November 2021

North & Central New Jersey Market Insights

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NOVEMBER 2021

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## Allendale

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$599K 5 \$773K Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Change From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	29	48	-40%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$887,625	\$894,206	-0.7%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	4	7	-43%
Houses	AVERAGE DOM	29	52	-44%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$887,625	\$1,013,321	-12%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	27	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$338,333	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	2	-50%

# Allendale

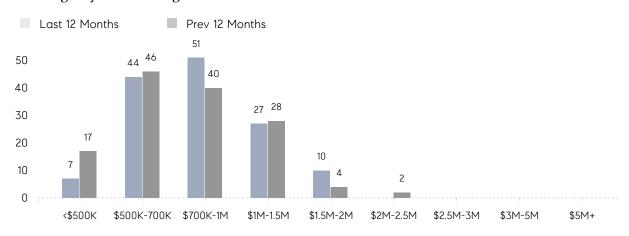
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Alpine

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

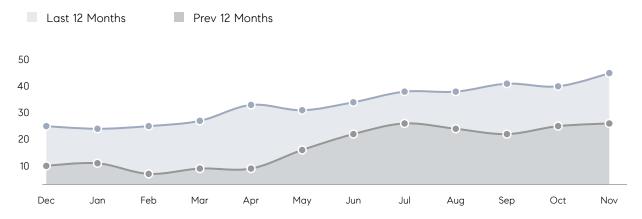
\$1.1M Total Total Median Average Price **Properties** Price **Properties** Price 0% Change From Change From Decrease From Change From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	9	111	-92%
	% OF ASKING PRICE	108%	86%	
	AVERAGE SOLD PRICE	\$1,147,500	\$1,903,000	-39.7%
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	5	3	67%
Houses	AVERAGE DOM	9	111	-92%
	% OF ASKING PRICE	108%	86%	
	AVERAGE SOLD PRICE	\$1,147,500	\$1,903,000	-40%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	5	3	67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Alpine

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Basking Ridge

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$604K \$602K 39 \$689K 30 Median Total Total Average Average **Properties** Price **Properties** Price Price Price -39% Decrease From Decrease From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

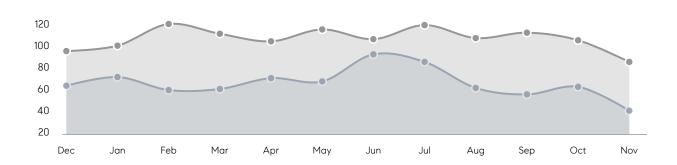
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	52	-40%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$604,714	\$717,129	-15.7%
	# OF CONTRACTS	39	33	18.2%
	NEW LISTINGS	28	34	-18%
Houses	AVERAGE DOM	35	59	-41%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$832,036	\$853,451	-3%
	# OF CONTRACTS	20	14	43%
	NEW LISTINGS	13	13	0%
Condo/Co-op/TH	AVERAGE DOM	27	32	-16%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$405,808	\$376,321	8%
	# OF CONTRACTS	19	19	0%
	NEW LISTINGS	15	21	-29%

# Basking Ridge

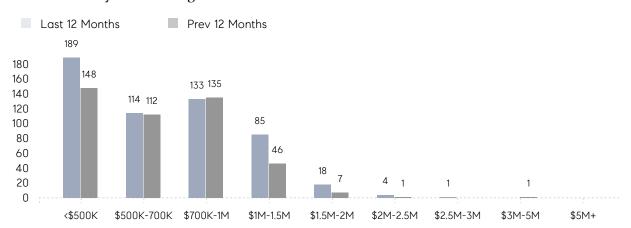
NOVEMBER 2021

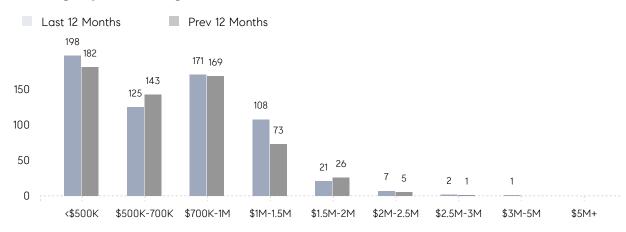
### Monthly Inventory





### Contracts By Price Range





## Bay Head

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

 $\begin{array}{ccc} 4 & & \$1.2M \\ & \text{Total} & & \text{Average} \\ \text{Properties} & & \text{Price} \end{array}$ 

\$1.3M Median Price 2 Total Properties

\$1.1M Series Average

\$1.1M

-50%

-47%

-33%

-60%

Decrease From

51%

Price

30%

Price

Decrease From Nov 2020

Decrease From Nov 2020 Decrease From Nov 2020 Decrease From Increase From Nov 2020 Nov 2020 Increase From Nov 2020

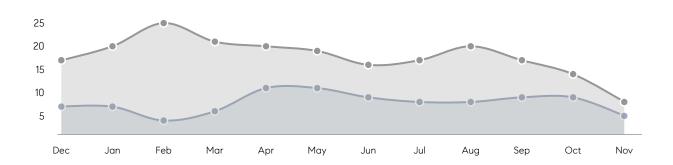
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	24	72	-67%
	% OF ASKING PRICE	92%	98%	
	AVERAGE SOLD PRICE	\$1,105,000	\$729,600	51.5%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	1	3	-67%
Houses	AVERAGE DOM	28	55	-49%
	% OF ASKING PRICE	90%	98%	
	AVERAGE SOLD PRICE	\$1,575,000	\$849,500	85%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	19	140	-86%
	% OF ASKING PRICE	93%	97%	
	AVERAGE SOLD PRICE	\$635,000	\$250,000	154%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Bay Head

### NOVEMBER 2021

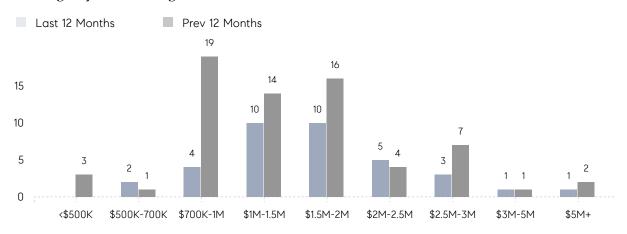
### Monthly Inventory





### Contracts By Price Range





## Bayonne

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$425K \$386K \$415K 33 24 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

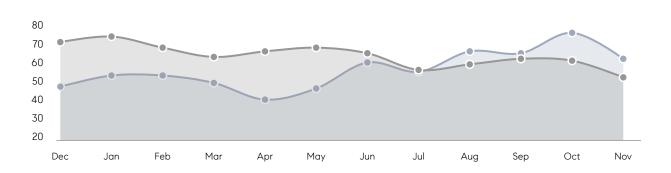
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$386,357	\$357,841	8.0%
	# OF CONTRACTS	33	22	50.0%
	NEW LISTINGS	30	26	15%
Houses	AVERAGE DOM	36	39	-8%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$492,154	\$371,056	33%
	# OF CONTRACTS	21	14	50%
	NEW LISTINGS	21	14	50%
Condo/Co-op/TH	AVERAGE DOM	50	66	-24%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$214,438	\$298,375	-28%
	# OF CONTRACTS	12	8	50%
	NEW LISTINGS	9	12	-25%

## Bayonne

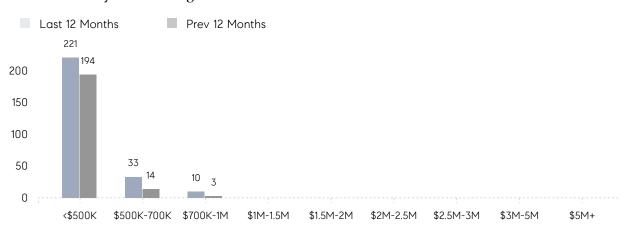
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Bedminster

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$472K \$388K \$387K 17 12 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	36	-11%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$388,542	\$546,458	-28.9%
	# OF CONTRACTS	17	13	30.8%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	-	43	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$842,000	-
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	32	31	3%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$388,542	\$335,357	16%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	9	13	-31%

## Bedminster

### NOVEMBER 2021

Dec

### Monthly Inventory



Мау

Oct

Aug

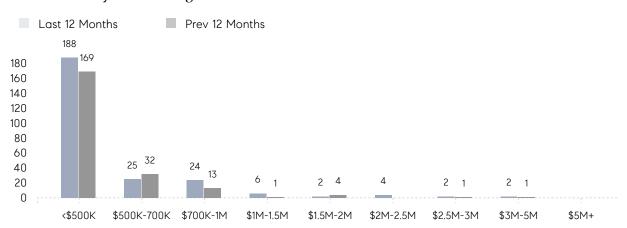
Nov

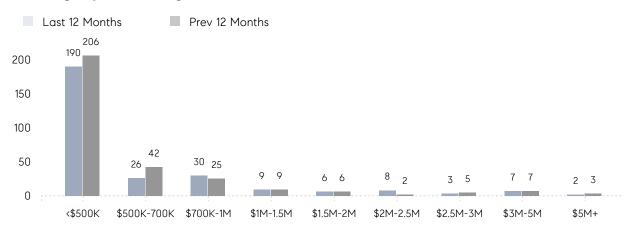
### Contracts By Price Range

Feb

Mar

Jan





# Bergenfield

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$440K \$511K \$470K 25 14 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -14% Decrease From Increase From Increase From Decrease From Increase From Increase From

### **Property Statistics**

Nov 2020

Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	25	36%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$470,723	\$461,945	1.9%
	# OF CONTRACTS	25	29	-13.8%
	NEW LISTINGS	16	28	-43%
Houses	AVERAGE DOM	26	24	8%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$494,491	\$489,272	1%
	# OF CONTRACTS	25	26	-4%
	NEW LISTINGS	16	27	-41%
Condo/Co-op/TH	AVERAGE DOM	77	33	133%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$340,000	\$216,000	57%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	1	0%

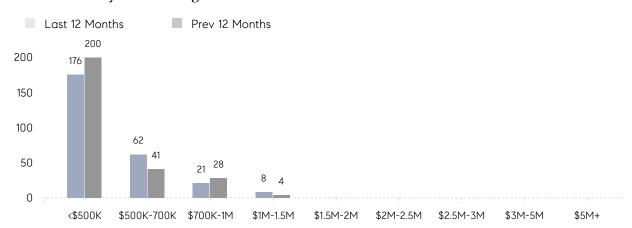
# Bergenfield

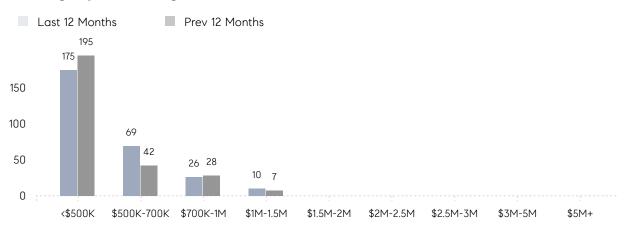
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Berkeley Heights

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

13 \$531K

Total Average Price

\$519K Median Price 11 Total Properties

\$557K Average Price \$522K Median

Price

0% Change From

Nov 2020

-26%
Decrease From

Nov 2020

-11% Decrease From Nov 2020 -42% Decrease From Nov 2020

-16%
Decrease From

Nov 2020

Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	40	50	-20%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$557,455	\$665,158	-16.2%
	# OF CONTRACTS	13	13	0.0%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	34	56	-39%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$628,938	\$765,393	-18%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	10	14	-29%
Condo/Co-op/TH	AVERAGE DOM	57	32	78%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$366,833	\$384,500	-5%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	2	3	-33%

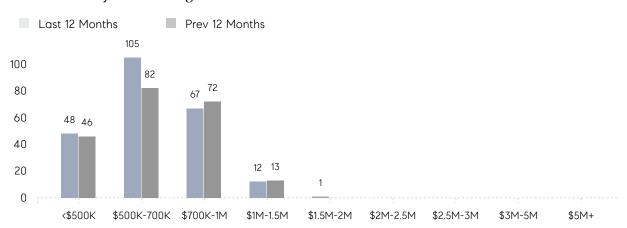
# Berkeley Heights

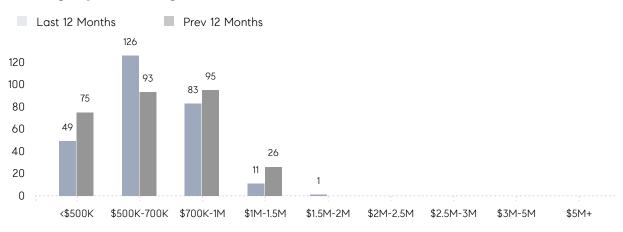
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Bloomfield

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$379K \$435K 55 \$376K 55 \$447K Median Total Total Average Average Price **Properties** Price Price **Properties** Price 0% Change From Increase From Increase From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	21	52%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$435,974	\$413,114	5.5%
	# OF CONTRACTS	55	55	0.0%
	NEW LISTINGS	44	43	2%
Houses	AVERAGE DOM	28	22	27%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$467,015	\$446,703	5%
	# OF CONTRACTS	46	53	-13%
	NEW LISTINGS	31	38	-18%
Condo/Co-op/TH	AVERAGE DOM	56	18	211%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$227,557	\$228,375	0%
	# OF CONTRACTS	9	2	350%
	NEW LISTINGS	13	5	160%

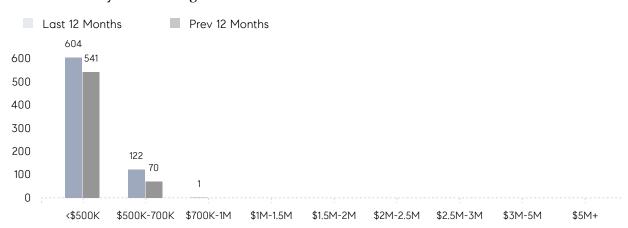
## Bloomfield

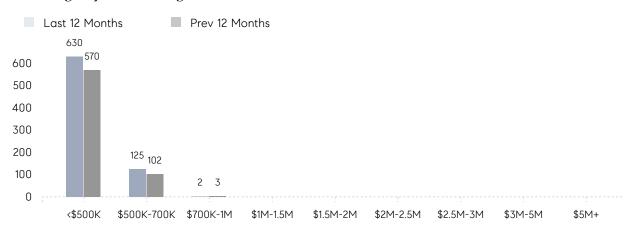
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Bogota

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

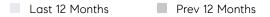
\$408K \$410K \$499K Median Median Total Total Price **Properties** Price Price **Properties** Price -30% Decrease From Increase From Decrease From Change From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

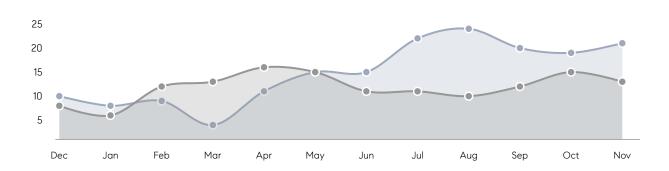
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	19	35	-46%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$408,417	\$420,501	-2.9%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	19	35	-46%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$408,417	\$420,501	-3%
	# OF CONTRACTS	7	9	-22%
	NEW LISTINGS	9	8	13%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

# Bogota

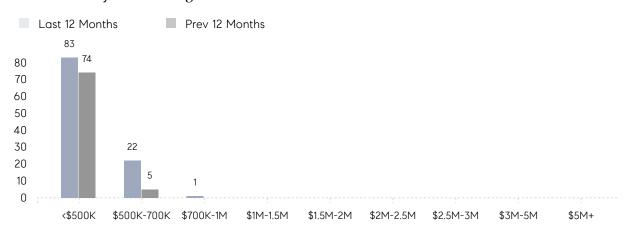
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Boonton

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$430K \$399K \$495K \$485K 11 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -13% Change From Decrease From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	38	29	31%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$495,635	\$456,307	8.6%
	# OF CONTRACTS	11	7	57.1%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	43	30	43%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$536,886	\$467,931	15%
	# OF CONTRACTS	11	7	57%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	13	24	-46%
	% OF ASKING PRICE	108%	98%	
	AVERAGE SOLD PRICE	\$268,750	\$380,750	-29%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Boonton

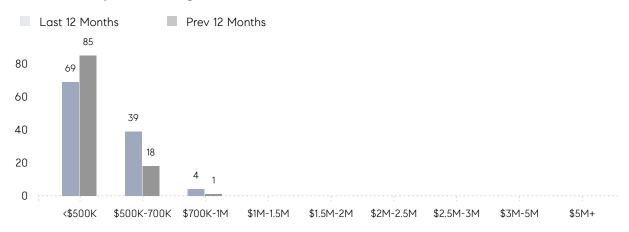
### NOVEMBER 2021

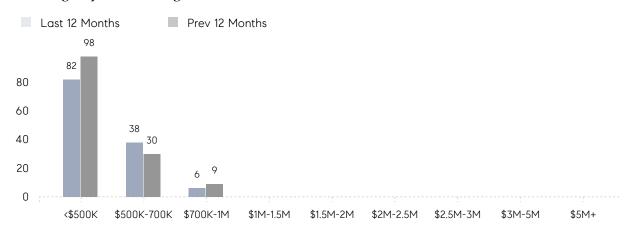
### Monthly Inventory





### Contracts By Price Range





# **Boonton Township**

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.0M \$599K \$835K Median Total Total Average **Properties** Price Price **Properties** Price Price Increase From Decrease From Increase From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	46	63	-27%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$1,057,983	\$626,500	68.9%
	# OF CONTRACTS	7	9	-22.2%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	53	62	-15%
	% OF ASKING PRICE	93%	100%	
	AVERAGE SOLD PRICE	\$1,162,500	\$647,167	80%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	13	83	-84%
	% OF ASKING PRICE	107%	98%	
	AVERAGE SOLD PRICE	\$535,400	\$378,500	41%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

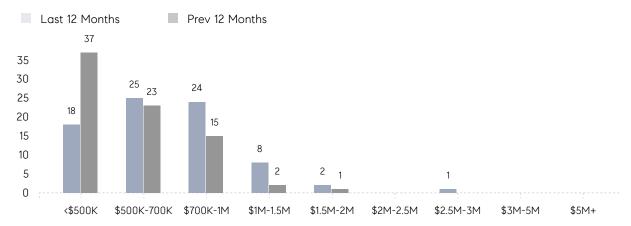
# Boonton Township

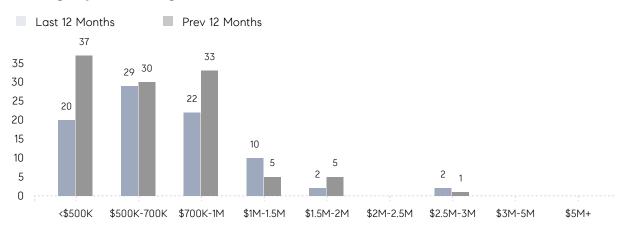
NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Branchburg

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

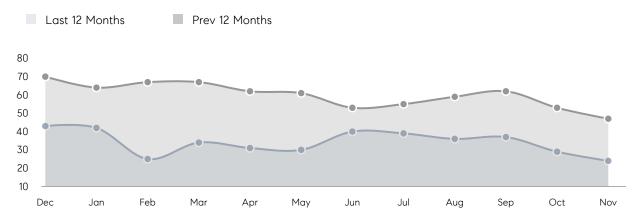
\$479K \$474K \$450K \$448K 25 16 Total Total Average Price **Properties** Price Price **Properties** Price 14% Increase From Decrease From Decrease From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	27	48	-44%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$450,463	\$513,983	-12.4%
	# OF CONTRACTS	25	22	13.6%
	NEW LISTINGS	24	19	26%
Houses	AVERAGE DOM	20	47	-57%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$501,390	\$558,058	-10%
	# OF CONTRACTS	14	14	0%
	NEW LISTINGS	14	12	17%
Condo/Co-op/TH	AVERAGE DOM	39	53	-26%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$365,583	\$304,625	20%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	10	7	43%

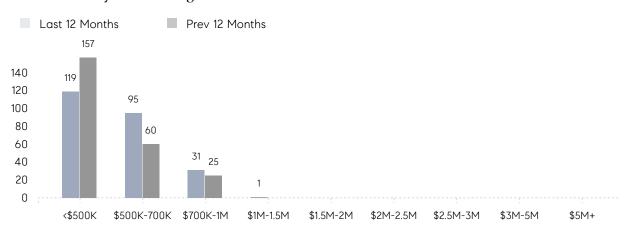
# Branchburg

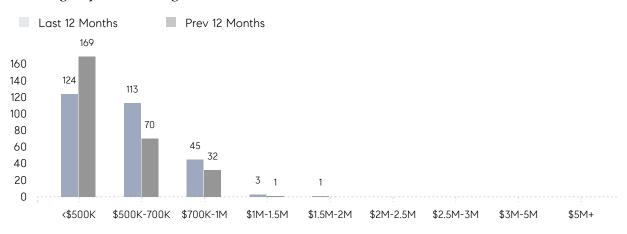
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Bridgewater

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

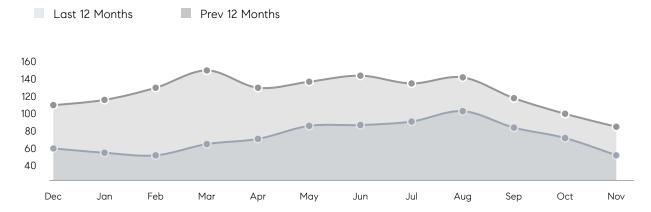
\$528K \$490K 42 \$479K \$451K 59 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -29% Decrease From Decrease From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	37	-8%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$479,060	\$501,857	-4.5%
	# OF CONTRACTS	59	39	51.3%
	NEW LISTINGS	47	40	18%
Houses	AVERAGE DOM	33	29	14%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$546,685	\$584,927	-7%
	# OF CONTRACTS	41	25	64%
	NEW LISTINGS	32	28	14%
Condo/Co-op/TH	AVERAGE DOM	36	53	-32%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$357,333	\$326,974	9%
	# OF CONTRACTS	18	14	29%
	NEW LISTINGS	15	12	25%

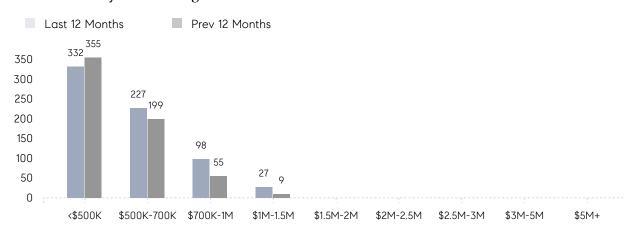
# Bridgewater

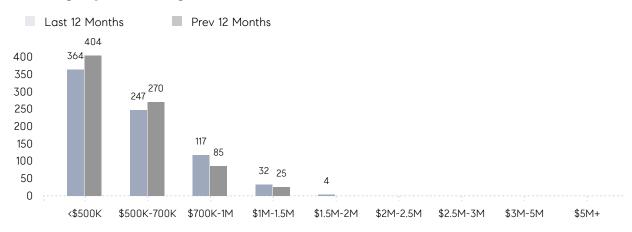
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Caldwell

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$440K \$439K \$515K 5 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Increase From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	41	45	-9%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$535,945	\$519,612	3.1%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	3	8	-62%
Houses	AVERAGE DOM	52	48	8%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$618,322	\$612,636	1%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	13	39	-67%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$330,000	\$314,960	5%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

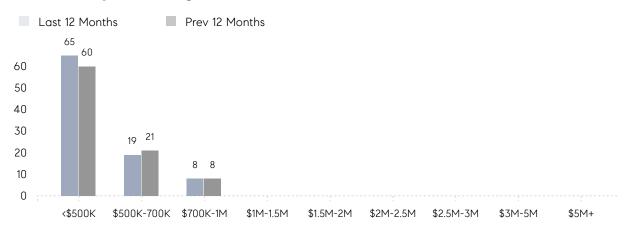
## Caldwell

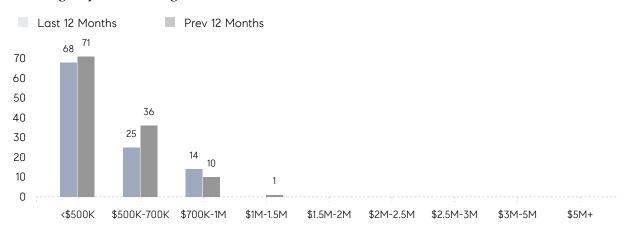
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Carlstadt

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$489K \$629K \$453K \$501K 5 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

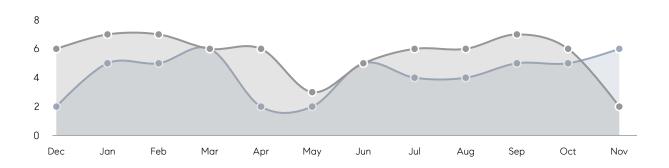
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	17	25	-32%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$453,333	\$573,000	-20.9%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	6	2	200%
Houses	AVERAGE DOM	17	25	-32%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$453,333	\$573,000	-21%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	6	2	200%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Carlstadt

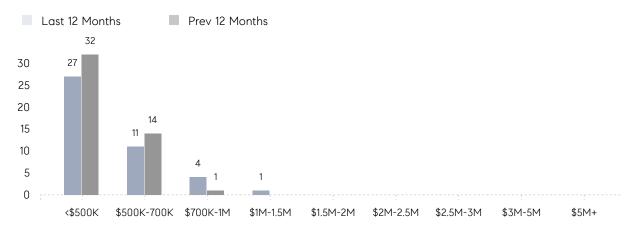
### NOVEMBER 2021

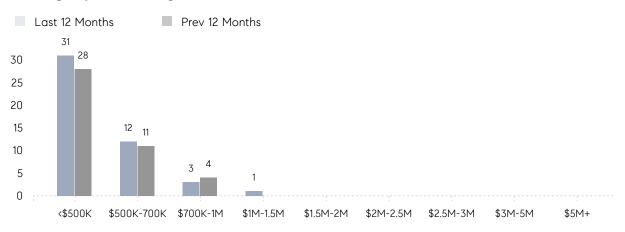
### Monthly Inventory





### Contracts By Price Range





## Cedar Grove

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$741K 15 \$663K \$635K \$715K Median Total Average Total Average Price **Properties** Price Price **Properties** Price -12% Increase From Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	23	43%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$741,403	\$577,938	28.3%
	# OF CONTRACTS	15	29	-48.3%
	NEW LISTINGS	14	20	-30%
Houses	AVERAGE DOM	22	25	-12%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$734,073	\$593,567	24%
	# OF CONTRACTS	13	24	-46%
	NEW LISTINGS	13	10	30%
Condo/Co-op/TH	AVERAGE DOM	63	13	385%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$761,563	\$505,000	51%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	1	10	-90%

## Cedar Grove

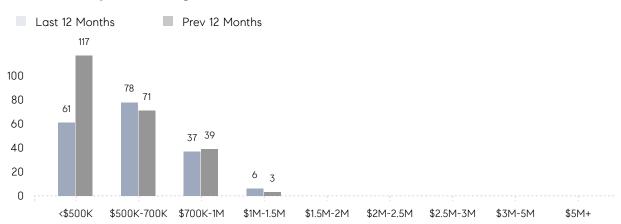
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Cedar Knolls

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$691K \$425K 5 \$474K \$756K Median Total Total Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

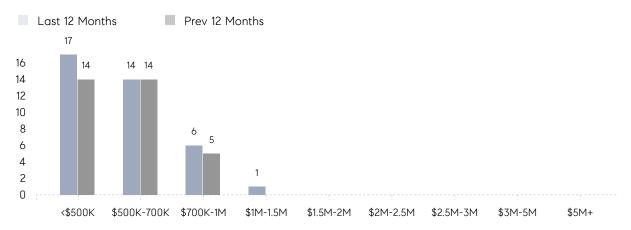
# Cedar Knolls

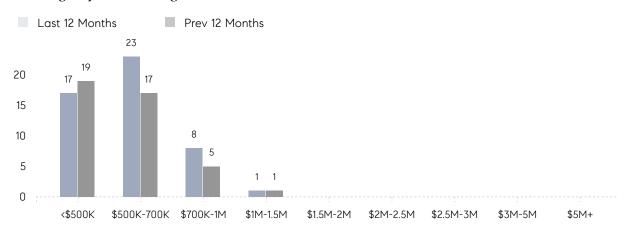
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Chatham Borough

