COMPASS

April 2023

North & Central New Jersey Market Insights

## Table of Contents

APRIL 2023

SUBMARKET NAME	PAGE
А	3
В	11
C	41
D	71
E	77
F	95
G	113
н	125
I	151
J	153
К	155
L	161
Μ	175
Ν	215
0	235
Ρ	243
R	259
S	289
т	307
U	313
V	319
W	321

## Allendale

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$897K \$725K \$832K \$832K 9 2 Median Median Total Average Total Average Properties Price Price Properties Price Price -19% -24% -36% -12% -71% -21% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From

**Property Statistics** 

Apr 2022

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	10	15	-33%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$832,500	\$1,095,786	-24.0%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	6	13	-54%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$950,000	\$1,181,917	-20%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	9	12	-25%
Condo/Co-op/TH	AVERAGE DOM	13	28	-54%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$715,000	\$579,000	23%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	1	100%

03

Compass New Jersey Monthly Market Insights

## Allendale

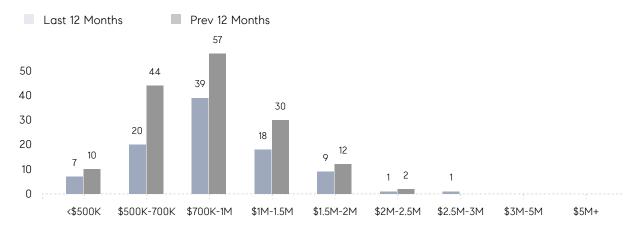
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Alpine

#### APRIL 2023

UNDER CONTRACT

2 Total

Properties



\$2.4M Median Price

100% Increase From

Apr 2022

23% 2 Increase From Apr 2022 Apr

23% Increase From Apr 2022 0%

Properties

1

Total

UNITS SOLD

Change From Apr 2022 0%

Change From

Apr 2022

\$2.2M

Average Price

> 0% Change From Apr 2022

\$2.2M

Median

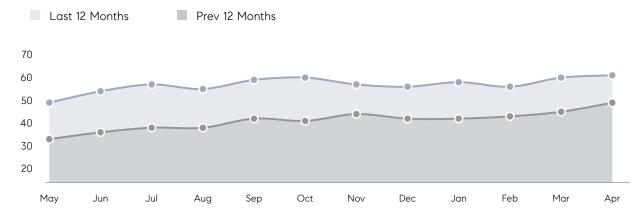
Price

				% Change
Overall AVER	RAGE DOM	94	424	-78%
% OF	F ASKING PRICE	100%	90%	
AVEF	RAGE SOLD PRICE	\$2,240,000	\$2,250,000	-0.4%
# OF	F CONTRACTS	2	1	100.0%
NEW	LISTINGS	4	9	-56%
Houses AVER	RAGE DOM	94	424	-78%
% OF	F ASKING PRICE	100%	90%	
AVEF	RAGE SOLD PRICE	\$2,240,000	\$2,250,000	0%
# OI	F CONTRACTS	2	1	100%
NEW	LISTINGS	4	9	-56%
Condo/Co-op/TH AVER	RAGE DOM	-	-	-
% OF	F ASKING PRICE	-	-	
AVEF	RAGE SOLD PRICE	-	-	-
# OF	F CONTRACTS	0	0	0%
NEW	LISTINGS	0	0	0%

# Alpine

#### APRIL 2023

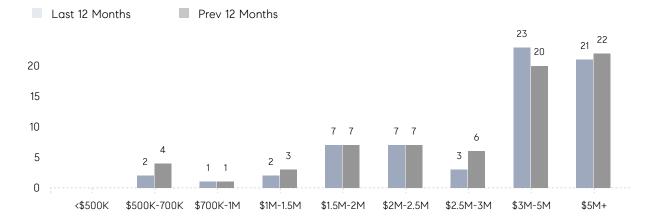
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Andover Borough

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

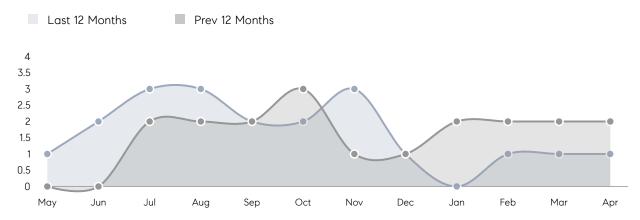
0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Andover Borough

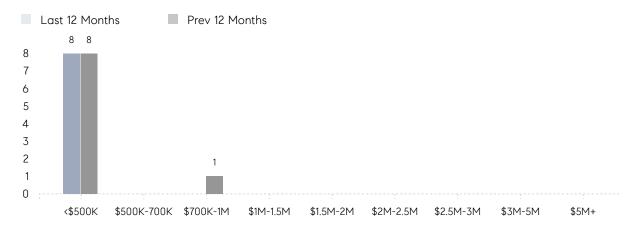
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





## Andover Township

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

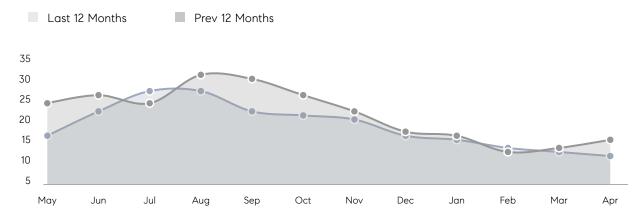
0	_	-	0	-	_
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
00/			00/		
0%	_	_	0%	-	_
Change From Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	49	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$513,317	-
	# OF CONTRACTS	0	13	0.0%
	NEW LISTINGS	1	16	-94%
Houses	AVERAGE DOM	-	57	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$577,980	-
	# OF CONTRACTS	0	12	0%
	NEW LISTINGS	1	13	-92%
Condo/Co-op/TH	AVERAGE DOM	-	10	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$190,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

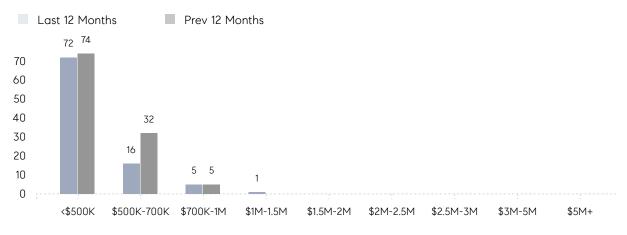
# Andover Township

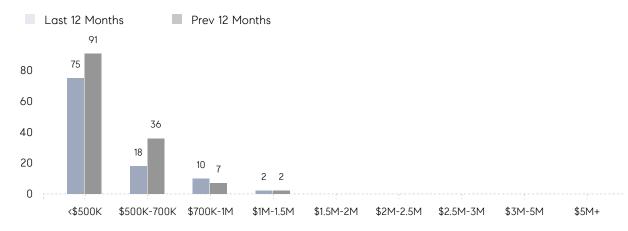
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





## Basking Ridge

APRIL 2023

UNDER CONTRACT

23 Total

Properties



\$719K Median Price

-34%

Decrease From Apr 2022

-6% Decrease From Apr 2022

-14% Decrease From Apr 2022 -20%

Properties

UNITS SOLD

28

Total

Decrease From Increase F Apr 2022 Apr 2022

14% 49% Increase From Increase

\$863K

Average

Price

Increase From Apr 2022

\$700K

Median

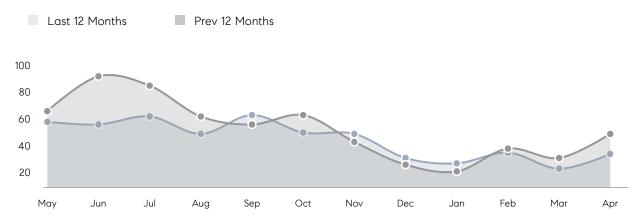
Price

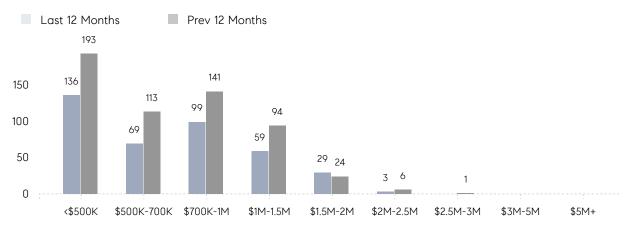
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	23	22%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$863,321	\$758,226	13.9%
	# OF CONTRACTS	23	35	-34.3%
	NEW LISTINGS	38	57	-33%
Houses	AVERAGE DOM	35	36	-3%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$1,136,618	\$1,362,769	-17%
	# OF CONTRACTS	10	24	-58%
	NEW LISTINGS	23	36	-36%
Condo/Co-op/TH	AVERAGE DOM	16	16	0%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$440,955	\$400,995	10%
	# OF CONTRACTS	13	11	18%
	NEW LISTINGS	15	21	-29%

## Basking Ridge

APRIL 2023

#### Monthly Inventory

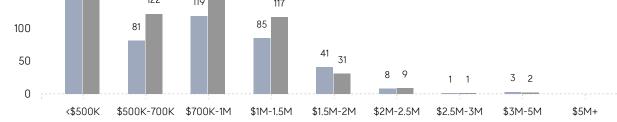




### Contracts By Price Range

Listings By Price Range

#### Last 12 Months 214 200 153 150 122 119 117 25



## Bay Head

APRIL 2023

UNDER CONTRACT

1 Total Properties



-26%

Apr 2022

\$1.3M Median Price

0% Change From

Apr 2022

-26% Decrease From Decrease From Apr 2022

-50% Decrease From

UNITS SOLD

2

Total

Properties

Increase From Apr 2022 Apr 2022

\$1.8M

Average Price

65%

100% Increase From Apr 2022

\$1.8M

Median

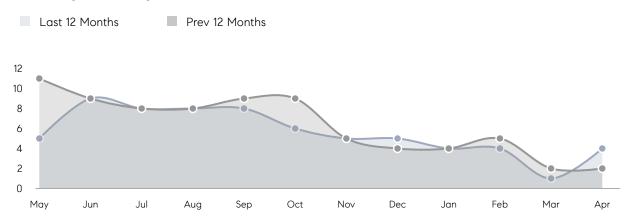
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	50	-66%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$1,805,000	\$1,092,000	65.3%
	# OF CONTRACTS	1	1	0.0%
	NEW LISTINGS	4	1	300%
Houses	AVERAGE DOM	17	99	-83%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$1,805,000	\$1,525,000	18%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	4	1	300%
Condo/Co-op/TH	AVERAGE DOM	-	2	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$659,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Bay Head

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Bayonne

APRIL 2023

UNDER CONTRACT

UNITS SOLD

14

Total

Properties

\$394K \$419K 14 Median Total Average Properties Price Price -12% -9% -42%

Decrease From Decrease From Apr 2022

Apr 2022

Decrease From Apr 2022

-39% Decrease From

Increase From Apr 2022 Apr 2022

8% Increase From Apr 2022

\$408K

Median

Price

\$399K

Average

Price

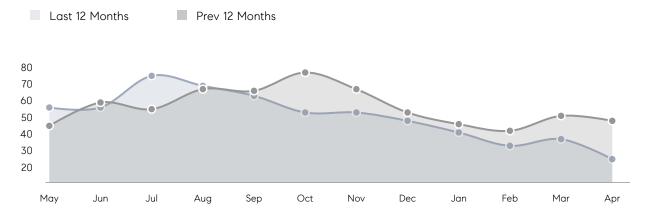
7%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	25	31	-19%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$399,536	\$372,814	7.2%
	# OF CONTRACTS	14	24	-41.7%
_	NEW LISTINGS	16	30	-47%
Houses	AVERAGE DOM	27	37	-27%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$447,300	\$432,815	3%
	# OF CONTRACTS	8	19	-58%
_	NEW LISTINGS	9	23	-61%
Condo/Co-op/TH	AVERAGE DOM	20	19	5%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$280,125	\$260,313	8%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	7	7	0%

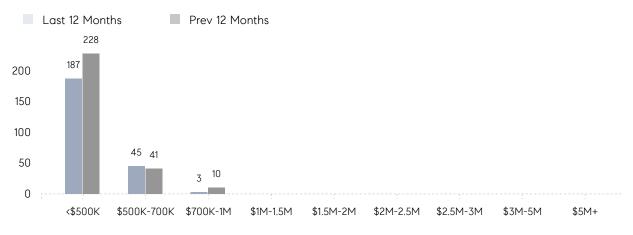
### Bayonne

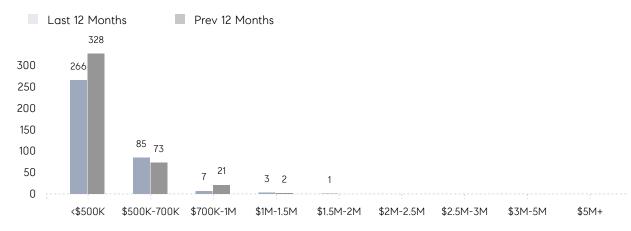
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Bedminster

APRIL 2023

UNDER CONTRACT

14 Total Properties



-64%

\$500K Median Price

10%

-22%

Decrease From Decrease From Apr 2022

Apr 2022

Increase From Apr 2022

Properties 11%

UNITS SOLD

10

Total

Increase From Apr 2022

29% 5% Increase From

Average

Apr 2022

Price

\$600K \$472K

Increase From Apr 2022

Median

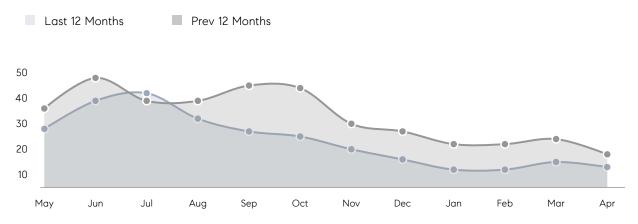
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	41	-41%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$600,000	\$464,569	29.2%
	# OF CONTRACTS	14	18	-22.2%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	59	23	157%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$1,042,333	\$807,500	29%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	9	43	-79%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$410,429	\$421,703	- 3%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	10	13	-23%

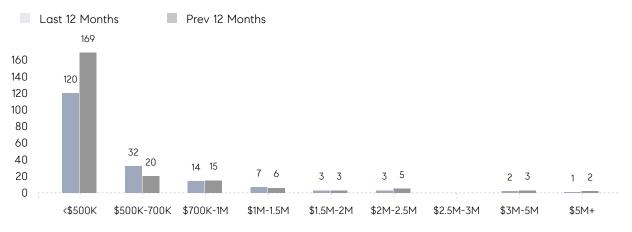
### Bedminster

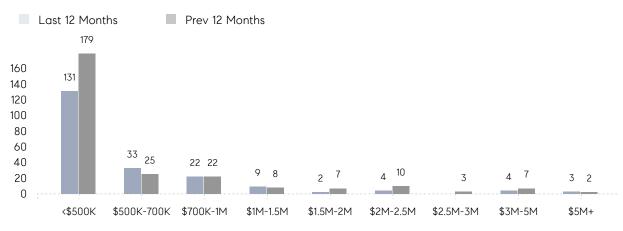
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

Compass New Jersey Market Report

## Belleville

APRIL 2023

UNDER CONTRACT

26 Total Properties



\$359K Median Price

-10% Decrease From

Apr 2022

12% m Increase From Apr 2022 3% Increase From Apr 2022 Properties

18

Total

UNITS SOLD

-63% 9% Decrease From Increase F Apr 2022 Apr 2022

9% 18% Increase From Increase

\$350K

Average Price

> Increase From Apr 2022

\$365K

Median

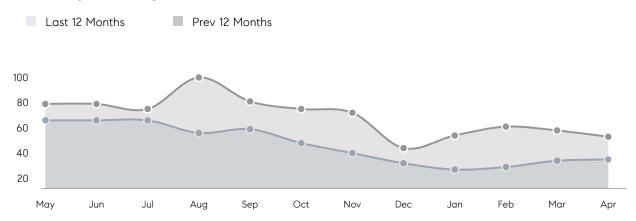
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	34	-32%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$350,278	\$321,702	8.9%
	# OF CONTRACTS	26	29	-10.3%
	NEW LISTINGS	32	31	3%
Houses	AVERAGE DOM	26	38	-32%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$425,900	\$424,875	0%
	# OF CONTRACTS	18	17	6%
	NEW LISTINGS	23	20	15%
Condo/Co-op/TH	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$255,750	\$250,548	2%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	9	11	-18%

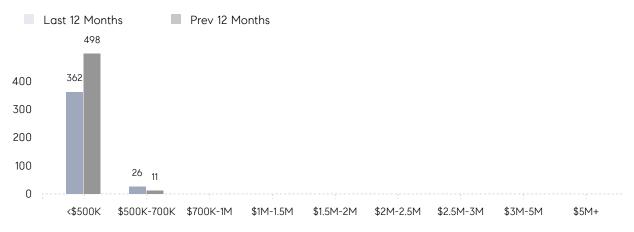
## Belleville

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





## Bergenfield

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$533K Median Price

-36%

Apr 2022

0% Decrease From Change From Apr 2022

9% Increase From Apr 2022

-85%

Properties

3

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

3% Decrease From

Median

Price

\$490K \$495K

Average Price

-9%

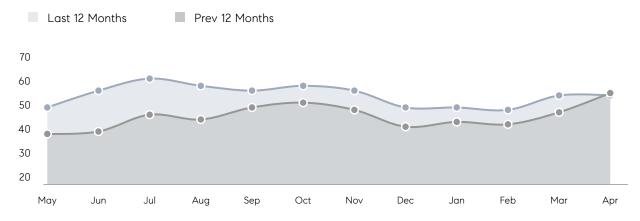
Increase From Apr 2022

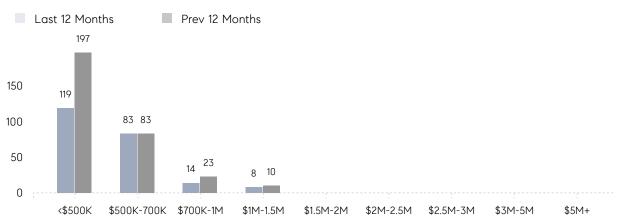
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	30	-13%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$490,667	\$541,525	-9.4%
	# OF CONTRACTS	16	25	-36.0%
	NEW LISTINGS	16	33	-52%
Houses	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$490,667	\$579,472	-15%
	# OF CONTRACTS	14	24	-42%
	NEW LISTINGS	15	33	-55%
Condo/Co-op/TH	AVERAGE DOM	-	7	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$200,000	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	0	0%

# Bergenfield

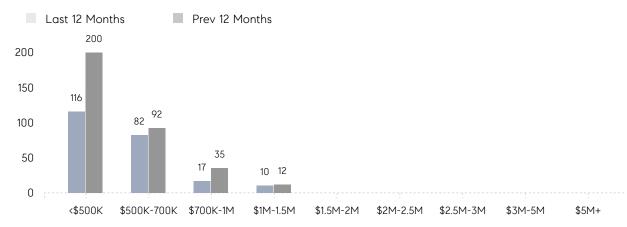
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## Berkeley Heights

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>13</b> Total Properties	<b>\$721K</b> Average Price	<b>\$639K</b> Median Price		\$836K Average Price	<b>\$725K</b> Median Price
-35%	-3%	-7%	-57%	18%	14%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From

Apr 2022

Apr 2022

Apr 2022

Decrease From Increase From Increase From Apr 2022 Apr 2022

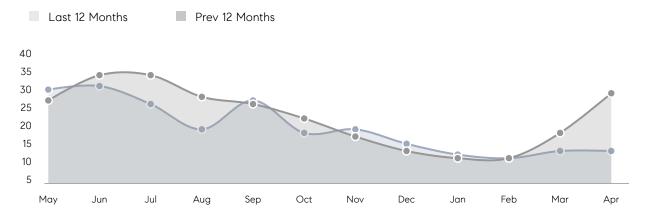
Apr 2022

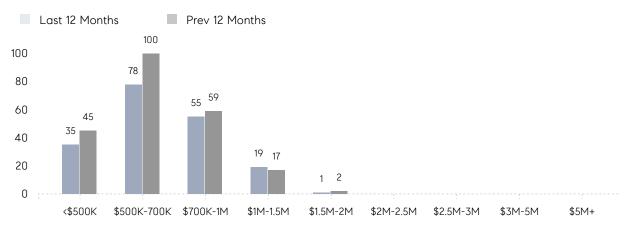
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	42	-45%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$836,667	\$710,964	17.7%
	# OF CONTRACTS	13	20	-35.0%
	NEW LISTINGS	15	32	-53%
Houses	AVERAGE DOM	26	45	-42%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$922,000	\$737,269	25%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	10	30	-67%
Condo/Co-op/TH	AVERAGE DOM	12	7	71%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$410,000	\$369,000	11%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	5	2	150%

## Berkeley Heights

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Bernardsville

APRIL 2023

UNDER CONTRACT

14 Total Properties



\$1.0M Median Price

-30% Decrease From

Apr 2022

8% Increase From Apr 2022 48% Increase From Apr 2022 -65%

Properties

UNITS SOLD

6

Total

Decrease From Decrease Apr 2022 Apr 2022

-8% -8% Decrease From Decreas

\$944K \$770K

Average Price Median

Price

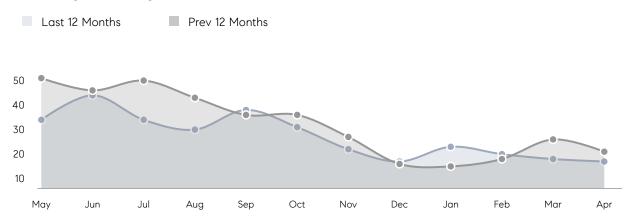
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	100	-87%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$944,917	\$1,029,215	-8.2%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	16	19	-16%
Houses	AVERAGE DOM	13	71	-82%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$944,917	\$1,058,577	-11%
	# OF CONTRACTS	13	18	-28%
	NEW LISTINGS	16	18	-11%
Condo/Co-op/TH	AVERAGE DOM	-	324	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$809,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	1	0%

### Bernardsville

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

## Bloomfield

APRIL 2023

UNDER CONTRACT

26Total

Properties



\$495K Median Price

-16% Decrease From Change From Apr 2022

1% Apr 2022

3% Increase From Apr 2022

Total Properties

20

UNITS SOLD

-37% Decrease From Apr 2022 Apr 2022

32% 21% Increase From

\$553K

Average Price

> Increase From Apr 2022

\$544K

Median

Price

### **Property Statistics**

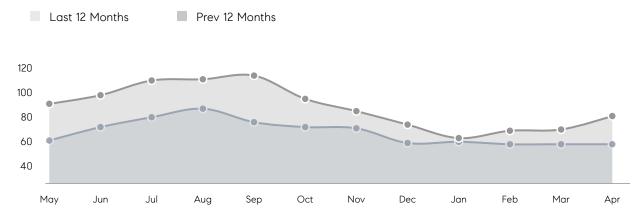
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	29	-10%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$553,400	\$418,109	32.4%
	# OF CONTRACTS	26	31	-16.1%
	NEW LISTINGS	32	42	-24%
Houses	AVERAGE DOM	26	23	13%
	% OF ASKING PRICE	106%	108%	
	AVERAGE SOLD PRICE	\$571,211	\$513,595	11%
	# OF CONTRACTS	19	28	-32%
	NEW LISTINGS	27	37	-27%
Condo/Co-op/TH	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$215,000	\$235,818	-9%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	5	5	0%

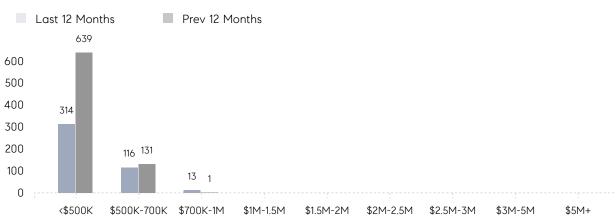
Compass New Jersey Monthly Market Insights

## Bloomfield

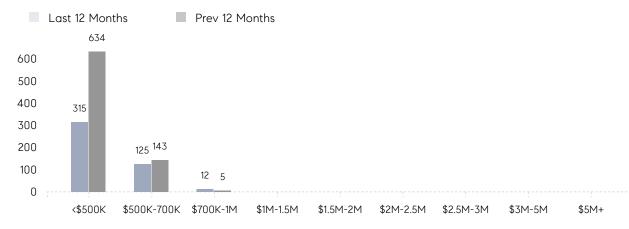
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Bogota

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$552K Median Price

0% Change From Apr 2022 39% Increase From Apr 2022 23% Increase From Apr 2022 Properties

6

Total

Increase From Apr 2022

UNITS SOLD

-1% Change From

\$470K

Average Price

Apr 2022

2% Increase From Apr 2022

\$475K

Median

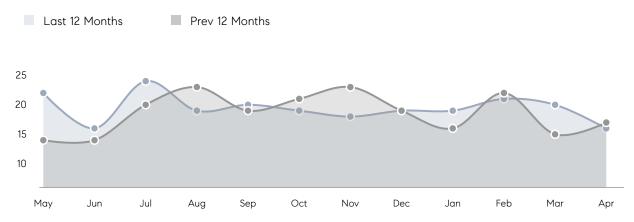
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$470,167	\$474,800	-1.0%
	# OF CONTRACTS	5	5	0.0%
	NEW LISTINGS	2	5	-60%
Houses	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$470,167	\$474,800	-1%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

### Bogota

#### APRIL 2023

#### Monthly Inventory



#### Last 12 Months Prev 12 Months 77 70 60 47 50 40 23 30 16 20 10 2 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$2M-2.5M \$2.5M-3M \$1.5M-2M \$3M-5M \$5M+

### Contracts By Price Range



### Boonton

APRIL 2023

UNDER CONTRACT

UNITS SOLD

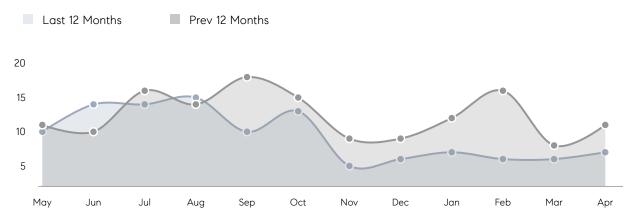
<b>4</b>	\$562K	\$562K	<b>8</b>	\$496K	\$487K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
<b>0%</b>	-3%	-8%	-27%	4%	1%
Change From	Decrease From	Decrease From	Decrease From	Increase From	Change From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	35	23	52%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$496,844	\$478,227	3.9%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	9	7	29%
Houses	AVERAGE DOM	35	26	35%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$496,844	\$470,563	6%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	9	6	50%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$498,667	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

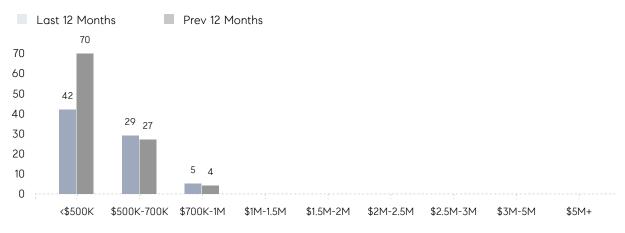
### Boonton

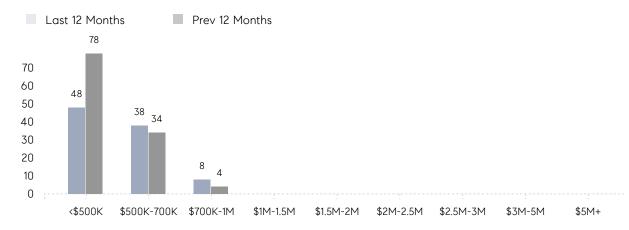
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





## Boonton Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

7	\$861K	\$829K	<b>3</b>	\$758K	<b>\$625K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
40%	-15%	51%	-50%	0%	-4%
Increase From	Decrease From	Increase From	Decrease From	Change From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

### **Property Statistics**

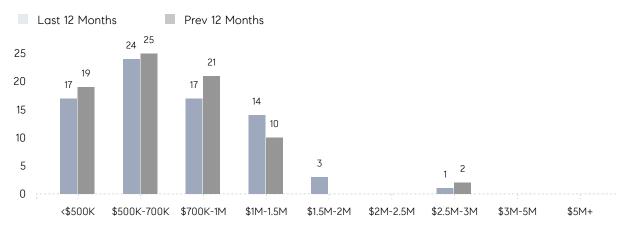
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	11	91%
	% OF ASKING PRICE	94%	105%	
	AVERAGE SOLD PRICE	\$758,333	\$758,833	-0.1%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	21	12	75%
	% OF ASKING PRICE	94%	104%	
	AVERAGE SOLD PRICE	\$758,333	\$856,250	-11%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	7	9	-22%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	107%	
	AVERAGE SOLD PRICE	-	\$564,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	3	0%

33

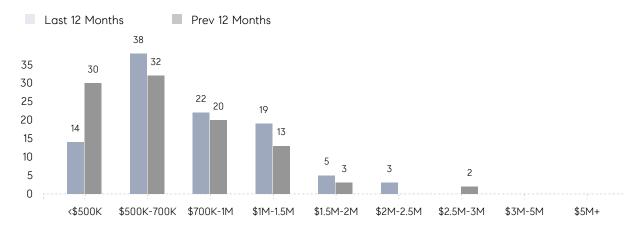
# Boonton Township

#### APRIL 2023





### Contracts By Price Range



### Branchburg

APRIL 2023

UNDER CONTRACT

11 Total Properties \$561K Average Price

-62% Decrease From Apr 2022

15% Increase From Apr 2022 7% Increase From Apr 2022

\$519K

Median

Price

Properties

9

Total

UNITS SOLD

-47% 23% Decrease From Apr 2022 Increase I Apr 2022

23% 21% Increase From Apr 2022 Apr 2022

\$580K

Median

Price

\$613K

Average

Price

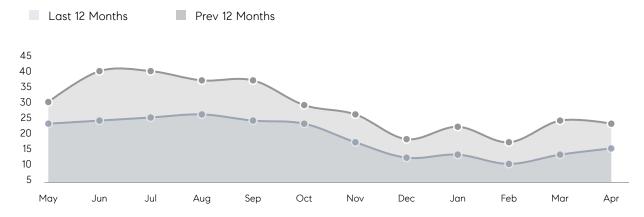
### **Property Statistics**

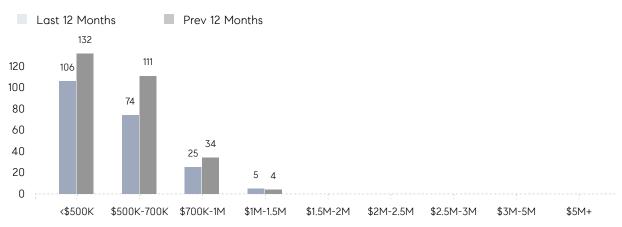
Apr 2022 Apr 2023 % Change Overall AVERAGE DOM 141 18 -87% % OF ASKING PRICE 104% 103% AVERAGE SOLD PRICE \$613,989 \$499,602 22.9% **# OF CONTRACTS** 11 29 -62.1% NEW LISTINGS 17 29 -41% Houses AVERAGE DOM 20 52 -62% % OF ASKING PRICE 102% 101% AVERAGE SOLD PRICE \$677,986 \$570,500 19% 7 **# OF CONTRACTS** 15 -53% NEW LISTINGS 10 17 -41% Condo/Co-op/TH AVERAGE DOM 11 203 -95% % OF ASKING PRICE 110% 103% AVERAGE SOLD PRICE \$390,000 \$449,974 -13% **# OF CONTRACTS** -71% 4 14 NEW LISTINGS 7 12 -42%

## Branchburg

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

Listings By Price Range

#### Prev 12 Months Last 12 Months 146 140 122 116 120 100 78 80 60 45 33 40 9 7 20 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

## Bridgewater

APRIL 2023

UNDER CONTRACT

38 Total Properties \$689K Average Price

\$654K Median Price

-3% Decrease From Increase From Apr 2022

9% Apr 2022

12% Increase From Apr 2022

Properties -35%

UNITS SOLD

30

Total

Decrease From Apr 2022 Apr 2022

5% Increase From

\$617K

Average

Price

11%

Increase From Apr 2022

\$561K

Median

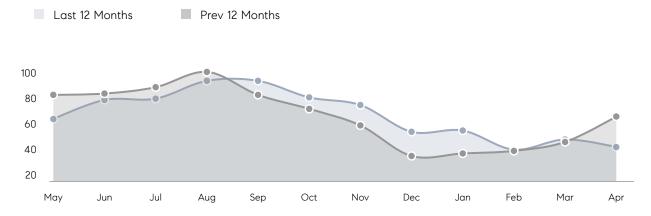
Price

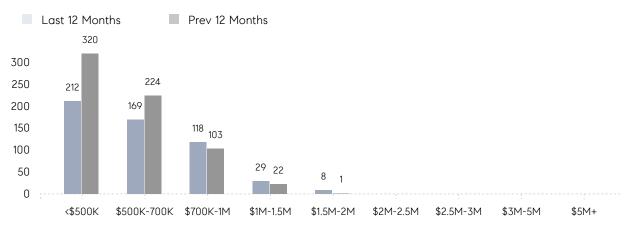
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	30	-30%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$617,533	\$554,243	11.4%
	# OF CONTRACTS	38	39	-2.6%
	NEW LISTINGS	37	62	-40%
Houses	AVERAGE DOM	23	36	-36%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$665,636	\$601,408	11%
	# OF CONTRACTS	31	32	-3%
	NEW LISTINGS	28	48	-42%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$485,250	\$404,173	20%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	9	14	-36%

## Bridgewater

APRIL 2023

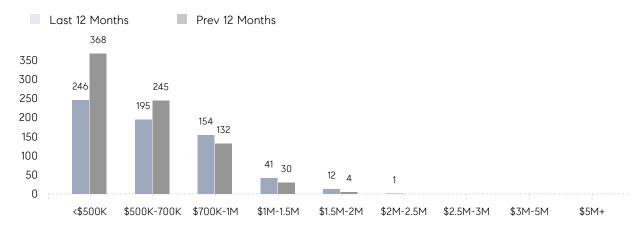
### Monthly Inventory





## Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

## Byram

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	-	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$477,143	-
	# OF CONTRACTS	0	9	0.0%
	NEW LISTINGS	0	11	0%
Houses	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$477,143	-
	# OF CONTRACTS	0	9	0%
	NEW LISTINGS	0	11	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Byram

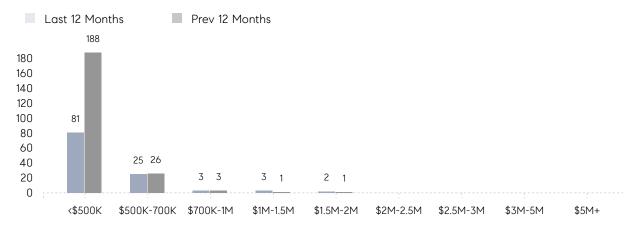
### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



# Caldwell

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$549K Median Price

30% Increase From Apr 2022 17% Increase From Apr 2022 19% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Increase From Apr 2022 37%

\$633K

Average

Price

Increase From Increase Apr 2022 Apr 20

Increase From Apr 2022

\$525K

Median

Price

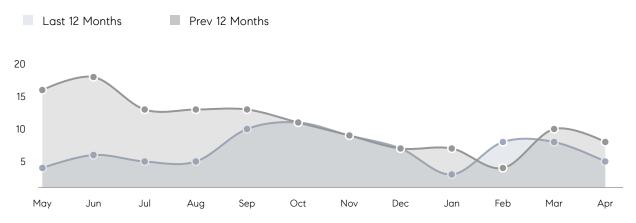
5%

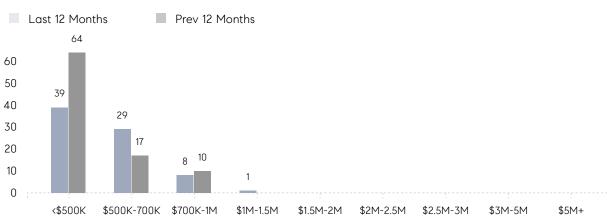
		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	14	14	0%	
	% OF ASKING PRICE	108%	115%		
	AVERAGE SOLD PRICE	\$633,380	\$462,000	37.1%	
	# OF CONTRACTS	13	10	30.0%	
	NEW LISTINGS	9	9	0%	
Houses	AVERAGE DOM	9	15	-40%	
	% OF ASKING PRICE	116%	121%		
	AVERAGE SOLD PRICE	\$928,829	\$525,500	77%	
	# OF CONTRACTS	8	6	33%	
	NEW LISTINGS	3	6	-50%	
Condo/Co-op/TH	AVERAGE DOM	17	13	31%	
	% OF ASKING PRICE	105%	105%		
	AVERAGE SOLD PRICE	\$485,656	\$335,000	45%	
	# OF CONTRACTS	5	4	25%	
	NEW LISTINGS	6	3	100%	

# Caldwell

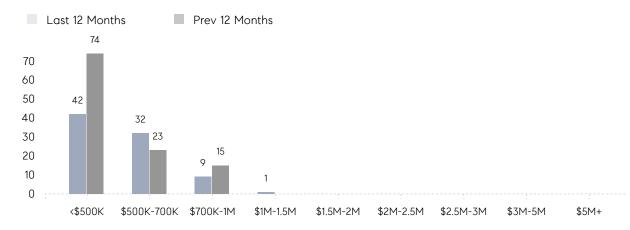
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Carlstadt

APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$408K \$408K 2 \$425K \$425K 2 Median Median Total Average Total Average Price Properties Price Price Properties Price -10% -23% -23% 0% 100% -10%

Change From Apr 2022

Decrease From Apr 2022 Apr 2022

Decrease From

Increase From Apr 2022

Decrease From

Apr 2022

Decrease From Apr 2022

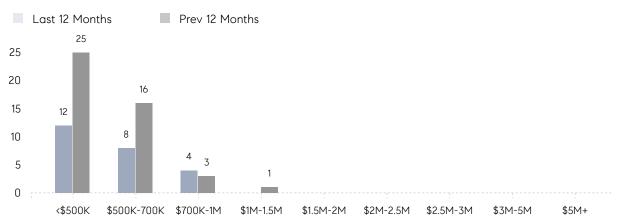
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	150	13	1,054%
	% OF ASKING PRICE	88%	111%	
	AVERAGE SOLD PRICE	\$425,625	\$471,000	-9.6%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	1	0	0%
Houses	AVERAGE DOM	150	13	1,054%
	% OF ASKING PRICE	88%	111%	
	AVERAGE SOLD PRICE	\$425,625	\$471,000	-10%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Carlstadt

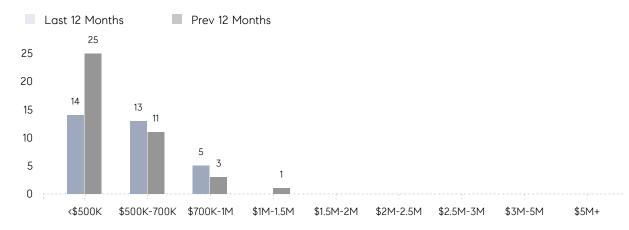
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Cedar Grove

APRIL 2023

UNDER CONTRACT

8 Total Properties \$631K Average Price

-53% Decrease From Change From Apr 2022

0% Apr 2022

1% Increase From Apr 2022

\$587K

Median

Price

-9% Decrease From Apr 2022

UNITS SOLD

10

Total

Properties

11% Increase From Apr 2022

\$704K

Average Price

> 21% Increase From Apr 2022

\$668K

Median

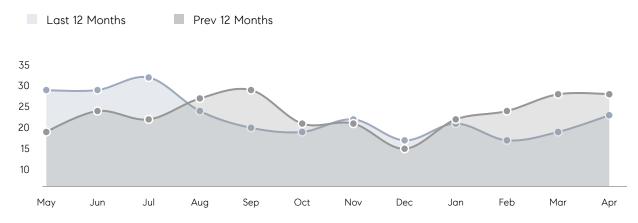
Price

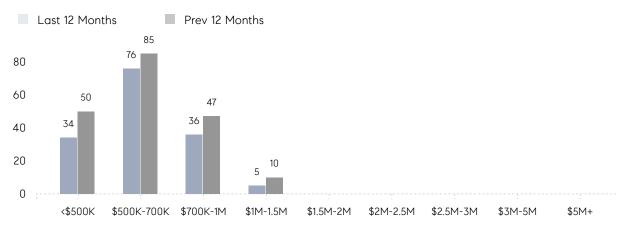
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	12	233%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$704,194	\$632,773	11.3%
	# OF CONTRACTS	8	17	-52.9%
	NEW LISTINGS	14	19	-26%
Houses	AVERAGE DOM	51	13	292%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$763,470	\$645,429	18%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	10	14	-29%
Condo/Co-op/TH	AVERAGE DOM	13	10	30%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$565,883	\$610,625	-7%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	4	5	-20%

