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COMPASS

January 2022

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North & Central New Jersey Market Insights

Table of Contents

JANUARY 2022

| SUBMARKET NAME | PAGE |
|----------------|------|
| A | 3 |
| В | 7 |
| С | 31 |
| D | 59 |
| E | 65 |
| F | 83 |
| G | 101 |
| н | 113 |
| J | 133 |
| К | 135 |
| L | 137 |
| Μ | 149 |
| Ν | 187 |
| 0 | 205 |
| Ρ | 213 |
| R | 223 |
| S | 249 |
| Т | 267 |
| U | 273 |
| V | 277 |
| W | 279 |

Allendale

JANUARY 2022

UNDER CONTRACT

2 Total Properties \$527K Average Price

\$527K Median Price

-33%

Jan 2021

-40% -37% Decrease From Decrease From Jan 2021

Decrease From Jan 2021

-40%

UNITS SOLD

6

Total

Properties

Decrease From Jan 2021 Jan 2021

-42% Decrease From Decrease From Jan 2021

\$585K

Median

Price

\$673K

Average

-29%

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 23 | 54 | -57% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$673,500 | \$954,050 | -29.4% |
| | # OF CONTRACTS | 2 | 3 | -33.3% |
| | NEW LISTINGS | 7 | 7 | 0% |
| Houses | AVERAGE DOM | 22 | 44 | -50% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$702,750 | \$1,033,188 | -32% |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 26 | 92 | -72% |
| | % OF ASKING PRICE | 97% | 95% | |
| | AVERAGE SOLD PRICE | \$615,000 | \$637,500 | -4% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

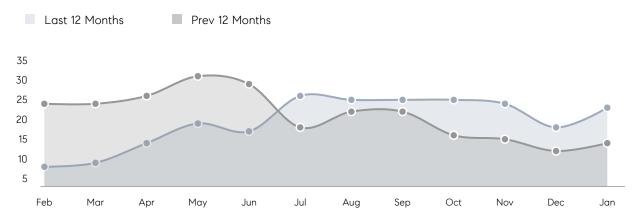
Compass New Jersey Monthly Market Insights

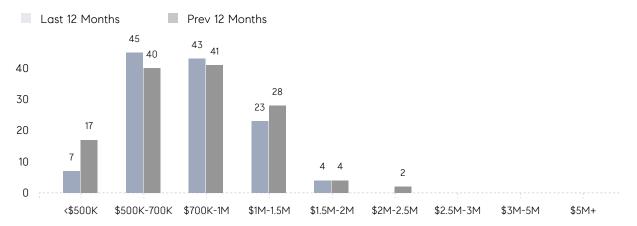
03

Allendale

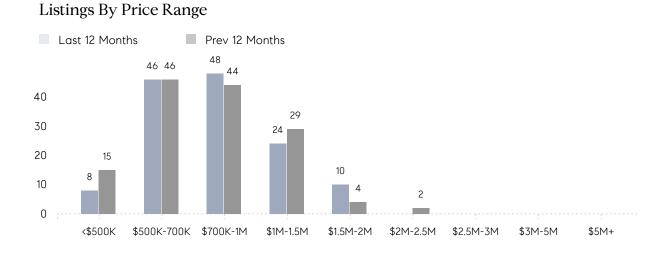
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Alpine

JANUARY 2022

UNDER CONTRACT

3 Total



\$2.1M Median Price

-25%

Properties

Decrease From Decrease From Jan 2021

-16% -18% Jan 2021

Decrease From Jan 2021

Properties 150%

5

Total

UNITS SOLD

Increase From Jan 2021

276%

Increase From

Jan 2021

\$8.1M

Average Price

38%

Median

Price

Increase From Jan 2021

\$2.9M

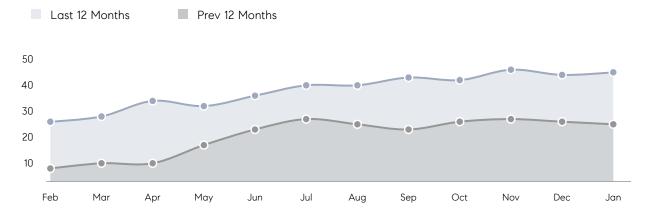
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 278 | 107 | 160% |
| | % OF ASKING PRICE | 95% | 90% | |
| | AVERAGE SOLD PRICE | \$8,179,400 | \$2,175,000 | 276.1% |
| | # OF CONTRACTS | 3 | 4 | -25.0% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Houses | AVERAGE DOM | 278 | 107 | 160% |
| | % OF ASKING PRICE | 95% | 90% | |
| | AVERAGE SOLD PRICE | \$8,179,400 | \$2,175,000 | 276% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Alpine

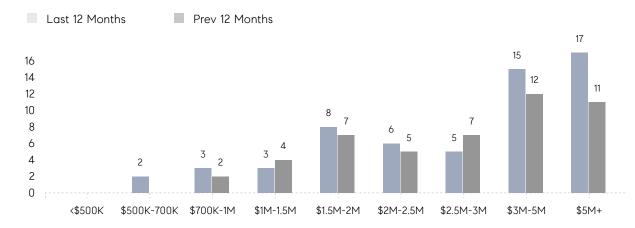
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Basking Ridge

JANUARY 2022

UNDER CONTRACT

21 Total

Properties

\$828K Average Price

\$819K Median Price

-16% Decrease From Jan 2021 38% Increase From Jan 2021 28% Increase From Jan 2021 Total Properties

28

UNITS SOLD

0% Change From Jan 2021

13%

\$726K

Increase From

Jan 2021

Average

Price

54% Increase From

Median

Price

Increase From Jan 2021

\$763K

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 32 | 19% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$726,464 | \$644,660 | 12.7% |
| | # OF CONTRACTS | 21 | 25 | -16.0% |
| | NEW LISTINGS | 19 | 37 | -49% |
| Houses | AVERAGE DOM | 46 | 43 | 7% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$979,357 | \$990,877 | -1% |
| | # OF CONTRACTS | 11 | 10 | 10% |
| | NEW LISTINGS | 8 | 16 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 24 | 29% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$473,571 | \$384,997 | 23% |
| | # OF CONTRACTS | 10 | 15 | -33% |
| | NEW LISTINGS | 11 | 21 | -48% |

signts

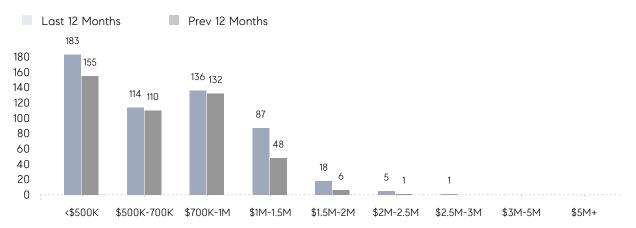
07

Basking Ridge

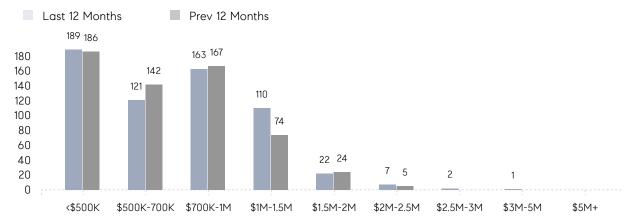
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Bay Head

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$1.5M Median Price

200%

Increase From Jan 2021 51% Increase From Jan 2021 26% Increase From Jan 2021 Properties

5

Total

UNITS SOLD

67% Increase From Jan 2021

From Increase From Jan 2021

\$3.1M

Average

Price

-14%

Decrease From Jan 2021

\$1.4M

Median

Price

Property Statistics

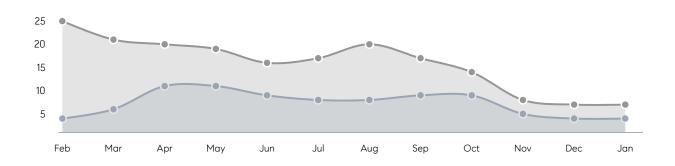
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 57 | 28 | 104% |
| | % OF ASKING PRICE | 90% | 101% | |
| | AVERAGE SOLD PRICE | \$3,178,000 | \$1,783,333 | 78.2% |
| | # OF CONTRACTS | 3 | 1 | 200.0% |
| | NEW LISTINGS | 3 | 2 | 50% |
| Houses | AVERAGE DOM | 57 | 28 | 104% |
| | % OF ASKING PRICE | 90% | 101% | |
| | AVERAGE SOLD PRICE | \$3,178,000 | \$1,783,333 | 78% |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 3 | 2 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Bay Head

JANUARY 2022

Monthly Inventory

Last 12 Months Prev 12 Months





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Bayonne

JANUARY 2022

UNDER CONTRACT

23 Total Properties \$360K ^{Average} Price

e Median Price

35% Increase From Jan 2021 5% Increase From Jan 2021 2% Increase From Jan 2021

\$365K

Properties 60%

24

Total

UNITS SOLD

Increase From Jan 2021 23% 12% Increase From Increase

\$416K

Average Price

Jan 2021

Increase From Jan 2021

\$425K

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 35 | 6% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$416,118 | \$337,179 | 23.4% |
| | # OF CONTRACTS | 23 | 17 | 35.3% |
| | NEW LISTINGS | 23 | 34 | -32% |
| Houses | AVERAGE DOM | 33 | 40 | -17% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$457,857 | \$356,550 | 28% |
| | # OF CONTRACTS | 16 | 11 | 45% |
| | NEW LISTINGS | 15 | 22 | -32% |
| Condo/Co-op/TH | AVERAGE DOM | 55 | 20 | 175% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$221,333 | \$288,750 | -23% |
| | # OF CONTRACTS | 7 | 6 | 17% |
| | NEW LISTINGS | 8 | 12 | -33% |

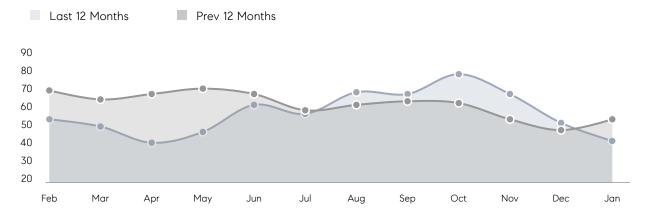
UNDER CON

11

Bayonne

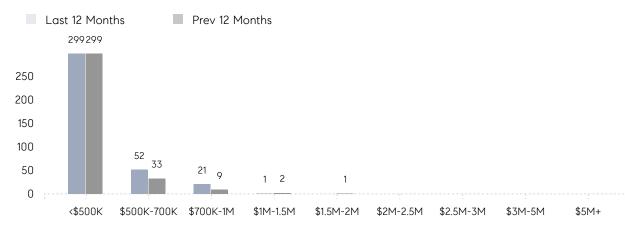
JANUARY 2022

Monthly Inventory









Bedminster

JANUARY 2022

UNDER CONTRACT

16 Total Properties \$669K Average Price

\$399K Median Price

-33%

Decrease From Jan 2021

53% Increase From I Jan 2021

20% Increase From Jan 2021 -7% Decrease Fro

Properties

UNITS SOLD

13

Total

Decrease From Increase Jan 2021 Jan 2021

97% 6% Increase From Increa

\$767K

Average Price

> Increase From Jan 2021

\$390K

Median

Price

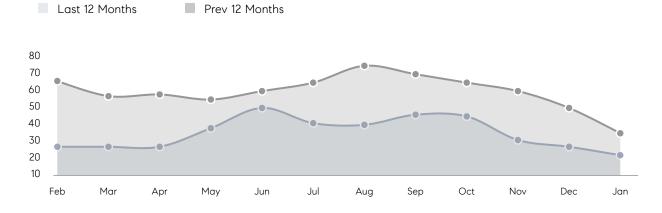
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 57 | 69 | -17% |
| | % OF ASKING PRICE | 98% | 96% | |
| | AVERAGE SOLD PRICE | \$767,869 | \$390,357 | 96.7% |
| | # OF CONTRACTS | 16 | 24 | -33.3% |
| | NEW LISTINGS | 10 | 16 | -37% |
| Houses | AVERAGE DOM | 79 | 107 | -26% |
| | % OF ASKING PRICE | 95% | 91% | |
| | AVERAGE SOLD PRICE | \$1,514,600 | \$536,250 | 182% |
| | # OF CONTRACTS | 1 | 7 | -86% |
| | NEW LISTINGS | 1 | 7 | -86% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 54 | -20% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$301,163 | \$332,000 | -9% |
| | # OF CONTRACTS | 15 | 17 | -12% |
| | NEW LISTINGS | 9 | 9 | 0% |

Bedminster

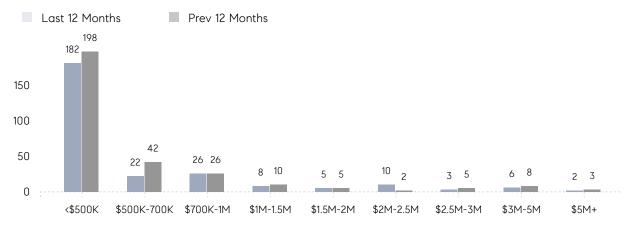
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Bergenfield

JANUARY 2022

UNDER CONTRACT

13 Total

Properties

\$471K Average Price

\$449K Median Price

-41%

-2% Decrease From Decrease From Jan 2021 Jan 2021

Jan 2021

2% Increase From -16%

UNITS SOLD

16

Total

Properties

Decrease From Jan 2021 Jan 2021

15% 17% Increase From

\$594K

Average Price

> Increase From Jan 2021

\$528K

Median

Price

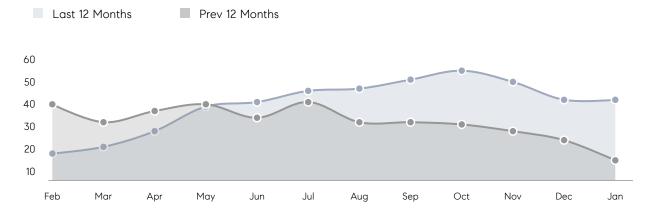
Property Statistics

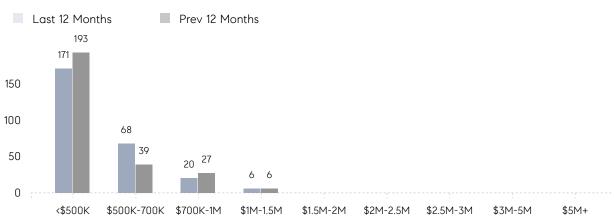
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 49 | -18% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$594,682 | \$515,947 | 15.3% |
| | # OF CONTRACTS | 13 | 22 | -40.9% |
| | NEW LISTINGS | 12 | 15 | -20% |
| Houses | AVERAGE DOM | 40 | 49 | -18% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$594,682 | \$515,947 | 15% |
| | # OF CONTRACTS | 13 | 20 | -35% |
| | NEW LISTINGS | 11 | 15 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

Bergenfield

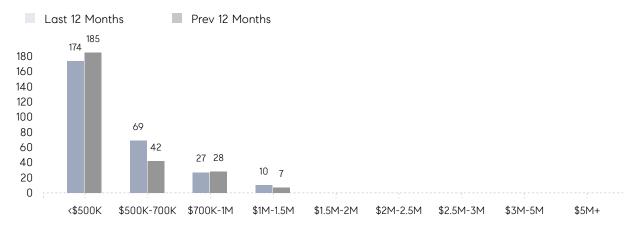
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Berkeley Heights

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 8 | \$638K | \$689K | 6 | \$682K | \$719K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -56% | 2% | 7% | -54% | -5% | -5% |
| Decrease From | Increase From | Increase From | Decrease From | Decrease From | Decrease From |
| Jan 2021 |

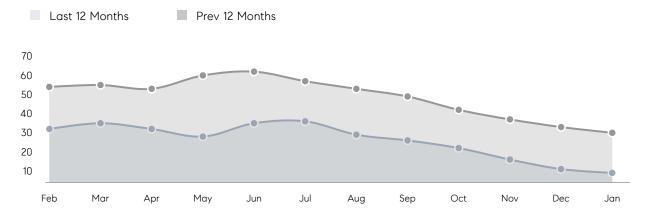
Property Statistics

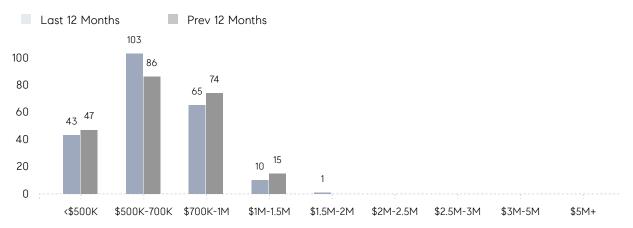
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 41 | 7% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$682,983 | \$717,462 | -4.8% |
| | # OF CONTRACTS | 8 | 18 | -55.6% |
| | NEW LISTINGS | 6 | 20 | -70% |
| Houses | AVERAGE DOM | 34 | 41 | -17% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$713,780 | \$717,462 | -1% |
| | # OF CONTRACTS | 7 | 16 | -56% |
| | NEW LISTINGS | 6 | 17 | -65% |
| Condo/Co-op/TH | AVERAGE DOM | 96 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$529,000 | - | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 0 | 3 | 0% |
| | | | | |

Berkeley Heights

JANUARY 2022

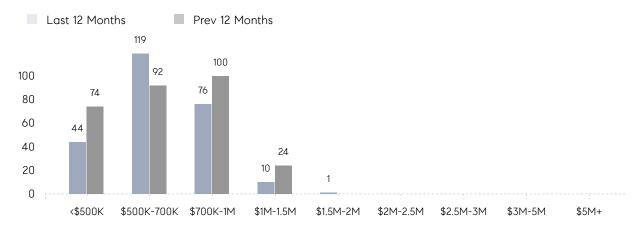
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Bloomfield

JANUARY 2022

UNDER CONTRACT

51 Total Properties \$395K ^{Average} Price

\$419K Median Price

89% Increase From Jan 2021 11% Increase From I Jan 2021

20% Increase From Jan 2021 Properties

29

Total

UNITS SOLD

Decrease From Decrease Jan 2021 Jan 2021

-13% 1% Decrease From Increa

\$372K

Average Price

> Increase From Jan 2021

\$410K

Median

Price

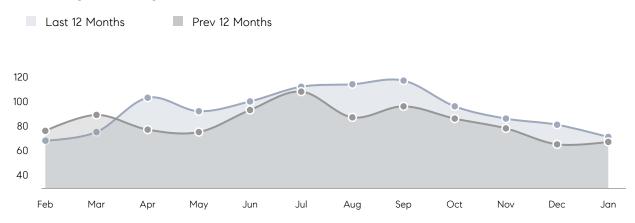
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 45 | 33 | 36% |
| | % OF ASKING PRICE | 104% | 105% | |
| | AVERAGE SOLD PRICE | \$372,753 | \$428,919 | -13.1% |
| | # OF CONTRACTS | 51 | 27 | 88.9% |
| | NEW LISTINGS | 37 | 41 | -10% |
| Houses | AVERAGE DOM | 38 | 32 | 19% |
| | % OF ASKING PRICE | 105% | 105% | |
| | AVERAGE SOLD PRICE | \$438,630 | \$439,646 | 0% |
| | # OF CONTRACTS | 44 | 19 | 132% |
| | NEW LISTINGS | 29 | 36 | -19% |
| Condo/Co-op/TH | AVERAGE DOM | 66 | 42 | 57% |
| | % OF ASKING PRICE | 99% | 107% | |
| | AVERAGE SOLD PRICE | \$165,714 | \$209,000 | -21% |
| | # OF CONTRACTS | 7 | 8 | -12% |
| | NEW LISTINGS | 8 | 5 | 60% |

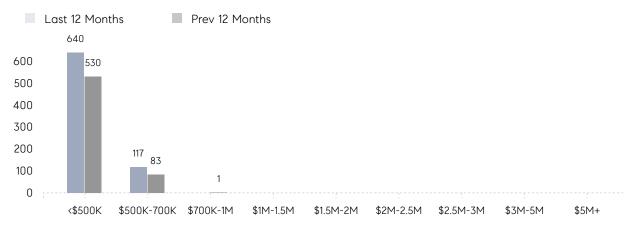
Bloomfield

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Bogota

JANUARY 2022

UNDER CONTRACT

4 Total Properties \$508K Average Price

10%

\$534K Median Price

-43%

Decrease From Jan 2021

Increase From Jan 2021

14% Increase From Jan 2021

-11%

Properties

UNITS SOLD

8

Total

Decrease From Increase From Jan 2021 Jan 2021

4% Increase From Jan 2021

Median

Price

\$462K \$477K

Average Price

3%

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 46 | 33 | 39% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$462,719 | \$447,389 | 3.4% |
| | # OF CONTRACTS | 4 | 7 | -42.9% |
| | NEW LISTINGS | 1 | 5 | -80% |
| Houses | AVERAGE DOM | 46 | 33 | 39% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$462,719 | \$447,389 | 3% |
| | # OF CONTRACTS | 4 | 7 | -43% |
| | NEW LISTINGS | 1 | 5 | -80% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Bogota

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Boonton

JANUARY 2022

UNDER CONTRACT

5 Total Properties



Median Price

-55% Decrease From

Jan 2021

9% Increase From Jan 2021

11% Increase From Jan 2021

Properties 50%

6

Total

UNITS SOLD

Increase From Jan 2021

20%

Increase From

Jan 2021

\$541K

Average Price

> 15% Increase From Jan 2021

\$534K

Median

Price

Property Statistics

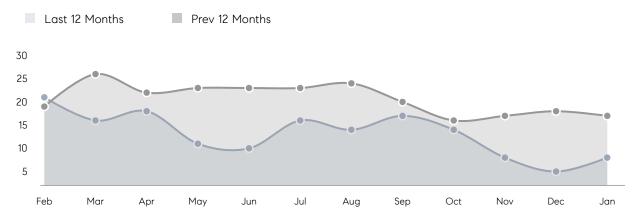
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 31 | -19% |
| | % OF ASKING PRICE | 106% | 99% | |
| | AVERAGE SOLD PRICE | \$541,235 | \$451,250 | 19.9% |
| | # OF CONTRACTS | 5 | 11 | -54.5% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Houses | AVERAGE DOM | 25 | 31 | -19% |
| | % OF ASKING PRICE | 106% | 99% | |
| | AVERAGE SOLD PRICE | \$541,235 | \$451,250 | 20% |
| | # OF CONTRACTS | 3 | 11 | -73% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |
| | | | | |

23

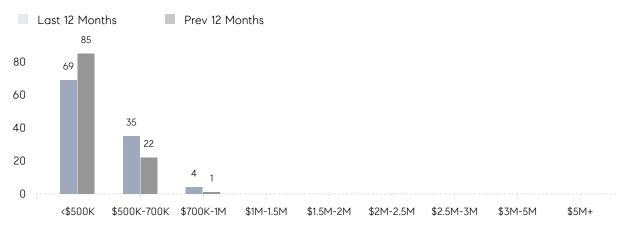
Boonton

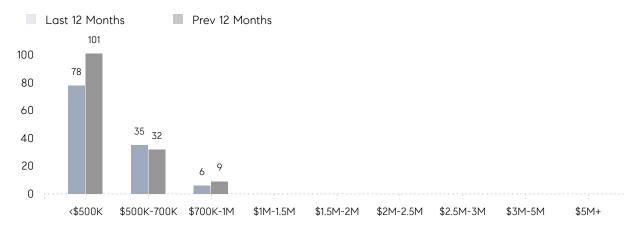
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Boonton Township

JANUARY 2022

UNDER CONTRACT

1 Total Properties \$525K Average Price

\$525K Median Price

-86%

Jan 2021

-30% Decrease From Decrease From Jan 2021

Change From Jan 2021

0%

Properties

3

Total

UNITS SOLD

Change From Jan 2021

-25% -32% Decrease From Decrease From Jan 2021

\$435K \$405K

Average

Price

Median

Price

Jan 2021

Property Statistics

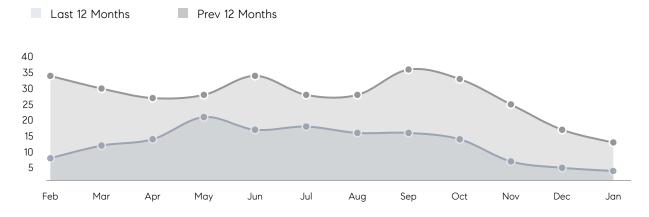
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 15 | 62 | -76% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$435,000 | \$578,333 | -24.8% |
| | # OF CONTRACTS | 1 | 7 | -85.7% |
| | NEW LISTINGS | 1 | 5 | -80% |
| Houses | AVERAGE DOM | 15 | 62 | -76% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$435,000 | \$578,333 | -25% |
| | # OF CONTRACTS | 1 | 7 | -86% |
| | NEW LISTINGS | 1 | 5 | -80% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

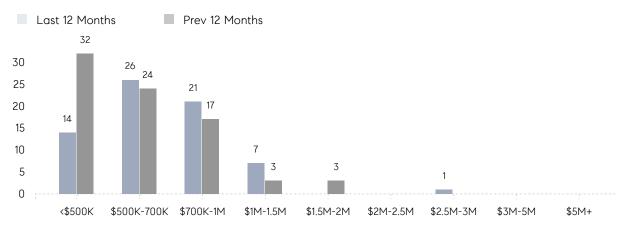
25

Boonton Township

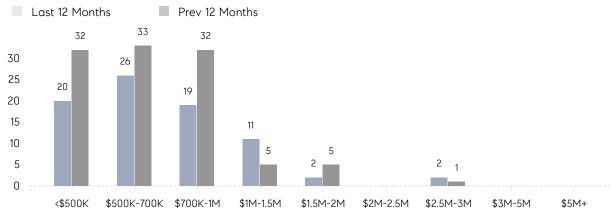
JANUARY 2022

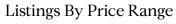
Monthly Inventory





Contracts By Price Range





Compass New Jersey Market Report

Branchburg

JANUARY 2022

UNDER CONTRACT

11 Total Properties \$516K Average Price

-35% 14%

Decrease From Jan 2021 Increase From I Jan 2021

38% Increase From Jan 2021

\$599K

Median

Price

-8%

12

Total

Properties

Decrease From Increase From Jan 2021 Jan 2021

UNITS SOLD

25% Increase From Jan 2021

\$482K

Median

Price

\$472K

Average Price

2%

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 75 | -47% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$472,167 | \$461,538 | 2.3% |
| | # OF CONTRACTS | 11 | 17 | -35.3% |
| | NEW LISTINGS | 19 | 20 | -5% |
| Houses | AVERAGE DOM | 30 | 94 | -68% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$470,000 | \$599,286 | -22% |
| | # OF CONTRACTS | 6 | 10 | -40% |
| | NEW LISTINGS | 11 | 13 | -15% |
| Condo/Co-op/TH | AVERAGE DOM | 54 | 53 | 2% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$475,200 | \$300,833 | 58% |
| | # OF CONTRACTS | 5 | 7 | -29% |
| | NEW LISTINGS | 8 | 7 | 14% |

Compass New Jersey Monthly Market Insights

27

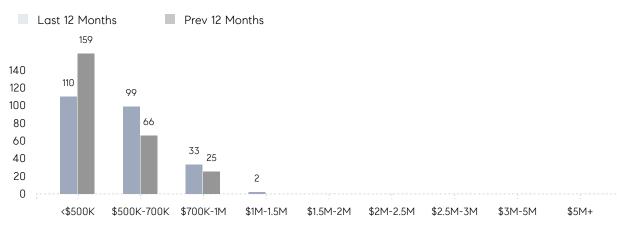
Branchburg

JANUARY 2022

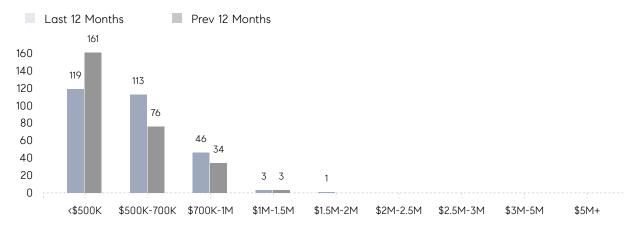
Monthly Inventory

Last 12 Months Prev 12 Months





Contracts By Price Range



Bridgewater

JANUARY 2022

UNDER CONTRACT

26 Total

Properties



\$519K Median Price

-33% Decrease From

Jan 2021

9% m Increase From Jan 2021 -1% Change From Jan 2021 42

Properties

Total

UNITS SOLD



Price

Sog States Median

Mediar Price

Price

24% 10% Increase From Jan 2021 Jan 2021

13% Increase From Jan 2021

Property Statistics

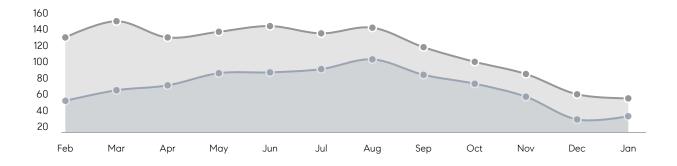
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 58 | -48% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$550,092 | \$500,091 | 10.0% |
| | # OF CONTRACTS | 26 | 39 | -33.3% |
| | NEW LISTINGS | 32 | 43 | -26% |
| Houses | AVERAGE DOM | 30 | 63 | -52% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$649,000 | \$557,043 | 17% |
| | # OF CONTRACTS | 20 | 27 | -26% |
| | NEW LISTINGS | 25 | 33 | -24% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 49 | -37% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$352,275 | \$381,010 | -8% |
| | # OF CONTRACTS | 6 | 12 | -50% |
| | NEW LISTINGS | 7 | 10 | -30% |
| | | | | |

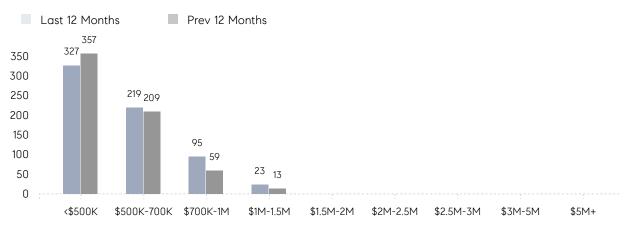
Bridgewater

JANUARY 2022

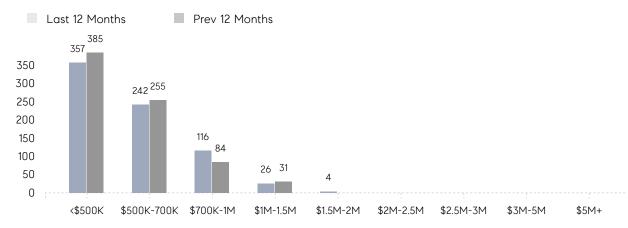
Monthly Inventory







Contracts By Price Range



Caldwell

JANUARY 2022

UNDER CONTRACT

7 Total Properties \$368K Average Price

Median Price

250% Increase From Jan 2021

23% Increase From Jan 2021

17% Increase From Jan 2021

\$350K

14%

Properties

Increase From Jan 2021

Decrease From

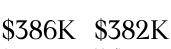
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 61 | -34% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$386,936 | \$452,500 | -14.5% |
| | # OF CONTRACTS | 7 | 2 | 250.0% |
| | NEW LISTINGS | 6 | 8 | -25% |
| Houses | AVERAGE DOM | 50 | 51 | -2% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$464,398 | \$533,700 | -13% |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 84 | -64% |
| | % OF ASKING PRICE | 95% | 97% | |
| | AVERAGE SOLD PRICE | \$309,475 | \$249,500 | 24% |
| | # OF CONTRACTS | 5 | 1 | 400% |
| | NEW LISTINGS | 4 | 3 | 33% |

UNITS SOLD

8

Total



Average Price

-14%

Jan 2021

Median Price

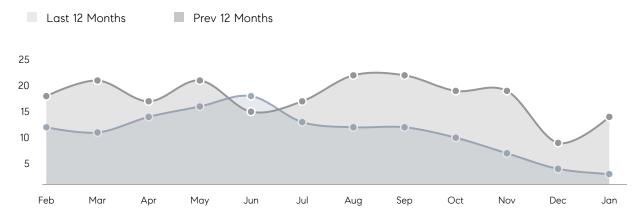
-17%

Decrease From Jan 2021

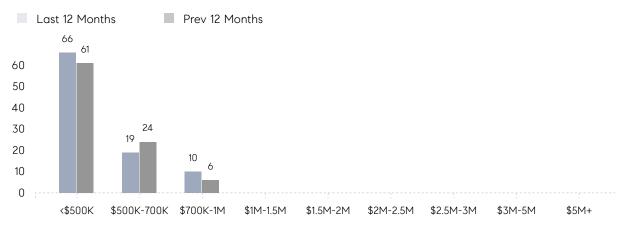
Caldwell

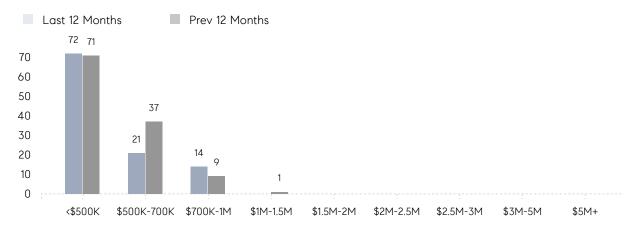
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Carlstadt

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 2 | \$562K | \$562K | 2 | \$447K | \$447K |
|-------------|-------------|-------------|---------------|--------------------|-------------|
| Total | Average | Median | Total | ^{Average} | Median |
| Properties | Price | Price | Properties | Price | Price |
| 0% | - | _ | 100% | 0% | 0% |
| Change From | Change From | Change From | Increase From | Change From | Change From |
| Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 |

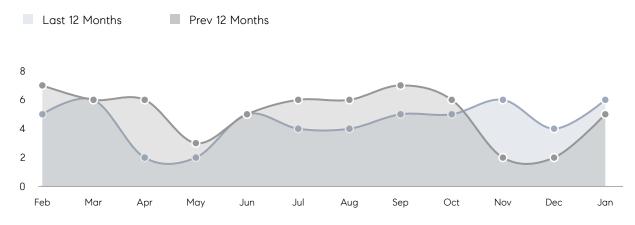
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|---|
| Overall | AVERAGE DOM | 30 | 16 | 88% | _ |
| | % OF ASKING PRICE | 102% | 101% | | |
| | AVERAGE SOLD PRICE | \$447,750 | \$450,000 | -0.5% | |
| | # OF CONTRACTS | 2 | 0 | 0.0% | |
| | NEW LISTINGS | 4 | 3 | 33% | |
| Houses | AVERAGE DOM | 30 | 16 | 88% | |
| | % OF ASKING PRICE | 102% | 101% | | |
| | AVERAGE SOLD PRICE | \$447,750 | \$450,000 | 0% | |
| | # OF CONTRACTS | 2 | 0 | 0% | |
| | NEW LISTINGS | 4 | 3 | 33% | |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - | |
| | % OF ASKING PRICE | - | - | | |
| | AVERAGE SOLD PRICE | - | - | - | |
| | # OF CONTRACTS | 0 | 0 | 0% | |
| | NEW LISTINGS | 0 | 0 | 0% | |

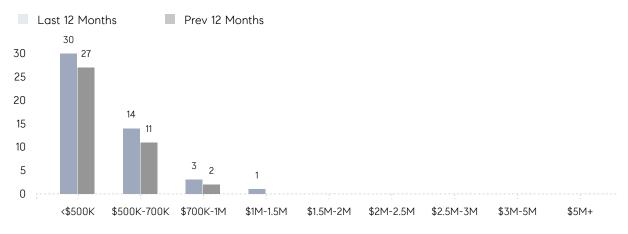
Carlstadt

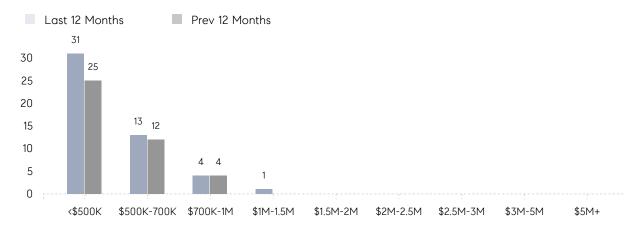
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Cedar Grove

JANUARY 2022

UNDER CONTRACT

6 Total Properties \$670K Average Price

\$564K Median Price

-60% Decrease From

Jan 2021

22% m Increase From Jan 2021 13% Increase From Jan 2021 -33%

Properties

14

Total

UNITS SOLD

Decrease From Increase Jan 2021 Jan 2021

32% 29%

\$713K

Average

Price

Increase From Jan 2021

\$675K

Median

Price

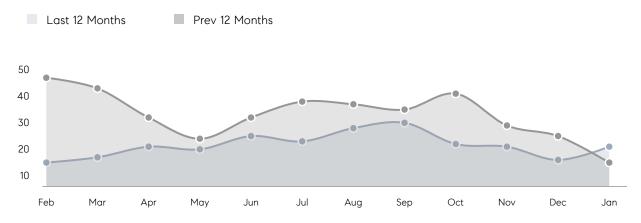
Property Statistics

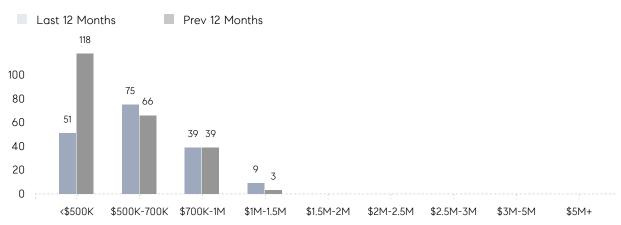
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 32 | 28% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$713,357 | \$541,742 | 31.7% |
| | # OF CONTRACTS | 6 | 15 | -60.0% |
| | NEW LISTINGS | 15 | 8 | 88% |
| Houses | AVERAGE DOM | 40 | 28 | 43% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$684,500 | \$574,400 | 19% |
| | # OF CONTRACTS | 2 | 9 | -78% |
| | NEW LISTINGS | 8 | 5 | 60% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 40 | 8% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$785,500 | \$476,427 | 65% |
| | # OF CONTRACTS | 4 | 6 | -33% |
| | NEW LISTINGS | 7 | 3 | 133% |

Cedar Grove

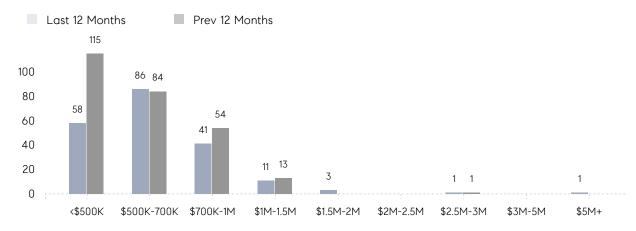
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Cedar Knolls

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$639K Median Price

100%

Increase From Jan 2021

84% Increase From Jan 2021

84% Increase From Jan 2021

0%

Properties

3

Total

UNITS SOLD

Change From Jan 2021

52%

Jan 2021

Average

Price

\$682K

148% Increase From

Median

Price

Increase From Jan 2021

\$832K

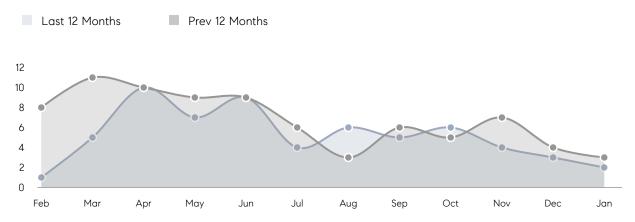
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 14 | 43 | -67% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$682,667 | \$448,333 | 52.3% |
| | # OF CONTRACTS | 4 | 2 | 100.0% |
| | NEW LISTINGS | 4 | 1 | 300% |
| Houses | AVERAGE DOM | 14 | 40 | -65% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$682,667 | \$675,000 | 1% |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 45 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$335,000 | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 3 | 1 | 200% |

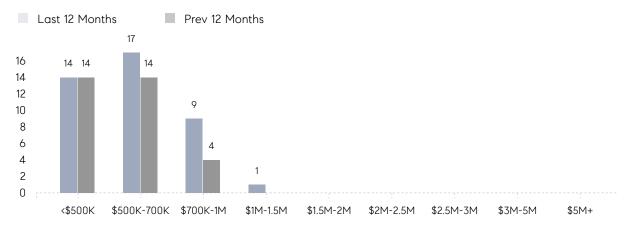
Cedar Knolls

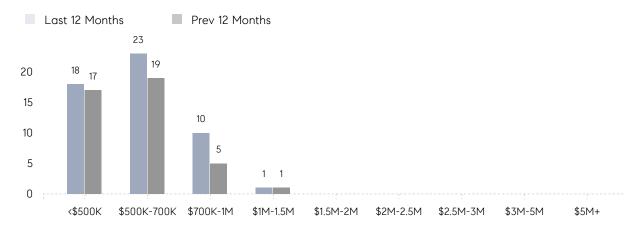
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Chatham Borough

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$610K Median Price

-64%

Jan 2021

-34% Decrease From Decrease From

Jan 2021

-36% Decrease From Jan 2021

-62%

6

Total

Properties

Decrease From Jan 2021

UNITS SOLD

-37% Decrease From Jan 2021

Average

Price

\$762K

-32% Decrease From Jan 2021

\$710K

Median

Price

Property Statistics

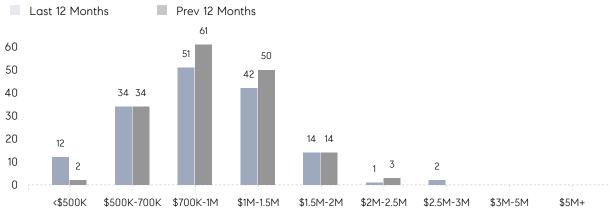
| | Jan 2022 | Jan 2021 | % Change |
|--------------------|---|---|--|
| AVERAGE DOM | 54 | 33 | 64% |
| % OF ASKING PRICE | 108% | 100% | |
| AVERAGE SOLD PRICE | \$762,000 | \$1,218,334 | -37.5% |
| # OF CONTRACTS | 4 | 11 | -63.6% |
| NEW LISTINGS | 9 | 22 | -59% |
| AVERAGE DOM | 61 | 33 | 85% |
| % OF ASKING PRICE | 107% | 100% | |
| AVERAGE SOLD PRICE | \$752,200 | \$1,218,334 | -38% |
| # OF CONTRACTS | 4 | 11 | -64% |
| NEW LISTINGS | 9 | 22 | -59% |
| AVERAGE DOM | 20 | - | - |
| % OF ASKING PRICE | 114% | - | |
| AVERAGE SOLD PRICE | \$811,000 | - | - |
| # OF CONTRACTS | 0 | 0 | 0% |
| | | | |
| | % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE | AVERAGE DOM54% OF ASKING PRICE108%AVERAGE SOLD PRICE\$762,000# OF CONTRACTS4NEW LISTINGS9AVERAGE DOM61% OF ASKING PRICE107%AVERAGE SOLD PRICE\$752,200# OF CONTRACTS4NEW LISTINGS9AVERAGE DOM20% OF ASKING PRICE114%AVERAGE SOLD PRICE\$811,000 | AVERAGE DOM5433% OF ASKING PRICE108%100%AVERAGE SOLD PRICE\$762,000\$1,218,334# OF CONTRACTS411NEW LISTINGS922AVERAGE DOM6133% OF ASKING PRICE107%100%AVERAGE SOLD PRICE\$752,200\$1,218,334# OF CONTRACTS411NEW LISTINGS922AVERAGE DOM20-% OF ASKING PRICE114%-AVERAGE DOM20-% OF ASKING PRICE114%-AVERAGE SOLD PRICE\$811,000- |

