COMPASS

May 2023

Middlesex Market Insights

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MAY 2023

| SUBMARKET NAME | PAGE |
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Colonia

MAY 2023

UNDER CONTRACT

6 Total Properties



\$524K Median Price

-33% Decrease From

May 2022

m Increase From May 2022 5% Increase From May 2022 -17%

Properties

5

Total

UNITS SOLD

Decrease From Increase From May 2022 May 2022

7%

\$631K

Average Price

8%

Increase From May 2022

\$500K

Median

Price

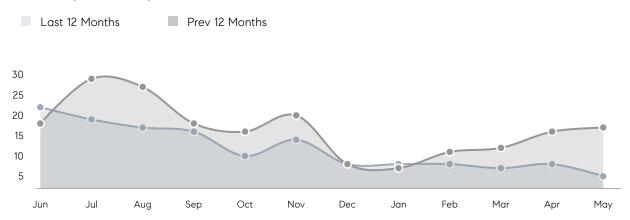
Property Statistics

| | | May 2023 | May 2022 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 32 | 0% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$631,000 | \$584,817 | 7.9% |
| | # OF CONTRACTS | 6 | 9 | -33.3% |
| | NEW LISTINGS | 3 | 11 | -73% |
| Houses | AVERAGE DOM | 32 | 32 | 0% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$631,000 | \$584,817 | 8% |
| | # OF CONTRACTS | 6 | 9 | -33% |
| | NEW LISTINGS | 3 | 11 | -73% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Colonia

MAY 2023

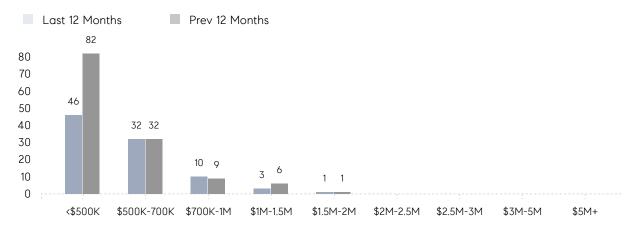
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Metuchen Borough

MAY 2023

UNDER CONTRACT

6 Total \$584K Average Price

\$574K Median Price

50%

Properties

Increase From May 2022

-10% -7% Decrease From May 2022

Decrease From May 2022

-50% Decrease From

Properties

UNITS SOLD

2

Total

Increase From May 2022 May 2022

\$701K

Average

Price

4%

Increase From May 2022

\$701K

Median

Price

4%

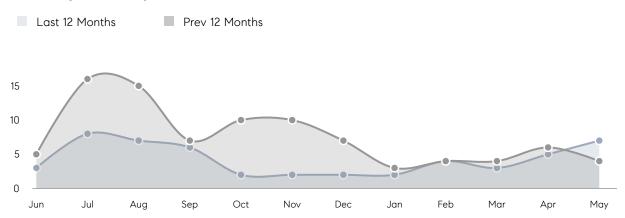
Property Statistics

| | | May 2023 | May 2022 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 14 | 10 | 40% |
| | % OF ASKING PRICE | 116% | 103% | |
| | AVERAGE SOLD PRICE | \$701,500 | \$673,500 | 4.2% |
| | # OF CONTRACTS | 6 | 4 | 50.0% |
| | NEW LISTINGS | 10 | 4 | 150% |
| Houses | AVERAGE DOM | 14 | 12 | 17% |
| | % OF ASKING PRICE | 116% | 103% | |
| | AVERAGE SOLD PRICE | \$701,500 | \$658,333 | 7% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 7 | 4 | 75% |
| Condo/Co-op/TH | AVERAGE DOM | - | 3 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$719,000 | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 3 | 0 | 0% |

Metuchen Borough

MAY 2023

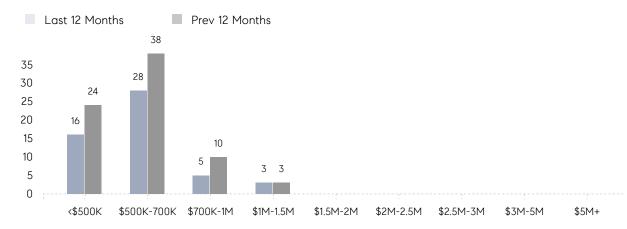
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Woodbridge Township

MAY 2023

UNDER CONTRACT

6 Total

Properties



-4%

\$443K Median Price

-40%

Decrease From Decrease From May 2022 May 2022

Decrease From Increase From May 2022 May 2022

23% Increase From -37%

UNITS SOLD

12

Total

Properties

Decrease From Decrease May 2022 May 2022

-25% -16% Decrease From Decrease

\$342K

Average

Price

Decrease From May 2022

\$378K

Median

Price

Property Statistics

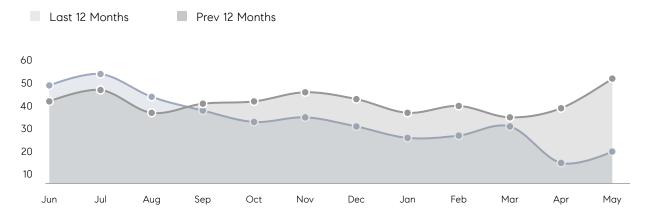
| | | May 2023 | May 2022 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 27 | 41% |
| | % OF ASKING PRICE | 103% | 107% | |
| | AVERAGE SOLD PRICE | \$342,208 | \$454,211 | -24.7% |
| | # OF CONTRACTS | 6 | 10 | -40.0% |
| | NEW LISTINGS | 14 | 29 | -52% |
| Houses | AVERAGE DOM | 43 | 25 | 72% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$333,450 | \$481,813 | -31% |
| | # OF CONTRACTS | 6 | 10 | -40% |
| | NEW LISTINGS | 10 | 24 | -58% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | 37 | -70% |
| | % OF ASKING PRICE | 108% | 115% | |
| | AVERAGE SOLD PRICE | \$386,000 | \$307,000 | 26% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 4 | 5 | -20% |

07

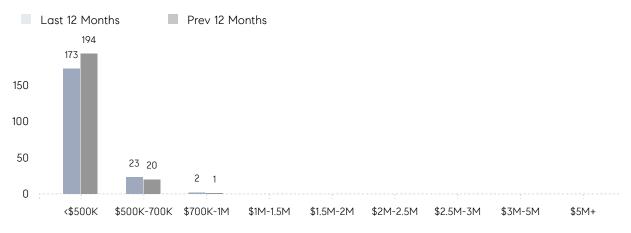
Woodbridge Township

MAY 2023

Monthly Inventory



Contracts By Price Range



Listings By Price Range



COMPASS

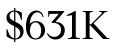
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Colonia

MAY 2023



Average Sales Price

\$500K

Median Sales Price

102%

Average % Of Asking Price -17%

Decrease In Sales From May 2022

-33%

Decrease In Contracts From May 2022

0%

Change In Days On Market From May 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

Metuchen Borough

MAY 2023



Average Sales Price

\$701K

Median Sales Price

116%

Average % Of Asking Price -50%

Decrease In Sales From May 2022

50%

Increase In Contracts From May 2022

40%

Increase In Days On Market From May 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

Woodbridge Township

MAY 2023

\$342K

Average Sales Price

\$378K

Median Sales Price

103%

Average % Of Asking Price -37%

Decrease In Sales From May 2022

-40%

Decrease In Contracts From May 2022

41%

Increase In Days On Market From May 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS