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COMPASS

March 2022

North & Central New Jersey Market Insights

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## Allendale

MARCH 2022

UNDER CONTRACT

10 Total Properties



\$1.0M Median Price

0% Change From Mar 2021 21% Increase From Mar 2021 71% Increase From Mar 2021 Properties

2

Total

UNITS SOLD

Decrease From Decrease Mar 2021 Mar 2021

-31% -16% Decrease From Decrease

\$575K

Average Price

> Decrease From Mar 2021

\$575K

Median

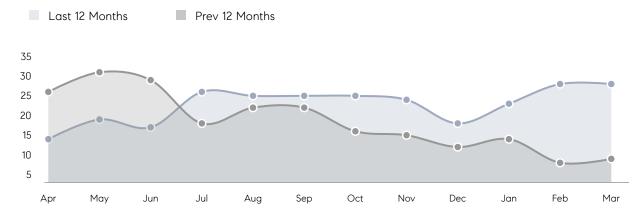
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	14	43	-67%
	% OF ASKING PRICE	112%	102%	
	AVERAGE SOLD PRICE	\$575,000	\$833,000	-31.0%
	# OF CONTRACTS	10	10	0.0%
	NEW LISTINGS	10	12	-17%
Houses	AVERAGE DOM	14	19	-26%
	% OF ASKING PRICE	112%	110%	
	AVERAGE SOLD PRICE	\$575,000	\$1,152,667	-50%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	66	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$513,333	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	3	1	200%

## Allendale

#### MARCH 2022

#### Monthly Inventory





#### Listings By Price Range

Contracts By Price Range



## Alpine

#### MARCH 2022

UNDER CONTRACT

2 Total Properties



\$3.7M Median Price

-67%

-8% Decrease From Mar 2021 Mar 2021

107% Decrease From Increase From Mar 2021

0% Change From Mar 2021

UNITS SOLD

1

Total

Properties

32%

Mar 2021

Average Price

\$2.8M

32% Increase From

Increase From Mar 2021

\$2.8M

Median

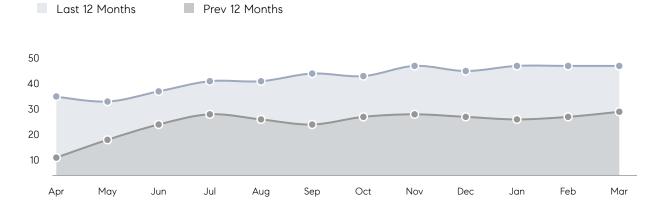
Price

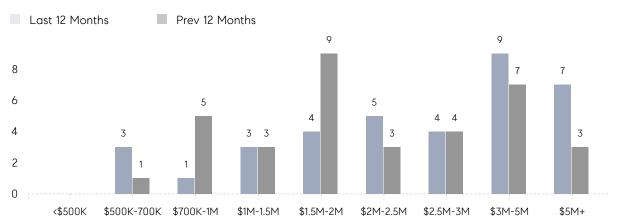
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	59	36	64%
	% OF ASKING PRICE	85%	121%	
	AVERAGE SOLD PRICE	\$2,800,000	\$2,120,000	32.1%
	# OF CONTRACTS	2	6	-66.7%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	59	36	64%
	% OF ASKING PRICE	85%	121%	
	AVERAGE SOLD PRICE	\$2,800,000	\$2,120,000	32%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Alpine

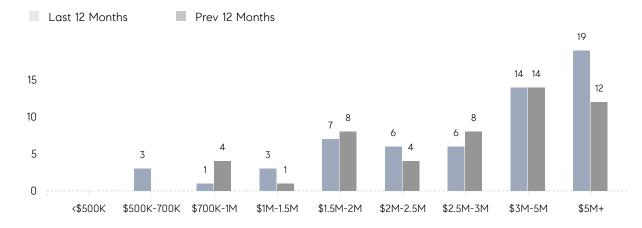
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Basking Ridge

MARCH 2022

UNDER CONTRACT

59 Total Properties \$817K Average Price

11% Increase From Mar 2021 8% Increase From Mar 2021 12% Increase From Mar 2021

\$699K

Median

Price

Properties

26

Total

UNITS SOLD

Decrease From I Mar 2021

rom Increase From Mar 2021

\$626K

Average

Price

Increase From Mar 2021

\$562K

Median

Price

3%

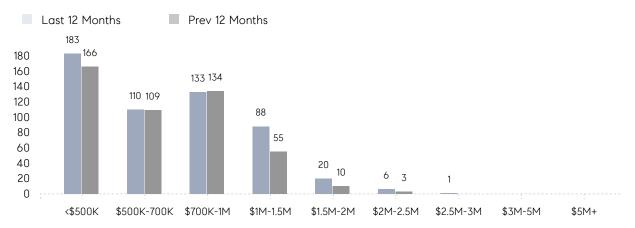
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	25	50	-50%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$626,277	\$592,057	5.8%
	# OF CONTRACTS	59	53	11.3%
	NEW LISTINGS	50	59	-15%
Houses	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$889,029	\$879,533	1%
	# OF CONTRACTS	35	30	17%
	NEW LISTINGS	31	39	-21%
Condo/Co-op/TH	AVERAGE DOM	9	46	-80%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$319,733	\$376,450	-15%
	# OF CONTRACTS	24	23	4%
	NEW LISTINGS	19	20	-5%

## Basking Ridge

MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

## Bay Head

MARCH 2022

UNDER CONTRACT

2 Total Properties \$1.7M Average Price

\$1.7M Median Price

100% Increase From

Mar 2021

99% Increase From Mar 2021

99% Increase From Mar 2021

-20%

Properties

4

Total

Decrease From Increase From Mar 2021 Mar 2021

**Property Statistics** 

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	26	51	-49%
	% OF ASKING PRICE	108%	99%	
	AVERAGE SOLD PRICE	\$1,762,500	\$1,672,030	5.4%
	# OF CONTRACTS	2	1	100.0%
	NEW LISTINGS	0	4	0%
Houses	AVERAGE DOM	26	38	-32%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$1,762,500	\$2,020,038	-13%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	-	100	-
	% OF ASKING PRICE	-	89%	
	AVERAGE SOLD PRICE	-	\$280,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

UNITS SOLD

\$1.7M Average

Price

5%

\$1.6M Median Price

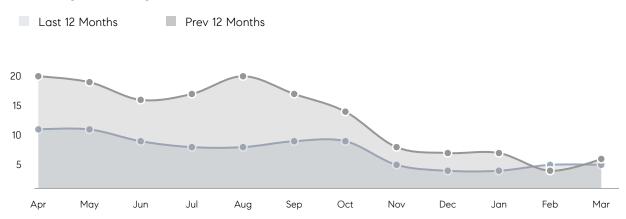
28%

Increase From Mar 2021

## Bay Head

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Bayonne

MARCH 2022

UNDER CONTRACT

36 Total Properties



\$409K Median Price

6% Increase From

Mar 2021

16% Increase From Mar 2021

19% Increase From Mar 2021

Total Properties

28

UNITS SOLD

12% Increase From Mar 2021

9%

Mar 2021

Average Price

\$373K

8% Increase From

Increase From Mar 2021

\$390K

Median

Price

### **Property Statistics**

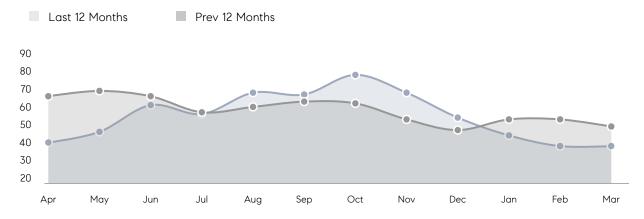
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	43	37	16%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$373,405	\$342,280	9.1%
	# OF CONTRACTS	36	34	5.9%
	NEW LISTINGS	50	38	32%
Houses	AVERAGE DOM	47	32	47%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$428,364	\$398,438	8%
	# OF CONTRACTS	19	21	-10%
	NEW LISTINGS	32	26	23%
Condo/Co-op/TH	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$272,647	\$242,444	12%
	# OF CONTRACTS	17	13	31%
	NEW LISTINGS	18	12	50%

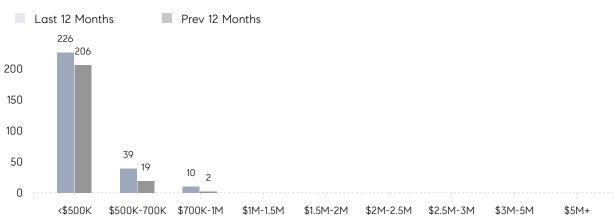
11

### Bayonne

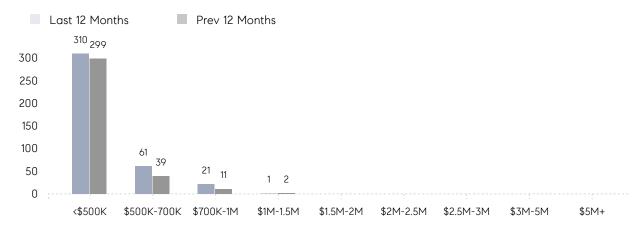
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Bedminster

MARCH 2022

UNDER CONTRACT

9 Total Properties



\$395K Median Price

-61% Decrease From Mar 2021

180% Increase From Mar 2021 16% Increase From Mar 2021 Properties

14

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

3% m Increase From

\$566K

Average Price

> 11% Increase From Mar 2021

Median

Price

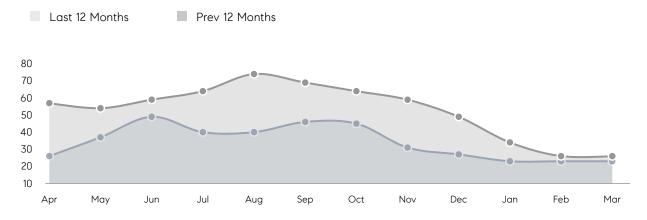
\$395K

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	20	60	-67%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$566,607	\$550,832	2.9%
	# OF CONTRACTS	9	23	-60.9%
	NEW LISTINGS	14	25	-44%
Houses	AVERAGE DOM	30	76	-61%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,343,333	\$864,000	55%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	18	50	-64%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$354,773	\$349,510	2%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	8	17	-53%

## Bedminster

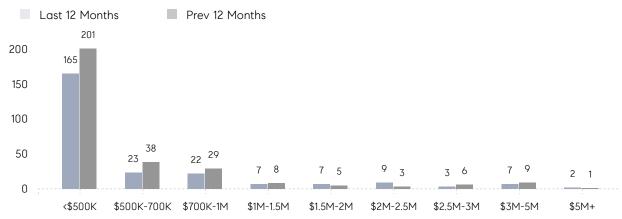
#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



## Bergenfield

MARCH 2022

UNDER CONTRACT

25 Total Properties



\$499K Median Price

9% Increase From Mar 2021 6% Increase From Mar 2021 5% Increase From Mar 2021 Properties

25

Total

UNITS SOLD

4% Increase From Mar 2021

-2% n Decrease From

Mar 2021

\$517K

Average Price

> -6% Decrease From

Decrease From Mar 2021

\$450K

Median

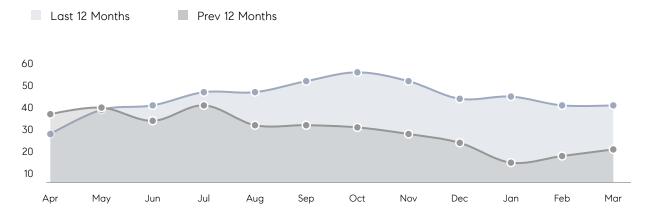
Price

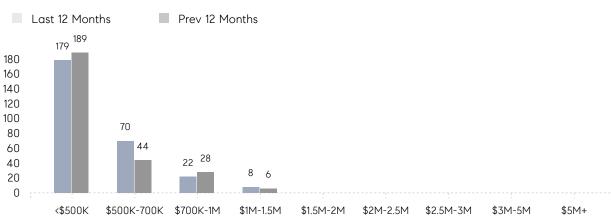
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	34	35	-3%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$517,824	\$529,562	-2.2%
	# OF CONTRACTS	25	23	8.7%
	NEW LISTINGS	29	25	16%
Houses	AVERAGE DOM	36	35	3%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$556,618	\$543,565	2%
	# OF CONTRACTS	23	23	0%
	NEW LISTINGS	26	23	13%
Condo/Co-op/TH	AVERAGE DOM	18	29	-38%
	% OF ASKING PRICE	103%	94%	
	AVERAGE SOLD PRICE	\$233,333	\$207,500	12%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	3	2	50%

# Bergenfield

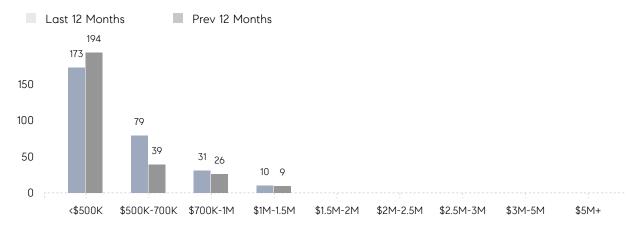
MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# **Berkeley Heights**

MARCH 2022

UNDER CONTRACT

15 Total Properties



\$699K Median Price

-50% Decrease From Increase From Mar 2021

7% Mar 2021

7% Increase From Mar 2021

-59%

Properties

UNITS SOLD

9

Total

Decrease From Mar 2021 Mar 2021

20% 17% Increase From

\$659K

Average

Price

Increase From Mar 2021

\$625K

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	29	43	-33%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$659,667	\$548,409	20.3%
	# OF CONTRACTS	15	30	-50.0%
	NEW LISTINGS	21	40	-47%
Houses	AVERAGE DOM	16	39	-59%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$712,571	\$609,588	17%
	# OF CONTRACTS	13	27	-52%
	NEW LISTINGS	17	36	-53%
Condo/Co-op/TH	AVERAGE DOM	77	58	33%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$474,500	\$340,400	39%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	4	4	0%

# Berkeley Heights

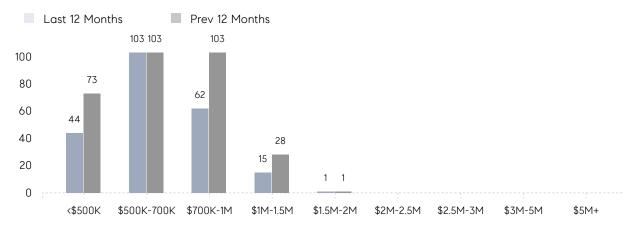
MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Bloomfield

MARCH 2022

UNDER CONTRACT

45 Total Properties



Median Price

-31% Decrease From Mar 2021

1% Change From Mar 2021

4% Increase From Mar 2021

Total Properties

43

UNITS SOLD

13% Increase From Mar 2021

16%

\$421K

Average

Price

18% Increase From Mar 2021

Increase From Mar 2021

\$451K

Median

Price

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	34	37	-8%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$421,709	\$363,032	16.2%
	# OF CONTRACTS	45	65	-30.8%
	NEW LISTINGS	46	77	-40%
Houses	AVERAGE DOM	34	38	-11%
	% OF ASKING PRICE	107%	106%	
	AVERAGE SOLD PRICE	\$472,278	\$424,411	11%
	# OF CONTRACTS	34	58	-41%
	NEW LISTINGS	39	67	-42%
Condo/Co-op/TH	AVERAGE DOM	35	34	3%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$161,643	\$212,373	-24%
	# OF CONTRACTS	11	7	57%
	NEW LISTINGS	7	10	-30%

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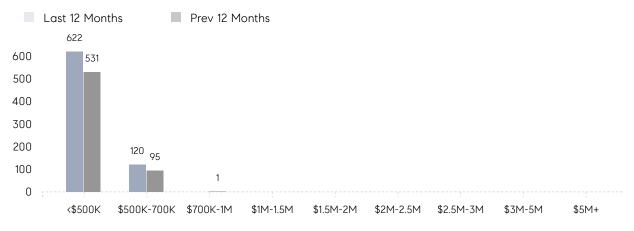
## Bloomfield

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





### Bogota

MARCH 2022

UNDER CONTRACT

11 Total

Properties

**\$473K** Average Price

\$439K Median Price

22% Increase From

Mar 2021

18% Increase From Mar 2021 14% Increase From Mar 2021 -40%

Properties

UNITS SOLD

3

Total

Decrease From Decrease From Mar 2021 Mar 2021

-23% n Decrease From Mar 2021

\$372K

Median

Price

\$417K

Average

-13%

Price

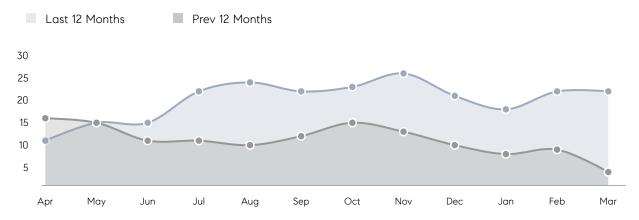
### **Property Statistics**

Mar 2022 Mar 2021 % Change Overall AVERAGE DOM 131 26 404% % OF ASKING PRICE 106% 103% AVERAGE SOLD PRICE \$417,333 \$481,800 -13.4% **# OF CONTRACTS** 9 22.2% 11 NEW LISTINGS 2 5 -60% Houses AVERAGE DOM 131 404% 26 % OF ASKING PRICE 106% 103% AVERAGE SOLD PRICE \$417,333 \$481,800 -13% # OF CONTRACTS 11 9 22% NEW LISTINGS 2 5 -60% Condo/Co-op/TH AVERAGE DOM \_ --% OF ASKING PRICE -\_ AVERAGE SOLD PRICE \_ \_ -**# OF CONTRACTS** 0 0 0% NEW LISTINGS ٥ 0 0%

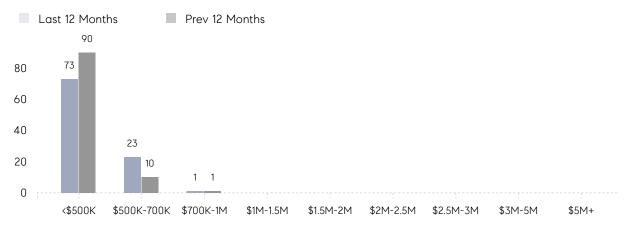
## Bogota

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





### Boonton

MARCH 2022

UNDER CONTRACT

12 Total \$470K Average Price

\$464K Median Price

-13%

-43%

Mar 2021

Properties

-13%

Decrease From Decrease From Mar 2021

Decrease From Mar 2021

-50% Decrease From

Mar 2021 Mar 2021

50% Increase From Increase From

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	22	37	-41%
	% OF ASKING PRICE	110%	100%	
	AVERAGE SOLD PRICE	\$529,500	\$399,500	32.5%
	# OF CONTRACTS	12	21	-42.9%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	22	37	-41%
	% OF ASKING PRICE	110%	100%	
	AVERAGE SOLD PRICE	\$529,500	\$399,500	33%
	# OF CONTRACTS	11	21	-48%
	NEW LISTINGS	8	15	-47%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	2	0%

UNITS SOLD

2

Total

\$529K Average Price Properties

33%

Median Price

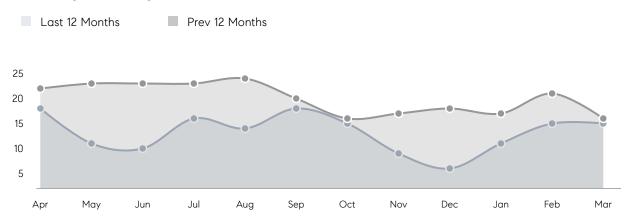
\$529K

Mar 2021

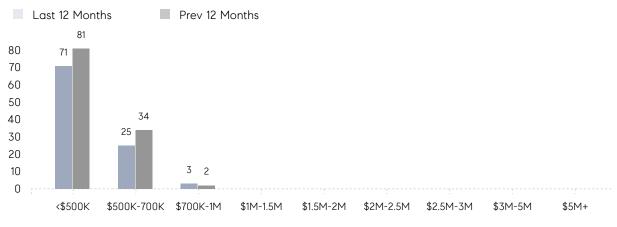
### Boonton

#### MARCH 2022

#### Monthly Inventory



### Contracts By Price Range





# Boonton Township

MARCH 2022

UNDER CONTRACT

11 Total Properties



\$699K Median Price

267% Increase From

Mar 2021

8% Increase From Mar 2021 -13% Decrease From Mar 2021 -50%

Properties

5

Total

UNITS SOLD

Decrease From Decrease From Mar 2021 Mar 2021

-4%

\$698K

Average

Price

Decrease From Mar 2021

\$531K

Median

-9%

Price

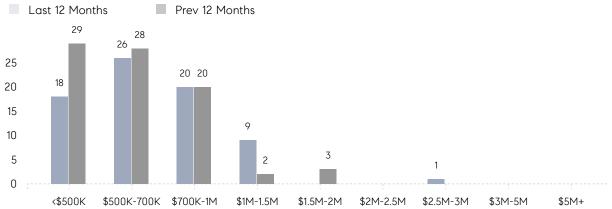
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	41	80	-49%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$698,200	\$726,800	-3.9%
	# OF CONTRACTS	11	3	266.7%
	NEW LISTINGS	10	8	25%
Houses	AVERAGE DOM	50	80	-37%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$740,000	\$726,800	2%
	# OF CONTRACTS	10	3	233%
	NEW LISTINGS	9	8	13%
Condo/Co-op/TH	AVERAGE DOM	8	-	-
	% OF ASKING PRICE	106%	-	
	AVERAGE SOLD PRICE	\$531,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Boonton Township

#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

## Branchburg

MARCH 2022

UNDER CONTRACT

30 Total Properties



13%

\$499K Median Price

88%

Increase From Mar 2021

Increase From Mar 2021 Mar 2021

21% Increase From 20

Properties

Increase From

Mar 2021

Total

5%

UNITS SOLD

### \$565K

Increase From

2%

Mar 2021

Average Price

\$572K Median

Price

15%

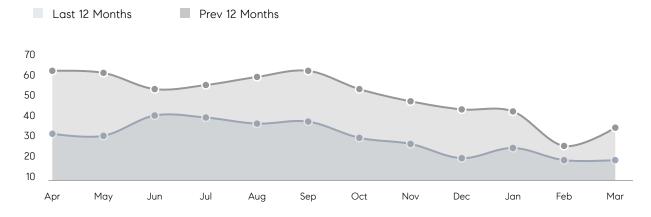
Increase From Mar 2021

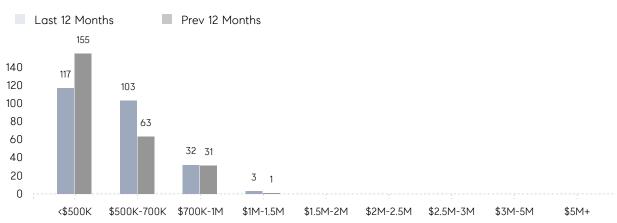
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	24	63	-62%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$565,758	\$552,995	2.3%
	# OF CONTRACTS	30	16	87.5%
	NEW LISTINGS	35	30	17%
Houses	AVERAGE DOM	28	48	-42%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$569,462	\$638,607	-11%
	# OF CONTRACTS	17	12	42%
	NEW LISTINGS	18	27	-33%
Condo/Co-op/TH	AVERAGE DOM	16	106	-85%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$558,880	\$313,280	78%
	# OF CONTRACTS	13	4	225%
	NEW LISTINGS	17	3	467%

# Branchburg

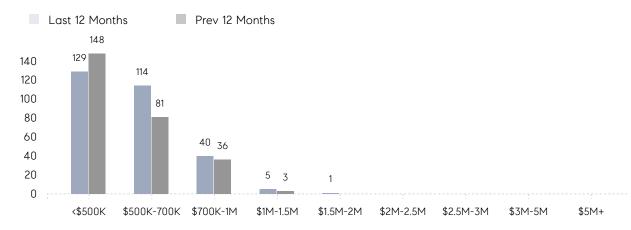
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Bridgewater

MARCH 2022

UNDER CONTRACT

36 Total Properties



\$512K Median Price

-40% Decrease From Increase From Mar 2021

9% Mar 2021

3% Increase From Mar 2021

-50%

Properties

26

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-5% -5% Decrease From

\$521K

Average Price

> Decrease From Mar 2021

\$484K

Median

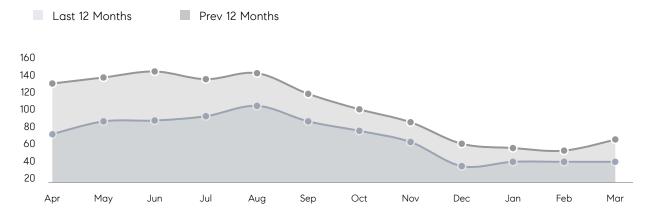
Price

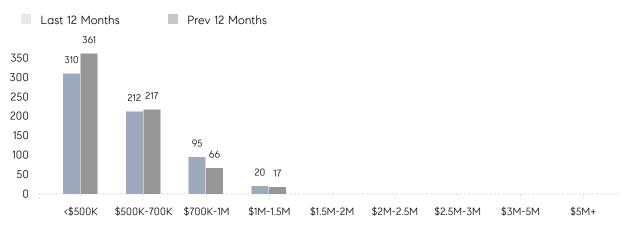
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	33	47	-30%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$521,804	\$550,965	-5.3%
	# OF CONTRACTS	36	60	-40.0%
	NEW LISTINGS	47	77	-39%
Houses	AVERAGE DOM	40	43	-7%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$605,300	\$629,954	-4%
	# OF CONTRACTS	26	40	-35%
	NEW LISTINGS	36	51	-29%
Condo/Co-op/TH	AVERAGE DOM	17	58	-71%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$333,938	\$336,564	-1%
	# OF CONTRACTS	10	20	-50%
	NEW LISTINGS	11	26	-58%

## Bridgewater

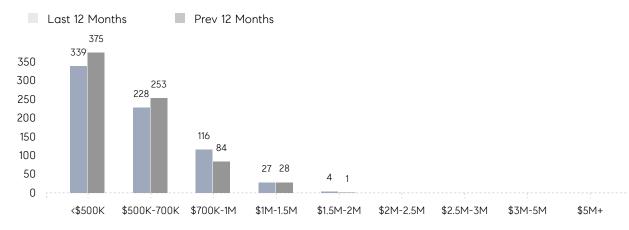
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Caldwell

MARCH 2022

UNDER CONTRACT

5 Total Properties



\$399K Median Price

-58%

Decrease From Mar 2021

21% Increase From I Mar 2021

20% Increase From Mar 2021 Properties 17%

7

Total

UNITS SOLD

Increase From Increase From Mar 2021 Mar 2021

13%

\$481K

Average Price

> -20% Decrease From Mar 2021

\$355K

Median

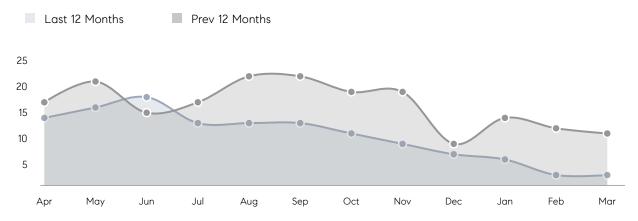
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	26	35	-26%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$481,286	\$427,667	12.5%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	13	12	8%
Houses	AVERAGE DOM	12	30	-60%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$623,333	\$512,000	22%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	7	6	17%
Condo/Co-op/TH	AVERAGE DOM	37	38	-3%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$374,750	\$385,500	-3%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	6	6	0%

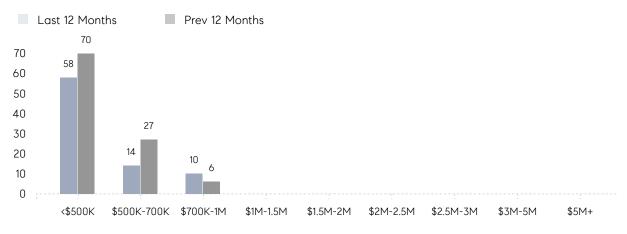
# Caldwell

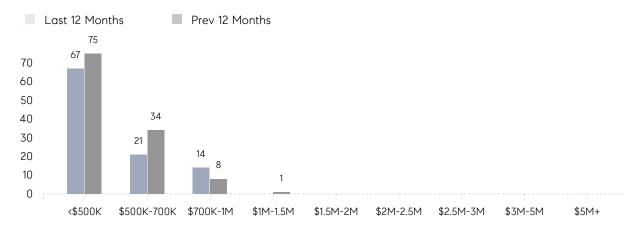
#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Carlstadt

MARCH 2022

UNDER CONTRACT

1 Total Properties \$989K Average Price Brice Brice

-80% Decrease From Mar 2021

93% Increase From Mar 2021

102% Increase From Mar 2021 100%

4

Total

Properties

Increase From Mar 2021 87% Increase From

Mar 2021

Average

Price

\$546K

81% Increase From Mar 2021

\$530K

Median

Price

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	40	63	-37%
5	% OF ASKING PRICE	99%	97%	
1	AVERAGE SOLD PRICE	\$546,250	\$292,450	86.8%
i	# OF CONTRACTS	1	5	-80.0%
	NEW LISTINGS	1	7	-86%
Houses	AVERAGE DOM	40	63	-37%
\$	% OF ASKING PRICE	99%	97%	
1	AVERAGE SOLD PRICE	\$546,250	\$292,450	87%
ł	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
5	% OF ASKING PRICE	-	-	
1	AVERAGE SOLD PRICE	-	-	-
ł	# OF CONTRACTS	0	0	0%
1	NEW LISTINGS	0	0	0%

UNITS SOLD

Sources: Garden State MLS, Hudson MLS, NJ MLS

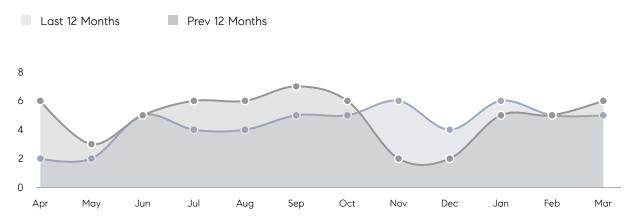
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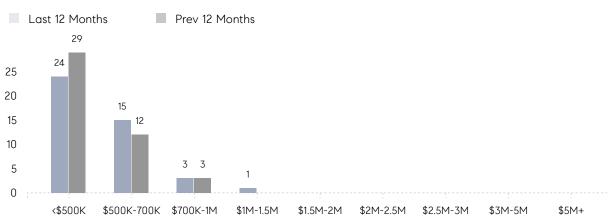
Compass New Jersey Monthly Market Insights

## Carlstadt

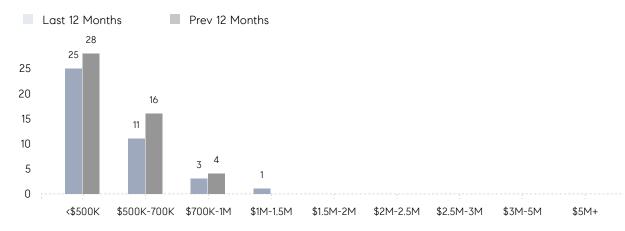
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Cedar Grove

MARCH 2022

UNDER CONTRACT

12 Total

Properties

\$694K Average Price

-14% 31%

Decrease From Increase From Mar 2021 Mar 2021

Mar 2021

30% Increase From

\$677K

Median

Price

-20% Decrease From

Properties

12

Total

Mar 2021 Mar 2021

6% Increase From

\$647K

Average Price

9%

Increase From Mar 2021

\$615K

Median

Price

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	12	43	-72%
	% OF ASKING PRICE	107%	99%	
	AVERAGE SOLD PRICE	\$647,083	\$593,893	9.0%
	# OF CONTRACTS	12	14	-14.3%
	NEW LISTINGS	16	15	7%
Houses	AVERAGE DOM	11	38	-71%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$650,278	\$651,673	0%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	10	8	25%
Condo/Co-op/TH	AVERAGE DOM	16	59	-73%
	% OF ASKING PRICE	102%	94%	
	AVERAGE SOLD PRICE	\$637,500	\$435,000	47%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	6	7	-14%

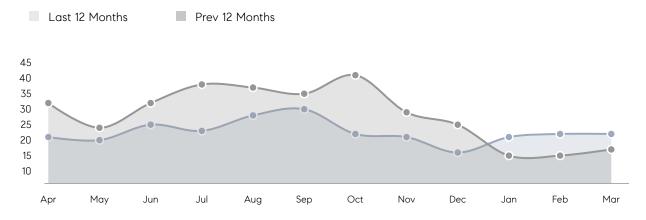
UNITS SOLD

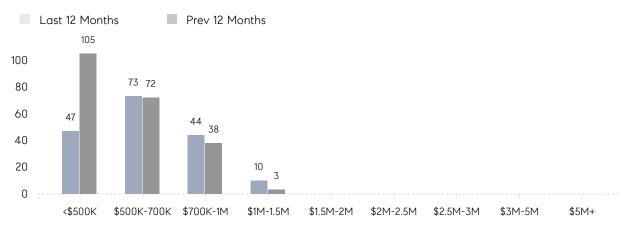
Compass New Jersey Monthly Market Insights

## Cedar Grove

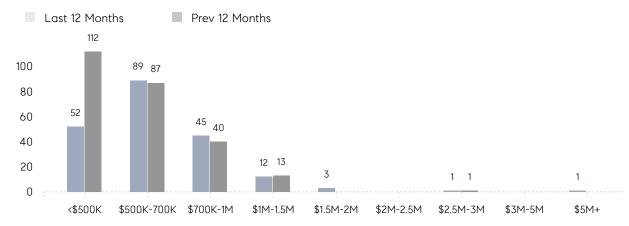
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Cedar Knolls

MARCH 2022

UNDER CONTRACT

5 Total Properties



\$569K Median Price

150% Increase From

Mar 2021

12% Increase From Mar 2021 -9% Decrease From Mar 2021 100%

Properties

4

Total

UNITS SOLD

Increase From Mar 2021

40%

Mar 2021

Increase From

Average

Price

\$706K

53% Increase From

Increase From Mar 2021

\$774K

Median

Price

#### **Property Statistics**

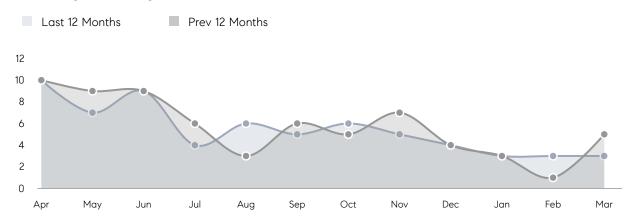
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	14	80	-82%
	% OF ASKING PRICE	109%	99%	
	AVERAGE SOLD PRICE	\$706,125	\$505,000	39.8%
	# OF CONTRACTS	5	2	150.0%
	NEW LISTINGS	7	6	17%
Houses	AVERAGE DOM	22	-	-
	% OF ASKING PRICE	113%	-	
	AVERAGE SOLD PRICE	\$537,500	-	-
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	6	6	0%
Condo/Co-op/TH	AVERAGE DOM	7	80	-91%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$874,750	\$505,000	73%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Compass New Jersey Monthly Market Insights

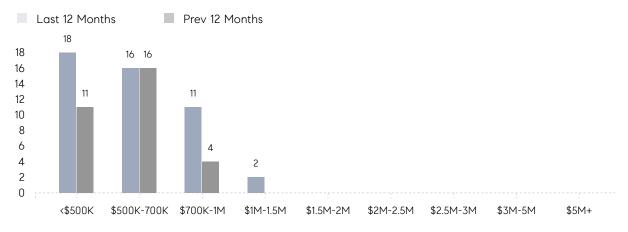
# Cedar Knolls

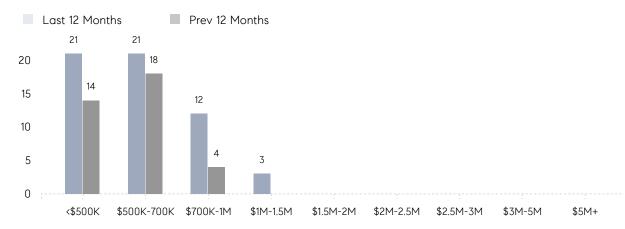
MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





# Chatham Borough

MARCH 2022

UNDER CONTRACT

10 Total Properties \$1.0M Average Price

16%

Mar 2021

\$1.1M Median Price

-55% Decrease From Mar 2021

50% Increase From

Increase From Mar 2021

Properties -67%

5

Total

UNITS SOLD

Decrease From Mar 2021

-5% Decrease From Mar 2021

Average

Price

\$801K

4% Increase From Mar 2021

\$813K

Median

Price

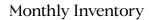
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	38	79	-52%
	% OF ASKING PRICE	110%	98%	
	AVERAGE SOLD PRICE	\$801,455	\$843,607	-5.0%
	# OF CONTRACTS	10	22	-54.5%
	NEW LISTINGS	15	25	-40%
Houses	AVERAGE DOM	38	85	-55%
	% OF ASKING PRICE	110%	98%	
	AVERAGE SOLD PRICE	\$801,455	\$924,615	-13%
	# OF CONTRACTS	10	19	-47%
	NEW LISTINGS	15	22	-32%
Condo/Co-op/TH	AVERAGE DOM	-	42	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$317,050	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	3	0%