Chatham Borough

JANUARY 2022

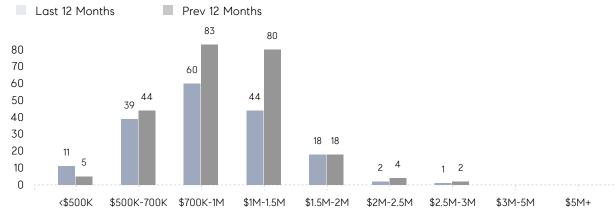
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Chatham Township

JANUARY 2022

UNDER CONTRACT

8 Total



\$497K Median Price

-38%

Jan 2021

Properties

-31% Decrease From Decrease From Jan 2021

-59% Decrease From Jan 2021

Properties

15

Total

UNITS SOLD

15% Increase From Jan 2021

Price 51%

Increase From

Jan 2021

Average

\$1.1M

85%

Increase From Jan 2021

\$960K

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 43 | 32 | 34% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,155,533 | \$765,731 | 50.9% |
| | # OF CONTRACTS | 8 | 13 | -38.5% |
| | NEW LISTINGS | 16 | 23 | -30% |
| Houses | AVERAGE DOM | 45 | 30 | 50% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$1,334,545 | \$1,256,400 | 6% |
| | # OF CONTRACTS | 5 | 9 | -44% |
| | NEW LISTINGS | 9 | 16 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | 36 | 34 | 6% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$663,250 | \$459,063 | 44% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 7 | 7 | 0% |
| | | | | |

Chatham Township

JANUARY 2022

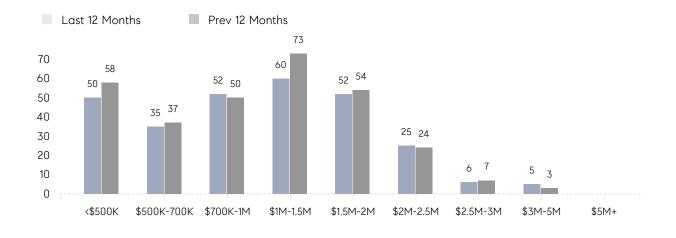
Monthly Inventory







Contracts By Price Range



Chester

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 2 | \$859K | \$859K | 6 | \$895K | \$791K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -71% | 34% | 32% | -60% | 30% | 33% |
| Decrease From | Increase From | Increase From | Decrease From | Increase From | Increase From |
| Jan 2021 |

Property Statistics

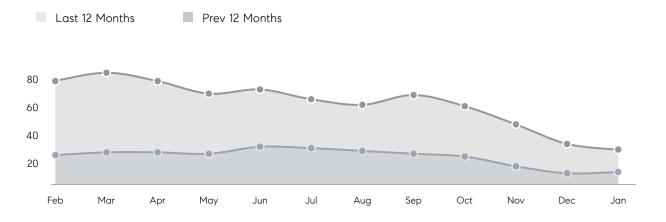
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 36 | 74 | -51% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$895,917 | \$690,400 | 29.8% |
| | # OF CONTRACTS | 2 | 7 | -71.4% |
| | NEW LISTINGS | 5 | 7 | -29% |
| Houses | AVERAGE DOM | 36 | 71 | -49% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$895,917 | \$729,500 | 23% |
| | # OF CONTRACTS | 1 | 7 | -86% |
| | NEW LISTINGS | 4 | 7 | -43% |
| Condo/Co-op/TH | AVERAGE DOM | - | 87 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$534,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |
| | | | | |

43

Chester

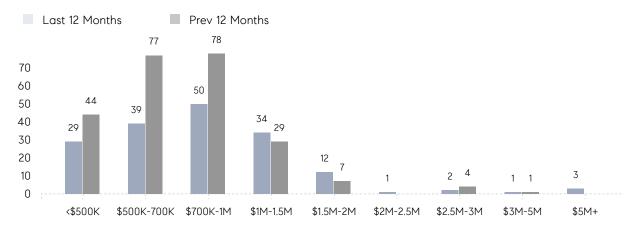
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Clark

JANUARY 2022

UNDER CONTRACT

9 Total Properties \$625K \$610K Median Average Price Price

19%

Jan 2021

-50% Decrease From Jan 2021

32% Increase From Jan 2021

Increase From

Properties -14%

UNITS SOLD

19

Total

Decrease From Jan 2021 Jan 2021

22% 2% Increase From

\$602K \$460K

Average Price

Median

Price

Increase From Jan 2021

Property Statistics

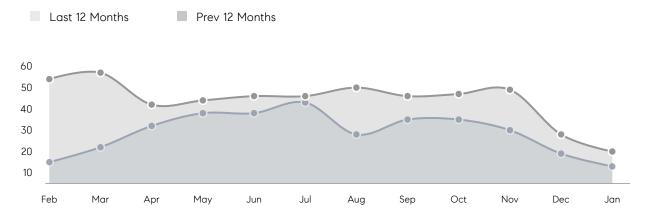
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 37 | 5% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$602,105 | \$494,995 | 21.6% |
| | # OF CONTRACTS | 9 | 18 | -50.0% |
| | NEW LISTINGS | 7 | 15 | -53% |
| Houses | AVERAGE DOM | 40 | 38 | 5% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$689,400 | \$507,376 | 36% |
| | # OF CONTRACTS | 9 | 15 | -40% |
| | NEW LISTINGS | 7 | 14 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 13 | 146% |
| | % OF ASKING PRICE | 99% | 94% | |
| | AVERAGE SOLD PRICE | \$274,750 | \$235,000 | 17% |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

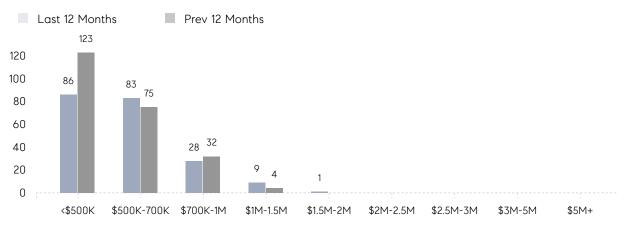
45

Clark

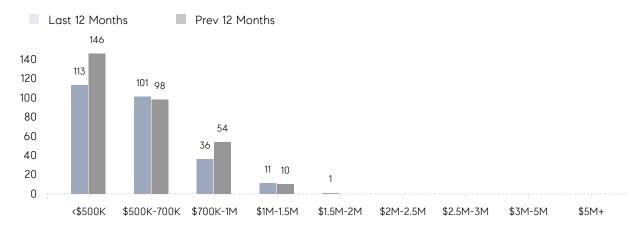
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Cliffside Park

JANUARY 2022

UNDER CONTRACT

27 Total \$497K Average Price

\$499K Median Price

-13%

Jan 2021

Properties

-12% Decrease From Decrease From Jan 2021

-2% Decrease From Jan 2021

19%

31

Total

Properties

Increase From Jan 2021

UNITS SOLD

25%

Jan 2021

Price

Average

\$610K

Increase From

13% Increase From Jan 2021

\$500K

Median

Price

Property Statistics

| Overall AVERAGE DOM 65 62 5% % OF ASKING PRICE 96% 97% 4 AVERAGE SOLD PRICE \$610,306 \$487,154 25.3% # OF CONTRACTS 27 31 -12.9% NEW LISTINGS 40 34 18% Houses AVERAGE DOM 29 48 -40% % OF ASKING PRICE 98% 100% 4 AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 6 0% MEW LISTINGS 5 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% 4 4 % OF CONTRACTS< | | | Jan 2022 | Jan 2021 | % Change |
|---|----------------|--------------------|-----------|-----------|----------|
| AVERAGE SOLD PRICE \$610,306 \$487,154 25.3% # OF CONTRACTS 27 31 -12.9% NEW LISTINGS 40 34 18% Houses AVERAGE DOM 29 48 -40% % OF ASKING PRICE 98% 100% -40% AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 0% 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% -40% % OF ASKING PRICE \$503,500 \$460,737 9% AVERAGE SOLD PRICE \$503,500 \$460,737 9% | Overall | AVERAGE DOM | 65 | 62 | 5% |
| # OF CONTRACTS 27 31 -12.9% NEW LISTINGS 40 34 18% Houses AVERAGE DOM 29 48 -40% % OF ASKING PRICE 98% 100% - AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 0% 0% MEW LISTINGS 5 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% - - % OF ASKING PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | | % OF ASKING PRICE | 96% | 97% | |
| NEW LISTINGS 40 34 18% Houses AVERAGE DOM 29 48 -40% % OF ASKING PRICE 98% 100% - AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 6 0% NEW LISTINGS 5 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% - - % OF ASKING PRICE \$503,500 \$460,737 9% AVERAGE SOLD PRICE \$503,500 \$460,737 9% | | AVERAGE SOLD PRICE | \$610,306 | \$487,154 | 25.3% |
| Houses AVERAGE DOM 29 48 -40% % OF ASKING PRICE 98% 100% - AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 6 0% NEW LISTINGS 5 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% - - AVERAGE SOLD PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | | # OF CONTRACTS | 27 | 31 | -12.9% |
| % OF ASKING PRICE 98% 100% AVERAGE SOLD PRICE \$917,375 \$558,857 64% # OF CONTRACTS 6 0% 0% NEW LISTINGS 5 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% - - % OF ASKING PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | | NEW LISTINGS | 40 | 34 | 18% |
| AVERAGE SOLD PRICE\$917,375\$558,85764%# OF CONTRACTS60%NEW LISTINGS50%Condo/Co-op/THAVERAGE DOM776715%% OF ASKING PRICE96%95% | Houses | AVERAGE DOM | 29 | 48 | -40% |
| # OF CONTRACTS 6 6 0% NEW LISTINGS 5 0% Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% | | % OF ASKING PRICE | 98% | 100% | |
| NEW LISTINGS50%Condo/Co-op/THAVERAGE DOM776715%% OF ASKING PRICE96%95%AVERAGE SOLD PRICE\$503,500\$460,7379%# OF CONTRACTS2125-16% | | AVERAGE SOLD PRICE | \$917,375 | \$558,857 | 64% |
| Condo/Co-op/TH AVERAGE DOM 77 67 15% % OF ASKING PRICE 96% 95% AVERAGE SOLD PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | | # OF CONTRACTS | 6 | 6 | O% |
| % OF ASKING PRICE 96% 95% AVERAGE SOLD PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | | NEW LISTINGS | 5 | 5 | 0% |
| AVERAGE SOLD PRICE \$503,500 \$460,737 9% # OF CONTRACTS 21 25 -16% | Condo/Co-op/TH | AVERAGE DOM | 77 | 67 | 15% |
| # OF CONTRACTS 21 25 -16% | | % OF ASKING PRICE | 96% | 95% | |
| | | AVERAGE SOLD PRICE | \$503,500 | \$460,737 | 9% |
| NEW LISTINGS 35 29 21% | | # OF CONTRACTS | 21 | 25 | -16% |
| | | NEW LISTINGS | 35 | 29 | 21% |

Compass New Jersey Monthly Market Insights

Cliffside Park

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Clifton

JANUARY 2022

UNDER CONTRACT

63 Total Properties



\$459K Median Price

15%

Increase From Jan 2021 15% 2 Increase From Ir Jan 2021 J

21% Increase From Jan 2021 -7%

Properties

63

Total

UNITS SOLD

Decrease From Change From Jan 2021 Jan 2021

0% 2%

Average

Price

\$424K \$415K

Increase From Jan 2021

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 39 | -18% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$424,508 | \$423,762 | 0.2% |
| | # OF CONTRACTS | 63 | 55 | 14.5% |
| | NEW LISTINGS | 50 | 55 | -9% |
| Houses | AVERAGE DOM | 31 | 34 | -9% |
| | % OF ASKING PRICE | 104% | 104% | |
| | AVERAGE SOLD PRICE | \$463,064 | \$462,900 | 0% |
| | # OF CONTRACTS | 48 | 35 | 37% |
| | NEW LISTINGS | 39 | 36 | 8% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | 52 | -35% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$311,250 | \$329,831 | -6% |
| | # OF CONTRACTS | 15 | 20 | -25% |
| | NEW LISTINGS | 11 | 19 | -42% |
| | | | | |

Compass New Jersey Monthly Market Insights

Clifton

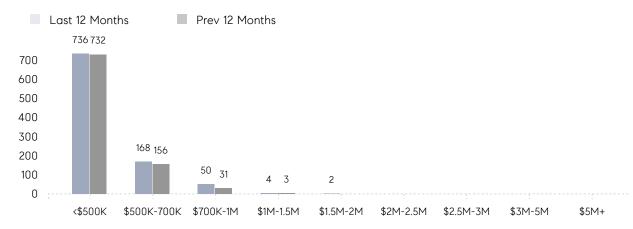
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Closter

JANUARY 2022

UNDER CONTRACT

4 Total Properties \$1.0M Average Price

Price

-64% Decrease From Jan 2021

35% Increase From Jan 2021

Increase From Jan 2021

\$1.0M

Median

41%

-15%

Properties

11

Total

Decrease From Increase From Jan 2021 Jan 2021

Increase From Jan 2021

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 88 | 63 | 40% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$1,033,909 | \$844,308 | 22.5% |
| | # OF CONTRACTS | 4 | 11 | -63.6% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Houses | AVERAGE DOM | 88 | 63 | 40% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$1,033,909 | \$844,308 | 22% |
| | # OF CONTRACTS | 4 | 11 | -64% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

UNITS SOLD

\$1.0M Average

Price

22%

\$975K Median

Price

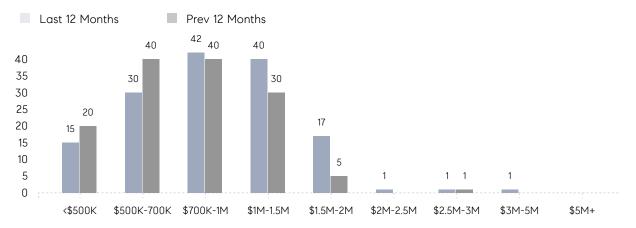
46%

Closter

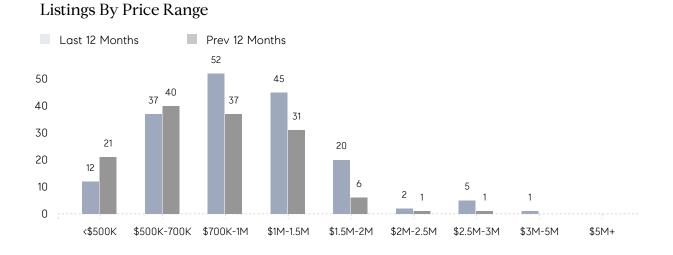
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Colonia

JANUARY 2022

UNDER CONTRACT

2 Total Properties



\$595K Median Price

-75%

30% Decrease From Increase From Jan 2021 Jan 2021

34% Increase From Jan 2021

Properties 67%

10

Total

UNITS SOLD

Increase From Jan 2021

-3% -17% Decrease From

Average Price

Jan 2021

\$548K \$457K

Median

Price

Decrease From Jan 2021

Property Statistics

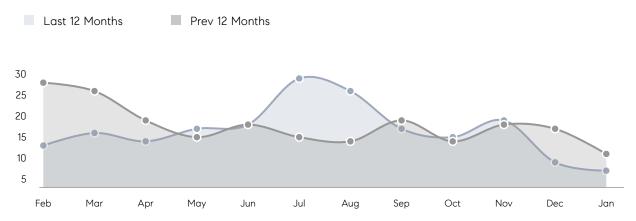
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 56 | 48 | 17% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$548,622 | \$567,333 | -3.3% |
| | # OF CONTRACTS | 2 | 8 | -75.0% |
| | NEW LISTINGS | 3 | 6 | -50% |
| Houses | AVERAGE DOM | 56 | 48 | 17% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$548,622 | \$567,333 | -3% |
| | # OF CONTRACTS | 2 | 8 | -75% |
| | NEW LISTINGS | 3 | 6 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

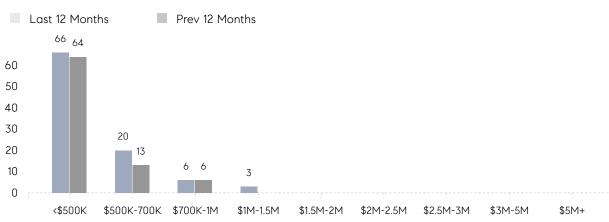
Compass New Jersey Monthly Market Insights

Colonia

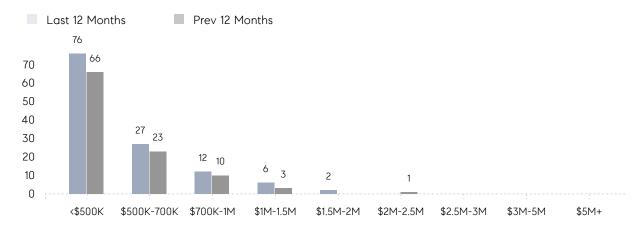
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Cranford

JANUARY 2022

UNDER CONTRACT

9

Total Properties \$468K \$445K Average Price

Median Price

-50%

Jan 2021

-20% -13% Decrease From Decrease From Jan 2021

Decrease From Jan 2021

Properties -57%

10

Total

UNITS SOLD

17% Decrease From Jan 2021 Jan 2021

33% Increase From Increase From Jan 2021

\$624K \$667K

Average Price

Median

Price

Property Statistics

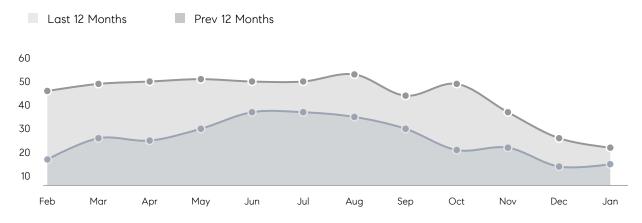
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 43 | -9% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$624,900 | \$536,365 | 16.5% |
| | # OF CONTRACTS | 9 | 18 | -50.0% |
| | NEW LISTINGS | 14 | 18 | -22% |
| Houses | AVERAGE DOM | 39 | 43 | -9% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$624,900 | \$547,563 | 14% |
| | # OF CONTRACTS | 7 | 13 | -46% |
| | NEW LISTINGS | 13 | 16 | -19% |
| Condo/Co-op/TH | AVERAGE DOM | - | 56 | - |
| | % OF ASKING PRICE | - | 93% | |
| | AVERAGE SOLD PRICE | - | \$290,000 | - |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 1 | 2 | -50% |

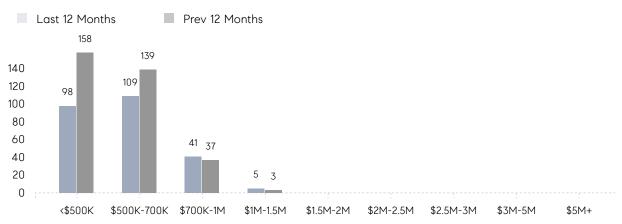
Compass New Jersey Monthly Market Insights

Cranford

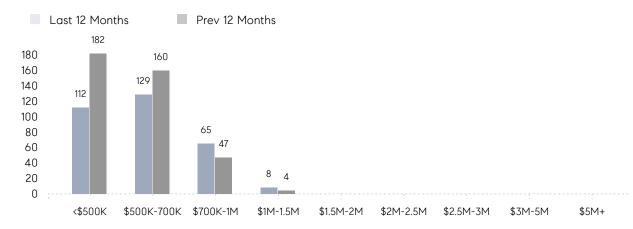
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Cresskill

JANUARY 2022

UNDER CONTRACT

10 Total



Median Price

-23%

Properties

Decrease From Decrease From Jan 2021

-3% Jan 2021

-10% Decrease From Jan 2021

23%

Properties

UNITS SOLD

16

Total

Increase From Jan 2021

-9% -15% Decrease From

\$899K

Average Price

Jan 2021

Decrease From Jan 2021

\$679K

Median

Price

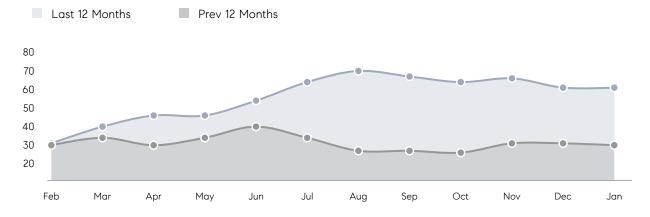
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 58 | 81 | -28% |
| | % OF ASKING PRICE | 93% | 93% | |
| | AVERAGE SOLD PRICE | \$899,031 | \$988,385 | -9.0% |
| | # OF CONTRACTS | 10 | 13 | -23.1% |
| | NEW LISTINGS | 11 | 12 | -8% |
| Houses | AVERAGE DOM | 57 | 80 | -29% |
| | % OF ASKING PRICE | 93% | 92% | |
| | AVERAGE SOLD PRICE | \$903,133 | \$1,095,364 | -18% |
| | # OF CONTRACTS | 9 | 12 | -25% |
| | NEW LISTINGS | 11 | 8 | 38% |
| Condo/Co-op/TH | AVERAGE DOM | 66 | 87 | -24% |
| | % OF ASKING PRICE | 97% | 94% | |
| | AVERAGE SOLD PRICE | \$837,500 | \$400,000 | 109% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 4 | 0% |
| | | | | |

Cresskill

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Demarest

JANUARY 2022

UNDER CONTRACT

5 Total Properties



\$1.4M Median Price

-29% Decrease From

Jan 2021

61% 7 Increase From Ir Jan 2021 J

71% Increase From Jan 2021 -33%

Properties

4 Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

114%

\$1.9M

Average Price

> 123% Increase From Jan 2021

\$1.7M

Median

Price

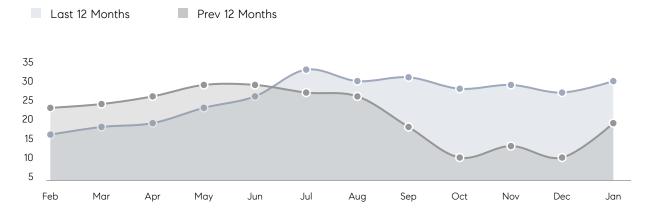
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 121 | 76 | 59% |
| | % OF ASKING PRICE | 94% | 94% | |
| | AVERAGE SOLD PRICE | \$1,953,750 | \$912,167 | 114.2% |
| | # OF CONTRACTS | 5 | 7 | -28.6% |
| | NEW LISTINGS | 8 | 16 | -50% |
| Houses | AVERAGE DOM | 43 | 76 | -43% |
| | % OF ASKING PRICE | 96% | 94% | |
| | AVERAGE SOLD PRICE | \$2,060,000 | \$912,167 | 126% |
| | # OF CONTRACTS | 4 | 7 | -43% |
| | NEW LISTINGS | 8 | 14 | -43% |
| Condo/Co-op/TH | AVERAGE DOM | 356 | - | - |
| | % OF ASKING PRICE | 86% | - | |
| | AVERAGE SOLD PRICE | \$1,635,000 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| | | | | |

Demarest

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Denville

JANUARY 2022

UNDER CONTRACT

11 Total Properties



\$475K Median Price

-45% Decrease From

Jan 2021

10% Increase From Jan 2021

9% Increase From Jan 2021

-8%

Properties

23

Total

UNITS SOLD

10% Decrease From Jan 2021 Jan 2021 -5%

Increase From

\$539K

Average Price

> Decrease From Jan 2021

\$450K

Median

Price

Property Statistics

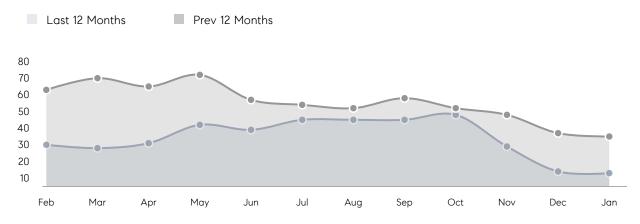
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 49 | -18% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$539,641 | \$492,140 | 9.7% |
| | # OF CONTRACTS | 11 | 20 | -45.0% |
| | NEW LISTINGS | 12 | 21 | -43% |
| Houses | AVERAGE DOM | 52 | 49 | 6% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$586,333 | \$529,675 | 11% |
| | # OF CONTRACTS | 10 | 16 | -37% |
| | NEW LISTINGS | 11 | 15 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 48 | -60% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$452,094 | \$342,000 | 32% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 1 | 6 | -83% |

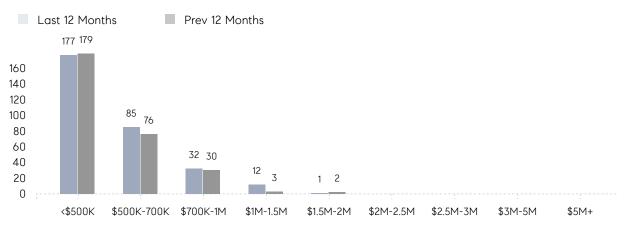
61

Denville

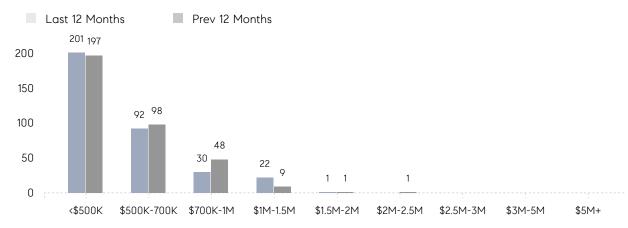
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Dumont

JANUARY 2022

UNDER CONTRACT

8 Total Properties \$490K \$480K Average Price

Median Price

-38% Decrease From Jan 2021

8% Increase From Jan 2021

12% Increase From Jan 2021

-19%

Properties

13

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

13% Increase From Jan 2021

\$510K

Median

Price

\$522K

Average Price

13%

Property Statistics

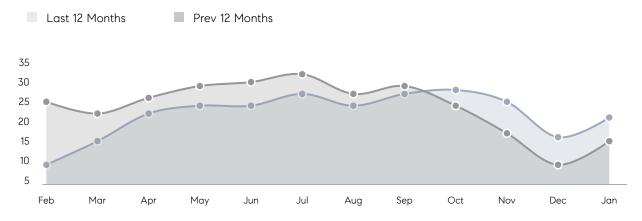
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 36 | 34 | 6% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$522,462 | \$463,531 | 12.7% |
| | # OF CONTRACTS | 8 | 13 | -38.5% |
| | NEW LISTINGS | 12 | 19 | -37% |
| Houses | AVERAGE DOM | 36 | 34 | 6% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$522,462 | \$463,531 | 13% |
| | # OF CONTRACTS | 8 | 13 | -38% |
| | NEW LISTINGS | 12 | 18 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

63

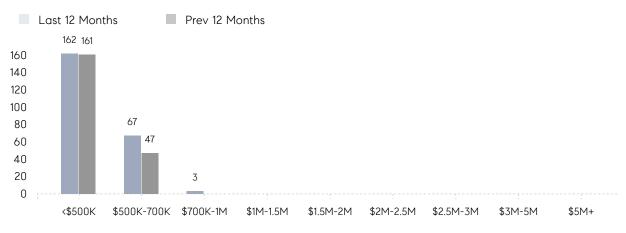
Dumont

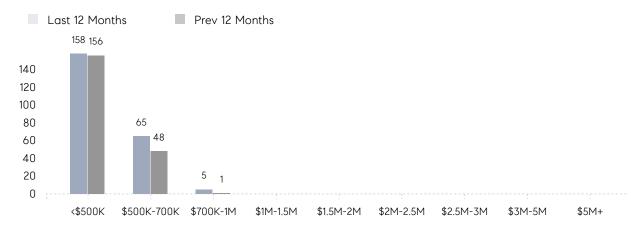
JANUARY 2022

Monthly Inventory



Contracts By Price Range





East Hanover

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$612K Median Price

-69% Decrease From

Jan 2021

5% Increase From Jan 2021 8% Increase From Jan 2021 -11% Decrease From Jan 2021

UNITS SOLD

8

Total

Properties

6 15% se From Increase From 21 Jan 2021

\$610K

Average

Price

30% Increase From Jan 2021

Median

Price

\$616K

Property Statistics

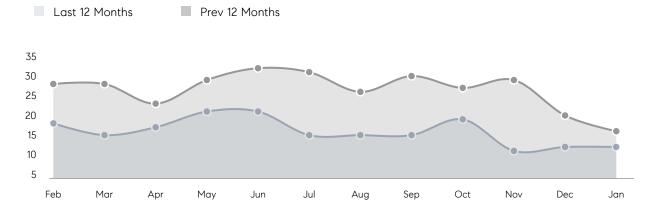
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 32 | -47% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$610,114 | \$528,333 | 15.5% |
| | # OF CONTRACTS | 4 | 13 | -69.2% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Houses | AVERAGE DOM | 15 | 34 | -56% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$731,167 | \$569,143 | 28% |
| | # OF CONTRACTS | 3 | 10 | -70% |
| | NEW LISTINGS | 4 | 9 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | 25 | 26 | -4% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$246,956 | \$385,500 | -36% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 1 | 0% |
| | | | | |

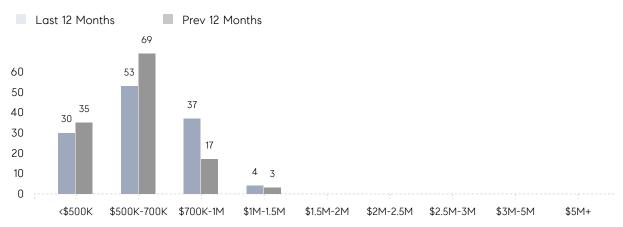
Compass New Jersey Monthly Market Insights

East Hanover

JANUARY 2022

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

East Orange

JANUARY 2022

UNDER CONTRACT

22 Total

Properties

\$336K Average Price

\$345K Median Price

-27%

19% Decrease From Increase From Jan 2021 Jan 2021

Jan 2021

26% Increase From -4%

Properties

UNITS SOLD

23

Total

Decrease From Jan 2021 Jan 2021

-13% -19% Decrease From

\$257K

Average

Price

Decrease From Jan 2021

\$260K

Median

Price

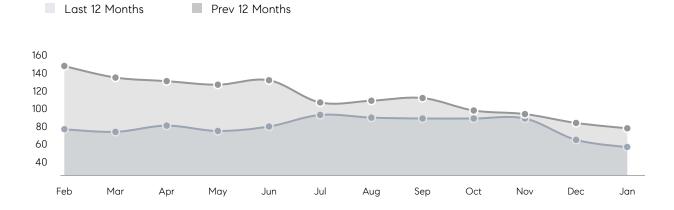
Property Statistics

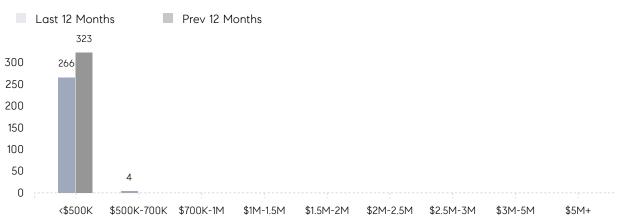
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 49 | -22% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$257,696 | \$296,329 | -13.0% |
| | # OF CONTRACTS | 22 | 30 | -26.7% |
| | NEW LISTINGS | 30 | 31 | -3% |
| Houses | AVERAGE DOM | 38 | 47 | -19% |
| | % OF ASKING PRICE | 105% | 106% | |
| | AVERAGE SOLD PRICE | \$295,853 | \$323,662 | -9% |
| | # OF CONTRACTS | 17 | 20 | -15% |
| | NEW LISTINGS | 21 | 23 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | 36 | 65 | -45% |
| | % OF ASKING PRICE | 99% | 87% | |
| | AVERAGE SOLD PRICE | \$149,583 | \$105,000 | 42% |
| | # OF CONTRACTS | 5 | 10 | -50% |
| | NEW LISTINGS | 9 | 8 | 13% |
| | | | | |

East Orange

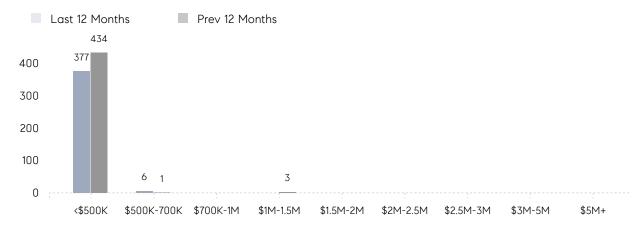
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Edgewater

JANUARY 2022

UNDER CONTRACT

26 Total Properties \$869K Average Price

\$702K Median Price

-4% Decrease From Jan 2021

19% Increase From Jan 2021

19% Increase From Jan 2021

30 Total Properties

43%

Jan 2021

Increase From

UNITS SOLD

Average Price

-4%

Jan 2021

Decrease From

\$719K \$538K Median Price

-5%

Decrease From Jan 2021

Property Statistics

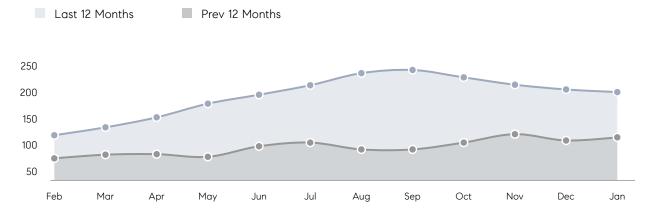
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 80 | 68 | 18% |
| | % OF ASKING PRICE | 95% | 96% | |
| | AVERAGE SOLD PRICE | \$719,379 | \$746,329 | -3.6% |
| | # OF CONTRACTS | 26 | 27 | -3.7% |
| | NEW LISTINGS | 25 | 37 | -32% |
| Houses | AVERAGE DOM | 96 | 181 | -47% |
| | % OF ASKING PRICE | 90% | 83% | |
| | AVERAGE SOLD PRICE | \$1,083,333 | \$2,650,000 | -59% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 2 | 3 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 78 | 62 | 26% |
| | % OF ASKING PRICE | 96% | 96% | |
| | AVERAGE SOLD PRICE | \$677,385 | \$651,145 | 4% |
| | # OF CONTRACTS | 25 | 23 | 9% |
| | NEW LISTINGS | 23 | 34 | -32% |
| | | | | |

Compass New Jersey Monthly Market Insights

Edgewater

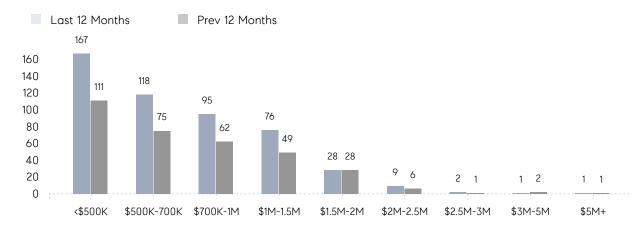
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Elizabeth

JANUARY 2022

UNDER CONTRACT

Total

\$360K Average Price

\$384K Median Price

-23% Decrease From

22% Increase From Jan 2021

21% Increase From Jan 2021

Total Properties

37

54% Increase From Jan 2021

UNITS SOLD

15% Increase From Jan 2021

\$372K

Average Price

> 20% Increase From Jan 2021

\$385K

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 46 | -11% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$372,000 | \$322,571 | 15.3% |
| | # OF CONTRACTS | 23 | 30 | -23.3% |
| | NEW LISTINGS | 28 | 42 | -33% |
| Houses | AVERAGE DOM | 36 | 52 | -31% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$405,467 | \$349,220 | 16% |
| | # OF CONTRACTS | 16 | 23 | -30% |
| | NEW LISTINGS | 21 | 35 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 63 | 14 | 350% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$228,571 | \$189,325 | 21% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 7 | 7 | 0% |
| | NEW LISTINGS | 7 | 7 | 0% |

23

Properties

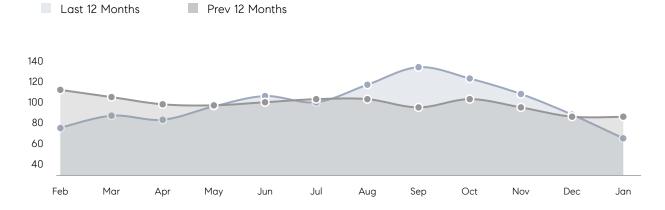
Jan 2021

Compass New Jersey Monthly Market Insights

Elizabeth

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Elmwood Park

JANUARY 2022

UNDER CONTRACT

14 Total Properties



\$392K Median Price

56% Increase From

Jan 2021

1% Change From Jan 2021 -2% Decrease From Jan 2021 70%

Properties

17

Total

UNITS SOLD

Increase From Jan 2021

rom Decrease From Jan 2021

Average Price

-17%

Median

Price

\$429K \$400K

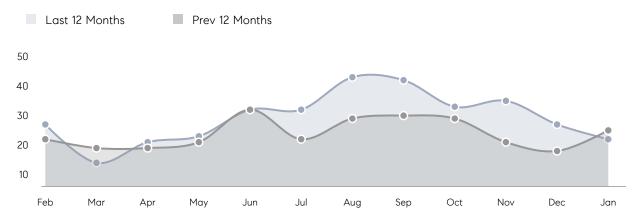
Decrease From Jan 2021

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 53 | 34 | 56% |
| | % OF ASKING PRICE | 98% | 103% | |
| | AVERAGE SOLD PRICE | \$429,388 | \$506,200 | -15.2% |
| | # OF CONTRACTS | 14 | 9 | 55.6% |
| | NEW LISTINGS | 8 | 17 | -53% |
| Houses | AVERAGE DOM | 47 | 34 | 38% |
| | % OF ASKING PRICE | 99% | 103% | |
| | AVERAGE SOLD PRICE | \$458,431 | \$506,200 | -9% |
| | # OF CONTRACTS | 13 | 9 | 44% |
| | NEW LISTINGS | 7 | 15 | -53% |
| Condo/Co-op/TH | AVERAGE DOM | 74 | - | - |
| | % OF ASKING PRICE | 98% | - | |
| | AVERAGE SOLD PRICE | \$335,000 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |
| | | | | |

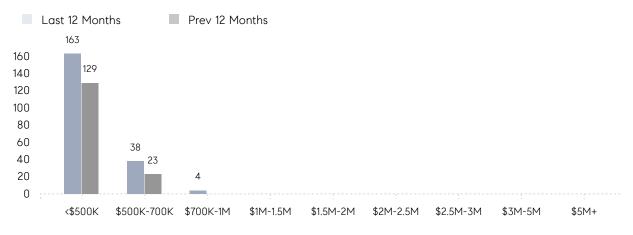
Elmwood Park

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Emerson

JANUARY 2022

UNDER CONTRACT

6 Total Properties



10%

\$474K Median Price

-25%

Decrease From Jan 2021

Increase From D Jan 2021 Ja

-1% Decrease From Jan 2021 -14%

Properties

6

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

16%

Average Price

\$602K \$582K

Median

Price

19% Increase From Jan 2021

Property Statistics

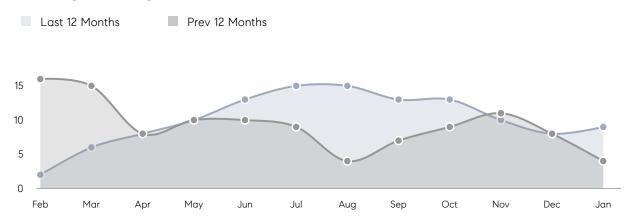
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 22 | 5% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$602,667 | \$521,000 | 15.7% |
| | # OF CONTRACTS | 6 | 8 | -25.0% |
| | NEW LISTINGS | 6 | 4 | 50% |
| Houses | AVERAGE DOM | 23 | 22 | 5% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$602,667 | \$521,000 | 16% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 6 | 4 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Compass New Jersey Monthly Market Insights

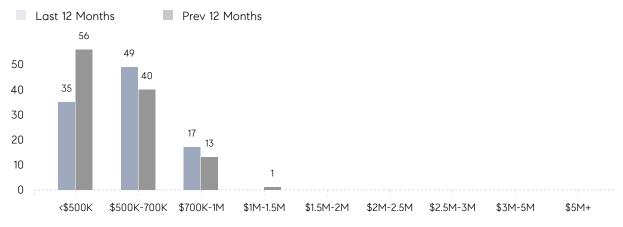
Emerson

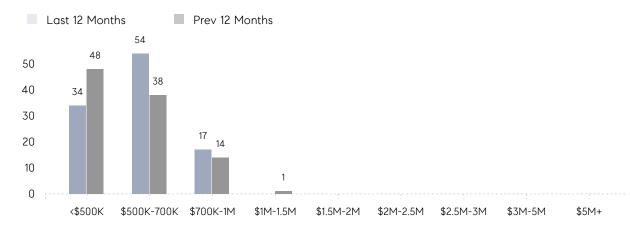
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Englewood

JANUARY 2022

UNDER CONTRACT

17 Total Properties \$629K Average Price

\$495K Median Price

-39% Decrease From Jan 2021

2% Increase From Jan 2021

24% Increase From Jan 2021

-17%

UNITS SOLD

19

Total

Properties

Decrease From Jan 2021 Jan 2021

-11% Decrease From Decrease From Jan 2021

\$428K

Median

Price

\$479K

Average Price

-36%

Property Statistics

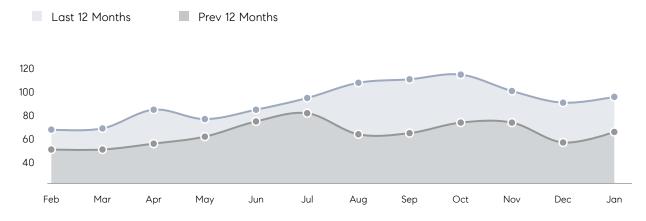
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 36 | 72 | -50% |
| | % OF ASKING PRICE | 100% | 95% | |
| | AVERAGE SOLD PRICE | \$479,079 | \$743,476 | -35.6% |
| | # OF CONTRACTS | 17 | 28 | -39.3% |
| | NEW LISTINGS | 20 | 37 | -46% |
| Houses | AVERAGE DOM | 22 | 73 | -70% |
| | % OF ASKING PRICE | 106% | 96% | |
| | AVERAGE SOLD PRICE | \$476,857 | \$1,012,111 | -53% |
| | # OF CONTRACTS | 7 | 13 | -46% |
| | NEW LISTINGS | 11 | 14 | -21% |
| Condo/Co-op/TH | AVERAGE DOM | 45 | 71 | -37% |
| | % OF ASKING PRICE | 97% | 95% | |
| | AVERAGE SOLD PRICE | \$480,375 | \$394,250 | 22% |
| | # OF CONTRACTS | 10 | 15 | -33% |
| | NEW LISTINGS | 9 | 23 | -61% |
| | | | | |

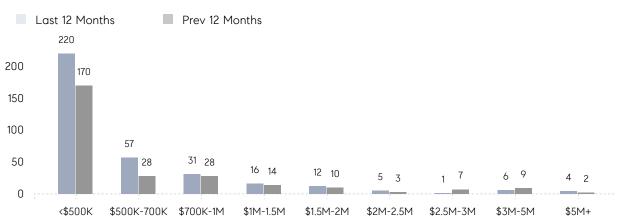
Compass New Jersey Monthly Market Insights

Englewood

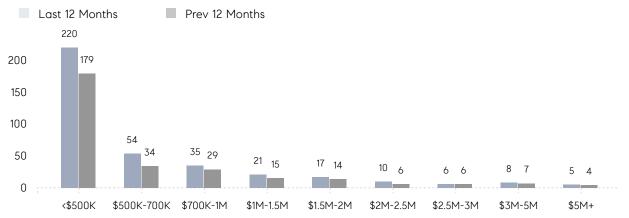
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Englewood Cliffs

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$1.2M Median Price

-33%

Decrease From Jan 2021

44% Increase From Jan 2021

42% Increase From Jan 2021

-14%

Properties

6

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

122% Increase From

\$2.4M

Average

113%

Price

Increase From Jan 2021

\$2.1M

Median

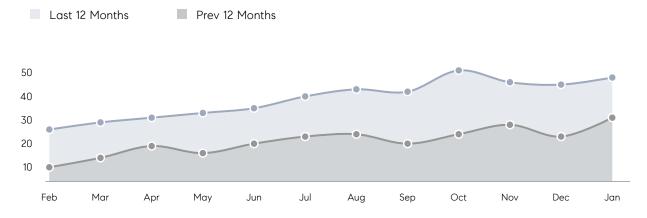
Price

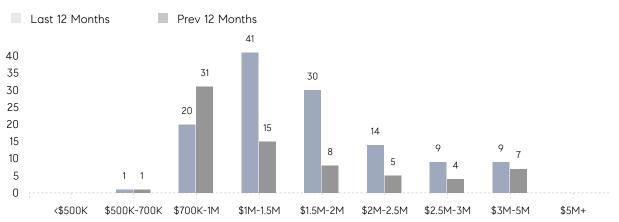
| Overall AVERAGE DOM | 51 | 151 | -66% |
|----------------------------|-------------|-------------|--------|
| % OF ASKING PRICE | 95% | 92% | |
| AVERAGE SOLD PRICE | \$2,471,000 | \$1,159,286 | 113.1% |
| # OF CONTRACTS | 4 | 6 | -33.3% |
| NEW LISTINGS | 7 | 15 | -53% |
| Houses AVERAGE DOM | 51 | 151 | -66% |
| % OF ASKING PRICE | 95% | 92% | |
| AVERAGE SOLD PRICE | \$2,471,000 | \$1,159,286 | 113% |
| # OF CONTRACTS | 4 | 6 | -33% |
| NEW LISTINGS | 7 | 15 | -53% |
| Condo/Co-op/TH AVERAGE DOM | - | - | - |
| % OF ASKING PRICE | - | - | |
| AVERAGE SOLD PRICE | - | - | - |
| # OF CONTRACTS | 0 | 0 | 0% |
| NEW LISTINGS | 0 | 0 | 0% |

Englewood Cliffs

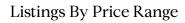
JANUARY 2022

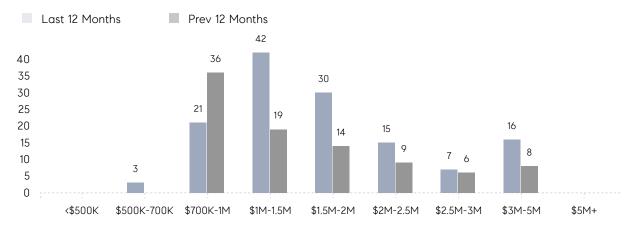
Monthly Inventory





Contracts By Price Range





Essex Fells

JANUARY 2022

UNDER CONTRACT

3 Total Properties



Median Price

-40%

Jan 2021

59% Decrease From Increase From Jan 2021

92% Increase From Jan 2021

200%

Properties

3

Total

Increase From Jan 2021

-44% Decrease From Jan 2021

\$1.0M

Average Price

-42%

Decrease From Jan 2021

\$1.1M

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 9 | 135 | -93% |
| | % OF ASKING PRICE | 108% | 83% | |
| | AVERAGE SOLD PRICE | \$1,066,667 | \$1,900,000 | -43.9% |
| | # OF CONTRACTS | 3 | 5 | -40.0% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Houses | AVERAGE DOM | 9 | 135 | -93% |
| | % OF ASKING PRICE | 108% | 83% | |
| | AVERAGE SOLD PRICE | \$1,066,667 | \$1,900,000 | -44% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

UNITS SOLD

Compass New Jersey Monthly Market Insights

Essex Fells

JANUARY 2022

Monthly Inventory





Contracts By Price Range

Listings By Price Range



82

Fair Lawn

JANUARY 2022

UNDER CONTRACT

18 Total

Properties

\$491K Average Price

\$437K Median Price

-40%

Decrease From Jan 2021

6% Increase From Jan 2021 -3% Decrease From Jan 2021 -40%

Properties

24

Total

UNITS SOLD

Decrease From Increase Jan 2021 Jan 2021

14% 11% Increase From Increase

\$544K \$512K

Average

Price

Median

Price

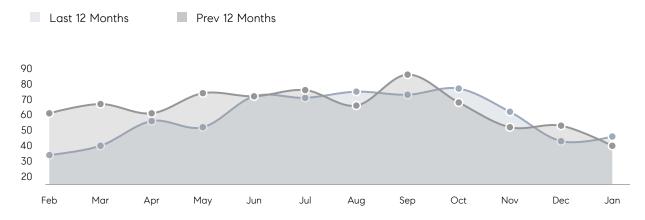
Increase From Jan 2021

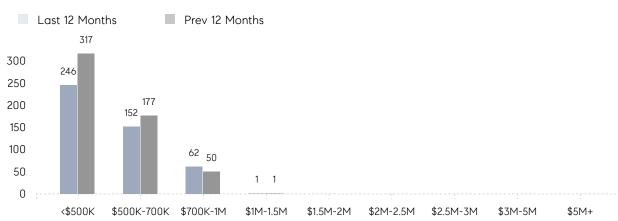
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 30 | 13% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$544,508 | \$479,695 | 13.5% |
| | # OF CONTRACTS | 18 | 30 | -40.0% |
| | NEW LISTINGS | 22 | 19 | 16% |
| Houses | AVERAGE DOM | 33 | 31 | 6% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$531,750 | \$480,466 | 11% |
| | # OF CONTRACTS | 13 | 24 | -46% |
| | NEW LISTINGS | 22 | 17 | 29% |
| Condo/Co-op/TH | AVERAGE DOM | 44 | 24 | 83% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$684,847 | \$465,050 | 47% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 0 | 2 | 0% |

Fair Lawn

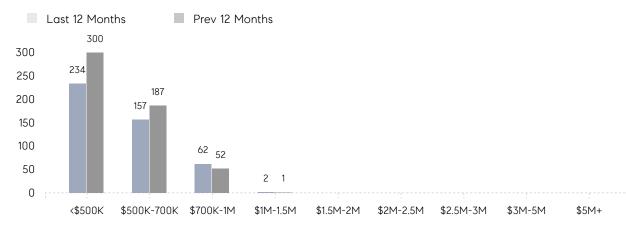
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Fairfield

JANUARY 2022

UNDER CONTRACT

2 Total \$437K Average Price

\$437K Median Price

-33%

Jan 2021

Properties

-49% Decrease From Decrease From

Jan 2021

-54% Decrease From Jan 2021

-30%

Properties

7

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

5% Increase From

\$658K

Average

Price

2%

Increase From Jan 2021

\$680K

Median

Price

Property Statistics

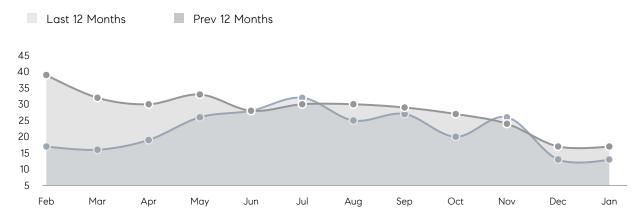
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 42 | -50% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$658,929 | \$644,700 | 2.2% |
| | # OF CONTRACTS | 2 | 3 | -33.3% |
| | NEW LISTINGS | 3 | 4 | -25% |
| Houses | AVERAGE DOM | 21 | 42 | -50% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$658,929 | \$644,700 | 2% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 3 | 4 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

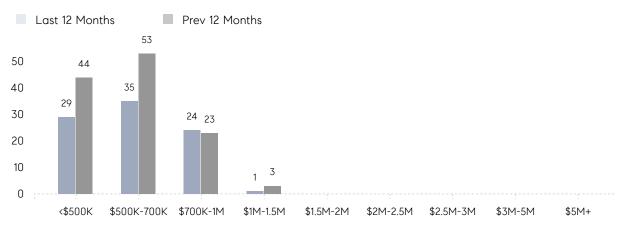
Compass New Jersey Monthly Market Insights

Fairfield

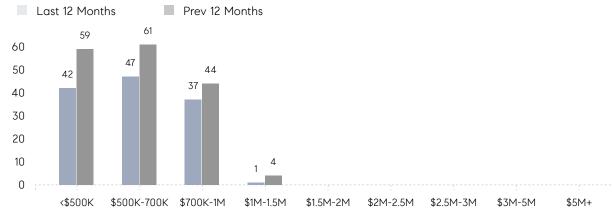
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Fairview

JANUARY 2022

UNDER CONTRACT

7 Total Properties



Median Price

250%

-2% Increase From Decrease From Jan 2021 Jan 2021

-11% Decrease From Jan 2021

Properties

8

Total

UNITS SOLD

100% Increase From Jan 2021

6%

Increase From

Jan 2021

Average Price

\$536K

9% Increase From Jan 2021

\$535K

Median

Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 91 | 91 | 0% |
| | % OF ASKING PRICE | 98% | 96% | |
| | AVERAGE SOLD PRICE | \$536,414 | \$505,750 | 6.1% |
| | # OF CONTRACTS | 7 | 2 | 250.0% |
| | NEW LISTINGS | 12 | 5 | 140% |
| Houses | AVERAGE DOM | 115 | 81 | 42% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$543,000 | \$506,000 | 7% |
| | # OF CONTRACTS | 4 | 1 | 300% |
| | NEW LISTINGS | 4 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 18 | 120 | -85% |
| | % OF ASKING PRICE | 98% | 94% | |
| | AVERAGE SOLD PRICE | \$519,950 | \$505,000 | 3% |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 8 | 5 | 60% |

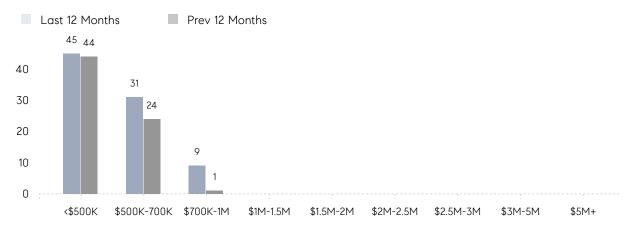
Fairview

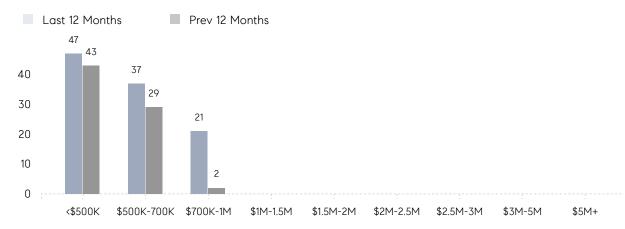
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Fanwood

JANUARY 2022

UNDER CONTRACT

3 Total Properties \$595K Average Price

\$599K Median Price

-73% Decrease From Jan 2021

16% Increase From Jan 2021

31% Increase From Jan 2021

-9%

Properties

UNITS SOLD

10

Total

Decrease From Increase From Jan 2021 Jan 2021

11% Increase From Jan 2021

\$570K

Median

Price

\$558K

Average Price

14%

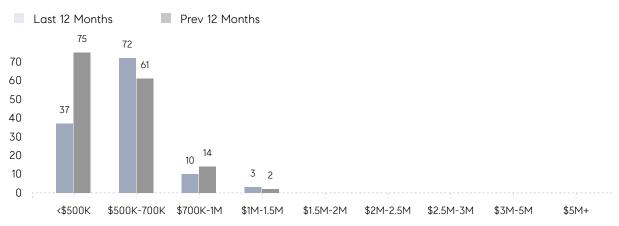
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 27 | -22% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$558,625 | \$491,309 | 13.7% |
| | # OF CONTRACTS | 3 | 11 | -72.7% |
| | NEW LISTINGS | 4 | 12 | -67% |
| Houses | AVERAGE DOM | 21 | 27 | -22% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$558,625 | \$491,309 | 14% |
| | # OF CONTRACTS | 3 | 11 | -73% |
| | NEW LISTINGS | 4 | 12 | -67% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Fanwood

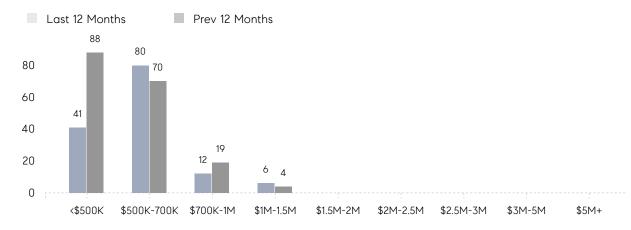
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Far Hills

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 0 | - | _ | 0 | - | - |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| 0% | _ | - | 0% | _ | _ |
| Change From |
| Jan 2021 |

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|----------|-----------|----------|
| Overall | AVERAGE DOM | - | 69 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$424,249 | - |
| | # OF CONTRACTS | 0 | 2 | 0.0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 69 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$424,249 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Far Hills

JANUARY 2022

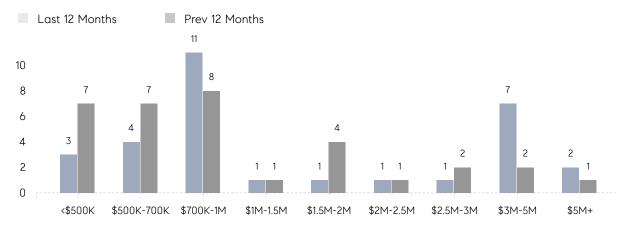
Monthly Inventory





Listings By Price Range

Contracts By Price Range



Flemington

JANUARY 2022

UNDER CONTRACT

5 Total Properties



Median Price

400%

Increase From Jan 2021

46% Increase From Jan 2021

27% Increase From Jan 2021

Properties 500%

6

Total

UNITS SOLD

Increase From Jan 2021

39% Increase From

Jan 2021

Average

Price

\$367K

31% Increase From Jan 2021

\$346K

Median

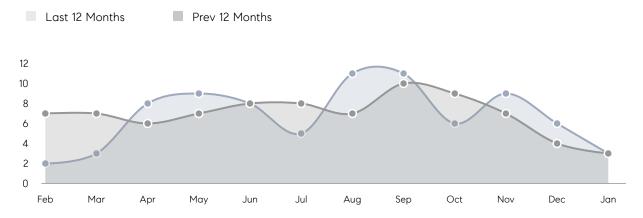
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 50 | 172 | -71% |
| | % OF ASKING PRICE | 104% | 96% | |
| | AVERAGE SOLD PRICE | \$367,833 | \$265,000 | 38.8% |
| | # OF CONTRACTS | 5 | 1 | 400.0% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Houses | AVERAGE DOM | 41 | 172 | -76% |
| | % OF ASKING PRICE | 106% | 96% | |
| | AVERAGE SOLD PRICE | \$418,000 | \$265,000 | 58% |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 69 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$267,500 | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |
| | | | | |

Flemington

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Florham Park

JANUARY 2022

UNDER CONTRACT

6 Total Properties



\$1.0M Median Price

-33%

Decrease From Jan 2021

56% Increase From Jan 2021

38% Increase From Jan 2021

Properties -36%

9

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

57%

Average Price

\$1.1M

78% Increase From

Increase From Jan 2021

\$1.2M

Median

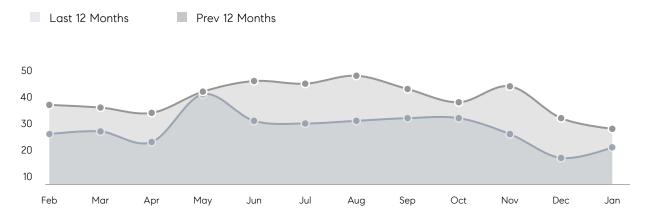
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 47 | 55 | -15% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,198,778 | \$763,714 | 57.0% |
| | # OF CONTRACTS | 6 | 9 | -33.3% |
| | NEW LISTINGS | 10 | 7 | 43% |
| Houses | AVERAGE DOM | 32 | 74 | -57% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$1,358,429 | \$886,556 | 53% |
| | # OF CONTRACTS | 6 | 3 | 100% |
| | NEW LISTINGS | 6 | 3 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 98 | 23 | 326% |
| | % OF ASKING PRICE | 106% | 102% | |
| | AVERAGE SOLD PRICE | \$640,000 | \$542,600 | 18% |
| | # OF CONTRACTS | 0 | 6 | 0% |
| | NEW LISTINGS | 4 | 4 | 0% |
| | | | | |

Florham Park

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Fort Lee

JANUARY 2022

UNDER CONTRACT

64 Total Properties



\$331K Median Price

28%

Increase From Jan 2021 16% Increase From Jan 2021

20% Increase From Jan 2021 Total Properties

52

UNITS SOLD

11% Increase From Jan 2021

From Increase From Jan 2021

\$416K

Average Price

> 46% Increase From Jan 2021

\$314K

Median

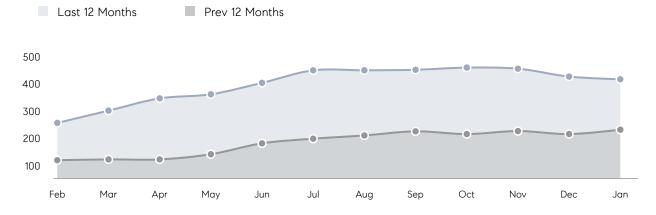
Price

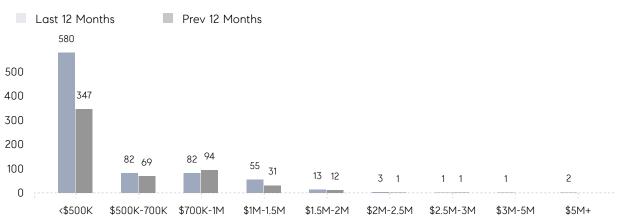
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 97 | 87 | 11% |
| | % OF ASKING PRICE | 94% | 94% | |
| | AVERAGE SOLD PRICE | \$416,598 | \$402,517 | 3.5% |
| | # OF CONTRACTS | 64 | 50 | 28.0% |
| | NEW LISTINGS | 55 | 68 | -19% |
| Houses | AVERAGE DOM | 91 | 55 | 65% |
| | % OF ASKING PRICE | 95% | 92% | |
| | AVERAGE SOLD PRICE | \$976,188 | \$1,012,500 | - 4% |
| | # OF CONTRACTS | 10 | 6 | 67% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 99 | 90 | 10% |
| | % OF ASKING PRICE | 94% | 94% | |
| | AVERAGE SOLD PRICE | \$312,488 | \$345,774 | -10% |
| | # OF CONTRACTS | 54 | 44 | 23% |
| | NEW LISTINGS | 50 | 63 | -21% |

Fort Lee

JANUARY 2022

Monthly Inventory





Contracts By Price Range

Prev 12 Months Last 12 Months 690 600 457 500 400 300 200 ¹¹⁷ 83 107 113 ⁶⁴ 37 100 14 18 8 6 2 53 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

Franklin Lakes

JANUARY 2022

UNDER CONTRACT

11 Total Properties



\$1.5M Median Price

-35% Decrease From

Jan 2021

33% Increase From Jan 2021 7% Increase From Jan 2021 Properties

14

Total

UNITS SOLD

Decrease From Jan 2021 -10% -1% Decrease From Change

\$1.1M

Average Price

Jan 2021

Change From Jan 2021

\$1.0M

Median

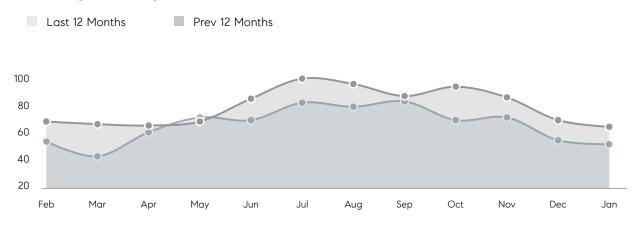
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 46 | 49 | -6% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,122,571 | \$1,252,476 | -10.4% |
| | # OF CONTRACTS | 11 | 17 | -35.3% |
| | NEW LISTINGS | 10 | 18 | -44% |
| Houses | AVERAGE DOM | 44 | 42 | 5% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$1,105,846 | \$1,248,563 | -11% |
| | # OF CONTRACTS | 11 | 16 | -31% |
| | NEW LISTINGS | 10 | 15 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 71 | 174 | -59% |
| | % OF ASKING PRICE | 89% | 112% | |
| | AVERAGE SOLD PRICE | \$1,340,000 | \$1,319,000 | 2% |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |
| | | | | |

Franklin Lakes

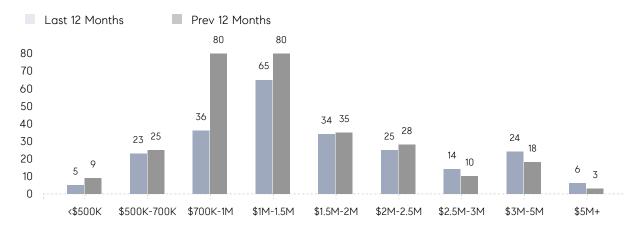
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Garfield City

JANUARY 2022

UNDER CONTRACT

8 Total

Properties

Jan 2021

\$411K Average Price \$427K Median Price

-53% Decrease From

3% n Increase From Jan 2021 2% Increase From Jan 2021 0%

11

Total

Properties

Change From Jan 2021

UNITS SOLD

22% 4% Increase From Increa Jan 2021 Jan 20

\$430K \$400K

Average

Price

Median

Price

Increase From Jan 2021

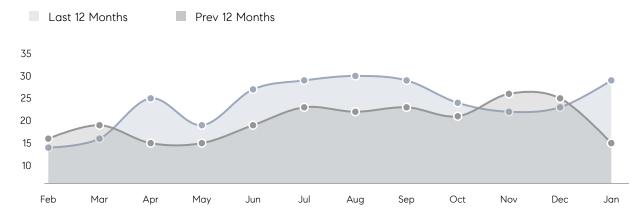
Property Statistics

Jan 2022 Jan 2021 % Change Overall AVERAGE DOM 32 64 -50% % OF ASKING PRICE 103% 99% AVERAGE SOLD PRICE \$430,082 \$351,818 22.2% **# OF CONTRACTS** 8 -52.9% 17 NEW LISTINGS 14 8 75% Houses AVERAGE DOM 25 23 9% % OF ASKING PRICE 103% 101% AVERAGE SOLD PRICE \$443,863 \$317,500 40% # OF CONTRACTS 5 8 -37% NEW LISTINGS 10 5 100% Condo/Co-op/TH 54 AVERAGE DOM 88 -39% % OF ASKING PRICE 102% 98% AVERAGE SOLD PRICE \$393,333 \$371,429 6% **# OF CONTRACTS** 9 3 -67% NEW LISTINGS 4 3 33%

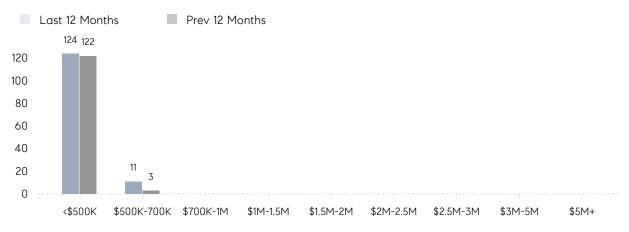
Garfield City

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Garwood

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$549K Median Price

50%

Increase From Jan 2021

41% Increase From Jan 2021

43% Increase From Jan 2021

-67% Decrease From

2

Total

Properties

Jan 2021 Jan 2021

UNITS SOLD

44% Increase From Increase From Jan 2021

Median

Price

\$682K \$682K

Average

43%

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 8 | 26 | -69% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$682,000 | \$477,667 | 42.8% |
| | # OF CONTRACTS | 3 | 2 | 50.0% |
| | NEW LISTINGS | 3 | 6 | -50% |
| Houses | AVERAGE DOM | 8 | 26 | -69% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$682,000 | \$477,667 | 43% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 3 | 5 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| | | | | |

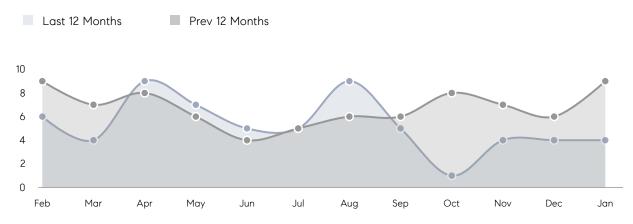
Compass New Jersey Monthly Market Insights

103

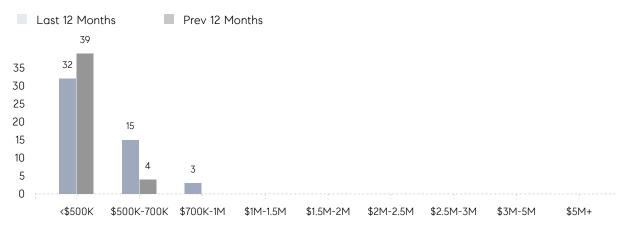
Garwood

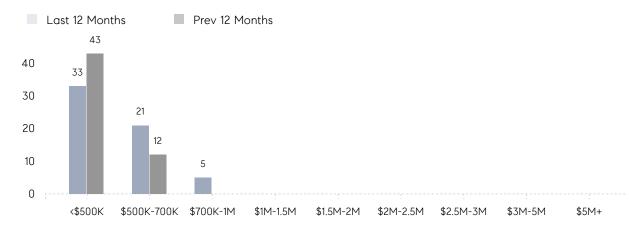
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Glen Ridge

JANUARY 2022

UNDER CONTRACT

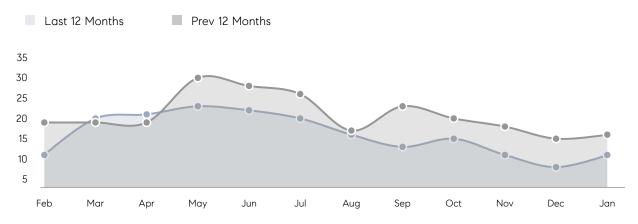
UNITS SOLD

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 61 | -56% |
| | % OF ASKING PRICE | 119% | 111% | |
| | AVERAGE SOLD PRICE | \$1,063,875 | \$903,655 | 17.7% |
| | # OF CONTRACTS | 4 | 9 | -55.6% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Houses | AVERAGE DOM | 27 | 59 | -54% |
| | % OF ASKING PRICE | 119% | 113% | |
| | AVERAGE SOLD PRICE | \$1,063,875 | \$980,070 | 9% |
| | # OF CONTRACTS | 3 | 7 | -57% |
| | NEW LISTINGS | 7 | 8 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | - | 81 | - |
| | % OF ASKING PRICE | - | 94% | |
| | AVERAGE SOLD PRICE | - | \$139,500 | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 2 | -50% |

Glen Ridge

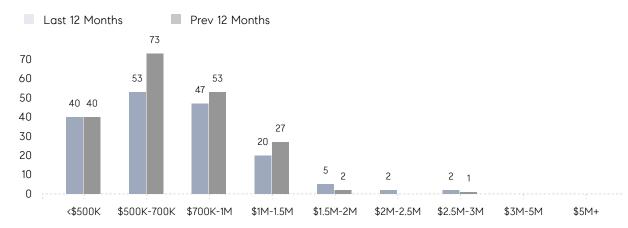
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Glen Rock

JANUARY 2022

UNDER CONTRACT

10 Total Properties **\$816**K Average Price

Median Price

-33% Decrease From Jan 2021

8% Increase From Jan 2021

2% Increase From Jan 2021

\$728K

42%

Properties

17

Total

UNITS SOLD

Increase From Jan 2021

33% Increase From

\$969K

Average Price

29%

Jan 2021

Increase From Jan 2021

\$825K

Median

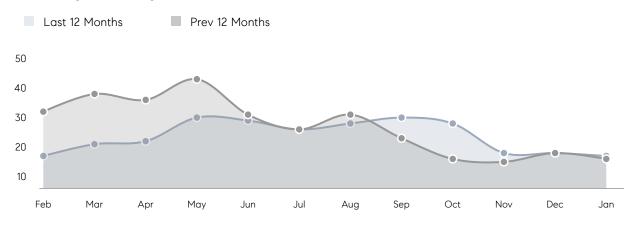
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 31 | 24 | 29% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$969,294 | \$751,000 | 29.1% |
| | # OF CONTRACTS | 10 | 15 | -33.3% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Houses | AVERAGE DOM | 31 | 24 | 29% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$969,294 | \$751,000 | 29% |
| | # OF CONTRACTS | 10 | 15 | -33% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Glen Rock

JANUARY 2022

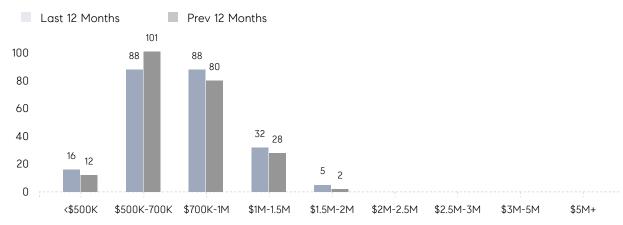
Monthly Inventory





Listings By Price Range

Contracts By Price Range



Green Brook

JANUARY 2022

UNDER CONTRACT

6 Total

Properties

\$605K Average Price

7%

Jan 2021

\$572K Median Price

-14%

Decrease From Increase From Jan 2021

Jan 2021

53% Increase From 0%

Properties

8

Total

UNITS SOLD

Change From Jan 2021 Jan 2021

30% Increase From

Median

Price

\$664K \$545K

Average

58%

Price

Increase From Jan 2021

Property Statistics

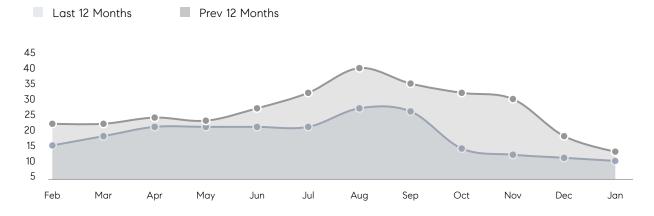
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 85 | -68% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$664,450 | \$420,475 | 58.0% |
| | # OF CONTRACTS | 6 | 7 | -14.3% |
| | NEW LISTINGS | 6 | 4 | 50% |
| Houses | AVERAGE DOM | 22 | 112 | -80% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$789,267 | \$428,380 | 84% |
| | # OF CONTRACTS | 5 | 3 | 67% |
| | NEW LISTINGS | 5 | 2 | 150% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 40 | 8% |
| | % OF ASKING PRICE | 94% | 101% | |
| | AVERAGE SOLD PRICE | \$290,000 | \$407,300 | -29% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 1 | 2 | -50% |

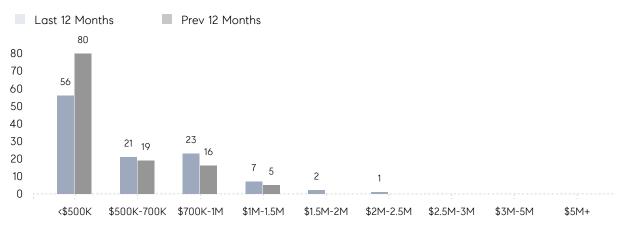
Compass New Jersey Monthly Market Insights

Green Brook

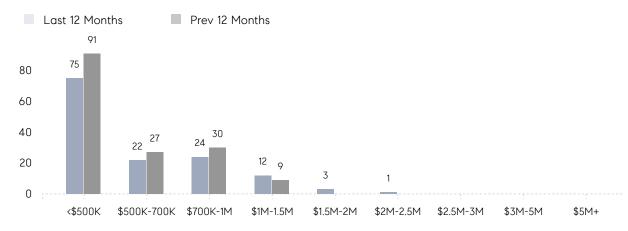
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Guttenberg

JANUARY 2022

UNDER CONTRACT

9 Total



\$385K Median Price

50%

Properties

29% Increase From Jan 2021 Jan 2021

Increase From Jan 2021

18% Increase From Properties 18%

13

Total

UNITS SOLD

Increase From Jan 2021

20% Increase From

Jan 2021

\$327K

Average Price

> -3% Decrease From Jan 2021

\$275K

Median

Price

Property Statistics

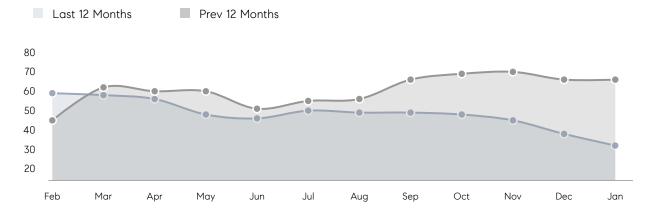
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 47 | 56 | -16% |
| | % OF ASKING PRICE | 96% | 96% | |
| | AVERAGE SOLD PRICE | \$327,472 | \$273,650 | 19.7% |
| | # OF CONTRACTS | 9 | 6 | 50.0% |
| | NEW LISTINGS | 13 | 19 | -32% |
| Houses | AVERAGE DOM | - | 27 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$595,000 | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 0 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 59 | -20% |
| | % OF ASKING PRICE | 96% | 96% | |
| | AVERAGE SOLD PRICE | \$327,472 | \$237,944 | 38% |
| | # OF CONTRACTS | 7 | 5 | 40% |
| | NEW LISTINGS | 13 | 18 | -28% |

Compass New Jersey Monthly Market Insights

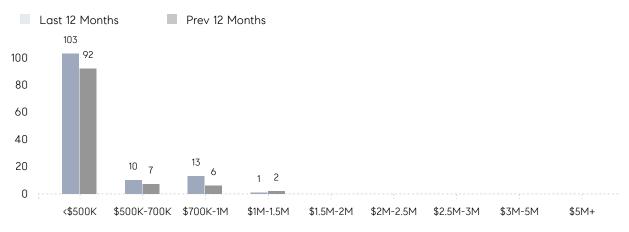
Guttenberg

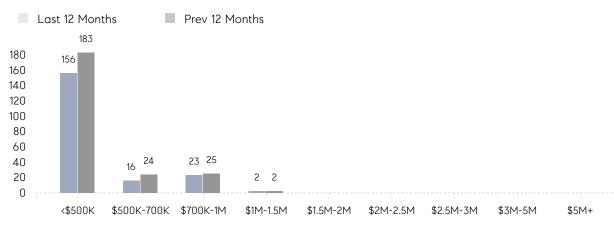
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Listings By Price Range

Compass New Jersey Market Report

Hackensack

JANUARY 2022

UNDER CONTRACT

35 Total

Properties

\$324K Average Price

\$261K Median Price

3% Increase From Jan 2021

15% Increase From Jan 2021 13% Increase From Jan 2021 10%

Properties

34

Total

UNITS SOLD

Increase From Jan 2021 29%

Increase From

Jan 2021

\$387K

Average

Price

19% Increase From Jan 2021

\$315K

Median

Price

Property Statistics

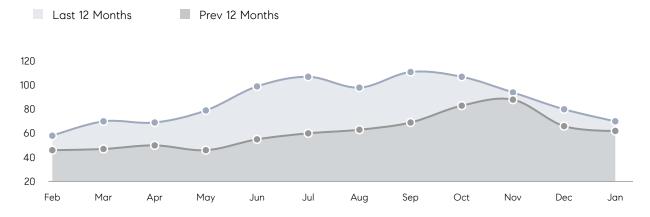
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 51 | -20% |
| | % OF ASKING PRICE | 102% | 96% | |
| | AVERAGE SOLD PRICE | \$387,387 | \$300,906 | 28.7% |
| | # OF CONTRACTS | 35 | 34 | 2.9% |
| | NEW LISTINGS | 21 | 30 | -30% |
| Houses | AVERAGE DOM | 48 | 57 | -16% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$525,056 | \$423,778 | 24% |
| | # OF CONTRACTS | 9 | 11 | -18% |
| | NEW LISTINGS | 4 | 7 | -43% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | 48 | -29% |
| | % OF ASKING PRICE | 102% | 96% | |
| | AVERAGE SOLD PRICE | \$232,509 | \$250,641 | -7% |
| | # OF CONTRACTS | 26 | 23 | 13% |
| | NEW LISTINGS | 17 | 23 | -26% |

Compass New Jersey Monthly Market Insights

Hackensack

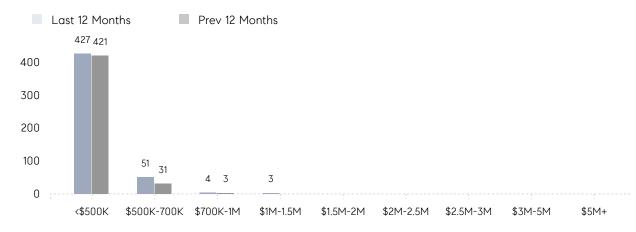
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Hanover

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

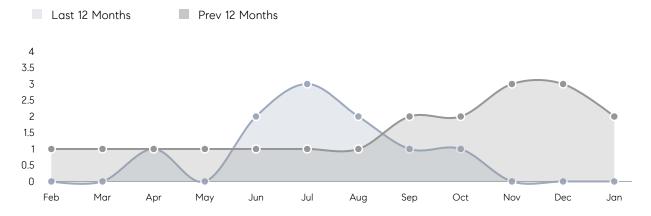
| 0 | - | _ | 0 | - | - |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| 0% | _ | - | 0% | _ | _ |
| Change From |
| Jan 2021 |

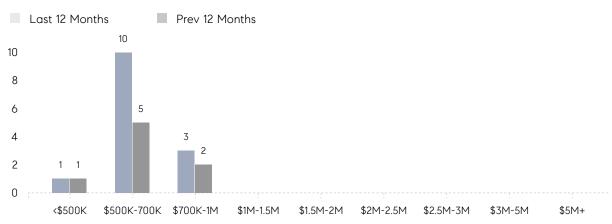
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|----------|----------|----------|
| Overall | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0.0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Hanover

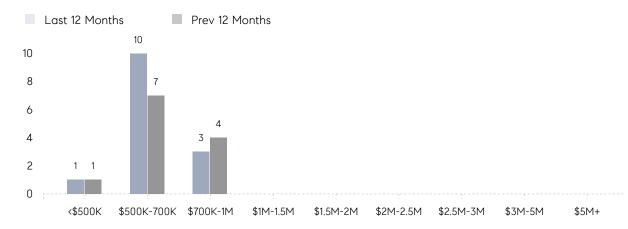
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Harding

JANUARY 2022

UNDER CONTRACT

4 Total Properties \$1.5M Average Price

6%

Jan 2021

\$1.8M Median Price

0% Change From Jan 2021

71% Increase From

Increase From Jan 2021

Properties 125%

9

Total

UNITS SOLD

Increase From Jan 2021

-9% -17% Decrease From Jan 2021

\$1.1M

Average

Price

Decrease From Jan 2021

\$1.2M

Median

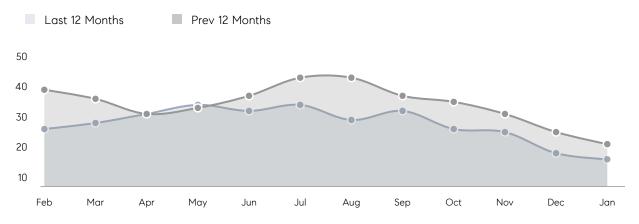
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 49 | 93 | -47% |
| | % OF ASKING PRICE | 96% | 95% | |
| | AVERAGE SOLD PRICE | \$1,188,222 | \$1,306,438 | -9.0% |
| | # OF CONTRACTS | 4 | 4 | 0.0% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Houses | AVERAGE DOM | 49 | 66 | -26% |
| | % OF ASKING PRICE | 97% | 96% | |
| | AVERAGE SOLD PRICE | \$1,271,125 | \$1,570,000 | -19% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 44 | 174 | -75% |
| | % OF ASKING PRICE | 95% | 95% | |
| | AVERAGE SOLD PRICE | \$525,000 | \$515,750 | 2% |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Harding

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Harrington Park

JANUARY 2022

UNDER CONTRACT

6 Total Properties



\$724K Median Price

20% Increase From Jan 2021 3% Increase From Jan 2021 22% Increase From Jan 2021 -20%

Properties

4

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

7% 14%

\$673K

Average

Price

Increase From Jan 2021

\$685K

Median

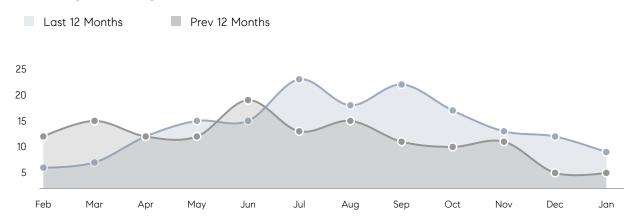
Price

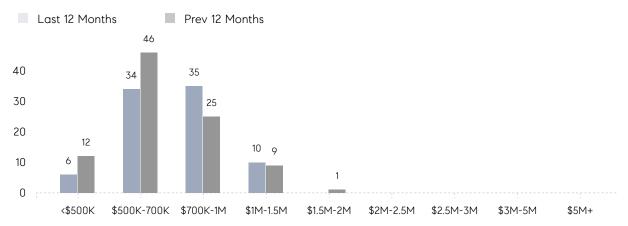
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 105 | 22 | 377% |
| | % OF ASKING PRICE | 97% | 109% | |
| | AVERAGE SOLD PRICE | \$673,750 | \$630,700 | 6.8% |
| | # OF CONTRACTS | 6 | 5 | 20.0% |
| | NEW LISTINGS | 3 | 5 | -40% |
| Houses | AVERAGE DOM | 73 | 22 | 232% |
| | % OF ASKING PRICE | 100% | 109% | |
| | AVERAGE SOLD PRICE | \$678,333 | \$630,700 | 8% |
| | # OF CONTRACTS | 6 | 5 | 20% |
| | NEW LISTINGS | 3 | 5 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 202 | - | - |
| | % OF ASKING PRICE | 86% | - | |
| | AVERAGE SOLD PRICE | \$660,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Harrington Park

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Hasbrouck Heights

JANUARY 2022

UNDER CONTRACT

7 Total Properties



\$499K Median Price

-53%

Jan 2021

5% Decrease From Increase From Jan 2021

-2% Decrease From Jan 2021

0%

Properties

12

Total

UNITS SOLD

Change From Jan 2021

Price 19%

Jan 2021

Increase From

Average

\$547K

22%

\$514K

Median

Price

Increase From Jan 2021

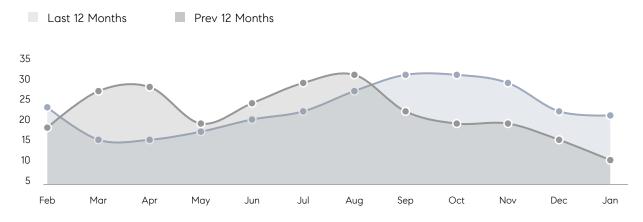
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 31 | 23% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$547,250 | \$460,658 | 18.8% |
| | # OF CONTRACTS | 7 | 15 | -53.3% |
| | NEW LISTINGS | 6 | 10 | -40% |
| Houses | AVERAGE DOM | 38 | 31 | 23% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$547,250 | \$460,658 | 19% |
| | # OF CONTRACTS | 7 | 15 | -53% |
| | NEW LISTINGS | 6 | 9 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| | | | | |

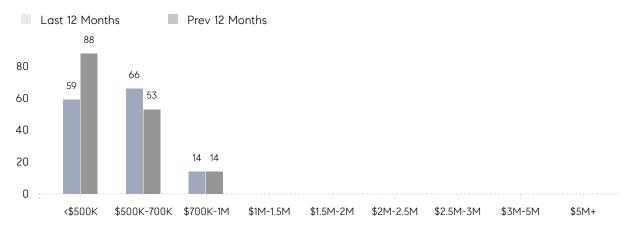
Hasbrouck Heights

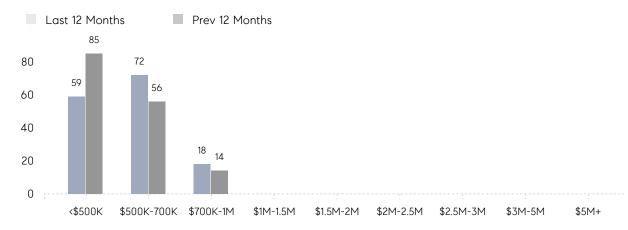
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Haworth

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

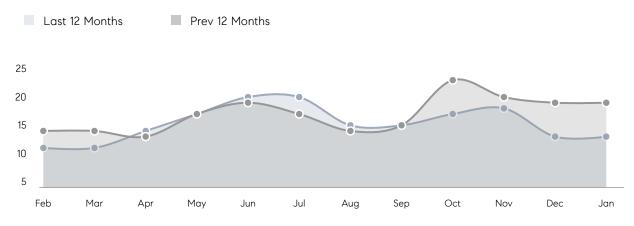
| 2 | \$829K | \$829K | 4 | \$682K | \$696K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -60% | -19% | 11% | -20% | -39% | -43% |
| Decrease From | Decrease From | Increase From | Decrease From | Decrease From | Decrease From |
| Jan 2021 |

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 28 | 92 | -70% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$682,697 | \$1,113,600 | -38.7% |
| | # OF CONTRACTS | 2 | 5 | -60.0% |
| | NEW LISTINGS | 2 | 6 | -67% |
| Houses | AVERAGE DOM | 28 | 92 | -70% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$682,697 | \$1,113,600 | -39% |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 2 | 6 | -67% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Haworth

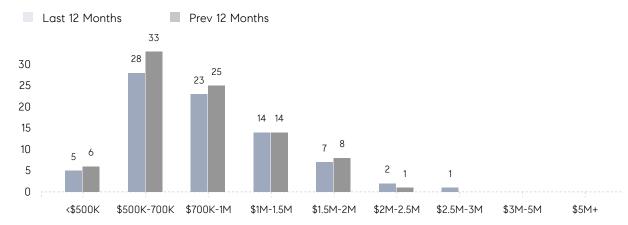
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Hillsborough

JANUARY 2022

UNDER CONTRACT

37 Total

Properties

\$437K Average Price

\$389K Median Price

9%

Increase From Jan 2021

-2% Decrease From Jan 2021

-6% Decrease From Jan 2021

-12%

Properties

UNITS SOLD

29

Total

Decrease From Jan 2021 Jan 2021

28% Increase From

\$487K

Average Price

10%

Increase From Jan 2021

\$520K

Median

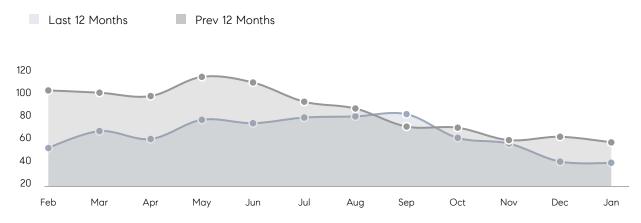
Price

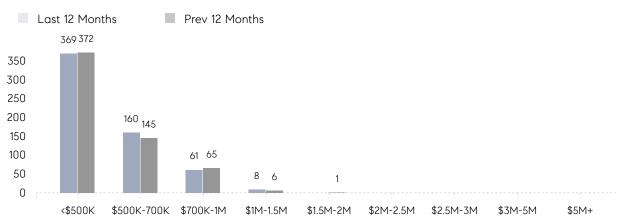
| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|--|
| Overall | AVERAGE DOM | 40 | 33 | 21% | |
| | % OF ASKING PRICE | 102% | 101% | | |
| | AVERAGE SOLD PRICE | \$487,276 | \$441,133 | 10.5% | |
| | # OF CONTRACTS | 37 | 34 | 8.8% | |
| | NEW LISTINGS | 40 | 44 | -9% | |
| Houses | AVERAGE DOM | 37 | 40 | - 7% | |
| | % OF ASKING PRICE | 102% | 100% | | |
| | AVERAGE SOLD PRICE | \$612,559 | \$596,759 | 3% | |
| | # OF CONTRACTS | 17 | 18 | -6% | |
| | NEW LISTINGS | 20 | 30 | -33% | |
| Condo/Co-op/TH | AVERAGE DOM | 44 | 26 | 69% | |
| | % OF ASKING PRICE | 102% | 101% | | |
| | AVERAGE SOLD PRICE | \$309,792 | \$275,781 | 12% | |
| | # OF CONTRACTS | 20 | 16 | 25% | |
| | NEW LISTINGS | 20 | 14 | 43% | |
| | | | | | |

Hillsborough

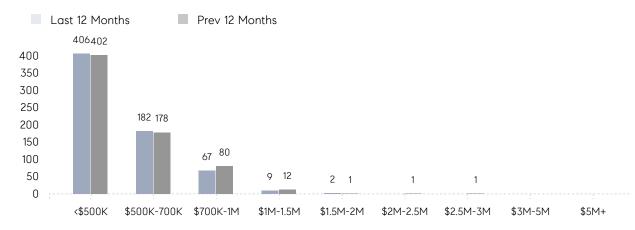
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Hillsdale

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

11

Total

Properties

\$618K \$629K Median Total Average Properties Price Price 8%

-42% Decrease From Jan 2021

7

Increase From Jan 2021

24% Increase From Jan 2021

-15% Decrease From

Jan 2021 Jan 2021

-5% Decrease From Decrease From Jan 2021

Median

Price

\$600K \$615K

Average Price

-6%

Property Statistics

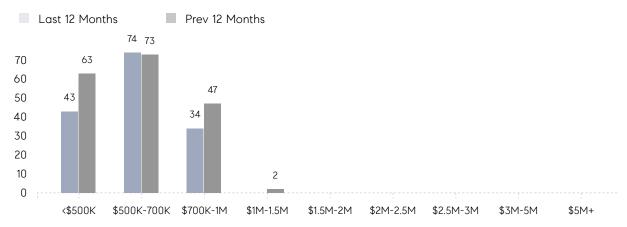
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 34 | 21% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$600,636 | \$642,231 | -6.5% |
| | # OF CONTRACTS | 7 | 12 | -41.7% |
| | NEW LISTINGS | 5 | 6 | -17% |
| Houses | AVERAGE DOM | 44 | 34 | 29% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$626,200 | \$642,231 | -2% |
| | # OF CONTRACTS | 6 | 12 | -50% |
| | NEW LISTINGS | 4 | 4 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 105% | - | |
| | AVERAGE SOLD PRICE | \$345,000 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

Hillsdale

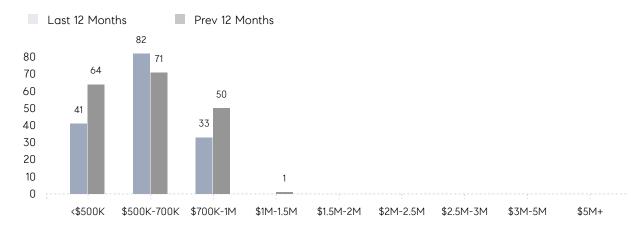
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Ho-Ho-Kus

JANUARY 2022

UNDER CONTRACT

2 Total Properties \$1.7M Average Price

\$1.7M Median Price

-82% Decrease From Jan 2021

38% Increase From Jan 2021

44% Increase From Jan 2021

-33%

Properties

UNITS SOLD

2

Total

Decrease From Jan 2021 Jan 2021

34% Decrease From Increase From Jan 2021

\$1.3M

Median

Price

\$1.3M

Average Price

-19%

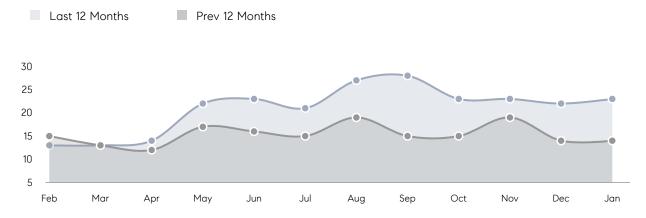
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 27 | 39 | -31% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$1,309,500 | \$1,612,046 | -18.8% |
| | # OF CONTRACTS | 2 | 11 | -81.8% |
| | NEW LISTINGS | 3 | 11 | -73% |
| Houses | AVERAGE DOM | 27 | 39 | -31% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$1,309,500 | \$1,612,046 | -19% |
| | # OF CONTRACTS | 2 | 10 | -80% |
| | NEW LISTINGS | 3 | 11 | -73% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Ho-Ho-Kus

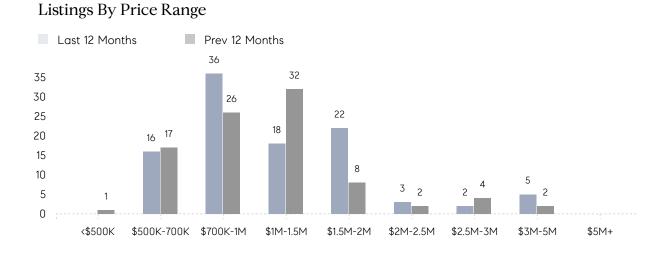
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Hoboken

JANUARY 2022

UNDER CONTRACT

77 Total Properties



\$700K Median Price

-20%

Decrease From Decrease From Jan 2021

-1% -10% Jan 2021

Decrease From Jan 2021

Properties 18%

80

Total

UNITS SOLD

Increase From Jan 2021

31%

Increase From

Jan 2021

\$1.0M

Average Price

> 9% Increase From Jan 2021

\$745K

Median

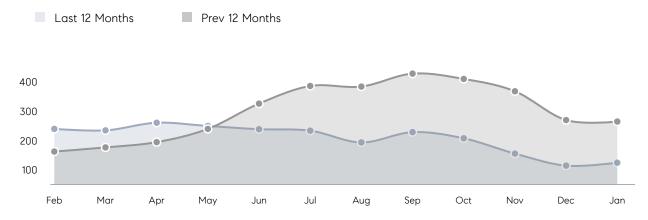
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 41 | 50 | -18% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$1,000,604 | \$762,645 | 31.2% |
| | # OF CONTRACTS | 77 | 96 | -19.8% |
| | NEW LISTINGS | 111 | 156 | -29% |
| Houses | AVERAGE DOM | 32 | 46 | -30% |
| | % OF ASKING PRICE | 99% | 95% | |
| | AVERAGE SOLD PRICE | \$2,472,500 | \$1,506,400 | 64% |
| | # OF CONTRACTS | 2 | 7 | -71% |
| | NEW LISTINGS | 3 | 8 | -62% |
| Condo/Co-op/TH | AVERAGE DOM | 41 | 50 | -18% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$956,001 | \$703,617 | 36% |
| | # OF CONTRACTS | 75 | 89 | -16% |
| | NEW LISTINGS | 108 | 148 | -27% |
| | | | | |

Hoboken

JANUARY 2022

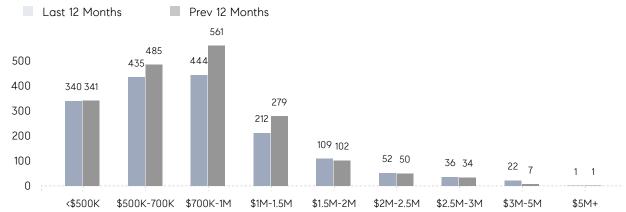
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Jersey City

JANUARY 2022

UNDER CONTRACT

179 Total Properties \$658K Average Price

Median Price

\$565K

-10% Decrease From Jan 2021

2% Increase From Jan 2021 -1% Change From Jan 2021 Properties

141

Total

UNITS SOLD

2% Increase From Jan 2021 5%

\$659K

Increase From

Jan 2021

Average

Price

-5% Decrease From Jan 2021

\$560K

Median

Price

Property Statistics

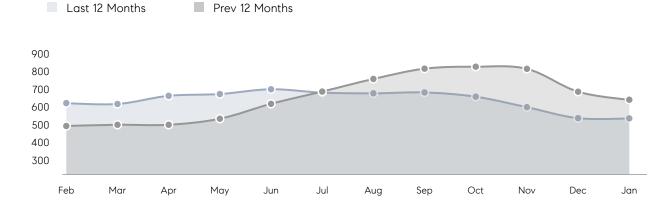
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 49 | -20% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$659,989 | \$627,007 | 5.3% |
| | # OF CONTRACTS | 179 | 199 | -10.1% |
| | NEW LISTINGS | 316 | 322 | -2% |
| Houses | AVERAGE DOM | 38 | 41 | -7% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$675,304 | \$725,035 | -7% |
| | # OF CONTRACTS | 26 | 35 | -26% |
| | NEW LISTINGS | 33 | 34 | -3% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 51 | -24% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$656,431 | \$599,672 | 9% |
| | # OF CONTRACTS | 153 | 164 | -7% |
| | NEW LISTINGS | 283 | 288 | -2% |
| | | | | |

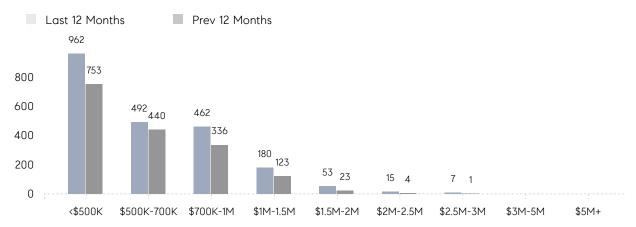
Compass New Jersey Monthly Market Insights

Jersey City

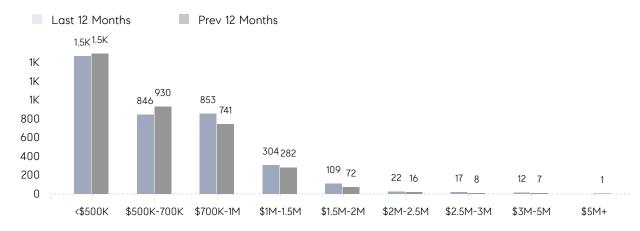
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Kearny

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$378K Median Price

0% Change From

Jan 2021

8% Increase From Jan 2021

17% Increase From Jan 2021 Properties

3

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

27%

\$517K

Average

Price

15% Increase From Jan 2021

\$517K

Median

Price

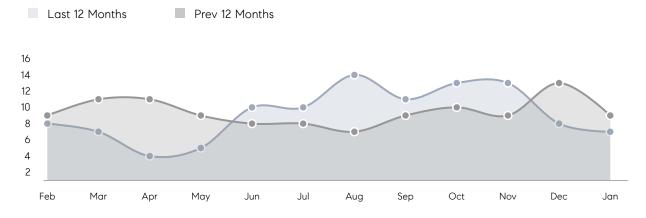
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 58 | -29% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$517,500 | \$407,500 | 27.0% |
| | # OF CONTRACTS | 4 | 4 | 0.0% |
| | NEW LISTINGS | 5 | 2 | 150% |
| Houses | AVERAGE DOM | 41 | 71 | -42% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$517,500 | \$427,875 | 21% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 5 | 1 | 400% |
| Condo/Co-op/TH | AVERAGE DOM | - | 6 | - |
| | % OF ASKING PRICE | - | 102% | |
| | AVERAGE SOLD PRICE | - | \$326,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

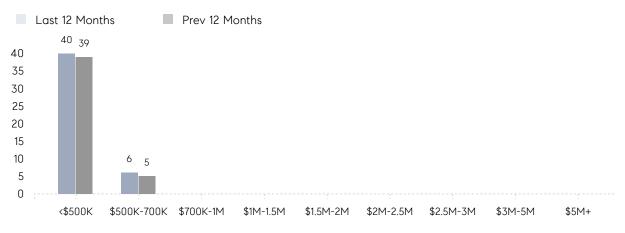
Kearny

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Leonia

JANUARY 2022

UNDER CONTRACT

7 Total Properties



\$429K Median Price

75% Increase From

Jan 2021

9% m Increase From Jan 2021 -17% Decrease From Jan 2021 18%

Properties

UNITS SOLD

13

Total

Increase From Jan 2021 -7% -8%

\$522K

Decrease From

Average

Jan 2021

Price

Decrease From Jan 2021

\$550K

Median

Price

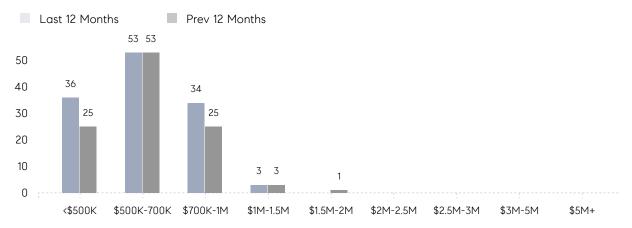
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 64 | 48 | 33% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$522,615 | \$561,955 | -7.0% |
| | # OF CONTRACTS | 7 | 4 | 75.0% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Houses | AVERAGE DOM | 70 | 53 | 32% |
| | % OF ASKING PRICE | 98% | 95% | |
| | AVERAGE SOLD PRICE | \$617,778 | \$701,929 | -12% |
| | # OF CONTRACTS | 4 | 3 | 33% |
| | NEW LISTINGS | 3 | 5 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 50 | 40 | 25% |
| | % OF ASKING PRICE | 99% | 90% | |
| | AVERAGE SOLD PRICE | \$308,500 | \$317,000 | -3% |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 1 | 1 | 0% |

Leonia

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Little Ferry

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

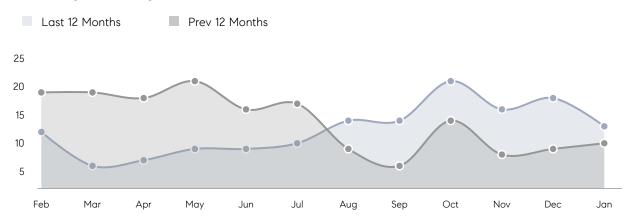
| 7 | \$475K | \$499K | 7 | \$415K | \$410K |
|---------------|--------------------|---------------|---------------|--------------------|-------------|
| Total | ^{Average} | Median | Total | ^{Average} | Median |
| Properties | Price | Price | Properties | Price | Price |
| -22% | 17% | 28% | -12% | -11% | 1% |
| Decrease From | Increase From | Increase From | Decrease From | Decrease From | Change From |
| Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 |

| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|--|
| Overall | AVERAGE DOM | 31 | 33 | -6% | |
| | % OF ASKING PRICE | 101% | 100% | | |
| | AVERAGE SOLD PRICE | \$415,714 | \$469,189 | -11.4% | |
| | # OF CONTRACTS | 7 | 9 | -22.2% | |
| | NEW LISTINGS | 3 | 9 | -67% | |
| Houses | AVERAGE DOM | 24 | 40 | -40% | |
| | % OF ASKING PRICE | 101% | 101% | | |
| | AVERAGE SOLD PRICE | \$444,167 | \$549,336 | -19% | |
| | # OF CONTRACTS | 5 | 8 | -37% | |
| | NEW LISTINGS | 0 | 7 | 0% | |
| Condo/Co-op/TH | AVERAGE DOM | 77 | 13 | 492% | |
| | % OF ASKING PRICE | 98% | 97% | | |
| | AVERAGE SOLD PRICE | \$245,000 | \$228,750 | 7% | |
| | # OF CONTRACTS | 2 | 1 | 100% | |
| | NEW LISTINGS | 3 | 2 | 50% | |
| | | | | | |

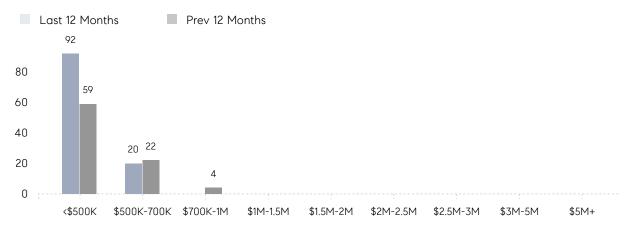
Little Ferry

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Livingston

JANUARY 2022

UNDER CONTRACT

28

\$940K \$829K Average Price

Median Price

-15% Decrease From Jan 2021

11% Increase From Jan 2021

14% Increase From Jan 2021

10%

Properties

22

Total

UNITS SOLD

Increase From Jan 2021

20% 11% Increase From

\$851K

Average

Jan 2021

Price

Increase From Jan 2021

\$687K

Median

Price

Property Statistics

Jan 2022 Jan 2021 % Change Overall AVERAGE DOM 22 34 -35% % OF ASKING PRICE 102% 98% AVERAGE SOLD PRICE \$851,773 \$708,150 20.3% **# OF CONTRACTS** -15.2% 28 33 NEW LISTINGS 35 40 -12% Houses AVERAGE DOM 22 32 -31% % OF ASKING PRICE 102% 98% AVERAGE SOLD PRICE \$865,550 \$722,500 20% # OF CONTRACTS 25 30 -17% NEW LISTINGS 29 35 -17% Condo/Co-op/TH AVERAGE DOM 19 49 -61% % OF ASKING PRICE 99% 98% AVERAGE SOLD PRICE \$714,000 \$579,000 23% **# OF CONTRACTS** 3 3 0% NEW LISTINGS 6 5 20%

141

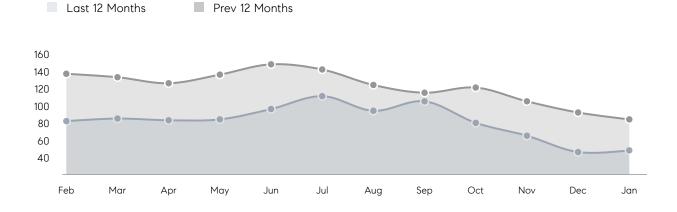
Total Properties

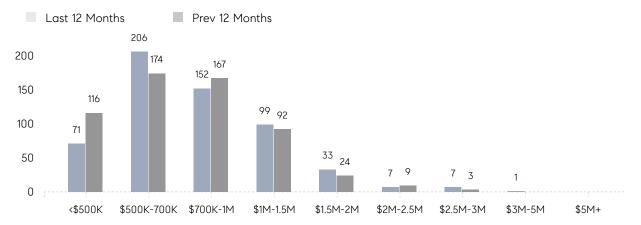


Livingston

JANUARY 2022

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Lodi

JANUARY 2022

UNDER CONTRACT

6 Total Properties \$414K Average Price

\$399K Median Price

-54% Decrease From Jan 2021

14% Increase From Jan 2021 18% Increase From Jan 2021 -**3**6%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

34% Increase From Jan 2021

Median

Price

\$423K \$461K

Average

26%

Price

Property Statistics

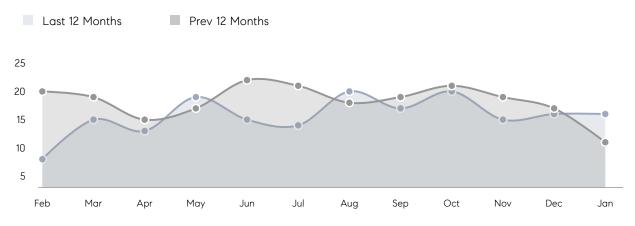
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 56 | -37% |
| | % OF ASKING PRICE | 104% | 97% | |
| | AVERAGE SOLD PRICE | \$423,571 | \$336,264 | 26.0% |
| | # OF CONTRACTS | 6 | 13 | -53.8% |
| | NEW LISTINGS | 5 | 6 | -17% |
| Houses | AVERAGE DOM | 41 | 63 | -35% |
| | % OF ASKING PRICE | 104% | 96% | |
| | AVERAGE SOLD PRICE | \$488,000 | \$371,800 | 31% |
| | # OF CONTRACTS | 6 | 7 | -14% |
| | NEW LISTINGS | 3 | 5 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 50 | -62% |
| | % OF ASKING PRICE | 104% | 97% | |
| | AVERAGE SOLD PRICE | \$262,500 | \$306,650 | -14% |
| | # OF CONTRACTS | 0 | 6 | 0% |
| | NEW LISTINGS | 2 | 1 | 100% |

operties

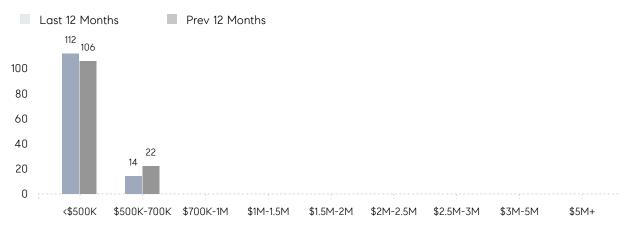
Lodi

JANUARY 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Long Hill

JANUARY 2022

UNDER CONTRACT

7 Total Properties \$692K \$635K Average Price

Median Price

-12% Decrease From Increase From Jan 2021

9% Jan 2021

5% Increase From Jan 2021

80% Increase From

Properties

9

Total

UNITS SOLD

\$627K

Average

Price

0%

Change From Jan 2021 Jan 2021

-4% Decrease From Jan 2021

\$600K

Median

Price

Property Statistics

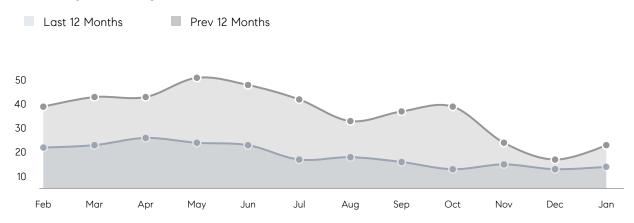
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 25 | 28% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$627,333 | \$629,000 | -0.3% |
| | # OF CONTRACTS | 7 | 8 | -12.5% |
| | NEW LISTINGS | 9 | 15 | -40% |
| Houses | AVERAGE DOM | 27 | 25 | 8% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$663,375 | \$629,000 | 5% |
| | # OF CONTRACTS | 6 | 7 | -14% |
| | NEW LISTINGS | 8 | 13 | -38% |
| Condo/Co-op/TH | AVERAGE DOM | 74 | - | - |
| | % OF ASKING PRICE | 97% | - | |
| | AVERAGE SOLD PRICE | \$339,000 | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

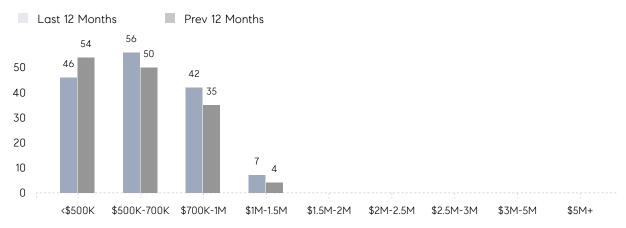
Compass New Jersey Monthly Market Insights

Long Hill

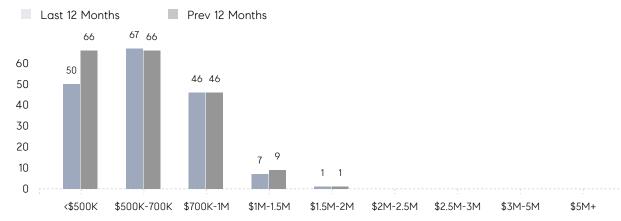
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Lyndhurst

JANUARY 2022

UNDER CONTRACT

12

Total Properties \$408K \$324K Average Price

-3%

Jan 2021

Median Price

33%

Increase From Jan 2021

-23% Decrease From Decrease From Jan 2021

8% Increase From

UNITS SOLD

14

Total

Properties

Jan 2021 Jan 2021

6% Increase From Increase From Jan 2021

\$422K

Median

Price

\$417K

Average Price

5%

Property Statistics

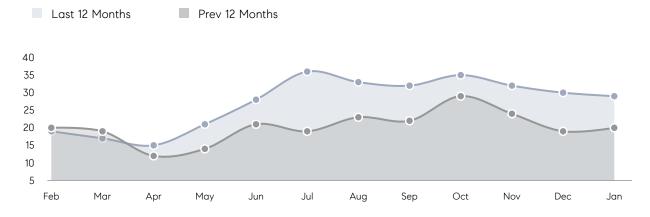
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 46 | -9% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$417,406 | \$395,692 | 5.5% |
| | # OF CONTRACTS | 12 | 9 | 33.3% |
| | NEW LISTINGS | 10 | 8 | 25% |
| Houses | AVERAGE DOM | 42 | 43 | -2% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$452,153 | \$417,000 | 8% |
| | # OF CONTRACTS | 7 | 9 | -22% |
| | NEW LISTINGS | 10 | 5 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 40 | 66 | -39% |
| | % OF ASKING PRICE | 106% | 93% | |
| | AVERAGE SOLD PRICE | \$290,000 | \$278,500 | 4% |
| | # OF CONTRACTS | 5 | 0 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |
| | | | | |

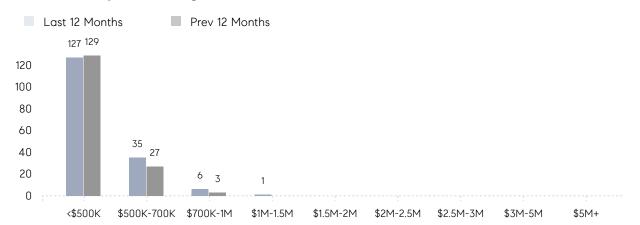
Compass New Jersey Monthly Market Insights

Lyndhurst

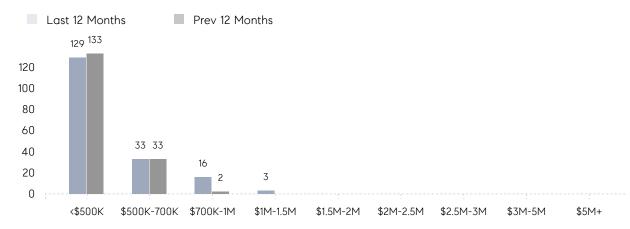
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Madison

JANUARY 2022

UNDER CONTRACT

14 Total Properties



\$716K Median Price

27%

Increase From Jan 2021

-18% Decrease From Jan 2021

-45% Decrease From Jan 2021

-11%

Properties

8

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

-37% Decrease From Decrease From

\$916K

Average Price

-4%

Jan 2021

\$601K

Median

Price

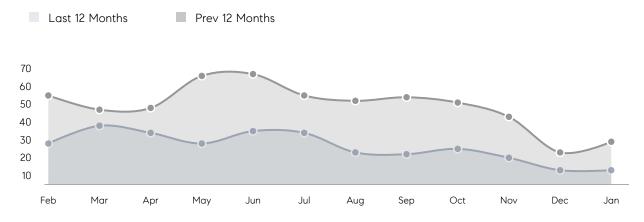
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 29 | 46 | -37% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$916,863 | \$956,358 | -4.1% |
| | # OF CONTRACTS | 14 | 11 | 27.3% |
| | NEW LISTINGS | 18 | 19 | -5% |
| Houses | AVERAGE DOM | 31 | 46 | -33% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$961,843 | \$1,020,778 | -6% |
| | # OF CONTRACTS | 12 | 10 | 20% |
| | NEW LISTINGS | 13 | 16 | -19% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | 40 | -60% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$602,000 | \$441,000 | 37% |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 5 | 3 | 67% |

Madison

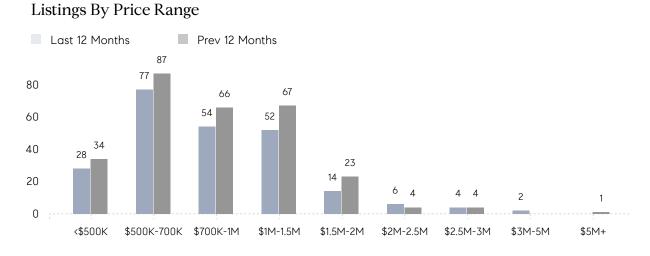
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Compass New Jersey Market Report

Mahwah

JANUARY 2022

UNDER CONTRACT

30 Total Properties



\$402K Median Price

20%

15% Increase From Jan 2021

9% Increase From Jan 2021

Increase From Jan 2021

Properties -30%

32

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

41% Increase From

\$727K

Average Price

> 57% Increase From Jan 2021

\$565K

Median

Price

Property Statistics

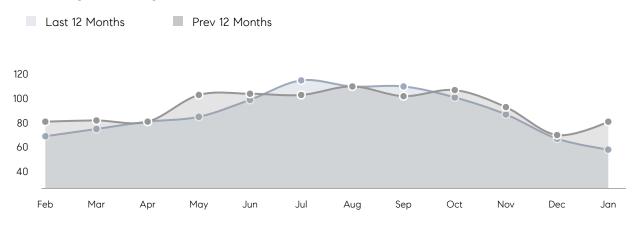
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 55 | 54 | 2% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$727,059 | \$515,857 | 40.9% |
| | # OF CONTRACTS | 30 | 25 | 20.0% |
| | NEW LISTINGS | 21 | 39 | -46% |
| Houses | AVERAGE DOM | 71 | 87 | -18% |
| | % OF ASKING PRICE | 99% | 94% | |
| | AVERAGE SOLD PRICE | \$1,102,286 | \$796,641 | 38% |
| | # OF CONTRACTS | 8 | 11 | -27% |
| | NEW LISTINGS | 7 | 18 | -61% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 35 | 23% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$435,217 | \$351,259 | 24% |
| | # OF CONTRACTS | 22 | 14 | 57% |
| | NEW LISTINGS | 14 | 21 | -33% |

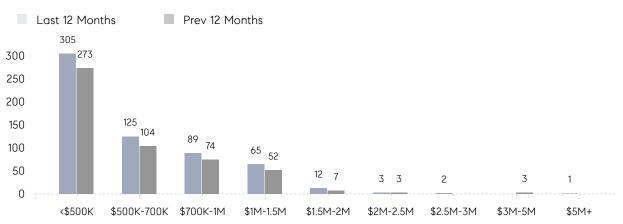
Compass New Jersey Monthly Market Insights

Mahwah

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Mantoloking

JANUARY 2022

UNDER CONTRACT

5 Total Properties



\$1.4M Median Price

-37%

Jan 2021

-46% Decrease From Decrease From

Jan 2021

-7% Decrease From Jan 2021

-83%

1

Total

Properties

Decrease From Jan 2021

UNITS SOLD

58%

Jan 2021

Average

Price

\$2.5M

31% Increase From

Increase From Jan 2021

\$2.5M

Median

Price

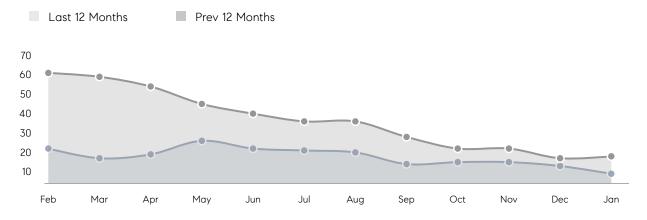
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 59 | 96 | -39% |
| | % OF ASKING PRICE | 96% | 100% | |
| | AVERAGE SOLD PRICE | \$2,500,000 | \$1,580,000 | 58.2% |
| | # OF CONTRACTS | 5 | 8 | -37.5% |
| | NEW LISTINGS | 6 | 13 | -54% |
| Houses | AVERAGE DOM | 59 | 118 | -50% |
| | % OF ASKING PRICE | 96% | 102% | |
| | AVERAGE SOLD PRICE | \$2,500,000 | \$2,075,000 | 20% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 5 | 12 | -58% |
| Condo/Co-op/TH | AVERAGE DOM | - | 52 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$590,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

Mantoloking

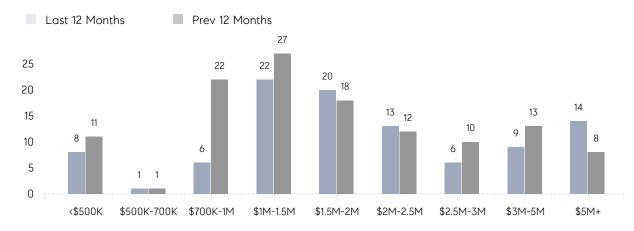
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Maplewood

JANUARY 2022

UNDER CONTRACT

21 Total Properties

\$750K \$689K Average Price

-19% Decrease From Jan 2021

12% Increase From Jan 2021

30% Increase From Jan 2021

Median

Price

Total Properties

12

-54% Decrease From Jan 2021

Decrease From

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 51 | 31 | 65% |
| | % OF ASKING PRICE | 105% | 107% | |
| | AVERAGE SOLD PRICE | \$653,708 | \$788,562 | -17.1% |
| | # OF CONTRACTS | 21 | 26 | -19.2% |
| | NEW LISTINGS | 26 | 28 | -7% |
| Houses | AVERAGE DOM | 19 | 30 | -37% |
| | % OF ASKING PRICE | 108% | 108% | |
| | AVERAGE SOLD PRICE | \$743,750 | \$835,942 | -11% |
| | # OF CONTRACTS | 17 | 25 | -32% |
| | NEW LISTINGS | 23 | 26 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | 113 | 41 | 176% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$473,625 | \$220,000 | 115% |
| | # OF CONTRACTS | 4 | 1 | 300% |
| | NEW LISTINGS | 3 | 2 | 50% |

UNITS SOLD

\$653K \$530K Average

Price

-17%

Jan 2021

Median Price

-26%

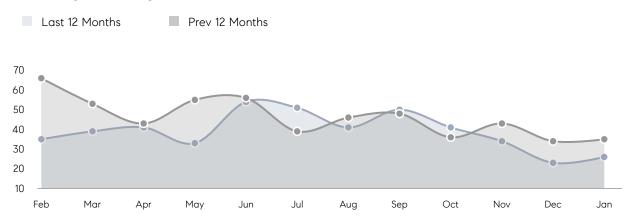
Decrease From Jan 2021

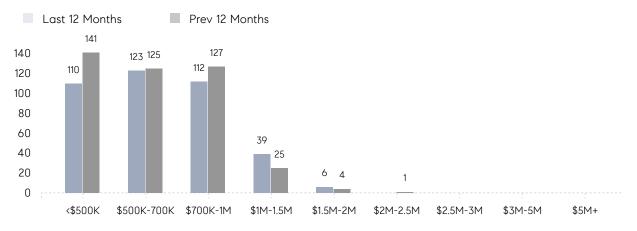
Compass New Jersey Monthly Market Insights

Maplewood

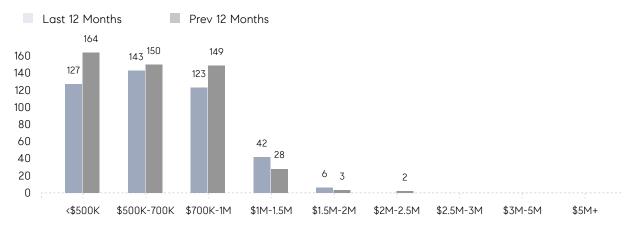
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Maywood

JANUARY 2022

UNDER CONTRACT

2



\$514K Median Price

-78% Jan 2021

1% Decrease From Change From Jan 2021

-9% Decrease From Jan 2021

Properties 40%

7

Total

UNITS SOLD

Increase From Jan 2021

9%

Jan 2021

Increase From

Average Price

\$467K \$411K

-4% Decrease From Jan 2021

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 51 | 27 | 89% |
| | % OF ASKING PRICE | 98% | 105% | |
| | AVERAGE SOLD PRICE | \$467,379 | \$428,800 | 9.0% |
| | # OF CONTRACTS | 2 | 9 | -77.8% |
| | NEW LISTINGS | 3 | 15 | -80% |
| Houses | AVERAGE DOM | 51 | 27 | 89% |
| | % OF ASKING PRICE | 98% | 105% | |
| | AVERAGE SOLD PRICE | \$467,379 | \$428,800 | 9% |
| | # OF CONTRACTS | 2 | 9 | -78% |
| | NEW LISTINGS | 3 | 15 | -80% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Total Properties

157

Compass New Jersey Monthly Market Insights

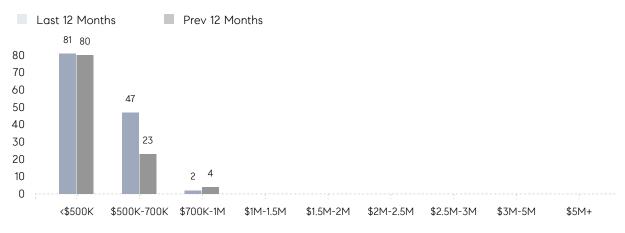
Maywood

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Mendham Borough

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

5 Total Properties

Average Price

4%

Jan 2021

\$626K \$700K

Median

Price

Median Price

-58% Jan 2021

5

Total

Properties

73% Decrease From Increase From Jan 2021

Average

Price

\$889K

78% Increase From Jan 2021

\$774K

-17% Decrease From Jan 2021

22% Increase From

Increase From Jan 2021

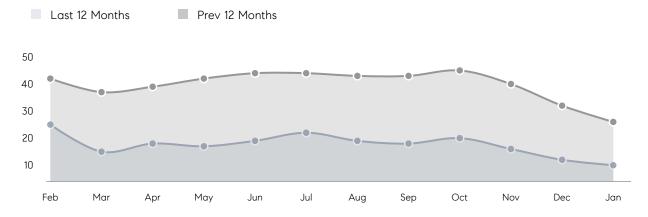
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 25 | 52% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$626,400 | \$605,000 | 3.5% |
| | # OF CONTRACTS | 5 | 12 | -58.3% |
| | NEW LISTINGS | 6 | 6 | 0% |
| Houses | AVERAGE DOM | 37 | 28 | 32% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$608,000 | \$639,000 | -5% |
| | # OF CONTRACTS | 5 | 9 | -44% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 41 | 12 | 242% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$700,000 | \$435,000 | 61% |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| | | | | |

Mendham Borough

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Mendham Township

JANUARY 2022

UNDER CONTRACT

8 Total Properties **\$1.0M** Average Price

\$951K Median Price

-38% Decrease From

Jan 2021

-21% Decrease From Jan 2021 3% Increase From Jan 2021 38%

Properties

11

Total

UNITS SOLD

Increase From Increase Jan 2021 Jan 2021

59% 25% Increase From

\$1.5M

Average

Price

Increase From Jan 2021

\$1.0M

Median

Price

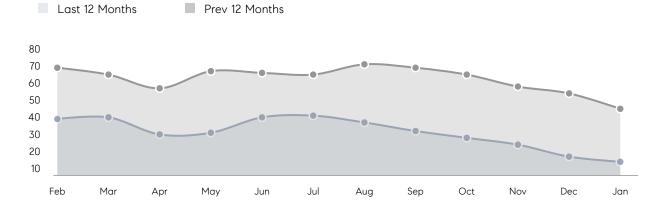
Property Statistics

| | Jan 2022 | Jan 2021 | % Change |
|--------------------|---|---|--|
| AVERAGE DOM | 31 | 59 | -47% |
| % OF ASKING PRICE | 102% | 98% | |
| AVERAGE SOLD PRICE | \$1,516,273 | \$953,313 | 59.1% |
| # OF CONTRACTS | 8 | 13 | -38.5% |
| NEW LISTINGS | 6 | 11 | -45% |
| AVERAGE DOM | 31 | 59 | -47% |
| % OF ASKING PRICE | 102% | 98% | |
| AVERAGE SOLD PRICE | \$1,516,273 | \$953,313 | 59% |
| # OF CONTRACTS | 8 | 13 | -38% |
| NEW LISTINGS | 6 | 11 | -45% |
| AVERAGE DOM | - | - | - |
| % OF ASKING PRICE | - | - | |
| AVERAGE SOLD PRICE | - | - | - |
| # OF CONTRACTS | 0 | 0 | 0% |
| | 0 | 0 | 0% |
| | % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE | AVERAGE DOM31% OF ASKING PRICE102%AVERAGE SOLD PRICE\$1,516,273# OF CONTRACTS8NEW LISTINGS6AVERAGE DOM31% OF ASKING PRICE102%AVERAGE SOLD PRICE\$1,516,273# OF CONTRACTS8NEW LISTINGS6AVERAGE DOM-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-% OF ASKING PRICE-# OF CONTRACTS0 | AVERAGE DOM 31 59 % OF ASKING PRICE 102% 98% AVERAGE SOLD PRICE \$1,516,273 \$953,313 # OF CONTRACTS 8 13 NEW LISTINGS 6 11 AVERAGE DOM 31 59 % OF ASKING PRICE 102% 98% AVERAGE SOLD PRICE 102% 98% AVERAGE SOLD PRICE 102% 98% AVERAGE SOLD PRICE \$1,516,273 \$953,313 # OF CONTRACTS 8 13 NEW LISTINGS 6 11 AVERAGE DOM - - % OF ASKING PRICE 6 11 AVERAGE DOM - - % OF ASKING PRICE - - % OF ASKING PRICE - - AVERAGE SOLD PRICE - - # OF CONTRACTS 0 0 |

Mendham Township

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Metuchen Borough

JANUARY 2022

UNDER CONTRACT

1 Total Properties **\$749**K Average Price

\$749K Median Price

-67% Decrease From Jan 2021

63% 46% Increase From Jan 2021

Increase From Jan 2021

0%

Properties

3

Total

UNITS SOLD

Change From Jan 2021

22%

Increase From

Jan 2021

\$578K

Average

Price

18% Increase From Jan 2021

\$560K

Median

Price

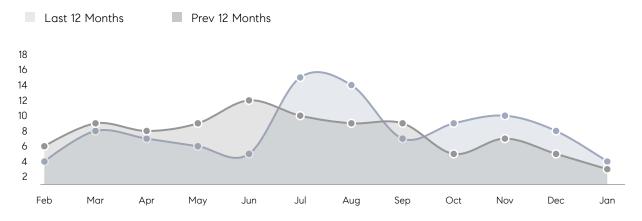
Property Statistics

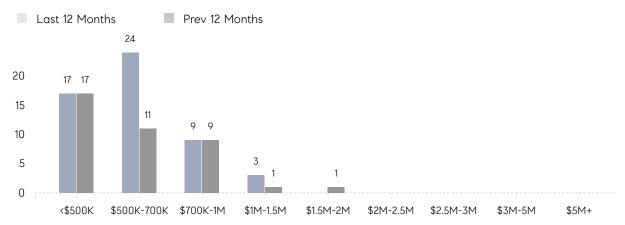
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 52 | -38% |
| | % OF ASKING PRICE | 107% | 99% | |
| | AVERAGE SOLD PRICE | \$578,300 | \$473,667 | 22.1% |
| | # OF CONTRACTS | 1 | 3 | -66.7% |
| | NEW LISTINGS | 1 | 3 | -67% |
| Houses | AVERAGE DOM | 32 | 63 | -49% |
| | % OF ASKING PRICE | 107% | 98% | |
| | AVERAGE SOLD PRICE | \$578,300 | \$685,000 | -16% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 46 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$368,000 | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

Metuchen Borough

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Midland Park

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$529K Median Price

50% Increase From

Jan 2021

29% Increase From Jan 2021 8% Increase From Jan 2021 0%

Properties

8

Total

UNITS SOLD

Change From Jan 2021 18%

Increase From

Jan 2021

\$614K

Average

Price

12% Increase From Jan 2021

\$601K

Median

Price

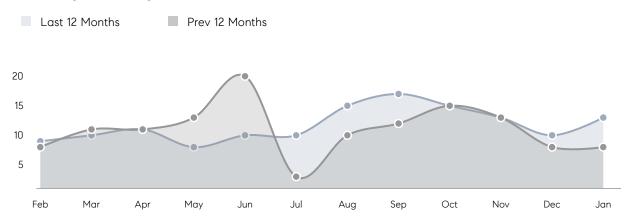
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 26 | 69% |
| | % OF ASKING PRICE | 102% | 104% | |
| | AVERAGE SOLD PRICE | \$614,313 | \$522,125 | 17.7% |
| | # OF CONTRACTS | 3 | 2 | 50.0% |
| | NEW LISTINGS | 5 | 3 | 67% |
| Houses | AVERAGE DOM | 44 | 26 | 69% |
| | % OF ASKING PRICE | 102% | 104% | |
| | AVERAGE SOLD PRICE | \$614,313 | \$522,125 | 18% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 5 | 3 | 67% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

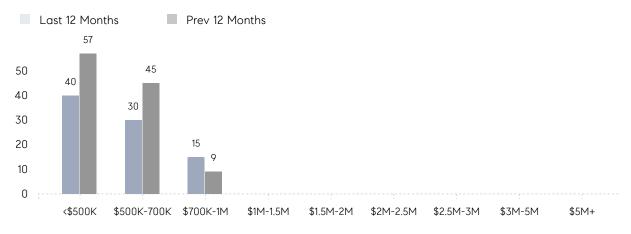
Midland Park

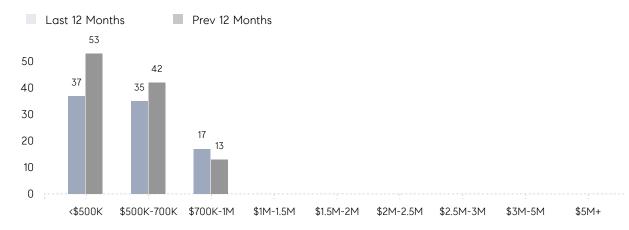
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Millburn

JANUARY 2022

UNDER CONTRACT

9 Total Properties \$1.1M Average Price

13% Increase From Jan 2021 20% Increase From Jan 2021 31% Increase From Jan 2021

\$888K

Median

Price

om

67%

UNITS SOLD

10

Total

Properties

Increase From Increase Jan 2021 Jan 2021

39% 30%

\$1.0M

Average Price

> Increase From Jan 2021

\$1.0M

Median

Price

Property Statistics

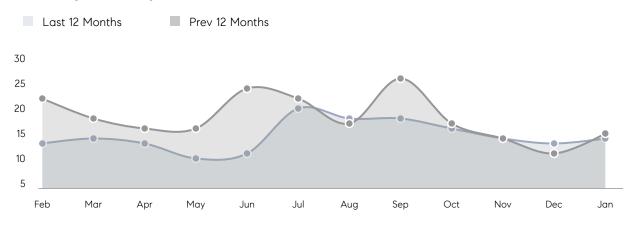
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 26 | -27% |
| | % OF ASKING PRICE | 108% | 106% | |
| | AVERAGE SOLD PRICE | \$1,036,200 | \$744,230 | 39.2% |
| | # OF CONTRACTS | 9 | 8 | 12.5% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Houses | AVERAGE DOM | 19 | 21 | -10% |
| | % OF ASKING PRICE | 108% | 108% | |
| | AVERAGE SOLD PRICE | \$1,036,200 | \$840,576 | 23% |
| | # OF CONTRACTS | 6 | 7 | -14% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | - | 47 | - |
| | % OF ASKING PRICE | - | 94% | |
| | AVERAGE SOLD PRICE | - | \$262,500 | - |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 1 | 3 | -67% |

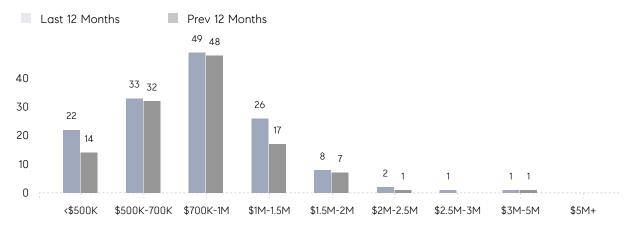
Compass New Jersey Monthly Market Insights

Millburn

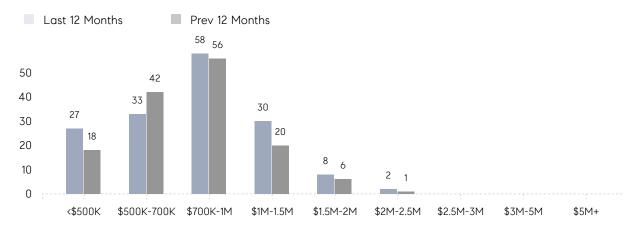
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Montclair

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

Jan 2021

Jan 2021

Jan 2021

| 17 ^{Total} Properties | \$785K Average Price | \$625K Median Price | 21 Total Properties | \$808K Average Price | \$765K Median Price |
|--------------------------------------|-----------------------------------|---------------------------|----------------------------------|----------------------------|----------------------------------|
| 10/0 | 12% | 1% | 10/0 | -7% | 8% |
| Decrease From | Increase From | Change From | Decrease From | Decrease From | Increase Fr |

Jan 2021

Property Statistics

Jan 2021 Jan 2021

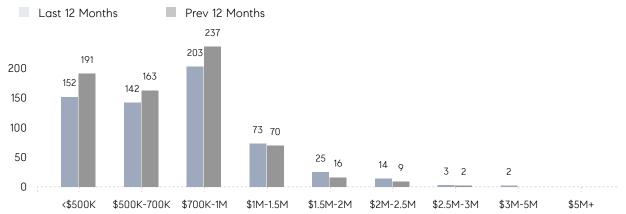
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 36 | 8% |
| | % OF ASKING PRICE | 111% | 112% | |
| | AVERAGE SOLD PRICE | \$808,649 | \$872,170 | -7.3% |
| | # OF CONTRACTS | 17 | 31 | -45.2% |
| | NEW LISTINGS | 24 | 46 | -48% |
| Houses | AVERAGE DOM | 43 | 34 | 26% |
| | % OF ASKING PRICE | 120% | 114% | |
| | AVERAGE SOLD PRICE | \$1,145,968 | \$987,813 | 16% |
| | # OF CONTRACTS | 10 | 21 | -52% |
| | NEW LISTINGS | 13 | 32 | -59% |
| Condo/Co-op/TH | AVERAGE DOM | 35 | 47 | -26% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$358,889 | \$409,600 | -12% |
| | # OF CONTRACTS | 7 | 10 | -30% |
| | NEW LISTINGS | 11 | 14 | -21% |
| | | | | |

Montclair

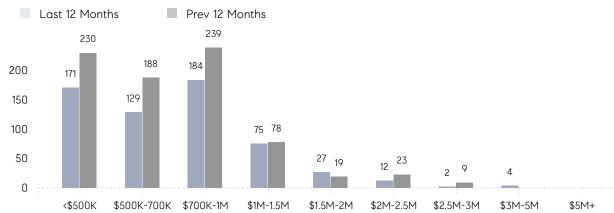
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Montvale

JANUARY 2022

UNDER CONTRACT

6 Total Properties \$870K Average Price

\$995K Median Price

-54%

Decrease From Jan 2021

12% Increase From Jan 2021

25% Increase From Jan 2021

-36%

Properties

UNITS SOLD

9

Total

Decrease From Jan 2021 Jan 2021

34% Increase From Increase From Jan 2021

\$802K \$899K

Average Price

13%

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 54 | 45 | 20% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$802,521 | \$710,714 | 12.9% |
| | # OF CONTRACTS | 6 | 13 | -53.8% |
| | NEW LISTINGS | 11 | 10 | 10% |
| Houses | AVERAGE DOM | 24 | 45 | -47% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$744,000 | \$727,308 | 2% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 6 | 4 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | 91 | 39 | 133% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$875,673 | \$495,000 | 77% |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 5 | 6 | -17% |

Compass New Jersey Monthly Market Insights

Montvale

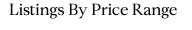
JANUARY 2022

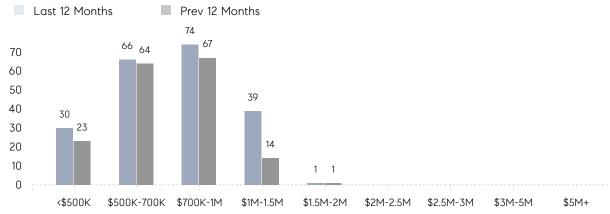
Monthly Inventory





Contracts By Price Range





Montville

JANUARY 2022

UNDER CONTRACT

20Total

Properties

\$666K Average Price

\$595K Median Price

-20%

Jan 2021

-27% Decrease From Decrease From Jan 2021

-5% Decrease From Jan 2021

-17%

UNITS SOLD

15

Total

Properties

Decrease From Jan 2021 Jan 2021

21% Increase From Decrease From Jan 2021

\$669K

Median

Price

\$681K

Average Price

-9%

Property Statistics

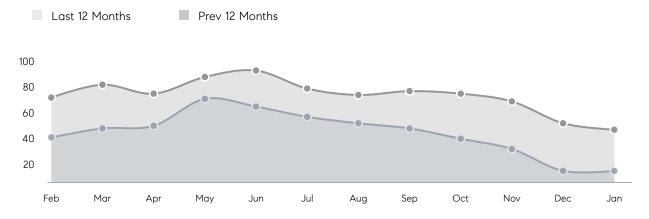
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 47 | -40% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$681,733 | \$749,328 | -9.0% |
| | # OF CONTRACTS | 20 | 25 | -20.0% |
| | NEW LISTINGS | 21 | 25 | -16% |
| Houses | AVERAGE DOM | 32 | 51 | -37% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$723,833 | \$830,421 | -13% |
| | # OF CONTRACTS | 13 | 20 | -35% |
| | NEW LISTINGS | 13 | 19 | -32% |
| Condo/Co-op/TH | AVERAGE DOM | 12 | 32 | -62% |
| | % OF ASKING PRICE | 107% | 99% | |
| | AVERAGE SOLD PRICE | \$513,333 | \$465,500 | 10% |
| | # OF CONTRACTS | 7 | 5 | 40% |
| | NEW LISTINGS | 8 | 6 | 33% |

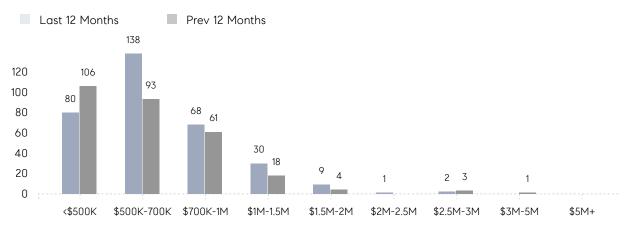
Compass New Jersey Monthly Market Insights

Montville

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Moonachie

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 0 | - | - | 3 | + | \$525K |
|-------------------------|-------------------------|-------------------------|---------------------------|---------------------------|---------------------------|
| Total Properties | Average Price | Median Price | Total Properties | Average Price | Median Price |
| 0% | _ | _ | 50% | 7% | 17% |
| Change From Jan 2021 | Change From Jan 2021 | Change From Jan 2021 | Increase From Jan 2021 | Increase From Jan 2021 | Increase From Jan 2021 |
| JULIE | JULIE | Juli Lolli | SGITEDET | JULIE | SGIT EOET |

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|---|
| Overall | AVERAGE DOM | 20 | 36 | -44% | _ |
| | % OF ASKING PRICE | 97% | 97% | | |
| | AVERAGE SOLD PRICE | \$480,000 | \$447,500 | 7.3% | |
| | # OF CONTRACTS | 0 | 1 | 0.0% | |
| | NEW LISTINGS | 2 | 2 | 0% | |
| Houses | AVERAGE DOM | 20 | 36 | -44% | |
| | % OF ASKING PRICE | 97% | 97% | | |
| | AVERAGE SOLD PRICE | \$480,000 | \$447,500 | 7% | |
| | # OF CONTRACTS | 0 | 1 | 0% | |
| | NEW LISTINGS | 2 | 2 | 0% | |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - | |
| | % OF ASKING PRICE | - | - | | |
| | AVERAGE SOLD PRICE | - | - | - | |
| | # OF CONTRACTS | 0 | 0 | 0% | |
| | NEW LISTINGS | 0 | 0 | 0% | |

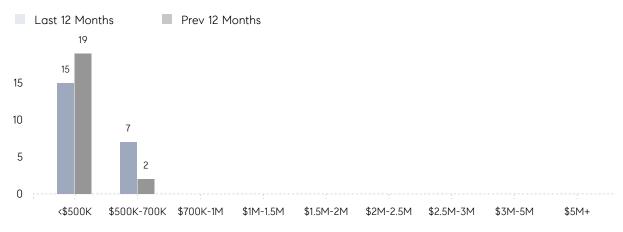
Moonachie

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Morris Township

JANUARY 2022

UNDER CONTRACT

25 Total Properties



\$599K Median Price

-8%

-4%

Jan 2021

-9% Decrease From Decrease From Jan 2021

Decrease From Jan 2021

Properties -7%

25

Total

UNITS SOLD

Decrease From Decrease From Jan 2021 Jan 2021

-6% 4%

\$714K

Average Price

> Increase From Jan 2021

> \$699K

Median

Price

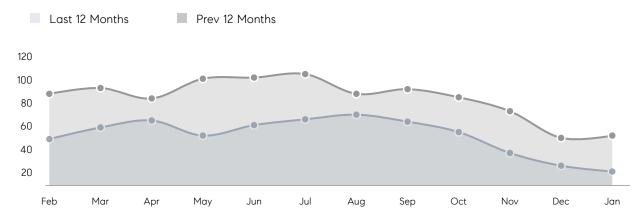
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 40 | -15% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$714,101 | \$762,730 | -6.4% |
| | # OF CONTRACTS | 25 | 26 | -3.8% |
| _ | NEW LISTINGS | 23 | 36 | -36% |
| Houses | AVERAGE DOM | 38 | 42 | -10% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$721,500 | \$816,900 | -12% |
| | # OF CONTRACTS | 17 | 12 | 42% |
| | NEW LISTINGS | 13 | 21 | -38% |
| Condo/Co-op/TH | AVERAGE DOM | 20 | 35 | -43% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$690,671 | \$607,957 | 14% |
| | # OF CONTRACTS | 8 | 14 | -43% |
| | NEW LISTINGS | 10 | 15 | -33% |
| | | | | |

Morris Township

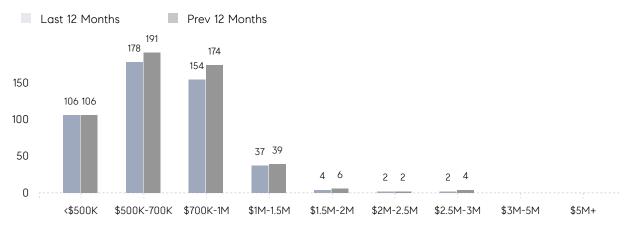
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Morris Plains

JANUARY 2022

UNDER CONTRACT

5 Total Properties \$489K Average Price

\$525K Median Price

-29% Decrease From Increase From Jan 2021

9% Jan 2021

Change From Jan 2021

Properties -40%

3

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

-7% Decrease From Increase From Jan 2021

\$490K

Median

Price

\$491K

Average

Price

9%

Property Statistics

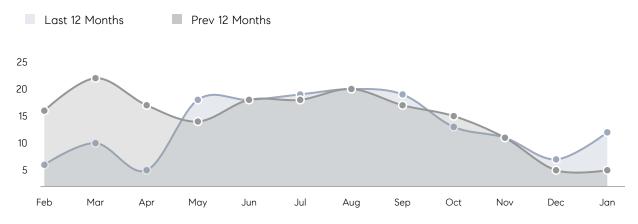
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 66 | 49 | 35% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$491,667 | \$449,780 | 9.3% |
| | # OF CONTRACTS | 5 | 7 | -28.6% |
| | NEW LISTINGS | 13 | 7 | 86% |
| Houses | AVERAGE DOM | 72 | 49 | 47% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$595,000 | \$480,475 | 24% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 7 | 5 | 40% |
| Condo/Co-op/TH | AVERAGE DOM | 55 | 47 | 17% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$285,000 | \$327,000 | -13% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 6 | 2 | 200% |
| | | | | |

Compass New Jersey Monthly Market Insights

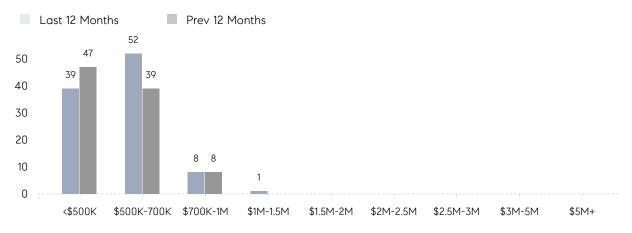
Morris Plains

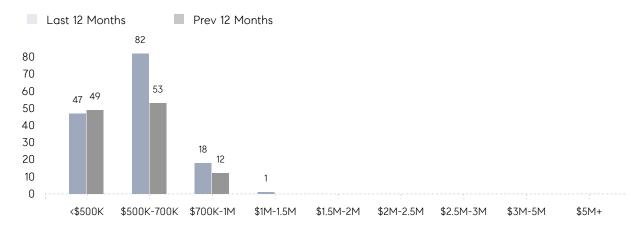
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Morristown

JANUARY 2022

UNDER CONTRACT

20Total



Jan 2021

\$425K Median Price

0%

Properties

Change From Jan 2021

-24% -21% Decrease From Jan 2021

Decrease From

-56%

Properties

UNITS SOLD

11

Total

Decrease From Jan 2021 Jan 2021

61% 69% Increase From

\$782K

Average Price

> Increase From Jan 2021

\$725K

Median

Price

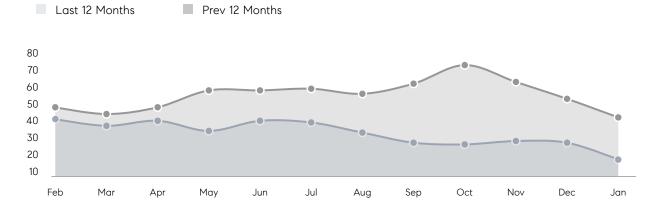
Property Statistics

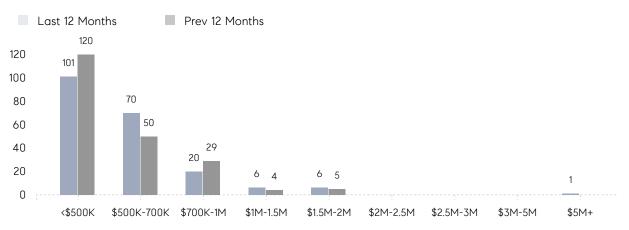
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 62 | -37% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$782,000 | \$484,320 | 61.5% |
| | # OF CONTRACTS | 20 | 20 | 0.0% |
| | NEW LISTINGS | 12 | 20 | -40% |
| Houses | AVERAGE DOM | 39 | 37 | 5% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$946,000 | \$494,500 | 91% |
| | # OF CONTRACTS | 4 | 12 | -67% |
| | NEW LISTINGS | 1 | 10 | -90% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 95 | -59% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$645,333 | \$471,364 | 37% |
| | # OF CONTRACTS | 16 | 8 | 100% |
| | NEW LISTINGS | 11 | 10 | 10% |

Morristown

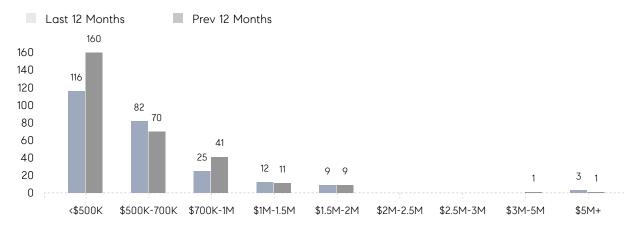
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Mountain Lakes

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$1.0M Median Price

-50%

Decrease From Jan 2021

43% Increase From Jan 2021

44% Increase From Jan 2021

-87%

1

Total

Properties

UNITS SOLD

Decrease From Jan 2021 Jan 2021

74% Increase From

\$1.1M

Average Price

73%

Increase From Jan 2021

\$1.1M

Median

Price

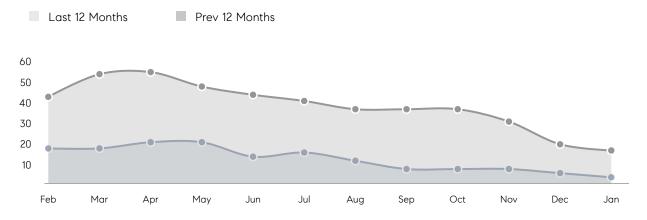
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 32 | -9% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$1,176,000 | \$678,750 | 73.3% |
| | # OF CONTRACTS | 4 | 8 | -50.0% |
| | NEW LISTINGS | 2 | 7 | -71% |
| Houses | AVERAGE DOM | 29 | 26 | 12% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$1,176,000 | \$690,286 | 70% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 75 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$598,000 | - |
| | # OF CONTRACTS | 0 | 4 | 0% |
| | NEW LISTINGS | 0 | 5 | 0% |
| | | | | |

Mountain Lakes

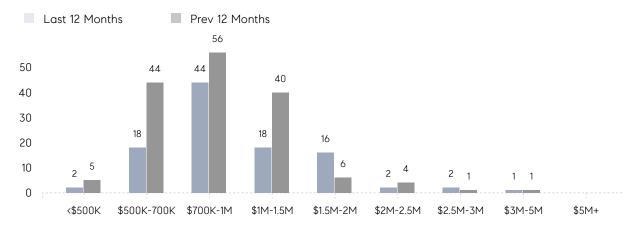
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Mountainside

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 7 | \$854K | \$889K | 5 | \$810K | \$705K |
|---------------|-------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -12% | 1% | _ | -37% | 12% | 10% |
| Decrease From | Change From | Change From | Decrease From | Increase From | Increase From |
| Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 |

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|---|
| Overall | AVERAGE DOM | 30 | 63 | -52% | |
| | % OF ASKING PRICE | 101% | 96% | | |
| | AVERAGE SOLD PRICE | \$810,200 | \$725,313 | 11.7% | |
| | # OF CONTRACTS | 7 | 8 | -12.5% | |
| | NEW LISTINGS | 6 | 6 | 0% | |
| Houses | AVERAGE DOM | 30 | 63 | -52% | |
| | % OF ASKING PRICE | 101% | 96% | | |
| | AVERAGE SOLD PRICE | \$810,200 | \$725,313 | 12% | |
| | # OF CONTRACTS | 7 | 8 | -12% | |
| | NEW LISTINGS | 6 | 6 | 0% | |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - | _ |
| | % OF ASKING PRICE | - | - | | |
| | AVERAGE SOLD PRICE | - | - | - | |
| | # OF CONTRACTS | 0 | 0 | 0% | |
| | NEW LISTINGS | 0 | 0 | 0% | |
| | | | | | |

Mountainside

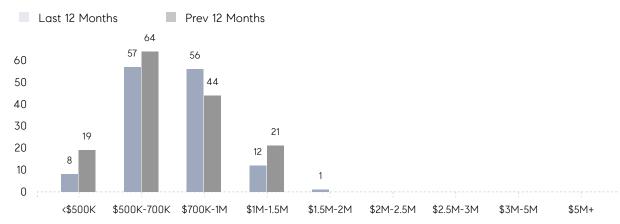
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Newark

JANUARY 2022

UNDER CONTRACT

49 Total Properties



\$329K Median Price

53% Increase From

Jan 2021

20% Increase From Jan 2021 14% Increase From Jan 2021 Total Properties

47

34% Increase From Jan 2021

UNITS SOLD

2%

\$307K

Increase From

Jan 2021

Average

Price

-2% Decrease From Jan 2021

Median

Price

\$295K

Property Statistics

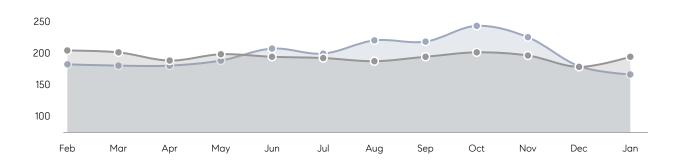
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 67 | 54 | 24% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$307,306 | \$300,195 | 2.4% |
| | # OF CONTRACTS | 49 | 32 | 53.1% |
| | NEW LISTINGS | 64 | 82 | -22% |
| Houses | AVERAGE DOM | 73 | 46 | 59% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$328,294 | \$326,089 | 1% |
| | # OF CONTRACTS | 37 | 24 | 54% |
| | NEW LISTINGS | 55 | 61 | -10% |
| Condo/Co-op/TH | AVERAGE DOM | 55 | 77 | -29% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$262,533 | \$225,389 | 16% |
| | # OF CONTRACTS | 12 | 8 | 50% |
| | NEW LISTINGS | 9 | 21 | -57% |
| | | | | |

Newark

JANUARY 2022

Monthly Inventory

Last 12 Months Prev 12 Months



Contracts By Price Range





New Milford

JANUARY 2022

UNDER CONTRACT

12

Total Properties \$454K \$460K Median Average Price Price

-8%

0% Change From Jan 2021

1% Decrease From Jan 2021 Jan 2021

Change From

Properties

9

Total

UNITS SOLD

-44% Decrease From Jan 2021 Jan 2021

27% Increase From

Average Price

> Increase From Jan 2021

32%

Median

Price

\$604K \$615K

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|------------------|-------------------|-----------|-----------|----------|
| Overall A | VERAGE DOM | 26 | 32 | -19% |
| % | OF ASKING PRICE | 101% | 100% | |
| A | VERAGE SOLD PRICE | \$604,444 | \$477,156 | 26.7% |
| # | OF CONTRACTS | 12 | 12 | 0.0% |
| N | EW LISTINGS | 8 | 9 | -11% |
| Houses A | VERAGE DOM | 26 | 33 | -21% |
| % | OF ASKING PRICE | 101% | 100% | |
| A | VERAGE SOLD PRICE | \$604,444 | \$476,633 | 27% |
| # | OF CONTRACTS | 10 | 12 | -17% |
| N | EW LISTINGS | 7 | 8 | -12% |
| Condo/Co-op/TH A | VERAGE DOM | - | 16 | - |
| % | OF ASKING PRICE | - | 98% | |
| A | VERAGE SOLD PRICE | - | \$485,000 | - |
| # | OF CONTRACTS | 2 | 0 | 0% |
| N | EW LISTINGS | 1 | 1 | 0% |

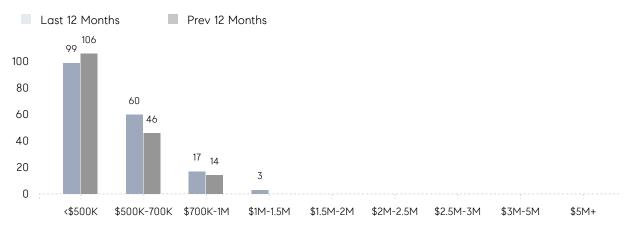
New Milford

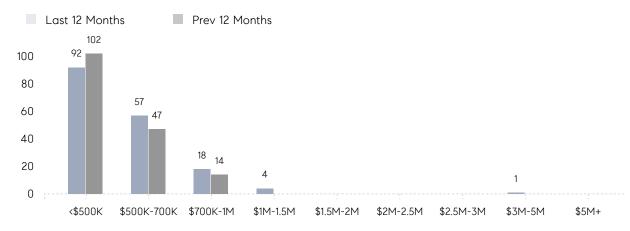
JANUARY 2022

Monthly Inventory



Contracts By Price Range





New Providence

JANUARY 2022

UNDER CONTRACT

11 Total Properties \$816K Average Price

-15% Decrease From Jan 2021

22% Increase From Jan 2021

28% Increase From Jan 2021

\$799K

Median

Price

0%

Properties

12

Total

UNITS SOLD

Change From Jan 2021

2% Increase From

\$645K

Average

Jan 2021

Price

13% Increase From Jan 2021

\$681K

Median

Price

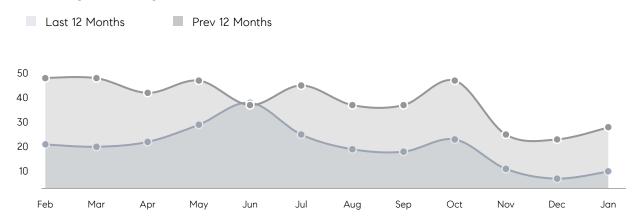
Property Statistics

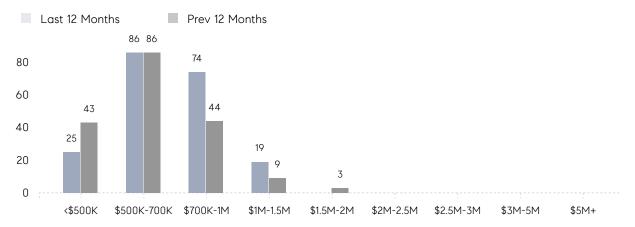
Compass New Jersey Monthly Market Insights

New Providence

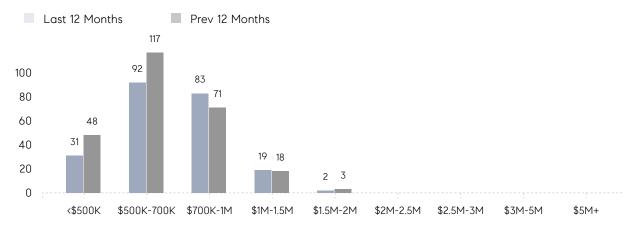
JANUARY 2022

Monthly Inventory





Contracts By Price Range



North Arlington

JANUARY 2022

UNDER CONTRACT

5 Total



-5%

Jan 2021

\$375K Median Price

-64%

Properties

Decrease From Decrease From Jan 2021

-9%

Decrease From Jan 2021

57%

Properties

11

Total

UNITS SOLD

Increase From Jan 2021

14% Increase From

Average

Jan 2021

Price

\$432K \$400K

Median

Price

7% Increase From Jan 2021

Property Statistics

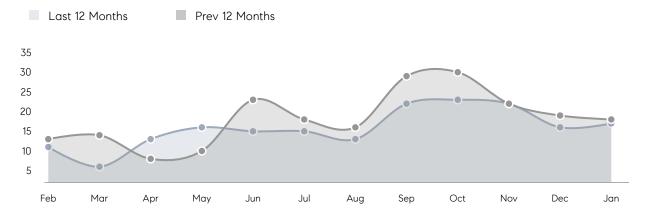
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 26 | 12% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$432,182 | \$379,500 | 13.9% |
| | # OF CONTRACTS | 5 | 14 | -64.3% |
| | NEW LISTINGS | 8 | 13 | -38% |
| Houses | AVERAGE DOM | 30 | 26 | 15% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$464,889 | \$379,500 | 23% |
| | # OF CONTRACTS | 5 | 13 | -62% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 22 | - | - |
| | % OF ASKING PRICE | 99% | - | |
| | AVERAGE SOLD PRICE | \$285,000 | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| | | | | |

Compass New Jersey Monthly Market Insights

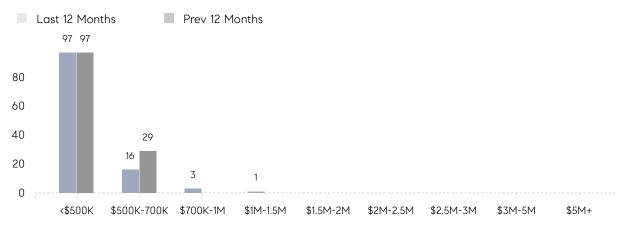
North Arlington

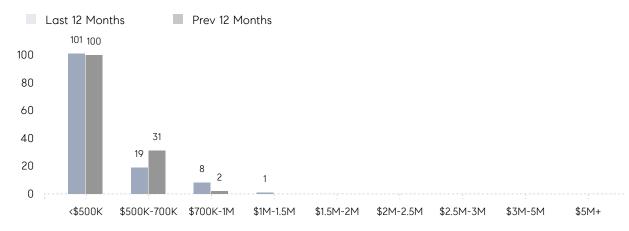
JANUARY 2022

Monthly Inventory



Contracts By Price Range





North Bergen

JANUARY 2022

UNDER CONTRACT

27 Total

Properties

\$404K \$365K Average Price

Median Price

35% Increase From Jan 2021

0% Change From Jan 2021

8% Increase From Jan 2021

Properties 61%

37

Total

UNITS SOLD

Increase From Jan 2021

25%

Increase From

Jan 2021

\$429K

Average

Price

20% Increase From Jan 2021

\$397K

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 50 | 40 | 25% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$429,734 | \$344,419 | 24.8% |
| | # OF CONTRACTS | 27 | 20 | 35.0% |
| | NEW LISTINGS | 45 | 49 | -8% |
| Houses | AVERAGE DOM | 59 | 42 | 40% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$485,364 | \$394,875 | 23% |
| | # OF CONTRACTS | 8 | 7 | 14% |
| | NEW LISTINGS | 17 | 15 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 45 | 39 | 15% |
| | % OF ASKING PRICE | 98% | 96% | |
| | AVERAGE SOLD PRICE | \$400,595 | \$313,369 | 28% |
| | # OF CONTRACTS | 19 | 13 | 46% |
| | NEW LISTINGS | 28 | 34 | -18% |

North Bergen

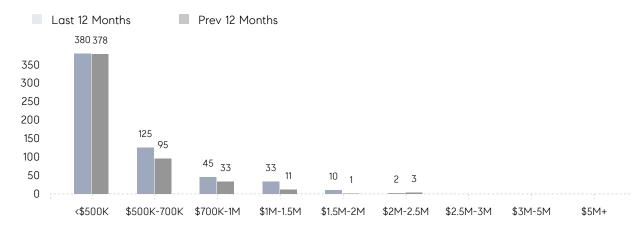
JANUARY 2022

Monthly Inventory





Contracts By Price Range



North Caldwell

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$799K Median Price

-56%

Decrease From Decrease From Jan 2021

-21% Jan 2021 Jan 2021

-19% Decrease From 0%

Properties

8

Total

UNITS SOLD

Change From Jan 2021

28% 18%

\$866K

Increase From

Jan 2021

Average

Price

Increase From Jan 2021

\$775K

Median

Price

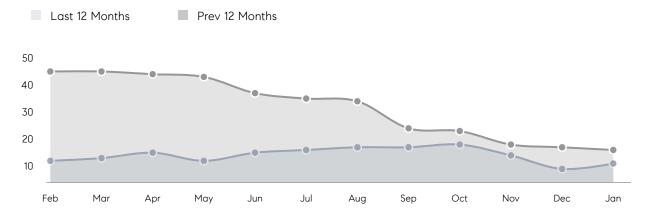
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 40 | -37% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$866,375 | \$677,850 | 27.8% |
| | # OF CONTRACTS | 4 | 9 | -55.6% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Houses | AVERAGE DOM | 27 | 48 | -44% |
| | % OF ASKING PRICE | 105% | 103% | |
| | AVERAGE SOLD PRICE | \$900,167 | \$765,483 | 18% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 10 | 10 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 18 | 17 | 6% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$765,000 | \$414,950 | 84% |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| | | | | |

North Caldwell

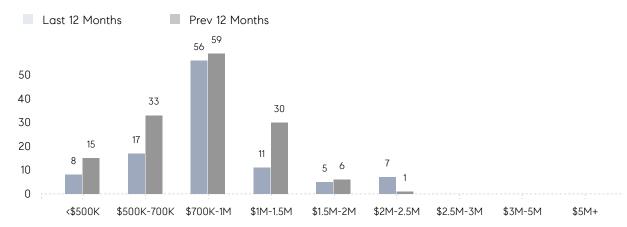
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Northvale

JANUARY 2022

UNDER CONTRACT

5

Total Properties \$462K \$474K Average Price

Price -36%

0% Change From Jan 2021

-27% Decrease From Jan 2021

Median

Decrease From

-37% Decrease From

UNITS SOLD

5

Total

Properties

Jan 2021 Jan 2021

30% Decrease From Increase From Jan 2021

Median

Price

\$600K

\$666K

Average Price

-31%

Property Statistics

Jan 2021

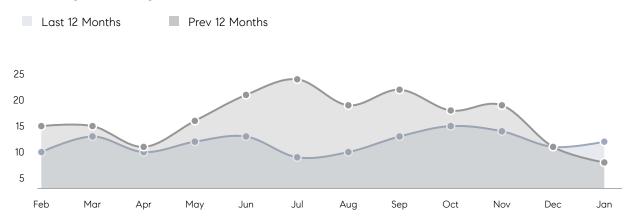
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 16 | 83 | -81% |
| | % OF ASKING PRICE | 102% | 94% | |
| | AVERAGE SOLD PRICE | \$666,000 | \$963,625 | -30.9% |
| | # OF CONTRACTS | 5 | 5 | 0.0% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Houses | AVERAGE DOM | 16 | 83 | -81% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$666,000 | \$1,275,800 | -48% |
| | # OF CONTRACTS | 5 | 4 | 25% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | - | 84 | - |
| | % OF ASKING PRICE | - | 88% | |
| | AVERAGE SOLD PRICE | - | \$443,333 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

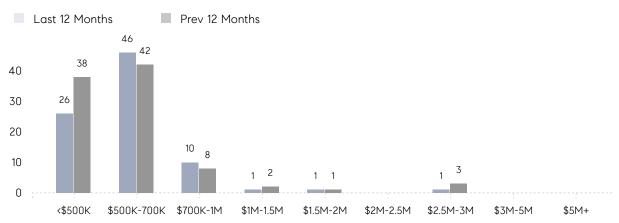
Compass New Jersey Monthly Market Insights

Northvale

JANUARY 2022

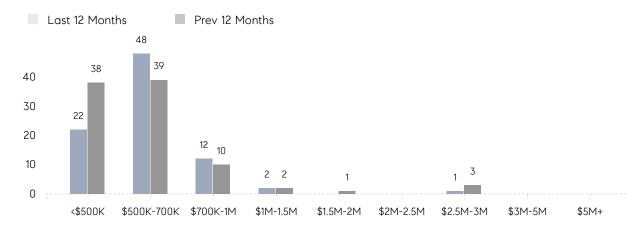
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Norwood

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 3 | \$846K | \$899K | 6 | \$656K | \$592K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -25% | 18% | 63% | -14% | -13% | -12% |
| Decrease From | Increase From | Increase From | Decrease From | Decrease From | Decrease From |
| Jan 2021 |

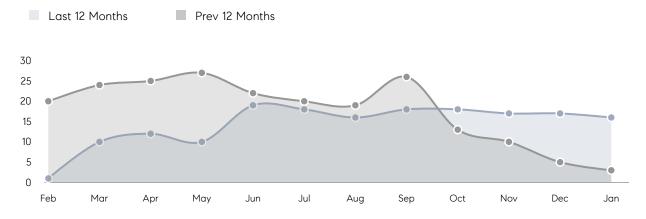
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 51 | -51% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$656,250 | \$750,464 | -12.6% |
| | # OF CONTRACTS | 3 | 4 | -25.0% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Houses | AVERAGE DOM | 26 | 43 | -40% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$720,900 | \$787,208 | -8% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 17 | 97 | -82% |
| | % OF ASKING PRICE | 100% | 95% | |
| | AVERAGE SOLD PRICE | \$333,000 | \$530,000 | -37% |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Norwood

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Nutley

JANUARY 2022

UNDER CONTRACT

35 Total Properties



\$415K Median Price

17% Increase From Jan 2021

0% Change From Jan 2021 -1% Change From Jan 2021 Properties

44

Total

UNITS SOLD

91% Increase From Jan 2021 -11% -14% Decrease From Decrease

Average Price

Jan 2021

\$424K \$417K

Median

Price

Decrease From Jan 2021

Property Statistics

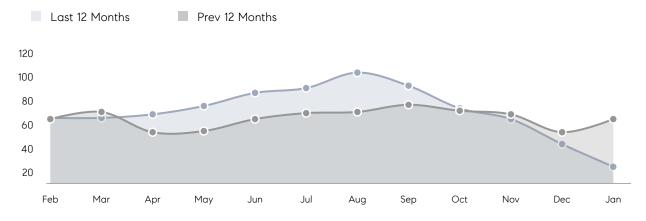
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 45 | 36 | 25% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$424,886 | \$477,063 | -10.9% |
| | # OF CONTRACTS | 35 | 30 | 16.7% |
| | NEW LISTINGS | 23 | 44 | -48% |
| Houses | AVERAGE DOM | 64 | 21 | 205% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$514,333 | \$547,968 | -6% |
| | # OF CONTRACTS | 23 | 25 | -8% |
| | NEW LISTINGS | 19 | 32 | -41% |
| Condo/Co-op/TH | AVERAGE DOM | 22 | 78 | -72% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$317,550 | \$276,167 | 15% |
| | # OF CONTRACTS | 12 | 5 | 140% |
| | NEW LISTINGS | 4 | 12 | -67% |

Compass New Jersey Monthly Market Insights

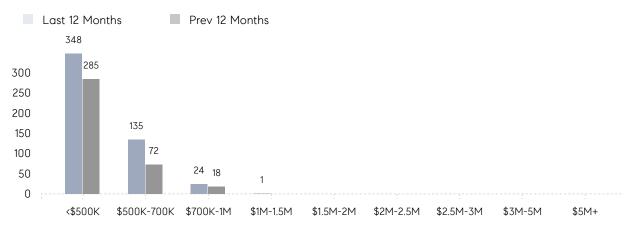
Nutley

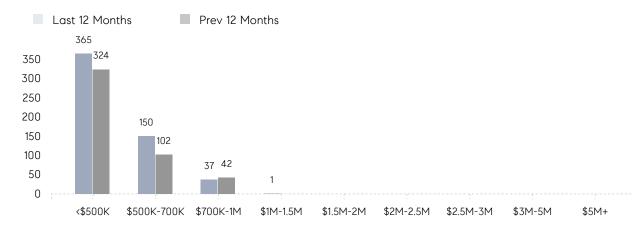
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Oakland

JANUARY 2022

UNDER CONTRACT

10 Total Properties \$574K Average Price

Jan 2021

\$519K Median Price

-44%

Jan 2021

-2% Decrease From Decrease From

-9% Decrease From Jan 2021

-9%

20

Total

Properties

Decrease From Increase From Jan 2021 Jan 2021

UNITS SOLD

15% Increase From Jan 2021

\$542K

Median

Price

\$534K

Average Price

14%

Property Statistics

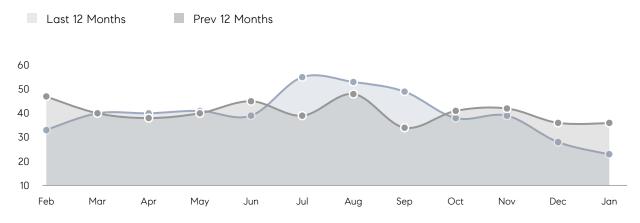
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 29 | -10% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$534,320 | \$469,432 | 13.8% |
| | # OF CONTRACTS | 10 | 18 | -44.4% |
| | NEW LISTINGS | 4 | 22 | -82% |
| Houses | AVERAGE DOM | 27 | 30 | -10% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$548,671 | \$464,405 | 18% |
| | # OF CONTRACTS | 9 | 17 | -47% |
| | NEW LISTINGS | 4 | 22 | -82% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | 9 | 78% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$453,000 | \$575,000 | -21% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Compass New Jersey Monthly Market Insights

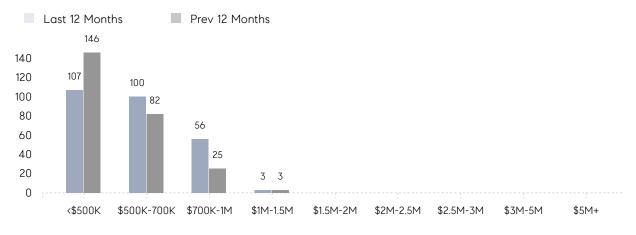
Oakland

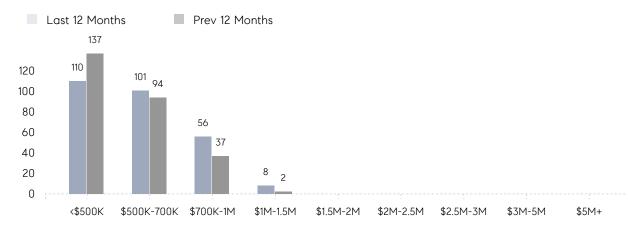
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Old Tappan

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$1.2M Median Price

0% Change From Jan 2021 111% Increase From Jan 2021 47% Increase From Jan 2021 Properties 17%

7

Total

UNITS SOLD

Increase From Jan 2021 60%

Increase From

Jan 2021

\$1.1M

Average Price

> 89% Increase From Jan 2021

\$1.2M

Median

Price

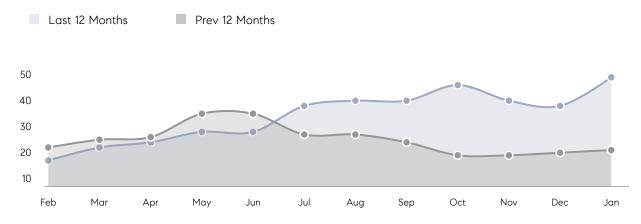
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 55 | 56 | -2% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$1,148,786 | \$717,333 | 60.1% |
| | # OF CONTRACTS | 3 | 3 | 0.0% |
| | NEW LISTINGS | 14 | 4 | 250% |
| Houses | AVERAGE DOM | 55 | 53 | 4% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$1,148,786 | \$738,800 | 55% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 11 | 4 | 175% |
| Condo/Co-op/TH | AVERAGE DOM | - | 67 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$610,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 3 | 0 | 0% |
| | | | | |

Old Tappan

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Oradell

JANUARY 2022

Decrease From

Jan 2021

UNDER CONTRACT

UNITS SOLD

Decrease From

Jan 2021

Decrease From

Jan 2021

Decrease From

Jan 2021

\$699K \$749K 3 \$649K \$635K 4 Total Median Median Average Total Average Price Properties Price Price Properties Price -15% -43% 15% -70% 11% -19%

Increase From

Jan 2021

Property Statistics

Increase From

Jan 2021

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 62 | 44 | 41% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$649,667 | \$764,750 | -15.0% |
| | # OF CONTRACTS | 4 | 7 | -42.9% |
| | NEW LISTINGS | 8 | 11 | -27% |
| Houses | AVERAGE DOM | 62 | 44 | 41% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$649,667 | \$764,750 | -15% |
| | # OF CONTRACTS | 4 | 7 | -43% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Compass New Jersey Monthly Market Insights

Oradell

JANUARY 2022

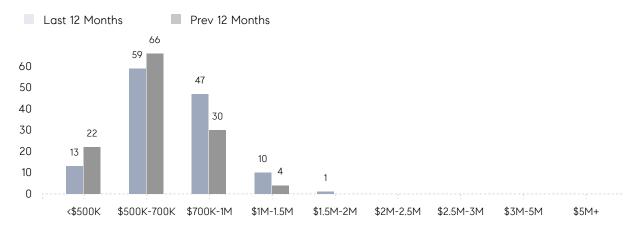
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Orange

JANUARY 2022

UNDER CONTRACT

20 Total Properties \$386K Average Price

27%

Jan 2021

\$326K Median Price

25% Increase From Jan 2021

11% Increase From

Increase From Jan 2021

80%

Properties

UNITS SOLD

18

Total

Increase From Jan 2021

-9% -7% Decrease From

\$332K

Average Price

Jan 2021

Decrease From Jan 2021

\$317K

Median

Price

Property Statistics

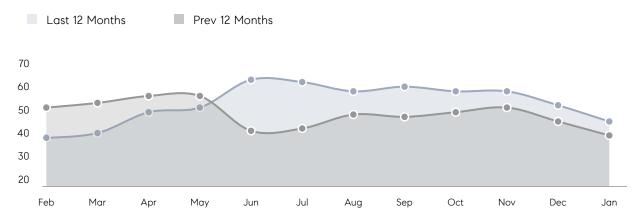
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 69 | 48 | 44% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$332,669 | \$367,400 | -9.5% |
| | # OF CONTRACTS | 20 | 16 | 25.0% |
| | NEW LISTINGS | 17 | 10 | 70% |
| Houses | AVERAGE DOM | 68 | 52 | 31% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$339,878 | \$378,444 | -10% |
| | # OF CONTRACTS | 17 | 13 | 31% |
| | NEW LISTINGS | 17 | 9 | 89% |
| Condo/Co-op/TH | AVERAGE DOM | 80 | 11 | 627% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$275,000 | \$268,000 | 3% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Compass New Jersey Monthly Market Insights

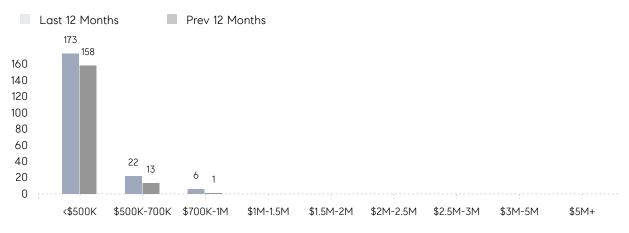
Orange

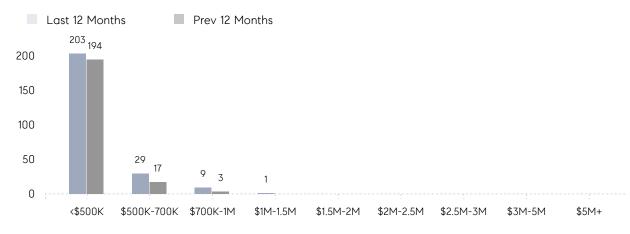
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Palisades Park

JANUARY 2022

UNDER CONTRACT

15 Total

Properties



\$810K Median Price

-6% Decrease From

Jan 2021

35% Increase From Jan 2021 42% Increase From Jan 2021 10

Properties

Jan 2021

Total

UNITS SOLD



\$506K \$439K Average Median

Median Price

-47% Decrease From

-19% -34% Decrease From Decrease

Jan 2021

Decrease From Jan 2021

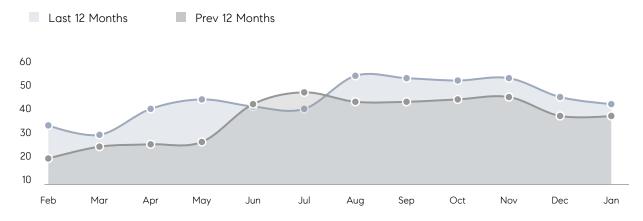
Property Statistics

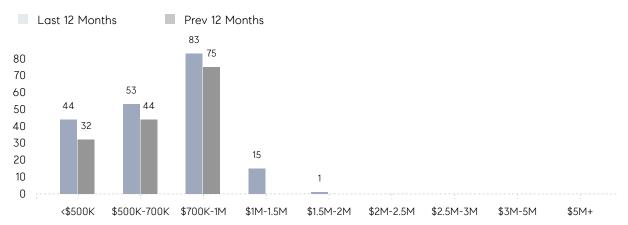
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 92 | -71% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$506,250 | \$628,421 | -19.4% |
| | # OF CONTRACTS | 15 | 16 | -6.2% |
| | NEW LISTINGS | 12 | 16 | -25% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 2 | 3 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | 92 | -71% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$506,250 | \$628,421 | -19% |
| | # OF CONTRACTS | 13 | 14 | - 7% |
| | NEW LISTINGS | 10 | 13 | -23% |
| | | | | |

Palisades Park

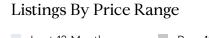
JANUARY 2022

Monthly Inventory





Contracts By Price Range





Paramus

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 18 | \$853K | \$787K | 18 | \$864K | \$689K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -14% | 7% | 3% | -28% | -6% | -11% |
| Decrease From | Increase From | Increase From | Decrease From | Decrease From | Decrease From |
| Jan 2021 |

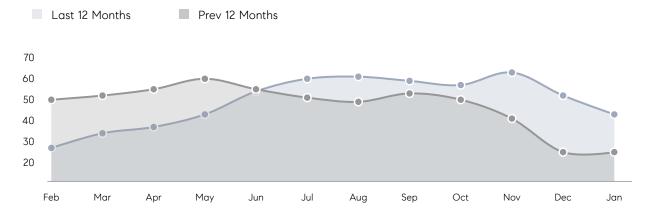
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 42 | -7% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$864,028 | \$916,960 | -5.8% |
| | # OF CONTRACTS | 18 | 21 | -14.3% |
| | NEW LISTINGS | 9 | 22 | -59% |
| Houses | AVERAGE DOM | 39 | 41 | -5% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$864,028 | \$924,333 | -7% |
| | # OF CONTRACTS | 17 | 20 | -15% |
| | NEW LISTINGS | 9 | 20 | -55% |
| Condo/Co-op/TH | AVERAGE DOM | - | 54 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$740,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| | | | | |

Paramus

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Park Ridge

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

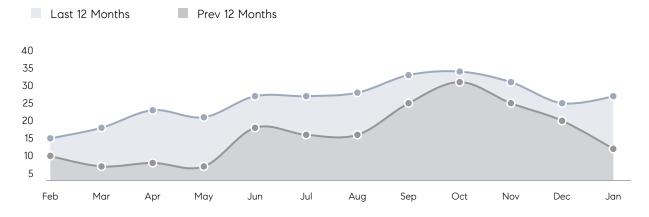
| 0 | - | - | 11 | \$493K | \$536K |
|-------------|-------------|-------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| 0% | _ | _ | -21% | -14% | 2% |
| Change From | Change From | Change From | Decrease From | Decrease From | Increase From |
| Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 | Jan 2021 |

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 30 | 43% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$493,636 | \$576,102 | -14.3% |
| | # OF CONTRACTS | 0 | 14 | 0.0% |
| | NEW LISTINGS | 2 | 6 | -67% |
| Houses | AVERAGE DOM | 50 | 28 | 79% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$573,857 | \$621,160 | -8% |
| | # OF CONTRACTS | 0 | 7 | 0% |
| | NEW LISTINGS | 1 | 4 | -75% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 40 | -25% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$353,250 | \$305,750 | 16% |
| | # OF CONTRACTS | 0 | 7 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

Park Ridge

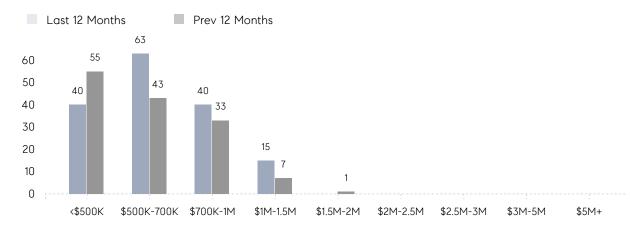
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Parsippany

JANUARY 2022

UNDER CONTRACT

29 Total

Properties

\$453K ^{Average} Price

\$510K Median Price

-33% Decrease From

Jan 2021

11% Increase From Jan 2021 21% Increase From Jan 2021 Properties

29

Total

Decrease From Increase Jan 2021 Jan 2021

19% Increase From

\$496K

Average Price

> Increase From Jan 2021

\$517K

Median

Price

8%

Property Statistics

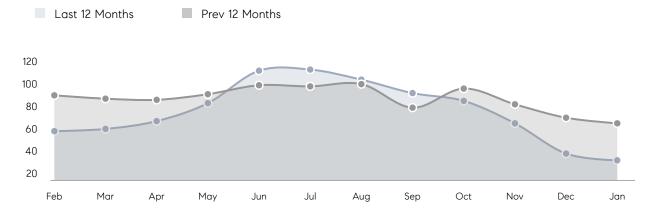
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 33 | 0% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$496,872 | \$419,296 | 18.5% |
| | # OF CONTRACTS | 29 | 43 | -32.6% |
| | NEW LISTINGS | 29 | 49 | -41% |
| Houses | AVERAGE DOM | 37 | 26 | 42% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$568,533 | \$527,978 | 8% |
| | # OF CONTRACTS | 17 | 28 | -39% |
| | NEW LISTINGS | 13 | 38 | -66% |
| Condo/Co-op/TH | AVERAGE DOM | 24 | 43 | -44% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$337,627 | \$272,575 | 24% |
| | # OF CONTRACTS | 12 | 15 | -20% |
| | NEW LISTINGS | 16 | 11 | 45% |

UNITS SOLD

Parsippany

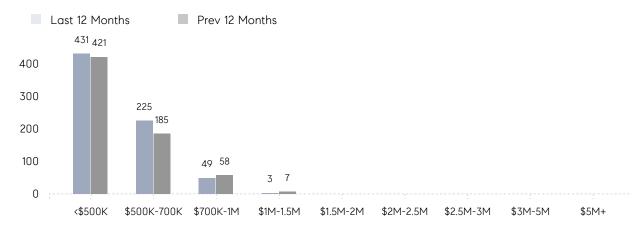
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Peapack Gladstone

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 0 | - | _ | 3 | \$945K | \$900K |
|---------------------|------------------|-----------------|---------------------|------------------|-----------------|
| Total Properties | Average Price | Median Price | Total Properties | Average Price | Median Price |
| 0% | _ | _ | -25% | 16% | 33% |
| 0,0 | | | | 10/0 | JJ/0 |

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 43 | -14% |
| | % OF ASKING PRICE | 97% | 102% | |
| | AVERAGE SOLD PRICE | \$945,000 | \$817,250 | 15.6% |
| | # OF CONTRACTS | 0 | 4 | 0.0% |
| | NEW LISTINGS | 1 | 4 | -75% |
| Houses | AVERAGE DOM | 37 | 43 | -14% |
| | % OF ASKING PRICE | 97% | 102% | |
| | AVERAGE SOLD PRICE | \$945,000 | \$817,250 | 16% |
| | # OF CONTRACTS | 0 | 4 | 0% |
| | NEW LISTINGS | 1 | 4 | -75% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Peapack Gladstone

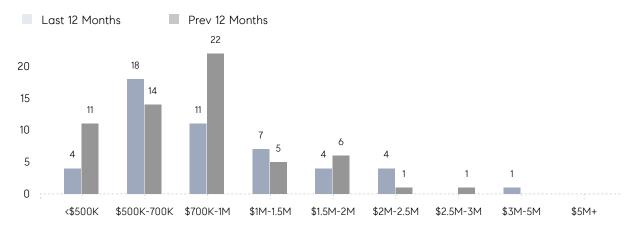
JANUARY 2022

Monthly Inventory





Contracts By Price Range





JANUARY 2022

UNDER CONTRACT

16 Total Properties \$607K Average Price

\$587K Median Price

-6% Jan 2021

-1% Decrease From Change From Jan 2021

-2% Decrease From Jan 2021

-32%

Properties

UNITS SOLD

13

Total

Decrease From Increase From Jan 2021 Jan 2021

19% 22%

\$583K

Average Price

> Increase From Jan 2021

\$575K

Median

Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 44 | -25% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$583,521 | \$488,739 | 19.4% |
| | # OF CONTRACTS | 16 | 17 | -5.9% |
| | NEW LISTINGS | 14 | 20 | -30% |
| Houses | AVERAGE DOM | 27 | 47 | -43% |
| | % OF ASKING PRICE | 105% | 99% | |
| | AVERAGE SOLD PRICE | \$740,167 | \$656,039 | 13% |
| | # OF CONTRACTS | 10 | 16 | -37% |
| | NEW LISTINGS | 8 | 17 | -53% |
| Condo/Co-op/TH | AVERAGE DOM | 38 | 42 | -10% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$449,254 | \$338,170 | 33% |
| | # OF CONTRACTS | 6 | 1 | 500% |
| | NEW LISTINGS | 6 | 3 | 100% |
| | | | | |

Ramsey

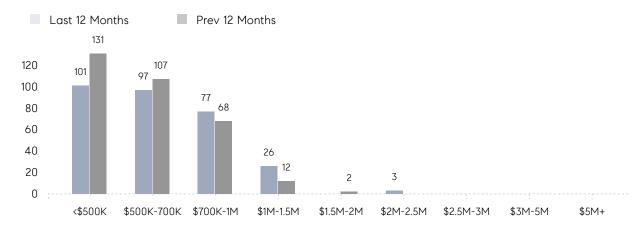
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Randolph

JANUARY 2022

UNDER CONTRACT

17 Total Properties



1%

Jan 2021

\$525K Median Price

-11% Decrease From Jan 2021

-11% Increase From

Decrease From Jan 2021

Total Properties

26

UNITS SOLD

63% Increase From Jan 2021

11%

\$568K

Average

Jan 2021

Price

27% Increase From

Increase From Jan 2021

\$552K

Median

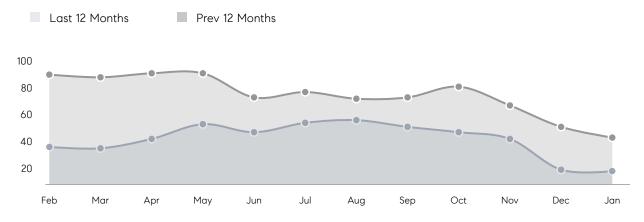
Price

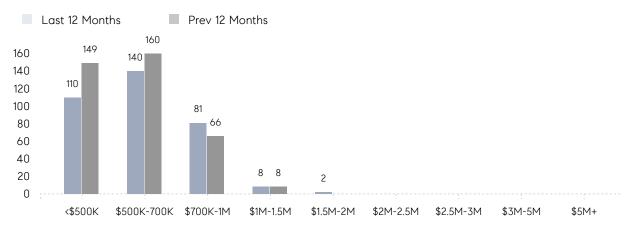
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 30 | 23% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$568,019 | \$513,369 | 10.6% |
| | # OF CONTRACTS | 17 | 19 | -10.5% |
| | NEW LISTINGS | 17 | 15 | 13% |
| Houses | AVERAGE DOM | 38 | 30 | 27% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$578,479 | \$512,064 | 13% |
| | # OF CONTRACTS | 16 | 16 | 0% |
| | NEW LISTINGS | 17 | 9 | 89% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | 27 | 26% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$442,500 | \$522,500 | -15% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 0 | 6 | 0% |
| | | | | |

Randolph

JANUARY 2022

Monthly Inventory





Contracts By Price Range

Last 12 Months Prev 12 Months 186 183 180 160 160 140 118 120 100 89 100 80 60 40 12 8 20 3 3 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

Raritan Township

JANUARY 2022

UNDER CONTRACT

18 Total



\$444K Median Price

-10%

Properties

Decrease From Jan 2021 -6% Decrease From Jan 2021

-7% Decrease From Jan 2021 Properties

24

Total

UNITS SOLD

33% Increase From Jan 2021

8%

Jan 2021

Increase From

Average

Price

16% Increase From

Median

Price

\$465K \$491K

Jan 2021

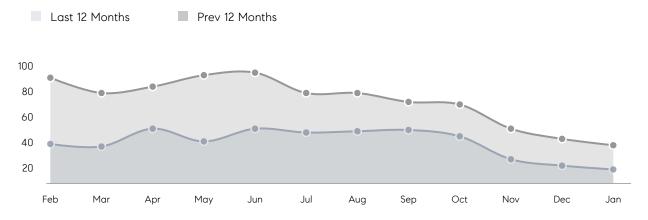
Property Statistics

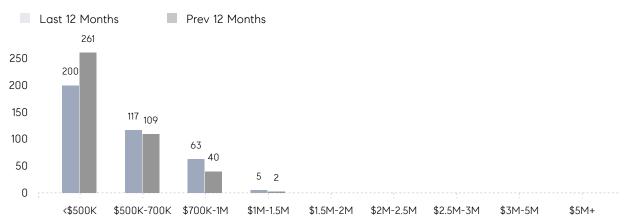
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 62 | -35% |
| | % OF ASKING PRICE | 102% | 96% | |
| | AVERAGE SOLD PRICE | \$465,454 | \$432,167 | 7.7% |
| | # OF CONTRACTS | 18 | 20 | -10.0% |
| | NEW LISTINGS | 21 | 19 | 11% |
| Houses | AVERAGE DOM | 46 | 51 | -10% |
| | % OF ASKING PRICE | 102% | 96% | |
| | AVERAGE SOLD PRICE | \$531,118 | \$489,321 | 9% |
| | # OF CONTRACTS | 9 | 14 | -36% |
| | NEW LISTINGS | 16 | 17 | -6% |
| Condo/Co-op/TH | AVERAGE DOM | 24 | 102 | -76% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$305,986 | \$232,125 | 32% |
| | # OF CONTRACTS | 9 | 6 | 50% |
| | NEW LISTINGS | 5 | 2 | 150% |
| | | | | |

Raritan Township

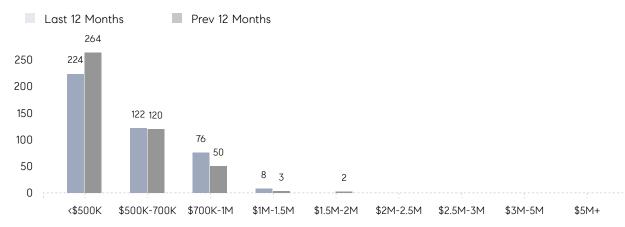
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Ridgefield

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$566K Median Price

33% Increase From Jan 2021 9% Increase From Jan 2021 -2% Decrease From Jan 2021 Properties

5

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

19%

Average

Price

\$608K \$575K

Median

Price

9%

Increase From Jan 2021

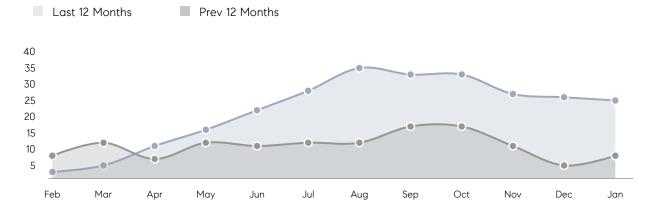
Property Statistics

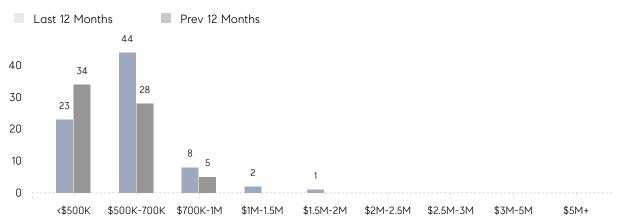
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 66 | 67 | -1% |
| | % OF ASKING PRICE | 96% | 97% | |
| | AVERAGE SOLD PRICE | \$608,600 | \$513,000 | 18.6% |
| | # OF CONTRACTS | 4 | 3 | 33.3% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Houses | AVERAGE DOM | 66 | 59 | 12% |
| | % OF ASKING PRICE | 96% | 97% | |
| | AVERAGE SOLD PRICE | \$608,600 | \$531,714 | 14% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 97 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$447,500 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 3 | -67% |
| | | | | |

Ridgefield

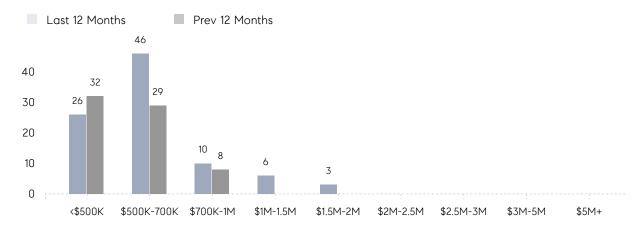
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Ridgefield Park

JANUARY 2022

UNDER CONTRACT

3 Total Properties



Median Price

-70%

Decrease From Jan 2021

40% Increase From Jan 2021

50% Increase From Jan 2021

-25%

Properties

9

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

39% 14%

\$412K

Average

Price

Increase From Jan 2021

\$470K

Median

Price

Property Statistics

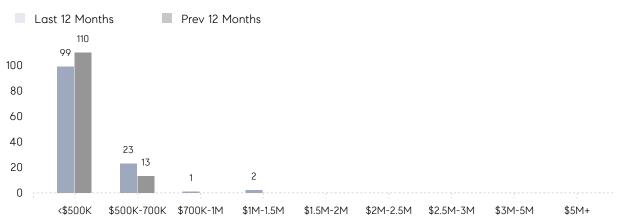
| | Jan 2022 | Jan 2021 | % Change |
|--------------------|---|---|---|
| AVERAGE DOM | 31 | 67 | -54% |
| % OF ASKING PRICE | 99% | 95% | |
| AVERAGE SOLD PRICE | \$412,778 | \$297,042 | 39.0% |
| # OF CONTRACTS | 3 | 10 | -70.0% |
| NEW LISTINGS | 3 | 10 | -70% |
| AVERAGE DOM | 22 | 42 | -48% |
| % OF ASKING PRICE | 101% | 98% | |
| AVERAGE SOLD PRICE | \$510,000 | \$435,286 | 17% |
| # OF CONTRACTS | 2 | 6 | -67% |
| NEW LISTINGS | 2 | 4 | -50% |
| AVERAGE DOM | 62 | 102 | -39% |
| % OF ASKING PRICE | 90% | 90% | |
| AVERAGE SOLD PRICE | \$72,500 | \$103,500 | -30% |
| # OF CONTRACTS | 1 | 4 | -75% |
| NEW LISTINGS | 1 | 6 | -83% |
| | % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS | AVERAGE DOM31% OF ASKING PRICE99%AVERAGE SOLD PRICE\$412,778# OF CONTRACTS3NEW LISTINGS3AVERAGE DOM22% OF ASKING PRICE101%AVERAGE SOLD PRICE\$510,000# OF CONTRACTS2NEW LISTINGS2AVERAGE DOM62% OF ASKING PRICE90%AVERAGE DOM62% OF ASKING PRICE\$72,500# OF CONTRACTS1 | AVERAGE DOM 31 67 % OF ASKING PRICE 99% 95% AVERAGE SOLD PRICE \$412,778 \$297,042 # OF CONTRACTS 3 10 NEW LISTINGS 3 10 AVERAGE DOM 22 42 % OF ASKING PRICE 101% 98% AVERAGE SOLD PRICE \$510,000 \$435,286 # OF CONTRACTS 2 6 NEW LISTINGS 2 4 AVERAGE SOLD PRICE \$510,000 \$435,286 # OF CONTRACTS 2 6 NEW LISTINGS 2 4 AVERAGE DOM 62 102 % OF ASKING PRICE 90% 90% AVERAGE SOLD PRICE \$72,500 \$103,500 # OF CONTRACTS 1 4 |

Ridgefield Park

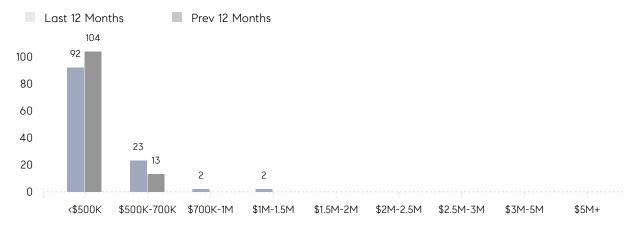
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Ridgewood

JANUARY 2022

UNDER CONTRACT

11 Total Properties \$1.1M Average Price

\$829K Median Price

10% Increase From Jan 2021

15% Increase From Jan 2021

6% Increase From Jan 2021

-41% Decrease From

Properties

UNITS SOLD

13

Total

Jan 2021 Jan 2021

18% Decrease From

\$841K

Average Price

-2%

Increase From Jan 2021

\$815K

Median

Price

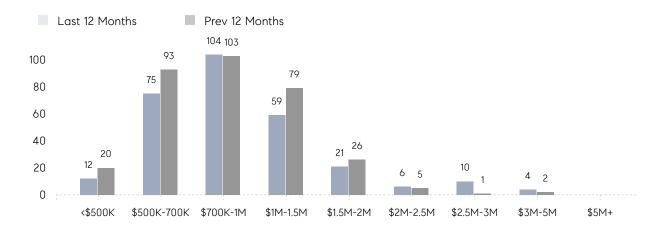
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 52 | -19% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$841,269 | \$862,168 | -2.4% |
| | # OF CONTRACTS | 11 | 10 | 10.0% |
| | NEW LISTINGS | 10 | 13 | -23% |
| Houses | AVERAGE DOM | 42 | 52 | -19% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$877,792 | \$862,168 | 2% |
| | # OF CONTRACTS | 10 | 10 | 0% |
| | NEW LISTINGS | 9 | 12 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 48 | - | - |
| | % OF ASKING PRICE | 95% | - | |
| | AVERAGE SOLD PRICE | \$403,000 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| | | | | |

Ridgewood

JANUARY 2022

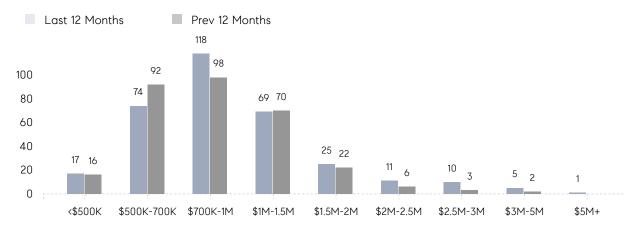
Monthly Inventory





Listings By Price Range

Contracts By Price Range



River Edge

JANUARY 2022

UNDER CONTRACT

13 Total Properties



16%

Jan 2021

\$615K Median Price

160% Increase From Jan 2021

-8% Increase From

Decrease From Jan 2021

Properties -47%

8

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

9% Increase From

\$658K

Average

Price

Increase From Jan 2021

\$648K

Median

11%

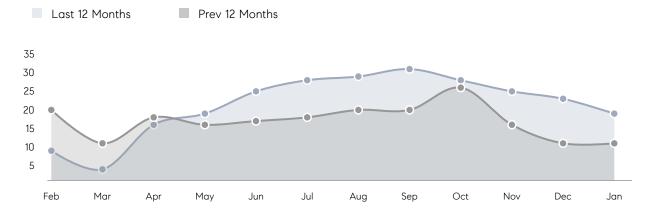
Price

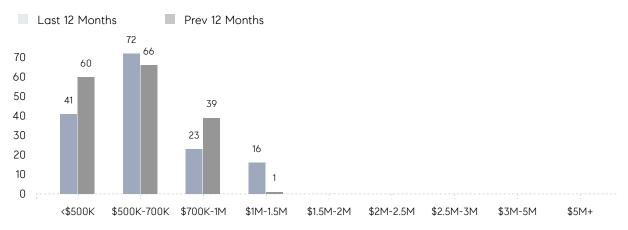
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 26 | 42% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$658,375 | \$603,067 | 9.2% |
| | # OF CONTRACTS | 13 | 5 | 160.0% |
| | NEW LISTINGS | 9 | 5 | 80% |
| Houses | AVERAGE DOM | 37 | 27 | 37% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$690,286 | \$609,714 | 13% |
| | # OF CONTRACTS | 11 | 5 | 120% |
| | NEW LISTINGS | 8 | 4 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 38 | 11 | 245% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$435,000 | \$510,000 | -15% |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| | | | | |

River Edge

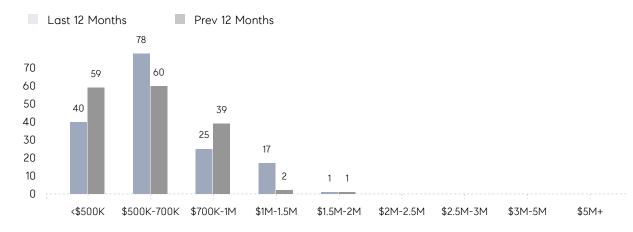
JANUARY 2022

Monthly Inventory





Contracts By Price Range



River Vale

JANUARY 2022

UNDER CONTRACT

14 Total Properties **\$761K** Average Price

17% Increase From Jan 2021 25% Increase From Jan 2021 29% Increase From Jan 2021

\$729K

Median

Price

-40%

6

Total

Properties

Decrease From Jan 2021

UNITS SOLD

rom Increase From Jan 2021

\$759K

Average Price

> Increase From Jan 2021

\$775K

Median

35%

Price

Property Statistics

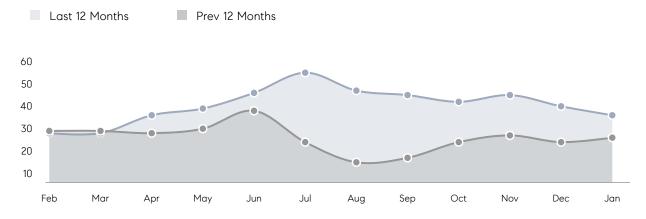
| Overall AVERAGE DOM 60 26 131% % OF ASKING PRICE 102% 100% AVERAGE SOLD PRICE \$759,167 \$665,595 14.1% # OF CONTRACTS 14 12 16.7% NEW LISTINGS 11 14 -21% Houses AVERAGE DOM 66 26 154% % OF ASKING PRICE 105% 100% | | | Jan 2022 | Jan 2021 | % Change |
|---|----------------|--------------------|-----------|-----------|----------|
| AVERAGE SOLD PRICE \$759,167 \$665,595 14.1% # OF CONTRACTS 14 12 16.7% NEW LISTINGS 11 14 -21% Houses AVERAGE DOM 66 26 154% % OF ASKING PRICE 100% - - AVERAGE SOLD PRICE \$840,000 \$665,595 26% # OF CONTRACTS 12 10 20% NEW LISTINGS 8 12 -33% Condo/Co-op/TH AVERAGE DOM 47 - - % OF ASKING PRICE 95% - - - % OF ASKING PRICE 95% - - - % OF ASKING PRICE \$597,500 - - - % OF CONTRACTS 2 0% - - | Overall | AVERAGE DOM | 60 | 26 | 131% |
| # OF CONTRACTS 14 12 16.7% NEW LISTINGS 11 14 -21% Houses AVERAGE DOM 66 26 154% % OF ASKING PRICE 105% 100% - AVERAGE SOLD PRICE \$840,000 \$665,595 26% # OF CONTRACTS 12 10 20% NEW LISTINGS 8 12 -33% Condo/Co-op/TH AVERAGE DOM 47 - - % OF ASKING PRICE 95% - - % OF ASKING PRICE \$597,500 - - % OF ASKING PRICE \$597,500 - - % OF CONTRACTS 2 0% - | | % OF ASKING PRICE | 102% | 100% | |
| NEW LISTINGS1114-21%HousesAVERAGE DOM6626154%% OF ASKING PRICE105%100%-AVERAGE SOLD PRICE\$840,000\$665,59526%# OF CONTRACTS121020%NEW LISTINGS812-33%Condo/Co-op/THAVERAGE DOM47-% OF ASKING PRICE95%% OF ASKING PRICE95%% OF ASKING PRICE\$597,500% OF CONTRACTS220% | | AVERAGE SOLD PRICE | \$759,167 | \$665,595 | 14.1% |
| Houses AVERAGE DOM 66 26 154% % OF ASKING PRICE 105% 100% | | # OF CONTRACTS | 14 | 12 | 16.7% |
| % OF ASKING PRICE 105% 100% AVERAGE SOLD PRICE \$840,000 \$665,595 26% # OF CONTRACTS 12 10 20% NEW LISTINGS 8 12 -33% Condo/Co-op/TH AVERAGE DOM 47 - - % OF ASKING PRICE 95% - - % OF ASKING PRICE 95% - - % OF CONTRACTS 2 0% - | | NEW LISTINGS | 11 | 14 | -21% |
| AVERAGE SOLD PRICE \$840,000 \$665,595 26% # OF CONTRACTS 12 10 20% NEW LISTINGS 8 12 -33% Condo/Co-op/TH AVERAGE DOM 47 - - % OF ASKING PRICE 95% - - AVERAGE SOLD PRICE \$597,500 - - # OF CONTRACTS 2 0% | Houses | AVERAGE DOM | 66 | 26 | 154% |
| # OF CONTRACTS 12 10 20% NEW LISTINGS 8 12 -33% Condo/Co-op/TH AVERAGE DOM 47 - - % OF ASKING PRICE 95% - - AVERAGE SOLD PRICE \$597,500 - - # OF CONTRACTS 2 0% | | % OF ASKING PRICE | 105% | 100% | |
| NEW LISTINGS812-33%Condo/Co-op/THAVERAGE DOM47% OF ASKING PRICE95%AVERAGE SOLD PRICE\$597,500# OF CONTRACTS220% | | AVERAGE SOLD PRICE | \$840,000 | \$665,595 | 26% |
| Condo/Co-op/TH AVERAGE DOM 47 % OF ASKING PRICE 95% - AVERAGE SOLD PRICE \$597,500 # OF CONTRACTS 2 2 0% | | # OF CONTRACTS | 12 | 10 | 20% |
| % OF ASKING PRICE 95% - AVERAGE SOLD PRICE \$597,500 - - # OF CONTRACTS 2 0% | | NEW LISTINGS | 8 | 12 | -33% |
| AVERAGE SOLD PRICE\$597,500# OF CONTRACTS220% | Condo/Co-op/TH | AVERAGE DOM | 47 | - | - |
| # OF CONTRACTS 2 2 0% | | % OF ASKING PRICE | 95% | - | |
| | | AVERAGE SOLD PRICE | \$597,500 | - | - |
| NEW LISTINGS 3 2 50% | | # OF CONTRACTS | 2 | 2 | 0% |
| | | NEW LISTINGS | 3 | 2 | 50% |

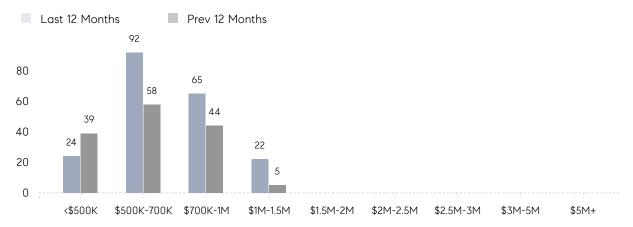
Compass New Jersey Monthly Market Insights

River Vale

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Rochelle Park

JANUARY 2022

UNDER CONTRACT

4 Total Properties



\$524K Median Price

-20%

Decrease From Jan 2021

12% Increase From Jan 2021

22% Increase From Jan 2021

-50%

Properties

4

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

4% Change From

Median

Price

\$439K \$437K

Average Price

0%

Increase From Jan 2021

| | Jan 2022 | Jan 2021 | % Change |
|--------------------|---|---|--|
| AVERAGE DOM | 25 | 30 | -17% |
| % OF ASKING PRICE | 103% | 104% | |
| AVERAGE SOLD PRICE | \$439,000 | \$439,375 | -0.1% |
| # OF CONTRACTS | 4 | 5 | -20.0% |
| NEW LISTINGS | 2 | 5 | -60% |
| AVERAGE DOM | 25 | 30 | -17% |
| % OF ASKING PRICE | 103% | 104% | |
| AVERAGE SOLD PRICE | \$439,000 | \$439,375 | 0% |
| # OF CONTRACTS | 4 | 5 | -20% |
| NEW LISTINGS | 2 | 5 | -60% |
| AVERAGE DOM | - | - | - |
| % OF ASKING PRICE | - | - | |
| AVERAGE SOLD PRICE | - | - | - |
| # OF CONTRACTS | 0 | 0 | 0% |
| | • | • | 0% |
| | % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS | AVERAGE DOM25% OF ASKING PRICE103%AVERAGE SOLD PRICE\$439,000# OF CONTRACTS4NEW LISTINGS2AVERAGE DOM25% OF ASKING PRICE103%AVERAGE SOLD PRICE\$439,000# OF CONTRACTS4NEW LISTINGS2AVERAGE DOM-% OF ASKING PRICE-% OF CONTRACTS0 | AVERAGE DOM2530% OF ASKING PRICE103%104%AVERAGE SOLD PRICE\$439,000\$439,375# OF CONTRACTS45NEW LISTINGS25AVERAGE DOM2530% OF ASKING PRICE103%104%AVERAGE SOLD PRICE\$439,000\$439,375# OF CONTRACTS45NEW LISTINGS25AVERAGE DOM% OF ASKING PRICEAVERAGE DOM% OF ASKING PRICEAVERAGE DOM% OF ASKING PRICEAVERAGE SOLD PRICEAVERAGE SOLD PRICE |

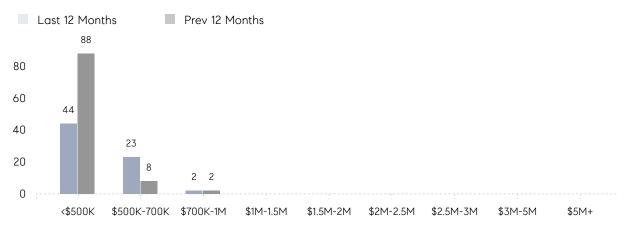
Rochelle Park

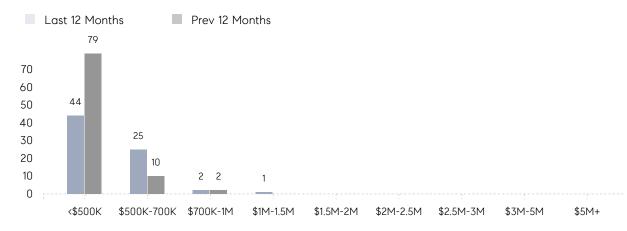
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Rockaway

JANUARY 2022

UNDER CONTRACT

21 Total Properties **\$424K** Average Price

\$390K Median Price

-19% Decrease From Jan 2021

7% Increase From Jan 2021

1% Increase From Jan 2021 Total Properties

27

UNITS SOLD

-25% 26% Decrease From Increase Jan 2021 Jan 2021

26% 19% Increase From Increase

\$501K

Average Price

> Increase From Jan 2021

\$445K

Median

Price

Property Statistics

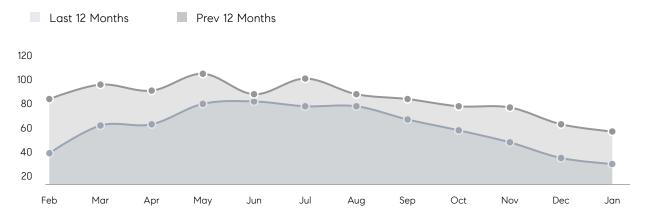
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 49 | -22% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$501,622 | \$397,364 | 26.2% |
| | # OF CONTRACTS | 21 | 26 | -19.2% |
| | NEW LISTINGS | 20 | 26 | -23% |
| Houses | AVERAGE DOM | 43 | 48 | -10% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$536,514 | \$423,323 | 27% |
| | # OF CONTRACTS | 17 | 17 | 0% |
| | NEW LISTINGS | 14 | 18 | -22% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 50 | -62% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$379,500 | \$319,489 | 19% |
| | # OF CONTRACTS | 4 | 9 | -56% |
| | NEW LISTINGS | 6 | 8 | -25% |

Compass New Jersey Monthly Market Insights

Rockaway

JANUARY 2022

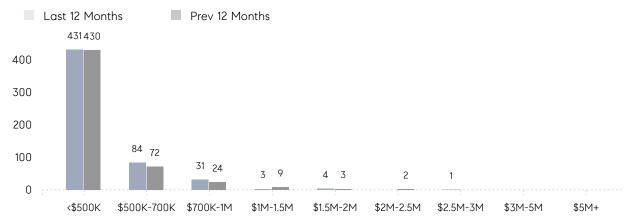
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Roseland

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

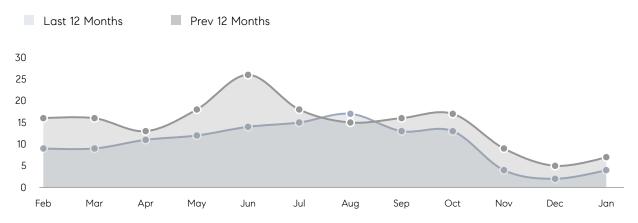
| 5 | \$690K | \$699K | 4 | \$595K | \$622K |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| 400% | -12% | -11% | -60% | -5% | -2% |
| Increase From | Decrease From |
| Jan 2021 |

| | | Jan 2022 | Jan 2021 | % Change | |
|----------------|--------------------|-----------|-----------|----------|--|
| Overall | AVERAGE DOM | 38 | 39 | -3% | |
| | % OF ASKING PRICE | 103% | 97% | | |
| | AVERAGE SOLD PRICE | \$595,225 | \$624,400 | -4.7% | |
| | # OF CONTRACTS | 5 | 1 | 400.0% | |
| | NEW LISTINGS | 7 | 4 | 75% | |
| Houses | AVERAGE DOM | 46 | 42 | 10% | |
| | % OF ASKING PRICE | 103% | 97% | | |
| | AVERAGE SOLD PRICE | \$573,300 | \$622,375 | -8% | |
| | # OF CONTRACTS | 5 | 1 | 400% | |
| | NEW LISTINGS | 6 | 3 | 100% | |
| Condo/Co-op/TH | AVERAGE DOM | 14 | 28 | -50% | |
| | % OF ASKING PRICE | 104% | 99% | | |
| | AVERAGE SOLD PRICE | \$661,000 | \$632,500 | 5% | |
| | # OF CONTRACTS | 0 | 0 | 0% | |
| | NEW LISTINGS | 1 | 1 | 0% | |
| | | | | | |

Roseland

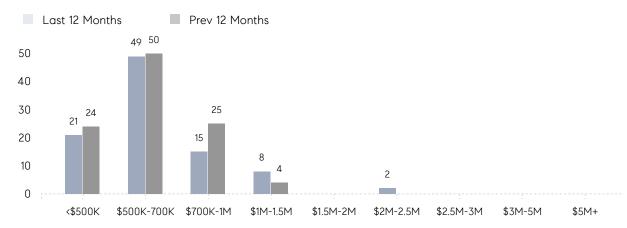
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Roselle Park

JANUARY 2022

UNDER CONTRACT

9

Total Properties



Median Price

29% Increase From Jan 2021

3% Increase From Jan 2021

2% Increase From Jan 2021

Properties 29%

9

Total

UNITS SOLD

Increase From Jan 2021

19%

Increase From

Jan 2021

Average Price

\$456K \$465K

Median

Price

19% Increase From Jan 2021

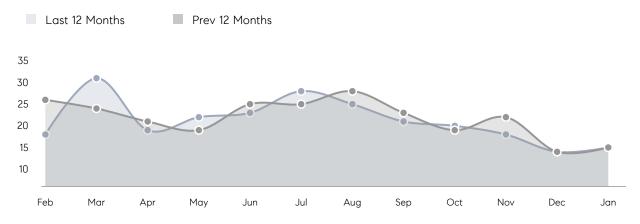
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 82 | -63% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$456,544 | \$382,857 | 19.2% |
| | # OF CONTRACTS | 9 | 7 | 28.6% |
| | NEW LISTINGS | 9 | 9 | 0% |
| Houses | AVERAGE DOM | 30 | 82 | -63% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$456,544 | \$382,857 | 19% |
| | # OF CONTRACTS | 8 | 7 | 14% |
| | NEW LISTINGS | 8 | 9 | -11% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |
| | | | | |

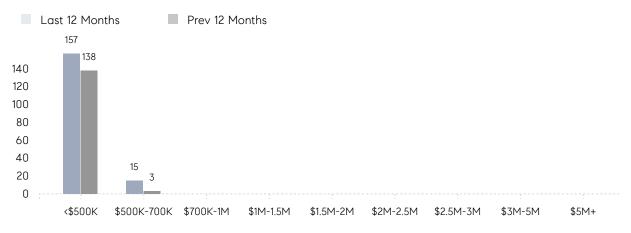
Roselle Park

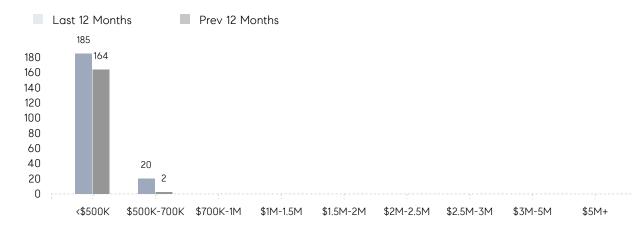
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Rutherford

JANUARY 2022

UNDER CONTRACT

24 Total Properties



\$534K Median Price

-20% Decrease From Jan 2021

9% Increase From Jan 2021 4% Increase From Jan 2021 Properties

29

Total

UNITS SOLD

12% Increase From Jan 2021 9% Increase From

\$473K

Average Price

Jan 2021

1% Change From Jan 2021

\$480K

Median

Price

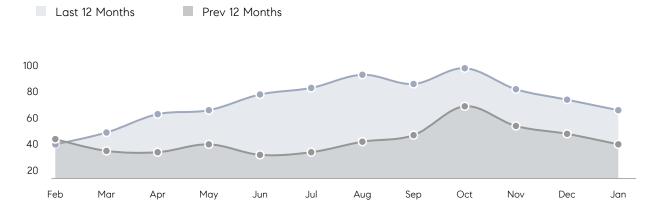
Property Statistics

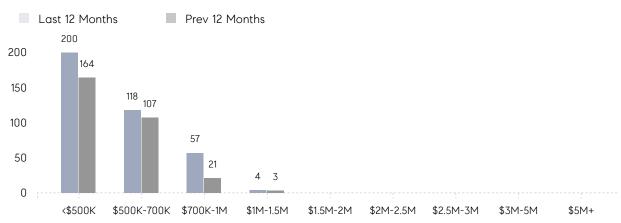
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 47 | 41 | 15% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$473,179 | \$433,362 | 9.2% |
| | # OF CONTRACTS | 24 | 30 | -20.0% |
| | NEW LISTINGS | 16 | 24 | -33% |
| Houses | AVERAGE DOM | 57 | 48 | 19% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$594,778 | \$519,713 | 14% |
| | # OF CONTRACTS | 17 | 18 | -6% |
| | NEW LISTINGS | 10 | 13 | -23% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 29 | -3% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$254,300 | \$295,200 | -14% |
| | # OF CONTRACTS | 7 | 12 | -42% |
| | NEW LISTINGS | 6 | 11 | -45% |
| | | | | |

Rutherford

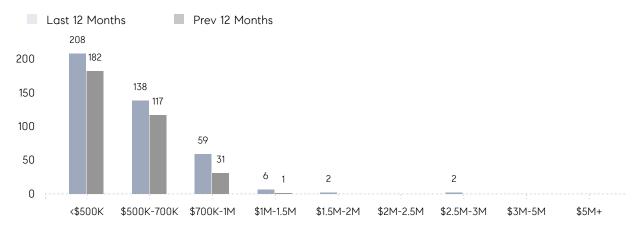
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Saddle Brook

JANUARY 2022

UNDER CONTRACT

7 Total Properties



\$399K Median Price

-36%

Decrease From Decrease From Jan 2021

-18% -18% Jan 2021

Decrease From Jan 2021

-50%

Properties

UNITS SOLD

7

Total

Decrease From Jan 2021 Jan 2021

-1% Increase From

\$485K \$447K

Average Price

2%

Median

Price

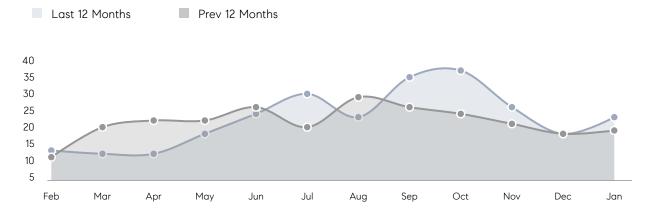
Decrease From Jan 2021

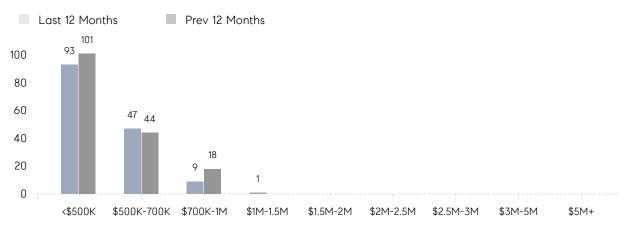
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 53 | -47% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$485,429 | \$473,714 | 2.5% |
| | # OF CONTRACTS | 7 | 11 | -36.4% |
| | NEW LISTINGS | 12 | 11 | 9% |
| Houses | AVERAGE DOM | 28 | 53 | -47% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$485,429 | \$473,714 | 2% |
| | # OF CONTRACTS | 5 | 10 | -50% |
| | NEW LISTINGS | 9 | 11 | -18% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 3 | 0 | 0% |
| | | | | |

Saddle Brook

JANUARY 2022

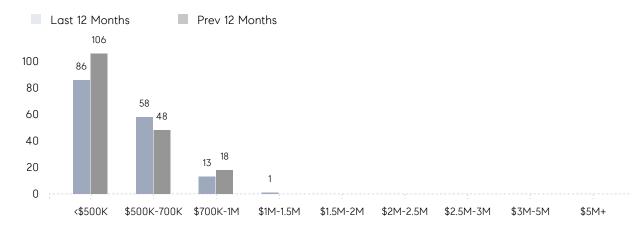
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Saddle River

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$2.7M Median Price

-57%

Jan 2021

33% Decrease From Increase From Jan 2021

72% Increase From Jan 2021

-50%

4

Total

Properties

Decrease From Jan 2021 Jan 2021

UNITS SOLD

-8% Change From Decrease From Jan 2021

\$2.1M

Median

Price

\$2.3M

Average

Price

0%

Property Statistics

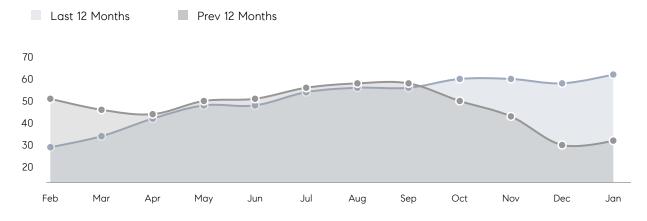
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 68 | 148 | -54% |
| | % OF ASKING PRICE | 89% | 92% | |
| | AVERAGE SOLD PRICE | \$2,331,250 | \$2,339,063 | -0.3% |
| | # OF CONTRACTS | 3 | 7 | -57.1% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Houses | AVERAGE DOM | 68 | 155 | -56% |
| | % OF ASKING PRICE | 89% | 92% | |
| | AVERAGE SOLD PRICE | \$2,331,250 | \$2,408,929 | -3% |
| | # OF CONTRACTS | 3 | 7 | -57% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | 103 | - |
| | % OF ASKING PRICE | - | 93% | |
| | AVERAGE SOLD PRICE | - | \$1,850,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Compass New Jersey Monthly Market Insights

Saddle River

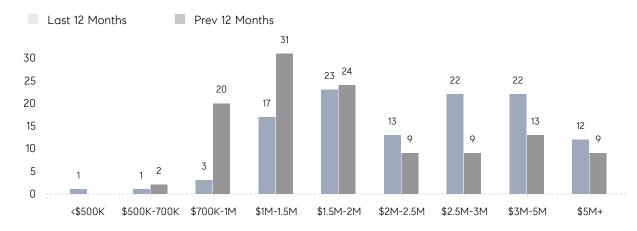
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Scotch Plains

JANUARY 2022

UNDER CONTRACT

19 Total

Properties

\$698K \$699K Average Price

6% Increase From Jan 2021

4% Increase From Jan 2021

17% Increase From Jan 2021

Median

Price

-59%

9

Total

Properties

UNITS SOLD

Decrease From Jan 2021

11% -5% Increase From Jan 2021

\$694K \$575K

Average Price

Median

Price

Decrease From Jan 2021

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 32 | 0% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$694,000 | \$624,195 | 11.2% |
| | # OF CONTRACTS | 19 | 18 | 5.6% |
| | NEW LISTINGS | 23 | 36 | -36% |
| Houses | AVERAGE DOM | 32 | 33 | -3% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$694,000 | \$642,490 | 8% |
| | # OF CONTRACTS | 18 | 17 | 6% |
| | NEW LISTINGS | 21 | 30 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 104% | |
| | AVERAGE SOLD PRICE | - | \$240,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 6 | -67% |



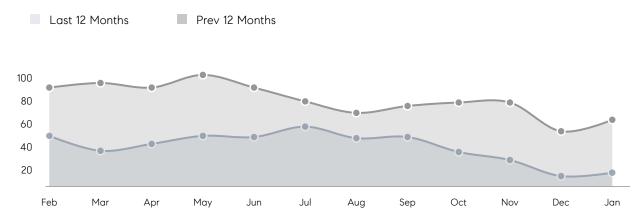
253

Compass New Jersey Monthly Market Insights

Scotch Plains

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Secaucus

JANUARY 2022

UNDER CONTRACT

20 Total

Properties

\$524K Average Price

\$491K Median Price

150% Increase From

Jan 2021

n Increase From Jan 2021 23% Increase From Jan 2021 -35%

Properties

11

Total

UNITS SOLD

Decrease From Increase From Jan 2021 Jan 2021

15% Increase From Jan 2021

Median

Price

\$468K \$455K

Average Price

3%

Property Statistics

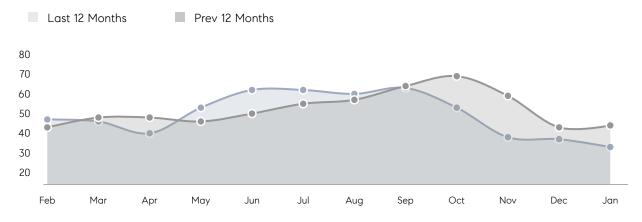
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 31 | 65 | -52% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$468,140 | \$454,882 | 2.9% |
| | # OF CONTRACTS | 20 | 8 | 150.0% |
| | NEW LISTINGS | 26 | 14 | 86% |
| Houses | AVERAGE DOM | 25 | 58 | -57% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$687,500 | \$622,500 | 10% |
| | # OF CONTRACTS | 6 | 3 | 100% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 66 | -52% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$413,299 | \$432,533 | -4% |
| | # OF CONTRACTS | 14 | 5 | 180% |
| | NEW LISTINGS | 22 | 12 | 83% |

Compass New Jersey Monthly Market Insights

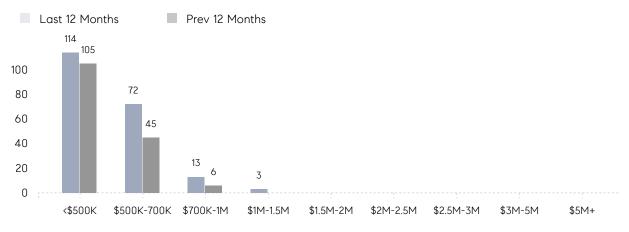
Secaucus

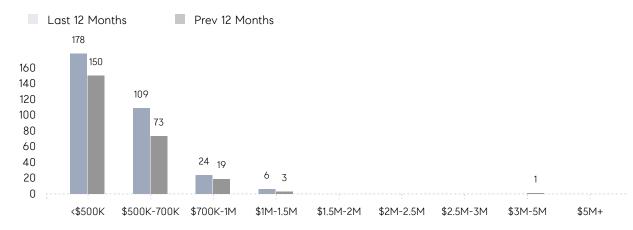
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Short Hills

JANUARY 2022

UNDER CONTRACT

9 Total



\$1.5M Median Price

-18%

Properties

Decrease From Jan 2021

5% Increase From Jan 2021 -19% Decrease From Jan 2021 Properties

14

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

18%

\$1.8M

Average Price

> 5% Increase From Jan 2021

\$1.6M

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 30 | 36 | -17% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$1,809,500 | \$1,533,793 | 18.0% |
| | # OF CONTRACTS | 9 | 11 | -18.2% |
| | NEW LISTINGS | 10 | 15 | -33% |
| Houses | AVERAGE DOM | 30 | 36 | -17% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$1,809,500 | \$1,533,793 | 18% |
| | # OF CONTRACTS | 9 | 11 | -18% |
| | NEW LISTINGS | 10 | 15 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

Short Hills

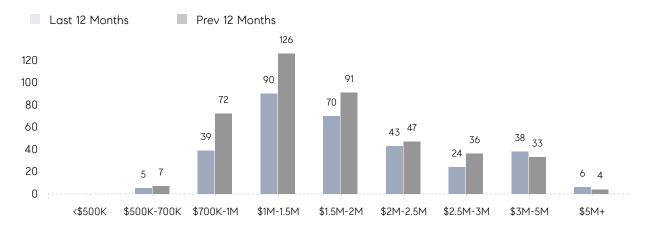
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Somerville

JANUARY 2022

UNDER CONTRACT

6 Total **\$423K \$424K** Average Price

Median Price

-45%

Jan 2021

Properties

5% Decrease From Increase From Jan 2021

12% Increase From Jan 2021

-33%

Properties

6

Total

UNITS SOLD

Decrease From Jan 2021

-18% Decrease From Jan 2021

Average Price

\$350K

-17% Decrease From Jan 2021

\$353K

Median

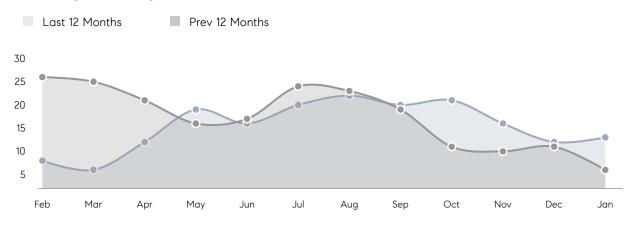
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 16 | 26 | -38% |
| | % OF ASKING PRICE | 107% | 99% | |
| | AVERAGE SOLD PRICE | \$350,150 | \$427,311 | -18.1% |
| | # OF CONTRACTS | 6 | 11 | -45.5% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Houses | AVERAGE DOM | 16 | 26 | -38% |
| | % OF ASKING PRICE | 107% | 99% | |
| | AVERAGE SOLD PRICE | \$350,150 | \$427,311 | -18% |
| | # OF CONTRACTS | 6 | 11 | -45% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

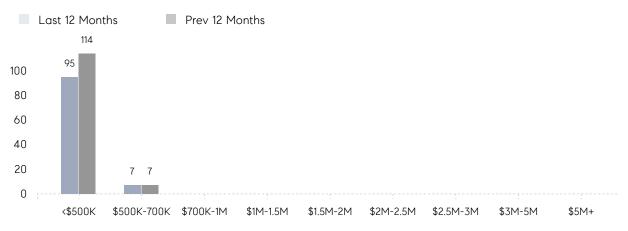
Somerville

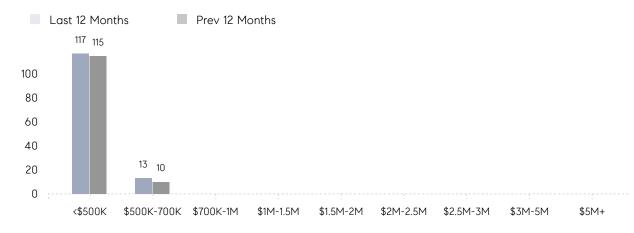
JANUARY 2022

Monthly Inventory



Contracts By Price Range





South Orange

JANUARY 2022

UNDER CONTRACT

10 Total Properties



-17%

Jan 2021

\$582K Median Price

-63%

Decrease From Decrease From Jan 2021

-22%

Decrease From Jan 2021

-54%

Properties

UNITS SOLD

12

Total

Decrease From Jan 2021 Jan 2021

-15% -24% Decrease From

\$762K

Average

Price

Decrease From Jan 2021

\$655K

Median

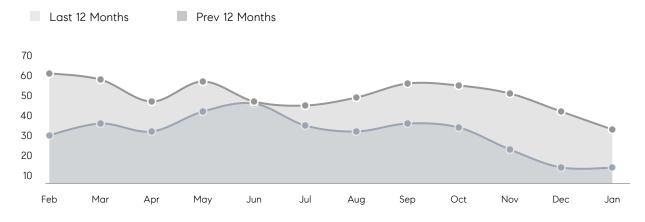
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 20 | 10% |
| | % OF ASKING PRICE | 108% | 105% | |
| | AVERAGE SOLD PRICE | \$762,817 | \$892,558 | -14.5% |
| | # OF CONTRACTS | 10 | 27 | -63.0% |
| | NEW LISTINGS | 12 | 23 | -48% |
| Houses | AVERAGE DOM | 16 | 20 | -20% |
| | % OF ASKING PRICE | 110% | 105% | |
| | AVERAGE SOLD PRICE | \$887,100 | \$892,558 | -1% |
| | # OF CONTRACTS | 8 | 23 | -65% |
| | NEW LISTINGS | 10 | 20 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 33 | - | - |
| | % OF ASKING PRICE | 105% | - | |
| | AVERAGE SOLD PRICE | \$514,250 | - | - |
| | # OF CONTRACTS | 2 | 4 | -50% |
| | NEW LISTINGS | 2 | 3 | -33% |
| | | | | |

South Orange

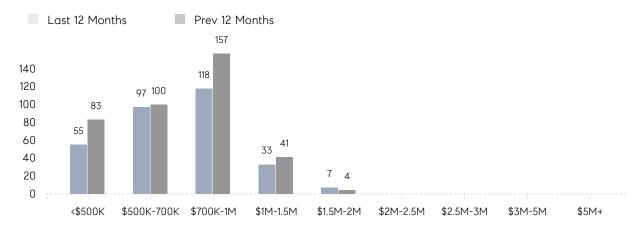
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Springfield

JANUARY 2022

UNDER CONTRACT

8 Total

Average Properties Price

\$458K \$456K

Median Price

-47% Decrease From Change From Jan 2021

1% Jan 2021 -8% Decrease From Jan 2021

-32%

Properties

15

Total

UNITS SOLD

Decrease From Jan 2021

3% Increase From Jan 2021

\$510K

Average

Price

Change From Jan 2021

\$492K

Median

Price

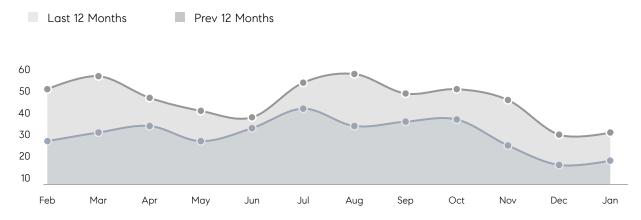
_

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 42 | -50% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$510,333 | \$496,405 | 2.8% |
| | # OF CONTRACTS | 8 | 15 | -46.7% |
| | NEW LISTINGS | 14 | 19 | -26% |
| Houses | AVERAGE DOM | 17 | 41 | -59% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$615,136 | \$563,556 | 9% |
| | # OF CONTRACTS | 7 | 11 | -36% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 45 | -31% |
| | % OF ASKING PRICE | 96% | 99% | |
| | AVERAGE SOLD PRICE | \$222,125 | \$317,333 | -30% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 4 | 8 | -50% |

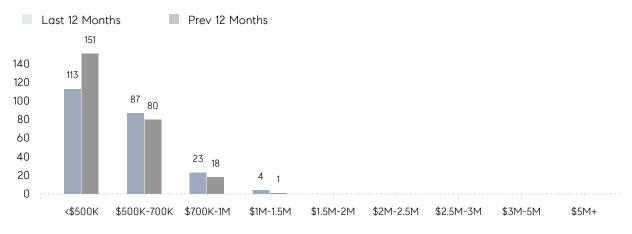
Springfield

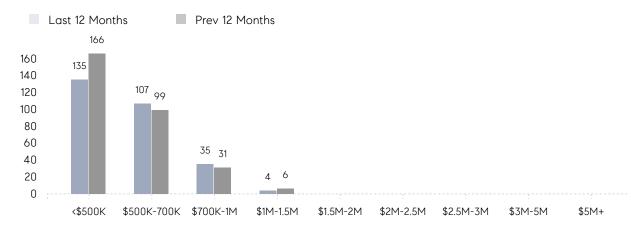
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Summit

JANUARY 2022

UNDER CONTRACT

17 Total Properties



\$699K Median Price

0% Change From Jan 2021

9% Increase From Jan 2021

-13% Decrease From Jan 2021

Total Properties

17

UNITS SOLD

-37% Decrease From Increase From Jan 2021 Jan 2021

20%

\$1.4M

Average Price

29%

\$1.2M

Median

Price

Increase From Jan 2021

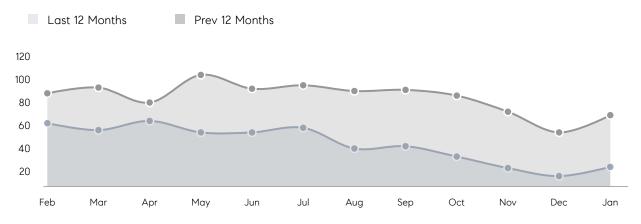
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 33 | 49 | -33% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,416,445 | \$1,175,574 | 20.5% |
| | # OF CONTRACTS | 17 | 17 | 0.0% |
| | NEW LISTINGS | 28 | 42 | -33% |
| Houses | AVERAGE DOM | 21 | 37 | -43% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$1,630,826 | \$1,235,396 | 32% |
| | # OF CONTRACTS | 11 | 14 | -21% |
| | NEW LISTINGS | 18 | 34 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | 90 | 141 | -36% |
| | % OF ASKING PRICE | 98% | 94% | |
| | AVERAGE SOLD PRICE | \$416,000 | \$697,000 | -40% |
| | # OF CONTRACTS | 6 | 3 | 100% |
| | NEW LISTINGS | 10 | 8 | 25% |
| | | | | |

Summit

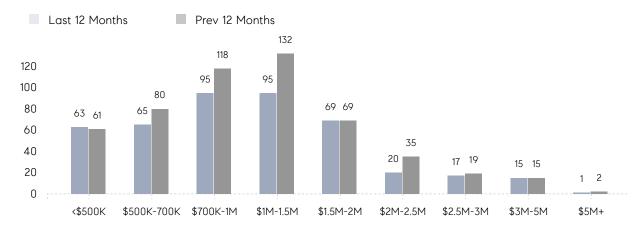
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Teaneck

JANUARY 2022

UNDER CONTRACT

20 Total

Properties

\$524K Average Price

\$484K Median Price

5%

-44%

Decrease From Change From Jan 2021 Jan 2021

1% Change From Jan 2021

Increase From Jan 2021 Properties

29

Total

UNITS SOLD

-22% 3% Decrease From Increase Jan 2021 Jan 2021

3% 12% Increase From Increase

\$525K

Average Price

> Increase From Jan 2021

\$520K

Median

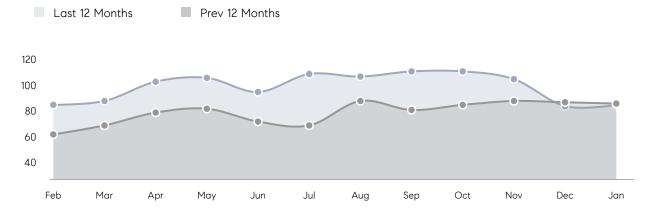
Price

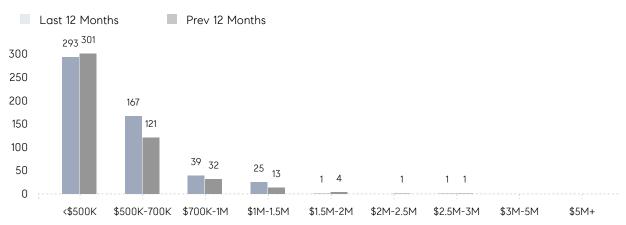
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 48 | 65 | -26% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$525,410 | \$508,416 | 3.3% |
| | # OF CONTRACTS | 20 | 36 | -44.4% |
| | NEW LISTINGS | 21 | 35 | -40% |
| Houses | AVERAGE DOM | 49 | 64 | -23% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$535,425 | \$529,982 | 1% |
| | # OF CONTRACTS | 16 | 27 | -41% |
| | NEW LISTINGS | 16 | 30 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | 8 | 67 | -88% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$245,000 | \$264,000 | -7% |
| | # OF CONTRACTS | 4 | 9 | -56% |
| | NEW LISTINGS | 5 | 5 | 0% |

Teaneck

JANUARY 2022

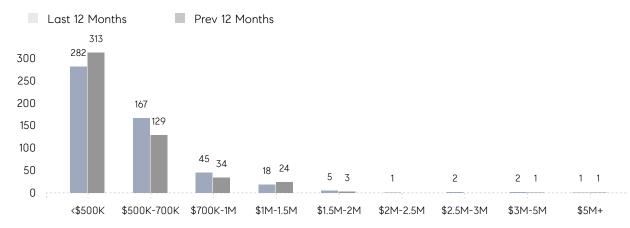
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Tenafly

JANUARY 2022

UNDER CONTRACT

11 Total Properties



\$1.0M Median Price

-42%

Decrease From Jan 2021

43% Increase From Jan 2021 24% Increase From Jan 2021 Properties

13

Total

UNITS SOLD

Decrease From Jan 2021

-18% Decrease From

\$1.0M

Average Price

Jan 2021

-27% Decrease From Jan 2021

\$899K

Median

Price

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 48 | 64 | -25% |
| | % OF ASKING PRICE | 97% | 95% | |
| | AVERAGE SOLD PRICE | \$1,010,231 | \$1,227,333 | -17.7% |
| | # OF CONTRACTS | 11 | 19 | -42.1% |
| | NEW LISTINGS | 14 | 28 | -50% |
| Houses | AVERAGE DOM | 43 | 66 | -35% |
| | % OF ASKING PRICE | 97% | 95% | |
| | AVERAGE SOLD PRICE | \$1,084,417 | \$1,225,357 | -12% |
| | # OF CONTRACTS | 9 | 16 | -44% |
| | NEW LISTINGS | 10 | 23 | -57% |
| Condo/Co-op/TH | AVERAGE DOM | 104 | 37 | 181% |
| | % OF ASKING PRICE | 91% | 97% | |
| | AVERAGE SOLD PRICE | \$120,000 | \$1,255,000 | -90% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 4 | 5 | -20% |
| | | | | |

Compass New Jersey Monthly Market Insights

Tenafly

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Tewksbury Township

JANUARY 2022

UNDER CONTRACT

5 Total Properties \$1.0M Average Price

\$895K Median Price

-55% Decrease From Jan 2021

From Increase From Jan 2021 28% Increase From Jan 2021 14%

Properties

8

Total

UNITS SOLD

Increase From Jan 2021 22%

Increase From

Jan 2021

\$1.0M

Average

Price

5% Increase From Jan 2021

\$884K

Median

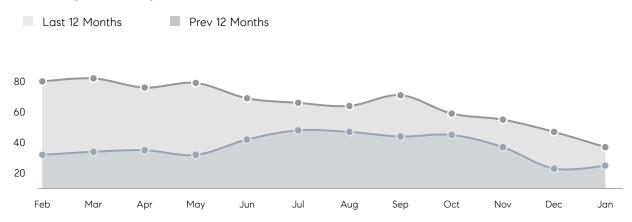
Price

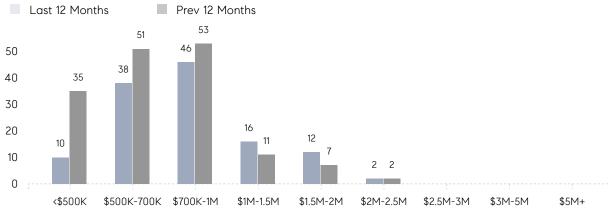
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 125 | 64 | 95% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$1,041,750 | \$850,571 | 22.5% |
| | # OF CONTRACTS | 5 | 11 | -54.5% |
| | NEW LISTINGS | 9 | 5 | 80% |
| Houses | AVERAGE DOM | 125 | 73 | 71% |
| | % OF ASKING PRICE | 99% | 95% | |
| | AVERAGE SOLD PRICE | \$1,041,750 | \$909,833 | 14% |
| | # OF CONTRACTS | 5 | 11 | -55% |
| | NEW LISTINGS | 9 | 4 | 125% |
| Condo/Co-op/TH | AVERAGE DOM | - | 14 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$495,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Tewksbury Township

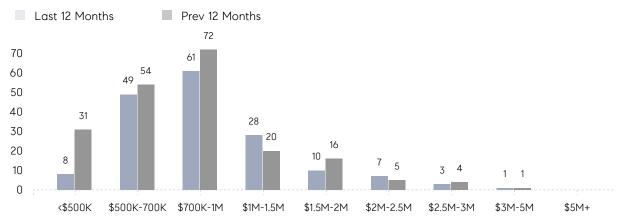
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Union City