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$849K \$1.0M 11 \$900K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Change From Increase From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

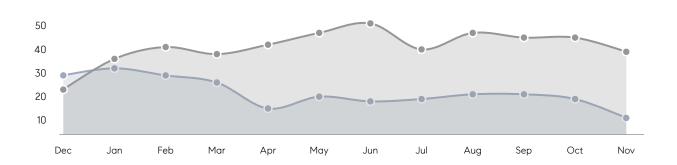
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	59	-42%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,036,000	\$938,923	10.3%
	# OF CONTRACTS	11	18	-38.9%
	NEW LISTINGS	7	18	-61%
Houses	AVERAGE DOM	28	64	-56%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,132,091	\$958,833	18%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	7	18	-61%
Condo/Co-op/TH	AVERAGE DOM	67	4	1,575%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$507,500	\$700,000	-28%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

# Chatham Borough

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Chatham Township

Nov 2020

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$1.0M \$912K 13 \$1.1M \$955K 18 Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price -32% Decrease From Decrease From Decrease From Increase From Decrease From Decrease From

**Property Statistics** 

Nov 2020

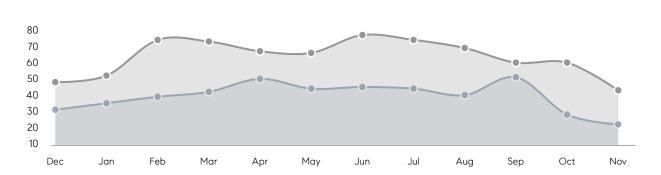
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	29	54	-46%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$1,085,750	\$1,168,811	-7.1%
	# OF CONTRACTS	13	19	-31.6%
	NEW LISTINGS	9	13	-31%
Houses	AVERAGE DOM	33	55	-40%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,180,643	\$1,349,249	-12%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	15	51	-71%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$753,625	\$627,500	20%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	2	2	0%

# Chatham Township

NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Chester

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

7	\$893K	\$735K	13	\$766K	\$729K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-59%	24%	23%	-28%	1%	0%
Decrease From Nov 2020	Increase From Nov 2020	Increase From Nov 2020	Decrease From Nov 2020	Change From Nov 2020	Change From Nov 2020

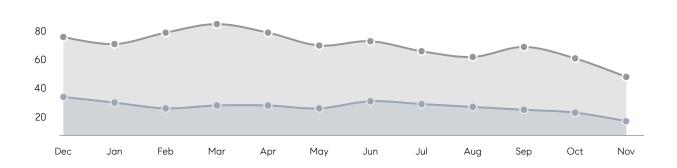
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	21	51	-59%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$766,623	\$759,883	0.9%
	# OF CONTRACTS	7	17	-58.8%
	NEW LISTINGS	6	8	-25%
Houses	AVERAGE DOM	24	31	-23%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$788,727	\$770,023	2%
	# OF CONTRACTS	7	15	-53%
	NEW LISTINGS	6	6	0%
Condo/Co-op/TH	AVERAGE DOM	7	379	-98%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$645,050	\$587,500	10%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

## Chester

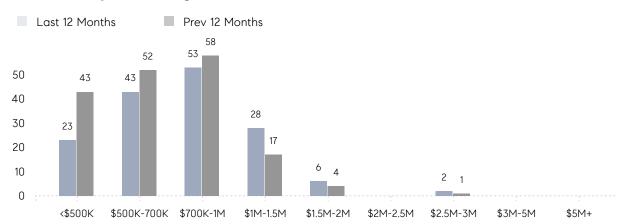
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Clark

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$510K \$549K \$445K \$561K Median Total Total Average Average Price Price **Properties** Price **Properties** Price -41% Increase From Increase From Decrease From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

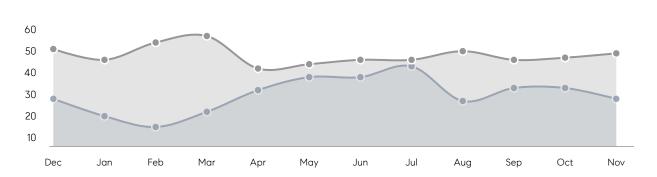
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	39	-21%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$510,300	\$599,307	-14.9%
	# OF CONTRACTS	17	14	21.4%
	NEW LISTINGS	17	26	-35%
Houses	AVERAGE DOM	32	42	-24%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$566,718	\$615,987	-8%
	# OF CONTRACTS	15	13	15%
	NEW LISTINGS	12	24	-50%
Condo/Co-op/TH	AVERAGE DOM	24	24	0%
	% OF ASKING PRICE	96%	103%	
	AVERAGE SOLD PRICE	\$200,000	\$493,667	-59%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	5	2	150%

## Clark

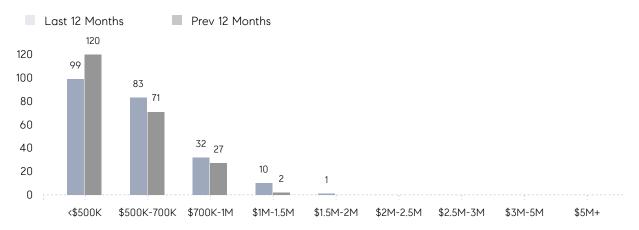
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Cliffside Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$579K 32 31 \$495K Median Total Total Average Price **Properties** Price Price **Properties** Price 41% 10% Decrease From Increase From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	62	82	-24%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$571,503	\$597,082	-4.3%
	# OF CONTRACTS	32	29	10.3%
	NEW LISTINGS	24	37	-35%
Houses	AVERAGE DOM	79	91	-13%
	% OF ASKING PRICE	94%	92%	
	AVERAGE SOLD PRICE	\$627,625	\$796,250	-21%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	60	80	-25%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$562,869	\$552,822	2%
	# OF CONTRACTS	25	18	39%
	NEW LISTINGS	21	29	-28%

# Cliffside Park

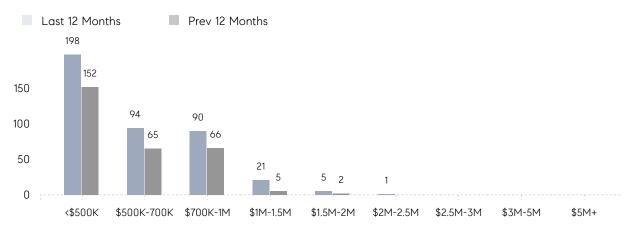
### NOVEMBER 2021

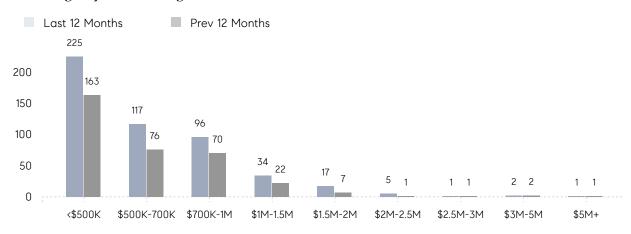
### Monthly Inventory





### Contracts By Price Range





# Closter

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

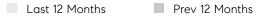
7	\$799K	\$775K	13	\$900K	\$799K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
40%	-6%	3%	8%	5%	-8%
Increase From	Decrease From	Increase From	Increase From	Increase From	Decrease From
Nov 2020					

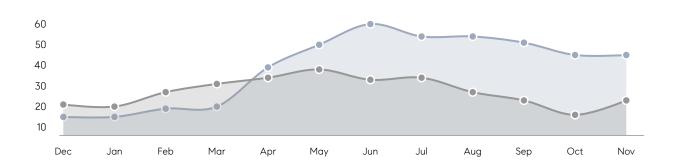
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	56	44	27%
	% OF ASKING PRICE	97%	92%	
	AVERAGE SOLD PRICE	\$900,231	\$855,500	5.2%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	8	12	-33%
Houses	AVERAGE DOM	56	44	27%
	% OF ASKING PRICE	97%	92%	
	AVERAGE SOLD PRICE	\$900,231	\$855,500	5%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Closter

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Cranford

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

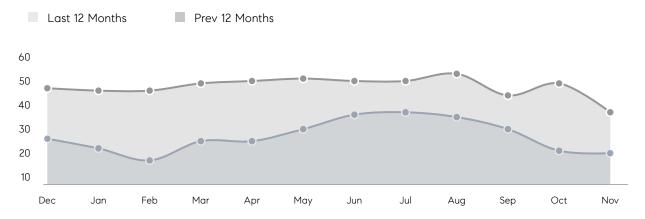
\$534K \$492K 23 \$589K 18 \$585K Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -25% Change From Decrease From Decrease From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	25	23	9%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$589,778	\$519,621	13.5%
	# OF CONTRACTS	18	24	-25.0%
	NEW LISTINGS	21	20	5%
Houses	AVERAGE DOM	26	23	13%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$639,645	\$535,155	20%
	# OF CONTRACTS	16	21	-24%
	NEW LISTINGS	21	18	17%
Condo/Co-op/TH	AVERAGE DOM	19	29	-34%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$257,333	\$369,453	-30%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	2	0%

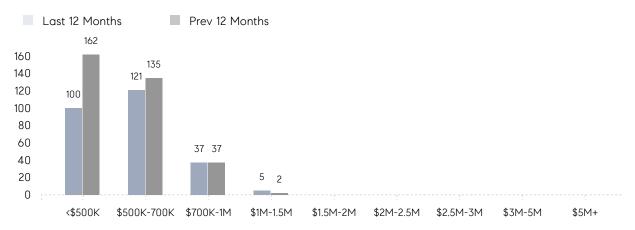
# Cranford

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Cresskill

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

9 \$995K \$511K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

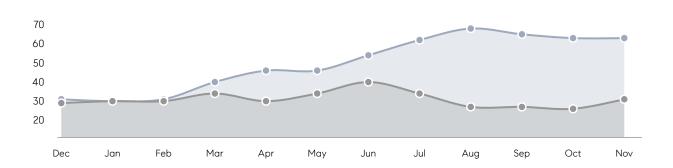
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	44	205	-79%
	% OF ASKING PRICE	97%	92%	
	AVERAGE SOLD PRICE	\$657,713	\$1,116,643	-41.1%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	9	13	-31%
Houses	AVERAGE DOM	34	205	-83%
	% OF ASKING PRICE	96%	92%	
	AVERAGE SOLD PRICE	\$737,284	\$1,116,643	-34%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	9	12	-25%
Condo/Co-op/TH	AVERAGE DOM	76	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$419,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	1	0%

## Cresskill

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Demarest

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

Decrease From Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	63	36	75%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,605,750	\$754,099	112.9%
	# OF CONTRACTS	4	5	-20.0%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	63	36	75%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,605,750	\$754,099	113%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

## Demarest

### NOVEMBER 2021

Dec

### Monthly Inventory



May

Jun

Jul

Aug

Oct

Nov

### Contracts By Price Range

Feb

Mar

Jan





## Denville

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

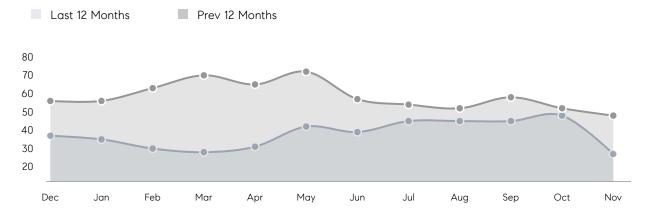
\$534K \$452K 30 \$447K 26 Total Median Total Average Average Price Price **Properties** Price **Properties** Price Decrease From Increase From Increase From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	25	36	-31%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$534,012	\$516,470	3.4%
	# OF CONTRACTS	30	19	57.9%
	NEW LISTINGS	17	20	-15%
Houses	AVERAGE DOM	33	39	-15%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$603,144	\$542,345	11%
	# OF CONTRACTS	26	16	63%
	NEW LISTINGS	14	15	-7%
Condo/Co-op/TH	AVERAGE DOM	14	18	-22%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$423,400	\$380,625	11%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	3	5	-40%

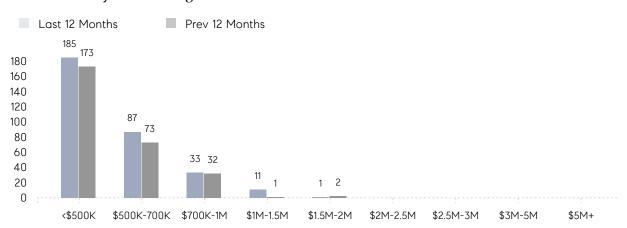
# Denville

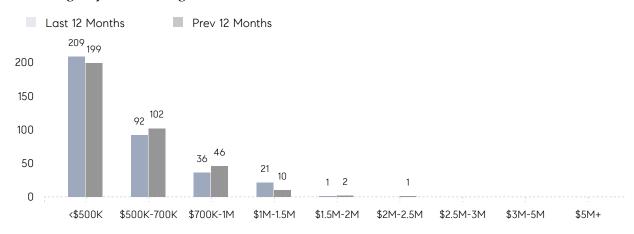
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Dumont

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$481K \$466K \$445K \$464K 14 18 Total Median Total Average Average **Properties** Price Price Price **Properties** Price -26% Decrease From Increase From Change From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	25	40	-37%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$466,556	\$456,667	2.2%
	# OF CONTRACTS	14	19	-26.3%
	NEW LISTINGS	12	11	9%
Houses	AVERAGE DOM	25	40	-37%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$466,556	\$456,538	2%
	# OF CONTRACTS	14	19	-26%
	NEW LISTINGS	12	11	9%
Condo/Co-op/TH	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$460,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

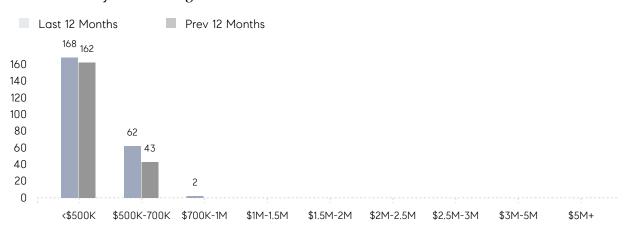
## Dumont

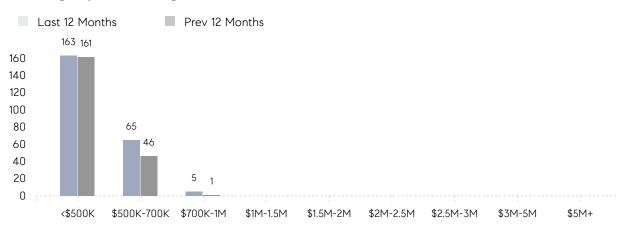
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## East Hanover

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$596K \$591K \$616K 18 \$551K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Change From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	13	38	-66%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$596,975	\$648,308	-7.9%
	# OF CONTRACTS	18	10	80.0%
	NEW LISTINGS	15	15	0%
Houses	AVERAGE DOM	14	40	-65%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$644,333	\$669,833	-4%
	# OF CONTRACTS	13	4	225%
	NEW LISTINGS	11	13	-15%
Condo/Co-op/TH	AVERAGE DOM	8	19	-58%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$454,900	\$390,000	17%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	2	100%

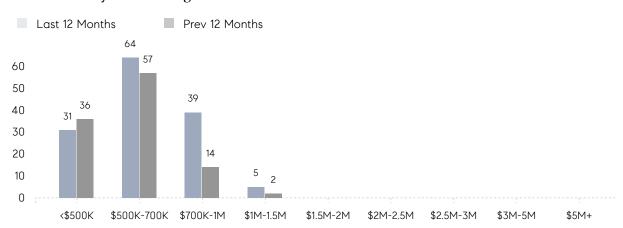
# East Hanover

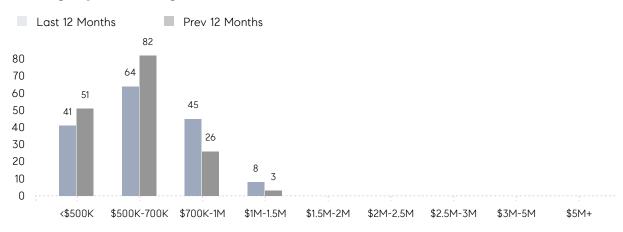
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# East Orange

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

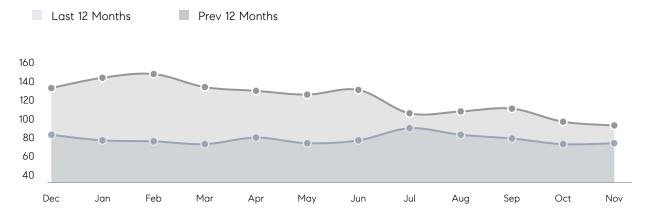
\$272K \$340K \$350K 20 23 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -15% Increase From Increase From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	47	50	-6%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$340,587	\$271,852	25.3%
	# OF CONTRACTS	20	19	5.3%
_	NEW LISTINGS	28	22	27%
Houses	AVERAGE DOM	49	49	0%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$342,375	\$300,000	14%
	# OF CONTRACTS	16	15	7%
	NEW LISTINGS	21	15	40%
Condo/Co-op/TH	AVERAGE DOM	27	50	-46%
	% OF ASKING PRICE	109%	98%	
	AVERAGE SOLD PRICE	\$328,667	\$148,000	122%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	7	7	0%

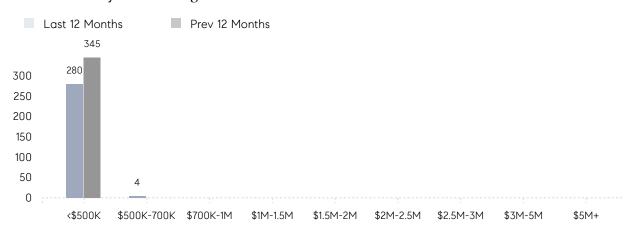
# East Orange

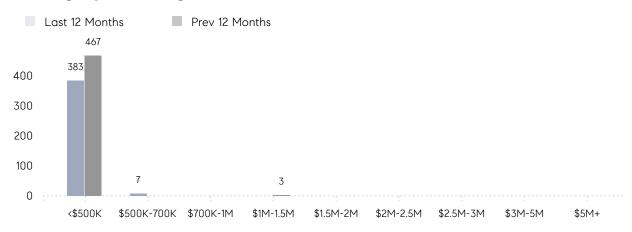
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Edgewater

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$819K \$725K \$561K 38 \$607K 23 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price 124% 0% Change From Increase From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

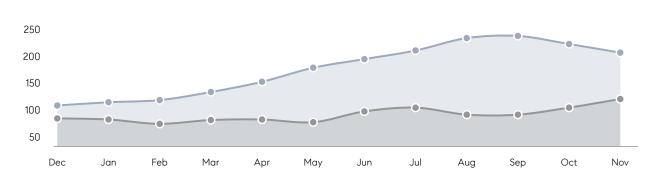
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	63	82	-23%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$725,169	\$676,913	7.1%
	# OF CONTRACTS	38	17	123.5%
	NEW LISTINGS	23	39	-41%
Houses	AVERAGE DOM	-	76	-
	% OF ASKING PRICE	-	79%	
	AVERAGE SOLD PRICE	-	\$470,000	-
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	63	82	-23%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$725,169	\$686,318	6%
	# OF CONTRACTS	33	17	94%
	NEW LISTINGS	21	33	-36%

# Edgewater

### NOVEMBER 2021

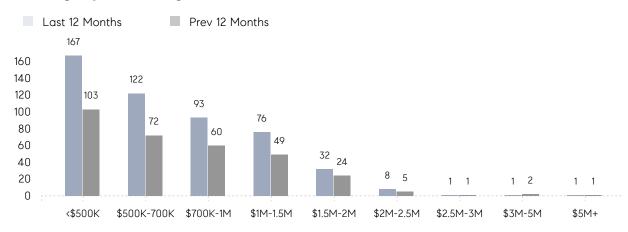
### Monthly Inventory





### Contracts By Price Range





# Elmwood Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$410K \$426K \$422K 14 12 \$455K Total Median Total Median Average Average **Properties** Price Price Price **Properties** Price 0% 0% Change From Nov 2020 Change From Increase From Increase From Increase From Change From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

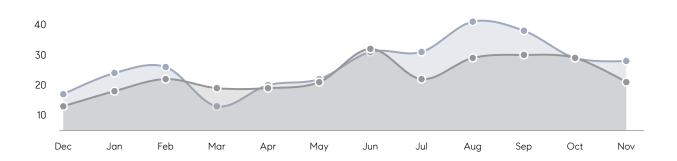
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	60	68	-12%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$422,708	\$418,125	1.1%
	# OF CONTRACTS	14	14	0.0%
	NEW LISTINGS	13	5	160%
Houses	AVERAGE DOM	50	70	-29%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$514,722	\$465,050	11%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	12	3	300%
Condo/Co-op/TH	AVERAGE DOM	89	60	48%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$146,667	\$183,500	-20%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	1	2	-50%

# Elmwood Park

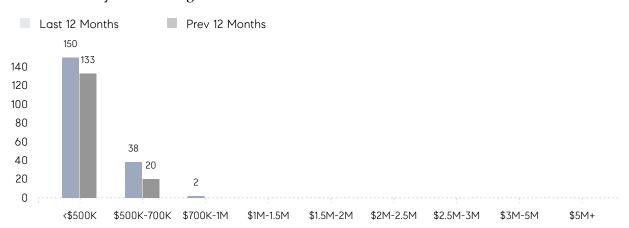
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Emerson

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$524K \$539K \$512K \$559K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Increase From Increase From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

	Nov 2021	Nov 2020	% Change
AVERAGE DOM	28	8	250%
% OF ASKING PRICE	99%	99%	
AVERAGE SOLD PRICE	\$539,643	\$600,000	-10.1%
# OF CONTRACTS	8	8	0.0%
NEW LISTINGS	5	10	-50%
AVERAGE DOM	28	8	250%
% OF ASKING PRICE	99%	99%	
AVERAGE SOLD PRICE	\$539,643	\$600,000	-10%
# OF CONTRACTS	8	8	0%
NEW LISTINGS	4	10	-60%
AVERAGE DOM	-	-	-
% OF ASKING PRICE	-	-	
AVERAGE SOLD PRICE	-	-	-
# OF CONTRACTS	0	0	0%
NEW LISTINGS	1	0	0%
	% OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE DOM  % OF ASKING PRICE  # OF CONTRACTS  AVERAGE SOLD PRICE  # OF CONTRACTS	AVERAGE DOM 28 % OF ASKING PRICE 99% AVERAGE SOLD PRICE \$539,643 # OF CONTRACTS 8 NEW LISTINGS 5  AVERAGE DOM 28 % OF ASKING PRICE 99% AVERAGE SOLD PRICE \$539,643 # OF CONTRACTS 8 NEW LISTINGS 4  AVERAGE DOM - % OF ASKING PRICE - AVERAGE SOLD PRICE - # OF CONTRACTS 0	AVERAGE DOM 28 8 % OF ASKING PRICE 99% 99%  AVERAGE SOLD PRICE \$539,643 \$600,000 # OF CONTRACTS 8 8 8  NEW LISTINGS 5 10  AVERAGE DOM 28 8 % OF ASKING PRICE 99% 99%  AVERAGE SOLD PRICE \$539,643 \$600,000 # OF CONTRACTS 8 8 8  NEW LISTINGS 4 10  AVERAGE DOM

# Emerson

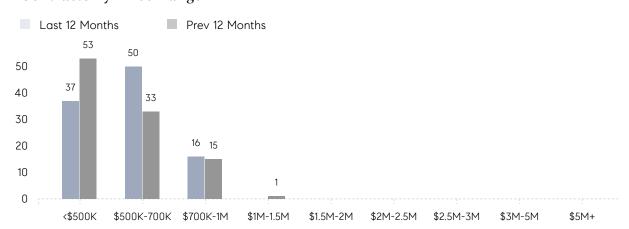
### NOVEMBER 2021

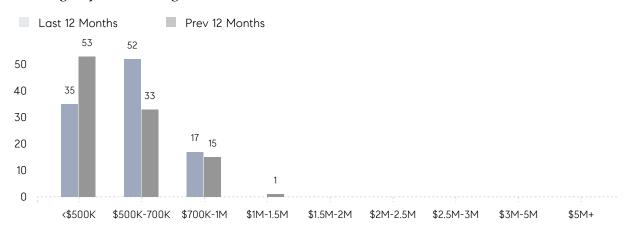
### Monthly Inventory





### Contracts By Price Range





# Englewood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

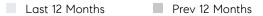
\$614K \$464K \$470K 28 \$435K 27 Median Total Total Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	38	47	-19%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$464,681	\$640,578	-27.5%
	# OF CONTRACTS	28	21	33.3%
	NEW LISTINGS	14	21	-33%
Houses	AVERAGE DOM	45	46	-2%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$627,365	\$944,109	-34%
	# OF CONTRACTS	13	12	8%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	32	49	-35%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$334,533	\$309,455	8%
	# OF CONTRACTS	15	9	67%
	NEW LISTINGS	6	9	-33%

# Englewood

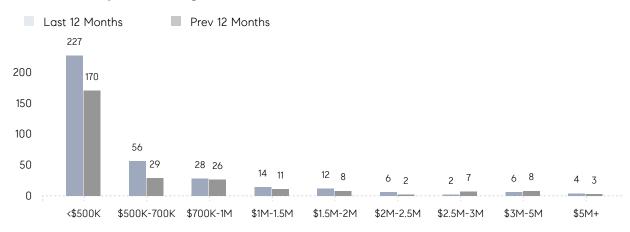
### NOVEMBER 2021

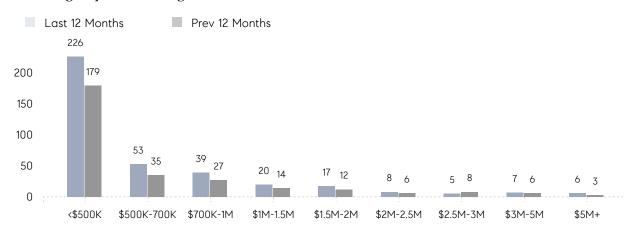
### Monthly Inventory





### Contracts By Price Range





# **Englewood Cliffs**

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

14 Total \$1.9M

\$1.6M Median

Total

\$1.7M

\$1.6M

**Properties** 

Average Price

**Properties** 

Average Price

Median Price

Nov 2020

Increase From

Increase From

Nov 2020

Increase From

Nov 2020

Price

Increase From Nov 2020

Increase From Nov 2020

Increase From Nov 2020

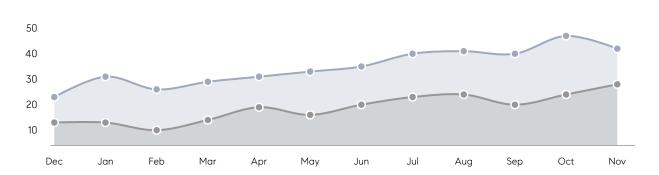
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	78	86	-9%
	% OF ASKING PRICE	94%	91%	
	AVERAGE SOLD PRICE	\$1,729,250	\$1,668,667	3.6%
	# OF CONTRACTS	14	8	75.0%
_	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	78	86	-9%
	% OF ASKING PRICE	94%	91%	
	AVERAGE SOLD PRICE	\$1,729,250	\$1,668,667	4%
	# OF CONTRACTS	14	8	75%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Englewood Cliffs**

NOVEMBER 2021

## Monthly Inventory





## Contracts By Price Range





## **Essex Fells**

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2021

Nov 2020

Nov 2020

Nov 2020

% Change

\$1.2M \$979K \$1.2M 6 \$970K Total Total Median Average Average Price **Properties** Price Price **Properties** Price 0% Change From Increase From Increase From Decrease From Increase From

