October 2021

North & Central New Jersey Market Insights

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OCTOBER 2021

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Allendale

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$623K \$961K \$999K 17 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price Increase From Decrease From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT EDET	OCT EDEO	70 Change
Overall	AVERAGE DOM	21	36	-42%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$776,534	\$688,000	12.9%
	# OF CONTRACTS	7	14	-50.0%
	NEW LISTINGS	6	8	-25%
Houses	AVERAGE DOM	28	42	-33%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$864,155	\$948,143	-9%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	6	6	0%
Condo/Co-op/TH	AVERAGE DOM	12	31	-61%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$630,500	\$427,857	47%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	0	2	0%

Oct 2021

Oct 2020

% Change

Allendale

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Alpine

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$2.7M \$2.8M \$1.8M \$2.7M 6 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Decrease From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

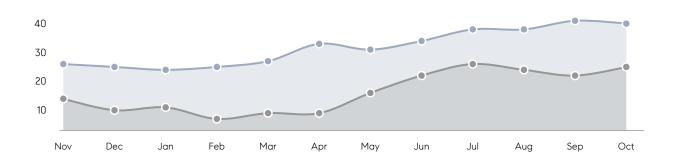
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	32	307	-90%
	% OF ASKING PRICE	102%	71%	
	AVERAGE SOLD PRICE	\$2,700,000	\$1,546,000	74.6%
	# OF CONTRACTS	6	4	50.0%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	32	307	-90%
	% OF ASKING PRICE	102%	71%	
	AVERAGE SOLD PRICE	\$2,700,000	\$1,546,000	75%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Alpine

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Basking Ridge

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$619K 35 \$658K 51 \$655K \$530K Median Median Total Total Average Average **Properties** Price **Properties** Price Price Price -24% Decrease From Decrease From Decrease From Decrease From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

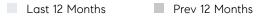
% Change

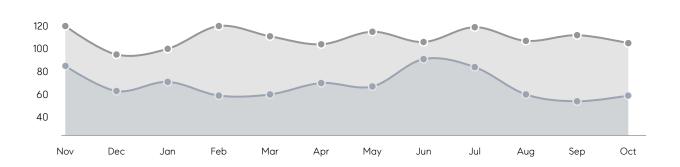
		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	35	58	-40%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$654,716	\$677,781	-3.4%
	# OF CONTRACTS	35	46	-23.9%
	NEW LISTINGS	47	57	-18%
Houses	AVERAGE DOM	33	78	-58%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$969,229	\$847,330	14%
	# OF CONTRACTS	20	29	-31%
	NEW LISTINGS	24	38	-37%
Condo/Co-op/TH	AVERAGE DOM	36	29	24%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$396,366	\$423,458	-6%
	# OF CONTRACTS	15	17	-12%
	NEW LISTINGS	23	19	21%

Basking Ridge

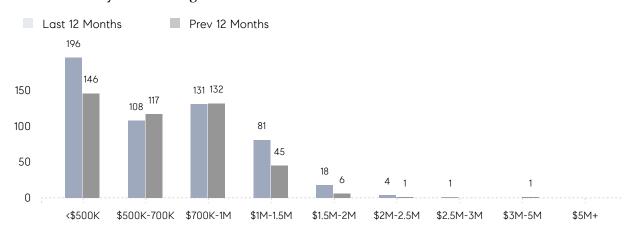
OCTOBER 2021

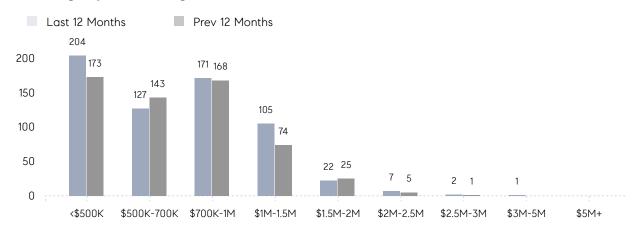
Monthly Inventory





Contracts By Price Range





Bayonne

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$347K \$350K \$386K \$380K 17 24 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -26% Change From Decrease From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		001202.	331 2323	o enange
Overall	AVERAGE DOM	42	32	31%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$385,875	\$350,810	10.0%
	# OF CONTRACTS	17	23	-26.1%
	NEW LISTINGS	35	38	-8%
Houses	AVERAGE DOM	25	34	-26%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$476,278	\$380,667	25%
	# OF CONTRACTS	12	14	-14%
	NEW LISTINGS	28	24	17%
Condo/Co-op/TH	AVERAGE DOM	64	28	129%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$269,643	\$276,167	-2%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	# OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	12 28 64 99% \$269,643 5	14 24 28 98% \$276,167 9	-14% 17% 129% -2% -44%

Oct 2021

Oct 2020

% Change

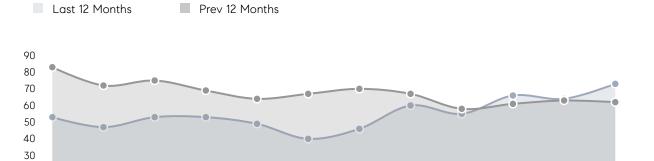
Bayonne

OCTOBER 2021

20

Nov

Monthly Inventory



May

Jul

Jun

Oct

Sep

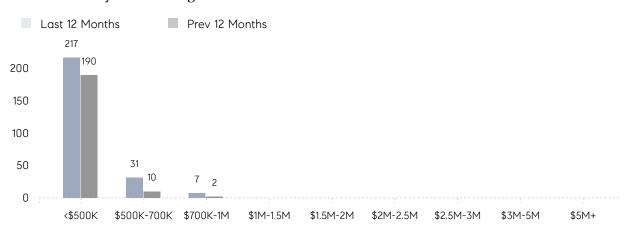
Contracts By Price Range

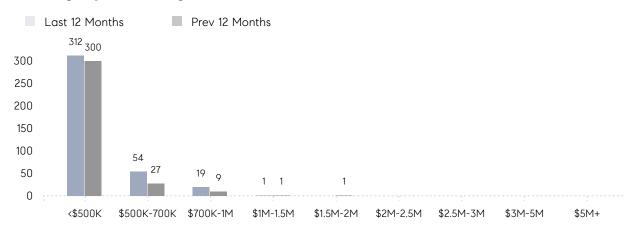
Jan

Dec

Feb

Mar





Bergenfield

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2020

Oct 2020

\$479K \$459K \$492K \$470K 19 20 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -20% -39% Decrease From Increase From Decrease From Change From Increase From Increase From

Property Statistics

Oct 2020

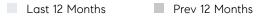
Oct 2020

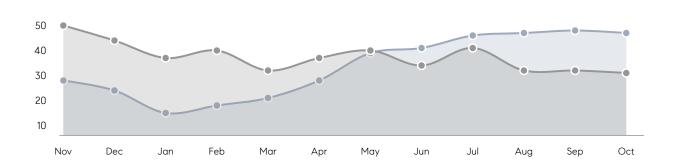
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	44	53	-17%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$491,655	\$488,056	0.7%
	# OF CONTRACTS	19	31	-38.7%
	NEW LISTINGS	17	31	-45%
Houses	AVERAGE DOM	47	53	-11%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$521,839	\$488,056	7%
	# OF CONTRACTS	19	28	-32%
	NEW LISTINGS	17	28	-39%
Condo/Co-op/TH	AVERAGE DOM	18	-	-
	% OF ASKING PRICE	97%	-	
	AVERAGE SOLD PRICE	\$220,000	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	3	0%

Bergenfield

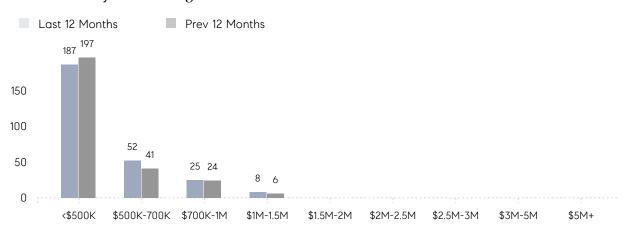
OCTOBER 2021

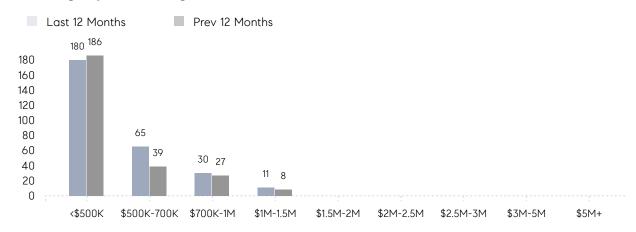
Monthly Inventory





Contracts By Price Range





Berkeley Heights

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2020

Oct 2020

\$617K 15 \$511K \$510K 11 \$650K Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price -40% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From

Property Statistics

Oct 2020

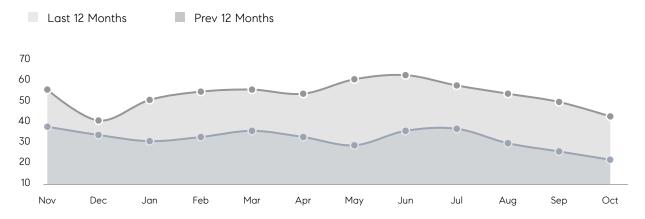
Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$617,182	\$686,064	-10.0%
	# OF CONTRACTS	15	25	-40.0%
	NEW LISTINGS	15	27	-44%
Houses	AVERAGE DOM	35	29	21%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$675,444	\$717,923	-6%
	# OF CONTRACTS	10	22	-55%
	NEW LISTINGS	11	24	-54%
Condo/Co-op/TH	AVERAGE DOM	13	35	-63%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$355,000	\$473,667	-25%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	4	3	33%

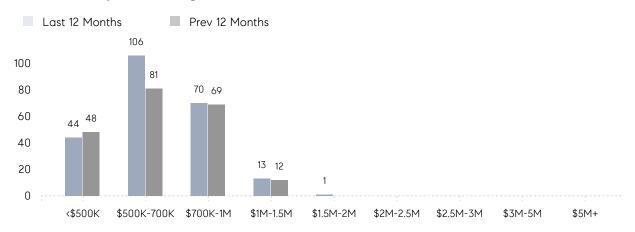
Berkeley Heights

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Bloomfield

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$400K 48 \$419K \$418K 73 \$417K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -2% 1% Increase From Change From Decrease From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 2021	OCT EDEO	70 Change
Overall	AVERAGE DOM	25	36	-31%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$418,664	\$426,800	-1.9%
	# OF CONTRACTS	73	72	1.4%
	NEW LISTINGS	55	71	-23%
Houses	AVERAGE DOM	22	33	-33%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$444,025	\$435,387	2%
	# OF CONTRACTS	63	65	-3%
	NEW LISTINGS	49	64	-23%
Condo/Co-op/TH	AVERAGE DOM	43	120	-64%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$241,133	\$225,000	7%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	6	7	-14%

Oct 2021

Oct 2020

% Change

Bloomfield

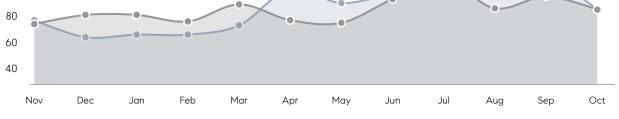
OCTOBER 2021

Monthly Inventory

Last 12 Months



Prev 12 Months



Contracts By Price Range





Bogota

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$419K \$482K \$440K \$458K 10 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 25% -27% Increase From Change From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	33	36	-8%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$439,722	\$412,434	6.6%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	32	36	-11%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$475,714	\$412,434	15%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	35	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$187,777	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	1	0%

Bogota

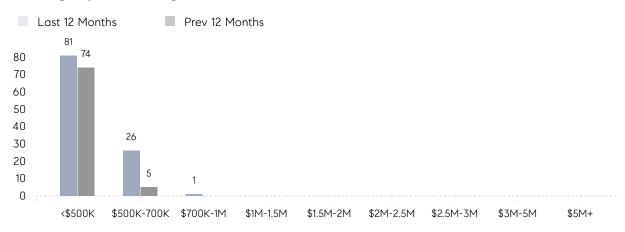
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Boonton

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$412K \$399K \$553K \$560K 9 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -31% Decrease From Increase From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 2021	000 2020	70 Change
Overall	AVERAGE DOM	45	50	-10%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$553,300	\$397,935	39.0%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	45	34	32%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$553,300	\$407,527	36%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	-	170	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$326,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	0	0%

Oct 2021

Oct 2020

% Change

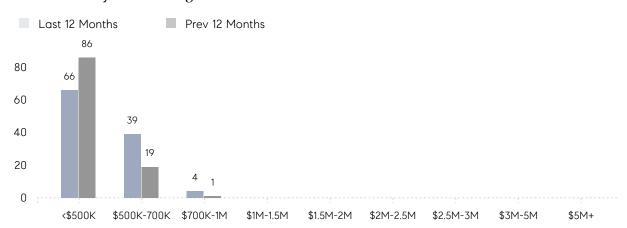
Boonton

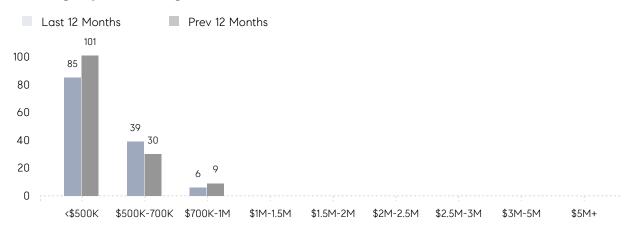
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Boonton Township

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$699K \$759K \$631K \$634K 4 6 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -50% Decrease From Change From Decrease From Increase From Change From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	36	21	71%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$631,068	\$630,080	0.2%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	4	7	-43%
Houses	AVERAGE DOM	36	23	57%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$631,068	\$645,500	-2%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$568,400	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Oct 2021

Oct 2020

% Change

Boonton Township

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Caldwell

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$539K \$500K \$563K \$460K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -12% -42% Decrease From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

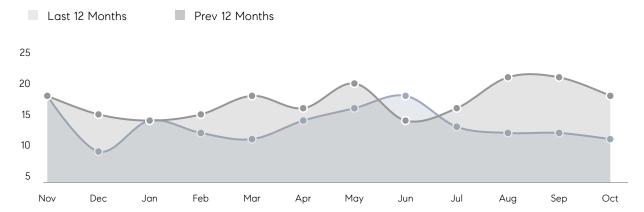
% Change

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	31	23	35%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$562,949	\$490,292	14.8%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	15	21	-29%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$594,274	\$564,833	5%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	6	6	0%
Condo/Co-op/TH	AVERAGE DOM	128	29	341%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$375,000	\$266,667	41%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	1	3	-67%

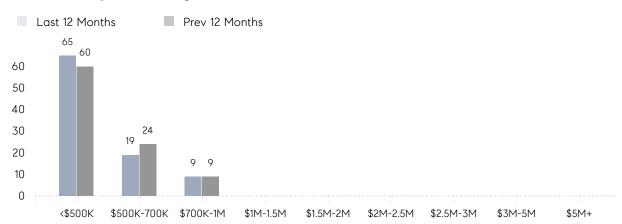
Caldwell

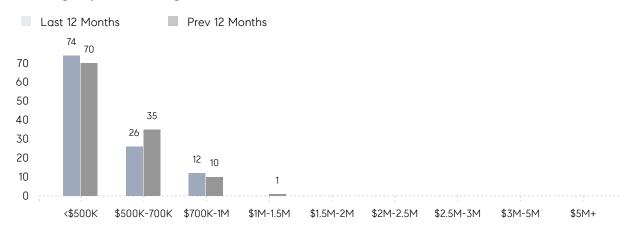
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Carlstadt

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$537K \$496K \$497K \$556K 4 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price 0% 0% Change From Change From Change From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	36	39	-8%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$495,533	\$453,333	9.3%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	36	39	-8%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$495,533	\$453,333	9%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

Oct 2020

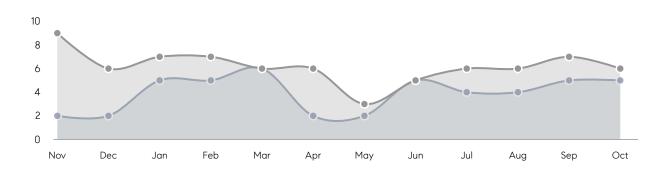
% Change

Carlstadt

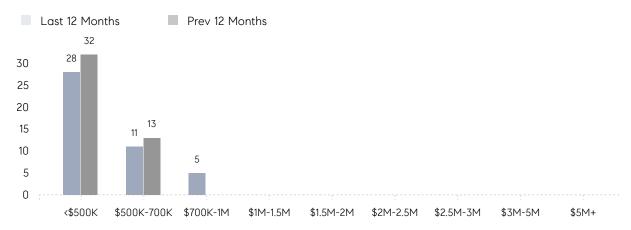
OCTOBER 2021

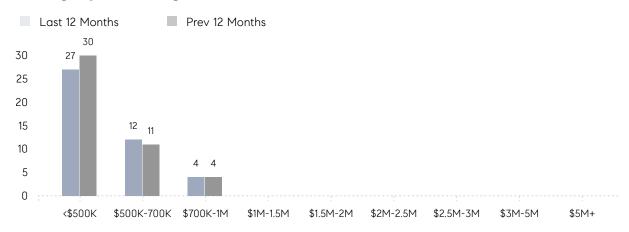
Monthly Inventory





Contracts By Price Range





Cedar Grove

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$600K \$698K \$604K \$584K 23 16 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -33% 21% Change From Increase From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

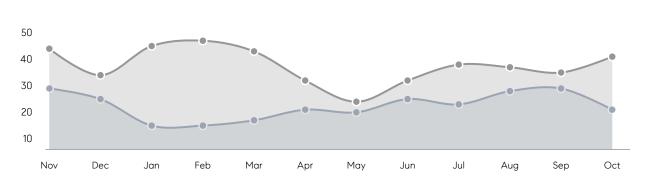
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	27	24	13%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$603,556	\$606,683	-0.5%
	# OF CONTRACTS	23	19	21.1%
	NEW LISTINGS	16	27	-41%
Houses	AVERAGE DOM	29	24	21%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$629,090	\$606,205	4%
	# OF CONTRACTS	16	17	-6%
	NEW LISTINGS	14	25	-44%
Condo/Co-op/TH	AVERAGE DOM	25	23	9%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$561,000	\$610,033	-8%
	# OF CONTRACTS	7	2	250%
	NEW LISTINGS	2	2	0%

Cedar Grove

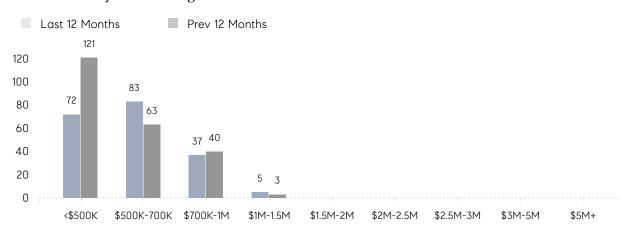
OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Cedar Knolls

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Median

Price

% Change

-67% -45% -43% 0% - -

Decrease From Decrease From Decrease From Change From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	-	27	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$555,317	-
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$574,980	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	46	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$457,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

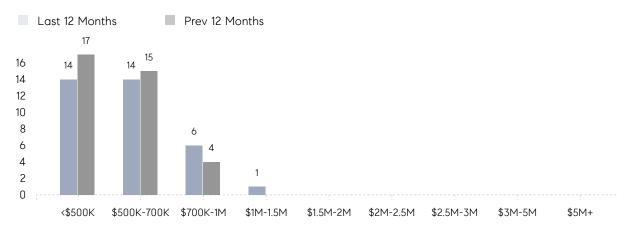
Cedar Knolls

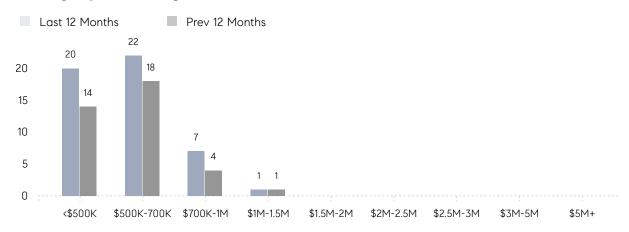
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Chatham Borough

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$966K \$001M 16 \$965K \$815K Median Median Total Total Average Average **Properties** Price **Properties** Price Price Price 23% Increase From Decrease From Decrease From Decrease From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

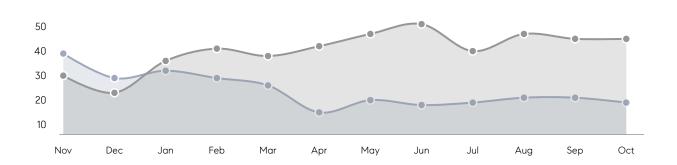
		OCT EOLT	000 2020	70 Change
Overall	AVERAGE DOM	20	14	43%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$965,600	\$925,850	4.3%
	# OF CONTRACTS	16	13	23.1%
	NEW LISTINGS	15	19	-21%
Houses	AVERAGE DOM	20	14	43%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$965,600	\$925,850	4%
	# OF CONTRACTS	14	13	8%
	NEW LISTINGS	14	19	-26%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	1	0	0%

Chatham Borough

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Chatham Township

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

36 \$1.0M \$895K 14 \$960K \$877K Median Total Total Average Median Average **Properties** Price **Properties** Price Price Price -36% Increase From Decrease From Decrease From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI ZUZI	OC1 2020	% Change
Overall	AVERAGE DOM	45	64	-30%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$960,214	\$737,112	30.3%
	# OF CONTRACTS	36	25	44.0%
	NEW LISTINGS	23	33	-30%
Houses	AVERAGE DOM	54	66	-18%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,273,667	\$1,024,462	24%
	# OF CONTRACTS	26	20	30%
	NEW LISTINGS	18	21	-14%
Condo/Co-op/TH	AVERAGE DOM	30	63	-52%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$396,000	\$322,050	23%
	# OF CONTRACTS	10	5	100%
	NEW LISTINGS	5	12	-58%

Oct 2021

Oct 2020

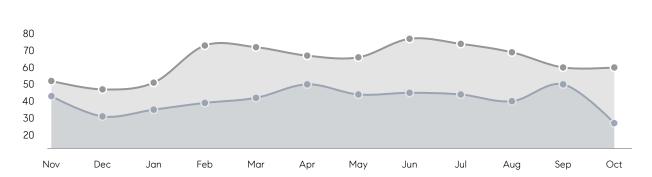
% Change

Chatham Township

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Clark

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

17	\$657K	\$580K	21	\$555K	\$545K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-11%	8%	5%	-28%	5%	5%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Oct 2020					

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	38	35	9%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$554,524	\$529,104	4.8%
	# OF CONTRACTS	17	19	-10.5%
	NEW LISTINGS	18	28	-36%
Houses	AVERAGE DOM	34	36	-6%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$602,167	\$548,208	10%
	# OF CONTRACTS	17	17	0%
	NEW LISTINGS	16	25	-36%
Condo/Co-op/TH	AVERAGE DOM	58	32	81%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$268,667	\$437,405	-39%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	3	-33%

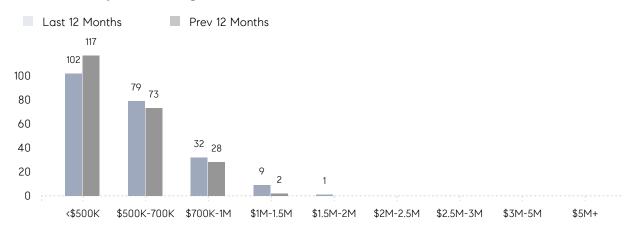
Clark

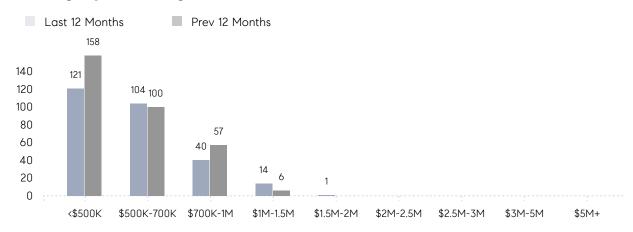
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Cliffside Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$649K \$634K \$480K 49 \$497K 28 Median Total Average Total Average **Properties** Price Price **Properties** Price

Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020

Increase From Oct 2020

Oct 2021

Increase From Oct 2020

Oct 2020

Increase From Oct 2020

Median

Price

% Change

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$633,677	\$455,177	39.2%
	# OF CONTRACTS	49	39	25.6%
	NEW LISTINGS	33	33	0%
Houses	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$752,000	\$655,250	15%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	6	5	20%
Condo/Co-op/TH	AVERAGE DOM	53	58	-9%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$606,785	\$415,163	46%
	# OF CONTRACTS	39	30	30%
	NEW LISTINGS	27	28	-4%

Cliffside Park

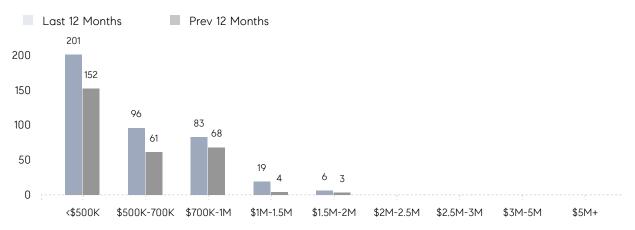
OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Closter

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.1M \$900K \$1.1M \$950K Median Total Total Average Median Price **Properties** Price Price **Properties** Price -59% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCC LOL1	OCT 2020	70 Change
Overall	AVERAGE DOM	39	92	-58%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$1,125,825	\$908,846	23.9%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	1	8	-87%
Houses	AVERAGE DOM	39	92	-58%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$1,125,825	\$908,846	24%
	# OF CONTRACTS	7	15	-53%
	NEW LISTINGS	1	8	-87%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Closter

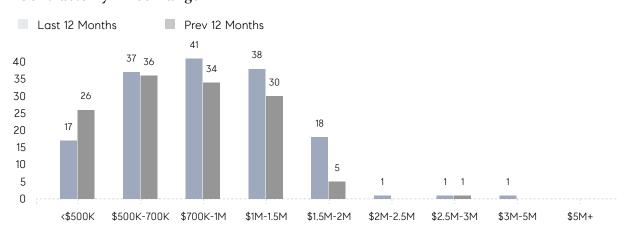
OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Cranford

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$561K \$572K \$585K \$565K 26 28 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -28% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

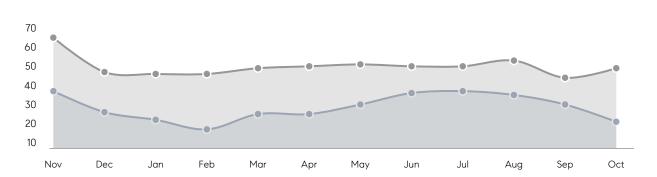
		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	24	38	-37%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$585,273	\$543,218	7.7%
	# OF CONTRACTS	26	27	-3.7%
	NEW LISTINGS	26	40	-35%
Houses	AVERAGE DOM	26	36	-28%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$630,407	\$570,153	11%
	# OF CONTRACTS	22	25	-12%
	NEW LISTINGS	19	33	-42%
Condo/Co-op/TH	AVERAGE DOM	12	65	-82%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$314,475	\$220,000	43%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	7	7	0%