# Compass New Jersey Monthly Market Insights

# Chatham Borough

#### MARCH 2022

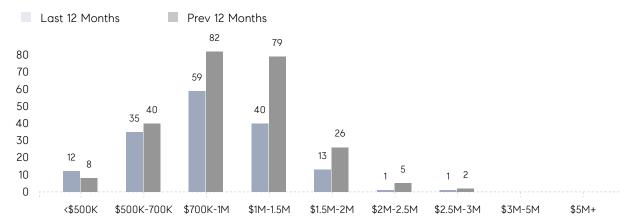






#### Contracts By Price Range





# Chatham Township

MARCH 2022

UNDER CONTRACT

22 Total Properties



\$1.3M Median Price

-8%

Mar 2021

4% Decrease From Increase From Mar 2021

-6% Decrease From Mar 2021

-59%

Properties

9

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

26%

\$1.6M

Average

26%

Price

Increase From Mar 2021

\$1.5M

Median

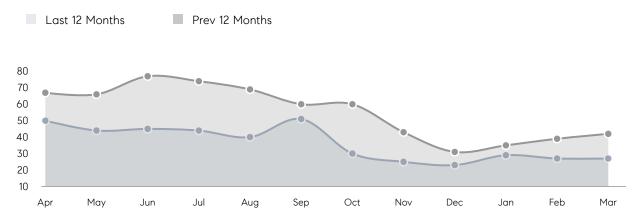
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	18	37	-51%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$1,661,278	\$1,319,955	25.9%
	# OF CONTRACTS	22	24	-8.3%
	NEW LISTINGS	29	32	-9%
Houses	AVERAGE DOM	20	47	-57%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,782,071	\$1,682,500	6%
	# OF CONTRACTS	16	19	-16%
	NEW LISTINGS	25	26	-4%
Condo/Co-op/TH	AVERAGE DOM	14	20	-30%
	% OF ASKING PRICE	115%	99%	
	AVERAGE SOLD PRICE	\$1,238,500	\$685,500	81%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	4	6	-33%

# Chatham Township

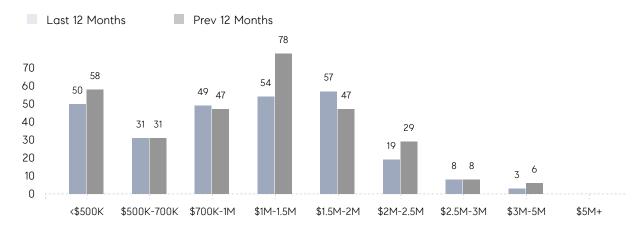
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Chester

#### MARCH 2022

UNDER CONTRACT

9 Total Properties



\$1.1M Median Price

-18% Decrease From Mar 2021

9% Increase From Mar 2021 40% Increase From Mar 2021 Properties

5

Total

UNITS SOLD

Decrease From Change From Mar 2021 Mar 2021

-1%

\$807K

Average Price

> 9% Increase From Mar 2021

\$669K

Median

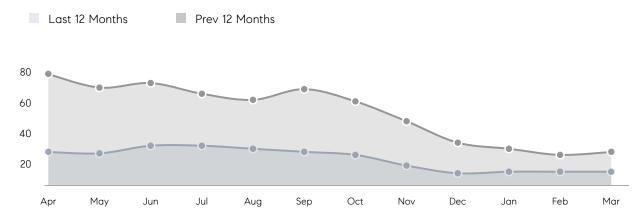
Price

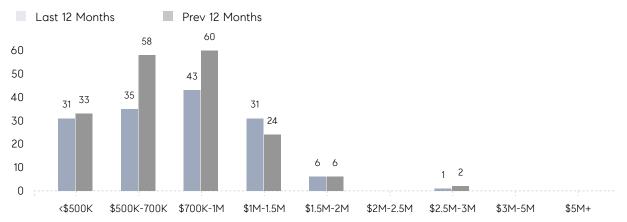
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	43	93	-54%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$807,600	\$812,200	-0.6%
	# OF CONTRACTS	9	11	-18.2%
	NEW LISTINGS	11	16	-31%
Houses	AVERAGE DOM	68	89	-24%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$916,667	\$885,114	4%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	10	16	-37%
Condo/Co-op/TH	AVERAGE DOM	7	110	-94%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$644,000	\$557,000	16%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

# Chester

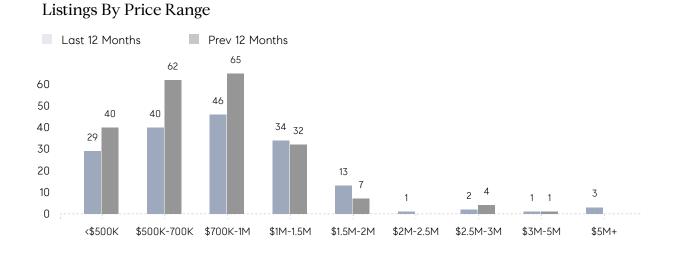
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



Compass New Jersey Market Report

# Clark

#### MARCH 2022

11

Total

Properties

-35%

Mar 2021

#### UNDER CONTRACT

\$555K

Average

-14%

Mar 2021

Price

\$574K

Increase From

Mar 2021

Median

Price

3%

UNITS SOLD

#### 13 Total

Decrease From

-7%

Mar 2021

\$539K Average

Decrease From

\$515K Median Price

Total Properties

Me Pri

-3%

Mar 2021

Price

1% Increase From Mar 2021

#### **Property Statistics**

Decrease From Decrease From

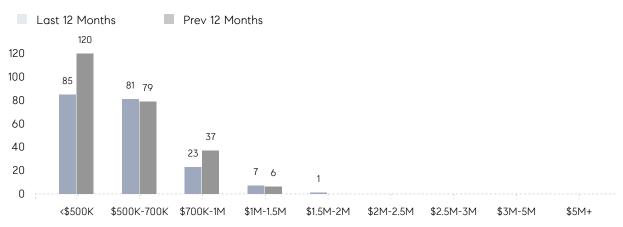
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	43	46	-7%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$539,629	\$557,786	-3.3%
	# OF CONTRACTS	11	17	-35.3%
	NEW LISTINGS	22	26	-15%
Houses	AVERAGE DOM	49	46	7%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$575,561	\$557,786	3%
	# OF CONTRACTS	9	16	-44%
	NEW LISTINGS	19	24	-21%
Condo/Co-op/TH	AVERAGE DOM	14	-	-
	% OF ASKING PRICE	103%	-	
	AVERAGE SOLD PRICE	\$342,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	2	50%

# Clark

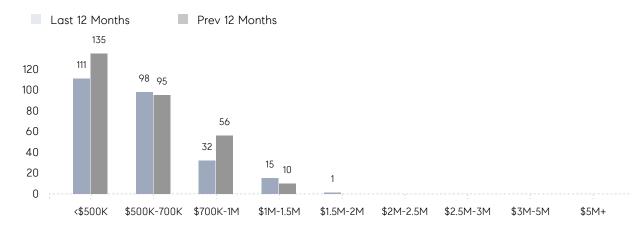
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# **Cliffside** Park

MARCH 2022

UNDER CONTRACT

41 Total

Properties



\$498K Median Price

-5% Decrease From Increase From Mar 2021

7% Mar 2021

4% Increase From Mar 2021

Properties 17%

28 Total

UNITS SOLD

Increase From Mar 2021

16%

Mar 2021

Increase From

Average

Price

\$588K

12% Increase From Mar 2021

\$539K

Median

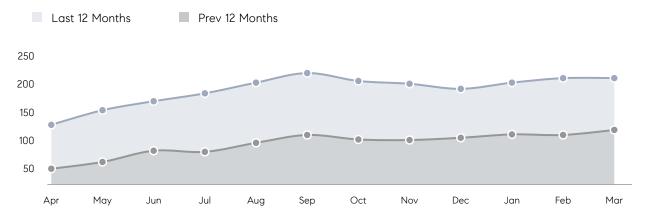
Price

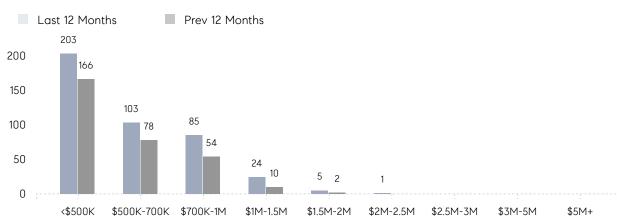
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	66	83	-20%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$588,001	\$506,167	16.2%
	# OF CONTRACTS	41	43	-4.7%
	NEW LISTINGS	32	52	-38%
Houses	AVERAGE DOM	45	51	-12%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$659,571	\$586,667	12%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	6	19	-68%
Condo/Co-op/TH	AVERAGE DOM	73	94	-22%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$564,144	\$479,333	18%
	# OF CONTRACTS	37	35	6%
	NEW LISTINGS	26	33	-21%

# Cliffside Park

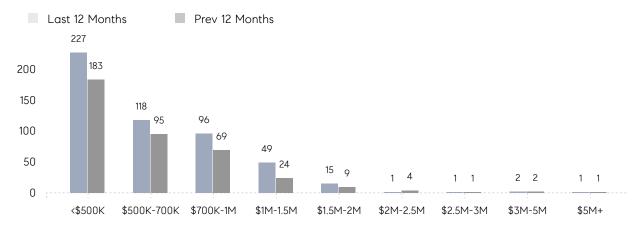
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Clifton

#### MARCH 2022

UNDER CONTRACT

83

Total Properties

Mar 2021

\$453K Average Price

22% Increase From

9% Increase From Mar 2021

7% Increase From Mar 2021

\$429K

Median

Price

-6%

65

Total

Properties

UNITS SOLD

Decrease From Mar 2021 Mar 2021

16% Increase From

\$498K \$459K

Average Price

21%

Increase From Mar 2021

Median

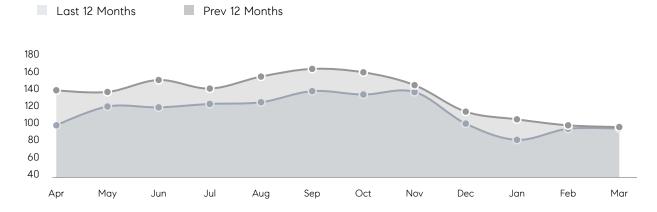
Price

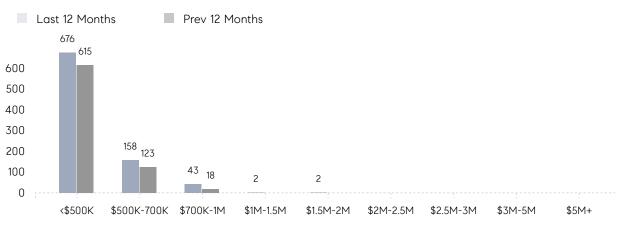
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	45	48	-6%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$498,175	\$413,113	20.6%
	# OF CONTRACTS	83	68	22.1%
	NEW LISTINGS	81	79	3%
Houses	AVERAGE DOM	44	47	-6%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$539,958	\$448,792	20%
	# OF CONTRACTS	65	56	16%
	NEW LISTINGS	59	65	-9%
Condo/Co-op/TH	AVERAGE DOM	50	52	-4%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$345,964	\$331,562	4%
	# OF CONTRACTS	18	12	50%
	NEW LISTINGS	22	14	57%

# Clifton

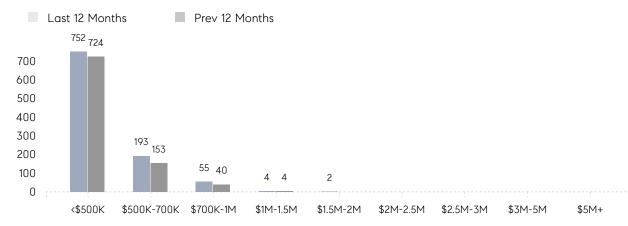
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Closter

#### MARCH 2022

UNDER CONTRACT

15 Total Properties



\$949K Median Price

0% Change From Mar 2021 6% Increase From Mar 2021 17% Increase From Mar 2021 -58%

Properties

5

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

3% 9%

\$955K

Average Price

> Increase From Mar 2021

\$920K

Median

Price

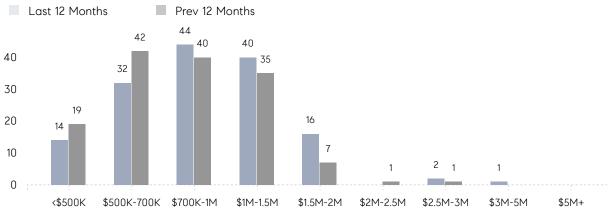
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	48	63	-24%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$955,600	\$923,750	3.4%
	# OF CONTRACTS	15	15	0.0%
	NEW LISTINGS	16	16	0%
Houses	AVERAGE DOM	48	63	-24%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$955,600	\$923,750	3%
	# OF CONTRACTS	15	15	0%
	NEW LISTINGS	16	16	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

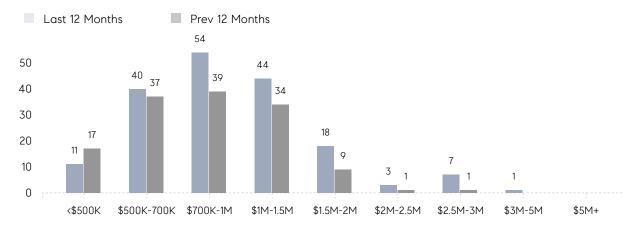
# Closter

#### MARCH 2022

#### Monthly Inventory







#### Listings By Price Range

Contracts By Price Range

Compass New Jersey Market Report

# Colonia

MARCH 2022

UNDER CONTRACT

6 Total **\$436**K Average Price

Mar 2021

\$422K Median Price

0%

Properties

Change From Mar 2021

-23% -20% Decrease From Mar 2021

Decrease From

50%

Properties

3

Total

26% Increase From Mar 2021 Mar 2021

30% Increase From Increase From Mar 2021

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	42	45	-7%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$573,333	\$455,000	26.0%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	42	45	-7%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$573,333	\$455,000	26%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	7	9	-22%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

UNITS SOLD



Price

\$590K Median

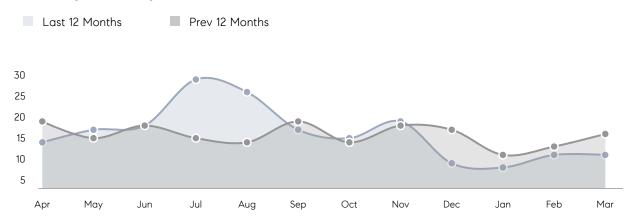
Price

Compass New Jersey Monthly Market Insights

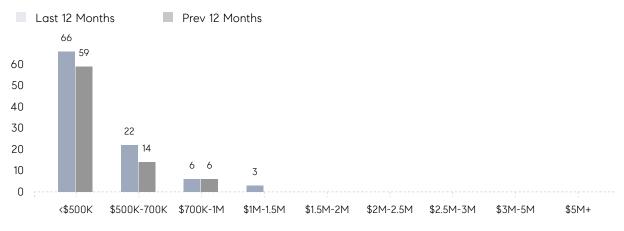
# Colonia

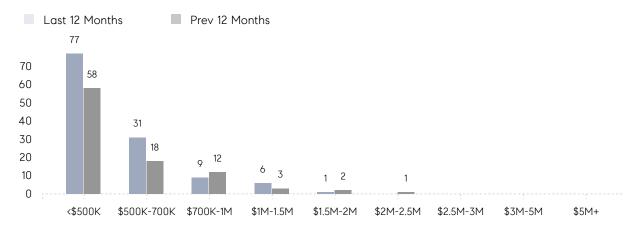
#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





# Cranford

MARCH 2022

UNDER CONTRACT

31 Total Properties \$607K Average Price

72% Increase From Mar 2021

14% Increase From Mar 2021

9% Increase From Mar 2021

\$589K

Median

Price

-39%

Properties

11

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-1% Decrease From

\$515K

Average Price

-6%

Decrease From Mar 2021

\$519K

Median

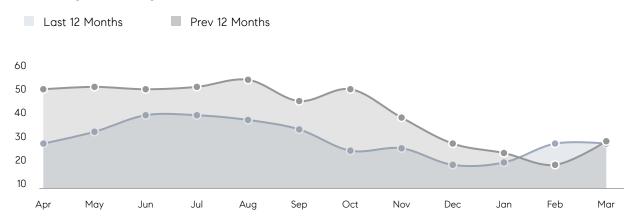
Price

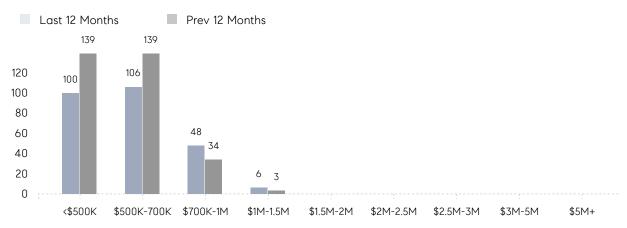
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	18	41	-56%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$515,432	\$546,000	-5.6%
	# OF CONTRACTS	31	18	72.2%
	NEW LISTINGS	25	35	-29%
Houses	AVERAGE DOM	17	43	-60%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$569,417	\$595,643	-4%
	# OF CONTRACTS	28	16	75%
	NEW LISTINGS	21	28	-25%
Condo/Co-op/TH	AVERAGE DOM	20	34	-41%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$272,500	\$372,250	-27%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	4	7	-43%

# Cranford

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



#### Listings By Price Range

Compass New Jersey Market Report

# Cresskill

#### MARCH 2022

UNDER CONTRACT

19 Total \$960K Average Price

\$779K Median Price

36% Increase From

Mar 2021

Properties

-20% -13% Decrease From Mar 2021

Decrease From Mar 2021

-33%

Properties

UNITS SOLD

12

Total

Decrease From Increase From Mar 2021 Mar 2021

-19% Decrease From Mar 2021

\$675K

Median

Price

\$892K

Average Price

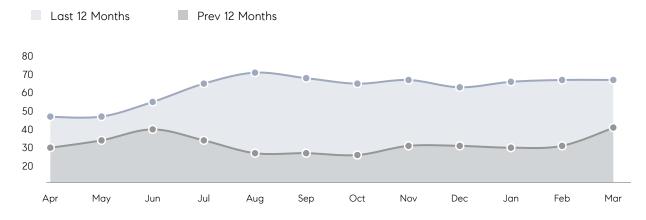
4%

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	41	60	-32%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$892,250	\$854,153	4.5%
	# OF CONTRACTS	19	14	35.7%
	NEW LISTINGS	25	24	4%
Houses	AVERAGE DOM	37	64	-42%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$931,900	\$859,983	8%
	# OF CONTRACTS	17	12	42%
	NEW LISTINGS	21	22	-5%
Condo/Co-op/TH	AVERAGE DOM	61	39	56%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$694,000	\$825,000	-16%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

# Cresskill

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Demarest

MARCH 2022

UNDER CONTRACT

9 Total Properties



\$1.4M Median Price

50% Increase From

Mar 2021

66% Increase From Mar 2021 42% Increase From Mar 2021 -37%

5

Total

Properties

Decrease From Mar 2021

UNITS SOLD

rom Decrease From Mar 2021

\$1.2M

Average Price

63%

Increase From Mar 2021

\$1.3M

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	19	59	-68%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,242,760	\$1,285,125	-3.3%
	# OF CONTRACTS	9	6	50.0%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	19	59	-68%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,242,760	\$1,285,125	-3%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	9	8	13%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# Demarest

#### MARCH 2022

#### Monthly Inventory





#### Listings By Price Range

Contracts By Price Range



# Denville

#### MARCH 2022

UNDER CONTRACT

22 Total Properties



\$487K Median Price

-41% Decrease From Mar 2021

11% Increase From Mar 2021

10% Increase From Mar 2021 Properties

15

Total

UNITS SOLD

Decrease From Mar 2021 -1% 1% Decrease From Increa

Average Price

Mar 2021

\$436K \$450K

Median

Price

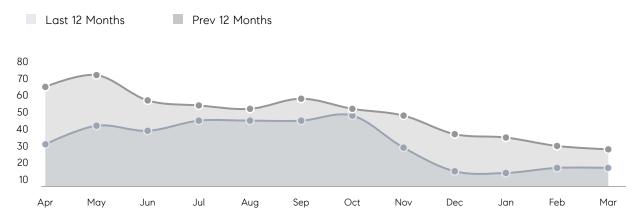
Increase From Mar 2021

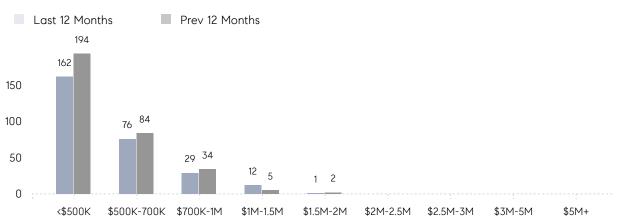
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	18	32	-44%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$436,730	\$441,381	-1.1%
	# OF CONTRACTS	22	37	-40.5%
	NEW LISTINGS	27	37	-27%
Houses	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$449,859	\$460,515	-2%
	# OF CONTRACTS	16	27	-41%
	NEW LISTINGS	23	26	-12%
Condo/Co-op/TH	AVERAGE DOM	27	16	69%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$400,625	\$387,167	3%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	4	11	-64%

# Denville

#### MARCH 2022

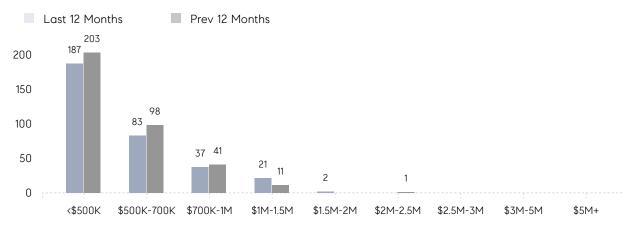
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

# Dumont

MARCH 2022

UNDER CONTRACT

12 Total Properties



\$494K Median Price

-50% Decrease From

Mar 2021

14% Increase From Mar 2021

14% Increase From Mar 2021 Properties

17

Total

Decrease From Mar 2021

UNITS SOLD

20%

Mar 2021

Increase From

Average Price

\$533K

13% Increase From

\$510K

Median

Price

Increase From Mar 2021

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	14	42	-67%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$533,676	\$443,567	20.3%
	# OF CONTRACTS	12	24	-50.0%
	NEW LISTINGS	20	30	-33%
Houses	AVERAGE DOM	14	43	-67%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$533,676	\$448,245	19%
	# OF CONTRACTS	12	24	-50%
	NEW LISTINGS	20	30	-33%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$350,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Compass New Jersey Monthly Market Insights

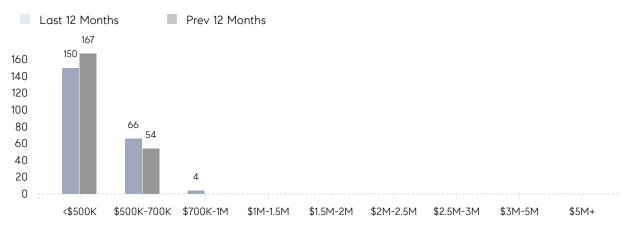
# Dumont

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





# East Hanover

MARCH 2022

UNDER CONTRACT

14 Total Properties



\$537K Median Price

-12%

Mar 2021

-8% Decrease From Decrease From Mar 2021

-2% Decrease From Mar 2021

-36%

Properties

UNITS SOLD

9

Total

Decrease From Increase From Mar 2021 Mar 2021

-3%

Median

Price

\$640K \$576K

Average Price

10%

Decrease From Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$640,111	\$584,243	9.6%
	# OF CONTRACTS	14	16	-12.5%
	NEW LISTINGS	15	15	0%
Houses	AVERAGE DOM	62	45	38%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$734,400	\$629,390	17%
	# OF CONTRACTS	9	13	-31%
	NEW LISTINGS	12	9	33%
Condo/Co-op/TH	AVERAGE DOM	14	37	-62%
	% OF ASKING PRICE	106%	97%	
	AVERAGE SOLD PRICE	\$522,250	\$471,375	11%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	3	6	-50%

# East Hanover

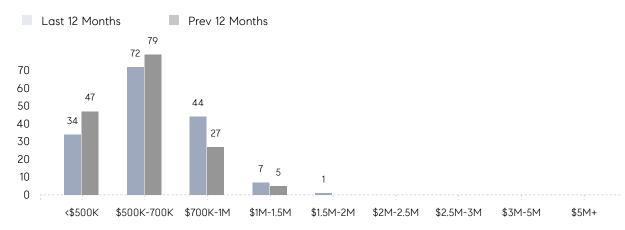
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# East Orange

MARCH 2022

UNDER CONTRACT

30 Total Properties



\$357K Median Price

25% Increase From

Mar 2021

26% Increase From Mar 2021 39% Increase From Mar 2021 Properties

20

Total

Decrease From Mar 2021

UNITS SOLD

27%

Increase From

Mar 2021

\$306K

Average

Price

72% Increase From

\$352K

Median

Price

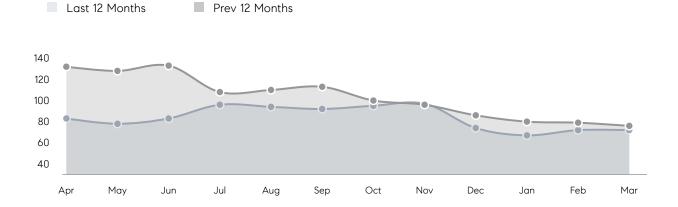
Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	45	64	-30%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$306,558	\$242,139	26.6%
	# OF CONTRACTS	30	24	25.0%
	NEW LISTINGS	39	36	8%
Houses	AVERAGE DOM	50	74	-32%
	% OF ASKING PRICE	109%	99%	
	AVERAGE SOLD PRICE	\$360,618	\$280,553	29%
	# OF CONTRACTS	24	14	71%
	NEW LISTINGS	33	26	27%
Condo/Co-op/TH	AVERAGE DOM	33	42	-21%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$180,417	\$161,044	12%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	6	10	-40%

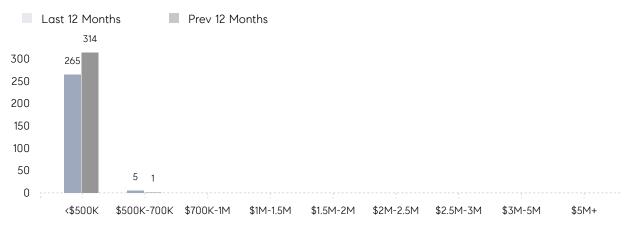
# East Orange

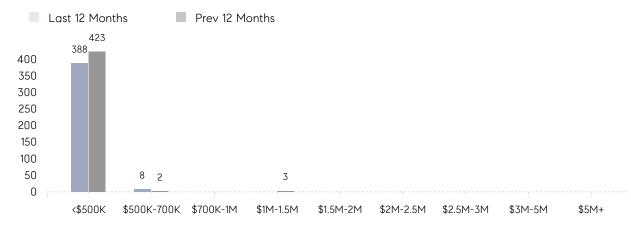
MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





# Edgewater

MARCH 2022

UNDER CONTRACT

25 Total Properties



\$675K Median Price

-22% Decrease From

Mar 2021

21% Increase From Mar 2021

34% Increase From Mar 2021

4%

24

Total

Properties

Increase From Mar 2021

UNITS SOLD

11%

\$781K

Average

Mar 2021

Price

42% Increase From

Increase From Mar 2021

\$835K

Median

Price

#### **Property Statistics**

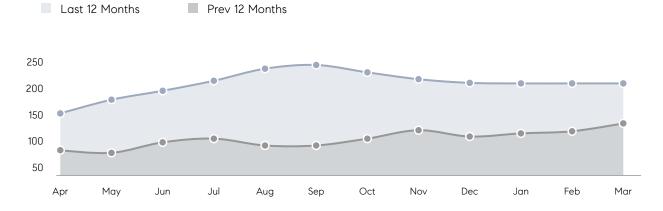
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	64	72	-11%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$781,746	\$707,065	10.6%
	# OF CONTRACTS	25	32	-21.9%
	NEW LISTINGS	41	49	-16%
Houses	AVERAGE DOM	16	78	-79%
	% OF ASKING PRICE	115%	96%	
	AVERAGE SOLD PRICE	\$1,150,000	\$1,110,000	4%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	66	70	-6%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$765,735	\$595,139	29%
	# OF CONTRACTS	24	31	-23%
	NEW LISTINGS	38	47	-19%

69

# Edgewater

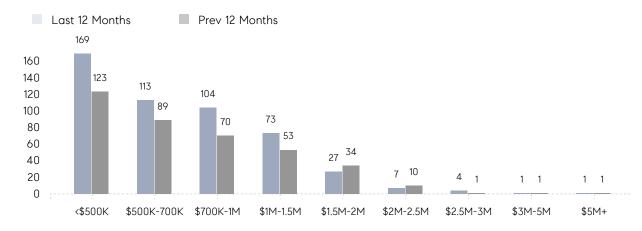
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Elizabeth

MARCH 2022

UNDER CONTRACT

39 Total Properties



\$389K Median Price

63% Increase From Mar 2021 8% Increase From Mar 2021 6% Increase From Mar 2021 Properties

29

Total

UNITS SOLD

Change From Mar 2021 3%

Increase From

Mar 2021

\$349K

Average Price

> 9% Increase From Mar 2021

\$365K

Median

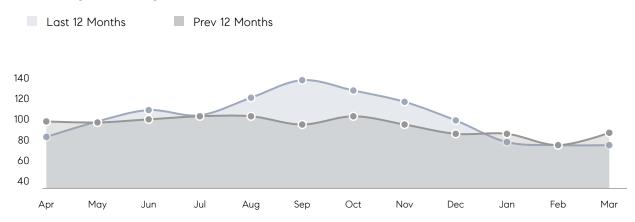
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	48	49	-2%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$349,100	\$337,884	3.3%
	# OF CONTRACTS	39	24	62.5%
	NEW LISTINGS	45	49	-8%
Houses	AVERAGE DOM	45	51	-12%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$394,800	\$351,545	12%
	# OF CONTRACTS	33	22	50%
	NEW LISTINGS	35	41	-15%
Condo/Co-op/TH	AVERAGE DOM	60	35	71%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$173,917	\$252,500	-31%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	10	8	25%

# Elizabeth

#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





## Elmwood Park

MARCH 2022

UNDER CONTRACT

24 Total

Properties



Median Price

-4%

Mar 2021

6% Decrease From Increase From Mar 2021

12% Increase From Mar 2021

Properties -17%

10

Total

Decrease From Mar 2021

UNITS SOLD

-8% -6% Decrease From

\$415K

Average Price

Mar 2021

Decrease From Mar 2021

\$408K

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	90	28	221%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$415,200	\$451,833	-8.1%
	# OF CONTRACTS	24	25	-4.0%
	NEW LISTINGS	28	14	100%
Houses	AVERAGE DOM	97	14	593%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$405,789	\$475,800	-15%
	# OF CONTRACTS	20	21	-5%
	NEW LISTINGS	24	10	140%
Condo/Co-op/TH	AVERAGE DOM	25	98	-74%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$499,900	\$332,000	51%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	4	4	0%

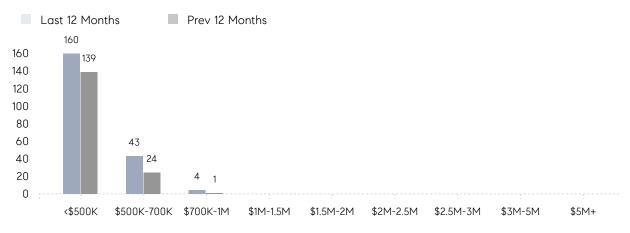
## Elmwood Park

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Emerson

MARCH 2022

UNDER CONTRACT

7 Total Properties \$691K Average Price

75% Increase From Mar 2021

43% Increase From Mar 2021

44% Increase From Mar 2021

\$689K

Median

Price

20%

Properties

UNITS SOLD

6

Total

Increase From Mar 2021 Mar 2021

11% Increase From

\$523K

Average Price

12%

Increase From Mar 2021

\$517K

Median

Price

## **Property Statistics**

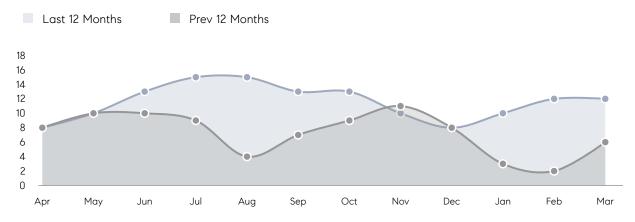
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	21	15	40%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$523,500	\$466,200	12.3%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	16	16	0%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$548,200	\$501,500	9%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	8	7	14%
Condo/Co-op/TH	AVERAGE DOM	43	8	438%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$400,000	\$325,000	23%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

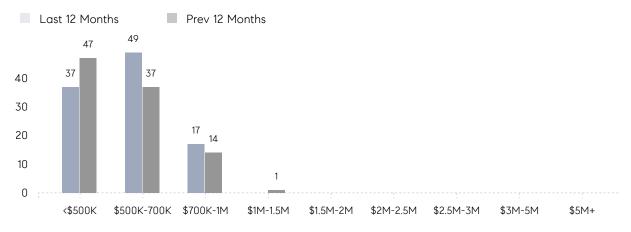
## Emerson

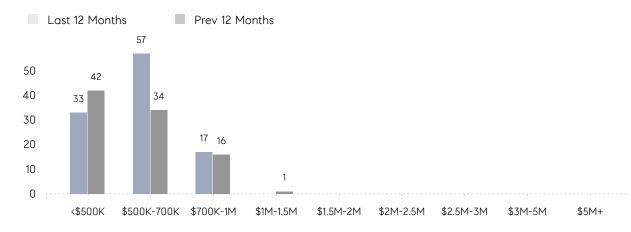
#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Englewood

MARCH 2022

UNDER CONTRACT

41 Total Properties



\$615K Median Price

5% Increase From Mar 2021 21% Increase From Mar 2021 12% Increase From Mar 2021 Properties

26

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

68% Increase From

\$869K

Average

Price

33% Increase From Mar 2021

\$505K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	60	58	3%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$869,577	\$517,303	68.1%
	# OF CONTRACTS	41	39	5.1%
	NEW LISTINGS	30	38	-21%
Houses	AVERAGE DOM	66	59	12%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$1,229,038	\$610,258	101%
	# OF CONTRACTS	27	21	29%
	NEW LISTINGS	18	22	-18%
Condo/Co-op/TH	AVERAGE DOM	53	57	-7%
	% OF ASKING PRICE	97%	94%	
	AVERAGE SOLD PRICE	\$510,115	\$455,333	12%
	# OF CONTRACTS	14	18	-22%
	NEW LISTINGS	12	16	-25%

# Compass New Jersey Monthly Market Insights

# Englewood

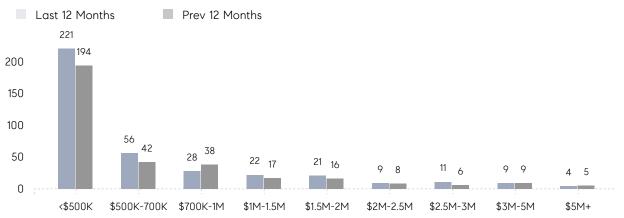
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

# **Englewood Cliffs**

MARCH 2022

UNDER CONTRACT

11 Total Properties



\$1.5M Median Price

0% Change From

Mar 2021

-1% Decrease From Mar 2021

-10% Decrease From Mar 2021 Properties

UNITS SOLD

8

Total

Decrease From Increase From Mar 2021 Mar 2021

Price

\$1.6M

Average

27% Increase From Mar 2021

\$1.2M

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	63	64	-2%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$1,646,750	\$1,436,136	14.7%
	# OF CONTRACTS	11	11	0.0%
	NEW LISTINGS	12	15	-20%
Houses	AVERAGE DOM	63	64	-2%
	% OF ASKING PRICE	93%	96%	
	AVERAGE SOLD PRICE	\$1,646,750	\$1,436,136	15%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	12	15	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Englewood Cliffs

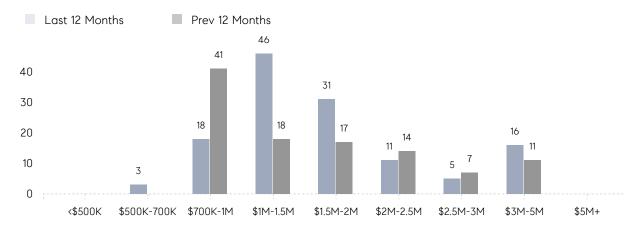
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## **Essex Fells**