## Cedar Grove

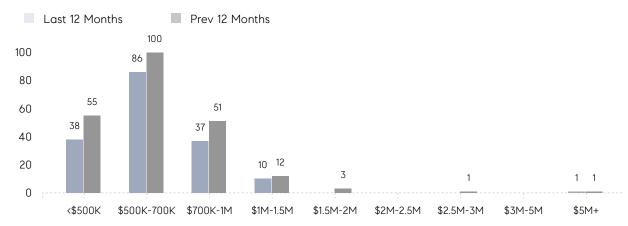
APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



## Cedar Knolls

APRIL 2023

UNDER CONTRACT

UNITS SOLD

3 \$599K \$583K 2 \$477K \$477K Median Median Total Total Average Average Price Properties Price Price Properties Price 0% -57% -10% 9% 7% 7% Decrease From Decrease From Increase From Change From Increase From Increase From Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022

## **Property Statistics**

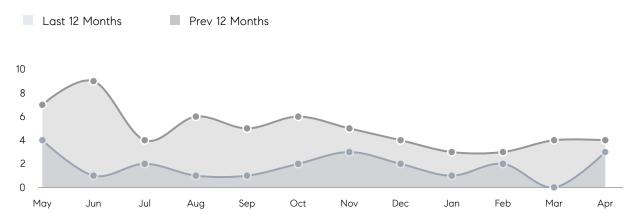
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	12	92%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$477,500	\$445,000	7.3%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	29	12	142%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$435,000	\$445,000	-2%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	16	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$520,000	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	2	0%

47

## Cedar Knolls

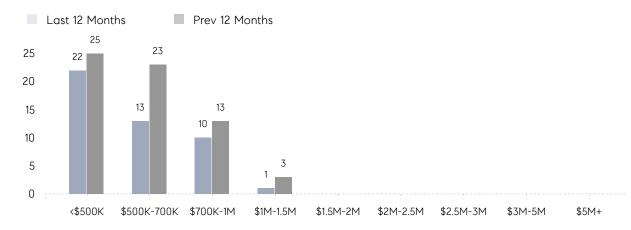
APRIL 2023

### Monthly Inventory





## Contracts By Price Range



# Chatham Borough

APRIL 2023

UNDER CONTRACT

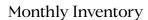
UNITS SOLD

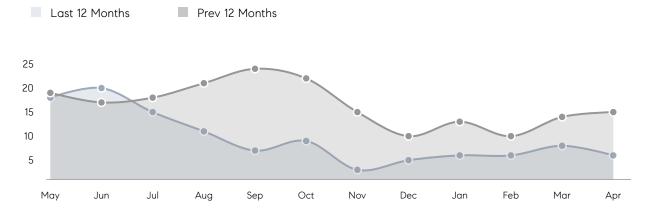
<b>8</b>	<b>\$1.0M</b>	<b>\$862K</b>	<b>4</b>	\$937K	<b>\$817K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-38%	6%	5%	-67%	-2%	-8%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	108%	109%	
	AVERAGE SOLD PRICE	\$937,472	\$958,667	-2.2%
	# OF CONTRACTS	8	13	-38.5%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	108%	109%	
	AVERAGE SOLD PRICE	\$937,472	\$958,667	-2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	7	16	-56%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

# Chatham Borough

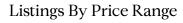
APRIL 2023







## Contracts By Price Range





# Chatham Township

APRIL 2023

UNDER CONTRACT

14 Total Properties



\$1.3M Median Price

-39% Decrease From Apr 2022

5% Increase From Apr 2022 1% Change From Apr 2022 -40%

Properties

9

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

30%

\$1.3M

Average

Price

150% Increase From Apr 2022

\$1.1M

Median

Price

## **Property Statistics**

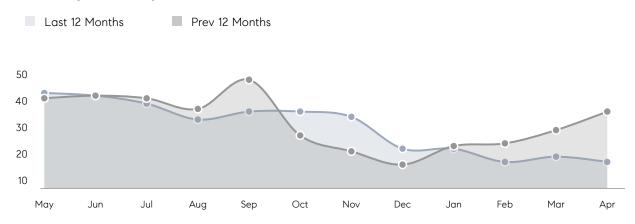
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	26	15%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$1,331,028	\$1,023,050	30.1%
	# OF CONTRACTS	14	23	-39.1%
	NEW LISTINGS	18	33	-45%
Houses	AVERAGE DOM	42	41	2%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$1,630,400	\$1,752,250	-7%
	# OF CONTRACTS	11	19	-42%
	NEW LISTINGS	13	26	-50%
Condo/Co-op/TH	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$956,813	\$536,917	78%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	5	7	-29%

51

# Chatham Township

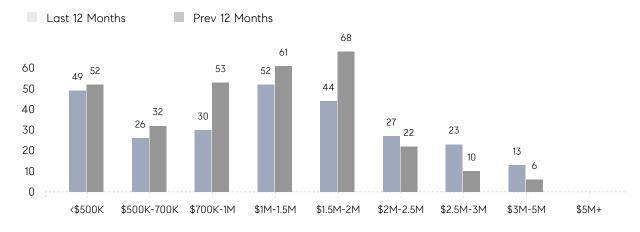
APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Chester Borough

APRIL 2023

UNDER CONTRACT

UNITS SOLD

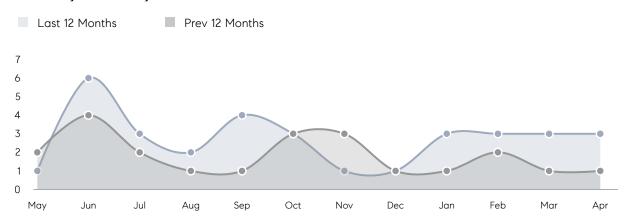
2	\$620K	Median	0	–	-
Total	Average		Total	Average	Median
Properties	Price	Price -2.8%	Properties	Price	Price
-33%	-25%	-20%	0%	_	_
Decrease From	Decrease From	Decrease From	Change From	Change From	Change From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	-	13	-	
	% OF ASKING PRICE	-	100%		
	AVERAGE SOLD PRICE	-	\$545,000	-	
	# OF CONTRACTS	2	3	-33.3%	
	NEW LISTINGS	2	3	-33%	
Houses	AVERAGE DOM	-	13	-	
	% OF ASKING PRICE	-	100%		
	AVERAGE SOLD PRICE	-	\$545,000	-	
	# OF CONTRACTS	2	3	-33%	
	NEW LISTINGS	2	3	-33%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	0	0	0%	

# Chester Borough

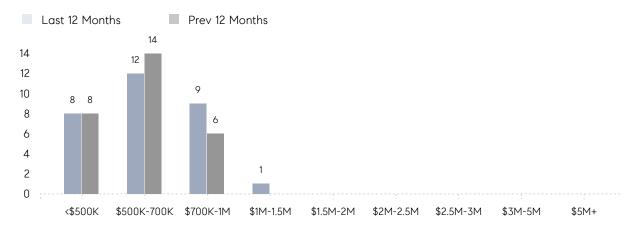
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



# Chester Township

APRIL 2023

UNDER CONTRACT

12 Total Properties



\$1.0M Median Price

33%

Increase From Apr 2022 -2% Decrease From Apr 2022

-14% Decrease From Apr 2022 -12%

Properties

UNITS SOLD

7

Total

Decrease From Increase From Apr 2022 Apr 2022

5%

\$829K

Average

16%

Price

Increase From Apr 2022

\$720K

Median

Price

## **Property Statistics**

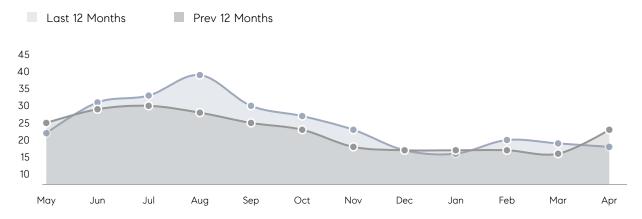
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	21	57%
	% OF ASKING PRICE	97%	107%	
	AVERAGE SOLD PRICE	\$829,286	\$713,475	16.2%
	# OF CONTRACTS	12	9	33.3%
	NEW LISTINGS	12	18	-33%
Houses	AVERAGE DOM	36	21	71%
	% OF ASKING PRICE	96%	107%	
	AVERAGE SOLD PRICE	\$850,833	\$713,475	19%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	11	18	-39%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$700,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

55

# Chester Township

APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

## Clark

#### APRIL 2023

UNDER CONTRACT

22 Total Properties



-6%

Apr 2022

\$519K Median Price

16% Increase From Apr 2022

-6% Decrease From Decrease From Apr 2022

-50%

5

Total

Properties

Decrease From Increase From Apr 2022 Apr 2022

UNITS SOLD

39%

Average Price

\$821K

14% Increase From Apr 2022

\$675K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	10	30	-67%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$821,980	\$590,900	39.1%
	# OF CONTRACTS	22	19	15.8%
	NEW LISTINGS	20	23	-13%
Houses	AVERAGE DOM	10	30	-67%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$821,980	\$592,111	39%
	# OF CONTRACTS	19	16	19%
	NEW LISTINGS	18	22	-18%
Condo/Co-op/TH	AVERAGE DOM	-	28	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$580,000	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	1	100%

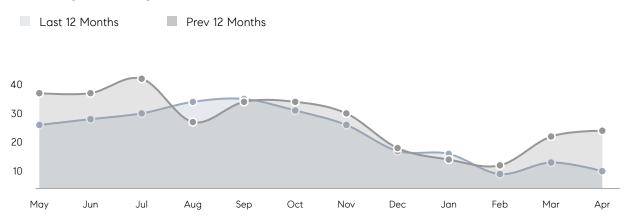
Sources: Garden State MLS, Hudson MLS, NJ MLS

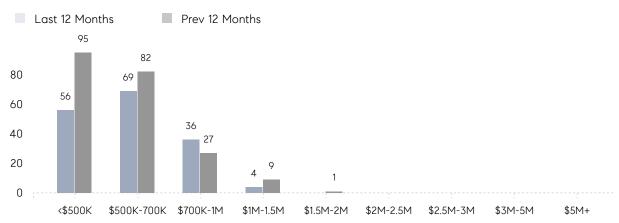
Compass New Jersey Monthly Market Insights

# Clark

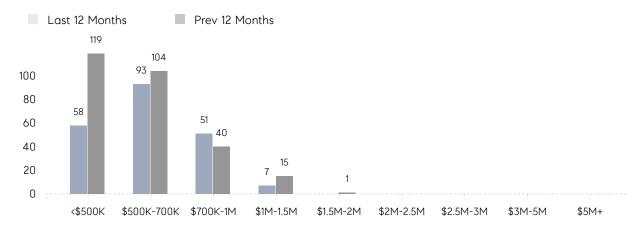
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Cliffside Park

APRIL 2023

UNDER CONTRACT

26 Total

Properties

Apr 2022

\$666K Average Price

-13% Decrease From

8% m Increase From Apr 2022 11% Increase From Apr 2022

\$542K

Median

Price

Increase From Apr 2022

UNITS SOLD

28

Total

Properties

17%

13% 3% Increase From Increa

\$661K

Average

Apr 2022

Price

Increase From Apr 2022

\$540K

Median

Price

## **Property Statistics**

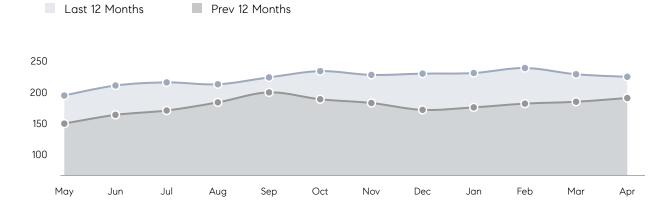
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	80	65	23%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$661,343	\$586,504	12.8%
	# OF CONTRACTS	26	30	-13.3%
	NEW LISTINGS	19	40	-52%
Houses	AVERAGE DOM	100	19	426%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$796,429	\$638,750	25%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	73	74	-1%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$616,314	\$576,055	7%
	# OF CONTRACTS	21	25	-16%
	NEW LISTINGS	15	31	-52%

59

## Cliffside Park

#### APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



## Clifton

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

42

Total

Properties

\$450K \$479K 65 Median Total Average Properties Price Price 6% 3% -19%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-31%	

-11% Decrease From Apr 2022 Apr 2022

-2% Decrease From

Median

Price

\$467K \$460K

Average Price

> Decrease From Apr 2022

## **Property Statistics**

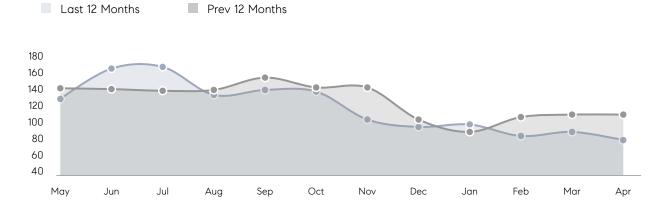
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	33	3%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$467,176	\$526,292	-11.2%
	# OF CONTRACTS	65	80	-18.7%
	NEW LISTINGS	61	81	-25%
Houses	AVERAGE DOM	37	35	6%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$559,480	\$581,843	-4%
	# OF CONTRACTS	47	57	-18%
	NEW LISTINGS	43	60	-28%
Condo/Co-op/TH	AVERAGE DOM	29	26	12%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$331,435	\$355,933	-7%
	# OF CONTRACTS	18	23	-22%
	NEW LISTINGS	18	21	-14%

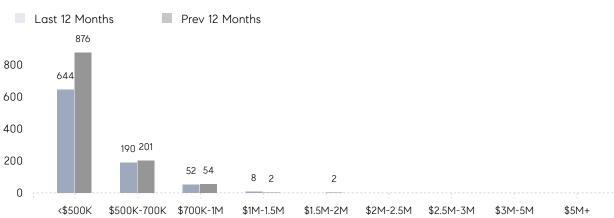
61

# Clifton

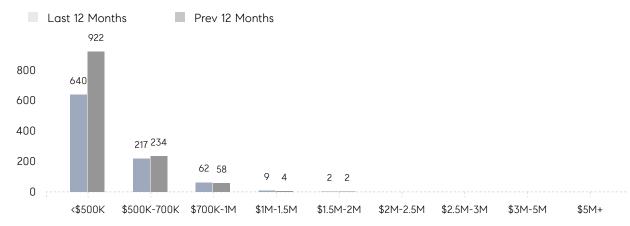
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Closter

#### APRIL 2023

UNDER CONTRACT

9 Total Properties



\$965K Median Price

-36%

Apr 2022

-12% -14% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-50%

Properties

UNITS SOLD

5

Total

Decrease From Apr 2022 Apr 2022

-12% -19% Decrease From

\$781K

Average Price

> Decrease From Apr 2022

\$600K

Median

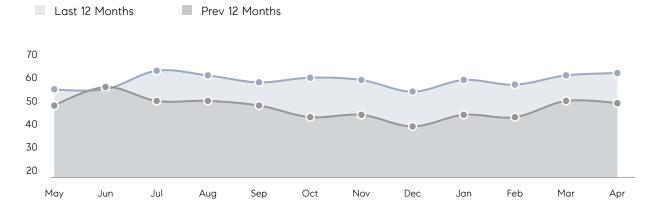
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	22	118%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$781,800	\$890,120	-12.2%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	9	14	-36%
Houses	AVERAGE DOM	48	22	118%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$781,800	\$890,120	-12%
	# OF CONTRACTS	9	14	-36%
	NEW LISTINGS	9	14	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Closter

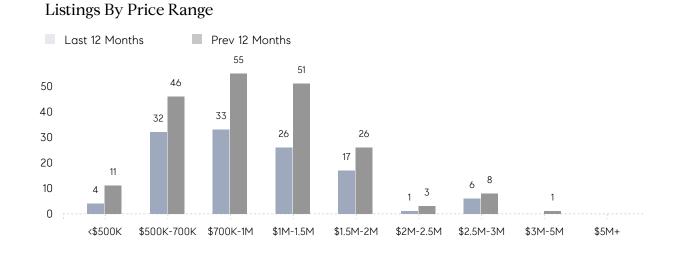
#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Colonia

APRIL 2023

7

UNDER CONTRACT

UNITS SOLD

\$549K \$499K 2 \$457K \$457K Median Median Total Average Total Average Price Price Properties Price Properties Price 24% -9% 40% 11%

Increase From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-75% Decrease From Apr 2022

Apr 2022

-3% Decrease From Decrease From

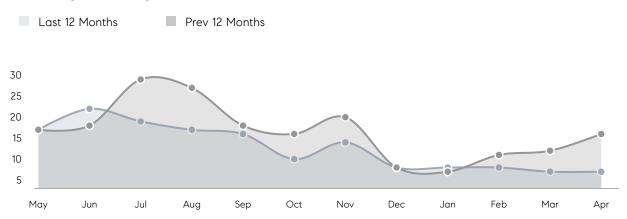
Apr 2022

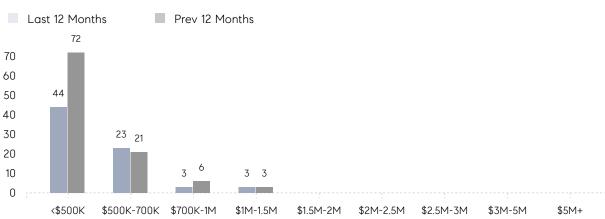
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9.4%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	10	9	11%
Houses	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Colonia

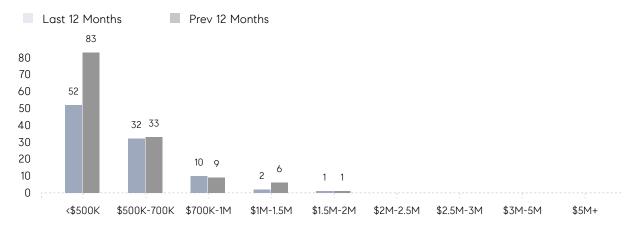
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Cranford

APRIL 2023

UNDER CONTRACT

UNITS SOLD

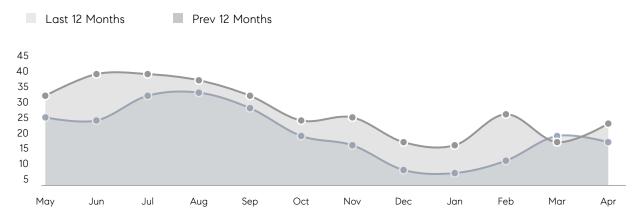
23	\$624K	\$674K	9	\$620K	\$665K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
5%	1%	9%	-71%	-3%	8%
Increase From	Change From	Increase From	Decrease From	Decrease From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

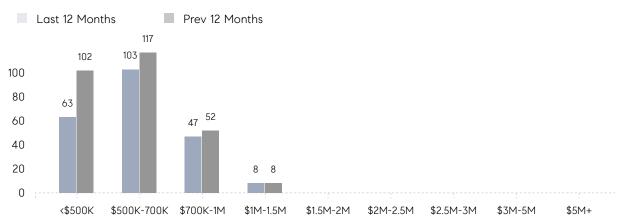
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	19	42%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$620,023	\$636,161	-2.5%
	# OF CONTRACTS	23	22	4.5%
	NEW LISTINGS	23	30	-23%
Houses	AVERAGE DOM	28	20	40%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$663,776	\$687,522	-3%
	# OF CONTRACTS	20	21	-5%
	NEW LISTINGS	20	30	-33%
Condo/Co-op/TH	AVERAGE DOM	17	16	6%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$270,000	\$289,475	-7%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	3	0	0%

# Cranford

#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Cresskill

#### APRIL 2023

UNDER CONTRACT

8 Total Properties \$1.7M Average Price

\$724K Median Price

-50% Decrease From Apr 2022

66% -18% Increase From Apr 2022

Decrease From Apr 2022

-83% Decrease From

UNITS SOLD

2

Total

Properties

Apr 2022 Apr 2022

\$891K

Average Price

-8%

25% Decrease From Increase From Apr 2022

Median

Price

\$891K

**Property Statistics** 

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$891,000	\$973,000	-8.4%
	# OF CONTRACTS	8	16	-50.0%
	NEW LISTINGS	4	22	-82%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$891,000	\$973,000	-8%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	3	20	-85%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	2	-50%

69

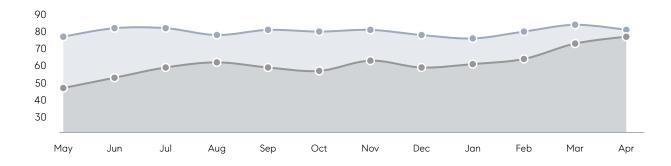
Compass New Jersey Monthly Market Insights

## Cresskill

#### APRIL 2023

### Monthly Inventory

Last 12 Months Prev 12 Months





## Listings By Price Range

Contracts By Price Range



## Demarest

APRIL 2023

UNDER CONTRACT

7 Total Properties \$1.4M Average Price

Median Price

\$1.5M

-42% Decrease From Apr 2022

11% Increase From Apr 2022 55% Increase From Apr 2022 0%

Properties

3

Total

UNITS SOLD

0% 14% Change From Increase F Apr 2022 Apr 2022

14% 28% Increase From Increase

\$1.0M

Average Price

> Increase From Apr 2022

\$1.0M

Median

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$1,081,667	\$951,667	13.7%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$1,081,667	\$951,667	14%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Demarest

#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Denville

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

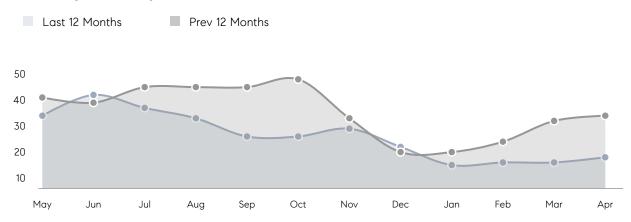
<b>22</b>	\$528K	\$511K	13	\$674K	\$625K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-12%	-5%	1%	-13%	14%	7%
Decrease From	Decrease From	Change From	Decrease From	Increase From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

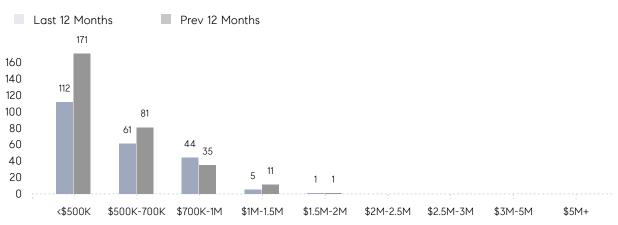
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	54	-44%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$674,341	\$590,670	14.2%
	# OF CONTRACTS	22	25	-12.0%
	NEW LISTINGS	25	31	-19%
Houses	AVERAGE DOM	32	54	-41%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$682,100	\$631,158	8%
	# OF CONTRACTS	14	22	-36%
	NEW LISTINGS	16	28	-43%
Condo/Co-op/TH	AVERAGE DOM	26	55	-53%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$656,882	\$327,500	101%
	# OF CONTRACTS	8	3	167%
	NEW LISTINGS	9	3	200%

## Denville

#### APRIL 2023

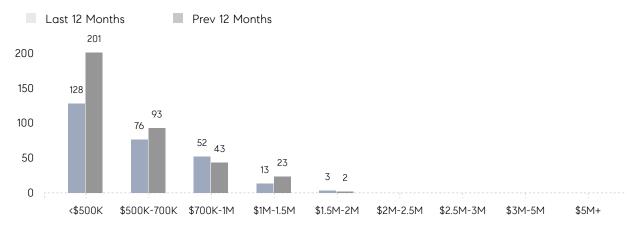
### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

## Dumont

APRIL 2023

UNDER CONTRACT

15 Total Properties \$598K Average Price

-21% Decrease From Apr 2022

13% Increase From Apr 2022

24% Increase From Apr 2022

\$606K

Median

Price

0%

Change From Apr 2022

UNITS SOLD

8

Total

Properties

29% Increase From

Apr 2022

Average

Price

Median

35%

Price

\$602K \$615K

Increase From Apr 2022

## **Property Statistics**

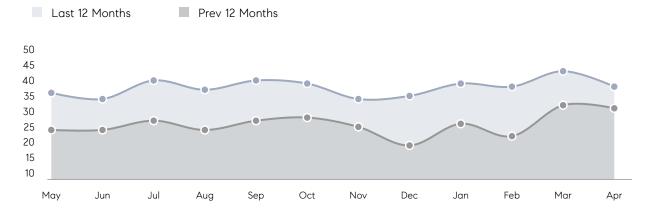
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$602,589	\$465,938	29.3%
	# OF CONTRACTS	15	19	-21.1%
	NEW LISTINGS	11	20	-45%
Houses	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$602,589	\$465,938	29%
	# OF CONTRACTS	15	19	-21%
	NEW LISTINGS	11	19	-42%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

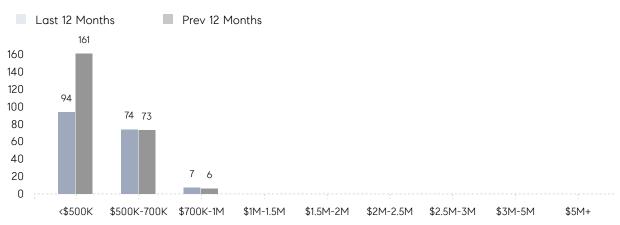
75

## Dumont

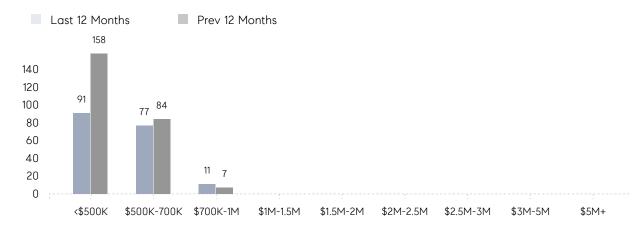
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## East Hanover

APRIL 2023

UNDER CONTRACT

6 Total

Properties



Median Price

-54%

-27% Decrease From Decrease From Apr 2022 Apr 2022

-23% Decrease From Apr 2022

-36%

7

Total

Properties

Decrease From Apr 2022

UNITS SOLD

7% Decrease From

\$650K

Average

-8%

Apr 2022

Price

Increase From Apr 2022

\$627K

Median

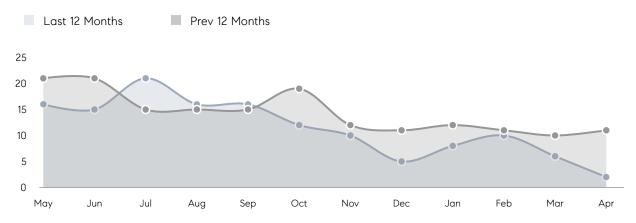
Price

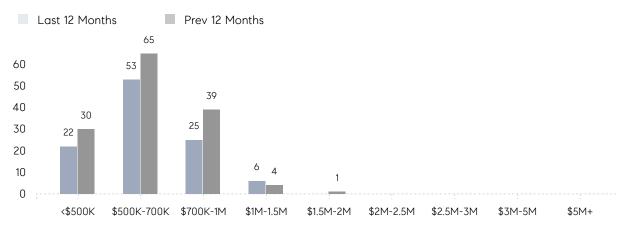
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	19	16%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$650,929	\$704,545	-7.6%
	# OF CONTRACTS	6	13	-53.8%
	NEW LISTINGS	4	15	-73%
Houses	AVERAGE DOM	20	19	5%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$772,250	\$806,250	-4%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	23	18	28%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$489,167	\$433,333	13%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	6	-83%

## East Hanover

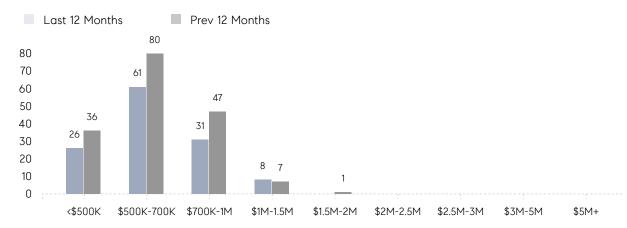
APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## East Orange

APRIL 2023

UNDER CONTRACT

26 Total Properties



\$332K Median Price

-7% Decrease From Increase From Apr 2022

12% Apr 2022

-1% Change From Apr 2022

Properties -52%

UNITS SOLD

14

Total

Decrease From Apr 2022 Apr 2022

-1% -7% Change From

\$348K

Average Price

> Decrease From Apr 2022

\$330K

Median

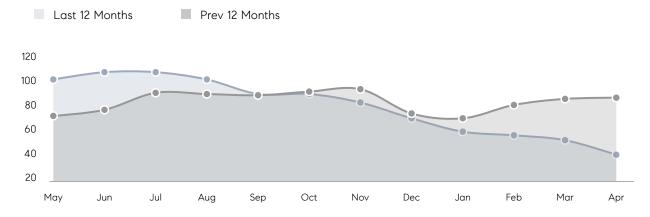
Price

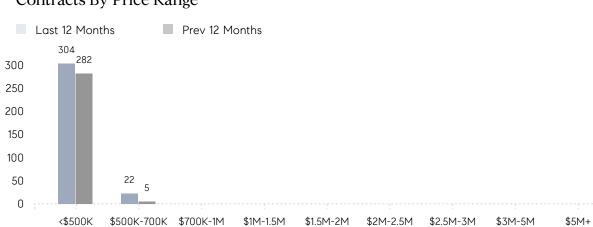
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	65	49	33%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$348,307	\$350,824	-0.7%
	# OF CONTRACTS	26	28	-7.1%
	NEW LISTINGS	26	44	-41%
Houses	AVERAGE DOM	66	36	83%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$418,230	\$374,952	12%
	# OF CONTRACTS	19	21	-10%
	NEW LISTINGS	20	36	-44%
Condo/Co-op/TH	AVERAGE DOM	62	99	-37%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$173,500	\$258,333	-33%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	6	8	-25%

## East Orange

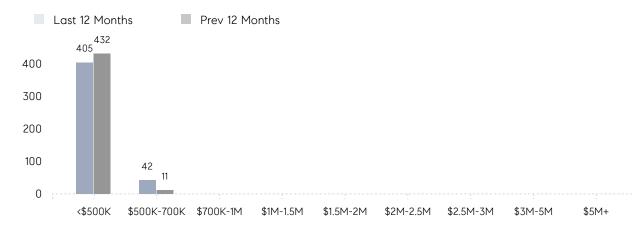
### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Edgewater

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$549K Median Price

-4%

Apr 2022

-4% Decrease From Decrease From Apr 2022

-8% Decrease From Apr 2022

-62%

Properties

UNITS SOLD

12

Total

Decrease From Apr 2022 Apr 2022

-13% -14% Decrease From

\$604K \$497K

Average

Price

Median

Price

Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	91	58	57%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$604,375	\$690,984	-12.5%
	# OF CONTRACTS	24	25	-4.0%
	NEW LISTINGS	33	43	-23%
Houses	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	100%	111%	
	AVERAGE SOLD PRICE	\$840,000	\$613,000	37%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	97	59	64%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$582,955	\$693,500	-16%
	# OF CONTRACTS	23	25	-8%
	NEW LISTINGS	30	41	-27%

## Edgewater

### APRIL 2023

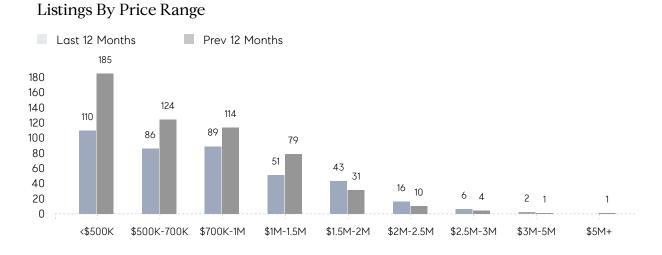
#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



Compass New Jersey Market Report

## Elizabeth

APRIL 2023

UNDER CONTRACT

23 Total Properties



\$349K Median Price

-15% Decrease From

Apr 2022

-7% om Decrease From Apr 2022

-11% Decrease From Apr 2022 Properties

19

Total

UNITS SOLD

-17% 32% Decrease From Apr 2022 Apr 2022

32% 46%

\$453K

Average Price

> Increase From Apr 2022

\$460K

Median

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	45	60	-25%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$453,342	\$343,717	31.9%
	# OF CONTRACTS	23	27	-14.8%
	NEW LISTINGS	34	46	-26%
Houses	AVERAGE DOM	42	68	-38%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$482,750	\$376,176	28%
	# OF CONTRACTS	12	17	-29%
	NEW LISTINGS	26	31	-16%
Condo/Co-op/TH	AVERAGE DOM	61	37	65%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$296,500	\$251,750	18%
	# OF CONTRACTS	11	10	10%
	NEW LISTINGS	8	15	-47%

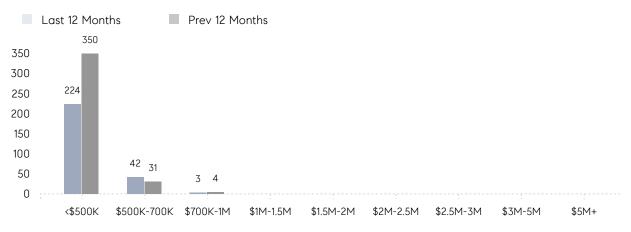
## Elizabeth

#### APRIL 2023

### Monthly Inventory



### Contracts By Price Range





## Elmwood Park

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$399K Median Price

-72%

Apr 2022

-17% -11% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

Properties -44%

10

Total

UNITS SOLD

Decrease From Apr 2022

-2% -6% Decrease From

\$422K \$426K

Average Price

Apr 2022

Median

Price

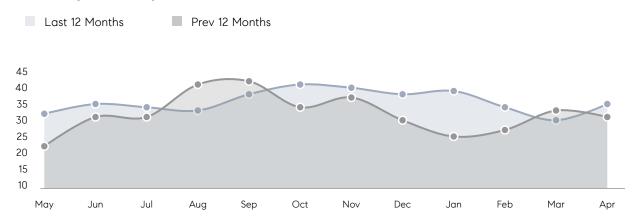
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	42	-12%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$422,200	\$430,175	-1.9%
	# OF CONTRACTS	7	25	-72.0%
	NEW LISTINGS	13	19	-32%
Houses	AVERAGE DOM	33	41	-20%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$425,222	\$493,946	-14%
	# OF CONTRACTS	5	23	-78%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	73	48	52%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$395,000	\$206,975	91%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	2	50%

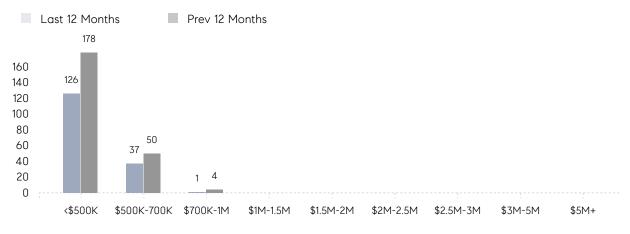
## Elmwood Park

APRIL 2023

### Monthly Inventory



## Contracts By Price Range





## Emerson

APRIL 2023

UNDER CONTRACT

12 Total Properties



9%

Apr 2022

\$632K Median Price

140% Increase From Apr 2022

20% Increase From

Increase From Apr 2022

-75%

Properties

UNITS SOLD

1

Total

Decrease From Increase From Apr 2022 Apr 2022

39%

\$985K

Average Price

56%

Increase From Apr 2022

\$985K

Median

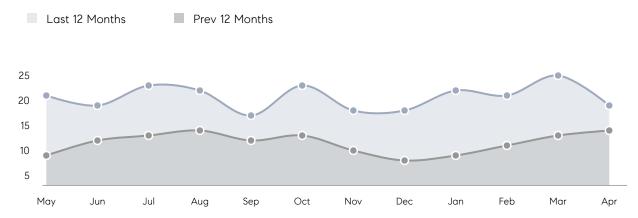
Price

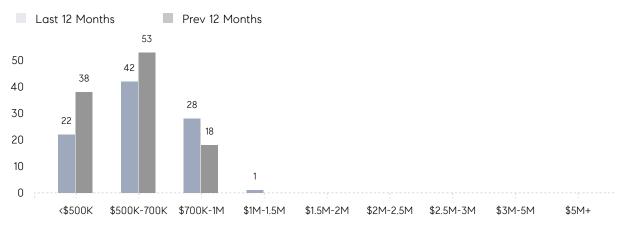
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	7	41	-83%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$985,000	\$630,425	56.2%
	# OF CONTRACTS	12	5	140.0%
	NEW LISTINGS	5	4	25%
Houses	AVERAGE DOM	7	41	-83%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$985,000	\$630,425	56%
	# OF CONTRACTS	10	4	150%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%

## Emerson

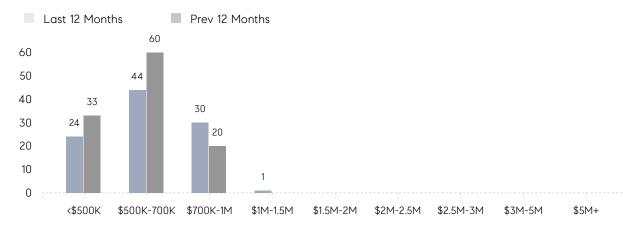
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Englewood

APRIL 2023

UNDER CONTRACT

12 Total Properties



\$499K Median Price

2%

-61%

Apr 2022

-30% Decrease From Decrease From Apr 2022

Increase From Apr 2022

Properties -72%

9

Total

UNITS SOLD

Decrease From Apr 2022

-43% -1% Decrease From

\$537K

Average Price

Apr 2022

Change From Apr 2022

\$499K

Median

Price

## **Property Statistics**

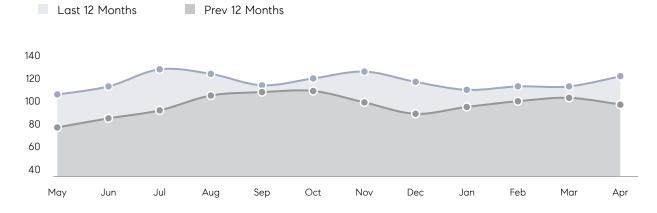
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$537,444	\$944,669	-43.1%
	# OF CONTRACTS	12	31	-61.3%
	NEW LISTINGS	21	27	-22%
Houses	AVERAGE DOM	47	59	-20%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$650,000	\$1,289,800	-50%
	# OF CONTRACTS	6	17	-65%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	45	43	5%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$447,400	\$369,450	21%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	11	10	10%

89

## Englewood

### APRIL 2023

### Monthly Inventory





## Contracts By Price Range

Listings By Price Range

#### Last 12 Months Prev 12 Months 241 200 167 150 100 61 62 28 32 13 <sup>25</sup> 28 25 50 12 9 5 9 10 4 3 4 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$5M+ \$3M-5M

# **Englewood Cliffs**

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$1.1M Median Price

75% Increase From

Apr 2022

24% Increase From Apr 2022 -24% Decrease From Apr 2022 Properties

5

Total

UNITS SOLD

-55% 58% Decrease From Apr 2022 Apr 2022

58%

\$1.7M

Average

Price

27% Increase From Apr 2022

\$1.4M

Median

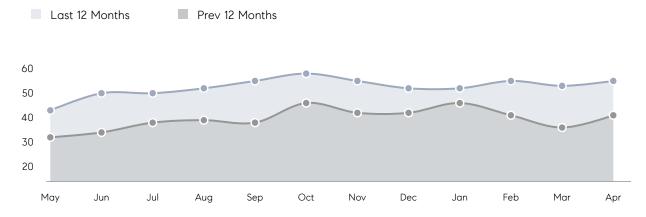
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	157	44	257%
	% OF ASKING PRICE	82%	96%	
	AVERAGE SOLD PRICE	\$1,745,800	\$1,103,000	58.3%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	11	10	10%
Houses	AVERAGE DOM	157	44	257%
	% OF ASKING PRICE	82%	96%	
	AVERAGE SOLD PRICE	\$1,745,800	\$1,103,000	58%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	11	10	10%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Englewood Cliffs**