Cranford

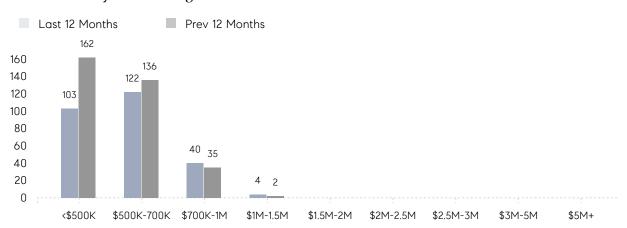
OCTOBER 2021

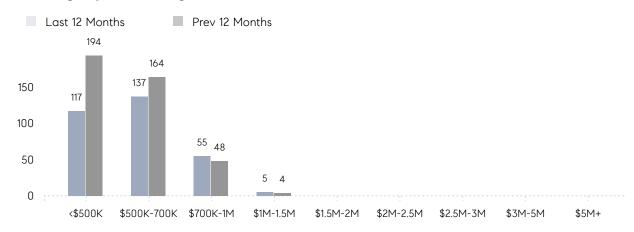
Monthly Inventory





Contracts By Price Range





Cresskill

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.1M \$1.3M \$930K 16 \$610K 13 Median Total Average Total Average Median Price **Properties** Price Price **Properties** Price -19% Decrease From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI ZUZI	OC1 2020	% Change
Overall	AVERAGE DOM	50	57	-12%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,287,769	\$1,100,819	17.0%
	# OF CONTRACTS	16	12	33.3%
	NEW LISTINGS	12	11	9%
Houses	AVERAGE DOM	57	59	-3%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,506,400	\$1,162,508	30%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	25	46	-46%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$559,000	\$669,000	-16%
	# OF CONTRACTS	4	0	0%
	NEW LISTINGS	3	1	200%

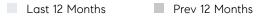
Oct 2021

Oct 2020

Cresskill

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Demarest

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.2M \$998K \$1.3M 9 \$1.5M Median Total Average Total Average Price **Properties** Price Price **Properties** Price -55% -31% Change From Increase From Decrease From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	60	97	-38%
	% OF ASKING PRICE	97%	94%	
	AVERAGE SOLD PRICE	\$1,153,878	\$1,143,530	0.9%
	# OF CONTRACTS	9	13	-30.8%
	NEW LISTINGS	5	6	-17%
Houses	AVERAGE DOM	42	73	-42%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$1,061,863	\$1,085,295	-2%
	# OF CONTRACTS	9	13	-31%
	NEW LISTINGS	5	5	0%
Condo/Co-op/TH	AVERAGE DOM	212	566	-63%
	% OF ASKING PRICE	86%	83%	
	AVERAGE SOLD PRICE	\$1,890,000	\$2,250,000	-16%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

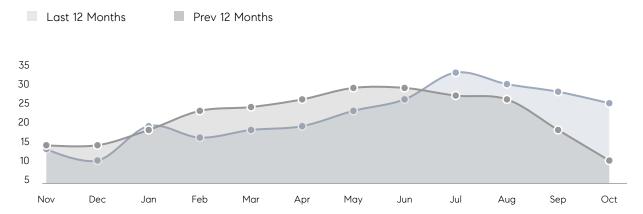
Oct 2021

Oct 2020

Demarest

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Denville

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$502K \$581K \$452K \$505K 30 19 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -34% 11% Decrease From Increase From Increase From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

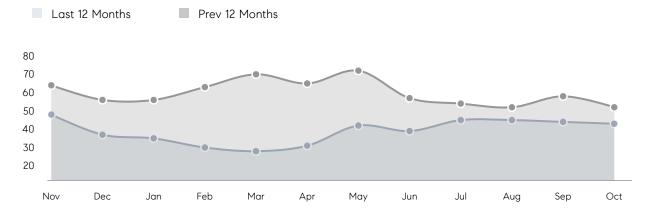
% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	26	41	-37%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$505,158	\$519,207	-2.7%
	# OF CONTRACTS	30	27	11.1%
	NEW LISTINGS	32	27	19%
Houses	AVERAGE DOM	23	42	-45%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$520,846	\$541,687	-4%
	# OF CONTRACTS	20	24	-17%
	NEW LISTINGS	24	26	-8%
Condo/Co-op/TH	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$471,167	\$411,300	15%
	# OF CONTRACTS	10	3	233%
	NEW LISTINGS	8	1	700%

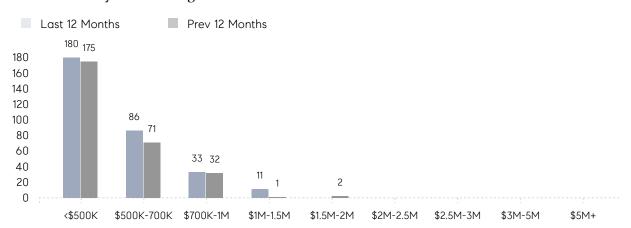
Denville

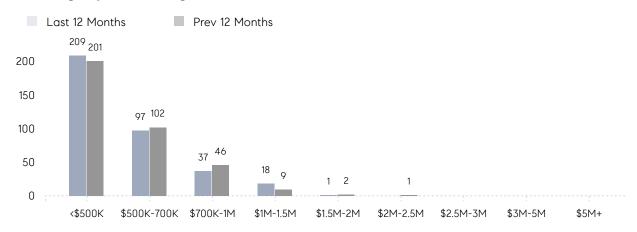
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Dumont

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$449K \$430K \$512K \$490K 22 Total Median Median Average Total Average **Properties** Price Price **Properties** Price Price -24% -23% Increase From Decrease From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	22	65	-66%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$512,244	\$420,001	22.0%
	# OF CONTRACTS	22	29	-24.1%
	NEW LISTINGS	18	24	-25%
Houses	AVERAGE DOM	22	65	-66%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$512,244	\$420,001	22%
	# OF CONTRACTS	22	29	-24%
	NEW LISTINGS	17	24	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

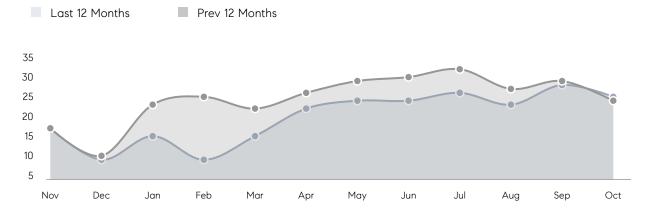
Oct 2021

Oct 2020

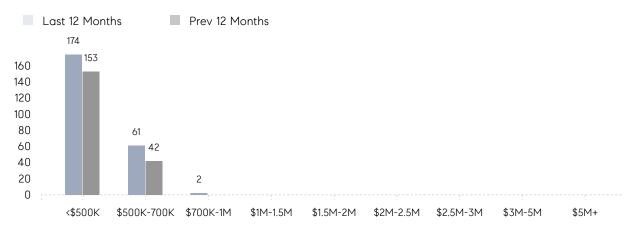
Dumont

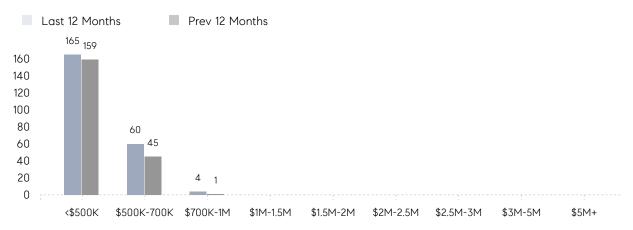
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





East Hanover

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$698K \$778K 13 \$645K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -35% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCT EDET	000 2020	70 Change
Overall	AVERAGE DOM	26	50	-48%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$698,442	\$521,354	34.0%
	# OF CONTRACTS	7	17	-58.8%
	NEW LISTINGS	10	18	-44%
Houses	AVERAGE DOM	24	53	-55%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$714,146	\$607,050	18%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	10	10	0%
Condo/Co-op/TH	AVERAGE DOM	51	48	6%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$510,000	\$435,658	17%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	0	8	0%

East Hanover

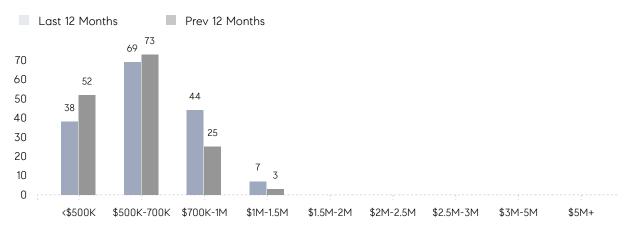
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





East Orange

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$283K \$297K \$334K \$345K 38 20 Median Total Total Average Median Average **Properties** Price Price **Properties** Price Price -12% -35% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	000 2020	70 Change
Overall	AVERAGE DOM	53	50	6%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$333,975	\$245,107	36.3%
	# OF CONTRACTS	38	43	-11.6%
	NEW LISTINGS	39	41	-5%
Houses	AVERAGE DOM	44	53	-17%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$380,125	\$264,930	43%
	# OF CONTRACTS	31	39	-21%
	NEW LISTINGS	28	37	-24%
Condo/Co-op/TH	AVERAGE DOM	86	43	100%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$149,375	\$177,143	-16%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	11	4	175%

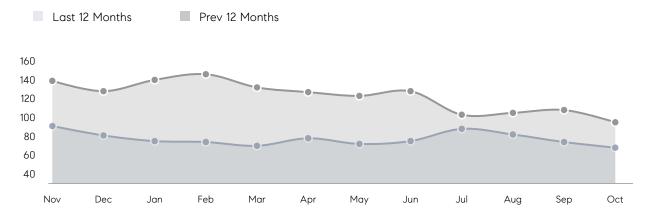
Oct 2021

Oct 2020

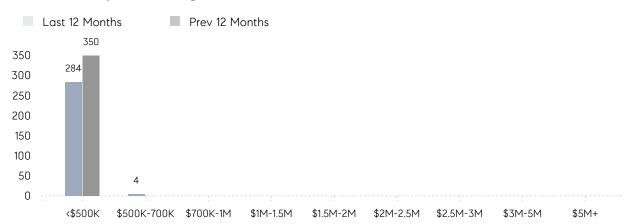
East Orange

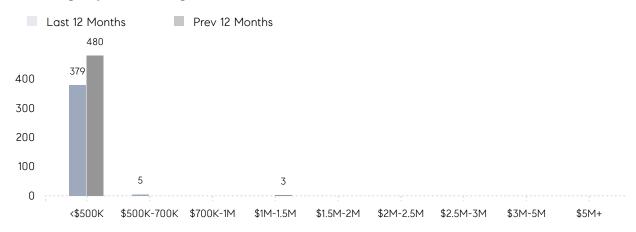
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Edgewater

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$810K \$629K 40 \$631K 21 \$596K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -30% 82% -15% Change From Decrease From Increase From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

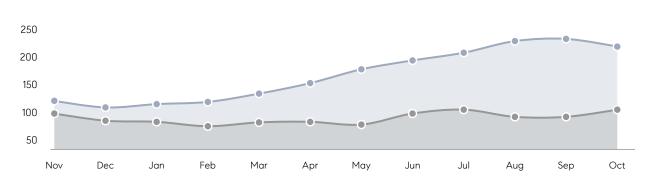
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	48	64	-25%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$628,925	\$678,633	-7.3%
	# OF CONTRACTS	40	22	81.8%
	NEW LISTINGS	27	38	-29%
Houses	AVERAGE DOM	21	63	-67%
	% OF ASKING PRICE	100%	94%	
	AVERAGE SOLD PRICE	\$500,000	\$617,000	-19%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	50	64	-22%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$635,711	\$685,481	-7%
	# OF CONTRACTS	39	20	95%
	NEW LISTINGS	25	37	-32%

Edgewater

OCTOBER 2021

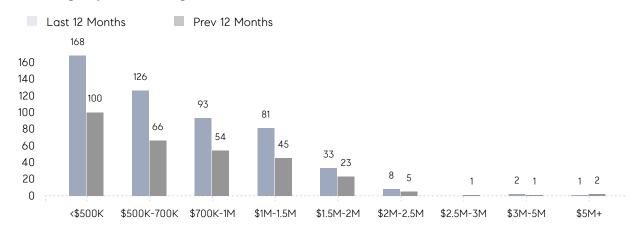
Monthly Inventory





Contracts By Price Range





Elmwood Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

20

\$431K

\$420K

\$433K \$462K

Total **Properties** Average Price

Median Price

Total **Properties** Average Price

Median Price

-11% Decrease From

Increase From Oct 2020

Increase From Oct 2020

Increase From Oct 2020

Increase From Oct 2020 Oct 2020

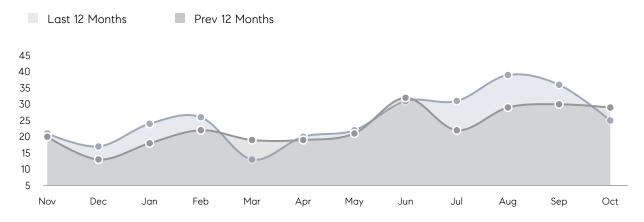
Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	30	37	-19%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$433,118	\$394,816	9.7%
	# OF CONTRACTS	20	16	25.0%
	NEW LISTINGS	8	16	-50%
Houses	AVERAGE DOM	22	26	-15%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$476,267	\$404,906	18%
	# OF CONTRACTS	15	12	25%
	NEW LISTINGS	6	15	-60%
Condo/Co-op/TH	AVERAGE DOM	87	96	-9%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$109,500	\$341,000	-68%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	2	1	100%

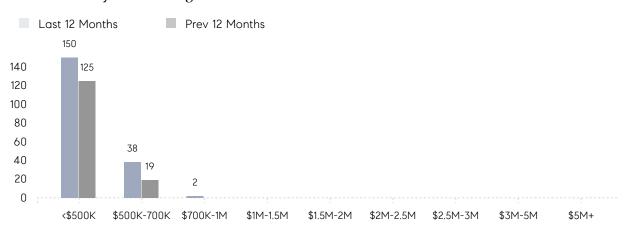
Elmwood Park

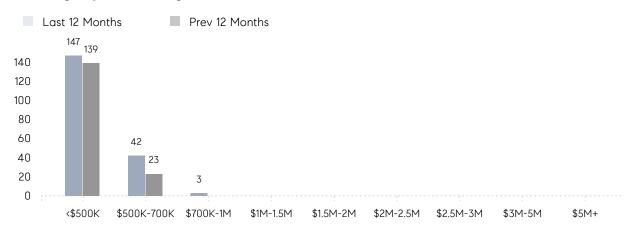
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Emerson

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$499K \$625K \$580K 9 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -13% 0% -10% Change From Change From Increase From Decrease From Change From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

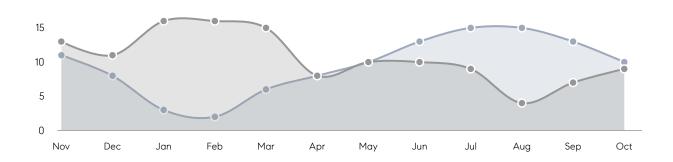
		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	22	39	-44%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$625,267	\$626,023	-0.1%
	# OF CONTRACTS	9	9	0.0%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	22	39	-44%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$625,267	\$626,023	0%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

Emerson

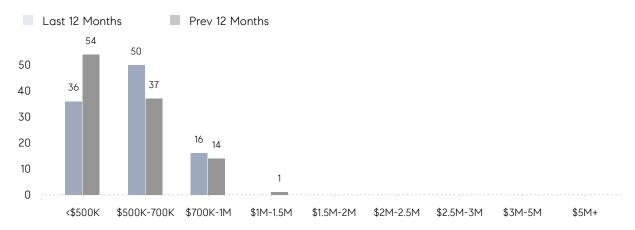
OCTOBER 2021

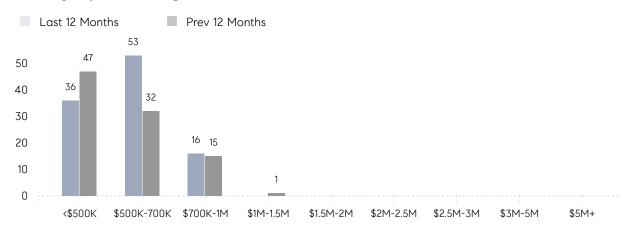
Monthly Inventory





Contracts By Price Range





Englewood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$469K \$1.2M \$508K 22 \$513K 16 Total Median Average Total Average Median Price **Properties** Price **Properties** Price Price -52% Increase From Increase From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	∞ Change
Overall	AVERAGE DOM	59	89	-34%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$1,201,188	\$997,331	20.4%
	# OF CONTRACTS	22	19	15.8%
	NEW LISTINGS	27	29	-7%
Houses	AVERAGE DOM	52	92	-43%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$1,567,727	\$1,590,325	-1%
	# OF CONTRACTS	8	11	-27%
	NEW LISTINGS	15	16	-6%
Condo/Co-op/TH	AVERAGE DOM	73	86	-15%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$394,800	\$367,275	7%
	# OF CONTRACTS	14	8	75%
	NEW LISTINGS	12	13	-8%

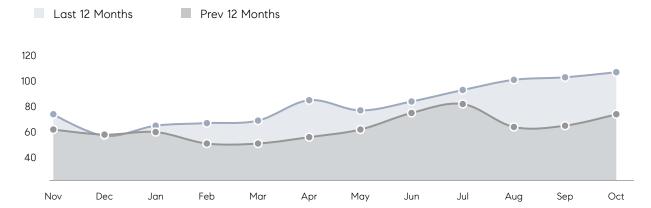
Oct 2021

Oct 2020

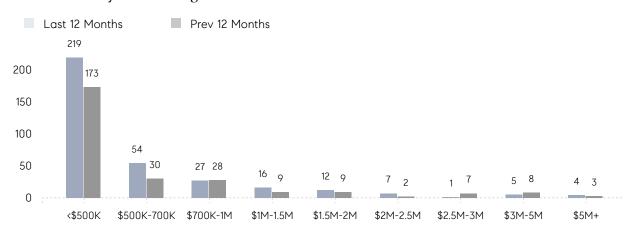
Englewood

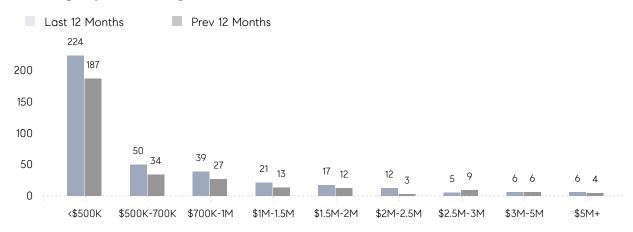
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Englewood Cliffs

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.5M \$1.9M \$1.3M \$1.5M 6 Total Median Total Average Median Average **Properties** Price **Properties** Price Price Price Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT 2021	OC1 2020	% Change
Overall	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,450,000	\$1,207,878	20.0%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	13	8	63%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$1,450,000	\$1,207,878	20%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	13	8	63%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

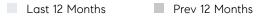
Oct 2021

Oct 2020

Englewood Cliffs

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Essex Fells

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.5M \$1.8M 5 \$1.3M \$999K 5 Median Total Average Total Average Median Price **Properties** Price Price **Properties** Price -62% Increase From Decrease From Increase From Decrease From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		0 00 202.	331 2323	5 G. G. G
Overall	AVERAGE DOM	55	35	57%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$1,543,000	\$1,017,377	51.7%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	4	6	-33%
Houses	AVERAGE DOM	55	35	57%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$1,543,000	\$1,017,377	52%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

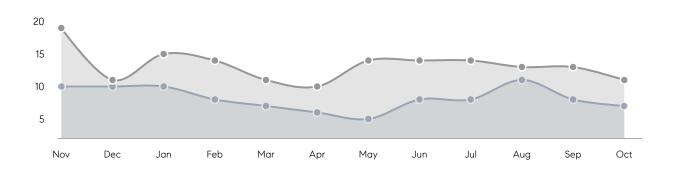
Oct 2020

Essex Fells

OCTOBER 2021

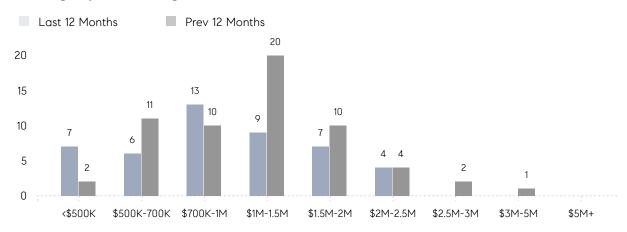
Monthly Inventory





Contracts By Price Range





Fair Lawn

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$492K \$500K \$519K \$462K 28 35 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -33%

Decrease From Increase From Oct 2020 Oct 2020

Increase From Oct 2020 Decrease From Doct 2020

Decrease From Oct 2020

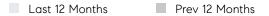
Change From Oct 2020

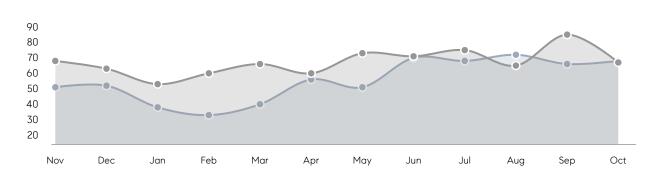
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	37	31	19%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$492,317	\$519,869	-5.3%
	# OF CONTRACTS	28	63	-55.6%
	NEW LISTINGS	31	46	-33%
Houses	AVERAGE DOM	35	31	13%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$509,488	\$522,448	-2%
	# OF CONTRACTS	26	59	-56%
	NEW LISTINGS	26	41	-37%
Condo/Co-op/TH	AVERAGE DOM	75	27	178%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$209,000	\$488,926	-57%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	5	5	0%

Fair Lawn

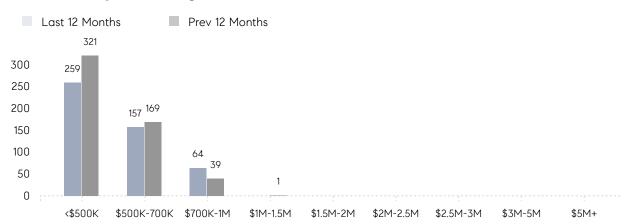
OCTOBER 2021

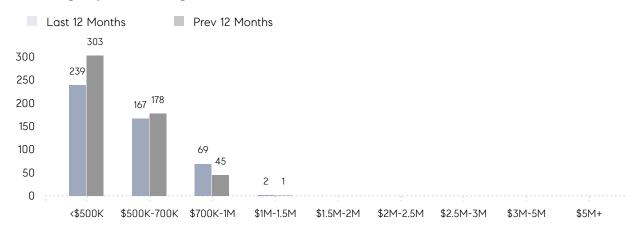
Monthly Inventory





Contracts By Price Range





Fairfield

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$624K \$600K \$655K 11 \$555K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -31% Increase From Decrease From Decrease From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

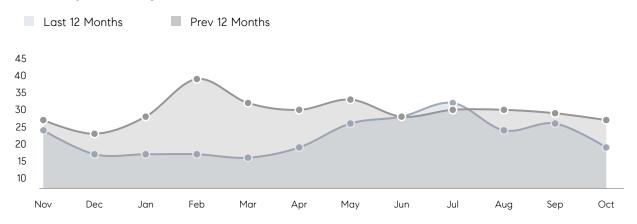
% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	45	19	137%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$654,550	\$618,816	5.8%
	# OF CONTRACTS	11	16	-31.2%
	NEW LISTINGS	8	20	-60%
Houses	AVERAGE DOM	44	16	175%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$706,483	\$638,594	11%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	7	20	-65%
Condo/Co-op/TH	AVERAGE DOM	46	37	24%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$498,750	\$513,333	-3%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

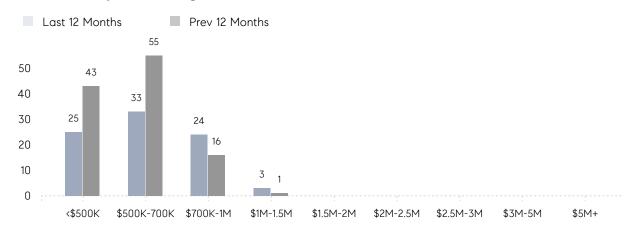
Fairfield

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Fairview

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$482K \$529K \$515K \$465K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -33% -62% Decrease From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC 2021	OCI 2020	% Change
Overall	AVERAGE DOM	6	35	-83%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$515,000	\$438,125	17.5%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	7	5	40%
Houses	AVERAGE DOM	8	42	-81%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$372,500	\$429,500	-13%
	# OF CONTRACTS	2	9	-78%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	3	29	-90%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$800,000	\$446,750	79%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	4	0	0%

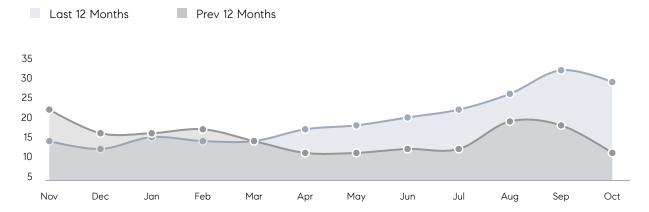
Oct 2021

Oct 2020

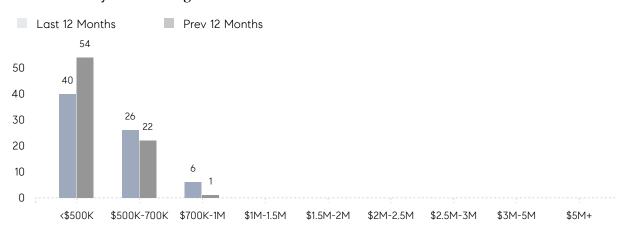
Fairview

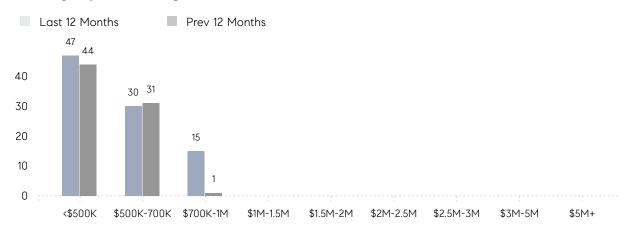
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Fanwood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$559K \$544K \$569K \$535K 14 10 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 75% -33% Change From Decrease From Change From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	23	11	109%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$568,990	\$520,000	9.4%
	# OF CONTRACTS	14	8	75.0%
	NEW LISTINGS	9	9	0%
Houses	AVERAGE DOM	23	11	109%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$568,990	\$520,000	9%
	# OF CONTRACTS	13	8	63%
	NEW LISTINGS	9	9	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

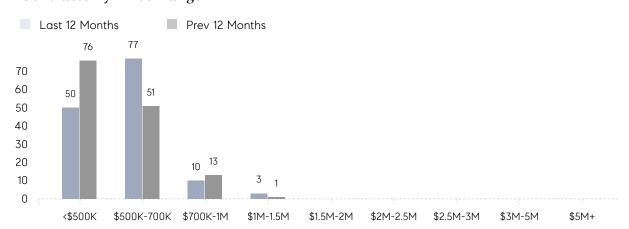
Fanwood

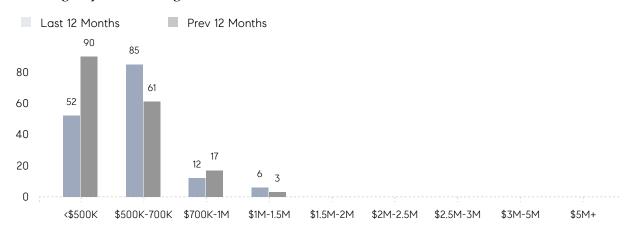
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Florham Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$760K \$629K \$937K 15 \$528K 5 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -74% Decrease From Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 2021	000 2020	70 Change
Overall	AVERAGE DOM	12	42	-71%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$936,800	\$704,186	33.0%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	18	15	20%
Houses	AVERAGE DOM	11	46	-76%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,052,250	\$730,494	44%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	12	12	0%
Condo/Co-op/TH	AVERAGE DOM	17	23	-26%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$475,000	\$563,881	-16%
	# OF CONTRACTS	9	4	125%
	NEW LISTINGS	6	3	100%