JANUARY 2022

UNDER CONTRACT

28 Total

Properties



\$352K Median Price

-20%

13% Decrease From Increase From Jan 2021 Jan 2021

-3% Decrease From Jan 2021

Properties -20%

20

Total

Decrease From Increase From Jan 2021 Jan 2021

UNITS SOLD

10%

Average Price

\$391K

-19%

Median

Price

Decrease From Jan 2021

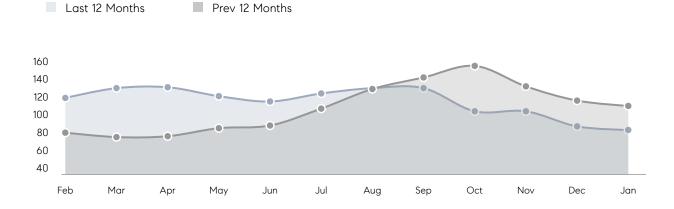
\$290K

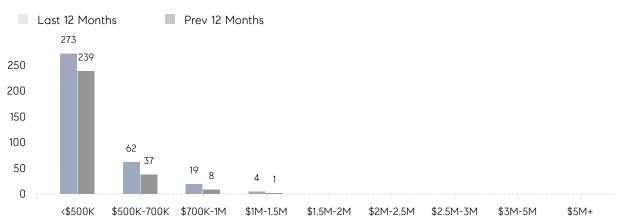
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 79 | 42 | 88% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$391,975 | \$355,240 | 10.3% |
| | # OF CONTRACTS | 28 | 35 | -20.0% |
| | NEW LISTINGS | 36 | 45 | -20% |
| Houses | AVERAGE DOM | 186 | 40 | 365% |
| | % OF ASKING PRICE | 96% | 101% | |
| | AVERAGE SOLD PRICE | \$805,000 | \$428,250 | 88% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 73 | 42 | 74% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$360,204 | \$332,184 | 8% |
| | # OF CONTRACTS | 24 | 31 | -23% |
| | NEW LISTINGS | 33 | 42 | -21% |
| | | 55 | 42 | - 2 1 /0 |

Union City

JANUARY 2022

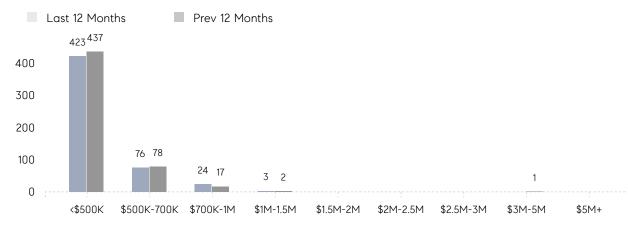
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Upper Saddle River

JANUARY 2022

UNDER CONTRACT

15 Total Properties



\$966K Median Price

25% Increase From

Jan 2021

-1% Decrease From Jan 2021

-15% Decrease From Jan 2021 Properties

9

Total

UNITS SOLD

-40% 5% Decrease From Jan 2021 Jan 2021

Average Price

\$1.3M

-32%

\$997K

Median

Price

Decrease From Jan 2021

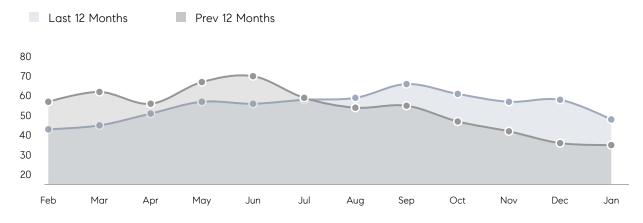
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 69 | 40 | 73% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$1,352,554 | \$1,289,423 | 4.9% |
| | # OF CONTRACTS | 15 | 12 | 25.0% |
| | NEW LISTINGS | 6 | 16 | -62% |
| Houses | AVERAGE DOM | 41 | 40 | 3% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$1,542,997 | \$1,289,423 | 20% |
| | # OF CONTRACTS | 10 | 12 | -17% |
| | NEW LISTINGS | 5 | 16 | -69% |
| Condo/Co-op/TH | AVERAGE DOM | 125 | - | - |
| | % OF ASKING PRICE | 102% | - | |
| | AVERAGE SOLD PRICE | \$971,670 | - | - |
| | # OF CONTRACTS | 5 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |
| | | | | |

Upper Saddle River

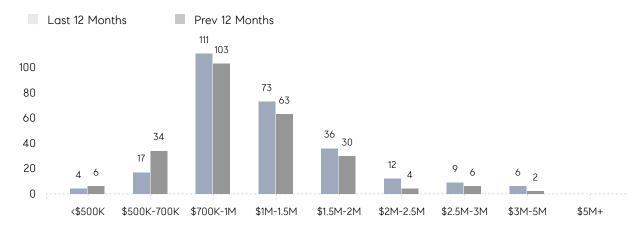
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Verona

JANUARY 2022

UNDER CONTRACT

16 Total Properties \$513K Average Price

\$497K Median Price

14% Increase From

Jan 2021

0% Change From Jan 2021

-7% Decrease From Jan 2021

-16%

Properties

16

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

40% Increase From Increase From Jan 2021

\$608K

Average

22%

Price

\$652K

Median

Price

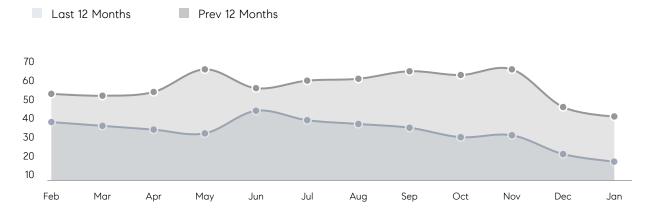
Property Statistics

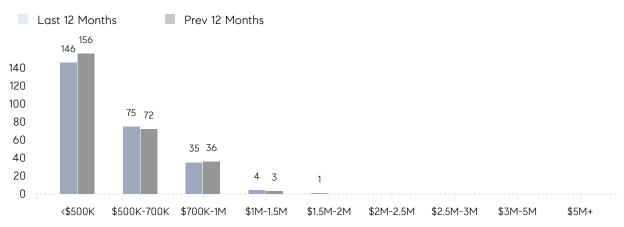
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 33 | 24% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$608,250 | \$497,000 | 22.4% |
| | # OF CONTRACTS | 16 | 14 | 14.3% |
| | NEW LISTINGS | 19 | 18 | 6% |
| Houses | AVERAGE DOM | 37 | 27 | 37% |
| | % OF ASKING PRICE | 104% | 104% | |
| | AVERAGE SOLD PRICE | \$628,200 | \$599,462 | 5% |
| | # OF CONTRACTS | 9 | 10 | -10% |
| | NEW LISTINGS | 12 | 8 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | 48 | 46 | 4% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$575,000 | \$275,000 | 109% |
| | # OF CONTRACTS | 7 | 4 | 75% |
| | NEW LISTINGS | 7 | 10 | -30% |
| | | | | |

Verona

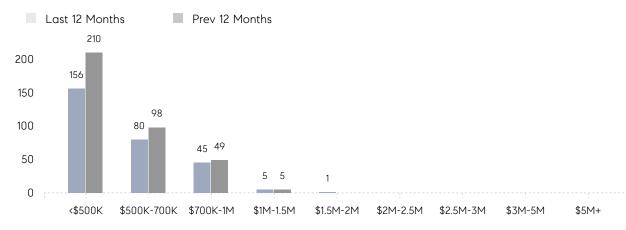
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Waldwick

JANUARY 2022

UNDER CONTRACT

7 Total Properties \$471K Average Price

\$479K Median Price

17% Increase From

Jan 2021

6% Increase From Jan 2021 3% Increase From Jan 2021 Properties 120%

11

Total

UNITS SOLD

Increase From Jan 2021 -8% 3% Decrease From Increa

Average

Jan 2021

Price

\$448K \$445K

Median

Price

Increase From Jan 2021

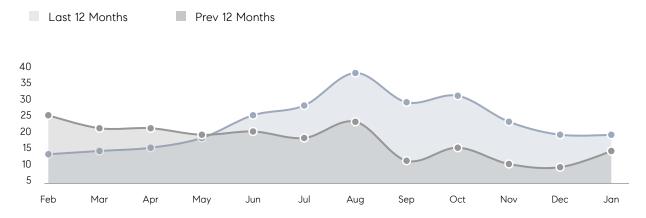
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 14 | 79% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$448,636 | \$485,800 | -7.7% |
| | # OF CONTRACTS | 7 | 6 | 16.7% |
| | NEW LISTINGS | 8 | 11 | -27% |
| Houses | AVERAGE DOM | 28 | 14 | 100% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$465,000 | \$485,800 | -4% |
| | # OF CONTRACTS | 7 | 4 | 75% |
| | NEW LISTINGS | 8 | 11 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 12 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$375,000 | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| | | | | |

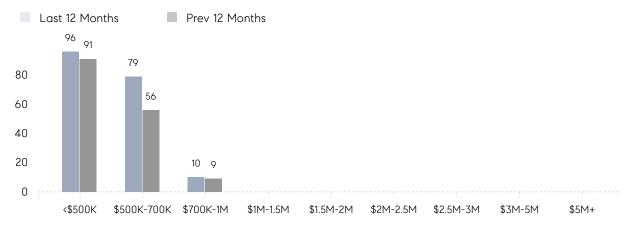
Waldwick

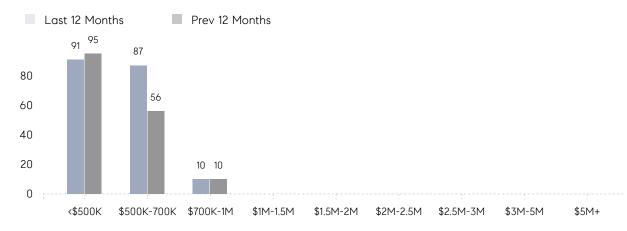
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Wallington

JANUARY 2022

UNDER CONTRACT



Median Price

0%

4

Total

Properties

Change From Jan 2021

Change From Jan 2021 Jan 2021

_

Change From

-25% Decrease From

UNITS SOLD

3

Total

Properties

Increase From Jan 2021 Jan 2021

\$637K

Average

69%

Price

70% Increase From Jan 2021

Median

Price

\$599K

Property Statistics

_

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 64 | -37% |
| | % OF ASKING PRICE | 96% | 100% | |
| | AVERAGE SOLD PRICE | \$637,000 | \$376,750 | 69.1% |
| | # OF CONTRACTS | 4 | 0 | 0.0% |
| | NEW LISTINGS | 1 | 3 | -67% |
| Houses | AVERAGE DOM | 40 | 36 | 11% |
| | % OF ASKING PRICE | 96% | 100% | |
| | AVERAGE SOLD PRICE | \$637,000 | \$386,000 | 65% |
| | # OF CONTRACTS | 4 | 0 | 0% |
| | NEW LISTINGS | 1 | 3 | -67% |
| Condo/Co-op/TH | AVERAGE DOM | - | 147 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$349,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Wallington

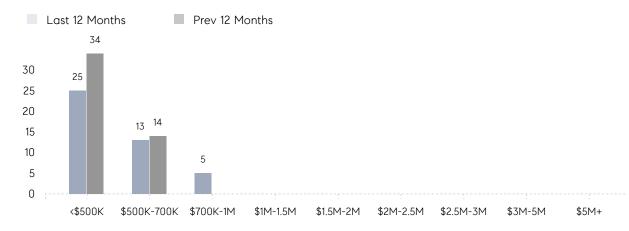
JANUARY 2022

Monthly Inventory



Last 12 Months Prev 12 Months 31 30 27 25 20 13 12 15 10 4 5 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$2.5M-3M \$1.5M-2M \$2M-2.5M \$3M-5M \$5M+

Contracts By Price Range



Warren

JANUARY 2022

UNDER CONTRACT

14 Total

Properties

\$933K Average Price

\$944K Median Price

-30% Decrease From

-7% Decrease From Jan 2021 Jan 2021

6% Increase From Jan 2021

19%

Properties

19

Total

UNITS SOLD

Increase From Increase From Jan 2021 Jan 2021

9%

\$1.0M

Average

Price

12% Increase From Jan 2021

\$885K

Median

Price

Property Statistics

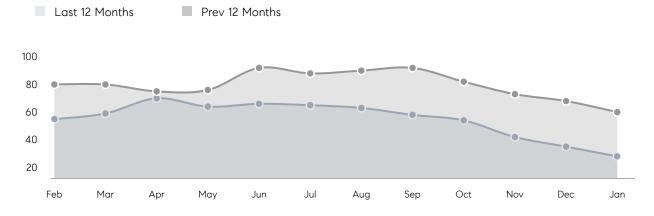
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 56 | 79 | -29% |
| | % OF ASKING PRICE | 97% | 98% | |
| | AVERAGE SOLD PRICE | \$1,018,920 | \$935,938 | 8.9% |
| | # OF CONTRACTS | 14 | 20 | -30.0% |
| | NEW LISTINGS | 9 | 19 | -53% |
| Houses | AVERAGE DOM | 56 | 50 | 12% |
| | % OF ASKING PRICE | 97% | 98% | |
| | AVERAGE SOLD PRICE | \$1,018,920 | \$921,333 | 11% |
| | # OF CONTRACTS | 13 | 20 | -35% |
| | NEW LISTINGS | 7 | 17 | -59% |
| Condo/Co-op/TH | AVERAGE DOM | - | 514 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$1,155,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

Compass New Jersey Monthly Market Insights

Warren

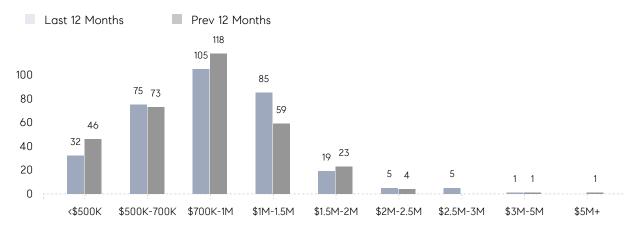
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Washington Township

JANUARY 2022

UNDER CONTRACT

17 Total Properties



Median Price

-47% Decrease From

Jan 2021

29% Increase From Jan 2021

6% Increase From Jan 2021

-9%

Properties

21

Total

UNITS SOLD

Change From Decrease From Jan 2021 Jan 2021

-4%

\$483K \$460K

Average

Price

0%

Median

Price

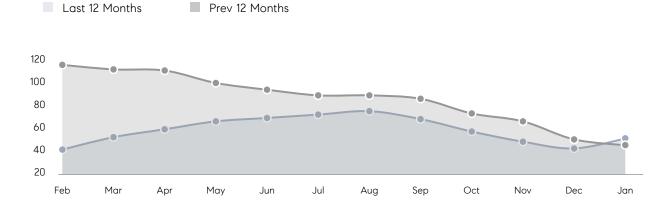
Decrease From Jan 2021

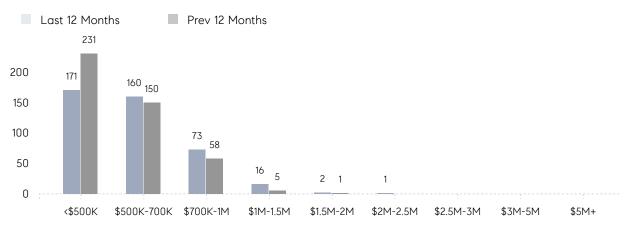
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 39 | -28% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$483,232 | \$483,543 | -0.1% |
| | # OF CONTRACTS | 17 | 32 | -46.9% |
| | NEW LISTINGS | 32 | 30 | 7% |
| Houses | AVERAGE DOM | 26 | 34 | -24% |
| | % OF ASKING PRICE | 106% | 100% | |
| | AVERAGE SOLD PRICE | \$544,591 | \$483,705 | 13% |
| | # OF CONTRACTS | 15 | 29 | -48% |
| | NEW LISTINGS | 28 | 28 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 154 | -79% |
| | % OF ASKING PRICE | 101% | 91% | |
| | AVERAGE SOLD PRICE | \$329,833 | \$480,000 | -31% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 4 | 2 | 100% |
| | | | | |

Washington Township

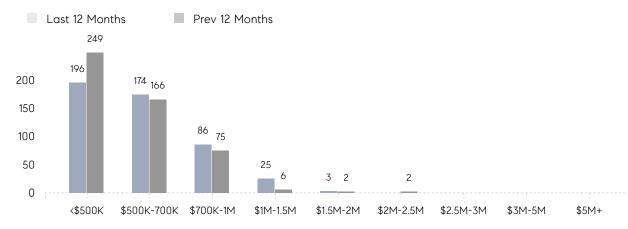
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Watchung

JANUARY 2022

UNDER CONTRACT

3 Total Properties



Median Price

-28%

-67%

Jan 2021

-21% Decrease From Decrease From Jan 2021

Decrease From Jan 2021

-43%

Properties

UNITS SOLD

8

Total

Decrease From Jan 2021

-5% 8% Decrease From

\$811K

Average

Jan 2021

Price

Increase From Jan 2021

\$767K

Median

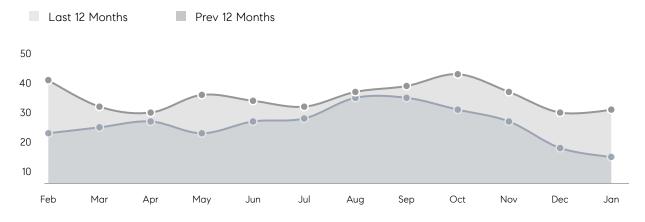
Price

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 63 | 56 | 13% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$811,380 | \$858,071 | -5.4% |
| | # OF CONTRACTS | 3 | 9 | -66.7% |
| | NEW LISTINGS | 4 | 13 | -69% |
| Houses | AVERAGE DOM | 45 | 53 | -15% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$919,340 | \$879,077 | 5% |
| | # OF CONTRACTS | 2 | 8 | -75% |
| | NEW LISTINGS | 4 | 12 | -67% |
| Condo/Co-op/TH | AVERAGE DOM | 120 | 99 | 21% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$487,500 | \$585,000 | -17% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| | | | | |

Watchung

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Weehawken

JANUARY 2022

UNDER CONTRACT

27 Total

Properties

\$741K Average Price

Jan 2021

\$789K Median Price

4% Increase From Jan 2021

-25% -1% Decrease From

Decrease From Jan 2021

27% Increase From

UNITS SOLD

14

Total

Properties

Jan 2021 Jan 2021

-26% Decrease From Decrease From Jan 2021

\$827K

Median

Price

\$995K

Average Price

-7%

Property Statistics

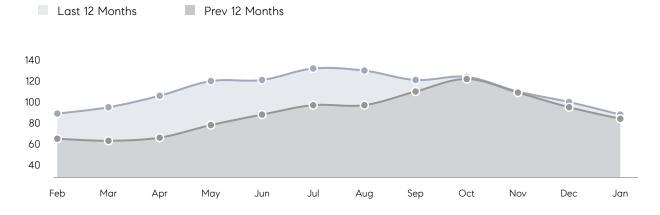
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 60 | 62 | -3% |
| | % OF ASKING PRICE | 91% | 96% | |
| | AVERAGE SOLD PRICE | \$995,121 | \$1,073,318 | -7.3% |
| | # OF CONTRACTS | 27 | 26 | 3.8% |
| | NEW LISTINGS | 21 | 30 | -30% |
| Houses | AVERAGE DOM | - | 71 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$1,197,500 | - |
| | # OF CONTRACTS | 6 | 5 | 20% |
| | NEW LISTINGS | 6 | 2 | 200% |
| Condo/Co-op/TH | AVERAGE DOM | 60 | 60 | 0% |
| | % OF ASKING PRICE | 91% | 96% | |
| | AVERAGE SOLD PRICE | \$995,121 | \$1,045,722 | -5% |
| | # OF CONTRACTS | 21 | 21 | 0% |
| | NEW LISTINGS | 15 | 28 | -46% |
| | | | | |

Compass New Jersey Monthly Market Insights

Weehawken

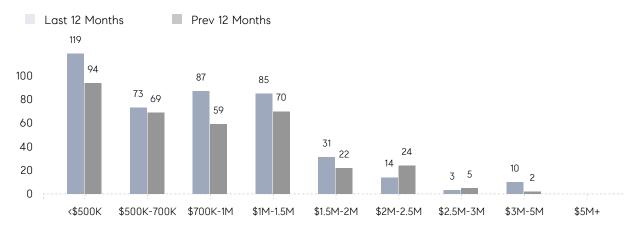
JANUARY 2022

Monthly Inventory





Contracts By Price Range



West Caldwell

JANUARY 2022

UNDER CONTRACT

3 Total Properties



\$599K Median Price

-70% Decrease From Jan 2021

25% Increase From Jan 2021 18% Increase From Jan 2021 Properties 38%

11

Total

UNITS SOLD

Increase From Jan 2021 19%

Increase From

Jan 2021

Average

Price

\$632K

19% Increase From Jan 2021

\$572K

Median

Price

Property Statistics

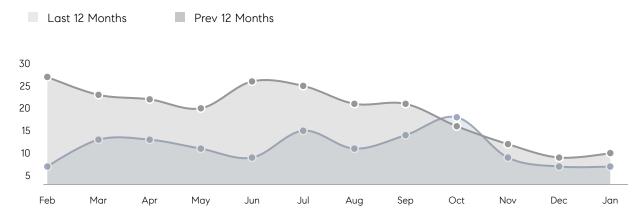
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 45 | 49 | -8% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$632,595 | \$530,125 | 19.3% |
| | # OF CONTRACTS | 3 | 10 | -70.0% |
| | NEW LISTINGS | 4 | 11 | -64% |
| Houses | AVERAGE DOM | 46 | 49 | -6% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$657,855 | \$530,125 | 24% |
| | # OF CONTRACTS | 3 | 9 | -67% |
| | NEW LISTINGS | 4 | 9 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | 33 | - | - |
| | % OF ASKING PRICE | 98% | - | |
| | AVERAGE SOLD PRICE | \$380,000 | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| | | | | |

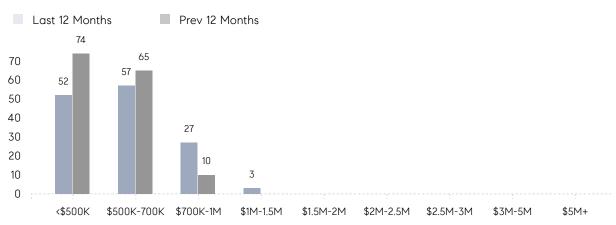
Compass New Jersey Monthly Market Insights

West Caldwell

JANUARY 2022

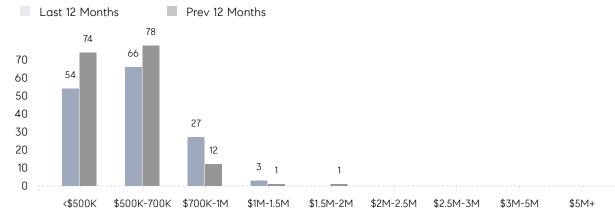
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Westfield

JANUARY 2022

UNDER CONTRACT

UNITS SOLD

| 18 | \$920K | \$862K | 21 | \$960K | \$825K |
|---------------|---------------|---------------|---------------|---------------|-------------|
| Total | Average | Median | Total | Average | Median |
| Properties | Price | Price | Properties | Price | Price |
| -50% | -10% | 1% | -45% | 2% | -1% |
| Decrease From | Decrease From | Change From | Decrease From | Increase From | Change From |
| Jan 2021 | Jan 2021 |

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 47 | 36 | 31% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$960,567 | \$945,261 | 1.6% |
| | # OF CONTRACTS | 18 | 36 | -50.0% |
| | NEW LISTINGS | 30 | 46 | -35% |
| Houses | AVERAGE DOM | 45 | 35 | 29% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$1,039,842 | \$975,857 | 7% |
| | # OF CONTRACTS | 15 | 32 | -53% |
| | NEW LISTINGS | 26 | 43 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 62 | 43 | 44% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$207,450 | \$588,300 | -65% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 4 | 3 | 33% |
| | | | | |

Westfield

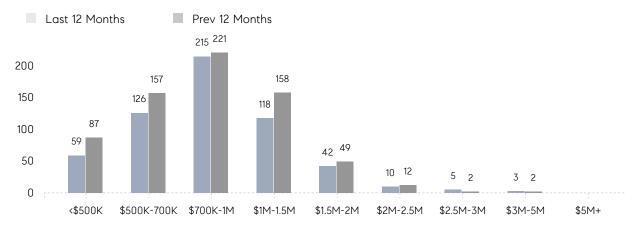
JANUARY 2022

Monthly Inventory





Contracts By Price Range



West New York

JANUARY 2022

UNDER CONTRACT

24 Total Properties



\$392K Median Price

20% Increase From

Jan 2021

0% Change From Jan 2021

-7% Decrease From Jan 2021

Properties

24

Total

UNITS SOLD

33% Increase From Jan 2021

42%

\$616K

Average

Jan 2021

Price

68% Increase From

Increase From Jan 2021

\$585K

Median

Price

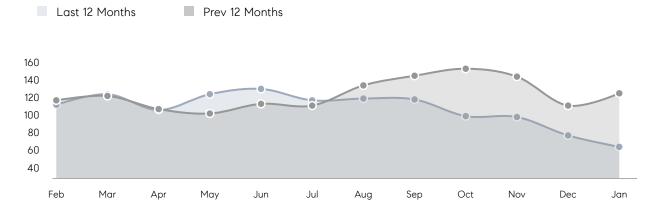
Property Statistics

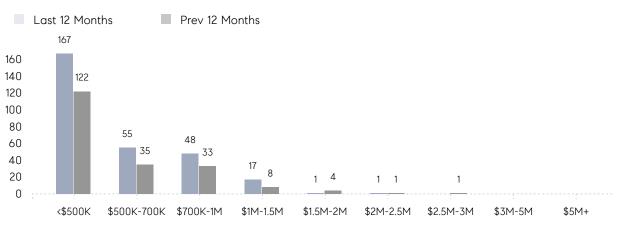
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 65 | 74 | -12% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$616,900 | \$435,374 | 41.7% |
| | # OF CONTRACTS | 24 | 20 | 20.0% |
| | NEW LISTINGS | 28 | 59 | -53% |
| Houses | AVERAGE DOM | 43 | 48 | -10% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$585,000 | \$625,000 | -6% |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 69 | 77 | -10% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$619,179 | \$411,671 | 50% |
| | # OF CONTRACTS | 21 | 20 | 5% |
| | NEW LISTINGS | 25 | 56 | -55% |

West New York

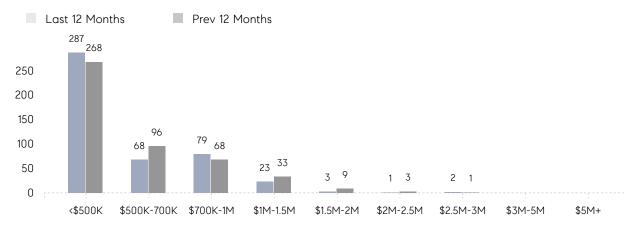
JANUARY 2022

Monthly Inventory





Contracts By Price Range



West Orange

JANUARY 2022

UNDER CONTRACT

45 Total Properties



\$499K Median Price

-27%

Decrease From Jan 2021

28% Increase From Jan 2021 29% Increase From Jan 2021 Total Properties

44

UNITS SOLD

-24% Decrease From Jan 2021 9% 13% Increase From Increase

\$525K

Average

Jan 2021

Price

Increase From Jan 2021

\$505K

Median

Price

Property Statistics

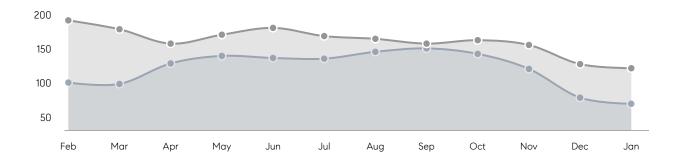
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 38 | 0% |
| | % OF ASKING PRICE | 106% | 103% | |
| | AVERAGE SOLD PRICE | \$525,930 | \$481,473 | 9.2% |
| | # OF CONTRACTS | 45 | 62 | -27.4% |
| | NEW LISTINGS | 44 | 70 | -37% |
| Houses | AVERAGE DOM | 43 | 38 | 13% |
| | % OF ASKING PRICE | 108% | 104% | |
| | AVERAGE SOLD PRICE | \$566,815 | \$557,025 | 2% |
| | # OF CONTRACTS | 37 | 29 | 28% |
| | NEW LISTINGS | 37 | 39 | -5% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 37 | -19% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$456,938 | \$348,357 | 31% |
| | # OF CONTRACTS | 8 | 33 | -76% |
| | NEW LISTINGS | 7 | 31 | -77% |
| | | | | |

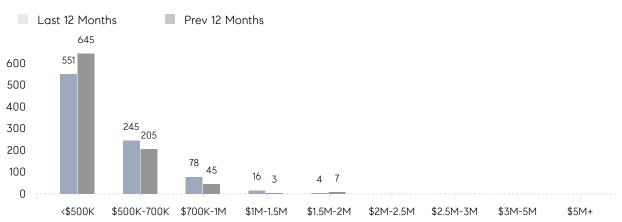
West Orange

JANUARY 2022

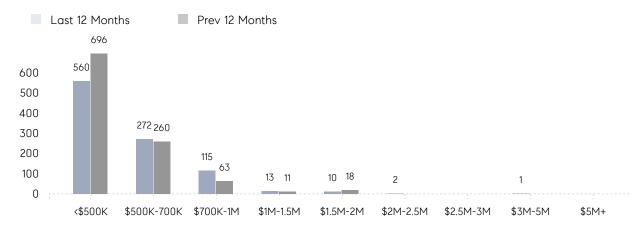
Monthly Inventory

Last 12 Months Prev 12 Months





Contracts By Price Range



Westwood

JANUARY 2022

UNDER CONTRACT

9 Total Properties



\$350K Median Price

-10%

-8% Decrease From Jan 2021 Jan 2021

-28% Decrease From Decrease From Jan 2021

-11%

Properties

8

Total

UNITS SOLD

Decrease From Jan 2021 Jan 2021

19% 5% Increase From

Average Price

\$490K \$462K

Median

Price

Increase From Jan 2021

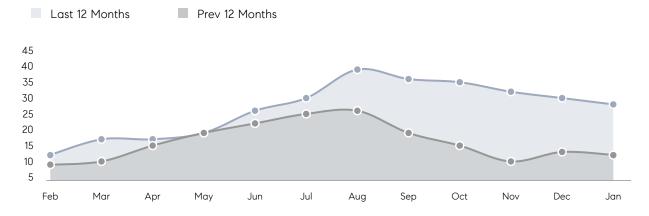
Property Statistics

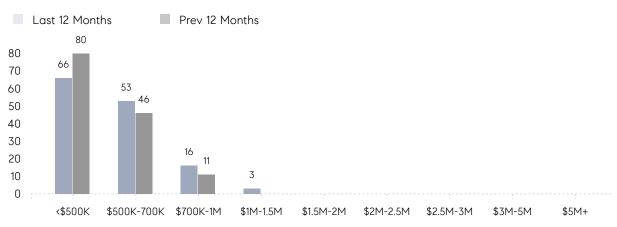
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 38 | 3% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$490,713 | \$413,278 | 18.7% |
| | # OF CONTRACTS | 9 | 10 | -10.0% |
| | NEW LISTINGS | 4 | 9 | -56% |
| Houses | AVERAGE DOM | 39 | 41 | -5% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$490,713 | \$466,000 | 5% |
| | # OF CONTRACTS | 7 | 10 | -30% |
| | NEW LISTINGS | 3 | 8 | -62% |
| Condo/Co-op/TH | AVERAGE DOM | - | 28 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$228,750 | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| | | | | |

Westwood

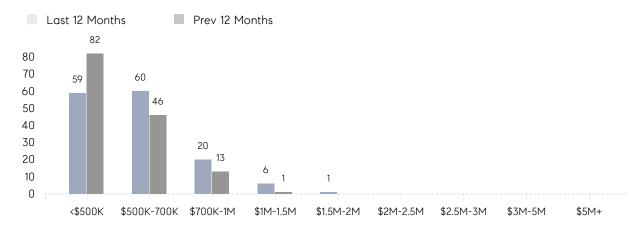
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Whippany

JANUARY 2022

UNDER CONTRACT

8

Total Properties \$468K \$450K Average Price

Median Price

14% Increase From

Jan 2021

-2% Decrease From Jan 2021

-6% Decrease From Jan 2021

125%

Properties

UNITS SOLD

9

Total

Increase From Jan 2021

-9% Decrease From

\$458K \$430K

Average Price

-9%

Jan 2021

Median

Price

Decrease From Jan 2021

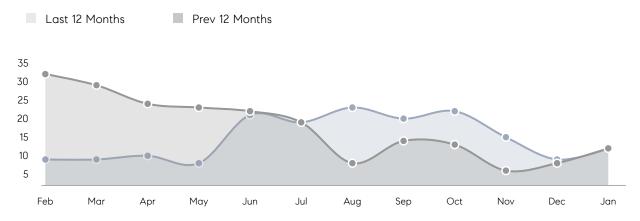
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 33 | 3% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$458,222 | \$503,128 | -8.9% |
| | # OF CONTRACTS | 8 | 7 | 14.3% |
| | NEW LISTINGS | 11 | 11 | 0% |
| Houses | AVERAGE DOM | 42 | 19 | 121% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$534,750 | \$530,837 | 1% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 7 | 8 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 74 | -62% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$397,000 | \$420,000 | -5% |
| | # OF CONTRACTS | 4 | 3 | 33% |
| | NEW LISTINGS | 4 | 3 | 33% |

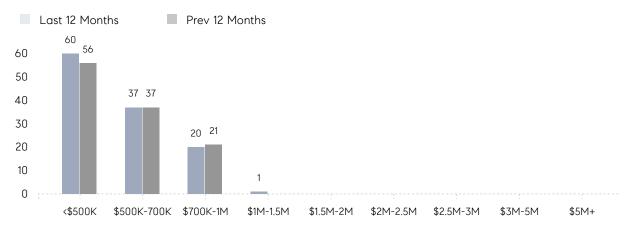
Whippany

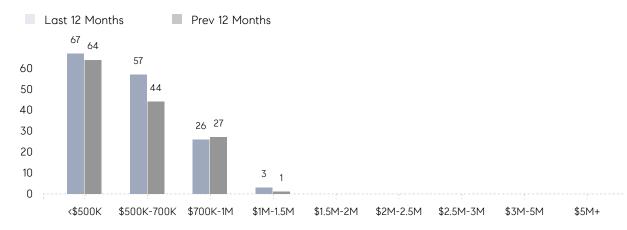
JANUARY 2022

Monthly Inventory



Contracts By Price Range





Woodbridge Township

JANUARY 2022

UNDER CONTRACT

9 Total Properties



21%

Jan 2021

\$399K Median Price

-10% Decrease From

Jan 2021

29% Increase From Jan 2021

Increase From

-30%

UNITS SOLD

14

Total

Properties

Decrease From Increase From Jan 2021 Jan 2021

16% -1%

Average

Price

\$402K \$365K

Median

Price

Decrease From Jan 2021

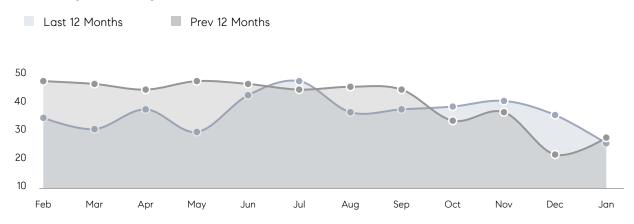
Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 57 | -39% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$402,243 | \$347,375 | 15.8% |
| | # OF CONTRACTS | 9 | 10 | -10.0% |
| | NEW LISTINGS | 7 | 19 | -63% |
| Houses | AVERAGE DOM | 38 | 56 | -32% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$426,900 | \$384,300 | 11% |
| | # OF CONTRACTS | 8 | 6 | 33% |
| | NEW LISTINGS | 6 | 13 | -54% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | 58 | -53% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$340,600 | \$236,600 | 44% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 1 | 6 | -83% |
| | | | | |

Woodbridge Township

JANUARY 2022

Monthly Inventory



Contracts By Price Range





Wood-Ridge

JANUARY 2022

UNDER CONTRACT

6 Total



\$497K Median Price

-40%

Properties

-5% Decrease From Decrease From Jan 2021 Jan 2021

-13% Decrease From Jan 2021

25%

15

Total

Properties

Increase From Jan 2021

UNITS SOLD

4%

Increase From

Jan 2021

\$558K

Average

Price

0% Change From Jan 2021

\$560K

Median

Price

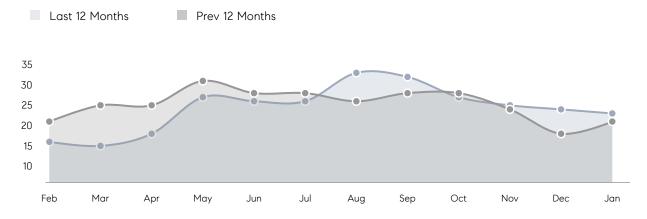
Property Statistics

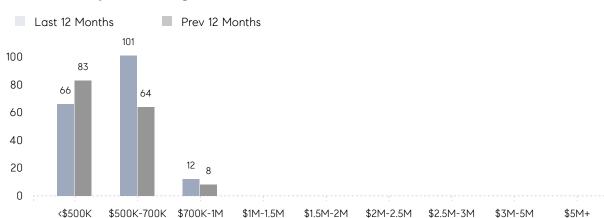
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 29 | 14% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$558,000 | \$535,458 | 4.2% |
| | # OF CONTRACTS | 6 | 10 | -40.0% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Houses | AVERAGE DOM | 28 | 16 | 75% |
| | % OF ASKING PRICE | 103% | 98% | |
| | AVERAGE SOLD PRICE | \$531,667 | \$612,071 | -13% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 1 | 7 | -86% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 48 | -23% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$575,556 | \$428,200 | 34% |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 4 | 7 | -43% |
| | | | | |

Wood-Ridge

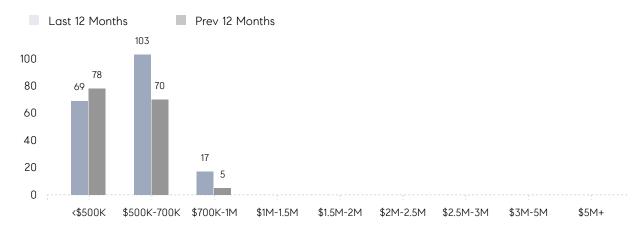
JANUARY 2022

Monthly Inventory





Contracts By Price Range



Woodcliff Lake

JANUARY 2022

UNDER CONTRACT

4 Total Properties \$1.0M Average Price

\$1.0M Median Price

-43% Decrease From

58% Increase From Jan 2021 Jan 2021

62% Increase From Jan 2021

-17%

5

Total

25% Decrease From Increase From Jan 2021 Jan 2021

Increase From Jan 2021

Property Statistics

| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 95 | 33 | 188% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$1,147,000 | \$914,567 | 25.4% |
| | # OF CONTRACTS | 4 | 7 | -42.9% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Houses | AVERAGE DOM | 95 | 33 | 188% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$1,147,000 | \$914,567 | 25% |
| | # OF CONTRACTS | 4 | 7 | -43% |
| | NEW LISTINGS | 8 | 9 | -11% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

UNITS SOLD





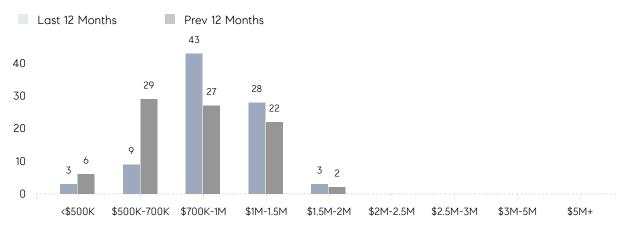
45%

Woodcliff Lake

JANUARY 2022

Monthly Inventory





Contracts By Price Range



Wyckoff

JANUARY 2022

Jan 2021

UNDER CONTRACT

UNITS SOLD

Jan 2021

Jan 2021

Jan 2021

\$886K \$799K **\$922K \$845K** 8 12 Median Total Median Total Average Average Price Properties Price Price Properties Price -2% 12% 6% -70% -29% 16% Decrease From Decrease From Increase From Decrease From Increase From Increase From

Property Statistics

Jan 2021

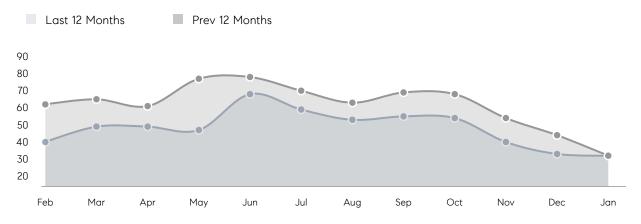
Jan 2021

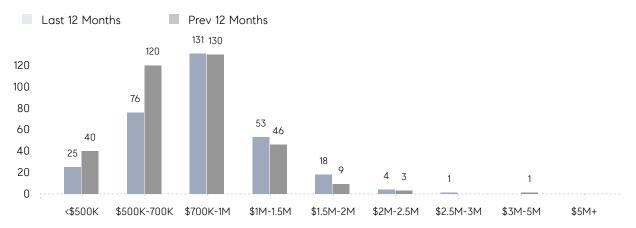
| | | Jan 2022 | Jan 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 39 | 10% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$922,542 | \$824,406 | 11.9% |
| | # OF CONTRACTS | 8 | 27 | -70.4% |
| | NEW LISTINGS | 6 | 20 | -70% |
| Houses | AVERAGE DOM | 44 | 39 | 13% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$941,045 | \$825,337 | 14% |
| | # OF CONTRACTS | 7 | 25 | -72% |
| | NEW LISTINGS | 6 | 18 | -67% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 45 | -36% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$719,000 | \$809,500 | -11% |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 0 | 2 | 0% |

Wyckoff

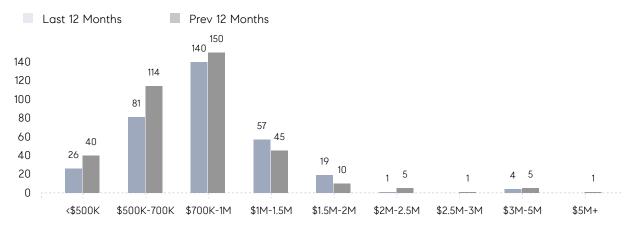
JANUARY 2022

Monthly Inventory





Contracts By Price Range



COMPASS

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