## **Property Statistics**

Nov 2020

Nov 2020

		INOV ZUZI	NOV ZUZU	% Change
Overall	AVERAGE DOM	57	102	-44%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$979,500	\$645,500	51.7%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	57	102	-44%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$979,500	\$645,500	52%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## **Essex Fells**

### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Fair Lawn

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$527K \$541K 34 Total Average **Properties** Price

Median Price

35 Total Price **Properties** 

\$515K Median Average Price

-35% Decrease From

Nov 2020

Increase From Nov 2020

Increase From Nov 2020

-27% Decrease From Nov 2020

Increase From Nov 2020

Increase From Nov 2020

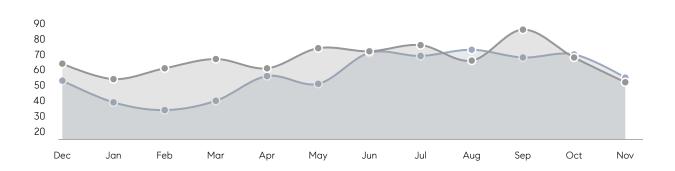
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	39	43	-9%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$557,946	\$495,836	12.5%
	# OF CONTRACTS	34	52	-34.6%
	NEW LISTINGS	18	39	-54%
Houses	AVERAGE DOM	39	45	-13%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$566,306	\$522,518	8%
	# OF CONTRACTS	31	49	-37%
	NEW LISTINGS	17	35	-51%
Condo/Co-op/TH	AVERAGE DOM	44	34	29%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$420,000	\$394,445	6%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	1	4	-75%

# Fair Lawn

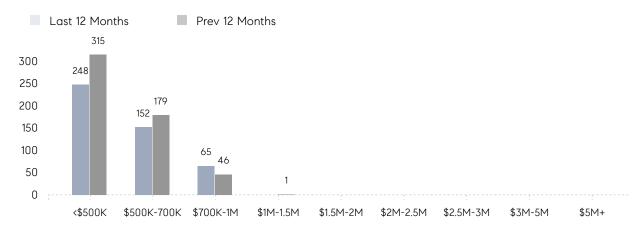
### NOVEMBER 2021

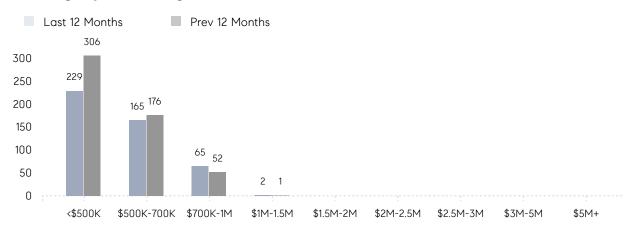
## Monthly Inventory





## Contracts By Price Range





## Fairfield

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

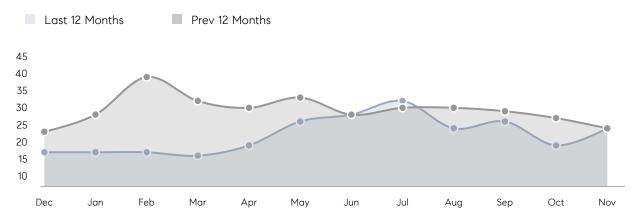
\$579K \$620K \$605K 10 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	21	32	-34%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$620,000	\$542,101	14.4%
	# OF CONTRACTS	10	9	11.1%
	NEW LISTINGS	15	9	67%
Houses	AVERAGE DOM	20	24	-17%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$645,714	\$618,957	4%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	15	8	88%
Condo/Co-op/TH	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$440,000	\$407,604	8%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	1	0%

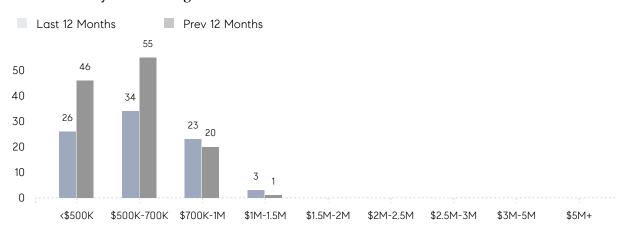
# Fairfield

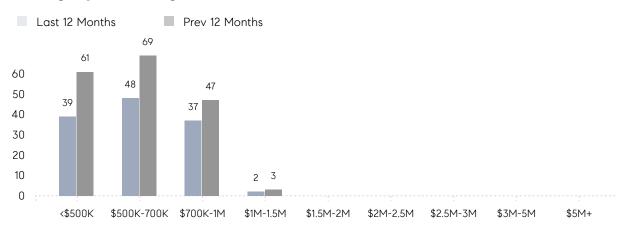
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Fairview

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

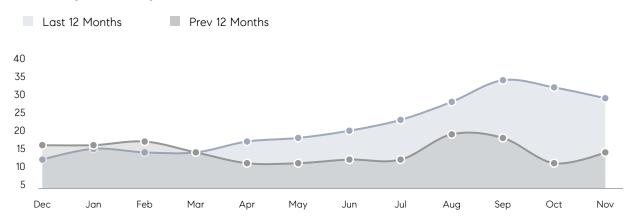
8	\$479K	\$499K	14	\$492K	\$520K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
700%	45%	51%	75%	34%	36%
Increase From					
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	43	32	34%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$492,786	\$369,000	33.5%
	# OF CONTRACTS	8	1	700.0%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	66	27	144%
	% OF ASKING PRICE	93%	100%	
	AVERAGE SOLD PRICE	\$506,000	\$455,400	11%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	30	40	-25%
	% OF ASKING PRICE	98%	93%	
	AVERAGE SOLD PRICE	\$485,444	\$225,000	116%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	2	1	100%

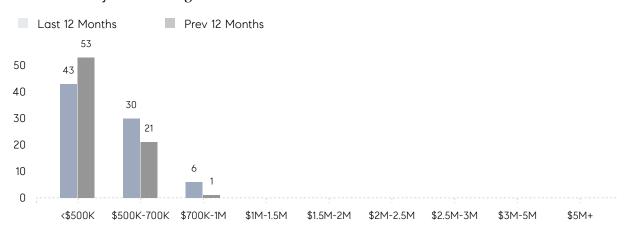
## Fairview

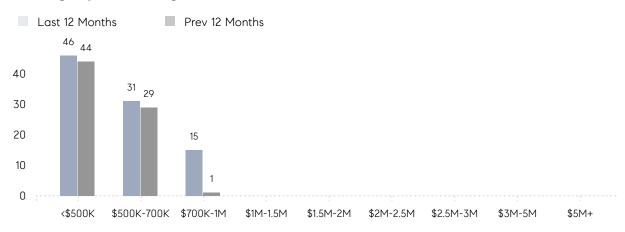
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Fanwood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$601K \$564K \$615K 11 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	17	32	-47%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$601,841	\$566,357	6.3%
	# OF CONTRACTS	8	13	-38.5%
	NEW LISTINGS	11	21	-48%
Houses	AVERAGE DOM	17	32	-47%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$601,841	\$566,357	6%
	# OF CONTRACTS	8	13	-38%
	NEW LISTINGS	11	21	-48%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

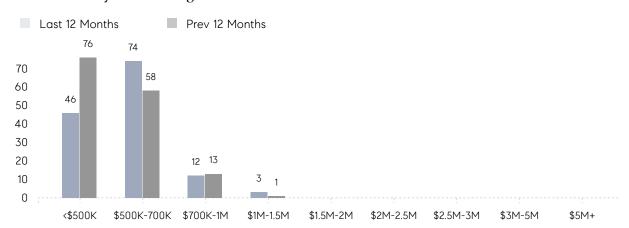
# Fanwood

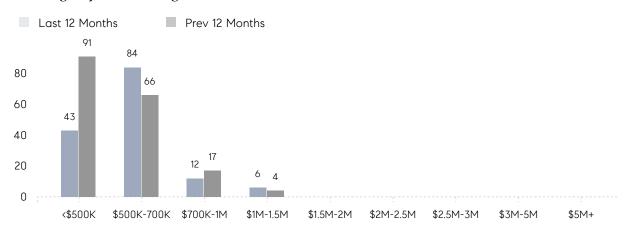
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Flemington

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$276K \$245K \$301K 4 Total Median Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Increase From Increase From Increase From

**Property Statistics** 

Nov 2020

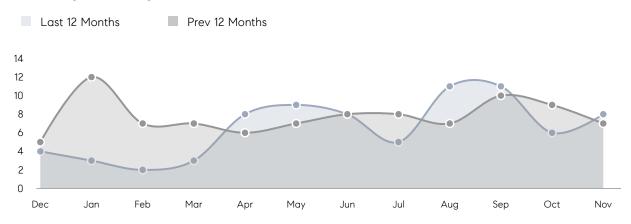
Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	8	325%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$301,700	\$321,667	-6.2%
	# OF CONTRACTS	4	1	300.0%
	NEW LISTINGS	6	0	0%
Houses	AVERAGE DOM	43	7	514%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$332,000	\$335,000	-1%
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	5	0	0%
Condo/Co-op/TH	AVERAGE DOM	21	10	110%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$256,250	\$295,000	-13%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	0	0%

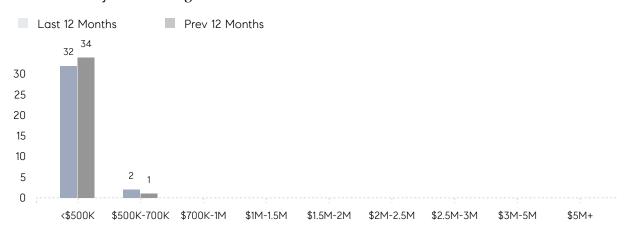
# Flemington

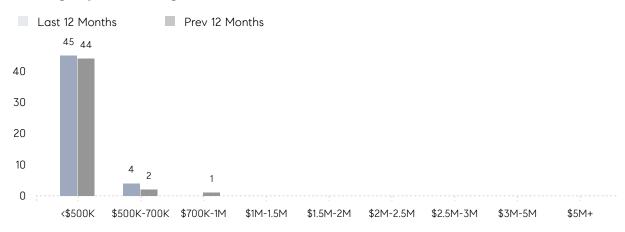
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Florham Park

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

21 \$998K \$799K \$567K \$435K 6 Total Median Total Average Average **Properties** Price Price **Properties** Price Price 91% Increase From Decrease From Increase From Increase From

Nov 2020

Property Statistics

Nov 2020

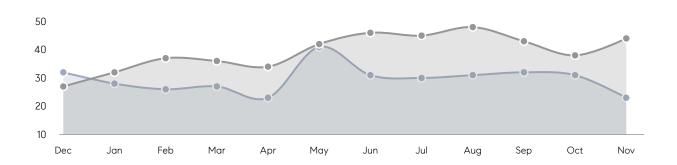
### Nov 2021 Nov 2020 % Change Overall AVERAGE DOM 54 47 15% % OF ASKING PRICE 95% 97% AVERAGE SOLD PRICE \$567,333 \$780,593 -27.3% # OF CONTRACTS 90.9% 21 11 **NEW LISTINGS** 15 20 -25% Houses AVERAGE DOM 54 21 -61% % OF ASKING PRICE 94% 96% AVERAGE SOLD PRICE \$652,500 \$803,769 -19% # OF CONTRACTS 15 10 50% **NEW LISTINGS** 9 12 -25% Condo/Co-op/TH 71 AVERAGE DOM 7.000% % OF ASKING PRICE 96% 100% AVERAGE SOLD PRICE \$524,750 \$629,950 -17% # OF CONTRACTS 500% 6 1 **NEW LISTINGS** 6 -25%

# Florham Park

### NOVEMBER 2021

## Monthly Inventory





## Contracts By Price Range





# Fort Lee

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

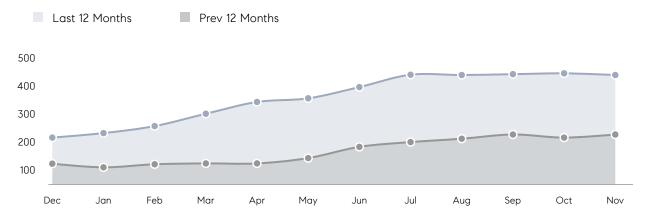
\$451K \$299K \$477K \$370K 55 59 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	78	73	7%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$477,771	\$504,179	-5.2%
	# OF CONTRACTS	55	46	19.6%
	NEW LISTINGS	48	62	-23%
Houses	AVERAGE DOM	44	50	-12%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$1,118,682	\$887,083	26%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	6	3	100%
Condo/Co-op/TH	AVERAGE DOM	86	77	12%
	% OF ASKING PRICE	94%	93%	
	AVERAGE SOLD PRICE	\$330,896	\$434,561	-24%
	# OF CONTRACTS	52	39	33%
	NEW LISTINGS	42	59	-29%

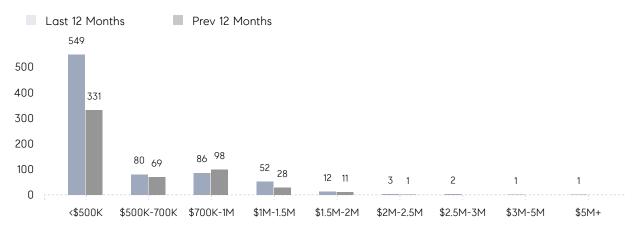
## Fort Lee

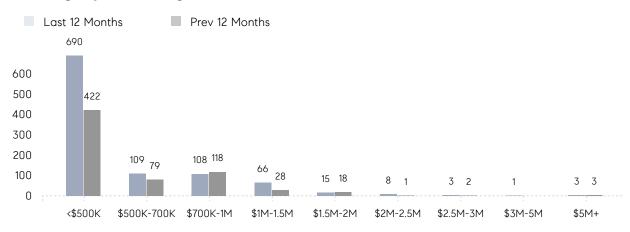
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Franklin Lakes

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$1.4M \$1.5M 16 \$1.5M \$1.3M Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Increase From Increase From Increase From

## **Property Statistics**

Nov 2020

Nov 2020

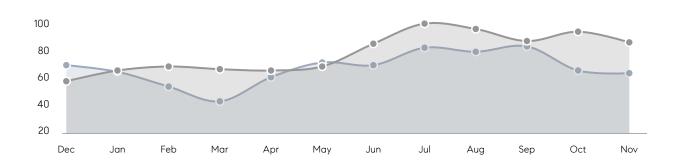
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	56	44	27%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$1,496,192	\$1,129,553	32.5%
	# OF CONTRACTS	16	17	-5.9%
	NEW LISTINGS	14	10	40%
Houses	AVERAGE DOM	52	42	24%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,490,042	\$1,118,778	33%
	# OF CONTRACTS	15	17	-12%
	NEW LISTINGS	13	10	30%
Condo/Co-op/TH	AVERAGE DOM	107	89	20%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$1,570,000	\$1,323,500	19%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Franklin Lakes

### NOVEMBER 2021

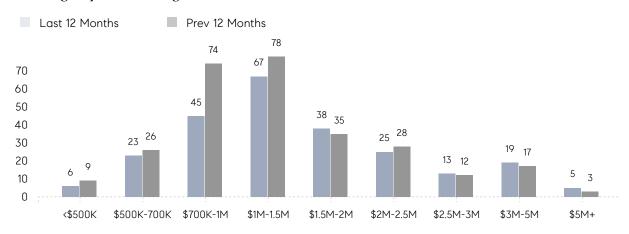
## Monthly Inventory





## Contracts By Price Range





# Garfield City

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$421K \$460K \$450K 6 \$444K Total Average Total Average Price **Properties** Price Price **Properties** Price 29% Increase From Increase From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

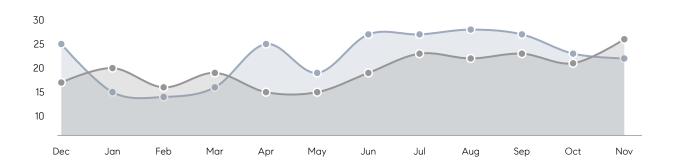
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	53	20	165%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$460,111	\$417,429	10.2%
	# OF CONTRACTS	6	14	-57.1%
	NEW LISTINGS	5	19	-74%
Houses	AVERAGE DOM	74	18	311%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$471,667	\$431,250	9%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	11	24	-54%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$437,000	\$399,000	10%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	1	15	-93%

# Garfield City

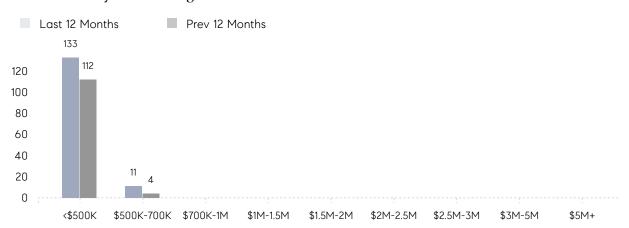
### NOVEMBER 2021

## Monthly Inventory





## Contracts By Price Range





## Garwood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$491K \$579K \$494K Total Median Total Average Average Price Price **Properties** Price **Properties** Price 0% Change From Nov 2020 Increase From Change From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	26	21	24%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$491,333	\$491,667	-0.1%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	5	4	25%
Houses	AVERAGE DOM	26	15	73%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$491,333	\$457,000	8%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	52	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$665,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	2	0%

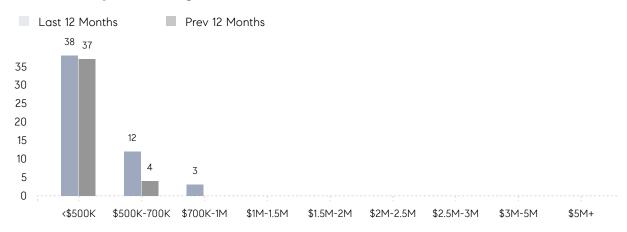
## Garwood

### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Glen Ridge

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

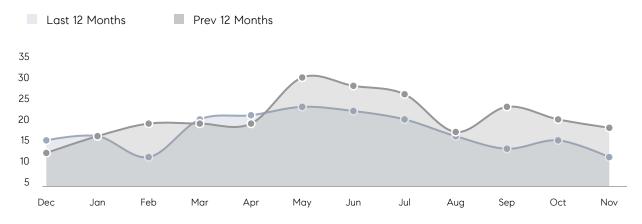
15	\$756K	\$549K	8	\$972K	\$705K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
15%	28%	-8%	-64%	28%	-5%
Increase From	Increase From	Decrease From	Decrease From	Increase From	Decrease From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	14	32	-56%
	% OF ASKING PRICE	120%	106%	
	AVERAGE SOLD PRICE	\$972,750	\$758,455	28.3%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	11	14	-21%
Houses	AVERAGE DOM	14	23	-39%
	% OF ASKING PRICE	123%	108%	
	AVERAGE SOLD PRICE	\$1,089,571	\$870,667	25%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	9	12	-25%
Condo/Co-op/TH	AVERAGE DOM	15	70	-79%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$155,000	\$253,500	-39%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	2	2	0%

# Glen Ridge

### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Glen Rock

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

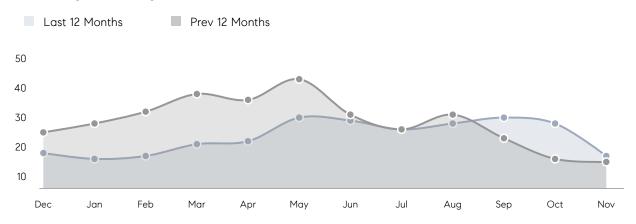
\$911K \$804K 16 \$726K Median Total Average Total Price **Properties** Price Price **Properties** Price Increase From Change From Increase From Increase From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	23	24	-4%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$747,493	\$801,350	-6.7%
	# OF CONTRACTS	16	8	100.0%
	NEW LISTINGS	8	9	-11%
Houses	AVERAGE DOM	23	24	-4%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$747,493	\$801,350	-7%
	# OF CONTRACTS	16	8	100%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Glen Rock

### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Green Brook

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

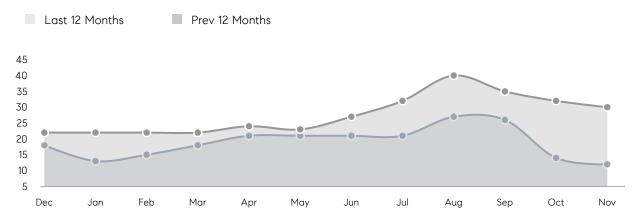
\$427K \$415K 5 \$431K Total Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	48	37	30%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$427,090	\$483,500	-11.7%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	47	43	9%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$512,650	\$527,091	-3%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	49	22	123%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$298,750	\$387,600	-23%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	2	0%

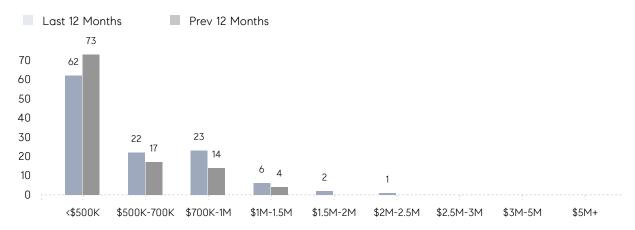
## Green Brook

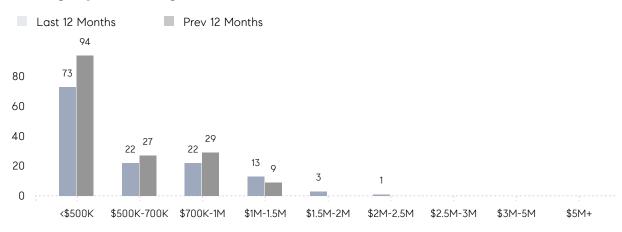
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Guttenberg

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$562K \$550K \$489K \$365K 6 Median Total Median Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

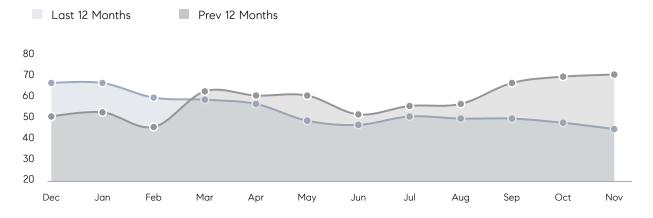
## **Property Statistics**

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	60	39	54%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$489,056	\$432,750	13.0%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	10	20	-50%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	60	39	54%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$489,056	\$432,750	13%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	10	17	-41%

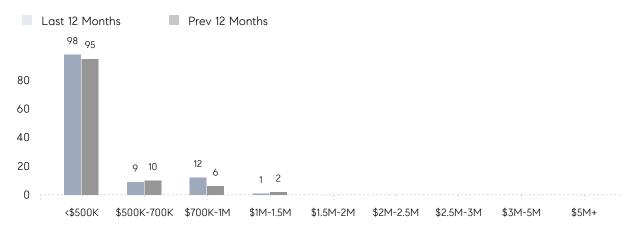
# Guttenberg

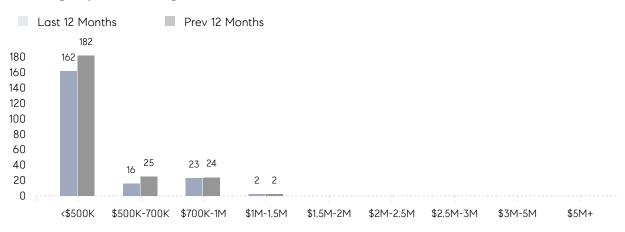
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Hackensack

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$409K \$399K \$299K \$257K 47 38 Median Total Total Average Average Price **Properties** Price Price **Properties** Price 9% -10% Increase From Increase From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	50	30	67%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$299,771	\$310,024	-3.3%
	# OF CONTRACTS	47	43	9.3%
	NEW LISTINGS	34	53	-36%
Houses	AVERAGE DOM	63	34	85%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$469,136	\$471,192	0%
	# OF CONTRACTS	24	14	71%
	NEW LISTINGS	11	16	-31%
Condo/Co-op/TH	AVERAGE DOM	44	28	57%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$230,770	\$237,776	-3%
	# OF CONTRACTS	23	29	-21%
	NEW LISTINGS	23	37	-38%

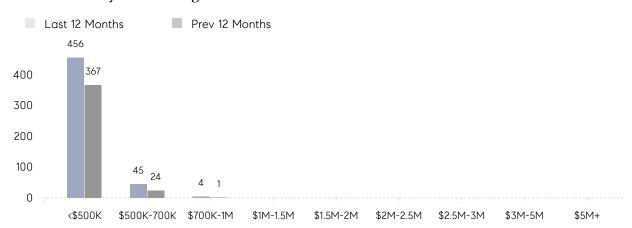
# Hackensack

### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





## Hanover

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

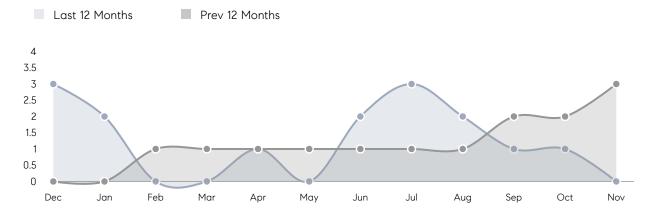
\$550K \$609K \$609K \$550K Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price 0% Change From Nov 2020 Change From Change From Change From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	7	0	-
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$609,435	\$800,000	-23.8%
	# OF CONTRACTS	1	1	0.0%
	NEW LISTINGS	0	2	0%
Houses	AVERAGE DOM	7	0	-
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$609,435	\$800,000	-24%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

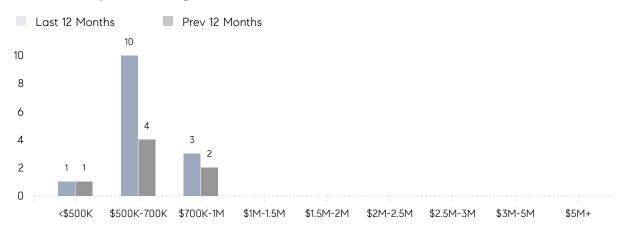
## Hanover

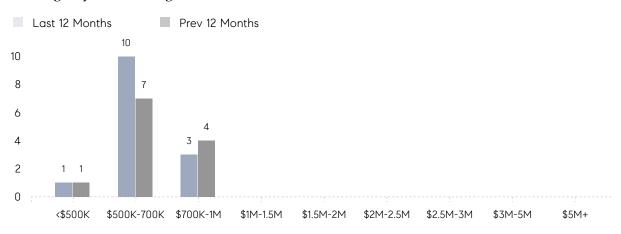
### NOVEMBER 2021

## Monthly Inventory



## Contracts By Price Range





# Harding

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

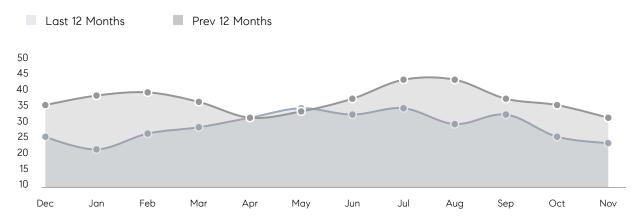
\$1.3M 6 \$1.3M \$1.7M \$1.6M Total Total Median Average **Properties** Price **Properties** Price Price Price Decrease From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	37	100	-63%
	% OF ASKING PRICE	95%	92%	
	AVERAGE SOLD PRICE	\$1,741,250	\$1,787,583	-2.6%
	# OF CONTRACTS	6	4	50.0%
	NEW LISTINGS	7	3	133%
Houses	AVERAGE DOM	37	104	-64%
	% OF ASKING PRICE	95%	92%	
	AVERAGE SOLD PRICE	\$1,741,250	\$1,905,545	-9%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	7	2	250%
Condo/Co-op/TH	AVERAGE DOM	-	54	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$490,000	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	1	0%

# Harding

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Harrington Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