Oct 2021

Oct 2020

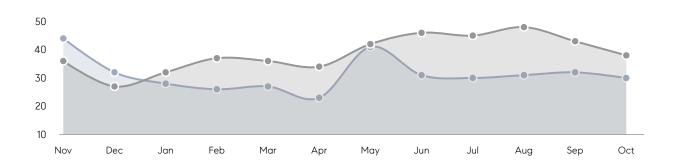
% Change

Florham Park

OCTOBER 2021

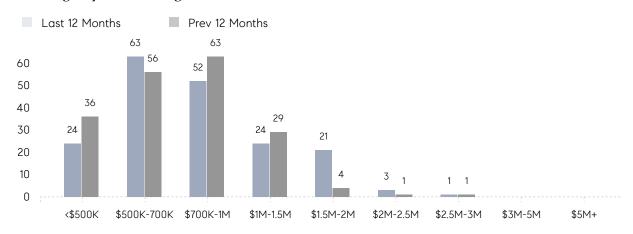
Monthly Inventory





Contracts By Price Range





Fort Lee

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$275K \$487K \$338K 65 68 Median Total Total Average Average Price **Properties** Price Price **Properties** Price -3% -13% Decrease From Decrease From Decrease From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCT ZUZI	OCI 2020	% Change
Overall	AVERAGE DOM	77	75	3%
	% OF ASKING PRICE	93%	94%	
	AVERAGE SOLD PRICE	\$486,538	\$502,944	-3.3%
	# OF CONTRACTS	65	75	-13.3%
	NEW LISTINGS	64	69	-7%
Houses	AVERAGE DOM	58	70	-17%
	% OF ASKING PRICE	92%	95%	
	AVERAGE SOLD PRICE	\$993,071	\$909,286	9%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	4	7	-43%
Condo/Co-op/TH	AVERAGE DOM	79	77	3%
	% OF ASKING PRICE	93%	94%	
	AVERAGE SOLD PRICE	\$426,441	\$401,358	6%
	# OF CONTRACTS	56	66	-15%
	NEW LISTINGS	60	62	-3%

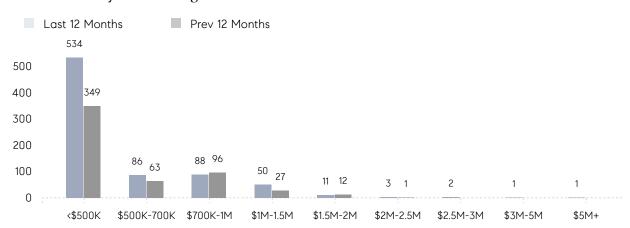
Fort Lee

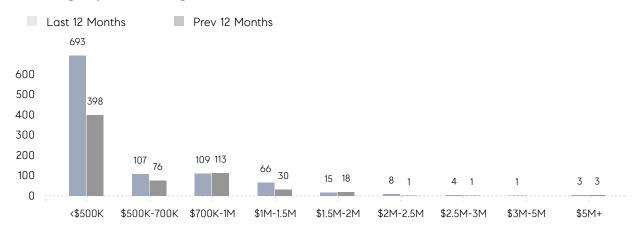
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Franklin Lakes

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$001M \$1.5M \$1.6M 27 \$1.4M Median Median Total Average Total Average **Properties** Price **Properties** Price Price Price 29% -15% Decrease From Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

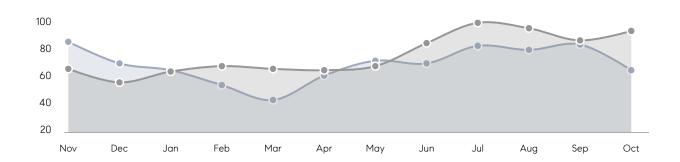
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	54	50	8%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,536,478	\$1,248,779	23.0%
	# OF CONTRACTS	27	21	28.6%
	NEW LISTINGS	6	29	-79%
Houses	AVERAGE DOM	51	49	4%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,528,501	\$1,287,224	19%
	# OF CONTRACTS	22	20	10%
	NEW LISTINGS	5	28	-82%
Condo/Co-op/TH	AVERAGE DOM	83	55	51%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$1,592,319	\$1,095,000	45%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	1	1	0%

Franklin Lakes

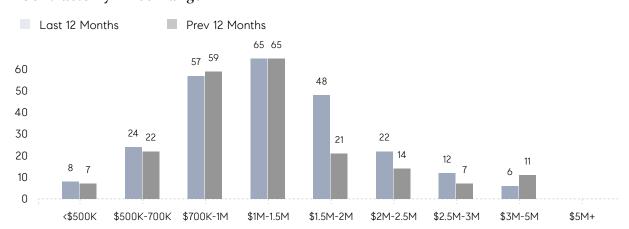
OCTOBER 2021

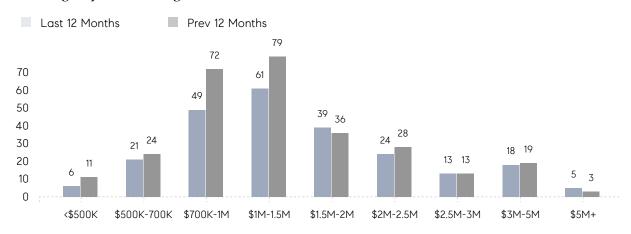
Monthly Inventory





Contracts By Price Range





Garfield City

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$416K \$368K 14 \$412K \$415K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -18% Increase From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	23	57	-60%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$368,222	\$360,373	2.2%
	# OF CONTRACTS	14	12	16.7%
	NEW LISTINGS	9	12	-25%
Houses	AVERAGE DOM	23	57	-60%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$437,200	\$360,373	21%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	23	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$282,000	-	-
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	2	5	-60%

Garfield City

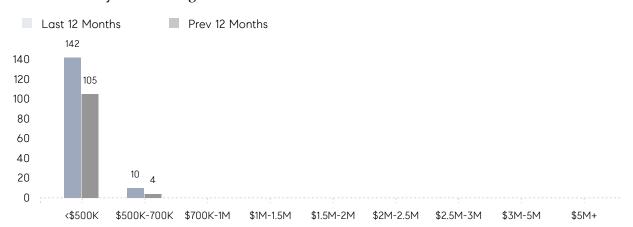
OCTOBER 2021

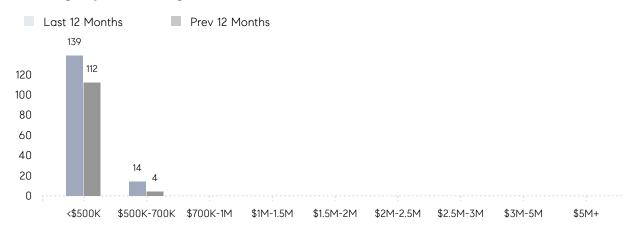
Monthly Inventory





Contracts By Price Range





Garwood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$525K \$508K \$425K \$556K 4 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Change From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 202.	0 01 2020	5 5.1a.1g5
erall	AVERAGE DOM	41	83	-51%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$507,500	\$440,850	15.1%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	4	7	-43%
uses	AVERAGE DOM	41	83	-51%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$507,500	\$440,850	15%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	4	7	-43%
ndo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%
	AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	\$507,500 7 4 41 97% \$507,500 7 4 0	\$440,850 5 7 83 103% \$440,850 5 7 - - 0	40.0% -43% -51% 15% 40% -43% -

Oct 2021

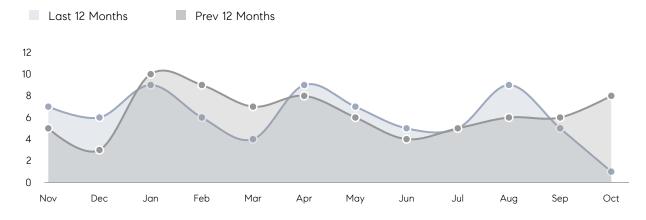
Oct 2020

% Change

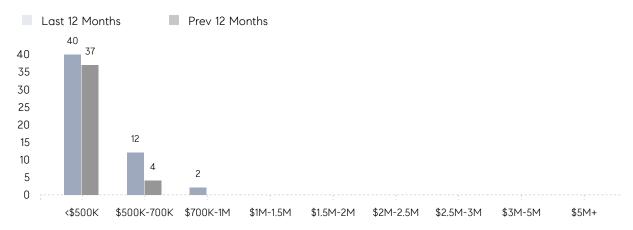
Garwood

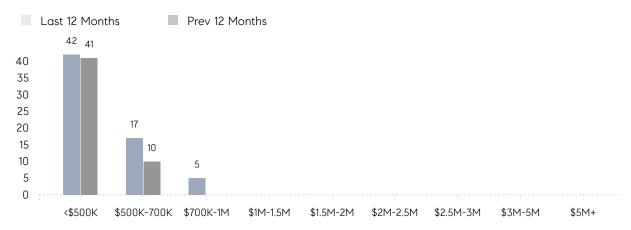
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Glen Ridge

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$549K \$640K \$588K \$579K Median Median Total Average Total Average Price **Properties** Price **Properties** Price Price -23% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

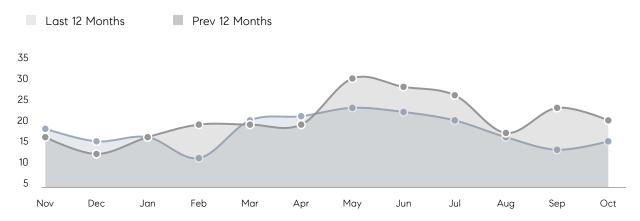
% Change

		OCT LOLI	OCT EDEO	70 Change	
Overall	AVERAGE DOM	90	28	221%	
	% OF ASKING PRICE	98%	107%		
	AVERAGE SOLD PRICE	\$639,550	\$706,308	-9.5%	
	# OF CONTRACTS	8	14	-42.9%	
	NEW LISTINGS	11	16	-31%	
Houses	AVERAGE DOM	35	16	119%	
	% OF ASKING PRICE	101%	112%		
	AVERAGE SOLD PRICE	\$972,250	\$909,333	7%	
	# OF CONTRACTS	8	13	-38%	
	NEW LISTINGS	8	10	-20%	
Condo/Co-op/TH	AVERAGE DOM	127	54	135%	
	% OF ASKING PRICE	97%	96%		
	AVERAGE SOLD PRICE	\$417,750	\$249,500	67%	
	# OF CONTRACTS	0	1	0%	
	NEW LISTINGS	3	6	-50%	

Glen Ridge

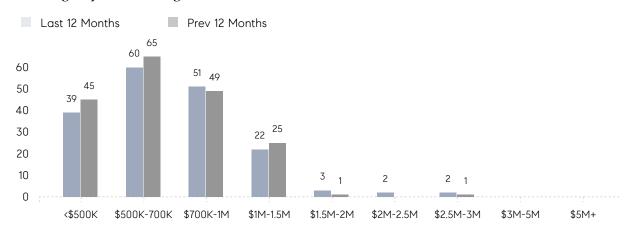
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Glen Rock

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$716K \$732K 18 \$704K \$639K 11 Median Total Total Median Average Average **Properties** Price Price **Properties** Price Price -52% -11% Change From Increase From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	17	28	-39%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$731,591	\$672,000	8.9%
	# OF CONTRACTS	18	19	-5.3%
	NEW LISTINGS	17	11	55%
Houses	AVERAGE DOM	17	26	-35%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$749,250	\$683,550	10%
	# OF CONTRACTS	18	19	-5%
	NEW LISTINGS	17	11	55%
Condo/Co-op/TH	AVERAGE DOM	17	38	-55%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$555,000	\$595,000	-7%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

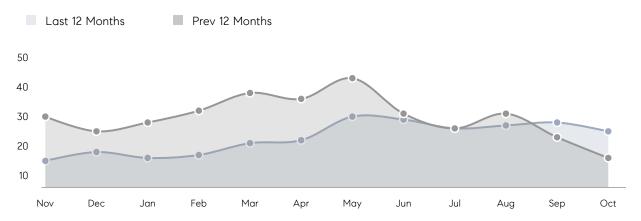
Oct 2020

% Change

Glen Rock

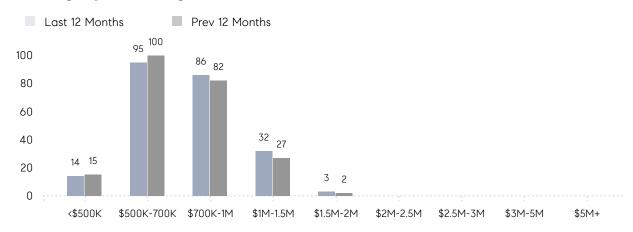
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Green Brook

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$592K \$661K 12 \$430K \$663K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -29% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	42	38	11%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$661,489	\$530,583	24.7%
	# OF CONTRACTS	12	17	-29.4%
	NEW LISTINGS	4	17	-76%
Houses	AVERAGE DOM	43	41	5%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$741,124	\$600,625	23%
	# OF CONTRACTS	10	14	-29%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	38	32	19%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$342,950	\$390,500	-12%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	1	0%

Oct 2021

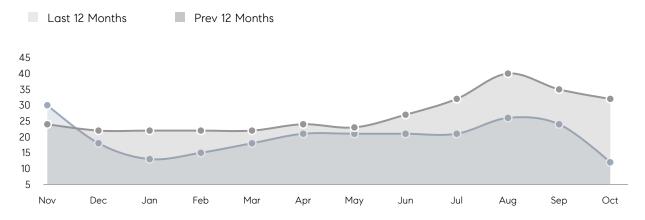
Oct 2020

% Change

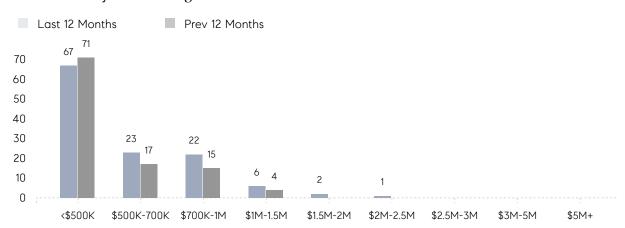
Green Brook

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Guttenberg

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$486K \$420K \$365K \$323K 15 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -30% Decrease From Decrease From Decrease From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	61	77	-21%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$364,679	\$409,950	-11.0%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	17	26	-35%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	61	77	-21%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$364,679	\$409,950	-11%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	17	24	-29%

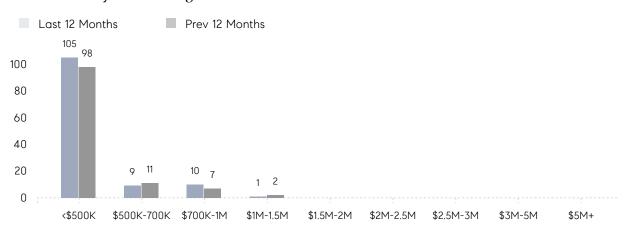
Guttenberg

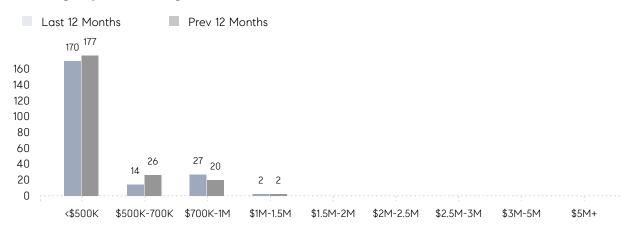
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Hackensack

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

43 Total

\$288K

\$255K

41 Total \$305K

\$276K

Properties

Average Price

Median Price

Average Price **Properties**

Median Price

Decrease From Increase From Oct 2020

Oct 2020

Change From Oct 2020

Decrease From Change From Oct 2020 Oct 2020

Increase From Oct 2020

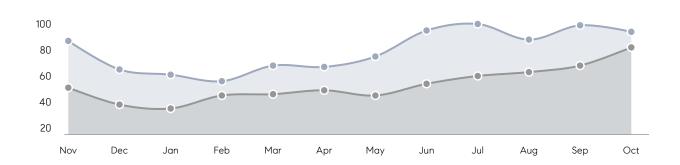
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	41	31	32%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$304,849	\$306,768	-0.6%
	# OF CONTRACTS	43	44	-2.3%
	NEW LISTINGS	35	60	-42%
Houses	AVERAGE DOM	24	44	-45%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$456,650	\$476,700	-4%
	# OF CONTRACTS	12	15	-20%
	NEW LISTINGS	13	20	-35%
Condo/Co-op/TH	AVERAGE DOM	49	25	96%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$239,791	\$218,873	10%
	# OF CONTRACTS	31	29	7%
	NEW LISTINGS	22	40	-45%

Hackensack

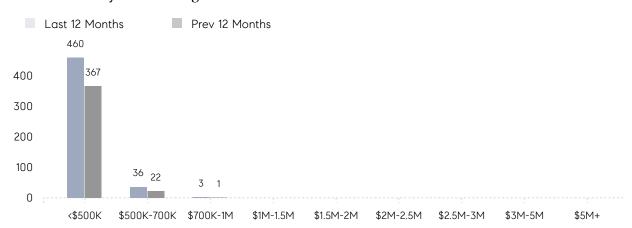
OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Hanover

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$775K \$775K Total Median Total Average Median Average **Properties** Price Price **Properties** Price Price 0% Change From Change From Decrease From Increase From Increase From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	1	4	-75%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

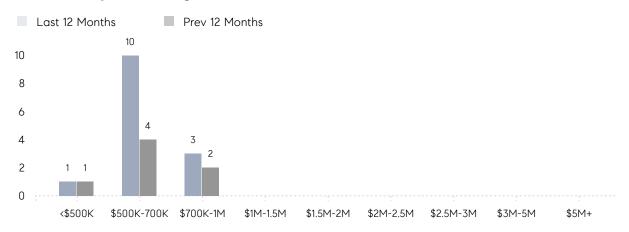
Hanover

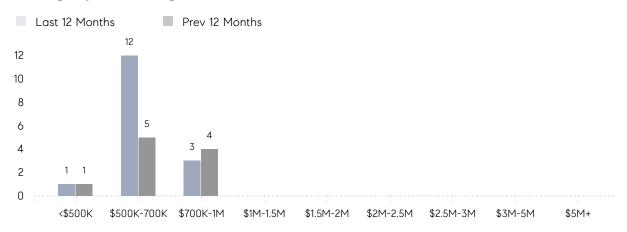
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Harding

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.9M \$2.0M 11 \$1.4M \$1.3M Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -22% Decrease From Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC EGET	OCT LOLO	70 Change
Overall	AVERAGE DOM	57	40	43%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,898,127	\$1,661,078	14.3%
	# OF CONTRACTS	11	8	37.5%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	64	40	60%
	% OF ASKING PRICE	96%	95%	
	AVERAGE SOLD PRICE	\$2,098,148	\$1,661,078	26%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	9	8	13%
Condo/Co-op/TH	AVERAGE DOM	14	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$698,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

Oct 2020

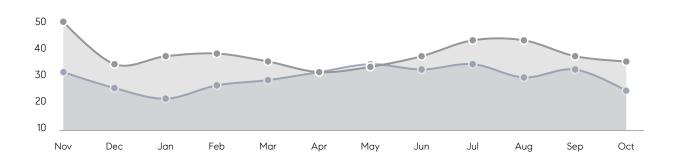
% Change

Harding

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Harrington Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$765K \$674K \$715K 5 6 Median Total Total Average Average **Properties** Price **Properties** Price Price

Decrease From Decrease From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020

Increase From Increase From Oct 2020 Oct 2020 Oct 2020

\$707K

Median

Price

Property Statistics

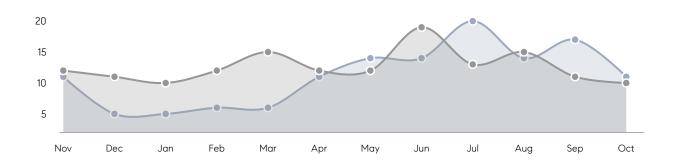
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	32	54	-41%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$673,833	\$641,591	5.0%
	# OF CONTRACTS	5	11	-54.5%
	NEW LISTINGS	1	10	-90%
Houses	AVERAGE DOM	32	55	-42%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$673,833	\$645,560	4%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	1	10	-90%
Condo/Co-op/TH	AVERAGE DOM	-	36	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$590,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

Harrington Park

OCTOBER 2021

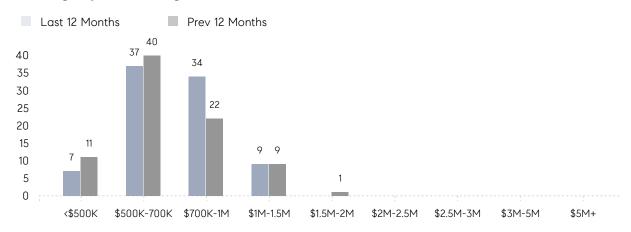
Monthly Inventory





Contracts By Price Range





Hasbrouck Heights

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

10

\$588K

\$549K

6 Total \$524K

\$505K

Total **Properties** Average Price

Median Price

Properties

Average Price

Median Price

Decrease From

Decrease From Oct 2020

Increase From Oct 2020

Increase From Oct 2020

Oct 2020

Change From Oct 2020

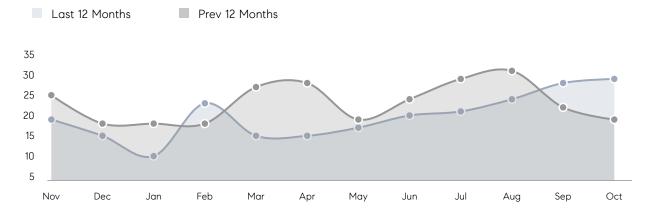
Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	20	27	-26%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$523,500	\$522,437	0.2%
	# OF CONTRACTS	10	16	-37.5%
	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	20	27	-26%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$523,500	\$522,437	0%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	10	13	-23%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

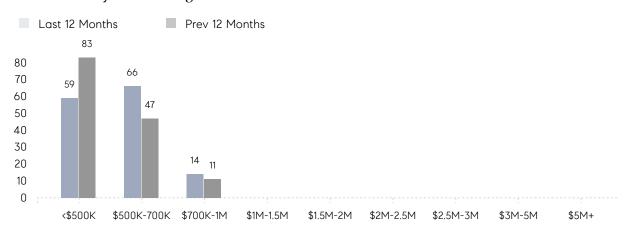
Hasbrouck Heights

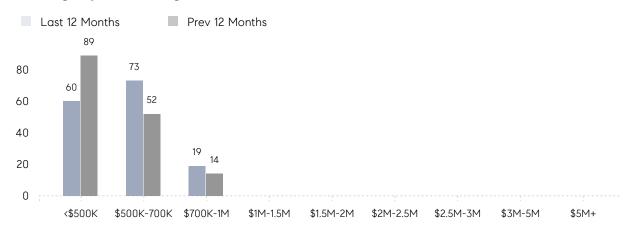
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Haworth

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Oct 2021 Oct 2020

% Change

7	\$788K	\$615K	5	\$1.5M	\$1.6M
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
133%	-8%	-33%	-50%	78%	155%
Increase From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Oct 2020					

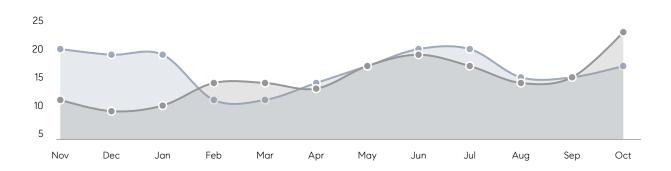
		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	48	49	-2%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,481,000	\$831,775	78.1%
	# OF CONTRACTS	7	3	133.3%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	48	49	-2%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,481,000	\$831,775	78%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Haworth

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Hillsdale

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$566K \$499K \$642K \$620K 11 13 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -41% Change From Decrease From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCC LOLI	OCT EDEO	70 Change
Overall	AVERAGE DOM	19	44	-57%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$641,769	\$507,404	26.5%
	# OF CONTRACTS	11	20	-45.0%
	NEW LISTINGS	9	25	-64%
Houses	AVERAGE DOM	19	47	-60%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$641,769	\$518,145	24%
	# OF CONTRACTS	9	20	-55%
	NEW LISTINGS	7	25	-72%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$400,000	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	2	0	0%

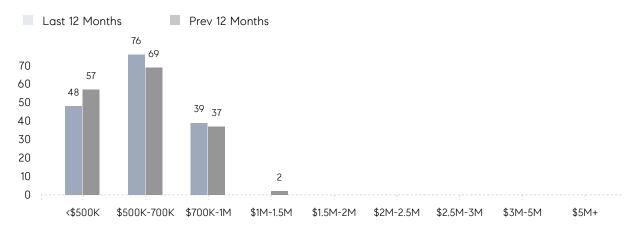
Hillsdale

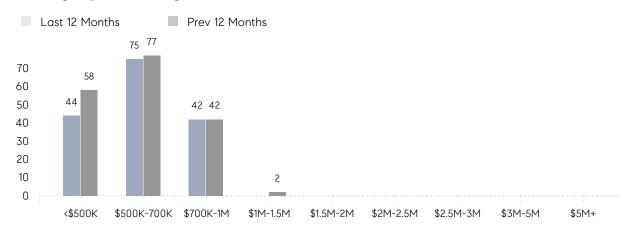
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Ho-Ho-Kus

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.1M \$1.4M \$1.3M 9 \$775K 9 Total Average Median Total Average Price **Properties** Price Price **Properties** Price 29% -18% Decrease From Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 2021	OCC LOLO	70 Change
Overall	AVERAGE DOM	46	34	35%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,401,091	\$979,361	43.1%
	# OF CONTRACTS	9	7	28.6%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	46	34	35%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,401,091	\$979,361	43%
	# OF CONTRACTS	8	7	14%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

Oct 2020

% Change

Ho-Ho-Kus

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Hoboken

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$769K \$833K \$720K \$967K 106 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -13% Decrease From Change From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

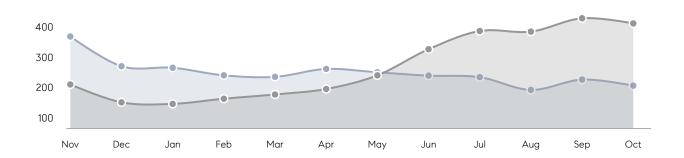
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	46	37	24%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$966,724	\$765,990	26.2%
	# OF CONTRACTS	106	103	2.9%
	NEW LISTINGS	119	183	-35%
Houses	AVERAGE DOM	35	_	-
	% OF ASKING PRICE	92%	-	
	AVERAGE SOLD PRICE	\$2,950,000	-	-
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	46	37	24%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$934,736	\$765,990	22%
	# OF CONTRACTS	102	95	7%
	NEW LISTINGS	114	173	-34%

