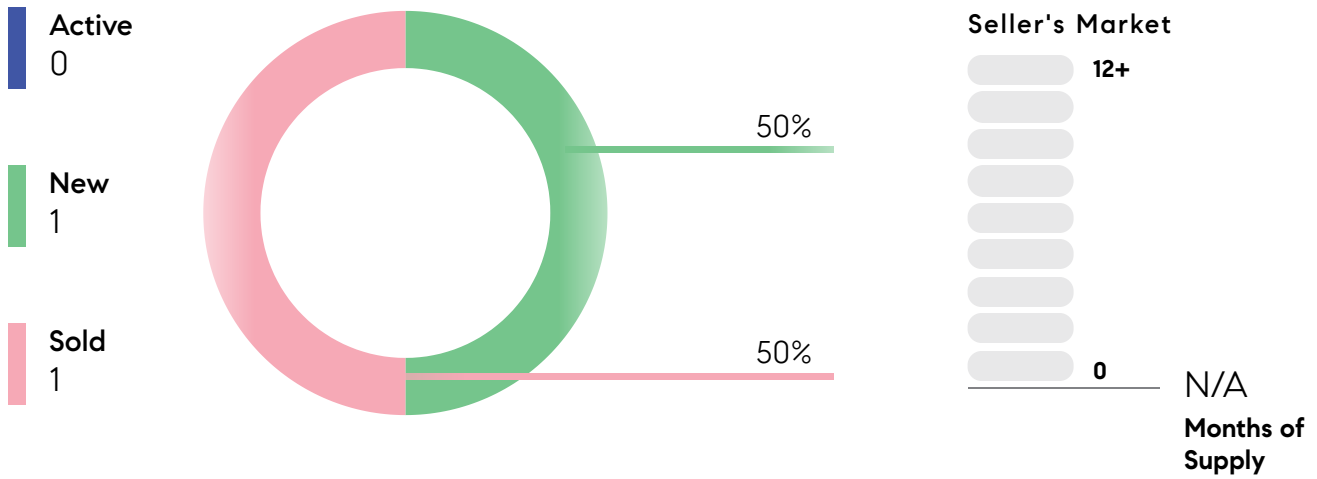
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$573,266	23	99.5%	\$570,514
YoY Change	8.2%	-42.5%	2.2%	10.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

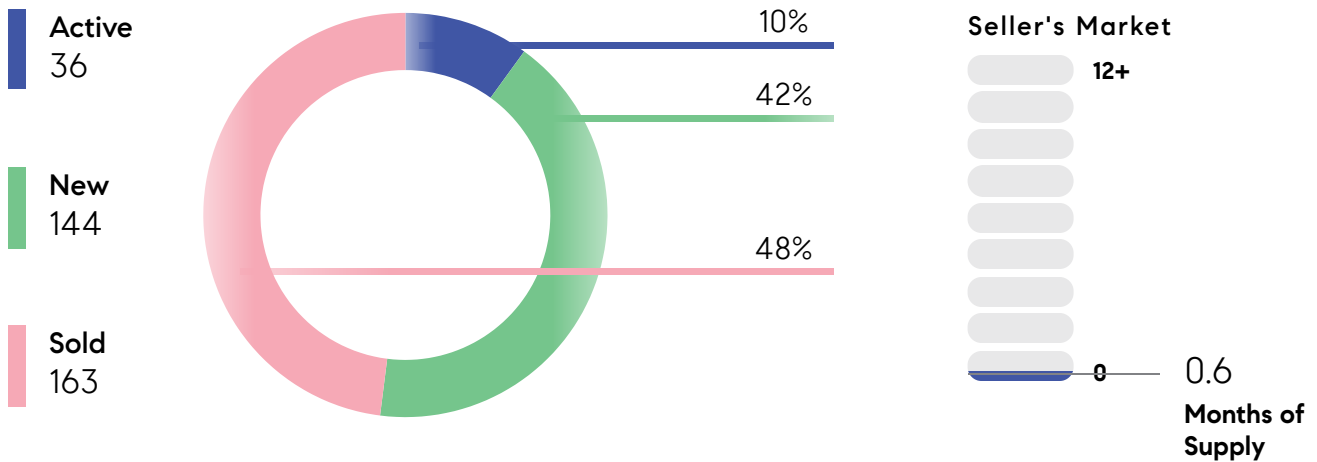
# Alpharetta Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,000,000	5	100.5%	\$1,005,000
YoY Change	-	-	-	-25.0%

## ATTACHED UNDER 1M



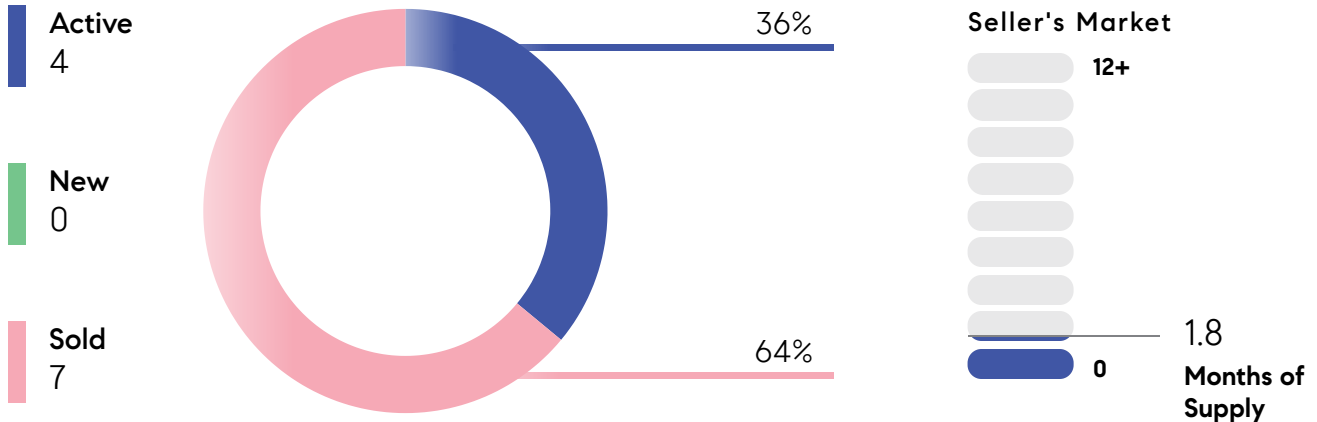
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$427,067	15	97.1%	\$414,796
YoY Change	9.7%	-62.5%	3.6%	13.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

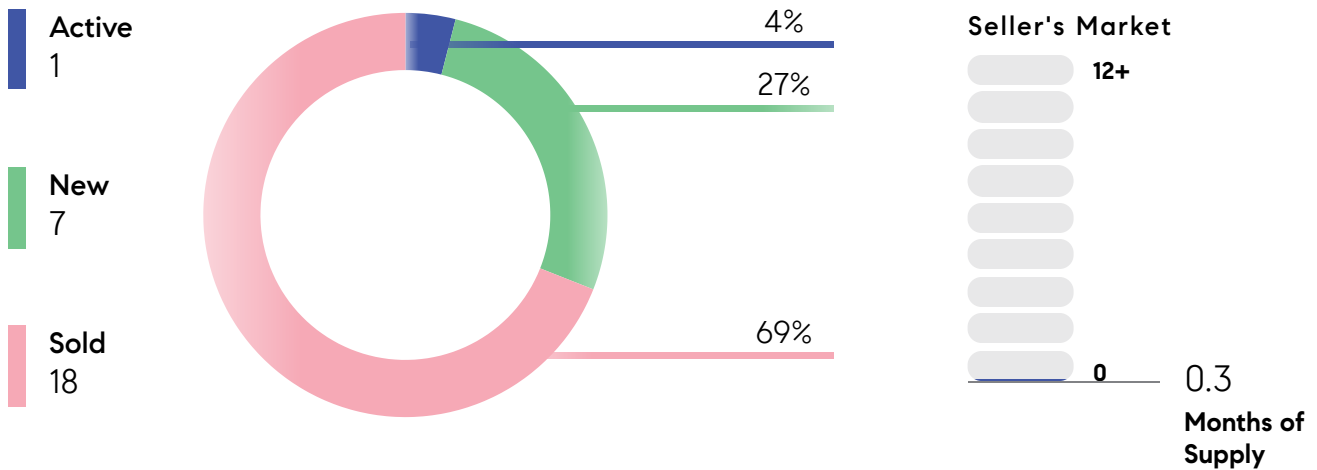
# Ansley Park Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	69	-	\$2,277,000
YoY Change	-	-50.7%	-	56.3%

## DETACHED UNDER 1M



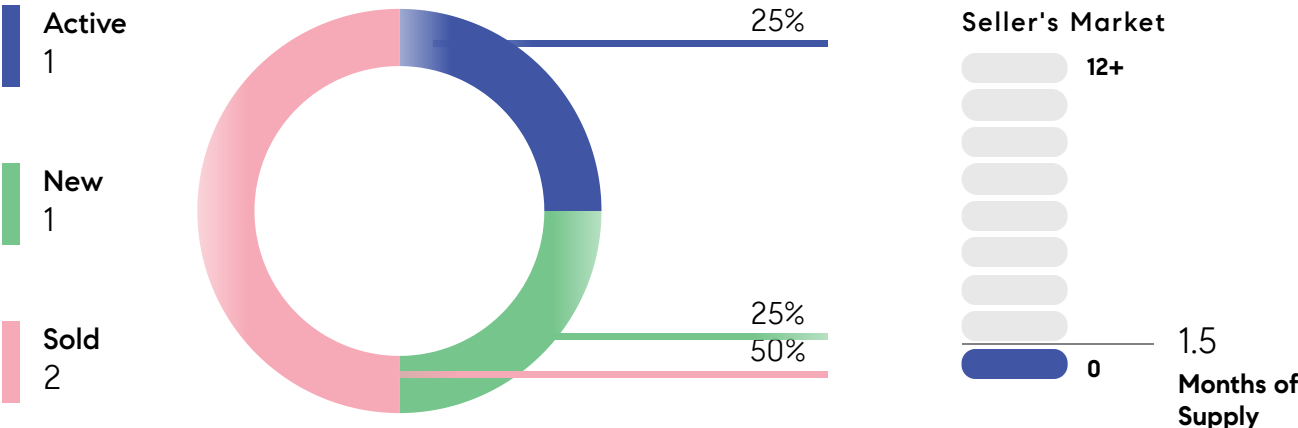
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$581,143	28	93.6%	\$543,849
YoY Change	-3.3%	-81.0%	17.7%	13.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Ansley Park Q4 2021

## ATTACHED UNDER 1M



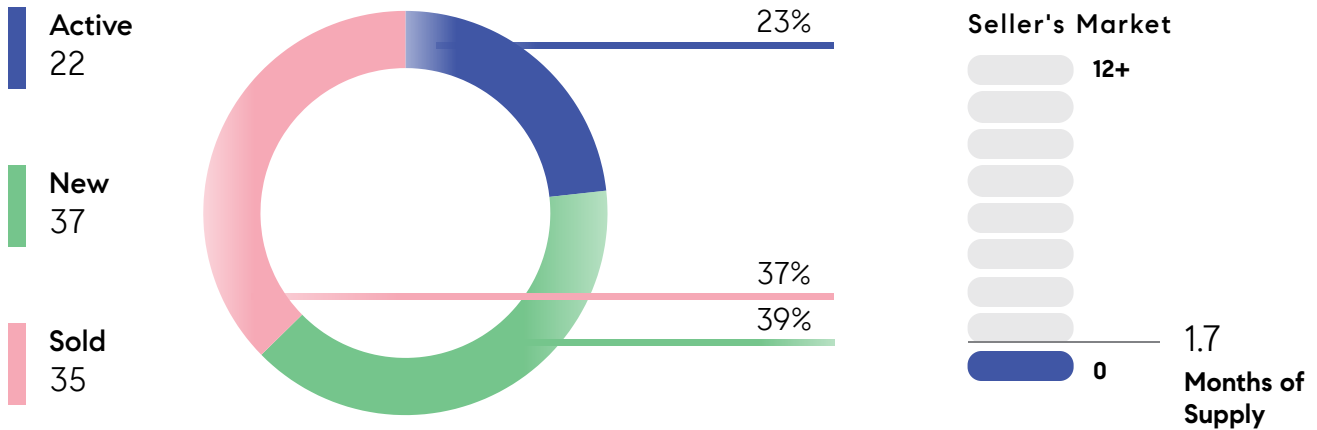
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$275,000	3	91.8%	\$252,500
YoY Change	-22.8%	-75.0%	-19.1%	-37.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

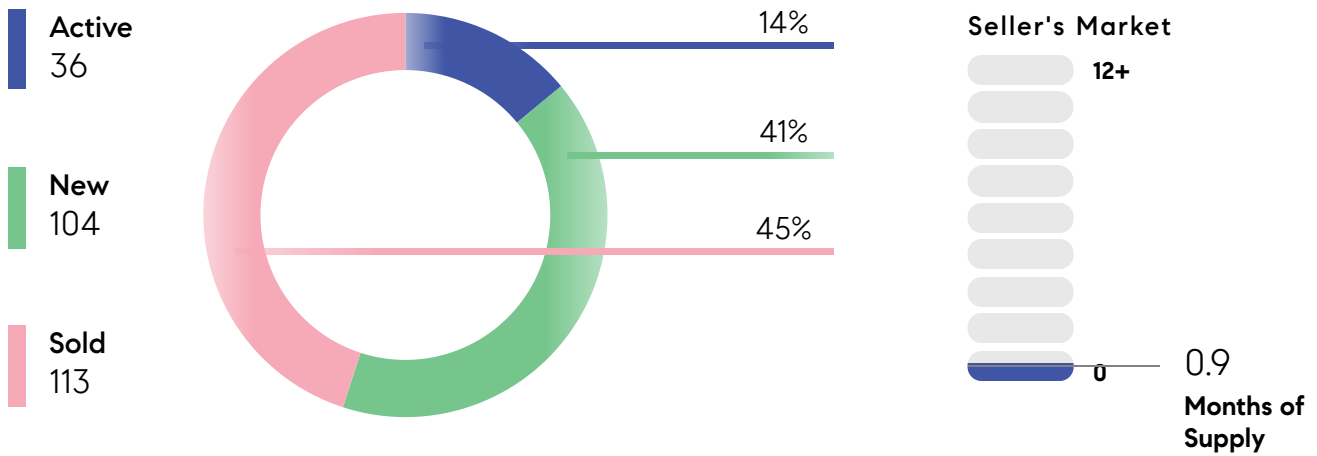
# Brookhaven Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,551,485	21	88.3%	\$1,369,267
YoY Change	-6.5%	-51.2%	13.0%	5.7%

## DETACHED UNDER 1M



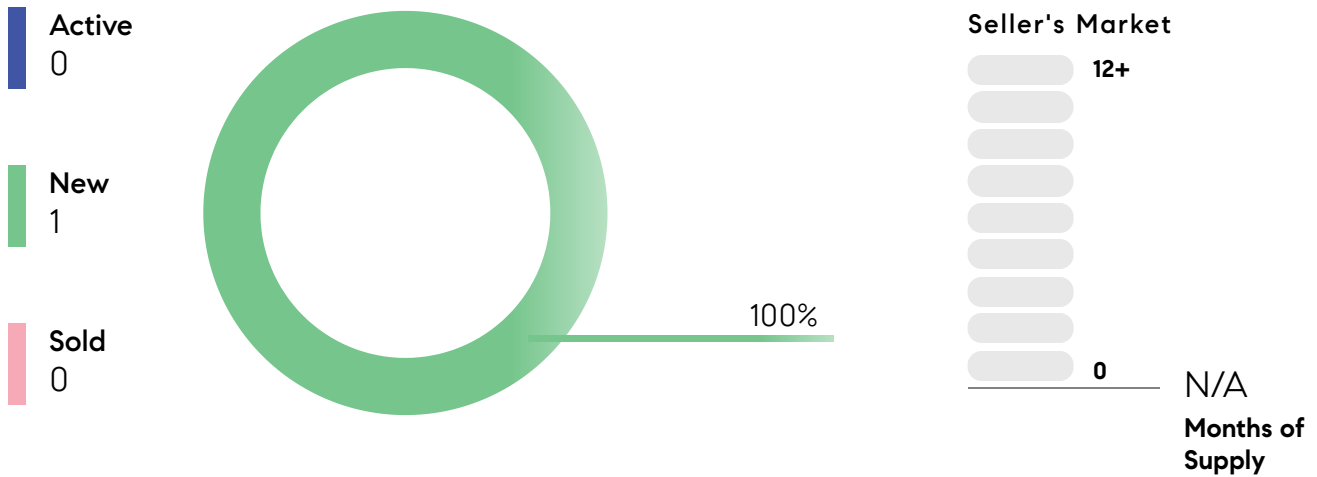
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$627,698	38	99.5%	\$624,375
YoY Change	-2.0%	-17.4%	-1.9%	-3.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

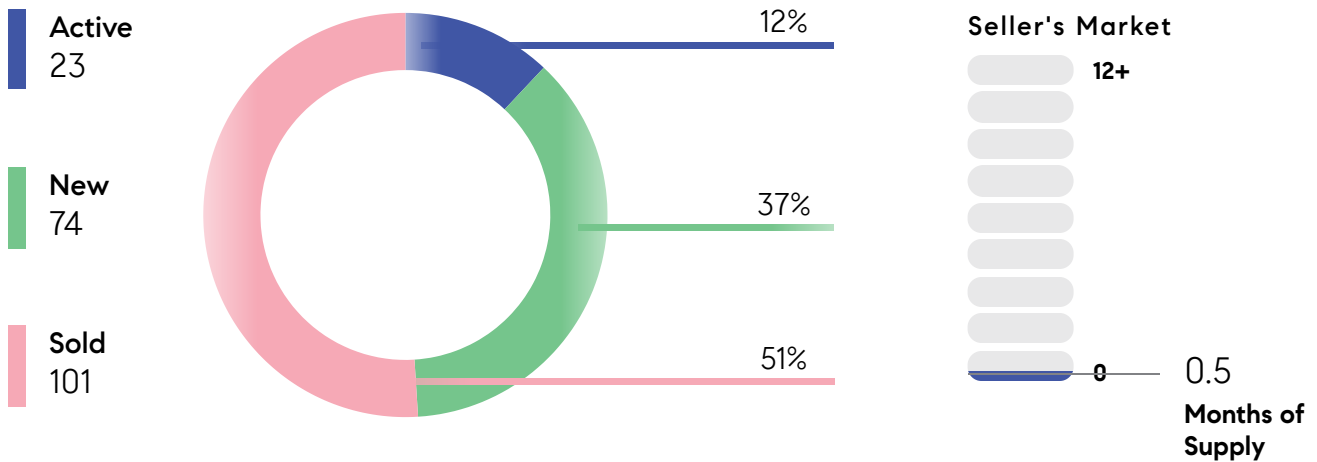
# Brookhaven Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,895,000	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$416,006	38	104.9%	\$436,242
YoY Change	8.0%	-33.3%	2.9%	11.1%

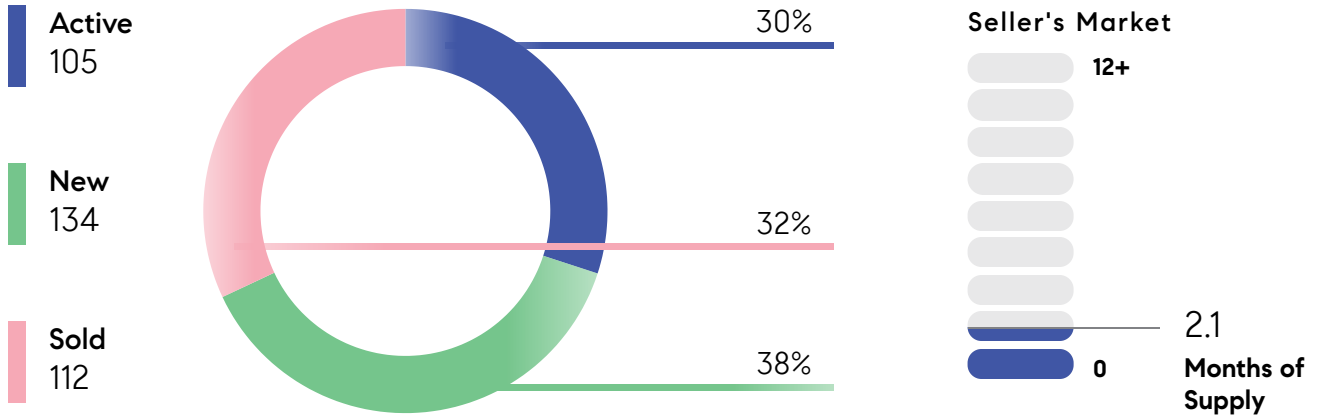
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



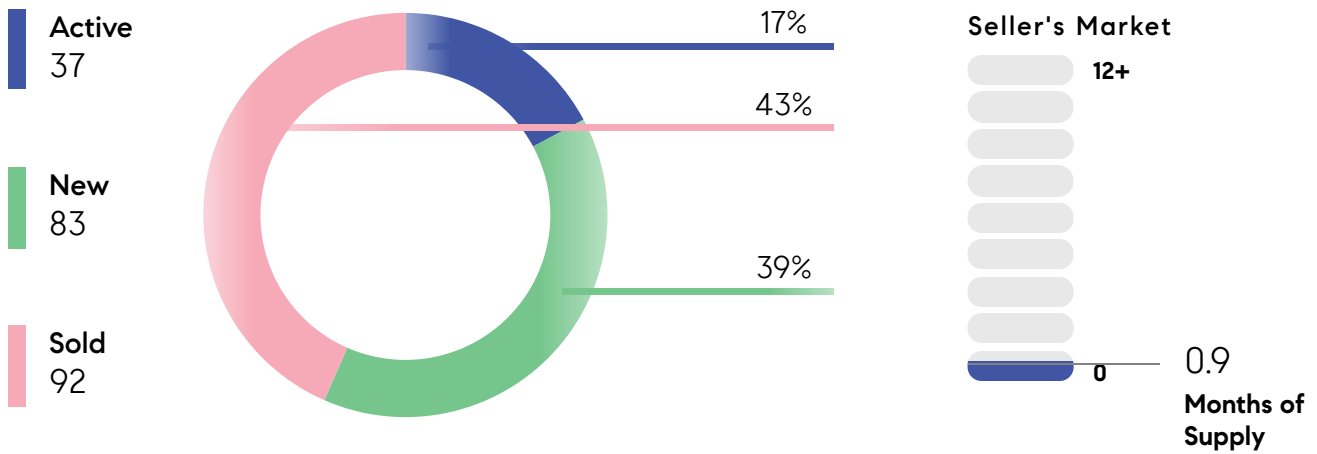
# Buckhead Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$2,354,632	52	83.5%	\$1,965,420
YoY Change	5.4%	-38.1%	-5.0%	0.2%

## DETACHED UNDER 1M



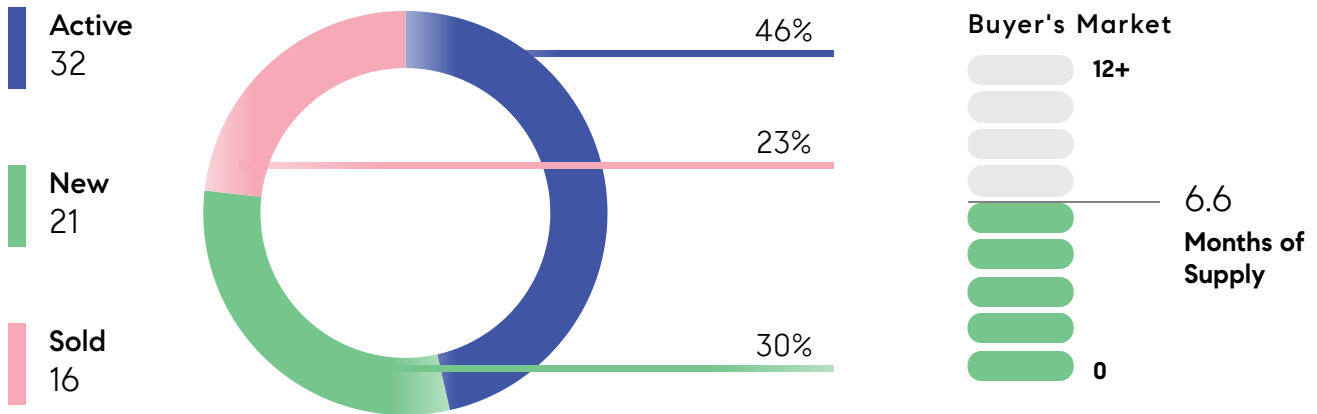
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$771,602	43	96.1%	\$741,820
YoY Change	4.4%	-28.3%	-1.6%	2.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

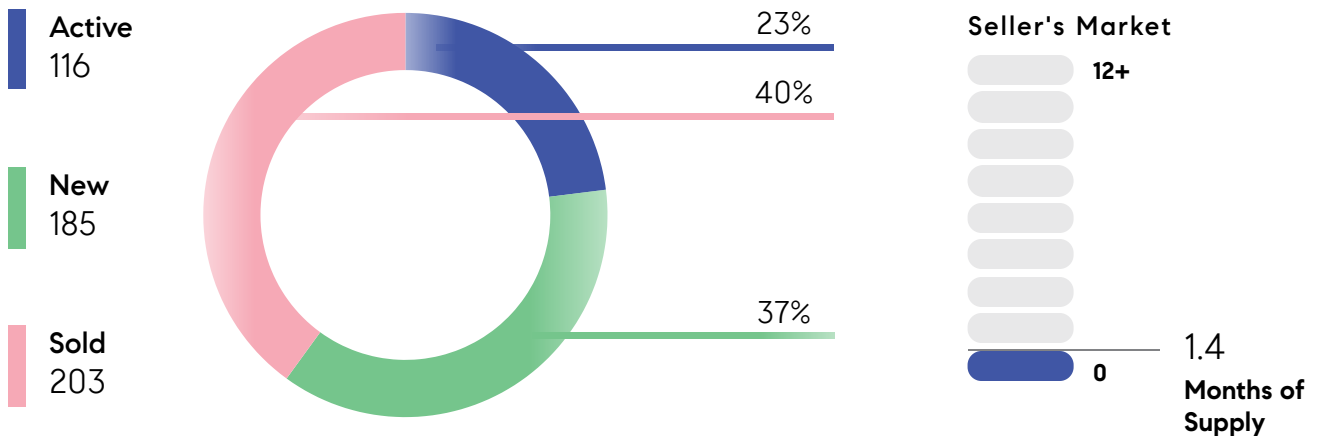
# Buckhead Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$2,508,857	78	77.0%	\$1,932,225
YoY Change	2.1%	-35.0%	26.5%	29.1%