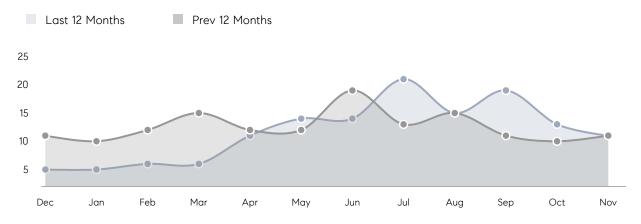
\$549K \$778K \$459K Total Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$549,667	\$780,714	-29.6%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	26	16	63%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$549,667	\$809,167	-32%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	-	82	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$610,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Harrington Park

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Hasbrouck Heights

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$538K \$506K \$460K 12 \$509K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 20% Increase From Change From Decrease From Increase From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	36	43	-16%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$506,000	\$506,888	-0.2%
	# OF CONTRACTS	12	10	20.0%
	NEW LISTINGS	7	10	-30%
Houses	AVERAGE DOM	36	43	-16%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$506,000	\$506,888	0%
	# OF CONTRACTS	12	10	20%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

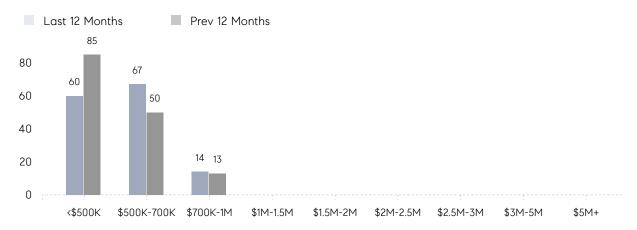
# Hasbrouck Heights

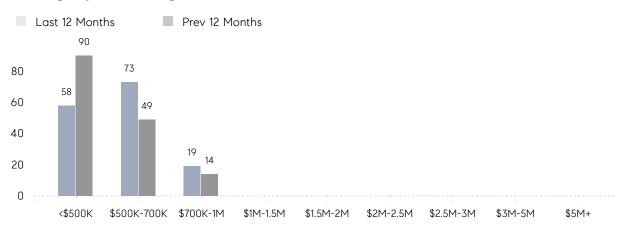
NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Haworth

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

3	\$670K	\$625K	4	\$1.1M	\$1.1M
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-62%	-37%	-38%	100%	40%	44%
Decrease From	Decrease From	Decrease From	Increase From	Increase From	Increase From
Nov 2020					

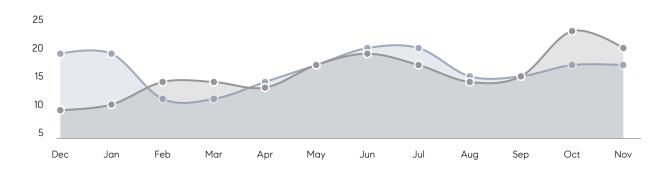
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	58	33	76%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$1,120,425	\$802,500	39.6%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	58	33	76%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$1,120,425	\$802,500	40%
	# OF CONTRACTS	3	8	-62%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Haworth

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Hillsborough

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

42 Total **Properties** Price

\$458K Average

\$417K Median

35 Total **Properties**  \$487K Average Price

\$450K Median

Price

-2%

Nov 2020

Decrease From

Increase From

Nov 2020

Increase From

Nov 2020

Price

-30% Decrease From

Nov 2020

Increase From Nov 2020 Nov 2020

Increase From

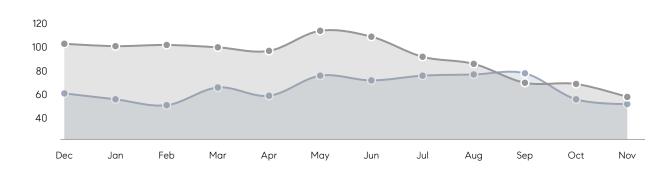
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	23	34	-32%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$487,030	\$438,618	11.0%
	# OF CONTRACTS	42	43	-2.3%
	NEW LISTINGS	46	40	15%
Houses	AVERAGE DOM	21	38	-45%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$685,768	\$581,693	18%
	# OF CONTRACTS	23	22	5%
	NEW LISTINGS	24	20	20%
Condo/Co-op/TH	AVERAGE DOM	25	28	-11%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$299,333	\$256,523	17%
	# OF CONTRACTS	19	21	-10%
	NEW LISTINGS	22	20	10%

# Hillsborough

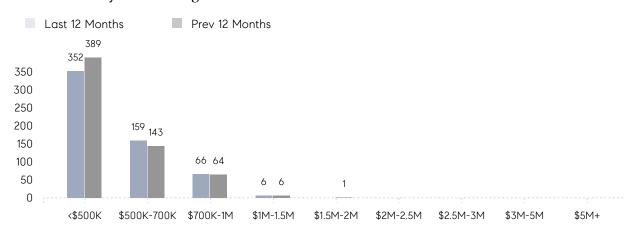
### NOVEMBER 2021

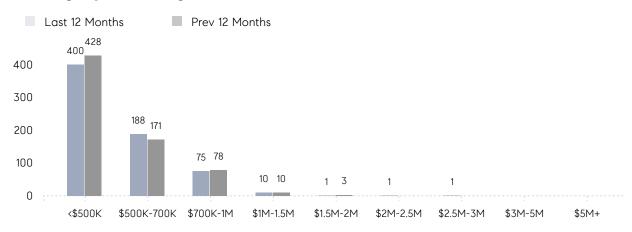
### Monthly Inventory





### Contracts By Price Range





## Hillsdale

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

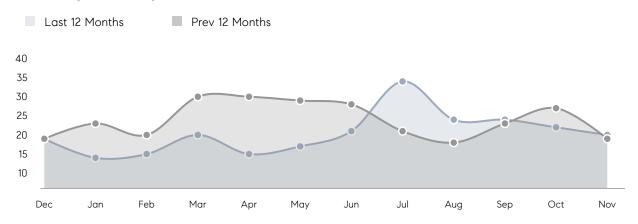
\$629K \$596K \$568K 12 \$619K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	49	24	104%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$596,492	\$632,355	-5.7%
	# OF CONTRACTS	12	18	-33.3%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	49	24	104%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$623,783	\$632,355	-1%
	# OF CONTRACTS	11	17	-35%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	49	-	-
	% OF ASKING PRICE	96%	-	
	AVERAGE SOLD PRICE	\$269,000	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	1	0%

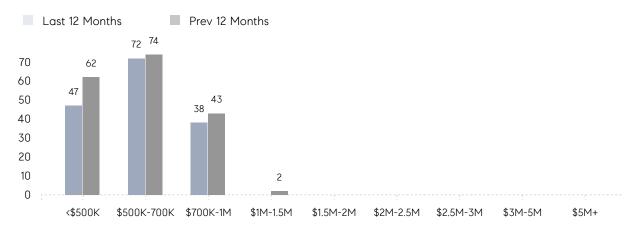
## Hillsdale

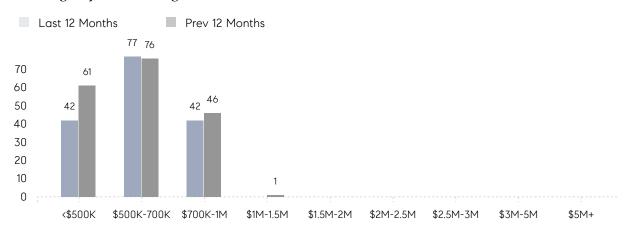
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Ho-Ho-Kus

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

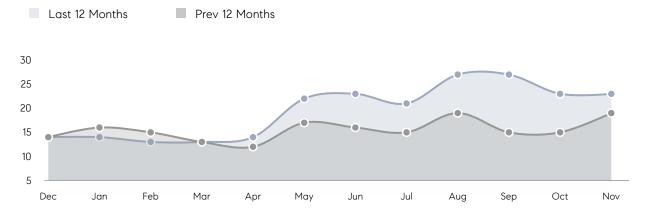
\$823K \$809K \$809K \$1.0M Total Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	26	11	136%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,051,375	\$1,224,200	-14.1%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	2	8	-75%
Houses	AVERAGE DOM	26	11	136%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,051,375	\$1,224,200	-14%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Ho-Ho-Kus

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Hoboken

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$810K \$986K \$750K 93 103 \$700K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

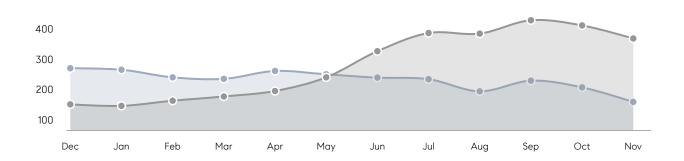
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$810,963	\$791,759	2.4%
	# OF CONTRACTS	93	64	45.3%
	NEW LISTINGS	75	115	-35%
Houses	AVERAGE DOM	28	15	87%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$1,425,500	\$1,801,000	-21%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	32	34	-6%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$771,570	\$742,528	4%
	# OF CONTRACTS	90	59	53%
	NEW LISTINGS	72	106	-32%

## Hoboken

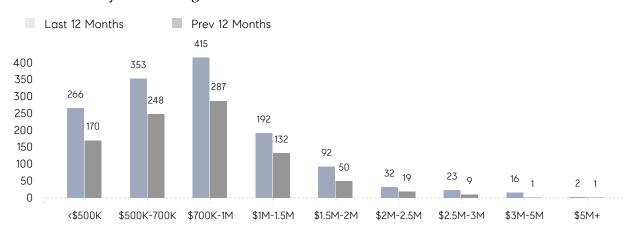
### NOVEMBER 2021

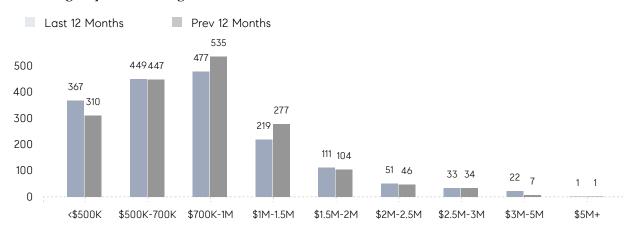
### Monthly Inventory





### Contracts By Price Range





## Jersey City

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$549K \$642K 165 146 \$497K Median Total Total Average Average Price Price **Properties** Price **Properties** Price Increase From Decrease From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

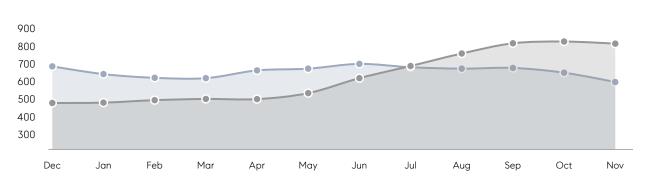
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	45	45	0%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$571,286	\$601,598	-5.0%
	# OF CONTRACTS	165	140	17.9%
	NEW LISTINGS	209	281	-26%
Houses	AVERAGE DOM	37	34	9%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$460,030	\$596,650	-23%
	# OF CONTRACTS	35	30	17%
	NEW LISTINGS	35	63	-44%
Condo/Co-op/TH	AVERAGE DOM	46	48	-4%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$589,087	\$602,973	-2%
	# OF CONTRACTS	130	110	18%
	NEW LISTINGS	174	218	-20%

# Jersey City

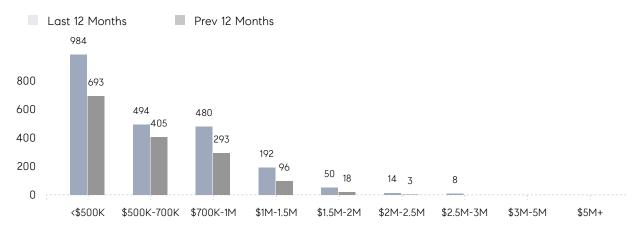
### NOVEMBER 2021

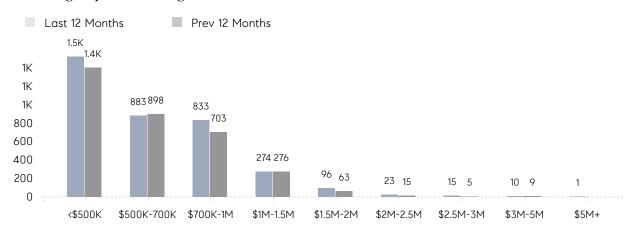
### Monthly Inventory





### Contracts By Price Range





# Kearny

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

6	\$374K	\$327K	7	\$377K	\$373K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
50%	-19%	-31%	17%	6%	4%
Increase From	Decrease From	Decrease From	Increase From	Increase From	Increase From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	36	16	125%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$377,600	\$357,500	5.6%
	# OF CONTRACTS	6	4	50.0%
	NEW LISTINGS	6	4	50%
Houses	AVERAGE DOM	38	16	138%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$387,000	\$357,500	8%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	28	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$340,000	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	2	0	0%

# Kearny

### NOVEMBER 2021

Dec

### Monthly Inventory



May

Jul

Aug

Oct

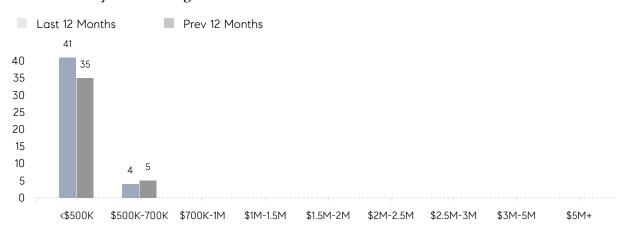
Nov

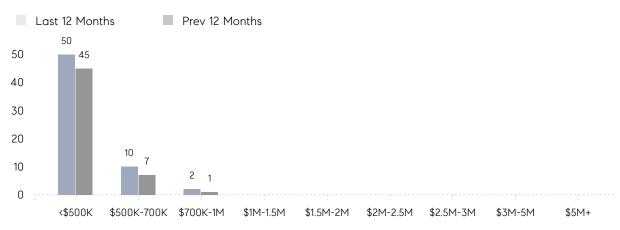
### Contracts By Price Range

Feb

Mar

Jan





## Leonia

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

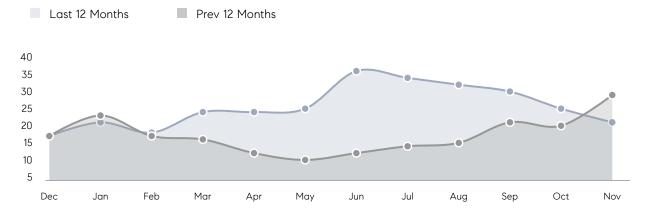
\$639K \$585K 11 11 \$560K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Change From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	38	47	-19%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$585,727	\$586,625	-0.2%
	# OF CONTRACTS	11	5	120.0%
	NEW LISTINGS	6	14	-57%
Houses	AVERAGE DOM	40	23	74%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$610,300	\$682,600	-11%
	# OF CONTRACTS	10	4	150%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	16	87	-82%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$340,000	\$426,667	-20%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	5	-80%

## Leonia

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Little Ferry

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

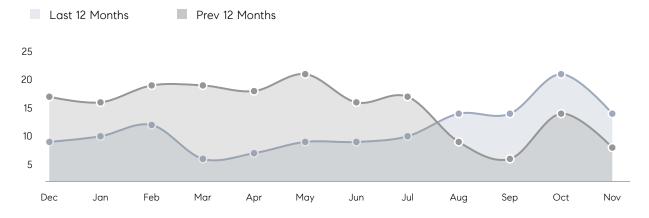
\$409K \$374K \$329K 13 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	20	91	-78%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$374,000	\$390,052	-4.1%
	# OF CONTRACTS	13	10	30.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	16	108	-85%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$524,000	\$424,062	24%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	22	6	267%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$284,000	\$220,000	29%
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	0	1	0%

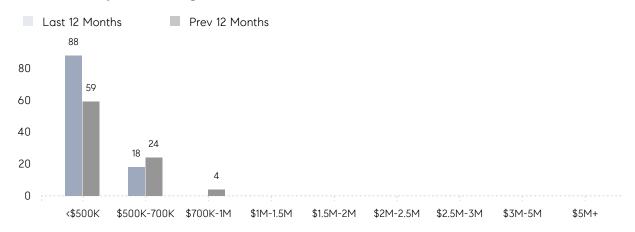
# Little Ferry

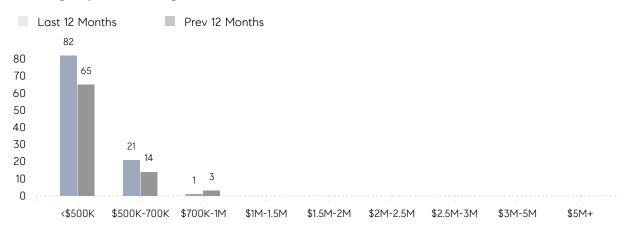
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Livingston

NOVEMBER 2021

UNDER CONTRACT

Decrease From

Nov 2020

UNITS SOLD

Decrease From

Nov 2020

Increase From

Nov 2020

Increase From

Nov 2020

\$727K \$854K \$835K \$734K 38 44 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -16% -15%

Increase From

Nov 2020

Property Statistics

Increase From

Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$835,618	\$794,548	5.2%
	# OF CONTRACTS	38	45	-15.6%
	NEW LISTINGS	28	39	-28%
Houses	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$843,814	\$807,906	4%
	# OF CONTRACTS	34	43	-21%
	NEW LISTINGS	25	37	-32%
Condo/Co-op/TH	AVERAGE DOM	60	55	9%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$663,500	\$634,250	5%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	2	50%

# Livingston

NOVEMBER 2021

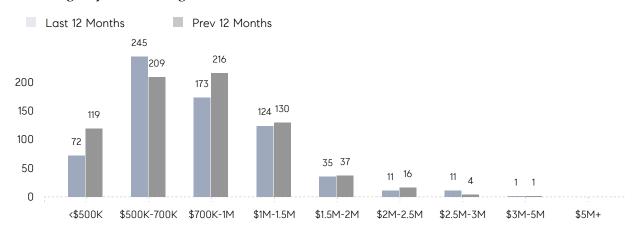
### Monthly Inventory





### Contracts By Price Range





## Lodi

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

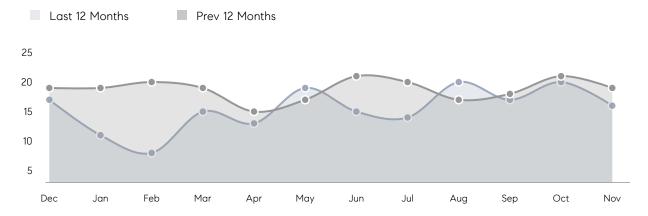
11	\$392K	\$424K	7	\$363K	\$360K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	16%	22%	-22%	-1%	-3%
Change From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	22	35	-37%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$363,429	\$367,667	-1.2%
	# OF CONTRACTS	11	11	0.0%
	NEW LISTINGS	8	11	-27%
Houses	AVERAGE DOM	16	40	-60%
	% OF ASKING PRICE	108%	100%	
	AVERAGE SOLD PRICE	\$363,000	\$407,143	-11%
	# OF CONTRACTS	9	5	80%
	NEW LISTINGS	6	8	-25%
Condo/Co-op/TH	AVERAGE DOM	27	17	59%
	% OF ASKING PRICE	98%	106%	
	AVERAGE SOLD PRICE	\$363,750	\$229,500	58%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	2	3	-33%

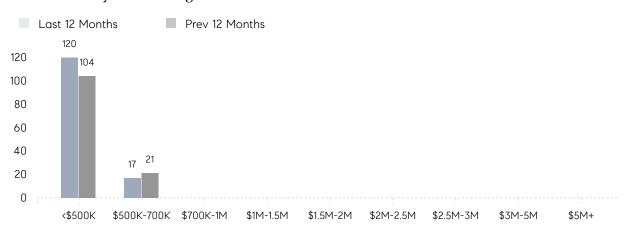
## Lodi

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Long Hill

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

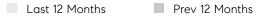
\$599K \$621K \$623K \$536K 13 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -32% Increase From Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

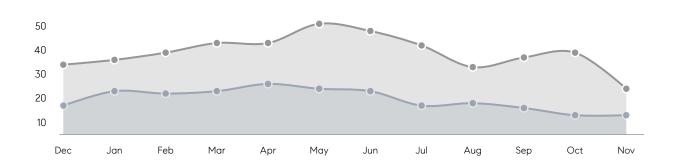
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	39	51	-24%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$623,509	\$569,027	9.6%
	# OF CONTRACTS	13	19	-31.6%
	NEW LISTINGS	15	11	36%
Houses	AVERAGE DOM	39	51	-24%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$623,509	\$569,027	10%
	# OF CONTRACTS	12	19	-37%
	NEW LISTINGS	14	11	27%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Long Hill

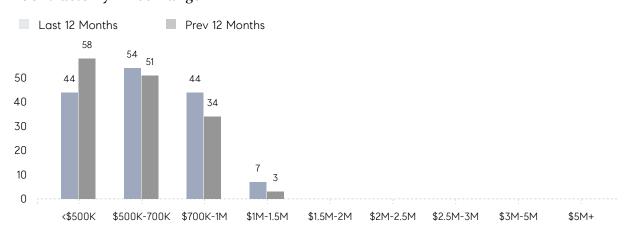
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Lyndhurst

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$412K \$549K \$460K 11 \$415K Total Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	44	57	-23%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$549,000	\$435,813	26.0%
	# OF CONTRACTS	11	12	-8.3%
	NEW LISTINGS	10	8	25%
Houses	AVERAGE DOM	44	61	-28%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$549,000	\$446,867	23%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	-	2	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$270,000	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	3	0	0%

# Lyndhurst

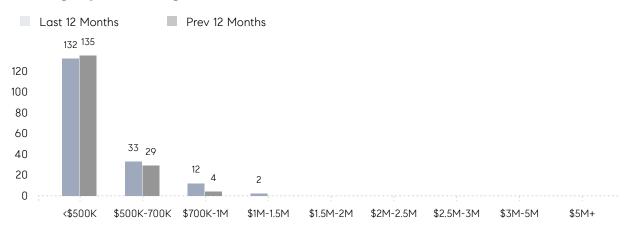
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Madison

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

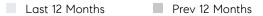
\$941K \$600K \$622K 13 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Change From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

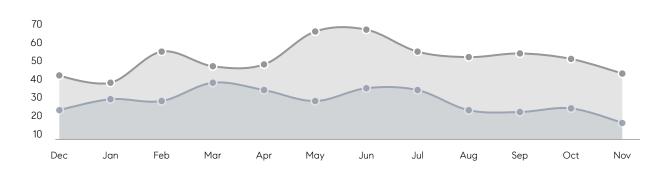
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	39	42	-7%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$779,176	\$907,717	-14.2%
	# OF CONTRACTS	13	11	18.2%
	NEW LISTINGS	11	10	10%
Houses	AVERAGE DOM	40	46	-13%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$800,375	\$977,026	-18%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	10	10	0%
Condo/Co-op/TH	AVERAGE DOM	28	26	8%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$440,000	\$578,500	-24%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	1	0	0%

## Madison

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Mahwah

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

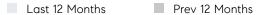
49	\$628K	\$495K	39	\$576K	\$540K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
11%	8%	24%	-17%	-15%	-3%
Increase From Nov 2020	Increase From Nov 2020	Increase From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020

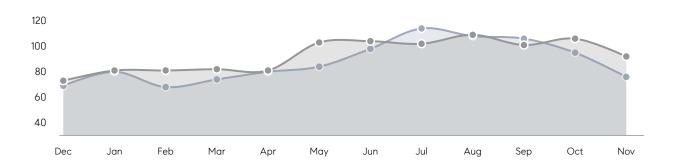
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	39	57	-32%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$576,791	\$681,676	-15.4%
	# OF CONTRACTS	49	44	11.4%
	NEW LISTINGS	34	35	-3%
Houses	AVERAGE DOM	37	82	-55%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$779,609	\$1,005,354	-22%
	# OF CONTRACTS	16	15	7%
	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	40	35	14%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$435,700	\$396,840	10%
	# OF CONTRACTS	33	29	14%
	NEW LISTINGS	24	23	4%

## Mahwah

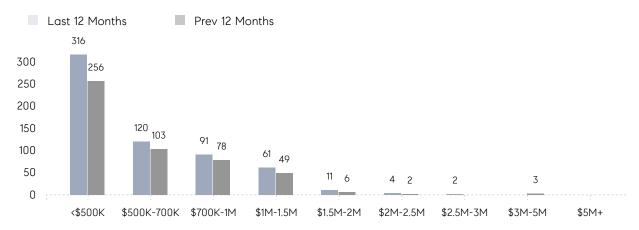
### NOVEMBER 2021

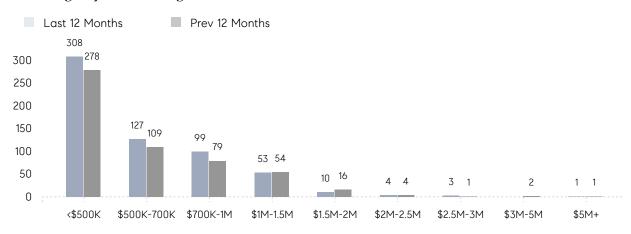
### Monthly Inventory





### Contracts By Price Range





# Mantoloking

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$3.2M \$3.2M Total Total Median Average Price **Properties** Price **Properties** Price Price 0% Change From Nov 2020 Change From Change From Change From Change From Change From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

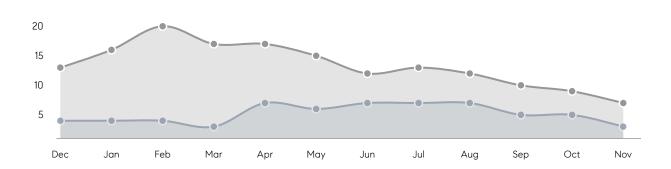
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$1,350,000	-
	# OF CONTRACTS	2	0	0.0%
	NEW LISTINGS	0	0	0%
Houses	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$1,350,000	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Mantoloking

NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Maplewood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$708K \$614K \$535K 25 \$699K 21 Median Total Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

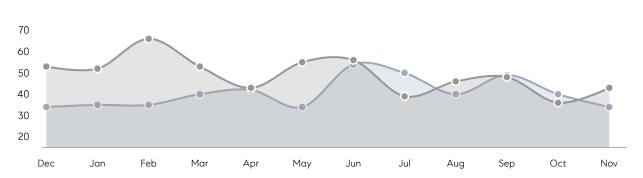
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	27	19	42%
	% OF ASKING PRICE	107%	107%	
	AVERAGE SOLD PRICE	\$614,119	\$725,608	-15.4%
	# OF CONTRACTS	25	30	-16.7%
	NEW LISTINGS	23	40	-42%
Houses	AVERAGE DOM	22	19	16%
	% OF ASKING PRICE	107%	107%	
	AVERAGE SOLD PRICE	\$653,237	\$725,608	-10%
	# OF CONTRACTS	25	26	-4%
	NEW LISTINGS	20	33	-39%
Condo/Co-op/TH	AVERAGE DOM	76	-	-
	% OF ASKING PRICE	103%	-	
	AVERAGE SOLD PRICE	\$242,500	-	-
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	3	7	-57%

# Maplewood

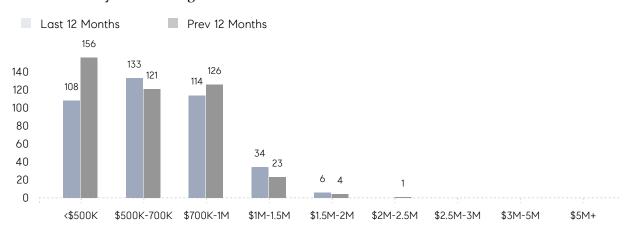
### NOVEMBER 2021

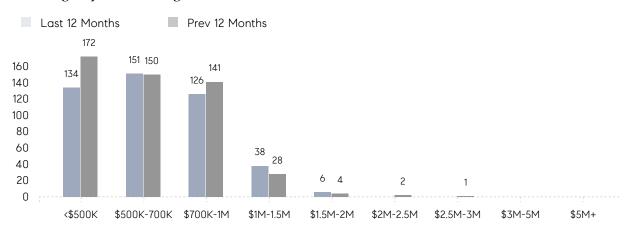
### Monthly Inventory





### Contracts By Price Range





# Maywood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

9	\$465K	\$429K	8	\$509K	\$501K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
29%	2%	1%	0%	-7%	2%
Increase From	Increase From	Change From	Change From	Decrease From	Increase From
Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020