Hoboken

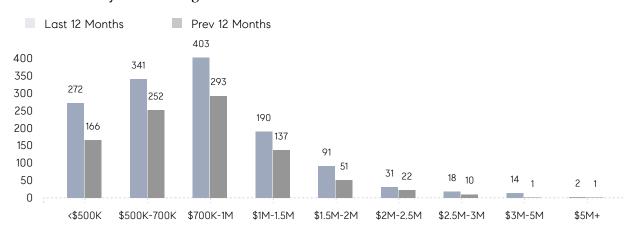
OCTOBER 2021

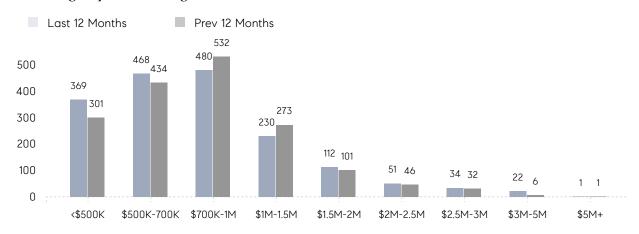
Monthly Inventory





Contracts By Price Range





Jersey City

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$611K \$549K 182 \$576K 179 \$485K Median Total Average Total Average **Properties** Price Price **Properties** Price Price 14% 10% -13% Decrease From Decrease From Decrease From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

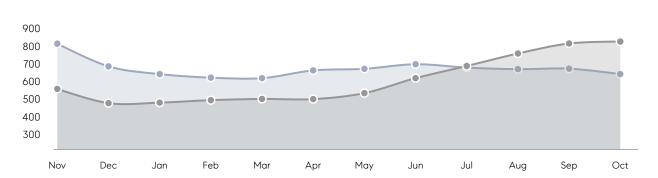
		000 202	0012020	v 2.14.190
Overall	AVERAGE DOM	40	41	-2%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$610,603	\$578,262	5.6%
	# OF CONTRACTS	182	166	9.6%
	NEW LISTINGS	275	377	-27%
Houses	AVERAGE DOM	36	48	-25%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$542,520	\$637,980	-15%
	# OF CONTRACTS	40	46	-13%
	NEW LISTINGS	56	57	-2%
Condo/Co-op/TH	AVERAGE DOM	40	39	3%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$621,410	\$566,952	10%
	# OF CONTRACTS	142	120	18%
	NEW LISTINGS	219	320	-32%
	NEW LISTINGS	219	320	-32%

Jersey City

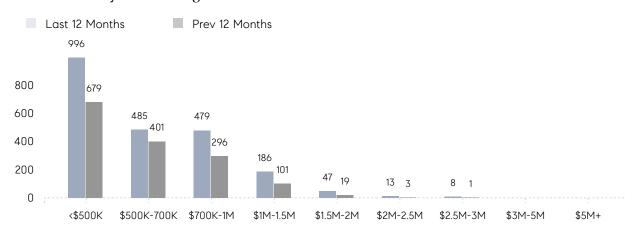
OCTOBER 2021

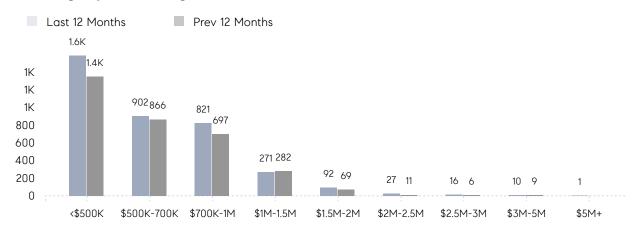
Monthly Inventory





Contracts By Price Range





Kearny

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$330K \$334K 6 Median Total Average Total Average Median **Properties** Price Price **Properties** Price Price Decrease From Decrease From Increase From Decrease From Change From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	000 2020	70 Change	
Overall	AVERAGE DOM	40	18	122%	
	% OF ASKING PRICE	0.0%	100%		
	AVERAGE SOLD PRICE	\$0	\$461,500	-	
	# OF CONTRACTS	6	5	20.0%	
	NEW LISTINGS	7	6	17%	
Houses	AVERAGE DOM	46	18	156%	
	% OF ASKING PRICE	0.0%	100%		
	AVERAGE SOLD PRICE	\$0	\$461,500	-	
	# OF CONTRACTS	5	5	0%	
	NEW LISTINGS	7	6	17%	
Condo/Co-op/TH	AVERAGE DOM	28	-	-	
	% OF ASKING PRICE	0.0%	-		
	AVERAGE SOLD PRICE	\$0	-	-	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	0	0	0%	

Oct 2021

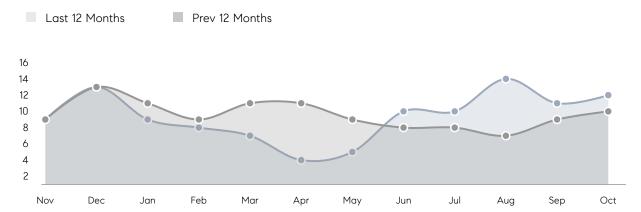
Oct 2020

% Change

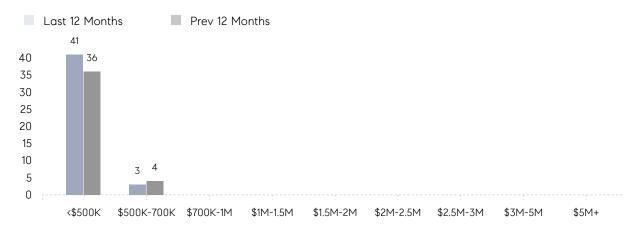
Kearny

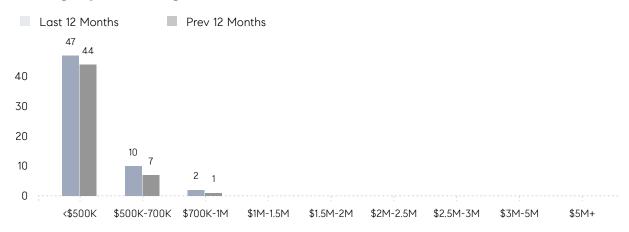
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Leonia

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$614K \$630K \$455K 8 11 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price -11% 83% -19% Decrease From Increase From Decrease From Decrease From Increase From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	59	46	28%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$629,500	\$633,333	-0.6%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	6	8	-25%
Houses	AVERAGE DOM	33	46	-28%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$697,944	\$633,333	10%
	# OF CONTRACTS	8	7	14%
	NEW LISTINGS	6	7	-14%
Condo/Co-op/TH	AVERAGE DOM	176	-	-
	% OF ASKING PRICE	88%	-	
	AVERAGE SOLD PRICE	\$321,500	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

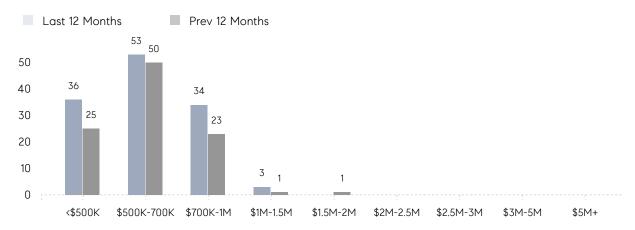
Leonia

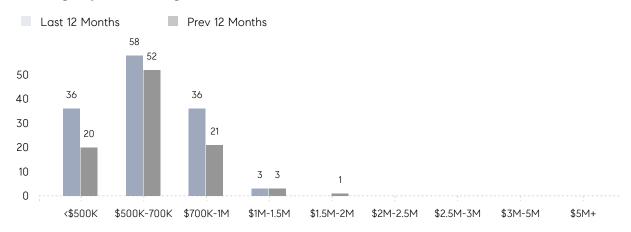
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Little Ferry

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

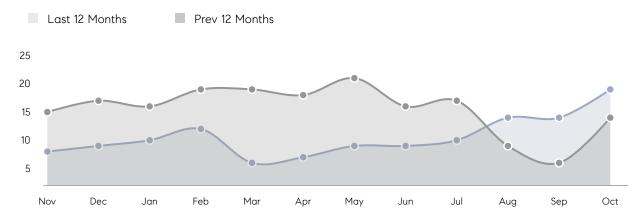
\$377K \$366K \$325K 6 \$427K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 0% Change From Decrease From Decrease From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	21	104	-80%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$366,000	\$511,625	-28.5%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	12	14	-14%
Houses	AVERAGE DOM	17	104	-84%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$453,333	\$543,488	-17%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	10	13	-23%
Condo/Co-op/TH	AVERAGE DOM	29	104	-72%
	% OF ASKING PRICE	96%	86%	
	AVERAGE SOLD PRICE	\$235,000	\$193,000	22%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	2	1	100%

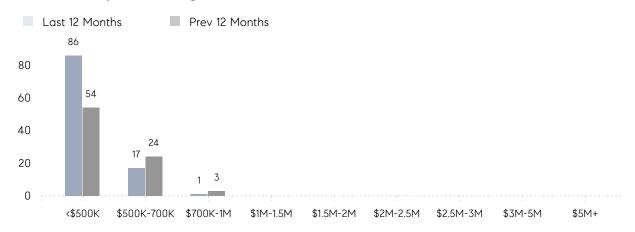
Little Ferry

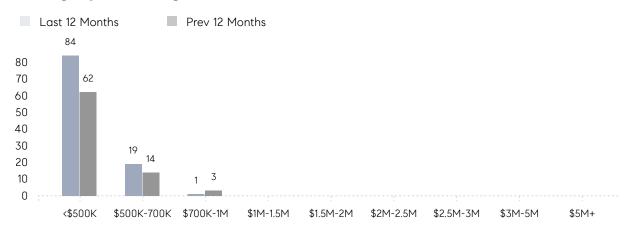
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Livingston

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$865K \$792K \$639K 49 39 \$751K Total Median Median Total Average Average **Properties** Price Price **Properties** Price Price 0% -45% Change From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	OCT EDEO	70 Change
Overall	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$865,308	\$781,133	10.8%
	# OF CONTRACTS	49	49	0.0%
	NEW LISTINGS	38	65	-42%
Houses	AVERAGE DOM	28	38	-26%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$886,861	\$797,808	11%
	# OF CONTRACTS	47	45	4%
	NEW LISTINGS	37	60	-38%
Condo/Co-op/TH	AVERAGE DOM	27	29	-7%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$606,667	\$600,483	1%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	5	-80%

Oct 2021

Oct 2020

% Change

Livingston

OCTOBER 2021

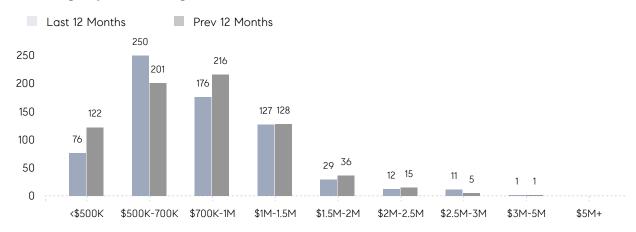
Monthly Inventory





Contracts By Price Range





Lodi

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

8	\$443K	\$450K	11	\$417K	\$425K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-20%	21%	20%	0%	- 9 %	-11%
20/0	Z 1/0	20/0	0/0	<i>37</i> 0	11/0
Decrease From	Increase From	Increase From	Change From	Decrease From	Decrease From
Oct 2020	Oct 2020	Oct 2020	Oct 2020	Oct 2020	Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	29	48	-40%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$417,364	\$460,909	-9.4%
	# OF CONTRACTS	8	10	-20.0%
. <u></u>	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	32	12	167%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$433,600	\$490,000	-12%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	3	211	-99%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$255,000	\$330,000	-23%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	2	5	-60%

Lodi

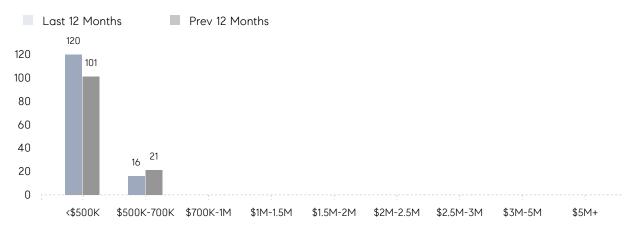
OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Long Hill

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$670K \$685K \$666K 12 \$670K 13 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -20% Decrease From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

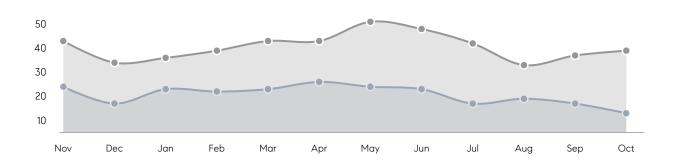
6

Long Hill

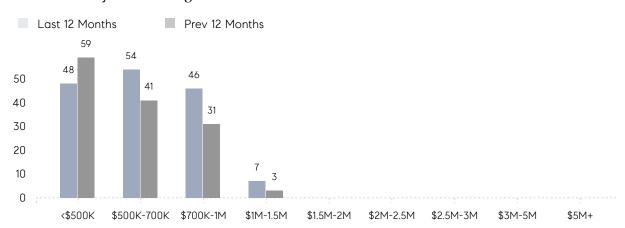
OCTOBER 2021

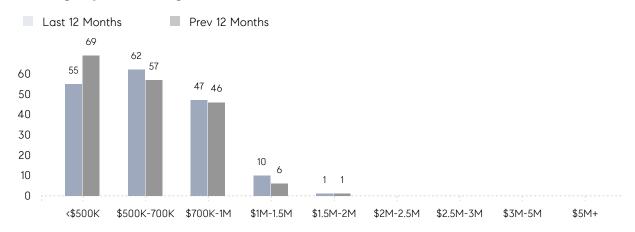
Monthly Inventory





Contracts By Price Range





Lyndhurst

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2021

Oct 2020

Oct 2020

Oct 2020

% Change

\$428K \$399K \$488K \$535K 13 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 0% Change From Change From Increase From Increase From Decrease From Increase From

Property Statistics

Oct 2020

Oct 2020

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	28	31	-10%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$487,557	\$438,857	11.1%
	# OF CONTRACTS	13	13	0.0%
	NEW LISTINGS	12	23	-48%
Houses	AVERAGE DOM	22	21	5%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$509,000	\$478,818	6%
	# OF CONTRACTS	11	10	10%
	NEW LISTINGS	8	18	-56%
Condo/Co-op/TH	AVERAGE DOM	44	66	-33%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$433,950	\$292,333	48%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	4	5	-20%

Lyndhurst

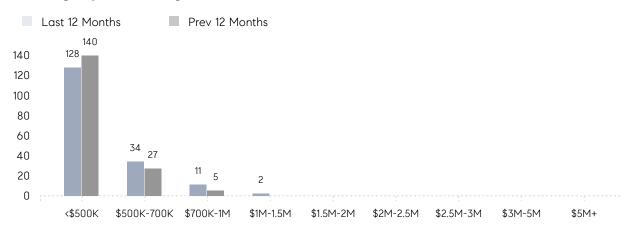
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Madison

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$767K 14 \$682K \$757K Median Total Total Average Average Price **Properties** Price Price **Properties** Price Decrease From Decrease From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$767,188	\$834,417	-8.1%
	# OF CONTRACTS	14	27	-48.1%
	NEW LISTINGS	21	32	-34%
Houses	AVERAGE DOM	27	22	23%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$814,286	\$930,423	-12%
	# OF CONTRACTS	13	21	-38%
	NEW LISTINGS	15	26	-42%
Condo/Co-op/TH	AVERAGE DOM	48	73	-34%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$437,500	\$584,800	-25%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	6	6	0%

Oct 2021

Oct 2020

% Change

Madison

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Mahwah

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$520K 43 \$663K \$532K 51 \$596K Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -23% Decrease From Increase From Decrease From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

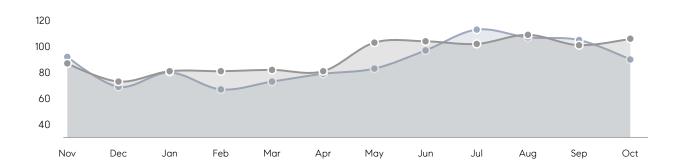
		000 2021	OCT LOLO	70 Change
Overall	AVERAGE DOM	33	49	-33%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$662,630	\$673,950	-1.7%
	# OF CONTRACTS	51	56	-8.9%
	NEW LISTINGS	41	63	-35%
Houses	AVERAGE DOM	43	59	-27%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,009,575	\$1,049,033	-4%
	# OF CONTRACTS	21	30	-30%
	NEW LISTINGS	16	29	-45%
Condo/Co-op/TH	AVERAGE DOM	27	42	-36%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$435,781	\$392,638	11%
	# OF CONTRACTS	30	26	15%
	NEW LISTINGS	25	34	-26%

Mahwah

OCTOBER 2021

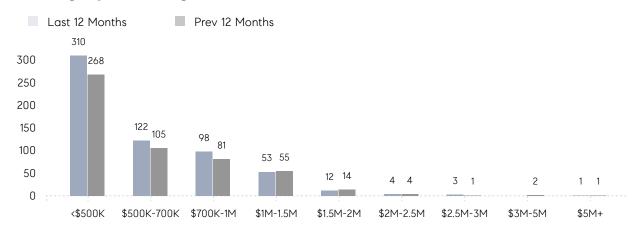
Monthly Inventory





Contracts By Price Range





Maplewood

OCTOBER 2021

Decrease From

Oct 2020

UNDER CONTRACT

UNITS SOLD

Change From

Oct 2020

Total Average Properties Price

Oct 2020

0% -11% -7

Oct 2020

\$639K

Decrease From Oct 2020

\$660K

Median

Price

Property Statistics

Increase From

Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	18	25	-28%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$639,347	\$721,449	-11.4%
	# OF CONTRACTS	32	51	-37.3%
	NEW LISTINGS	30	45	-33%
Houses	AVERAGE DOM	19	24	-21%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$723,975	\$762,430	-5%
	# OF CONTRACTS	28	48	-42%
	NEW LISTINGS	29	42	-31%
Condo/Co-op/TH	AVERAGE DOM	14	44	-68%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$188,000	\$243,333	-23%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	3	-67%

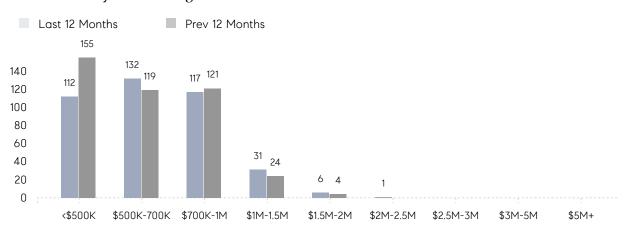
Maplewood

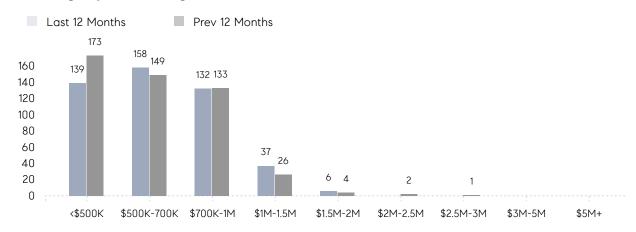
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Maywood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

14	\$483K	\$462K	14	\$489K	\$473K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
8%	-4%	-2%	8%	-8%	-1%
Increase From	Decrease From	Decrease From	Increase From	Decrease From	Change From
Oct 2020	Oct 2020				

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	32	32	0%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$489,411	\$529,431	-7.6%
	# OF CONTRACTS	14	13	7.7%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	32	23	39%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$489,411	\$519,383	-6%
	# OF CONTRACTS	14	11	27%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	139	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$650,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

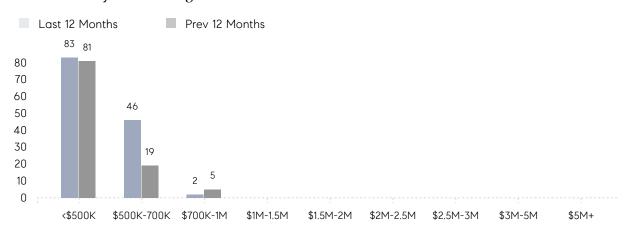
Maywood

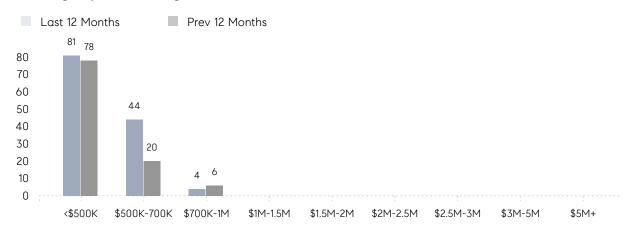
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Midland Park

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2020

Oct 2020

\$600K \$541K \$668K 9 \$475K 6 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -10% Decrease From Increase From Increase From Decrease From Increase From Increase From

Property Statistics

Oct 2020

Oct 2020

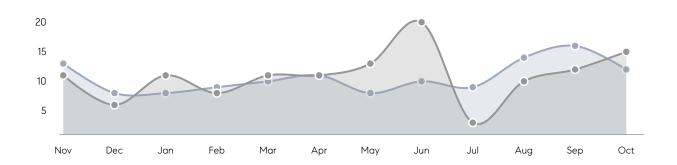
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	36	12	200%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$667,983	\$580,775	15.0%
	# OF CONTRACTS	9	10	-10.0%
	NEW LISTINGS	5	13	-62%
Houses	AVERAGE DOM	36	12	200%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$667,983	\$580,775	15%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	5	13	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Midland Park

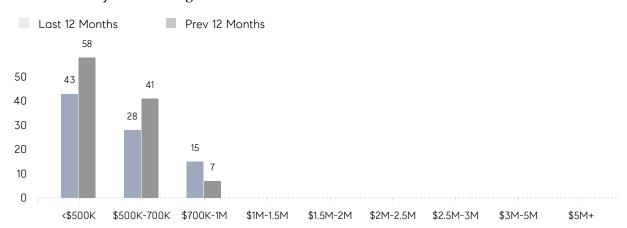
OCTOBER 2021

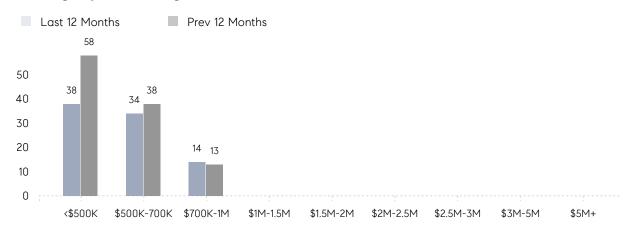
Monthly Inventory





Contracts By Price Range





Millburn

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Oct 2021 Oct 2020

% Change

14	\$933K	\$884K	10	\$925K	\$852K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-30%	11%	6%	25%	1%	24%
Decrease From	Increase From				
Oct 2020					

		OCT LOLI	OCT EDEO	70 Change
Overall	AVERAGE DOM	16	57	-72%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$925,250	\$914,113	1.2%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	16	57	-72%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$925,250	\$914,113	1%
	# OF CONTRACTS	11	19	-42%
	NEW LISTINGS	10	11	-9%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	1	2	-50%

Millburn

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Montclair

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Decrease From

Oct 2020

 $\begin{array}{cccc} -56\% & 5\% & 3\% \\ \text{Decrease From} & \text{Increase From} & \text{Increase From} \\ \text{Oct 2020} & \text{Oct 2020} & \text{Oct 2020} \end{array}$

Oct 2020

Decrease From

Decrease From

Oct 2020

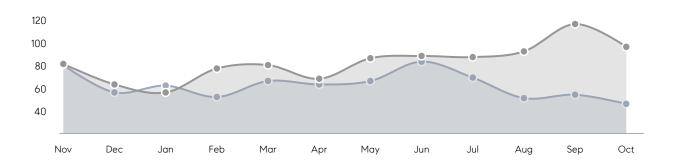
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	33	20	65%
	% OF ASKING PRICE	109%	118%	
	AVERAGE SOLD PRICE	\$836,145	\$918,244	-8.9%
	# OF CONTRACTS	42	96	-56.2%
	NEW LISTINGS	42	84	-50%
Houses	AVERAGE DOM	26	20	30%
	% OF ASKING PRICE	113%	120%	
	AVERAGE SOLD PRICE	\$1,036,648	\$1,008,483	3%
	# OF CONTRACTS	33	77	-57%
	NEW LISTINGS	30	58	-48%
Condo/Co-op/TH	AVERAGE DOM	49	23	113%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$289,318	\$449,000	-36%
	# OF CONTRACTS	9	19	-53%
	NEW LISTINGS	12	26	-54%

Montclair

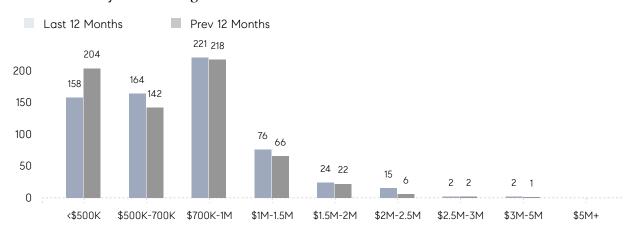
OCTOBER 2021

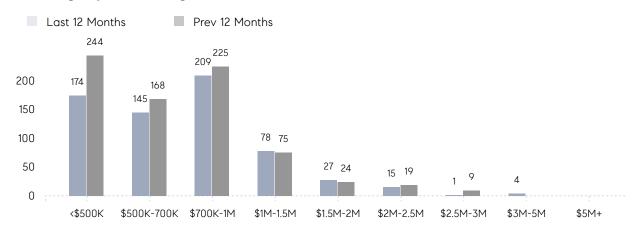
Monthly Inventory





Contracts By Price Range





Montvale

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$694K \$619K \$653K \$625K 11 15 Median Total Average Total Average **Properties** Price Price **Properties** Price Price Decrease From Decrease From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

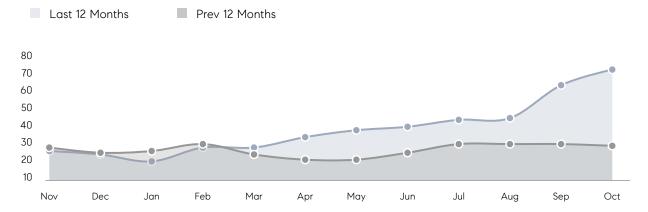
% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	42	69	-39%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$653,121	\$721,931	-9.5%
	# OF CONTRACTS	11	25	-56.0%
	NEW LISTINGS	19	26	-27%
Houses	AVERAGE DOM	69	62	11%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$712,429	\$754,158	-6%
	# OF CONTRACTS	8	18	-56%
	NEW LISTINGS	8	17	-53%
Condo/Co-op/TH	AVERAGE DOM	19	87	-78%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$601,228	\$625,250	-4%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	11	9	22%

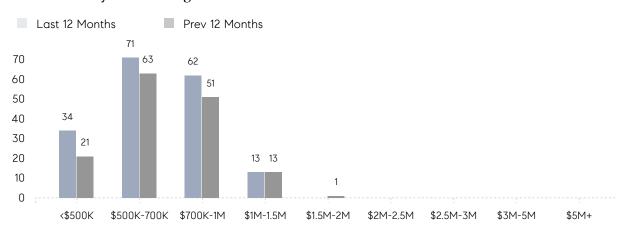
Montvale

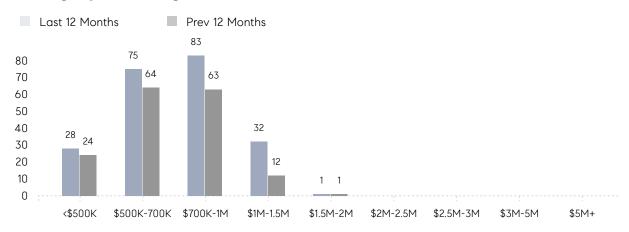
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Montville