## ATTACHED UNDER 1M



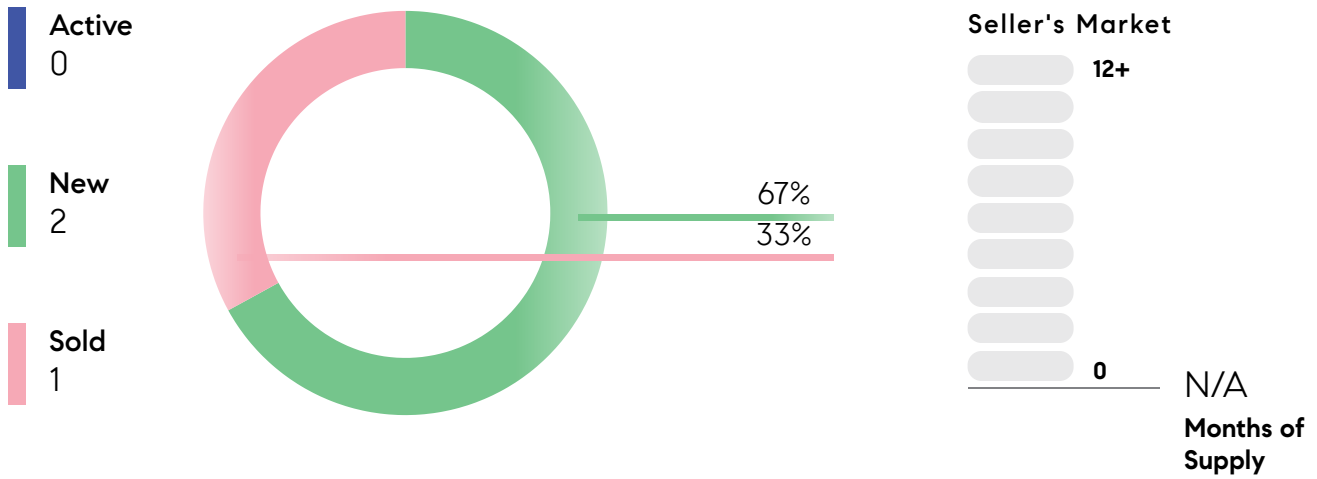
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$389,841	53	91.1%	\$355,121
YoY Change	16.4%	-25.4%	-11.0%	3.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

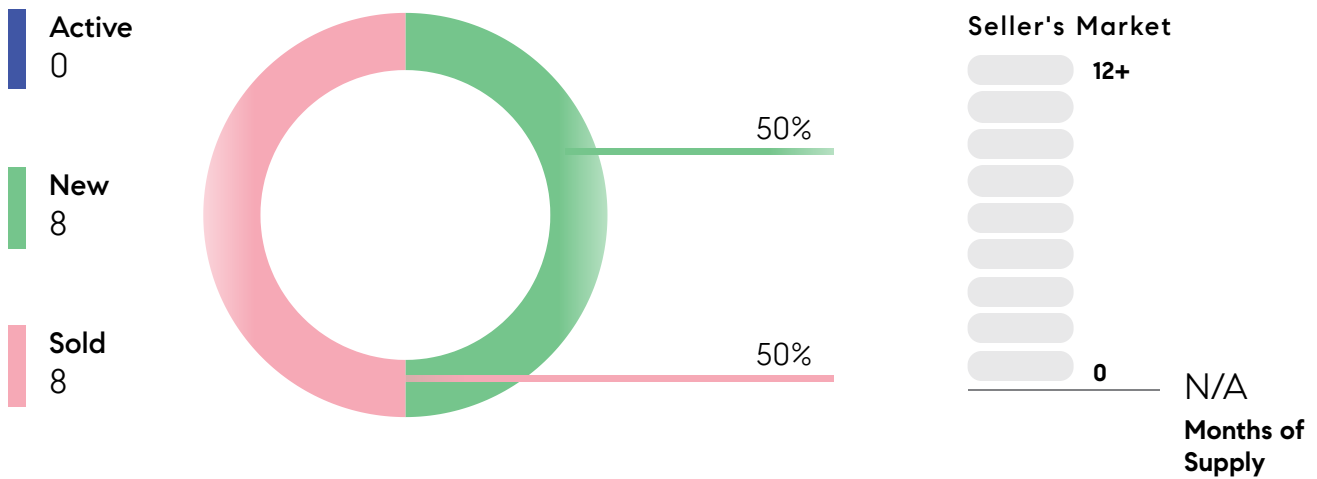
# Candler Park Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,161,000	5	86.1%	\$1,000,000
YoY Change	-	0.0%	-	-5.3%

## DETACHED UNDER 1M



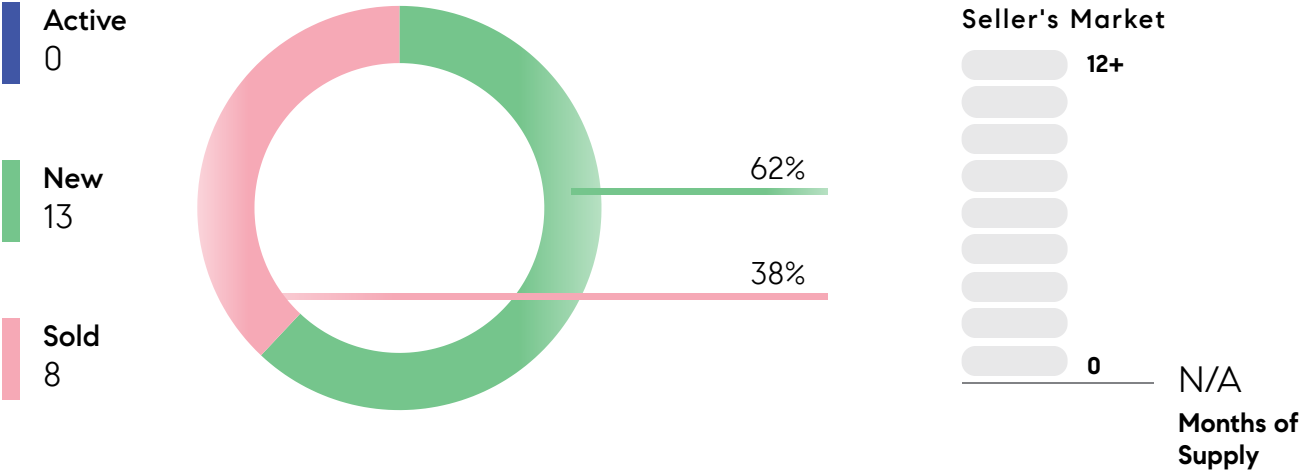
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$713,975	20	104.6%	\$747,062
YoY Change	10.2%	-25.9%	0.3%	10.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Candler Park Q4 2021

## ATTACHED UNDER 1M



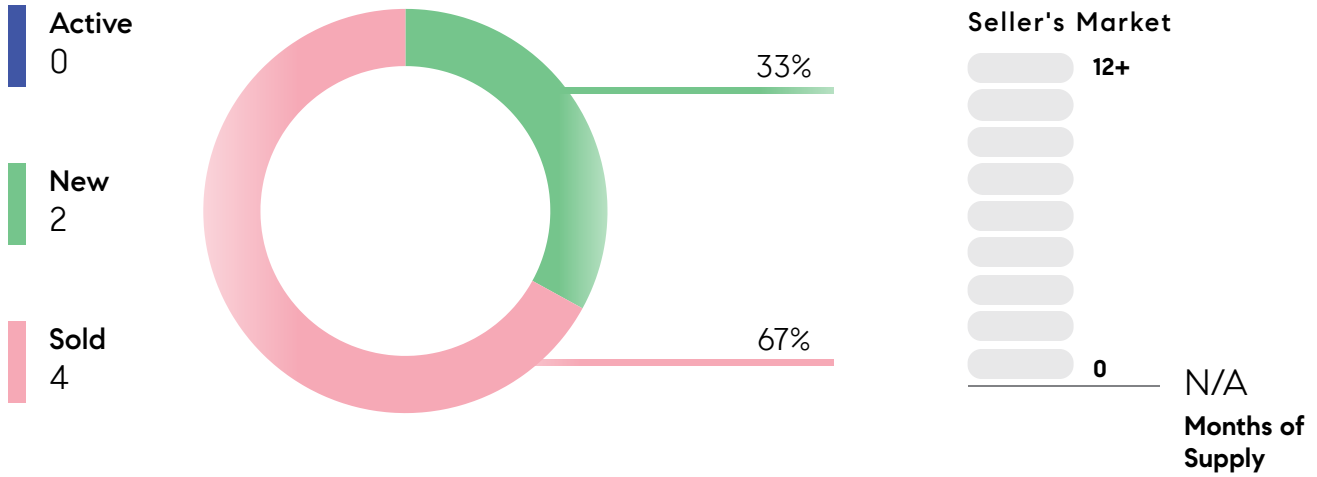
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$433,261	48	69.1%	\$299,338
YoY Change	25.6%	71.4%	-19.6%	0.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

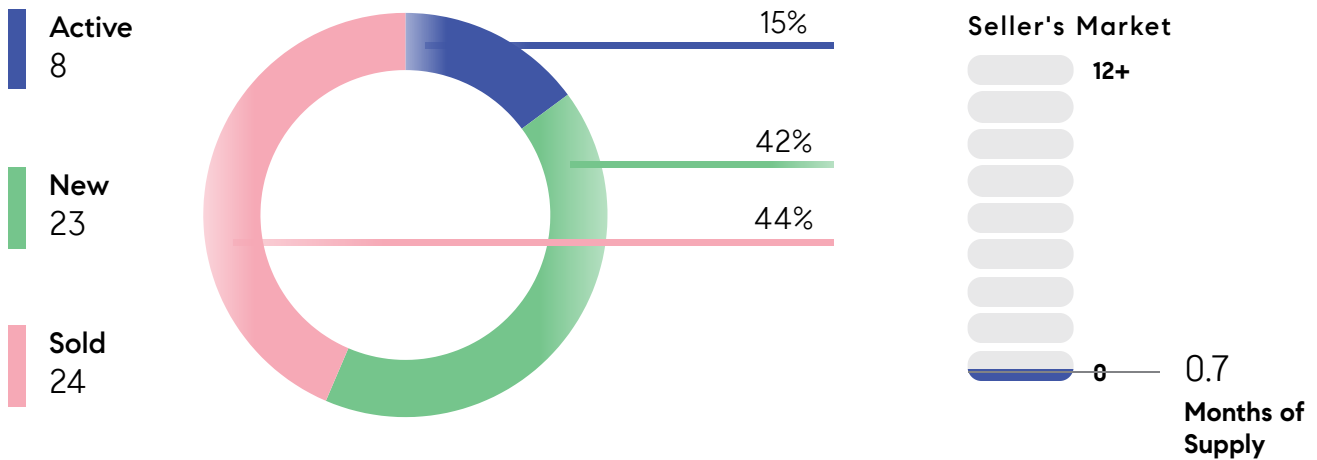
# Chamblee Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,149,340	3	98.6%	\$1,133,420
YoY Change	-8.0%	50.0%	17.3%	7.9%

## DETACHED UNDER 1M



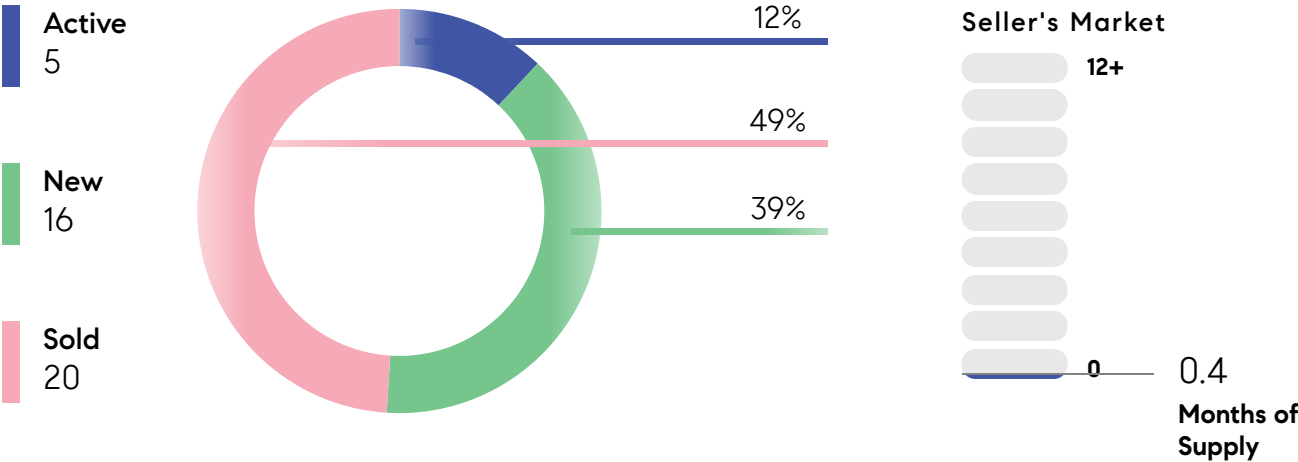
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$517,787	32	101.0%	\$522,920
YoY Change	17.1%	28.0%	6.3%	24.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee Q4 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$373,889	31	119.2%	\$445,571
YoY Change	1.3%	-68.7%	19.4%	21.0%

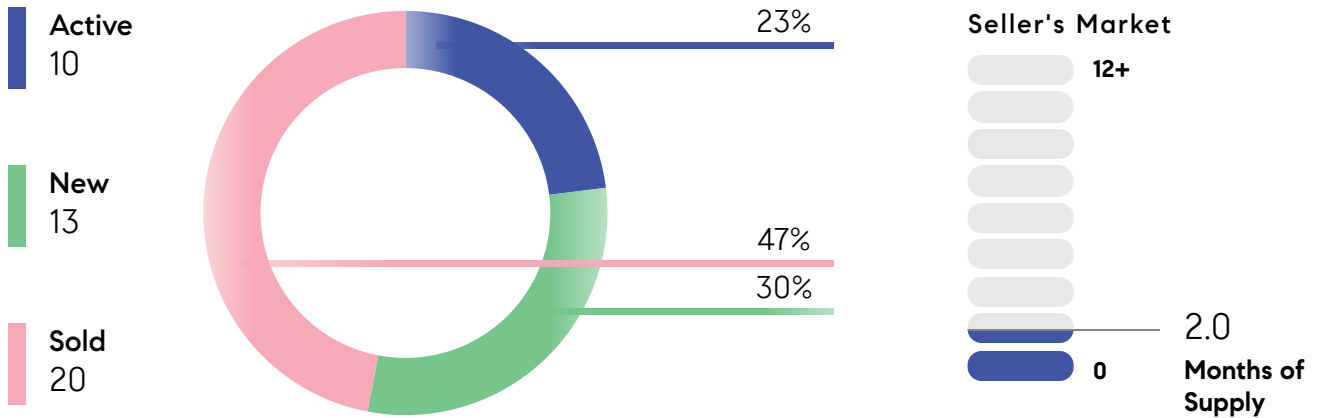
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



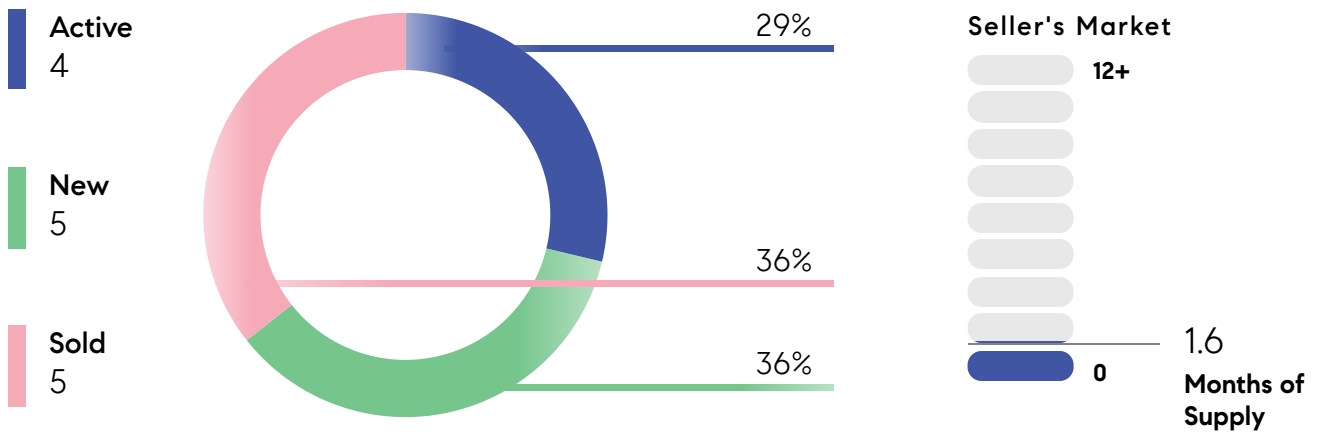
# Chastain Park Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$2,207,923	38	112.3%	\$2,479,954
YoY Change	29.1%	-47.2%	3.0%	33.0%

## DETACHED UNDER 1M



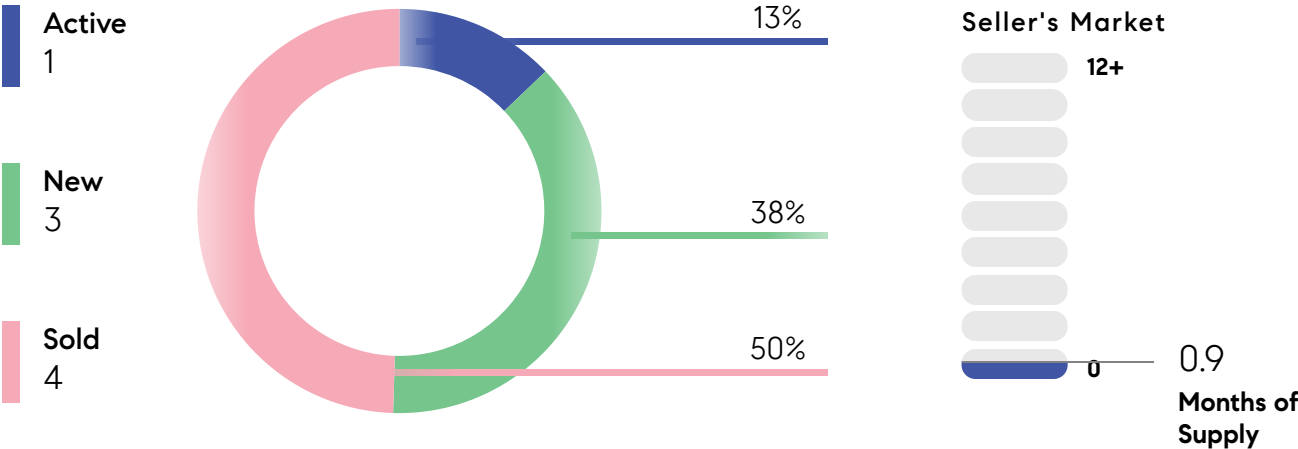
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$705,700	16	100.1%	\$706,400
YoY Change	-8.6%	-69.2%	-2.8%	-11.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chastain Park Q4 2021

## ATTACHED UNDER 1M



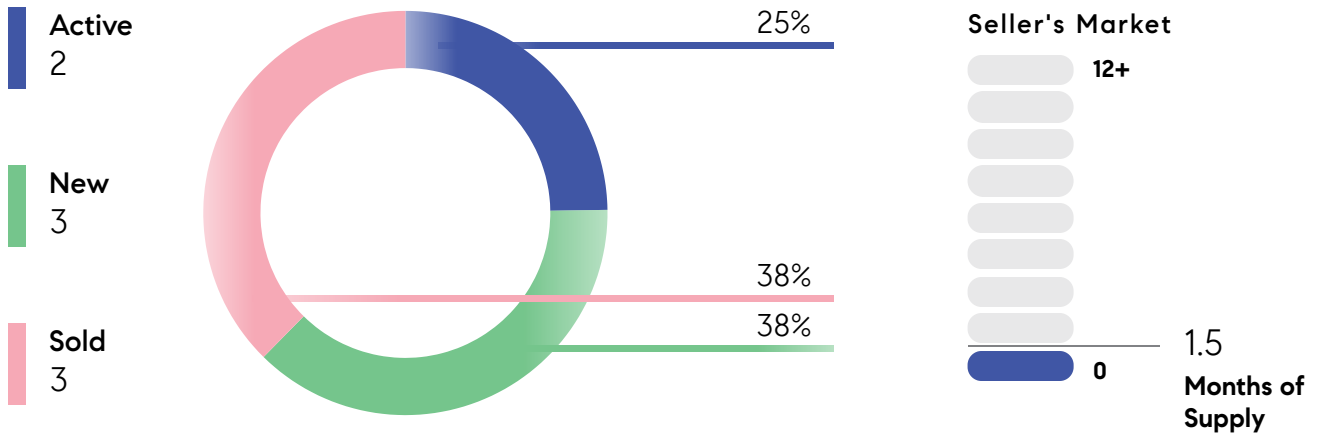
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$237,267	16	70.3%	\$166,825
YoY Change	34.4%	-15.8%	-22.8%	3.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

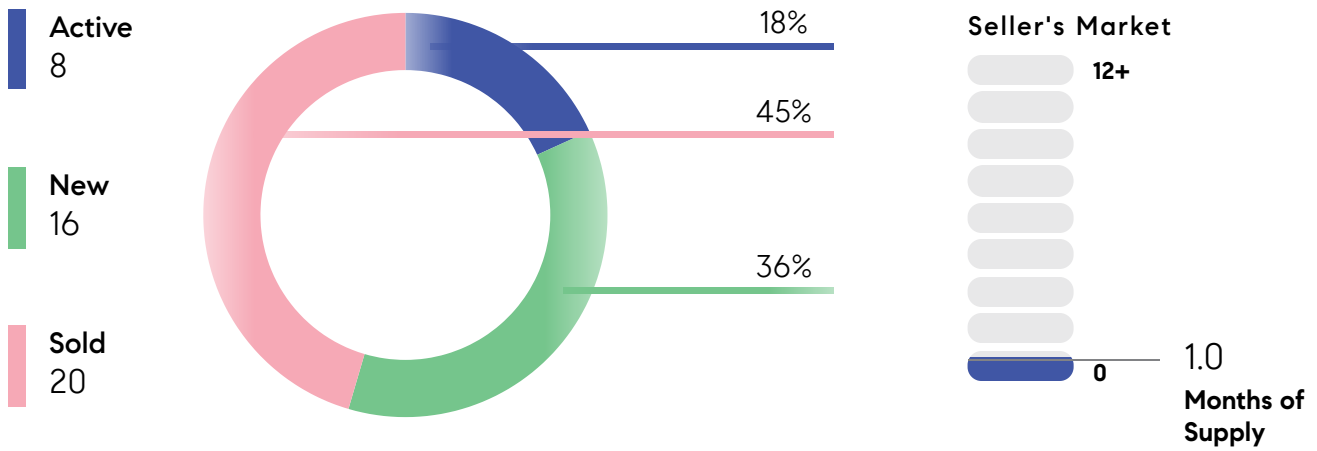
# Collier Hills Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,244,667	44	128.4%	\$1,598,333
YoY Change	-14.5%	-74.7%	17.0%	0.1%

## DETACHED UNDER 1M



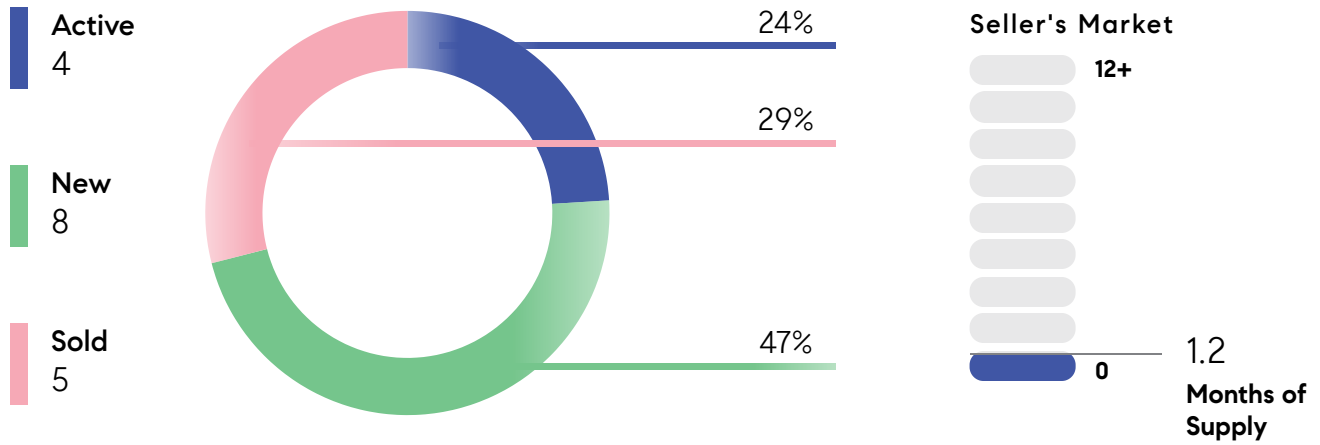
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$495,481	36	97.9%	\$484,893
YoY Change	24.0%	33.3%	-17.9%	1.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Collier Hills Q4 2021

## ATTACHED UNDER 1M



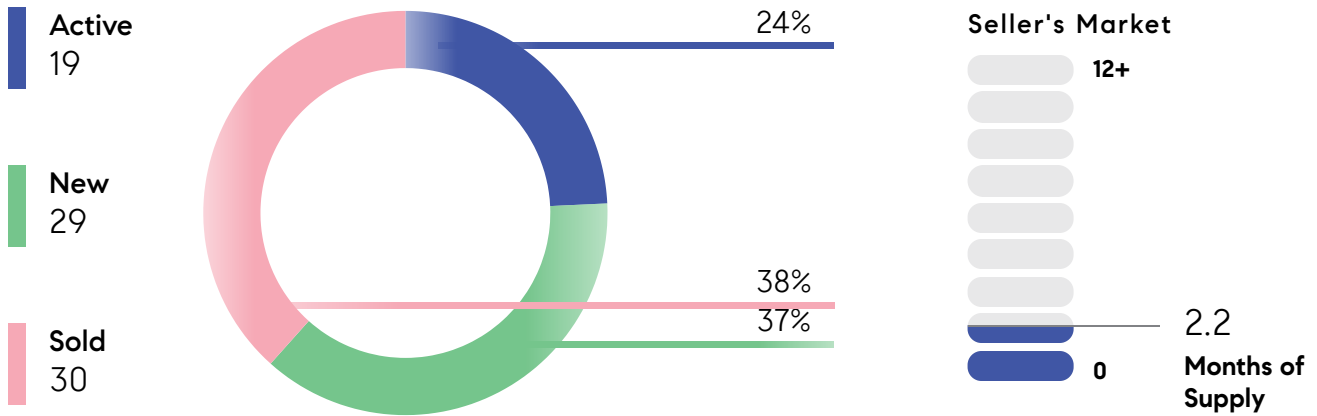
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$639,100	58	86.8%	\$554,900
YoY Change	11.1%	-49.6%	-20.5%	-11.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

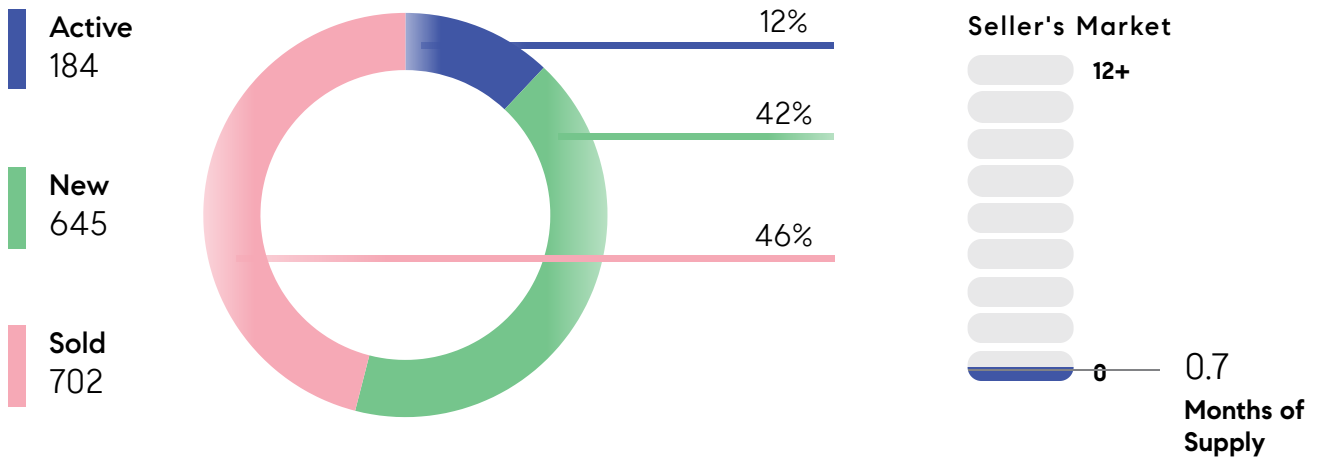
# Cumming Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,681,676	44	78.4%	\$1,318,167
YoY Change	3.3%	-43.6%	-0.6%	2.7%

## DETACHED UNDER 1M



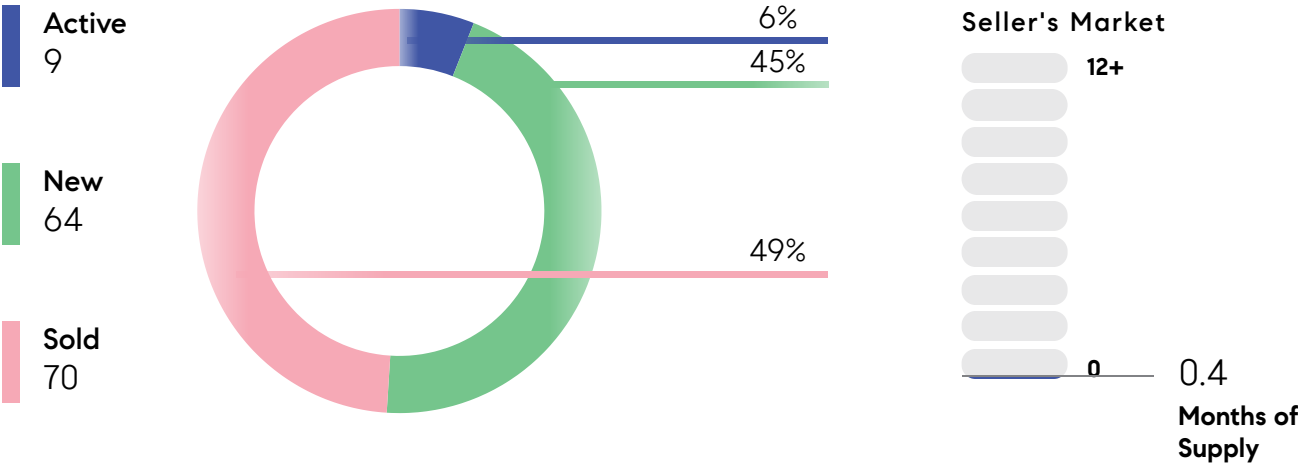
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$498,460	19	100.3%	\$499,772
YoY Change	17.9%	-48.6%	1.7%	19.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Cumming Q4 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$353,383	15	105.3%	\$372,244
YoY Change	17.3%	-66.7%	0.0%	17.4%

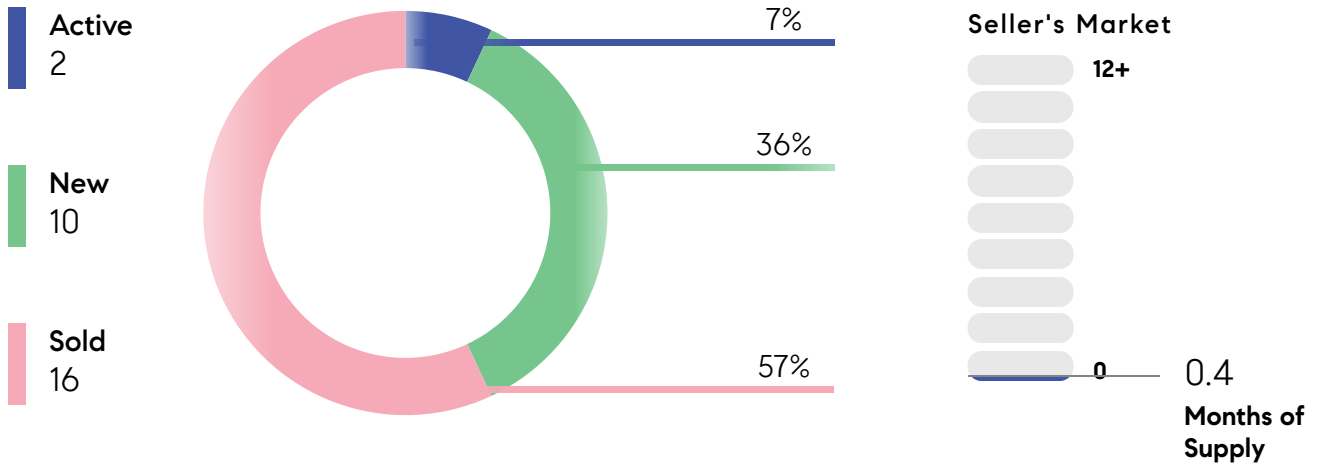
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



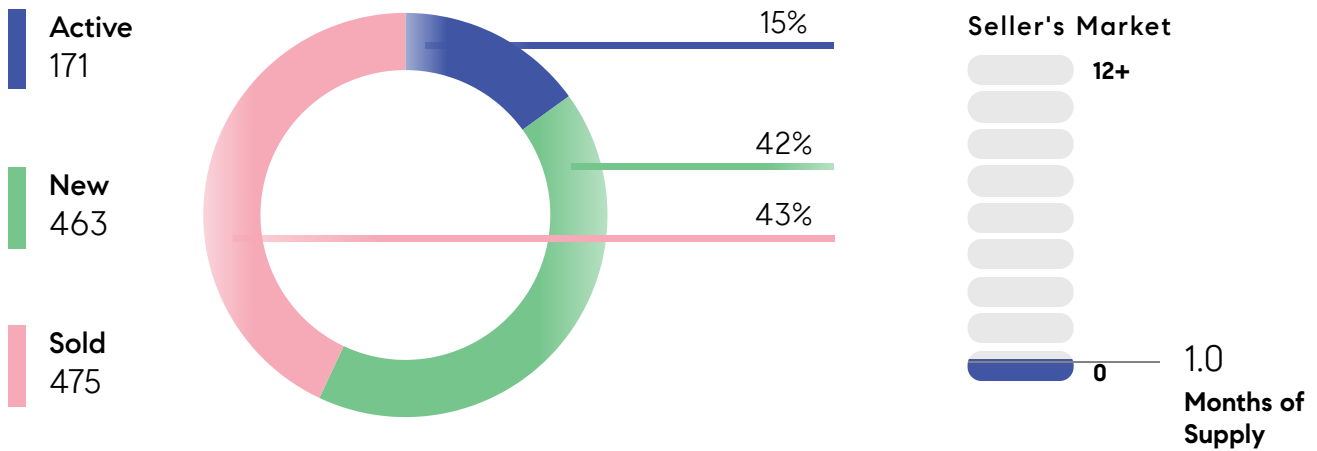
# Decatur Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,396,900	51	89.0%	\$1,243,113
YoY Change	12.1%	4.1%	-5.1%	6.4%

## DETACHED UNDER 1M



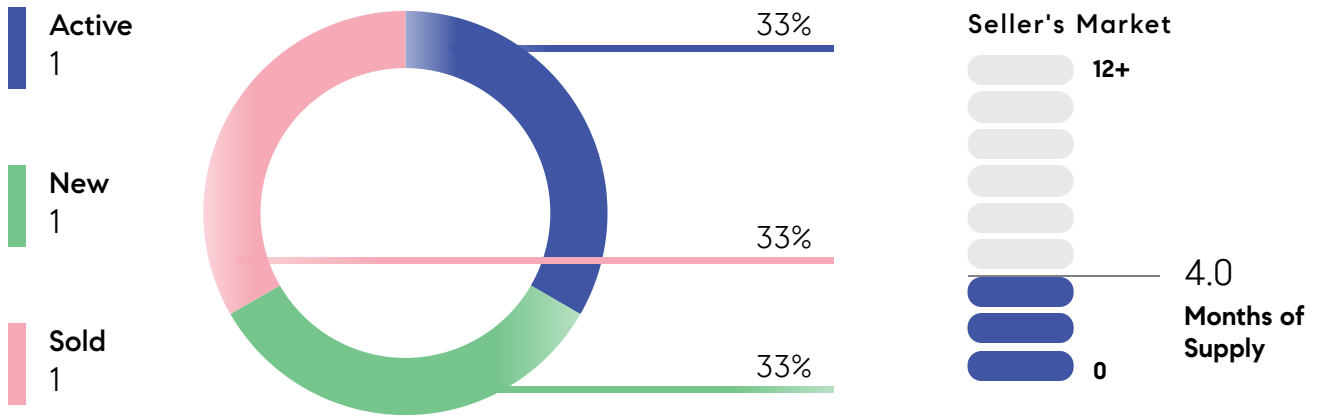
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$370,991	27	104.9%	\$389,201
YoY Change	9.2%	-25.0%	7.5%	17.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

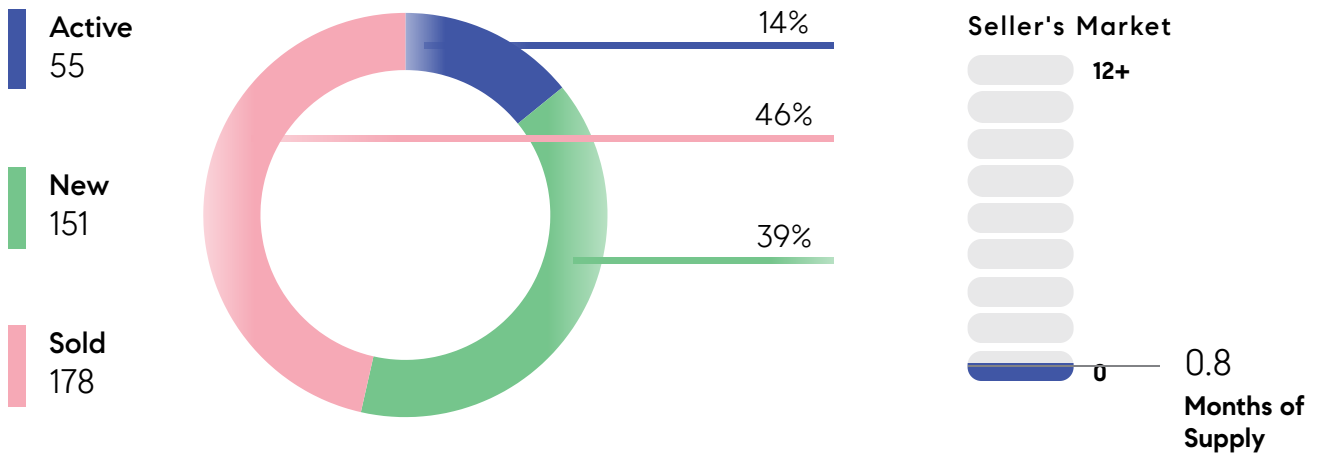
# Decatur Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,195,000	25	104.6%	\$1,250,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



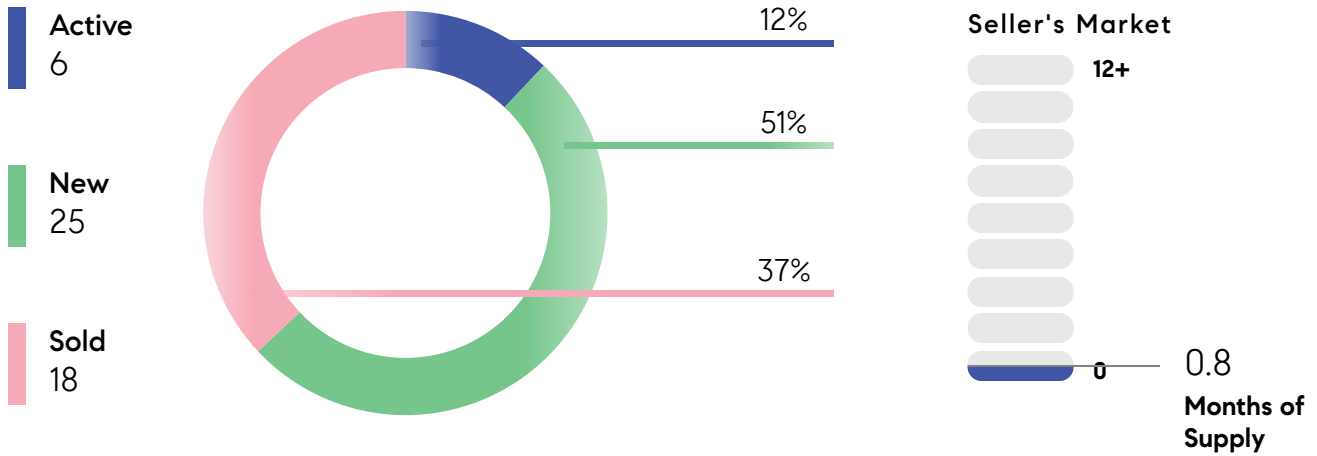
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$253,119	28	112.4%	\$284,583
YoY Change	-3.0%	-52.5%	11.1%	7.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

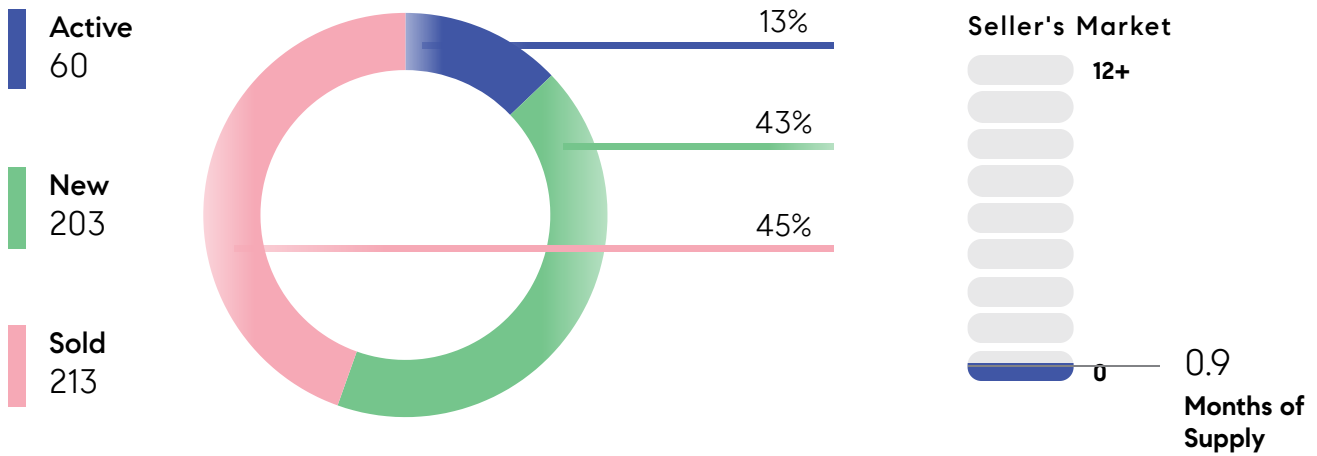
# Duluth Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,646,656	15	101.2%	\$1,666,194
YoY Change	-3.2%	-85.0%	25.1%	21.0%

## DETACHED UNDER 1M



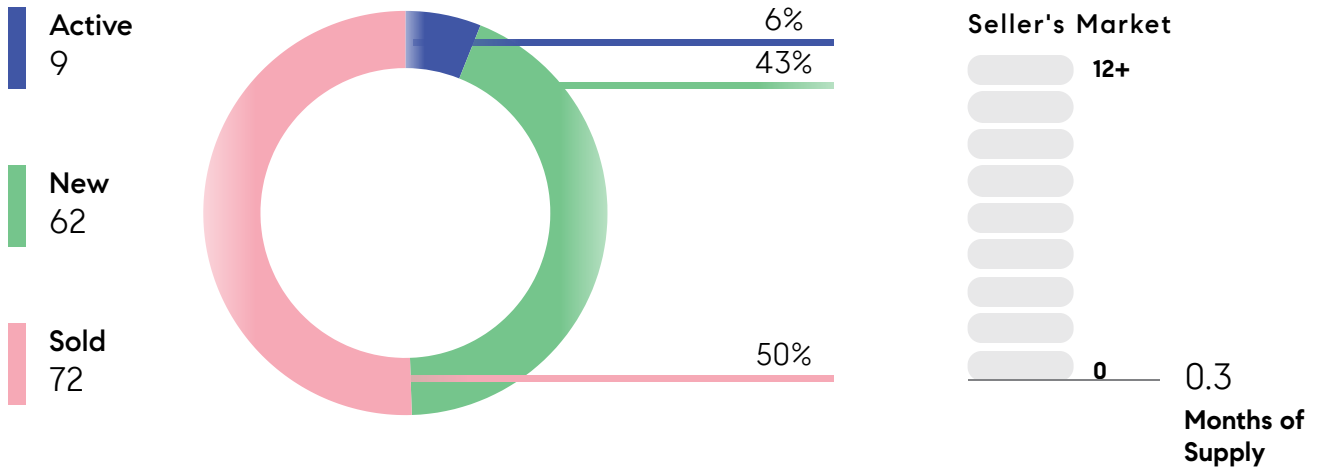
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$439,127	20	100.3%	\$440,372
YoY Change	16.6%	-42.9%	-2.5%	13.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Duluth Q4 2021

## ATTACHED UNDER 1M



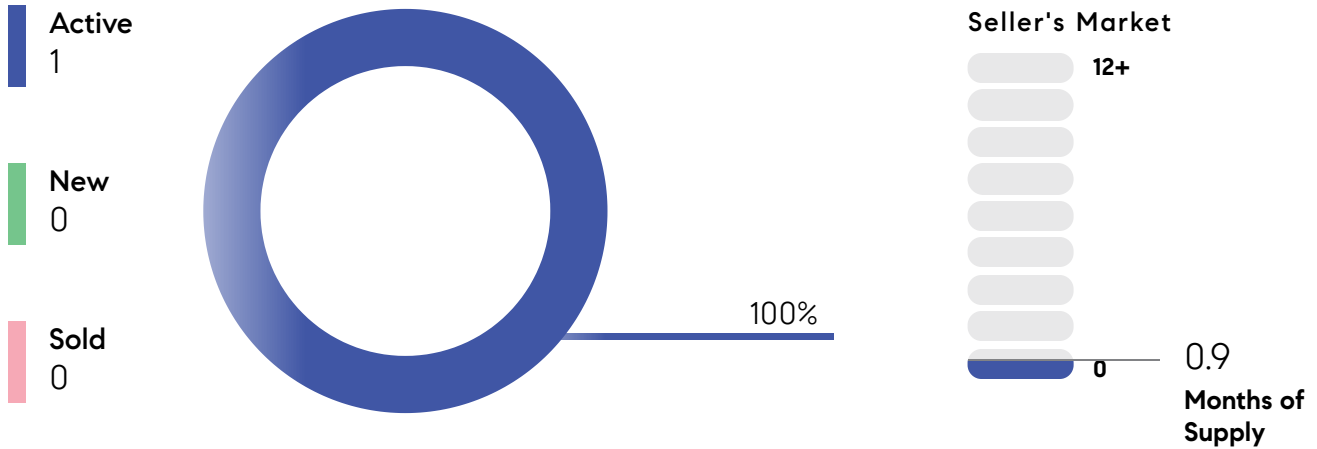
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$338,003	13	93.6%	\$316,288
YoY Change	18.0%	-51.9%	0.2%	18.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

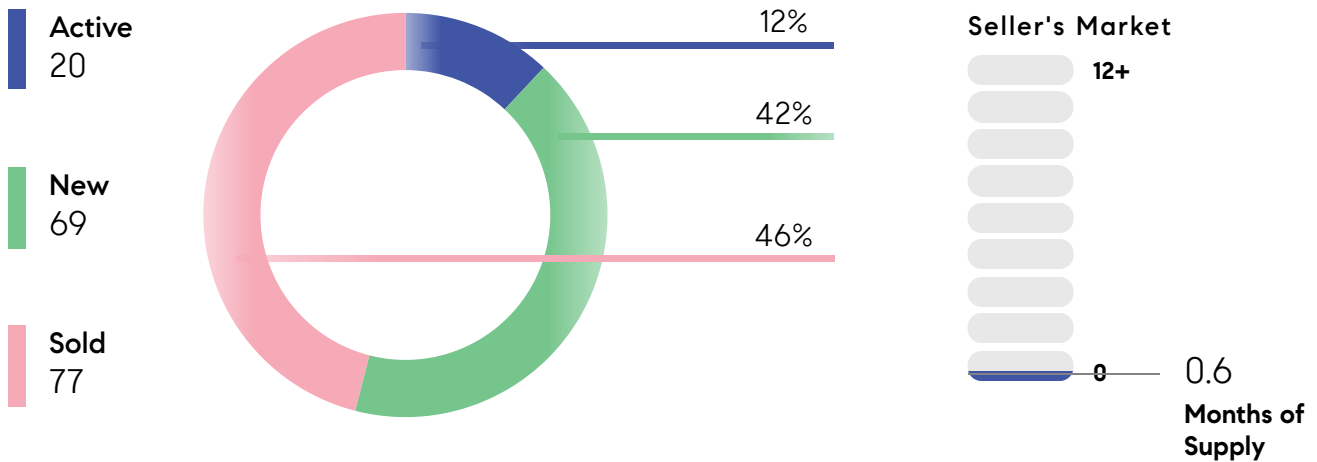
# Dunwoody Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	-	-	-
YoY Change	-	-	-	-

## DETACHED UNDER 1M



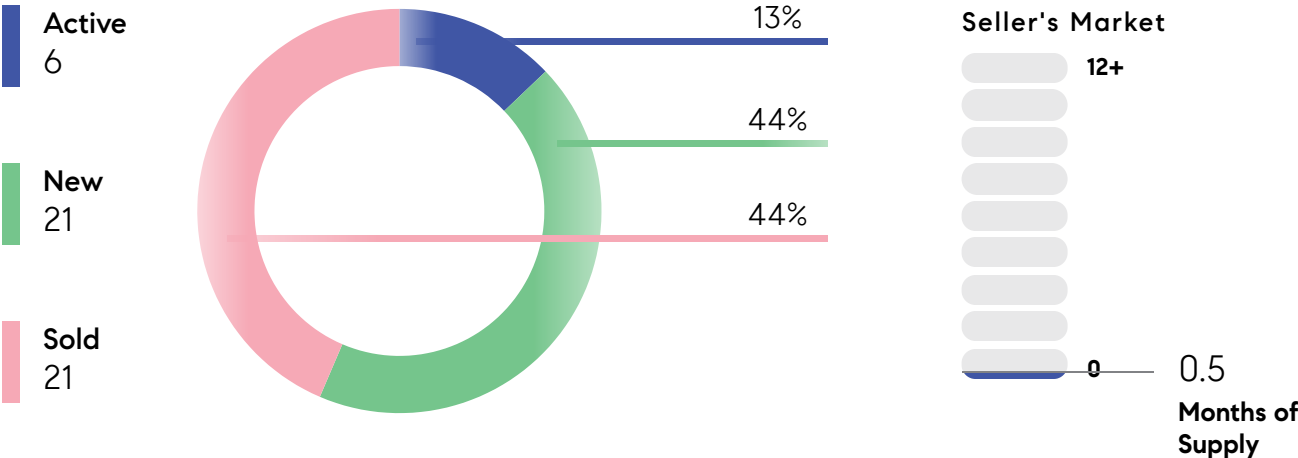
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$627,136	28	99.4%	\$623,090
YoY Change	11.3%	-9.7%	5.4%	17.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Dunwoody Q4 2021