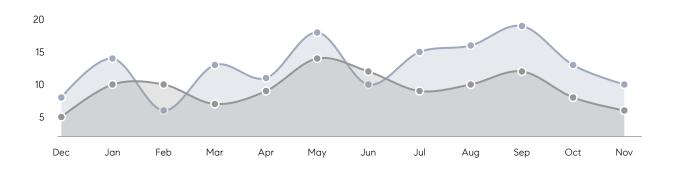
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	43	36	19%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$509,750	\$547,666	-6.9%
	# OF CONTRACTS	9	7	28.6%
	NEW LISTINGS	9	5	80%
Houses	AVERAGE DOM	43	38	13%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$509,750	\$533,047	-4%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	9	5	80%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$650,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Maywood

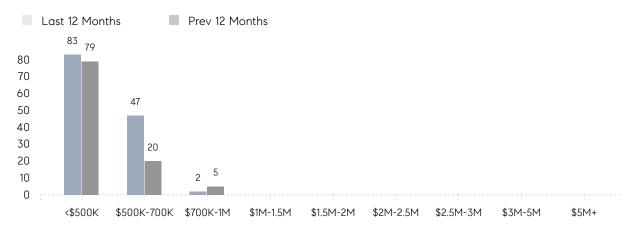
### NOVEMBER 2021

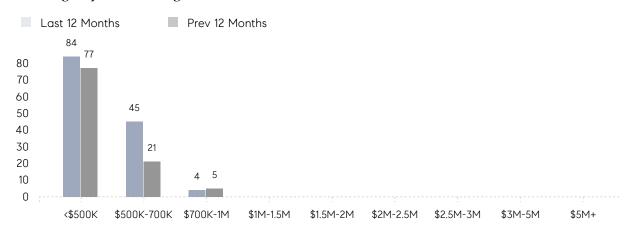
### Monthly Inventory





### Contracts By Price Range





## Mendham

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

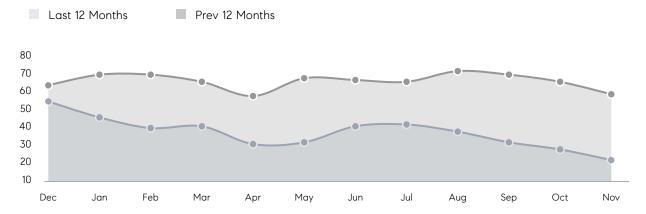
\$1.2M \$985K 13 \$1.1M \$975K Total Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	66	34	94%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$1,235,714	\$851,860	45.1%
	# OF CONTRACTS	13	14	-7.1%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	66	32	106%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$1,235,714	\$894,350	38%
	# OF CONTRACTS	13	14	-7%
	NEW LISTINGS	12	13	-8%
Condo/Co-op/TH	AVERAGE DOM	-	75	-
	% OF ASKING PRICE	-	92%	
	AVERAGE SOLD PRICE	-	\$257,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Mendham

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Midland Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$549K \$522K \$470K \$599K Median Total Average Total Average Price **Properties** Price Price **Properties** Price Change From Increase From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

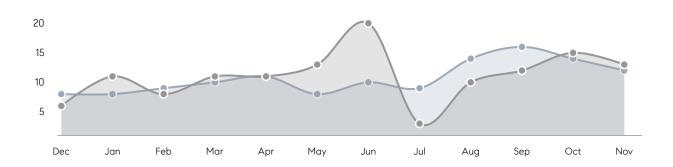
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	27	21	29%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$522,000	\$608,025	-14.1%
	# OF CONTRACTS	7	9	-22.2%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	27	21	29%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$522,000	\$608,025	-14%
	# OF CONTRACTS	7	9	-22%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Midland Park

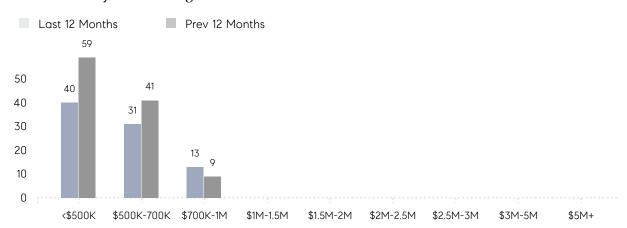
### NOVEMBER 2021

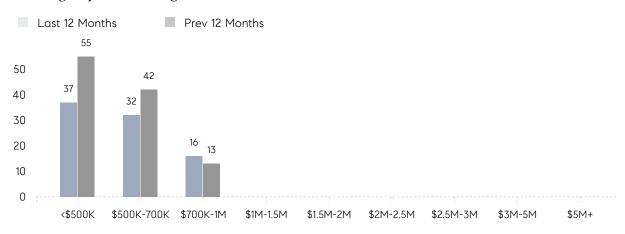
### Monthly Inventory





### Contracts By Price Range





# Millburn

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

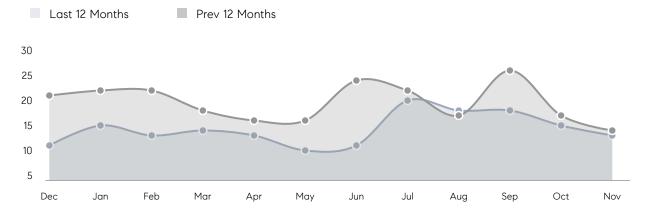
\$841K \$840K \$668K \$659K 9 12 Median Total Median Total Average Average Price Price **Properties** Price **Properties** Price Increase From Increase From Decrease From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	15	23	-35%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$668,625	\$883,727	-24.3%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	11	10	10%
Houses	AVERAGE DOM	11	23	-52%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$863,813	\$883,727	-2%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	22	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$278,250	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	2	50%

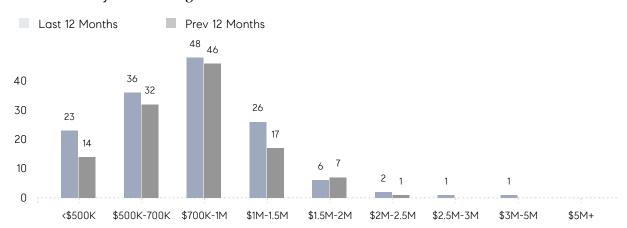
# Millburn

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Montclair

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$931K \$859K \$975K \$912K 33 41 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

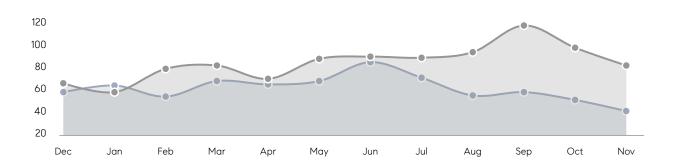
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	26	32	-19%
	% OF ASKING PRICE	117%	111%	
	AVERAGE SOLD PRICE	\$975,305	\$884,306	10.3%
	# OF CONTRACTS	33	53	-37.7%
	NEW LISTINGS	21	41	-49%
Houses	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	120%	114%	
	AVERAGE SOLD PRICE	\$1,090,603	\$1,016,004	7%
	# OF CONTRACTS	26	40	-35%
	NEW LISTINGS	13	30	-57%
Condo/Co-op/TH	AVERAGE DOM	23	53	-57%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$415,286	\$408,165	2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	8	11	-27%

# Montclair

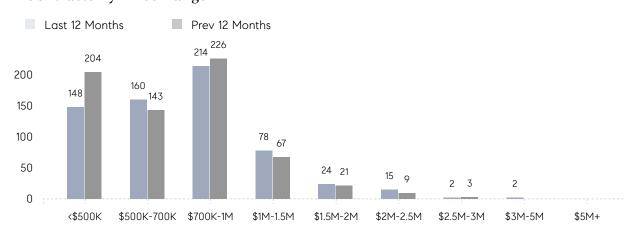
### NOVEMBER 2021

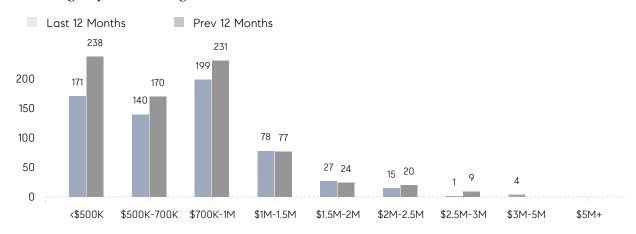
### Monthly Inventory





### Contracts By Price Range





## Montvale

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

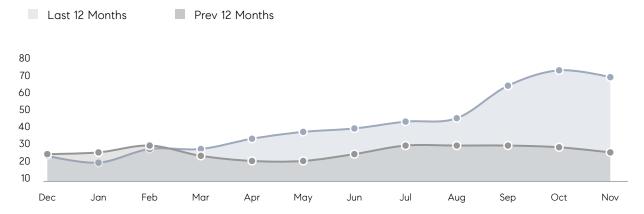
\$743K \$624K \$578K 9 \$699K Total Total Average Price **Properties** Price Price **Properties** Price -31% Increase From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	46	49	-6%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$624,217	\$782,206	-20.2%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	5	9	-44%
Houses	AVERAGE DOM	32	33	-3%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$539,158	\$831,792	-35%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	75	88	-15%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$794,333	\$663,200	20%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	4	2	100%

# Montvale

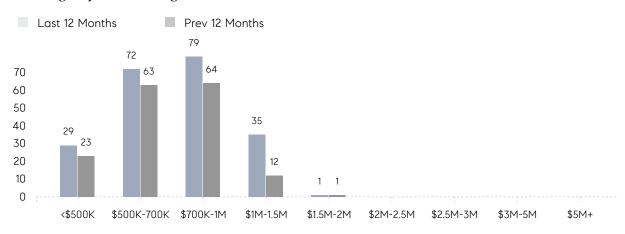
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Montville

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$766K \$604K \$625K 24 19 Total Median Total Average Price **Properties** Price Price **Properties** Price -39% Decrease From Decrease From Change From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

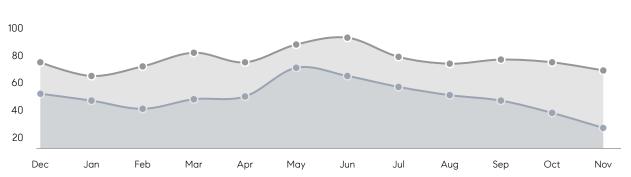
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	43	-23%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$766,884	\$636,412	20.5%
	# OF CONTRACTS	24	20	20.0%
	NEW LISTINGS	19	25	-24%
Houses	AVERAGE DOM	25	47	-47%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$827,853	\$703,874	18%
	# OF CONTRACTS	17	16	6%
	NEW LISTINGS	13	18	-28%
Condo/Co-op/TH	AVERAGE DOM	63	25	152%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$538,250	\$355,317	51%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	6	7	-14%

## Montville

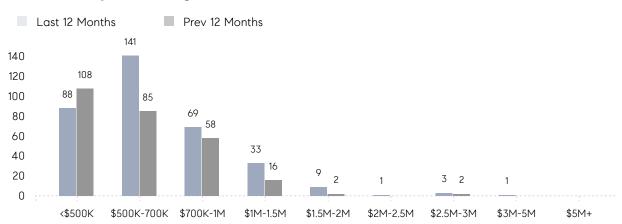
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Moonachie

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

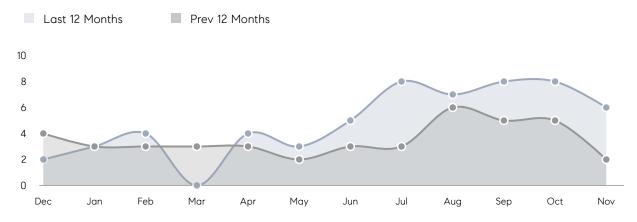
\$462K 4 Total Median Total Average Median Average **Properties** Price Price **Properties** Price Price -20% Change From Nov 2020 Decrease From Change From Increase From Increase From Change From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

	Nov 2021	Nov 2020	% Change
AVERAGE DOM	-	48	-
% OF ASKING PRICE	-	94%	
AVERAGE SOLD PRICE	-	\$286,750	-
# OF CONTRACTS	4	5	-20.0%
NEW LISTINGS	2	3	-33%
AVERAGE DOM	-	48	-
% OF ASKING PRICE	-	94%	
AVERAGE SOLD PRICE	-	\$286,750	-
# OF CONTRACTS	4	5	-20%
NEW LISTINGS	2	3	-33%
AVERAGE DOM	-	-	-
% OF ASKING PRICE	-	-	
AVERAGE SOLD PRICE	-	-	-
# OF CONTRACTS	0	0	0%
NEW LISTINGS	0	0	0%
	% OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  NEW LISTINGS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS  AVERAGE DOM  % OF ASKING PRICE  AVERAGE SOLD PRICE  # OF CONTRACTS	AVERAGE DOM - % OF ASKING PRICE - AVERAGE SOLD PRICE - # OF CONTRACTS 4 NEW LISTINGS 2 AVERAGE DOM - % OF ASKING PRICE - AVERAGE SOLD PRICE - # OF CONTRACTS 4 NEW LISTINGS 2 AVERAGE DOM - % OF ASKING PRICE - # OF CONTRACTS 4 NEW LISTINGS 2 AVERAGE DOM - % OF ASKING PRICE - AVERAGE SOLD PRICE - # OF CONTRACTS 0	AVERAGE DOM - 48 % OF ASKING PRICE - 94% AVERAGE SOLD PRICE - \$286,750 # OF CONTRACTS 4 5 NEW LISTINGS 2 3 AVERAGE DOM - 48 % OF ASKING PRICE - 94% AVERAGE SOLD PRICE - \$286,750 # OF CONTRACTS 4 5 NEW LISTINGS 2 3 AVERAGE SOLD PRICE

# Moonachie

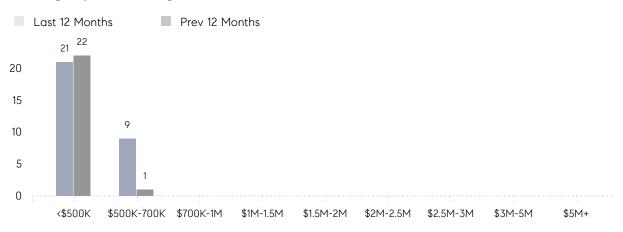
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Morris Township

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

31 Total **Properties** 

Increase From

Average

Decrease From

\$600K

Median Total Price **Properties** 

\$694K 37 Average Price

\$580K

Median

Price

Nov 2020

Nov 2020

Price

Decrease From Nov 2020 Nov 2020

Nov 2020

Change From

Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	26	36	-28%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$694,090	\$691,163	0.4%
	# OF CONTRACTS	31	30	3.3%
	NEW LISTINGS	24	33	-27%
Houses	AVERAGE DOM	27	36	-25%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$742,493	\$733,688	1%
	# OF CONTRACTS	23	22	5%
	NEW LISTINGS	16	23	-30%
Condo/Co-op/TH	AVERAGE DOM	25	37	-32%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$593,250	\$572,090	4%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	8	10	-20%

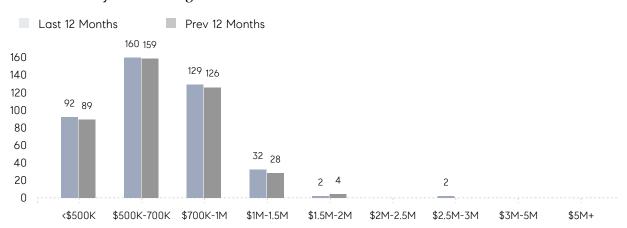
# Morris Township

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Morris Plains

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

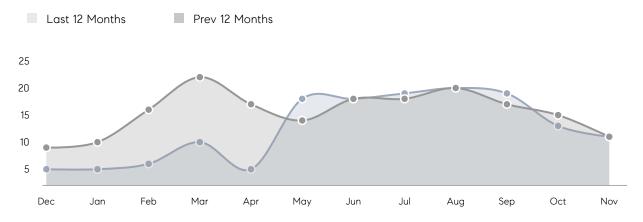
\$540K \$599K Total Median Median Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	30	29	3%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$551,192	\$470,750	17.1%
	# OF CONTRACTS	2	7	-71.4%
	NEW LISTINGS	8	4	100%
Houses	AVERAGE DOM	30	19	58%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$585,900	\$536,889	9%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	3	0%
Condo/Co-op/TH	AVERAGE DOM	30	58	-48%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$435,500	\$272,333	60%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	8	1	700%

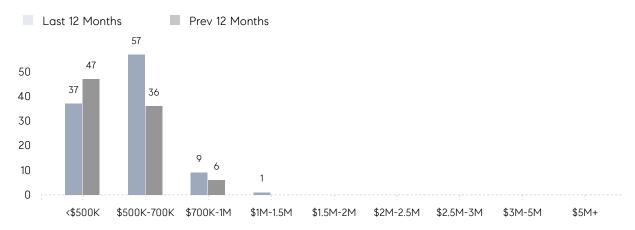
# Morris Plains

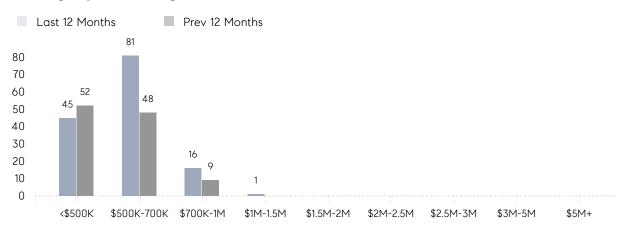
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Morristown

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$582K \$588K 16 \$422K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -11% Increase From Decrease From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	47	32	47%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$582,525	\$520,993	11.8%
	# OF CONTRACTS	17	19	-10.5%
	NEW LISTINGS	17	23	-26%
Houses	AVERAGE DOM	14	28	-50%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$779,980	\$530,817	47%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	62	35	77%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$492,773	\$514,444	-4%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	9	15	-40%

## Morristown

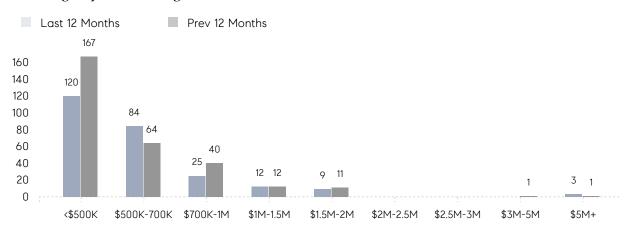
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Mountain Lakes

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

Total

\$1.1M

\$1.1M

6 Total \$903K

\$865K

**Properties** 

Price

Price

**Properties** 

Average Price

Price

% Change

Nov 2020

Decrease From

Increase From

Nov 2020

Increase From Nov 2020

Change From Nov 2020

Nov 2021

Decrease From Nov 2020

Nov 2020

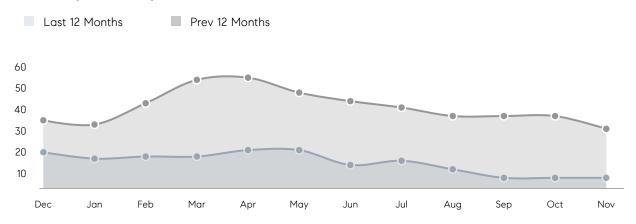
Decrease From Nov 2020

		1107 2021	1100 2020	% Change
Overall	AVERAGE DOM	30	38	-21%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$903,498	\$959,167	-5.8%
	# OF CONTRACTS	2	10	-80.0%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	36	42	-14%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$924,200	\$999,000	-7%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	0	18	-
	% OF ASKING PRICE	109%	96%	
	AVERAGE SOLD PRICE	\$799,990	\$760,000	5%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	3	0%

# Mountain Lakes

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Mountainside

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

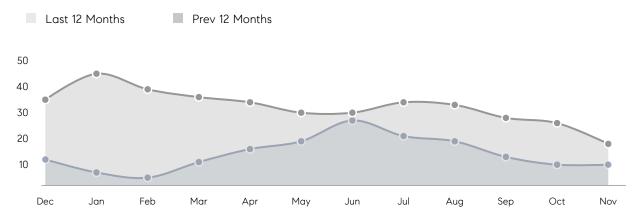
\$616K \$580K 5 \$776K \$669K Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	51	39	31%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$616,667	\$724,911	-14.9%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	51	39	31%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$616,667	\$724,911	-15%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	5	5	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

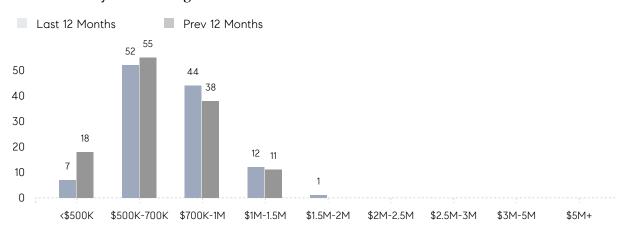
# Mountainside

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Newark

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$330K \$324K \$322K \$300K 74 34 Total Median Total Median Average Average **Properties** Price **Properties** Price Price Price Increase From Decrease From Increase From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

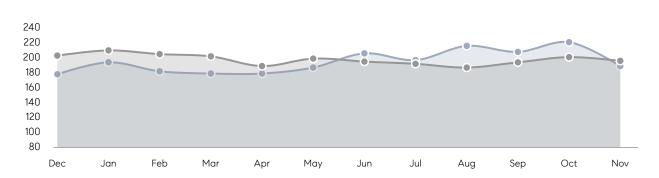
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	49	46	7%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$324,691	\$317,790	2.2%
	# OF CONTRACTS	74	45	64.4%
	NEW LISTINGS	63	52	21%
Houses	AVERAGE DOM	44	49	-10%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$348,920	\$329,812	6%
	# OF CONTRACTS	55	33	67%
	NEW LISTINGS	45	39	15%
Condo/Co-op/TH	AVERAGE DOM	57	32	78%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$287,415	\$267,028	8%
	# OF CONTRACTS	19	12	58%
	NEW LISTINGS	18	13	38%

## Newark

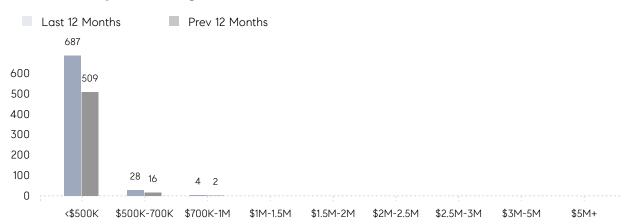
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# **New Milford**

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

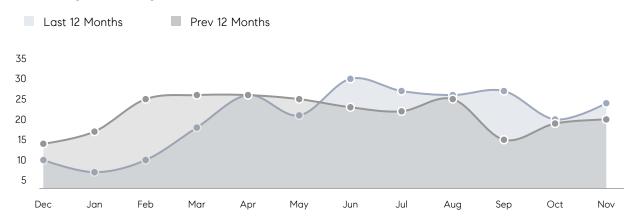
\$499K \$538K 4 \$474K \$577K Total Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	23	52%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$538,000	\$629,583	-14.5%
	# OF CONTRACTS	4	11	-63.6%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	35	23	52%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$538,000	\$629,583	-15%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	1	0%

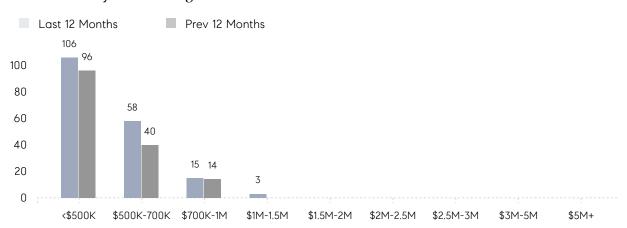
# New Milford

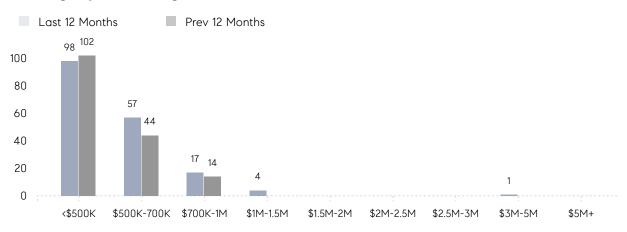
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## **New Providence**

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$659K \$722K \$657K 21 \$649K 12 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

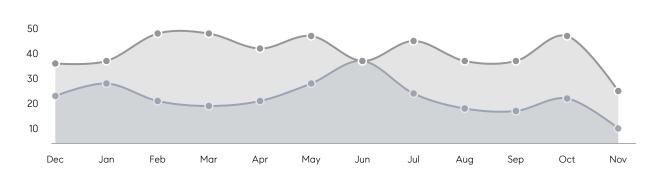
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	28	18%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$722,667	\$661,300	9.3%
	# OF CONTRACTS	21	20	5.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	30	27	11%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$732,000	\$649,588	13%
	# OF CONTRACTS	19	18	6%
	NEW LISTINGS	13	10	30%
Condo/Co-op/TH	AVERAGE DOM	74	30	147%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$620,000	\$755,000	-18%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	1	0%

# New Providence

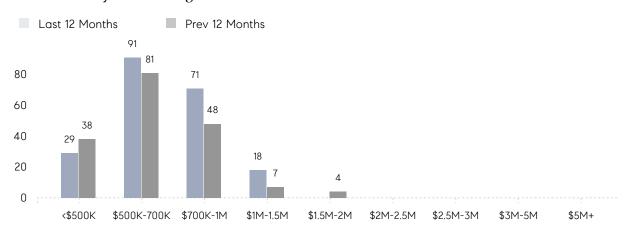
### NOVEMBER 2021

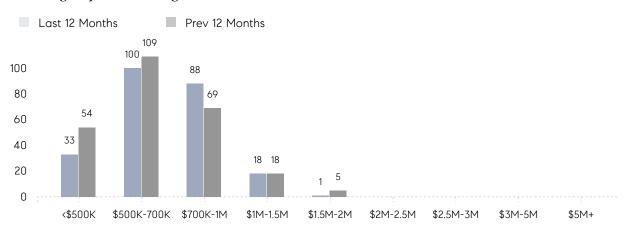
### Monthly Inventory





### Contracts By Price Range





# North Arlington

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

11 Total **Properties** 

Decrease From

\$439K

Total

\$466K \$450K

Price

Median Price

**Properties** 

Average Price

Median Price

-15%

Nov 2020

Increase From

Nov 2020

Decrease From Nov 2020

Decrease From

Nov 2020

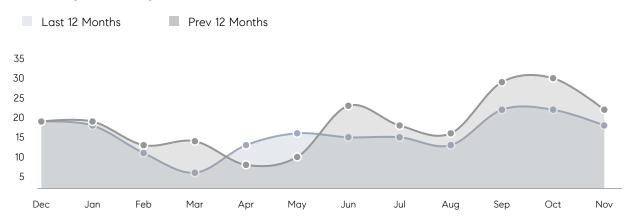
Increase From Increase From Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	27	26%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$466,000	\$420,438	10.8%
	# OF CONTRACTS	11	13	-15.4%
	NEW LISTINGS	6	5	20%
Houses	AVERAGE DOM	34	27	26%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$466,000	\$420,438	11%
	# OF CONTRACTS	9	13	-31%
	NEW LISTINGS	6	5	20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

# North Arlington

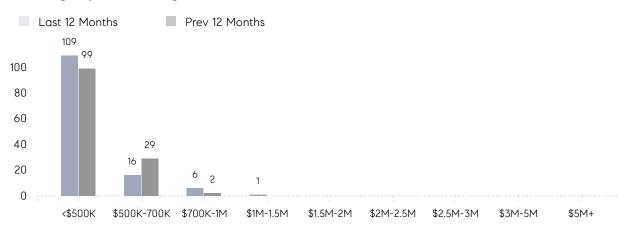
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# North Bergen