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$710K \$623K 21 28 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price -16% -24% Decrease From Increase From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	26	58	-55%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$677,375	\$668,578	1.3%
	# OF CONTRACTS	21	25	-16.0%
	NEW LISTINGS	17	37	-54%
Houses	AVERAGE DOM	29	66	-56%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$728,225	\$734,621	-1%
	# OF CONTRACTS	20	18	11%
	NEW LISTINGS	14	27	-48%
Condo/Co-op/TH	AVERAGE DOM	20	33	-39%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$550,250	\$463,111	19%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	3	10	-70%

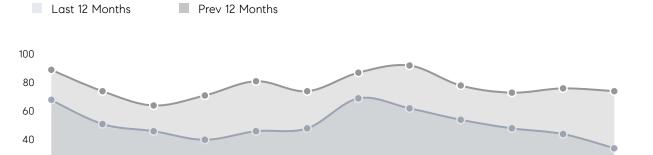
Montville

OCTOBER 2021

20

Nov

Monthly Inventory



Jun

Jul

Oct

Sep

Contracts By Price Range

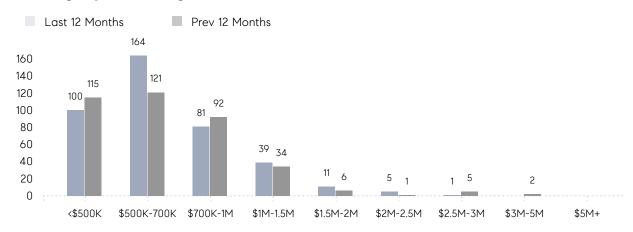
Jan

Dec

Feb

Mar





Moonachie

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Total

\$195K

\$100K

\$154K

\$80.0K

Properties

Average Price

Median Price

Total **Properties**

Average Price

Median Price

Decrease From

Oct 2020

Decrease From Oct 2020 Oct 2020

Oct 2020

Decrease From Oct 2020

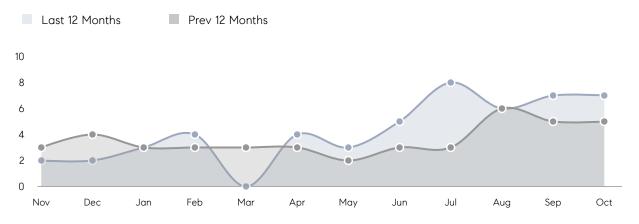
Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	61	26	135%
	% OF ASKING PRICE	87%	92%	
	AVERAGE SOLD PRICE	\$154,333	\$390,000	-60.4%
	# OF CONTRACTS	3	1	200.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	61	26	135%
	% OF ASKING PRICE	87%	92%	
	AVERAGE SOLD PRICE	\$154,333	\$390,000	-60%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

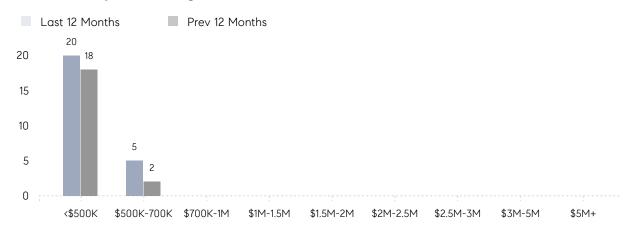
Moonachie

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Morris Township

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$575K \$653K 39 \$644K 37 \$665K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -19%

Decrease From Oct 2020 Oct 2020

Property Statistics

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$653,269	\$657,855	-0.7%
	# OF CONTRACTS	39	48	-18.7%
	NEW LISTINGS	36	54	-33%
Houses	AVERAGE DOM	35	30	17%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$715,029	\$701,797	2%
	# OF CONTRACTS	32	33	-3%
	NEW LISTINGS	27	39	-31%
Condo/Co-op/TH	AVERAGE DOM	20	47	-57%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$562,687	\$588,065	-4%
	# OF CONTRACTS	7	15	-53%
	NEW LISTINGS	9	15	-40%

0-+ 2021

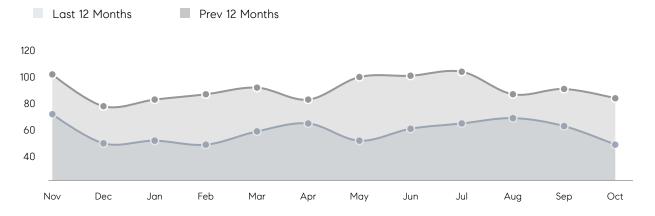
0-+ 2020

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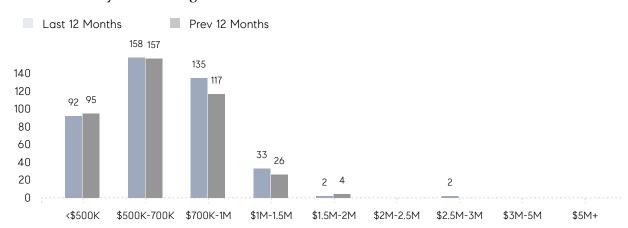
Morris Township

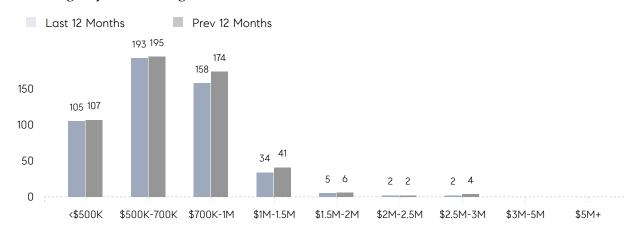
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Morris Plains

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$503K \$415K 15 \$484K Median Median Total Average Total Average Price **Properties** Price Price Price **Properties** -13% Decrease From Decrease From Increase From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	19	25	-24%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$503,286	\$575,718	-12.6%
	# OF CONTRACTS	15	8	87.5%
	NEW LISTINGS	12	8	50%
Houses	AVERAGE DOM	23	27	-15%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$573,000	\$626,989	-9%
	# OF CONTRACTS	8	7	14%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	10	20	-50%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$329,000	\$345,000	-5%
	# OF CONTRACTS	7	1	600%
	NEW LISTINGS	9	3	200%

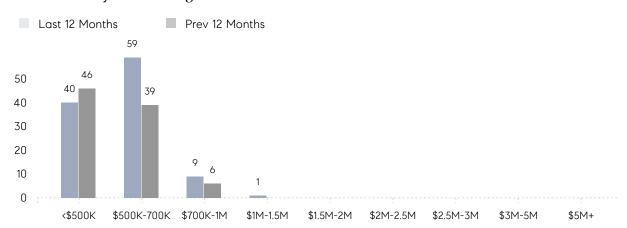
Morris Plains

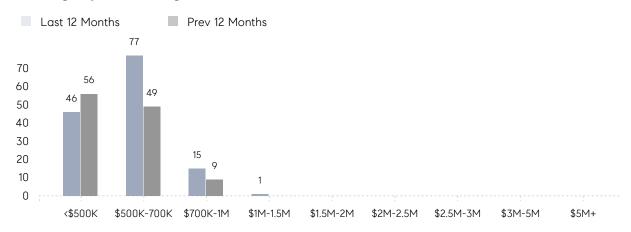
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Morristown

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$550K \$919K 13 \$674K 16 \$578K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -32% -33% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	39	31	26%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$918,919	\$521,995	76.0%
	# OF CONTRACTS	13	19	-31.6%
	NEW LISTINGS	16	38	-58%
Houses	AVERAGE DOM	43	29	48%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,459,714	\$546,542	167%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	9	20	-55%
Condo/Co-op/TH	AVERAGE DOM	35	32	9%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$498,300	\$497,448	0%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	7	18	-61%

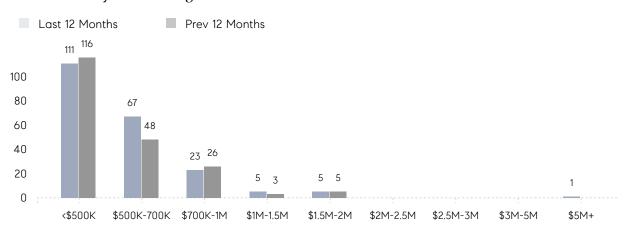
Morristown

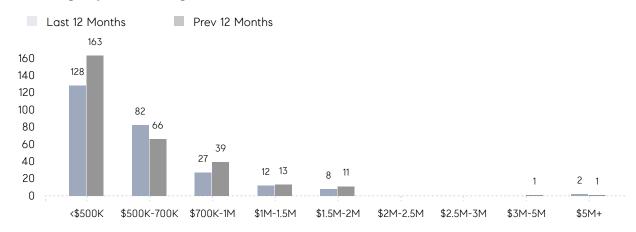
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Mountain Lakes

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

4 Total

\$767K

\$770K

Properties

Price

Median Price

Total **Properties**

Average Price

Price

Decrease From

Oct 2020

Decrease From Decrease From Decrease From Oct 2020

Oct 2020

Increase From Oct 2020 Oct 2020

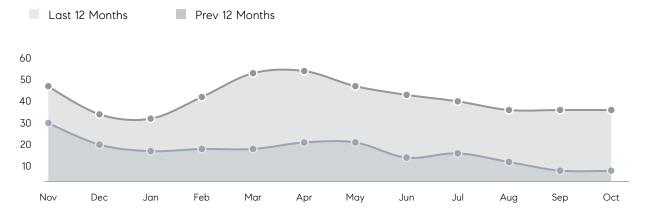
Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	43	31	39%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$770,000	\$761,250	1.1%
	# OF CONTRACTS	4	7	-42.9%
. <u>.</u>	NEW LISTINGS	8	11	-27%
Houses	AVERAGE DOM	43	31	39%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$770,000	\$761,250	1%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

Mountain Lakes

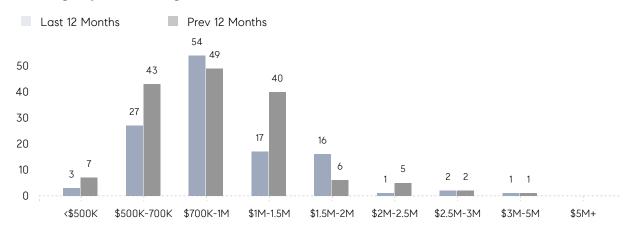
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Mountainside

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$705K \$786K \$700K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -43% -44% Decrease From Change From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	16	45	-64%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$785,667	\$761,413	3.2%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	7	15	-53%
Houses	AVERAGE DOM	16	45	-64%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$785,667	\$761,413	3%
	# OF CONTRACTS	8	14	-43%
	NEW LISTINGS	7	15	-53%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

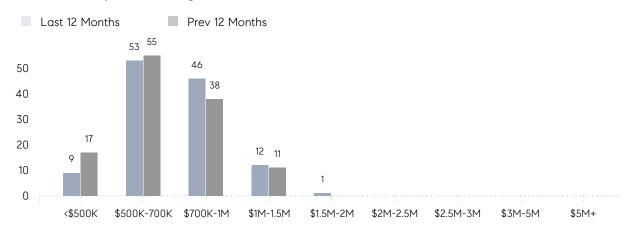
Mountainside

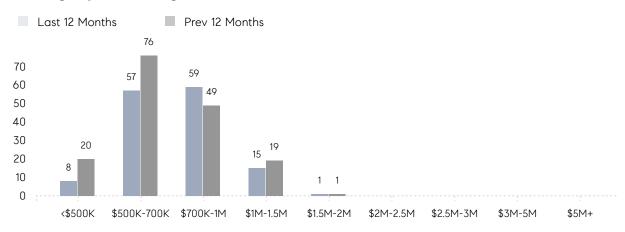
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Newark

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

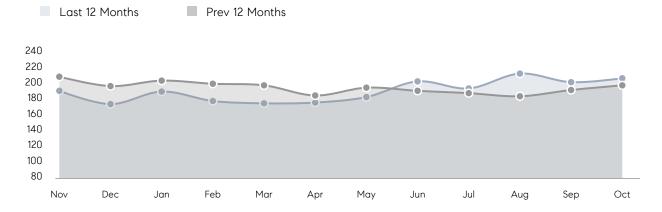
\$335K \$340K \$328K \$320K 68 57 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 12% Increase From Increase From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	54	51	6%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$327,575	\$275,842	18.8%
	# OF CONTRACTS	68	45	51.1%
	NEW LISTINGS	98	78	26%
Houses	AVERAGE DOM	51	51	0%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$349,842	\$273,871	28%
	# OF CONTRACTS	52	35	49%
	NEW LISTINGS	78	56	39%
Condo/Co-op/TH	AVERAGE DOM	60	49	22%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$283,042	\$282,250	0%
	# OF CONTRACTS	16	10	60%
	NEW LISTINGS	20	22	-9%

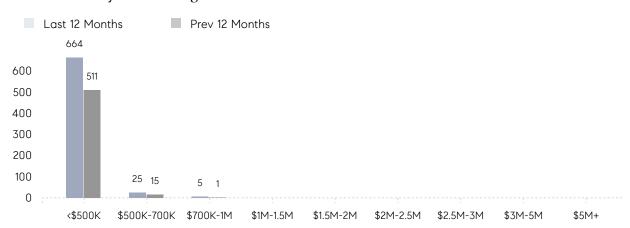
Newark

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





New Milford

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$470K \$544K \$499K \$572K 15 14 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price 25% -18% Decrease From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

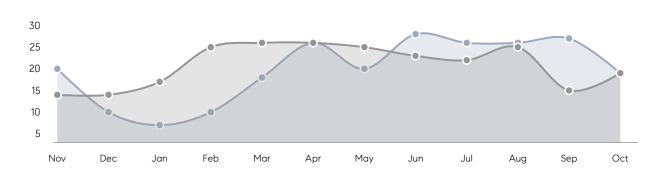
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$571,857	\$497,141	15.0%
	# OF CONTRACTS	15	12	25.0%
	NEW LISTINGS	7	15	-53%
Houses	AVERAGE DOM	36	28	29%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$571,857	\$504,088	13%
	# OF CONTRACTS	14	11	27%
	NEW LISTINGS	6	13	-54%
Condo/Co-op/TH	AVERAGE DOM	-	12	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$386,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

New Milford

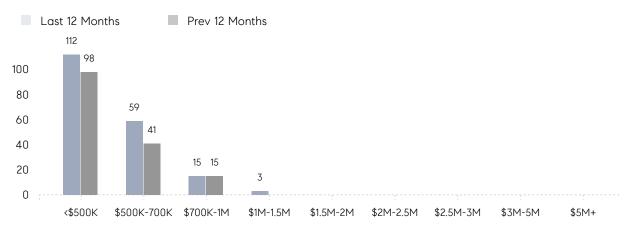
OCTOBER 2021

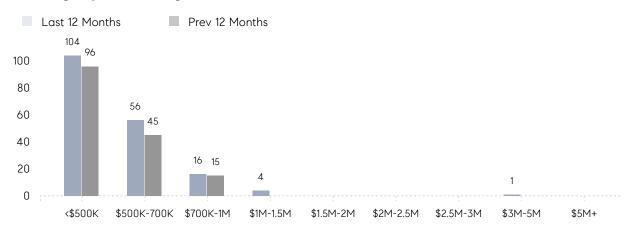
Monthly Inventory





Contracts By Price Range





New Providence

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$660K

Median

Price

11 \$760K \$740K 15 \$693K

Total Average Price Price Price Price Properties Price

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	33	20	65%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$692,867	\$661,910	4.7%
	# OF CONTRACTS	11	18	-38.9%
	NEW LISTINGS	19	37	-49%
Houses	AVERAGE DOM	30	20	50%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$712,923	\$681,456	5%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	16	28	-43%
Condo/Co-op/TH	AVERAGE DOM	51	19	168%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$562,500	\$486,000	16%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	3	9	-67%

New Providence

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





North Arlington

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$415K \$445K \$439K 11 \$406K Median Total Total Average Median **Properties** Price Price **Properties** Price Price -43% 0% Change From Decrease From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		000 2021	OCT EDEO	70 Change
Overall	AVERAGE DOM	28	49	-43%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$414,545	\$408,455	1.5%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	11	16	-31%
Houses	AVERAGE DOM	28	49	-43%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$414,545	\$408,455	1%
	# OF CONTRACTS	8	14	-43%
	NEW LISTINGS	9	16	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	0	0%

Oct 2021

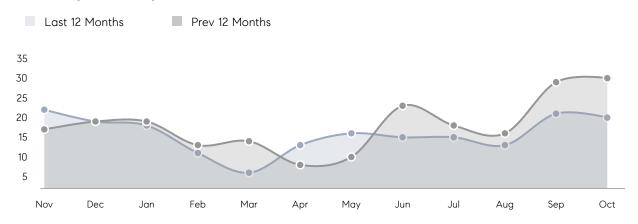
Oct 2020

% Change

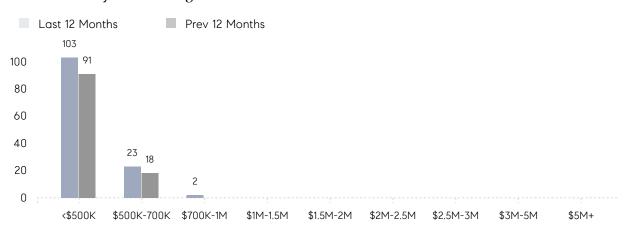
North Arlington

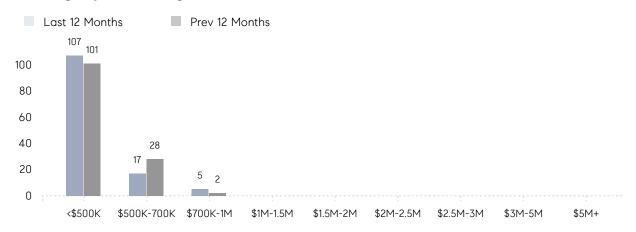
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





North Bergen

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$458K \$380K 35 \$420K 27 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price Increase From Increase From Decrease From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	44	43	2%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$456,982	\$393,077	16.3%
	# OF CONTRACTS	35	34	2.9%
	NEW LISTINGS	44	53	-17%
Houses	AVERAGE DOM	30	42	-29%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$561,710	\$436,556	29%
	# OF CONTRACTS	10	14	-29%
	NEW LISTINGS	11	19	-42%
Condo/Co-op/TH	AVERAGE DOM	59	44	34%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$371,295	\$370,059	0%
	# OF CONTRACTS	25	20	25%
	NEW LISTINGS	33	34	-3%

Oct 2021

Oct 2020

% Change

North Bergen

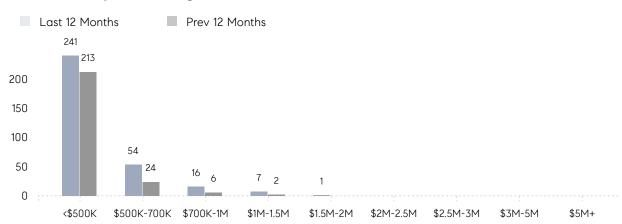
OCTOBER 2021

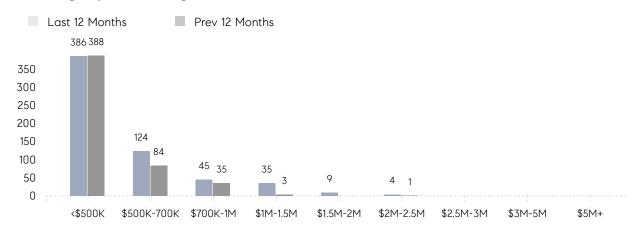
Monthly Inventory





Contracts By Price Range





North Caldwell

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$951K \$870K \$506K \$449K 6 Median Total Total Average Average **Properties** Price Price **Properties** Price Price -14% Decrease From Decrease From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

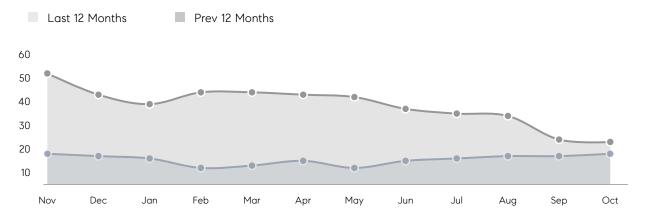
% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	65	60	8%
	% OF ASKING PRICE	106%	99%	
	AVERAGE SOLD PRICE	\$506,000	\$718,056	-29.5%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	10	14	-29%
Houses	AVERAGE DOM	29	60	-52%
	% OF ASKING PRICE	109%	99%	
	AVERAGE SOLD PRICE	\$534,500	\$718,056	-26%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	9	14	-36%
Condo/Co-op/TH	AVERAGE DOM	139	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$449,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

North Caldwell

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Northvale

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$572K \$553K \$549K 4 \$581K Total Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Decrease From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

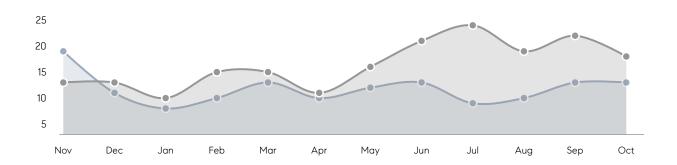
		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	27	89	-70%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$552,800	\$576,700	-4.1%
	# OF CONTRACTS	4	15	-73.3%
	NEW LISTINGS	4	11	-64%
Houses	AVERAGE DOM	28	88	-68%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$549,750	\$587,773	-6%
	# OF CONTRACTS	4	12	-67%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	22	98	-78%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$565,000	\$454,900	24%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	6	0%

Northvale

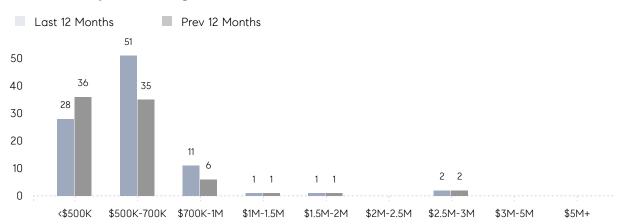
OCTOBER 2021

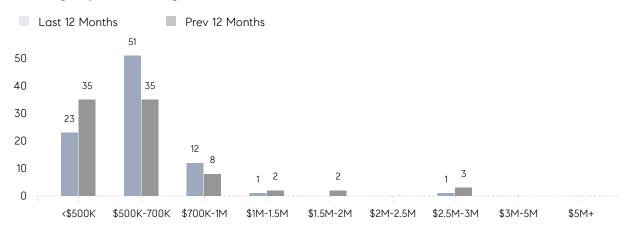
Monthly Inventory





Contracts By Price Range





Norwood

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2021

Oct 2020

Oct 2020

Oct 2020

% Change

\$885K \$849K \$840K \$853K 9 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price -53% -43% Increase From Increase From Decrease From Increase From Decrease From Increase From

Property Statistics

Oct 2020

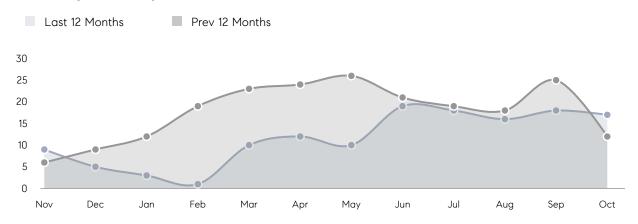
Oct 2020

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	51	64	-20%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$840,000	\$588,571	42.7%
	# OF CONTRACTS	9	19	-52.6%
	NEW LISTINGS	9	8	13%
Houses	AVERAGE DOM	51	64	-20%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$840,000	\$588,571	43%
	# OF CONTRACTS	8	17	-53%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	0	0%

Norwood

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Oakland

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$506K \$500K \$588K 29 19 \$576K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -24% Change From Increase From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

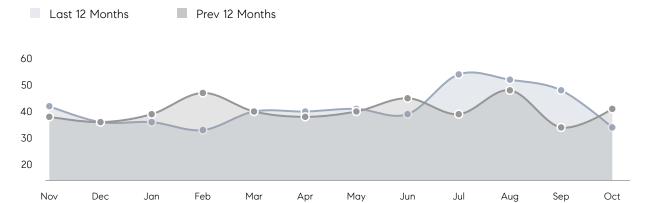
% Change

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	35	36	-3%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$588,205	\$550,236	6.9%
	# OF CONTRACTS	29	22	31.8%
	NEW LISTINGS	21	31	-32%
Houses	AVERAGE DOM	36	34	6%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$599,772	\$550,870	9%
	# OF CONTRACTS	26	20	30%
	NEW LISTINGS	18	29	-38%
Condo/Co-op/TH	AVERAGE DOM	19	72	-74%
	% OF ASKING PRICE	105%	97%	
	AVERAGE SOLD PRICE	\$380,000	\$535,000	-29%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	2	50%

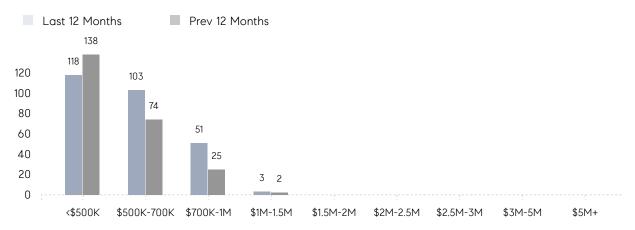
Oakland

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Old Tappan

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.2M 12 \$1.1M \$909K \$985K Median Total Average Total Average Median **Properties** Price **Properties** Price Price Price -53% -14% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OC1 2020	% Change
Overall	AVERAGE DOM	31	44	-30%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$1,212,214	\$1,044,660	16.0%
	# OF CONTRACTS	12	14	-14.3%
	NEW LISTINGS	15	9	67%
Houses	AVERAGE DOM	31	36	-14%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$1,212,214	\$1,088,207	11%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	10	8	25%
Condo/Co-op/TH	AVERAGE DOM	-	154	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$435,000	-
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	5	1	400%

Oct 2021

Oct 2020

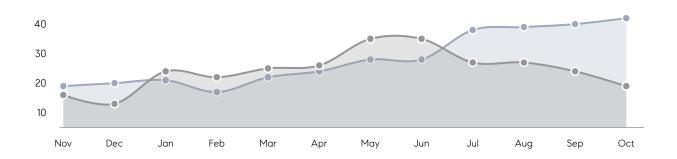
% Change

Old Tappan

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





Oradell

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$685K \$656K \$635K \$712K 12 11 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	000 2020	70 Change
Overall	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$712,455	\$577,083	23.5%
	# OF CONTRACTS	12	13	-7.7%
	NEW LISTINGS	8	18	-56%
Houses	AVERAGE DOM	26	31	-16%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$712,455	\$610,909	17%
	# OF CONTRACTS	12	13	-8%
	NEW LISTINGS	8	18	-56%
Condo/Co-op/TH	AVERAGE DOM	-	61	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$205,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Oct 2021