## ATTACHED UNDER 1M



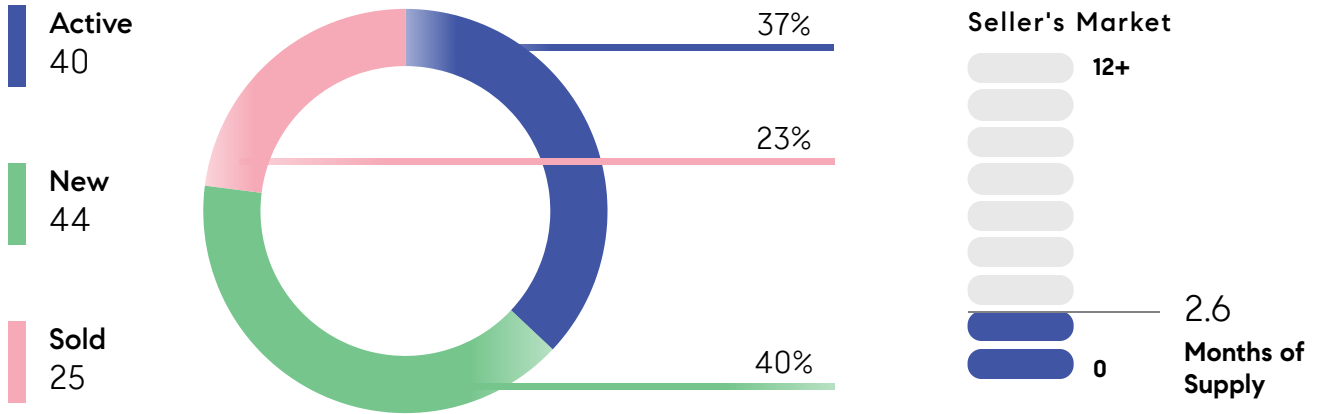
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$353,052	33	112.7%	\$398,018
YoY Change	3.8%	6.5%	32.2%	37.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

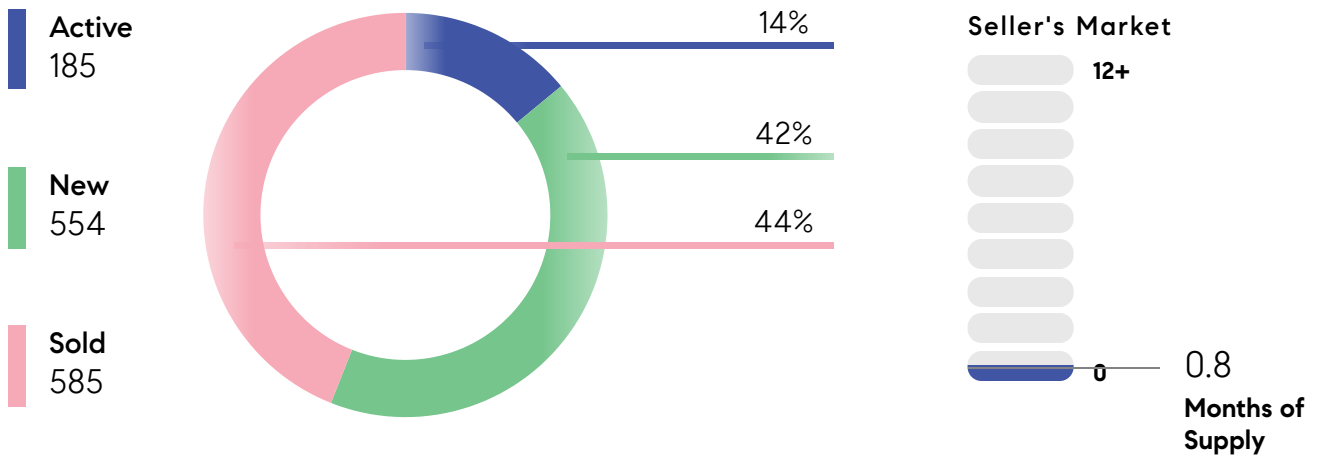
# East Cobb Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,627,007	77	84.2%	\$1,369,593
YoY Change	-0.1%	-21.4%	5.4%	5.3%

## DETACHED UNDER 1M



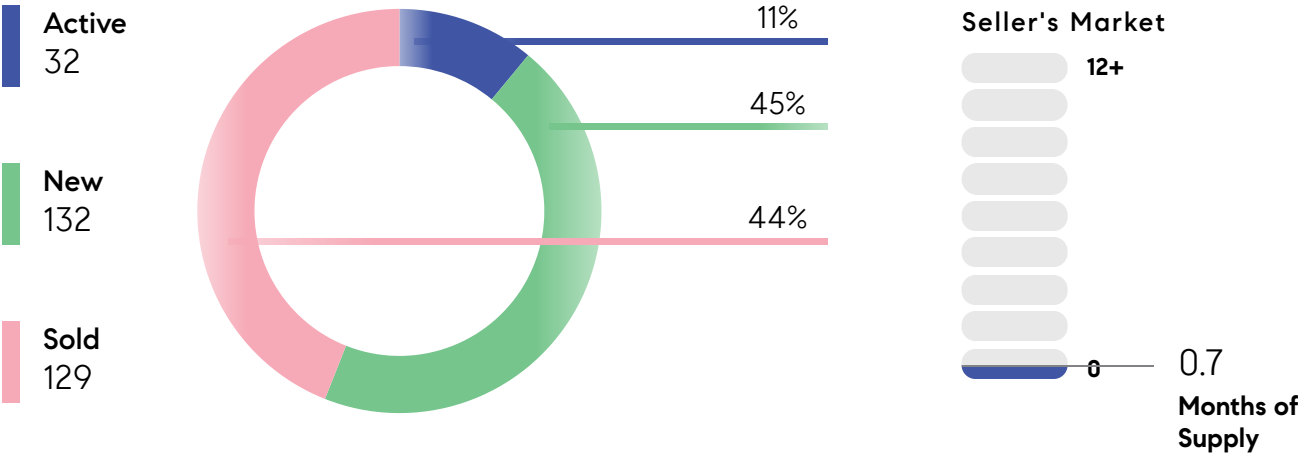
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$469,009	21	101.0%	\$473,733
YoY Change	10.2%	-50.0%	4.7%	15.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb Q4 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$328,781	23	92.4%	\$303,819
YoY Change	17.3%	-32.4%	8.7%	27.5%

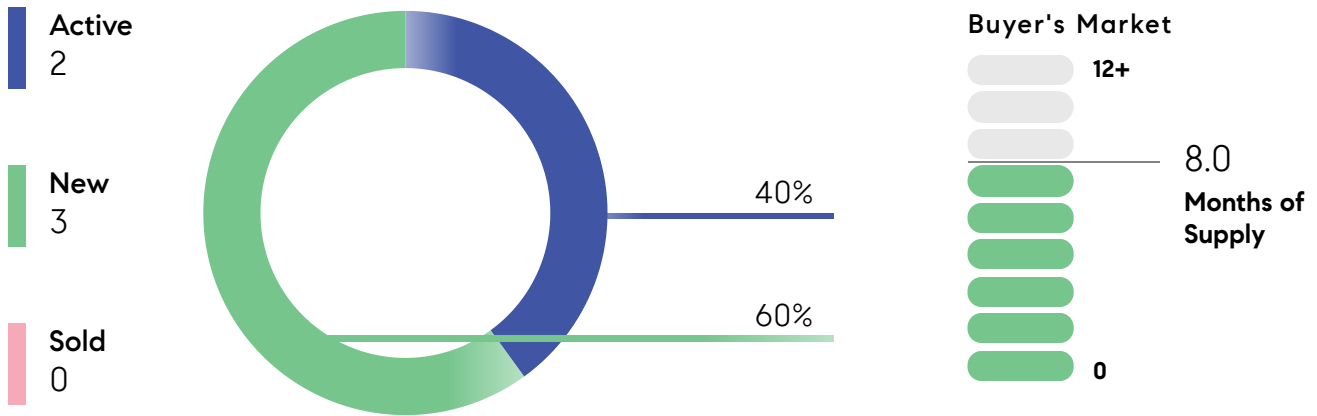
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



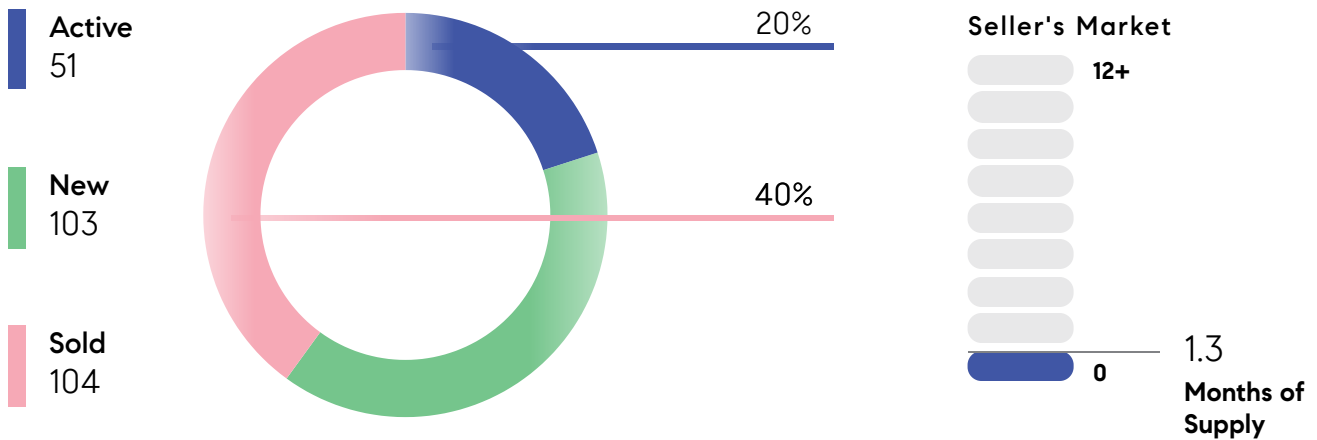
# East Lake/Edgewood/Kirkwood Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,313,300	-	-	-
YoY Change	-	-	-	-

## DETACHED UNDER 1M



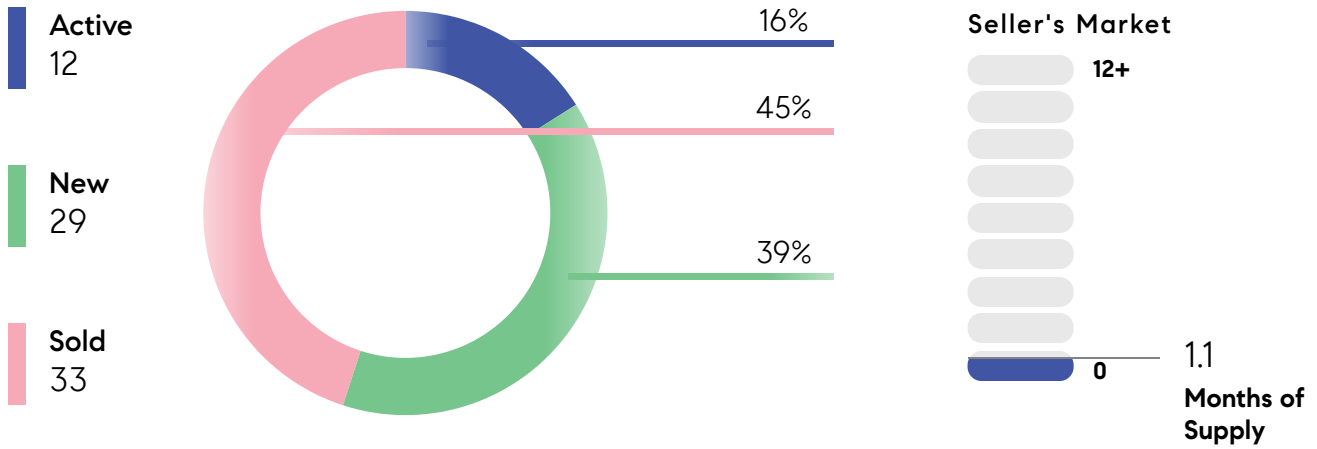
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$517,939	27	97.3%	\$504,108
YoY Change	12.8%	-37.2%	-4.8%	7.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood Q4 2021

## ATTACHED UNDER 1M



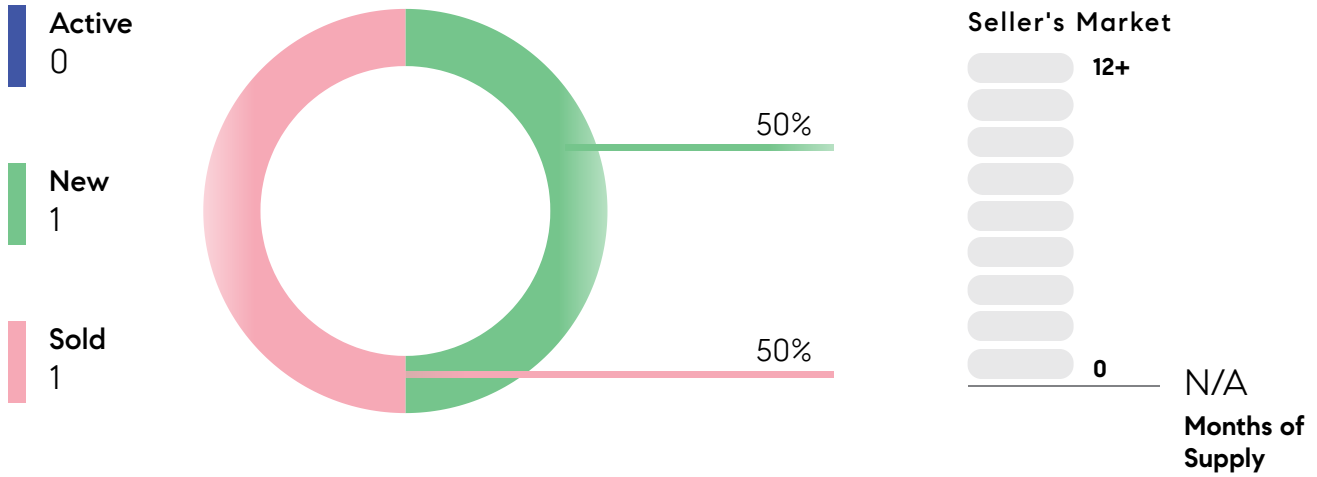
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$419,603	68	91.6%	\$384,296
YoY Change	6.2%	25.9%	5.2%	11.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

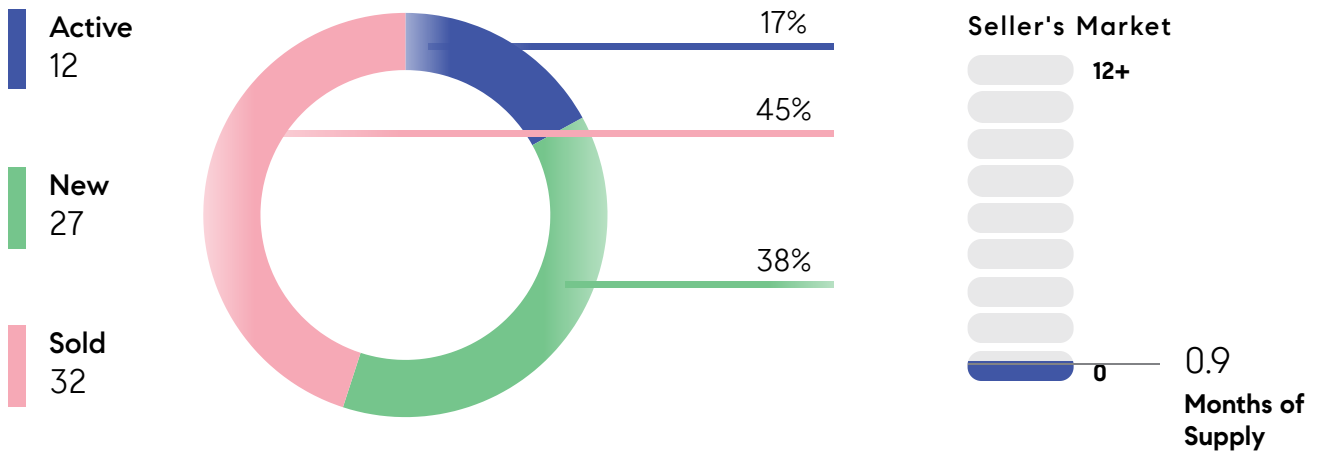
# Grant Park Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,700,000	9	96.2%	\$1,635,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



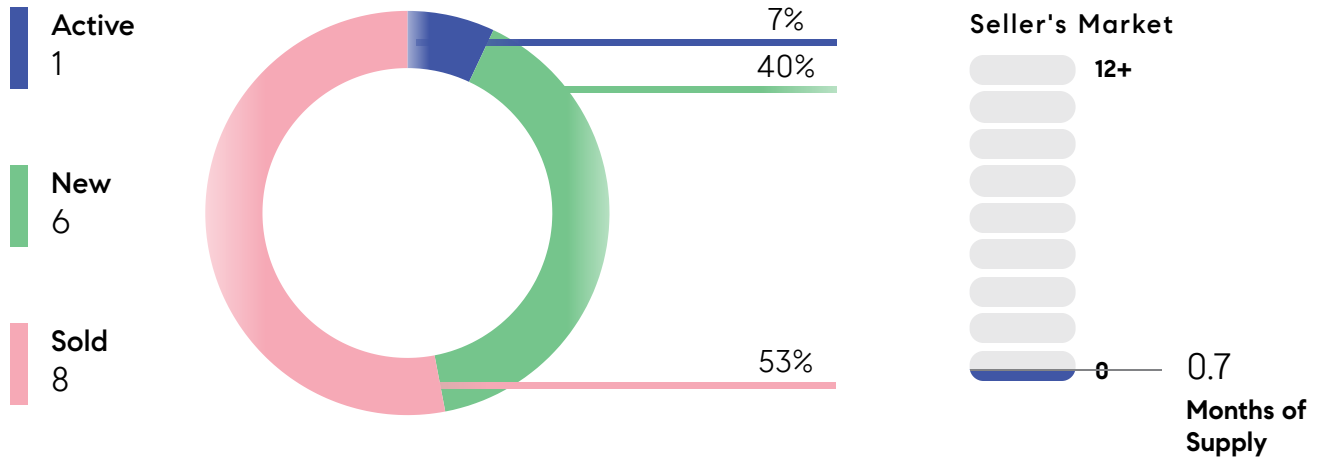
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$552,389	23	109.0%	\$601,894
YoY Change	5.4%	-46.5%	7.7%	13.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park Q4 2021

## ATTACHED UNDER 1M



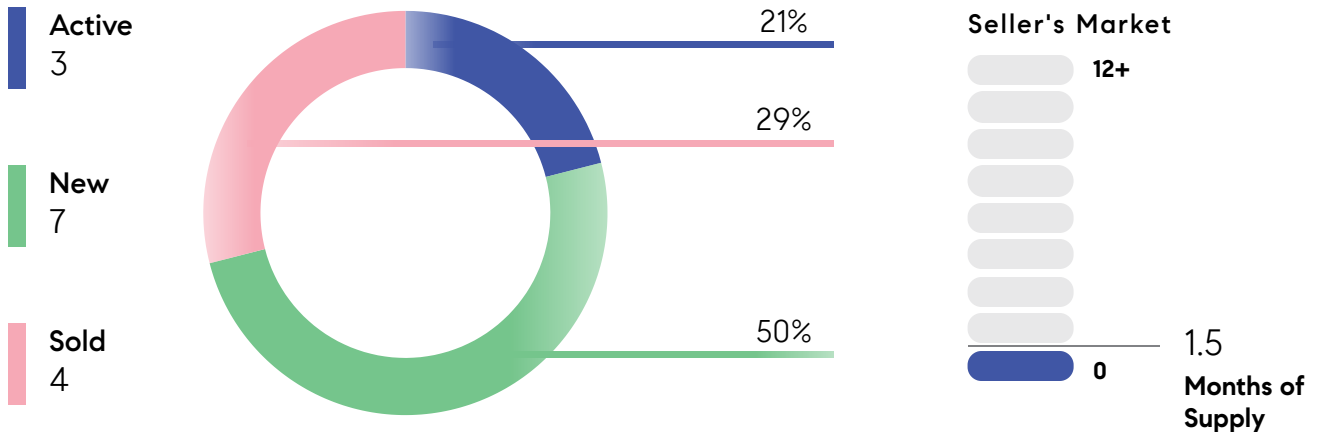
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$401,083	33	108.9%	\$436,660
YoY Change	95.7%	-	-	-

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

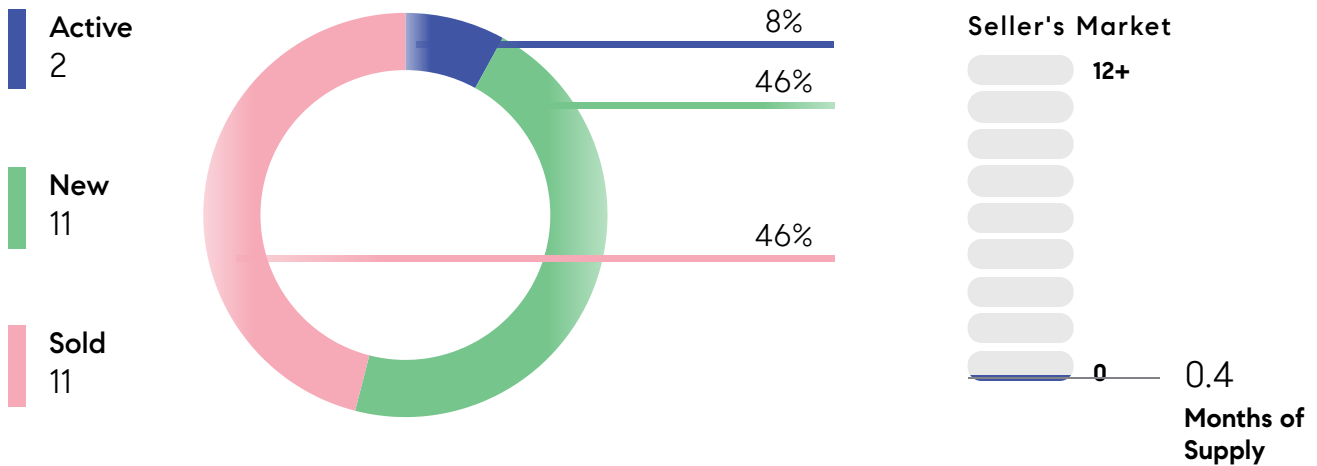
# Inman Park & Old Fourth Ward Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,322,686	23	95.1%	\$1,257,250
YoY Change	-14.1%	-51.1%	-3.5%	-17.1%

## DETACHED UNDER 1M



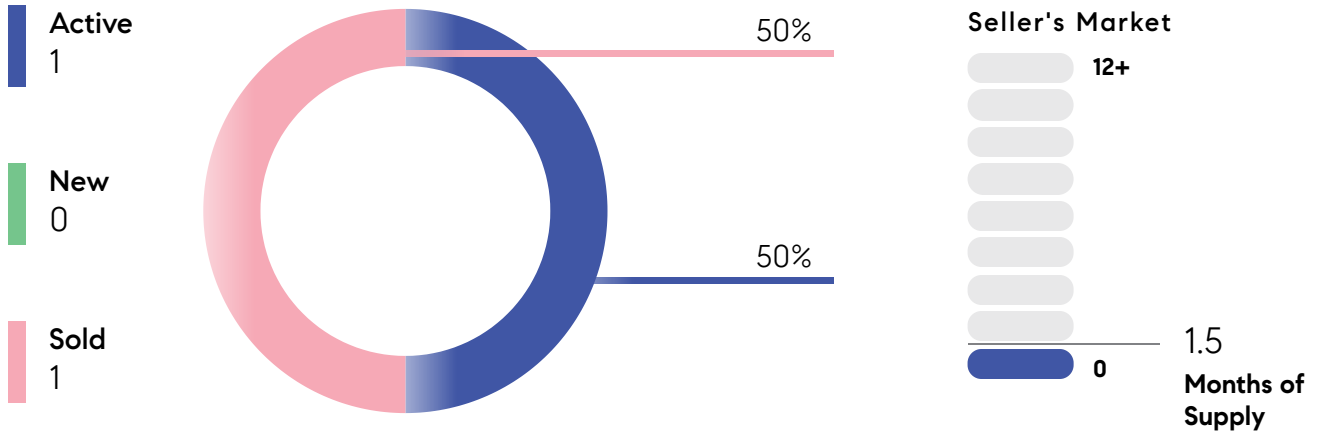
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$642,509	37	99.6%	\$640,259
YoY Change	-3.3%	32.1%	6.0%	2.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

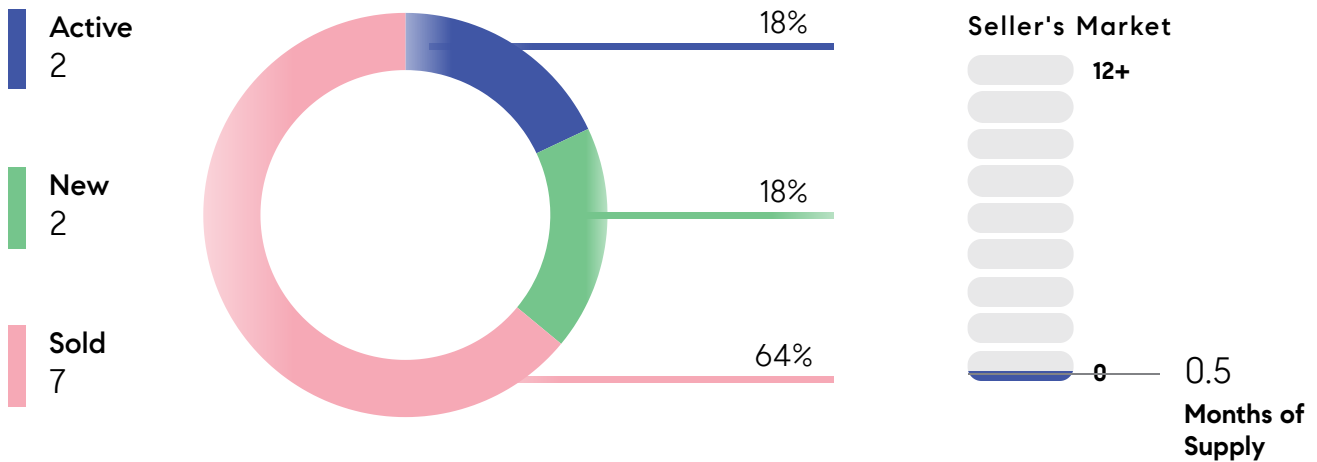
# Inman Park & Old Fourth Ward Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	93	-	\$1,010,000
YoY Change	-	1,228.6%	-	-1.5%

## ATTACHED UNDER 1M



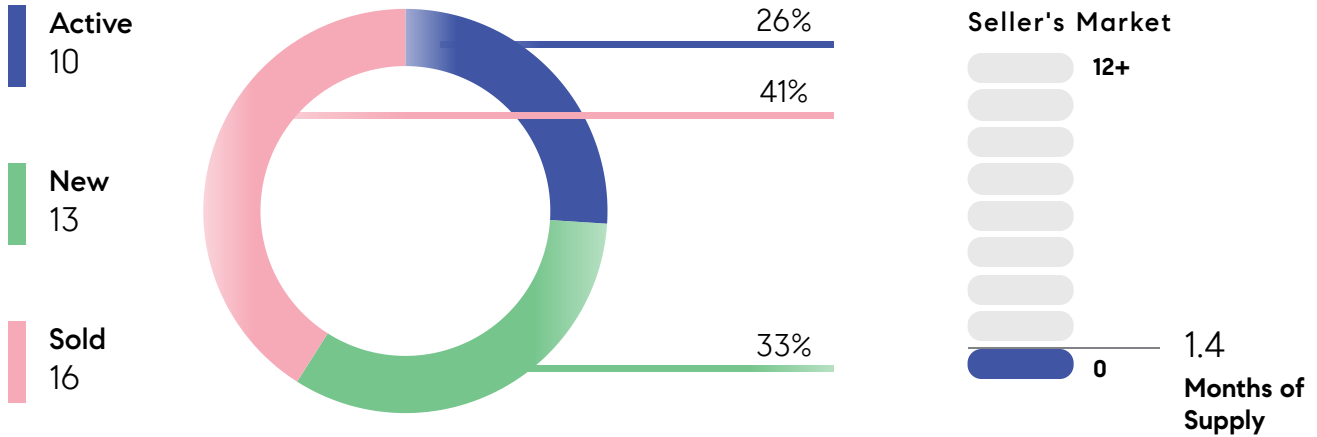
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$427,450	51	135.9%	\$580,771
YoY Change	-32.5%	-17.7%	60.9%	8.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

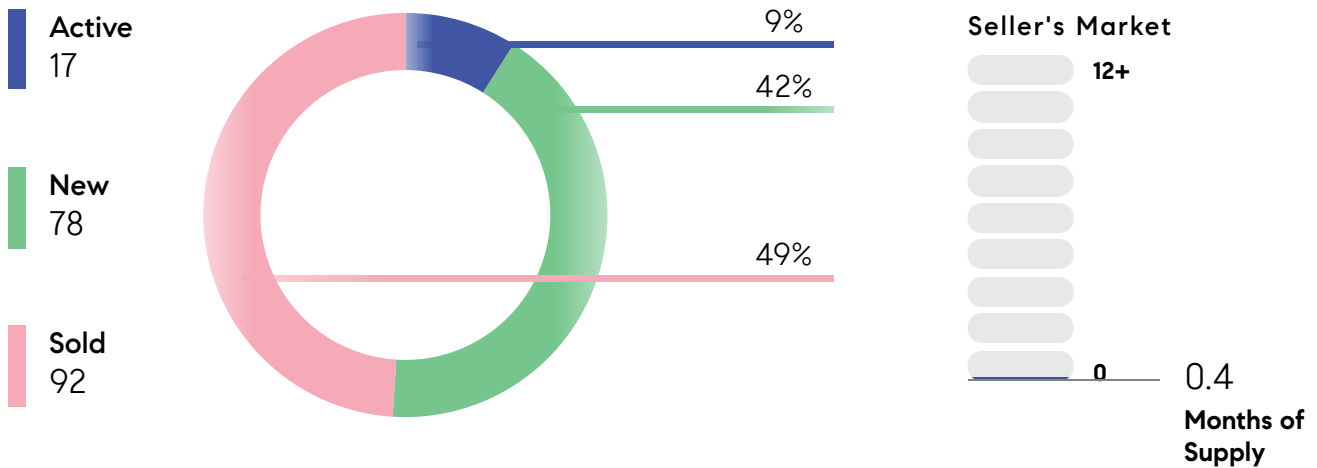
# Johns Creek Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,603,608	51	101.3%	\$1,624,469
YoY Change	3.0%	-45.7%	31.0%	34.9%

## DETACHED UNDER 1M



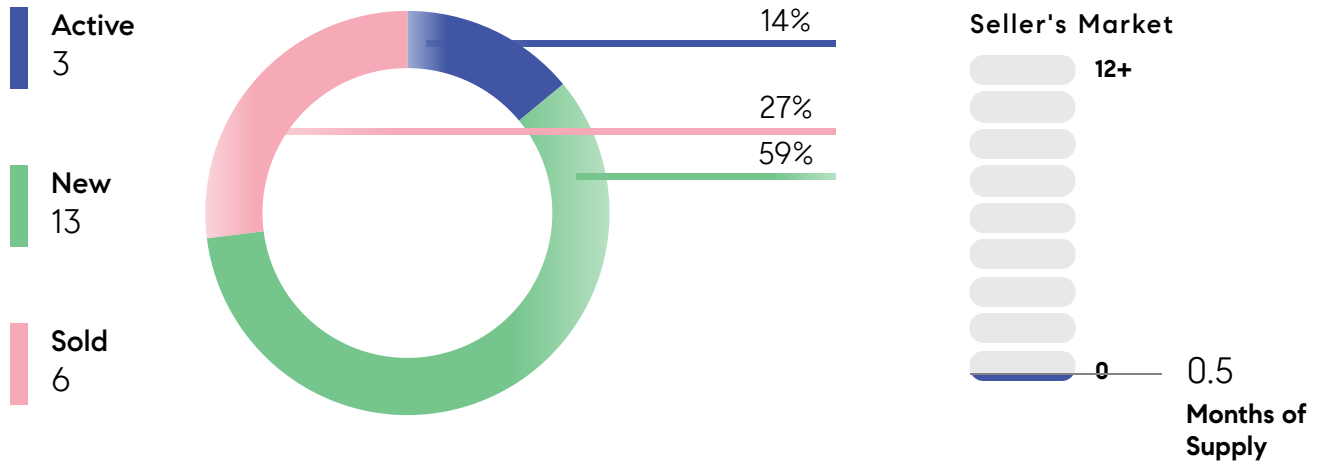
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$610,304	17	100.2%	\$611,535
YoY Change	12.7%	-69.1%	6.8%	20.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek Q4 2021

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$418,277	7	102.4%	\$428,150
YoY Change	55.2%	-89.7%	-12.4%	36.0%

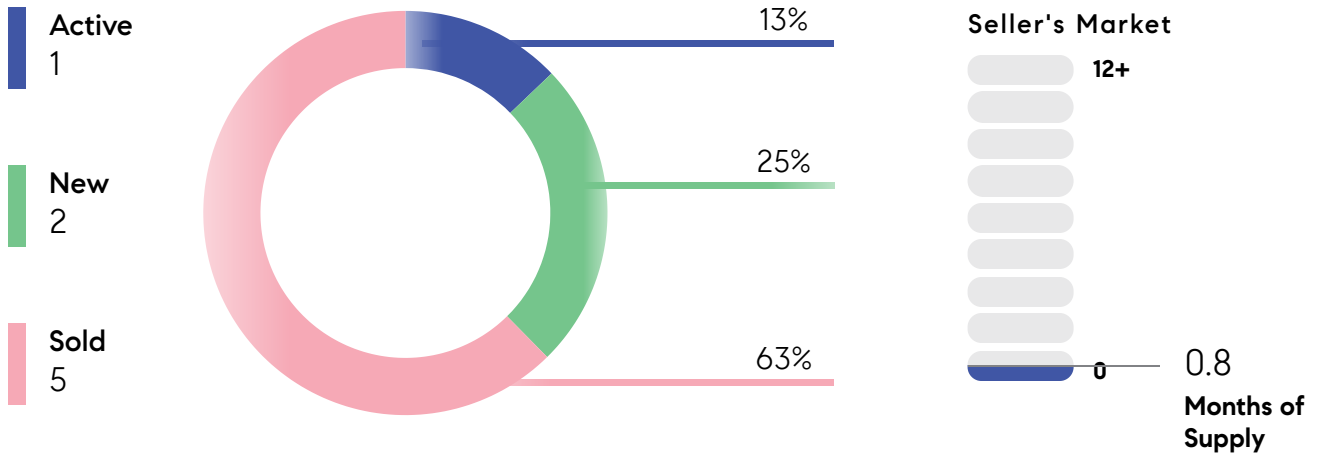
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



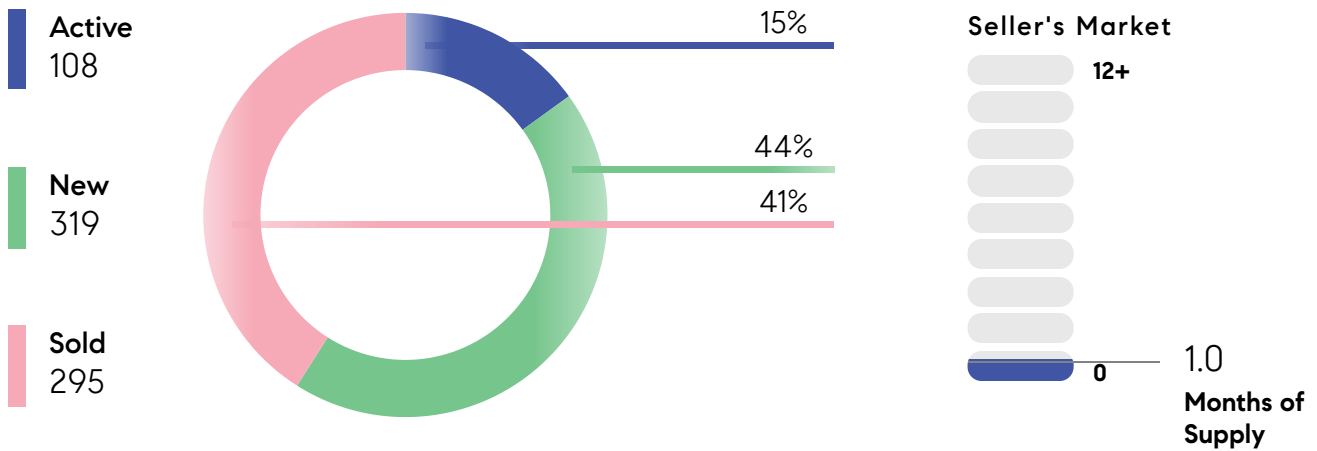
# Kennesaw Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,075,000	44	113.0%	\$1,214,900
YoY Change	-6.5%	-84.9%	1.5%	-5.1%

## DETACHED UNDER 1M



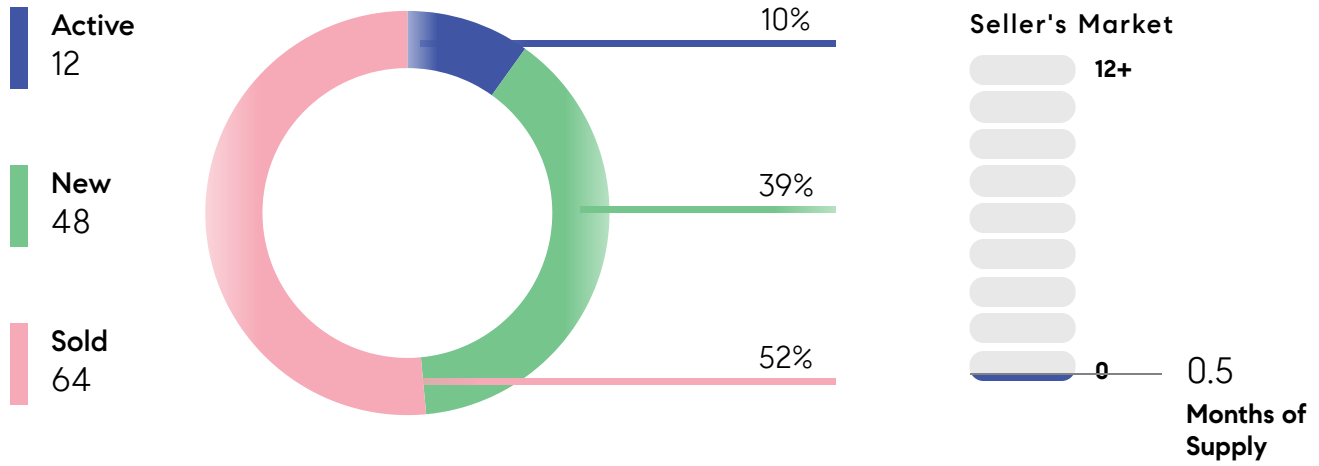
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$402,676	14	102.0%	\$410,899
YoY Change	19.3%	-50.0%	-0.2%	19.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw Q4 2021

## ATTACHED UNDER 1M



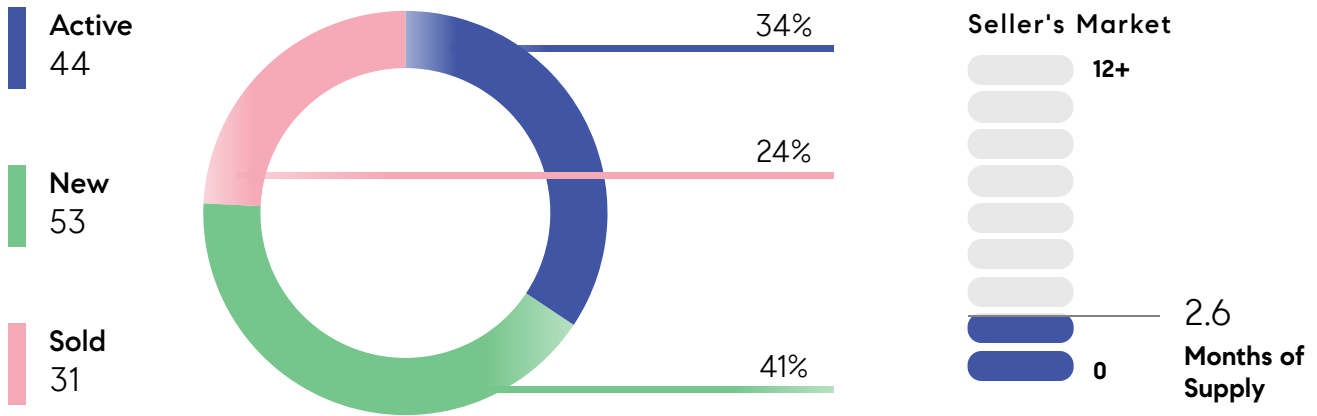
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$276,037	15	106.4%	\$293,578
YoY Change	9.6%	-51.6%	8.4%	18.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

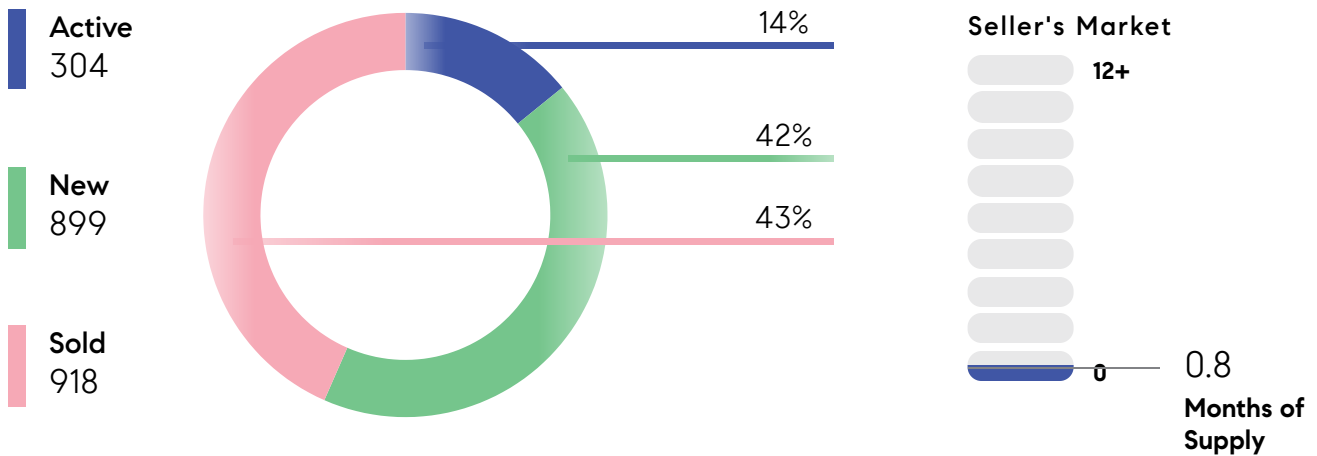
# Marietta Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,575,233	64	84.8%	\$1,335,221
YoY Change	8.3%	-32.6%	-5.7%	2.2%

## DETACHED UNDER 1M



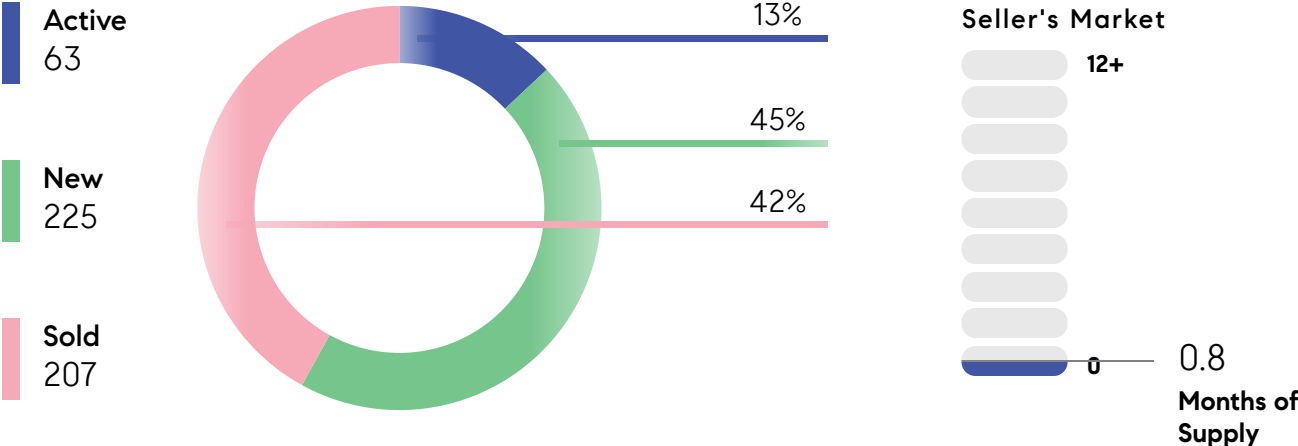
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$445,321	21	101.2%	\$450,765
YoY Change	11.1%	-47.5%	4.5%	16.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Marietta Q4 2021

## ATTACHED UNDER 1M



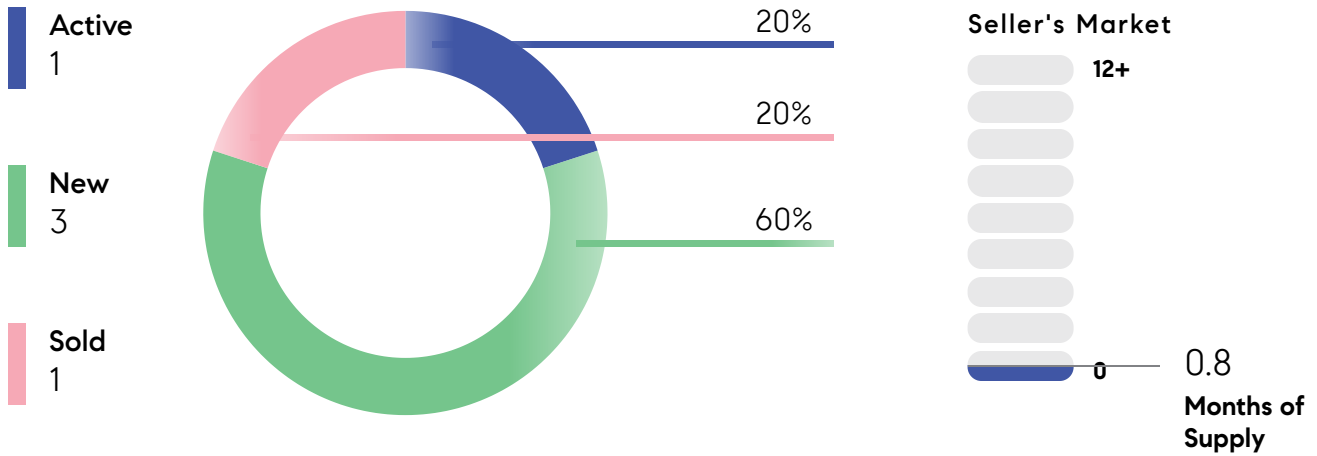
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$329,131	20	90.9%	\$299,146
YoY Change	15.7%	-47.4%	1.8%	17.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

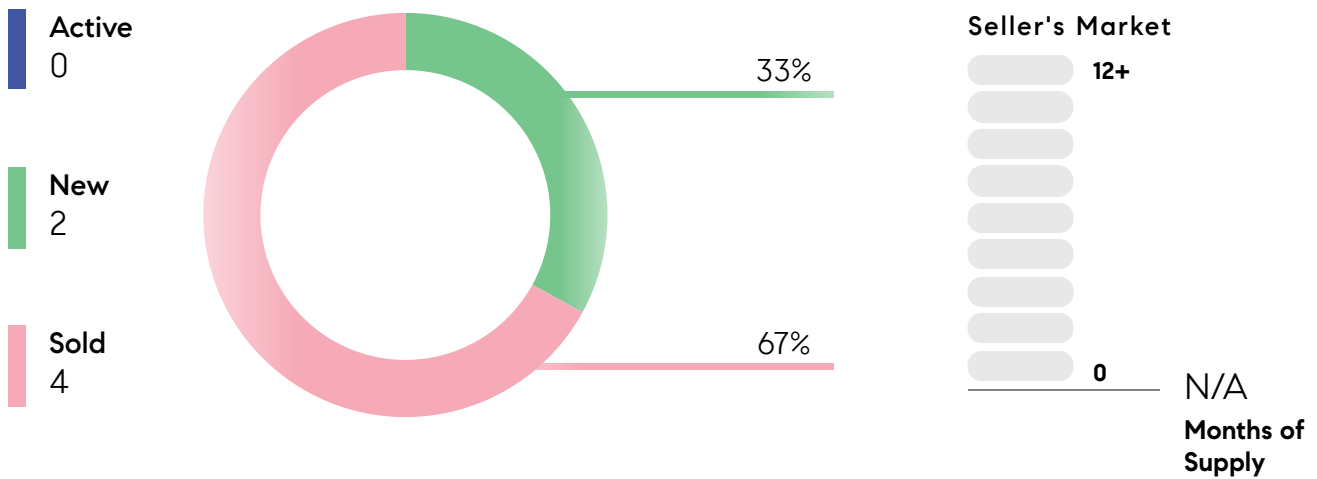
# Midtown Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,448,000	44	86.3%	\$1,250,000
YoY Change	2.4%	-29.0%	-19.5%	-17.5%

## DETACHED UNDER 1M



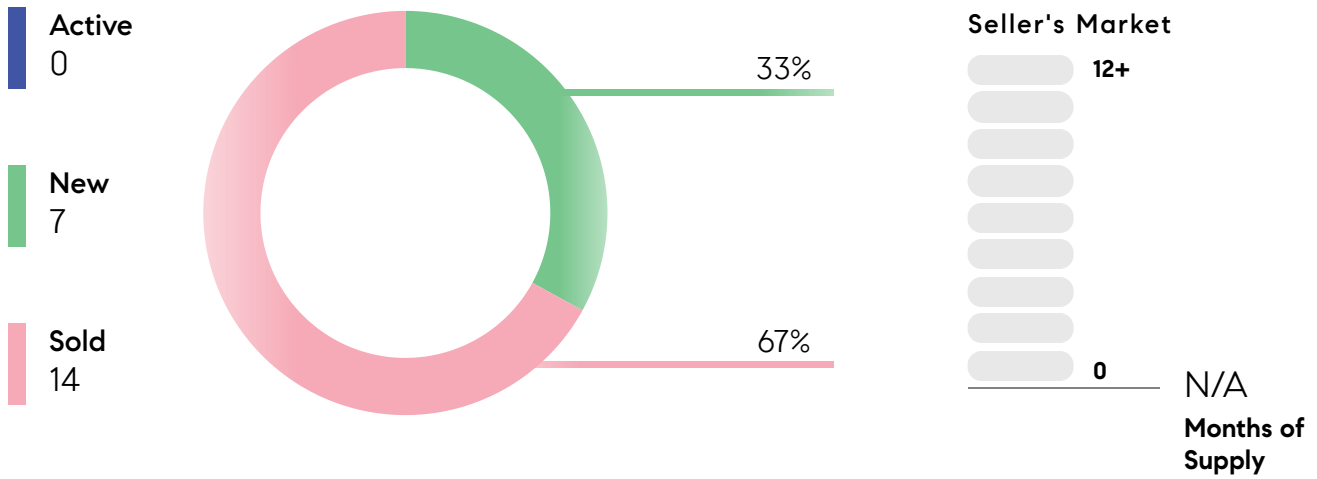
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$530,000	7	131.7%	\$697,825
YoY Change	-27.8%	-87.3%	33.0%	-4.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