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$399K \$395K 43 28 \$409K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 79% Increase From Increase From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	72	33	118%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$395,063	\$353,818	11.7%
	# OF CONTRACTS	43	24	79.2%
	NEW LISTINGS	46	50	-8%
Houses	AVERAGE DOM	44	24	83%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$524,286	\$472,222	11%
	# OF CONTRACTS	19	11	73%
	NEW LISTINGS	16	18	-11%
Condo/Co-op/TH	AVERAGE DOM	91	39	133%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$294,556	\$271,846	8%
	# OF CONTRACTS	24	13	85%
	NEW LISTINGS	30	32	-6%

# North Bergen

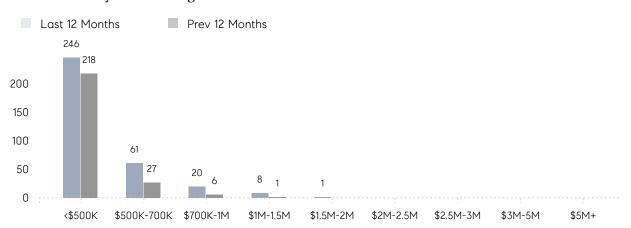
### NOVEMBER 2021

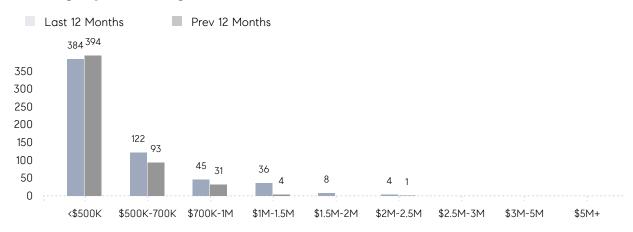
### Monthly Inventory





### Contracts By Price Range





## North Caldwell

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$837K \$784K 12 \$725K 6 Median Total Total Average Average **Properties** Price Price **Properties** Price Price Increase From Increase From Decrease From Increase From Increase From Increase From

### **Property Statistics**

Nov 2020

Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	27	22%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$784,500	\$760,600	3.1%
	# OF CONTRACTS	12	7	71.4%
	NEW LISTINGS	11	5	120%
Houses	AVERAGE DOM	29	29	0%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$781,400	\$786,000	-1%
	# OF CONTRACTS	10	5	100%
	NEW LISTINGS	8	3	167%
Condo/Co-op/TH	AVERAGE DOM	52	7	643%
	% OF ASKING PRICE	95%	104%	
	AVERAGE SOLD PRICE	\$800,000	\$532,000	50%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	2	50%

## North Caldwell

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Northvale

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$570K \$619K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Change From Nov 2020 Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

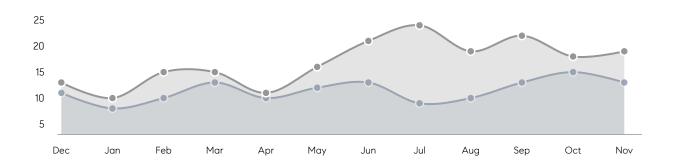
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	55	40	38%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$637,800	\$741,800	-14.0%
	# OF CONTRACTS	7	7	0.0%
_	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	55	40	38%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$637,800	\$741,800	-14%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	0	2	0%

## Northvale

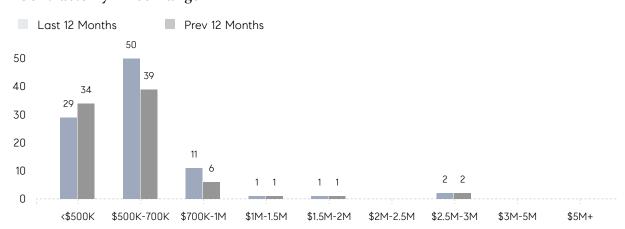
### NOVEMBER 2021

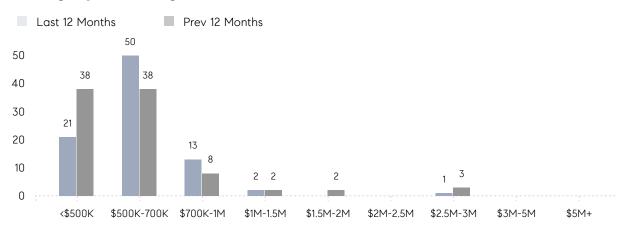
### Monthly Inventory





### Contracts By Price Range





## Norwood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

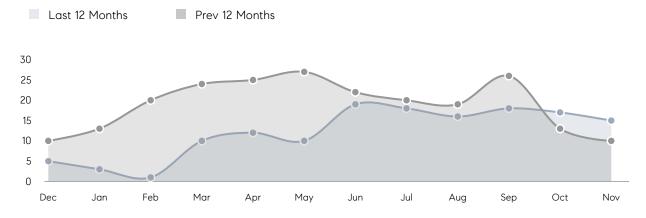
8	\$610K	\$577K	6	\$836K	\$872K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	-7%	-8%	-45%	22%	59%
Change From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020	Increase From Nov 2020	Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	85	80	6%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$836,000	\$686,818	21.7%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	6	5	20%
Houses	AVERAGE DOM	85	80	6%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$836,000	\$686,818	22%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

## Norwood

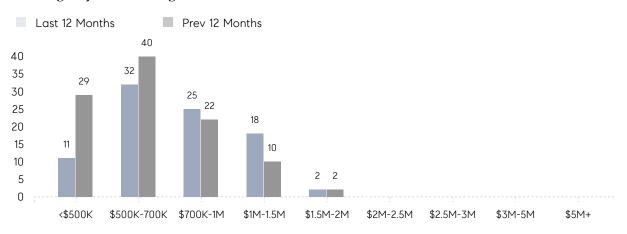
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Nutley

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

43	\$453K	\$474K	38	\$394K	\$420K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
26%	1%	9%	9%	-8%	-2%
Increase From	Increase From	Increase From	Increase From	Decrease From	Decrease From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	40	-20%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$394,973	\$428,623	-7.9%
	# OF CONTRACTS	43	34	26.5%
	NEW LISTINGS	35	36	-3%
Houses	AVERAGE DOM	32	42	-24%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$525,300	\$467,404	12%
	# OF CONTRACTS	29	29	0%
	NEW LISTINGS	21	30	-30%
Condo/Co-op/TH	AVERAGE DOM	33	31	6%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$241,647	\$297,738	-19%
	# OF CONTRACTS	14	5	180%
	NEW LISTINGS	14	6	133%

# Nutley

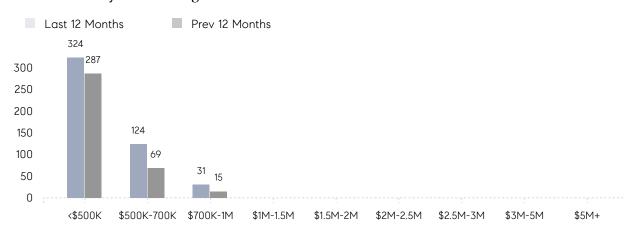
### NOVEMBER 2021

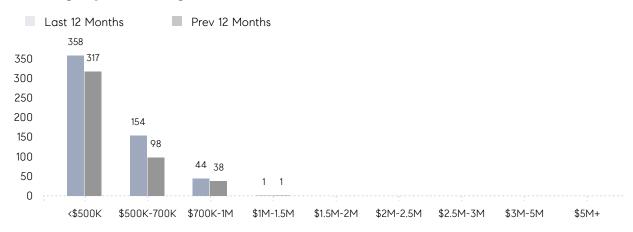
### Monthly Inventory





### Contracts By Price Range





## Oakland

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

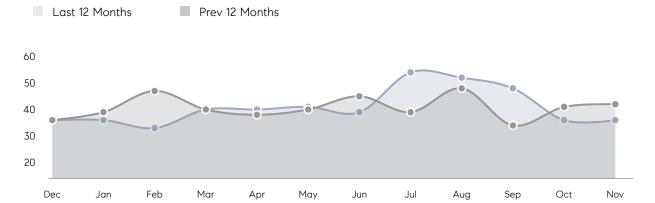
\$625K \$495K \$546K \$514K Median Total Average Total Average Price **Properties** Price Price **Properties** Price -26% Decrease From Increase From Decrease From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	36	50	-28%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$546,667	\$535,200	2.1%
	# OF CONTRACTS	17	23	-26.1%
	NEW LISTINGS	19	22	-14%
Houses	AVERAGE DOM	32	55	-42%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$522,083	\$547,200	-5%
	# OF CONTRACTS	13	22	-41%
	NEW LISTINGS	16	21	-24%
Condo/Co-op/TH	AVERAGE DOM	50	29	72%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$645,000	\$487,200	32%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	3	1	200%

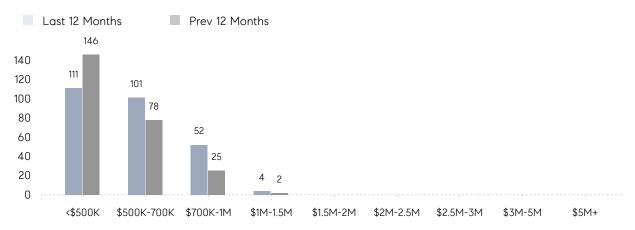
## Oakland

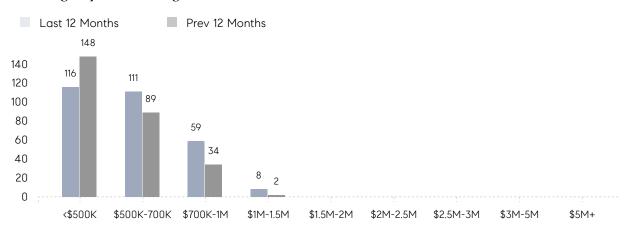
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Old Tappan

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

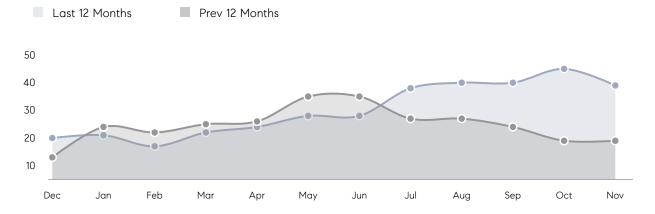
\$1.2M \$1.1M \$1.1M 11 \$965K Total Average Total Average Median Price **Properties** Price Price **Properties** Price -31% Increase From Increase From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	77	-58%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$1,134,031	\$843,654	34.4%
	# OF CONTRACTS	11	3	266.7%
	NEW LISTINGS	7	3	133%
Houses	AVERAGE DOM	29	64	-55%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$1,221,643	\$943,111	30%
	# OF CONTRACTS	10	2	400%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	42	106	-60%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$827,389	\$619,875	33%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	5	0	0%

# Old Tappan

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Oradell

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$561K \$749K \$599K \$574K 9 Median Total Total Average Average Price Price **Properties** Price **Properties** Increase From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	28	59	-53%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$561,383	\$627,048	-10.5%
	# OF CONTRACTS	9	10	-10.0%
	NEW LISTINGS	4	9	-56%
Houses	AVERAGE DOM	28	59	-53%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$561,383	\$627,048	-10%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Oradell

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Orange

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

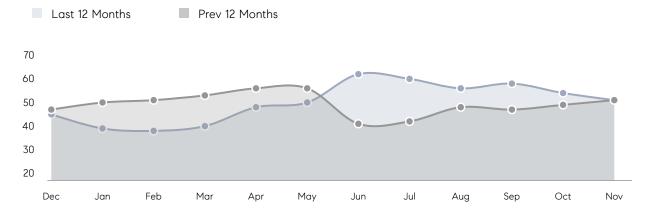
\$269K \$432K \$380K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 13% Decrease From Change From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	57	86	-34%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$432,969	\$297,353	45.6%
	# OF CONTRACTS	17	15	13.3%
	NEW LISTINGS	19	22	-14%
Houses	AVERAGE DOM	54	53	2%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$459,464	\$313,893	46%
	# OF CONTRACTS	11	12	-8%
	NEW LISTINGS	16	18	-11%
Condo/Co-op/TH	AVERAGE DOM	81	239	-66%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$247,500	\$220,167	12%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	3	4	-25%

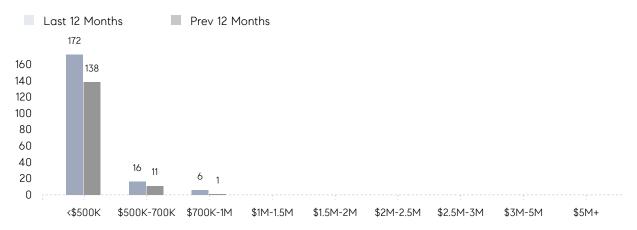
# Orange

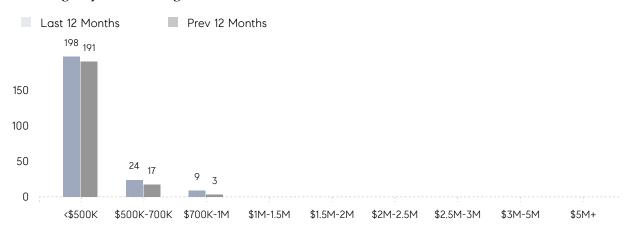
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Palisades Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$498K \$869K \$509K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	45	49	-8%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$847,100	\$755,833	12.1%
	# OF CONTRACTS	8	18	-55.6%
	NEW LISTINGS	8	19	-58%
Houses	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$687,500	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	45	49	-8%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$847,100	\$766,346	11%
	# OF CONTRACTS	8	17	-53%
	NEW LISTINGS	8	17	-53%

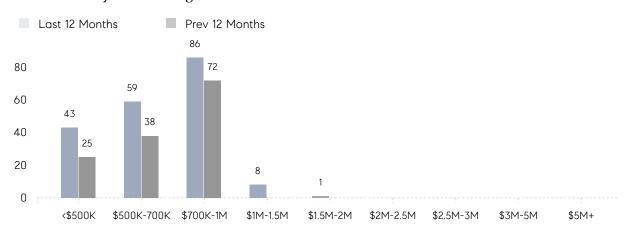
## Palisades Park

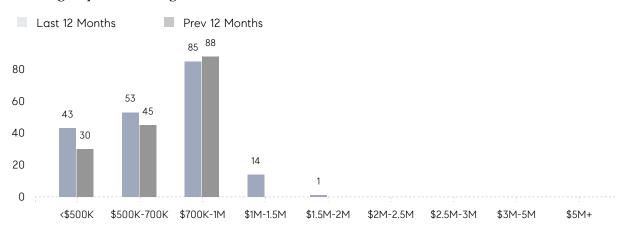
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Paramus

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

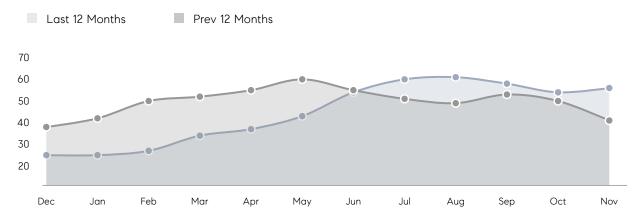
\$936K \$791K \$778K 27 \$730K 24 Total Total Average Average **Properties** Price Price Price **Properties** Price -20% -13% Decrease From Decrease From Decrease From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	30	28	7%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$791,402	\$729,648	8.5%
	# OF CONTRACTS	24	30	-20.0%
	NEW LISTINGS	25	21	19%
Houses	AVERAGE DOM	30	30	0%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$791,402	\$725,152	9%
	# OF CONTRACTS	23	30	-23%
	NEW LISTINGS	25	21	19%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$760,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

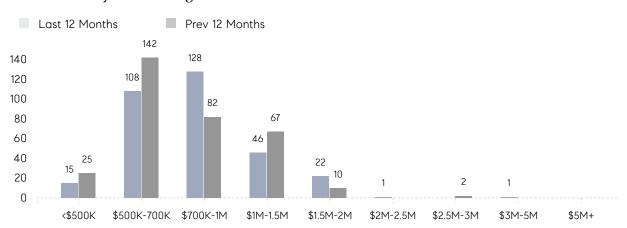
## Paramus

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Park Ridge

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

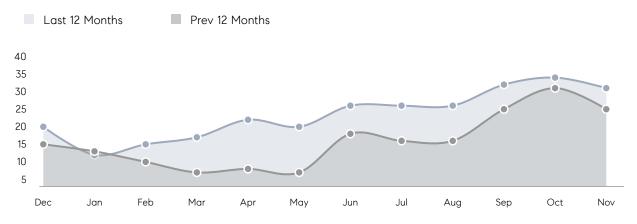
\$754K \$812K 11 \$599K \$599K 14 Median Total Median Total Average **Properties** Price Price **Properties** Price Price Increase From Decrease From Decrease From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	21	38	-45%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$754,643	\$533,205	41.5%
	# OF CONTRACTS	11	14	-21.4%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	25	20	25%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$790,800	\$602,333	31%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	10	59	-83%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$664,250	\$450,250	48%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	3	0	0%

# Park Ridge

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Parsippany

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$434K \$474K 40 Total Average **Properties** Price

Price

\$479K 44 Total Average Properties Price

\$497K Median

Price

-20%

Nov 2020

Decrease From Decrease From Nov 2020

Decrease From Nov 2020

-14% Decrease From Nov 2020

Change From Nov 2020

Increase From Nov 2020

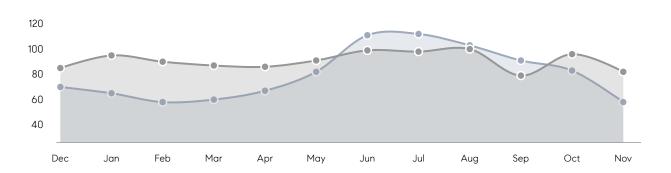
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	32	28	14%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$479,466	\$476,040	0.7%
	# OF CONTRACTS	40	50	-20.0%
	NEW LISTINGS	31	52	-40%
Houses	AVERAGE DOM	27	25	8%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$528,917	\$501,908	5%
	# OF CONTRACTS	29	32	-9%
	NEW LISTINGS	25	34	-26%
Condo/Co-op/TH	AVERAGE DOM	51	41	24%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$256,938	\$355,322	-28%
	# OF CONTRACTS	11	18	-39%
	NEW LISTINGS	6	18	-67%

# Parsippany

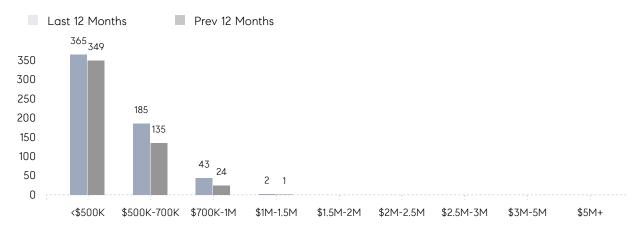
### NOVEMBER 2021

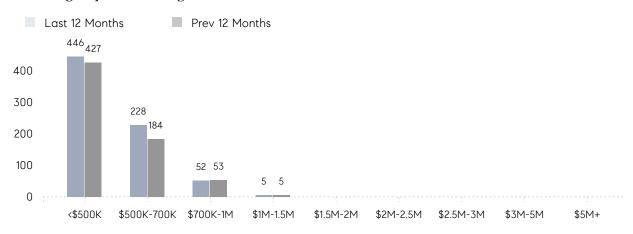
### Monthly Inventory





### Contracts By Price Range





# Ramsey

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

13	\$565K	\$580K	25	\$676K	\$655K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-43%	18%	16%	-14%	28%	19%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	30	42	-29%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$676,460	\$530,207	27.6%
	# OF CONTRACTS	13	23	-43.5%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	24	36	-33%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$761,158	\$618,250	23%
	# OF CONTRACTS	6	13	-54%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	50	56	-11%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$408,250	\$334,556	22%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	6	7	-14%

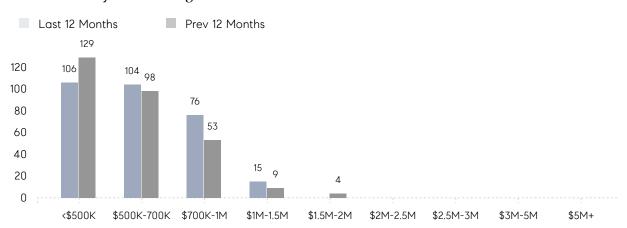
# Ramsey

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Randolph

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$524K \$560K 30 \$499K 28 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Change From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	24	38%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$547,246	\$565,700	-3.3%
	# OF CONTRACTS	30	31	-3.2%
	NEW LISTINGS	27	26	4%
Houses	AVERAGE DOM	32	22	45%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$558,958	\$577,959	-3%
	# OF CONTRACTS	27	29	-7%
	NEW LISTINGS	24	24	0%
Condo/Co-op/TH	AVERAGE DOM	44	35	26%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$395,000	\$474,980	-17%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	2	50%

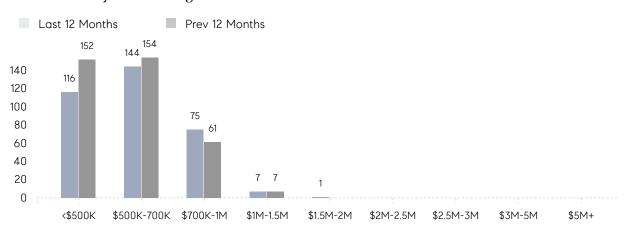
# Randolph

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Raritan Township

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$550K

Median

Price

33 \$487K \$490K 29 \$547

Total Average Price Price Price Properties Price Price

| Nov 2020 | Nov 2020

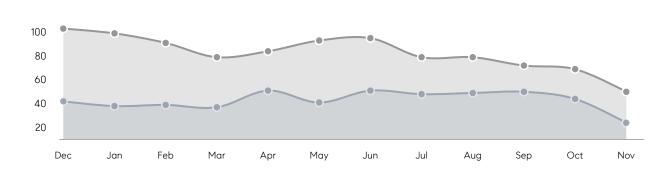
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	34	51	-33%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$547,324	\$472,982	15.7%
	# OF CONTRACTS	33	31	6.5%
	NEW LISTINGS	18	16	13%
Houses	AVERAGE DOM	39	60	-35%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$608,518	\$546,805	11%
	# OF CONTRACTS	23	23	0%
	NEW LISTINGS	12	12	0%
Condo/Co-op/TH	AVERAGE DOM	15	27	-44%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$355,000	\$266,280	33%
	# OF CONTRACTS	10	8	25%
	NEW LISTINGS	6	4	50%

# Raritan Township

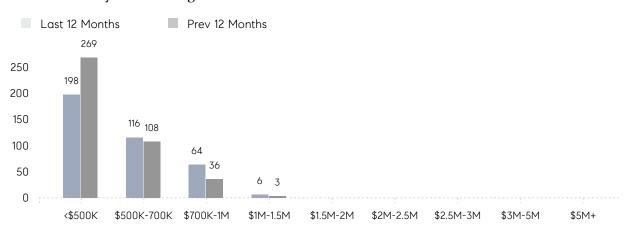
NOVEMBER 2021

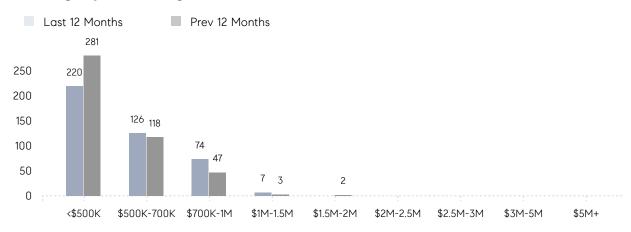
### Monthly Inventory





### Contracts By Price Range





# Ridgefield

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$564K \$629K \$645K 12 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price Increase From Change From Increase From Increase From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	48	46	4%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$629,143	\$591,417	6.4%
	# OF CONTRACTS	12	7	71.4%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	48	35	37%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$629,143	\$557,875	13%
	# OF CONTRACTS	10	6	67%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	66	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$658,500	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	0	0%

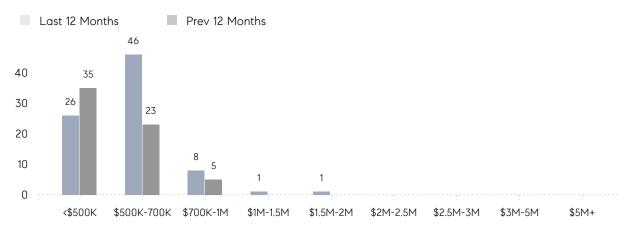
# Ridgefield

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Ridgefield Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

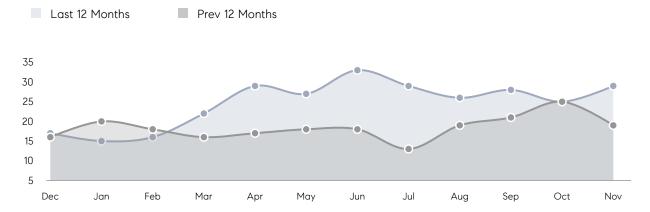
\$430K \$441K \$499K Total Total Average **Properties** Price Price **Properties** Price Price Decrease From Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	43	28	54%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$397,722	\$390,409	1.9%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	10	9	11%
Houses	AVERAGE DOM	43	21	105%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$466,857	\$456,167	2%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	7	6	17%
Condo/Co-op/TH	AVERAGE DOM	44	58	-24%
	% OF ASKING PRICE	96%	87%	
	AVERAGE SOLD PRICE	\$155,750	\$94,500	65%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	3	3	0%

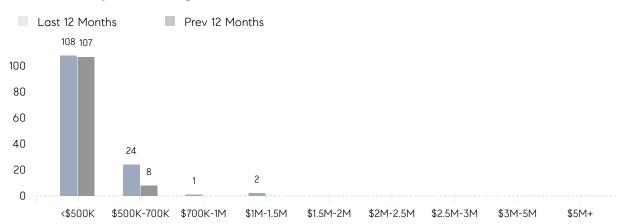
# Ridgefield Park

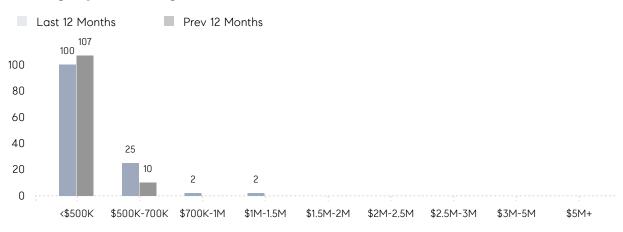
NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Ridgewood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

20	\$1.0M	\$744K	17	\$985K	\$840K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-9%	14%	-2%	-37%	11%	1%
Decrease From	Increase From	Decrease From	Decrease From	Increase From	Increase From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	23	52%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$985,294	\$890,772	10.6%
	# OF CONTRACTS	20	22	-9.1%
	NEW LISTINGS	12	28	-57%
Houses	AVERAGE DOM	32	23	39%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$1,033,333	\$909,071	14%
	# OF CONTRACTS	19	20	-5%
	NEW LISTINGS	11	28	-61%
Condo/Co-op/TH	AVERAGE DOM	59	26	127%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$625,000	\$415,000	51%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	0	0%

# Ridgewood

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# River Edge

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$598K \$602K \$668K 10 \$580K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Change From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	24	17	41%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$668,231	\$578,267	15.6%
	# OF CONTRACTS	10	19	-47.4%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	24	17	41%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$684,054	\$588,857	16%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	19	19	0%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$510,000	\$430,000	19%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