Oct 2020

% Change

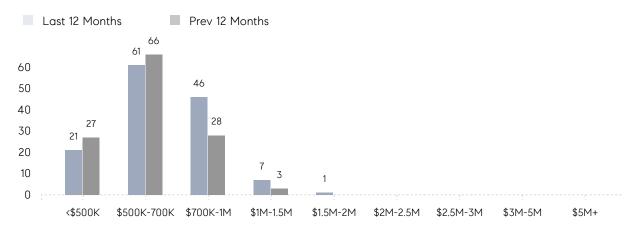
Oradell

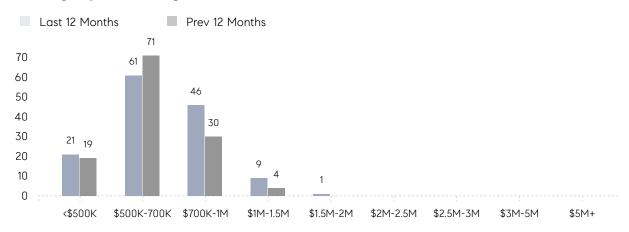
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Orange

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

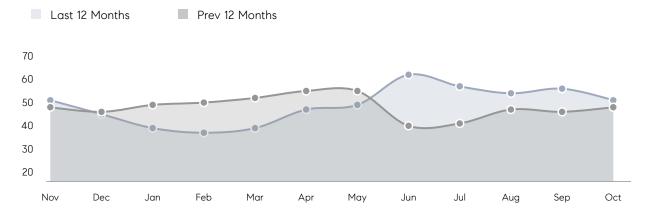
\$298K \$390K \$379K \$300K 21 11 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price Increase From Increase From Increase From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	65	81	-20%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$297,970	\$330,750	-9.9%
	# OF CONTRACTS	21	15	40.0%
	NEW LISTINGS	26	24	8%
Houses	AVERAGE DOM	59	65	-9%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$326,686	\$369,889	-12%
	# OF CONTRACTS	16	14	14%
	NEW LISTINGS	21	21	0%
Condo/Co-op/TH	AVERAGE DOM	91	130	-30%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$168,750	\$213,333	-21%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	5	3	67%

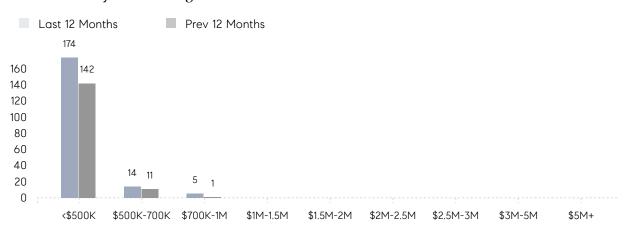
Orange

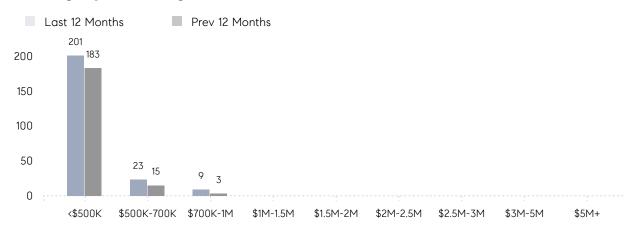
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Palisades Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$725K \$820K 17 \$829K 21 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price 21% -9% Increase From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	000 2020	70 Change	
Overall	AVERAGE DOM	79	65	22%	
	% OF ASKING PRICE	97%	94%		
	AVERAGE SOLD PRICE	\$724,571	\$668,000	8.5%	
	# OF CONTRACTS	17	14	21.4%	
	NEW LISTINGS	14	16	-12%	
Houses	AVERAGE DOM	23	0	-	
	% OF ASKING PRICE	100%	99%		
	AVERAGE SOLD PRICE	\$727,500	\$550,000	32%	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	3	1	200%	
Condo/Co-op/TH	AVERAGE DOM	85	68	25%	
	% OF ASKING PRICE	97%	94%		
	AVERAGE SOLD PRICE	\$724,263	\$673,364	8%	
	# OF CONTRACTS	16	14	14%	
	NEW LISTINGS	11	15	-27%	

Oct 2021

Oct 2020

% Change

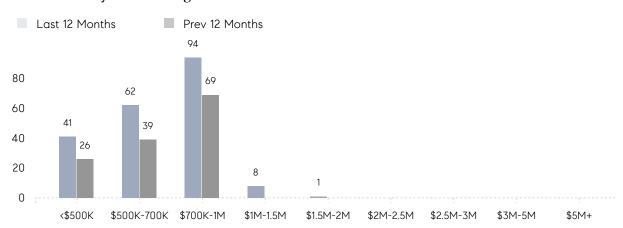
Palisades Park

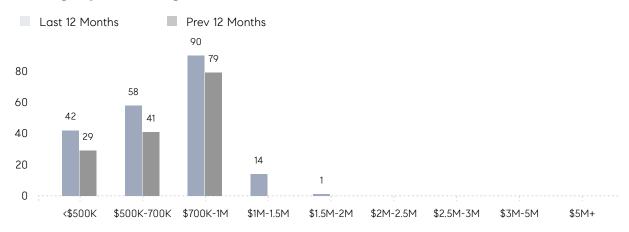
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Paramus

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$818K \$798K \$798K 26 18 \$774K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -41% Change From Increase From Decrease From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	67	50	34%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$817,917	\$814,236	0.5%
	# OF CONTRACTS	26	44	-40.9%
	NEW LISTINGS	21	38	-45%
Houses	AVERAGE DOM	67	40	68%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$848,382	\$834,788	2%
	# OF CONTRACTS	23	40	-42%
	NEW LISTINGS	20	37	-46%
Condo/Co-op/TH	AVERAGE DOM	62	154	-60%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$300,000	\$588,167	-49%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	1	1	0%

Oct 2021

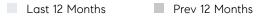
Oct 2020

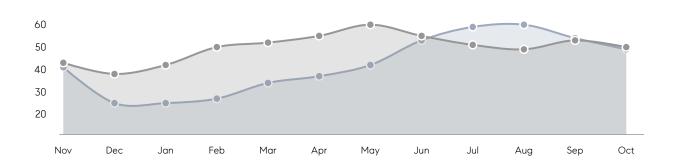
% Change

Paramus

OCTOBER 2021

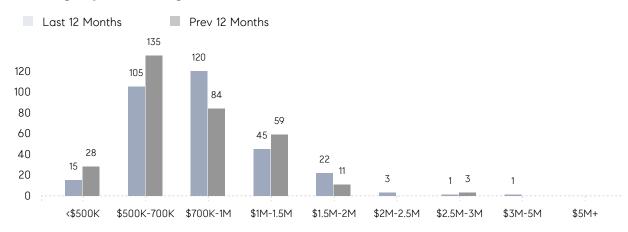
Monthly Inventory





Contracts By Price Range





Park Ridge

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$720K \$684K \$605K \$530K 15 13 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price 0% -13% 0% Change From Increase From Change From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	30	47	-36%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$605,322	\$695,308	-12.9%
	# OF CONTRACTS	15	15	0.0%
	NEW LISTINGS	14	21	-33%
Houses	AVERAGE DOM	30	33	-9%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$665,667	\$668,091	0%
	# OF CONTRACTS	14	10	40%
	NEW LISTINGS	12	15	-20%
Condo/Co-op/TH	AVERAGE DOM	29	124	-77%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$469,547	\$845,000	-44%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	2	6	-67%

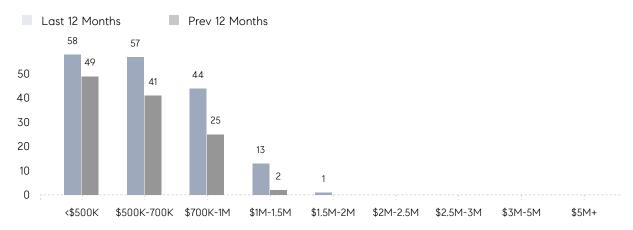
Park Ridge

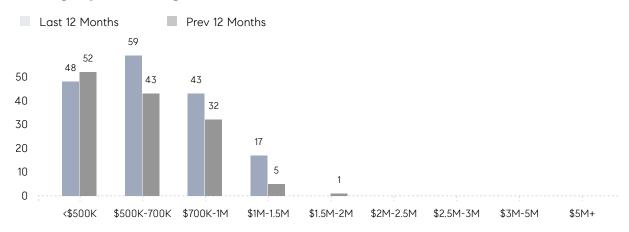
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Parsippany

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2021

Oct 2020

Oct 2020

Oct 2020

% Change

\$430K \$429K \$494K \$490K 62 Total Median Median Average Total Average Price **Properties** Price Price **Properties** Price Increase From Increase From Decrease From Decrease From Increase From Increase From

Property Statistics

Oct 2020

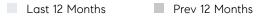
Oct 2020

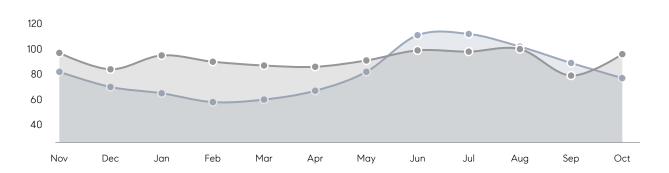
		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	30	30	0%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$493,756	\$434,197	13.7%
	# OF CONTRACTS	62	44	40.9%
	NEW LISTINGS	64	82	-22%
Houses	AVERAGE DOM	30	29	3%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$534,358	\$489,207	9%
	# OF CONTRACTS	46	37	24%
	NEW LISTINGS	48	59	-19%
Condo/Co-op/TH	AVERAGE DOM	29	35	-17%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$339,467	\$264,583	28%
	# OF CONTRACTS	16	7	129%
	NEW LISTINGS	16	23	-30%

Parsippany

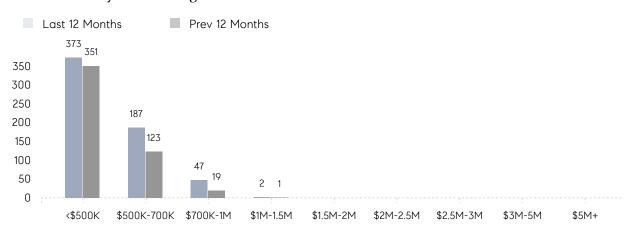
OCTOBER 2021

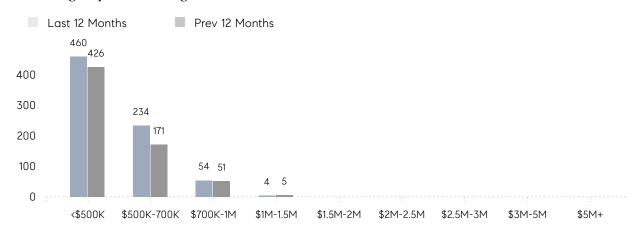
Monthly Inventory





Contracts By Price Range





Ramsey

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$461K \$425K \$615K 24 \$642K 23 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -32% -11% Decrease From Decrease From Decrease From Decrease From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	29	34	-15%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$460,804	\$580,806	-20.7%
	# OF CONTRACTS	24	27	-11.1%
	NEW LISTINGS	13	20	-35%
Houses	AVERAGE DOM	38	20	90%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$581,778	\$675,043	-14%
	# OF CONTRACTS	12	13	-8%
	NEW LISTINGS	9	13	-31%
Condo/Co-op/TH	AVERAGE DOM	23	56	-59%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$383,036	\$428,577	-11%
	# OF CONTRACTS	12	14	-14%
	NEW LISTINGS	4	7	-43%

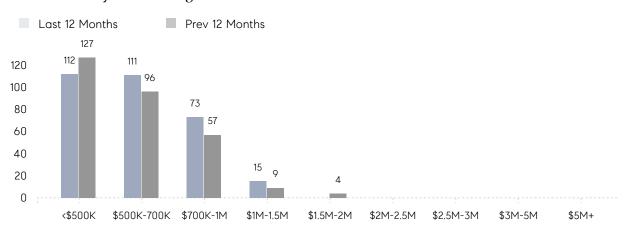
Ramsey

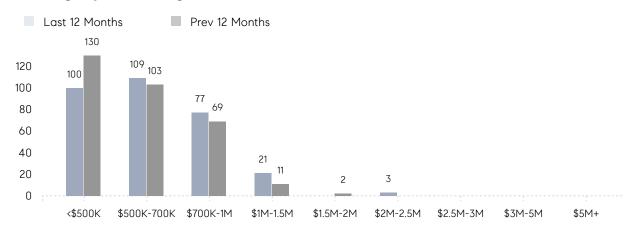
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Randolph

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$575K \$593K 34 \$593K 26 \$533K Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Increase From Change From Change From Increase From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	25	40	-37%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$592,746	\$602,259	-1.6%
	# OF CONTRACTS	34	33	3.0%
	NEW LISTINGS	27	48	-44%
Houses	AVERAGE DOM	27	43	-37%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$620,382	\$629,543	-1%
	# OF CONTRACTS	32	27	19%
	NEW LISTINGS	23	43	-47%
Condo/Co-op/TH	AVERAGE DOM	18	28	-36%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$440,750	\$445,375	-1%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	4	5	-20%

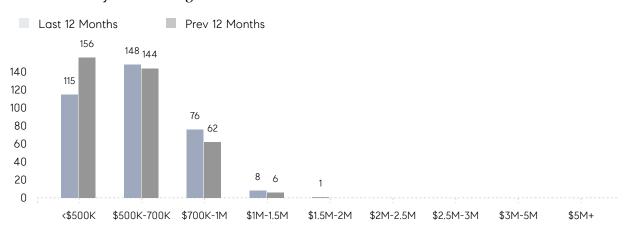
Randolph

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Ridgefield

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$685K 8 \$649K 5 \$635K \$570K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price 0% 0% Change From Change From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

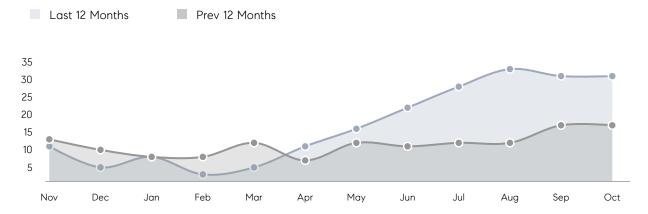
% Change

		OCT ZUZI	OCI 2020	% Change
Overall	AVERAGE DOM	58	29	100%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$635,086	\$478,000	32.9%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	8	8	0%
Houses	AVERAGE DOM	58	29	100%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$635,086	\$478,000	33%
	# OF CONTRACTS	8	5	60%
	NEW LISTINGS	8	7	14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	1	0%

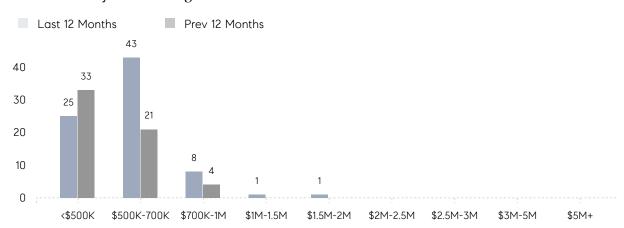
Ridgefield

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Ridgefield Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$381K \$422K \$445K \$422K Median Total Average Total Average **Properties** Price Price **Properties** Price Price -20% Increase From Decrease From Increase From Increase From Increase From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

0-+ 2021

0-+ 2020

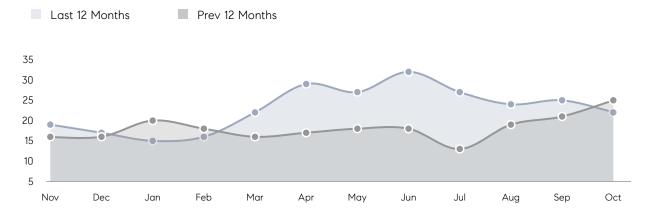
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		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	91	27	237%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$380,600	\$382,938	-0.6%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	3	14	-79%
Houses	AVERAGE DOM	84	26	223%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$437,000	\$438,917	0%
	# OF CONTRACTS	7	9	-22%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	120	28	329%
	% OF ASKING PRICE	94%	96%	
	AVERAGE SOLD PRICE	\$155,000	\$215,000	-28%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	6	-83%

Ridgefield Park

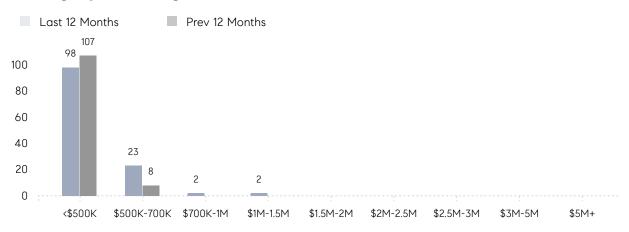
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Ridgewood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$794K \$844K \$1.3M \$1.2M 14 19 Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -30% -13% Increase From Decrease From Decrease From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT ZUZT	OCT 2020	% Change
Overall	AVERAGE DOM	25	41	-39%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,252,801	\$934,223	34.1%
	# OF CONTRACTS	14	32	-56.2%
	NEW LISTINGS	13	30	-57%
Houses	AVERAGE DOM	25	41	-39%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,252,801	\$934,223	34%
	# OF CONTRACTS	11	30	-63%
	NEW LISTINGS	12	28	-57%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	1	2	-50%

Oct 2021

Oct 2020

% Change

Ridgewood

OCTOBER 2021

Monthly Inventory





Contracts By Price Range





River Edge

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$733K \$712K 14 \$717K \$625K 6 Median Total Total Average Median Average **Properties** Price Price **Properties** Price Price -30% -73% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	11	41	-73%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$733,333	\$617,268	18.8%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	9	25	-64%
Houses	AVERAGE DOM	11	44	-75%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$733,333	\$631,445	16%
	# OF CONTRACTS	14	19	-26%
	NEW LISTINGS	9	23	-61%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$475,500	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

Oct 2021

Oct 2020

% Change

River Edge

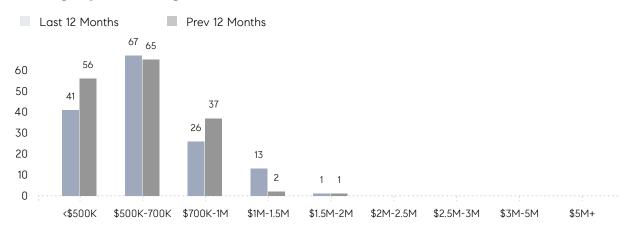
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





River Vale

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$594K \$836K \$800K 16 \$695K 11 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price Decrease From Increase From Increase From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	21	44	-52%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$835,536	\$642,359	30.1%
	# OF CONTRACTS	16	7	128.6%
	NEW LISTINGS	12	14	-14%
Houses	AVERAGE DOM	21	48	-56%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$844,890	\$666,153	27%
	# OF CONTRACTS	13	5	160%
	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	20	19	5%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$742,000	\$491,667	51%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	2	2	0%

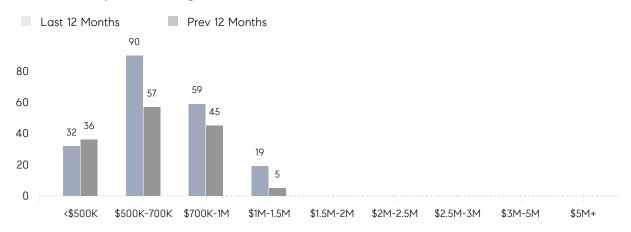
River Vale

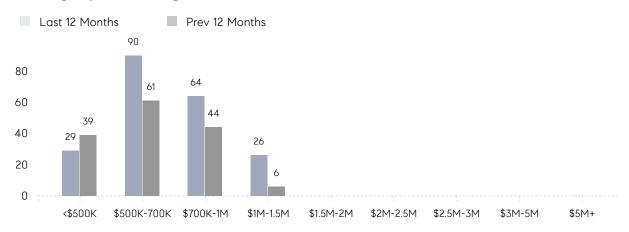
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Rochelle Park

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$435K \$438K \$529K Median Total Total Average Average Price **Properties** Price Price **Properties** Price -36% Increase From Decrease From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	21	48	-56%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$438,333	\$392,179	11.8%
	# OF CONTRACTS	7	11	-36.4%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	21	16	31%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$438,333	\$413,484	6%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	96	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$360,222	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

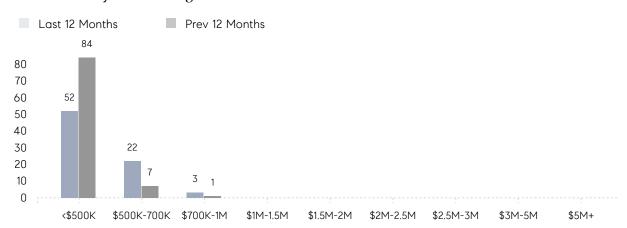
Rochelle Park

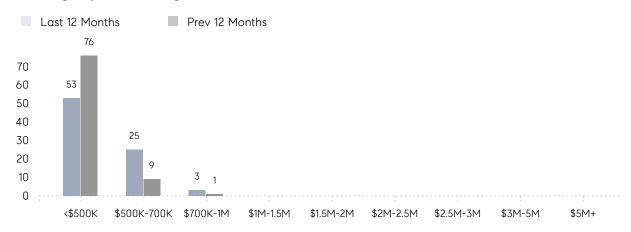
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Rockaway

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

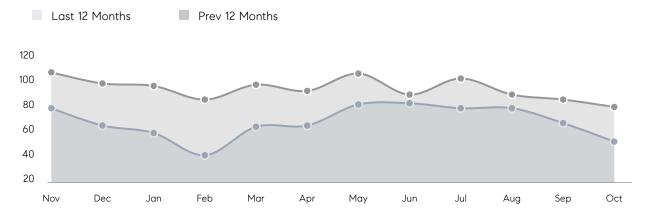
\$439K \$400K \$402K \$405K 45 49 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price Decrease From Change From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	27	53	-49%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$401,769	\$423,117	-5.0%
	# OF CONTRACTS	45	48	-6.2%
	NEW LISTINGS	42	60	-30%
Houses	AVERAGE DOM	27	52	-48%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$429,521	\$473,713	-9%
	# OF CONTRACTS	37	33	12%
	NEW LISTINGS	34	44	-23%
Condo/Co-op/TH	AVERAGE DOM	26	57	-54%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$305,900	\$328,250	-7%
	# OF CONTRACTS	8	15	-47%
	NEW LISTINGS	8	16	-50%

Rockaway

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Roseland

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$652K \$557K \$640K \$560K 6 9 Median Median Total Total Average Average Price **Properties** Price Price **Properties** Price -14% 0% Change From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

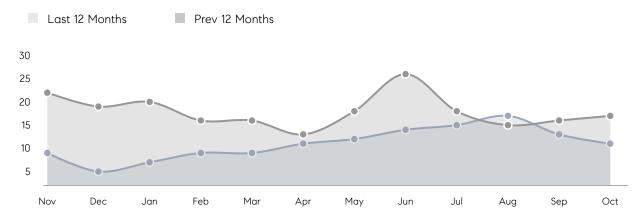
% Change

		OCT LOLI	000 2020	70 Change
Overall	AVERAGE DOM	39	38	3%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$640,222	\$604,222	6.0%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	6	12	-50%
Houses	AVERAGE DOM	45	33	36%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$661,000	\$629,375	5%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	3	10	-70%
Condo/Co-op/TH	AVERAGE DOM	18	80	-77%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$567,500	\$403,000	41%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	2	50%

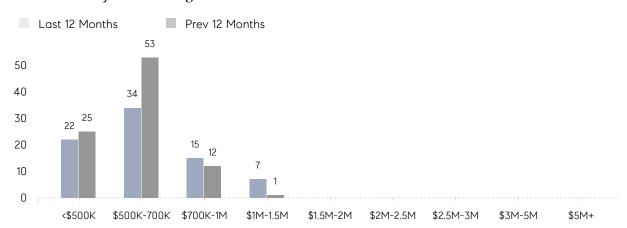
Roseland

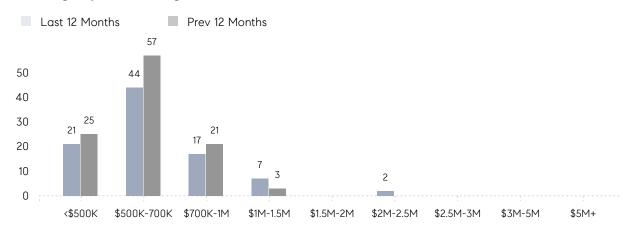
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Rutherford

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

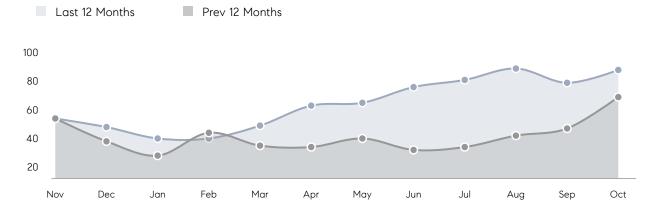
\$512K \$502K \$415K 16 \$484K 28 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -11% -18% Decrease From Decrease From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	39	42	-7%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$501,557	\$480,721	4.3%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	27	45	-40%
Houses	AVERAGE DOM	29	44	-34%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$588,870	\$552,389	7%
	# OF CONTRACTS	11	15	-27%
	NEW LISTINGS	22	33	-33%
Condo/Co-op/TH	AVERAGE DOM	64	35	83%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$283,275	\$204,286	39%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	5	12	-58%

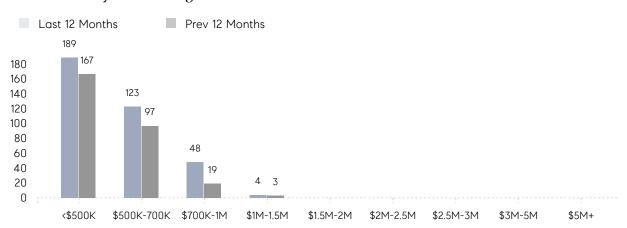
Rutherford

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Saddle Brook

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

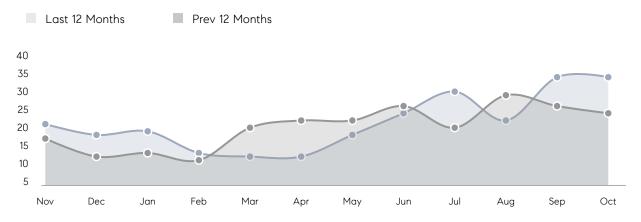
\$479K \$495K \$518K 12 11 \$485K Median Total Average Total Average Price **Properties** Price Price **Properties** Price -31% Increase From Increase From Decrease From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$518,491	\$469,375	10.5%
	# OF CONTRACTS	12	19	-36.8%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	28	41	-32%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$518,491	\$491,000	6%
	# OF CONTRACTS	12	16	-25%
	NEW LISTINGS	12	15	-20%
Condo/Co-op/TH	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$404,500	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	2	0%

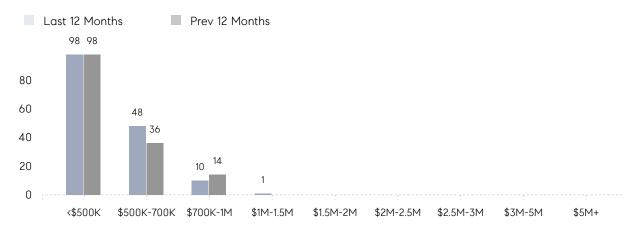
Saddle Brook

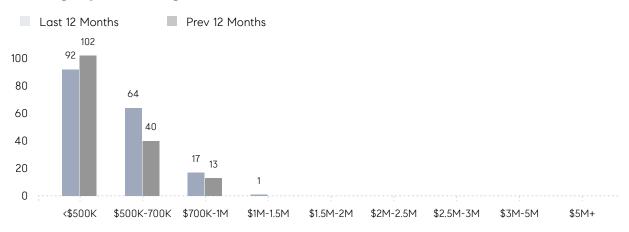
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Saddle River