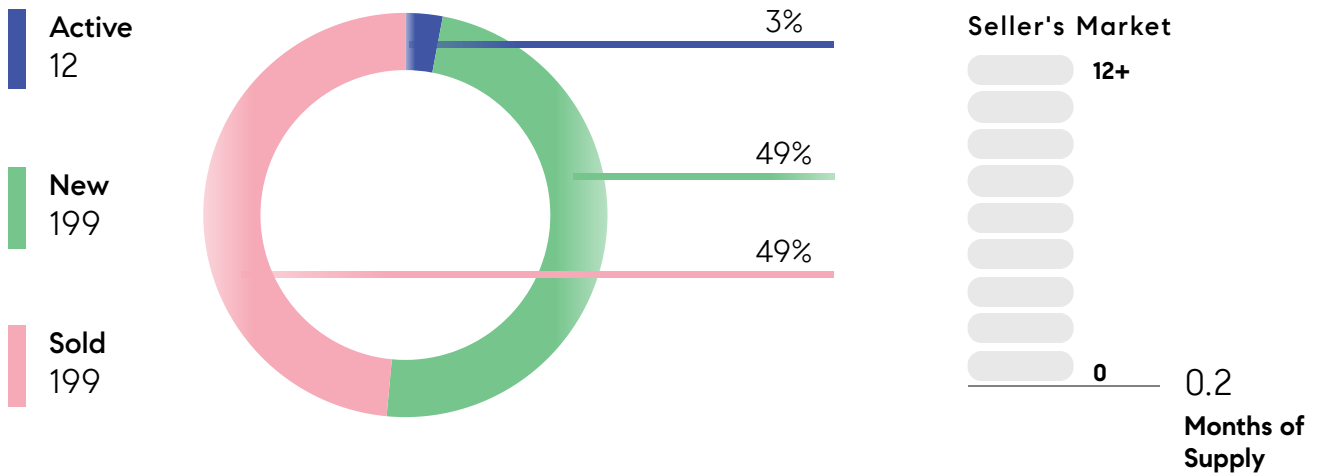
# Midtown Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,841,286	72	85.0%	\$1,565,982
YoY Change	26.4%	-19.1%	-9.4%	14.6%

## ATTACHED UNDER 1M



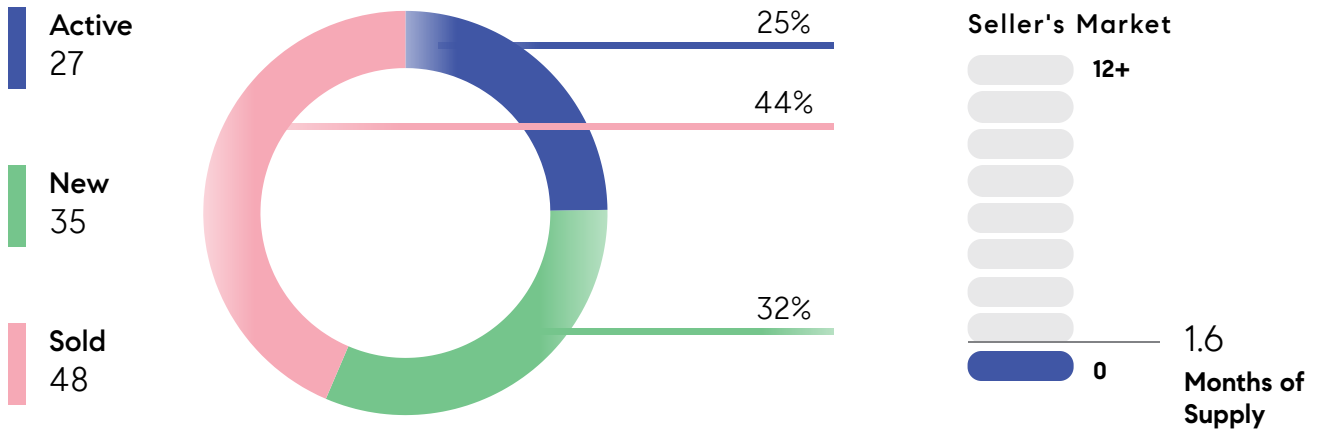
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$367,128	49	106.2%	\$389,995
YoY Change	6.0%	-9.3%	5.2%	11.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

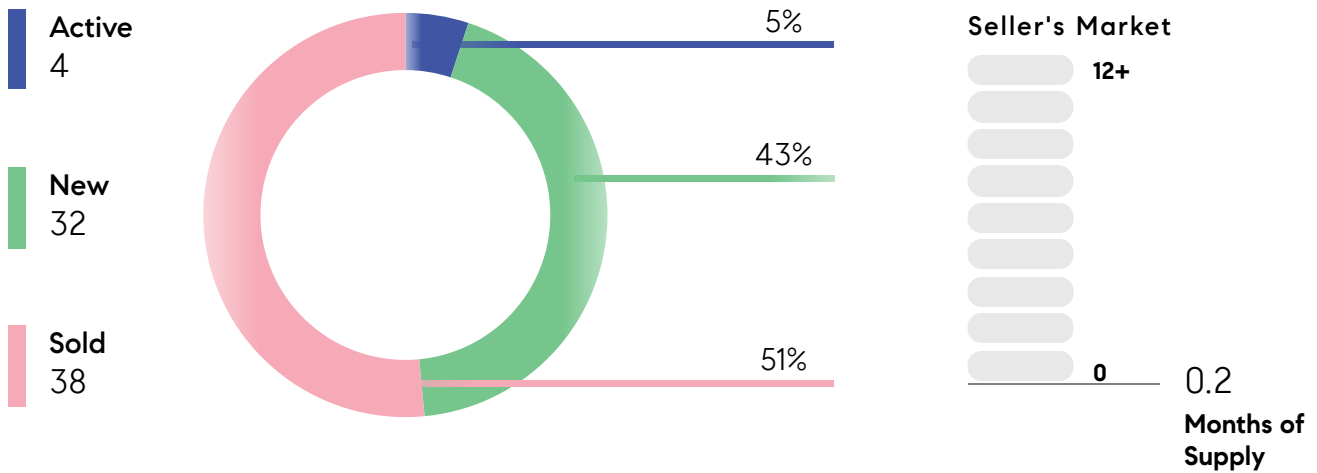
# Milton Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$2,055,649	44	73.5%	\$1,510,883
YoY Change	12.5%	-51.1%	-11.0%	0.1%

## DETACHED UNDER 1M



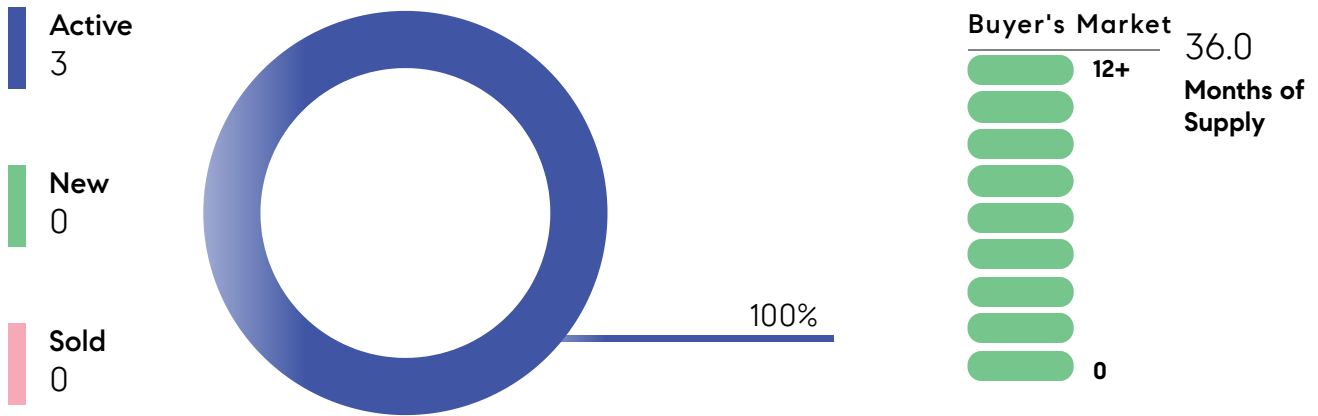
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$711,968	46	99.7%	\$709,829
YoY Change	3.5%	-48.9%	7.4%	11.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

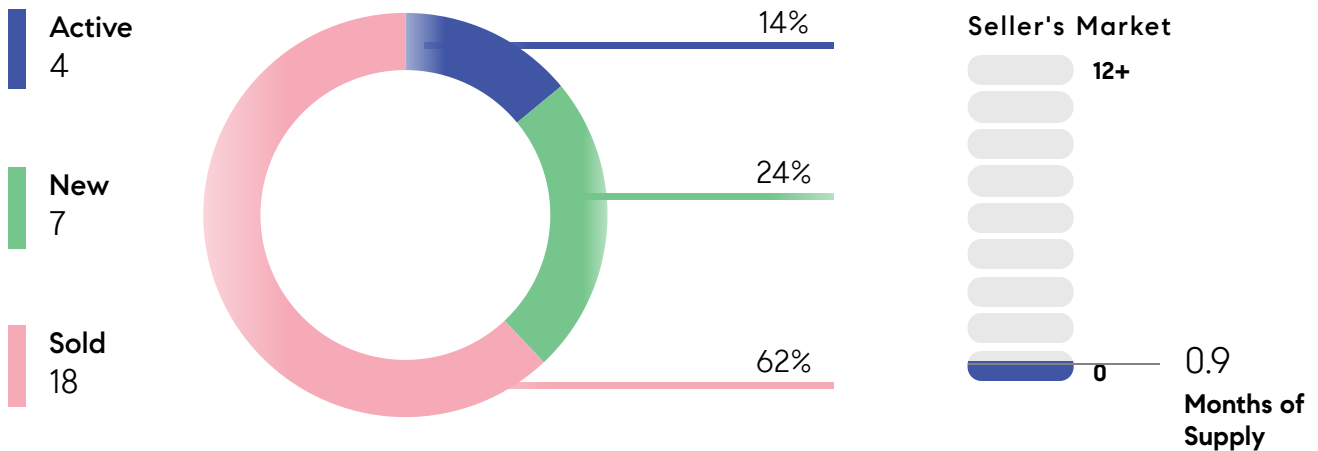
# Milton Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$518,180	52	100.3%	\$519,504
YoY Change	-7.3%	8.3%	75.6%	62.8%

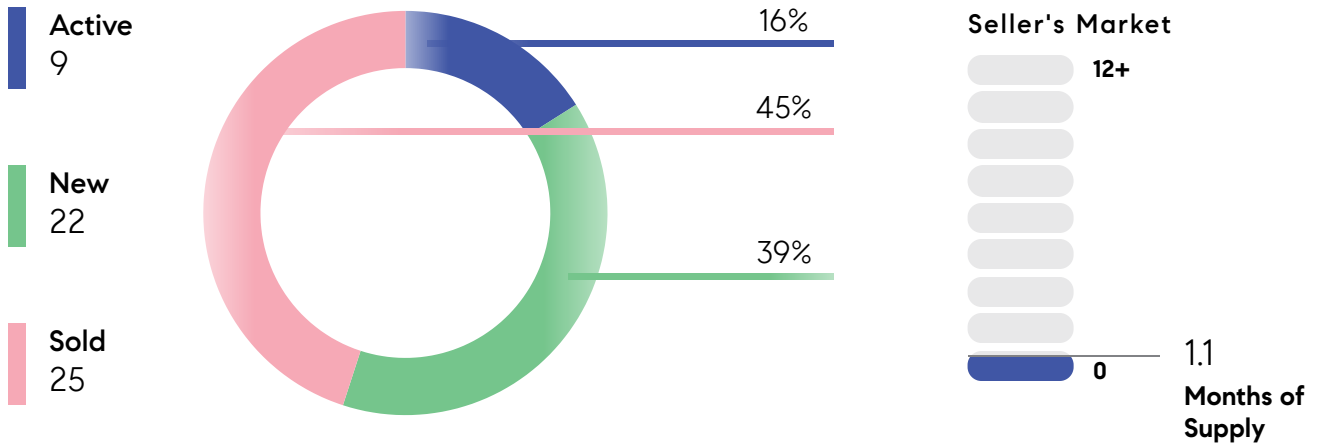
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



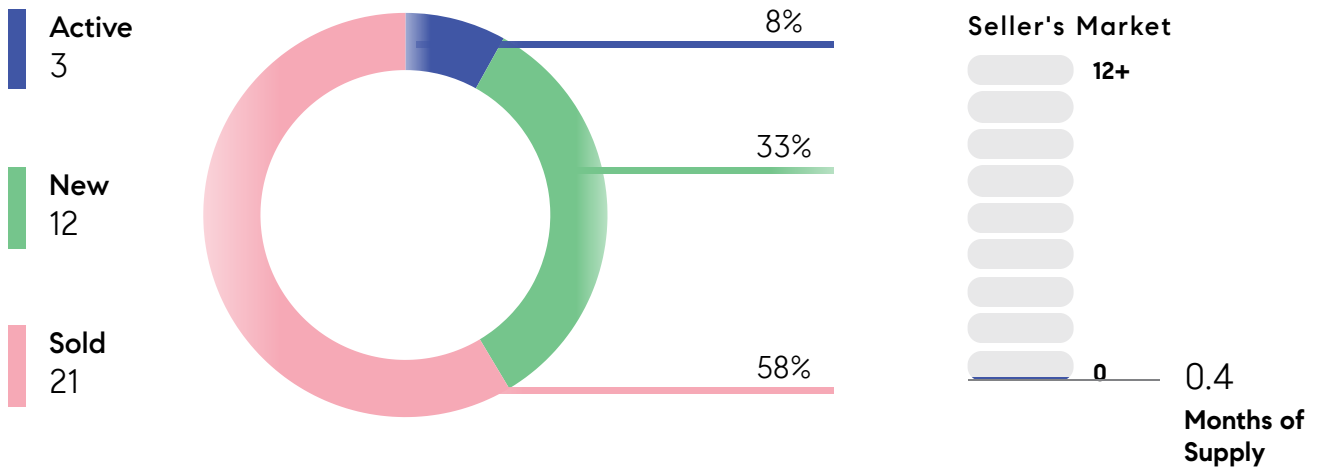
# Morningside Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,546,227	26	110.3%	\$1,704,864
YoY Change	4.7%	-71.1%	8.7%	13.8%

## DETACHED UNDER 1M



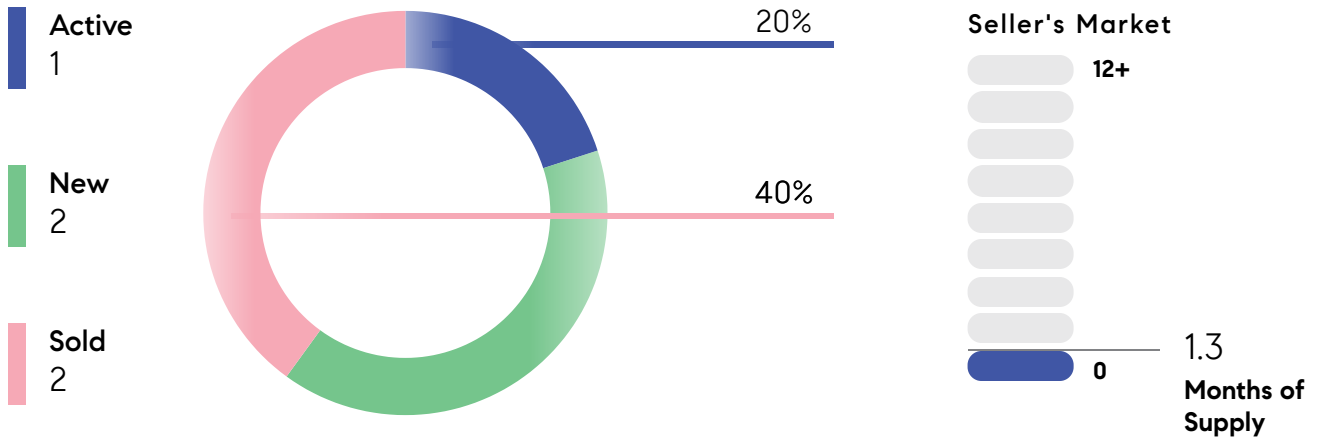
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$797,229	52	93.5%	\$745,476
YoY Change	12.1%	48.6%	-3.8%	7.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

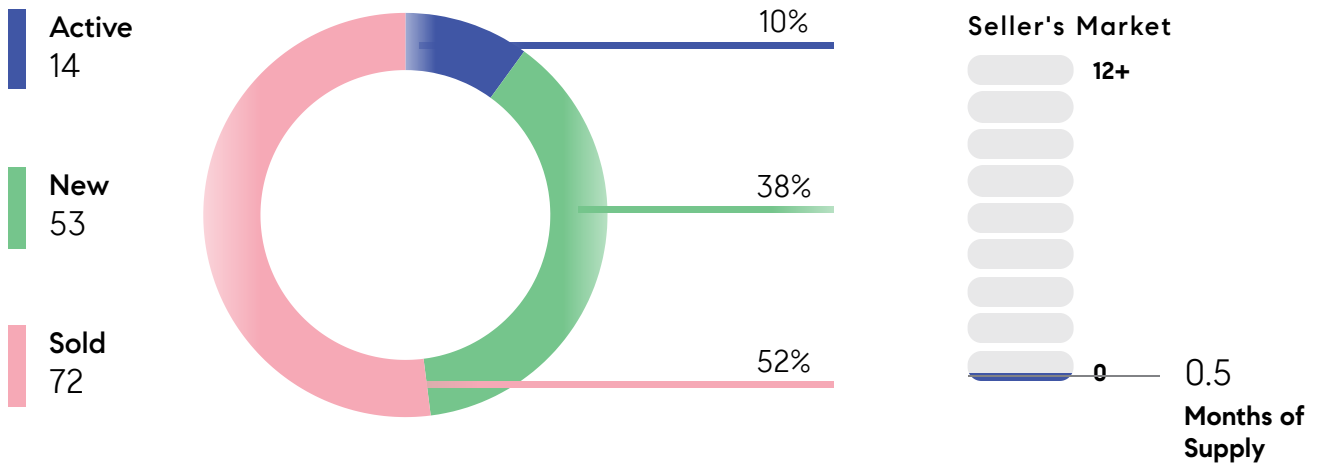
# Peachtree Corners Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,376,500	7	94.3%	\$1,297,500
YoY Change	1.5%	-	-	-

## DETACHED UNDER 1M



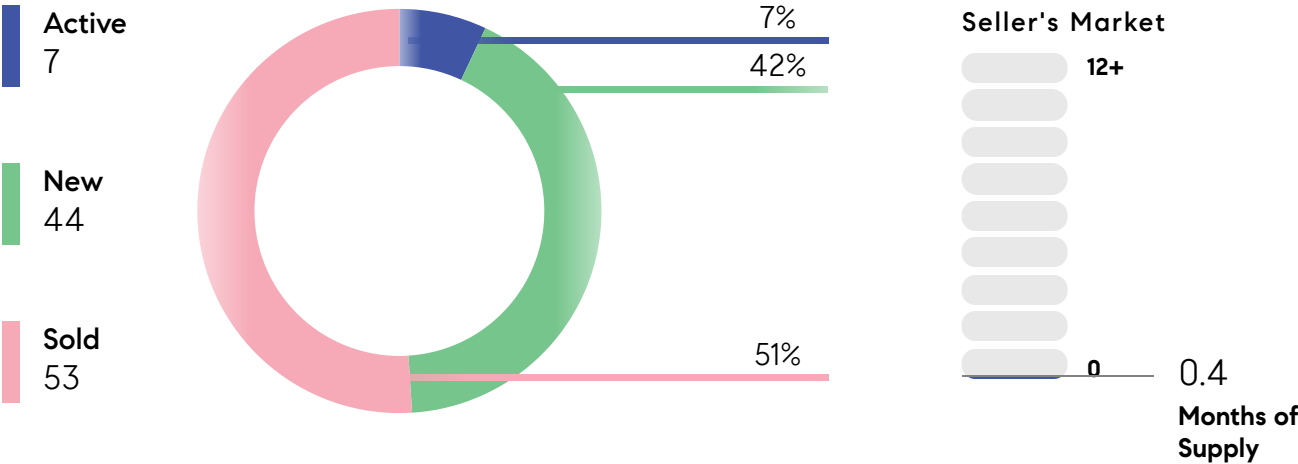
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$562,238	23	95.2%	\$535,255
YoY Change	14.4%	-37.8%	3.4%	18.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Peachtree Corners Q4 2021

## ATTACHED UNDER 1M



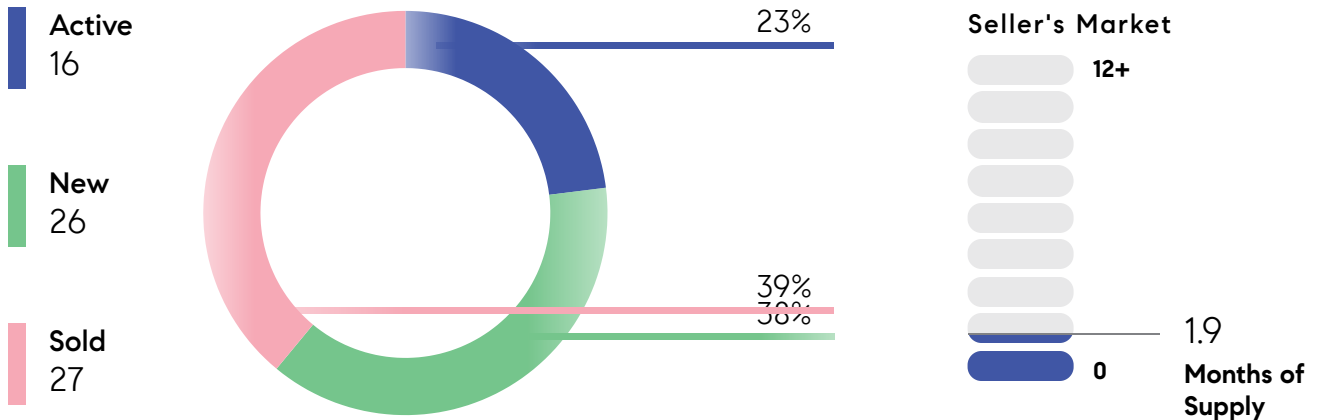
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$303,544	14	110.1%	\$334,312
YoY Change	35.7%	-65.9%	-15.8%	14.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

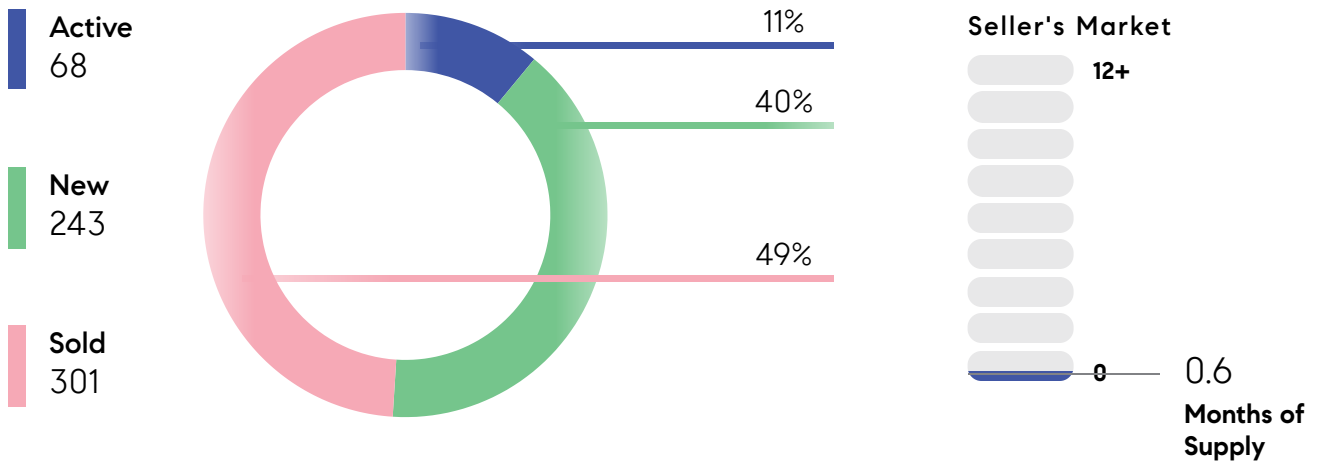
# Roswell Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,467,424	49	111.4%	\$1,635,410
YoY Change	-5.4%	-66.9%	11.0%	5.0%

## DETACHED UNDER 1M



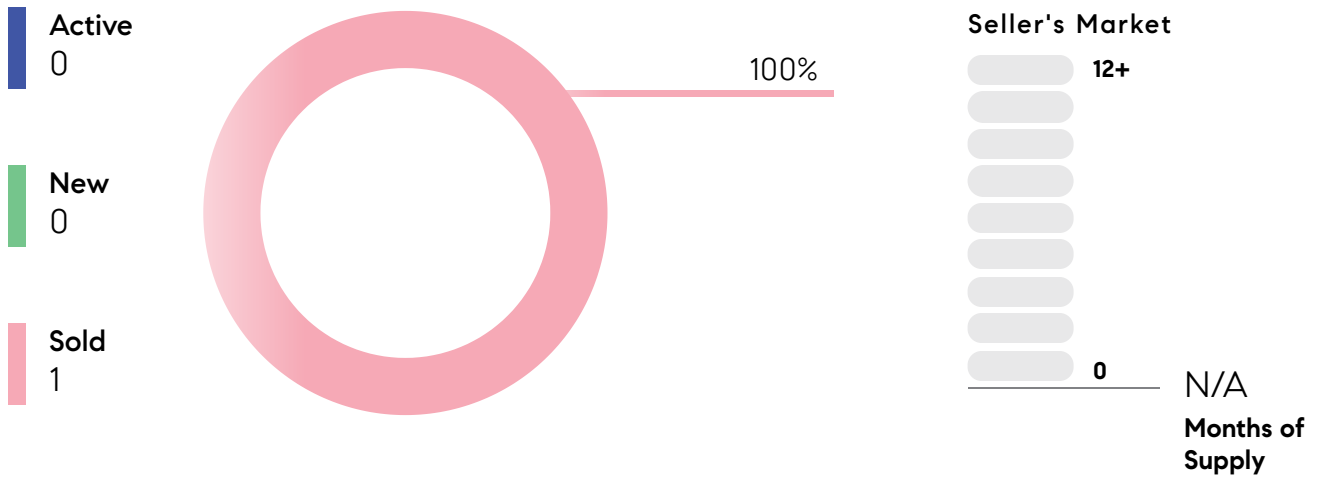
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$538,449	22	102.8%	\$553,501
YoY Change	4.8%	-33.3%	11.1%	16.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