# River Edge

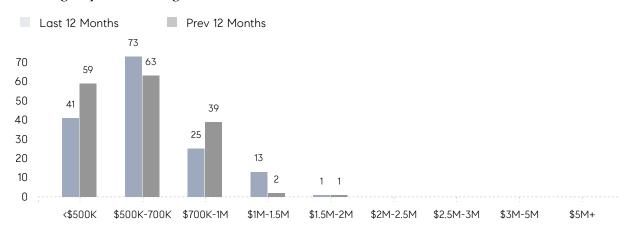
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## River Vale

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

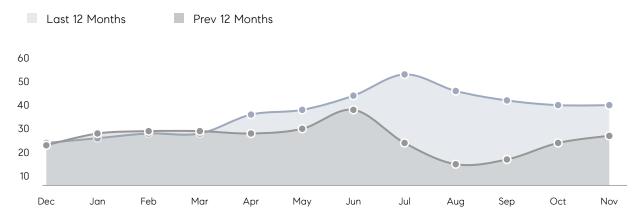
\$662K 9 \$659K 16 \$631K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Decrease From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	41	75	-45%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$662,454	\$699,938	-5.4%
	# OF CONTRACTS	9	9	0.0%
	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	43	75	-43%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$683,917	\$699,938	-2%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	9	12	-25%
Condo/Co-op/TH	AVERAGE DOM	18	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$340,521	-	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	1	0%

## River Vale

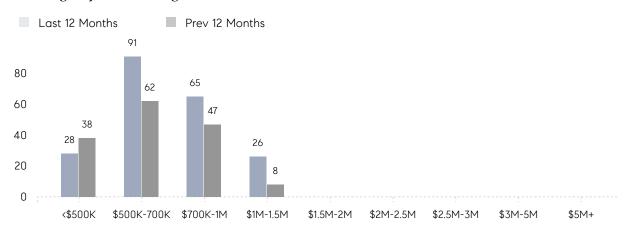
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Rochelle Park

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

Total

\$426K Average

\$427K

Total

\$513K

\$481K

**Properties** 

Price

Median Price

**Properties** 

Average Price

Price

-43%

Decrease From

Nov 2020

Decrease From Decrease From Nov 2020

Decrease From Nov 2020

Increase From Nov 2020 Nov 2020

Increase From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	107%	100%	
	AVERAGE SOLD PRICE	\$513,003	\$458,536	11.9%
	# OF CONTRACTS	4	7	-42.9%
_	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	31	26	19%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$513,003	\$487,100	5%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	-	43	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$330,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

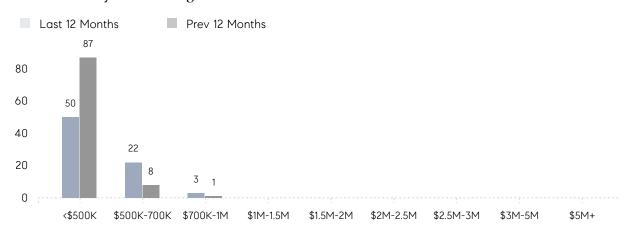
# Rochelle Park

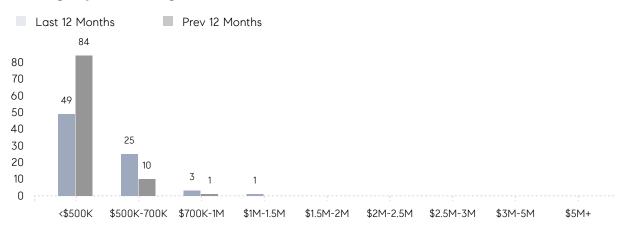
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Rockaway

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

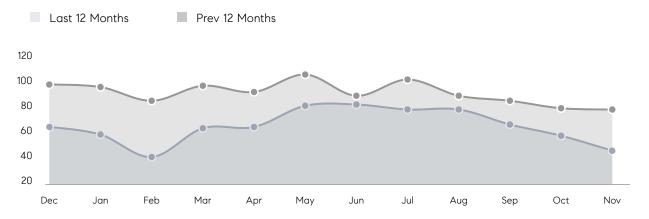
\$456K \$389K 44 \$407K 29 \$375K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price -19% Increase From Decrease From Decrease From Decrease From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	40	44	-9%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$389,329	\$487,183	-20.1%
	# OF CONTRACTS	44	32	37.5%
	NEW LISTINGS	37	38	-3%
Houses	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$453,400	\$568,396	-20%
	# OF CONTRACTS	37	22	68%
	NEW LISTINGS	25	28	-11%
Condo/Co-op/TH	AVERAGE DOM	28	29	-3%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$246,950	\$343,500	-28%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	12	10	20%

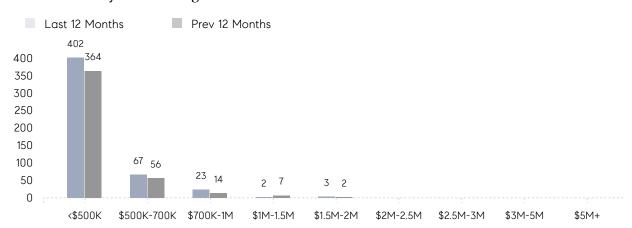
# Rockaway

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





## Roseland

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

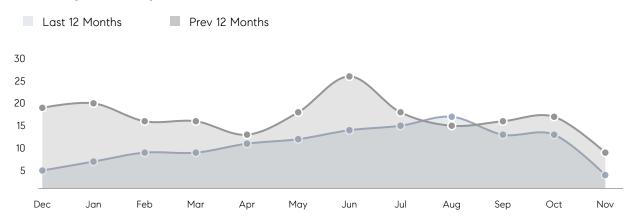
\$599K \$610K \$519K \$543K 11 6 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -14% Change From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	38	66	-42%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$519,500	\$610,986	-15.0%
	# OF CONTRACTS	11	7	57.1%
	NEW LISTINGS	4	3	33%
Houses	AVERAGE DOM	52	90	-42%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$521,667	\$621,400	-16%
	# OF CONTRACTS	8	5	60%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	23	5	360%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$517,333	\$584,950	-12%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	0	1	0%

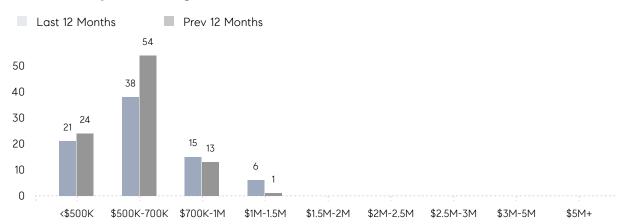
# Roseland

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Rutherford

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$471K \$440K \$524K \$499K 37 24 Median Total Average Total Average Price **Properties** Price Price **Properties** Price -13% -11% Increase From Increase From Change From Decrease From Increase From Decrease From

**Property Statistics** 

Nov 2020

Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	47	36	31%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$471,291	\$468,900	0.5%
	# OF CONTRACTS	37	35	5.7%
	NEW LISTINGS	21	27	-22%
Houses	AVERAGE DOM	38	34	12%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$570,060	\$562,805	1%
	# OF CONTRACTS	28	24	17%
	NEW LISTINGS	12	18	-33%
Condo/Co-op/TH	AVERAGE DOM	65	42	55%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$259,643	\$245,875	6%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	9	9	0%

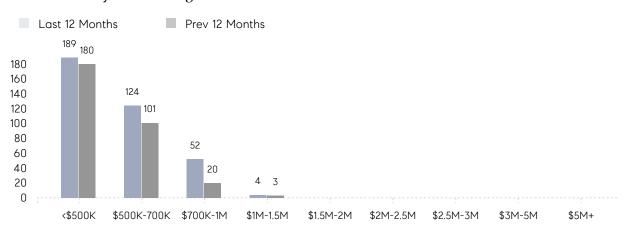
# Rutherford

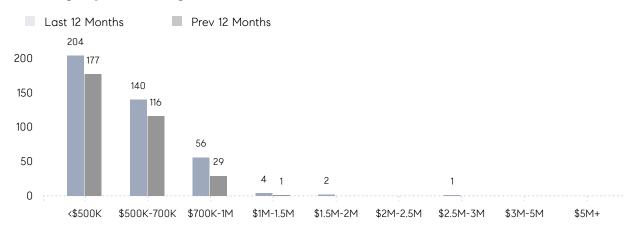
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Saddle Brook

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$509K \$473K \$534K \$470K 16 Median Total Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$534,714	\$436,887	22.4%
	# OF CONTRACTS	16	19	-15.8%
	NEW LISTINGS	6	18	-67%
Houses	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$534,714	\$459,538	16%
	# OF CONTRACTS	16	17	-6%
	NEW LISTINGS	6	16	-62%
Condo/Co-op/TH	AVERAGE DOM	-	40	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$267,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

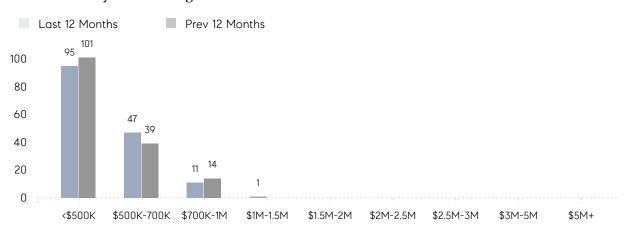
# Saddle Brook

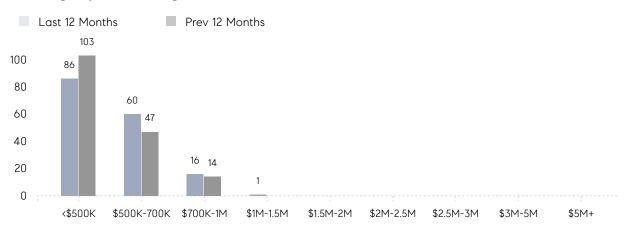
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Saddle River

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$2.2M \$2.1M \$2.1M \$1.8M Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price Change From Increase From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

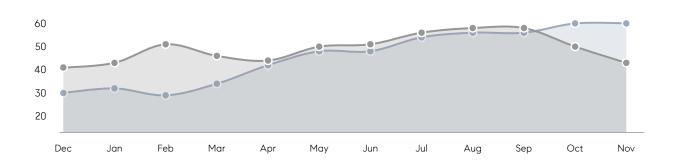
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	42	61	-31%
	% OF ASKING PRICE	96%	92%	
	AVERAGE SOLD PRICE	\$2,276,125	\$2,401,748	-5.2%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	8	4	100%
Houses	AVERAGE DOM	42	73	-42%
	% OF ASKING PRICE	96%	91%	
	AVERAGE SOLD PRICE	\$2,276,125	\$2,492,098	-9%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	8	4	100%
Condo/Co-op/TH	AVERAGE DOM	-	0	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$1,950,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	0	0%

# Saddle River

### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





# Scotch Plains

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$549K \$494K \$714K \$600K 22 29 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From

**Property Statistics** 

Nov 2020

Nov 2020

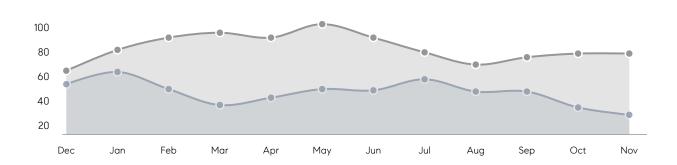
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	47	-34%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$714,500	\$608,089	17.5%
	# OF CONTRACTS	22	19	15.8%
	NEW LISTINGS	23	33	-30%
Houses	AVERAGE DOM	32	50	-36%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$748,750	\$635,700	18%
	# OF CONTRACTS	17	19	-11%
	NEW LISTINGS	19	30	-37%
Condo/Co-op/TH	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$417,667	\$378,000	10%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	4	3	33%

# Scotch Plains

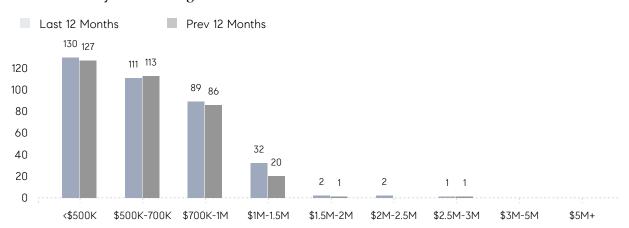
### NOVEMBER 2021

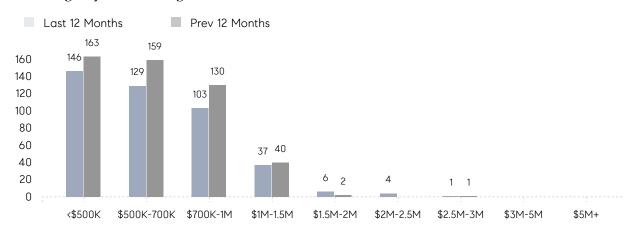
### Monthly Inventory





### Contracts By Price Range





## Secaucus

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

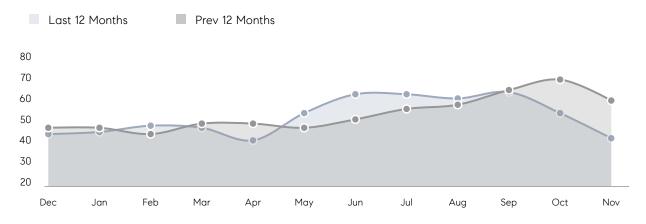
\$492K \$510K \$507K \$396K 15 19 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -12% Increase From Increase From Decrease From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	43	42	2%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$507,894	\$499,825	1.6%
	# OF CONTRACTS	15	17	-11.8%
	NEW LISTINGS	14	13	8%
Houses	AVERAGE DOM	39	25	56%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$705,700	\$555,000	27%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	46	51	-10%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$354,044	\$472,238	-25%
	# OF CONTRACTS	12	15	-20%
	NEW LISTINGS	13	8	63%

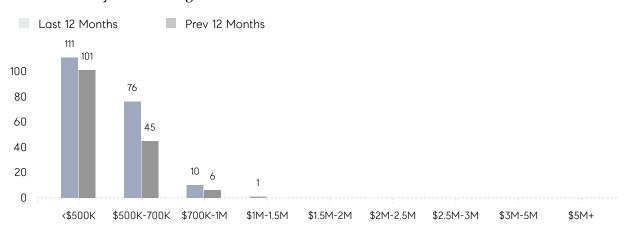
## Secaucus

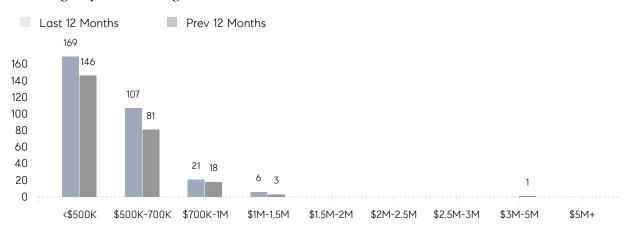
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Short Hills

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.4M 13 \$1.5M 19 \$1.4M Total Total Average Price **Properties** Price Price **Properties** -14% Decrease From Increase From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

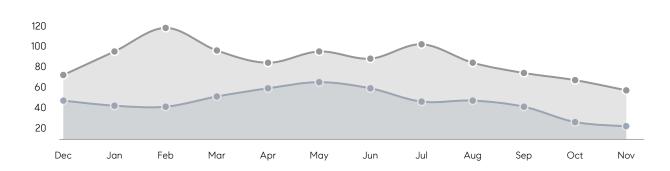
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	43	76	-43%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,498,605	\$1,751,318	-14.4%
	# OF CONTRACTS	13	21	-38.1%
	NEW LISTINGS	15	21	-29%
Houses	AVERAGE DOM	43	76	-43%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,498,605	\$1,751,318	-14%
	# OF CONTRACTS	12	21	-43%
	NEW LISTINGS	14	21	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Short Hills

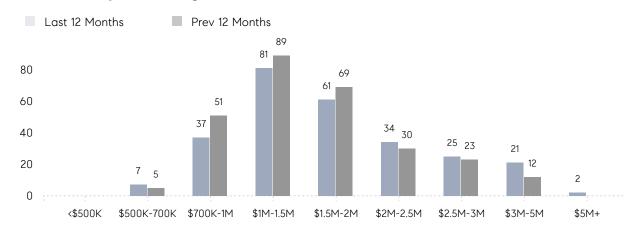
### NOVEMBER 2021

### Monthly Inventory





### Contracts By Price Range





## Somerville

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

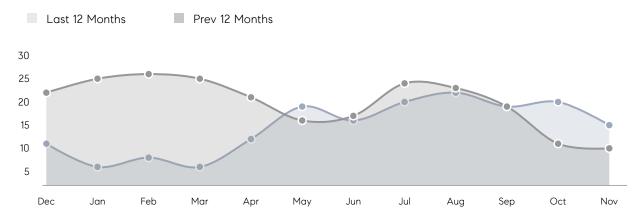
\$369K \$358K \$360K 10 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price 11% Increase From Increase From Decrease From Change From Change From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	60	17	253%
	% OF ASKING PRICE	94%	101%	
	AVERAGE SOLD PRICE	\$358,333	\$356,875	0.4%
	# OF CONTRACTS	10	9	11.1%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	60	17	253%
	% OF ASKING PRICE	94%	101%	
	AVERAGE SOLD PRICE	\$358,333	\$356,875	0%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

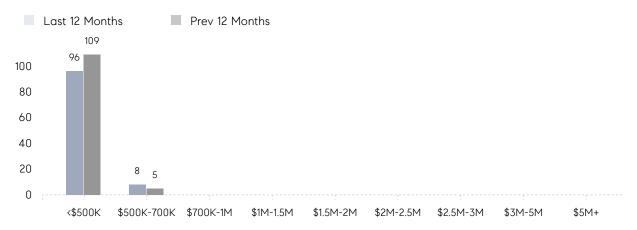
# Somerville

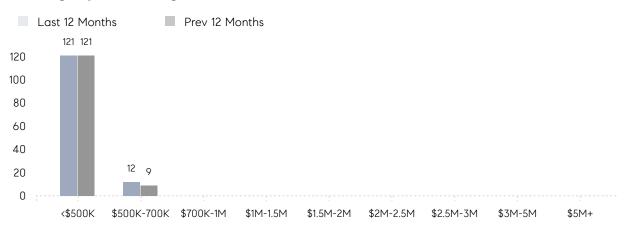
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# South Orange

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

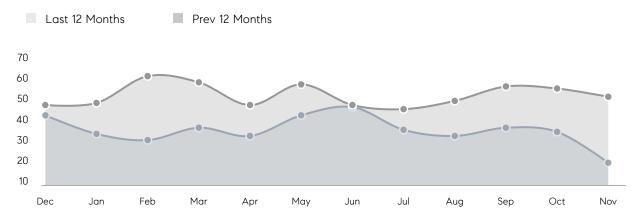
\$681K \$619K \$726K \$702K 24 20 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	27	57	-53%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$726,135	\$672,948	7.9%
	# OF CONTRACTS	24	26	-7.7%
	NEW LISTINGS	13	29	-55%
Houses	AVERAGE DOM	17	45	-62%
	% OF ASKING PRICE	109%	105%	
	AVERAGE SOLD PRICE	\$787,176	\$755,307	4%
	# OF CONTRACTS	22	23	-4%
	NEW LISTINGS	11	26	-58%
Condo/Co-op/TH	AVERAGE DOM	83	108	-23%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$380,233	\$343,508	11%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	3	-33%

# South Orange

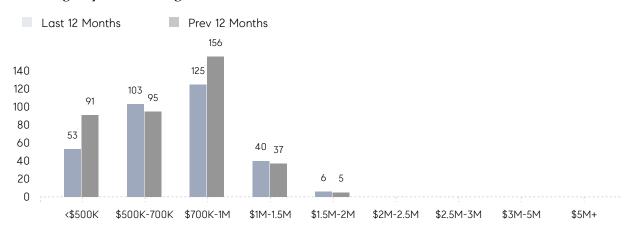
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Springfield

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$484K \$540K 19 \$489K \$600K Median Median Total Total Average Price **Properties** Price Price **Properties** Price Increase From Change From Increase From Decrease From Increase From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

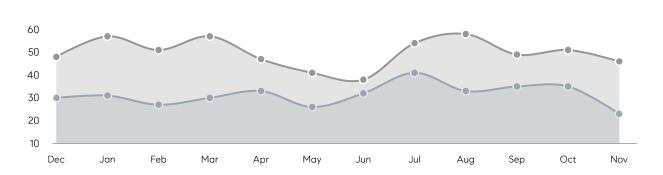
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	25	43	-42%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$540,731	\$398,741	35.6%
	# OF CONTRACTS	19	18	5.6%
	NEW LISTINGS	12	22	-45%
Houses	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$602,510	\$465,929	29%
	# OF CONTRACTS	14	13	8%
	NEW LISTINGS	9	20	-55%
Condo/Co-op/TH	AVERAGE DOM	12	61	-80%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$334,800	\$253,167	32%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	3	2	50%
	AVERAGE SOLD PRICE # OF CONTRACTS	\$334,800 5	\$253,167 5	0%

# Springfield

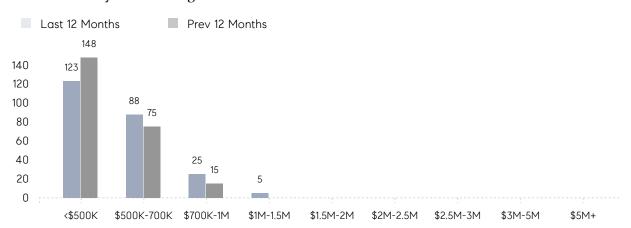
### NOVEMBER 2021

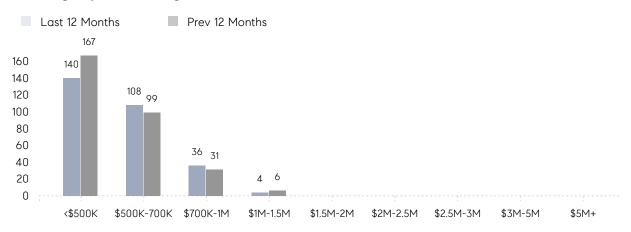
### Monthly Inventory





### Contracts By Price Range





## Summit

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

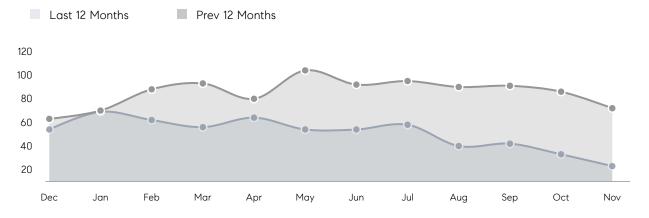
\$921K 23 \$1.3M 18 \$787K \$1.0M Total Total Median Average Average Price **Properties** Price Price **Properties** Price -42% Decrease From Decrease From Decrease From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	38	42	-10%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,378,458	\$1,226,354	12.4%
	# OF CONTRACTS	18	31	-41.9%
	NEW LISTINGS	15	30	-50%
Houses	AVERAGE DOM	34	28	21%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,424,073	\$1,355,522	5%
	# OF CONTRACTS	14	26	-46%
	NEW LISTINGS	12	26	-54%
Condo/Co-op/TH	AVERAGE DOM	80	98	-18%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$899,500	\$691,229	30%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	4	-25%

## Summit

### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Teaneck

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

42 \$489K \$525K \$480K 42 Total Median Total Median Average Average **Properties** Price Properties Price Price Price 0% Change From Increase From Increase From Increase From Increase From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	56	63	-11%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$489,569	\$510,748	-4.1%
	# OF CONTRACTS	42	42	0.0%
	NEW LISTINGS	31	43	-28%
Houses	AVERAGE DOM	47	65	-28%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$540,544	\$518,607	4%
	# OF CONTRACTS	36	36	0%
	NEW LISTINGS	26	36	-28%
Condo/Co-op/TH	AVERAGE DOM	96	13	638%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$272,925	\$275,000	-1%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	5	7	-29%

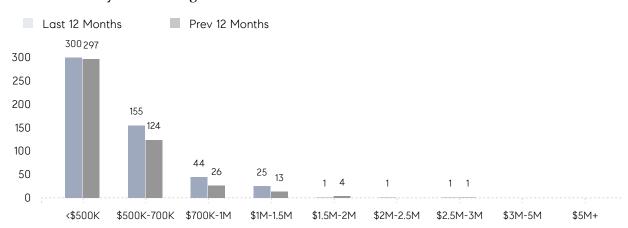
# Teaneck

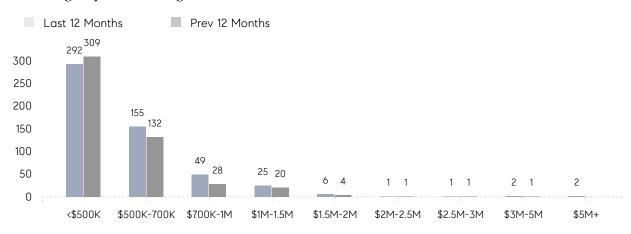
### NOVEMBER 2021

### Monthly Inventory



### Contracts By Price Range





# Tenafly

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

10	\$911K	\$836K	16	\$1.0M	\$730K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-44%	-32%	-35%	14%	15%	-10%
Decrease From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020	Increase From Nov 2020	Increase From Nov 2020	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	78	110	-29%
	% OF ASKING PRICE	93%	92%	
	AVERAGE SOLD PRICE	\$1,030,938	\$892,879	15.5%
	# OF CONTRACTS	10	18	-44.4%
	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	72	110	-35%
	% OF ASKING PRICE	94%	92%	
	AVERAGE SOLD PRICE	\$1,097,857	\$892,879	23%
	# OF CONTRACTS	9	15	-40%
	NEW LISTINGS	10	11	-9%
Condo/Co-op/TH	AVERAGE DOM	118	-	-
	% OF ASKING PRICE	92%	-	
	AVERAGE SOLD PRICE	\$562,500	-	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	0	2	0%

# Tenafly

### NOVEMBER 2021

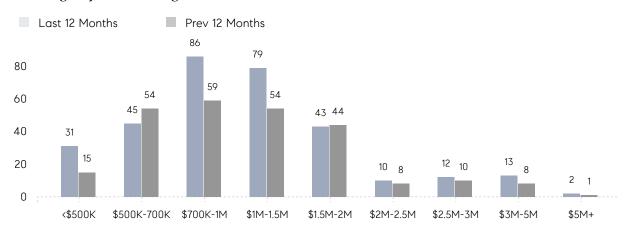
# Monthly Inventory





# Contracts By Price Range





# **Union City**

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$350K \$307K 22 \$343K \$315K 18 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -15% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

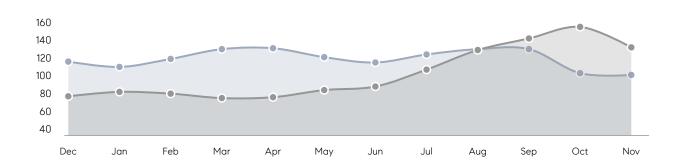
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$343,468	\$395,965	-13.3%
	# OF CONTRACTS	18	34	-47.1%
	NEW LISTINGS	31	39	-21%
Houses	AVERAGE DOM	19	33	-42%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$343,333	\$465,400	-26%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	39	50	-22%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$343,494	\$379,433	-9%
	# OF CONTRACTS	16	26	-38%
	NEW LISTINGS	27	35	-23%

# **Union City**

### NOVEMBER 2021

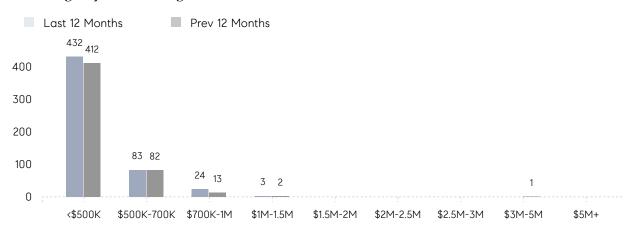
### Monthly Inventory





# Contracts By Price Range





# Upper Saddle River

NOVEMBER 2021

UNDER CONTRACT

Nov 2020

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$1.2M \$1.1M 21 \$1.0M 19 \$1.0M Median Median Total Average Total Average **Properties** Price **Properties** Price Price Price Increase From Change From Increase From Increase From Increase From Increase From