MARCH 2022

UNDER CONTRACT

3 Total Properties



\$1.0M Median Price

-40%

Mar 2021

-11% -17% Decrease From Decrease From Mar 2021

Decrease From Mar 2021

-20%

Properties

4

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

47%

\$1.0M

Average Price

> 106% Increase From Mar 2021

\$1.1M

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$1,060,250	\$721,000	47.1%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	1	3	-67%
Houses	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$1,060,250	\$721,000	47%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Essex Fells

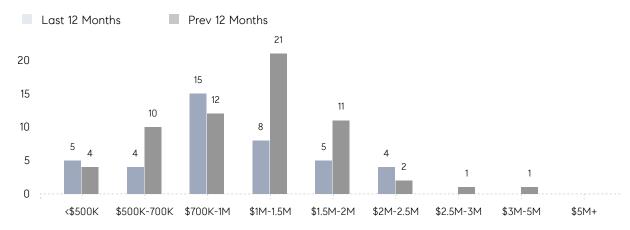
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Fair Lawn

MARCH 2022

UNDER CONTRACT

38 Total Properties



\$582K Median Price

3% Increase From Mar 2021

17% Increase From Mar 2021 20% Increase From Mar 2021 Properties

21

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

16%

\$538K

Average Price

> 22% Increase From Mar 2021

\$530K

Median

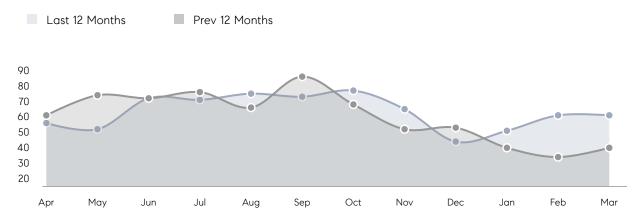
Price

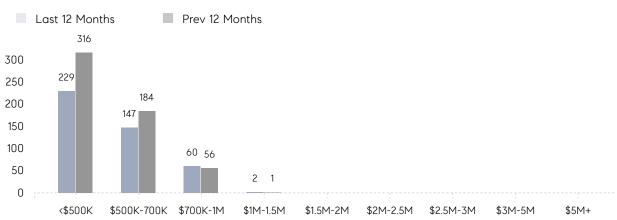
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	33	41	-20%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$538,909	\$464,966	15.9%
	# OF CONTRACTS	38	37	2.7%
	NEW LISTINGS	38	45	-16%
Houses	AVERAGE DOM	32	33	- 3%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$519,237	\$506,109	3%
	# OF CONTRACTS	35	35	0%
	NEW LISTINGS	33	42	-21%
Condo/Co-op/TH	AVERAGE DOM	39	72	-46%
	% OF ASKING PRICE	100%	92%	
	AVERAGE SOLD PRICE	\$725,795	\$307,250	136%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	5	3	67%

## Fair Lawn

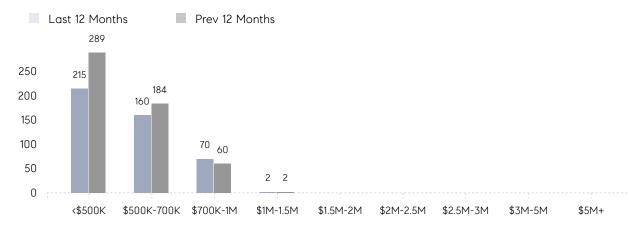
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Fairfield

#### MARCH 2022

UNDER CONTRACT

16 Total Properties



\$562K Median Price

129% Increase From

Mar 2021

-5% 13% Decrease From Mar 2021

Increase From Mar 2021

Properties -25%

3

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-28% -20% Decrease From

\$517K

Average Price

> Decrease From Mar 2021

\$525K

Median

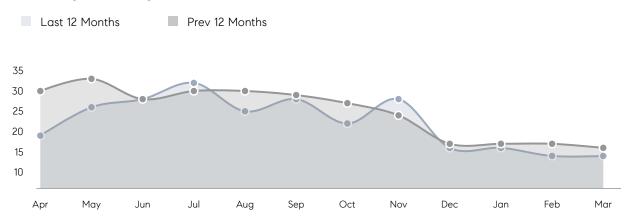
Price

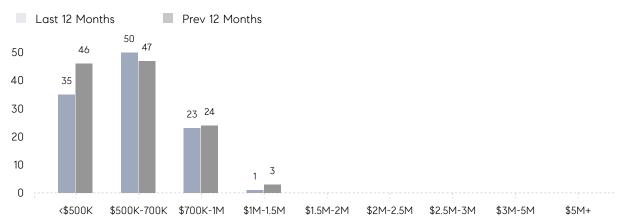
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	52	114	-54%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$517,000	\$713,750	-27.6%
	# OF CONTRACTS	16	7	128.6%
	NEW LISTINGS	19	9	111%
Houses	AVERAGE DOM	52	110	-53%
	% OF ASKING PRICE	104%	95%	
	AVERAGE SOLD PRICE	\$517,000	\$721,667	-28%
	# OF CONTRACTS	10	6	67%
	NEW LISTINGS	13	7	86%
Condo/Co-op/TH	AVERAGE DOM	-	124	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$690,000	-
	# OF CONTRACTS	6	1	500%
	NEW LISTINGS	6	2	200%

# Fairfield

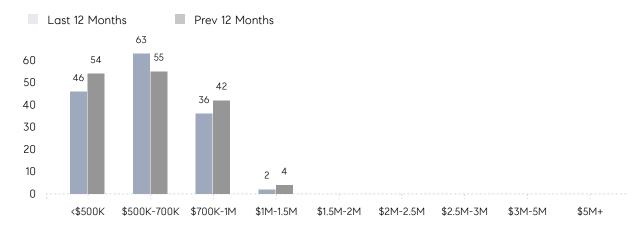
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Fairview

MARCH 2022

UNDER CONTRACT

8

Total Properties \$434K \$427K Average Price

Median Price

100%

Increase From Mar 2021

-18% Decrease From Mar 2021 Mar 2021

-19% Decrease From 100%

Properties

UNITS SOLD

4

Total

Increase From Increase From Mar 2021 Mar 2021

130%

**\$718**K

Average

Price

Increase From Mar 2021

140%

\$749K

Median

Price

## **Property Statistics**

Mar 2022 Mar 2021 % Change Overall AVERAGE DOM 34 43 -21% % OF ASKING PRICE 99% 97% AVERAGE SOLD PRICE \$718,000 \$312,000 130.1% **# OF CONTRACTS** 8 100.0% 4 NEW LISTINGS 8 5 60% Houses AVERAGE DOM 73 58 -21% % OF ASKING PRICE 97% 94% AVERAGE SOLD PRICE \$637,000 \$385,000 65% # OF CONTRACTS 3 3 0% NEW LISTINGS 3 2 50% Condo/Co-op/TH AVERAGE DOM 11 12 -8% % OF ASKING PRICE 100% 100% AVERAGE SOLD PRICE \$799,000 \$239,000 234% **# OF CONTRACTS** 400% 5 1 NEW LISTINGS 5 3 67%

Compass New Jersey Monthly Market Insights

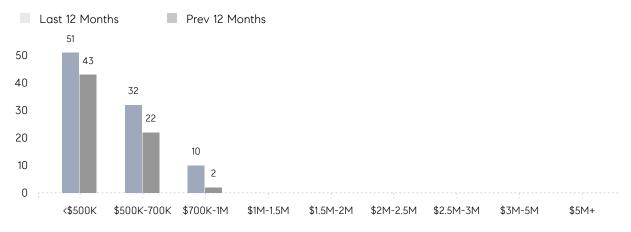
## Fairview

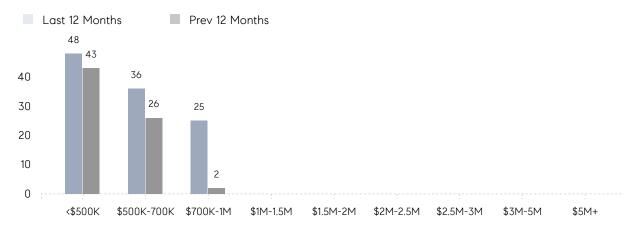
#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Fanwood

MARCH 2022

UNDER CONTRACT

12 Total Properties



\$582K Median Price

20% Increase From

Mar 2021

20% 11% Increase From Mar 2021

Increase From Mar 2021

Properties -62%

5

Total

UNITS SOLD

35% Decrease From Mar 2021 Mar 2021

24% Increase From

**\$744**K

Average Price

> Increase From Mar 2021

\$665K

Median

Price

## **Property Statistics**

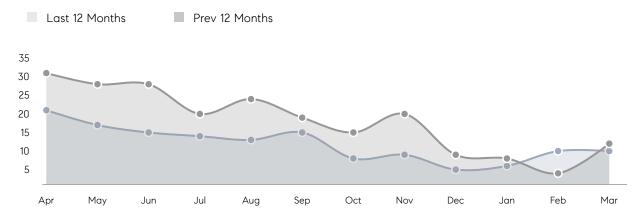
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	12	29	-59%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$744,900	\$552,392	34.8%
	# OF CONTRACTS	12	10	20.0%
	NEW LISTINGS	10	18	-44%
Houses	AVERAGE DOM	12	29	-59%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$744,900	\$552,392	35%
	# OF CONTRACTS	12	10	20%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

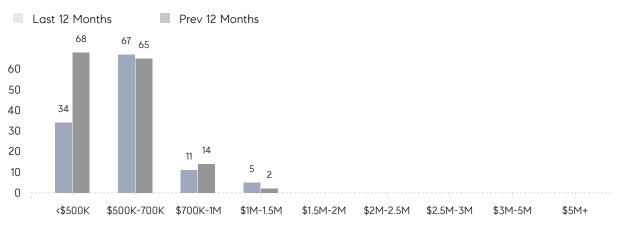
# Compass New Jersey Monthly Market Insights

# Fanwood

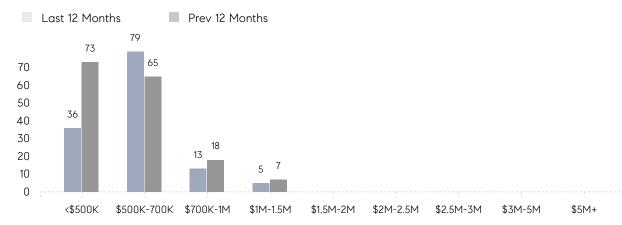
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Far Hills

MARCH 2022

UNDER CONTRACT

1 Total Properties



\$4.3M Median Price

-50% Decrease From

Mar 2021

516% om Increase From Mar 2021 516% Increase From Mar 2021 100%

Properties

4

Total

UNITS SOLD

Increase From Increase I Mar 2021 Mar 2021

135% Increase From

\$2.8M

Average

Price

Increase From Mar 2021

104%

\$2.5M

Median

Price

## **Property Statistics**

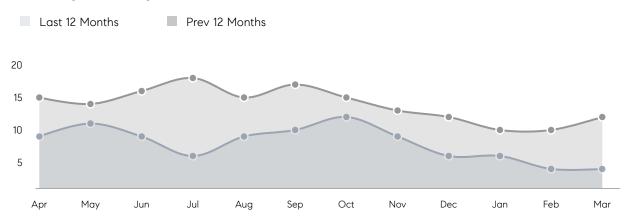
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	111	163	-32%
	% OF ASKING PRICE	92%	94%	
	AVERAGE SOLD PRICE	\$2,883,750	\$1,227,500	134.9%
	# OF CONTRACTS	1	2	-50.0%
	NEW LISTINGS	2	6	-67%
Houses	AVERAGE DOM	132	163	-19%
	% OF ASKING PRICE	90%	94%	
	AVERAGE SOLD PRICE	\$3,553,333	\$1,227,500	189%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	47	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$875,000	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

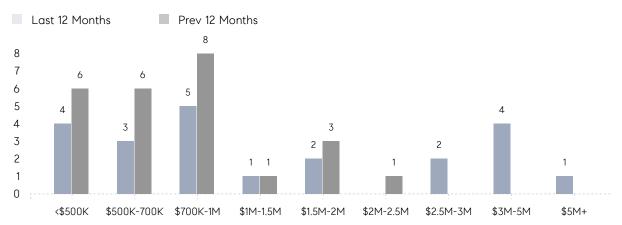
# Compass New Jersey Monthly Market Insights

# Far Hills

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Flemington

MARCH 2022

UNDER CONTRACT

3 Total Properties



12%

Mar 2021

\$365K Median Price

-40% Decrease From Increase From Mar 2021

22% Mar 2021

Increase From

0%

Properties

UNITS SOLD

2

Total

Change From Increase From Mar 2021 Mar 2021

42%

\$355K

Average

Price

42%

\$355K

Median

Price

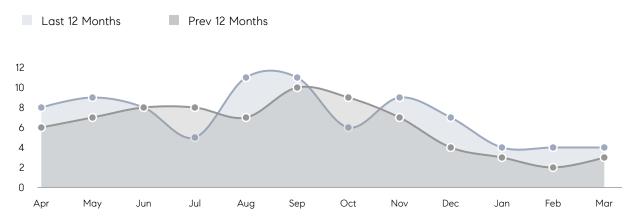
Increase From Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	31	86	-64%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$355,250	\$249,500	42.4%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$345,000	-
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	6	5	20%
Condo/Co-op/TH	AVERAGE DOM	31	163	-81%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$355,250	\$154,000	131%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	2	0%

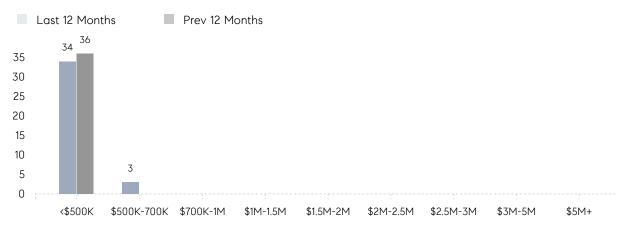
# Flemington

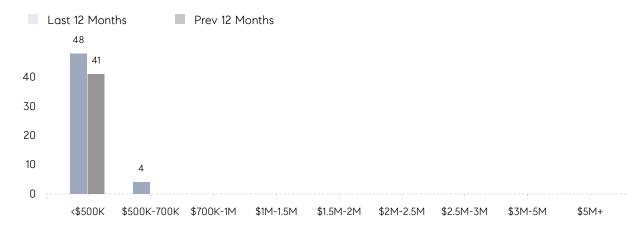
#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Florham Park

MARCH 2022

UNDER CONTRACT

14 Total Properties



\$587K Median Price

-22%

Mar 2021

-6% Decrease From Decrease From Mar 2021

-16% Decrease From Mar 2021

-42%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

17%

Average Price

**\$871K** 

42% Increase From Mar 2021

\$800K

Median

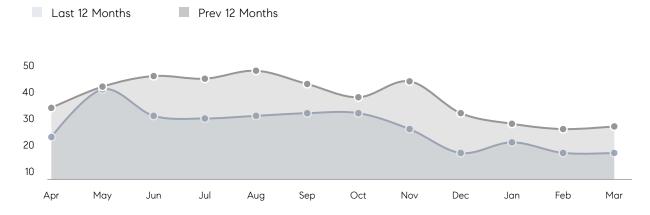
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	52	70	-26%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$871,571	\$746,083	16.8%
	# OF CONTRACTS	14	18	-22.2%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	79	74	7%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,165,250	\$874,250	33%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	10	14	-29%
Condo/Co-op/TH	AVERAGE DOM	17	62	-73%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$480,000	\$489,750	-2%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	7	7	0%

# Florham Park

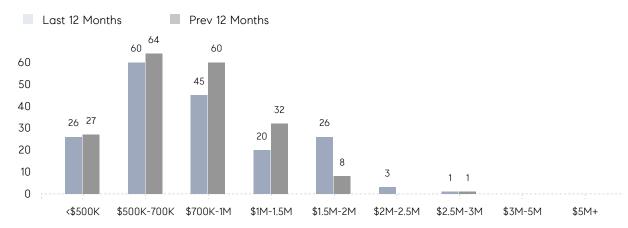
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Fort Lee

MARCH 2022

UNDER CONTRACT

64 Total Properties



-4%

Mar 2021

\$298K Median Price

-14%

Decrease From Decrease From Mar 2021

0% Change From Mar 2021

19% Increase From Mar 2021

UNITS SOLD

56

Total

Properties

-20%

Decrease From

\$383K

Average

Mar 2021

Price

Increase From Mar 2021

\$309K

Median

Price

8%

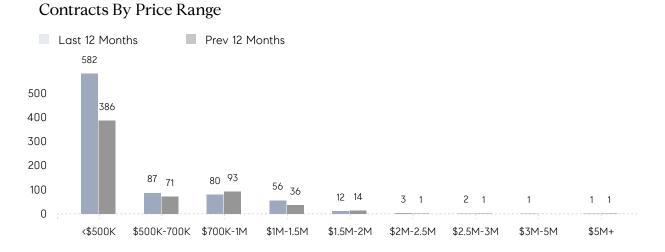
	Mar 2022	Mar 2021	% Change
VERAGE DOM	90	123	-27%
6 OF ASKING PRICE	95%	91%	
VERAGE SOLD PRICE	\$383,068	\$479,264	-20.1%
# OF CONTRACTS	64	74	-13.5%
NEW LISTINGS	77	115	-33%
VERAGE DOM	50	76	-34%
6 OF ASKING PRICE	95%	92%	
VERAGE SOLD PRICE	\$942,500	\$1,266,875	-26%
# OF CONTRACTS	8	9	-11%
NEW LISTINGS	10	8	25%
VERAGE DOM	91	133	-32%
6 OF ASKING PRICE	95%	91%	
VERAGE SOLD PRICE	\$361,958	\$317,703	14%
# OF CONTRACTS	56	65	-14%
	OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE	VERAGE DOM90OF ASKING PRICE95%VERAGE SOLD PRICE\$383,068OF CONTRACTS64EW LISTINGS77VERAGE DOM50OF ASKING PRICE95%VERAGE SOLD PRICE\$942,500OF CONTRACTS8EW LISTINGS10VERAGE DOM91OF ASKING PRICE95%VERAGE DOM91OF ASKING PRICE95%VERAGE SOLD PRICE\$361,958	VERAGE DOM90123OF ASKING PRICE95%91%VERAGE SOLD PRICE\$383,068\$479,264OF CONTRACTS6474EW LISTINGS77115VERAGE DOM5076OF ASKING PRICE95%92%VERAGE SOLD PRICE\$942,500\$1,266,875OF CONTRACTS89EW LISTINGS108VERAGE DOM91133OF ASKING PRICE95%91%VERAGE DOM95%91%VERAGE DOM95%91%VERAGE SOLD PRICE\$361,958\$317,703

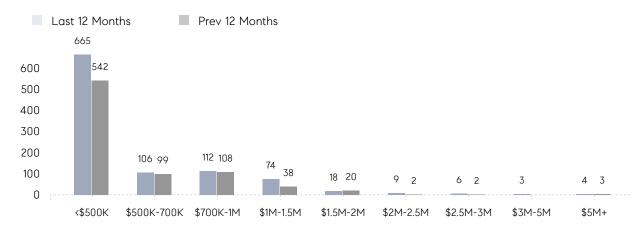
## Fort Lee

#### MARCH 2022

#### Monthly Inventory







# Franklin Lakes

MARCH 2022

UNDER CONTRACT

19 Total



\$1.3M Median Price

-37%

Mar 2021

Properties

-5% Decrease From Decrease From Mar 2021

0% Change From Mar 2021

Properties -17%

15

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

62%

\$2.1M

Average Price

> 11% Increase From Mar 2021

\$1.4M

Median

Price

## **Property Statistics**

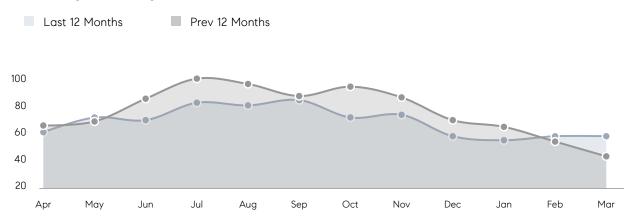
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	71	92	-23%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$2,154,433	\$1,330,854	61.9%
	# OF CONTRACTS	19	30	-36.7%
	NEW LISTINGS	25	19	32%
Houses	AVERAGE DOM	71	91	-22%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$2,154,433	\$1,313,876	64%
	# OF CONTRACTS	17	26	-35%
	NEW LISTINGS	25	15	67%
Condo/Co-op/TH	AVERAGE DOM	-	100	-
	% OF ASKING PRICE	-	119%	
	AVERAGE SOLD PRICE	-	\$1,619,471	-
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	4	0%

99

# Franklin Lakes

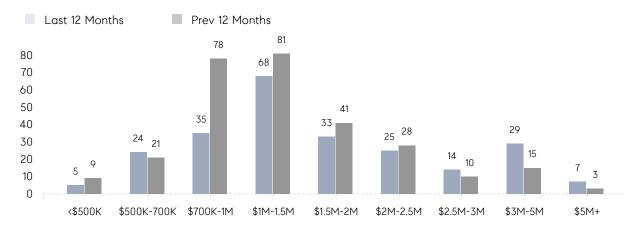
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# Garfield City

MARCH 2022

UNDER CONTRACT

10 Total

Properties

\$464K \$427K Average Price

Median Price

-29% Decrease From Mar 2021

15% Increase From Mar 2021

4% Increase From Mar 2021

-36%

9

Total

Properties

Decrease From Change From Mar 2021 Mar 2021

\$416K

Average Price

1%

UNITS SOLD

2% Increase From Mar 2021

\$431K

Median

Price

## **Property Statistics**

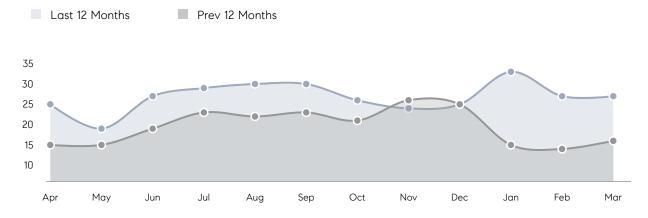
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	33	66	-50%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$416,389	\$413,214	0.8%
	# OF CONTRACTS	10	14	-28.6%
	NEW LISTINGS	4	16	-75%
Houses	AVERAGE DOM	33	71	-54%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$413,214	\$396,857	4%
	# OF CONTRACTS	9	6	50%
	NEW LISTINGS	3	11	-73%
Condo/Co-op/TH	AVERAGE DOM	33	60	-45%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$427,500	\$429,571	0%
	# OF CONTRACTS	1	8	-87%
	NEW LISTINGS	1	5	-80%

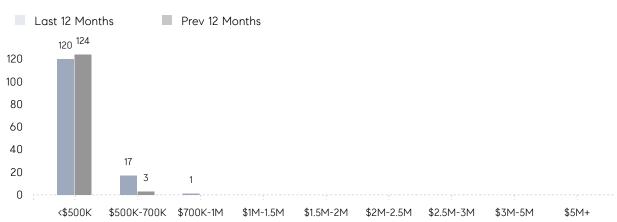
Compass New Jersey Monthly Market Insights

# Garfield City

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Garwood

MARCH 2022

UNDER CONTRACT

5 Total Properties



\$499K Median Price

67% Increase From

Mar 2021

-8% Decrease From Mar 2021

-6% Decrease From Mar 2021 -60% Decrease Fro

Properties

2

Total

Decrease From Increase From Mar 2021 Mar 2021

Price

36%

Increase From Mar 2021

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	54	22	145%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$673,500	\$495,800	35.8%
	# OF CONTRACTS	5	3	66.7%
	NEW LISTINGS	5	2	150%
Houses	AVERAGE DOM	16	17	-6%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$762,000	\$398,000	91%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	5	2	150%
Condo/Co-op/TH	AVERAGE DOM	92	31	197%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$585,000	\$642,500	-9%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

UNITS SOLD



\$673K Median Price

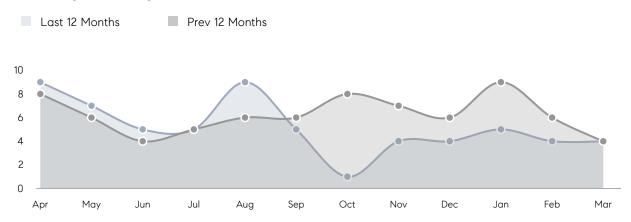
46%

Compass New Jersey Monthly Market Insights

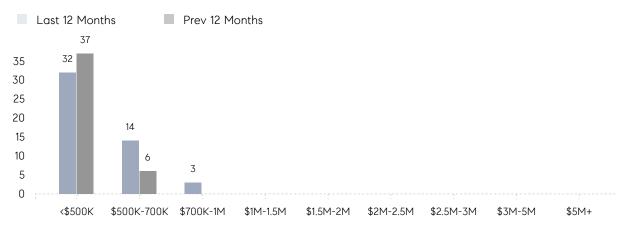
# Garwood

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





# Glen Ridge

MARCH 2022

UNDER CONTRACT

UNITS SOLD

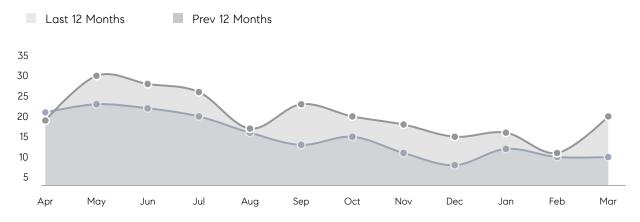
15	\$960K	<b>\$829K</b>	6	\$893K	\$943K
Total	Average	Median	Total	Average	<sup>Median</sup>
Properties	Price	Price	Properties	Price	Price
-21%	18%	8%	-25%	40%	57%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Mar 2021					

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	32	37	-14%
	% OF ASKING PRICE	119%	107%	
	AVERAGE SOLD PRICE	\$893,000	\$638,875	39.8%
	# OF CONTRACTS	15	19	-21.1%
	NEW LISTINGS	18	26	-31%
Houses	AVERAGE DOM	18	10	80%
	% OF ASKING PRICE	129%	119%	
	AVERAGE SOLD PRICE	\$1,185,500	\$901,500	32%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	17	18	-6%
Condo/Co-op/TH	AVERAGE DOM	61	65	-6%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$308,000	\$376,250	-18%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	8	-87%

# Glen Ridge

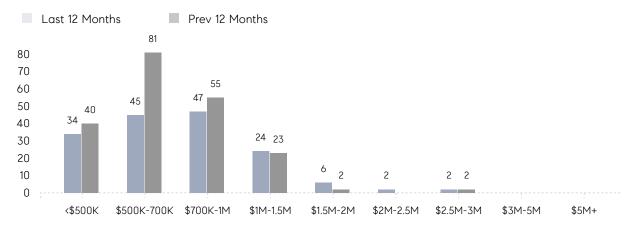
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



# **Glen Rock**

MARCH 2022

UNDER CONTRACT

24 Total Properties



\$749K Median Price

60% Increase From Mar 2021

5% Increase From Mar 2021

3% Increase From Mar 2021

0%

6

Total

Properties

Change From Mar 2021 Mar 2021

UNITS SOLD

22% Change From

Median

Price

\$808K \$841K

Average Price

0%

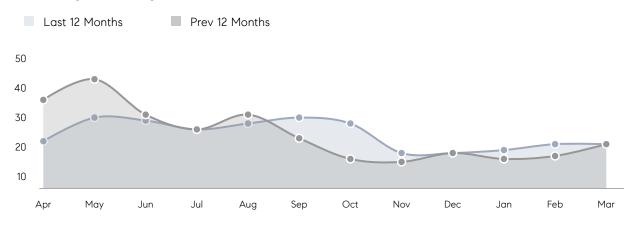
Increase From Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	10	50	-80%
	% OF ASKING PRICE	109%	100%	
	AVERAGE SOLD PRICE	\$808,917	\$806,667	0.3%
	# OF CONTRACTS	24	15	60.0%
	NEW LISTINGS	21	20	5%
Houses	AVERAGE DOM	10	50	-80%
	% OF ASKING PRICE	109%	100%	
	AVERAGE SOLD PRICE	\$808,917	\$806,667	0%
	# OF CONTRACTS	24	15	60%
	NEW LISTINGS	21	20	5%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Glen Rock

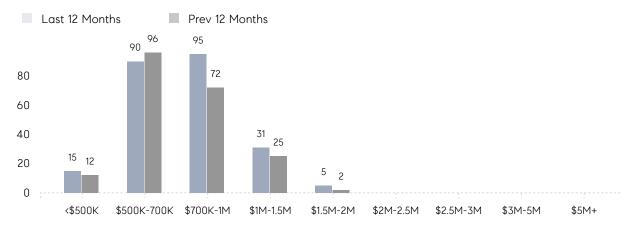
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Green Brook

MARCH 2022

UNDER CONTRACT

11 Total Properties



\$775K Median Price

-21% Decrease From Mar 2021

25% Increase From Mar 2021 -9% Decrease From Mar 2021 -25%

Properties

6

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

22% 7% Increase From Increa

\$501K

Average Price

> Increase From Mar 2021

\$394K

Median

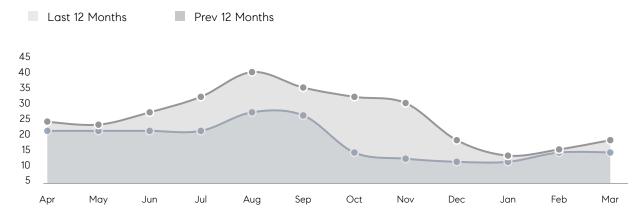
Price

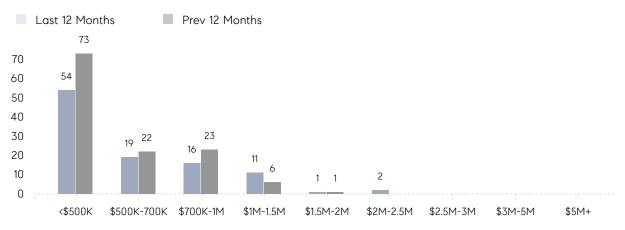
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	37	43	-14%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$501,917	\$410,188	22.4%
	# OF CONTRACTS	11	14	-21.4%
	NEW LISTINGS	12	19	-37%
Houses	AVERAGE DOM	41	31	32%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$522,500	\$484,333	8%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	9	17	-47%
Condo/Co-op/TH	AVERAGE DOM	16	50	-68%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$399,000	\$365,700	9%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	2	50%

## Green Brook

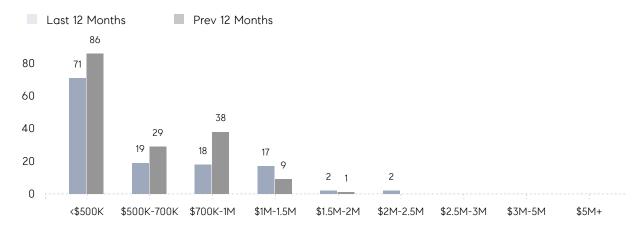
#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



# Guttenberg

MARCH 2022

UNDER CONTRACT

10 Total



\$315K Median Price

-5%

-37%

Properties

Decrease From Decrease From Mar 2021

-9% Mar 2021

Decrease From Mar 2021

14%

Properties

8

Total

UNITS SOLD

Increase From Mar 2021

20% Increase From Mar 2021

\$308K

Average

Price

-40% Decrease From Mar 2021

\$188K

Median

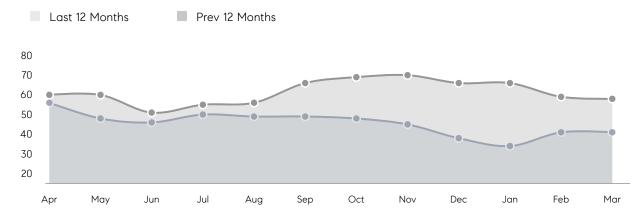
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	82	44	86%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$308,571	\$256,286	20.4%
	# OF CONTRACTS	10	16	-37.5%
	NEW LISTINGS	27	23	17%
Houses	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$360,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	82	48	71%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$308,571	\$239,000	29%
	# OF CONTRACTS	10	15	-33%
	NEW LISTINGS	25	21	19%

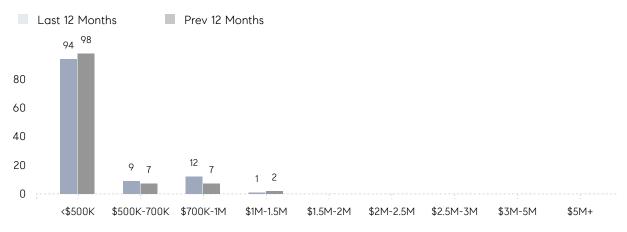
# Guttenberg

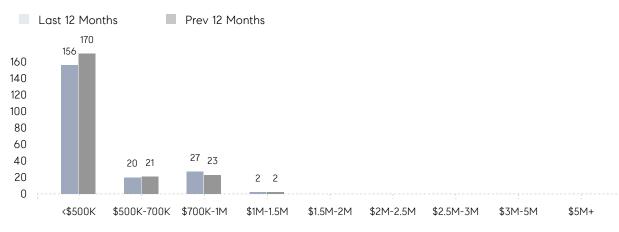
#### MARCH 2022

#### Monthly Inventory



### Contracts By Price Range





## Listings By Price Range

Compass New Jersey Market Report

## Hackensack

MARCH 2022

UNDER CONTRACT

31 Total Properties



\$319K Median Price

-11% Decrease From Mar 2021

8% Increase From Mar 2021

8% Increase From Mar 2021 Properties

29

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

16% 35% Increase From Increase

Average Price

\$344K \$320K

Increase From Mar 2021

Median

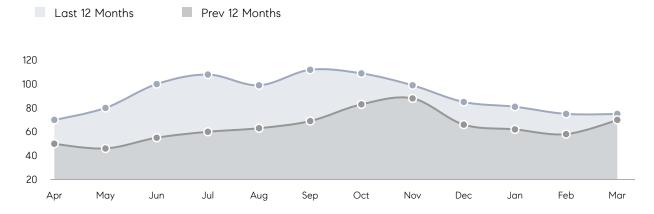
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	67	60	12%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$344,093	\$295,428	16.5%
	# OF CONTRACTS	31	35	-11.4%
	NEW LISTINGS	28	43	-35%
Houses	AVERAGE DOM	104	65	60%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$526,056	\$463,742	13%
	# OF CONTRACTS	11	12	-8%
	NEW LISTINGS	12	9	33%
Condo/Co-op/TH	AVERAGE DOM	51	58	-12%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$262,210	\$211,272	24%
	# OF CONTRACTS	20	23	-13%
	NEW LISTINGS	16	34	-53%

# Hackensack

#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



## Hanover

### MARCH 2022

#### UNDER CONTRACT

UNITS SOLD

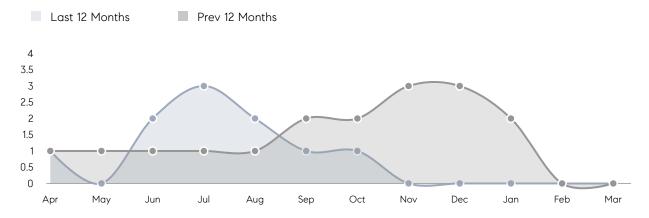
0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Mar 2021					

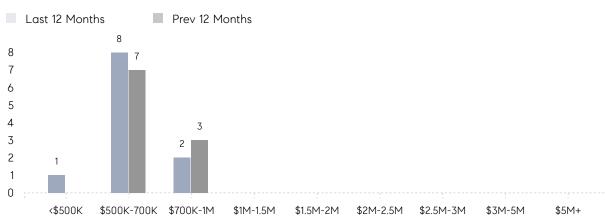
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	-	81	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$716,000	-
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	-	81	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$716,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Hanover

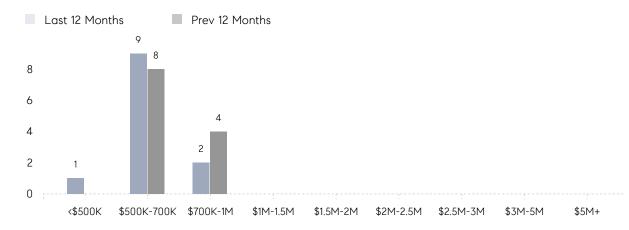
#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



# Harding

MARCH 2022

UNDER CONTRACT

6 Total Properties



\$1.2M Median Price

-40%

Decrease From Decrease From Mar 2021

-19% -44% Mar 2021

Decrease From Mar 2021

Properties 150%

5

Total

UNITS SOLD

Increase From Mar 2021

-26% Decrease From

\$1.7M

Average Price

Mar 2021

-32% Decrease From Mar 2021

\$1.5M

Median

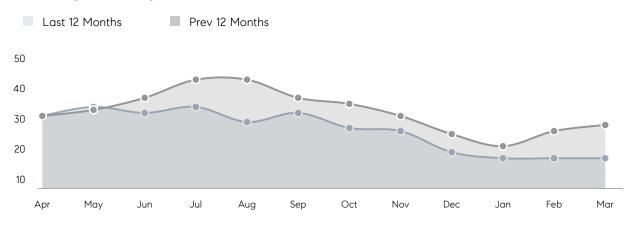
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	142	88	61%
	% OF ASKING PRICE	95%	108%	
	AVERAGE SOLD PRICE	\$1,722,700	\$2,338,750	-26.3%
	# OF CONTRACTS	6	10	-40.0%
	NEW LISTINGS	8	15	-47%
Houses	AVERAGE DOM	142	88	61%
	% OF ASKING PRICE	95%	108%	
	AVERAGE SOLD PRICE	\$1,722,700	\$2,338,750	-26%
	# OF CONTRACTS	4	10	-60%
	NEW LISTINGS	8	15	-47%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

# Harding

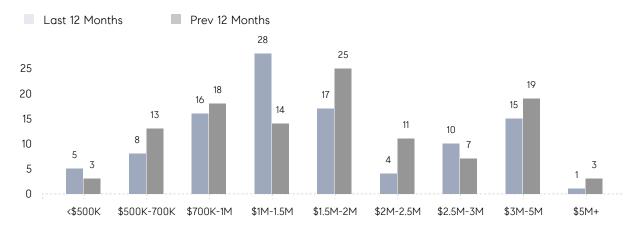
### MARCH 2022

### Monthly Inventory





### Contracts By Price Range



# Harrington Park

MARCH 2022

UNDER CONTRACT

6 Total Properties **\$813**K Average Price

\$782K Median Price

-33% Decrease From Increase From Mar 2021

8% Mar 2021

4% Increase From Mar 2021

-40% Decrease From

UNITS SOLD

3

Total

Properties

Change From Mar 2021 Mar 2021

**\$819**K

Average Price

1%

4% Increase From Mar 2021

\$645K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	63	13	385%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$819,000	\$812,200	0.8%
	# OF CONTRACTS	6	9	-33.3%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	63	13	385%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$819,000	\$812,200	1%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	1	0%

Sources: Garden State MLS, Hudson MLS, NJ MLS

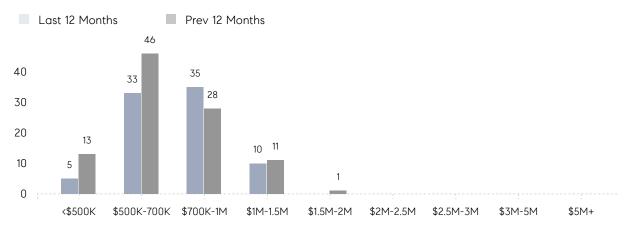
119

# Harrington Park

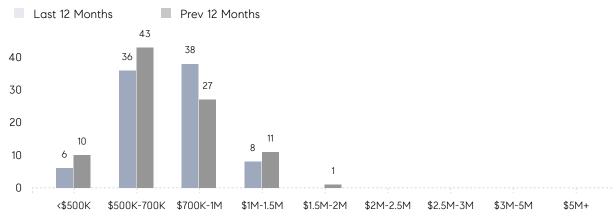
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

# Hasbrouck Heights

MARCH 2022

UNDER CONTRACT

UNITS SOLD

11

Total

Properties

12 \$569K \$507K Median Total Average Properties Price Price -40% 2% -3%

Decrease From Increase From Mar 2021

Mar 2021

Decrease From Mar 2021

-27% Decrease From

Increase From Mar 2021 Mar 2021

\$591K

Average

Price

7%

10% Increase From Mar 2021

Median

Price

\$600K

**Property Statistics** 

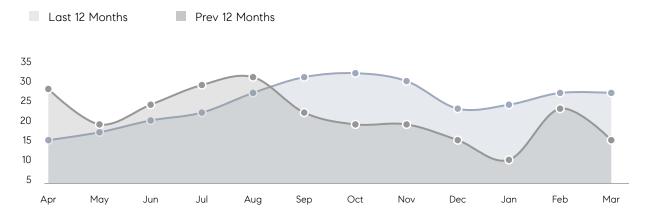
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	31	71	-56%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$591,809	\$553,267	7.0%
	# OF CONTRACTS	12	20	-40.0%
	NEW LISTINGS	12	10	20%
Houses	AVERAGE DOM	31	71	-56%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$591,809	\$553,267	7%
	# OF CONTRACTS	11	15	-27%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	2	1	100%

121

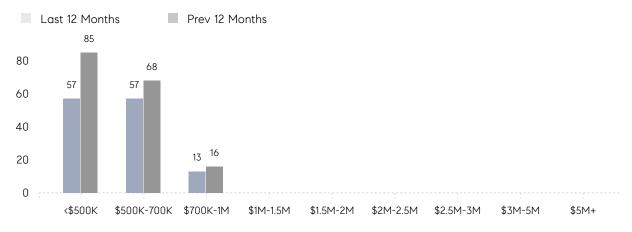
# Hasbrouck Heights

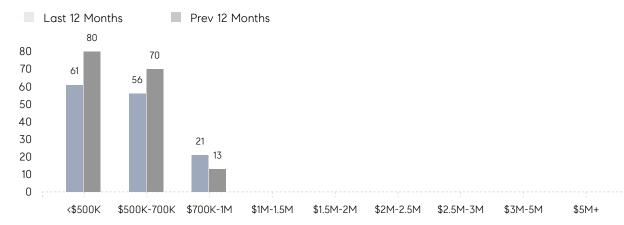
#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





# Haworth

#### MARCH 2022

UNDER CONTRACT

8

\$1.1M Average Price

\$898K Median Price

-27% Decrease From Mar 2021

13% Increase From Mar 2021

6% Increase From Mar 2021

50%

Properties

3

Total

UNITS SOLD

Increase From Mar 2021 Mar 2021

75% Increase From

\$1.1M

Average Price

> 54% Increase From Mar 2021

\$1.0M

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	57	10	470%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,191,333	\$680,500	75.1%
	# OF CONTRACTS	8	11	-27.3%
	NEW LISTINGS	4	12	-67%
Houses	AVERAGE DOM	57	10	470%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,191,333	\$680,500	75%
	# OF CONTRACTS	8	11	-27%
	NEW LISTINGS	4	12	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Total Properties

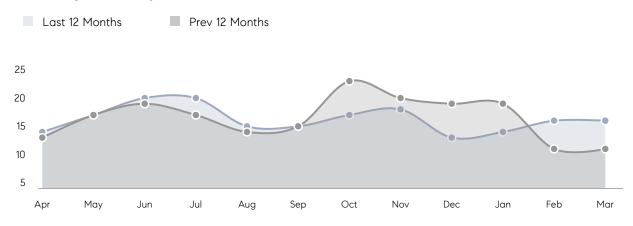
123

Compass New Jersey Monthly Market Insights

# Haworth

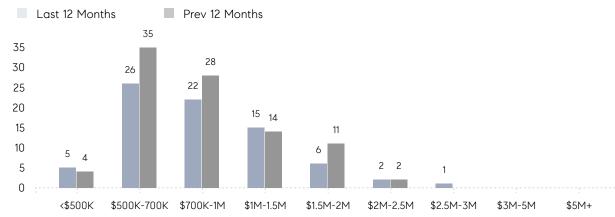
#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



# Hillsborough

MARCH 2022

UNDER CONTRACT

31 Total



\$350K Median Price

-24%

Properties

Mar 2021

-6% Decrease From Decrease From Mar 2021

-12% Decrease From Mar 2021

0%

Properties

40

Total

UNITS SOLD

Change From Mar 2021

-11% -19% Decrease From

Average Price

Mar 2021

\$453K \$407K

Median

Price

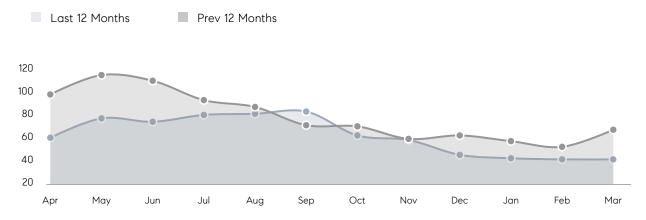
Decrease From Mar 2021

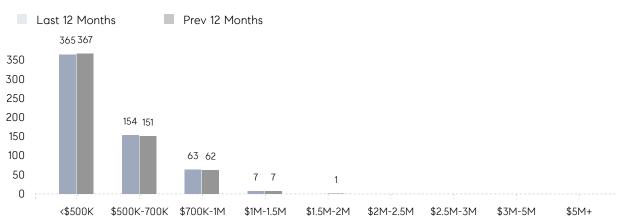
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	26	37	-30%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$453,206	\$509,104	-11.0%
	# OF CONTRACTS	31	41	-24.4%
	NEW LISTINGS	52	60	-13%
Houses	AVERAGE DOM	28	44	-36%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$577,552	\$644,294	-10%
	# OF CONTRACTS	12	26	-54%
	NEW LISTINGS	32	34	-6%
Condo/Co-op/TH	AVERAGE DOM	23	23	0%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$315,771	\$258,036	22%
	# OF CONTRACTS	19	15	27%
	NEW LISTINGS	20	26	-23%

# Hillsborough

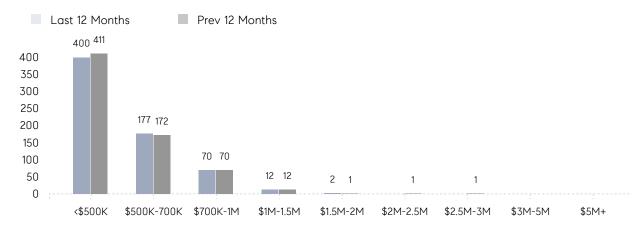
#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



# Hillsdale

MARCH 2022

UNDER CONTRACT

15 Total Properties **\$725K** Average Price

**\$788K** Median Price

-6% Decrease From Mar 2021

26% Increase From Mar 2021

50% Increase From Mar 2021 -58%

Properties

5

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021 14% Increase From Mar 2021

Median

Price

\$624K \$650K

Average

Price

3%

## **Property Statistics**

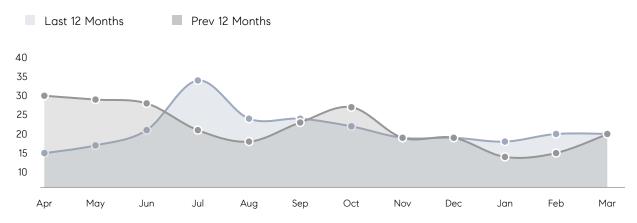
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	52	54	-4%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$624,200	\$607,208	2.8%
	# OF CONTRACTS	15	16	-6.2%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	37	58	-36%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$624,000	\$641,318	-3%
	# OF CONTRACTS	15	16	-6%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	114	13	777%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$625,000	\$232,000	169%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

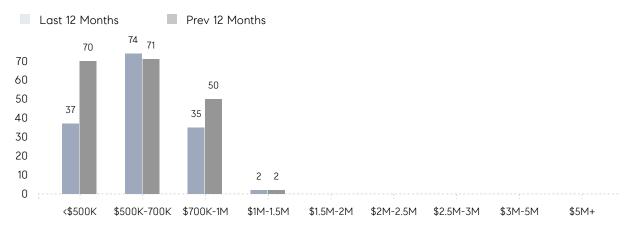
Compass New Jersey Monthly Market Insights

# Hillsdale

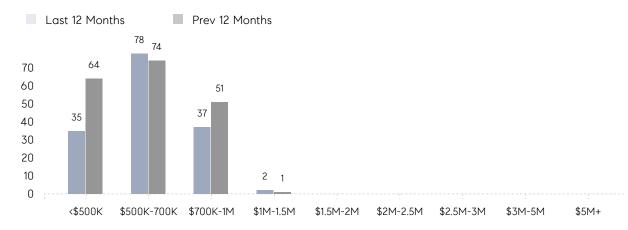
#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



## Ho-Ho-Kus

MARCH 2022

UNDER CONTRACT

8 Total



\$1.3M Median Price

-20%

Properties

Mar 2021

2% Decrease From Increase From Mar 2021

-4% Decrease From Mar 2021

-77%

Properties

3

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

40%

\$1.5M

Average Price

> 94% Increase From Mar 2021

\$1.6M

Median

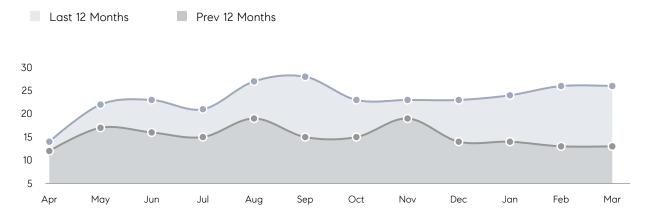
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	14	43	-67%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,599,667	\$1,142,615	40.0%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	10	10	0%
Houses	AVERAGE DOM	14	32	-56%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,599,667	\$1,211,273	32%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	100	-
	% OF ASKING PRICE	-	87%	
	AVERAGE SOLD PRICE	-	\$765,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

## Ho-Ho-Kus

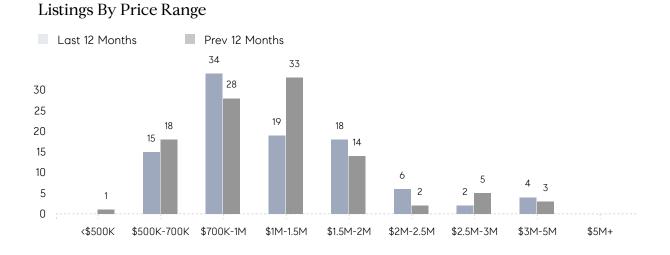
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Hoboken

#### MARCH 2022

UNDER CONTRACT

144 Total Properties



\$769K Median Price

-10% Decrease From Mar 2021

14% Increase From Mar 2021

8% Increase From Mar 2021 Properties

89

Total

UNITS SOLD

Decrease From Mar 2021

-1% Decrease From

\$858K

Average

Mar 2021

Price

-5% Decrease From Mar 2021

\$705K

Median

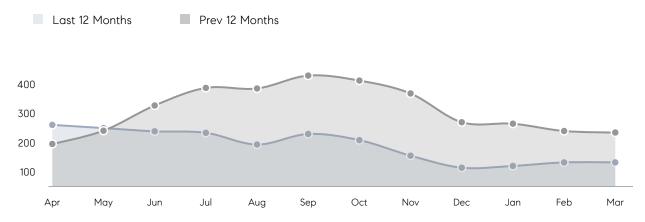
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	34	53	-36%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$858,421	\$869,846	-1.3%
	# OF CONTRACTS	144	160	-10.0%
	NEW LISTINGS	177	177	0%
Houses	AVERAGE DOM	7	104	-93%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$2,600,000	\$1,343,000	94%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	35	50	-30%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$836,093	\$847,315	-1%
	# OF CONTRACTS	135	153	-12%
	NEW LISTINGS	168	167	1%

# Hoboken

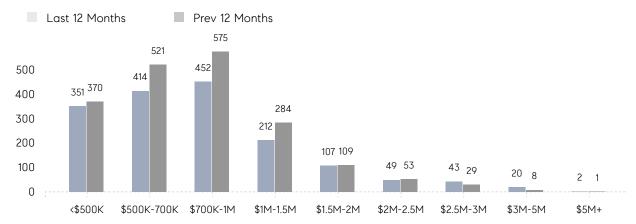
#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



Jersey City

MARCH 2022

UNDER CONTRACT

252 Total

Properties

\$682K Average Price

\$615K Median Price

11% Increase From Mar 2021 2% Increase From Mar 2021 3% Increase From Mar 2021 Properties

212

Total

UNITS SOLD

Change From Mar 2021 9%

Increase From

Mar 2021

\$656K

Average

Price

11% Increase From Mar 2021

\$610K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	39	55	-29%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$656,925	\$604,401	8.7%
	# OF CONTRACTS	252	227	11.0%
	NEW LISTINGS	355	347	2%
Houses	AVERAGE DOM	46	33	39%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$734,545	\$546,865	34%
	# OF CONTRACTS	39	33	18%
	NEW LISTINGS	59	54	9%
Condo/Co-op/TH	AVERAGE DOM	37	59	-37%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$645,229	\$612,444	5%
	# OF CONTRACTS	213	194	10%
	NEW LISTINGS	296	293	1%

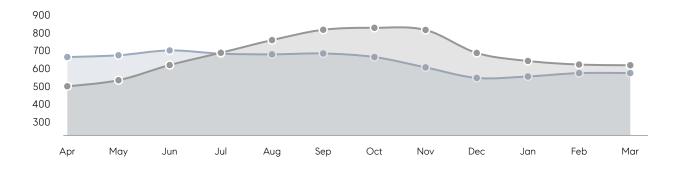
133

# Jersey City

#### MARCH 2022

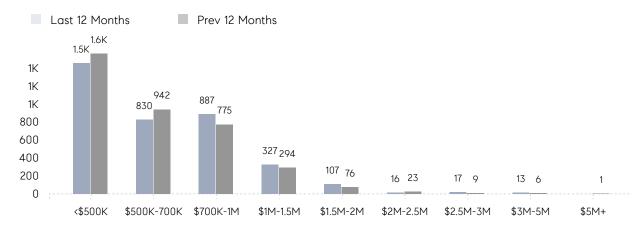
#### Monthly Inventory







### Contracts By Price Range



## Kearny

#### MARCH 2022

UNDER CONTRACT

**3** Total Properties



\$370K Median Price

50% Increase From

Mar 2021

20% Increase From Mar 2021

15% Increase From Mar 2021 0%

Properties

4

Total

UNITS SOLD

Change From Mar 2021 16%

Increase From

Mar 2021

\$425K

Average Price

> 17% Increase From Mar 2021

\$425K

Median

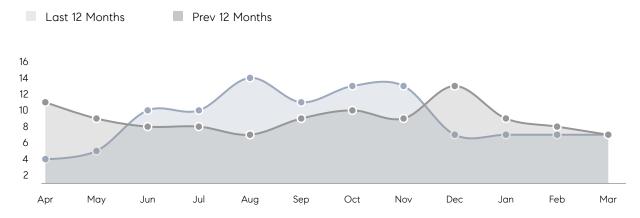
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	21	45	-53%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$425,000	\$365,100	16.4%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	5	4	25%
Houses	AVERAGE DOM	21	45	-53%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$425,000	\$365,100	16%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	5	4	25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

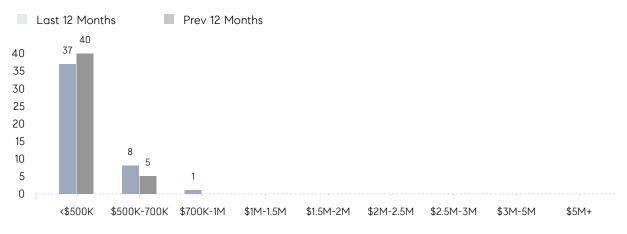
# Kearny

### MARCH 2022

### Monthly Inventory



## Contracts By Price Range





## Leonia

### MARCH 2022

UNDER CONTRACT

8 Total Properties



\$609K Median Price

0% Change From Mar 2021 15% Increase From Mar 2021 -4% Decrease From Mar 2021 57%

Properties

11

Total

UNITS SOLD

Increase From Increase I Mar 2021 Mar 2021

7% Increase From

Average Price

\$564K \$570K

Median

Price

-2% Decrease From Mar 2021

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	38	34	12%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$564,482	\$525,571	7.4%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	8	16	-50%
Houses	AVERAGE DOM	46	35	31%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$631,788	\$597,400	6%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	16	34	-53%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$385,000	\$346,000	11%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	4	-75%

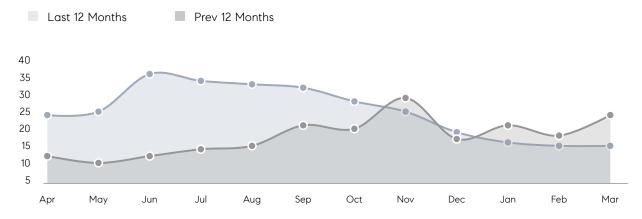
Sources: Garden State MLS, Hudson MLS, NJ MLS

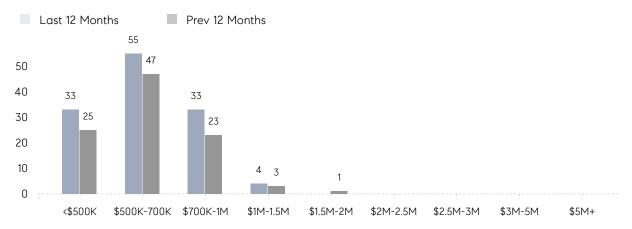
137

## Leonia

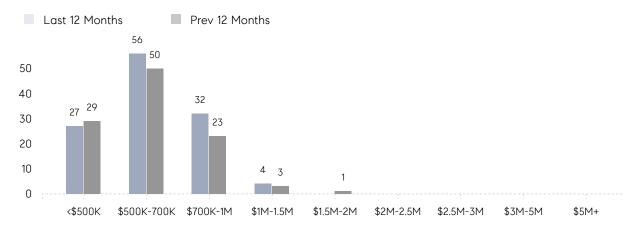
#### MARCH 2022

### Monthly Inventory





### Contracts By Price Range



## Little Ferry

MARCH 2022

UNDER CONTRACT

4 Total Properties



Mar 2021

\$338K Median Price

-73%

Mar 2021

-6% Decrease From Decrease From

-15% Decrease From Mar 2021

-38%

Properties

8

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-23% -38% Decrease From

\$353K

Average

Price

Decrease From Mar 2021

\$287K

Median

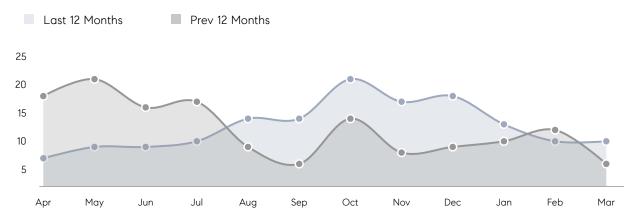
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	51	68	-25%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$353,063	\$457,707	-22.9%
	# OF CONTRACTS	4	15	-73.3%
	NEW LISTINGS	6	8	-25%
Houses	AVERAGE DOM	88	73	21%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$518,333	\$477,433	9%
	# OF CONTRACTS	2	12	-83%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	28	6	367%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$253,900	\$221,000	15%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	4	-50%

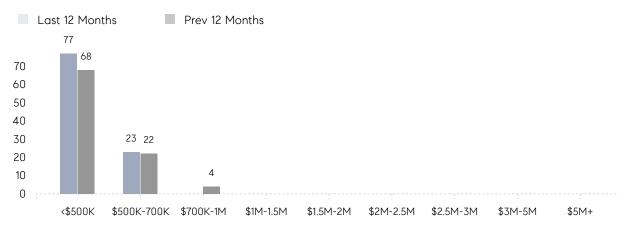
# Little Ferry

### MARCH 2022

### Monthly Inventory



## Contracts By Price Range





## Livingston

MARCH 2022

UNDER CONTRACT

43 Total Properties



\$829K Median Price

-4% Decrease From Increase From Mar 2021

7% Mar 2021

11% Increase From Mar 2021

39 Total Properties

UNITS SOLD

30% Increase From Mar 2021

19% Increase From Mar 2021

\$950K

Average Price

> 17% Increase From Mar 2021

\$828K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$950,231	\$796,800	19.3%
	# OF CONTRACTS	43	45	-4.4%
	NEW LISTINGS	56	61	-8%
Houses	AVERAGE DOM	15	34	-56%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$990,543	\$803,179	23%
	# OF CONTRACTS	40	38	5%
	NEW LISTINGS	52	52	0%
Condo/Co-op/TH	AVERAGE DOM	15	71	-79%
	% OF ASKING PRICE	102%	95%	
	AVERAGE SOLD PRICE	\$597,500	\$707,500	-16%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	4	9	-56%

Compass New Jersey Monthly Market Insights

141

# Livingston

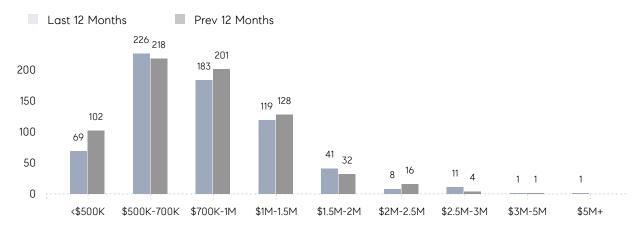
### MARCH 2022

### Monthly Inventory





### Contracts By Price Range



Lodi

### MARCH 2022

UNDER CONTRACT

UNITS SOLD

\$410K \$426K \$467K \$427K 14 7 Total Median Median Average Total Average Properties Price Price Price Properties Price -2% 2% 2% -42% 8% 133% Increase From

Increase From Mar 2021

Increase From Mar 2021

Decrease From Mar 2021

Decrease From

Mar 2021 Mar 2021 Increase From Mar 2021

## **Property Statistics**

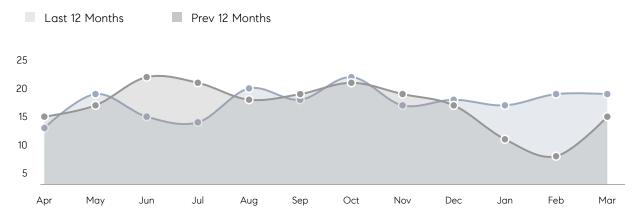
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	28	45	-38%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$426,000	\$416,375	2.3%
	# OF CONTRACTS	14	6	133.3%
	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	30	46	-35%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$470,000	\$468,143	0%
	# OF CONTRACTS	10	4	150%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	18	42	-57%
	% OF ASKING PRICE	90%	98%	
	AVERAGE SOLD PRICE	\$162,000	\$343,900	-53%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	4	5	-20%

143

# Lodi

#### MARCH 2022

### Monthly Inventory



## Contracts By Price Range





# Long Hill

MARCH 2022

UNDER CONTRACT

15 Total Properties



\$615K Median Price

-6%

Mar 2021

-6% Decrease From Decrease From Mar 2021

-5% Decrease From Mar 2021

-36%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

15%

Average Price

**\$725K** 

11% Increase From Mar 2021

\$635K

Median

Price

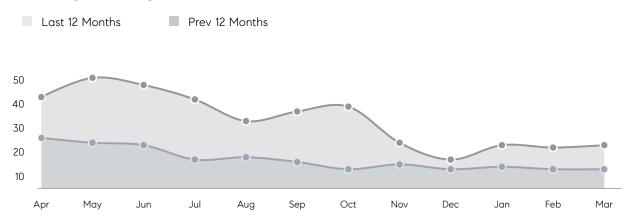
### **Property Statistics**

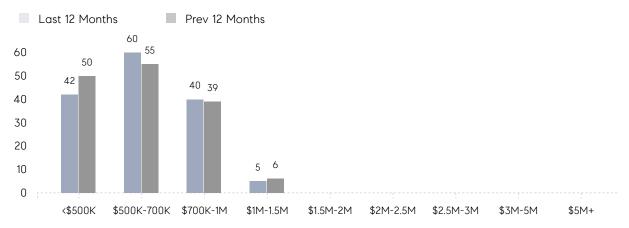
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	38	50	-24%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$725,214	\$632,591	14.6%
	# OF CONTRACTS	15	16	-6.2%
	NEW LISTINGS	13	20	-35%
Houses	AVERAGE DOM	38	49	-22%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$725,214	\$642,850	13%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	12	19	-37%
Condo/Co-op/TH	AVERAGE DOM	-	58	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$530,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

# Long Hill

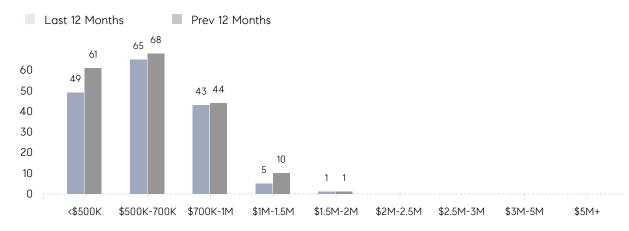
#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



## Lyndhurst

MARCH 2022

UNDER CONTRACT

21 Total

Properties

\$467K <sup>Average</sup> Price

\$455K Median Price

11% Increase From Mar 2021 3% Increase From Mar 2021 0% Change From Mar 2021 Properties

6

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

25% 29% Increase From Increase

\$552K

Average Price

> Increase From Mar 2021

\$530K

Median

Price

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	55	32	72%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$552,000	\$443,036	24.6%
	# OF CONTRACTS	21	19	10.5%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	41	36	14%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$612,000	\$468,878	31%
	# OF CONTRACTS	17	16	6%
	NEW LISTINGS	12	13	-8%
Condo/Co-op/TH	AVERAGE DOM	127	13	877%
	% OF ASKING PRICE	93%	104%	
	AVERAGE SOLD PRICE	\$252,000	\$326,750	-23%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	0	4	0%

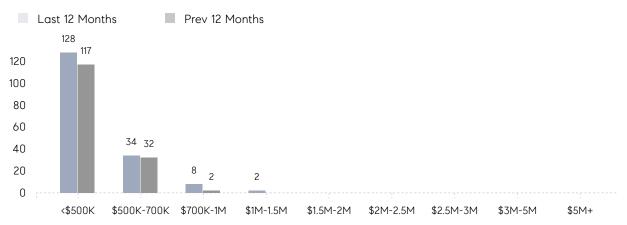
2

## Lyndhurst

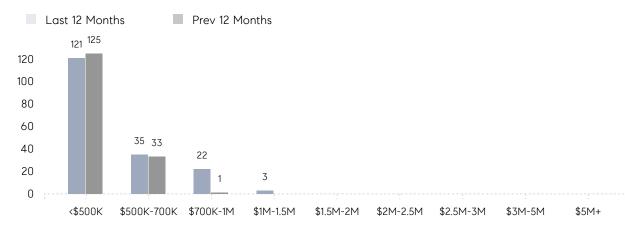
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Madison

MARCH 2022

UNDER CONTRACT

23 Total Properties



\$1.2M Median Price

21% Increase From Mar 2021 13% Increase From Mar 2021 10% Increase From Mar 2021 Properties

8

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

3%

\$1.0M

Average Price

> -4% Decrease From Mar 2021

\$885K

Median

Price

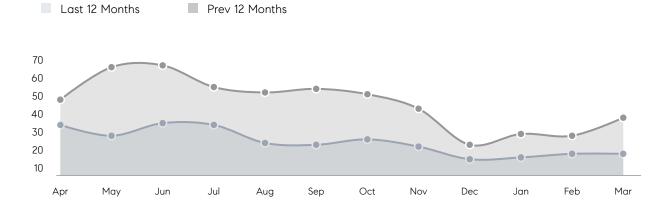
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	16	33	-52%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$1,070,625	\$1,041,900	2.8%
	# OF CONTRACTS	23	19	21.1%
	NEW LISTINGS	19	33	-42%
Houses	AVERAGE DOM	16	33	-52%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$1,062,857	\$1,041,900	2%
	# OF CONTRACTS	18	18	0%
	NEW LISTINGS	15	26	-42%
Condo/Co-op/TH	AVERAGE DOM	14	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$1,125,000	-	-
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	4	7	-43%

## Madison

#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range

#### Last 12 Months Prev 12 Months 81 79 80 71 65 70 55 60 50 39 40 27 30 24 30 20 13 8 5 5 6 10 2 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

### Listings By Price Range

Compass New Jersey Market Report

## Mahwah

MARCH 2022

UNDER CONTRACT

47 Total Properties



\$589K Median Price

-6% Decrease From

Mar 2021

58% n Increase From Mar 2021 51% Increase From Mar 2021 Total Properties

37

UNITS SOLD

6% Increase From Mar 2021 33%

Mar 2021

Increase From

Average Price

\$574K

7% Increase From Mar 2021

\$402K

Median

Price

**Property Statistics** 

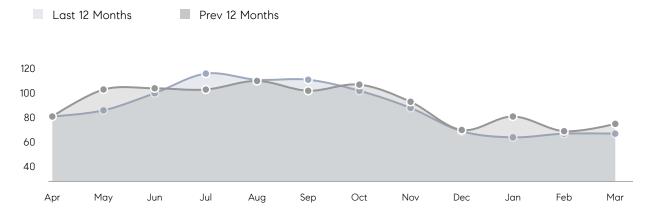
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	31	69	-55%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$574,519	\$433,232	32.6%
	# OF CONTRACTS	47	50	-6.0%
	NEW LISTINGS	45	56	-20%
Houses	AVERAGE DOM	42	93	-55%
	% OF ASKING PRICE	100%	94%	
	AVERAGE SOLD PRICE	\$1,163,375	\$539,125	116%
	# OF CONTRACTS	24	14	71%
	NEW LISTINGS	27	16	69%
Condo/Co-op/TH	AVERAGE DOM	27	56	-52%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$412,076	\$377,983	9%
	# OF CONTRACTS	23	36	-36%
	NEW LISTINGS	18	40	-55%

Compass New Jersey Monthly Market Insights

## Mahwah

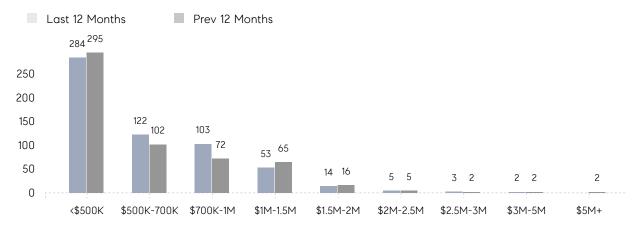
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Mantoloking

MARCH 2022

Mar 2021

UNDER CONTRACT

UNITS SOLD

Mar 2021

Mar 2021

Mar 2021

<b>1</b> Total Properties	\$3.1M Average Price	\$3.1M Median Price	<b>O</b> Total Properties	— Average Price	— Median Price
-67%	6%	18%	0%	-	-
Decrease From	Increase From	Increase From	Change From	Change From	Change From

Mar 2021

### **Property Statistics**

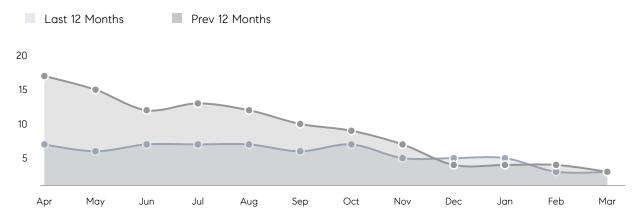
Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	-	220	-
	% OF ASKING PRICE	-	87%	
	AVERAGE SOLD PRICE	-	\$3,883,333	-
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	6	2	200%
Houses	AVERAGE DOM	-	220	-
	% OF ASKING PRICE	-	87%	
	AVERAGE SOLD PRICE	-	\$3,883,333	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	6	2	200%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Mantoloking

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Maplewood

MARCH 2022

UNDER CONTRACT

40 Total Properties



\$775K Median Price

3% Increase From Mar 2021

6% Increase From Mar 2021

19% Increase From 20Total

UNITS SOLD

#### Properties Price

\$785K Average

36%

Mar 2021

\$715K Median

Price

38%

Increase From

Mar 2021

-39% Decrease From Mar 2021

Increase From Mar 2021

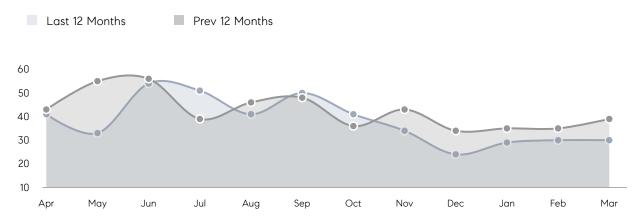
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	31	38	-18%
	% OF ASKING PRICE	114%	104%	
	AVERAGE SOLD PRICE	\$785,675	\$579,221	35.6%
	# OF CONTRACTS	40	39	2.6%
	NEW LISTINGS	42	49	-14%
Houses	AVERAGE DOM	15	36	-58%
	% OF ASKING PRICE	117%	104%	
	AVERAGE SOLD PRICE	\$878,794	\$620,182	42%
	# OF CONTRACTS	35	35	0%
	NEW LISTINGS	37	45	-18%
Condo/Co-op/TH	AVERAGE DOM	117	48	144%
	% OF ASKING PRICE	95%	102%	
	AVERAGE SOLD PRICE	\$258,000	\$282,252	-9%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	5	4	25%

## Maplewood

#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

## Maywood

MARCH 2022

UNDER CONTRACT

5 Total Properties



10%

Mar 2021

\$528K Median Price

-17% Decrease From

Mar 2021

28% Increase From

Increase From Mar 2021

9 Total Properties

-36%

Mar 2021

Decrease From

UNITS SOLD

Average Price

19%

Mar 2021

Increase From

\$620K \$585K Median Price

19% Increase From

Mar 2021

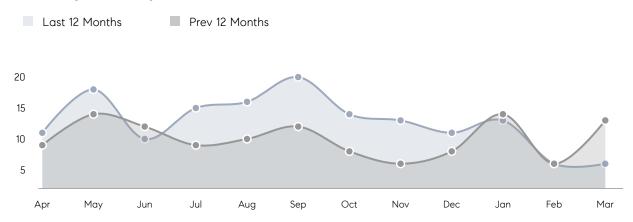
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$620,889	\$520,489	19.3%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	8	14	-43%
Houses	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$620,889	\$520,489	19%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	8	14	-43%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

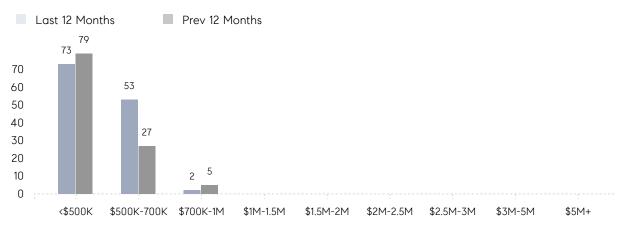
## Maywood

#### MARCH 2022

#### Monthly Inventory



#### Contracts By Price Range





## Mendham Borough

MARCH 2022

UNDER CONTRACT

6 Total Properties \$1.0M Average Price

31%

Mar 2021

-65% Decrease From Mar 2021

Increase From Mar 2021

70% Increase From

\$1.0M

Median

Price

-73%

Properties

3

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

55% 82% Increase From

\$814K

Average

Price

Increase From Mar 2021

\$770K

Median

Price

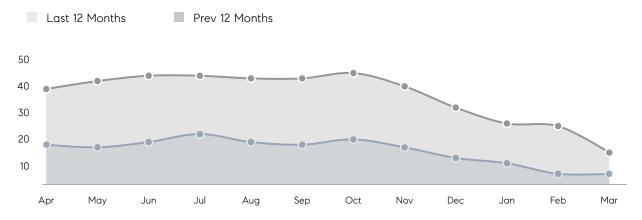
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	6	57	-89%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$814,667	\$525,308	55.1%
	# OF CONTRACTS	6	17	-64.7%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	6	72	-92%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$814,667	\$586,486	39%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	8	6	33%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$362,167	-
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	1	4	-75%

# Mendham Borough

MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Mendham Township

MARCH 2022

UNDER CONTRACT

14 Total Properties



\$1.1M Median Price

-22% Decrease From Mar 2021

9% Increase From Mar 2021 22% Increase From Mar 2021 Properties 33%

8

Total

UNITS SOLD

Increase From Mar 2021 25%

Increase From

Mar 2021

\$1.1M

Average

Price

50% Increase From Mar 2021

\$1.1M

Median

Price

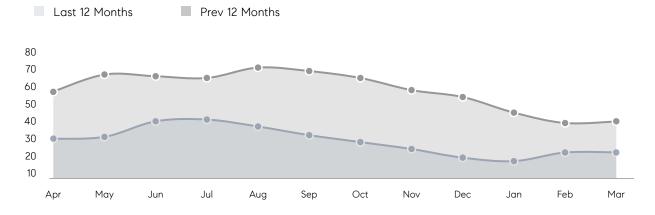
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	90	64	41%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,188,425	\$951,783	24.9%
	# OF CONTRACTS	14	18	-22.2%
	NEW LISTINGS	13	22	-41%
Houses	AVERAGE DOM	90	64	41%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,188,425	\$951,783	25%
	# OF CONTRACTS	14	18	-22%
	NEW LISTINGS	13	22	-41%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mendham Township

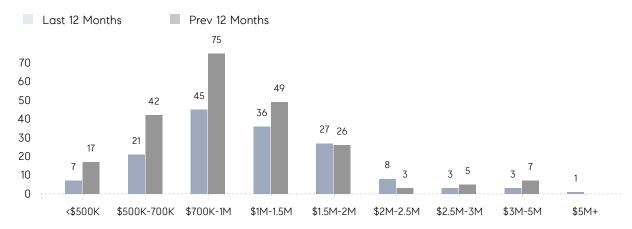
#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



## Metuchen Borough

MARCH 2022

UNDER CONTRACT

4 Total Properties



\$585K Median Price

-50%

Decrease From Mar 2021

28% 2 Increase From Inc Mar 2021 Ma

29% Increase From Mar 2021 -50%

Properties

UNITS SOLD

1

Total

Decrease From Decrease From Mar 2021 Mar 2021

-7%

\$418K

Average

-7%

Price

Decrease From Mar 2021

\$418K

Median

Price

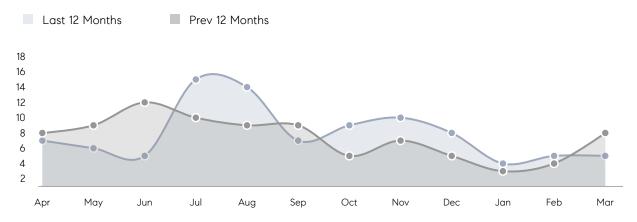
### **Property Statistics**

	Mar 2022	Mar 2021	% Change
AVERAGE DOM	69	16	331%
% OF ASKING PRICE	95%	99%	
AVERAGE SOLD PRICE	\$418,000	\$448,950	-6.9%
# OF CONTRACTS	4	8	-50.0%
NEW LISTINGS	4	13	-69%
AVERAGE DOM	69	-	-
% OF ASKING PRICE	95%	-	
AVERAGE SOLD PRICE	\$418,000	-	-
# OF CONTRACTS	3	5	-40%
NEW LISTINGS	4	10	-60%
AVERAGE DOM	-	16	-
% OF ASKING PRICE	-	99%	
AVERAGE SOLD PRICE	-	\$448,950	-
# OF CONTRACTS	1	3	-67%
NEW LISTINGS	0	3	0%
	<pre>% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS</pre>	AVERAGE DOM69% OF ASKING PRICE95%AVERAGE SOLD PRICE\$418,000# OF CONTRACTS4NEW LISTINGS4AVERAGE DOM69% OF ASKING PRICE95%AVERAGE SOLD PRICE\$418,000# OF CONTRACTS3NEW LISTINGS4AVERAGE DOM-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-# OF CONTRACTS1	AVERAGE DOM6916% OF ASKING PRICE95%99%AVERAGE SOLD PRICE\$418,000\$448,950# OF CONTRACTS48NEW LISTINGS413AVERAGE DOM69-% OF ASKING PRICE95%-AVERAGE SOLD PRICE\$418,000-# OF CONTRACTS35NEW LISTINGS410AVERAGE DOM-16% OF ASKING PRICE-99%AVERAGE DOM-16% OF ASKING PRICE-\$448,950# OF ASKING PRICE-\$448,950# OF CONTRACTS13

## Metuchen Borough

MARCH 2022

#### Monthly Inventory





### Contracts By Price Range



## Midland Park

MARCH 2022

UNDER CONTRACT

12 Total

Properties

\$546K Average Price

\$522K Median Price

20% Increase From Mar 2021

5% Increase From Mar 2021

8% Increase From Mar 2021

150%

5

Total

Increase From Mar 2021 Mar 2021

85% Increase From

Increase From Mar 2021

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	57	61	-7%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$749,800	\$405,000	85.1%
	# OF CONTRACTS	12	10	20.0%
	NEW LISTINGS	8	12	-33%
Houses	AVERAGE DOM	57	61	-7%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$749,800	\$405,000	85%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	3	0%

UNITS SOLD

**\$749**K Average Price Properties



Median Price

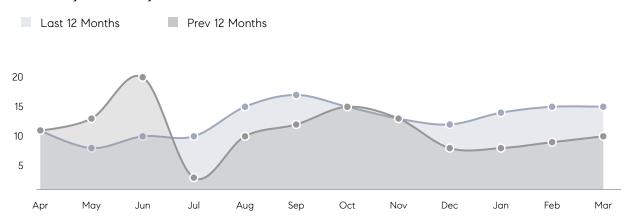
83%

Compass New Jersey Monthly Market Insights

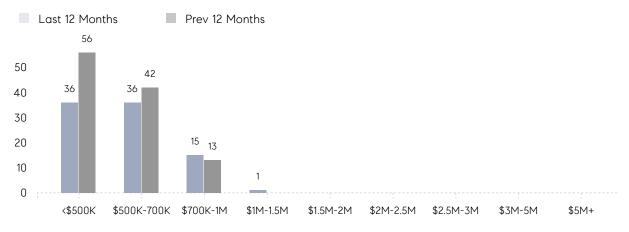
## Midland Park

MARCH 2022

#### Monthly Inventory



### Contracts By Price Range



#### Last 12 Months Prev 12 Months 53 50 43 40 40 30 30 20 15 15 10 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

## Millburn

MARCH 2022

UNDER CONTRACT

17 Total Properties



\$949K Median Price

21% Increase From Mar 2021 -1% Decrease From Mar 2021

9% Increase From Mar 2021 Properties 9%

12

Total

UNITS SOLD

Increase From Mar 2021 63%

\$1.1M

Increase From

Mar 2021

Average

Price

23% Increase From Mar 2021

\$860K

Median

Price

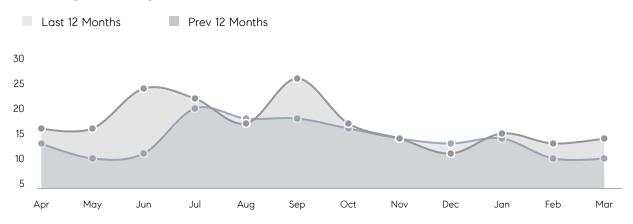
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	30	50	-40%
	% OF ASKING PRICE	108%	99%	
	AVERAGE SOLD PRICE	\$1,158,273	\$709,398	63.3%
	# OF CONTRACTS	17	14	21.4%
	NEW LISTINGS	22	16	38%
Houses	AVERAGE DOM	34	52	-35%
	% OF ASKING PRICE	111%	100%	
	AVERAGE SOLD PRICE	\$1,280,438	\$757,338	69%
	# OF CONTRACTS	15	12	25%
	NEW LISTINGS	19	13	46%
Condo/Co-op/TH	AVERAGE DOM	20	33	-39%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$832,500	\$230,000	262%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	3	0%

## Millburn

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

## Montclair

MARCH 2022

UNDER CONTRACT

65 Total Properties \$850K Average Price

**\$799K** Median Price

0% Change From Mar 2021 14% Increase From Mar 2021

15% Increase From Mar 2021 -17%

Properties

30

Total

Decrease From Increase From Mar 2021 Mar 2021

-18% Decrease From Mar 2021

Median

Price

**\$843K \$701K** 

Average Price

2%

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	22	29	-24%
	% OF ASKING PRICE	122%	110%	
	AVERAGE SOLD PRICE	\$843,017	\$824,293	2.3%
	# OF CONTRACTS	65	65	0.0%
	NEW LISTINGS	72	73	-1%
Houses	AVERAGE DOM	17	31	-45%
	% OF ASKING PRICE	132%	114%	
	AVERAGE SOLD PRICE	\$1,147,553	\$970,021	18%
	# OF CONTRACTS	56	45	24%
	NEW LISTINGS	59	46	28%
Condo/Co-op/TH	AVERAGE DOM	30	22	36%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$317,000	\$445,400	-29%
	# OF CONTRACTS	9	20	-55%
	NEW LISTINGS	13	27	-52%

UNITS SOLD

## Montclair

#### MARCH 2022

#### Monthly Inventory





### Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

### Montvale

MARCH 2022

UNDER CONTRACT

17 Total Properties



\$969K Median Price

21% Increase From Mar 2021 44% Increase From Mar 2021

58% Increase From Mar 2021 -21% Decrease From

Properties

11

Total

UNITS SOLD

Decrease From Increase Mar 2021 Mar 2021

71% 60% Increase

\$961K

Average Price

> Increase From Mar 2021

\$900K

Median

Price

### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	70	71	-1%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$961,420	\$562,571	70.9%
	# OF CONTRACTS	17	14	21.4%
	NEW LISTINGS	20	14	43%
Houses	AVERAGE DOM	9	82	-89%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$828,000	\$652,500	27%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	93	62	50%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$1,011,452	\$495,125	104%
	# OF CONTRACTS	12	9	33%
	NEW LISTINGS	14	4	250%

Compass New Jersey Monthly Market Insights

### Montvale

#### MARCH 2022

#### Monthly Inventory







### Listings By Price Range

Contracts By Price Range

## Montville

MARCH 2022

UNDER CONTRACT

33 Total Properties



\$649K Median Price

10% Increase From Mar 2021

14% Increase From Mar 2021

4% Increase From Mar 2021

0%

Properties

15

Total

UNITS SOLD

Change From Mar 2021

-3% 13% Decrease From Mar 2021

\$606K \$621K

Average Price

> Increase From Mar 2021

Median

Price

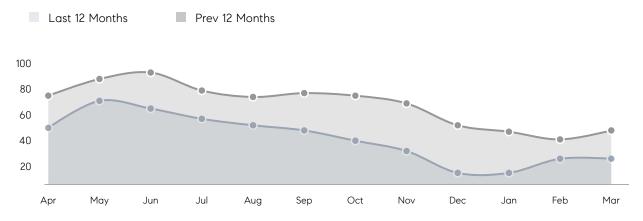
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	39	45	-13%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$606,367	\$628,133	-3.5%
	# OF CONTRACTS	33	30	10.0%
	NEW LISTINGS	35	40	-12%
Houses	AVERAGE DOM	52	57	-9%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$716,813	\$693,400	3%
	# OF CONTRACTS	19	18	6%
	NEW LISTINGS	26	31	-16%
Condo/Co-op/TH	AVERAGE DOM	23	19	21%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$480,143	\$497,600	- 4%
	# OF CONTRACTS	14	12	17%
	NEW LISTINGS	9	9	0%

## Montville

#### MARCH 2022

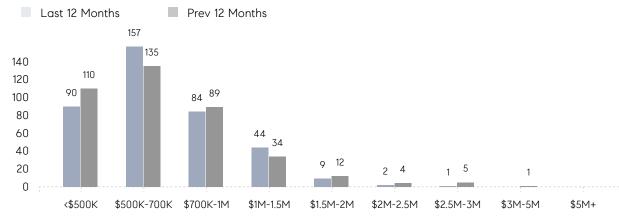
#### Monthly Inventory





#### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

### Moonachie

MARCH 2022

UNDER CONTRACT

3 Total Properties



\$500K Median Price

50% Increase From Mar 2021

28% Increase From Mar 2021

64% Increase From Mar 2021

-67% Decrease From Mar 2021

Properties

1

Total

UNITS SOLD

-71% Mar 2021

Average

Price

-75% Decrease From

\$65.0K \$65.0K

Median

Price

Decrease From Mar 2021

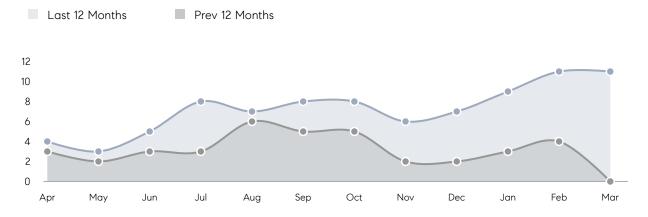
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	133	33	303%
	% OF ASKING PRICE	93%	72%	
	AVERAGE SOLD PRICE	\$65,000	\$223,667	-70.9%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	2	0	0%
Houses	AVERAGE DOM	133	33	303%
	% OF ASKING PRICE	93%	72%	
	AVERAGE SOLD PRICE	\$65,000	\$223,667	-71%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	2	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Moonachie

#### MARCH 2022

#### Monthly Inventory



### Contracts By Price Range





## Morris Township

MARCH 2022

UNDER CONTRACT

36 Total Properties



\$729K Median Price

3% Increase From Mar 2021

5% Increase From Mar 2021 16% Increase From Mar 2021 Properties

27

Total

UNITS SOLD

-27% Decrease From Mar 2021 -2% -9% Decrease From Decreas

\$654K

Average

Mar 2021

Price

Decrease From Mar 2021

\$575K

Median

Price

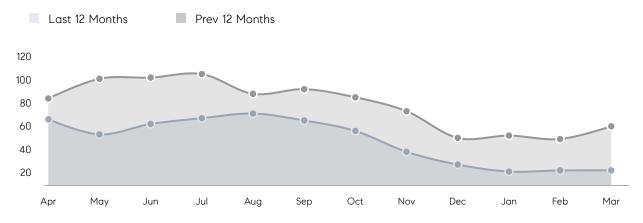
### **Property Statistics**

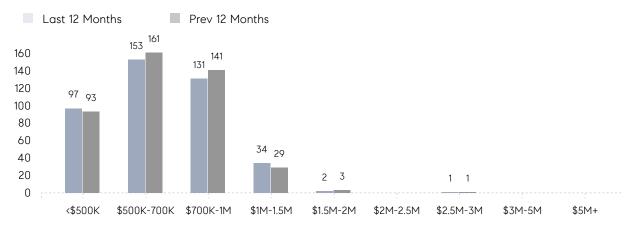
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	38	51	-25%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$654,637	\$669,205	-2.2%
	# OF CONTRACTS	36	35	2.9%
	NEW LISTINGS	38	52	-27%
Houses	AVERAGE DOM	53	59	-10%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$767,438	\$726,290	6%
	# OF CONTRACTS	22	25	-12%
	NEW LISTINGS	23	38	-39%
Condo/Co-op/TH	AVERAGE DOM	24	38	-37%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$549,893	\$585,479	-6%
	# OF CONTRACTS	14	10	40%
	NEW LISTINGS	15	14	7%

# Morris Township

#### MARCH 2022

#### Monthly Inventory





#### Contracts By Price Range



### Morris Plains

MARCH 2022

UNDER CONTRACT

13 Total Properties



\$600K Median Price

160% Increase From Mar 2021 2% Increase From Mar 2021 5% Increase From Mar 2021 -11%

Properties

UNITS SOLD

8

Total

Decrease From Increase From Mar 2021 Mar 2021

48% Increase From Mar 2021

Median

Price

\$740K

\$677K

Average

34%

Price

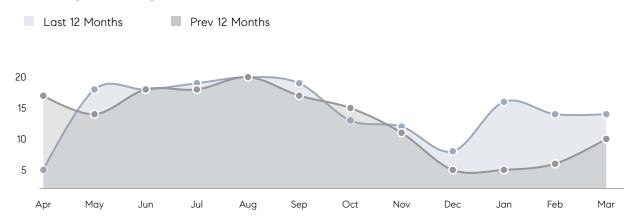
### **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	19	47	-60%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$677,258	\$505,000	34.1%
	# OF CONTRACTS	13	5	160.0%
	NEW LISTINGS	15	10	50%
Houses	AVERAGE DOM	17	27	-37%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$661,218	\$582,833	13%
	# OF CONTRACTS	8	4	100%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	33	87	-62%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$789,540	\$349,333	126%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	9	0	0%

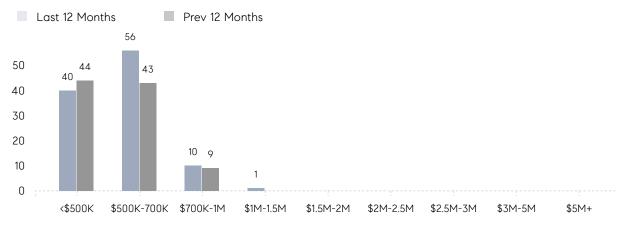
### Morris Plains

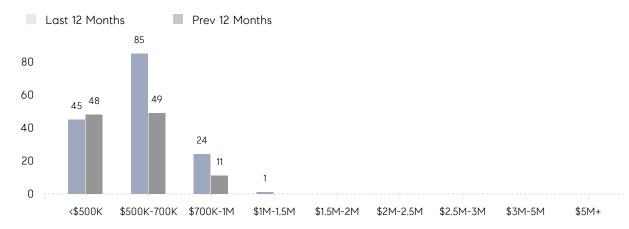
MARCH 2022

#### Monthly Inventory



### Contracts By Price Range





## Morristown

MARCH 2022

UNDER CONTRACT

13 Total Properties



\$579K Median Price

-41% Decrease From

Mar 2021

40% C Increase From Ir Mar 2021 N

31% Increase From Mar 2021 Total Properties

19

UNITS SOLD

12% Increase From Mar 2021 -11% Decrease From

\$573K

Average Price

Mar 2021

Decrease From Mar 2021

\$540K

Median

-13%

Price

## **Property Statistics**

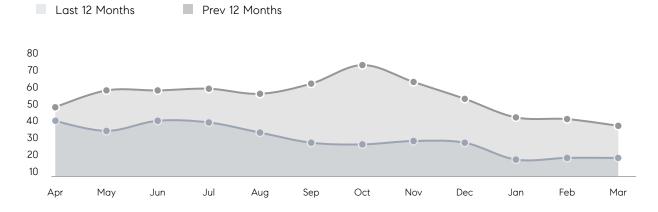
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	35	49	-29%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$573,681	\$644,406	-11.0%
	# OF CONTRACTS	13	22	-40.9%
	NEW LISTINGS	20	28	-29%
Houses	AVERAGE DOM	46	33	39%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$714,673	\$696,127	3%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	9	15	-40%
Condo/Co-op/TH	AVERAGE DOM	30	77	-61%
	% OF ASKING PRICE	101%	94%	
	AVERAGE SOLD PRICE	\$508,608	\$549,583	- 7%
	# OF CONTRACTS	7	14	-50%
	NEW LISTINGS	11	13	-15%

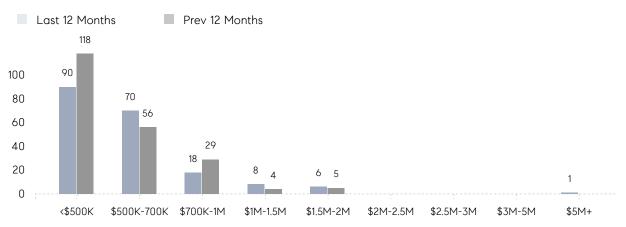
# Compass New Jersey Monthly Market Insights

# Morristown

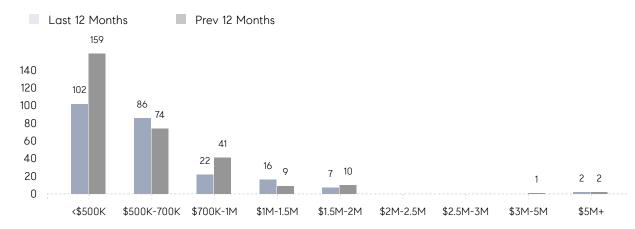
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Mountain Lakes

MARCH 2022

UNDER CONTRACT

7 Total Properties \$1.1M Average Price

\$925K Median Price

-50% Decrease From Mar 2021

11% Increase From Mar 2021 6% Increase From Mar 2021 -17% Decrease From

Properties

UNITS SOLD

5

Total

Decrease From Increase From Mar 2021 Mar 2021

22%

\$1.0M

Average

Price

6% Increase From Mar 2021

\$885K

Median

Price

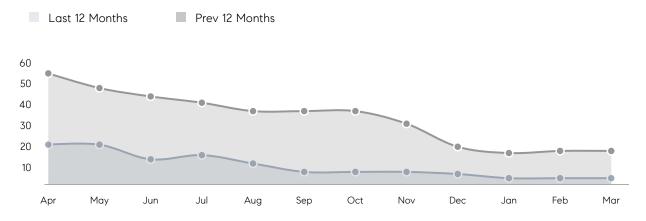
## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	51	49	4%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,018,400	\$832,000	22.4%
	# OF CONTRACTS	7	14	-50.0%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	51	52	-2%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,018,400	\$897,400	13%
	# OF CONTRACTS	5	13	-62%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	-	38	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$505,000	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	1	200%

# Mountain Lakes

MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



## Mountainside

MARCH 2022

UNDER CONTRACT

10 Total

Properties



\$824K Median Price

25% Increase From

Mar 2021

8% Increase From Mar 2021 15% Increase From Mar 2021 Properties

7

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

12%

\$837K

Average

Price

12% Increase From Mar 2021

\$860K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	170	50	240%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$837,857	\$745,206	12.4%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	11	15	-27%
Houses	AVERAGE DOM	170	50	240%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$837,857	\$745,206	12%
	# OF CONTRACTS	10	8	25%
	NEW LISTINGS	11	15	-27%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mountainside

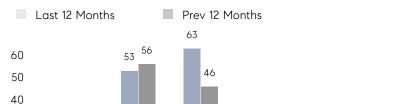
#### MARCH 2022

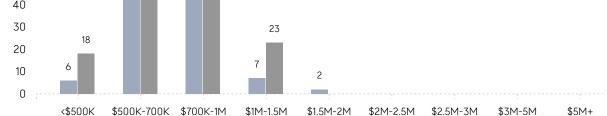
#### Monthly Inventory





## Contracts By Price Range





Newark

#### MARCH 2022

UNDER CONTRACT

86 Total

Properties

\$337K Average Price

\$314K Median Price

51% Increase From Mar 2021

14% Increase From Mar 2021

5% Increase From Mar 2021

Properties 0%

50

Total

UNITS SOLD

Change From Mar 2021

12%

Mar 2021

Average Price

\$325K

20% Increase From Increase From Mar 2021

Median

Price

\$325K

## **Property Statistics**

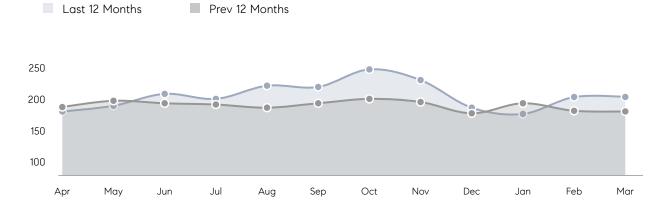
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	52	58	-10%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$325,950	\$292,079	11.6%
	# OF CONTRACTS	86	57	50.9%
	NEW LISTINGS	86	85	1%
Houses	AVERAGE DOM	54	61	-11%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$337,500	\$304,386	11%
	# OF CONTRACTS	67	39	72%
	NEW LISTINGS	66	53	25%
Condo/Co-op/TH	AVERAGE DOM	42	50	-16%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$255,000	\$242,850	5%
	# OF CONTRACTS	19	18	6%
	NEW LISTINGS	20	32	-37%

Compass New Jersey Monthly Market Insights

## Newark

#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





## New Milford

MARCH 2022

UNDER CONTRACT

14 Total Properties



\$549K Median Price

40% Increase From

Mar 2021

24% Increase From Mar 2021

16% Increase From Mar 2021 Total Properties

10

UNITS SOLD

-37% Decrease From Mar 2021 27%

\$599K

Increase From

Mar 2021

Average

Price

24% Increase From Mar 2021

\$550K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	30	36	-17%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$599,700	\$473,752	26.6%
	# OF CONTRACTS	14	10	40.0%
	NEW LISTINGS	19	18	6%
Houses	AVERAGE DOM	32	35	-9%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$607,444	\$477,336	27%
	# OF CONTRACTS	13	10	30%
	NEW LISTINGS	17	16	6%
Condo/Co-op/TH	AVERAGE DOM	6	52	-88%
	% OF ASKING PRICE	106%	94%	
	AVERAGE SOLD PRICE	\$530,000	\$420,000	26%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	2	0%

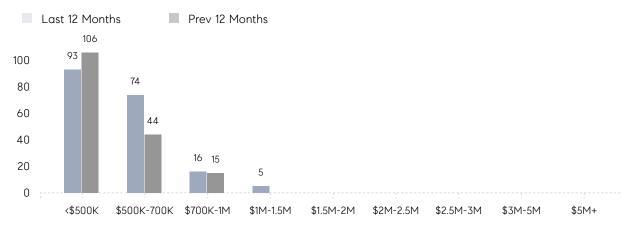
## New Milford

#### MARCH 2022

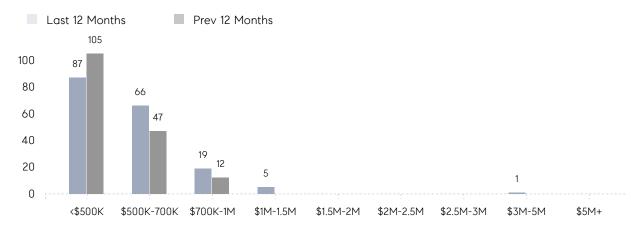
#### Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



Compass New Jersey Market Report

## **New Providence**

MARCH 2022

UNDER CONTRACT

22 Total

Properties



\$694K Median Price

-4%

Decrease From Increase From Mar 2021

3% Mar 2021

5% Increase From Mar 2021

Properties -33%

10

Total

UNITS SOLD

Decrease From Mar 2021

28%

Increase From

Mar 2021

\$886K

Average

Price

28% Increase From Mar 2021

\$865K

Median

Price

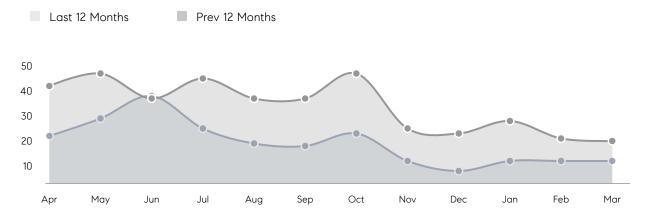
## **Property Statistics**

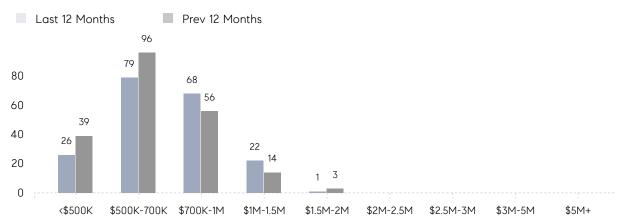
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$886,400	\$693,233	27.9%
	# OF CONTRACTS	22	23	-4.3%
	NEW LISTINGS	20	25	-20%
Houses	AVERAGE DOM	23	36	-36%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$886,400	\$709,136	25%
	# OF CONTRACTS	19	18	6%
	NEW LISTINGS	17	22	-23%
Condo/Co-op/TH	AVERAGE DOM	-	53	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$649,500	-
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	3	0%

## New Providence

#### MARCH 2022

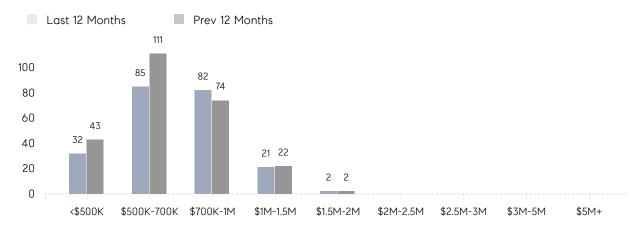
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

# North Arlington

MARCH 2022

UNDER CONTRACT

9 Total Properties



Median Price

-36% Decrease From Change From Mar 2021

0% Mar 2021

1% Change From Mar 2021

Properties -53%

7

Total

UNITS SOLD

Decrease From Mar 2021

-7%

Median

Price

\$462K \$430K

Average Price

-3%

Mar 2021

Decrease From

Decrease From Mar 2021

## **Property Statistics**

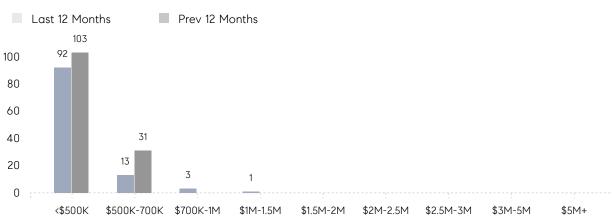
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	39	49	-20%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$462,714	\$474,807	-2.5%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	10	12	-17%
Houses	AVERAGE DOM	39	52	-25%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$462,714	\$494,436	-6%
	# OF CONTRACTS	8	14	-43%
	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$200,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# North Arlington

#### MARCH 2022

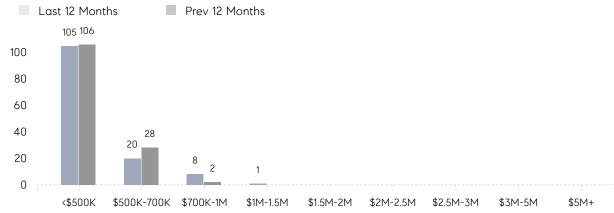
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

# North Bergen

MARCH 2022

UNDER CONTRACT

43 Total Properties



\$399K Median Price

72% Increase From Mar 2021 22% Increase From Mar 2021 33% Increase From Mar 2021 -8%

Properties

24

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

69%

Average

Price

\$502K

68% Increase From Mar 2021

\$495K

Median

Price

## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	50	45	11%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$502,400	\$298,000	68.6%
	# OF CONTRACTS	43	25	72.0%
	NEW LISTINGS	71	51	39%
Houses	AVERAGE DOM	42	53	-21%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$547,500	\$374,400	46%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	17	9	89%
Condo/Co-op/TH	AVERAGE DOM	54	40	35%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$472,333	\$250,250	89%
	# OF CONTRACTS	33	18	83%
	NEW LISTINGS	54	42	29%

# North Bergen

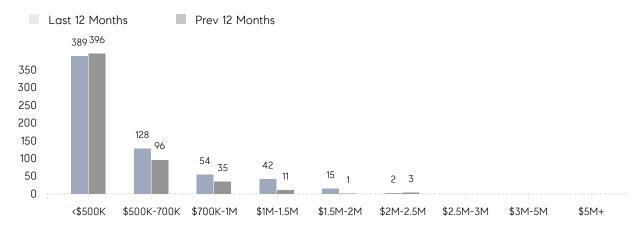
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# North Caldwell

MARCH 2022

UNDER CONTRACT

9 Total Properties **\$1.1M** Average Price

\$769K Median Price

29% Increase From Mar 2021 37% Increase From Mar 2021 -13% Decrease From Mar 2021 13%

Properties

9

Total

UNITS SOLD

Increase From Increase From Mar 2021 Mar 2021

4%

Average Price

\$946K \$800K

Median

Price

-16% Decrease From Mar 2021

## **Property Statistics**

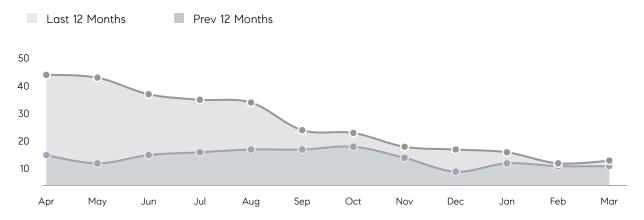
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	40	50	-20%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$946,679	\$912,909	3.7%
	# OF CONTRACTS	9	7	28.6%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	21	56	-62%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$943,139	\$935,039	1%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	196	9	2,078%
	% OF ASKING PRICE	111%	103%	
	AVERAGE SOLD PRICE	\$975,000	\$758,000	29%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	1	0%

Sources: Garden State MLS, Hudson MLS, NJ MLS

# North Caldwell

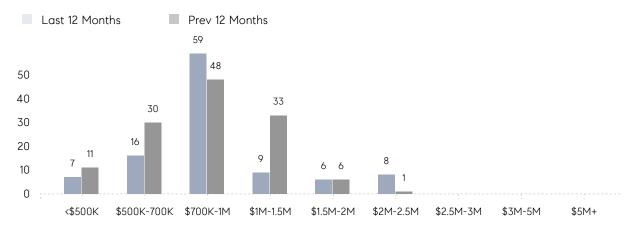
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Northvale

MARCH 2022

UNDER CONTRACT

14 Total Properties



11%

Mar 2021

\$557K Median Price

40% Increase From Mar 2021

28% Increase From Increase From Mar 2021

-25% Decrease From Mar 2021

UNITS SOLD

6

Total

Properties

-8% Decrease From

Average Price

Mar 2021

\$482K \$460K

Median

-11%

Price

Decrease From Mar 2021

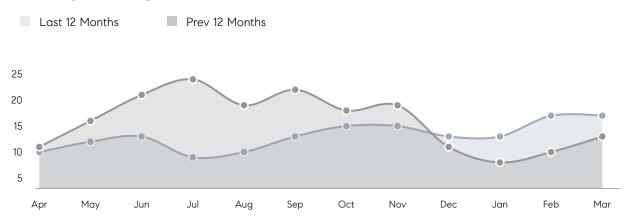
## **Property Statistics**

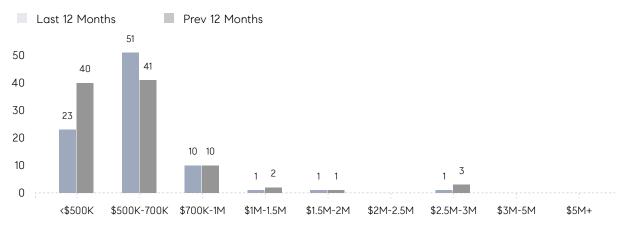
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	50	82	-39%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$482,333	\$523,113	-7.8%
	# OF CONTRACTS	14	10	40.0%
	NEW LISTINGS	17	12	42%
Houses	AVERAGE DOM	50	59	-15%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$482,333	\$541,667	-11%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	5	12	-58%
Condo/Co-op/TH	AVERAGE DOM	-	150	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$467,450	-
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	12	0	0%

# Northvale

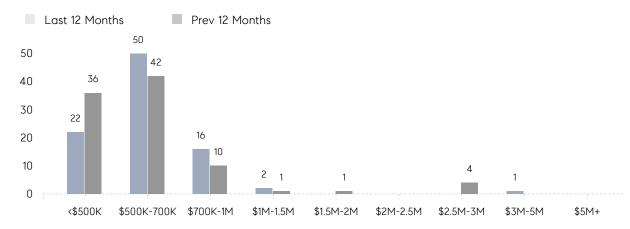
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Norwood

MARCH 2022

UNDER CONTRACT

15 Total Properties \$878K Average Price

\$669K Median Price

200% Increase From Mar 2021 26% Increase From Mar 2021 3% Increase From Mar 2021 120%

Properties

11

Total

UNITS SOLD

Increase From Increase From Mar 2021 Mar 2021

33%

\$1.0M

Average Price

> 29% Increase From Mar 2021

\$875K

Median

Price

## **Property Statistics**

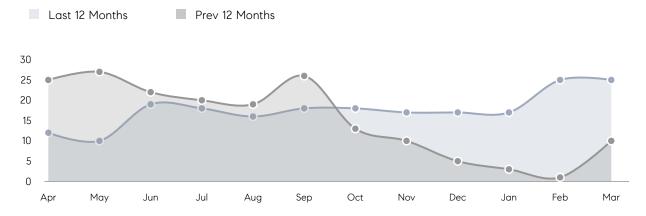
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	40	90	-56%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$1,034,135	\$777,000	33.1%
	# OF CONTRACTS	15	5	200.0%
	NEW LISTINGS	10	14	-29%
Houses	AVERAGE DOM	27	90	-70%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$1,144,438	\$777,000	47%
	# OF CONTRACTS	12	5	140%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	77	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$739,997	-	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	3	0	0%

# Compass New Jersey Monthly Market Insights

# Norwood

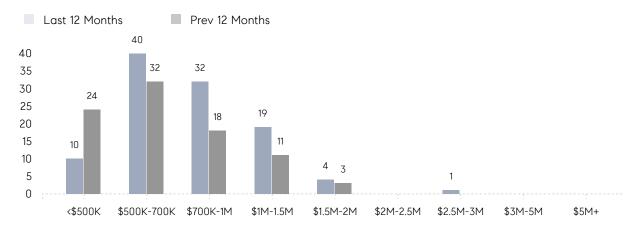
#### MARCH 2022

### Monthly Inventory





## Contracts By Price Range



Nutley

#### MARCH 2022

UNDER CONTRACT

38 Total

Properties



\$430K Median Price

-10% Decrease From Increase From Mar 2021

3% Mar 2021

4% Increase From Mar 2021

Properties

32

Total

UNITS SOLD

19% Increase From Mar 2021

-12%

Mar 2021

Average Price

-5% Decrease From Decrease From Mar 2021

Median

Price

\$446K \$440K

## **Property Statistics**

	Mar 2022	Mar 2021	% Change
AVERAGE DOM	26	32	-19%
% OF ASKING PRICE	106%	104%	
AVERAGE SOLD PRICE	\$446,460	\$505,515	-11.7%
# OF CONTRACTS	38	42	-9.5%
NEW LISTINGS	46	50	-8%
AVERAGE DOM	28	34	-18%
% OF ASKING PRICE	104%	104%	
AVERAGE SOLD PRICE	\$491,038	\$514,436	-5%
# OF CONTRACTS	24	24	0%
NEW LISTINGS	33	34	-3%
AVERAGE DOM	23	12	92%
% OF ASKING PRICE	107%	99%	
AVERAGE SOLD PRICE	\$381,308	\$394,000	-3%
# OF CONTRACTS	14	18	-22%
NEW LISTINGS	13	16	-19%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM26% OF ASKING PRICE106%AVERAGE SOLD PRICE\$446,460# OF CONTRACTS38NEW LISTINGS46AVERAGE DOM28% OF ASKING PRICE104%AVERAGE SOLD PRICE\$491,038# OF CONTRACTS24NEW LISTINGS33AVERAGE DOM23% OF ASKING PRICE107%AVERAGE DOM23% OF ASKING PRICE107%AVERAGE DOM107%AVERAGE SOLD PRICE\$381,308# OF CONTRACTS14	AVERAGE DOM         26         32           % OF ASKING PRICE         106%         104%           AVERAGE SOLD PRICE         \$446,460         \$505,515           # OF CONTRACTS         38         42           NEW LISTINGS         46         50           AVERAGE DOM         28         34           % OF ASKING PRICE         104%         104%           AVERAGE SOLD PRICE         \$491,038         \$514,436           # OF CONTRACTS         24         24           NEW LISTINGS         33         34           AVERAGE DOM         23         12           % OF ASKING PRICE         107%         99%           AVERAGE SOLD PRICE         \$381,308         \$394,000           # OF CONTRACTS         14         18

Compass New Jersey Monthly Market Insights

# Nutley

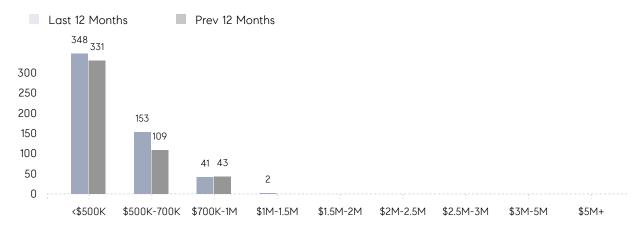
## MARCH 2022

## Monthly Inventory



## Contracts By Price Range





# Oakland

MARCH 2022

UNDER CONTRACT

UNITS SOLD

15	\$506K	\$500K	<b>8</b>	\$559K	\$570K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	-12%	-2%	-56%	2%	18%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Mar 2021					

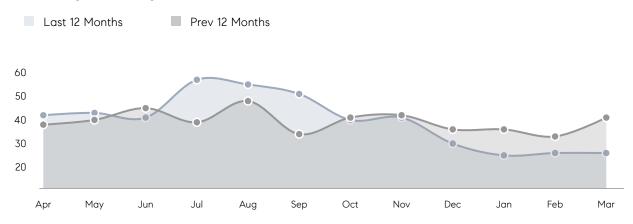
## **Property Statistics**

		Mar 2022	Mar 2021	% Change	
Overall	AVERAGE DOM	35	36	- 3%	
	% OF ASKING PRICE	101%	100%		
	AVERAGE SOLD PRICE	\$559,288	\$546,361	2.4%	
	# OF CONTRACTS	15	20	-25.0%	
	NEW LISTINGS	24	33	-27%	
Houses	AVERAGE DOM	33	36	-8%	
	% OF ASKING PRICE	101%	100%		
	AVERAGE SOLD PRICE	\$524,757	\$546,361	-4%	
	# OF CONTRACTS	14	20	-30%	
	NEW LISTINGS	21	31	-32%	
Condo/Co-op/TH	AVERAGE DOM	47	-	-	
	% OF ASKING PRICE	100%	-		
	AVERAGE SOLD PRICE	\$801,000	-	-	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	3	2	50%	

# Oakland

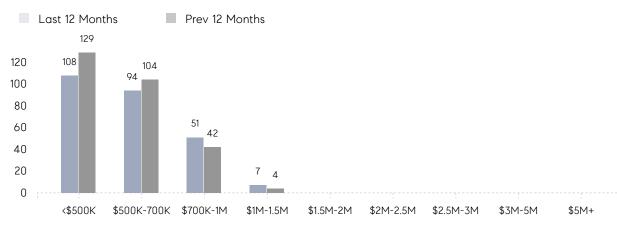
#### MARCH 2022

## Monthly Inventory



## Contracts By Price Range





## Listings By Price Range

# **Old Tappan**

MARCH 2022

UNDER CONTRACT

14 Total Properties



4%

Mar 2021

\$949K Median Price

8% Increase From Mar 2021

21% Increase From

Increase From Mar 2021

-80%

UNITS SOLD

1

Total

Properties

Decrease From Mar 2021 Mar 2021

1% Decrease From Increase From

\$760K

Average Price

-39%

Mar 2021

\$760K

Median

Price

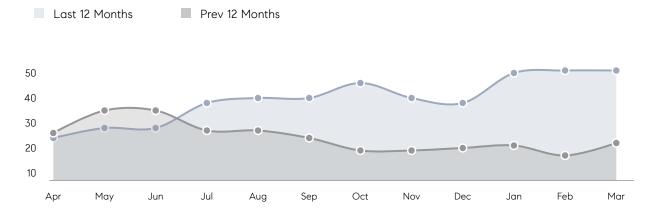
## **Property Statistics**

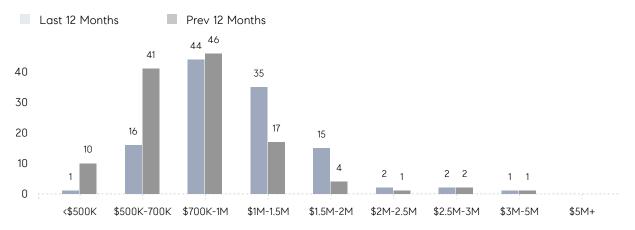
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	27	86	-69%
	% OF ASKING PRICE	109%	97%	
	AVERAGE SOLD PRICE	\$760,000	\$1,253,500	-39.4%
	# OF CONTRACTS	14	13	7.7%
	NEW LISTINGS	13	18	-28%
Houses	AVERAGE DOM	27	56	-52%
	% OF ASKING PRICE	109%	96%	
	AVERAGE SOLD PRICE	\$760,000	\$1,657,500	-54%
	# OF CONTRACTS	11	7	57%
	NEW LISTINGS	10	14	-29%
Condo/Co-op/TH	AVERAGE DOM	-	130	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$647,500	-
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	3	4	-25%

# Old Tappan

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



## Listings By Price Range

Compass New Jersey Market Report

# Oradell

#### MARCH 2022

Mar 2021

UNDER CONTRACT

UNITS SOLD

Mar 2021

Mar 2021

Mar 2021

**\$836K \$720K** \$759K \$699K 11 7 Median Median Total Average Total Average Price Properties Price Price Properties Price 13% 4% 3% 27% -27% -53% Decrease From Increase From Decrease From Increase From Increase From Increase From

## **Property Statistics**

Mar 2021

Mar 2021

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$836,841	\$661,233	26.6%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$836,841	\$661,233	27%
	# OF CONTRACTS	11	15	-27%
	NEW LISTINGS	6	7	-14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Oradell

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



## Orange

MARCH 2022

UNDER CONTRACT

18 Total \$335K Average Price

\$324K Median Price

13%

Properties

Increase From Mar 2021

21% Increase From Mar 2021

46% Increase From Mar 2021

0%

Properties

16

Total

UNITS SOLD

Change From Mar 2021

62% Increase From Mar 2021

\$373K

Average Price

54%

Increase From Mar 2021

\$364K

Median

Price

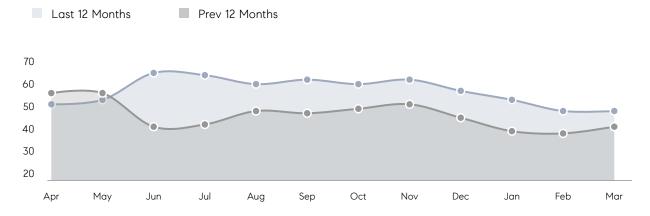
## **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	54	51	6%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$373,000	\$242,406	53.9%
	# OF CONTRACTS	18	16	12.5%
	NEW LISTINGS	15	18	-17%
Houses	AVERAGE DOM	64	51	25%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$419,778	\$246,423	70%
	# OF CONTRACTS	15	11	36%
	NEW LISTINGS	12	10	20%
Condo/Co-op/TH	AVERAGE DOM	32	52	-38%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$288,800	\$225,000	28%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	8	-62%

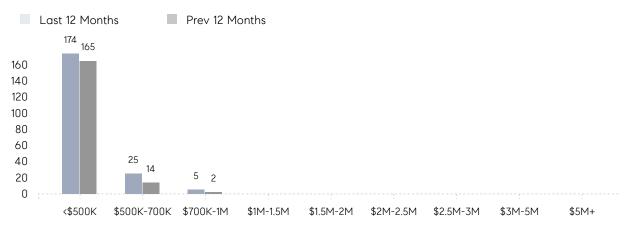
# Orange

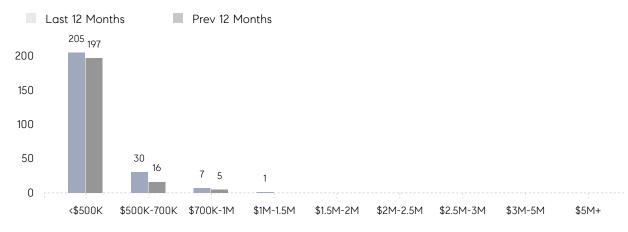
#### MARCH 2022

### Monthly Inventory



## Contracts By Price Range





## Palisades Park

MARCH 2022

UNDER CONTRACT

13 Total Properties



\$599K Median Price

-43%

Decrease From Mar 2021

1% Increase From E Mar 2021

-12% Decrease From Mar 2021 -11% Decrease Fro

Properties

17

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

10% -13% Increase From Decrease

\$599K

Average

Price

Decrease From Mar 2021

\$480K

Median

Price

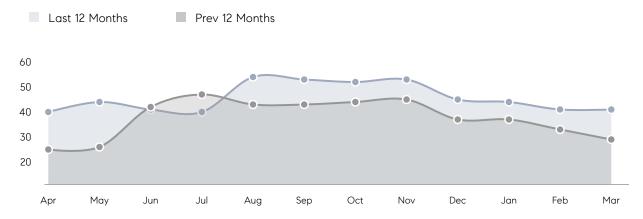
## **Property Statistics**

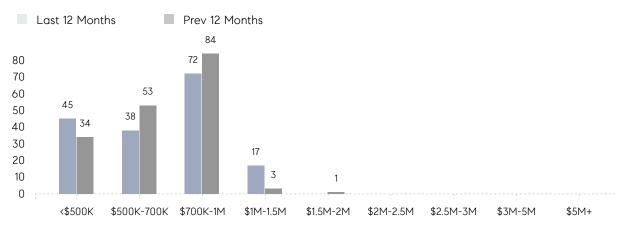
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	75	59	27%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$599,041	\$546,789	9.6%
	# OF CONTRACTS	13	23	-43.5%
	NEW LISTINGS	17	18	-6%
Houses	AVERAGE DOM	164	77	113%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$603,267	\$585,833	3%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	56	55	2%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$598,136	\$539,469	11%
	# OF CONTRACTS	10	21	-52%
	NEW LISTINGS	14	17	-18%

## Palisades Park

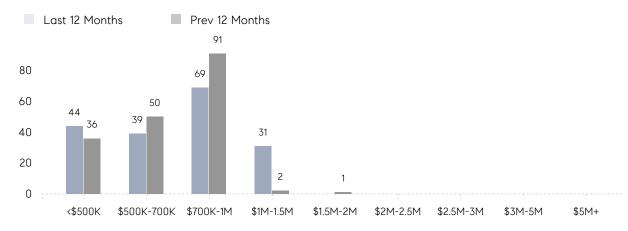
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



## Paramus

MARCH 2022

UNDER CONTRACT

25 Total Properties



\$859K Median Price

-17%

-4% Decrease From Decrease From Mar 2021 Mar 2021

Increase From Mar 2021

8%

Properties -14%

19

Total

UNITS SOLD

4% Decrease From Mar 2021 Mar 2021

10% Increase From

**\$876**K

Average Price

> Increase From Mar 2021

\$785K

Median

Price

## **Property Statistics**

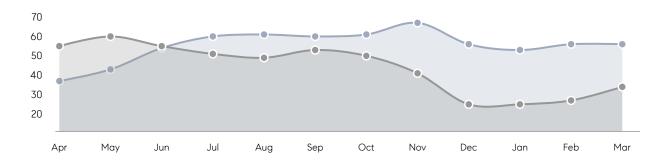
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	36	48	-25%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$876,311	\$844,723	3.7%
	# OF CONTRACTS	25	30	-16.7%
	NEW LISTINGS	22	34	-35%
Houses	AVERAGE DOM	36	49	-27%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$876,311	\$852,945	3%
	# OF CONTRACTS	22	27	-19%
	NEW LISTINGS	21	33	-36%
Condo/Co-op/TH	AVERAGE DOM	-	33	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$762,500	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	1	1	0%

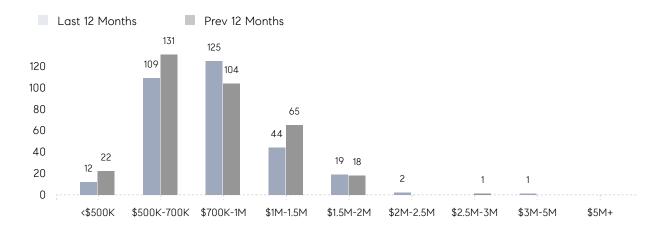
## Paramus

#### MARCH 2022

### Monthly Inventory

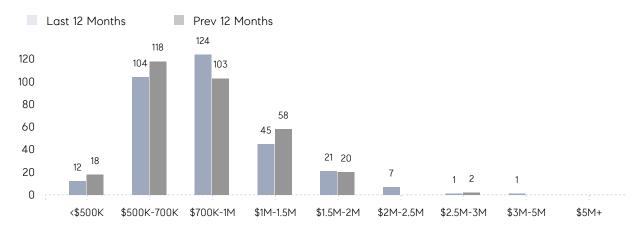
Last 12 Months Prev 12 Months





## Listings By Price Range

Contracts By Price Range



# Park Ridge

MARCH 2022

UNDER CONTRACT

8 Total Properties \$833K Average Price

\$787K Median Price

-47%

Mar 2021

33% Decrease From Increase From Mar 2021

21% Increase From Mar 2021

-79%

Properties

3

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

11% 13% Increase From

\$578K

Average Price

> Increase From Mar 2021

\$546K

Median

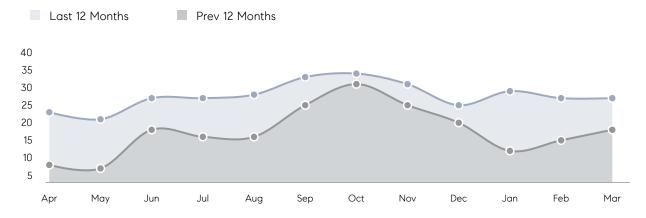
Price

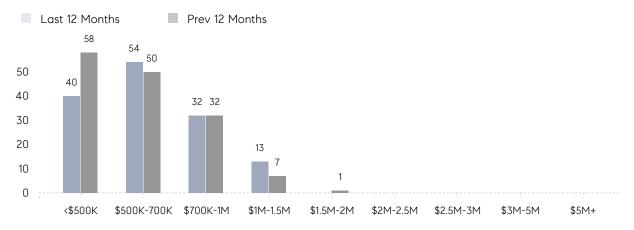
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	12	65	-82%
	% OF ASKING PRICE	104%	95%	
	AVERAGE SOLD PRICE	\$578,333	\$522,179	10.8%
	# OF CONTRACTS	8	15	-46.7%
	NEW LISTINGS	13	18	-28%
Houses	AVERAGE DOM	12	71	-83%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$578,333	\$641,333	-10%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	9	15	-40%
Condo/Co-op/TH	AVERAGE DOM	-	60	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$432,813	-
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	4	3	33%

# Park Ridge

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Parsippany

MARCH 2022

UNDER CONTRACT

\$464K \$474K Average

Median Price

9% Increase From Mar 2021

3% Increase From Mar 2021

Price

10% Increase From Mar 2021

Properties -33%

31

Total

Decrease From Mar 2021 Mar 2021

UNITS SOLD

13% Increase From

\$503K

Average Price

> Increase From Mar 2021

\$485K

Median

Price

2%

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	31	41	-24%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$503,345	\$447,368	12.5%
	# OF CONTRACTS	48	44	9.1%
	NEW LISTINGS	61	61	0%
Houses	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$617,885	\$506,500	22%
	# OF CONTRACTS	31	33	-6%
	NEW LISTINGS	45	44	2%
Condo/Co-op/TH	AVERAGE DOM	30	70	-57%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$295,091	\$312,208	-5%
	# OF CONTRACTS	17	11	55%
	NEW LISTINGS	16	17	-6%

48

Total Properties

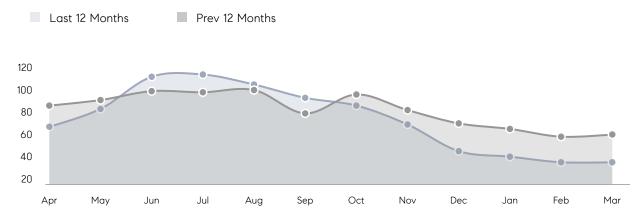


Compass New Jersey Monthly Market Insights

# Parsippany

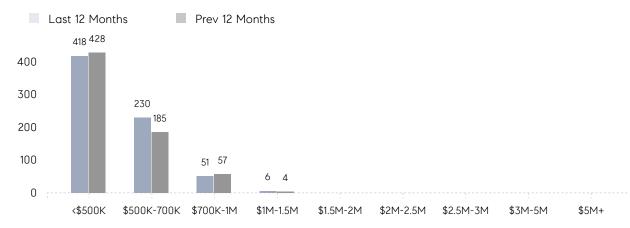
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Peapack Gladstone

MARCH 2022

UNDER CONTRACT

5 Total Properties



\$849K Median Price

25%

Increase From Mar 2021 -58% Decrease From Mar 2021

-47% Decrease From Mar 2021 -71% Decrease From

UNITS SOLD

2

Total

Properties

Decrease From Increase From Mar 2021 Mar 2021

33%

\$1.5M

Average

Price

112% Increase From Mar 2021

\$1.5M

Median

Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	53	129	-59%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$1,550,000	\$1,169,143	32.6%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	10	6	67%
Houses	AVERAGE DOM	53	148	-64%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$1,550,000	\$1,316,500	18%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	10	6	67%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$285,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Peapack Gladstone

#### MARCH 2022

#### Monthly Inventory





## Listings By Price Range

Contracts By Price Range



# Ramsey

#### MARCH 2022

UNDER CONTRACT

25 Total Properties



\$650K Median Price

-36%

10% Decrease From Mar 2021 Mar 2021

Increase From Mar 2021

-6% Decrease From Total Properties

18

UNITS SOLD

-33% Decrease From Increase From Mar 2021 Mar 2021

9%

\$621K

Average Price

> 3% Increase From Mar 2021

\$582K

Median

Price

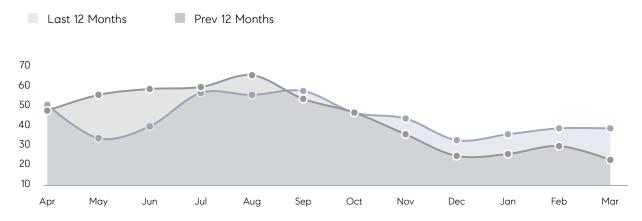
# **Property Statistics**

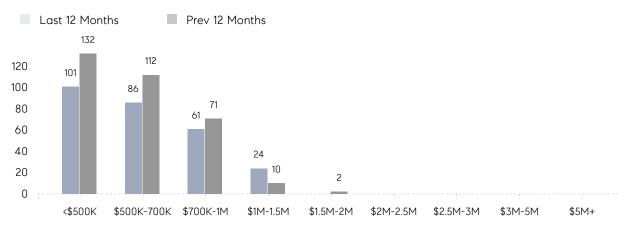
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	43	32	34%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$621,013	\$568,278	9.3%
	# OF CONTRACTS	25	39	-35.9%
	NEW LISTINGS	21	34	-38%
Houses	AVERAGE DOM	65	28	132%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$860,178	\$624,841	38%
	# OF CONTRACTS	16	31	-48%
	NEW LISTINGS	12	26	-54%
Condo/Co-op/TH	AVERAGE DOM	16	47	-66%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$322,056	\$319,400	1%
	# OF CONTRACTS	9	8	13%
	NEW LISTINGS	9	8	13%

# Ramsey

#### MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# Randolph

MARCH 2022

UNDER CONTRACT

28 Total Properties \$693K \$699K Median Average Price Price

-7% Decrease From Increase From Mar 2021

22% Mar 2021

31% Increase From Mar 2021

Properties -14%

19

Total

UNITS SOLD

2% Decrease From Mar 2021

3% Increase From Mar 2021

\$656K

Average

Price

Increase From Mar 2021

\$615K

Median

Price

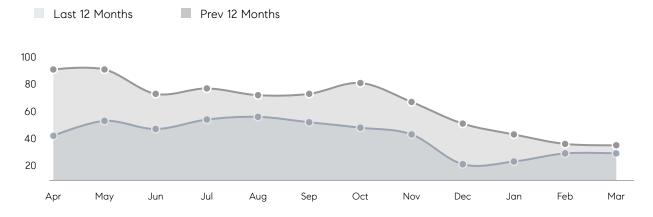
# **Property Statistics**

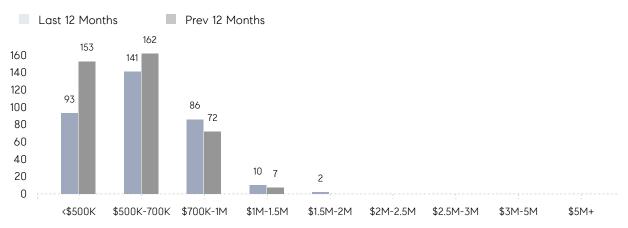
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	41	39	5%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$656,705	\$643,191	2.1%
	# OF CONTRACTS	28	30	-6.7%
	NEW LISTINGS	36	37	-3%
Houses	AVERAGE DOM	41	39	5%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$667,772	\$643,191	4%
	# OF CONTRACTS	25	24	4%
	NEW LISTINGS	33	32	3%
Condo/Co-op/TH	AVERAGE DOM	47	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$457,500	-	-
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	3	5	-40%

# Randolph

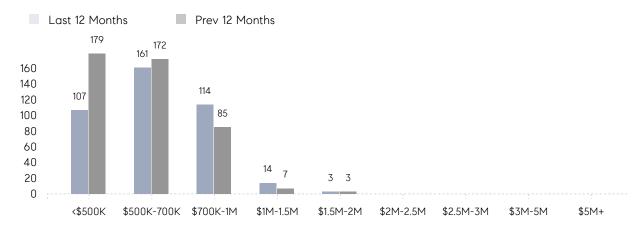
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Raritan Township

MARCH 2022

UNDER CONTRACT

38

Total Properties \$466K \$442K Average Price

Median Price

9% Increase From Mar 2021

1% Increase From Mar 2021

-2% Decrease From Mar 2021

-5%

Properties

UNITS SOLD

18

Total

Decrease From Mar 2021 Mar 2021

-32% Decrease From

\$437K

Average Price

-14%

Decrease From Mar 2021

\$358K

Median

Price

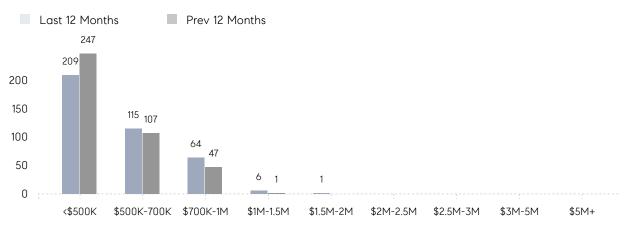
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	35	41	-15%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$437,889	\$509,361	-14.0%
	# OF CONTRACTS	38	35	8.6%
_	NEW LISTINGS	48	37	30%
Houses	AVERAGE DOM	41	50	-18%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$526,400	\$585,590	-10%
	# OF CONTRACTS	19	27	-30%
	NEW LISTINGS	28	26	8%
Condo/Co-op/TH	AVERAGE DOM	28	11	155%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$327,250	\$223,500	46%
	# OF CONTRACTS	19	8	138%
	NEW LISTINGS	20	11	82%

# Raritan Township

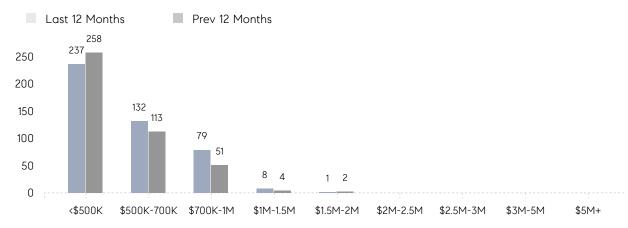
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Ridgefield

MARCH 2022

UNDER CONTRACT

7 Total Properties \$660K \$595K Average Price

Median Price

250% Increase From Mar 2021

73% Increase From Mar 2021

56% Increase From Mar 2021

0% Change From

Properties

7

Total

UNITS SOLD

Mar 2021 Mar 2021

-15% Decrease From Decrease From Mar 2021

\$559K

Median

Price

\$559K

Average Price

-5%

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	53	82	-35%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$559,143	\$587,857	-4.9%
	# OF CONTRACTS	7	2	250.0%
	NEW LISTINGS	9	4	125%
Houses	AVERAGE DOM	42	48	-12%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$598,400	\$585,000	2%
	# OF CONTRACTS	7	1	600%
	NEW LISTINGS	9	3	200%
Condo/Co-op/TH	AVERAGE DOM	80	96	-17%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$461,000	\$589,000	-22%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

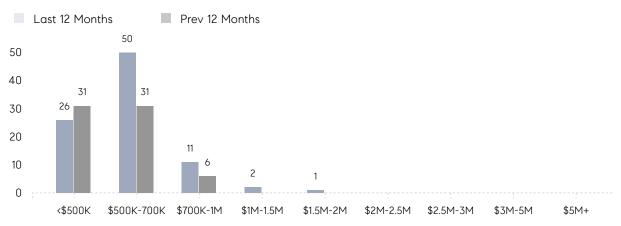
Compass New Jersey Monthly Market Insights

# Ridgefield

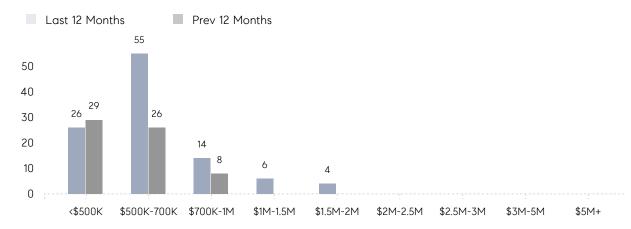
#### MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# **Ridgefield** Park

MARCH 2022

UNDER CONTRACT

7 Total Properties



Median Price

-53% Decrease From

Mar 2021

19% Increase From Mar 2021

20% Increase From Mar 2021

-60%

Properties

4

Total

UNITS SOLD

Decrease From Decrease From Mar 2021 Mar 2021

-2% -2%

\$371K

Average

Price

Decrease From Mar 2021

\$363K

Median

Price

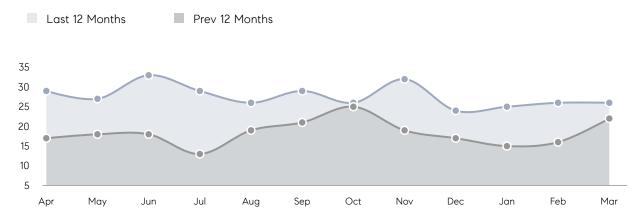
# **Property Statistics**

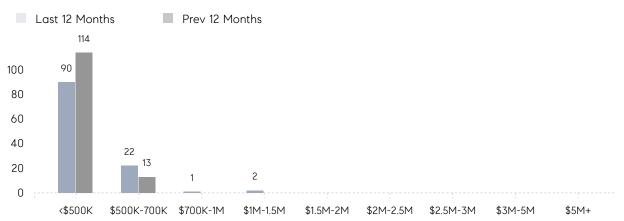
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	37	61	-39%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$371,750	\$380,900	-2.4%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	47	85	-45%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$517,500	\$401,000	29%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	27	36	-25%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$226,000	\$360,800	-37%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	<pre># OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS</pre>	6 5 27 101% \$226,000 1	10 10 36 101% \$360,800 5	-40% -50% -25% -37% -80%

# **Ridgefield** Park

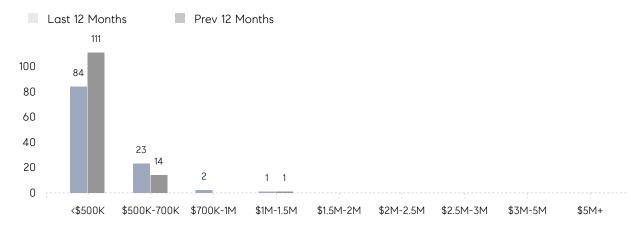
MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# Ridgewood

MARCH 2022

UNDER CONTRACT

21 Total Properties \$1.1M Average Price

\$880K Median Price

-43% Decrease From Change From Mar 2021

1% Mar 2021

-5% Decrease From Mar 2021

Properties -46%

7

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

30% 44% Increase From

\$1.2M

Average Price

> Increase From Mar 2021

\$965K

Median

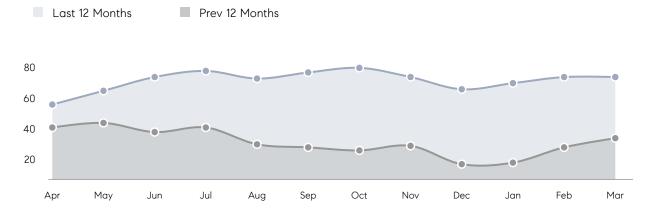
Price

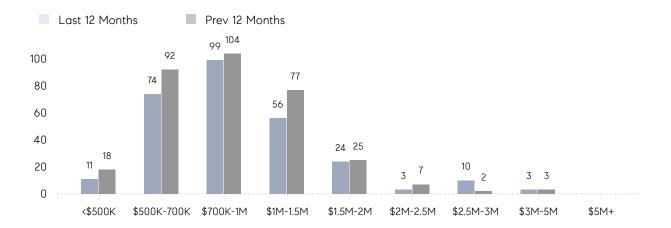
Overall AVERAGE DOM 32		
	42	-24%
% OF ASKING PRICE 104%	100%	
AVERAGE SOLD PRICE \$1,234,857	\$948,231	30.2%
# OF CONTRACTS 21	37	-43.2%
NEW LISTINGS 15	41	-63%
Houses AVERAGE DOM 32	42	-24%
% OF ASKING PRICE 104%	100%	
AVERAGE SOLD PRICE \$1,234,857	\$948,231	30%
# OF CONTRACTS 21	37	-43%
NEW LISTINGS 15	41	-63%
Condo/Co-op/TH AVERAGE DOM -	-	-
% OF ASKING PRICE -	-	
AVERAGE SOLD PRICE -	-	-
# OF CONTRACTS 0	0	0%
NEW LISTINGS O	0	0%

# Ridgewood

#### MARCH 2022

#### Monthly Inventory





# Listings By Price Range

Contracts By Price Range



# River Edge

MARCH 2022

UNDER CONTRACT

10 Total Properties



\$509K Median Price

-41%

Mar 2021

-7% Decrease From Decrease From Mar 2021

-15% Decrease From Mar 2021

38%

Properties

11

Total

UNITS SOLD

Increase From Mar 2021

29%

Increase From

Mar 2021

\$697K

Average

Price

20% Increase From Mar 2021

\$610K

Median

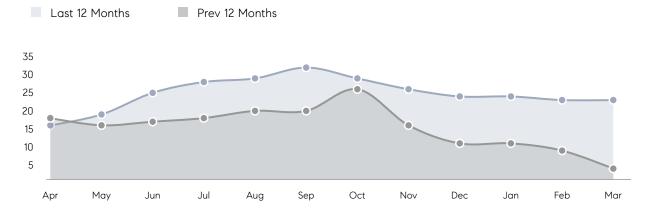
Price

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	20	27	-26%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$697,795	\$538,875	29.5%
	# OF CONTRACTS	10	17	-41.2%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	20	29	-31%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$697,795	\$555,143	26%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	10	13	-23%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$425,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# River Edge

#### MARCH 2022

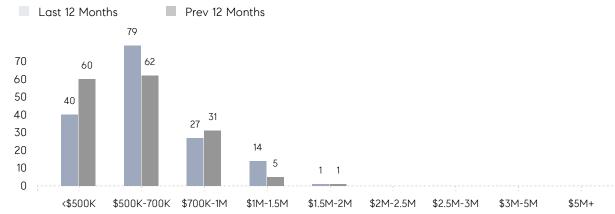
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

# **River Vale**

MARCH 2022

UNDER CONTRACT

15 Total Properties **\$782K** Average Price

\$799K Median Price

-42% Decrease From Mar 2021

12% Increase From Mar 2021

24% Increase From Mar 2021

8%

Properties

13

Total

UNITS SOLD

Increase From Mar 2021 Mar 2021

39% Increase From

\$789K

Average

37%

Price

Increase From Mar 2021

\$800K

Median

Price

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	63	41	54%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$789,604	\$576,190	37.0%
	# OF CONTRACTS	15	26	-42.3%
	NEW LISTINGS	20	24	-17%
Houses	AVERAGE DOM	51	35	46%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$814,579	\$601,428	35%
	# OF CONTRACTS	13	20	-35%
	NEW LISTINGS	20	18	11%
Condo/Co-op/TH	AVERAGE DOM	217	70	210%
	% OF ASKING PRICE	84%	93%	
	AVERAGE SOLD PRICE	\$489,900	\$450,000	9%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	0	6	0%

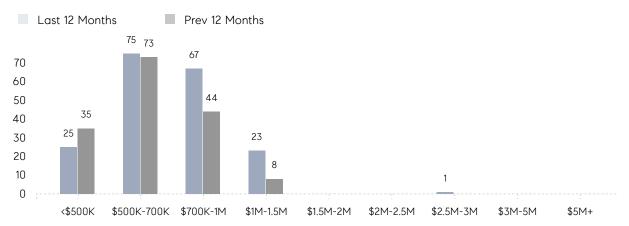
Compass New Jersey Monthly Market Insights

# River Vale

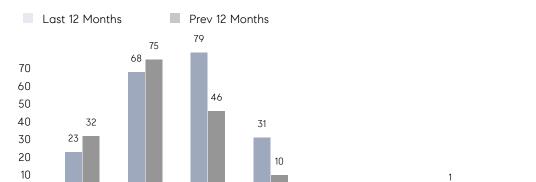
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



\$1M-1.5M

\$1.5M-2M

\$2M-2.5M

\$2.5M-3M

\$3M-5M

\$5M+

## Listings By Price Range

\$500K-700K \$700K-1M

0

<\$500K

# **Rochelle** Park

MARCH 2022

UNDER CONTRACT

UNITS SOLD

<b>7</b> Total Properties	<b>\$478K</b> Average Price	\$475K Median Price	0 Total Properties	— Average Price	— Median Price
17%	-7%	4%	0%	_	_
Increase From	Decrease From	Increase From	Change From	Change From	Change From

Mar 2021 Mar 2021 Mar 2021

0%	_
Change From	Change F
Mar 2021	Mar 2021

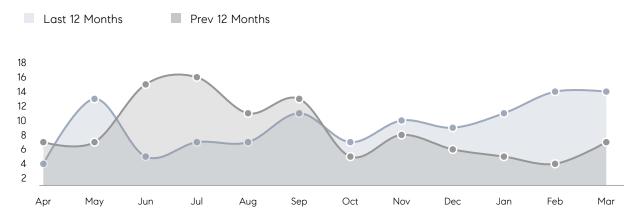
From Change From Mar 2021

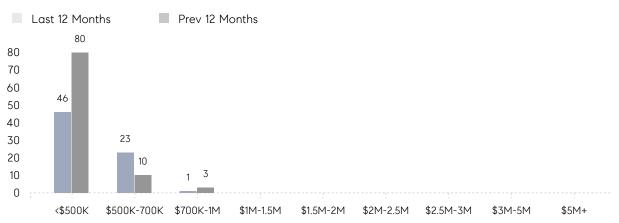
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$570,000	-
	# OF CONTRACTS	7	6	16.7%
	NEW LISTINGS	8	9	-11%
Houses	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$570,000	-
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# Rochelle Park

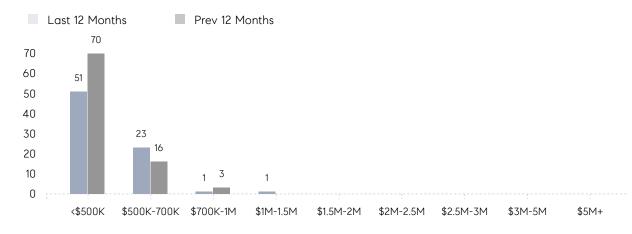
MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# Rockaway

MARCH 2022

UNDER CONTRACT

38 Total

Properties

**\$446K \$422K** Average Price

Median Price

12% Increase From Mar 2021

7% Increase From Mar 2021

13% Increase From Mar 2021

-3%

Properties

UNITS SOLD

28

Total

Decrease From Increase From Mar 2021 Mar 2021

\$512K

Average

32%

Price

25% Increase From Mar 2021

\$450K

Median

Price

# **Property Statistics**

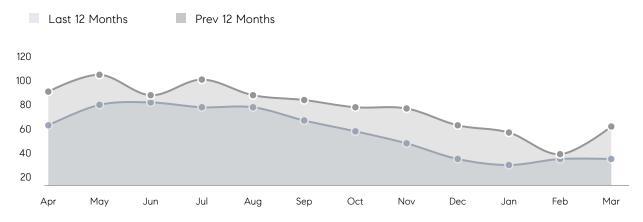
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	28	56	-50%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$512,225	\$387,121	32.3%
	# OF CONTRACTS	38	34	11.8%
	NEW LISTINGS	38	62	-39%
Houses	AVERAGE DOM	31	50	-38%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$546,278	\$439,469	24%
	# OF CONTRACTS	26	23	13%
	NEW LISTINGS	24	44	-45%
Condo/Co-op/TH	AVERAGE DOM	13	63	-79%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$355,580	\$322,692	10%
	# OF CONTRACTS	12	11	9%
	NEW LISTINGS	14	18	-22%

Compass New Jersey Monthly Market Insights

# Rockaway

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Roseland

MARCH 2022

UNDER CONTRACT

8 Total Properties



\$597K Median Price

0% Change From Mar 2021 9% Increase From Mar 2021 16% Increase From Mar 2021 300%

Properties

4

Total

UNITS SOLD

Increase From Mar 2021 -12% -16% Decrease From Decrease

Average

Mar 2021

Price

\$692K \$662K

Median

Price

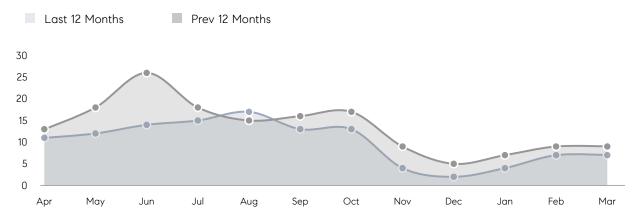
Decrease From Mar 2021

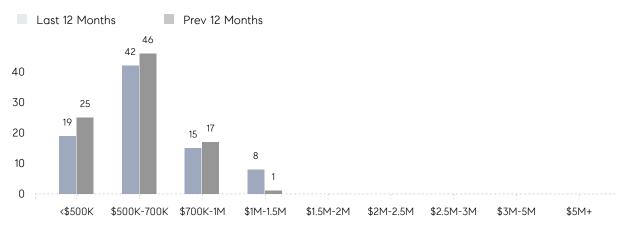
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	15	13	15%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$692,500	\$785,000	-11.8%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	15	13	15%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$692,500	\$785,000	-12%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	1	3	-67%

# Roseland

#### MARCH 2022

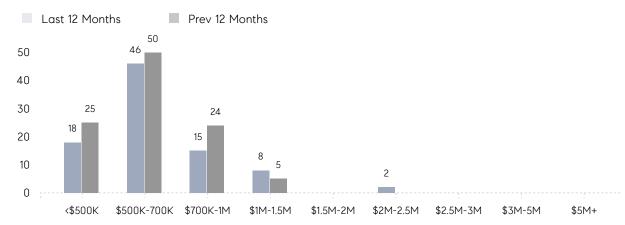
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



# **Roselle** Park

MARCH 2022

UNDER CONTRACT

16 Total Properties \$361K Average Price

\$389K Median Price

14% Increase From Mar 2021

0% Change From Mar 2021

5% Increase From Mar 2021

0%

9

Total

Change From Change From Mar 2021 Mar 2021

Decrease From Mar 2021

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	23	29	-21%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$397,778	\$398,333	-0.1%
	# OF CONTRACTS	16	14	14.3%
	NEW LISTINGS	13	30	-57%
Houses	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$418,750	\$420,750	0%
	# OF CONTRACTS	13	13	0%
	NEW LISTINGS	11	30	-63%
Condo/Co-op/TH	AVERAGE DOM	8	42	-81%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$230,000	\$219,000	5%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	2	0	0%

UNITS SOLD



\$397K

0%

Price -9%

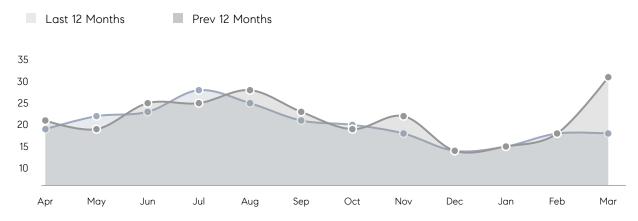
Median

\$399K

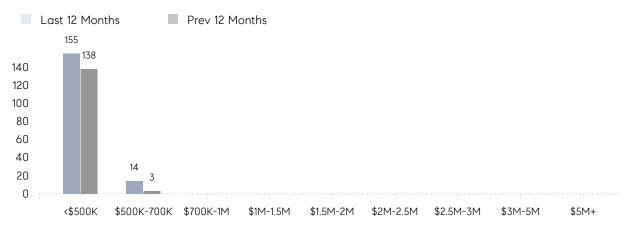
# Roselle Park

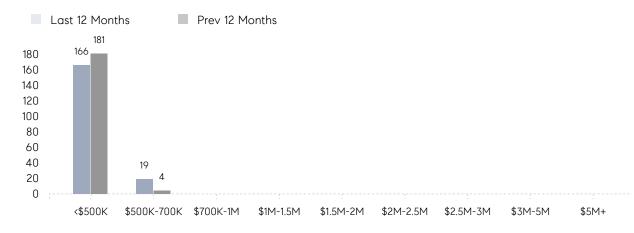
#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





# Rutherford

MARCH 2022

UNDER CONTRACT

31 Total Properties



\$499K Median Price

-11% Mar 2021

5% Decrease From Increase From Mar 2021

18% Increase From Mar 2021

Properties -14%

25

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

4%

\$528K

Average Price

> 20% Increase From Mar 2021

\$550K

Median

Price

# **Property Statistics**

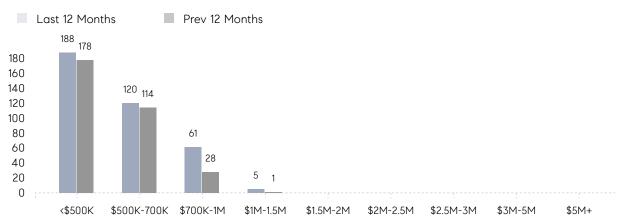
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	59	45	31%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$528,980	\$507,293	4.3%
	# OF CONTRACTS	31	35	-11.4%
	NEW LISTINGS	28	41	-32%
Houses	AVERAGE DOM	49	46	7%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$652,588	\$587,151	11%
	# OF CONTRACTS	17	21	-19%
	NEW LISTINGS	18	26	-31%
Condo/Co-op/TH	AVERAGE DOM	81	42	93%
	% OF ASKING PRICE	87%	96%	
	AVERAGE SOLD PRICE	\$266,313	\$329,833	-19%
	# OF CONTRACTS	14	14	0%
	NEW LISTINGS	10	15	-33%

# Rutherford

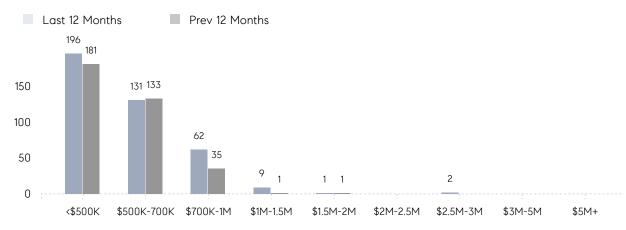
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Saddle Brook

MARCH 2022

UNDER CONTRACT

10 Total Properties



\$537K Median Price

-44%

Mar 2021

5% Decrease From Increase From Mar 2021

8% Increase From Mar 2021

-27%

Properties

8

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-8% 1% Decrease From

Average Price

\$458K \$486K

Median

Price

Increase From Mar 2021

# **Property Statistics**

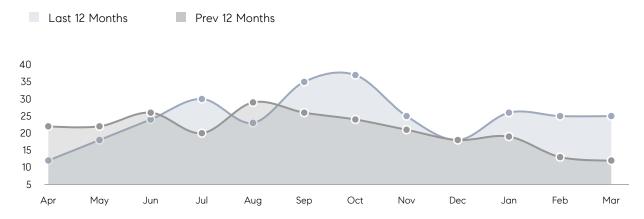
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	19	63	-70%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$458,375	\$499,559	-8.2%
	# OF CONTRACTS	10	18	-44.4%
	NEW LISTINGS	12	19	-37%
Houses	AVERAGE DOM	22	61	-64%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$522,833	\$531,265	-2%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	11	18	-39%
Condo/Co-op/TH	AVERAGE DOM	8	85	-91%
	% OF ASKING PRICE	104%	92%	
	AVERAGE SOLD PRICE	\$265,000	\$182,500	45%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	1	0%

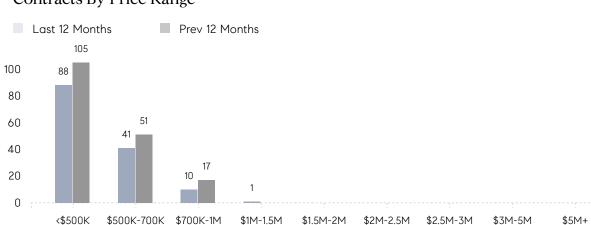
# Compass New Jersey Monthly Market Insights

# Saddle Brook

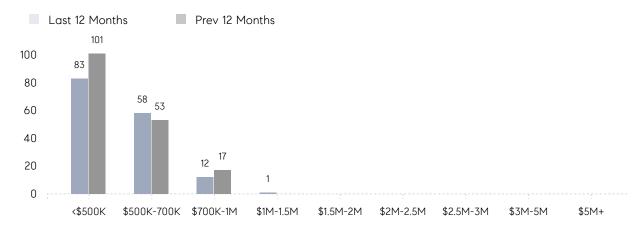
#### MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# Saddle River

MARCH 2022

UNDER CONTRACT

7 Total

Properties



\$1.5M Median Price

-22% Decrease From

Mar 2021

9% Increase From Mar 2021

-6% Decrease From Mar 2021

Properties 167%

8

Total

UNITS SOLD

Increase From Mar 2021

43%

Mar 2021

Average

Price

\$3.2M

203% Increase From Increase From

Median

Price

Mar 2021

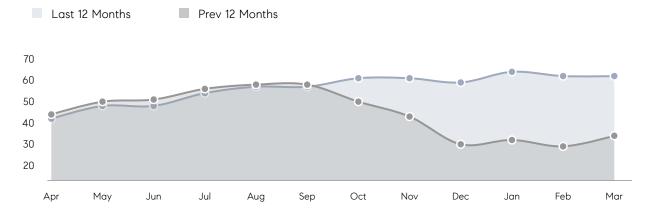
\$2.4M

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	108	173	-38%
	% OF ASKING PRICE	93%	92%	
	AVERAGE SOLD PRICE	\$3,229,199	\$2,258,333	43.0%
	# OF CONTRACTS	7	9	-22.2%
	NEW LISTINGS	8	15	-47%
Houses	AVERAGE DOM	122	173	-29%
	% OF ASKING PRICE	92%	92%	
	AVERAGE SOLD PRICE	\$3,673,571	\$2,258,333	63%
	# OF CONTRACTS	7	9	-22%
	NEW LISTINGS	7	15	-53%
Condo/Co-op/TH	AVERAGE DOM	13	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$118,590	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Saddle River

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Scotch Plains

MARCH 2022

UNDER CONTRACT

23 Total Properties



\$645K Median Price

-50% Decrease From

Mar 2021

6% m Increase From Mar 2021

9% Increase From Mar 2021 -39%

Properties

19

Total

UNITS SOLD

Decrease From Increase Mar 2021 Mar 2021

32% 18%

\$736K

Average Price

> Increase From Mar 2021

\$590K

Median

Price

# **Property Statistics**

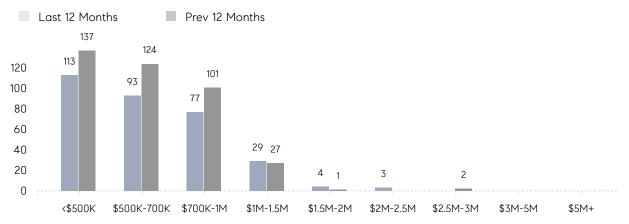
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	41	47	-13%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$736,863	\$559,023	31.8%
	# OF CONTRACTS	23	46	-50.0%
	NEW LISTINGS	44	42	5%
Houses	AVERAGE DOM	43	48	-10%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$801,275	\$586,107	37%
	# OF CONTRACTS	21	42	-50%
	NEW LISTINGS	36	40	-10%
Condo/Co-op/TH	AVERAGE DOM	27	40	-32%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$393,333	\$376,200	5%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	8	2	300%

# Scotch Plains

MARCH 2022

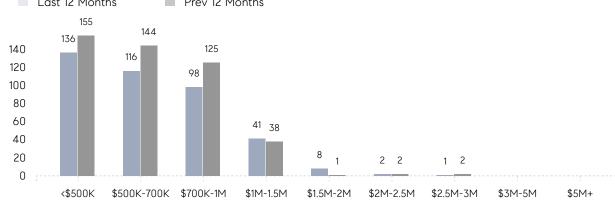
#### Monthly Inventory





## Contracts By Price Range

# Listings By Price Range Last 12 Months Prev 12 Months



# Secaucus

MARCH 2022

UNDER CONTRACT

18

Total Properties \$494K \$464K Average Price

Median Price

-10%

Mar 2021

4% Decrease From Increase From Mar 2021

-14% Decrease From Mar 2021

-8%

Properties

12

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

24% 7% Increase From

\$528K

Average Price

> Increase From Mar 2021

\$450K

Median

Price

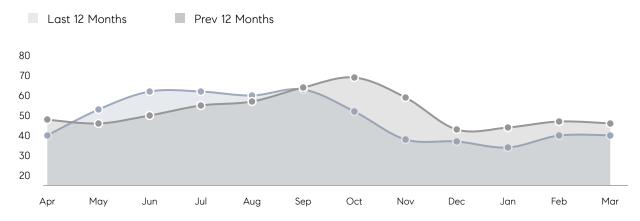
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	33	87	-62%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$528,409	\$425,069	24.3%
	# OF CONTRACTS	18	20	-10.0%
	NEW LISTINGS	32	31	3%
Houses	AVERAGE DOM	48	128	-62%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$672,500	\$511,667	31%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	23	53	-57%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$446,071	\$350,843	27%
	# OF CONTRACTS	14	15	-7%
	NEW LISTINGS	29	22	32%

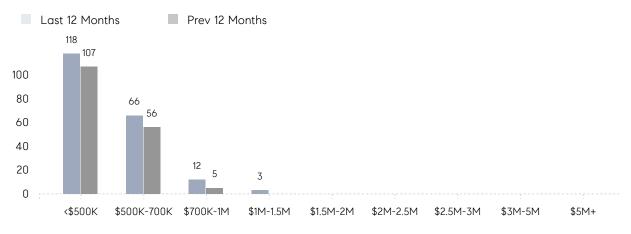
# Secaucus

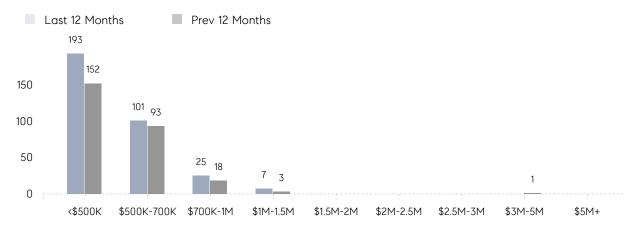
#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





# Short Hills

MARCH 2022

UNDER CONTRACT

19 Total Properties



\$1.6M Median Price

-50% Decrease From Increase From Mar 2021

5% Mar 2021

12% Increase From Mar 2021

Properties -62%

9

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

9%

Average Price

\$1.7M

15% Increase From Mar 2021

\$1.5M

Median

Price

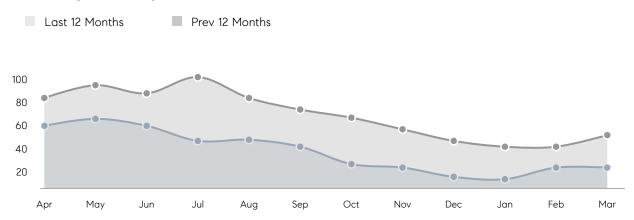
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	67	66	2%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,735,223	\$1,585,906	9.4%
	# OF CONTRACTS	19	38	-50.0%
	NEW LISTINGS	25	58	-57%
Houses	AVERAGE DOM	67	66	2%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,735,223	\$1,585,906	9%
	# OF CONTRACTS	19	38	-50%
	NEW LISTINGS	25	58	-57%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Short Hills

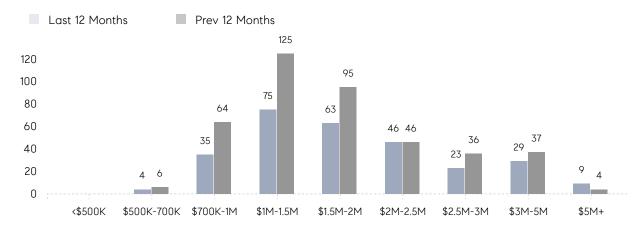
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Somerville

MARCH 2022

UNDER CONTRACT

8 Total Properties \$381K Average Price

\$409K Median Price

-33%

-10% Decrease From Decrease From Mar 2021 Mar 2021

-6% Decrease From Mar 2021

9%

12

Total

Properties

Increase From Mar 2021

UNITS SOLD

21% Increase From

Average Price

Mar 2021

\$429K \$422K

Median

Price

28% Increase From Mar 2021

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	24	34	-29%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$429,667	\$355,882	20.7%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	7	10	-30%
Houses	AVERAGE DOM	24	36	-33%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$429,667	\$359,470	20%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	-	12	-
	% OF ASKING PRICE	-	107%	
	AVERAGE SOLD PRICE	-	\$320,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

# Compass New Jersey Monthly Market Insights

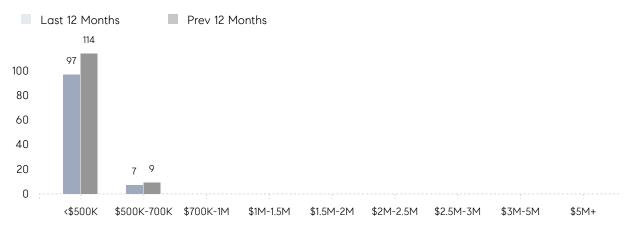
# Somerville

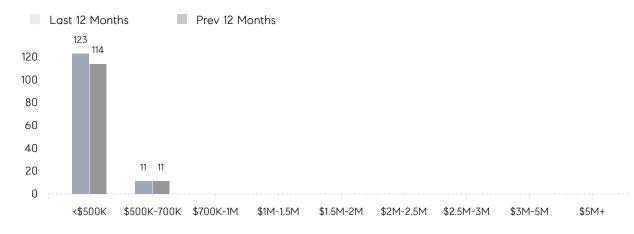
#### MARCH 2022

#### Monthly Inventory



## Contracts By Price Range





# South Orange

MARCH 2022

UNDER CONTRACT

Total Properties **\$876**K Average Price

\$899K Median Price

-25%

11% Decrease From Increase From Mar 2021

16% Increase From Mar 2021

-62%

Properties

UNITS SOLD

11

Total

Decrease From Change From Mar 2021 Mar 2021

Increase From Mar 2021

\$838K

Median

Price

4%

\$823K

Average

Price

0%

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	18	34	-47%
	% OF ASKING PRICE	113%	107%	
	AVERAGE SOLD PRICE	\$823,444	\$824,332	-0.1%
	# OF CONTRACTS	27	36	-25.0%
	NEW LISTINGS	29	48	-40%
Houses	AVERAGE DOM	12	37	-68%
	% OF ASKING PRICE	117%	107%	
	AVERAGE SOLD PRICE	\$995,986	\$855,565	16%
	# OF CONTRACTS	24	31	-23%
	NEW LISTINGS	23	37	-38%
Condo/Co-op/TH	AVERAGE DOM	34	14	143%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$363,333	\$629,125	-42%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	6	11	-45%

27

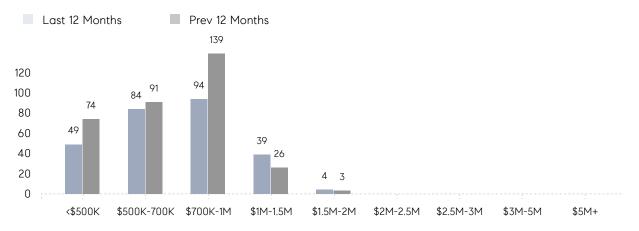


# South Orange

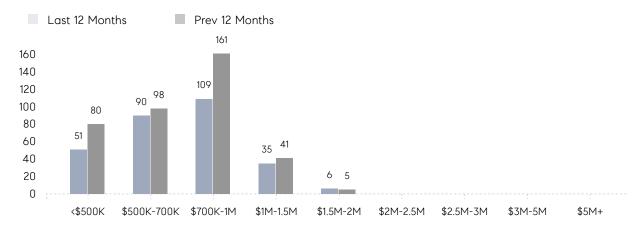
MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Springfield

MARCH 2022

UNDER CONTRACT

20Total

Properties

\$580K Average Price

\$549K Median Price

-13% Decrease From Mar 2021

22% Increase From Mar 2021

15% Increase From Mar 2021

-36%

Properties

14

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

17% Increase From Increase From Mar 2021

\$560K

Median

Price

\$583K

Average

12%

Price

**Property Statistics** 

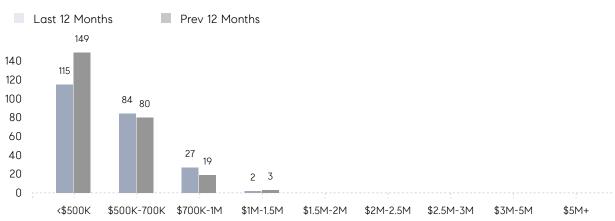
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	25	48	-48%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$583,113	\$518,677	12.4%
	# OF CONTRACTS	20	23	-13.0%
	NEW LISTINGS	20	33	-39%
Houses	AVERAGE DOM	20	45	-56%
	% OF ASKING PRICE	107%	99%	
	AVERAGE SOLD PRICE	\$660,871	\$591,326	12%
	# OF CONTRACTS	18	16	13%
	NEW LISTINGS	17	27	-37%
Condo/Co-op/TH	AVERAGE DOM	42	54	-22%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$298,000	\$363,000	-18%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	3	6	-50%

# Springfield

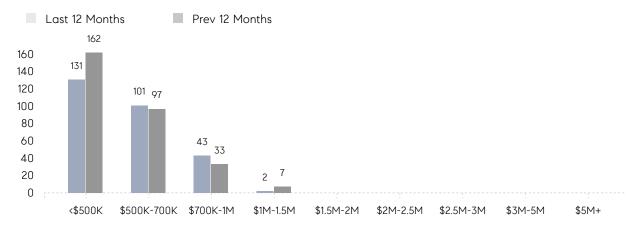
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Summit

#### MARCH 2022

UNDER CONTRACT

46 Total Properties



\$1.1M Median Price

-10%

-13% Decrease From Decrease From Mar 2021 Mar 2021

-11% Decrease From Mar 2021

Properties

18

Total

UNITS SOLD

-18% Decrease From Increase From Mar 2021 Mar 2021

2%

\$1.1M

Average Price

> -17% Decrease From

Mar 2021

\$842K

Median

Price

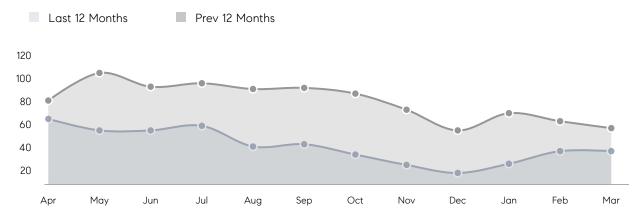
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	21	34	-38%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$1,186,444	\$1,161,841	2.1%
	# OF CONTRACTS	46	51	-9.8%
	NEW LISTINGS	50	54	-7%
Houses	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	109%	101%	
	AVERAGE SOLD PRICE	\$1,513,500	\$1,236,917	22%
	# OF CONTRACTS	35	42	-17%
	NEW LISTINGS	42	49	-14%
Condo/Co-op/TH	AVERAGE DOM	30	56	-46%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$532,333	\$824,000	-35%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	8	5	60%

# Summit

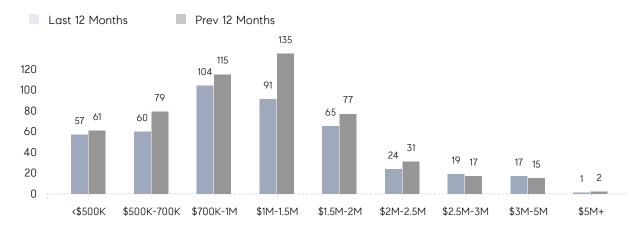
#### MARCH 2022

## Monthly Inventory





## Contracts By Price Range



Teaneck

#### MARCH 2022

UNDER CONTRACT

30 Total Properties



\$496K Median Price

2%

-40% Mar 2021

-8% Decrease From Decrease From Mar 2021

Increase From Mar 2021

Properties -28%

29

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

11%

Average Price

\$585K

16% Increase From

Median

Price

Mar 2021

\$549K

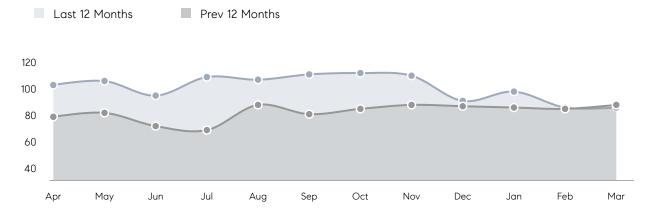
# **Property Statistics**

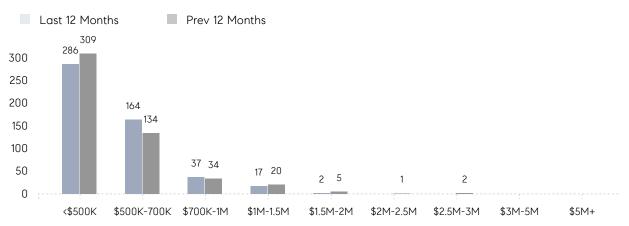
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	39	47	-17%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$585,486	\$527,625	11.0%
	# OF CONTRACTS	30	50	-40.0%
	NEW LISTINGS	27	54	-50%
Houses	AVERAGE DOM	42	34	24%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$607,559	\$574,688	6%
	# OF CONTRACTS	28	46	-39%
	NEW LISTINGS	23	50	-54%
Condo/Co-op/TH	AVERAGE DOM	8	100	-92%
	% OF ASKING PRICE	101%	94%	
	AVERAGE SOLD PRICE	\$287,500	\$339,375	-15%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	4	4	0%

# Teaneck

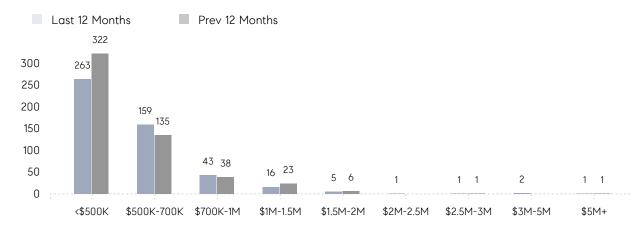
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Tenafly

#### MARCH 2022

UNDER CONTRACT

21 Total Properties



\$1.4M Median Price

-28% Decrease From

Mar 2021

26% Increase From Mar 2021

25% Increase From Mar 2021

Properties

16

Total

UNITS SOLD

-33% Decrease From Increase From Mar 2021 Mar 2021

15%

Average Price

\$1.2M

40% Increase From Mar 2021

\$1.2M

Median

Price

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	53	49	8%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,207,781	\$1,047,875	15.3%
	# OF CONTRACTS	21	29	-27.6%
	NEW LISTINGS	24	33	-27%
Houses	AVERAGE DOM	65	49	33%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,359,542	\$1,103,364	23%
	# OF CONTRACTS	19	27	-30%
	NEW LISTINGS	20	31	-35%
Condo/Co-op/TH	AVERAGE DOM	20	50	-60%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$752,500	\$437,500	72%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

# Compass New Jersey Monthly Market Insights

# Tenafly

## MARCH 2022

## Monthly Inventory

Last 12 Months Prev 12 Months





#### Prev 12 Months Last 12 Months <sup>73</sup> 70 70 70 70 54 60 49 50 42 40 33 31 30 16 15 20 13 13 8 7 10 1 3 0 \$500K-700K \$700K-1M <\$500K \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

## Listings By Price Range

Contracts By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

Compass New Jersey Market Report

# Tewksbury Township

MARCH 2022

UNDER CONTRACT

12 Total Properties \$1.1M

\$929K Median Price

-14% Decrease From Mar 2021

Increase From Mar 2021

Increase From Mar 2021

-10%

9

Total

UNITS SOLD

Mar 2021 Mar 2021

2% Increase From

**\$840K \$768K** 

Average

Increase From Mar 2021

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	48	99	-52%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$840,222	\$677,390	24.0%
	# OF CONTRACTS	12	14	-14.3%
	NEW LISTINGS	22	17	29%
Houses	AVERAGE DOM	53	99	-46%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$849,250	\$677,390	25%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	20	15	33%
Condo/Co-op/TH	AVERAGE DOM	8	-	-
	% OF ASKING PRICE	117%	-	
	AVERAGE SOLD PRICE	\$768,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	2	0%

Average Price

23%

12%

Properties Price 24% Decrease From

Median

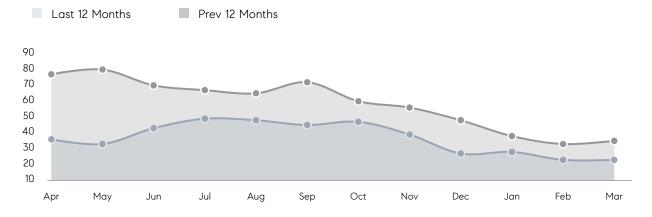
Price

Compass New Jersey Monthly Market Insights

# Tewksbury Township

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Union City

MARCH 2022

UNDER CONTRACT

30 Total



Mar 2021

\$319K Median Price

-27%

Mar 2021

Properties

-7% Decrease From Decrease From

-24% Decrease From Mar 2021

UNITS SOLD

## 28 Total

Average Price Properties

-8%

\$354K \$315K

Median Price

47% Increase From

Mar 2021 Mar 2021

-15% Decrease From Decrease From Mar 2021

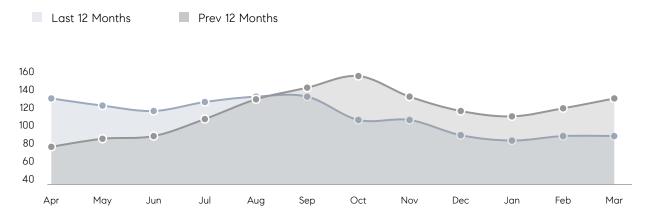
# **Property Statistics**

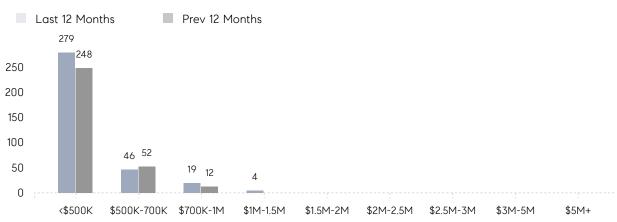
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	58	43	35%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$354,587	\$386,921	-8.4%
	# OF CONTRACTS	30	41	-26.8%
	NEW LISTINGS	46	63	-27%
Houses	AVERAGE DOM	22	121	-82%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$485,000	\$400,000	21%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	62	39	59%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$348,659	\$386,194	-10%
	# OF CONTRACTS	28	37	-24%
	NEW LISTINGS	41	57	-28%

# Union City

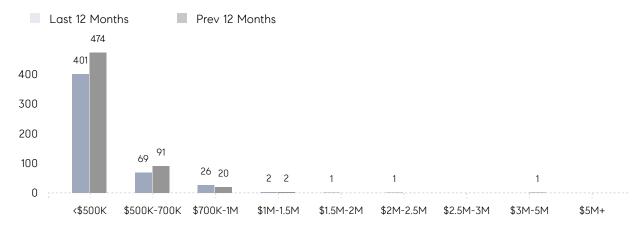
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Upper Saddle River

MARCH 2022

UNDER CONTRACT

13 Total Properties



**\$**972K Median Price

-54% Decrease From Increase From Mar 2021

3% Mar 2021

0% Change From Mar 2021

Total Properties

15

UNITS SOLD

15% Increase From Mar 2021

14% Increase From Mar 2021

\$1.3M

Average

Price

Change From Mar 2021

\$1.0M

Median

Price

\_

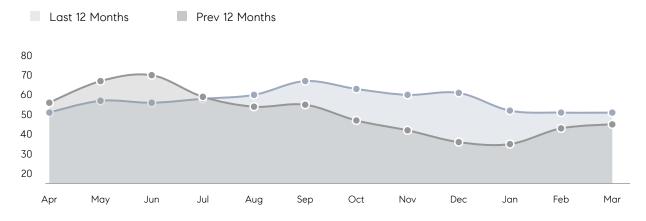
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	54	55	-2%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$1,307,052	\$1,149,854	13.7%
	# OF CONTRACTS	13	28	-53.6%
	NEW LISTINGS	12	33	-64%
Houses	AVERAGE DOM	61	55	11%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$1,356,923	\$1,149,854	18%
	# OF CONTRACTS	8	16	-50%
	NEW LISTINGS	9	23	-61%
Condo/Co-op/TH	AVERAGE DOM	10	-	-
	% OF ASKING PRICE	105%	-	
	AVERAGE SOLD PRICE	\$982,892	-	-
	# OF CONTRACTS	5	12	-58%
	NEW LISTINGS	3	10	-70%

# Upper Saddle River

#### MARCH 2022

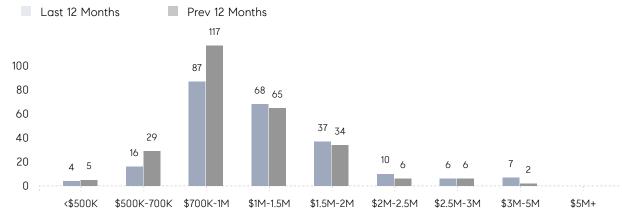
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

Verona

#### MARCH 2022

UNDER CONTRACT

20 Total

Properties

**\$548K** Average Price

\$549K Median Price

-29% Decrease From

Mar 2021

22% n Increase From Mar 2021 17% Increase From Mar 2021 -21%

Properties

15

Total

UNITS SOLD

Decrease From Increase I Mar 2021 Mar 2021

23% m Increase From

Average Price

\$599K

33% Increase From

Median

Price

Increase From Mar 2021

\$625K

# **Property Statistics**

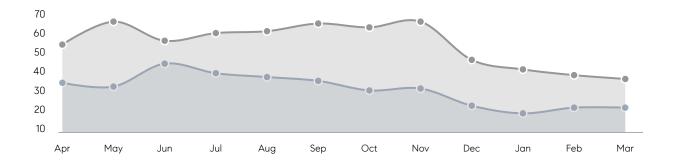
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	34	43	-21%
	% OF ASKING PRICE	114%	101%	
	AVERAGE SOLD PRICE	\$599,628	\$486,763	23.2%
	# OF CONTRACTS	20	28	-28.6%
	NEW LISTINGS	29	30	-3%
Houses	AVERAGE DOM	9	35	-74%
	% OF ASKING PRICE	128%	104%	
	AVERAGE SOLD PRICE	\$831,427	\$638,227	30%
	# OF CONTRACTS	15	19	-21%
	NEW LISTINGS	22	16	38%
Condo/Co-op/TH	AVERAGE DOM	63	55	15%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$334,714	\$278,500	20%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	7	14	-50%

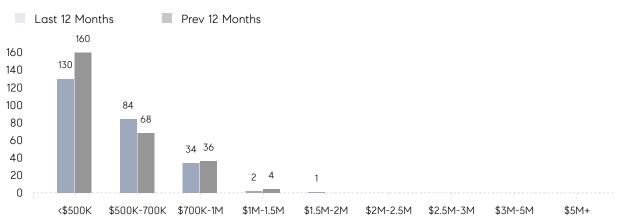
# Verona

#### MARCH 2022

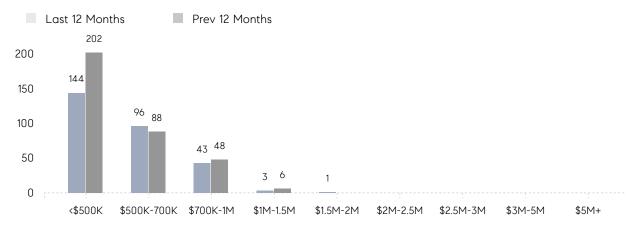
## Monthly Inventory

Last 12 Months Prev 12 Months





## Contracts By Price Range



Waldwick

MARCH 2022

UNDER CONTRACT

12 Total Properties



\$502K Median Price

-8% Decrease From Increase From Mar 2021

8% Mar 2021

7% Increase From Mar 2021

11%

Properties

10

Total

UNITS SOLD

Increase From Mar 2021 Mar 2021

15% Increase From

\$557K

Average Price

> Increase From Mar 2021

\$596K

Median

19%

Price

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$557,637	\$485,533	14.9%
	# OF CONTRACTS	12	13	-7.7%
	NEW LISTINGS	12	14	-14%
Houses	AVERAGE DOM	21	20	5%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$576,041	\$526,414	9%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	12	12	0%
Condo/Co-op/TH	AVERAGE DOM	17	58	-71%
	% OF ASKING PRICE	106%	97%	
	AVERAGE SOLD PRICE	\$392,000	\$342,450	14%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

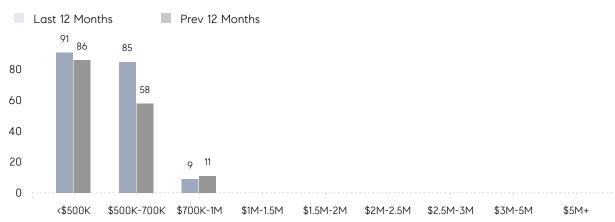
# Compass New Jersey Monthly Market Insights

# Waldwick

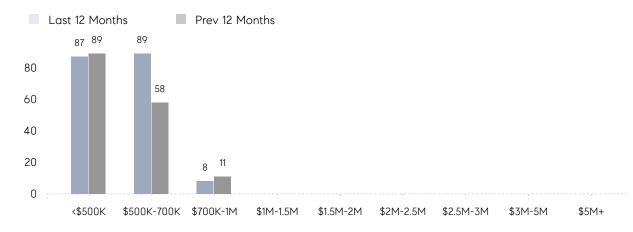
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Wallington

MARCH 2022

UNDER CONTRACT

5 Total Properties \$700K Average Price

\$725K Median Price

150% Increase From

Mar 2021

94% Increase From Mar 2021

101% Increase From Mar 2021

-50% Decrease From

Properties

2

Total

UNITS SOLD

Mar 2021 Mar 2021

-11% Decrease From Decrease From Mar 2021

\$383K

Median

Price

\$383K

Average

-16%

Price

# **Property Statistics**

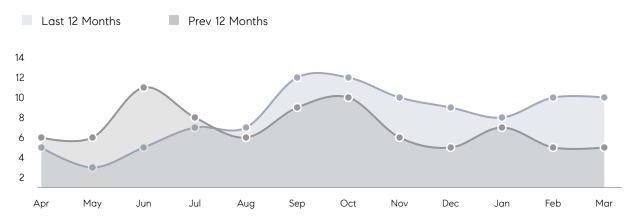
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	59	44	34%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$383,500	\$458,750	-16.4%
	# OF CONTRACTS	5	2	150.0%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	59	44	34%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$383,500	\$458,750	-16%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

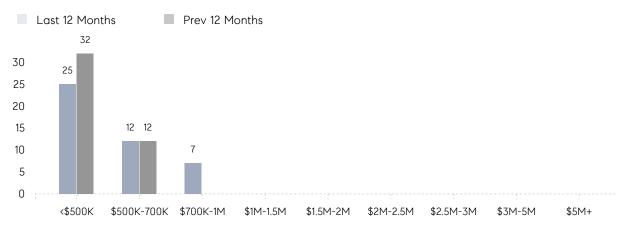
# Wallington

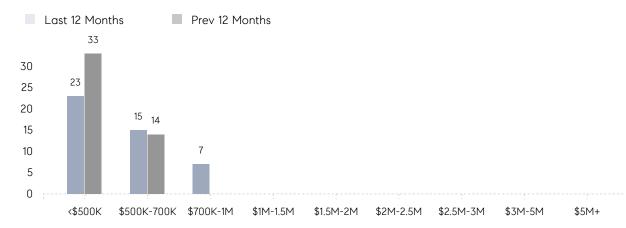
#### MARCH 2022

### Monthly Inventory



## Contracts By Price Range





# Warren

#### MARCH 2022

UNDER CONTRACT

22 Total Properties



\$938K Median Price

-19% Decrease From Mar 2021

23% Increase From Mar 2021

4% Increase From Mar 2021

-65%

Properties

8

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

79% Increase From

\$1.2M

Average Price

51%

Increase From Mar 2021

\$1.2M

Median

Price

# **Property Statistics**

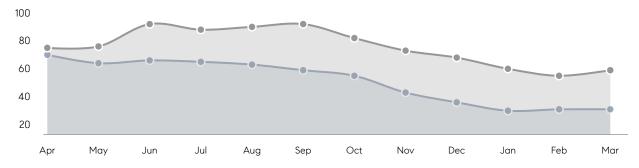
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	51	45	13%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$1,218,350	\$809,126	50.6%
	# OF CONTRACTS	22	27	-18.5%
	NEW LISTINGS	31	38	-18%
Houses	AVERAGE DOM	51	45	13%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$1,218,350	\$809,126	51%
	# OF CONTRACTS	20	25	-20%
	NEW LISTINGS	30	36	-17%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	2	-50%

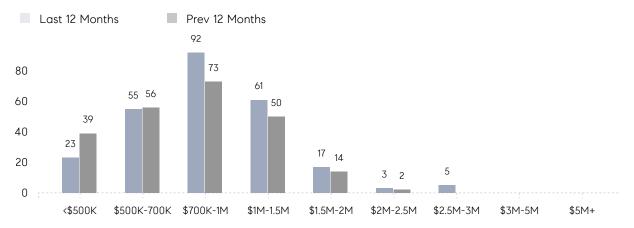
# Warren

#### MARCH 2022

## Monthly Inventory







## Contracts By Price Range



# Listings By Price Range

# Washington Township

MARCH 2022

UNDER CONTRACT

43 Total Properties



\$599K Median Price

54% Increase From Mar 2021 -1% Change From Mar 2021 6% Increase From Mar 2021 -22%

Properties

28

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

25% 7%

\$653K

Average

Price

Increase From Mar 2021

\$563K

Median

Price

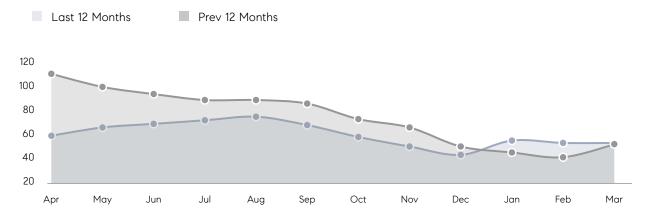
# **Property Statistics**

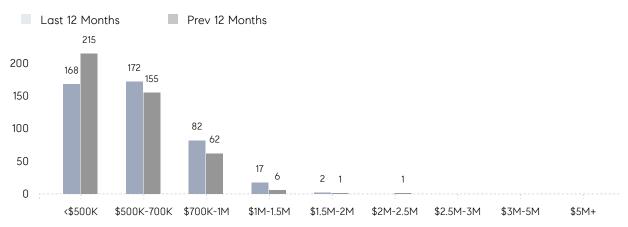
	Mar 2022	Mar 2021	% Change
VERAGE DOM	25	24	4%
6 OF ASKING PRICE	104%	103%	
VERAGE SOLD PRICE	\$653,625	\$524,619	24.6%
OF CONTRACTS	43	28	53.6%
IEW LISTINGS	44	44	0%
VERAGE DOM	25	24	4%
6 OF ASKING PRICE	104%	104%	
VERAGE SOLD PRICE	\$684,771	\$553,130	24%
OF CONTRACTS	38	24	58%
IEW LISTINGS	38	36	6%
VERAGE DOM	25	28	-11%
6 OF ASKING PRICE	105%	99%	
VERAGE SOLD PRICE	\$466,750	\$382,067	22%
OF CONTRACTS	5	4	25%
IEW LISTINGS	6	8	-25%
	OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS	VERAGE DOM25OF ASKING PRICE104%VERAGE SOLD PRICE\$653,625OF CONTRACTS43EW LISTINGS44VERAGE DOM25OF ASKING PRICE104%VERAGE SOLD PRICE\$684,771OF CONTRACTS38EW LISTINGS38VERAGE DOM25OF ASKING PRICE105%VERAGE SOLD PRICE\$466,750OF CONTRACTS5	VERAGE DOM         25         24           OF ASKING PRICE         104%         103%           VERAGE SOLD PRICE         \$653,625         \$524,619           OF CONTRACTS         43         28           EW LISTINGS         44         44           VERAGE DOM         25         24           OF ASKING PRICE         104%         104%           VERAGE SOLD PRICE         104%         104%           VERAGE SOLD PRICE         \$684,771         \$553,130           OF CONTRACTS         38         24           EW LISTINGS         38         36           VERAGE DOM         25         28           OF CONTRACTS         38         36           VERAGE DOM         25         28           OF ASKING PRICE         105%         99%           VERAGE SOLD PRICE         \$466,750         \$382,067           OF CONTRACTS         5         4

# Washington Township

#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# Watchung

MARCH 2022

UNDER CONTRACT

14 Total Properties



\$699K Median Price

40%

Increase From Mar 2021 -1% Change From Mar 2021 -27% Decrease From Mar 2021 -36%

Properties

9

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

25%

\$1.0M

Average Price

> 26% Increase From Mar 2021

\$899K

Median

Price

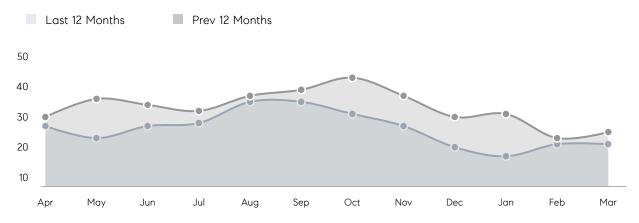
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	44	80	-45%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$1,006,211	\$802,066	25.5%
	# OF CONTRACTS	14	10	40.0%
	NEW LISTINGS	14	12	17%
Houses	AVERAGE DOM	44	69	-36%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,006,211	\$857,410	17%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	11	12	-8%
Condo/Co-op/TH	AVERAGE DOM	-	144	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$470,000	-
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	3	0	0%

# Watchung

#### MARCH 2022

#### Monthly Inventory





# Contracts By Price Range



# Weehawken

MARCH 2022

UNDER CONTRACT

30 Total



Mar 2021

\$674K Median Price

-17%

Mar 2021

Properties

-18% Decrease From Decrease From

-13% Decrease From Mar 2021

20 Total

UNITS SOLD

Average Properties Price

\$698K \$730K Median

Price

-5% Decrease From Mar 2021

-23% 1% Decrease From

Mar 2021

Change From Mar 2021

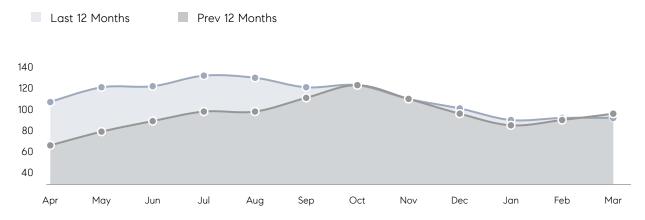
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	100	74	35%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$698,599	\$901,762	-22.5%
	# OF CONTRACTS	30	36	-16.7%
	NEW LISTINGS	45	45	0%
Houses	AVERAGE DOM	32	30	7%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$854,333	\$580,000	47%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	112	76	47%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$669,399	\$917,850	-27%
	# OF CONTRACTS	23	32	-28%
	NEW LISTINGS	38	37	3%

# Weehawken

#### MARCH 2022

## Monthly Inventory





## Contracts By Price Range



# Listings By Price Range

West Caldwell

MARCH 2022

UNDER CONTRACT

9 Total \$513K Average Price

\$435K Median Price

-18%

Properties

Mar 2021

-13% Decrease From Decrease From Mar 2021

-24% Decrease From Mar 2021

-54%

Properties

6

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

-6% Decrease From Mar 2021

\$511K

Median

Price

\$548K

Average Price

2%

# **Property Statistics**

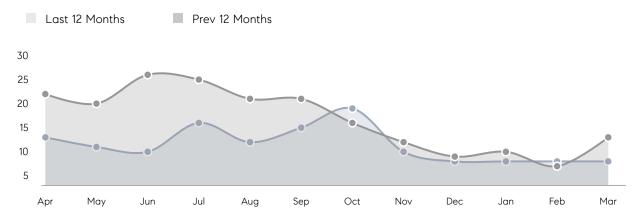
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	24	18	33%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$548,150	\$537,308	2.0%
	# OF CONTRACTS	9	11	-18.2%
	NEW LISTINGS	10	19	-47%
Houses	AVERAGE DOM	24	18	33%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$548,150	\$530,417	3%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$620,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	1	0%

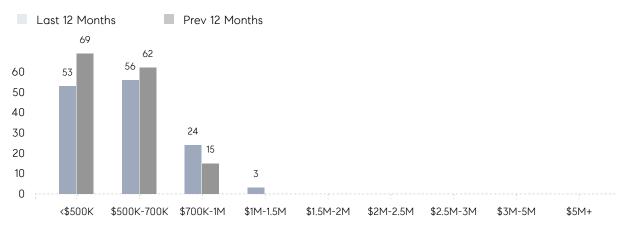
# Compass New Jersey Monthly Market Insights

# West Caldwell

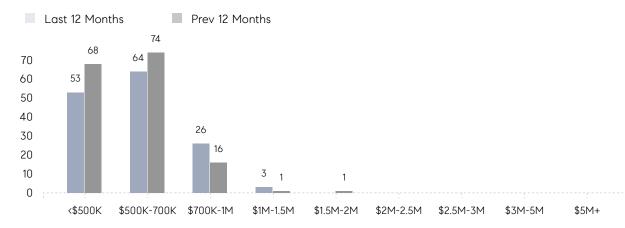
#### MARCH 2022

### Monthly Inventory





# Contracts By Price Range



# Westfield

MARCH 2022

UNDER CONTRACT

43 Total Properties \$971K Average Price

\$799K Median Price

-27%

Decrease From Mar 2021

-2% -11% Decrease From Mar 2021

Decrease From Mar 2021

Properties -20%

33

Total

UNITS SOLD

Increase From Decrease From Mar 2021 Mar 2021

8%

\$957K

Average

Price

Increase From Mar 2021

\$900K

Median

Price

8%

# **Property Statistics**

Mar 2022 Mar 2021 % Change Overall AVERAGE DOM 34 53 -36% % OF ASKING PRICE 105% 100% AVERAGE SOLD PRICE \$957,706 \$887,916 7.9% **# OF CONTRACTS** 59 -27.1% 43 NEW LISTINGS 43 67 -36% Houses AVERAGE DOM 33 46 -28% % OF ASKING PRICE 106% 101% AVERAGE SOLD PRICE \$1,051,225 \$916,307 15% # OF CONTRACTS 42 58 -28% NEW LISTINGS 42 65 -35% Condo/Co-op/TH AVERAGE DOM 40 105 -62% % OF ASKING PRICE 99% 98% AVERAGE SOLD PRICE \$434,000 \$683,500 -37% **# OF CONTRACTS** 1 0% 1 NEW LISTINGS 1 2 -50%

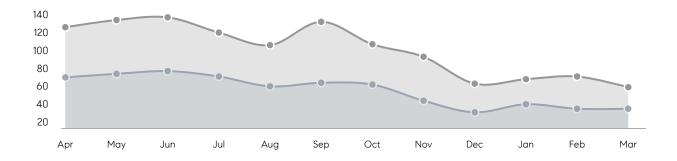
Compass New Jersey Monthly Market Insights

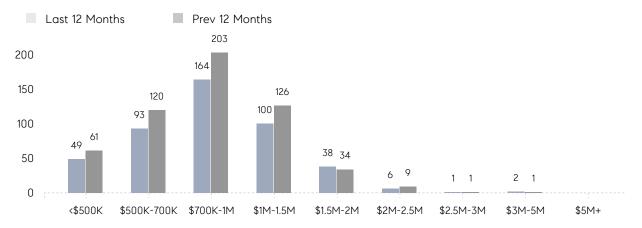
# Westfield

#### MARCH 2022

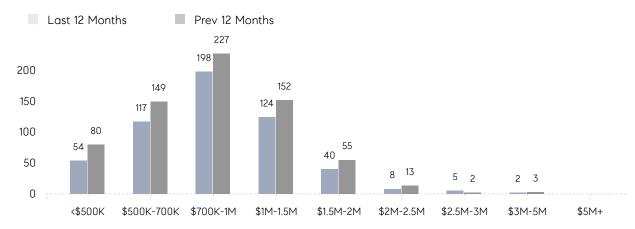
## Monthly Inventory







## Contracts By Price Range



West New York

MARCH 2022

UNDER CONTRACT

**33** Total Properties



\$350K Median Price

10% Increase From

Mar 2021

-9% Decrease From Mar 2021

-22% Decrease From Mar 2021 Properties

22

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

19%

Average

Price

24% Increase From

Median

Price

\$600K \$552K

Mar 2021

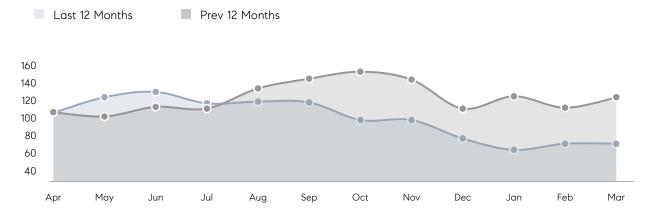
# **Property Statistics**

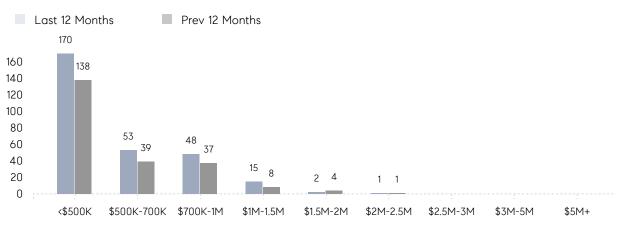
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	58	63	-8%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$600,167	\$502,339	19.5%
	# OF CONTRACTS	33	30	10.0%
	NEW LISTINGS	38	60	-37%
Houses	AVERAGE DOM	45	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$875,000	-	-
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	5	0	0%
Condo/Co-op/TH	AVERAGE DOM	59	63	-6%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$584,000	\$502,339	16%
	# OF CONTRACTS	27	28	- 4%
	NEW LISTINGS	33	60	-45%

# West New York

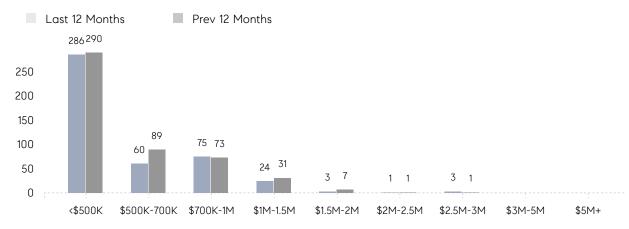
#### MARCH 2022

#### Monthly Inventory





## Contracts By Price Range



# West Orange

MARCH 2022

UNDER CONTRACT

65 Total

Properties



\$498K Median Price

-32%

Mar 2021

7% Decrease From Increase From Mar 2021

9% Increase From Mar 2021

Total Properties

46

UNITS SOLD

-34% Decrease From Mar 2021 Mar 2021

23% 31% Increase From

\$592K

Average

Price

Increase From Mar 2021

\$552K

Median

Price

# **Property Statistics**

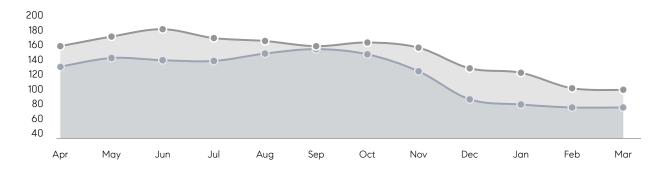
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	48	42	14%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$592,783	\$454,165	30.5%
	# OF CONTRACTS	65	96	-32.3%
	NEW LISTINGS	92	95	-3%
Houses	AVERAGE DOM	50	28	79%
	% OF ASKING PRICE	109%	106%	
	AVERAGE SOLD PRICE	\$631,129	\$524,808	20%
	# OF CONTRACTS	47	59	-20%
	NEW LISTINGS	66	60	10%
Condo/Co-op/TH	AVERAGE DOM	41	59	-31%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$470,773	\$374,959	26%
	# OF CONTRACTS	18	37	-51%
	NEW LISTINGS	26	35	-26%

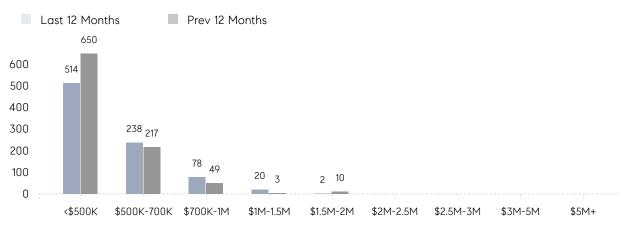
# West Orange

#### MARCH 2022

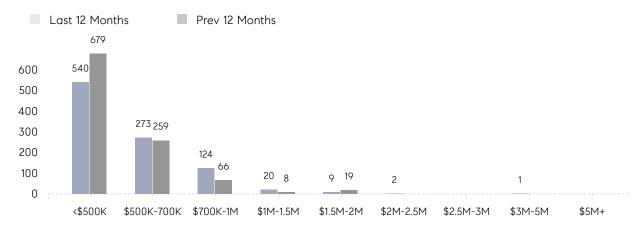
#### Monthly Inventory







## Contracts By Price Range



# Westwood

MARCH 2022

UNDER CONTRACT

11 Total

Properties

\$535K Average Price

\$549K Median Price

10% Increase From

Mar 2021

-8% -11% Decrease From Mar 2021

Decrease From Mar 2021

-9%

Properties

UNITS SOLD

10

Total

Decrease From Mar 2021

-29% -26% Decrease From

Mar 2021

\$397K

Average Price

> Decrease From Mar 2021

\$397K

Median

Price

# **Property Statistics**

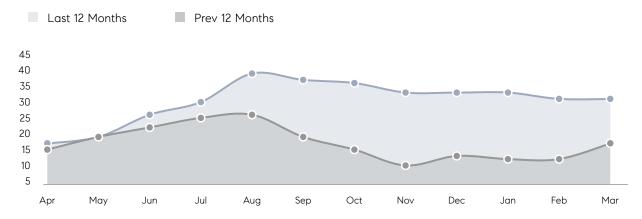
		Mar 2022	Mar 2021	% Change
Overall AV	VERAGE DOM	21	42	-50%
%	OF ASKING PRICE	102%	102%	
AV	VERAGE SOLD PRICE	\$397,000	\$556,136	-28.6%
#	OF CONTRACTS	11	10	10.0%
NE	EW LISTINGS	11	15	-27%
Houses AV	VERAGE DOM	25	39	-36%
%	OF ASKING PRICE	105%	103%	
A	VERAGE SOLD PRICE	\$510,833	\$589,750	-13%
#	OF CONTRACTS	10	10	0%
NE	EW LISTINGS	11	14	-21%
Condo/Co-op/TH AV	VERAGE DOM	16	65	-75%
%	OF ASKING PRICE	98%	97%	
AV	VERAGE SOLD PRICE	\$226,250	\$220,000	3%
#	OF CONTRACTS	1	0	0%
NE	EW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

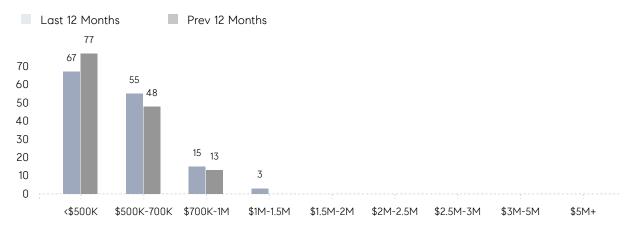
# Westwood

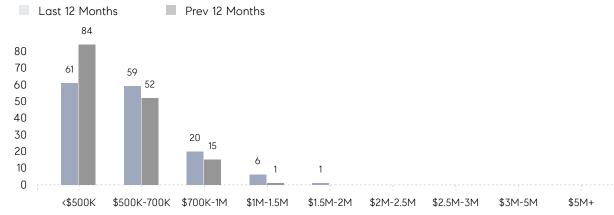
#### MARCH 2022

### Monthly Inventory



# Contracts By Price Range





# Whippany

MARCH 2022

UNDER CONTRACT

11 Total

Properties

\$524K Average Price

\$525K Median Price

10% Increase From Mar 2021 -5% -7% Decrease From Decrease Mar 2021 Mar 202

Decrease From Mar 2021 -12% Decrease From

UNITS SOLD

7

Total

Properties

Decrease From Increase From Mar 2021 Mar 2021

65% In Increase From Mar 2021

Price

**\$715**K Median

**\$719K** 

Average Price

42%

**Property Statistics** 

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	14	30	-53%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$719,928	\$505,375	42.5%
	# OF CONTRACTS	11	10	10.0%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	13	15	-13%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$710,900	\$620,000	15%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	16	45	-64%
	% OF ASKING PRICE	107%	99%	
	AVERAGE SOLD PRICE	\$742,500	\$390,750	90%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	6	5	20%

Compass New Jersey Monthly Market Insights

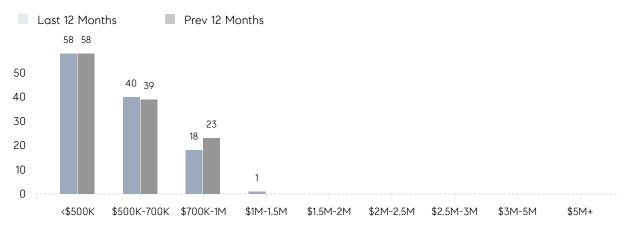
# Whippany

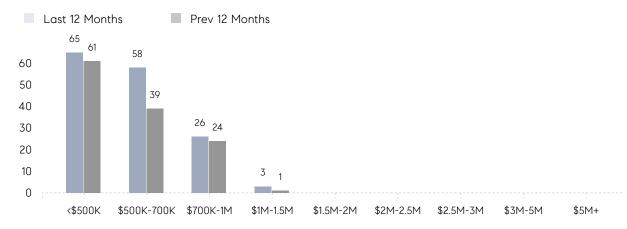
## MARCH 2022

## Monthly Inventory



# Contracts By Price Range





# Woodbridge Township

MARCH 2022

UNDER CONTRACT

26

Total Properties



Median Price

37% Increase From

Mar 2021

-4% Decrease From Mar 2021

-5% Decrease From Mar 2021

Properties 225%

13

Total

UNITS SOLD

Increase From Mar 2021

Price 14%

Average

\$378K

Increase From

Mar 2021

19%

Increase From Mar 2021

\$390K

Median

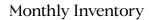
Price

# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	33	21	57%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$378,577	\$333,250	13.6%
	# OF CONTRACTS	26	19	36.8%
	NEW LISTINGS	23	20	15%
Houses	AVERAGE DOM	19	9	111%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$425,222	\$389,000	9%
	# OF CONTRACTS	21	15	40%
	NEW LISTINGS	18	13	38%
Condo/Co-op/TH	AVERAGE DOM	65	33	97%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$273,625	\$277,500	-1%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	\$425,222 21 18 65 105% \$273,625 5	\$389,000 15 13 33 98% \$277,500 4	40% 38% 97% -1% 25%

# Woodbridge Township

#### MARCH 2022





## Contracts By Price Range



## Listings By Price Range



Wood-Ridge

MARCH 2022

UNDER CONTRACT

17 Total Properties



\$499K Median Price

-32% Decrease From Increase From Mar 2021

2% Mar 2021

-9% Decrease From Mar 2021

-13%

Properties

13

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

10%

\$515K

Average Price

> 13% Increase From Mar 2021

\$530K

Median

Price

# **Property Statistics**

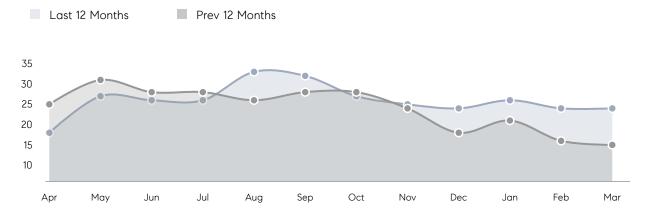
		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	44	24	83%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$515,231	\$469,774	9.7%
	# OF CONTRACTS	17	25	-32.0%
	NEW LISTINGS	16	22	-27%
Houses	AVERAGE DOM	64	36	78%
	% OF ASKING PRICE	97%	94%	
	AVERAGE SOLD PRICE	\$483,714	\$442,143	9%
	# OF CONTRACTS	11	10	10%
	NEW LISTINGS	11	11	0%
Condo/Co-op/TH	AVERAGE DOM	20	14	43%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$552,000	\$493,951	12%
	# OF CONTRACTS	6	15	-60%
	NEW LISTINGS	5	11	-55%

# Compass New Jersey Monthly Market Insights

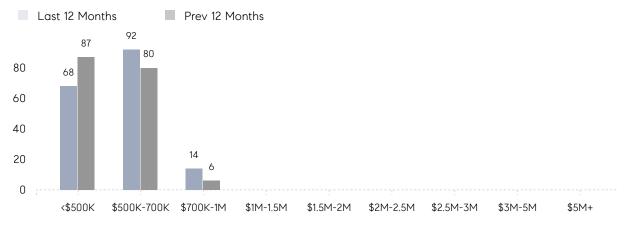
# Wood-Ridge

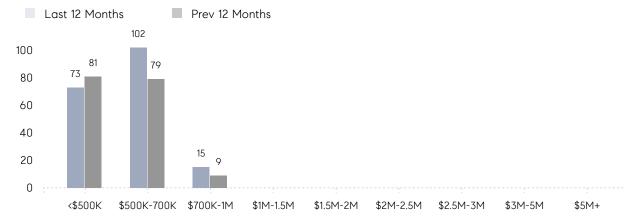
#### MARCH 2022

### Monthly Inventory



# Contracts By Price Range





# Woodcliff Lake

MARCH 2022

UNDER CONTRACT

13 Total Properties



\$997K Median Price

44% Increase From

Mar 2021

25% Increase From Mar 2021 -6% Decrease From Mar 2021 -30%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Mar 2021 Mar 2021

68% om Increase

\$1.1M

Average

74%

Price

Increase From Mar 2021

\$1.1M

Median

Price

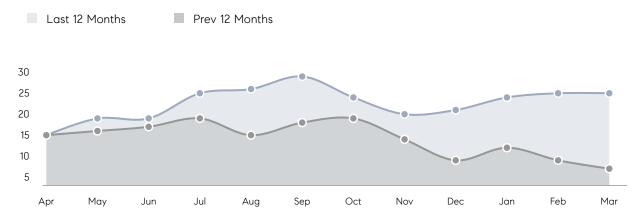
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	20	46	-57%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,156,457	\$666,100	73.6%
	# OF CONTRACTS	13	9	44.4%
	NEW LISTINGS	18	8	125%
Houses	AVERAGE DOM	20	46	-57%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,156,457	\$666,100	74%
	# OF CONTRACTS	12	8	50%
	NEW LISTINGS	18	8	125%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

# Woodcliff Lake

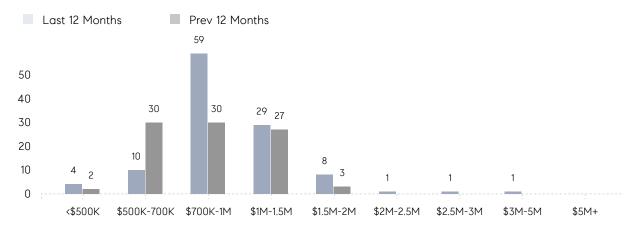
#### MARCH 2022

## Monthly Inventory





# Contracts By Price Range



Wyckoff

#### MARCH 2022

UNDER CONTRACT

16 Total Properties \$859K Average Price

\$837K Median Price

-57% Mar 2021

-1% Decrease From Change From Mar 2021

12% Increase From Mar 2021

-31%

Properties

11

Total

UNITS SOLD

Decrease From Mar 2021 Mar 2021

-13% Decrease From

\$1.0M

Average Price

> 43% Increase From Mar 2021

\$961K

Median

Price

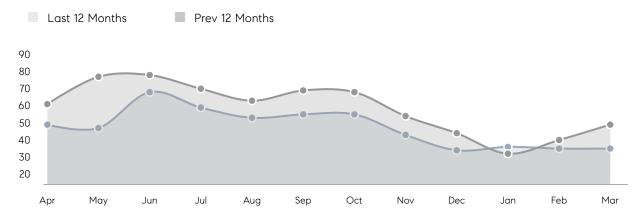
# **Property Statistics**

		Mar 2022	Mar 2021	% Change
Overall	AVERAGE DOM	26	67	-61%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$1,072,727	\$1,226,262	-12.5%
	# OF CONTRACTS	16	37	-56.8%
	NEW LISTINGS	28	47	-40%
Houses	AVERAGE DOM	28	63	-56%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$1,106,000	\$1,268,593	-13%
	# OF CONTRACTS	16	31	-48%
	NEW LISTINGS	26	38	-32%
Condo/Co-op/TH	AVERAGE DOM	8	126	-94%
	% OF ASKING PRICE	110%	95%	
	AVERAGE SOLD PRICE	\$740,000	\$591,300	25%
	# OF CONTRACTS	0	6	0%
	NEW LISTINGS	2	9	-78%

# Wyckoff

## MARCH 2022

## Monthly Inventory





# Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

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