APRIL 2023

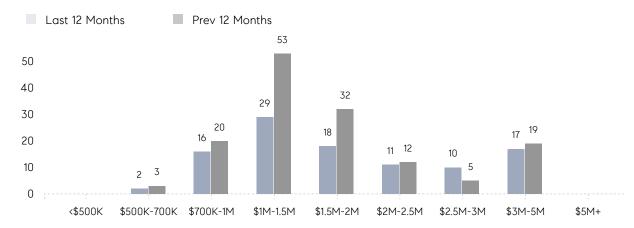
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

## **Essex Fells**

APRIL 2023

UNDER CONTRACT

1 Total Properties \$925K \$925K Average Price

Median Price

-67% Decrease From Increase From Apr 2022

41% Apr 2022

54% Increase From Apr 2022

0%

UNITS SOLD

1

Total

Properties

Change From Apr 2022

Change From Change From Apr 2022

\$857K

Median

Price

\_

\$857K

Average

Apr 2022

Price

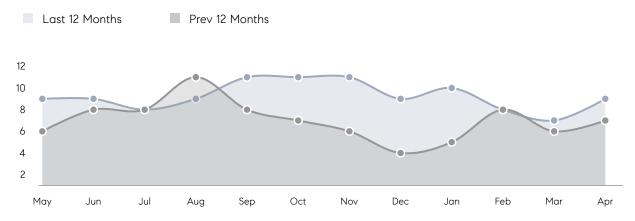
\_

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$857,000	-	-
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	6	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$857,000	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

## Essex Fells

#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Fair Lawn

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$504K Median Price

-37%

Decrease From Apr 2022

-8% -12% Decrease From Apr 2022

Decrease From Apr 2022

Properties -46%

13

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-12% -22% Decrease From

\$597K

Average Price

> Decrease From Apr 2022

\$530K

Median

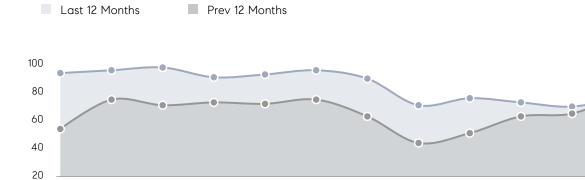
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	32	22	45%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$597,154	\$680,925	-12.3%
	# OF CONTRACTS	24	38	-36.8%
	NEW LISTINGS	31	58	-47%
Houses	AVERAGE DOM	32	22	45%
	% OF ASKING PRICE	105%	106%	
	AVERAGE SOLD PRICE	\$619,833	\$680,925	-9%
	# OF CONTRACTS	19	34	-44%
	NEW LISTINGS	29	51	-43%
Condo/Co-op/TH	AVERAGE DOM	38	-	-
	% OF ASKING PRICE	90%	-	
	AVERAGE SOLD PRICE	\$325,000	-	-
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	2	7	-71%

## Fair Lawn

#### APRIL 2023

### Monthly Inventory



Oct

Nov

Dec

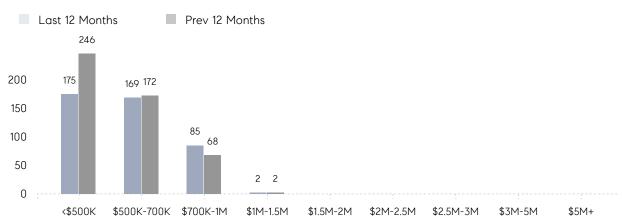
Jan

Feb

Mar

Apr

Sep



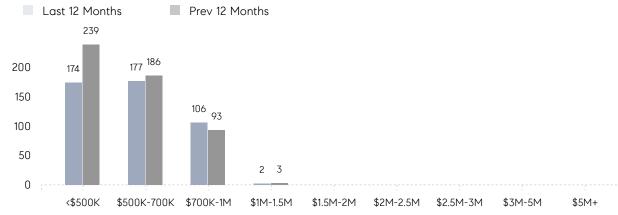
## Contracts By Price Range

Jul

Aug

Jun

May



# Fairfield

APRIL 2023

UNDER CONTRACT

5 Total Properties **\$758**K Average Price

\$599K Median Price

-58% Decrease From

Apr 2022

24% Increase From Apr 2022

-4% Decrease From Apr 2022

-37%

Properties

UNITS SOLD

5

Total

Decrease From Apr 2022 Apr 2022

6% Increase From Increase From Apr 2022

\$575K

Median

Price

\$586K

Average Price

8%

**Property Statistics** 

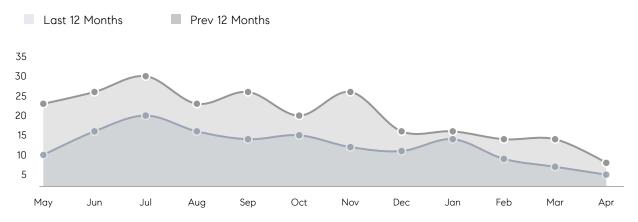
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	75	17	341%
	% OF ASKING PRICE	97%	108%	
	AVERAGE SOLD PRICE	\$586,000	\$544,250	7.7%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	116	20	480%
	% OF ASKING PRICE	96%	109%	
	AVERAGE SOLD PRICE	\$626,667	\$541,286	16%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	12	0	-
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$525,000	\$565,000	-7%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

Sources: Garden State MLS, Hudson MLS, NJ MLS

# Fairfield

#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Fairview

APRIL 2023

UNDER CONTRACT

1 Total Properties



\$475K Median Price

-86%

-15% Decrease From Decrease From Apr 2022 Apr 2022

-26% Decrease From Apr 2022

-86% Decrease From

UNITS SOLD

1

Total

Properties

Increase From Apr 2022 Apr 2022

85% 141%

\$550K

Average Price

> Increase From Apr 2022

\$550K

Median

Price

## **Property Statistics**

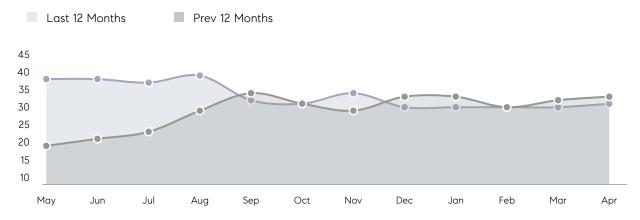
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	7	93	-92%
	% OF ASKING PRICE	110%	99%	
	AVERAGE SOLD PRICE	\$550,000	\$297,843	84.7%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	1	8	-87%
Houses	AVERAGE DOM	7	36	-81%
	% OF ASKING PRICE	110%	100%	
	AVERAGE SOLD PRICE	\$550,000	\$412,000	33%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	-	103	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$278,817	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	5	0%

Compass New Jersey Monthly Market Insights

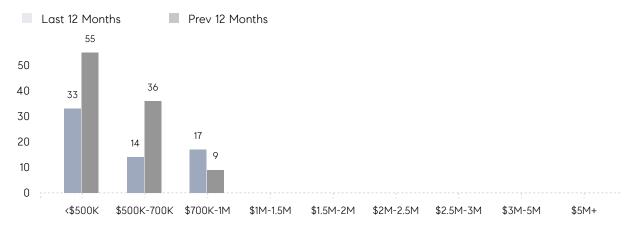
## Fairview

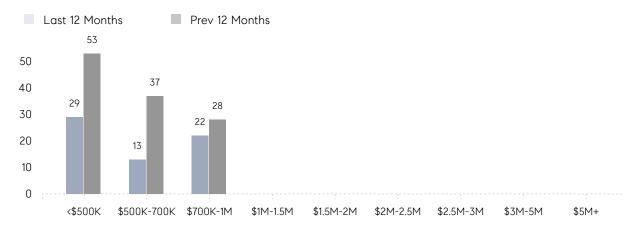
#### APRIL 2023

### Monthly Inventory



## Contracts By Price Range





## Fanwood

APRIL 2023

UNDER CONTRACT

5 Total Properties \$545K Average Price

\$589K Median Price

-58% Decrease From Decrease From Apr 2022

-2% -13% Apr 2022

Decrease From Apr 2022

-50%

UNITS SOLD

3

Total

Properties

Decrease From Apr 2022 Apr 2022

13% Increase From Increase From Apr 2022

\$615K

Median

Price

\$720K

Average Price

31%

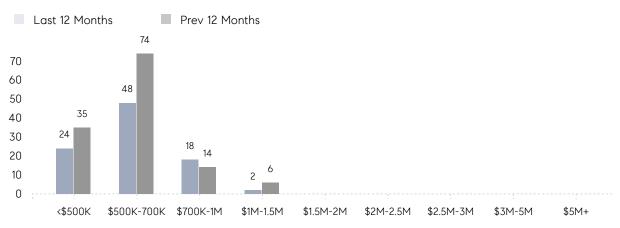
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	57	29	97%
	% OF ASKING PRICE	100%	110%	
	AVERAGE SOLD PRICE	\$720,000	\$548,795	31.2%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	79	29	172%
	% OF ASKING PRICE	98%	110%	
	AVERAGE SOLD PRICE	\$870,000	\$548,795	59%
	# OF CONTRACTS	5	12	-58%
	NEW LISTINGS	12	13	-8%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	105%	-	
	AVERAGE SOLD PRICE	\$420,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Fanwood

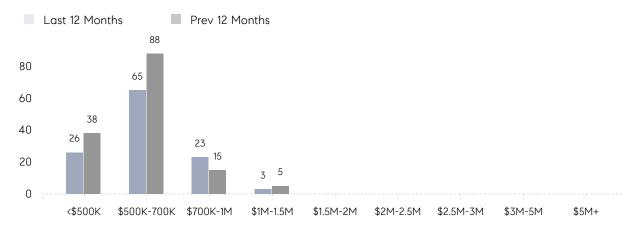
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Far Hills

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

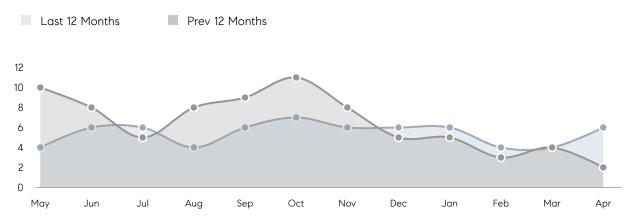
0	-	-	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$3,550,000	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	4	0	0%
Houses	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$3,550,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	4	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Far Hills

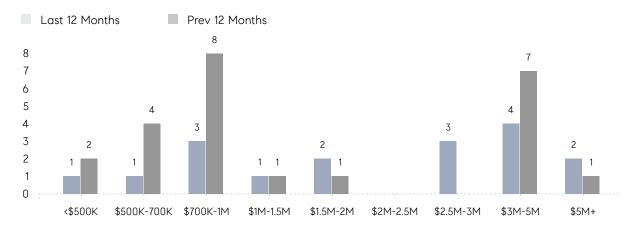
### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Flemington

APRIL 2023

UNDER CONTRACT

3 Total Properties



\$650K Median Price

-40% Apr 2022

71% Decrease From Increase From Apr 2022

92% Increase From Apr 2022

0%

Properties

2

Total

UNITS SOLD

Change From Apr 2022 Apr 2022

13% Increase From

\$385K

Average

Price

Increase From Apr 2022

\$385K

Median

13%

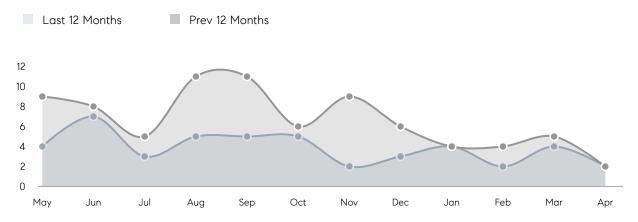
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	11	155%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$385,000	\$339,500	13.4%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	1	2	-50%
Houses	AVERAGE DOM	41	11	273%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$575,000	\$339,500	69%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	14	-	-
	% OF ASKING PRICE	108%	-	
	AVERAGE SOLD PRICE	\$195,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

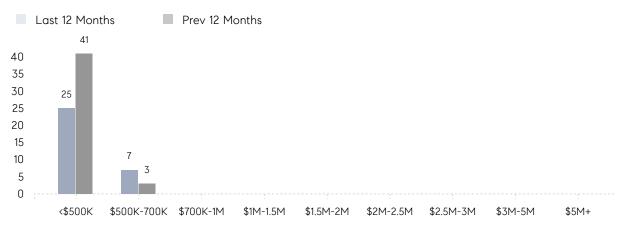
## Flemington

APRIL 2023

### Monthly Inventory



## Contracts By Price Range





## Florham Park

APRIL 2023

UNDER CONTRACT

10 Total

Properties

\$893K Average Price

\$814K Median Price

-6%

-17%

Apr 2022

-7% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

11%

Properties

UNITS SOLD

10

Total

Increase From Apr 2022 Apr 2022

34% Increase From Increase From

\$979K

Average

28%

Price

Apr 2022

\$938K

Median

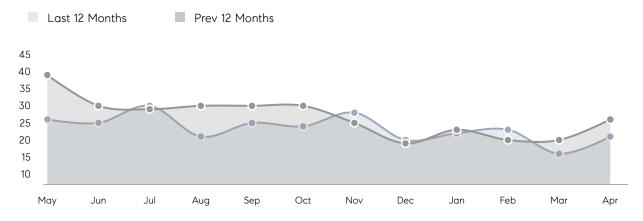
Price

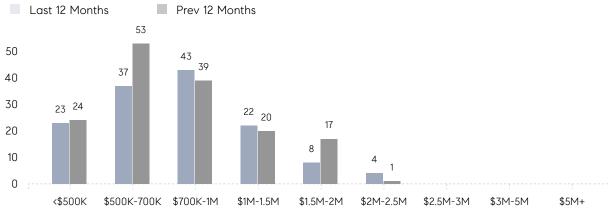
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	35	15	133%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$979,700	\$766,111	27.9%
	# OF CONTRACTS	10	12	-16.7%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	43	18	139%
	% OF ASKING PRICE	108%	105%	
	AVERAGE SOLD PRICE	\$1,108,143	\$906,200	22%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	11	16	-31%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$680,000	\$591,000	15%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	6	5	20%

## Florham Park

APRIL 2023

### Monthly Inventory

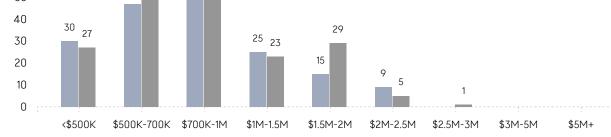




## Contracts By Price Range

Listings By Price Range

#### Last 12 Months



## Fort Lee

APRIL 2023

UNDER CONTRACT

UNITS SOLD

42

Total

Properties

\$546K \$359K 53 Median Total Average Properties Price Price 6%

-42% Decrease From Increase From Apr 2022

7% Apr 2022

Increase From Apr 2022

-26%
Decrease From

Decrease From Apr 2022 Apr 2022

14% Decrease From Increase From Apr 2022

\$337K

Median

Price

\$415K

Average Price

-18%

**Property Statistics** 

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	72	83	-13%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$415,578	\$507,816	-18.2%
	# OF CONTRACTS	53	91	-41.8%
	NEW LISTINGS	64	101	-37%
Houses	AVERAGE DOM	41	102	-60%
	% OF ASKING PRICE	99%	88%	
	AVERAGE SOLD PRICE	\$1,000,766	\$1,798,333	-44%
	# OF CONTRACTS	3	12	-75%
	NEW LISTINGS	10	7	43%
Condo/Co-op/TH	AVERAGE DOM	75	81	- 7%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$370,564	\$355,990	4%
	# OF CONTRACTS	50	79	-37%
	NEW LISTINGS	54	94	-43%

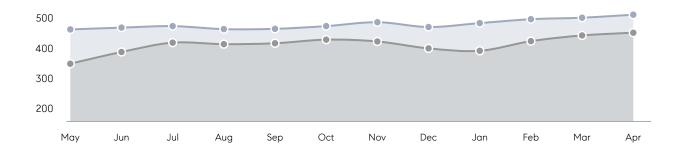
Compass New Jersey Monthly Market Insights

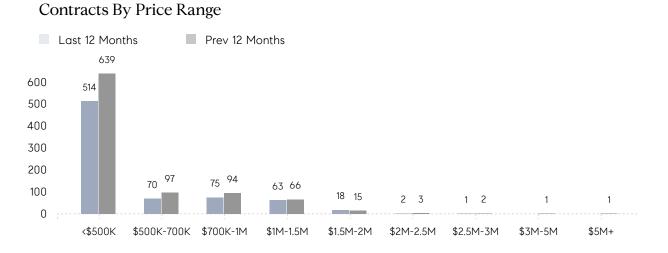
## Fort Lee

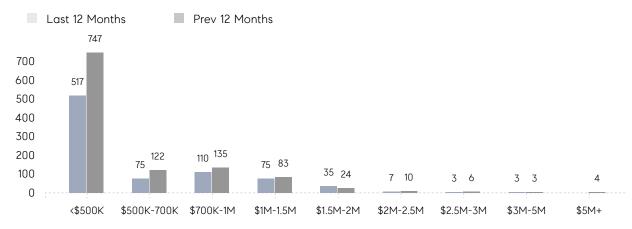
#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months







## Listings By Price Range

Compass New Jersey Market Report

## Franklin Lakes

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$1.2M Median Price

-20%

-32%

Decrease From Apr 2022

-8% Decrease From Apr 2022

Decrease From Apr 2022 Properties

UNITS SOLD

6

Total

Decrease From Decrease From Apr 2022 Apr 2022

-1% -5%

\$1.3M

Average Price

> Decrease From Apr 2022

\$1.3M

Median

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	62	72	-14%
	% OF ASKING PRICE	90%	103%	
	AVERAGE SOLD PRICE	\$1,399,333	\$1,413,698	-1.0%
	# OF CONTRACTS	13	19	-31.6%
	NEW LISTINGS	16	28	-43%
Houses	AVERAGE DOM	78	24	225%
	% OF ASKING PRICE	88%	103%	
	AVERAGE SOLD PRICE	\$1,513,750	\$1,359,778	11%
	# OF CONTRACTS	12	14	-14%
	NEW LISTINGS	16	23	-30%
Condo/Co-op/TH	AVERAGE DOM	30	193	-84%
	% OF ASKING PRICE	94%	102%	
	AVERAGE SOLD PRICE	\$1,170,500	\$1,548,500	-24%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	5	0%

## Franklin Lakes

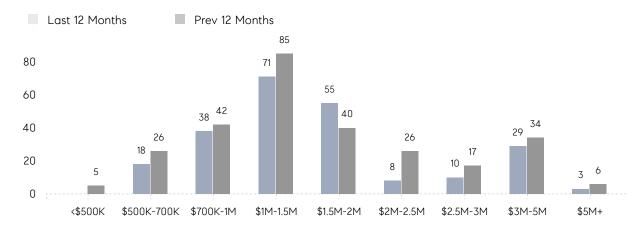
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Garfield City

APRIL 2023

UNDER CONTRACT

8 Total

\$461K Average Properties Price

\$449K Median Price

-27% Decrease From

Apr 2022

6% Increase From Apr 2022

6% Increase From Apr 2022

33%

8

Total

Properties

Increase From Apr 2022

UNITS SOLD

-12% Decrease From

\$355K

Average

-15%

Apr 2022

Price

Decrease From Apr 2022

\$352K

Median

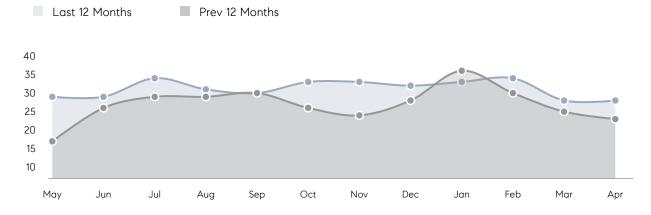
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	70	-47%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$355,863	\$420,917	-15.5%
	# OF CONTRACTS	8	11	-27.3%
	NEW LISTINGS	9	7	29%
Houses	AVERAGE DOM	22	56	-61%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$357,380	\$447,875	-20%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	5	4	25%
Condo/Co-op/TH	AVERAGE DOM	61	98	-38%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$353,333	\$367,000	-4%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	4	3	33%

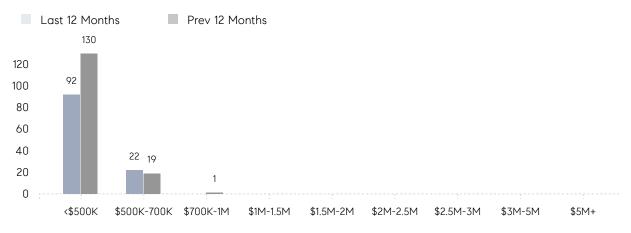
## Garfield City

APRIL 2023

### Monthly Inventory



### Contracts By Price Range





## Garwood

APRIL 2023

1

UNDER CONTRACT

UNITS SOLD

2

Total

Properties

\$360K \$360K Median Total Average Properties Price Price -37% -75% -35%

Decrease From Decrease From Apr 2022

Decrease From Apr 2022 Apr 2022

0% Change From Apr 2022

-24% -24% Decrease From

\$430K \$430K

Average Price

Apr 2022

Median

Price

Decrease From Apr 2022

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	68	-84%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$430,000	\$567,500	-24.2%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	11	8	38%
	% OF ASKING PRICE	102%	110%	
	AVERAGE SOLD PRICE	\$430,000	\$550,000	-22%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$585,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

115

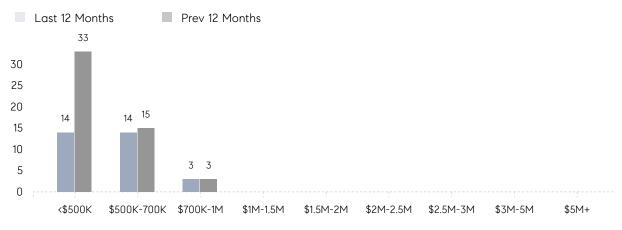
## Garwood

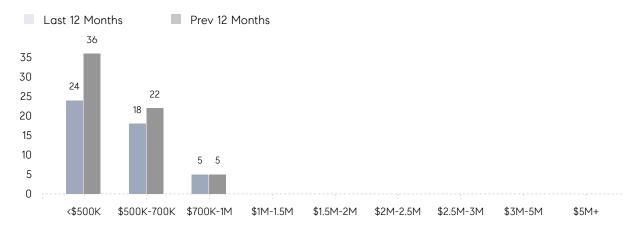
#### APRIL 2023

### Monthly Inventory



## Contracts By Price Range





## Glen Ridge

APRIL 2023

UNDER CONTRACT

UNITS SOLD

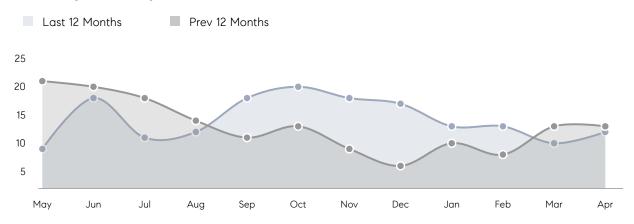
2	<b>\$799K</b>	<b>\$799K</b>	<b>4</b>	\$589K	\$464K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-90%	-23%	-8%	-33%	-52%	– <b>59%</b>
Decrease From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	11	118%
	% OF ASKING PRICE	104%	128%	
	AVERAGE SOLD PRICE	\$589,500	\$1,238,833	-52.4%
	# OF CONTRACTS	2	21	-90.5%
	NEW LISTINGS	5	21	-76%
Houses	AVERAGE DOM	11	11	0%
	% OF ASKING PRICE	110%	128%	
	AVERAGE SOLD PRICE	\$1,026,500	\$1,238,833	-17%
	# OF CONTRACTS	2	20	-90%
	NEW LISTINGS	2	19	-89%
Condo/Co-op/TH	AVERAGE DOM	36	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$152,500	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	2	50%

## Glen Ridge

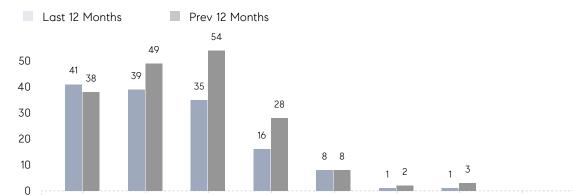
APRIL 2023

### Monthly Inventory





## Contracts By Price Range



\$1M-1.5M

\$1.5M-2M

\$2M-2.5M

\$2.5M-3M

\$3M-5M

\$5M+

## Listings By Price Range

\$500K-700K \$700K-1M

<\$500K

## Glen Rock

APRIL 2023

UNDER CONTRACT

15 Total Properties



**\$749K** Median Price

7% Increase From

Apr 2022

-4% Decrease From Apr 2022

-11% Decrease From Apr 2022 0%

Properties

11

Total

UNITS SOLD

Change From Increase From Apr 2022 Apr 2022

16% -4%

\$851K

Average Price

> Decrease From Apr 2022

\$726K

Median

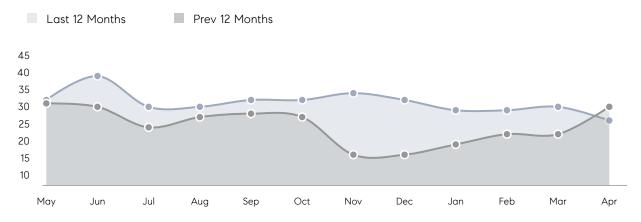
Price

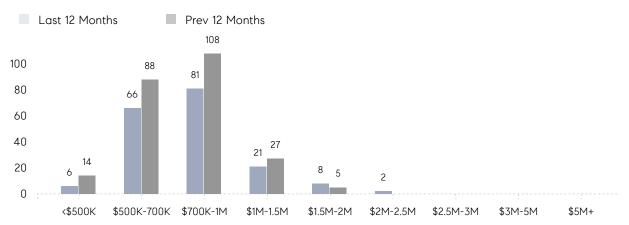
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	15	100%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$851,773	\$734,000	16.0%
	# OF CONTRACTS	15	14	7.1%
	NEW LISTINGS	10	26	-62%
Houses	AVERAGE DOM	30	17	76%
	% OF ASKING PRICE	103%	109%	
	AVERAGE SOLD PRICE	\$851,773	\$713,778	19%
	# OF CONTRACTS	14	13	8%
	NEW LISTINGS	9	21	-57%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$825,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	5	-80%

## Glen Rock

#### APRIL 2023

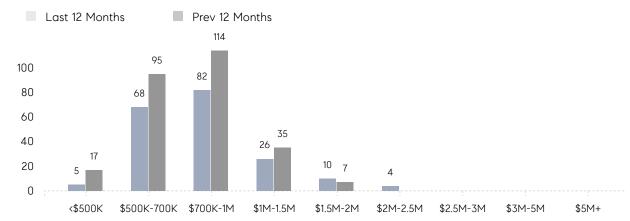
### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

## Green Brook

APRIL 2023

UNDER CONTRACT

10 Total Properties \$779K Average Price

\$627K Median Price

25% Increase From Apr 2022

20% Increase From Apr 2022

10% Increase From Apr 2022

-70% Decrease From

Properties

UNITS SOLD

3

Total

-23% Apr 2022 Apr 2022

-4% Decrease From

\$583K

Average

Price

Decrease From Apr 2022

\$480K

Median

Price

## **Property Statistics**

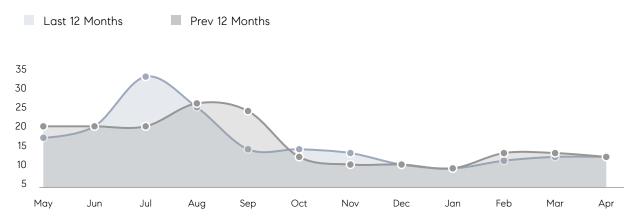
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	5	19	-74%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$583,300	\$760,100	-23.3%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	11	8	38%
Houses	AVERAGE DOM	5	21	-76%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$583,300	\$963,500	-39%
	# OF CONTRACTS	10	6	67%
	NEW LISTINGS	11	6	83%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$455,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

Compass New Jersey Monthly Market Insights

## Green Brook

APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Guttenberg

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$368K Median Price

-33%

-16% Decrease From Decrease From Apr 2022 Apr 2022

-20% Decrease From Apr 2022

40%

7

Total

Properties

Increase From Apr 2022

UNITS SOLD

15% Increase From

Apr 2022

Average

Price

\$376K

-12% Decrease From Apr 2022

\$315K

Median

Price

## **Property Statistics**

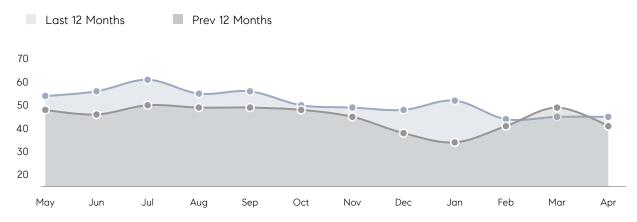
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	51	56	-9%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$376,714	\$328,380	14.7%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	10	15	-33%
Houses	AVERAGE DOM	38	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$399,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	53	56	-5%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$373,000	\$328,380	14%
	# OF CONTRACTS	8	11	-27%
	NEW LISTINGS	9	15	-40%

123

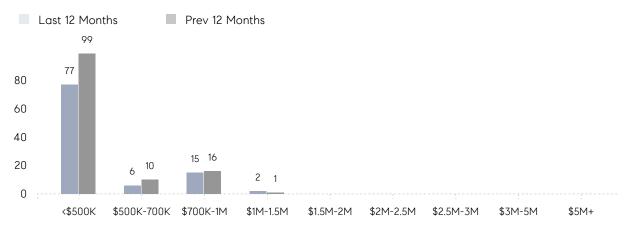
## Guttenberg

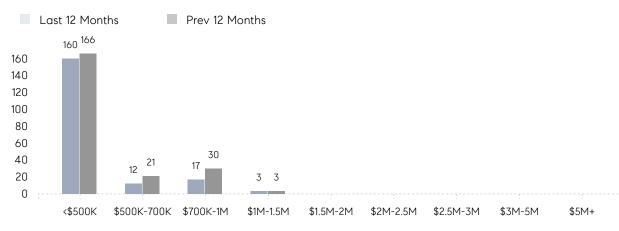
APRIL 2023

### Monthly Inventory



### Contracts By Price Range





## Hackensack

APRIL 2023

UNDER CONTRACT

17 Total Properties



\$260K Median Price

-48%

Apr 2022

-13% Decrease From Decrease From Apr 2022

-32% Decrease From Apr 2022

Properties

27

Total

UNITS SOLD

29% Increase From Apr 2022

-8% 0% Decrease From

\$321K

Average Price

Apr 2022

Change From Apr 2022

\$325K

Median

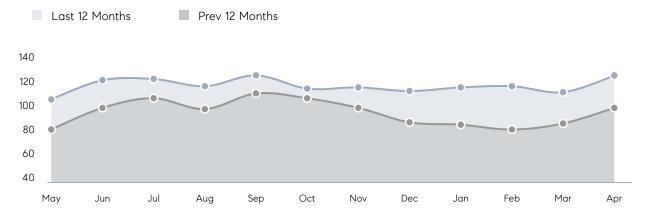
Price

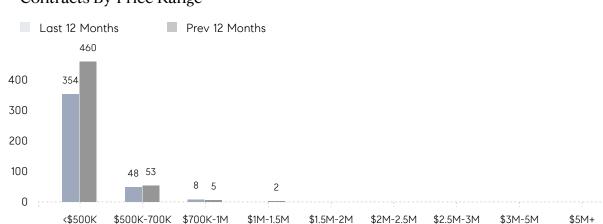
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	57	53	8%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$321,078	\$347,690	-7.7%
	# OF CONTRACTS	17	33	-48.5%
	NEW LISTINGS	34	47	-28%
Houses	AVERAGE DOM	86	30	187%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$509,317	\$537,500	-5%
	# OF CONTRACTS	3	15	-80%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	49	63	-22%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$267,295	\$271,767	-2%
	# OF CONTRACTS	14	18	-22%
	NEW LISTINGS	24	29	-17%

## Hackensack

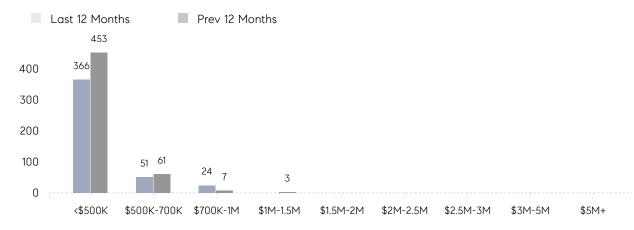
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Hanover

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

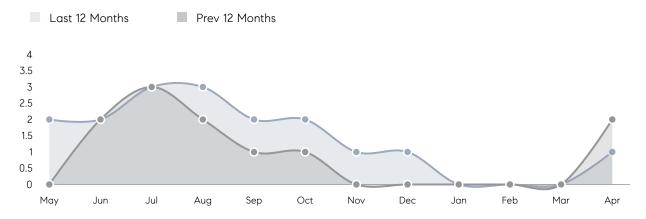
1	\$949K	\$949K	0	–	—
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
<b>0%</b>	–	–	0%	–	–
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

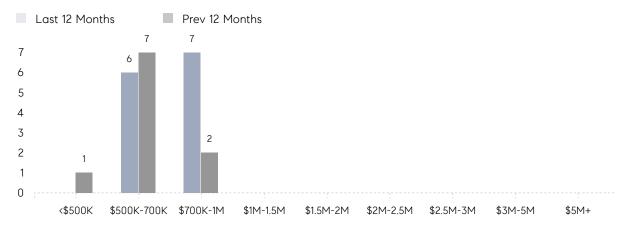
## Hanover

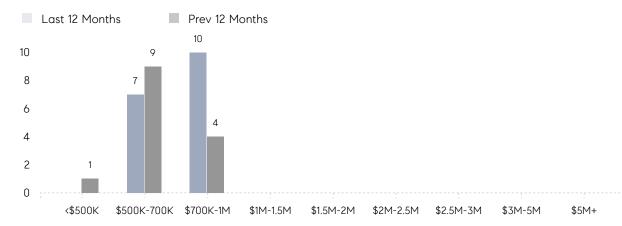
#### APRIL 2023

### Monthly Inventory



### Contracts By Price Range





# Harding

APRIL 2023

UNDER CONTRACT

1 Total Properties \$1.5M Average Price

-41%

\$1.5M Median Price

-86%

Decrease From Decrease From Apr 2022

Apr 2022

-28% Decrease From Apr 2022

-50% Decrease From

UNITS SOLD

4

Total

Properties

Apr 2022 Apr 2022

Decrease From Decrease From Apr 2022

-34%

\$871K

Median

Price

\$867K

Average

-39%

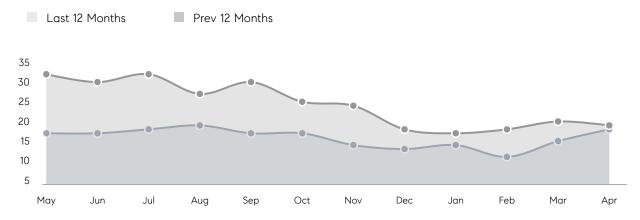
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	65	81	-20%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$867,750	\$1,420,469	-38.9%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	7	8	-12%
Houses	AVERAGE DOM	81	103	-21%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$947,333	\$1,722,292	-45%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	100%	110%	
	AVERAGE SOLD PRICE	\$629,000	\$515,000	22%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

# Harding

### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Harrington Park

APRIL 2023

UNDER CONTRACT

3 Total Properties



\$775K Median Price

-62%

-8% Apr 2022 Apr 2022

4% Decrease From Decrease From Increase From Apr 2022

Properties 100%

8

Total

UNITS SOLD

Increase From Apr 2022

28%

Increase From

Apr 2022

Average

Price

**\$802K \$709K** 

Median

12%

Price

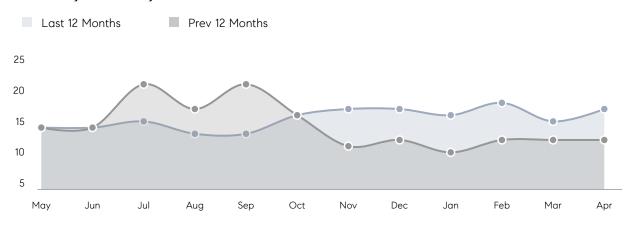
Increase From Apr 2022

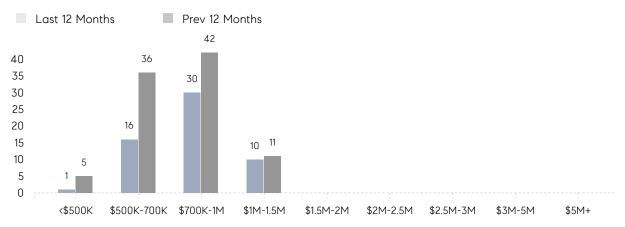
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	17	135%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$802,000	\$627,188	27.9%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	40	17	135%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$802,000	\$627,188	28%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	6	7	-14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Harrington Park

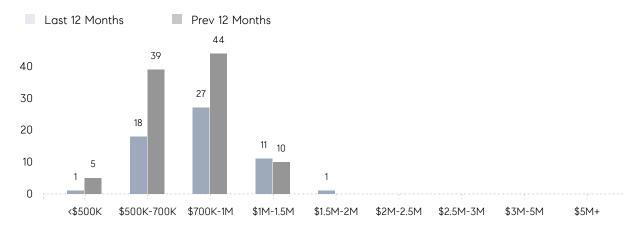
APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Harrison

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

## **Property Statistics**

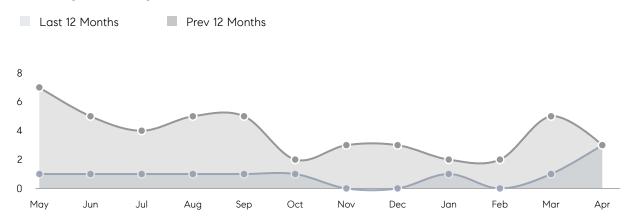
		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	1	0.0%	
	NEW LISTINGS	2	1	100%	
Houses	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	1	0	0%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	1	0%	
	NEW LISTINGS	1	1	0%	

Compass New Jersey Monthly Market Insights

## Harrison

#### APRIL 2023

### Monthly Inventory



## Contracts By Price Range





## Hasbrouck Heights

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

10\$6TotalAvenPropertiesPrice	0		J -	Median Price
11% 19 Increase From Incre	/0 40	, 0		10% Increase From

## **Property Statistics**

Apr 2022

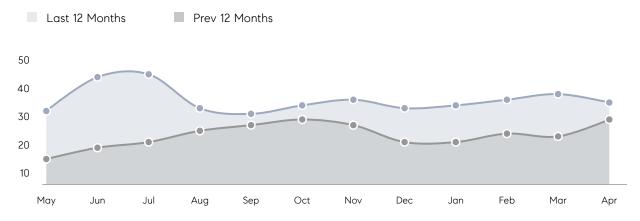
Apr 2022

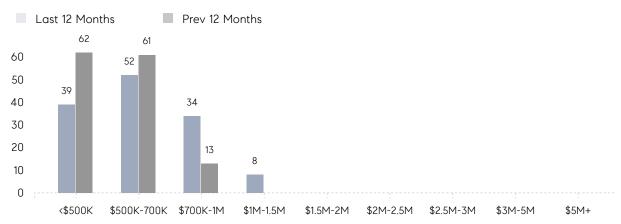
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	21	10%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$679,833	\$557,125	22.0%
	# OF CONTRACTS	10	9	11.1%
	NEW LISTINGS	7	14	-50%
Houses	AVERAGE DOM	23	22	5%
	% OF ASKING PRICE	99%	108%	
	AVERAGE SOLD PRICE	\$679,833	\$560,286	21%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$535,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

## Hasbrouck Heights

#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Haworth

#### APRIL 2023

UNDER CONTRACT

6 Total Properties \$998K \$1.0M Average Price

Median Price

100% Increase From Apr 2022

0% Change From Apr 2022

32% Increase From Apr 2022

0%

Properties

5

Total

UNITS SOLD

Change From Apr 2022 Apr 2022

11% Increase From

Average Price

**\$964K \$965K** 

Median

Price

6%

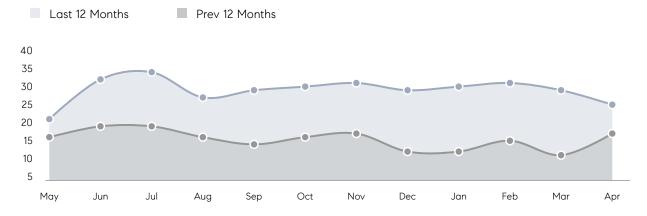
Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	17	-65%
	% OF ASKING PRICE	111%	106%	
	AVERAGE SOLD PRICE	\$964,000	\$871,700	10.6%
	# OF CONTRACTS	6	3	100.0%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	7	17	-59%
	% OF ASKING PRICE	114%	106%	
	AVERAGE SOLD PRICE	\$935,000	\$871,700	7%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	2	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$1,080,000	-	-
	# OF CONTRACTS	4	0	0%
	NEW LISTINGS	2	0	0%

## Haworth

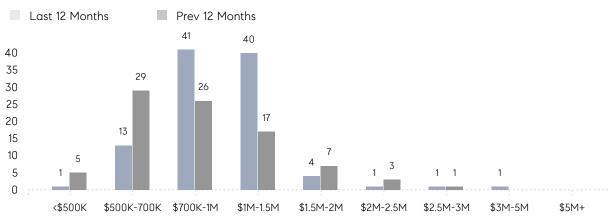
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



# Listings By Price Range

Compass New Jersey Market Report

## Hillsborough

APRIL 2023

UNDER CONTRACT

**30** Total Properties



\$459K Median Price

6%

-36% Decrease From Apr 2022

17% Increase From Apr 2022

Increase From Apr 2022 -45%

Properties

UNITS SOLD

18

Total

Decrease From Increase From Apr 2022 Apr 2022

36% 67%

Average

Price

\$664K \$667K

Median

Price

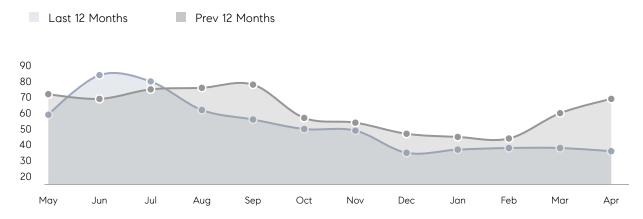
Increase From Apr 2022

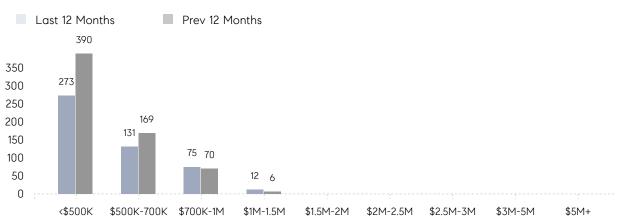
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	25	21	19%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$664,984	\$489,160	35.9%
	# OF CONTRACTS	30	47	-36.2%
	NEW LISTINGS	30	62	-52%
Houses	AVERAGE DOM	29	22	32%
	% OF ASKING PRICE	103%	108%	
	AVERAGE SOLD PRICE	\$766,593	\$660,379	16%
	# OF CONTRACTS	16	26	-38%
	NEW LISTINGS	15	33	-55%
Condo/Co-op/TH	AVERAGE DOM	15	19	-21%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$400,800	\$307,239	30%
	# OF CONTRACTS	14	21	-33%
	NEW LISTINGS	15	29	-48%

## Hillsborough

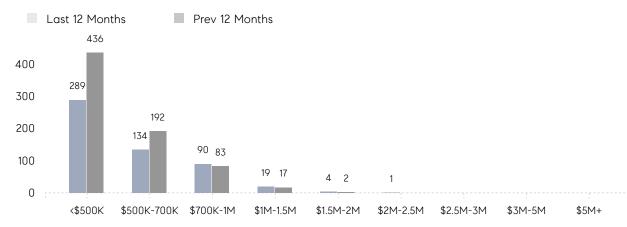
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Hillsdale

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$655K Median Price

-25%

-2% Decrease From Decrease From Apr 2022 Apr 2022

-18% Decrease From Apr 2022

Properties

3

Total

UNITS SOLD

-73% Decrease From Apr 2022 Apr 2022

-9% Decrease From

**\$711K** 

Average Price

> Decrease From Apr 2022

\$680K

Median

-5%

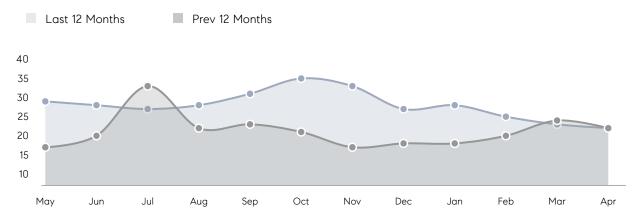
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	16	-25%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$711,667	\$785,773	-9.4%
	# OF CONTRACTS	9	12	-25.0%
	NEW LISTINGS	8	12	-33%
Houses	AVERAGE DOM	12	16	-25%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$711,667	\$785,773	-9%
	# OF CONTRACTS	9	12	-25%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Hillsdale

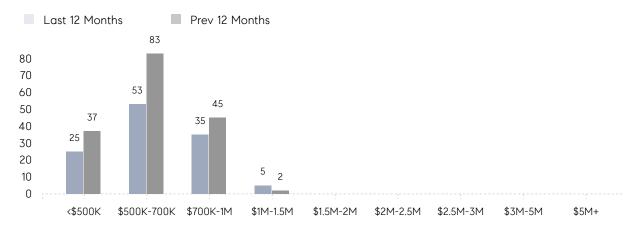
#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## Hillside

### APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>11</b>	\$376K	\$390K	7	\$435K	\$440K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	7%	12%	-53%	2%	1%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Apr 2022					

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	38	5%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$435,000	\$424,400	2.5%
	# OF CONTRACTS	11	20	-45.0%
	NEW LISTINGS	16	30	-47%
Houses	AVERAGE DOM	40	38	5%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$435,000	\$424,400	2%
	# OF CONTRACTS	11	20	-45%
	NEW LISTINGS	16	30	-47%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	0		0%

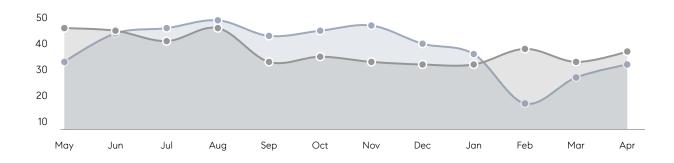
143

## Hillside

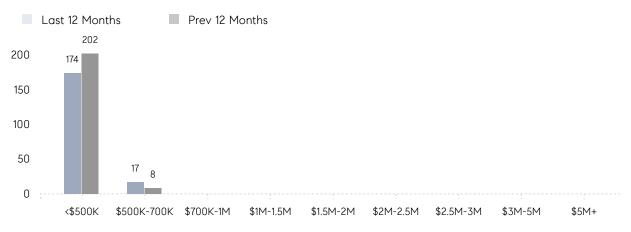
### APRIL 2023

### Monthly Inventory

Last 12 Months Prev 12 Months



## Contracts By Price Range



### Listings By Price Range



144

## Ho-Ho-Kus

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$1.5M Median Price

-12% Decrease From Apr 2022

22% Increase From Apr 2022

32% Increase From Apr 2022

Total Properties

3

UNITS SOLD

-57% Increase From Decrease From Apr 2022 Apr 2022

3%

\$1.3M

Average Price

> 43% Increase From Apr 2022

\$1.5M

Median

Price

## **Property Statistics**

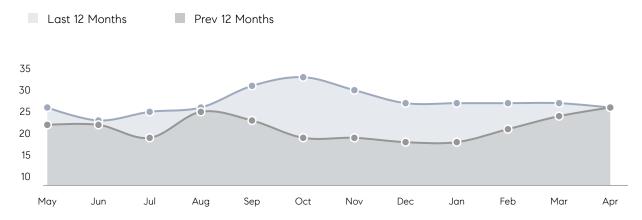
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	41	13	215%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,300,000	\$1,265,286	2.7%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	41	13	215%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,300,000	\$1,265,286	3%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

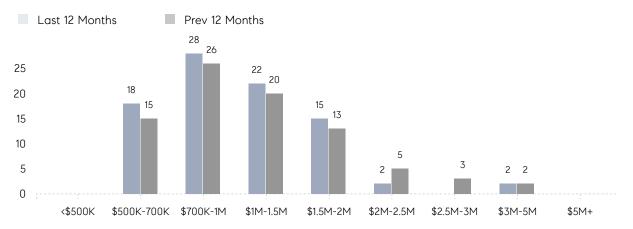
145

# Ho-Ho-Kus

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Hoboken

APRIL 2023

UNDER CONTRACT

73 Total Properties



\$799K Median Price

-37% Decrease From Decrease From Apr 2022

-1% Apr 2022

3% Increase From Apr 2022

Total Properties

46

UNITS SOLD

-57% Decrease From Increase From Apr 2022 Apr 2022

9%

\$1.0M

Average Price

> 15% Increase From Apr 2022

\$880K

Median

Price

## **Property Statistics**

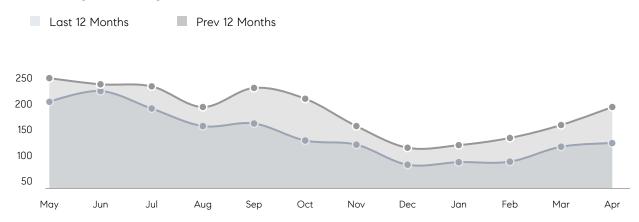
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	33	-12%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,027,930	\$939,532	9.4%
	# OF CONTRACTS	73	116	-37.1%
	NEW LISTINGS	95	183	-48%
Houses	AVERAGE DOM	7	30	-77%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,525,512	\$1,750,000	-13%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,005,313	\$916,376	10%
	# OF CONTRACTS	69	109	-37%
	NEW LISTINGS	91	167	-46%

Compass New Jersey Monthly Market Insights

# Hoboken

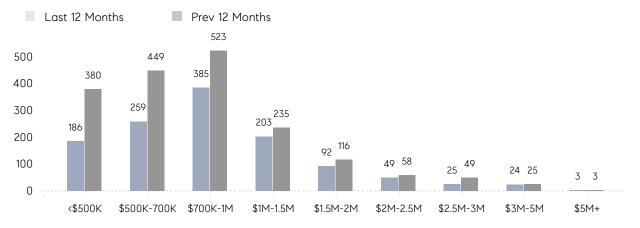
#### APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Hopatcong

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>3</b> Total Properties	<b>\$331K</b> Average Price	\$315K Median Price	<b>O</b> Total Properties	– Average Price	– Median Price
-87%	-10%	-12%	0%	-	-
Decrease From	Decrease From	Decrease From	Change From	Change From	Change From

Apr 2022

**Property Statistics** 

Apr 2022

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	-	23	-	
	% OF ASKING PRICE	-	106%		
	AVERAGE SOLD PRICE	-	\$352,142	-	
	# OF CONTRACTS	3	24	-87.5%	
	NEW LISTINGS	2	44	-95%	
Houses	AVERAGE DOM	-	23	-	
	% OF ASKING PRICE	-	106%		
	AVERAGE SOLD PRICE	-	\$352,142	-	
	# OF CONTRACTS	2	24	-92%	
	NEW LISTINGS	2	43	-95%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	0	1	0%	

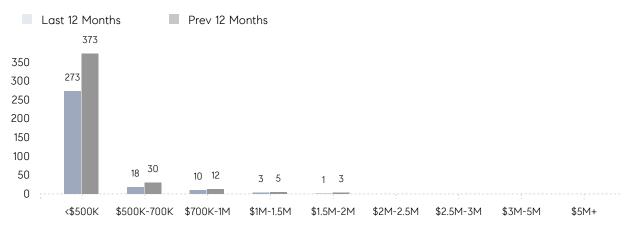
# Hopatcong

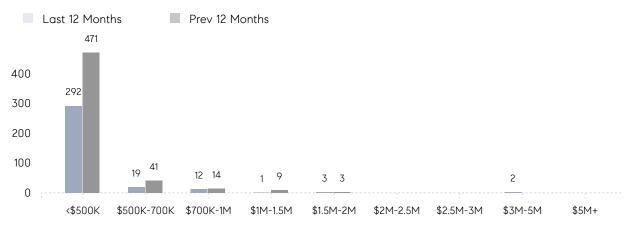
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

Compass New Jersey Market Report

# Irvington

APRIL 2023

UNDER CONTRACT

15 Total Properties



\$365K Median Price

-12% Decrease From

Apr 2022

30% m Increase From Apr 2022 26% Increase From Apr 2022 Properties

14

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

12% 8% Increase From Increa

\$332K

Average Price

> Increase From Apr 2022

\$335K

Median

Price

## **Property Statistics**

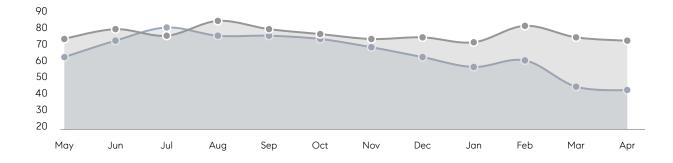
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$332,343	\$295,967	12.3%
	# OF CONTRACTS	15	17	-11.8%
	NEW LISTINGS	20	32	-37%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$332,343	\$295,967	12%
	# OF CONTRACTS	15	14	7%
	NEW LISTINGS	20	32	-37%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	0	0%

# Irvington

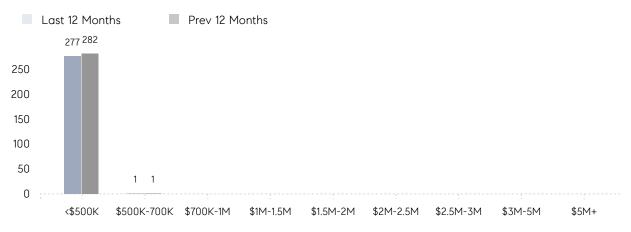
#### APRIL 2023

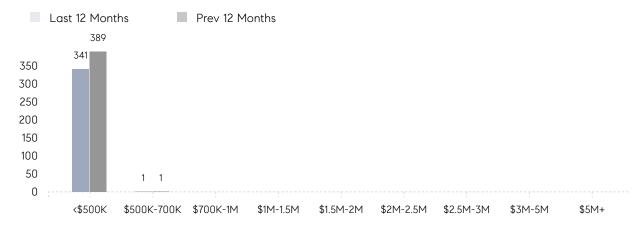
#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





Jersey City

APRIL 2023

UNDER CONTRACT

129 Total

Properties



\$579K Median Price

-33%

Apr 2022

-6% Decrease From Decrease From Apr 2022

-6% Decrease From Apr 2022

-49%

Properties

89

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-1% Decrease From

\$659K

Average

-2%

Price

Change From Apr 2022

\$620K

Median

Price

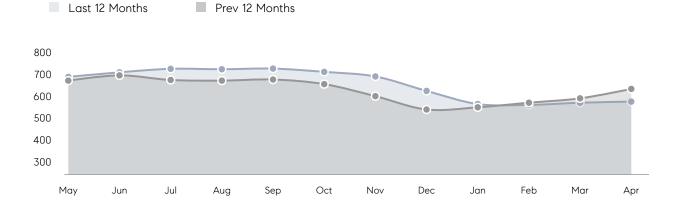
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	37	16%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,111	\$675,180	-2.4%
	# OF CONTRACTS	129	193	-33.2%
	NEW LISTINGS	210	328	-36%
Houses	AVERAGE DOM	51	33	55%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$670,750	\$810,328	-17%
	# OF CONTRACTS	21	25	-16%
	NEW LISTINGS	37	38	-3%
Condo/Co-op/TH	AVERAGE DOM	42	38	11%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$657,962	\$649,437	1%
	# OF CONTRACTS	108	168	-36%
	NEW LISTINGS	173	290	-40%

# Jersey City

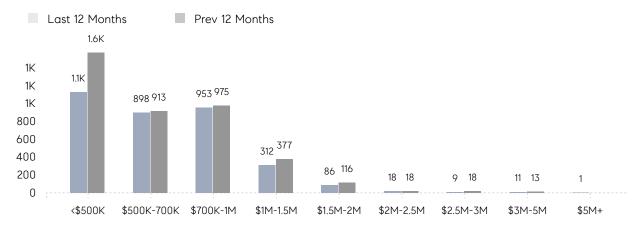
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



## Kearny

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$358K \$362K \$390K \$390K 4 1 Median Total Average Total Average Properties Price Price Properties Price -24% -24% 100% -23%

Increase From Apr 2022

Decrease From Decrease From Apr 2022 Apr 2022

-67% Decrease From

Apr 2022 Apr 2022

-30% Decrease From Decrease From Apr 2022

Median

Price

## **Property Statistics**

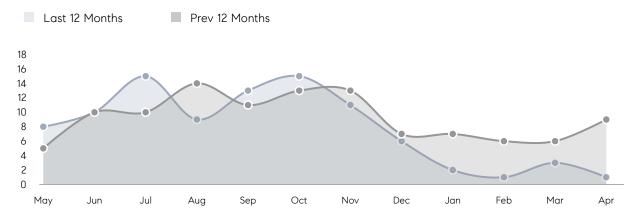
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	9	16	-44%
	% OF ASKING PRICE	111%	104%	
	AVERAGE SOLD PRICE	\$390,000	\$513,333	-24.0%
	# OF CONTRACTS	4	2	100.0%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$513,333	-
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	9	-	-
	% OF ASKING PRICE	111%	-	
	AVERAGE SOLD PRICE	\$390,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

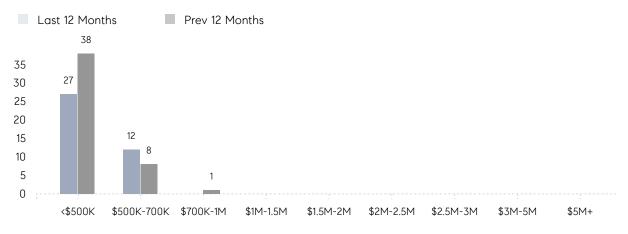
# Kearny

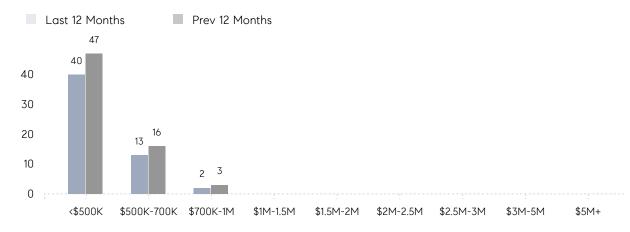
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Kenilworth

APRIL 2023

UNDER CONTRACT

6 Total Properties



Median Price

-14%

Decrease From Apr 2022

47% Increase From Apr 2022

38% Increase From Apr 2022

Properties -78%

2

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

32% 31% Increase From

\$672K

Average

Price

Increase From Apr 2022

\$672K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	41	43	-5%	
	% OF ASKING PRICE	102%	104%		
	AVERAGE SOLD PRICE	\$672,500	\$508,111	32.4%	
	# OF CONTRACTS	6	7	-14.3%	
	NEW LISTINGS	3	15	-80%	
Houses	AVERAGE DOM	41	43	-5%	
	% OF ASKING PRICE	102%	104%		
	AVERAGE SOLD PRICE	\$672,500	\$508,111	32%	
	# OF CONTRACTS	6	7	-14%	
	NEW LISTINGS	3	15	-80%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	_
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	0	0	0%	

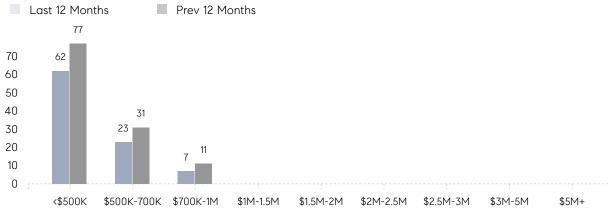
# Kenilworth

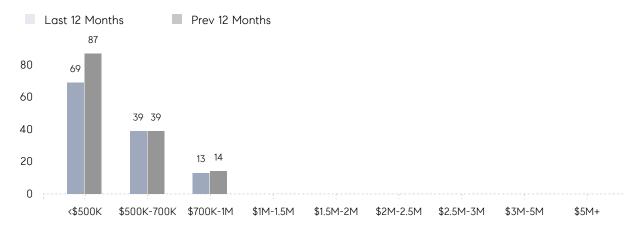
#### APRIL 2023

#### Monthly Inventory



## Contracts By Price Range





# Kinnelon

APRIL 2023

UNDER CONTRACT

15 Total Properties

\$699K \$724K Median Average Price

Price -28%

7% Increase From Apr 2022

-14% Decrease From Apr 2022

Decrease From

-29%

UNITS SOLD

5

Total

Properties

Decrease From Apr 2022 Apr 2022

Decrease From Decrease From Apr 2022

## **Property Statistics**

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	57	-16%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$632,500	\$977,857	-35.3%
	# OF CONTRACTS	15	14	7.1%
	NEW LISTINGS	18	18	0%
Houses	AVERAGE DOM	48	57	-16%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$632,500	\$977,857	-35%
	# OF CONTRACTS	15	14	7%
	NEW LISTINGS	18	18	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%



Price

-35%



\$575K Median Price

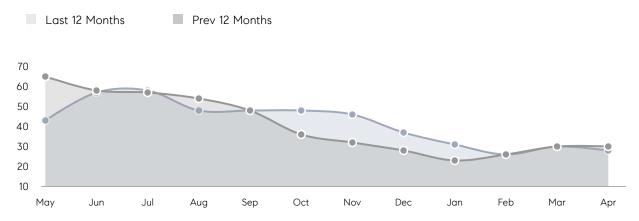
-34%

Compass New Jersey Monthly Market Insights

# Kinnelon

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

## Leonia

#### APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

5	<b>\$797K</b>	<b>\$849K</b>		\$630K	\$630K
<sup>Total</sup>	Average	Median		<sup>Average</sup>	Median
Properties	Price	Price		Price	Price
– <b>29%</b>	2%	16%	90/0	-12%	8%
Decrease From	Increase From	Increase From		Decrease From	Increase From

**Property Statistics** 

Apr 2022

Apr 2022

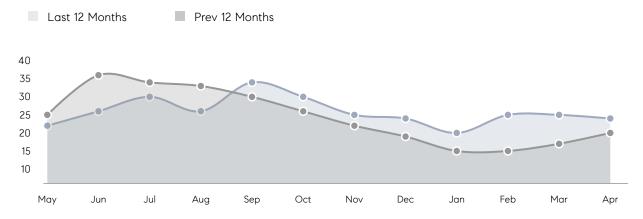
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$630,000	\$712,750	-11.6%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	9	-56%
Houses	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$630,000	\$712,750	-12%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	1	0%

161

# Leonia

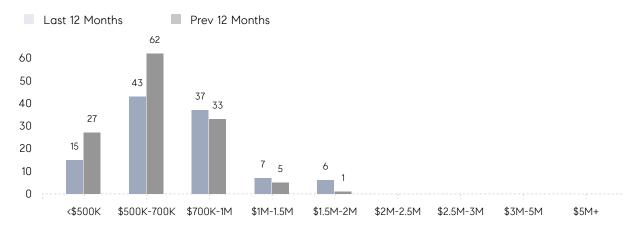
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Linden

#### APRIL 2023

21

Total

Properties

UNDER CONTRACT

UNITS SOLD

\$349K \$357K Median Average Price Price

-12% Decrease From Decrease From Apr 2022

-11% Apr 2022

Decrease From Apr 2022

-12%

-42%

13% Decrease From Increase From Apr 2022 Apr 2022

27% Increase From Apr 2022

\$547K

Median

Price

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$528,929	\$469,440	12.7%
	# OF CONTRACTS	21	24	-12.5%
	NEW LISTINGS	26	39	-33%
Houses	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$528,929	\$482,024	10%
	# OF CONTRACTS	16	23	-30%
	NEW LISTINGS	22	37	-41%
Condo/Co-op/TH	AVERAGE DOM	-	35	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$180,000	-
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	4	2	100%

163

14 Total Properties \$528K Average

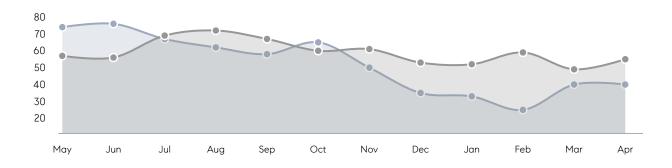
Price

# Linden

#### APRIL 2023

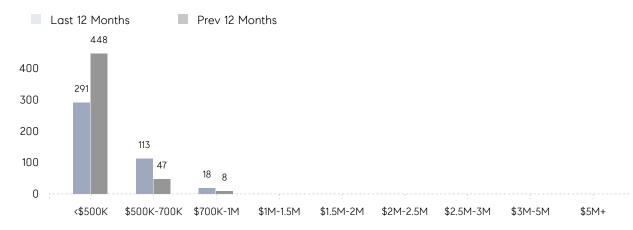
#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





# Little Ferry

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$405K \$394K \$417K 8 2 \$417K Median Median Total Average Total Average Price Properties Price Price Properties Price -14% -20% -10% -71% -13% -16% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From

**Property Statistics** 

Apr 2022

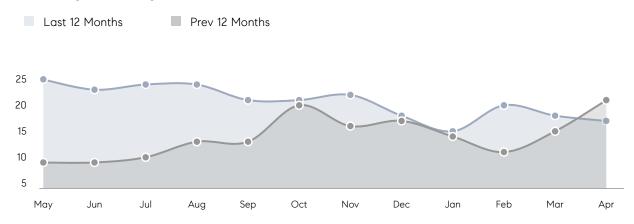
Apr 2022

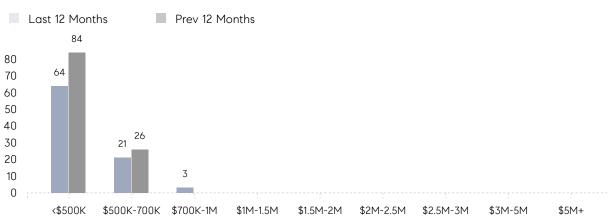
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	46	-22%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,500	\$477,986	-12.7%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	7	15	-53%
Houses	AVERAGE DOM	36	51	-29%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,500	\$507,667	-18%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	6	12	-50%
Condo/Co-op/TH	AVERAGE DOM	-	19	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$299,900	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	3	-67%

# Little Ferry

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Livingston

APRIL 2023

UNDER CONTRACT

30 Total Properties



\$1.2M Median Price

-33% Decrease From

Apr 2022

47% Increase From Apr 2022 66% Increase From Apr 2022 Total Properties

21

UNITS SOLD

-34% 25% Decrease From Apr 2022 Apr 2022

25% 11%

\$1.0M

Average

Price

Increase From Apr 2022

\$860K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	28	86%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$1,088,619	\$870,297	25.1%
	# OF CONTRACTS	30	45	-33.3%
	NEW LISTINGS	32	60	-47%
Houses	AVERAGE DOM	53	28	89%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$1,201,235	\$893,500	34%
	# OF CONTRACTS	28	38	-26%
	NEW LISTINGS	28	51	-45%
Condo/Co-op/TH	AVERAGE DOM	46	24	92%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$610,000	\$745,000	-18%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	4	9	-56%

Sources: Gar

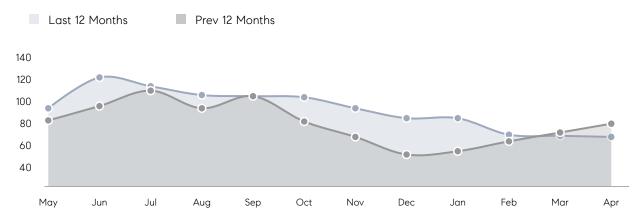
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167

# Livingston

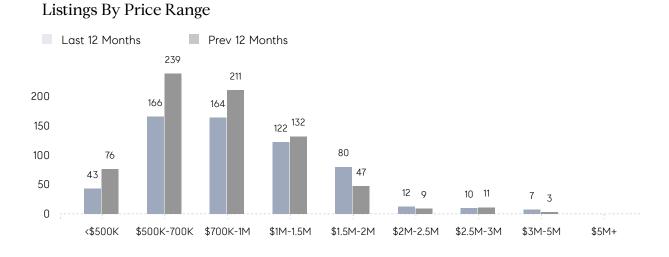
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



Lodi

#### APRIL 2023

UNDER CONTRACT

7 Total Properties



\$499K Median Price

75% Increase From Apr 2022 31% Increase From Apr 2022 36% Increase From Apr 2022 Properties

3

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

3% Increase From

Average

Price

-3% Decrease From Apr 2022

\$403K \$420K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	27	-30%
	% OF ASKING PRICE	97%	105%	
	AVERAGE SOLD PRICE	\$403,333	\$392,192	2.8%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	6	4	50%
Houses	AVERAGE DOM	26	31	-16%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$530,000	\$449,350	18%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	6	4	50%
Condo/Co-op/TH	AVERAGE DOM	4	14	-71%
	% OF ASKING PRICE	86%	105%	
	AVERAGE SOLD PRICE	\$150,000	\$201,667	-26%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

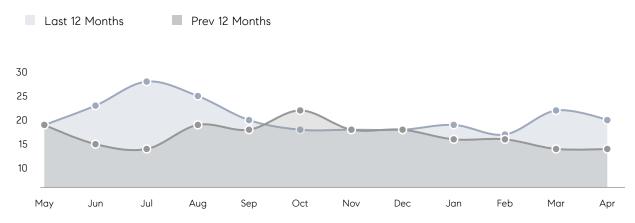
169

Compass New Jersey Monthly Market Insights

# Lodi

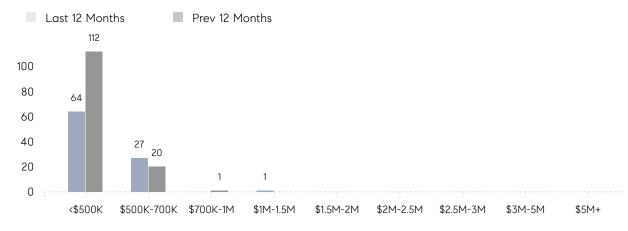
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Long Hill

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$699K \$664K \$681K \$689K 7 7 Median Median Total Average Total Average Price Properties Price Price Properties Price 12% 0% 0% 18% 43% 24% Change From Increase From Change From Increase From Increase From Increase From

## **Property Statistics**

Apr 2022

Apr 2022

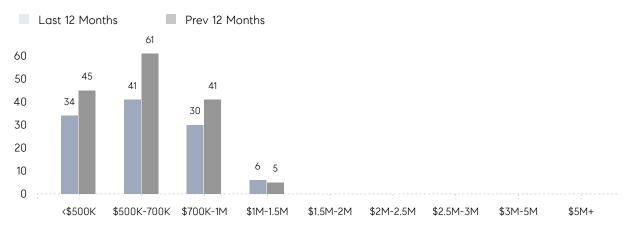
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	25	52%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$681,686	\$609,557	11.8%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	42	15	180%
	% OF ASKING PRICE	104%	110%	
	AVERAGE SOLD PRICE	\$719,133	\$669,380	7%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	12	10	20%
Condo/Co-op/TH	AVERAGE DOM	11	50	-78%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$457,000	\$460,000	-1%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%

# Long Hill

APRIL 2023

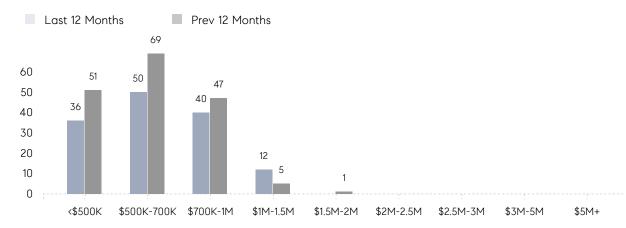
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Lyndhurst

APRIL 2023

UNDER CONTRACT

6 Total

Properties



\$444K Median Price

-25% Decrease From

Apr 2022

13% From Increase From Apr 2022 8% Increase From Apr 2022 Properties

Total

5

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

34% 32% Increase From

\$578K

Average Price

> Increase From Apr 2022

\$529K

Median

Price

## **Property Statistics**

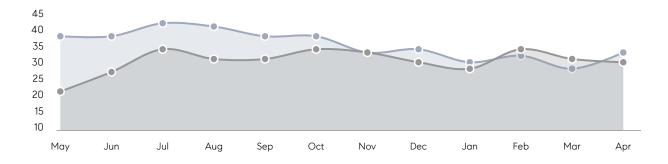
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	25	-24%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$578,180	\$432,917	33.6%
	# OF CONTRACTS	6	8	-25.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	19	25	-24%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$578,180	\$443,309	30%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	11	10	10%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$329,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	1	200%

# Lyndhurst

#### APRIL 2023

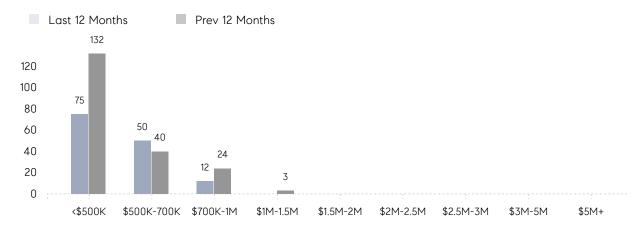
#### Monthly Inventory







### Contracts By Price Range



# Madison

#### APRIL 2023

UNDER CONTRACT

13 Total Properties



\$1.2M Median Price

-19% Decrease From

Apr 2022

36% Increase From Apr 2022 64% Increase From Apr 2022 -19%

13

Total

Properties

Decrease From Decrease Apr 2022 Apr 2022

UNITS SOLD

-29% -19% Decrease From Decrease

\$861K

Average Price

> Decrease From Apr 2022

\$735K

Median

Price

## **Property Statistics**

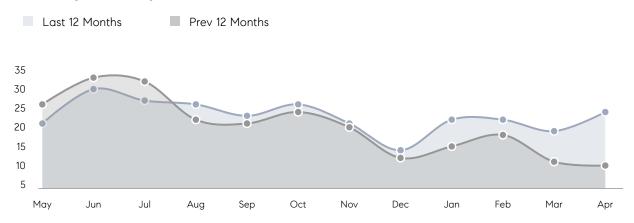
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$861,192	\$1,216,070	-29.2%
	# OF CONTRACTS	13	16	-18.7%
	NEW LISTINGS	22	17	29%
Houses	AVERAGE DOM	17	32	-47%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$980,750	\$1,385,426	-29%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	18	15	20%
Condo/Co-op/TH	AVERAGE DOM	16	17	-6%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$462,667	\$708,000	-35%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

175

# Madison

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Mahwah

APRIL 2023

UNDER CONTRACT

34 Total Properties



\$649K Median Price

-21%

-10% Decrease From Apr 2022

Decrease From Apr 2022

12% Increase From Apr 2022

Properties -30%

UNITS SOLD

21

Total

Decrease From Apr 2022 Apr 2022

45% 13% Increase From

\$868K

Average Price

> Increase From Apr 2022

\$505K

Median

Price

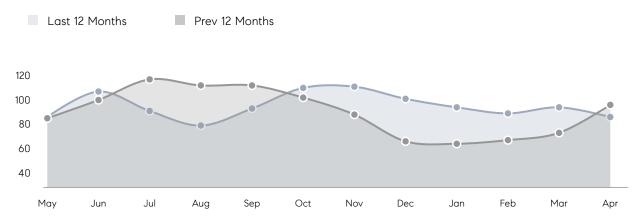
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	31	16%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$868,571	\$599,260	44.9%
	# OF CONTRACTS	34	43	-20.9%
	NEW LISTINGS	23	61	-62%
Houses	AVERAGE DOM	37	45	-18%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$1,521,250	\$842,831	80%
	# OF CONTRACTS	16	21	-24%
	NEW LISTINGS	12	27	-56%
Condo/Co-op/TH	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$466,923	\$477,475	-2%
	# OF CONTRACTS	18	22	-18%
	NEW LISTINGS	11	34	-68%

# Mahwah

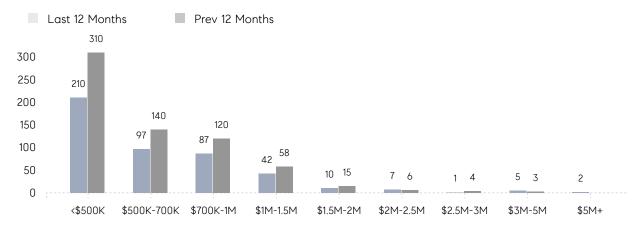
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Mantoloking

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

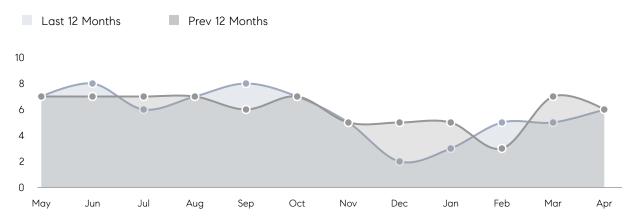
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	0	-
	% OF ASKING PRICE	-	113%	
	AVERAGE SOLD PRICE	-	\$3,585,000	-
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	-	0	-
	% OF ASKING PRICE	-	113%	
	AVERAGE SOLD PRICE	-	\$3,585,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

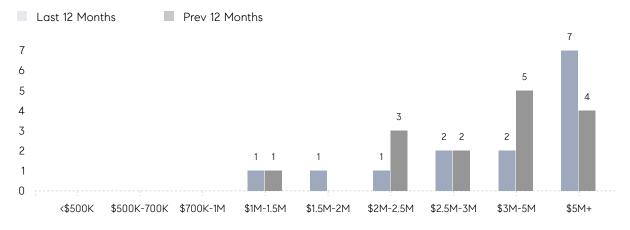
# Mantoloking

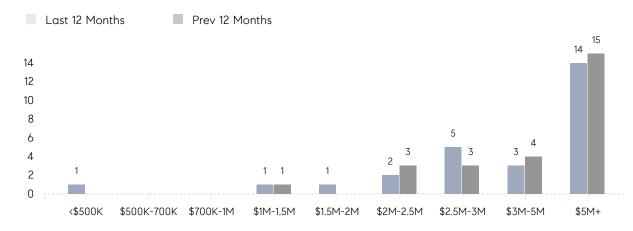
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Maplewood

APRIL 2023

UNDER CONTRACT

31 Total Properties



\$725K Median Price

-3% Decrease From Increase From Apr 2022

9% Apr 2022

23% Increase From Apr 2022

Properties -44%

18

Total

UNITS SOLD

Decrease From Apr 2022

12%

Increase From

Apr 2022

\$896K

Average

Price

7% Increase From Apr 2022

\$907K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	31	16	94%
	% OF ASKING PRICE	108%	114%	
	AVERAGE SOLD PRICE	\$896,750	\$803,175	11.7%
	# OF CONTRACTS	31	32	-3.1%
	NEW LISTINGS	32	40	-20%
Houses	AVERAGE DOM	32	12	167%
	% OF ASKING PRICE	110%	115%	
	AVERAGE SOLD PRICE	\$954,781	\$831,787	15%
	# OF CONTRACTS	25	25	0%
	NEW LISTINGS	26	34	-24%
Condo/Co-op/TH	AVERAGE DOM	18	71	-75%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$432,500	\$374,000	16%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	6	6	0%

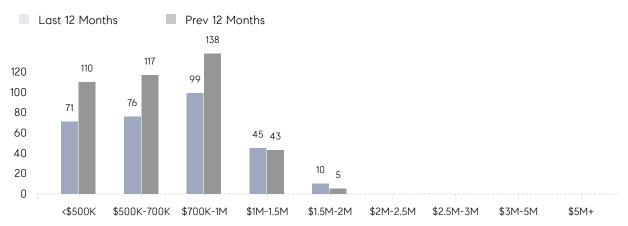
Compass New Jersey Monthly Market Insights

# Maplewood

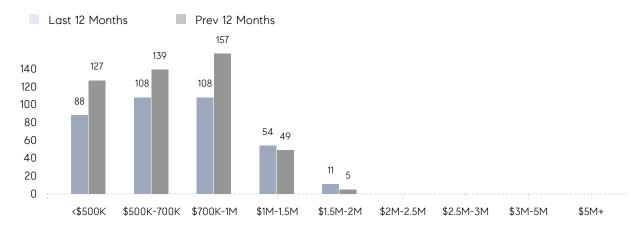
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Maywood

APRIL 2023

UNDER CONTRACT

7 Total Properties



Median Price

-56%

Apr 2022

-7% Apr 2022

-3% Decrease From Decrease From Decrease From Apr 2022

-44%

Properties

5

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-4% -6% Decrease From

Average Price

\$485K \$490K

Median

Price

Decrease From Apr 2022

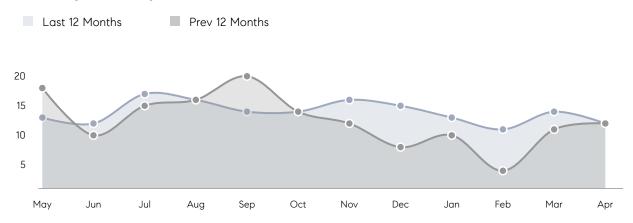
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	47	28	68%
	% OF ASKING PRICE	110%	105%	
	AVERAGE SOLD PRICE	\$485,600	\$507,111	-4.2%
	# OF CONTRACTS	7	16	-56.2%
	NEW LISTINGS	6	16	-62%
Houses	AVERAGE DOM	47	28	68%
	% OF ASKING PRICE	110%	105%	
	AVERAGE SOLD PRICE	\$485,600	\$507,111	-4%
	# OF CONTRACTS	7	16	-56%
	NEW LISTINGS	6	16	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

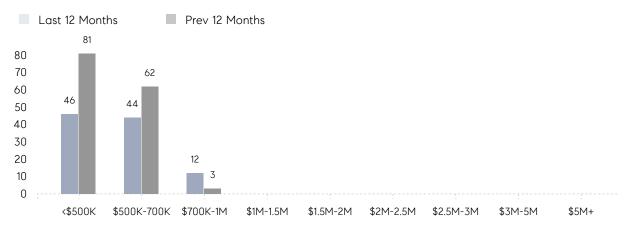
# Maywood

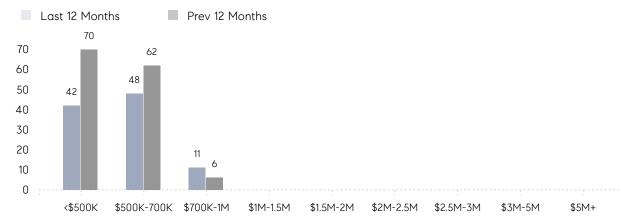
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Mendham Borough

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$589K Median Price

13%

Increase From Apr 2022

-10% -15% Decrease From Apr 2022

Decrease From Apr 2022

-40%

Properties

UNITS SOLD

3

Total

Decrease From Apr 2022 Apr 2022

-26% Decrease From

\$653K

Average

Price

-36% Decrease From Apr 2022

\$631K

Median

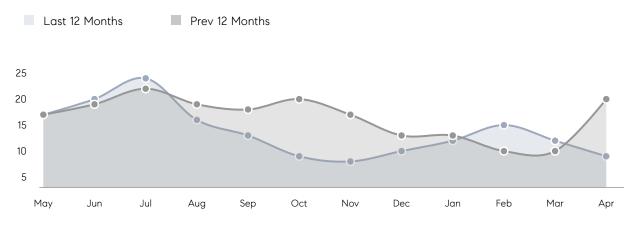
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	42	-71%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$653,667	\$881,000	-25.8%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	8	19	-58%
Houses	AVERAGE DOM	12	37	-68%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$810,000	\$1,130,000	-28%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	6	15	-60%
Condo/Co-op/TH	AVERAGE DOM	12	49	-76%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$575,500	\$507,500	13%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	2	4	-50%

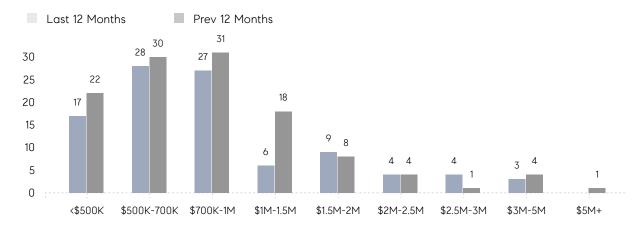
# Mendham Borough

APRIL 2023

#### Monthly Inventory







### Listings By Price Range

Contracts By Price Range

# Mendham Township

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$1.1M Median Price

13%

Increase From Apr 2022

-13% -14% Decrease From Apr 2022

Decrease From Apr 2022

-71%

Properties

UNITS SOLD

2

Total

Decrease From Increase From Apr 2022 Apr 2022

Price 9%

\$1.3M

Average

-3% Decrease From Apr 2022

\$1.3M

Median

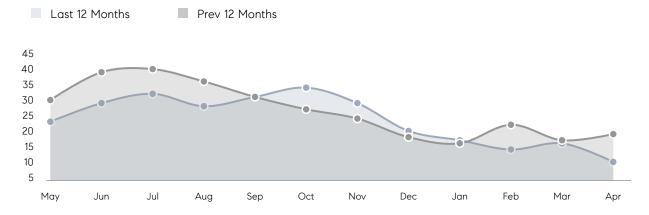
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	22	-73%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,337,000	\$1,225,000	9.1%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	4	15	-73%
Houses	AVERAGE DOM	6	22	-73%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,337,000	\$1,225,000	9%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	4	15	-73%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

# Mendham Township

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

# Metuchen Borough

APRIL 2023

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>4</b>	\$655K	\$592K	<b>3</b>	\$517K	\$551K
Total	Average	Median	Total	<sup>Average</sup>	Median
Properties	Price	Price	Properties	Price	Price
-50%	13%	-1%	0000	-12%	2%
Decrease From	Increase From	Decrease From		Decrease From	Increase From

## **Property Statistics**

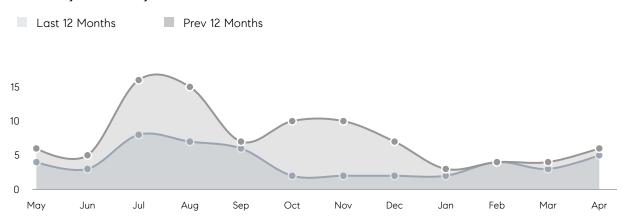
Apr 2022 Apr 2022 Apr 2022

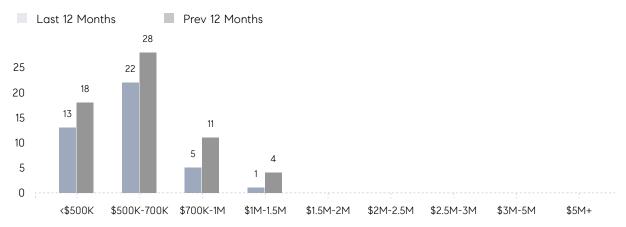
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	39	67	-42%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$517,000	\$590,750	-12.5%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	49	74	-34%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$500,000	\$642,900	-22%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	6	9	-33%
Condo/Co-op/TH	AVERAGE DOM	19	34	-44%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$551,000	\$330,000	67%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

# Metuchen Borough

APRIL 2023

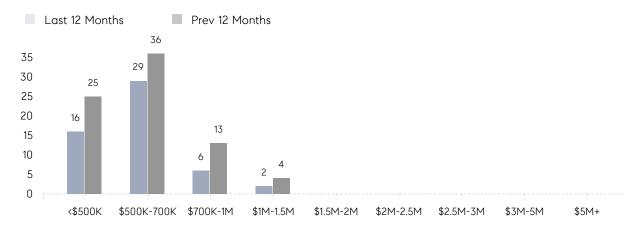
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Midland Park

APRIL 2023

UNDER CONTRACT

8

Total Properties



\$487K Median Price

33%

-2% Increase From Apr 2022 Apr 2022

-10% Decrease From Decrease From Apr 2022

-83%

1

Total

Properties

Decrease From Apr 2022 Apr 2022

UNITS SOLD

13% 9% Increase From

\$625K

Average

Price

Increase From Apr 2022

\$625K

Median

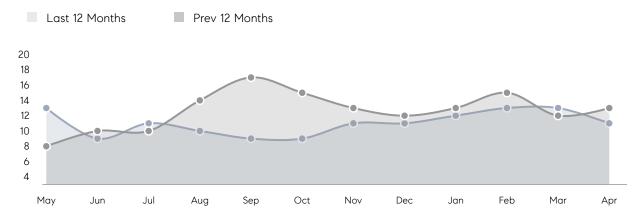
Price

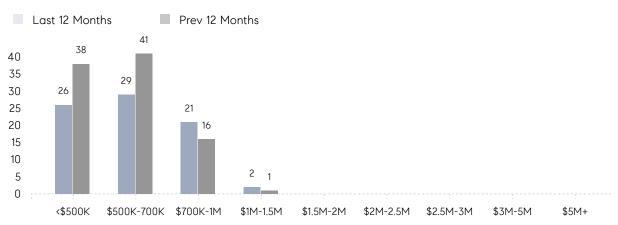
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	20	22	-9%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$625,000	\$553,059	13.0%
	# OF CONTRACTS	8	6	33.3%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	20	22	-9%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$625,000	\$553,059	13%
	# OF CONTRACTS	7	6	17%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Midland Park

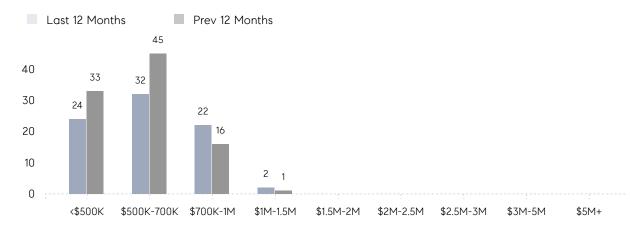
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Millburn

APRIL 2023

UNDER CONTRACT

8 Total Properties \$1.1M Average Price

\$1.1M Median Price

0%

-47%

Apr 2022

-6% Decrease From Decrease From Apr 2022

Change From Apr 2022

Properties 14%

UNITS SOLD

8

Total

Increase From Apr 2022

-16% -18% Decrease From

\$1.0M

Average Price

Apr 2022

Decrease From Apr 2022

\$1.0M

Median

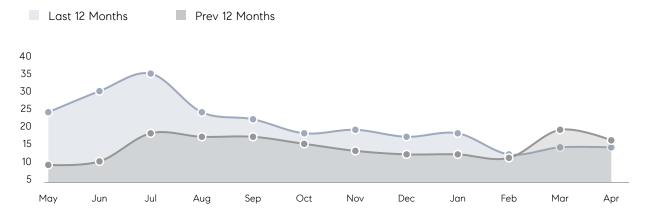
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	50	10	400%
	% OF ASKING PRICE	99%	109%	
	AVERAGE SOLD PRICE	\$1,099,750	\$1,311,755	-16.2%
	# OF CONTRACTS	8	15	-46.7%
	NEW LISTINGS	6	13	-54%
Houses	AVERAGE DOM	61	10	510%
	% OF ASKING PRICE	96%	109%	
	AVERAGE SOLD PRICE	\$1,200,167	\$1,311,755	-9%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	5	12	-58%
Condo/Co-op/TH	AVERAGE DOM	17	-	-
	% OF ASKING PRICE	106%	-	
	AVERAGE SOLD PRICE	\$798,500	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%

# Millburn

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Montclair

APRIL 2023

UNDER CONTRACT

44 Total Properties



\$1.0M Median Price

-37%

Decrease From Apr 2022

44% Increase From Apr 2022

41% Increase From Apr 2022 Properties

30

Total

Change From Apr 2022

UNITS SOLD

-13%

Decrease From

Apr 2022

\$1.0M

Average Price

> -37% Decrease From Apr 2022

\$736K

Median

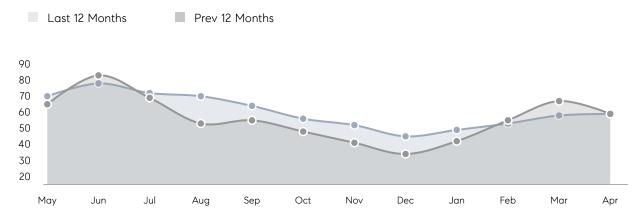
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	18	16	13%
	% OF ASKING PRICE	115%	130%	
	AVERAGE SOLD PRICE	\$1,000,992	\$1,152,672	-13.2%
	# OF CONTRACTS	44	70	-37.1%
	NEW LISTINGS	43	61	-30%
Houses	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	119%	138%	
	AVERAGE SOLD PRICE	\$1,399,210	\$1,392,050	1%
	# OF CONTRACTS	39	49	-20%
	NEW LISTINGS	41	49	-16%
Condo/Co-op/TH	AVERAGE DOM	20	17	18%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$403,667	\$366,143	10%
	# OF CONTRACTS	5	21	-76%
	NEW LISTINGS	2	12	-83%

# Montclair

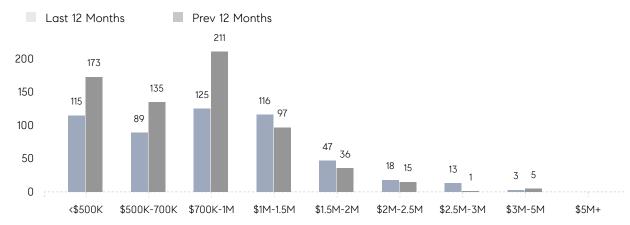
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Montvale

APRIL 2023

UNDER CONTRACT

9 Total Properties \$915K Average Price

-44% Decrease From Apr 2022

12% Increase From Apr 2022 6% Increase From Apr 2022

\$939K

Median

Price

-**37%** 

5

Total

Properties

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

13% 9% Increase From Increa

\$989K

Average Price

> Increase From Apr 2022

\$999K

Median

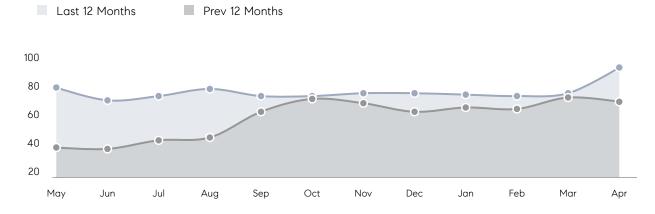
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	93	-77%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$989,031	\$877,938	12.7%
	# OF CONTRACTS	9	16	-43.7%
	NEW LISTINGS	31	16	94%
Houses	AVERAGE DOM	16	40	-60%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$1,168,167	\$791,333	48%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	29	125	-77%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$720,328	\$929,901	-23%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	21	4	425%

# Montvale

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Montville

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$736K \$724K \$699K \$732K 19 12 Median Median Total Average Total Average Price Properties Price Price Properties Price 11% 16% -5% 7% 8% -29% Decrease From Increase From Increase From Decrease From Increase From Increase From

### **Property Statistics**

Apr 2022

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	20	18	11%
	% OF ASKING PRICE	102%	108%	
	AVERAGE SOLD PRICE	\$736,092	\$661,576	11.3%
	# OF CONTRACTS	19	20	-5.0%
	NEW LISTINGS	27	35	-23%
Houses	AVERAGE DOM	23	18	28%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$983,143	\$715,580	37%
	# OF CONTRACTS	14	12	17%
	NEW LISTINGS	21	26	-19%
Condo/Co-op/TH	AVERAGE DOM	17	18	-6%
	% OF ASKING PRICE	102%	109%	
	AVERAGE SOLD PRICE	\$390,220	\$584,429	-33%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	6	9	-33%

# Montville

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

## Listings By Price Range



# Moonachie

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$559K Median Price

150%

Increase From Apr 2022 524%

490% Increase From Apr 2022 -50% Decrease Fro

Properties

1

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

594%

\$659K

Average

Price

594% Increase From Apr 2022

\$659K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	90	-83%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,000	\$94,950	594.0%
	# OF CONTRACTS	5	2	150.0%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	15	90	-83%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,000	\$94,950	594%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

# Moonachie

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Morris Plains

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$732K Median Price

0% Change From Apr 2022 12%

12% Increase From Apr 2022 -44%

Properties

5

Total

UNITS SOLD

Decrease From Change From Apr 2022 Apr 2022

-1%

\$693K

Average Price

0%

Decrease From Apr 2022

\$645K

Median

Price

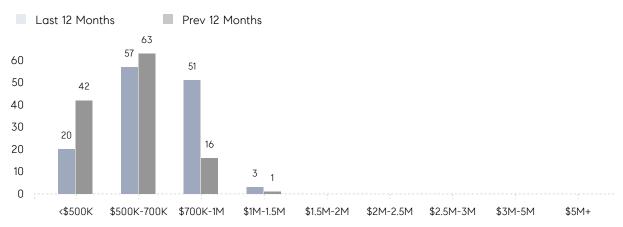
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	16	50%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$693,971	\$697,454	-0.5%
	# OF CONTRACTS	16	16	0.0%
	NEW LISTINGS	20	23	-13%
Houses	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$708,250	-
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	4	11	-64%
Condo/Co-op/TH	AVERAGE DOM	24	11	118%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$693,971	\$611,090	14%
	# OF CONTRACTS	11	6	83%
	NEW LISTINGS	16	12	33%

# Morris Plains

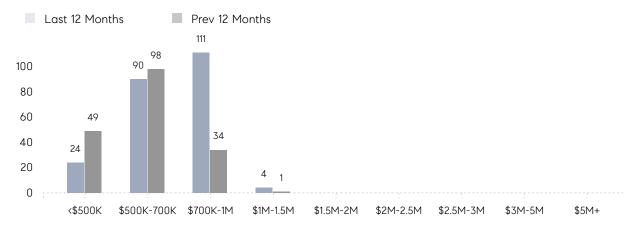
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Morris Township

APRIL 2023

UNDER CONTRACT

31 Total

Properties



\$719K Median Price

-16%

Apr 2022

-7% Decrease From Decrease From Apr 2022

-6% Decrease From Apr 2022

-64%

Properties

UNITS SOLD

9

Total

Decrease From Increase From Apr 2022 Apr 2022

11% 17%

Average

Price

**\$846K \$801K** 

Median

Price

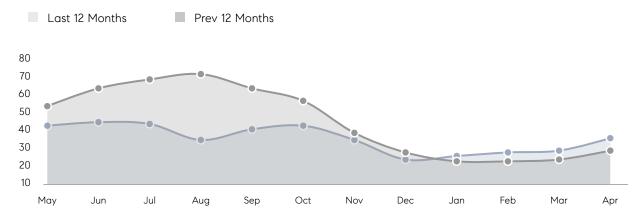
Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	19	126%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$846,778	\$764,557	10.8%
	# OF CONTRACTS	31	37	-16.2%
	NEW LISTINGS	40	44	-9%
Houses	AVERAGE DOM	57	13	338%
	% OF ASKING PRICE	102%	109%	
	AVERAGE SOLD PRICE	\$1,063,000	\$769,708	38%
	# OF CONTRACTS	19	25	-24%
	NEW LISTINGS	31	33	-6%
Condo/Co-op/TH	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$576,500	\$751,311	-23%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	9	11	-18%

# Morris Township

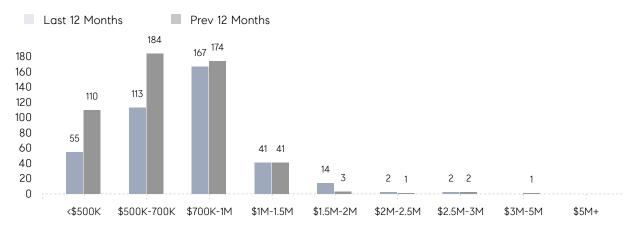
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## Morristown

APRIL 2023

UNDER CONTRACT

UNITS SOLD

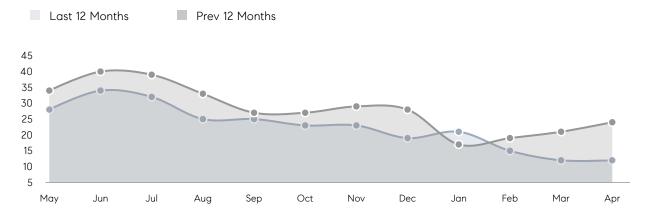
<b>13</b>	\$502K	\$485K	9	\$812K	<b>\$787K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-24%	-2%	<b>0%</b>	- <b>36%</b>	27%	<b>32%</b>
Decrease From	Decrease From	Change From	Decrease From	Increase From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

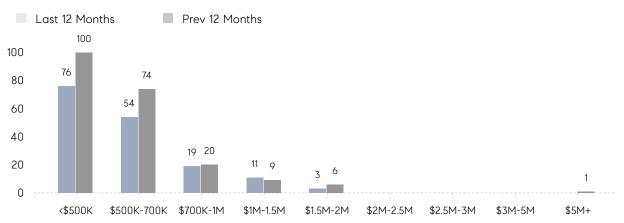
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	55	36	53%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$812,057	\$638,143	27.3%
	# OF CONTRACTS	13	17	-23.5%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	113	21	438%
	% OF ASKING PRICE	107%	106%	
	AVERAGE SOLD PRICE	\$1,012,505	\$738,875	37%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	27	56	-52%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$711,833	\$503,833	41%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	9	10	-10%

# Morristown

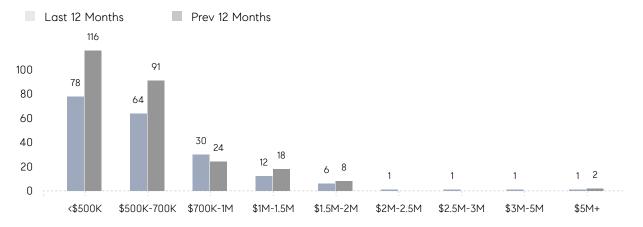
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Mount Arlington

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$399K Median Price

60% Increase From Apr 2022 10% Increase From Apr 2022 14% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Increase From Apr 2022 -6% 2% Decrease From Increa

\$363K

Average

Apr 2022

Price

Increase From Apr 2022

\$357K

Median

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	18	27	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$363,500	\$385,300	-5.7%
	# OF CONTRACTS	8	5	60.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	18	30	-40%
	% OF ASKING PRICE	94%	106%	
	AVERAGE SOLD PRICE	\$320,000	\$437,167	-27%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	18	22	-18%
	% OF ASKING PRICE	109%	102%	
	AVERAGE SOLD PRICE	\$407,000	\$307,500	32%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	1	0%

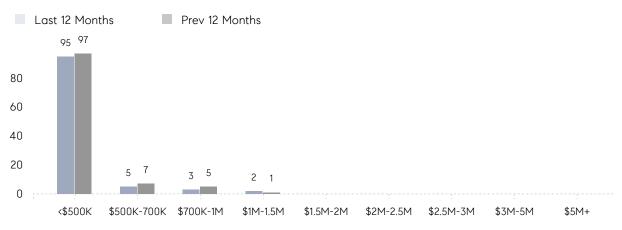
# Mount Arlington

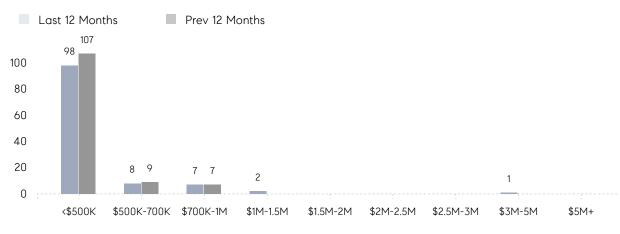
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

Compass New Jersey Market Report

# Mountain Lakes

APRIL 2023

4 Total

UNDER CONTRACT

UNITS SOLD

\$784K \$766K 2 Median Total Average Price Price Properties

-64% Decrease From Decrease From Apr 2022

Properties

-18% Apr 2022

-8% Decrease From Apr 2022

-50%	179%		
Decrease From	Increase F		
Apr 2022	Apr 2022		

179% Increase From

\$2.3M

Average

Price

Increase From Apr 2022

\$2.3M

Median

176%

Price

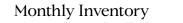
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	78	13	500%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$2,347,500	\$841,000	179.1%
	# OF CONTRACTS	4	11	-63.6%
	NEW LISTINGS	6	20	-70%
Houses	AVERAGE DOM	147	17	765%
	% OF ASKING PRICE	84%	104%	
	AVERAGE SOLD PRICE	\$3,775,000	\$887,500	325%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	9	10	-10%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$920,000	\$794,500	16%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	4	-50%

Compass New Jersey Monthly Market Insights

# Mountain Lakes

APRIL 2023







### Contracts By Price Range





# Mountainside

APRIL 2023

UNDER CONTRACT

8 Total



Median Price

-20%

Properties

Apr 2022

-8% -11% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-64%

Properties

UNITS SOLD

4

Total

-6% Decrease From Apr 2022 Apr 2022

-10% Decrease From

**\$848K \$761K** 

Average

Price

Median

Price

Decrease From Apr 2022

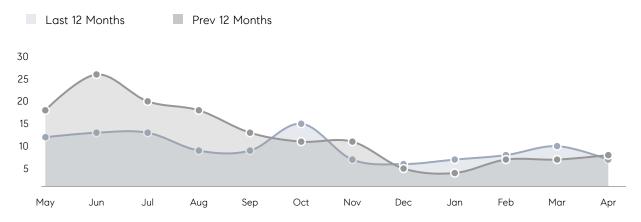
## **Property Statistics**

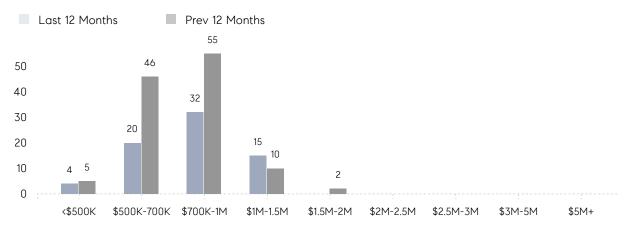
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$848,000	\$906,930	-6.5%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	5	11	-55%
Houses	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$848,000	\$906,930	-6%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

# Mountainside

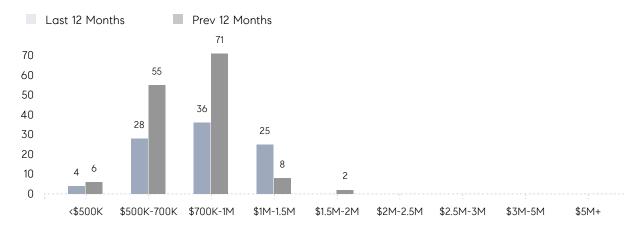
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## New Milford

APRIL 2023

UNDER CONTRACT

8 Total

Properties

\$568K Average Price

\$534K Median Price

-58% Decrease From Apr 2022 6% Increase From Apr 2022 10% Increase From Apr 2022 Properties

10

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

15% Increase From

\$610K

Average

Price

Increase From Apr 2022

\$602K

Median

Price

4%

## **Property Statistics**

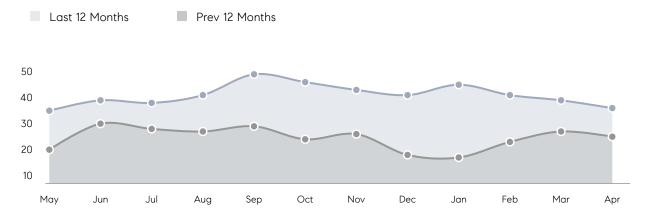
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	14	40	-65%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$610,200	\$531,653	14.8%
	# OF CONTRACTS	8	19	-57.9%
	NEW LISTINGS	7	18	-61%
Houses	AVERAGE DOM	14	34	-59%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$629,111	\$552,441	14%
	# OF CONTRACTS	7	16	-56%
	NEW LISTINGS	7	16	-56%
Condo/Co-op/TH	AVERAGE DOM	19	90	-79%
	% OF ASKING PRICE	90%	97%	
	AVERAGE SOLD PRICE	\$440,000	\$354,950	24%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	0	2	0%

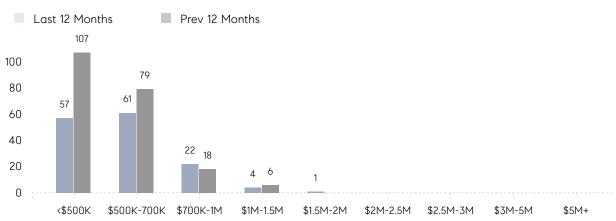
Compass New Jersey Monthly Market Insights

## New Milford

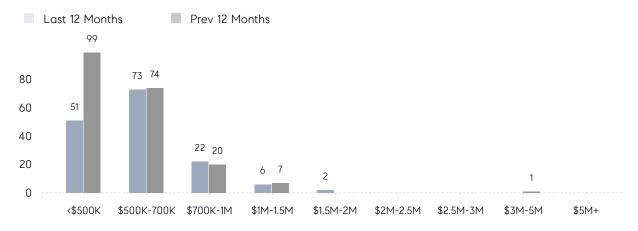
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# New Providence

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$924K Median Price

23% Increase From

Apr 2022

22% Increase From Apr 2022 19% Increase From Apr 2022 -67%

Properties

4

Total

UNITS SOLD

Decrease From Decrease Apr 2022 Apr 2022

-20% -25% Decrease From Decrease I

**\$741**K

Average

Price

Decrease From Apr 2022

\$697K

Median

Price

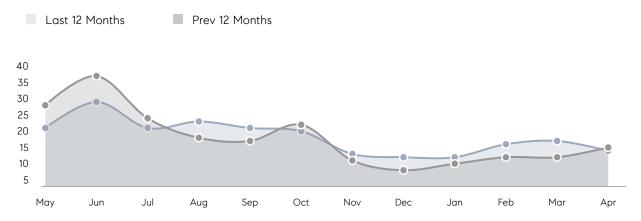
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	10	50%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$741,250	\$931,007	-20.4%
	# OF CONTRACTS	16	13	23.1%
	NEW LISTINGS	16	18	-11%
Houses	AVERAGE DOM	15	10	50%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$741,250	\$931,007	-20%
	# OF CONTRACTS	15	12	25%
	NEW LISTINGS	14	17	-18%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	1	100%

# New Providence

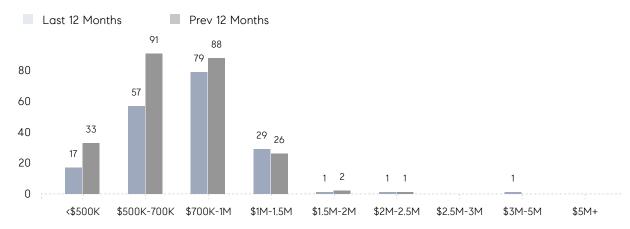
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## Newark

#### APRIL 2023

UNDER CONTRACT

67 Total Properties



\$359K Median Price

20% Increase From

Apr 2022

14% Increase From Apr 2022

10% Increase From Apr 2022 Properties

34

Total

UNITS SOLD

Decrease From Change F Apr 2022 Apr 2022

-1% Change From

\$337K

Average Price

> 1% Increase From Apr 2022

\$345K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	49	55	-11%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$337,323	\$339,315	-0.6%
	# OF CONTRACTS	67	56	19.6%
	NEW LISTINGS	56	89	-37%
Houses	AVERAGE DOM	65	61	7%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$343,978	\$355,991	-3%
	# OF CONTRACTS	54	46	17%
	NEW LISTINGS	49	69	-29%
Condo/Co-op/TH	AVERAGE DOM	15	42	-64%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$323,409	\$297,067	9%
	# OF CONTRACTS	13	10	30%
	NEW LISTINGS	7	20	-65%

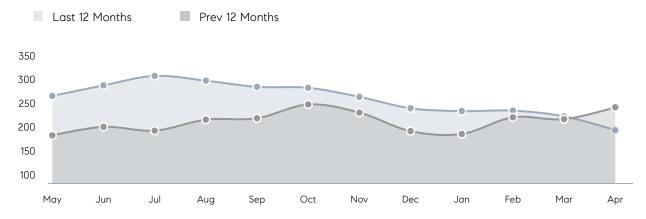
219

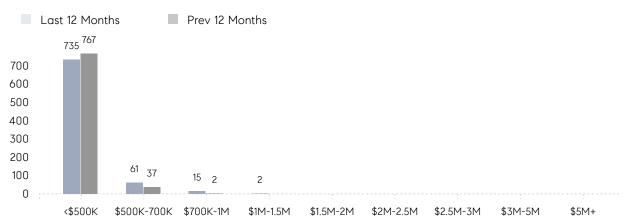
Compass New Jersey Monthly Market Insights

# Newark

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

## Last 12 Months Prev 12 Months 1.0K 1K 940 600 400

#### Listings By Price Range

400 200 9<sup>3</sup> 66 2<sup>1</sup> 4 3 1 (\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

# North Arlington

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$460K Median Price

75% Increase From Apr 2022 2% Increase From Apr 2022 3% Increase From Apr 2022 Properties

3

Total

UNITS SOLD

Change From Apr 2022 -5% -3% Decrease From Decreas

\$464K \$474K

Average

Apr 2022

Price

Median

Price

Decrease From Apr 2022

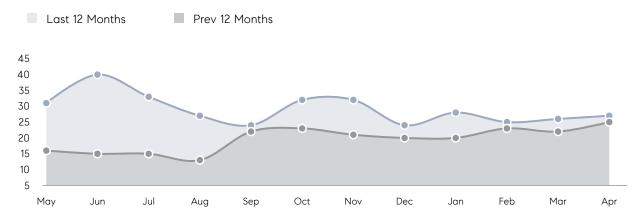
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$464,667	\$486,667	-4.5%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$464,667	\$486,667	-5%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
		Ŭ	0	0,0

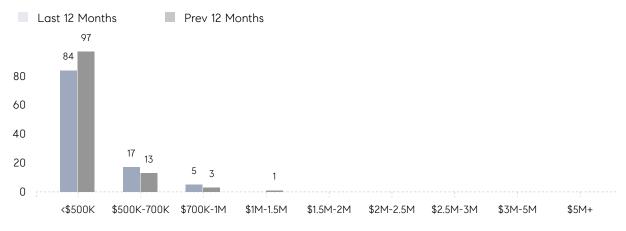
# North Arlington

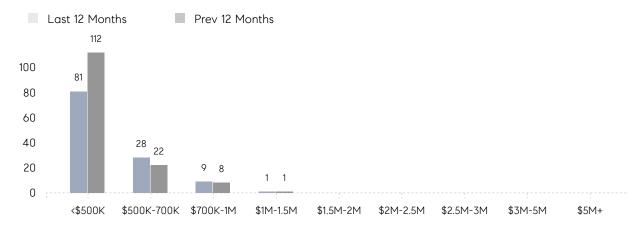
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# North Bergen

APRIL 2023

UNDER CONTRACT

27 Total

Properties

\$468K Average Price

Median Price

6%

\$419K

-4% Decrease From Apr 2022

10% Increase From Apr 2022

Increase From Apr 2022 -54%

Properties

UNITS SOLD

17

Total

Decrease From [ Apr 2022

-8% Decrease From Apr 2022

Average

Price

\$468K \$309K

Median

-37%

Price

Decrease From Apr 2022

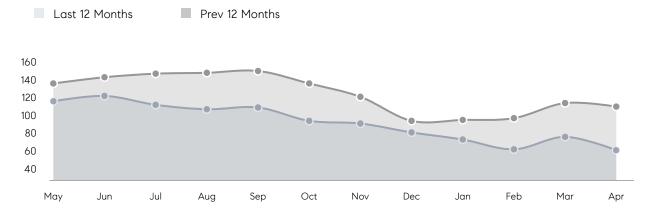
## **Property Statistics**

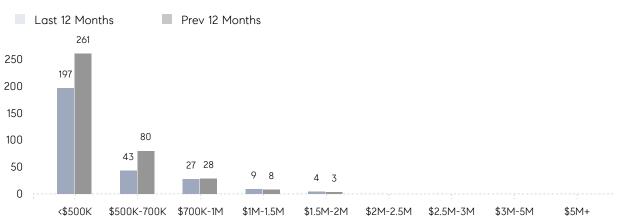
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	37	16%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$468,676	\$509,100	-7.9%
	# OF CONTRACTS	27	28	-3.6%
	NEW LISTINGS	36	41	-12%
Houses	AVERAGE DOM	42	36	17%
	% OF ASKING PRICE	94%	100%	
	AVERAGE SOLD PRICE	\$442,500	\$593,025	-25%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	43	38	13%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$476,731	\$468,816	2%
	# OF CONTRACTS	18	19	-5%
	NEW LISTINGS	29	33	-12%

# North Bergen

APRIL 2023

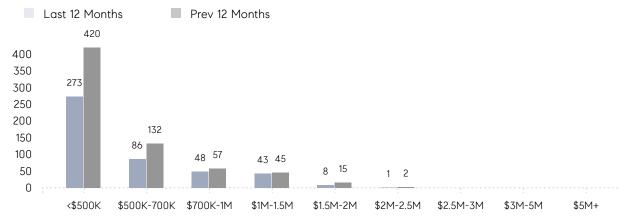
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# North Caldwell

APRIL 2023

UNDER CONTRACT

8 Total Properties

-11%

\$1.0M Average Price

Price -10%

Decrease From Apr 2022

Decrease From Decr Apr 2022 Apr 2

-3% Decrease From Apr 2022

\$869K

Median

Price

100%

Properties

6

Total

UNITS SOLD

Increase From Increase F Apr 2022 Apr 2022

19% Increase From

\$942K

Average

Price

-17% Decrease From Apr 2022

\$652K

Median

Price

## **Property Statistics**

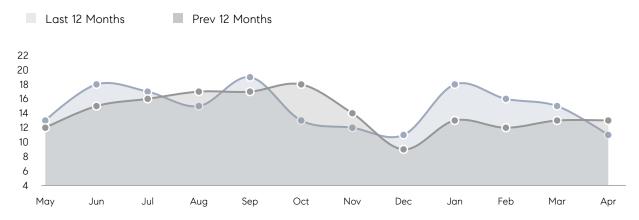
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	55	74	-26%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$942,167	\$793,333	18.8%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	3	10	-70%
Houses	AVERAGE DOM	79	61	30%
	% OF ASKING PRICE	98%	110%	
	AVERAGE SOLD PRICE	\$1,138,500	\$815,000	40%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	AVERAGE DOM	8	100	-92%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$549,500	\$750,000	-27%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

Compass New Jersey Monthly Market Insights

# North Caldwell

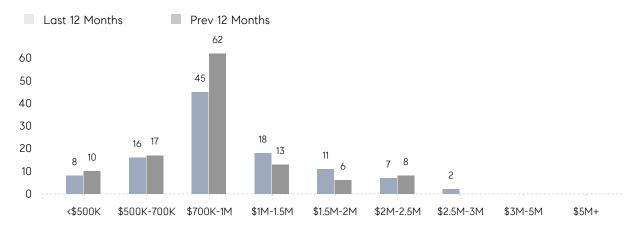
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# North Plainfield

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$424K Median Price

100% Increase From

Apr 2022

22% Increase From Apr 2022 20% Increase From Apr 2022 Properties

10

Total

UNITS SOLD

-29% 9% Decrease From Increase F Apr 2022 Apr 2022

9% 1% Increase From Chan

\$376K

Average

Price

Change From Apr 2022

\$394K

Median

Price

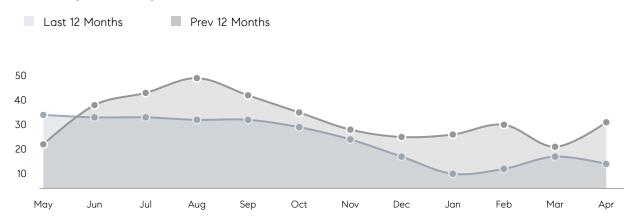
## **Property Statistics**

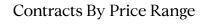
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	52	-12%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$376,900	\$345,679	9.0%
	# OF CONTRACTS	16	8	100.0%
	NEW LISTINGS	19	21	-10%
Houses	AVERAGE DOM	42	60	-30%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$422,375	\$406,250	4%
	# OF CONTRACTS	14	6	133%
	NEW LISTINGS	14	16	-12%
Condo/Co-op/TH	AVERAGE DOM	62	33	88%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$195,000	\$194,250	0%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	5	5	0%