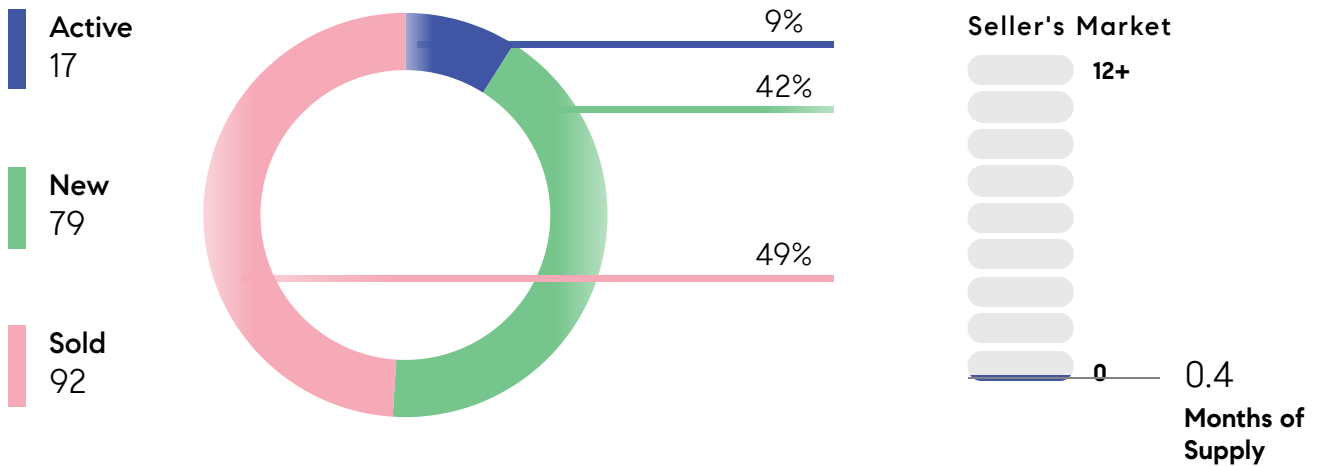
# Roswell Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	3	-	\$1,150,000
YoY Change	-	-70.0%	-	1.5%

## ATTACHED UNDER 1M



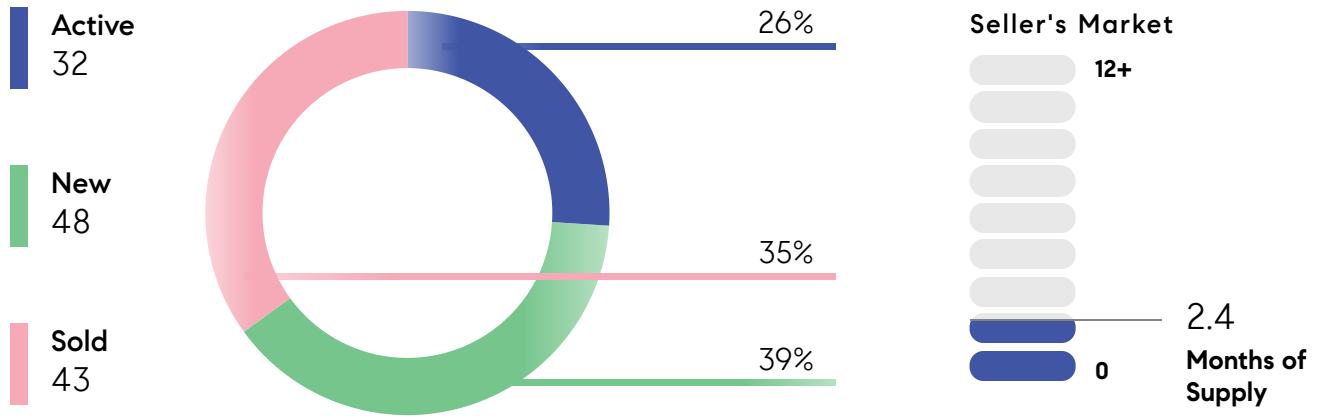
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$371,397	23	105.6%	\$392,169
YoY Change	-6.6%	-56.6%	11.0%	3.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

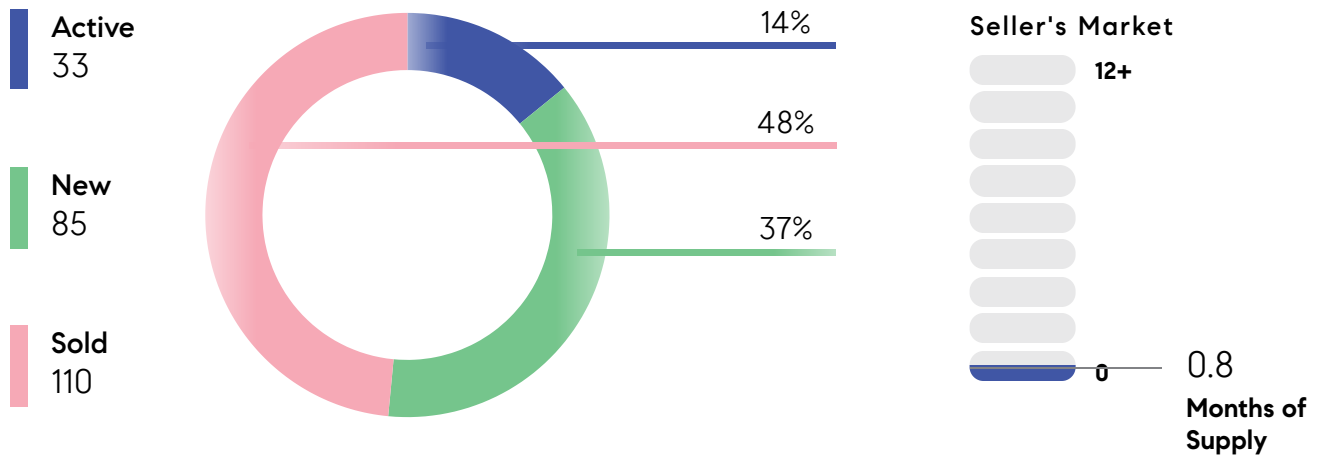
# Sandy Springs Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$2,261,164	63	88.6%	\$2,003,953
YoY Change	33.0%	-11.3%	0.7%	33.8%

## DETACHED UNDER 1M



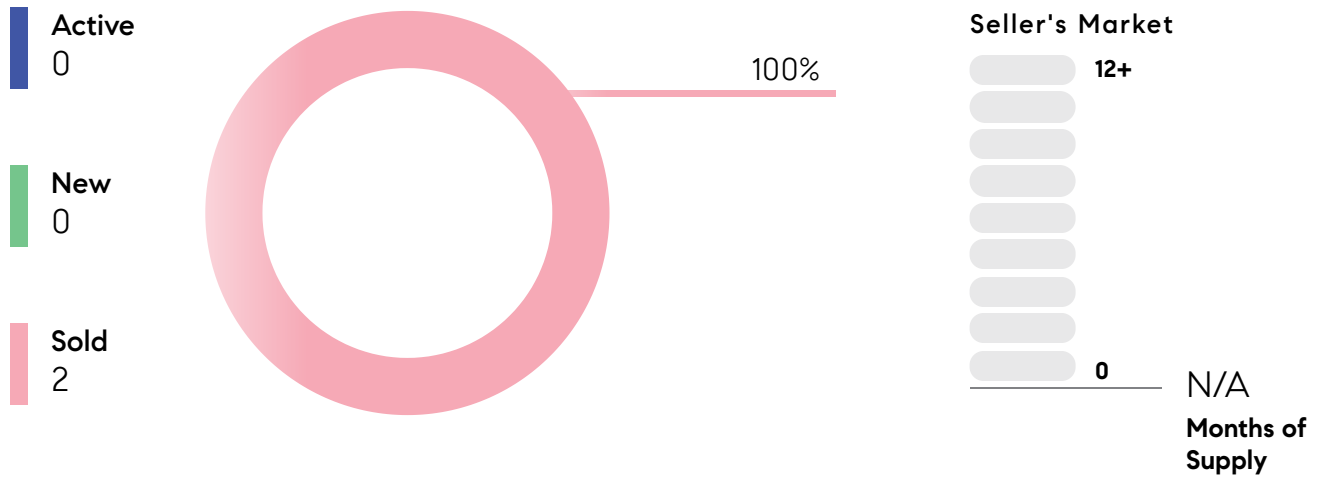
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$702,964	26	99.5%	\$699,652
YoY Change	8.4%	-61.2%	-0.2%	8.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

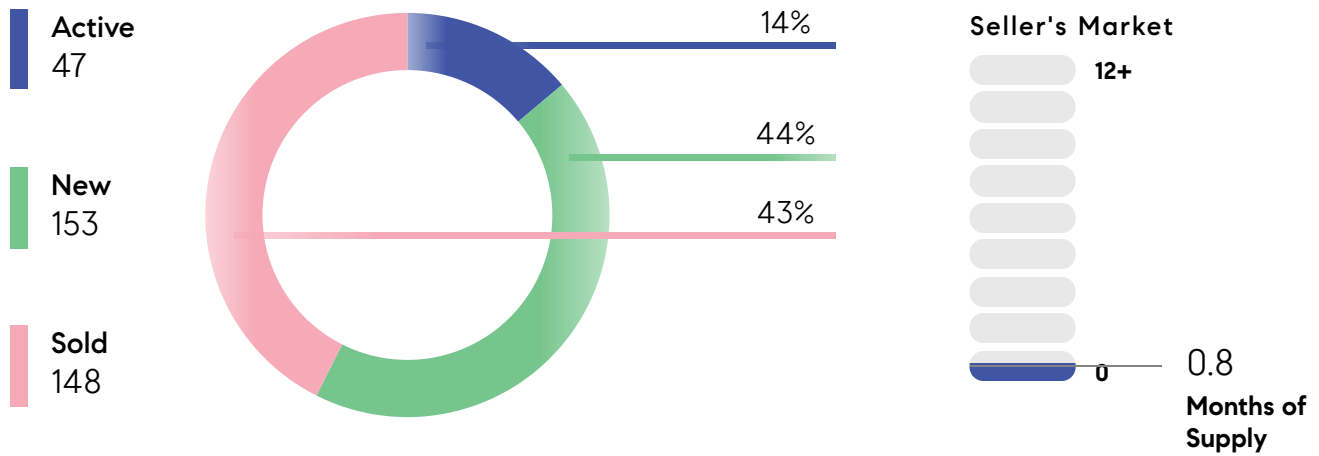
# Sandy Springs Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	-	41	-	\$1,100,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



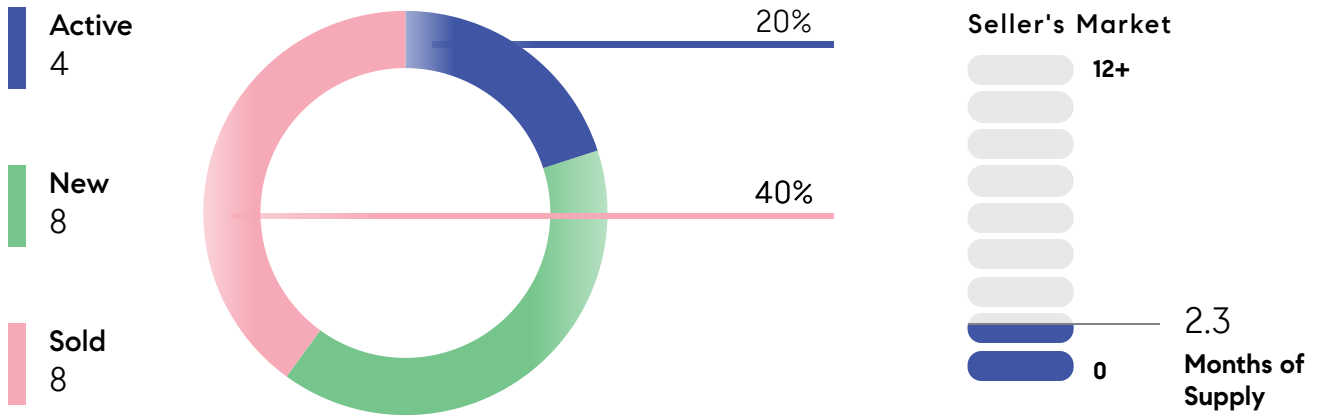
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$311,262	29	92.3%	\$287,216
YoY Change	6.3%	-42.0%	-9.1%	-3.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

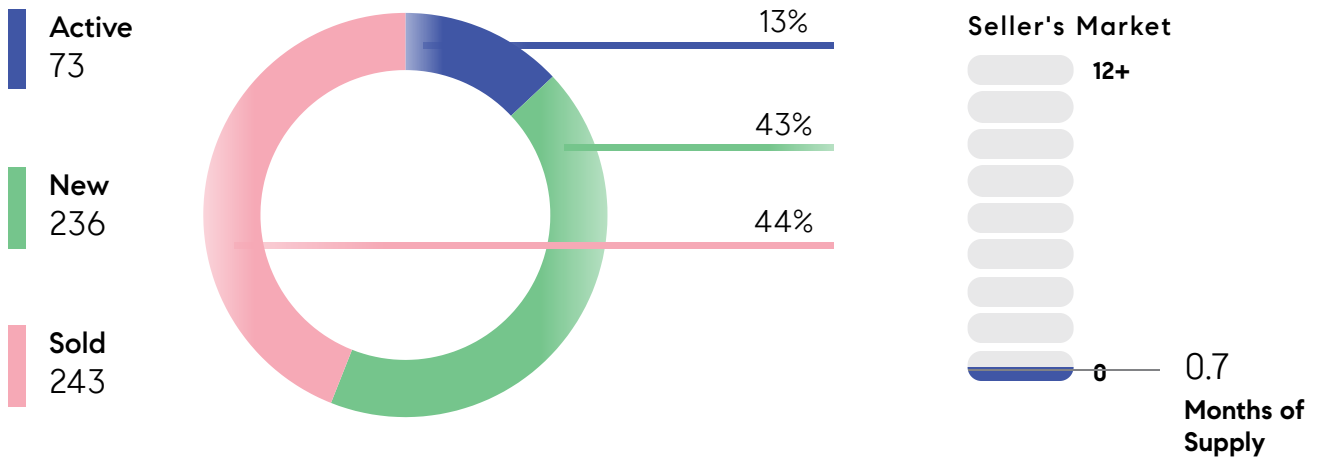
# Smyrna Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,131,188	74	116.2%	\$1,314,229
YoY Change	-9.2%	-9.8%	21.9%	10.6%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$466,516	23	104.1%	\$485,591
YoY Change	7.3%	-45.2%	10.3%	18.4%

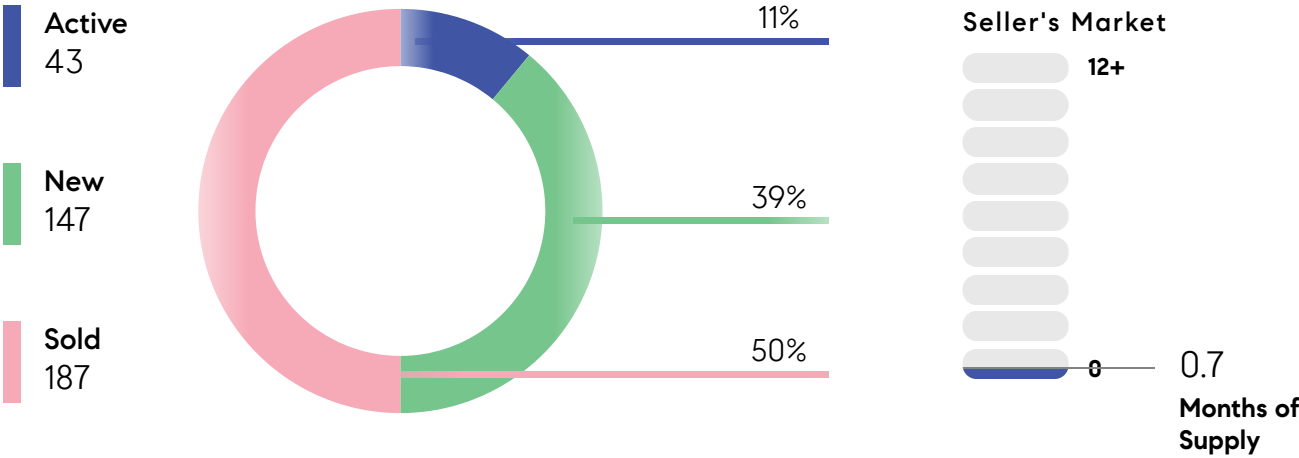
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Smyrna Q4 2021

## ATTACHED UNDER 1M



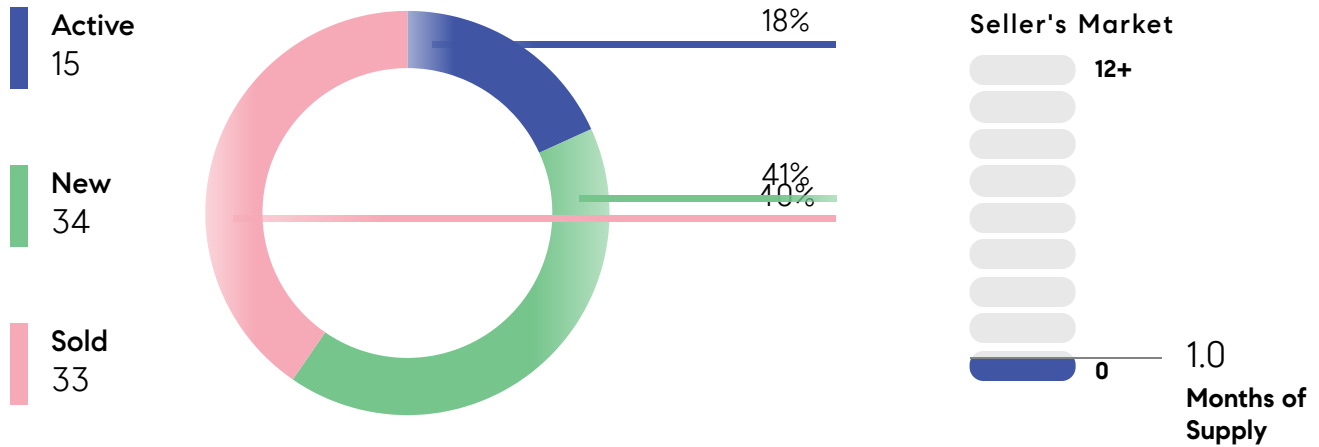
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$337,955	17	100.6%	\$340,011
YoY Change	11.8%	-59.5%	-0.5%	11.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

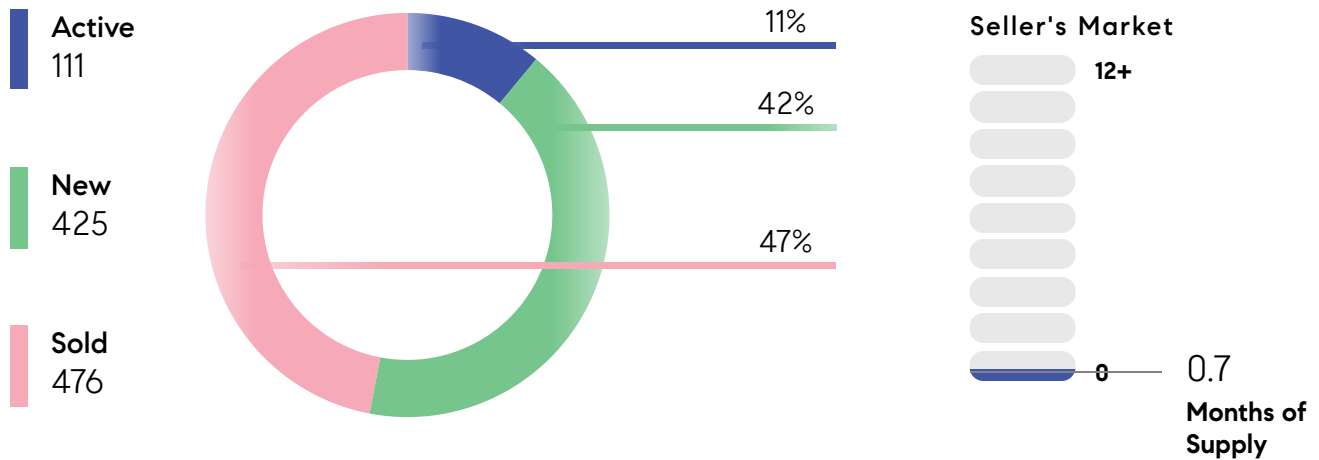
# Suwanee & Duluth Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,646,656	59	104.0%	\$1,712,315
YoY Change	-1.6%	-49.6%	16.4%	14.5%

## DETACHED UNDER 1M



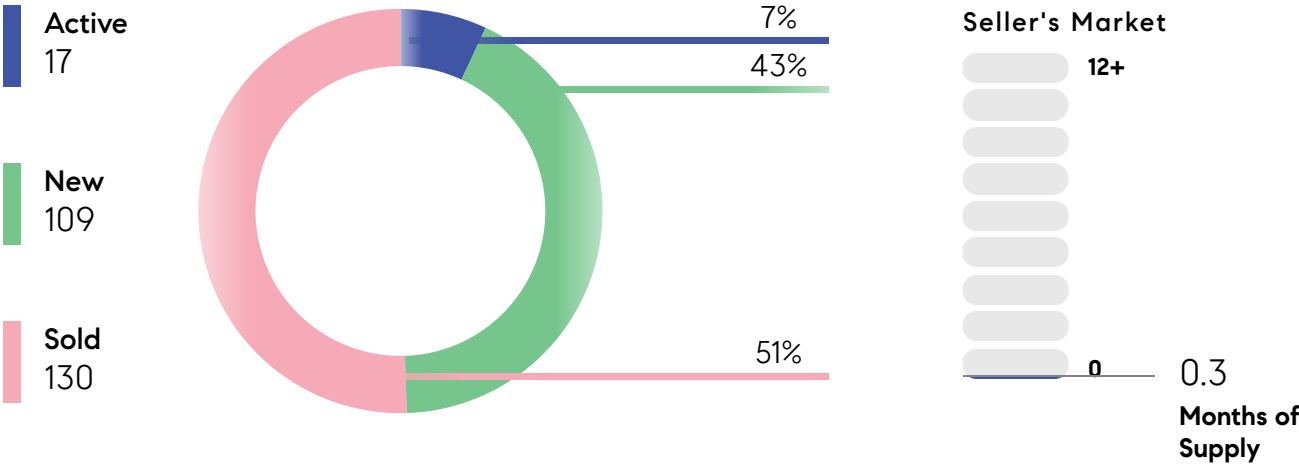
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$478,964	17	103.5%	\$495,702
YoY Change	15.6%	-55.3%	0.1%	15.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Suwanee & Duluth Q4 2021

## ATTACHED UNDER 1M



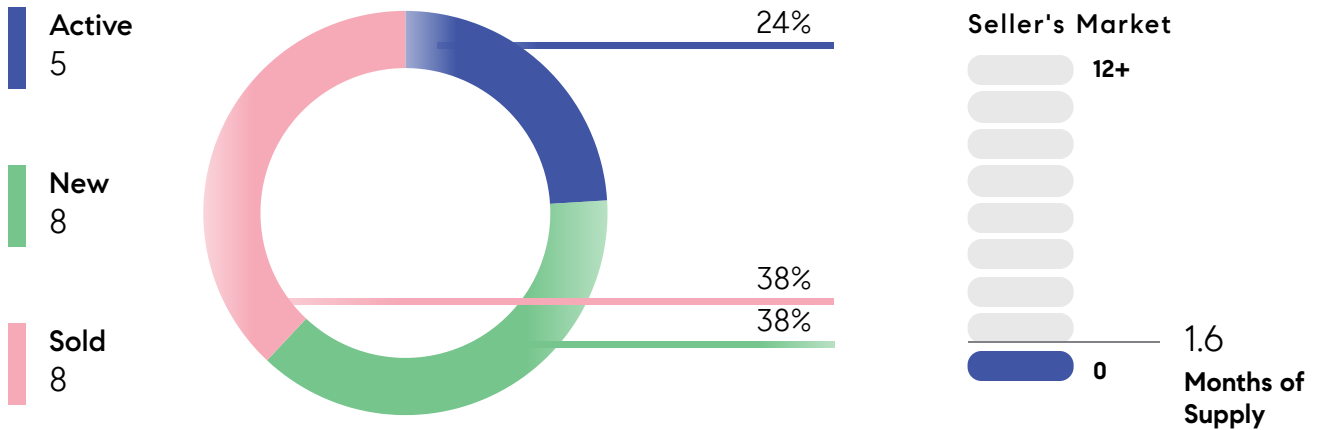
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$375,624	17	95.1%	\$357,224
YoY Change	19.9%	-55.3%	2.6%	23.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

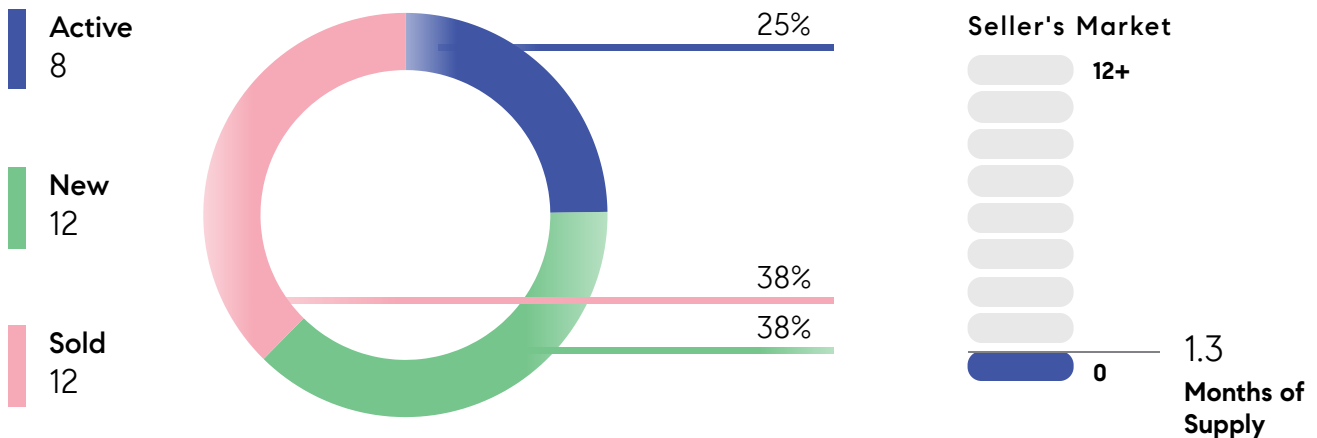
# Vinings Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,561,875	25	96.7%	\$1,510,875
YoY Change	-1.6%	-87.5%	23.1%	21.1%

## DETACHED UNDER 1M



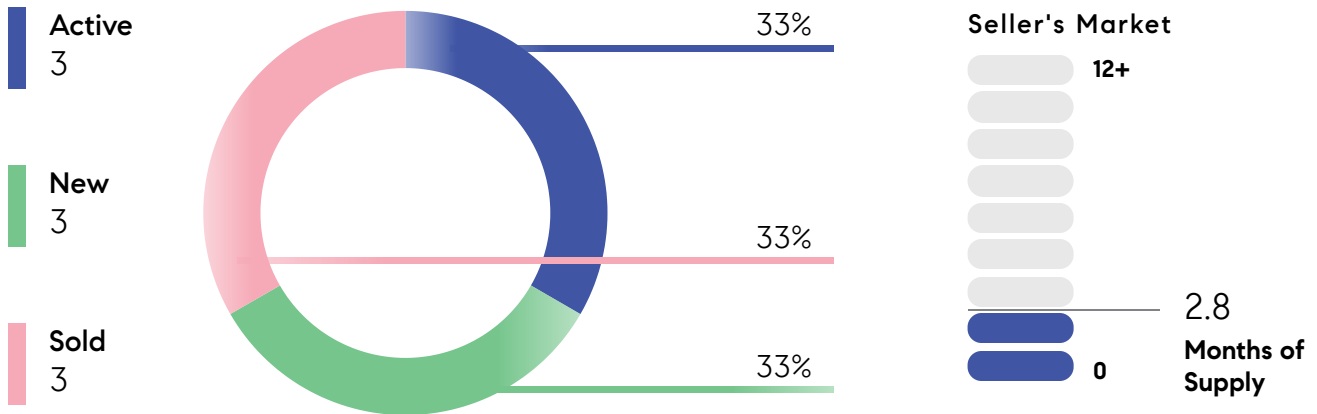
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$720,310	58	83.6%	\$601,865
YoY Change	28.4%	-18.3%	-21.5%	0.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

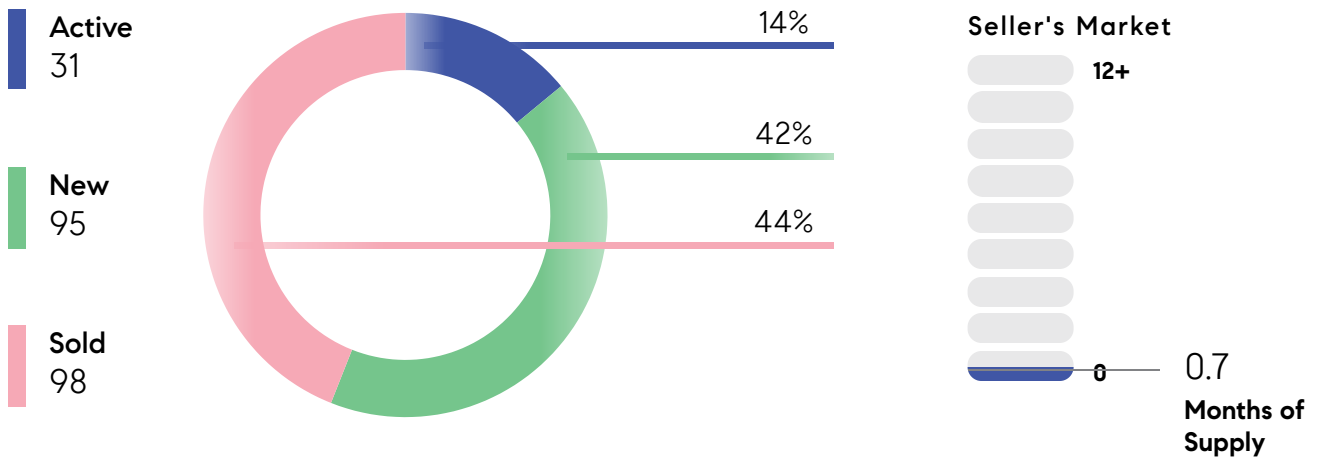
# Vinings Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,708,333	110	75.9%	\$1,296,500
YoY Change	42.6%	-75.3%	-38.5%	-12.3%

## ATTACHED UNDER 1M



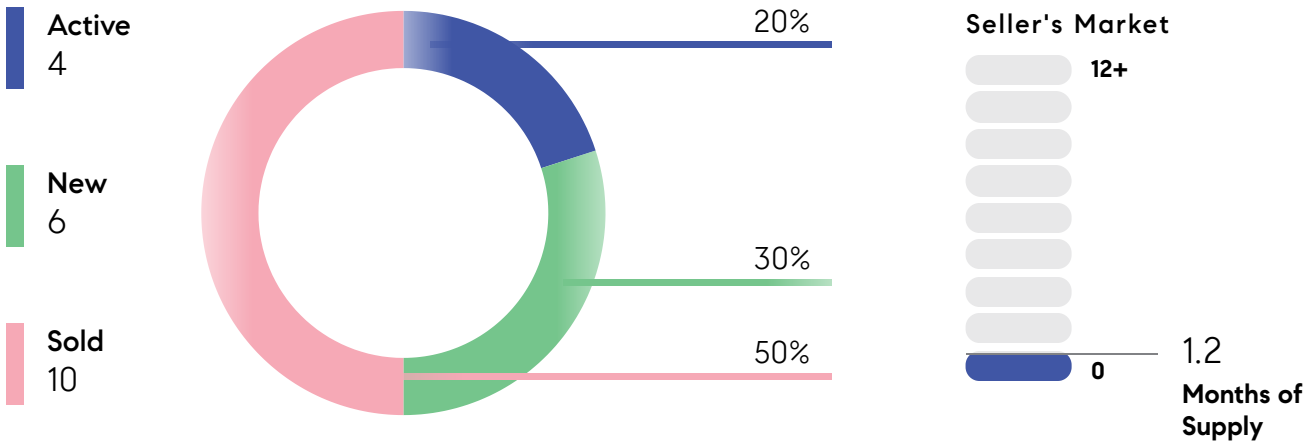
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$400,263	20	92.5%	\$370,184
YoY Change	8.6%	-58.3%	-7.6%	0.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

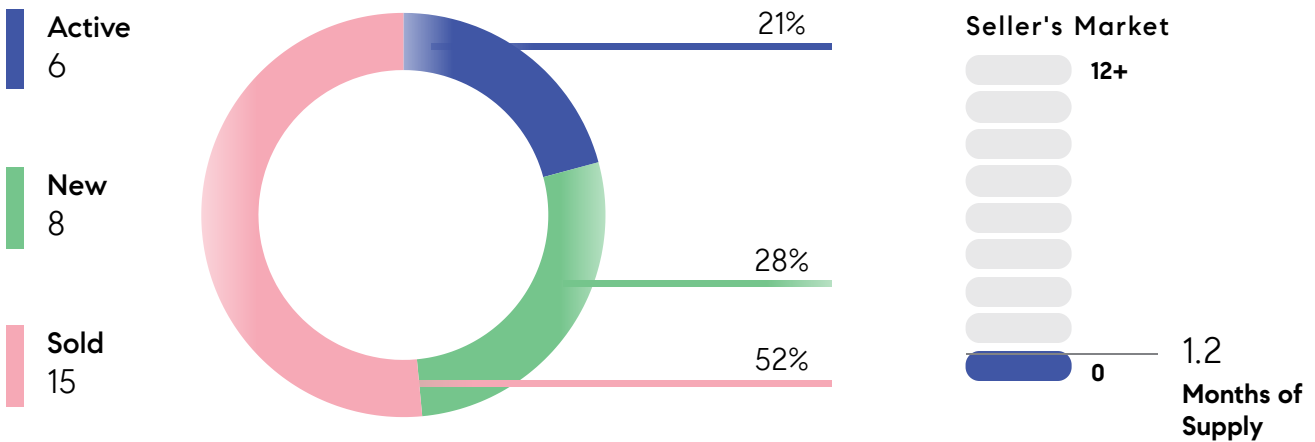
# Virginia Highland Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,848,333	22	90.4%	\$1,671,000
YoY Change	32.8%	-35.3%	-12.2%	16.5%

## DETACHED UNDER 1M



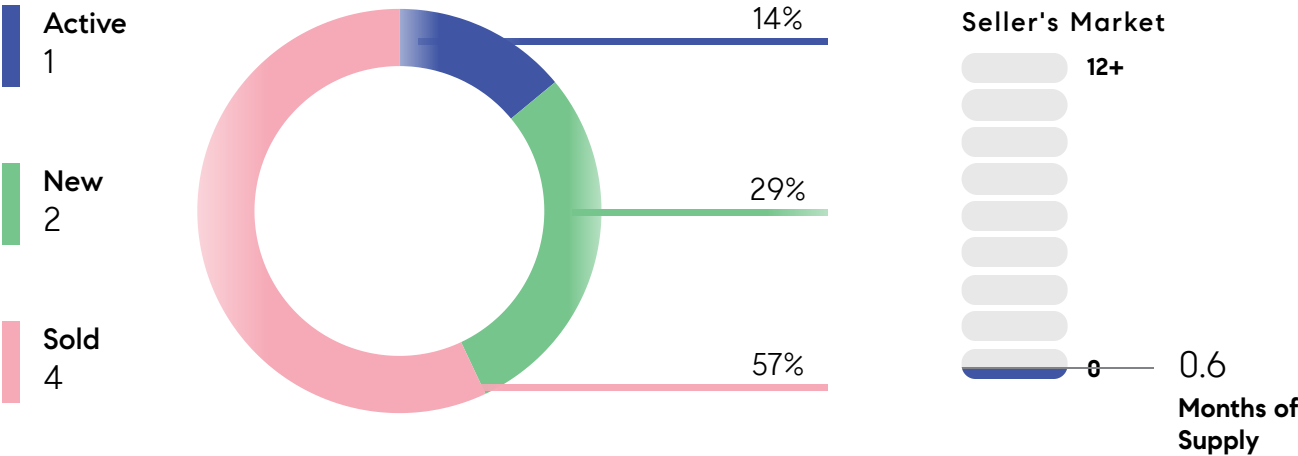
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$741,713	19	113.1%	\$838,577
YoY Change	-12.5%	-55.8%	30.3%	13.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland Q4 2021

## ATTACHED UNDER 1M



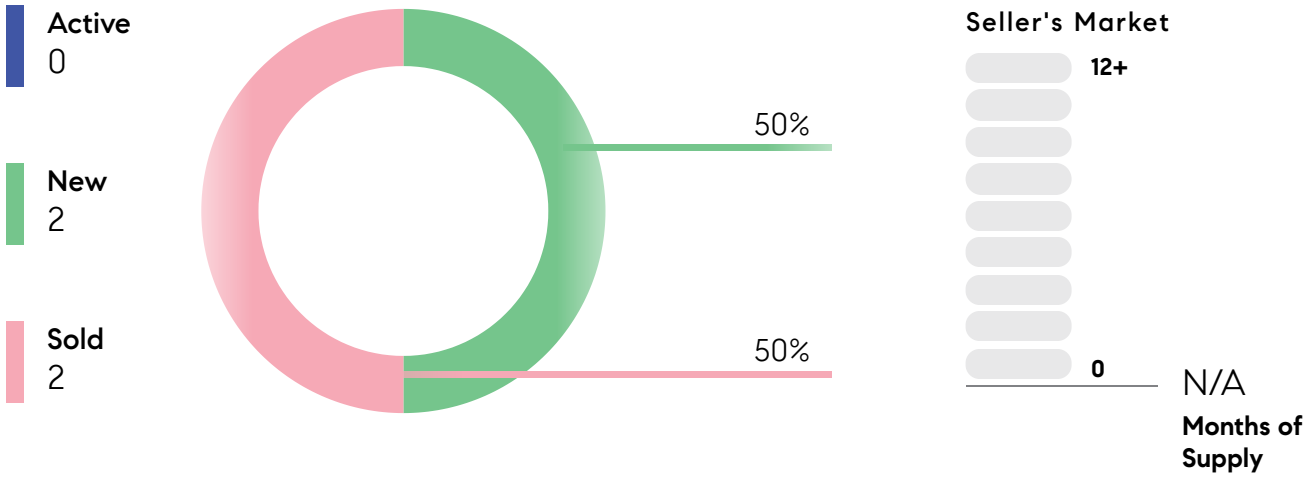
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$577,450	26	68.8%	\$397,000
YoY Change	67.0%	52.9%	-16.0%	40.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

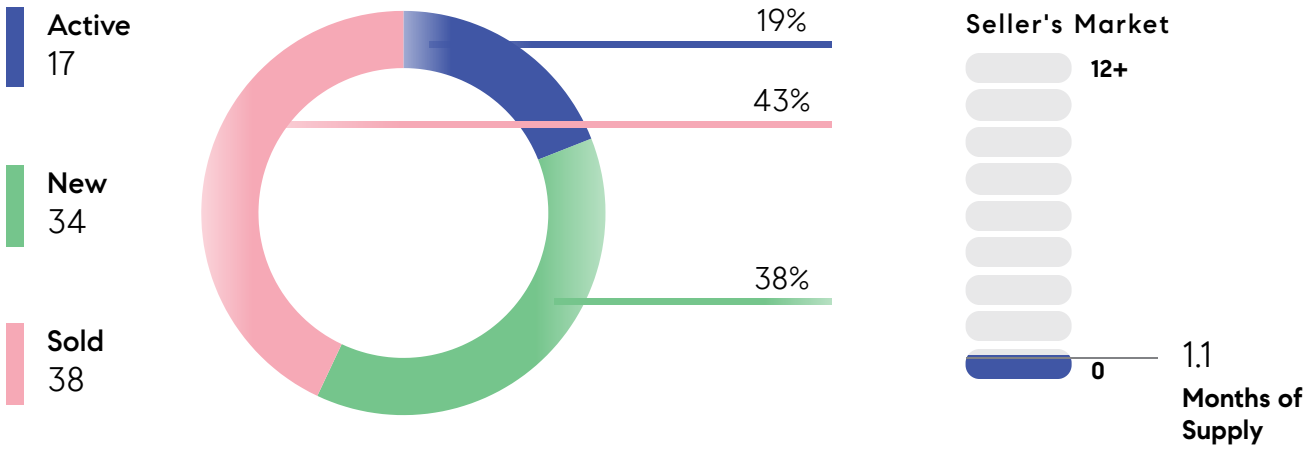
# West Midtown Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,170,000	9	98.1%	\$1,147,500
YoY Change	-	-	-	-

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$555,624	27	103.7%	\$576,427
YoY Change	14.3%	-51.8%	4.8%	19.7%

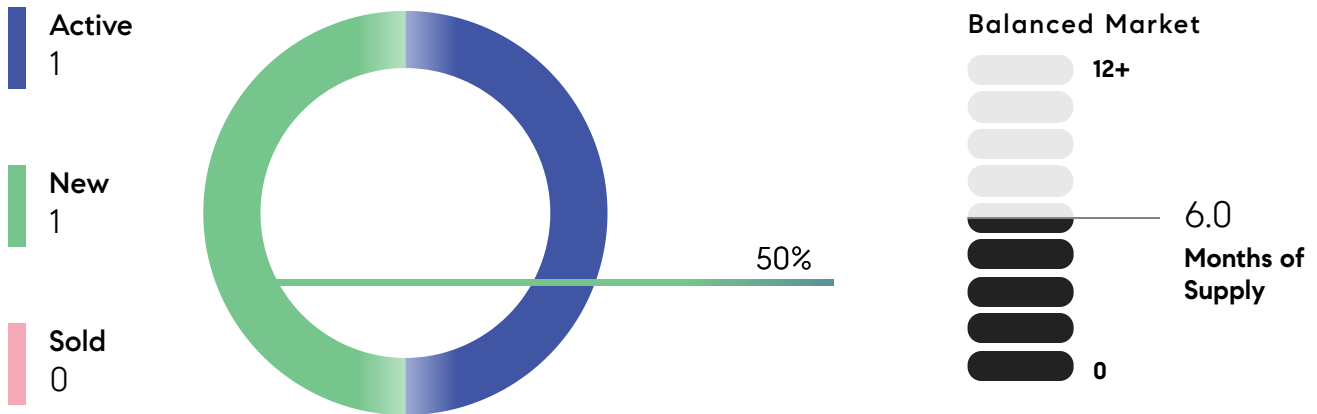
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



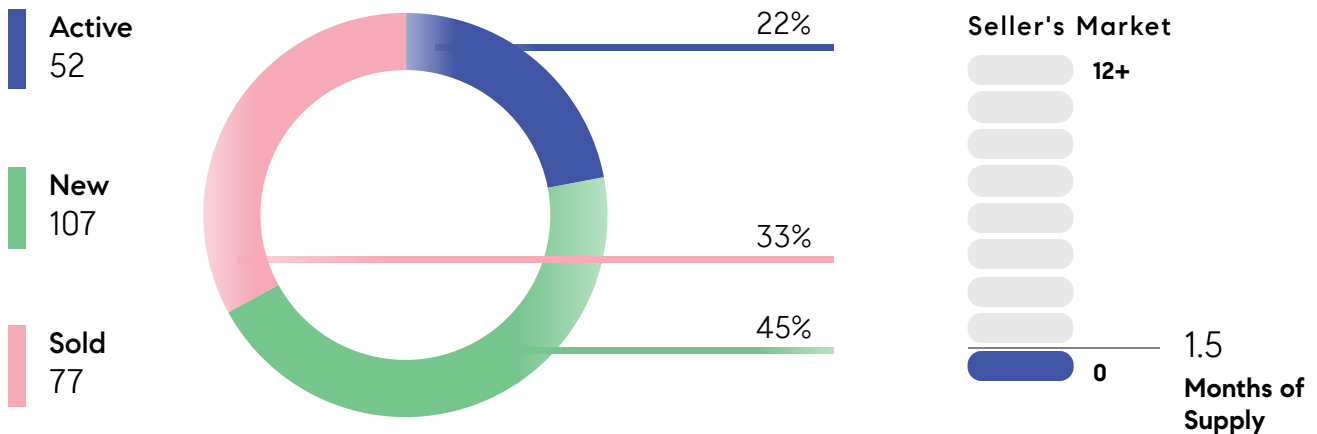
# West Midtown Q4 2021

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,007,467	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



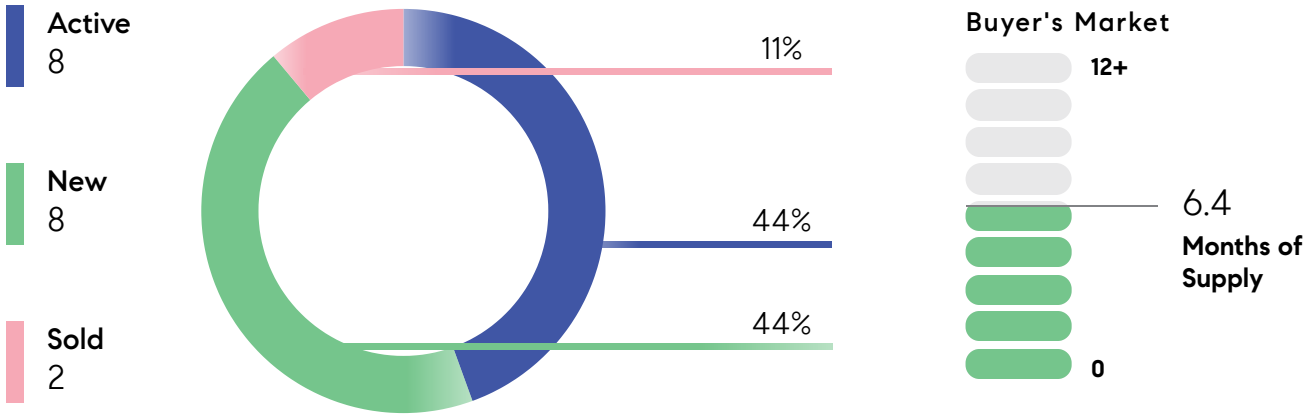
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$508,348	37	83.9%	\$426,428
YoY Change	20.7%	-49.3%	-12.2%	6.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

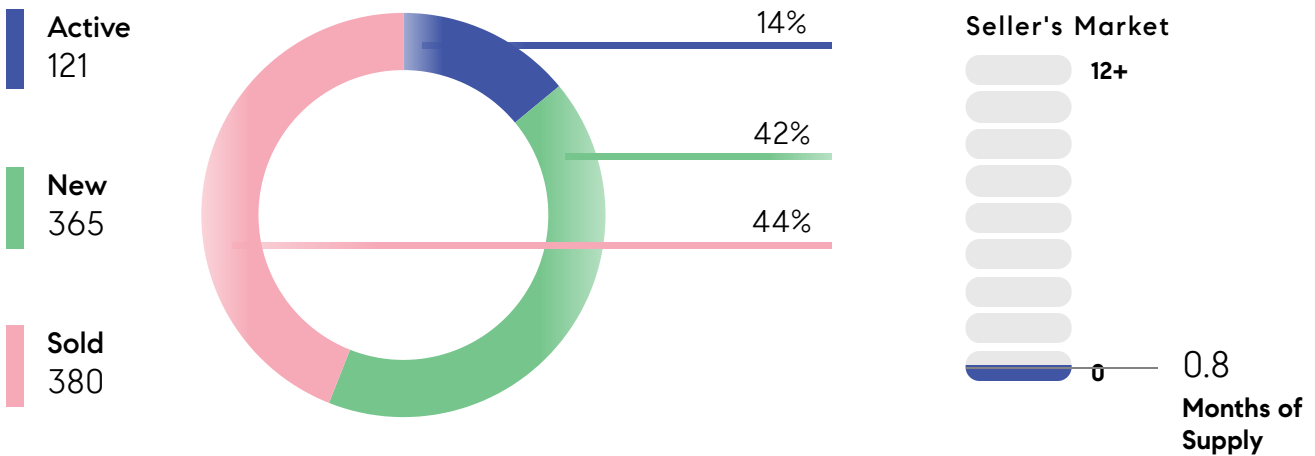
# Woodstock Q4 2021

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$1,331,625	17	82.4%	\$1,097,500
YoY Change	11.4%	-92.9%	-34.8%	-27.4%

## DETACHED UNDER 1M



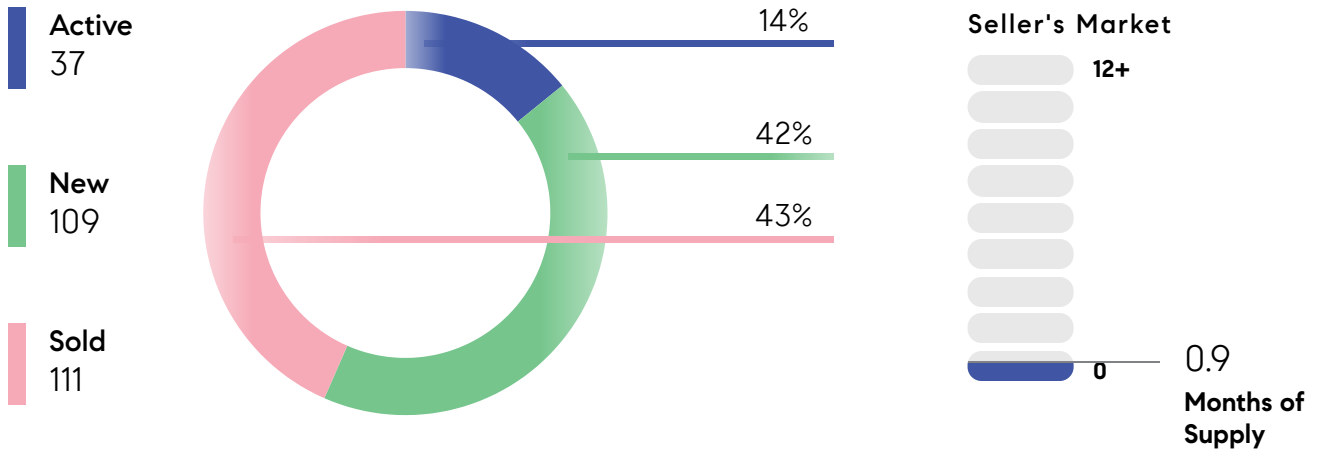
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$415,496	21	100.5%	\$417,389
YoY Change	16.7%	-43.2%	-0.1%	16.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Woodstock Q4 2021

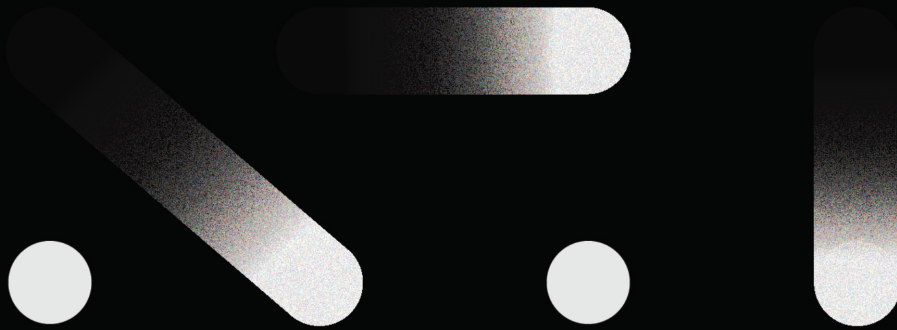
## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2021	\$404,162	40	90.4%	\$365,379
YoY Change	22.5%	-21.6%	-1.0%	21.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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