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

4

\$2.1M

\$1.9M

5

\$1.6M

\$1.3M

Total **Properties** Average Price

Median Price

Total **Properties**

Average Price

Price

-69%

Decrease From

Oct 2020

Decrease From Oct 2020

Increase From Oct 2020

Increase From Oct 2020

Decrease From Oct 2020

Decrease From Oct 2020

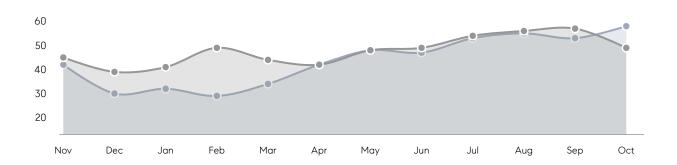
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	106	143	-26%
	% OF ASKING PRICE	91%	90%	
	AVERAGE SOLD PRICE	\$1,578,400	\$1,933,050	-18.3%
	# OF CONTRACTS	4	13	-69.2%
	NEW LISTINGS	10	10	0%
Houses	AVERAGE DOM	128	143	-10%
	% OF ASKING PRICE	88%	90%	
	AVERAGE SOLD PRICE	\$1,798,250	\$1,933,050	-7%
	# OF CONTRACTS	4	12	-67%
	NEW LISTINGS	10	10	0%
Condo/Co-op/TH	AVERAGE DOM	18	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$699,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

Saddle River

OCTOBER 2021

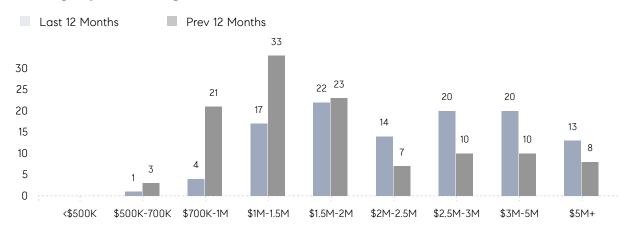
Monthly Inventory





Contracts By Price Range





Scotch Plains

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Decrease From

Oct 2020

% Change

\$623K \$642K \$593K 29 \$599K 28 Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price -18%

Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

	000 2021	001 2020	o G.rarigo
VERAGE DOM	26	45	-42%
OF ASKING PRICE	103%	100%	
VERAGE SOLD PRICE	\$641,609	\$704,326	-8.9%
OF CONTRACTS	29	35	-17.1%
EW LISTINGS	31	56	-45%
VERAGE DOM	27	41	-34%
OF ASKING PRICE	103%	100%	
VERAGE SOLD PRICE	\$704,741	\$730,969	-4%
OF CONTRACTS	25	30	-17%
EW LISTINGS	21	52	-60%
VERAGE DOM	23	71	-68%
OF ASKING PRICE	102%	99%	
VERAGE SOLD PRICE	\$351,200	\$549,800	-36%
OF CONTRACTS	4	5	-20%
	10	4	150%
,	OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE OF CONTRACTS EW LISTINGS VERAGE DOM OF ASKING PRICE VERAGE SOLD PRICE	OF ASKING PRICE 103% VERAGE SOLD PRICE \$641,609 OF CONTRACTS 29 EW LISTINGS 31 VERAGE DOM 27 OF ASKING PRICE 103% VERAGE SOLD PRICE \$704,741 OF CONTRACTS 25 EW LISTINGS 21 VERAGE DOM 23 OF ASKING PRICE 102% VERAGE SOLD PRICE \$351,200 OF CONTRACTS 4	OF ASKING PRICE 103% 100% VERAGE SOLD PRICE \$641,609 \$704,326 OF CONTRACTS 29 35 EW LISTINGS 31 56 VERAGE DOM 27 41 OF ASKING PRICE 103% 100% VERAGE SOLD PRICE \$704,741 \$730,969 OF CONTRACTS 25 30 EW LISTINGS 21 52 VERAGE DOM 23 71 OF ASKING PRICE 102% 99% VERAGE SOLD PRICE \$351,200 \$549,800 OF CONTRACTS 4 5

Oct 2021

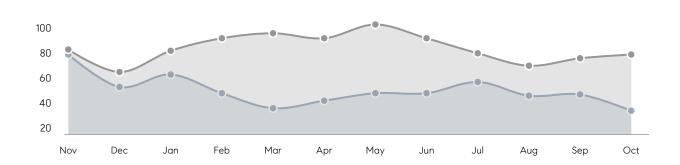
Oct 2020

Scotch Plains

OCTOBER 2021

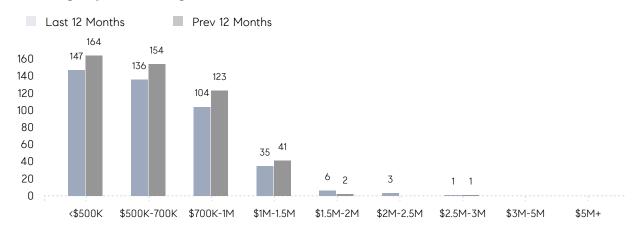
Monthly Inventory





Contracts By Price Range





Secaucus

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

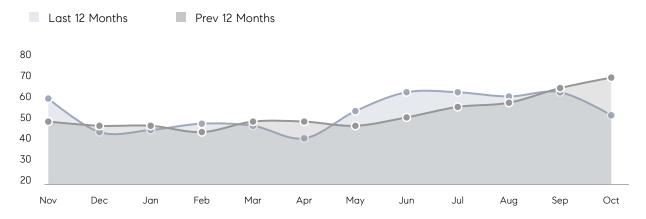
\$419K \$469K \$399K \$380K 21 16 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 40% Change From Decrease From Decrease From Decrease From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	58	36	61%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$419,400	\$497,968	-15.8%
	# OF CONTRACTS	21	15	40.0%
	NEW LISTINGS	24	28	-14%
Houses	AVERAGE DOM	28	27	4%
	% OF ASKING PRICE	103%	87%	
	AVERAGE SOLD PRICE	\$505,000	\$495,000	2%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	8	8	0%
Condo/Co-op/TH	AVERAGE DOM	65	39	67%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$406,231	\$499,081	-19%
	# OF CONTRACTS	16	12	33%
	NEW LISTINGS	16	20	-20%

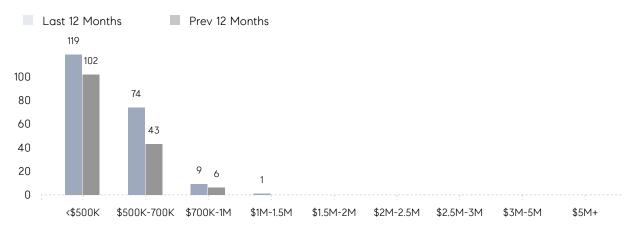
Secaucus

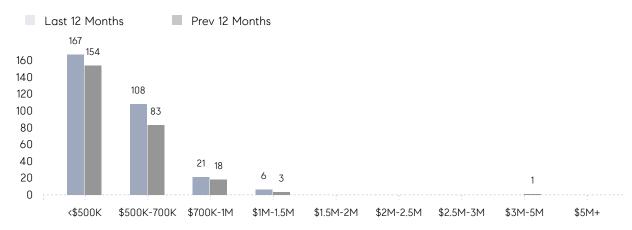
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Short Hills

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

19

\$1.9M

\$1.8M

15

\$1.6M

\$1.7M

Total **Properties** Average Price

Median Price

Total **Properties** Average Price

Median Price

-41%

-44%

Decrease From Oct 2020

Increase From Oct 2020

Increase From Oct 2020

Decrease From Increase From Oct 2020 Oct 2020

Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,600,100	\$1,525,138	4.9%
	# OF CONTRACTS	19	32	-40.6%
	NEW LISTINGS	10	37	-73%
Houses	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,600,100	\$1,525,138	5%
	# OF CONTRACTS	19	32	-41%
	NEW LISTINGS	10	37	-73%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Short Hills

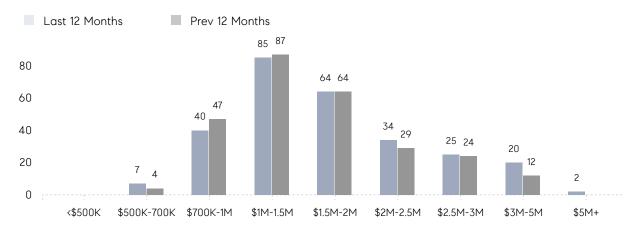
OCTOBER 2021

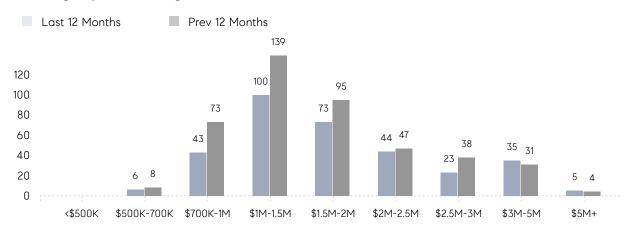
Monthly Inventory





Contracts By Price Range





South Orange

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$807K \$714K \$630K 24 \$759K 21 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price -45% -35%

Decrease From Oct 2020 Oct 2020 Oct 2020

Decrease From Change From Oct 2020 Oct 2020

Decrease From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	28	35	-20%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$713,738	\$711,178	0.4%
	# OF CONTRACTS	24	37	-35.1%
	NEW LISTINGS	26	45	-42%
Houses	AVERAGE DOM	23	35	-34%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$745,632	\$763,992	-2%
	# OF CONTRACTS	20	33	-39%
	NEW LISTINGS	24	35	-31%
Condo/Co-op/TH	AVERAGE DOM	70	39	79%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$410,750	\$362,600	13%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	2	10	-80%

South Orange

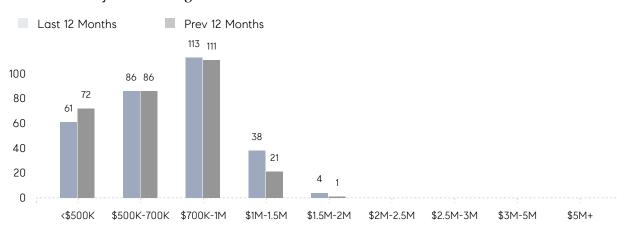
OCTOBER 2021

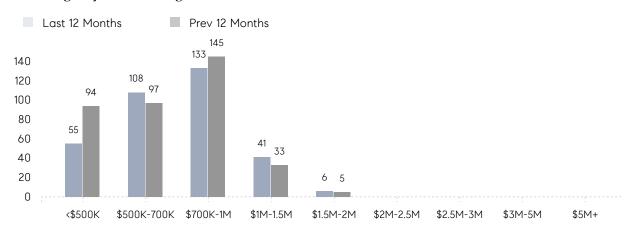
Monthly Inventory





Contracts By Price Range





Springfield

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$537K \$567K 12 \$514K \$600K Median Median Total Total Average Average **Properties** Price Price **Properties** Price Price -43% -62% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	34	23	48%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$567,111	\$487,708	16.3%
	# OF CONTRACTS	12	21	-42.9%
	NEW LISTINGS	21	30	-30%
Houses	AVERAGE DOM	23	17	35%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$707,333	\$532,499	33%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	56	48	17%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$286,667	\$317,500	-10%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	4	9	-56%

Oct 2021

Oct 2020

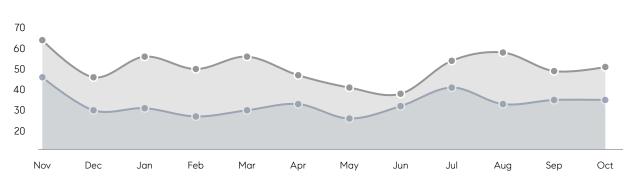
% Change

Springfield

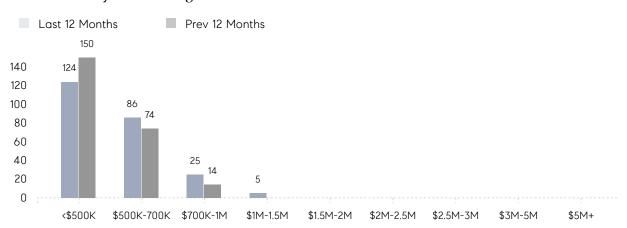
OCTOBER 2021

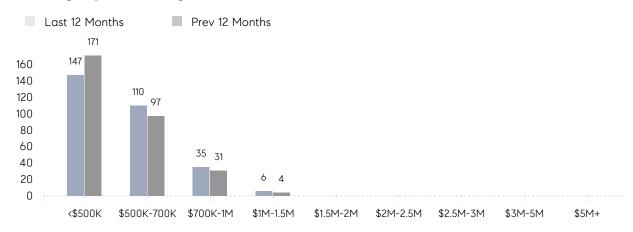
Monthly Inventory





Contracts By Price Range





Summit

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

28

\$1.3M

\$1.1M

30

\$1.0M

\$933K

Total **Properties** Average Price

Median Price

Total **Properties**

Average Price

Median Price

-30%

-12% Decrease From

Decrease From Decrease From Oct 2020

Oct 2020

Increase From Oct 2020 Oct 2020 Decrease From Oct 2020

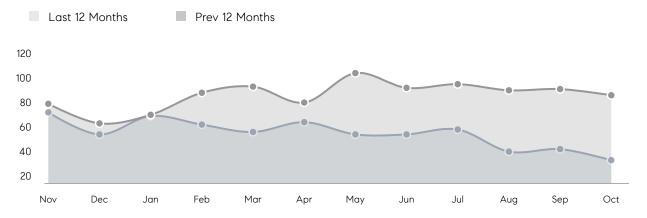
Increase From Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	38	34	12%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,018,628	\$1,308,281	-22.1%
	# OF CONTRACTS	28	40	-30.0%
	NEW LISTINGS	24	48	-50%
Houses	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,078,070	\$1,427,668	-24%
	# OF CONTRACTS	23	30	-23%
	NEW LISTINGS	19	44	-57%
Condo/Co-op/TH	AVERAGE DOM	39	56	-30%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$632,250	\$412,875	53%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	5	4	25%

Summit

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Teaneck

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$494K \$490K \$541K \$518K 45 38 Total Median Total Median Average Average Price **Properties** Price Price **Properties** Price 0% -19% Change From Increase From Decrease From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	28	46	-39%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$541,203	\$477,393	13.4%
	# OF CONTRACTS	45	45	0.0%
	NEW LISTINGS	43	50	-14%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$556,877	\$505,337	10%
	# OF CONTRACTS	37	40	-7%
	NEW LISTINGS	40	35	14%
Condo/Co-op/TH	AVERAGE DOM	23	17	35%
	% OF ASKING PRICE	103%	96%	
	AVERAGE SOLD PRICE	\$358,333	\$177,000	102%
	# OF CONTRACTS	8	5	60%
	NEW LISTINGS	3	15	-80%

Teaneck

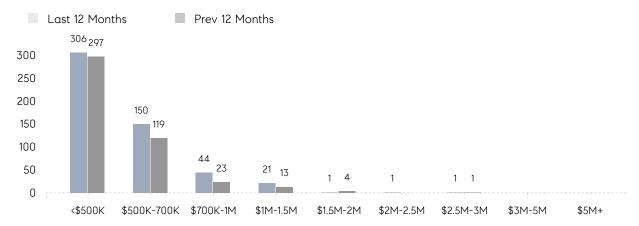
OCTOBER 2021

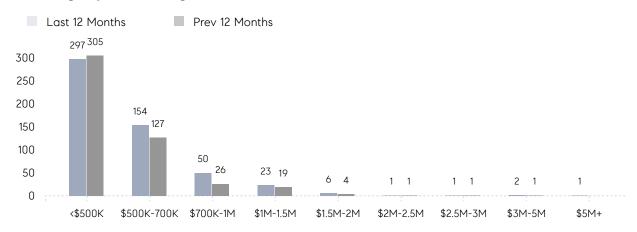
Monthly Inventory





Contracts By Price Range





Tenafly

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$1.2M 19 \$1.1M \$895K \$1.3M Median Total Average Total Average Median Price **Properties** Price Price **Properties** Price -24% -32% Decrease From Increase From Decrease From Decrease From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCCLOS	OCT LOLO	70 Change
Overall	AVERAGE DOM	54	42	29%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,180,373	\$1,146,996	2.9%
	# OF CONTRACTS	19	25	-24.0%
	NEW LISTINGS	13	29	-55%
Houses	AVERAGE DOM	55	40	38%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$1,372,718	\$1,247,471	10%
	# OF CONTRACTS	17	24	-29%
	NEW LISTINGS	10	24	-58%
Condo/Co-op/TH	AVERAGE DOM	51	49	4%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$555,250	\$619,500	-10%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	3	5	-40%

Oct 2021

Oct 2020

% Change

Tenafly

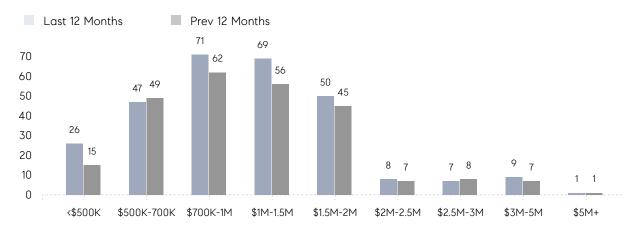
OCTOBER 2021

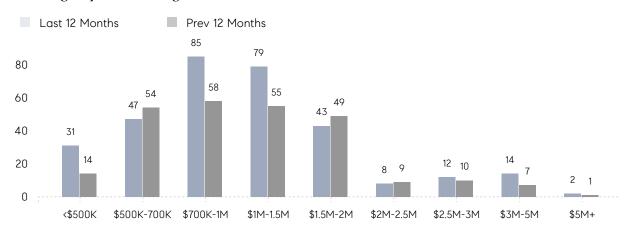
Monthly Inventory





Contracts By Price Range





Union City

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2020

Oct 2020

\$436K \$393K \$332K \$310K 40 14 Median Total Median Total Average Average **Properties** Price Price **Properties** Price Price 60% Increase From Decrease From Decrease From Increase From Increase From Decrease From

Property Statistics

Oct 2020

Oct 2020

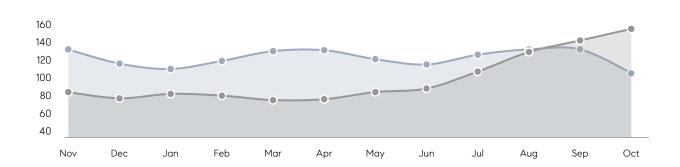
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	36	40	-10%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$332,038	\$443,845	-25.2%
	# OF CONTRACTS	40	25	60.0%
	NEW LISTINGS	35	66	-47%
Houses	AVERAGE DOM	21	36	-42%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$550,000	\$487,500	13%
	# OF CONTRACTS	7	0	0%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	37	41	-10%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$313,875	\$429,955	-27%
	# OF CONTRACTS	33	25	32%
	NEW LISTINGS	30	56	-46%

Union City

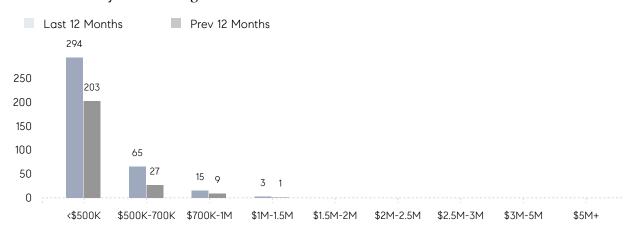
OCTOBER 2021

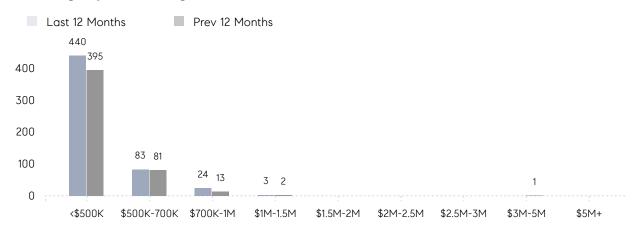
Monthly Inventory





Contracts By Price Range





Upper Saddle River

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

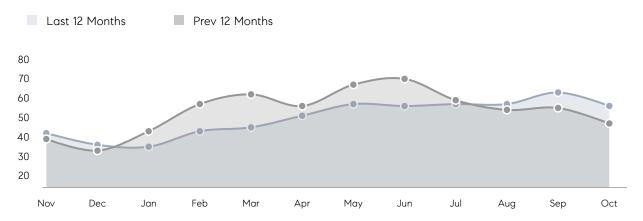
\$1.6M 31 \$1.1M \$993K 15 \$1.3M Total Median Total Average **Properties** Price **Properties** Price Price Price 29% -21% Increase From Increase From Decrease From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

	Oct 2021	Oct 2020	% Change
AVERAGE DOM	27	44	-39%
% OF ASKING PRICE	99%	98%	
AVERAGE SOLD PRICE	\$1,569,615	\$1,226,580	28.0%
# OF CONTRACTS	31	24	29.2%
NEW LISTINGS	20	17	18%
AVERAGE DOM	31	44	-30%
% OF ASKING PRICE	99%	98%	
AVERAGE SOLD PRICE	\$1,650,864	\$1,226,580	35%
# OF CONTRACTS	20	24	-17%
NEW LISTINGS	11	16	-31%
AVERAGE DOM	7	-	-
% OF ASKING PRICE	100%	-	
AVERAGE SOLD PRICE	\$1,041,498	-	-
# OF CONTRACTS	11	0	0%
NEW LISTINGS	9	1	800%
	% OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS NEW LISTINGS AVERAGE DOM % OF ASKING PRICE AVERAGE DOM % OF ASKING PRICE AVERAGE SOLD PRICE # OF CONTRACTS	AVERAGE DOM 27 % OF ASKING PRICE 99% AVERAGE SOLD PRICE \$1,569,615 # OF CONTRACTS 31 NEW LISTINGS 20 AVERAGE DOM 31 % OF ASKING PRICE 99% AVERAGE SOLD PRICE \$1,650,864 # OF CONTRACTS 20 NEW LISTINGS 11 AVERAGE DOM 7 % OF ASKING PRICE 100% AVERAGE SOLD PRICE \$1,041,498 # OF CONTRACTS 11	AVERAGE DOM 27 44 % OF ASKING PRICE 99% 98% AVERAGE SOLD PRICE \$1,569,615 \$1,226,580 # OF CONTRACTS 31 24 NEW LISTINGS 20 17 AVERAGE DOM 31 44 % OF ASKING PRICE 99% 98% AVERAGE SOLD PRICE \$1,650,864 \$1,226,580 # OF CONTRACTS 20 24 NEW LISTINGS 11 16 AVERAGE DOM 7 - % OF ASKING PRICE 100% - AVERAGE SOLD PRICE \$1,041,498 - # OF CONTRACTS 11 0

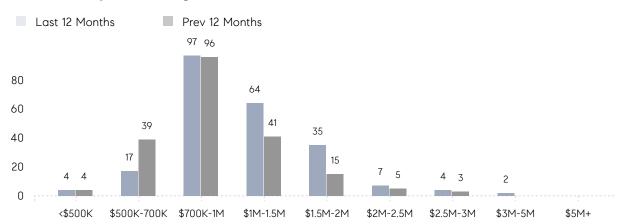
Upper Saddle River

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Verona

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$490K \$499K \$585K 21 20 \$483K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -40% -13% Decrease From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

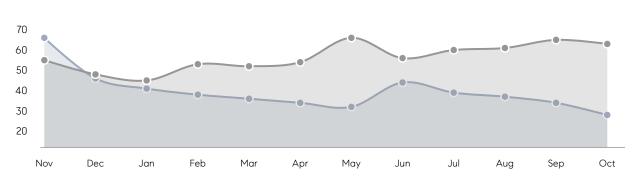
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	34	39	-13%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$584,782	\$502,647	16.3%
	# OF CONTRACTS	21	35	-40.0%
	NEW LISTINGS	17	41	-59%
Houses	AVERAGE DOM	20	28	-29%
	% OF ASKING PRICE	111%	105%	
	AVERAGE SOLD PRICE	\$773,013	\$702,840	10%
	# OF CONTRACTS	16	27	-41%
	NEW LISTINGS	13	25	-48%
Condo/Co-op/TH	AVERAGE DOM	51	52	-2%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$354,722	\$284,255	25%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	4	16	-75%

Verona

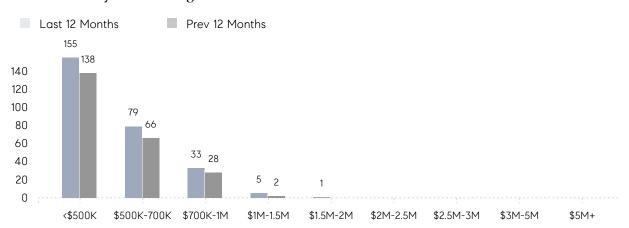
OCTOBER 2021

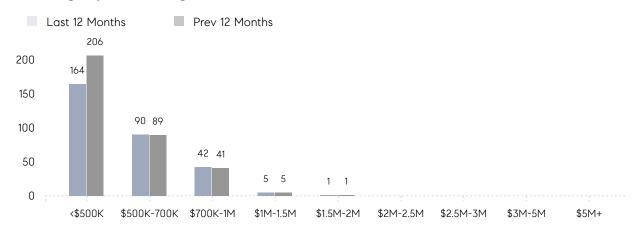
Monthly Inventory





Contracts By Price Range





Waldwick

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$500K \$536K \$537K 16 13 \$525K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 33% -19% Change From Increase From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCT LOLI	000 2020	70 Change
Overall	AVERAGE DOM	22	26	-15%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$537,308	\$477,713	12.5%
	# OF CONTRACTS	16	12	33.3%
	NEW LISTINGS	15	17	-12%
Houses	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	105%	98%	
	AVERAGE SOLD PRICE	\$552,917	\$491,800	12%
	# OF CONTRACTS	16	12	33%
	NEW LISTINGS	15	16	-6%
Condo/Co-op/TH	AVERAGE DOM	9	16	-44%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$350,000	\$416,667	-16%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Oct 2021

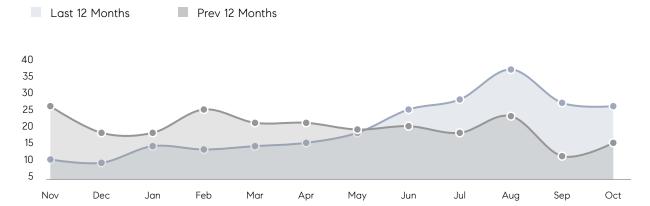
Oct 2020

% Change

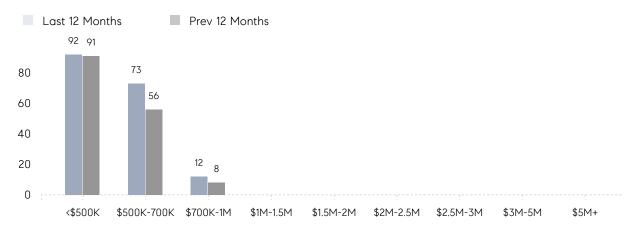
Waldwick

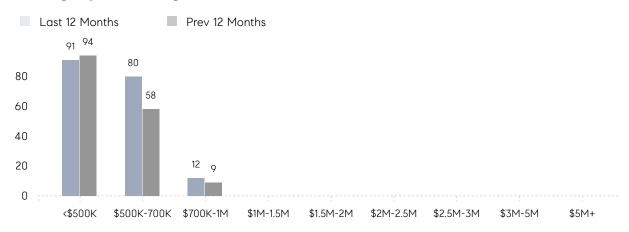
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Wallington

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Oct 2021 Oct 2020 % Change

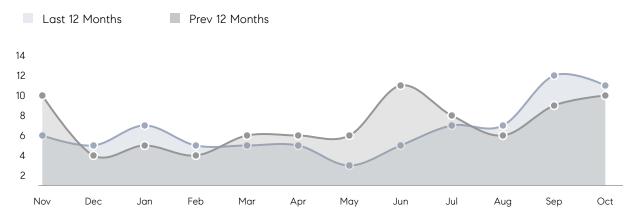
4	\$503K	\$395K	2	\$551K	\$551K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	8%	-12%	-67%	33%	36%
Change From	Increase From	Decrease From	Decrease From	Increase From	Increase From
Oct 2020	Oct 2020	Oct 2020	Oct 2020	Oct 2020	Oct 2020

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	71	18	294%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$551,400	\$413,917	33.2%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	71	19	274%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$551,400	\$429,200	28%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$337,500	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

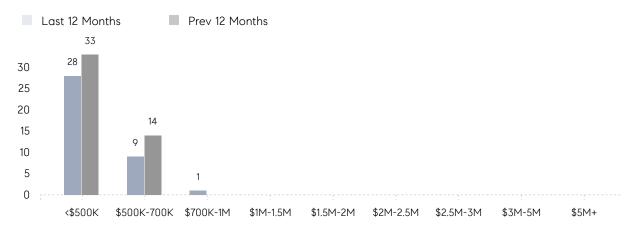
Wallington

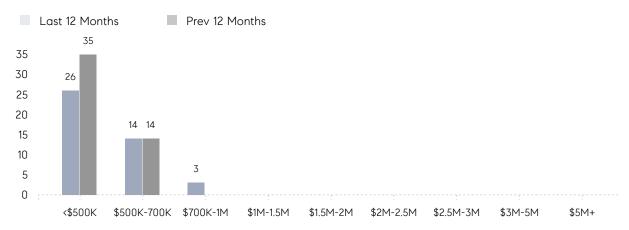
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Warren

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$859K \$915K \$701K 24 \$1.1M 18 Total Median Median Average Total Average **Properties** Price Price Price **Properties** Price 0% Change From Increase From Decrease From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

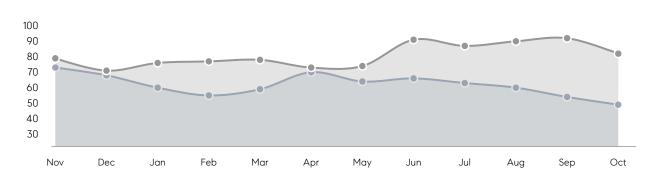
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	35	52	-33%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$859,406	\$831,438	3.4%
	# OF CONTRACTS	24	24	0.0%
	NEW LISTINGS	25	24	4%
Houses	AVERAGE DOM	35	55	-36%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$859,406	\$847,338	1%
	# OF CONTRACTS	23	23	0%
	NEW LISTINGS	25	22	14%
Condo/Co-op/TH	AVERAGE DOM	-	18	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$585,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	2	0%

Warren

OCTOBER 2021

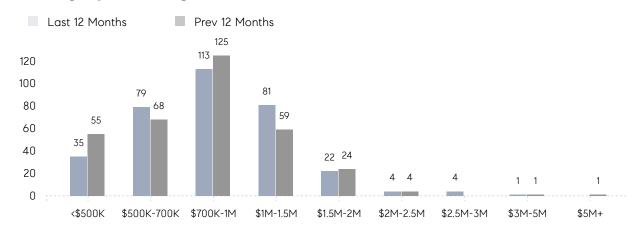
Monthly Inventory





Contracts By Price Range





Washington Township

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$629K 34 \$588K 36 \$594K \$548K Total Total Median Average Average **Properties** Price **Properties** Price Price Price -41% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	38	36	6%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$594,361	\$514,475	15.5%
	# OF CONTRACTS	34	58	-41.4%
	NEW LISTINGS	25	53	-53%
Houses	AVERAGE DOM	36	33	9%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$610,515	\$524,058	16%
	# OF CONTRACTS	30	51	-41%
	NEW LISTINGS	23	48	-52%
Condo/Co-op/TH	AVERAGE DOM	59	80	-26%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$416,667	\$402,667	3%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	2	5	-60%

Oct 2021

Oct 2020

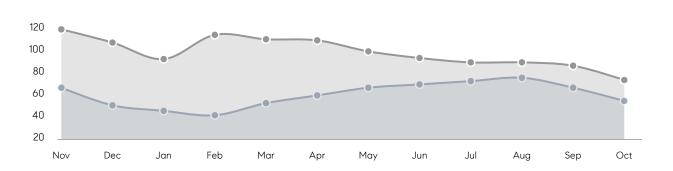
% Change

Washington Township

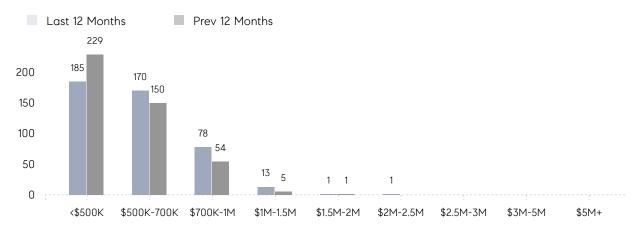
OCTOBER 2021

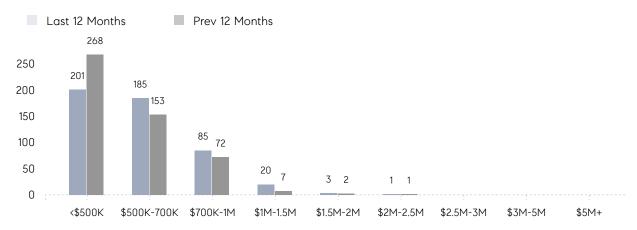
Monthly Inventory





Contracts By Price Range





Watchung

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$750K \$936K 12 \$1.1M \$957K 11 Median Total Average Median Total Average **Properties** Price Price **Properties** Price Price 100% Increase From Increase From Increase From Increase From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	OCT EDEO	70 Change
Overall	AVERAGE DOM	38	80	-52%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$935,636	\$772,429	21.1%
	# OF CONTRACTS	12	6	100.0%
	NEW LISTINGS	10	14	-29%
Houses	AVERAGE DOM	38	80	-52%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$935,636	\$772,429	21%
	# OF CONTRACTS	12	5	140%
	NEW LISTINGS	10	11	-9%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

Oct 2021

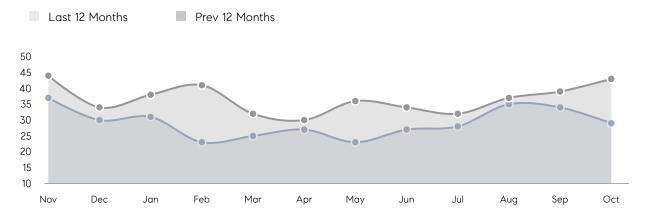
Oct 2020

% Change

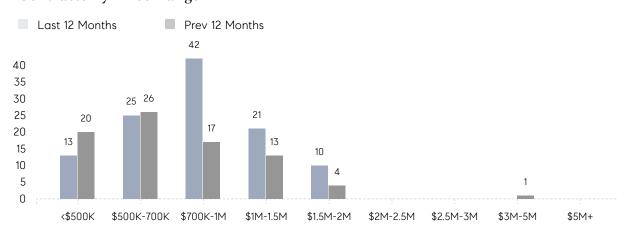
Watchung

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Weehawken

OCTOBER 2021

Oct 2020

UNDER CONTRACT

UNITS SOLD

Oct 2020

Oct 2020

Oct 2020

\$1.1M \$1.0M 26 \$928K 13 \$950K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price 136% Increase From Increase From Decrease From Decrease From Increase From Increase From

Property Statistics

Oct 2020

Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	57	33	73%
	% OF ASKING PRICE	95%	97%	
	AVERAGE SOLD PRICE	\$1,048,300	\$749,136	39.9%
	# OF CONTRACTS	26	11	136.4%
	NEW LISTINGS	42	39	8%
Houses	AVERAGE DOM	35	38	-8%
	% OF ASKING PRICE	91%	97%	
	AVERAGE SOLD PRICE	\$868,333	\$845,800	3%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	64	31	106%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,125,429	\$695,433	62%
	# OF CONTRACTS	24	5	380%
	NEW LISTINGS	37	31	19%

Weehawken

OCTOBER 2021

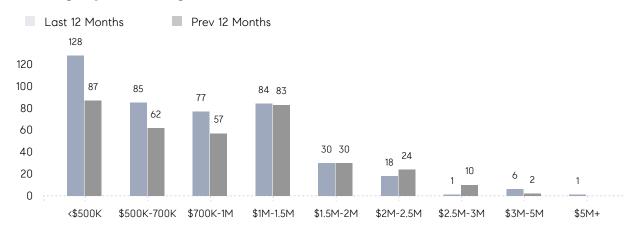
Monthly Inventory





Contracts By Price Range





West Caldwell

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$538K

Median

Price

% Change

\$597K \$569K 13 \$571K

Total Average Price Price Price Price Price Price Price

Property Statistics

		OCC LOLI	000 2020	70 Change
Overall	AVERAGE DOM	29	22	32%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$570,792	\$526,985	8.3%
	# OF CONTRACTS	13	16	-18.7%
	NEW LISTINGS	18	16	13%
Houses	AVERAGE DOM	29	21	38%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$570,792	\$527,784	8%
	# OF CONTRACTS	13	14	-7%
	NEW LISTINGS	16	14	14%
Condo/Co-op/TH	AVERAGE DOM	-	36	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$515,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	2	0%

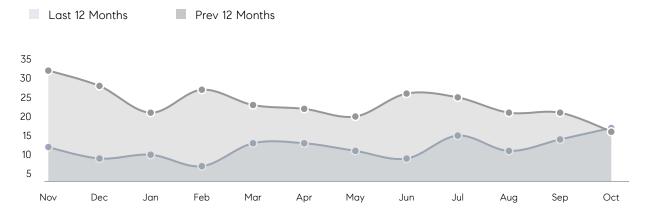
Oct 2021

Oct 2020

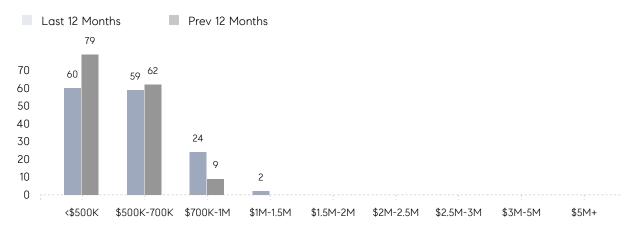
West Caldwell

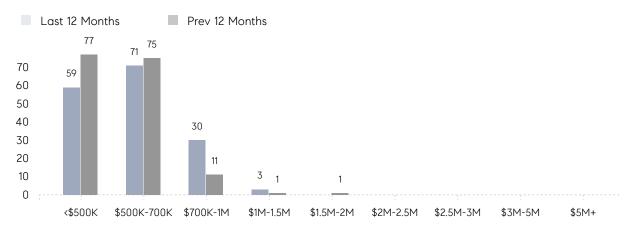
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Westfield

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$800K \$806K 39 \$943K 34 Median Total Median Total Average Average Price **Properties** Price Price **Properties** Price -36% -24% Decrease From Increase From Decrease From Change From Increase From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

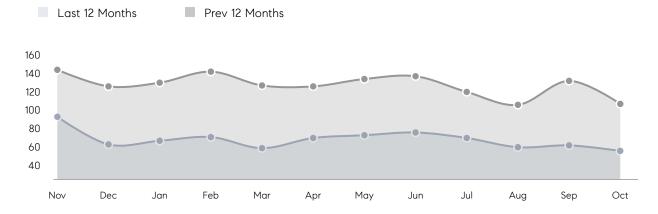
% Change

		OCC LOLI	OCT EDEO	70 Change
Overall	AVERAGE DOM	33	42	-21%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$876,541	\$874,561	0.2%
	# OF CONTRACTS	39	61	-36.1%
	NEW LISTINGS	40	63	-37%
Houses	AVERAGE DOM	33	34	-3%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$930,062	\$863,610	8%
	# OF CONTRACTS	36	55	-35%
	NEW LISTINGS	36	54	-33%
Condo/Co-op/TH	AVERAGE DOM	33	224	-85%
	% OF ASKING PRICE	99%	91%	
	AVERAGE SOLD PRICE	\$323,500	\$1,110,000	-71%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	4	9	-56%

Westfield

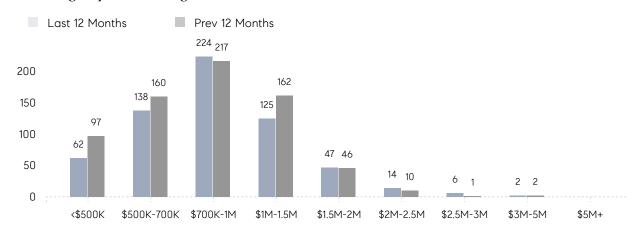
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





West New York

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$569K \$500K 28 \$405K 28 \$470K Median Median Total Average Total Average **Properties** Price Price **Properties** Price Price 65% -28% 40% Decrease From Decrease From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	42	98	-57%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$569,025	\$592,675	-4.0%
	# OF CONTRACTS	28	17	64.7%
	NEW LISTINGS	37	51	-27%
Houses	AVERAGE DOM	-	5	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$371,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	42	103	-59%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$569,025	\$604,342	-6%
	# OF CONTRACTS	28	17	65%
	NEW LISTINGS	34	50	-32%

West New York

OCTOBER 2021

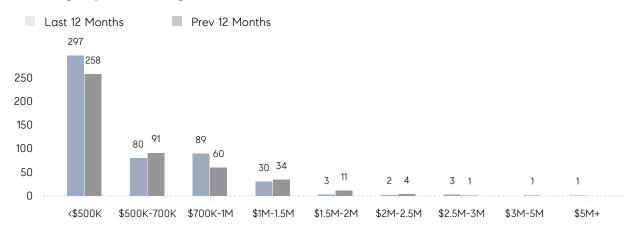
Monthly Inventory





Contracts By Price Range





West Orange

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$518K \$460K \$509K 72 59 \$471K Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -25% -21% Increase From Decrease From Increase From Increase From Decrease From Increase From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

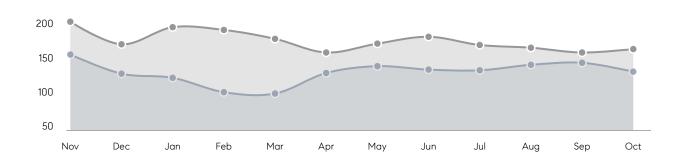
		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	29	28	4%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$508,852	\$465,840	9.2%
	# OF CONTRACTS	72	96	-25.0%
	NEW LISTINGS	72	111	-35%
Houses	AVERAGE DOM	33	26	27%
	% OF ASKING PRICE	105%	106%	
	AVERAGE SOLD PRICE	\$529,760	\$498,947	6%
	# OF CONTRACTS	57	69	-17%
	NEW LISTINGS	57	74	-23%
Condo/Co-op/TH	AVERAGE DOM	18	32	-44%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$457,198	\$410,268	11%
	# OF CONTRACTS	15	27	-44%
	NEW LISTINGS	15	37	-59%

West Orange

OCTOBER 2021

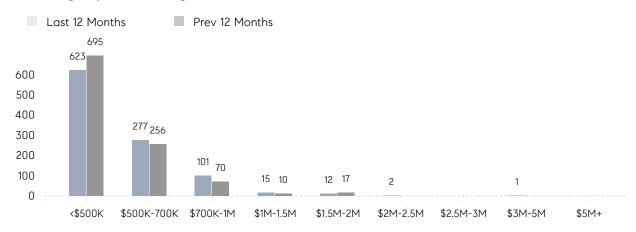
Monthly Inventory





Contracts By Price Range





Westwood

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$550K \$587K \$499K \$500K 11 15 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -42% -29% Decrease From Increase From Decrease From Change From Increase From Change From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Property Statistics

		OCC LOLI	OCT LOLO	70 Change
Overall	AVERAGE DOM	33	31	6%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$498,701	\$501,371	-0.5%
	# OF CONTRACTS	11	19	-42.1%
	NEW LISTINGS	6	15	-60%
Houses	AVERAGE DOM	35	30	17%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$566,001	\$547,100	3%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	6	15	-60%
Condo/Co-op/TH	AVERAGE DOM	27	43	-37%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$229,500	\$227,000	1%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	0	0%

Oct 2021

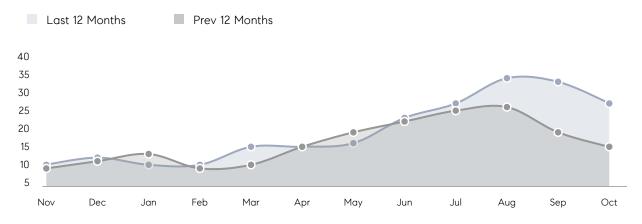
Oct 2020

% Change

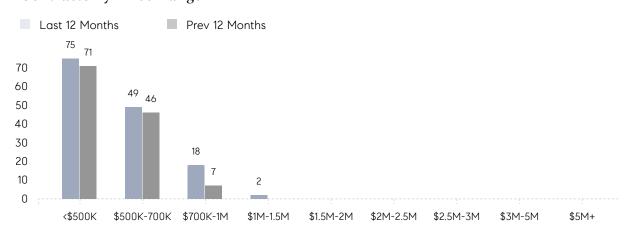
Westwood

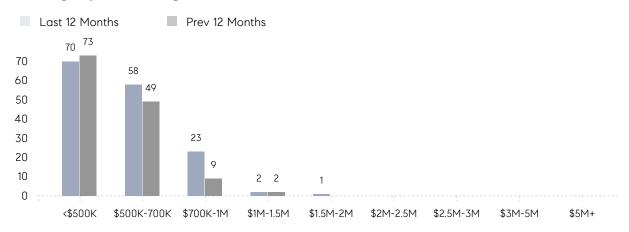
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Whippany

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$547K \$621K \$549K \$491K 10 6 Median Median Total Average Total Average Price **Properties** Price Price **Properties** Price -54% 0% Change From Change From Change From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

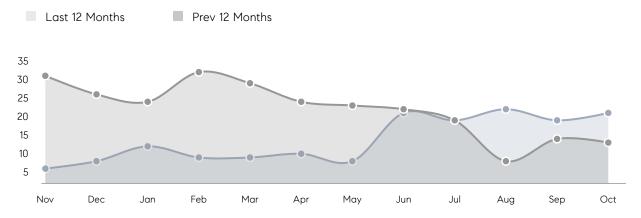
% Change

		OCT 2021	OCI 2020	% Change
Overall	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$549,167	\$555,885	-1.2%
	# OF CONTRACTS	10	10	0.0%
	NEW LISTINGS	16	9	78%
Houses	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$653,333	\$613,750	6%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	12	7	71%
Condo/Co-op/TH	AVERAGE DOM	17	49	-65%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$445,000	\$463,300	-4%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	4	2	100%

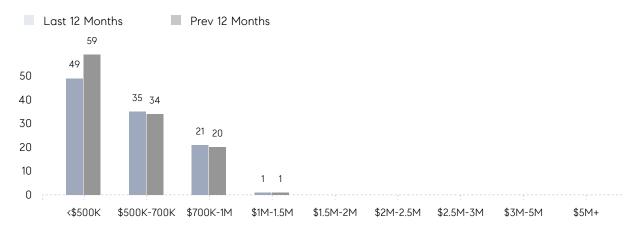
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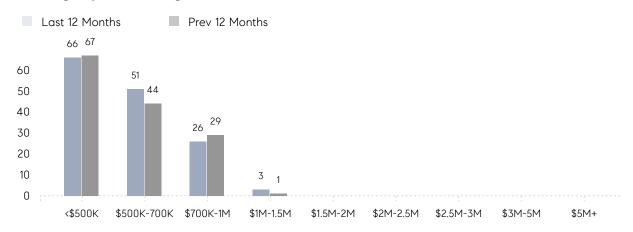
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Wood-Ridge

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

\$475K 15 \$510K \$449K 11 \$477K Median Total Average Total Average Price **Properties** Price Price **Properties** Price -25% -21% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

Oct 2021

Oct 2020

% Change

	000 202.	001 2020	o onango
ERAGE DOM	30	77	-61%
OF ASKING PRICE	100%	99%	
ERAGE SOLD PRICE	\$474,950	\$484,525	-2.0%
OF CONTRACTS	15	20	-25.0%
N LISTINGS	10	20	-50%
ERAGE DOM	34	88	-61%
OF ASKING PRICE	101%	100%	
ERAGE SOLD PRICE	\$492,000	\$500,429	-2%
OF CONTRACTS	8	14	-43%
N LISTINGS	7	9	-22%
ERAGE DOM	26	66	-61%
OF ASKING PRICE	99%	97%	
ERAGE SOLD PRICE	\$457,900	\$468,622	-2%
OF CONTRACTS	7	6	17%
N LISTINGS	3	11	-73%
	DF ASKING PRICE ERAGE SOLD PRICE DF CONTRACTS V LISTINGS ERAGE DOM DF ASKING PRICE ERAGE SOLD PRICE DF CONTRACTS V LISTINGS ERAGE DOM DF ASKING PRICE ERAGE SOLD PRICE	DF ASKING PRICE 100% ERAGE SOLD PRICE \$474,950 DF CONTRACTS 15 N LISTINGS 10 ERAGE DOM 34 DF ASKING PRICE 101% ERAGE SOLD PRICE \$492,000 DF CONTRACTS 8 N LISTINGS 7 ERAGE DOM 26 DF ASKING PRICE 99% ERAGE SOLD PRICE \$457,900 DF CONTRACTS 7	DF ASKING PRICE 100% 99% ERAGE SOLD PRICE \$474,950 \$484,525 DF CONTRACTS 15 20 W LISTINGS 10 20 ERAGE DOM 34 88 DF ASKING PRICE 101% 100% ERAGE SOLD PRICE \$492,000 \$500,429 DF CONTRACTS 8 14 W LISTINGS 7 9 ERAGE DOM 26 66 DF ASKING PRICE 99% 97% ERAGE SOLD PRICE \$457,900 \$468,622 DF CONTRACTS 7 6

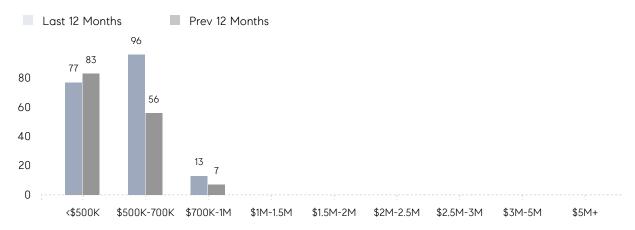
Wood-Ridge

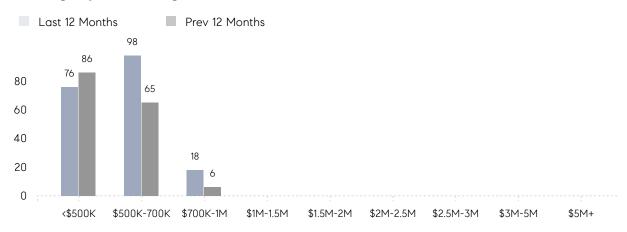
OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Woodcliff Lake

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

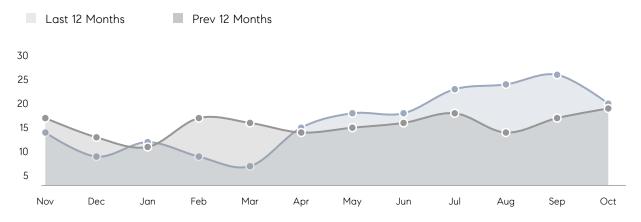
\$994K \$908K \$843K 12 \$872K Median Total Average Total Average **Properties** Price Price **Properties** Price Price Increase From Change From Increase From Increase From Increase From Decrease From Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020 Oct 2020

		Oct 2021	Oct 2020	% Change
Overall	AVERAGE DOM	32	51	-37%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$908,250	\$852,098	6.6%
	# OF CONTRACTS	12	10	20.0%
	NEW LISTINGS	4	13	-69%
Houses	AVERAGE DOM	32	51	-37%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$908,250	\$852,098	7%
	# OF CONTRACTS	12	10	20%
	NEW LISTINGS	4	12	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Woodcliff Lake

OCTOBER 2021

Monthly Inventory



Contracts By Price Range





Wyckoff

OCTOBER 2021

UNDER CONTRACT

UNITS SOLD

Oct 2021 Oct 2020 % Change

23	\$820K	\$775K	27	\$927K	\$912K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-42%	-6%	-10%	-29%	13%	17%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Oct 2020					

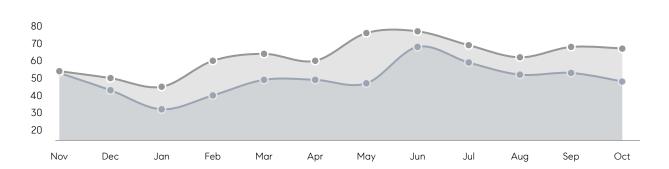
		OCI 2021	OCI 2020	% Change
Overall	AVERAGE DOM	34	37	-8%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$927,130	\$819,776	13.1%
	# OF CONTRACTS	23	40	-42.5%
	NEW LISTINGS	20	41	-51%
Houses	AVERAGE DOM	35	31	13%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$933,981	\$841,985	11%
	# OF CONTRACTS	22	36	-39%
	NEW LISTINGS	16	36	-56%
Condo/Co-op/TH	AVERAGE DOM	7	94	-93%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$749,000	\$631,000	19%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	4	5	-20%

Wyckoff

OCTOBER 2021

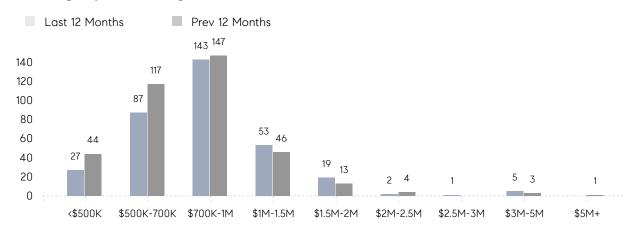
Monthly Inventory



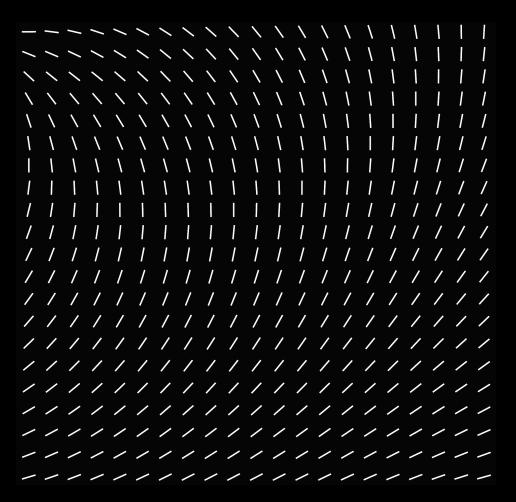


Contracts By Price Range





COMPASS



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