# North Plainfield

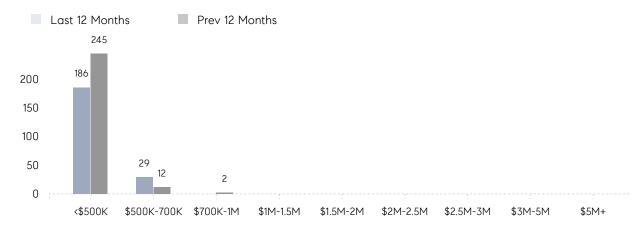
APRIL 2023

### Monthly Inventory









# Northvale

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>3</b>	\$885K	<b>\$759K</b>	1	\$530K	\$530K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-77%	53%	41%	-80%	-18%	-9%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

## **Property Statistics**

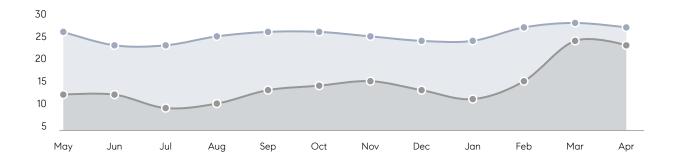
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	157	55	185%
	% OF ASKING PRICE	96%	104%	
	AVERAGE SOLD PRICE	\$530,000	\$644,600	-17.8%
	# OF CONTRACTS	3	13	-76.9%
	NEW LISTINGS	1	9	-89%
Houses	AVERAGE DOM	157	55	185%
	% OF ASKING PRICE	96%	104%	
	AVERAGE SOLD PRICE	\$530,000	\$644,600	-18%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	0	4	0%

# Northvale

#### APRIL 2023

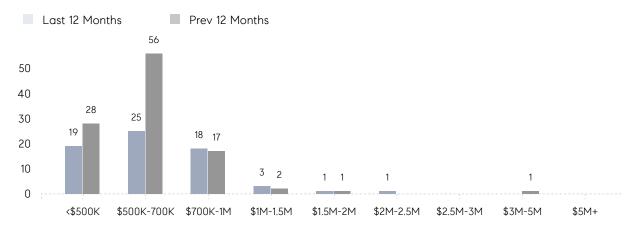
#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



# Norwood

APRIL 2023

UNDER CONTRACT

UNITS SOLD

5	\$759K	\$599K	<b>4</b>	\$610K	\$595K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-37%	0%	-24%	-50%	-14%	-11%
Decrease From	Change From	Decrease From	Decrease From	Decrease From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

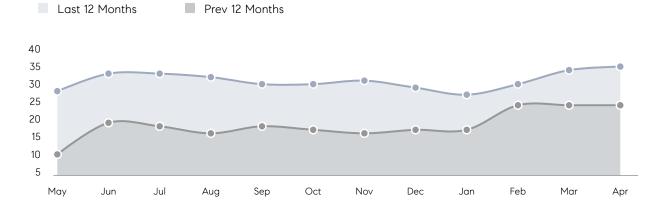
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	31	15	107%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$610,750	\$706,236	-13.5%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	46	15	207%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$582,000	\$689,984	-16%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	1	6	-83%
Condo/Co-op/TH	AVERAGE DOM	17	17	0%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$639,500	\$820,000	-22%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

# Norwood

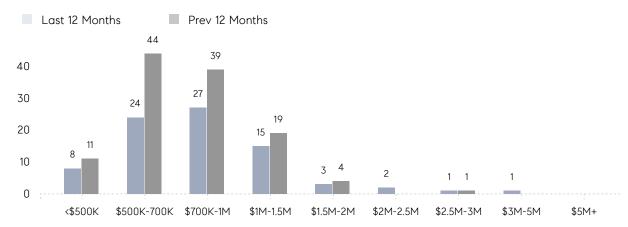
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Nutley

#### APRIL 2023

UNDER CONTRACT

33 Total Properties



\$550K Median Price

-30% Decrease From Apr 2022

8% Increase From Apr 2022

15% Increase From Apr 2022

Total Properties

20

UNITS SOLD

5% Increase From Apr 2022 Apr 2022

4% Increase From

Average Price

\$529K

-2% Decrease From Apr 2022

\$515K

Median

Price

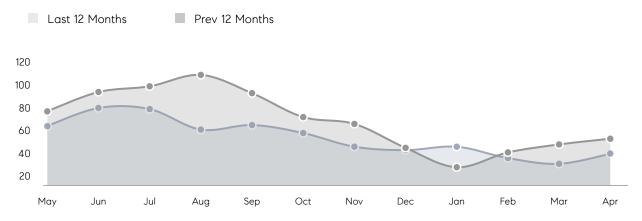
## **Property Statistics**

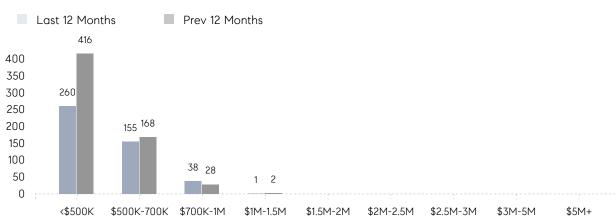
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	19	42%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$529,000	\$509,642	3.8%
	# OF CONTRACTS	33	47	-29.8%
	NEW LISTINGS	37	53	-30%
Houses	AVERAGE DOM	32	15	113%
	% OF ASKING PRICE	104%	109%	
	AVERAGE SOLD PRICE	\$582,133	\$556,413	5%
	# OF CONTRACTS	25	35	-29%
	NEW LISTINGS	24	39	-38%
Condo/Co-op/TH	AVERAGE DOM	12	32	-62%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$369,600	\$334,250	11%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	13	14	-7%

# Nutley

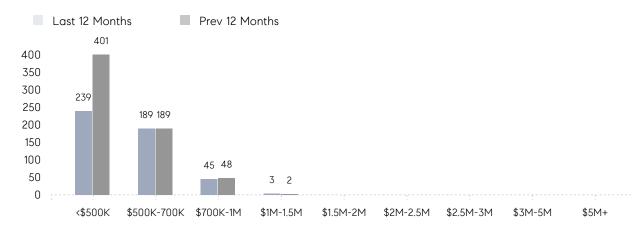
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Oakland

APRIL 2023

UNDER CONTRACT

UNITS SOLD

10

Total

Properties

\$670K \$649K 17 Median Total Average Properties Price Price 18% 12%

-29% Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

11%

Increase From Apr 2022 Apr 2022

2% Increase From

\$680K \$692K

Average Price

1%

Median

Price

Increase From Apr 2022

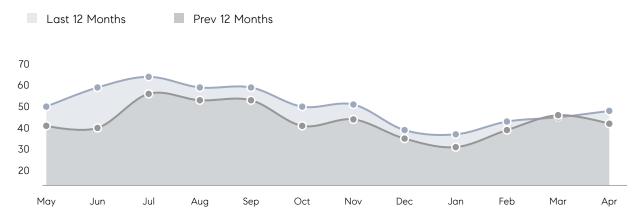
## **Property Statistics**

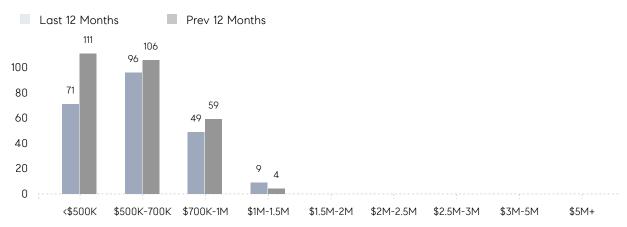
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$680,185	\$671,944	1.2%
	# OF CONTRACTS	17	24	-29.2%
	NEW LISTINGS	21	24	-12%
Houses	AVERAGE DOM	40	31	29%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$706,883	\$671,944	5%
	# OF CONTRACTS	15	24	-37%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	25	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$439,900	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	4	3	33%

# Oakland

#### APRIL 2023

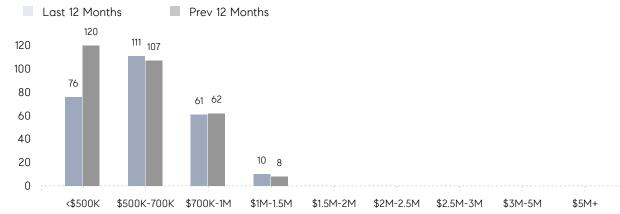
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Old Tappan

APRIL 2023

UNDER CONTRACT

9 Total Properties \$1.1M Average Price

\$899K Median Price

-40% Decrease From Apr 2022

29% 9% Increase From Apr 2022 Apr 20

Increase From Apr 2022 Properties 57%

UNITS SOLD

11

Total

Increase From Decrease Apr 2022 Apr 2022

-7% -23% Decrease From Decrease R

\$1.1M

Average Price

> Decrease From Apr 2022

\$961K

Median

Price

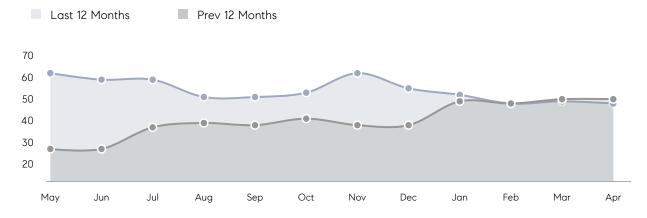
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	65	-38%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,105,916	\$1,189,429	-7.0%
	# OF CONTRACTS	9	15	-40.0%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	2	54	-96%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$2,189,000	\$1,287,667	70%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	43	131	-67%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$997,607	\$600,000	66%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	1	5	-80%

# Old Tappan

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Oradell

#### APRIL 2023

UNDER CONTRACT

6 Total

Properties

\$598K Average Price

-5%

Apr 2022

\$554K Median Price

0% Change From Apr 2022

4% Decrease From

Increase From Apr 2022

Properties 60%

UNITS SOLD

8

Total

Increase From Apr 2022 Apr 2022

-5% Increase From

**\$834K \$732K** 

Average Price

7%

Median

Price

Decrease From Apr 2022

## **Property Statistics**

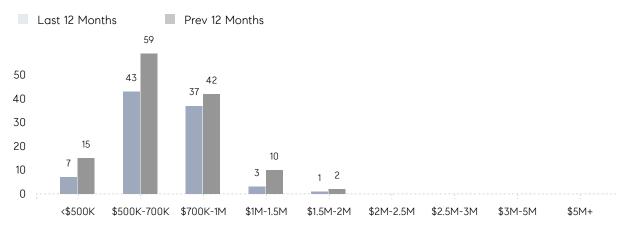
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$834,500	\$780,400	6.9%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	5	12	-58%
Houses	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$834,500	\$780,400	7%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	5	12	-58%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Oradell

#### APRIL 2023

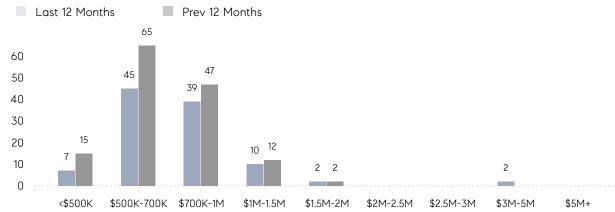
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Orange

APRIL 2023

UNDER CONTRACT

6 Total

Properties

Apr 2022

**\$342K** Average Price

\$374K Median Price

-50% Decrease From

2% n Increase From Apr 2022 25% Increase From Apr 2022 -80%

Properties

3

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

82% Increase From Apr 2022

\$510K

Median

Price

\$415K

Average

55%

Price

## **Property Statistics**

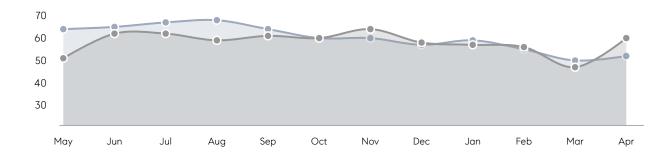
Apr 2023 Apr 2022 % Change Overall AVERAGE DOM 12 59 -80% % OF ASKING PRICE 109% 102% AVERAGE SOLD PRICE \$415,000 \$267,393 55.2% **# OF CONTRACTS** 6 12 -50.0% NEW LISTINGS 13 29 -55% Houses AVERAGE DOM 12 38 -68% % OF ASKING PRICE 109% 110% AVERAGE SOLD PRICE \$415,000 \$299.444 39% **# OF CONTRACTS** 4 10 -60% -37% NEW LISTINGS 12 19 Condo/Co-op/TH AVERAGE DOM 92 \_ % OF ASKING PRICE \_ 89% AVERAGE SOLD PRICE \$219,317 \_ \_ **# OF CONTRACTS** 2 2 0% NEW LISTINGS 1 10 -90%

# Orange

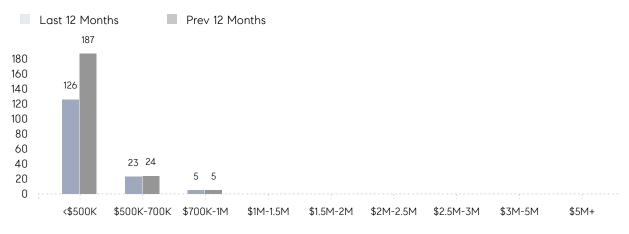
#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





# Palisades Park

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$760K Median Price

8% Increase From

Apr 2022

41% Increase From Apr 2022 45% Increase From Apr 2022 -60% Decrease Fr

Properties

4

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

18% 9% Increase From Increa

Average

Price

**\$864K \$905K** 

Median

Price

Increase From Apr 2022

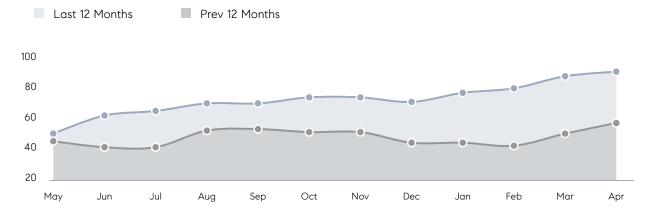
## **Property Statistics**

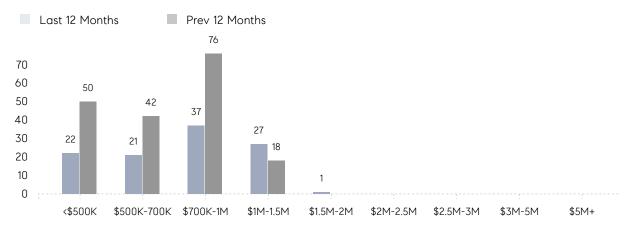
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	65	-42%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$864,750	\$735,000	17.7%
	# OF CONTRACTS	13	12	8.3%
	NEW LISTINGS	16	16	0%
Houses	AVERAGE DOM	57	18	217%
	% OF ASKING PRICE	94%	104%	
	AVERAGE SOLD PRICE	\$732,500	\$712,500	3%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	20	77	-74%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$997,000	\$740,625	35%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	14	15	-7%

# Palisades Park

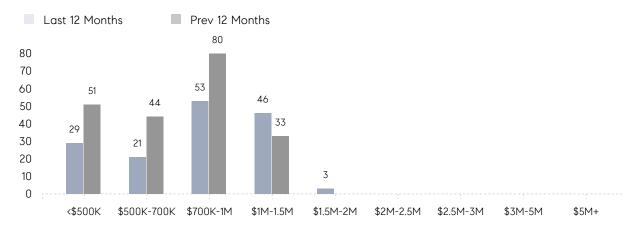
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Paramus

APRIL 2023

UNDER CONTRACT

16 Total Properties \$1.0M Average Price

\$819K Median Price

-43% Decrease From Increase From Apr 2022

3% Apr 2022

-9% Decrease From Apr 2022

-39% Decrease From Apr 2022

UNITS SOLD

11

Total

Properties

8% Increase From Apr 2022

-8% Decrease From Apr 2022

\$715K

Median

Price

\$839K

Average Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	40	-15%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$839,000	\$777,361	7.9%
	# OF CONTRACTS	16	28	-42.9%
	NEW LISTINGS	29	39	-26%
Houses	AVERAGE DOM	34	35	-3%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$839,000	\$870,321	-4%
	# OF CONTRACTS	15	28	-46%
	NEW LISTINGS	28	37	-24%
Condo/Co-op/TH	AVERAGE DOM	-	57	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$452,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	2	-50%

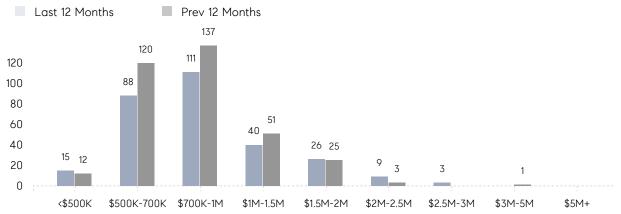
# Paramus

#### APRIL 2023

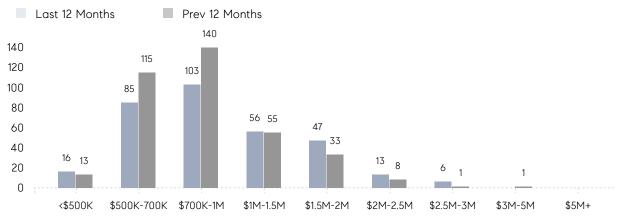
#### Monthly Inventory

Last 12 Months Prev 12 Months





## Contracts By Price Range



## Listings By Price Range

# Park Ridge

APRIL 2023

UNDER CONTRACT

UNITS SOLD

9	\$675K	\$629K	<b>3</b>	<b>\$841K</b>	<b>\$740K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-50%	-3%	-3%	-57%	20%	41%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Apr 2022					

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	15	-27%
	% OF ASKING PRICE	111%	102%	
	AVERAGE SOLD PRICE	\$841,667	\$701,857	19.9%
	# OF CONTRACTS	9	18	-50.0%
	NEW LISTINGS	9	15	-40%
Houses	AVERAGE DOM	11	16	-31%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$1,045,000	\$873,200	20%
	# OF CONTRACTS	8	13	-38%
	NEW LISTINGS	9	11	-18%
Condo/Co-op/TH	AVERAGE DOM	11	13	-15%
	% OF ASKING PRICE	126%	103%	
	AVERAGE SOLD PRICE	\$435,000	\$273,500	59%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	4	0%

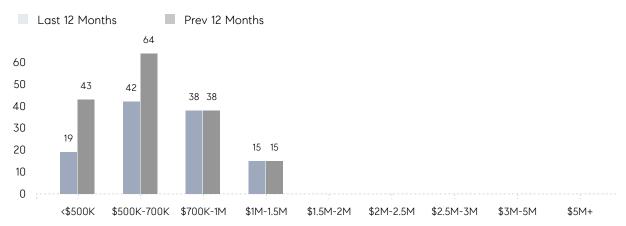
# Park Ridge

APRIL 2023

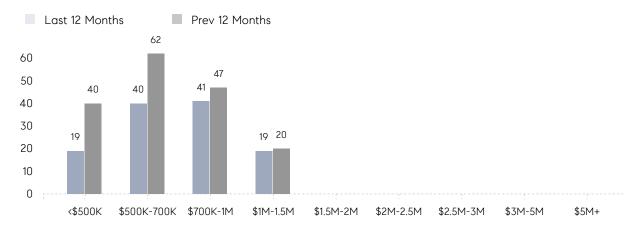
#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



# Parsippany

APRIL 2023

UNDER CONTRACT

37 Total Properties



\$499K Median Price

12% Increase From Apr 2022

3% Increase From Apr 2022

11% Increase From Apr 2022

Properties

25

Total

UNITS SOLD

-37% Decrease From Increase From Apr 2022 Apr 2022

11%

Average

Price

\$504K \$450K

Median

Price

9%

Increase From Apr 2022

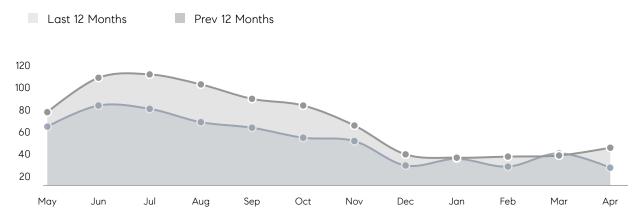
## **Property Statistics**

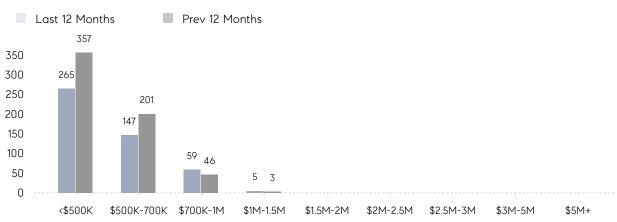
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	23	43%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$504,440	\$452,994	11.4%
	# OF CONTRACTS	37	33	12.1%
	NEW LISTINGS	32	46	-30%
Houses	AVERAGE DOM	34	25	36%
	% OF ASKING PRICE	103%	108%	
	AVERAGE SOLD PRICE	\$622,318	\$504,088	23%
	# OF CONTRACTS	28	22	27%
	NEW LISTINGS	26	30	-13%
Condo/Co-op/TH	AVERAGE DOM	32	16	100%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$253,950	\$277,000	-8%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	6	16	-62%

# Parsippany

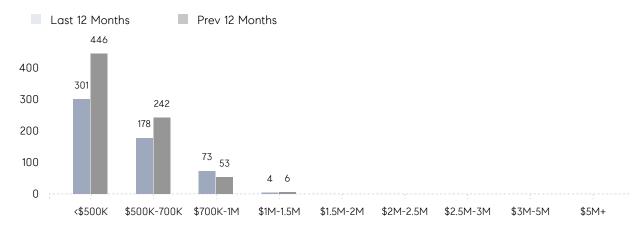
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Passaic

#### APRIL 2023

UNDER CONTRACT

10 Total Properties



\$274K Median Price

0%

25% Increase From Apr 2022 -5% Decrease From Apr 2022

Change From Apr 2022 -50%

Properties

UNITS SOLD

3

Total

Decrease From Decrease Apr 2022 Apr 2022

-32% -27% Decrease From Decrease

Median

Price

\$246K \$230K

Average Price

> Decrease From Apr 2022

## **Property Statistics**

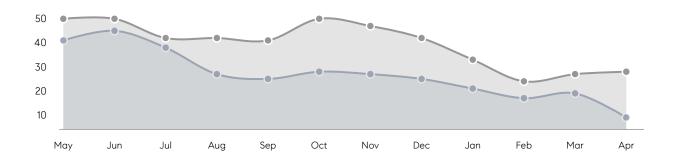
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	32	-50%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$246,333	\$364,333	-32.4%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	3	16	-81%
Houses	AVERAGE DOM	-	51	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$437,000	-
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	103%	111%	
	AVERAGE SOLD PRICE	\$246,333	\$291,667	-16%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	1	7	-86%

# Passaic

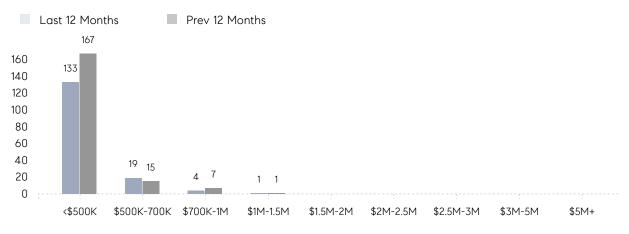
#### APRIL 2023

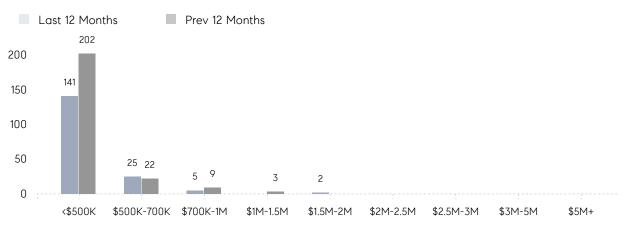
#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





### Listings By Price Range

Compass New Jersey Market Report

## Paterson

APRIL 2023

UNDER CONTRACT

28 Total Properties



\$362K Median Price

-39% Decrease From Apr 2022

2% Increase From Apr 2022 4% Increase From Apr 2022 -58%

Properties

UNITS SOLD

18

Total

Decrease From Increase From Apr 2022 Apr 2022

21% Increase From Apr 2022

Median

Price

\$400K

\$379K

Average Price

3%

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	134	48	179%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$379,383	\$366,940	3.4%
	# OF CONTRACTS	28	46	-39.1%
	NEW LISTINGS	23	51	-55%
Houses	AVERAGE DOM	140	47	198%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$392,876	\$377,066	4%
	# OF CONTRACTS	19	36	-47%
	NEW LISTINGS	16	33	-52%
Condo/Co-op/TH	AVERAGE DOM	27	60	-55%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$150,000	\$289,980	-48%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	7	18	-61%

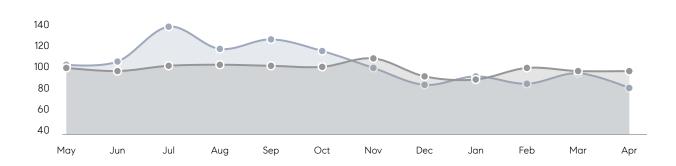
Sources: Garden State MLS, Hudson MLS, NJ MLS

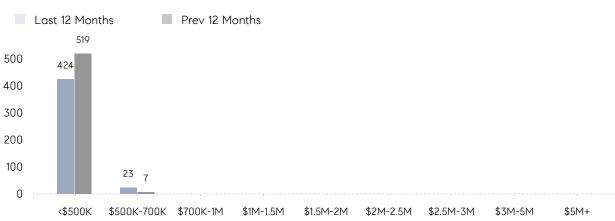
## Paterson

#### APRIL 2023

### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range

### Listings By Price Range



# Peapack Gladstone

APRIL 2023

UNDER CONTRACT

UNITS SOLD

1	\$450K	\$450K	0	_	_
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-87%	-46%	-40%	0%	-	_
Decrease From Apr 2022	Decrease From Apr 2022	Decrease From Apr 2022	Change From Apr 2022	Change From Apr 2022	Change From Apr 2022

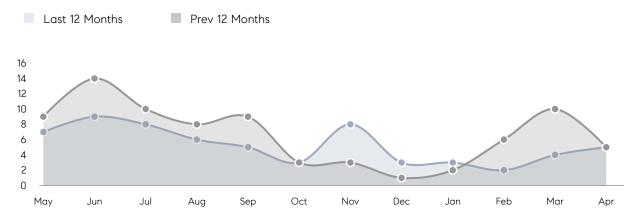
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$760,000	-
	# OF CONTRACTS	1	8	-87.5%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$760,000	-
	# OF CONTRACTS	1	8	-87%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Peapack Gladstone

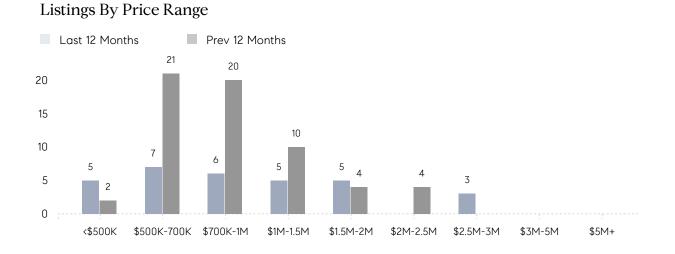
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



# Plainfield

APRIL 2023

UNDER CONTRACT

18

Total Properties **\$442K \$424K** Average Price

Median Price

0%

6% Increase From Apr 2022

4% Increase From Apr 2022

Change From Apr 2022

Properties -9%

UNITS SOLD

31

Total

5% Decrease From Increase From Apr 2022 Apr 2022

5% Increase From Apr 2022

Median

Price

\$400K

\$416K

Average Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	66	40	65%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$416,226	\$395,479	5.2%
	# OF CONTRACTS	18	17	5.9%
	NEW LISTINGS	28	36	-22%
Houses	AVERAGE DOM	67	40	68%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$417,600	\$395,479	6%
	# OF CONTRACTS	18	16	13%
	NEW LISTINGS	26	33	-21%
Condo/Co-op/TH	AVERAGE DOM	28	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$375,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	2	3	-33%

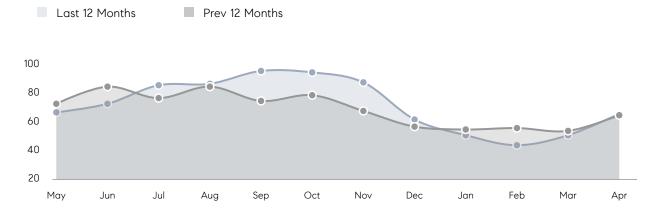
257

Compass New Jersey Monthly Market Insights

# Plainfield

#### APRIL 2023

### Monthly Inventory



### Contracts By Price Range





# Rahway

APRIL 2023

UNDER CONTRACT

UNITS SOLD

28	\$403K	\$405K	7	\$352K	\$333K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-24%	5%	2%	-74%	-14%	-19%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	24	17%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$352,571	\$410,370	-14.1%
	# OF CONTRACTS	28	37	-24.3%
	NEW LISTINGS	20	38	-47%
Houses	AVERAGE DOM	32	24	33%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$346,600	\$415,500	-17%
	# OF CONTRACTS	25	32	-22%
	NEW LISTINGS	17	32	-47%
Condo/Co-op/TH	AVERAGE DOM	19	24	-21%
	% OF ASKING PRICE	110%	102%	
	AVERAGE SOLD PRICE	\$367,500	\$387,800	-5%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	6	-50%

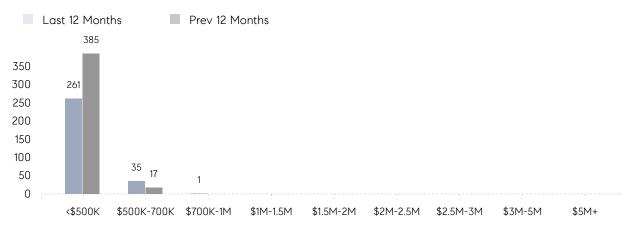
# Rahway

### APRIL 2023

### Monthly Inventory



### Contracts By Price Range





## Ramsey

APRIL 2023

Decrease From

Apr 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Apr 2022

Change From

Apr 2022

Change From

Apr 2022

\$788K \$661K \$692K \$645K 10 14 Median Total Median Total Average Average Properties Price Price Properties Price Price -10% -50% 7% -7% 0% 1%

Decrease From

Apr 2022

Property Statistics

Increase From

Apr 2022

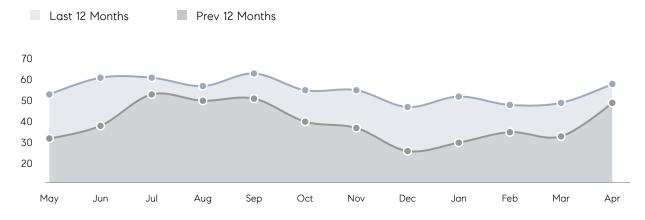
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	20	22	-9%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$692,921	\$691,103	0.3%
	# OF CONTRACTS	10	20	-50.0%
	NEW LISTINGS	20	37	-46%
Houses	AVERAGE DOM	23	18	28%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$843,999	\$862,855	-2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	14	25	-44%
Condo/Co-op/TH	AVERAGE DOM	15	31	-52%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$420,980	\$347,600	21%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	6	12	-50%

Compass New Jersey Monthly Market Insights

## Ramsey

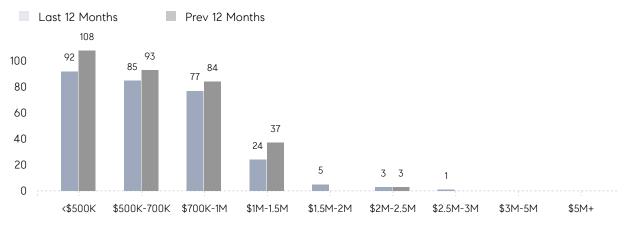
### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



# Randolph

APRIL 2023

UNDER CONTRACT

UNITS SOLD

14

Total

29<br/>Total<br/>Properties\$629K<br/>Average<br/>Price\$599K<br/>Median<br/>Price-6%2%-4%

Decrease From Apr 2022

L /O Increase From Apr 2022

Decrease From Apr 2022 Properties

-33% 0% Decrease From Apr 2022 Change From Apr 2022

11% Increase From Apr 2022

Median

Price

\$748K

\$690K

Average

Price

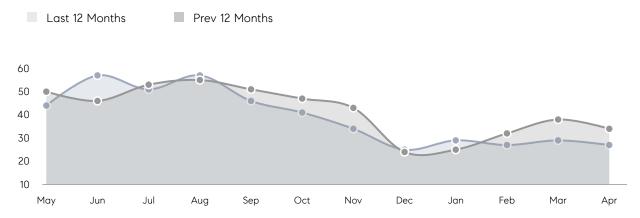
### **Property Statistics**

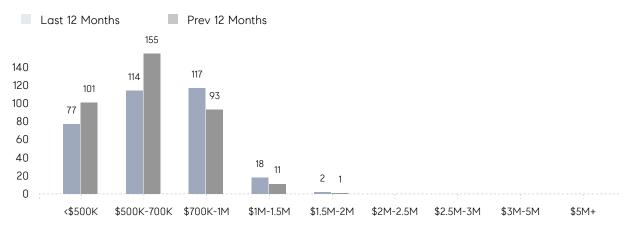
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	19	-16%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$690,571	\$690,267	0.0%
	# OF CONTRACTS	29	31	-6.5%
	NEW LISTINGS	36	33	9%
Houses	AVERAGE DOM	12	17	-29%
	% OF ASKING PRICE	107%	107%	
	AVERAGE SOLD PRICE	\$695,250	\$735,167	-5%
	# OF CONTRACTS	24	28	-14%
	NEW LISTINGS	31	27	15%
Condo/Co-op/TH	AVERAGE DOM	36	34	6%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$662,500	\$420,867	57%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	5	6	-17%

# Randolph

APRIL 2023

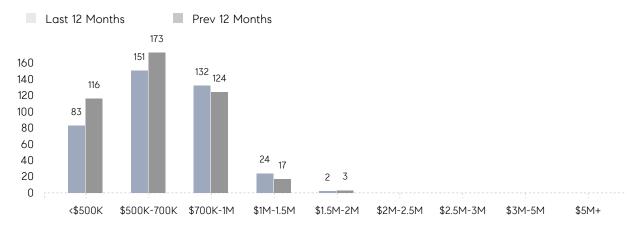
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Raritan Township

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$444K Median Price

-70%

Apr 2022

4% Decrease From Increase From Apr 2022

-15% Decrease From Apr 2022

-76%

Properties

9

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-16% -14% Decrease From

\$448K \$440K

Average Price

Median

Price

Decrease From Apr 2022

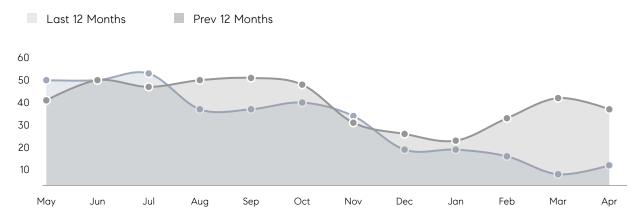
### **Property Statistics**

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	16	19	-16%	
	% OF ASKING PRICE	107%	105%		
	AVERAGE SOLD PRICE	\$448,667	\$535,108	-16.2%	
	# OF CONTRACTS	10	33	-69.7%	
	NEW LISTINGS	14	31	-55%	
Houses	AVERAGE DOM	10	23	-57%	
	% OF ASKING PRICE	112%	106%		
	AVERAGE SOLD PRICE	\$623,333	\$688,316	-9%	
	# OF CONTRACTS	6	20	-70%	
	NEW LISTINGS	8	25	-68%	
Condo/Co-op/TH	AVERAGE DOM	19	15	27%	
	% OF ASKING PRICE	104%	104%		
	AVERAGE SOLD PRICE	\$361,333	\$373,389	-3%	
	# OF CONTRACTS	4	13	-69%	
	NEW LISTINGS	6	6	0%	

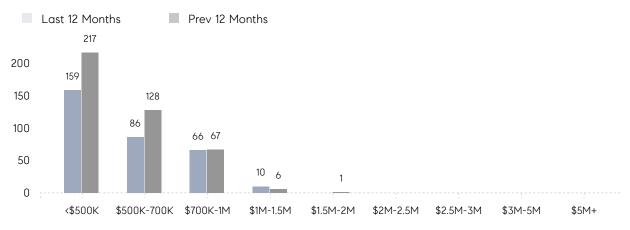
# Raritan Township

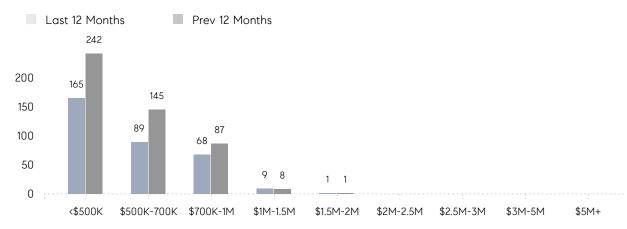
APRIL 2023

### Monthly Inventory



### Contracts By Price Range





# Ridgefield

APRIL 2023

UNDER CONTRACT

4 Total Properties

\$787K Average Price

\$824K Median Price

-56% Decrease From Apr 2022

26% Increase From Apr 2022

56% Increase From Apr 2022

-91% Decrease From Apr 2022

Properties

UNITS SOLD

1

Total

-6% Apr 2022

-6% Decrease From Decrease From Apr 2022

\$580K

Median

Price

\$580K

Average

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	63	-83%
	% OF ASKING PRICE	127%	103%	
	AVERAGE SOLD PRICE	\$580,000	\$619,091	-6.3%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	4	7	-43%
Houses	AVERAGE DOM	11	63	-83%
	% OF ASKING PRICE	127%	103%	
	AVERAGE SOLD PRICE	\$580,000	\$619,091	-6%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

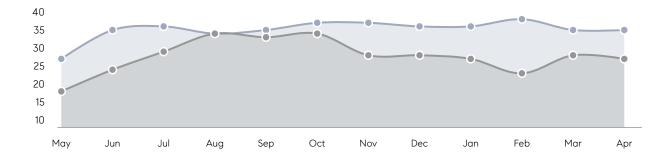
Compass New Jersey Monthly Market Insights

# Ridgefield

### APRIL 2023

### Monthly Inventory

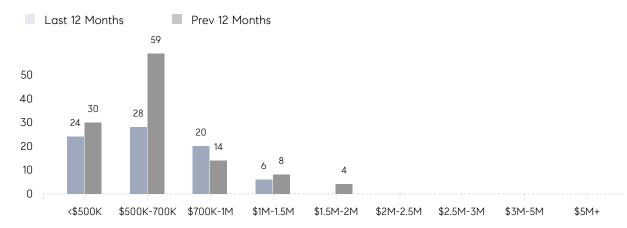






### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# **Ridgefield** Park

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$410K Median Price

-42%

Apr 2022

-2% Decrease From Decrease From Apr 2022

-6% Decrease From Apr 2022

Properties 0%

5

Total

UNITS SOLD

Change From Apr 2022

-6% 13% Increase From

\$498K \$476K

Average

Apr 2022

Price

Median

Price

Decrease From Apr 2022

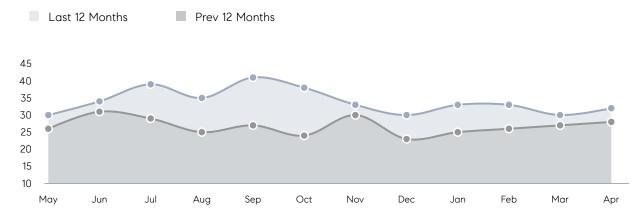
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	11	373%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$498,400	\$441,600	12.9%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	8	13	-38%
Houses	AVERAGE DOM	65	13	400%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$503,500	\$499,500	1%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	43	4	975%
	% OF ASKING PRICE	97%	106%	
	AVERAGE SOLD PRICE	\$495,000	\$210,000	136%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	3	33%

# **Ridgefield** Park

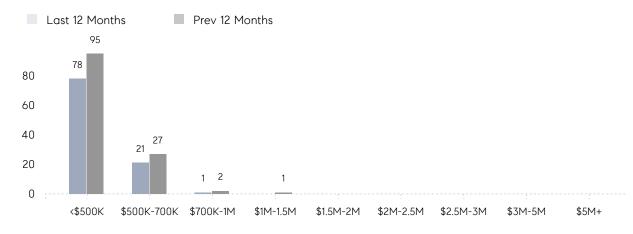
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Ridgewood