# **Property Statistics**

Nov 2020

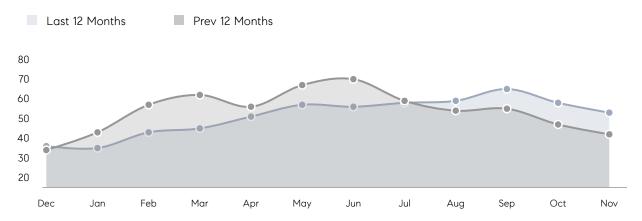
Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	58	44	32%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,147,660	\$1,141,750	0.5%
	# OF CONTRACTS	21	13	61.5%
	NEW LISTINGS	17	11	55%
Houses	AVERAGE DOM	58	37	57%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,175,905	\$1,177,115	0%
	# OF CONTRACTS	13	11	18%
	NEW LISTINGS	11	10	10%
Condo/Co-op/TH	AVERAGE DOM	63	133	-53%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$667,500	\$682,000	-2%
	# OF CONTRACTS	8	2	300%
	NEW LISTINGS	6	1	500%

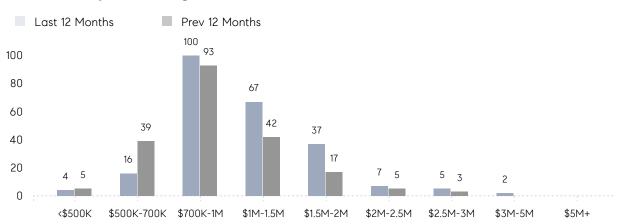
# Upper Saddle River

### NOVEMBER 2021

### Monthly Inventory



# Contracts By Price Range





# Verona

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

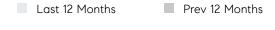
18	\$492K	\$464K	20	\$438K	\$452K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-18%	-10%	-2%	-9%	-17%	-12%
Decrease From					
Nov 2020					

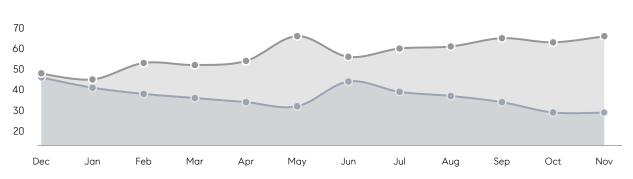
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	33	42	-21%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$438,448	\$525,928	-16.6%
	# OF CONTRACTS	18	22	-18.2%
	NEW LISTINGS	19	29	-34%
Houses	AVERAGE DOM	29	31	-6%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$507,139	\$613,438	-17%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	8	15	-47%
Condo/Co-op/TH	AVERAGE DOM	42	73	-42%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$278,167	\$292,569	-5%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	11	14	-21%

# Verona

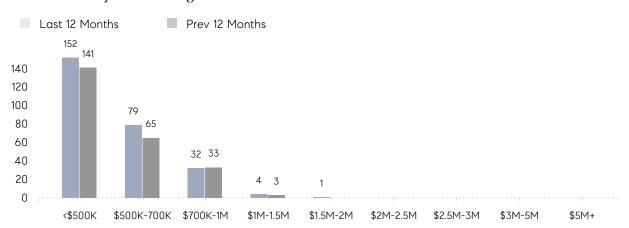
### NOVEMBER 2021

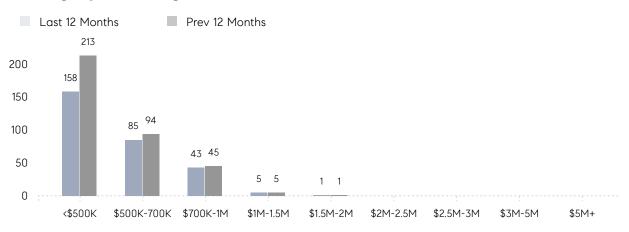
# Monthly Inventory





# Contracts By Price Range





# Waldwick

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

13	\$501K	\$500K	12	\$510K	\$495K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	-7%	5%	-29%	-1%	-1%
Change From	Decrease From	Increase From	Decrease From	Change From	Change From
Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	21	33	-36%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$510,667	\$514,853	-0.8%
	# OF CONTRACTS	13	13	0.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	21	34	-38%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$510,667	\$506,406	1%
	# OF CONTRACTS	13	12	8%
	NEW LISTINGS	7	6	17%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$650,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# Waldwick

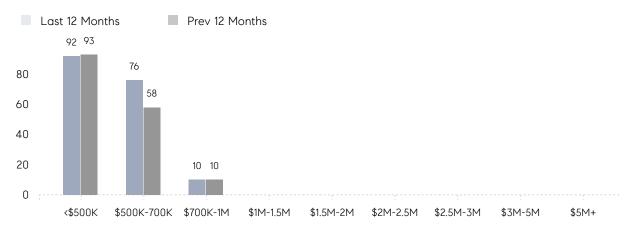
### NOVEMBER 2021

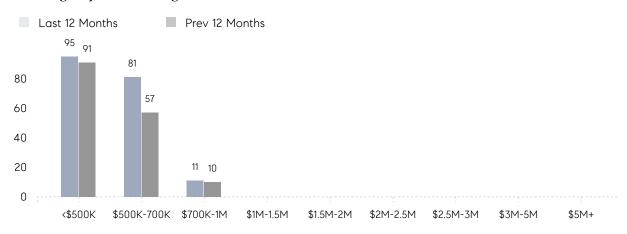
# Monthly Inventory





# Contracts By Price Range





# Wallington

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

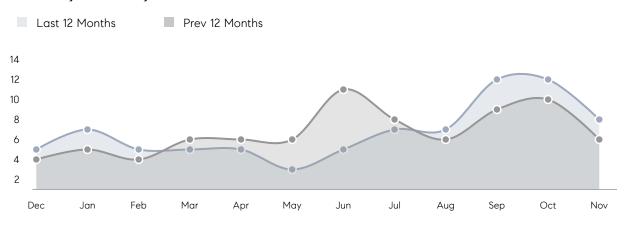
5	\$580K	\$529K	3	\$384K	\$360K
Total Properties	Average Price	Median Price	Total Properties	Average Price	Median Price
rioperties	rnce	riice	Froperties	riice	riice
0%	49%	37%	-25%	-31%	-38%
Change From Nov 2020	Increase From Nov 2020	Increase From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020	Decrease From Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	21	36	-42%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$384,167	\$560,250	-31.4%
	# OF CONTRACTS	5	5	0.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	21	36	-42%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$384,167	\$560,250	-31%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

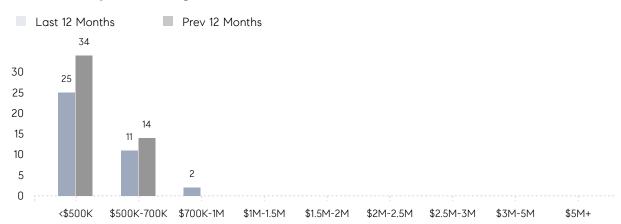
# Wallington

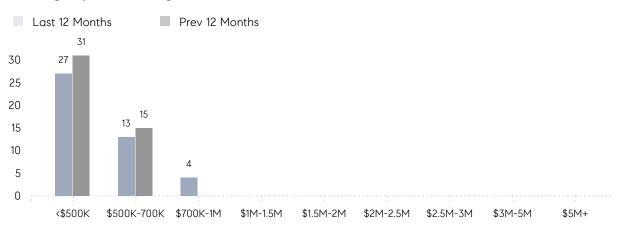
### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# Warren

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

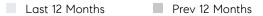
16	\$1.0M	\$1.0M	17	\$982K	\$725K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-6%	53%	71%	42%	22%	0%
Decrease From	Increase From	Increase From	Increase From	Increase From	Change From
Nov 2020	Nov 2020				

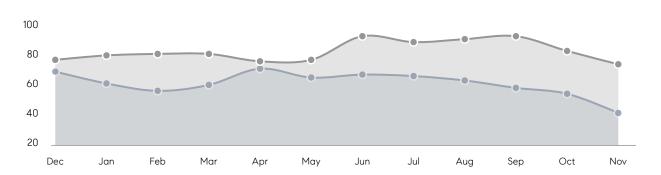
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	48	99	-52%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$982,324	\$802,511	22.4%
	# OF CONTRACTS	16	17	-5.9%
	NEW LISTINGS	15	18	-17%
Houses	AVERAGE DOM	45	68	-34%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$977,469	\$784,648	25%
	# OF CONTRACTS	16	16	0%
	NEW LISTINGS	15	18	-17%
Condo/Co-op/TH	AVERAGE DOM	104	440	-76%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$1,060,000	\$999,000	6%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

# Warren

### NOVEMBER 2021

# Monthly Inventory





# Contracts By Price Range





# Washington Township

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

23

\$541K

\$539K

34

NI=. . 2021

\$622K

\$575K

Total **Properties**  Average Price

Median Price

Total **Properties** 

Average Price

Median Price

Decrease From

Na. 2020

0/ Ch =====

Change From Nov 2020

Nov 2020

Decrease From Decrease From Nov 2020

Nov 2020

Increase From Nov 2020

Increase From Nov 2020

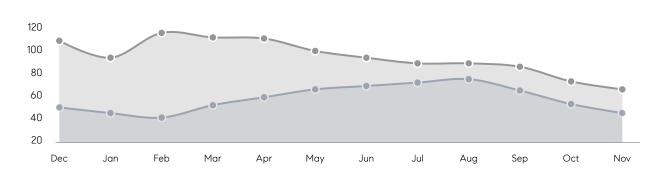
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	22	48	-54%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$622,710	\$597,954	4.1%
	# OF CONTRACTS	23	23	0.0%
	NEW LISTINGS	18	22	-18%
Houses	AVERAGE DOM	23	49	-53%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$660,422	\$622,010	6%
	# OF CONTRACTS	18	22	-18%
	NEW LISTINGS	17	19	-11%
Condo/Co-op/TH	AVERAGE DOM	17	42	-60%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$477,250	\$463,929	3%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	1	3	-67%

# Washington Township

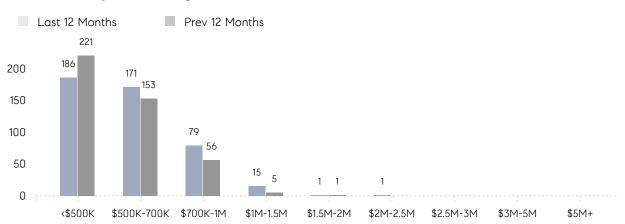
NOVEMBER 2021

### Monthly Inventory





# Contracts By Price Range





# Watchung

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

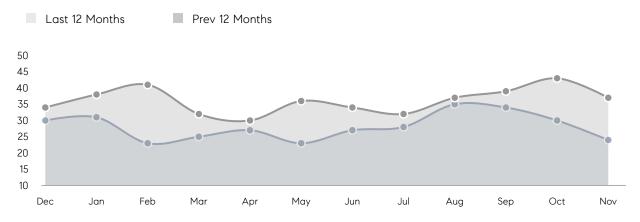
14	\$661K	\$702K	9	\$794K	\$800K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
27%	-26%	-9%	29%	10%	18%
Increase From	Decrease From	Decrease From	Increase From	Increase From	Increase From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	54	59	-8%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$794,111	\$721,200	10.1%
	# OF CONTRACTS	14	11	27.3%
	NEW LISTINGS	11	7	57%
Houses	AVERAGE DOM	35	65	-46%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$813,857	\$753,067	8%
	# OF CONTRACTS	12	9	33%
	NEW LISTINGS	9	6	50%
Condo/Co-op/TH	AVERAGE DOM	122	25	388%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$725,000	\$530,000	37%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	1	100%

# Watchung

### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# Weehawken

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

Nov 2020

Nov 2020

Nov 2020

\$949K \$836K 26 \$1.0M 26 \$710K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 189% Increase From Decrease From Increase From Increase From Increase From Increase From

Nov 2020

Nov 2020

Nov 2020

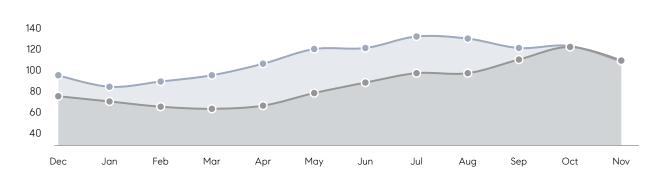
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	39	25	56%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$836,583	\$808,678	3.5%
	# OF CONTRACTS	26	20	30.0%
	NEW LISTINGS	23	22	5%
Houses	AVERAGE DOM	30	11	173%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$950,000	\$896,000	6%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	5	3	67%
Condo/Co-op/TH	AVERAGE DOM	40	29	38%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$819,570	\$783,729	5%
	# OF CONTRACTS	23	18	28%
	NEW LISTINGS	18	19	-5%

# Weehawken

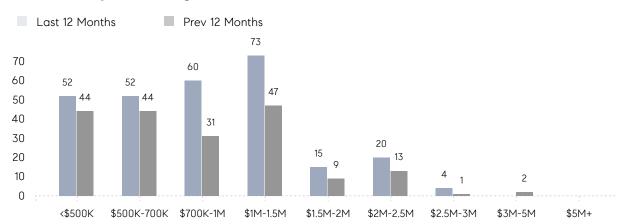
### NOVEMBER 2021

# Monthly Inventory





# Contracts By Price Range





# West Caldwell

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$530K \$567K \$620K 14 6 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -54% Increase From Increase From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

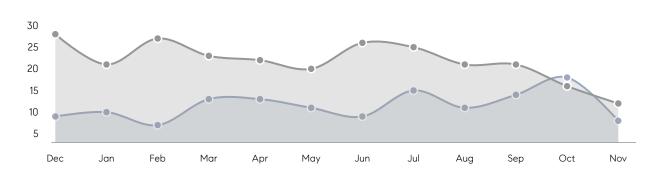
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	20	16	25%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$567,567	\$553,485	2.5%
	# OF CONTRACTS	14	11	27.3%
	NEW LISTINGS	5	12	-58%
Houses	AVERAGE DOM	20	15	33%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$567,567	\$581,983	-2%
	# OF CONTRACTS	12	11	9%
	NEW LISTINGS	4	11	-64%
Condo/Co-op/TH	AVERAGE DOM	-	20	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$211,500	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	1	1	0%

# West Caldwell

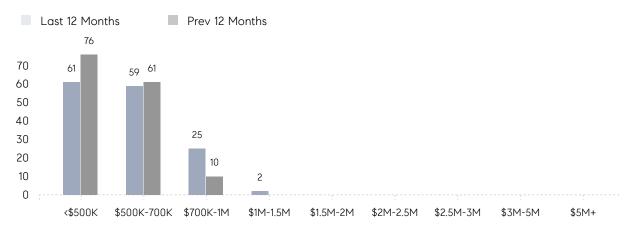
### NOVEMBER 2021

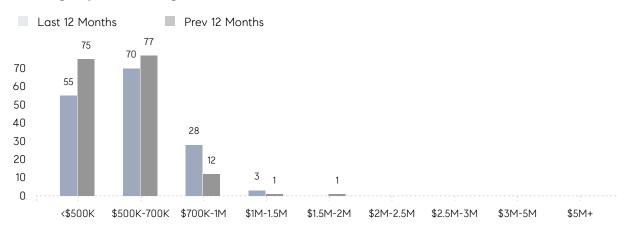
# Monthly Inventory





# Contracts By Price Range





# Westfield

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

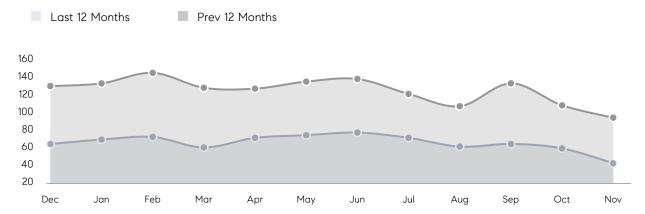
\$919K \$820K 25 \$825K 31 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -32% -24% Change From Decrease From Increase From Decrease From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	31	50	-38%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$919,656	\$859,799	7.0%
	# OF CONTRACTS	25	37	-32.4%
	NEW LISTINGS	18	40	-55%
Houses	AVERAGE DOM	31	38	-18%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,000,224	\$930,565	7%
	# OF CONTRACTS	23	33	-30%
	NEW LISTINGS	17	37	-54%
Condo/Co-op/TH	AVERAGE DOM	37	125	-70%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$500,700	\$447,000	12%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	3	-67%

# Westfield

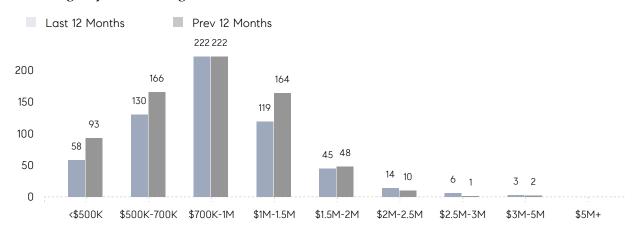
### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# West New York

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$486K 18 \$442K 27 \$490K Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Change From Increase From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

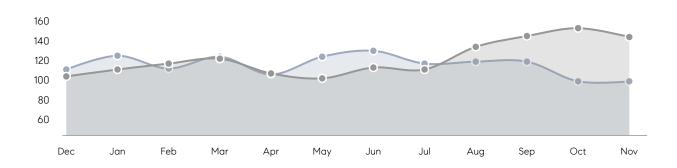
		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	62	76	-18%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$572,717	\$418,889	36.7%
	# OF CONTRACTS	18	19	-5.3%
	NEW LISTINGS	29	30	-3%
Houses	AVERAGE DOM	-	26	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$625,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	62	78	-21%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$572,717	\$406,765	41%
	# OF CONTRACTS	17	17	0%
	NEW LISTINGS	26	27	-4%

# West New York

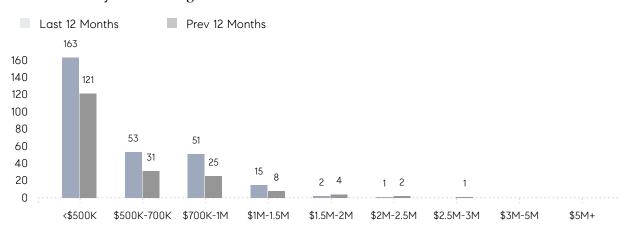
### NOVEMBER 2021

# Monthly Inventory





# Contracts By Price Range





# West Orange

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

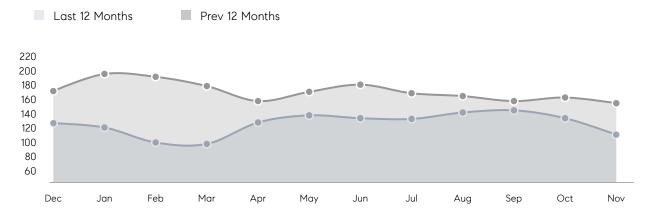
\$481K \$492K \$451K 63 \$435K 53 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Decrease From Increase From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	29	32	-9%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$492,415	\$436,899	12.7%
	# OF CONTRACTS	63	60	5.0%
	NEW LISTINGS	52	67	-22%
Houses	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$533,162	\$492,791	8%
	# OF CONTRACTS	46	44	5%
	NEW LISTINGS	35	41	-15%
Condo/Co-op/TH	AVERAGE DOM	33	40	-17%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$398,188	\$361,843	10%
	# OF CONTRACTS	17	16	6%
	NEW LISTINGS	17	26	-35%

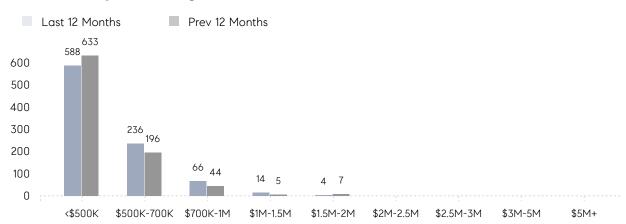
# West Orange

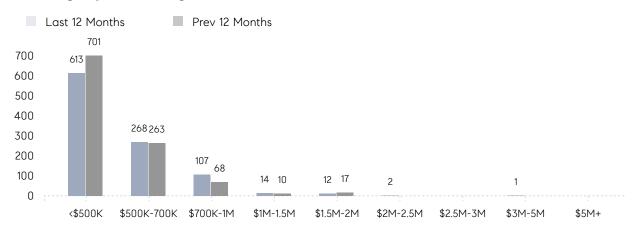
### NOVEMBER 2021

### Monthly Inventory



# Contracts By Price Range





# Westwood

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

\$462K \$439K \$587K 9 \$510K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -31% -31% Decrease From Decrease From Change From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	24	46%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$587,056	\$584,138	0.5%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	6	9	-33%
Houses	AVERAGE DOM	35	24	46%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$587,056	\$584,138	0%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	0	0%

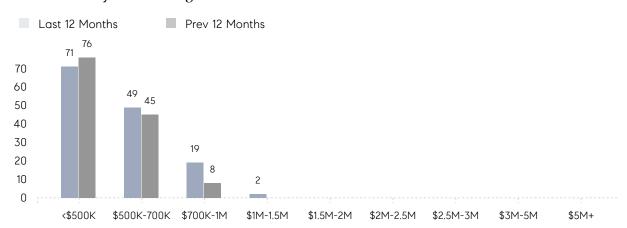
# Westwood

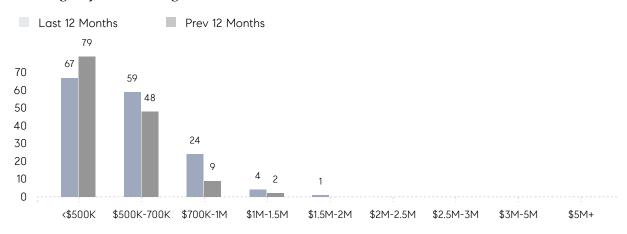
### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# Whippany

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

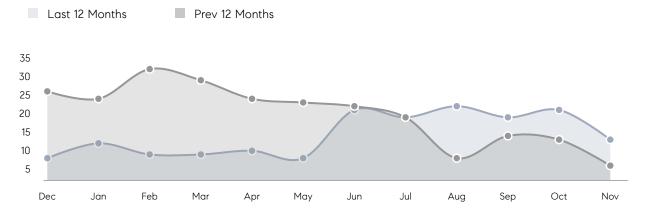
\$515K \$461K 14 \$507K \$479K 14 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Decrease From Increase From Decrease From Decrease From Decrease From Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020 Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	41	47	-13%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$515,821	\$610,111	-15.5%
	# OF CONTRACTS	14	5	180.0%
	NEW LISTINGS	7	1	600%
Houses	AVERAGE DOM	31	53	-42%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$613,929	\$614,500	0%
	# OF CONTRACTS	8	3	167%
	NEW LISTINGS	3	0	0%
Condo/Co-op/TH	AVERAGE DOM	51	42	21%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$417,714	\$606,600	-31%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	4	1	300%

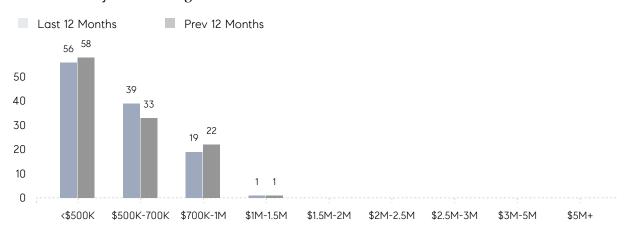
# Whippany

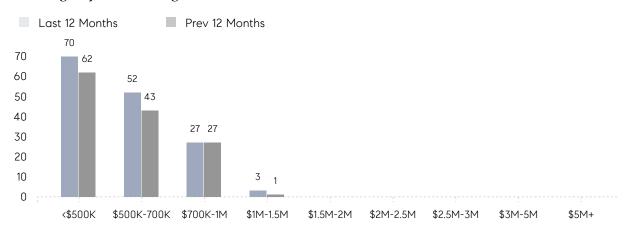
### NOVEMBER 2021

### Monthly Inventory



# Contracts By Price Range





# Wood-Ridge

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

8	\$551K	\$554K	14	\$547K	\$535K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-47%	17%	18%	40%	7%	4%
Decrease From	Increase From				
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$547,036	\$509,400	7.4%
	# OF CONTRACTS	8	15	-46.7%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	43	28	54%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$533,222	\$516,125	3%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	21	14	50%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$571,900	\$482,500	19%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	2	2	0%

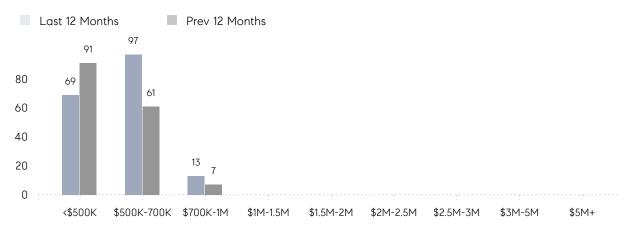
# Wood-Ridge

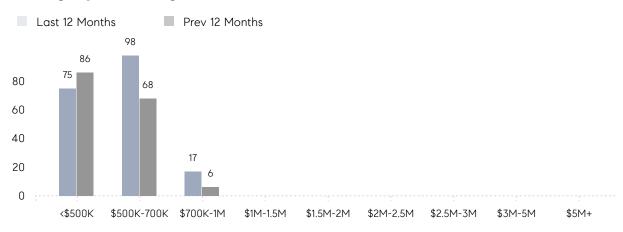
### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# Woodcliff Lake

NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

4	\$957K	\$900K	8	\$894K	\$864K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-64%	18%	33%	0%	2%	19%
Decrease From	Increase From	Increase From	Change From	Increase From	Increase From
Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020	Nov 2020

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	30	61	-51%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$894,125	\$873,287	2.4%
	# OF CONTRACTS	4	11	-63.6%
	NEW LISTINGS	2	6	-67%
Houses	AVERAGE DOM	33	59	-44%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$908,286	\$929,417	-2%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	15	69	-78%
	% OF ASKING PRICE	106%	98%	
	AVERAGE SOLD PRICE	\$795,000	\$704,900	13%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	0	0%

# Woodcliff Lake

### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# Wyckoff

### NOVEMBER 2021

UNDER CONTRACT

UNITS SOLD

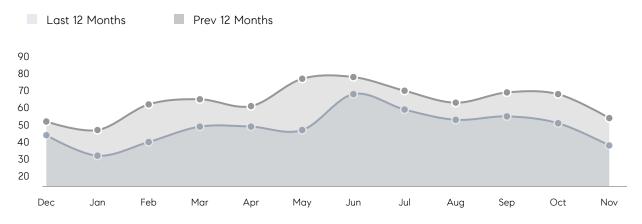
18	\$940K	\$797K	16	\$744K	\$782K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-28%	43%	33%	-43%	7%	21%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Nov 2020					

		Nov 2021	Nov 2020	% Change
Overall	AVERAGE DOM	35	51	-31%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$744,360	\$693,774	7.3%
	# OF CONTRACTS	18	25	-28.0%
	NEW LISTINGS	9	12	-25%
Houses	AVERAGE DOM	34	52	-35%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$752,171	\$695,030	8%
	# OF CONTRACTS	16	21	-24%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	56	37	51%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$635,000	\$677,450	-6%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	2	0%

# Wyckoff

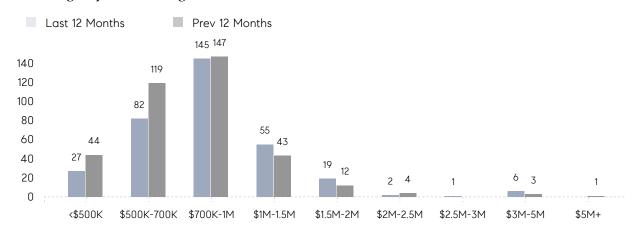
### NOVEMBER 2021

# Monthly Inventory



# Contracts By Price Range





# COMPASS



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