APRIL 2023

UNDER CONTRACT

18 Total Properties



\$975K Median Price

-40% Decrease From Decrease From Apr 2022

-8% Apr 2022

Change From Apr 2022

0%

7%

Properties

UNITS SOLD

16

Total

Increase From Apr 2022 Apr 2022

-8% Change From

\$1.3M

Average Price

0%

Decrease From Apr 2022

\$1.1M

Median

Price

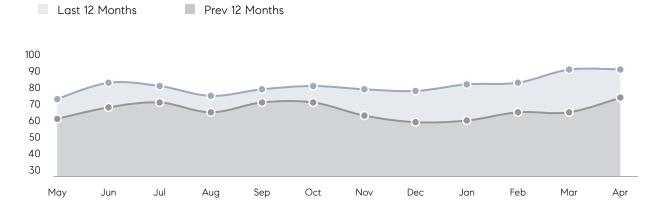
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	36	-53%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,349,688	\$1,353,867	-0.3%
	# OF CONTRACTS	18	30	-40.0%
	NEW LISTINGS	20	33	-39%
Houses	AVERAGE DOM	17	36	-53%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,349,688	\$1,353,867	0%
	# OF CONTRACTS	18	29	-38%
	NEW LISTINGS	19	31	-39%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	2	-50%

# Ridgewood

APRIL 2023

### Monthly Inventory





### Contracts By Price Range



# Listings By Price Range

Compass New Jersey Market Report

## River Edge

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$699K Median Price

-50%

Apr 2022

-9% Decrease From Decrease From Apr 2022

-7% Decrease From Apr 2022

Properties -43%

4

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

12% -15% Increase From

\$726K

Average

Price

Decrease From Apr 2022

\$530K

Median

Price

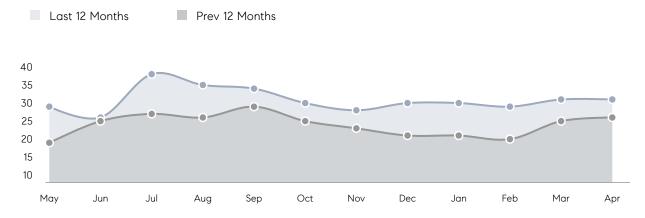
### **Property Statistics**

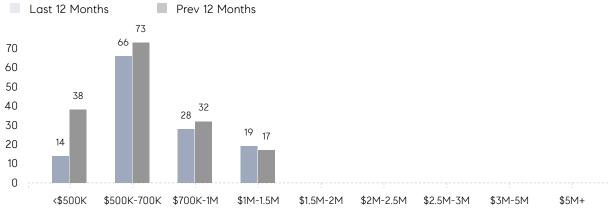
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	51	-75%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$726,750	\$649,571	11.9%
	# OF CONTRACTS	7	14	-50.0%
	NEW LISTINGS	8	15	-47%
Houses	AVERAGE DOM	13	59	-78%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$726,750	\$744,300	-2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	8	14	-43%
Condo/Co-op/TH	AVERAGE DOM	-	33	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$412,750	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# River Edge

APRIL 2023

### Monthly Inventory





## Contracts By Price Range



## **River Vale**

APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$826K \$839K 13 7 Median Total Average Total Properties Price Price Properties -7% 25% 22%

Decrease From Increase From Apr 2022

Apr 2022

Increase From Apr 2022

-36%

Decrease From Increase From Apr 2022 Apr 2022

51% Increase From Apr 2022

Median

Price

\$885K

\$727K

Average Price

13%

### **Property Statistics**

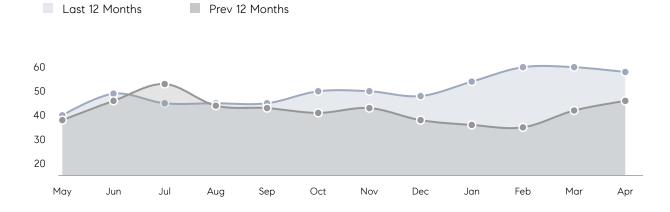
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	26	54%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$727,857	\$645,991	12.7%
	# OF CONTRACTS	13	14	-7.1%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	21	25	-16%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$702,750	\$683,090	3%
	# OF CONTRACTS	11	12	-8%
	NEW LISTINGS	6	12	-50%
Condo/Co-op/TH	AVERAGE DOM	65	35	86%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$761,333	\$275,000	177%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	6	5	20%

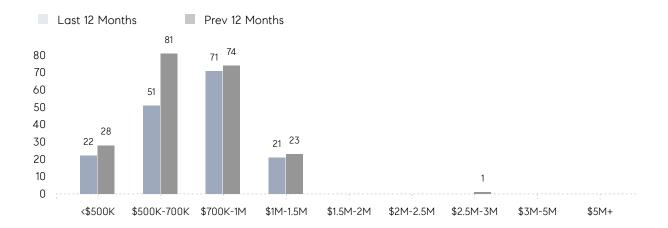
Compass New Jersey Monthly Market Insights

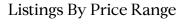
## River Vale

#### APRIL 2023

### Monthly Inventory







Contracts By Price Range



## **Rochelle** Park

APRIL 2023

UNDER CONTRACT

4 Total Properties



\$534K Median Price

-69%

6% Decrease From Apr 2022

10% Increase From Apr 2022

Increase From Apr 2022

Properties -44%

5

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

5% Increase From

\$521K

Average Price

> -4% Decrease From Apr 2022

\$480K

Median

Price

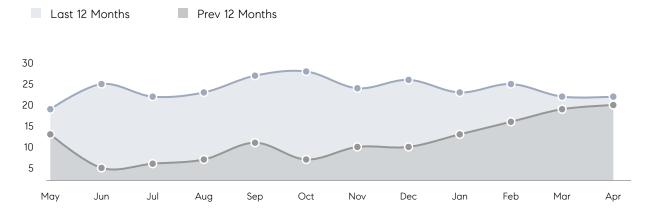
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	34	53%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$521,700	\$495,000	5.4%
	# OF CONTRACTS	4	13	-69.2%
	NEW LISTINGS	5	11	-55%
Houses	AVERAGE DOM	63	34	85%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$567,125	\$511,750	11%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	8	31	-74%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$340,000	\$361,000	-6%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

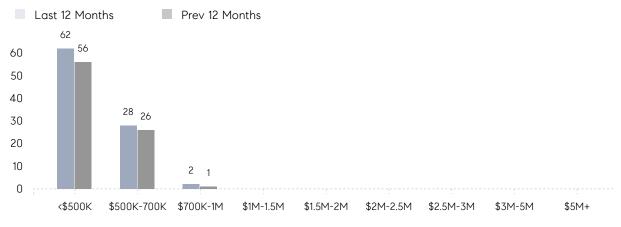
## Rochelle Park

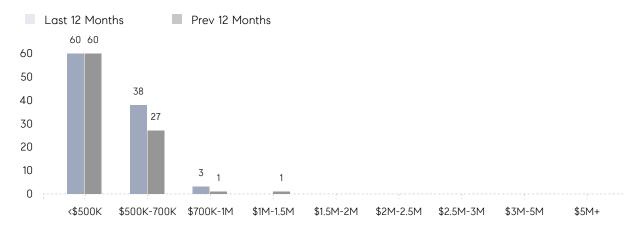
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





## Rockaway

APRIL 2023

UNDER CONTRACT

24 Total

Properties



\$437K Median Price

-31% Decrease From Change From Apr 2022

0% Apr 2022

4% Increase From Apr 2022

Total Properties

22

UNITS SOLD

-33% Decrease From Apr 2022 Apr 2022

1% Increase From

Average Price

\$465K \$430K

Increase From Apr 2022

Median

Price

7%

### **Property Statistics**

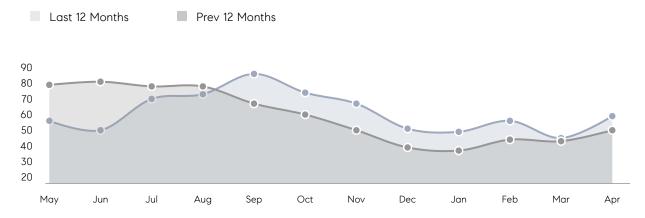
		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	30	28	7%	
	% OF ASKING PRICE	102%	106%		
	AVERAGE SOLD PRICE	\$465,359	\$459,952	1.2%	
	# OF CONTRACTS	24	35	-31.4%	
	NEW LISTINGS	43	48	-10%	
Houses	AVERAGE DOM	35	30	17%	
	% OF ASKING PRICE	104%	106%		
	AVERAGE SOLD PRICE	\$527,590	\$501,400	5%	
	# OF CONTRACTS	19	25	-24%	
	NEW LISTINGS	27	31	-13%	
Condo/Co-op/TH	AVERAGE DOM	27	22	23%	
	% OF ASKING PRICE	101%	107%		
	AVERAGE SOLD PRICE	\$413,500	\$330,426	25%	
	# OF CONTRACTS	5	10	-50%	
	NEW LISTINGS	16	17	-6%	

Compass New Jersey Monthly Market Insights

# Rockaway

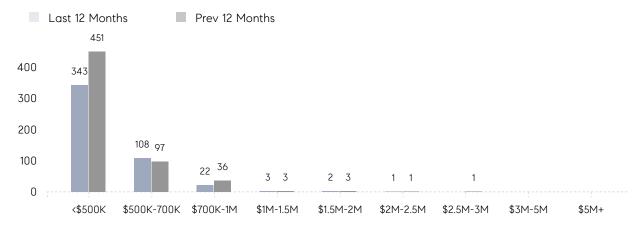
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## Roseland

APRIL 2023

UNDER CONTRACT

6 Total Properties

\$667K \$646K Median Average Price Price

20% Increase From Apr 2022

12% Increase From Apr 2022

11% Increase From Apr 2022

-25%

Properties

3

Total

UNITS SOLD

Decrease From Apr 2022

-40% -53% Decrease From Apr 2022

Average

Price

\$620K \$510K

Median

Price

Decrease From Apr 2022

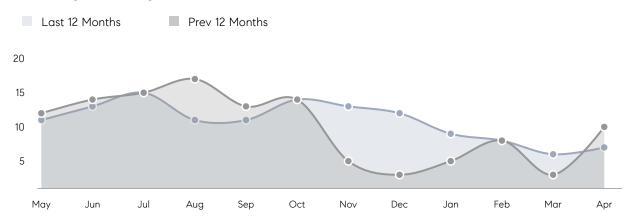
### **Property Statistics**

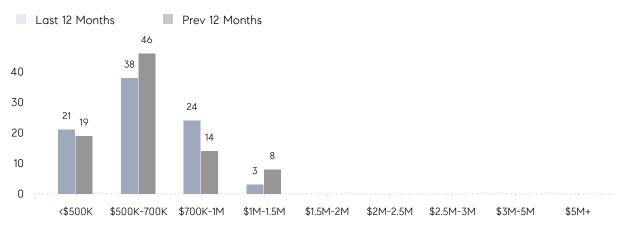
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	11	318%
	% OF ASKING PRICE	107%	112%	
	AVERAGE SOLD PRICE	\$620,000	\$1,030,125	-39.8%
	# OF CONTRACTS	6	5	20.0%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	121	10	1,110%
	% OF ASKING PRICE	94%	116%	
	AVERAGE SOLD PRICE	\$840,000	\$1,210,833	-31%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	8	12	-33%
	% OF ASKING PRICE	114%	102%	
	AVERAGE SOLD PRICE	\$510,000	\$488,000	5%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

# Roseland

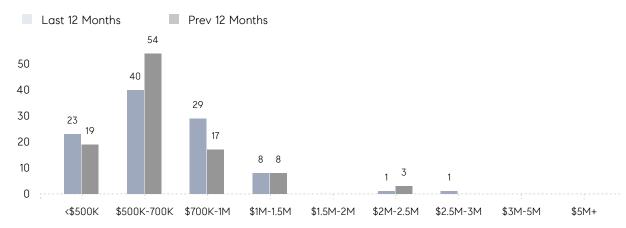
#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



## Roselle

#### APRIL 2023

UNDER CONTRACT

15 Total Properties



\$449K Median Price

-29% Decrease From

Apr 2022

17% m Increase From Apr 2022 19% Increase From Apr 2022 Properties

10

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

33% 22%

Average Price

**\$467K \$465K** 

Median

Price

Increase From Apr 2022

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$467,090	\$351,375	32.9%
	# OF CONTRACTS	15	21	-28.6%
	NEW LISTINGS	19	29	-34%
Houses	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$467,090	\$400,406	17%
	# OF CONTRACTS	14	19	-26%
	NEW LISTINGS	18	26	-31%
Condo/Co-op/TH	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$155,250	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	3	-67%

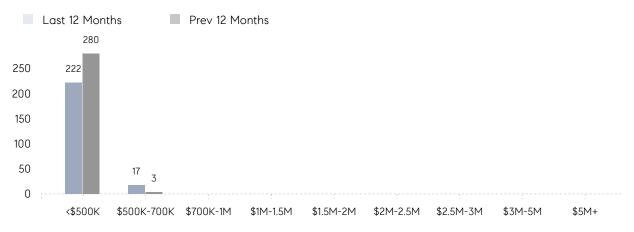
# Roselle

#### APRIL 2023

### Monthly Inventory



### Contracts By Price Range





## Roselle Park

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$482K Median Price

-11% Decrease From

Apr 2022

37% om Increase From Apr 2022 15% Increase From Apr 2022 -62%

Properties

5

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

24% 21% Increase From Increase

\$506K

Average

Price

Increase From Apr 2022

\$515K

Median

Price

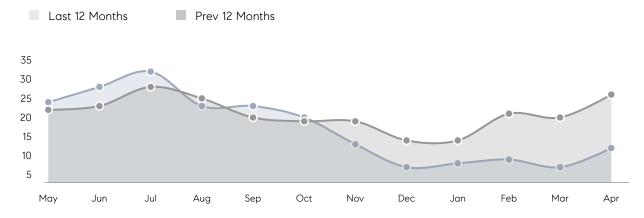
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	39	-59%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$506,350	\$409,615	23.6%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	16	27	-41%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$506,350	\$445,909	14%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	13	16	-19%
Condo/Co-op/TH	AVERAGE DOM	-	105	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$210,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

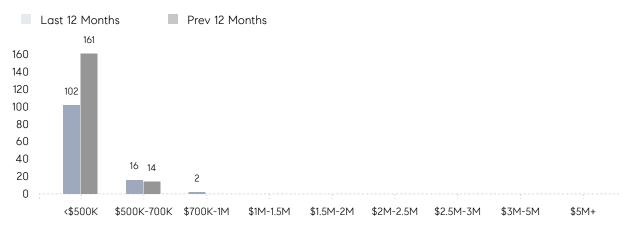
## Roselle Park

APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Rutherford

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$346K Median Price

-72%

Apr 2022

-34% Decrease From Decrease From

Apr 2022

-33% Decrease From Apr 2022

-22%

Properties

UNITS SOLD

14

Total

-9% Decrease From Apr 2022 Apr 2022

0% Decrease From

\$531K

Average Price

> Change From Apr 2022

> \$535K

Median

Price

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	53	-36%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$531,714	\$584,629	-9.1%
	# OF CONTRACTS	10	36	-72.2%
	NEW LISTINGS	10	26	-62%
Houses	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$610,545	\$690,162	-12%
	# OF CONTRACTS	3	28	-89%
	NEW LISTINGS	7	19	-63%
Condo/Co-op/TH	AVERAGE DOM	20	49	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$242,667	\$310,244	-22%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	3	7	-57%

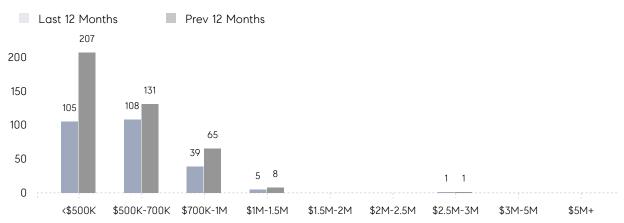
# Rutherford

#### APRIL 2023

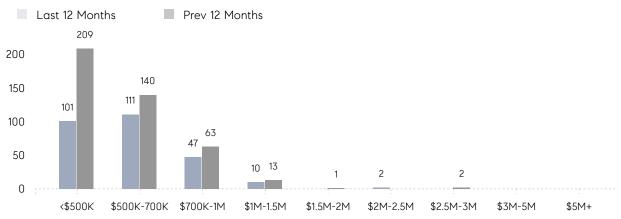
### Monthly Inventory







### Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

# Saddle Brook

APRIL 2023

UNDER CONTRACT

8

Total Properties \$470K Average Price

7%

\$494K Median Price

-43% Decrease From Increase From Apr 2022

11% Apr 2022

Increase From Apr 2022

Properties 67%

UNITS SOLD

10

Total

-1% Increase From Apr 2022 Apr 2022

-10% Decrease From Change From Apr 2022

\$447K

Median

Price

\$501K

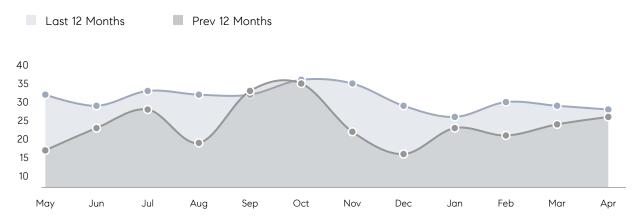
Average Price

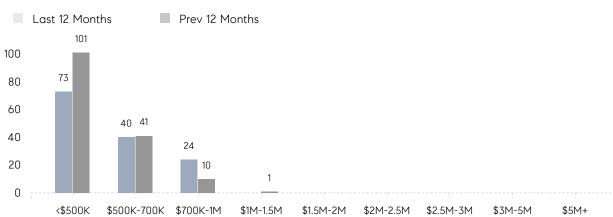
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	34	-35%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$501,200	\$505,167	-0.8%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	9	16	-44%
Houses	AVERAGE DOM	23	38	-39%
	% OF ASKING PRICE	108%	108%	
	AVERAGE SOLD PRICE	\$514,625	\$537,750	-4%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	5	16	-69%
Condo/Co-op/TH	AVERAGE DOM	16	26	-38%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$447,500	\$440,000	2%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	4	0	0%

# Saddle Brook

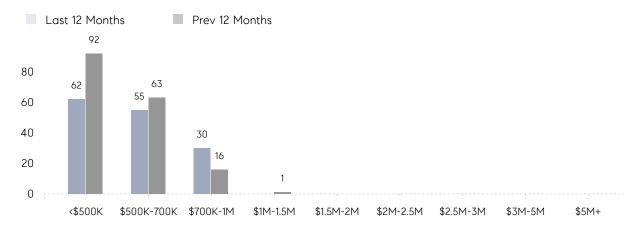
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Saddle River

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$2.8M Median Price

-17% Decrease From Increase From Apr 2022

5% Apr 2022

37% Increase From Apr 2022

Properties -67%

2

Total

UNITS SOLD

Decrease From Apr 2022

-46% -43% Decrease From

\$1.7M

Average Price

Apr 2022

Decrease From Apr 2022

\$1.7M

Median

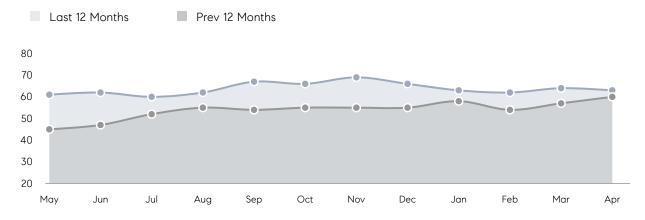
Price

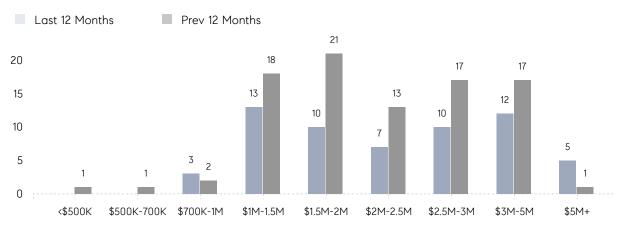
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	91	85	7%
	% OF ASKING PRICE	90%	95%	
	AVERAGE SOLD PRICE	\$1,738,000	\$3,237,500	-46.3%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	91	85	7%
	% OF ASKING PRICE	90%	95%	
	AVERAGE SOLD PRICE	\$1,738,000	\$3,237,500	-46%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

# Saddle River

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Scotch Plains

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$662K Median Price

-25%

Apr 2022

-4% Decrease From Decrease From Apr 2022

2% Increase From Apr 2022

Total Properties

22

UNITS SOLD

22% Increase From Apr 2022

17%

Increase From

Apr 2022

\$884K

Average

Price

16% Increase From Apr 2022

\$847K

Median

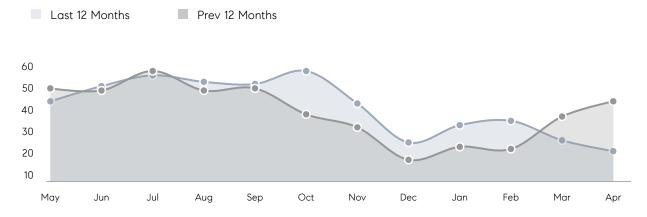
Price

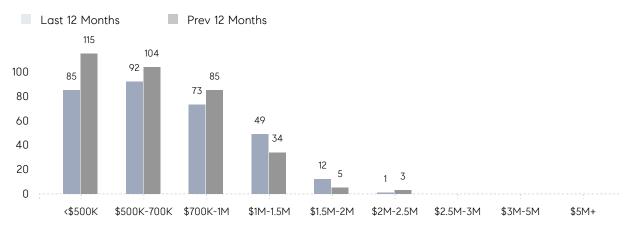
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	35	-51%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$884,091	\$758,711	16.5%
	# OF CONTRACTS	24	32	-25.0%
	NEW LISTINGS	28	40	-30%
Houses	AVERAGE DOM	17	39	-56%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$857,143	\$819,175	5%
	# OF CONTRACTS	22	31	-29%
	NEW LISTINGS	26	36	-28%
Condo/Co-op/TH	AVERAGE DOM	15	4	275%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$1,450,000	\$275,000	427%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	4	-50%

# Scotch Plains

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Secaucus

APRIL 2023

UNDER CONTRACT

UNITS SOLD

11

Total

Properties

17<br/>Total<br/>Properties\$541K<br/>Average<br/>Price\$529K<br/>Median<br/>Price-15%5%6%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022 -27% Decrease From Apr 2022 -13% -11% Decrease From Decrease

Average Price

Apr 2022

\$481K \$440K

Median

Price

Decrease From Apr 2022

## **Property Statistics**

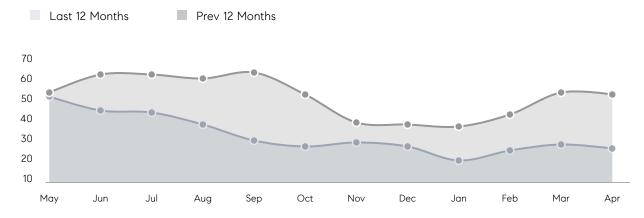
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	44	30	47%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$481,718	\$556,600	-13.5%
	# OF CONTRACTS	17	20	-15.0%
	NEW LISTINGS	20	29	-31%
Houses	AVERAGE DOM	57	59	-3%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$626,980	\$820,000	-24%
	# OF CONTRACTS	7	2	250%
	NEW LISTINGS	7	3	133%
Condo/Co-op/TH	AVERAGE DOM	34	19	79%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$360,667	\$460,818	-22%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	13	26	-50%

Compass New Jersey Monthly Market Insights

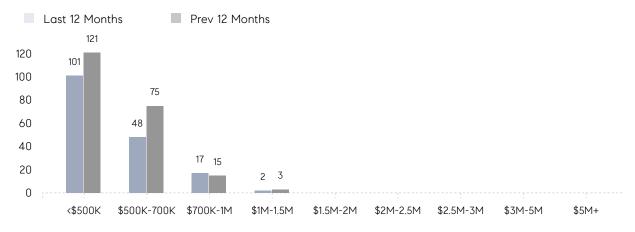
# Secaucus

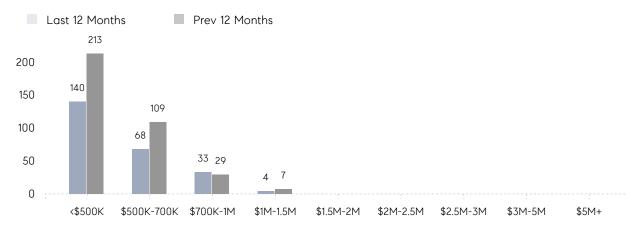
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# Short Hills

APRIL 2023

UNDER CONTRACT

**18** Total

Properties

\$2.0M Average Price

\$2.0M Median Price

-38% Decrease From Apr 2022

4% n Increase From Apr 2022

14% Increase From Apr 2022 Properties

UNITS SOLD

12

Total

Decrease From Decrease Apr 2022 Apr 2022

-15% -17% Decrease From Decrease

\$1.8M

Average Price

> Decrease From Apr 2022

\$1.8M

Median

Price

## **Property Statistics**

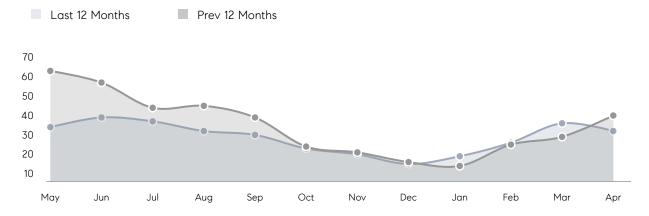
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	9	167%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$1,852,750	\$2,172,360	-14.7%
	# OF CONTRACTS	18	29	-37.9%
	NEW LISTINGS	23	42	-45%
Houses	AVERAGE DOM	24	9	167%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$1,852,750	\$2,172,360	-15%
	# OF CONTRACTS	18	29	-38%
	NEW LISTINGS	23	41	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

297

# Short Hills

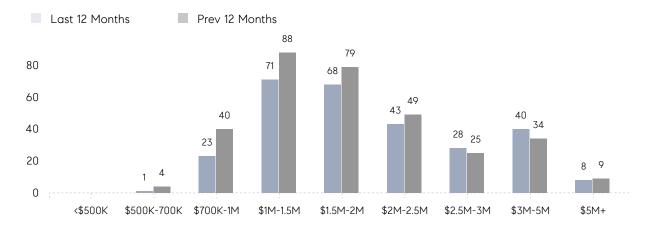
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Somerville

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$563K Median Price

0% Change From Apr 2022 66% Increase From Apr 2022 59% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

35% Increase From

\$596K

Average Price

> Increase From Apr 2022

\$574K

Median

36%

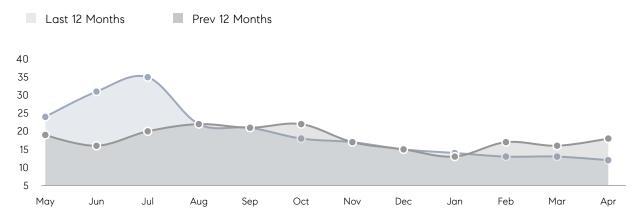
Price

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	21	33	-36%	
	% OF ASKING PRICE	106%	106%		
	AVERAGE SOLD PRICE	\$596,750	\$442,870	34.7%	
	# OF CONTRACTS	8	8	0.0%	
	NEW LISTINGS	9	12	-25%	
Houses	AVERAGE DOM	15	36	-58%	
	% OF ASKING PRICE	108%	104%		
	AVERAGE SOLD PRICE	\$586,500	\$464,181	26%	
	# OF CONTRACTS	5	8	-37%	
	NEW LISTINGS	8	11	-27%	
Condo/Co-op/TH	AVERAGE DOM	53	14	279%	_
	% OF ASKING PRICE	98%	113%		
	AVERAGE SOLD PRICE	\$648,000	\$315,000	106%	
	# OF CONTRACTS	3	0	0%	
	NEW LISTINGS	1	1	0%	

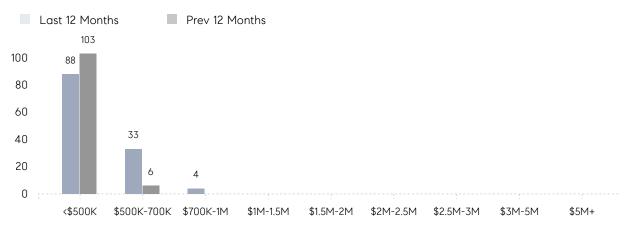
# Somerville

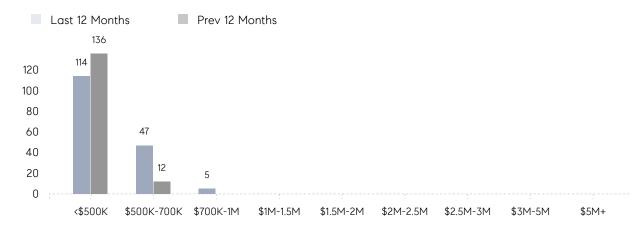
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





# South Orange

APRIL 2023

UNDER CONTRACT

16 Total

Properties

Apr 2022

\$998K \$842K Median Average Price Price

-11%

25% Decrease From Increase From Apr 2022

9% Increase From Apr 2022

Properties -44%

9

Total

UNITS SOLD

-10% Decrease From Apr 2022 Apr 2022

-17% Decrease From Decrease From Apr 2022

\$700K

Median

Price

\$797K

Average

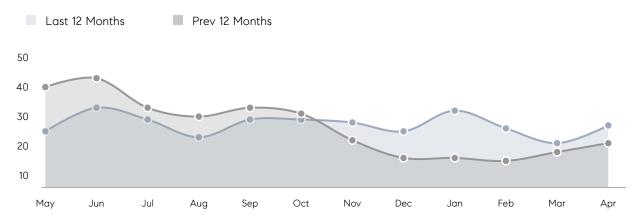
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	41	24	71%
	% OF ASKING PRICE	105%	117%	
	AVERAGE SOLD PRICE	\$797,444	\$885,131	-9.9%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	28	22	27%
Houses	AVERAGE DOM	41	20	105%
	% OF ASKING PRICE	105%	120%	
	AVERAGE SOLD PRICE	\$797,444	\$969,436	-18%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	25	20	25%
Condo/Co-op/TH	AVERAGE DOM	-	50	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$295,000	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	2	50%

# South Orange

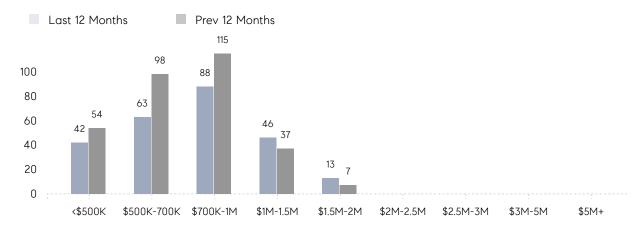
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Springfield

APRIL 2023

UNDER CONTRACT

8 Total

Total Properties \$623K Average

\$624K Median Price

-50% Decrease From Apr 2022 11% Increase From Apr 2022 14% Increase From Apr 2022 -67%

Properties

5

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

n Increase From Apr 2022

\$670K

Median

Price

\$731K

Average

34%

Price

## **Property Statistics**

Apr 2022 Apr 2023 % Change Overall AVERAGE DOM 44 32 38% % OF ASKING PRICE 105% 104% AVERAGE SOLD PRICE \$731,000 \$543,513 34.5% **# OF CONTRACTS** 8 16 -50.0% NEW LISTINGS 12 27 -56% Houses AVERAGE DOM 44 36 22% % OF ASKING PRICE 105% 105% AVERAGE SOLD PRICE \$731,000 \$570,992 28% 6 **# OF CONTRACTS** 13 -54% NEW LISTINGS 10 24 -58% Condo/Co-op/TH AVERAGE DOM 6 \_ % OF ASKING PRICE \_ 100% AVERAGE SOLD PRICE \$364,900 \_ \_ **# OF CONTRACTS** 2 3 -33% NEW LISTINGS 2 3 -33%

303

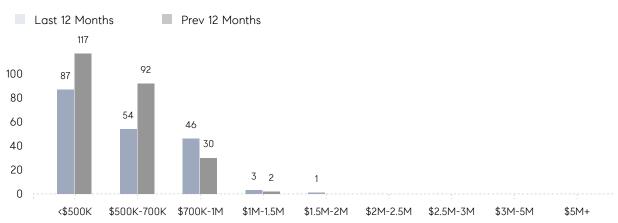
# Springfield

APRIL 2023

#### Monthly Inventory

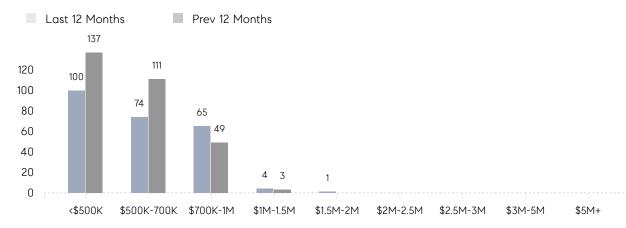
Last 12 Months Prev 12 Months





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Summit

#### APRIL 2023

UNDER CONTRACT

28 Total



-13%

\$1.1M Median Price

-3%

Properties

Decrease From Decrease From Apr 2022 Apr 2022

-23% Decrease From Apr 2022

-23%

UNITS SOLD

24

Total

Properties

Decrease From Apr 2022 Apr 2022

13% 13% Increase From

\$1.3M

Average Price

> Increase From Apr 2022

\$1.1M

Median

Price

## **Property Statistics**

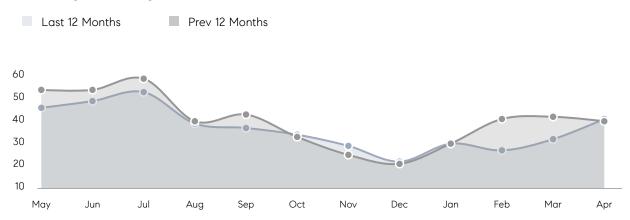
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	23	13%
	% OF ASKING PRICE	107%	110%	
	AVERAGE SOLD PRICE	\$1,373,104	\$1,215,581	13.0%
	# OF CONTRACTS	28	29	-3.4%
	NEW LISTINGS	38	35	9%
Houses	AVERAGE DOM	18	21	-14%
	% OF ASKING PRICE	108%	111%	
	AVERAGE SOLD PRICE	\$1,442,429	\$1,380,458	4%
	# OF CONTRACTS	25	28	-11%
	NEW LISTINGS	33	30	10%
Condo/Co-op/TH	AVERAGE DOM	79	31	155%
	% OF ASKING PRICE	97%	104%	
	AVERAGE SOLD PRICE	\$887,833	\$650,286	37%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	5	5	0%

305

# Summit

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



Teaneck

#### APRIL 2023

UNDER CONTRACT

27 Total Properties

\$519K \$508K Average Price

Median Price

-27% Decrease From Decrease From Apr 2022

-10% 0% Apr 2022

Change From Apr 2022

Total Properties

16

UNITS SOLD

-48% Decrease From Apr 2022

4% -3% Increase From Apr 2022

\$537K

Average Price

> Decrease From Apr 2022

\$497K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	53	-43%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$537,813	\$514,939	4.4%
	# OF CONTRACTS	27	37	-27.0%
	NEW LISTINGS	27	44	-39%
Houses	AVERAGE DOM	33	36	-8%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$572,214	\$572,044	0%
	# OF CONTRACTS	22	31	-29%
	NEW LISTINGS	23	35	-34%
Condo/Co-op/TH	AVERAGE DOM	10	125	-92%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$297,000	\$277,000	7%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	9	-56%

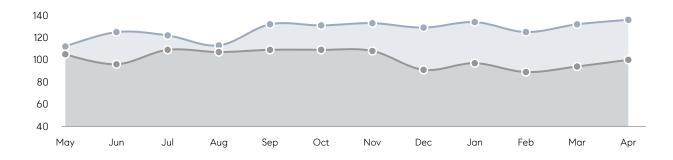
307

# Teaneck

#### APRIL 2023

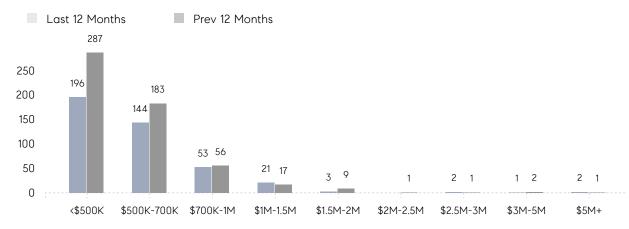
#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



# Tenafly

#### APRIL 2023

UNDER CONTRACT

23 Total Properties



\$1.3M Median Price

15% Increase From

Apr 2022

37% Increase From Apr 2022 45% Increase From Apr 2022 Properties

Total

8

Decrease From Apr 2022 Apr 2022

UNITS SOLD

37%

\$1.6M

Average Price

> 21% Increase From Apr 2022

\$1.4M

Median

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	64	20	220%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,699,625	\$1,243,667	36.7%
	# OF CONTRACTS	23	20	15.0%
	NEW LISTINGS	21	28	-25%
Houses	AVERAGE DOM	69	21	229%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,910,286	\$1,295,818	47%
	# OF CONTRACTS	19	15	27%
	NEW LISTINGS	18	25	-28%
Condo/Co-op/TH	AVERAGE DOM	24	4	500%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$225,000	\$670,000	-66%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	3	0%

# Tenafly

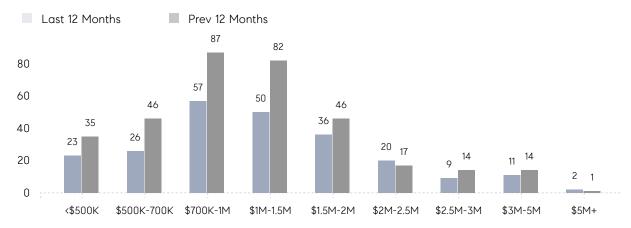
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Tewksbury Township

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$739K Median Price

-26%

25%

Increase From Apr 2022 -15% Decrease From Apr 2022

Decrease From Apr 2022 -57%

Properties

UNITS SOLD

3

Total

Decrease From Increase From Apr 2022 Apr 2022

8%

\$793K

Average

Price

22% Increase From Apr 2022

\$869K

Median

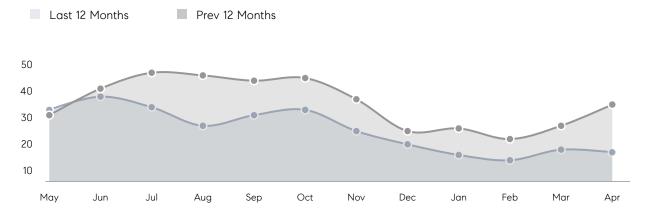
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	44	63	-30%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$793,300	\$733,386	8.2%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	13	21	-38%
Houses	AVERAGE DOM	44	70	-37%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$793,300	\$770,617	3%
	# OF CONTRACTS	10	8	25%
	NEW LISTINGS	12	18	-33%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$510,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	3	-67%

# Tewksbury Township

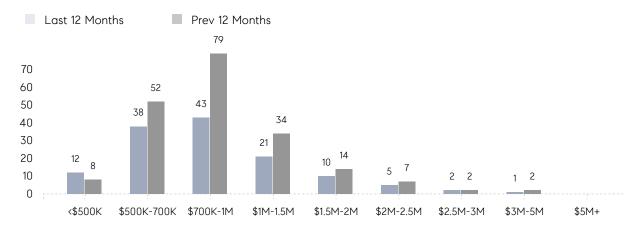
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Union

#### APRIL 2023

UNDER CONTRACT

55 Total Properties



Median Price

-8% Decrease From Apr 2022

13% Increase From Apr 2022

12% Increase From Apr 2022

Properties -38%

34

Total

UNITS SOLD

Increase From Decrease From Apr 2022 Apr 2022

7%

Average Price

\$493K

6% Increase From Apr 2022

\$509K

Median

Price

## **Property Statistics**

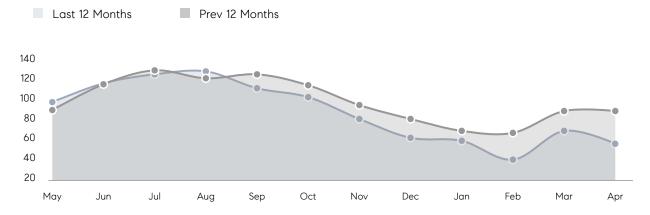
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$493,762	\$462,878	6.7%
	# OF CONTRACTS	55	60	-8.3%
	NEW LISTINGS	38	70	-46%
Houses	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$500,239	\$478,692	5%
	# OF CONTRACTS	49	54	-9%
	NEW LISTINGS	35	62	-44%
Condo/Co-op/TH	AVERAGE DOM	15	28	-46%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$280,000	\$261,250	7%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	8	-62%

313

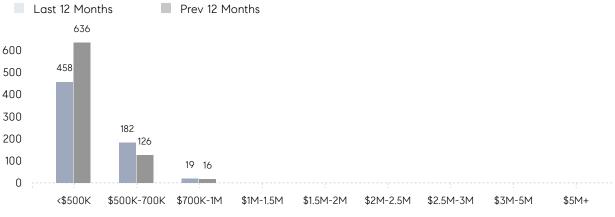
# Union

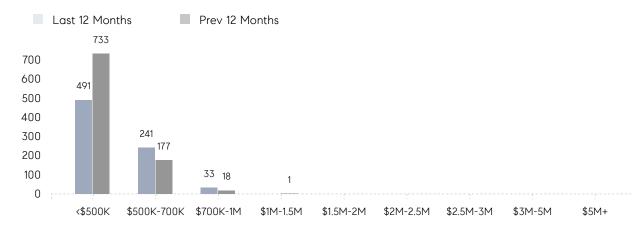
#### APRIL 2023

#### Monthly Inventory



## Contracts By Price Range





# Union City

APRIL 2023

UNDER CONTRACT

16 Total Properties



Apr 2022

\$362K Median Price

-43%

Apr 2022

-5% Decrease From Decrease From

-15% Decrease From Apr 2022

-33%

Properties

18

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

13% 40%

\$412K

Average Price

> Increase From Apr 2022

\$405K

Median

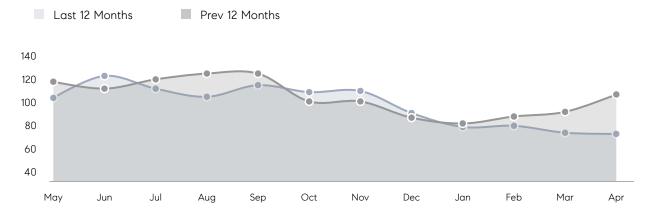
Price

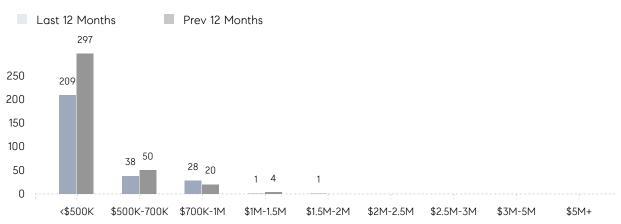
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	47	-2%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$412,272	\$364,830	13.0%
	# OF CONTRACTS	16	28	-42.9%
	NEW LISTINGS	18	48	-62%
Houses	AVERAGE DOM	-	11	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$958,250	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	46	49	-6%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$412,272	\$317,356	30%
	# OF CONTRACTS	13	28	-54%
	NEW LISTINGS	16	47	-66%

# Union City

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

Listings By Price Range

#### Prev 12 Months Last 12 Months 429 400 300 249 200 70 78 75 100 32 3 4 5 1 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

Compass New Jersey Market Report

# Upper Saddle River

APRIL 2023

UNDER CONTRACT

17 Total Properties \$1.3M Average Price

\$1.1M Median Price

31% Increase From Apr 2022 8% 1 Increase From Ir Apr 2022 A

17% Increase From Apr 2022 -8% Decrease From Apr 2022

UNITS SOLD

11

Total

Properties

25%

Increase From

Apr 2022

27% Increase From Apr 2022

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	24	100%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$1,287,796	\$1,029,511	25.1%
	# OF CONTRACTS	17	13	30.8%
	NEW LISTINGS	7	26	-73%
Houses	AVERAGE DOM	54	31	74%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$1,421,028	\$1,095,013	30%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	6	19	-68%
Condo/Co-op/TH	AVERAGE DOM	37	10	270%
	% OF ASKING PRICE	109%	100%	
	AVERAGE SOLD PRICE	\$1,054,641	\$898,506	17%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	1	7	-86%

317

Price

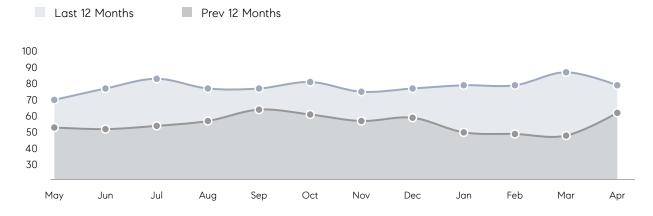
\$1.2M Average

\$1.1M Median Price

# Upper Saddle River

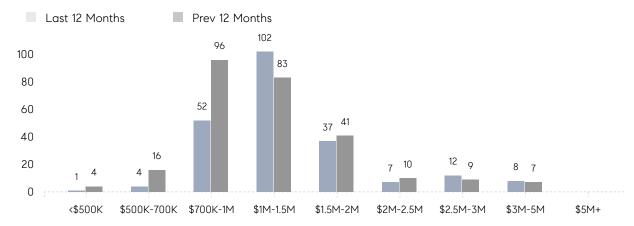
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Verona

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$666K \$605K \$559K 17 10 Median Total Average Total Average Price Properties Price Price Properties 4% -32% 10% 11%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-37%	
Decrease From	

Increase From Apr 2022 Apr 2022

2% Increase From

Apr 2022

\$621K

Median

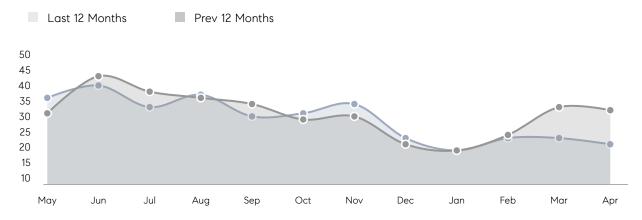
Price

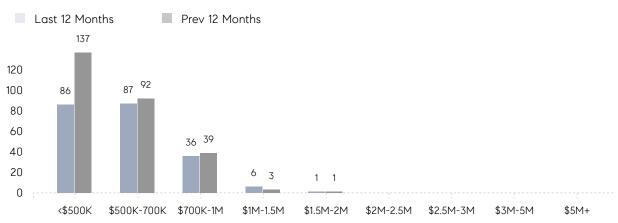
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	52	-58%
	% OF ASKING PRICE	111%	112%	
	AVERAGE SOLD PRICE	\$666,273	\$599,656	11.1%
	# OF CONTRACTS	17	25	-32.0%
	NEW LISTINGS	19	28	-32%
Houses	AVERAGE DOM	22	14	57%
	% OF ASKING PRICE	111%	114%	
	AVERAGE SOLD PRICE	\$666,273	\$715,864	-7%
	# OF CONTRACTS	13	17	-24%
	NEW LISTINGS	17	19	-11%
Condo/Co-op/TH	AVERAGE DOM	-	137	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$344,000	-
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	2	9	-78%

# Verona

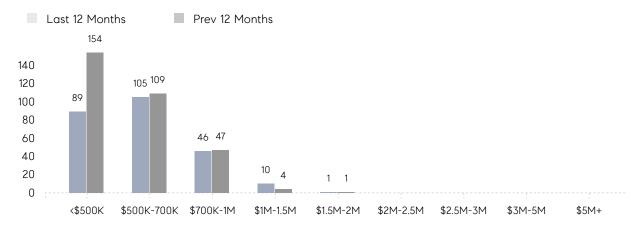
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Waldwick

APRIL 2023

UNDER CONTRACT

10 Total

Properties



\$504K Median Price

-23%

4% Decrease From Increase From Apr 2022 Apr 2022

-10% Apr 2022

Decrease From

33%

Properties

UNITS SOLD

12

Total

Increase From Apr 2022

-14% -7% Decrease From

\$545K

Average Price

Apr 2022

Decrease From Apr 2022

\$533K

Median

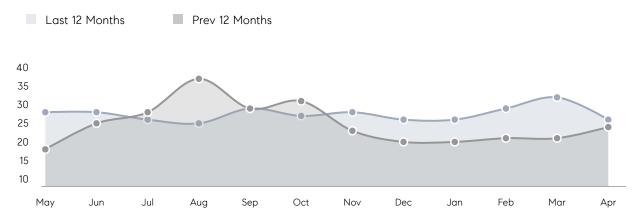
Price

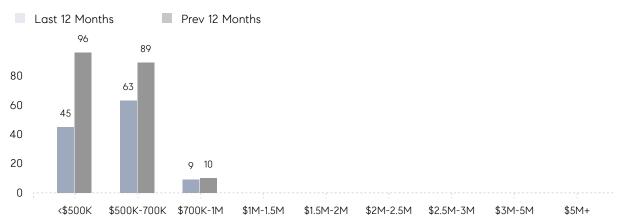
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	16	125%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$545,350	\$634,000	-14.0%
	# OF CONTRACTS	10	13	-23.1%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	48	16	200%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$538,775	\$634,000	-15%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	12	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$558,500	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	5	0%

# Waldwick

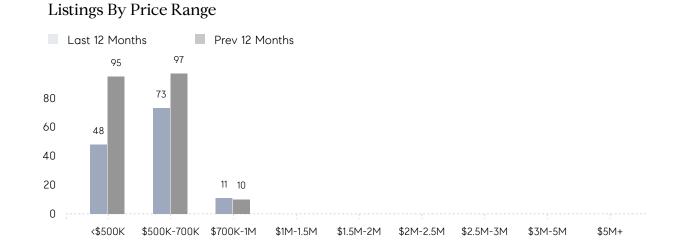
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Wallington

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>3</b>	<b>\$719K</b>	<b>\$729K</b>	0	–	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	52%	117%	0%	-	_

## Apr 2022

Change From Increase From Increase From Apr 2022

Apr 2022

U/0
Change From
Apr 2022

Change From Change From Apr 2022

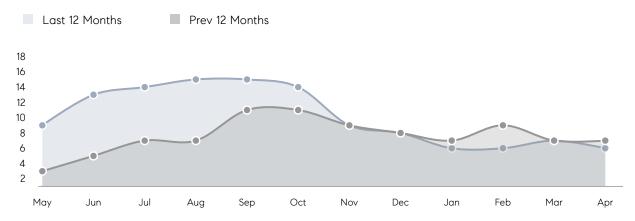
Apr 2022

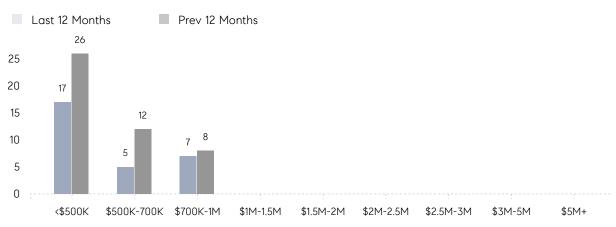
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	32	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$660,960	-
	# OF CONTRACTS	3	3	0.0%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	-	32	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$660,960	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Wallington

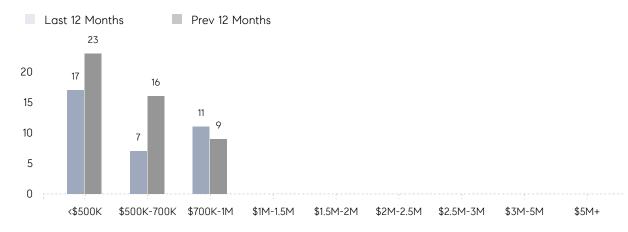
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Warren

#### APRIL 2023

UNDER CONTRACT

22 Total Properties



\$970K Median Price

22%

Increase From Apr 2022 -2% -10 Decrease From Decr Apr 2022 Apr 3

-10% Decrease From Apr 2022 Properties

UNITS SOLD

9

Total

Decrease From Increase From Apr 2022 Apr 2022

6%

\$1.0M

Average Price

> 11% Increase From Apr 2022

\$999K

Median

Price

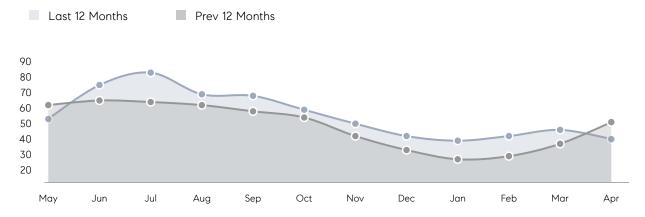
## **Property Statistics**

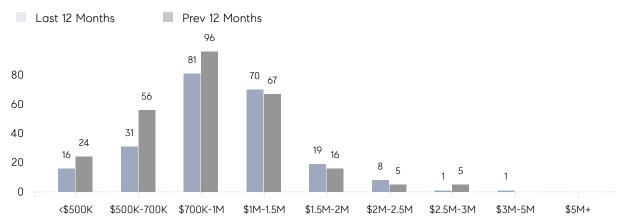
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$1,021,818	\$964,426	6.0%
	# OF CONTRACTS	22	18	22.2%
	NEW LISTINGS	22	32	-31%
Houses	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$1,095,000	\$906,073	21%
	# OF CONTRACTS	18	16	13%
	NEW LISTINGS	22	25	-12%
Condo/Co-op/TH	AVERAGE DOM	39	68	-43%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$875,455	\$1,197,838	-27%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	0	7	0%

# Warren

#### APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



# Listings By Price Range

# Washington Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>16</b>	\$593K	\$549K	6	\$622K	\$622K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
23%	-6%	-6%	-40%	0%	8%
Increase From	Decrease From	Decrease From	Decrease From	Change From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

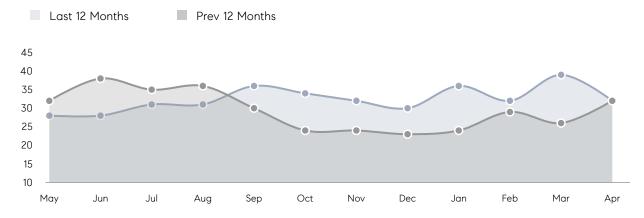
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	18	-6%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$622,500	\$624,200	-0.3%
	# OF CONTRACTS	16	13	23.1%
	NEW LISTINGS	8	20	-60%
Houses	AVERAGE DOM	17	20	-15%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$622,500	\$664,571	-6%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	5	14	-64%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$530,000	-
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	6	-50%

# Washington Township

APRIL 2023

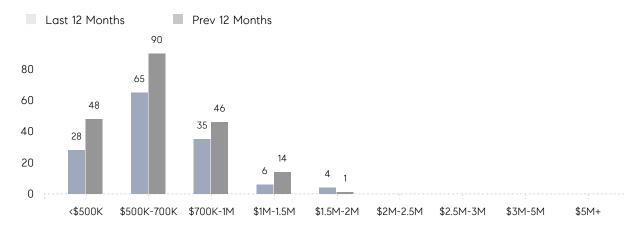
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Watchung

APRIL 2023

UNDER CONTRACT

6 Total Properties



\$1.1M Median Price

-45% Decrease From

Apr 2022

58% om Increase From Apr 2022 64% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

16% from Increase From

\$1.1M

Average

Price

-3% Decrease From Apr 2022

Median

Price

\$957K

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	73	- 78%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,127,167	\$975,322	15.6%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	16	56	-71%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,127,167	\$973,550	16%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	-	209	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$989,500	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Watchung

APRIL 2023

### Monthly Inventory





### Contracts By Price Range



# Wayne

#### APRIL 2023

Decrease From

Apr 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Apr 2022

Change From

Apr 2022

Increase From

Apr 2022

\$596K \$598K \$611K \$636K 58 29 Median Median Total Average Total Average Price Properties Price Price Properties Price 6% 0% 1% -12% 9% -41%

Increase From

Apr 2022

Property Statistics

Increase From

Apr 2022

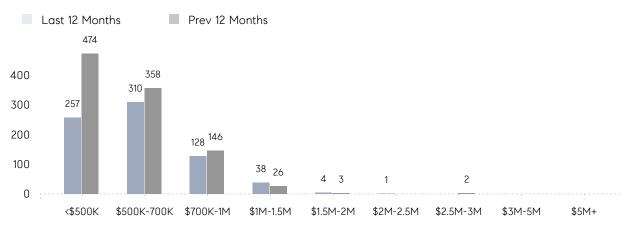
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	34	-3%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$611,338	\$609,731	0.3%
	# OF CONTRACTS	58	66	-12.1%
	NEW LISTINGS	66	80	-17%
Houses	AVERAGE DOM	38	38	0%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$685,450	\$661,158	4%
	# OF CONTRACTS	40	45	-11%
	NEW LISTINGS	46	61	-25%
Condo/Co-op/TH	AVERAGE DOM	6	14	-57%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$255,600	\$381,167	-33%
	# OF CONTRACTS	18	21	-14%
	NEW LISTINGS	20	19	5%

# Wayne

#### APRIL 2023

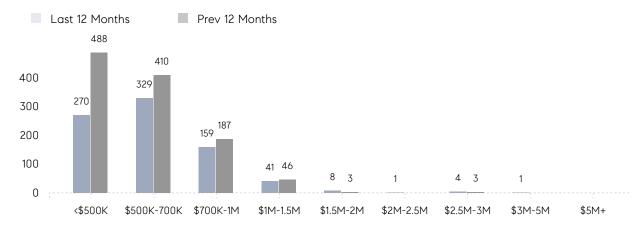
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



# Weehawken

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$1.1M Median Price

-57%

Apr 2022

63% Decrease From Increase From Apr 2022

80% Increase From Apr 2022

-46%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

31%

\$960K

Average Price

11%

Increase From Apr 2022

\$920K

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	28	54%
	% OF ASKING PRICE	93%	93%	
	AVERAGE SOLD PRICE	\$960,357	\$862,731	11.3%
	# OF CONTRACTS	13	30	-56.7%
	NEW LISTINGS	22	46	-52%
Houses	AVERAGE DOM	65	26	150%
	% OF ASKING PRICE	89%	100%	
	AVERAGE SOLD PRICE	\$823,333	\$1,325,500	-38%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	26	28	-7%
	% OF ASKING PRICE	96%	91%	
	AVERAGE SOLD PRICE	\$1,063,125	\$778,591	37%
	# OF CONTRACTS	6	26	-77%
	NEW LISTINGS	17	36	-53%

# Weehawken

#### APRIL 2023

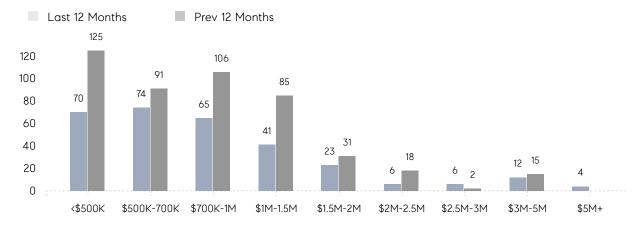
### Monthly Inventory





### Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

# West Caldwell

APRIL 2023

UNDER CONTRACT

11 Total Properties



\$519K Median Price

22% Increase From Apr 2022 3% Increase From Apr 2022 -4% Decrease From Apr 2022 -33%

Properties

6

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

9% -11%

\$564K

Average

Price

Decrease From Apr 2022

\$528K

Median

Price

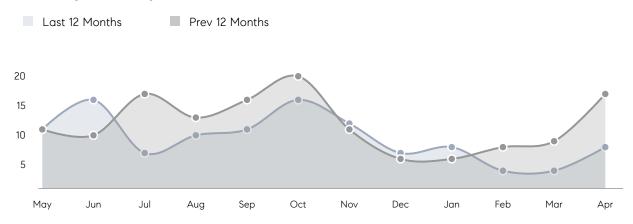
## **Property Statistics**

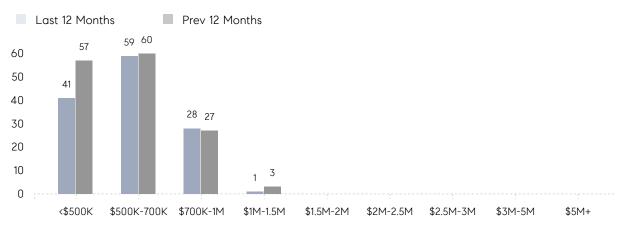
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	106%	110%	
	AVERAGE SOLD PRICE	\$564,417	\$516,389	9.3%
	# OF CONTRACTS	11	9	22.2%
	NEW LISTINGS	14	17	-18%
Houses	AVERAGE DOM	26	14	86%
	% OF ASKING PRICE	106%	110%	
	AVERAGE SOLD PRICE	\$564,417	\$561,786	0%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	14	16	-12%
Condo/Co-op/TH	AVERAGE DOM	-	67	-
	% OF ASKING PRICE	-	110%	
	AVERAGE SOLD PRICE	-	\$357,500	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# West Caldwell

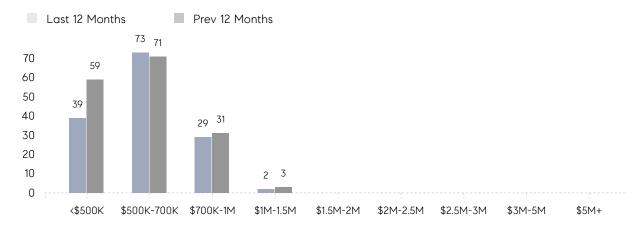
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# West Milford

APRIL 2023

UNDER CONTRACT

30 Total Properties



\$393K Median Price

-36% Decrease From

Apr 2022

3% Increase From Apr 2022

6% Increase From Apr 2022

-9%

Properties

UNITS SOLD

29

Total

-3% Decrease From Apr 2022 Apr 2022

-11% Decrease From

\$360K

Average

Price

Decrease From Apr 2022

\$350K

Median

Price

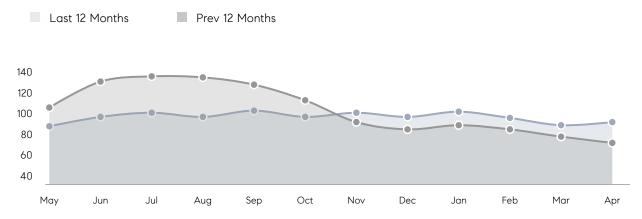
## **Property Statistics**

		Apr 2023	Apr 2022	% Change	
Overall	AVERAGE DOM	60	56	7%	
	% OF ASKING PRICE	101%	110%		
	AVERAGE SOLD PRICE	\$360,576	\$370,569	-2.7%	
	# OF CONTRACTS	30	47	-36.2%	
	NEW LISTINGS	42	50	-16%	
Houses	AVERAGE DOM	60	64	-6%	
	% OF ASKING PRICE	102%	111%		
	AVERAGE SOLD PRICE	\$380,741	\$392,526	-3%	
	# OF CONTRACTS	27	43	-37%	
	NEW LISTINGS	36	44	-18%	
Condo/Co-op/TH	AVERAGE DOM	59	15	293%	
	% OF ASKING PRICE	98%	108%		
	AVERAGE SOLD PRICE	\$297,200	\$252,000	18%	
	# OF CONTRACTS	3	4	-25%	
	NEW LISTINGS	6	6	0%	

# West Milford

#### APRIL 2023

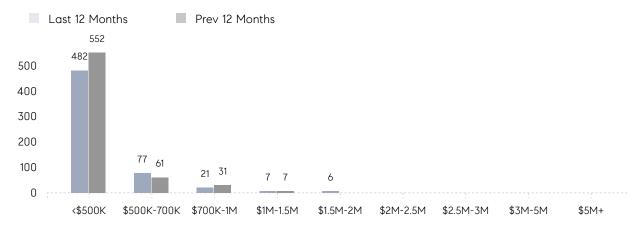
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



# West New York

APRIL 2023

UNDER CONTRACT

11 Total Properties



\$465K Median Price

-48%

Apr 2022

3% -10% Decrease From Decrease From Apr 2022

Increase From Apr 2022

-10%

Properties

UNITS SOLD

19

Total

Decrease From Apr 2022 Apr 2022

2% Increase From

\$503K

Average

Price

Increase From Apr 2022

\$422K

Median

Price

6%

## **Property Statistics**

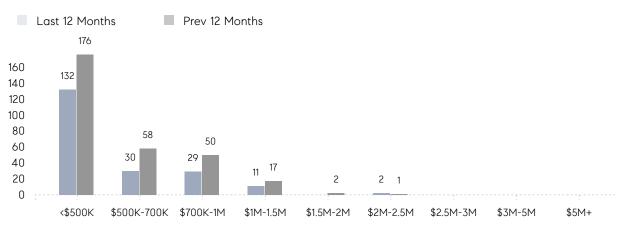
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	68	-46%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$503,632	\$492,405	2.3%
	# OF CONTRACTS	11	21	-47.6%
	NEW LISTINGS	23	31	-26%
Houses	AVERAGE DOM	138	75	84%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$551,000	\$645,000	-15%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	25	67	-63%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$498,059	\$466,972	7%
	# OF CONTRACTS	11	18	-39%
	NEW LISTINGS	22	28	-21%

# West New York

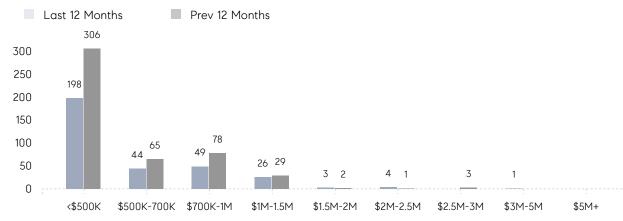
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# West Orange

APRIL 2023

UNDER CONTRACT

55 Total Properties



\$519K Median Price

-19% Apr 2022

-7% Decrease From Decrease From Apr 2022

-8% Decrease From Apr 2022

Properties -7%

UNITS SOLD

39

Total

-2% Decrease From Apr 2022 Apr 2022

2% Decrease From

\$574K

Average Price

> Increase From Apr 2022

\$560K

Median

Price

## **Property Statistics**

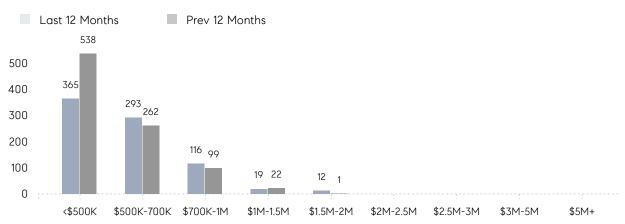
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	20	50%
	% OF ASKING PRICE	107%	111%	
	AVERAGE SOLD PRICE	\$574,482	\$588,981	-2.5%
	# OF CONTRACTS	55	68	-19.1%
	NEW LISTINGS	68	88	-23%
Houses	AVERAGE DOM	26	22	18%
	% OF ASKING PRICE	108%	113%	
	AVERAGE SOLD PRICE	\$653,492	\$650,256	0%
	# OF CONTRACTS	42	47	-11%
	NEW LISTINGS	50	68	-26%
Condo/Co-op/TH	AVERAGE DOM	39	11	255%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$416,462	\$392,900	6%
	# OF CONTRACTS	13	21	-38%
	NEW LISTINGS	18	20	-10%

# West Orange

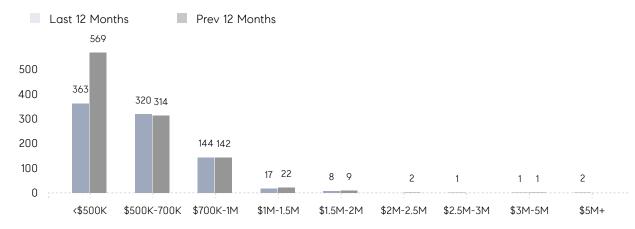
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Westfield

APRIL 2023

UNDER CONTRACT

37 Total Properties \$1.2M Average Price

\$1.2M Median Price

0% Change From Apr 2022

10% 20% Increase From Apr 2022

Increase From Apr 2022

Properties -29%

UNITS SOLD

22

Total

Decrease From Apr 2022 Apr 2022

6% Increase From

\$1.0M

Average Price

11%

Increase From Apr 2022

\$890K

Median

Price

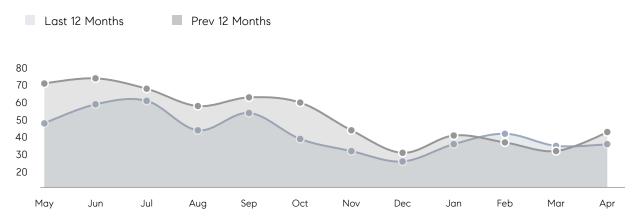
## **Property Statistics**

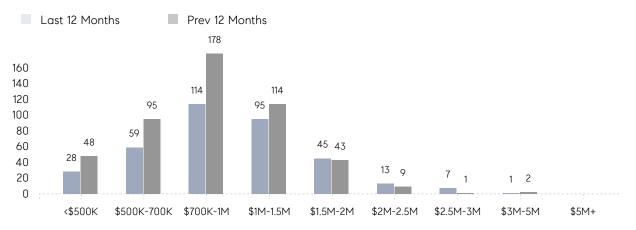
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	23	-43%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$1,049,727	\$948,807	10.6%
	# OF CONTRACTS	37	37	0.0%
	NEW LISTINGS	40	53	-25%
Houses	AVERAGE DOM	13	23	-43%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$1,049,727	\$973,867	8%
	# OF CONTRACTS	36	37	-3%
	NEW LISTINGS	36	51	-29%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$197,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	4	2	100%

# Westfield

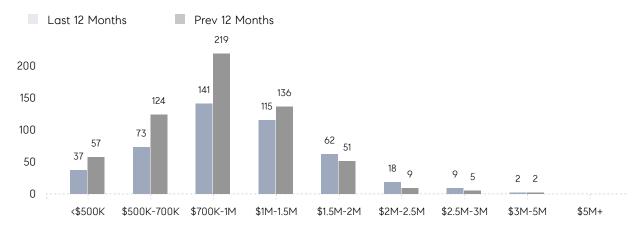
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Westwood

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>8</b>	\$581K	\$599K	5	\$660K	\$575K
Total	<sup>Average</sup>	Median	<sup>Total</sup>	Average	Median
Properties	Price	Price	Properties	Price	Price
-20%	-18%	-8%	-55%	43%	8%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From

## **Property Statistics**

Apr 2022

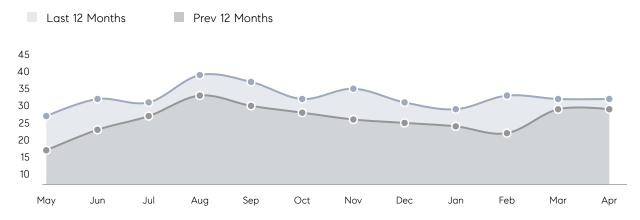
Apr 2022

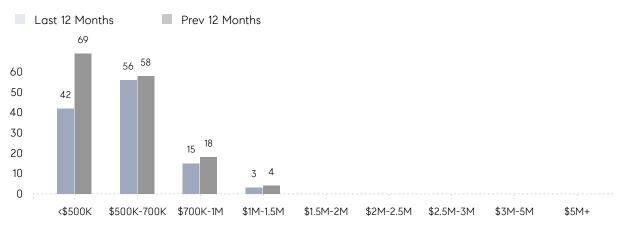
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	50	41	22%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$660,000	\$462,686	42.6%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	55	25	120%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$760,500	\$519,367	46%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	29	111	-74%
	% OF ASKING PRICE	103%	90%	
	AVERAGE SOLD PRICE	\$258,000	\$207,625	24%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

# Westwood

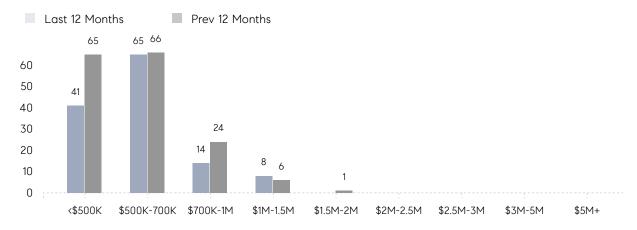
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Whippany

APRIL 2023

UNDER CONTRACT

2 Total Properties



\$724K Median Price

-67%

Decrease From Apr 2022 50% Increase From Apr 2022

53% Increase From Apr 2022 -29%

Properties

5

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

50%

**\$746**K

Average

Price

42% Increase From Apr 2022

\$660K

Median

Price

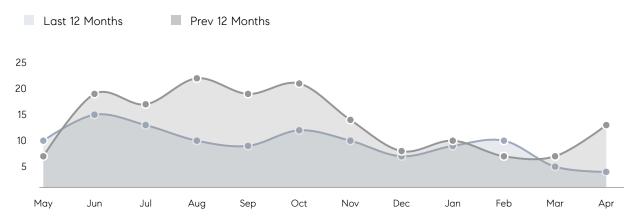
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	75	27	178%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$746,400	\$496,714	50.3%
	# OF CONTRACTS	2	6	-66.7%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	75	20	275%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$746,400	\$630,000	18%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	-	30	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$443,400	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%

# Whippany

APRIL 2023

### Monthly Inventory





### Contracts By Price Range



Wood-Ridge

APRIL 2023

UNDER CONTRACT

3 Total



Median Price

-82%

Properties

Decrease From Decrease From Apr 2022

-24% -24% Apr 2022

Decrease From Apr 2022

Properties -72%

5

Total

UNITS SOLD

Decrease From Apr 2022

-6% -7% Decrease From

\$554K

Average

Apr 2022

Price

Decrease From Apr 2022

\$510K

Median

Price

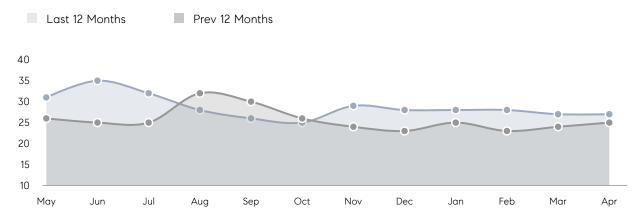
## **Property Statistics**

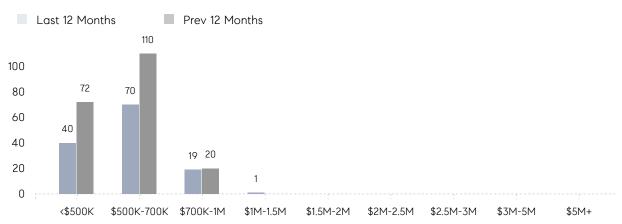
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	24	58%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$554,000	\$591,202	-6.3%
	# OF CONTRACTS	3	17	-82.4%
	NEW LISTINGS	5	20	-75%
Houses	AVERAGE DOM	38	28	36%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$554,000	\$580,273	-5%
	# OF CONTRACTS	1	8	-87%
_	NEW LISTINGS	2	11	-82%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$608,378	-
	# OF CONTRACTS	2	9	-78%
	NEW LISTINGS	3	9	-67%

# Wood-Ridge

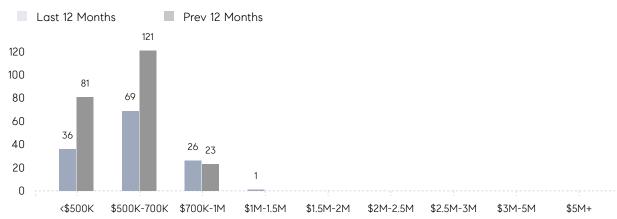
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

# Woodbridge Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

15	\$421K	\$399K	7	\$387K	\$385K
<sup>Total</sup>	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
15%	5%	-2%	-56%	-4%	-7%
Increase From	Increase From	Decrease From	Decrease From	Decrease From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

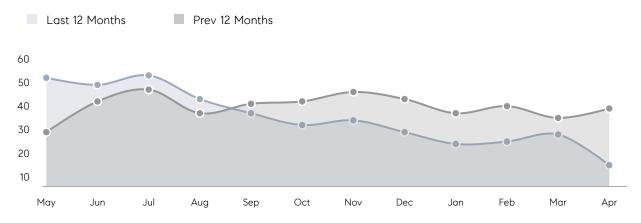
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$387,286	\$403,125	-3.9%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	10	23	-57%
Houses	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$431,200	\$424,643	2%
	# OF CONTRACTS	13	9	44%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	39	8	388%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$277,500	\$252,500	10%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	5	0%

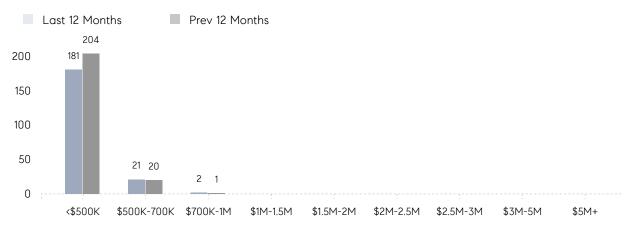
# Woodbridge Township

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



# Woodcliff Lake

APRIL 2023

UNDER CONTRACT

4 Total Properties



\$1.6M Median Price

-56%

Decrease From Apr 2022

53% Increase From Apr 2022 85% Increase From Apr 2022 Properties

2

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

5%

\$1.2M

Average Price

> Increase From Apr 2022

\$1.2M

Median

Price

6%

## **Property Statistics**

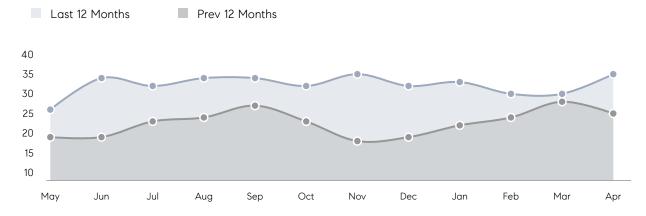
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	18	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$1,272,500	\$1,209,182	5.2%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	8	7	14%
Houses	AVERAGE DOM	12	18	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$1,272,500	\$1,250,000	2%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	8	6	33%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$801,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

# Woodcliff Lake

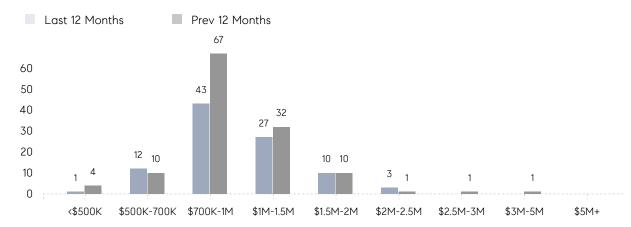
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



# Wyckoff

#### APRIL 2023

UNDER CONTRACT

10 Total Properties



\$1.0M Median Price

-70% Decrease From

Apr 2022

41% Increase From Apr 2022

23% Increase From Apr 2022 Total Properties

10

UNITS SOLD

-23% Decrease From Apr 2022 -8% -5%

\$1.0M

Decrease From

Apr 2022

Average Price

> Decrease From Apr 2022

\$1.0M

Median

Price

## **Property Statistics**

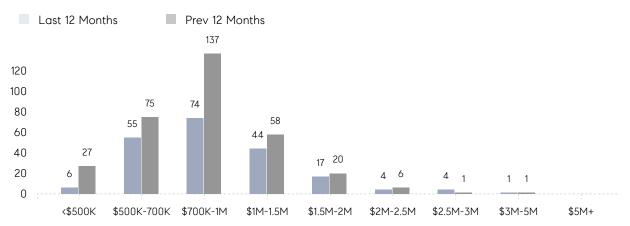
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	41	-46%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$1,031,500	\$1,123,168	-8.2%
	# OF CONTRACTS	10	33	-69.7%
	NEW LISTINGS	16	25	-36%
Houses	AVERAGE DOM	22	41	-46%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$1,073,889	\$1,123,168	-4%
	# OF CONTRACTS	9	30	-70%
	NEW LISTINGS	15	22	-32%
Condo/Co-op/TH	AVERAGE DOM	29	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$650,000	-	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%

# Wyckoff

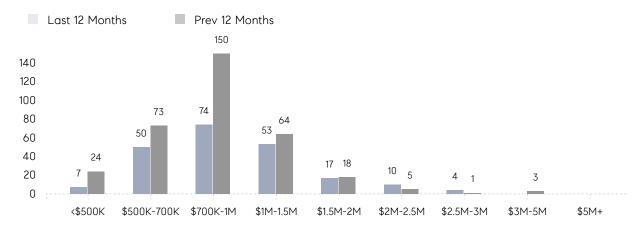
#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months 70 60 50 40 30 20 May Jun Jul Aug Sep Oct Dec Jan Feb Mar Nov Apr



### Contracts By Price Range



COMPASS

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